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Form **990**

Extension

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

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<u>A</u>	For the 2	010 calend	dar year, or tax					10, and					, 201		
В	Check if app	plicable	C Name of organi	zation Un:	ited Way	of Lanc	aster	Coun	ty,	Inc.	D Emplo	yer iden	tification	Number	
	Addres	s change	Doing Business	As								0564			
	Name	change	Number and str	eet (or PO t	oox if mail is not de	elivered to street	addr)		Room/su	ııte	E Teleph	one nun	nber		
	Initial	return	Post Offi	ce Box	56						(80	3) 2	283-8	1923	
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M/C	av the IRS	discuss th	is return with the		shown above						,	,,,,		Yes	No
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BAA	E - 8	TEEA0102 10/06/1	0			For	n 990	(2010)
4e	Total program service expenses ►	338,351.						
	(Expenses \$	including grants of \$) (Revenue	\$)	
	Other program services. (Describe in	Schedule O)		 				
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	provide human service p							
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	The organization provid	les support for various	nonprofit,					
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,	expenses, and revenue, if any, for eac	th program service reported.	-			•		
	Describe the exempt purpose achiever and 501(c)(4) organizations and section	on 4947(a)(1) trusts are required to re	nree largest program service port the amount of grants a	es by expens nd allocation	ses Se is to ot	ction 5 hers, t	01(c) he tota	(3) al
	If 'Yes,' describe these changes on Sc	hedule O.			_		_	
	Did the organization cease conducting		it conducts, any program se	ervices?		Yes	X	No
	If 'Yes,' describe these new services o	n Schedule O.					لئت	
	Form 990 or 990-EZ?	missing program services during the y	, which were not usted to	n uic piloi		Yes	x	No
2	Did the organization undertake any sig	inificant program services during the	year which were not listed o	n the prior				
-	to those in the Lancast	er area.						
_	and charactor building		human service pro	grams_				
_	United Way provides su	pport for various nonp						
1 1	Briefly describe the organization's mis-							
1 411		response to any question in this Part	: 111					
Part		ervice Accomplishments		37-0.	20444			age z

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	x	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV	9		x
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If Yes , Yes	10		х
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			Ξ
	a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	11 a		х
	b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII</i>	11 b		x
	c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		х
	d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16° <i>If 'Yes,' complete Schedule D, Part IX</i>	11 d		х
	e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e		X
	f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f		х
12	a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	12a	х	
	b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		х
	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		X
	a Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV	1 <u>4b</u>		х
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV	15		x
	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV	16		х
	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	17		х
	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II	18		х
	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III	19		x
20	aDid the organization operate one or more hospitals? If 'Yes,' complete Schedule H	20		X
	b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20 Ь		

Checklist of Required Schedules (continued) Yes No Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II 21 21 X Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 27 If 'Yes,' complete Schedule I, Parts I and III 22 X 23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete 23 x 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,'go to line 25... X 24a **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? 24d 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I X 25a b is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I . . 25b X Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II 26 X Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III 27 X Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV 28a X **b** A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L. Part IV 28b X c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV 28c X 29 Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M 29 X Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation 30 contributions? If 'Yes,' complete Schedule M X Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I 31 X Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II 32 X Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I 33 X Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, 34 X line 1 Is any related organization a controlled entity within the meaning of section 512(b)(13)? 35 X a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 Yes X No Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2 36 X Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI 37 X

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Form 990 (2010)

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Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O.

Form 990 (2010) United Way of Lancaster County, Inc. 57-0564440 Page 5 Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V Yes No 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1 a 0 **b** Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1 b 0 c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? X 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b X Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3 a X b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O 3 b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a X **b** If 'Yes,' enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b X c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? 5с 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization 6a solicit any contributions that were not tax deductible? X b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6 b 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor 7 a 7 b b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7 c X d If 'Yes,' indicate the number of Forms 8282 filed during the year e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7 e f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7 f X g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7 g h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 X 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9a X **b** Did the organization make a distribution to a donor, donor advisor, or related person? 9b X 10 Section 501(c)(7) organizations. Enter: 10a a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders 11 a **b** Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11 b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. **b** Enter the amount of reserves the organization is required to maintain by the states in 13Ь which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 14a Did the organization receive any payments for indoor tanning services during the tax year? 14a X

