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Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047 Open to Public Inspection

| <u>A</u>      | For the                                       | 2010 calendar year, or tax year beginning JAN 1, 2011 and ending  | g JUN 30, 2011                                   |                                |  |  |  |  |
|---------------|---|---|--|--------------------------------|--|--|--|--|
| В             | Check if applicable                           | C Name of organization  | D Employer identific                             | ation number                   |  |  |  |  |
| Г             | Addres<br>change                              | Capital Area United Way   |  |                                |  |  |  |  |
|               | Name<br>change                                | D   | 72-04  | 447100                         |  |  |  |  |
| L             | lnıtıal<br>return                             | Number and street (or P.O. box if mail is not delivered to street address) Room/  | suite E Telephone number                         | e E Telephone number           |  |  |  |  |
|               | Termin-<br>ated                               | 700 Laurel Street   | 225-3  | 225-383-2643                   |  |  |  |  |
|               | Amend<br>return                               | City or town, state or country, and ZIP + 4   | G Gross receipts \$                              | 5,031,634.                     |  |  |  |  |
|               | Application                                   | Baton Rouge, LA /0002-3034  | H(a) Is this a group re                          | turn                           |  |  |  |  |
|               | pendin  | F Name and address of principal officer.Richard Williams  | for affiliates?                                  | Yes X No                       |  |  |  |  |
|               |   | Same as C above   | H(b) Are all affiliates incl                     | uded? Yes No                   |  |  |  |  |
| ī             | Tax-exe                                       | mpt status. X 501(c)(3)   | <del>,                                    </del> | list. (see instructions)       |  |  |  |  |
|               | _   | e: ► www.cauw.org   | H(c) Group exemption                             |                                |  |  |  |  |
|               |   |   | Year of formation: 1955 M                        |                                |  |  |  |  |
|               |   | Summary   |  |                                |  |  |  |  |
| _             | 1 1   | Briefly describe the organization's mission or most significant activities Helping  | People Improv                                    | ing                            |  |  |  |  |
| Governance    |   | Communities focused on education, health, in  |  |                                |  |  |  |  |
| 5             | 2   | Check this box   if the organization discontinued its operations or disposed of   | ·  |                                |  |  |  |  |
| Š             | 3 /   | Number of voting members of the governing body (Part VI, line 1a)   | 3  | 46                             |  |  |  |  |
| Ö             | 4   | Number of independent voting members of the governing body (Part VI, line 1b)   | 4  | 45                             |  |  |  |  |
| ر<br>در       | 5   | Fotal number of individuals employed in calendar year 2010 (Part V, line 2a)  | 5  | 47                             |  |  |  |  |
| itie          | ۔ ۾ ا   | Fotal number of volunteers (estimate if necessary)  | . 6  | 657                            |  |  |  |  |
| Activities &  | 72  | Total unrelated business revenue from Part VIII, column (C), line 12  | 7a   | 0.                             |  |  |  |  |
| ă             | [   | Net unrelated business taxable income from Form 990-T, line 34  | 7b   | 0.                             |  |  |  |  |
|               | "   | vet unrelated business taxable income norm offin 550 T, line 54   | Prior Year                                       | Current Year                   |  |  |  |  |
|               | . 8   | Contributions and grants (Part VIII, line 1h)   | 9,194,635.                                       | 5,025,910.                     |  |  |  |  |
| 9             |   | Program service revenue (Part VIII, line 2g)  | 0.   | 0.                             |  |  |  |  |
| Revenue       | 9   | nvestment income (Part VIII, column (A), lines 3, 4, and 7d)  | 13,540.  | 5,724.                         |  |  |  |  |
| å             | 10  |   | 0.   | <u> </u>                       |  |  |  |  |
|               |   | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)  Fotal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)  | 9,208,175.                                       | 5,031,634.                     |  |  |  |  |
| _             |   | Grants and similar amounts paid (Part IX, column (A), lines 1-3)  | 6,776,786.                                       | 3,902,317.                     |  |  |  |  |
|               |   | Benefits paid to or for members (Part IX, column (A), line 4)   | 0,770,700.                                       | 0.                             |  |  |  |  |
|               | l   | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)   | 1,930,941.                                       | 956,720.                       |  |  |  |  |
| ď             | 15  |   | 0.   | 0.                             |  |  |  |  |
| Expenses      | loa   | Professional fundraising fees (Part IX, column (A), line 11e)  Fotal fundraising expenses (Part IX, column (D), line 25) 145,948.   | •  | <u> </u>                       |  |  |  |  |
| Ä             | 1 . D   | Total fundraising expenses (Part IX, column (D), line 25)  145,948.  Other expenses (Part IX, column (A), lines 11a.11d, 11f.24f)   | 901,670.   | 398,109.                       |  |  |  |  |
|               |   |   | 9,609,397.                                       | 5,257,146.                     |  |  |  |  |
|               |   | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line-25)   | <401,222.  |                                |  |  |  |  |
| <u></u>       | <b>19</b>                                     | MAY 12 2012 1   | Beginning of Current Year                        | End of Year                    |  |  |  |  |
| sts           |   | Fotal assets (Part X, line 16)  | 11,594,047.                                      | 11,469,879.                    |  |  |  |  |
| SSC           | 일 20<br>24                                    | rotal assets (fait A, line To)  | 245,748.   | 331,121.                       |  |  |  |  |
| Net Assets or | 21  | violatinabilities (Part X, IIII e 20)   | 11,348,299.                                      | 11,138,758.                    |  |  |  |  |
|               | <u>22                                    </u> | Net assets or fund balances. Subtract line 21 from line 20 DEN, UT  |  | 11,130,730.                    |  |  |  |  |
| _             |   | ties of perjury, I declare that I have examined this return, including accompanying schedules and s   | tatements and to the hest of my                  | knowledge and helief it is     |  |  |  |  |
|               | •   | ties of perjury, i declare that i have examined this return, including accompanying schedules and s<br>t, and complete. Declaration of preparer (other than officer) is based on all info@mation.of which pre |  | with wide ge and belief, it is |  |  |  |  |
| <u>u u</u>    | e, correc                                     | , and complete. Decial addition of preparer (other than officer) is based on all imognitation of which pre  | A RICHARD AND KNOWIEUGE.                         | <del></del>                    |  |  |  |  |
| e:            |   | Signature of officer  | Date   |                                |  |  |  |  |
| Sig           |   | Richard Williams, CEO   | 5/11/  | 12                             |  |  |  |  |
| пе            | re  | Type or print name and title  |  | <u> </u>                       |  |  |  |  |
| _             |   | Print/Type preparer's name  Preparer's name   | Date Check                                       | PTIN                           |  |  |  |  |
| Pa            | id  | Kim Sanders   | self-employe                                     | ~                              |  |  |  |  |
|               | eparer  | Firm's name L. A. CHAMPAGNE & CO., L.L.P.   | Firm's EIN                                       |                                |  |  |  |  |
|               | e Only  | Firm's address 4911 Bennington Avenue   | 1 11111 3 2 114                                  |                                |  |  |  |  |
| 58            |   | Baton Rouge, LA 70808-3153  | Phone no. (                                      | 225)925-1120                   |  |  |  |  |
| M:            | av the IF                                     | S discuss this return with the preparer shown above? (see instructions)   | Li Holle Ho. 1                                   | X Yes No                       |  |  |  |  |
|               |   |   |  |                                |  |  |  |  |

| orm | 1990(2010) Capital Area United Way  | <u>72-0447100 F</u> | Page 2     |
|-----|---|---------------------|------------|
| Pai | rt III Statement of Program Service Accomplishments   |                     | _          |
|     | Check if Schedule O contains a response to any question in this Part III  | <u> </u>            | X          |
| 1   | Bright describe the organization's mission:   |                     |            |
|     | Helping People - Improving Communities  |                     |            |
|     |   |                     |            |
| 2   | Did the organization undertake any significant program services during the year which were not listed on  |                     |            |
|     | the prior Form 990 or 990-EZ?   | Yes 2               | K No       |
| _   | If "Yes," describe these new services on Schedule O   | Yes 🖸               | <b>₹</b> ] |
| 3   | Did the organization cease conducting, or make significant changes in how it conducts, any program services? If "Yes," describe these changes on Schedule O | Yes                 | ⊠ NO       |
| 4   | Describe the exempt purpose achievements for each of the organization's three largest program services by exp   | enses               |            |
|     | Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of g  | rants and           |            |
|     | allocations to others, the total expenses, and revenue, if any, for each program service reported   |                     |            |
| 4a  |   | venue \$            | )          |
|     | Capital Area United Way is Helping People - Improving Co  |                     |            |
|     | partnership with non-profit agencies who focus their wor  |                     | as         |
|     | of Education, Health, Income and Basic Needs. Partner ag  |                     |            |
|     | evaluated through a rigorous process that includes a fin  |                     | w,         |
|     | outcomes assessment and an analysis of the agency's use   |                     |            |
|     | Over 120 volunteers assess agencies throughout the year   |                     | <u>at</u>  |
|     | community dollars are well invested to make the greatest  | impact.             |            |
|     |   | N                   |            |
|     |   |                     |            |
|     |   |                     |            |
|     |   |                     |            |
| 4b  |   |                     | )          |
|     | United Way 2-1-1, operated by the Baton Rouge Crisis Int  |                     |            |
|     | Center, is an information and referral telephone service  |                     |            |
|     | individuals locate needed services such as an open shelt  |                     | •          |
|     | meal. Trained counselors assist callers by linking them   |                     |            |
|     | the community that can address their particular situation   |                     | <u>s</u>   |
|     | are on duty each day and can be reached for information   | reierrai            |            |
|     | assistance by dialing 2-1-1 in the 10-parish area.  |                     |            |
|     |   |                     |            |
|     |   |                     |            |
|     |   |                     |            |
| 40  | (Code: ) (Expenses \$ 176,500 • including grants of \$ ) (Re  | venue \$            | <u> </u>   |
|     | Capital Area United Way leads the communities in identif  | ·                   | <u>~</u> ′ |
|     | issues in the areas of Education, Income, Health and Bas  |                     | <i>z</i>   |
|     | help people and improve community and in developing targ  |                     |            |
|     | comprehensive plans for action that will lead to define   |                     | ble        |
|     | outcomes. United Way convenes strategic partners, facili  |                     |            |
|     | and engages community members to give, advocate and volume  |                     | 9          |
|     | maximize community resources for greatest impact.   | mecer co_           |            |
|     | maximize community resources for greatest impact.   |                     |            |
|     |   |                     |            |
|     |   |                     |            |
|     |   | ·                   |            |
|     | Other program services. (Describe in Schedule O.)   |                     |            |
|     | (Expenses \$ 23,000. including grants of \$ ) (Revenue \$   |                     |            |
| 4e  | Total program service expenses ► 4,849,688.   | <del></del>         |            |

|     | 990 (2010) Capital Area United Way 72-0447 t IV   Checklist of Required Schedules  | <u>7100</u>    | P           | age 3  |
|-----|--|----------------|-------------|--|
|     | tri officiality of fieldings confedence  |                | Yes         | No   |
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?  |                | 163         | 110  |
| •   | William Brownstate Oaks duty A   | 1              | x           |  |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors?   | 2              | X           |  |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for            | <del>-</del> - |             |  |
| •   | public office? If "Yes," complete Schedule C, Part I   | 3              |             | x  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect           |                |             |  |
| ·   | during the tax year? If "Yes," complete Schedule C, Part II  | 4              |             | x  |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or               |                |             |  |
|     | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III   | 5              |             |  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to                      | <u> </u>       |             |  |
| •   | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I               | 6              | x           |  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space,                                  |                |             |  |
| •   | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II                                       | 7              |             | x  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i> | <b>†</b>       |             | <u></u>  |
| ٠   | Schedule D, Part III   | 8              |             | х  |
| 9   | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide                | -              |             | <del></del>                                      |
| 3   | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV                    | 9              |             | Х  |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?                     | -              |             | 1  |
| 10  | If "Yes," complete Schedule D, Part V  | 10             | x           |  |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X                | 10             |             | <del>                                     </del> |
| • • | as applicable  |                |             | 1  |
| _   | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,                |                | İ           | 1  |
| a   | Part VI  | 11a            | x           |  |
| h   | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total                | 1              |             |  |
| -   | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b            |             | x  |
| c   | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total                 | 1              |             |  |
| ŭ   | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII   | 11c            |             | x  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in               | 1              |             |  |
| •   | Part X, line 16? If "Yes," complete Schedule D, Part IX  | 11d            |             | x  |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X                      | 11e            |             | X  |
|     | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses                    | 1              |             |  |
| •   | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X                     | 11f            | х           | i  |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete                        |                | <del></del> |  |
|     | Schedule D, Parts XI, XII, and XIII  | 12a            |             | х  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?                                  |                |             | -  |
| -   | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional               | 12b            | X           |  |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E  | 13             |             | X  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a            | $\vdash$    | X  |
|     | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,                    | 1.13           |             |  |
| _   | and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV                                    | 14b            |             | x  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization                  |                |             |  |
|     | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV  | 15             |             | x  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals             |                |             |  |
|     | located outside the United States? If "Yes," complete Schedule F, Parts III and IV   | 16             |             | x  |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,                    |                |             | 1  |
| ••  | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I   | 17             |             | x  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines               |                | <b>†</b>    | T  |
| .5  | 1c and 8a? If "Yes," complete Schedule G, Part II  | 18             |             | X  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII. line 9a? If "Yes."                     |                | 1           | T  |

Form **990** (2010)

