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DLN: 93493226017292

Department of the Treasury

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

·The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection calendar year, or tax year beginning 10-01-2010 and ending 09-30-2011 A For the 2010 D Employer identification number B Check if applicable Littleton Regional Hospital Association Address change 02-0222152 Doing Business As Name change E Telephone number Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite (603) 444-9000 Terminated G Gross receipts \$ 85,587,934 City or town, state or country, and ZIP + 4 Littleton, NH 03561 Amended return Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? Yes Robert Fotter 600 St Johnsbury Road H(b) Are all affiliates included? Littleton, NH 03561 If "No," attach a list (see instructions) H(c) Group exemption number ► Tax-exempt status **▽** 501(c)(3) **┌ Website:** ► www littletonhospital org K Form of organization 
✓ Corporation 
☐ Trust 
☐ Association 
☐ Other ► L Year of formation 1906 M State of legal domicile NH Summary Part I Briefly describe the organization's mission or most significant activities To provide health care services in Northern New Hampshire Activities & Governance 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . Number of independent voting members of the governing body (Part VI, line 1b) . 4 10 5 483 Total number of individuals employed in calendar year 2010 (Part V, line 2a) 192 Total number of volunteers (estimate if necessary) . . . . 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 38,311 **b** Net unrelated business taxable income from Form 990-T, line 34 7b -45,249 **Prior Year Current Year** 52,337 Contributions and grants (Part VIII, line 1h) . 79,016 Rayenue Program service revenue (Part VIII, line 2g) . 67,664,227 68,077,388 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 892,531 1,108,132 0 0 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 68,635,774 69,237,857 13 0 0 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 0 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines Expenses 36,980,445 37,755,272 16a Professional fundraising fees (Part IX, column (A), line 11e) . . . 0 0 b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright$ **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . 29,775,137 27,973,558 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 66,755,582 65,728,830 19 Revenue less expenses Subtract line 18 from line 12 . 1,880,192 3,509,027 Net Assets or Fund Balances **Beginning of Current End of Year** Year 20 79,806,884 79,535,723 Total assets (Part X, line 16) . 43,998,340 Total liabilities (Part X, line 26) . 45.277.178 22 34,529,706 35,537,383 Net assets or fund balances Subtract line 21 from line 20 Signature Block Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2012-08-06 Signature of officer Sign Here Robert Fotter CFO Type or print name and title Check if self Preparer's signature PTIN Date employed 🕨 🕻 Rachel Williamson CPA Rachel Williamson CPA preparer's name Paid Firm's name 🕨 Berry Dunn McNeil & Parker LLC Firm's EIN **Preparer** 

Manchester, NH 03101

May the IRS discuss this return with the preparer shown above? (see instructions)

Fırm's address 🕨 1000 Elm Street 15th Flooi

Use Only

Phone no 🕨 (603) 669-

Γ Nο

**▽** Yes

orm	n 990 (2010)				Page 2
Par	Statement of Program Check if Schedule O contain				
1	Briefly describe the organization's	mission			
ncluservione view of the contract of the contr	provide quality, compassionate and acuding acute primary and selected securices on an outpatient and inpatient be ride these services without regard to mix of medical staff who are compete promet and facility needed to provide other employees, with a commitment ses and allied health personnel	ondary care, 24-hou asis, continuity of ca race, religion, age, se nt, dedicated and cor these services comp	r emergency services, p re from preventive progr x, income, creed, nation nmmunity based, suppo etitively To create a hea	reventive diagnostic, therapi ams to coordination with hon ial origin, or disability To mai rting them with the technolog althy, satisfying work environ	utic, and rehabilitative ne health services To intain a sufficient number lically up-to-date ment for phsycians, nurses
2	Did the organization undertake any the prior Form 990 or 990-EZ?  If "Yes," describe these new service			which were not listed on	┌ Yes ┌ No
3	Did the organization cease conduct services?	ing, or make significa	int changes in how it cor	nducts, any program	┌ Yes ┌ No
4	If "Yes," describe these changes or Describe the exempt purpose achie Section 501(c)(3) and 501(c)(4) or allocations to others, the total expe	evements for each of t rganizations and sect	ion 4947(a)(1) trusts a	re required to report the amo	
4a	(Code ) (Expense: Littleton Regional Hospital provides health other health programs and services			) (Revenue \$ public, including charity care, comm	68,039,077 ) nunity education, and various
4b	(Code ) (Expense:	s \$	including grants of \$	) (Revenue \$	)
<b>4</b> c	(Code ) (Expense:	s \$	including grants of \$	) (Revenue \$	)
4d	Other program services (Describe (Expenses \$	e in Schedule O) including grants	of\$	) (Revenue \$	)
4e	Total program service expenses►\$	53,003,8	71		

Part TV	Chec	klist of	Required	Schedules
		KIISL OI	IXC quii Cu	SCHOUGHCS

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 😼	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I^{\bullet}$	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		Νo
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b		Νo
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)	17		N o
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		N o
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	Yes	
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Νo
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		Νo
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		N o
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		N o
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		N o
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 $\Box$			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		N o
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		N o
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm <b>990</b>	(2010)

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		. [	
			Yes	No
.a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 126			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this			
b	return			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
1	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		No
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		-110
a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
3	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Νo
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		Νo
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Νo
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Νo
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
)	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
L	Enterthe amount of recommend the commendation of the commendation			
	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand  13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Νo
h	If "Yes " has it filed a Form 720 to report these payments? If "No" provide an explanation in Schedule O	14b		

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management			
			Yes	No
1.	Enter the number of veting members of the governing heady at the and of the tay			
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any	2		No
3	other officer, director, trustee, or key employee?			
4	supervision of officers, directors or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was	3		No
	filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Does the organization have members or stockholders?	6	Yes	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			NO
	evenue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?			
		11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
	Other officers or key employees of the organization	15b	Yes	
_	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )	100	100	
	The statement of the process in selection (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶NH			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection Indicate how you make these available Check all that apply			
19	Own website Another's website Vupon request  Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of			
	interest policy, and financial statements available to the public. See Additional Data Table			

State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

<b>(A)</b> Name and Tıtle	(B) Average hours		tion ( that a	che		II		<b>(D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Ke) employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
(1) John Starr Chairman	1 00	х		х				0	0	0
(2) William Bedor Vice Chairman	1 00	Х		х				0	0	0
(3) Stevan Trooboff Treasurer	1 00	Х		х				0	0	0
(4) Mell Brooks Secretary	1 00	Х		х				0	0	0
(5) Milton Bratz Trustee	1 00	х						0	0	0
(6) George Brodeur Trustee	27 00	х						84,371	0	0
(7) Edward Duffy MD Trustee/Physician	40 00	х						316,121	0	54,337
(8) Nicholas Marks MD Chief of Staff	40 00	х						306,596	0	66,204
(9) Deane Rankın MD Trustee	40 00	Х						347,365	0	59,236
(10) Anna Rioux Trustee	1 00	Х						0	0	0
(11) Wayne Rioux Trustee	1 00	Х						0	0	0
(12) Maggie Starr Axiliary Rep	1 00	Х						0	0	0
(13) Guilbert Vickery Trustee	1 00	Х						0	0	0
(14) Charles Walcott MD Trustee	1 00	Х						0	0	0
(15) Susan Presby Past Trustee	1 00	х						0	0	0
(16) Warren West CEO	40 00			х				293,337	0	54,820

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours		() tion ( hat a					(D) Reportable compensation	(E) Reportable compensation	<b>(F)</b> Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee		Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(17) Robert Fotter CFO	40 00			х				185,196	0	25,252
(18) Linda Gilmore CAO/CNO	40 00			Х				194,151	0	42,572
(19) Lon Howard Physician	40 00					х		580,888	0	67,546
(20) Harlan Herr Physician	40 00					х		515,275	0	44,931
(21) David Lovejoy Physician	40 00					х		431,581	0	55,978
(22) Andrew Forrest Physician	40 00					х		320,117	0	38,457
(23) Michael Kindred Physician	40 00					х		363,410	0	50,845
					•		►			
c Total from continuation sheets				•	•	<b>•</b>	_	2.020.400		FC0 170
	<u> </u>					•	<b>-</b>	3,938,408	0	560,178
Total number of individuals (incl \$100,000 in reportable compen					ted	above	) who	received more tha	n	

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee			
	on line 1a? If "Yes," complete Schedule J for such individual	3		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for			
	services rendered to the organization? If "Yes," complete Schedule I for such person	5		Νo

### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
Sheehan Phinney Bass & Green	Legal Services	510,914
On Assignment Inc File 54318 Los Angeles, CA 90074	Provide Temporary Clinical Staff	419,842
Vista Staffing Solutions Inc File 50834 Los Angeles, CA 90074	Provide Locum Tenens	391,780
Community Hosp Advisors LLC 302 Summer Ave Reading, MA 01867	Consulting Services	344,632
Quorum Health Resources Inc 105 Continental Place Brentwood, NH 37027	Consulting Services	315,526
2 Total number of independent contractors (including but not limited to those listed above)	who received more than	

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶5

Form 9							Pa	ge <b>9</b>
Part V	V111.	Statement of Reven	ue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
- w w	1a	Federated campaigns	1a					513, or 514
Contributions, gifts, grants and other similar amounts		Membership dues						
50 0		Fundraising events						
£ a		Related organizations		49,856				
% E		Government grants (contributions)						
ે જે								
₹ Fe	f	All other contributions, gifts, grants similar amounts not included above	s, and <b>1f</b> e	2,481				
달	g	Noncash contributions included in l	ines 1a-1f \$					
S ၕ	h	Total. Add lines 1a-1f			52,337			
<u></u>				Business Code				
Program Service Revenue	2a	Patient Canusa Payany		0		66 544 5 :-		
æ	ь	Patient Service Revenu Miscellaneous		900099	66,514,542 664,815			<del>                                     </del>
95	c			900099	435,338			
že.	d	Other Income		900099	202,815			
Ξ	е	Contract Lab		621500	137,286	98,975	38,311	
Š	f	All other program service re	venue		122,592	122,592		
ξ	g	Total. Add lines 2a-2f			68,077,388			
	3	Investment income (includir	ng dividends, interest					
		and other similar amounts)			477,331			477,331
	4	Income from investment of tax-ex	empt bond proceeds					
	5	Royalties						
	_		(ı) Real	(II) Personal				
		Gross Rents Less rental						
		expenses						
	С	Rental income or (loss)						
	d	Net rental income or (loss)	<u> </u>					
	_		(i) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	16,974,673	6,205				
	ь	Less cost or other basis and	16,318,076	32,001				
		sales expenses						
		Gain or (loss)	656,597 <b>h-</b>	-25,796	630,801			630,801
		Net gain or (loss) Gross income from fundraisi			030,801			030,801
ne ne	Oa	(not including	ng events					
₽ >		\$	location.					
æ		of contributions reported on See Part IV, line 18						
Other Revenue			a					
돌	ь	Less direct expenses .	в					
_		Net income or (loss) from fu		<b>-</b>				
			activities See Part IV, line 19 . a					
		•	b					
		Net income or (loss) from ga Gross sales of inventory, les						<del>                                     </del>
	100	returns and allowances .	55					
			а					
		Less cost of goods sold .						
	С	Net income or (loss) from sa	ales of inventory 🟲					<u> </u>
	44-	Miscellaneous Revenue		Business Code				
	11a	. —						<del>                                     </del>
	Ŀ	_						
	C		<u></u>					<del>                                     </del>
		d All other revenue	•					<del> </del>
	e	Total. Add lines 11a-11d						
	12	Total revenue. See Instructi	ons					
					69,237,857	68,039,077		1,108,132
							rm <b>990</b> (20	110)

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Δ	Section $501(c)(3)$ and $501(c)(4)$ organizations mus ll other organizations must complete column (A) but are not required to $c$			(D)	
Do no	other organizations must complete column (x) but are not required to coop, or include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S $$ See Part IV, line 21 $$				· ·
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,945,187		1,945,187	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	26,097,830	23,593,608	2,504,222	_
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,029,237	920,085	109,152	
9	Other employee benefits	4,173,691	3,760,768	412,923	
10	Payroll taxes	4,509,327	4,259,405	249,922	
а	Fees for services (non-employees) Management				
b	Legal	696,392		696,392	
C	Accounting	69,166		69,166	
d	Lobbying				
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees	162,861		162,861	
g	Other				
12	Advertising and promotion	143,373		143,373	
13	Office expenses	8,947,376	8,779,434	167,942	
14	Information technology				
15	Royalties				
16	Occupancy	1,713,372	596,062		
17	Travel	46,329	25,810	20,519	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	97,019		97,019	
20	Interest	801,147	801,147		
21	Payments to affiliates	2 222 542	2 22 542		
22	Depreciation, depletion, and amortization	3,923,512	3,923,512	255.035	
23 24	Insurance	355,075		355,075	
а	Contract Wages	2,632,220	2,062,033	570,187	
b	Purchased Services	2,141,282	1,407,605	733,677	_
c	Equipment Rental & Main	1,548,186	876,132	672,054	
d	Information System Supp	666,782	187,350	479,432	
e	Collection Fees	556,436	27,157	529,279	
f	All other expenses	3,473,030	1,783,763	1,689,267	
25	Total functional expenses. Add lines 1 through 24f	65,728,830	53,003,871	12,724,959	0
26	<b>Joint costs.</b> Check here ▶ ┌ If following				
	SOP 98-2 (ASC 958-720) Complete this line only if the				
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet (A) (B) Beginning of year End of year 3.000 2,915 1 1 8.253.747 2 10.606.310 2 Savings and temporary cash investments . . . . . . . 3 3 4 9,313,655 4 7,871,050 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) **A**ssets 6 -1,884 7 155,762 8 1,167,509 8 1,264,831 1,638,939 9 943.453 10a Land, buildings, and equipment cost or other basis Complete 70.957.182 Part VI of Schedule D 10a 10b 28.932.078 41,091,824 **10c** 42.025.104 b Less accumulated depreciation . . . . . 17.497.603 16.400.352 11 11 ol 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . . 14 14 842,491 15 265,946 15 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 79,806,884 16 79,535,723 **17** 7,227,912 17 5.805.862 Accounts payable and accrued expenses . 18 18 779,119 551.071 19 19 20 29,725,000 29,150,000 20 Liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 Other liabilities Complete Part X of Schedule D . . . . . 7.545.147 25 8.491.407 26 45,277,178 26 43.998.340 **Total liabilities.** Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . . 33,708,016 34.807.491 Temporarily restricted net assets . . . . . 168,060 28 126,032 28 Fund 653,630 603,860 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here F and complete lines 30 through 34. ŏ 30 Capital stock or trust principal, or current funds . . . . . 30 Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds ž 34,529,706 35,537,383 33 33 Total net assets or fund balances . . . . . Total liabilities and net assets/fund balances . . . . . 34 79.806.884 79,535,723

Pal	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		69,2	237,85
2	Total expenses (must equal Part IX, column (A), line 25)	2			728,83
3	Revenue less expenses Subtract line 2 from line 1	3		3,5	509,02
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		34,5	529,70
5	Other changes in net assets or fund balances (explain in Schedule O)	5		-2,5	501,350
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		35,5	537,38
Pai	The Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII		•	দ	
1	Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? $\cdot$ .		2a		No
b	Were the organization's financial statements audited by an independent accountant?	[	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		<b>2</b> c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both	sued			
	Separate basis Consolidated basis Both consolidated and separated basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		

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As Filed Data -

DLN: 93493226017292

**Employer identification number** 

OMB No 1545-0047

Inspection

### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Name of the organization Littleton Regional Hospital Association

02-0222152 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 굣 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II )

A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in

section 170(b)(1)(A)(vi) (Complete Part II )

8	ı	A community trust described in <b>section 170(b)(1)(A)(vi)</b> (Complete Part II)	
9	$\sqcap$	An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gro	oss

receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III)

An organization organized and operated exclusively to test for public safety Seesection 509(a)(4).

