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|                                                                                                                                                           |                                                                                                                                                                                                                                                                                                          |                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
| Form 990<br><br><br>Department of the Treasury<br>Internal Revenue Service | <b>Return of Organization Exempt From Income Tax</b><br><br><b>Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)</b><br><br>▶ The organization may have to use a copy of this return to satisfy state reporting requirements | OMB No 1545-0047                 |
|                                                                                                                                                           |                                                                                                                                                                                                                                                                                                          | <b>2010</b>                      |
|                                                                                                                                                           |                                                                                                                                                                                                                                                                                                          | <b>Open to Public Inspection</b> |

|                                                                                                                                                                                                                                                                                              |                                                                                                              |                                                                                                                                                                                                                                                                                                                                      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>A For the 2010 calendar year, or tax year beginning 10-01-2010 and ending 09-30-2011</b>                                                                                                                                                                                                  |                                                                                                              |                                                                                                                                                                                                                                                                                                                                      |
| <b>B</b> Check if applicable<br><input type="checkbox"/> Address change<br><input type="checkbox"/> Name change<br><input type="checkbox"/> Initial return<br><input type="checkbox"/> Terminated<br><input type="checkbox"/> Amended return<br><input type="checkbox"/> Application pending | <b>C</b> Name of organization<br>CAPE COD HEALTHCARE INC & AFFILIATES                                        | <b>D Employer identification number</b><br><br>90-0054984                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                                                                                                                              | Doing Business As                                                                                            | <b>E Telephone number</b><br><br>(508) 957-8540                                                                                                                                                                                                                                                                                      |
|                                                                                                                                                                                                                                                                                              | Number and street (or P O box if mail is not delivered to street address)<br>25 COMMUNICATION WAY            | Room/suite                                                                                                                                                                                                                                                                                                                           |
|                                                                                                                                                                                                                                                                                              | <b>G</b> Gross receipts \$ 678,334,041                                                                       |                                                                                                                                                                                                                                                                                                                                      |
|                                                                                                                                                                                                                                                                                              | City or town, state or country, and ZIP + 4<br>HYANNIS, MA 02601                                             |                                                                                                                                                                                                                                                                                                                                      |
|                                                                                                                                                                                                                                                                                              | <b>F</b> Name and address of principal officer<br>MICHAEL K LAUF<br>25 COMMUNICATION WAY<br>HYANNIS,MA 02601 | <b>H(a)</b> Is this a group return for affiliates? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No<br><br><b>H(b)</b> Are all affiliates included? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No<br>If "No," attach a list (see instructions)<br><b>H(c)</b> Group exemption number ▶ 3901 |
| <b>I</b> Tax-exempt status <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) ◀(Insert no ) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527                                                                                               |                                                                                                              |                                                                                                                                                                                                                                                                                                                                      |
| <b>J Website:</b> ▶ WWW.CAPECODHEALTH.org                                                                                                                                                                                                                                                    |                                                                                                              |                                                                                                                                                                                                                                                                                                                                      |
| <b>K</b> Form of organization <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶                                                                                                           |                                                                                                              | <b>L</b> Year of formation                                                                                                                                                                                                                                                                                                           |
| <b>M</b> State of legal domicile                                                                                                                                                                                                                                                             |                                                                                                              |                                                                                                                                                                                                                                                                                                                                      |

|                                                                                          |                                                                                                                                                 |                                                    |                                              |
|------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------|----------------------------------------------|
| <b>Part I Summary</b>                                                                    |                                                                                                                                                 |                                                    |                                              |
| Activities & Governance                                                                  | <b>1</b> Briefly describe the organization's mission or most significant activities<br>SEE SCHEDULE O                                           |                                                    |                                              |
|                                                                                          |                                                                                                                                                 |                                                    |                                              |
|                                                                                          |                                                                                                                                                 |                                                    |                                              |
|                                                                                          |                                                                                                                                                 |                                                    |                                              |
|                                                                                          | <b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets |                                                    |                                              |
|                                                                                          | <b>3</b> Number of voting members of the governing body (Part VI, line 1a) . . . . .                                                            | <b>3</b> 13                                        |                                              |
|                                                                                          | <b>4</b> Number of independent voting members of the governing body (Part VI, line 1b) . . . . .                                                | <b>4</b> 10                                        |                                              |
|                                                                                          | <b>5</b> Total number of individuals employed in calendar year 2010 (Part V, line 2a) . . . . .                                                 | <b>5</b> 4,974                                     |                                              |
| <b>6</b> Total number of volunteers (estimate if necessary) . . . . .                    | <b>6</b> 1,189                                                                                                                                  |                                                    |                                              |
| <b>7a</b> Total unrelated business revenue from Part VIII, column (C), line 12 . . . . . | <b>7a</b> 4,797,910                                                                                                                             |                                                    |                                              |
| <b>b</b> Net unrelated business taxable income from Form 990-T, line 34 . . . . .        | <b>7b</b> 824,627                                                                                                                               |                                                    |                                              |
| Revenue                                                                                  | <b>8</b> Contributions and grants (Part VIII, line 1h) . . . . .                                                                                | <b>Prior Year</b> 15,478,190                       | <b>Current Year</b> 19,646,382               |
|                                                                                          | <b>9</b> Program service revenue (Part VIII, line 2g) . . . . .                                                                                 | 620,312,582                                        | 654,804,853                                  |
|                                                                                          | <b>10</b> Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . . . . .                                                              | -7,436,295                                         | 2,002,939                                    |
|                                                                                          | <b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                                                              | 1,984,305                                          | 1,834,139                                    |
|                                                                                          | <b>12</b> Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) . . . . .                                            | 630,338,782                                        | 678,288,313                                  |
|                                                                                          | <b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1–3 ) . . . . .                                                           | 0                                                  | 0                                            |
| Expenses                                                                                 | <b>14</b> Benefits paid to or for members (Part IX, column (A), line 4) . . . . .                                                               | 0                                                  | 0                                            |
|                                                                                          | <b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)                                                     | 330,384,178                                        | 346,523,698                                  |
|                                                                                          | <b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e) . . . . .                                                              | 0                                                  | 0                                            |
|                                                                                          | <b>b</b> Total fundraising expenses (Part IX, column (D), line 25) ▶1,060,710                                                                   |                                                    |                                              |
|                                                                                          | <b>17</b> Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f) . . . . .                                                                | 274,832,630                                        | 279,117,560                                  |
|                                                                                          | <b>18</b> Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)                                                              | 605,216,808                                        | 625,641,258                                  |
|                                                                                          | <b>19</b> Revenue less expenses Subtract line 18 from line 12 . . . . .                                                                         | 25,121,974                                         | 52,647,055                                   |
|                                                                                          | Net Assets or Fund Balances                                                                                                                     | <b>20</b> Total assets (Part X, line 16) . . . . . | <b>Beginning of Current Year</b> 664,268,451 |
| <b>21</b> Total liabilities (Part X, line 26) . . . . .                                  |                                                                                                                                                 | 288,594,470                                        | 308,032,445                                  |
| <b>22</b> Net assets or fund balances Subtract line 21 from line 20 . . . . .            |                                                                                                                                                 | 375,673,981                                        | 388,411,726                                  |

|                                                                                                                                                                                                                                                                                                                       |                                          |                            |      |                                                 |                                                                     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------|----------------------------|------|-------------------------------------------------|---------------------------------------------------------------------|
| <b>Part II Signature Block</b>                                                                                                                                                                                                                                                                                        |                                          |                            |      |                                                 |                                                                     |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. |                                          |                            |      |                                                 |                                                                     |
| Sign Here                                                                                                                                                                                                                                                                                                             | Signature of officer                     |                            |      | 2012-08-13                                      |                                                                     |
|                                                                                                                                                                                                                                                                                                                       |                                          |                            |      | Date                                            |                                                                     |
| Paid Preparer Use Only                                                                                                                                                                                                                                                                                                | MICHAEL L CONNORS Senior VP Finance/CFO  |                            |      |                                                 |                                                                     |
|                                                                                                                                                                                                                                                                                                                       | Type or print name and title             |                            |      |                                                 |                                                                     |
|                                                                                                                                                                                                                                                                                                                       | Print/Type preparer's name               | Preparer's signature       | Date | Check if self-employed <input type="checkbox"/> | PTIN                                                                |
|                                                                                                                                                                                                                                                                                                                       | PRICEWATERHOUSECOOPERS LLP               | PRICEWATERHOUSECOOPERS LLP |      |                                                 |                                                                     |
|                                                                                                                                                                                                                                                                                                                       | Firm's name ▶ PricewaterhouseCoopers LLP |                            |      |                                                 | Firm's EIN ▶                                                        |
|                                                                                                                                                                                                                                                                                                                       | Firm's address ▶ 125 High Street         |                            |      |                                                 | Phone no ▶ (617) 530-5000                                           |
|                                                                                                                                                                                                                                                                                                                       | Boston, MA 02110                         |                            |      |                                                 |                                                                     |
| May the IRS discuss this return with the preparer shown above? (see instructions) . . . . .                                                                                                                                                                                                                           |                                          |                            |      |                                                 | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III ☐ Yes ☒ No

1

Briefly describe the organization's mission

SEE SCHEDULE O

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses  
Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code ) (Expenses \$ 558,182,303 including grants of \$ ) (Revenue \$ 654,888,254 )

PATIENT SERVICES - SEE SCHEDULES H AND O

4b

(Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4c

(Code ) (Expenses \$ including grants of \$ ) (Revenue \$ )

4d

Other program services (Describe in Schedule O )

(Expenses \$ including grants of \$ ) (Revenue \$ )

4e

Total program service expenses \$ 558,182,303

Part IV

Checklist of Required Schedules

|     |                                                                                                                                                                                                                                                                                                                                       | Yes | No  |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A                                                                                                                    | 1   | Yes |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?                                                                                                                                                   | 2   | Yes |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I                                                                 | 3   | No  |
| 4   | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II                                                  | 4   | Yes |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                                                                                                           | 5   |     |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6   | No  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II                                      | 7   | Yes |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III                                                                                                    | 8   | No  |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | 9   | No  |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V                                                                                         | 10  | Yes |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable                                                                                                                                                                                        |     |     |
| a   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.                                                                                                                 | 11a | Yes |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.                                             | 11b | Yes |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.                                            | 11c | No  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.                                                              | 11d | Yes |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.                                                                                                                           | 11e | Yes |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.    | 11f | No  |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII                                                                                            | 12a | No  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional              | 12b | Yes |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E                                                                                                                                                                                                                                     | 13  | No  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?                                                                                                                                                                                                                                           | 14a | No  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV                  | 14b | Yes |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Parts II and IV                                      | 15  | No  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S? If "Yes," complete Schedule F, Parts III and IV                                          | 16  | No  |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)                                   | 17  | No  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II                                                                   | 18  | Yes |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III                                                                                             | 19  | No  |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H                                                                                                                                                                | 20a | Yes |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)                                                                                                    | 20b | Yes |

Part IV

Checklist of Required Schedules (continued)

|     |                                                                                                                                                                                                                                                                                        |     |     |    |
|-----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|----|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .                                                      | 21  |     | No |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .                                                                       | 22  |     | No |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .            | 23  | Yes |    |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b–24d and complete Schedule K. If "No," go to line 25</i> . . . . . | 24a | Yes |    |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . .                                                                                                                                                                              | 24b |     | No |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .                                                                                                                                   | 24c |     | No |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . .                                                                                                                                                                        | 24d |     | No |
| 25a | <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .                                                                  | 25a |     | No |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .   | 25b |     | No |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .                                | 26  |     | No |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .        | 27  |     | No |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)                                                                                          |     |     |    |
| a   | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                                               | 28a |     | No |
| b   | A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                                                                                                            | 28b | Yes |    |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .                                                | 28c |     | No |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                                                                                              | 29  | Yes |    |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .                                                                                              | 30  |     | No |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .                                                                                                                                                    | 31  |     | No |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .                                                                                                                                  | 32  |     | No |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .                                                                                  | 33  |     | No |
| 34  | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .                                                                                                                                     | 34  | Yes |    |
| 35  | Is any related organization a controlled entity within the meaning of section 512(b)(13)? . . . . .                                                                                                                                                                                    | 35  |     | No |
| a   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . . <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No       |     |     |    |
| 36  | <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .                                                                                       | 36  |     | No |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .                                         | 37  |     | No |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .                                                                                           | 38  | Yes |    |

|                                                                                                                                                                          |                                                                                                                                                                                                                                                                       |         |     |    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|-----|----|
| <div>Part V</div> <div>Statements Regarding Other IRS Filings and Tax Compliance</div> <div>Check if Schedule O contains a response to any question in this Part V</div> |                                                                                                                                                                                                                                                                       |         | Yes | No |
| 1a                                                                                                                                                                       | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.                                                                                                                                                                                         | 1a450   |     |    |
| b                                                                                                                                                                        | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.                                                                                                                                                                                      | 1b0     |     |    |
| c                                                                                                                                                                        | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?                                                                                                              | 1c      | Yes |    |
| 2a                                                                                                                                                                       | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return.                                                                                         | 2a4,974 |     |    |
| b                                                                                                                                                                        | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?<br><br>Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).                                      | 2b      | Yes |    |
| 3a                                                                                                                                                                       | Did the organization have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                         | 3a      | Yes |    |
| b                                                                                                                                                                        | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.                                                                                                                                                                     | 3b      | Yes |    |
| 4a                                                                                                                                                                       | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                            | 4a      |     | No |
| b                                                                                                                                                                        | If "Yes," enter the name of the foreign country: _____<br>See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.                                                                                              |         |     |    |
| 5a                                                                                                                                                                       | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?                                                                                                                                                                 | 5a      |     | No |
| b                                                                                                                                                                        | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?                                                                                                                                                      | 5b      |     | No |
| c                                                                                                                                                                        | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?                                                                                                                                                                                                     | 5c      |     |    |
| 6a                                                                                                                                                                       | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?                                                                                           | 6a      |     | No |
| b                                                                                                                                                                        | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?                                                                                                                         | 6b      |     |    |
| 7 Organizations that may receive deductible contributions under section 170(c).                                                                                          |                                                                                                                                                                                                                                                                       |         |     |    |
| a                                                                                                                                                                        | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?                                                                                                                       | 7a      | Yes |    |
| b                                                                                                                                                                        | If "Yes," did the organization notify the donor of the value of the goods or services provided?                                                                                                                                                                       | 7b      | Yes |    |
| c                                                                                                                                                                        | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?                                                                                                                                  | 7c      |     | No |
| d                                                                                                                                                                        | If "Yes," indicate the number of Forms 8282 filed during the year.                                                                                                                                                                                                    | 7d      |     |    |
| e                                                                                                                                                                        | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                                                       | 7e      |     | No |
| f                                                                                                                                                                        | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?                                                                                                                                                          | 7f      |     | No |
| g                                                                                                                                                                        | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?                                                                                                                                      | 7g      |     |    |
| h                                                                                                                                                                        | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?                                                                                                                                    | 7h      |     |    |
| 8                                                                                                                                                                        | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8       |     |    |
| 9 Sponsoring organizations maintaining donor advised funds.                                                                                                              |                                                                                                                                                                                                                                                                       |         |     |    |
| a                                                                                                                                                                        | Did the organization make any taxable distributions under section 4966?                                                                                                                                                                                               | 9a      |     |    |
| b                                                                                                                                                                        | Did the organization make a distribution to a donor, donor advisor, or related person?                                                                                                                                                                                | 9b      |     |    |
| 10 Section 501(c)(7) organizations. Enter                                                                                                                                |                                                                                                                                                                                                                                                                       |         |     |    |
| a                                                                                                                                                                        | Initiation fees and capital contributions included on Part VIII, line 12.                                                                                                                                                                                             | 10a     |     |    |
| b                                                                                                                                                                        | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.                                                                                                                                                                          | 10b     |     |    |
| 11 Section 501(c)(12) organizations. Enter                                                                                                                               |                                                                                                                                                                                                                                                                       |         |     |    |
| a                                                                                                                                                                        | Gross income from members or shareholders.                                                                                                                                                                                                                            | 11a     |     |    |
| b                                                                                                                                                                        | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).                                                                                                                                          | 11b     |     |    |
| 12a                                                                                                                                                                      | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?                                                                                                                                                            | 12a     |     |    |
| b                                                                                                                                                                        | If "Yes," enter the amount of tax-exempt interest received or accrued during the year.                                                                                                                                                                                | 12b     |     |    |
| 13 Section 501(c)(29) qualified nonprofit health insurance issuers.                                                                                                      |                                                                                                                                                                                                                                                                       |         |     |    |
| a                                                                                                                                                                        | Is the organization licensed to issue qualified health plans in more than one state?<br>Note. See the instructions for additional information the organization must report on Schedule O.                                                                             | 13a     |     |    |
| b                                                                                                                                                                        | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.                                                                                                            | 13b     |     |    |
| c                                                                                                                                                                        | Enter the amount of reserves on hand.                                                                                                                                                                                                                                 | 13c     |     |    |
| 14a                                                                                                                                                                      | Did the organization receive any payments for indoor tanning services during the tax year?                                                                                                                                                                            | 14a     |     | No |
| b                                                                                                                                                                        | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.                                                                                                                                                            | 14b     |     |    |

Part VI

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.  
Check if Schedule O contains a response to any question in this Part VI ☒

| Section A. Governing Body and Management |                                                                                                                                                                                                                               |              | Yes | No |
|------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|-----|----|
| <b>1a</b>                                | Enter the number of voting members of the governing body at the end of the tax year . . . . .                                                                                                                                 | <b>1a</b> 13 |     |    |
| <b>b</b>                                 | Enter the number of voting members included in line 1a, above, who are independent . . . . .                                                                                                                                  | <b>1b</b> 10 |     |    |
| <b>2</b>                                 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .                                               | <b>2</b>     |     | No |
| <b>3</b>                                 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . . . . . | <b>3</b>     |     | No |
| <b>4</b>                                 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? . . . . .                                                                                                    | <b>4</b>     |     | No |
| <b>5</b>                                 | Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .                                                                                                          | <b>5</b>     |     | No |
| <b>6</b>                                 | Does the organization have members or stockholders? . . . . .                                                                                                                                                                 | <b>6</b>     | Yes |    |
| <b>7a</b>                                | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? . . . . .                                                                                         | <b>7a</b>    | Yes |    |
| <b>b</b>                                 | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . . . . .                                                                                                             | <b>7b</b>    | Yes |    |
| <b>8</b>                                 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following . . . . .                                                                                    |              |     |    |
| <b>a</b>                                 | The governing body? . . . . .                                                                                                                                                                                                 | <b>8a</b>    | Yes |    |
| <b>b</b>                                 | Each committee with authority to act on behalf of the governing body? . . . . .                                                                                                                                               | <b>8b</b>    | Yes |    |
| <b>9</b>                                 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .        | <b>9</b>     |     | No |

| Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) |                                                                                                                                                                                                                                                                                                          |            | Yes | No |
|---------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----|----|
| <b>10a</b>                                                                                                          | Does the organization have local chapters, branches, or affiliates? . . . . .                                                                                                                                                                                                                            | <b>10a</b> |     | No |
| <b>b</b>                                                                                                            | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? . . . . .                                                                             | <b>10b</b> |     |    |
| <b>11a</b>                                                                                                          | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? . . . . .                                                                                                                                                                             | <b>11a</b> | Yes |    |
| <b>b</b>                                                                                                            | Describe in Schedule O the process, if any, used by the organization to review this Form 990 . . . . .                                                                                                                                                                                                   |            |     |    |
| <b>12a</b>                                                                                                          | Does the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .                                                                                                                                                                                                       | <b>12a</b> | Yes |    |
| <b>b</b>                                                                                                            | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? . . . . .                                                                                                                                                              | <b>12b</b> | Yes |    |
| <b>c</b>                                                                                                            | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done . . . . .                                                                                                                                             | <b>12c</b> | Yes |    |
| <b>13</b>                                                                                                           | Does the organization have a written whistleblower policy? . . . . .                                                                                                                                                                                                                                     | <b>13</b>  | Yes |    |
| <b>14</b>                                                                                                           | Does the organization have a written document retention and destruction policy? . . . . .                                                                                                                                                                                                                | <b>14</b>  | Yes |    |
| <b>15</b>                                                                                                           | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? . . . . .                                                                           |            |     |    |
| <b>a</b>                                                                                                            | The organization's CEO, Executive Director, or top management official . . . . .                                                                                                                                                                                                                         | <b>15a</b> |     |    |
| <b>b</b>                                                                                                            | Other officers or key employees of the organization . . . . .                                                                                                                                                                                                                                            | <b>15b</b> | Yes |    |
|                                                                                                                     | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions) . . . . .                                                                                                                                                                                                             |            |     |    |
| <b>16a</b>                                                                                                          | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .                                                                                                                                          | <b>16a</b> | Yes |    |
| <b>b</b>                                                                                                            | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . | <b>16b</b> |     | No |

| Section C. Disclosure |                                                                                                                                                                                                                                                                                                                                                          |
|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>17</b>             | List the States with which a copy of this Form 990 is required to be filed▶MA                                                                                                                                                                                                                                                                            |
| <b>18</b>             | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply.<br><input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request |
| <b>19</b>             | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.                                                                                                                                               |
| <b>20</b>             | State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶<br>MICHAEL L CONNORS<br>25 COMMUNICATION WAY<br>HYANNIS, MA 02601<br>(508) 957-8540                                                                                                                                       |

Check if Schedule O contains a response to any question in this Part VII ☒

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

Form **990** (2010)

## Part VII

| (A)<br>Name and Title                                          | (B)<br>Average hours per week (describe hours for related organizations in Schedule O) | (C)<br>Position (check all that apply) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|----------------------------------------------------------------|----------------------------------------------------------------------------------------|----------------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                                                |                                                                                        | Individual trustee or director         | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                      |                                                                           |                                                                                               |
| See Additional Data Table                                      |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
|                                                                |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
| <b>1b Sub-Total</b>                                            |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
| <b>c Total from continuation sheets to Part VII, Section A</b> |                                                                                        |                                        |                       |         |              |                              |        |                                                                      |                                                                           |                                                                                               |
| <b>d Total (add lines 1b and 1c)</b>                           |                                                                                        |                                        |                       |         |              |                              |        | 3,917,366                                                            | 4,982,336                                                                 | 769,406                                                                                       |

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **490**

|   |                                                                                                                                                                                                                                               | Yes   | No |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> . . . . .                                        | 3 Yes |    |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> . . . . . | 4 Yes |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> . . . . .                       | 5     | No |

## **Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A)<br>Name and business address                                                                                                                                                    | (B)<br>Description of services | (C)<br>Compensation |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------|
| SEMRI INC<br>153 WASHINGTON STREET<br>BELMONT, MA 02478                                                                                                                             | MRI SERVICES                   | 3,675,526           |
| MAYO COLLABORATIVE SERVICES INC<br>PO BOX 9146<br>MINNEAPOLIS, MN 554809146                                                                                                         | LAB SERVICES                   | 1,653,262           |
| CAPE COD ANESTHESIA ASSOCIATES<br>110 MAIN STREET - UNIT B<br>HYANNIS, MA 02601                                                                                                     | PHYSICIAN SERVICES             | 1,577,432           |
| NEUROSURGEONS OF CAPE COD INC<br>46 NORTH STREET<br>HYANNIS, MA 02601                                                                                                               | PHYSICIAN SERVICES             | 1,507,881           |
| HEALTHCARE PROVIDER SERVICES<br>PO BOX 9399<br>PROVIDENCE, RI 02940                                                                                                                 | OUTSIDE BLOOD SVCS             | 1,081,378           |
| <b>2</b> Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization <b>79</b> |                                |                     |

Part VIII

Statement of Revenue

|                                                           |                                             |                                                                                                                                              | (A)                                                                                        | (B)                                         | (C)                              | (D)                                                                                   |           |
|-----------------------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------|----------------------------------|---------------------------------------------------------------------------------------|-----------|
|                                                           |                                             |                                                                                                                                              | Total revenue                                                                              | Related or<br>exempt<br>function<br>revenue | Unrelated<br>business<br>revenue | Revenue<br>excluded<br>from<br>tax<br>under<br>sections<br><br>512,<br>513, or<br>514 |           |
| Contributions, gifts, grants<br>and other similar amounts | 1a                                          | Federated campaigns . . . . . 1a                                                                                                             |                                                                                            |                                             |                                  |                                                                                       |           |
|                                                           | b                                           | Membership dues . . . . . 1b                                                                                                                 |                                                                                            |                                             |                                  |                                                                                       |           |
|                                                           | c                                           | Fundraising events . . . . . 1c                                                                                                              | 15,760                                                                                     |                                             |                                  |                                                                                       |           |
|                                                           | d                                           | Related organizations . . . . . 1d                                                                                                           |                                                                                            |                                             |                                  |                                                                                       |           |
|                                                           | e                                           | Government grants (contributions) 1e                                                                                                         | 1,510,483                                                                                  |                                             |                                  |                                                                                       |           |
|                                                           | f                                           | All other contributions, gifts, grants, and<br>similar amounts not included above 1f                                                         | 18,120,139                                                                                 |                                             |                                  |                                                                                       |           |
|                                                           | g                                           | Noncash contributions included in lines 1a-1f \$                                                                                             | 560,491                                                                                    |                                             |                                  |                                                                                       |           |
|                                                           | h                                           | Total. Add lines 1a-1f . . . . . ▶                                                                                                           | 19,646,382                                                                                 |                                             |                                  |                                                                                       |           |
|                                                           | Program Service Revenue                     | 2a                                                                                                                                           | Business Code                                                                              |                                             |                                  |                                                                                       |           |
|                                                           |                                             | PATIENT SERVICE REVENUE 900099                                                                                                               | 630,621,712                                                                                | 630,621,712                                 |                                  |                                                                                       |           |
| b                                                         |                                             | LABORATORY SERVICES 621500                                                                                                                   | 12,215,632                                                                                 | 7,926,447                                   | 4,289,185                        |                                                                                       |           |
| c                                                         |                                             | CHILDCARE CENTER REVENUE 624410                                                                                                              | 508,725                                                                                    |                                             | 508,725                          |                                                                                       |           |
| d                                                         |                                             | INSURANCE/AP REFUNDS 900099                                                                                                                  | 3,707,277                                                                                  | 3,707,277                                   |                                  |                                                                                       |           |
| e                                                         |                                             | PROGRAM RELATED RENTAL INCOME 900099                                                                                                         | 2,118,706                                                                                  | 2,118,706                                   |                                  |                                                                                       |           |
| f                                                         |                                             | All other program service revenue                                                                                                            | 5,632,801                                                                                  | 5,632,801                                   |                                  |                                                                                       |           |
| g                                                         |                                             | Total. Add lines 2a–2f . . . . . ▶                                                                                                           | 654,804,853                                                                                |                                             |                                  |                                                                                       |           |
| Other Revenue                                             |                                             | 3                                                                                                                                            | Investment income (including dividends, interest<br>and other similar amounts) . . . . . ▶ | 1,811,992                                   |                                  |                                                                                       | 1,811,992 |
|                                                           | 4                                           | Income from investment of tax-exempt bond proceeds . . ▶                                                                                     | 83,401                                                                                     | 83,401                                      |                                  |                                                                                       |           |
|                                                           | 5                                           | Royalties . . . . . ▶                                                                                                                        | 0                                                                                          |                                             |                                  |                                                                                       |           |
|                                                           | 6a                                          | Gross Rents                                                                                                                                  | (i) Real                                                                                   | (ii) Personal                               |                                  |                                                                                       |           |
|                                                           |                                             | b                                                                                                                                            | Less rental expenses                                                                       |                                             |                                  |                                                                                       |           |
|                                                           |                                             | c                                                                                                                                            | Rental income or (loss)                                                                    |                                             |                                  |                                                                                       |           |
|                                                           |                                             | d                                                                                                                                            | Net rental income or (loss) . . . . . ▶                                                    |                                             |                                  |                                                                                       |           |
|                                                           | 7a                                          | Gross amount from sales of<br>assets other than inventory                                                                                    | (i) Securities                                                                             | (ii) Other                                  |                                  |                                                                                       |           |
|                                                           |                                             | b                                                                                                                                            | Less cost or other basis and<br>sales expenses                                             |                                             |                                  |                                                                                       |           |
|                                                           |                                             | c                                                                                                                                            | Gain or (loss)                                                                             |                                             |                                  |                                                                                       |           |
|                                                           |                                             | d                                                                                                                                            | Net gain or (loss) . . . . . ▶                                                             |                                             |                                  |                                                                                       |           |
|                                                           | 8a                                          | Gross income from fundraising events<br>(not including \$ _____<br>of contributions reported on line 1c)<br>See Part IV, line 18 . . . . . a | 119,670                                                                                    |                                             |                                  |                                                                                       |           |
|                                                           |                                             | b                                                                                                                                            | Less direct expenses . . . . . b                                                           | 45,728                                      |                                  |                                                                                       |           |
|                                                           |                                             | c                                                                                                                                            | Net income or (loss) from fundraising events . . ▶                                         | 73,942                                      |                                  |                                                                                       | 73,942    |
|                                                           | 9a                                          | Gross income from gaming activities See Part IV, line 19 . . a                                                                               |                                                                                            |                                             |                                  |                                                                                       |           |
|                                                           |                                             | b                                                                                                                                            | Less direct expenses . . . . . b                                                           |                                             |                                  |                                                                                       |           |
|                                                           |                                             | c                                                                                                                                            | Net income or (loss) from gaming activities . . ▶                                          | 0                                           |                                  |                                                                                       |           |
|                                                           | 10a                                         | Gross sales of inventory, less<br>returns and allowances . . . . . a                                                                         |                                                                                            |                                             |                                  |                                                                                       |           |
|                                                           |                                             | b                                                                                                                                            | Less cost of goods sold . . . . . b                                                        |                                             |                                  |                                                                                       |           |
|                                                           |                                             | c                                                                                                                                            | Net income or (loss) from sales of inventory . . ▶                                         | 0                                           |                                  |                                                                                       |           |
| Miscellaneous Revenue                                     |                                             | Business Code                                                                                                                                |                                                                                            |                                             |                                  |                                                                                       |           |
| 11a                                                       | CAFETERIA INCOME                            | 900099                                                                                                                                       | 1,345,797                                                                                  |                                             |                                  | 1,345,797                                                                             |           |
|                                                           | b                                           | EMPLOYEE PHARMACY                                                                                                                            | 900099                                                                                     | 414,400                                     |                                  | 414,400                                                                               |           |
|                                                           | c                                           |                                                                                                                                              |                                                                                            |                                             |                                  |                                                                                       |           |
|                                                           | d                                           | All other revenue . . . . .                                                                                                                  |                                                                                            |                                             |                                  |                                                                                       |           |
| e                                                         | Total. Add lines 11a–11d . . . . . ▶        | 1,760,197                                                                                                                                    |                                                                                            |                                             |                                  |                                                                                       |           |
| 12                                                        | Total revenue. See Instructions . . . . . ▶ | 678,288,313                                                                                                                                  | 650,090,344                                                                                | 4,797,910                                   | 3,753,677                        |                                                                                       |           |

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. |                                                                                                                                                                                                                                       | (A)<br>Total expenses | (B)<br>Program service expenses | (C)<br>Management and general expenses | (D)<br>Fundraising expenses |
|--------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|---------------------------------|----------------------------------------|-----------------------------|
| 1                                                                              | Grants and other assistance to governments and organizations in the U S See Part IV, line 21                                                                                                                                          | 0                     |                                 |                                        |                             |
| 2                                                                              | Grants and other assistance to individuals in the U S See Part IV, line 22                                                                                                                                                            | 0                     |                                 |                                        |                             |
| 3                                                                              | Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16                                                                                                               | 0                     |                                 |                                        |                             |
| 4                                                                              | Benefits paid to or for members                                                                                                                                                                                                       | 0                     |                                 |                                        |                             |
| 5                                                                              | Compensation of current officers, directors, trustees, and key employees . . . . .                                                                                                                                                    | 158,633               | 27,225                          | 131,408                                |                             |
| 6                                                                              | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .                                                                               | 505,423               | 477,605                         | 27,818                                 |                             |
| 7                                                                              | Other salaries and wages                                                                                                                                                                                                              | 260,196,935           | 228,869,466                     | 30,691,730                             | 635,739                     |
| 8                                                                              | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .                                                                                                                               | 7,747,111             | 6,820,048                       | 912,962                                | 14,101                      |
| 9                                                                              | Other employee benefits . . . . .                                                                                                                                                                                                     | 59,422,132            | 52,039,917                      | 7,302,653                              | 79,562                      |
| 10                                                                             | Payroll taxes . . . . .                                                                                                                                                                                                               | 18,493,464            | 16,223,265                      | 2,209,076                              | 61,123                      |
| a                                                                              | Fees for services (non-employees)                                                                                                                                                                                                     |                       |                                 |                                        |                             |
|                                                                                | Management . . . . .                                                                                                                                                                                                                  | 3,125,605             | 2,682,178                       | 443,427                                |                             |
| b                                                                              | Legal . . . . .                                                                                                                                                                                                                       | 417,744               |                                 | 417,744                                |                             |
| c                                                                              | Accounting . . . . .                                                                                                                                                                                                                  | 831,537               |                                 | 831,537                                |                             |
| d                                                                              | Lobbying . . . . .                                                                                                                                                                                                                    | 0                     |                                 |                                        |                             |
| e                                                                              | Professional fundraising services See Part IV, line 17 . . . . .                                                                                                                                                                      | 0                     |                                 |                                        |                             |
| f                                                                              | Investment management fees . . . . .                                                                                                                                                                                                  | 0                     |                                 |                                        |                             |
| g                                                                              | Other . . . . .                                                                                                                                                                                                                       | 40,409,187            | 34,616,331                      | 5,792,856                              |                             |
| 12                                                                             | Advertising and promotion . . . . .                                                                                                                                                                                                   | 247,736               | 226,653                         | 16,475                                 | 4,608                       |
| 13                                                                             | Office expenses . . . . .                                                                                                                                                                                                             | 3,044,526             | 2,751,980                       | 287,067                                | 5,479                       |
| 14                                                                             | Information technology . . . . .                                                                                                                                                                                                      | 6,588,971             | 5,700,632                       | 862,708                                | 25,631                      |
| 15                                                                             | Royalties . . . . .                                                                                                                                                                                                                   | 0                     |                                 |                                        |                             |
| 16                                                                             | Occupancy . . . . .                                                                                                                                                                                                                   | 14,659,329            | 12,640,065                      | 2,019,264                              |                             |
| 17                                                                             | Travel . . . . .                                                                                                                                                                                                                      | 2,197,752             | 2,108,208                       | 83,778                                 | 5,766                       |
| 18                                                                             | Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .                                                                                                                              | 0                     |                                 |                                        |                             |
| 19                                                                             | Conferences, conventions, and meetings . . . . .                                                                                                                                                                                      | 332,402               | 292,926                         | 39,476                                 |                             |
| 20                                                                             | Interest . . . . .                                                                                                                                                                                                                    | 9,048,906             | 7,742,390                       | 1,306,516                              |                             |
| 21                                                                             | Payments to affiliates . . . . .                                                                                                                                                                                                      | 33,365,035            | 28,510,422                      | 4,854,613                              |                             |
| 22                                                                             | Depreciation, depletion, and amortization . . . . .                                                                                                                                                                                   | 23,051,788            | 19,937,736                      | 3,111,852                              | 2,200                       |
| 23                                                                             | Insurance . . . . .                                                                                                                                                                                                                   | 5,182,419             | 4,589,851                       | 592,262                                | 306                         |
| 24                                                                             | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O )                                       |                       |                                 |                                        |                             |
| a                                                                              | PROFESSIONAL FEES                                                                                                                                                                                                                     | 1,073,899             | 1,068,678                       |                                        | 5,221                       |
| b                                                                              | PURCHASED SERVICES                                                                                                                                                                                                                    | 3,822,136             | 3,686,295                       | 114,625                                | 21,216                      |
| c                                                                              | BAD DEBTS                                                                                                                                                                                                                             | 14,317,672            | 14,317,672                      |                                        |                             |
| d                                                                              | MEDICAL SUPPLIES                                                                                                                                                                                                                      | 87,458,103            | 87,458,103                      |                                        |                             |
| e                                                                              | SUPPLIES                                                                                                                                                                                                                              | 6,955,421             | 6,086,865                       | 849,168                                | 19,388                      |
| f                                                                              | All other expenses                                                                                                                                                                                                                    | 22,987,392            | 19,307,792                      | 3,499,230                              | 180,370                     |
| 25                                                                             | Total functional expenses. Add lines 1 through 24f                                                                                                                                                                                    | 625,641,258           | 558,182,303                     | 66,398,245                             | 1,060,710                   |
| 26                                                                             | Joint costs. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                       |                                 |                                        |                             |

Part X

Balance Sheet

|                             |            |                                                                                                                                                                                                                                                                                                      |            |             | (A)               |            | (B)         |
|-----------------------------|------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------|-------------------|------------|-------------|
|                             |            |                                                                                                                                                                                                                                                                                                      |            |             | Beginning of year |            | End of year |
| Assets                      | <b>1</b>   | Cash—non-interest-bearing . . . . .                                                                                                                                                                                                                                                                  |            |             | 9,262,404         | <b>1</b>   | 9,379,211   |
|                             | <b>2</b>   | Savings and temporary cash investments . . . . .                                                                                                                                                                                                                                                     |            |             | 22,183,197        | <b>2</b>   | 28,861,444  |
|                             | <b>3</b>   | Pledges and grants receivable, net . . . . .                                                                                                                                                                                                                                                         |            |             | 12,632,625        | <b>3</b>   | 12,959,162  |
|                             | <b>4</b>   | Accounts receivable, net . . . . .                                                                                                                                                                                                                                                                   |            |             | 55,044,333        | <b>4</b>   | 63,151,599  |
|                             | <b>5</b>   | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .                                                                                                                                        |            |             |                   | <b>5</b>   |             |
|                             | <b>6</b>   | Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Schedule L . . . . . |            |             |                   | <b>6</b>   |             |
|                             | <b>7</b>   | Notes and loans receivable, net . . . . .                                                                                                                                                                                                                                                            |            |             | 938,528           | <b>7</b>   | 2,517,951   |
|                             | <b>8</b>   | Inventories for sale or use . . . . .                                                                                                                                                                                                                                                                |            |             | 8,262,112         | <b>8</b>   | 8,769,838   |
|                             | <b>9</b>   | Prepaid expenses and deferred charges . . . . .                                                                                                                                                                                                                                                      |            |             | 3,299,569         | <b>9</b>   | 3,954,064   |
|                             | <b>10a</b> | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D . . . . .                                                                                                                                                                                                        | <b>10a</b> | 573,106,733 |                   |            |             |
|                             | <b>b</b>   | Less: accumulated depreciation . . . . .                                                                                                                                                                                                                                                             | <b>10b</b> | 321,501,446 | 239,961,850       | <b>10c</b> | 251,605,287 |
|                             | <b>11</b>  | Investments—publicly traded securities . . . . .                                                                                                                                                                                                                                                     |            |             |                   | <b>11</b>  |             |
|                             | <b>12</b>  | Investments—other securities. See Part IV, line 11 . . . . .                                                                                                                                                                                                                                         |            |             | 249,594,607       | <b>12</b>  | 250,549,656 |
|                             | <b>13</b>  | Investments—program-related. See Part IV, line 11 . . . . .                                                                                                                                                                                                                                          |            |             |                   | <b>13</b>  | 21,499      |
|                             | <b>14</b>  | Intangible assets . . . . .                                                                                                                                                                                                                                                                          |            |             |                   | <b>14</b>  |             |
|                             | <b>15</b>  | Other assets. See Part IV, line 11 . . . . .                                                                                                                                                                                                                                                         |            |             | 63,089,226        | <b>15</b>  | 64,674,460  |
|                             | <b>16</b>  | <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .                                                                                                                                                                                                                           |            |             | 664,268,451       | <b>16</b>  | 696,444,171 |
| Liabilities                 | <b>17</b>  | Accounts payable and accrued expenses . . . . .                                                                                                                                                                                                                                                      |            |             | 59,512,013        | <b>17</b>  | 67,775,937  |
|                             | <b>18</b>  | Grants payable . . . . .                                                                                                                                                                                                                                                                             |            |             |                   | <b>18</b>  |             |
|                             | <b>19</b>  | Deferred revenue . . . . .                                                                                                                                                                                                                                                                           |            |             | 29,907            | <b>19</b>  | 13,408      |
|                             | <b>20</b>  | Tax-exempt bond liabilities . . . . .                                                                                                                                                                                                                                                                |            |             | 169,235,869       | <b>20</b>  | 162,966,917 |
|                             | <b>21</b>  | Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .                                                                                                                                                                                                                      |            |             |                   | <b>21</b>  |             |
|                             | <b>22</b>  | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .                                                                                                                       |            |             |                   | <b>22</b>  |             |
|                             | <b>23</b>  | Secured mortgages and notes payable to unrelated third parties . . . . .                                                                                                                                                                                                                             |            |             | 111,497           | <b>23</b>  | 0           |
|                             | <b>24</b>  | Unsecured notes and loans payable to unrelated third parties . . . . .                                                                                                                                                                                                                               |            |             |                   | <b>24</b>  |             |
|                             | <b>25</b>  | Other liabilities. Complete Part X of Schedule D . . . . .                                                                                                                                                                                                                                           |            |             | 59,705,184        | <b>25</b>  | 77,276,183  |
|                             | <b>26</b>  | <b>Total liabilities.</b> Add lines 17 through 25 . . . . .                                                                                                                                                                                                                                          |            |             | 288,594,470       | <b>26</b>  | 308,032,445 |
| Net Assets or Fund Balances |            | <b>Organizations that follow SFAS 117, check here</b> <input checked="" type="checkbox"/> <b>and complete lines 27 through 29, and lines 33 and 34.</b>                                                                                                                                              |            |             |                   |            |             |
|                             | <b>27</b>  | Unrestricted net assets . . . . .                                                                                                                                                                                                                                                                    |            |             | 290,636,416       | <b>27</b>  | 315,843,107 |
|                             | <b>28</b>  | Temporarily restricted net assets . . . . .                                                                                                                                                                                                                                                          |            |             | 58,473,635        | <b>28</b>  | 46,462,504  |
|                             | <b>29</b>  | Permanently restricted net assets . . . . .                                                                                                                                                                                                                                                          |            |             | 26,563,930        | <b>29</b>  | 26,106,115  |
|                             |            | <b>Organizations that do not follow SFAS 117, check here</b> <input type="checkbox"/> <b>and complete lines 30 through 34.</b>                                                                                                                                                                       |            |             |                   |            |             |
|                             | <b>30</b>  | Capital stock or trust principal, or current funds . . . . .                                                                                                                                                                                                                                         |            |             |                   | <b>30</b>  |             |
|                             | <b>31</b>  | Paid-in or capital surplus, or land, building or equipment fund . . . . .                                                                                                                                                                                                                            |            |             |                   | <b>31</b>  |             |
|                             | <b>32</b>  | Retained earnings, endowment, accumulated income, or other funds . . . . .                                                                                                                                                                                                                           |            |             |                   | <b>32</b>  |             |
|                             | <b>33</b>  | <b>Total net assets or fund balances</b> . . . . .                                                                                                                                                                                                                                                   |            |             | 375,673,981       | <b>33</b>  | 388,411,726 |
|                             | <b>34</b>  | <b>Total liabilities and net assets/fund balances</b> . . . . .                                                                                                                                                                                                                                      |            |             | 664,268,451       | <b>34</b>  | 696,444,171 |

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI ☒

|          |                                                                                                               |          |             |
|----------|---------------------------------------------------------------------------------------------------------------|----------|-------------|
| <b>1</b> | Total revenue (must equal Part VIII, column (A), line 12)                                                     | <b>1</b> | 678,288,313 |
| <b>2</b> | Total expenses (must equal Part IX, column (A), line 25)                                                      | <b>2</b> | 625,641,258 |
| <b>3</b> | Revenue less expenses Subtract line 2 from line 1                                                             | <b>3</b> | 52,647,055  |
| <b>4</b> | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))                     | <b>4</b> | 375,673,981 |
| <b>5</b> | Other changes in net assets or fund balances (explain in Schedule O)                                          | <b>5</b> | -39,909,310 |
| <b>6</b> | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | <b>6</b> | 388,411,726 |

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII ☐

|           |                                                                                                                                                                                                                                                                                                                                                  | Yes | No |
|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| <b>1</b>  | Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____<br>If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O                                                                |     |    |
| <b>2a</b> | Were the organization's financial statements compiled or reviewed by an independent accountant?                                                                                                                                                                                                                                                  |     | No |
| <b>b</b>  | Were the organization's financial statements audited by an independent accountant?                                                                                                                                                                                                                                                               | Yes |    |
| <b>c</b>  | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O | Yes |    |
| <b>d</b>  | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both<br><input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis             |     |    |
| <b>3a</b> | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?                                                                                                                                                                                         | Yes |    |
| <b>b</b>  | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                                                                                                             | Yes |    |

