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01/24/2012 Fg 5

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047 2010 Open to Public

Inspection 07/01/10 06/30/11 For the 2010 calendar year, or tax year beginning and ending Employer identification number C Name of organization Check if applicable ALTERNATIVES INC Address change 54-0948440 Doing Business As Name change Number and street (or P O box if mail is not delivered to street address) Room/suite Telephone number Initial return 2021 CUNNINGHAM DRIVE 757-838-2330 B Terminated City or town, state or country, and ZIP + 4 HAMPTON VA 23666-3325 986,772 Amended return G Gross receipts \$ Name and address of principal officer Application pending H(a) Is this a group return for affiliates? Yes KATHY JOHNSON 2021 CUNNINGHAM DRIVE H(b) Are all affiliates included? If "No," attach a list (see instructions) HAMPTON 23666-3325 X 501(c)(3) 501(c) ◀ (insert no) 4947(a)(1) or Tax-exempt status WWW.ALTINC.ORG Website: ▶ H(c) Group exemption number ▶ M State of legal domicile X Corporation Year of formation 1996 VΑ Form of organization Trust Association Other > Part I Summary 1 Briefly describe the organization's mission or most significant activities INSPIRING YOUNG PEOPLE TO REALIZE THEIR INHERENT POTENTIAL AS VALUABLE Activities & Governance MEMBERS OF THE COMMUNITY AND INSPIRING ADULTS TO RECOGNIZE THIS SAME POTENTIAL. 3 Number of voting members of the governing body (Part VI, line 1a) 16 4 Number of independent voting members of the governing body (Part VI, line 1b) 16 5 Total number of individuals employed in calendar year 2010 (Part V, line 2a) 15 5 27 6 Total number of volunteers (estimate if necessary) 6 FEB 1 5 2012 7a 7a Total unrelated business revenue from Part VIII, column (C), line 12 b Net unrelated business taxable income from Form 990-T, line 34 Pnor Year **Current Year** 444 596,600 763, 8 Contributions and grants (Part VIII, line 1h) 390,126 902 256. 9 Program service revenue (Part VIII, line 2g) 164 46 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 393 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 022, 903 986, 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 924 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 14 Benefits paid to or for members (Part IX, column (A), line 4) 872,195 700,372 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 14,050 **b** Total fundraising expenses (Part IX, column (D), line 25) 246,478 243,987 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 1,189,597 010,278 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) -166,694 -23,506 19 Revenue less expenses Subtract line 18 from line 12 58 **Beginning of Current Year** End of Year 212,033 197 20 Total assets (Part X, line 16) 114 ,035 .844 21 Total liabilities (Part X, line 26) 998 22 Net assets or fund balances Subtract line 21 from line 20 492 Signature Block Under penalties of penury, I declare that (Nave exampled this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Date Signature of officer OLIVER JONE\$ TREASURER Here Type or print name and title Print/Type preparer's name Preparer's signature Date Check PTIN Paid CARLSON WOO 01/24/12 self-employed P00103069 CARLSON WOO Preparer OVERBEY WOO LLC 20-4252216 Firm's EIN ▶ Firm's name **Use Only** PO BOX 73294 804-794-8403 23235-8029 RICHMOND, VA Firm's address X Yes No May the IRS discuss this return with the preparer shown above? (see instructions) For Paperwork Reduction Act Notice, see the separate instructions. Form **990** (2010)

Form 990 (2010	O) ALTERNATIVES			948440	Page
Part III		am Service Accomplishro Contains a response to		# III	Σ
INSPIR	escribe the organization's mis RING YOUNG PEO RS OF THE COMM	ssion PLE TO REALIZE T	THEIR INHERENT	POTENTIAL AS VAI RECOGNIZE THIS S	LUABLE
prior Form If "Yes," of 3 Did the or services? If "Yes," of 4 Describe 501(c)(3)	m 990 or 990-EZ? describe these new services rganization cease conducting the conduction of the exempt purpose achieve and 501(c)(4) organizations	g, or make significant changes ir	n how it conducts, any progran ion's three largest program se re required to report the amou	n ervices by expenses Section	Yes X N
PREVEN ALTERN	ITION: UTILIZI NATIVE INCREAS	54,965 includii VICE PROGRAMS: NG A YOUTH LEADE ED THE SOCIAL CO NDARY SCHOOL STU	SCHOOL BASED ERSHIP MODEL, OMPETENCE AND I		
RESEAR SECOND KNOWLE	RCH BASED CURR DARY SCHOOL ST DGE, AND ABIL	109,930 includion ROGRAMS, GENERAI ICULA, ALTERNATI UDENTS BY INCREA ITY TO PREVENT S ND OTHER DRUG US	L/OTHER: UTILIZ IVE SERVED 652 ASING THEIR AWA BEXUAL VIOLENCE	ARENESS,	
COMMUN DEVELO ENGAGE LEADER	IITY BASED LEA PPMENT: UTILIZ EMENT STRATEGI RSHIP SKILLS O	206,436 includion programs BULDING PROGRAMS DERSHIP TRAINING ING SERVICE LEAF ES, ALTERNATIVES F 640 SECONDARY MMUNITY ISSUES.	S: NEIGHBORHOOD AND COMMUNITY RNING AND YOUTH INCREASED THE	CIVIC	
(Expense	ogram services (Describe in es \$ 511, 6		65,919) (R	evenue \$)

