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Form 990



Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2010

Open to Public Inspection

A For the 2010 calendar year, or tax year beginning 10-01-2010 and ending 09-30-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

FAMILY RESEARCH COUNCIL

Doing Business As

Number and street (or P O box if mail is not delivered to street address)

801 G STREET NW

Room/suite

City or town, state or country, and ZIP + 4

WASHINGTON, DC 20001

F Name and address of principal officer

TONY PERKINS

801 G STREET NW

WASHINGTON, DC 20001

H(a) Is this a group return for affiliates?

☐ Yes

☒ No

H(b) Are all affiliates included?

☐ Yes

☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

I Tax-exempt status

☒ 501(c)(3)

☐ 501(c) ()

☐ (Insert no)

☐ 4947(a)(1) or

☐ 527

J Website:

WWW.FRC.ORG

K Form of organization

☒ Corporation

☐ Trust

☐ Association

☐ Other

L Year of formation

1992

M State of legal domicile

DC

Part I	Summary																																
Activities & Governance	<div><div>1</div><div>Briefly describe the organization's mission or most significant activities</div><div>THE FAMILY RESEARCH COUNCIL'S PRIMARY EXEMPT PURPOSE IS TO REAFFIRM AND PROMOTE NATIONALLY, AND PARTICULARLY IN WASHINGTON, DC, THE TRADITIONAL FAMILY UNIT AND THE JUDEO-CHRISTIAN VALUE SYSTEM UPON WHICH IT IS BUILT. FRC'S ACTIVITIES IN ACCOMPLISHMENT OF ITS MISSION ARE TO --PROMOTE AND DEFEND TRADITIONAL FAMILY VALUES IN PRINT, BROADCAST AND OTHER MEDIA,--DEVELOP AND ADVOCATE LEGISLATIVE AND PUBLIC POLICY INITIATIVES WHICH STRENGTHEN AND FORTIFY THE FAMILY AND PROMOTE TRADITIONAL VALUES,--ESTABLISH AND MAINTAIN AN ACCURATE SOURCE OF STATISTICAL AND RESEARCH INFORMATION WHICH REAFFIRMS THE IMPORTANCE OF THE FAMILY IN OUR CIVILIZATION, AND--INFORM AND EDUCATE CITIZENS ON HOW THEY CAN PROMOTE BIBLICAL PRINCIPLES IN OUR CULTURE.</div></div>																																
	<div><div>2</div><div>Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets</div></div>																																
	<table><tr><td>3</td><td>Number of voting members of the governing body (Part VI, line 1a)</td><td>3</td><td>9</td></tr><tr><td>4</td><td>Number of independent voting members of the governing body (Part VI, line 1b)</td><td>4</td><td>8</td></tr><tr><td>5</td><td>Total number of individuals employed in calendar year 2010 (Part V, line 2a)</td><td>5</td><td>85</td></tr><tr><td>6</td><td>Total number of volunteers (estimate if necessary)</td><td>6</td><td>10</td></tr><tr><td>7a</td><td>Total unrelated business revenue from Part VIII, column (C), line 12</td><td>7a</td><td>13,207</td></tr><tr><td>7b</td><td>Net unrelated business taxable income from Form 990-T, line 34</td><td>7b</td><td>-2,927</td></tr></table>	3	Number of voting members of the governing body (Part VI, line 1a)	3	9	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	8	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	85	6	Total number of volunteers (estimate if necessary)	6	10	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	13,207	7b	Net unrelated business taxable income from Form 990-T, line 34	7b	-2,927								
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Expenses	<table><tr><td>13</td><td>Grants and similar amounts paid (Part IX, column (A), lines 1–3)</td><td>69,287</td><td>121,669</td></tr><tr><td>14</td><td>Benefits paid to or for members (Part IX, column (A), line 4)</td><td>0</td><td>0</td></tr><tr><td>15</td><td>Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)</td><td>5,621,376</td><td>6,169,911</td></tr><tr><td>16a</td><td>Professional fundraising fees (Part IX, column (A), line 11e)</td><td>545,189</td><td>875,344</td></tr><tr><td>b</td><td>Total fundraising expenses (Part IX, column (D), line 25)</td><td></td><td></td></tr><tr><td>17</td><td>Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)</td><td>6,340,174</td><td>5,785,810</td></tr><tr><td>18</td><td>Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)</td><td>12,576,026</td><td>12,952,734</td></tr><tr><td>19</td><td>Revenue less expenses. Subtract line 18 from line 12</td><td>-59,171</td><td>111,683</td></tr></table>	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	69,287	121,669	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	5,621,376	6,169,911	16a	Professional fundraising fees (Part IX, column (A), line 11e)	545,189	875,344	b	Total fundraising expenses (Part IX, column (D), line 25)			17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	6,340,174	5,785,810	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	12,576,026	12,952,734	19	Revenue less expenses. Subtract line 18 from line 12	-59,171	111,683
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Net Assets or Fund Balances	<table><tr><th></th><th>Beginning of Current Year</th><th>End of Year</th></tr><tr><td>20</td><td>Total assets (Part X, line 16)</td><td>4,948,475</td></tr><tr><td>21</td><td>Total liabilities (Part X, line 26)</td><td>742,043</td></tr><tr><td>22</td><td>Net assets or fund balances. Subtract line 21 from line 20</td><td>4,206,432</td></tr></table>		Beginning of Current Year	End of Year	20	Total assets (Part X, line 16)	4,948,475	21	Total liabilities (Part X, line 26)	742,043	22	Net assets or fund balances. Subtract line 21 from line 20	4,206,432																				
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Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

PAUL TRIPODI VICE PRESIDENT, ADMINISTRATION

Type or print name and title

2012-04-02

Date

Paid Preparer Use Only

Print/Type preparer's name

DEBORAH G KOSNETT

Preparer's signature

DEBORAH G KOSNETT

Date

Check if self-employed

☐

PTIN

Firm's name

TATE AND TRYON

Firm's EIN

Firm's address

2021 L STREET NW SUITE 400

WASHINGTON, DC 20036

Phone no

(202) 293-2200

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes

☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2010)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

☐

☒

1

Briefly describe the organization’s mission

FAMILY RESEARCH COUNCIL (FRC) CHAMPIONS MARRIAGE AND FAMILY AS THE FOUNDATION OF CIVILIZATION, THE SEEDBED OF VIRTUE, AND THE WELLSPRING OF SOCIETY FRC SHAPES PUBLIC DEBATE AND FORMULATES PUBLIC POLICY THAT VALUES HUMAN LIFE AND UPHOLDS THE INSTITUTIONS OF MARRIAGE AND THE FAMILY BELIEVING THAT GOD IS THE AUTHOR OF LIFE, LIBERTY, AND THE FAMILY, FRC PROMOTES THE JUDEO-CHRISTIAN WORLDVIEW AS THE BASIS FOR A JUST, FREE, AND STABLE SOCIETY

