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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2010

Open to Public Inspection

			alendar year, or tax year begin C Name of organization	ning 07-01-2010 and ending 06-30-20	11	D Employer i	identification number
	eck if a Iress ch	ipplicable		PEOPLE HEALTH FOUNDATION INC		53-02429	
_	ne cha	_	Doing Business As				
_		-				E Telephone	number
_	ial retu minate		Number and street (or P O box i 255 Carter Hall Lane	f mail is not delivered to street address)	Room/suite	(540) 837	7-2100
– _{Am}	ended	return	City or town, state or country, an	nd ZIP + 4		G Gross receip	ots \$ 220,122,761
— App	lication	n pending	Millwood, VA 22646				
			F Name and address of p	rıncıpal officer	H(a) Is this a	group return for affili	rates? Yes No
			Dr John P Howe 255 Carter Hall Lane				
			Millwood, VA 22646			affiliates included	Yes No (see instructions)
. To		npt status	[¶ (insert no)		p exemption n	
		<u> </u>		(insert no) 4947(a)(1) or 527	-		
			w projecthope org		<u> </u>		
		_	Corporation Trust Associa	ition Other 🕨	L Year of for	rmation 1958	M State of legal domicile DC
Ра	rt I	Sum	mary				
Governance	1	Project F		sion or most significant activities tion and humanitarian assistance not-fo ealth Affairs	or-profit organiz	ation Project	HOPE also publishes
<u>ē</u>	-						
<u>နှ</u>		Check th	ns hox 🛏 if the organization	discontinued its operations or disposed	of more than 2	5% of its net a	assets
3			•	rning body (Part VI, line 1a)		3 % 01 113 1101 0	26
ACUMUES &				s of the governing body (Part VI, line 1)			25
Ě				n calendar year 2010 (Part V, line 2a)		5	152
Ş	6	Total nu	mber of volunteers (estimate i	fnecessary)		6	216
•	7a -	Total un	related business revenue from	Part VIII, column (C), line 12		7a	0
	ь	Net unre	lated business taxable income	e from Form 990-T, line 34		7b	0
						r Year	Current Year
<u>o</u>	8		butions and grants (Part VIII,	·		188,629,419	199,606,684
Revenue	9 10			, line 2g)		1,774,745	2,082,940
ř	11			(a), lines 5, 6d, 8c, 9c, 10c, and 11e)	•	527,917	1,955,799 256,489
	12			L1 (must equal Part VIII, column (A), lii			
						192,198,785	203,901,912
	13			ort IX, column (A), lines 1-3)		327,157	195,562
	14 15			t IX, column (A), line 4) oyee benefits (Part IX, column (A), lines	5_	U	0
\$	13	10)	es, other compensation, emplo	yee benefits (Fait IX, column (A), mes		15,713,824	17,517,523
Expenses	16a			X, column (A), line 11e)		393,802	306,105
ठ	Ь		ndraising expenses (Part IX, column				
	17), lines 11a-11d, 11f-24f)		164,826,505	184,344,307
	18 19			nust equal Part IX, column (A), line 25) ne 18 from line 12		10,937,497	202,363,497
<u>ප</u>	15	Keven	de less expenses Subtract III	te 10 Holli line 12		of Current	End of Year
Net Assets or Fund Balances	20	Totals	assets (Part X, line 16)		T	ear 62,661,669	64,025,519
7 P	21					18,382,088	13,577,526
2 <u>2</u>	22			ct line 21 from line 20		44,279,581	50,447,993
Pai	t II	Sign	ature Block				
mow		and belie		nined this return, including accompanying te. Declaration of preparer (other than offic			
		N .				11-11-22	
Sign		Signa	ature of officer		Da	nte	
Here	2		orah Iwig Vice President and CFO or print name and title				
		Print/Typ		Preparer's signature		Check if self-	PTIN
^o aid		preparer' Firm's na				employed 🕨 🦳	Europia ETNI N
	arer	Fırm's ad					Firm's EIN
	Only	1					Phone no 🕨

May the IRS discuss this return with the preparer shown above? (see instructions)

┌Yes ┌No

Form	1990 (2010)					Page 2
Par					I	
1	Project HOPE focuses on health education and humanitarian assistance in these primary areas chronic disease, infectious disease, and children's health, disaster relief and health system strengthening. In addition, HOPE supports the areas of focus through donat nedicines and medical supplies, as well as volunteer medical assistance. Project HOPE also publishes the world's leading peer-revolution health policy, Health Affairs. 2. Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?					
and med	children's health, disast cines and medical supp	er relief and health s lies, as well as volur	ystem strengt	nening In addition, H	OPE supports the areas of fo	cus through donated
2			ant program se	ervices during the yea	r which were not listed on	ΓYes ▼ No
	If "Yes," describe thes	e new services on S	chedule O			
3	services?			nt changes in how it c	onducts, any program • • • • • • •	⊤Yes ▼ No
4	Describe the exempt p	urpose achievemen	ts for each of th	_		
4a	(Code) (Expenses \$	143,032,005	including grants of \$	0) (Revenue \$	0)
	strengthen health education medical products to an are education, even after the pharmaceuticals, medical sophisticated medical equ	on programs and facilities a affected by a natural attention of the outside supplies and equipment ipment used to teach the	s with medicines a or man-made disa world wanes HOP - supplied by some	nd medical products While ster, our strategy is to pro E also supports our interna e of the world's leading co	Project HOPE may not be among vide long-term access to vital meditional health education programs w reporations. These products range fro	the first responders to bring cines, supplies and health ith donated product - items like om lifesaving antibiotics to
	(Codo) (Evpoped #	29 694 274	uncluding aroute of ¢	105 662) (Boyonuo d	0.)
40	HEALTH EDUCATION - Pro regions of the world Prog children's health, to the ed education We use a "trail	gect HOPE helps to educa rams range from the trai stablishment of highly sp n the trainer" methodolog	ate and train the sining of community ecialized, tertiary of gy in which local h	taff necessary to operate has the health promoters in area tare postgraduate medical ealth professionals are tau	nospitals, clinics and community he s such as primary care, reproductive programs in fields such as nursing ght how to teach others what they	alth programs in the poorest e health, and maternal and and health professional continuing
	(Code) (Expenses \$	7.913.535	ıncludına arants of \$	0) (Revenue \$	2.082.940)
	HEALTH POLICY - Project monthly in print with addir Susan Dentzer, formerly hacademics from fields that Government policymakers Affairs is available via sub	HOPE owns and publishe tional daily online web exead of PBS NewsHour's latintersect with health pot and health industry deconception and every articles.	s Health Affairs, the ecclusive materials health unit, serves licy such as econo ision makers from e the journal has e	e leading journal of health Published since 1981, The as Editor-in-Chief All pap mics, public health, sociole the US and around the g ever published is available	policy and thought research The p Washington Post has called Health ers undergo external peer review a gy, political science, medicine and lobe also write for and read the pu online at www healthaffairs org Al	peer-reviewed journal appears Affairs the bible of health policy and are authored by leading and few blication and its website Health
	Other program corvic	as (Dascriba in Sch	nadula O) Sac	also Additional Data	for Description	
Tu		•	•		•	0)

