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Form **990** 

Department of the Treasury

### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2010

Open to Public Inspection

s if applicable ss change change return nated ded return ation pending	C Name of organization THE GEORGE WASHINGTON UN  Doing Business As  Number and street (or P O box TAX DEPT45155 RESEARCH PLA  City or town, state or country, a ASHBURN, VA 201474192  F Name and address of	r If mail is not delivered to street address) CE NO 160	Room/suite	53-0196  E Telephone  (703) 72	e number			
change return nated ded return	Number and street (or P O box TAX DEPT45155 RESEARCH PLA City or town, state or country, a ASHBURN, VA 201474192	CE NO 160	Room/suite	E Telephone	e number			
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nated ded return	TAX DEPT45155 RESEARCH PLA  City or town, state or country, a  ASHBURN, VA 201474192	CE NO 160	Room/suite	(703)72	6 0274			
ded return	ASHBURN, VA 201474192	and ZIP + 4			0-0324			
ation pending				<b>G</b> Gross recei	pts \$ 1,460,677,559			
	F Name and address of							
		principal officer	H(a) Is this a	group return for affi	liates? Yes No			
	STEVEN KNAPP 2121 EYE ST NW 801		13 (11)	group recurrior and				
	WASHINGTON, DC 200	052	I	affiliates included				
				o," attach a iis p exemption n	t (see instructions) number <b>⊳</b>			
exempt status		◀ (insert no )						
site: ► WW	W GWU EDU		<u> </u>					
	Corporation Trust Assoc	eation Other 🕨	<b>L</b> Year of for	mation 1821	<b>M</b> State of legal domicile D			
I Sum	mary							
	_	_	CHEDILLEO					
EDUCAT	TON AND RESEARCH - SEI	ETHE MISSION STATEMENT ON S	CHEDOLE O					
2 Check th	ıs box দ ıf the organızatıo	n discontinued its operations or dispo	sed of more than 2	5% of its net	assets			
3 Number	of voting members of the gov	erning body (Part VI, line 1a)		з	3			
4 Number	of independent voting membe	ers of the governing body (Part VI, lir	ne 1 b)	4	3.			
			•	5	14,36			
			,		6,30			
					14,849,74			
		, , , , , , , , , , , , , , , , , , , ,			21,751571			
<b>5</b>			Prio	1	Current Year			
• Contrib	outions and grants (Part VII	I line 1h)	7110		64,628,819			
_					1,087,614,052			
					61,655,15			
	·		·	22,802,690	24,786,748			
-	_	• • • • • • • • • • • • • • • • • • • •		29,759,352	1,238,684,770			
			. 2	19,281,489	227,497,558			
.4 Benefit	s paid to or for members (Pa	art IX, column (A), line 4)		0	1			
. <b>5</b> Salarıe	s, other compensation, emp	loyee benefits (Part IX, column (A), l						
10)			5	31,602,631	566,470,070			
. <b>6a</b> Profes	sional fundraising fees (Part	IX, column (A), line 11e)		365,017	716,460			
<b>b</b> Total fur	ndraising expenses (Part IX, colum	n (D), line 25) 🕨 24,118,772						
.7 Other	expenses (Part IX, column (	A), lines 11a-11d, 11f-24f)	4	19,421,257	425,638,93			
.8 Totale	xpenses Add lines 13-17	(must equal Part IX, column (A), line	25) 1,1	70,670,394	1,220,323,019			
.9 Revent	ie less expenses. Subtract l	ine 18 from line 12		40,911,042	18,361,75			
					End of Year			
.0 Totala	ssets (Part X, line 16) .				3,210,191,23!			
			,		1,349,548,30			
.2 Net as	sets or fund balances Subtr	act line 21 from line 20	1,6	60,605,779	1,860,642,93			
III Sian	ature Block							
10) 16a Profess b Total fur 7 Other 8 Total e 9 Revenue	sional fundraising fees (Part idraising expenses (Part IX, colum expenses (Part IX, column ( xpenses Add lines 13–17 ( ie less expenses Subtract l ssets (Part X, line 16)	IX, column (A), line 11e)		365,017 19,421,257 70,670,394 40,911,042 of Current ear	716 425,638 1,220,323 18,361 End of Year 3,210,191			
			,					
.2 Netas	sets or fund balances Subtr	act line 21 from line 20	1,6	60,605,779	1,860,642,93			
III Sign	ature Block							
			officer) is based on a	all information				
Signa	ture of officer							
			D0					
	<u>'</u>	_			<del></del>			
		Preparer's signature TRAVIS L PATTON			PTIN			
	name				Firm's EIN			
Firm's add	ress 1301 K STDEET NIM 200M							
L. I min s auu	1002 - TOOLK SIKEEL MAA OOOM				Phone no 🕨 (202) 414-			
ly	WASHINGTON, DC 20005				1000			
	1 Briefly de EDUCAT  2 Check th 3 Number of 4 Number of 5 Total num 6 Total num 7 Total unm b Net unrel 8 Contrib 9 Program 1 Other of 1 Other of 2 Total fum 1 Total fum 7 Other of 8 Total fum 7 Other of 8 Total fum 7 Other of 8 Total fum 9 Revenue 1 Signal 1 Signal 2 Net as: 1 Signal 2 Print/Type 1 DEBR 1 Type 1 Print/Type 1 Print/Type 1 Firm's add	Briefly describe the organization's mine EDUCATION AND RESEARCH - SEI  Check this box if the organization's mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION AND RESEARCH - SEI  Check this box if the organization is mine EDUCATION And It will be organization in the organization of the professional function is made in the organization in the organization is mine EDUCATION EDUCAT	Briefly describe the organization's mission or most significant activities EDUCATION AND RESEARCH - SEE THE MISSION STATEMENT ON S.  2 Check this box	Briefly describe the organization's mission or most significant activities  EDUCATION AND RESEARCH - SEE THE MISSION STATEMENT ON SCHEDULE O  Check this box Tif the organization discontinued its operations or disposed of more than 2  Number of voting members of the governing body (Part VI, line 1a)	Briefly describe the organization's mission or most significant activities			