-					
	Part IV	Check	list of Red	ruired Sc	hedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2	Χ	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
	candidates for public office? If "Yes," complete Schedule C, Part I	3		Χ
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		<u>X</u>
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,			
	Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have			
	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes,"			
	complete Schedule D, Part I	6		Χ_
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"			
	complete Schedule D, Part III	8		Χ
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part			
	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			
	complete Schedule D, Part IV	9		Χ
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-			
	endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	<u>X</u>	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more			
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets			3.7
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	446	İ	v
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	40-	v l	
	Schedule D, Parts XI, XII, and XIII	12a	Х	
þ	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if	40.		v
	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	\rightarrow	
14a		14a		X
þ		446		Х
4 5	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	ĺ	Χ
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance			
10	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Χ
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			
••	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Χ
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			_ <u></u>
. •	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		Χ
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	$\overline{}$		
-	If "Yes," complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		Х
	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note . Some			
	Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Forr	n 990 (2010) ALTERNATIVES INC 54-0948440		F	age <u>4</u>
_	art IV Checklist of Required Schedules (continued)			
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations			, <i>,</i>
	in the United States on Part IX, column (A), line 19 If "Yes," complete Schedule I, Parts I and II	21	ļ	X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States		١,,	
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		X	_
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated			.,
	employees? If "Yes," complete Schedule J	23	ļ —	X
24a	· · · · · · · · · · · · · · · · · · ·			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			\ _V
	through 24d and complete Schedule K. If "No," go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		-
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	-	├
25a			•	,,
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a	┼	X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?	0.51		_v
	If "Yes," complete Schedule L, Part I	25b	 	X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			l v
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?	27		X
	If "Yes," complete Schedule L, Part III	27	†	<u> </u>
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			ł
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)	28a	1	Х
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	204	\vdash	 ^
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete	28b		Х
_	Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)	200	 	<u>^</u>
С	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	İ	Х
20	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	X	 '`
29	Did the organization receive more than \$25,000 in non-cash contributions in Tes, complete 3chedule W	25	1 ^ <u>`</u>	1
30	conservation contributions? If "Yes," complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,	- 50	 	 ^
31	Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"	"	†	
32	complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	<u>32</u>	1	 ^^
JJ	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,	-33	†	† * *
J44	IV, and V, line 1	34		Х
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	<u> </u>	X
33	is any related organization a controlled entity within the incarning of section of 2(b)(10).	<u> 55</u>		

Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,

related organization? If "Yes," complete Schedule R, Part V, line 2

19? Note. All Form 990 filers are required to complete Schedule O

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and

Form 990 (2010)

36

37

Yes X No

36

37

Part V, line 2

Part VI

01/24/2012 Pg 9 54-0948440 Form 990 (2010) ALTERNATIVES INC Page 5 Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response to any question in this Part V No Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return Χ If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a If "Yes." has it filed a Form 990-T for this year? If "No." provide an explanation in Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5ç Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6a If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was 7c 7d If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e 7f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g 7h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? h

Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting

organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?

Sponsoring organizations maintaining donor advised funds.

Did the organization make any taxable distributions under section 4966?

Did the organization make a distribution to a donor, donor advisor, or related person?

10 Section 501(c)(7) organizations. Enter

Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities

Section 501(c)(12) organizations. Enter

Gross income from members or shareholders

Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)

Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

Section 501(c)(29) qualified nonprofit health insurance issuers.

Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O

Enter the amount of reserves the organization is required to maintain by the states in which

the organization is licensed to issue qualified health plans

Enter the amount of reserves on hand

Did the organization receive any payments for indoor tanning services during the tax year?

If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O b

10a 10b 11a 11b 12a 12b

8

9a

9b

13a

13b 13c 14a Form 990 (2010) ALTERNATIVES INC

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule

	"No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change	jes in Sche	edule	•
	O. See instructions.			
	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 16			
b	Enter the number of voting members included in line 1a, above, who are independent 16 16			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		X_
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6		X
7a	Does the organization have members, stockholders, or other persons who may elect one or more members			
<i>,</i> u	of the governing body?	7a		X
L	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		X
ь	Did the organization contemporaneously document the meetings held or written actions undertaken during	15		
8				
	the year by the following	0-	Χ	
а	The governing body?	8a		
b	Each committee with authority to act on behalf of the governing body?	8b	Χ	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			3.7
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		<u>X</u>
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Reve	nue Code.)	
			Yes	No
l0a	Does the organization have local chapters, branches, or affiliates?	10a		<u>X</u>
b	If "Yes," does the organization have written policies and procedures governing the activities of such	į l		
	chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
l1a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the	ľ		
	form?	11a	Χ	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	X	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	Χ	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
-	describe in Schedule O how this is done	12c	X	
13	Does the organization have a written whistleblower policy?	13	Χ	
14	Does the organization have a written document retention and destruction policy?	14		Х
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
_	The organization's CEO, Executive Director, or top management official	15a	Χ	
a	Other officers or key employees of the organization	15b		X
þ	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)	130		- ^`
40-	·]]		ľ
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement	46-		v
_	with a taxable entity during the year?	16a		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		<u></u>
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶ VA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available			
	for public inspection Indicate how you make these available. Check all that apply			
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,			
	and financial statements available to the public			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the			
	organization ▶ DEIDRE SWINDELL 2021 CUNNINGHAM DRIVE			
Н	AMPTON VA 23666	757-83	<u>8-2</u>	330

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- **1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