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury  
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public  
Inspection

|                                                                  |                                              |
|------------------------------------------------------------------|----------------------------------------------|
| Name of the organization<br>CAPE COD HEALTHCARE INC & AFFILIATES | Employer identification number<br>90-0054984 |
|------------------------------------------------------------------|----------------------------------------------|

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E )
- 3

☒

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II )
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II )
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III )
- 10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h  

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?
- h

☐

Provide the following information about the supported organization(s)

|          | Yes | No |
|----------|-----|----|
| 11g(i)   |     |    |
| 11g(ii)  |     |    |
| 11g(iii) |     |    |

| (i)<br>Name of supported organization | (ii)<br>EIN | (iii)<br>Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv)<br>Is the organization in col (i) listed in your governing document? |    | (v)<br>Did you notify the organization in col (i) of your support? |    | (vi)<br>Is the organization in col (i) organized in the U S ? |    | (vii)<br>Amount of support |
|---------------------------------------|-------------|-------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|----|--------------------------------------------------------------------|----|---------------------------------------------------------------|----|----------------------------|
|                                       |             |                                                                                                 | Yes                                                                       | No | Yes                                                                | No | Yes                                                           | No |                            |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |
|                                       |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |
| Total                                 |             |                                                                                                 |                                                                           |    |                                                                    |    |                                                               |    |                            |

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Section A. Public Support                                                                                                                                                                             |          |          |          |          |          |           |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) ▶                                                                                                                                                         | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")                                                                                                   |          |          |          |          |          |           |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                                                     |          |          |          |          |          |           |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge                                                                                             |          |          |          |          |          |           |
| 4 Total. Add lines 1 through 3                                                                                                                                                                        |          |          |          |          |          |           |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |          |          |          |          |          |           |
| 6 Public Support. Subtract line 5 from line 4                                                                                                                                                         |          |          |          |          |          |           |

| Section B. Total Support                                                                                                                                                  |          |          |          |          |          |           |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) ▶                                                                                                                             | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 7 Amounts from line 4                                                                                                                                                     |          |          |          |          |          |           |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                          |          |          |          |          |          |           |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on                                                                      |          |          |          |          |          |           |
| 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )                                                                         |          |          |          |          |          |           |
| 11 Total support (Add lines 7 through 10)                                                                                                                                 |          |          |          |          |          |           |
| 12 Gross receipts from related activities, etc (See instructions )                                                                                                        |          |          |          |          | 12       |           |
| 13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶ |          |          |          |          |          |           |

| Section C. Computation of Public Support Percentage                                                                                                                                                                                                                                                                                                                                          |  |  |  |  |    |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|----|--|
| 14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f))                                                                                                                                                                                                                                                                                                      |  |  |  |  | 14 |  |
| 15 Public Support Percentage for 2009 Schedule A, Part II, line 14                                                                                                                                                                                                                                                                                                                           |  |  |  |  | 15 |  |
| 16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶                                                                                                                                                                         |  |  |  |  |    |  |
| b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶                                                                                                                                                                    |  |  |  |  |    |  |
| 17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶    |  |  |  |  |    |  |
| b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶ |  |  |  |  |    |  |
| 18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶                                                                                                                                                                                                                                                        |  |  |  |  |    |  |

Part IIIPart III

Support Schedule for Organizations Described in Section 509(a)(2)  
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Section A. Public Support                                                                                                                                                  |          |          |          |          |          |           |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) ▶                                                                                                                              | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")                                                                        |          |          |          |          |          |           |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose |          |          |          |          |          |           |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513                                                                             |          |          |          |          |          |           |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf                                                                          |          |          |          |          |          |           |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge                                                                  |          |          |          |          |          |           |
| 6 Total. Add lines 1 through 5                                                                                                                                             |          |          |          |          |          |           |
| 7a Amounts included on lines 1, 2, and 3 received from disqualified persons                                                                                                |          |          |          |          |          |           |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year           |          |          |          |          |          |           |
| c Add lines 7a and 7b                                                                                                                                                      |          |          |          |          |          |           |
| 8 Public Support (Subtract line 7c from line 6 )                                                                                                                           |          |          |          |          |          |           |

| Section B. Total Support                    |                                                                                                                                                                             |          |          |          |          |          |           |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in) |                                                                                                                                                                             | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 9                                           | Amounts from line 6                                                                                                                                                         |          |          |          |          |          |           |
| 10a                                         | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources                                              |          |          |          |          |          |           |
| b                                           | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975                                                                     |          |          |          |          |          |           |
| c                                           | Add lines 10a and 10b                                                                                                                                                       |          |          |          |          |          |           |
| 11                                          | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on                                                 |          |          |          |          |          |           |
| 12                                          | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV )                                                                             |          |          |          |          |          |           |
| 13                                          | Total support (Add lines 9, 10c, 11 and 12 )                                                                                                                                |          |          |          |          |          |           |
| 14                                          | First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section501(c)(3) organization, check this box and stop here |          |          |          |          |          |           |

| Section C. Computation of Public Support Percentage |                                                                                      |    |  |
|-----------------------------------------------------|--------------------------------------------------------------------------------------|----|--|
| 15                                                  | Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) | 15 |  |
| 16                                                  | Public support percentage from 2009 Schedule A, Part III, line 15                    | 16 |  |

| Section D. Computation of Investment Income Percentage |                                                                                                                                                                                                                                                                    |    |  |
|--------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 17                                                     | Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))                                                                                                                                                                          | 17 |  |
| 18                                                     | Investment income percentage from 2009 Schedule A, Part III, line 17                                                                                                                                                                                               | 18 |  |
| 19a                                                    | 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶           |    |  |
| b                                                      | 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶ |    |  |
| 20                                                     | Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶                                                                                                                                           |    |  |

**Part IV**

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

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SCHEDULE C  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527  
▶ **Complete if the organization is described below.**  
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

**If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

**If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

**If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then**

- Section 501(c)(4), (5), or (6) organizations Complete Part III

|                                                                  |                                              |
|------------------------------------------------------------------|----------------------------------------------|
| Name of the organization<br>CAPE COD HEALTHCARE INC & AFFILIATES | Employer identification number<br>90-0054984 |
|------------------------------------------------------------------|----------------------------------------------|

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

|   |                                                                                                          |            |
|---|----------------------------------------------------------------------------------------------------------|------------|
| 1 | Provide a description of the organization’s direct and indirect political campaign activities in Part IV |            |
| 2 | Political expenditures                                                                                   | ▶ \$ _____ |
| 3 | Volunteer hours                                                                                          | _____      |

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

|    |                                                                                         |                                                          |
|----|-----------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1  | Enter the amount of any excise tax incurred by the organization under section 4955      | ▶ \$ _____                                               |
| 2  | Enter the amount of any excise tax incurred by organization managers under section 4955 | ▶ \$ _____                                               |
| 3  | If the organization incurred a section 4955 tax, did it file Form 4720 for this year?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4a | Was a correction made?                                                                  | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| b  | If “Yes,” describe in Part IV                                                           |                                                          |

**Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).**

|   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                          |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1 | Enter the amount directly expended by the filing organization for section 527 exempt function activities                                                                                                                                                                                                                                                                                                                                                                                                                                | ▶ \$ _____                                               |
| 2 | Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities                                                                                                                                                                                                                                                                                                                                                                                                        | ▶ \$ _____                                               |
| 3 | Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b                                                                                                                                                                                                                                                                                                                                                                                                                                          | ▶ \$ _____                                               |
| 4 | Did the filing organization file <b>Form 1120-POL</b> for this year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5 | Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization’s funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV |                                                          |

| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0- |
|----------|-------------|---------|---------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |
|          |             |         |                                                                     |                                                                                                                                            |

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A

Check

☐

if the filing organization belongs to an affiliated group

B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

| Limits on Lobbying Expenditures<br>(The term "expenditures" means amounts paid or incurred.)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                   | (a) Filing<br>Organization's<br>Totals                   | (b) Affiliated<br>Group<br>Totals  |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|----------------------------------------------------------|------------------------------------|--------------------|------------------------------|-----------------------------------------|-------------------------------------------------|-------------------------------------------|---------------------------------------------------|--------------------------------------------|--------------------------------------------------|-------------------|-------------|--|--|
| 1a Total lobbying expenditures to influence public opinion (grass roots lobbying)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| b Total lobbying expenditures to influence a legislative body (direct lobbying)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| c Total lobbying expenditures (add lines 1a and 1b)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| d Other exempt purpose expenditures                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| e Total exempt purpose expenditures (add lines 1c and 1d)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| f Lobbying nontaxable amount Enter the amount from the following table in both columns                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| <table><thead><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr></thead><tbody><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></tbody></table> |                                                   | If the amount on line 1e, column (a) or (b) is:          | The lobbying nontaxable amount is: | Not over \$500,000 | 20% of the amount on line 1e | Over \$500,000 but not over \$1,000,000 | \$100,000 plus 15% of the excess over \$500,000 | Over \$1,000,000 but not over \$1,500,000 | \$175,000 plus 10% of the excess over \$1,000,000 | Over \$1,500,000 but not over \$17,000,000 | \$225,000 plus 5% of the excess over \$1,500,000 | Over \$17,000,000 | \$1,000,000 |  |  |
| If the amount on line 1e, column (a) or (b) is:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | The lobbying nontaxable amount is:                |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Not over \$500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 20% of the amount on line 1e                      |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$500,000 but not over \$1,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$100,000 plus 15% of the excess over \$500,000   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,000,000 but not over \$1,500,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | \$175,000 plus 10% of the excess over \$1,000,000 |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$1,500,000 but not over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$225,000 plus 5% of the excess over \$1,500,000  |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| Over \$17,000,000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | \$1,000,000                                       |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| g Grassroots nontaxable amount (enter 25% of line 1f)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| h Subtract line 1g from line 1a If zero or less, enter -0-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| i Subtract line 1f from line 1c If zero or less, enter -0-                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                   |                                                          |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |
| j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                   | <input type="checkbox"/> Yes <input type="checkbox"/> No |                                    |                    |                              |                                         |                                                 |                                           |                                                   |                                            |                                                  |                   |             |  |  |

4-Year Averaging Period Under Section 501(h)  
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

| Lobbying Expenditures During 4-Year Averaging Period         |          |          |          |          |           |
|--------------------------------------------------------------|----------|----------|----------|----------|-----------|
| Calendar year (or fiscal year beginning in)                  | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) Total |
| 2a Lobbying non-taxable amount                               |          |          |          |          |           |
| b Lobbying ceiling amount<br>(150% of line 2a, column(e))    |          |          |          |          |           |
| c Total lobbying expenditures                                |          |          |          |          |           |
| d Grassroots non-taxable amount                              |          |          |          |          |           |
| e Grassroots ceiling amount<br>(150% of line 2d, column (e)) |          |          |          |          |           |
| f Grassroots lobbying expenditures                           |          |          |          |          |           |

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

|   |                                                                                                                                                                                                                              | (a) |    | (b)    |
|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|--------|
|   |                                                                                                                                                                                                                              | Yes | No | Amount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |     |    |        |
|   | a Volunteers?                                                                                                                                                                                                                |     | No |        |
|   | b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?                                                                                                                               |     | No |        |
|   | c Media advertisements?                                                                                                                                                                                                      |     | No |        |
|   | d Mailings to members, legislators, or the public?                                                                                                                                                                           |     | No |        |
|   | e Publications, or published or broadcast statements?                                                                                                                                                                        |     | No |        |
|   | f Grants to other organizations for lobbying purposes?                                                                                                                                                                       |     | No |        |
|   | g Direct contact with legislators, their staffs, government officials, or a legislative body?                                                                                                                                |     | No |        |
|   | h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?                                                                                                                                  |     | No |        |
|   | i Other activities? If "Yes," describe in Part IV                                                                                                                                                                            | Yes |    | 1      |
|   | j Total lines 1c through 1i                                                                                                                                                                                                  |     |    | 1      |
|   | 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?                                                                                                                             |     | No |        |
|   |                                                                                                                                                                                                                              |     |    |        |
|   |                                                                                                                                                                                                                              |     |    |        |
|   |                                                                                                                                                                                                                              |     |    |        |
|   |                                                                                                                                                                                                                              |     | No |        |

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

|   |                                                                                                  |   | Yes | No |
|---|--------------------------------------------------------------------------------------------------|---|-----|----|
| 1 | Were substantially all (90% or more) dues received nondeductible by members?                     | 1 |     |    |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less?                | 2 |     |    |
| 3 | Did the organization agree to carryover lobbying and political expenditures from the prior year? | 3 |     |    |

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

|   |                                                                                                                                                                                                                                            |    |  |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 1 | Dues, assessments and similar amounts from members                                                                                                                                                                                         | 1  |  |
| 2 | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).                                                                                |    |  |
|   |                                                                                                                                                                                                                                            |    |  |
|   |                                                                                                                                                                                                                                            |    |  |
|   |                                                                                                                                                                                                                                            |    |  |
| a | Current year                                                                                                                                                                                                                               | 2a |  |
| b | Carryover from last year                                                                                                                                                                                                                   | 2b |  |
| c | Total                                                                                                                                                                                                                                      | 2c |  |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues                                                                                                                                            | 3  |  |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? |    |  |
|   |                                                                                                                                                                                                                                            |    |  |
| 5 | Taxable amount of lobbying and political expenditures (see instructions)                                                                                                                                                                   | 5  |  |

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1.  
Also, complete this part for any additional information.

| Identifier         | Return Reference                                                        | Explanation                                                                                                                                                                                          |
|--------------------|-------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| PART II-B, LINE 11 | FALMOUTH HOSPITAL ASSOCIATION, INC AND CAPE COD HOSPITAL PAY MEMBERSHIP | DUES TO THE MASSACHUSETTS HOSPITAL ASSOCIATION AND AMERICAN HOSPITAL ASSOCIATION WHICH MAY ENGAGE IN LOBBYING ACTIVITIES THEREFORE, A PORTION OF THE DUES MAY BE ATTRIBUTABLE TO LOBBYING ACTIVITIES |

SCHEDULE D

(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**  
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

**Name of the organization**  
CAPE COD HEALTHCARE INC & AFFILIATES

**Employer identification number**  
90-0054984

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

|   | (a) Donor advised funds                                                                                                                                                                                                                                            | (b) Funds and other accounts |
|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
| 1 | Total number at end of year                                                                                                                                                                                                                                        |                              |
| 2 | Aggregate contributions to (during year)                                                                                                                                                                                                                           |                              |
| 3 | Aggregate grants from (during year)                                                                                                                                                                                                                                |                              |
| 4 | Aggregate value at end of year                                                                                                                                                                                                                                     |                              |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?                                                           |                              |
|   | <div><input type="checkbox"/> Yes<input type="checkbox"/> No</div>                                                                                                                                                                                                 |                              |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit |                              |
|   | <div><input type="checkbox"/> Yes<input type="checkbox"/> No</div>                                                                                                                                                                                                 |                              |

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)  

☐ Preservation of land for public use (e g , recreation or pleasure)

☐ Preservation of an historically importantly land area

☒ Protection of natural habitat

☐ Preservation of a certified historic structure

☒ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

|    | Held at the End of the Year                                                        |
|----|------------------------------------------------------------------------------------|
| a  | Total number of conservation easements                                             |
| 2a | 1                                                                                  |
| b  | Total acreage restricted by conservation easements                                 |
| 2b | 13 07                                                                              |
| c  | Number of conservation easements on a certified historic structure included in (a) |
| 2c | 0                                                                                  |
| d  | Number of conservation easements included in (c) acquired after 8/17/06            |
| 2d | 0                                                                                  |

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ 0

4

Number of states where property subject to conservation easement is located ▶ 1

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes☒ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ 1 00

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ 400

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?

☐ Yes☒ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization’s financial statements that describes the organization’s accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenues included in Form 990, Part VIII, line 1

▶ \$

(ii)

Assets included in Form 990, Part X

▶ \$

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1

▶ \$

b

Assets included in Form 990, Part X

▶ \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

|    | Amount |
|----|--------|
| 1c |        |
| 1d |        |
| 1e |        |
| 1f |        |

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|                                                            | (a)Current Year | (b)Prior Year | (c)Two Years Back | (d)Three Years Back | (e)Four Years Back |
|------------------------------------------------------------|-----------------|---------------|-------------------|---------------------|--------------------|
| 1a Beginning of year balance . . . . .                     | 34,043,109      | 31,383,995    | 31,217,343        |                     |                    |
| b Contributions . . . . .                                  | 361,842         | 1,110,670     | 760,805           |                     |                    |
| c Investment earnings or losses . . . . .                  | -1,080,437      | 2,116,186     | 148,865           |                     |                    |
| d Grants or scholarships . . . . .                         |                 |               |                   |                     |                    |
| e Other expenditures for facilities and programs . . . . . | 685,875         | 567,742       | 743,018           |                     |                    |
| f Administrative expenses . . . . .                        |                 |               |                   |                     |                    |
| g End of year balance . . . . .                            | 32,638,639      | 34,043,109    | 31,383,995        |                     |                    |

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 21 000 %

b

Permanent endowment ▶ 79 000 %

c

Term endowment ▶ 0 %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations . . . . .

(ii)

related organizations . . . . .

|        | Yes | No |
|--------|-----|----|
| 3a(i)  |     | No |
| 3a(ii) | Yes |    |
| 3b     | Yes |    |

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

| Description of investment                                                                            | (a) Cost or other basis (investment) | (b)Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|------------------------------------------------------------------------------------------------------|--------------------------------------|--------------------------------|------------------------------|----------------|
| 1a Land . . . . .                                                                                    |                                      | 23,203,910                     |                              | 23,203,910     |
| b Buildings . . . . .                                                                                |                                      | 293,123,428                    | 115,735,577                  | 177,387,851    |
| c Leasehold improvements . . . . .                                                                   |                                      | 3,053,818                      | 2,141,911                    | 911,907        |
| d Equipment . . . . .                                                                                |                                      | 239,652,044                    | 197,749,328                  | 41,902,716     |
| e Other . . . . .                                                                                    |                                      | 14,073,533                     | 5,874,630                    | 8,198,903      |
| Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) . . . . . |                                      |                                |                              | 251,605,287    |



| Part XIReconciliation of Change in Net Assets from Form 990 to Financial Statements |                                                                                 |    |
|-------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----|
| 1                                                                                   | Total revenue (Form 990, Part VIII, column (A), line 12)                        | 1  |
| 2                                                                                   | Total expenses (Form 990, Part IX, column (A), line 25)                         | 2  |
| 3                                                                                   | Excess or (deficit) for the year Subtract line 2 from line 1                    | 3  |
| 4                                                                                   | Net unrealized gains (losses) on investments                                    | 4  |
| 5                                                                                   | Donated services and use of facilities                                          | 5  |
| 6                                                                                   | Investment expenses                                                             | 6  |
| 7                                                                                   | Prior period adjustments                                                        | 7  |
| 8                                                                                   | Other (Describe in Part XIV)                                                    | 8  |
| 9                                                                                   | Total adjustments (net) Add lines 4 - 8                                         | 9  |
| 10                                                                                  | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 |

| Part XIIReconciliation of Revenue per Audited Financial Statements With Revenue per Return |                                                                                             |   |
|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|---|
| 1                                                                                          | Total revenue, gains, and other support per audited financial statements . . . . .          | 1 |
| 2                                                                                          | Amounts included on line 1 but not on Form 990, Part VIII, line 12                          |   |
| a                                                                                          | Net unrealized gains on investments . . . . .2a                                             |   |
| b                                                                                          | Donated services and use of facilities . . . . .2b                                          |   |
| c                                                                                          | Recoveries of prior year grants . . . . .2c                                                 |   |
| d                                                                                          | Other (Describe in Part XIV) . . . . .2d                                                    |   |
| e                                                                                          | Add lines 2a through 2d . . . . .2e                                                         |   |
| 3                                                                                          | Subtract line 2e from line 1 . . . . .3                                                     |   |
| 4                                                                                          | Amounts included on Form 990, Part VIII, line 12, but not on line 1                         |   |
| a                                                                                          | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .4a                |   |
| b                                                                                          | Other (Describe in Part XIV) . . . . .4b                                                    |   |
| c                                                                                          | Add lines 4a and 4b . . . . .4c                                                             |   |
| 5                                                                                          | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12 ) . . . . .5 |   |

| Part XIIIReconciliation of Expenses per Audited Financial Statements With Expenses per Return |                                                                                              |   |
|-----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|---|
| 1                                                                                             | Total expenses and losses per audited financial statements . . . . .                         | 1 |
| 2                                                                                             | Amounts included on line 1 but not on Form 990, Part IX, line 25                             |   |
| a                                                                                             | Donated services and use of facilities . . . . .2a                                           |   |
| b                                                                                             | Prior year adjustments . . . . .2b                                                           |   |
| c                                                                                             | Other losses . . . . .2c                                                                     |   |
| d                                                                                             | Other (Describe in Part XIV) . . . . .2d                                                     |   |
| e                                                                                             | Add lines 2a through 2d . . . . .2e                                                          |   |
| 3                                                                                             | Subtract line 2e from line 1 . . . . .3                                                      |   |
| 4                                                                                             | Amounts included on Form 990, Part IX, line 25, but not on line 1:                           |   |
| a                                                                                             | Investment expenses not included on Form 990, Part VIII, line 7b . . . . .4a                 |   |
| b                                                                                             | Other (Describe in Part XIV) . . . . .4b                                                     |   |
| c                                                                                             | Add lines 4a and 4b . . . . .4c                                                              |   |
| 5                                                                                             | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18 ) . . . . .5 |   |

| Part XIVSupplemental Information |
|----------------------------------|
|----------------------------------|

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

| Identifier                  | Return Reference | Explanation                                                                                                                           |
|-----------------------------|------------------|---------------------------------------------------------------------------------------------------------------------------------------|
| SCHEDULE D, PART II, LINE 9 |                  | THE CONSERVATION EASEMENT IS INCLUDED IN LAND ON THE BALANCE SHEET IN PART X, LINE 10                                                 |
| SCHEDULE D, PART V, LINE 4  |                  | THE INTENDED USE OF THE ORGANIZATION'S ENDOWMENT FUNDS IS TO FURTHER THE HEALTHCARE MISSION OF CAPE COD HEALTHCARE AND ITS AFFILIATES |
| PART X                      |                  | THE ORGANIZATION DOES NOT HAVE A FIN 48 FOOTNOTE AS ANY UNCERTAIN TAX POSITIONS WERE DEEMED IMMATERIAL                                |



**1**

**3** Enter total number of other organizations or entities . . . . . ►

**Part III** **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16.  
Use Part V if additional space is needed.

[illegible]

**Part IV Foreign Forms**

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*

☒

Yes

☐

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*

☐

Yes

☒

No

**Part V**   **Supplemental Information**

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

| Identifier                   | Return Reference | Explanation                                                               |
|------------------------------|------------------|---------------------------------------------------------------------------|
| SCHEDULE F, PART I, COLUMN F |                  | EXPENSES ARE CODED IN THE GENERAL LEDGER TO THE CAPTIVE INSURANCE COMPANY |



Part II Fundraising Events.

Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

|                 |    | (a) Event #1                                                           | (b) Event #2 | (c) Other Events    | (d) Total Events                 |
|-----------------|----|------------------------------------------------------------------------|--------------|---------------------|----------------------------------|
|                 |    | SUMMER EVENING<br>(event type)                                         | (event type) | 0<br>(total number) | (Add col (a) through<br>col (c)) |
| Revenue         | 1  | Gross receipts . . . .                                                 | 135,430      |                     | 135,430                          |
|                 | 2  | Less Charitable contributions . . . .                                  | 15,760       |                     | 15,760                           |
|                 | 3  | Gross income (line 1 minus line 2) . . . .                             | 119,670      |                     | 119,670                          |
| Direct Expenses | 4  | Cash prizes . . . .                                                    | 0            |                     | 0                                |
|                 | 5  | Non-cash prizes . . . .                                                | 0            |                     | 0                                |
|                 | 6  | Rent/facility costs . . . .                                            | 12,696       |                     | 12,696                           |
|                 | 7  | Food and beverages . . . .                                             | 23,476       |                     | 23,476                           |
|                 | 8  | Entertainment . . . .                                                  | 6,175        |                     | 6,175                            |
|                 | 9  | Other direct expenses . . . .                                          | 3,381        |                     | 3,381                            |
|                 | 10 | Direct expense summary Add lines 4 through 9 in column (d) . . . . . ▶ |              |                     | 45,728                           |
|                 | 11 | Net income summary Combine lines 3 and 10 in column (d). . . . . ▶     |              |                     | 73,942                           |

Part III Gaming.

Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

|                 |   | (a) Bingo                                                                                       | (b) Pull tabs/Instant<br>bingo/progressive bingo                   | (c) Other gaming                                                   | (d) Total gaming                 |
|-----------------|---|-------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|--------------------------------------------------------------------|----------------------------------|
|                 |   |                                                                                                 |                                                                    |                                                                    | (Add col (a) through<br>col (c)) |
| Revenue         | 1 | Gross revenue . . . . .                                                                         |                                                                    |                                                                    |                                  |
|                 | 2 | Cash prizes . . . . .                                                                           |                                                                    |                                                                    |                                  |
| Direct Expenses | 3 | Non-cash prizes . . . . .                                                                       |                                                                    |                                                                    |                                  |
|                 | 4 | Rent/facility costs . . . . .                                                                   |                                                                    |                                                                    |                                  |
|                 | 5 | Other direct expenses . . . . .                                                                 |                                                                    |                                                                    |                                  |
|                 | 6 | Volunteer labor . . . . .<br><input type="checkbox"/> Yes .....%<br><input type="checkbox"/> No | <input type="checkbox"/> Yes .....%<br><input type="checkbox"/> No | <input type="checkbox"/> Yes .....%<br><input type="checkbox"/> No |                                  |
|                 | 7 | Direct expense summary Add lines 2 through 5 in column (d) . . . . . ▶                          |                                                                    |                                                                    |                                  |
|                 | 8 | Net gaming income summary Combine lines 1 and 7 in column (d) . . . . . ▶                       |                                                                    |                                                                    |                                  |

9 Enter the state(s) in which the organization operates gaming activities \_\_\_\_\_

a Is the organization licensed to operate gaming activities in each of these states? . . . . . ☐ Yes ☐ No

b If "No," Explain \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? . . . . . ☐ Yes ☐ No

b If "Yes," Explain \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity operated in

|   |                             |     |
|---|-----------------------------|-----|
| a | The organization's facility | 13a |
| b | An outside facility         | 13b |

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ \_\_\_\_\_ and the amount of gaming revenue retained by the third party ▶ \$ \_\_\_\_\_

c

If "Yes," enter name and address

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

16 Gaming manager information

Name ▶ \_\_\_\_\_

Gaming manager compensation ▶ \$ \_\_\_\_\_

Description of services provided ▶ \_\_\_\_\_

☐ Director/officer      ☐ Employee      ☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ \_\_\_\_\_

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

| Identifier | ReturnReference | Explanation |
|------------|-----------------|-------------|
|------------|-----------------|-------------|

SCHEDULE H  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Hospitals

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, question 20.**  
▶ **Attach to Form 990.** ▶ **See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

**Name of the organization**  
CAPE COD HEALTHCARE INC & AFFILIATES

**Employer identification number**  
90-0054984

Part I

Financial Assistance and Certain Other Community Benefits at Cost

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |    |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Yes | No |
| 1a | Did the organization have a financial assistance policy during the tax year? If "No," skip to question 6a . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Yes |    |
| b  | If "Yes," is it a written policy? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Yes |    |
| 2  | If the organization has multiple hospitals, indicate which of the following best describes application of the financial assistance policy to its various hospital facilities during the tax year<br><br><input checked="" type="checkbox"/> Applied uniformly to all hospitals<br><input type="checkbox"/> Applied uniformly to most hospitals<br><input type="checkbox"/> Generally tailored to individual hospitals                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |    |
| 3  | Answer the following based on the the financial assistance eligibility criteria that applied to the largest number of the organization's patients during the tax year<br><br>a Does the organization use Federal Poverty Guidelines (FPG) to determine eligibility for providing <i>free</i> care to low income individuals? If "Yes," indicate which of the following is the FPG family income limit for eligibility for free care<br><br><input type="checkbox"/> 100% <input type="checkbox"/> 150% <input checked="" type="checkbox"/> 200% <input type="checkbox"/> Other _____ %<br><br>b Does the organization use FPG to determine eligibility for providing <i>discounted</i> care to low income individuals? If "Yes," indicate which of the following is the family income limit for eligibility for discounted care . . . . .<br><br><input type="checkbox"/> 200% <input type="checkbox"/> 250% <input type="checkbox"/> 300% <input type="checkbox"/> 350% <input checked="" type="checkbox"/> 400% <input type="checkbox"/> Other _____ %<br><br>c If the organization does not use FPG to determine eligibility, describe in Part VI the income based criteria for determining eligibility for free or discounted care Include in the description whether the organization uses an asset test or other threshold, regardless of income, to determine eligibility for free or discounted care<br><br>4 Did the organization's financial assistance policy that applied to the largest number of its patients during the tax year provide for free or discounted care to the "medically indigent"? . . . . . | Yes |    |
| 5a | Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Yes |    |
| b  | If "Yes," did the organization's financial assistance expenses exceed the budgeted amount? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |     | No |
| c  | If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligible for free or discounted care? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |     |    |
| 6a | Does the organization prepare a community benefit report during the tax year? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Yes |    |
| 6b | If "Yes," did the organization make it available to the public? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes |    |
|    | Complete the following table using the worksheets provided in the Schedule H instructions Do not submit these worksheets with the Schedule H                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     |    |

7

Financial Assistance and Certain Other Community Benefits at Cost

| Financial Assistance and Means-Tested Government Programs                                   | (a) Number of activities or programs (optional) | (b) Persons served (optional) | (c) Total community benefit expense | (d) Direct offsetting revenue | (e) Net community benefit expense | (f) Percent of total expense |
|---------------------------------------------------------------------------------------------|-------------------------------------------------|-------------------------------|-------------------------------------|-------------------------------|-----------------------------------|------------------------------|
| a Financial Assistance at cost (from Worksheets 1 and 2)                                    |                                                 |                               | 11,345,850                          | 8,903,157                     | 2,442,693                         | 0 400 %                      |
| b Unreimbursed Medicaid (from Worksheet 3, column a)                                        |                                                 |                               | 28,793,296                          | 18,179,337                    | 10,613,959                        | 1 740 %                      |
| c Unreimbursed costs—other means-tested government programs (from Worksheet 3, column b)    |                                                 |                               | 34,376,508                          | 26,002,240                    | 8,374,268                         | 1 370 %                      |
| d Total Financial Assistance and Means-Tested Government Programs . . . . .                 |                                                 |                               | 74,515,654                          | 53,084,734                    | 21,430,920                        | 3 510 %                      |
| Other Benefits                                                                              |                                                 |                               |                                     |                               |                                   |                              |
| e Community health improvement services and community benefit operations (from Worksheet 4) |                                                 |                               | 1,018,505                           |                               | 1,018,505                         | 0 170 %                      |
| f Health professions education (from Worksheet 5)                                           |                                                 |                               | 558,757                             | 167,807                       | 390,950                           | 0 060 %                      |
| g Subsidized health services (from Worksheet 6)                                             |                                                 |                               | 76,696,293                          | 53,376,790                    | 23,319,504                        | 3 810 %                      |
| h Research (from Worksheet 7)                                                               |                                                 |                               |                                     |                               |                                   |                              |
| i Cash and in-kind contributions to community groups (from Worksheet 8)                     |                                                 |                               | 876,572                             |                               | 876,572                           | 0 140 %                      |
| j Total Other Benefits . . . . .                                                            |                                                 |                               | 79,150,127                          | 53,544,597                    | 25,605,531                        | 4 180 %                      |
| k Total. Add lines 7d and 7j . . . . .                                                      |                                                 |                               | 153,665,781                         | 106,629,331                   | 47,036,451                        | 7 690 %                      |

Part IICommunity Building Activities

during the tax year, and describe in Part VI how its community building activities during the tax year, and describe in Part VI how its community building activities promoted the health of the communities it serves.

|                                                            | (a) Number of activities or programs (optional) | (b) Persons served (optional) | (c) Total community building expense | (d) Direct offsetting revenue | (e) Net community building expense | (f) Percent of total expense |
|------------------------------------------------------------|-------------------------------------------------|-------------------------------|--------------------------------------|-------------------------------|------------------------------------|------------------------------|
| 1Physical improvements and housing                         |                                                 |                               |                                      |                               |                                    |                              |
| 2Economic development                                      |                                                 |                               |                                      |                               |                                    |                              |
| 3Community support                                         |                                                 |                               |                                      |                               |                                    |                              |
| 4Environmental improvements                                |                                                 |                               |                                      |                               |                                    |                              |
| 5Leadership development and training for community members |                                                 |                               |                                      |                               |                                    |                              |
| 6Coalition building                                        |                                                 |                               | 2,184                                |                               |                                    | 0 %                          |
| 7Community health improvement advocacy                     |                                                 |                               | 35,000                               |                               |                                    | 0 %                          |
| 8Workforce development                                     |                                                 |                               | 743,246                              |                               |                                    | 0 120 %                      |
| 9Other                                                     |                                                 |                               |                                      |                               |                                    |                              |
| 10Total                                                    |                                                 |                               | 780,430                              |                               |                                    | 0 120 %                      |

Part IIIBad Debt, Medicare, & Collection Practices

Section A. Bad Debt Expense

|   |                                                                                                                                                                                                                                                                                                                 |   |           |    |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-----------|----|
|   |                                                                                                                                                                                                                                                                                                                 |   | Yes       | No |
| 1 | Did the organization report bad debt expense in accordance with Healthcare Financial Management Association Statement No. 15?                                                                                                                                                                                   | 1 | Yes       |    |
| 2 | Enter the amount of the organization's bad debt expense (at cost)                                                                                                                                                                                                                                               | 2 | 7,898,351 |    |
| 3 | Enter the estimated amount of the organization's bad debt expense (at cost) attributable to patients eligible under the organization's financial assistance policy                                                                                                                                              | 3 | 394,918   |    |
| 4 | Provide in Part VI the text of the footnote to the organization's financial statements that describes bad debt expense. In addition, describe the costing methodology used in determining the amounts reported on lines 2 and 3, and rationale for including a portion of bad debt amounts as community benefit |   |           |    |

Section B. Medicare

|   |                                                                                                                                                                                                                                                                                                                                                                                                                             |   |             |  |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-------------|--|
| 5 | Enter total revenue received from Medicare (including DSH and IME)                                                                                                                                                                                                                                                                                                                                                          | 5 | 206,084,077 |  |
| 6 | Enter Medicare allowable costs of care relating to payments on line 5                                                                                                                                                                                                                                                                                                                                                       | 6 | 191,327,407 |  |
| 7 | Subtract line 6 from line 5. This is the surplus or (shortfall)                                                                                                                                                                                                                                                                                                                                                             | 7 | 14,756,670  |  |
| 8 | Describe in Part VI the extent to which any shortfall reported in line 7 should be treated as community benefit. Also describe in Part VI the costing methodology or source used to determine the amount reported on line 6. Check the box that describes the method used:<br><input type="checkbox"/> Cost accounting system<br><input checked="" type="checkbox"/> Cost to charge ratio<br><input type="checkbox"/> Other |   |             |  |

Section C. Collection Practices

|    |                                                                                                                                                                                                                       |    |     |  |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|--|
| 9a | Does the organization have a written debt collection policy?                                                                                                                                                          | 9a | Yes |  |
| 9b | If "Yes," does the organization's collection policy contain provisions on the collection practices to be followed for patients who are known to qualify for charity care or financial assistance? Describe in Part VI | 9b | Yes |  |

Part IVManagement Companies and Joint Ventures

| (a) Name of entity   | (b) Description of primary activity of entity | (c) Organization's profit % or stock ownership % | (d) Officers, directors, trustees, or key employees' profit % or stock ownership% | (e) Physicians' profit % or stock ownership % |
|----------------------|-----------------------------------------------|--------------------------------------------------|-----------------------------------------------------------------------------------|-----------------------------------------------|
| 1CAPE COD RADIATION  |                                               | 50 000 %                                         | 0 %                                                                               | 0 %                                           |
| 2THERAPY SERVICESLLC | RADIATION THERAPY                             |                                                  |                                                                                   |                                               |
| 3                    |                                               |                                                  |                                                                                   |                                               |
| 4                    |                                               |                                                  |                                                                                   |                                               |
| 5                    |                                               |                                                  |                                                                                   |                                               |
| 6                    |                                               |                                                  |                                                                                   |                                               |
| 7                    |                                               |                                                  |                                                                                   |                                               |
| 8                    |                                               |                                                  |                                                                                   |                                               |
| 9                    |                                               |                                                  |                                                                                   |                                               |
| 10                   |                                               |                                                  |                                                                                   |                                               |
| 11                   |                                               |                                                  |                                                                                   |                                               |
| 12                   |                                               |                                                  |                                                                                   |                                               |
| 13                   |                                               |                                                  |                                                                                   |                                               |

**Schedule H (Form 990) 2010**

Part V

Facility Information (continued)

Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V, Section A)

Name of Hospital Facility: CAPE COD HOSPITAL

Line Number of Hospital Facility (from Schedule H, Part V, Section A): 1

|                                                                                                                                                                                                                                                                                                                                                                         | Yes      | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----|
| <b>Community Health Needs Assessment</b> (Lines 1 through 7 are optional for 2010)                                                                                                                                                                                                                                                                                      |          |    |
| <b>1</b> During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment ("Needs Assessment")? If "No," skip to question 8 . . . . .<br>If "Yes," indicate what the Needs Assessment describes (check all that apply)                                                                                                  | <b>1</b> |    |
| <b>a</b> <input type="checkbox"/> A definition of the community served by the hospital facility                                                                                                                                                                                                                                                                         |          |    |
| <b>b</b> <input type="checkbox"/> Demographics of the community                                                                                                                                                                                                                                                                                                         |          |    |
| <b>c</b> <input type="checkbox"/> Existing health care facilities and resources within the community that are available to respond to the health needs of the community                                                                                                                                                                                                 |          |    |
| <b>d</b> <input type="checkbox"/> How data was obtained                                                                                                                                                                                                                                                                                                                 |          |    |
| <b>e</b> <input type="checkbox"/> The health needs of the community                                                                                                                                                                                                                                                                                                     |          |    |
| <b>f</b> <input type="checkbox"/> Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups                                                                                                                                                                                                               |          |    |
| <b>g</b> <input type="checkbox"/> The process for identifying and prioritizing community health needs and services to meet the community health needs                                                                                                                                                                                                                   |          |    |
| <b>h</b> <input type="checkbox"/> The process for consulting with persons representing the community's interests                                                                                                                                                                                                                                                        |          |    |
| <b>i</b> <input type="checkbox"/> Information gaps that limit the hospital facility's ability to assess all of the community's health needs                                                                                                                                                                                                                             |          |    |
| <b>j</b> <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                           |          |    |
| <b>2</b> Indicate the tax year the hospital facility last conducted a Needs Assessment 20 ____                                                                                                                                                                                                                                                                          |          |    |
| <b>3</b> In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted | <b>3</b> |    |
| <b>4</b> Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI . . . . .                                                                                                                                                                                           | <b>4</b> |    |
| <b>5</b> Did the hospital facility make its Needs Assessment widely available to the public? . . . . .<br>If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)                                                                                                                                                                  | <b>5</b> |    |
| <b>a</b> <input type="checkbox"/> Hospital facility's website                                                                                                                                                                                                                                                                                                           |          |    |
| <b>b</b> <input type="checkbox"/> Available upon request from the hospital facility                                                                                                                                                                                                                                                                                     |          |    |
| <b>c</b> <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                           |          |    |
| <b>6</b> If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)                                                                                                                                                                                                                       |          |    |
| <b>a</b> <input type="checkbox"/> Adoption of an implementation strategy to address the health needs of the hospital facility's community                                                                                                                                                                                                                               |          |    |
| <b>b</b> <input type="checkbox"/> Execution of the implementation strategy                                                                                                                                                                                                                                                                                              |          |    |
| <b>c</b> <input type="checkbox"/> Participation in the development of a community-wide community benefit plan                                                                                                                                                                                                                                                           |          |    |
| <b>d</b> <input type="checkbox"/> Participation in the execution of a community-wide community benefit plan                                                                                                                                                                                                                                                             |          |    |
| <b>e</b> <input type="checkbox"/> Inclusion of a community benefit section in operational plans                                                                                                                                                                                                                                                                         |          |    |
| <b>f</b> <input type="checkbox"/> Adoption of a budget for provision of services that address the needs identified in the Needs Assessment                                                                                                                                                                                                                              |          |    |
| <b>g</b> <input type="checkbox"/> Prioritization of health needs in the community                                                                                                                                                                                                                                                                                       |          |    |
| <b>h</b> <input type="checkbox"/> Prioritization of services that the hospital facility will undertake to meet health needs in its community                                                                                                                                                                                                                            |          |    |
| <b>i</b> <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                           |          |    |
| <b>7</b> Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No," explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs                                                                                                                      | <b>7</b> |    |
| <b>Financial Assistance Policy</b>                                                                                                                                                                                                                                                                                                                                      |          |    |
| Did the hospital facility have in place during the tax year a written financial assistance policy that                                                                                                                                                                                                                                                                  |          |    |
| <b>8</b> Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?                                                                                                                                                                                                                                          | <b>8</b> |    |
| <b>9</b> Used federal poverty guidelines (FPG) to determine eligibility for providing free care to low income individuals? . . .<br>If "Yes," indicate the FPG family income limit for eligibility for free care ____%                                                                                                                                                  | <b>9</b> |    |

Part V

Facility Information (continued)

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes | No |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 10 | Used FPG to determine eligibility for providing <i>discounted</i> care to low income individuals? . . . . .<br>If "Yes," indicate the FPG family income limit for eligibility for discounted care __%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 10  |    |
| 11 | Explained the basis for calculating amounts charged to patients? . . . . .<br>If "Yes," indicate the factors used in determining such amounts (check all that apply)<br>a <input type="checkbox"/> Income level<br>b <input type="checkbox"/> Asset level<br>c <input type="checkbox"/> Medical indigency<br>d <input type="checkbox"/> Insurance status<br>e <input type="checkbox"/> Uninsured discount<br>f <input type="checkbox"/> Medicaid/Medicare<br>g <input type="checkbox"/> State regulation<br>h <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                               | 11  |    |
| 12 | Explained the method for applying for financial assistance? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 12  |    |
| 13 | Included measures to publicize the policy within the community served by the hospital facility? . . . . .<br>If "Yes," indicate how the hospital facility publicized the policy (check all that apply)<br>a <input type="checkbox"/> The policy was posted at all times on the hospital facility's web site<br>b <input type="checkbox"/> The policy was attached to all billing invoices<br>c <input type="checkbox"/> The policy was posted in the hospital facility's emergency rooms or waiting rooms<br>d <input type="checkbox"/> The policy was posted in the hospital facility's admissions offices<br>e <input type="checkbox"/> The policy was provided, in writing, to patients upon admission to the hospital facility<br>f <input type="checkbox"/> The policy was available upon request<br>g <input type="checkbox"/> Other (describe in Part VI) | 13  |    |

Billing and Collections

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |    |  |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 14 | Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy that explained actions the hospital facility may take upon non-payment? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 14 |  |
| 15 | Check all of the following collection actions against a patient that were permitted under the hospital facility's policies at any time during the tax year<br>a <input type="checkbox"/> Reporting to credit agency<br>b <input type="checkbox"/> Lawsuits<br>c <input type="checkbox"/> Liens on residences<br>d <input type="checkbox"/> Body attachments<br>e <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                                                |    |  |
| 16 | Did the hospital facility engage in or authorize a third party to engage in any of the following collection actions during the tax year? . . . . .<br>If "Yes," check all collection actions in which the hospital facility or a third party engaged (check all that apply)<br>a <input type="checkbox"/> Reporting to credit agency<br>b <input type="checkbox"/> Lawsuits<br>c <input type="checkbox"/> Liens on residences<br>d <input type="checkbox"/> Body attachments<br>e <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                               | 16 |  |
| 17 | Indicate which actions the hospital facility took before initiating any of the collection actions checked in question 16 (check all that apply)<br>a <input type="checkbox"/> Notified patients of the financial assistance policy upon admission<br>b <input type="checkbox"/> Notified patients of the financial assistance policy prior to discharge<br>c <input type="checkbox"/> Notified patients of the financial assistance policy in communications with the patients regarding the patients' bills<br>d <input type="checkbox"/> Documented its determination of whether a patient who applied for financial assistance under the financial assistance policy qualified for financial assistance<br>e <input type="checkbox"/> Other (describe in Part VI) |    |  |

Part V

Facility Information (continued)

Policy Relating to Emergency Medical Care

|    |                                                                                                                                                                                                                                                                                                                                                                                                               |     |    |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                               | Yes | No |
| 18 | Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy? . . . . .<br>If "No," indicate the reasons why (check all that apply) |     |    |
| a  | <input type="checkbox"/> The hospital facility did not provide care for any emergency medical conditions                                                                                                                                                                                                                                                                                                      |     |    |
| b  | <input type="checkbox"/> The hospital facility did not have a policy relating to emergency medical care                                                                                                                                                                                                                                                                                                       |     |    |
| c  | <input type="checkbox"/> The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)                                                                                                                                                                                                                                                                |     |    |
| d  | <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                                                          |     |    |

Charges for Medical Care

|    |                                                                                                                                                                                                                                                                                                                                                                                    |  |  |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| 19 | Indicate how the hospital facility determined the amounts billed to individuals who did not have insurance covering emergency or other medically necessary care (check all that apply)                                                                                                                                                                                             |  |  |
| a  | <input type="checkbox"/> The hospital facility used the lowest negotiated commercial insurance rate for those services at the hospital facility                                                                                                                                                                                                                                    |  |  |
| b  | <input type="checkbox"/> The hospital facility used the average of the three lowest negotiated commercial insurance rates for those services at the hospital facility                                                                                                                                                                                                              |  |  |
| c  | <input type="checkbox"/> The hospital facility used the Medicare rate for those services                                                                                                                                                                                                                                                                                           |  |  |
| d  | <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                               |  |  |
| 20 | Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care? . . . . .<br>If "Yes," explain in Part VI |  |  |
| 21 | Did the hospital facility charge any of its patients an amount equal to the gross charge for services provided to that patient? . . . . .<br>If "Yes," explain in Part VI                                                                                                                                                                                                          |  |  |

Part V Facility Information (continued)

Section B. Facility Policies and Practices.