Form **990** (2010)

190,366,484

Total program service expenses►\$

4e

Part IV Che	cklist of	Required	Schedules
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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	, , , , ,	14a	Yes	
Ь	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16	Yes	
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form	20b		

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Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νo
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28 a	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Νο
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> " <i>Yes,"</i> complete <i>Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	and V, line 1	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Νο
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Yes V No			
36	organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		.୮	
			Yes	N
	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 98			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 152	•		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax	10	163	
	Statements filed for the calendar year ending with or within the year covered by this return			
)	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		N
)	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
,	CH , HU , KZ , EZ , BK , DR , HO , ID , KG , MI , MZ , MX , RO ,		103	
	If "Yes," enter the name of the foreign country SF, TI, TX, UP, WA, NU, PE, PL, RS, TH, UZ, EG, GT See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
)	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		١
:	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		N
)	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
•	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
:	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
ł	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the annual to a second disease disease to a second disease to a second base to			
=	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		١
J	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
a	Did the organization make any taxable distributions under section 4966?	9a		
)	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
)	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
3	Gross income from members or shareholders			
)	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	1		
3	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
)	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
ь	Enter the amount of reserves the organization is required to maintain by the states			
ر	in which the organization is licensed to issue qualified health plans]		
c	Enter the amount of reserves on hand			
а	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N
	If "Vac " has it filed a Form 730 to report these payments? If "No " provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Se	ection A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax			
Lu	year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Νo
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		Νο
6	Does the organization have members or stockholders?	6		Νο
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		Νο
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			
Re	evenue Code.)			
			Yes	No
	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10Ь		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure	TOD		
<u> </u>	List the States with which a copy of this Form 990 is required to be filed AK, AL, AR, AZ, CA, FL, GA, HI, IL	. KS	KY . I A	. M.A .
	MD, ME, MI, MN, MS, NC, ND, NH,			

- OK, OR, PA, RI, SC, TN, UT, VA, WA, WI, WV
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply ✓ Own website ✓ Another's website ✓ Upon request
- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 20 Deborah R Iwig 255 Carter Hall Lane

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organ		elated o	rgan	ızatı	on c	omper	sate	d any current office	er, director, or trust	ee
(A) Name and Title	(B) A verage hours	Posi		C) (che	cka			(D) Reportable compensation	(E) Reportable compensation from related	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
See Additional Data Table										
-										
			<u> </u>							

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per		tion ((D) Reportable compensation from the	(E) Reportable compensation from related	(F Estim amount (ated of other
	week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from t organizati relati organiza	the tion and ted
Gee Additional Data Table											
1b Sub-Total							►				
c Total from continuation sheets	to Part VII, Sec	tion A				>					
d Total (add lines 1b and 1c) .							•	2,847,780	0		201,691
2 Total number of individuals (incl \$100,000 in reportable compen	udıng but not lın	nıted to	thos	e lıs					-		

			Yes	NO
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee			
	on line 1a? If "Yes," complete Schedule J for such individual	3		Νo
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person			
	services rendered to the organization. If Tes, complete schedules for such person.	5		Νo

Section B. Independent Contractors

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
Adams Hussey & Associates 1600 Wilson Boulevard Suite 300 Arlington, VA 22209	Direct Response Marketing Consultants	456,157
IPC Communications Services Dept 77-9122 Chicago, IL 606789122	Print quarterly journal	341,573
Lawson Associates 75 Rockefeller Plaza 18th Floor New York, NY 10019	Development Consultant	311,931
Burness Communications 7910 Woodmont Ave Suite 700 Bethesda, MD 20814	Communications and Promotion Marketing	298,796
Brainforest 1932 S Halsted Street Unit 406 Chicago, IL 60608	Annual Report, Communication and Promotion	282,137
2 Total number of independent contractors (including but not limited to	those listed above) who received more than	

\$100,000 in compensation from the organization 1-11

Part \		2010) Statement of Revenu					P	age 9
rait	·	Statement of Revent	ue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	excluded from tax under sections
Contributions, gifts, grants and other similar amounts	b c d e f	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contributions) All other contributions, gifts, grants similar amounts not included above Noncash contributions included in li	. 1c . 1d . 1e , and 1f enes 1a-1f \$	119,872 0 1,728,598 0 4,906,304 192,851,910 165,557,318	199,606,684			513, or 514
Program Service Revenue		Subscription revenue All other program service revenue Total. Add lines 2a-2f		Business Code 511120	2,082,940 0 2,082,940	2,082,940		
	4 5 6a b	Investment income (including and other similar amounts) Income from investment of tax-ext Royalties	(I) Real 151,775 174,676 -22,901	(II) Personal 0 0	1,436,585 0 342,902 -22,901	0 0 0	0	342,902
÷	7a b c d	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss) Net gain or (loss) Gross income from fundraising	(i) Securities 16,074,183 15,573,464 500,719	(II) O ther 18,495 0 18,495	519,214	0	0	519,214
Other Revenue	c 9a b	Less direct expenses	a b ndraising events ctivities See Part IV, line 19 . a	309,500 472,709 b 0	-163,209			-163,20
	10a b		a . b	0 0 Business Code	0	0		
	e	All other revenue Total. Add lines 11a-11d Total revenue. See Instructi	•		99,697 99,697 203,901,912	99,697 2,182,637		2,112,59

