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Form. 990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

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Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements.

| A | For t | ne 2010 calen | dar year, or tax year begin | ning 9/0 | 1 | , 201 | 0, and | ending | 8/ | 31 | , | 2011 | | |
|-------------------------|---|--|--|---------------------|-----------------------------------|-------------------------------|---------------------|----------------|--------------|-----------------|---------------|---------------|------------|----------------|
| В | Check | if applicable | | | | | | | | D Employ | er Identifi | cation Nu | mber | |
| | ☐ Ac | dress change | FRANKLIN COUNTY . | | TED WAY, | INC | | | | 43- | 11248 | 78 | | |
| | ∏ _N | ame change | POST OFFICE BOX | | _ | | | | | E Telepho | ne numbe | er | | |
| | - | Initial return WASHINGTON, MO 63090-0003 | | | | | | | | | -239- | 1018 | | |
| | Пте | erminated | | | | | | | | | | | _ | |
| | ΠA | mended return | | | | | | | | G Gross r | eceipts \$ | | 981, | 164. |
| | ΠA | oplication pending | F Name and address of principa | l officer | | | | н | (a) Is this | a group retur | n for affilia | ates? | Yes | X No |
| | ш . | | SAME AS C ABOVE | | | | | н | | affiliates incl | | | Yes | No |
| ī | Tax- | exempt status | X 501(c)(3) 501(c) (|) ⊲ (ins | sert no.) | 4947(a)(1) | or | 527 | ii No, | attach a list | (see insu | ucuons) | | |
| <u>J</u> | We | bsite: ► WW | W.FRANKLINCOUNTY | JNITEDWAY | Y.ORG | | | н | (c) Group | exemption no | ımber 🟲 | | | |
| ĸ | Forn | n of organization | X Corporation Trust | Association | Other ► | | L Year o | of Formation | n 195 | 4 Ms | State of le | gal domic | ıle MO | |
| Pa | M | Summa | | | | | | | | | | | | |
| | 1 | Briefly descri | be the organization's missi | on or most s | ignificant ac | tivities | COND | UCT A | FUND | RAISI | NG_CA | AMPAI | GN T | 5 |
| • | | 1 Briefly describe the organization's mission or most significant activities <u>CONDUCT A FUND RAISING CAMPAIGN TO RAISE MONEY FOR OTHER CHARITABLE ORGANIZATIONS LOCATED WITHIN THE FRANKLIN COUNTY.</u> | | | | | | | | | | | | |
| Activities & Governance | | MISSOURI | _AREA | | | | | . – – – - | | | | | | |
| ē | | | | | | | | | | | | | | |
| g | 2 | | x ► if the organizatio | | | | sposed | d of more | e than 2 | 25% of its | 1 - 1 | ets. | | 20 |
| ≪ರ | 3 | | oting members of the gover dependent voting members | | | | Ina 1h | | | | 3 4 | | | 20 20 |
| tles | 5 | | of individuals employed in | | | | | , | | | 5 | | | 20 |
| ₹ | 6 | | of volunteers (estimate if | 7 | | EIVE | | | | | 6 | | | 550 |
| ¥ | | | ed business revenue from I | | mn (C) In | ş⋤ <u>2</u> ! V ⊏ | ָּעַ: | | | | 7a | | | 0. |
| | b | Net unrelated | l business taxable income | from Form 99 | 90-T, line 34 | , | | ပ္တ | | | 7b | | | 0. |
| | | | | 15 | El FEB | 1 4 20 | 12 | 임 | F | rior Year | | Cu | rrent Yo | |
| • | 8 | | and grants (Part VIII, line | | | | ŀ | S | | 790,4 | 151. | | 891 | <u>,092.</u> |
| Revenue | 9 | Program serv | rice revenue (Part VIII, line | 2g) | | ENI | 74 | = | | | | | | |
| ě | 10 | Investment in | ncome (Part VIII, column (| A), lines 3, 4, | and /di | EIN, I | ノト | - 1 | | | 554. | | | ,217. |
| Œ | 11 | | e (Part VIII, column (A), lii | | | | | | | 56,0 | | | | <u>, 983 .</u> |
| | 12 | | e – add lines 8 through 11 | | | | , iine i | 2) | | 854,1 | | | | ,292. |
| 2012 | 13 | | imilar amounts paid (Part i | - | | | | • • | | 758,0 | .00. | | 155 | <u>,000.</u> |
| 7 | | 14 Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16 Professional fundracing fees (Part IX, column (A), line 11c) | | | | | | | | | 707 | | 140 | ,463. |
| era | | | | | | | | | | | / 6 / . | | 140 | |
| କ୍ଷ | 16a Professional fundraising fees (Part IX, column (A), line 11e) | | | | | | | | | | | ;;- | <u> </u> | 481. |
| FED 9 | | b Total fundraising expenses (Part IX, column (D), line 25) ► 68,244. | | | | | | | | | | سفننفت | 1 | 7 2 |
| | | | ses (Part IX, column (A), lı | | - | | | | | 45,4 | | | | <u>, 617.</u> |
| | 18 | | es. Add lines 13-17 (must | | | | | | <u> </u> | 935,2 | | | | <u>,561.</u> |
| | 19 | Revenue les | expenses. Subtract line 1 | 8 from line 1 | <u> 2</u> | ·· · ·· | · | | ļ | -81,0 | | | | <u>,731.</u> |
| 20:0 | | T-1-11- | (D-1)/ 1 1() | | | | | | Beginni | ng of Curre | | Er | id of Ye | |
| 2.0 2.0 | 20 | | (Part X, line 16) es (Part X, line 26) | • | | • | • • • | • | - | 765,8 388, | | | | <u>, 422 .</u> |
| Net Asset | 21 | | | | | • | • • | | | | | | | ,262. |
| | | | fund balances Subtract I | ine 21 from li | ne 20 | ··· · | | • | <u> </u> | 377, | 129. | | 392 | <u>,160.</u> |
| | TEN. | | re Block | | . | | | | <u> </u> | | | | | |
| COR | ler pena oplete (| alties of perjury, I d Declaration of preg | lectare that I have examined this re are (other than officer) is besed or | turn, including act | companying sch f which prepare | edules and s r has any kno | statemen owledge | ts, and to the | he best of | my knowledg | e and beli | ief, it is tr | ue, correc | t, and |
| | | The Contract of the Contract o | THILL FRI | 7 | | | | | | 2/1/ | 7 | | | |
| Sig | nr | Signa | ire of officer | | | | | - | D | ate | | | | |
| He | re | ► KA | BFCCAS. BUHK | PROTIN | 7FN1 | | | | | | | | | |
| | | Type o | print name and title | | <u> </u> | | | - | • | | | | | |
| | | Print/Type | preparer's name | Prepare 's sum | Styro-// | <u> </u> | Da | ite | | Check | ıf i | PTIN | | |
| Pa | id | STEVEN | G. UNNERSTALL, C.P.A | 1 (20/ | ILAN | | 1 | /30/12 | | self-employ | _ | P00368 | 3222 | |
| | epar | | | | , CPA, P.O | Z. ** | | | | 1 | | | | |
| | e Or | | | | | | | | | Firm's EIN | ▶ 20- | 01413 | 33 | |
| | | | WASHINGTON, MO | | | | | | | Phone no | | 239- | | |
| Ma | y the | IRS discuss ti | nis return with the preparei | | e? (see inst | ructions) | | | | | | ΧY | | No |

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form **990** (2010)

| | Y AREA UNITED WAY, INC | 43-1124878 | Page ' 2 |
|---|---|--|---------------------|
| Statement of Program S | • | | · |
| Check if Schedule O contains | a response to any question in this Part III | | <u></u> |
| 1 Briefly describe the organization's m | | | , |
| | CAMPAIGN TO RAISE MONEY FOR OTH | <u> ER CHARITABLE ORGANIZATIO</u> | NS |
| LOCATED WITHIN THE FRAME | NKLIN COUNTY, MISSOURI AREA | | |
| | | | |
| | | | |
| - | significant program services during the year which | | |
| Form 990 or 990-EZ? | | Yes | X No |
| If 'Yes,' describe these new services | | - m | |
| | ng, or make significant changes in how it conducts | , any program services? Yes | X No |
| If 'Yes,' describe these changes on \$ | | Cont. | E01 () (0) |
| 4 Describe the exempt purpose achiev and 501(c)(4) organizations and sec | rements for each of the organization's three larges tion 4947(a)(1) trusts are required to report the am | t program services by expenses. Section to others. | the total |
| expenses, and revenue, if any, for e | ach program service reported | | |
| | | | |
| 4a (Code. (Expenses \$ | 802,098. including grants of \$ | 755,000.) (Revenue \$ |) |
| RAISE MONEY AND ALLOCA | TED FUNDS TO A NUMBER OF CHARITA | ABLE ORGANIZATIONS. SEE | |
| SCHEDULE I, STATEMENT | 1 FOR A DETAIL LIST | | |
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| 4b (Code: \$ (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
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| 4c (Code:) (Expenses \$ | including grants of \$ |) (Revenue \$ | .) |
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| 4d Other program services (Describe ii | n Schedule O) | | |
| (Expenses \$ | including grants of \$ |) (Revenue \$ |) |
| 4e Total program service expenses ▶ | | | |
| IAA | TEEA0102L 10/06/10 | Forr | n 990 (2010) |

