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DLN: 93493136073322

Department of the Treasury

OMB No 1545-0047 Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Open to Public ▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2010 calendar year, or tax year beginning 07-01-2010 and ending 06-30-2011 D Employer identification number B Check if applicable CAL POLY CORPORATION 95-1648180 Address change Doing Business As E Telephone number Number and street (or P O box if mail is not delivered to street address) Room/suite (805) 756-1451 CORPORATION ADMINISTRATION BUILDING **G** Gross receipts \$ 95,247,630 \_ Amended return or town, state or country, and ZIP + 4 SAN LUIS OBISPO, CA 93407

Name change Initial return Terminated Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? Yes No **GRANT TREXLER** SEE ABOVE H(b) Are all affiliates included? SAN LUIS OBISPO, CA 93407 If "No," attach a list (see instructions) **H(c)** Group exemption number ► **▽** 501(c)(3) **┌** 501(c) ( ) **◄** (insert no ) ☐ 4947(a)(1) or ☐ 527 Tax-exempt status Website: ► WWW CALPOLYCORPORATION ORG K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 1940 M State of legal domicile CA Part I Summary Briefly describe the organization's mission or most significant activities TO PROVIDE THE UNIVERSITY WITH CERTAIN SERVICES AND FACILITIES WHICH ARE AN INTEGRAL PART OF THE **EDUCATIONAL MISSION** Activities & Governance 2 Check this box 🔭 if the organization discontinued its operations or disposed of more than 25% of its net assets  ${f 3}$  Number of voting members of the governing body (Part VI, line 1a) . . 11 Number of independent voting members of the governing body (Part VI, line 1b) . 4 5 Total number of individuals employed in calendar year 2010 (Part V, line 2a) . 5 3,656 Total number of volunteers (estimate if necessary) . 6 9 **7a** Total unrelated business revenue from Part VIII, column (C), line 12 7a 604,927 **b** Net unrelated business taxable income from Form 990-T, line 34 7b **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) . . . 3,666,863 5,721,283 40,328,267 36,762,310 Program service revenue (Part VIII, line 2g) . . . 1,431,984 2,202,731 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 25,890,371 25,350,225 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 71,317,485 70,036,549 3,518,012 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 3,113,602 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 15,267,112 17,059,312 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright 0$ **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . . . 45,913,645 44,306,039 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 64,294,359 64,883,363 18 19 Revenue less expenses Subtract line 18 from line 12 . 7,023,126 5,153,186 Net Assets or Fund Balances **Beginning of Current End of Year** Year 119,400,568 Total assets (Part X, line 16) . 103,741,514 20 50,373,639 21 Total liabilities (Part X, line 26) . . 46,646,571 22 Net assets or fund balances Subtract line 21 from line 20 57,094,943 69,026,929 Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Sign	****** Signature of officer			2012-05-15 Date	
Here	GRANT TREXLER ASSOC EXECUTIVE DIRECTOR Type or print name and title	ECTOR			
	Print/Type preparer's name	Preparer's signature	Date	Check if self- employed	PTIN
Paid Preparer	Firm's name				Firm's EIN
Use Only	Firm's address				Phone no 🕨
May the IR	S discuss this return with the preparer	shown above? (see instructions)	_		Tyes TNo

Form	990 (2010)	Page
Par	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III	. <sub>\</sub>
1	Briefly describe the organization's mission	
<u>TO F</u>	ROVIDE CAL POLY UNIVERSITY WITH CERTAIN SERVICES AND FACILITIES	
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	lo
3	If "Yes," describe these new services on Schedule O  Did the organization cease conducting, or make significant changes in how it conducts, any program services?	No
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section $501(c)(3)$ and $501(c)(4)$ organizations and section $4947(a)(1)$ trusts are required to report the amount of grants allocations to others, the total expenses, and revenue, if any, for each program service reported	and
4a	(Code ) (Expenses \$ 23,300,690 including grants of \$ 1,009,219 ) (Revenue \$ 21,631 RESEARCH GRANTS & CONTRACTS EXTERNALLY SPONSORED PROJECTS ADMINISTERED BY THE CORPORATION ON BEHALF OF THE UNIVERSITY	1,642 )
4b	(Code ) (Expenses \$ 12,439,627 including grants of \$ 2,508,793 ) (Revenue \$ 4,069 RESTRICTED AND DESIGNATED FUNDS ADMINISTERED BY THE CORPORATION TO SUPPORT UNIVERSITY COLLEGES AND PROGRAMS	9,165)
<b>4</b> c	(Code ) (Expenses \$ 1,846,809 including grants of \$ ) (Revenue \$ 2,054, EDUCATIONAL CONFERENCES AND WORKSHOPS FISCAL SERVICES PROVIDED BY THE CORPORATION AND THE UNIVERSITY	,890 )
4d	Other program services (Describe in Schedule O ) See also Additional Data for Description (Expenses \$ 22.057.649 including grants of \$ ) (Revenue \$ 34.373.365)	)

59,644,775

Total program service expenses►\$

Part IV	Checklist of	Required	<b>Schedules</b>

цен	Circumst of Required Schedules			
			Yes	No
1	Is the organization described in section $501(c)(3)$ or $4947(a)(1)$ (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🖘	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I$	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9	Yes	
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? <i>If "Yes," complete Schedule D, Part VI.</i>	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No ——
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II $\textcircled{\textbf{5}}$	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	<i>IV</i>	28a		No
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $			
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Pai	rt V	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V .	e				
						Yes	No
1a	Enter	the number reported in Box 3 of Form 1096 Enter - 0 - if not applicable	1a	600			
b	Enter	the number of Forms W-2G included in line 1a Enter -0- if not applicable	1b	0			
С		e organization comply with backup withholding rules for reportable payments to			1c	Yes	
2a	Enter	g (gambling) winnings to prize winners?	.		IC	165	
	return	<u> </u>	2a	3,656		1	
b		east one is reported on line 2a, did the organization file all required federal emp	·		2b	Yes	
3a		If the sum of lines 1a and 2a is greater than 250, you may be required to e-file e organization have unrelated business gross income of \$1,000 or more during		instructions)			
	year?				За	Yes	
b		s," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Sche</i>			3b	Yes	
1a	over, a	y time during the calendar year, did the organization have an interest in, or a si a financial account in a foreign country (such as a bank account, securities acc nt)?			4a		No
b	If "Ye	s," enter the name of the foreign country					
	See in	structions for filing requirements for Form TD F 90-22 1, Report of Foreign Bai	nk and	I Financial Accounts			
5a	Was th	he organization a party to a prohibited tax shelter transaction at any time durin	g the	tax year <sup>?</sup>	5a		No
b	Did an	ny taxable party notify the organization that it was or is a party to a prohibited t	ax sh	elter transaction?	5b		No
c	If "Yes	s" to line 5a or 5b, did the organization file Form 8886-T?	•		5c		
ā		the organization have annual gross receipts that are normally greater than \$10 ization solicit any contributions that were not tax deductible?			6a		No
b	If "Yes	s," did the organization include with every solicitation an express statement th			6b		
,		izations that may receive deductible contributions under section 170(c).	•		OD		
	servic	e organization receive a payment in excess of \$75 made partly as a contribution ses provided to the payor?			7a	Yes	
		s," did the organization notify the donor of the value of the goods or services pr			7b	Yes	
С		e organization sell, exchange, or otherwise dispose of tangible personal proper rm 8282?	ty for	which it was required to	7c		No
d	If "Yes	s," indicate the number of Forms 8282 filed during the year $\ldots$ .	7d				
e		e organization receive any funds, directly or indirectly, to pay premiums on a pact?		al benefit	7e		No
f	Dıd th	e organization, during the year, pay premiums, directly or indirectly, on a perso	nal be	enefit contract?	7f		Νo
g		organization received a contribution of qualified intellectual property, did the o	rganız	ation file Form 8899 as	7g		
h		organization received a contribution of cars, boats, airplanes, or other vehicles	s, dıd t	he organization file a	7h		
3	the su	oring organizations maintaining donor advised funds and section 509(a)(3) superporting organization, or a donor advised fund maintained by a sponsoring organization, the during the year?	nızatı	on, have excess		1	
,			•		8		<u> </u>
) a		oring organizations maintaining donor advised funds.			0-		
		e organization make any taxable distributions under section 4966? e organization make a distribution to a donor, donor advisor, or related person?			9a 9b		
		on 501(c)(7) organizations. Enter	•		90		
			10a				
		receipts, included on Form 990, Part VIII, line 12, for public use of club	10b				
l1	Sectio	on 501(c)(12) organizations. Enter					
а	Gross	income from members or shareholders	11a				
b		income from other sources (Do not net amounts due or paid to other sources st amounts due or received from them )	11b				
L2a	Sectio	on 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990	) in lie	eu of Form 1041?	12a		
b		s," enter the amount of tax-exempt interest received or accrued during the	12b				
L3	year Section	on 501(c)(29) qualified nonprofit health insurance issuers.					
	Is the	organization licensed to issue qualified health plans in more than one state?  See the instructions for additional information the organization must report on	Sched	dule O	13a		
b		the amount of reserves the organization is required to maintain by the states chithe organization is licensed to issue qualified health plans	13b				
С		the amount of reserves on hand	13c				
14a	Did th	L e organization receive any payments for indoor tanning services during the tax		·	14a		No
			, -ui			1	