b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O

14b

Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a 20 1a Enter the number of voting members of the governing body at the end of the tax year 1b|20 **b** Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other 2 X officer, director, trustee or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 X of officers, directors or trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents 4 X since the prior Form 990 was filed? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? X 6 6 Does the organization have members or stockholders? X 7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? 7 a X 7b b Are any decisions of the governing body subject to approval by members, stockholders, or other persons? X Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8a a The governing body? **b** Each committee with authority to act on behalf of the governing body? 8Ь X Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O 9 X Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Does the organization have local chapters, branches, or affiliates? 10a X b If 'Yes.' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? 10b 11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? 11 a X **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Does the organization have a written conflict of interest policy? If 'No,' go to line 13 X 12 a b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise 12b to conflicts? X c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done 12c X 13 X 13 Does the organization have a written whistleblower policy? 14 Does the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? a The organization's CEO, Executive Director, or top management official 15a X X **b** Other officers of key employees of the organization 15b If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a X b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? 16_b Section C. Disclosure 17 List the states with which a copy of this Form 990 is required to be filed > Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website Another's website X Upon request Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public State the name, physical address, and telephone number of the person who possesses the books and records of the organization 109 S. Wylie St. Lancaster SC 29720 (803) 283-8923

Form 990 (2010)	United	War	٥f	Lancagter	County.	Tnc

57-0564440

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of 'key employee'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order: individual trustees or directors; institutional trustees, officers; key employees, highest compensated employees; and former such persons

Check this box if neither the organization	nor any r	elated	lorg	anız	atio	n com	npen	sated any current office	er, director, or trustee	
(A)	(B) (C)			(D)	(E)	(F)				
Name and title	Average hours		ition (hat app		Reportable compensation from	Reportable compensation from	Estimated
	per week (describe hours for related organiza- tions in Schedule O)	andividial trustee or director	institutional trustee	Offi-ei	key employee	Highest coincensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) Gene Moore										
Chairman/Board Member	1.00	x		x				0.	0.	0.
(2) Ernie Green			Г							.
Vice Chairman/Board Member	1.00	х		x				0.	0.	0.
(3) Karen Yarborough										
Secretary/Board Member	1.00	х		x				0.	0.	0.
(4) Robert E. Rose										
Treasurer/Board Member	1.00	x		х				0.	0.	0.
(5) Steve Sherrill										
Past Chairmman/Board Member	1.00	X		x				0.	0.	0.
(6) Sharon Blackburn										
Board Member	1.00	X						0.	0.	0.
(/) Deborah Boulware										
Board Member	1.00	X						0.	0.	0.
(8) Sherri Brady										<u>-</u>
Board Member	1.00	X						0.	0.	0.
(9) Amy Dixon										· · · · · ·
Board Member	1.00	X						0.	0.	0.
(10) Rhonda Fortune										<u> </u>
Board Member	1.00	X						0.	0.	0.
(11) Gabriel L. Gonzalez										
Board Member	1.00	х						0.	0.	0.
(12) Laura Humphrey										
Board Member	1.00	х						0.	0.	O.
(13) Evelyn Jennette										·
Board Member	1.00	х						0.	0.	0.
(14) Glenda Parkman										<u>,-</u>
Board Member	1.00	х					L	0.	0.	0.
(15) Nikki Pounds										
Board Member	1.00	x		_			1	0.	0.	0.
(16) Babette Sabia										
Board Member	1.00	x			L		L	0.	0.	0.
(17) Russ Sorrells										
Board Member	1.00	x			L		L	0.	0.	<u> </u>
BAA			TEFA	0107	12	/21/10				Form 990 (2010)

Form 990 (2010) United Way of Lancaster	Count	v .	In	ıc.					57-056444	0 Page 8
Part VII Section A. Officers, Directors, Trus					ye	es,	and	d Highest Con		
(A)	(B)	Γ			c)			(D)	(E)	(F)
Name and title	Average hours per week (describe hours for related organi- zations in Sch O)			check	c all t	Mighest compensated employee	Former		Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
(18) Bob Tabor Board Member	1.00	x			-			0.	0.	0.
(19) Brian Trimnal Board Member	1.00	x						0.	0.	0.
(20) Paula Tuten Board Member	1.00	x						0.	0.	0.
(21)	-									
(22)	-									
(23)	-									
(24)	-									
(25)	-									
(26)	†	T	T		T				***************************************	

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation

0.

0.

0.

0.

Section B. Independent Contractors

c Total from continuation sheets to Part VII, Section A

	compensation from the organization		
1	Complete this table for your five highest compensated independent contractors that is	received more than \$100,000 of	

(A) Name and business address	(B) Description of services	(C) Compensation
2 Total number of independent contractors (including but not limited to those listed ab	ove) who received more than	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►

(27)

(28)

(29)

1 b Sub-total

d Total (add lines 1b and 1c)

0.

0.

