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DLN: 93493219013232

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

► The organization may have to use a copy of this return to satisfy state reporting requirements

A Fo	r the	2010 ca	ılendar year, or tax year begir	nning 10-01-2010 and ending 09-30-201:	L			
			C Name of organization	ming 10 01 2010 and chang 05 50 201.	-	D Empl	loyeri	identification number
_		applicable	Massachusetts Hospital Association	on Inc		04.5	1100	700
_	Iress ch	-	Doing Business As			. 04-2	2106	700
Naı	ne cha	ange				E Telep	hone	number
_ Init	ıal retu	ım	Number and street (or P O box	ıf mail is not delivered to street address)	Room/suite	(781	126	2-6000
— _{Ter}	mınate	ed	5 NEW ENGLAND EXECUTIVE PAR	,	,	(/01	., 201	2 0000
_			Ct			G Gross	receir	ots \$ 11,164,388
_	ended		City or town, state or country, an BURLINGTON, MA 01803	nd ZIP + 4			•	
App	lication	n pending	,					
			F Name and address of p		H(a) is this a	aroup return	for affil	ıates?
			PATRICIA LYNN NICHO		, , , , , , , , , , , , ,	5		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
			5 NEW ENGLAND EXECU BURLINGTON, MA 0180		H(b) Are all	affılıates ın	cluded	?
			BOKEINGTON, MA 0180	, 3	If "No	," attach	ı a lıs	t (see instructions)
. To	v ovor	nnt status		◀ (insert no)	H(c) Group	o exempt	ion n	umber 🟲
<u> </u>	x-exem	iipt status	501(c)(3) 501(c) (6)	(insert no) 4947(a)(1) or 527				
J W	ebsite	e: 🟲 WW	/W MHALINK ORG					
V For	n of or	ran numation	Corporation Trust Associa	otion C Other M.	L Year of for	mation 10	26	M State of legal domicile MA
		_		ation Other	L fear or ion	mation 19	730	M State of legal dofficile MA
Pa	rt I	Sum	mary					
			-	sion or most significant activities				
			ociation provides advocacy, e iterested in the healthcare inc	ducation, and information services to mas	sachusetts he	ealthcare	prov	iders, suppliers and
<u>ల</u>	-	others ii	iterested in the healthcare inc	iusti y				
፸	•							
<u>መ</u>								
Governance	2	Check th	nis box 🛏 if the organization	discontinued its operations or disposed of	of more than 2!	5% of its	neta	assets
	3	Number	of voting members of the gove	erning body (Part VI, line 1a)			3	26
eo eo				rs of the governing body (Part VI, line 1b)		•	4	25
Activities &				in calendar year 2010 (Part V, line 2a)		ŀ	5	47
⋛						-		
ĕ			mber of volunteers (estimate				6	0
	l			n Part VIII, column (C), line 12			7a	111,846
	ь	Net unre	lated business taxable incom	e from Form 990-T, line 34	_		7b	-11,436
					Prior	Year		Current Year
	8	Contri	0	0				
Gt.	١	Drogra	/D \ \ / T T T		l	10,207,584		
Ě	9	Piogra	im service revenue (Part VIII	, line 2g)		9,799,	330	10,207,301
wenuk	10			mn (A), lines 3, 4, and 7d)		9,799, 379,	$\overline{}$	132,824
Ravenue		Invest	tment income (Part VIII, colu				575	
Revenu	10	Invest Other Total	tment income (Part VIII, colu revenue (Part VIII, column (A revenue—add lines 8 through	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line		379, 1,034,	575 401	132,824 823,980
Revenue	10 11	Invest Other Total	tment income (Part VIII, colu revenue (Part VIII, column (A revenue—add lines 8 through	mn (A), lines 3, 4, and 7d)		379,	575 401	132,824 823,980 11,164,388
Revenue	10 11	Invest Other Total 12)	tment income (Part VIII, colu revenue (Part VIII, column (A revenue—add lines 8 through	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line		379, 1,034, 11,213,	575 401	132,824 823,980
Revenue	10 11 12	Invest Other Total (12) . Grants	tment income (Part VIII, colurevenue (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line		379, 1,034, 11,213,	575 401 306	132,824 823,980 11,164,388
	10 11 12	Investi Other Total (12) . Grants Benefi Salarie	tment income (Part VIII, colurevenue (Part VIII, column (Arevenue—add lines 8 through and similar amounts paid (Parts paid to or for members (Parts), other compensation, employers	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line		379, 1,034, 11,213, 79,	575 401 306 902 0	132,824 823,980 11,164,388 76,428
	10 11 12 13 14 15	Invest Other Total (12) - Grants Benefi Salario 5-10)	tment income (Part VIII, colurevenue (Part VIII, column (Arevenue—add lines 8 through	mm (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line		379, 1,034, 11,213,	575 401 306 902 0	132,824 823,980 11,164,388 76,428 0
	10 11 12 13 14	Invest Other Total (12) - Grants Benefi Salario 5-10)	tment income (Part VIII, colurevenue (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line		379, 1,034, 11,213, 79,	575 401 306 902 0	132,824 823,980 11,164,388 76,428
	10 11 12 13 14 15	Invest Other Total (12) . Grants Benefi Salaric 5-10) Profes	tment income (Part VIII, colurevenue (Part VIII, column (Arevenue—add lines 8 through	Imn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line art IX, column (A), lines 1-3) rt IX, column (A), line 4) oyee benefits (Part IX, column (A), lines (X, column (A), line 11e)		379, 1,034, 11,213, 79,	575 401 306 902 0	132,824 823,980 11,164,388 76,428 0
Expenses Revenue	10 11 12 13 14 15	Invest Other Total (12) - Grants Benefi Salario 5-10) Profes	tment income (Part VIII, colurevenue (Part VIII, column (Arevenue—add lines 8 through	Imn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), line art IX, column (A), lines 1-3) rt IX, column (A), line 4) oyee benefits (Part IX, column (A), lines (X, column (A), line 11e)		379, 1,034, 11,213, 79,	575 401 306 902 0 672	132,824 823,980 11,164,388 76,428 0
	10 11 12 13 14 15 16a b	Invest Other Total (12) . Grants Benefi Salari 5-10) Profes Total fu Other	tment income (Part VIII, column revenue (Part VIII, column (Arevenue—add lines 8 through and similar amounts paid (Part spaid to or for members (Part es, other compensation, employed) sional fundraising fees (Part I andraising expenses (Part IX, column expenses (Part IX, column (A	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), lines		379, 1,034, 11,213, 79, 6,340,	575 401 306 902 0 672 0	132,824 823,980 11,164,388 76,428 0 6,231,461
	10 11 12 13 14 15 16a b	Invest Other Total (12) . Grants Benefi Salario 5-10) Profes Total fu Other	tment income (Part VIII, colume revenue (Part VIII, column (Arevenue—add lines 8 through revenue—add lines 8 through revenue—add lines 8 through revenue—add lines 8 through respond to or for members (Part Is paid to or for members (Part Is, column taking expenses (Part IX, column (Arexpenses Add lines 13–17 (revenue (Part IX))	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), lines art IX, column (A), lines 1-3)		379, 1,034, 11,213, 79, 6,340,	575 401 306 902 0 672 0	132,824 823,980 11,164,388 76,428 0 6,231,461 0
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Expenses	10 11 12 13 14 15 16a b 17 18	Invest Other Total (12) . Grants Benefi Salario 5-10) Profes Total fu Other	tment income (Part VIII, colume revenue (Part VIII, column (Arevenue—add lines 8 through revenue—add lines 8 through revenue—add lines 8 through revenue—add lines 8 through respond to or for members (Part Is paid to or for members (Part Is, column taking expenses (Part IX, column (Arexpenses Add lines 13–17 (revenue (Part IX))	mn (A), lines 3, 4, and 7d)	Beginning	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921,	575 401 306 902 0 672 0 633 207	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069
Expenses	10 11 12 13 14 15 16a b 17 18	Invest Other Total (12) . Grants Benefi Salari 5-10) Profes Total fu Other Total (1) Reven	tment income (Part VIII, colume revenue (Part VIII, column (Arevenue—add lines 8 through revenue—add lines 8 through revenue—add lines 8 through revenue—add lines 8 through respond to or for members (Part Is paid to or for members (Part Is, column taking expenses (Part IX, column (Arexpenses Add lines 13–17 (revenue (Part IX))	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), lines art IX, column (A), lines 1-3)	Beginning	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Curre	575 401 306 902 0 672 0 633 207	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319
Expenses	10 11 12 13 14 15 16a b 17 18 19	Invest Other Total (12) . Grants Benefi Salario 5-10) Profes Total fu Other Total (1) Reven	revenue (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d) A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 (must equal Part VIII, column (A), lines art IX, column (A), lines 1-3)	Beginning	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Curre	575 401 306 902 0 672 0 633 207 099	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319 End of Year
Expenses	10 11 12 13 14 15 16a b 17 18 19	Invest Other Total (12) . Grants Benefi Salari 5-10) Profes Total fu Reven Total (12)	tment income (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d)	Beginning	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Curre ear 12,875, 7,949,	575 401 306 902 0 672 0 633 207 099	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319 End of Year 13,901,786 8,157,396
Net Assets or Expenses Fund Batances	10 11 12 13 14 15 16a b 17 18 19	Invest Other Total (12) . Grants Benefi Salaric 5-10) Profes Total fu Reven Total (1) Total (1) Net as	tment income (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d)	Beginning	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Currecar 12,875,	575 401 306 902 0 672 0 633 207 099	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319 End of Year 13,901,786
Net Assets or Expenses Fund Balances	10 11 12 13 14 15 16a b 17 18 19	Invest Other Total (12) . Grants Benefi Salarie 5-10) Profes Total fu Reven Total (1) Total (2) Total (3) Net as	revenue (Part VIII, column (Arevenue—add lines 8 through	Imn (A), lines 3, 4, and 7d)	Beginning	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Currectar 12,875, 7,949, 4,926,	575 401 306 902 0 672 0 633 207 099 int 406 086 320	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319 End of Year 13,901,786 8,157,396 5,744,390
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Met Assets of Expenses of Expenses used and Batances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 11 penaledge	Invest Other Total (12) Grants Benefit Salarie 5-10) Profes Total fu Other Total (1) Reven Total (2) Net as Sign Signal	revenue (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d)	Beginning You chedules and st r) is based on a	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Currectar 12,875, 7,949, 4,926, atements, ill informa	575 401 306 902 0 672 0 633 207 099 ent 406 086 320	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319 End of Year 13,901,786 8,157,396 5,744,390 to the best of my
Met Assets of Expenses of Signal Balances	10 11 12 13 14 15 16a b 17 18 19 20 21 22 11 penaledge	Invest Other Total (12) . Grants Benefi Salarie 5-10) Profes Total fu Other Total (1) Reven Total (2) Net as Sign and belie	revenue (Part VIII, column (Arevenue—add lines 8 through	mn (A), lines 3, 4, and 7d)	Beginning You chedules and st r) is based on a	379, 1,034, 11,213, 79, 6,340, 3,871, 10,292, 921, of Currectar 12,875, 7,949, 4,926, atements, ill informa	575 401 306 902 0 672 0 633 207 099 ent 406 086 320	132,824 823,980 11,164,388 76,428 0 6,231,461 0 3,812,180 10,120,069 1,044,319 End of Year 13,901,786 8,157,396 5,744,390 to the best of my
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May the IRS discuss this return with the preparer shown above? (see instructions)