		-	-	•	•	•	•		•	
<b>1</b>	Γ	An organizatio	n organized a	nd operated excl	usively for the b	enefit of, to	perform the	functions of,	or to carry out the	purposes of
		one or more pu	iblicly suppor	ted organizations	described in se	ection 509(a	a)(1) or sect	ion 509(a)(2)	See section 509(	<b>a)(3).</b> Check
		the box that d	escribes the t	vne of supporting	organization an	nd complete	lines 11e th	rough 11h		

Type I Type II C Type III - Functionally integrated Type III - Other

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

Since August 17, 2006, has the organization accepted any gift or contribution from any of the

following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii)

and (III) below, the governing body of the the supported organization?

(ii) a family member of a person described in (i) above? (iii) a 35% controlled entity of a person described in (i) or (ii) above?

h Provide the following information about the supported organization(s)

	Vaa	NIa
	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	organızatı col (ı) lıst your gove	Is the organization in col (i) listed in your governing document?		(v) Id you notify the organization in col (i) of your support?  (vi) Is the organization in col (i) organized in the U S ?		(vii) A mount of support	
		inst ruct ions))	Yes	No	Yes	No	Yes	No	
Total									

## Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

S	ection A. Public Support		and to quanty t			Jaco complete	
	endar year (or fiscal year beginning						
Care	in)	<b>(a)</b> 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	<b>(d)</b> 2009	<b>(e)</b> 2010	<b>(f)</b> Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	ınclude any "unusual						
	grants ")						
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its						
_	behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
_	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included on line 1 that exceeds 2% of the						
	amount shown on line 11, column						
	(f)						
6	Public Support. Subtract line 5 from						
Ū	line 4						
S	ection B. Total Support		<u> </u>	<b>I</b> I.			
	endar year (or fiscal year beginning						
	ın) <b>&gt;</b>	<b>(a)</b> 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	<b>(d)</b> 2009	<b>(e)</b> 2010	<b>(f)</b> Total
7	A mounts from line 4						
8	Gross income from interest,						
Ū	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
9	Net income from unrelated						
	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV )						
11	Total support (Add lines 7						
	through 10)						
12	Gross receipts from related activiti	es, etc (See inst	ructions )			12	
13	First Five Years If the Form 990 is t	for the organizati	on's first, second	, thırd, fourth, or	fifth tax year as a	501(c)(3) organı	
	check this box and <b>stop here</b>						<b>►</b>
	-tiC Ct-tiC D-l	L'a Carana at B					
<u> </u>	ection C. Computation of Pub Public Support Percentage for 2010			11 column (f))			
	· ·		•	II Column (1))		14	
15	Public Support Percentage for 2009	Schedule A, Pa	rt II, line 14			15	
16a	<b>33 1/3% support test—2010.</b> If the				line 14 is 33 1/3%	or more, check	
_	and <b>stop here.</b> The organization qua						<b>▶</b> □
b	<b>33 1/3% support test—2009.</b> If the				5a, and line 15 is 3	33 1/3% or more,	- <del>-</del>
	box and <b>stop here.</b> The organization				45.46		<b>►</b>
1/a	10%-facts-and-circumstances test-						
	is 10% or more, and if the organization made						rt a d
	in Part IV how the organization mee	ts the "racts and	circumstances"	test ine organiz	ration qualifies as	a publicly suppo	
L	organization	_2000 If+ba a	anization did not	chack a hay an l	no 12 165 166 -	r 17a and line	<b>►</b> □
D	<b>10%-facts-and-circumstances test-</b> 15 is 10% or more, and if the organ						
	Explain in Part IV how the organization						v
	supported organization	aon meets the 10	acts and circuilis	tances test file	z organizacion qual	mes as a publici	y ▶[¯
18	Private Foundation If the organizati	on did not check	a box on line 13	. 16a. 16b. 17a o	r 17b, check this	box and see	- 1
	instructions	on ala not check	a box on fine 15	, 100, 100, 1700	I by check tills	SON GING SCC	<b>▶</b> □

organization

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total in) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) 15 16 Public support percentage from 2009 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f)) 17 **17** Investment income percentage from 2009 Schedule A, Part III, line 17 18 18 19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported

33 1/3% support tests-2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

**▶**□

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2010

DLN: 93493226017292

OMB No 1545-0047

### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Political Campaign and Lobbying Activities

Internal Rev	enue Service	- 11000 101 101 101 101 101 101 101 101			Inspe	ction
If the o	rganization ar	nswered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46	(Political	Cam pai	gn Activit	ies),
	on 501(c)(3) ord	anizations Complete Parts I-A and B Do not complete Part I-C				
	` ', ` '	than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not com-	nlete Part L	B		
	, , ,	tions Complete Part I-A only	pioto i di ci			
	•	nswered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47	′ (Lobbyin	g Activi	ties), the	n
<ul> <li>Section</li> </ul>	on 501(c)(3) org	anizations that have filed Form 5768 (election under section 501(h)) Complete Part I	I-A Do not	complete	e Part II-B	
	` '\ '	anizations that have NOT filed Form 5768 (election under section 501(h)) Complete			•	
	-	nswered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Pa	rt V, line 3	5a (Pro	xy Tax), th	nen
	, , , , , , ,	), or (6) organizations Complete Part III				
Name Littletor	of the organiza n Regional Hospita	tion E LAssociation	mployerid	entifica	tion numbe	er
	5		2-022215	5 2		
Part I	-A Comple	te if the organization is exempt under section 501(c) or is a s	ection 5	27 org	anizatio	n.
<b>1</b> P	rovide a descri	ption of the organization's direct and indirect political campaign activities in Part	IV			
<b>2</b> p	olıtıcal expendı	tures	<b>F</b>	\$		
<b>3</b> ∨	olunteer hours			_		
Part I	-B Comple	te if the organization is exempt under section 501(c)(3).				
<b>1</b> E	nter the amoun	t of any excise tax incurred by the organization under section 4955	•	\$		
<b>2</b> E	nter the amoun	t of any excise tax incurred by organization managers under section 4955	<b>F</b>	\$		
<b>3</b> If	the organization	on incurred a section 4955 tax, did it file Form 4720 for this year?			┌ Yes	┌ No
<b>4a</b> W	as a correction	n made?			┌ Yes	┌ No
<b>b</b> If	"Yes," describ	e ın Part IV				
Part I	-C Comple	te if the organization is exempt under section 501(c) except s	ection 5	01(c)(	(3).	
<b>1</b> E	nter the amoun	t directly expended by the filing organization for section 527 exempt function act	ivities 🕨	\$		
	nter the amoun xempt funtion a	t of the filing organization's funds contributed to other organizations for section 5 ctivities	27 <b>►</b>	\$		
<b>3</b> T	otal exempt fur	iction expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 1	7b <b>►</b>	\$		

Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	( <b>b)</b> Address	<b>(c)</b> EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0-

Did the filing organization file Form 1120-POL for this year?

Р	art II-A Complete if the organization under section 501(h)).	is exempt under section 501(c)(3)	and filed Form 5768	(election
	Check If the filing organization belongs to a Check If the filing organization checked bo	n affiliated group x A and "limited control" provisions apply		
	Limits on Lobbying E (The term "expenditures" means ar		(a) Filing O rganization's Totals	<b>(b)</b> Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	pınıon (grass roots lobbyıng)		
b	Total lobbying expenditures to influence a legisl	ative body (direct lobbying)		
C	Total lobbying expenditures (add lines 1a and 1	o)		
d	O ther exempt purpose expenditures			
е	Total exempt purpose expenditures (add lines 1	c and 1d)		
f	Lobbying nontaxable amount Enter the amount to columns			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of lir	e 1f)		
h	Subtract line 1g from line 1a If zero or less, ent	er -0 -		
i	Subtract line 1f from line 1c If zero or less, ente	r-0-		
j	If there is an amount other than zero on either lii section 4911 tax for this year?	ne 1h or line 1i, did the organization file Form	4720 reporting	┌ Yes ┌ No

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobbying Expenditures During 4-Year Averaging Period							
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	<b>(d)</b> 2010	(e) Total		
2a	Lobbying non-taxable amount							
b	Lobbying ceiling amount (150% of line 2a, column(e))							
c	Total lobbying expenditures							
d	Grassroots non-taxable amount							
e	Grassroots ceiling amount (150% of line 2d, column (e))							
f	Grassroots lobbying expenditures							

	,	<u> </u>	~ 9 '
Part II-B	Complete if the organiz	ation is exempt under section 501(c)(3) and has NOT filed Form 576	8
	(election under section	501(h)).	

		(6	a)	(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
а	Volunteers?		No	
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		Νo	
c	Media advertisements?		Νo	
d	Mailings to members, legislators, or the public?		Νo	
е	Publications, or published or broadcast statements?		Νo	
f	Grants to other organizations for lobbying purposes?		Νo	
g	Direct contact with legislators, their staffs, government officials, or a legislative body?		Νo	
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		Νo	
i	O ther activities? If "Yes," describe in Part IV	Yes		14,034
j	Total lines 1c through 1i			14,034
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		No	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d				
		E04/-		

## Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

# Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

- 1 Dues, assessments and similar amounts from members 1 Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year Total 2c 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and 4
- political expenditure next year?

  Taxable amount of lobbying and political expenditures (see instructions)

### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1, Also, complete this part for any additional information

Identifier	Return Reference	Explanation
Explanation of Other Lobbying Activities		Littleton Regional Hospital is a member of the NH Hospital Association and the American Hospital Association A portion of the dues paid to these organizations is available for lobbying expenditures on behalf of Littleton Regional Hospital and other member organizations in furtherance of their exempt purposes Littleton Regional Hospital does not directly perform any lobbying activities

5

DLN: 93493226017292

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

ema	I Revenue Service	► Attach to Fe	orm 990. ► See separate instructions.			Inspect	tion
	me of the organ			Emp	loyer ident if ica	tion numbe	er
LITTI	leton Regional Hosp	ital Association		02-0	0222152		
Pa			dvised Funds or Other Similar F			. Comple	te if the
	organi	zation answered "Yes" to Form 99					
	T - 4-1		(a) Donor advised funds		( <b>b)</b> Funds and o	ther accou	nts
	Total number a	,					
		tributions to (during year)					
•		nts from (during year)					
		ue at end of year					
ì			sors in writing that the assets held in don organization's exclusive legal control?	or advi	sed	☐ Yes	┌ No
j	used only for c		donor advisors in writing that grant funds efit of the donor or donor advisor, or for a			┌ Yes	┌ No
a	rt III Conse	ervation Easements. Complete	ıf the organization answered "Yes" t	o Forn	า 990, Part IV	, line 7.	
<u>!</u>	Preservat Protection Preservat Complete lines	n of natural habitat tion of open space	rganization (check all that apply) on or pleasure)	certifie	d historic struct	-	a
					Held at the	End of the	Year
а		of conservation easements		2a			
b	Total acreage	restricted by conservation easements		2b			
C	Number of con	servation easements on a certified his	toric structure included in (a)	2c			
d	Number of con	servation easements included in (c) a	cquired after 8/17/06	2d			
3	the taxable ye	ar ▶	rred, released, extinguished, or terminate	ed by th	ie organization (	during	
		tes where property subject to conservanication have a written policy regarding	ation easement is located <b>F</b>	— dling of	violations, and	_	_
	enforcement o	f the conservation easements it holds?				Yes	No
,	Staff and volur	nteer hours devoted to monitoring, insp	pecting and enforcing conservation easem	nents d	uring the year 🕨		
1	A mount of exp	enses incurred in monitoring, inspecti	ng, and enforcing conservation easements	s during	g the year 🟲 \$ _		
		nservation easement reported on line 2 i) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	tion		┌ Yes	┌ No
)	balance sheet,		onservation easements in its revenue and the footnote to the organization's financial nents				
ar			rns of Art, Historical Treasures, 'Yes" to Form 990, Part IV, line 8.	or Otl	her Similar <i>i</i>	Assets.	
.a	art, historical t	treasures, or other sımılar assets held	116, not to report in its revenue stateme for public exhibition, education or researd ancial statements that describes these it	ch in fu			е,
b	historical treas		116, to report in its revenue statement a public exhibition, education, or research in s				
	(i) Revenues i	included in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets inc	luded in Form 990, Part X			<b>►</b> \$		
!	If the organiza	·	orical treasures, or other similar assets fo S 116 relating to these items	or finan			
а		uded in Form 990, Part VIII, line 1	-		<b>▶</b> \$		
	indes men	adda iii i diiii 330, i dic viii, iiile i			· · ·		