Pant N Checklist of Required Schedules Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Х Schedule A 2 X Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions) 3 X Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II 4 Х Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, 6 Х .. . Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II 7 X Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III 8 X Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Х Schedule D. Part IV 9 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? I 'Yes,' complete Schedule D, Part V X 10 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule 11 a X D, Part VI **b** Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII. 11_b X Х 11 c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX Х 11 d 11e Х e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X Х 11 f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete X Schedule D, Parts XI, XII, and XIII . 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and 12b Х if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional X 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E. 13 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a X **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV Х X 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV 16 Х Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions). 17 17 X 18 Х 19 X 20 Х 20 a Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions).

| | | | Yes | No |
|------|---|------|--------------|-----|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II | 21 | Х | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2 ⁷ If 'Yes,' complete Schedule I, Parts I and III | 22 | | x |
| 23 | Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i> | 23 | | X |
| 24 a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25 | 24a | | х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I | 25a | | Х |
| t | b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I | 25b | | _ X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II | 26 | | х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III | 27 | | х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | | |
| ē | A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV | 28a | | Х |
| t | A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV | 28b | | х |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV | 28c | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M | 30 | | х |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I | 31 | | Х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II | 32 | | Х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i> | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | х | |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 35 | | Х |
| 8 | a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 Yes X No | | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI. | 37 | | х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O . | 38 | | Х |
| ВАА | | Forn | າ 990 | • |

| Part V | St | atements | Regarding | Other IRS | Filings and | Tax Compliance |
|--------|----|----------|-----------|-----------|-------------|----------------|

| 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 0 | Yes | No |
|--|-------------------|----------|
| b Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3. Transmittal of Wage and Tax State- | | |
| c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3. Transmittal of Wage and Tax State- | | |
| (gambling) winnings to prize winners? 2a Enter the number of employees reported on Form W-3. Transmittal of Wage and Tax State- | | |
| 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . 2a 0 | 1 c | |
| · · · · · · · · · · · · · · · · · · · | | |
| b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) | | |
| 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | X |
| b If 'Yes' has it filed a Form 990-T for this year? <i>If 'No,' provide an explanation in Schedule Q</i> | 3b | |
| 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | х |
| b If 'Yes,' enter the name of the foreign country: ► | | |
| See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. | | |
| 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . | 5a | X |
| b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5 b | X |
| c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? | 5c | <u> </u> |
| 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? | 6a | х |
| b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were | | ļ |
| not tax deductible? | 6b | |
| 7 Organizations that may receive deductible contributions under section 170(c). | | |
| a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | Х |
| b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? | 7b | |
| c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | Х |
| d If 'Yes,' indicate the number of Forms 8282 filed during the year | | |
| e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | X |
| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | <u>7f</u> | X |
| g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | |
| h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7 h | |
| 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 8 | |
| 9 Sponsoring organizations maintaining donor advised funds. | تک اللہ | |
| a Did the organization make any taxable distributions under section 4966? | 9a | |
| b Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | |
| 10 Section 501(c)(7) organizations. Enter. | نی کے | |
| a Initiation fees and capital contributions included on Part VIII, line 12. | | |
| b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | |
| 11 Section 501(c)(12) organizations. Enter. | | |
| a Gross income from members or shareholders | | |
| | | |
| b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) | 12a | |
| against amounts due or received from them.) | | |
| against amounts due or received from them.) | | |
| against amounts due or received from them.) | 1 | |
| against amounts due or received from them.) | 13a | |
| against amounts due or received from them.) | 13a | |
| against amounts due or received from them.). 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans. | 13a | |
| against amounts due or received from them.). 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand | | |
| against amounts due or received from them.). 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans. | 13a 14a 14b | X |

| Par | Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b be a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or chan Schedule O. See instructions. | low, a iges i | and f in | or |
|------|--|------------------|-------------|----------------|
| | Check if Schedule O contains a response to any question in this Part VI | | | X |
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| | Enter the number of voting members of the governing body at the end of the tax year . 20 Enter the number of voting members included in line 1a, above, who are independent 20 | | | |
| _ | | . 32 | | C. b. A |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee? | 2 | 27.51 | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? SEE SCH O | 3 | х | |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | <u>X</u> |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | <u>X</u> |
| 6 | Does the organization have members or stockholders? | 6 | | X |
| 78 | a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? | 7a | | X |
| ŧ | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 7ь | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| á | The governing body? | 8a | Х | |
| ŀ | Each committee with authority to act on behalf of the governing body? | 8b | | X |
| 9 | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O | 9 | | _X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| 10 a | a Does the organization have local chapters, branches, or affiliates? . | 10 a | | X |
| ŀ | b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? | 10b | | |
| | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? | 11 a | X | |
| | a Does the organization have a written conflict of interest policy? If 'No,' go to line 13 . | 12a | Х | A de De tank A |
| | b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise | 1 | | |
| | to conflicts? c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in | 12b | Х | |
| | Schedule O how this is done | 12c | Х | |
| | Does the organization have a written whistleblower policy? | 13 | | _X_ |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | | X |
| | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| • | a The organization's CEO, Executive Director, or top management official . | 15a | | <u>X</u> |
| I | b Other officers of key employees of the organization | 15b | | X |
| | If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions) | | | |
| 16 | a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | 10.19 | X |
| | b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | 動 |
| Sec | ction C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ► NONE | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) a inspection. Indicate how you make these available. Check all that apply. | vailab | le for | public |
| | Own website Another's website X Upon request | | | |
| | Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest postatements available to the public. SEE SCHEDULE O | • | | ancial |
| | State the name, physical address, and telephone number of the person who possesses the books and records of the org PAULA OBERMARK 301 WEST FRONT STREET WASHINGTON MO 63090 636-239-1018 | janizat | tion· | |

| Form 990 (2010) | FRANKLIN | COUNTY | AREA | UNITED | WAY. | TNC |
|------------------------|----------|--------|------|--------|------|-----|

43-1124878

Page 7

<u>Partivili</u> Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employees.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

List persons in the following order: individual trustees or directors; institutional trustees, officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | | | | | | | (D) | (E) | (F) | |
|------------------------|---|--------------------------------|-----------------------|----------|--------------|------------------------------|----------|--|---|---|--|
| Name and title | Average | Posi | tion (| | | hat appl | ly) | Reportable | Reportable | Estimated | |
| | hours per week (describe hours for related organiza- tions in Schedule O) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | amount of other compensation from the organization and related organizations | |
| (1) PAUL ARAND | | | | | | | | | | | |
| DIRECTOR | 2 | X | | | | | _ | 0. | 0. | 0. | |
| (2) BECKY BUHR | | | | | | | | 1 | | | |
| PRESIDENT | 2 | X | L | X | | | | 0. | 0. | 0. | |
| (3) CHRIS HADDOX | _ | | | | | | | | | | |
| DIRECTOR | 2 | X | | | L | | | 0. | 0. | 0. | |
| (4) KATIE LINNENBRINK | _ | İ | ŀ | İ | | İ | | | | | |
| DIRECTOR | 2 | X | L | | | | L | 0. | 0. | 0. | |
| (5) MIKE FARMER | _ | | | | | | ĺ | <u> </u> | | | |
| DIRECTOR | 2 | X | | | | | | 0. | 0. | 0. | |
| (6) JOSEPH GRAVES | | | | | 1 | | | | | | |
| DIRECTOR | 2 | X | | | <u> </u> | | | 0. | 0. | 0. | |
| (7) ALVERA HEEGER | _ | | | | | | | | | | |
| SECRETARY | 2 | X | | | | | | 0. | 0. | 0. | |
| (8) MARK LAUNE | _ | | | | | 1 | | | | | |
| TREASURER | 2 | X | | X | | | | 0. | 0. | 0. | |
| (9) BRAD MITCHELL | _ | | | | | | | | | | |
| VICE PRESIDENT | 2 | X | | Х | _ | ļ | _ | 0. | 0. | 0. | |
| (10) DENNIS OLIVER | | | | İ | | | | | | | |
| DIRECTOR | 2 | X | | | | | | 0. | 0. | 0. | |
| (11) HEATHER RUCKER | _] | | 1 | | | | | | | | |
| DIRECTOR | 2 | X | | | | | | 0. | 0. | 0. | |
| (12) MATTHEW SCHROEDER | _] | | | | İ | | | | | | |
| DIRECTOR | 2 | X | | | <u> </u> | | | 0. | 0. | 0. | |
| (13) KEVIN STUMPE | _ | | | | | İ | 1 | | | | |
| DIRECTOR | 2 | X | | | L | <u> </u> | <u> </u> | 0. | 0. | 0. | |
| (14) RONALD SULLIVAN | | | | | | | | | | | |
| DIRECTOR | 2 | X | <u> </u> | L | | | <u> </u> | 0. | 0. | 0. | |
| (15) ELLEN TURNER | | | | | | | | | | | |
| DIRECTOR | 2 | X | | | | į | | 0. | 0. | 0. | |
| (16) DR FRANK WOOD | | | | | | | | | | | |
| DIRECTOR | 2 | Х | L | L | L | ļ | L | 0. | 0. | 0. | |
| (17) SHERRI MATTHEWS | _ | | | | | 1 | | | | | |
| DIRECTOR | 2 | X | <u>L</u> | <u> </u> | L | <u> </u> | | 0. | 0. | 0. | |
| RΔΔ | | | TEEA | 0107 | 1 1 | 2/21/10 | | | | Form 990 (2010) | |