(Complete a separate Section B for each of the hospital facilities listed in Part V, Section A)

Name of Hospital Facility: FALMOUTH HOSPITAL ASSOCIATION INC

Line Number of Hospital Facility (from Schedule H, Part V, Section A): 2

|                                                                                                                                                                                                                                                                                                                                                                         | Yes      | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----|
| <b>Community Health Needs Assessment</b> (Lines 1 through 7 are optional for 2010)                                                                                                                                                                                                                                                                                      |          |    |
| <b>1</b> During the tax year or any prior tax year, did the hospital facility conduct a community health needs assessment ("Needs Assessment")? If "No," skip to question 8 . . . . .<br>If "Yes," indicate what the Needs Assessment describes (check all that apply)                                                                                                  | <b>1</b> |    |
| <b>a</b> <input type="checkbox"/> A definition of the community served by the hospital facility                                                                                                                                                                                                                                                                         |          |    |
| <b>b</b> <input type="checkbox"/> Demographics of the community                                                                                                                                                                                                                                                                                                         |          |    |
| <b>c</b> <input type="checkbox"/> Existing health care facilities and resources within the community that are available to respond to the health needs of the community                                                                                                                                                                                                 |          |    |
| <b>d</b> <input type="checkbox"/> How data was obtained                                                                                                                                                                                                                                                                                                                 |          |    |
| <b>e</b> <input type="checkbox"/> The health needs of the community                                                                                                                                                                                                                                                                                                     |          |    |
| <b>f</b> <input type="checkbox"/> Primary and chronic disease needs and other health issues of uninsured persons, low-income persons, and minority groups                                                                                                                                                                                                               |          |    |
| <b>g</b> <input type="checkbox"/> The process for identifying and prioritizing community health needs and services to meet the community health needs                                                                                                                                                                                                                   |          |    |
| <b>h</b> <input type="checkbox"/> The process for consulting with persons representing the community's interests                                                                                                                                                                                                                                                        |          |    |
| <b>i</b> <input type="checkbox"/> Information gaps that limit the hospital facility's ability to assess all of the community's health needs                                                                                                                                                                                                                             |          |    |
| <b>j</b> <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                           |          |    |
| <b>2</b> Indicate the tax year the hospital facility last conducted a Needs Assessment 20 ____                                                                                                                                                                                                                                                                          |          |    |
| <b>3</b> In conducting its most recent Needs Assessment, did the hospital facility take into account input from persons who represent the community served by the hospital facility? If "Yes," describe in Part VI how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted | <b>3</b> |    |
| <b>4</b> Was the hospital facility's Needs Assessment conducted with one or more other hospital facilities? If "Yes," list the other hospital facilities in Part VI . . . . .                                                                                                                                                                                           | <b>4</b> |    |
| <b>5</b> Did the hospital facility make its Needs Assessment widely available to the public? . . . . .<br>If "Yes," indicate how the Needs Assessment was made widely available (check all that apply)                                                                                                                                                                  | <b>5</b> |    |
| <b>a</b> <input type="checkbox"/> Hospital facility's website                                                                                                                                                                                                                                                                                                           |          |    |
| <b>b</b> <input type="checkbox"/> Available upon request from the hospital facility                                                                                                                                                                                                                                                                                     |          |    |
| <b>c</b> <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                           |          |    |
| <b>6</b> If the hospital facility addressed needs identified in its most recently conducted Needs Assessment, indicate how (check all that apply)                                                                                                                                                                                                                       |          |    |
| <b>a</b> <input type="checkbox"/> Adoption of an implementation strategy to address the health needs of the hospital facility's community                                                                                                                                                                                                                               |          |    |
| <b>b</b> <input type="checkbox"/> Execution of the implementation strategy                                                                                                                                                                                                                                                                                              |          |    |
| <b>c</b> <input type="checkbox"/> Participation in the development of a community-wide community benefit plan                                                                                                                                                                                                                                                           |          |    |
| <b>d</b> <input type="checkbox"/> Participation in the execution of a community-wide community benefit plan                                                                                                                                                                                                                                                             |          |    |
| <b>e</b> <input type="checkbox"/> Inclusion of a community benefit section in operational plans                                                                                                                                                                                                                                                                         |          |    |
| <b>f</b> <input type="checkbox"/> Adoption of a budget for provision of services that address the needs identified in the Needs Assessment                                                                                                                                                                                                                              |          |    |
| <b>g</b> <input type="checkbox"/> Prioritization of health needs in the community                                                                                                                                                                                                                                                                                       |          |    |
| <b>h</b> <input type="checkbox"/> Prioritization of services that the hospital facility will undertake to meet health needs in its community                                                                                                                                                                                                                            |          |    |
| <b>i</b> <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                           |          |    |
| <b>7</b> Did the hospital facility address all of the needs identified in its most recently conducted Needs Assessment? If "No," explain in Part VI which needs it has not addressed together with the reasons why it has not addressed such needs                                                                                                                      | <b>7</b> |    |
| <b>Financial Assistance Policy</b>                                                                                                                                                                                                                                                                                                                                      |          |    |
| Did the hospital facility have in place during the tax year a written financial assistance policy that                                                                                                                                                                                                                                                                  |          |    |
| <b>8</b> Explains eligibility criteria for financial assistance, and whether such assistance includes free or discounted care?                                                                                                                                                                                                                                          | <b>8</b> |    |
| <b>9</b> Used federal poverty guidelines (FPG) to determine eligibility for providing free care to low income individuals? . . .<br>If "Yes," indicate the FPG family income limit for eligibility for free care ____%                                                                                                                                                  | <b>9</b> |    |

Part V

Facility Information (continued)

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Yes | No |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 10 | Used FPG to determine eligibility for providing <i>discounted</i> care to low income individuals? . . . . .<br>If "Yes," indicate the FPG family income limit for eligibility for discounted care __%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 10  |    |
| 11 | Explained the basis for calculating amounts charged to patients? . . . . .<br>If "Yes," indicate the factors used in determining such amounts (check all that apply)<br>a <input type="checkbox"/> Income level<br>b <input type="checkbox"/> Asset level<br>c <input type="checkbox"/> Medical indigency<br>d <input type="checkbox"/> Insurance status<br>e <input type="checkbox"/> Uninsured discount<br>f <input type="checkbox"/> Medicaid/Medicare<br>g <input type="checkbox"/> State regulation<br>h <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                               | 11  |    |
| 12 | Explained the method for applying for financial assistance? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 12  |    |
| 13 | Included measures to publicize the policy within the community served by the hospital facility? . . . . .<br>If "Yes," indicate how the hospital facility publicized the policy (check all that apply)<br>a <input type="checkbox"/> The policy was posted at all times on the hospital facility's web site<br>b <input type="checkbox"/> The policy was attached to all billing invoices<br>c <input type="checkbox"/> The policy was posted in the hospital facility's emergency rooms or waiting rooms<br>d <input type="checkbox"/> The policy was posted in the hospital facility's admissions offices<br>e <input type="checkbox"/> The policy was provided, in writing, to patients upon admission to the hospital facility<br>f <input type="checkbox"/> The policy was available upon request<br>g <input type="checkbox"/> Other (describe in Part VI) | 13  |    |

Billing and Collections

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |    |  |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|--|
| 14 | Did the hospital facility have in place during the tax year a separate billing and collections policy, or a written financial assistance policy that explained actions the hospital facility may take upon non-payment? . . . . .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 14 |  |
| 15 | Check all of the following collection actions against a patient that were permitted under the hospital facility's policies at any time during the tax year<br>a <input type="checkbox"/> Reporting to credit agency<br>b <input type="checkbox"/> Lawsuits<br>c <input type="checkbox"/> Liens on residences<br>d <input type="checkbox"/> Body attachments<br>e <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                                                |    |  |
| 16 | Did the hospital facility engage in or authorize a third party to engage in any of the following collection actions during the tax year? . . . . .<br>If "Yes," check all collection actions in which the hospital facility or a third party engaged (check all that apply)<br>a <input type="checkbox"/> Reporting to credit agency<br>b <input type="checkbox"/> Lawsuits<br>c <input type="checkbox"/> Liens on residences<br>d <input type="checkbox"/> Body attachments<br>e <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                               | 16 |  |
| 17 | Indicate which actions the hospital facility took before initiating any of the collection actions checked in question 16 (check all that apply)<br>a <input type="checkbox"/> Notified patients of the financial assistance policy upon admission<br>b <input type="checkbox"/> Notified patients of the financial assistance policy prior to discharge<br>c <input type="checkbox"/> Notified patients of the financial assistance policy in communications with the patients regarding the patients' bills<br>d <input type="checkbox"/> Documented its determination of whether a patient who applied for financial assistance under the financial assistance policy qualified for financial assistance<br>e <input type="checkbox"/> Other (describe in Part VI) |    |  |

Part V

Facility Information (continued)

Policy Relating to Emergency Medical Care

|    |                                                                                                                                                                                                                                                                                                                                                                                                               |     |    |
|----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                               | Yes | No |
| 18 | Did the hospital facility have in place during the tax year a written policy relating to emergency medical care that requires the hospital facility to provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility under the hospital facility's financial assistance policy? . . . . .<br>If "No," indicate the reasons why (check all that apply) |     |    |
| a  | <input type="checkbox"/> The hospital facility did not provide care for any emergency medical conditions                                                                                                                                                                                                                                                                                                      |     |    |
| b  | <input type="checkbox"/> The hospital facility did not have a policy relating to emergency medical care                                                                                                                                                                                                                                                                                                       |     |    |
| c  | <input type="checkbox"/> The hospital facility limited who was eligible to receive care for emergency medical conditions (describe in Part VI)                                                                                                                                                                                                                                                                |     |    |
| d  | <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                                                          |     |    |

Charges for Medical Care

|    |                                                                                                                                                                                                                                                                                                                                                                                    |  |  |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| 19 | Indicate how the hospital facility determined the amounts billed to individuals who did not have insurance covering emergency or other medically necessary care (check all that apply)                                                                                                                                                                                             |  |  |
| a  | <input type="checkbox"/> The hospital facility used the lowest negotiated commercial insurance rate for those services at the hospital facility                                                                                                                                                                                                                                    |  |  |
| b  | <input type="checkbox"/> The hospital facility used the average of the three lowest negotiated commercial insurance rates for those services at the hospital facility                                                                                                                                                                                                              |  |  |
| c  | <input type="checkbox"/> The hospital facility used the Medicare rate for those services                                                                                                                                                                                                                                                                                           |  |  |
| d  | <input type="checkbox"/> Other (describe in Part VI)                                                                                                                                                                                                                                                                                                                               |  |  |
| 20 | Did the hospital facility charge any of its patients who were eligible for assistance under the hospital facility's financial assistance policy, and to whom the hospital facility provided emergency or other medically necessary services, more than the amounts generally billed to individuals who had insurance covering such care? . . . . .<br>If "Yes," explain in Part VI |  |  |
| 21 | Did the hospital facility charge any of its patients an amount equal to the gross charge for services provided to that patient? . . . . .<br>If "Yes," explain in Part VI                                                                                                                                                                                                          |  |  |

Part V

Facility Information (continued)

Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

(list in order of size, measured by total revenue per facility, from largest to smallest)

How many non-hospital facilities did the organization operate during the tax year? 49

| Name and address            | Type of Facility (Describe) |
|-----------------------------|-----------------------------|
| 1 See Additional Data Table |                             |
| 1                           |                             |
| 2                           |                             |
| 3                           |                             |
| 4                           |                             |
| 5                           |                             |
| 6                           |                             |
| 7                           |                             |
| 8                           |                             |
| 9                           |                             |
| 10                          |                             |

Part VI

Supplemental Information

Complete this part to provide the following information

- 1
- Required descriptions.** Provide the description required for Part I, lines 3c, 6a, and 7, Part II, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21
- 2
- Needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B
- 3
- Patient education of eligibility for assistance.** Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4
- Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- 5
- Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e g, open medical staff, community board, use of surplus funds, etc )
- 6
- Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7
- State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

| Identifier      | ReturnReference | Explanation         |
|-----------------|-----------------|---------------------|
| PART I, LINE 3C | N/A             | PART 1, LINE 6A N/A |

| Identifier               | ReturnReference                                                         | Explanation                                     |
|--------------------------|-------------------------------------------------------------------------|-------------------------------------------------|
| PART I, LINE 7, COLUMN F | THE AMOUNT OF BAD DEBT<br>SUBTRACTED FOR PURPOSES OF<br>CALCULATING THE | PERCENTAGE IN LINE 7, COLUMN F WAS \$14,317,672 |

| Identifier     | ReturnReference                                                      | Explanation                                                                                                                                                                                                                                                                                            |
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| PART I, LINE 7 | The amounts reported in the table were calculated using the ratio of | patient care cost to charges and by following the Form 990, Schedule H instructions. The total percentage of charity care and certain other community benefits at cost in the table was calculated on a group return basis as required by the Form 990 instructions, and not on a hospital-only basis. |

| Identifier       | ReturnReference                                                 | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
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| PART III, LINE 4 | The Bad debt expense (at cost) reported in part III, Line 2 was | calculated using worksheet A of the Schedule H Instructions by applying the ratio of patient care cost to charges against bad debt. Cape Cod Healthcare receives payments for services rendered from federal and state agencies (under the Medicare and Medicaid programs), managed care payors, commercial insurance companies, and patients. Patient accounts receivable are reported net of contractual allowances and reserves for denials, uncompensated care, and doubtful accounts. The level of reserves is based upon management's assessment of historical and expected net collections, business and economic conditions, trends in Federal and state governmental and private employer health care coverage and other collection indicators. |

| Identifier       | ReturnReference                                                       | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
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| PART III, LINE 8 | The costing method used to determine the Medicare (Program) Allowable | Costs were determined from specific values reported in the Medicare Cost Report representing Program Costs The general method utilized in the cost report is to take Total Allowable Costs and divide them into Total Charges to determine a Ratio of Cost to Charges (RCC) The RCC is then multiplied by the Program Charges to determine the Program Costs Cape Cod Hospital incurs losses on certain Medicare Services not reported on the Medicare Cost Report These services are compensated on a "Fee Schedule" basis and are not subject to settlement on the cost report They include Laboratory and other Diagnostic services which incur a loss of \$3,972,271 and physician services in the hospital that are heavily subsidized by the hospital and incur a loss of \$9,172,835 The Medicare cost of diagnostic services is determined by use of the ratio of cost to charges methodology The Medicare cost of physician services is the product of amount disallowed on the Medicare cost report for the cost of professional services and the Medicare percent of professional fees billed Both costs have been reduced by the amounts of direct reimbursement by Medicare |

| Identifier        | ReturnReference                                                | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
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| PART III, LINE 9B | Cape Cod Healthcare provides care to patients who meet certain | criteria under its charity care policy without charge or at amounts less than its established rates. Because Cape Cod Healthcare does not pursue collection of amounts determined to qualify as charity care, such amounts are not reported as revenue. The charity care policy is based on the poverty income guidelines established by the Massachusetts Division of Healthcare Finance and Policy. If a patient is ineligible because his or her income exceeds the eligibility guidelines, any uncollectible accounts receivable balance is written off to bad debts. |

| Identifier                                                                 | ReturnReference                                          | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
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| IN ADDITION TO THE FACILITIES LISTED IN SECTION C, THE LICENSE OF FALMOUTH | HOSPITAL INCLUDES THE FOLLOWING FIVE SATELLITE LOCATIONS | - FALMOUTH HOSPITAL OUTPATIENT RADIOLOGY - BOURNE HEALTH CENTER - MASHPEE HEALTH CENTER - FALMOUTH HOSPITAL REHABILITATION SERVICES - BAY RADIOLOGY OUTPATIENT DEPARTMENT FALMOUTH HOSPITAL THE LICENSE OF CAPE COD HOSPITAL INCLUDES THE FOLLOWING NINE SATELLITE LOCATIONS - CAPE COD HOSPITAL MOBILE MRI AT FONTAINE MEDICAL CENTER - BREAST CARE/RADIOLOGY OF CAPE COD HOSPITAL - CAPE COD HOSPITAL REHABILITATION SERVICES AT WILLY'S GYM - CAPE COD HOSPITAL IMAGING SERVICES AT FONTAINE MEDICAL CENTER - PRIMARY CARE INTERNISTS - CAPE COD HOSPITAL REHABILITATION CENTER - CAPE COD HOSPITAL REHABILITATION SERVICES AT FONTAINE MEDICAL CENTER - CAPE COD HOSPITAL OB/GYN CLINIC - THE CLARK CENTER-CAPE COD HEALTHCARE CANCER SERVICES |

| Identifier       | ReturnReference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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| NEEDS ASSESSMENT |                 | CAPE COD HEALTHCARE CONDUCTS A FORMAL COMMUNITY HEALTH NEEDS ASSESSMENT STUDY EVERY THREE YEARS CCHC SOLICITS COMMUNITY PARTICIPATION IN THE DESIGN, DATA COLLECTION AND DEVELOPMENT OF RECOMMENDATIONS FOR THE PROGRAM THE STUDY FINDINGS ARE THE FOUNDATION FOR PROGRAM PLANNING AND IMPLEMENTATION IN ADDITION, THE PLAN IS UPDATED ON AN ANNUAL BASIS TO REFLECT EMERGING NEEDS BETWEEN CYCLES CCHC SEEKS COMMUNITY FEEDBACK ABOUT THE SERVICES PROVIDED, SATISFACTION WITH SUCH SERVICES, AND SPECIFIC SERVICES NEEDED THIS INPUT, TOGETHER WITH SECONDARY DATA FROM MULTIPLE SOURCES, IS USED TO BUILD AN AGENDA AIMED AT PROVIDING NEEDED HEALTH CARE SERVICES AND ADDITIONAL COMMUNITY-BASED PROGRAMS CAPE COD HEALTHCARE CONDUCTED A COMMUNITY HEALTH NEEDS ASSESSMENT IN 2008-2009 THE ASSESSMENT, PERFORMED IN COLLABORATION WITH COMMUNITY PARTNERS FROM CAPE COD AND THE ISLANDS, CONSISTED OF DATA GATHERING AND ANALYSIS UTILIZING MULTIPLE DATA SOURCES AND HEALTH STATUS INDICATORS THE ASSESSMENT RESULTED IN THE CREATION OF THE SALIENT HEALTH ISSUES REPORT IN 2009 "COMMUNITY SOLUTION FORUMS" WERE ORGANIZED TO EXPLORE HOW VARIOUS POPULATIONS IN BARNSTABLE COUNTY WERE IMPACTED BY THE HEALTH ISSUES IDENTIFIED IN THE SALIENT HEALTH ISSUES REPORT VIABLE SOLUTIONS WERE SOUGHT TO REDUCE OR ELIMINATE IDENTIFIED ISSUES THE ASSESSMENT COMPLETED IN 2009 CONTINUES TO GUIDE THE COMMUNITY BENEFITS PROGRAM THROUGH FY12 CAPE COD HEALTHCARE BEGAN A NEW COMMUNITY HEALTH NEEDS ASSESSMENT IN FY2011 THIS STUDY WILL CONCLUDE IN FY 12 AND WILL BE THE BASIS OF COMMUNITY BENEFIT PLANNING FOR FY13 - FY15 THE FOLLOWING SOURCES WERE UTILIZED IN THE 2008-2009 COMMUNITY HEALTH NEEDS ASSESSMENT - ASTHMA PREVENTION AND CONTROL PROGRAMS STATE OF MASSACHUSETTS - BUREAU OF SUBSTANCE ABUSE SERVICES MASSACHUSETTS - CAPE COD COMMISSION OVERVIEW OF CAPE & ISLANDS POPULATION - CENTERS FOR DISEASE CONTROL AND PREVENTION - INJURY SURVEILLANCE PROGRAM MASSACHUSETTS - JARVI REPORT 2004, CAPE & ISLAND'S BEHAVIORAL HEALTH NEEDS SURVEILLANCE AND GAPS - KEY INFORMANT INTERVIEWS - LOCAL HEALTH AGENCIES - MASSACHUSETTS CANCER REGISTRY - MASSACHUSETTS DEATHS 2000-2005 - MASSACHUSETTS HEALTH DATA CONSORTIUM - MDPH REGIONAL HEALTH STATUS INDICATORS 2007 - MONITORING THE HUMAN CONDITION STUDY 2007 BARNSTABLE COUNTY - NATIONAL INSTITUTE OF HEALTH - SENIOR MOBILITY INITIATIVE ON CAPE COD [SMICC] - U S CENSUS CONSULTANTS/OTHER ORGANIZATIONS (NEEDS ASSESSMENT) - BARNSTABLE COUNTY - CAPE AND ISLANDS EMS SYSTEMS, INC - CAPE AND ISLANDS SUICIDE PREVENTION COALITION - CAPE COD IMMIGRANT CENTER - COMMUNITY ACTION COMMITTEE OF CAPE COD & ISLANDS - COUNCILS ON AGING - DUFFY HEALTH CENTER - GOSNOLD ON CAPE COD - MASSACHUSETTS DEPARTMENT OF PUBLIC HEALTH - THE BARNSTABLE HUMAN RIGHTS COMMISSION - THE CAPE AND ISLANDS COMMUNITY HEALTH NETWORK (CHNA 27) - TRI-COUNTY COLLABORATIVE FOR ORAL HEALTH EXCELLENCE DATA SOURCES (NEEDS ASSESSMENT) COMMUNITY FOCUS GROUPS, HOSPITAL, CONSUMER GROUP, INTERVIEWS, MASSCHIP, PUBLIC HEALTH PERSONNEL, SURVEYS, CHNA, OTHER - BUREAU OF SUBSTANCE ABUSE, MASS , MONITORING THE HUMAN CONDITION STUDY 2007 AND 2008, BARNSTABLE COUNTY DEPARTMENT OF HUMAN SERVICES, SALIENT HEALTH ISSUES REPORT, JUNE 2008, BARNSTABLE COUNTY, LOCAL HEALTH AGENCIES |

| Identifier                                      | ReturnReference                                                     | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| PATIENT EDUCATION OF ELIGIBILITY FOR ASSISTANCE | FOR THOSE PATIENTS THAT ARE UNINSURED OR UNDERINSURED, THE HOSPITAL | WILL WORK WITH THEM TO ASSIST WITH APPLYING FOR AVAILABLE FINANCIAL ASSISTANCE PROGRAMS THAT MAY COVER THEIR UNPAID HOSPITAL BILLS IN ORDER TO ASSIST UNINSURED AND UNDERINSURED PATIENTS IN FINDING AVAILABLE AND APPROPRIATE FINANCIAL ASSISTANCE PROGRAMS, THE HOSPITAL WILL PROVIDE ALL PATIENTS WITH A GENERAL NOTICE OF THE AVAILABILITY OF PROGRAMS IN BOTH THE INITIAL BILL THAT IS SENT TO PATIENTS AS WELL AS IN GENERAL NOTICES POSTED THROUGHOUT THE HOSPITAL THE GOAL OF THESE NOTICES IS TO INFORM PATIENTS THAT THEY MAY BE ELIGIBLE TO APPLY FOR COVERAGE WITHIN A FINANCIAL ASSISTANCE PROGRAM, SUCH AS, BUT NOT LIMITED TO, MASSHEALTH, COMMONWEALTH CARE, CHILDREN'S MEDICAL SECURITY PLAN, HEALTHY START, HEALTH SAFETY NET, OR MEDICAL HARDSHIP THROUGH THE HEALTH SAFETY NET THE HOSPITAL WILL PROVIDE, UPON REQUEST, SPECIFIC INFORMATION ABOUT THE ELIGIBILITY PROCESS TO BE DESIGNATED A LOW INCOME PATIENT UNDER EITHER THE STATE HEALTH SAFETY NET PROGRAM OR THROUGH THE HOSPITAL'S OWN INTERNAL CHARITY CARE PROGRAM THE HOSPITAL WILL ALSO NOTIFY THE PATIENT ABOUT PAYMENT PLANS THAT MAY BE AVAILABLE TO HIM OR HER BASED ON THE SIZE OF HIS OR HER FAMILY AND FAMILY INCOME |

| Identifier            | ReturnReference      | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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| COMMUNITY INFORMATION | DEMOGRAPHIC OVERVIEW | <p>THE PRIMARY SERVICE AREA FOR CCHC IS DEFINED AS THE FIFTEEN TOWNS OF BARNSTABLE COUNTY, COMMONLY KNOWN AS "CAPE COD" THE AREA IS GENERALLY VIEWED AS THE LAND MASS DISSECTED FROM THE MAINLAND BY THE CAPE COD CANAL HOWEVER, BARNSTABLE COUNTY DOES INCLUDE SECTIONS OF BOURNE WHICH ARE LOCATED "OVER THE BRIDGES " BARNSTABLE COUNTY CONSISTS OF 396 SQUARE MILES WITH A POPULATION DENSITY OF 546 PERSONS PER SQUARE MILE IN 2010 CAPE COD IS MADE UP OF DIVERSE TOWNS AND MANY VILLAGES AND DIVIDED INTO FOUR REGIONS, UPPER CAPE, MID CAPE, LOWER CAPE AND OUTER CAPE THE OUTER CAPE IS THE MOST RURAL AREA OF CAPE COD DUE TO ITS GEOGRAPHICAL LAYOUT, DISTANCE FROM ACUTE CARE FACILITIES AND LIMITED PUBLIC TRANSPORTATION CCHC IS WORKING COLLABORATIVELY AND BUILDING RELATIONSHIPS WITH OUTER CAPE COMMUNITY HEALTH PROGRAMS TO IMPROVE HEALTH CARE ACCESS FOR SUCH VULNERABLE POPULATIONS THE 2010 CENSUS REPORTED THE TOTAL YEAR-ROUND RESIDENT POPULATION FOR BARNSTABLE COUNTY AT 215,888 AFTER LEADING THE STATE IN GROWTH FOR THE LAST FEW DECADES, THE BARNSTABLE COUNTY POPULATION HAS STABILIZED OVERALL, THE CAPE POPULATION HAS DECLINED SLIGHTLY FROM 2000 TO 2010 THE UPPER CAPE, WHICH IS THE REGION CLOSEST TO THE BRIDGE, IS THE ONLY REGION FOR WHICH THERE WAS GROWTH DURING THIS TIMEFRAME SEASONAL ESTIMATES BY THE CAPE COD CHAMBER OF COMMERCE SUGGEST THAT THE SUMMERTIME POPULATION ROUTINELY REACHES OVER 500,000 AS A RESULT OF SUMMER RESIDENTS AND VACATIONERS VISITING THE AREA THE MOST NOTABLE DEMOGRAPHIC CHARACTERISTIC OF THE CAPE IS THE HIGH PROPORTION OF SENIOR RESIDENTS TWENTY-FOUR PERCENT OF THE YEAR-ROUND POPULATION IS OVER THE AGE OF 65, COMPARED TO 14% FOR THE STATE AND APPROXIMATELY 13% NATIONALLY THIS SEGMENT IS FORECASTED TO CONTINUE TO GROW THE 2010 MEDIAN AGE FOR A BARNSTABLE COUNTY RESIDENT IS 49 9 YEARS, THE HIGHEST IN MASSACHUSETTS, COMPARED TO A STATEWIDE MEDIAN AGE OF 39 1 YEARS THESE DEMOGRAPHIC FACTORS PLACE SIGNIFICANT DEMANDS UPON THE SYSTEM THEREFORE, CCHC IS ACTIVELY INVOLVED IN COMMUNITY EVENTS AND SUPPORTS PATIENT AND COMMUNITY ADVOCACY THROUGH ITS COMMUNITY BENEFITS PROGRAM</p> |

| Identifier                       | ReturnReference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
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| COMMUNITY BUILDING<br>ACTIVITIES |                 | <p>COALITION BUILDING CCHC has established a formal process for strategic and operational planning with the four local federally qualified community health centers. The annual planning meeting is attended by Michael Lauf, CEO CCHC, Theresa Ahern, VP Strategy and Community/Governmental Affairs CCHC, Karen Gardner, CEO Community Health Center of Cape Cod, Heidi Nelson, CEO Duffy Health Center, Sally Deane, CEO Outer Cape Health Services, and David Reidy, Executive Director Mid Upper Cape Community Health Center and other senior staff as needed. Throughout the year, CCHC also participates in quarterly health center network meetings which focus on strategic implementation, community assessment, operational improvement and program development. Additionally, CCHC community benefits staff works with the community health centers on an ongoing basis to identify and pursue opportunities to improve collaboration in regard to outreach and education, increasing access, identifying and serving vulnerable populations, developing a medical home model, and physician recruitment. ADVOCACY CCHC is active with advocacy efforts at both the state and federal level to promote delivery of services to vulnerable populations. CCHC regularly works with community-based agencies to advance public policy in a way that recognizes those who lack health insurance or access to services or who face unique health care challenges.</p> <p>WORKFORCE DEVELOPMENT THE PHYSICIAN RECRUITMENT PROGRAM STRIVES TO IDENTIFY AREAS OF UNMET NEED AND IMPROVE ACCESS TO PRIMARY AND SPECIALTY CARE FOR VULNERABLE POPULATIONS, ESPECIALLY THOSE OVER 65. THROUGH RIGOROUS EFFORTS HIGHLY QUALIFIED AND COMPETENT PHYSICIANS AND PHYSICIAN EXTENDERS ARE RECRUITED AND RETAINED TO MEET THE HEALTH CARE NEEDS AND PROVIDE CARE TO THE RESIDENTS OF CAPE COD.</p> |

| Identifier        | ReturnReference                                                        | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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| OTHER INFORMATION | EVERY THREE YEARS CCHC CONDUCTS A COMMUNITY HEALTH NEEDS ASSESSMENT TO | DETERMINE THE HEALTH CARE NEEDS OF THE RESIDENTS OF BARNSTABLE COUNTY THIS NEEDS ASSESSMENT HELPS IDENTIFY THE MOST VULNERABLE POPULATIONS AND GAPS IN HEALTH CARE SERVICES RESULTS HELP DRIVE COMMUNITY BENEFITS PLANNING SUCH AS, DIRECT CLINICAL PROGRAMS, HEALTH EDUCATION, WELLNESS PROMOTION, FINANCIAL SUPPORT, HEALTH CARE SUBSIDIES AND ADVOCACY EFFORTS THE GOAL IS TO REDUCE HEALTH DISPARITIES, INCREASE ACCESS TO QUALITY HEALTH CARE, AND IMPROVE THE HEALTH/WELLNESS OF THE COMMUNITY THE FOLLOWING IS A LIST OF THE FY11 TARGET POPULATIONS AND PRIORITIES IDENTIFIED BY THE FY2009 NEEDS ASSESSMENT TARGET POPULATIONS -THE MEDICALLY UNDERSERVED, UN/UNDERINSURED AND/OR THOSE WITH HEALTH DISPARITIES -CHRONICALLY ILL RESIDENTS AFFLICTED WITH CARDIOVASCULAR-RELATED DISEASE, DIABETES, AND/OR ORAL HEALTH ISSUES -COMMUNITY MEMBERS AFFLICTED WITH MENTAL HEALTH AND/OR SUBSTANCE ABUSE RELATED ISSUES - GERIATRIC POPULATION, ESPECIALLY THOSE WHO ARE AT RISK AND/OR IN HARD TO REACH AREAS - RESIDENTS WITH EMERGING HEALTH ISSUES |

| Identifier                                                                | ReturnReference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              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| CAPE COD HEALTHCARE'S COMMUNTIY BENEFIT DEPARTMENT PROVIDED THE FOLLOWING |                 | <p>PROGRAMS IN FY 11 FINANCIAL COUNSELING &amp; ASSISTANCE THE FINANCIAL ASSISTANCE AND COUNSELING PROGRAM PROVIDES COMPREHENSIVE SERVICES TO COMMUNITY MEMBERS SEEKING PUBLIC INSURANCE ENROLLMENT AND RE-VERIFICATION OF ENROLLMENT INTO MASSHEALTH, COMMONWEALTH CARE AND HEALTH SAFETY NET INSURANCE PRODUCTS FINANCIAL COUNSELORS ARE DEDICATED TO IMPROVING ACCESS TO CARE THROUGH ELIGIBILITY SCREENING, ASSESSED AFFORDABILITY AND INCOME VERIFICATION REACH ( REACHING ELDERLY WITH ADDITIONAL COMMUNITY HELP) CAPE &amp; ISLANDS EMERGENCY MEDICAL SERVICES SYSTEM (CIEMSS) THE REACH PROGRAM COORDINATES SERVICES FOR SENIORS IN THEIR HOMES THROUGH THE PROVISION OF REFERRALS TO APPROPRIATE ORGANIZATIONS BY WORKING IN CONJUNCTION WITH COUNCILS ON AGING, ELDER SERVICES OF CAPE COD AND THE ISLANDS, VNA, EMS AND OTHER COMMUNITY PARTNERS, ISSUES SUCH AS HEALTH, SAFETY, PSYCHOLOGICAL STATUS AND SOCIAL FUNCTIONING ARE ASSESSED, AND APPROPRIATE PLANS ARE DEVELOPED TO ACHIEVE OPTIMAL DAILY LIVING STATUS FOR SENIORS ON CAPE COD REACH ALSO OFFERS COMMUNITY-BASED TRAININGS FOR SENIOR PROVIDERS WHICH TARGET EMERGING ISSUES AND TRENDS THAT SPECIFICALLY IMPACT SENIOR HEALTH AND WELL-BEING REFERRALS TO 292 COMMUNITY-DWELLING FRAIL ELDERLY WERE MADE TO ORGANIZATIONS WHICH PROVIDED SUPPORT SERVICES TO SENIORS RESIDING ON CAPE COD COMMUNITY BASED INTERPRETER SERVICES THE COMMUNITY BASED INTERPRETER SERVICES PROGRAM OFFERS FREE MEDICAL LANGUAGE INTERPRETATION IN COMMUNITY-BASED PHYSICIAN PRACTICES AND AT THE COMMUNITY HEALTH CENTERS FOR THE LIMITED AND NON-ENGLISH SPEAKING PATIENTS AND THEIR FAMILIES THE AVAILABILITY OF PROFICIENT AND PROFESSIONAL INTERPRETER SERVICES ENSURES THE DELIVERY OF SAFE QUALITY HEALTH CARE AND POSITIVE CLINICAL OUTCOMES SPECIALTY NETWORK FOR THE UNINSURED (SNU) THE SPECIALTY NETWORK FOR THE UNINSURED (SNU) IS PROVIDED IN COLLABORATION WITH THE COMMUNITY HEALTH CENTER NETWORK THROUGH ON-SITE SPECIALTY CLINICS AND VOLUNTEER PHYSICIANS IT OFFERS ACCESS TO SPECIALTY CARE SERVICES FOR OVER SIX HUNDRED AND FIFTY UNDER/UNINSURED INDIVIDUALS AT NO CHARGE OR ON A SIGNIFICANTLY REDUCED SLIDING-SCALE FEE ALCOHOLISM IT TAKES A COMMUNITY "IT TAKES A COMMUNITY" IS A COLLABORATIVE PROGRAM INTENDED TO BROADEN HOSPITAL CLINICAL STAFF KNOWLEDGE OF THE DETOXIFICATION PROCESS BY INVOLVING ADDICTION SPECIALISTS FROM GOSNOLD ALCOHOL DEPENDENT PATIENTS AT RISK FOR WITHDRAWAL AND INCREASED INCIDENCE OF DELIRIUM TREMENS WERE IDENTIFIED BY A FALMOUTH HOSPITAL ADDICTION SPECIALIST PATIENTS WERE REFERRED TO A GOSNOLD COUNSELOR FOR ASSESSMENT, TREATMENT AND APPROPRIATE REFERRAL SERVICES WERE ORGANIZED TO INCLUDE MEDICAL INTERVENTION, CLINICAL COUNSELING, FAMILY SUPPORT, SPECIALTY REFERRAL PROTOCOLS AND CONTINUING EDUCATION FOR NURSES AND PHYSICIANS TO INCREASE THEIR KNOWLEDGE OF ADDICTION AND IMPROVE LINKAGES TO SPECIALTY PROGRAMS, SUCH AS GOSNOLD AIDS SUPPORT GROUP OF CAPE COD THE AIDS SUPPORT GROUP OF CAPE COD IS A FRAMEWORK OF SERVICES FOR VULNERABLE INDIVIDUALS WHO ARE MONO-INFECTED WITH THE HEPATITIS C VIRUS THE INITIATIVE UTILIZES A MULTIFACETED APPROACH DESIGNED TO PROVIDE CASE MANAGEMENT AND SUPPORT SERVICES TO CLIENTS RECEIVING INTERFERON-BASED TREATMENT, CLIENTS NEWLY DIAGNOSED WITH THE HEPATITIS C VIRUS AND CLIENTS WITH END-STAGE LIVER DISEASE CO-INFECTED WITH AIDS THE CORE ELEMENTS OF THE PROGRAM ARE SCREENING, SYRINGE EXCHANGE, HARM REDUCTION, EDUCATION, DRUG OVERDOSE PREVENTION AND REFERRALS FOR TREATMENT ACCESS TO CARE FOR HOMELESS AND AT RISK ADULTS THE DUFFY HEALTH CENTER PROVIDES ACCESS TO CARE THROUGH ASSISTANCE WITH ENROLLMENT AND RE-ENROLLMENT TO HOMELESS ADULTS AND THOSE AT-RISK FOR HOMELESSNESS INTO MASSHEALTH, COMMONWEALTH CARE, AND OTHER STATE INSURANCE PRODUCTS CLIENTS RECEIVED ONGOING ACCESS TO CARE, INCLUDING REFERRALS TO PRIMARY CARE PHYSICIANS AND OTHER APPROPRIATE PROVIDERS TO IMPROVE CHRONIC DISEASE MANAGEMENT AND PROMOTE OLDER ADULT WELLNESS HOPE PROJECT COMMUNITY ACTION COMMITTEE OF CAPE COD THE HOPE PROGRAM OFFERS ACCESS TO HEALTH CARE SERVICES THROUGH ENROLLMENT ASSISTANCE TO INDIVIDUALS AND FAMILIES THE PROGRAM COORDINATOR OFFERS ASSESSMENT OF AFFORDABILITY AND INCOME VERIFICATION TO DETERMINE THE CLIENT'S ABILITY TO OBTAIN MASSHEALTH, COMMONWEALTH CARE, AND OTHER STATE INSURANCE PLANS THE COORDINATOR ALSO SERVES AS A REFERRAL SOURCE TO PRIMARY CARE PHYSICIANS, OTHER HEALTH AND HUMAN SERVICE ORGANIZATIONS EDUCATIONAL OPPORTUNITIES EXIST FOR OPTIMIZING THE IDENTIFICATION OF SERVICES AVAILABLE TO ADDRESS THE CLIENTS' UNMET NEEDS DETERMINATION OF NEED OFFICE BASED OPIOID TREATMENT PROGRAM (OBOT) THE DUFFY HEALTH CENTER DEvised AN INTEGRATED MODEL TO PROVIDE THE EVIDENCED-BASED PRACTICE OF OFFICE-BASED OPIOID TREATMENT (OBOT) IN 2009, WITH THE OBJECTIVE OF PROGRAM EXPANSION TO MEMBERS OF THE COMMUNITY HEALTH CENTER NETWORK (CHCN) BY 2011 THE DUFFY HEALTH CENTER (DHC), THE COMMUNITY HEALTH CENTER OF CAPE COD (CHCCC) AND OUTER CAPE HEALTH SERVICES (OCHS) COMPRISE THE GROUP OF CENTERS WHICH FOC</p> |

| Identifier                                                                | ReturnReference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| CAPE COD HEALTHCARE'S COMMUNTIY BENEFIT DEPARTMENT PROVIDED THE FOLLOWING |                 | US ON ADDRESSING THE IDENTIFIED HIGH ADDICTION RATES ON CAPE COD EACH COMMUNITY HEALTH CE NTER HAS A SPECIALTY TEAM OF HIGHLY TRAINED PHYSICIANS AND NURSE PRACTITIONERS WHICH MONIT OR PATIENTS CLOSELY FOR ADHERENCE TO THEIR TREATMENT PLANS TO ADDRESS THIS VERY COMPLEX IS SUE DETERMINATION OF NEED CHNA 27 TOTAL FUNDING OF \$401,000 HAS BEEN DESIGNATED TO ADDRE SS ISSUES THAT ELIMINATE HEALTH DISPARITIES, PROMOTE WELLNESS, AND PREVENT/MANAGE CHRONIC DISEASE FOR INDIVIDUALS WHO ARE ELDERLY AND/OR PERSONS WITH DISABILITIES THIS POPULATION WAS IDENTIFIED THROUGH A COMMUNITY HEALTH NEEDS ASSESSMENT BY CAPE COD HEALTHCARE AND ENDO RSED BY THE COMMUNITY HEALTH NETWORK AREA 27 (CAPE COD AND THE ISLANDS) PRESCRIPTION ASSI STANCE PROGRAM THE PRESCRIPTION ASSISTANCE PROGRAM IS A JOINT INITIATIVE OF CAPE COD HOSPI TAL AND FALMOUTH HOSPITAL EMERGENCY ROOMS AND PHARMACY DEPARTMENTS AS A COMMUNITY BENEFIT TO HELP UNINSURED OR UNDERINSURED PATIENTS WHO HAVE NO OTHER VIABLE MEANS TO PAY FOR MEDIC ATIONS UPON DISCHARGE FROM THE ER LAST YEAR PHARMACY VOUCHERS TOTALING OVER \$23,000 WERE PROVIDED TO PATIENTS THAT MET THE FINANCIAL CRITERIA THIS INITIATIVE ENSURES PATIENTS ARE ABLE TO COMPLY WITH THEIR DISCHARGE PLAN TRANSPORTATION ASSISTANCE PROGRAM CAPE COD HOSP ITAL AND FALMOUTH HOSPITAL PROVIDED TRANSPORTATION THROUGH ISSUANCE OF \$21,500 WORTH OF TA XI VOUCHERS TO ASSIST FINANCIALLY CHALLENGED PATIENTS WHO ARE BEING DISCHARGED FROM THE EM ERGENCY ROOMS AND ARE WITHOUT RESOURCES FOR BEING TRANSPORTED TO THEIR DESTINATION KICK BUTTS - SMOKING CESSATION PROGRAM CAPE COD HEALTHCARE OFFERS FREE AND REDUCED-FEE PERSONALI ZED TOBACCO CESSATION CLASSES CLASSES FOCUS ON EDUCATING AND MOTIVATING PARTICIPANTS TO S TOP UTILIZING USING TOBACCO THE SIX-WEEK SMOKING CESSATION PROGRAMS OCCUR AT CONVENIENT L OCATIONS IN ORDER TO ACCOMMODATE POTENTIAL PARTICIPANTS CERTIFIED SMOKING CESSATION EXPER TS FACILITATE THE PROGRAMS SESSIONS ARE INTERACTIVE AND GROUP SIZES VARY FROM FIVE TO FIF TEEN CANCER SURVIVORSHIP PROGRAM THE CANCER SURVIVORSHIP PROGRAM AT CAPE COD HEALTHCARE E NCOMPASSES SUPPORT, INFORMATION AND RESOURCES OFFERED TO INDIVIDUALS, FAMILIES AND FRIENDS THROUGH IN- PERSON MEETINGS AND PHONE CONTACT SUPPORT GROUPS ARE OFFERED ON A MONTHLY BAS IS, IN ADDITION TO EDUCATION AND OUTREACH TO ORGANIZATIONS AND THEIR MEMBERSHIP TO INCREAS E THE KNOWLEDGE AND AWARENESS OF SURVIVORSHIP AN ANNUAL "CELEBRATION OF LIFE" EVENT IS OR GANIZED TO EMPHASIZE THE IMPORTANCE OF SUPPORTING SURVIVORS BEYOND THEIR RECOVERY COMMUNI TY-BASED HEALTH EDUCATION AND OUTREACH CAPE COD HEALTHCARE IS COMMITTED TO PROVIDING FREE HEALTH EDUCATION AND OUTREACH IN ORDER TO ENHANCE AND PROMOTE WELLNESS, CONTRIBUTE TO THE PREVENTION OF ILLNESS AND IMPROVE THE MANAGEMENT OF CHRONIC DISEASE HEALTH CARE PROFESSIO NALS, INCLUDING PHYSICIANS AND NURSES, PROVIDE THE MOST UP-TO-DATE HEALTH AND DISEASE MANA GEMENT INFORMATION TO THE COMMUNITY AT LARGE IN ORDER TO INCREASE THEIR AWARENESS OF STRAT EGIES WHICH MAY IMPROVE THEIR HEALTH STATUS AND WELL-BEING HELPING HANDS PROGRAM THE HELP ING HANDS PROGRAM OFFERS MEDICATION REVIEW AND OPTIMIZATION WITH A CLINICAL PHARMACIST IN THE PATIENT'S HOME FOR HIGH-RISK PATIENTS BEING DISCHARGED WITH A CHRONIC DISEASE, FIVE OR MORE MEDICATIONS, MULTIPLE REGIMEN CHANGES, AND WHEN AN INCREASE FALL RISK HAS BEEN IDENT IFIED PATIENTS AND THEIR CAREGIVERS ARE PROVIDED COACHING ON SELF- MANAGEMENT OF THEIR CHR ONIC DISEASE, MEDICATION MANAGEMENT AND EVALUATION FOR FALL RISK AND HOME SAFETY SUPPORT GROUPS AND CLASSES SUPPORT GROUPS AND CLASSES ARE CONDUCTED BY HEALTH CARE PROFESSIONALS O N A REGULAR BASIS THESE EVENTS WERE OPEN TO ALL MEMBERS OF THE COMMUNITY REGARDLESS OF TH EIR PATIENT STATUS OR TIES TO A SPECIFIC HOSPITAL INFORMATION AND RESOURCES WERE MADE AVA ILABLE TO INDIVIDUALS, FAMILIES AND FRIENDS WORKFORCE DEVELOPMENT CAPE COD HEALTHCARE REC OGNIZES THE IMPORTANCE OF WORKFORCE DEVELOPMENT, AND SUPPORTS THE OPPORTUNITY FOR STUDENTS FROM HIGH SCHOOL THROUGH GRADUATE SCHOO |

| Identifier                           | ReturnReference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|--------------------------------------|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| AFFILIATED HEALTH CARE SYSTEMS ROLES |                 | THE HOSPITALS ARE PART OF AN AFFILIATED HEALTHCARE SYSTEM AND THEIR RESPECTIVE ROLES ARE CAPE COD HOSPITAL - A NOT-FOR-PROFIT ACUTE CARE HOSPITAL LOCATED IN HYANNIS, MASSACHUSETTS FALMOUTH HOSPITAL ASSOCIATION, INC - A NOT-FOR-PROFIT ACUTE CARE HOSPITAL LOCATED IN FALMOUTH, MASSACHUSETTS CAPE COD HEALTHCARE, INC - A NOT-FOR-PROFIT CORPORATION THAT SERVES AS THE PARENT COMPANY OF VARIOUS ENTITIES PROVIDING HEALTH CARE SERVICES TO THE POPULATION OF CAPE COD, MASSACHUSETTS CAPE COD HEALTHCARE FOUNDATION, INC - A NOT-FOR-PROFIT CORPORATION ORGANIZED TO PROVIDE DEVELOPMENT AND FUNDRAISING SUPPORT TO CAPE COD HEALTHCARE CAPE AND ISLANDS HEALTH SERVICES II, INC - A NOT-FOR-PROFIT CORPORATION ORGANIZED TO PROVIDE VARIOUS NONHOSPITAL HEALTH CARE SERVICES MEDICAL AFFILIATES OF CAPE COD, INC - A NOT-FOR-PROFIT MEDICAL GROUP PRACTICE VISITING NURSE ASSOCIATION OF CAPE COD - A NOT-FOR-PROFIT PROVIDER OF HOME HEALTH SERVICES CAPE COD HUMAN SERVICES, INC - A NOT-FOR-PROFIT PROVIDER OF OUTPATIENT MENTAL HEALTH SERVICES FALMOUTH ASSISTED LIVING, INC , D/B/A HERITAGE AT FALMOUTH - A NOT-FOR-PROFIT CORPORATION THAT OWNS AN ASSISTED LIVING FACILITY JML CARE CENTER, INC - A NOT-FOR-PROFIT SKILLED NURSING AND REHABILITATION FACILITY CAPE HEALTH INSURANCE COMPANY - A CAPTIVE INSURANCE COMPANY THAT PROVIDES MEDICAL PROFESSIONAL AND GENERAL LIABILITY INSURANCE TO CAPE COD HEALTHCARE CAPE COD HOSPITAL MEDICAL OFFICE BUILDING - A PROVIDER OF LEASED AND SUBLEASED SPACE TO CAPE COD HOSPITAL AND RELATED AFFILIATIONS ALL STATES WHICH ORGANIZATION FILES A COMMUNITY BENEFIT REPORT MA |