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

☐ Yes ☒ No

If “Yes,” describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

☐ Yes ☒ No

If “Yes,” describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization’s three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a	(Code) (Expenses \$ 4,375,865 including grants of \$ 83,813) (Revenue \$ 0)
<p>PUBLIC POLICY --"A POPULAR GOVERNMENT, WITHOUT POPULAR INFORMATION, OR THE MEANS OF ACQUIRING IT, IS BUT A PROLOGUE TO A FARCE OR A TRAGEDY A PEOPLE WHO MEAN TO BE THEIR OWN GOVERNORS MUST ARM THEMSELVES WITH THE POWER WHICH KNOWLEDGE GIVES " -- JAMES MADISON, CHIEF ARCHITECT OF THE U S CONSTITUTION AND U S PRESIDENTOVERVIEW WHEN FRC WAS ESTABLISHED OVER TWENTY-FIVE YEARS AGO, THERE WERE WOEFULLY FEW VOICES ADVOCATING FOR THE PRIMACY OF THE FAMILY AT THE NATIONAL LEVEL LIBERAL POLICY MAKERS, ACTIVIST JUDGES, AND MUCH OF THE MEDIA AND ACADEMIA CONSIDERED TRADITIONAL MORAL VALUES NOTHING MORE THAN THE VESTIGES OF A BYGONE ERA IN 1983, FAMILY RESEARCH COUNCIL WAS ESTABLISHED IN THE HEART OF WASHINGTON, D C WITH THE MISSION TO EDUCATE AMERICANS ABOUT THE CENTRAL ROLE THE FAMILY PLAYS IN THE NATION'S WELL-BEING FRC WOULD SERVE AS A STRONG REJOINDER TO THOSE WORKING TO UNDERMINE THE FAMILY AND THE JUDEO-CHRISTIAN VALUES UPON WHICH OUR NATION WAS FOUNDED AND WOULD DEMONSTRATE THE VERACITY AND EFFICACY OF THOSE VALUES IN CONTEMPORARY SOCIETY ALTHOUGH FRC HAS WORKED SUCCESSFULLY TO TEMPER THE PREVIOUS POLICY OF UNRESTRICTED ACCESS TO ABORTION ON DEMAND, THE TRAGEDY OF ABORTION-ON-DEMAND IS WITH US LIBERAL POLICY MAKERS AND JUDICIAL ACTIVISTS CONTINUE TO ASSAIL THE INSTITUTION OF MARRIAGE, AND LIBERAL SPECIAL INTEREST GROUPS OUTNUMBER AND OUTSPEND FRC HOWEVER, WITH FAITH THAT RIGHT MAKES MIGHT, AS ABRAHAM LINCOLN ONCE SAID, FRC CONTINUES TO ADVANCE A PRO-FAITH, PRO-FAMILY, AND PRO-FREEDOM AGENDA WITH GREAT EFFECT FRC'S POLICY ANALYSTS DEVELOP RESEARCH PAPERS, LEGAL BRIEFS, AND REGULAR PUBLICATIONS ON A WIDE VARIETY OF FAMILY ISSUES THESE INCLUDE BOOKLETS, THE BI-WEEKLY SOCIAL CONSERVATIVE REVIEW, OUR SERIES OF PERSPECTIVE PAPERS, PAMPHLETS, INSIGHT PAPERS, LECTURE SUMMARIES, FROM THE PODIUM PAPERS, AND INFOCUS PAPERS IN 2011, WE LAUNCHED THE FRC UNIVERSITY ONLINE, A STOREHOUSE OF FRC'S POLICY VIDEOS FRC'S MARRIAGE AND RELIGION RESEARCH INSTITUTE (MARRI) IS DEDICATED TO DEMONSTRATING THAT FAITH AND FAMILY ARE VITAL COMPONENTS OF A HEALTHY SOCIETY THE MAPPING AMERICA PROJECT MAKES THIS CASE IN COMPELLING FASHION USING FEDERAL SURVEYS AND PROVIDING DETAILED REPORTS FOR POLICY MAKERS, PASTORS, AND CONCERNED CITIZENS IN 2011, MARRI BROADENED ITS REACH WITH THE RELEASE OF ITS INDEX OF FAMILY BELONGING AND REJECTION, AND VARIOUS SYNTHESIS PAPERS OP-EDS WRITTEN BY FRC'S POLICY STAFF HAVE APPEARED IN USA TODAY, THE WASHINGTON POST, THE WASHINGTON TIMES, NATIONAL REVIEW ON-LINE, POLITICO, WORLD NET DAILY, AND MANY OTHER PRINT AND ONLINE NEWS OUTLETS THE CENTER FOR LIFE AND BIOETHICS IMPACTED 40 BILLS IN 20 STATES RELATED TO STEM CELLS, HUMAN CLONING, AND BIOETHICS THE "ADULT STEM CELLS SAVED MY LIFE" CAMPAIGN EXPANDED TO FIVE VIDEOS OF MIRACULOUS PATIENT SUCCESS STORIES IN A HISTORIC PRO-LIFE VICTORY, DR DAVID PRENTICE PROVIDED KEY ARGUMENTS FOR THE HISTORIC "WELDON PATENT BAN," WHICH PERMANENTLY OUTLAWS THE PATENTING OF HUMAN CLONES AND EMBRYOS THE CENTER FOR HUMAN DIGNITY TRACKED AND IMPACTED OVER 460 BILLS IN 48 STATES, RESULTING IN 52 LIFE-RELATED BILLS BEING ENACTED IN JANUARY, THE "I'M PRO-LIFE BECAUSE" VIDEO FACEBOOK CAMPAIGN LED TO 5,000+ USERS PROMOTING FRC'S "I'M FOR LIFE" GRAPHIC FOR MULTIPLE WEEKS THROUGHOUT THE YEAR, JEANNE MONAHAN SERVED AS THE GO-TO EXPERT REGARDING THE ABORTIFACIENT EFFECT OF ELLA AND THE FUNDING OF CONTRACEPTIVES WITHIN OBAMACARE THE STAFF ALSO HOSTED WORKSHOPS AT THE UNITED NATIONS' 55TH COMMISSION ON THE STATUS OF WOMEN CONFERENCE IN NEW YORK THE CENTER FOR RELIGIOUS LIBERTY PROVIDED LEGAL STRATEGY AND AMICUS BRIEFS IN MANY OF THE MOST PIVOTAL CASES AFFECTING THE FAMILY FEDERAL JUDGE ROGER VINSON RELIED HEAVILY UPON FRC'S AMICUS BRIEF IN HIS DECISION TO RULE OBAMACARE UNCONSTITUTIONAL, WHICH LATER WITHSTOOD APPEAL FRC RAN A CAMPAIGN IN RESPONSE TO THE LIBERAL SOUTHERN POVERTY LAW CENTER (SPLC) FALSELY LABELING FRC AS A "HATE GROUP " FRC OBTAINED THE SIGNATURES OF 150 NATIONAL CONSERVATIVE LEADERS ON OUR OPEN LETTER CALLING FOR THE SPLC TO "START DEBATING, STOP HATING " IN LATE NOVEMBER, FRC OBTAINED A MEMO RELEASED IN SEPTEMBER IN WHICH NAVY OFFICIALS ANNOUNCED THAT "NO RELIGIOUS ITEMS (INCLUDING BIBLES, READING MATERIAL, AND/OR ARTIFACTS) ARE ALLOWED TO BE GIVEN AWAY OR USED DURING A VISIT" AT WALTER REED HOSPITAL MEMBERS OF CONGRESS IMMEDIATELY SPOKE ABOUT THIS ON THE HOUSE FLOOR, RESULTING IN THE HOSPITAL PUBLICLY STATING THAT THEY WILL RESCIND THEIR POLICY (ALTHOUGH WE HAVE YET TO SEE WRITTEN PROOF) FRC IS ONE OF THE LEADING ORGANIZATIONS EMPLOYING MANY OF THE MOST INFLUENTIAL MARRIAGE EXPERTS TO DEFEND THE GOD-ORDAINED INSTITUTION OF MARRIAGE SENIOR FELLOW FOR POLICY STUDIES, PETER SPRIGG, APPEARED 14 TIMES ON MAJOR TV NEWS STATIONS, AND TESTIFIED IN STATE COMMITTEE HEARINGS WE PRODUCED A POWERFUL DOCUMENTARY, "THE PROBLEM WITH SAME-SEX MARRIAGE HOW IT WILL AFFECT YOU AND YOUR CHILDREN "FRC ORGANIZED AND LED ITS 3RD ANNUAL NATIONAL CALL2FALL ON JULY 5, WHICH SAW PARTICIPATION BY OVER 1.1 MILLION CHRISTIANS NATIONWIDE PRAYER AND REPENTANCE ON BEHALF OF OUR NATION REMAINS A VITAL PART OF FRC'S MISSION FRC'S POLICY EXPERTS ARE FREQUENTLY INVITED TO PROVIDE A PRO-LIFE, PRO-FAITH PERSPECTIVE IN THE MEDIA THEY HAVE ALSO TESTIFIED BEFORE LEGISLATIVE COMMITTEES AT THE STATE AND FEDERAL LEVEL, HELD MEETINGS AT THE VATICAN, PARTICIPATED IN THE WORLD CONGRESS ON FAMILIES, AND REPRESENTED FRC AROUND THE WORLD</p>	