Part	••••	Statement of Program Service Check if Schedule O contains a respons			
1	Brief	y describe the organization's mission			
		tion provides advocacy, education, and in the healthcare industry	nformation services to Massachuse	tts healthcare providers, s	suppliers and others
	the pr	e organization undertake any significant lior Form 990 or 990-EZ?		ich were not listed on	┌ Yes ┌ No
3	Did th	e organization cease conducting, or make es?	e significant changes in how it condu	ucts, any program	┌Yes ┌ No
4	Desci Section	tibe the exempt purpose achievements for 501(c)(3) and 501(c)(4) organizations to others, the total expenses, and r	r each of the organization's three lar and section 4947(a)(1) trusts are	required to report the amo	expenses ount of grants and
	(Code	e) (Expenses \$	including grants of \$) (Revenue \$)
	The a	ssociation provides advocacy, education and inform	nation to healthcare providers, suppliers and	others interested in the health	care industry to 126 members
4b	(Code	e) (Expenses \$	including grants of \$) (Revenue \$)
4c	(Code	e) (Expenses \$	including grants of \$) (Revenue \$)
4d		r program services (Describe in Schedul enses \$ includin	le O) ng grants of \$) (Revenue \$)
4e	Tota	l program service expenses►\$			

Part TV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II**	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasiendowments? If "Yes," complete Schedule D, Part V^{\square}	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170 (b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II $\textcircled{\textbf{5}}$	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV .	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Yes	
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 \Box Yes \Box No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm 990	(2010)