Forn	n 990 (2010) United Way of Lancaster County	, Inc.		57-0564440	Page 9
rai	VIII Statement of Revenue	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a Federated campaigns . 1a		TOVETILE		012, 010, 01 014
E S	b Membership dues 1b				
S, G	c Fundraising events 1c				
불	d Related organizations 1d				
SIS,	e Government grants (contributions)				
ER.	f All other contributions, gifts, grants, and				
	similar amounts not included above 1f 365,320.				
A ON	g Noncash contributions included in lns 1a-1f* \$				
<u>ر</u> د	h Total. Add lines 1a-1f Business Code	365,320.			
PROGRAM SERVICE REVENUE					
Ĕ	2a				
CE					
E.					
M SE					
SRA.	f All other program service revenue				
Š	g Total. Add lines 2a-2f				
	Investment income (including dividends, interest and other similar amounts)	1,941.	1,941.	0.	0.
	4 Income from investment of tax-exempt bond proceeds	•			
	5 Royalties ▶			-	
	(i) Real (ii) Personal				
	6a Gross Rents				
	b Less. rental expenses				
	c Rental income or (loss)				
	d Net rental income or (loss) ▶				
	7a Gross amount from sales of assets other than inventory (i) Securities (ii) Other				
	b Less cost or other basis and sales expenses				
	c Gain or (loss)				
	d Net gain or (loss)				
OTHER REVENUE	8a Gross income from fundraising events (not including \$				
Š	of contributions reported on line 1c)				
£ 2	See Part IV, line 18				
OTH	b Less direct expenses b				
	c Net income or (loss) from fundraising events 9a Gross income from gaming activities See Part IV, line 19				
	b Less: direct expenses c Net income or (loss) from gaming activities	· · ·			
	10a Gross sales of inventory, less returns and allowances .				
	b Less: cost of goods sold c Net income or (loss) from sales of inventory				
	C Net Income or (10ss) from sales of inventory Miscellaneous Revenue Business Code				
	11a				
	b				
	c				
	d All other revenue				
	e Total. Add lines 11a-11d .				

12 Total revenue. See instructions

0.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

1	7b, 8b, 9b, and 10b of Part VIII.		expenses	Management and general expenses	Fundraising expenses
2	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	210,000.	210,000.	general	
•	Grants and other assistance to individuals in the U.S. See Part IV, line 22				,
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				1
5	Compensation of current officers, directors, trustees, and key employees	60,480.	12,411.	22,208.	25,861.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes	4,627.	949.	1,699.	1,979.
11	Fees for services (non-employees)				
a	Management				
t	Legal				
	Accounting				
	Lobbying				
	Professional fundraising services. See Part IV, line 17				···-
	Investment management fees				
-	Other				
	Advertising and promotion				
13	Office expenses	1,644.	337.	604.	703.
14	Information technology				
15	Royalties	10.000	0.460	4 406	F 404
16	Occupancy	12,000.	2,463.	4,406.	5,131.
17	Travel	2,848.	584.	1,046.	1,218.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19		313.	64.	115.	134.
20	Interest				
21	, , , , , , , , , , , , , , , , , , ,	2,861.	0.	2,861.	0.
22					
23 24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
i	Insurance	2,260.	464.	830.	966.
1	Awards/Special Events	1,181.	242.	434.	505.
	Miscellaneous	240.	49.	88.	103.
(d 211 System	13,390.	13,390.	0.	0.
	Campaign Expenses	1,121.	230.	412.	479.
	All other expenses .	25,386.	7,369.	8,323.	9,694.
	Total functional expenses. Add lines 1 through 24f	338,351.	248,552.	43,026.	46,773.
26 BAA	SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				Form 990 (2010)

Pa	rt X	Balance Sheet			
	•		(A) Beginning of year		(B) End of year
	1	Cash – non-interest-bearing	25.	1	25.
	2	Savings and temporary cash investments	316,441.	2	409,080.
	3	Pledges and grants receivable, net	125,428.	3	93,335.
	4	Accounts receivable, net		4	
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		 5	: _
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
A S	7	Notes and loans receivable, net		7	
ASSETS	8	Inventories for sale or use		8	- 17
Š	9	Prepaid expenses and deferred charges	61.	9	0.
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D			
	Ь	Less: accumulated depreciation 10b	- 	10 c	
	11	Investments – publicly traded securities	····	11	
	12	Investments – other securities. See Part IV, line 11		12	
	13	Investments – program-related. See Part IV, line 11		13	
	14	Intangible assets .		14	
	15	Other assets. See Part IV, line 11		15	
	16	Total assets. Add lines 1 through 15 (must equal line 34)	441,955.	16	502,440.
	17	Accounts payable and accrued expenses	8,658.	17	10,233.
	18	Grants payable	180,000.	18	210,000.
	19	Deferred revenue		19	
ŀ	20	Tax-exempt bond liabilities		20	
A B I	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
L I T	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	-		
E S	22			23	
5	23	Secured mortgages and notes payable to unrelated third parties		24	
	25	Unsecured notes and loans payable to unrelated third parties Other liabilities. Complete Part X of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	188,658.	26	220,233.
	20	Organizations that follow SFAS 117, check here X and complete lines	100,030.	20	220,233.
Ĕ		27 through 29 and lines 33 and 34.			
Ą	27	Unrestricted net assets	238,026.	27	265,585.
400ml-0	28	Temporarily restricted net assets .	15,271.	28	16,622.
Ş	29	Permanently restricted net assets		29	
Q R		Organizations that do not follow SFAS 117, check here and complete			
		lines 30 through 34.			
FUZD	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund .	-	31	
ķ	32	Retained earnings, endowment, accumulated income, or other funds	· · · · · ·	32	
BALAZCES	33	Total net assets or fund balances.	253,297.	33	282,207.
Ē	34	Total liabilities and net assets/fund balances.	441,955.	34	502,440.

