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DLN: 93493346006701

# Form **990**

Department of the Treasury Internal Revenue Service

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

OMB No 1545-0047

Open to Public Inspection

► The organization may have to use a copy of this return to satisfy state reporting requirements A For the 2010 calendar year, or tax year beginning 08-01-2010 and ending 07-31-2011

B Che		pplicable	C Name of organization FRANKLIN UNIVERSITY				D Employer identification number 31-0707369				
Nar		_	Doing Business As								
Nai		-			T =		1	ne number			
Ter			Number and street (or P O bo 201 South Grant Avenue	x if mail is not delivered to street address)	Roo	m/suite		947-6002			
☐ Am		return n pending	City or town, state or country, Columbus, OH 432155399	and ZIP + 4			<b>G</b> Gloss led	ceipts \$ 165,40	8,300		
			<b>F</b> Name and address o Dr David Decker	f principal officer	H(a	) Isthisa	group return for	affiliates? TYes	√ No		
			201 South Grant Avenu		H(I	) Are all a	affiliates includ	ded?	┌ Yes ┌ No		
			Columbus, OH 432155	2248				lıst (see ıns	tructions)		
I Ta	x-exen	npt status	▼ 501(c)(3)	) ◀ (insert no )	H(c	:) Group	o exemptior	n number 🕨			
J W	ebsit e	e: 🕨 www	w franklın edu								
			Corporation Trust Asso	ociation Other 🕨	L	Year of for	mation 1964	M State of	legal domicile OF		
Pa	rt I		imary								
		The miss	sion of Franklin University is	ussion or most significant activities s carried out through activities related d							
3		Q uality,	Providing Access to Educat	tional Opportunities, Adapting to the Ne	eds of St	udents a	nd Respond	ing to Chan	ges in Society		
Governance											
ē.							-0, 6,				
			•	on discontinued its operations or dispos		e than 2:	1	et assets 3	2.2		
Activities &				verning body (Part VI, line 1a) pers of the governing body (Part VI, line			<u> </u>	4	23		
ij				d in calendar year 2010 (Part V, line 2a			<b>⊢</b>	5	1,219		
<del>أ</del> كِ				e if necessary)	•			6	23		
4	7a	Total uni	related business revenue fro	om Part VIII, column (C), line 12			7	7a	0		
	ь	Net unre	lated business taxable inco	me from Form 990-T, line 34			7	7Ь	0		
						Prior	Year	Curr	ent Year		
g)	8			II, line 1h)			939,42		775,131		
enne	9						58,913,63		65,432,792		
<b>Н</b> эүе	10						1,250,08	+	6,215,995		
	11			(A), lines 5, 6a, 8c, 9c, 10c, and 11e) h 11 (must equal Part VIII, column (A),	, line		904,00	3	827,297		
		12) .		<u> </u>			62,007,15		73,251,215		
	13			Part IX, column (A), lines 1-3).			1,580,57		1,422,751		
	14 15			art IX, column (A), line 4)	-			0	0		
\$	12	10)	ss, other compensation, emp	proyee benefits (Fart 1x, Column (A), mile	es 5-		39,424,50	43,364,75			
Expenses	16a	Profes	sional fundraising fees (Part	t IX, column (A), line 11e)				0	51,350		
蓋	Ь		ındraısıng expenses (Part IX, colum	. , ,							
	17			(A), lines 11a-11d, 11f-24f)	<b></b>		20,388,35		22,344,962		
	18 19			(must equal Part IX, column (A), line 25 line 18 from line 12	· —		61,393,43		67,183,813		
<u>ত্র</u>	19	Reven	ue less expenses Subtract	illie 18 from fine 12		eginning	of Current		of Year		
9 4 4 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5			. (5				ear				
Ass HBa	20						93,563,26	_	106,716,172		
2 E								1			
Par					•		. 0,01.,52	-	02,520,000		
Under	ledge :	Net as Sign Ities of peand belief	sets or fund balances Subt ature Block erjury, I declare that I have ex	ract line 21 from line 20	ng schedu	les and st		9 and to the bes			
Sign	1	Signa	ature of officer			20: Dat	11-12-12 te				
Here			Briskey Treasurer/CFO								
-	1		e or print name and title	Danage de la constant	Te	1,	Check if self-	T			
D-!-I		Print/Type preparer's	s name	Preparer's signature	Date	I	theck if self- employed •	PTIN			
Paid Prepa	arer	Fırm's nar						Firm's EIN	<u> </u>		
Use (		Fırm's add	iress •					Phone no	•		
May t	he IR	S discus	ss this return with the prepa	rer shown above? (see instructions) .					ΓNο		

Pai	t III	Statement of Program Se Check if Schedule O contains a				
1	Brief	fly describe the organization's mis	sion			
Univ		niversity - The University of Oppo provides high quality, relevant edu				
2		he organization undertake any sig rior Form 990 or 990-EZ?				┌ Yes ┌ No
	If "Ye	es," describe these new services o	n Schedule O			
3		he organization cease conducting, ces?				┌ Yes ┌ No
	If "Ye	es," describe these changes on Sc	hedule O			
4	Secti	ribe the exempt purpose achieven on 501(c)(3) and 501(c)(4) organ ations to others, the total expense	iizations and section 4947	(a)(1) trusts are	required to report the amo	
4a	(Cod	le ) (Expenses \$	55,515,204 including	grants of \$	1,422,751 ) (Revenue \$	65,902,590 )
	new Unive into i at nu	University reported serving 11,285 unique academic programs were introduced durin ersity expanded its Main Campus, downto its newest international agreement to offeurnerous other international partner locations of the community Collegian in the Community Collegians.	ng the year bringing the total nun wn with the purchase of the 15,0 or its MBA to students at Megatrer ons over the next three years Pir	nber of academic pr 100-square-foot buil nd University in the	ogram offerings to 34 (29 underg Iding located at 360 South Grant Republic of Serbia Plans are und	graduate and five graduate) The Avenue The University entered er way to start new MBA cohorts
4b	(Cod	le ) (Expenses \$	ıncludıng	grants of \$	) (Revenue \$	)
	-					
4c	(Cod	le ) (Expenses \$	ıncluding	grants of \$	) (Revenue \$	)
4d	Oth	er program services (Describe in	Schedule O )			
		penses \$ 0	including grants of \$		0 ) (Revenue \$	0)
4e	Tota	al program service expenses►\$	55,515,204			

Part IV Checklist of Required Schedu	les
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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νο
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νο
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		Νο
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		Νο
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		Νο
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e		Νο
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		Νο
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Νο
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? <i>If</i> "Yes," complete Schedule F, Parts II and IV	15		Νο
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV $\cdot$ .	16		Νο
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νο
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		Νο
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Form	990 (2010)			Page <b>4</b>
Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a	Yes	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		No
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		No
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		No
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			_
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		.୮	
			Yes	No
3	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
	1a 13,301			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable	1		
	gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this			
	return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	res	
	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a		Ν
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3Ь		
l	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
ь	If "Yes," enter the name of the foreign country •C]			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
1	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		N
ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		N
ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		N
d	If "Yes," indicate the number of Forms 8282 filed during the year	 		
_	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
Ī	contract?	7e		N
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		N
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	1		
h	required?	7g		
П	Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. DId			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
		8		
_	Sponsoring organizations maintaining donor advised funds.	9a		
	Did the organization make any taxable distributions under section 4966?	9a 9b		
יי	Section 501(c)(7) organizations. Enter	90		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club	1		
	facilities	-		
	Section 501(c)(12) organizations. Enter			
a	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them )			
а	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
Ь	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
}	year  Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?			
-	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
ь	Enter the amount of reserves the organization is required to maintain by the states			
	ın which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
2	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14a		

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O	contains a response to an	guestion in this Part VI	_	_	_	_	_	_	_	_	_	. I
Check ii Schedale o	contains a response to an	question in time i art vi	•	•	•	•		•	•		•	-,

Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax			
Tq	year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νο
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		N o
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5	163	Νο
6	Does the organization have members or stockholders?	6		Νo
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		N o
Se	ction B. Policies (This Section B requests information about policies not required by the Internal	,		
	venue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
Ь	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
Ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply			

Own website Another's website Vpon request

- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization Marv Briskey

201 South Grant Avenue Columbus, OH 432155399 (614) 947-6002

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organ		elated o	rgan	ızatı	on c	omper	sate	d any current office	er, director, or trust	ee
(A) Name and Title	(B) A verage hours	(C) Position (check all that apply)						( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
See Additional Data Table										
-										
			<u> </u>							

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A)	(c)							(D)	(E)		(F)			
	Name and Title	A verage hours		tion that a			П			ortable ensation	Reportable compensatio	,	Estim amount o		
		per							fro	m the	from related		compen	sation	
		week (describe	욕률	l in sa		둢	Highest compensated employee			zation (W- 99-MISC)	organizations (W- 2/1099-		from organizat		
		hours for	Individual t or director	∄	$\  \cdot \ $	0	) e e	ן דַי			MISC)		relat		
		related	중투	<u>일</u>	Office	물	ĕ	Former					organiza	ations	
		organizations in	Individual truste or director	₫	"	Key employee	PS	4							
		Schedule	E	Institutional Trustee		<sup>©</sup>	Sate								
See /	Additional Data Table	0)			l 		<u> </u>								
1b	Sub-Total							Þ							
c	Total from continuation sheets	<u>.</u>					•								
d 	Total (add lines 1b and 1c).  Total number of individuals (inc						• above	<b>▶</b> - ) who	receive	3,421,312 ed more tha	n	0	500,689		
	\$100,000 in reportable compe							,							
													Yes	No	
3	Did the organization list any <b>for</b> on line 1a? <i>If</i> " <i>Yes," complete Sc</i>					ey e	mploy •	ee, o	r highes	st compens	ated employee	3	Yes		
4	For any individual listed on line organization and related organiz														
	ındıvıdual			•		•		•				4	Yes		
5	Did any person listed on line 1 a										r individual for				
	services rendered to the organi	zation? <i>If "Yes,"</i>	complet	e Sch	edui	e J f	or sucl	h pers	son .		•	5		No	
S	ection B. Independent Cor														
1	Complete this table for your five \$100,000 of compensation from			ndep	end	ent d	ontra	ctors	that re	ceived more	e than				
	Na	(A) me and business ad	dress							Descr	(B) uption of services		(C Compe		
	eTrack Inc														
150 Spear Street Suite 900 San Francisco CA 94105							services	llment and coaching		:	1,204,960				
San Francisco, CA 94105  Professional Maintenance 541 Stimmel Road  Custodial services							vices			256,930					
Columbus, OH 43223 Tekmark Global Solutions LLC															
PO Box 822468 Philadelphia, PA 19182						Contract prog	gramming services		242,199						
Thomas & Thomas LLC 2323 Park Avenue Cincinnati, OH 45206  Collection services									234,386						
Dubli	n Technologies LLC Campden Lakes Boulevard									Project mana	gement services			224,492	

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 in compensation from the organization  $\blacktriangleright$ 10

0 6,573,494

73,251,215

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).										
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	( <b>B</b> ) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses					
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	0	0							
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	1,422,751	1,422,751							
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0	0							
4	Benefits paid to or for members	0	0							
5	Compensation of current officers, directors, trustees, and key employees	3,157,745	1,992,949	965,927	198,869					
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0	0	0	0					
7	Other salaries and wages	31,965,816	26,888,605	4,394,324	682,887					
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	2,229,798	1,875,634	306,529	47,635					
9	Other employee benefits	3,446,664	2,899,222	473,811	73,631					
10	Payroll taxes	2,564,727	2,157,365	352,572	54,790					
а	Fees for services (non-employees) Management	0	0	0	0					
b	Legal	101,545	0	101,545	0					
c	Accounting	67,500	0	67,500	0					
d	Lobbying	0	0	0	0					
е	Professional fundraising services See Part IV, line 17	51,350			51,350					
f	Investment management fees	279,753	0	279,753	0					
g	Other	3,327,904	2,799,325	457,485	71,094					
12	Advertising and promotion	2,704,511	2,704,511	0	0					
13	Office expenses	2,058,550	1,731,585	282,988	43,977					
14	Information technology	3,410,296	2,868,630	468,812	72,854					
15	Royalties	615	615	0	0					
16	Occupancy	2,965,965		876,746	16,253					
17	Travel	632,381	531,938	86,933	13,510					
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0	0	0					
19	Conferences, conventions, and meetings	399,380	335,945	54,708	8,727					
20	Interest	431,074	0	431,074	0					
21	Payments to affiliates	0	0	0	0					
22	Depreciation, depletion, and amortization	2,359,512	1,649,105	697,477	12,930					
23	Insurance	276,037	232,193	37,947	5,897					
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)									
а	Bad Debt Provision	1,531,004	1,531,004	0	0					
b	Community College Revenue Sharing	984,235	984,235	0	0					
c	Library	313,010	313,010	0	0					
d	Miscellaneous Expenses	241,446	306,092	-72,420	7,774					
е	M embers hips	180,667	151,971	24,836	3,860					
f	All other expenses	79,577	65,553	12,359	1,665					
25	<b>Total functional expenses.</b> Add lines 1 through 24f	67,183,813	55,515,204	10,300,906	1,367,703					
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a									
	combined educational campaign and fundraising solicitation				000 (3.01.0)					

Part X Balance Sheet (A) (B) Beginning of year End of year 107,175 196,707 1 7.355.878 2 4.640.983 352,599 976,416 3 3,644,889 4,875,237 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 0 0 5 Schedule L . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Assets 0 0 6 0 0 7 0 0 8 8 Prepaid expenses and deferred charges . . . . 1,177,865 1,616,480 10a Land, buildings, and equipment cost or other basis Complete 51.257.307 10a Part VI of Schedule D 10b 24.192.182 22.610,147 **10c** ь Less accumulated depreciation . . . . . 27.065.125 40.399,731 11 11 62.214.673 20,405,695 2,172,149 12 Investments—other securities See Part IV, line 11 . . . . . . . . . 12 0 0 13 13 Investments—program-related See Part IV, line 11 . . 0 0 14 14 224,177 15 243,507 15 16 93,563,261 16 106,716,172 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 7,409,121 17 9.841.688 17 Accounts payable and accrued expenses . 0 18 18 264.306 225,766 19 19 20 9,371,905 20 13,729,882 Liabilities 21 0 21 0 Escrow or custodial account liability  $Complete\ Part\ IV\ of\ Schedule\ D$  . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 0 0 22 0 0 23 23 Secured mortgages and notes payable to unrelated third parties . . ol 0 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 0 25 0 Other liabilities Complete Part X of Schedule D . . . . . 26 17,045,332 26 23,797,336 Total liabilities. Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 73.032.769 27 79,224,829 Unrestricted net assets . . . . . Temporarily restricted net assets . . . . . 642,572 28 444,476 28 Fund 3,040,684 3,051,435 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds . . . . . Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 76,517,929 33 82,918,836 33 Total net assets or fund balances . . . . . 93.563,261 34 Total liabilities and net assets/fund balances . . . . . 106,716,172

Par	Check if Schedule O contains a response to any question in this Part XI			.┏	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		73.2	251,21!
2	Total expenses (must equal Part IX, column (A), line 25)	2			183,813
3	Revenue less expenses Subtract line 2 from line 1	3		6,0	067,402
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		76,5	517,929
5	Other changes in net assets or fund balances (explain in Schedule O)	5		3	33,50
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		82,9	918,836
Par	T XII Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII			୮	
1	Accounting method used to prepare the Form 990			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain its Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were in a separate basis, consolidated basis, or both	ssued			
	▼ Separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