| Larcivii Coccion A. Officers, Directors, 110s | | i Cy | <u> </u> | | | C3 , | and | | | | | |
|--|---|---------------|----------|--------------|--------------------|------------------------------|---------------|---|--|--|--|--|
| (A) | (B) | | <i>,</i> |) | | 4-4- | | (D) | (E) | (F) | | |
| Name and title | Average hours per week (describe hours for related organi- zations in Sch O) | | | Officer | | Highest compensated employee | Former | Reportable compensation from the organization (W-2/1099-MISC) | Reportable compensation from related organizations (W-2/1099-MISC) | Estimated amount of other compensation from the organization and related organizations | | |
| (18) KATHY REED DIRECTOR | 2 | Х | | | | | | 0. | 0. | 0. | | |
| (19) EILEEN ROTH DIRECTOR | 2 | х | | | | | | 0. | 0. | 0. | | |
| (20) TAMMY SHELL DIRECTOR | 2 | х | | | | | | 0. | 0. | 0. | | |
| (21) PAULA OBERMARK EXECUTIVE DIREC | 30 | | | | х | | | 0. | 49,545. | 16,347. | | |
| (22) | | | | | | | | | | | | |
| (23) | | | | | | | | | | | | |
| (24) | | | | | | | | | | | | |
| (25) | | | | | | | | | | | | |
| (26) | | | | | | | | | | | | |
| (27) | | | | | | | | | | | | |
| (28) | | | | | | | | | | | | |
| (29) | | | | | | | | | | | | |
| 1 b Sub-total | - | | | | | • | | 0. | 49,545 | 16,347. | | |
| c Total from continuation sheets to Part VII, Section | | | | | | | > | 0. | 0. | | | |
| d Total (add lines 1b and 1c) | | | | | | | <u> </u> | 0. | 49,545 | | | |
| 2 Total number of individuals (including but not limite from the organization ► 0 | d to the | se II | sted | ab | ove |) wh | o re | ceived more than | 1 \$100,000 in repor | table compensation | | |
| 3 Did the organization list any former officer, director on line 1a? If 'Yes,' complete Schedule J for such it 4 For any individual listed on line 1a, is the sum of rethe organization and related organizations greater is such individual. | | | | | | | | | | Yes No X X X | | |
| 5 Did any person listed on line 1a receive or accrue of for services rendered to the organization? If 'Yes,' | compens complet | satio e Sc | n fr | om a lule | any <i>J fo</i> | unr r su | elate ch p | ed organization of erson | ndıvıdual | 5 X | | |
| Section B. Independent Contractors 1 Complete this table for your five highest compensa | ted inda | ner | den | t co | atra | ctor | e the | t received more | than \$100 000 of | | | |
| compensation from the organization. | | pen | uem | | ılıa | Clor | 5 1112 | | · | | | |
| Name and business address | | m 7 | 0111 | c · | MC | 621 | 01 | Description | of services | (C) Compensation | | |
| UNITED WAY OF GREATER ST LOUIS 1111 OLIVE ST | VEET 2 | 1 1 | 001 | <u>s,</u> | MO | 031 | 01- | ADMINISTRATIO | JIN . | | | |
| | · · · · · | | | _ | | | | | | · | | |
| | | | | | | | | | | | | |
| 2 Total number of independent contractors (including \$100,000 in compensation from the organization ► | | lımı | ted | to t | hos | e lis | ted a | above) who recei | ved more than | | | |

Part X Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

| | All other organizations must compl | (A) but are | (B) | (C) | (D) , | | |
|------|---|---|--------------------------|---------------------------------|---------------------------------------|--|--|
| Do r | not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses | | |
| 1 | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21. | 755,000. | 755,000. | | | | |
| 2 | Grants and other assistance to individuals in the U S See Part IV, line 22 | | _ | | | | |
| 3 | Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 | | | | | | |
| 4 | Benefits paid to or for members | | | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 0. | 0. | 0. | 0. | | |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | 0. | 0. | 0. | 0. | | |
| 7 | Other salaries and wages. | 114,244. | 35,039. | 44,772. | 34,433. | | |
| 8 | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | | | | | | |
| 9 | Other employee benefits. | 26,219. | 8,042. | 10,275. | 7,902. | | |
| 10 | Payroll taxes | | | | | | |
| 11 | Fees for services (non-employees) | · | | | | | |
| a | Management | | | | | | |
| t | Legal . | | | | | | |
| • | : Accounting | 3,575. | | 3,575. | | | |
| C | Lobbying | | | | | | |
| • | Professional fundraising services. See Part IV, line 17 | 481. | | | 481. | | |
| f | Investment management fees | | | | | | |
| ç | Other . | | | | · · · · · · · · · · · · · · · · · · · | | |
| 12 | Advertising and promotion . | | | | | | |
| 13 | Office expenses | 4,991. | | 4,991. | | | |
| 14 | Information technology | | | | | | |
| 15 | Royalties | | | | | | |
| 16 | Occupancy . | 2,538. | 615. | 967. | 956. | | |
| 17 | Travel . | 2,832. | 741. | 981. | 1,110. | | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | •• | | |
| 19 | Conferences, conventions, and meetings | | | | | | |
| 20 | Interest | · · = · · · · · · · · · · · · · · · · · | | | | | |
| 21 | Payments to affiliates | ··· | | | | | |
| 22 | Depreciation, depletion, and amortization | | 000 | 1 605 | 0.5.5 | | |
| 23 | Insurance | 2,241. | 299. | 1,627. | 315. | | |
| 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | | | | | | |
| ; | PRINTING AND PUBLICATIONS | 20,122. | 637. | 591. | 18,894. | | |
| | b TELEPHONE | 3,439. | 1,026. | 1,376. | 1,037. | | |
| | POSTAGE AND SHIPPING | 2,537. | | 127. | 2,410. | | |
| | d SUPPLIES | 2,342. | 699. | 937. | 706. | | |
| | e | | | | | | |
| | f All other expenses | | | | | | |
| | Total functional expenses. Add lines 1 through 24f | 940,561. | 802,098. | 70,219. | 68,244. | | |
| 26 | Joint costs. Check here ► | | | | | | |
| BAA | | | | | Form 990 (2010) | | |

| PE | X m | Balance Sheet | | | | | | | | |
|-------------|----------|---|--|---------------------------------------|------|--------------------|--|--|--|--|
| | • | | | (A) Beginning of year | | (B) End of year | | | | |
| | 1 | Cash – non-interest-bearing | | | 1 | | | | | |
| | 2 | Savings and temporary cash investments | | 582,620. | 2 | 607,435. | | | | |
| | 3 | Pledges and grants receivable, net . | | 173,464. | 3 | 177,850. | | | | |
| | 4 | Accounts receivable, net | [| <u> </u> | 4 | | | | | |
| ASSETS | 5 | Receivables from current and former officers, directors, and highest compensated employees. Complete Part II of | trustees, key employees, of Schedule L | ··· · · · · · · · · · · · · · · · · · | 5 | | | | | |
| | 6 | Receivables from other disqualified persons (as defined persons described in section 4958(c)(3)(B), and contribu sponsoring organizations of section 501(c)(9) voluntary organizations (see instructions) | under section 4958(f)(1)), ting employers and employees' beneficiary | | 6 | | | | | |
| | 7 | Notes and loans receivable, net | | | 7 | | | | | |
| Ē | 8 | Inventories for sale or use | | | 8 | | | | | |
| Š | 9 | Prepaid expenses and deferred charges | [| | 9 | | | | | |
| | 10 a | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D | 0a 32,734. | | | | | | | |
| | b | Less: accumulated depreciation. | Оь 27,269. | 8,366. | 10 c | 5,465. | | | | |
| | 11 | Investments – publicly traded securities. | | | 11 | • | | | | |
| | 12 | Investments – other securities. See Part IV, line 11. | | | 12 | | | | | |
| | 13 | Investments - program-related See Part IV, line 11 | , | | 13 | | | | | |
| | 14 | Intangible assets | , , | | | | | | | |
| | 15 | Other assets. See Part IV, line 11 | ., 1 | 1,448. | 15 | 672. | | | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34 | | 765,898. | 16 | 791,422. | | | | |
| | 17 | Accounts payable and accrued expenses | | 19,158. | 17 | 19,537. | | | | |
| | 18 | Grants payable | ., | 369,311. | 18 | 379,725. | | | | |
| | 19 | Deferred revenue . | | | 19 | | | | | |
| Ļ | 20 | Tax-exempt bond liabilities | | | 20 | | | | | |
| Ä B I | 21 | Escrow or custodial account liability. Complete Part IV | of Schedule D | | 21 | | | | | |
| LLT | 22 | Payables to current and former officers, directors, truste highest compensated employees, and disqualified perso | es, key employees, ns Complete Part II | | 00 | | | | | |
| E S | 22 | of Schedule L | | | 22 | | | | | |
| 5 | 23 | Secured mortgages and notes payable to unrelated third | · · | | 24 | | | | | |
| | 24 25 | Unsecured notes and loans payable to unrelated third particle. Complete Part X of Schedule D | arties . | | 25 | | | | | |
| | 26 | Total liabilities. Add lines 17 through 25. | · | 388,469. | 26 | 399,262. | | | | |
| | 20 | | and complete lines | 300,403. | 20 | 399,202. | | | | |
| Ĕ | | 27 through 29 and lines 33 and 34. | J and complete lines | | | | | | | |
| _ | 27 | Unrestricted net assets | | 361,665. | 27 | 367,700. | | | | |
| ANNET-S | 28 | Temporarily restricted net assets | • | 15,764. | 28 | 24,460. | | | | |
| Ĭ | 29 | Permanently restricted net assets | | 15,704. | 29 | 24,400. | | | | |
| R | 23 | Organizations that do not follow SFAS 117, check here | ► and complete | | 23 | | | | | |
| | | lines 30 through 34. | and complete | : . | : | | | | | |
| FUZD | 30 | Capital stock or trust principal, or current funds . | | | 30 | | | | | |
| | 31 | Paid-in or capital surplus, or land, building, or equipmer | at fund | | 31 | | | | | |
| BALAZOES | 32 | Retained earnings, endowment, accumulated income, or | | | 32 | | | | | |
| Ņ | 33 | Total net assets or fund balances. | | 377,429. | 33 | 392,160. | | | | |
| Ĕ | 33 | Total liabilities and net assets/fund balances | | | 33 | 791 422 | | | | |