BAA

Form 990 (2010)

Form 990 (2010) United Way of Lancaster County, Inc.	57-0564440)	Pa	age 12
Part XI Reconciliation of Net Assets	_			
Check if Schedule O contains a response to any question in this Part XI				\Box
1 Total revenue (must equal Part VIII, column (A), line 12)	11	_		
2 Total expenses (must equal Part IX, column (A), line 25)	1		67,2	
3 Revenue less expenses Subtract line 2 from line 1	2		38,3	
4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	3		28,9	
	4	2	53,2	<u> 297.</u>
o and standard of taria salahood (explain in societaile cy	5			
6 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))		_		
Part XII Financial Statements and Reporting	6	2	82,2	207.
Check if Schedule O contains a response to any question in this Part XII				
Check it ochedule o contains a response to any question in this Part XII	<u> </u>		· ·	<u> </u>
1 Accounting method used to prepare the Form 990: Cash X Accrual Other			Yes	No
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O				
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		2a	x	
b Were the organization's financial statements audited by an independent accountant?		2b		
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight or review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain	f the audit,	2c	х	
In Schedule O d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis	sued on a			and the second s
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Audit Act and OMB Circular A-133?	e Single	3a		
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the re or audits, explain why in Schedule O and describe any steps taken to undergo such audits	quired audit	3ь		x
BAA		Form	990 (2010)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

Employer identification number

Part Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(ii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5	ots ss
The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(ii). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describin section 170(b)(1)(A)(x)). (Complete Part II.) A community trust described in section 170(b)(1)(A)(v)). (Complete Part III.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receifrom activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization aftitudes of the purposes of one organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describ in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part III.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receifrom activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization aftigure 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describ in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receif from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receives related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from granizes and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describe in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receifrom activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization aftigune 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(v). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describin section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receing activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(v). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describin section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receives related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public describin section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross received in section 170(b)(1)(A)(vi). (Complete Part III.) An organization and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
An organization that normally receives a substantial part of its support from a governmental unit or from the general public describin section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross received from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	ots ss
 In section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross received from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one. 	ots ss
 An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross received from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one. 	SS
from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from grinvestment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization aftigure 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	SS
An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one	•
11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box the section 509(a)(b) or section 509(a)(
describes the type of supporting organization and complete lines 11e through 11h.	or at
a	•
By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).	
If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box	
g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?	
Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?	
(ii) A family member of a person described in (i) above?	
(iii) A 35% controlled entity of a person described in (i) or (ii) above?	
h Provide the following information about the supported organization(s)	
(i) Name of supported organization (described on lines 1-9 above or IRC section (see instructions)) (ii) Type of organization (described on lines 1-9 above or IRC section (see instructions)) (iv) Is the organization in column (i) of your governing document? (vi) Is the organization in column (i) organization in column (ii) organization in column (iii) organization in column (iii) Is the organization in column (iii) Is the organization in column (iv) organization in colu	port
Yes No Yes No Yes No	
(A)	
(B)	
(3)	
(3)	
(B) (C)	

Schedule A (Form 990 or 990-EZ) 2010 United Way of Lancaster County, Inc. 57-0564440 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III.)