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance

			Yes	No
Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a	20			
Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	0			
L l Did the organization comply with backup withholding rules for reportable payments to vendors and reportable				
gaming (gambling) winnings to prize winners?	•	1 c	Yes	
return	47			
If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b	Yes	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				
Did the organization have unrelated business gross income of \$1,000 or more during the year?		За	Yes	
. If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O		3b	Yes	
At any time during the calendar year, did the organization have an interest in, or a signature or other authorit over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	у	4a		No
If "Yes," enter the name of the foreign country 🕨				
See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accoun	ts			
Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No
Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No
If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	-	6a		No
If "Yes," did the organization include with every solicitation an express statement that such contributions or were not tax deductible?	gifts	6b		
Organizations that may receive deductible contributions under section 170(c).		7-		
Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods a services provided to the payor?	and L	7a		
If "Yes," did the organization notify the donor of the value of the goods or services provided?	—	7b		
Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was requii file Form 8282?	red to	7c		
If "Yes," indicate the number of Forms 8282 filed during the year				
Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit				
contract?		7e		
Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . If the organization received a contribution of qualified intellectual property, did the organization file Form 889	-	7f		
required?		7g		
If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file Form 1098-C?	e a	7h		
Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Determine the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	old	8		
Sponsoring organizations maintaining donor advised funds.	L			
Did the organization make any taxable distributions under section 4966?		9a		
Did the organization make a distribution to a donor, donor advisor, or related person?		9b		
Section 501(c)(7) organizations. Enter				
Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities				
Section 501(c)(12) organizations. Enter				
Gross income from members or shareholders				
Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)				
Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		12a		
If "Yes," enter the amount of tax-exempt interest received or accrued during the				
year Section 501(c)(29) qualified nonprofit health insurance issuers.				
Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O		13a		
Enter the amount of receives the erganization is required to maintain by the atotal	L			
Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans				
Enter the amount of reserves on hand				
Did the organization receive any payments for indoor tanning services during the tax year?		14a		N c
If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	⊢	14b		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

itains a response to any question in					

Se	ction A. Governing Body and Management			
			Yes	No
_				
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Does the organization have members or stockholders?	6	Yes	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes	
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the			
	year by the following	ا ا	V	
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9 	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo
	ection B. Policies (This Section B requests information about policies not required by the Internal venue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
h	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its			
_	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)			
10	(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. Upon request.			

- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization > JAMES A VAHEY 5 NEW ENGLAND EXECUTIVE PARK

BURLINGTON, MA 01803 (781) 262-6000

<u>Part VIII</u> Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organ	nization nor any r	ompen	sate	d any current office	er, director, or trust	ee				
(A) Name and Title	(B) Average hours	(C) Position (check all that apply)						(D) Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
See Additional Data Table										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) (C) A verage Position (check all that apply) per that apply							(D) Reportable compensation	(E) Reportable compensation	Estim amount	ated of other
		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)		comper from organiza rela organiz	the tion and ted
See A	dditional Data Table											
				\vdash								
				\vdash								
				\vdash						+		
				\vdash						+		
				<u> </u>								
				_						ļ		
1b	Sub-Total							P				
	Total (add lines 1b and 1c)							-	2,421,832	0		490,551
d 	Total (add lines 1b and 1c) . Total number of individuals (in		nıted to	thos	e lıs							+50,551
	\$100,000 in reportable compe	ensation from the	organiz	ation								
3	Did the organization list any fo on line 1a? <i>If</i> " <i>Yes</i> ," <i>complete</i> S							ee, o	r hıghest compen	sated employee	Yes	No
4	For any individual listed on line organization and related organ	e 1a, is the sum o	f report	able	omį	pens	ation				3	No
	individual	· · · · ·	• •	•	•	•	• •	,,,p,c	· · · · ·		4 Yes	
5	Did any person listed on line 1 services rendered to the organ								_	or individual for	5	No
Se	ction B. Independent Co	ntractors										
1	Complete this table for your five \$100,000 of compensation from	e highest comper		ındep	ende	ent o	ontra	tors	that received mo	re than		
	N	(A) ame and business ad	dress						Des	(B) cription of services		c) ensation
PO BO	IBBONS DBA AIRT CONSULTING X 1086 FORD, MA 01886								CONSULTIN	•		120,400
									ı			

		2010)					Pa	ge 9
Part	VIIII	Statement of Reven	ue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	excluded from tax under sections
								512, 513, or 514
yrants ounts		Federated campaigns Membership dues	1a . 1b					521
gifts, ç İlar am		Fundraising events Related organizations						
Contributions, gifts, grants and other similar amounts	f	Government grants (contributions) All other contributions, gifts, grants similar amounts not included above	 					
		Noncash contributions included in li			0			
Pevenue		MEMBERSHIP DUES PROGRAM FEES		Business Code 611710 611710		9,026,048 1,102,741		
erwse F	d	GOVERNMENT GRANTS		611710	78,795			
Program Service Revenue		All other program service re						
<u> </u>		Total. Add lines 2a-2f Investment income (including and other similar amounts)	g dividends, interest		10,207,584			132,824
	_	Income from investment of tax-ex Royalties		(II) Personal	0			
	b	Gross Rents Less rental expenses Rental income	(1) Real 52,550 52,550	3,162				
	d	or (loss) Net rental income or (loss)	(ı) Securities	(II) O ther	55,712		55,712	
	-	Gross amount from sales of assets other than inventory Less cost or other basis and						
		Sales expenses Gain or (loss) Net gain or (loss)			0			
enne		Gross income from fundraisi (not including \$	ng events					
Other Revenue		of contributions reported on See Part IV, line 18	a					
Off	С	Net income or (loss) from fur Gross income from gaming a	_		0			
	b c	Less direct expenses . Net income or (loss) from ga	ming activities		0			
		Gross sales of inventory, les returns and allowances . Less cost of goods sold .	a					
	С	Net income or (loss) from sa Miscellaneous Revenue		Business Code	769 269		EC 10.	
	11a b c			900099	768,268	712,134	56,134	
		All other revenue	. 		768,268			
	12	Total revenue. See Instructi	ons		11,164,388	10,919,718	111,846 rm 990 (20	

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Δ	Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).									
	ot include amounts reported on lines 6b,	1	(B)	(c) (c)	(D)					
	o, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses		Fundraising expenses					
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	76,428								
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22									
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0								
4	Benefits paid to or for members	0								
5	Compensation of current officers, directors, trustees, and key employees	2,484,246								
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0								
7	Other salaries and wages	2,492,226								
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	453,260								
9	Other employee benefits	476,708								
10	Payroll taxes	325,021								
а	Fees for services (non-employees) Management	982,810								
b	Legal	60,345								
c	Accounting	33,995								
d	Lobbying	297,739								
e	Professional fundraising services See Part IV, line 17	0								
f	Investment management fees	35,979								
g	Other	88,848								
12	Advertising and promotion	200								
13	Office expenses	146,096								
14	Information technology	139,171								
15	Royalties	0								
16	Occupancy	453,680								
17	Travel	107,175								
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0								
19	Conferences, conventions, and meetings	335,960								
20	Interest	240,694								
21	Payments to affiliates	0								
22	Depreciation, depletion, and amortization	264,922								
23	Insurance	36,319								
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)									
а	MQI EXPENSES	544,929								
b	OTHER	43,318								
c										
d										
e										
f	All other expenses									
25	Total functional expenses. Add lines 1 through 24f	10,120,069								
26	Joint costs. Check here ► ☐ If following									
	SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a									
	combined educational campaign and fundraising solicitation									

