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# Form **990**

## **Return of Organization Exempt From Income Tax**

OMB No 1545-0047

2010

Department of the Treasury Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

| Inter                          | nal Reven              | ue Service 1   | ► The organization may have   | ve to use a                     | copy of th             | is return to satis                      | sfy state rep                 | orting require    | ments            | Inspe              | ection              |
|--------------------------------|------------------------|----------------|---|---------------------------------|------------------------|---|-------------------------------|-------------------|------------------|--------------------|---------------------|
| Α                              | For the                | 2010 cale      | ndar year, or tax year beginning  | g                               | July 1                 | , 2010,                                 | and ending                    | <u>June</u>       | 30               | , 20 11            |                     |
| В                              | Check if               | applicable     | C Name of organization Jewish Fa  | amily and                       | Children's             | Services of th                          | e East Bay                    |                   | ) Emplo          | yer identification | on number           |
|                                | Address                | change         | Doing Business As   |                                 |                        |   | -                             |                   |                  | 94-3250304         | I                   |
|                                | Name ch                |                | Number and street (or P O box if ma   | ıl ıs not deliv                 | ered to street         | address)                                | Room/suit                     | e E               | Teleph           |                    |                     |
| $\overline{\Box}$              | Initial ret            | -              | 2484 Shattuck Avenue  |                                 |                        |   |                               | 210               |                  | 510 704-748        | 0                   |
| $\exists$                      | Terminat               |                | City or town, state or country, and   |                                 |                        |   |                               |                   |                  |                    |                     |
| $\exists$                      |                        |                | Berkeley, CA 94704-2076   |                                 |                        |   |                               | ا                 | Gross            | receipts \$        | 3,795,944           |
| H                              | Amende                 |                | F Name and address of principal of  | fficer And                      | row Pose               |   |                               |                   |                  |                    | Yes V No            |
| ш                              | Applicati              | ion pending    | 2484 Shattuck Ave., Suite 210,  |                                 |                        |   |                               |                   |                  | _                  | _                   |
|                                |                        |                |   |                                 |                        |   |                               | H(b) Are all      |                  | included? L        | Yes L No            |
| <u></u>                        |                        | mpt status     | ✓ 501(c)(3)   | (c) (                           | (insert no )           | 4947(a)(1) or                           | 527                           | <b>⊣</b>          |                  | ` .                | Clions              |
|                                |                        |                | w Jfcs-eastbay org  |                                 |                        | <del></del>                             |                               |                   |                  | n number           |                     |
|                                |                        |                | <u> </u>  | ciation [] C                    | Other                  |   | ear of forma                  | tion 1996         | M State          | e of legal domic   | ile CA              |
| P                              | art I                  | Summ           |   |                                 |                        |   |                               |                   |                  |                    |                     |
|                                | 1                      | Briefly de     | escribe the organization's mis  | sion or m                       | ost signifi            | cant activities                         | Establi                       | shed in 1877,     | JFCS/E           | ast Bay prov       | ides                |
| Ð                              |                        | vital men      | ital health and social services in  | n four prir                     | icipal area            | s: Older Adult                          | Services,                     | Parenting and     | 1 Youth          | Services,          |                     |
| ဋ                              |                        | Counseli       | ing Services, and Refugee and I   | lmmigrant                       | Services.              | The agency s                            | erves peop                    | le of all affilia | tions, r         | aces,              |                     |
| Ë                              |                        | and back       | grounds in Alameda and Contr  | ra Costa C                      | ounties                |   |                               |                   |                  |                    |                     |
| Š                              | 2                      | Check th       | nis box 🕨 🔲 if the organization disc  | continued its                   | operations of          | or disposed of mo                       | re than 25%                   | of its net assets |                  |                    |                     |
| Ğ                              | 3                      | Number (       | of voting members of the gov  | erning bo                       | dy (Part V             | (I, line 1a) .                          |                               |                   | з                |                    | 14                  |
| ري<br>وي                       | 4                      |                | of independent voting member  | •                               | • •                    |   | I, line 1b)                   |                   | 4                |                    | 14                  |
| ı <u>t</u> i                   | 5                      |                | mber of individuals employed  |                                 | -                      | • •                                     | -                             |                   | 5                |                    | 61                  |
| Activities & Governance        | 6                      |                | mber of volunteers (estimate if   |                                 | •                      |   | -                             |                   | 6                |                    | 250                 |
| ĕ                              | 7a                     |                | elated business revenue from  |                                 |                        |   | •                             |                   | 7a               |                    | 0                   |
|                                | b                      |                | lated business taxable income   |                                 |                        |   |                               |                   | 7b               |                    |                     |
|                                |                        | ivet unite     | ated business taxable income  | e itom i o                      | 1111 330-1,            |   | <del></del>                   | Prior Yea         |                  | Curren             |                     |
|                                |                        | Contribut      | tions and grants (Bart VIII. Inc.   | 315 -                           | E O E IV               | (F)                                     | -                             |                   |                  |                    |                     |
| e                              | 8                      | Contribu       | tions and grants (Part VIII, line   |                                 | 1,157,455<br>1,829,023 |   | 1,292,819                     |                   |                  |                    |                     |
| Revenue                        | 9                      | -              | service revenue (Part VIII, line  |                                 | 215,444                |   | 2,053,856                     |                   |                  |                    |                     |
| è                              | 10                     | Investme       |   |                                 |                        |   |                               |                   |                  |                    | 328,383             |
| _                              | 11                     | Other rev      | venue (Part VIII, column (A), III   | 198 5, 60                       | 186, <u>9</u> c. 10    | oland 11e)                              | · . <u>.</u> .                | ·                 | 104,521          |                    | 90,886              |
|                                | 12                     | Total reve     | enue-add lines 8 through 11   | (must equ                       | ial Part VII           | I, column (A), I                        | ine 12)                       | 3,3               | 306,443          |                    | 3,765,944           |
|                                | 13                     |                | nd similar amounts paid (Par  |                                 |                        |   | · · L                         | •                 | 149,873          |                    | 237,611             |
|                                | 14                     | Benefits       | paid to or for members (Part  | IXcolum                         | h (A),∃ine             | 4) <del></del> .                        |                               |                   | 0                |                    | 0                   |
| ç                              | 15                     | Salaries,      | other compensation, employee  | e benefits                      | (Part IX, co           | olumn (A), lines                        | 5–10)                         | 2,3               | 319,417          |                    | 2,603,521           |
| Expenses                       | 16a                    | Profession     | onal fundraising fees (Part IX,   | column (A                       | 4), line 11            | e)                                      | [                             |                   |                  |                    |                     |
| e e                            | Ь                      | Total fun      | idraising expenses (Part IX, co   | olumn (D),                      | line 25)               | <b>&gt;</b>                             |                               | WALL SIL          | . Kii            |                    | 3, 7, 4 kg/2        |
| ũ                              | 17                     |                | penses (Part IX, column (A), II   |                                 |                        |   |                               |                   | 642,908          |                    | 703,152             |
|                                | 18                     |                | penses Add lines 13-17 (mus   |                                 |                        |   | 5) .                          | 3,1               | 112,198          |                    | 3,544,284           |
|                                | 19                     |                | e less expenses. Subtract line  | -                               |                        |   | _                             |                   | 194,245          |                    | 221,660             |
| - S                            |                        |                |   |                                 |                        | <u> </u>                                |                               | Seginning of Curr |                  | End of             |                     |
| anc.                           | 20                     | Total ass      | sets (Part X, line 16)  |                                 |                        |   |                               |                   | 388,368          |                    | 3,855,305           |
| Asse                           | 21                     |                | pilities (Part X, line 26)  |                                 |                        |   | •                             |                   | 304,333          |                    | 549,610             |
| Net Assets or<br>Fund Balances | 22                     |                | ets or fund balances. Subtract  | <br>Jina 21 fr                  | om line 20             | . <i>.</i>                              | · · ·                         |                   | 084,035          |                    | 3,305,695           |
|                                | art II                 |                | ture Block  | . 11116 2 1 11                  | OIII IIIIG ZO          | <del>,</del>                            | • • •                         | 3,0               | 304,033          |                    | 3,303,033           |
|                                |                        |                |   | 4                               |                        |   |                               |                   |                  |                    |                     |
| tn                             | ider pena<br>ie correc | attes of perju | ury, I declare that I have examined this<br>lete Declaration of preparer (other tha | s retum, inci<br>an officer) is | based on all           | ipanying scrieduli<br>information of wh | es ano stater<br>nch preparer | has anv knowled   | dae              |                    | and belief, it is   |
|                                |                        | k              | 1 1 200   |                                 |                        |   |                               | <u> </u>          | <del>4/15/</del> | <del>/12</del>     | <del></del>         |
| C:-                            |                        | <u>-</u>       | Anonen Im   |                                 |                        | _                                       |                               | 2                 | 1131             | 100                |                     |
| Sig                            | -                      | y Sign         | nature of officer   | _                               | [                      | 1) red                                  | ev                            | Date              | !                |                    |                     |
| He                             | ere                    |                | Hudren Rose, E  | >car                            | time                   | 01109                                   |                               |                   |                  |                    |                     |
|                                |                        | 1,             | e or print name and title   | -12                             |                        | ····                                    |                               | <del> </del>      |                  |                    | ·                   |
| Pa                             | aid                    | Print/Ty       | pe preparer's name  | Preparer'                       | s signature            |   | Da                            | te                | Check            | ☐ if PTIN          |                     |
|                                | epare                  | er L           |   | <u> </u>                        |                        |   |                               |                   | self-em          | ployed             |                     |
|                                | se On                  | I              | name ►  |                                 | _                      |   | _                             | Firm's            | s EIN ▶          |                    |                     |
|                                |                        | Firm's a       | address ►   |                                 |                        |   |                               | Phon              | e no             |                    |                     |
| Ma                             | y the IF               | RS discus      | s this return with the preparer   | r shown a                       | bove? (se              | e instructions                          | )                             | <u> </u>          |                  | 🗆                  | Yes 🗌 No            |
| For                            | Papen                  | work Redu      | uction Act Notice, see the separ  | rate instru                     | ctions.                |   | Cat N                         | o 11282Y          |                  | For                | m <b>990</b> (2010) |

SCANNED JUN 2 0 2012

| om 99<br>Part | 0 (2010)  III * Statement of Program Service Accomplishments   | Page 2    |
|---------------|--|-----------|
| - al l        | Check if Schedule O contains a response to any question in this Part III   |           |
| 1 `           | Briefly describe the organization's mission.   |           |
|               | Inspired by enduring Jewish values, the mission of JFCS/East Bay is to promote and strengthen the social and   |           |
|               | emotional well-being of diverse individuals and families throughout the entire East Bay community  | <b>-</b>  |
|               |  |           |
| 2             | Did the organization undertake any significant program services during the year which were not listed on the   |           |
|               |  | ✓ No      |
|               | If "Yes," describe these new services on Schedule O.   |           |
| 3             | Did the organization cease conducting, or make significant changes in how it conducts, any program   |           |
|               |  | ✓ No      |
|               | If "Yes," describe these changes on Schedule O   |           |
| 4             | Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations.   |           |
|               | others, the total expenses, and revenue, if any, for each program service reported   | ations to |
|               |  |           |
| 4a            | (Code: ) (Expenses \$ 485,025 including grants of \$ 34,084 ) (Revenue \$  | _ )       |
|               | Refugee & Immigrant Services - offers multilingual services to refugees and immigrants from Afghanistan, Iran,   |           |
|               | Bosnia, the former Soviet Union, Mexico, and Central and South America. Services include initial and ongoing   |           |
|               | resettlement, family support and child abuse prevention, specialized support for seniors, and assistance with  |           |
|               | navigating health care and other systems of care Mental health services include individual, family, and group  |           |
|               | therapy sometimes addressing post-traumatic stress issues due to war and relocation  |           |
|               |  |           |
|               |  |           |
|               |  |           |
|               |  |           |
|               |  |           |
| 41.           | (O. d. ) (D  |           |
| 4b            | (Code. ) (Expenses \$ 1,489,203 including grants of \$ ) (Revenue \$ Parenting & Youth Services - provides mental health services for underserved children and their families, including   | )         |
|               | home-based intervention and ongoing case management for children ages 0-7 Provides mental health consultation,   |           |
|               | services to numerous preschool sites, helping teachers, administrators, and parents to effectively assist children and   |           |
|               | their families. The agency's early childhood staff has expertise in responding to children exposed to domestic and   |           |
|               | community violence, trauma, and neglect.   |           |
|               |  |           |
|               |  |           |
|               |  |           |
|               |  |           |
|               |  |           |
|               |  |           |
| 4c            | (Code ) (Expenses \$ 519,794 including grants of \$ 135,190 ) (Revenue \$  | )         |
|               | Older Adult Services - provides resources and support to older adults and their families, including case managment,  |           |
|               | counseling, family intervention, support groups and educational workshops. Also provides specialized services to   |           |
|               | Holocaust survivors Older Adult Services works with older adults and their family members to perserve  |           |
|               | independence and allow people to age with dignity in their own homes.  |           |
|               |  |           |
|               | ·····  |           |
|               |  | •         |
|               |  |           |
|               |  |           |
|               |  |           |
|               | Otto Colonia (Danaba Colonia C |           |
| 4d            | Other program services (Describe in Schedule O.) (Expenses \$ 404,922 including grants of \$ 68,337 ) (Revenue \$ )  |           |
|               | (Expenses \$ 404,922 including grants of \$ 68,337 ) (Revenue \$   |           |