Additional Data

Software ID:

Software Version:

EIN: 90-0054984

Name: CAPE COD HEALTHCARE INC & AFFILIATES

Form 990 Schedule H, Part V Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

| Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility<br>(list in order of size, measured by total revenue per facility, from largest to smallest) |                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|
| How many non-hospital facilities did the organization operate during the tax year? <u>49</u>                                                                                                               |                                |
| Name and address                                                                                                                                                                                           | Type of Facility<br>(Describe) |
| CAPE COD HEALTHCARE CORP<br>88 Lewis Bay Rd<br>Hyannis,MA 02601                                                                                                                                            | administrative                 |
| Fontaine Medical Center<br>525 Long Pond Drive<br>HARWICH,MA 02645                                                                                                                                         | medical group practice         |
| Medical Affiliates of Cape Cod - Bourne<br>1 Trowbridge Road Suite 100<br>BOURNE,MA 02532                                                                                                                  | medical group practice         |
| Bramblebush Medical Group<br>21 Bramblebush Park<br>FALMOUTH,MA 02540                                                                                                                                      | medical group practice         |
| Guo X Y David MD PhD<br>37 Edgerton Drive<br>North Falmouth,MA 02556                                                                                                                                       | medical group practice         |
| Koehler & Feuer<br>130 North Street<br>HYANNIS,MA 02601                                                                                                                                                    | medical group practice         |
| Harris Scott MD<br>1 Trowbridge Road<br>Bourne,MA 02532                                                                                                                                                    | medical group practice         |
| Manning Jr William J MD<br>700 Attucks Lane Suite 1A<br>HYANNIS,MA 02601                                                                                                                                   | medical group practice         |
| Seaside Pediatrics<br>150 Ansel Hallet Road<br>West Yarmouth,MA 02673                                                                                                                                      | medical group practice         |
| Fontaine - Walk-In<br>525 Long Pond Drive<br>Harwich,MA 02645                                                                                                                                              | medical group practice         |
| Elmer David B MD<br>60 Park Street<br>HYANNIS,MA 02601                                                                                                                                                     | medical group practice         |
| Medical Affiliates of Cape Cod -Sandwich<br>2 Jan Sebastian Way<br>Sandwich,MA 02563                                                                                                                       | medical group practice         |
| Shapiro Gary MD<br>One Lynxholm Court<br>Hyannis,MA 02601                                                                                                                                                  | medical group practice         |
| Hass Family Medicine Hass Joel J MD<br>130 North Street<br>Hyannis,MA 02601                                                                                                                                | medical group practice         |
| Endocrine Center of Cape Cod<br>40 Quinlan Way 2nd Fl Suite 206<br>Hyannis,MA 02601                                                                                                                        | medical group practice         |
| Ferley - Neurology<br>40 Quinlan Way 2nd Fl Suite 206<br>HYANNIS,MA 02601                                                                                                                                  | medical group practice         |
| Surgical Associates of Falmouth<br>90 Ter Heun Drive 3rd Fl<br>Falmouth,MA 02540                                                                                                                           | medical group practice         |
| Yarmouth Internists<br>257 Station Avenue<br>SOUTH YARMOUTH,MA 02664                                                                                                                                       | medical group practice         |
| Litterer William E III DO FACP<br>360 Gifford Street Unit 2<br>FALMOUTH,MA 02540                                                                                                                           | medical group practice         |
| Rymzo Walter T Jr MD<br>171 Main Street<br>HYANNIS,MA 02601                                                                                                                                                | medical group practice         |
| Malaquias Stephen MD<br>257 Station Avenue<br>South Yarmouth,MA 02664                                                                                                                                      | medical group practice         |
| Mannal Practice<br>700 Attucks Lane Suite 1A<br>HYANNIS,MA 02601                                                                                                                                           | medical group practice         |
| Theodore A Calianos II MD<br>5 Industrial Drive Suite 109<br>MASHPEE,MA 02649                                                                                                                              | medical group practice         |
| Cape Cod Pediatrics<br>55 Route 130<br>Forestdale,MA 02644                                                                                                                                                 | medical group practice         |
| Nauset Family Practice<br>81 Old Colony Way D<br>ORLEANS,MA 02653                                                                                                                                          | medical group practice         |
| Barnett Practice<br>348 Gifford Street 3<br>Falmouth,MA 02540                                                                                                                                              | medical group practice         |
| O'Connor Practice<br>107 County Road<br>North Falmouth,MA 02556                                                                                                                                            | medical group practice         |
| Devin McManus Medical Practice<br>10 Bramble Bush Drive<br>FALMOUTH,MA 02540                                                                                                                               | medical group practice         |
| Baxley Practice<br>51 Ocean Avenue<br>Cataumet,MA 02534                                                                                                                                                    | medical group practice         |
| Visiting Nurse Association of Cape Cod<br>255 Independence Drive<br>HYANNIS,MA 02601                                                                                                                       | home health                    |
| Cape Health Insurance Company - FOREIGN<br>C/O CCHC 25 COMMUNICATION WAY<br>HYANNIS,MA 02601                                                                                                               | administrative                 |
| Healthcare Foundation<br>One Financial Place 297 North Stre<br>Hyannis,MA 02601                                                                                                                            | administrative                 |
| Healthcare Foundation<br>Homeport 348C Gifford Street<br>FALMOUTH,MA 02540                                                                                                                                 | ADMINISTRATIVE                 |
| JML Care Center<br>184 Ter Heun Drive<br>falmouth,MA 02540                                                                                                                                                 | skilled nur & rehab            |
| Cape & Islands Health Services II<br>14 Yellow Brick Road<br>HYANNIS,MA 02601                                                                                                                              | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>5 Industrial Drive Suite 102<br>MASHPEE,MA 02649                                                                                                                      | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>200 Jones Road<br>FALMOUTH,MA 02540                                                                                                                                   | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>525 Long Pond Drive<br>HARWICH,MA 02645                                                                                                                               | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>81 Old Colony Way<br>ORLEANS,MA 02653                                                                                                                                 | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>2 Jan Sebastian Way Route 130<br>SANDWICH,MA 02563                                                                                                                    | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>860 Route 134 Unit 2<br>South Dennis,MA 02660                                                                                                                         | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>1 Trowbridge Road<br>Bourne,MA 02532                                                                                                                                  | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>68B Route 6A<br>SANDWICH,MA 02563                                                                                                                                     | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>12 Bramblebush Park<br>FALMOUTH,MA 02540                                                                                                                              | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>35 Gonsalves Rd<br>HYANNIS,MA 02601                                                                                                                                   | COLLECTION CENTER              |
| Cape & Islands Health Services II<br>30 Shankpainter Road<br>PROVINCETOWN,MA 02657                                                                                                                         | COLLECTION CENTER              |
| Heritage at Falmouth<br>140 Ter Heun Drive<br>FALMOUTH,MA 02540                                                                                                                                            | ASSISTED LIVING                |
| Cape Cod Human Services<br>460 West Main Street<br>HYANNIS,MA 02601                                                                                                                                        | outpatient clinic              |
| Cape Cod Medical Office Building Inc<br>20 Gleason Street<br>HYANNIS,MA 02601                                                                                                                              | administrative                 |

Schedule J  
(Form 990)

Compensation Information

OMB No 1545-0047

2010

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization  
CAPE COD HEALTHCARE INC & AFFILIATES

Employer identification number  
90-0054984

Part I

Questions Regarding Compensation

|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     |     |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|
|    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Yes | No  |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items                                                                                                                                                                                                                                                                                                                                                                                               |     |     |
|    | <div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Discretionary spending account</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div> |     |     |
| b  | If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain                                                                                                                                                                                                                                                                                                                                                                                                           | 1b  |     |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?                                                                                                                                                                                                                                                                                                                                                                                                                  | 2   |     |
| 3  | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply                                                                                                                                                                                                                                                                                                                                                                                                                                                                |     |     |
|    | <div><div><input type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input type="checkbox"/> Compensation survey or study</div><div><input type="checkbox"/> Form 990 of other organizations</div><div><input type="checkbox"/> Approval by the board or compensation committee</div></div>                                                                                                                                                                                             |     |     |
| 4  | During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |     |     |
| a  | Receive a severance payment or change-of-control payment from the organization or a related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 4a  | No  |
| b  | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 4b  | Yes |
| c  | Participate in, or receive payment from, an equity-based compensation arrangement?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 4c  | No  |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |     |     |
|    | Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |     |     |
| 5  | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |     |     |
| a  | The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5a  | No  |
| b  | Any related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 5b  | No  |
|    | If "Yes," to line 5a or 5b, describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |     |
| 6  | For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |     |     |
| a  | The organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 6a  | No  |
| b  | Any related organization?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 6b  | No  |
|    | If "Yes," to line 6a or 6b, describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |     |     |
| 7  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                                                              | 7   | No  |
| 8  | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III                                                                                                                                                                                                                                                                                                                                                                                                          | 8   | No  |
| 9  | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 9   |     |

**Part II** **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name                  |  | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                                     | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|---------------------------|--|----------------------------------------------------|-------------------------------------|-------------------------------------|------------------------------------------------|-------------------------|---------------------------------|------------------------------------------------------------|
|                           |  | (i) Base compensation                              | (ii) Bonus & incentive compensation | (iii) Other reportable compensation |                                                |                         |                                 |                                                            |
| See Additional Data Table |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 2 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 3 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 4 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 5 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 6 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 7 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 8 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 9 )                     |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 10 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 11 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 12 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 13 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 14 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 15 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |
| ( 16 )                    |  |                                                    |                                     |                                     |                                                |                         |                                 |                                                            |

Part IIISupplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

| Identifier                                                      | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-----------------------------------------------------------------|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| LINE 4B 457(F)                                                  |                  | CAPE COD HEALTHCARE, INC. AND AFFILIATES SPONSORS A 457(F) VOLUNTARY PERSONAL DEFERRAL PLAN ("THE PLAN") FOR KEY EMPLOYEES. VESTING IS DEFERRED FOR AT LEAST TWO YEARS FROM THE DATE OF THE AWARD. THE PLAN OFFERS PARTICIPATING EMPLOYEES AN ANNUAL DEFERRAL OF CASH COMPENSATION. AMOUNTS PAID UNDER THE PLAN DURING CALENDAR YEAR 2010 WERE AS FOLLOWS: - RICHARD F. SALLUZZO, MD - \$26,488 - MICHAEL K. LAUF - \$18,080 - STEPHEN L. ABBOTT - \$645,256 - SUSAN M. WING - \$28,007 - GARY L. SHAPIRO - \$1,496 (SERP). STEPHEN L. ABBOTT, FORMER PRESIDENT/CEO, RECEIVED A 457(F) PAYOUT OF \$645,256 AS IT WAS VESTED TWO YEARS FROM THE DATE OF TERMINATION. \$199,912 REPORTED IN SCHEDULE J, PART II, COLUMN (F) WAS PREVIOUSLY REPORTED AS DEFERRED COMPENSATION IN PRIOR YEARS FORM 990. |
| THE INDIVIDUALS REPORTED IN SCHEDULE J, PART I AND SCHEDULE J-2 |                  | AS BEING PAID FROM A RELATED ORGANIZATION WERE EMPLOYEES OF, AND COMPENSATED BY CAPE COD HEALTHCARE, INC., THE PARENT CORPORATION.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

Software ID:  
Software Version:  
EIN: 90-0054984  
Name: CAPE COD HEALTHCARE INC & AFFILIATES

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

| (A) Name              |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                          | (C) Deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|-----------------------|------|----------------------------------------------------|-------------------------------------|--------------------------|---------------------------|-------------------------|---------------------------------|------------------------------------------------------------|
|                       |      | (i) Base Compensation                              | (ii) Bonus & incentive compensation | (iii) Other compensation |                           |                         |                                 |                                                            |
| CHRISTOPHER O'CONNOR  | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 250,115                                            | 36,000                              | 4,765                    | 0                         | 24,135                  | 315,015                         | 0                                                          |
| DIANNE KOLB           | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 200,710                                            | 27,500                              | 5,325                    | 12,392                    | 14,912                  | 260,839                         | 0                                                          |
| SUSAN M WING          | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 220,235                                            | 42,500                              | 31,006                   | 23,956                    | 6,938                   | 324,635                         | 28,007                                                     |
| MICHAEL G JONES       | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 306,601                                            | 65,000                              | 1,138                    | 28,333                    | 33,541                  | 434,613                         | 0                                                          |
| LINDA HABEEB MD       | (i)  | 235,519                                            | 0                                   | 420                      | 9,600                     | 26,266                  | 271,805                         | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| CHARLES R HULSE       | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 203,873                                            | 13,251                              | 1,776                    | 8,781                     | 18,508                  | 246,189                         | 0                                                          |
| RICHARD F SALLUZZO MD | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 841,363                                            | 255,000                             | 108,512                  | 83,280                    | 21,153                  | 1,309,308                       | 26,488                                                     |
| MICHAEL K LAUF        | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 433,909                                            | 100,000                             | 18,817                   | 51,769                    | 30,659                  | 635,154                         | 18,080                                                     |
| MICHAEL L CONNORS     | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 335,464                                            | 80,000                              | 1,182                    | 41,776                    | 36,145                  | 494,567                         | 0                                                          |
| RICHARD B ZELMAN MD   | (i)  | 1,210,859                                          | 50,000                              | 7,960                    | 9,800                     | 25,174                  | 1,303,793                       | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| DANIEL J CANADAY MD   | (i)  | 331,034                                            | 275,157                             | 6,766                    | 9,800                     | 25,174                  | 647,931                         | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| GARY L SHAPIRO MD     | (i)  | 547,882                                            | 0                                   | 14,845                   | 9,800                     | 28,674                  | 601,201                         | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| XIANG-YANG D GUO MD   | (i)  | 541,598                                            | 0                                   | 630                      | 9,800                     | 27,674                  | 579,702                         | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| ROBERT R MCANAW MD    | (i)  | 327,331                                            | 206,926                             | 1,806                    | 9,800                     | 24,435                  | 570,298                         | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
| STEPHEN L ABBOTT      | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 0                                                  | 0                                   | 645,256                  | 0                         | 0                       | 645,256                         | 199,912                                                    |
| DAVID RYAN            | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 204,651                                            | 30,000                              | 1,091                    | 18,892                    | 29,029                  | 283,663                         | 0                                                          |
| JEFFREY S DYKENS      | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 214,846                                            | 25,000                              | 2,220                    | 9,062                     | 25,174                  | 276,302                         | 0                                                          |
| SHERYL CROWLEY        | (i)  | 0                                                  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0                                                          |
|                       | (ii) | 226,600                                            | 48,000                              | 630                      | 9,800                     | 25,174                  | 310,204                         | 0                                                          |

Schedule K  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Supplemental Information on Tax Exempt Bonds

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization  
CAPE COD HEALTHCARE INC & AFFILIATES

Employer identification number  
90-0054984

Part I

Bond Issues

| (a) Issuer Name                | (b) Issuer EIN | (c) CUSIP # | (d) Date Issued | (e) Issue Price | (f) Description of Purpose   | (g) Defeased |    | (h) On Behalf of Issuer |    | (i) Pool financing |    |
|--------------------------------|----------------|-------------|-----------------|-----------------|------------------------------|--------------|----|-------------------------|----|--------------------|----|
|                                |                |             |                 |                 |                              | Yes          | No | Yes                     | No | Yes                | No |
| A MHEFA REVENUE BONDS SERIES D | 04-2456001     | 57586ERMS   | 12-23-2004      | 65,000,000      | CONSTRUCTION                 |              | X  |                         | X  |                    | X  |
| B MHEFA REVENUE BONDS SERIES E | 04-2456011     | 57586C7V1   | 06-18-2008      | 36,710,000      | REF OF 93 SER A&C AND 94 SER |              | X  |                         | X  |                    | X  |
|                                |                |             |                 |                 |                              |              |    |                         |    |                    |    |
|                                |                |             |                 |                 |                              |              |    |                         |    |                    |    |
|                                |                |             |                 |                 |                              |              |    |                         |    |                    |    |

Part II

Proceeds

|    |                                                                                                        | A          |    | B          |    | C   |    | D   |    |
|----|--------------------------------------------------------------------------------------------------------|------------|----|------------|----|-----|----|-----|----|
| 1  | Amount of bonds retired                                                                                | 3,980,000  |    | 4,115,422  |    |     |    |     |    |
| 2  | Amount of bonds legally defeased                                                                       |            |    |            |    |     |    |     |    |
| 3  | Total proceeds of issue                                                                                | 65,000,000 |    | 36,710,000 |    |     |    |     |    |
| 4  | Gross proceeds in reserve funds                                                                        | 3,880,803  |    |            |    |     |    |     |    |
| 5  | Capitalized interest from proceeds                                                                     | 2,886,949  |    |            |    |     |    |     |    |
| 6  | Proceeds in refunding escrow                                                                           |            |    |            |    |     |    |     |    |
| 7  | Issuance costs from proceeds                                                                           | 1,142,687  |    | 266,112    |    |     |    |     |    |
| 8  | Credit enhancement from proceeds                                                                       | 2,267,966  |    |            |    |     |    |     |    |
| 9  | Working capital expenditures from proceeds                                                             |            |    |            |    |     |    |     |    |
| 10 | Capital expenditures from proceeds                                                                     | 54,821,595 |    |            |    |     |    |     |    |
| 11 | Other spent proceeds                                                                                   | 36,443,888 |    | 36,443,888 |    |     |    |     |    |
| 12 | Other unspent proceeds                                                                                 |            |    |            |    |     |    |     |    |
| 13 | Year of substantial completion                                                                         | 2008       |    |            |    |     |    |     |    |
|    |                                                                                                        | Yes        | No | Yes        | No | Yes | No | Yes | No |
| 14 | Were the bonds issued as part of a current refunding issue?                                            |            | X  | X          |    |     |    |     |    |
| 15 | Were the bonds issued as part of an advance refunding issue?                                           |            | X  |            | X  |     |    |     |    |
| 16 | Has the final allocation of proceeds been made?                                                        | X          |    |            |    |     |    |     |    |
| 17 | Does the organization maintain adequate books and records to support the final allocation of proceeds? | X          |    | X          |    |     |    |     |    |

Part III

Private Business Use

|   |                                                                                                                            | A   |    | B   |    | C   |    | D   |    |
|---|----------------------------------------------------------------------------------------------------------------------------|-----|----|-----|----|-----|----|-----|----|
|   |                                                                                                                            | Yes | No | Yes | No | Yes | No | Yes | No |
| 1 | Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? |     | X  |     |    |     |    |     |    |
| 2 | Are there any lease arrangements that may result in private business use of bond-financed property?                        |     | X  |     |    |     |    |     |    |

Part IIIPrivate Business Use (Continued)

|    |                                                                                                                                                                                                                                      | A   |    | B   |    | C   |    | D   |    |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|-----|----|-----|----|-----|----|
|    |                                                                                                                                                                                                                                      | Yes | No | Yes | No | Yes | No | Yes | No |
| 3a | Are there any management or service contracts that may result in private business use?                                                                                                                                               |     | X  |     |    |     |    |     |    |
| b  | Are there any research agreements that may result in private business use of bond-financed property?                                                                                                                                 |     | X  |     |    |     |    |     |    |
| c  | Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?                                                 | X   |    |     |    |     |    |     |    |
| 4  | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government                                                                      | 0 % |    |     |    |     |    |     |    |
| 5  | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government | 0 % |    |     |    |     |    |     |    |
| 6  | Total of lines 4 and 5                                                                                                                                                                                                               | 0 % |    |     |    |     |    |     |    |
| 7  | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?                                                                                          | X   |    |     |    |     |    |     |    |

Part IVArbitrage

|    |                                                                                                                                          | A               |    | B               |    | C   |    | D   |    |
|----|------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----|-----------------|----|-----|----|-----|----|
|    |                                                                                                                                          | Yes             | No | Yes             | No | Yes | No | Yes | No |
| 1  | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? |                 | X  |                 | X  |     |    |     |    |
| 2  | Is the bond issue a variable rate issue?                                                                                                 |                 | X  | X               |    |     |    |     |    |
| 3a | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?                                     |                 | X  | X               |    |     |    |     |    |
| b  | Name of provider                                                                                                                         | BANK OF AMERICA |    | BANK OF AMERICA |    |     |    |     |    |
| c  | Term of hedge                                                                                                                            |                 |    |                 |    |     |    |     |    |
| d  | Was the hedge superintegrated?                                                                                                           |                 |    |                 |    |     |    |     |    |
| e  | Was a hedge terminated?                                                                                                                  |                 |    |                 |    |     |    |     |    |
| 4a | Were gross proceeds invested in a GIC?                                                                                                   |                 | X  |                 | X  |     |    |     |    |
| b  | Name of provider                                                                                                                         |                 |    |                 |    |     |    |     |    |
| c  | Term of GIC                                                                                                                              |                 |    |                 |    |     |    |     |    |
| d  | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?                                              |                 |    |                 |    |     |    |     |    |
| 5  | Were any gross proceeds invested beyond an available temporary period?                                                                   |                 | X  |                 | X  |     |    |     |    |
| 6  | Did the bond issue qualify for an exception to rebate?                                                                                   |                 | X  |                 | X  |     |    |     |    |

Part VSupplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|            |                  |             |
|            |                  |             |
|            |                  |             |

Schedule L  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

Transactions with Interested Persons

▶ Complete if the organization answered  
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,  
or Form 990-EZ, Part V lines 38a or 40b.  
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization  
CAPE COD HEALTHCARE INC & AFFILIATES

Employer identification number  
90-0054984

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).  
Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

| 1 | (a) Name of disqualified person | (b) Description of transaction | (c)<br>Corrected? |    |
|---|---------------------------------|--------------------------------|-------------------|----|
|   |                                 |                                | Yes               | No |
|   |                                 |                                |                   |    |
|   |                                 |                                |                   |    |
|   |                                 |                                |                   |    |
|   |                                 |                                |                   |    |
|   |                                 |                                |                   |    |
|   |                                 |                                |                   |    |
|   |                                 |                                |                   |    |

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . . ▶ \$ \_\_\_\_\_

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ \$ \_\_\_\_\_

Part II Loans to and/or From Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

| (a) Name of interested person and purpose | (b) Loan to or from the organization? |      | (c)Original principal amount | (d)Balance due | (e) In default? |    | (f) Approved by board or committee? |    | (g)Written agreement? |    |
|-------------------------------------------|---------------------------------------|------|------------------------------|----------------|-----------------|----|-------------------------------------|----|-----------------------|----|
|                                           | To                                    | From |                              |                | Yes             | No | Yes                                 | No | Yes                   | No |
|                                           |                                       |      |                              |                |                 |    |                                     |    |                       |    |
|                                           |                                       |      |                              |                |                 |    |                                     |    |                       |    |
|                                           |                                       |      |                              |                |                 |    |                                     |    |                       |    |
|                                           |                                       |      |                              |                |                 |    |                                     |    |                       |    |
|                                           |                                       |      |                              |                |                 |    |                                     |    |                       |    |
|                                           |                                       |      |                              |                |                 |    |                                     |    |                       |    |
| Total . . . . . ▶ \$ _____                |                                       |      |                              |                |                 |    |                                     |    |                       |    |

Part III Grants or Assistance Benefitting Interested Persons.  
Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b)Relationship between interested person and the organization | (c)Amount of grant or type of assistance |
|-------------------------------|----------------------------------------------------------------|------------------------------------------|
|                               |                                                                |                                          |
|                               |                                                                |                                          |
|                               |                                                                |                                          |
|                               |                                                                |                                          |
|                               |                                                                |                                          |
|                               |                                                                |                                          |

**Part IV**

**Business Transactions Involving Interested Persons.**  
Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization's revenues? |    |
|-------------------------------|-----------------------------------------------------------------|---------------------------|--------------------------------|-----------------------------------------|----|
|                               |                                                                 |                           |                                | Yes                                     | No |
| (1) DR KATIE RUDMAN           | SPOUSE OF TRUSTEE                                               | 176,986                   | MACC EMPLOYEE                  |                                         | No |
| (2) DR DALE WELDON            | SPOUSE OF KEY EMPLOYEE                                          | 50,260                    | HOSPITAL EMPLOYEE              |                                         | No |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |
|                               |                                                                 |                           |                                |                                         |    |

**Part V**

**Supplemental Information**  
Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

SCHEDULE M  
(Form 990)

NonCash Contributions

OMB No 1545-0047

2010

Open to Public Inspection

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.  
► Attach to Form 990.

Name of the organization  
CAPE COD HEALTHCARE INC & AFFILIATES

Employer identification number  
90-0054984

Part I

Types of Property

|                                                                                                                                                                                                                                                                                                             | (a)<br>Check if<br>applicable | (b)<br>Number of Contributions or items<br>contributed | (c)<br>Noncash contribution amounts<br>reported on Form 990, Part VIII, line<br>1g | (d)<br>Method of determining oncash contribution<br>amounts |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------|
| 1 Art—Works of art . . . .                                                                                                                                                                                                                                                                                  |                               |                                                        |                                                                                    |                                                             |
| 2 Art—Historical treasures                                                                                                                                                                                                                                                                                  |                               |                                                        |                                                                                    |                                                             |
| 3 Art—Fractional interests                                                                                                                                                                                                                                                                                  |                               |                                                        |                                                                                    |                                                             |
| 4 Books and publications                                                                                                                                                                                                                                                                                    |                               |                                                        |                                                                                    |                                                             |
| 5 Clothing and household<br>goods . . . . .                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 6 Cars and other vehicles .                                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 7 Boats and planes . . . .                                                                                                                                                                                                                                                                                  |                               |                                                        |                                                                                    |                                                             |
| 8 Intellectual property . .                                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 9 Securities—Publicly traded                                                                                                                                                                                                                                                                                | X                             | 31                                                     | 560,491                                                                            | VALUE OF STOCK REC'D                                        |
| 10 Securities—Closely held<br>stock . . . . .                                                                                                                                                                                                                                                               |                               |                                                        |                                                                                    |                                                             |
| 11 Securities—Partnership,<br>LLC, or trust interests .                                                                                                                                                                                                                                                     |                               |                                                        |                                                                                    |                                                             |
| 12 Securities—Miscellaneous                                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 13 Qualified conservation<br>contribution—Historic<br>structures . . . . .                                                                                                                                                                                                                                  |                               |                                                        |                                                                                    |                                                             |
| 14 Qualified conservation<br>contribution—Other . .                                                                                                                                                                                                                                                         |                               |                                                        |                                                                                    |                                                             |
| 15 Real estate—Residential .                                                                                                                                                                                                                                                                                |                               |                                                        |                                                                                    |                                                             |
| 16 Real estate—Commercial                                                                                                                                                                                                                                                                                   |                               |                                                        |                                                                                    |                                                             |
| 17 Real estate—Other . .                                                                                                                                                                                                                                                                                    |                               |                                                        |                                                                                    |                                                             |
| 18 Collectibles . . . . .                                                                                                                                                                                                                                                                                   |                               |                                                        |                                                                                    |                                                             |
| 19 Food inventory . . . . .                                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 20 Drugs and medical supplies                                                                                                                                                                                                                                                                               |                               |                                                        |                                                                                    |                                                             |
| 21 Taxidermy . . . . .                                                                                                                                                                                                                                                                                      |                               |                                                        |                                                                                    |                                                             |
| 22 Historical artifacts . .                                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 23 Scientific specimens . .                                                                                                                                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |
| 24 Archeological artifacts .                                                                                                                                                                                                                                                                                |                               |                                                        |                                                                                    |                                                             |
| 25 Other ► ( _____ )                                                                                                                                                                                                                                                                                        |                               |                                                        |                                                                                    |                                                             |
| 26 Other ►( _____ )                                                                                                                                                                                                                                                                                         |                               |                                                        |                                                                                    |                                                             |
| 27 Other ►( _____ )                                                                                                                                                                                                                                                                                         |                               |                                                        |                                                                                    |                                                             |
| 28 Other ► ( _____ )                                                                                                                                                                                                                                                                                        |                               |                                                        |                                                                                    |                                                             |
| 29 Number of Forms 8283 received by the organization during the tax year for contributions<br>for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . .                                                                                                                        |                               |                                                        | 29                                                                                 | 0                                                           |
| 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it<br>must hold for at least three years from the date of the initial contribution, and which is not required to be used<br>for exempt purposes for the entire holding period? . . . . . |                               |                                                        |                                                                                    | Yes<br>No                                                   |
| b If "Yes," describe the arrangement in Part II                                                                                                                                                                                                                                                             |                               |                                                        |                                                                                    |                                                             |
| 31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?                                                                                                                                                                                          |                               |                                                        | 31                                                                                 | Yes                                                         |
| 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash<br>contributions? . . . . .                                                                                                                                                              |                               |                                                        | 32a                                                                                | No                                                          |
| b If "Yes," describe in Part II                                                                                                                                                                                                                                                                             |                               |                                                        |                                                                                    |                                                             |
| 33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked,<br>describe in Part II                                                                                                                                                                 |                               |                                                        |                                                                                    |                                                             |

Part III

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

| Identifier                     | Return Reference | Explanation                                                |
|--------------------------------|------------------|------------------------------------------------------------|
| SCHEDULE M, PART I, COLUMN (B) |                  | THE ORGANIZATION IS REPORTING THE NUMBER OF ITEMS RECEIVED |

2010

Open to Public Inspection

**SCHEDULE O**  
(Form 990 or 990-EZ)

**Supplemental Information to Form 990 or 990-EZ**

**Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.**  
**▶ Attach to Form 990 or 990-EZ.**

Department of the Treasury  
Internal Revenue Service

**Name of the organization**

CAPE COD HEALTHCARE INC & AFFILIATES

**Employer identification number**

90-0054984

| Identifier                 | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|----------------------------|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Community Benefits Mission |                  | <p>Community Benefits Mission Statement Cape Cod Healthcare, Inc , through its Community Benefits initiative, is committed to enhancing the quality of and access to comprehensive health care services for all the residents of Cape Cod Through continuous assessment of community needs, coordinated planning and the allocation of resources, this commitment includes a special focus on the unmet needs of the financially disadvantaged and underserved populations We will take a leadership role in collaborative efforts joining our resources, talent, and commitment with that of other providers, organizations and community members The Community Benefits Mission Statement was affirmed by the CCHC Community Health Committee and the Board of Trustees in 2000 and remains in effect Target Populations 1 Name of Target Population The under-served, un/underinsured and/or those with health disparities Basis for Selection This population is selected based on well documented evidence that a significant portion of the community needs financial, programmatic, informational or educational support The data suggests opportunity to impact the overall health status of individuals across the entire service area Although some aspects may be currently addressed to some degree in the community, unmet needs still exist 2 Name of Target Population Chronically ill residents afflicted with cardiovascular-related disease, diabetes, and/or oral health issues Basis for Selection This population is selected based on well documented evidence that a significant portion of the community needs financial, programmatic, informational or educational support The data suggests opportunity to impact the overall health status of individuals across the entire service area Although some aspects may be currently addressed to some degree in the community, unmet needs still exist 3 Name of Target Population Community members afflicted with mental health and/or substance abuse-related issues Basis for Selection This population is selected based on well documented evidence that a significant portion of the community needs financial, programmatic, informational or educational support The data suggests opportunity to impact the overall health status of individuals across the entire service area Although some aspects may be currently addressed to some degree in the community, unmet needs still exist 4 Name of Target Population Geriatric population, especially those who are at risk and/or in hard to reach areas Basis for Selection This population is selected based on well documented evidence that a significant portion of the community needs financial, programmatic, informational or educational support The data suggests opportunity to impact the overall health status of individuals across the entire service area Although some aspects may be currently addressed to some degree in the community, unmet needs still exist 5 Name of Target Population Residents with emerging health issues Basis for Selection This population is designated to allow program flexibility to address community health needs not identified at the time of initial plan development Publication of Target Populations Website, Other- Attorney General Website Hospital/HMO Web Page Publicizing Target Pop <a href="http://www.capecodhealth.org/community">http://www.capecodhealth.org/community</a></p> |

| Identifier                            | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| Key Accomplishments of Reporting Year |                  | <p>The Cape Cod Healthcare (CCHC) Community Benefits program provided funding to multiple community agencies Throughout the year, leadership, staff and physicians worked collaboratively with community agencies to identify and develop programs that were sponsored by CCHC The program continues to seek opportunities to develop collaborative relationships which benefit the community The key accomplishments for FY 11 include</p> <ol style="list-style-type: none"> <li>1 HC expanded its collaboration with and support of the federally funded community health centers operating in Barnstable County</li> <li>2 CCHC continued its collaboration with a broad spectrum of health and human service agencies which support the residents of Barnstable County</li> <li>3 CCHC initiated the first phase of the Community Health Needs Assessment for the service area During FY 11 the program began study design, identified and selected an independent research firm to assist with the research component and solicited the involvement of other community partners Secondary research began and the study will conclude and be reported in FY 12 This study will serve as the basis for program planning from FY 13-15</li> <li>4 CCHC, in collaboration with the Community Health Committee, stabilized three important and ongoing programs by establishing multi-year plans and funding These programs provide services to vulnerable populations including the uninsured, elders, people needing access to specialty physicians, and interpretive services in the community</li> <li>5 Established an internally based Community Benefits Task Force comprised of clinical, operational and corporate managers throughout CCHC to identify and quantify community benefits initiatives The task force created an inventory of all community benefit programs which align with the target populations and stated priorities This group also serves in an advisory capacity which identifies community needs</li> <li>6 Developed a comprehensive RFP program for direct funding of community benefit programs This process resulted in direct funding of \$100,000 to programs/agencies which address substance abuse, infectious disease and access through enrollment</li> <li>7 CCHC's Community Benefits program staff participates as an active member of CHNA 27 and its steering committee CHNA 27 members work to build a healthier community through community-based prevention planning, health promotion and improving health status indicators of Cape Cod and the Islands residents pursuant to the mandate from the Massachusetts Department of Public Health</li> </ol> <p>Plans for Next Reporting Year Plans for FY 12 will continue to implement priorities established in the FY 10 strategic plan Staff updates and amends the plan annually to reflect emerging needs These amendments ensure that the plan has incorporated data and findings from national, regional, state and local studies, particularly those provided by the Mass Department of Public Health and Barnstable County Human Services The FY 12 plan is compliant with all state and federal requirements</p> |

| Identifier       | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
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| Goals for FY2012 |                  | <p>1 Continue to expand community collaborations to enhance the health of Cape Cod's underserved and vulnerable populations 2 Strategically partner with the four federally qualified community health centers based on Cape Cod to increase access to primary and specialty care services 3 Complete a Community Health Needs Assessment and utilize findings to modify the community benefits plan 4 Develop or modify Community Benefits services to meet prioritized community health needs for FY 13-15 5 Continue to evaluate services, events and programs for alignment with established priorities, measurable outcomes and cost effectiveness, as well as with CCHC's overall strategic direction 6 Conduct an annual RFP process and award \$150,000 in Impact Priority-Grants Community Collaborations CCHC continuously seeks opportunities to engage the community in collaborative efforts to enhance the quality of and access to comprehensive health care services for all residents of Cape Cod FY2012 Community Benefits Priorities 1 Increase health care access through outreach and leadership initiatives resulting in an integrated and coordinated community health care delivery system to reduce health disparities and promote health equity 2 Create strategic collaborations with existing community health providers and partners who will foster healthy lifestyle choices and promote healthier behaviours that can prevent or delay chronic disease thereby increasing the quality of life 3 Improve post-hospital discharge and follow-up experience of vulnerable patients, particularly elders and those with chronic disease 4 Adopt a more preventative, wellness-oriented care model related to mental health and substance abuse 5 Reduce health risks and unnecessary declines in quality of life through wellness and prevention approaches with attention to particularly vulnerable populations, including, but not limited to a) Persons 65 and over b) Persons with or at risk of contracting, HIV/AIDS, Hepatitis B and C, tuberculosis and/or sexually transmitted diseases 6 Address well documented emerging health issues identified by the MA Department of Health, and other reliable sources, such as issues related to youth populations (i.e. violence, bullying and suicide)</p> |

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| Community Benefits Process |                  | <p>Community Benefits Leadership Team A fundamental tenet of Cape Cod Healthcare's mission is to provide excellent care to members of our community Cape Cod and Falmouth Hospitals, along with our affiliates, play an important role as safety net providers to the Cape Cod region, given our relative geographic isolation The development of varied community collaborations, including the Community Benefits Program, is lead by Michael K Lauf, Chief Executive Officer and Theresa M Ahern, Vice President, Strategy, Community/Governmental Affairs Management of the program is the responsibility of Carol A Summersall, Director of Community Benefits and Partnerships The Community Health Committee provides strategic oversight to the community benefits program as a designated subcommittee of the Board of Trustees The Committee is comprised of members who work in health care services on Cape Cod, community-based organizations, community advocacy groups and county government, as well as two current members of the CCHC Board of Trustees The Committee develops and recommends policies to the Board regarding Community Benefits programs, sets priorities and awards priority grant funding, and advises on community health issues and initiatives Community Health Committee Members Eleanor Claus (Chair) CCHC Board Member 927 Route 6A, Yarmouth Port, MA 02675 508 362 3000 x203 eclaus@knlingrover com Representing CCHC Board of Trustees Elizabeth Albert, Director Barnstable County Human Services P O Box 427, Barnstable, 02630 508 375 6626 balbert@barnstablecounty org Representing Community at Large Mid-Cape Karen Cardeira, Director Falmouth Human Services 65 Town Hall Square, Falmouth, MA 02540 508 548 0533 kcardeira@falmouthhumanservices org Representing Community at Large Upper Cape Mary Devlin, Manager Public Health and Wellness Visiting Nurses Association 255 Independence Drive, Hyannis, 02601 508 957 7619 mdevlin@vnacapecod org VNA of Cape Cod Provincetown to Plymouth Representing All 5 Priorities with emphasis on Chronic Disease and Healthy Aging of the Geriatric Population Georgia Carvalho, Grants Developer Cape Cod Community College 2240 Lyannough Road, West Barnstable, 02668 508 362 2131 ext 4492 gcarvalho@capecod edu Representing Education related to all 5 priorities Karen Gardner, CEO Community Health Center of Cape Cod 107 Commercial St , Mashpee, MA 02649 508 477 7090 kgardner@chcofcapecod org Representing Community at Large Suzanne Fay Glynn, Attorney CCHC Board Member Glynn Law Offices 49 Locust Street, Falmouth, MA 02540 508 548 8282 ljarvis@glynnlaw offices com Representing CCHC Board of Trustees Carmen Lebron, Manager Cape Cod Immigrant Center 624 Osterville West Barnstable Rd Unit E1 - Marstons Mills, MA 02648 508 428 0517 clebron@capecod edu Representing All 5 priorities with an emphasis on Immigrant population, Health disparities and Emerging Health Needs Timothy Lineaweaver, Executive Director Cape and Islands Coalition for Suicide Prevention 107 Commercial Street, Mashpee, MA 02649 tnt410@aol com Representing Mental Health, Substance Abuse and Suicide Brian O'Malley, MD 30 Shankpainter Road Provincetown, MA 02657 508 487 3505 bomalley@capecodhealth org Medical Seat Representing Community at Large Lower/Outer Cape Elizabeth Smith, Director Lower Cape Councils on Aging (Orleans) 150 Rock Harbor Road, Orleans, 02653 508 255 6333 esmith@town orleans ma us Representing Healthy Aging to Geriatric Population, Chronic Disease and Emerging Health Needs Cape Cod Healthcare members Theresa M Ahern Vice President, Strategy and Community/Governmental Affairs Cape Cod Healthcare 88 Lewis Bay Road Hyannis, MA 02601 508 862 5077 tahern@capecodhealth org Diane M Munsell, BSN, RN, EdM Senior Manager, Community Benefits and Clinical Outreach Cape Cod Healthcare 333 North Street Hyannis, MA 02601 508 862 7896 dmunsell@capecodhealth org Community Benefits Team Meetings The Community Health Committee Meeting Dates for FY11 were November 18, 2010 4 00-5 30 pm February 24, 2011 4 00-5 30 pm May 5, 2011 4 00-5 30 pm August 4, 2011 4 00-5 30 pm Community Partners AIDS Support Group of Cape Cod Barnstable Equals Smart, Safe and Sober (BES3) Barnstable Human Services Barnstable High School Cape and Islands EMS Systems, Inc Cape and Islands Suicide Prevention Coalition Cape and Islands United Way Cape Cod Chamber of Commerce Cape Cod Community College Cape Cod Community Foundation Cape Cod Immigrant Center Children's Cove Community Action Committee of Cape Cod &amp; Islands Community Health Center of Cape Cod Councils on Aging Duffy Health Center Falmouth Human Services Gosnold on Cape Cod Housing Assistance Corporation Immigrant Center of Cape Cod Massachusetts Department of Public Health Mid-Upper Cape Community Health Center Outer Cape Health Services Parkinson Support Network of Cape Cod The Cape and Islands Community Health Network (CHNA 27) Tri-County Collaborative for Oral Health Excellence</p> |