**b** If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*...

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

itains a response to any question in					

_Se	ction A. Governing Body and Management									
			Yes	No						
1a	Enter the number of voting members of the governing body at the end of the tax year									
b	Enter the number of voting members included in line 1a, above, who are independent									
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any	1								
	other officer, director, trustee, or key employee?	2		No						
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	3		No						
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes							
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No						
6	Does the organization have members or stockholders?	6		No						
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes							
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Νο						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following									
а	The governing body?	8a	Yes							
b	Each committee with authority to act on behalf of the governing body?	8b	Yes							
9	9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O									
Se	ection B. Policies (This Section B requests information about policies not required by the Internal									
Re	venue Code.)									
			Yes	No						
10a	Does the organization have local chapters, branches, or affiliates?	10a		Νo						
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b								
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes							
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990									
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes							
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise	124	V							
c	to conflicts?	12b	Yes							
	describe in Schedule O how this is done	12c	Yes							
13	Does the organization have a written whistleblower policy?	13	Yes							
14	Does the organization have a written document retention and destruction policy?	14	Yes							
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
а	The organization's CEO, Executive Director, or top management official	15a	Yes							
b	Other officers or key employees of the organization	15b	Yes							
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )									
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No						
ь	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its									
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b								
Se	ection C. Disclosure									
	List the States with which a copy of this Form 990 is required to be filed▶CA									

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply own website. Another's website. Upon request
- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization WENDY FORESTER

  1 GRAND AVE BLDG 15

  CANALLIS ORIGINAL OR A 03407

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

<b>(A)</b> Name and Title	(B) Average hours	Posi t	tion ( hat a	che		II		<b>(D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(1) MR LAWRENCE KELLEY CHAIR	2 00	Х		х				0	212,370	51,358
(2) DR DANIEL HOWARD-GREENE VICE CHAIR	2 00	Х		х				0	147,198	39,456
(3) DR DAVID WEHNER SEC /TREAS	2 00	Х		х				0	169,765	47,712
(4) MS PENNY BENNETT DIRECTOR	1 00	Х						0	90,285	30,647
(5) DR BILL KELLOGG DIRECTOR	1 00	Х						0	98,311	31,586
(6) DR CORNEL MORTON DIRECTOR	1 00	х						0	168,862	43,409
(7) MR MIKE MCCALL DIRECTOR	1 00	х						0	135,779	40,525
(8) MR THOMAS LEBENS ESQUIRE DIRECTOR	1 00	Х						0	0	0
(9) MR JAMES BRABECK DIRECTOR	1 00	Х						0	0	0
(10) MR JAMES LOKEY DIRECTOR	1 00	Х						0	0	0
(11) MR BRIAN BIEHLE STUDENT MEMBER	1 00	Х						0	0	0
(12) MS KELSEY RUGANI STUDENT MEMBER	1 00	х						0	0	0
(13) MS BONNIE MURPHY EXECUTIVE DIRECTOR	40 00				Х			0	141,189	32,509
(14) MR FRANK CAWLEY BOOKSTORE DIRECTOR	40 00				х			132,905	0	27,368
(15) MR MIKE THORNTON CAMPUS DINING DIRECTOR	40 00					х		127,854	0	21,485
(16) MS JOANNA SNYDER PROJECT COORDINATOR SPECIALIST	40 00					Х		106,953	0	19,895

Part VIII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours		tion (			II		( <b>D)</b> Reportable compensation	(E) Reportable compensation	a	(F) Estima mount o	ited
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	·	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	or	compens from t rganizati relati organiza	the on and ed
(17) MS STARR LEE LEGAL COUNSEL	40 00					Х		117,342		0		21,177
(18) DR CHARLES BURT PROFESSOR	20					Х		119,586	130,05	5		36,222
(19) DR JAGJIT SINGH PROFESSOR	20					Х		112,916	108,34	8		30,507
										_		
										+		
										<u> </u>		
1b Sub-Total					•		<b>-</b>			_		
d Total (add lines 1b and 1c) .	to Part VII, Sec					<b>-</b>	<b>-</b>	717,556	1,402,162	+		173,856
Total number of individuals (inc \$100,000 in reportable compet	luding but not lin	nited to	thos	e lıs			) who	,		1		<u>,                                     </u>
											Yes	No
3 Did the organization list any <b>fo</b> on line 1a? <i>If</i> "Yes," complete So					ey e •			r highest compensa	ated employee	3		No
For any individual listed on line organization and related organization.										4	Yes	
5 Did any person listed on line 1a services rendered to the organi									r individual for	5		No
Section B. Independent Cor	ntractors											

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	<b>(B)</b> Description of services	<b>(C)</b> Compensation
ED SLEVIN 530 ALAMEDA DEL PRADO PMB 239 NOVATO, CA 94949	LOBBYING	200,000
POOR RICHARDS PRESS 2222 BEEBEE ST SAN LUIS OBISPO, CA 93401	PRINTING	157,520
	<u> </u>	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►2

Part \		2010)					Pa	ge <b>9</b>
	VIII	Statement of Reven	ue		<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	excluded from tax under sections
								512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns	1a					
gra	Ь	Membership dues	. 1b					
ts, aπ	С	Fundraising events	1c	49,940				
g⊪ ∐ar	d	Related organizations	. 1d					
ns, sim	е	Government grants (contributions)	1e					
ntio er s	f	All other contributions, gifts, grants	, and <b>1f</b>	5,671,343			 	¦
ê¥	_	similar amounts not included above	e					
ğ	g	Noncash contributions included in l	ines 1a-1f \$	95,427				
9. P	h	Total. Add lines 1a-1f	ta a a a a a a 🟲		5,721,283			
en				Business Code				
Program Service Revenue	2a	CONTRACTS & GRANTS		900099	21,631,642			
<u>æ</u>	b	SERVICE FEES		561000	9,714,026			
930	С	UNIV PROGRAMS SUPPORT		900099	2,916,808			
že.	d	CONFERENCES & WORKSHOPS		519100	2,054,890			
3 (1	e	SELF-FUNDED INS REVENUE		524298	444,944			
gra	f	All other program service re	venue					
₹	g	Total. Add lines 2a-2f			36,762,310			
	3	Investment income (includir	ng dividends, interest					
		and other similar amounts)			1,700,817			1,700,81
	4	Income from investment of tax-ex	empt bond proceeds					
	5	Royalties	<del>.</del>					
			(ı) Real	(II) Personal				
		Gross Rents	116,777					
	b	Less rental expenses	326,145					
	С	Rental income or (loss)	-209,368					
	d	Net rental income or (loss)			-209,368	-73,685	-135,683	
			(ı) Securities	(II) O ther				
	7a	Gross amount from sales of assets other than inventory	7,080,261					
	ь	than inventory Less cost or	6,578,347					
		other basis and sales expenses						
	С	Gain or (loss)	501,914					
	d	Net gain or (loss)			501,914			501,91
Other Revenue	8a	Gross income from fundraisi (not including \$ 49,940	ng events					
e-		of contributions reported on	line 1c)					
Вe		See Part IV, line 18						
ē	_		а	325,241				
₹		Less direct expenses		132,400	102.041			102.04
_		Net income or (loss) from fu	ndraising events Finctivities See Part IV, line 19 . a		192,841			192,84
			·					
			b					
		Net income or (loss) from ga	ming activities					
	С	Net income or (loss) from ga Gross sales of inventory, les returns and allowances						
	с 10а	Gross sales of inventory, les returns and allowances	a a	42,388,584				
	с 10а b	Gross sales of inventory, les returns and allowances Less cost of goods sold	a . b	42,388,584 18,174,189	24 214 205		740.610	211 27
	с 10а b	Gross sales of inventory, less returns and allowances  Less cost of goods sold  Net income or (loss) from sa	a . b	18,174,189	24,214,395	23,262,514	740,610	211,27
	с 10а b	Gross sales of inventory, les returns and allowances Less cost of goods sold	a . b	18,174,189 Business Code		23,262,514	,	211,27
	c 10a b c	Gross sales of inventory, less returns and allowances  Less cost of goods sold  Net income or (loss) from sa	a . b	18,174,189			,	211,27
	c 10a b c	Gross sales of inventory, less returns and allowances  Less cost of goods sold  Net income or (loss) from sa  Miscellaneous Revenue	a . b	18,174,189 Business Code		23,262,514	,	211,27
	b c	Gross sales of inventory, less returns and allowances .  Less cost of goods sold .  Net income or (loss) from sa  Miscellaneous Revenue	a . b	18,174,189 Business Code		23,262,514	,	211,27
	t 10a b c 11a b c	Gross sales of inventory, less returns and allowances .  Less cost of goods sold .  Net income or (loss) from sa  Miscellaneous Revenue	a . b .les of inventory	18,174,189 Business Code		23,262,514	,	211,27
	b c late b c d	Gross sales of inventory, less returns and allowances .  Less cost of goods sold .  Net income or (loss) from sa  Miscellaneous Revenue	a  b  les of inventory   .	18,174,189 Business Code		23,262,514 1,152,357	,	211,27
	b c land	Gross sales of inventory, less returns and allowances.  Less cost of goods sold.  Net income or (loss) from sa  Miscellaneous Revenue  MISCELLANEOUS	a . b . les of inventory	18,174,189 Business Code	1,152,357	23,262,514 1,152,357	,	211,27