2,898,944

4e Total program service expenses ▶

| Part      | V ` Checklist of Required Schedules  |     |          |          |
|-----------|--|-----|----------|----------|
|           |  |     | Yes      | No       |
| 1 '       | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"  |     | ,        |          |
| •         | ls the organization required to complete Schedule B, Schedule of Contributors? (see instructions)  | 1 2 | <b>√</b> |          |
| 2<br>3    | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to   |     | _•       |          |
|           | candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |          | 1        |
| 4         | <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>   | 4   |          | 1        |
| 5         | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  | 5   |          | 1        |
| 6         | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I   | 6   | 1        |          |
| 7         | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7   |          | 1        |
| 8         | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III  | 8   |          | 1        |
| 9         | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV  | 9   |          | 1        |
| 10        | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V   | 10  | 1        |          |
| 11        | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.   | が、後 |          | 488 2 i  |
| а         | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI  | 11a |          | <b>✓</b> |
| b         | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b |          | 1        |
| С         | Did the organization report an amount for investments – program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII  | 11c |          | 1        |
| d         | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.  | 11d | 1        |          |
| e<br>f    | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11e |          | <b>√</b> |
| 12 a      | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII  | 12a | 1        |          |
| b         | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional   | 12b |          | ✓        |
| 13        | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13  |          | 1        |
| 14 a<br>b | Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV  | 14a |          | <b>√</b> |
| 15        | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV  | 14b |          | <b>∀</b> |
| 16        | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV  | 16  |          | <b>▼</b> |
| 17        | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)  | 17  |          | <b>√</b> |
| 18        | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.  | 18  | 1        |          |
| 19        | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?  If "Yes," complete Schedule G, Part III  | 19  |          | 1        |
| 20 a      | · · · · · · · · · · · · · · · · · · ·  | 20a |          | 1        |
| b         | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)  | 20b |          |          |

| Part | Checklist of Required Schedules (continued)  |            |          |  |
|------|--|------------|----------|--|
|      |  |            | Yes      | No   |
| 21 ` | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II |            |          |  |
| 22   | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States   | 21         |          | <b>-</b>   |
| 22   | on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22         | <b>✓</b> |  |
| 23   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the  |            |          |  |
|      | organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J   | 23         |          | 1  |
| 24a  | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than  |            |          |  |
|      | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25  | 24a        |          | 1  |
| b    | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  | 24a<br>24b |          | 1  |
|      | Did the organization maintain an escrow account other than a refunding escrow at any time during the year  |            |          | <u> </u>   |
|      | to defease any tax-exempt bonds?   | 24c        |          | ✓  |
| d    | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  | 24d        |          | ✓  |
| 25a  | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I                    | 25a        |          | 1  |
| b    | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior   |            |          |  |
|      | year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I   | 25b        |          | 1  |
| 26   | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or  |            |          |  |
|      | disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26         |          | ✓  |
| 27   | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,   |            |          |  |
|      | substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III  | 27         |          | ✓  |
| 28   | Was the organization a party to a business transaction with one of the following parties (see Schedule L,  |            |          |  |
|      | Part IV instructions for applicable filing thresholds, conditions, and exceptions).  |            |          |  |
| а    | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV .  | 28a        |          | ✓_   |
| b    | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   |            |          |  |
| С    | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)  | 28b        |          | <b>✓</b>   |
| C    | was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV.  | 28c        |          | 1  |
| 29   | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M   | 29         |          | 1  |
| 30   | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified   |            |          |  |
|      | conservation contributions? If "Yes," complete Schedule M  | 30         |          | ✓  |
| 31   | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I   |            |          |  |
| 32   | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"  | 31         |          | <b>✓</b>   |
| 02   | complete Schedule N, Part II   | 32         |          | 1  |
| 33   | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations   |            |          |  |
|      | sections 301.7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33         |          | ✓  |
| 34   | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1  | 34         |          | 1  |
| 35   | Is any related organization a controlled entity within the meaning of section 512(b)(13)?  | 35         |          | 1  |
| а    | Did the organization receive any payment from or engage in any transaction with a  |            |          | !  |
|      | controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,  Part V, line 2  Yes   No   |            |          |  |
| 36   | Part V, line 2   |            |          |  |
| 30   | related organization? If "Yes," complete Schedule R, Part V, line 2  | 36         |          | ✓  |
| 37   | Did the organization conduct more than 5% of its activities through an entity that is not a related organization   |            |          |  |
|      | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,  Part VI  | 37         |          | /  |
| 38   | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and  | 5,         |          | <del>                                     </del> |
|      | 19? Note. All Form 990 filers are required to complete Schedule O  | 38         | ✓        |  |

| Part       |  |          |          |          |
|------------|--|----------|----------|----------|
|            | Check if Schedule O contains a response to any question in this Part V   | • •      |          |          |
| 4          |  |          | Yes      | No       |
|            | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable  |          |          |          |
| b          | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable .   1b -0-  Did the erganization comply with backup withholding rules for reportable neglection and  | ļ        |          |          |
| С          | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?   | 1c       | 1        |          |
| <b>2</b> a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  |          | Ť        |          |
|            | Statements, filed for the calendar year ending with or within the year covered by this return 2a 61  |          |          |          |
| b          | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .   | 2b       | 1        |          |
|            | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)   |          |          |          |
| <b>3</b> a | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | За       |          | 1        |
| b          | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   | 3b       |          |          |
| 4a         | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial |          |          |          |
|            | account)?  | 4a       |          | ✓        |
| b          | If "Yes," enter the name of the foreign country. ▶   |          |          |          |
|            | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts  |          |          |          |
| 5a         | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a       |          | ✓        |
| b          | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | 5b       |          | ✓        |
| С          | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  | 5c       |          |          |
| 6a         | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   |          |          |          |
| b          | organization solicit any contributions that were not tax deductible?   | 6a       |          | <b>✓</b> |
|            | gifts were not tax deductible?   | 6b       |          |          |
| 7          | Organizations that may receive deductible contributions under section 170(c).  |          |          | \ \ 3    |
| а          | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods  |          |          |          |
|            | and services provided to the payor?  | 7a       | <b>√</b> |          |
| b          | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b       | ✓        |          |
| С          | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was   |          |          |          |
|            | required to file Form 8282?  | 7c       |          | ✓        |
| d          | If "Yes," indicate the number of Forms 8282 filed during the year  |          |          |          |
| е          | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  | 7e       |          | ✓        |
| f          | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .   | 7f       |          | ✓        |
| g          | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   | 7g       |          |          |
| h          | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?   | 7h       | ✓        |          |
| 8          | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting  |          |          |          |
|            | <b>organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?   | 8        |          |          |
| 9          | Sponsoring organizations maintaining donor advised funds.  | <u> </u> | ļ        |          |
| а          | Did the organization make any taxable distributions under section 4966?  | 9a       |          | 1        |
| b          | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b       |          | 1        |
| 10         | Section 501(c)(7) organizations. Enter   |          |          |          |
| а          | Initiation fees and capital contributions included on Part VIII, line 12   10a   |          | ļ        |          |
| b          | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  | 1        |          | ĺ        |
| 11         | Section 501(c)(12) organizations. Enter  |          |          |          |
| а          | Gross income from members or shareholders  |          |          |          |
| b          | Gross income from other sources (Do not net amounts due or paid to other sources   |          |          |          |
|            | against amounts due or received from them)   |          |          |          |
| 12a        | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a      |          |          |
| b          | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b  | -        |          |          |
| 13         | Section 501(c)(29) qualified nonprofit health insurance issuers.   |          |          |          |
| а          | Is the organization licensed to issue qualified health plans in more than one state?   | 13a      | ļ        | <u> </u> |
|            | Note. See the instructions for additional information the organization must report on Schedule O.  |          |          |          |
| b          | Enter the amount of reserves the organization is required to maintain by the states in which   |          |          |          |
|            | the organization is licensed to issue qualified health plans   | -        |          |          |
| C          | Enter the amount of reserves on hand   | 4.4      |          | ,        |
| 14a        | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a      |          | <b>✓</b> |
| <u>b</u>   | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 14b      |          |          |

| rom sa       |   |          |          | Page 0                                  |
|--------------|---|----------|----------|---|
| Part         | "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or chang<br>O. See instructions.   |          |          |   |
| <del></del>  | Check if Schedule O contains a response to any question in this Part VI   | <u>·</u> | <u>.</u> | ✓                                       |
| Secti        | on A. Governing Body and Management   |          | 1        | <del></del>                             |
| 4            |   |          | Yes      | No                                      |
| 1a           | Enter the number of voting members of the governing body at the end of the tax year 1a 14  Enter the number of voting members included in line 1a, above, who are independent 1b 14                       | -        |          |   |
| ь<br>2       | Enter the number of voting members included in line 1a, above, who are independent . 1b 14 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with | -        |          |   |
| -            | any other officer, director, trustee, or key employee?  | 2        |          | 1                                       |
| 3            | Did the organization delegate control over management duties customarily performed by or under the direct   | <u> </u> | -        | <b>  •</b>                              |
|              | supervision of officers, directors or trustees, or key employees to a management company or other person?   | 3        | İ        | <b>✓</b>                                |
| 4            | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  | 4        |          | <b>✓</b>                                |
| 5            | Did the organization become aware during the year of a significant diversion of the organization's assets? .  | 5        |          | 1                                       |
| 6            | Does the organization have members or stockholders?   | 6        |          | <b>✓</b>                                |
| 7a           | Does the organization have members, stockholders, or other persons who may elect one or more members  |          |          |   |
|              | of the governing body?  | 7a       |          | ✓                                       |
| b            | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?   | 7b       |          | <b>✓</b>                                |
| 8            | Did the organization contemporaneously document the meetings held or written actions undertaken during  |          |          |   |
|              | the year by the following.  |          |          |   |
| a            | The governing body?   | 8a       | <b>✓</b> | <del> </del>                            |
| ь<br>9       | Each committee with authority to act on behalf of the governing body?   | 8b       | <b>✓</b> | <del>├</del> ─                          |
| 3            | the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9        |          | 1                                       |
| Secti        | on B. Policies (This Section B requests information about policies not required by the Internal Rever   |          | ode l    | }                                       |
|              |   |          | Yes      | No                                      |
| 10a          | Does the organization have local chapters, branches, or affiliates?   | 10a      |          | <b>✓</b>                                |
| b            | If "Yes," does the organization have written policies and procedures governing the activities of such   |          |          |   |
|              | chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?  | 10b      |          |   |
| 11a          | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the  |          |          |   |
|              | form?   | 11a      | ✓        | E-O                                     |
| b            | Describe in Schedule O the process, if any, used by the organization to review this Form 990.   |          |          |   |
| 12a          | Does the organization have a written conflict of interest policy? If "No," go to line 13  | 12a      | <b>✓</b> |   |
| b            | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?   | 406      | ,        |   |
| _            |   | 12b      | <b>✓</b> | <del> </del>                            |
| С            | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done  | 12c      | 1        |   |
| 13           | Does the organization have a written whistleblower policy?  | 13       | <b>V</b> |   |
| 14           | Does the organization have a written document retention and destruction policy?   | 14       | 1        |   |
| 15           | Did the process for determining compensation of the following persons include a review and approval by  |          | - 4      | 6 64 S.                                 |
|              | independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   | 8.400 C  |          |   |
| а            | The organization's CEO, Executive Director, or top management official  | 15a      | 1        | *************************************** |
| b            | Other officers or key employees of the organization   | 15b      | ✓        |   |
|              | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)  |          | 7        | 7.30 0                                  |
| 16a          | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement  |          | <u>.</u> |   |
|              | with a taxable entity during the year?  | 16a      |          | <b>✓</b>                                |
| b            | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its   | ,~~      |          | > * %                                   |
|              | participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?                            | 40:      |          | <b> </b>                                |
| Cooti        | on C. Disclosure  | 16b      |          |   |
| <u>Secti</u> | List the states with which a copy of this Form 990 is required to be filed California   |          |          |   |
| 18           | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3  | )s onl   | v) ava   | allable                                 |
|              | for public inspection. Indicate how you make these available. Check all that apply.   | ,5 5111  | ,,       |   |
|              | ☐ Own website ☐ Another's website ☑ Upon request  |          |          |   |
| 19           | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of  | of inte  | rest r   | oolicy,                                 |
|              | and financial statements available to the public.   |          | •        | - '                                     |
| 20           | State the name, physical address, and telephone number of the person who possesses the books and records  | of the   | e        |   |
|              | organization: ► Jewish Family and Children's Services of the East Bay   |          |          |   |
|              | 2484 Shattuck Ave. Stute 210 Berkeley CA 94704  |          |          | _                                       |

| Daga | • |
|------|---|
|      |   |

| Part VII | Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees |
|----------|---|
|          | and Independent Contractors   |

Check If Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors, institutional trustees; officers, key employees; highest compensated employees, and former such persons.