4b

(Code) (Expenses \$ 2,188,832 including grants of \$ 0) (Revenue \$ 726,234)
COMMUNICATIONS THE MISSION OF FRC IS TIMELESS, BUT THE WAY IN WHICH WE COMMUNICATE THAT MISSION MUST BE CONSTANTLY ADAPTED TO INCORPORATE NEW TECHNOLOGIES AND REACH NEW AUDIENCES THE COMMUNICATIONS DEPARTMENT IS RESPONSIBLE FOR THE PUBLIC IMAGE OF FRC, THEY INTERACT ON A DAILY BASIS WITH THE PRESS CORPS AND ENSURE THAT FRC'S POSITIONS ARE CLEARLY COMMUNICATED AND ACCURATELY REPRESENTED THE COMMUNICATIONS DEPARTMENT EXPERIENCED A RECORD YEAR IN PROMOTION OF THE PRO-FAMILY AGENDA, LEADING TO THE HIGHEST LEVELS OF VISIBILITY AND CREDIBILITY IN OUR 28 YEAR HISTORY IN 2011, THE COMMUNICATIONS DEPARTMENT DISTRIBUTED 212 NEWS RELEASES, RECEIVED MORE THAN 14,500 MEDIA HITS, MADE 67 MAJOR TV AND CABLE NETWORK APPEARANCES, LOGGED OVER 400 RADIO INTERVIEWS ON MANY PROMINENT NATIONWIDE STATIONS, PLACED 210 OP-EDS IN PRINT AND ELECTRONIC MEDIA, SECURED OVER 1,300 MENTIONS IN NATIONAL PRINT PUBLICATIONS, PUBLISHED GUEST EDITORIALS IN 86 NATIONAL AND LOCAL NEWSPAPERS, WITH A COMBINED DISTRIBUTION OF OVER 1 MILLION, AND RELEASED THE DOCUMENTARY, "THE PROBLEM WITH SAME-SEX 'MARRIAGE '"COMMUNICATIONS PLAYED HOST TO THE ANNUAL PROLIFECON CONFERENCE, PRODUCED 111 YOUTUBE VIDEOS, WITH 222,000 VIEWS THEY ALSO HOSTED WEBCASTS ON "DON'T ASK, DON'T TELL," PLANNED PARENTHOOD, AND SEX TRAFFICKING IN AMERICA, WITH 300,000 OVERALL VIEWS IN 2011 FRC BEGAN AN INTENTIONAL EFFORT CALLED NEXT TO OPTIMIZE CURRENT ACTIVITIES AND EFFECTIVELY COMMUNICATE FRC'S MESSAGES WITH UNDER-REACHED DEMOGRAPHICS AN IMPORTANT COMPONENT OF THIS EXCITING NEW EFFORT WAS OUR SOCIAL MEDIA CAMPAIGN, WHICH COLLECTIVELY LED TO 25,000+ FACEBOOK MEMBERS OF OUR FRC AND TONY PERKINS PAGES WE ALSO BUILT A NETWORK OF 9,000 TWITTER FOLLOWERS THROUGH THE SUPPORT OF A GENEROUS FAMILY, WE BEGAN CONSTRUCTION AND RENOVATION OF A PROJECT DESIGNED TO UPDATE OUR VIDEO STUDIO AND MEDIA CENTER, WHICH WILL GREATLY ENHANCE THE QUANTITY AND QUALITY OF OUR MEDIA COMMUNICATIONS





















4c	(Code) (Expenses \$ 1,532,430 including grants of \$ 16,442) (Revenue \$ 0)
	GOVERNMENT AFFAIRS THE GOVERNMENT AFFAIRS DEPARTMENT (GA) SERVES AS FRC'S LIAISON TO CONGRESS GA FIELDS HUNDREDS OF REQUESTS FOR DATA, RESEARCH, AND ANALYSIS OF FAMILY POLICY ISSUES, GA REGULARLY SENDS OUT "ACTION ALERTS" TO A LIST OF NEARLY 500,000 INTERESTED PEOPLE AROUND THE NATION, GA RESPONDS QUICKLY TO EXECUTIVE BRANCH ACTIONS AFFECTING THE FAMILY GA DEFENDS THE SANCTITY OF HUMAN LIFE AND THE INSTITUTION OF MARRIAGE, UPHOLDS RELIGIOUS LIBERTY, OPPOSES JUDICIAL ACTIVISM, PRESSES FOR TAX RELIEF FOR FAMILIES, COMBATS PORNOGRAPHY IN PRINT AND ON THE INTERNET, SUPPORTS PARENTAL CHOICE IN EDUCATION, AND SPEAKS FOR THE FAMILY THROUGHOUT THE WORLD FRC SHAPED THE HISTORIC DEBATE OF THE REPEAL OF DON'T ASK, DON'T TELL (DADT) BY VOICING THE STAGGERING IMPLICATIONS FOR MILITARY PERSONNEL, NATIONAL SECURITY, RELIGIOUS LIBERTY, AND MARRIAGE THE NAVY UNILATERALLY DECIDED IT WOULD ALLOW COUNTERFEIT "MARRIAGE" ON MILITARY INSTALLATIONS FRC EXPOSED THIS IN THE MEDIA, GATHERED 100,000 SIGNATURES ON A PETITION TO THE HOUSE ARMED SERVICES COMMITTEE, SECURED 62 SIGNATURES OF REPUBLICAN CONGRESSMEN ON A JOINT LETTER TO THE SECRETARY OF THE NAVY, AND HELPED DRAFT AND PASS AN AMENDMENT BLOCKING THIS ATTACK ON MARRIAGE UNFORTUNATELY, THE OBAMA ADMINISTRATION FORCED ALL U S MILITARY INSTALLATIONS TO ALLOW SAME-SEX WEDDING CEREMONIES GA ASSISTED STATE LEADERS AND MOBILIZED THE GRASSROOTS WITH POWERFUL RADIO ADS AND EMAILS THE EFFORTS TARGETED VULNERABLE STATE LEGISLATORS RESULTING IN A MARRIAGE AMENDMENT BEING PLACED ON THE BALLOT IN NORTH CAROLINA GA PROVIDES FRC'S SUPPORTERS WITH TIMELY AND DETAILED ANALYSIS OF LEGISLATION IMPACTING THE FAMILY