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| Community Health Needs Assessment |                  | <p>Date Last Assessment Completed and Current Status Cape Cod Healthcare conducts a formal co mmunity health needs assessment study every three years CCHC solicits community participa tion in the design, data collection and development of recommendations for the program Th e study findings are the foundation for program planning and implementation In addition, the plan is updated on an annual basis to reflect emerging needs between cycles CCHC seek s community feedback about the services provided, satisfaction with such services, and spe cific services needed This input, together with secondary data from multiple sources, is used to build an agenda aimed at providing needed health care services and additional comm unity-based programs Cape Cod Healthcare conducted a Community Health Needs Assessment in 2008-2009 The assessment, performed in collaboration with community partners from Cape C od and the Islands, consisted of data gathering and analysis utilizing multiple data sourc es and health status indicators The assessment resulted in the creation of the Salient He alth Issues Report In 2009 "Community Solution Forums" were organized to explore how vari ous populations in Barnstable County were impacted by the health issues identified in the Salient Health Issues Report Viable solutions were sought to reduce or eliminate identifi ed issues The assessment completed in 2009 continues to guide the Community Benefits prog ram through FY12 Cape Cod Healthcare began a new Community Health Needs Assessment in FY2 011 This study will conclude in FY 12 and will be the basis of community benefit planning for FY13 - FY15 The following sources were utilized in the 2008-2009 Community Health Ne eds Assessment - Asthma Prevention and Control Programs State of Massachusetts - Bureau of Substance Abuse Services Massachusetts - Cape Cod Commission Overview of Cape &amp; Islan ds Population - Centers for Disease Control and Prevention - Injury Surveillance Program Massachusetts - Jarvi Report 2004, Cape &amp; Island's Behavioral Health Needs Surveillance and Gaps - Key Informant Interviews - Local Health Agencies - Massachusetts Cancer Registry - Massachusetts Deaths 2000-2005 - Massachusetts Health Data Consortium - MDPH Regional He alth Status Indicators 2007 - Monitoring the Human Condition Study 2007 Barnstable County - National Institute of Health - Senior Mobility Initiative on Cape Cod [SMICC] - U S Cen sus Consultants/Other Organizations (Needs Assessment) Barnstable County Cape and Islands EMS Systems, Inc Cape and Islands Suicide Prevention Coalition Cape Cod Immigrant Center Community Action Committee of Cape Cod &amp; Islands Councils on Aging Duffy Health Center Gos nold on Cape Cod Massachusetts Department of Public Health The Barnstable Human Rights Commission The Cape and Islands Community Health Netw ork (CHNA 27) Tri-County Collaborative f or Oral Health Excellence Data Sources (Needs Assessment) Community Focus Groups, Hospital , Consumer Group, Interviews, MassCHIP, Public Health Personnel, Surveys, CHNA, Other - Bu reau of Substance Abuse, Mass , Monitoring the Human Condition Study 2007 and 2008, Barnst able County Department of Human Services, Salient Health Issues Report, June 2008, Barnsta ble County, Local Health Agencies COMMUNITY BENEFITS PROGRAMS Financial Counseling &amp; Assis tance Program Type Community Participation/Capacity Building Initiative, Direct Services, Health Coverage Subsidies or Enrollment, Health Professional/Staff Training, Healthy Comm unities Partnership, Outreach to Underserved, Prevention Brief Description or Objective T he Financial Assistance and Counseling Program provides comprehensive services to communit y members seeking public insurance enrollment and re-verification of enrollment into MassH ealth, Commonwealth Care and Health Safety Net insurance products Financial counselors ar e dedicated to improving access to care through eligibility screening, assessed affordabil ity and income verification Target Population Region Served Barnstable Health Indicator Access to Health Care, Other Uninsured/Underinsured Sex All Age Group All Ethnic Grou p All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured , Promoting Wellness of Vulnerable Populations, Reducing Health Disparity, Supporting Heal thcare Reform 1 Goal Description Increase access to care through enrollment Goal Status Assisted 3,380 people with Gateway applications and re-verification Ongoing 2 Goal Descr iption Improve community awareness of state insurance programs Goal Status Provided outre ach and education, which resulted in a 23% increase over prior year in enrollment and re-e nrollment for residents of Cape Cod Ongoing Partners Cape Cod Immigrant Center <a href="http://www_ccimmigrantcenter.org/">http://www_ccimmigrantcenter.org/</a> Community Action Committee of Cape Cod and Islands <a href="http://www_cacc/cc/">http://www_cacc/cc/</a> Community Health Center of Cape Cod <a href="http://www_chcofcapecod.org/">http://www_chcofcapecod.org/</a> Council on Aging on Cape Cod <a href="http://www_allcapecod.com/ccic/seniorcen">http://www_allcapecod.com/ccic/seniorcen</a></p> |

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| Community Health Needs Assessment |                  | <p> <a href="http://www.duffyhealthcenter.org/">http://www.duffyhealthcenter.org/</a> Elder Services of Cape Cod &amp; the Islands<br/> <a href="http://www.escci.org/">http://www.escci.org/</a> Martha's Vineyard Hospital <a href="http://www.mvhospital.com/">http://www.mvhospital.com/</a> Mashpee Wampanoag<br/> <a href="http://www.mashpee-wampanoag-tribe.com/">http://www.mashpee-wampanoag-tribe.com/</a> Mid-Upper Cape Community Health Center <a href="http://www.hhs.us/cape-cod/mid-upper-cape-community-health-center/">http://www.hhs.us/cape-cod/mid-upper-cape-community-health-center/</a> Nantucket Cottage Hospital <a href="http://www.nantuckethospital.org/">http://www.nantuckethospital.org/</a><br/> Outer Cape Health Services <a href="http://www.outercap.org/">http://www.outercap.org/</a> Spaulding Rehabilitation Hospital Cape Cod<br/> <a href="http://www.rhcl.org/about/news/rhclspauldingcapecod/">http://www.rhcl.org/about/news/rhclspauldingcapecod/</a> Visiting Nurses Association<br/> <a href="http://www.vnacapecod.org/index.html">http://www.vnacapecod.org/index.html</a> All Nursing Homes and Rehabilitation Sites on Cape Cod Various Contact Information Michael Clark, Executive Director of Patient Access, 25 Communication Way, Hyannis, MA 02601, 508 957 8464, <a href="mailto:m.clark@capecodhealth.org">m.clark@capecodhealth.org</a> Detailed Description Not Specified PHYSICIAN RECRUITMENT Program Type Community Participation/Capacity Building Initiative, Healthy Communities Partnership, Outreach to Underserved, Physician/Provider Diversity, Prevention Brief Description or Objective The Physician Recruitment program strives to identify areas of unmet need and improve access to primary and specialty care for vulnerable populations, especially those over 65 Through rigorous efforts highly qualified and competent physicians and physician extenders are recruited and retained to meet the health care needs and provide care to the residents of Cape Cod Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations 1 Goal Description Increase access to care through provider recruitment Goal Status Fourteen physicians and physician extenders were recruited in FY11 Ongoing 2 Goal Description Address needs of vulnerable populations Goal Status Recruited primary care and specialty physicians to address the unmet needs of vulnerable populations, such as the elderly Ongoing </p> |

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| PARTNERS   |                  | <p>Partner Name, Description Not Specified Partner Web Address Not Specified Contact Information Keith Ritchie, Director of Physician Services, Cape Cod Healthcare, 88 Lewis Bay Road, Hyannis, MA 02601, 508 862 5481, <a href="mailto:kritchie@capecodhealth.org">kritchie@capecodhealth.org</a> REACHING ELDER'S WITH ADDITIONAL COMMUNITY HELP (REACH) CAPE &amp; ISLANDS EMERGENCY MEDICAL SERVICES SYSTEM (CIEMSS) Program Type Community Education, Community Participation/Capacity Building Initiative, Direct Services, Health Coverage Subsidies or Enrollment, Health Professional/Staff Training, Healthy Communities Partnership, Outreach to Underserved, Prevention Brief Description or Objective REACH coordinates services for seniors in their homes through the provision of referrals to appropriate organizations By working in conjunction with Councils on Aging, Elder Services of Cape Cod and the Islands, VNA, EMS and other community partners, issues such as health, safety, psychological status and social functioning are assessed, and appropriate plans are developed to achieve optimal daily living status for seniors on Cape Cod REACH also offers community-based trainings for senior providers which target emerging issues and trends that specifically impact senior health and well-being Target Population Regions Served Barnstable Health Indicator Access to Health Care, Injury and Violence, Mental Health, Other Alzheimer Disease, Other Elder Care, Other First Aid/ACLS/CPR, Other Homebound, Other Homelessness, Other Hospice, Other Parkinson's Disease, Other Safety - Home, Other Stress Management, Other Uninsured/Underinsured Sex All Age Group Adult-Elder Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations 1 Goal Description Increase access to care for at least 250 elders Goal Status Referrals for 292 community-dwelling frail elders were made to organizations which provided support services to improve the overall health, safety and well-being of these individuals through community collaboration and coordination Ongoing 2 Goal Description Promote wellness initiatives which address chronic disease management Goal Status Assisted senior service organizations in the promotion of wellness through provision of services to prevent unnecessary declines with a focus on older adults with chronic health issues 3 GOAL DESCRIPTION Increase competency of service providers Goal Status Competency building educational opportunities were provided to several community organizations to increase and support age-appropriate information, referral and service response Train the trainer sessions were conducted for 20 responders On Target Partners Partner Name, Description and Web Address Cape &amp; Islands Emergency Medical Service System (CIEMSS) <a href="http://www.ciemss.org/">http://www.ciemss.org/</a> Council on Aging on Cape Cod <a href="http://www.allcapecod.com/ccic/seniorcenters.cfm">http://www.allcapecod.com/ccic/seniorcenters.cfm</a> Elder Services of Cape Cod <a href="http://www.escci.org/">http://www.escci.org/</a> Visiting Nurses Association <a href="http://www.vnacapecod.org/index.html">http://www.vnacapecod.org/index.html</a> Contact Information Katherine Wernier REACH Collaborative Coordinator, Reaching Elders with Additional Community Help, 66 Bayview Street, West Yarmouth, MA 02673-8203, 508 771 4510, <a href="mailto:reach@ciemss.org">reach@ciemss.org</a> Detailed Description Not Specified COMMUNITY BASED INTERPRETER SERVICES Program Type Community Participation/Capacity Building Initiative, Direct Services, Grant/Donation/Foundation/Scholarship, Health Coverage Subsidies or Enrollment, Healthy Communities Partnership, Outreach to Underserved, Physician/Provider Diversity, Prevention, School/Health Center Partnership Brief Description or Objective The Community Based Interpreter Services program offers free medical language interpretation in community-based physician practices and at the Community Health Centers for the limited and non-English speaking patients and their families The availability of proficient and professional interpreter services ensures the delivery of safe quality health care and positive clinical outcomes Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language Haitian Creole, Portuguese, Spanish Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations, Reducing Health Disparity, Supporting Healthcare Reform 1 Goal Description Increase access to care by providing at least 1,000 medical language interpretations Goal Status Collaborated with Community Health Centers and physician offices through outreach and education relative to interpreter services which resulted in 1,020 encounters Ongoing 2 Goal Description Reduce health care disparities for limited and non-English speaking people Goal Status Ensured physicians and providers understood the significance of utilizing interpreter</p> |

| Identifier | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
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| PARTNERS   |                  | <p>services through the distribution of thousands of brochures and offering in-service opportunities. Ongoing Partners Partner Name, Description and Web Address Community Health Center of Cape Cod The Specialty Network for the Uninsured <a href="http://www.chcofcapecod.org/">http://www.chcofcapecod.org/</a> Community-Based Medical Offices on Cape Cod Various Contact Information Ceci Phelan-Stiles, Sr. Manager of HR Communication Systems, Cape Cod Healthcare, 60 Park Street, Hyannis, MA 02601, 508 862 7822, <a href="mailto:cphelan-stiles@capecodhealth.org">cphelan-stiles@capecodhealth.org</a> Detailed Description Not Specified</p> <p>SPECIALTY NETWORK FOR THE UNINSURED (SNU) COMMUNITY HEALTH CENTER OF CAPE COD Program Type Community Participation/Capacity Building Initiative, Direct Services, Grant/Donation/Foundation/Scholarship, Health Coverage Subsidies or Enrollment, Healthy Communities Partnership, Outreach to Underserved, Prevention, School/Health Center Partnership Brief Description or Objective The Specialty Network for the Uninsured (SNU) is provided in collaboration with the Community Health Center network through on-site specialty clinics and volunteer physicians. It offers access to specialty care services for over six hundred and fifty under/uninsured individuals at no charge or on a significantly reduced sliding-scale fee. Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Cancer, Other Cancer - Breast, Other Cancer - Cervical, Other Cancer - Colo-rectal, Other Cancer - Lung, Other Cancer - Prostate, Other Cancer - Skin, Other Cardiac Disease, Other Colitis/Crohn Disease, Other Elder Care, Other Hypertension, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language English, Haitian Creole, Portuguese, Spanish Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations, Reducing Health Disparity, Supporting Healthcare Reform 1 Goal Description Increase access to specialty care for at least 650 low-income and uninsured individuals. Goal Status The SNU provided 731 patient appointments with specialists. Ongoing 2 Goal Description Increase capability of SNU to accept patients for specialty care. Goal Status The program established agreements with 75 specialists, which represent 19 medical and surgical specialties. Ongoing 3 Goal Description Improve health care outcomes through prevention and health promotion. Goal Status Assisted patients with care coordination and referrals to cancer screenings for breast and prostate as well as eye screenings. Ongoing Partners Partner Name, Description and Web Address Community Health Center of Cape Cod <a href="http://www.chcofcapecod.org/">http://www.chcofcapecod.org/</a> Contact Information Karen Gardner, CEO, 107 Commercial Street, Mashpee, MA 02649, 508 477 7090, <a href="mailto:kgardner@chcofcapecod.org">kgardner@chcofcapecod.org</a> Detailed Description Not Specified</p> |

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| PRESCRIPTION ASSISTANCE PROGRAM |                  | <p>Program Type Direct Services, Grant/Donation/Foundation/Scholarship, Health Coverage Subsidies or Enrollment, Healthy Communities Partnership, Outreach to Underserved Brief Description or Objective The Prescription Assistance Program is a joint initiative of Cape Cod Hospital and Falmouth Hospital Emergency Rooms and Pharmacy Departments as a community benefit to help uninsured or underinsured patients who have no other viable means to pay for medications upon discharge from the ER Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations 1 Goal Description Assist people who are unable to afford medications to ensure compliance with their discharge plan Goal Status Cape Cod Hospital and Falmouth Hospital Emergency Rooms provided pharmacy vouchers totaling \$23,652 for uninsured, underinsured or financially challenged patients who were unable to afford prescriptions upon discharge Ongoing Partners Partner Name, Description and Web Address Patients leaving the Cape Cod Hospital or Falmouth Hospital Emergency Rooms who are un/underinsured and struggling financially n/a Local Pharmacies n/a Contact Information Carol Summersall, RN, Director of Community Benefits and Partnerships, Cape Cod Healthcare, 297 North Street, Suite 333 Hyannis, MA 02601, 508 862 7896 , csummersall@capecodhealth.org Detailed Description Not Specified</p> <p>TRANSPORTATION ASSISTANCE PROGRAM Program Type Community Participation/Capacity Building Initiative, Direct Services, Healthy Communities Partnership, Outreach to Underserved Brief Description or Objective Cape Cod Hospital and Falmouth Hospital provided transportation through issuance of taxi vouchers to assist financially challenged patients who are being discharged from the Emergency Rooms and are without resources for being transported to their destination Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Homelessness, Other Safety, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Promoting Wellness of Vulnerable Populations 1 Goal Description Assist people who are unable to afford or access transportation to ensure compliance with their discharge plan Goal Status Cape Cod Hospital and Falmouth Hospital Emergency Rooms provided taxi vouchers totaling \$21,523 for uninsured, underinsured or financially challenged patients upon discharge Ongoing Partners Partner Name, Description , Web address Local Taxi Companies n/a Un/underinsured community members who are struggling financially n/a Contact Information Carol Summersall, RN, Director of Community Benefits and Partnerships, Cape Cod Healthcare, 297 North Street, Hyannis, MA 02601, 508 862 7896 , csummersall@capecodhealth.org KICK BUTTS, STOP SMOKING PROGRAM Program Type Community Education, Community Participation/Capacity Building Initiative, Direct Services, Healthy Communities Partnership, Outreach to Underserved, Prevention, School/Health Center Partnership Brief Description or Objective Cape Cod Healthcare offers free and reduced-fee personalized tobacco cessation classes to provide education and motivation to interested individuals that are seeking support to stop using tobacco A six-week smoking cessation program is conducted in local community sites between Bourne and Hyannis Certified Smoking Cessation experts facilitate the programs Sessions are interactive and group sizes vary from five to fifteen Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Cancer, Other Cancer - Lung, Other Cardiac Disease, Other Pulmonary Disease/Tuberculosis, Other Smoking/Tobacco, Other Uninsured/Underinsured, Tobacco Use Sex All Age Group All Adults, Child-Teen Ethnic Group All Language English Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations 1 Goal Description Support health promotion by offering at least 6 smoking cessation classes Goal Status Six Kick Butts, Stop Smoking Classes were offered in FY11 Approximately 50 people registered for classes Completed Partners Partner Name, Description, Web Address Barnstable High School, Hyannis, MA <a href="http://www.barnstablek12ma.us/bhs/home.html">http://www.barnstablek12ma.us/bhs/home.html</a> Barnstable Senior Center <a href="http://www.town.barnstable.ma.us/seniorservices/">http://www.town.barnstable.ma.us/seniorservices/</a> Bourne Community Center <a href="http://www.bournecounilonaging.org/about.html">http://www.bournecounilonaging.org/about.html</a> Contact Information Carol Summersall, RN, Director of Community Benefits and Partnerships, Cape Cod Healthcare, 297 North Street, Suite 333, Hyannis, MA 02601, 508 862 7896, csummersall@capecodhealth.org</p> |

| Identifier                      | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| PRESCRIPTION ASSISTANCE PROGRAM |                  | <p>g Detailed Description Download/View Attachment(638865 KB) File Name Kick Butts Tri-fold pdf</p> <p>DETERMINATION OF NEED OFFICE BASED OPIOD TREATMENT PROGRAM (OBOT) Program Type Community Participation/Capacity Building Initiative, Direct Services, Grant/Donation/Foundation/Scholarship, Health Coverage Subsidies or Enrollment, Health Professional/Staff Training , Healthy Communities Partnership, Outreach to Underserved, Prevention Brief Description o r Objective The Duffy Health Center devised an integrated model to provide the evidenced- based practice of Office-Based Opioid Treatment (OBOT) in 2009, with the objective of prog ram expansion to members of the Community Health Center Network (CHCN) by 2011 The Duffy Health Center (DHC), the Community Health Center of Cape Cod (CHCCC) and Outer Cape Health Services (OCHS) comprise the group of centers which focus on addressing the identified high addiction rates on Cape Cod Each community health center has a specialty team of highl y trained physicians and nurse practitioners which monitor patients closely for adherence to their treatment plans to address this very complex issue Target Population Regions Ser ved Barnstable Health Indicator Access to Health Care, Mental Health, Other Alcohol and Substance Abuse, Other Education/Learning Issues, Other Homelessness, Other Stress Man agement, Other Uninsured/Underinsured, Substance Abuse Sex All Age Group All Adults Eth nic Group All Language English , Haitian Creole , Portuguese , Spanish Goals Statew ide P riority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadv antage Populations, Promoting Wellness of Vulnerable Populations, Supporting Healthcare Re form 1 Goal Description Provide Case-Care Management Services to ensure patients have a h igh level of staff intervention Goal Status Patients are closely monitored to ensure adhe rence to program recovery protocols In FY11 the DHC panel averaged 121 patients, the CHCC C panel average 51 patients and OCHS panel averaged 35 patients Ongoing 2 Goal Descripti on Increase access to program services Goal Status OCHS joined the program in FY11, thus increasing access to services for people residing on the Low er/Outer Cape Access to Gosno ld Center is provided to all patients who need detoxification, rehab and Intensive Outpati ent Services (IOP) Ongoing 3 Goal Description Recruit and retain providers Goal Status All 3 centers actively recruited staff to maintain appropriate level of care Ongoing recr uitment is essential as a lack of capacity in any of the service areas including medical, behavioral health or case management creates barriers to treatment Partners Partner Name, Description, Web Address Community Health Center of Cape Cod <a href="http://www.chcofcapecod.org/">http://www.chcofcapecod.org/</a> Duffy Health Center <a href="http://www.duffyhealthcenter.org/">http://www.duffyhealthcenter.org/</a> Outer Cape Health Services <a href="http://w ww.outercape.org/">http://w ww.outercape.org/</a> Contact Information Heidi Nelson, FACHE, CEO 94 Main Street, Hyannis, MA 02601, 508 771 7517 , <a href="mailto:hnelson@duffyhealthcenter.org">hnelson@duffyhealthcenter.org</a> Detailed Description Not Specified</p> |

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| Determination of Need<br>CHNA 27 |                  | <p>Program Type Community Participation/Capacity Building Initiative, Grant/Donation/Foundation/Scholarship, Healthy Communities Partnership, Outreach to Underserved, Prevention Brief Description or Objective Total funding of \$401,000 has been designated to address issues that eliminate health disparities, promote wellness, and prevent/manage chronic disease for individuals who are elderly and/or persons with disabilities This population was identified through a community health needs assessment by Cape Cod Healthcare and endorsed by the Community Health Network Area 27 (Cape Cod and the Islands) This program was specified as part of Cape Cod Hospital's Determination of Need requirement for the Clark Cancer Center development and licensure FY 11 is the second year of a five year program (\$80,200 per year) Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Uninsured/Underinsured Sex All Age Group Adult-Elder Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations 1 Goal Description Issue an RFP supporting collaborative, measurable and evidenced-based regional programs for seniors and/or disabled that provides an impact on the most urgent needs of the identified target population Goal Status RFP awards were made in 2011 to four organizations which met this criterion The grant awards ranged from \$15,000 to \$30,000 and totaled \$80,200 The Cape Cod Foundation is the fiscal agent for CHNA 27, and managed the RFP review process On Target Partners Partner Name, Description, Web Address CHNA 27 N/A The Cape Cod Foundation <a href="http://www.capecodfoundation.org/">http://www.capecodfoundation.org/</a> Contact Information Carol Summersall, RN, Director of Community Benefits and Partnerships, Cape Cod Healthcare, 297 North Street, Suite 333 Hyannis, MA 02601, 508 862 7896 , <a href="mailto:csummersall@capecodhealth.org">csummersall@capecodhealth.org</a> Detailed Description Not Specified H O P E INSURANCE OUTREACH AND ENROLLMENT Program Type Community Participation/Capacity Building Initiative, Direct Services, Grant/Donation/Foundation/Scholarship, Health Coverage Subsidies or Enrollment, Healthy Communities Partnership, Outreach to Underserved, Prevention Brief Description or Objective The H O P E program offers access to health care services through enrollment assistance to individuals and families The program coordinator offers assessment of affordability and income verification to determine the client's ability to obtain MassHealth, Commonwealth Care, and other state insurance plans The coordinator also serves as a referral source to primary care physicians, other health and human service organizations Educational opportunities exist for optimizing the identification of services available to address the clients unmet needs Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantage Populations, Promoting Wellness of Vulnerable Populations, Supporting Healthcare Reform 1 Goal Description Increase access to care through enrollment and re-enrollment Goal Status Enrollment benefits coordinator assisted individuals with process of determining their qualification for insurance programs, such as MassHealth Over 1,800 enrollments and re-enrollments occurred Ongoing 2 Goal Description Expand capacity to enroll clients Goal Status Multi-site services were provided to improve enrollment and renewals for clients Students, families and individuals were seen at the Barnstable School Based Health Center and the Falmouth Service Center Ongoing 3 Goal Description Reduce health disparities through care coordination Goal Status Gaps in services for expectant mothers were eliminated through a collaborative effort with WIC Completed Partners Partner Name, Description and Web Address Barnstable High School <a href="http://www.barnstablek12ma.us/bhs/">www.barnstablek12ma.us/bhs/</a> Falmouth Service Center <a href="http://www.falmouthservicecenter.org/">www.falmouthservicecenter.org/</a> Health Imperatives - Cape Cod WIC <a href="http://www.healthimperatives.org">www.healthimperatives.org</a> Contact Information Caronanne Procaccini, Interim Director, 115 Enterprise Road, Hyannis, MA 02601, 508 771 1727 , <a href="mailto:cap@caccincc.com">cap@caccincc.com</a> Detailed Description Not Specified ALCOHOL IT TAKES A COMMUNITY Program Type Community Participation/Capacity Building Initiative, Direct Services, Grant/Donation/Foundation/Scholarship, Health Professional/Staff Training, Healthy Communities Partnership, Prevention Brief Description or Objective "It Takes a Community" is a collaborative program intended to broaden the knowledge base of hospital clinical staff regarding the detoxification process The program includes addiction specialists from Gosnold Alcohol dependent patients at risk for withdrawal and increased incidence of Delirium Tremens were identified by a Falmouth</p> |

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| Determination of Need CHNA 27 |                  | Hospital addiction specialist Patients were referred to a Gosnold counselor for assessment, treatment and appropriate referral Services were organized to include medical intervention, clinical counseling, family support and specialty referral protocols Continuing education for nurses and physicians was provided to increase their knowledge of addiction and improve linkages to specialty programs, such as Gosnold Target Population Regions Served Barnstable Health Indicator Mental Health, Other Alcohol and Substance Abuse, Substance Abuse Sex All Age Group All Adults Ethnic Group All Language English , Haitian Creole , Portuguese , Spanish |

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| GOALS      |                  | <p>Statewide Priority Promoting Wellness of Vulnerable Populations 1 Goal Description Increase access to care for alcohol dependent individuals Goal Status Withdrawal consultations were completed on 115 patients, which exceeded the projected number of 40 patients Completed 2 Goal Description Reduce barriers for target population Goal Status 51 patients accepted a referral to an addiction specialty program Completed 3 Goal Description Implement education and intervention services Goal Status 175 clinicians attended training sessions aimed at increasing clinician's knowledge of the identification of addiction and the post-hospital treatment options for supporting the patient upon discharge Completed Partners Partner Name, Description and Web Address Gosnold on Cape Cod <a href="http://www.gosnold.org/">http://www.gosnold.org/</a> Contact Information Raymond V. Tamasi, President/CEO, Gosnold on Cape Cod Corporate Office, 200 Ter Heun Dr., Falmouth, MA 02540, 508 540 6550, <a href="mailto:rtamasi@gosnold.org">rtamasi@gosnold.org</a> Detailed Description Not Specified AIDS SUPPORT GROUP OF CAPE COD Program Type Direct Services, Grant/Donation/Foundation/Scholarship, Outreach to Underserved, Prevention, School/Health Center Partnership, Support Group Brief Description or Objective The AIDS Support Group of Cape Cod is a framework of services for vulnerable individuals who are mono-infected with the Hepatitis C virus. The initiative utilizes a multifaceted approach designed to provide case management and support services to clients receiving interferon-based treatment, clients newly diagnosed with the hepatitis C virus and clients with end-stage liver disease co-infected with AIDS. The core elements of the program are screening, syringe exchange, harm reduction, education, drug overdose prevention and referrals for treatment. Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Alcohol and Substance Abuse, Other HIV/AIDS, Other Sexually Transmitted Diseases, Other Stress Management, Other Uninsured/Underinsured, Substance Abuse Sex All Age Group Adult Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Promoting Wellness of Vulnerable Populations 1 Goal Description Increase access to services for a vulnerable population Goal Status Medical Case Management was offered to all clients receiving interferon-based therapy. This included medical care/social services coordination, adherence support, HIV/STD/HCV risk reduction counseling and other need-based services Completed 2 Goal Description Provide chronic disease management support Goal Status The ASGCC offered clients newly diagnosed with HCV infection a range of short-term support services with the goal of sustaining care maintenance to assist in health promotion and disease prevention Completed 3 Goal Description Manage risk and reduce harm through prevention and screening Goal Status Prevention programs &amp; screenings were offered by the ASGCC - immediate referrals for positive test results for viral hepatitis C were made for appropriate treatment and counseling and to reduce risk of infections of others Completed Partners Partner Name, Description and Web Address Duffy Health Center <a href="http://www.duffyhealthcenter.org/">www.duffyhealthcenter.org/</a> Falmouth Service Center <a href="http://www.falmouthservicecenter.org/">www.falmouthservicecenter.org/</a> Habit OPCO <a href="http://habitopco.com/">habitopco.com/</a> Infectious Disease Clinical Services/CCHC <a href="http://www.capecodhealth.org">www.capecodhealth.org</a> Contact Information Krystin St. Onge, Interim Executive Director, 428 South Street, Hyannis, MA 02601, 508 778 1954, <a href="mailto:kstonge@asgcc.org">kstonge@asgcc.org</a> Detailed Description Not Specified ACCESS TO CARE FOR HOMELESS AND AT RISK ADULTS Program Type Direct Services, Grant/Donation/Foundation/Scholarship, Health Coverage Subsidies or Enrollment, Health Screening, Healthy Communities Partnership, Outreach to Underserved, Prevention, School/Health Center Partnership Brief Description or Objective The Duffy Health Center provides access to care through assistance with enrollment and re-enrollment to homeless adults and those at-risk for homelessness into MassHealth, Commonwealth Care, and other state insurance products. Clients received ongoing access to care, including referrals to primary care physicians and other appropriate providers to improve chronic disease management and promote adult wellness. Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Homelessness, Other Uninsured/Underinsured Sex All Age Group Adult Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Chronic Disease Management in Disadvantaged Populations, Promoting Wellness of Vulnerable Populations, Supporting Healthcare Reform 1 Goal Description Increase access to care for hard-to-reach populations Goal Status The benefits coordinator facilitated 1,140 encounters which resulted in 346 enrollments and renewals into MassHealth, Commonwealth Care, and other insurance programs for hard-to-reach individuals Ongoing 2 Goal Description R</p> |

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| GOALS      |                  | educe barriers to primary health care through referral Goal Status Referrals for 134 clients were made to primary care providers The benefits coordinator is always available, either by phone or in-person to answer any questions for clients of the health center, resulting in fewer health policy terminations Ongoing 3 Goal Description Improve system navigation by increasing client awareness Goal Status The benefits coordinator encouraged clients to be an active participant in their health care by working with Duffy to manage the process This approach resulted in clients improving their knowledge of how to self-navigate the system Ongoing |

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| PARTNERS   |                  | <p>Partner Name, Description &amp; Web Address Cape Cod Hospital Emergency Department <a href="http://www.capecodhealth.org">www.capecodhealth.org</a> Veterans Affairs Various Contact Information Heidi Nelson, FACHE, CEO, 94 Main Street, Hyannis, MA 02601, 508 771 7517 , <a href="mailto:hnelson@duffyhealthcenter.org">hnelson@duffyhealthcenter.org</a> Detailed Description Not Specified COMMUNITY-BASED HEALTH EDUCATION AND OUTREACH Program Type Community Education, Health Screening, Outreach to Underserved, Prevention, School/Health Center Partnership Brief Description or Objective Cape Cod Healthcare is committed to providing free health education and outreach in order to enhance and promote wellness, contribute to the prevention of illness and improve the management of chronic disease Health care professionals, including physicians and nurses, provide the most up-to-date health and disease management information to the community at large in order to increase their awareness of strategies which may improve their health status and well-being Target Population Regions Served Barnstable Health Indicator Access to Health Care, Other Arthritis, Other Cancer, Other Cancer - Breast, Other Cancer - Colo-rectal, Other Cancer - Other, Other Cancer - Prostate, Other Cancer - Skin, Other Cardiac Disease, Other Diabetes, Other Elder Care, Other Hypertension, Other Nutrition, Other Stroke, Other Uninsured/Underinsured Sex All Age Group All Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Promoting Wellness of Vulnerable Populations 1 Goal Description Provide health information and outreach programs to vulnerable populations and those with chronic illness Goal Status Over 1,000 people participated in educational and outreach programs which addressed topics aimed at managing disease and chronic illness, such as diabetes, hypertension and arthritis Ongoing 2 Goal Description Improve awareness of prevention and wellness through health promotion activities Goal Status Health care providers informed participants of the importance of wellness and prevention strategies, including early detection through screening Programs are free and are often held in community agencies that serve vulnerable populations Ongoing Partners Partner Name, Description and Web Address American Cancer Society <a href="mailto:kerri.medeiros@cancer.org">kerri.medeiros@cancer.org</a> Barnstable High School <a href="http://www.barnstablek12.ma.us/bhs/">www.barnstablek12.ma.us/bhs/</a> Cape Cod Councils on Aging <a href="http://www.allcapecod.com/ccic/seniorcenters.cfm">www.allcapecod.com/ccic/seniorcenters.cfm</a> Falmouth Public Library <a href="http://www.falmouthpubliclibrary.org/">www.falmouthpubliclibrary.org/</a> Parish Nurses Various Contact Information Carol Summersall, RN, Director of Community Benefits and Partnerships Cape Cod Healthcare, 297 North Street, Suite 333, Hyannis, MA 02601, 508 862 7896, <a href="mailto:csummersall@capecodhealth.org">csummersall@capecodhealth.org</a> Detailed Description Not Specified SUPPORT GROUPS AND CLASSES Program Type Community Education, Direct Services, Outreach to Underserved, Prevention, Support Group Brief Description or Objective Support groups and classes are conducted by health care professionals on a regular basis These events were open to all members of the community regardless of their patient status or ties to a specific hospital Information and resources were made available to individuals, families and friends Target Population Regions Served Barnstable Health Indicator Access to Health Care, Injury and Violence, Mental Health, Other Alcohol and Substance Abuse, Other Arthritis, Other Bereavement, Other Cancer, Other Cancer - Breast, Other Cancer - Cervical, Other Cancer - Colo-rectal, Other Cancer - Lung, Other Cancer - Other, Other Cancer - Prostate, Other Cancer - Skin, Other Cardiac Disease, Other Diabetes, Other Elder Care, Other HIV/AIDS, Other Hypertension, Other Nutrition, Other Pregnancy, Other Sexually Transmitted Diseases, Other Smoking/Tobacco, Other Stroke, Other Uninsured/Underinsured, Overweight and Obesity Sex All Age Group All Ethnic Group All Language All</p> |

| Identifier | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
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| GOALS      |                  | <p>Statewide Priority Promoting Wellness of Vulnerable Populations 1 Goal Description Increase access to services to reduce stress and improve both physical and mental health outcomes Goal Status Provided over 2,000 hours of support groups and classes at no charge to individuals, families and friends Included information and resources to assist participants with their specific disease or health related circumstance Ongoing Partners Partner Name, Description &amp; Web Address Not Specified Contact Information Carol Summersall, RN, Director of Community Benefits and Partnerships, Cape Cod Healthcare, 297 North Street, Suite 333, Hyannis, MA, 02601, 508 862 7896, csummersall@capecodhealth.org Detailed Description Not Specified WORKFORCE DEVELOPMENT Program Type Health Professional/Staff Training, Healthy Communities Partnership, Mentorship/Career Training/Internship, School/Health Center Partnership Brief Description or Objective Cape Cod Healthcare recognizes the importance of workforce development, and supports the opportunity for students from high school through graduate school to have a positive and professional experience through the provision of internships, shadowing and training with health care professionals and providers in several hospital departments Training and mentoring sessions were conducted to promote interest in health care employment opportunities Securing a steady supply of workers will mitigate future staff shortages in the workplace and provide necessary access Target Population Regions Served Barnstable Health Indicator Access to Health Care Sex All Age Group Adult, Child-Teen Ethnic Group All Language All Goals Statewide Priority Address Unmet Health Needs of the Uninsured, Promoting Wellness of Vulnerable Populations 1 Goal Description Increase access to health care through workforce development Goal Status Provided students training, mentoring and shadowing opportunities On target Partners Partner Name, Description &amp; Web Address Barnstable High School www.barnstablek12.ma.us/bhs/ Boston College Boston College Bristol Community College bristolcc.edu/ Cape Cod Community College www.capecod.edu/ Upper Cape Regional Technical School www.uppercapetech.com/ Contact Information Carol Summersall, RN, Regional Director of Community Benefits and Partnerships, Cape Cod Healthcare, 297 North Street, Suite 333 Hyannis, MA 02601, 508 862 7896, csummersall@capecodhealth.org Detailed Description Not Specified HELPING HANDS PROGRAM Program Type Direct Services, Prevention Brief Description or Objective The Helping Hands Program offers medication review and optimization with a clinical pharmacist in the patient's home for high-risk patients being discharged with a chronic disease, five or more medications, multiple regimen changes, and when an increase fall risk has been identified Patients and their caregivers are provided coaching on self-management of their chronic disease, medication management and evaluation for fall risk and home safety Target Population Regions Served Barnstable Health Indicator Other Cancer, Other Cardiac Disease, Other Diabetes, Other Education/Learning Issues, Other Elder Care, Other Homebound, Other Hypertension, Other Pulmonary Disease/Tuberculosis, Other Safety - Home Sex All Age Group Adult, Adult-Elder Ethnic Group All Language All Goals Statewide Priority Promoting Wellness of Vulnerable Populations 1 Goal Description Provide chronic disease and medication management education Goal Status Provided 101 home visits, post-discharge, by a clinical pharmacist, at no charge, to assure patients and their caregivers were self-sufficient in managing their chronic disease state and their complex medication regime Ongoing 2 Goal Description Increase access to services through referrals for vulnerable population Goal Status Provided referrals at points of care to assure patients were receiving a continuum approach to services which addressed their specific plan of care including disease and medication management Ongoing Partners Partner Name, Description &amp; Web Address Elder Services of Cape Cod and the Islands www.escci.org/ Physician Offices across Cape Cod Skilled Nursing Facilities - various Visiting Nurse Association of Cape Cod www.vnacapecod.org/ Contact Information Molly Nadeau, Director, Case Management, Cape Cod Hospital, 60 Park Street, Hyannis, MA 02601, 508 862 7408, mnadeau@capecodhealth.org Detailed Description Not Specified</p> |

| Identifier                                    | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
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| FORM 990, PART I, LINE 1 AND PART III, LINE 1 |                  | <p>WE WILL BE THE HEALTH SERVICE PROVIDER OF CHOICE FOR CAPE COD RESIDENTS BY ACHIEVING AND MAINTAINING THE HIGHEST STANDARDS IN HEALTH CARE DELIVERY AND SERVICE QUALITY TO DO SO, WE WILL PARTNER WITH OTHER HEALTH AND HUMAN SERVICE PROVIDERS AS WELL AS INVEST IN NEEDED MEDICAL TECHNOLOGIES, HUMAN RESOURCES AND CLINICAL SERVICES ABOVE ALL, WE WILL HELP IDENTIFY AND RESPOND TO THE NEEDS OF OUR COMMUNITY TECHNOLOGIES, HUMAN RESOURCES AND CLINICAL SERVICES ABOVE ALL, WE WILL HELP IDENTIFY AND RESPOND TO THE NEEDS OF OUR COMMUNITY</p> <p>FUNCTIONAL EXPENSE NOTE FORM 990 PART I AND PART IX FUNDRAISING IS CONDUCTED ON BEHALF OF CAPE COD HEALTHCARE, INC &amp; AFFILIATES BY CAPE COD HEALTHCARE FOUNDATION, INC FORM 990, PART III, LINE 6 CAPE COD HEALTHCARE, INC &amp; AFFILIATES' VOLUNTEERS INCLUDE ITS TRUSTEES FORM 990, PART VI, LINE 7(A) THE ORGANIZATION HAS MEMBERS/INCORPORATORS WHO ELECT THE ORGANIZATION'S TRUSTEES FORM 990, PART VI, LINE 7(B) THE DECISIONS OF THE GOVERNING BODY THAT NEED APPROVAL BY ITS MEMBERS/INCORPORATORS INCLUDE APPROVAL OF CHANGES MADE TO THE CORPORATION'S BYLAWS AND APPROVAL WHEN THERE IS A DIVESTING OF ONE OF THE MAJOR AFFILIATES OF THE ORGANIZATION MAJOR AFFILIATES OF THE ORGANIZATION FORM 990, PART VI, LINE 11 THE ORGANIZATION'S FORM 990 IS REVIEWED AT SEVERAL LEVELS THE ORGANIZATION ENGAGES A PUBLIC ACCOUNTING FIRM TO ASSIST IN THE PREPARATION AND REVIEW OF ITS FORM 990 AND WHO SIGNS AS PAID PREPARER SENIOR MANAGEMENT OF THE ORGANIZATION IS RESPONSIBLE FOR THE TIMELY PREPARATION OF FORM 990 THE COMPLETED FORM 990 IS PROVIDED TO THE FINANCE COMMITTEE AND THE ENTIRE BOARD IN ADVANCE OF THE FILING DEADLINE FORM 990, PART VI, LINE 12 THE ORGANIZATION MAINTAINS A CONFLICT OF INTEREST POLICY AND REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH THIS POLICY ON AN ANNUAL BASIS, EACH TRUSTEE, OFFICER AND EMPLOYEE AT THE SENIOR MANAGEMENT LEVEL COMPLETES A CONFLICT OF INTEREST DISCLOSURE FORM THE FORMS ARE REVIEWED BY CAPE COD HEALTHCARE, INC 'S ("CCHC") DIRECTOR OF CLINICAL AND RESEARCH COMPLIANCE WHO PREPARES A SUMMARY FOR CCHC'S COMPLIANCE OFFICER ANY MATERIAL INTERESTS SO DISCLOSED ARE PRESENTED TO THE CORPORATION'S GOVERNANCE COMMITTEE FOR REVIEW AND RESOLUTION ALL DISCLOSURE STATEMENTS SUBMITTED BY EMPLOYEES WILL BE REVIEWED BY HUMAN RESOURCES AND/OR CCHC'S DIRECTOR OF CLINICAL AND RESEARCH COMPLIANCE FOR ANY DISCLOSURE THAT IS CONSIDERED SUBSTANTIVE THE EMPLOYEE'S AREA MANAGER WILL BE CONSULTED TO DETERMINE IF THE SITUATION IS GENERALLY ACCEPTABLE, REQUIRES FURTHER EXAMINATION AND POSSIBLE ACTION OR IS GENERALLY NOT ACCEPTABLE ANY ACTION PLAN CREATED TO MANAGE A CONFLICT OF INTEREST WILL BE MONITORED BY THE EMPLOYEE'S AREA MANAGER OR SUPERVISOR</p> |

| Identifier                       | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|----------------------------------|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990,<br>PART VI,<br>LINE 15 |                  | THE ANNUAL PROCESS FOR DETERMINING COMPENSATION OF THE ORGANIZATION'S OFFICERS, EXECUTIVES AND KEY EMPLOYEES INCLUDE THE FOLLOWING OFFICERS, EXECUTIVES AND KEY EMPLOYEES - OFFICER, EXECUTIVE AND KEY EMPLOYEE COMPENSATION WILL BE DETERMINED BY THE CEO AND WILL INCLUDE CONSIDERATION OF RECENT RELEVANT MARKET DATA FURNISHED BY A DISINTERESTED COMPENSATION CONSULTANT, AND A REVIEW OF JOB PERFORMANCE. THE CEO'S DETERMINATION OF SUCH COMPENSATION WILL BE SUBJECT TO THE APPROVAL OF THE COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES. THE PROCESS AND CONCLUSIONS ARE DOCUMENTED IN THE MEETING MINUTES. |

| Identifier                                                   | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|--------------------------------------------------------------|------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990, PART VI, SECTION B, LINE 16 - JOINT VENTURE POLICY |                  | THE ORGANIZATION HAD A JOINT VENTURE POLICY IN PLACE AND APPROVED BY AN APPROPRIATE OFFICER, BUT WAS NOT FORMALLY ADOPTED BY THE FULL BOARD OR A COMMITTEE OF THE BOARD BY THE YEAR ENDED SEPTEMBER 30, 2011 FORM 990, PART VI, LINE 19 THE ORGANIZATION MAKES ITS BY LAWS, FINANCIAL STATEMENTS AND CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC UPON REQUEST THE ORGANIZATION'S FINANCIAL STATEMENTS ARE ALSO ATTACHED TO THE ANNUALLY FILED FORM PC, A PUBLICLY DISCLOSED TAX-EXEMPT ORGANIZATION FILING FOR THE STATE OF MASSACHUSETTS |

| Identifier            | Return Reference          | Explanation                                                                                                                                                                                                                                                                                                                                                                                                   |
|-----------------------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990,<br>PART VII | MICHAEL K<br>LAUF'S TITLE | EXECUTIVE VP/COO UNTIL 12/10 PRESIDENT/CEO FROM 12/10 FORM 990, PART VII, COLUMN (B) THE INDIVIDUALS REPORTED AS RECEIVING COMPENSATION FROM A RELATED ORGANIZATION IN COLUMNS (E) AND (F) IN SCHEDULE J-2 ARE EMPLOYEES AT CAPE COD HEALTHCARE, INC , A TAX-EXEMPT RELATED ORGANIZATION EACH OF THESE INDIVIDUALS HAS DEVOTED AN AVERAGE OF 40 HOURS PER WEEK TO THEIR POSITIONS AT CAPE COD HEALTHCARE, INC |

| Identifier                   | Return Reference                                   | Explanation                                                                                                                                                                                                |
|------------------------------|----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| FORM 990,<br>PART XI, LINE 5 | OTHER CHANGES IN NET<br>ASSETS OR FUND<br>BALANCES | UNREALIZED GAINS/LOSSES (\$7,707,212) NET ASSETS RELEASED FROM RESTRICTION<br>( 3,893,351) TRANSFERS OF NET ASSETS (33,255,573) TRANSFERS TO/FROM AFFILIATES<br>4,388,598 OTHER 558,228 ----- (39,909,310) |

| Identifier                          | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-------------------------------------|------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| AFFILIATES INCLUDED IN GROUP RETURN |                  | CAPE COD HOSPITAL 04-2103600 CAPE COD HUMAN SERVICES, INC 04-2323506 CAPE & ISLANDS HEALTH SVCS II, INC 04-3572408 FALMOUTH HOSPITAL ASSOCIATION, INC 04-2220716 JML CARE CENTER, INC 04-2995795 FALMOUTH ASSISTED LIVING, INC 22-3379395 V N A OF CAPE COD, INC 04-2104159 CAPE COD HEALTHCARE FOUNDATION, INC 04-3475950 MEDICAL AFFILIATES OF CAPE COD, INC 04-3187299 ALL OF THE ABOVE ENTITIES CAN BE REACHED AT 25 COMMUNICATION WAY HYANNIS, MA 02601 |