#### DLN: 93493346006701

**Employer identification number** 

OMB No 1545-0047

Inspection

### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

h

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Name of the organization

FRAN	KUN UN	NIVERSITY						
		31-0707369						
	rt I	Reason for Public Charity Status (All organizations must complete this part.) See instruc	tions					
	organı:	zation is not a private foundation because it is (For lines 1 through 11, check only one box )						
1	<u></u>	A church, convention of churches, or association of churches described in <b>section 170(b)(1)(A)(i).</b>						
2	굣	A school described in <b>section 170(b)(1)(A)(ii).</b> (Attach Schedule E)						
3	Г	A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii).</b>						
4	Γ	A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)</b> hospital's name, city, and state	(iii). Ente	r the				
5	Γ	An organization operated for the benefit of a college or university owned or operated by a governmental uni	t describe	d in				
		section 170(b)(1)(A)(iv). (Complete Part II )						
6	Γ	A federal, state, or local government or governmental unit described in <b>section 170(b)(1)(A)(v).</b>						
7	Γ	An organization that normally receives a substantial part of its support from a governmental unit or from the described in section 170(b)(1)(A)(vi) (Complete Part II)	e general	public				
8	$\vdash$	A community trust described in section 170(b)(1)(A)(vi) (Complete Part II )						
9	<u>'</u>	An organization that normally receives (1) more than 331/3% of its support from contributions, membersh	ın foos aı	ad aroa				
9	'	receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than		_	, 5			
		its support from gross investment income and unrelated business taxable income (less section 511 tax) fr	om busine	esses				
10	_	acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III )						
10	<u> </u>	An organization organized and operated exclusively to test for public safety See <b>section 509(a)(4).</b>						
11	ı	An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carrone or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section box that describes the type of supporting organization and complete lines 11e through 11h  a Type I b Type II c Type III - Functionally integrated d T	•	a)(3).	Check			
e	Γ	By checking this box, I certify that the organization is not controlled directly or indirectly by one or more d other than foundation managers and other than one or more publicly supported organizations described in s section 509(a)(2)						
f		If the organization received a written determination from the IRS that it is a Type I, Type II or Type III su check this box	pporting o	rganız	ation,			
g		Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?	,					
		(i) a person who directly or indirectly controls, either alone or together with persons described in (ii)		Yes	No			
		and (III) below, the governing body of the the supported organization?	11g(i)					
		(ii) a family member of a person described in (i) above?	11g(ii)					
		(iii) a 35% controlled entity of a person described in (i) or (ii) above?	11g(iii)					

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organizate col (i) list your gove docume	ion in ted in rning	(v) Did you not organizati col (i) of suppor	ion in your	(vi) Is the organizat col (i) orga	ion in anized	(vii) A mount of support	
		instructions))	Yes	No	Yes	No	Yes	No		
Total										

Provide the following information about the supported organization(s)

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	dider rate III. If the	organización i	ans to quanty t	maci die tests	iisted below, pic	case complet	c raic III.
S	ection A. Public Support		_				
Cale	endar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	<b>(e)</b> 2010	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	ınclude any "unusual						
	grants ")						
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its						
_	behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on line 1 that exceeds 2% of the						
	amount shown on line 11, column						
	(f)						
6	Public Support. Subtract line 5 from						
Ü	line 4						
S	ection B. Total Support	1				I	
	endar year (or fiscal year beginning						
Cur	in) ►	(a) 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	( <b>d)</b> 2009	(e) 2010	(f) Total
7	A mounts from line 4						
8	Gross income from interest,						
0	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
9	Net income from unrelated						
-	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV )						
11	Total support (Add lines 7						
	through 10)						
12	Gross receipts from related activities	es, etc (See inst	ructions )			12	
13	First Five Years If the Form 990 is f	or the organization	on's first, second	, third, fourth, or	fifth tax year as a	501(c)(3) orga	nızatıon,
	check this box and <b>stop here</b>	_	r		•	. , . , -	<b>▶</b> ┌॔
S	ection C. Computation of Pub	lic Support P	ercentage				
14	Public Support Percentage for 2010	(lıne 6 column (	f) divided by line	11 column (f))		14	
15	Public Support Percentage for 2009	Schedule A Par	rt II line 14			15	
							<del> </del>
16a	<b>33 1/3% support test—2010.</b> If the				line 14 is 33 1/3%	or more, chec	
	and <b>stop here.</b> The organization qua	•				2.2.4.204	<b>▶</b> [
b	33 1/3% support test—2009. If the				oa, and line 15 is :	1/3% or mor کد	. <del>-</del>
17-	box and <b>stop here.</b> The organization				12 16 1C	handler - 4.4	▶
r/a	10%-facts-and-circumstances test-						ın.
	is 10% or more, and if the organization made			•			
	in Part IV how the organization mee	is the facts and	circumstances"	test ine organiz	acion quanifies as	a publicly supp	orted F
<b>L</b>	organization 10%-facts-and-circumstances test-	_2000 Ifthe era	anization did not	chack a hay an lu	no 13 165 166 5	or 17a and line	F1
ט	15 is 10% or more, and if the organ						
	Explain in Part IV how the organizat			•		<u>-</u>	clv
	supported organization	aon meets the 16	aces and circuitis	tances test life	. organization qual	iiiies as a publi	ETY ▶ ¯
18	Private Foundation If the organizati	on did not check	a box on line 13	. 16a. 16b. 17a o	r 17b. check this	box and see	- 1
	instructions	a.a not eneck		, , 0 0 , 7 0 0	. 2. 2, 511558 61115		<b>▶</b> □

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning **(e)** 2010 (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (f) Total ın) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

15	Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16	Public support percentage from 2009 Schedule A, Part III, line 15	16	
S	ection D. Computation of Investment Income Percentage		
17	Investment income percentage for <b>2010</b> (line 10c column (f) divided by line 13 column (f))	17	
18	Investment income percentage from 2009 Schedule A , Part III, line 17	18	

19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

Software ID: 10000077
Software Version: v1.00

**EIN:** 31-0707369

Name: FRANKLIN UNIVERSITY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors												
(A) Name and Title	(B) Average hours per	Posi t	(( tion ( hat a	che	)			( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	<b>(F)</b> Estimated amount of other compensation		
	we e k	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations		
Gary James Board Chair	2	x						0	0	0		
Gary Flynn Vice Chair	2	х						0	0	0		
Sue Doody Secretary	2	Х						0	0	0		
Melissa Ingwersen Immediate Past Chair	2	Х						0	0	0		
Jack Cartner Trustee	2	Х						0	0	0		
Jo Ann Davidson Trustee	2	Х						0	0	0		
Mary Duchi Trustee	2	х						0	0	0		
Phil Fankhauser Trustee	2	X						0	0	0		
Anthony Gonsalves Trustee	2	Х						0	0	0		
Eugene Griffin Trustee	2	Х						0	0	0		
Bruce Hagen Trustee	2	Х						0	0	0		
Judy Huang Trustee	2	Х						0	0	0		
Matthew Jauchius Trustee	2	Х						0	0	0		
Carl E Johnson Trustee	2	Х						0	0	0		
Floyd Jones Trustee	2	Х						0	0	0		
James Kunk Trustee	2	Х						0	0	0		
Greg Lashutka Trustee	2	Х						0	0	0		
Clarke Price Trustee	2	Х						0	0	0		
Peter Roche Trustee	2	Х						0	0	0		
John Ruhlin Trustee	2	Х						0	0	0		
Ralph Sanese Trustee	2	Х						0	0	0		
Thomas Shoupe Trustee	2	Х						0	0	0		
Carole Watkins Trustee	2	Х						0	0	0		
Donald R Smith	2	Х						0	0	0		
Trustee - partial year Scott N Whitlock Trustee - partial year	2	Х						0	0	0		
	<u> </u>		l	l	<u> </u>	<u> </u>	l					