	, ,						
Sec	tion A. Public Support						
Caleı begir	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants ')	418,249.	543,165.	398,861.	389,068.	365,320.	2,114,663.
	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	418,249.	543,165.	398,861.	389,068.	365,320.	2,114,663.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0.
6	Public support. Subtract line 5 from line 4						2,114,663.
Sec	tion B. Total Support			.			2/114/003.
	ndar year (or fiscal year nning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4	418,249.	543,165.	398,861.	389,068.	365,320.	2,114,663.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	3,975.	3,994.	3,854.	1,508.	1,941.	15,272.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11	Total support. Add lines 7 through 10						2,129,935.
12	Gross receipts from related activi	ties, etc (see instr	uctions)	•		12	
	First five years. If the Form 990 organization, check this box and	stop here		, third, fourth, or f	ifth tax year as a	section 501(c)(3)	▶ []
	tion C. Computation of Pul						
	Public support percentage for 201	•	• •	11, column (f))		. 14	99.28%
	Public support percentage from 2	·	•				99.16%
16 a	a 33-1/3% support test — 2010. If the and stop here. The organization of				the line 14 is 33-1	/3% or more, che	ck this box
t	33-1/3% support test — 2009. If the and stop here. The organization of	ne organization did qualifies as a publi	d not check a box icly supported org	on line 13 or 16a, anization	and line 15 is 33-	-1/3% or more, ch	neck this box ►
17 a	a 10%-facts-and-circumstances te or more, and if the organization r the organization meets the 'facts-	neets the 'facts-an	d-circumstances'	test, check this bo	ox and stop here.	Explain in Part IV	10% ′ how ► □
	or 10%-facts-and-circumstances te or more, and if the organization r organization meets the 'facts-and	neets the 'facts-an I-circumstances' t	d-circumstances' est. The organizat	test, check this bo tion qualifies as a	ox and stop here. publicly supported	Explain in Part IV I organization	/ how the
	Private foundation. If the organiz	ation did not chec	k a box on line 13	, 16a, 16b, 17a, o			
BAA					Scl	nedule 🗛 (Form 9)	90 or 990-F7\ 2010

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support		_ 				
Calen	dar year (or fiscal yr beginning in)►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions and membership fees received (Do not include any unusual grants.')		•	.,			
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						,
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons						
t	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
C	: Add lines 7a and 7b						
8	Public support (Subtract line 7c from line 6.)		-		· 一个	· 在 · · · · · · · · · · · · · · · · · ·	
Sec	tion B. Total Support						
Calen	dar year (or fiscal yr beginning in)≻	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
	Amounts from line 6						
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
(Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on .						
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support. (Add Ins 9, 10c, 11, and 12)						
	First five years. If the Form 990 organization, check this box and	is for the organiza	tion's first, second	d, third, fourth, or	fifth tax year as a	section 501(c)(3)	
Sec	tion C. Computation of Pu	blic Support P	ercentage				
15	Public support percentage for 20	10 (line 8, column	(f) divided by line	13, column (f))		15	*
16	Public support percentage from 2	2009 Schedule A,	Part III, line 15			16	8
Sec	tion D. Computation of Inv	estment Incor	ne Percentage	•			
17	Investment income percentage for	or 2010 (line 10c,	column (f) divided	by line 13, colun	nn (f))	17	- %
18	Investment income percentage fr	om 2009 Schedule	e A, Part III, line 1	7		18	8
19 <i>a</i>	33-1/3% support tests – 2010. If is not more than 33-1/3%, check	the organization of this box and stop	did not check the l	oox on line 14, ar zation qualifies as	nd line 15 is more t s a publicly suppor	than 33-1/3%, and I	ine 17
ł	33-1/3% support tests — 2009. If line 18 is not more than 33-1/3%	the organization	did not check a bo	x on line 14 or lir	ne 19a, and line 16	is more than 33-1/	3%, and lition . ►
20	Private foundation. If the organiz	zation did not ched	k a box on line 14	1, 19a, or <u>1</u> 9b, ch	neck this box and s	ee instructions	►□

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

➤ Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Employer identification number