X Check this box if neither the organ	•	relate	ed or	ganı	zatio	ns co	ompe	ensated any current officer,	director, or trustee	_
(A) Name and Title	(B) Average	Pos	ition (C) k all t	hat aj	oply)	(D) Reportable	(E) Reportable	(F) Estimated
	hours per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) SANDY DONALDSON										
PRESIDENT	1.00	X	ļ	X		<u> </u>		0	0	0
(2) DR. PAUL ARAVICH				ļ					_	_
PAST PRES.	1.00	X		<u> </u>				0	0	0
(3) RICK BAGLEY	1 00					ł				^
TREASURER	1.00	X				<u> </u>		0	0	0
(4) KATHY MONTEITH	1 00	.,								0
MEMBER TOUNGON	1.00	X						0	0	0
(5) MARY C. JOHNSON	1.00	X						o	0	0
VICE PRESIDENT (6) LINDA CURTIS	1.00	<u> ^</u>		-	-	╁	-	<u> </u>	U	<u> </u>
MEMBER	1.00	X						0	0	0
(7) LARRY GIBSON	1.00	 ^ `	\vdash	\vdash		\vdash				0
MEMBER	1.00	X						0	0	0
(8) MICHELE JONES										
MEMBER	1.00	X		X				0	0	0
(9) HANK LEWIS	-									
MEMBER	1.00	X						0	0	0
(10) ARIEL BURFORD										
MEMBER	1.00	X				ļ		0	0	0
(11) LETIA DREWRY		l	ŀ				ļ			
MEMBER	1.00_	X	_			<u> </u>		0	0	0
(12) COURTNEY GARDNER	1 00	,,							•	_
MEMBER (13) ANGELAINE HARMON	1.00 E MASON	X	\vdash	_	 	├	⊢	0	0	0
` ·	1.00	X						0	0	0
MEMBER (14) OLIVER JONES	1.00	1	-		├-	\vdash			Ü	<u> </u>
TREASURER	1.00	x		Х				0	0	0
(15) GABRIEL MORGAN	1.00	 ''`	 	<u> </u>	\vdash		 			
MEMBER	1.00	X						o	0	0
(16) BRAD HUFFMAN	-	Τ		<u> </u>						
MEMBER	1.00	Х		L				0	0	0
DAA										Form 990 (2010)

Pa	rt VII Section A. Officers	, Directors, Trus	tees	, Ke	y Em	plo	ees,	an	d Highest Compensated E	mployees (continued)				
hours per				ition (C) k all t	hat aş		(D) Reportable	(E) Reportable compensation from		(F) Estimate amount		
		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	co 0 2	other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other other	ation e tion ted	
(17)														
(18)														
(19)		1												
(20)	,									,,,,				
(21)						<u> </u>								
(22)				ļ }										
(23)									-					
(24)						_								
(25)									-					
(26)												<u>. </u>		
(27)		,												
(28)								_			·			
1b c	Sub-total Total from continuation shee	ets to Part VII. Se	ectio	n A	•			>						
_d	Total (add lines 1b and 1c)							>						
2	Total number of individuals (increportable compensation from				ose	liste	d abo	ove)	who received more than \$1	00,000 in		. <u> </u>		
3	Did the organization list any fo								ee, or highest compensated		ſ		Yes	No
4	employee on line 1a? If "Yes," For any individual listed on line organization and related organ	1a, is the sum o	f rep	ortab	ole co	ompe	ensat	ion	and other compensation from	m the	Ì	3		<u> </u>
5	individual Did any person listed on line 1									dividual	-	4		<u>X</u>
_	for services rendered to the or		s," c	omp	lete :	Sche	dule	J fo	r such person			5		<u>X</u>
1	Ction B. Independent Contract Complete this table for your five compensation from the organia	e highest compe	nsate	ed inc	depe	nde	nt co	ntra	ctors that received more tha	n \$100,000 of				
		(A) I business address							Descrip	(B) otion of services		Соп	(C) npensat	ion
								_						
							_,	L						_
2	Total number of independent or received more than \$100,000								e listed above) who	0				
DAA												Form	990	(2010)

Pa	<u>irt V</u>	III Statement of	<u>f Reveni</u>	16					
						(A) Total revenue	(B) Related or	(C) Unrelated	(D) Revenue
							exempt function	business revenue	excluded from tax under sections
_	_	-					revenue		512, 513, or 514
Program Service Revenue Contributions, gifts, grants	1a	Federated campaigns	<u> </u>	la					
P D	b	Membership dues		<u>1b</u>					
£, E	С	Fundraising events		lc					
<u>.</u>	d	Related organizations		ld					
sir	9	• .	· -	ie					
章	f	All other contributions, gifts, gran and similar amounts not included			506 600				
들			L	lf	596,600				
and	9		in lines 1a-1f	\$	27,909	E00 000			
	n	Total. Add lines 1a-1f			<u> </u>	596,600			
ž Č					Busn. Code	200 126	200 126		
ě	2a	CLIENT SERVICE	E FEE		+	390,126	390,126		
9	b				 				
Ž	C				 				
Š	d				 				
gra	6	All other program consu							
P.	'	All other program service Total. Add lines 2a–2f	ce revenue		•	390,126	<u>. </u>	·	
_	3	Investment income (inc	sludina divir	lande intere	-	390,120		<u></u>	
	, J	and other similar amou	_	Jenus, miere	,st,	46	46		
	4	Income from investmen		emnt hond n	roceeds	10	70		
	5	Royalties	it of tax-cx	cinpt bond p	locceds				
			(ı) Real	(11)	Personal				
	6a	Gross Rents	.,	1					
	b	Less rental exps							
	c	Rental inc or (loss)							
	d	Net rental income or (lo	oss)		•				
	7a	Gross amount from (1)	Securities	(1	ıı) Other				
		sales of assets other than inventory							
	b	Less cost or other							
		basis & sales exps							
	С	Gain or (loss)							
	d	Net gain or (loss)			>				
Φ.	8a	Gross income from fundrais	ising events						
Other Revenue		(not including \$							
96		of contributions reported or	n line 1c)						
F.		See Part IV, line 18		a					
Ĕ	b	Less direct expenses		b					
0	С	Net income or (loss) fro		ing events	•				
	9a	Gross income from gaming	g activities						
		See Part IV, line 19		a					
		Less direct expenses		b					<u> </u>
		Net income or (loss) fro		activities	•				
	10a	Gross sales of inventor	-						
		returns and allowances		a					
		Less cost of goods sol		ь					
	<u>c</u>	Net income or (loss) fro	•	inventory	_				
		Miscellaneous	Kevenue		Busn. Code				
	11a				-				
	b				1				
	C	All other recent				+			
	d	All other revenue	1.4						_
	θ 42	Total revenue See ups				986,772	390,172	0	0
	12	Total revenue. See ins	รแนบแบทร			500,112	J3U, 1/2	U	<u> </u>

