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SCANNED APR 2 4 2017

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

Open to Public

						nspection			
	For th	he 2010 calend	ar year, or tax year beginning Sep 1	, 2010, and	lending	, Aug	31	, 20	11
В	Check	if applicable	C Name of organization WOMEN'S WAY				D Employer	Identificatio	n Number
	☐ Ad	ddress change	Doing Business As				23-19	89161	
	\prod_{N_i}	ame change	Number and street (or P O box if mail is not delivered	to street addr)	Room/su	лte	E Telephone	number	
	Ħ	- 1	123 SOUTH BROAD ST		Suit	e 1399	(215)	985-	3322
	Ħ	erminated	City, town or country	State ZIP	code + 4		<u> </u>		
	Ħ		PHILADELPHIA	PA 19	109		G Gross rece	eints \$ 1.	482,213.
			F Name and address of principal officer			H(a) Is this a	group return f		
	⊔^		AMANDA ARONOFF 123 S BROAD ST, STE 1399 PHI	יו. אחדו. סוד א סא 19	- 1.		affiliates includ		Yes No
	Tay		X 501(c)(3) 501(c) () ◀ (insert no.)		527	If 'No,'	attach a list (s	ee instructio	ns)
'-) 4347(a)(1) 01]		H(a) Croup (exemption num	har ►	
<u>, 1</u>			mensway.org	. b 1 y		on 1977	- 1		omicile PA
K			X Corporation Trust Association Other	L fear o	or Formatii	on 1 <i>31</i>	iii Sia	te or regar do	omicie FA
Pa		Summary	te the organization's mission or most signification	ant activities WOMF1	NIS M	IDA BU	TSES MO	NEV AN	ID.
	1		WARENESS TO FIGHT FOR AND AC						<u></u>
Activities & Governance			FICIENCY AND REPRODUCTIVE FR					'	
'nar			ADVOCACY AND EDUCATION.		1.2.1				
Ver	2		x I if the organization discontinued its o	operations or disposed	of mor	e than 25	% of its net	t assets	
ဗိ	3		ing members of the governing body (Part VI,		00.	oa 20		3	, 21
S	4		lependent voting members of the governing b					4	21
itie	5		of individuals employed in calendar year 201					5	12
ti V	6	Total number	of volunteers (estimate if necessary)					6	200
Ă	7a	Total unrelated	d business revenue from Part VIII, column (C	c), line 12				7a	0.
	b	Net unrelated	business taxable income from Form 990-T, li	ne 34				7b	
							rior Year		Current Year
ds	8		and grants (Part VIII, line 1h)			1	<u>,453,00</u>	8.	1,380,056.
Revenue	9		ce revenue (Part VIII, line 2g)	. 18			1.6 50		17 061
eve	10		come (Part VIII, column (A), lines 3, 4, and 7				16,50		17,061. -137,467.
ш.	11		e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10		2)	1	-57,34 ,412,17		1,259,650.
	12		- add lines 8 through 11 (must equal Part V		-)	<u> </u>	487,03		420,377.
	13		milar amounts paid (Part IX, column (A), lines			_	407,03	9.	420,377.
	14	•	to or for members (Part IX, column (A), line				E01 EC		E02 071
ø	15		r compensation, employee benefits (Part IX,		")		591,56		593,871.
Expenses	16a	Professional fu	undraising fees (Part IX, column (A), line 11e	e)					
кре	b	Total fundraisi	ing expenses (Part IX, column (D), line 25	- ppg-143	922.	<u>-</u>			
Ű	17	Other expense	es (Part IX, column (A), lines 11a-11d, 11 <mark>f</mark> -24	D REVEIVE			269,61	2.	271,717.
	18	Total expense	s Add lines 13-17 (must equal Part IX, co្ប៉ឹញ្ញី	nn (A), line 25)		1	,348,21	7.	1,285,965.
	19	Revenue less	expenses Subtract line 18 from line 12	171 17 174 EM 1/ 1/11/P	9		63,95	7.	-26,315.
P 8			<u> </u>			Beginnin	g of Current \		End of Year
lance a	20	Total assets (F	Part X, line 16)	Language of the second	الالتقاط	1	,494,30		1,493,401.
Not Assets or Fund Balancos	21	Total liabilities	s (Part X, line 26)	DODEN, L			91 <u>,</u> 57	5.	87,517.
ŞŞ	22	Net assets or	fund balances Subtract line 21 from line 20			<u>† </u>	,402,73	2.	1,405,884.
	rt II	Signature							
			clare that (have examined this return, including accompany rer (other than officer) is based by all information of which p	ing schedules and statements reparer has any knowledge	s, and to t	he best of m	y knowledge ar	nd belief, it i	s true, correct, and
			- 						

Signature of officer

ARANDA ARONOFF, EXECUTIVE DIRECTOR

Type or point name and title

	1 , , , ,									
	Print/Type prepa	rer's name	Preparer's signature	Ico	Date Date	te	Check	If PII	• •	
Paid	MARY SCO			CPA	02	2/02/12	self employe	d	0053346	<u>ಚ</u>
Preparer	Firm's name	►Boscarelli &	Zaiss, PC							
Use Only	Firm's address	► 57 South Mair	Street				Firm's EIN	<u> </u>		
		Yardley		PA	19067		Phone no	(856)	273-8855	

May the IRS discuss this return with the preparer shown above? (see instructions)

BAA For Paperwork Reduction Act Notice, see the separate instructions.

TEEA0101 03/25/11

X Yes No Form **990** (2010)

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Forn	1 990 (2010) WOMEN'S WAY	23-1989	161	F	2 age
Pai	Statement of Program Service Accomplishments		-		
	Check if Schedule O contains a response to any question in this Part III	<u> </u>			\Box
1	Briefly describe the organization's mission:				
	WOMEN'S WAY SERVES NEARLY 150,000 WOMEN, GIRLS, AND FAMILIES EA	CH YEAR			
	THROUGH FUNDING, ADVOCACY, AND EDUCATION PROGRAMS AND EVENTS.	SINCE			
	See Form 990, Page 2, Part III, Line 1 (continued)				
2	Did the organization undertake any significant program services during the year which were not listed o	n the pnor			
	Form 990 or 990-EZ?	[°] Г	Yes	X	No
	If 'Yes,' describe these new services on Schedule O.	_		_	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program se	rvices? . [Yes	X	No
Ŭ	If 'Yes,' describe these changes on Schedule O.				
4	Describe the exempt purpose achievements for each of the organization's three largest program service	s by expenses	Section	501(c))(3)
	and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants are expenses, and revenue, if any, for each program service reported.	nd allocations t	o others,	the to	tal
	expenses, and revenue, it any, for each program service reported.				
	016.001				
4 a	(Code:) (Expenses \$ 316,271. including grants of \$ 199,179.)	_			0.)
	WOMEN'S WAY PROVIDES SIX MEMBER AGENCIES WITH CRITICAL GENERAL				
	SUPPORT. THIS SUPPORT ALLOWS THESE AGENCIES TO CARRY OUT MEANI				
	DIRECT SERVICE AND ADVOCACY WORK THAT ADDRESSES THE NEEDS OF LO			- -	
	WOMEN AND THEIR FAMILIES IN THE PHILADELPHIA REGION. WE ALSO P				
	THESE AGENCIES WITH VALUABLE TECHNICAL ASSISTANCE WORKSHOPS THRO	OUGHOUT _			
		HESE	- -		
	WORKSHOPS ARE OFFERED FREE OF CHARGE AND ARE LED BY LOCAL PROFE	SSIONALS_			
	TO ENHANCE AND STRENGTHEN THE SERVICES, SKILLS AND KNOWLEDGE OF	THE			
	AGENCIES AND THEIR LEADERS. THE DIVERSITY OF OUR MEMBER AGENCI	ES			
	REPRESENTS A CONTINUUM OF SERVICES IN THE AREAS OF EDUCATION AN	D			
	See Form 990, Page 2, Part III, Line 4a (continued)				
4 b	(Code:) (Expenses \$ 376,509. including grants of \$ 203,429.) (Revenue \$			0.)
• • •	AS THE REGIONAL EXPERT ON ISSUES FACING WOMEN AND GIRLS, WOMEN'S	· · · · · · · · · · · · · · · · · · ·			<u></u> /
	HAS A STRONG NETWORK OF ORGANIZATIONS IT SUPPORTS THROUGH ITS T				
	GRANTMAKING INITIATIVES; MEMBER AGENCIES AND THE COMMUNITY WOME				
	FUND. THIS NETWORK OF GRANTEES ENSURES THAT A BROAD ARRAY AND	<u> </u>			
	CONTINUUM OF PERTINENT SERVICES AND ADVOCACY ARE AVAILABLE TO W	OMEN			
	AND GIRLS AND THAT THE MOST EFFECTIVE, RESPONSIVE, AND INNOVATIVE				
	BEST PRACTICES ARE DEVELOPED AND SHARED. OUR GRANTMAKING MODEL				
	THAT AN INDIVIDUAL DONOR'S DOLLARS ARE MAXIMIZED MOST FULLY, RES			-	
	IN GREATER COMMUNITY IMPACT, ON THE BREADTH AND DEPTH OF THE VAL				
	ISSUES FACING WOMEN AND GIRLS. THE COMMUNITY WOMEN'S FUND IS A	TMICE			
	See Form 990, Page 2, Part III, Line 4b (continued)				
					
4 ¢	(Code) (Expenses \$ 279,194. including grants of \$ 2,269.)	Revenue \$			<u>0.</u>)
	WOMEN'S WAY CONTINUES TO FIND A GREAT NEED FOR EDUCATION				
	AND ADVOCACY EFFORTS SURROUNDING CRITICAL ISSUES AFFECTING WOMES			. _	
	FAMILIES IN THE PHILADELPHIA REGION. TO CREATE POSITIVE POLICY	AND SOCIA	7F		
	CHANGE AROUND THESE ISSUES, WOMEN'S WAY CREATED AN ENHANCED EDUC			CACY	·
	PROGRAM. WOMEN'S WAY'S THREE EDUCATION AND ADVOCACY PRIORITIES	ARE HELP	NG		
	WOMEN TO ACHIEVE ECONOMIC SELF-SUFFICIENCY, ENSURING ACCESS TO COM	PREHENSIV	HEAL	TH_C	ARE
	FOR WOMEN, PRIMARILY REPRODUCTIVE HEALTH CARE, AND COUNTERING VIO	DLENCE AG	INST		
	WOMEN. THE PROGRAM'S STRATEGY INCLUDES RESEARCHING AND BUILDING			ESS	
	AROUND MANY CRITICAL WOMEN'S ISSUES, PARTNERING WITH VARIOUS CO				
	LEADERS, CREATING STRONG RELATIONSHIPS WITH LAWMAKERS, LAUNCHING				
	See Form 990, Page 2, Part III, Line 4c (continued)				
4 d	Other program services. (Describe in Schedule O.)	· -			
	(Expenses \$ 16,235. including grants of \$ 15,500.) (Revenue \$		0.)	
4e	Total program service expenses ► 988,209.				
BAA			Forn	1 990 ((2010)