Part X Balance Sheet (A) (B) Beginning of year End of year 157.025 436.943 1 1 2 2 Savings and temporary cash investments 3 3 122,061 96,721 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) **A**ssets 6 7 8 8 Prepaid expenses and deferred charges 367,212 9 361,181 10a Land, buildings, and equipment cost or other basis Complete 6.843.661 Part VI of Schedule D 10a 10b 4.956.194 b Less accumulated depreciation 1,984,961 10c 1,887,467 9,076,522 9.809.779 11 11 12 12 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 . . 14 14 Intangible assets 1,167,625 15 1,309,695 15 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 12,875,406 16 13,901,786 1,260,136 **17** 1,467,252 17 Accounts payable and accrued expenses . 18 18 546.569 19 19 529.073 20 20 Liabilities 21 21 Escrow or custodial account liability $Complete\ Part\ IV\ of\ Schedule\ D$. . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 3.864.471 23 3.720.967 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities Complete Part X of Schedule D 2.070.794 25 2.647.220 26 7.949.086 26 8,157,396 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets 4.926.320 27 5,744,390 Temporarily restricted net assets 28 28 Fund 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. ŏ 30 Capital stock or trust principal, or current funds 30 Assets 31 Paid-in or capital surplus, or land, building or equipment fund 31 32 32 Retained earnings, endowment, accumulated income, or other funds ž 4,926,320 5,744,390 33 33 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 12.875.406 13,901,786

Pal	Check if Schedule O contains a response to any question in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1		11,1	L64,38	
2	2 Total expenses (must equal Part IX, column (A), line 25)					
3	Revenue less expenses Subtract line 2 from line 1	3		1,0	044,319	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		4,9	926,320	
5	Other changes in net assets or fund balances (explain in Schedule O)	5		- 2	226,24	
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		5,7	744,390	
Par	TEXII Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII		•	୮		
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			Yes	No	
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No	
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes		
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2 c	Yes		
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both	ssued				
	☐ Separate basis ☐ Both consolidated and separated basis					
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	•	3a		No	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b			

DLN: 93493219013232

OMB No 1545-0047

Open to Public Inspection

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

Se Se f th Se	the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 4 section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part ection 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part IV, Line 9 (Proxy Tax)	II-A Do not one Part II-B Do not one 35	omple not co 5a (Pro	te Part II-B omplete Part oxy Tax), th	t⊪A nen
	ssachusetts Hospital Association Inc	Employer id: 04-210670		ation numbe	er
Pai	rt I-A Complete if the organization is exempt under section 501(c) or is a s			ganizatio	n.
1	Provide a description of the organization's direct and indirect political campaign activities in Part	t I V			
2	Political expenditures	>	\$		
3	Volunteer hours		_		
Pai	rt I-B Complete if the organization is exempt under section 501(c)(3).				
1	Enter the amount of any excise tax incurred by the organization under section 4955	•	\$ _		
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶	\$ <u>_</u>		
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?			┌ Yes	┌ No
4a	Was a correction made?			┌ Yes	┌ No
b	If "Yes," describe in Part IV				
Pai	rt I-C Complete if the organization is exempt under section 501(c) except :	section 50	01(c)	(3).	
1	Enter the amount directly expended by the filing organization for section 527 exempt function ac	tivities 🕨	\$		
2	Enter the amount of the filing organization's funds contributed to other organizations for section sexempt funtion activities	527 ►	\$_		
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 3	L7b ►	\$		
4	Did the filing organization file Form 1120-POL for this year?		т	┌ Yes	┌ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 politica organization made payments. For each organization listed, enter the amount paid from the filing of amount of political contributions received that were promptly and directly delivered to a separate	rganızatıon':	s funds	Also ente	er the

separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	(b) Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0-

Р	art II-A Complete if the organization under section 501(h)).	is exempt under section 501(c)(3)	and filed Form 5768	(election
	Check If the filing organization belongs to a Check If the filing organization checked bo	n affiliated group x A and "limited control" provisions apply		
	Limits on Lobbying E (The term "expenditures" means ar		(a) Filing O rganization's Totals	(b) Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	pınıon (grass roots lobbyıng)		
b	Total lobbying expenditures to influence a legisl	ative body (direct lobbying)		
C	Total lobbying expenditures (add lines 1a and 1	o)		
d	O ther exempt purpose expenditures			
е	Total exempt purpose expenditures (add lines 1	c and 1d)		
f	Lobbying nontaxable amount Enter the amount to columns			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of lir	e 1f)		
h	Subtract line 1g from line 1a If zero or less, ent	er -0 -		
i	Subtract line 1f from line 1c If zero or less, ente	r-0-		
j	If there is an amount other than zero on either lii section 4911 tax for this year?	ne 1h or line 1i, did the organization file Form	4720 reporting	┌ Yes ┌ No

4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobbying Expendit	ures During 4	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a	Lobbying non-taxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots non-taxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					
f	Grassroots lobbying expenditures					

	,		
Part II-B	Complete if the organization is exempt under section 501(c)(3) and has	NOT filed Fo	orm 5768
	(election under section 501(h)).		

		(ä	a)		(b)	
		Yes	No	A	Moun	it
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?					
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?					
C	Media advertisements?					
d	Mailings to members, legislators, or the public?					
e	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities? If "Yes," describe in Part IV					
j	Total lines 1c through 1i					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t IIII-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	1 501(c)(5), c	r se	ectio	n
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		Νo
_						

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		No
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		No
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	Yes	

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is Part III-B answered "Yes".

1	Dues, assessments and similar amounts from members	1	9,026,048
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
а	Current year	2a	1,895,456
b	Carryover from last year	2b	0
С	Total	2c	1,895,456
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	1,895,456
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Return Reference | Explanation Identifier

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As Filed Data -

DLN: 93493219013232

OMB No 1545-0047

Open to Public

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

ame of the organization assachusetts Hospital Association Inc			loyer identific	ation numbe	er
organizations Maintaining Donor A organization answered "Yes" to Form 99				s. Complet	e if the
•	(a) Donor advised funds	((b) Funds and	other accou	nts
Total number at end of year					
Aggregate contributions to (during year)					
Aggregate grants from (during year)					
Aggregate value at end of year					
Did the organization inform all donors and donor adv funds are the organization's property, subject to the		nor advı	sed	┌ Yes	┌ No
Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ber conferring impermissible private benefit	efit of the donor or donor advisor, or for a	ny othe	r purpose	┌ Yes	┌ No
art II Conservation Easements. Complete	if the organization answered "Yes" t	to Form	า 990, Part I	V, line 7.	
Preservation of land for public use (e g , recreat Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qual easement on the last day of the tax year	Preservation of a	certified	d historic stru	•	a
casement on the last day of the tax year			Held at the	e End of the	Year
Total number of conservation easements		2a	riela de en	c Liid Of the	rear
Total acreage restricted by conservation easements		2b			
Number of conservation easements on a certified his		2c			
Number of conservation easements included in (c) a	, ,	2d			
Number of conservation easements modified, transfe					
the taxable year ► Number of states where property subject to conserv Does the organization have a written policy regardin enforcement of the conservation easements it holds	g the periodic monitoring, inspection, han		violations, an	d Yes	┌ No
Staff and volunteer hours devoted to monitoring, ins	pecting and enforcing conservation easen	nents dı	uring the year	-	
A mount of expenses incurred in monitoring, inspecti	ng, and enforcing conservation easement	s during	g the year ► \$		
Does each conservation easement reported on line 2 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	2(d) above satisfy the requirements of sec	ction		┌ Yes	┌ No
In Part XIV, describe how the organization reports or balance sheet, and include, if applicable, the text of the organization's accounting for conservation eases	the footnote to the organization's financia				
Complete if the organization answered		or Oth	her Similar	Assets.	
If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its file.	for public exhibition, education or resear	ch in fu			<u>,</u>
If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research i				
(i) Revenues included in Form 990, Part VIII, line 1			► \$		
(ii) Assets included in Form 990, Part X					
If the organization received or held works of art, hist following amounts required to be reported under SFA		or finan			
Revenues included in Form 990, Part VIII, line 1			▶ \$		