ni	ted Way of Lancaster County,	Inc.		57-0564440	
	t I Organizations Maintaining Dono	r Advised Funds or Other Similar Fu	ınds or Acc	ounts. Complete	e if
	the organization answered 'Yes' t	o Form 990, Part IV, line 6.			
		(a) Donor advised funds	(b) F	unds and other acc	ounts
l	Total number at end of year				
	Aggregate contributions to (during year)				
	Aggregate grants from (during year)				
	Aggregate value at end of year				
	Did the organization inform all donors and don funds are the organization's property, subject t		onor advised	Yes	☐ No
	Did the organization inform all grantees, donor used only for charitable purposes and not for the purpose conferring impermissible private bene	ne benefit of the donor or donor advisor, or for	ds can be r any other	∏Yes	□No
	rt II Conservation Easements. Compl		s' to Form 9	لبسا	
	Purpose(s) of conservation easements held by		3 (0 1 01111 3	50, 1 art 11, mic	
	Preservation of land for public use (e.g., re		n of an historica	ally important land a	rea
	Protection of natural habitat	· • • • • • • • • • • • • • • • • • • •		historic structure	04
	Preservation of open space		Tor a certified	motoric structure	
	Complete lines 2a through 2d if the organization	n hold a qualified concentration contribution in	the form of a	concorration eacom	ont on the
	last day of the tax year	in held a qualified conservation contribution in	i tile lollil ol a t	conservation easem	ent on the
			163	Held at the End of t	he Tax Yea
	a Total number of conservation easements		2a		
	b Total acreage restricted by conservation easen	nents	2b		
	c Number of conservation easements on a certifi		2c	.,	
	d Number of conservation easements included in	• •	 		
	structure listed in the National Register		2d		
	Number of conservation easements modified, tax year ▶	ransferred, released, extinguished, or termina	ited by the orga	nization during the	
ļ	Number of states where property subject to co	nservation easement is located >			
;	Does the organization have a written policy recand enforcement of the conservation easemen	garding the periodic monitoring, inspection, hats it holds?	ndling of violat	ions, Yes	☐ No
	Staff and volunteer hours devoted to monitoring	g, inspecting, and enforcing conservation ease	ements during	the year	_
,	Amount of expenses incurred in monitoring, in	specting, and enforcing conservation easemer	nts during the y	ear	
	Does each conservation easement reported on 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?	line 2(d) above satisfy the requirements of se	ection	☐ Yes	□No
)	In Part XIV, describe how the organization repinclude, if applicable, the text of the footnote to	orts conservation easements in its revenue ar o the organization's financial statements that o	nd expense stat describes the o	ement, and balance	sheet, and
•	conservation easements. rt III Organizations Maintaining Colle	ections of Art, Historical Treasures,	or Other Sir	nilar Assets.	
	Complete if the organization ans	wered 'Yes' to Form 990, Part IV, lin	ie 8.		
I	a If the organization elected, as permitted under art, historical treasures, or other similar assets in Part XIV, the text of the footnote to its finan	s held for public exhibition, education, or resea	enue statement arch in furthera	and balance sheet nce of public service	works of e, provide,
	b If the organization elected, as permitted under historical treasures, or other similar assets hel following amounts relating to these items:	SFAS 116 (ASC 958), to report in its revenue d for public exhibition, education, or research	statement and in furtherance	l balance sheet worl of public service, pr	ks of art, ovide the
	(1) Revenues included in Form 990, Part VIII,	line 1		► \$	
	(ii) Assets included in Form 990, Part X .			-\$	
2	If the organization received or held works of a amounts required to be reported under SFAS		for financial ga	in, provide the follo	wing
	a Revenues included in Form 990, Part VIII, line			► \$	
	h Assats included in Form 990. Part Y	·		_ <u>- i</u>	

Schedule D, (Form 990) 2010 Unite						57-05			Page 2
Part III Organizations Mainta	<u>ining Colle</u>	ctions of	<u>Art, Histo</u>	<u>rical</u>	Treasures, or	Other Similar As	sets (c	<u>ontinu</u>	<u>ed)</u>
3 Using the organization's acquisition items (check all that apply):	on, accession,	and other re		_	_	hat are a significant us	e of its o	ollection	า
a Public exhibition		•	d 📙 Loan o	r exch	ange programs				
b Scholarly research		•	e U Other			<u>_</u>			
c Preservation for future general									
4 Provide a description of the organ Part XIV.			·	-	_		e in		
5 During the year, did the organizat assets to be sold to raise funds ra	ion solicit or r ather than to b	eceive dona ie maintaine	tions of art, d as part of	histori the or	cal treasures, or ganization's colle	other similar ction?	Yes	Γ	No
Part IV Escrow and Custodia 9, or reported an amo	l Arrangem	ents. Cor	nplete if o	rgan			990, P	art IV,	line
1a is the organization an agent, trus included on Form 990, Part X?						r assets not ·	Yes] No
b If 'Yes,' explain the arrangement	ın Part XIV an	d complete	the following	table	:	Г			
						<u> </u>	Amoun	t	
c Beginning balance						1c			
d Additions during the year .						1d			
e Distributions during the year					•	1e		•	
f Ending balance		- 000 D- 4	V b == 013	•	•	. <u>If</u>			7
2a Did the organization include an a		n 990, Part .	X, line 217				∐ Yes	L	_ No
Part V Endowment Funds. Co		ho organi	zation and	woro	d 'Voc' to For	m 000 Part IV Jun	0 10		
Part V Endowment Funds. Co	(a) Current		(b) Prior year		(c) Two years back	i .		Four year	e back
1 a Beginning of year balance	(a) Current	year	(b) Filor year	-	(c) I wo years back	(u) Tillee years back	(6)	Tour year	3 Dack
b Contributions				\rightarrow			-	·	
c Net investment earnings, gains,									
and losses				\rightarrow					
d Grants or scholarshipse Other expenditures for facilities									
and programs									i
f Administrative expenses									
g End of year balance									
2 Provide the estimated percentage	of the year e	nd balance l	held as [.]						
a Board designated or quasi-endow	/ment ►		_ %						
b Permanent endowment ►	€								
c Term endowment ►	——-								
3a Are there endowment funds not in organization by:	n the possessi	on of the or	ganization th	at are	held and admini	stered for the		Yes	No
unrelated organizations					•		3a(i)		
(ii) related organizations							3a(ii)		<u> </u>
b If 'Yes' to 3a(II), are the related of	irganizations li	ısted as requ	uired on Sch	edule	R?		3b		<u> </u>
4 Describe in Part XIV the intended									
Part VI Land, Buildings, and	Equipment	See For	<u>m 990, Pa</u>	<u>rt X,</u>	line 10.				
Description of investment	Ł	(a) Cost or (invest			Cost or other asıs (other)	(c) Accumulated depreciation	(d)	Book va	ılue
1a Land							 		
b Buildings	!						 		
c Leasehold improvements	ļ						-		
d Equipment							├		
e Other		L					├		
Total. Add lines 1a through 1e (Column	n (d) must equ	ial Form 990), Part X, co	lumn (B), line 10(c))		1		202 000
BAA						Scho	edule D (rorm 99	JU) 2010