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors											
(A) Name and Title	(B) Average hours per	Posi t	(( tion ( hat a	che	)			( <b>D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	<b>(F)</b> Estimated amount of other compensation	
	week	individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations	
Dr David R Decker President	40			х				488,640	0	40,395	
Marv Briskey Treasurer/Chief Financial Officer	40			Х				193,717	0	23,292	
Jeffrey Brotherton Chief Information Officer - Partial Year	40			х				130,263	0	36,775	
Christi Cabungcal VP-Human Resources	40			х				144,981	0	22,578	
Dr Klaus Haberich SVP-Planning and Global Programs	40			х				223,817	0	35,800	
Evelyn Levino VP-Institutional Compliance	40			х				145,597	0	25,470	
Bonnie Smith Quist VP-Advancement and Strategic Relations	40			х				145,334	0	23,291	
Jane Robinson SVP-Administration and Chief of Staff	40			х				203,516	0	29,650	
Dr Pamela Shay VP-Accreditation & Inst Effectiveness	40			х				163,779	0	25,117	
Lında Steele VP-Marketıng & Domestic Expansion	40			х				151,450	0	25,869	
Dr Christopher Washington Provost and SVP-Academic Affairs	40			х				209,191	0	40,464	
Dr Godfrey Mendes Dean-Global Programs	40				х			169,248	0	27,534	
Dr Keith Groff Dean-College of Arts, Sciences and Tech	40				х			150,630	0	22,518	
Ron Morgan Dean-Academic Tech and Innovation	40					Х		144,466	0	25,799	
Dr Terri Lechton Dean-Domestic Expansion - Partial Year	40					Х		132,875	0	21,910	
Patrick Bennett Executive Director - Campus Services	40					Х		128,911	0	22,952	
Dr Ross Wirth Dean-College of Business	40					Х		127,929	0	19,836	
Scott Booth Executive Director - Enrollment Mgmt	40					Х		117,663	0	22,117	
Dr Paul Otte President Emeritus, ED-Leadership Ctr	40						×	249,305	0	9,322	

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DLN: 93493346006701

OMB No 1545-0047

**SCHEDULE D** 

(Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

Open to Public

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	of the organization LIN UNIVERSITY		Employer	identification n	umber
KANN	LIN UNIVERSITY		31-0707	369	
Part			unds or A	ccounts. Con	nplete if t
	organization answered "Yes" to Form 99	0, Part IV, line 6. (a) Donor advised funds	/b) E:	ınds and other a	counts
T	otal number at end of year	(a) Donor advised funds	(6)10	ilius allu otilei ai	Counts
	ggregate contributions to (during year)				
	ggregate contributions to (during year)				
	ggregate value at end of year				
	id the organization inform all donors and donor advi	core in writing that the access hold in don	l or advised		
	inds are the organization's property, subject to the		ior auviseu	Гу	'es ┌ N
D	ıd the organization inform all grantees, donors, and	donor advisors in writing that grant funds	may be		
	sed only for charitable purposes and not for the ben	efit of the donor or donor advisor, or for ai	ny other pur	pose $\Gamma$ Y	'es □ N
art	Conservation Easements. Complete	if the organization answered "Yes" t	o Form 991	<u> </u>	
	urpose(s) of conservation easements held by the or		0 101111 00	o, rare iv, iiie	<del>/.</del>
Ė	Preservation of land for public use (e.g., recreati		n historically	ımportantly land	darea
Γ	Protection of natural habitat	Preservation of a	certified hist	oric structure	
Γ	Preservation of open space				
С	omplete lines 2a–2d if the organization held a quali	fied conservation contribution in the form	of a conser	vation	
e	asement on the last day of the tax year				
			н	eld at the End of	the Year
	otal number of conservation easements		2a		
	otal acreage restricted by conservation easements		2b		
	umber of conservation easements on a certified his	` '	2c		
ı N	umber of conservation easements included in (c) ac	equired after 8/17/06	2d		
N	umber of conservation easements modified, transfe	rred, released, extinguished, or terminate	ed by the org	anızatıon durıng	
th	ne taxable year 🟲				
N	umber of states where property subject to conserva	ation easement is located ►			
D	oes the organization have a written policy regarding	the periodic monitoring, inspection, hand	dling of viola	tions, and	_
e	nforcement of the conservation easements it holds?			Y	es N
S	taff and volunteer hours devoted to monitoring, insp	ecting and enforcing conservation easem	nents during	the year ►	
٨	mount of expenses incurred in monitoring, inspecti	age and enforcing conservation easements	s during the	vaar 🌬 ¢	
	oes each conservation easement reported on line 2			уеаг г р	
	70(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)?	(d) above satisfy the requirements of sec		ΓY	'es
Ιr	n Part XIV, describe how the organization reports co	onservation easements in its revenue and	l expense st	atement, and	
	alance sheet, and include, if applicable, the text of t		l statements	that describes	
ur art I	ne organization's accounting for conservation easen  Organizations Maintaining Collectio		or Other	Similar Asset	te .
	Complete if the organization answered "		01 04.101	ommar Abbe	
	the organization elected, as permitted under SFAS				
	rt, historical treasures, or other similar assets held rovide, in Part XIV , the text of the footnote to its fin			ance of public se	rvice,
	the organization elected, as permitted under SFAS			sheet works of a	rt.
	storical treasures, or other similar assets held for p	·			•
р	rovide the following amounts relating to these items				
(i	) Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$	
(i	i) Assets included in Form 990, Part X			<b>►</b> \$	
Ιf	the organization received or held works of art, histo- llowing amounts required to be reported under SFA:				
				<b>b.</b> #	
a R	evenues included in Form 990, Part VIII, line 1			<b>►</b> \$	

**b** Assets included in Form 990, Part X

Sched	lule D (Form 990) 2010									Page 2
Part	III Organizations Maintaining Co	llections of Art	, His	torical T	reası	ures, or Oth	er Simi	lar As	sets (d	ontinued)
	Using the organization's accession and othe items (check all that apply)	r records, check any	ofth	e following	that a	re a sıgnıfıcant	use of its	collect	ion	
а	Public exhibition		d	┌ Loan	orexo	hange progran	าร			
b	Scholarly research		e	┌ Othe	r					
с	Preservation for future generations									
	Provide a description of the organization's c Part XIV	ollections and expla	ın hov	they furth	er the	organızatıon's	exempt pı	ırpose ı	n	
	During the year, did the organization solicit assets to be sold to raise funds rather than			•			ımılar		Yes	┌ No
Part	Part IV, line 9, or reported an ar					n answered '	'Yes" to I	Form 9	90,	
	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other interme	dıary	for contribi	ıtıons	or other assets	s not		Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follow	ıng table						
								An	ount	
с	Beginning balance					10				
d	Additions during the year					10				
e	Distributions during the year					16				
f	Ending balance					1f				
	Did the organization include an amount on F		21?						Yes	☐ No
	If "Yes," explain the arrangement in Part XI\			1 1137	- 11 1 -	F 000 B	- 1 7) ( 1	40		
Par	t V Endowment Funds. Complete	if the organization (a)Current Year		<u>wered "Ye</u> Prior Year			<b>art IV, II</b> ( <b>d)</b> Three Ye		<b>(e)</b> Four	Years Back
1a	Beginning of year balance	4,294,767	(-)	3,906,97	<del>+ ` ´</del>	4,512,160	(a) mee re	ars back	(C) Cal	rears back
	Contributions	5,850		23,92	9	161,977				
c	Investment earnings or losses	414,808		373,86	3	-254,484				
d	Grants or scholarships	249,700		10,00	0	512,678				
	Other expenditures for facilities and programs	0			0	0				
f	Administrative expenses	0			0	0				
g	End of year balance	4,465,725		4,294,76	7	3,906,975				
2	Provide the estimated percentage of the year	r end balance held a	S							
а	Board designated or quasi-endowment 🕨	20 3 %								
b	Permanent endowment 🕨 114 %									
c	Term endowment 🕨 683%									
	Are there endowment funds not in the posse	ssion of the organiza	ition t	hat are hel	d and	admınıstered fo	or the			<del></del>
	organization by (i) unrelated organizations							. 3a(	i) Yes	+
	(ii) related organizations				•			. 3a(	<del></del>	No
	If "Yes" to 3a(II), are the related organization			chedule R?	• •			. 3t	<del>-                                    </del>	1
4	Describe in Part XIV the intended uses of th	e organization's end	owme	nt funds					•	
Part	VI Investments—Land, Building	s, and Equipme	nt. S	ee Form 9	90, P	art X, line 10	).			
				(a) Cost or	other	(b)Cost or othe	r (c) Accu	ımulated	(d) B	
	Description of investment			basis (inves	ment)	basıs (other)		Clation	` ′	ook value
	Description of investment			basis (inves	tment) 0	` '	•		` <i>'</i>	
	·			basis (inves		, ,	7	3,982,26		3,138,767
<b>b</b> B	and	· · · · · · · · · · · · · · · · · · ·		basis (inves	0	3,138,76	7 8 1:		3	3,138,767 15,103,915
<b>b</b> B <b>c</b> L	and	· · · · · · · · · · · · · · · · · · ·		basis (inves	0	3,138,76 29,086,17 1,305,67	7 8 1:	3,982,26	3	3,138,767 15,103,915 937,082
<b>b</b> B <b>c</b> L <b>d</b> E <b>e</b> O	and				0 0 0	3,138,76 29,086,17 1,305,67 16,955,12	7 8 1: 7 0 9	3,982,26 368,59	3 5 5	3,138,767 15,103,915 937,082 7,568,114 317,247