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

		t complete column (A) but are			
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and			governa oxposition	
•	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
_	the U S See Part IV, line 22	65,919	65,919		
3	Grants and other assistance to governments,				
_	organizations, and individuals outside the				
	U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees				
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salanes and wages	561,000	499,683	51,892	9,425
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)	34,842	31,034	3,223	585
9	Other employee benefits	58,226	51,862	5,386	978
10	Payroll taxes	46,304	41,243	4,283	778
11	Fees for services (non-employees)			1	
а	Management				
b	Legal				•
С	Accounting				
d	Lobbying				
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other				
12	Advertising and promotion				
13	Office expenses	18,193	16,206	1,721	266
14	Information technology				
15	Royalties				
16	Occupancy	88,000	81,432	5 , 558	1,010
17	Travel	21,465	21,080	312	73
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	5 , 331	4,438	814	79
20	Interest	3,093		3,093	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	8,218	6,574	1,644	
23	Insurance	7,252		7,252	
24	Other expenses Itemize expenses not covered				
	above (List miscellaneous expenses in line 24f lf				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O)				
а	PROFESSIONAL FEES	49,582	35,764	13,818	
b	SUPPLIES	37,362	25,185	11,321	856
C	MISCELLANEOUS	5,491	2,520	2,971	
d			,		
8					
f	All other expenses	,			
25	Total functional expenses. Add lines 1 through 24f	1,010,278	882,940	113,288	14,050
26	Joint costs. Check here ▶ ☐ If following				
	SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column				
	(B) joint costs from a combined educational				
	campaign and fundraising solicitation		L		
DAA					Form 990 (2010)

<u>Part</u>	X Balance Sheet		T	(A)		(B)
				Beginning of year		End of year
1	Cash—non-interest bearing			48,227	1	31,273
2	Savings and temporary cash investments				2	
3	Pledges and grants receivable, net			59 , 000	3	59,000
4	Accounts receivable, net			80 , 602	4	91,077
5	Receivables from current and former officers, directors, tru	stees, key				
	employees, and highest compensated employees. Comple	te Part II of	1			
	Schedule L		L		5	
6	Receivables from other disqualified persons (as defined ur	ider section				
i	4958(f)(1)), persons described in section 4958(c)(3)(B), an	d contributing				
ļ	employers and sponsoring organizations of section 501(c)(9) voluntary				
	employees' beneficiary organizations (see instructions)				6	
7 8	Notes and loans receivable, net				7	_
8 8	Inventories for sale or use		Γ		8	
6 9	Prepaid expenses and deferred charges				9	
10	a Land, buildings, and equipment cost or					
	other basis Complete Part VI of Schedule D	10a	190,389			
t	Less accumulated depreciation	10b	190,389 174,403	24,204	10c	15,986
11	Investments—publicly traded secunties	•			11	•
12			Ī		12	
13	Investments—program-related See Part IV, line 11		Ī		13	
14	Intangible assets		Γ		14	
15	Other assets See Part IV, line 11		Ţ		15	
16	Total assets. Add lines 1 through 15 (must equal line 34)			212,033	16	197 , 336
17	Accounts payable and accrued expenses			66,997	17	39,926
18	Grants payable				18	
19	Deferred revenue				19	
20	Tax-exempt bond liabilities				20	
g 21	Escrow or custodial account liability Complete Part IV of S	chedule D			21	
			Γ			
5	employees, highest compensated employees, and disquali	· ·				
<u> </u>	Complete Part II of Schedule L				22	
23		arties			23_	
24	Unsecured notes and loans payable to unrelated third part	ies	-		24	
25	Other liabilities Complete Part X of Schedule D			47,038	25	82 , 918
26	Total liabilities. Add lines 17 through 25			114,035	26	122,844
2	Organizations that follow SFAS 117, check here ▶ X	and complete				
2	lines 27 through 29, and lines 33 and 34.	•				
<u> </u>	Unrestricted net assets			-3,222	27	74,492
28	Temporanly restricted net assets			101,220	28	
2 29					29	
5	Organizations that do not follow SFAS 117, check here	and and				
<u>-</u>	complete lines 30 through 34.	_				
27 28 29 30 31 32 33 34					30	
31		ınd	Γ		31	
g 32					32	
33	_			97,998		74,492
יי מ				212,033	34	197,336

om	1990 (2010) ALTERNATIVES INC 54-U94844U			Pa	<u>ge 12</u>
Pa	Int XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	9	86 <u>,</u>	772
2	Total expenses (must equal Part IX, column (A), line 25)	2	1,0	10,	<u> 278</u>
3	Revenue less expenses Subtract line 2 from line 1	3	_	23,	<u>506</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		97,	998
5	Other changes in net assets or fund balances (explain in Schedule O)	5			
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,				
	column (B))	6		74,	492
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				
	Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	Χ	
	If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were				
	issued on a separate basis, consolidated basis, or both				
	X Separate basis Consolidated basis Both consolidated and separate basis		ļ		
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				
	the Single Audit Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3b		