4d	Other program services (Describe in Schedule O) See also Additional Data for Description
	(Expenses \$ 2,827,387 including grants of \$) (Revenue \$)

4e	Total program service expenses➤\$ 10,924,514
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Part IV

Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 	4 Yes	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. 	11d Yes	
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12a Yes	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b	No
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15	No
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV	16	No
17 Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18	No
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 	19	No
20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Yes	
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	Yes	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance					
Check if Schedule O contains a response to any question in this Part V <input type="checkbox"/>					
			Yes	No	
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1a	71		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes		
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return.	2a	85		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes		
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a			No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a			No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7 Organizations that may receive deductible contributions under section 170(c).					
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a			No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b			
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c			No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h			No
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?					
8					
9 Sponsoring organizations maintaining donor advised funds.					
a	Did the organization make any taxable distributions under section 4966?	9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b			
10 Section 501(c)(7) organizations. Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b			
11 Section 501(c)(12) organizations. Enter					
a	Gross income from members or shareholders.	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?					
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b			
c	Enter the amount of reserves on hand.	13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?					
14a					
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b			No

Part VI

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
1a	9		
b	Enter the number of voting members included in line 1a, above, who are independent	1b	8
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	No
6	Does the organization have members or stockholders?	6	No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	No
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following		
a	The governing body?	8a	Yes
b	Each committee with authority to act on behalf of the governing body?	8b	Yes
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9	No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990		
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes
13	Does the organization have a written whistleblower policy?	13	Yes
14	Does the organization have a written document retention and destruction policy?	14	Yes
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	15a	Yes
b	Other officers or key employees of the organization	15b	No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17	List the States with which a copy of this Form 990 is required to be filed AL , AK , AZ , AR , CA , CT , FL , GA , HI , IL , LA , ME , MD , MA , MI , MN , MS , MO , NH , NJ , NM , NY , NC , ND , OH , OK , OR , PA , RI , SC , TN , UT , VA , WA , WV , WI
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization PAUL TRIPODI 801 G STREET NW WASHINGTON, DC 20001 (202) 393-2100

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) ANTHONY PERKINS PRESIDENT & CEO	32.00	X		X				174,584	37,655	13,550
(2) STEPHEN W REED SECRETARY	2.00	X		X				0	0	0
(3) THOMAS R ANDERSON CHAIRMAN	2.00	X						0	0	0
(4) KIM C BENGARD DIRECTOR	2.00	X						0	0	0
(5) ELSA PRINCE BROEKHUIZEN DIRECTOR	2.00	X						0	0	0
(6) TERRY PARKER DIRECTOR	2.00	X						0	0	0
(7) JACK DEWITT DIRECTOR	2.00	X						0	0	0
(8) LOREN EATON DIRECTOR	2.00	X						0	0	0
(9) PAAVO ENSIO DIRECTOR	2.00	X						0	0	0
(10) PAUL KEPES DIRECTOR	2.00	X						0	0	0
(11) ROBERT SCHWARZWALDER SENIOR VICE-PRESIDENT	32.00			X				112,298	21,034	18,147
(12) KENYN CURETON VP CHURCH MINISTRIES	40.00			X				131,652	1,060	13,000
(13) PAUL TRIPODI VP ADMINISTRATION	38.00			X				119,344	5,440	20,900
(14) PAUL FITZPATRICK VP DEVELOPMENT	39.00			X				114,873	3,460	20,337
(15) THOMAS MCCLUSKY VP GOVT AFFAIRS & FRCA	26.00			X				83,966	41,600	12,581
(16) JOHN P DUFFY VP COMMUNICATIONS	39.00			X				90,309	1,788	18,665

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(17) PATRICK FAGAN SR FELLOW & DIR MARRIAGE	40 00					X		152,421	0	22,239
(18) DAVID PRENTICE SR FELLOW LIFE SCIENCE	40 00					X		127,790	0	20,853
(19) SHARON HELTON SR DIRECTOR EVENTS	26 00					X		74,596	52,797	12,690
(20) GIL MERTZ DIR DEVELOPMENT	39 00					X		116,329	1,563	13,000
(21) CHRISTOPHER GACEK SR FELLOW, REG AFFAIRS	40 00					X		115,373	0	11,110
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								1,413,535	166,397	197,072

2

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization

9

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization		
	(A) Name and business address	(B) Description of services	(C) Compensation
	MDS COMMUNICATIONS CORP PO BOX 16006 PHOENIX, AZ 85011	CALL CENTER OPERATOR	736,680
	THE LOOMIS COMPANY 850 N PARK ROAD WYOMISSING, PA 19610	INSURANCE	526,474
	KMA DIRECT COMMUNICATIONS 7160 DALLAS PKWY 400 PLANO, TX 75024	DIRECT MAIL	390,920
	PRIORITY HEALTH 1231 E BELTLINE AVE NE GRAND RAPIDS, MI 49525	INSURANCE	183,006
	WOLVERINE PRINTING 315 GRAND AVENUE SW GRAND RAPIDS, MI 49503	PRINTING	169,387
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization		9

Part VIII

Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a Federated campaigns 1a					
	b Membership dues 1b					
	c Fundraising events 1c					
	d Related organizations 1d					
	e Government grants (contributions) 1e					
	f All other contributions, gifts, grants, and similar amounts not included above 1f		12,249,187			
	g Noncash contributions included in lines 1a-1f \$		23,613			
	h Total. Add lines 1a-1f ▶		12,249,187			
	Program Service Revenue			Business Code		
2a CONFERENCES & SEMINARS		900099	726,234	726,234		
b						
c						
d						
e						
f All other program service revenue						
g Total. Add lines 2a-2f ▶			726,234			
Other Revenue	3 Investment income (including dividends, interest and other similar amounts) ▶			56,888		56,888
	4 Income from investment of tax-exempt bond proceeds . . ▶					
	5 Royalties ▶					
			(i) Real	(ii) Personal		
	6a Gross Rents		154,625			
	b Less rental expenses		137,101			
	c Rental income or (loss)		17,524			
	d Net rental income or (loss) ▶			17,524		17,524
			(i) Securities	(ii) Other		
	7a Gross amount from sales of assets other than inventory					
	b Less cost or other basis and sales expenses					
	c Gain or (loss)					
	d Net gain or (loss) ▶					
	8a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 a					
	b Less direct expenses b					
	c Net income or (loss) from fundraising events . . ▶					
	9a Gross income from gaming activities See Part IV, line 19 . a					
	b Less direct expenses b					
	c Net income or (loss) from gaming activities . . ▶					
	10a Gross sales of inventory, less returns and allowances a					
b Less cost of goods sold b						
c Net income or (loss) from sales of inventory . . ▶						
Miscellaneous Revenue		Business Code				
11a MAILING SERVICES		561499	13,207		13,207	
b MISCELLANEOUS		900099	1,377			1,377
c						
d All other revenue						
e Total. Add lines 11a-11d ▶			14,584			
12 Total revenue. See Instructions ▶			13,064,417	726,234	13,207	75,789