Part VIII Investments—Other Securities. See	form 990, Part X, line 12	2.	
(a) Description of security or category	( <b>b</b> )Book value		d of valuation
(including name of security)	(B)Book value	Cost or end-of	-year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
		1.2	
Part VIII Investments—Program Related. See	: Form 990, Part X, line .		
(a) Description of investment type	(b) Book value		d of valuation
	(-,	Cost or end-of	-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, In	e 15.		
	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		( <b>b)</b> Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, In	e 15.		(b) Book value
Part IX Other Assets. See Form 990, Part X, Im  (a) Descrip	e 15. tion		(b) Book value
Part IX Other Assets. See Form 990, Part X, lin  (a) Descrip  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:	e 15. tion  5.)		(b) Book value
Part IX Other Assets. See Form 990, Part X, lin  (a) Descrip  (b) Descrip  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X	e 15. tion  5.)		(b) Book value
Part IX Other Assets. See Form 990, Part X, lin  (a) Descrip  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:	e 15. tion  5.)		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Part IX Other Assets. See Form 990, Part X, lin  (a) Descrip  (b) Descrip  Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X	e 15. tion  5.)		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount	, , , , , , , , , , , , , , , , , , ,	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  Part X Other Liabilities. See Form 990, Part X  1 (a) Description of Liability	e 15. tion  5.) , line 25. (b) A mount		(b) Book value

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	73,251,215
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	67,183,813
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	6,067,402
4	Net unrealized gains (losses) on investments	4	333,505
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV)	8	0
9	Total adjustments (net) Add lines 4 - 8	9	333,505
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	6,400,907
Par	XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	72,243,629
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
е	Add lines <b>2a</b> through <b>2d</b>	2e	-1,007,586
3	Subtract line <b>2e</b> from line <b>1</b>	3	73,251,215
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 0		
Ь	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	73,251,215
1	Reconciliation of Expenses per Audited Financial Statements With Expenses  Total expenses and losses per audited financial	per	65,842,722
_	statements	1	03,842,722
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	0
3	Subtract line <b>2e</b> from line <b>1</b>	3	65,842,722
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 279,753		
b	Other (Describe in Part XIV)		
С	Add lines 4a and 4b	4c	1,341,091
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	67,183,813
Pai	t XIV Supplemental Information		

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
SchD_P05_S00_L04	Schedule D, Part V, Line 4	Virtually all endowment funds are either for the support of scholarships or the University's Leadership Center
SchD_P10_S00_L02	Schedule D, Part X, Line 2	Generally accepted accounting principles prescribes recognition thresholds and measurement attributes for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. Tax benefits will be recognized only if a tax position is more-likely-than-not sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized will be the largest amount of tax benefit that is greater than 50% likely being realized on examination. For tax positions not meeting the more-likely-than-not test, no tax benefit will be recorded. Management has concluded that they are unaware of any tax benefits or liabilities to be recognized at July 31, 2011 or 2010. The University would recognize interest and penalties related to unrecognized tax benefits in interest and income tax expense, respectively. The University has no amounts accrued for interest or penalties for the years ended July 31, 2011 and 2010. The University is no longer subject to examination by taxing authorities for years before 2008. The University does not expect the total amount of unrecognized tax benefits to significantly change in the next 12 months.
SchD_P12_S00_L02d	Schedule D, Part XII, Line 2d	(\$1,061,338) in scholarships netted against tuition and fees for the audited financial statements, (\$279,753) in investment management fees netted against investment income in the audited financial statements
SchD_P13_S00_L04b	Schedule D, Part XIII, Line 4b	Scholarships netted against tuition and fees for the audited financial statements

**Employer identification number** 

### OMB No 1545-0047

### 2040

SCHEDULE E

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Name of the organization

# Schools

►Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48. ► Attach to Form 990 or Form 990-EZ.

Open to Public

FRANKLIN UNIVERSITY 31-0707369 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? Yes d Copies of all material used by the organization or on its behalf to solicit contributions? 4d Yes If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? 5a Νo **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? 5c Νo d Scholarships or other financial assistance? 5d Νo e Educational policies? 5e Νo f Use of facilities? 5f Νo g Athletic programs? 5g Νo h Other extracurricular activities? 5h Νo If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a Does the organization receive any financial aid or assistance from a governmental agency? 6a Yes **b** Has the organization's right to such aid ever been revoked or suspended? 6b Νo If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II 7 Yes

#### Part II Supplemental Information

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions)

ldentifier	Return Reference	Explanation
SchE_P01_S00_L03	Schedule E, Part I, Line 3	As the University draws students from across the country, it satisfies the requirement by including a statement of the University's racially nondiscriminatory policy in brochures, catalogues and other written communications in addition to its website
SchE_P01_S00_L06	Schedule E, Part I, Line 6	The University receives significant amounts of financial aid from Federal and state agencies. These funds represent financial aid for students attending the University to assist them with tuition costs, books, fees and living expenses. Any financial aid that is not applied to payment of amounts due the University are passed on to the student.

Schedule E (Form 990 or 990-EZ) 2010

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"Yes" to Form 990, Part IV, line 14b.

### Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ▶ Attach to Form 990. ▶ See separate instructions.

Part I General Information on Activities Outside the United States. Complete if the organization answered

DLN: 93493346006701 OMB No 1545-0047

Open to Public

Name of the organization FRANKLIN UNIVERSITY

**SCHEDULE F** 

Department of the Treasury

Internal Revenue Service

(Form 990)

**Inspection Employer identification number** 

31-0707369

	For grant makers. Describe in Pai United States	rt V the organiz	atıon's proceduı	es for monitoring the us	e of grant funds outside th	e
	Activites per Region (Use Part \	/ ıf addıtıonal s	pace is needed	)		
	(a) Region	<b>(b)</b> Number of offices in the	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	<b>(f)</b> Total expenditures for region/investments in region
	Europe (including Iceland and Greenland)	0	0		Franklin University offers and delivers the Master of Business Administration in Wroclaw, Poland in partnership with the Wroclaw School of Banking This degree program is identical in outcomes and instruction as the U S based MBA program The program began on 11/9/09 with an initial cohort of 27 students, this cohort concluded on 7/17/11 A second cohort began on 9/13/10 with 26 students and a third cohort began on 10/17/11 with 25 students Franklin University also offers and delivers the MBA program in Bratislava, Slovakia in partnership with the University of Economics in Bratislava This degree program is also identical in outcomes and instruction as the U S based MBA program The program began on 10/18/10 and currently has 7 students A second cohort began on 10/24/11 with 12 students	58,000
<b>-</b>	Sub-total					
	שט-נטנמו			İ		

Part	Part IV, lı	ne 15, for any					olete if the organizate received more than		
	<b>a)</b> Name of rganization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
2	Enter total nun tax-exempt by	hber of reciple the IRS, or fo	ent organizations lis or which the grante	ted above that are i e or counsel has pro	ecognized as chari ovided a section 50:	ties by the foreign of 1(c)(3) equivalency	country, recognized letter	 as . ▶	
3	Enter total nun	nber of other o	organizations or en	tities					(Form 990) 2010

Part III	Grants and Ot	her Assistance to	Individuals	Outside the Unit	ed States. Complete	ıf the organızatıon a	nswered "Yes" to Form 9	990, Part IV, line 16.
	Use Part V if ad	ditional space is ne-	eded.					