20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H

operate one or more hospitals must attach audited financial statements (see instructions)

b If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that

| Form 990 ( | 2010) <u> </u>          | <u>apital</u> | <u> Area</u> | <u>United</u> | Way | <u> 72-0447</u> | <u> 100</u> | Pa  | age <b>4</b> |
|------------|-------------------------|---------------|--------------|---------------|-----|-----------------|-------------|-----|--------------|
| Part IV    | <b>Checklist of Req</b> | uired Sche    | dules (c     | continued)    |     |                 |             |     |              |
|            |                         |               |              |               |     |                 |             | Yes | No           |

|          | B. I.I  |             |     |                |
|----------|---|-------------|-----|----------------|
|          | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II                      | 21          | x   |                |
|          | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,  |             |     |                |
|          | column (A), line 2? If "Yes," complete Schedule I, Parts I and III  | 22          |     | <u> </u>       |
| 23       | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current  |             |     |                |
|          | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete  |             |     |                |
|          | Schedule J .  | 23          |     | X              |
|          | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the   | 1           |     |                |
|          | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete  |             |     | 37             |
|          | Schedule K. If "No", go to line 25  | 24a         |     | <u> </u>       |
|          | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b         | _   |                |
| С        | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease  | 04-         |     |                |
|          | any tax-exempt bonds?   | 24c<br>24d  |     |                |
|          | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a           | 240         |     |                |
| ∠≎a      | disqualified person during the year? If "Yes," complete Schedule L, Part I  | 25a         |     | х              |
| h        | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and  | <u>z</u> Ja |     |                |
|          | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete   |             |     |                |
|          | Schedule L, Part I  | 25b         |     | x              |
| 26       | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified  |             |     |                |
|          | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II   | 26          |     | <u>x</u>       |
| 27       | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial  |             |     |                |
|          | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete  |             |     |                |
|          | Schedule L, Part III  | 27          |     | X              |
| 28       | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV   |             |     |                |
|          | instructions for applicable filing thresholds, conditions, and exceptions).   |             | 77  |                |
| а        | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a         | X   | 37             |
| b        | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b         |     | X              |
| С        | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,   | 200         | х   |                |
| 20       | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c<br>29   | X   | <del>  -</del> |
| 29<br>30 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 23          | 41  |                |
| 30       | contributions? If "Yes," complete Schedule M  | 30          |     | х              |
| 31       | Did the organization liquidate, terminate, or dissolve and cease operations?  |             |     | - <del></del>  |
|          | If "Yes," complete Schedule N, Part I   | 31          |     | Х              |
| 32       | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete  |             |     |                |
|          | Schedule N, Part II   | 32          |     | <u>x</u> _     |
| 33       | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations  |             |     |                |
|          | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I   | 33          |     | X              |
| 34       | Was the organization related to any tax-exempt or taxable entity?   |             |     |                |
|          | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34          | X   | <del> </del>   |
| 35       | Is any related organization a controlled entity within the meaning of section 512(b)(13)?   | 35          |     | X              |
| а        | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of   |             |     |                |
|          | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   |             |     |                |
| 36       | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-chantable related organization?   |             |     | <sub>v</sub>   |
| ^-       | If "Yes," complete Schedule R, Part V, line 2   | 36          |     | X              |
| 37       | Did the organization conduct more than 5% of its activities through an entity that is not a related organization  | 27          |     | x              |
| 20       | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI  Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?           | 37          |     | <u> </u>       |
| 38       | Note, All Form 990 filers are required to complete Schedule O   | 38          | х   |                |
|          |   |             | _=- | 2010)          |

# Form 990 (2010) Capital Area United Way Part V Statements Regarding Other IRS Filings and Tax Compliance

|        | Check if Schedule O contains a response to any question in this Part V   |          |                        |             |
|--------|--|----------|------------------------|-------------|
| _      |  |          | Yes                    | No          |
| 1a     | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 13  |          |                        |             |
| b      | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0   |          |                        |             |
| c      | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming   |          |                        |             |
|        | (gambling) winnings to prize winners?  | 1c       |                        |             |
| 2a     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,  |          |                        |             |
|        | filed for the calendar year ending with or within the year covered by this return 2a 47  |          |                        |             |
| b      | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | 2b       | Х                      |             |
|        | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  |          |                        |             |
| За     | Did the organization have unrelated business gross income of \$1,000 or more during the year?  | 3a       |                        | Х           |
| b      | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   | 3b       |                        |             |
| 4a     | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a  |          |                        |             |
|        | financial account in a foreign country (such as a bank account, securities account, or other financial account)?   | 4a       |                        | X           |
| b      | If "Yes," enter the name of the foreign country ▶  |          |                        | 1           |
|        | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  |          |                        |             |
| 5a     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a       | L                      | X           |
| b      | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   | _5b_     |                        | X           |
| С      | If "Yes," to line 5a or 5b, did the organization file Form 8886-T?   | 5c       |                        |             |
| 6a     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit  |          |                        |             |
|        | any contributions that were not tax deductible?  | 6a       |                        | X           |
| b      | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts   |          |                        |             |
|        | were not tax deductible?   | 6b       |                        | <u> </u>    |
| 7      | Organizations that may receive deductible contributions under section 170(c).  |          |                        |             |
| а      | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?  | 7a       | X                      |             |
| b      | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 7b       | $\vdash$               | X           |
| С      | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required  | _        |                        | 177         |
|        | to file Form 8282?   | 7c       | $\vdash$               | X           |
| a      | If "Yes," indicate the number of Forms 8282 filed during the year 7d   | _        |                        |             |
| e      | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?  | 7e       |                        |             |
| f      | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?  If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7f       |                        |             |
| g<br>h | If the organization received a contribution of qualified intellectual property, did the organization file a Form 1098-C?   | 7g<br>7h |                        |             |
| 8      | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting  | 711      |                        |             |
| •      | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?  | 8        |                        | 1           |
| 9      | Sponsoring organizations maintaining donor advised funds.  |          |                        |             |
| a      | Did the organization make any taxable distributions under section 4966?  | 9a       |                        | l           |
| b      | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b.      |                        |             |
| 10     | Section 501(c)(7) organizations. Enter:  |          |                        |             |
| а      | Initiation fees and capital contributions included on Part VIII, line 12   |          |                        |             |
| b      | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b  |          |                        |             |
| 11     | Section 501(c)(12) organizations. Enter:   |          |                        |             |
| а      | Gross income from members or shareholders  |          |                        |             |
| b      | Gross income from other sources (Do not net amounts due or paid to other sources against   |          |                        |             |
|        | amounts due or received from them.)  |          |                        |             |
| 12a    | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a      |                        |             |
| b      | If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b  |          |                        |             |
| 13     | Section 501(c)(29) qualified nonprofit health insurance issuers.   |          | igsquare               | ļ           |
| а      | Is the organization licensed to issue qualified health plans in more than one state?   | 13a      | igsqcut                | <u> </u>    |
|        | Note. See the instructions for additional information the organization must report on Schedule O.  |          |                        | 1           |
| b      | Enter the amount of reserves the organization is required to maintain by the states in which the   |          |                        | 1           |
|        | organization is licensed to issue qualified health plans   |          |                        | 1           |
|        | Enter the amount of reserves on hand   |          | <b>  </b>              | <del></del> |
|        | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a      | $\vdash \vdash \vdash$ | X           |
| b      | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O  | 14b      | <u></u>                |             |
|        |  | Form     | 990 (                  | 701101      |

Form 990 (2010) Capital Area United Way 72-0447100 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. 72-0447100 Page 6

|         | Check if Schedule O contains a response to any question in this Part VI  |            |              | $\mathbf{x}$ |
|---------|--|------------|--------------|--------------|
| Sec     | tion A. Governing Body and Management  | <u> </u>   | <del></del>  | 1421         |
|         | and the development of the state of the stat |            | Yes          | No           |
| 1a      | Enter the number of voting members of the governing body at the end of the tax year 1a 4   | 5          |              |              |
| b       | Enter the number of voting members included in line 1a, above, who are independent  1b  4!   |            |              |              |
| 2       | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other   | 1          |              |              |
|         | officer, director, trustee, or key employee?   | 2          |              | X            |
| 3       | Did the organization delegate control over management duties customarily performed by or under the direct supervision  |            |              |              |
|         | of officers, directors or trustees, or key employees to a management company or other person?  | 3_         |              | X            |
| 4       | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4          |              | X            |
| 5       | Did the organization become aware during the year of a significant diversion of the organization's assets?   | 5          |              | _X_          |
| 6       | Does the organization have members or stockholders?  | 6          |              | _X_          |
| 7a      | Does the organization have members, stockholders, or other persons who may elect one or more members of the  |            |              |              |
|         | governing body?  | 7a         | X            |              |
| b       | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?  | 7b         |              | _X_          |
| 8       | Did the organization contemporaneously document the meetings held or written actions undertaken during the year  |            |              |              |
|         | by the following:  |            |              |              |
|         | The governing body?  | 8a         | <u>X</u>     |              |
|         | Each committee with authority to act on behalf of the governing body?  | 8b         | X            |              |
| 9       | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the   |            |              | v            |
| <u></u> | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | 9          |              | X            |
| Sec     | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code)  |            | Yes          | No           |
| 100     | Does the organization have local chapters, branches, or affiliates?  | 10a        | 163          | X            |
|         | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates,  | 100        |              |              |
| b       | and branches to ensure their operations are consistent with those of the organization?   | 10b        |              |              |
| 11a     | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?   | 11a        | Х            |              |
| b       | Describe in Schedule O the process, if any, used by the organization to review this Form 990.  | 1          |              |              |
| 12a     | Does the organization have a written conflict of interest policy? If "No," go to line 13   | 12a        | Х            | ĺ            |
|         | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise  |            |              |              |
|         | to conflicts?  | 12b        | Х            |              |
| С       | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe  |            |              |              |
|         | ın Schedule O how this is done   | 12c        | X            |              |
| 13      | Does the organization have a written whistleblower policy?   | 13         | X            |              |
| 14      | Does the organization have a written document retention and destruction policy?  | 14         | X            | <u> </u>     |
| 15      | Did the process for determining compensation of the following persons include a review and approval by independent   |            |              |              |
|         | persons, comparability data, and contemporaneous substantiation of the deliberation and decision?  |            |              |              |
| а       | The organization's CEO, Executive Director, or top management official   | 15a        | X            | <del> </del> |
| þ       | Other officers or key employees of the organization  | 15b        |              | _X_          |
|         | If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)   |            |              |              |
| 16a     | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a  | 1,0-       |              | v            |
|         | taxable entity during the year?  | <u>16a</u> |              | X            |
| p       | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation  |            |              |              |
|         | In joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?   | 16b        |              |              |
| Sec     | exempt status with respect to such arrangements? tion C. Disclosure  | 1 100      |              | <u> </u>     |
| 17      | List the states with which a copy of this Form 990 is required to be filed None  |            |              |              |
| 18      | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available   | e for      |              |              |
|         | public inspection. Indicate how you make these available. Check all that apply.  |            |              |              |
|         | X Own website Another's website X Upon request   |            |              |              |
| 19      | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,  | and fina   | ncial        |              |
|         | statements available to the public.  |            |              |              |
| 20      | State the name, physical address, and telephone number of the person who possesses the books and records of the organization   | ation: 🕨   | <b>-</b>     |              |
|         | Capital Area United Way - 225-383-2643   |            |              |              |
|         | 700 Laurel Street, Baton Rouge, LA 70802-5634  |            | <b>A</b> = = |              |
|         |  | Form       | 990          | (2010)       |

| •        | 1                                      |            |                 |                   |                       |      |  |  |  |  |  |
|----------|--|------------|-----------------|-------------------|-----------------------|------|--|--|--|--|--|
| orm 990  | (2010) Capital                         | Area       | United          | Way               | 72-0447100            | Page |  |  |  |  |  |
| Part VII | Compensation of Officers,              | Directo    | rs, Trustee     | es, Key Employees | , Highest Compensated |      |  |  |  |  |  |
|          | Employees, and Independent Contractors |            |                 |                   |                       |      |  |  |  |  |  |
|          | Check if Schedule O contains a res     | ponse to a | anv question ir | n this Part VII   |                       |      |  |  |  |  |  |

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees; officers, key employees, highest compensated employees, and former such persons.