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	35,500	35,500		
2	Grants and other assistance to individuals in the U S See Part IV, line 22	86,169	86,169		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	944,206	778,026	79,313	86,867
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	4,091,720	3,371,576	343,705	376,439
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	158,510	130,612	13,315	14,583
9	Other employee benefits	634,133	522,526	53,267	58,340
10	Payroll taxes	341,342	281,266	28,673	31,403
a	Fees for services (non-employees) Management				
b	Legal	75,857	67,030	1,343	7,484
c	Accounting	43,630	35,951	3,665	4,014
d	Lobbying				
e	Professional fundraising services See Part IV, line 17	875,344			875,344
f	Investment management fees				
g	Other	464,672	372,108	44,178	48,386
12	Advertising and promotion	137,587	113,372	11,557	12,658
13	Office expenses	78,685	66,418	4,576	7,691
14	Information technology	110,932	91,408	9,318	10,206
15	Royalties				
16	Occupancy	1,233,980	1,016,800	103,654	113,526
17	Travel	1,080,153	890,046	90,733	99,374
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	34,565	28,482	2,903	3,180
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	295,360	243,377	24,810	27,173
23	Insurance	77,070	63,506	6,474	7,090
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	RESEARCH AND CONSULTING	1,655,514	1,364,144	139,063	152,307
b	PUBLICATIONS AND MAILIN	955,741	787,531	80,282	87,928
c	EQUIPMENT RENTAL AND MA	271,241	223,503	22,784	24,954
d	POSTAGE AND FREIGHT	144,950	119,439	12,176	13,335
e	VIDEO, TAPES, AND PRODU	116,283	95,817	9,768	10,698
f	All other expenses	-990,410	139,907	-110,436	-1,019,881
25	Total functional expenses. Add lines 1 through 24f	12,952,734	10,924,514	975,121	1,053,099
26	Joint costs. Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	883,091	764,942	0	118,149

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			1,975	1	1,975
	2	Savings and temporary cash investments			2,108,870	2	2,315,694
	3	Pledges and grants receivable, net				3	318,924
	4	Accounts receivable, net			24,357	4	10,604
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
	9	Prepaid expenses and deferred charges			140,813	9	165,705
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a	6,701,000	1,754,679	10c	1,743,920
	b	Less: accumulated depreciation	10b	4,957,080			
	11	Investments—publicly traded securities			503,239	11	250,339
	12	Investments—other securities. See Part IV, line 11				12	
	13	Investments—program-related. See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11			414,542	15	689,672
16	Total assets. Add lines 1 through 15 (must equal line 34)			4,948,475	16	5,496,833	
Liabilities	17	Accounts payable and accrued expenses			574,879	17	824,661
	18	Grants payable				18	
	19	Deferred revenue			25,700	19	264,929
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			141,464	23	89,128
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities. Complete Part X of Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			742,043	26	1,178,718
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			3,891,256	27	3,999,744
	28	Temporarily restricted net assets			315,176	28	318,371
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			4,206,432	33	4,318,115
	34	Total liabilities and net assets/fund balances			4,948,475	34	5,496,833

Part XI **Reconciliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	13,064,417
2	Total expenses (must equal Part IX, column (A), line 25)	2	12,952,734
3	Revenue less expenses. Subtract line 2 from line 1	3	111,683
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	4,206,432
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	4,318,115

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII ☒

		Yes	No
1	Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input checked="" type="checkbox"/> Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization
FAMILY RESEARCH COUNCIL

Employer identification number
52-1792772

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?
- h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	11,030,771	13,352,696	11,388,756	11,988,172	12,225,574	59,985,969
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	11,030,771	13,352,696	11,388,756	11,988,172	12,225,574	59,985,969
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						7,987,000
6 Public Support. Subtract line 5 from line 4						51,998,969

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	11,030,771	13,352,696	11,388,756	11,988,172	12,225,574	59,985,969
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	253,076	192,680	161,737	176,036	211,513	995,042
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	7,616	97	6,241	6,772	43,687	64,413
11 Total support (Add lines 7 through 10)						61,045,424
12 Gross receipts from related activities, etc (See instructions)					12	3,250,532
13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f))	14	85 180 %
15 Public Support Percentage for 2009 Schedule A, Part II, line 14	15	85 730 %
16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶		
b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶		
18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶		




Part IIIPart III

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) 	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) 	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here 						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization 		
b 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization 		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions 		

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527
▶ **Complete if the organization is described below.**
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization FAMILY RESEARCH COUNCIL	Employer identification number 52-1792772
---	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization’s direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$ _____
3	Volunteer hours	_____

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$ _____
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$ _____
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	<input type="checkbox"/> Yes <input type="checkbox"/> No
4a	Was a correction made?	<input type="checkbox"/> Yes <input type="checkbox"/> No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$ _____
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities	▶ \$ _____
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$ _____
4	Did the filing organization file Form 1120-POL for this year?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization’s funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A

Check

☐

if the filing organization belongs to an affiliated group

B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		190,211													
b Total lobbying expenditures to influence a legislative body (direct lobbying)		191,393													
c Total lobbying expenditures (add lines 1a and 1b)		381,604													
d Other exempt purpose expenditures		11,816,753													
e Total exempt purpose expenditures (add lines 1c and 1d)		12,198,357													
f Lobbying nontaxable amount Enter the amount from the following table in both columns		759,918													
<table><thead><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr></thead><tbody><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></tbody></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)		189,980													
h Subtract line 1g from line 1a If zero or less, enter -0-		231													
i Subtract line 1f from line 1c If zero or less, enter -0-		0													
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a Lobbying non-taxable amount	848,929	745,140	744,279	759,918	3,098,266
b Lobbying ceiling amount (150% of line 2a, column(e))					4,647,399
c Total lobbying expenditures	353,763	383,098	362,110	381,604	1,480,575
d Grassroots non-taxable amount	212,232	186,285	186,070	189,980	774,567
e Grassroots ceiling amount (150% of line 2d, column (e))					1,161,851
f Grassroots lobbying expenditures	124,990	122,409	162,857	190,211	600,467

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
	a Volunteers?			
	b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
	c Media advertisements?			
	d Mailings to members, legislators, or the public?			
	e Publications, or published or broadcast statements?			
	f Grants to other organizations for lobbying purposes?			
	g Direct contact with legislators, their staffs, government officials, or a legislative body?			
	h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
	i Other activities? If "Yes," describe in Part IV			
j Total lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

		Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	
a	Current year		
b	Carryover from last year		
c	Total		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
ORGANIZATIONS DIRECT AND INDIRECT POLITICAL CAMPAIGN ACTIVITIES	PART I-A, LINE 1	CONTRIBUTIONS TO PACS THAT PROMOTE CONSERVATIVE VALUES

SCHEDULE D
(Form 990)

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization FAMILY RESEARCH COUNCIL	Employer identification number 52-1792772
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Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>	

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1	Purpose(s) of conservation easements held by the organization (check all that apply) <div><input type="checkbox"/> Preservation of land for public use (e g , recreation or pleasure) <input type="checkbox"/> Preservation of an historically importantly land area</div> <div><input type="checkbox"/> Protection of natural habitat <input type="checkbox"/> Preservation of a certified historic structure</div> <div><input type="checkbox"/> Preservation of open space</div>											
2	Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year											
		<table><tr><td></td><td>Held at the End of the Year</td></tr><tr><td>a</td><td>Total number of conservation easements</td></tr><tr><td>b</td><td>Total acreage restricted by conservation easements</td></tr><tr><td>c</td><td>Number of conservation easements on a certified historic structure included in (a)</td></tr><tr><td>d</td><td>Number of conservation easements included in (c) acquired after 8/17/06</td></tr></table>		Held at the End of the Year	a	Total number of conservation easements	b	Total acreage restricted by conservation easements	c	Number of conservation easements on a certified historic structure included in (a)	d	Number of conservation easements included in (c) acquired after 8/17/06
	Held at the End of the Year											
a	Total number of conservation easements											
b	Total acreage restricted by conservation easements											
c	Number of conservation easements on a certified historic structure included in (a)											
d	Number of conservation easements included in (c) acquired after 8/17/06											
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ _____											
4	Number of states where property subject to conservation easement is located ▶ _____											
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>											
6	Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ _____											
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____											
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? <div><input type="checkbox"/> Yes <input type="checkbox"/> No</div>											
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements											