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

2010

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Part I

ALTERNATIVES INC

Employer identification number 54-0948440

he (o <u>rga</u> r	nization is not a	a private foundation because	it is (For lines 1 through 11, che	ck only or	ie box)							
1		A church, con	evention of churches, or asso	ciation of churches described in	section 1	70(b)(1)(/	۹)(i).						
2		A school desc	cribed in section 170(b)(1)(A	A)(ii). (Attach Schedule E)									
3		A hospital or a	a cooperative hospital service	e organization described in secti	on 170(b)	(1)(A)(iii)							
4	П	A medical res	earch organization operated	in conjunction with a hospital des	scribed in	section 1	70(b)(1)	(A)(iii).	Enter th	e hospi	tal's name,		
	_	city, and state	•										
5				a college or university owned or	operated	by a gove	mmenta	l unit de	scnbed	ın			
	_	section 170(b)(1)(A)(iv). (Complete Part I	1)									
6	\Box	•		vernmental unit described in sec	tion 170(b)(1)(A)(v).						
7	X		-	ubstantial part of its support from			•	the aei	neral nu	blic			
•		-	section 170(b)(1)(A)(vi). (Co		a govern	ornar ar	0 0	90.	ю. а. ра				
8	\Box			70(b)(1)(A)(vi). (Complete Part II	,								
9	H	-		more than 33 1/3% of its suppor	-	tributions	membe	archin fa	ae and	aross			
9	ப	•	, , ,	ot functions—subject to certain ex				•		-			
							_			ııs			
		• •	•	d unrelated business taxable inco , 1975 See section 509(a)(2). (0			11 (0) 11	oni ousi	103303				
40	\Box		~		•	-	n\/4\						
10	Н	•	•	xclusively to test for public safety		-			l iba				
11	Ш	-	-	xclusively for the benefit of, to pe									
		• •	• • • • • • • • • • • • • • • • • • • •	d organizations described in sect	•					uon			
		<u>````</u>	┌ ┐ _	e type of supporting organization			. 1	—ĭ					
	$\overline{}$	a U Type	<u> </u>	c Type III–Functiona	, .		d		e III–Oth				
е	Ш	-	* -	nization is not controlled directly									
			•	than one or more publicly suppo	rted organ	nizations (describe	ın sect	on 509	(a)(1)			
		or section 509											
f		•		mination from the IRS that it is a	Type I, Ty	pe II, or I	ype III s	upportin	g				$\overline{}$
		-	check this box										Ш
g		Since August	17, 2006, has the organization	on accepted any gift or contribution	on from ar	ny of the							
		following per	sons?										
		(i) A person	who directly or indirectly cor	ntrols, either alone or together wi	th persons	describe	ed in (ii) a	ind				Yes	No
		(III) belov	v, the governing body of the s	supported organization?							11g(ı)	\vdash	
		(ii) A famıly	member of a person describe	ed in (i) above?							11g(iı)	igsquare	
		(iii) A 35% c	ontrolled entity of a person de	escribed in (i) or (ii) above?							11g(ııı)	
h		Provide the f	ollowing information about the	e supported organization(s)									
(i)	Nam	e of supported	(ii) EIN	(iii) Type of organization		organization		ou notify	(vi) !		(vii) Am		
	org	ganization		(described on lines 1–9 above or IRC section		sted in your document?		nization in of your	organizat	ion in col zed in the	sup	ort	
				(see instructions))	governing	document.		ort?		S 7			
					Yes	No	Yes	No	Yes	No			
A)					1								
B)													
(C)					Ĭ								
,													
(D)		-											
,					1]							
(E)					1								
•					<u> </u>	<u></u>	L						
Γota	t				1]					

Schedule A (Form 990 or 990-EZ) 2010 ALTERNATIVES INC

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
Caler	dar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	868,810	927,877	890,913	763,444	547,736	3,998,780
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3	868,810	927,877	890,913	763,444	547,736	3,998,780
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	Public support. Subtract line 5 from line 4						3,998,780
Sec	tion B. Total Support						
Caler	dar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4	868,810	927,877	890,913	763,444	547,736	3,998,780
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,527	834	898	164	46	3,469
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	203,397	355,381	362,330	414,581	411,081	1,746,770
11	Total support. Add lines 7 through 10	<u></u>			<u> </u>		5,749,019
12	Gross receipts from related activities, etc. (s	•					390,172
13	First five years. If the Form 990 is for the o	-	econd, third, fourth	, or fifth tax year as	a section 501(c)(3)	.
	organization, check this box and stop here tion C. Computation of Public Su						
		 	<u> </u>			14.1	
14	Public support percentage for 2010 (line 6,))		14	69.56%
15	Public support percentage from 2009 Sched				20/	15	71.03%
16a	33 1/3% support test—2010. If the organiz				3% or more, cneck	tnis	► X
	box and stop here. The organization qualifi		-		22 1/20/ as more		
b	33 1/3% support test—2009. If the organize check this box and stop here. The organization				33 1/3 % of filole,		▶ □
17a	10%-facts-and-circumstances test—2010	•		-	r 16h and line 14 i	c	
110	10% or more, and if the organization meets	•					
	Part IV how the organization meets the "fac		· ·		•		
	<u>-</u>	is-and-circumstance	s test The organi	zation qualifies as	a publicly supporter	u	▶ □
h	organization 10%-facts-and-circumstances test—2009	If the organization	did not check a ho	v on line 13 16a 1	6b or 17a and line	2	
b	15 is 10% or more, and if the organization in	•				•	
	Explain in Part IV how the organization mee					u	
	supported organization	no trie Tacto-ariu-Cirt	Amstances test	. no organization qu	заппез аз а равној	,	▶□
18	Private foundation. If the organization did	not check a box on li	ne 13 16a 16b 1	7a or 17h check t	his box and see		
10	instructions	GICON & DOX OIT	10, 100, 100, 1	. a, or irb, oncon t	DOX GIRG GOO		▶ [
	instructions						<u> </u>