| Check this box if neither the organiza  (A)  Name and Title | (B)<br>Average<br>hours per                                   |                                | (C) Position (check all that ap |         |              | 1                            |        | <b>(D)</b><br>Reportable<br>compensation       | (E) Reportable compensation                      | (F)<br>Estimated<br>amount of   |
|---|---|--------------------------------|---------------------------------|---------|--------------|------------------------------|--------|--|--|---|
|   | week (describe hours for related organizations in Schedule O) | Individual trustee or director | Institutional trustee           | Officer | Key employee | Highest compensated employee | Former | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MISC) | other<br>compensation<br>from the<br>organization<br>and related<br>organizations |
| Karen Profita   | 60.00   | 7.5                            |                                 | ,,      |              | .,                           |        | 01 071   | •  | 15 300  |
| President and CEO   | 60.00   | X                              |                                 | Х       | X            | Х                            |        | 81,071.  | 0.   | 15,309  |
| See attached schedule                                       |   |                                |                                 |         |              |                              |        | 0.   | 0.   | 0   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  | ,  |   |
| (4.5 - 5)   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  | <del>-</del> .  |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |
|   |   |                                | $\vdash$                        | -       |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              | _                            |        |  |  |   |
|   |   | ļ                              |                                 |         |              |                              |        |  |  |   |
|   |   |                                |                                 |         |              |                              |        |  |  |   |

| Part VII Section A. (   |  |   | nplo             | yee                   |            |      | High                         | <u>est</u>   |  |  | т     | -                                     | <u>/</u> [`                                  |                 |
|---|--|---|------------------|-----------------------|------------|------|------------------------------|--------------|--|--|-------|---------------------------------------|--|-----------------|
| (A)   |  | (B)<br>Average  |                  |                       | (C<br>Posi | -    |                              |              | (D) (E)  |  |       |                                       | (F)  |                 |
| Name an   | ia title   | hours per   | (cl              |                       |            |      | app                          | ly)          | Reportable compensation                        | Reportable compensation                        | n     |                                       | mated  |                 |
|   |  | week (describe hours for related organizations in Schedule O) | stee or director | Institutional trustee | Officer    |      | Highest compensated employee |              | from<br>the<br>organization<br>(W-2/1099-MISC) | from related<br>organizations<br>(W-2/1099-MIS | s     | comp<br>fro<br>orga                   | ther<br>ensat<br>m the<br>nization<br>relate | ion<br>on<br>ed |
|   |  |   |                  |                       |            |      | <br>                         |              |  |  |       |                                       |  |                 |
|   | <u></u>  |   |                  |                       |            |      |                              |              |  |  |       | _                                     |  |                 |
|   |  |   |                  |                       | _          |      |                              |              |  |  |       |                                       |  |                 |
|   |  | _   | ļ <u>.</u>       |                       |            |      |                              |              |  |  | ļ     |                                       |  |                 |
|   |  |   |                  |                       |            |      |                              |              |  |  |       |                                       |  |                 |
|   |  |   |                  |                       |            |      |                              |              |  |  |       |                                       |  |                 |
| 1b Sub-total  | etian abasta to Dart V                                       | Il Section A  |                  |                       |            |      | <b>&gt;</b>                  |              | 81,071.  |  | 0.    | 15                                    | 5,30   | 09.             |
| c Total from continu<br>d Total (add lines 1b   |  | n, Section A  |                  |                       |            |      |                              |              | 81,071.  |  | 0.    | 15                                    | 5,30   |                 |
|   | ividuals (including but r                                    | ot limited to th  | nose             | liste                 | ed a       | bov  | e) wl                        | no re        | eceived more than \$100                        | 0,000 in reportabl                             | е     | · · · · · · · · · · · · · · · · · · · | v 1  | <u>C</u>        |
|   | n list any <b>former</b> officer,<br>mplete Schedule J for s |   |                  | e, ke                 | y en       | nplo | yee,                         | or h         | nighest compensated ei                         | mployee on                                     |       | 3                                     | Yes  | No<br>X         |
| and related organiza  | ations greater than \$15                                     | 0,000? If "Yes,   | , <b>"</b> co    | mple                  | ete S      | Sch  | edul                         | e <i>J 1</i> |  |  |       | 4                                     |  | X               |
| rendered to the org   | anızation? If "Yes," com                                     | · · · · · · · · · · · · · · · · · · ·                         |                  |                       |            |      | -                            |              | ed organization or indiv                       | dual for services                              |       | 5                                     |  | X               |
| <ol> <li>Section B. Independent</li> <li>Complete this table the organization.</li> </ol> |  | mpensated in  | dep              | ende                  | nt c       | ont  | racto                        | ors t        | hat received more than                         | \$100,000 of con                               | npens | ation fr                              | om   |                 |
|   | (A)<br>Name and business                                     | address   |                  |                       |            |      |                              |              | (B)<br>Description of s                        | services                                       | С     | (C)<br>ompen                          |  | 1               |
|   |  |   |                  |                       |            |      |                              |              |  |  |       |                                       |  |                 |
|   |  |   |                  | _                     | -          |      |                              |              |  |  |       |                                       |  |                 |
|   |  |   |                  | _                     |            |      |                              |              |  |  |       |                                       |  |                 |
| 2 Total number of ind   | ependent contractors (                                       | including but r   | not li           | mite                  | d to       | the  | ose li                       | sted         | d above) who received r                        | more than                                      | _     |                                       |  |                 |
| \$100,000 in compe  | nsation from the organi                                      | zation 🕨  | _                |                       |            |      | 0                            |              |  |  |       | Form 9                                | 90 /   | 2010            |

032009 12-21-10

|  |                       |  |                     |                     | (A)<br>Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
|--|-----------------------|--|---------------------|---------------------|----------------------|--|---|---|
| Contributions, gifts, grants and other similar amounts | b<br>c<br>d<br>e<br>f | Fundraising events Related organizations Government grants (contributions, gifts, grant similar amounts not included above                         | s, and<br>/e 1f 5,  | 025,910.<br>30,014. | 5,025,910.           |  |   |   |
| Program Service<br>Revenue                             | 2 a b c d e           | All other program service reve   |                     | Business Code       | 3,023,310.           |  |   |   |
|  | 3<br>4<br>5           | Investment income (including other similar amounts) Income from investment of tax Royalties  | ·                   | <b>&gt;</b>         | 5,724.               | 5,724.                                 |   |   |
| :  | 6 a<br>b<br>c         | Rental income or (loss)  | (i) Real            | (ii) Personal       |                      |  | -                                       | l   |
|  | b                     | Gross amount from sales of assets other than inventory Less: cost or other basis and sales expenses Gain or (loss)                                 | (i) Securities      | (ii) Other          |                      |  |   |   |
| Other Revenue  |                       | Gross income from fundraising including \$ contributions reported on line Part IV, line 18   | of<br>1c). See<br>a | •                   | _                    |  |   |   |
| ₹  | с<br>9 а              | Less: direct expenses  Net income or (loss) from fund  Gross income from gaming ac  Part IV, line 19  Less: direct expenses                        | =                   | . •                 |                      |  |   |   |
|  | 10 a<br>b             | Net income or (loss) from gam<br>Gross sales of inventory, less<br>and allowances<br>Less: cost of goods sold .<br>Net income or (loss) from sale: | returns a           |                     |                      |  |   |   |
|  | 11 a<br>b<br>c        | Miscellaneous Revenu   | e                   | Business Code       |                      |  |   |   |
| 03200<br>12-21   | 12<br>9               | All other revenue  |                     |                     | 5,031,634.           | 5,724.                                 | 0.                                      | 0 .<br>Form <b>990</b> (2010)                                 |

# Form 990 (2010) Capital Area United Way Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

|    | Section 501(c)(<br>All other organizations must com  | '3) and 501(c)(4) organiza<br>plete column (A) but are |                              |                                     |                          |
|----|--|--|------------------------------|-------------------------------------|--------------------------|
|    | not include amounts reported on lines 6b,<br>8b, 9b, and 10b of Part VIII.   | (A) Total expenses                                     | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1  | Grants and other assistance to governments and   |  | -                            |                                     |                          |
|    | organizations in the U.S. See Part IV, line 21   | 3,902,317.   | _3,902,317.                  |                                     |                          |
| 2  | Grants and other assistance to individuals in  |  |                              |                                     |                          |
|    | the U.S. See Part IV, line 22  |  |                              |                                     |                          |
| 3  | Grants and other assistance to governments,  |  |                              |                                     |                          |
|    | organizations, and individuals outside the U.S.  |  |                              |                                     |                          |
|    | See Part IV, lines 15 and 16   |  |                              |                                     |                          |
| 4  | Benefits paid to or for members  |  |                              |                                     |                          |
| 5  | Compensation of current officers, directors,   |  |                              |                                     |                          |
|    | trustees, and key employees  | 81,079.  | 61,371.                      | 12,436.                             | 7,272.                   |
| 6  | Compensation not included above, to disqualified   |  |                              |                                     |                          |
|    | persons (as defined under section 4958(f)(1)) and  |  |                              |                                     |                          |
|    | persons described in section 4958(c)(3)(B)   |  |                              |                                     |                          |
| 7  | Other salaries and wages   | 643,569.   | 487,115.                     | 98,725.                             | 57,729.                  |
| 8  | Pension plan contributions (include section 401(k)   |  |                              |                                     |                          |
|    | and section 403(b) employer contributions)   | 38,816.  | 29,816.                      | 5,717.                              | 3,283.                   |
| 9  | Other employee benefits  | 143,004.   | 108,236.                     | 21,952.                             | 12,816.                  |
| 10 | Payroll taxes  | 50,252.  | 38,035.                      | 7,709.                              | 4,508.                   |
| 11 | Fees for services (non-employees)  |  |                              |                                     |                          |
| а  | Management   |  |                              |                                     |                          |
| b  | Legal  |  |                              |                                     |                          |
| c  | Accounting   | 9,000.   | 6,812.                       | 1,381.                              | 807.                     |
| d  | Lobbying   |  |                              |                                     |                          |
| е  | Professional fundraising services. See Part IV, line 17  |  |                              |                                     |                          |
| f  | Investment management fees   |  |                              |                                     |                          |
| 9  | Other .  | 18,644.  | 14,111.                      | 2,860.                              | 1,673.                   |
| 12 | Advertising and promotion  | 18,619.  |                              |                                     | 18,619.                  |
| 13 | Office expenses .  |  |                              |                                     |                          |
| 14 | Information technology   |  |                              |                                     |                          |
| 15 | Royalties  |  |                              |                                     |                          |
| 16 | Occupancy  | 70,359.  | 53,255.                      | 10,793.                             | 6,311.                   |
| 17 | Travel   | 7,265.   | 5,498.                       | 1,115.                              | 652.                     |
| 18 | Payments of travel or entertainment expenses   |  |                              |                                     |                          |
|    | for any federal, state, or local public officials  |  |                              | -                                   |                          |
| 19 | Conferences, conventions, and meetings   | 17,160.  | 12,989.                      | 2,632.                              | 1,539.                   |
| 20 | Interest   |  |                              |                                     |                          |
| 21 | Payments to affiliates   | 47,208.  |                              | 47,208.                             |                          |
| 22 | Depreciation, depletion, and amortization  | 22,613.  |                              | 22,613.                             |                          |
| 23 | Insurance  |  |                              |                                     |                          |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.) |  |                              |                                     |                          |
| а  | Grant expense  | 52,259.  | 39,555.                      | 8,016.                              | 4,688.                   |
| b  | Campaign Supplies & Oth  | 50,315.  | 26,473.                      | 5,365.                              | 18,477.                  |
| c  | Equipment Rental & Repa  | 38,310.  | 28,997.                      | 5,877.                              | 3,436.                   |
| d  | Telephone and communica  | 22,044.  | 16,685.                      | 3,382.                              | 1,977.                   |
| e  | Supplies   | 10,350.  | 7,834.                       | 1,588.                              | 928.                     |
| f  | All other expenses   | 13,963.  | 10,589.                      | 2,141.                              | 1,233.                   |
| 25 | Total functional expenses. Add lines 1 through 24f   | 5,257,146.   | 4,849,688.                   | 261,510.                            | 145,948.                 |
| 26 | Joint costs. Check here   If following SOP   |  |                              |                                     |                          |
|    | 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation                               |  |                              |                                     |                          |
|    |  |  |                              |                                     |                          |

| Part X | Balance | Sheet |
|--------|---------|-------|
|        |         |       |

| Par                         | tΧ       | Balance Sheet  |                 |   |                          |             |                        |
|-----------------------------|----------|--|-----------------|---|--------------------------|-------------|------------------------|
|                             |          |  |                 |   | (A)<br>Beginning of year |             | (B)<br>End of year     |
|                             | 1        | Cash - non-interest-bearing  |                 |   | 5,239,915.               | 1           | 5,374,449.             |
|                             | 2        | Savings and temporary cash investments   |                 | [                                       | 1,042,463.               | 2           | 1,043,784.             |
|                             | 3        | Pledges and grants receivable, net   |                 |   | 4,673,045.               | 3           | 4,417,164.             |
|                             | 4        | Accounts receivable, net   |                 |   | 99,516.                  | 4           | 128,980.               |
|                             | 5        | Receivables from current and former officers, di   | rectors         | , trustees, key                         |                          |             |                        |
|                             |          | employees, and highest compensated employee  | es Cor          | mplete Part II                          |                          |             |                        |
|                             |          | of Schedule L  |                 |   |                          | 5           |                        |
|                             | 6        | Receivables from other disqualified persons (as  | define          | d under section                         |                          |             |                        |
|                             |          | 4958(f)(1)), persons described in section 4958(c)  | )(3)(B),        | and contributing                        |                          |             |                        |
|                             |          | employers and sponsoring organizations of sect   | ion 50          | 1(c)(9) voluntary                       |                          |             |                        |
| 45                          |          | employees' beneficiary organizations (see instru   | ctions)         | )                                       |                          | 6           |                        |
| Assets                      | 7        | Notes and loans receivable, net  |                 |   |                          | 7           |                        |
| Ass                         | 8        | Inventories for sale or use  |                 |   |                          | 8           |                        |
|                             | 9        | Prepaid expenses and deferred charges  |                 | <u></u>                                 | 51,269.                  | 9           | 24,306.                |
|                             | 10a      | Land, buildings, and equipment cost or other   |                 |   |                          |             |                        |
|                             |          | basis. Complete Part VI of Schedule D  | 10a             | 790,979.                                |                          |             |                        |
|                             | b        | Less: accumulated depreciation   | 10b             | 583,623.                                | <u>229,970.</u>          | 10c         | 207,356.               |
|                             | 11       | Investments - publicly traded securities   |                 |   |                          | 11          |                        |
|                             | 12       | Investments - other securities See Part IV, line 1   | <u>257,869.</u> | 12                                      | 273,840.                 |             |                        |
|                             | 13       | Investments - program-related See Part IV, line  | -               |   | 13                       |             |                        |
|                             | 14       | Intangible assets  | ·               | 14                                      |                          |             |                        |
|                             | 15       | Other assets See Part IV, line 11  |                 | 15                                      |                          |             |                        |
|                             | 16       | Total assets. Add lines 1 through 15 (must equi  | al line :       | 34)                                     | 11,594,047.              | 16          | 11,469,879.            |
|                             | 17       | Accounts payable and accrued expenses  |                 | -                                       | 243,820.                 | 17          | 329,193.               |
|                             | 18       | Grants payable   |                 | -                                       | 1 000                    | 18          | 1 000                  |
|                             | 19       | Deferred revenue   |                 |   | 1,928.                   | 19          | 1,928.                 |
|                             | 20       | Tax-exempt bond liabilities  |                 |   |                          | 20          |                        |
| ies                         | 21       | Escrow or custodial account liability. Complete I  |                 |   |                          | 21          |                        |
| Liabilities                 | 22       | Payables to current and former officers, director  |                 | · · · ·                                 |                          |             |                        |
| Lia                         |          | highest compensated employees, and disqualifi  | ea per          | sons Complete Part II                   |                          |             |                        |
|                             |          | of Schedule L  |                 |   |                          | 22          |                        |
|                             | 23       | Secured mortgages and notes payable to unrela  |                 |   |                          | 23          |                        |
|                             | 24<br>25 | Unsecured notes and loans payable to unrelated<br>Other liabilities. Complete Part X of Schedule D | u irinu         | parties                                 |                          | 24<br>25    |                        |
|                             | 26       | Total liabilities. Add lines 17 through 25   |                 | ļ                                       | 245,748.                 | _           | 331,121.               |
|                             | 20       | Organizations that follow SFAS 117, check he   | oro D           | X and complete                          | ~                        |             |                        |
| Ø                           |          | lines 27 through 29, and lines 33 and 34.  |                 | and complete                            |                          |             |                        |
| ဦ                           | 27       | Unrestricted net assets  |                 |   | 4,199,488.               | 27          | 8,731,929.             |
| alar<br>a                   | 28       | Temporarily restricted net assets  |                 |   | 7,095,904.               | 28          | 2,353,922.             |
| ã                           | 29       | Permanently restricted net assets  |                 | • | 52,907.                  | <del></del> | 52,907.                |
| Net Assets or Fund Balances |          | Organizations that do not follow SFAS 117, cl  | heck h          | ere Dand                                | 3-15-5                   |             | 3=12-37-4              |
| 卢                           |          | complete lines 30 through 34.  |                 |   |                          | İ           |                        |
| ts                          | 30       | Capital stock or trust principal, or current funds   |                 |   |                          | 30          |                        |
| SSe                         | 31       | Paid-in or capital surplus, or land, building, or ed   |                 | nt fund                                 |                          | 31          |                        |
| ¥ A                         | 32       | Retained earnings, endowment, accumulated in   |                 |   |                          | 32          |                        |
| ž                           | 33       | Total net assets or fund balances  | •               |   | 11,348,299.              | 33          | 11,138,758.            |
|                             | 34       | Total liabilities and net assets/fund balances   |                 |   | 11,594,047.              |             | 11,469,879.            |
|                             |          |  |                 |   |                          |             | Form <b>990</b> (2010) |