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items	
b	If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items	
	(i) Revenues included in Form 990, Part VIII, line 1	▶ \$ _____
	(ii) Assets included in Form 990, Part X	▶ \$ _____
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items	
a	Revenues included in Form 990, Part VIII, line 1	▶ \$ _____
b	Assets included in Form 990, Part X	▶ \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐

Public exhibition

b

☐

Scholarly research

c

☐

Preservation for future generations

d

☐

Loan or exchange programs

e

☐

Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
c Beginning balance	
d Additions during the year	
e Distributions during the year	
f Ending balance	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance					
b Contributions					
c Investment earnings or losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

3a(i)

Yes

No

(ii) related organizations

3a(ii)

Yes

No

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

3b

Yes

No

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		221,424		221,424
b Buildings		1,712,381	654,120	1,058,261
c Leasehold improvements		622,088	408,082	214,006
d Equipment		4,145,107	3,894,878	250,229
e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				1,743,920

Schedule D (Form 990) 2010

Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	13,064,417
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	12,952,734
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	111,683
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	0
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	111,683

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	13,442,008
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	240,490
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	137,101
e	Add lines 2a through 2d	2e	377,591
3	Subtract line 2e from line 1	3	13,064,417
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	13,064,417

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	13,330,325
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	240,490
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	137,101
e	Add lines 2a through 2d	2e	377,591
3	Subtract line 2e from line 1	3	12,952,734
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	12,952,734

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	FRC BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR INCOME TAX POSITIONS TAKEN. THEREFORE, MANAGEMENT HAS NOT IDENTIFIED ANY UNCERTAIN INCOME TAX POSITIONS. THE FISCAL YEARS ENDING SEPTEMBER 30, 2008 THROUGH SEPTEMBER 30, 2011 REMAIN OPEN FOR EXAMINATION BY TAXING AUTHORITIES.
PART XII, LINE 2D - OTHER ADJUSTMENTS		RENT EXPENSE REPORTED IN PART VIII 137,101
PART XIII, LINE 2D - OTHER ADJUSTMENTS		RENT EXPENSE REPORTED IN PART VIII 137,101

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
FAMILY RESEARCH COUNCIL

Employer identification number
52-1792772

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

- 1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a

☒

Mail solicitations

e

☐

Solicitation of non-government grants

b

☒

Internet and e-mail solicitations

f

☐

Solicitation of government grants

c

☒

Phone solicitations

g

☐

Special fundraising events

d

☐

In-person solicitations
- 2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes ☐ No
- b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
KMA DIRECT COMMUNICATIONS 7160 DALLAS PKWY 400 PLANO, TX 75024	FUNDRAISING AND EDUCATIONAL ACTIVITIES		No	2,861,201	138,664	2,722,537
MDS COMMUNICATIONS CORPORATION 2020 W BRANDON BLVD 202 BRANDON, FL 33511	FUNDRAISING		No	410,622	736,680	-326,058
Total ▶				3,271,823	875,344	2,396,479

- 3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

AL, AK, AZ, AR, CA, CO, CT, DE, FL, GA, HI, ID, IL, IN, IA, KS, KY, LA, ME, MD, MA, MI, MN, MS, MO, MT, NE, NV, NH, NJ, NM, NY, NC, ND, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VT, VA, WA, WV, WI, WY

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

Revenue		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events (Add col (a) through col (c))
		(event type)	(event type)	(total number)	
	1	Gross receipts			
	2	Less Charitable contributions			
	3	Gross income (line 1 minus line 2)			
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes			
	6	Rent/facility costs			
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses			
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

Revenue		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
Direct Expenses	1	Gross revenue			
	2	Cash prizes			
	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	<div><input type="checkbox"/> Yes % <input type="checkbox"/> No</div>	<div><input type="checkbox"/> Yes % <input type="checkbox"/> No</div>	<div><input type="checkbox"/> Yes % <input type="checkbox"/> No</div>
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

Yes

No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

Yes

No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

Yes

No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16 Gaming manager information

Name

Gaming manager compensation \$

Description of services provided

Director/officer

Employee

Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

Yes

No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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OMB No 1545-0047

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

Open to Public Inspection

52-1792772

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

[illegible]**Schedule I (Form 990) 2010**

Part IIIGrants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) WITHERSPOON FELLOWSHIP STIPENDS	27	82,300			
(2) INTERN STIPENDS	3	3,869			

Part IVSupplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 GENERALLY SPEAKING, FRC PROVIDES GRANTS TO SECTION 501(C)(3) ORGANIZATIONS THAT IT IS FAMILIAR WITH, IN TERMS OF MISSION AND PROGRAMS FRC REQUESTS THAT GRANTEEES UTILIZE GRANTS IN ACCORDANCE WITH THEIR DECLARED MISSION FRC DOES NOT FURTHER MONITOR GRANTS BEYOND INVESTIGATING AN ORGANIZATION'S MISSION AND ACTIVITIES BEFOREHAND

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2010

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization
FAMILY RESEARCH COUNCIL

Employer identification number
52-1792772

Part I

Questions Regarding Compensation

	Yes	No
<div>1a</div> <div>Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items</div> <div><div><div><input type="checkbox"/> First-class or charter travel</div><div><input type="checkbox"/> Travel for companions</div><div><input type="checkbox"/> Tax idemnification and gross-up payments</div><div><input type="checkbox"/> Discretionary spending account</div></div><div><div><input type="checkbox"/> Housing allowance or residence for personal use</div><div><input type="checkbox"/> Payments for business use of personal residence</div><div><input type="checkbox"/> Health or social club dues or initiation fees</div><div><input type="checkbox"/> Personal services (e g , maid, chauffeur, chef)</div></div></div>		
<div>1b</div> <div>If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain</div>		
<div>2</div> <div>Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?</div>		
<div>3</div> <div>Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply</div> <div><div><div><input checked="" type="checkbox"/> Compensation committee</div><div><input type="checkbox"/> Independent compensation consultant</div><div><input checked="" type="checkbox"/> Form 990 of other organizations</div></div><div><div><input type="checkbox"/> Written employment contract</div><div><input type="checkbox"/> Compensation survey or study</div><div><input checked="" type="checkbox"/> Approval by the board or compensation committee</div></div></div>		
<div>4</div> <div>During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization</div>		
<div>a</div> <div>Receive a severance payment or change-of-control payment from the organization or a related organization?</div>		No
<div>b</div> <div>Participate in, or receive payment from, a supplemental nonqualified retirement plan?</div>		No
<div>c</div> <div>Participate in, or receive payment from, an equity-based compensation arrangement?</div> <div>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III</div>		No
<div>Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.</div>		
<div>5</div> <div>For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of</div>		
<div>a</div> <div>The organization?</div>		No
<div>b</div> <div>Any related organization?</div> <div>If "Yes," to line 5a or 5b, describe in Part III</div>		No
<div>6</div> <div>For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of</div>		
<div>a</div> <div>The organization?</div>		No
<div>b</div> <div>Any related organization?</div> <div>If "Yes," to line 6a or 6b, describe in Part III</div>		No
<div>7</div> <div>For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III</div>		No
<div>8</div> <div>Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III</div>		No
<div>9</div> <div>If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?</div>		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) ANTHONY PERKINS	(i)	159,584	0	15,000	12,050	1,500	188,134	0
	(ii)	37,655	0	0	0	0	37,655	0
(2) ROBERT SCHWARZWALDER	(i)	112,298	0	0	5,147	13,000	130,445	0
	(ii)	21,034	0	0	0	0	21,034	0
(3) PATRICK FAGAN	(i)	152,421	0	0	9,239	13,000	174,660	0
	(ii)	0	0	0	0	0	0	0
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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Additional Data