	990 (2010)				Page 10
Par					
	Section $501(c)(3)$ and $501(c)(4)$ organizations mus Il other organizations must complete column (A) but are not required to c			(D)	
			(B), (C), and ((C)	(D)
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	0	0		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0	0		
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	195,562	195,562		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	2,149,765	786,681	1,105,695	257,389
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	o	0
7	Other salaries and wages	12,188,887	9,463,337	1,069,400	1,656,150
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	415,719	306,314	67,154	42,251
9	Other employee benefits	1,879,063	1,441,691	210,148	227,224
10	Payroll taxes	884,089	615,419	140,810	127,860
а	Fees for services (non-employees) Management	0	0	,	0
ь	Legal	181,786	137,149	17,184	27,453
с	Accounting	217,022	55,702	161,320	0
d	Lobbying	0	0	· · ·	0
e	Professional fundraising services See Part IV, line 17	306,105			306,105
f	Investment management fees	61,128	0	61,128	0
g	Other	3,965,583	2,109,733	· ·	1,738,551
12	Advertising and promotion	127,777	124,522	723	2,532
13	Office expenses	3,340,359	1,729,398	100,040	1,510,921
14	Information technology	1,674,398	955,190	245,738	473,470
15	Royalties	0	0	0	0
16	Occupancy	2,455,081	2,006,700	232,909	215,472
17	Travel	2,426,008	1,959,900		351,655
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0	,	0
19	Conferences, conventions, and meetings	529,968	512,273	7,809	9,886
20	Interest	0	0		0
21	Payments to affiliates	0	0	0	0
22	Depreciation, depletion, and amortization	332,030	253,852	48,776	29,402
23	Insurance	359,651	259,120	97,496	3,035
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				·
а	Medical Equipment and Pharmaceuticals	163,756,165	163,756,165	0	0
b	Honorariums	179,531	179,531	0	0
С	Subcontracts	407,325	407,325	0	0
d	Training	2,280,435	2,272,215	5,618	2,602
e	Printing and Artwork	1,761,333	647,033	16,662	1,097,638
f	All other expenses	288,727	191,672	27,416	69,639
25	Total functional expenses. Add lines 1 through 24f	202,363,497	190,366,484	3,847,778	8,149,235
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet (A) (B) Beginning of year End of year 1,197,094 1,245,026 1 2.478.050 5.899.689 2 Savings and temporary cash investments 12,760,720 13,430,329 3 139,834 114,246 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of ol 0 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) **A**ssets 0 0 0 0 7 8 17,262,444 19,922,713 Prepaid expenses and deferred charges 181,773 201,958 10a Land, buildings, and equipment cost or other basis Complete 10.393.725 10a Part VI of Schedule D 10b 5.947.134 4,614,277 ь Less accumulated depreciation 10c 4,446,591 16.706.515 11 21.439.591 11 1,160,303 12 1,189,028 12 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 . . 14 14 1,427,583 15 869,424 15 16 62,661,669 16 64,025,519 Total assets. Add lines 1 through 15 (must equal line 34) . . . 13.298.091 17 8.384.752 17 Accounts payable and accrued expenses . ol 0 18 18 2,132,078 2.791.740 19 19 20 0 0 20 Liabilities ol 21 21 0 Escrow or custodial account liability Complete Part IV of Schedule D . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified οl 0 22 310.799 210.368 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties 25 2,641,120 25 2.190.666 Other liabilities Complete Part X of Schedule D 26 18,382,088 26 13,577,526 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets 4.916.568 10,096,831 Temporarily restricted net assets 28 35,598,249 28 36,586,098 Fund 3,765,064 3,764,764 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here 🕨 🥅 and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds Assets 31 Paid-in or capital surplus, or land, building or equipment fund 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 44,279,581 50,447,993 33 Total net assets or fund balances 33 62.661,669 34 Total liabilities and net assets/fund balances 64.025.519

Par	Check if Schedule O contains a response to any question in this Part XI	•		. 🔽	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		203	901,912
2	Total expenses (must equal Part IX, column (A), line 25)	2	,		363,497
3	Revenue less expenses Subtract line 2 from line 1	3	1,53		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		44,2	279,58
5	Other changes in net assets or fund balances (explain in Schedule O)	5		4,6	529,997
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		50,4	147,993
Par	T XII Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII			୮	
1	Accounting method used to prepare the Form 990			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were in a separate basis, consolidated basis, or both	ssued			
	Separate basis Consolidated basis Both consolidated and separated basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	3a	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

OMB No 1545-0047

SCHEDULE A

(Form 990 or 990EZ)

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Public Charity Status and Public Support

Inspection

Employer identification number

Department of the Treasury Internal Revenue Service

Name of the organization

Attach to Form 990 or Form 990-EZ. See separate instructions.

KOJE	CT HO	PETHE PEOPLE TO PEOPLE HEALTH FOUNDATION INC										
			53-0242962									
	rt I	Reason for Public Charity Status (All organizations must complete this pai		tions								
he o	rganı	zation is not a private foundation because it is (For lines 1 through 11, check only one box	•									
1		A church, convention of churches, or association of churches described in section 170(b)	1)(A)(i).									
2	Г	A school described in section 170(b)(1)(A)(ii). (Attach Schedule E)										
3	Γ	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).									
4	Γ	A medical research organization operated in conjunction with a hospital described in section hospital's name, city, and state	on 170(b)(1)(A)((iii). Enter	the							
5	Γ	An organization operated for the benefit of a college or university owned or operated by a gettion 170(b)(1)(A)(iv). (Complete Part II)	overnmental unit	describe	d in							
6	\sqcap	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).									
7	<u>~</u>	An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II)										
8	Γ	A community trust described in section 170(b)(1)(A)(vi) (Complete Part II)										
9	Γ	An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross										
		receipts from activities related to its exempt functions—subject to certain exceptions, and	(2) no more tha	n 331/3%	of							
		its support from gross investment income and unrelated business taxable income (less se	ction 511 tax) fr	om busine	sses							
		acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part I	II)									
10	Γ	An organization organized and operated exclusively to test for public safety. See section 5 0)9(a)(4).									
11	Γ	An organization organized and operated exclusively for the benefit of, to perform the functione or more publicly supported organizations described in section 509(a)(1) or section 50 the box that describes the type of supporting organization and complete lines 11e through a Type I b Type II c Type III - Functionally integrated	9(a)(2) See sec)(3).	Check						
e	Γ	By checking this box, I certify that the organization is not controlled directly or indirectly other than foundation managers and other than one or more publicly supported organization section 509(a)(2)	•	•								
f		If the organization received a written determination from the IRS that it is a Type I, Type I check this box		porting or	ganız	ation,						
g		Since August 17, 2006, has the organization accepted any gift or contribution from any of following persons? (i) a person who directly or indirectly controls, either alone or together with persons descr		г	v 1							
			ibed III (II)	110/1	Yes	No						
		and (III) below, the governing body of the the supported organization?		11g(i)								
		(ii) a family member of a person described in (i) above?		11g(ii)								
L		(iii) a 35% controlled entity of a person described in (i) or (ii) above?		11g(iii)								
h		Provide the following information about the supported organization(s)										

(i) Name of supported organization	(ii) EIN		(iv) Is th organizat col (i) lis your gove docume	e Ion In ted In Erning	(v) Did you not organizat col (i) of suppor	ion in your	(vi) Is the organizat col (i) org	(vii) A mount of support	
			Yes	No	Yes	No	Yes	No	
Total									