Form **990** (2010)

| orm   | m 990 (2010) Capital Area United Way 72-0447100 Page 12   |            |          |            |               |  |  |
|---|---|------------|----------|------------|---------------|--|--|
| Pai   | rt XI Reconciliation of Net Assets  |            |          |            |               |  |  |
|   | Check if Schedule O contains a response to any question in this Part XI   |            |          |            | X             |  |  |
|   |   |            |          |            |               |  |  |
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1          | 5,03     | <u>1,6</u> | <u>34.</u>    |  |  |
| 2   | - 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |            |          |            |               |  |  |
| 3   | Revenue less expenses. Subtract line 2 from line 1  | 3          | <22      | <u>5,5</u> | <u> 12.</u> : |  |  |
| 4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))  4 11                 |   |            |          |            | <u>99.</u>    |  |  |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5          | 1        | <u>5,9</u> | <u>71.</u>    |  |  |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))               | 6          | 11,13    | 8,7        | <u>58.</u>    |  |  |
| Pa  | rt XII Financial Statements and Reporting   |            |          |            |               |  |  |
|   | Check if Schedule O contains a response to any question in this Part XII  |            | <u>.</u> |            | $\mathbf{x}$  |  |  |
|   |   |            |          | Yes        | No            |  |  |
| 1   | Accounting method used to prepare the Form 990: Cash X Accrual Other  |            | _        |            |               |  |  |
| If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. |   |            |          |            |               |  |  |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant?                |   |            |          |            | <u>X</u>      |  |  |
| b Were the organization's financial statements audited by an independent accountant?                              |   |            |          | X          |               |  |  |
| C   | c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, |            |          |            |               |  |  |
|   | review, or compilation of its financial statements and selection of an independent accountant?                              |            |          |            |               |  |  |
|   | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.   |            |          |            |               |  |  |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue           | d on a     |          |            |               |  |  |
|   | separate basis, consolidated basis, or both:  |            |          |            |               |  |  |
|   | Separate basis X Consolidated basis Both consolidated and separate basis  |            |          |            |               |  |  |
| За  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil         | ngle Audıt |          |            |               |  |  |
|   | Act and OMB Circular A-133?   |            | 3a       |            | X             |  |  |
| þ   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi          | ired audit |          |            |               |  |  |
|   | or audits, explain why in Schedule O and describe any steps taken to undergo such audits                                    |            | 3b       |            |               |  |  |

Form **990** (2010)

## SCHEDULE A (Form 990 or 990-EZ)

**Public Charity Status and Public Support** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2010

Open to Public Inspection

Name of the organization

Department of the Treasury Internal Revenue Service

Employer identification number

|             |   |                         | <u> Area United</u>                          |                 |              |             |               |   | 72   | <u>-0447</u> | <u> 100                                   </u> |   |
|-------------|---|-------------------------|--|-----------------|--------------|-------------|---------------|---|--|--------------|--|---|
| Part I      | Reason  | for Public Char         | ity Status (All organiz                      | ations mu       | st complet   | e this part | ) See inst    | ructions                                |  |              |  | _ |
| he orga     | anization is not a  | a private foundation    | because it is (For lines 1                   | through 1       | 11, check    | only one b  | ox)           |   |  |              |  |   |
| 1           | A church, co  | nvention of churches    | s, or association of churc                   | ches desc       | ribed in se  | ction 170   | (b)(1)(A)(i)  |   |  |              |  |   |
| 2           | A school des  | scribed in section 17   | 0(b)(1)(A)(ii). (Attach Sc                   | hedule E.)      |              |             |               |   |  |              |  |   |
| з 🗆         | A hospital or   | a cooperative hospi     | tal service organization of                  | described       | n section    | 170(b)(1)(  | A)(iii).      |   |  |              |  |   |
| 4           | 7   |                         | operated in conjunction                      |                 |              |             |               | (b)(1)(A)(ii                            | i). Enter th                               | ne hospita   | l's name,                                      |   |
|             | city, and stat  |                         |  |                 |              |             |               |   |  |              |  |   |
| 5           | ¬ '   |                         | benefit of a college or ur                   | niversity ov    | wned or or   | erated by   | a governi     | nental uni                              | t describe                                 | d in         |  | _ |
|             | _   | )(b)(1)(A)(iv). (Comple |  | •               | ·            | ·           | •             |   |  |              |  |   |
| 6           | _   |                         | ent or governmental unit                     | t described     | d in sectio  | n 170(b)(1  | <b>(Δ)(ν)</b> |   |  |              |  |   |
| 7 X         |   | _                       | eives a substantial part                     |                 |              |             |               | r from the                              | general p                                  | ublic desc   | cribed in                                      |   |
|             |   | (b)(1)(A)(vi). (Comple  |  |                 |              | 90.0        |               | ,                                       | <b>3</b> - 1 - 1 - 1                       |              |  |   |
| 8           | ¬   |                         | ection 170(b)(1)(A)(vi).                     | (Complete       | Part II )    |             |               |   |  |              |  |   |
| 9 -         | ¬ ·   |                         | eives (1) more than 33 1                     | -               | •            | rom contri  | butions m     | nembershi                               | n fees, an                                 | d aross re   | ceipts fror                                    | n |
|             | •   | -                       | nctions - subject to certa                   |                 |              |             |               |   | •  | -            | -  |   |
|             |   | •                       | axable income (less sect                     | •               | •            | •           |               |   |  | -            |  |   |
|             |   | 509(a)(2). (Complete    | •  |                 | ,,           |             |               | ,                                       |  |              | ,  |   |
| 10 🗀        | 7   |                         | perated exclusively to te                    | st for publ     | ıc safety S  | See sectio  | n 509(a)(4    | 1).                                     |  |              |  |   |
| 11 <u> </u> | _   | = :                     | perated exclusively for th                   |                 | =            |             |               | =                                       | v out the r                                | ourposes (   | of one or                                      |   |
|             |   |                         | ations described in section                  |                 |              |             |               |   |  |              |  |   |
|             |   | , ,,                    | organization and comple                      | 1 /1            | ,            | . , ,       | ,             |   | -,,-,, -,,-                                |              |  |   |
|             | a Type  |                         | 7  |                 | e III - Fund |             | egrated       |   | dШ   | Type III - 6 | Other  |   |
| е           | ¬ · · ·   |                         |  |                 |              | -           | _             | r more disc                             |  | • •          |  |   |
|             | e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) |                         |  |                 |              |             |               |   |  |              |  |   |
| f           |   |                         |  |                 |              |             |               |   |  |              |  |   |
| •           | supporting organization, check this box   |                         |  |                 |              |             |               |   |  |              |  |   |
| g           | •   | •                       | organization accepted ar                     | nv aift or co   | ontribution  | from anv    | of the foll   | owina per                               | sons?                                      | •            |  |   |
| •           | _   |                         | rectly controls, either al                   |                 |              |             |               |   |  |              | Yes N  | 0 |
|             | • • • •   | •                       | upported organization?                       | J               |              | •           |               | • | ,  | 11g(i)       | 1 1 1 1 1 1 1 1                                |   |
|             | •   | • •                     | n described in (i) above?                    | •               |              |             |               |   |  | 11g(ii)      |  |   |
|             | •   | ·                       | person described in (i) o                    |                 | e?           | •           |               |   |  | 11g(iii)     | T T  |   |
| h           | • •   | <del>-</del>            | about the supported or                       | ` '             |              |             |               |   |  |              | •  | _ |
| ••          |   | <b>3</b>                |  | <b>9</b>        | <b>(-)</b>   |             |               |   |  |              |  |   |
| (i) Nar     | ne of supported   | (ii) EIN                | (iii) Type of                                | (iv) Is the c   | organization | (v) Did voi | notify the    | (vi) Is                                 | the  | /vii) Ar     | mount of                                       |   |
| ٠,          | rganization   | (11) 2.11               | organization                                 | in col. (i) lis | sted in your | organizat   |               | organizatio                             | anization in col. organized in the support |              |  |   |
|             | <b>g</b>  |                         | (described on lines 1-9 above or IRC section | governing       | document?    | (i) of you  | support?      | \',' si s ü.s                           | .?   | ,            | .,   |   |
|             |   |                         | (see instructions))                          | Yes             | No           | Yes         | No            | Yes                                     | No   |              |  |   |
|             |   |                         |  |                 |              |             |               |   |  |              |  | _ |
|             |   |                         |  |                 |              |             |               |   |  |              |  |   |
|             |   |                         |  |                 |              |             |               | ł                                       |  |              |  |   |
|             |   |                         |  |                 |              |             |               |   | ļ  |              |  |   |
|             |   |                         |  |                 |              |             |               |   |  |              |  |   |
|             |   |                         |  |                 |              |             |               | -                                       | -  |              |  |   |
|             |   |                         |  |                 |              |             |               |   |  |              |  |   |
|             |   |                         |  |                 |              |             |               |   |  |              |  | _ |
|             |   |                         |  |                 | <u> </u>     |             |               |   | -  |              |  | _ |
| Cotal       |   |                         |  |                 | }            |             |               |   |  |              |  |   |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