Software ID:
Software Version:
EIN: 52-1792772
Name: FAMILY RESEARCH COUNCIL

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services			
(Code) (Expenses \$	2,827,387	including grants of \$ 0) (Revenue \$ 0)
OTHER PROGRAMS WITH VIGOROUS REPRESENTATION BEFORE CONGRESS, THE EXECUTIVE BRANCH, AND, WHEN APPROPRIATE, THE FEDERAL JUDICIARY, FRC PURSUES AN ACTIVE PROGRAM OF PUBLIC EDUCATION AND AWARENESS IN TANGIBLE WAYS, WE ARE ARMING POLICY MAKERS AND THE AMERICAN CITIZENRY WITH THE POWER WHICH KNOWLEDGE GIVES WE ALSO PRODUCE AND BROADCAST OUR RADIO PROGRAM, WASHINGTON WATCH RADIO, WHICH CONSISTENTLY PLAYS HOST TO SOME OF THE MOST PROMINENT VOICES IN THE PRO-FAMILY MOVEMENT, INCLUDING MEMBERS OF CONGRESS, RESPECTED ACADEMICS AND LEADING ACTIVISTS FRC'S RADIO PROGRAM IS ALSO AVAILABLE FOR DOWNLOAD AS A PODCAST FRC HOLDS NUMEROUS LECTURES AND HOSTS CONFERENCES, GARNERING MEDIA ATTENTION FROM AROUND THE WORLD THESE EVENTS ARE SUBSEQUENTLY EDITED AND MADE AVAILABLE TO OUR CONSTITUENTS ON OUR WEBSITE DURING FISCAL YEAR 2011, FRC HAD 490,000 RECIPIENTS OF TONY PERKINS' DAILY WASHINGTON UPDATE AND ALERTS, 325,000 RECIPIENTS OF FRC PUBLICATIONS, 43,000 FAITHFUL PRAYER PARTNERS, AND MORE THAN 1 MILLION UNIQUE VISITORS ANNUALLY TO FRC ORG, MARRI FRC ORG, AND OTHER SITES FRC'S PRINT NEWSLETTER, WASHINGTON WATCH, IS MAILED TO TENS OF THOUSANDS OF RECIPIENTS EACH MONTH OVER THE LAST 28 YEARS, MANY PRO-FAMILY ORGANIZATIONS HAVE COME AND GONE, BUT THE CHALLENGES AND PRESSURES FACING CHRISTIANS AND OTHER PEOPLE OF GOOD WILL IN THE PUBLIC SQUARE HAVE REMAINED GREAT WITH THE FAITHFUL PRAYERS AND SUPPORT OF FAMILIES DEDICATED TO OUR MISSION, FRC HAS WEATHERED THE STORMS OF HOSTILE ADMINISTRATIONS, SOFTENING ECONOMIES, AND UNRELENTING OPPOSITION FROM SPECIAL INTEREST GROUPS FAR FROM MAINTAINING A DEFENSIVE POSITION, FRC HAS WON NUMEROUS POLICY VICTORIES THE INCREASE OF THE PER-CHILD TAX CREDIT, PASSAGE OF THE DEFENSE OF MARRIAGE ACT, CREATION OF HEALTH SAVINGS ACCOUNTS, WELFARE REFORM, INCREASED ABSTINENCE EDUCATION FUNDING, THE PASSAGE OF THE PARTIAL BIRTH ABORTION BAN ACT, AND THE CONFIRMATION OF JUDICIAL CONSERVATIVES TO THE SUPREME COURT (TO NAME A FEW) WITH A BOLD VISION FOR GROWING THE INFLUENCE OF FAMILY RESEARCH COUNCIL, WE MOVE AHEAD WITH GREAT ANTICIPATION TRUSTING IN THE PROVIDENCE OF ALMIGHTY GOD TO GUIDE AND ESTABLISH THE WORK OF OUR HANDS, FRC EXISTS TO CHAMPION MARRIAGE AND FAMILY AS THE FOUNDATION OF CIVILIZATION, THE SEEDBED OF VIRTUE, AND THE WELLSPRING OF SOCIETY MAY WE BE FOUND EVER FAITHFUL TO OUR TASK			

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization FAMILY RESEARCH COUNCIL	Employer identification number 52-1792772
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Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		ONCE FORM 990 HAS BEEN PREPARED, IT GOES TO FRC'S TOP MANAGEMENT FOR REVIEW, AND THEN THE AUDIT COMMITTEE (INCLUDING LEGAL COUNSEL) THE FULL FRC BOARD RECEIVES A COPY OF THE FORM 990 WITHOUT SCHEDULE B INFORMATION