instructions

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	under Part III. II t	ne organization	Talls to quality	under the tests	iistea below, pi	ease comp	Jiete	Part III.)
	ection A. Public Support		T					
Cal	endar year (or fiscal year beginnin	g (a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 201	0	(f) Total
	ın) ► Gıfts, grants, contributions, and						\longrightarrow	
1	membership fees received (Do							
	not include any "unusual	177,539,58	5 168,718,192	140,443,374	188,629,419	197,87	78,086	873,208,656
	grants ")							
_	Tax revenues levied for the						-+	
2								
	organization's benefit and either		0 0	0	0		0	C
	paid to or expended on its							
_	behalf						\longrightarrow	
3	The value of services or facilities							
	furnished by a governmental unit		o	0	0		0	C
	to the organization without							
	charge	477.500.50	5 160 740 407	140 440 074	100 500 110	107.0	70.005	072 200 656
4	Total. Add lines 1 through 3	177,539,58	5 168,718,192	140,443,374	188,629,419	197,87	78,086	873,208,656
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly							
	supported organization) included							329,053,410
	on line 1 that exceeds 2% of the							
	amount shown on line 11, column	լ						
	(f)							
6	Public Support. Subtract line 5							
·	from line 4							544,155,246
S	ection B. Total Support	<u> </u>		•				
	endar year (or fiscal year							443
	beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	,	(f) Total
7	A mounts from line 4	177,539,585	168,718,192	140,443,374	188,629,419	197,87	8.086	873,208,656
-	Gross income from interest,	2,223,233					-,	
8	•							
	dividends, payments received	1,797,549	1,800,505	1,609,971	1,249,609	1 77	9,487	8,237,121
	on securities loans, rents,	1,797,349	1,000,303	1,009,971	1,249,009	1,77	9,407	0,237,121
	royalties and income from							
	sımılar sources							
9	Net income from unrelated							
	business activities, whether or	-56,764	-58,857	24,130	5,339	-2	2,901	-109,053
	not the business is regularly		,	,	-,		_,	
	carried on							
10	Other income Do not include							
	gain or loss from the sale of	ا	o	o	0		ار	C
	capital assets (Explain in Part	ď	٩	ď	٩		។	
	IV)							
11	Total support (Add lines 7							001 226 724
	through 10)							881,336,724
12	Gross receipts from related activ	rities, etc (See ins	structions)			12		
13	First Five Years If the Form 990			t third fourth or f	fifth tay year as a		Org 3 DI:	
13	check this box and stop here	is for the organiza	tion's mist, second	i, tillia, louitii, oi i	iitii tax yeai as a	301(0)(3)	Jigailia	≥ation, ►
	check this box and stop here							-,
	ection C. Computation of P	uhlic Sunnart	Dercentage					
14	Public Support Percentage for 20			11 column (f))		144		C1 742 0/
	-	•		11 column (1))		14		61 742 %
15	Public Support Percentage for 20	009 Schedule A , P	art II, line 14			15		61 646 %
16a	33 1/3% support test-2010. If t	he organization di	d not check the bo	x on line 13, and	line 14 is 33 1/3%	6 or more, c	heckt	his box
	and stop here. The organization of	_		· · · · · · · · · · · · · · · · · · ·		,		▶ ▽
b	33 1/3% support test—2009. If t	•	• • • •		a. and line 15 is	33 1/3% or	more.	- '
_	box and stop here. The organizat					22 1, 2 / 2 2.	,	▶ □
17a	10%-facts-and-circumstances te			-	ne 13 16a or 16	h and line 1	4	- 1
	is 10% or more, and if the organi		-					
								to d
	in Part IV how the organization m	ieets the lacts ar	ia circumstances"	test The organiz	ation quannes as	a publicly s	uppor	_
	organization	-1 2000 7511		ale and a second			l	
Ь	10%-facts-and-circumstances te							
	15 is 10% or more, and if the org			,		-		
	Explain in Part IV how the organi	ization meets the '	tacts and circums	tances" test The	organization qua	lifies as a p	ublicly	
	supported organization							► □
18	Private Foundation If the organiz	zation did not chec	k a box on line 13	. 16a. 16b. 17a o	r 17b. check this	box and se	e	

▶□

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning **(e)** 2010 (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (f) Total ın) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

15	Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16	Public support percentage from 2009 Schedule A, Part III, line 15	16	
S	ection D. Computation of Investment Income Percentage		
17	Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17	
18	Investment income percentage from 2009 Schedule A , Part III, line 17	18	

19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	Supplemental Information. Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

Software ID: 10000077
Software Version: v1.00

EIN: 53-0242962

Name: PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH

FOUNDATION INC

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors											
(A) Name and Title	(B) Average hours		tion (that a	che	')			(D) Reportable compensation from the	(E) Reportable compensation	(F) Estimated amount of other	
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
Mr George B Abercombie Board Director	3	Х						0	0	0	
Mr William F Brandt Jr Board Director - Treasurer	3	Х						0	0	0	
Mr Richard T Clark Board Director - Vice Chairman	3	Х						0	0	0	
Mr John D Fowler Board Director	3	Х						0	0	0	
Mr John W Galıardo Board Dırector	3	Х						0	0	0	
Mr Jack M Gill Board Director	3	Х						0	0	0	
Mr Bernard A Harris Jr MD Board Director	3	Х						0	0	0	
Mr Edward J Ludwig Board Director	3	Х						0	0	0	
Mr Dennis J Manning Board Director	3	Х						0	0	0	
Mr Gerhard N Mayr Board Dırector	3	Х						0	0	0	
J Mıchael McQ uade PhD Board Dırector	3	Х						0	0	0	
Mr Vıren Mehta Board Dırector	3	Х						0	0	0	
Mr Walter G Montgomery Board Director	3	Х						0	0	0	
Ms Phebe Novakovic Board Director	3	Х						0	0	0	
Mr Dayton Ogden Board Director - Secretary	3	Х						0	0	0	
Mr Steven B Pfeiffer Esq Board Director	3	Х						0	0	0	
Mr Stephen H Rusckowskı Board Dırector	3	Х						0	0	0	
Dr Charles A Sanders Board Director - Chairman	3	Х						0	0	0	
Mr Curt M Selquist Board Director	3	Х						0	0	0	
Mr Marshall Smith Board Director	3	Х						0	0	0	
Dr Louis W Sullivan Board Director	3	Х						0	0	0	
Mr Henrı A Termeer Board Dırector	3	Х						0	0	0	
Mr Christian Weinrank Board Director	3	Х						0	0	0	
Ms Karen Welke Board Director	3	Х						0	0	0	
Mr Bradley A J Wilson Board Director	3	Х						0	0	0	
	-				-						

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) A verage hours	Posi t	(C tion (hat a	che		I		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
John P Howe III MD President & CEO	40			Х				607,109	0	16,071
Susan Dentzer Vice President for Health Policy	40			х				317,052	0	33,579
Anthony T Burchard Vice President Development and Communications	40			х				229,241	0	18,286
A bul Hashem Vice President New Business Development	40			х				189,957	0	15,524
Deborah R Iwig Vice President and Chief Financial Officer	40			х				227,572	0	16,943
Stuart L Myers Senior Vice President	40			х				226,339	0	16,444
M Miriam Wardak Vice President and Chief HR Officer	40			х				222,240	0	13,625
Frederick E Gerber II Country Director, Iraq/Special Projects	40					Х		176,968	0	13,594
Rand F Walton Director Communications	40					Х		167,791	0	18,258
Kendra E Davenport Director, Corporate Giving	40					Х		168,974	0	6,157
Jane Hiebert-White Executive Publisher	40					Х		154,066	0	17,865
Donald E Metz Executive Editor	40					х		160,471	0	15,345

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services

(Code) (Expenses \$ 736,570 including grants of \$ 0) (Revenue \$ 0)

VOLUNTEER EFFORTS - Project HOPE was founded on the willingness of doctors, nurses and other medical volunteers to travel the globe on a floating hospital ship - the SS HOPE- to provide medical care, health education and humanitarian assistance to people in need. While we now operate land-based programs in more than 35 countries, Project HOPE, in partnership with the U.S. Navy, sends medical volunteers on board ships around the world to provide medical care, health education, and humanitarian assistance. Since partnering with the U.S. Navy in early 2005 to provide tsunami relief, Project HOPE has participated in more than 25 humanitarian assistance and health education missions with nearly 1200 HOPE volunteers. These missions have provided care to more than 750,000 people, offered health education to more than 211,000 and delivered nearly \$35 million in donated medicines and medical supplies.