# Schedule A (Form 990 or 990-EZ) 2010 Capital Area United Way 72-04473 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec  | tion A. Public Support  |   |                      |  |                      |                     |                   |
|------|---|---|----------------------|--|----------------------|---------------------|-------------------|
| Cale | ndar year (or fiscal year beginning in)                               | (a) 2006                                | <b>(b)</b> 2007      | (c) 2008                                     | (d) 2009             | (e) 2010            | (f) Total         |
|      | Gifts, grants, contributions, and                                     |   |                      |  |                      |                     | _                 |
|      | membership fees received (Do not                                      |   |                      |  |                      |                     |                   |
|      |   | 12581770.                               | 11159578.            | 11290752.                                    | 13019041.            | 14214083.           | 62265224.         |
| 2    | Tax revenues levied for the organ-                                    |   |                      |  |                      |                     |                   |
|      | ization's benefit and either paid to                                  |   |                      | ļ  | İ                    |                     |                   |
|      | or expended on its behalf   |   |                      |  |                      |                     |                   |
| 3    | The value of services or facilities                                   |   |                      |  | <u>-</u>             |                     |                   |
| •    | furnished by a governmental unit to                                   |   |                      |  | }                    |                     |                   |
|      | the organization without charge                                       |   |                      |  |                      |                     |                   |
| 4    | •   | 12581770.                               | 11159578.            | 11290752                                     | 13019041             | 14214083.           | 62265224.         |
|      | The portion of total contributions                                    | <u> </u>                                | 111333701            | 112307320                                    |                      |                     |                   |
| Ü    | by each person (other than a  |   |                      |  |                      |                     |                   |
|      | governmental unit or publicly   |   |                      |  |                      |                     |                   |
|      | supported organization) included                                      |   | ,                    |  |                      |                     | ļ                 |
|      | on line 1 that exceeds 2% of the                                      |   |                      |  |                      |                     |                   |
|      | amount shown on line 11,  |   |                      |  |                      |                     |                   |
|      | column (f)  |   | 1                    |  |                      |                     | 544,346.          |
| _    | **  | <del></del> -                           |                      |  |                      |                     | 61720878.         |
|      | Public support. Subtract line 5 from line 4 etion B. Total Support    | L                                       | <u> </u>             | <u>.                                    </u> | 1                    |                     | 01/200/01         |
|      | ndar year (or fiscal year beginning in)                               | (a) 2006                                | (b) 2007             | (c) 2008                                     | (d) 2009             | (e) 2010            | (f) Total         |
|      | Amounts from line 4   |   |                      |  |                      |                     | 62265224.         |
| -    | Gross income from interest.   | 12301770.                               | 111333766            | 11230732.                                    | 13013041.            | 14214003.           | 02203224.         |
| ٥    | •   |   |                      |  |                      |                     |                   |
|      | dividends, payments received on                                       |   |                      |  |                      |                     | ĺ                 |
|      | securities loans, rents, royalties                                    | 148,405.                                | 141,703.             | 32,013.                                      | 291.                 | 20,009.             | 342,421.          |
| _    | and income from similar sources                                       | 140,405.                                | 141,703.             | 34,013.                                      | 291.                 | 20,009.             | 342,421.          |
| 9    | Net income from unrelated business                                    |   |                      |  |                      |                     |                   |
|      | activities, whether or not the  |   |                      |  |                      |                     |                   |
| 40   | business is regularly carried on                                      |   |                      |  |                      |                     |                   |
| 10   | Other income Do not include gain                                      |   |                      |  |                      |                     |                   |
|      | or loss from the sale of capital                                      |   |                      |  |                      |                     |                   |
|      | assets (Explain in Part IV)   |   |                      |  |                      |                     | 62607645.         |
|      | Total support. Add lines 7 through 10                                 | -1- (                                   |                      | L  | <u>l</u>             | 40                  | 02007045.         |
|      | Gross receipts from related activities                                | -                                       |                      |  |                      | 12  <br>- 501(-)(0) |                   |
| 13   | First five years. If the Form 990 is for                              | -                                       | s tirst, second, thi | ra, tourth, or titth t                       | ax year as a section | n 501(c)(3)         | . □               |
| Sec  | organization, check this box and stop<br>ction C. Computation of Publ |   | rcentage             | <del></del>                                  | <u> </u>             | <del></del>         |                   |
|      |   |   |                      |  |                      | 44                  | 98.58 %           |
|      | Public support percentage for 2010 (                                  | • | -                    | column (I))                                  |                      | 15                  |                   |
|      | Public support percentage from 2009                                   | •                                       | •                    | <br>   | <br>14 22 1/20/      |                     |                   |
| 162  | 33 1/3% support test - 2010. If the o                                 |   |                      | _  |                      | iore, check this bu | x and             |
|      | stop here. The organization qualifies                                 |   | _                    |  |                      |                     | ••                |
| þ    | 33 1/3% support test - 2009.If the o                                  | •                                       |                      |  | line 15 is 33 1/3%   | or more, check tr   | 1IS DOX           |
|      | and stop here. The organization qual                                  |   |                      | •• •   |                      |                     |                   |
| 17a  | 10% -facts-and-circumstances tes                                      | _                                       |                      |  |                      |                     |                   |
|      | and if the organization meets the "fac                                |   | •                    | •  | •                    | π IV now the orga   | nization          |
|      | meets the "facts-and-circumstances"                                   | _                                       | •                    |  | -                    |                     |                   |
| b    | 10% -facts-and-circumstances tes                                      |   |                      |  |                      |                     |                   |
|      | more, and if the organization meets the                               |   |                      |  |                      |                     | e                 |
|      | organization meets the "facts-and-cire                                |   | -                    |  |                      |                     | ▶;                |
| 18   | Private foundation. If the organization                               | on did not check a                      | box on line 13, 16   | <u>8a, 16b, 17a, or 17</u>                   |                      |                     |                   |
|      |   |   |                      |  | Scho                 | edule A (Form 99)   | 0 or 990-EZ) 2010 |

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se   | ction A. Public Support  |                          |                            |                       |                      |          |               |             |
|------|--|--------------------------|----------------------------|-----------------------|----------------------|----------|---------------|-------------|
| Cale | ndar year (or fiscal year beginning in)  | (a) 2006                 | (b) 2007                   | (c) 2008              | (d) 2009             | (6       | 2010          | (f) Total   |
| 1    | Gifts, grants, contributions, and  | _ ·                      | -                          |                       |                      |          |               |             |
|      | membership fees received. (Do not  |                          |                            |                       |                      |          |               |             |
|      | ınclude any "unusual grants ")   |                          |                            |                       |                      |          |               |             |
| 2    | Gross receipts from admissions,  |                          |                            |                       |                      |          | <u> </u>      |             |
|      | merchandise sold or services per-  |                          |                            |                       |                      |          |               |             |
|      | formed, or facilities furnished in any activity that is related to the                 |                          |                            |                       |                      |          |               |             |
|      | organization's tax-exempt purpose  |                          |                            |                       |                      |          |               |             |
| 3    | Gross receipts from activities that  |                          |                            |                       |                      |          | •             |             |
|      | are not an unrelated trade or bus-   |                          |                            |                       |                      |          |               |             |
|      | iness under section 513  |                          |                            |                       |                      |          |               |             |
| 4    | Tax revenues levied for the organ-   |                          |                            |                       |                      |          |               |             |
| •    | ization's benefit and either paid to   |                          |                            |                       |                      |          |               |             |
|      | or expended on its behalf  |                          |                            |                       |                      |          |               |             |
| 5    | The value of services or facilities  |                          |                            |                       | -                    |          |               |             |
| 5    | furnished by a governmental unit to  |                          |                            |                       |                      |          |               |             |
|      | the organization without charge  |                          |                            |                       |                      |          |               |             |
|      | •  |                          |                            |                       |                      |          |               |             |
|      | Total. Add lines 1 through 5   | <u> </u>                 |                            |                       |                      |          |               |             |
| 7 8  | Amounts included on lines 1, 2, and  |                          |                            |                       |                      |          |               |             |
|      | 3 received from disqualified persons   |                          |                            |                       |                      |          |               |             |
|      | ) Amounts included on lines 2 and 3 received from other than disqualified persons that | <br> -                   |                            |                       |                      |          |               |             |
|      | exceed the greater of \$5,000 or 1% of the   |                          |                            |                       |                      |          |               |             |
|      | amount on line 13 for the year   | <u> </u>                 |                            |                       | <u> </u>             |          |               |             |
|      | Add lines 7a and 7b  |                          |                            | -                     |                      |          |               |             |
|      | Public support (Subtract line 7c from line 6)  |                          |                            |                       |                      |          |               |             |
|      | ction B. Total Support   |                          | <u> </u>                   |                       | 1 1                  |          |               | T           |
|      | ndar year (or fiscal year beginning in)  | (a) 2006                 | (b) 2007                   | (c) 2008              | (d) 2009             | (e       | e) 2010       | (f) Total   |
| _    | Amounts from line 6  |                          |                            |                       |                      |          |               |             |
| 108  | a Gross income from interest, dividends, payments received on                          | ·                        |                            |                       |                      |          |               |             |
|      | securities loans, rents, royalties   |                          |                            |                       |                      |          |               |             |
|      | and income from similar sources  |                          |                            |                       |                      |          |               |             |
| k    | Unrelated business taxable income  | ·                        |                            |                       |                      |          |               |             |
|      | (less section 511 taxes) from businesses   |                          |                            |                       |                      |          |               |             |
|      | acquired after June 30, 1975   |                          |                            |                       |                      |          |               | ļ           |
|      | Add lines 10a and 10b  |                          |                            | -                     |                      |          |               |             |
| 11   | Net income from unrelated business activities not included in line 10b,                |                          |                            |                       |                      |          |               |             |
|      | whether or not the business is   |                          |                            |                       |                      |          |               |             |
|      | regularly carned on  |                          |                            |                       |                      |          |               |             |
| 12   | Other income. Do not include gain or loss from the sale of capital                     |                          |                            |                       |                      |          |               |             |
|      | assets (Explain in Part IV)  |                          |                            |                       |                      |          |               |             |
| 13   | Total support (Add lines 9, 10c, 11, and 12)   | ·                        |                            |                       |                      |          |               |             |
| 14   | First five years. If the Form 990 is for   | the organization's       | s first, second, thir      | d, fourth, or fifth t | ax year as a section | n 501(   | c)(3) organiz | zation,     |
|      | check this box and stop here   | <del> </del>             | <del>_</del>               |                       |                      |          | <u> </u>      | ▶□          |
|      | ction C. Computation of Publi  |                          |                            | <del> </del>          |                      |          |               |             |
|      | Public support percentage for 2010 (li   |                          |                            | column (f))           |                      | 15       |               | <u>%</u>    |
|      | Public support percentage from 2009  |                          |                            | <u> </u>              | <u> </u>             | 16       |               | %           |
|      | ction D. Computation of Inves  |                          |                            |                       |                      | ,        |               | <del></del> |
|      | Investment income percentage for 20  |                          |                            |                       |                      | 17       |               | <u> </u>    |
| 18   | Investment income percentage from 2  | 2009 Schedule A,         | Part III, line 17          |                       |                      | 18       |               | <u>%</u>    |
| 198  | 33 1/3% support tests - 2010. If the   | -                        |                            |                       |                      |          | %, and line   | 17 is not   |
|      | more than 33 1/3%, check this box ar   | nd <b>stop here.</b> The | organization qual          | rfies as a publicly   | supported organiza   | ition    |               | ▶□          |
| t    | 33 1/3% support tests - 2009. If the   | organization did r       | ot check a box on          | line 14 or line 19    | a, and line 16 is mo | re tha   | n 33 1/3%,    | and         |
|      | line 18 is not more than 33 1/3%, che  | ck this box and st       | t <b>op here.</b> The orga | anization qualifies   | as a publicly suppo  | orted o  | organization  | ▶□          |
| 20   | Private foundation. If the organization  | n did not check a        | box on line 14, 19         | a, or 19b, check t    | his box and see ins  | truction | ons .         |             |
|      |  |                          |                            |                       |                      |          |               |             |

#### SCHEDULE D

Department of the Treasury

## Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Internal Revenue Service **Employer identification number** Name of the organization 72-0447100 Capital Area United Way Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6 (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 2 3 Aggregate grants from (dunng year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring X Yes impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements 2a 2h Total acreage restricted by conservation easements Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax 3 Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year > \$ 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for Part III | Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X

Revenues included in Form 990, Part VIII, line 1 

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide

the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

|        |  | <u> Area Unit</u>           |                          |                        |               |              |            | Page 2          |
|--------|--|-----------------------------|--------------------------|------------------------|---------------|--------------|------------|-----------------|
| Par    | t III   Organizations Maintaining (              | Collections of A            | rt, Historical Tre       | easures, or Oth        | er Simila     | ar Asse      | ls (contin | ued)            |
| 3      | Using the organization's acquisition, access     | ion, and other record       | ls, check any of the     | following that are a s | significant ι | use of its ( | collection | rtems           |
|        | (check all that apply):                          |                             |                          |                        |               |              |            |                 |
| а      | Public exhibition                                | d                           | Loan or excl             | hange programs         |               |              |            |                 |
| b      | Scholarly research                               | е                           | Other                    |                        |               |              |            |                 |
| С      | Preservation for future generations              |                             |                          |                        |               |              |            |                 |
| 4      | Provide a description of the organization's of   | ollections and explai       | n how they further th    | ne organization's exe  | empt purpo    | se in Parl   | XIV        |                 |
| 5      | During the year, did the organization solicit    | or receive donations        | of art, historical treas | sures, or other simila | ır assets     |              |            |                 |
|        | to be sold to raise funds rather than to be m    | aintained as part of t      | he organization's co     | ollection?             |               |              | Yes        | ☐ No            |
| Par    | t IV Escrow and Custodial Arrar                  |                             |                          |                        | Form 990      | , Part IV, i | ine 9, or  |                 |
|        | reported an amount on Form 990, Pa               |                             | _                        |                        |               |              |            |                 |
| 1a     | Is the organization an agent, trustee, custoo    | lian or other intermed      | liary for contribution   | s or other assets no   | t included    |              |            |                 |
|        | on Form 990, Part X?                             |                             | ·                        |                        |               |              | Yes        | No No           |
| b      | If "Yes," explain the arrangement in Part XIV    | and complete the fo         | llowing table.           |                        |               |              |            |                 |
|        | . ,  | •                           | J                        |                        |               |              | Amount     |                 |
| С      | Beginning balance .                              |                             |                          |                        | 1c            |              |            |                 |
|        | Additions during the year                        |                             | •                        |                        | 1d            |              |            |                 |
|        | Distributions during the year                    |                             |                          |                        | 1e            |              |            |                 |
| f      | Ending balance                                   | •                           |                          |                        | 1f            |              |            |                 |
| 2a     | Did the organization include an amount on F      | Form 990. Part X. line      | 21?                      |                        | استنسا        |              | Yes        | No              |
|        | If "Yes," explain the arrangement in Part XIV    |                             |                          |                        |               | <u></u>      |            |                 |
| Par    |  |                             | swered "Yes" to Fo       | rm 990, Part IV, line  | 10            |              |            |                 |
|        | •  | (a) Current year            | (b) Prior year           | (c) Two years back     |               | ears back    | (e) Four   | years back      |
| 1a     | Beginning of year balance                        | 257,869,                    | 234,236.                 | 205,939,               | 3-7           |              |            |                 |
| b      | Contributions                                    |                             | <b>,</b>                 | 2,890,                 |               |              |            |                 |
| c      | Net investment earnings, gains, and losses       | 15,971.                     | 23,633.                  | 25,407,                |               |              |            |                 |
| d      | Grants or scholarships                           | 1                           |                          |                        |               |              |            |                 |
| e      | Other expenditures for facilities                |                             |                          |                        |               |              |            |                 |
| ·      | and programs                                     |                             |                          |                        |               |              |            |                 |
| f      | Administrative expenses                          |                             |                          |                        |               |              |            |                 |
|        | End of year balance                              | 273.840.                    | 257.869.                 | 234,236.               |               |              |            |                 |
| 2      | Provide the estimated percentage of the year     |                             |                          |                        |               |              |            |                 |
| -<br>a | Board designated or quasi-endowment              | 80.68                       | %                        |                        |               |              |            |                 |
| h      | Permanent endowment > 19.32                      | %                           | _~                       |                        |               |              |            |                 |
| c      | Term endowment ▶                                 | <u></u> ,0                  |                          |                        |               |              |            |                 |
|        | Are there endowment funds not in the poss        | <b>=</b> * *                | ation that are held a    | nd administered for    | the organiz   | ation        |            |                 |
| Ou.    | by:  | ooolon of the organiz       | anon anat aro mora a     |                        | ino organiz   | 20011        | Γ,         | Yes No          |
|        | (i) unrelated organizations                      |                             |                          | ,                      |               |              | 3a(i)      | X               |
|        | (ii) related organizations                       |                             |                          | •                      | •• •          | • •          | 3a(ii)     | X               |
| h      | If "Yes" to 3a(ii), are the related organization | <br>Is listed as required o | n Schedule R2            | •••                    |               |              | 3b         |                 |
| 4      | Describe in Part XIV the intended uses of the    |                             |                          | • ••••                 |               | •            | [ 00 ]     |                 |
| Par    | t VI Land, Buildings, and Equipr                 |                             |                          |                        |               |              |            |                 |
|        | Description of investment                        | (a) Cost or o               |                          | or other (c) A         | Accumulate    | ed           | (d) Book   | value           |
|        | 2000.p.10 01 111001110111                        | basis (investr              | 1 3 5                    |                        | epreciation   |              | ,_,,       | · · <del></del> |
| 1a     | Land   |                             |                          |                        |               |              |            |                 |
|        | Buildings  |                             |                          | <del></del>            | -             |              |            |                 |
| -      | Leasehold improvements                           | 258,                        | 884.                     |                        | 118,5         | 90.          | 140        | ,294.           |
| ď      |  | 532,                        |                          |                        | 465,0         |              |            | ,062.           |
|        | Other  |                             |                          |                        |               |              |            | , <del></del>   |
|        | I. Add lines 1a through 1e. (Column (d) must     | egual Form 990. Part        | X, column (B). line 1    | 10(c).)                |               | <b>&gt;</b>  | 207        | 7,356.          |
|        |  |                             |                          |                        |               | _            | _          |                 |