| Check this box if neither the organization | (B)  | u orga                       | 41112                 |          | )N C   | ompe                         | 1152   | (D)  | (E)  | (F)  |
|--|--|------------------------------|-----------------------|----------|--|------------------------------|--|--|--|--|
| (A)<br>Name and Title                      | Average  | Positi                       | ion (c                | •        | •  | that ap                      | nlv)   | Reportable   | (E)<br>Reportable  | (F)<br>Estimated   |
| Name and Title                             | hours per<br>week<br>(describe<br>hours for<br>related<br>organizations<br>in Schedule<br>O) | Individual tr<br>or director | Institutional trustee | Officer  | Key employee                                     | Highest compensated employee | Former   | compensation<br>from<br>the<br>organization<br>(W-2/1099-MISC) | compensation from<br>related<br>organizations<br>(W-2/1099-MISC) | amount of other compensation from the organization and related organizations |
| (1) Wayne Batavia                          | 3  |                              |                       |          |  |                              |  | 0  | 0  | 0  |
| Board President                            |  |                              |                       | ✓        | <u> </u>   |                              |  |  | Ü  |  |
| (2) Ruth Phillips                          | 2  |                              |                       |          |  |                              |  | o  | o  | O  |
| Board Vice President                       |  |                              |                       | ✓        |  |                              |  |  | •  |  |
| (3) Peter Metzner                          | 2  |                              |                       |          |  |                              | 1  | 0  | 0  | 0  |
| Board Treasurer                            | 2  |                              |                       | ✓        | l  |                              |  | J  | 0  |  |
| (4) Jeanne Reisman, M D.                   | 2  |                              |                       |          |  |                              |  | 0  | 0  | 0  |
| Board Secretary                            | 2  |                              |                       | <b>✓</b> |  |                              |  |  |  | ·  |
| (5) Ben Hamburg                            |  |                              |                       |          |  |                              |  |  | 0  |  |
| Past President                             | 2  |                              |                       | ✓        |  |                              |  | 0  | 0  | O  |
| (6) Rhoda Agin                             |  |                              |                       |          |  |                              |  |  |  |  |
| Board Member                               | 2  |                              | ĺ                     | 1        |  |                              |  | 0  | 0  | O  |
| (7) Helaine Schweitzer                     |  |                              |                       |          |  |                              |  |  |  |  |
| Board Member                               | 2  |                              |                       | 1        |  |                              | ļ  | 0  | 0  | O  |
| (8) Sandra Epstein                         |  |                              |                       |          |  |                              |  |  |  |  |
| Past President                             | 2  |                              |                       | 1        |  |                              |  | 0  | 0  | O  |
| (9) Leo Hmelnitsky                         |  |                              |                       |          |  |                              |  |  |  |  |
| Board Member                               | 2  |                              |                       | 1        |  |                              | 1  | 0  | 0  | O  |
| (10) Rick Maisel                           |  |                              |                       |          |  |                              |  | _  |  |  |
| Board Member                               | 2  |                              |                       | 1        |  | į                            |  | 0  | 0  | C  |
| (11) Rabbi Jacqueline Mates-Muchin         |  |                              |                       |          |  |                              |  |  |  |  |
| Board Member                               | 2  |                              |                       | ✓        |  |                              |  | 0  | 0  | C  |
| (12) Janis Plotkin                         | _  |                              |                       |          |  |                              |  |  |  |  |
| Board Member                               | 2  |                              |                       | 1        |  |                              |  | 0  | 0  | C  |
| (13) Mark Reisman, M D                     |  |                              |                       |          |  |                              | Ι  |  |  |  |
| Board Member                               | 2  |                              |                       | ✓        |  | 1                            | 1  | 0  | 0  | C  |
| (14) Philip Tendler                        |  |                              |                       |          |  |                              | <del>                                     </del> | _  |  |  |
| Board Member                               | 2  |                              |                       | 1        |  |                              |  | 0  | 0  | C  |
| (15) Andrew Rose                           |  |                              |                       |          |  |                              | T  |  |  |  |
| Executive Director                         | 37.50  |                              |                       |          | 1  |                              |  | 115,000  | 0  | C  |
| (16) Glen Kashiwa                          |  |                              | $\vdash$              |          | <del>                                     </del> |                              | <del>                                     </del> | 1  |  |  |
| Director of Finance                        | 37 50  |                              |                       |          | 1  |                              |  | 88,434   | 0  | C  |

| Part     | Section A. Officers, Directors, Trus (A)  | (B)          | Emplo                          | oyee                  | es, a   |              | Highe                        | est         | (D)  | (E)  | (F)                 |
|----------|---|--------------|--------------------------------|-----------------------|---------|--------------|------------------------------|-------------|--|--|---------------------|
|          | Name and title  | Average      | Positi                         | ion (c                | •       | •            | that ap                      | (vla        | Reportable   | Reportable   | Estimated           |
|          |   |              | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former      | compensation<br>from<br>the<br>organization<br>(W-2/1099-MISC) | compensation from<br>related<br>organizations<br>(W-2/1099-MISC) |                     |
| (17) Lil | by Granett  | 37 50        |                                |                       |         |              |                              |             | 67,626   |  | 0                   |
| Direct   | or of Operations and HR   | 37.30        |                                |                       |         | ✓            |                              | _           | 67,620   |  |                     |
|          | rol Singer  | 37 50        |                                |                       |         |              |                              |             | 91,800   | (  | o                   |
|          | al Director nn Simon  |              |                                |                       |         | <b>'</b>     |                              |             |  |  | 1                   |
| 22       | ppment Director   | 37 50        |                                |                       |         | /            |                              |             | 84,150   | (  | 0                   |
| (20)     |   |              |                                |                       |         |              | -                            |             |  |  |                     |
| (21)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (22)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (23)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (24)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (25)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (26)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (27)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| (28)     |   |              |                                |                       |         |              |                              |             |  |  |                     |
| 1b       | Sub-total   |              | ·                              |                       | •       | l            | ·                            | <b>&gt;</b> | 447,010  |  |                     |
| С        | Total from continuation sheets to Part  | VII, Section | n A                            |                       |         |              |                              | <b>&gt;</b> | 0  | <del> </del>   |                     |
| d        | Total (add lines 1b and 1c)   |              |                                |                       |         |              |                              | <u> </u>    | 447,010  | <del></del>  |                     |
| 2        | Total number of individuals (including bu reportable compensation from the organ                |              |                                | nose                  | elist   | ed<br>—      | above                        | e) w        | /ho received m   | ore than \$100,0   |                     |
| 3        | Did the organization list any <b>former</b> or employee on line 1a? If "Yes," complete          |              |                                |                       |         |              |                              | emp         | oloyee, or high  | nest compensat   | Yes No              |
| 4        | For any individual listed on line 1a, is the organization and related organizations individual. |              |                                |                       |         |              |                              |             |  |  |                     |
| 5        | Did any person listed on line 1a receive of for services residered to the organization          |              |                                |                       |         |              |                              |             |  | zation or individ  |                     |
| Section  | on B. Independent Contractors   | <u> </u>     |                                |                       |         |              |                              |             |  |  |                     |
| 1        | Complete this table for your five highest compensation from the organization                    | compensat    | ted in                         | dep                   | end     | ent          | contr                        | ract        | ors that receive   | ed more than \$  | 00,000 of           |
|          | (A)<br>Name and business add  | dress        |                                |                       |         |              |                              |             | (B)<br>Description of s  | services   | (C)<br>Compensation |
| None     |   |              |                                |                       |         |              |                              |             |  |  |                     |
|          |   |              |                                |                       |         |              |                              | -           |  |  | <u> </u>            |
|          |   |              |                                |                       |         |              |                              |             |  |  |                     |
| 2        | Total number of independent contractor received more than \$100,000 in compensations.           |              |                                |                       |         |              |                              |             | nose listed ab   | ove) who   |                     |

| Part   | VIII          | Statement of Rev                                 | enue              |         |                   |               |  |   |   |
|--|---------------|--|-------------------|---------|-------------------|---------------|--|---|---|
| 1  |               |  |                   |         |                   | Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| ts   | 1a            | Federated campaigns                              |                   | 1a      |                   |               |  |   |   |
| ᄪᇳ   | b             | Membership dues .                                |                   | 1b      | ·                 |               |  |   | * * * * *   |
| s, g   | С             | Fundraising events .                             |                   | 1c      |                   |               |  |   | İ   |
| gift   | d             | Related organizations                            |                   | 1d      |                   |               |  |   | ,   |
| Contributions, gifts, grants and other similar amounts | е             | Government grants (con                           | tributions)       | 1e      |                   | į             |  |   |   |
|  | f             | All other contributions, gi                      |                   |         |                   |               |  |   | -   |
| 호환   |               | and similar amounts not inc                      | cluded above      | 1f      | 1,292,819         |               |  |   |   |
| ig pr  | g             | Noncash contributions include                    | ied in lines 1a-1 | f\$     |                   |               |  |   |   |
|  | h             | Total. Add lines 1a-1                            | f .               |         | . ▶               | 1,292,819     |  | ······································  | *   |
| Program Service Revenue                                |               |  |                   | L       | Business Code     | į             |  |   |   |
| e e  | 2a            | Counseling fees                                  |                   |         |                   | 1,057,282     | 1,057,282                              |   |   |
| ě  | b             | Contracts from govern                            | nment             |         |                   | 996,574       | 996,574                                |   |   |
| <u>Ş</u>   | C             |  |                   | _       |                   |               |  |   |   |
| လို  | d             |  |                   |         |                   |               |  |   | <del> </del>  |
| ram  | е             | A.U  |                   |         |                   |               |  |   |   |
| ē l  | f             | All other program serv                           |                   |         |                   | 2.252.252     |  |   | <u> </u>  |
| _  | <u>g</u><br>3 | Total. Add lines 2a-2                            |                   |         | b do interest     | 2,053,856     |  | <del></del>                             | - {   |
|  | 3             | Investment income and other similar amo          |                   | ividei  | ids, interest,    | 60.404        |  |   |   |
|  | 4             |  |                   | nt han  | d arasanda        | 69,401        |  |   | <del> </del>  |
|  | 4<br>5        | Income from investment Royalties .               | i or tax-exem     | pt bori | a proceeds        |               |  |   |   |
|  | 3             | noyalles .                                       | (i) Real          | ·T      | (II) Personal     |               |  |   | ( )   |
|  | 6a            | Gross Rents                                      | (7                | -       | (1)               |               |  |   |   |
|  | b             | Less rental expenses                             |                   |         |                   |               |  |   | 1,55  |
|  | C             | Rental income or (loss)                          |                   |         |                   |               |  |   | ,   |
|  | d             | Net rental income or (                           |                   |         | •                 | ••            | -                                      |   |   |
|  | 7a            | Gross amount from sales of                       | (i) Securities    |         | (II) Other        |               |  |   | 3   |
|  |               | assets other than inventory                      | 3,135,            | 509     |                   |               |  |   | `,  |
|  | b             | Less cost or other basis                         |                   |         |                   |               |  |   | *   |
|  |               | and sales expenses                               | 2,876,            | ,527    |                   |               |  |   | -   |
|  | С             | Gain or (loss)                                   | 258,              | 982     |                   |               | _                                      |   | , ,   |
|  | d             | Net gain or (loss)                               |                   |         |                   | 258,982       |  |   |   |
| evenue   | 8a            | Gross income from fu                             | •                 |         |                   |               |  |   |   |
|  |               | events (not including \$                         | 90,702            |         |                   |               |  |   | , S. C.   |
| Other R  |               | of contributions reporte<br>See Part IV, line 18 | ed on line 1c)    | - 1     | 00.700            |               |  |   |   |
| je<br>H  |               | ^  | _                 | a       | 90,702            |               |  |   | * '   |
| ō  |               | Less direct expenses                             |                   | _jd     | 40,681            | 59,021        |  |   |   |
|  |               | Net income or (loss) f<br>Gross income from ga   |                   |         | vents             | 39,021        |  |   |   |
|  | "             | See Part IV, line 19                             | aning donvid      | a       |                   |               |  |   |   |
|  | ь             | Less direct expenses                             | 2                 | ь       |                   |               |  |   | 4   |
|  | c             | Net income or (loss) f                           |                   |         | ties . ►          | -             |  |   |   |
|  | ı             | Gross sales of in                                |                   |         |                   |               |  |   | · · ·   |
|  |               | returns and allowance                            |                   | a       |                   |               |  |   |   |
|  | ь             | Less cost of goods s                             | old .             | ь       |                   |               |  |   |   |
|  | С             | Net income or (loss) f                           |                   | inver   | ntory <b>&gt;</b> | -             |  |   |   |
|  |               | Miscellaneous R                                  | Revenue           |         | Business Code     |               |  |   |   |
|  | 11a           | Other income                                     |                   |         | 31,865            | 31,865        | 31,865                                 |   |   |
|  | b             |  |                   | Ξ [     |                   |               |  |   |   |
|  | С             |  |                   | [       |                   |               |  |   |   |
|  | d             | All other revenue .                              |                   |         |                   |               |  |   |   |
|  | е             | Total. Add lines 11a-                            |                   |         | . •               | 31,865        |  |   |   |
|  | 12            | Total revenue. See in                            | nstructions       |         | . •               | 3,765,944     |  |   |   |