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DLN: 93493326001201

OMB No 1545-0047

Open to Public

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

inai	The venide delivine F Attacii to F	orni 990. F See separate instructions.			THEFCC	18.41
	ne of the organization DECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATION INC		Emp	loyer identificat	ion numbe	er
			53-0	0242962		
°a	rt I Organizations Maintaining Donor A organization answered "Yes" to Form 99		unds	or Accounts.	Complet	te if the
		(a) Donor advised funds	(b) Funds and ot	her accou	nts
	Total number at end of year					
	Aggregate contributions to (during year)					
	Aggregate grants from (during year)					
	Aggregate value at end of year					
	Did the organization inform all donors and donor advisors are the organization's property, subject to the		nor advı	sed	☐ Yes	┌ No
	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the ber conferring impermissible private benefit		•		☐ Yes	┌ No
aı	t III Conservation Easements. Complete	ıf the organization answered "Yes"	to Forn	n 990, Part IV	, lıne 7.	
	Purpose(s) of conservation easements held by the o Preservation of land for public use (e.g., recreat Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qual easement on the last day of the tax year	on or pleasure)	certifie	d historic struct	•	a
	easement on the last day of the tax year			Held at the I	End of the	Year
a	Total number of conservation easements		2a			
b	Total acreage restricted by conservation easements		2b			
:	Number of conservation easements on a certified his	storic structure included in (a)	2c			
d	Number of conservation easements included in (c) a	cquired after 8/17/06	2d			
	Number of conservation easements modified, transfer the taxable year Number of states where property subject to conservations.		ed by th	ic organization u	dillig	
	Does the organization have a written policy regarding enforcement of the conservation easements it holds:	g the periodic monitoring, inspection, har	 ndling of	violations, and	┌ Yes	┌ No
	Staff and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation easer	ments d	uring the year ►		
	A mount of expenses incurred in monitoring, inspecti	ng, and enforcing conservation easement	ts durınç	g the year 🟲 \$ _		
	Does each conservation easement reported on line 2 $170(h)(4)(B)(i)$ and $170(h)(4)(B)(ii)$?	2(d) above satisfy the requirements of se	ction		☐ Yes	┌ No
	In Part XIV, describe how the organization reports of balance sheet, and include, if applicable, the text of the organization's accounting for conservation easer	the footnote to the organization's financia				
ar	Organizations Maintaining Collection Complete if the organization answered		or Otl	her Similar A	\ssets.	
3	If the organization elected, as permitted under SFAS art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fire	for public exhibition, education or resear	rch ın fu			<u>,</u>
b	If the organization elected, as permitted under SFAS historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research				
	(i) Revenues included in Form 990, Part VIII, line 1			► \$		0
	(ii) Assets included in Form 990, Part X			- \$		
	If the organization received or held works of art, hist following amounts required to be reported under SFA		for finan			
a	Revenues included in Form 990, Part VIII, line 1			► \$		0
b				- \$		
-	Assets included in Form 990, Part X			₽ \$		U

Par	Organizations Maintaining Co	ollections of Art	t, Hist	orical Tr	easu	res, or Ot	her	Similar A	sse	: ts (co	<u>intinued)</u>
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of the	e following t	hat ar	e a sıgnıfıcar	nt us	e of its colle	ction	1	
а	Public exhibition		d	┌ Loan o	orexcl	nange progra	ms				
b	Scholarly research		e	✓ Other	Conf	erence Cente	er				
c	✓ Preservation for future generations										
4	Provide a description of the organization's c Part XIV	ollections and expla	ain how	they furthe	r the c	rganızatıon's	exe	mpt purpose	ın		
5	During the year, did the organization solicit assets to be sold to raise funds rather than			•				lar	Г	Yes	√ No
Pai	tt IV Escrow and Custodial Arrang					answered	"Ye	s" to Form	990),	
	Part IV, line 9, or reported an ar										
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?				tions o	or other asse	ts n	ot	Γ	Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	followi	ng table							
_						<u> </u>	\perp	Α	mou	ınt	
C C	Beginning balance						lc .				
d	Additions during the year						.d				
e	Distributions during the year					<u> </u>	le .				
f	Ending balance					1	.f		_		
2a	Did the organization include an amount on F		e 21?							Yes	No
	If "Yes," explain the arrangement in Part XI			1 1137	- !! !	000 1	<u> </u>	T) (40			
Рα	rt V Endowment Funds. Complete	(a)Current Year		<u>vered "Yes</u> Prior Year				TV, IINE TU Three Years Bac		•\Four Yo	ears Back
la	Beginning of year balance	3,985,957	(2)	4,011,386		3,939,516	+	Thee rears bac		y. ou	sars back
b	Contributions	300		0		13,004	ļ				
С	Investment earnings or losses	504,090		-25,429		58,866	5				
d	Grants or scholarships	0		0		C					
e	Other expenditures for facilities	288,768		0		С					
	and programs	0		0			<u>, </u>		+		
f	Administrative expenses	4,201,579		3,985,957		4,011,386	1		+		
g	End of year balance			3,963,937		4,011,300	<u>'</u>				
2	Provide the estimated percentage of the year	or end balance held 0 %	as								
а	Board designated or quasi-endowment	0 %									
b	Permanent endowment - 100%										
C	Term endowment ► 0 %										
3a	Are there endowment funds not in the posse organization by	ssion of the organiz	ation ti	nat are held	and a	dministered	tor t	ne		Yes	No
	(i) unrelated organizations							3	ı(i)		No
	(ii) related organizations							3a	(ii)		Νo
b	If "Yes" to 3a(II), are the related organization							🗀	3b		
4	Describe in Part XIV the intended uses of th										
Par	t VI Investments—Land, Building	s, and Equipme	nt. Se		•						
	Description of investment			(a) Cost or basis (invest		(b) Cost or oth basis (other)		(c) Accumulate depreciation		(d) Bo	ok value
1a	Land				0	602,8	388				602,888
b	Buildings		•		0	4,937,6	593	1,935,	402	;	3,002,291
c	Leasehold improvements		•		0	131,4	137	87,	991		43,446
d	Equipment		•		0	4,046,5	592	3,261,	559		785,033
е	Other				0	675,1	115	662,	182		12,933