Schedule D (Form 990) 2010

| Sche      | tule D (Form 990) 2010 Capital Area United Way t XI Reconciliation of Change in Net Assets from Form 990 to   | Audite    | d Financial State      |          | 0447100 P          | age 4          |
|-----------|---|-----------|------------------------|----------|--------------------|----------------|
| 1         | Total revenue (Form 990, Part VIII, column (A), line 12)  | Audite    | 1                      | 2111011  | 5,031,6            | 34.            |
| 2         | Total expenses (Form 990, Part IX, column (A), line 25)   |           | 2                      |          | 5,257,1            |                |
| 3         | Excess or (deficit) for the year Subtract line 2 from line 1  | •         | 3                      |          | <225,5             |                |
| 4         | Net unrealized gains (losses) on investments  |           | 4                      |          | 15,9               |                |
| 5         | Donated services and use of facilities  |           | 5                      |          |                    | <del>,</del>   |
| 6         | Investment expenses   |           | 6                      |          | <del></del>        |                |
| 7         | Prior period adjustments  |           | 7                      |          |                    |                |
| 8         | Other (Describe in Part XIV)  |           | 8                      |          |                    |                |
| 9         | Total adjustments (net). Add lines 4 through 8  |           | 9                      |          | 15,9               | 71.            |
| 10        | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and t XII   Reconciliation of Revenue per Audited Financial Statements |           | 10<br>th Revenue per F | Returi   | <209,5             |                |
| 1         | Total revenue, gains, and other support per audited financial statements  |           |                        | 1        | 4,058,9            | 12.            |
| 2         | Amounts included on line 1 but not on Form 990, Part VIII, line 12  |           | • • • •                |          |                    |                |
| a         | Net unrealized gains on investments   | 2a        | 15,971.                |          |                    |                |
| b         | Donated services and use of facilities  | 2b        |                        |          |                    |                |
| С         | Recoveries of prior year grants   | 2c        |                        |          |                    |                |
| d         | Other (Describe in Part XIV.)   | 2d        | <653,419.              |          |                    |                |
| е         | Add lines 2a through 2d   |           |                        | 2e       | <637,4             | 48.>           |
| 3         | Subtract line 2e from line 1  |           |                        | 3        | 4,696,3            | 60.            |
| 4         | Amounts included on Form 990, Part VIII, line 12, but not on line 1   |           |                        |          |                    |                |
| а         | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a        |                        |          |                    |                |
| b         | Other (Describe in Part XIV.)   | 4b        | 335,274                | <u>.</u> |                    |                |
| С         | Add lines 4a and 4b   |           |                        | 4c       | 335,2              |                |
| _ 5       | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)  |           |                        | 5        | 5,031,6            | 34.            |
| Pa        | t XIII Reconciliation of Expenses per Audited Financial Stateme   | ents W    | ith Expenses per       | r Retu   |                    |                |
| 1         | Total expenses and losses per audited financial statements  |           |                        | 1_       | 4,589,5            | 16.            |
| 2         | Amounts included on line 1 but not on Form 990, Part IX, line 25:   | 1 1       | -                      |          |                    |                |
| а         | Donated services and use of facilities  | 2a        |                        | 4        |                    |                |
| b         | Prior year adjustments  | 2b        |                        | 4        |                    |                |
| С         | Other losses  | 2c        |                        | 4        |                    |                |
| d         | Other (Describe in Part XIV)  | 2d        | <667,630.              | •▶       | 665                |                |
| е         | Add lines 2a through 2d   |           |                        | 2e       | <667,6             |                |
| 3         | Subtract line 2e from line 1  | •         |                        | 3        | 5,257,1            | 46.            |
| 4         | Amounts included on Form 990, Part IX, line 25, but not on line 1:  | 1.1       |                        | Ì        |                    |                |
|           | Investment expenses not included on Form 990, Part VIII, line 7b  | 4a        |                        |          |                    |                |
|           | Other (Describe in Part XIV.)   | 4b        |                        | -        |                    | 0              |
| -         | Add lines 4a and 4b   | -         |                        | 4c       | 5,257,1            | 0.             |
|           | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)  † XIV Supplemental Information  | ··        | <u> </u>               | 5_       | J, 431, 1          | <u>. 4 U •</u> |
|           | olete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III   | l linge 1 | a and 4: Part IV lines | 1h and   | 2h: Part V line 4: | Part           |
|           | e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp  |           |                        |          |                    | · ait          |
|           | ct X, Line 2: Capital Area United Way is a  |           |                        |          |                    |                |
|           | ch has qualified as such under sections 50  |           |                        |          |                    | of             |
| *****     | on has dearfined as paon and postering  | (-)       |                        | - \ /    | _(==/ (3=/         |                |
| the       | Internal Revenue Code and is not subject  | to i      | federal or s           | stat     | e income           |                |
| ta        | ces. Capital Area United Way apply the star   | ndard     | ds in FASB A           | ASC      | 740-10 ir          | 1              |
| ace       | counting for uncertainty in income taxes.   |           |                        |          |                    |                |
| Pa:       | ct XII, Line 2d - Other Adjustments:  |           |                        |          |                    |                |
| <u>Ne</u> | donor designations  |           |                        |          | -668,4             |                |
|           |   |           |                        | Sche     | dule D (Form 990   | 2010           |

| Schedule D (Form 990) 2010 Capital Area United Way          | 72-0447100 Page 5 |
|---|-------------------|
| Part XIV Supplemental Information (continued)               |                   |
| Net donor designations payments                             | 15,000.           |
| Total to Schedule D, Part XII, Line 2d                      | -653,419.         |
|   |                   |
|   |                   |
| Part XII, Line 4b - Other Adjustments:                      |                   |
| Contributions applicable to previous allocation periods     | 335,274.          |
| Net contributions (cancellations) applicable to previous al | location periods  |
|   |                   |
| Part XIII, Line 2d - Other Adjustments:                     |                   |
|   |                   |
| Donor designations  |                   |
| Pension liability adjustment                                |                   |
| Total to Schedule D, Part XIII, Line 2d                     | -667,630.         |
|   |                   |
| Part XIII, Line 4b - Other Adjustments:                     |                   |
|   |                   |
| Net Donor Designations                                      |                   |
|   | <del></del>       |
| Part XII line 4b and Part XII line 4b are Donor Designation | ns.               |
|   |                   |
| Part XI line 4 is unrealized gain from BRAF investment.     |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |
|   |                   |

**2 Employer identification number** 72-0447100 Open to Public OMB No 1545-0047 Inspection (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed ame and address of organization

(bock, if applicable cash grant assistance or government of the contraction of the contraction or government assistance or government or government or government assistance other) Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. Governments, and Individuals in the United States Grants and Other Assistance to Organizations, Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. ▶ Attach to Form 990. Ö Capital Area United Way General Information on Grants and Assistance criteria used to award the grants or assistance? 1 (a) Name and address of organization See attached achedule Name of the organization Department of the Treasury Internal Revenue Service SCHEDULE (Form 990) Part I Part II

Schedule I (Form 990) (2010)

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Enter total number of section 501(c)(3) and government organizations

Enter total number of other organizations

Schedule I (Form 990) (2010)

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032102 01-13-11

Page 2

72-0447100

Capital Area United Way

Schedule I (Form 990) (2010)

Part III

## **SCHEDULE J** (Form 990)

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

Capital Area United Way

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Department of the Treasury

Attach to Form 990.
See separate instructions.

Employer identification number

<u>72-0447100</u>

| га | TO Questions Regarding Compensation  |     |          |          |
|----|--|-----|----------|----------|
|    |  |     | Yes      | No       |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,     |     |          |          |
|    | Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items.                  |     |          |          |
|    | First-class or charter travel Housing allowance or residence for personal use  | '   |          |          |
|    | Travel for companions Payments for business use of personal residence  |     |          |          |
|    | Tax indemnification and gross-up payments  Health or social club dues or initiation fees                                   | 1   |          |          |
|    | Discretionary spending account Personal services (e.g., maid, chauffeur, chef)   |     |          |          |
| b  | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or              |     |          |          |
|    | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain                   | 1b  |          |          |
| 2  | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, |     | -        |          |
|    | trustees, and the CEO/Executive Director, regarding the items checked in line 1a?  | 2   |          | <u> </u> |
| 3  | Indicate which, if any, of the following the organization uses to establish the compensation of the organization's         |     |          |          |
| 3  | CEO/Executive Director. Check all that apply   |     |          |          |
|    | X Compensation committee X Written employment contract   |     |          | 1        |
|    | Independent compensation consultant  X Compensation survey or study  |     |          |          |
|    | Form 990 of other organizations  X Approval by the board or compensation committee   |     |          |          |
|    | Tally object of garlizations   |     |          |          |
| 4  | During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing               | 1   | ļ        |          |
|    | organization or a related organization:  |     |          |          |
| а  | Receive a severance payment or change-of-control payment from the organization or a related organization?                  | 4a  |          | X        |
|    | Participate in, or receive payment from, a supplemental nonqualified retirement plan?                                      | 4b  |          | Х        |
|    | Participate in, or receive payment from, an equity-based compensation arrangement?   | 4c  |          | X        |
|    | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.              |     |          |          |
|    | Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.  | į   |          |          |
| 5  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation          | İ   |          |          |
|    | contingent on the revenues of:   | -   |          |          |
| а  | The organization?  | 5a  |          | X        |
| b  | Any related organization?  | 5b  |          | X        |
|    | If "Yes" to line 5a or 5b, describe in Part III.   |     |          |          |
| 6  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation          |     |          |          |
|    | contingent on the net earnings of:   |     |          |          |
| а  | The organization?  | 6a  |          | X        |
| b  | Any related organization?  | 6b  |          | X        |
|    | If "Yes" to line 6a or 6b, describe in Part III.   |     |          |          |
| 7  | For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments          |     |          |          |
|    | not described in lines 5 and 6? If "Yes," describe in Part III   | 7   |          | X        |
| 8  | Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the            |     |          |          |
|    | ınitıal contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III                | 8   | <u> </u> | X        |
| 9  | If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in                     |     |          |          |
|    | Regulations section 53.4958-6(c)?  | . 9 |          |          |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

Schedule J (Form 990) 2010

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII. Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

|          |               |                          |  |                           |                             | į        | į                    | į                                |
|----------|---------------|--------------------------|--|---------------------------|-----------------------------|----------|----------------------|----------------------------------|
|          | 8)            | Breakdown of             | (B) Breakdown of W-2 and/or 1099-MISC compensation | SC compensation           | (C)                         | (D)      | (E) Total of columns | (F)                              |
| (A) Name | 8             | (i) Base<br>compensation | (ii) Bonus &<br>incentive                          | (iii) Other<br>reportable | other deferred compensation | benefits | (B)(I)-(D)           | reported in prior<br>Form 990 or |
|          | · <del></del> |                          | compensation                                       | compensation              |                             |          |                      | Form 990-EZ                      |
|          | (E)           |                          |  |                           |                             |          |                      |                                  |
| 1        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (i)           |                          |  | 1                         |                             |          |                      |                                  |
| 2        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (0)           |                          |  |                           |                             |          |                      |                                  |
| 3        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (1)           |                          |  |                           |                             |          |                      |                                  |
| 4        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (i)           |                          |  |                           |                             |          |                      |                                  |
| )        | (ii)          |                          |  | , "                       |                             |          |                      |                                  |
|          | (1)           |                          |  |                           |                             |          |                      |                                  |
| 9        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (1)           |                          |  | -                         |                             |          |                      |                                  |
| 7        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (i)           |                          |  |                           |                             |          |                      |                                  |
| 8        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | Ξ             |                          |  |                           |                             |          |                      |                                  |
| 6        | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | (1)           |                          |  |                           |                             |          |                      |                                  |
| 10       | (1)           |                          |  |                           |                             |          |                      |                                  |
|          | <u> </u>      |                          |  |                           |                             |          |                      |                                  |
| 11       | (II)          |                          |  |                           |                             |          |                      |                                  |
|          | ε             |                          |  |                           |                             |          |                      |                                  |
| 12       | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | Θ             |                          |  |                           |                             |          |                      |                                  |
| 13       | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | Ξ             |                          |  |                           |                             |          |                      |                                  |
| 14       | (ii)          |                          |  |                           |                             |          |                      |                                  |
|          | ε             |                          |  |                           |                             |          |                      |                                  |
| 15       | (E)           |                          |  |                           |                             |          |                      |                                  |
|          | Ξ             |                          |  |                           |                             |          |                      |                                  |
| 16       | (ii)          |                          |  |                           |                             |          |                      |                                  |

