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# SCANNED JUN 2 1 2012

(HTA)

Form 990

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except blacklung

OMB No. 1545 0047

Department of the Treas Internal Revenue Service		eporting requirements.	Inspection
	calendar year, or tax year beginning 10/1/2010 , and	ending 9/30/2	
B Check if applicab		D Employer ide	ntification number
Address change	Doing Business As	54-1562993	
Name change	Number and street (or P.O box if mail is not delivered to street address) Room/suite	E Telephone nu	mber
Initial return	2825 EMERYWOOD PWY	(804) 213-420	5
Terminated	City or town, state or country, and ZIP + 4		······································
Amended return	RICHMOND VA 23294	G Gross receipt	5,414,709
Application pendi		H(a) le this a group return t	for affiliates? Yes X No
	ROBERT E CARDEN PH.D 2825 EMERYWOOD PWY, RICHMOND		
1 Tax-exempt status	s. X 501(c)(3) .501(c) ( ) ◀ (insert no.) 4947(a)(1) or 527	If "No," attach's list. (	šėė instructions)
J Website: ► \	WWW.VABLOOD.ORG	H(c) Group exemption num	nber 🖭
K Form of organizati	ion: X Corporation	ear of formations 1990	M State of legal domidie: VA
Part I	Summary		<u></u>
		PART III QUESTION	S 1 AND 4A
			************************
92			
2 Checand September 1 September 2 Checand Sept	, , , , , , , , , , , , , , , , , , ,	******	
2 Chec	k this box > [] If the organization discontinued its operations or disposed of more that		
3 Numi	ber of voting members of the governing body (Part VI, line 1a).	نے بیٹی سر می	3 14
3 4 Num	ber of independent voting members of the governing body (Part VI, line 1		4 13
5 Total	number of individuals employed in calendar year 2010 (Part V, line 2a) .		5 31
	number of volunteers (estimate if necessary)	· · · · · · ·	6 13
7a Total	unrelated business revenue from Part VIII, column (C), line 12.		7a 0
D Net C	inrelated dusiness taxable income from Form 990-1, line 34	Prior Year	Current Year
8 Cont	ributions and grants (Part VIII, line 1h)	71.01 100	0 0
9 Prog	ram service revenue (Part VIII, line 2g)	5,408,3	
	stment income (Part VIII, column (A), lines 3, 4, and 7d).		0 0
_   11 Othe	r revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0 .0
	revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12).	5,408;3	5,414,709
	ts and similar amounts paid (Part IX, column (A), lines 1-3)		0 0
	efits paid to or for members (Part IX, column (A), line 4)	0.003	0 0
15 Salar	ies, other compensation, employee benefits (Part IX, column (A), lines 5–10) assional fundralsing tees (Bart IX, column (A), line 11e)	2,831,4	
16a Profe	i fundraising expenses (Part IX, column (A), line 25).▶	1	0 0
17 Othe	r expenses (Part IX, column (A)) lines (1) a-11d, 11f-24f)	2,576,8	2,733,816
18 Tota	expenses Add/lines 13-17 (must equal-Part IX, column (A), line 25)	5,408,	
19 Reve	enue less expenses. Subtract-line 18 from line 12		0 0
	assets (Part X, line 16)  I liabilities (Part X, line 26)	Beginning of Current Y	ear End of Year
हुन .20 Tota	assets (Part X, line) 16)	20,227,	268 22,538,793
		530	
	assets or fund balances. Subtract line 21 from line 20	19,696	970 21,993,263
	Signature Block eijury, (declare that I have examined this return, including accompanying echedules and states	and a section of the section of	
and bellef, it is true.	correct, and complete. Declaration of preparer (other than officer) is based on all information of	which preparer has any know	nomeage /ledae.
	Zoni Math		5/12/2012
Sign	Signatúre of officer	Dalè	0/122012
Here	Louis Matherne, Senior VP/CFO		
	Type or print name and title		<del></del>
	Print/Type preparer's name Preparer's signature	Date	PTIN
Paid	Aaron T. Ellison anout Ellison		eck if
Preparer's		<u> </u>	f-employed
Use Only	Firm's name Cherry, Bekaert, & Holland, L.L.P.	Firm's EIN ►	
	Firm's address ► 200 South 10th St, Suité 900 Richmond, VA 23219	Phone no.	804) 673-4224
May the IRS di	scuss this return with the preparer shown above? (see Instructions) . ,	<u></u>	, Yes X No
For Paperwork	Reduction Act Notice, see the separate instructions.		Form 990 (2010)

	90 (2010)	THE VBS GROUP	54-1562993	Page <b>2</b>
Pa	rt III	Statement of Program Service Accomplishments		
_		Check if Schedule O contains a response to any question in this Part III		
1	THE VE SERVIC BENEF ADVAN	describe the organization's mission:  S GROUP SUPPORTS VIRGINIA BLOOD SERVICES IN PROVIDING (1)THE COMMUNITY  SES SUCH AS SOLICITING, ANALYZING, PROCESSING, AND DISTRIBUTING HUMAN BLOOF HOSPITAL PATIENTS (2)MANAGEMENT SERVICES TO OTHER BLOOD CENTERS  CEMENT OF THE SCIENCE AND PRACTICE OF BLOOD TRANSFUSION THERAPY.	OOD PRODUCTS FO AND (3)FOR THE	
2	the prio	organization undertake any significant program services during the year which were not liste r Form 990 or 990-EZ?		X No
3	services	organization cease conducting, or make significant changes in how it conducts, any programs?		X No
4	Section	e the exempt purpose achievements for each of the organization's three largest program ser 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report those to others, the total expenses, and revenue, if any, for each program service reported.		d
4a	RANGE RESOU FACILIT	) (Expenses \$ 5,414,709 including grants of \$ 0 ) (Revively Supports virginia blood services by providing services including strategic planning, accounting & financial reporting, marketing & publices, legal & professional, purchasing & billing, information technol (fies management.	IG POLICYMAKING, L BLIC RELATIONS, HU DGY, AND FLEET &	ONG MAN
4b		) (Expenses \$ 0 including grants of \$ 0 ) (Re		
		•••••••••••••••••••••••••••••••••••••••		
		•••••		• • • • • • • • • • • • • • • • • • • •
		***************************************	,	
4c	(Code:	) (Expenses \$0 including grants of \$0 ) (Re	venue \$	0.)
			· · · · · · · · · · · · · · · · · · ·	
		••••••		
		•	•••••	
4d	Other	regram sontions (Describe in Schedule O.)		
÷u	(Expen	rogram services. (Describe in Schedule O.) ses \$ 0 including grants of \$ 0 ) (Revenue \$	۵.	
40		ses \$ 0 including grants of \$ 0 ) (Revenue \$	0)	

_		62993	Р	age 3
Part	IV Checklist of Required Schedules		,	,
			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.			
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	·   -	X	X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	. 2		×
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	. 4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have			
	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes,"			
_	complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If</i> "Yes," complete Schedule D, Part II	. 7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," complete Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or	<del> </del>		X
•	quasi-endowments? If "Yes," complete Schedule D, Part V	10		×
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	13.20		
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete	11a		X
h	Schedule D, Part VI	-	Ì	
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	. 11b	ļ 	X
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	x	
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	x	
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	ĺ		ļ
12a	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete the complete schedule D. Part X	11f	X	
	Schedule D, Parts XI, XII, and XIII	12a	ļ	X
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	,"    12b	×	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	-		X
	Did the organization maintain an office, employees, or agents outside of the United States?			X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV			X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	. 15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If</i> "Yes," <i>complete Schedule F, Parts III and IV</i>	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	. 17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	''	†	┼^
	If "Yes," complete Schedule G, Part III	. 19		x
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H		1	X
	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some			
	Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions) .	20b	1	

Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations			
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		_ X_
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the			l
	United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			
	employees? If "Yes," complete Schedule J	23	_ <u>X</u> _	<b>——</b>
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			l
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines			
	24b through 24d and complete Schedule K. If "No," go to line 25	24a		<u> </u>
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year	24b		
C	to defease any tax-exempt bonds?	24c		
а	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction	240		
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a			
	prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or			
	990-EZ? If "Yes," complete Schedule L, Part I	25b		х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II.	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?			
	If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,		108.	5 "
_	Part IV instructions for applicable filing thresholds, conditions, and exceptions):	28a	: AEC:	
a h	A current or former officer, director, trustee, or key employee? <i>If</i> "Yes," complete Schedule L, Part IV  A family member of a current or former officer, director, trustee, or key employee? <i>If</i> "Yes," complete	20a		X
U	Schedule L, Part IV	28b		×
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)	200		<del>  ^-</del> -
_	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		<u> </u>
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?			
	If "Yes," complete Schedule N, Part II	32		<u> </u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
J#	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	X	<del>                                     </del>
а		55		<del> </del>
_	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,		}	
	Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related	1		
	organization? If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part	1		
	VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and			
	19? Note. All Form 990 filers are required to complete Schedule O	38	Х	
		Form	990	(2010)

Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V  1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.  b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.  c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?  2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2a Statements, filed for the calendar year ending with or within the year covered by this return.  2b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.  3t Statements, filed for the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country:  5c If "Yes," enter the name of the foreign country:  5c See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  5c See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign B		
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over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		
account)?		
b If "Yes," enter the name of the foreign country:  See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  5c	.a	X
See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.  5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5tc If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		*   X
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	_	X
<del>-</del>		_
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the		1
organization solicit any contributions that were not tax deductible?	a	X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or		
gifts were not tax deductible?	ь	
7 Organizations that may receive deductible contributions under section 170(c).	· .	
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods	1.5	<u> </u>
and services provided to the payor?	а	X
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	${ o}$	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was		
required to file Form 8282?	c	×
d If "Yes," indicate the number of Forms 8282 filed during the year		/ J #3,
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	e	X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 79	g	
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting		1. 6% 1
organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring		
organization, have excess business holdings at any time during the year?	8	X
9 Sponsoring organizations maintaining donor advised funds.	23 /	7. 7. 7. 7. 7. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.
a Did the organization make any taxable distributions under section 4966?	a	
b Did the organization make a distribution to a donor, donor advisor, or related person?	b	
10 Section 501(c)(7) organizations. Enter:	., .,	
a Initiation fees and capital contributions included on Part VIII, line 12	,,	ľ
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b		5
11 Section 501(c)(12) organizations. Enter:	\$	.   *
a Gross income from members or shareholders		, ¥
b Gross income from other sources (Do not net amounts due or paid to other sources		• .
against amounts due or received from them.)		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12		
h 16 UNA and the second of the		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.		1
a Is the organization licensed to issue qualified health plans in more than one state?		
Note. See the instructions for additional information the organization must report on Schedule O.		-

Did the organization receive any payments for indoor tanning services during the tax year? . . . . .

If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

14a

14a

14b

13b

13c

_	90 (2010) THE VBS GROUP 54-1562		P	age <b>6</b>
Par	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below,			
	for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change	s in		
	Schedule O. See instructions.			_
_	Check if Schedule O contains a response to any question in this Part VI		į	X
Sect	on A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 14	,		
b	Enter the number of voting members included in line 1a, above, who are independent	ł		i
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with	- 1	_	, ,
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6		Х
7a	Does the organization have members, stockholders, or other persons who may elect one or more members			
	of the governing body?	7a		Х
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during		9	
	the year by the following:		81	
а	The governing body?	8a	x	ĺ .
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached			
	at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Х
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Revenue Co	de.)		
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,			
	affiliates, and branches to ensure their operations are consistent with those of the organization?.	10b		<u> </u>
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the			
	form?	11a	X	<u> </u>
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Χ	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	Х	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this is done	12c	Х	
13	Does the organization have a written whistleblower policy?	13	Х	
14	Does the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by	774	Santa.	, , 3
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	18		
а	The organization's CEO, Executive Director, or top management official.	15a	X	LVMA.AF.
b	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)	34.4	100	1824
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			ľ
	with a taxable entity during the year?	16a	time tit to se	X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate	STATE STATE	;' <sup>'</sup>	
	its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard		^., ,	
	the organization's exempt status with respect to such arrangements?	16b	Carter of the	'
Sect	ion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ► VA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s on	  v)		
	available for public inspection. Indicate how you make these available. Check all that apply.	7/		
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interes			
13		·		
20	policy, and financial statements available to the public.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the			
	organization: Louis Matherne (814) 213-42	05		
	2825 Emerywood Pwy, Richmond, VA 23294			

Form 990 (2010)	THE VBS GROUP		54-1562993	Page
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# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors Check if Schedule O contains a response to any question in this Part VII.

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	Positi	ion (c	(C		that ap	niv)	(D)	(E)	(F)
Name and Title	Average hours per week (describe hours for related organizations in Schedule O)	or director	ġ	Officer	Key employee			Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
(1) ROBERT E. CARDEN PH.D PRESIDENT/CEO/DIRECTOR	40.	х		х				450,041	0	31,844
(2) MR FREDDY COBB DIRECTOR	1.	х						0	0	0
(3) MR. CHARLES W BYRD JR. DIRECTOR	1.	х						0	0	0
(4) MR. CHRIS DECAPRI DIRECTOR	1.	x						0	0	0
(5) MS. KATHRYN FREEMAN-JONES ESQ. DIRECTOR	1.	x						0	0	0
(6) MR. PATRICK R LIVERPOOL, PH.D DIRECTOR	1.	x						0	0	0
(7) MR. MICHAEL J McCUE DBA DIRECTOR	1,	х						0	0	0
(8) MR. RONALD L MOORE DIRECTOR	1.	x						0	0	0
(9) MR. LAURENS SARTORIS DIRECTOR	1.	x						0	0	0
(10) MR. MARK A. SMITH DIRECTOR	1.	x						0	0	0
(11) MR. JAMES ZOCCO M.D. DIRECTOR	1.	X						0	0	0
(12) MR. DICK PIERCE DIRECTOR	1.	x						0	0	0
(13) MR. JAMES R. BERRY DIRECTOR	1.	x						0	0	0
(14) DR. SALLIE S. COOK M.D. BOARD CHAIR	1.	x							0	0
(15) MS. ELEANOR BOENS SENIOR VPADMIN	40			x				168,330	0	13,676
(16) MR. LOUIS MATHERNE SENIOR VP/ CFO	40			x				200,081	0	13,493

Form 990 (2010)