Part IV Checklist of Required Schedules

- /-			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If Yes,' complete Schedule A	1	х	
2	ts the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2	х	<u> </u>
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		х_
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4	х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6	x	
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV	9		<u>x</u>
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V	10		x
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		- T - S	,
	a Did the organization report an amount for land, buildings and equipment in Part X, line 10° If 'Yes,' complete Schedule D, Part VI	11 a	х	
	b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII	116		<u>x</u> _
	c Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		<u>x</u>
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX	11 d	_	<u>x</u>
	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e	Х	
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	х	
	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	12a	х	
	b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		<u>X</u>
	a Did the organization maintain an office, employees, or agents outside of the United States? b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,	14a		<u>X</u>
	business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV' Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	14b		<u>X</u>
	or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to	15		<u>X</u>
	individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV	16		<u>X</u>
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	17		Х
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18	х	
	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III	19		x
20	a Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H	20		<u>X</u>
	b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20 b		х

Page 4

[1 41	tiv Oncernst of Required Seneraties (community)	Ţ	Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	21_	х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		x
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>	23		x
24 a	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No, 'go to line 25	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an 'on behalf of issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		<u>x</u> _
t	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		<u>x</u>
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II	26		_x_
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III	27		x
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):	,	3	· `.
a	A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		х
t	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28b		<u>x</u>
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		<u>x</u>
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		_X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30		х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		<u>X</u>
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 7701-3? If 'Yes,' complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34		х_
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		X
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 Yes X No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		<u>x</u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 197 Note. All Form 990 filers are required to complete Schedule O	38	х	<u></u>
BAA		Form	990 (2010)

Form 990 (2010) WOMEN'S WAY	23-1989161	F	age 5
Part V Statements Regarding Other IRS Filings and Tax Compliance			
Check if Schedule O contains a response to any question in this Part V		<u>,</u>	لن
		Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a	8	1, 1, 1, 2	ign.
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . 1b	0	````(`'
c Did the organization comply with backup withholding rules for reportable payments to vendors and reporta (gambling) winnings to prize winners?	ble gaming 1c	x	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a	12	, ,	7.
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	<u>2b</u>	Х	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)		. ,	٠,
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	<u>3a</u>		Х
b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O	<u>3b</u>		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other auth financial account in a foreign country (such as a bank account, securities account, or other financial account.)	ority over, a unt)? 4a		X
b If 'Yes,' enter the name of the foreign country:	-1,	,-4	. A
See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Acco	ounts	, ,	
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	<u>5a</u>		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction			Х
c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?	<u>5</u> c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	ganization 6a		Х
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or not tax deductible?	r gifts were		
7 Organizations that may receive deductible contributions under section 170(c).		```	·
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods services provided to the payor?	s and 7a	х	
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?	7ь	Х	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was rec Form 8282?	quired to file 7c		X
d If 'Yes,' indicate the number of Forms' 8282 filed during the year . 7d			, ,
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contra			<u>X</u>
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	<u>7f</u>		<u>X</u>
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8 as required?	<u>7g</u>		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization Form 1098-C?	file a		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess be holdings at any time during the year?	ons. Did the usiness		X
9 Sponsoring organizations maintaining donor advised funds.	~ ~	٦	
a Did the organization make any taxable distributions under section 4966?	9a		<u>X</u>
b Did the organization make a distribution to a donor, donor advisor, or related person?	9b	N 38	X
10 Section 501(c)(7) organizations. Enter			"、"
a Initiation fees and capital contributions included on Part VIII, line 12	, ,,	3	
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b		٠, ,	
11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders		٠,	,
			Ϋ́,
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b	120	, `	, 1 3,
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b	12a	, , , ;	3 -
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state?	13a	`	,-,
Note. See the instructions for additional information the organization must report on Schedule O		ν-	_ `
b Enter the amount of reserves the organization is required to maintain by the states in		``	
which the organization is licensed to issue qualified health plans	0.53		, '
c Enter the amount of reserves on hand			
14a Did the organization receive any payments for indoor tanning services during the tax year? .	14a		Х
h If 'Yes' has it filed a Form 720 to report these payments? If 'No.' provide an explanation in Schedule O	14b		

Pai	At VI. Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b be a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or char Schedule O. See instructions.			for	
	Check if Schedule O contains a response to any question in this Part VI			. X	
Sec	tion A. Governing Body and Management				
			Yes	No	
1 a	a Enter the number of voting members of the governing body at the end of the tax year 1a 21				
t	Enter the number of voting members included in line 1a, above, who are independent 1b 21			N /A	
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	2	```	x	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		x	
4	Did the organization make any significant changes to its governing documents	4		Х	
	since the prior Form 990 was filed?				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X	
6	Does the organization have members or stockholders?	_6_		X	
	a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	-1	х	
t	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		X	
	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
	The governing body?	8a	X		
	e Each committee with authority to act on behalf of the governing body? Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	8b	Х		
	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	9		X	
Sec	ALIOTI B. POlicies (This Section & Tequesis information about policies not required by the internal nevertible code.)		Yes	No	
10-	Does the organization have local chapters, branches, or affiliates?	10a	162	X	
		100			
b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?					
	has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	X		
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	12a	$\frac{1}{\mathbf{x}}$	· · ·	
	n Does the organization have a written conflict of interest policy? If 'No,' go to line 13 Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	x		
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done	12c	Х		
13	Does the organization have a written whistleblower policy?	13	Х		
14	Does the organization have a written document retention and destruction policy?	14	Х		
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		, `., , .,	` ' '	
а	The organization's CEO, Executive Director, or top management official .	15a	X		
b	Other officers of key employees of the organization	15 b		X	
	If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions.)		18.5	يو ما ما يو	
16 a	i Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	- 😯	X	
b	If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	<u> </u>	.,	
Sec	tion C. Disclosure		•		
17	List the states with which a copy of this Form 990 is required to be filed See Form 990, Page 6, Line 17 (continued)				
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) avinspection. Indicate how you make these available Check all that apply Own website X Another's website X Upon request	aılable	for p	ublic	
10		m. aad	- مراؤا	o o l	
	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest polic statements available to the public.	•		icial	
		15) 9		322	

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rorm	990	(2010)	WOMEN'S	WAY

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII.

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee'
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization	n nor any	relate	d or	gani	zati	on cor	npe	nsated any current of	ficer, director, or trust	ee
(A)	(B) (C)						(D)	(E)	(F)	
Name and title	Average hours	L	,—	<u>` </u>	,	that app		Reportable compensation from	Reportable compensation from	Estimated amount of other
	per week (describe hours for related organiza- tions in Schedule O)	andividual faustee or director	institutional frust ion	Officer	Xey amplayee	High est വേനുപ്പെടുded ലന്നിയാല	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099 MISC)	amount or other compensation from the organization and related organizations
(1) KIMBERLY REED										
DIRECTOR	0.50	Х			L			0.	0.	0.
(2) LYNDA BYRD										
DIRECTOR	0.70	X			L_			0.	0.	0.
(3) DA QUANA CARTER DIRECTOR	2.00	х		x				0.	0.	0.
(4) RITA BUCKLEY CONNOLLY										
DIRECTOR	1.50	Х						0.	0.	0.
(5) LORI REINER										
DIRECTOR	0.50	Х						0.	0.	0.
(6) ANNA MARIA DI DIO										
DIRECTOR	1.50	Х						0.	0.	0.
(7) ANN LANAHAN GILL										
DIRECTOR	2.00	Х		Х				0.	0.	0.
(8) BETH GLASSMAN DIRECTOR	3.25	X		x				0.	0.	0.
(9) ELAYNE HOWARD	1						-			
DIRECTOR	7.00	х		х				0.	0.	0.
(10) GRACE TONCICH										
DIRECTOR	0.70	Х						0.	0.	0.
(11) ELIZABETH IRELAND										
DIRECTOR	1.50	Х						0.	0.	0.
(12) JEFFREY CULP										
DIRECTOR	0.50	Х						0.	0.	0.
(13) MARY KOHART										-
DIRECTOR	0.25	Х						0.	0.	0.
(14) LISA MATHEWSON	_									
DIRECTOR	2.00	X						0.	0.	0.
(15) ALLEN MODEL]									
DIRECTOR	1.50	X						0.	0.	0.
(16) ELIZABETH MURPHY										
DIRECTOR	1.50	Х	Ш					0.	0.	0.
(17) DIANE APFELBAUM TOLL]									
DIRECTOR	1.50						!	0.	0.	0.
BAA		1	ΓΕΕΑ	0107	12	/21/10				Form 990 (2010)

c Total from continuation sheets to Part VII, Section A 20,686. 0. 1,150. d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual 3 X For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes' complete Schedule J for 4 X 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person X Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

20,686

0.

1,150.

(A)
Name and business address

(B)
Description of services

(C)
Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than
\$100,000 in compensation from the organization >

(29)