b Assets included in Form 990, Part X

Par	Titl Organizations Maintaining Co	llections of Ar	t, His	tori	cal Tr	reasu	ires, or C	the	<u>r Similar As</u>	sets (continued)
3	Using the organization's accession and othe items (check all that apply)	r records, check ar	y of th	he fol	lowing	that ar	e a significa	ant u	se of its collec	tion	
а	Public exhibition		d	\vdash	Loan	orexc	hange prog	rams			
b	Scholarly research		e	\vdash	Othei	r					
С	Preservation for future generations										
4	Provide a description of the organization's co	allections and eval	ain hoi	w tha	v furthe	artha (organization	1'c av	emnt nurnose	ın	
7	Part XIV						_			111	
5	During the year, did the organization solicition assets to be sold to raise funds rather than t									┌ Yes	□ No
Par	t IV Escrow and Custodial Arrang										1 110
	Part IV, line 9, or reported an an						1 411517616	ч ,		,,,,	
1a	Is the organization an agent, trustee, custoc included on Form 990, Part X?	lian or other interm	edıary	forc	ontribu	utions	or other ass	ets		┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follov	ving t	able		_				
							-		An	nount	
С	Beginning balance							1c			
d	Additions during the year							1d			
е	Distributions during the year							1e			
f	Ending balance							1 f			
2a	Did the organization include an amount on Fo	orm 990, Part X, Iır	ne 21?	,						┌ Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/									
Pa	rt V Endowment Funds. Complete	ıf the organızatıo	n ans	wer	ed "Ye	s" to	Form 990,	Par	t IV, line 10.		
		(a)Current Year	(b) Prior	Year	(c) Tw	o Years Back	(d)	Three Years Back	(e)Four	Years Back
1a	Beginning of year balance										
b	Contributions							\perp			
С	Investment earnings or losses										
d	Grants or scholarships										
e	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held	as								
а	Board designated or quasi-endowment										
ь	Permanent endowment -										
c	Term endowment ►										
3a	Are there endowment funds not in the posse	ssion of the organiz	zation	that	are helo	d and a	idministere	d for	the		
	organization by									Yes	No
	(i) unrelated organizations								3a	(i)	
	(ii) related organizations								3a(<u> </u>
	If "Yes" to 3a(II), are the related organizatio							•	3	b	
4	Describe in Part XIV the intended uses of th					100 D	V . l	10			
Par	t VI Investments—Land, Building	s, and Equipme	ent. S			•					
	Description of investment) Cost or is (inves		(b) Cost or o		(c) Accumulated depreciation	(d) E	Book value
1a	Land						132	2,000			132,000
b	Buildings						1,196	,684	1,196,68	34	
c	Leasehold improvements						3,355	,670	2,002,6	71	1,352,999
d I	Equipment						2,268	3,491	1,937,13	31	331,360
e	Other						71	,108		0	71,108
Tota	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colu	mn (B), line	10(c).))					1,887,467
									Schedule [) (Form	990) 2010

Part VII Investments—Other Securities. See (a) Description of security or category			d of valuation
(including name of security)	(b)Book value		f-year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	•		
Part VIII Investments—Program Related. Se	e Form 990, Part X, line	13.	
(a) Description of investment type	(b) Book value		d of valuation
		Cost or end-o	f-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)	•		
Part IX Other Assets. See Form 990, Part X, II	ne 15.		
(a) Descri	ption		(b) Book value
(1) OTHER ASSETS			1,309,695
Total. (Column (b) should equal Form 990, Part X, col.(B) line.		<u></u>	1,309,695
Part X Other Liabilities. See Form 990, Part 3	(b) A mount		
Federal Income Taxes	0		
DUE TO AFFILIATE	613,740		
LT RETIREMENT PLAN OBLIGATION	992,751		
INTEREST RATE SWAP	1,040,729		
	·		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25) ▶	2,647,220		

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue	per Re	turn
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments	_	
b	Donated services and use of facilities]	
c	Recoveries of prior year grants]	
d	Other (Describe in Part XIV)	↓	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a	4	
b	Other (Describe in Part XIV)	. I	
С	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	
-	Reconciliation of Expenses per Audited Financial Statements With Expense	s per F	Return
1	Total expenses and losses per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities	_	
b	Prior year adjustments		
C	Other losses	_	
d	Other (Describe in Part XIV)	┥╻┃	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a	_	
b	Other (Describe in Part XIV)	ا ؞؞ ا	
C 5	Add lines 4a and 4b	4c	
5 Par	t XIV Supplemental Information	5	
Con	nplete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, P t V. line 4. Part X. Part XI. line 8. Part XII. lines 2d and 4b. and Part XIII. lines 2d and 4b Also complete		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

additional information

Identifier	Return Reference	Explanation
PART IV, LINE 2		THE ASSOCIATION FOLLOWS ASC 740, INCOME TAXES UNDER ASC 740, THE ASSOCIATION RECOGNIZES THE FINANCIAL STATEMENT BENEFIT OF A TAX POSITION ONLY AFTER DETERMINING THAT THE RELEVANT TAX AUTHORITY WOULD MORE-LIKELY-THAN-NOT SUSTAIN THE POSITION FOLLOWING AN AUDIT FOR TAX POSITIONS MEETING THE MORE-LIKELY-THAN-NOT THRESHOLD, THE AMOUNT RECOGNIZED IN THE CONSOLIDATED FINANCIAL STATEMENTS IS THE LARGEST BENEFIT THAT HAS A GREATER THAN 50 PERCENT LIKELIHOOD OF BEING REALIZED UPON ULTIMATE SETTLEMENT WITH THE RELEVANT TAX AUTHORITY AS A RESULT OF THE ASSOCIATION'S ASSESSMENT OF ITS TAX POSITIONS, THE ASSOCIATION DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS AT SEPTEMBER 30, 2011 AND 2010 THAT REQUIRE ACCRUAL OR DISCLOSURE