P	art VII Section A. Officers, Directors, T	rustees, Key E	mplo	yee	s, a	ınd	High	est	Compensated	Employees (c	ontinued)
	(A)	(B)	Posit	uon (e		C) k all t	that ap	nlv)	(D)	(E)	(F)
	Name and title	Average hours per week (describe hours for related organizations in Schedule O)	or director		_		Highest compensated employee		Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
	MS. KATHY ALLSBROOK EGULATORY AFFAIRS	40.					х		133,631		14,08
									0		0
(19)											
(20)											<del>                                     </del>
(21)											<del>                                     </del>
(22)									_		<u> </u>
(23)											
(24)					_	-					
(25)											
(26)											-
(27)											
(28)											
1b	Sub-total								952,083		0 73,10
C	Total from continuation sheets to Part VII,										0 0 73.10
<u>d</u>	Total (add lines 1b and 1c)							COİ		<u> </u>	0 73,10
	reportable compensation from the organization		IISIG	u au	4	<i>&gt;)</i>	110 16	CGI			
3	Did the organization list any former officer, d employee on line 1a? If "Yes," complete School					yee	, or h	igh	est compensate	ed	Yes N
4	For any individual listed on line 1a, is the sun the organization and related organizations gr	of reportable o	ompe	ensa	atio						
5	individual	crue compensa	 tion f	rom	an	y ur	relat	ed (	organization or	ndividual	4 X
	for services rendered to the organization? If	Yes," complete	Sche	dule	e J	for s	such	per	son	· · · · · · · · · · · · · · · · · · ·	5 >
Sec	tion B. Independent Contractors	conceted indep						<u> </u>	accived more th		.f
	Complete this table for your five highest com- compensation from the organization.	pensaled indepe	ender	ni co		acic	ors un	atr	eceived more u		
	(A) Name and business ad	dress							(B) Description of se	rvices	(C) Compensation
	ABM JANITORIAL							L			
		8500, PHILAD						_	NITORIAL		151,8
_		TH ST. SW, AU	BUR	N, V	VA :	980	01		AINTAINS COM	PUTER	180,7
	COMPUTER SYSTEMS					_		ISC	OFTWARE		
2	Total number of independent contractors (inc	luding but not li	mited	l to t	hos	ا م	sted :	L abo	ve) who receive	ed Land	
-	more than \$100,000 in compensation from the	_	<b>⊳</b>		., 100		3100 a		, 1006146		

Par	t VIII	Statement of Revenue							
					(A) Total revenu	ie	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts Str	1a	Federated campaigns	<u>1a</u>	0					
tributions, gifts, grants other similar amounts	b	Membership dues	1b	0			,		,
s, ç	С	Fundraising events	1c	0					
gifts, lar am	d	Related organizations	1d	0					
S, S	е	Government grants (contribution	<u> </u>	<del></del>			~		4
isi	f	All other contributions, gifts, gra	· · · ·	<del>                                     </del>					
je et	•	similar amounts not included ab		0					
		Noncash contributions included in li					~ ·		- 1
Contributions, and other simi	h					0			
	-"-	Total. Add lines Ta-11	· · · · · ·	Business Code	1.0		, · · · · ·		, ,
Program Service Revenue	22	BLOOD CENTED MANACEMEN	VIT.			700		· **	
ě	_	BLOOD CENTER MANAGEMEN		561000	5,414,		1	)9	
e E	b					_0			
Š	C					0		<del></del>	
လို	a					0	<del></del>		
퍨	е					0		<u>-</u>	
ē	f	All other program service revenu				0			
<u> </u>	g	Total. Add lines 2a-2f		<u> </u>	5,414,	<u>709</u>		<i>"</i> .	
	3	Investment income (including di	vidends, interes	st, and					
İ		other similar amounts)		▶		0			
	4	Income from investment of tax-e	exempt bond pr	oceeds▶		0			
	5	Royalties				0			
			(ı) Real	(II) Personal	· ·	,	u š	36	, ,
	6a	Gross Rents			1 1 3 °	< γં∳ે			
	ь	Less. rental expenses			<i>:</i>			***	ľ
	С	Rental income or (loss) .	(	0			**		
	d	Net rental income or (loss)	L	<b>•</b>	1. 1	0	at Italian some medium.		was a same and a a same a
	7a	Gross amount from sales of	(i) Securities	(II) Other		<u>_</u>		- t	
		assets other than inventory	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<del></del>	1 -		Š 5	*	
	h	Less: cost or other basis		<u> </u>	. *	•	2 1	-	· * 4
		and sales expenses		ه اه					1
	_	Gain or (loss)				, 3	**************************************		1
	d	Net gain or (loss)		<u> </u>					
	u	Net gain or (loss)		· · · · · ·	ž	0			-
Ë	8a	Gross income from fundraising					3 <sup>2</sup> 1		
en	oa		•						
ě		events (not including \$	4-)						į
۳.		of contributions reported on line			l "		, 1		;
Other Revenue		See Part IV, line 18			-				
δ		Less. direct expenses							
		Net income or (loss) from fundra		<u> </u>	<u> </u>	0	· · ·		
	9a	Gross income from gaming activ	vities.						
		See Part IV, line 19							
	b	Less. direct expenses	<b>b</b>	0				the section of the se	man mar a mara a
	С	Net income or (loss) from gamir	ig activities .	<u> </u>		0	1		
	10a	Gross sales of inventory, less							
		returns and allowances	a	l 0					
	b	Less: cost of goods sold	<b>b</b>	0	ĺ				
		Net income or (loss) from sales			·····	0			
		Miscellaneous Revenue		Business Code			<b>†</b>		
	11a					0			
	b				<del> </del>	0		<del>                                     </del>	<del>                                     </del>
	C			<del></del>		0	<del></del>	<del> </del>	<del>-  </del>
	d	All other revenue							<u> </u>
					<u> </u>	0	<del> </del>		
		Total. Add lines 11a-11d				0	<u> </u>		_
	12	Total revenue. See instructions			5,414,	709	5,414,70	<u> </u>	ol o

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

I other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service	(C) Management and	(D) Fundraising
1	Grants and other assistance to governments and		expenses	general expenses	expenses
•					1
2	organizations in the U.S. See Part IV, line 21 Grants and other assistance to individuals in	0			<u></u>
~					
3	the U.S. See Part IV, line 22	0			(
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				i
	U.S. See Part IV, lines 15 and 16	0		,	
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors,				
	trustees, and key employees	990,943	990,943		
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	1,317,281	1,317,281		
8	Pension plan contributions (include section 401(k)			7	
	and section 403(b) employer contributions)	41,194	41,194		
9	Other employee benefits	195,736	195,736		
10	Payroll taxes	135,739	135,739		
11	Fees for services (non-employees):				
а	Management	82,601	82,601		
b	Legal	61,202	61,202		
С	Accounting	37,725	37,725		
d	Lobbying	0			-
е	Professional fundraising services. See Part IV, line 17 [	0	· * * * & & * * * 1. 19	1 / Francis 12 - Francis 1	
f	Investment management fees [	0			
g	Other	0			
12	Advertising and promotion	0			
13	Office expenses	111,603	111,603		- · · · · · · · · · · · · · · · · · · ·
14	Information technology [	575,588	575,588		
15	Royalties				
16	Occupancy	787,806	787,806		
17	Travel	49,110	49,110		
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	o			
19	Conferences, conventions, and meetings	0			
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	0	o	0	0
23	Insurance	380,135	380,135		
24	Other expenses. Itemize expenses not covered	, v	, ",		
	above (List miscellaneous expenses in line 24f. If	, , ,	<b>*</b>	×	5
	line 24f amount exceeds 10% of line 25, column	, "		ł	
	(A) amount, list line 24f expenses on Schedule O.)	*			
а	Repairs & Maintenance	322,706	322,706		
b	Postage and Shipping	83,813	83,813		
С	Employee Relations	39,526	39,526		
d	Membership Dues	65,659	65,659		
е		00,000	35,550		
f	All other expenses	136,342	136,342		
25	Total functional expenses. Add lines 1 through 24f	5,414,709	5,414,709	0	0
26	Joint costs. Check here ▶ if following	2, , . 00	5, 111,700		
	SOP 98-2 (ASC 958-720). Complete this line				
	only if the organization reported in column				
	(B) joint costs from a combined educational				
	campaign and fundraising solicitation				
	1 agreement and a continuous and a conti				