(a) Type of grant or assistance	( <b>b)</b> Region	(c) Number of recipients	( <b>d)</b> A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash	(g) Description of non-cash	(h) Method of valuation
					assistance	assistance	(book, FMV, appraisal, other)
			<u> </u>			1	
			<u>.                                    </u>		!		
			<u>.                                    </u>			1	
			<u> </u>		!		
			<u> </u>		!		
			<u> </u>		!		
			<u> </u>		!		
					!		
			1		,		

### Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? <i>If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)</i>	<u> </u>	Yes	Γ	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	굣	Yes	Г	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	ি	Yes	Г	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	ি	Yes	Г	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	<u> </u>	Νo

Schedule F (Form 990) 2010

information.  Identifier	ReturnReference	Explanation
racitimer	Returniterence	Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493346006701

OMB No 1545-0047

**Supplemental Information Regarding** (Form 990 or 990-EZ) **Fundraising or Gaming Activities** 

> or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

Vame	of the	orga	nızatıon
FRANI	KLIN	UNIV	ERSITY

**SCHEDULE G** 

Department of the Treasury

Internal Revenue Service

**Employer identification number** 

31-0707369

Part I Fundraising A	<b>ctivities.</b> Complete	e if the d	organizat	tion answered "Yes"	to Form 990, Part IV,	, lıne 17.
Indicate whether the org     Mail solicitations	anızatıon raısed funds	through a	any of the	_	eck all that apply -government grants	
<b>b</b> Internet and e-mail:	e olicitations			Solicitation of gov	-	
_	SUIICILALIUIIS		•			
c Phone solicitations			g	Special fundraisin	g events	
<b>d</b> In-person solicitation	ons					
2a Did the organization hav or key employees listed	in Form 990, Part VII)	or entity	ın conne	ction with professional f	undraising services?	Ves □ N
<b>b</b> If "Yes," list the ten high to be compensated at le						
(i) Name and address of	(ii) Activity	(iii)	) Dıd	(iv) Gross receipts	(v) A mount paid to	(vi) A mount paid to
ındıvıdual			ser have	from activity	(or retained by)	(or retained by)
or entity (fundraiser)			ody or		fundraiser listed in	organization
			rol of		col (i)	
			utions?			
	RuffaloCODY	Yes	No			
RuffaloCODY LLC PO Box 3018 Cedar Rapids, IA 52406	assists Franklin University with its annual Phonathon by providing campaign consultation, design, implementation, along with script development and messaging, daily reports, fulfillment and refusal summary reports and a comprehensive final report at the end of the project This was the first year that RuffaloCODY was engaged to assist the University with fundraising efforts		Νο	56,093	51,350	4,743
	In addition to the above services, RuffaloCODY was able to significantly update the donor database As a result, net results are expected to					

ОН

Total .

years

56,093

51,350

4,743

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or 3 licensing

Pa	rt II	Fundraising Events. Com more than \$15,000 on Form				
			(a) Event #1	(b) Event #2	(c) O ther Events (total number)	(d) Total Events (Add col (a) through col (c))
Revenue					(**************************************	
	1 2	Gross receipts Less Charitable				
₩ Ф	-	contributions				
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
ဟ	5	Non-cash prizes				
Expenses	6	Rent/facility costs				
ă ă	7	Food and beverages				
Direct	8	Entertainment				
ā	9	Other direct expenses .				
	10	Direct expense summary Add lin	es 4 through 9 ın columı	n (d)	🛌	
	11	Net income summary Combine III	nes 3 and 10 ın column	(d)		
Par	t II	Gaming. Complete if the or \$15,000 on Form 990-EZ, lir		"Yes" to Form 990, Pa	rt IV, line 19, or repo	orted more than
			(a) Bingo	(b) Pull tabs/Instant	(c) O ther gaming	(d) Total gaming
Revenue				bingo/progressive bingo		(Add col (a) through col (c))
	1	Gross revenue				
Ses	2	Cash prizes				
Expenses	3	Non-cash prizes				
ញ ថ្ល	4	Rent/facility costs				
Direct	5	Other direct expenses				
	6	Volunteer labor	┌ Yes % ┌ No	☐ Yes % ☐ No	┌ Yes %	_
	7	Direct expense summary Add lines	s 2 through 5 ın column	(d)		
	8	Net gaming income summary Com	bine lines 1 and 7 in col	umn (d)		
9	Ent	er the state(s) in which the organize	ation operates gaming ac	tivities		
а		the organization licensed to operate				· Fyes Fno
b	If"	No," Explain				
						1
10a		re any of the organization's gaming			the tax year?	· · Fyes Fno
b	If"	Yes," Explain				
						1

11	Does the organization operate ga	aming activities with nonmembers?		<b>Г</b> үе	s $\Gamma_{No}$
12	Is the organization a grantor, be	neficiary or trustee of a trust or a mer	nber of a partnership or other entity		
	formed to administer charitable (	jaming?		Г <sub>Yе</sub>	s $\Gamma_{No}$
13	Indicate the percentage of gamin	ng activity operated in			
а	The organization's facility			1	
b	An outside facility			,	
14	Provide the name and address or records	f the person who prepares the organız	ation's gaming/special events books and	d	
	Name 🟲				
	Address 🟲				
15a		ntract with a third party from whom th		_	_
					s No
ь		ning revenue received by the organizated by the third party 🟲 \$	ation <b>&gt;</b> \$ and the		
c	If "Yes," enter name and address	5			
	Name 🟲				
	Address 🟲				
16	Gaming manager information				
	Name 🟲				
	Gaming manager compensation l	<b>*</b> \$			
	Description of services provided	<b>&gt;</b>			
	Director/officer	Employee	Independent contractor		
17	Mandatory distributions				
а		er state law to make charitable distrib		_	_
p.				·   Ye	s No
D		required under state law distributed activities during the tax year - \$	to other exempt organizations or spent		
Par		<u>-</u>	r responses to question on Schedul	e G (see	
	Identifier	ReturnReference	Explanation		

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493346006701 OMB No 1545-0047

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Inspect ion

Department of the Treasury Internal Revenue Service

Schedule I

(Form 990)

► Attach to Form 990 Name of the organization FRANKLIN UNIVERSITY

Employer identification number 31-0707369

Part II Grants and Other A Form 990, Part IV, lin duplicated if additiona	e 21 for any recip	ient that received n	nore than \$5,000. Ch	eck this box if no one	recipient receive	ed more than \$5,000.	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gra or assistance

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) Scholarships	471	545,773	0		
(2) Student Educational Opportunity Grants	574	307,459	0		
(3) Tuition discount and exchange programs	246	306,660	0		
(4) Federal Work Study	41	262,859	0		

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Ident if ier	Return Reference	Explanation
SchI_P01_S00_L02	, ,	The University has numerous procedures to ensure students qualify for scholarships and other assistance both at the time of the award and subsequent thereto. These procedures ensure compliance with applicable Federal and state regulations, stipulations of scholarship criteria and University policies for awards made from University funds.