Page 3

Schedule A (Form 990 or 990-EZ) 2010 ALTERNATIVES INC Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.
If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support			•				
Caler	dar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010		(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")							
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose							
3	Gross receipts from activities that are not an unrelated trade or business under section 513							
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
5	The value of services or facilities furnished by a governmental unit to the organization without charge							
6	Total. Add lines 1 through 5							
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons							
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year							
8 8	Add lines 7a and 7b Public support (Subtract line 7c from							<u> </u>
500	tion B. Total Support	L	<u> </u>	J	<u> </u>	L	1.	
	ndar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010		(f) Total
9	Amounts from line 6	(a) 2000	(B) 2007	(6) 2000	(4) 2003	(6) 2010		(i) rotal
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources							
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975							
С	Add lines 10a and 10b						\rightarrow	
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on							
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)							
13	Total support. (Add lines 9, 10c, 11,							
	and 12)		and the same		1	(3)		
14	First five years. If the Form 990 is for the corresponding shock this box and stop here	•	secona, thira, tour	ιπ, or τιπη tax year a	is a section 501(c)	(J)		▶ [
500	organization, check this box and stop here tion C. Computation of Public Su		200					
				(A)		———Т	15	%
15	Public support percentage for 2010 (line 8,			(1))		-	16	<u>%</u> %
16	Public support percentage from 2009 Schetion D. Computation of Investme						10	
17	Investment income percentage for 2010 (Iir			column (fl)	.14.		17	<u></u> %
18	Investment income percentage for 2019 (in			30idiiii (1))			18	<u> </u>
19a	33 1/3% support tests—2010. If the organ			4, and line 15 is m	ore than 33 1/3%	and line	1	
	17 is not more than 33 1/3%, check this box							▶ [
b	33 1/3% support tests—2009. If the organ							_
	line 18 is not more than 33 1/3%, check this							▶ [
20	Private foundation. If the organization did	not check a box or	ı line 14, 19a, or 1	9b, check this box a				
					C-1	badula A /Ea-	000	000 EZ\ 2040

54-0948440

Page 4

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

PART II, LINE 10 - OTHER INCOME DETAIL

OTHER INCOME

\$ 1,746,770

SUPPLEMENTAL INFORMATION

OTHER INCOME CONSIST OF FEES EARNED FOR SERVICES RENDERED, MISCELLANEOUS INCOME OF \$122 AND REFUND OF UNEARNED ANNUITIES IN THE AMOUNT OF \$20,834.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

Employer identification number

Open to Public Inspection

Αī	TERNATIVES INC	!	54-09	948440
Pa	rt I Organizations Maintaining Donor Advised Fun	ds or Other Similar Funds or Acc		
	organization answered "Yes" to Form 990, Part	V, line 6.		<u> </u>
		(a) Donor advised funds	(b)	Funds and other accounts
1	Total number at end of year			
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in writing that the	ne assets held in donor advised		
	funds are the organization's property, subject to the organization's exclus	ve legal control?		Yes No
6	Did the organization inform all grantees, donors, and donor advisors in wi	nting that grant funds can be used		
	only for charitable purposes and not for the benefit of the donor or donor	advisor, or for any other purpose		
	conferring impermissible private benefit?			Yes No
Pa	rt II Conservation Easements. Complete if the orga	nization answered "Yes" to Form 9	90, Pa	art IV, line 7.
1	Purpose(s) of conservation easements held by the organization (check al	I that apply)		
	Preservation of land for public use (e.g., recreation or education)	Preservation of an historically import	ant land	area
	Protection of natural habitat	Preservation of a certified historic st	ructure	
	Preservation of open space	_		
2	Complete lines 2a through 2d if the organization held a qualified conserva	ition contribution in the form of a conservation	n	
	easement on the last day of the tax year			
				Held at the End of the Tax Year
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
С	Number of conservation easements on a certified historic structure include	ed in (a)	2c	··-
d	Number of conservation easements included in (c) acquired after 8/17/06	, and not on a		
	historic structure listed in the National Register		2d	
3	Number of conservation easements modified, transferred, released, extin	guished, or terminated by the organization di	unng the	
	tax year ▶			
4	Number of states where property subject to conservation easement is loc	eated >		
5	Does the organization have a written policy regarding the periodic monito			
	violations, and enforcement of the conservation easements it holds?			Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing	g conservation easements during the year		
_	>			
7	Amount of expenses incurred in monitoring, inspecting, and enforcing coil	nservation easements during the year		
	▶ \$	•		
8	Does each conservation easement reported on line 2(d) above satisfy the	e requirements of section 170(h)(4)(B)		
	(i) and section 170(h)(4)(B)(ii)?	•		Yes No
9	In Part XIV, describe how the organization reports conservation easemer	nts in its revenue and expense statement, and	t	
_	balance sheet, and include, if applicable, the text of the footnote to the or			
	organization's accounting for conservation easements			
Pa	rt III Organizations Maintaining Collections of Art,		nilar A	assets.
	Complete if the organization answered "Yes" to	Form 990, Part IV, line 8.		
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not	to report in its revenue statement and balance	æ sheet	
	works of art, historical treasures, or other similar assets held for public ex	chibition, education, or research in furtherance	e of	
	public service, provide, in Part XIV, the text of the footnote to its financial	statements that describes these items		
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to r	eport in its revenue statement and balance s	heet	
	works of art, historical treasures, or other similar assets held for public ex	chibition, education, or research in furtheranc	e of	
	public service, provide the following amounts relating to these items			
	(i) Revenues included in Form 990, Part VIII, line 1		>	\$
	(ii) Assets included in Form 990, Part X		>	\$
2	If the organization received or held works of art, historical treasures, or o	ther similar assets for financial gain, provide	the	
	following amounts required to be reported under SFAS 116 (ASC 958) re			
a	Revenues included in Form 990, Part VIII, line 1		•	\$
	Assets included in Form 990, Part X			\$
	Panamusk Reduction Act Notice, see the Instructions for Form 990			Schedule D (Form 990) 2010

g	End of year balance	L	
2	Provide the estimated percentage of the year e	nd balance held as	

Board designated or quasi-endowment

b Permanent endowment ▶

Term endowment

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? Describe in Part XIV the intended uses of the organization's endowment funds

	Yes	No
3a(i)		
3a(ii)		
3b		
•		

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	(IIIVestillett)	(outer)	depresidant	
b Buildings				<u> </u>
c Leasehold improvements				
d Equipment		190,389	174,403	15 , 986
e Other				
Total. Add lines 1a through 1e (Column (d) mu	st equal Form 990, Part X, column	n (B), line 10(c))	▶	15,986