1 b Sub-total

, · · ·	C. C. Maria Statement of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
NATS	1 a Federated campaigns b Membership dues	1a 248,664. 1b 0.				
FTS, GF R AMO	c Fundraising events	1c 411,003.			,	
SIMILA	e Government grants (contributions)	1e 0.			, , , , , , , , , , , , , , , , , , , ,	
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	f All other contributions, gifts, grants, and similar amounts not included above	1f 720,389.	1			,
AND	g Noncash contributions included in lns la-3 h Total. Add lines la-1f		1,380,056.	513	,	•
<u> </u>	n total. And lines ra-it	Business Code	1,360,036.		,	
PROGRAM SERVICE REVENUE	2ab					
SERV	d					
AM S	e					
ROGR	f All other program service revenue	<u> </u>		Republication of the	2	5.35,8
	g Total. Add lines 2a-2f Investment income (including diviouther similar amounts)		16,172.			, t , , , , , , , , , , , , , , , , , ,
	4 Income from investment of tax-ex					
	5 Royalties					
	(i) Re	al (ii) Personal		, '		,
	6a Gross Rents .		, ,		. ,	,
	b Less: rental expenses c Rental income or (loss)				,	, ,
	d Net rental income or (loss)	•	`			
	7a Gross amount from sales of (i) Secur	ities (ii) Other	5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	3. 2. 2. 3.		17.17.17.1
	assets other than inventory 27,	097.				
		208.				
	• • • • • • • • • • • • • • • • • • • •	889.		ì		
	d Net gain or (loss)	· <u>.,</u>	889.	889.	0.	0.
REVENUE	8a Gross income from fundraising ev (not including \$ 411,0	03.		,		,
	of contributions reported on line 1 See Part IV, line 18	a 58,216.		٠,		
OTHER	b Less: direct expenses	b 196,355.				200
6	c Net income or (loss) from fundrais		-138,139.		0.	-138,139.
	9a Gross income from gaming activities See Part IV, line 19			1211	-	
	b Less direct expenses	b		. ,	•	
	c Net income or (loss) from gaming	activities				
	10a Gross sales of inventory, less retu and allowances	a			,	٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠, ٠
	b Less. cost of goods sold	. b[, , , , ,		•	,
	c Net income or (loss) from sales of	Business Code	1 1			
	11a	223,11033 0000	,			,
	b MANAGEMENT FEE	900099	672.	672.	<u> </u>	. 0.
	c					
	d All other revenue					
	e Total. Add lines 11a-11d	.	672.	17. 200		100 100
	12 Total revenue. See instructions	•	1,259,650.	17,733.	0.	-138,139.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	not include amounts reported on lines	(A)	(B) Program service	(C) Management and	(D) Fundraising
6b,	7b, 8b, 9b, and 10b of Part VIII.	Total expenses	expenses	general expenses	expenses
1	and organizations in the U.S. See Part IV, line 21	420,377.	420,377.		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
	Benefits paid to or for members			<u> </u>	
5	Compensation of current officers, directors, trustees, and key employees	102,872.	72,936.	18,414.	11,522.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	384,084.	271,794.	69,009.	43,281.
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	4,762.	3,376.	853.	533.
9	Other employee benefits	64,569.	45,779.	11,558.	7,232.
10	Payroll taxes	37,584.	26,647.	6,728.	4,209.
11	Fees for services (non-employees):				
á	Management				
ŀ	Legal				
	Accounting	11,000.	7,524.	2,211.	1,265.
	Lobbying				
	Professional fundraising services. See Part IV, line 17.		2.055		
	Investment management fees .	5,789.	3,957.	1,165.	667.
	Other	10,618.	7,263.	2,134.	1,221.
	Advertising and promotion	45 400	20.002	C 020	0.550
13	Office expenses .	45,482.	28,993.	6,930.	9,559.
14	Information technology	13,851.	9,462.	2,787.	1,602.
15	Royalties	64,673.	44,310.	12,885.	7,478.
16	Occupancy . Travel	2,491.	1,909.	183.	399.
17 18	Payments of travel or entertainment expenses for any federal, state, or local public officials	2,431.	1,303.	103.	333.
19	, ,	8,379.	7,785.	162.	432.
20	Interest ,				
	Payments to affiliates .			<u> </u>	
	Depreciation, depletion, and amortization	7,226.	4,932.	1,457.	837.
	Insurance	6,738.	4,603.	1,356.	779.
24	covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
ā	WORKPLACE ADMIN FEES	27,847.	0.	0.	27,847.
t	COMMUNICATIONS & OUTREACH	48,745.	24,102.	0.	24,643.
	PROV FOR UNCOLLECTIBLE PLEDGES	15,277.	0.	15,277.	0.
•	DUES & PUBLICATIONS	2,219.	1,516.	447.	256.
e	REPAIRS & MAINTENANCE	882.	602.	177.	103.
f	All other expenses	500.	342.	101.	57.
_25	Total functional expenses. Add lines 1 through 24f .	1,285,965.	988,209.	153,834.	143,922.
26	Joint costs. Check here Lift of following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation	•			
BAA					Form 990 (2010)

Par	<u> १ X</u>	Balance Sheet			
			(A) Beginning of year		(B) End of year
П	1	Cash – non-interest-bearing		1	
	2	Savings and temporary cash investments	687,482.	2	707,155
- 1	3	Pledges and grants receivable, net	262,430.	3	241,759
	4	Accounts receivable, net		4	
	5	Receivables from current and former officers, directors, trustees, key employees and highest compensated employees. Complete Part II of Schedule L	5,	5	7, 77
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1) persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions).	», «, «, «, «, «, «, «, «, «, «, «, «, «,	6	, , , , , , , , , , , , , , , , , , ,
SSETS	7	Notes and loans receivable, net		7	
§	8	Inventories for sale or use		8	
T	9	Prepaid expenses and deferred charges	45,891.	9	17,107
	10 a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 56, 98		, ,	, , , , ,
		Less: accumulated depreciation	 1	10 c	20,389
		Investments – publicly traded securities	454,327.	11	488,591
- 1	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related See Part IV, line 11	``	13	
	14	Intangible assets		14	1
	15	Other assets. See Part IV, line 11	18,127.	15	18,400
- 1	16	Total assets. Add lines 1 through 15 (must equal line 34)	1,494,307.	16	1,493,401
-+	17	Accounts payable and accrued expenses	18,452.	17	12,563
- 1	18	Grants payable	48,475.	18	50,898
- 1	19	Deferred revenue	10,1,01	19	50,030
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D	-	21	
J		•	A 7	, <u>-</u> ,	3 3 3 6
Ļ	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
Ė	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
- 1	25	Other liabilities Complete Part X of Schedule D	24,648.	25	24,056
- 1		Total liabilities. Add lines 17 through 25	91,575.	26	87,517
-		Organizations that follow SFAS 117, check here > X and complete lines	, ,		" ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
E E		27 through 29 and lines 33 and 34.	, , , ,	-	
Ą	27	Unrestricted net assets .	1,050,561.	27	1,154,202
Š.		Temporarily restricted net assets	352,171.	28	251,682
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	29	Permanently restricted net assets		29	==
P		Organizations that do not follow SFAS 117, check here ► and complete	3-1 - 1 - 1	1,000	\$ 48.5-20; D
		lines 30 through 34.		,	
חשבם	30	Capital stock or trust principal, or current funds		30	_
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Řĺ.	32	Retained earnings, endowment, accumulated income, or other funds		32	
ฉิเ	32 33	Total net assets or fund balances.	1,402,732.	33	1,405,884
ES		Total liabilities and net assets/fund balances	1,494,307.	34	1,493,401
RAA	34	Total naumites and their assers/fully balafices	1 1,434,301.	<u> </u>	Form 990 (2010

BAA

Form 990 (2010)

Form 990 (2010) WOMEN'S WAY	23-19	89161	Pi	age 12
Part XI Reconciliation of Net Assets				
Check if Schedule O contains a response to any question in this Part XI				П
		ı		
1 Total revenue (must equal Part VIII, column (A), line 12)			<u>,259,</u>	
2 Total expenses (must equal Part IX, column (A), line 25)	· · · · · · —	 	,285,9	
3 Revenue less expenses. Subtract line 2 from line 1	⊢	3	-26,3	
4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))		4 1	,402,	
5 Other changes in net assets or fund balances (explain in Schedule O)		5	29,4	<u>467.</u>
6 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))		6 1	,405,8	884.
Part XII Financial Statements and Reporting				
Check if Schedule O contains a response to any question in this Part XII				
		_	Yes	No
1 Accounting method used to prepare the Form 990			- 1 '	1
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.			,	
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		<u> </u>	2a	X_
b Were the organization's financial statements audited by an independent accountant?			2b X	
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for over review, or compilation of its financial statements and selection of an independent accountant?	sight of the a	nudit,	2c X	
If the organization changed either its oversight process or selection process during the tax year, exp in Schedule O.	lain			(), (), (),
d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year viseparate basis, consolidated basis, or both	vere issued o	on a	. , -* ;	. ~ 5.
X Separate basis Consolidated basis Both consolidated and separate basis			, *	-
3a As a result of a federal award, was the organization required to undergo an audit or audits as set for Audit Act and OMB Circular A-133?	th in the Sing	gle ·	3a	x
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	the required	audit	3Ь	
BAA		Fo	orm 990 ((2010)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Employer Identification number

Schedule A (Form 990 or 990-EZ) 2010

WOM	EN'	'S WAY							23-1	989161	L		
Part				(All organizations					See i	nstruct	ions.		
The o	rgai	nization is not a priva	ate foundation because	e it is: (For lines 1 throu	սցի 11, մ	check or	nly one i	box.)					
1	Ц	A church, convention	n of churches or assoc	ciation of churches desc	cribed in	section	170(b)(1)(A)(i).					
2	Ц			(ii). (Attach Schedule E									
3	Ц			e organization describe									
4	Ш	A medical research	organization operated	in conjunction with a h	ospital d	lescribed	d in sect	tion 170	(b)(1)(A))(iii). Ent	ter the hosp	utal's	
5		name, city, and state An organization ope 170(b)(1)(A)(iv). (Co	rated for the benefit o	f a college or university	owned	or opera	ited by a	govern	mental	unit desc	cribed in se	ction	
6 7	∇	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)											
	$\overline{}$			τ (I.) '((b)(1)(A)(vi). (Complet	la Dart II								
8 9				more than 33-1/3% of		•	contrib	utione	member	shin fee	e and area	c 1006	unte
y	_	from activities relate investment income a June 30, 1975. See	d to its exempt function and unrelated busines: section 509(a)(2). (Co	ons – subject to certain s taxable income (less : mplete Part III.)	excepti section 5	ons, and 511 tax)	d (2) no from bu	more th	ian 33-1 s acquir	/3% of it	s support f	rom ai	ross
10	Ц	, ,	•	xclusively to test for pu		-							
11	Ц	more publicly suppo	rted organizations des	xclusively for the benef cribed in section 509(a) ion and complete lines	ነ(1) or s	ection 5	09(a)(2)	tions of . See si	f, or carr ection 5	y out the 09(a)(3). —	e purposes Check the	of one box t	e or hat
		a Type I	b Type II		I – Fund					d 📗	Type III -		r
е		By checking this box other than foundatio section 509(a)(2).	c, I certify that the organization managers and other	anization is not controlle than one or more publ	ed directicly supp	tly or incoorted o	irectly t rganizat	oy one o ions des	or more scribed i	dısqualifi ın sectior	ied person: n 509(a)(1)	or	
f			eceived a written detei	mination from the IRS	that is a	Type I,	Type II	or Type	III supp	orting or	ganızatıon	r	
g		Since August 17, 20	06, has the organization	on accepted any gift or	contrib	ution fro	m any c	of the fo	llowing ;	oersons?)		
												Yes	No
		(i) A person who below, the gov	directly or indirectly co erning body of the sur	ontrols, either alone or to ported organization?	together	with per	rsons de	escribed	ın (ii) a	nd (III)	11 g (i)		
		(ii) A family memb	per of a person describ	oed in (i) above?	-						11 g (iı)		<u> </u>
		• •	•	described in (i) or (ii) at							11 g (iii)		L
<u>h</u>		Provide the following	information about the	supported organizatio	n(s).	-				~			
		(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	organiz column (your go	is the ration in in income	the organ	ou notify azation in a (i) of apport?	colur	ation in nn (i) ed in the	(vii) Amour	it of sup	port
					Yes	No	Yes	No	Yes	No			
(A)										;			
(B)													
					İ		_						
(C)													
(D)													
(E)				<u> </u>		- N	2 15,	1	,	16 2 2 2			
Total										10 TO			