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Α	Section 501(c)(3) and 501(c)(4) organizations mus Il other organizations must complete column (A) but are not required to c			(D).	
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	3,518,012	3,518,012		<u> </u>
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	160,273	160,273	0	0
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	9,735,006	7,663,215	2,071,791	0
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	993,174	698,427	294,747	0
9	Other employee benefits	5,072,709	4,365,022	707,687	0
10	Payroll taxes	1,098,150	884,256	213,894	0
а	Fees for services (non-employees) Management	4,044	0	4,044	0
b	Legal	21,123	0	21,123	0
C	Accounting	139,354	14,587	124,767	0
d	Lobbying	90,000	90,000	0	0
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees	241,265	0	241,265	0
g	Other	717,685	683,543	34,142	0
12	Advertising and promotion	324,992	319,473	5,519	0
13	Office expenses	1,659,258	1,530,588	128,670	0
14	Information technology	44,644	32,802	11,842	0
15	Royalties	456,451	456,451	0	0
16	Occupancy	1,681,445	1,345,413		0
17	Travel	96,825	78,933	17,892	0
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,871,329	1,848,176	23,153	0
20	Interest	6,215	0	6,215	0
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	1,358,368	1,137,422	220,946	0
23 24	Insurance	641,818	633,721	8,097	0
a	CONTRACT & GRANT EXPENSE	17,850,933	17,850,933	0	0
b	UNIVERSITY SUPPORT	10,248,872	10,248,872	0	0
С	UNIVERSITY CONTRACT LABOR	2,526,337	2,030,375	495,962	0
d	ADMINISTRATION CHARGES	2,187,014	2,173,038	13,976	0
e	EQUIPMENT RENTAL & MAINT	717,633	546,013	171,620	0
f	All other expenses	1,420,434	1,335,230	85,204	0
25	Total functional expenses. Add lines 1 through 24f	64,883,363	59,644,775	5,238,588	0
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				rm <b>990</b> (2010)

Part X Balance Sheet (B) (A) Beginning of year End of year 74,129 66,883 1 1 10.687.997 2 7.133.348 2 Savings and temporary cash investments . . . . . . . 8,357,204 10,379,085 3 3 2.468.695 4 2.363.667 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) **A**ssets 6 3,931,686 7 3,319,944 3,806,856 8 4,409,945 8 Prepaid expenses and deferred charges . . . . . . 588,658 9 593.443 10a Land, buildings, and equipment cost or other basis Complete 39.329.919 Part VI of Schedule D 10a 10b 16,423,187 21.408.834 b Less accumulated depreciation . . . . . 10c 22.906.732 48.882.042 67.255.875 11 11 152,808 1,380,378 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 Intangible assets . . . . . . . . . 1,551,946 15 1,421,927 15 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 103,741,514 16 119,400,568 **17** 11,094,731 17 10.940.186 Accounts payable and accrued expenses . 18 18 19 5,107,567 19 6.788.699 20 Tax-exempt bond liabilities . . . . . . . . . . . . 20 Liabilities 21 21 Escrow or custodial account liability  $Complete\ Part\ IV\ of\ Schedule\ D$  . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 3.910.000 23 2.810.000 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 Other liabilities Complete Part X of Schedule D . . . . . 26.534.273 25 29.834.754 26 46.646.571 26 50.373.639 **Total liabilities.** Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . 43,968,786 27 53,453,027 Temporarily restricted net assets . . . . . 5,880,358 28 8,328,103 28 Fund 7,245,799 7,245,799 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ 

and complete lines 30 through 34. ŏ 30 Capital stock or trust principal, or current funds . . . . . 30 Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds ž 57,094,943 69,026,929 33 33 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 103,741,514 119,400.568 34

Ра	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		70.0	36,549
2	Total expenses (must equal Part IX, column (A), line 25)	2			383,363
3	Revenue less expenses Subtract line 2 from line 1	3		5,1	.53,186
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		57,0	94,943
5	Other changes in net assets or fund balances (explain in Schedule O)	5		6,7	78,800
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		69,0	26,929
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII		•	୮	
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		<b>2</b> c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  Separate basis  Consolidated basis  Both consolidated and separated basis	sued			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	:	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	quired	3b	Yes	

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As Filed Data -

DLN: 93493136073322

OMB No 1545-0047

OMB No 1545-004

2040

Open to Public Inspection

#### **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization CAL POLY CORPORATION

Department of the Treasury Internal Revenue Service Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

Employer identification number

95-1648180

1	<u>_</u>	A chur	ch, conventi	on of churches, or as	ssociation of	churches d	escribed in <b>s</b> e	ection 170(	b)(1)(A)(i).			
2				in <b>section 170(b)(1</b>								
3				perative hospital sei								
4	ı			n organization operat ty, and state	ed in conjun	ction with a	hospital des	cribed in <b>se</b>	ction 170(b)(	1)(A)(iii). E	nter the	
5	굣	An orga	anızatıon op	erated for the benefit	of a college	or universi	ty owned or o	perated by	a government	al unit desci	ribed in	
		sect ion	170(b)(1)(	A)(iv). (Complete Pa	art II )							
6	Γ	A feder	al, state, or	local government or	government	al unit desc	rıbed ın <b>secti</b>	on 170(b)(	1)(A)(v).			
7	Γ	describ	ed in	at normally receives  A)(vi) (Complete Pa		ıl part of its	support from	a governme	ental unit or fi	om the gene	ral public	-
8	$\vdash$			described in <b>section</b>		<b>A)(vi)</b> (Cor	mplete Part II	: )				
9			•	at normally receives			•	•	butions, mem	bership fees	, and gro	SS
	•	_		ities related to its ex							-	
				oss investment incoi								
		-		janization after June				-		,		
LO	$\sqcap$			ganızed and operated								
L <b>1</b>	$\Gamma$	_	•	ganized and operated	•					o carry out t	he purpo	ses of
		the box		y supported organizations the type of supp <b>b</b> Type II	orting organi	ı <u>za</u> tıon and (		s 11e throu	ıgh 11h	d Type		
e	Γ	other tl	han foundatı n 509(a)(2)	ox, I certify that the on managers and oth	ner than one	or more pub	olicly support	ed organıza	tions describ	ed in section	509(a)(	1) or
f			rganızatıon thıs box	received a written de	etermination	from the IR	S that it is a	Type I, Typ	e II or Type 1	II supportin	g organiz	zation,
g				2006, has the organı	zatıon accep	ted any gift	or contributi	on from any	of the			
			ng persons?						a a wilh a di un (u)		N	T 81-
				rectly or indirectly co				persons des	scribed in (ii)	110/	Yes	No
				governing body of th		_	ation			11g(		<del> </del>
				er of a person descril led entity of a persoi			hovo?			11g( 11g(		+
L										119(	"",	
h		Provide	e the following	ng information about	the supporte	ed organizat	.ion(s)					
(i) Name of supported organization		e of rted	(ii) EIN	(iii) Type of organization (described on lines 1 - 9 above or IRC section (see	(iv) Is the organizati col (i) list your gove docume	on in ted in rning	(v) Did you no organizat col (i) of suppor	ion in your	(vi) Is th organizat col (i) org in the U	e ion in anized	Amo	<b>vii)</b> ount of oport
				instructions))	Yes	No	Yes	No	Yes	No		
										1	1	
							1			ļ	1	
										1	1	
										1	1	
ota												

# Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	ection A. Public Support	organization is	ans to quanty at	ider the tests if	sted below, pie	.450 00	IIpiete I	dit III.)
	endar year (or fiscal year beginning	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	<b>(e)</b> 2	010	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	9,526,309	3,215,141	3,924,111	3,666,863	5	5,721,283	26,053,707
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit	512,051	597,591	588,598	569,933		732,038	3,000,211
4 5	to the organization without charge <b>Total.</b> Add lines 1 through 3  The portion of total contributions	10,038,360	3,812,732	4,512,709	4,236,796	6	5,453,321	29,053,918
	by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column							4,144,357
6	(f) <b>Public Support.</b> Subtract line 5 from line 4							24,909,561
<u></u>	ection B. Total Support		<u> </u>	ı.				
	endar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 20	10	(f) Total
7	A mounts from line 4	10,038,360	3,812,732	4,512,709	4,236,796	6	,453,321	29,053,918
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar	4,934,035	2,670,095	2,232,523	2,133,058		,700,817	13,670,528
9	Net income from unrelated business activities, whether or not the business is regularly carried on Other income Do not include							
10	gain or loss from the sale of capital assets (Explain in Part IV )	898,336	1,137,003	3,292,515	1,363,210	1	,152,357	7,843,421
11	Total support (Add lines 7 through 10)							50,567,867
12	Gross receipts from related activiti	es, etc (See ınstr	uctions )			12	ı	386,677,258
13	First Five Years If the Form 990 is check this box and stop here	for the organization	n's first, second,	thırd, fourth, or fıf	th tax year as a !	501(c)(3		ation, ▶
S	ection C. Computation of Pub	olic Support Po	ercentage					
14	Public Support Percentage for 2010	) (line 6 column (1	f) divided by line 1	.1 column (f))		14	1	49 260 %
15	Public Support Percentage for 2009	9 Schedule A, Par	t II, line 14			15		46 010 %
	<b>33 1/3% support test—2010.</b> If the and <b>stop here.</b> The organization qua	ilifies as a publicl	y supported orgar	nization				<b>▶</b> ▽
17a	33 1/3% support test—2009. If the box and stop here. The organization 10%-facts-and-circumstances test-is 10% or more, and if the organization part IV how the organization meeorganization	n qualifies as a pu <b>—2010.</b> If the orga tion meets the "fa ets the "facts and	blicly supported of nization did not c cts and circumsta circumstances" t	organization heck a box on line ances" test, chec est The organiza	e 13, 16a, or 16b k this box and <b>st</b> tion qualifies as a	o and line <b>op here.</b> a publicl	e 14 Explain y support	<b>▶</b> ┌
	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ Explain in Part IV how the organiza supported organization	nization meets the tion meets the "fa	"facts and circur cts and circumsta	nstances" test, c ances" test The o	heck this box and organization qual	d <b>stop he</b> ifies as a	e <b>re.</b> a publicly	<b>▶</b> ┌
18	<b>Private Foundation</b> If the organizat instructions	ion did not check	a box on line 13,	16a, 16b, 17a or	17b, check this l	box and	see	<b>▶</b> ┌

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 9 Amounts from line 6 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) 15 0 % Public support percentage from 2009 Schedule A, Part III, line 15 16 16

18	Investment income percentage from <b>2009</b> Schedule A, Part III, line 17	18	
19a	33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported	n 33 1	/3% and line 17 is not
	organization		<b>▶</b> ┌
h	33.1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is	more	than 33 1/3% and line

Section D. Computation of Investment Income Percentage

17

Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))

Supplemental Information. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

OTHER INCOME PART II, LINE 10, DESCRIPTION OTHER INCOME, 2006 898336, 2007 1137003, 2008 3292515, 2009 1363210, 2010 1152357,

DLN: 93493136073322

OMB No 1545-0047

Open to Public **Inspection** 

## **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

**Political Campaign and Lobbying Activities** 

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A.

	, , , , , , , ,	zations complete rait iii			
				Employer ider	ntıfıcatıon number
ar	t I-A Complete if the or	ganization is exempt und	er section 501(	c) or is a section 527	7 organization.
1	Provide a description of the or	ganızatıon's dırect and ındırect po	lıtıcal campaıgn act	ivities in Part IV	
2	Political expenditures	Complete if the organization is exempt under section 501(c)(3).  The amount of any excise tax incurred by the organization under section 4955  The amount of any excise tax incurred by organization under section 4955  The organization incurred a section 4955 tax, did it file Form 4720 for this year?  The amount of any excise tax incurred by organization managers under section 4955  The organization incurred a section 4955 tax, did it file Form 4720 for this year?  The accorrection made?  The amount of Part IV  The amount directly expended by the filing organization for section 527 exempt function activities  The amount of the filing organization's funds contributed to other organizations for section 527  The amount of the filing organization's funds contributed to other organizations for section 527  The filing organization file Form 1120-POL for this year?  The names, addresses and employer identification number (EIN) of all section 527 political organization and payments For each organization listed, enter the amount paid from the filing organization and political contributions received that were promptly and directly delivered to a separate political organization and the political contributions received that were promptly and directly delivered to a separate political organization and the filing organization are promptly and directly delivered to a separate political organization and the filing organization are promptly and directly delivered to a separate political organization and the filing organization are promptly and directly delivered to a separate political organization and the filing organization are promptly and directly delivered to a separate political organization and the filing organization are promptly and directly delivered to a separate political organization are promptly and directly delivered to a separate political organization are promptly and directly delivered to a separate political organization are promptly and directly delivered to a separate political organization are promptly and d	\$		
3	TI-E Complete if the organization is exempt under section 501(c)(3).  Enter the amount of any excise tax incurred by the organization under section 4955				
ar	t I-B Complete if the or	ganization is exempt und	er section 501(	c)(3).	
L	Enter the amount of any excis	e tax incurred by the organization	under section 4955	<b>▶</b>	\$
2	Enter the amount of any excis	e tax incurred by organization ma	nagers under section	n 4955 🕨	\$
3	If the organization incurred a	section 4955 tax, did it file Form 4	720 for this year?		┌ Yes ┌ No
4a	Was a correction made?				┌ Yes ┌ No
b	If "Yes," describe in Part IV				
ar	t I-C Complete if the or	ganization is exempt und	er section 501(	c) except section 50	1(c)(3).
L	Enter the amount directly exp	ended by the filing organization fo	section 527 exemp	ot function activities 🕨	\$
2		organization's funds contributed to	other organizations	s for section 527	\$
3	Total exempt function expend	tures Add lines 1 and 2 Enter he	re and on Form 112	0-POL, line 17b	<b>*</b>
				•	
	Enter the names, addresses a	nd employer identification number	(EIN) of all section	527 political organization	
	Enter the names, addresses a organization made payments amount of political contributio	nd employer identification number For each organization listed, enter ns received that were promptly an	(EIN) of all section the amount paid fro d directly delivered	527 political organization om the filing organization's to a separate political orga	s to which the filing funds Also enter the anization, such as a
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
5	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
	Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	nd employer identification number For each organization listed, enter ns received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	527 political organization om the filing organization's to a separate political organis needed, provide informa  (d) A mount paid from filing organization's	s to which the filing funds Also enter the anization, such as a action in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,

Р	art II-A Complete if the organization under section 501(h)).	is exempt under section 501(c)(3)	and filed Form 5768	(election
	Check If the filing organization belongs to a Check If the filing organization checked bo	n affiliated group x A and "limited control" provisions apply		
	Limits on Lobbying E (The term "expenditures" means ar		(a) Filing O rganization's Totals	<b>(b)</b> Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	pınıon (grass roots lobbyıng)		
b	Total lobbying expenditures to influence a legisl	ative body (direct lobbying)		
C	Total lobbying expenditures (add lines 1a and 1	o)		
d	O ther exempt purpose expenditures			
е	Total exempt purpose expenditures (add lines 1	c and 1d)		
f	Lobbying nontaxable amount Enter the amount to columns	rom the following table in both		
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of lir	e 1f)		
h	Subtract line 1g from line 1a If zero or less, ent	er -0 -		
i	Subtract line 1f from line 1c If zero or less, ente	r-0-		
j	If there is an amount other than zero on either lii section 4911 tax for this year?	ne 1h or line 1i, did the organization file Form	4720 reporting	┌ Yes ┌ No

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobbying Expendit	ures During 4	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	<b>(d)</b> 2010	(e) Total
2a	Lobbying non-taxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
c	Total lobbying expenditures					
d	Grassroots non-taxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					
f	Grassroots lobbying expenditures					

•	•	· 9	_
Part II-B	Complete if the organization	s exempt under section 501(c)(3) and has NOT filed Form 5768	
	(election under section 501(h	1)).	

		(	a)		(b)	
		Yes	No	'	Amou	nt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?		No			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		Νo			
C	Media advertisements?		Νo			
d	Mailings to members, legislators, or the public?		No			
е	Publications, or published or broadcast statements?		Νo			
f	Grants to other organizations for lobbying purposes?		Νo			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes			2	00,000
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		No			
i	O ther activities? If "Yes," describe in Part IV		No			
j	Total lines 1c through 1:				2	00,000
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	501(c	)(5),	or s	ectio	n
					Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?			1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3		
Pai	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".				ectio	n
1	Dues, assessments and similar amounts from members	1				
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).					
а	Current year	2a				
b	Carryover from last year	2b				

#### Taxable amount of lobbying and political expenditures (see instructions) Part IV

**Supplemental Information** 

political expenditure next year?

c Total

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and

	Identifier	Return Reference	Explanation
Pt II-	B Line 1i		

2c 3

4

5

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DLN: 93493136073322

OMB No 1545-0047

Open to Public

(Form 990)