**b** Assets included in Form 990, Part X

Par	Organizations Maintaining Co	llections of Art	t, His	storica	al Tre	easures, or O	<u>the</u>	<u>r Similar As</u>	sets (	<u>continued)</u>
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of tl	he follov	wing th	at are a significa	nt u	se of its collect	ion	
а	Public exhibition		d		oan o	r exchange progi	ams			
ь	Scholarly research		е	$\Gamma$	Other					
С	Preservation for future generations									
4	Provide a description of the organization's co	allections and evnla	ain ho	w they f	iurthar	the organization	'c 0\	vamnt nurnosa i	n	
4	Part XIV					_			11	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t							nılar	Yes	□ No
Par	rt IV Escrow and Custodial Arrang									
	Part IV, line 9, or reported an an						<b>.</b>	C5 (6 ( 6 ( 11 )	50,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other intermo	edıary	y for con	ntrıbutı	ons or other ass	ets		Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follov	wing tab	le	_				
								An	ount	
C	Beginning balance						1c			
d	Additions during the year						1d			
e	Distributions during the year						1e			
f	Ending balance						1f			
2a	Did the organization include an amount on Fo	orm 990, Part X, lin	e 21?	?		_			Yes	
ь	If "Yes," explain the arrangement in Part XIV									
	rt V Endowment Funds. Complete		n ans	swered	"Yes	" to Form 990.	Par	t IV. line 10.		
		(a)Current Year		)Prior Yea		(c)Two Years Back		Three Years Back	(e)Four	Years Back
1a	Beginning of year balance	767,249		72	28,305	739,89	8			
b	Contributions					9,68	3			
c	Investment earnings or losses	-48,189		4	19,089	-21,20	0			
d	Grants or scholarships									
e	Other expenditures for facilities and programs	1,115		1	10,145	7	5			
f	Administrative expenses						+			
q	End of year balance	717,945		76	57,249	728,30	6			
2	Provide the estimated percentage of the yea	rend balance held	as		I					
a	Board designated or quasi-endowment	r end balance neld	us							
_										
b	1 5 000 0									
C	Term endowment ► 15 890 %									
3a	Are there endowment funds not in the posses organization by	ssion of the organiz	ation	that are	e held	and administere	tor	the	Ye	s No
	(i) unrelated organizations							3a(	_	No
	(ii) related organizations							3a(	_	No
b	If "Yes" to 3a(II), are the related organizatio	ns listed as require	d on S	Schedul	e R?			3t	,	İ
4	Describe in Part XIV the intended uses of th	e organızatıon's en	dowm	ent fund	ds				•	
Pai	rt VI Investments—Land, Building:	s, and Equipme	nt. S	See For	m 99	0, Part X, line	10.			
	Description of investment				ost or of investm			(c) Accumulated depreciation	(d) i	Book value
	Land					786	,809			786,809
b	Buildings					37,441		14,594,87	5	22,846,855
	Leasehold improvements					=:,::=	<u> </u>	,== :,#/		, ,
	Equipment					24,815	,100	13,910,810		10,904,290
	Other					7,913		, ,	+	7,487,150
	II. Add lines 1a-1e (Column (d) should equal Fo		mn (B	1 3), line 11	0(c).)	•		· ·	+	42,025,104
	a januara adam te	, ,	( )	,, 20	1-1-1	<u> </u>	-	Schedule D		

Part VIII Investments—Other Securities. See	Form 990, Part X, line 12		
(a) Description of security or category	(b)Book value		od of valuation
(including name of security)		Cost or end-o	f-year market value
(1)Financial derivatives			
(2)Closely-held equity interests Other			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. See	e Form 990, Part X, line		
(a) Description of investment type	(b) Book value		od of valuation
		Cost or end-o	f-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )	,		
Part IX Other Assets. See Form 990, Part X, lii	ne 15.		
(a) Descrip	otion		<b>(b)</b> Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	(5,)		
Part X Other Liabilities. See Form 990, Part X			1
1 (a) Description of Liability	<b>(b)</b> A mount		
Federal Income Taxes	(=y :		
	4 045 000		
Reserve for Self-Funded Health Insurance	1,015,000		
Due to Third Party Payers	2,945,673		
Deferred Compensation	661,382		
Interest Rate Swap	3,869,352		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	8,491,407		

Part	XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	69,237,857
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	65,728,830
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	3,509,027
4	Net unrealized gains (losses) on investments	4	-1,897,688
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-603,662
9	Total adjustments (net) Add lines 4 - 8	9	-2,501,350
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	1,007,677
	XII Reconciliation of Revenue per Audited Financial Statements With Revenue p		
1	Total revenue, gains, and other support per audited financial statements	1	66,104,174
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities 2b		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	-1,897,688
3	Subtract line <b>2e</b> from line <b>1</b>	3	68,001,862
4	A mounts included on Form 990, Part VIII, line 12, but not on line $oldsymbol{1}$		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 162,861		
b	Other (Describe in Part XIV)		
C	Add lines 4a and 4b	4c	1,235,995
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	69,237,857
<u>Part</u>	·	per Re	
1	Total expenses and losses per audited financial statements	1	65,096,497
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
ь	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	a
3	Subtract line <b>2e</b> from line <b>1</b>	3	65,096,497
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 162,861		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	632,333
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	65,728,830
Par	XIV Supplemental Information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Part XI, Line 8 - Other Adjustments		Loss on Interest Rate Swap -603,662
Part XII, Line 4b - Other Adjustments		Foundation Subsidy 41,518 Unrealized Gain on Interest Rate Swap 603,661 Community Benefit 427,955
Part XIII, Line 4b - Other Adjustments		Foundation Subsidy 41,518 Community Benefit 427,954

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DLN: 93493226017292

OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization Littleton Regional Hospital Association

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

Hospitals

Employer identification number

					02	-0222152			
Pa	rt I Financial Assista	nce and C	ertain Oth	er Community Be	nefits at Cost				
				· · · · · · · · · · · · · · · · · · ·				Yes	No
1a	Did the organization have a fi	nnancıal assı	stance policy	y during the tax year? I	f "No," skip to questi	on 6a.	1a	Yes	
b	If "Yes," is it a written policy	?					1b	Yes	
2	If the organization has multip assistance policy to its vario				describes application	of the financial			
	Applied uniformly to all ho	spitals		Applied uniformly	to most hospitals				
	Generally tailored to indiv	ıdual hospıta			·				
3	Answer the following based or organization's patients during			nce eligibility criteria t	hat applied to the larg	est number of the			
а	Does the organization use Fe income individuals? If "Yes,"						3a	Yes	
	Γ 100% Γ 150%	<b>▽</b> 20	о% Г	Other	%	-			
ь	Does the organization use FP	G to determin	ne eliqibility f	for providing <i>discounted</i>	d care to low income in	dividuals? If			
_	"Yes," indicate which of the fo						3b	Yes	
	□ 200%  □ 250%	_	о% Г	. <u> </u>	0%	-	30	163	
С	If the organization does not u determining eligibility for free test or other threshold, regard	or discounte	d care Inclu	de in the description w	hether the organizatio				
4	Did the organization's financi					luring the tax year	4	Yes	
5a	provide for free or discounted  Did the organization budget amount			_		v vear?	_	I I	
Jа b	If "Yes," did the organization						<u>5a</u> 5b	Yes	
c	If "Yes" to line 5b, as a resul		-		_		<u>DD</u>	Yes	
	care to a patient who was elig	jibile for free	or discounted	d care?			5c		No
	Does the organization prepare year?			-			6a	Yes	
6b	If "Yes," did the organization						6b	Yes	
	Complete the following table worksheets with the Schedule	e H			instructions Do not s	ubmit these			
7	Financial Assistance and C			Benefits at Cost					
	Financial Assistance and Means-Tested Government Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community be expense	enefit	(f) Pero total ex	
а	Financial Assistance at cost (from Worksheets 1 and 2)			1,784,528		1,784	1,528	2	710 %
b	Unreimbursed Medicaid (from Worksheet 3, column a)			1,629,634		1,629			480 %
c	Unrembursed costs—other means-tested government programs (from Worksheet 3, column b)			1,027,034		1,023	7,034		400 /0
d	<b>Total</b> Financial Assistance and Means-Tested Government Programs			3,414,162		3,414	1,162	5	190 %
e	Other Benefits Community health improvement services and community benefit operations (from							_	240.00
f	(Worksheet 4) Health professions education			160,303		160	),303	0	240 %
	(from Worksheet 5) Subsidized health services			66,322		66	,322	0	100 %
g h	(from Worksheet 6) Research (from Worksheet 7)			268,953		268	3,953	0	410 %
	Cash and in-kind contributions to community groups (from Worksheet 8)			85,994		85	5,994	0	130 %
-	Total Other Benefits			581,572			,572		880 %
k '	Total. Add lines 7d and 7j			3,995,734		3,995	5,734	6	070 %

Part II Community Building Activities during the tax year, and describe in Part VI how its community building activities during the tax year, and describe in Part VI how its community building activities promoted the health of the communities it serves. (b) Persons (c) Total community (d) Direct offsetting (a) Number of (e) Net community (f) Percent of served (optional) activities or building expense revenue building expense total expense programs (optional) Physical improvements and housing Economic development Community support 831 831 0 % 33,070 0 050 % Environmental improvements 33,070 Leadership development and training for community members 6 Coalition building 19,106 19,106 0 030 % Community health improvement advocacy Workforce development 2,410 0 % 9 Other 10 Total 55,417 55,417 0 080 % **Bad Debt, Medicare, & Collection Practices** Part III Section A. Bad Debt Expense Yes No Did the organization report bad debt expense in accordance with Heathcare Financial Management Association Yes Enter the amount of the organization's bad debt expense (at cost) . . . . 2 4,076,025 Enter the estimated amount of the organization's bad debt expense (at cost) 3 attributable to patients eligible under the organization's financial assistance policy Provide in Part VI the text of the footnote to the organization's financial statements that describes bad debt expense In addition, describe the costing methodology used in determining the amounts reported on lines 2 and 3, and rationale for including a portion of bad debt amounts as community benefit Section B. Medicare Enter total revenue received from Medicare (including DSH and IME) . . . . . 20,101,873 5 Enter Medicare allowable costs of care relating to payments on line 5 . . . . . 20.101.873 6 Subtract line 6 from line 5 This is the surplus or (shortfall) . . . 7 Describe in Part VI the extent to which any shortfall reported in line 7 should be treated as community benefit Also describe in Part VI the costing methodology or source used to determine the amount reported on line 6 Check the box that describes the method used Cother Cost to charge ratio Cost accounting system **Section C. Collection Practices** Does the organization have a written debt collection policy? . 9a Yes If "Yes," does the organization's collection policy contain provisions on the collection practices to be followed for Yes patients who are known to qualify for charity care or financial assistance? Describe in Part VI Part IV Management Companies and Joint Ventures (a) Name of entity (b) Description of primary (c) Organization's (d) Officers, directors, (e) Physicians' trustees, or key employees' profit % profit % or stock activity of entity profit % or stock ownership % ownership % or stock ownership% 1 2 3 4 5 6 8 9 10 11 12 13

Section A. Hospital Facilities (Itst in order of size, measured by total revenue per facility, from largest to smallest)  How many hospital facilities did the organization operate during the tax year?  1    Littleton Regional Hospital 600 St Johnsbury Road Littleton, NH 03561   Control of the control of t	Part	V Facility Information									
1 Littleton Regional Hospital 600 St Johnsbury Road X X X X	(list in larges How m	order of size, measured by total revenue per facility, from t to smallest)  nany hospital facilities did the organization operate during	Licensed hospital	90	Children's hospital	Teaching hospital	Ortical access hospital	Research facility	ER-24 hours	ER-other	
600 St Johnsbury Road X X X X X X	Name	and address									Other (Describe)
	1	600 St Johnsbury Road	Х	х			х		х		
			<u> </u>								
			<u> </u>								
	-										
			<u> </u>								
			<u> </u>								
			-						-		
			<del>                                     </del>								

		on operate during the tax year? <b>3</b>
<u>Nam</u>	e and address	Type of Facility (Describe)
1	Littleton Rehabilitative Services 551 Meadow Street Littleton, NH 03561	Rehabilitation Clinic
2	Littleton Rehabilitative Services 551 Meadow Street Littleton, NH 03561	Rehabilitation Clinic
3	Littleton Rehabilitative Services 551 Meadow Street Littleton, NH 03561	Rehabilitation Clinic
4		
5		
6		
7		
8		
9 10		

Part V Facility Information (continued)

Schedule H (Form 990) 2010 Page 8

### Part VI Supplemental Information

Complete this part to provide the following information

1 **Required descriptions.** Provide the description required for Part I, lines 3c, 6a, and 7, Part II, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21

- 2 **Needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

Identifier	ReturnReference	Explanation
		Part I, Line 7 The Hospital determines its cost of charity care based on an overall financial statement cost to charge ratio applied against gross charity care charges

Identifier	ReturnReference	Explanation
		Part I, Line 7g Paramedic Intercept Program

Identifier	ReturnReference	Explanation
		Part I, L7 Col(f) The Hospital has recorded \$4,076,025 of Bad Debt Expense included on Form 990, Part VIII, which has been subtracted for purposes of calculating the percentage in this column

Identifier	ReturnReference	Explanation
		Part III, Line 4 Management provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of individual accounts and historical adjustments Balances that are still outstanding, after management has used reasonable collection efforts, are written off through a charge to the valuation allowance and a credit to patient accounts receivable. The valuation of charity care does not include any bad debt receivables or revenue

Identifier	ReturnReference	Explanation
		Part VI, Line 2 The Littleton Regional Hospital Community is defined as all people living in the communities listed in Part XI, Line 4 These communities were chosen by their geographic proximity to the Hospital and to the services and programs provided

Identifier	ReturnReference	Explanation
		Part VI, Line 3 Any applicant will receive a prompt decision on eligibility and amount of charity care offered Notices of the Charity Care Policy are posted in the lobbies, waiting rooms and other public areas Notices are also given to recipients who are served in their homes

Identifier	ReturnReference	Explanation
		Part VI, Line 4 The Hospital's primary service area includes Littleton, Bethlehem, Lisbon, Franconia and Sugar Hill The secondary service area includes Whitefield, Lancaster, Goveton, Monroe, North Woodstock, Lincoln, Woodsville and Bath (all in NH), and St Johnsbury, Lunenberg, Lyndonville, Concord, Gilman (all in VT) The area spans across a good majority of Northern New Hampshire and the Northeast Kingdom of Vermont

Identifier	ReturnReference	Explanation
Reports Filed With States	Part VI, Line 7	NH

Schedule H (Form 990) 2010

DLN: 93493226017292

OMB No 1545-0047

## **Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23. ► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

lame	of	the	orga	aniza	atio	n	
ıttletor	ı Re	egion	al Ho	spita	l Ass	ocıatı	on

**Employer identification number** 

02-0222152

Pa	rt I Questions Regarding Compensation				
				Yes	Νo
1a	Check the appropriate box(es) if the organization provided ar 990, Part VII, Section A, line 1a Complete Part III to prov				
	First-class or charter travel	Housing allowance or residence for personal use			
	Travel for companions	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Health or social club dues or initiation fees			
	Discretionary spending account	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organizati reimbursement orprovision of all the expenses described ab		1b		
2	Did the organization require substantiation prior to reimburs officers, directors, trustees, and the CEO/Executive Directors		2		
3	Indicate which, if any, of the following the organization uses organization's CEO/Executive Director Check all that apply Compensation committee				
	☐ Independent compensation consultant ☐	Compensation survey or study			
	Form 990 of other organizations	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII or a related organization	, Section A , line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control paymen	t from the organization or a related organization?	4a		Νo
b	Participate in, or receive payment from, a supplemental non-	qualified retirement plan?	4b		Νo
c	Participate in, or receive payment from, an equity-based cor	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide th	e applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must comp	lete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, compensation contingent on the revenues of	did the organization pay or accrue any			
а	The organization?		5a		Νo
b	Any related organization?		5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in form 990, Part VII, Section A, line 1a, compensation contingent on the net earnings of	did the organization pay or accrue any			
а	The organization?		6a		Νo
b	Any related organization?		6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A, line 1a, payments not described in lines 5 and 6? If "Yes," describe		7		No
8	Were any amounts reported in Form 990, Part VII, paid or a subject to the initial contract exception described in Regs in Part III				
			8		Νo
9	If "Yes" to line 8, did the organization also follow the rebutta section 53 $4958-6(c)$ ?	ible presumption procedure described in Regulations	9		

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		<b>(B)</b> Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and		(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & ıncentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) Edward Duffy MD	(I) (II)	261,821 0	0	54,300 0	12,250 0	42,087 0	370,458 0	(
(2) Nicholas Marks MD	(I) (II)	306,596 0	0	0 0	12,250 0	53,954 0	372,800 0	(
(3) Deane Rankın MD	(ı) (ıı)	307,461 0	33,654 0	6,250 0	0 0	59,236 0	406,601 0	(
(4) Warren West	(I) (II)	270,651 0	16,686 0	6,000 0	12,250 0	42,570 0	348,157 0	(
(5) Robert Fotter	(I) (II)	179,917 0	5,279 0	0	6,279 0	18,973 0	210,448 0	
(6) Lında Gılmore	(ı) (ıı)	188,740 0	5,411 0	0	9,885 0	32,687 0	236,723 0	
(7) Lon Howard	(I) (II)	520,899 0	55,239 0	4,750 0	0 0	67,546 0	648,434 0	(
(8) Harlan Herr	(I) (II)	515,275 0	0 0	0 0	12,250 0	32,681 0	560,206 0	(
(9) David Lovejoy	(ı) (ıı)	414,081 0	17,000 0	500 0	12,250 0	43,728 0	487,559 0	
(10) Andrew Forrest	(I) (II)	277,606 0	9,356 0	33,155 0	12,250 0	26,207 0	358,574 0	(
(11) Mıchael Kındred	(I) (II)	300,167 0	43,243 0	20,000	12,250 0	38,595 0	414,255 0	
(12)								
( 13 )								
( 14 )								
( 15 )								
( 16 )								

Schedule J (Form 990) 2010 Page **3** 

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

Schedule K

**Supplemental Information on Tax Exempt Bonds** 

Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).
 ► Attach to Form 990.
 ► See separate instructions.