SCHEDULE R  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.  
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization  
CAPE COD HEALTHCARE INC & AFFILIATES

Employer identification number  
90-0054984

Part I

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

| (a)<br>Name, address, and EIN of disregarded entity | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Total income | (e)<br>End-of-year assets | (f)<br>Direct controlling entity |
|-----------------------------------------------------|-------------------------|--------------------------------------------------|---------------------|---------------------------|----------------------------------|
|                                                     |                         |                                                  |                     |                           |                                  |
|                                                     |                         |                                                  |                     |                           |                                  |
|                                                     |                         |                                                  |                     |                           |                                  |
|                                                     |                         |                                                  |                     |                           |                                  |
|                                                     |                         |                                                  |                     |                           |                                  |
|                                                     |                         |                                                  |                     |                           |                                  |

Part II

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

| (a)<br>Name, address, and EIN of related organization                                          | (b)<br>Primary activity | (c)<br>Legal domicile (state or foreign country) | (d)<br>Exempt Code section | (e)<br>Public charity status (if section 501(c)(3)) | (f)<br>Direct controlling entity | (g)<br>Section 512(b)(13) controlled organization |    |
|------------------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------|----------------------------|-----------------------------------------------------|----------------------------------|---------------------------------------------------|----|
|                                                                                                |                         |                                                  |                            |                                                     |                                  | Yes                                               | No |
| (1) CAPE COD HEALTHCARE INC<br><br>25 COMMUNICATION WAY<br><br>HYANNIS, MA 02601<br>22-2600704 | PARENT CORP             | MA                                               | 501(C)(3)                  | 13b                                                 | NA                               |                                                   | No |
|                                                                                                |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                |                         |                                                  |                            |                                                     |                                  |                                                   |    |
|                                                                                                |                         |                                                  |                            |                                                     |                                  |                                                   |    |

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| (a)<br>Name, address, and EIN of<br>related organization | (b)<br>Primary activity | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Predominant income<br>(related, unrelated,<br>excluded from tax<br>under sections 512-<br>514) | (f)<br>Share of total income | (g)<br>Share of end-of-year<br>assets | (h)<br>Disproportionate<br>allocations? |    | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | (j)<br>General or<br>managing<br>partner? |    | (k)<br>Percentage<br>ownership |
|----------------------------------------------------------|-------------------------|--------------------------------------------------------------|-------------------------------------|-------------------------------------------------------------------------------------------------------|------------------------------|---------------------------------------|-----------------------------------------|----|-------------------------------------------------------------------------|-------------------------------------------|----|--------------------------------|
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       | Yes                                     | No |                                                                         | Yes                                       | No |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |
|                                                          |                         |                                                              |                                     |                                                                                                       |                              |                                       |                                         |    |                                                                         |                                           |    |                                |

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization                                        | (b)<br>Primary activity | (c)<br>Legal domicile<br>(state or<br>foreign<br>country) | (d)<br>Direct controlling<br>entity | (e)<br>Type of entity<br>(C corp, S corp,<br>or trust) | (f)<br>Share of total income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Percentage<br>ownership |
|----------------------------------------------------------------------------------------------|-------------------------|-----------------------------------------------------------|-------------------------------------|--------------------------------------------------------|------------------------------|------------------------------------------|--------------------------------|
| (1) CAPE HEALTH INSURANCE COMPANY<br>PO BOX 1051GT<br>GRAND CAYMAN<br>CJ                     | INSURANCE               | CJ                                                        | N/A                                 | C CORP                                                 | 0                            | 0                                        | 0 %                            |
| (2) CAPE COD MEDICAL OFFICE BUILDING INC<br>27 PARK STREET<br>HYANNIS, MA02601<br>04-2423073 | RENTAL SRVCE            | MA                                                        | N/A                                 | C CORP                                                 | 15,000                       | 38,408                                   | 100 000 %                      |
| (3) POOLED INCOME FUNDS (8)                                                                  | SUPPORT                 | MA                                                        | NA                                  | T                                                      |                              |                                          |                                |
| (4) CHARITABLE LEAD TRUST (1)                                                                | SUPPORT                 | MA                                                        | NA                                  | T                                                      |                              |                                          |                                |
|                                                                                              |                         |                                                           |                                     |                                                        |                              |                                          |                                |
|                                                                                              |                         |                                                           |                                     |                                                        |                              |                                          |                                |
|                                                                                              |                         |                                                           |                                     |                                                        |                              |                                          |                                |

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b Gift, grant, or capital contribution to other organization(s)

c Gift, grant, or capital contribution from other organization(s)

d Loans or loan guarantees to or for other organization(s)

e Loans or loan guarantees by other organization(s)

f Sale of assets to other organization(s)

g Purchase of assets from other organization(s)

h Exchange of assets

i Lease of facilities, equipment, or other assets to other organization(s)

j Lease of facilities, equipment, or other assets from other organization(s)

k Performance of services or membership or fundraising solicitations for other organization(s)

l Performance of services or membership or fundraising solicitations by other organization(s)

m Sharing of facilities, equipment, mailing lists, or other assets

n Sharing of paid employees

o Reimbursement paid to other organization for expenses

p Reimbursement paid by other organization for expenses

q Other transfer of cash or property to other organization(s)

r Other transfer of cash or property from other organization(s)

Yes

No

1a

1b

1c

1d

1e

1f

1g

1h

1i

1j

1k

1l

1m

1n

1o

1p

1q

1r

No

No

No

No

No

No

No

No

Yes

Yes

No

No

Yes

Yes

Yes

No

Yes

Yes

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

| (a)<br>Name of other organization | (b)<br>Transaction<br>type(a-r) | (c)<br>Amount involved | (d)<br>Method of determining amount<br>involved |
|-----------------------------------|---------------------------------|------------------------|-------------------------------------------------|
| (1) CAPE HEALTH INSURANCE COMPANY | Q                               | 2,872,657              | FMV                                             |
| (2)                               |                                 |                        |                                                 |
| (3)                               |                                 |                        |                                                 |
| (4)                               |                                 |                        |                                                 |
| (5)                               |                                 |                        |                                                 |
| (6)                               |                                 |                        |                                                 |

Schedule R (Form 990) 2010

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

**TY 2010 Affiliate Listing****Name:** CAPE COD HEALTHCARE INC & AFFILIATES**EIN:** 90-0054984

| <b>Name</b>                         | <b>Address</b>                            | <b>EIN</b> | <b>Name control</b> |
|-------------------------------------|-------------------------------------------|------------|---------------------|
| CAPE COD HOSPITAL                   | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-2103600 | CAPE                |
| VISITING NURSE ASSN OF CAPE COD INC | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-2104159 | CAPE                |
| FALMOUTH HOSPITAL ASSOCIATION INC   | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-2220716 | CAPE                |
| CAPE COD HUMAN SERVICES INC         | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-2323506 | CAPE                |
| MEDICAL AFFILIATES OF CAPE COD INC  | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-3187299 | CAPE                |
| CAPE COD HEALTHCARE FOUNDATION INC  | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-3475950 | CAPE                |
| CAPE & ISLANDS HEALTH SERVICES II   | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-3572408 | CAPE                |
| FALMOUTH ASSISTED LIVING INC        | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 22-3379395 | CAPE                |
| JML CARE CENTER INC                 | 25 COMMUNICATION WAY<br>HYANNIS, MA 02601 | 04-2995795 | CAPE                |

# **Cape Cod Healthcare, Inc. and Affiliates**

**Consolidated Financial Statements (with  
consolidating financial information)  
September 30, 2011 and 2010**

# Cape Cod Healthcare, Inc. and Affiliates

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September 30, 2011 and 2010

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## Report of Independent Auditors

To the Board of Trustees of  
Cape Cod Healthcare, Inc. and Affiliates

In our opinion, based on our audits and the report of other auditors, the accompanying consolidated balance sheets and the related consolidated statements of operations, changes in net assets and cash flows present fairly, in all material respects, the financial position of Cape Cod Healthcare, Inc. and Affiliates ("Healthcare") at September 30, 2011 and 2010, and the results of their operations, their changes in net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of Healthcare's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of JML Care Center, Inc. ("JML"), an entity for which Cape Cod Healthcare, Inc. is the sole member, which statements reflect total assets of \$14.1 million and \$13.6 million as of September 30, 2011 and 2010, respectively, and total revenues of \$16.0 million and \$15.2 million, respectively, for the years then ended. Those statements were audited by other auditors whose report thereon has been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for JML, is based solely on the report of the other auditors. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits and the report of other auditors provide a reasonable basis for our opinion.

*PricewaterhouseCoopers LLP*

January 13, 2012

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidated Balance Sheets**  
**September 30, 2011 and 2010**

|                                                                                                                       | 2011                  | 2010                  |
|-----------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>Assets</b>                                                                                                         |                       |                       |
| Current assets                                                                                                        |                       |                       |
| Cash and cash equivalents                                                                                             | \$ 41,287,572         | \$ 33,409,928         |
| Short-term investments                                                                                                | 17,190,501            | 14,996,948            |
| Patient accounts receivable, less allowance for doubtful<br>accounts of \$18,347,000 in 2011 and \$23,569,000 in 2010 | 63,139,375            | 55,017,411            |
| Current portion of pledges receivable, net                                                                            | 7,268,247             | 6,690,849             |
| Other receivables, net                                                                                                | 7,518,599             | 6,457,712             |
| Estimated settlements with third-party payors                                                                         | 1,031,731             | 6,416,745             |
| Current portion of funds whose use is limited or restricted                                                           | 7,820,340             | 7,946,269             |
| Supplies                                                                                                              | 8,896,670             | 8,401,498             |
| Prepaid expenses and other current assets                                                                             | 5,430,769             | 3,724,599             |
| Total current assets                                                                                                  | 159,583,804           | 143,061,959           |
| Long-term investments                                                                                                 | 169,715,265           | 149,575,101           |
| Funds whose use is limited or restricted                                                                              | 48,317,282            | 56,272,175            |
| Property and equipment, net                                                                                           | 263,819,106           | 247,689,408           |
| Deferred financing costs, net                                                                                         | 5,411,205             | 5,606,367             |
| Pledges receivable, net of current portion                                                                            | 5,690,915             | 5,941,776             |
| Goodwill                                                                                                              | 7,980,353             | 5,851,231             |
| Other assets                                                                                                          | 16,477,736            | 15,200,491            |
| Total assets                                                                                                          | <u>\$ 676,995,666</u> | <u>\$ 629,198,508</u> |
| <b>Liabilities and Net Assets</b>                                                                                     |                       |                       |
| Current liabilities                                                                                                   |                       |                       |
| Current portion of long-term debt and capital lease obligations                                                       | \$ 8,831,697          | \$ 9,553,469          |
| Accounts payable and accrued expenses                                                                                 | 87,192,475            | 76,664,893            |
| Estimated settlements with third-party payors                                                                         | 18,569,697            | 10,504,292            |
| Borrowings under line of credit                                                                                       | 3,450,000             | 6,900,000             |
| Other current liabilities                                                                                             | 670,495               | 335,587               |
| Total current liabilities                                                                                             | 118,714,364           | 103,958,241           |
| Interest rate swaps                                                                                                   | 4,041,228             | 3,907,956             |
| Other liabilities                                                                                                     | 25,053,075            | 22,453,820            |
| Long-term debt and capital lease obligations, net of current portion                                                  | 162,609,868           | 169,547,603           |
| Total liabilities                                                                                                     | 310,418,535           | 299,867,620           |
| Net assets                                                                                                            |                       |                       |
| Unrestricted                                                                                                          | 307,973,272           | 263,027,881           |
| Temporarily restricted                                                                                                | 32,680,529            | 39,739,821            |
| Permanently restricted                                                                                                | 25,923,330            | 26,563,186            |
| Total net assets                                                                                                      | 366,577,131           | 329,330,888           |
| Total liabilities and net assets                                                                                      | <u>\$ 676,995,666</u> | <u>\$ 629,198,508</u> |

The accompanying notes are an integral part of these consolidated financial statements

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidated Statements of Operations**  
**Years Ended September 30, 2011 and 2010**

|                                                                                   | 2011                 | 2010                 |
|-----------------------------------------------------------------------------------|----------------------|----------------------|
| <b>Revenue</b>                                                                    |                      |                      |
| Net patient service revenue                                                       | \$ 630,621,712       | \$ 602,281,784       |
| Other revenue                                                                     | 16,128,447           | 12,276,054           |
| Net assets released from restrictions used for operations                         | 1,520,542            | 1,849,729            |
| Total revenue                                                                     | <u>648,270,701</u>   | <u>616,407,567</u>   |
| <b>Expenses</b>                                                                   |                      |                      |
| Salaries and wages                                                                | 249,564,821          | 242,135,233          |
| Physicians' salaries and fees                                                     | 46,058,543           | 42,841,729           |
| Employee benefits                                                                 | 90,161,989           | 78,391,705           |
| Supplies and other                                                                | 179,014,872          | 173,668,822          |
| Depreciation and amortization                                                     | 24,259,921           | 24,565,131           |
| Interest                                                                          | 9,054,870            | 8,881,206            |
| Provision for bad debts                                                           | 14,725,672           | 21,846,201           |
| Total expenses                                                                    | <u>612,840,688</u>   | <u>592,330,027</u>   |
| Operating gain                                                                    | <u>35,430,013</u>    | <u>24,077,540</u>    |
| <b>Nonoperating gains (losses)</b>                                                |                      |                      |
| Investment income                                                                 | 1,679,206            | 1,038,294            |
| Realized gains (losses) on investments, net                                       | 802,361              | (2,184,653)          |
| Gifts and bequests                                                                | 4,274,295            | 3,876,487            |
| Fundraising expense                                                               | (1,060,710)          | (1,019,498)          |
| Realized loss from swap termination                                               | -                    | (4,439,000)          |
| Change in fair value of interest rate swaps                                       | (133,272)            | (1,185,723)          |
| Other nonoperating losses                                                         | (407,500)            | (666,921)            |
| Total nonoperating gains (losses), net                                            | <u>5,154,380</u>     | <u>(4,581,014)</u>   |
| Excess of revenue and gains over expenses and losses                              | <u>40,584,393</u>    | <u>19,496,526</u>    |
| Change in net unrealized (losses) gains on investments                            | (5,444,964)          | 8,997,350            |
| Net assets released from restrictions used for purchase of property and equipment | 9,623,220            | 5,209,068            |
| Reclassification of realized loss from swap termination                           | -                    | 4,439,000            |
| Other                                                                             | 182,742              | 276,039              |
| Increase in unrestricted net assets                                               | <u>\$ 44,945,391</u> | <u>\$ 38,417,983</u> |

The accompanying notes are an integral part of these consolidated financial statements

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidated Statements of Changes in Net Assets**  
**Years Ended September 30, 2011 and 2010**

|                                                                                   | 2011                  | 2010                  |
|-----------------------------------------------------------------------------------|-----------------------|-----------------------|
| <b>Unrestricted net assets</b>                                                    |                       |                       |
| Excess of revenue and gains over expenses and losses                              | \$ 40,584,393         | \$ 19,496,526         |
| Change in net unrealized (losses) gains on investments                            | (5,444,964)           | 8,997,350             |
| Net assets released from restrictions used for purchase of property and equipment | 9,623,220             | 5,209,068             |
| Reclassification of realized loss from swap termination                           | -                     | 4,439,000             |
| Other                                                                             | 182,742               | 276,039               |
| Increase in unrestricted net assets                                               | <u>44,945,391</u>     | <u>38,417,983</u>     |
| <b>Temporarily restricted net assets</b>                                          |                       |                       |
| Contributions                                                                     | 5,123,413             | 6,831,707             |
| Investment income                                                                 | 85,662                | 145,173               |
| Net realized and change in net unrealized (losses) gains on investments           | (301,996)             | 809,584               |
| Net assets released from restrictions                                             | (11,143,762)          | (7,058,797)           |
| Change in value of split interest agreements                                      | (824,059)             | (56,936)              |
| Other                                                                             | 1,450                 | (279,887)             |
| (Decrease) increase in temporarily restricted net assets                          | <u>(7,059,292)</u>    | <u>390,844</u>        |
| <b>Permanently restricted net assets</b>                                          |                       |                       |
| Contributions                                                                     | 361,842               | 1,110,671             |
| Change in value of beneficial interest in perpetual trusts                        | (968,950)             | 937,412               |
| Change in value of split interest agreements                                      | (32,748)              | 17,511                |
| (Decrease) increase in permanently restricted net assets                          | <u>(639,856)</u>      | <u>2,065,594</u>      |
| Increase in net assets                                                            | 37,246,243            | 40,874,421            |
| <b>Net assets</b>                                                                 |                       |                       |
| Beginning of year                                                                 | 329,330,888           | 288,456,467           |
| End of year                                                                       | <u>\$ 366,577,131</u> | <u>\$ 329,330,888</u> |

The accompanying notes are an integral part of these consolidated financial statements

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidated Statements of Cash Flows**  
**Years Ended September 30, 2011 and 2010**

|                                                                                            | 2011                 | 2010                 |
|--------------------------------------------------------------------------------------------|----------------------|----------------------|
| <b>Cash flows from operating activities</b>                                                |                      |                      |
| <b>Increase in net assets</b>                                                              | \$ 37,246,243        | \$ 40,874,421        |
| Adjustments to reconcile change in net assets to net cash provided by operating activities |                      |                      |
| Change in fair value of interest rate swaps                                                | 133,272              | (51,797)             |
| Cash received from premium on bond                                                         | -                    | 217,279              |
| Loss on disposal of property and equipment                                                 | -                    | 7,105,467            |
| Receipt of non cash contributions                                                          | (192,960)            | (704,057)            |
| Loss on extinguishment                                                                     | -                    | 868,734              |
| Depreciation and amortization                                                              | 24,259,921           | 24,565,131           |
| Restricted contributions received and investment income                                    | (6,380,879)          | (7,512,281)          |
| Net realized and change in net unrealized gains (losses)                                   | 6,770,356            | (5,880,497)          |
| Provision for bad debts                                                                    | 14,725,672           | 21,846,201           |
| Increase (decrease) in cash resulting from a change in                                     |                      |                      |
| Patient accounts receivable                                                                | (22,847,636)         | (10,408,579)         |
| Pledges and other receivables                                                              | (1,387,424)          | (892,712)            |
| Supplies                                                                                   | (495,172)            | (869,143)            |
| Prepaid expenses and other current assets                                                  | (730,470)            | (432,226)            |
| Other assets                                                                               | (2,169,547)          | (93,688)             |
| Accounts payable and accrued expenses                                                      | 10,537,465           | (4,840,376)          |
| Estimated settlements with third-party payors                                              | 13,450,419           | 6,959,997            |
| Other liabilities                                                                          | 2,934,163            | (2,206,266)          |
| Net cash provided by operating activities                                                  | <u>75,853,423</u>    | <u>68,545,608</u>    |
| <b>Cash flows from investing activities</b>                                                |                      |                      |
| Acquisitions of businesses, net of cash acquired                                           | (2,136,990)          | -                    |
| Additions to property and equipment                                                        | (37,958,309)         | (21,277,449)         |
| Purchase of investments                                                                    | (194,356,408)        | (186,319,074)        |
| Proceeds from sale of investments                                                          | 173,442,718          | 124,835,738          |
| Net cash used in investing activities                                                      | <u>(61,008,989)</u>  | <u>(82,760,785)</u>  |
| <b>Cash flows from financing activities</b>                                                |                      |                      |
| Use of proceeds to refinance debt                                                          | (5,800,000)          | (62,400,000)         |
| Proceeds from issuance of debt                                                             | 5,800,000            | 64,842,000           |
| Repayment of long-term debt and capital leases                                             | (9,897,669)          | (9,718,825)          |
| Repayment of line of credit                                                                | (3,450,000)          | -                    |
| Deferred financing costs                                                                   | -                    | (385,505)            |
| Restricted contributions received and investment income                                    | 6,380,879            | 7,239,003            |
| Net cash used in financing activities                                                      | <u>(6,966,790)</u>   | <u>(423,327)</u>     |
| Net increase (decrease) in cash and cash equivalents                                       | 7,877,644            | (14,638,504)         |
| <b>Cash and cash equivalents</b>                                                           |                      |                      |
| Beginning of year                                                                          | 33,409,928           | 48,048,432           |
| End of year                                                                                | <u>\$ 41,287,572</u> | <u>\$ 33,409,928</u> |
| <b>Supplemental disclosure of noncash activities</b>                                       |                      |                      |
| Assets acquired through capital leases                                                     | \$ 2,239,936         | \$ 671,218           |
| Purchases of property and equipment included in accounts payable                           | 75,492               | 65,612               |
| Cash paid for interest                                                                     | 9,741,552            | 7,653,522            |

The accompanying notes are an integral part of these consolidated financial statements

# Cape Cod Healthcare, Inc. and Affiliates

## Notes to Consolidated Financial Statements

### Years Ended September 30, 2011 and 2010

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#### 1. Organization

The consolidated financial statements include the accounts of Cape Cod Healthcare, Inc. ("CCHC") and its controlled affiliates (collectively, "Healthcare"). Transactions and balances between entities have been eliminated in consolidation. The following is a summary of affiliated organizations which are controlled by Healthcare and included in the consolidated financial statements:

|                                                                                |                                                                                                                                                                |
|--------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cape Cod Healthcare, Inc.                                                      | A not-for-profit corporation that serves as the parent company of various entities providing health care services to the population of Cape Cod, Massachusetts |
| Cape Cod Hospital ("CCH")                                                      | A not-for-profit acute care hospital located in Hyannis, Massachusetts                                                                                         |
| Cape Cod Healthcare Foundation, Inc. ("CCHC Foundation")                       | A not-for-profit corporation organized to provide development and fundraising support to Healthcare                                                            |
| Cape and Islands Health Services II, Inc. ("Cape & Islands")                   | A not-for-profit corporation organized to provide various nonhospital health care services                                                                     |
| Medical Affiliates of Cape Cod, Inc. ("MACC")                                  | A not-for-profit medical group practice                                                                                                                        |
| Visiting Nurse Association of Cape Cod, Inc. ("VNA of Cape Cod")               | A not-for-profit provider of home health services                                                                                                              |
| Cape Cod Human Services, Inc. ("Human Services")                               | A not-for-profit provider of outpatient mental health services                                                                                                 |
| Falmouth Hospital Association, Inc. ("Falmouth Hospital")                      | A not-for-profit acute care hospital located in Falmouth, Massachusetts                                                                                        |
| Falmouth Assisted Living, Inc., d/b/a Heritage at Falmouth ("Assisted Living") | A not-for-profit corporation that owns an assisted living facility                                                                                             |
| JML Care Center, Inc. ("JML Center")                                           | A not-for-profit skilled nursing and rehabilitation facility                                                                                                   |
| Cape Health Insurance Company ("CHICO")                                        | A captive insurance company that provides medical professional and general liability insurance to Healthcare                                                   |
| Cape Cod Hospital Medical Office Building ("MOB")                              | A not-for-profit provider of leased and subleased space to Cape Cod Hospital and related affiliations                                                          |

Assets of individual organizations within the consolidated group may not be available to satisfy the obligations of other members of the consolidated group.

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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## **2. Summary of Significant Accounting Policies**

### **Basis of Accounting**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting

### **Revenue Recognition**

Healthcare has entered into payment agreements with Medicare, Medicaid, and various commercial insurance carriers, health maintenance organizations ("HMOs"), and preferred provider organizations. The basis for payment to Healthcare under these agreements includes prospectively determined rates per discharge, per day, and per visit, discounts from established charges, cost (subject to limits), and fee screens. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors.

Under the terms of various agreements, regulations and statutes, certain elements of third-party reimbursement are subject to negotiation, audit and/or final determination by the third-party payors. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

Variances between preliminary estimates of net patient service revenue and final third-party settlements are included in net patient service revenue in the year in which the settlement or change in estimate occurs. During 2011 and 2010, changes in prior year estimates increased net patient service revenue by approximately \$1,733,000 and \$99,000, respectively.

Free care services are partially reimbursed to acute care hospitals through the statewide Health Safety Net (HSN, formerly known as the Uncompensated Care Pool) established by the Massachusetts Health Care Reform Law (Chapter 58 of the Acts of 2006). A portion of the funding for the HSN is paid by hospitals through a statewide hospital assessment levied each year by the Massachusetts Legislature. All acute care hospitals in the state are assessed their share of this total statewide hospital assessment amount based on each hospital's charges for private sector payors. Hospitals are reimbursed for free care based on claims for eligible patients that are submitted to, and adjudicated, by the HSN. Rates of payment are based on Medicare rates and payment policies.

Healthcare has recorded its gross obligation to HSN as a deduction from net patient service revenue of \$3,067,000 and \$3,134,000 for the years ended September 30, 2011 and 2010, respectively, in the consolidated statements of operations. Reimbursement for uncompensated care has been allocated to bad debts and free care based on hospital-specific experience. The reimbursement allocated for bad debts is recorded as a reduction of the uncompensated care pool assessment, while the reimbursement allocated for charity care is recorded as net patient service revenue.

### **Other Revenue**

Other revenue consists principally of investment income, grant revenue, rental income and revenue from nonpatient-related services.

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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#### **Use of Estimates**

The preparation of the accompanying consolidated financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates are made in the areas of patient accounts receivable, investments, goodwill, interest rate swaps, accrued expenses and estimated settlements with third-party payors.

#### **Excess of Revenue and Gains over Expenses and Losses**

The consolidated statements of operations include excess of revenue and gains over expenses and losses. Changes in unrestricted net assets which are excluded from excess of revenue and gains over expenses and losses, consistent with industry practice, include the changes in unrealized gains and losses on investments, contributions of long-lived assets (including assets acquired using contributions which, by donor restriction, were to be used for the purposes of acquiring such assets) and net assets released from restriction used for purchase of property and equipment.

#### **Consolidated Statements of Operations**

In the accompanying consolidated statements of operations, transactions deemed by management to be ongoing to the provision of health care services are reported as operating revenue and expenses. Peripheral or incidental transactions are reported as nonoperating gains and losses.

#### **Endowment**

In October 2008, Healthcare adopted guidance relating to Endowments of Not-for-Profit Organizations, which requires Healthcare to disclose certain information about its endowment including net asset classification, composition, spending policies, and related investment policies. Healthcare has an endowment spending policy, as approved by the Board of Trustees, which aims to preserve the purchasing power of the endowment. Under this policy, 4% of a three-year moving average of market values can be expended for operations. The long-term performance objective of the endowment portfolio is to attain an average annual total return that exceeds Healthcare's spending rate plus inflation within acceptable levels of risk over a full market cycle. To achieve its long-term rate of return objectives, Healthcare relies on a total return strategy in which investment returns are achieved through both capital appreciation and current yield.

#### **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by Healthcare has been limited by donors to a specific time period or purpose. Such funds are generally restricted for health care services and the purchase of property and equipment. In accordance with Healthcare policies and the Uniform Prudent Management of Institutional Funds Act (UPMIFA) enacted by the Commonwealth of Massachusetts, Healthcare includes accumulated realized and unrealized net gains on investments of permanently restricted net assets, which are available for Board appropriation, within temporarily restricted net assets. Temporarily restricted net assets also include approximately \$13,000,000 and \$12,600,000 at September 30, 2011 and 2010, respectively, related to unconditional promises to give with payments due in future periods (Note 12), and other funds whose use has been limited by donors. Permanently restricted net assets at September 30, 2011 and 2010, include only the historical dollar amount of gifts which are required by donors to be held in perpetuity, the income from which is expendable to support indigent care, health care services, purchases of property and equipment, and Healthcare's beneficial interest in a perpetual trust. The earnings from the perpetual trust are available for health care services and are recorded when earned.

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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Healthcare has interpreted state law as requiring realized and unrealized gains of permanently restricted net assets to be retained in a temporarily restricted net asset classification until appropriated by the Board and expended. State law allows the Board to appropriate so much of the net appreciation of permanently restricted net assets as is prudent considering Healthcare's long- and short-term needs, present and anticipated financial requirements, expected total return on investments, price-level trends, and general economic conditions. Amounts appropriated during the years ended September 30, 2011 and 2010, amounted to approximately \$686,000 and \$568,000, respectively. These amounts are included in net assets released from restrictions in the accompanying consolidated financial statements.

#### **Gifts**

Unconditional promises to give cash and other assets to Healthcare are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the conditions are substantially met. Gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted gifts in the accompanying financial statements.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include investments in highly liquid debt instruments with an original maturity of three months or less at the date of purchase, excluding funds whose use is limited or restricted.

#### **Funds whose use is Limited or Restricted**

Funds whose use is limited or restricted include funds held by trustees under bond indenture agreements and funds contributed by donors for specific purposes and permanent endowment funds.

#### **Derivative Instruments**

All derivatives are recognized on the balance sheet at fair value. Healthcare designates at inception whether the derivative contract is considered hedging or nonhedging in accordance with existing accounting guidance for derivative instruments and hedging activities. For those instruments designated as hedges, Healthcare formally documents at inception all relationships between the hedging instruments and hedged items, as well as its risk management objectives and strategies for undertaking various accounting hedges. Healthcare's derivatives are used to minimize the variability in cash flows of interest-bearing liabilities caused by changes in interest rates. Changes in the fair value of derivatives designated for hedging activities that are highly effective are recorded as a component of other changes in net assets. Hedge ineffectiveness, if any, is recorded in excess of revenue and gains over expenses and losses. For those instruments not designated as hedges, changes in the fair value of derivatives are recorded in nonoperating gains (losses).

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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#### **Patient Accounts Receivable**

Healthcare receives payments for services rendered from federal and state agencies (under the Medicare and Medicaid programs), managed care payors, commercial insurance companies, and patients. Patient accounts receivable are reported net of contractual allowances and reserves for denials, uncompensated care, and doubtful accounts. The level of reserves is based upon management's assessment of historical and expected net collections, business and economic conditions, trends in federal and state governmental and private employer health care coverage and other collection indicators.

#### **Investments and Investment Income**

Investments in equity securities with readily determinable fair values and all investments in debt securities are recorded at fair value in the accompanying consolidated balance sheets. Investments for which a market value is not readily determinable, including investments in collective trusts, limited liability companies, limited partnerships and private equity partnerships, are either recorded at cost or at their reported fair value based on information provided by the trust manager, and are reviewed by management for reasonableness and approved by the Investment Committee. Investments held to satisfy current liabilities, generally understood to be those liabilities to be paid within one year, are classified as current and investments intended to be held greater than one year are classified as long term. Investment income or loss (including realized gains and losses on investments, interest and dividends) is included in the excess of revenue and gains over expenses and losses, unless the income is restricted by donor or law. The change in unrealized gains and losses on investments is excluded from the excess of revenue and gains over expenses and losses. Investment income on proceeds of borrowings that are held by a trustee, to the extent not capitalized, and investment income on funds whose use is limited for capital purchases are generally reported as other revenue or as a change in temporarily restricted net assets. All other unrestricted investment income and unrestricted realized gains and losses on investments are reported as nonoperating gains (losses).

A write-down in the cost basis of investments is recorded when the decline in fair value of investments below cost has been judged to be other-than-temporary. Depending on any donor-imposed restrictions on the investments, the amount of the write-down is reported as a realized loss in either temporarily restricted net assets or in excess of revenue and gains over expenses and losses as a component of income from investments, with no adjustment to the cost basis for subsequent recoveries of fair value.

Investments, in general, are exposed to various risks, such as interest rate, credit and overall market volatility. As such, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the consolidated balance sheets and consolidated statements of operations and changes in net assets. When applicable, fair value is based on quoted market prices.

#### **Supplies**

Supplies are stated at the lower of cost (first-in, first-out method) or market.

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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#### **Property and Equipment**

Property and equipment are recorded at cost, less accumulated depreciation. Gifts of long-lived assets such as land, buildings, or equipment are reported at fair value at the date of the contribution as unrestricted support and are excluded from the excess of revenue and gains over expenses and losses, unless explicit donor stipulations specify how the assets are to be used. Gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

Depreciation of property and equipment is computed using the straight-line method based on the estimated useful lives of the related assets ranging from three to forty years. Equipment leased under capital leases and leasehold improvements are amortized using the straight-line method over the shorter of the lease term or the estimated useful life of the equipment. Such amortization is included within depreciation expense.

#### **Goodwill**

As of October 1, 2010, Healthcare adopted ASC 350, *Goodwill and Other Intangible Assets*, which requires goodwill to be tested annually for impairment, including a test for historical amounts. In addition, under the new guidance, goodwill is no longer amortized. Healthcare's goodwill primarily relates to the acquisitions of Cape Cod Cardiology, LLC in 2009 and Bayside Surgical Center in 2011 (Note 17). Goodwill is recorded when the fair value of the assets acquired is less than the fair value of the liabilities assumed plus consideration transferred, if any, as detailed under ASC 958, *Not-for-Profit Entities: Mergers and Acquisitions*, effective in 2011. Healthcare assesses goodwill at least annually for impairment or more frequently if certain events or circumstances warrant and recognizes an impairment charge for the amount by which the carrying amount of goodwill exceeds its fair value. There was no impairment charge recorded for the years ended September 30, 2011 and 2010.

#### **Asset Retirement Obligations**

Asset retirement obligations reported in accounts payable and accrued expenses are legal obligations associated with the retirement of long-lived assets. The liabilities are initially recorded at fair value and the related asset retirement costs are capitalized by increasing the carrying amount of the related assets by the same amount as the liability. Asset retirement costs are subsequently depreciated over the useful lives of the related assets. Subsequent to initial recognition, Healthcare records changes in the liability resulting from the passage of time and revisions to either the timing or the amount of the original estimate of undiscounted cash flows. Healthcare reduces the liabilities when the related obligations are settled.

#### **Costs of Borrowing**

Interest cost incurred on borrowed funds, net of interest income earned on such funds, during the period of construction of capital assets is capitalized as a component of the costs of acquiring those assets. Net interest cost of approximately \$211,000 was capitalized during the year ended September 30, 2010. There was no interest cost capitalized for the year ended September 30, 2011.

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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#### **Deferred Financing Costs**

Deferred financing costs consist of legal, financing, and other related costs incurred in connection with the issuance of outstanding bonds. Deferred financing costs are being amortized using the straight-line method, which approximates the effective-interest method, over the term of the bonds. Original issue discount, which is recorded as a reduction of the long-term debt, is being amortized using the straight-line method, which approximates the effective-interest method, over the term of the related bonds.

#### **Professional Liability Costs**

Healthcare is self-insured for certain professional liability claims (Note 15). Estimated losses and claims are accrued as incurred. Healthcare has provided for the cost of claims paid during the current period, as well as estimates of the liability for claims incurred but not yet paid, in the accompanying consolidated financial statements. The liability for professional liability losses and loss-adjustment expenses includes an amount, based on an independent actuarial study discounted at a rate of 4%, for losses determined from loss reports, individual cases, and based on past experience, adjusted for the risk of adverse deviation. Such liabilities are necessarily based on estimates and, while management believes that the amount is adequate, the ultimate liability may be in excess of or less than the amounts provided. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

#### **Income Taxes**

CCHC and its affiliates, other than MOB and CHICO, have been recognized by the Internal Revenue Service as tax-exempt nonprofit organizations under Section 501(c)(3) of the Internal Revenue Code (the "Code"), and accordingly, are exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. An income tax provision has not been provided on the operating results of the MOB due to current-period operating losses and the existence of net operating loss carryforwards.

CHICO has received an undertaking from the Cayman Islands Government exempting it from taxes on income until June 8, 2024.

#### **Fair Value Measurements**

Healthcare follows accounting guidance which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements.

The estimated fair value amounts reported in the accompanying consolidated financial statements and related notes have been determined by Healthcare using available market information and valuation methodologies described below. However, considerable judgment is required in interpreting market data to develop the estimates of fair value. Accordingly, the estimates presented herein may not be indicative of the amounts that Healthcare could realize in a current market exchange. The use of different market assumptions or valuation methodologies may have a material effect on the estimated fair value amounts.

#### **Reclassifications**

Certain amounts in the accompanying 2010 financial statements have been reclassified in order to be consistent with the 2011 presentation.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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**3. Charity Care**

Healthcare provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because Healthcare does not pursue collection of amounts determined to qualify as charity care, such amounts are not reported as revenue. The charity care policy is based on the poverty income guidelines established by the Massachusetts Division of Healthcare Finance and Policy. If a patient is ineligible because his or her income exceeds the eligibility guidelines, any uncollectible accounts receivable balance is written off to bad debts. During 2011 and 2010, Healthcare provided approximately \$14,350,000 and \$11,280,000 in charity care, respectively. Such amounts were determined using charges forgone based on established rates. During 2011 and 2010, Healthcare received approximately \$5,764,000 and \$4,440,000, respectively, from the HSNTF for reimbursement of charity care.

**4. Property and Equipment**

Property and equipment at September 30, 2011 and 2010 consisted of the following:

|                                           | <b>2011</b>           | <b>2010</b>           |
|-------------------------------------------|-----------------------|-----------------------|
| Land                                      | \$ 19,663,086         | \$ 19,663,086         |
| Land improvements                         | 11,166,541            | 11,136,836            |
| Buildings and improvements                | 276,923,403           | 268,628,366           |
| Fixed equipment                           | 47,570,876            | 44,047,195            |
| Major movable equipment                   | 191,242,093           | 179,143,813           |
| Assets under capital leases               | 18,433,645            | 16,170,402            |
|                                           | <u>564,999,644</u>    | <u>538,789,698</u>    |
| Accumulated depreciation and amortization | <u>(325,297,099)</u>  | <u>(301,584,003)</u>  |
| Property and equipment, net               | 239,702,545           | 237,205,695           |
| Construction in progress                  | 24,116,561            | 10,483,713            |
|                                           | <u>\$ 263,819,106</u> | <u>\$ 247,689,408</u> |

At September 30, 2011 and 2010, Healthcare had commitments totaling approximately \$2,957,000 and \$1,226,000, respectively, related to construction projects. Depreciation expense for the years ended September 30, 2011 and 2010 was \$23,237,000 and \$23,554,000, respectively.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

**5. Investments**

Investments and investments limited as to use are reported at either fair value or at cost in accordance with the appropriate guidance for healthcare organizations. At September 30, 2011 and 2010, the composition of these investments is as follows:

|                                                      | <b>September 30, 2011</b> |                       |                      |                       |
|------------------------------------------------------|---------------------------|-----------------------|----------------------|-----------------------|
|                                                      | <b>Cost Basis</b>         | <b>At Fair Value</b>  | <b>At Cost</b>       | <b>Carrying Value</b> |
|                                                      |                           |                       |                      | <b>Total</b>          |
| Cash and temporary investments                       | \$ 29,460,341             | \$ 29,453,433         | \$ -                 | \$ 29,453,433         |
| Mutual funds                                         | 112,295,512               | 110,275,153           | -                    | 110,275,153           |
| U S government securities                            | 13,087,764                | 13,459,301            | -                    | 13,459,301            |
| Common and preferred stock                           | 13,003                    | 19,015                | -                    | 19,015                |
| Private equity partnerships                          | 671,400                   | -                     | 671,400              | 671,400               |
| Pooled income fund                                   | 443,963                   | 461,466               | -                    | 461,466               |
| Collective trusts                                    | 35,199,424                | 34,809,750            | -                    | 34,809,750            |
| Limited liability companies and limited partnerships | 38,259,664                | -                     | 38,259,664           | 38,259,664            |
|                                                      | <u>229,431,071</u>        | <u>188,478,118</u>    | <u>38,931,064</u>    | <u>227,409,182</u>    |
| Beneficial interest lead trust                       | -                         | 983,676               | -                    | 983,676               |
| Beneficial interest held by third party              | -                         | 6,493,739             | -                    | 6,493,739             |
| Perpetual trusts held by third party                 | -                         | 8,156,791             | -                    | 8,156,791             |
| Total                                                | <u>\$ 229,431,071</u>     | <u>\$ 204,112,324</u> | <u>\$ 38,931,064</u> | <u>\$ 243,043,388</u> |

|                                                      | <b>September 30, 2010</b> |                       |                      |                       |
|------------------------------------------------------|---------------------------|-----------------------|----------------------|-----------------------|
|                                                      | <b>Cost Basis</b>         | <b>At Fair Value</b>  | <b>At Cost</b>       | <b>Carrying Value</b> |
|                                                      |                           |                       |                      | <b>Total</b>          |
| Cash and temporary investments                       | \$ 78,498,100             | \$ 78,508,100         | \$ -                 | \$ 78,508,100         |
| Mutual funds                                         | 70,899,133                | 71,819,678            | -                    | 71,819,678            |
| U S government securities                            | 14,209,252                | 14,486,470            | -                    | 14,486,470            |
| Common and preferred stock                           | 261,545                   | 268,059               | -                    | 268,059               |
| Corporate and municipal bonds                        | 248,151                   | 248,151               | -                    | 248,151               |
| Private equity partnerships                          | 390,000                   | -                     | 390,000              | 390,000               |
| Pooled income fund                                   | 473,357                   | 499,276               | -                    | 499,276               |
| Collective trusts                                    | 22,402,401                | 23,636,814            | -                    | 23,636,814            |
| Limited liability companies and limited partnerships | 21,815,307                | -                     | 21,815,308           | 21,815,308            |
|                                                      | <u>209,197,246</u>        | <u>189,466,548</u>    | <u>22,205,308</u>    | <u>211,671,856</u>    |
| Beneficial interest lead trust                       | -                         | 1,435,770             | -                    | 1,435,770             |
| Beneficial interest held by third party              | -                         | 7,068,646             | -                    | 7,068,646             |
| Perpetual trusts held by third party                 | -                         | 8,614,221             | -                    | 8,614,221             |
| Total                                                | <u>\$ 209,197,246</u>     | <u>\$ 206,585,185</u> | <u>\$ 22,205,308</u> | <u>\$ 228,790,493</u> |

For the limited liability companies and the limited partnerships reflected in the balance sheet at cost, the difference between the value reported by the investment managers and the cost for these investments was \$1,451,000 and \$419,000 as of September 30, 2011 and 2010, respectively.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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The fair value and gross unrealized depreciation of investments with a fair value less than cost, that are not deemed to be other-than-temporarily impaired was \$0 at September 30, 2011. At September 30, 2010, the investments with a fair value less than cost were as follows:

**At September 30, 2010**

|                   | <b>Fair<br/>Value</b> | <b>12 Months or Greater<br/>Gross<br/>Unrealized<br/>Depreciation</b> |
|-------------------|-----------------------|-----------------------------------------------------------------------|
| Mutual funds      | \$ 6,562,499          | \$ (463,107)                                                          |
| Collective trusts | <u>4,206,456</u>      | <u>(293,544)</u>                                                      |
|                   | <u>\$ 10,768,955</u>  | <u>\$ (756,651)</u>                                                   |

At September 30, 2011 and 2010, investments are reported in the accompanying consolidated balance sheets as follows:

|                                          | <b>2011</b>           | <b>2010</b>           |
|------------------------------------------|-----------------------|-----------------------|
| Short-term investments                   | \$ 17,190,501         | \$ 14,996,948         |
| Funds whose use is limited or restricted |                       |                       |
| Current portion                          | 7,820,340             | 7,946,269             |
| Noncurrent portion                       | 48,317,282            | 56,272,175            |
| Long-term investments                    | <u>169,715,265</u>    | <u>149,575,101</u>    |
|                                          | <u>\$ 243,043,388</u> | <u>\$ 228,790,493</u> |

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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For the years ended September 30, 2011 and 2010, investment income, gains, and losses consisted of the following

|                                                                           | 2011                  | 2010                |
|---------------------------------------------------------------------------|-----------------------|---------------------|
| Investment return recorded in unrestricted net assets                     |                       |                     |
| Nonoperating gains and losses                                             |                       |                     |
| Investment income                                                         | \$ 1,679,206          | \$ 1,038,294        |
| Net realized gains (losses) on investments, net                           | <u>1,240,538</u>      | <u>(2,184,653)</u>  |
|                                                                           | 2,919,744             | (1,146,359)         |
| Other revenue, investment income                                          | 75,003                | 274,697             |
| Other changes in net unrealized (losses) gains on investments             | <u>(5,444,964)</u>    | <u>8,997,350</u>    |
| Total investment return recorded within unrestricted net assets           | <u>(2,450,217)</u>    | <u>8,125,688</u>    |
| Investment return recorded in temporarily restricted net assets           |                       |                     |
| Investment income                                                         | 85,662                | 145,173             |
| Net realized and change in net unrealized (losses) gains on investments   | (301,996)             | 809,584             |
| Change in value of split interest agreements                              | <u>16,997</u>         | <u>(145,636)</u>    |
| Total investment return recorded within temporarily restricted net assets | <u>(199,337)</u>      | <u>809,121</u>      |
| Investment return recorded in permanently restricted net assets           |                       |                     |
| Change in value of beneficial interest in perpetual trusts                | <u>(968,950)</u>      | <u>937,412</u>      |
| Total investment return recorded within permanently restricted net assets | <u>(968,950)</u>      | <u>937,412</u>      |
| Total investment return                                                   | <u>\$ (3,618,504)</u> | <u>\$ 9,872,221</u> |

Securities with unrealized depreciation are reviewed each quarter to determine whether these investments are other-than-temporarily impaired. Marketable investments with fair value below cost are considered to be other-than-temporarily-impaired and a realized loss is recorded if management has outsourced the ability to purchase and sell investments to Healthcare's fund manager. All other investments are subject to further review, which considers factors including the anticipated holding period for the investment, extent and duration of below cost valuation, and the nature of the underlying holdings as applicable. A similar writedown is recorded when the impairment on these investments has been judged to be other-than-temporary.