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No 1545-0047

2010

DLN: 93493219013232

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

201 HIGHLAND STREET CLINTON, MA 01510

LEWIS AVENUE

01230

(4) FAIRVIEW HOSPITAL29

GREAT BARRINGTON, MA

(5) MARTHA VINEYARD

HOSPITALP O BOX 1477

(9) WING MEMORIAL

PALMER, MA 01069

STREET

HOSPITAL40 WRIGHT

Massachusetts Hospital Association Inc

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

Employer identification number

massachusetts Hospital Associ	iation the					04-2106700	
Part I General Inform	nation on Grants	and Assistance				•	
 Does the organization man the selection criteria used Describe in Part IV the or 	d to award the grants o	orassistance?					ר Yes Γ N
Form 990, Part I	V, line 21 for any r	Governments and ecipient that received ded	d more than \$5,000.	Check this box if n	o one recipient rece	ved more than \$5,0	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) ATHOL MEMORIAL HOSPITAL2033 MAIN STREET ATHOL,MA 01331	04-2126583	501(C)(3)	8,492				
(2) BAYSTATE MARY LANE HOSPITAL85 SOUTH STREET WARE, MA 01082	04-2103584	501(C)(3)	8,492				
(3) CLINTON HOSPITAL	04-1185520	501(C)(3)	8,492				

OAK BLUFFS, MA 02557					
(6) NANTUCKET COTTAGE HOSPITAL57 PROSPECT STREET NANTUCKET,MA 02554	04-2103823	501(C)(3)	8,492		
(7) NASHOBA VALLEY MEDICAL CENTER200 GROTON ROAD AYER,MA 01432	73-1659047	N/A	8,492		
(8) NORTH ADAMS REGIONAL HOSPITAL71 HOSPITAL AVENUE NORTH ADAMS,MA 01247	04-1676720	501(C)(3)	8,492		

8,492

8,492

8,492

501(C)(3)

501(c)(3)

501(C)(3)

04-2133860

04-2104691

22-2519813

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 3	22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	(b)Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
Schedule I - Part I - Line 2	Monitoring the use of grants in the U S	MHA as an assistance to our small and rural hospitals provides a pass-through payment for federal funds. The hospitals work with the massachusetts department of public health (DPH) to secure federal funding to support their quality initiatives. They apply through the DPH for the federal funding and set up a process whereby the funds are directed to MHA to be passed directly to the hospitals to fund their activities. The purpose of this pass-through, as allowed under the federal grant award rules, is to allow for an easier method to move the funding from the federal government to the providers without having to go through a second layer of state financial contracting. MHA is responsible for developing the final action reports to the federal government at the end of the contracting period.

DLN: 93493219013232

Employer identification number

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

ma	ssachusetts Hospital Association Inc		04-2106700			
Pa	rt I Questions Regarding Compensation	n				
					Yes	Νo
1a	Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part III					
	First-class or charter travel	厂	Housing allowance or residence for personal use			
	Travel for companions		Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Г	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc			1b		
2	Did the organization require substantiation prior to rofficers, directors, trustees, and the CEO/Executive			2		
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the commence of the	hat appl	у			
	✓ Compensation committee✓ Independent compensation consultant	[고	Written employment contract Compensation survey or study			
	Form 990 of other organizations	고 고	Approval by the board or compensation committee			
	1 orm 550 or other organizations	,-	Approval by the board of compensation committee			
4	During the year, did any person listed in Form 990, or a related organization	Part VII	I, Section A, line $1 extstyle{a}$ with respect to the filing organization			
а	Receive a severance payment or change-of-control	paymen	nt from the organization or a related organization?	4a		No
b	Participate in, or receive payment from, a suppleme	ntal non	iqualified retirement plan?	4b	Yes	
c	Participate in, or receive payment from, an equity-b	ased co	mpensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and pr	ovide th	ne applicable amounts for each item in Part III			
5	Only 501(c)(3) and 501(c)(4) organizations only multiple For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of					
а	The organization?			5a		
b	Any related organization?			5b		
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	line 1a,	, did the organization pay or accrue any			
а	The organization?			6a		
b	Any related organization?			6b		
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," o			7		
8	Were any amounts reported in Form 990, Part VII, public subject to the initial contract exception described in Part III			8		
9	If "Yes" to line 8 did the organization also follow the	e rebutt:	able presumption procedure described in Regulations			

section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	f W-2 and/or 1099-MI	.SC compensation '	(C) Retirement and	(D) Nontaxable	(E) Total of columns	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) PATRICIA LYNN NICHOLAS	(I) (II)	491,487 0	136,578 0	o' c	148,608	21,112	2 797,785 0 0	ว
(2) TIMOTHY GENS	(ı) (ıı)	257,232 0	50,400	8,700	31,200	20,188	8 367,720 0 0	ာ်
(3) KAREN NELSON	(ı) (ıı)	184,596 0	26,079 0	2,128	29,503	16,293 0	3 258,599 0 0	າ
(4) JAMES KIRKPATRICK	(ı) (ıı)	186,142 0	21,715	1,596	28,622	16,301	1 254,376 0 0	o l
(5) CHRISTINE BARATTA	(ı) (ıı)	186,533 0	22,200	2,000	29,286	16,308	8 256,327 0 0	J
(6) PATRICIA CROWLEY	(ı) (ıı)	130,070	18,825	o c	9,108	19,119	9 177,122 0 0	٠ ١
(7) MICHAEL SROCZYNSKI	(ı) (ıı)	137,682	11,706		' ',,,,,	6,694 0	4 165,081 0 0))
(8) PATRICIA NOGA	(ı) (ıı)	136,419 0	7,018		8,833	19,169	9 171,439 0 0	ى ئا
(9) ANUJ GOEL	(I) (II)	128,241	12,606	0 0	8,625	19,104	4 168,576 0 0	ر ن ن
(10) DAVID SMITH	(ı) (ıı)	135,765 0	0	0 0	8,265	15,892	2 159,922 0 0	J
(11)	 '		1	,				
(12)				7		[
(13)		 		<u> </u>	†		†	
(14)								
(15)						[
(16)	+	 			 		+	†

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
SCHEDULE J, PART I, LINE		Under the terms of the Executive Retirement Plan Agreement, Ms Nicholas earns a SERP Credit equal to a percentage of base salary. The SERP Credit is first applied to a 457(b) account and any amount remaining is applied to a 457(f) account. PATRICIA LYNN NICHOLAS \$117,408
4B		

Schedule J (Form 990) 2010

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As Filed Data -

DLN: 93493219013232

OMB No 1545-0047

2010

Open to Public
Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Name of the organization Massachusetts Hospital Association Inc **Employer identification number**