OMB No 1545-0047

2010

DLN: 93493226017292

Open to Public Inspection

Internal Revenue Service
Name of the organization

Department of the Treasury

(Form 990)

Littleton Regional Hospital Association

Employer identification number

Litti	eton Regional Hospital Associat	ion								l c	2-022	2152			
Pa	rt I Bond Issues			_											
	(a) Issuer Name	(b) Issuer EIN	<b>(c)</b> CUSIP #	(d) Date Issued	<b>(e)</b> Issue Pr	псе	<b>(f)</b> De	scription	of Purpose	( <b>g</b> ) De	eased	Beh	On alf of uer		Pool ncing
										Yes	No	Yes	No	Yes	No
Α	Business Finance Authority of the State of New Hampshire	52-1304598	64468kbg0	11-15-2007	30,000		efunded 998B B		998A and		Х		Х		х
_															
Pa	rt II Proceeds												_		
					Α	ı		Е	1		С			D	
1	A mount of bonds retired														
	A mount of bonds legally defea	ased													
3	Total proceeds of issue				3	0,000,0	000								
4	Gross proceeds in reserve fur														
5	Capitalized interest from proc														
6	Proceeds in refunding escrow				1	.7,757,7									
7	Issuance costs from proceeds					274,1	108								
8	Credit enhancement from prod														
9	Working capital expenditures	·													
10	Capital expenditures from pro	ceeds			1	1,968,1	114								
11	Other spent proceeds														
12	O ther unspent proceeds														
13	Year of substantial completion	<b>n</b> 			200	-									ı
			_		Yes	No		Yes	No	Yes		No	Yes		No
14	Were the bonds issued as par				1	Х									
15	Were the bonds issued as par	t of an advance refu	ındıng ıssue?		Х										
16	Has the final allocation of pro	ceeds been made?			×										
17	Does the organization maintal allocation of proceeds?		and records to sup	port the final	x										
Pai	t IIII Private Business U	Jse			T -		<del>- 1</del>		П				1		
					Yes	No	_	Yes	No	Yes	C	No	Yes	D 	No
ı					res	INO		res	INO	res		NO	res		IAO

property financed by tax-exempt bonds?

financed property?

Was the organization a partner in a partnership, or a member of an LLC, which owned

Are there any lease arrangements that may result in private business use of bond-

Χ

Par	Private Business Use (Continued)								
		4	A		В		С	r	D
		Yes	No	Yes	No	Yes	No	Yes	No
За	Are there any management or service contracts that may result in private business use?		×						
b	Are there any research agreements that may result in private business use of bond-financed property?		×						
С	Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed								

Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government

Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government
 Total of lines 4 and 5

Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?

Х			

Part IV Arbitrage

		Α		В		С		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the								
	bond issue?		Х						
2	Is the bond issue a variable rate issue?		X						
3a	Has the organization or the governmental issuer entered								
	into a hedge with respect to the bond issue?		X						
			^						
b	Name of provider								
С	Term of hedge								
d	Was the hedge superintegrated?								
e	Was a hedge terminated?								
4a	Were gross proceeds invested in a GIC?		Х						
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		Х						
6	Did the bond issue qualify for an exception to rebate?		X						

## Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Identifier	Return Reference	Explanation

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As Filed Data -

DLN: 93493226017292

# OMB No 1545-0047

#### Schedule L

(Form 990 or 990-EZ)

## **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization Littleton Regional Hospital Association

Employer identification number

1 (a) Name of disqu	ualıfıed	person			<b>(b)</b> Desc	ription	of trans	action		Co	<b>(c)</b> rrected
										Yes	
Enter the amount of tax impos		_		-		ons duri	ng the y	ear under	-		
section 4958								🟲	\$ —		
Enter the amount of tax, if any,	, on line	2, abov	ve, reimburs	ed by th	e organization .			•	\$		
ert II Loans to and/or F											
Complete if the organiz	zation a	nswered	"Yes" on Fo	orm 990	, Part IV, line 26	, or Forr	n 990-E		, lıne 38	a	
		oan to				(a) I		(f)		( ) ) ( )	
) Name of interested person and	I or fro	m the	(-1)	Original (d)Balance due default? Approved by board or		'ea	I (a) vvrit	ren			
					(d)Balance due			by board	d or	(g)Writ	
purpose	organı	zatıon?	principal a		(d)Balance due	defau	lt?	by board committ	d or ee?	agreem	ent?
· · · · · · · · · · · · · · · · · · ·					(d)Balance due			by board	d or		
· · · · · · · · · · · · · · · · · · ·	organı	zatıon?			(d)Balance due	defau	lt?	by board committ	d or ee?	agreem	ent?
· · · · · · · · · · · · · · · · · · ·	organı	zatıon?			(d)Balance due	defau	lt?	by board committ	d or ee?	agreem	ent?
· · · · · · · · · · · · · · · · · · ·	organı	zatıon?			(d)Balance due	defau	lt?	by board committ	d or ee?	agreem	ent?
· · · · · · · · · · · · · · · · · · ·	organı	zatıon?			(d)Balance due	defau	lt?	by board committ	d or ee?	agreem	ent?
•	organı	zatıon?			(d)Balance due	defau	lt?	by board committ	d or ee?	agreem	ent?
purpose	To	zation? From	principal a	amount  ▶ \$		defau	lt?	by board committ	d or ee?	agreem	ent?
purpose  al	To	From From	principal a	► \$	Persons.	Yes	No	by board committ	d or ee?	agreem	ent?
purpose	To	From From  enefitt on answ	principal a   ing Interevered "Yes"	► \$ ested i	Persons. rm 990, Part IV	Yes 7, line 2	No	by board committ	d or ee?	agreem	ent?
purpose  al	To To	From From  enefitt on answ	principal a	► \$ ested   " on Fo	Persons.	Yes 7, line 2	No No	yes	d or see? No	agreem	No No
purpose  al	To To	From From  enefitt on answ	principal a	► \$ ested   " on Fo	Persons. rm 990, Part IV	Yes 7, line 2	No No	yes	d or see? No	Yes	No No
purpose  al	To To	From From  enefitt on answ	principal a	► \$ ested   " on Fo	Persons. rm 990, Part IV	Yes 7, line 2	No No	yes	d or see? No	Yes	No No
purpose  tal	To To	From From  enefitt on answ	principal a	► \$ ested   " on Fo	Persons. rm 990, Part IV	Yes 7, line 2	No No	yes	d or see? No	Yes	No No
tal	To To	From From  enefitt on answ	principal a	► \$ ested   " on Fo	Persons. rm 990, Part IV	Yes 7, line 2	No No	yes	d or see? No	Yes	No No

Part IV	Business	Transactions	Involvina	Interested	Persons
		I I a I I Sa Ca	±111 0 1 0 1 1 1 1 1 9	ziitoi obtoa	

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete if the organization	ili alisweleu Tes Oli	TOTTI 330, Part IV, III	ie zoa, zob, oi zoc.		
(a) Name of interested person	(b) Relationship between interested person and the	<b>(c)</b> A mount of transaction	(d) Description of transaction	organız	aring of ration's nues?
	organization			Yes	No
(1) George Brodeur	Trustee		George Brodeur is the Owner's Representative for Littleton Regional Hospital's building project He became a member of the Board of Trustees in September 2010 and was paid as an independent contractor for his services		No
					<u> </u>
					<u> </u>

## Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2010

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DLN: 93493226017292

2010

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization
Littleton Regional Hospital Association

**Employer identification number** 

02-0222152

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 6		All persons making an annual contribution to Littleton Regional Hospital or Littleton Regional Hospital Charitable Foundation, who are at least eighteen (18) years of age, or any legal adult resident of any town raising an annual appropriation to the Littleton Regional Hospital shall thereupon, and without further election or action by the Association, automatically become a member of the Association Failure to contribute to the Hospital or Foundation in the following fiscal year shall automatically terminate the membership

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 7a		Each member of the Association shall be qualified to originate and take part in the discussion of any subject that may properly come before any meeting of the Association, to vote on such subject, and to hold any office in the Association to which he or she may be elected or appointed

	ldentifier	Return Reference	Explanation
Form 9	990, Part VI, Section B, line 11		The return was reviewed by the entire Board of Directors prior to the filing

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section B, line 12c	All Trustees, Department directors and Auxilians complete a Conflict of Interest Statement each year, and any potential conflicts are reported to the Board of Trustees and to other places as required by law. In addition, front-line employees who don't normally make decisions for the facility are expected to report forward any conflicts they may have, should they ever be in a position to influence decision making. Quality Services queries these groups on an annual basis, and tracks down people until all statements are complete.

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section B, line 15	Key employees complete self-evaluation - HR Director prepares compensation surveys, reviews 990 of other organizations. The CFO's salary is approved by the CEO. The CEO's salary is approved by the Board.

Identifier	Return Reference	Explanation
	Form 990, Part VI, Section C, line 19	The hospital's governing documents and financial statements are made available upon request. The hospital's conflict of interest policy is not made available to the public.

ldentifier	Return Reference	Explanation						
Changes in Net Assets or Fund Balances	Form 990, Part XI, line 5	Net unrealized losses on investments -1,897,688 Loss on Interest Rate Swap -603,662 Total to Form 990, Part XI, Line 5 -2,501,350						

Identifier	Return Reference	Explanation
	Form 990, Part XII, Line 2c	The organization has not changed its oversight or selection process during the tax year

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For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493226017292

2010

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2010

**SCHEDULE R** (Form 990)

# **Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization Littleton Regional Hospital Association  02-0222152							
Part I Identification of Disregarded Entities (Com	entification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, Inne 33.)    (a)						
(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	Legal domicile (state	( <b>d)</b> e Total income	(e) End-of-year assets	Direct controlling		
Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during	nizations (Complete the tax year.)	ıf the organization	answered "Yes" o	on Form 990, Part	IV, line 34 becau	se it had	one
(a) Name, address, and EIN of related organization	Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)  (b) Primary activity Legal domicle (state or foreign country)  Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it during the tax year.)  (c) Legal domicle (state or foreign country)  Direct controlling entity  Exempt Code section Public charity status (if section 501(c)(3))  Direct controlling entity  Seempt Code section Public charity status (if section 501(c)(3)) Primary activity  Direct controlling entity  Seempt Code section Public charity status (if section 501(c)(3)) Primary activity Public charity status (if section 501(c)(3)) Primary activity Public charity status (if section 501(c)(3))	cont	trolled				
(1) Littleton Regional Hospital Charitable Foundation						Yes	No
600 St Johnsbury Road Littleton, NH 03561 04-3750643	Charitable Foundation	NH	501(c)(3)	Line 7			No
04-3/30043							

Cat No 50135Y

Part III Identifi because	ication of Relat it had one or mo	ed Organie	anizations Taxa ted organizations t	<b>ble as a Partner</b> reated as a partne	<b>ship</b> (Co ership du	mplete if ring the t	the org ax year	ganızatıon ( r.)	answe	ered "\	es" on Fo	rm 990,	Part	IV, lır	ne 34
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Share of t	<b>(f)</b> total income		(g) f end-of-year assets	( <b>h</b> Disprop alloca	ortionate	(i) Code V- amount in b Schedule (Form 10	ox 20 of K-1	<b>(j</b> Genei mana parti	ral or aging	<b>(k)</b> Percentage ownership
									Yes	No			Yes	No	
Part IV Identifi	i <b>cation of Relat</b> because it had on	ed Orga e or mo	anizations Taxa ore related organiz	ble as a Corpora ations treated as a	tion or a corpora	Trust (Co	I omplete ust dur	e if the org ing the tax	anıza year	tion ar .)	nswered "\	es" on	<u>I</u> Form	990,	Part IV,
Name, address, an	<b>(a)</b> d EIN of related organız	ration	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)		<b>(d</b> Direct cor enti	ntrolling	(e) Type of el (C corp, S or trust	corp,	Share o	<b>(f)</b> f total income	Sha end-o	<b>j)</b> re of f-year sets		<b>(h)</b> Percentage ownership
Part IV Identification of Related Organizations Taxable as a Corporal line 34 because it had one or more related organization    Co   Legal domicies (state or foreign country)   Direct controlling entity   Primary activity   Legal domicies (state or foreign foreign as a part for incomplete of the primary activity   Primary activity   Primary activity   Primary activity   Legal domicies (state or foreign or foreign as a part foreign and primary activity   Primary ac															