#### **Balance Sheet** Part X (A) Beginning of year End of year Cash—non-interest-bearing . . . . . 1 1 2 2 Pledges and grants receivable, net . . . 3 0 3 4 Accounts receivable, net 0 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) . . . . . . . 6 7 8 Inventories for sale or use . 8 9 Prepaid expenses and deferred charges . . . 80.164 77,392 Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D b Less: accumulated depreciation 10c 0 11 Investments—publicly traded securities . . . 11 0 ٥l 12 Investments—other securities. See Part IV, line 11. . . . ol 12 0 13 Investments—program-related. See Part IV, line 11. 17,219,727 13 19,516,020 14 14 15 Other assets. See Part IV. line 11 . . . . . . 2,927,377 15 2,945,381 16 Total assets. Add lines 1 through 15 (must equal line 34) 20,227,268 16 22,538,793 17 Accounts payable and accrued expenses . . . . 530,298 17 545,530 18 Grants payable 18 19 Deferred revenue . . . . 19 20 Tax-exempt bond liabilities . . . . . . . . . . . . 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D. . . 21 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 Secured mortgages and notes payable to unrelated third parties . 23 24 Unsecured notes and loans payable to unrelated third parties ol 24 25 Other liabilities Complete Part X of Schedule D. 25 ol 0 26 Total liabilities. Add lines 17 through 25. 530,298 26 545,530 Organizations that follow SFAS 117, check here ► X and Net Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . . . . 27 28 Temporarily restricted net assets . . . 28 29 Permanently restricted net assets . . . . . . . . 29 Organizations that do not follow SFAS 117, check here ▶ and complete lines 30 through 34. 30 30 31 Paid-in or capital surplus, or land, building, or equipment fund . . . . . 31 32 Retained earnings, endowment, accumulated income, or other funds. . . 32 33 19,696,970 33 21,993,263 34 20,227,268 22,538,793

Form 9	990 (2010) THE VBS GROUP	54-1	562993	Page	e 12
Part	XI Reconciliation of Net Assets		-		
	Check if Schedule O contains a response to any question in this Part XI	<u></u>		[	X
1	Total revenue (must equal Part VIII, column (A), line 12)	1 1		5,414,	709
2	Total expenses (must equal Part IX, column (A), line 25)	2		5,414,	
3	Revenue less expenses. Subtract line 2 from line 1	3		<i>,</i> , <del>, , , , ,</del>	<u>, 105</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	19	9,696,	970
5	Other changes in net assets or fund balances (explain in Schedule O)	5		2,296,	
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33,			, ,	
	column (B))	6	21	,993,	.263
Part	XII Financial Statements and Reporting			<u> </u>	
	Check if Schedule O contains a response to any question in this Part XII			. [	X
1	Accounting method used to prepare the Form 990:		7.4	Yes	No
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.				, & & ¥
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh	t of			
	the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain i	n			
	Schedule O.				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were				
	issued on a separate basis, consolidated basis, or both:	•			,
	Separate basis X Consolidated basis Both consolidated and separate basis				4, ,
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			1	
	the Single Audit Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	·	3b		

#### SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury

#### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

►See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Internal Revenue Service Name of the organization Employer identification number THE VBS GROUP 54-1562993

Pai	tΙ	Reason	for Public Ch	arity Status (All org	anizatior	ns must c	omplete	this part	.) See in:	struction	S.		
he o	o <u>rga</u>		•	ation because it is: (Fo		_	-	•	•				
1	$\sqsubseteq$	A church, co	nvention of chui	rches, or association o	of churche	es describ	ed in <b>sec</b> t	tion 170(i	b)(1)(A)(i)	).			
2		A school des	scribed in section	on 170(b)(1)(A)(ii). (At	tach Sche	edule E.)							
3		A hospital or	a cooperative h	nospital service organi	zation des	scribed in	section 1	170(b)(1)(	A)(iii).				
4			-	ation operated in conju	inction wit	th a hospit	tal descrit	oed in <b>se</b> d	ction 170	(b)(1)(A)(	(iii). En	ter the	
E		•	me, city, and sta									 	
5		_	•	r the benefit of a collect (Complete Part II.)	ge or univ	ersity own	iea or ope	erated by	a governi	nentai ur	iit aesc	nbea	
6			_	ernment or governme									
7	L	_		y receives a substanti (1)(A)(vi). (Complete f	-	its suppor	t from a g	jovernmei	ntal unit o	r from the	e genei	al pub	liC
8		A community	trust described	l in section 170(b)(1)(	( <b>A)(vi)</b> . (C	omplete F	Part II.)						
9		An organizat	tion that normall	y receives: (1) more th	nan 33 1/3	3% of its s	upport fro	om contrib	outions, m	embersh	ip fees	and g	ross
				ed to its exempt function									S
				ent income and unrelate						ax) from	busine	sses	
			-	after June 30, 1975.						41			
10	H	_	-	nd operated exclusive	•	•	•			•			
11	X			ind operated exclusive blicly supported organ									on
				at describes the type of								, 3000	0
		a Type			—	e III–Fund				_	ype III	-Othe	r
е	X			y that the organization			_	-	by one or		•		
_				on managers and other			-		-				ion
		-	section 509(a)(2	_				• •	-				
f		If the organia	zation received	a written determination	n from the	RS that	it is a Typ	e I, Type	II, or Typ	e III supp	orting		_
		-	, check this box										
g		Since Augus following per		the organization acce	pted any	gift or con	tribution 1	rom any	of the				
		• •		or indirectly controls,	either alo	ne or tone	ther with	nersons (	described	in (ii)		Yes	No
				verning body of the su		_		-			11g(i)		X
				person described in (i							11g(ii)		X
				ty of a person describe							11g(iii)		X
<u>h</u>				ation about the suppo							Τ		
(1)		e of supported janization	(II) EIN	(iii) Type of organization (described on lines 1–9		organization sted in your		d you notify (vi) Is the particular and col			(vii) Amount of support		
	•	,		above or IRC section		document?	col (I)	of your	(i) organi	zed in the			
				(see instructions))	Yes	No	Yes	No No	Yes	S?	-		
A)					103	110	103		103	110			
•	SINI/	A BLOOD	54-0959121	9	X		Х	]	×			5,41	14,709
B)													
	VIC	ES	ļ							ļ			0
C)													0
D)							-						
E)					-	<del> </del>					-		0
								<u> </u>					0
Γota	1			1					1			5.4°	14,709