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Form 990 (2010)

| Forn | m 990 (2010) FRANKLIN COUNTY AREA UNITED WAY, INC 43-11 | 24878 | <u> </u> | age 12 | | | | | |
|------|---|-----------|----------|---------------|--|--|--|--|--|
| Pai | it XI Reconciliation of Net Assets | | | | | | | | |
| | Check if Schedule O contains a response to any question in this Part XI | | | | | | | | |
| | | | | • | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 955,2 | | | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 940, | 561. 731. | | | | | |
| 3 | 3 Revenue less expenses. Subtract line 2 from line 1 | | | | | | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 377,4 | <u>429.</u> | | | | | |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | | 0. | | | | | |
| 6 | 6 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | | | | | | | | |
| Pai | ft ⅪI╡ Financial Statements and Reporting | | | | | | | | |
| | Check if Schedule O contains a response to any question in this Part XII | | | \Box | | | | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other If the organization changed its method of accounting from a prior year or checked 'Other,' explain | | Yes | No | | | | | |
| | in Schedule O | | | | | | | | |
| | a Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | <u> </u> | | | | | |
| Į | b Were the organization's financial statements audited by an independent accountant? | | 2b X | ┼ | | | | | |
| (| c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the review, or compilation of its financial statements and selection of an independent accountant? | e audıt, | 2c X | | | | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. | | | | | | | | |
| (| d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue separate basis, consolidated basis, or both: | d on a | | | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | 26 132 | | | | | | |
| 3 | a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the S Audit Act and OMB Circular A-133? | ıngle | 3a | X | | | | | |
| | b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audits, explain why in Schedule O and describe any steps taken to undergo such audits. | red audit | 3b | | | | | | |
| BAA | Α | | Form 990 | (2010) | | | | | |

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No 1545-0047

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Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Employer identification number 43-1124878 FRANKLIN COUNTY AREA UNITED WAY, INC Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's 4 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 5 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 9 June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h. 11 Type III - Functionally integrated Type III - Other Type II C By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box . . Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? Yes No A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? (i) 11 g (i) 11 g (ii) A family member of a person described in (i) above? A 35% controlled entity of a person described in (i) or (ii) above? 11 g (iii) Provide the following information about the supported organization(s) h (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions)) (v) Did you notify the organization in column (i) of your support? (i) Name of supported organization (ii) EIN (iv) Is the (vi) Is the (vii) Amount of support organization in column (i) listed in your governing document? organization in column (i) organized in the Yes_ Yes No No Yes No (A) (B) (C) (D) **(E) Total**

Partill Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | · · · · · · · · · · · · · · · · · · · | | | | | |
|-----------|--|--|--|--|------------------------------------|---|----------------|
| Cale | ndar year (or fiscal year nning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants') | 781,346. | 869,765. | 871,330. | 790,451. | 891,092. | 4,203,984. |
| | Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | | | | | | 0. |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | 3,500. | 3,500. | 3,500. | 3,500. | 3,500. | 17,500. |
| 4 | Total. Add lines 1 through 3 | 784,846. | 873,265. | 874,830. | 793,951. | 894,592. | 4,221,484. |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f). | | | | | | 0. |
| | Public support. Subtract line 5 from line 4 | | | | | | 4,221,484. |
| Sec | tion B. Total Support | | | | | | |
| | ndar year (or fiscal year nning in) ► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 7 | Amounts from line 4 | 784,846. | 873,265. | 874,830. | 793,951. | 894,592. | 4,221,484. |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 16,956. | 17,745. | 13,045. | 7,654. | 5,217. | 60,617. |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on. | | | | | | 0. |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | 201 | | | | 0. |
| 11 | Total support. Add lines 7 through 10 | X | | | | | 4,282,101. |
| 12 | Gross receipts from related active | ities, etc (see ins | tructions) | | | 12 | 0. |
| | First five years. If the Form 990 organization, check this box and | stop here | <u> </u> | nd, third, fourth, o | or fifth tax year as | a section 501(c)(| 3) |
| | tion C. Computation of Pu | | | | | | |
| | Public support percentage for 20 | • | | | L. | 14 | 98.6% |
| 15 | Public support percentage from | 2009 Schedule A, | Part II, line 14 | • • • | • | 15 | 98.4 % |
| 16 a | a 33-1/3% support test — 2010. If and stop here. The organization | the organization d qualifies as a pub | lid not check the olicly supported o | box on line 13, ar rganization | nd the line 14 is 3 | 3-1/3% or more, o | check this box |
| t | 33-1/3% support test – 2009. If and stop here. The organization | the organization d qualifies as a pub | lid not check a bo blicly supported o | ox on line 13 or 16 rganization. | Sa, and line 15 is | 33-1/3% or more, | check this box |
| 17 a | 10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts' | meets the 'facts-a | and-circumstance | s' test, check this | box and stop he | re. Explain in Parl | t IV how |
| | 10%-facts-and-circumstances to more, and if the organization organization meets the 'facts-an | meets the 'facts-a d-circumstances' | and-circumstance test The organiz | s' test, check this zation qualifies as | box and stop he a publicly support | re. Explain in Parl rted organization | t IV how the ► |
| 18 BAA | Private foundation. If the organi | zation did not che | ck a box on line | 13, 16a, 16b, 17a | | | structions > |

Partill Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | | • | | | |
|---------------|--|---------------------------------------|---------------------|--------------------|--|-------------------|---------------|
| Calen | dar year (or fiscal yr beginning in)► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 | Gifts, grants, contributions and membership fees received. (Do not include any unusual grants ') | | | | | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| | Total. Add lines 1 through 5 | | | | | | |
| t | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| C | : Add lines 7a and 7b | | | | | | |
| 8 | Public support (Subtract line 7c from line 6.) | | | | | | 3 |
| <u>Sec</u> | tion B. Total Support | | | | | | |
| Calen | dar year (or fiscal yr beginning in)► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 9 | Amounts from line 6 . | | | | | | |
| | dross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b. Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| 13 | Total support. (Add Ins 9, 10c, 11, and 12) | | | | | | |
| | First five years. If the Form 990 organization, check this box and | | ation's first, seco | nd, third, fourth, | or fifth tax year a | s a section 501 | (c)(3) ► □ |
| | tion C. Computation of Pu | | | | | | |
| $\overline{}$ | Public support percentage for 20 | | | ne 13, column (f) |) | . 1 1 | 15 % |
| | Public support percentage from | | • | | | <u></u> | 16 % |
| | tion D. Computation of Inv | | | е | | | |
| | Investment income percentage t | | | | umn (f)) | Γ. | 17 % |
| 18 | Investment income percentage t | · · · · · · · · · · · · · · · · · · · | | • | (-// | | 18 % |
| 198 | 33-1/3% support tests - 2010. I is not more than 33-1/3%, check | f the organization | did not check the | e hox on line 14 | and line 15 is mo as a publicly sup | re than 33-1/39 | % and line 17 |
| ı | 33-1/3% support tests – 2009. I line 18 is not more than 33-1/3% | | | | | | |
| 20 | Private foundation. If the organ | zation did not ch | eck a box on line | 14, 19a, or 19b, | check this box an | d see instruction | ons ► 🗍 |

| Parily | Suppl e Part II | ement . line | al Info 17a or | ormati 17b: | ion. Co and Pa | MLIN Implet art III, | e this | part to 2. Also | provic | le the lete th | explan s part | ations i for any | required additio | l by Par nal info | rt II, line rmation | Page 4 : 10; |
|--------|-----------------------------|-----------------|--------------------------|----------------|-------------------|----------------------------|----------|--------------------|------------|-------------------|------------------|---------------------|---------------------|----------------------|------------------------|-----------------|
| | (See II | nstruc | tions). | • | | | | | | | | | | . | | |
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SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

Complete if the organization answered 'Yes,' to Form 990,
Part IV, lines 6, 7, 8, 9, 10, 11, or 12.

Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 2010 Open/oparille Inspection

Employer identification number

| FRA | NKLIN COUNTY AREA UNITED WAY | INC | 43-1124878 |
|-----|---|---|--|
| | | r Advised Funds or Other Similar Fun | |
| | the organization answered 'Yes' | to Form 990, Part IV, line 6. | , |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 7 | | | |
| 5 | funds are the organization's property, subjec- | _ | . La Yes La No |
| | used only for charitable purposes and not for purpose conferring impermissible private ber | | Yes No |
| Par | t:II∯ Conservation Easements. Comp | lete if the organization answered 'Yes | to Form 990, Part IV, line 7. |
| 1 | Purpose(s) of conservation easements held I | y the organization (check all that apply). | |
| | Preservation of land for public use (e.g, | recreation or education) Preservation | of an historically important land area |
| | Protection of natural habitat | Preservation | of a certified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organiza | tion held a qualified conservation contribution in | the form of a conservation easement on the |
| | last day of the tax year. | | The state of the Tay Year |
| | | | Held at the End of the Tax Year |
| | Total number of conservation easements. | | 2a |
| | Total acreage restricted by conservation eas- | | 2b |
| - | Number of conservation easements on a cer | | 2c |
| C | structure listed in the National Register | in (c) acquired after 8/17/06, and not on a history | |
| 3 | Number of conservation easements modified tax year ► | , transferred, released, extinguished, or termina | ated by the organization during the |
| 4 | Number of states where property subject to | conservation easement is located > | |
| 5 | Does the organization have a written policy and enforcement of the conservation easem | egarding the periodic monitoring, inspection, he ents it holds? | andling of violations, Yes No |
| 6 | Staff and volunteer hours devoted to monitor | ing, inspecting, and enforcing conservation eas | sements during the year |
| 7 | Amount of expenses incurred in monitoring, ►\$ | inspecting, and enforcing conservation easeme | ents during the year |
| 8 | ` | on line 2(d) above satisfy the requirements of s | ection — — |
| Ū | 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? | · · · · · · · · · · · · · · · · · · · | . Yes No |
| 9 | conservation easements. | ts conservation easements in its revenue and expe to the organization's financial statements that | |
| Pa | tillia Organizations Maintaining Coll Complete if the organization an | ections of Art, Historical Treasures, o swered 'Yes' to Form 990, Part IV, line | or Other Similar Assets. e 8. |
| 1 | art, historical treasures, or other similar assi | er SFAS 116 (ASC 958), not to report in its revets held for public exhibition, education, or rese ancial statements that describes these items. | enue statement and balance sheet works of arch in furtherance of public service, provide, |
| l | If the organization elected, as permitted und historical treasures, or other similar assets to following amounts relating to these items: | er SFAS 116 (ASC 958), to report in its revenueld for public exhibition, education, or research | e statement and balance sheet works of art, in furtherance of public service, provide the |
| | (i) Revenues included in Form 990, Part VI | II, line 1 | . > \$ |
| | (ii) Assets included in Form 990, Part X | | . ►\$ |
| 2 | If the organization received or held works of amounts required to be reported under SFA | art, historical treasures, or other similar assets \$116 (ASC 958) relating to these items. | |
| i | Revenues included in Form 990, Part VIII, li | ne 1 | * \$ |
| | Assets included in Form 990, Part X | | . ▶\$ |

| Schedule D (Form 990) 2010 FRANK | | | | | | | 43-112 | | • | Page 2 |
|---|----------------------------------|------------------|--------------------------------------|-------------------------|--------------------------------------|---------------------------|---------------------|------------------|---------|---|
| Partilla Organizations Maintai | ning Colle | ctions | of Art, Histo | rical T | reasures, or | Other Si | milar Ass | ets (co | ntını | red) |
| 3 Using the organization's acquisition items (check all that apply). | on, accessior | n, and oth | - | _ | | that are a | significant u | se of its | collec | tion , |
| a Public exhibition | | | d Loan o | or excha | nge programs | | | | | |
| b Scholarly research | | | e U Other | | | | | | | |
| c Preservation for future gener | | | | | | | | | | |
| 4 Provide a description of the organ Part XIV. | | | · | | _ | | | se in | | |
| 5 During the year, did the organiza assets to be sold to raise funds r | tion solicit or ather than to | be main | donations of art tained as part o | t, histori of the oi | cal treasures, o ganization's col | ir other sim llection? | ılar | Yes | | No |
| Escrow and Custodia 9, or reported an amo | Arrangen | ients. (| Complete if o | organiz | | | | 90, Pa | rt IV, | line |
| 1a Is the organization an agent, trus included on Form 990, Part X? | stee, custodia | n, or othe | er intermediary | for con | tributions or oth | ner assets n | ot . | Yes | [| No |
| b If 'Yes,' explain the arrangement | ın Part XIV a | and comp | lete the follow | ng table | : : | | | | | |
| | | | | | | | | Amount | | |
| c Beginning balance | • | | | | | 1c | | | | |
| d Additions during the year | | | | | | 1 d | | | | |
| e Distributions during the year | | | | | | 1 e | | | | |
| f Ending balance | | | | | | 1f | | | | |
| 2a Did the organization include an a | mount on Fo | rm 990, F | Part X, line 21? |) | | | | Yes | Į | _∫No |
| b If 'Yes,' explain the arrangement | | | | | | | | | | |
| an Va Endowment Funds. Co | mplete if t | he orga | inization ans | swerec | 'Yes' to For | <u>m 990, P</u> | art IV, line | <u> 10.</u> | | |
| | (a) Current | year | (b) Prior year | r | (c) Two years back | k (d) Th | ree years back | (e) F | our yea | rs back |
| 1 a Beginning of year balance | | | | | | | | | | |
| b Contributions | | | | | | | | | | V 3. |
| c Net investment earnings, gains, and losses | | | | | | X | 5 | | | , y |
| d Grants or scholarships | | | | | | | St 3 1, 4 | | | |
| Other expenditures for facilities and programs | | | | | | | | | | |
| f Administrative expenses | | , | | | | \$ 100 m | | | · , | |
| g End of year balance | | | | | | | | | | 3 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - |
| 2 Provide the estimated percentag a Board designated or quasi-endov b Permanent endowment ► c Term endowment ► 3a Are there endowment funds not a | vment > % | | | that are | held and admi | unistared fo | r tha | | | |
| organization by: | iii tile posses | SIOIT OF U | ie organization | lilat att | rielu anu aum | ii ii Stereu i oi | ule | Γ | Yes | No |
| (i) unrelated organizations | | | | | | | | 3a(i) | | |
| (ii) related organizations | | | | | , , | | | 3a(ii) | | |
| b If 'Yes' to 3a(II), are the related of | _ | | • | | | | | 3b | | |
| 4 Describe in Part XIV the intender | | | | | | | | | | |
| art VII Land, Buildings, and | | | | | | | | | | |
| Description of investment | t | (a) Cost (ın) | or other basis vestment) | (b) 0 | ost or other sis (other) | depre | imulated ciation | (d) E | Book v | alue ———— |
| 1a Land | , | | | | | | | | | |
| b Buildings | | | | | | | | | | |
| c Leasehold improvements | • | | | | | | | | | |
| d Equipment | | | | | 32,734. | - | 27,269. | | 5 | <u>,465.</u> |
| e Other | • • • | <u> </u> | | | | | | | | · · · · · · · · · · · · · · · · · · · |
| otal. Add lines 1a through 1e (Column | nn (d) must ed | qual Forn | n 990, Part X, c | column | (B), line 10(c)) | · · | Sched | dule D (F | | , 465. 90) 2010 |

TEEA3302L 12/20/10

Schedule D (Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC

43-1124878

Page 3

| Sche | edule D (Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC | 43-1124878 | Page 4 |
|-------------|---|---|---------------|
| Pa | Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements | | · · · |
| 1 | Total revenue (Form 990, Part VIII,column (A), line 12) | | 955,292. |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | | 940,561. |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | , , , | 14,731. |
| 4 | Net unrealized gains (losses) on investments | | |
| 5 | Donated services and use of facilities | | |
| 6 | Investment expenses | | |
| 7 | Prior period adjustments | | |
| 8 | Other (Describe in Part XIV) | | |
| 9 | Total adjustments (net) Add lines 4 through 8 | | |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | | 14,731. |
| Par | Reconciliation of Revenue per Audited Financial Statements With Revenue | per Return | |
| 1 | Total revenue, gains, and other support per audited financial statements . | 1 | 965,767. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | |
| á | Net unrealized gains on investments . 2a | | |
| t | | ,500. | |
| | Recoveries of prior year grants 2c | | |
| (| | , 975. | |
| | Add lines 2a through 2d | 2e | 10,475. |
| 3 | Subtract line 2e from line 1 | 3 | 955,292. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | |
| ā | Investments expenses not included on Form 990, Part VIII, line 7b. | | |
| | Other (Describe in Part XIV.) 4b | | |
| • | Add lines 4a and 4b | 4c | |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | 5 | 955,292. |
| | Reconciliation of Expenses per Audited Financial Statements With Expens | es per Return | |
| 1 | Total expenses and losses per audited financial statements | . 1 | 951,036. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | |
| | | ,500. | |
| ŀ | Prior year adjustments | | |
| (| Other losses . 2c | | |
| | | ,975. | |
| • | Add lines 2a through 2d . | 2e | 10,475. |
| 3 | Subtract line 2e from line 1 | 3 | 940,561. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| ā | Investments expenses not included on Form 990, Part VIII, line 7b | | |
| ł | Other (Describe in Part XIV.) | | |
| | Add lines 4a and 4b | 4c | |
| | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | . 5 | 940,561. |
| | Supplemental Information | | |
| Part any | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; V, line 4, Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also a | Part IV, lines 1b and complete this part to p | 2b; rovide |
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| Schedule D.(Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC | 43-11248/8 | Page 5 |
|--|-------------|----------|
| Schedule D.(Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC Part XIV Supplemental Information (continued) | | |
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| 1/30/12 SCHEDULE D, PART XII, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990 | 2010 SCH | EDULE D, PART XIV - SUPPLEMENTA | L INFORMATIONPAGE 6 |
|---|--|--|---------------------|
| SCHEDULE D, PART XII, LINE 2D OTHER REVENUE INCLUDED IN F/S BUT NOT INCLUDED ON FORM 990 SPECIAL EVENT EXPENSE RECLASSIFICATION TOTAL \$ 6,975. **SCHEDULE D, PART XIII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S | | FRANKLIN COUNTY AREA UNITED WAY, INC | 43-1124878 |
| SCHEDULE D, PART XIII, LINE 2D OTHER EXPENSES AND LOSSES PER AUDITED F/S | | XII, LINE 2D CLUDED IN F/S BUT NOT INCLUDED ON FORM 990 | 07.36PM |
| | SPECIAL EVENT EXP | ENSE RECLASSIFICATION | TOTAL \$ 6,975. |
| SPECIAL EVENT EXPENSE RECLASSIFICATION \$ 6,975. TOTAL \$ 5 6,975. | SCHEDULE D, PART) OTHER EXPENSES A | XIII, LINE 2D ND LOSSES PER AUDITED F/S | |
| | SPECIAL EVENT EXP | ENSE RECLASSIFICATION | TOTAL \$ 6,975. |
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SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered 'Yes' to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2010