Schedule **D** (Form 990) 2010

	D (Form 990) 2010 United Way of La			е 3
Part VII	Investments-Other Securities. See			
	(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value	
(1) Financ	cial derivatives			
(2) Closely	y-held equity interests			
(3) Other				
<u>(A)</u>				
(B)				
(C)				
(D)				
(E)				
<u>(F)</u>				
(G)				
<u>(H)</u>				
_(1)				
	ımn (b) must equal Form 990 Part X, column (B) line 12).			
Part VII	I Investments-Program Related. (See	<u>e Form 990, Part X, Iı</u>	ne 13)	
	(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value	
(1)				
(2)				
(3)				
(4)	•			
_(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
	min (b) made equal revini deel raiting selamin (b) mid re)	<u> </u>		
Part IX	Other Assets. (See Form 990, Part)			
	(a) [Description	(b) Book value	
(1)				
(2)				
(3)		 		
(4)		 -		
(5)				
(6)				
(7)				
(8)				—
<u>(9)</u> (10)				
	plumn (b) must equal Form 990, Part X, column((D) Juno 15)	>	
Part X	Other Liabilities. (See Form 990, Par			
I all X	(a) Description of liability	(b) Amount		
(1) Fede	eral income taxes	(b) Amount		
(2)	Stat moorne taxes			
(3)			-	
(4)				
(5)				
(6)	·····			
(7)	· · · · · · · · · · · · · · · · · · ·		7	
(8)			┪	
(9)			┪	
(10)			7	
(11)			7	
	mn (b) must equal Form 990, Part X, column (B) line 25)	•	7	
	(ASC 740) Footnote In Part XIV, provide the tex	t of the footnote to the orga	inization's financial statements that reports the	

	edule D (Form 990) 2010 United way of Lancaster County, Inc.	57-0564440	Page 4
Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements		
1	Total revenue (Form 990, Part VIII,column (A), line 12)		367,261.
2	Total expenses (Form 990, Part IX, column (A), line 25)		338,351.
3	Excess or (deficit) for the year Subtract line 2 from line 1		28,910.
4	Net unrealized gains (losses) on investments .		
5	Donated services and use of facilities		
6	Investment expenses		
7	Prior period adjustments		
8	Other (Describe in Part XIV)		
9	Total adjustments (net) Add lines 4 through 8		
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9		28,910.
Pa	rt XII Reconciliation of Revenue per Audited Financial Statements With Revenue	per Return	
1	Total revenue, gains, and other support per audited financial statements	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	÷.,	
	a Net unrealized gains on investments . 2a		
	b Donated services and use of facilities 2b		
	c Recoveries of prior year grants		
	d Other (Describe in Part XIV)	·	
	e Add lines 2a through 2d	2e	
3		3	
_	Amounts included on Form 990, Part VIII, line 12, but not on line 1	-	
	a Investments expenses not included on Form 990, Part VIII, line 7b		
	b Other (Describe in Part XIV)		
	c Add lines 4a and 4b		
	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	4c	
	rt XIII Reconciliation of Expenses per Audited Financial Statements With Expense	1 5 1	
	Total expenses and losses per audited financial statements		
1		1	
2			
		 	