**SCHEDULE D** 

Department of the Treasury Internal Revenue Service

**Supplemental Financial Statements** ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

		-	Emp	oloyer identifica	tion numb	er
CAL	POLY CORPORATION	Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.  (a) Donor advised funds (b) Funds and other accounts  umber at end of year ate contributions to (during year) ate grants from (during year) ate organization inform all donors and donor advisors in writing that the assets held in donor advised ret the organization's property, subject to the organization's exclusive legal control?  Yes No re organization inform all grantees, donors, and donor advisors in writing that the assets held in donor advised ret the organization inform all grantees, donors, and donor advisors in writing that grant funds may be nily for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ing impermissible private benefit  Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.  (e(s) of conservation easements held by the organization (check all that apply) served of land for public use (e.g., recreation or pleasure)  Preservation of an historically importantly land area office the organization held a qualified conservation contribution in the form of a conservation easements or form the tax year  umber of conservation easements  creage restricted by conservation easements  reformservation easements modified, transferred, released, extinguished, or terminated by the organization during able year   or of conservation easements modified, transferred, released, extinguished, or terminated by the organization during able year   or of states where property subject to conservation easement is located   he organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and ement of the conservation easements it holds?  Yes No  not volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year   action of expenses incurred in monitoring, inspecting, and enforcing conservation				
Pa	PRIVE CORPORATION  P\$5-1648180  PTI Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Organization answered "Yes" to Form 990, Part IV, Inne 6.  Total number at end of year Aggregate contributions to (during year) Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?  Pour did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit  Preservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.  Purpose(s) of conservation easements held by the organization pleasure)  Preservation of an atorial habitat  Preservation of an atorial habitat  Preservation of a certified historic structure  Preservation of a certified historic structure  Preservation of a certified historic structure  Preservation of a certified historic structure included in (a)  Number of conservation easements on a certified historic structure included in (a)  Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year   Number of conservation easements modified, transferred, released, extinguishe					
		(a) Donor advised funds		<b>(b)</b> Funds and o	theraccou	ınts
	Total number at end of year					
	Aggregate contributions to (during year)					
	Aggregate grants from (during year)					
	Aggregate value at end of year					
			onor adv	ısed	┌ Yes	┌ No
<b>\</b>	used only for charitable purposes and not for the ber				☐ Yes	┌ No
aı	t II Conservation Easements. Complete	ıf the organization answered "Yes"	' to Forr	n 990, Part IV	, line 7.	
	<ul> <li>☐ Protection of natural habitat</li> <li>☐ Preservation of open space</li> <li>Complete lines 2a-2d if the organization held a qual</li> </ul>	Preservation of	a certifie	d historic struct		a
				Held at the	End of the	Year
а	Total number of conservation easements		2a			
b	Total acreage restricted by conservation easements	;	2b			
c			2c			
d		• •				
			eted by ti	ne organization (	during	
		arrea, released, extinguished, or termine	aced by c	ie organización (	aumg	
	· ————					
			andling o	f violations, and	┌ Yes	┌ No
	Staff and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation ease	ements d	uring the year 🕨		
	Amount of expenses incurred in monitoring, inspecti	ng, and enforcing conservation easeme	nts durın	g the year 🟲 🖇 _		
		2(d) above satisfy the requirements of s	ection		┌ Yes	┌ No
	balance sheet, and include, if applicable, the text of the organization's accounting for conservation easer	the footnote to the organization's financ nents	ıal stateı	ments that desc	rıbes	
ar			s, or Ot	her Similar <i>I</i>	Assets.	
a	art, historical treasures, or other similar assets held	for public exhibition, education or rese	arch ın fu			e,
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research				
	(i) Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets included in Form 990, Part X			<b>-</b> \$		
	If the organization received or held works of art, hist following amounts required to be reported under SFA		for finar	ncial gain, provid	le the	

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Par	Organizations Maintaining Co	<u>llections of Art</u>	t, His	tori	<u>cal Tre</u>	asure	es, or O	<u>the</u>	<u>r Similar As</u>	<u>sets (</u>	conti	nued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne foll	owing th	at are a	significa	nt u	se of its collect	ion		
а	▼ Public exhibition		d	$\vdash$	Loan or	excha	nge progr	ams				
b	Scholarly research		e	Г	Other							
c	✓ Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ain hov	w the	y further	the org	anızatıon	's ex	empt purpose i	n		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t									┌ Yes	F	No
Pai	rt IV Escrow and Custodial Arrang						nswered	d "Y	es" to Form 9	90,		
_	Part IV, line 9, or reported an an											
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?					ons or	other ass	ets ı	not	✓ Yes	Γ	No
b	If "Yes," explain the arrangement in Part XIV	V and complete the	follow	ıng ta	able		_					
							-	_	Am	ount		
С	Beginning balance						<u> </u>	1c		4		3,400
d	Additions during the year						ļ:	1d			478	3,309
е	Distributions during the year						L:	1e				
f	Ending balance						<u> </u>	1f		4	,611	709, 1
2a	Did the organization include an amount on Fo	orm 990, Part X, lin	e 21?							Yes	<b>~</b>	No
b	If "Yes," explain the arrangement in Part XIV											
Pa	rt V Endowment Funds. Complete											
	Degenous of year balance	(a)Current Year	(b)	Prior `	Year	(c)Two Y	ears Back	(d)	Three Years Back	(e)Four	Year	3 Back
la	Beginning of year balance											
Ь	Contributions											
C	Investment earnings or losses											
d	Grants or scholarships											
е	Other expenditures for facilities and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the yea	r end balance held	as		•			•	•			
а	Board designated or quasi-endowment											
b	Permanent endowment 🕨											
С	Term endowment ▶											
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	that a	are held a	and adn	nınıstered	for	the			
	organization by									Ye	s l	No
	(i) unrelated organizations							•	3a(		_	
	(ii) related organizations							•	3a(		+	
р 4	If "Yes" to 3a(II), are the related organization  Describe in Part XIV the intended uses of the							•	3t	<u> </u>		
	t VI Investments—Land, Buildings					Λ Part	t X line	10				
	Description of investment	s, una Equipme	S	(a)	Cost or ot	her (b	Cost or ot basis (other	her	(c) Accumulated depreciation	(d) I	Book	value
1a	Land			+		_	8,439	.164		+	8.4	39,164
	Buildings						18,258,		7,351,81	5		06,281
	Leasehold improvements							,534	246,74	+		36,793
	Equipment						10,038,		7,903,15	+		35,461
	Other						2,010		921,47	+		89,033
-				1			_, ,		,		-,-	,

Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) .

22,906,732

Part VII Investments—Other Securities. See	Form 990, Part X, line 1	
<ul><li>(a) Description of security or category (including name of security)</li></ul>	(b)Book value	(c) Method of valuation
		Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		
Part VIII Investments—Program Related. See	e Form 990, Part X, line	
(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
		Cost of end-of-year market value
		<u> </u>
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)		
Part IX Other Assets. See Form 990, Part X, lir	ne 15.	
(a) Descrip	ption	(b) Book value
		+
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)	
Part X Other Liabilities. See Form 990, Part X		<u> </u>
1 (a) Description of Liability	<b>(b)</b> A mount	
	(5) / timounic	
Federal Income Taxes		
ACCUMULATED POSTRETIREMENT BENEFIT OBLIGATION	27,342,458	
ACTUARIAL ANNUITY LIABILITIES	1,050,619	
INTERFUND ADVANCES	1,421,927	
NOTE PAYABLE TO RELATED PARTY	19,750	
<b>-</b> 11/6/1 // // // // // // // // // // // // /		
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 ) ▶	29,834,754	

Pai	rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	70,036,549
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	64,883,36
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	5,153,180
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	5,153,180
	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Retu	
1	Total revenue, gains, and other support per audited financial statements	1	96,190,500
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
ь	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	7,521,21
3	Subtract line <b>2e</b> from line <b>1</b>	3	88,669,283
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	-18,632,734
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	70,036,549
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per Re	
1	Total expenses and losses per audited financial statements	1 1	84,258,51
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
ь	Prior year adjustments	1	
c	Other losses	1	
d	Other (Describe in Part XIV)	1	
e	Add lines <b>2a</b> through <b>2d</b>	2e	19,375,15
3	Subtract line <b>2e</b> from line <b>1</b>	3	64,883,36
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b   4a		
b	Other (Describe in Part XIV)	]	
c	Add lines <b>4a</b> and <b>4b</b>	4c	
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18 )	5	64,883,36
Pa	rt XIV Supplemental Information		

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Pt III Line 1a		IN ACCORDANCE WITH THE PROVISIONS OF ASC 958-360-45-5 (FORMERLY SFAS NO 116), THE CORPORATION'S ART COLLECTION ACQUIRED BY DONATION HAS NOT BEEN RECORDED IN ITS FINANCIAL STATEMENTS AS THE COLLECTION IS HELD FOR PUBLIC EXHIBITION OR EDUCATION, IS PROTECTED, KEPT UNENCUMBERED, CARED FOR, AND PRESERVED, AND SUBJECT TO A POLICY THAT REQUIRES THE PROCEEDS FROM SALES OF COLLECTION ITEMS TO BE USED TO ACQUIRE OTHER ITEMS FOR COLLECTIONS TEH VALUE OF THE COLLECTIONS IS ESTIMATED AT \$1,400,000 AT JUNE
Pt III Line 4		SEE LINE 1A DESCRIPTION, ABOVE
Pt IV Line 1b		We manage endowment funds for other entities and do not provide the other services listed on Part IV question 9
Pt XI Line 8		CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS 200453 CHANGE IN CUMULATIVE NET UNREALIZED GAINS/LOSSES 6578347
Pt XII Line 2d		CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS 200453
Pt XII Line 4b		COST OF GOODS SOLD -18174189 FUNDRAISING EXPENSES -132400 Rental -326145
Pt XIII Line 2d		COST OF GOODS SOLD 18174189