Open to Public historical

Department of the Treasury Internal Revenue Service

| דייבה שאי ד | NC | | | | 43-112487 | 8 |
|---|--|---|---|--|--|--|
| nplete if the organ | nization ar | swered 'Y | es' to Form 990, Part I | V, line | | <u> </u> |
| on raised funds the ons eten or oral agreer Part VII) or entity Lindividuals or ent | ment with in connect | of the follow e f g any individual with p | Solicitation of non- Solicitation of gove X Special fundraising | all that governr rnment events director service | apply ment grants grants rs, trustees or ks? | - - |
| (ii) Activity | have custo | dy or control | (iv) Gross receipts from activity | (or fundr | retained by) aiser listed in | (vi) Amount paid to (or retained by) organization |
| | Yes | No | | | | |
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| nization is registe | ered or lice | ► ensed to so | blicit contributions or ha | as been | notified it is ex | 0. empt from registration |
| | | | | | | |
| | mplete if the organ required to complete in raised funds the ons ons of the organization or oral agreement VII) or entity in individuals or enverted in the organization (ii) Activity | ten or oral agreement with Part VII) or entity in connect Individuals or entities (fund the organization. (ii) Activity (nii) Did have custor of control Yes | Inplete if the organization answered 'Y required to complete this part on raised funds through any of the follows on some forms of some follows or an agreement with any individuals or entities (fundraisers) proceed the organization. (ii) Activity | mplete if the organization answered 'Yes' to Form 990, Part I required to complete this part on raised funds through any of the following activities. Check ons Solicitation of non- Solicitation of gove | mplete if the organization answered "Yes" to Form 990, Part IV, line required to complete this part on raised funds through any of the following activities. Check all that e Solicitation of non-governing Solicitation of government g X Special fundraising events sten or oral agreement with any individual (including officers, directo Part VII) or entity in connection with professional fundraising service in individuals or entities (fundraisers) pursuant to agreements under very the organization. (ii) Activity (iii) Did fundraiser have custody or control of contributions? (iv) Gross receipts from activity (v) Activity (v | Individuals or entities (fundraiser have custody or control of contributions? War No Yes No No No No No No No N |

| | | G (Form 990 or 990-EZ) 2010 FRANKLI | | | | |
|-----------------|----------|--|--|---|--|--|
| Pa | | Fundraising Events. Complete if reported more than \$15,000 of fu and 6a. List events with gross red | ındraising event col | ntributions and gros | orm 990, Part IV, III ss income on Form | ne 18, or 990-EZ, lines 1 |
| R | : | <u> </u> | (a) Event #1 POWER OF THE P (event type) | (b) Event #2 GOLF TOURNAMEN (event type) | (c) Other events 3 (total number) | (d) Total events (add column (a) through column (c)) |
| RUVENUE | 1 | Gross receipts | 33,714. | 26,382. | 24,759. | 84,855. |
| Ě | 2 | Less. Charitable contributions | | | | |
| | 3 | Gross income (line 1 minus line 2). | 33,714. | 26,382. | 24,759. | 84,855. |
| | 4 | Cash prizes . | | 440. | 542. | 982. |
| | 5 | Noncash prizes | | | | |
| D I RECT | 6 | Rent/facility costs | 683. | 5,623. | 552. | 6,858. |
| | 7 | Food and beverages | 6,434. | 1,834. | 1,087. | 9,355. |
| X P E | 8 | Entertainment | | | | |
| EXPENSES | 9 | Other direct expenses . | 3,668. | 814. | 4,195. | 8,677. |
| S | 10 11 | Direct expense summary. Add lines 4- tl Net income summary. Combine line 3, co | · · · | | | 25,872. 58,983. |
| Pa | tall. | Gaming. Complete if the organization | ation answered 'Ye | s' to Form 990, Par | t IV, line 19, or re | |
| | 1 | \$15,000 on Form 990-EZ, line 6a | 1 | (b) Dull taballantant | (a) Other many | (A) T-1-1 |
| REVENUE | | | (a) Bingo | (b) Pull tabs/Instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add column (a) through column (c)) |
| Ĕ | 1 | Gross revenue | | | | |
| Ę | | Cash prizes | | | | |
| DIRECTS | 3 | Non-cash prizes . | | | | |
| C S T E S | 4 | Rent/facility costs . | | | | |
| | 5 | Other direct expenses | | | <u> </u> | |
| | 6 | Volunteer labor | Yes% | Yes % | Yes% | |
| | 7 | Direct expense summary. Add lines 2 thr | rough 5 in column (d) | | • | |
| | 8 | Net gaming income summary. Combine | lines 1, column (d) and | line 7 | <u></u> | |
| | als th | er the state(s) in which the organization of the organization licensed to operate gaming lo,' explain: | g activities in each of th | nese states? | | Yes No |
| | | re any of the organization's gaming license 'es,' explain: | | | | Yes No |
| BAA | <u></u> | | TEEA3702L (| 01/13/11 | Schedule G (For | rm 990 or 990-EZ) 2010 |

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Governments and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22. ► Attatch to Form 990.

OMB No 1545-0047 2010

ीर्धना (रू.चे<u>म्</u>चीति जिल्लाहरू

| Name of the organization | Employer identification number | |
|---|--------------------------------|----------|
| FRANKLIN COUNTY AREA UNITED WAY, INC | 43-1124878 | |
| Page General Information on Grants and Assistance | | |
| 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? | d X Yes No | ջ |
| 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States SEE PART IV | | |
| Paril Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to | answered 'Yes' to | |
| Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. | d more than \$5,000. | [|

| Part II can be duplicated if additional space is needed | f additional space | is needed | | | | | □ |
|--|----------------------|----------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| (1) SEE SCHEDULE I, | | | 755,000 | 0. | | | |
| (2) | | | | | | | |
| | • | | | | | | |
| (3) | | | | | | | |
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| | | | | | | | |
| (B) | | | | | | i | |
| | | | | | | | |
| 2 Enter total number of section 501(c)(3) and government organizations | 3) and government or | rganizations | | | | A ' | 0 |

1. Schedule I (Form 990) 2010

TEEA3901L 10/29/10

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations

| Sche | edule G (Form 990 or 990-EZ) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC 43-1124676 | Page 3 |
|------|---|--------------|
| 11 | Does the organization operate gaming activities with nonmembers? | No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? | No |
| 13 | Indicate the percentage of gaming activity operated in | |
| а | The organization's facility | <u>&</u> |
| b | An outside facility | <u></u> |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records | |
| | Name • | |
| | Address ► | |
| 15 a | a Does the organization have a contact with a third party from whom the organization receives gaming revenue? Yes | No |
| t | b If 'Yes,' enter the amount of gaming revenue received by the organization ▶ \$ and the amount | |
| | of gaming revenue retained by the third party ► \$ | |
| C | c If 'Yes,' enter name and address of the third party: | |
| | Name • | |
| | Address ► | |
| 16 | Gaming manager information: | |
| | Name > | |
| | Gaming manager compensation ► \$ | |
| | Description of services provided | |
| | Director/officer Employee Independent contractor | |
| 17 | Mandatory distributions | |
| | a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? | No |
| ŀ | b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | |
| Da | organization's own exempt activities during the tax year > \$ rt IV IV Supplemental Information. Complete this part to provide the explanations required by Part I, line | 2h |
| rai | Supplemental Information. Complete this part to provide the explanations required by Part I, line columns (III) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also con this part to provide any additional information (see instructions). | nplete |
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Schedule I (Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC

Schedule I (Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|--|----------------------------|--|--------------------------------------|---|--|
| - | | | | | |
| - | | | | | |
| 7 | | | | | |
| 7 | | | | | |
| 4 | | | | | |
| 2 | | | | | |
| 9 | | | | | |
| 7 কিয়াই W Supplemental Information. Complete this part to | | provide the information required in Part I | on required in Par | line 2, and | any other additional information. |
| PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S. | <u>MONITORING US</u> | <u>E OF GRANTS FUN</u> | DS IN U.S. | 1 | |
| EACH_YEAR, EACH_AGENCY_IS_REQUIRED_TO_SUBMIT_A_FINANCIAL_STATEMENT_AND_AUDIT_(IF | JIRED TO SUBMI | T A FINANCIAL S | TATEMENT AND A | UDIT (IE | |
| AVAILABLE)THEY_MUST_ALSO_SUBMIT_A_BUDGET_FOR_THE_COMING_YEARIN_ADDITION,_EACH | BMIT A BUDGET | FOR THE COMING | YEAR. IN ADDI | TION, EACH | |
| AGENCY_MUST_SUBMIT_PROGRAM_GOAL_RESULTS_REPORTS_ON_THE_YEAR_MOST_RECENTLY_COMPLETED_ | AL RESULTS REP | ORIS ON THE YEA | R MOST RECENTE | X_COMPLETED | |
| AGENCIES MUST ALSO SUBMIT THEIR PROGRAM GOAL PROJECTIONS FOR THE COMING YEAR. | IR_PROGRAM_GOA | L PROJECTIONS F | OR THE COMING | YEAR. | |
| | 1 1 1 1 1 1 | 1 1 1 | | | |
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| ВАА | | i | | | Schedule I (Form 990) 2010 |

| Line Number: Part II Oreanization Name | Street Address | Ċ | State | diZ | NE S | IRC Sec. | Amount of Cash Grant | Non-Cash Assistance | Purpose of grant or assistance |
|--|------------------------------------|--------------|--------|-------|------------|-----------------|-------------------------|------------------------|--------------------------------|
| 0 | | | | | | | | | |
| Agape House | 120 LaMar Parkway | Pacific | Q | 63069 | 43-1741412 | 501(c)(3) | \$ 22,500.00 | , \$ | Operational Support |
| ALIVE | P O. Box 223 | Union | Θ | 63084 | 43-1298527 | 501(c)(3) | 14,700.00 | • | Operational Support |
| American Red Cross | 10195 Corporate Square | St. Louis | δ | 63132 | 43-0652612 | 501(c)(3) | 8,800.00 | • | Operational Support |
| Boy Scouts | 4568 West Pine Blvd. | St. Louis | δ | 63108 | 43-0652676 | 501(c)(3) | 19,600.00 | į | Operational Support |
| Childrens Advocacy Program | 20 Hughes Ford Road, Suite 5 | Sullivan | Ø | 63080 | 36-2800788 | 501(c)(3) | 14,700.00 | • | Operational Support |
| Childrens Summer Reading Prog | 405 Jefferson Street | Washington | ω | 63090 | 43-6003962 | 501(c)(3) | 4,900.00 | • | Operational Support |
| Community Grant | 301 W. Front Street | Washington | Θ | 63090 | 43-1124878 | 501(c)(3) | 3,000.00 | • | Operational Support |
| Community Outreach | 17 E. 4th Street | Gerald | QΨ | 63037 | 80-0070249 | 501(c)(3) | 15,300 00 | • | Operational Support |
| Community Response Emerg Fund | 301 W. Front Street | Washington | Θ | 63090 | 43-1124878 | 501(c)(3) | 15,000.00 | • | Operational Support |
| Community Response for Children | 301 W. Front Street | Washington | Θ | 63090 | 43-1124878 | 501(c)(3) | 00 000'6 | • | Operational Support |
| County Seat Senior Center | P. O. Box 358 | Union | δ | 63084 | 95-4893250 | 501(c)(3) | 4,900.00 | • | Operational Support |
| Crider Center For Mental Health | 1780 Old Hwy. 50 East | Union | δ | 63084 | 43-1160049 | 501(c)(3) | 29,400.00 | • | Operational Support |
| Dental Network | 104 S. McKinley, Suite E | Union | Ø | 63084 | 30-0202483 | 501(c)(3) | 24,500 00 | • | Operational Support |
| Exceptional Equestrians | P. O. Box 1384 | Washington | δ | 63090 | 43-1714547 | 501(c)(3) | 35,300 00 | • | Operational Support |
| Family Wellness | 100 West Main Street | Union | Ø | 63084 | 43-1338511 | 501(c)(3) | 49,000.00 | • | Operational Support |
| FFA | P. O. Box 1040 | Union | Ø | 63084 | 43-1702919 | 501(c)(3) | 1,600 00 | • | Operational Support |
| Franklin Co. Legal Services | 20 South Church Street, Suite C | Union | δ | 63084 | 43-0816805 | 501(c)(3) | 12,700.00 | • | Operational Support |
| Franklin County 4-H | 116 West Main | Union | Ø | 63084 | 43-1606330 | 501(c)(3) | 2,000.00 | • | Operational Support |
| Franklin County Transportation | 5198 E. Independence, P. O. Box 19 | Union | Θ | 63084 | 43-1468375 | 501(c)(3) | 25,000.00 | • | Operational Support |
| Gerald Senior Center | P. O Box 372 | Gerald | Θ | 63037 | 43-1430621 | 501(c)(3) | 3,000.00 | • | Operational Support |
| Girl Scouts | 2300 Ball Drive | St. Louis | Ø | 63146 | 43-0662471 | 501(c)(3) | 3,100.00 | • | Operational Support |
| Girl Scouts - Franklin County | 1096 Caroline Drive | Washington | Θ | 63090 | 43-0662471 | 501(c)(3) | 2,000.00 | • | Operational Support |
| Girl Scouts - Union | 221 Ridgeway Drive | Union | Θ | 63084 | 43-0662471 | 501(c)(3) | 800.00 | • | Operational Support |
| Girl Scouts of Pacific | 195 E. Villa Ridge Road | Villa Ridge | Ø | 63089 | 43-0662471 | 501(c)(3) | 2,500.00 | • | Operational Support |
| Heartland Independant Living | 1010 Hwy. 28 West | Owensville | Θ | 99059 | 43-1926913 | 501(c)(3) | 9,800.00 | • | Operational Support |
| Henry Hartbauer Award | Meramec Community Mission | | | | | | 1,000.00 | r | Operational Support |
| Literacy Council | 400 Grand Avenue | Washington | Θ | 63090 | 43-1759836 | 501(c)(3) | 1,000.00 | • | Operational Support |
| Long Term Care Ombudsman | 8702 Manchester Road | St. Louis | Ø | 63144 | 43-1480438 | 501(c)(3) | 7,500.00 | • | Operational Support |
| Loving Hearts | 1902 West Main Street | Washington | Θ | 63090 | 43-1820641 | 501(c)(3) | 69,000.00 | • | Operational Support |
| Lutheran Family & Children's Serv. | 8631 Delmar Blvd. | St. Louis | δ | 63124 | 43-0652650 | 501(c)(3) | 5,900.00 | • | Operational Support |
| MEAA | 14535 Manchester Road | Manchester | Ø | 63011 | 43-1001511 | 501(c)(3) | 28,600.00 | • | Operational Support |
| Meals On Wheels | 2307 Southbend Drive | Washington | Θ | 63090 | 43-6035372 | 501(c)(3) | 5,900.00 | • | Operational Support |
| Meramec Mission | P O. Box 1001 | Sullivan | Θ | 63080 | 43-1502784 | 501(c)(3) | 12,300.00 | • | Operational Support |
| OATS | 519 B East Independence Drive | Union | Q | 63084 | 43-1016961 | 501(c)(3) | 25,000.00 | • | Operational Support |
| Portals | 202 West 3rd Street | Washington | Ø | 63090 | 37-1505426 | 501(c)(3) | 4,900.00 | • | Operational Support |
| Pregnancy Assistance Center | 310 International Ave. | Washington | Q | 63090 | 43-1410177 | 501(c)(3) | 21,600.00 | • | Operational Support |
| Rainbow Activity Center | 219 North Christina | Union | Ş | 60384 | 43-1294508 | 501(c)(3) | 24,500.00 | • | Operational Support |
| Senior Citizen Center | 800 W. Union | Pacific | Θ | 63069 | 52-2187208 | 501(c)(3) | 12,300.00 | | Operational Support |
| Sheltered industries | 104 Airport Road, P. O. Box 4 | Sullivan | Ω | 63080 | 43-1467499 | 501(c)(3) | 12,200.00 | • | Operational Support |
| Sheltered Workshop | 1600 West Main Street | Washington | Σ | 63090 | 43-0897118 | 501(c)(3) | 19,600.00 | | Operational Support |
| Sr Center of New Haven | 603 Miller Street | New Haven | Q X | 63068 | 43-1844136 | 501(c)(3) | 8,800.00 | • | Operational Support |
| St Peter's UCC Food Pantry | 20 East 5th Street, P. O. Box 510 | Washington | Θ΄ | 63090 | 34-1927041 | 501(c)(3) | 4,000 00 | • | Operational Support |
| St. Vincent De Paul | 100 N Jefferson | St. Louis | Θ | 63103 | 43-0652684 | 501(c)(3) | 15,300 00 | | Operational support |
| Sullivan Emergency Relief | 379 E. Euclid | Sullivan | Θ | 63080 | 43-1267751 | 501(c)(3) | 8,000.00 | • | Operational Support |
| Temco | 16950 Rinne Road | Marthasville | δ | 63357 | 43-0971971 | 501(c)(3) | 14,700.00 | • | Operational Support |
| Turning Point | P O Box 426 | Warrenton | ω | 63383 | 43-1667293 | 501(c)(3) | 5,900.00 | • | Operational Support |
| Union Food Pantry | P. O. Box 101 | Union | Q | 63084 | 43-1093553 | 501(c)(3) | 10,200.00 | | Operational Support |
| Union Summer Camp | 500 E. Locust Street | Union | ğ | 63084 | 43-6003796 | exempt gov unit | 4,000.00 | • | Operational Support |
| Washington Emergency Relief | P. O. Box 510 | Washington | Q i | 63090 | 43-0747623 | 501(c)(3) | 46,000 00 | • | Operational Support |
| Washington Summer Youth Prog | 405 Jefferson Street | Washington | Q | 63090 | 43-6003962 | exempt gov unit | 4,600.00 | | Operational Support |
| YMCA | 400 Grand Avenue | Washington | Q ¥ | 63090 | 43-0653616 | 501(c)(3) | 44,100.00 | • | Operational Support |
| | | | | | | | | | |