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	<p>RESOLVING CONFLICTS OF INTEREST INVOLVING A DIRECTOR IF A DIRECTOR HAS AN ACTUAL CONFLICT OF INTEREST IN REGARD TO A MATTER OF BUSINESS PENDING BEFORE THE BOARD OF DIRECTORS AS TO THE BUSINESS OR MINISTRY OF FAMILY RESEARCH COUNCIL, THE AFFECTED DIRECTOR SHALL ANSWER ANY QUESTIONS ABOUT THE MATTER THAT OTHER BOARD MEMBERS MAY HAVE IN ANY VOTE ON SUCH MATTER, WHETHER BY THE BOARD OR ONE OF ITS COMMITTEES, THE VOTE OF THE AFFECTED DIRECTOR SHALL NOT BE COUNTED FOR PURPOSES OF A QUORUM NOR SHALL HE VOTE ON THE MATTER THE MINUTES SHALL REFLECT THE FACT THAT THE DIRECTOR DID NOT VOTE ON THE ISSUE IF A CONFLICT OF INTEREST ON THE PART OF A DIRECTOR AS TO A MATTER NOT PENDING FOR APPROVAL BEFORE THE BOARD OF DIRECTORS IS DISCLOSED OR COMES TO THE KNOWLEDGE OF THE CHAIRMAN OF THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS, THE CHAIRMAN SHALL EXERCISE HIS BEST JUDGMENT ABOUT THE APPROPRIATE COURSE TO FOLLOW, WHICH MAY INCLUDE --APPROVAL OF A TRANSACTION IN WHICH THE DIRECTOR HAS BENEFITED, DIRECTLY OR INDIRECTLY, IF HE IS REASONABLY CERTAIN THAT THE BEST INTERESTS OF FAMILY RESEARCH COUNCIL WILL BE SERVED THEREBY, OR --REFERRAL OF THE ISSUE TO LEGAL COUNSEL FOR ADVICE, OR --REFERRAL OF THE ISSUE TO THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS OR TO THE FULL BOARD, FOR DECISION IN ALL CASES IN WHICH THE CHAIRMAN OF THE AUDIT COMMITTEE OF THE BOARD DETERMINES THAT THERE IS A CONFLICT OF INTEREST CONCERNING A PARTICULAR TRANSACTION INVOLVING A DIRECTOR, THE FULL BOARD SHALL BE NOTIFIED OF THE RESOLUTION OF THE ISSUE AND THE AFFECTED DIRECTOR SHALL ANSWER ANY QUESTIONS ABOUT THE MATTER BOARD MEMBERS MAY HAVE IN EACH INSTANCE, THE CHAIRMAN OF THE BOARD OF DIRECTORS SHALL REPORT THE EXISTENCE OF A CONFLICT OF INTEREST AND HIS ACTIONS CONCERNING IT TO THE REMAINDER OF THE BOARD OF DIRECTORS WITHIN A REASONABLE TIME FOLLOWING HIS DECISION THESE PROCEDURES SHALL BE FOLLOWED BY THE VICE CHAIRMAN OF THE BOARD OF DIRECTORS IN REGARD TO ANY CONFLICT OF INTEREST INVOLVING THE CHAIRMAN OF THE BOARD OF DIRECTORS IF THE CHAIRMAN OF THE BOARD OF DIRECTORS (OR THE VICE CHAIRMAN, IN THE CASE OF CONFLICTS OF INTEREST INVOLVING THE CHAIRMAN OF THE BOARD) DETERMINES IN REGARD TO A MATTER REPORTED AS A CONFLICT OF INTEREST THAT NO CONFLICT EXISTS, HE NEED NOT NOTIFY THE BOARD OF DIRECTORS BUT THE SECRETARY OF THE CORPORATION SHALL KEEP A RECORD OF THE DECISION WHICH SHALL BE AVAILABLE TO THE BOARD MEMBERS UPON REQUEST RESOLVING CONFLICTS OF INTEREST INVOLVING AN EMPLOYEE OR EXECUTIVE IF A CONFLICT OF INTEREST ON THE PART OF AN EMPLOYEE OR EXECUTIVE IS DISCLOSED OR COMES TO THE KNOWLEDGE OF THE EXECUTIVE TO WHOM AN EMPLOYEE REPORTS, OR TO THE SUPERVISOR OF AN EXECUTIVE, THE EXECUTIVE OR SUPERVISOR SHALL, IN THE CASE OF AN EMPLOYEE, REFER THE MATTER TO THE SENIOR STAFF AND, IN THE CASE OF AN EXECUTIVE, THE SUPERVISOR SHALL REFER THE MATTER TO THE EXECUTIVE COMMITTEE FOR RESOLUTION ABOUT THE APPROPRIATE COURSE OF ACTION, WHICH MAY INCLUDE --APPROVAL OF A TRANSACTION IN WHICH THE EMPLOYEE OR EXECUTIVE HAS BENEFITED, DIRECTLY OR INDIRECTLY, IF HE IS REASONABLY CERTAIN THAT THE BEST INTERESTS OF FAMILY RESEARCH COUNCIL WILL BE SERVED THEREBY, OR --REFERRAL OF THE ISSUE TO LEGAL COUNSEL FOR ADVICE, OR --REFERRAL OF THE ISSUE TO THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS OR TO THE FULL BOARD, FOR DECISION IN SUCH CASES, IF THE AUDIT COMMITTEE OF THE BOARD DETERMINES THAT THERE IS A CONFLICT OF INTEREST CONCERNING A PARTICULAR TRANSACTION INVOLVING AN EMPLOYEE OR EXECUTIVE, THE FULL BOARD SHALL BE NOTIFIED OF THE RESOLUTION OF THE ISSUE AND THE AFFECTED EMPLOYEE OR EXECUTIVE SHALL ANSWER ANY QUESTIONS ABOUT THE MATTER BOARD MEMBERS MAY HAVE</p>

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15A	DETERMINING COMPENSATION OF FRC'S PRESIDENT AND CEO THE CFO MAKES REFERENCE TO COMPENSATION INFORMATION CONTAINED IN THE FORMS 990 OF SIMILAR ORGANIZATIONS, ALONG WITH MARKET SURVEY DATA, AND COMPARES IT TO THE PRESIDENT'S CURRENT COMPENSATION THE CFO THEN SUBMITS AN ANALYSIS TO FRC'S AUDIT COMMITTEE FOR THEIR REVIEW AND DECISION THE AUDIT COMMITTEE REVIEWS, DISCUSSES, AND SETS THE PRESIDENT'S COMPENSATION THE COMMITTEE THEN MAKES A CONTEMPORANEOUS RECORDING OF ITS DELIBERATION PROCESS DETERMINING COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES COMPENSATION CHANGES ARE ESTABLISHED BY THE FINANCE DEPARTMENT ON AN ANNUAL BASIS BASED ON AVAILABLE MARKET DATA CHANGES ARE APPROVED BY THE PRESIDENT

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	FRC PROVIDES COPIES OF ITS 990, 990-T, FORM 1023, AND FINANCIAL STATEMENTS UPON REQUEST IT ALSO WILL PROVIDE A COPY OF ITS CONFLICT OF INTEREST POLICY, BUT NOT ANNUAL RESPONSES FROM DIRECTORS FRC DOES NOT DISCLOSE ITS GOVERNING DOCUMENTS

Identifier	Return Reference	Explanation
	PART XI, LINE 2C	THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
FAMILY RESEARCH COUNCIL

Employer identification number
52-1792772

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)					
(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)							
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
(1) FAMILY RESEARCH COUNCIL ACTION 801 G ST NW WASHINGTON, DC 20001 52-1805562	NON-PROFIT AND TAX-EXEMPT LEGISLATIVE ACTION ARM OF FRC	DC	501(C)(4)				No
(2) FAMILY FAITH AND FREEDOM FOUNDATION 801 G ST NW WASHINGTON, DC 20001 52-2075175	SUPPORTING ORGANIZATION TO FRC	DC	501(C)(3)	509(A)(3)			No

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproporionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b Gift, grant, or capital contribution to other organization(s)

c Gift, grant, or capital contribution from other organization(s)

d Loans or loan guarantees to or for other organization(s)

e Loans or loan guarantees by other organization(s)

f Sale of assets to other organization(s)

g Purchase of assets from other organization(s)

h Exchange of assets

i Lease of facilities, equipment, or other assets to other organization(s)

j Lease of facilities, equipment, or other assets from other organization(s)

k Performance of services or membership or fundraising solicitations for other organization(s)

l Performance of services or membership or fundraising solicitations by other organization(s)

m Sharing of facilities, equipment, mailing lists, or other assets

n Sharing of paid employees

o Reimbursement paid to other organization for expenses

p Reimbursement paid by other organization for expenses

q Other transfer of cash or property to other organization(s)

r Other transfer of cash or property from other organization(s)

Yes

No

1a Yes

1b No

1c No

1d No

1e No

1f No

1g No

1h No

1i No

1j No

1k Yes

1l No

1m Yes

1n Yes

1o No

1p Yes

1q No

1r No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			
(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) FRC ACTION	K	34,753	FMV
(2) FRC ACTION	N	484,531	FMV
(3) FRC ACTION	P	415,000	CASH
(4) FRC ACTION	M	133,365	FMV
(5) FRC ACTION	A	37,482	CASH
(6)			

Schedule R (Form 990) 2010

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII **Supplemental Information**

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
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