Par	Support Schedule for Organizat	tions Describ	ed in Sectio	ns 170(b)(1)(	A)(iv) and 17	'0(b)(1)(A)(vi)	
	(Complete only if you checked the						under
	Part III. If the organization fails to	qualify under	the tests liste	d below, plea	se complete l	Part III.)	
	ion A. Public Support			, - · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
Cale	ndar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants ")						0
2	Tax revenues levied for the organization's						
	benefit and either paid to or expended on						_
	its behalf						0
3	The value of services or facilities	j	İ				
	furnished by a governmental unit to the						0
4	organization without charge	0	0		0	0	0
5	The portion of total contributions by each	\ . \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		<u> </u>	<u>_</u>		
3	person (other than a governmental unit			* .	i de la cela cela cela cela cela cela cela		
	or publicly supported organization)		] ,	1000			
	included on line 1 that exceeds 2%			, ,, f,, .		,	
	of the amount shown on line 11,	4.	2.8	1		(A) (A) (A) (A) (A) (A) (A) (A) (A) (A)	
	column (f)	1867°	* * *	ì		1	
6	Public support. Subtract line 5 from line 4	5/ 5	. ,			~	0
Sect	ion B. Total Support		•				
Cale	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4	0	0	0	0	0	0
8	Gross income from interest, dividends,						
	payments received on securities loans,						
	rents, royalties and income from similar						
	sources						0
9	Net income from unrelated business						
	activities, whether or not the business is						_
40	regularly carried on						0
10	Other income. Do not include gain or						
	loss from the sale of capital assets (Explain in Part IV)					ļ	0
11	Total support. Add lines 7 through 10	-	,		\$W	4,	<u>0</u> 0
12	Gross receipts from related activities, etc. (	see instructions	<u></u>	<u> </u>	*	12	
13	First five years. If the Form 990 is for the o						:)(3)
	organization, check this box and stop here						,,,(e) <b>. ▶</b> □
Sect	ion C. Computation of Public Support						
14	Public support percentage for 2010 (line 6,			column (f)) .		14	0.00%
15	Public support percentage from 2009 Sche	, ,	•	, , ,			0.00%
16a	33 1/3% support test-2010. If the organiza	ation did not ch	eck the box on	line 13, and li	ne 14 is 33 1/3	% or more, che	ck this box
	and stop here. The organization qualifies a						
b	33 1/3% support test-2009. If the organiza	ation did not ch	eck a box on li	ne 13 or 16a, a	and line 15 is 3	3 1/3% or more	e, check this
	box and stop here. The organization qualif	ies as a publicl	y supported or	ganization			. ▶∐
17a	10%-facts-and-circumstances test-2010.	. If the organiza	ation did not ch	eck a box on li	ne 13, 16a, or	16b, and line 1	4
	is 10% or more, and if the organization mee	ets the "facts-a	nd-circumstand	ces" test, checi	this box and	stop here. Exp	lain in
	Part IV how the organization meets the "fac	cts-and-circums	stances" test. T	he organizatio	n qualifies as a	a publicly suppo	orted
	organization						▶[
b	10%-facts-and-circumstances test-2009.	. If the organiza	ation did not ch	eck a box on li	ne 13, 16a, 16	b, or 17a, and I	ine
	15 is 10% or more, and if the organization r						Explain in
	Part IV how the organization meets the "fac						_
	supported organization						▶∟
18	Private foundation. If the organization did	not check a bo	x on line 13, 1	6a, 16b, 17a ,d	or 17b, check th	nis box and see	<u></u>
	instructions						▶□

#### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

Sec	tion A. Public Support	idei the tests	iistea below,	picase comp	cto r art ii.j		
	ndar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees						
2	received (Do not include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the						0
	organization's tax-exempt purpose .						0
3	Gross receipts from activities that are not an unrelated trade or business under section 513						0
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0
5	The value of services or facilities furnished by a governmental unit to the organization without charge						0
6 7a	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons.	0	0	0	0	0	0
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
С	Add lines 7a and 7b	0	0	0	0	0	0
8	Public support (Subtract line 7c from line 6.)	1111	3.75	a (parado)	* <b>34</b> 0		0
Sec	tion B. Total Support			_			
Cale	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6	0	) o	0	0	0	0
10a	Gross income from interest, dividends, payments received on securities loans,						•
b	rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						0
c	Add lines 10a and 10b	0	0	0	0	0	0
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						0
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						0
13	Total support. (Add lines 9, 10c, 11, and 12)	0		0	0	0	0
14	First five years. If the Form 990 is for the organiz organization, check this box and stop here	•	nd, third, fourth,	-	as a section 501		. ▶ □
Sec	tion C. Computation of Public Support	Percentage				-	
15	Public support percentage for 2010 (line 8, column	n (f) divided by lir	ne 13, column (f)			15	0.00%
16 Sec	Public support percentage from 2009 Schedule A tion D. Computation of Investment Inc		200		<u> </u>		0.00%
17	Investment income percentage for 2010 (line 10c,	column (f) divide	ed by line 13, col	umn (f))		17	0.00%
18	Investment income percentage from 2009 Schedu				45 00 4/00/	18	0.00%
19a b	33 1/3% support tests—2010. If the organization of more than 33 1/3%, check this box and stop to 33 1/3% support tests—2009. If the organization o	nere. The organiz	zation qualifies a	s a publicly supp	orted organization	on	<b>▶</b>
	line 18 is not more than 33 1/3%, check this box a						▶
20	Private foundation. If the organization did not ch	eck a box on line	14, 19a, or 19b	, check this box a	and see instruction	ons	. ▶□

	n 990 or 990-EZ) 2010 THE VBS GROUP	54-1562993	Page <b>4</b>
Part IV	Supplemental Information. Complete this part to provide the explanations require	d by Part II, line 1	10;
	Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional instructions).	al information. (So	ee
•••••		• • • • • • • • • • • • • • • • • • • •	
	······································		
			•••••
		••••	
		• • • • • • • • • • • • • • • • • • • •	
			•••••
			•••••
		••••	
			• • • • • • • • • • • • • • • • • • • •
	*		<b></b>

# SCHEDULE D (Form 990)

## **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

201

Open to Public

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

► Attach to Form 990. ► See separate instructions.