Schedule J (Form 990) 2010

#### SCHEDULE L (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service **Transactions With Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open To Public Inspection

| Name | of | the | organization |
|------|----|-----|--------------|
| Name | OI | uie | Organization |

Capital Area United Way Employer identification number 72-0447100

| Part I   | Excess Benefit           | Transacti      | ons (sect   | on 501(c)(                                       | 3) and section  | n 501(c)(4) organizatio | ns only)  |             | •           |          |             |          |
|----------|--------------------------|----------------|-------------|--|-----------------|-------------------------|-----------|-------------|-------------|----------|-------------|----------|
|          | Complete if the organ    | nization ansv  | vered "Yes  | on Form  | 990, Part IV,   | line 25a or 25b, or Foi | rm 990-E  | Z, Part     | V, line_40  | <u>b</u> | r           |          |
| 1        | (a) Name of disc         | rualified ners | enn.        |  |                 | (b) Description         | of transa | ction       |             |          | (c) Con     | ected?   |
|          |                          |                |             |  |                 |                         |           |             |             |          | Yes         | No       |
|          |                          |                |             |  |                 |                         |           |             | •           | _        |             | <u> </u> |
|          |                          | <u>-</u>       |             |  |                 |                         |           |             |             |          | <b></b>     |          |
|          |                          |                |             |  |                 |                         |           |             |             |          |             |          |
|          |                          |                |             |  | ļ               | ·                       |           |             |             |          |             |          |
|          |                          |                |             |  |                 |                         |           |             | -           |          |             |          |
| 2 Enter  | the amount of tax impo   | seed on the c  | raanizatio  | n manager  | e or disqualifi | ed persons during the   | Vearun    | der         |             |          | 1           |          |
|          | on 4958                  | oca on the c   | n garnzano  | ii iiiaiiagei                                    | o or aloqualiii | ca persons daring the   | your an   | 401         | <b>▶</b> \$ |          |             |          |
|          | the amount of tax, if an | v. on line 2.  | above, reir | nbursed b  | v the organiza  | ation                   |           |             | <b>\$</b>   |          |             |          |
|          |                          |                |             |  |                 | •                       |           |             |             |          |             |          |
| Part II  | Loans to and/or          | From Int       | erested     | Persons  | S.              | -                       |           |             |             |          |             |          |
|          | Complete if the organ    | nization ansv  | vered "Yes  | on Form  | 990, Part IV,   | line 26, or Form 990-E  | Z, Part V | /, line 38  | Ba.         |          |             |          |
|          | ame of interested        | (b) Loan t     |             | (c) Origi  | nal principal   | (d) Balance due         |           | ln          | (f) App     |          |             | ritten   |
| pers     | son and purpose          | the organ      | nization?   | _l a   | mount           |                         | defa      | ault?       | comm        |          | agree       | ment?    |
|          |                          | То             | From        |  |                 |                         | Yes       | No          | Yes         | No       | Yes         | No       |
|          |                          |                |             | -  |                 |                         | 1         |             | -           |          |             |          |
|          |                          |                | •           |  |                 |                         | -         |             | -           |          |             |          |
|          | <del>-</del>             |                |             | -  |                 |                         | -         |             | -           | -        |             |          |
|          |                          |                |             | _  |                 |                         | -         |             |             |          |             |          |
|          |                          |                |             | <del> </del>                                     |                 |                         |           |             |             |          |             |          |
|          | . <del>-</del>           |                |             | <del>                                     </del> |                 |                         | +         |             |             |          |             |          |
|          |                          |                |             | <del>                                     </del> |                 |                         |           |             |             |          |             |          |
|          |                          | <del></del>    | <del></del> | <del></del>                                      |                 |                         |           |             |             |          |             |          |
|          |                          |                |             | -  |                 |                         |           |             | 1           |          |             |          |
| Total    |                          | •              |             | •  | <b>▶</b> \$     |                         |           |             |             |          |             | •        |
| Part III | Grants or Assist         | tance Ber      | nefiting    | Interest   | ed Person       | s.                      |           |             |             |          |             |          |
|          | Complete if the organ    | nization ansv  | vered "Yes  | " on Form  | 990, Part IV,   | line 27.                |           |             |             |          |             |          |
| (        | (a) Name of interested p | person         |             | (b) Relat  | ionship betwe   | een interested person   | and       |             |             |          | d type o    | f        |
|          |                          |                |             |  | the or          | ganization              |           | ļ           |             | assistar |             |          |
|          |                          |                |             |  |                 |                         |           |             |             |          |             |          |
|          |                          |                |             |  |                 | <del> </del>            |           |             |             |          |             |          |
|          |                          |                |             |  |                 |                         |           |             |             |          |             |          |
|          |                          |                |             |  |                 |                         |           | <del></del> |             |          | <del></del> |          |
|          |                          |                |             |  |                 | <del></del>             |           | +-          |             |          |             |          |
|          |                          |                | -           |  |                 |                         |           | +           |             |          |             |          |
|          |                          |                |             |  |                 |                         |           | 1           |             |          |             |          |
|          | <del></del>              |                |             |  |                 |                         |           | 1           |             |          |             |          |
|          | <del></del>              |                |             |  |                 |                         |           |             |             |          |             |          |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2010

#### Capital Area United Way

| Schedule L (Form 990 or 990-EZ) 2010 |   |                           | <del></del>                    |          | Page 2            |
|--------------------------------------|---|---------------------------|--------------------------------|----------|-------------------|
| Part IV Business Transactions Inv    |   |                           |                                |          |                   |
|                                      | red "Yes" on Form 990, Part IV, line 28a, 2                     |                           | (-1) Decomption of             | (e) Sha  | aring of          |
| (a) Name of interested person        | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | òrganı   | zation's<br>nues? |
|                                      | possion and the organization                                    |                           |                                | Yes      | No                |
| Stephen Lousteau                     | Board member  | 0.                        | Capital Are                    |          | X                 |
| Conville Lemoine                     | Board member  |                           | Capital Are                    |          | X                 |
| Les Gatz                             | Board member  |                           | Capital Are                    |          | X                 |
| Joanie Netterville                   | Board member  |                           | Capital Are                    |          | Х                 |
|                                      |   |                           |                                |          |                   |
|                                      |   |                           |                                |          |                   |
| •                                    |   | •                         |                                |          |                   |
|                                      |   |                           |                                |          |                   |
|                                      |   |                           |                                |          | 1                 |
|                                      |   |                           |                                | <u> </u> | <u> </u>          |
| Part V Supplemental Information      |   |                           |                                |          |                   |
| Complete this part to provide addit  | ional information for responses to question                     | is on Schedule L (see     | instructions)                  |          |                   |
|                                      |   |                           | <b>-</b> -                     |          |                   |
| Sch L, Part IV, Business             | Transactions Involvi  | <u>ng Interest</u>        | ed Persons:                    |          |                   |
| ( )                                  |   |                           |                                |          |                   |
| (a) Name of Person: Step             | nen Lousteau  |                           |                                |          |                   |
| (h) Deletionship Determin            | Totalestad Danson on  | d 0i                      |                                |          |                   |
| (b) Relationship Between             | Interested Person and   | <u>u Organizat</u>        | 21011:                         |          |                   |
| Board member                         |   |                           |                                |          |                   |
| Board Member                         |   |                           |                                |          |                   |
| (c) Amount of Transactio             | n \$ (d) Description o  | <del> </del>              |                                |          |                   |
| (d) Description of Moone             | ontion. Comital Amon  | IInited No.               | holda o                        |          |                   |
| (d) Description of Trans             | action: Capital Area  | Uniced way                | nords a                        |          |                   |
| Certificate of Deposit w             | rith the Capital One B  | ank, of whi               | ich Stephen                    |          |                   |
| <u> </u>                             |   |                           |                                |          |                   |
| Lousteau is the Baton Ro             | ouge Market President.  | The Certif                | ficate of De                   | posi     | Lt,               |
|                                      |   |                           |                                |          |                   |
| in the amount of \$100,86            | 4, was purchased unde   | r normal te               | erms and                       |          |                   |
| conditions extended to a             | 11 customers.   |                           |                                |          |                   |
| (e) Sharing of Organizat             | ion Revenues? = No  |                           |                                |          |                   |
|                                      |   | -                         |                                | _        |                   |
|                                      |   |                           |                                |          |                   |
| (a) Name of Person: Conv             | rille Lemoine   |                           |                                |          |                   |
|                                      |   |                           | •                              |          |                   |
| (b) Relationship Between             | Interested Person an  | d Organizat               | cion:                          | _        |                   |
| Board member                         |   |                           |                                |          |                   |
| (a) Amount of Managartic             | un ¢ (d) Docamintian a  |                           |                                |          |                   |
| (c) Amount of Transaction            |   |                           |                                |          | <del></del> -     |
| (1) m                                |   | ******* ******            | 1-14                           |          |                   |

(d) Description of Transaction: Capital Area United Way holds a

Certificate of Deposit with the Bank of St. Francisville, of which

Conville Lemoine is president. The Certificate of Deposit, in the amount of \$249,903, was purchased under normal terms and conditions extended to

| Schedule L (Form 990 or 990-EZ) 2010 Capital Area United Way                                | 72-0447100_Page 2                     |
|---|---------------------------------------|
| Part V Supplemental Information   | 72 0447100 ragez                      |
| Complete this part to provide additional information for responses to questions on Schedule | L (see instructions)                  |
| all customers.  |                                       |
| (e) Sharing of Organization Revenues? = No  |                                       |
|   |                                       |
| (a) Name of Person: Les Gatz  | <u></u>                               |
| (d) Description of Transaction: Capital Area United V                                       | Nav holds a                           |
|   |                                       |
| Certificate of Deposit with the Hancock Bank, of which                                      |                                       |
| President. The Certificate of Deposit, in the amount  | of \$146,633, was                     |
| purchased under normal terms and conditions extended  | to all customers.                     |
|   |                                       |
| (a) Name of Person: Joanie Netterville  |                                       |
| (d) Description of Transaction: Capital Area United V                                       | Wav holds a                           |
| Certificate of Deposit with the Fidelity Bank, of whi                                       |                                       |
|   |                                       |
| Netterville is President of Fidelity. The Certificate                                       | e of Deposit, in the                  |
| amount of \$100,768, was purchased under normal terms                                       | and conditions                        |
| extended to all customers.  |                                       |
|   |                                       |
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|   |                                       |

## SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

**Noncash Contributions** 

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No 1545-0047

2010

Open to Public Inspection

**Employer identification number** 

Schedule M (Form 990) (2010)

Capital Area United Way 72-0447100 Types of Property (a) (b) (c) (d) Check if Number of Noncash contribution Method of determining amounts reported on contributions or applicable noncash contribution amounts items contributed Form 990, Part VIII, line 1g Art - Works of art 2 Art · Historical treasures Art - Fractional interests Books and publications 5 Clothing and household goods Cars and other vehicles 6 7 Boats and planes Intellectual property 8 9 Securities - Publicly traded 10 Securities - Closely held stock Securities - Partnership, LLC, or 11 trust interests Securities - Miscellaneous 12 Qualified conservation contribution -Historic structures Qualified conservation contribution - Other 14 Real estate - Residential 15 16 Real estate - Commercial 17 Real estate - Other 18 Collectibles 19 Food inventory 20 Drugs and medical supplies 21 Taxidermy 22 Historical artifacts 23 Scientific specimens 24 Archeological artifacts ( Advertising 14,674. fair value on receiv 25 26 Other 27 Other 28 Other Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for X the entire holding period? 30a b If "Yes," describe the arrangement in Part II. Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash X contributions? 32a b If "Yes," describe in Part II. 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

#### SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010
Open to Public Inspection

Name of the organization

Capital Area United Way

Employer identification number 72 - 0447100

| Capital Area United Way 72-044/100  |
|---|
| Form 990, Part III, Line 4d, Other Program Services:                        |
| Capital Area United has a wholly owned subsidiary, Volunteer! United        |
| (ID #72-1117689). Volunteer! United reports its activities and              |
| financial information on a separate Form 990. Thus, a review of Capital     |
| Area United Way's Form 990 would be incomplete without also considering     |
| the Form 990 of Volunteer! United. Capital Area United Way is               |
| considering dissolving the separate 501(c)(3) for Volunteer! United and     |
| folding the subsidiary financial reporting into one Form 990 for ease       |
| and transparency.   |
| Expenses \$ 23,000. including grants of \$ 0. Revenue \$ 0.                 |
|   |
| Form 990, Part VI, Section A, line 7a: Bob Jacobs, Agency Board             |
| Representatives, is elected by the agencies.                                |
|   |
| Form 990, Part VI, Section B, line 11: The finance committee reviews the    |
| tax return and presents the return to the full board for review.            |
|   |
| Form 990, Part VI, Section B, Line 12c: Individuals noted in Question 12b   |
| are required to sign the "Conflict of Interest Policy" annually and to      |
| disclose interests that would give rise to conflicts                        |
|   |
| Form 990, Part VI, Section B, Line 15a: Compensation of the CEO is proposed |
| and reviewed by the Executive Committee annually, and approved by the full  |
| Board of Directors upon recommendation from the Executive Committee.        |
|   |