Schedule D (Form 990) 2010

Schedule D (F	orm 990) 2010 ALTERNATIVES INC		<u>54-0948440</u>	Page 3
Part VII	Investments—Other Securities. See Form 990), Part X, line 12.		
	(a) Description of security or category	(b) Book value	(c) Method of v	aluation
	(including name of security)		Cost or end-of-year	market value
(1) Financial of	denvatives			
(2) Closely-he	eld equity interests			
(3) Other				
(A)				
(B)		-		
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
(1)				
	n (b) must equal Form 990, Part X, col (B) line 12)			
Part VIII	Investments—Program Related. See Form 99	0. Part X. line 13.		
	(a) Description of investment type	(b) Book value	(c) Method of v	aluation
	.,		Cost or end-of-year	market value
(1)				····
(2)				
(3)				
(4)	the difference of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the control of the			
(5)				
(6)				
(7)				
(8)				
				· · · <u>-</u> · · · · ·
(9) (10)		 		
	n (b) must equal Form 990, Part X, col (B) line 13)	 		
Part IX	Other Assets. See Form 990, Part X, line 15.	<u> </u>		
Tartix	(a) Description			(b) Book value
(1)	(4) 2000 (200			(-,
(1)				
(3)			-	
			-	
(4)				
(5)				
(6)				
(7)			-	
(8)				
(9)				
(10)	n (h) must equal Form 000. Part Y, cal. (P) line 15.)		•	
Part X	n (b) must equal Form 990, Part X, col (B) line 15) Other Liabilities. See Form 990, Part X, line 2	5		
	(a) Description of liability	(b) Amount	·	
1. (1) Fodoral		(b) / unounc	1	
	of CREDIT	73,800	1	
	AL AGENCY FUNDS HELD	9,118		
	AL AGENCI FONDS RELD	7,110	1	
(4)			1	
(5)		<u>.</u>	1	
(6)			1	
(7)			1	
(8)			1	
(9)				
(10)			-	
(11)		00.010	-	
Total. (Colum	n (b) must equal Form 990, Part X, col (B) line 25)	82,918	<u> </u>	

che	dule D (Form 990) 2010 ALTERNATIVES INC		4-0948440	Page 4
Pa	art XI Reconciliation of Change in Net Assets from Form 9	990 to Audited Finan	cial Statements	
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1	986 , 772
2	Total expenses (Form 990, Part IX, column (A), line 25)		2	1,010,278
3	Excess or (deficit) for the year Subtract line 2 from line 1		3	-23 , 506
4	Net unrealized gains (losses) on investments		4	
5	Donated services and use of facilities		5	
6	Investment expenses		6	
7	Prior period adjustments		7	
8	Other (Describe in Part XIV)		8	
9	Total adjustments (net) Add lines 4 through 8		9	·
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3	and 9	10	-23,506
Pa	art XII Reconciliation of Revenue per Audited Financial Sta	atements With Reve	nue per Return	
1	Total revenue, gains, and other support per audited financial statements		1	1,014,681
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
а	Net unrealized gains on investments	2a		
b	Donated services and use of facilities	2b	27 , 909	
C	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIV)	2d		
0	Add lines 2a through 2d		2e	27 , 909
3	Subtract line 2e from line 1		3	986,772
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIV)	4b		
c	Add lines 4a and 4b		4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	986,772
Pa	art XIII Reconciliation of Expenses per Audited Financial S	tatements With Exp	enses per Returr	
1	Total expenses and losses per audited financial statements		1	1,038,187
2	Amounts included on line 1 but not on Form 990, Part IX, line 25			
а	Donated services and use of facilities	2a	27 , 909	
b	Prior year adjustments	2b		
C	Other losses	2c		
d	Other (Describe in Part XIV)	2d		
0	Add lines 2a through 2d		2ө	27,909
3	Subtract line 2e from line 1	, (3	1,010,278
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

a Investment expenses not included on Form 990, Part VIII, line 7b

5 Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

b Other (Describe in Part XIV)c Add lines 4a and 4b

Part XIV Supplemental Information

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Schedule D (Form 990) 2010 ALTERNATIVES INC

54-0948440

Page 5

Part XIV Supplemental Information (continued)

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SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Parti

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

OMB No 1545-0047 2010

Open to Public Inspection

Employer identification number

54-0948440

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and

General Information on Grants and Assistance

ALTERNATIVES INC

the selection criteria used to award the grants or assistance?

% ⊠

Yes

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed ■ (h) Purpose of grant or assistance (g) Description of non-cash assistance (e) Amount of non-cash (f) Method of valuation assistance (book, FMV, appraisal, other) Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (d) Amount of cash grant (c) IRC section f applicable (P) EIN Enter total number of section 501(c)(3) and government organizations (a) Name and address of organization Enter total number of other organizations or government Part II £ € 8 ල <u>2</u> 9 3 8 6

For Paperwork Reduction Act Notice, see the Instructions for Form 990. DAA

Schedule I (Form 990) (2010)

Schedule I (Form 990) (2010) ALTERNATIVES INC

01/24/2012 Pg 31

(f) Description of non-cash assistance Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. (e) Method of valuation (book, FMV, appraisal, other) non-cash assistance (d) Amount of 63,369 2,550 (c) Amount of cash grant Part III can be duplicated if additional space is needed (b) Number of recipients (a) Type of grant or assistance 2 LIVING ALLOWANCES PROGRAM STIPENDS Part IV Part III

Schedule I (Form 990) (2010)

SCHEDULE M (Form 990)