Part V Transactions With Related Organizations (Complete if the organization answered	"Yes" on Form 990, Pa	rt IV, line 34, 35, 3	5A, or 36.)							
Note. Complete line 1 if any entity is listed in Parts II, III or IV				Yes	No					
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related o	rganızatıons lısted ın Part	s II-IV?								
a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity										
<b>b</b> Gift, grant, or capital contribution to other organization(s)										
c Gift, grant, or capital contribution from other organization(s)										
<b>d</b> Loans or loan guarantees to or for other organization(s)			1d		No					
e Loans or loan guarantees by other organization(s)			<b>1</b> e		No					
f Sale of assets to other organization(s)			1f		No					
g Purchase of assets from other organization(s)										
h Exchange of assets										
i Lease of facilities, equipment, or other assets to other organization(s)			1i		No					
j Lease of facilities, equipment, or other assets from other organization(s)			1j		No					
k Performance of services or membership or fundraising solicitations for other organization(s)										
Performance of services or membership or fundraising solicitations by other organization(s)										
<b>m</b> Sharing of facilities, equipment, mailing lists, or other assets										
n Sharing of paid employees										
o Reimbursement paid to other organization for expenses			10		No					
<b>p</b> Reimbursement paid by other organization for expenses			<b>1</b> p		No					
<b>q</b> Other transfer of cash or property to other organization(s)			1q		No					
r Other transfer of cash or property from other organization(s)			1r		No					
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this lin	ne, including covered relat	onships and transact	ion thresholds							
(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	(c) Amount involved	(d) Method of determin involved		unt					
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										

## Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all eign partners section 501(c)(3) organizatio		<b>(e)</b> Share of end-of-year assets		r) ortionate tions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	(h) ieneral or nanaging partner?	
			Yes	No		Yes	No		Yes	No	
			+						+	1	
			-				$\vdash$		+	╁	
			1						+	-	
										+	
										┢	
			+								
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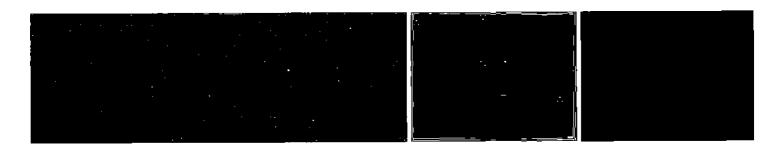
## Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
------------	------------------	-------------

Schedule R (Form 990) 2010







**CONSOLIDATED FINANCIAL STATEMENTS** 

and

SUPPLEMENTARY INFORMATION

With Independent Auditors' Report

September 30, 2011 and 2010

## **September 30, 2011 and 2010**

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#### INDEPENDENT AUDITORS' REPORT

Board of Trustees Littleton Regional Hospital

We have audited the accompanying consolidated balance sheets of Littleton Regional Hospital and Subsidiary as of September 30, 2011 and 2010, and the related consolidated statements of operations, changes in net assets and cash flows for the years then ended These consolidated financial statements are the responsibility of Littleton Regional Hospital and Subsidiary's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Littleton Regional Hospital and Subsidiary as of September 30, 2011 and 2010, and the consolidated results of its operations, consolidated changes in its net assets and its consolidated cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Schedules 1 through 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole

Manchester, New Hampshire

Berry Dunn McNeil & Parker, LLC

December 15, 2011

#### INDEPENDENT AUDITORS' REPORT

Board of Trustees Littleton Regional Hospital

We have audited the accompanying consolidated balance sheets of Littleton Regional Hospital and Subsidiary as of September 30, 2011 and 2010, and the related consolidated statements of operations, changes in net assets and cash flows for the years then ended. These consolidated financial statements are the responsibility of Littleton Regional Hospital and Subsidiary's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with U.S generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Littleton Regional Hospital and Subsidiary as of September 30, 2011 and 2010, and the consolidated results of its operations, consolidated changes in its net assets and its consolidated cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information in Schedules 1 through 3 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with U.S. generally accepted auditing standards. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Berry Dunn McNeil & Parker, LLC Manchester, New Hampshire

December 15, 2011

## **Consolidated Balance Sheets**

## **September 30, 2011 and 2010**

## **ASSETS**

	<u>2011</u>	<u>2010</u>
Current assets		
Cash and cash equivalents	\$ 9,302,780	\$ 7,690,781
Patient accounts receivable, net	7,871,050	9,313,655
Supplies	1,264,831	1,167,509
Prepaid expenses and other current assets	1,159,656	1,692,684
Assets limited as to use, current portion	<u>553,875</u>	<u>592,402</u>
Total current assets	20,152,192	20,457,031
Assets limited as to use, less current portion	18,163,200	18,621,696
Property and equipment, net	42,025,104	41,093,746
Deferred financing costs, net	<u> 163,436</u>	<u>181,186</u>

## **LIABILITIES AND NET ASSETS**

Current liabilities       \$600,000       \$575,000         Accounts payable and other accrued expenses       3,442,730       5,583,748         Accrued salaries, wages and related accounts       2,363,132       1,644,164         Other current liabilities       556,431       787,156         Due to third-party payors       2,945,673       2,573,832         Reserve for self-funded health insurance       1,015,000       1,147,000         Total current liabilities       10,922,966       12,310,900         Deferred compensation       661,382       558,624         Long-term debt, less current portion       28,550,000       29,150,000         Interest rate swap       3,869,352       3,265,691         Total liabilities       44,003,700       45,285,215         Commitments and contingencies (Notes 4, 8 and 14)       34,936,714       33,858,129         Temporarily restricted       228,870       257,969         Permanently restricted       1,334,648       952,346         Total net assets       36,500,232       35,068,444		<u> 2011</u>	<u>2010</u>
Deferred compensation       661,382       558,624         Long-term debt, less current portion       28,550,000       29,150,000         Interest rate swap       3,869,352       3.265,691         Total liabilities       44,003,700       45,285,215         Commitments and contingencies (Notes 4, 8 and 14)         Net assets       Unrestricted       34,936,714       33,858,129         Temporarily restricted       228,870       257,969         Permanently restricted       1,334,648       952,346	Current portion of long-term debt Accounts payable and other accrued expenses Accrued salaries, wages and related accounts Other current liabilities Due to third-party payors Reserve for self-funded health insurance	3,442,730 2,363,132 556,431 2,945,673 1,015,000	5,583,748 1,644,164 787,156 2,573,832 1,147,000
Long-term debt, less current portion       28,550,000       29,150,000         Interest rate swap       3,869,352       3.265.691         Total liabilities       44,003,700       45,285,215         Commitments and contingencies (Notes 4, 8 and 14)         Net assets       Unrestricted       34,936,714       33,858,129         Temporarily restricted       228,870       257,969         Permanently restricted       1,334,648       952,346	lotal current liabilities		
Total liabilities   3,869,352   3.265,691     Total liabilities   44,003,700   45,285,215     Commitments and contingencies (Notes 4, 8 and 14)     Net assets   Unrestricted   34,936,714   33,858,129     Temporarily restricted   228,870   257,969     Permanently restricted   1,334,648   952,346	Deferred compensation	661,382	558,624
Total liabilities 44,003,700 45,285,215  Commitments and contingencies (Notes 4, 8 and 14)  Net assets Unrestricted 34,936,714 33,858,129 Temporarily restricted 228,870 257,969 Permanently restricted 1,334,648 952,346	Long-term debt, less current portion	28,550,000	29,150,000
Commitments and contingencies (Notes 4, 8 and 14)         Net assets         Unrestricted       34,936,714       33,858,129         Temporarily restricted       228,870       257,969         Permanently restricted       1,334,648       952,346	Interest rate swap	<u>3,869,352</u>	3.265.691
Net assets       34,936,714       33,858,129         Unrestricted       228,870       257,969         Permanently restricted       1,334,648       952,346	Total liabilities	44,003,700	<u>45,285,215</u>
Unrestricted       34,936,714       33,858,129         Temporarily restricted       228,870       257,969         Permanently restricted       1,334,648       952,346	Commitments and contingencies (Notes 4, 8 and 14)		
10tal fiet assets <u>56,500,252</u> <u>50,000,444</u>	Unrestricted Temporarily restricted Permanently restricted	228,870 <u>1,334,648</u>	257,969 952,346
Total liabilities and net assets \$80,503,932 \$80,353,659			

## **Consolidated Statements of Operations**

## Years Ended September 30, 2011 and 2010

	<u>2011</u>	<u>2010</u>
Unrestricted revenues, gains (losses) and other support Patient service revenue (net of contractuals and discounts) Less provision for bad debts	\$70,727,853 _4,076,025	\$ 66,353,220 2,765,445
Net patient service revenue	66,651,828	63,587,775
Other operating revenues Loss on sale of property and equipment Net assets released from restrictions used in operations	1,425,560 (25,796) 103,222	1,311,007 (33,073) 
Total unrestricted revenues, gains (losses) and other support	<u>68,154,814</u>	<u>64,941,655</u>
Expenses Salaries and wages Employee benefits Supplies and other Medicaid Enhancement Tax Depreciation and amortization Interest	27,773,038 7,183,217 22,598,491 2,910,852 3,925,435 801,148	25,870,995 8,100,421 22,839,878 3,048,953 3,411,439 604,050
Total expenses	<u>65,192,181</u>	63,875,736
Operating income	2,962,633	1.065,919
Nonoperating gains (losses) Income from investments Unrestricted gifts Net realized and unrealized (losses) gains on investments Community benefit expense Investment management fees Unrealized loss on interest rate swap  Nonoperating (losses) gains, net	475,612 18,560 (1,186,857) (432,082) (155,620) (603,661)	
Increase in unrestricted net assets	\$ <u>1,078,585</u>	\$ <u>1,307,106</u>

## **Consolidated Statements of Changes in Net Assets**

## Years Ended September 30, 2011 and 2010

	Unrestricted	Temporarily Restricted	Permanently Restricted	<u>Total</u>
Balances, October 1, 2009	\$ 32,551,023	\$ 245,642	\$ 898,336	\$ 33,695,001
Increase in unrestricted net assets Contributions Net realized and unrealized gains on investments Investment income (loss), net of management fees of	1,307,106 - -	58,613 15,337	11,262 50,678	1,307,106 69,875 66,015
\$10,115  Net assets released from restriction for operations		14,323 <u>(75,946</u> )	(7,930) ————	6,393 <u>(75,946</u> )
Increase in net assets	<u>1,307,106</u>	12,327	54,010	<u>1,373,443</u>
Balances, September 30, 2010	33,858,129	257,969	952,346	35,068,444
Increase in unrestricted net assets Contributions Net realized and unrealized losses on investments Investment income (loss), net of management fees of \$14,553 Net assets released from restriction for operations Increase (decrease) in net assets	1,078,585	70,614 (25,196) 28,705 (103,222) (29,099)	499,243 (104,680) (12,261) ————————————————————————————————————	1,078,585 569,857 (129,876) 16,444 (103,222) 1,431,788
Balances, September 30, 2011	\$ <u>34,936,714</u>	\$ 228,870	\$ <u>1,334,648</u>	\$ <u>36,500,232</u>

## **Consolidated Statements of Cash Flows**

## Years Ended September 30, 2011 and 2010

		<u> 2011</u>		<u>2010</u>
Cash flows from operating activities				
Change in net assets	\$	1,431,788	\$	1,373,443
Adjustments to reconcile change in net assets to net cash	•	1,401,700	•	1,070,110
provided by operating activities				
Provision for bad debts		4,076,025		2,765,445
Depreciation and amortization		3,925,435		3,411,439
Loss on sale of property and equipment		25,796		33,073
Net realized and unrealized losses (gains) on investments		1,316,733		(979,087)
Unrealized loss on interest rate swap		603,661		1,052,788
(Increase) decrease in assets		•		, ,
Patients accounts receivable		(2,633,420)		(3,230,558)
Supplies		(97,322)		(13,969)
Prepaid expenses and other current assets		533,028		(654,210)
Increase (decrease) in liabilities				,
Accounts payable and other accrued expenses		(2,141,018)		141,508
Accrued salaries, wages and related accounts		718,968		172,670
Other current liabilities		(230,725)		(59,784)
Due to third-party payors		371,841		165,158
Deferred compensation		102,758		153,729
Reserve for self-funded health insurance	_	(132,000)	_	<u>372,000</u>
Net cash provided by operating activities	_	<u>7,871,548</u>	-	4,703,645
Cash flows from investing activities				
Proceeds from sale of property and equipment		6,205		200
Purchases of investments		(17,909,919)		(3,960,047)
Proceeds from sale of investments		17,090,209		11,328,430
Purchases of property and equipment	_	(4,871,044)	_	(12,702,411)
Net cash used by investing activities	_	(5,684,549)	_	(5,333,828)
Cash flows from financing activities				
Payments on long-term debt		(575,000)		(275,000)
Net cash used by financing activities	_	(575,000)	-	(275,000)
Net increase (decrease) in cash and cash equivalents		1,611,999		(905,183)
Cash and cash equivalents, beginning of year	_	7,690,781	_	8,595,964
Cash and cash equivalents, end of year	<b>\$</b> _	9,302,780	\$_	7,690,781
Supplemental disclosures of cash flow information				
Interest paid	\$	801,765	\$	820,918
Property and equipment invoices included in accounts payable	\$	· · · ·	\$	983,707

#### **Notes to Consolidated Financial Statements**

#### September 30, 2011 and 2010

#### **Organization**

Littleton Hospital Association, Inc. (the Hospital) (d/b/a Littleton Regional Hospital and Subsidiary) (the Organization) is a New Hampshire not-for-profit corporation which operates a community oriented general hospital. The financial statements also include the Organization's subsidiary Littleton Regional Hospital Charitable Foundation (the Foundation), which raises funds primarily for the benefit of the Hospital

### 1. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The Organization's financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, Not-For-Profit Entities Under FASB ASC 958, all not-for-profit organizations are required to provide a statement of financial position, a statement of operations, and a statement of cash flows. The Statement requires reporting amounts for the Organization's total assets, liabilities, and net assets in a balance sheet; reporting the change in an organization's net assets in a statement of operations; and reporting the change in its cash and cash equivalents in a statement of cash flows.

ASC 958 also requires net assets and its revenues, expenses, gains, and losses be classified based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of the three classes of net assets - permanently restricted, temporarily restricted, and unrestricted - be displayed in a balance sheet and that the amounts of change in each of those classes of net assets be displayed in a statement of operations.

#### **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of the Hospital and its subsidiary. All significant intercompany balances and transactions have been eliminated in the consolidated financial statements.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

### **Income Taxes**

The Hospital and the Foundation are not-for-profit corporations as described in Section 501(c)(3) of the Code and are exempt from federal income taxes on related income.

#### **Notes to Consolidated Financial Statements**

#### September 30, 2011 and 2010

#### Cash and Cash Equivalents

Cash and cash equivalents include money market funds with a maturity of three months or less when purchased. Cash and cash equivalents exclude assets whose use is limited by the Board of Trustees. The Organization maintains its cash in deposit accounts which, at times, may exceed federal depository insurance limits. Management believes credit risk related to these investments is minimal. The Hospital has not experienced any losses in such accounts.

#### **Patient Accounts Receivable**

Patient accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to operations and a credit to a valuation allowance based on its assessment of individual accounts and historical adjustments. Balances that are still outstanding, after management has used reasonable collection efforts, are written-off through a charge to the valuation allowance and a credit to patient accounts receivable.