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Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

DLN: 93493136073322

OMB No 1545-0047

#### **Supplemental Information Regarding SCHEDULE G** (Form 990 or 990-EZ) **Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, Department of the Treasury or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. 🏲 Attach to Form 990 or Form 990-EZ. 🏲 See separate instructions. Internal Revenue Service

Open to Public Inspection

Name of the organization CAL POLY CORPORATION

**Employer identification number** 

95-1648180

1 Indicate whether the orga	nızatıon raısed funds	through	any of the	following activities Ch	eck all that apply		
<b>a</b>			е	Solicitation of noi	n-government grants		
<b>b</b> Internet and e-mail solicitations <b>f</b> Solicitation of government grants							
<b>c</b> Phone solicitations			g	Special fundraisir	ng events		
<b>d</b>	S						
<ul><li>Did the organization have or key employees listed in</li><li>If "Yes," list the ten higher to be compensated at least</li></ul>	n Form 990, Part VII st paid individuals or	) or entity entities	/ in conne (fundraise	ection with professional ers) pursuant to agreem	fundraising services? ents under which the fur		
(i) Name and address of Individual or entity (fundraiser)	(ii) Activity	fundrai: custo cont contrib	Did ser have ody or rol of outions?	(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization	
		Yes	No				
Total							
3 List all states in which the licensing	organization is regis	stered or	licensed t	o solicit funds or has b	een notified it is exempt	from registration or	

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.								
			(a) Event #1  MUSTANG MADNESS (event type)	(b) Event #2  WRESTLING TOURNAMENT (event type)	(c) Other Events  3 (total number)	(d) Total Events (Add col (a) through col (c))		
₽	1	Gross receipts	259,556	46,625	69,000	375,181		
Revenue	2	Less Charitable contributions	15,490	9,000	25,450	49,940		
	3	Gross income (line 1 minus line 2)	244,066	37,625	43,550	325,241		
	4	Cash prizes						
မွာ	5	Non-cash prizes	9,828	5,993	3,567	19,388		
Expenses	6	Rent/facility costs	41,096	12,708	17,882	71,686		
	7	Food and beverages						
Direct	8	Entertainment						
莅	9	Other direct expenses .	35,580	698	5,048	41,326		
	10	Direct expense summary Add line	es 4 through 9 ın column	(d)		132,400		
	11	Net income summary Combine li	nes 3 and 10 in column (	d)		192,841		
Par	t III	Gaming. Complete if the or \$15,000 on Form 990-EZ, lir		"Yes" to Form 990, Pa	rt IV, line 19, or repo	rted more than		
Revenue			(a) Bingo	<b>(b)</b> Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))		
	1 (	Gross revenue						
မှ	2 (	Cash prizes						
sesued	3	Non-cash prizes						
Direct D	4	Rent/facility costs						
<u>ā</u>	5 (	Other direct expenses						
	6 '	Volunteer labor	┌ Yes	┌ Yes <u>%</u>	┌ Yes <u>%</u> ┌ No			
	7	Direct expense summary Add lines	s 2 through 5 in column (	d)				
	8	Net gaming income summary Com	bine lines 1 and 7 in colu	ımn (d)				
9 a b	Is th	er the state(s) in which the organiza ne organization licensed to operate No," Explain	gaming activities in eacl	n of these states?		· Fyes FNo		
10a b	Were	e any of the organization's gaming l es," Explain	ıcenses revoked, susper	nded or terminated during	the tax year?			

11	Does the organization operate ga	aming activities with nonmembers? .		$\Gamma_{ m Yes}$ $\Gamma_{ m No}$
12	Is the organization a grantor, be	neficiary or trustee of a trust or a mem	ber of a partnership or other entity	
	formed to administer charitable (	gaming?		. Г <sub>Yes</sub> Г <sub>No</sub>
13	Indicate the percentage of gamin	ng activity operated in		
а	The organization's facility		13a	
b	An outside facility		13b	
14	Provide the name and address of records	f the person who prepares the organiza	tion's gaming/special events books and	
	Name 🟲			
	Address 🟲			
15a	Does the organization have a co	ntract with a third party from whom the	organization receives gaming	
	<del>-</del>	· ·		. $\Gamma_{Yes}$ $\Gamma_{No}$
b			tion 🟲 \$ and the	, , , , , , , , , , , , , , , , , , , ,
	amount of gaming revenue retain	ned by the third party 🟲 \$		
c	If "Yes," enter name and address	s		
	Name 🟲			
	Address ►			
16	Gaming manager information			
	Name 🟲			
	Gaming manager compensation I	<b>&gt;</b> \$		
	Description of services provided	<b></b>		
	Director/officer	□ Employee	Independent contractor	
17	Mandatory distributions			
а		er state law to make charitable distribu		
				Tyes No
b		required under state law distributed t	o other exempt organizations or spent	
D		activities during the tax year \$	reconnect to question on Cohedule C./	
Pa	t IV Complete this part to proceed instructions.)	provide additional information for	responses to question on Schedule G (	see 
	Identifier	ReturnReference	Explanation	

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Part I General Information on Grants and Assistance

**Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

OMB No 1545-0047

DLN: 93493136073322

**Inspection** 

Department of the Treasury Internal Revenue Service Name of the organization

Schedule I

(Form 990)

CAL POLY CORPORATION

Employer identification number 95-1648180

Part II Grants and Other A Form 990, Part IV, lin duplicated if additional	ne 21 for any recip	ient that received n	nore than \$5,000. Ch	eck this box if no one	recipient receive	d more than \$5,000.	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grar or assistance
See Addıtıonal Data Table							

Schedule I	(Form 990) 2010
Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	<b>(c)</b> A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) SUBAWARD UNDER SPONSORED PROGRAMS GRANT	1	9,400			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
Pt I Line 2		PAYMENTS TO CALIFORNIA POLYTECHNIC STATE UNIVERSITY ASSOCIATED WITH
Pt I Line 2		GRANTS AND SCHOLARSHIPS ARE MADE DIRECTLY TO THE UNIVERSITY THE
Pt I Line 2		UNIVERSITY DETERMINES THE EVALUATION AND QUALIFICATION PROCESS IN
Pt I Line 2		AWARDING FUNDS TO INDIVIDUALS PAYMENTS TO OTHER ORGANIZATIONS ARE RELATED TO
Pt I Line 2		EXPENDITURE REQUESTS FOR ALLOWABILITY, ALLOCABILITY AND REASONABLENESS IN ACCORDANCE WITH THE SPONSORED PROJECT'S PURPOSE PRIOR TO EXPENSE APPROVAL

**Software ID:** 10000104

**Software Version:** 

**EIN:** 95-1648180

Name: CAL POLY CORPORATION

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CALIFORNIA POLYTECHNIC STATE UNIVONE GRAND AVE SAN LUIS OBISPO, CA 93407	94-6001347	115	1,044,046				STUDENT GRANTS AND SCHOLARSHIPS
CALIFORNIA POLYTECHNIC STATE UNIVONE GRAND AVE SAN LUIS OBISPO, CA 93407	94-6001347	115	757,512				SUPPORT OF THE UNIVERSITY

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	cash	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SRI INTERNATIONAL333 RAVENWOOD AVE MENLO PARK,CA 94025	94-1160950	501(c)(3)	87,500				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
PATERSONLABS8714 SOUTH 222ND ST KENT,WA 98031	91-2014239		74,000				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PENSCIL INCPO BOX 6249 LOS OSOS,CA 93412	77-0498009		56,000				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
BLUE EARTH283 4TH ST STE 202 OAKLAND,CA 94607	20-8496611		9,400				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
CENIC5005 LA MART DR STE 105 RIVERSIDE,CA 92507	94-3093624	501(c)(3)	82,527				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
COLORADO UNIVERSITY AT BOULDER3100 MARINE ST BOULDER,CO 80309	84-6000555	115	5,590				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UC RIVERSIDE200 UNIVERSITY OFFICE BLDG RIVERSIDE,CA 92521	95-6006142	115	19,605				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
CASE WESTERN UNIVERSITYUNIV SCHOOL OF LAW 11075 EAST BLVD CLEVELAND,OH 44106	34-1018992	501(C)(3)	11,984				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY OF CALIFORNIA SAN DIEGO 9500 GILMAN DR MC-0695 LA JOLLA,CA 92093	95-6006144	115	9,000				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
VIACYTE3550 GENERAL ATOMICS CT 2-503 SAN DIEGO,CA 92121	33-0884172		6,750				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
DON MARUKA & COMPANY 895 NAPA AVE STE A-5 MORRO BAY,CA 93442	77-0440811		60,000				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
ASAF AFMC AECDCNFAC CONTRACTING DIRECTORATE 100 KINDREL ARNOLD AFB,TN 37389		115	380,000				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

## Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GA TECH APPLIED RESEARCH CENTERPO BOX 277004 ATLANTA,GA 30384	58-0603146	501(C)(3)	162,372				SUBAWARD UNDER SPONSORED PROGRAMS GRANT
CALIFORNIA POLYTECHNIC UNIVESITY FOUNDATIONONE GRAND AVENUE SAN LUIS OBISPO, CA 93407	20-4927897	501 (c)(3)	707,235				STUDENT GRANTS AND SCHOLARSHIPS

## Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BLUE EARTH283 4TH STREET SUITE 202 OAKLAND,CA 94607	20-9496611		44,491				SUBAWARD UNDER SPONSORED PROGRAMS GRANT

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DLN: 93493136073322

**Employer identification number** 

OMB No 1545-0047

#### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

CAL POLY CORPORATION 95-1648180 **Questions Regarding Compensation** Yes Νo Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e g , maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No." complete Part III to explain Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Yes Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment from the organization or a related organization? 4a Nο 4h Participate in, or receive payment from, a supplemental nonqualified retirement plan? Νo **4**c Participate in, or receive payment from, an equity-based compensation arrangement? Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? **5**a Νo 5b Any related organization? Νo If "Yes," to line 5a or 5b, describe in Part III For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? Νo 6b Any related organization? Νo If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-	MISC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) MR LAWRENCE KELLEY	(ı) (ıı)	212,370			38,752	12,597	263,719	
(2) DR DANIEL HOWARD-GREENE	(ı) (ıı)	147,198			26,860	12,597	186,655	
(3) DR DAVID WEHNER	(ı) (ıı)	169,765			30,977	16,734	217,476	
(4) DR CORNEL MORTON	(ı) (ıı)	168,862			30,813	12,597	212,272	
(5) MR MIKE MCCALL	(ı) (ıı)	130,379		5,400	23,791	16,734	176,304	
(6) MS BONNIE MURPHY	(ı) (ıı)	141,189			25,763	6,746	173,698	
(7) MR FRANK CAWLEY	(ı) (ıı)	132,905			15,396	11,971	160,272	
(8) DR CHARLES BURT	(ı) (ıı)	119,586 130,055			23,740	12,482	119,586 166,277	
(9) DR JAGJIT SINGH	(ı) (ıı)	112,916 108,348			18,025	12,482	112,916 138,855	_
( 10 )								
(11)								
( 12 )								
( 13 )								
( 14 )								
( 15 )								
( 16 )								

Schedule J (Form 990) 2010 Page **3** 

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

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DLN: 93493136073322

OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE M** (Form 990)

Department of the Treasury

▶ Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990.

**NonCash Contributions** 

Internal Revenue Service Name of the organization

**Employer identification number** CAL POLY CORPORATION 95-1648180 Part I Types of Property (b) (d) (a) (c) Noncash contribution amounts Check if Number of Contributions or items Method of determining oncash contribution applicable contributed reported on Form 990, Part VIII, line Art—Works of art . . . Art—Historical treasures Art—Fractional interests Books and publications 5 Clothing and household goods . . . . . . . . Cars and other vehicles . 7 Boats and planes . . . Intellectual property . . Securities—Publicly traded 9,679 Securities—Closely held stock . . . . . 11 Securities—Partnership, LLC, or trust interests . 12 Securities—Miscellaneous 13 Qualified conservation contribution—Historic structures . . . . 14 Qualified conservation contribution—Other . . 15 Real estate—Residential . **16** Real estate—Commercial 17 Real estate—Other . . 18 Collectibles . . . . Food inventory . . . . 19 Drugs and medical supplies 20 **21** Taxidermy . . . . 22 Historical artifacts . . 23 Scientific specimens . . Archeological artifacts . OTHER Other►(<u>ASSETS</u> Χ 85,748 25 26 Other ▶( \_\_ 27 Other ►( \_\_\_ 28 Other ► (\_ Number of Forms 8283 received by the organization during the tax year for contributions 29 1 for which the organization completed Form 8283, Part IV, Donee Acknowledgement . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . . . . . . . . . No 30a **b** If "Yes," describe the arrangement in Part II 31 Yes Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

b If "Yes," describe in Part II

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash

If the organization did not report revenues in column (c) for a type of property for which column (a) is checked,

32a

Yes

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
Pt I Line 32b		THE CORPORATION USES CPSU ADVANCEMENT SERVICES FOR THE SOLICITATION AND PROCESSING OF NONCASH CONTRIBUTIONS, IN ADDITION TO VARIOUS BROKERS FOR THE SALE OF SECURITIES AND OTHER NONCASH GIFTS

Schedule M (Form 990) 2010

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SCHEDULE O

As Filed Data -

DLN: 93493136073322

OMB No 1545-0047

2010

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Supplemental Information to Form 990 or 990-EZ

Open to Public Inspection

Name of the organization CAL POLY CORPORATION

Employer identification number

95-1648180

Identifier	Return Reference	Explanation
Pt VI-B, Line 11a		FORM 990 IS REVIEWED BY THE CONTROLLER, THE ASSOCIATE EXECUTIVE DIRECTOR OF FINANCE AND BUSINESS OPERATIONS AND THE EXECUTIVE DIRECTOR THE FORM 990 IS ALSO REVIEWED BY THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS PRIOR TO BEING FILED

ldentifier	Return Reference	Explanation
Pt VI-C, Line 19		ALL POLICIES, INCLUDING THE CONFLICT OF INTEREST POLICY, AND AUDITED FINANCIAL STATEMENTS AND FORMS 990 FOR THE PAST THREE YEARS ARE AVAILABLE TO THE PUBLIC ON THE CAL POLY HOUSING COPORATION WEBSITE

Identifier	Return Reference	Explanation
Pt VI-B, Line 12c		IN ADDITION TO REVIEWING ANNUALLY, THE BOARD MEMBERS DISCLOSE CONFLICTS OF INTEREST DURING THE YEAR AS THEY ARISE. THE BOARD ADDRESSES CONFLICTS OF INTEREST IMMEDIATELY UPON DISCLOSURE

ldentifier	Return Reference	Explanation
Pt VI-B, Line 15		AS REQUIRED BY STATE LAW, THE CORPORATION DETERMINES COMPENSATION BASED ON COMPARABILITY OF STATE EMPLOYEES OF THE UNIVERSITY PERFORMING SUBTANTIALLY SIMILAR SERVICES FOR NOT SUBSTANTIALLY SIMILAR SERVICES, SALARIES MUST BE AT LEAST EQUAL TO SALARIES PREVAILING IN OTHER EDUCATIONAL INSTUTUTIONS OR COMMERCIAL OPERATIONS OF LIKE NATURE BASED ON BIANNUAL SALARY SURVEYS OF OTHER COMMERCIAL AND NON-PROFIT ORGANIZATIONS IN THE AREA OR THE STATE UNIVERSITY SYSTEMS

Identifier	Return Reference	Explanation
Pt XI		CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS 200453, CHANGE IN CUMULATIVE NET UNREALIZED GAINS/LOSSES 6578347, split value interest 200453,FUNDRAISING EXPENSES 132400 Rental 326145

Identifier	Return Reference	Explanation
Pt VI-A, Line 4		THE BY LAWS WERE AMENDED TO ALLOW THE UNIVERSITY PRESIDENT TO APPOINT ALL OF THE DIRECTORS FROM AMONG THE VARIOUS CONSTITUENT GROUPS IN ADDITION, THE ARTICLES OF INCORPORATION WERE AMENDED TO CORRECT THE ORGANIZATIONAL PURPOSE FROM PUBLIC TO CHARITABLE

ldentifier	Return Reference	Explanation
Pt VI-A, Line 7a		OFFICERS ARE NOMINATED BY THE UNIVERSITY PRESIDENT AND ELECTED BY THE BOARD OF DIRECTORS

ldentifier	Return Reference	Explanation
Form 990, Part III, Line 4d		EDUCATIONAL BOOKTORE PROVIDES BOOKS, LEARNING MATERIALS AND EQUIPMENT FOR THE UNIVERSITY STUDENTS AND FACULTY/STAFF, AG PROJECTS, CAMPUS DINING DINING SERVICES ON CAMPUS FOR UNIV STUDENTS AND FACULTY 22057649 0 34373365

ldentifier	Return Reference	Explanation
Form 990, Part IX, Line 24f		OTHER EXPENSES

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

SCHEDULE R (Form 990)