		 	
		─ ┤ 。	
_	e Add lines 2a through 2d	2e	
3	1 1	3	
4			
	a Investments expenses not included on Form 990, Part VIII, line 7b b Other (Describe in Part XIV) 4b	─ ┤	
	b Other (Describe in Part XIV) c Add lines 4a and 4b		
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	4c 5	
_	rt XIV Supplemental Information		
Par	nplete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4, Pat V, line 4; Part X, line 2; Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also con additional information.	ort IV, lines 1b and 2b, aplete this part to prov	ide
	·		

TEEA3304 02/11/11

Schedule **D** (Form 990) 2010

BAA

SCHEDULE 1 (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22. ► Attatch to Form 990.

2010

OMB No 1545-0047

Open to Public.

United Way of Lancaster County, Inc.	Inc.	٩				57-0564440	0
_, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ostantiate the amos or assistance?	ount of the grants	if the grants or assistance, the grantees	ntees' eligibility for the	grants or assistance,	and	X Yes No
	Government	s and Organiz	ations in the Unite	d States. Complet	e if the organizat	ion answered 'Y	es' to
Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed	ly recipient that lonal space is	at received mo	ore than \$5,000. Cl	neck this box if no	one recipient rec	eived more than	\$5,000.
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
32							
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1							
(Z)							
(a)							
(4)							
ල							
ω							
2 Enter total number of section 501(c)(3) and government organization	overnment organı	zations		:	:	A . A	
_	e Instructions for	Form 990.		TEEA3901	10/29/10	Sched	Schedule I (Form 990) 2010

Page 2 57-0564440

Schedule I (Form 990) 2010 United Way of Lancaster County, Inc.

Part III. Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
-					
2					
က					
4					
D.					
9					
Parive Supplemental Information. Complete this part to provide the information required in Part I, line Part I Line 2All_agencies make periodic reports showing how funds are spen	plete this part to p	rovide the informations.	tion required in Pa	ابد ان	and any other additional information. along
Pt I Line 2with what is budgeted and a	oudgeted and a	re subject to inquires and reviews.	inguires and r	GVİGWS	
		! ! ! ! !			
		! ! ! ! !			
	 	 	 	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	

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Schedule I (Form 990) 2010

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered 'Yes' to Form 990, Part IV, line 23.
 Attach to Form 990.
 See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

United Way of Lancaster County, Inc.

Employer identification number

57-0564440

rar	T Questions Regarding Compensation			
			Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			1
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			1
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
				i
t	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If 'No,' complete Part III to explain	1 b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
_	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		ļ
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply			
	Compensation committee Written employment contract	ļ		
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a	-	х
t	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		x
•	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		х
	If 'Yes' to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:			
á	The organization?	5a		x
ŀ	Any related organization?	5 b		х
	If 'Yes' to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
á	The organization?	6a		X
t	Any related organization?	6b		х
	If 'Yes' to line 6a or 6b, describe in Part III			
7	·			
,	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 67 If 'Yes,' describe in Part III	7		x
	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial			
J	contract exception described in Regulations section 53.4958-4(a)(3)? If 'Yes,' describe in Part III	8		x
9	If 'Yes' to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations			
	section 53.4958-6(c)?	9		1

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2010

Page 2

Schedule J (Form 990) 2010 United Way of Lancaster County, Inc.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

			70174 0001					Comparation
ome N (A)	(b) Break	KGOWN OF	(B) Breakdown of W-2 and/or 1099-MISC compensation (B) Base (II) Bonus and incentive (III) Other	(iii) Other	other deferred	benefits	(E) rotat of courries (B)(i)-(D)	reported in prior
(A) Name	compensation	Ē	сотрепѕаноп	reportable compensation	compensation			Form 990 or Form 990-EZ
	 	27,040.	0.		0	0	27,040.	0
1 Stacy Boyd	 - - - -	0	0	0				
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2 Melanie Outlaw		0.	0.					
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2	(II)				: 1			
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11	(1)							
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16								
ВАА				TEEA4102 07/	07/20/10		Sched	Schedule J (Form 990) 2010

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2010

Department of the Treasury Internal Revenue Service Name of the organization

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Open to Public

Employer identification number

United Way of Lancaster County, Inc.	57-0564440
Pt VI-B, Line 11a Governing documents, conflict of interest police	ry, and financial
statements are available to the public upon rec	west
Pt VI-B, Line 12c Policy is in place for annual reviews with all	employees.
Pt VI-B, Line 15 Treasuer and Finance Committee.	
Pt XII, Line 3b No Federal Funds Received.	
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