4,446,591

Part VII Investments—Other Securities. See (a) Description of security or category		2. (c) Method of valuation
(including name of security)	(b)Book value	Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
Other		
Part VIII Investments—Program Related. Se	o Form 990 Part V June	13
		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)	•	
Part IX Other Assets. See Form 990, Part X, II		
(a) Descri	ption	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line		
Part X Other Liabilities. See Form 990, Part X		
1 (a) Description of Liability	(b) A mount	
Federal Income Taxes	0	
Gift Annuity Obligations Loan Program Obligations	1,321,242 869,424	
Loan Flogram Obligations	809,424	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25)	2 100 555	
Part (Corumn (D) Should Equal Form 530, Part A, COI (B) IIIIE 25)	2,190,666	

Sche	dule D (Form 990) 2010		Page 4
Pai	rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	203,901,912
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	202,363,497
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,538,415
4	Net unrealized gains (losses) on investments	4	1,182,081
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV)	8	3,447,916
9	Total adjustments (net) Add lines 4 - 8	9	4,629,997
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	6,168,412
Par	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	211,994,378
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments 2a 1,182,081		
b	Donated services and use of facilities 2b 2,810,391		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	7,457,434
3	Subtract line 2e from line 1	3	204,536,944
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 0		
Ь	Other (Describe in Part XIV)		
c	Add lines 4a and 4b	4c	-635,032
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	203,901,912
	Reconciliation of Expenses per Audited Financial Statements With Expenses	<u>per</u>	
1	Total expenses and losses per audited financial statements	1	205,795,965
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
ь	Prior year adjustments	1	
c	Other losses]	
d	Other (Describe in Part XIV) 2d 0		
e	Add lines 2a through 2d	2e	2,810,391
3	Subtract line 2e from line 1	3	202,985,574
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 0		
b	Other (Describe in Part XIV)		
c	Add lines 4a and 4b	4c	-622,077
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	202,363,497

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any

Ident if ier	Return Reference	Explanat ion
SchD_P03_S00_L04	Schedule D, Part III, Line 4	Historical landmarks and collections donated to Project HOPE including the Carter Hall estate and multiple historical buildings in Millwood, Virginia. The buildings are located on a large piece of land and the foundation has its headquarters located on the land. Project HOPE also uses the property to provide a conference center.
SchD_P05_S00_L04	Schedule D, Part V, Line 4	Project HOPE's endowments were set-up to provide income for programmatic expenses. There is one endowment to cover the start-up expenses for a Technical Director. There is a Health Affairs endowment that provides income for special projects within this program area. There is also an endowment which has no restriction on the income. This income is used for general support of the organization.
SchD_P10_S00_L02	Schedule D, Part X, Line 2	The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, except on activities unrelated to its exempt purpose. In addition, the Foundation qualifies for the charitable contribution deduction and has been classified as an organization that is not a private foundation. On July 1, 2009, the Foundation adopted the accounting standard on accounting for uncertainty in income taxes, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Foundation may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. The guidance on accounting for uncertainty in income taxes also addresses de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods. Management evaluated the Foundation's tax positions and concluded that the Foundation had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of federal, state or local tax authorities for years before 2008
SchD_P11_S00_L08	Schedule D, Part XI, Line 8	Pension related changes other than net periodic pension cost
SchD_P12_S00_L02d	Schedule D, Part XII, Line 2d	Foreign currency loss (\$12,954), Pension related changes other than net periodic pension cost \$3,477,916
SchD_P12_S00_L04b	Schedule D, Part XII, Line 4b	Rental Expenses Conference Center (\$174,675) Gala Expenses (\$460,357)
SchD_P13_S00_L04b	Schedule D, Part XIII, Line 4b	Rental Expenses Conference Center (\$174,675), Foreign Currency Loss \$12,954, Gala Expenses (\$460,357)

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Open to Public **Inspection**

138,411

SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

North America (including

Canada and Mexico, but not the

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Statement of Activities Outside the United States

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATION INC Employer identification number

-- -- ---

Chronic Disease, Health Strengthening Systems, Maternal and Child Healthcare

Chronic Disease

Healthcare, Infectious

					53-0242962	
Pa	"Yes" to Form 990, Pa			he United States. C	Complete if the organiz	ation answered
1	For grantmakers. Does the assistance, the grantees' elithe grants or assistance? .	gibility for the	grants or assi	stance, and the select	ion criteria used to awa	
2	For grant makers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States					
3	Activites per Region (Use Part	V if additional s	pace is needed)		
	(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	region (by type) (e g ,	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
	Central America and the Caribbean	7	59		Maternal and Child Healthcare, Infectious Disease	33,725,574
	East Asia and the Pacific	6	38	Program Services	Chronic Disease, Health	4,063,773

Europe (including Iceland and Greenland)	2	8	Program Services	Chronic Disease, Health Strengthening Systems, Maternal and Child	17,659,328
				Healthcare, Infectious Disease	
Middle East and North Africa	1	5	Program Services	Health Strengthening Systems	25,114,519

Program Services

United States)					
Russia and the newly	9	90	Program Services	Infectious Disease	86,987,930
ındependent States					
South America	1	10	3	Maternal and Child	178,498
				Haalthcara	

South Asia	1	9	Program Services	Chronic Disease, Health	802,704
				Strengthening Systems,	
				Maternal and Child	

			Disease	
7	69	Program Services	Infectious Disease	1,985,865
_	7	7 69		Disease 7 69 Program Services Infectious Disease

3a Sub-total			

b Total from continuation sheets				
to Part I				
c Totals (add lines 3a and 3b)	35	290		170,656,60

Pa	Part IV, I	ine 15, for any				nited States. Comp x if no one recipient			
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
	Enter total nur	mber of recipie	ent organizations lis	ted above that are	recognized as chari	ties by the foreign o	country, recognized	as	
3		,	_	·		1(c)(3) equivalency		. ▶	
								Schedule F	(Form 990) 2010

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Use Part V ıf	fadditional space is nee	.eded.					
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
Fellowships	East Asia and the Pacific	74	169,831	cash payment	0		
Fellowships	Sub-Saharan Africa	4	19,880	cash payment	0		
Fellows hıp	Central America and the Caribbean	1	5,701	cash payment	0		
Fellowship	Europe (including Iceland and Greenland)	1	250	cash payment	0		
			1				
							L

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	⊽	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Γ	Yes	r	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	V	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	্	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	⊽	Νo

Schedule F (Form 990) 2010

Part V Supplemental Information

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

ınformatıon.		
Identifier	ReturnReference	Explanation
chF_P01_S00_L02	Schedule F, Part I, Line 2	Project HOPE has one individual grant program for training doctors from the Shanghai Children's Medical Center The grant are monitored at the field office in Shanghai, China Recipients receive small grants to cover their living costs while away training The costs are paid out as daily allowances based upon the length of the training

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DLN: 9349332600120:

OMB No 1545-0047

Supplemental Information Regarding Fundraising or Gaming Activities

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

SCHEDULE G

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. See separate instructions.