In evaluating the collectibility of accounts receivable, the Hospital analyzes past results and identifies trends for each major payor source of revenue for the purpose of estimating the appropriate amounts of the allowance for doubtful accounts and the provision for bad debts. The adequacy of the allowance for doubtful accounts is regularly reviewed. For receivables associated with services provided to patients who have third-party coverage, the Hospital analyzes contractually due amounts and provides an allowance for doubtful accounts and a provision for bad debts. For receivables associated with self-pay patients (which includes both patients without insurance and patients with deductible and copayment balances due for which third-party coverage exists for part of the bill), the Hospital records a provision for bad debts in the period of service based on past experience, which indicates that many patients are unable or unwilling to pay amounts for which they are financially responsible. The difference between the standard rates (or the discounted rates if negotiated or eligible) and the amounts actually collected after all reasonable collection efforts have been exhausted is charged against the allowance for doubtful accounts.

#### Supplies

Supplies are carried at the lower of cost (determined by the first-in, first-out method) or market.

#### **Investments and Investment Income**

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the balance sheet. Management has adopted ASC 825-35-4 and has elected the fair value option relative to its investments which consolidates all investment performance activity within the nonoperating gains (losses) section of the statements of operations.

#### **Notes to Consolidated Financial Statements**

#### September 30, 2011 and 2010

Donor-restricted investment income and gains (losses) on investments on donor-restricted investments are recorded within their respective net asset category until expended in accordance with the donor's restrictions.

### Funds Held by Trustee Under Revenue Bond Agreement

Funds held by the trustee under the revenue bond agreement are comprised of cash and cash equivalents, short-term investments and a fixed income bond.

#### **Property and Equipment**

Property and equipment acquisitions are recorded at cost or, if contributed, at fair market value determined at the date of donation. Depreciation is provided over the estimated useful life of each class of depreciable asset and is computed using the straight-line method. Equipment under capital lease obligations is amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the equipment. Such amortization is included in depreciation and amortization in the financial statements. Interest cost incurred on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets.

Gifts of long-lived assets, such as land, buildings or equipment, are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

#### **Deferred Financing Costs**

The costs incurred to obtain bond financing and the related letter of credit are amortized over the repayment period of the bonds.

#### **Employee Fringe Benefits**

The Organization has an "earned time" plan to provide certain fringe benefits for its employees Under this plan, each employee "earns" paid leave each payroll period. Accumulated hours may be used for vacations, holidays or illnesses. Hours earned, but not used, vest with the employees up to established limits. The Organization accrues the cost of these benefits as they are earned.

#### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

#### **Interest Rate Swap**

The Hospital uses an interest rate swap contract to eliminate the cash flow exposure of interest rate movements on variable-rate debt. The Hospital has adopted FASB ASC 815, *Derivatives and Hedging*, to account for its interest rate swap contract. The interest rate swap is not considered a cash flow hedge, and thus is included within nonoperating gains (losses)

#### Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those whose use by the Organization has been limited by donors to a specific time period or purpose. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statements of operations and changes in net assets as either net assets released from restrictions used for operations or net assets released from restrictions used for capital acquisition.

Permanently restricted net assets have been restricted by donors to be maintained by the Organization in perpetuity.

### **Nonoperating Gains (Losses)**

Activities, other than in connection with providing health care services, are considered to be nonoperating. Nonoperating gains and losses consist primarily of income and gains and losses on invested funds, unrestricted gifts, community benefit expense, and unrealized loss on interest rate swap.

#### **Net Patient Service Revenue**

The Hospital has agreements with third-party payors that provide for payments to the Hospital at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges and per diem rates. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

#### **Notes to Consolidated Financial Statements**

#### September 30, 2011 and 2010

#### **Donor-Restricted Gifts**

Unconditional promises to give cash and other assets to the Organization are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets, when a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of operations as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying financial statements.

#### **Charity Care**

The Organization provides care to patients who meet certain criteria under its charity care policy. Because the Organization does not pursue collection of amounts determined to qualify as charity care, they are not reported in net revenue.

### **New Accounting Pronouncement**

In July 2011, FASB amended ASC 954, *Health Care Entities*, to require health care entities to change the presentation of the statement of operations by reclassifying the provision for bad debts associated with patient service revenue from an operating expense to a deduction from patient service revenue (net of contractual allowances and discounts). Additionally, enhanced disclosures are required about the policies for recognizing revenues and assessing bad debts. The amendments also require disclosure of qualitative and quantitative information about significant changes in the allowance for doubtful accounts. The amendments to ASC 954 are effective for public entities for the first annual period beginning after December 15, 2011. The Hospital elected to early adopt these amendments for fiscal year ended September 30, 2011. As a result, the 2010 financial statements have been restated for comparative purposes

#### **Subsequent Events**

For purposes of the preparation of these financial statements in conformity with GAAP, the Organization has considered transactions or events occurring through December 15, 2011, which was the date the financial statements were issued.

### **Notes to Consolidated Financial Statements**

#### September 30, 2011 and 2010

### 2. Net Patient Service Revenue and Patient Accounts Receivable

#### Net Patient Service Revenue

Net patient service revenue is reported net of contractual allowances and other discounts as follows for the years ended September 30 as follows:

	<u>2011</u>	<u>2010</u>
Gross patient service revenue Routine services Ancillary services	\$ 5,454,829 104,696,080	\$ 5,047,269 102,322,114
Less contractuals and discounts	110,150,909 <u>39,423,056</u>	107,369,383 41,016,163
Patient service revenue	70,727,853	66,353,220
Less provision for bad debts	4,076,025	2.765.445
Net patient service revenue	\$ <u>66,651,828</u>	\$ <u>63,587,775</u>

#### Patient Accounts Receivable

Patient accounts receivable are stated net of estimated contractual allowances and allowance for doubtful accounts, as follows, as of September 30:

			<u>2011</u>	<u>2010</u>
Patient Less:	accounts receivable Estimated contractual allowances Estimated allowance for doubtful accounts	\$	15,110,050 4,543,000 2,696,000	\$20,302,655 7,035,000 3,954,000
	Patient accounts receivable, net	<b>\$</b> _	7,871,050	\$ <u>9,313,655</u>

During 2011, the Hospital decreased its estimate from \$1,822,000 to \$1,468,000 in the allowance for doubtful accounts relating to self-pay patients. During 2011, self-pay write-offs increased from \$3,708,000 to \$5,939,000. Such increases and decreases resulted from trends experienced in the collection of amounts from self-pay patients and third-party payors and a change in write off practices.

#### **Notes to Consolidated Financial Statements**

#### September 30, 2011 and 2010

The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

#### **Medicare**

The Hospital is a Critical Access Hospital (CAH). Under the CAH program, the Hospital is reimbursed at 101% of allowable costs for its inpatient and most outpatient services provided to Medicare patients. The Hospital is reimbursed at tentative rates with final determination after submission of annual cost reports by the Hospital and audits thereof by the Medicare fiscal intermediary. The Organization's cost reports have been audited by the fiscal intermediary through September 30, 2008

#### Medicaid

Inpatient services rendered to Medicaid program beneficiaries are reimbursed under prospectively determined per discharge rates. The prospectively determined per discharge rates are not subject to retroactive adjustment Outpatient services rendered to Medicaid beneficiaries are reimbursed on a combination of prospectively determined fee schedules and a cost reimbursement methodology. The Organization is reimbursed for outpatient services at a tentative rate with final settlement determined after submission of annual cost reports by the Hospital and audits thereof by the Medicaid fiscal intermediary. The Hospital's cost reports have been audited by the fiscal intermediary through September 30, 2008.

#### <u>Anthem</u>

Inpatient and outpatient services rendered to Anthem subscribers are reimbursed based on standard charges less a negotiated discount, except for lab and radiology services which are reimbursed on fee schedules.

The Hospital has also entered into payment agreements with certain commercial insurance carriers and health maintenance organizations. The basis for payment to the Hospital under these agreements includes prospectively determined rates, discount from charges and prospectively determined daily rates.

Revenue from the Medicare and Medicaid programs accounted for approximately 33% and 10%, respectively, of the Hospital's patient service revenue (net of contractuals and discounts) for the year ended September 30, 2011, and 26% and 10%, respectively, of the Hospital's patient service revenue (net of contractuals and discounts), for the year ended September 30, 2010 Laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. The 2011 and 2010 net patient service revenue increased by approximately \$1,939,900 and \$785,800, respectively, due to differences in retroactive adjustments compared to amounts previously estimated.

#### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

The Hospital recognizes patient service revenue associated with services rendered to patients who have third-party payor coverage on the basis of contractual rates for such services. For uninsured patients that do not qualify for charity care, the Hospital recognizes revenue on the basis of its standard rates (or on the basis of discounted rates, if negotiated or provided by policy). Based on historical trends, a significant portion of the Hospital's uninsured patients will be unable or unwilling to pay for the services rendered. Thus, the Hospital records a provision for bad debts related to uninsured patients in the period the services are rendered. Patient service revenue, net of contractual allowances and discounts but before the provision for bad debts, recognized during 2011 totaled \$70,727,853, of which \$66,378,048 was revenue from third-party payors and \$4,349,805 was revenue from self-pay patients.

### 3. Community Benefit

The Hospital provides services without charge, or at amounts less than its established rates, to patients who meet the criteria of its charity care policy. Patients deemed as not meeting criteria for the New Hampshire Health Access Network will then be considered for the Hospital's Charity Care program. The individual must be deemed ineligible for Medicaid and the Buffington Fund (Lisbon residents only) to be considered for the program. Charity Care will be granted on a sliding scale based on gross income and family size as compared to the federal poverty guidelines as follows:

- 100%-200% of federal poverty guidelines will receive 100% charity care
- 201%-225% of federal poverty guidelines will receive 75% charity care.
- 226%-275% of federal poverty guidelines will receive 50% charity care.
- 276%-300% of federal poverty guidelines will receive 25% charity care.

The net cost of charity care provided was approximately \$1,964,809 in 2011 and \$1,988,442 in 2010. The total cost estimate is based on an overall financial statement cost to charge ratio applied against gross charity care charges. In 2011 and 2010, 3.22% and 3.25%, respectively, of all services as defined by percentage of gross revenue was provided on a charity basis.

In 2011, of a total of 1,577 inpatients, 44 received their entire episode of service on a charity basis and 46 received partial subsidy. In 2010, of a total of 1,520 inpatients, 46 received full charity and 77 received partial subsidy

During 2011 the Hospital donated land and related land improvements to the town of Littleton. The net book value of the land was \$432,082 and is included in nonoperating gains (losses) in the consolidated statements of operations.

#### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

### 4. Property and Equipment

The major categories of property and equipment are as follows as of September 30.

	<u>2011</u>	<u>2010</u>
Land Land improvements Buildings Fixed equipment	\$ 786,809 2,879,384 37,441,730 6,783,166	\$ 786,809 420,488 30,673,489 1,736,149
Major moveable equipment Leasehold improvements	18,031,934	16,963,673 6,823
Less accumulated depreciation and amortization	65,923,023 28,932,078	50,587,431 25,374,938
Construction in progress	36,990,945 5,034,159	25,212,493 15,881,253
	\$ <u>42,025,104</u>	\$ <u>41,093,746</u>

Property and equipment depreciation expense charged to operations was \$3,914,496 and \$3,400,096 for the years ended September 30, 2011 and 2010, respectively

During 2009, the Hospital entered into a design-build contract for the design of a new medical office building. Construction began during fiscal year 2009. The entire project cost of \$12,902,212 was included in construction in progress at September 30, 2010. The project was funded with proceeds from the Series 2007 bonds and Board designated investments. Capitalized interest expense in 2010 was \$216,607 and was offset by \$618 of earnings on the construction fund. The project was placed in service during November 2010. There was no capitalized interest in 2011

During 2010, the Hospital entered into a contract to implement an electronic medical records system. The total anticipated cost of the project is approximately \$5,200,000, and approximately \$4,816,000 of project costs have been incurred through September 30, 2011 and included in construction in progress. The system went "live" October 2011 and is being funded through operations. Physician Order Entry and an electronic document management system are scheduled to be implemented December 2011 and July 2012, respectively.

### **Notes to Consolidated Financial Statements**

## **September 30, 2011 and 2010**

## 5. Assets Limited as to Use

Assets limited as to use consisted of the following as of September 30

	<u>2011</u>	<u>2010</u>
Board designated for capital acquisition and operations Deferred compensation Temporary restricted Permanently restricted Funds held by trustee under revenue bond agreement	\$ 16,000,523 661,382 228,870 1,272,425 553,875	\$16,905,044 558,624 257,969 900,059 592,402
Total	18,717,075	19,214,098
Less current portion	<u> 553,875</u>	592,402
Noncurrent portion	\$ <u>18,163,200</u>	\$ <u>18,621,696</u>

The composition of assets limited as to use consisted of the following at September 30:

	<u>2011</u>	<u>2010</u>
Cash and cash equivalents	\$ 1,464,08 <sup>2</sup>	
Fixed income	4,707,690	7,412,827
Marketable equity securities	7,796,36	9,705,612
Mutual funds	1,230,70	717,922
Other investments	3,366,828	-
Fixed annuity contracts	151,408	119,892
Total	\$ <u>18,717,07</u>	\$ <u>19,214,098</u>

Net realized gains on the sale of assets limited as to use for the years ended September 30, 2011 and 2010, amounted to \$662,128 and \$429,998, respectively.

### **Notes to Consolidated Financial Statements**

## **September 30, 2011 and 2010**

Changes in endowment (donor restricted) net assets for the year ended September 30, 2011, are as follows:

		mporarily <u>estricted</u>		ermanently <u>Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year Investment return (loss)	\$	121,862	\$	899,547	\$ 1,021,409
Investment income, net of fees		26,095		(12,261)	13,834
Realized gains on investments		4,383		27,951	32,334
Unrealized losses on investments		<u>(15,652</u> )	_	<u>(132,631</u> )	<u>(148,283</u> )
Total investment return (loss)	_	<u> 14,826</u>	_	<u>(116,941)</u>	<u>(102,115</u> )
Receipts on pledges receivable and other		-		(4,959)	(4,959)
Contributions		_		499,243	499,243
Appropriation of endowment assets for expenditure	_	<u>(2,592)</u>	_	<del></del>	(2,592)
Endowment net assets, end of year	\$	134,096	\$_	1,276,890	\$ <u>1,410,986</u>

Changes in endowment (donor restricted) net assets for the year ended September 30, 2010, are as follows.

		emporarily Restricted		ermanently Restricted		<u>Total</u>
Endowment net assets, beginning of year Investment return (loss)	\$	112,391	\$	841,426	\$	953,817
Investment income, net of fees		12,375		(7,930)		4,445
Realized gains on investments		3,041		18,666		21,707
Unrealized gains on investments	_	4,200	_	32,012	_	36,212
Total investment return	_	<u>19,616</u>	_	42,748	_	62,364
Receipts on pledges receivable		-		4,111		4,111
Contributions		-		11,262		11,262
Appropriation of endowment assets for expenditure	_	<u>(10,145</u> )	_		_	(10 <u>,</u> 14 <u>5</u> )
Endowment net assets, end of year	\$	121,862	\$	899,547	\$_	<u>1,021,409</u>

#### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

### Interpretation of Relevant Law

The Organization has interpreted the State of New Hampshire Uniform Prudent Management of Institutional Funds Act (UPMIFA), such that the Board of Trustees is allowed to appropriate for expenditure for the uses and purposes for which the endowment fund is established, unless otherwise specified by the donor, so much of the net appreciation, realized and unrealized, in the fair value of the assets of the endowment fund over the historic dollar value of the fund as is prudent. In so doing, the Board must consider the long- and short-term needs of the Organization in carrying out its purpose, its present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions. The Board retains all of the appreciation in its permanently restricted net assets.