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Rart'll | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Cale begi	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants.').	1,542,778.	1,672,710.	1,663,349.	1,453,008.	1,380,056.	7,711,901.
2	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	1,542,778.	1,672,710.	1,663,349.	1,453,008.	1,380,056.	7,711,901.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						370,432.
6	Public support. Subtract line 5 from line 4						7,341,469.
Sec	tion B. Total Support	,	. (5, 3,7)	, , , , , , , , , , , , , , , , , , , ,		77 55 23, 37 6	_ 1,341,403.
Cale	ndar year (or fiscal year nning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4	1,542,778.	1,672,710.	1,663,349.	1,453,008.	1,380,056.	7,711,901.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	23,024.	20,355.	17,187.	14,598.	16,172.	91,336.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV)			,		_	
11	Total support. Add lines 7 through 10		(1)		,		7,803,237.
12	Gross receipts from related activ	ities, etc (see inst	ructions)			12	
	First five years. If the Form 990 organization, check this box and	stop here		d, third, fourth, or	fifth tax year as a	a section 501(c)(3)) ► □
	tion C. Computation of Pul					1 - 1	
	Public support percentage for 20 Public support percentage from 2	=	•	e II, column (f))		14	94.08%
					1 45 - 15 - 14 - 22	L	
	33-1/3% support test — 2010. If t and stop here. The organization	qualifies as a pub	licly supported or	ganization	•	• • •	> 🔀
b	33-1/3% support test – 2009. If t and stop here. The organization	he organization di qualifies as a pub	d not check a box licly supported org	t on line 13 or 16a ganization	a, and line 15 is 3	3-1/3% or more, o	heck this box
17 a	10%-facts-and-circumstances te or more, and if the organization the organization meets the 'facts	meets the 'facts-a	nd-circumstances	' test, check this t	oox and stop here	. Explain in Part!	V how
	10%-facts-and-circumstances te or more, and if the organization i organization meets the 'facts-and	meets the 'facts-a d-circumstances'	nd-circumstances test. The organiza	' test, check this t ition qualifies as a	oox and stop here a publicly supporte	Explain in Part I ed organization	V how the ▶
18 3AA	Private foundation. If the organiz	zation did not ched	ck a box on line 1	3, 16a, 16b, 17a,			ructions > 1

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
	dar year (or fiscal yr beginning in) > Gifts, grants, contributions and membership fees	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
	received. (Do not include any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3							
	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	facilities furnished by a governmental unit to the organization without charge.						
	Total. Add lines 1 through 5. Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c	Add lines 7a and 7b.						
	Public support (Subtract line 7c from line 6)				, , , , ,	, i	,
	tion B. Total Support	4 > 2005	4.2007	(-) 2000	(4) 2000	(-) 2010	/O Total
	dar year (or fiscal yr beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
11	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV).						
	Total support. (Add Ins 9, 10c, 11, and 12.)			<u> </u>	<u> </u>	l	<u> </u>
14	First five years. If the Form 990 organization, check this box and	is for the organiza stop here	ition's first, secon	d, third, fourth, o	r fifth tax year as	a section 501(c)	(3) ►
Sec	tion C. Computation of Pu		ercentage				
	Public support percentage for 20			e 13, column (f))		15	
	Public support percentage from 2					. 16	8
Sec	tion D. Computation of Inv						
17	Investment income percentage for				mn (f)) .	17	
18	Investment income percentage fi					. 18	
	33-1/3% support tests – 2010. If is not more than 33-1/3%, check	this box and stop	here. The organ	ization qualifies a	is a publicly suppo	orted organizatio	n ► 📙
	33-1/3% support tests – 2009. If line 18 is not more than 33-1/3%	, check this box a	nd stop here. The	e organization qui	alifies as a publicl	y supported orga	anization
20 BAA	Private foundation. If the organiz	zatiori did not che	CK a box on line TEEA0403				990 or 990-EZ) 2010
JAA			IEEMUHUJ	I ET E JI TU	J((1 01111	

Schedule A	(Form 990 or 990	-EZ) 2010 WOM	EN'S WAY			23-1985	TOT Pag	<u> 3e 4</u>
Part IV	Supplemental Part II, line 17 (See instruction	Information. (a or 17b; and ons).	Complete this pa Part III, line 12.	art to provide the Also complete	ne explanations rethis part for any	required by P additional in	art II, line 10; nformation.	
								–
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SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public

If the organization answered 'Yes,' to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then • Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C. • Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B. Section 527 organizations: Complete Part I-A only. If the organization answered 'Yes,' to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A. Do not complete Part II-B. Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A. If the organization answered 'Yes,' to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then Section 501(c)(4), (5), or (6) organizations: Complete Part III Employer Identification number 23-1989161 WOMEN'S WAY Part I-A | Complete if the organization is exempt under section 501(c) or is a section 527 organization. 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. 2 Political expenditures 3 Volunteer hours Part I-B | Complete if the organization is exempt under section 501(c)(3). **►**\$ 1 Enter the amount of any excise tax incurred by the organization under section 4955 \$ 2 Enter the amount of any excise tax incurred by organization managers under section 4955 Yes Nο 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? No 4a Was a correction made? bilf 'Yes,' describe in Part IV. Part I-C | Complete if the organization is exempt under section 501(c), except section 501(c)(3) 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities Total exempt function expenditures. Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization file Form 1120-POL for this year? Yes Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV (e) Amount of political contributions received an promptly and directly delivered to a separate political organization if none, enter -0-(d) Amount paid from filing organization's funds If none, enter-0 (b) Address (c) EIN (a) Name (1)(2) (3) (4) (5)

(6)

b Lobbying ceiling amount (150% of line 1,273,269. 2a, column (e)) c Total lobbying 1,928 3,870 10,881 22,522 expenditures 39,201. d Grassroots nontaxable amount 52,528 56,329 52,456 50,899 212,212. Υ, e Grassroots ceiling amount (150% of line 318,318. 2d, column (e)) f Grassroots lobbying expenditures 1,915 2,837 9,077 20,118. 33,947.

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Schedule C (Form 990 or 990-EZ) 2010

Page 3

Schedule C (Form 990 or 990-EZ) 2010 WOMEN'S WAY

Partill-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)	(b)
	Yes	No	Amount
During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c Media advertisements?			, ,
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?	 -		
		<u> </u>	
g Direct contact with legislators, their staffs, government officials, or a legislative body?		 -	
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	<u> </u>	l	
i Other activities? If 'Yes,' describe in Part IV			
j Total. Add lines 1c through 1:	,	i :	(
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?	-	1.	,
b If 'Yes,' enter the amount of any tax incurred under section 4912	,		
c If 'Yes,' enter the amount of any tax incurred by organization managers under section 4912	\ \ \ \ \ \		
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	4 3 4 2 3		
Part III-A Complete if the organization is exempt under section 501(c)(4), section 501	(c)(5)	, or	
section 501(c)(6).			
			Yes No
1 Were substantially all (90% or more) dues received nondeductible by members?			1
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? .			2
3 Did the organization agree to carryover lobbying and political expenditures from the prior year?	_		3
Part III-B Complete if the organization is exempt under section 501(c)(4), section 501 section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered 'No' OR if Pais answered 'Yes.'	(c)(5) rt III- <i>.</i>	, or A, lin	e 3
		1	
1 Dues, assessments and similar amounts from members		-	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).			
a Current year		2a	
b Carryover from last year .		2b	
c Total		2с	. <u></u>
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and politi	s cal	.	
expenditure next year?	· ·	4	
5 Taxable amount of lobbying and political expenditures (see instructions)		5	
Part IV Supplemental Information			
Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Also, complete this part for any additional information.	d Part	II-B, II	ne 1ı.
	_ _		
	— .		
	_ ~		

Schedule C (Form 990 or 990-EZ) 2010 WOMEN'S WAY	23-1989161	Page 4
Schedule C (Form 990 or 990-EZ) 2010 WOMEN'S WAY Part IV Supplemental Information (continued)		
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SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered 'Yes,' to Form 990,
Part IV, lines 6, 7, 8, 9, 10, 11, or 12.

Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Employer identification number

MON	MEN'S WAY			23-1989161	
Par	t I Organizations Maintaining Dono	Advised Funds or Other Similar F	unds or	Accounts. Complet	e if
	the organization answered 'Yes' t	o Form 990, Part IV, line 6.			
		(a) Donor advised funds		(b) Funds and other ac	counts
1	Total number at end of year	·	1.		
2	Aggregate contributions to (during year)	16,800			
3	Aggregate grants from (during year)	15,500			
4	Aggregate value at end of year	6,835	5.		
5	Did the organization inform all donors and don funds are the organization's property, subject to	o the organization's exclusive legal control?		X Yes	☐ No
	Did the organization inform all grantees, donor used only for charitable purposes and not for t purpose conferring impermissible private bene	he benefit of the donor or donor advisor, or fit?	for any oth	er X Yes	☐ No
	t II Conservation Easements. Compl		es' to For	m 990, Part IV, line	e 7.
1	Purpose(s) of conservation easements held by				
	Preservation of land for public use (e.g., re	· -ned		storically important land	area
	Protection of natural habitat	Preservation	on of a cert	ified historic structure	
_	Preservation of open space				
2	Complete lines 2a through 2d if the organization last day of the tax year	in held a qualified conservation contribution	in the form	of a conservation ease	ment on the
				Held at the End of t	he Tax Year
a	Total number of conservation easements		2	a	
Ł	Total acreage restricted by conservation easer	nents	2	b	
	Number of conservation easements on a certification		2	С	
c	Number of conservation easements included in structure listed in the National Register	(c) acquired after 8/17/06, and not on a his	storic 2	d	
3	Number of conservation easements modified, t				e
_	tax year ►	at a forested o			
4	Number of states where property subject to con-		_		
5	Does the organization have a written policy regand enforcement of the conservation easement	ts it holds?		∐ Yes	☐ No
6	Staff and volunteer hours devoted to monitorin	g, inspecting, and enforcing conservation ea	sements d	luring the year	
7	Amount of expenses incurred in monitoring, in > \$	specting, and enforcing conservation easem	ents during	the year	
8	Does each conservation easement reported on $170(h)(4)(B)(i)$ and section $170(h)(4)(B)(ii)$?	line 2(d) above satisfy the requirements of .	section	Yes	☐ No
9	In Part XIV, describe how the organization repinclude, if applicable, the text of the footnote to conservation easements	the organization's financial statements tha	t describes	the organization's acco	ce sheet, and unting for
Par	d III Organizations Maintaining Collectory Complete if the organization answers	ctions of Art, Historical Treasures, vered 'Yes' to Form 990, Part IV, Irr	or Other ne 8.	Similar Assets.	
1 a	If the organization elected, as permitted under art, historical treasures, or other similar assets in Part XIV, the text of the footnote to its finan-	held for public exhibition, education, or rese	venue state earch in fur	ement and balance shee therance of public servi	t works of ce, provide,
t	If the organization elected, as permitted under historical treasures, or other similar assets hel- following amounts relating to these items:	d for public exhibition, education, or research	h in further	ance of public service, p	provide the
	(i) Revenues included in Form 990, Part VIII,	line 1		. ▶\$	
	(ii) Assets included in Form 990, Part X	line I	•	▶\$	
2	If the organization received or held works of ar amounts required to be reported under SFAS 1	t, historical treasures, or other similar assets	s for financ	cial gain, provide the foll	owing
а	Revenues included in Form 990, Part VIII, line	1		►\$	_
	Assets included in Form 990, Part X			► \$	