Schedule I (Form 990) 2010

DLN: 93493346006701

OMB No 1545-0047

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of	the or	ganizat	ion
ED A NIVI TNI	LINIT/ED	CITY	

**Schedule J** (Form 990)

Department of the Treasury

Internal Revenue Service

**Employer identification number** 

31-0707369

Pa	rt I Questions Regarding Compensation	on				
					Yes	Νo
1a	Check the appropriate box(es) if the organization p 990, Part VII, Section A, line 1a Complete Part I		ny of the following to or for a person listed in Form ride any relevant information regarding these items			
	First-class or charter travel	ᅜ	Housing allowance or residence for personal use			
	Travel for companions	Г	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	굣	Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the reimbursement orprovision of all the expenses des			1b	Yes	
2	Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Executiv			2	Yes	
3	Indicate which, if any, of the following the organiza organization's CEO/Executive Director Check all					
	Compensation committee	•	Written employment contract			
	✓ Independent compensation consultant	굣	Compensation survey or study			
	Form 990 of other organizations	굣	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990 or a related organization	, Part VII	I, Section A, line ${ t 1a}$ with respect to the filing organization			
а	Receive a severance payment or change-of-contro	ol paymer	nt from the organization or a related organization?	4a	Yes	
ь	Participate in, or receive payment from, a supplem	nental non	qualified retirement plan?	4b		Νo
С	Participate in, or receive payment from, an equity-	based co	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and j					
	Only 501(c)(3) and 501(c)(4) organizations only n	nust comp	plete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A compensation contingent on the revenues of	A, line 1a,	, did the organization pay or accrue any			
а	The organization?			5a		Νo
ь	Any related organization?			5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A compensation contingent on the net earnings of	A, line 1a,	, did the organization pay or accrue any			
а	The organization?			6a		Νo
ь	Any related organization?			6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section a payments not described in lines 5 and 6? If "Yes,"			7	Yes	
8	Were any amounts reported in Form 990, Part VII subject to the initial contract exception described					
	in Part III	iii Keys	section 22 4220-4(a)(2). It les' describe	8		Νo
9	If "Yes" to line 8, did the organization also follow t section 53 4958-6(c)?	he rebutt	able presumption procedure described in Regulations	9		

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

<b>(A)</b> Name	(B) Breakdown of	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
See Additional Data Table							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
( 10 )							
( 11 )							
( 12 )							
( 13 )							
( 14 )							
( 15 )							
( 16 )							

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
		Pursuant to his employment agreement, Dr David Decker receives a monthly housing allowance, treated as taxable compensation, and membership in a dinner/fitness club, not treated as taxable compensation
	Part I, Line 4	Dr Terri Lechton resigned her position in exchange for severance so that the University had the flexibility to go in a new business direction. Dr Lechton's severance began on November 5, 2010 and continued through March 31, 2011. The amount of severance pay reflected in 2010 amounts was \$17,982
SchJ_P01_S00_L07	Schedule J, Part I, Line 7	Bonuses are paid depending on the achievement of various performance criteria. The Board of Trustees determines the bonus of the President

Schedule J (Form 990) 2010

**Software ID:** 10000077

**Software Version:** v1.00

**EIN:** 31-0707369

Name: FRANKLIN UNIVERSITY

FULLI 990	, Schedule 3	, Pailli	- Officers,	, Directors,	, iiustees,	, re	Lilipio	yees,	, anu my	Jiiest Comp	Jensaleu Emp	nuyees	
· ·													

Furin 990, Schedule J, P	ait.	ii - Officers, Direc	.tors, rrustees, ke	y Employees, and	d Highest Compensated Employees							
(A) Name		(B) Breakdown o	f W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	<b>(F)</b> Compensation reported in prior Form				
	_	(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	990 or Form 990-EZ				
Dr David R Decker	(I) (II)	306,470 0	160,466 0	21,704 0	29,397 0	10,998 0	529,035 0	0				
Marv Briskey	(I) (II)		31,146 0	904 0	20,362 0	2,930 0	217,009 0	0 0				
Jeffrey Brotherton	(ı) (ıı)		18,202	-5,880 0	14,635 0	22,140 0	167,038 0	0				
Christi Cabungcal	(ı) (ıı)		23,304	-2,531 0	15,011 0	7,567 0	167,559 0	0				
Dr Klaus Haberich	(I) (II)		37,085 0	-1,492 0	25,554 0	10,246 0	259,617 0	0				
Evelyn Levino	(I) (II)		19,603 0	-6,051 0	15,630 0	9,840 0	171,067 0	0				
Bonnie Smith Quist	(ı) (ıı)		23,304	-2,178 0	15,652 0	7,639 0	168,625 0	0				
Jane Robinson	(ı) (ıı)		35,468 0	-2,607 0	21,594 0	8,056 0	233,166 0	0				
Dr Pamela Shay	(I) (II)		28,007 0	-2,332 0	17,317 0	7,800 0	188,896 0	0				
Lında Steele	(I) (II)		22,418 0	-2,129 0	16,950 0	8,919 0	177,319 0	0				
Dr Christopher Washington	(ı) (ıı)		36,216 0	-3,848 0	21,972 0	18,492 0	249,655 0	0				
Dr Godfrey Mendes	(ı) (ıı)		29,858 0	-4,190 0	17,668 0	9,866 0	196,782 0	0				
Dr Keith Groff	(I) (II)		21,410	1,023	17,154 0	5,364 0	173,148 0	0				
Ron Morgan	(I) (II)		21,202	-4,144 0	16,899 0	8,900 0	170,265 0	0				
Dr Terrı Lechton	(ı) (ıı)		35,396 0	-4,531 0	12,316 0	9,594 0	154,785 0	0				
Patrick Bennett	(ı) (ıı)		34,512 0	-1,595 0	13,367 0	9,585 0	151,863 0	0				
Dr Paul Otte	(I) (II)		31,718 0	5,194 0	3,122 0	6,200 0	258,627 0	0				

DLN: 93493346006701

Open to Public

**Inspection** 

OMB No 1545-0047

Schedule K (Form 990)

# **Supplemental Information on Tax Exempt Bonds**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990). ► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service Name of the organization

FRANKLIN UNIVERSITY

Employer identification number

31-0707369

	Part I Bond Issues												
	(a) Issuer Name	(b) Issuer EIN	(c) CUSIP #	(d) Date Issued	(e) Issue Price	(f) Description of Purpose	<b>(g)</b> De	feased	Beh	)On alfof suer	1	Pool ncing	
							Yes	No	Yes	No	Yes	No	
A	Ohio Higher Educational Facility Commission	34-6849674	000000000	01-01-2010	5,000,000	Renovation of various buildings		x		×		Х	

and purchase of tech equip Ohio Higher Educational Bond refunding, purchasing and Facility Commission 34-6849674 000000000 12-23-2010 9,500,000 Х Χ Χ renovation of building, et al

Part II Proceeds

1100000				
	A	В	С	D
A mount of bonds retired	0	4,500,000		
A mount of bonds legally defeased	0	0		
Total proceeds of issue	5,000,000	9,500,000		
Gross proceeds in reserve funds	0	0		
Capitalized interest from proceeds	0	0		
Proceeds in refunding escrow	0	0		
Issuance costs from proceeds	78,573	89,838		
Credit enhancement from proceeds	0	0		
Working capital expenditures from proceeds	0	0		
Capital expenditures from proceeds	4,921,427	2,129,520		
Other spent proceeds	0	8,955		
Other unspent proceeds	0	2,777,908		
	A mount of bonds retired  A mount of bonds legally defeased  Total proceeds of issue  Gross proceeds in reserve funds  Capitalized interest from proceeds  Proceeds in refunding escrow  Issuance costs from proceeds  Credit enhancement from proceeds  Working capital expenditures from proceeds  Capital expenditures from proceeds  Other spent proceeds	Amount of bonds retired 0 Amount of bonds legally defeased 0 Total proceeds of issue 5,000,000 Gross proceeds in reserve funds 0 Capitalized interest from proceeds 0 Proceeds in refunding escrow 0 Issuance costs from proceeds 78,573 Credit enhancement from proceeds 0 Working capital expenditures from proceeds 0 Capital expenditures from proce	A mount of bonds retired         A         B           A mount of bonds legally defeased         0         4,500,000           A mount of bonds legally defeased         0         0           Total proceeds of issue         5,000,000         9,500,000           Gross proceeds in reserve funds         0         0           Capitalized interest from proceeds         0         0           Proceeds in refunding escrow         0         0           Issuance costs from proceeds         78,573         89,838           Credit enhancement from proceeds         0         0           Working capital expenditures from proceeds         0         0           Capital expenditures from proceeds         4,921,427         2,129,520           Other spent proceeds         0         8,955	A mount of bonds retired         A         B         C           A mount of bonds legally defeased         0         4,500,000         0           A mount of bonds legally defeased         0         0         0           Total proceeds in reserve funds         5,000,000         9,500,000         0           Gross proceeds in reserve funds         0         0         0           Capitalized interest from proceeds         0         0         0           Proceeds in refunding escrow         0         0         0           Issuance costs from proceeds         78,573         89,838         89,838           Credit enhancement from proceeds         0         0         0           Working capital expenditures from proceeds         4,921,427         2,129,520           Other spent proceeds         0         8,955