age	2
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Form	1990 (2010)				Page <b>2</b>
Par	Check if Schedule O contains	-			
1	Briefly describe the organization's m	ission			
SEE	THE MISSION STATEMENT ON SCH	EDULE O			
2	Did the organization undertake any si the prior Form 990 or 990-EZ? .		rvices during the year	which were not listed on	┌ Yes ┌ No
	If "Yes," describe these new services	on Schedule O			
3	Did the organization cease conductin services?		t changes in how it co	nducts, any program	┌ Yes ┌ No
4	If "Yes," describe these changes on S Describe the exempt purpose achieve Section 501(c)(3) and 501(c)(4) org allocations to others, the total expen	ements for each of th anizations and sectio	on 4947(a)(1) trusts a	are required to report the ar	
4a	(Code ) (Expenses \$		ıncludıng grants of \$	215,807,126 ) (Revenue \$	, , ,
	EDUCATION GW'S MISSION IS TO PREPARE SUFFICIENT, CONTRIBUTING CITIZENS, ANI WORLD-CHANGERS GW HAS DEVELOPED AC PREPARE OUR STUDENTS FOR PROMISING GRALL ENROLLMENT FOR ALL CAMPUSES FOR	O SIMILAR TO THE ROLE I CADEMIC OFFERINGS THA CAREERS STUDENTS FRO	MODELS AND MENTORS TH IT COMBINE DISCIPLINES, M ALL 50 STATES AND THE	EY ENCOUNTER, TO SEE THEMSE STAY ABREAST OF ADVANCES IN	LVES AS THOUGHT LEADERS AND HUMAN KNOWLEDGE, AND
	(Code ) (Expenses \$	5 157,935,482	ıncludıng grants of \$	11,690,432 ) (Revenue \$	139,756,598 )
	RESEARCH AND OTHER SPONSORED PROJECT STAFF AND STUDENTS EXCITING AND VARIED PUBLIC HEALTH, TRANSPORTATION, AND OT	CTS RESEARCH IS AN INT ED OPPORTUNITIES TO CF	EGRAL PART OF GW'S EDU	JCATIONAL MISSION RESEARCH	OFFERS FACULTY, RESEARCH
	(Code ) (Expenses \$	106.160.142	including grants of \$	) (Revenue \$	133,718,671 )
	AUXILIARY ENTERPRISES AND OTHER GW P OF STUDENT LIFE AUXILIARY ENTERPRISES MAIL AND LAUNDRY SERVICES GW'S MARVI STUDENTS, FACULTY, STAFF, AND VISITORS COMPTROLLER'S OFFICE'S WEBSITE AT HT	ROVIDES A NUMBER OF S INCLUDE FACILITIES ANI N CENTER HOUSES DININ FOR MORE INFO ABOUT	ERVICES THAT SUPPORT L D RESIDENTIAL PROPERTY IG FACILITIES, STUDENT C GW'S PROGRAMS & ACCO	EARNING, BUILD COMMUNITY AN MANAGEMENT, DINING, BOOKST RGANIZATION OFFICES AND MEE MPLISHMENTS, SEE THE 2010-20	D ENHANCE THE OVERALL QUALITY ORE, PARKING, STUDENT HEALTH, TING ROOMS AND IS UTILIZED BY
	Other program services (Describe i	n Schedule O )			
	(Expenses \$	including grants of	\$	) (Revenue \$	)
4e	Total program service expenses▶\$	1,098,670,48	3		
					E 000 (2.01.0)

Part IV	Checklist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 😼	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		Νο
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	Yes	
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	Yes	
Ь	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	Yes	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🕏	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	Yes	
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Yes Vo			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	20	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   36,153			
ь	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	-		
	<b>1b</b> 0			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a	Yes	
Ь	If "Yes," enter the name of the foreign country <b>BR</b> , CJ , EI			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	35		
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		N
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).	_ '		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to	1	V	
a	file Form 8282?	7c	Yes	
u	The rest, indicate the number of Forms 6262 med during the year	-		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit	7e		
f	contract?	7f		N N
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			
	required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did			
	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			
	Sponsoring organizations maintaining donor advised funds.	8		
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
)	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
Ь	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	 		
L	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources	1		
	against amounts due or received from them )	 		
а	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
;	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?			
	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states			
c	In which the organization is licensed to issue qualified health plans  Enter the amount of reserves on hand	1		
-	13c			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N o
_	If "Vac " has it filed a Form 730 to report these payments? If "No " provide an explanation in Schodule O	146	ı	i

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI										. F	7
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Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		N o
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5	163	N o
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the			
	year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo
	ection B. Policies (This Section B requests information about policies not required by the Internal evenue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?			
		11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
	describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
Ь	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Yes	
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed ►CA , MD			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply			
	Own website Another's website Vpon request			

- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 DEBRA DICKENSON COMPTROLLER 45155 RESEARCH PLACE SUITE 260

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organ	•	elated o	rganı	zatio	on co	ompen	sate	d any current office	r, director, or trust	ee
(A) Name and Title	(B) Average hours	(C) Position (check all that apply)				<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other		
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Key employee Officer Institutional Trustee Individual trustee		Former Highest compensated employee		from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations	
See Additional Data Table										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per	1	(ition that a			II		(D) Reportable compensation from the	(E) Reportable compensatior from related		(F) Estima amount o	ted fother
		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)		from t rganızatı relate organıza	he on and ed
See A	ddıtıonal Data Table												
											$\top$		
											+		
											_		
											_		
				$\vdash$	$\vdash$	$\vdash$		╁			+		
											4		
1b	Sub-Total							•					
	Total from continuation sheets						•	<b> </b>	11.600.406		_		NOT 162
d	Total (add lines 1b and 1c) .						•		11,698,406		0		85,162
2	Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization ►1,045												
												Yes	No
3	Did the organization list any <b>for</b> on line 1a? <i>If</i> "Yes," complete Sc									ated employee	3	Yes	
4	For any individual listed on line organization and related organiz	zations greater t	han \$15	50,00									
_	individual				•	•		•			4	Yes	
5	Did any person listed on line 1a	receive or accr	ue comp	pensa	ation	fror	many	unrel	lated organization o	r individual for			

services rendered to the organization? If "Yes," complete Schedule  $\it J$  for such person  $\it ...$ 

		1	
-		1	
		1	
		1	
		1	
	_	1	
	_		ı P

### **Section B. Independent Contractors**

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
GWU MEDICAL FACULTY ASSOCIATES 2150 PENNSYLVANIA AVE NW WASHINGTON, DC 20037	TEACHING & RESEARCH	23,928,175
L 2101 WISCONSIN AVE NW	CONSTRUCTION - SVCS & MATERIALS	13,297,429
I SOU E TORPA RI)	CONSTRUCTION - SVCS & MATERIALS	12,324,772
ARAMARK FACILITY SERVICES 1101 MARKET STREET PHILADELPHIA, PA 19107	FACILITY SVCS	7,533,485
SODEXO INC 9801 WASHINGTONIAN BLVD GAITHERSBURG, MD 20878	DINING SVCS	6,956,781
3. Total number of independent contractors (including but not limited to those listed above)	who received more than	

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization -287

Part V	***	Statement of Revenu	16					
					<b>(A)</b> Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
ats :	1a	Federated campaigns	1a					
Contributions, gifts, grants and other similar amounts	b	Membership dues	. 1b					
g.ĕ.	С	Fundraising events	. 1c	40,722				
無意	d	Related organizations	. 1d					
% <u>,≣</u>		Government grants (contributions)	1e	18,318,884				
tion and a		All other contributions, gifts, grants,		46,269,213				 
<u>\$</u> ₹		sımılar amounts not ıncluded above						
Ĕĕ	g	Noncash contributions included in lir	nes 1a-1f \$	1,439,923				
ပြံခဲ့	h	<b>Total.</b> Add lines 1a-1f			64,628,819			
<u>a</u>				Business Code				
— Heyer I:		STUDENT TUITION & FEES		900099	747,836,317	747,836,317		
휻		GRANTS & CONTRACTS		900099	149,572,297	149,572,297		
92	c d	AUXILIARY ENTERPRISES		611710	96,903,358	96,903,358 78,166,924		
Program Service Revenue		OTHER PROGRAM SERVICE		721110	93,302,080	70,100,924	15,135,156	
Ē	e							
<u>\$</u>	f	All other program service rev	renue					
Š.	g	Total. Add lines 2a-2f			1,087,614,052			
- 7	3	Investment income (includin	g dıvıdends, ınterest					
		and other similar amounts)			10,175,968			10,175,968
	4	Income from investment of tax-exe	empt bond proceeds	Ī				
!	5	Royalties			317,652			317,652
			(ı) Real	(II) Personal				
		Gross Rents	49,490,131					
		Less rental expenses	24,743,102					
		Rental income or (loss)	24,747,029					
		Net rental income or (loss)		•	24,747,029			24,747,029
			(ı) Securities	(II) O ther				24,747,02.
7		Gross amount from sales of assets other than inventory	248,704,687					
	b	Less cost or other basis and sales expenses	197,225,504					
		Gain or (loss)	51,479,183		51,479,183			
<u>,                                    </u>	a	Net gain or (loss)			31,479,103			51,479,183
Other Revenue		Gross income from fundraisir (not including \$\frac{40,722}{}\$						
بر بر		of contributions reported on I See Part IV, line 18						
ļ ţ			а	28,668				
°		Less direct expenses		21,013	7.655			7.65
F		Net income or (loss) from fun			7,655			7,65!
1			ctivities See Part IV, line 19 . a	_				
		Less direct expenses Net income or (loss) from gai		<b>b</b> 3,170	-179			-179
<u> </u>		Gross sales of inventory, les						
		returns and allowances .						
	-		<b>a</b>					
		Less cost of goods sold .						
-	С	Net income or (loss) from sal	es of inventory F	Business Code				
-	112	UNRELATED PARTNERSHIF	)	525990	-285,409		-285,409	
-	ь		·		-1,199		,	
	c							
I		All other revenue						
	u		•					
	_	Total, Add lines 11s=11d		-				
	е	<b>Total.</b> Add lines 11a-11d .	· · · · · · · · · · · · · · · · · · ·		-285,409			
		Total. Add lines 11a-11d .  Total revenue. See Instruction		-	-285,409 			