Healthcare recorded gross realized losses of approximately \$0 and \$3,127,000 associated with certain marketable investments for which the fair value was below cost as of September 30, 2011 and September 30, 2010, respectively. No other unrealized losses were considered to be other-than-temporary.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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Funds whose use is limited consist of the following

|                                         | September 30, 2011  |                      | September 30, 2010  |                      |
|-----------------------------------------|---------------------|----------------------|---------------------|----------------------|
|                                         | Current<br>Portion  | Long-Term<br>Portion | Current<br>Portion  | Long-Term<br>Portion |
| Internally designated funds             | \$ 492,412          | \$ -                 | \$ 149,521          | \$ -                 |
| Externally designated funds             |                     |                      |                     |                      |
| Funds whose use is limited              | \$ 7,327,928        | \$ 13,952,511        | \$ 7,796,748        | \$ 15,441,407        |
| Temporarily restricted investments      | -                   | 8,876,929            | -                   | 14,553,033           |
| Permanently restricted investments      | -                   | 18,994,103           | -                   | 19,209,089           |
| Beneficial interest held by third party | -                   | 6,493,739            | -                   | 7,068,646            |
|                                         | <u>7,327,928</u>    | <u>48,317,282</u>    | <u>7,796,748</u>    | <u>56,272,175</u>    |
|                                         | <u>\$ 7,820,340</u> | <u>\$ 48,317,282</u> | <u>\$ 7,946,269</u> | <u>\$ 56,272,175</u> |

As of September 30, 2011 and 2010, Healthcare has outstanding commitments of approximately \$810,000 and \$1,110,000, respectively, to fund certain private equity and real asset funds

## 6. Fair Value Measurements

Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between participants at the measurement date (also referred to as "exit price"). Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. In determining fair value, the use of various valuation approaches, including market, income and cost approaches, is permitted.

### Fair Value Hierarchy

A fair value hierarchy has been established based on whether the inputs to valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the entity's own assumptions about how market participants would value an asset or liability based on the best information available. The fair value hierarchy requires the reporting entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In addition, for hierarchy classification purposes, the reporting entity should not look through the form of an investment to the nature of the underlying securities held by an investee.

The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used by Healthcare for financial instruments measured at fair value on a recurring basis. The three levels of inputs are as follows:

Level 1 – Valuations using quoted prices in active markets for identical assets or liabilities. Valuations of these products do not require a significant degree of judgment.

Level 2 – Valuations using observable inputs other than Level 1 prices such as quoted prices in active markets for similar assets or liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, broker or dealer quotations, or other inputs that are observable or can be corroborated by observable market data for substantially the same term of the assets or liabilities.

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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Level 3 – Valuations using unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value

#### ***Cash and Temporary Investments***

Cash and temporary investments include short-term, highly liquid investments and the fair values are based on quoted market prices

#### ***Mutual Funds, U.S. Government Securities, Common and Preferred Stock, and Pooled Income Fund***

The fair values of mutual funds, estimated fair values of U S government securities, the fair values of common and preferred stock, and the fair value of the pooled income fund are based on quoted market prices for identical assets in active markets

#### ***Collective Trusts***

The estimated fair values of collective trusts are determined based upon the net asset value provided by the fund managers and assessed for reasonableness by management. Such information is generally based on Healthcare's pro-rata interest in the net assets of the underlying investments

#### ***Beneficial Interest Lead Trust***

Charitable lead trust assets are initially valued based on estimated future payments discounted to a single present value using current market rates at the date of the contribution, matched to the payment period of the agreement

#### ***Beneficial Interest Held by Third Party***

Charitable remainder trust assets, where Healthcare does not serve as trustee, are initially valued using the current fair value of the underlying assets, using observable market inputs based on its beneficial interest in the trust, discounted to a single present value using current market rates at the date of the contribution

#### ***Perpetual Trusts Held by Third Party***

The estimated fair values of Healthcare's perpetual trusts are determined based upon information provided by the trustees and assessed for reasonableness by management. Such information is generally based on Healthcare's pro-rata interest in the net assets of the underlying investments, which approximates fair value

#### ***Interest Rate Swaps***

The valuation of interest rate swaps is determined using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market based inputs, including interest rate curves and implied volatilities

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

The following tables summarize fair value measurements at September 30, 2011 and 2010 for financial assets and liabilities measured at fair value on a recurring basis

|                                         | Quoted Prices<br>in Active<br>Markets for<br>Identical Items<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total<br>Fair Value at<br>September 30,<br>2011 |
|-----------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-------------------------------------------------|
| <b>Assets</b>                           |                                                                           |                                                           |                                                    |                                                 |
| Investments                             |                                                                           |                                                           |                                                    |                                                 |
| Cash and temporary investments          | \$ 29,453,433                                                             | \$ -                                                      | \$ -                                               | \$ 29,453,433                                   |
| Mutual funds                            | 93,527,651                                                                | 16,747,502                                                | -                                                  | 110,275,153                                     |
| U S government securities               | 13,459,301                                                                | -                                                         | -                                                  | 13,459,301                                      |
| Common and preferred stock              | 19,015                                                                    | -                                                         | -                                                  | 19,015                                          |
| Pooled income fund                      | 461,466                                                                   | -                                                         | -                                                  | 461,466                                         |
| Collective trusts                       | -                                                                         | 34,809,750                                                | -                                                  | 34,809,750                                      |
| Total investments, fair value           | 136,920,866                                                               | 51,557,252                                                | -                                                  | 188,478,118                                     |
| Beneficial interest lead trust          | -                                                                         | -                                                         | 983,676                                            | 983,676                                         |
| Beneficial interest held by third party | -                                                                         | -                                                         | 6,493,739                                          | 6,493,739                                       |
| Perpetual trusts held by third party    | -                                                                         | -                                                         | 8,156,791                                          | 8,156,791                                       |
| Total assets, fair value                | \$ 136,920,866                                                            | \$ 51,557,252                                             | \$ 15,634,206                                      | \$ 204,112,324                                  |
| <b>Liabilities</b>                      |                                                                           |                                                           |                                                    |                                                 |
| Interest rate swaps                     | \$ -                                                                      | \$ 4,041,228                                              | \$ -                                               | \$ 4,041,228                                    |
| Total liabilities, fair value           | \$ -                                                                      | \$ 4,041,228                                              | \$ -                                               | \$ 4,041,228                                    |

|                                         | Quoted Prices<br>in Active<br>Markets for<br>Identical Items<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Total<br>Fair Value at<br>September 30,<br>2010 |
|-----------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-------------------------------------------------|
| <b>Assets</b>                           |                                                                           |                                                           |                                                    |                                                 |
| Investments                             |                                                                           |                                                           |                                                    |                                                 |
| Cash and temporary investments          | \$ 78,508,100                                                             | \$ -                                                      | \$ -                                               | \$ 78,508,100                                   |
| Mutual funds                            | 57,183,761                                                                | 14,635,917                                                | -                                                  | 71,819,678                                      |
| U S government securities               | 14,486,470                                                                | -                                                         | -                                                  | 14,486,470                                      |
| Common and preferred stock              | 268,059                                                                   | -                                                         | -                                                  | 268,059                                         |
| Corporate and municipal bonds           | 248,151                                                                   | -                                                         | -                                                  | 248,151                                         |
| Pooled income fund                      | 499,276                                                                   | -                                                         | -                                                  | 499,276                                         |
| Collective trusts                       | -                                                                         | 23,636,814                                                | -                                                  | 23,636,814                                      |
| Total investments, fair value           | 151,193,817                                                               | 38,272,731                                                | -                                                  | 189,466,548                                     |
| Beneficial interest lead trust          | -                                                                         | -                                                         | 1,435,770                                          | 1,435,770                                       |
| Beneficial interest held by third party | -                                                                         | -                                                         | 7,068,646                                          | 7,068,646                                       |
| Perpetual trusts held by third party    | -                                                                         | -                                                         | 8,614,221                                          | 8,614,221                                       |
| Total assets, fair value                | \$ 151,193,817                                                            | \$ 38,272,731                                             | \$ 17,118,637                                      | \$ 206,585,185                                  |
| <b>Liabilities</b>                      |                                                                           |                                                           |                                                    |                                                 |
| Interest rate swaps                     | \$ -                                                                      | \$ 3,907,956                                              | \$ -                                               | \$ 3,907,956                                    |
| Total liabilities, fair value           | \$ -                                                                      | \$ 3,907,956                                              | \$ -                                               | \$ 3,907,956                                    |

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

The following table is a rollforward of investments classified by Healthcare within Level 3 as defined previously for the year ended September 30, 2011 and 2010

|                                                            | Investments  | Split<br>Interest<br>Agreements | Total         |
|------------------------------------------------------------|--------------|---------------------------------|---------------|
| <b>Balance at September 30, 2009</b>                       | \$ 5,732,328 | \$ 16,145,505                   | \$ 21,877,833 |
| Reclasses to Level 2                                       | (5,732,328)  | -                               | (5,732,328)   |
| Change in value of beneficial interest in perpetual trusts | -            | 937,412                         | 937,412       |
| Net payments, purchases and sales/settlements              | -            | 35,720                          | 35,720        |
| <b>Balance at September 30, 2010</b>                       | -            | 17,118,637                      | 17,118,637    |
| Change in value of beneficial interest in perpetual trusts | -            | (968,950)                       | (968,950)     |
| Net payments, purchases and sales/settlements              | -            | (515,481)                       | (515,481)     |
| <b>Balance at September 30, 2011</b>                       | \$ -         | \$ 15,634,206                   | \$ 15,634,206 |

There were no significant transfers into or out of levels 1 and 2 for the year ended September 30, 2011

The following table summarizes all investments recorded at net asset value ("NAV") at September 30, 2011, categorized based on the risk and return characteristics of the investments, and excluding level 1 investments based on their daily redemption feature

|                     | Fair Value           | Redemption<br>Frequency | Redemption<br>Notice Period |
|---------------------|----------------------|-------------------------|-----------------------------|
| Collective trusts   | \$ 34,809,750        | Daily - Monthly         | 10 Days                     |
| Equity mutual funds | 8,101,000            | Once a week             | none                        |
| Bond mutual funds   | 8,646,502            | Weekly                  | 5 Days                      |
|                     | <u>\$ 51,557,252</u> |                         |                             |

## 7. Employee Retirement Plans

Healthcare sponsors several defined contribution plans which generally cover employees who have completed the minimum service requirements defined by the plans. The contributions vary by plan but generally approximate 2% of eligible wages. Certain of the plans allow for employee contributions which are matched by Healthcare up to certain limits. Pension expense under the defined contribution plans totaled approximately \$8,642,000 in 2011 and \$8,081,000 in 2010 and was recorded within employee benefits expense on the consolidated statements of operations.

# Cape Cod Healthcare, Inc. and Affiliates

## Notes to Consolidated Financial Statements

### Years Ended September 30, 2011 and 2010

#### 8. Lines of Credit

Healthcare has a line of credit available that provides for advances of up to \$10,000,000 for working capital needs. Amounts borrowed are due on demand and bear interest at the applicable LIBOR interest rate in effect at the time of the borrowing. Borrowings under the line of credit are guaranteed by the following affiliated entities: CCHC Foundation, CCH, Falmouth Hospital, JML Center, Human Services, and VNA of Cape Cod. There was \$3,450,000 and \$6,900,000 outstanding under this line-of-credit agreement at September 30, 2011 and 2010, respectively. The line is uncollateralized and expires on March 25, 2012.

JML had a line of credit available from a bank that provided for advances of up to \$1,200,000 for working capital needs through April 30, 2011. Amounts borrowed are due on demand and bear interest at the prime rate. There were no amounts outstanding under the line of credit agreement at September 30, 2010. The line of credit was collateralized by investments of JML. As of April 30, 2011 the line of credit was terminated.

#### 9. Long-term Debt, Capital Leases and Interest Rate Swaps

Long-term debt at September 30, 2011 and 2010 consists of the following:

| Issue                                                                               | 2011<br>Rate | 2010<br>Rate | Final<br>Maturity | 2011                  | 2010                  |
|-------------------------------------------------------------------------------------|--------------|--------------|-------------------|-----------------------|-----------------------|
| Massachusetts Health and Educational Facilities<br>Authority ("HEFA") Revenue Bonds |              |              |                   |                       |                       |
| Fixed Rate                                                                          |              |              |                   |                       |                       |
| Cape Cod Healthcare Obligated Group—Series B                                        | 5 0-5 45%    | 5 0-5 45%    | 2024              | \$ 12,108,746         | \$ 12,738,746         |
| Cape Cod Healthcare Obligated Group—Series C                                        | 3 0-5 25%    | 3 0-5 25%    | 2032              | 37,880,200            | 38,870,199            |
| Cape Cod Healthcare Obligated Group—Series D                                        | 0 90%        | 2 72%        | 2036              | 61,020,000            | 62,400,000            |
| Variable Rate                                                                       |              |              |                   |                       |                       |
| Falmouth Assisted Living, Inc.—Series A                                             | 1 17%        | 2 70%        | 2027              | 5,200,000             | 5,400,000             |
| Cape Cod Healthcare Obligated Group—Series E                                        | 1 57%        | 1 58%        | 2023              | 32,594,578            | 35,393,969            |
| Notes payable                                                                       |              |              |                   |                       |                       |
| Cape Cod Hospital                                                                   | 5 99%        | 6 10%        | 2014              | 2,185,998             | 2,296,334             |
| Cape Cod Hospital                                                                   | n/a          | 6 50%        | 2018              | -                     | 6,200,000             |
| Cape Cod Hospital                                                                   | 3 56%        | n/a          | 2018              | 5,783,808             | -                     |
| Falmouth Hospital                                                                   | 5 96%        | 5 96%        | 2029              | 4,934,106             | 5,079,991             |
| Cape Cod Healthcare (variable rate)                                                 | 3 27%        | 2 13%        | 2023              | 3,274,649             | 3,648,894             |
| Human Services                                                                      | n/a          | 8 50%        | 2011              | -                     | 111,497               |
| Cape Cod Healthcare - HEFA Financing                                                | 3 38%        | 3 38%        | 2012              | 1,073,135             | 3,178,475             |
| Capital Lease obligations                                                           | n/a          | n/a          |                   | 4,718,054             | 3,068,484             |
|                                                                                     |              |              |                   | <u>170,773,274</u>    | <u>178,386,589</u>    |
| Less unamortized premium (original issue discount), net                             |              |              |                   | 668,291               | 714,483               |
| Less current portion                                                                |              |              |                   | <u>(8,831,697)</u>    | <u>(9,553,469)</u>    |
| Total Long-term debt                                                                |              |              |                   | <u>\$ 162,609,868</u> | <u>\$ 169,547,603</u> |

On December 23, 2004, the Cape Cod Healthcare Obligated Group issued \$65,000,000 of Massachusetts HEFA Series D Variable Rate Demand Revenue Bonds (the "Series D Bonds"). The Series D Bonds were collateralized by a bond insurance policy issued by Assured Guaranty. Proceeds from the Series D Bonds were used to satisfy a number of capital improvements at CCH, including an inpatient bed tower and cardiac catheterization facilities.

# Cape Cod Healthcare, Inc. and Affiliates

## Notes to Consolidated Financial Statements

### Years Ended September 30, 2011 and 2010

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In connection with the issuance of the Series D Bonds, Healthcare entered into variable to fixed interest rate swaps ("Series D Swaps") in the notional amount of \$65,000,000. Healthcare paid to the counterparties a fixed amount that was determined by fair market bid and received a variable amount reset monthly equal to 67% of one month LIBOR.

On June 18, 2008, the Cape Cod Healthcare Obligated Group issued \$36,710,000 of Massachusetts HEFA Series E Variable Rate Bonds (the "Series E Bonds"). The bond proceeds, net of issuance costs of \$262,000, were used to refund the majority of a bridge loan Healthcare issued in March 2008 totaling \$38,925,000. On February 12, 2009, the Series E Bonds were increased by \$2,215,000 in order to repay the bridge loan that was outstanding as of September 30, 2008. The Series E Bonds are collateralized by a pledge of gross receipts and mortgages on the property and equipment of the core hospital campuses.

On December 28, 2009, Healthcare terminated its position in the Series D Swaps. Healthcare realized a \$4,439,000 nonoperating loss upon termination.

On February 16, 2010, Healthcare converted the Series D Bonds from variable rate demand bonds to fixed rate bonds in the amount of \$62,400,000. The fixed rate Series D Bonds continue to be collateralized by a bond insurance policy issued by Assured Guaranty. Healthcare recorded a loss of approximately \$869,000 for the year ended September 30, 2010 related to the write-off of unamortized deferred financing costs on the Series D variable rate demand bonds that were converted to a fixed rate.

On July 20, 2011, Healthcare entered into a \$6,200,000 bridge loan agreement to finance an ambulatory care center. The bridge loan is a variable rate, LIBOR-based loan. The bridge loan is collateralized by Healthcare's marketable securities. As of September 30, 2011, there were no funds outstanding under the terms of this agreement. Subsequent to year-end, on December 1, 2011, Healthcare borrowed \$3,500,000 under the terms of the bridge loan.

On August 29, 2011, Healthcare entered into a \$11,000,000 term loan agreement, the proceeds from which were drawn in two tranches of \$5,800,000 and \$5,200,000 on September 2, 2011 and October 31, 2011 respectively. The first draw was used to refinance a privately-held loan on land and the second was used to refinance the Falmouth Assisted Living Series A variable rate debt. The first tranche is financed for seven years at a fixed rate of 3.56%. The second tranche is financed at a fixed rate of 3.15% for seven years.

The fair value of interest rate swap agreements at September 30, 2011 and 2010 is as follows:

|               | 2011<br>Fair Value    | 2010<br>Fair Value    |
|---------------|-----------------------|-----------------------|
| Series A Swap | \$ (3,974,110)        | \$ (3,773,095)        |
| Series C Swap | (67,118)              | (134,861)             |
|               | <u>\$ (4,041,228)</u> | <u>\$ (3,907,956)</u> |

# Cape Cod Healthcare, Inc. and Affiliates

## Notes to Consolidated Financial Statements

### Years Ended September 30, 2011 and 2010

The effects of interest rate swap arrangements on the consolidated statements of operations and changes in net assets for 2011 and 2010 are as follows

| <u>Location of Gain/(Loss) in Statements of Operations</u> |                                                          | Amount of Gain/(Loss)<br>Recognized in Changes in<br>Unrestricted Net Assets for<br>Years Ended September 30, |                     | Amount of Gain/(Loss)<br>Recognized in Excess of<br>Revenues Over Expenses for<br>Years Ended September 30, |                       |
|------------------------------------------------------------|----------------------------------------------------------|---------------------------------------------------------------------------------------------------------------|---------------------|-------------------------------------------------------------------------------------------------------------|-----------------------|
|                                                            |                                                          | 2011                                                                                                          | 2010                | 2011                                                                                                        | 2010                  |
| Series A Swap                                              | Change in fair value of interest rate swaps              | \$ -                                                                                                          | \$ -                | \$ (201,015)                                                                                                | \$ (1,206,528)        |
| Series C Swap                                              | Change in fair value of interest rate swaps              | -                                                                                                             | -                   | 67,743                                                                                                      | 20,805                |
| Series D Swaps                                             | Realized loss from swap termination                      | -                                                                                                             | -                   | -                                                                                                           | (4,439,000)           |
| Series D Swaps                                             | Change in net unrealized gains and losses on investments | -                                                                                                             | 1,237,520           | -                                                                                                           | -                     |
| Series D Swaps                                             | Reclassification of realized loss from swap termination  | -                                                                                                             | 4,439,000           | -                                                                                                           | -                     |
|                                                            |                                                          | <u>\$ -</u>                                                                                                   | <u>\$ 5,676,520</u> | <u>\$ (133,272)</u>                                                                                         | <u>\$ (5,624,723)</u> |

Healthcare and its swap counterparties are exposed to credit risk in the event of nonperformance or early termination of the agreements. In accordance with the guidance on fair value measurements, Healthcare recorded a nonperformance risk adjustment which reduced the interest rate liability by approximately \$359,000 and \$289,000 in 2011 and 2010, respectively.

#### Collateral

The following is a summary of collateral under the above agreements

| Issue                      | Collateral                                                                                                                                                      |
|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Revenue bonds              |                                                                                                                                                                 |
| Healthcare Obligated Group | Pledge of gross receipts and mortgages on the property and equipment of the core hospital campuses                                                              |
| Falmouth Assisted Living   | Pledge of gross receipts and substantially all of the property and equipment of the assisted living facility (\$4,126,000 net book value at September 30, 2011) |
| Notes payable              |                                                                                                                                                                 |
| Cape Cod Hospital          | Mortgage on real estate and marketable securities (\$2,200,000 fair value at September 30, 2011)                                                                |
| Falmouth Hospital          | Mortgage on real estate                                                                                                                                         |
| Human Services             | Mortgage on real estate                                                                                                                                         |

#### Loan Covenants

Several of the loan agreements contain covenants and financial ratios which require compliance by the various organizations. Certain of the agreements also provide for restrictions on, among other things, transfers, additional indebtedness, and dispositions of property, the most restrictive of which is the ratio of income available for debt service.

#### The Obligated Group

The Series B, C, D and E Bonds are equally and ratably collateralized under the loan and trust agreements. At September 30, 2011, the Cape Cod Healthcare Obligated Group consisted of CCHC, CCHC Foundation, CCH and Falmouth Hospital.

# Cape Cod Healthcare, Inc. and Affiliates

## Notes to Consolidated Financial Statements

### Years Ended September 30, 2011 and 2010

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Upon the issuance of the Cape Cod Healthcare Obligated Group Series C Bonds, CCH, CCHC, and CCHC Foundation became members of the Obligated Group under the Falmouth Hospital debt agreements. As such, all obligations issued under the Cape Cod Healthcare Obligated Group debt agreements or the Falmouth Hospital debt agreements will be joint and several obligations of the Cape Cod Healthcare Obligated Group, and equally and ratably collateralized by interests in the gross receipts of the Cape Cod Healthcare Obligated Group and the property subject to the mortgages.

#### **Falmouth Assisted Living, Inc.**

The Falmouth Assisted Living Series A Bonds (the "Assisted Living Series A Bonds") bear interest at a variable rate set by the remarketing agent weekly (the "Weekly Mode"). Assisted Living may from time to time convert the interest rate on all or part of the Assisted Living Series A Bonds to a Flexible Mode (interest rate set by the remarketing agents for periods of up to 270 days as determined by the remarketing agent) or a Fixed Mode (interest rate set at a fixed rate as determined by the remarketing agent at the date of conversion).

The Assisted Living Series A Bonds can be converted to and from the Weekly and Flexible Modes at the option of Assisted Living. Assisted Living Series A Bonds converted to a Fixed Rate Mode cannot be subsequently converted to the Weekly or Flexible Mode. An irrevocable direct-pay letter of credit (the "Letter of Credit"), which was due to expire in March 2012, provides for the payment of amounts equal to the principal of, and up to 51 days' accrued interest on, the outstanding Assisted Living Series A Bonds while such bonds are in the Weekly or Flexible Mode. Subsequent to year-end, Healthcare entered into a \$5,200,000 privately placed agreement to refinance the Assisted Living Series A Bonds at a fixed rate of 3.15% for seven years. Accordingly, the classification of the Assisted Living Series A Bonds on the consolidated balance sheet and the maturity table below has been updated to reflect this refinancing subsequent to year end.

#### **Future Maturities**

Aggregate future maturities of long-term obligations, including capital lease obligations (Note 15), and unamortized net premium of \$668,291, are as follows:

|            |                       |
|------------|-----------------------|
| 2012       | \$ 8,831,697          |
| 2013       | 8,119,391             |
| 2014       | 8,470,100             |
| 2015       | 7,357,614             |
| 2016       | 7,550,545             |
| Thereafter | <u>131,112,218</u>    |
|            | <u>\$ 171,441,565</u> |

#### **Fair Value of Long-Term Debt**

The fair value of Healthcare's long-term debt is estimated based on quoted market prices for the same or similar issues. The estimated fair value of Healthcare's long-term debt was approximately \$170,893,872 and \$175,623,000 at September 30, 2011 and 2010, respectively.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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**10. Funds Held by Trustee Under Bond Indenture Agreements**

At September 30, 2011 and 2010, under the terms of the agreements with HEFA, investments are being held in escrow for debt service and to fund future property and equipment additions

These funds are invested primarily in certificates of deposit and U S government securities and are held in the following funds

|                                | 2011                 | 2010                 |
|--------------------------------|----------------------|----------------------|
| Debt service fund              | \$ 7,327,928         | \$ 7,796,748         |
| Debt service reserve fund      | 12,120,215           | 10,014,356           |
| Project and construction funds | 1,832,296            | 5,427,051            |
|                                | <u>\$ 21,280,439</u> | <u>\$ 23,238,155</u> |

Healthcare has entered into agreements whereby two of its affiliates assigned their rights to the interest earned on certain of the debt service funds in exchange for a fixed cash payment. The amount received was reported as deferred revenue of \$146,000 and \$160,000 at September 30, 2011 and 2010, respectively, and is being recognized as income over the lives of the related debt

**11. Split Interest Agreements and Outside Trusts**

Healthcare is obligated to make quarterly distributions to the beneficiaries of certain gift annuities (split-interest arrangements). The estimated net present value of these obligations totaled \$2,015,000 and \$2,096,000 at September 30, 2011 and 2010, respectively, and are included in other liabilities in the accompanying consolidated balance sheets. Upon the death of each of the beneficiaries, the related obligations of Healthcare terminate.

Healthcare is the trustee of a pooled income fund. This fund is divided into units, and contributions of donors' life income gifts are pooled and invested as a group. Donors are assigned a specific number of units based on the proportion of the fair value of their contributions to the total fair value of the pooled income fund on the date of the donors' entry into the pool. Each donor receives the actual income earned on those units until his/her death. Upon the death of the donor, the donor's interest in the trust will revert to Healthcare and will be unrestricted. The estimated net present value of these obligations totaled \$277,000 and \$301,000 at September 30, 2011 and 2010, respectively, and are included in other liabilities in the accompanying consolidated balance sheets.

Healthcare holds beneficial interests in certain irrevocable charitable remainder trusts for which Healthcare does not serve as trustee. Healthcare records its beneficial interest in those trusts as contribution revenue and other assets at the present value of the expected future cash inflows. Such trusts are recorded at the date Healthcare has been notified of the trust's existence and sufficient information regarding the trust has been accumulated to form the basis for an asset. Changes in the value of these assets related to the amortization of the discount or revisions in the income beneficiary's life expectancy are recorded as a change in value of split interest agreements within temporarily or permanently restricted net assets.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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Healthcare is also the beneficiary of certain perpetual trusts held and administered by others. The present values of the estimated future cash receipts from the trusts are recognized as beneficial interests in those assets as investments and contribution revenues at the date Healthcare is notified of the establishment of the trust and sufficient information regarding the trust has been obtained by Healthcare. Distributions from the trusts are recorded as investment income in the period they are received. Changes in fair value of the trusts are recorded as a change in beneficial interest in perpetual trusts within permanently restricted net assets.

**12. Pledges Receivable**

Pledges receivable represent unconditional promises to give. These amounts are reported at their present value, discounted at rates ranging from 1.75% to 2% at September 30, 2011 and 1.13% to 2.25% at September 30, 2010, and are recorded net of an allowance for uncollectible amounts. Pledges receivable at September 30, 2011 and 2010 are expected to be collected as follows:

|                                     | 2011                 | 2010                 |
|-------------------------------------|----------------------|----------------------|
| Amounts due                         |                      |                      |
| Within one year                     | \$ 7,703,427         | \$ 7,110,849         |
| In one to five years                | 5,878,214            | 5,606,941            |
| In more than five years             | 225,000              | 750,000              |
|                                     | <u>13,806,641</u>    | <u>13,467,790</u>    |
| Present value discount              | (412,299)            | (415,165)            |
| Allowance for uncollectible amounts | <u>(435,180)</u>     | <u>(420,000)</u>     |
|                                     | <u>\$ 12,959,162</u> | <u>\$ 12,632,625</u> |

**13. Restricted Net Assets**

Restricted net assets are available for the following purposes:

|                        | 2011                 | 2010                 |
|------------------------|----------------------|----------------------|
| Temporarily restricted |                      |                      |
| Healthcare services    | \$ 24,290,176        | \$ 23,430,191        |
| Buildings              | 8,271,799            | 15,701,806           |
| Purchase of equipment  | 118,554              | 607,824              |
|                        | <u>\$ 32,680,529</u> | <u>\$ 39,739,821</u> |
| Permanently restricted |                      |                      |
| Healthcare services    | <u>\$ 25,923,330</u> | <u>\$ 26,563,186</u> |

**Endowment**

Healthcare's endowment consists of approximately 40 individual donor restricted endowment funds for a variety of purposes plus split interest agreements, and other net assets. The endowments are classified and reported based on the existence of donor imposed restrictions.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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Healthcare has interpreted UPMIFA as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Healthcare classifies as permanently restricted net assets, (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by Healthcare in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, Healthcare considers the following factors in making a determination to appropriate or accumulate endowment funds: the duration and preservation of the fund, the purposes of the organization and the donor-restricted endowment fund, general economic conditions, the possible effect of inflation and deflation, the expected total return from income and the appreciation of investments, other resources of the organization, and the investment policies of the organization.

The following presents the endowment net asset composition by type of fund as of September 30, 2011 and 2010 and the changes in endowment assets for the years ended September 30, 2011 and 2010.

|                                                    | Temporarily<br>Restricted | Permanently<br>Restricted | Total                |
|----------------------------------------------------|---------------------------|---------------------------|----------------------|
| <b>Endowment net assets, at September 30, 2009</b> | \$ 6,886,403              | \$ 24,497,592             | \$ 31,383,995        |
| Investment return                                  |                           |                           |                      |
| Investment income                                  | 145,173                   | -                         | 145,173              |
| Net realized and unrealized appreciation           | 1,016,089                 | 954,923                   | 1,971,012            |
| Total investment return                            | 1,161,262                 | 954,923                   | 2,116,185            |
| Gifts                                              | -                         | 1,110,671                 | 1,110,671            |
| Appropriation of endowment assets for expenditure  | (567,742)                 | -                         | (567,742)            |
| <b>Endowment net assets, at September 30, 2010</b> | 7,479,923                 | 26,563,186                | 34,043,109           |
| Investment return                                  |                           |                           |                      |
| Investment income                                  | 85,662                    | -                         | 85,662               |
| Net realized and unrealized depreciation           | (164,401)                 | (1,001,698)               | (1,166,099)          |
| Total investment return                            | (78,739)                  | (1,001,698)               | (1,080,437)          |
| Gifts                                              | -                         | 361,842                   | 361,842              |
| Appropriation of endowment assets for expenditure  | (685,875)                 | -                         | (685,875)            |
| <b>Endowment net assets, at September 30, 2011</b> | <u>\$ 6,715,309</u>       | <u>\$ 25,923,330</u>      | <u>\$ 32,638,639</u> |

**Endowment Funds with Deficits**

From time to time, the fair value of net assets associated with individual donor-restricted endowment funds may fall below the value of the initial and subsequent donor gift amounts (deficit). When donor endowment deficits exist, they are classified as a reduction to unrestricted net assets. This deficit was immaterial to the financial statements as of September 30, 2011 and 2010.

**Cape Cod Healthcare, Inc. and Affiliates**  
**Notes to Consolidated Financial Statements**  
**Years Ended September 30, 2011 and 2010**

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**14. Functional Expenses**

Total operating expenses by function are as follows

|                            | 2011                  | 2010                  |
|----------------------------|-----------------------|-----------------------|
| Healthcare services        | \$ 545,429,305        | \$ 526,936,792        |
| General and administrative | 67,411,383            | 65,393,235            |
|                            | <u>\$ 612,840,688</u> | <u>\$ 592,330,027</u> |

**15. Commitments and Contingencies**

**Leases**

Healthcare has entered into operating leases for certain office equipment and office space. Certain leases provide for renewal options and some contain provisions requiring the affiliates to pay their proportionate share of operating costs in addition to base rent. Rent expense under the operating leases amounted to approximately \$6,083,000 and \$4,832,000 in 2011 and 2010, respectively.

At September 30, 2011, the aggregate future rental commitments under noncancelable leases were

|                                                 | Capital<br>Leases   | Operating<br>Leases  |
|-------------------------------------------------|---------------------|----------------------|
| 2012                                            | \$ 1,162,108        | \$ 5,268,033         |
| 2013                                            | 1,112,775           | 5,081,491            |
| 2014                                            | 1,043,315           | 2,797,967            |
| 2015                                            | 964,243             | 1,674,380            |
| 2016                                            | 778,113             | 1,186,442            |
| Thereafter                                      | 1,754,614           | 574,161              |
| Total lease payments                            | <u>\$ 6,815,168</u> | <u>\$ 16,582,474</u> |
| Less: Amount representing interest              | <u>(2,097,114)</u>  |                      |
| Capital lease obligations at September 30, 2011 | <u>\$ 4,718,054</u> |                      |

# **Cape Cod Healthcare, Inc. and Affiliates**

## **Notes to Consolidated Financial Statements**

### **Years Ended September 30, 2011 and 2010**

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#### **Malpractice Insurance**

Effective June 1, 2004, Healthcare became self-insured for professional and general liability insurance coverage as funded through CHICO, a wholly-owned CCHC affiliate domiciled in the Cayman Islands. CHICO provides the professional liability insurance coverage on a modified claims-made basis, and the general liability claims on an occurrence basis. Liability limits are set annually at \$2,000,000 per medical incident and \$6,000,000 in the aggregate. Effective for the policy year starting June 1, 2008, CHICO's maximum retention in any one policy year is \$8,000,000, for all prior policy years maximum retention is \$10,000,000. Since June 1, 2008, CHICO has maintained reinsurance for 100% of the losses above the underlying policy limits/retention, up to a maximum limitation of \$25,000,000 per policy year. For all policy years prior to June 1, 2008, CCHC maintained excess insurance coverage with a maximum limitation up to \$25,000,000 per policy year. Prior to June 1, 2004, CCHC and its affiliates purchased professional and comprehensive general liability insurance policies to cover, among other risks, medical malpractice claims. Such policies covered claims either on an occurrence or a claims-made basis. Under the claims-made policies, coverage is provided by CHICO when a claim is first reported during a policy term and its incident date is on or after the retroactive date.

#### **Workers' Compensation**

Healthcare provides certain workers' compensation coverage on a self-insured basis. The liability, including an estimate for claims incurred but not reported, at September 30, 2011 and 2010, of approximately \$7,630,000 and \$4,700,000, respectively, is included in accounts payable and accrued expenses.

#### **Health Insurance Plan**

Healthcare became self-insured for its employee health insurance plan effective May 31, 2009. As a result of this change, Healthcare recorded a liability of \$5,760,000 and \$3,700,000 for claims incurred but not reported at September 30, 2011 and 2010, respectively, which is included in accounts payable and accrued expenses.

#### **Other Contingencies**

CCHC and its affiliates are parties in various legal proceedings and potential claims arising in the ordinary course of its business. In addition, the health care industry as a whole is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations is subject to government review and interpretation as well as regulatory actions, which could result in the imposition of significant fines and penalties, as well as significant repayments of previously billed and collected revenue from patient services. Management believes that CCHC and its affiliates are in compliance with current laws and regulations and does not believe that these matters will have a material adverse effect on CCHC and its affiliates' consolidated financial statements.

#### **16. Concentration of Credit Risk**

Financial instruments that potentially subject Healthcare to concentrations of credit risk are patient and other accounts receivable, cash and cash equivalents, derivatives, and investments. CCHC and its affiliates are located in the Cape Cod area of Massachusetts. The entities grant credit without collateral to their patients, many of whom are local residents and are insured under third-party payor agreements.

# Cape Cod Healthcare, Inc. and Affiliates

## Notes to Consolidated Financial Statements

### Years Ended September 30, 2011 and 2010

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Accounts receivable from patients and third-party payors at September 30, 2011 and 2010, were as follows

|                          | 2011         | 2010         |
|--------------------------|--------------|--------------|
| BlueCross and BlueShield | 7 %          | 7 %          |
| Medicare                 | 41           | 40           |
| Medicaid                 | 12           | 13           |
| Other third-party payors | 33           | 33           |
| Patients                 | 7            | 7            |
|                          | <u>100 %</u> | <u>100 %</u> |

A significant portion of the accounts receivable from other third-party payors (commercial insurance companies and HMOs) is derived from two Massachusetts managed care companies. Although management expects amounts recorded as net accounts receivable at September 30, 2011, to be collectible, this concentration of credit risk is expected to continue in the near term.

#### 17. Acquisitions

On October 1, 2010, Cape Cod Health Network LLC, a physician organization in which Healthcare has a 50% ownership interest, was formed. Healthcare records its investment in this organization under the equity method of accounting.

On February 22, 2011 Healthcare opened a joint venture with a private group that provides radiation therapy services to its Upper Cape market. Healthcare's investment in the joint venture was \$2,650,000 as of September 30, 2011, which has been accounted for using the equity method of accounting. In addition, per the terms of the joint venture agreement, Healthcare has guaranteed fifty percent of the joint venture's lease obligation. As of September 30, 2011, the joint venture's total obligation is \$5,000,000.

Effective October 1, 2010, Falmouth Hospital acquired the business operations of Bayside Surgical Center, an ambulatory surgical center in North Falmouth, Massachusetts for \$2,259,000. The ambulatory surgical center will operate as an outpatient department of Falmouth Hospital and the results of its operations will be recorded in the operations of Falmouth Hospital upon commencing operations in 2012. This transaction was accounted for using the acquisition method of accounting, which requires all the assets and liabilities of Bayside Surgical Center to be revalued at their fair value as of the acquisition date. Falmouth Hospital recorded \$2,085,000 of goodwill as a result of this purchase.

#### 18. Subsequent Events

Healthcare has assessed the impact of subsequent events through January 13, 2012, the date that the financial statements were issued, and has concluded that there were no events that require adjustment to the audited financial statements or disclosure in the footnotes to the audited financial statements, other than the items as described above.