04-2106700

ldentifier	Return Reference	Explanation
990 PART VI, SECTION A, LINE 6		The organization has dues paying members

ldentifier	Return Reference	Explanation
990 PART VI, SECTION A, LINE 7a		MHA holds a governance committee meeting each year to develop a list of officers who are presented to the annual membership meeting (which is held in June) for voting of the MHA Board of Trustees for each year

ldentifier	Return Reference	Explanation
990 PART VI, SECTION A, LINE 7b		Any changes to the MHA by laws or corporate governance documents must be approved at the annual membership meeting held in June of each year Other changes to corporate policies and procedures are approved by the Board or other governance committees

ldentifier	Return Reference	Explanation
990 PART VI, SECTION A, LINE 11		The Form 990 was prepared by the organization's tax service provider with information provided by the controller. The form was reviewed by the chief executive officer and general counsel prior to being presented to the executive committee of the board of trustees. The executive committee reviewed the form 990 in detail and approved for submission to the Internal Revenue Service. Prior to the final form being electronically submitted to the internal revenue service, a copy was provided to all members of the board of trustees.

ldentifier	Return Reference	Explanation
990 PART VI, SECTION B, LINE 12c		THE ASSOCIATION MAINTAINS A WRITTEN CONFLICT OF INTEREST POLICY THAT IS INCLUDED IN THE ASSOCIATION'S POLICIES AND PROCEDURES MANUAL WHICH IS UPDATED AND DISSEMINATED TO EMPLOYEES AND TRUSTEES ANNUALLY AT THE START OF EACH FISCAL YEAR, THE SENIOR DIRECTOR OF HUMAN RESOURCES OF THE ORGANIZATION REQUIRES THAT EACH KEY EMPLOYEE, OFFICER AND TRUSTEE COMPLETE A CONFLICT OF INTEREST DISCLOSURE FORM IN CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICT OF INTEREST, AN INTERESTED PERSON MUST DISCLOSE THE EXISTENCE OF THE INTEREST AND BE GIVEN THE OPPORTUNITY TO DISCLOSE ALL MATERIAL FACTS TO THE TRUSTEES AND MEMBERS OF COMMITTEES WITH GOVERNING BOARD DELEGATED POWERS

ldentifier	Return Reference	Explanation
990 PART VI, SECTION B, LINE 15a		THE ORGANIZATIONS COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES IS AN INDEPENDENT COMMITTEE THAT DOES NOT HAVE ANY CONFLICTS OF INTEREST WITH RESPECT TO THE COMPENSATION PAID TO THE ORGANIZATIONS EXECUTIVES THIS COMMITTEE REVIEWS THE CHIEF EXECUTIVE OFFICERS ANNUAL GOALS AND PERFORMANCE. THE COMMITTEE SETS AND APPROVES THE COMPENSATION PACKAGE OF THE CHIEF EXECUTIVE OFFICER EACH YEAR THE COMMITTEE HIRES A COMPENSATION CONSULTING FIRM TO PROVIDE EXPERTISE AND GUIDANCE REGARDING COMPARABLE COMPENSATION DATA FOR SIMILARLY QUALIFIED PEOPLE IN FUNCTIONALLY COMPARABLE POSITIONS AT SIMILAR SIZED ORGANIZATIONS, AND PERIODIC UPDATES AS PRUDENT THE COMPENSATION REVIEW IS AN ANNUAL PROCESS AND IS DOCUMENTED EACH YEAR IN THE COMPENSATION COMMITTEE MINUTES, IN WHICH THE DELIBERATION AND DECISION REGARDING THE COMPENSATION ARRANGEMENT FOR THE CEO IS RECORDED THE COMPENSATION COMMITTEE REPORTS ON ITS MEETINGS AND ACTIONS TO THE FULL BOARD OF TRUSTEES

ldentifier	Return Reference	Explanation
990 PART VI, SECTION B, LINE 15b		THE ORGANIZATION'S COMPENSATION COMMITTEE OF THE BOARD OF TRUSTEES IS AN INDEPENDENT COMMITTEE THAT DOES NOT HAVE ANY CONFLICTS OF INTEREST WITH RESPECT TO THE COMPENSATION PAID TO THE ORGANIZATION'S EXECUTIVES THIS COMMITTEE REVIEWS THE CHIEF EXECUTIVE OFFICER'S KEY EMPLOYEE COMPENSATION RECOMMENDATIONS ON A BIENNIAL BASIS, THE COMMITTEE HIRES A COMPENSATION CONSULTING FIRM TO PROVIDE EXPERTISE AND GUIDANCE REGARDING COMPARABLE COMPENSATION DATA FOR SIMILARLY QUALIFIED PEOPLE IN FUNCTIONALLY COMPARABLE POSITIONS AT SIMILAR SIZED ORGANIZATIONS, AND PERIODIC UPDATES AS PRUDENT THE COMPENSATION REVIEW IS DOCUMENTED IN THE COMPENSATION COMMITTEE MINUTES, IN WHICH THE DELIBERATION AND DECISION REGARDING THE COMPENSATION ARRANGEMENT FOR KEY EMPLOYEES IS RECORDED

ldentifier	Return Reference	Explanation
990 PART VI, SECTION C, LINE 19		The Association makes its governing documents, conflict of interest policy and financial statements available to the public upon request

ldentifier	Return Reference	Explanation
990 PART XI, LINE 5		RECONCILIATION OF NET ASSETS UNREALIZED GAINS/LOSSES 226,464 SWAP 93,432 SUBSIDIARY EARNINGS (93,647) TOTAL 226,249

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2010

OMB No 1545-0047

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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization
Massachusetts Hospital Association Inc

04-2106700

Part I Identification of Disregarded Entities	(Complete	if the organizatio	n answered "Yes"	" on Form 990, Pai	rt IV, line 33.) T	1		
(a) Name, address, and EIN of disregarded entity		(b) Primary activity	(c) Legal domicile (stat or foreign country)	(d) e Total income	(e) End-of-year assets	(f) Direct controlling entity		
Part II Identification of Related Tax-Exempt or more related tax-exempt organizations			f the organization	າ answered "Yes" ເ	on Form 990, Part	IV, line 34 becaus	e it had	one
(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5: conti organi	12(b)(1 rolled ization
(1) MA HOSPITAL RESEARCH ED ASSOCIATION							Yes	No
5 NEW ENGLAND EXECUTIVE PARK	EDU	CATION	MA	501(c)(3)	9	мна		
BURLINGTON, MA 01803 23-7039401								
(2) NEW ENGLAND HEALTHCARE ASSEMBLY INC 5 NEW ENGLAND EXECUTIVE PARK				5044) (8)	_	МНА		
BURLINGTON, MA 01803 23-7418007	SUP	PORT	MA	501(c)(3)	7			(g) ection 512(b)(1 controlled organization Yes No
For Privacy Act and Paperwork Reduction Act Notice, see the I	nst ruct ions	for Form 990.	Cat No 5	<u> </u> 0135Y		Schedule R (F	orm 990)	2010