Inspection Employer Identification number

	VBS GROUP		54-1562993
Par	Organizations Maintaining Dono	or Advised Funds or Other Similar I	Funds or Accounts. Complete if
	the organization answered "Yes" to	o Form 990, Part IV, line 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)	· · · · · · · · · · · · · · · · · · ·	
4	Aggregate value at end of year		<u> </u>
5	Did the organization inform all donors and d		
•	funds are the organization's property, subject	•	
6	Did the organization inform all grantees, dor		
	used only for charitable purposes and not for		
	purpose conferring impermissible private be		
Par	Conservation Easements. Comp	lete if the organization answered "Ye	s" to Form 990, Part IV, line 7.
1	Purpose(s) of conservation easements held		
	Preservation of land for public use (e.g., recr	eation or education) Preservation	on of an historically important land area
	Protection of natural habitat	Preservation	on of a certified historic structure
	Preservation of open space	_	
2	Complete lines 2a through 2d if the organiza	ation held a qualified conservation contrib	oution in the form of a conservation
_	easement on the last day of the tax year.	ation from a qualified control validit control	
	,,,,,,,		Held at the End of the Tax Year
а	Total number of conservation easements .		. 2a
b	Total acreage restricted by conservation eas	sements	2b
С	Number of conservation easements on a ce		2c
d	Number of conservation easements include	d in (c) acquired after 8/17/06, and not or	na Tanana
	historic structure listed in the National Regis		2d
3	Number of conservation easements modifie	d, transferred, released, extinguished, or	terminated by the organization
	during the tax year	-	
4	Number of states where property subject to	conservation easement is located	
5	Does the organization have a written policy		
	violations, and enforcement of the conserva		
6	Staff and volunteer hours devoted to monito	ring, inspecting, and enforcing conservat	tion easements during the year
_	<b>•</b>		
7	Amount of expenses incurred in monitoring,	inspecting, and enforcing conservation e	easements during the year
_	<b>\$</b>		
8	Does each conservation easement reported		
•	170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?		Yes No
9	In Part XIV, describe how the organization r		
	balance sheet, and include, if applicable, the organization's accounting for conservation		s financial statements that describes
Par		ons of Art, Historical Treasures, or Oth	per Similar Assets
Į I GI	Complete if the organization answere		iei Olilliai Assets.
4-			
та	If the organization elected, as permitted und		
	works of art, historical treasures, or other sin		
	of public service, provide, in Part XIV, the te		
b	If the organization elected, as permitted und		
	works of art, historical treasures, or other sin	•	•
	of public service, provide the following amou	unts relating to these items:	
	(i) Revenues included in Form 990, Part VII	II, line 1	· · · · · · <b>5</b>
_	of public service, provide the following amou (i) Revenues included in Form 990, Part VII (ii) Assets included in Form 990, Part X		<b>▶</b> \$
2	If the organization received or held works of	art, historical treasures, or other similar	assets for financial gain, provide the
	following amounts required to be reported u		
a	Revenues included in Form 990, Part VIII, li	ne 1	• \$
b	Assets included in Form 990, Part X		<b>▶ \$</b>

_			
³a	a	е	-4

Part									ued)	
3	Using the organization's acquisition, a		er records	, check a	ny of the follow	ing that	are a significa	nt		
	use of its collection items (check all the	at apply):								
а	Public exhibition		d 📙	Loan	or exchange pr	ograms				
b	Scholarly research		е 📙	Other						
C	Preservation for future generation	ons								
4	Provide a description of the organizati Part XIV.	ion's collections ar	nd explain	how they	further the org	anizatio	n's exempt pu	rpose ii	ו	
5	During the year, did the organization sassets to be sold to raise funds rather							∏ Y€	s 🗌	No
Part	Escrow and Custodial Arra	ingements. Com	plete if th	ne organ	ization answe	red "Ye	s" to Form 9	90, Pa	rt	
	IV, line 9, or reported an amo	ount on Form 990	D, Part X,	line 21.						
1a	Is the organization an agent, trustee,	custodian or other	intermedia	ary for co	ntributions or o	ther ass	ets not	_	_	
	· ·							Ye	es	No
b	If "Yes," explain the arrangement in P	art XIV and compl	ete the foll	owing tal	ole:					
_	Decimala a halana						A	mount		
C	Beginning balance					1c				0
d	Additions during the year .					1d				<del></del>
e f	Distributions during the year Ending balance					1e 1f				0
										<u>_</u>
2a	Did the organization include an amou		art X, line	21?			•	Y€	s X	No
Part	If "Yes," explain the arrangement in P  Endowment Funds. Complete		otion once	word "\	/oo" to Form (	200 Po	et IV. line 10			
rart	Endowment Funds. Comple	(a) Current year	ſ				Three years back	(a) F	ur years	book
1a	Beginning of year balance .	(a) Current year	(b) Pric	or year	(c) Two years ba	ick (a)	Three years back	+	ur years	Dack
b	Contributions				<del></del>			1.5		<del>'</del>
C	Net investment earnings, gains,					130 1	NO ACCOUNT	* *** * - 2,	n the c	
	and losses							17		
d	Grants or scholarships		<del></del>		<del></del>	1.33	New York	30	7	7.4 - 1
e	Other expenditures for facilities					:		,	,	
	and programs					<b>\$</b>	Berlief E		1000	Že.
f	Administrative expenses					\$\$	\$5.80.90% i	7	1.36	<b>第二式</b>
g	End of year balance	0		0		0 📆		<b>1</b> 3, 5,	, 7 G	127
2	Provide the estimated percentage of t	he year end balan	ce held as	 3:						
а	Board designated or quasi-endowment	nt 🕨	%							
b	Permanent endowment	%								
C	Term endowment ▶	%								
3a	Are there endowment funds not in the	possession of the	e organizat	tion that a	are held and ad	lminister	ed for the			
	organization by:								Yes	No
	(i) unrelated organizations							3a(i)		
	``							3a(ii)		
b	If "Yes" to 3a(ii), are the related organ		•					3b		
4	Describe in Part XIV the intended use					<del></del>	· · · · ·			
Part				irt X, line	9 10.		· · · · · · · · · · · · · · · · · · ·			
	Description of investment	(a) Cost or o		, ,	ost or other is (other)	depre	umulated eciation	(d) B	ook valu	e 
1a	Land		0		0	<u> </u>	82. ° , ' .			0
b	Buildings		0		0		0			0
C	Leasehold improvements		0		0		0			0
d	Equipment		0		0		0			0
<u>e</u>	Other	·	0		0		0		_	0
Tota	I. Add lines 1a through 1e. (Column (d,	) must equal Form	990, Part	X, colum	n (B), line 10(c	<u>))</u>	▶			0

organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part VII	Investments—Other Securities	es. See Form 990, Part X,	line 12.	
(a	) Description of security or category (including name of security)	(b) Book value	(c) Method of valu Cost or end-of-year ma	
(1) Financia		0		
	neld equity interests	0		<u>"</u>
(3) Other				<del></del>
		0		
(B)		0		
(D)		0)		
(F)		0		
(F)		0		
(G)		0		<del></del>
(H)		0		
<u>(l)</u>		0		
	) must equal Form 990, Part X, col (B) line 12)	0		
Part VIII	Investments—Program Relat	ed. See Form 990, Part X	, line 13.	
	(a) Description of investment type	(b) Book value	(c) Method of valu Cost or end-of-year m	arket value
	TMENT IN VIRGINIA BLOOD	19,516,020	EQUITY METHOD OF ACCOUN	ITING
(2) SERVIO	CES	0		
(3)		0		
<u>(4)</u> (5)		0		
(6)		0		
(7)		0		
(8)		0		
(9)		0		
(10)		0		
	) must equal Form 990, Part X, col (B) line 13 )	19,516,020	a k kinder via	X & I was in the contract of
Part IX	Other Assets. See Form 990,	····	· · · · · · · · · · · · · · · · · · ·	
		a) Description		(b) Book value
	VABLE FROM VIRGINIA BLOOD SEF	RVICES		2,945,381
(2)				0
(4)				0
(5)				0
(6)				0
(7)				0
(8)				0
(9)				0
(10)	(t)	(0) (1)		0
	mn (b) must equal Form 990, Part X,		<u> </u>	2,945,381
Part X	Other Liabilities. See Form 99 (a) Description of liability		<del></del>	
1. (1) Fedora	l income taxes	(b) Amount		
(2)	Tincome taxes	0		
(3)		0		
(4)		0	i	
_(5)		0		
(6)		0		
(7)		0		
(8)		0		
(9)		0		
(10)		0		
(11)		0		
	) must equal Form 990, Part X, col (B) line 25)	0	L	
∠. FIN 48 (A	SC 740) Footnote. In Part XIV, provid	ie the text of the footnote to t	he organization's financial staten	nents that reports the