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

|                 | All other organizations must complete co.   |                       |                              |                                     |                                       |
|-----------------|---|-----------------------|------------------------------|-------------------------------------|---------------------------------------|
|                 | not include amounts reported on lines 6b,<br>3b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses | (B) Program service expenses | (C) Management and general expenses | ( <b>D</b> ) Fundraising expenses     |
| 1               | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21   |                       |                              |                                     |                                       |
| 2               | Grants and other assistance to individuals in the U.S. See Part IV, line 22   | 237,611               | 237,611                      |                                     |                                       |
| 3               | Grants and other assistance to governments, organizations, and individuals outside the U.S See Part IV, lines 15 and 16   | 237,5                 | 20,,00                       |                                     |                                       |
| 4<br>5          | Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees  | 447,010               | 159,426                      | 180,434                             | ्र <u>ग्रह्म</u><br>107,150           |
| 6               | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)   |                       |                              |                                     |                                       |
| 7<br>8          | Other salaries and wages . Pension plan contributions (include section 401(k) and section 403(b) employer contributions)  | 1,745,761             | 1,615,353                    | 74,407                              | 56,001                                |
| 9               | Other employee benefits .   | 224,866               | 181,208                      | 27,563                              | 16,095                                |
| 10              | Payroll taxes   | 185,884               | 150,550                      | 21,507                              | 13,827                                |
| 11              | Fees for services (non-employees)   | ,                     |                              | = 7,55                              | ,                                     |
| а               | Management  | 203,901               | 170,570                      | 30,034                              | 3,297                                 |
| b               | Legal   |                       |                              |                                     | 5,25.                                 |
| c               | Accounting  |                       |                              |                                     |                                       |
| d               | Lobbying  |                       |                              |                                     |                                       |
| e               | Professional fundraising services See Part IV, line 17  |                       |                              |                                     |                                       |
| f               | Investment management fees  |                       | <del>`</del>                 |                                     |                                       |
|                 | Other   |                       |                              |                                     |                                       |
| g               | l l   | 13,160                | 6,080                        | 191                                 | 6,889                                 |
| 12              | Advertising and promotion   | 72,652                | 53,569                       | 3,582                               | 15,501                                |
| 13              | Office expenses   |                       |                              |                                     |                                       |
| 14              | Information technology  | 29,785                | 27,514                       | 1,079                               | 1,192                                 |
| 15              | Royalties   | 240 224               | 102 214                      | 17 400                              | 47 527                                |
| 16              | Occupancy   | 218,331               | 183,314                      | 17,490                              | 17,527                                |
| 17<br>18        | Travel  | 53,541                | 47,519                       | 4,362                               | 1,660                                 |
| 19              | Conferences, conventions, and meetings .  |                       |                              |                                     |                                       |
| 20              | Interest  | 77                    |                              | 77                                  |                                       |
| 21              | Payments to affiliates  |                       |                              |                                     | · · · · · · · · · · · · · · · · · · · |
| 22              | Depreciation, depletion, and amortization   | 29,692                | 25,953                       | 2,177                               | 1,562                                 |
| 23              | Insurance .   | 11,040                | 10,350                       | 400                                 | 290                                   |
| 24              | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) |                       | ¥                            |                                     |                                       |
|                 | ``  |                       | 40.053                       | 4 770                               | - 2383                                |
| a               | Dues and memberships  | 18,732                | 12,057                       | 4,779                               | 1,896                                 |
| b               | Equipment rental and maintenance  | 16,033                | 11,956                       | 1,531                               | 2,546                                 |
| C               | Bank fees   | 3,977                 | 114                          | 3,854                               | <u>_</u>                              |
| d               | Printing and photography  | 32,231                | 5,800                        | 13                                  | 26,418                                |
| e               | All ather averages  |                       |                              |                                     | ·                                     |
| f<br>or         | All other expenses  Total functional expenses. Add lines 1 through 24f  |                       |                              |                                     | <del></del>                           |
| <u>25</u><br>26 | Joint costs. Check here ▶☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational                       |                       |                              | _                                   |                                       |
|                 | campaign and fundraising solicitation   | 3,544,284             | 2,898,944                    | 373,480                             | 271,860                               |

| Pa                          | art X | Balance Sheet  |   |     |                           |
|-----------------------------|-------|--|---|-----|---------------------------|
|                             |       |  | (A)<br>Beginning of year                            |     | <b>(B)</b><br>End of year |
|                             | 1     | Cash-non-interest-bearing  | 343,626   | 1   | 453,982                   |
|                             | 2     | Savings and temporary cash investments   | 0   | 2   | 0                         |
|                             | 3     | Pledges and grants receivable, net   | 330,538   | 3   | 384,921                   |
|                             | 4     | Accounts receivable, net   | 295,045   | 4   | 264,509                   |
| ,                           | 5     | Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of |   | ~   |                           |
| ts                          | 6     | Schedule L   | 0   | 5   | 0                         |
| Assets                      | 7     | Notes and loans receivable, net  | 0   | 7   | 0                         |
| As                          | 8     | Inventories for sale or use  | 0   | 8   | 0                         |
|                             | 9     | Prepaid expenses and deferred charges  | 18,177  | 9   | 42,240                    |
|                             | 10a   | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 239,935  |   |     |                           |
|                             | b     | Less accumulated depreciation 10b 193,753  | 64,271  | 10c | 46,182                    |
|                             | 11    | Investments—publicly traded securities   | 2,251,551   | 11  | 2,358,928                 |
|                             | 12    | Investments—other securities. See Part IV, line 11   |   | 12  |                           |
|                             | 13    | Investments—program-related See Part IV, line 11   |   | 13  |                           |
| İ                           | 14    | Intangible assets  |   | 14  |                           |
|                             | 15    | Other assets. See Part IV, line 11   | 85,160  | 15  | 204,543                   |
|                             | 16    | Total assets. Add lines 1 through 15 (must equal line 34)  | 3,388,368   | 16  | 3,755,305                 |
|                             | 17    | Accounts payable and accrued expenses  | 304,333   | 17  | 359,610                   |
|                             | 18    | Grants payable   |   | 18  |                           |
| i                           | 19    | Deferred revenue   |   | 19  |                           |
|                             | 20    | Tax-exempt bond liabilities  |   | 20  |                           |
| န္                          | 21    | Escrow or custodial account liability. Complete Part IV of Schedule D .  |   | 21  |                           |
| Liabilities                 | 22    | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons.    | agrana philippe and an immedian does a farming or a |     | * ***                     |
|                             |       | Complete Part II of Schedule L   | _   | 22  |                           |
|                             | 23    | Secured mortgages and notes payable to unrelated third parties   |   | 23  | 90,000                    |
|                             | 24    | Unsecured notes and loans payable to unrelated third parties   |   | 24  |                           |
|                             | 25    | Other liabilities. Complete Part X of Schedule D   |   | 25  | 100,000                   |
| $\dashv$                    | 26    | Total liabilities. Add lines 17 through 25   | 304,333   | 26  | 549,610                   |
| ses                         |       | lines 27 through 29, and lines 33 and 34.  |   | '   |                           |
| æ                           | 27    | Unrestricted net assets  | 2,498,111   | 27  | 2,602,972                 |
| Ba                          | 28    | Temporarily restricted net assets  | 485,924   | 28  | 602,723                   |
| Net Assets or Fund Balances | 29    | Permanently restricted net assets  | 100,000   | 29  | 100,000                   |
| 8                           | 30    | Capital stock or trust principal, or current funds   |   | 30  |                           |
| set                         | 31    | Paid-in or capital surplus, or land, building, or equipment fund   |   | 31  |                           |
| As                          | 32    | Retained earnings, endowment, accumulated income, or other funds   |   | 32  |                           |
| et                          | 33    | Total net assets or fund balances  | 3,084,035   | 33  | 3,305,695                 |
|                             |       |  | -,,   |     | -,,                       |

| rom 9 | 30 (2010)   |         |          | F             | age 12   |
|-------|---|---------|----------|---------------|----------|
| Pari  | XI Reconciliation of Net Assets   |         |          |               |          |
|       | Check if Schedule O contains a response to any question in this Part XI   |         | <u> </u> | •             |          |
| 1     | Total revenue (must equal Part VIII, column (A), line 12)   | 4 1     |          | 3.7           | 95,944   |
| 2     | Total expenses (must equal Part IX, column (A), line 25)  | 2       |          |               | 44,284   |
| 3     | Revenue less expenses Subtract line 2 from line 1   | 3       |          |               | 51,660   |
| 4     | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) .   | 4       |          |               | 84,035   |
| 5     | Other changes in net assets or fund balances (explain in Schedule O)  | 5       |          |               | 0        |
| 6     | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6       |          | 3.3           | 35,695   |
| Part  | Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII.  |         |          |               | · 🗆      |
|       |   |         |          | Yes           | No       |
| 1     | Accounting method used to prepare the Form 990  | olaın ı | n m      |               |          |
| 2a    | Were the organization's financial statements compiled or reviewed by an independent accountant?   |         | 2a       | ı   " ~       | 1        |
| b     | Were the organization's financial statements audited by an independent accountant?  |         | 2b       | 1             |          |
| С     | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or of the audit, review, or compilation of its financial statements and selection of an independent account |         |          | . /           |          |
|       | If the organization changed either its oversight process or selection process during the tax year, ex<br>Schedule O   | plaın ı | n 🦠      | 2 %           |          |
| d     | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the ye issued on a separate basis, consolidated basis, or both  | ar wei  | e        |               |          |
|       | ✓ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis  |         | İ        | 4,24          | 1        |
| 3a    | As a result of a federal award, was the organization required to undergo an audit or audits as set the Single Audit Act and OMB Circular A-133?   | forth   | n 3a     |               | /        |
| b     | If "Yes," did the organization undergo the required audit or audits? If the organization did not under  |         | ie       |               | Ť        |
|       | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a  | udits   | 3b       |               |          |
|       |   |         | F        | orm <b>99</b> | 0 (2010) |

## SCHEDULE A (Form 990'or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Jewish Family and Children's Services of the East Bay

Employer identification number 94-3250304

| Pai      | rt I Reason fo  | or Public Cha                        | rity Status (All orga  | nızations             | s must c                                 | omplete                | this pa                                       | rt.) See ıı              | nstructio    | ns.          |                    |           |
|----------|---|--------------------------------------|--|-----------------------|--|------------------------|---|--------------------------|--------------|--------------|--------------------|-----------|
| The      | organization is not   | a private founda                     | ation because it is: (Fo   | r lines 1 t           | hrough 1                                 | 1, check               | only one                                      | box.)                    |              |              | -                  |           |
| 1        | A church, conv  | vention of churc                     | hes, or association of   | churches              | describe                                 | ed in <b>sec</b>       | tion 170                                      | (b)(1)(A)(i)             | ).           |              |                    |           |
| 2        | A school desc   | ribed in <b>section</b>              | 170(b)(1)(A)(ii). (Attac   | h Sched               | ule E.)                                  |                        |   |                          |              |              |                    |           |
| 3        | A hospital or a   | cooperative ho                       | spital service organiza  | ation desc            | ribed in s                               | section 1              | 70(b)(1)                                      | (A)(iii).                |              |              |                    |           |
| 4        | A medical rese  | earch organization                   | on operated in conjunt   | ction with            | a hospit                                 | al descril             | oed in <b>se</b>                              | ction 170                | )(b)(1)(A)(i | iii). Ente   | r the              |           |
|          | hospital's name, city, and state  |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| 5        | An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| 6<br>7   | An organization   | n that normally                      | nment or governmenta<br>receives a substantia<br>I <b>(A)(vi).</b> (Complete Par                     | l part of             |  |                        |   |                          | it or from   | the ge       | neral <sub>l</sub> | public    |
| 8        |   |                                      | n section 170(b)(1)(A)   |                       | nplete Pa                                | rt II )                |   |                          |              |              |                    |           |
| 9        | _   |                                      | receives: (1) more that  |                       | •  |                        | om contr                                      | ibutions                 | memhersl     | hin fees     | and                | arass     |
| ·        | receipts from support from  | activities related<br>gross investme | d to its exempt functent income and unrelater June 30, 1975 Se                                       | ions—sub<br>lated bus | oject to d<br>siness tax                 | ertain ex<br>xable inc | ceptions                                      | s, and (2)<br>ss section | no more      | than 3       | 31/3%              | of its    |
|          |   | _                                    |  |                       |  |                        |   |                          | •            |              |                    |           |
| 10<br>11 | An organization   | on organized ar                      | d operated exclusively<br>and operated exclusive<br>blicly supported organ                           | ely for th            | e benefit                                | t of, to p             | perform                                       | the funct                | ions of, c   |              | •                  |           |
|          |   |                                      | describes the type of  |                       |  |                        |   |                          |              |              |                    |           |
|          | a 🗌 Type  |                                      | •  | □ Тур                 | -  |                        |   |                          |              | Type         | III-O              | ther      |
| e        | * *   |                                      | that the organization  | • .                   |  | -                      | _   |                          |              | - ,.         |                    |           |
| Ŭ        |   |                                      | ers and other than one   |                       |  |                        |   |                          |              |              |                    |           |
|          | or section 509  | _                                    |  |                       | , , ,                                    |                        | · · · · · · ·                                 |                          |              |              |                    | - ()( · ) |
| f        |   |                                      | a written determination  | on from t             | the IRS t                                | hat it is              | a Type  | I. Type I                | l. or Type   | e III sur    | portii             | na        |
| •        | -   | check this box                       |  |                       |  |                        | ,   | ., .,,,,,,               | .,,,         | · ,          |                    | . n       |
| g        |   | 17, 2006, has t                      | he organization accep  | oted any              | gift or co                               | ontributio             | n from a                                      | iny of the               |              |              |                    | · Ш       |
|          | = :   |                                      | indirectly controls, eiti  | her alone             | or toget                                 | her with               | persons                                       | described                | d in (ii) an | d            | Yes                | No        |
|          |   |                                      | ody of the supported (   |                       |  |                        | ·   |                          |              | 11g(i)       | 1                  |           |
|          | • •   |                                      | on described in (i) abo  |                       |  |                        |   |                          |              | 11g(ii       | 1                  |           |
|          | • •   | -                                    | a person described in  |                       |  |                        |   |                          |              | 11g(iii      |                    |           |
| r        |   |                                      | on about the support   |                       |  | •                      |   |                          |              | L_ <u>~:</u> | 1                  |           |
| (1)      | Name of supported organization  | (II) EIN                             | (iii) Type of organization<br>(described on lines 1-9<br>above or IRC section<br>(see instructions)) | (iv) is the c         | rganization<br>sted in your<br>document? | the organ<br>col (i)   | rou notify<br>nization in<br>of your<br>port? | organizat                | zed in the   |              | mount<br>ipport    | of        |
|          |   |                                      | (see man actions)  | Yes                   | No                                       | Yes                    | No  | Yes                      | No           |              |                    |           |
| (A)      |   |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| ·~·      | · · · · · · · · · · · · · · · · · · ·   |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| (B)      | _   |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| (C)      |   |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| (D)      |   |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
| (E)      |   |                                      |  |                       |  |                        |   |                          |              |              |                    |           |
|          |   | t-                                   | 1  | ٠,                    | ,  |                        | 1   | Ţ                        | 1            |              |                    |           |