Schedule D (Form 990) 2010 WOME		4:	of Aut Lligh	ariaal Trans)than	23-198 Cimilar Acc		Page 2	
Part III Organizations Mainta										
3 Using the organization's acquisit items (check all that apply):	ion, accession	n, and ot	her records, ch	eck any of the	following th	at are a	significant us	e of its coll	ection	
a Public exhibition			d Loan	or exchange pi	rograms			•		
b Scholarly research	b Scholarly research e Other									
c Preservation for future gener	c Preservation for future generations									
4 Provide a description of the orga Part XIV.			•	•	,					
5 During the year, did the organiza assets to be sold to raise funds r	ition solicit or ather than to	receive be main	donations of art tained as part o	t, historical trea of the organizat	sures, or o ion's collec	ther sin	nılar 	Yes	No	
Part IV Escrow and Custodia 9, or reported an amo	II Arranger ount on For	nents. m 990,	Complete if on Part X, line	organizatıon 21.	answere	d 'Yes	s' to Form 9	90, Part I	V, line	
1 a Is the organization an agent, trus included on Form 990, Part X?	stee, custodia	n, or oth	er intermediary	for contribution	ns or other	assets	not	Yes	☐ No	
b If 'Yes,' explain the arrangement	in Part XIV a	and comp	lete the followi	ng table:						
								Amount		
c Beginning balance						1c				
d Additions during the year					-	1 d				
e Distributions during the year		-	•			1e				
f Ending balance						1f		<u></u>		
2a Did the organization include an a	mount on Fo	rm 990, f	Part X, line 21?				[Yes	No	
b If 'Yes,' explain the arrangement								-		
Part V Endowment Funds. Co	mplete if t	he orga	anızation ans	swered 'Yes'	' to Form	<u>990, I</u>	Part IV, line	<u>10.</u>		
	(a) Curren	year	(b) Prior yea	r (c) Two	years back	(b)	hree years back	(e) Four	years back	
1 a Beginning of year balance						2 ",		. (0)	. '	
b Contributions									, , ,	
c Net investment earnings, gains, and losses						' '	,			
d Grants or scholarships						` `	- 4		1 - 12-	
e Other expenditures for facilities and programs					· · ·	1,5	- 153 - 154	1. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$ 137 h	
f Administrative expenses						1 7 3				
g End of year balance						1200		\$75 gr	2 × (2)(+2 × ()	
2 Provide the estimated percentage	e of the year	end bala	nce held as:							
a Board designated or quasi-endov	vment 🟲		8							
b Permanent endowment ►	9	i								
c Term endowment ►										
3a Are there endowment funds not a organization by	n the posses:	sion of th	e organization	that are held a	nd administ	ered fo	r the	Ye	s No	
(i) unrelated organizations								3a(i)		
(ii) related organizations								3a(ii)		
b If 'Yes' to 3a(ii), are the related of	organizations	listed as	required on Sc	hedule R?				3b		
4 Describe in Part XIV the intended	d uses of the	organiza	tion's endowme	ent funds.						
Part VI Land, Buildings, and	Equipment	t. See F	orm 990, Pa	art X, line 10)					
Description of investment		(a) Cost	or other basis vestment)	(b) Cost or basis (oth	other		cumulated eciation	(d) Book	value	
1 a Land	•					- 7				
b Buildings										
c Leasehold improvements										
d Equipment				56	,985.		36,596.	- 2	20,389.	
e Other										
Total. Add lines 1a through 1e (Colum	n (d) must eq	ual Form	990, Part X, co	olumn (B), line	10(c).) .		-	- 2	20,389.	
BAA							Sched	ule D (Form		

(6) (7) (8) (9) (10)(11)24,056. Total. (Column (b) must equal Form 990, Part X, column (B) line 25)

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^{2.} FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

	23-1989161	Page 4
Part:XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements		
1 Total revenue (Form 990, Part VIII,column (A), line 12)		1,259,650.
2 Total expenses (Form 990, Part IX, column (A), line 25)		1,285,965.
3 Excess or (deficit) for the year. Subtract line 2 from line 1		-26,315.
4 Net unrealized gains (losses) on investments		29,467
5 Donated services and use of facilities		
6 Investment expenses		
7 Prior period adjustments		
8 Other (Describe in Part XIV)	·	
9 Total adjustments (net). Add lines 4 through 8		
10 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9		3,152
Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per	Return	
1 Total revenue, gains, and other support per audited financial statements	. 1	1,327,298.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:	133	
a Net unrealized gains on investments	7.	
b Donated services and use of facilities 2b 43,970	5.	
c Recoveries of prior year grants		
d Other (Describe in Part XIV)	7.	
e Add lines 2a through 2d	. 2e	73,437.
3 Subtract line 2e from line 1		1,253,861.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:	2 2	•
a Investments expenses not included on Form 990, Part VIII, line 7b 4a 5, 789		
b Other (Describe in Part XIV.) 4b		
c Add lines 4a and 4b	. 4c	5,789.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		1,259,650.
Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses p	er Return	-,, <u>-,-</u>
1 Total expenses and losses per audited financial statements		1,324,146.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25		<u> </u>
a Donated services and use of facilities . 2a 43,970	. - '	
b Prior year adjustments 2b	7. 1	
c Other losses	7. 1	
d Other (Describe in Part XIV.)		
e Add lines 2a through 2d		43,970.
3 Subtract line 2e from line 1	. 3	1,280,176.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	`\	
a Investments expenses not included on Form 990, Part VIII, line 7b 4a 5, 789	a. [-]	
b Other (Describe in Part XIV)		
c Add lines 4a and 4b	4c	5,789.
5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	1,285,965.
Part XIV Supplemental Information		
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, line 4, Part X, line 2, Part XI, line 8; Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also completany additional information	/, lines 1b and 2 te this part to pi	2b, rovide
Pt X MANAGEMENT OF THE ORGANIZATION CONSIDERS THE LIKELIA	100D	
OF CHANGES BY TAXING AUTORITIES IN ITS FILED INCOME	<u>TAX</u>	
RETURNS AND RECOGNIZES A LIABILITY FOR OR DISCLOSES		
POTENTIAL SIGNIFICANT CHANGES THAT MANAGEMENT BELIEV	ÆS	
ARE MORE LIKELY THAN NOT TO OCCCUR UPON EXAMINATION	<u>BY</u>	
TAX AUTHORITIES, INCLUDING CHANGES TO THE ORGANIZAT	ON'S	
STATUS AS A NOT-FOR-PROFIT ENTITY. MANAGEMENT BELIE	EVES	
THE ORGANIZATION MET THE REQUIREMENTS TO MAINTAIN I	rs	

Schedule D (Form 990) 2010 WOMEN'S WAY	23-1989161	Page 5
Part XIV Supplemental Information (continued)		
TAX-EXEMPT STATUS AND HAS NOT IDENTIFIED ANY MA	TERIAL	
UNCERTAIN TAX POSITIONS SUBJECT TO THE UNRELATE	D	
BUSINESS INCOME TAX THAT REQUIRE RECOGNITION OR	DISCLSOURE	
	ORGANIZATION'S	
INCOME TAX RETURNS FOR THE PAST THREE YEARS ARE	SUBJECT	
TO EXAMINATION BY TAX AUTHORITIES, AND MAY CHAN	GE_UPON	
EXAMINATION.		
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SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

2010

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service Name of the organization Complete if the organization answered Yes' to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions.

23-1989161 WOMEN'S WAY Part I Fundraising Activities. Complete if the organization answered 'Yes' to Form 990, Part IV, line 17 Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply Mail solicitations Solicitation of non-government grants а b Internet and email solicitations f Solicitation of government grants Special fundraising events C Phone solicitations d In-person solicitations 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key Yes No employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If 'Yes,' list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (i) Name and address of individual (ii) Activity (iii) Did fundraiser (iv) Gross receipts (or retained by) (vi) Amount paid to or entity (fundraiser) have custody or control from activity fundraiser listed in (or retained by) of contributions? column (ı) organization Yes 1 2 3 4 5 6 7 8 9 10 Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

Schedule G (Form 990 or 990-EZ) 2010 WOMEN'S WAY Page 2 Part II Fundraising Events. Complete if the organization answered 'Yes' to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6a. List events with gross receipts greater than \$5,000. (d) Total events (a) Event #1 (b) Event #2 (c) Other events (add column (a) DINNER FALL GALA NONE through column (c)) (event type) (event type) (total number) 1 Gross receipts 302,466. 159,460 461,926. 2 Less: Charitable contributions 259,735 143,975. 403,710. 3 Gross income (line 1 minus line 2) 42,731. 15,485. 58,216. 4 Cash prizes 5 Noncash prizes 6 Rent/facility costs 60,477. 44,589 7 Food and beverages. 105,066. 11,600. 8 Entertainment 11,600. 9 Other direct expenses . 58,370. 21,319 79,689. 10 Direct expense summary Add lines 4- through 9 in column (d) 196,355. 11 Net income summary. Combine line 3, column (d), and line 10... -138,139. Gaming, Complete if the organization answered 'Yes' to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (d) Total gaming (add column (a) through column (c)) (b) Pull tabs/Instant (c) Other gaming (a) Bingo bingo/progressive bingo 1 Gross revenue 2 Cash prizes 3 Non-cash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes Yes 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary Combine lines 1, column (d) and line 7 9 Enter the state(s) in which the organization operates gaming activities. a is the organization licensed to operate gaming activities in each of these states? No **b** If 'No,' explain. 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes

b If 'Yes,' explain

Sche	edule G (Form 990 or 990-EZ) 2010 WOMEN'S WAY	23-1989161	Page 3
11	Does the organization operate gaming activities with nonmembers?	Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity administer charitable gaming?	formed to	No
13	Indicate the percentage of gaming activity operated in:		
	a The organization's facility	13a	98
	An outside facility	13Ъ	8
14	Enter the name and address of the person who prepares the organization's gaming/special events books a	nd records:	
	Name >		
	Address ►		
t	a Does the organization have a contact with a third party from whom the organization receives gaming rever by if 'Yes,' enter the amount of gaming revenue received by the organization > \$ and of gaming revenue retained by the third party > \$ If 'Yes,' enter name and address of the third party.		No
	Name •	·	
	Address ►		
16	Gaming manager information		
	Name •		
	Gaming manager compensation ► \$		
	Description of services provided •		-
	☐ Director/officer ☐ Employee ☐ Independent contractor		
17	Mandatory distributions		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to r state gaming license?	etain the	No
Ь	Enter the amount of distributions required under state law to be distributed to other exempt organizations of	r spent in the	
Par	TIV Supplemental Information. Complete this part to provide the explanations required columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as any this part to provide any additional information (see instructions).	red by Part I, line oplicable. Also con	2b, nplete

SCHEDULE 1 (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization WOMEN'S WAY

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

2010

OMB No 1545 0047

Open to Public Inspection

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22.