### Strategies Employed for Achieving Objectives

In managing its diversified portfolio, the Organization measures the performance of its investment portfolio's components against the appropriate market benchmark. Thus, portions of the equity portfolio are measured against the S&P 500 Index, the Russell 1000 Index, the Morgan Stanley Capital International Europe, Australia, Far East (MSCI EAFE) Index, and the National Association of Real Estate Investment Trusts (NAREIT) Equity Index. Fixed Income components of the investment portfolio are measured against the Lehman Brothers Intermediate Government/ Corporate Bond Index or other appropriate market benchmarks. The Organization's goal is to have its portfolio components outperform the appropriate market benchmark over a five-year investment cycle.

#### 6. Long-Term Debt

In May 1998, the Organization, in conjunction with the New Hampshire Higher Educational and Health Facilities Authority (the "Authority"), issued \$15,000,000 of tax-exempt revenue bonds (Series 1998A) to finance the Organization's construction and renovation project, to make an advance payment on the outstanding balance of \$4,025,000 of the Series 1990 bonds and to reimburse the Organization for capital expenditures made since August 1996. The Organization granted the Authority a security interest in gross receipts and certain monies held by the Bond Trustee and a mortgage lien on existing and future acquisitions of land, buildings and equipment. Approximately \$4,500,000 in cash and bond obligations was transferred to a custodian and deposited into a special purpose qualified trust. The Series 1990 bonds were redeemed on May 1, 2008.

In October 1998, the Organization, in conjunction with the Authority, issued \$11,900,000 of tax-exempt revenue bonds (Series 1998B) to finance the Organization's construction and renovation project, to fund a reserve fund as required by the Authority and to pay issuance costs on the Series The Organization granted the Authority security interests identical to those of the Series 1998A.

#### **Notes to Consolidated Financial Statements**

## September 30, 2011 and 2010

On November 15, 2007, the Hospital advance refunded its Series 1998A and 1998B bonds and received approximately \$8,710,000 to fund future capital needs through the issuance of a \$30,000,000 Series 2007 bond in conjunction with the Business Finance Authority of the State of New Hampshire (BFA). As part of the transaction, the Hospital provided a cash contribution of approximately \$3,900,000 and recognized a loss on an early extinguishment of debt of approximately \$1,099,000. The Series 1998A and 1998B bonds were repaid at the first call date which was May 1, 2008 with bond proceeds that were held in escrow

All bond issues require the Organization to meet certain covenants. As of September 30, 2011 and 2010, the Organization was in compliance with these covenants.

The Organization's agreement with the BFA provides for the establishment of various funds, the use of which is generally restricted to the payment of construction and debt. These funds are administered by a trustee.

Long-term debt consisted of the following as of September 30:

	<u>2011</u>	<u>2010</u>
Series 2007 variable rate bonds at 68% of the one-month LIBOR rate (.18% at September 30, 2011), payable in annual installments ranging from \$600,000 in 2012 to \$1,750,000 in 2038; collateralized by substantially all Hospital assets and gross receipts.	\$ 29,150,000	\$ 29,725,000
Less current portion	600,000	575,000
Long-term debt, excluding current portion	\$ <u>28,550,000</u>	\$ <u>29,150,000</u>

Maturities on long-term debt for fiscal years subsequent to September 30, 2011, are as follows

2012 2013	\$ 600,000 625,000	
2014	655,000	
2015	685,000	
2016	705,000	
Thereafter	<u> 25,880,000</u>	
	\$ <u>29,150,000</u>	

Interest on long-term debt, excluding letter of credit fees, was \$653,881 and \$670,485 for the years ended September 30, 2011 and 2010, respectively. Interest capitalized during 2010 was \$216,607. No interest was capitalized in 2011.

### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

### **Interest Rate Swap**

In connection with the issuance of the 2007 bonds, the Hospital entered into an interest rate swap agreement to hedge the interest rate risk associated with the 2007 bonds. The swap initially had a notional amount of \$30,000,000 which decreased to \$18,000,000 or 60% of the outstanding bond balance upon the call date of the Series 1998A and 1998B bonds on May 1, 2008. The swap terminates on October 11, 2027. The interest rate swap agreement requires the Hospital to pay a fixed rate of 3.5625% in exchange for a variable rate of 68% of one-month LIBOR.

The Hospital is required to include the fair value of the swap in the balance sheet, and annual changes, if any, in the fair value of the swap in the statement of operations. For example, during the Bonds' 30-year holding period, the annually calculated value of the swap will be reported as an asset if interest rates increase above those in effect on the date the swap was entered into (and as an unrealized gain in the statement of operations), which will generally be indicative that the net fixed rate the Hospital is paying is below market expectations of rates during the remaining term of the swap. The swap will be reported as a liability (and as an unrealized loss in the statement of operations) if interest rates decrease below those in effect on the date the swap was entered into, which will generally be indicative that the net fixed rate the Hospital is paying on the swap is above market expectations of rates during the remaining term of the swap. These annual accounting adjustments of value changes in the swap transaction are non-cash recognition requirements, the net effect of which will be zero at the end of the 30-year Bonds' term. The Hospital retains the sole right to terminate the swap agreements should the need arise. The Hospital recorded the swap at its liability position of \$3,869,352 and \$3,265,691 at September 30, 2011 and 2010, respectively.

#### Letter of Credit

As part of the bond covenants, the Hospital is required to maintain a letter of credit. The fee for this letter of credit is .50% of the letter of credit commitment amount and can be adjusted annually depending on certain financial covenant ratios for the preceding fiscal year. The fees amounted to \$147,267 and \$150,172 in 2011 and 2010, respectively and are included in interest expense on the consolidated statements of operations. The letter of credit expires on September 30, 2017 and has extension provisions. At September 30, 2011, the Hospital was in compliance with all covenants related to the letter of credit.

#### 7. Retirement Plans

The Organization sponsors a 403(b) retirement plan for its employees. To be eligible to participate in the 403(b) plan, an employee must meet certain requirements as specified in the Plan documents. The Organization contributes 3% of each eligible participant's base salary and then matches up to an additional 2% of base salary subject to the participant's contribution level.

The amount charged to expense for the 403(b) plan totaled \$1,082,151 and \$952,672 for 2011 and 2010, respectively.

#### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

In addition, the Hospital adopted a 457(b) deferred compensation plan effective January 1, 2004 for certain employees. An asset and a liability of \$661,382 and \$558,624 have been recorded related to this plan for 2011 and 2010, respectively.

### 8. Commitments and Contingencies

#### Professional Liability Insurance

The Organization is covered under a claims-made medical malpractice insurance policy. The Hospital's management estimates any claim against the Organization for incidents that have occurred would not result in a loss in excess of the insurance coverage available. In the event of cancellation or expiration of the claims-made insurance policy, the Hospital has recorded a tail coverage accrual to cover any claims incurred before, but reported after, the cancellation or expiration of the policy. The Hospital has recorded a liability of \$616,754 and \$560,496 for the years ended September 30, 2011 and 2010, respectively.

### Self-Funded Health Insurance

The Organization maintains a self-funded health insurance plan. A reserve of \$1,015,000 and \$1,147,000 for the years ended September 30, 2011 and 2010, respectively, has been established to fund claims for services incurred that may not have been reported

### Litigation

The Hospital has been named as a defendant in a number of legal proceedings which have arisen in the normal course of business. In management's opinion, the ultimate resolution of these legal proceedings will not have a material adverse effect upon the Organization's financial statements.

#### Operating Leases

The Organization as lessee has various non-cancelable leases for office space, all of which are classified as operating leases. Future minimum lease payments are as follows for the year ending September 30:

2012	\$ 283,751
2013	292,264
2014	20,102
2015	20,705
2016	21,326
Thereafter	 21.966
Total future minimum lease payments	\$ 660,114

### **Notes to Consolidated Financial Statements**

## September 30, 2011 and 2010

### 9. Physician Practices

During 2011 and 2010, the Organization operated several physician practices. As of September 30, 2011 and 2010, the Organization recognized net practice operations as follows:

	<u>2011</u>	<u>2010</u>
Net practice revenue Direct expenses	\$ 8,153,227 <u>10,411,125</u>	
Net loss (not including indirect expenses)	\$ <u>(2,257,898</u> )	\$ <u>(3,297,193</u> )

## 10. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods at September 30:

	<u>2011</u>		<u>2010</u>
Construction fund	\$ 3,37	6 \$	42,970
Indigent care	73,57	0	74,211
Health education	4,51	9	3,376
Pastoral care	5,79	1	9,671
Veterans transportation	1,17	0	1,228
Volunteer services	11,76	0	-
Other health related services	128,68	<u>4</u> _	<u>126,513</u>
	\$ <u>228,87</u>	<u>0</u> \$_	257,969

Permanently restricted net assets are restricted to the following at September 30:

Investments and pledges receivable to be held in perpetuity, the			
income from which is expendable to support health care			
services	\$ <u>1,334,648</u>	\$_	<u>952,346</u>

## 11. Functional Expenses

The Organization provides general health care services to residents within its geographic location Expenses related to providing these services are as follows:

•	<u>2011</u>	<u>2010</u>
Health care services General and administrative	• • •	\$ 52,686,645 _11,189,091
	\$ <u>65,192,181</u>	\$ <u>63,875,736</u>

<u> 2011</u>

<u>2010</u>

#### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

### 12. Concentration of Credit Risk

From time to time, the amounts in the Organization's cash accounts and trustee held funds may exceed FDIC insurance limits. The Organization has experienced no losses from exceeding these limits, and believes no such losses will be incurred in the future as amounts are collateralized with U.S. Government securities at the respective banks

The Organization grants credit without collateral to its patients, most of whom are local residents and insured under third-party payor agreements. The mix of receivables for patients and third-party payors at September 30, 2011 and 2010, was as follows:

	<u>2011</u>	<u>2010</u>
Medicare	24 %	31 %
Medicaid	14	16
Blue Cross	16	12
Other third-party payors	22	21
Patient	24	20
	<u>100</u> %	<u>100</u> %

### 13. Fair Value Measurements

ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

**Level 1:** Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

**Level 2:** Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

## **Notes to Consolidated Financial Statements**

## **September 30, 2011 and 2010**

Assets and liabilities measured at fair value on a recurring basis are summarized below.

	Fair Value Measurements at September 30, 2011							
				uoted Prices		Significant		
			In Active			Other	Significant	
				Markets for		Observable	Unobservable	
			lde	entical Assets		Inputs	Inputs	
		<u>Total</u>		(Level 1)		(Level 2)	(Level 3)	
Assets:								
Cash and cash equivalents	\$	1,464,081	\$	1,464,081	\$	-	\$ -	
Fixed income								
Certificates of deposit		30,000		30,000		-	•	
US Treasury obligations and								
government securities		1,798,617		1,798,617			-	
Corporate bonds	_	2,879,073	_		_	2,879,073	=	
Total fixed income		4,707,690		1,828,617		2,879,073	•	
Marketable equity securities								
Consumer discretionary		827,412		827,412		-	•	
Consumer staples		563,831		563,831		•	-	
Energy		1,186,788		1,186,788		-	•	
Financials		1,763,974		1,763,974		•	•	
Healthcare		528,776		528,776		-	-	
Industrials		497,267		497,267		-	-	
Information technology		829,532		829,532		-	-	
Materials		744,957		744,957		•	•	
Telecommunication services		267,245		267,245		-	-	
Utılitıes		185,007		185,007		-	•	
Unclassified	_	401,576		401,576	_	=		
Total marketable								
equity securities		7,796,365		7,796,365		-	-	
Mutual funds								
Index funds		56,784		•		-	•	
Bond funds		283,800		283,800		-	-	
Growth funds		743,008		743,008		-	•	
International funds		<u> 147,111</u>	_	<u> 147,111</u>	-		<u>-</u>	
Total mutual funds		1,230,703		1,173,919		<b>-</b>	-	
Other investments								
Hatteras Multi-Strategy TEI								
Institutional Fund, LP		2,449,847		-		-	2,449,847	
CFI Multi-Strategy Equity								
Fund, LLC		916,981			_	<u>916,981</u>		
Total other investments		3,366,828		-		916,981	2,449,847	
Fixed annuity contracts	_	<u>151,408</u>			_	<u> 151,408</u>		
Total assets	\$	18,717,075	\$	12,262,982	\$_	3,947,462	\$ <u>2,449,847</u>	
. 515. 25515	_				-	_		
Liabilities								
Interest rate swap	\$	3,869,352	\$_	<del></del>	\$_	3,869,352	\$ <del></del>	
Total liabilities	\$	3,869,352	\$		\$_	3,869,352	\$ <u>-</u>	
					-			

### **Notes to Consolidated Financial Statements**

## **September 30, 2011 and 2010**

		Fai	r Va	lue Measuremei	nts :	at September 30	, 2010
			(	Quoted Prices In Active Markets for lentical Assets		Significant Other Observable Inputs	Significant Unobservable Inputs
Appete		<u>Total</u>		(Level 1)		(Level 2)	(Level 3)
Assets Cash and cash equivalents	\$	1,257,845	\$	1,257,845	\$	_	\$ -
Fixed income	Ψ	1,237,043	Ψ	1,237,043	Ψ		Ψ
Certificates of deposit		45,000		45,000			-
US Treasury obligations and		10,000		.0,000			
government securities		3,206,409		3,206,409		-	-
Corporate bonds		4,161,418		-,,		<u>4,161,418</u>	-
Total fixed income	·	7,412,827		3,251,409	-	4,161,418	
Marketable equity securities		, , , , , , , , , , , , , , , , , , , ,		, ,			
Consumer discretionary		673,576		673,576		-	-
Consumer staples		733,565		733,565		-	-
Energy		1,453,476		1,453,476		-	-
Financials		1,665,734		1,665,734		-	-
Healthcare		937,575		937,575		-	-
Industrials		908,962		908,962		-	•
Information technology		1,070,721		1,070,721		-	-
Materials		1,177,807		1,177,807		-	•
Telecommunication services		427,992		427,992		-	-
Utılitıes		181,168		181,168		-	-
Unclassified		47 <u>5,036</u>	_	475 <u>,036</u>	_		
Total marketable							
equity securities		9,705,612		9,705,612		-	-
Mutual funds							
Index funds		56,889		56,889		-	-
Bond funds		114,457		114,457		-	-
Real estate		7,860		7,860		-	
US Equities		480,056		480,056		-	-
International funds		<u>58,660</u>	_	<u>58,660</u>	_	<del>_</del> <del>-</del>	
Total mutual funds		717,922		717,922		-	-
Fixed annuity contracts		119,892		-		119,892	-
Total assets	<b>\$</b> _	19,214,098	\$_	14,932,788	\$ <sub>=</sub>	4,401,202	\$ <u> </u>
Liabilities:							
Interest rate swap	\$_	3,265,691	\$_	<del>-</del>	\$_	<u>3,265,691</u>	\$ <del>-</del>
Total liabilities	\$_	3 <u>,265,691</u>	\$_		\$ <u>_</u>	3,265,691	\$ <u> </u>

The fair value of corporate bonds are based on quoted market prices and/or other market data for the same or comparable instruments and transactions in establishing the prices and are therefore classified as level 2 investments.