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III.)

| Secti       | on A. Public Support  |   |                                    |                                |                                  |  |                  |
|-------------|---|---|------------------------------------|--------------------------------|----------------------------------|--|------------------|
| Calen       | dar year (or fiscal year beginning in) 🕨  | (a) 2006                                | <b>(b)</b> 2007                    | (c) 2008                       | (d) 2009                         | (e) 2010                                       | (f) Total        |
| 1           | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")  | 1,379,133                               | 1,129,545                          | 1,239,290                      | 1,157,455                        | 1,292,819                                      | 6,198,242        |
| 2           | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |   |                                    |                                |                                  |  |                  |
| 3           | The value of services or facilities furnished by a governmental unit to the organization without charge .   |   |                                    |                                |                                  |  |                  |
| 4           | Total. Add lines 1 through 3  | 1,379,133                               | 1,129,545                          | 1,239,290                      | 1,157,455                        | 1,292,819                                      | 6,198,242        |
| 5           | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . |   |                                    |                                | •                                |  |                  |
| 6           | Public support. Subtract line 5 from line 4   |   |                                    |                                |                                  |  | 6,198,242        |
|             | on B. Total Support   |   |                                    | ( ) 0000                       | (0.000                           |  |                  |
|             | dar year (or fiscal year beginning in)  | (a) 2006                                | <b>(b)</b> 2007                    | (c) 2008                       | (d) 2009                         | (e) 2010                                       | (f) Total        |
| 7           | Amounts from line 4   | 1,379,133                               | 1,129,545                          | 1,239,290                      | 1,157,455                        | 1,292,819                                      | 6,198,242        |
| 8           | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  | 364,588                                 | 108,631                            | -70,030                        | 78,677                           | 69,401   | 551,267          |
| 9           | Net income from unrelated business activities, whether or not the business is regularly carried on .  |   |                                    |                                |                                  |  |                  |
| 10          | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)   | 1,172,718                               | 1,401,511                          | 1,691,946                      | 1,933,544                        | 2,144,742                                      | 8,344,461        |
| 11          | Total support. Add lines 7 through 10   |   |                                    |                                |                                  |  | 15,093,970       |
| 12          | Gross receipts from related activities, etc.  |   |                                    |                                |                                  | 12   | 15,093,970       |
| 13          | First five years. If the Form 990 is for the  | -                                       |                                    | d, third, fourth               | , or fifth tax ye                | ear as a section                               | n 501(c)(3)      |
| Conti       | organization, check this box and stop he  |   |                                    | •                              |                                  | · · ·  | · · • [          |
| <u>3ecu</u> | on C. Computation of Public Suppor<br>Public support percentage for 2010 (line 6  |   |                                    | 1 column (f)                   |                                  | 14   | 41.06 %          |
| 15          | Public support percentage for 2010 (line of Public support percentage from 2009 Sch   | • | -                                  |                                |                                  | 15   | 46 60 %          |
| 16a         | ,   |   |                                    |                                | <br>Lline 14 is 33¹              |  |                  |
|             | box and <b>stop here.</b> The organization qua  |   |                                    |                                |                                  | 0,000,   | ▶ ☑              |
| b           | 331/3% support test—2009. If the organ check this box and stop here. The organ  | ization did no                          | t check a box                      | on line 13 or                  |                                  | 15 is 33 <sup>1</sup> /3% (                    |                  |
| 17a         | 10%-facts-and-circumstances test—20 10% or more, and if the organization me Part IV how the organization meets the "forganization   | ets the "facts-a                        | and-circumsta                      | nces" test, che                | ck this box an                   | nd <mark>stop here.</mark> E                   | xplaın ın        |
| b           | 10%-facts-and-circumstances test—20<br>15 is 10% or more, and if the organization metaplain in Part IV how the organization metapported organization.   | ion meets the eets the "facts           | facts-and-cr<br>a-and-circumst<br> | rcumstances"<br>ances" test Ti | test, check th<br>he organizatio | nis box and <b>sto</b><br>n qualifies as a<br> | p here. publicly |
| 18          | Private foundation. If the organization di  | d not check a                           | box on line 13,                    | 16a, 16b, 17a                  | , or 17b, chec                   | k this box and                                 | see              |
|             | instructions  | <u> </u>                                | •                                  |                                | ··-                              | <u> </u>                                       | . ▶ 🗆            |

## Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

| <u></u> | if the organization falls to qualify  | under the te     | ests listed bei  | ow, piease co     | ompiete Part      | II.)             |              |
|---------|---|------------------|------------------|-------------------|-------------------|------------------|--------------|
|         | on A. Public Support  | (-) 0000         | T- (L) 0007      | (-) 0000          | (4) 0000          | (1)              | (6) T        |
|         | dar year (or fiscal year beginning in)  | (a) 2006         | <b>(b)</b> 2007  | (c) 2008          | (d) 2009          | (e) 2010         | (f) Total    |
| 1       | Gifts, grants, contributions, and membership fees                                       |                  |                  |                   |                   |                  |              |
| •       | received. (Do not include any "unusual grants ")  |                  |                  | <u> </u>          |                   |                  |              |
| 2       | Gross receipts from admissions, merchandise sold or services performed, or facilities   |                  |                  |                   |                   |                  |              |
|         | furnished in any activity that is related to the  |                  |                  |                   |                   |                  |              |
|         | organization's tax-exempt purpose   |                  |                  |                   |                   |                  |              |
| 3       | Gross receipts from activities that are not an  |                  |                  |                   |                   |                  |              |
|         | unrelated trade or business under section 513   |                  |                  |                   |                   |                  |              |
| 4       | Tax revenues levied for the   |                  |                  |                   |                   |                  |              |
|         | organization's benefit and either paid to or expended on its behalf                     |                  |                  |                   |                   |                  |              |
| 5       | The value of services or facilities   |                  |                  |                   |                   |                  | ···-         |
|         | furnished by a governmental unit to the   |                  |                  |                   |                   |                  |              |
|         | organization without charge   |                  | 1                |                   |                   |                  |              |
| 6       | <b>Total.</b> Add lines 1 through 5 .   |                  |                  |                   |                   |                  |              |
|         | Amounts included on lines 1, 2, and 3   |                  | -                |                   |                   |                  |              |
|         | received from disqualified persons  |                  |                  |                   |                   |                  |              |
| b       | Amounts included on lines 2 and 3   |                  |                  |                   |                   |                  |              |
|         | received from other than disqualified   |                  |                  |                   |                   |                  |              |
|         | persons that exceed the greater of \$5,000  |                  |                  |                   |                   |                  |              |
|         | or 1% of the amount on line 13 for the year   | _                |                  | ļ                 |                   |                  |              |
| _       | Add lines 7a and 7b   |                  | ļ                |                   |                   |                  | <del> </del> |
| 8       | Public support (Subtract line 7c from   |                  |                  |                   |                   |                  |              |
|         | line 6.)  |                  |                  |                   |                   | ]                |              |
|         | on B. Total Support   | (-) 0000         | (I-) 0007        | (=) 0000          | (-1) 0000         | (2) 0010         | (6 Total     |
|         | dar year (or fiscal year beginning in)  | (a) 2006         | <b>(b)</b> 2007  | (c) 2008          | (d) 2009          | (e) 2010         | (f) Total    |
| 9       | Amounts from line 6   |                  |                  |                   |                   |                  |              |
| 10a     | Gross income from interest, dividends,  |                  |                  |                   |                   |                  |              |
|         | payments received on securities loans, rents, royalties and income from similar sources |                  |                  |                   |                   |                  |              |
|         |   |                  |                  |                   |                   |                  |              |
| D       | Unrelated business taxable income (less section 511 taxes) from businesses              |                  |                  |                   |                   | [                |              |
|         | acquired after June 30, 1975  |                  |                  |                   |                   | 1                |              |
| С       | Add lines 10a and 10b   |                  |                  |                   | <b> </b>          |                  |              |
| 11      | Net income from unrelated business  |                  |                  |                   |                   |                  |              |
| • •     | activities not included in line 10b, whether  |                  |                  |                   | 1                 |                  |              |
|         | or not the business is regularly carried on   |                  |                  |                   | 1                 |                  |              |
| 12      | Other income. Do not include gain or  | ļ                |                  |                   |                   |                  |              |
| -       | loss from the sale of capital assets  |                  |                  |                   |                   |                  |              |
|         | (Explain in Part IV)  |                  |                  |                   |                   |                  |              |
| 13      | Total support. (Add lines 9, 10c, 11,   |                  |                  | 1                 |                   |                  |              |
|         | and 12.)  |                  |                  |                   |                   |                  |              |
| 14      | First five years. If the Form 990 is for the  | ne organizatio   | n's first, secor | nd, third, fourth | n, or fifth tax y | ear as a section | on 501(c)(3) |
| _       | organization, check this box and stop he  | re               | <u> </u>         |                   |                   | <u> </u>         | ▶ □          |
| Secti   | on C. Computation of Public Suppo   |                  |                  |                   |                   |                  |              |
| 15      | Public support percentage for 2010 (line  |                  |                  | 13, column (f))   |                   | 15               | %            |
| 16      | Public support percentage from 2009 Sc  |                  |                  |                   | <u> </u>          | 16               | %            |
| Secti   | on D. Computation of Investment In  |                  |                  |                   |                   |                  | n.a.         |
| 17      | Investment income percentage for 2010   | (line 10c, colui | mn (f) divided b | y line 13, colu   | mn (f)) .         | 17               | <u></u> %    |
| 18      | Investment income percentage from 2009  |                  |                  |                   |                   | 18               | %            |
| 19a     | 331/3% support tests - 2010. If the organ   | ization did no   | t check the bo   | x on line 14, a   | nd line 15 is n   | nore than 331/39 | %, and line  |
|         | 17 is not more than 331/3%, check this box  |                  |                  |                   |                   |                  |              |
| b       | 331/3% support tests - 2009. If the organization  |                  |                  |                   |                   |                  |              |
|         | line 18 is not more than 331/3%, check this   |                  |                  |                   |                   |                  |              |
| 20      | Private foundation. If the organization d   | id not check a   | i box on line 14 | l, 19a, or 19b,   | check this box    | and see instru   | ctions 🕨 🔲   |

| Schedule | A (Form | 990 or 990-EZ | '\ 2010 |
|----------|---------|---------------|---------|

| Part IV                                 | Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions). |
|---|---|
| Section B,                              | Line 10, Other Income. This line item includes program service revenue including government fees and contracts  |
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## **SCHEDULE D** (Form 990)

**Supplemental Financial Statements** 

Department of the Treasury Internal Revenue Service
Name of the organization ► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ▶ Attach to Form 990. ▶ See separate instructions.