Schedule D (Form 990) 2010 Page 4 Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements Total revenue (Form 990, Part VIII, column (A), line 12) . . . . . . . . . 5,414,709 2 Total expenses (Form 990, Part IX, column (A), line 25) . . . . 2 5,414,709 3 Excess or (deficit) for the year. Subtract line 2 from line 1 . . . 3 0 4 Net unrealized gains (losses) on investments . . . . 4 5 Donated services and use of facilities . . . 5 6 Investment expenses 6 Prior period adjustments . . . 7 . . . . . . . 7 8 Other (Describe in Part XIV) . . . . . . . 8 9 9 0 10 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9. 10 0 Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Total revenue, gains, and other support per audited financial statements . 5,414,709 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12: Net unrealized gains on investments . . . . . 2b С 2c d Other (Describe in Part XIV)..... 2d Add lines 2a through 2d . 2e 3 3 5,414,709 Amounts included on Form 990, Part VIII, line 12, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b. . . . Other (Describe in Part XIV)...... 4b c Add lines 4a and 4b . . . 0 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) 5.414.709 Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return Total expenses and losses per audited financial statements . . . . . . . . 5,414,709 2 Amounts included on line 1 but not on Form 990. Part IX, line 25: 2b С 2c d Other (Describe in Part XIV)..... Add lines 2a through 2d . Subtract line 2e from line 1. 5,414,709 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b. . . . 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) . . . . . . . 5.414.709 Part XIV Supplemental Information Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information. Part X THE VBS GROUP RECEIVED AN AUDITED FINANCIAL STATEMENT FOR THIS TAX YEAR ON A CONSOLIDATED BASIS WITH VIRGINIA BLOOD SERVICES THAT WAS PREPARED IN ACCORDANCE WITH GAAP. A FIN 48 FOOTNOTE TO THE AUDITED CONSOLIDATED STATEMENTS DISCLOSES "MANAGEMENT HAS EVALUATED THE EFFECT OF NEW GUIDANCE SURROUNDING UNCERTAIN TAX POSITIONS AND CONCLUDED THAT THE COMPANY HAS NO MATERIAL UNCERTAIN TAX POSITIONS AT SEPTEMBER 30, 2011."

THE VBS GROUP 54-1562993 Schedule D (Form 990) 2010 Page 5 Part XIV Supplemental Information (continued)

#### SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

THE VBS GROUP

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection
Employer Identification number

54-1562993

**Questions Regarding Compensation** Nο 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form [6.5] 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No." complete Part III to . . 1b 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? . . . Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. X Compensation committee X Written employment contract X Independent compensation consultant X Compensation survey or study Form 990 of other organizations X Approval by the board or compensation committee 4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: Receive a severance payment or change-of-control payment from the organization or a related organization? 4a b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Participate in, or receive payment from, an equity-based compensation arrangement? . 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. 5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: The organization? 5a

For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any

For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed

subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe

Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was

If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in

payments not described in lines 5 and 6? If "Yes," describe in Part III . . . . . .

If "Yes" to line 5a or 5b, describe in Part III.

If "Yes" to line 6a or 6b, describe in Part III.

Regulations section 53.4958-6(c)?

The organization? . . .

compensation contingent on the net earnings of:

6

7

8

5b

6a

6b

7

Schedule J (Form 990) 2010

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)—(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

			2144 COOR 11 C 144					
		(b) Dieakuowii oi w	W-z ana/or 1039-wild Compensation	oc compensation	(C) Retrement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(a)(ı)(a)	reported in pnor Form 990 or Form 990-EZ
ROBERT E CARDEN PHID	Ξ	335,131	78,575	36,335	008'6	22,044	481,885	468,385
1	Ξ	0	0	0	0	0	0	0
MS FI FANOR BOFNS	Ξ	133,490	21,30	13,531	6,214	7,462	182,006	190,565
2	≘	0	0	0	0	0		
MR I OHIS MATHERNE	Ξ	156,850	28,222	15,009	7,449	6,044	213,57	219,96
3 1411. ECOIO 1401. ELIVIE	≘	0	0	0	0	0	0	0
	Ξ	0	0	O	0	0	ō	0
4	(ii)	0	0	0	0	0	0	0
	ε	0	0	0	0	0	0	0
5	(ii)	0	0	0	0	0	0	0
	Θ	0	0	0	0	0	0	0
9	€	0	0	0	0	0	0	0
	ε	0	0	0	0	0	0	0
7	€	0	0	0	0	0	0	0
	ε	0	0	0	0	0	0	0
80	€	0	0	0	0	0	0	0
	ε	0	0	0	0	0	0	0
6	€	0	0	0	0	0	0	0
	ε		0	0	0	0	0	0
10	<b>E</b>	0	0	0	0	0	0	0
	ε	0	0	0	0	0	0	0
11	€	0	0	0	0	0	0	0
	ε	0	0	0	0	0	0	0
12	<b>E</b>	0	0	0	0	0	0	0
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16	Ξ	0	0	0	0	0	0	0
							Schec	Schedule J (Form 990) 2010

Page 3

#### SCHEDULE O (Form 990 or 990-EZ)

## Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047
2010
Open to Public

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Open to Public Inspection

THE VBS GROUP

Employer identification number 54-1562993

Form 990 Part VI Section B Line 11B A COPY OF THE FORM 990 WITH ALL REQUIRED SUPPORTING
SCHEDULES TO BE FILED WITH THE IRS IS POSTED ON A WEBSITE THAT ONLY BOARD MEMBERS HAVE ACCESS
TO. THE BOARD MEMBERS ARE ASKED TO GO ONTO THIS SITE AND REVIEW THE RETURN AND PROVIDE
MANAGEMENT WITH THEIR COMMENTS AND QUESTIONS . HARD COPIES OF THE RETURN ARE HAND DELIVERED TO
MEMBERS OF THE FINANCE COMMITTEE WHO REVIEW IT IN DETAIL.
Form 990 Part VI Section B Line 12C ALL DIRECTORS, OFFICERS, AND KEY EMPLOYEES ARE REQUIRED TO
SUBMIT A FORM ANNUALLY DISCLOSING ANY ACTUAL OR POSSIBLE CONFLICTS OF INTEREST. THE FORMS ARE
REVIEWED BY THE GOVERNANCE COMMITTEE WHICH DETERMINES WHETHER A CONFLICT EXISTS. ANY PERSON
DEEMED TO HAVE A CONFLICT DURING THE YEAR IS PROHIBITED FROM PARTICIPATING IN DELIBERATIONS
AND DECISIONS REGARDING CONFLICTED TRANSACTIONS.
Form 990 Part VI Section B Line 15A & 15B THE COMPENSATION OF ALL OFFICERS AND KEY EMPLOYEES
OF THE VBS GROUP IS REVIEWED AND APPROVED BY INDEPENDENT MEMBERS OF THE EXECUTIVE COMPENSATION
COMMITTEE. THIS REVIEW WAS LAST CONDUCTED IN NOVEMBER 2011. THE COMMITTEE RECEIVED A REPORT
DATED NOVEMBER 15, 2011 FROM THE TITAN GROUP LLC, AN INDEPENDENT COMPENSATION REVIEW FIRM
CONCLUDING THAT THE COMPENSATION PACKAGE OF EACH OFFICER AND KEY EMPLOYEE LISTED ON FORM 990,
PART VII SECTION A IS "REASONABLE AS COMPARED AGAINST SIMILAR POSITIONS IN COMPETITIVE PEER
GROUPS, WITH SIMILAR OPERATING SIZE AND SCOPE". THE COMPENSATION WAS APPROVED BY THE EXECUTIVE
COMPENSATION COMMITTEE AND THE DECISION WAS DOCUMENTED IN COMMITTEE MINUTES.
Form 990 Part VI Section C Line 19 THE VBS GROUP GOVERNING DOCUMENTS, CONFLICTS OF INTEREST
POLICY AND FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC UPON REQUEST.
Form 990 Part XI Line 5 \$2,296,293 INCREASE IN PROGRAM RELATED INVESTMENT UNDER EQUITY METHOD
OF ACCOUNTING.
Form 990 Part XII LINE 2C THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.