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

DLN: 93493136073322

2010

Open to Public Inspection

Internal Revenue Service

Name of the organization
CAL POLY CORPORATION

Employer identification number

				95-1648180			
Part I Identification of Disregarded Entities (Complet	e if the organizat	on answered "Y	es" on Form 990, Pa	art IV, line 33.)			
<b>(a)</b> Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (s or foreign count		<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity		
Part II Identification of Related Tax-Exempt Organiza	l ations (Complete	l If the organizat	l ion answered "Yes"	on Form 990, Part	I : IV, line 34 becau	se it had	one
or more related tax-exempt organizations during the	e tax year.)						
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	<b>(f)</b> Direct controlling entity		<b>g)</b> 12(b)(1 rolled rization
						Yes	No
(1) CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO							
ONE GRAND AVE		CA	115				
SAN LUIS OBISPO, CA 93407 94-6001347							
(2) CAL POLY HOUSING CORPORATION							
CORP ADMINISTRATION BLDG 15		CA	501(C)(3)	509(A)(3)			
SAN LUIS OBISPO, CA 93407 91-2148915				, , , ,			
(3) CALIFORNIA POLYTECHNIC STATE UNIVERSITY							
ONE GRAND AVE BLDG 01 413		CA	501(C)(3)	170(B)(1)(A)(IV)			
SAN LUIS OBISPO, CA 93407 20-4927897							
(4) ASSOCIATED STUDENTS INC CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OB							
1 GRAND AVE BLDG 65 212		CA	501 (c)(3)	509 (A) (3)			
SAN LUIS OBISPO, CA 93407 95-2308831							
(5) CAL POLY ALUMNI ASSOCIATION							
1 GRAND AVE MS 0449		CA	501(c)(3)	509(A)(3)			
SAN LUIS OBISPO, CA 934070449 23-7040360							
(6) CENTRAL COAST PERFORMING ARTS CENTER COMMISSION							
1 GRAND AVE MS 0441		CA	501(c)(3)	UNDER 170(B)(1)(A) (V			
SAN LUIS OBISPO, CA 934070441 77-0408837				,,			

Part III Identifi because	ication of Related to the interior of the ice of the ic	<b>ed Org</b> ore relat	<mark>anizations Taxa</mark> ted organizations t	<b>ble as a Partner</b> reated as a partne	<b>ship</b> (Co ership du	mplete if ring the ta	the org ax year	ganızatıon ( r.)	answe	ered "\	es" on Fo	rm 990,	Part	IV, lır	ne 34
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Share of t	<b>(f)</b> total income		(g) f end-of-year assets	( <b>h</b> Disprop alloca	ortionate	(i) Code V- amount in be Schedule (Form 10	ox 20 of K-1	<b>(j</b> Gene mana parti	ral or aging	<b>(k)</b> Percentage ownership
									Yes	No			Yes	No	
Part IV Identifi	ication of Relat because it had on	ed Orga e or mo	l anizations Taxa pre related organız	ble as a Corpora ations treated as a	tion or a corpora	Trust (Co	I ompleto ust dur	e if the org ing the tax	anıza year	tion ar .)	nswered "\	es" on	Form	990,	Part IV,
Name, address, an	<b>(a)</b> d EIN of related organiz	ation	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct cor enti	ntrolling	(e) Type of el (C corp, S or trust	corp,	Share o	<b>(f)</b> f total income	Sha end-o	<b>j)</b> re of f-year sets		<b>(h)</b> Percentage ownership

(6)

Part V	I ransactions with Related Organizations (Complete if the organization answered "Y	es" on Form 990, Pai	t IV, line 34, 35, 3	5A, or 36.)		
Note	. Complete line 1 if any entity is listed in Parts II, III or IV				Yes	No
<b>1</b> During	the tax year, did the orgranization engage in any of the following transactions with one or more related org	anızatıons lısted ın Part	s II-IV?			
<b>a</b> Rec	eipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity			1a	Yes	
<b>b</b> Gift	grant, or capital contribution to other organization(s)			1b	Yes	
<b>c</b> Gıft,	grant, or capital contribution from other organization(s)			1c	Yes	
<b>d</b> Loa	ns or loan guarantees to or for other organization(s)			1d	Yes	
<b>e</b> Loa	ns or loan guarantees by other organization(s)			<b>1</b> e	Yes	
					<u> </u>	<u> </u>
	of assets to other organization(s)			1f		No
<b>g</b> Puro	hase of assets from other organization(s)			1g		No
	nange of assets			1h		+
i Leas	e of facilities, equipment, or other assets to other organization(s)			1i	+	No
<b>i</b> Leas	e of facilities, equipment, or other assets from other organization(s)				+-	No
	ormance of services or membership or fundraising solicitations for other organization(s)			1k		$\vdash$
	ormance of services or membership or fundraising solicitations by other organization(s)			11	Yes	$\vdash$
	ring of facilities, equipment, mailing lists, or other assets			1m	+	No
	ring of paid employees			1n	+-	No
					<del>                                     </del>	$\vdash$
<b>o</b> Reir	nbursement paid to other organization for expenses			10	Yes	
<b>p</b> Reir	nbursement paid by other organization for expenses			1p		No
<b>q</b> 0 th	er transfer of cash or property to other organization(s)			<b>1</b> q	Yes	
r Othe	er transfer of cash or property from other organization(s)			1r		No
<b>2</b> If th	e answer to any of the above is "Yes," see the instructions for information on who must complete this line,		onships and transact	•		
	(a) Name of other organization	( <b>b)</b> Transaction type(a-r)	(c) Amount involved	(d) Method of determing Involved		ount
(1)						
See Addition	al Data Table					
(2)						
(2)						
(3)						
(4)						
(5)						
		1		1		

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d Are parti sect 501(d organiz	ners ion :)(3) :ations?	<b>(e)</b> Share of end-of-year assets		(f) Disproprtionate allocations?  (g) Code V—UBI amount in bo 20 of Schedule (Form 1065)			
			Yes	No		Yes	No		Yes	No
									+	-
										1
							$\vdash$		+	$\vdash$
										T
									-	$\vdash$
										╁
									+	+
										1

## Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
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Schedule R (Form 990) 2010

**Return to Form** 

**Software ID:** 10000104

**Software Version:** 

**EIN:** 95-1648180

Name: CAL POLY CORPORATION

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations										
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Exempt Code section	(e) Public charity status (if section 501(c) (3))	<b>(f)</b> Direct controlling entity	Section (b)(1 contro	n 512 13) olled zation			
						Yes	No			
CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO  ONE GRAND AVE SAN LUIS OBISPO, CA93407 94-6001347		СА	115							
CAL POLY HOUSING CORPORATION							<del></del>			
CORP ADMINISTRATION BLDG 15 SAN LUIS OBISPO, CA93407 91-2148915		CA	501(C)(3)	509(A)(3)						
CALIFORNIA POLYTECHNIC STATE UNIVERSITY										
ONE GRAND AVE BLDG 01 413 SAN LUIS OBISPO, CA93407 20-4927897		СА	501(C)(3)	170(B)(1)(A)(IV)						
ASSOCIATED STUDENTS INC CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OB										
1 GRAND AVE BLDG 65 212 SAN LUIS OBISPO, CA93407 95-2308831		СА	501 (c)(3)	509 (A)(3)						
CAL POLY ALUMNI ASSOCIATION										
1 GRAND AVE MS 0449 SAN LUIS OBISPO, CA934070449 23-7040360		CA	501(c)(3)	509(A)(3)						
CENTRAL COAST PERFORMING ARTS CENTER COMMISSION  1 GRAND AVE MS 0441 SAN LUIS OBISPO, CA934070441 77-0408837		СА	501(c)(3)	UNDER 170(B)(1) (A)(V						
	-			-		-	-			

Form 990, Schedule R, Part V - Transactions With Related Organizations

	(a) Name of other organization	<b>(b)</b> Transaction type(a-r)	(c) A mount Involved (\$)	<b>(d)</b> Method of determining amount involved
(1)	CAL POLY HOUSING CORPORATION	a	163,596	Cost
(2)	CAL POLY HOUSING CORPORATION	d	3,129,596	Cost
(3)	CAL POLY HOUSING CORPORATION	k	10,000	Cost
(4)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY FOUNDATION	b	707,235	Cost
(5)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY FOUNDATION	С	2,009,160	Cost
(6)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY FOUNDATION	d	483,581	
(7)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY FOUNDATION	e	19,750	
(8)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY FOUNDATION	k	2,312,945	,
(9)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	e	843,027	
(10)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	ь	1,801,558	,
(11)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	d	71,581	
(12)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	k	4,137,332	
(13)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	ı	2,538,475	,
(14)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	0	4,674,828	,
(15)	CALIFORNIA POLYTECHNIC STATE UNIVERSITY SAN LUIS OBISPO	q	957,398	
(16)	ASSOCIATED STUDENTS INC	k	287,185	,
(17)	CAL POLY ALUMNI ASSOCIATION	k	14,572	
(18)	CENTAL COAST PERFORMING ARTS CENTER COMMISSION	k	76,996	,

#### **Additional Data**

**Software ID:** 10000104

**Software Version:** 

**EIN:** 95-1648180

Name: CAL POLY CORPORATION

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

(Code ) (Expenses \$ 22,057,649 including grants of \$ ) (Revenue \$ 34,373,365 )

EDUCATIONAL BOOKTORE PROVIDES BOOKS, LEARNING MATERIALS AND EQUIPMENT FOR THE UNIVERSITY STUDENTS AND FACULTY/STAFF, AG PROJECTS, CAMPUS DINING DINING SERVICES ON CAMPUS FOR UNIV STUDENTS AND FACULTY