	990 (2010)				Page <b>10</b>
Part					
	Section $501(c)(3)$ and $501(c)(4)$ organizations mull other organizations must complete column (A) but are not required to			D)	
Do no	ot include amounts reported on lines 6b, p. 9b, and 10b of Part VIII.	(A) Total expenses	<b>(B)</b> Program service	(C) Management and	(D) Fundraising
1	Grants and other assistance to governments and organizations		expenses	general expenses	expenses
•	in the U.S. See Part IV, line 21	149,000	149,000		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	227,348,558	227,348,558		
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	8,256,200	1,015,102	5,281,226	1,959,872
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	453,994,955	402,316,215	40,013,791	11,664,949
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	31,030,217	26,852,897	3,267,326	909,994
9	Other employee benefits	43,281,929	37,455,271	4,557,370	1,269,288
10	Payroll taxes	29,906,769	25,880,689	3,149,033	877,047
а	Fees for services (non-employees) Management				· · · · · · · · · · · · · · · · · · ·
ь	Legal	2,989,193	465,608	2,523,585	
c	Accounting	2,708,578	250,708	2,450,570	7,300
d	Lobbying	3,824	3,824		•
е	Professional fundraising services See Part IV, line 17	716,460	-		716,460
f	Investment management fees	8,347,695		8,347,695	,
g	Other	77,014,314	66,663,973	9,390,950	959,391
12	Advertising and promotion	4,690,715	2,093,583	2,478,401	118,731
13	Office expenses	29,449,072	23,420,504	4,873,681	1,154,887
14	Information technology	15,183,852	12,030,561	3,034,035	119,256
15	Royalties	7,975	7,975		
16	Occupancy	57,861,437	53,567,631	4,288,398	5,408
17	Travel	17,212,410	15,654,148	655,683	902,579
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	22,543,252	15,750,380	4,333,305	2,459,567
20	Interest	31,235,854	29,601,441	1,634,413	
21	Payments to affiliates	21,971,406	21,598,152	351,549	21,705
22	Depreciation, depletion, and amortization	66,790,090	63,355,576	3,434,514	
23	Insurance	3,152,509	3,118,349	34,160	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	RESEARCH SUBCONTRACTS	39,756,960	39,756,960		
Ь	SUBSCRIPTION/PERIODICAL	3,913,708	3,820,467	48,304	44,937
c	MEMBERSHIPS	2,467,928	2,118,071	328,234	21,623
d	UBI TAX (NY)	2,500		2,500	
e	INTRDEPARTMENTL ASSMNTS	0	6,932,281	-7,790,020	857,739
f	All other expenses	18,335,659	17,442,559	845,061	48,039
25	Total functional expenses. Add lines 1 through 24f	1,220,323,019	1,098,670,483	97,533,764	24,118,772
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Pa	rt X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing	973,538	1	1,212,243
	2	Savings and temporary cash investments	225,493,259	2	305,189,468
	3	Pledges and grants receivable, net	50,069,705	3	65,475,900
	4	Accounts receivable, net	31,618,224	4	47,437,735
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of			
		Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and contributing employers, and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary organizations (see instructions)			
ets		Schedule L		6	
ssets	7	Notes and loans receivable, net	451,750	7	144,319
⋖	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	11,761,621	9	10,017,588
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D  2,394,338,51	4		
	ь	Less accumulated depreciation	1 1,693,872,599	10c	1,784,509,163
	11	Investments—publicly traded securities	203,911,720	11	313,657,884
	12	Investments—other securities See Part IV, line 11	611,847,384	12	610,814,452
	13	Investments—program-related See Part IV, line 11	29,187,236	13	28,727,826
	14	Intangible assets	8,543,517	14	8,100,384
	15	Other assets See Part IV, line 11	29,541,987	15	34,904,273
	16	Total assets. Add lines 1 through 15 (must equal line 34)	2,897,272,540	16	3,210,191,235
	17	Accounts payable and accrued expenses .	144,576,530	17	170,152,465
	18	Grants payable		18	
	19	Deferred revenue	42,341,919	19	42,705,109
	20	Tax-exempt bond liabilities	218,812,293	20	218,035,093
es.	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
bilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
Lia		persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties	226,198,026	23	225,588,663
	24	Unsecured notes and loans payable to unrelated third parties	568,868,223	24	658,495,104
	25	Other liabilities Complete Part X of Schedule D	35,869,770	25	34,571,868
	26	Total liabilities. Add lines 17 through 25	1,236,666,761	26	1,349,548,302
		Organizations that follow SFAS 117, check here ► 🗸 and complete lines 27			
9		through 29, and lines 33 and 34.			
an	27	Unrestricted net assets	1,251,988,929	27	1,390,477,294
Fund Balances	28	Temporarily restricted net assets	193,243,257	28	248,975,916
Ξ	29	Permanently restricted net assets	215,373,593	29	221,189,723
or Fu		Organizations that do not follow SFAS 117, check here ► ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund		31	
AS	32	Retained earnings, endowment, accumulated income, or other funds		32	
Š	33	Total net assets or fund balances	1,660,605,779	33	1,860,642,933
Z	34	Total liabilities and net assets/fund balances	2,897,272,540	34	3,210,191,235
	L		1		1

Pal	Check if Schedule O contains a response to any question in this Part XI			. [~	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		1,238,6	584,77
2	Total expenses (must equal Part IX, column (A), line 25)	2		1,220,3	
3	Revenue less expenses Subtract line 2 from line 1	3		18,3	361,75
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		1,660,6	505,77
5	Other changes in net assets or fund balances (explain in Schedule O)	5		181,6	575,40
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		1,860,6	542,93
Par	TEXII Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII		•	୮	
1	Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Νo
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both	sued			
	Separate basis Consolidated basis Both consolidated and separated basis				
3а	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a	Yes	
Ь	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

### OMB No 1545-0047

Inspection

### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Name of the organization THE GEORGE WASHINGTON UNIVERSITY