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

OMB No 1545-0047

201

(f)
Direct controlling
entity Employer identification numbe 43-1124878 (e) End-of-year assets <u> Partion</u> Identification of Disregarded Entities (Complete if the organization answered 'Yes' to Form 990, Part IV, line 33.) Complete if the organization answered 'Yes' to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 Attach to Form 990. (d) Total income (c) Legal domicile (state or foreign country) (b) Primary activity (a) Name, address, and EIN of disregarded entity FRANKLIN COUNTY AREA UNITED WAY, INC

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| Patters Identification of Related Tax-Exempt Organizations one or more related tax-exempt organizations during | rganizations (Complete if the ations during the tax year.) | (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had the tax year.) | answered 'Yes | to Form 990, Part | IV, line 34 becaus | e it had |
|--|--|--|-------------------------------|--|-------------------------------|---|
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | (g) Sec 512(b)(13) controlled entity? |
| | | | _ | | | Yes No |
| (1) UNITED WAY OF GREATER ST LOUIS INC 910 NORTH ELEVENTH STREET | FUNDRAISING AND | | | | | |
| (2) SAINT LOUIS, MO 63101-1018 | COMMUNITY IMPROVEMENT | MO | 501 (C) 3 | 7 | N/A | × |
| (3) | | | | | | |
| (4) | | | | | | |
| (<u>6</u>) | | | | | | |
| (9) | | | | | | |
| <u></u> | | | | | | |

Schedule R (Form 990) 2010

TEEA5001L 12/22/10

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Page 2 43-1124878

Schedule R (Form 990) 2010 FRANKLIN COUNTY AREA UNITED WAY, INC

Dansity Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

| Decause it had one of more related organizations treated as a partificially unfining the tax year. | one or more re | lated orga | anizations treat | ed as a parmer | suib dating ale | lax year.) | | | | |
|--|-------------------------|------------|----------------------|--------------------|-----------------------|-----------------|-------------------|-------------------|------------------------|-------------------|
| (a) Name, address, and EIN of | (b) Primary activity | (c) | (c) (d) Legal Direct | (e) Predominant | (f) Share of total | (g) Share of | (h) Dispropor- | (i) Code V-UBI | G General or | (k) Percentage |
| related organization | | domicile | controlling entity | income (related, | ıncome | end-of-year | tionate | amount in box | managing partner? | ownership |
| | | foreign | | from tax under | | | | K-1 | | |
| | | country) | | sections 512-514) | | | Yes No | (Form 1065) | Yes No | |
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| Parally Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answers) line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) | Faxable as a Cored or | s a Corporation or Trust (Complete if the organization answered 'Yes' to Form 990, Part IV, ations treated as a corporation or trust during the tax year.) | complete if the ation or trust du | organization ans | wered 'Ye | s' to Form 990, Pa | art IV, |
|---|---|--|---|-----------------------------------|------------------|---------------------------------------|--------------------------|
| (a) Name, address, and EIN of related organization | (b) Primary activity | Legal domicile Direct Type of entity (C corp, S corp, country) (4) Type of entity (C corp, S corp, country) (5) Type of entity (C corp, S corp, country) | (d) (d) (d) (d) (d) (d) (d) (d) (d) (d) | f entity Share of to S corp, ust) | n otal income | (g) Share of end-of-year assets | (h) Percentage ownership |
| ζη. | | | | | | | |
| | Tr. | | | | | : | |
| (2) | | | | | | | |
| | | | | | | | |
| (3) | | | | | | | |
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| ВАА | | TEEA5002L 12/07/10 | | 1 | | Schedule R (Form 990) 2010 | ո 990) 2010 |

43-1124878

Transactions With Related Organizations (Complete if the organization answered 'Yes' to Form 990, Part IV, line 34, 35, 35a, or 36.)

| Note Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | Yes No | _ |
|---|-----------------------------|-------------------------|---|----------|------|
| 1 During the tax year did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | Inzations listed in Parts I | -1/7? | | | |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity | • | | _ B | × | |
| b Gift, grant, or capital contribution to other organization(s) | : . | | . 1 b | X | |
| c Gift, grant, or capital contribution from other organization(s) . | | - | 10 | × | |
| d Loans or loan guarantees to or for other organization(s). | : | : | 19 | × | ا ا |
| e Loans or loan guarantees by other organization(s) | | | ٦, | × | ١., |
| | | | | | . He |
| f Sale of assets to other organization(s) | : | : | 1- | × | ١ |
| g Purchase of assets from other organization(s) | : | : | 18 | × | ١., |
| | : | | 1 1 | × | ١ |
| i Lease of facilities, equipment, or other assets to other organization(s) | | | = | × | ١ |
| | | | | | 1 |
| j Lease of facilities, equipment, or other assets from other organization(s). | | | 1. | × | ١ا |
| k Performance of services or membership or fundraising solicitations for other organization(s) | | : . | 14 | × | |
| 1 Performance of services or membership or fundraising solicitations by other organization(s) | | | - | × | |
| m Sharing of facilities, equipment, mailing lists, or other assets | | : | Ιm | X | ١ |
| n Sharing of paid employees | | : | 1n | × | |
| | | | | | |
| Reimbursement paid to other organization for expenses. | : | : | 2 | × | - 1 |
| p Reimbursement paid by other organization for expenses | : | : | 1p | × | |
| | | | | | |
| q Other transfer of cash or property to other organization(s) | : | | .: | × | |
| r Other transfer of cash or property from other organization(s). | : | | 1. | × | |
| 2 If the answer to any of the above is 'Yes,' see the instructions for information on who must complete this line, including covered relationships and transaction thresholds | uding covered relationshi | ps and transaction thre | splods. | | |
| (a) Name of other organization | (b) Transaction type (a-r) | (c) Amount involved | (d) Method of determining amount involved | terminin | Ē. |
| (I) UNITED WAY OF GREATER ST LOUIS INC | מ | 5,284. | INKIND DONATIO | ONATIO | l 01 |
| (2) UNITED WAY OF GREATER ST LOUIS INC | 1 | 42,198. | AMOUNTS | PAID | |
| (3) UNITED WAY OF GREATER ST LOUIS INC | Z | 65,892. | AMOUNTS | PAID | |
| GREATER ST | 0 | 102, | AMOUNTS | PAID | ! I |
| (5) | | | | | |
| 9 | | | | | |
| BAA TEEA5003L 12/23/10 | | Sche | Schedule R (Form 990) 2010 | 990) 201 | 19 |

Parim Unrelated Organizations Taxable as a Partnership (Complete if the organization answered 'Yes' to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See Instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | Are all partners section 501(c)(3) organizations? | (e) Share of end-of-year assets | Disproportionate | Code V-UBI amount in box 20 of Schedule K-1 Form (1055) | (h) General or managing partner? | al or ging er? |
|--------------------------------------|----------------------|---|---|---------------------------------------|------------------|--|---|----------------------|
| | | | Yes No | | Yes No | `` | Yes | ટ |
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SCHEDULE O (Form 990'or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

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| on | Open to Public Topecal |
| Employer id | entification number |

| FRANKLIN COUNTY AREA UNITED WAY, | INC | 43-1124878 |
|-------------------------------------|------------------------------------|-----------------------|
| FORM 990, PART VI, LINE 3 - DESCRIP | TION OF DELEGATED DUTIES TO MANAGE | MENT COMPANY |
| UNITED WAY OF GREATER ST LOUIS | S PROVIDES FUNDRAISING AND ACCOUN | TING SERVICES TO THE |
| LOCAL OFFICE FOR A MANAGEMENT | FEE BASED ON COLLECTIONS OF PLED | GES_RECEIVABLE |
| FORM 990, PART VI, LINE 11B - FORI | M 990 REVIEW PROCESS | |
| BEFORE THE 990 IS SUBMITTED TO | O THE INTERNAL REVENUE SERVICE, T | HE EXECUTIVE DIRECTOR |
| AND TREASURER REVIEW THE FORM | FOR COMPLETENESS AND ACCURACY. | |
| FORM 990, PART VI, LINE 19 - OTHER | ORGANIZATION DOCUMENTS PUBLICLY A | VAILABLE |
| NO DOCUMENTS AVAILABLE TO THE | PUBLIC. | |
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| Schedule R | (Form 990) 2010 | , Page 5 |
|------------|---|-----------------|
| Parit VIII | (Form 990) 2010 Supplemental Information | |
| | Complete this part to provide additional information for responses to questions on Schedule R (see instructions). | • |
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