Employer identification number 23-1989161 **ջ** □

X Yes

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

General Information on Grants and Assistance

Part

Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Complete if the organization answered 'Yes' to

Part II can be duplicated if additional space is needed	f additional space is r	se is nee	3	יייייייייייייייייייייייייייייייייייייי		one recipient lec		,
1 (a) Name and address of organization or government	(b) EIN	(5) B g	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) CHOICE	23-1894084	501 (C	(c) (3)	33,197.				OPERATING SUPP
(2) COMMUNITY WOMEN'S EDUCATI 2801 FRANKFORD AVE PHILA PA 19134	23-2239625	501 ((c) (3)	33,197.				OPERATINGSUPP
(3) DOMESTIC ABUSE PROJ 14 W 2ND ST MEDIA PA 19063	23-2053144	501 ((C) (3)	33,197.				OPERATING SUPP
(4) SUPPORTIVE OLDER WOMEN'S - 4100 MAIN ST - PHILA PA 19120	22-2629856	501 ((C) (3)	33,196.				OPERATING SUPP
(5) TENANT UNION REPRESENTATI - 1315 WALNUT ST - PHILA PA 19107	25-1635266	501 ((C) (3)	33,196.				OPERATING SUPP
(6) WOMEN ORGANIZED AGAINST R 1617 JEK BLVD PHILA PA 19103	23-1909487	501 ((3)	33,196.				OPERATING SUPP
(A) GIRLS ROCK PHILLY PO BOX 1512 PHILA PA 19105	20-5677965	501 ((C) (3)	6,000.				WEEKLONG ROCK
(8) CAMP_SOJOURNER 801_S_48TH_ST PHILA PA 19143	23-1727133	501 ((c) (3)	10,000				SUMMER CAMP FO
2 Enter total number of section 501(c)(3) and government organizations3 Enter total number of other organizations	 and government ions 	organizations	SI :				A A	27

Schedule I (Form 990) 2010

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

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Continuation Sheet for Schedule I (Form 990)

 Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

LATINAS UNIDAS LEADERSHIP PRO WORKFORCE ED & OPERATING SUPP SERVICES OLDER FAMILY PLANNIN TEEN DATING VI SECURITY UPGRA OPERATING SUPP MENTORING & TR (h) Purpose of 5 grant or assistance ۲, Continuation Page Employer Identification number (Form 990), Part (g) Description of non-cash assistance 23-1989161 (f) Method of valuation (book, FMV, appraisal, other) Part II | Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule (e) Amount of non-cash assistance 7,500. 6,000. 7,500. (d) Amount of cash grant 10,000, 20,000. 8,500. 15,000 12,500. 7,500. 10,000 (c) IRC section if applicable (3) (3) (3) (3) (3) (3) (3) (3) (3) <u>e</u> ΰ ပွ <u>ပ</u> ပ္ ΰ ပ္ <u>Ω</u> 501 (C) ပ္ 501 501 501 501 501 501 501 501 501 23-2239625 23-2075900 23-2041915 22-2545683 23-2053144 23-3089308 23-1352509 23-1727133 23-7354467 23-1884534 (b) EIN (a) Name and address of organization or government PO BOX 59555 PHILA PA 19102 PLANNED PARENTHOOD OF SE 1144 LOCUST ST PHILA PA 19107 COMM WOMEN'S ED PROJECT KENNET SQUARE PA 19348 DOMESTIC ABUSE PROJECT WOMEN'S LAW PROJECT | 125 S 9TH ST | PHILA PA 19107 LA COMUNIDAD HISPANA ALICE PAUL INSTITUTE WOMEN'S MEDICAL FUND WOMEN IN TRANSITION 21_S. 12TH ST PHILA PA 19107 PO BOX 949 NORRISTOWN PA 19404 LAUREL NJ 08054 WHY NOT PROSPER MEDIA PA 19063 100 S BROAD ST PHILA PA 19134 PHILA PA 19110 128 HOOTON RD Name of the organization 14 W 2ND ST WOMEN'S WAY CARIE

TEEA4001 01/25/11

Schedule I Cont (Form 990) 2010

Continuation Sheet for Schedule I (Form 990)

Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

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Schedule I Cont (Form 990) 2010 SHELTER FOR HO HOUSING SERVIC ADVOCE FOR LGB EMPOWERING TEE FAMILY SAVINGS HELP WOMEN PRE OPERATING SUPP SEVE OLDER WOM SAFE ENVIRONME (h) Purpose of grant or assistance 5 Continuation Page Employer identification number (Form 990), Part (g) Description of 23-1989161 non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) Part II | Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule (e) Amount of non-cash assistance 7,500. (d) Amount of cash 5,400. 11,500. 10,000 10,000. 12,000 10,000 15,000 15,000 grant (c) IRC section if applicable (3) (3) (3) (3) (3) (3) (3) (3) 501 (C) (3 ဉ <u>ပ</u> ပ္ ΰ <u>0</u> <u>ပ</u> 501 (C) 501 (C) 501 501 501 501 501 501 23-2481085 23-2169936 22-2611146 23-2691322 23-1386178 23-2741508 23-2633807 23-2048664 23-2815998 (b) EIN (a) Name and address of organization or 5221 GERMANTOWN AVE 105 E GLENSIDE AVE CLENSIDE PA 19038 WMS_OPPORTUNITIES_RESOURC 2010_CHESTNUT_ST______ SUPPORT CIR FOR CHILD ADV NW_PHILA_INTERFAITH_HOSPI 7047_GERMANTOWN_AVE SENIOR LAW CENTER 100 S BROAD ST. STE 1810 PHILA PA 19110 NEW DIRECTIONS FOR WOMEN FAIR HOUSING RIS CIR SE PHILA STUDENT UNION 4205 CHESTNUT ST ONE UNIVERSITY PLACE CHESTER PA 19103 607 GERMANTOWN AVE PHILA PA 19144 government DIGNITY HOUSING PHILA PA 19119 PHILA PA 19104 PHILA PA 19144 PHILA PA 19103 PHILA PA 19103 WIDENER UNIV Name of the organization WOMEN'S WAY

TEEA4001 01/25/11

Page 2

23-1989161

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. WOMEN'S WAY Schedule I (Form 990) 2010

Part III

(f) Description of non-cash assistance Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. RELATIONS FOR WOMEN'S WAY CONDUCTS SITE VISITS FOR AGENCIES RECEIVING GRANTS MONTHS AFTER THE GRANTS ARE AWARDED, THE DIRECTOR OF GRANTMAKING AND AGENCY AWARD AND AFTER ALL FUNDING HAS BEEN EXPENDED. APPROXIMATELY SIX TO EIGHT NONPROFIT AGENCIES RECEIVING COMMUNITY WOMEN'S FUND GRANTS FROM WOMEN'S OPPORTUNITY TO TOUR FACILITIES, MEET AGENCY STAFF, WITNESS PROGRAMMING, (e) Method of valuation (book, FMV, appraisal, other) WAY ARE REQUIRED TO SUBMIT A FINAL REPORT WITHIN ONE YEAR OF THE GRANT GREATER THAN OR EQUAL TO \$10,000. SITE VISITS PROVIDE WOMEN'S WAY THE SPEAK DIRECTLY WITH CLIENTS AND DISCUSS THE IMPACT OF THE FUNDING ON THE SIX MEMBER AGENCIES OF WOMEN'S WAY, WHICH RECEIVE ANNUAL GENERAL (d) Amount of non-cash assistance (c) Amount of cash grant See Schedule I (Form 990) - Part IV - Supplemental Information (Continuation Sheet) BAA (b) Number of recipients AGENCY OPERATIONS. (a) Type of grant or assistance Pt_I_Line_2 Pt_I_LINe_2 αl Pt_I_Line_2 Pt_I_Line_2 Pt_I_Line_2 Pt_I Line_2 Pt_I_Line_2 Pt_I_LIne_3 Pt_I_Line_2 Pt_I_Line_ Part IV S φ

Schedule I (Form 990) 2010

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

2010

Department of the Treasury Internal Revenue Service Name of the organization Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public Inspection

Employer Identification number

WOMEN'S WAY	23-1989161
Pt VI-B, Line 11a WOMEN'S WAY'S FINANCE COMMITTEE THOROUGHLY REVIE	WS THE FORM
Pt VI-B, Line 11a 990 AND THEN PRESENTS THE RETURN TO THE BOARD OF	DIRECTORS
Pt VI-B, Line 11a FOR ITS REVIEW AND APPROVAL PRIOR TO FILING THE	RETURN.
Pt VI-B, Line 12c ALL BOARD MEMBERS ARE REQUIRED TO SUBMIT A CONFI	ICT OF INTEREST FORM
Pt_VI-B, Line 12c ANNUALLY SO THAT ANY POTENTIAL CONFLICTS CAN BE	VETTED BY THE
Pt_VI-B, Line_12c_BOARD'S_GOVERNANCE_COMMITTEE	-
	
Pt VI-C, Line 19 WOMEN'S WAY'S GOVERNING DOCUMENTS, CONFLICT OF I	NTEREST POLICY AND
Pt_VI-C, Line 19 FINANCIAL STATEMENTS ARE AVAILABLE TO THE PUBLIC	UPON_REQUEST.
Pt VI-C, Line 19 IN ADDITION, WOMEN'S WAY'S FORMS 990 ARE WIDELY	AVAILABLE TO THE PUBLIC
Pt VI-C, Line 19 VIA INTERNET BASED SITES SUCH AS GUIDE STAR.	- -
Pt VI-B, Line 15 THE CHAIR OF THE BOARD CONDUCTS A THOROUGH ANNUA	L_REVIEW
Pt VI-B, Line 15 OF THE EXECUTIVE DIRECTOR, A PROCESS WHICH INCLU	DES FEEDBACK
Pt VI-B, Line 15 FROM INDIVIDUALS WITH WORKING EXPERIENCE WITH TH	E
Pt VI-B, Line 15 EXECUTIVE DIRECTOR. THE CHAIR OF THE BOARD DRAF	TS THE
Pt VI-B, Line 15 ANNUAL ASSESSMENT AND THEN REVIEWS IT WITH THE E	XECUTIVE
Pt VI-B, Line 15 COMMITEE OF THE BOARD WHICH IS GIVEN AN OPPORTUN	ITY TO
Pt VI-B, Line 15 ADD ITS COMMENTS. THE REVIEW, COMBINED WITH THE	DATA
Pt VI-B, Line 15 RELATING TO COMPARABLE POSITIONS' SALARIES, MARK	ET
Pt VI-B, Line 15 CONDITIONS AND THE FINANCIAL CONDITION OF THE OR	GANIZATION
Pt VI-B, Line 15 IN THAT GIVEN YEAR, FACTOR INTO THE DETERMINATIO	N_OF_A
Pt VI-B, Line 15 REASONABLE SALARY FOR THE POSITION. THESE DISCU	SSIONS_ARE
Pt VI-B, Line 15 MEMORIALIZED IN THE EXECUTIVE COMMITTEE MEETING	MINUTES

Name of the organization	Employer identification number
WOMEN'S WAY	23-1989161
Pt VI-B, Line 15 AND ARE SHARED WITH THE FULL BOARD OF DIREC	CTORS AT ITS
Pt VI-B, Line 15 NEXT MEETING.	
	

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Schedule I (Form 990) - Part IV - Supplemental Information (continued) Schedule I (Form 990) - Part IV - Supplemental Information (Continuation Sheet)

OPERATING GRANTS, ARE REQUIRED TO SUBMIT ANNUALLY A DETAILED REPORT AND					TO ACTUAL INCOME AND EXPENSES. FOLLOWING WOMEN'S WAY'S REVIEW OF THESE REPORTS,			
Pt I Line 2	Pt I Line 2	Pt I Line 2	Pt I Line 2	Pt I Line 2	Pt I Line 2	Pt I Line 2	Pt I Line 2	Pt I Line 2

WOMEN'S WAY	23-1989161	2
Schedule O (Form 9 Form 990, Page 6, L	90), Supplemental Information to Form 990 ine 17 (continued)	
Pennsylvania		
New Jersey		

WOMEN'S WAY

23-1989161

1

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 1 (continued)

Briefly describe the organization's mission:

1977, WOMEN'S WAY HAS PUT OVER 23 MILLION DOLLARS TO WORK TO ENHANCE
THE LIVES OF WOMEN AND FAMILIES AND TO PROVIDE VITAL SUPPORT AND
ASSISTANCE TO THE AGENCIES THAT SERVE THEM. IN ADDITION, WOMEN'S
WAY RAISES A POWERFUL VOICE FOR WOMEN THROUGH A COORDINATED EDUCATION
AND ADVOCACY PROGRAM THAT AIMS TO CREATE MEANINGFUL SOCIAL CHANGE
FOR WOMEN, GIRLS, AND THEIR FAMILIES.