**Employer identification number** 53-0196584

Pai	tΙ	Reas	on for Pu	blic Charity Stat	<b>tus</b> (All org	anızatıons	must comp	lete this pa	art.) See in:	structions		
he o	rganız	ation is	not a privat	e foundation becaus	eıtıs (Forlı	nes 1 throug	gh 11, check	only one bo	x )		_	
1	$\Gamma$	A churc	h, conventi	on of churches, or as	sociation of	churches de	scribed in <b>se</b>	ction 170(b	)(1)(A)(i).			
2	굣	A schoo	ol described	ın <b>section 170(b)(1</b>	)( <b>A)(ii).</b> (Att	ach Schedu	le E)					
3	$\Gamma$	A hospi	tal or a coo	perative hospital ser	vice organiz	atıon descrıl	oed in <b>sectio</b>	n 170(b)(1)(	A)(iii).			
4	Γ		A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii).</b> Enter the hospital's name, city, and state									
5	Γ	An orga	nızatıon ope	erated for the benefit	of a college	or universit	y owned or op	perated by a	governmenta	al unit descr	ıbed ın	
		section	170(b)(1)(	<b>A)(iv).</b> (Complete Pa	art II )							
6	Γ	A feder	al, state, or	local government or	government	al unıt descr	ıbed ın <b>sectio</b>	on 170(b)(1)	)(A)(v).			
7	Γ	describ	ed in	at normally receives  A)(vi) (Complete Pa		l part of its s	support from a	a governmer	ntal unit or fro	om the gener	ral public	
8	Г			described in section	-	<b>(Vi)</b> (Com	plete Part II	)				
9	į.		•	at normally receives			•	•	utions. meml	pership fees.	and gross	
	•	-		ities related to its ex	• •				·		-	
		ıts supp	ort from gro	oss investment incor	me and unrela	ated busines	s taxable inc	ome (less s	ection 511 t	ax) from bus	ınesses	
		acquire	d by the org	anızatıon after June	30,1975 S	ee <b>section 5</b>	<b>09(a)(2).</b> (Co	omplete Part	:III)			
LO	Γ	Anorga	nızatıon org	janized and operated	lexclusively	to test for p	ublic safety	See <b>section</b> !	509(a)(4).			
l <b>1</b>	Γ	one or r	nore publicl	janized and operated y supported organiza bes the type of supp <b>b</b> Type II	atıons descrı ortıng organı	bed in section zation and c	on 509(a)(1)	or section 5 3 11e throug	09(a)(2) Se h 11h	e section 50	•	
e f	Γ	other th section If the o	an foundati 509(a)(2) rganization	ox, I certify that the on managers and oth received a written de	ner than one	or more publ	ıcly supporte	d organizati	ons describe	d in section	509(a)(1) or	
g		check t Since A		1006, has the organı	zatıon accep	ted any gift	or contributio	on from any o	of the		I	
			g persons?									
				rectly or indirectly c				ersons desc	cribed in (ii)		Yes No	
			•	governing body of th		_	tion?			11g(		
			•	er of a person describ						11g(i	<del></del>	
		• •		led entity of a persor		., .,				<b>11</b> g(i	ii)	
h		Provide	the followir	ng information about	the supporte	d organizati	on(s)					
s	(i) Name of supported organization organization organization (iii) EIN  (iii) Supported or IRC section organization (see  (iii)  (iv) Is the organization in col (i) listed in your governing document?  (v) Did you notify the organization in col (i) organization in col (i) organized in the U S?  (vii) A mount of support											
				instructions))	Yes	No	Yes	No	Yes	No		
otal				_								

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	dider rate III. If the	organización i	ans to quanty t	maci the tests	iisted below, pie	case complet	c raic III.
S	ection A. Public Support		_				
Cale	endar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not						
	ınclude any "unusual						
	grants ")						
2	Tax revenues levied for the						
	organization's benefit and either						
	paid to or expended on its						
_	behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
	Total. Add lines 1 through 3						
5	The portion of total contributions by						
	each person (other than a						
	governmental unit or publicly						
	supported organization) included on line 1 that exceeds 2% of the						
	amount shown on line 11, column						
	(f)						
6	Public Support. Subtract line 5 from						
Ü	line 4						
S	ection B. Total Support	1				I	
	endar year (or fiscal year beginning						
Cur	in) ►	(a) 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	( <b>d)</b> 2009	(e) 2010	(f) Total
7	A mounts from line 4						
8	Gross income from interest,						
0	dividends, payments received on						
	securities loans, rents, royalties						
	and income from similar						
	sources						
9	Net income from unrelated						
-	business activities, whether or						
	not the business is regularly						
	carried on						
10	Other income Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part IV )						
11	Total support (Add lines 7						
	through 10)						
12	Gross receipts from related activities	es, etc (See inst	ructions )			12	
13	First Five Years If the Form 990 is f	or the organization	on's first, second	, third, fourth, or	fifth tax year as a	501(c)(3) orga	nızatıon,
	check this box and <b>stop here</b>	_	r		•	. , . , -	<b>▶</b> ┌॔
S	ection C. Computation of Pub	lic Support P	ercentage				
14	Public Support Percentage for 2010	(lıne 6 column (	f) divided by line	11 column (f))		14	
15	Public Support Percentage for 2009	Schedule A Par	rt II line 14			15	
							<del> </del>
16a	<b>33 1/3% support test—2010.</b> If the				line 14 is 33 1/3%	or more, chec	
	and <b>stop here.</b> The organization qua	•				2.2.4.204	<b>▶</b> [
b	33 1/3% support test—2009. If the				oa, and line 15 is :	1/3% or mor	. <del>-</del>
17-	box and <b>stop here.</b> The organization				12 16 1C	handler - 4.4	▶
r/a	10%-facts-and-circumstances test-						ın.
	is 10% or more, and if the organization made			•			
	in Part IV how the organization mee	is the facts and	circumstances"	test ine organiz	acion quanifies as	a publicly supp	orted F
<b>L</b>	organization 10%-facts-and-circumstances test-	_2000 Ifthe era	anization did not	chack a hay an lu	no 13 165 166 5	or 17a and line	F1
ט	15 is 10% or more, and if the organ						
	Explain in Part IV how the organizat			•		<u>-</u>	clv
	supported organization	aon meets the 16	aces and circuitis	tances test life	. organization qual	iiiies as a publi	LIY ▶
18	Private Foundation If the organizati	on did not check	a box on line 13	. 16a. 16b. 17a o	r 17b. check this	box and see	- 1
	instructions	a.a not eneck		, , 0 0 , 7 0 0	. 2. 2, 511558 61115		<b>▶</b> □

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning **(e)** 2010 (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (f) Total ın) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

15	Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16	Public support percentage from 2009 Schedule A, Part III, line 15	16	
S	ection D. Computation of Investment Income Percentage		
17	Investment income percentage for <b>2010</b> (line 10c column (f) divided by line 13 column (f))	17	
18	Investment income percentage from 2009 Schedule A , Part III, line 17	18	