		Inspection
Name of the organization		Employer identification number
PROJECT HOPE THE PE	OPLE TO PEOPLE HEALTH FOUNDATION INC	
		53-0242962

Pa	ľΤΙ	Fundraising Activities. Complete if the organi	zatı	ion a	answered "Yes" to Form 990, Part IV, line 17.
1	Ind	licate whether the organization raised funds through any of	the	follo	wing activities Check all that apply
а		Mail solicitations	e	<u> </u>	Solicitation of non-government grants
b	~	Internet and e-mail solicitations	f	~	Solicitation of government grants
c	~	Phone solicitations	g	~	Special fundraising events
d	✓	In-person solicitations			

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization Form 990-EZ filers are not required to complete this table

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrais custo cont	Did ser have ody or rol of utions?	(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
i		Yes	No			
Chapman Cubine Adams and Hussey 1600 Wilson Boulevard Suite 300 Arlington, VA 22209	Direct Mail - House, Sustainer and Prospect Fundraising		No	5,292,654	262,330	5,030,324
The Sharpe Group 8700 Trail Lake Drive Suite 222 Memphis, TN 38125	Consultant for Planned Giving Fundraising		No	0	43,775	-43,775
Total			>	5,292,654	306,105	4,986,549

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

AK, AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NH, NJ, NM, NY, OH, OK, OR, PA, RI, SC, TN, TX, UT, VA, WA, WI, WV

Pa	rt II	Fundraising Events. Com more than \$15,000 on Form				
			(a) Event #1	(b) Event #2	(c) O ther Events	(d) Total Events
			Annual Gala (event type)	Other Events (event type)	(total number)	(Add col (a) through col (c))
E E	1	Gross receipts	1,976,950	17,400		1,994,350
Reveilue	2	Less Charitable contributions	1,711,198	17,400		1,728,598
	3	Gross income (line 1 minus line 2)	265,752	0		265,752
	4	Cash prizes	С	0		0
မှာ	5	Non-cash prizes	C	0		0
Expenses	6	Rent/facility costs	C	0		0
	7	Food and beverages	C	0		0
Direct	8	Entertainment	С	0		0
Δ	9	Other direct expenses .	472,709	0		472,709
	10	Direct expense summary Add lin	es 4 through 9 ın column	(d)	•	472,709
	11	Net income summary Combine III				-206,957
Par	t III	Gaming. Complete if the or \$15,000 on Form 990-EZ, lir		"Yes" to Form 990, Pa	rt IV, line 19, or rep	orted more than
Reveilue			(a) Bıngo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	(d) Total gaming (Add col (a) through col (c))
	1	Gross revenue				
စ္	2	Cash prizes				
Expenses	3	Non-cash prizes				
	4	Rent/facility costs				
Direct	5	Other direct expenses				
	6	Volunteer labor	┌ Yes % ┌ No	Γ Yes % Γ No	┌ Yes %	_
	7	Direct expense summary Add lines	s 2 through 5 ın column (d)		
	8	Net gaming income summary Com	bine lines 1 and 7 in colu	ımn (d)		
9		er the state(s) in which the organiza				
a b		the organization licensed to operate				Yes No
10a b		re any of the organization's gaming Yes," Explain			the tax year?	· · Fyes Fno

11	Does the organization operate ga	aming activities with nonmembers?		Г үе	s Γ_{No}
12	Is the organization a grantor, be	neficiary or trustee of a trust or a mer	nber of a partnership or other entity		
	formed to administer charitable (jaming?		Г _{Yе}	s Γ_{No}
13	Indicate the percentage of gamin	ng activity operated in			
а	The organization's facility			1	
b	An outside facility			,	
14	Provide the name and address or records	f the person who prepares the organız	ation's gaming/special events books and	d	
	Name 🟲				
	Address 🟲				
15a		ntract with a third party from whom th		_	_
					s No
ь		ning revenue received by the organizated by the third party 🟲 \$	ation > \$ and the		
c	If "Yes," enter name and address	5			
	Name 🟲				
	Address 🟲				
16	Gaming manager information				
	Name 🟲				
	Gaming manager compensation l	\$ \$			
	Description of services provided	>			
	Director/officer	Employee	Independent contractor		
17	Mandatory distributions				
а		er state law to make charitable distrib		_	_
p.				· Ye	s No
D		required under state law distributed activities during the tax year - \$	to other exempt organizations or spent		
Par		<u>-</u>	r responses to question on Schedul	e G (see	
	Identifier	ReturnReference	Explanation		

DLN: 93493326001201

Employer identification number

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Name of the organization

Internal Revenue Service

Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

PRC	JECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATION INC						
				53-0242962			
Pa	It I Questions Regarding Compensation						
						Yes	Νo
1a	Check the appropriate box(es) if the organization provid 990, Part VII, Section A, line 1a Complete Part III to						
	First-class or charter travel	굣	Housing allowance or residence for	personal use			
	Travel for companions	Γ	Payments for business use of perso	onal residence			
	Tax idemnification and gross-up payments	Γ	Health or social club dues or initiat	ion fees			
	✓ Discretionary spending account	Γ	Personal services (e g , maid, chau	ffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organ reimbursement orprovision of all the expenses describe						
_					1b	Yes	
2	Did the organization require substantiation prior to reim officers, directors, trustees, and the CEO/Executive Di				2	Yes	
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all that Compensation committee Independent compensation consultant Form 990 of other organizations	appl マ マ					
4	During the year, did any person listed in Form 990, Par or a related organization	rt V I	I, Section A, line 1a with respect to t	he filing organization			
а	Receive a severance payment or change-of-control pay	ymer	nt from the organization or a related o	organization?	4a		Νo
Ь	Participate in, or receive payment from, a supplemental	Inor	nqualified retirement plan?		4b		Νo
С	Participate in, or receive payment from, an equity-base	ed co	ompensation arrangement?		4c		Νο
	If "Yes" to any of lines 4a-c, list the persons and provide			n Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must	com	plete lines 5-9.				
5	For persons listed in form 990, Part VII, Section A, line compensation contingent on the revenues of			ny			
а	The organization?				5a		Νo
b	Any related organization?				5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III						
6	For persons listed in form 990, Part VII, Section A, line compensation contingent on the net earnings of	e 1 a	, did the organization pay or accrue a	ny			
а	The organization?				6a		No
b	Any related organization?				6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III						
7	For persons listed in Form 990, Part VII, Section A, lin payments not described in lines 5 and 6? If "Yes," described in lines 5 and 6.			n-fixed	7		No
8	Were any amounts reported in Form 990, Part VII, paid subject to the initial contract exception described in Re in Part III	dora	accured pursuant to a contract that v		8		No

section 53 4958-6(c)?