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 4a (continued)

TRAINING, HOUSING, VIOLENCE PREVENTION, AGING SUPPORTS AND HEALTH CARE. MEMBER AGENCIES INCLUDE: CHOICE, COMMUNITY WOMEN'S EDUCATION PROJECT, DOMESTIC ABUSE PROJECT OF DELAWARE COUNTY, SUPPORTIVE OLDER WOMEN'S NETWORK, TENANT UNION REPRESENTATIVE NETWORK AND WOAR.

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 4b (continued)

YEARLY COMPETITIVE GRANTMAKING PROGRAM FOCUSED ON SPECIFIC ISSUES
RELATED TO WOMEN AND GIRLS THAT ARE DERTERMINED ON AN ANNUAL BASIS
THROUGH A WOMEN'S ISSUES SUMMIT. GRANTS ARE PROVIDED TO LOCAL
NON-PROFIT ORGANIZATIONS TO SUPPORT SPECIFIC PROJECTS OR FOR GENERAL
OPERATING EXPENSES. FUNDED ORGANIZATIONS ARE PROVIDED NOT ONLY WITH
FINANCIAL SUPPORT FROM WOMEN'S WAY BUT ALSO WITH TECHNICAL ASSISTANCE
THROUGHOUT THE YEAR ON RELEVANT AND PRESSING ISSUES AND TOPICS,
NETWORKING OPPORTUNITIES INVOLVING OTHER FUNDING SOURCES AND
SIMILARLY FOCUSED ORGANIZATIONS, AS WELL AS, ASSISTANCE WTIH
ADVOCACY SUPPORT TO FURTHER IMPROVE THEIR WORK.

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 4c (continued)

LEADING EDUCATIONAL EVENTS SUCH AS THE ANNUAL WOMEN'S ISSUES CONFERENCE, WOMEN & INFLUENCE, SPEAKING AT PRESS CONFERENCES, TESTIFYING AT HEARINGS, HOSTING COMMUNITY FORUMS, ENABLING WOMEN'S WAY CONSTITUENTS TO TAKE ACTION ON IMPORTANT ISSUES THROUGH THE FEMAIL E-NEWSLETTER AND IMPACT INITATIVES E-ALERTS, AND CONTINUING TO LEAD DIALOGUES WITH THE WOMEN'S COMMUNITY TO IDENTIFY KEY ISSUES AROUND WHICH TO ADVOCATE.

Schedule O (Form 990), Supplemental Information to Form 990 Form 990, Page 2, Part III, Line 4d (continued)

Describe the exempt purpose achievements for each of the organization's other program services. Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

 Code:
 Description:

 Expenses
 16,235.

 Grants Of
 15,500.

 Revenue
 0.

Description: Women for social innovation is a donor advised fund of women's way that 16,235.

Annually awards a grant to a social entrepreneur with an innovative approach to solving an intractable problem impacting women, girls and/or families in the philadlephia region. Women's way staff supports wsi contributors in their work to raise funds and solicit and review grant proposals. Each wsi contributor has a vote in selecting the finalist for the grant.

Wish's recommendation is brough to women's way's board for final appoval.

WOMEN'S WAY FINANCIAL STATEMENTS YEAR ENDED AUGUST 31, 2011

WOMEN'S WAY YEAR ENDED AUGUST 31, 2011

CONTENTS

	Page
Independent auditors' report	1
Financial statements:	
Statement of financial position	2
Statement of activities and changes in net assets	3-4
Statement of functional expenses	5
Statement of cash flows	6
Notes to financial statements	7-15



Independent Auditors' Report

To the Board of Directors of WOMEN'S WAY

We have audited the accompanying statement of financial position of WOMEN'S WAY ("the Organization") as of August 31, 2011, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of WOMEN'S WAY as of August 31, 2011, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Spechtman Marks Devor RC

November 9, 2011 Philadelphia, Pennsylvania

WOMEN'S WAY STATEMENT OF FINANCIAL POSITION AUGUST 31, 2011

ASSETS

Current assets:	
Cash and cash equivalents	\$ 707,155
Investments	497,220
Contributions receivable, current portion, net of	
allowance for uncollectible accounts of \$7,283	103,824
Workplace campaigns receivable, net of	
allowance for uncollectible accounts of \$11,549	88,435
Prepaid expenses and other	17,107
Total current assets Non-current assets:	1,413,741
Contributions receivable, net of current portion	49,500
Security deposit	9,771
Furniture and equipment, net of	7,771
accumulated depreciation of \$36,596	20,389
ασσωπαίατου ασρισσίατοπ σε φυσί,υνο	
Total assets	\$ 1,493,401

LIABILITIES AND NET ASSETS

Current liabilities:	
Accounts payable and accrued expenses	\$ 12,563
Grants payable	50,898
Deferred rent, current portion	1,385
Total current liabilities	64,846
Long-term liabilities:	
Deferred rent, net of current portion	16,850
Liability for agency transactions	5,371
Subtenant's security deposits	450
Total liabilities	87,517
Net assets:	
Unrestricted	1,037,711
Unrestricted, board designated	116,491
Total unrestricted net assets	1,154,202
Temporarily restricted	251,682
Total net assets	1,405,884
Total liabilities and net assets	\$ 1,493,401

WOMEN'S WAY STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED AUGUST 31, 2011

	Ur	nrestricted		nporarily estricted		Total
Operating support and revenue:		-				
2011 campaign results:						
Workplace campaigns	\$	248,664	\$	-	\$	248,664
Individuals		334,926		17,050		351,976
Corporations and foundations (including in-kind						
contributions of \$43,970)		285,580		126,817		412,397
Total campaign contributions		869,170		143,867	_	1,013,037
Advocacy activities and special events: Annual dinner (including in-kind contributions of \$5,996):						
Revenue		302,466		_		302,466
Expenses		(118,847)		_		(118,847)
Annual dinner, net		183,619		_		183,619
Fall Gala:						
Revenue		76,660		82,800		159,460
Net assets released from restrictions - Fall Gala		135,690		(135,690)		-
Expenses		(77,508)		<u>-</u>		(77,508)
Fall Gala, net		134,842		(52,890)		81,952
Other events		7,293		-		7,293
		325,754		(52,890)		272,864
Other income:						
Management fee		672		-		672
Net assets released from restrictions - Other		191,466		(191,466)		-
		192,138		(191,466)		672
Total operating support and revenue		1,387,062		(100,489)		1,286,573
Expenses:						
Program services:						
Member Agencies		322,303		-		322,303
Community Women's Fund		384,645		_		384,645
Educational Outreach & Advocacy		291,145		_		291,145
Women for Social Innovation		16,235		-		16,235
Supporting services:		•				,
Management and administration		161,507		_		161,507
Fundraising		148,311		-		148,311
Total expenses		1,324,146		· · · · · · · · · · · · · · · · · · ·		1,324,146
Change in net assets from operations		62,916	(100,489)		(37,573)

WOMEN'S WAY STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED) YEAR ENDED AUGUST 31, 2011

		Temporarily	
	Unrestricted	Restricted	Total
Non-operating support and gains: Interest and dividends, net of investment fees Net realized and unrealized gains	10,383	-	10,383
on investments	30,342		30,342
Change in net assets from other activities	40,725	-	40,725
Total change in net assets	103,641	(100,489)	3,152
Net assets, beginning of year	1,050,561	352,171	1,402,732
Net assets, end of year	\$ 1,154,202	\$ 251,682	\$ 1,405,884

WOMEN'S WAY STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2011

		Program	Program Services		Supporting Services	g Services	
	Member Agencies	Community Women's Fund	Educational Outreach & Advocacy	Women for Social Innovation	Management and Administration	Fundraising	Total
Direct expenses:							
Grants	\$ 199,179	\$ 203,429	\$ 2,269	\$ 15,500	· &	· &	\$ 420,377
Communication/information outreach	1,662	2,194	20,246	•	•	24,643	48,745
Conferences and meetings	38	188	283	•	•	355	864
Events and programs	119	561	965'9	•	162	77	7,515
rees to workplace campaign organizers	•	•	•	•	•	27,847	27,847
Postage and delivery	9	998	1,246	7	•	5,421	7,546
Frogram materials and supplies	39	476	2,098	728	5	154	3,500
Frovision for uncollectible pledges	•	•	•	•	15,277	•	15,277
	87	518	1,304	•	183	399	2,491
Salaries and related	90,146	134,738	195,708	•	106,548	66,731	593,871
	291,276	342,970	229,750	16,235	122,175	125,627	1,128,033
Indirect expenses - allocated:			;				
There's regarding scales is the	10,462	14,044	20,639	•	13,297	7,646	66,088
Sank, credit card and payroll tees	1,247	1,674	2,461	1	1,585	911	7,878
Computer supplies and service	2,193	2,943	4,326	•	2,787	1,602	13,851
Insurance	1,067	1,432	2,104	•	1,356	779	6,738
Membership and publications	351	472	693	•	447	256	2,219
Occupancy ::	10,220	13,746	20,344	•	12,886	7,478	64,673
Office supplies	544	730	1,073	•	691	397	3,435
Photocopier supplies and service	700	940	1,386	•	887	511	4,424
Postage and equipment rental	2,362	3,171	4,660	•	3,002	1,728	14,923
Frinting and stationery	298	802	1,179	•	160	437	3,776
Repairs and maintenance	140	187	275		177	103	882
	29,884	40,141	59,140		37,875	21,847	188,887
Total before depreciation	321,160	383,111	288,890	16,235	160,050	147,474	1,316,920
Depreciation	1,143	1,534	2,255	•	1,457	837	7,226
Total expenses	\$ 322,303	\$ 384,645	\$ 291,145	\$ 16,235	\$ 161,507	\$ 148,311	\$ 1,324,146

The accompanying notes are an integral part of these financial statements.

WOMEN'S WAY STATEMENT OF CASH FLOWS YEAR ENDED AUGUST 31, 2011

Cash flows from operating activities:		
Change in total net assets	\$	3,152
Adjustments to reconcile change in total net assets to net		
cash provided by operating activities:		
Decrease in allowance for uncollectible accounts		(2,985)
Depreciation		7,226
Change in deferred rent		(592)
Net realized and unrealized gains on investments		(30,342)
Decrease in operating assets:		(, ,
Contributions receivable		14,447
Workplace campaigns receivable		9,209
Prepaid expenses and other		28,784
Increase (decrease) in operating liabilities:		•
Accounts payable and accrued expenses		(5,889)
Grants payable		2,423
Net cash provided by operating activities		25,433
Cash flows from investing activities:		
Purchase of investments		(8,911)
Proceeds from sale of investments		4,716
Purchase of furniture and equipment		(1,565)
Net cash used in investing activities		(5,760)
Net increase in cash and cash equivalents		19,673
Cash and cash equivalents, beginning of year		687,482
Cash and cash equivalents, end of year	\$	707,155

1. Organization:

WOMEN'S WAY ("Organization", herein), a not-for-profit organization, raises money for women-centered funding, advocacy, and education to achieve women's equality, safety, economic self-sufficiency, and reproductive freedom. As the nation's oldest women's funding federation, it grants critical operating funds to its member agencies and, through its Community Women's Fund, to women-led, women-focused regional social services organizations addressing a broad continuum of issues that impact women of all ages, races, and socioeconomic backgrounds.