Scredule O (Form 990 or 990-EZ) (2010)	Page Z
Name of the organization THE VBS GROUP	Employer identification number
THE VBS GROUP	54-1562993
•	
•	
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	•••••

# SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

Part I

(1)

(2)

3

€

2

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▶ Attach to Form 990.

Related Organizations and Unrelated Partnerships

▶ See separate instructions.

Open to Public

OMB No 1545-0047

Employer identification number

(f) Direct controlling Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had entity 54-1562993 (e) End-of-year assets ō 0 0 Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) (d) Total income (c)
Legal domicile (state
or foreign country) Primary activity (a)Name, address, and EIN of disregarded entity THE VBS GROUP

one or more related tax-exempt organizations during the tax year.) Part II

.....(6)

חופים וווחום בומושלים ומע-בעבווולים חלמווול מחודות	uilly uic tan your.)						
(a)	(q)	(၁)	(P)		€	(6)	
Name, address, and EIN of related organization	Pnmary activity	Legal domicile (state or foreign country)	Exempt Code section	Public o	Direct controlling entity	Section 512(b)(13) controlled entity?	(13)
						Yes	N <sub>o</sub>
(1) VIRGINIA BLOOD SERVICES 54-0959121 2825 EMERYWOOD PWY, RICHMOND, VA 23294	BLOOD COLLECTION VA		501(C)(3)	6	THE VBS GROUP		×
(2)							ļ
(3)							
(4)							
(5)							
(9)							
(1)							

For Paperwork Reduction Act Notice, see the Instructions for Form 990. (HTA)

Schedule R (Form 990) 2010

54-1562993 Page 2

THE VBS GROUP

Schedule R (Form 990) 2010

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34

(k) Percentage ownership Percentage ownership 紾 % 8 % 》 প্ল % 낆 Schedule R (Form 990) 2010 % % 》 % 낆 낆 Ξ identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part (J) General or managing partner? ŝ end-of-year assets Yes (g) Share of amount in box 20 of Schedule K-1 Code V—UBI (Form 1065) (f) Share of total income (h)
Disproportionate
allocations? ŝ IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Yes (g) Share of end-of-year Type of entity (C corp. S corp. or trust) because it had one or more related organizations treated as a partnership during the tax year.) (d)
| Direct controlling entity 0 Share of total income (c) Legal domicile foreign country) (state or (e)
Predominant income (related, sections 512-514) excluded from unrelated, tax under Primary activity (d)
(Direct controlling | (c) Legal domicile (state or (a)
Name, address, and EIN of related organization foreign country) Primary activity (1) Name, address, and EIN related organization <u>a</u> Part IV (1) € 2 3 <u>(5)</u> **(**9) C (2) € 3 (5) <u>(6</u> E

THE VBS GROUP

Schedule R (Form 990) 2010

Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

Page 3

54-1562993

<b>Note.</b> Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.				Yes	ç
	ed organizations liste	ed in Parts II–IV?		1572	
a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity.			1a		×
<b>b</b> Gift, grant, or capital contribution to other organization(s)			<b>1</b> b		×
c Gift, grant, or capital contribution from other organization(s).			5		×
			1d	×	
e Loans or loan guarantees by other organization(s)			1e		×
_	· · · · ·	· · · · ·		**************************************	3
f Sale of assets to other organization(s)			#		×
d Purchase of assets from other organization(s)			1g	_	×
			ŧ		×
			÷	-	×
י במספר כו ומכוווניס, כלתוף ווכוני, כו כנוכו מססכים וכ כנוכו כושמו במוכוני, כי י י י י י י י י י י י	· · ·	· · · · · · · ·	** ,*		S. S. S. S. S. S. S. S. S. S. S. S. S. S
j Lease of facılıties, equipment, or other assets from other organization(s)			1	:	×
k Performance of services or membership or fundraising solicitations for other organization(s).			14	×	
l Performance of services or membership or fundraising solicitations by other organization(s)			=		×
m Sharing of facilities, equipment, mailing lists, or other assets.			£	×	
n Sharing of paid employees.	•		1n	×	
				7.	
o Reimbursement paid to other organization for expenses.			10		×
p Reimbursement paid by other organization for expenses.			1 <sub>p</sub>		×
<b>q</b> Other transfer of cash or property to other organization(s)			19		×
					×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including	ne, including covered	relationships	and transaction thresholds.	resholc	Js.
(a) Name of other normalization	(b) Transaction	(c) Amount involved	(d) Method of determining	(d) f determin	g
ואמוופ כו סנופו טופמוובמנטו	type (a-r)		amount	amount involved	.
(1) VIRGINIA BLOOD SERVICES	p	2,945,381 COST	COST		
(2) VIRGINIA BLOOD SERVICES	¥	2,533,816 COST	COST		
(3) VIRGINIA BLOOD SERVICES	æ	200,000 COST	COST		
(4) VIRGINIA BI DOD SERVICES	c	2,680,893 COST	COST		
		C			
(c)					
(9)		0			
		Sched	Schedule R (Form 990) 2010	n 990)	2010

THE VBS GROUP

Schedule R (Form 990) 2010

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) (b) (c) (d) (d) (d) (d) (entity Pnmary activity Legal domicile Are all partners Shan	(b) Primary activity	(c) Legal domicile	(d) Are all partne	(e) Share of	(f) Disproportionate	1	(h) Genera	lo la
		(state or foreign country)	section 501(c)(3) organizations?		allocations?	amount in box 20 of Schedule K-1 (Form 1065)	managing partner?	وا را
			Yes No		Yes No		Yes	₽ N
(1)					0	0		
(2)					0	0		
(3)					0	0		
(4)					0	0		
(5)					0	0		
(9)					0	0		
(7)				)	0	0		
(8)				)	0	0		
(6)				)	0	0		
(10)				)	0	0		
(11)				)	0	0		
(12)				)	0	0		
(13)					0	0		
(14)				)	0	0		
(15)				)	0	0		
(16)				)	0	0		1
						Schedule R (Form 990) 2010	(066 mJ	2010

Schedule R (Fo	rm 990) 2010	THE VBS GROUP		54-1562993	Page 5
Part VII		ental Information this part to provide additional informat	ion for responses to questions on		
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