13	Year of substantial completion	2010							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue?		Х	Х					
15	Were the bonds issued as part of an advance refunding issue?		х		х				
16	Has the final allocation of proceeds been made?	X		Х					
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	×		X					

**Private Business Use** 

			1	В		С		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		Х		х				
2	Are there any lease arrangements that may result in private business use of bond- financed property?		Х		Х				

Part III Private Business Use (Continued)

		P	\	В		С		I	)
		Yes	No	Yes	No	Yes	No	Yes	No
3a	Are there any management or service contracts that may result in private business use?		Х		×				
b	Are there any research agreements that may result in private business use of bond-financed property?		X		×				
c	Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property?								
4	Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government		0 %		0 %				
5	Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government		0 %		0 %				
6	Total of lines 4 and 5		0 %		0 %				
7	Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities?	Х		Х					

|--|

			1	0				"	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue?		X		x				
2	Is the bond issue a variable rate issue?		×		×				
3a	Has the organization or the governmental issuer entered into a hedge with respect to the bond issue?		x		х				
ь	Name of provider								
С	Term of hedge								
d	Was the hedge superintegrated?								
e	Was a hedge terminated?								
4a	Were gross proceeds invested in a GIC?		Х		Х				
b	Name of provider								
С	Term of GIC								
d	Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5	Were any gross proceeds invested beyond an available temporary period?		х		х				
6	Did the bond issue qualify for an exception to rebate?		×		x				

### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

Ident if ier	Return Reference	Explanat ion

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DLN: 93493346006701

OMB No 1545-0047

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**SCHEDULE M** (Form 990)

Department of the Treasury

Internal Revenue Service

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Name of the organization FRANKLIN UNIVERSITY

**Employer identification number** 

21 0707260

Pa	rt I Types of Property				31-0/0/369			
	туров от горогсу	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line	(d) Method of determining of amounts		ontribut	ion
1	Art-Works of art			<u> </u>				
2	Art—Historical treasures							
3	Art—Fractional interests							
4	Books and publications							
5	Clothing and household							
good								
6	Cars and other vehicles .							
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded	Х	1	39,764	Market quote			
10	Securities—Closely held stock							
11	Securities—Partnership, LLC, or trust interests .							
12	Securities—Miscellaneous							
13	Q ualified conservation contribution—Historic structures							
14	Q ualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts .							
25	Other ► ()							
26	Other ►()							
27	Other ►()							
28	Other ► ()							
29	Number of Forms 8283 received by for which the organization complete				29			0
							Yes	No
30a	During the year, did the organization	n receiv	e by contribution any prope	erty reported in Part I, lines	1-28 that it			
	must hold for at least three years f	om the o	late of the initial contribution	on, and which is not require	d to be used			
	for exempt purposes for the entire	nolding p	erıod?			30a		No
b	If "Yes," describe the arrangement	ın Part I	I					
31	Does the organization have a gift a	cceptano	e policy that requires the i	review of any non-standard	contributions?	31	Yes	
32a	Does the organization hire or use the contributions?				non-cash	22-		N o
L						32a		No
	If "Yes," describe in Part II  If the organization did not report re	vonues :	n column (c) for a tung of a	roporty for which column (a	) is shocked			
رر	describe in Part II	venues l	n column (c) for a type of p	roperty for willen column (a	, is checked,			
						1		

Page 2

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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OMB No 1545-0047

2010

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## **SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Name of the organization FRANKLIN UNIVERSITY

**Employer identification number** 

31-0707369

ldentifier	Return Reference	Explanation
F990_P06_S0A_L04	Form 990, Part VI, Section A, Line 4	During the reporting year two changes of significance were made to the University's Code of Regulations and Bylaws First, the power to authorize the formation, dissolution, sale and/or merger of incorporated and/or unincorporated entities in furtherance of the University's exempt purposes, while an implied power previously, was added as an explicit power of the Board of Trustees Second, the responsibilities of the Committee on Governance (formerly the Chairmen's Nominating Committee) were expanded to include various actions to improve the effectiveness and performance of the Board, including performing assessments of the overall Board and training and development of new Trustees These new responsibilities are in addition to existing ones providing for assessments of individual Trustee performance and the nomination of candidates for Trustee positions

ldentifier	Return Reference	Explanation
F990_P06_S0B_L11a	Form 990, Part VI, Section B, Line 11a	Upon completion of the Form 990 and all supporting schedules (the "return") by the Director of Accounting, the return was first reviewed by the Chief Financial Officer and the University President, with consultation of tax experts where considered necessary. The return was then provided to the Chairman and Vice Chairman of the Board of Trustees and the Finance Committee for their review. Questions arising from this review were addressed as appropriate, with any necessary changes made to the 990. A copy of the final return, reflecting all changes arising from the review process described above, was provided to the full Board of Trustees via e-mail approximately one week prior to filing of the return. In sharing Schedule B with the Board of Trustees, two Trustees who made donations during the year requested that their contributions be listed as "Anonymous" in the copy of Schedule B provided to the Board - the reason for the "No" response to this line item.

ldentifier	Return Reference	Explanation
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	Each year a copy of the University's Employee Ethics (Conflict of Interest) Policy is provided to each Trustee, the President and other officers of the University, along with a questionnaire related to the policy Responses to the questionnaire, which are summarized for review by the president of the university, will identify any potential conflicts of interest. Should business come before the board or committee thereof that presents a potential conflict, the affected board member would be asked to abstain from any board action on that business.

ldentifier	Return Reference	Explanation
F990_P06_S0B_L15	Form 990, Part VI, Section B, Line 15	Reviews, as prepared by an independent compensation consulting firm (the "consultants"), were conducted in fiscal year 2008-2009 on all University officers, including the president, via a thorough examination of external documented pay data (published surveys and 990 filings) for comparable positions at peer institutions (as mutually agreed upon by Franklin University and the consultants). Compensation levels were reviewed for market competiveness and reasonableness and were compared for all components of pay including cash compensation, benefits and perquisites. In preparation for such reviews, the consultants interviewed a number of University officers and members of the Board of Trustees to gain perspective on the University's work environment mission, pay philosophies and pay program effectiveness. The results included individual market reports as well as an aggregate perspective. The Compensation Committee of the Board of Trustees approved the resulting reviews and compensation levels of the president and his direct reports and proposed the adoption of a related executive compensation philosophy which was ultimately approved in January of 2010 by the full board. The compensation reviews covered all senior employees (earning over \$100,000), including individuals not reporting directly to the president. These reviews, although conducted in the previous fiscal year, were fully vetted by the Compensation Committee and full board in fiscal year 2009-2010. All such actions were reflected in the minutes of both the Compensation Committee and the Board of Trustees. Any compensation changes made were relative to the independent market review.

ldentifier	Return Reference	Explanation
F990_P06_S0C_L19	Form 990, Part VI, Section C, Line 19	Financial statements, governing documents, and conflict of interest policies are not required disclosures pursuant to Internal Revenue Code (IRC) Section 6104. These documents are not available to the public at this time

ldentifier	Return Reference	Explanation
F990_P11_S00_L05	Form 990, Part XI, Line 5	Net unrealized gains on investments