Open to Public Inspection

OMB No 1545-0047

Employer identification number

| Par | Organizations Maintaining Dono organization answered "Yes" to Fo   | or Advised Funds or Other Similar Fur                                      | nds or Accounts. Complete if the            |
|-----|--|--|---|
|     |  | (a) Donor advised funds  | (b) Funds and other accounts                |
| 1   | Total number at end of year  | 4  | F-10-10-10-10-10-10-10-10-10-10-10-10-10-   |
| 2   | Aggregate contributions to (during year)   | . 0  |   |
| 3   | Aggregate grants from (during year)  | 7,976  |   |
| 4   | Aggregate value at end of year   | 234,805  |   |
| 5   | Did the organization inform all donors and   |  | held in donor advised                       |
|     | funds are the organization's property, subject   |  |   |
| 6   | Did the organization inform all grantees, dor<br>only for charitable purposes and not for the<br>conferring impermissible private benefit? | behefit of the donor or donor advisor, or to                               | ant funds can be used for any other purpose |
| Par |  | lete if the organization answered "Yes"                                    | to Form 990, Part IV, line 7.               |
| 1   | Purpose(s) of conservation easements held to   |  |   |
|     | Preservation of land for public use (e.g.,   | ·  | • •   |
|     | Protection of natural habitat  | ☐ Preservation of  | of a certified historic structure           |
|     | Preservation of open space   |  |   |
| 2   | Complete lines 2a through 2d if the organiza   | ition held a qualified conservation contributi                             | ion in the form of a conservation           |
|     | easement on the last day of the tax year.  |  | [   |
|     |  |  | Held at the End of the Tax Year             |
| a   | Total number of conservation easements .   | •  | 2a  |
| b   | Total acreage restricted by conservation eas   |  | 2b  |
| C   | Number of conservation easements on a cer  | · · · · · · · · · · · · · · · · · · ·                                      | 2c  |
| d   | Number of conservation easements includ  |  | 1 1   |
| _   | historic structure listed in the National Regis  |  | · · 2d                                      |
| 3   | Number of conservation easements modified  | d, transferred, released, extinguished, or ter                             | minated by the organization during the      |
| _   | tax year ▶   |  |   |
| 4   | Number of states where property subject to   |  |   |
| 5   | Does the organization have a written pol violations, and enforcement of the conservations  |  | ·   |
| •   | ·  |  | ∐ Yes ∐ No                                  |
| 6   | Staff and volunteer hours devoted to monito  | iring, inspecting, and enforcing conservation                              | n easements during the year                 |
| 7   | Amount of expenses incurred in monitoring,   | unanceting, and enforcing conservation and                                 | coments during the year                     |
| 7   | ► \$   | inspecting, and emorcing conservation eas                                  | sements during the year                     |
| 8   | Does each conservation easement reported   | on line 2(d) above satisfy the requirements                                | of section 170(b)(4)(B)                     |
| 0   | (i) and section 170(h)(4)(B)(ii)?  | on line 2(d) above satisfy the requirements                                | Yes No                                      |
| ^   |  |  | <del></del>                                 |
| 9   | In Part XIV, describe how the organization rebalance sheet, and include, if applicable, the  |  |   |
|     | organization's accounting for conservation e   |  | nancial statements that describes the       |
| Day | <u> </u>   | ections of Art, Historical Treasures, o                                    | r Other Similar Assets                      |
| Par |  | vered "Yes" to Form 990, Part IV, line 8.                                  |   |
| 4-  | ·····  |  |   |
| 1a  | works of art, historical treasures, or other   |  |   |
|     | public service, provide, in Part XIV, the text   |  |   |
|     | •  |  |   |
| b   | If the organization elected, as permitted unworks of art, historical treasures, or other public service, provide the following amount      | similar assets held for public exhibition, e<br>is relating to these items | education, or research in furtherance of    |
|     | (i) Revenues included in Form 990, Part VIII   | , line 1   | .     . <b>&gt;</b> \$                      |
|     | <ul><li>(i) Revenues included in Form 990, Part VIII</li><li>(ii) Assets included in Form 990, Part X</li></ul>                            |  | . ▶ \$                                      |
| 2   | If the organization received or held works following amounts required to be reported u   | of art, historical treasures, or other similar                             | ar assets for financial gain, provide the   |
| а   | Revenues included in Form 990, Part VIII, lin  | ne 1 .   | . ▶ \$                                      |
| h   | Assets included in Form 990 Part X   | •  | • ¢   |

| b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.    (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years to 40,000  | Part   | III Organizations Maintaining           | Collections of                        | Art, Histor    | cal T    | reasures,     | or Ot   | her Similar A       | ssets       | (cont        | inued)    |
|--|--------|---|---------------------------------------|----------------|----------|---------------|---------|---------------------|-------------|--------------|-----------|
| a  | 3      |   | accession, and ot                     | her records,   | chec     | k any of the  | follow  | ving that are a     | signific    | ant u        | se of its |
| b  | •      | collection items (check all that apply) |                                       |                |          |               |         |                     |             |              |           |
| c  | а      |   |                                       |                | Loa      |               |         |                     |             |              |           |
| 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in XIV  5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?   | b      | _                                       |                                       | е 🗌            | Oth      | er            |         |                     |             |              |           |
| NV  During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  | С      |   |                                       |                |          |               |         |                     |             |              |           |
| During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization? Sollection? Yes Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part Inine 9, or reported an amount on Form 990, Part X, line 21.  1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  1b if "Yes," explain the arrangement in Part XIV and complete the following table:  1c Beginning balance  1 Amount  1c Additions during the year  1 Distributions during the year  1 Ending balance  2a Did the organization include an amount on Form 990, Part X, line 21?  2b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance  2 Distributions during the year  1a Beginning of year balance  2 Distributions during the year  1a Beginning of year balance  2 Contributions  2 Distributions  2 Distributions  3 Distributions  4 Distributions  4 Distributions  3 Distributions  4 Distributions  4 Distributions  4 Distributions  5 Distributions  4 Distributions  5 Distributions  6 Distributions  6 Distributions  7 Distributions  8 Distributions  9 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  1 Distributions  2 Distributions  2 Distributions  2 Distributions  3 Distributions  2 Distributions  3 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  2 Distributions  3 Distributions  4 Distributions  4 Distributions  4 Distributions  4 Distributi | 4      |   | tion's collections a                  | and explain I  | now th   | ney further t | the org | anızatıon's exe     | mpt pu      | irpose       | ın Part   |
| assets to be sold to raise funds rather than to be maintained as part of the organization's collection?      Yes   | _      |   |                                       |                |          |               |         |                     |             |              |           |
| Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part Inine 9, or reported an amount on Form 990, Part X, line 21.  1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  b if "Yes," explain the arrangement in Part XIV and complete the following table:  C Beginning balance  d Additions during the year  e Distributions during the year  f Ending balance  2a Did the organization include an amount on Form 990, Part X, line 21?  b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  Test Seginning of year balance  b Contributions  c Net investment earnings, gains, and losses  d Grants or scholarships  d Grants or scholarships  d Grants or scholarships  d Grants or scholarships  e Other expenditures for facilities and programs  f Administrative expenses  f End of year balance  2.760.814  2.518.486  2.73.500  f Administrative expenses  f End of year balance  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.518.486  2.760.814  2.  | 5      |   |                                       |                |          |               |         |                     | _           | ١            | <u></u>   |
| line 9, or reported an amount on Form 990, Part X, line 21.  1a is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?    Yes   Yes, "explain the arrangement in Part XIV and complete the following table:    C   Beginning balance   1c  | Do. 4  |   |                                       |                |          |               |         |                     |             |              |           |
| 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  b If "Yes," explain the arrangement in Part XIV and complete the following table:  c Beginning balance d Additions during the year e Distributions during the year f Ending balance 2 Did the organization include an amount on Form 990, Part X, line 21? b If "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  [4] Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years to Sating and programs  1 Beginning of year balance b Contributions 1 Reginning of year balance c Net investment earnings, gains, and losses 351,231 230,478  d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ► 9%  5 Permanent endowment to 9%  5 Term endowment to 9%  3 Are there endowment to 1 the possession of the organization that are held and administered for the organization by If "Yes" to 3a(ii), are the related organizations (ii) related organizations (iii) related organizations (iii) related organizations (ivesiment) (obcot or other basis (c) Accumulated depraciation (d) Book value (d) Book valu  | Part   |   |                                       |                |          | anization a   | ınswei  | red "Yes" to F      | orm 9       | 90, P        | art IV,   |
| b If "Yes," explain the arrangement in Part XIV and complete the following table:  C Beginning balance d Additions during the year E Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions during the year Distributions   |        |   |                                       |                |          | r contributi  | one or  | other seeds n       | ot .        |              |           |
| b If "Yes," explain the arrangement in Part XIV and complete the following table:  C Beginning balarice  d Additions during the year  e Distributions during the year  f Ending balance  2a Did the organization include an amount on Form 990, Part X, line 21?  b If "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance  b Contributions  c Net investment earnings, gains, and losses  Other expenditures for facilities and programs  f Administrative expenses  1.19,780  2.21,104,109  2.760,814  2.518,486  2.760,814  2.760  | 14     |   | , custouran or our                    | ei illermeu    | ary ic   | or contribute | OHS OF  | other assets h      | _           | V            |           |
| c Beginning balance d Additions during the year e Distributions during the year f Ending balance 2 Did the organization include an amount on Form 990, Part X, line 21? b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance 2 2,518,486 2 2,344,109 b Contributions c Net investment earnings, gains, and losses 351,231 2 30,478 d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses 1-19,780 2 2,760,814 2 2,518,486 2 340 3 Are there endowment ▶ 9 % c Term endowment ▶ 9 % c Term endowment ▶ 9 % c Term endowment \  9 % d Fart there endowment funds not in the possession of the organization that are held and administered for the organization by (i) unrelated organizations b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land b Buildings    Additions during the year of 1dd   1d   1d   1dd    h      |   | ort VIV and comple                    | ata tha fallay | una t    | abla:         |         | •                   | نا          | Yes          | ∐ No      |
| c Beginning balance d Additions during the year e Distributions during the year f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21? b If "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance b Contributions c Net investment earnings, gains, and losses d Grants or scholarships d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2.756.814 2.736.814 2.518.486 2.760.814 2.760.814 2.760.814 2.760.814 2.760.814 2.760.814 2.760.814 2.760.814   | D      | ii res, explain the arrangement in F    | an Aiv and compi                      | ete the tollov | virig ta | abie.         |         | Τ                   | mount       | ·            |           |
| d Additions during the year  | _      | Reginning balance                       |                                       |                |          |               | 10      |                     | Will Carrie | •            |           |
| e Distributions during the year  f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21? b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years to Round to Session of the organization answered "Yes" to Form 990, Part IV, line 10.  (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years to Round to Session of Section 10 Part IV, line 10.  (b) Prior years to Form 990, Part IV, line 10.  (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years to Round to Session of Section 10 Part IV, line 10.  (b) Prior years to Form 990, Part IV, line 10.  (c) Two years back (e) Four years to Round to Part IV, line 10.  (e) Four years to Form 990, Part IV, line 10.  (f) Three years back (e) Four years to Form 990, Part IV, line 10.  (g) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years to Form 990, Part IV, line 10.  (g) Current year (line 2) Part IV, line 10.  (g) Current year (line 2) Part IV, line 10.  (g) Current year (line 2) Part IV, line 10.  (h) Book value (line 2) Part IV IV the intended uses of the organization's endowment funds  Part IVI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  (a) Cost or other basis (b) Cost or other basis (c) Accumulated deprecation (line 2) Part IVI Land Buildings (line 3) Part IVI IV the intended to Part IVI IV the intended to Part IVI IV the intended to Part IVI IVI the IVI IVI the IVI IVI IVI IVI IVI IVI IVI IVI IVI IV  |        |   | •                                     | •              |          | •             |         | <del></del>         |             |              |           |
| f Ending balance 2a Did the organization include an amount on Form 990, Part X, line 21?  b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  1a Beginning of year balance  b Contributions  c Net investment earnings, gains, and losses  d Grants or scholarships  e Other expenditures for facilities and programs  f Administrative expenses  -19,780 -22,501  g End of year balance  2,760,814   2,518,486   2,344,109  b Provide the estimated percentage of the year end balance held as  a Board designated or quasi-endowment ▶ 91 %  b Permanent endowment ▷ 9 %  c Term endowment ▷ 9 %  c Term endowment I funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations  b if "Yes" to 3a(ii), are the related organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings   |        | • •                                     |                                       | •              |          | •             | -       |                     |             |              |           |
| Did the organization include an amount on Form 990, Part X, line 21?  b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.  (a) Current year (b) Prior year (c) Two years back (d) Three years back (e) Four years it as Beginning of year balance  b Contributions  c Net investment earnings, gains, and losses  c Net investment earnings, gains, and losses  d Grants or scholarships  e Other expenditures for facilities and programs  f Administrative expenses  -19,780 -22,601  g End of year balance  2,760,814 2,518,486  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶ 91 %  b Permanent endowment ▷ 9 %  c Term endowment ▷ 9 %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  (d) Book value (d) Book value (d) Buildings  |        |   |                                       | • • •          |          |               |         |                     |             |              |           |
| b if "Yes," explain the arrangement in Part XIV  Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.    (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years to Contributions   (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years to Contributions   (e) Current year   (c) Two years back   (d) Three years back   (e) Four years to Contributions   (e) Current year   (c) Two years back   (e) Four years to Contributions   (e) Current year   (e) Two years back   (e) Four years to Contributions   (e) Four years to Contributions   (e) Four years   (e) Two years back   (e) Four years to Contributions   (e) Four years   (e) Two years back   (e) Four years to Contributions   (e) Four years   (e  |        | =                                       | nt on Form 990. Pa                    | art X. line 21 | ?        | •             |         |                     |             | Yes          | □ No      |
| Part V   Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.   (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years to Contributions   (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years to Contributions   (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years to Contributions       |        |   |                                       |                |          |               |         | •                   |             |              |           |
| (a) Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years   |        |   |                                       | ation answ     | ered     | "Yes" to F    | orm 9   | 90, Part IV, line   | e 10.       |              |           |
| b Contributions c Net investment earnings, gains, and losses d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment  9 9% c Term endowment  9 9% c Term endowment funds not in the possession of the organization that are held and administered for the organization by (i) unrelated organizations (iii) related organizations b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI* Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation (d) Book value depreciation  1a Land b Buildings  |        |   | (a) Current year                      | (b) Prior ye   | ar       | (c) Two years | back    | (d) Three years bac | k (e) F     | our yea      | ars back  |
| c Net investment earnings, gains, and losses  d Grants or scholarships e Other expenditures for facilities and programs  f Administrative expenses g End of year balance 2,760,814 2,518,486  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶ 91 % b Permanent endowment ▷ 9 % c Term endowment ▷ 9 % c Term endowment to 1 your endowment funds not in the possession of the organization that are held and administered for the organization by (i) unrelated organizations (ii) related organizations b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (b) Cost or other basis (other) (d) Book value depreciation  1a Land b Buildings   | 1a     | Beginning of year balance               | 2,518,486                             | 2,34           | 4,109    |               |         |                     |             |              |           |
| d Grants or scholarships e Other expenditures for facilities and programs f Administrative expenses g End of year balance 2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶ 91 % b Permanent endowment ▷ 9 % c Term endowment ▷ 9 % c Term endowment lunds not in the possession of the organization that are held and administered for the organization by (i) unrelated organizations (ii) related organizations b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (investment) (b) Cost or other basis (c) Accumulated depreciation (d) Book value the distribution of the special organization (d) Book value depreciation  1a Land b Buildings   | b      | Contributions .                         |                                       | 4              | 0,000    |               |         |                     |             |              |           |
| d Grants or scholarships e Other expenditures for facilities and programs  f Administrative expenses g End of year balance 2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶ 91 % b Permanent endowment ▷ 9 % c Term endowment ▷ 9 % c Term endowment ▷ 9 % 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by (i) unrelated organizations (ii) related organizations b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI* Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (c) Accumulated depreciation  1a Land b Buildings   | С      | Net investment earnings, gains, and     |                                       |                |          | ·             |         |                     |             | ,            |           |
| e Other expenditures for facilities and programs  -89,123 -73,500  f Administrative expenses -19,780 -22,601  g End of year balance  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶ 91 %  b Permanent endowment ▷ 9 %  c Term endowment ▷ 9 %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations (ii) related organizations b if "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI: Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land b Buildings  |        | losses                                  | 351,231                               | 23             | 0,478    |               |         |                     |             |              |           |
| f Administrative expenses  f Administrative expenses  g End of year balance  2.760,814  2.7518,486  2 Provide the estimated percentage of the year end balance held as  a Board designated or quasi-endowment ▶ 91%  b Permanent endowment ▷ 9 %  c Term endowment ▷ %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations  (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI* Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (other)  (b) Cost or other basis (c) Accumulated depreciation  (d) Book value  1a Land  b Buildings   | d      |   |                                       |                |          |               |         |                     |             |              |           |
| f Administrative expenses g End of year balance 2,760,814 2,518,486  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment  | е      | -                                       |                                       |                |          |               |         |                     |             |              | i         |
| g End of year balance  2,760,814  2,518,486  2 Provide the estimated percentage of the year end balance held as a Board designated or quasi-endowment ▶ 91 % b Permanent endowment ▷ 9 % c Term endowment ▷ % 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by (i) unrelated organizations (ii) related organizations b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? 4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI* Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land b Buildings  |        | · -                                     | · · · · · · · · · · · · · · · · · · · |                |          |               |         |                     |             |              |           |
| Provide the estimated percentage of the year end balance held as  a Board designated or quasi-endowment ▶ 91 %  b Permanent endowment ▷ 9 %  c Term endowment ▷ %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations  (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings  | f      | ·                                       |                                       |                |          |               |         | ·                   |             |              |           |
| a Board designated or quasi-endowment ▶ 91 %  b Permanent endowment ▷ 9 %  c Term endowment ▷ %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI* Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings  | -      |   |                                       |                | 8,486    |               |         |                     |             |              |           |
| b Permanent endowment ▷ 9 %  c Term endowment ▷ %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI: Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings  |        |   |                                       |                |          |               |         |                     |             |              |           |
| C Term endowment ▷ %  3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations  (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings   | _      | =                                       |                                       | 1 %            |          |               |         |                     |             |              |           |
| Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings   |        |   |                                       |                |          |               |         |                     |             |              |           |
| organization by  (i) unrelated organizations  (ii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings   | _      |   |                                       | e organizati   | on the   | at are held s | and ad  | ministered for t    | he          |              |           |
| (ii) unrelated organizations (iii) related organizations  b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (b) Cost or other basis (c) Accumulated depreciation  1a Land  b Buildings   | Od     |   | c possession of th                    | ic organizati  | 011 1111 | at are note t | aria aa | ministered for the  | 110         | V            | s No      |
| (ii) related organizations   |        | •                                       |                                       |                |          |               |         |                     | 3a          |              | -         |
| b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?  4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI* Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (other)  (b) Cost or other basis (other)  (c) Accumulated depreciation  (d) Book value of the basis (other)  1a Land  b Buildings   |        |   | •                                     |                |          |               | •       |                     | _           |              | 1         |
| 4 Describe in Part XIV the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment (a) Cost or other basis (other) (c) Accumulated depreciation (d) Book value (other) (other) (a) Buildings  | b      |   | izations listed as re                 | eauired on S   | ched     | ule R?        |         | •                   |             |              | +         |
| Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.  Description of investment  (a) Cost or other basis (other)  (b) Cost or other basis (other)  (c) Accumulated depreciation  (d) Book value (other)  1a Land  b Buildings  | _      |   |                                       |                |          |               |         |                     |             | <del>-</del> |           |
| Description of investment  (a) Cost or other basis (other)  (b) Cost or other basis (other)  (c) Accumulated depreciation  (d) Book value (other)  1a Land  b Buildings  | Part   |   |                                       |                |          |               |         |                     |             |              |           |
| 1a Land     b Buildings  |        |   |                                       |                |          |               | (c)     | Accumulated         | (d) l       | Book v       | alue      |
| b Buildings .  |        |   | (investm                              | ent)           | (0       | ther)         | de      | epreciation         |             |              |           |
| b Buildings .  | 1a     | Land .                                  | •                                     |                |          |               |         |                     |             |              |           |
| c Leasehold improvements   | b      |   |                                       |                |          |               |         |                     |             |              |           |
|  | С      | Leasehold improvements .                |                                       |                |          | 5,830         |         | 1,618               |             |              | 4,212     |
|  | d      |   |                                       |                |          | 234,105       |         | 192,135             |             |              | 41,970    |
| e Other  |        |   |                                       |                |          |               |         |                     |             |              |           |
| Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .   □ 46  | Total. | Add lines 1a through 1e (Column (d) r   | nust equal Form 9                     | 90, Part X, c  | olumr    | (B), line 10  | (c)) .  | . 🛛                 |             |              | 46,182    |