Programs, in addition to funding, include hosting an annual women's conference on women's leadership; monthly electronic initiatives about issues of importance to women, girls, and families; technical assistance to grantees; a monthly electronic newsletter about events and news relating to the Organization's work and the work of its funded agencies; and development of future leaders and philanthropists through the Young Women's Initiative. Funding from the Organization supports programs that advocate adult basic education, tenant and consumer training, rape crises intervention, domestic abuse counseling, healthcare options, legal rights, aging supports and more.

2. Summary of significant accounting policies:

Basis of accounting:

The Organization's financial statements are prepared in accordance with generally accepted accounting principles in the United States of America (US GAAP), and, as such are required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Net assets:

Net assets are categorized according to externally (donor) imposed restrictions. A description of the net asset categories is as follows:

Unrestricted net assets are those assets that are available for the support of operations and whose use is not externally restricted.

Unrestricted, board designated net assets are those assets that are available for the support of operations and whose use is not externally restricted but requires board approval.

Temporarily restricted net assets are those assets whose use by the Organization has been limited by donors to a specific time period or purpose.

2. Summary of significant accounting policies (continued):

Net assets (continued):

Permanently restricted net assets are those assets that the donor stipulates must be maintained by the Organization in perpetuity. The Organization has no permanently restricted net assets.

Contributions:

Contributions received are recorded as unrestricted, temporarily or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Contributions, including unconditional promises to give, are recognized as revenue in the period when the promise to give is received. Contributions that are restricted by the donor are recorded as increases in unrestricted net assets if the restrictions are met or expire within the fiscal year in which the contributions are received. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending upon the nature of the restrictions. When a restriction is met, temporarily restricted net assets are released to unrestricted net assets.

Conditional promises to give are recognized as contribution revenue when the conditions on which they depend are substantially met.

In-kind contributions:

The Organization records donated materials and donated services that create or enhance non-financial assets. Services that require specialized skills are recorded when provided by individuals possessing those skills that would otherwise need to be purchased. In-kind contributions are recorded at their fair market value at the time of receipt and are included in the financial statements as revenue and expense.

Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Cash and cash equivalents:

The Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less, which are not intended to be held for investment purposes, to be cash equivalents.

2. Summary of significant accounting policies (continued):

Investments:

Investments are stated at fair market value in the statement of financial position. Unrealized gains and losses are included in changes in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

Contributions and workplace campaigns receivable:

Contributions and workplace campaigns receivable are stated at unpaid balances, less an allowance for uncollectible accounts, which is the amount management expects to collect from balances outstanding at year end. The allowance is based on historical experience and management's analysis of collectability.

Furniture and equipment and depreciation:

Furniture and equipment is stated at cost. Major additions and betterments are capitalized and ordinary maintenance and repairs, which do not improve or extend the life of the respective assets, are expensed as incurred. Upon sale or retirement, the cost of the asset and the related accumulated depreciation are removed from the accounts and the resulting gain or loss, if any, is included in changes in net assets. Donated assets are recorded at fair value at the date of donation. Depreciation is recorded using the straight-line method over the estimated useful lives of the assets, ranging from 5 to 10 years.

Grants expended:

The Organization incurred grants expense under contracts with its member agencies and through an open grant making process for its Community Women's Fund. Total grants expended for the year were \$420,377.

Functional expenses:

The cost of providing the various programs and other activities has been summarized on a functional basis in the statement of activities and changes in net assets and in the statement of functional expenses. Expenses that cannot be directly attributed to a specific program are allocated across program and supporting services based upon estimates by management.

Income taxes:

The Organization is exempt from federal and state income taxes under IRC Section 501(c)(3) and similar state laws. As a result, no provisions are made for federal and state income taxes. The Organization is not a private foundation.

3. Contributions receivable:

Contributions receivable consists of various grants and contributions made to support the Organization's programs. Contributions due in future years are discounted to their fair value. Valuation of the future contributions receivable takes place at the time of contribution. As of August 31, 2011, contributions receivable consist of the following:

Gross unconditional promises to give	\$ 161,107
Less unamortized discount	(500)
Less allowance for uncollectible accounts	(7,283)
	\$ <u>153,324</u>
Amounts due:	
Within one year	103,824
Within two to three years	49,500
	\$ <u>153,324</u>

4. Fair value measurements:

The Organization's investments are reported at fair value in the accompanying statement of financial position. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The fair value measurement accounting literature establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs are unobservable and have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs were used only when Level 1 and Level 2 inputs were not available.

Level 1 – Fair value measurements

The fair value of mutual funds is based on quoted net asset values ("NAV") of the shares held by the Organization at year-end.

4. Fair value measurements (continued):

Level 2 – Fair value measurements

The fair value of government bonds ("bonds") is valued based on the net asset values ("NAV") of the bonds held by the Organization at year-end. Although the bonds are not available in an active market, the NAV of the units are approximated based on the quoted prices of the underlying investments that are traded in an active market.

Level 3 – Fair value measurements

The life insurance policy is not actively traded and significant other observable inputs are not available. Thus, the fair value of the life insurance policy is equal to the cash value of the policy at year-end.

The following table sets forth, by level within the fair value hierarchy, the Organization's investments at fair value as of August 31, 2011:

			Fair	Value Meas	urem	ents at Repor	rting D	ate Using:
	Fa	air Value	Acti for	Quoted Prices in ive Markets Identical Assets Level 1)	0	gnificant Other bservable Inputs Level 2)	Uno	gnificant bservable Inputs Level 3)
Mutual funds:								
Money market	\$	6,157	\$	6,157	\$	-	\$	-
Large cap value		49,093		49,093		-		-
Large cap growth		57,119		57,119		-		-
Large cap core		49,568		49,568		-		-
Small cap value		10,690		10,690		-		-
Small cap core		10,602		10,602		-		-
Developed markets (international)		89,177		89,177		-		-
Emerging markets (international)		21,771		21,771		-		-
Real estate investment trust		12,685		12,685		-		_
Global fixed income		22,154		22,154		-		-
High yield		17,468		17,468		-		-
Commodities		11,482		11,482		-		-
Precious metals		10,124		10,124		-		-
Government bonds:								
Federal home loan mortgage		26,553		-		26,553		-
Federal national mortgage assocation		20,708		-		20,708		-
U.S. treasury notes		73,240		_		73,240		-
Life insurance policy		8,629				<u> </u>		8,629_
	\$	497,220	\$_	368,090	\$	120,501	_\$	8,629

4. Fair value measurements (continued):

The following table reconciles the beginning and ending balances of fair value measurements using significant unobservable inputs (Level 3) of the life insurance policy for the year ended August 31, 2011:

Beginning balance	\$	8,356
Total gains (losses) included in change in net assets		273
Purchases, sales, issuances, and settlements:		
Purchases		-
Issuances		-
Sales		-
Settlements	-	
Ending balance	\$_	8,629

5. Deferred rent obligation:

The Organization received several months of free rent in its office lease. The lease also contains fixed rent increases each year. As a result, the Organization calculated the full obligation due under the lease and divided it by the number of months in the lease to arrive at a monthly rent expense. The difference between the amount paid and the rent expense incurred as of August 31, 2011 totaled \$18,235 and is shown as a deferred rent obligation in the accompanying financial statements. The current portion of the deferred rent obligation is \$1,385 as of August 31, 2011.

6. Temporarily restricted net assets:

As of August 31, 2011, temporarily restricted net assets are available for the following purposes:

November 2011 Fall Gala	\$	82,800
Education and Advocacy		113,748
Ernesta D. Ballard Book Event		19,600
Women for Social Innovation		6,835
Communication		3,449
Women & Influence Conference		20,000
Career Wardrobe		5,000
Other		250
	\$_	251,682

7. Unrestricted net assets, board designated:

Unrestricted net assets, board designated consists of contributions that have been made to fund internal programs, grants, and operations of the Organization. There is no related endowment.

8. In-kind contributions:

Revenue and expenses include donated legal services of \$43,970 and donated printing of \$5,996, which benefited the administration and programs of the Organization.

9. Commitments:

Office lease commitments:

The Organization entered into a lease that began in February 2007 to rent office space through April 2017. The following is a schedule of future minimum rent payments required as of August 31, 2011.

Year ending August 31,		
2012	\$	62,060
2013		62,852
2014		63,644
2015		64,436
2016		65,229
Thereafter	_	43,838
	\$ _	362,05 <u>9</u>

The Organization's lease calls for an annual assessment for any change in operating expense and real estate tax over the lease base line in addition to annual rents.

Rent expense for the year ended August 31, 2011 was \$59,391, which is shown net of rent received from subtenants of \$6,475.

Equipment lease commitments:

The Organization leases office equipment under non-cancelable leases expiring at various times through October 2015. The related lease expense for the year ended August 31, 2011 was \$15,546.

9. Commitments (continued):

Equipment lease commitments (continued):

The following is a schedule of future minimum lease commitments under non-cancelable equipment leases with initial or remaining terms in excess of one year as of August 31, 2011.

Year ending August 31,		
2012	\$	15,348
2013		15,348
2014		15,348
2015		15,348
2016	_	568
	\$	61,960

10. Ernesta D. Ballard endowment fund:

A fund has been established at The Philadelphia Foundation for the benefit of WOMEN'S WAY called the Ernesta D. Ballard Fund for WOMEN'S WAY. Assets of the fund at June 30, 2011 were \$1,093,903. These assets are subject to the Foundation's ultimate control and absolute discretion. The Organization is currently receiving distributions based on the net income of the assets.

11. Employee benefit plan:

The Organization sponsors a 403(b) defined contribution plan for eligible employees who have been employed for more than one year. The Organization contributes 50% of employee elective deferrals up to 1.5% of employee compensation. The total contribution for the year ended August 31, 2011 was \$4,762.

12. Uncertain tax positions:

Management of the Organization considers the likelihood of changes by taxing authorities in its filed income tax returns and recognizes a liability for or discloses potential significant changes that management believes are more likely than not to occur upon examination by tax authorities, including changes to the Organization's status as a not-for-profit entity. Management believes the Organization met the requirements to maintain its tax-exempt status and has not identified any material uncertain tax positions subject to the unrelated business income tax that require recognition or disclosure in the accompanying financial statements. The Organization's income tax returns for the past three years are subject to examination by tax authorities, and may change upon examination.

13. Subsequent events:

The Organization has evaluated events and transactions for potential recognition or disclosure in the financial statements through November 9, 2011, the date on which the financial statements were available to be issued. Based on the Organization's evaluation, no subsequent events meet the criteria under US GAAP for disclosure.