	use it had one or more related organizations treated as a partnership during the tax year.) (c) Legal domicile (state or foreign country) Direct controlling entity (d) Direct controlling entity Predominant income (related, unrelated, excluded from tax under sections 512-514) Share of total income assets																	
			inizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV ed organizations treated as a partnership during the tax year.)										IV, lıı	ne 34				
(a) lame, address, and EIN of related organization		Legal domicile (state or foreign	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-	Shar	(f) e of total income	Share of end-of-year		(h) Disproprtionate allocations?		Code amount i Sched	(i) Code V—UBI unt in box 20 of ichedule K-1 Form 1065)		ral or nging ner?	(k) Percentage ownership			
									Yes	No			Yes	No				
				Ible as a Corpora zations treated as a							nswered	"Yes" on	Form	990,	Part IV,			
	(a)					(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controlling entity	(e)) entity S corp,	(f) Share of total inc		l income Share end-of- asse		re of f-year		(h) Percentage ownership
Name, address, and EIN of related organization (1) MHA INSURANCE AGENCY INC 5 NEW ENGLAND EXECUTIVE PARK BURLINGTON, MA01803 04-2915488			INSURANCE AGENCY	МА	MHA SUBHOLD C CORP			897,428			7,428 222,429		29	1 000 %				
(2) MHA SUBHOLD INC 5 NEW ENGLAND EXECUTIN BURLINGTON, MA01803 04-2986641	/E PARK		HOLDING COMPANY	MA		мна	C CORP				93,646			0	1 000 %			
														\perp				

Schedule R (Form 990) 2010		Pa	age .
Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, o	r 36.)		
Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	N
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a	Yes	
b Gift, grant, or capital contribution to other organization(s)	1b		N
c Gift, grant, or capital contribution from other organization(s)	1c		N
d Loans or loan guarantees to or for other organization(s)	1d	Yes	
e Loans or loan guarantees by other organization(s)	1e	Yes	
f Sale of assets to other organization(s)	1f		N
g Purchase of assets from other organization(s)	1 g		N
h Exchange of assets	1h		N
i Lease of facilities, equipment, or other assets to other organization(s)	1i		N
j Lease of facilities, equipment, or other assets from other organization(s)	1j		N
k Performance of services or membership or fundraising solicitations for other organization(s)	1k		N
l Performance of services or membership or fundraising solicitations by other organization(s)	11		N
m Sharing of facilities, equipment, mailing lists, or other assets	1m	Yes	
n Sharing of paid employees	1n	Yes	
• Reimbursement paid to other organization for expenses	10		N
p Reimbursement paid by other organization for expenses	1 p		N
a Other transfer of cash or property to other organization(s)	1 q	1	N

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

r Other transfer of cash or property from other organization(s)

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) MHREA	R	372,718	
(2) MHAIA	N	120,000	
(3) MHAIA	R	48,051	
(4) MHA SUBHOLD	R	93,647	
(5) MHAIA	А	36,920	
(6)			
	I.	l	

Yes

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets		r) ortionate tions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	(h) General or nanaging partner?	
			Yes	No		Yes	No		Yes	No	
			+						+	-	
			-				\vdash		+	╁	
									+	-	
										+	
										┢	
			+								
			<u> </u>								

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
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Schedule R (Form 990) 2010

Software ID: Software Version:

EIN: 04-2106700

Name: Massachusetts Hospital Association Inc

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
		individual trustee <i>o</i> r director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
PATRICIA LYNN NICHOLAS PRESIDENT & CEO	37 5	Х		х				628,065	0	169,720
DENNIS D KEEFE CHAIR	7	Х						0	0	0
NORMAND E DESCHENE CHAIRMAN - ELECT	7	Х						0	0	0
PETER S SLAVIN MD TREASURER	7	Х						0	0	0
JOSEPH J MULLANY SECRETARY	7	Х						0	0	0
ELLEN M ZANE MA IMMEDIATE PAST CHAIRMAN	7	Х						0	0	0
DALE M LODGE IMMEDIATE PAST CHAIRMAN	7	Х						0	0	0
JOHN G ALBERT SPECIALTY HOSPITAL CHAIR	6	Х						0	0	0
GAIL ALLEN TAC CHAIR	6	Х						0	0	0
PAUL F LEVY CIAC CHAIR	6	Х						0	0	0
PATRICK L MULDOON DIRECTOR	6	Х						0	0	0
ROBERT G NORTON CHAIRMAN MOST RECENTLY RETIRED	6	Х						0	0	0
ELIZABETH A CADIGAN RN MSN MONE REPRESENTATIVE	6	Х						0	0	0
RICHARD C LORD MEMBER AT LARGE	6	Х						0	0	0
CHARLES D GIJANTO DIRECTOR	6	X						0	0	0
DAVID E PHELPS DIRECTOR	6	Х						0	0	0
FRANCIS M SABA SCOPA CHAIR	6	Х						0	0	0
WALTER H ETTINGER MD DIRECTOR	6	Х						0	0	0
VINCENT J MCCORKLE DIRECTOR	6	Х						0	0	0
RICHARD T PALMISANO DIRECTOR	6	Х						0	0	0
JOHN W POLANOWICZ CIAC CHAIR	6	X						0	0	0
MICHAEL V SACK DIRECTOR	6	X						0	0	0
PETER W SIERSMA MD DIRECTOR	6	Х						0	0	0
RICHARD P WARD ESQ DIRECTOR	6	Х						0	0	0
PAUL J ANDREWS DIRECTOR	6	Х						0	0	0
·										

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours	(C) Position (check all that apply)						(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
RICHARD H AUBUT RN DIRECTOR	6	Х						0	0	0
PETER J HOLDEN SCOF CHAIR	6	Х						0	0	0
DELIA O CONNOR DIRECTOR	6	Х						0	0	0
DAVID E STORTO DIRECTOR	6	Х						0	0	0
JOHN M LOWE III PHD MS TAC CHAIR	6	Х						0	0	0
ELAINE L BRIDGE RN MBA MONE REPRESENTATIVE	6	Х						0	0	0
JOHN R FERNANDEZ DIRECTOR	6	Х						0	0	0
R DAVID RICHER DIRECTOR	6	Х						0	0	0
KEITH A HOVAN DIRECTOR	6	Х						0	0	0
MARK J RICH DIRECTOR	6	Х						0	0	0
WALTER RAMOS VP OPERATIONS	37 5			х				126,114	0	9,322
TIMOTHY GENS EVP AND GENERAL COUNSEL	37 5			х				316,332	0	51,388
KAREN NELSON SR VP CLINICAL AFFAIRS	37 5			х				212,803	0	45,796
JAMES KIRKPATRICK SR VP HEALTHCARE FINANCE & MC	37 5			х				209,453	0	44,923
CHRISTINE BARATTA SR VP MARKETING AND COMM	37 5			х				210,733	0	45,594
PATRICIA CROWLEY VP GOVERNANCE AND MEMBER REL	37 5					Х		148,895	0	28,227
MICHAEL SROCZYNSKI VP GOVERNMENT ADVOCACY	37 5					Х		149,388	0	15,693
PATRICIA NOGA VP CLINICAL AFFAIRS	37 5					Х		143,437	0	28,002
ANUJ GOEL VP LEGAL AND REG AFFAIRS	37 5					х		140,847	0	27,729
DAVID SMITH SR DIR HEALTH DATA AN AND RES	37 5					х		135,765	0	24,157