19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

### Software ID: Software Version:

**EIN:** 53-0196584

Name: THE GEORGE WASHINGTON UNIVERSITY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours	Posi t	tion ( hat a	che		II		<b>(D)</b> Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
W RUSSELL RAMSEY CHRMN OF THE BD/COMM CHR	5 00	Х						0	0	0
NELSON A CARBONELL JR V CHR OF THE BD/COMM CHR	5 00	Х						0	0	0
I ALLAN FROM SECRETARY OF THE BD/COMM CHR	5 00	Х						0	0	0
CYNTHIA BAKER TRUSTEE	2 00	Х						0	0	0
RICHARD W BLACKBURN TRUSTEE	2 00	Х						0	0	0
MARIA MATILDE BONETTI TRUSTEE	2 00	Х						0	0	0
CHRISTOPHER J BRIGHT TRUSTEE	2 00	Х						0	0	0
GEORGE A COELHO TRUSTEE	3 00	Х						0	0	0
HEATHER S FOLEY TRUSTEE	2 00	Х						0	0	0
GARY GRANOFF TRUSTEE	2 00	Х						0	0	0
MARK V HUGHES TRUSTEE/COMM CHAIR	3 00	Х						0	0	0
JAMES F HUMPHREYS TRUSTEE	2 00	Х						0	0	0
MORTON P HYMAN THROUGH 123110 TRUSTEE	2 00	Х						0	0	0
DAVID KARLGAARD TRUSTEE	2 00	Х						0	0	0
STUART S KASSAN MD TRUSTEE	2 00	Х						0	0	0
JAY E KATZEN MD TRUSTEE	2 00	Х						0	0	0
BOBBIE GREENE KILBERG TRUSTEE	2 00	Х						0	0	0
J RICHARD KNOP TRUSTEE	2 00	Х						0	0	0
PETER B KOVLER TRUSTEE	2 00	Х						0	0	0
GERALD S LAZARUS MD TRUSTEE	2 00	Х						0	0	0
RANDY L LEVINE TRUSTEE	2 00	Х						0	0	0
BJ PENN TRUSTEE	2 00	Х						0	0	0
ROBERT G PERRY TRUSTEE/COMM CHAIR	3 00	Х						0	0	0
LINDA RABBITT TRUSTEE	3 00	Х						0	0	0
DEBORAH RATNER SALZBERG TRUSTEE	2 00	Х						0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours	Posi t	(( tion ( hat a	che		II		(D) Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
STEVEN C ROBERTS TRUSTEE	2 00	Х						0	0	0
STEVEN S ROSS TRUSTEE	3 00	Х						0	0	0
MARK R SHENKMAN TRUSTEE	2 00	Х						0	0	0
DAVID BRUCE SMITH TRUSTEE	2 00	Х						0	0	0
ROBERT K TANENBAUM TRUSTEE/COMM CHAIR	3 00	Х						0	0	0
CYNTHIA STEELE VANCE TRUSTEE/COMM CHAIR	3 00	Х						0	0	0
SUNIL WADHWANI TRUSTEE	2 00	Х						0	0	0
KERRY WASHINGTON TRUSTEE	2 00	Х						0	0	0
GEORGE W WELLDE JR TRUSTEE	2 00	Х						0	0	0
OMAR WOODWARD TRUSTEE	2 00	Х						0	0	0
ELLEN ZANE TRUSTEE	2 00	Х						0	0	0
STEVEN KNAPP PRESIDENT - EX OFFICIO	50 00	Х		Х				1,021,502	0	142,639
JOHN F WILLIAMS MD SR V PROV & VP HLTH AFFRS	50 00			х				803,349	0	42,642
JEFFREY AKMAN MD INTERIM VP FOR HLTH AFFRS & DEAN SCH MED&HLTH	50 00			х				О	0	0
LOUIS H KATZ EXEC VP & TREASURER	50 00			х				859,207	0	47,764
STEVEN LERMAN PROV & EVP ACAD AFFRS	50 00			х				308,775	0	76,183
ROBERT A CHERNAK SR VP SAAS	50 00			х				608,724	0	55,835
BETH NOLAN SR VP & GENERAL COUNSEL	50 00			х				536,210	0	51,322
LEO CHALUPA VP FOR RESEARCH	50 00				x			431,494	0	45,757
MICHAEL MORSBERGER VP FOR DEVELOPMENT	50 00				x			304,030	0	32,822
JOHN KUDLESS INTERIM VP FOR DEV	50 00				×			291,780	0	33,626
DONALD W LINDSEY CHIEF INVESTMENT OFFICER	50 00				×			556,980	0	42,530
DAVID P STEINOUR CIO	50 00				×			341,874	0	28,822
MARGUERITE E BARRATT DEAN, CCAS	50 00				×			314,811	0	24,500
FREDERICK F LAWRENCE DEAN, LAW SCHOOL	50 00				x			500,471	0	34,688

# Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

compensated Employees, and	inpensated Limployees, and independent contractors									
(A) Name and Title	(B) A verage hours		(( tion ( hat a	che		II		(D) Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of other
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
GREGORY E MAGGS INTERIM DEAN, LAW SCHOOL	50 00				х			249,309	0	36,828
JAMES L SCOTT MD DEAN, SCHOOL OF MED&HLTH	50 00				x			443,716	0	36,228
SHAHRAM SARKANI DIR & PROF OF EMSE	50 00					Х		804,578	0	41,642
KARL B HOBBS MEN'S BASKETBALL COACH	50 00					х		538,127	0	60,651
THOMAS A MAZZUCHI CHAIR, DEPT OF ENGG	50 00					х		484,480	0	49,969
STEPHEN SALTZBURG PROFESSOR	50 00					х		528,792	0	37,857
LORRAINE VOLES VP FOR EXTERNAL RELATIONS	50 00					Х		445,205	0	1,500
STEPHEN J TRACHTENBERG PROF & PRES EMER	40 00						х	610,383	0	36,857
DONALD R LEHMAN PROFESSOR EMERITUS	40 00						х	714,609	0	24,500

DLN: 93493131020632

### OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

	ection 501(c)(4), (5), or (6) organ			Employe	rıden	tification number
	E GEORGE WASHINGTON UNIVERSITY					
ar	t I-A Complete if the or	ganization is exempt und	er section 501(	53-0196 c) or is a section		organization.
			_			
1 2		ganization's direct and indirect po	ontical campaign act	tivities in Part IV		_
3	Political expenditures  Volunteer hours			•	-	\$
	Volunteer nours					
ar	t I-B Complete if the or	ganization is exempt und	er section 501(	c)(3).		
1	Enter the amount of any excis	e tax incurred by the organizatior	under section 4955	5	<b> -</b> -	\$
2	Enter the amount of any excis	e tax incurred by organization ma	nagers under sectio	n 4955	<b>&gt;</b>	\$
3	If the organization incurred a	section 4955 tax, did it file Form	4720 for this year?			┌ Yes ┌ No
4a	Was a correction made?					┌ Yes ┌ No
b	If "Yes," describe in Part IV					
ar	t I-C Complete if the or	ganization is exempt und	er section 501(	c) except section	า 501	L(c)(3).
1	Enter the amount directly exp	ended by the filing organization fo	r section 527 exem	pt function activities	<b>F</b>	\$
2	Enter the amount of the filing exempt funtion activities	organization's funds contributed t	o other organization	s for section 527	►	\$
	exemperantion activities					
3	·	itures Add lines 1 and 2 Enter h	ere and on Form 112	20-POL, line 17b	<b>.</b>	¢
3 4 5	Total exempt function expend  Did the filing organization file  Enter the names, addresses a	Form 1120-POL for this year? nd employer identification numbe	r (EIN) of all sectior	n 527 political organiza		
4	Total exempt function expend  Did the filing organization file  Enter the names, addresses a organization made payments amount of political contribution	Form 1120-POL for this year?	r (EIN) of all section r the amount paid fro nd directly delivered	ı 527 political organiza om the filing organizati to a separate politica	ıon's f I orga	s to which the filing funds Also enter the nization, such as a
4	Total exempt function expend  Did the filing organization file  Enter the names, addresses a organization made payments amount of political contribution	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ai	r (EIN) of all section r the amount paid fro nd directly delivered	ı 527 political organiza om the filing organizati to a separate politica	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions receive and promptly and directly delivered to a separate political
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year?  nd employer identification numbe For each organization listed, ente ns received that were promptly ai political action committee (PAC)	r (EIN) of all section or the amount paid fro nd directly delivered ) If additional space	n 527 political organization the filing organization to a separate political is needed, provide information (d) A mount paid filing organization	ion's f l orga format rom n's	to which the filing funds Also enter the nization, such as a tion in Part IV  (e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,

section 4911 tax for this year?

## Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

	Check If the filing organization belongs to a Check If the filing organization checked both	n affiliated group x A and "limited control" provisions apply		
<u> </u>	Limits on Lobbying E  (The term "expenditures" means ar	xpenditures	(a) Filing Organization's Totals	<b>(b)</b> Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	pinion (grass roots lobbying)		
b	Total lobbying expenditures to influence a legisla	ative body (direct lobbying)	3,824	3,824
c	Total lobbying expenditures (add lines 1a and 18	o)	3,824	3,824
d	Other exempt purpose expenditures		1,205,978,174	1,205,978,174
e	Total exempt purpose expenditures (add lines 1	1,205,981,998	1,205,981,998	
f	Lobbying nontaxable amount Enter the amount f	rom the following table in both	1,000,000	1,000,000
	If the amount on line 1e, column (a) or (b) is: Not over \$500,000	The lobbying nontaxable amount is: 20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of lin	ne 1f)	250,000	250,000
h	Subtract line 1g from line 1a If zero or less, ent	er -0-	0	0
i	Subtract line 1f from line 1c If zero or less, ente	r - 0 -	0	C

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting

	Lobbying Expend	litures During	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2007	<b>(b)</b> 2008	(c) 2009	( <b>d)</b> 2010	(e) Total
2a	Lobbying non-taxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
ь 	Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000
_c	Total lobbying expenditures	11,260		1,906	3,824	16,990
_d	Grassroots non-taxable amount	250,000	250,000	250,000	250,000	1,000,000
е —	Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000
f	Grassroots lobbying expenditures					

☐ Yes ☐ No

art II-B	Complete if the organization is exempt under section 501(c)(3) and has	NOT filed Fo	rm 5768
	(election under section 501(h)).		

		(a)		(a)		
		Yes	No		(b) A moun	nt
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?			_		
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			-		
c	Media advertisements?					
d	Mailings to members, legislators, or the public?					
e	Publications, or published or broadcast statements?					
f	Grants to other organizations for lobbying purposes?					
g	Direct contact with legislators, their staffs, government officials, or a legislative body?					
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?					
i	Other activities? If "Yes," describe in Part IV					
j	Total lines 1c through 1i					
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?					
b	If "Yes," enter the amount of any tax incurred under section 4912					
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?					
	** THE A. Commisse if the every instinction is every medical exception FA4/s\/4\ exception [					n
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6).	501(c	)(5), (	or se		
	501(c)(6).	501(c	)(5), « 		Yes	No
1	501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?	501(c	)(5), ( 	1		
1 2	<b>501(c)(6).</b> Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?	501(c	)(5), ( 	1 2		
1 2 3	501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?			1 2 3	Yes	No
1 2 3	<b>501(c)(6).</b> Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?	501(c	)(5), (	1 2 3	Yes	No
1 2 3	501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I	501(c	)(5), (	1 2 3	Yes	No
1 2 3 Par	501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".	501(c II-A,	)(5), (	1 2 3	Yes	No
1 2 3 Par	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political	501(c II-A,	)(5), (	1 2 3	Yes	No
1 2 3 Par 1 2	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	501(c II-A,	)(5), (	1 2 3	Yes	No
1 2 3 Par 1 2	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year	501(c II-A,	)(5), (	1 2 3	Yes	No
1 2 3 Par 1 2	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year	501(c II-A, 1 2a 2b	)(5), (	1 2 3	Yes	No
1 2 3 Par 1 2 a b	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	501(c II-A, 1 2a 2b 2c	)(5), (	1 2 3	Yes	No
1 2 3 Par 1 2 a b c	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TIII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess	501(c II-A, 1 2a 2b 2c 3	)(5), (	1 2 3	Yes	No

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1 Also, complete this part for any additional information

Ident if ier Return Reference | Explanation efile GRAPHIC print - DO NOT PROCESS

As Filed Data

DLN: 93493131020632

OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

### **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

**Employer identification number** Name of the organization THE GEORGE WASHINGTON UNIVERSITY 53-0196584 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts Complete if the

	organization answered "Yes" to Form 99		i unus (	or Accounts. Complete in	ui
		(a) Donor advised funds	(	<b>b)</b> Funds and other accounts	
L	Total number at end of year				
2	Aggregate contributions to (during year)				
3	Aggregate grants from (during year)				
1	Aggregate value at end of year				
5	Did the organization inform all donors and donor advis funds are the organization's property, subject to the o	3			No
5	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the bend conferring impermissible private benefit	3 3		r purpose	No
Pa	rt II Conservation Easements. Complete	ıf the organızatıon answered "Yes	" to Form	n 990, Part IV, line 7.	
L	Purpose(s) of conservation easements held by the or Preservation of land for public use (e.g., recreation Protection of natural habitat Preservation of open space	on or pleasure) Preservation of		cally importantly land area I historic structure	
2	Complete lines 2a-2d if the organization held a quality easement on the last day of the tax year	fied conservation contribution in the fo	rm of a co	nservation	
				Held at the End of the Yea	r
а	Total number of conservation easements		2a		
b	Total acreage restricted by conservation easements		2b		
c	Number of conservation easements on a certified his	toric structure included in (a)	2c		
d	Number of conservation easements included in (c) ac	equired after 8/17/06	2d		
3	Number of conservation easements modified, transfe	rred, released, extinguished, or termin	ated by th	e organization during	
	the taxable year 🗠				

3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year 🛌
4	Number of states where property subject to conservation easement is located 🛌
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?
6	Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year 🛌
7	A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 🕨 \$
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section $170(h)(4)(B)(I)$ and $170(h)(4)(B)(II)$ ?
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
  - (i) Revenues included in Form 990, Part VIII, line 1

5,710,000 (ii) Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

Part	П	Organizations Maintaining Co	llections of Art,	, His	toric	al Trea	sures, or (	Othe	r Similar As	sets (d	continued)
3		ing the organization's accession and other ms (check all that apply)	records, check any	ofth		_	_			tion	
а	<b>~</b>	Public exhibition		d	굣	Loan or e	exchange prog	rams	5		
b	굣	Scholarly research		e	Γ	O ther					
c	<b>~</b>	Preservation for future generations									
4		ovide a description of the organization's cort XIV	llections and explai	n hov	w they	further th	ne organizatio	n's e	xempt purpose	ın	
5	ass	ring the year, did the organization solicit of sets to be sold to raise funds rather than t	o be maintained as	part o	ofthe	organızat	ion's collectio	n?		☐ Yes	√ No
Par	t I\	Escrow and Custodial Arrang Part IV, line 9, or reported an an						ed "\	es" to Form s	990,	
1a		the organization an agent, trustee, custod luded on Form 990, Part X?						sets	not	┌ Yes	┌ No
b	If"	Yes," explain the arrangement in Part XIV	and complete the f	ollow	/ıng ta	ble			Ar	nount	
С	Вe	gınnıng balance						1c			
d		ditions during the year						1d			
e		stributions during the year						1e			
f		ding balance						1f			
2a		I the organization include an amount on Fo	orm 990. Part X. line	21?						┌ Yes	
ь		Yes," explain the arrangement in Part XIV								•	,
Pa				ans	were	d "Yes"	to Form 990	, Pa	rt IV, line 10.		
			(a)Current Year	(E	Prior <b>'</b>	Year	(c)Two Years B	ack	<b>(d)</b> Three Years Back	(e)Four	Years Back
1a	Beg	ginning of year balance	1,143,581,701		1,011,	192,217	1,256,432	,040			
b	Со	ntributions	20,048,815		14,	550,663	21,256	,721			
c		estment earnings or losses	239,647,928			,659,517	-200,350				
d		ants or scholarships	-7,817,598			.874,781	-8,010				
e		ner expenditures for facilities I programs	-56,012,499		-54,	,920,355	-50,425	,422			
f	A d	ministrative expenses	-8,347,695		-7,	,025,560	-7,709	,813			
g	End	d of year balance	1,331,100,652		1,143,	.581,701	1,011,192	,217			
2	Pro	ovide the estimated percentage of the yea	r end balance held a	s							
а	Во	ard designated or quasi-endowment 🕨	71 160 %								
b	Рe	rmanent endowment 🕨 13 860 %									
c	Te	rm endowment 🕨 14 980 %									
3a		there endowment funds not in the posses	ssion of the organiza	ition	that a	re held ar	nd administere	ed for	the	-	T
		anization by unrelated organizations							3a	Yes	No No
		related organizations		٠				• •			No
ь		Yes" to 3a(ii), are the related organization						٠.	3	_	<del>†                                      </del>
4	De	scribe in Part XIV the intended uses of th	e organızatıon's end	owm	ent fur	nds					
Par	t V	Investments—Land, Buildings	, and Equipme	nt. S	ee Fo	orm 990	, Part X, line	10.			
		Description of investment				ost or other investment			(c) Accumulated depreciation	( <b>d)</b> Bo	ook value
<b>1</b> a l	and					795,180	139,35	2,390		1	40,147,570
b i	Build	lings			7	723,095,598	1,285,69	9,120	451,406,240	1,5	57,388,478
<b>c</b> l	.eas	ehold improvements					15,96	2,255	7,566,672		8,395,583
d E	qui	pment					229,43	3,971	150,856,439		78,577,532
<b>e</b> (	) the	er			1			_			_