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

OMB No 1545-0047

2010

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

ALTERNATIVES INC

Employer identification number 54 - 0.948440

Pa	irt I Types of Property		.110	<u> </u>	34 0340440			
		(a)	(b)	(c)	(d)			
		Check if	Number of contributions or	Noncash contribution amounts reported on	Method of determining			
		applicable	items contributed	Form 990, Part VIII, line 1g	noncash contribution amoun	ts		
1	Art—Works of art	·	-					
2	ArtHistorical treasures							
3	Art—Fractional interests	_						
4	Books and publications							
5	Clothing and household							
	goods		<u></u> _					
6	Cars and other vehicles							
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded							
10	Secunties—Closely held stock		-					
11	Securities—Partnership, LLC,	ļ						
	or trust interests							
12	Securities—Miscellaneous							
13	Qualified conservation							
	contribution—Historic	ł						
	structures							
14	Qualified conservation							
	contribution—Other							
15	Real estate—Residential	<u> </u>						
16	Real estate—Commercial	<u> </u>						
17	Real estate—Other			<u> </u>				
18	Collectibles	<u> </u>						
19	Food inventory							
20	Drugs and medical supplies							
21 22	Taxidermy Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts							
25	Other ► (OFFICE RENT)	X	1	27,909		_		
26	Other ► (<u> </u>	2,7,505				
27	Other ► (
28	Other ► (
29	Number of Forms 8283 received by the	he organiza	ation during the tax year f	or contributions for				
	which the organization completed For	-	-		29			
	•					Y	es	No
30a	During the year, did the organization	receive by	contribution any property	reported in Part I, lines 1-2	8 that			
	it must hold for at least three years from	om the date	e of the initial contribution	, and which is not required (to be		ļ	
	used for exempt purposes for the ent	ire holding	penod?		3	0a	\sqcup	<u>X</u>
b	If "Yes," describe the arrangement in	Part II						
31	Does the organization have a gift acc	eptance po	olicy that requires the revi	ew of any non-standard		-	ļ	
	contributions?				L	31		<u>X</u>
32a	Does the organization hire or use thir	d parties o	r related organizations to	solicit, process, or sell nonc	cash			
	contributions?				<u> 3</u>	2a	\dashv	<u>X</u>
b	If "Yes," describe in Part II							
33	If the organization did not report an a	mount in co	olumn (c) for a type of pro	perty for which column (a) i	s checked,	1		
	describe in Part II							

Schedule M (Form 990) (2010) ALTERNATIVES INC

54-0948440

age 2

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

SCHEDULE O.

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010 Open to Public Inspection

OMB No 1545-0047

Name of the organization

ALTERNATIVES INC

Employer identification number 54-0948440

FORM 990, PART III, LINE 4D - ALL OTHER ACHIEVEMENTS

VISUAL ARTS INSTRUCTION: UTILIZING THE MONART DRAWING

METHOD, 144 ADULTS INCREASED THEIR KNOWLEDGE OF CREATIVE

COMPETENCIES, AND 1,160 PRESCHOOL TO SECONDARY SCHOOL

PARTICIPANTS INCREASED THEIR LIFE SKILLS.

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 COPIES WERE PROVIDED AND ANY QUESTIONS WERE SUBSEQUENTLY ADDRESSED

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY CURRENTLY, THE CONFLICT OF INTEREST POLICY IS NOT DONE ANNUALLY.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL THE BOARD REVIEWS THE CEO SALARY/PERFORMANCE YEARLY.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION GOVERNING DOCUMENTS ARE AVAILABLE UPON REQUEST TO THE ORGANIZATION.

Form **4562**

Department of the Treasury Internal Revenue Service

Depreciation and Amortization

(Including Information on Listed Property)

OMB No 1545-0172 2010

chment 67

▶ See separate instructions. ► Attach to your tax return Identifying number Name(s) shown on return 54-0948440 ALTERNATIVES INC Business or activity to which this form relates INDIRECT DEPRECIATION Part I Election To Expense Certain Property Under Section 179 Note: If you have any listed property, complete Part V before you complete Part I. 500,000 1 Maximum amount (see instructions) 2 2 Total cost of section 179 property placed in service (see instructions) 2,000,000 3 Threshold cost of section 179 property before reduction in limitation (see instructions) 3 4 4 Reduction in limitation Subtract line 3 from line 2. If zero or less, enter -0-Dollar limitation for tax year Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions 5 (a) Description of property (b) Cost (business use only) (c) Elected cost 6 7 Listed property Enter the amount from line 29 7 8 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 9 9 Tentative deduction Enter the smaller of line 5 or line 8 10 10 Carryover of disallowed deduction from line 13 of your 2009 Form 4562 11 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 12 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 13 Carryover of disallowed deduction to 2011 Add lines 9 and 10, less line 12 13 Note: Do not use Part II or Part III below for listed property. Instead, use Part V Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions) Special depreciation allowance for qualified property (other than listed property) placed in service 14 during the tax year (see instructions) 15 15 Property subject to section 168(f)(1) election 8,218 Other depreciation (including ACRS) 16 MACRS Depreciation (Do not include listed property.) (See instructions.) Part III Section A 17 17 MACRS deductions for assets placed in service in tax years beginning before 2010 If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here Section B-Assets Placed in Service During 2010 Tax Year Using the General Depreciation System (c) Basis for depreciation (b) Month and year (d) Recovery (business/investment use (e) Convention (f) Method (g) Depreciation deduction (a) Classification of property placed in period only-see instructions) 19a 3-year property Ь 5-year property c 7-year property _10-year property 15-year property 20-year property 25 yrs S/L 25-year property 27 5 yrs ММ S/L Residential rental property ММ S/L 27 5 yrs ММ Nonresidential real 39 yrs S/L property MM S/L

Section C-Assets Placed in Service During 2010 Tax Year Using the Alternative Depreciation System

12 yrs

40 yrs

c 40-year

Part IV Summary (See instructions.)

21 Listed property Enter amount from line 28

22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here and on the appropriate lines of your return. Partnerships and S corporations—see instructions.

23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs

23

ММ

Form 4562 (2010)

8,218

S/L

S/L

S/L

21

22

20a Class life

b 12-year