| Part VII                 | Investments - Other Securities                                       | . See Form 990, Part X,     | ine 12.                                      |                                       |
|--------------------------|--|-----------------------------|--|---------------------------------------|
| (8                       | Description of security or category     (including name of security) | (b) Book value              | (c) Method of valu<br>Cost or end-of-year ma |                                       |
| (1) Financia             | I derivatives  |                             |  |                                       |
| (2) Closely-I            | held equity interests  |                             |  |                                       |
| (3) Other                |  |                             |  |                                       |
| (A)                      |  |                             |  |                                       |
| (B)                      |  |                             |  |                                       |
| (C)                      |  |                             |  | <del></del>                           |
| (D)                      |  |                             |  |                                       |
| (E)<br>(F)               |  |                             |  |                                       |
| (G)                      |  |                             |  |                                       |
| (H)                      |  |                             |  | <del></del>                           |
| (I)                      |  |                             |  |                                       |
| Total. (Column           | (b) must equal Form 990, Part X, col (B) line 12)                    |                             |  |                                       |
| Part VIII                | Investments - Program Related  | d. See Form 990, Part X,    | line 13.                                     |                                       |
|                          | (a) Description of investment type                                   | (b) Book value              | (c) Method of valu<br>Cost or end-of-year ma |                                       |
| (1)                      |  |                             |  |                                       |
| (2)                      |  |                             |  |                                       |
| _(3)                     |  |                             |  |                                       |
| (4)                      |  |                             |  |                                       |
| _(5)                     |  |                             |  |                                       |
| (6)                      |  |                             | -  |                                       |
| <u>(7)</u>               |  |                             |  |                                       |
| (8)                      |  |                             |  |                                       |
| (10)                     |  |                             |  |                                       |
|                          | (b) must equal Form 990, Part X, col (B) line 13.) ▶                 |                             |  |                                       |
| Part IX                  | Other Assets. See Form 990, Pa                                       | art X, line 15.             |  |                                       |
|                          |  | a) Description              |  | (b) Book value                        |
| (1) Deposi               |  |                             |  | 13,683                                |
|                          | cial interest in Endowment Fund                                      |                             |  | 77,860                                |
|                          | and individual pledges receivable, non-c                             | urrent                      |  | 113,000                               |
| (4)                      |  |                             |  |                                       |
| <u>(5)</u><br><u>(6)</u> |  |                             |  | · · · · · · · · · · · · · · · · · · · |
| (7)                      |  |                             |  |                                       |
| (8)                      | •  | •                           |  | <del>.</del>                          |
| (9)                      |  |                             |  |                                       |
| (10)                     |  |                             |  |                                       |
|                          | umn (b) must equal Form 990, Part X, c                               |                             | <u></u> ▶                                    | 204,543                               |
| Part X                   | Other Liabilities. See Form 990                                      | ~ <u>`</u>                  |  |                                       |
| 1.                       | (a) Description of liability   | (b) Amount                  | 4  |                                       |
|                          | I income taxes   | 100,000                     | -  |                                       |
| (2) <b>Refund</b><br>(3) | lable advance  | 100,000                     |  |                                       |
| (4)                      |  | <del></del>                 |  |                                       |
| (5)                      |  |                             | 1  | E                                     |
| (6)                      |  |                             | 1  |                                       |
| (7)                      |  |                             | 1  |                                       |
| (8)                      |  |                             |  |                                       |
| (9)                      |  |                             | _  |                                       |
| (10)                     |  |                             | 1  |                                       |
| (11)                     |  |                             | -  |                                       |
|                          | (b) must equal Form 990, Part X, col. (B) line 25)                   | the toyt of the feetness to | the organization's financial states          | onto that reports the                 |

organization's liability for uncertain tax positions under FIN 48 (ASC 740).