1,784,509,163

	<u>Investments—Other Securities.</u> See I a) Description of security or category			od of valuation
	(including name of security)	( <b>b)</b> Book value		f-year market value
(1)Financial	derivatives			
	held equity interests			
	ED COMPENSATION LIFE INSURANCE - RENDER VALUE	2,611,522		F
(B) INVEST	MENT FUND FOR 457 LIABILITIES	18,332,980		F
(C) BENEFI	CIAL INTEREST IN PERPETUAL TRUSTS	23,394,266		F
	ABLE FROM CHARITABLE REMAINDER LD BY A THIRD PARTY	1,528,269		F
(E) LIFE IN	COME FUNDS	11,213,725		F
(F) LIMITE	PARTNERSHIPS	53,624,261		F
(G) OTHER	SECURITIES	499,279,242		F
(H) BONDS	AND NOTES	40,000		F
(I) OTHER S	STO CKS	790,187		F
	n (b) should equal Form 990, Part X, col (B) line 12 )	610,814,452		
Part VIII	Investments—Program Related. See	Form 990, Part X, line 1		
	(a) Description of investment type	( <b>b)</b> Book value		od of valuation
			Cost or end-o	f-year market value
Total. (Colum	n (b) should equal Form 990, Part X, col (B) line 13 )			
Part IX	Other Assets. See Form 990, Part X, lin	e 15.		
	(a) Descrip	tion		(b) Book value
Total. (Colum	nn (b) should equal Form 990. Part X. col (B) line 19	5.)		
Total. (Colur	nn (b) should equal Form 990, Part X, col.(B) line 19 Other Liabilities. See Form 990, Part X			
Part X	Other Liabilities. See Form 990, Part X  (a) Description of Liability	, line 25.		
Part X  1 Federal Income	Other Liabilities. See Form 990, Part X  (a) Description of Liability	, line 25.		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes	, line 25. (b) A mount		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691	, , , , , <b>,</b>	
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691		
Part X  1 Federal Inco	Other Liabilities. See Form 990, Part X  (a) Description of Liability  ome Taxes  LE ADVANCES	, line 25. (b) A mount 28,198,691	<b>.</b>	

Pal	Reconcination of change in Net Assets from Form 990 to Financial Statemen	ILS	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	1,238,684,770
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	1,220,323,019
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	18,361,751
4	Net unrealized gains (losses) on investments	4	169,120,671
5	Donated services and use of facilities	5	348,100
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	12,206,632
9	Total adjustments (net) Add lines 4 - 8	9	181,675,403
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	200,037,154
Par	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	eturn
1	Total revenue, gains, and other support per audited financial statements	1	1,219,786,503
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
Ь	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	173,900,403
3	Subtract line 2e from line 1	3	1,045,886,100
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a 8,347,695		
Ь	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	192,798,670
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	1,238,684,770
	Reconciliation of Expenses per Audited Financial Statements With Expenses	s per	
1	Total expenses and losses per audited financial statements	1	1,027,524,349
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
ь	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
е	Add lines <b>2a</b> through <b>2d</b>	2e	24,767,285
3	Subtract line <b>2e</b> from line <b>1</b>	3	1,002,757,064
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a 8,347,695		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	217,565,955
5	Total expenses Add lines 3 and 4c (This should equal Form 990 Part I line 18)	5	1 220 323 010

### Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information.

Ident if ier	Return Reference	Explanation
	PART III, LINE 4	THE UNIVERSITY HOLDS A COLLECTION OF HISTORICAL DOCUMENTS IN THE AMOUNT OF \$5,710,000 IN ADDITION, THE UNIVERSITY HOLDS A PERMANENT COLLECTION OF ARCHIVES, HISTORICAL DOCUMENTS, AND ARTWORK WHICH INCLUDES PAINTINGS, SCULPTURES, GRAPHICS, TEXTILES, CERAMICS, HISTORIC FURNISHINGS, AND PHOTOGRAPHS WITHIN THE COLLECTION ARE ARTIFACTS THAT ARE OF SIGNIFICANCE TO BOTH THE SCHOOL AND THE DISTRICT OF COLUMBIA THE COLLECTION FURTHERS THE CURRICULAR OFFERINGS OF THE UNIVERSITY THROUGH BOTH RESEARCH AND STUDY, AND ALSO PROMOTES LIFELONG LEARNING AND RECREATION IN THE VISUAL ARTS THROUGH EXHIBITIONS AND EDUCATIONAL PROGRAMS FOR THE UNIVERSITY AND THE GREATER COMMUNITY THE COLLECTION IS MANAGED BY THE UNIVERSITY'S LUTHER W BRADY ART GALLERY, AN EDUCATIONAL GALLERY LO CATED ON CAMPUS THE UNIVERSITY ALSO MAINTAINS A SECOND GALLERY THROUGH THE SUPPORT OF ITS FINE ARTS AND ART HISTORY STUDENTS THE DIMOCK GALLERY PROVIDES A "HANDS-ON" EXPERIENCE FOR CURATING AND PRESENTING STUDENTS' CREATIVE ENDEAVORS WHERE STUDENTS CAN ORGANIZE EXHIBITIONS AND LEARN ABOUT EXHIBITION DESIGN WITH THE ADVICE OF FACULTY AND CURATORS
DESCRIPTION OF INTENDED USE OF ENDOWMENT FUNDS	PART V, LINE 4	THE UNIVERSITY'S ENDOWMENT PROVIDES STABLE FINANCIAL SUPPORT TO A WIDE VARIETY OF PROGRAMS AND ACTIVITIES IN PERPETUITY, PLAYING A CRITICAL ROLE IN ENABLING THE UNIVERSITY TO ACHIEVE ITS MISSION PROGRAMS SUPPORTED BY THE ENDOWMENT INCLUDE SCHOLARSHIPS, CHAIRS AND PROFESSORSHIPS, FELLOWSHIPS, RESEARCH ACTIVITIES, AND LIBRARIES
PART XI, LINE 8 - OTHER ADJUSTMENTS		CHANGE IN VALUE OF CHARITABLE TRUSTS 4,427,371 ADJUSTMENT FOR SUBSIDIARY ACTIVITY 4,261 POST RETIREMENT RELATED CHARGES FAS 158 7,775,000
PART XII, LINE 2D - OTHER ADJUSTMENTS		CHANGE IN VALUE OF CHARITABLE TRUSTS 4,427,371 SUBSIDIARY REVENUE 4,261
PART XII, LINE 4B - OTHER ADJUSTMENTS		UNIVERSITY FUNDED SCHOLARSHIPS NETTED AGAINST FS REVENUE 209,218,260 RENTAL PROPERTY EXPENSES NETTED AGAINST TAX REVENUE -24,743,102 FUNDRAISING EVENTS AND GAMING ACTIVITY EXPENSES NETTED AGAINST TAX REVENUE -24,183
PART XIII, LINE 2D - OTHER ADJUSTMENTS		RENTAL PROPERTY EXPENSES NETTED AGAINST TAX REVENUE 24,743,102 FUNDRAISING EVENTS AND GAMING ACTIVITY EXPENSES NETTED AGAINST TAX REVENUE 24,183
PART XIII, LINE 4B - OTHER ADJUSTMENTS		UNIVERSITY FUNDED SCHOLARSHIPS NETTED AGAINST FS REVENUE 209,218,260