If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name	,	(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) John P Howe III MD	(I) (II)	532,109 0	75,000 0		7,350	11,294 0	625,753 0 0)
(2) Susan Dentzer	(I) (II)	290,802 0	26,250 0		20,500	15,215 0	352,767 0 0)
(3) Anthony T Burchard	(I) (II)	217,992 0	11,249 0		13,358		5 250,095 0 0)
(4) Abul Hashem	(I) (II)	176,307 0	13,650 0	0 0	2,446	15,153 0	3 207,556 0 0)
(5) Deborah R Iwig	(I) (II)	227,572 0	0	0	15,371	4,082 0	2 247,025)
(6) Stuart L Myers	(I) (II)	215,839 0	10,500	0	14,478	4,102 0	2 244,919)
(7) M Mırıam Wardak	(I) (II)	208,590	13,650 0	0	12,627	3,134 0	238,001)
(8) Frederick E Gerber II	(ı) (ıı)	176,968 0	0	٦ - "	5,347	9,746	192,061 0 0)
(9) Rand F Walton	(I) (II)	167,791 0	0	0	5,179	14,569 0	9 187,539 0 0)
(10) Kendra E Davenport	(I) (II)	168,974 0	0	0	5,282	2,341	1 176,597 0 0)
(11) Jane Hiebert-White	(ı) (ıı)	144,066 0	10,000		4,862		173,318)
(12) Donald E Metz	(ı) (ıı)	150,471 0	10,000	0	10,417	6,315 0	5 177,203 0 0	
(13)			<u> </u>			1		
(14)	+		1		1			
(15)	'		1		1			
(16)		T	· · · · · · · · · · · · · · · · · · ·		†		†	†

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Return Reference	Explanation
SchJ_P01_S00_L01a	Part I, Line 1a	Discretionary Spending Account - The executive officers at Project HOPE receive a monthly auto allowance. This income is treated as taxable income and included in the total compensation. Housing Allowance or Residence for Personal use - The President and CEO receives a monthly housing allowance as part of his comprehensive compensation package. This income is treated as taxable income and included in the total compensation. On an irregular basis, it is necessary for the Foundation to provide housing facilities to certain employees, including the executive officers. Such housing is provided for the convenience of the Foundation at The Project HOPE Health Sciences Education Center when it is necessary for employees to be at the Center at irregular hours.

Schedule J (Form 990) 2010

OMB No 1545-0047

Open to Public Inspection

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

NonCash Contributions

Name of the organization PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATION INC **Employer identification number**

Pai	rt I Types of Property			<u> </u>				
	The syptem of the policy	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line	(d Method of determining of amounts		ontribut	ion
1	Art—Works of art			1g				
	Art—Historical treasures							
	Art—Fractional interests							
	Books and publications	X		738	Fair Market Value			
	Clothing and household			730	Tull Hulket Value			
good								
6	Cars and other vehicles .							
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded	Х	33	439,575	Fair Market Value			
10	Securities—Closely held stock							
11	Securities—Partnership, LLC, or trust interests .							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
14	Qualified conservation contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies	Х	55	155,562,425	Wholesale Price			
21	Taxıdermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts .							
25	Other ► (Supplies)	Х	10	74,921	Fair Market Value			
26	O ther ▶()							
27	O ther ▶()							
28	O ther ► ()							
29	Number of Forms 8283 received by for which the organization complete				29			0
							Yes	No
30a	During the year, did the organization							
	must hold for at least three years f			on, and which is not require	d to be used			
	for exempt purposes for the entire I	holdıng p	eriod?			30a		No
b	If "Yes," describe the arrangement	ın Part I	Ι					
31	Does the organization have a gift a	·		·		31	Yes	
32a	Does the organization hire or use the contributions?	hırd partı • • •	es or related organizations	to solicit, process, or sell	non-cash	32a		No
ь 33	If "Yes," describe in Part II If the organization did not report re describe in Part II	venues i	n column (c) for a type of p	roperty for which column (a) is checked,			

Page 2

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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As Filed Data -

DLN: 93493326001201

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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047
2010
Open to Public

Inspection

Name of the organization

PROJECT HOPE THE PEOPLE TO PEOPLE HEALTH FOUNDATION INC

Employer identification number

53-0242962

ldentifier	Return Reference	Explanation
F990_P06_S0B_L11a	Form 990, Part VI, Section B, Line 11a	A copy of Project HOPE's final form 990 (including required schedules), to be filed with the IRS, was provided to the Board of Director's Chair of the Audit Committee Before this review the 990 was also reviewed by all of Project HOPE's executive officers. The 990 was prepared by staff and reviewed by the organization's tax accountant. Each member of the Board of Directors receives a copy of the 990 before the form is submitted to the IRS.

ldentifier	Return Reference	Explanation
F990_P06_S0B_L12c	Form 990, Part VI, Section B, Line 12c	At the time of hire, all staff is notified of Project HOPE's Conflict of Interest policy and have the obligation to disclose any perceived or real area of potential or actual conflict of interest. At least annually, all staff must acknow ledge a re-statement of compliance. Subsequent to hire, and for the duration of their employment with Project HOPE, all employees are obligated to disclose any area of potential or actual conflict of interest. The members of the Board of Directors are also required to submit a signed conflict of interest questionnaire annually.

ldentifier	Return Reference	Explanation
F990_P06_S0B_L15	Form 990, Part VI, Section B, Line 15	Project HOPE's Management Development and Compensation Committee of the Board establishes the overall compensation philosophy for the organization including the relation of base salaries and total compensation to market and the components of total compensation Additionally, it establishes the organizational and individual performance goals for the Chief Executive Officer Annually, the said Committee reviews the performance of the Chief Executive Officer and recommends any compensation changes. At the same frequency, the Management Development and Compensation Committee oversee all aspects of compensation provided to other executives to ensure compliance with the intermediate sanctions provisions of the Internal Revenue Code. The Committee further prepares regular reports disclosing committee actions and recommendations to the full Board of Directors in performing their duties related to the determination of officer compensation, the Management Development and Compensation Committee relies on support from an independent external compensation consultant who has been engages by the Committee Overall, the Committee follows standard protocols and intermediate sanctions guidelines which include the three procedural requirements for earning the presumption of reasonableness. 1 Compensation are approved in advance by the Management Development and Compensation committee members, none of whom have a conflict of interest with respect to the proposed actions. 2 The board or committee obtains or relies upon appropriate data as the comparability of the compensation or fair market value of the consideration, and 3. The committee documents the basis for its determination adequately and contemporaneously.

ldentifier	Return Reference	Explanation
F990_P06_S0C_L19		Project HOPE's governing documents and conflict of interest policies are available upon request The annual report is available on Project HOPE's wiebsite www projecthope org. The financials are also available upon request

ldentifier	Return Reference	Explanation
F990_P11_S00_L05	, ,	Unrealized Gain on Investments \$1,182,081, Pension related changes other than net periodic pension cost \$3,447,916