**Report of Independent Auditors on  
Accompanying Consolidating Information**

To the Board of Trustees of  
Cape Cod Healthcare, Inc. and Affiliates

The report on our audits of the consolidated financial statements, in which we indicated the extent of our reliance on the report of other auditors, of Cape Cod Healthcare, Inc. and Affiliates as of September 30, 2011 and 2010 and for the years then ended appears on page one of this document. Those audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The accompanying consolidating information is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations of the individual affiliates. Accordingly, we do not express an opinion on the financial position and results of operations of the individual affiliates. However, the consolidating information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

*PricewaterhouseCoopers LLP*

January 13, 2012

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidating Balance Sheet**  
**September 30, 2011**

|                                                                               | Total                 | Eliminations<br>and<br>Reclassifications | CCHC                  | Healthcare<br>Foundation | Cape Cod<br>Hospital and<br>Subsidiary | Falmouth<br>Hospital<br>Association | Cape and<br>Islands | VNA of<br>Cape Cod   | Human<br>Services   | Falmouth<br>Assisted<br>Living | JML Care<br>Center   | Cape Cod<br>Medical<br>Office Building | Captive<br>Insurance | Medical<br>Affiliates |
|-------------------------------------------------------------------------------|-----------------------|------------------------------------------|-----------------------|--------------------------|----------------------------------------|-------------------------------------|---------------------|----------------------|---------------------|--------------------------------|----------------------|----------------------------------------|----------------------|-----------------------|
| <b>Assets</b>                                                                 |                       |                                          |                       |                          |                                        |                                     |                     |                      |                     |                                |                      |                                        |                      |                       |
| Current assets                                                                |                       |                                          |                       |                          |                                        |                                     |                     |                      |                     |                                |                      |                                        |                      |                       |
| Cash and cash equivalents                                                     | \$ 41,287,572         | \$ -                                     | \$ 2,376,223          | \$ 860,629               | \$ 18,242,078                          | \$ 10,448,075                       | \$ 126,661          | \$ 3,445,960         | \$ 81,036           | \$ 1,827,591                   | \$ 1,307,669         | \$ 9,008                               | \$ 661,686           | \$ 1,900,956          |
| Short-term investments                                                        | 17,190,501            | -                                        | -                     | -                        | -                                      | -                                   | -                   | -                    | -                   | -                              | -                    | -                                      | 17,190,501           | -                     |
| Patient accounts receivable, net                                              | 63,139,375            | -                                        | -                     | -                        | 41,231,067                             | 13,222,740                          | -                   | 5,005,846            | 123,586             | 52,961                         | 1,416,484            | -                                      | -                    | 2,086,691             |
| Current portion of pledges receivable, net                                    | 7,268,247             | -                                        | -                     | 7,268,247                | -                                      | -                                   | -                   | -                    | -                   | -                              | -                    | -                                      | -                    | -                     |
| Other receivables, net                                                        | 7,518,599             | (3,225,930)                              | 3,051,685             | 1,075,000                | 673,145                                | 751,313                             | 12,224              | -                    | 1,315               | -                              | -                    | 29,400                                 | 5,133,269            | 17,178                |
| Estimated settlements with third-party payors                                 | 1,031,731             | -                                        | -                     | -                        | 869,419                                | 162,312                             | -                   | -                    | -                   | -                              | -                    | -                                      | -                    | -                     |
| Current portion of investments whose use is limited or restricted             |                       |                                          |                       |                          |                                        |                                     |                     |                      |                     |                                |                      |                                        |                      |                       |
| Internally designated                                                         | 130,210               | -                                        | -                     | -                        | -                                      | -                                   | -                   | -                    | 130,210             | -                              | -                    | -                                      | -                    | -                     |
| Funds held by trustee under bond indenture agreements                         | 7,690,130             | -                                        | -                     | -                        | 6,599,518                              | 728,408                             | -                   | -                    | -                   | 362,204                        | -                    | -                                      | -                    | -                     |
| Supplies                                                                      | 8,896,670             | -                                        | 126,832               | -                        | 6,421,190                              | 2,313,073                           | 35,575              | -                    | -                   | -                              | -                    | -                                      | -                    | -                     |
| Prepaid expenses and other current assets                                     | 5,430,769             | -                                        | 1,421,596             | 12,107                   | 1,724,169                              | 928,548                             | 33,301              | 233,252              | 7,310               | 25,422                         | 55,681               | -                                      | 55,109               | 934,274               |
| Due from affiliates                                                           | -                     | (13,368,891)                             | 210,793               | 9,406,876                | -                                      | -                                   | -                   | 218,054              | 3,533,168           | -                              | -                    | -                                      | -                    | -                     |
| Total current assets                                                          | <u>159,583,804</u>    | <u>(16,594,821)</u>                      | <u>7,187,129</u>      | <u>18,622,859</u>        | <u>75,760,586</u>                      | <u>28,554,469</u>                   | <u>207,761</u>      | <u>8,903,112</u>     | <u>3,876,625</u>    | <u>2,268,178</u>               | <u>2,779,834</u>     | <u>38,408</u>                          | <u>23,040,565</u>    | <u>4,939,099</u>      |
| Long-term investments                                                         | <u>169,715,265</u>    | <u>(80,706,373)</u>                      | <u>79,634,535</u>     | <u>983,676</u>           | <u>81,615,858</u>                      | <u>70,475,973</u>                   | <u>-</u>            | <u>9,433,009</u>     | <u>-</u>            | <u>5,070,775</u>               | <u>3,207,812</u>     | <u>-</u>                               | <u>-</u>             | <u>-</u>              |
| Investments whose use is limited or restricted                                |                       |                                          |                       |                          |                                        |                                     |                     |                      |                     |                                |                      |                                        |                      |                       |
| Funds held by trustee under bond indenture agreements, net of current portion | 13,952,511            | -                                        | -                     | -                        | 12,333,015                             | 861,351                             | -                   | -                    | -                   | 758,145                        | -                    | -                                      | -                    | -                     |
| Temporarily restricted investments                                            | 8,876,929             | (32,037,072)                             | 8,847,630             | 1,961,711                | 15,096,279                             | 13,532,937                          | -                   | 1,400,042            | -                   | -                              | 75,402               | -                                      | -                    | -                     |
| Permanently restricted investments                                            | 10,837,312            | (18,773,958)                             | 10,181,678            | -                        | 9,964,178                              | 4,508,612                           | -                   | 2,199,601            | -                   | -                              | 2,757,201            | -                                      | -                    | -                     |
| Permanently restricted beneficial interest in perpetual trusts                | 14,650,530            | -                                        | 8,156,791             | -                        | 6,493,739                              | -                                   | -                   | -                    | -                   | -                              | -                    | -                                      | -                    | -                     |
| Total assets whose use is limited or restricted                               | <u>48,317,282</u>     | <u>(50,811,030)</u>                      | <u>27,186,099</u>     | <u>1,961,711</u>         | <u>43,887,211</u>                      | <u>18,902,900</u>                   | <u>-</u>            | <u>3,599,643</u>     | <u>-</u>            | <u>758,145</u>                 | <u>2,832,603</u>     | <u>-</u>                               | <u>-</u>             | <u>-</u>              |
| Property and equipment, net                                                   | <u>263,819,106</u>    | <u>-</u>                                 | <u>12,198,819</u>     | <u>165,294</u>           | <u>182,335,157</u>                     | <u>57,000,884</u>                   | <u>166,895</u>      | <u>1,949,875</u>     | <u>146,834</u>      | <u>4,126,260</u>               | <u>5,191,003</u>     | <u>15,000</u>                          | <u>-</u>             | <u>523,085</u>        |
| Other assets                                                                  |                       |                                          |                       |                          |                                        |                                     |                     |                      |                     |                                |                      |                                        |                      |                       |
| Due from affiliates                                                           | -                     | (37,060,162)                             | 225,000               | -                        | 18,394,983                             | 15,555,823                          | -                   | -                    | -                   | 52,188                         | 101,536              | -                                      | -                    | 2,730,632             |
| Deferred financing costs, net                                                 | 5,411,205             | -                                        | -                     | -                        | 4,689,661                              | 520,555                             | -                   | -                    | -                   | 200,989                        | -                    | -                                      | -                    | -                     |
| Pledges receivable, net of current portion                                    | 5,690,915             | -                                        | -                     | 5,690,915                | -                                      | -                                   | -                   | -                    | -                   | -                              | -                    | -                                      | -                    | -                     |
| Goodwill                                                                      | 7,980,353             | -                                        | -                     | -                        | 5,843,363                              | 2,085,484                           | -                   | -                    | -                   | -                              | -                    | -                                      | -                    | 51,506                |
| Other assets                                                                  | 16,477,736            | (2,865,327)                              | 19,063,653            | -                        | 231,717                                | 14,499                              | -                   | -                    | -                   | -                              | 11,695               | -                                      | -                    | 21,499                |
| Total other assets                                                            | <u>35,560,209</u>     | <u>(39,925,489)</u>                      | <u>19,288,653</u>     | <u>5,690,915</u>         | <u>29,159,724</u>                      | <u>18,176,361</u>                   | <u>-</u>            | <u>-</u>             | <u>-</u>            | <u>253,177</u>                 | <u>113,231</u>       | <u>-</u>                               | <u>-</u>             | <u>2,803,637</u>      |
| Total assets                                                                  | <u>\$ 676,995,666</u> | <u>\$ (188,037,713)</u>                  | <u>\$ 145,495,235</u> | <u>\$ 27,424,455</u>     | <u>\$ 412,758,536</u>                  | <u>\$ 193,110,587</u>               | <u>\$ 374,656</u>   | <u>\$ 23,885,639</u> | <u>\$ 4,023,459</u> | <u>\$ 12,476,535</u>           | <u>\$ 14,124,483</u> | <u>\$ 53,408</u>                       | <u>\$ 23,040,565</u> | <u>\$ 8,265,821</u>   |

Cape Cod Healthcare, Inc. and Affiliates  
Consolidating Balance Sheet  
September 30, 2011

|                                                                      | Total          | Eliminations<br>and<br>Reclassifications | CCHC           | Healthcare<br>Foundation | Cape Cod<br>Hospital and<br>Subsidiary | Falmouth<br>Hospital<br>Association | Cape and<br>Islands | VNA of<br>Cape Cod | Human<br>Services | Falmouth<br>Assisted<br>Living | JML Care<br>Center | Cape Cod<br>Medical<br>Office Building | Captive<br>Insurance | Medical<br>Affiliates |
|----------------------------------------------------------------------|----------------|------------------------------------------|----------------|--------------------------|----------------------------------------|-------------------------------------|---------------------|--------------------|-------------------|--------------------------------|--------------------|----------------------------------------|----------------------|-----------------------|
| <b>Liabilities and Net Assets</b>                                    |                |                                          |                |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Current liabilities                                                  |                |                                          |                |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Current portion of long-term debt and capital lease obligations      | \$ 8,831,697   | \$ -                                     | \$ 374,245     | \$ -                     | \$ 7,197,839                           | \$ 1,059,613                        | \$ -                | \$ -               | \$ -              | \$ 200,000                     | \$ -               | \$ -                                   | \$ -                 | \$ -                  |
| Accounts payable and accrued expenses                                | 87,192,475     | (1,837,407)                              | 21,204,185     | 242,582                  | 42,324,657                             | 14,851,442                          | 595,349             | 4,257,124          | 210,666           | 375,519                        | 1,210,298          | 4,811                                  | 44,949               | 3,708,300             |
| Estimated settlements with third-party payors                        | 18,569,697     | -                                        | -              | -                        | 11,269,602                             | 6,643,570                           | -                   | 656,525            | -                 | -                              | -                  | -                                      | -                    | -                     |
| Due to affiliates                                                    | -              | (15,495,745)                             | 1,746,417      | 9,819,606                | -                                      | -                                   | 70,946              | -                  | 3,812,793         | 377                            | -                  | 45,606                                 | -                    | -                     |
| Borrowings under lines of credit                                     | 3,450,000      | -                                        | 3,450,000      | -                        | -                                      | -                                   | -                   | -                  | -                 | -                              | -                  | -                                      | -                    | -                     |
| Other current liabilities                                            | 670,495        | -                                        | 286,807        | -                        | 350,164                                | 24,202                              | -                   | 9,322              | -                 | -                              | -                  | -                                      | -                    | -                     |
| Total current liabilities                                            | 118,714,364    | (17,333,152)                             | 27,061,654     | 10,062,188               | 61,142,262                             | 22,578,827                          | 666,295             | 4,922,971          | 4,023,459         | 575,896                        | 1,210,298          | 50,417                                 | 44,949               | 3,708,300             |
| Other liabilities                                                    |                |                                          |                |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Due to affiliates                                                    | -              | (34,933,308)                             | -              | -                        | 9,751,254                              | 20,646,837                          | -                   | -                  | -                 | -                              | -                  | -                                      | -                    | 4,535,217             |
| Interest rate swaps                                                  | 4,041,228      | -                                        | -              | -                        | 3,974,110                              | 67,118                              | -                   | -                  | -                 | -                              | -                  | -                                      | -                    | -                     |
| Other liabilities                                                    | 25,053,075     | (1,388,523)                              | 3,108,034      | -                        | 146,394                                | -                                   | -                   | -                  | -                 | 311,554                        | -                  | -                                      | 22,875,616           | -                     |
| Total other liabilities                                              | 29,094,303     | (36,321,831)                             | 3,108,034      | -                        | 13,871,758                             | 20,713,955                          | -                   | -                  | -                 | 311,554                        | -                  | -                                      | 22,875,616           | 4,535,217             |
| Long-term debt and capital lease obligations, net of current portion |                |                                          |                |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
|                                                                      | 162,609,868    | -                                        | 2,900,403      | -                        | 135,800,563                            | 18,908,902                          | -                   | -                  | -                 | 5,000,000                      | -                  | -                                      | -                    | -                     |
| Total liabilities                                                    | 310,418,535    | (53,654,983)                             | 33,070,091     | 10,062,188               | 210,814,583                            | 62,201,684                          | 666,295             | 4,922,971          | 4,023,459         | 5,887,450                      | 1,210,298          | 50,417                                 | 22,920,565           | 8,243,517             |
| Net assets                                                           |                |                                          |                |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Unrestricted                                                         | 307,973,272    | (83,571,700)                             | 75,578,874     | 821,210                  | 170,390,186                            | 112,867,354                         | (291,639)           | 15,363,025         | -                 | 6,589,085                      | 10,081,582         | 2,991                                  | 120,000              | 22,304                |
| Temporarily restricted                                               | 32,680,529     | (32,037,072)                             | 18,255,097     | 16,358,272               | 15,095,851                             | 13,532,937                          | -                   | 1,400,042          | -                 | -                              | 75,402             | -                                      | -                    | -                     |
| Permanently restricted                                               | 25,923,330     | (18,773,958)                             | 18,591,173     | 182,785                  | 16,457,916                             | 4,508,612                           | -                   | 2,199,601          | -                 | -                              | 2,757,201          | -                                      | -                    | -                     |
| Total net assets                                                     | 366,577,131    | (134,382,730)                            | 112,425,144    | 17,362,267               | 201,943,953                            | 130,908,903                         | (291,639)           | 18,962,668         | -                 | 6,589,085                      | 12,914,185         | 2,991                                  | 120,000              | 22,304                |
| Total liabilities and net assets                                     | \$ 676,995,666 | \$ (188,037,713)                         | \$ 145,495,235 | \$ 27,424,455            | \$ 412,758,536                         | \$ 193,110,587                      | \$ 374,656          | \$ 23,885,639      | \$ 4,023,459      | \$ 12,476,535                  | \$ 14,124,483      | \$ 53,408                              | \$ 23,040,565        | \$ 8,265,821          |

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidating Statement of Operations**  
**September 30, 2011**

|                                                                                      | Total          | Eliminations<br>and<br>Reclassifications | CCHC          | Healthcare<br>Foundation | Cape Cod<br>Hospital and<br>Subsidiary | Falmouth<br>Hospital<br>Association | Cape and<br>Islands | VNA of<br>Cape Cod | Human<br>Services | Falmouth<br>Assisted<br>Living | JML Care<br>Center | Cape Cod<br>Medical<br>Office Building | Captive<br>Insurance | Medical<br>Affiliates |
|--------------------------------------------------------------------------------------|----------------|------------------------------------------|---------------|--------------------------|----------------------------------------|-------------------------------------|---------------------|--------------------|-------------------|--------------------------------|--------------------|----------------------------------------|----------------------|-----------------------|
| <b>Revenue</b>                                                                       |                |                                          |               |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Net patient service revenue                                                          | \$ 630,621,712 | \$ -                                     | \$ -          | \$ -                     | \$ 400,492,616                         | \$ 139,385,308                      | \$ -                | \$ 44,497,845      | \$ 1,722,098      | \$ 3,823,705                   | \$ 15,706,631      | \$ -                                   | \$ -                 | \$ 24,993,509         |
| Other revenue                                                                        | 16,128,447     | (43,671,607)                             | 32,077,494    | -                        | 8,862,366                              | 6,229,448                           | 9,761,844           | 1,352,787          | 84,648            | 388,995                        | 117,981            | 15,000                                 | -                    | 909,491               |
| Net assets released from restrictions used<br>for operations                         | 1,520,542      | -                                        | -             | -                        | 206,444                                | 485,822                             | -                   | 661,662            | 23,391            | -                              | 143,223            | -                                      | -                    | -                     |
| Total revenue                                                                        | 648,270,701    | (43,671,607)                             | 32,077,494    | -                        | 409,561,426                            | 146,100,578                         | 9,761,844           | 46,512,294         | 1,830,137         | 4,212,700                      | 15,967,835         | 15,000                                 | -                    | 25,903,000            |
| <b>Expenses</b>                                                                      |                |                                          |               |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Salaries and wages                                                                   | 249,564,821    | -                                        | 16,369,227    | -                        | 130,511,067                            | 51,007,928                          | 4,520,682           | 28,678,407         | 1,480,306         | 1,341,526                      | 9,057,073          | -                                      | -                    | 6,598,605             |
| Physicians' salaries and fees                                                        | 46,058,543     | -                                        | 204,634       | -                        | 25,063,654                             | 8,773,400                           | 51,996              | 30,970             | 181,356           | -                              | -                  | -                                      | -                    | 11,752,533            |
| Employee benefits                                                                    | 90,161,989     | -                                        | 3,911,483     | -                        | 48,581,273                             | 18,305,933                          | 3,631,974           | 8,764,904          | 319,051           | 476,156                        | 2,136,587          | -                                      | -                    | 4,034,628             |
| Supplies and other                                                                   | 179,014,872    | (43,671,607)                             | 10,208,754    | -                        | 141,331,396                            | 47,055,233                          | 1,526,055           | 7,467,667          | 917,470           | 803,152                        | 3,627,369          | 24,058                                 | -                    | 9,725,325             |
| Depreciation and amortization                                                        | 24,259,921     | -                                        | 1,213,374     | -                        | 16,561,945                             | 4,825,353                           | 31,137              | 715,042            | 23,508            | 314,585                        | 447,517            | -                                      | -                    | 127,460               |
| Interest                                                                             | 9,054,870      | -                                        | 217           | -                        | 7,930,117                              | 1,049,375                           | -                   | -                  | 8,467             | 66,694                         | -                  | -                                      | -                    | -                     |
| Provision for bad debts                                                              | 14,725,672     | -                                        | -             | -                        | 10,799,660                             | 3,121,182                           | -                   | 130,642            | 21,767            | -                              | 125,000            | -                                      | -                    | 527,421               |
| Total expenses                                                                       | 612,840,688    | (43,671,607)                             | 31,907,689    | -                        | 380,779,112                            | 134,138,404                         | 9,761,844           | 45,787,632         | 2,951,925         | 3,002,113                      | 15,393,546         | 24,058                                 | -                    | 32,765,972            |
| Operating income (loss)                                                              | 35,430,013     | -                                        | 169,805       | -                        | 28,782,314                             | 11,962,174                          | -                   | 724,662            | (1,121,788)       | 1,210,587                      | 574,289            | (9,058)                                | -                    | (6,862,972)           |
| <b>Nonoperating gains (losses)</b>                                                   |                |                                          |               |                          |                                        |                                     |                     |                    |                   |                                |                    |                                        |                      |                       |
| Investment income                                                                    | 1,679,206      | (635,750)                                | 638,261       | 34,086                   | 971,611                                | 502,098                             | -                   | 99,336             | -                 | 43,112                         | 26,452             | -                                      | -                    | -                     |
| Realized gains (losses) on investments, net                                          | 802,361        | (629,988)                                | 193,657       | (1,808)                  | 720,320                                | 552,242                             | -                   | (25,678)           | 1,715             | (13,194)                       | 5,095              | -                                      | -                    | -                     |
| Gifts and bequests                                                                   | 4,274,295      | (3,306,223)                              | -             | 4,274,295                | 2,006,029                              | 919,653                             | -                   | 380,541            | -                 | -                              | -                  | -                                      | -                    | -                     |
| Fundraising expense                                                                  | (1,060,710)    | -                                        | -             | (1,060,710)              | -                                      | -                                   | -                   | -                  | -                 | -                              | -                  | -                                      | -                    | -                     |
| Change in fair value of interest rate swaps                                          | (133,272)      | -                                        | -             | -                        | (201,015)                              | 67,743                              | -                   | -                  | -                 | -                              | -                  | -                                      | -                    | -                     |
| Other nonoperating gains (losses)                                                    | (407,500)      | 1,008,215                                | (291,957)     | -                        | (809,030)                              | (301,066)                           | -                   | (46,189)           | -                 | (17,769)                       | 50,296             | -                                      | -                    | -                     |
| Total nonoperating gains (losses), net                                               | 5,154,380      | (3,563,746)                              | 539,961       | 3,245,863                | 2,687,915                              | 1,740,670                           | -                   | 408,010            | 1,715             | 12,149                         | 81,843             | -                                      | -                    | -                     |
| Excess (deficit) of revenue and gains<br>over expenses and losses                    | 40,584,393     | (3,563,746)                              | 709,766       | 3,245,863                | 31,470,229                             | 13,702,844                          | -                   | 1,132,672          | (1,120,073)       | 1,222,736                      | 656,132            | (9,058)                                | -                    | (6,862,972)           |
| Change in net unrealized gains and losses on investments                             | (5,444,964)    | 2,755,160                                | (2,756,650)   | -                        | (2,815,887)                            | (2,012,764)                         | -                   | (281,146)          | -                 | (123,188)                      | (210,489)          | -                                      | -                    | -                     |
| Net assets released from restrictions used for purchase of<br>property and equipment | 9,623,220      | -                                        | 2,500,000     | -                        | 5,655,646                              | 1,467,574                           | -                   | -                  | -                 | -                              | -                  | -                                      | -                    | -                     |
| Transfer to (from) affiliates                                                        | -              | -                                        | -             | -                        | (5,062,021)                            | (2,921,024)                         | -                   | -                  | 1,120,073         | -                              | -                  | -                                      | -                    | 6,862,972             |
| Other                                                                                | 182,742        | (2,517,995)                              | 22,621,223    | (19,794,007)             | (14,620)                               | -                                   | -                   | (122,029)          | -                 | -                              | 10,170             | -                                      | -                    | -                     |
| Increase (decrease) in unrestricted net assets                                       | \$ 44,945,391  | \$ (3,326,581)                           | \$ 23,074,339 | \$ (16,548,144)          | \$ 29,233,347                          | \$ 10,236,630                       | \$ -                | \$ 729,497         | \$ -              | \$ 1,099,548                   | \$ 455,813         | \$ (9,058)                             | \$ -                 | \$ -                  |

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidating Balance Sheet - Cape Cod Healthcare Obligated Group**  
**September 30, 2011**

|                                                                               | Total                 | Other Entities<br>and<br>Eliminations | Total<br>Obligated<br>Group | Eliminations<br>and<br>Reclassifications | CCHC                  | Healthcare<br>Foundation | Cape Cod<br>Hospital and<br>Subsidiary | Falmouth<br>Hospital<br>Association |
|-------------------------------------------------------------------------------|-----------------------|---------------------------------------|-----------------------------|------------------------------------------|-----------------------|--------------------------|----------------------------------------|-------------------------------------|
| <b>Assets</b>                                                                 |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Current assets                                                                |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Cash and cash equivalents                                                     | \$ 41,287,572         | \$ 9,360,567                          | \$ 31,927,005               | \$ -                                     | \$ 2,376,223          | \$ 860,629               | \$ 18,242,078                          | \$ 10,448,075                       |
| Short-term investments                                                        | 17,190,501            | 17,190,501                            | -                           | -                                        | -                     | -                        | -                                      | -                                   |
| Patient accounts receivable                                                   | 63,139,375            | 8,685,568                             | 54,453,807                  | -                                        | -                     | -                        | 41,231,067                             | 13,222,740                          |
| Current portion of pledges receivable, net                                    | 7,268,247             | -                                     | 7,268,247                   | -                                        | -                     | 7,268,247                | -                                      | -                                   |
| Other receivables, net                                                        | 7,518,599             | 1,967,456                             | 5,551,143                   | -                                        | 3,051,685             | 1,075,000                | 673,145                                | 751,313                             |
| Estimated settlements with third-party payors                                 | 1,031,731             | -                                     | 1,031,731                   | -                                        | -                     | -                        | 869,419                                | 162,312                             |
| Current portion of investments whose use is limited or restricted             |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Internally designated                                                         | 130,210               | 130,210                               | -                           | -                                        | -                     | -                        | -                                      | -                                   |
| Funds held by trustee under bond indenture agreements                         | 7,690,130             | 362,204                               | 7,327,926                   | -                                        | -                     | -                        | 6,599,518                              | 728,408                             |
| Supplies                                                                      | 8,896,670             | 35,575                                | 8,861,095                   | -                                        | 126,832               | -                        | 6,421,190                              | 2,313,073                           |
| Prepaid expenses and other current assets                                     | 5,430,769             | 1,344,349                             | 4,086,420                   | -                                        | 1,421,596             | 12,107                   | 1,724,169                              | 928,548                             |
| Due from affiliates                                                           | -                     | -                                     | -                           | (9,617,669)                              | 210,793               | 9,406,876                | -                                      | -                                   |
| Total current assets                                                          | <u>159,583,804</u>    | <u>39,076,430</u>                     | <u>120,507,374</u>          | <u>(9,617,669)</u>                       | <u>7,187,129</u>      | <u>18,622,859</u>        | <u>75,760,586</u>                      | <u>28,554,469</u>                   |
| Long-term investments                                                         | <u>169,715,265</u>    | <u>-</u>                              | <u>169,715,265</u>          | <u>(62,994,777)</u>                      | <u>79,634,535</u>     | <u>983,676</u>           | <u>81,615,858</u>                      | <u>70,475,973</u>                   |
| Investments whose use is limited or restricted                                |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Funds held by trustee under bond indenture agreements, net of current portion | 13,952,511            | 758,145                               | 13,194,366                  | -                                        | -                     | -                        | 12,333,015                             | 861,351                             |
| Temporarily restricted investments                                            | 8,876,929             | -                                     | 8,876,929                   | (30,561,628)                             | 8,847,630             | 1,961,711                | 15,096,279                             | 13,532,937                          |
| Permanently restricted investments                                            | 10,837,312            | -                                     | 10,837,312                  | (13,817,156)                             | 10,181,678            | -                        | 9,964,178                              | 4,508,612                           |
| Permanently restricted beneficial interest in perpetual trusts                | <u>14,650,530</u>     | <u>-</u>                              | <u>14,650,530</u>           | <u>-</u>                                 | <u>8,156,791</u>      | <u>-</u>                 | <u>6,493,739</u>                       | <u>-</u>                            |
| Total assets whose use is limited or restricted                               | <u>48,317,282</u>     | <u>758,145</u>                        | <u>47,559,137</u>           | <u>(44,378,784)</u>                      | <u>27,186,099</u>     | <u>1,961,711</u>         | <u>43,887,211</u>                      | <u>18,902,900</u>                   |
| Property and equipment, net                                                   | <u>263,819,106</u>    | <u>12,118,952</u>                     | <u>251,700,154</u>          | <u>-</u>                                 | <u>12,198,819</u>     | <u>165,294</u>           | <u>182,335,157</u>                     | <u>57,000,884</u>                   |
| Other assets                                                                  |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Due from affiliates                                                           | -                     | (17,842,107)                          | 17,842,107                  | (16,333,699)                             | 225,000               | -                        | 18,394,983                             | 15,555,823                          |
| Deferred financing costs, net                                                 | 5,411,205             | 200,989                               | 5,210,216                   | -                                        | -                     | -                        | 4,689,661                              | 520,555                             |
| Pledges receivable, net of current portion                                    | 5,690,915             | -                                     | 5,690,915                   | -                                        | -                     | 5,690,915                | -                                      | -                                   |
| Goodwill                                                                      | 7,980,353             | 51,506                                | 7,928,847                   | -                                        | -                     | -                        | 5,843,363                              | 2,085,484                           |
| Other assets                                                                  | <u>16,477,736</u>     | <u>(86,806)</u>                       | <u>16,564,542</u>           | <u>(2,745,327)</u>                       | <u>19,063,653</u>     | <u>-</u>                 | <u>231,717</u>                         | <u>14,499</u>                       |
| Total other assets                                                            | <u>35,560,209</u>     | <u>(17,676,418)</u>                   | <u>53,236,627</u>           | <u>(19,079,026)</u>                      | <u>19,288,653</u>     | <u>5,690,915</u>         | <u>29,159,724</u>                      | <u>18,176,361</u>                   |
| Total assets                                                                  | <u>\$ 676,995,666</u> | <u>\$ 34,277,109</u>                  | <u>\$ 642,718,557</u>       | <u>\$ (136,070,256)</u>                  | <u>\$ 145,495,235</u> | <u>\$ 27,424,455</u>     | <u>\$ 412,758,536</u>                  | <u>\$ 193,110,587</u>               |

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidating Balance Sheet - Cape Cod Healthcare Obligated Group**  
**September 30, 2011**

|                                                                      | Total                 | Other Entities<br>and<br>Eliminations | Total<br>Obligated<br>Group | Eliminations<br>and<br>Reclassifications | CCHC                  | Healthcare<br>Foundation | Cape Cod<br>Hospital and<br>Subsidiary | Falmouth<br>Hospital<br>Association |
|----------------------------------------------------------------------|-----------------------|---------------------------------------|-----------------------------|------------------------------------------|-----------------------|--------------------------|----------------------------------------|-------------------------------------|
| <b>Liabilities and Net Assets</b>                                    |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Current liabilities                                                  |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Current portion of long-term debt and capital lease obligations      | \$ 8,831,697          | \$ 200,000                            | \$ 8,631,697                | \$ -                                     | \$ 374,245            | \$ -                     | \$ 7,197,839                           | \$ 1,059,613                        |
| Accounts payable and accrued expenses                                | 87,192,475            | 8,569,609                             | 78,622,866                  | -                                        | 21,204,185            | 242,582                  | 42,324,657                             | 14,851,442                          |
| Estimated settlements with third-party payors                        | 18,569,697            | 656,525                               | 17,913,172                  | -                                        | -                     | -                        | 11,269,602                             | 6,643,570                           |
| Due to affiliates                                                    | -                     | -                                     | -                           | (11,566,023)                             | 1,746,417             | 9,819,606                | -                                      | -                                   |
| Borrowings under lines of credit                                     | 3,450,000             | -                                     | 3,450,000                   | -                                        | 3,450,000             | -                        | -                                      | -                                   |
| Other current liabilities                                            | 670,495               | 9,322                                 | 661,173                     | -                                        | 286,807               | -                        | 350,164                                | 24,202                              |
| Total current liabilities                                            | <u>118,714,364</u>    | <u>9,435,456</u>                      | <u>109,278,908</u>          | <u>(11,566,023)</u>                      | <u>27,061,654</u>     | <u>10,062,188</u>        | <u>61,142,262</u>                      | <u>22,578,827</u>                   |
| Other liabilities                                                    |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Due to affiliates                                                    | -                     | (16,012,746)                          | 16,012,746                  | (14,385,345)                             | -                     | -                        | 9,751,254                              | 20,646,837                          |
| Interest rate swaps                                                  | 4,041,228             | -                                     | 4,041,228                   | -                                        | -                     | -                        | 3,974,110                              | 67,118                              |
| Other liabilities                                                    | 25,053,075            | 21,798,647                            | 3,254,428                   | -                                        | 3,108,034             | -                        | 146,394                                | -                                   |
| Total other liabilities                                              | <u>29,094,303</u>     | <u>5,785,901</u>                      | <u>23,308,402</u>           | <u>(14,385,345)</u>                      | <u>3,108,034</u>      | <u>-</u>                 | <u>13,871,758</u>                      | <u>20,713,955</u>                   |
| Long-term debt and capital lease obligations, net of current portion | <u>162,609,868</u>    | <u>5,000,000</u>                      | <u>157,609,868</u>          | <u>-</u>                                 | <u>2,900,403</u>      | <u>-</u>                 | <u>135,800,563</u>                     | <u>18,908,902</u>                   |
| Total liabilities                                                    | <u>310,418,535</u>    | <u>20,221,357</u>                     | <u>290,197,178</u>          | <u>(25,951,368)</u>                      | <u>33,070,091</u>     | <u>10,062,188</u>        | <u>210,814,583</u>                     | <u>62,201,684</u>                   |
| Net assets                                                           |                       |                                       |                             |                                          |                       |                          |                                        |                                     |
| Unrestricted                                                         | 307,973,272           | 14,055,752                            | 293,917,520                 | (65,740,104)                             | 75,578,874            | 821,210                  | 170,390,186                            | 112,867,354                         |
| Temporarily restricted                                               | 32,680,529            | -                                     | 32,680,529                  | (30,561,628)                             | 18,255,097            | 16,358,272               | 15,095,851                             | 13,532,937                          |
| Permanently restricted                                               | 25,923,330            | -                                     | 25,923,330                  | (13,817,156)                             | 18,591,173            | 182,785                  | 16,457,916                             | 4,508,612                           |
| Total net assets                                                     | <u>366,577,131</u>    | <u>14,055,752</u>                     | <u>352,521,379</u>          | <u>(110,118,888)</u>                     | <u>112,425,144</u>    | <u>17,362,267</u>        | <u>201,943,953</u>                     | <u>130,908,903</u>                  |
| Total liabilities and net assets                                     | <u>\$ 676,995,666</u> | <u>\$ 34,277,109</u>                  | <u>\$ 642,718,557</u>       | <u>\$ (136,070,256)</u>                  | <u>\$ 145,495,235</u> | <u>\$ 27,424,455</u>     | <u>\$ 412,758,536</u>                  | <u>\$ 193,110,587</u>               |

**Cape Cod Healthcare, Inc. and Affiliates**  
**Consolidating Statement of Operations - Cape Cod Healthcare Obligated Group**  
**September 30, 2011**

|                                                                                   | Total                | Other Entities<br>and<br>Eliminations | Total<br>Obligated<br>Group | Eliminations<br>and<br>Reclassifications | CCHC                 | Healthcare<br>Foundation | Cape Cod<br>Hospital and<br>Subsidiary | Falmouth<br>Hospital<br>Association |
|-----------------------------------------------------------------------------------|----------------------|---------------------------------------|-----------------------------|------------------------------------------|----------------------|--------------------------|----------------------------------------|-------------------------------------|
| <b>Revenue</b>                                                                    |                      |                                       |                             |                                          |                      |                          |                                        |                                     |
| Net patient service revenue                                                       | \$ 630,621,712       | \$ 90,743,788                         | \$ 539,877,924              | \$ -                                     | \$ -                 | \$ -                     | \$ 400,492,616                         | \$ 139,385,308                      |
| Other revenue                                                                     | 16,128,447           | (325,966)                             | 16,454,413                  | (30,714,895)                             | 32,077,494           | -                        | 8,862,366                              | 6,229,448                           |
| Net assets released from restrictions used for operations                         | 1,520,542            | 828,276                               | 692,266                     | -                                        | -                    | -                        | 206,444                                | 485,822                             |
| Total revenue                                                                     | <u>648,270,701</u>   | <u>91,246,098</u>                     | <u>557,024,603</u>          | <u>(30,714,895)</u>                      | <u>32,077,494</u>    | <u>-</u>                 | <u>409,561,426</u>                     | <u>146,100,578</u>                  |
| <b>Expenses</b>                                                                   |                      |                                       |                             |                                          |                      |                          |                                        |                                     |
| Salaries and wages                                                                | 249,564,821          | 51,676,599                            | 197,888,222                 | -                                        | 16,369,227           | -                        | 130,511,067                            | 51,007,928                          |
| Physicians' salaries and fees                                                     | 46,058,543           | 12,016,855                            | 34,041,688                  | -                                        | 204,634              | -                        | 25,063,654                             | 8,773,400                           |
| Employee benefits                                                                 | 90,161,989           | 19,363,300                            | 70,798,689                  | -                                        | 3,911,483            | -                        | 48,581,273                             | 18,305,933                          |
| Supplies and other                                                                | 179,014,872          | 11,134,384                            | 167,880,488                 | (30,714,895)                             | 10,208,754           | -                        | 141,331,396                            | 47,055,233                          |
| Depreciation and amortization                                                     | 24,259,921           | 1,659,249                             | 22,600,672                  | -                                        | 1,213,374            | -                        | 16,561,945                             | 4,825,353                           |
| Interest                                                                          | 9,054,870            | 75,161                                | 8,979,709                   | -                                        | 217                  | -                        | 7,930,117                              | 1,049,375                           |
| Provision for bad debts                                                           | 14,725,672           | 804,830                               | 13,920,842                  | -                                        | -                    | -                        | 10,799,660                             | 3,121,182                           |
| Total expenses                                                                    | <u>612,840,688</u>   | <u>96,730,378</u>                     | <u>516,110,310</u>          | <u>(30,714,895)</u>                      | <u>31,907,689</u>    | <u>-</u>                 | <u>380,779,112</u>                     | <u>134,138,404</u>                  |
| Operating income (loss)                                                           | <u>35,430,013</u>    | <u>(5,484,280)</u>                    | <u>40,914,293</u>           | <u>-</u>                                 | <u>169,805</u>       | <u>-</u>                 | <u>28,782,314</u>                      | <u>11,962,174</u>                   |
| <b>Nonoperating gains (losses)</b>                                                |                      |                                       |                             |                                          |                      |                          |                                        |                                     |
| Investment income                                                                 | 1,679,206            | 26,750                                | 1,652,456                   | (493,600)                                | 638,261              | 34,086                   | 971,611                                | 502,098                             |
| Realized gains (losses) on investments, net                                       | 802,361              | 1,716                                 | 800,645                     | (663,766)                                | 193,657              | (1,808)                  | 720,320                                | 552,242                             |
| Gifts and bequests                                                                | 4,274,295            | -                                     | 4,274,295                   | (2,925,682)                              | -                    | 4,274,295                | 2,006,029                              | 919,653                             |
| Fundraising expense                                                               | (1,060,710)          | -                                     | (1,060,710)                 | -                                        | -                    | (1,060,710)              | -                                      | -                                   |
| Change in fair value of interest rate swaps                                       | (133,272)            | -                                     | (133,272)                   | -                                        | -                    | -                        | (201,015)                              | 67,743                              |
| Other nonoperating gains (losses)                                                 | (407,500)            | (26,270)                              | (381,230)                   | 1,020,823                                | (291,957)            | -                        | (809,030)                              | (301,066)                           |
| Total nonoperating gains (losses), net                                            | <u>5,154,380</u>     | <u>2,196</u>                          | <u>5,152,184</u>            | <u>(3,062,225)</u>                       | <u>539,961</u>       | <u>3,245,863</u>         | <u>2,687,915</u>                       | <u>1,740,670</u>                    |
| Excess (deficit) of revenue and gains over expenses and losses                    | <u>40,584,393</u>    | <u>(5,482,084)</u>                    | <u>46,066,477</u>           | <u>(3,062,225)</u>                       | <u>709,766</u>       | <u>3,245,863</u>         | <u>31,470,229</u>                      | <u>13,702,844</u>                   |
| Change in net unrealized gains and losses on investments                          | (5,444,964)          | 2,131                                 | (5,447,095)                 | 2,138,206                                | (2,756,650)          | -                        | (2,815,887)                            | (2,012,764)                         |
| Net assets released from restrictions used for purchase of property and equipment | 9,623,220            | -                                     | 9,623,220                   | -                                        | 2,500,000            | -                        | 5,655,646                              | 1,467,574                           |
| Transfer to (from) affiliates                                                     | -                    | 7,983,045                             | (7,983,045)                 | -                                        | -                    | -                        | (5,062,021)                            | (2,921,024)                         |
| Other                                                                             | 182,742              | (2,629,854)                           | 2,812,596                   | -                                        | 22,621,223           | (19,794,007)             | (14,620)                               | -                                   |
| Increase (decrease) in unrestricted net assets                                    | <u>\$ 44,945,391</u> | <u>\$ (126,762)</u>                   | <u>\$ 45,072,153</u>        | <u>\$ (924,019)</u>                      | <u>\$ 23,074,339</u> | <u>\$ (16,548,144)</u>   | <u>\$ 29,233,347</u>                   | <u>\$ 10,236,630</u>                |

Additional Data

Software ID:

Software Version:

EIN: 90-0054984

Name: CAPE COD HEALTHCARE INC & AFFILIATES

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A)<br>Name and Title                              | (B)<br>Average<br>hours<br>per<br>week | (C)<br>Position (check all<br>that apply) |                       |         |              |                                 |        |         | (D)<br>Reportable<br>compensation<br>from the<br>organization (W-<br>2/1099-MISC) | (E)<br>Reportable<br>compensation<br>from related<br>organizations<br>(W- 2/1099-<br>MISC) | (F)<br>Estimated<br>amount of other<br>compensation<br>from the<br>organization and<br>related<br>organizations |
|----------------------------------------------------|----------------------------------------|-------------------------------------------|-----------------------|---------|--------------|---------------------------------|--------|---------|-----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------|
|                                                    |                                        | Individual trustee<br>or director         | Institutional Trustee | Officer | Key employee | Highest compensated<br>employee | Former |         |                                                                                   |                                                                                            |                                                                                                                 |
| ROBERT BIRMINGHAM<br>TRUSTEE                       | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| ELEANOR CLAUS<br>CLERK UNTIL 5/11/TRUSTEE          | 2 0                                    | X                                         |                       | X       |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| HOWARD CROW JR<br>TRUSTEE                          | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| MICHAEL FISHBEIN MD<br>TRUSTEE - MACC              | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| PHILIP MCLOUGHLIN<br>TRUSTEE                       | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| GROVER BAXLEY MD<br>TRUSTEE - MACC                 | 2 0                                    | X                                         |                       |         |              |                                 |        | 131,408 | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| PATRICK MURRAY MD<br>TRUSTEE UNTIL 1/11            | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| NATE RUDMAN MD<br>TRUSTEE                          | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| SUMNER B TILTON JR<br>TRUSTEE/TREASURER FROM 5/11  | 2 0                                    | X                                         |                       | X       |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| JOEL CROWELL<br>TRUSTEE/CLERK FROM 5/11            | 2 0                                    | X                                         |                       | X       |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| PAUL DEMEO MD<br>TRUSTEE                           | 2 0                                    | X                                         |                       |         |              |                                 |        | 27,225  | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| SUZANNE GLYNN ESQ<br>TRUSTEE                       | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| KEVIN BRESNAHAM MD<br>TRUSTEE FROM 1/11            | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| DEWITT DAVENPORT<br>TRUSTEE                        | 2 0                                    | X                                         |                       |         |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| THOMAS WROE JR<br>CHAIRMAN                         | 2 0                                    |                                           |                       | X       |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| RICHARD F SALLUZZO MD<br>PRESIDENT/CEO UNTIL 12/10 | 40 0                                   |                                           |                       | X       |              |                                 |        | 0       | 1,204,875                                                                         | 104,433                                                                                    |                                                                                                                 |
| MICHAEL K LAUF<br>SEE SCHEDULE O FOR TITLE         | 40 0                                   |                                           |                       | X       |              |                                 |        | 0       | 552,726                                                                           | 82,428                                                                                     |                                                                                                                 |
| WILLIAM ZAMMER<br>INTERIM TRSR/VICE CHAIRMAN       | 2 0                                    |                                           |                       | X       |              |                                 |        | 0       | 0                                                                                 | 0                                                                                          |                                                                                                                 |
| MICHAEL L CONNORS<br>SENIOR VP FINANCE/CFO         | 40 0                                   |                                           |                       | X       |              |                                 |        | 0       | 416,646                                                                           | 77,921                                                                                     |                                                                                                                 |
| CHRISTOPHER O'CONNOR<br>V P OF DEV AS OF 1/19/10   | 40 0                                   |                                           |                       |         | X            |                                 |        | 0       | 290,880                                                                           | 24,135                                                                                     |                                                                                                                 |
| DIANNE KOLB<br>CHIEF OPERATING OFFICER - VNA       | 40 0                                   |                                           |                       |         | X            |                                 |        | 0       | 233,535                                                                           | 27,304                                                                                     |                                                                                                                 |
| SUSAN M WING<br>COO - FALMOUTH HOSPITAL            | 40 0                                   |                                           |                       |         | X            |                                 |        | 0       | 293,741                                                                           | 30,894                                                                                     |                                                                                                                 |
| MICHAEL G JONES<br>V P OF LEGAL AFFAIRS            | 40 0                                   |                                           |                       |         | X            |                                 |        | 0       | 372,739                                                                           | 61,874                                                                                     |                                                                                                                 |
| CHARLES R HULSE<br>EXECUTIVE DIRECTOR - MACC       | 40 0                                   |                                           |                       |         | X            |                                 |        | 0       | 218,900                                                                           | 27,289                                                                                     |                                                                                                                 |
| DAVID RYAN<br>VP OF HUMAN RESOURCES                | 40 0                                   |                                           |                       |         | X            |                                 |        | 0       | 235,742                                                                           | 47,921                                                                                     |                                                                                                                 |

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

| (A)<br>Name and Title                             | (B)<br>Average hours per week | (C)<br>Position (check all that apply) |                       |         |              |                              |        | (D)<br>Reportable compensation from the organization (W-2/1099-MISC) | (E)<br>Reportable compensation from related organizations (W-2/1099-MISC) | (F)<br>Estimated amount of other compensation from the organization and related organizations |
|---------------------------------------------------|-------------------------------|----------------------------------------|-----------------------|---------|--------------|------------------------------|--------|----------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
|                                                   |                               | Individual trustee or director         | Institutional Trustee | Officer | Key employee | Highest compensated employee | Former |                                                                      |                                                                           |                                                                                               |
| SHERYL CROWLEY<br>VP INFO SYS/CIO                 | 40 0                          |                                        |                       |         | X            |                              |        | 0                                                                    | 275,230                                                                   | 34,974                                                                                        |
| RICHARD B ZELMAN MD<br>PHYSICIAN                  | 40 0                          |                                        |                       |         |              | X                            |        | 1,268,819                                                            | 0                                                                         | 34,974                                                                                        |
| DANIEL J CANADAY MD<br>PHYSICIAN                  | 40 0                          |                                        |                       |         |              | X                            |        | 612,957                                                              | 0                                                                         | 34,974                                                                                        |
| GARY L SHAPIRO MD<br>PHYSICIAN                    | 40 0                          |                                        |                       |         |              | X                            |        | 562,727                                                              | 0                                                                         | 38,474                                                                                        |
| XIANG-YANG D GUO MD<br>PHYSICIAN                  | 40 0                          |                                        |                       |         |              | X                            |        | 542,228                                                              | 0                                                                         | 37,474                                                                                        |
| ROBERT R MCANAW MD<br>PHYSICIAN                   | 40 0                          |                                        |                       |         |              | X                            |        | 536,063                                                              | 0                                                                         | 34,235                                                                                        |
| JEFFREY S DYKENS<br>CONTROLLER                    | 40 0                          |                                        |                       |         |              |                              | X      | 0                                                                    | 242,066                                                                   | 34,236                                                                                        |
| STEPHEN L ABBOTT<br>FORMER PRESIDENT/CEO          | 40 0                          |                                        |                       |         |              |                              | X      | 0                                                                    | 645,256                                                                   | 0                                                                                             |
| LINDA HABEEB MD<br>FORMER MEDICAL DIRECTOR - MACC | 40 0                          |                                        |                       |         |              |                              | X      | 235,939                                                              | 0                                                                         | 35,866                                                                                        |