|   | e D (Form 990) 2010  |  | Page 4                                      |
|---|--|--|---|
| Part  |  | nents  |   |
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12)   | 1  | 3,795,944                                   |
| 2 `   | Total expenses (Form 990, Part IX, column (A), line 25)  | 2  | 3,544,284                                   |
| 3   | Excess or (deficit) for the year Subtract line 2 from line 1   | 3  | 251,660                                     |
| 4   | Net unrealized gains (losses) on investments   | 4  |   |
| 5   | Donated services and use of facilities   | 5  | 0   |
| 6   | Investment expenses  | 6  |   |
| 7   | Prior period adjustments   | 7  | 0   |
| 8   | Other (Describe in Part XIV.)  | 8  |   |
| 9   | Total adjustments (net) Add lines 4 through 8  | 9  |   |
| 10  | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9   | 10   | 251,660                                     |
| Part  |  | r Return   |   |
| 1   | Total revenue, gains, and other support per audited financial statements   | 1  | 3,795,944                                   |
| 2   | Amounts included on line 1 but not on Form 990, Part VIII, line 12.  | \  |   |
| а   | Net unrealized gains on investments  | _  |   |
| b   | Donated services and use of facilities   |  |   |
| С   | Recoveries of prior year grants  | - " " " " " " " " " " " " " " " " " " "  |   |
| d   | Other (Describe in Part XIV.)  | 7 %  |   |
| е   | Add lines 2a through 2d  | 2e   | 0   |
| 3   | Subtract line 2e from line 1   | 3  | 3,795,944                                   |
| 4   | Amounts included on Form 990, Part VIII, line 12, but not on line 1:   |  |   |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b . 4a  |  |   |
| b   | Other (Describe in Part XIV) 4b  | 7 ,  |   |
| С   | Add lines 4a and 4b  | 7 4c   | 0   |
| 5   | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)   | 5  | 3,795,944                                   |
| Part  | XIII Reconciliation of Expenses per Audited Financial Statements With Expenses p   | <del></del>  |   |
|   | All Reconciliation of Expenses per Audited Financial Statements with Expenses p  | er Return  |   |
| 1   | Total expenses and losses per audited financial statements   | er Return  | 3,544,284                                   |
|   |  | <del></del>  | 3,544,284                                   |
| 1   | Total expenses and losses per audited financial statements   | <del></del>  | 3,544,284                                   |
| 1<br>2  | Total expenses and losses per audited financial statements   | <del></del>  | 3,544,284                                   |
| 1<br>2<br>a   | Total expenses and losses per audited financial statements   | <del></del>  | 3,544,284                                   |
| 1<br>2<br>a<br>b  | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  | <del></del>  | 3,544,284                                   |
| 1<br>2<br>a<br>b  | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  | <del></del>  | 3,544,284                                   |
| 1<br>2<br>a<br>b<br>c   | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  | 1  | 3,544,284                                   |
| 1<br>2<br>a<br>b<br>c<br>d<br>e                               | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  | 2e   | C   |
| 1<br>2<br>a<br>b<br>c<br>d<br>e                               | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  | 2e   | C   |
| 1<br>2<br>a<br>b<br>c<br>d<br>e<br>3<br>4<br>a                | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  4a  | 2e   | C   |
| 1<br>2<br>a<br>b<br>c<br>d<br>e<br>3<br>4<br>a<br>b           | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIV)  4a  Other (Describe in Part XIV)  Amounts included on Form 990, Part VIII, line 7b  4b  | 2e 3   | C   |
| 1<br>2<br>a<br>b<br>c<br>d<br>e<br>3<br>4<br>a<br>b           | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Add lines 4a and 4b   | 2e 3   | 0<br>3,544,284<br>0                         |
| 1<br>2<br>a<br>b<br>c<br>d<br>e<br>3<br>4<br>a<br>b<br>c<br>5 | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  2b  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Add lines 4a and 4b  Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)   | 2e 3   | C   |
| 1 2 a b c d e 3 4 a b c 5 Part Vany adapted                   | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  2b  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIV)  Add lines 4a and 4b  Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)   | 2e<br>3<br>4c<br>5   | 3,544,284<br>0<br>3,544,284<br>s 1b and 2b; |
| 1 2 a b c d e 3 4 a b c 5 Part V                              | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Add lines 4a and 4b  Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)  XIV Supplemental Information  lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4, I, line 4; Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b Also conditional information   | 2e 3 4c 5 Part IV, lines properties this properties the properties of the properties | 3,544,284<br>0<br>3,544,284<br>s 1b and 2b; |
| 1 2 a b c d e 3 4 a b c 5 Part Vany ac Part V                 | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIV.)  Add lines 4a and 4b  Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  XIV Supplemental Information  lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4, I, line 4; Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b Also conditional information  I, Line 4 - The agency's board-designated endowment fund is intended to support the long-term financial variation.   | 2e 3 4c 5 Part IV, lines priability  | 3,544,284<br>3,544,284<br>3,544,284         |
| 1 2 a b c d e 3 4 a b c 5 Part Comport V any ac               | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  Prior year adjustments  Other losses  Other (Describe in Part XIV.)  Add lines 2a through 2d  Subtract line 2e from line 1  Amounts included on Form 990, Part IX, line 25, but not on line 1:  Investment expenses not included on Form 990, Part VIII, line 7b  Other (Describe in Part XIV.)  Add lines 4a and 4b  Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  XIV Supplemental Information  Substitute 18, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b Also conditional information  Total expenses Add lines 3 and 4c. (This must equal Form 990, Part III, lines 1a and 4, line 4; Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b Also conditional information  The information It may also be used to provide funding to seed new programmatic initiatives provide alth of the organization. It may also be used to provide funding to seed new programmatic initiatives provide alth of the organization. | 2e 3  4c 5  Part IV, lines properties this properties this properties and arrangement of the properties of the propertie | 3,544,284<br>0<br>3,544,284<br>s 1b and 2b; |
| 1 2 a b c d e 3 4 a b c c 5 Part Vany and he to becclient     | Total expenses and losses per audited financial statements  Amounts included on line 1 but not on Form 990, Part IX, line 25:  Donated services and use of facilities  | 2e 3  4c 5  Part IV, lines properties this properties the properties of the properti | 3,544,284<br>3,544,284<br>3,544,284         |

## SCHEDULE G (Form 990 or 990-EZ)

### Supplemental Information Regarding **Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

OMB No 1545-0047

Department of the Treasury Internal Revenue Service ► Attach to Form 990 or Form 990-EZ. ► See separate instructions. Name of the organization Employer identification number Jewish Family and Children's Services of the East Bay 94-3250304 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Part I Form 990-EZ filers are not required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply 1 e Solicitation of non-government grants а b internet and email solicitations ☐ Solicitation of government grants ☐ Phone solicitations ☐ Special fundraising events d In-person solicitations Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☐ Yes ☐ No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (v) Amount paid to (iii) Did fundraiser have (vi) Amount paid to (or retained by) (i) Name and address of individual (iv) Gross receipts from activity (or retained by) fundraiser listed in custody or control of contributions? (II) Activity or entity (fundraiser) organization col (ı) Yes No 1 2 3 6 8 9 10 Total List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

|                 | rt II    | (Form 990 or 990-EZ) 2010  Fundraising Events. Com than \$15,000 of fundraisin gross receipts greater than | g event contributions                 |  |                         |  |
|-----------------|----------|--|---------------------------------------|--|-------------------------|--|
|                 | _        |  | (a) Event #1  Annual (event type)     | (b) Event #2 (event type)                        | (c) Other events        | (d) Total events<br>(add col (a) through<br>col (c)) |
| Revenue         | 1        | Gross receipts   | 99,702                                |  |                         | 99,702   |
| Rev             | 2        | Less Charitable contributions  | Nim                                   |  |                         |  |
|                 | 3        | Gross income (line 1 minus line 2)   | 33,234<br>66,468                      |  |                         | 33,234<br>66,468                                     |
|                 | 4        | Cash prizes  |                                       |  |                         |  |
|                 | 5        | Noncash prizes   |                                       |  |                         |  |
| sesus           | 6        | Rent/facility costs  | 4,071                                 |  |                         | 4,071  |
| Direct Expenses | 7        | Food and beverages .   | 2,932                                 |  |                         | 2,932  |
| Direct          | 8        | Entertainment  |                                       |  |                         |  |
|                 | 9        | Other direct expenses  | 33,678                                |  |                         | 33,678   |
|                 | 10<br>11 | Direct expense summary Ad<br>Net income summary Combi  | ine line 3, column (d), a             | nd line 10 .                                     |                         | ( 40,681 )<br>32,790                                 |
| Ра              | rt III   | Gaming. Complete if the than \$15,000 on Form 99   |                                       | red "Yes" to Form 99                             | 0, Part IV, line 19, or | reported more  |
| Revenue         |          |  | (a) Bingo                             | (b) Pull tabs/instant<br>bingo/progressive bingo | (c) Other gaming        | (d) Total gaming (add col (a) through col (c))       |
| -Be             | 1        | Gross revenue .  |                                       |  |                         |  |
| ses             | 2        | Cash prizes  |                                       |  | ,,,,                    |  |
| Expenses        | 3        | Noncash prizes   |                                       |  |                         |  |
| Direct F        | 4        | Rent/facility costs  | · · · · · · · · · · · · · · · · · · · |  |                         |  |
|                 | 5        | Other direct expenses  |                                       |  |                         |  |
|                 | 6        | Volunteer labor  | ☐ Yes % ☐ No                          | ☐ Yes % ☐ No                                     | Yes %                   |  |
|                 | 7        | Direct expense summary Ad  | d lines 2 through 5 in c              | olumn (d)  | <b>&gt;</b>             | ( )  |
|                 | 8        | Net gaming income summary  | y. Combine line 1, colui              | nn d, and line 7                                 | •                       |  |
|                 | a Is     | nter the state(s) in which the ord<br>the organization licensed to op<br>"No," explain.                    |                                       | in each of these states                          |                         | Yes No   |

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? Yes No

b If "Yes," explain.

| Schedu   | le G (Form 990 or 990-EZ) 2010   |        |       | Page 3 |
|----------|--|--------|-------|--------|
| 11<br>12 | Does the organization operate gaming activities with nonmembers?   | entity | ☐ Yes | □ No   |
| 13       | Indicate the percentage of gaming activity operated in   |        |       |        |
| а        | The organization's facility  | 13a    |       | %      |
| b        | An outside facility  | 13b    |       | %      |
| 14       | Enter the name and address of the person who prepares the organization's gaming/special events book records:   | s and  |       |        |
|          | Name ►   |        |       |        |
|          | Address ▶  |        |       |        |
| 15a      | Does the organization have a contract with a third party from whom the organization receives garevenue?  |        | ☐ Yes | □ No   |
| b        | If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$   | ie     |       |        |
| С        | Mama   |        |       |        |
|          | Name ►  Address ►  |        |       |        |
| 16       | Gaming manager information   |        |       |        |
| .0       |  |        |       |        |
|          |  |        |       |        |
|          | Gaming manager compensation ▶ \$   |        |       |        |
|          | Description of services provided ▶   |        |       |        |
|          | ☐ Director/officer ☐ Employee ☐ Independent contractor   |        |       |        |
| 17<br>a  | Mandatory distributions.  Is the organization required under state law to make charitable distributions from the gaming process retain the state gaming license?   | eds to | ☐ Yes | □No    |
| b        | Enter the amount of distributions required under state law to be distributed to other exempt organization spent in the organization's own exempt activities during the tax year > \$   | ons or |       |        |
| Part     | Supplemental Information. Complete this part to provide the explanations required by F columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. All part to provide any additional information (see instructions). |        |       | nis    |
|          |  |        |       |        |
|          |  |        |       |        |
|          |  | ·      |       | •      |
|          |  | ·      |       |        |
|          |  |        |       |        |
|          |  |        |       |        |
|          |  |        |       |        |

# SCHEDULEI (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

Open to Public Inspection 2010

**%**□ (h) Purpose of grant Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II **Employer identification number** or assistance Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to ✓ Yes 94-3250304 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (g) Description of non-cash assistance (f) Method of valuation (book, FMV, appraisal, other) Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (e) Amount of non-cash assistance ► Attach to Form 990. (d) Amount of cash grant . Enter total number of section 501(c)(3) and government organizations (c) IRC section the selection criteria used to award the grants or assistance? if applicable General Information on Grants and Assistance can be duplicated if additional space is needed. Jewish Family and Children's Services of the East Bay Enter total number of other organizations (b) EIN 1 (a) Name and address of organization or government Name of the organization Part 5 Ξ 2 3 ල € 9 8 9 Ξ 2 ව

Schedule I (Form 990) (2010)

No 50055P

Cat

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed. Schedule I (Form 990) (2010)
Part III Grants an

| Part III can be duplicated if additional space is freeded | space is neede           |                          | 7 - 1                                |  | Constitution draw and le southerness ( |
|---|--------------------------|--------------------------|--------------------------------------|--|--|
| (a) Type of grant or assistance                           | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of<br>non-cash assistance | (e) Method of Valuation (book,<br>FMV, appraisal, other)                                     | (f) Description of non-cash assistance |
| 1 Assistance to low income Holocaust Survivors            | 09                       | 135,190                  |                                      |  |  |
| 2 Assistance to the economically disadvantaged            | 80                       | 102,421                  |                                      |  |  |
| 6   |                          |                          |                                      |  |  |
| 4   |                          |                          |                                      |  |  |
| S   |                          |                          |                                      |  |  |
| 9   |                          |                          |                                      |  |  |
| 7   |                          |                          |                                      |  |  |
| Part IV Supplemental Information. Complete this part      |                          | ovide the information    | required in Part I,                  | to provide the information required in Part I, line 2, and any other additional information. | ditional information.                  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  |  |
|   |                          |                          |                                      |  | Schedule I (Form 990) (2010)           |

### SCHEDULE O (Form 990 or 990-EZ)

# Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public Inspection

Internal Revenue Service

Name of the organization

Jewish Family and Children's Services of the East Bay

Employer identification number 94-3250304

| Part III, Line 4d - Other Program Services. Counseling Services provides a broad range of mental health and other                           |
|---|
| supportive services to adults, children and families, including specialized support for people with disabilities and                        |
| those dealing with bereavement.   |
| Part VI, Section B Policies   |
| Line 11b. Yes, Form 990 responses are formulated by staff and then reviewed by the board president, treasurer, and other                    |
| board members as designated by the board president. The final Form 990 is provided to all board members before it is filed                  |
| Section B, Policies Line 12c. Does the organization regularly monitor and enforce compliance with the policy?                               |
| Yes, Board members and key employees are annually asked to disclose potential conflicts. They are also required to disclose any             |
| potential conflict at the time it arises at any point during the year.  |
| Line 15 a. Executive Director compensation is determined annually by the Board's ED evaluation committee, comprised                         |
| of the president, personnel committee chair, and VP or president elect. The committee receives data from the annual                         |
| Northern California Compensation & Benefits Survey conducted by the Center of Non Profit Management, along with data                        |
| from the annual ED compensation survey conducted by the Association of Jewish Family & Children's Agencies,                                 |
| covering agencies throughout the US and Canada. Based on its evaluation of the ED's performance, the agency budget, and the salary          |
| survey data, the committee makes its recommendation, then adopted by the board as part of its budget approval process                       |
| Line 15 b. The ED and Director of HR & Operations, as well as Personnel Committee members review comparability data                         |
| on an annual basis. The data is used by the ED in developing the agency's annual budget, which is approved by the board                     |
| Section C, Disclosure   |
| Line 19: How the organization makes its governing documents, conflict of interest policy, and financial statements available to the public? |
| Financial statements are available in the agency's annual report, in print and on the agency's website Governing documents and              |
| conflict of interest policies are available to the public on request  |
|   |
|   |
|   |
|   |