Fixed annuity contracts are held at cost until redeemed at a guaranteed 3% return and are therefore classified as level 2.

### **Notes to Consolidated Financial Statements**

### September 30, 2011 and 2010

Inputs other than quoted prices that are observable are used to value the interest rate swap. The Organization considers these inputs to be level 2.

The fair value of the level 2 and level 3 limited partnerships are based on the net asset value per share of the respective funds representing the fair value of the underlying investments which are generally securities which are traded on an active market. Such investments are classified as level 2 or 3 based on the Organization's ability to redeem its investment in the fund at the net asset value per share at the measurement date or within the near term and there are no other potential liquidity restrictions.

The Organization is required to give a 5-day prior notification to withdraw all or a portion of its investment in the CFI Multi-Strategy Equity Fund, LLC (CFI Fund). There is a 10% holdback until monthly pricing is performed on the 6th business day of the following month. The CFI Fund is included in other Investments and is classified as a Level 2 in the table above.

The Organization will be subject to a 5% redemption fee should it withdraw funds from the Hatteras Multi-Strategy TEI Institutional Fund, LP (Hatteras Fund) fund prior to July 1, 2012. After July 1, 2012 there is no redemption fee and quarterly withdrawals are allowed. The Hatteras Fund balance is included in other investments and is classified as Level 3 in the table above.

The following is a reconciliation of activity for assets measured at fair value on a recurring basis in which significant unobservable inputs (Level 3) were used in determining fair value:

	<u>2011</u>
Balance at beginning of year Addition Net change in unrealized depreciation	\$ - 2,500,000 <u>(153</u> )
Balance at end of year	\$ <u>2,499,847</u>

### 14. Medicaid Enhancement Tax

In New Hampshire hospitals are subject to a 5.5% tax, the Medicaid Enhancement Tax (MET) on net taxable revenues. The Hospital has filed requests for refunds with respect to the MET they paid for taxable years ending on June 30, 2008, through June 30, 2011 for a total of approximately \$3,013,900. These refunds are based on the Hospital's understanding of certain items which should have been excluded from the original net taxable revenues. It is anticipated the New Hampshire Department of Revenue Administration will deny the requests for all of the years and begin an audit of the Hospital's MET returns for those years. The Hospital has not recorded a receivable for these refund requests at September 30, 2011.



# **Consolidating Balance Sheets**

# September 30, 2011

## **ASSETS**

	<u>Hospital</u>	<u>Foundation</u>	Eliminations	2011 Consolidated
Current assets				
Cash and cash equivalents	\$ 9,194,421	\$ 108,359	\$ -	\$ 9,302,780
Patient accounts receivable, net	7,871,050	-	-	7,871,050
Supplies	1,264,831	-	-	1,264,831
Prepaid expenses and other current assets	1,201,725	60,441	(102,510)	1,159,656
Assets limited as to use, current portion	<u> </u>	<del></del>		<u> 553,875</u>
Total current assets	20,085,902	168,800	(102,510)	20,152,192
Assets limited as to use, less current portion	17,261,281	901,919	-	18,163,200
Property and equipment, net	42,025,104	-	-	42,025,104
Deferred financing costs, net	<u>163,436</u>	<u>-</u>	<del>.</del>	<u>163,436</u>
Total assets	\$ <u>79,535,723</u>	\$ <u>1,070,719</u>	\$ <u>(102,510</u> )	\$ <u>80,503,932</u>

# **Consolidating Balance Sheets**

# September 30, 2011

## **LIABILITIES AND NET ASSETS**

	<u>Hospital</u>	<u>Foundation</u>	Eliminations	2011 Consolidated
Current liabilities Current portion of long-term debt Accounts payable and other accrued expenses Accrued salaries, wages and related accounts Other current liabilities Due to third-party payors Reserve for self-funded health insurance	\$ 600,000 3,442,730 2,363,132 551,071 2,945,673 1,015,000	\$ - 102,510 - 5,360	\$ - (102,510) - - - -	\$ 600,000 3,442,730 2,363,132 556,431 2,945,673 1,015,000
Total current liabilities	10,917,606	107,870	(102,510)	10,922,966
Deferred compensation	661,382	-	-	661,382
Long-term debt, less current portion	28,550,000	-	-	28,550,000
Interest rate swap	<u>3,869,352</u>			3,869,352
Total liabilities	43,998,340	<u>107,870</u>	<u>(102,510)</u>	<u>44,003,700</u>
Net assets Unrestricted Temporarily restricted Permanently restricted  Total net assets	34,807,491 126,032 603,860 35,537,383	129,223 102,838 730,788 962,849	- 	34,936,714 228,870 1,334,648 36,500,232
Total liabilities and net assets	\$ <u>79,535,723</u>	\$ <u>1,070,719</u>	\$ <u>(102,510</u> )	\$ <u>80,503,932</u>

# **Consolidating Balance Sheets**

# **September 30, 2010**

## **ASSETS**

	<u>Hospital</u>	<u>Foundation</u>	Eliminations	2010 Consolidated
Current assets Cash and cash equivalents Patient accounts receivable, net Supplies Prepaid expenses and other current assets Assets limited as to use, current portion	\$ 7,616,843 9,313,655 1,167,509 1,705,958 592,402	\$ 73,938 - - 55,629	\$ - (68,903)	\$ 7,690,781 9,313,655 1,167,509 1,692,684 592,402
Total current assets	20,396,367	129,567	(68,903)	20,457,031
Assets limited as to use, less current portion	18,137,507	484,189	-	18,621,696
Property and equipment, net	41,091,824	1,922	-	41,093,746
Deferred financing costs, net	<u>181,186</u>	=		<u> 181,186</u>
Total assets	\$ <u>79,806,884</u>	\$ <u>615,678</u>	\$ <u>(68,903</u> )	\$ <u>80,353,659</u>

# **Consolidating Balance Sheets**

# **September 30, 2010**

## **LIABILITIES AND NET ASSETS**

		<u>Hospital</u>	<u>Fo</u>	undation	<u>El</u>	<u>ıminatıons</u>	<u>C</u>	2010 onsolidated
Current liabilities Current portion of long-term debt Accounts payable and other accrued expenses Accrued salaries, wages and related accounts Other current liabilities Due to third-party payors Reserve for self-funded health insurance	\$	575,000 5,583,748 1,644,164 779,119 2,573,832 1,147,000	\$	68,903 - 8,037 -	\$	(68,903)	\$	575,000 5,583,748 1,644,164 787,156 2,573,832 1,147,000
Total current liabilities		12,302,863		76,940		(68,903)		12,310,900
Deferred compensation		558,624		-		-		558,624
Long-term debt, less current portion		29,150,000		-		-		29,150,000
Interest rate swap	_	3 <u>.</u> 265 <u>.6</u> 91	_		-	=	_	3,265,691
Total liabilities	_	45,277,178	_	76,940	_	(68,903)	_	<u>45,285,215</u>
Net assets Unrestricted Temporarily restricted Permanently restricted	_	33,708,016 168,060 <u>653,630</u>	_	150,113 89,909 <u>298,716</u>	-	- - -	_	33,858,129 257,969 952,346
Total net assets	-	34,529,706	_	<u>538,738</u>	_	<del>_</del>	_	<u>35,068,444</u>
Total liabilities and net assets	\$_	79,806,884	\$_	615,678	\$_	(68,903)	\$_	<u>80,353,659</u>

# **Consolidating Statements of Operations**

	<u>Hospital</u>	<u>Foundation</u>	Reclassifications and Eliminations	2011 <u>Cons</u> olidated
Unrestricted revenues, gains (losses) and other support				
Patient service revenue (net of contractuals and	A 70 707 050	•	•	A 70 707 050
discounts)	\$ 70,727,853	\$ -	\$ -	\$ 70,727,853
Less provision for bad debts	<u>4,076,025</u>			<u>4,076,025</u>
Net patient service revenue	66,651,828	•	-	66,651,828
Other operating revenues	1,425,560	65,533	(65,533)	1,425,560
Loss on sale of property and equipment	(25,796)	•	•	(25,796)
LRH Charitable Foundation support	49,856	-	(49,856)	•
Net assets released from restrictions used				
in operations	<u>42,906</u>	<u>60,316</u>	<u>-</u>	<u>103,222</u>
Total unrestricted revenues, gains (losses)				
and other support	68,144 <u>,354</u>	<u> 125,849</u>	(115,389)	68,154,814
and other support	00,141,001	120,010		
Expenses				
Salaries and wages	27,740,602	32,436	-	27,773,038
Employee benefits	7,174,135	9,082	-	7,183,217
Supplies and other	22,546,247	103,299	(51,055)	22,598,491
Medicaid Enhancement Tax	2,910,852		•	2,910,852
Depreciation and amortization	3,923,513	1,922	-	3,925,435
Interest	<u>801,148</u>			<u>801,148</u>
Total expenses	65,096,497	146,739	(51,055)	65,192,181
Operating income (loss)	3,047,857	(20,890)	(64,334)	2,962,633
Operating income (loss)	3,047,037	(20,030)		<u></u>
Nonoperating gains (losses)				
Income from investments	464,361	-	11,251	475,612
Unrestricted gifts	2,481	_	16,079	18,560
Foundation subsidy	(41,518)	_	41,518	
Net realized and unrealized losses on investments	(1,187,669)	•	812	(1,186,857)
Community benefit expense	(427,955)	-	(4,127)	(432,082)
Investment management fees	(154,421)		(1,199)	(155,620)
Unrealized loss on interest rate swap	<u>(603,661</u> )			(603,661)
Nonoperating losses, net	<u>(1,948,382</u> )		64,334	(1,884,048)
Increase (decrease) in unrestricted net assets	\$ <u>1,099,475</u>	\$ <u>(20,890</u> )	\$	\$ <u>1,078,585</u>

# **Consolidating Statements of Operations**

	<u>Hospital</u>	Foundation	Reclassifications and Eliminations	2010 <u>Consolidated</u>
Unrestricted revenues, gains (losses) and other support Patient service revenue (net of contractuals and				
discounts)	\$ 66,353,220	\$ -	\$ -	\$ 66,353,220
Less provision for bad debts	2.765.445	·	·	<u>2,765.445</u>
Net patient service revenue	63,587,775		-	63,587,775
Other operating revenues	1,311,007	63,816	(63,816)	1,311,007
Loss on sale of property and equipment	(33,073)	-	-	(33,073)
LRH Charitable Foundation support	69,802	_	(69,802)	-
Net assets released from restrictions used				
in operations	<u>10,145</u>	<u>65,801</u>		<u>75,946</u>
Total unrestricted revenues, gains (losses)				
and other support	64,945,656	129,617	(133,618)	64,941,655
11				
Expenses				
Salaries and wages	25,839,800	31,195	-	25,870,995
Employee benefits	8,091,688	8,733	-	8,100,421
Supplies and other	22,811,247	99,428	(70,797)	22,839,878
Medicaid Enhancement Tax	3,048,953	-	-	3,048,953
Depreciation and amortization	3,408,556	2,883	-	3,411,439
Interest	<u>604,050</u>		<del></del>	604,050
Total expenses	63,804,294	<u>142,239</u>	(70,797)	63,875,736
Operating income (loss)	<u>1,141,362</u>	(12,622)	(62,821)	1,065,919
Nonoperating gains (losses)				
Income from investments	487,143	-	6,363	493,506
Unrestricted gifts	9,214	-	17,402	26,616
Foundation subsidy	(39,923)	_	39,923	-
Realized and unrealized gains on investments	906,916	6,028	128	913,072
Investment management fees	(138,224)		(995)	(139,219)
Unrealized loss on interest rate swap	(1,052,788)			<u>(1,052,788</u> )
Nonoperating gains (losses), net	172,338	6,028	62,821	241,187
Increase (decrease) in unrestricted net assets	\$ <u>1,313,700</u>	\$ <u>(6,594</u> )	\$	\$ <u>1,307,106</u>

# **Consolidating Statements of Changes in Net Assets**

	<u>Hospital</u>	<u>Foundation</u>	2011 <u>Consolidated</u>
Unrestricted net assets Change in unrestricted net assets	\$ <u>1,099,475</u>	\$ <u>(20,890)</u>	\$ <u>1,078,585</u>
Temporarily restricted net assets Contributions Net realized and unrealized losses on investments Investment income, net of management fees of \$2,292 Net assets released from restriction for operations Change in temporarily restricted net assets	(9,800) 10,678 (42,906) (42,028)	70,614 (15,396) 18,027 (60,316)	70,614 (25,196) 28,705 (103,222) (29,099)
Permanently restricted net assets Contributions Net realized and unrealized losses on investments Investment management fees Change in permanently restricted net assets	(43,622) (6,148) (49,770)	499,243 (61,058) (6,113) 432,072	499,243 (104,680) (12,261) 382,302
Increase in net assets	1,007,677	424,111	1,431,788
Net assets, beginning of year	34,529,706	538,738	35,068,444
Net assets, end of year	\$ <u>35,537,383</u>	\$ <u>962,849</u>	\$ <u>36,500,232</u>

# **Consolidating Statements of Changes in Net Assets**

	<u>Hospital</u>	<u>Foundation</u>	2010 <u>Consolidated</u>
Unrestricted net assets Change in unrestricted net assets	\$1,313,700	\$(6,594)	\$ <u>1,307,106</u>
Temporarily restricted net assets Contributions Net realized and unrealized gains on investments Investment income, net of management fees of \$2,185 Net assets released from restriction for operations Change in temporarily restricted net assets	7,582 11,403 (10,14 <u>5</u> )	58,613 7,755 2,920 (65,801)	58,613 15,337 14,323 (75,946)
Permanently restricted net assets Contributions Net realized and unrealized gains on investments Investment management fees	36,963 (5,509)	11,262 13,715 (2,421)	11,262 50,678 (7,930)
Change in permanently restricted net assets  Increase in net assets	<u>31,454</u> 1,353,994	<u>22,556</u> 19,449	<u>54,010</u> 1,373,443
Net assets, beginning of year	33,175,712	519,289	<u>33,695,001</u>
Net assets, end of year	\$ <u>34,529,706</u>	\$538,738	\$ <u>35,068,444</u>