Denominator: Total campaign and all other revenue sources, Part VIII,

IX. Line 25

| Schedule O (Form 990 or 990-EZ) (2010)                    | Page 2                                    |
|---|---|
| Name of the organization  Capital Area United Way         | Employer identification number 72-0447100 |
| Line 12   |   |
| Numerator: \$261,510 + \$145,948                          |   |
| Denominator: \$5,025,172                                  |   |
| Overhead ratio: 8.11%                                     |   |
| Components of overhead ratio WITHOUT donated goods and se | ervices                                   |
| Numerator: \$261,510 + \$115,934                          |   |
| Denominator: \$4,995,158                                  |   |
| Overhead ratio: 7.56%                                     |   |
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Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

2010 Open to Public Inspection

OMB No 1545-0047

**Employer identification number** 72-0447100

Direct controlling

entity

Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) End-of-year assets Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
 ▶ Attach to Form 990. Total income ত্র Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33) Legal domicile (state or foreign country) Primary activity Capital Area United Way Name, address, and EIN of disregarded entity Name of the organization Part Part I

(g) Section 512(b)(13) ٥ N × controlled entity? Yes Direct controlling Sapital Area entity Inited Way status (if section Public charity 501(c)(3)) **e** Exempt Code section 501(c)(3) চ্চ Legal domicile (state or foreign country) solutions to the community Louisiana Is dedicated to helping people deliver creative Primary activity Name, address, and EIN of related organization Baton Rouge, LA 70802 700 Laurel Street Volunteer! United

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2010

36

72-0447100 Page 2

Schedule R (Form 990) 2010 Capital Area United Way

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part III

| (a) Name, address, and EIN of related organization  | (b)<br>Primary activity | (c) Legal domicile (state or foreign | (d)<br>Direct controlling<br>entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f)<br>Share of total<br>income | (g) Share of end-of-year assets               | (h) Disproportionate allocations? Yes No | (i)<br>Code V-UBI<br>amount in box<br>20 of Schedule<br>K-1 (Form 1065) | General or<br>managing<br>partner? | (j) (k) General or Percentage managing ownership partner? Yes No |
|---|-------------------------|--------------------------------------|-------------------------------------|---|---------------------------------|---|--|---|------------------------------------|--|
|   |                         |                                      |                                     |   |                                 |   |  |   |                                    |  |
|   |                         |                                      |                                     |   |                                 |   |  |   |                                    |  |
|   |                         |                                      |                                     |   |                                 |   |  |   |                                    |  |
|   |                         |                                      |                                     | -   |                                 |   |  |   |                                    |  |
| Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) | ganizations Taxable a   | s a Corpo<br>g the tax               | oration or Trust (Coyear.)          | emplete if the organiz  | ation answered "Yes'            | to Form 990, Part                             | IV, line 34 t                            | oecause it had or   | le or moi                          | re related   |
| (a) Name, address, and EIN of related organization  | <b>Z</b> c              |                                      | (b)<br>Primary activity             | (C) Legal domictle (state or foreign country)   | (d) Direct controlling entity   | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total<br>income          | (g) total Share of end-of-year assets                                   | <u> </u>                           | (h)<br>Percentage<br>ownership                                   |
|   |                         |                                      |                                     |   |                                 |   |  |   |                                    | :  |
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| 032162 12-21-10   |                         |                                      |                                     | 37  | -                               |   |  | Schedule  | R (Forn                            | Schedule R (Form 990) 2010                                       |

Page 3

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Yes

# Capital Area United Way Schedule R (Form 990) 2010

Transactions With Related Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

|   | transactions with one or more related organizations listed in Parts II-IV? |
|---|--|
| Jule.                                     | o transaction  |
| ted in Parts II, III, or IV of this sched | organization engage in any of the following                                |
| listed in Parts II, III, or I             | VOR OF PROPERTY  |
| ntity is listed in P                      | organization e   |
| 1 if any entity                           | vear did the c   |
| Complete line                             | uring the tax  |
| Note.                                     | -  |

- Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity
  - Gift, grant, or capital contribution to other organization(s)
- Gift, grant, or capital contribution from other organization(s)
  - d Loans or loan guarantees to or for other organization(s)
- e Loans or loan guarantees by other organization(s)
- Sale of assets to other organization(s)
- Purchase of assets from other organization(s)
- Exchange of assets
- i Lease of facilities, equipment, or other assets to other organization(s)
- i Lease of facilities, equipment, or other assets from other organization(s)

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- Performance of services or membership or fundraising solicitations for other organization(s)
- Performance of services or membership or fundraising solicitations by other organization(s)
- m Sharing of facilities, equipment, mailing lists, or other assets

  - n Sharing of paid employees
- Reimbursement paid to other organization for expenses
- Reimbursement paid by other organization for expenses
- q Other transfer of cash or property to other organization(s)

:

Other transfer of cash or property from other organization(s)

| (a)<br>Name of other organization | (b) Transaction type (a-r) | (c)<br>Amount involved | (d) Method of determining amount involved |
|-----------------------------------|----------------------------|------------------------|---|
| (1) Volunteers! United            | В                          | 23,029.                |   |
| (2) Volunteers! United            | Q                          | 99,942.                |   |
| (3) Volunteers! United            | М                          | 11,330.                |   |
| (4) Volunteers! United            | N                          | 106,989.               |   |
| (5) Volunteers! United            | д                          | 28,901.                |   |
| (9)                               |                            |                        |   |
| 032163 12-21-10                   | 38                         |                        | Schedule R (Form 990) 2010                |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (4)                    | (4)              | (9)               | 6                                     | (0)              | 9                     | (0)             | 3                      |
|------------------------|------------------|-------------------|---------------------------------------|------------------|-----------------------|-----------------|------------------------|
|                        | (a)              | (e)               | 2                                     |                  |                       | 6               |                        |
| Name, address, and EIN | Primary activity | Legal domicile    | Are all partners<br>Section 501(c)(3) | Share of end-of- | Dispropor-<br>tionate | Code V-UBI      | General or<br>managing |
| of entity              |                  | (state or foreign | organizations?                        | year assets      |                       | of Schedule K-1 | bar >                  |
|                        |                  | /f                | Yes                                   |                  | Yes No                | (1000)          | Tes No                 |
|                        |                  |                   |                                       |                  |                       |                 | _                      |
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Schedule R (Form 990) 2010

| Schedule R | (Form 990) 2010                 | <u>Capital</u>           | <u>Area</u> | <u>United Way</u>                     |  | 72-0447100 Page 5 |
|------------|---------------------------------|--------------------------|-------------|---------------------------------------|--|-------------------|
| Part VII   | (Form 990) 2010<br>Supplemental | Information              |             |                                       |  |                   |
|            | Complete this part              | to provide additional in | formation : | for responses to question:            | s on Schedule R (see instru            | ctions).          |
|            | •                               |                          |             |                                       |  |                   |
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| Note. Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.  If you are filing for an Automatic 3-Month Extension, complete only Part I (on page 1).  Part II Additional (Not Automatic) 3-Month Extension of Time. Only file the original (no copies needed).  Name of exempt organization  Employer identification number, street, and room or suite no If a P O. box, see instructions.  Mumber, street, and room or suite no If a P O. box, see instructions.  To U Laurel Street  City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Baton Rouge, LA 70802-5634  Enter the Return code for the return that this application is for (file a separate application for each return)  Application  Is For  Code Is For  Code Is For  Form 990-EZ  O3 Form 1041-A  Form 990-EZ  Form 990-FF  O4 Form 5227  Form 990-T (sec 401(a) or 408(a) trust)  Form 990-T (trust other than above)  O6 Form 8870  | oturn<br>code |
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| If you are filing for an Automatic 3-Month Extension, complete only Part I (on page 1).  Part II Additional (Not Automatic) 3-Month Extension of Time. Only file the original (no copies needed).  Name of exempt organization  Capital Area United Way  Number, street, and room or suite no If a P O. box, see instructions.  Type or print File by the extended of lining your return See instructions.  Type or print File by the extended of lining your return the extended of lining your return See instructions.  Type or print File by the extended of lining your return the print of  | oturn<br>code |
| Part II Additional (Not Automatic) 3-Month Extension of Time. Only file the original (no copies needed).  Name of exempt organization  Capital Area United Way  Number, street, and room or suite no If a P O. box, see instructions.  700 Laurel Street  City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Baton Rouge, LA 70802-5634  Enter the Return code for the return that this application is for (file a separate application for each return)  Application  Is For  Code Form 990-BL  Form 990-EZ  Form 990-FF  Form 990-FF  Form 990-FF  Form 990-T (sec 401(a) or 408(a) trust)  Form 990-T (trust other than above)  Capital Area United Way  72-0447100  | oturn<br>code |
| Name of exempt organization  Capital Area United Way  Number, street, and room or suite no. If a P O. box, see instructions.  700 Laurel Street  City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Baton Rouge, LA 70802-5634  Enter the Return code for the return that this application is for (file a separate application for each return)  Application  Is For  Code  Form 990  Form 990-BL  Form 990-EZ  Form 990-FF  Form 990-FF  Form 990-T (sec 401(a) or 408(a) trust)  Form 8870  Employer identification number identification number identification number.  72-0447100  Fapilications  Return  Application is For a foreign address, see instructions.  Beturn Application is For  Code  Form 1041-A  Form 5227  Form 6069  Form 8870  | oturn<br>code |
| Type or print File by the sketanded due date for filling your return Se instructions.  To 1 Laurel Street City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Baton Rouge, LA 70802-5634  Enter the Return code for the return that this application is for (file a separate application for each return)  Application Is For Code Is For Form 990 Form 990-BL Form 990-EZ Form 990-PF Form 990-T (sec 401(a) or 408(a) trust) Form 990-T (trust other than above)  Capital Area United Way 72-0447100 72- | oturn<br>code |
| Number, street, and room or suite no. If a P O. box, see instructions.  700 Laurel Street  City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Baton Rouge, LA 70802-5634  Enter the Return code for the return that this application is for (file a separate application for each return)  Application  Is For  Code  Form 990-BL  Form 990-BL  Form 990-EZ  Form 990-PF  Form 990-T (sec 401(a) or 408(a) trust)  Number, street, and room or suite no. If a P O. box, see instructions.  Applications.  Return Application is For  Code  Form 1041-A  Form 5227  Form 6069  | eturn<br>Code |
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| City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Baton Rouge, LA 70802-5634  Enter the Return code for the return that this application is for (file a separate application for each return)  Application Is For Code Is For Form 990 01 Form 990-BL 02 Form 1041-A Form 990-PF 04 Form 5227 Form 990-T (sec 401(a) or 408(a) trust) Form 990-T (trust other than above)  City, town or post office, state, and ZIP code. For a foreign address, see instructions.  Application Is For a Application Is For  Ode Is For  Form 1041-A Form 5227 Form 990-T (sec 401(a) or 408(a) trust) Form 990-T (trust other than above)  Ode Form 8870   | eturn<br>Code |
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| Application         Return         Application         For           Form 990         01         Is For           Form 990-BL         02         Form 1041-A           Form 990-EZ         03         Form 4720           Form 990-PF         04         Form 5227           Form 990-T (sec 401(a) or 408(a) trust)         05         Form 6069           Form 990-T (trust other than above)         06         Form 8870   | eturn<br>Code |
| Application         Return         Application         F           Is For         Code         Is For           Form 990         01         01           Form 990-BL         02         Form 1041-A           Form 990-EZ         03         Form 4720           Form 990-PF         04         Form 5227           Form 990-T (sec 401(a) or 408(a) trust)         05         Form 6069           Form 990-T (trust other than above)         06         Form 8870  | eturn<br>Code |
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| Form 990-T (trust other than above) 06 Form 8870   | 10            |
|  | 11            |
| STOP! Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.  | 12            |
|  |               |
| Capital Area United Way  |               |
| • The books are in the care of ▶ 700 Laurel Street - Baton Rouge, LA 70802-5634  |               |
| Telephone No. ► 225-383-2643 FAX No ►  | _             |
| If the organization does not have an office or place of business in the United States, check this box  |               |
| • If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) If this is for the whole group, che  | k this        |
| box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for   |               |
| 4 I request an additional 3-month extension of time until May 15, 2012   |               |
| 5 For calendar year, or other tax year beginning <u>JAN 1, 2011</u> , and ending <u>JUN 30, 2011</u>   | <u> </u>      |
| 6 If the tax year entered in line 5 is for less than 12 months, check reason: Initial return   |               |
| Change in accounting period  |               |
| 7 State in detail why you need the extension   |               |
| Organization requires additional time to complete 2011 accounting an   | 1             |
| to review tax return with Board of Directors.  |               |
| 8a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any   |               |
| nonrefundable credits. See instructions. 8a \$   | 0.            |
| b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated   |               |
| tax payments made. Include any pnor year overpayment allowed as a credit and any amount paid   |               |
| previously with Form 8868.   |               |
| c Balance due. Subtract line 8b from line 8a. Include your payment with this form, if required, by using   | 0.            |
| c Balance due. Subtract line 8b from line 8a. Include your payment with this form, if required, by using   | 0.            |
| EFTPS (Electronic Federal Tax Payment System). See instructions  8c \$   | 0.            |
|  |               |
| EFTPS (Electronic Federal Tax Payment System). See instructions 8c \$  | 0.            |
| EFTPS (Electronic Federal Tax Payment System). See instructions  Signature and Verification  Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belie  | 0.            |

01-24-11