### **Additional Data**

Software ID: Software Version:

**EIN:** 53-0196584

Name: THE GEORGE WASHINGTON UNIVERSITY

Form 990, Schedule D, Part VII - Investments— Other Securities

(a) Description of security or cateory (including name of security)	( <b>b)</b> Book value	(c) Method of valuation Cost or end-of-year market value
DEFERRED COMPENSATION LIFE INSURANCE - CASH SURRENDER VALUE	2,611,522	F
INVESTMENT FUND FOR 457 LIABILITIES	18,332,980	F
BENEFICIAL INTEREST IN PERPETUAL TRUSTS	23,394,266	F
RECEIVABLE FROM CHARITABLE REMAINDER TRUSTS HELD BY A THIRD PARTY	1,528,269	F
LIFE INCOME FUNDS	11,213,725	F
LIMITED PARTNERSHIPS	53,624,261	F
OTHER SECURITIES	499,279,242	F
BONDS AND NOTES	40,000	F
OTHER STOCKS	790,187	F

### **SCHEDULE E**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

### Schools

▶Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48. ► Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

Name of the organization **Employer identification number** THE GEORGE WASHINGTON UNIVERSITY 53-0196584 Part I YES NO Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? 1 Yes Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? Yes Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe If "No," please explain If you need more space use Part II Yes Does the organization maintain the following? a Records indicating the racial composition of the student body, faculty, and administrative staff? 4a Yes b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? 4b Yes c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? Yes d Copies of all material used by the organization or on its behalf to solicit contributions? 4d Yes If you answered "No" to any of the above, please explain If you need more space, use Part II Does the organization discriminate by race in any way with respect to a Students' rights or privileges? 5a Νo **b** Admissions policies? 5b Νo c Employment of faculty or administrative staff? 5c Νo d Scholarships or other financial assistance? 5d Νo e Educational policies? 5e Νo f Use of facilities? 5f Νo g Athletic programs? 5g Νo h Other extracurricular activities? 5h Νo If you answered "Yes" to any of the above, please explain If you need more space, use Part II 6a Does the organization receive any financial aid or assistance from a governmental agency? 6a Yes **b** Has the organization's right to such aid ever been revoked or suspended? 6b Yes If you answered "Yes" to either line 6a or line 6b, explain on Part II 7 Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," explain on Part II 7

Yes

### Part II Supplemental Information

Complete this part to provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions)

ldentifier	Return Reference	Explanation
EXPLANATION OF NONDISCRIMINATORY POLICY PUBLICATION	SCHEDULE E, PART I, LINE 3	THE POLICY IS PUBLISHED ON THE UNIVERSITY'S WEBSITE AND IS PRINTED IN ALL MAJOR UNDERGRADUATE AND GRADUATE APPLICATION MATERIALS, INCLUDING UNDERGRADUATE AND GRADUATE BULLETINS AND COURSE CATALOGS, STUDENT HANDBOOKS, FINANCIAL AID SOURCEBOOKS, GUIDE TO STUDENT RIGHTS AND RESPONSIBILITIES AND EMPLOYMENT APPLICATION MATERIALS THE UNIVERSITY CONTINUES IN ITS EFFORTS TO ENSURE ALL SUPPLEMENTARY WRITTEN COMMUNICATIONS ALSO INCLUDE A REFERENCE TO THE POLICY
EXPLANATION OF GOVERNMENT FINANCIAL ASSISTANCE	SCHEDULE E, PART I, LINE 6	LINE 6A THE UNIVERSITY RECEIVES FINANICAL ASSISTANCE FROM VARIOUS GOVERNMENTAL AGENCIES, WITHIN THE FEDERAL GOVERNMENT AND WITHIN LOCAL JURISDICTIONS THE GOVERNMENTAL GRANTS AND CONTRACTS SUPPORT CERTAIN RESEARCH PROJECTS AND STUDENT FINANCIAL AID LINE 6B THE UNIVERSITY DETECTED AND SELF REPORTED A THEFT THAT HAD BEEN PERPETRATED BY AN INDIVIDUAL WITH CRIMINAL INTENT IN COLLUSION WITH OTHERS ON A FEDERAL COOPERATIVE AGREEMENT ACTIVITY ON THAT AGREEMENT WAS PARTIALLY SUSPENDED ON JUNE 29, 2004 DURING THE INVESTIGATION AND THE INDIVIDUAL WAS TERMINATED AND SUBSEQUENTLY IMPRISONED ALL ACTIVITY ON THE AGREEMENT WAS FULLY REINSTATED ON OCTOBER 31, 2005

Schedule E (Form 990 or 990-EZ) 2010

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493131020632

OMB No 1545-0047

Open to Public Inspect ion

### **SCHEDULE F** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

**Statement of Activities Outside the United States** 

▶ Attach to Form 990. ▶ See separate instructions.

	e of the organization				Employer ident	irication number			
ГНЕ	GEORGE WASHINGTON UNIVE	RSITY			53-0196584				
Pa	"Yes" to Form 990, Pai			e United States. C		ation answered			
1	For grantmakers. Does the o								
	assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?								
the grants or assistance?									
2	For grant makers. Describe in Pa United States	rt V the organiz	ation's procedur	es for monitoring the use	e of grant funds outside ti	he			
3	Activites per Region (Use Part \	/ ıf addıtıonal s	pace is needed )						
	(a) Region	<b>(b)</b> Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	<b>(f)</b> Total expenditures for region/investments in region			
	See Add'l Data								
						200.050.55			
	Sub-total Total from continuation sheets		26			283,852,000 4,085,000			
•	to Part I		30			4,003,000			

56

to Part I

c Totals (add lines 3a and 3b)

287,937,000

Part	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete If the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000								
	<b>a)</b> Name of rganization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
2	Enter total nun tax-exempt by	hber of recipie the IRS, or fo	ent organizations lis or which the grante	ted above that are i e or counsel has pro	ecognized as chari ovided a section 50:	ties by the foreign of 1(c)(3) equivalency	country, recognized letter	 as . ▶	
3	Enter total number of other organizations or entities								

Part III	Grants and Ot	her Assistance to	Individuals	Outside the Unit	ed States. Complete	ıf the organızatıon a	nswered "Yes" to Form 9	990, Part IV, line 16.
	Use Part V if ad	ditional space is ne-	eded.					

(a) Type of grant or assistance	( <b>b)</b> Region	(c) Number of recipients	( <b>d)</b> A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash	(g) Description of non-cash	(h) Method of valuation
					assistance	assistance	(book, FMV, appraisal, other)
			<u> </u>			1	
			<u>.                                    </u>		!		
			<u>.                                    </u>			1	
			<u> </u>		!		
			<u> </u>		!		
			<u> </u>		!		
			<u> </u>		!		
					!		
			1		,		

### Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	굣	Yes	Γ	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	굣	Yes	Г	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	굣	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	⊽	Yes	Г	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	<b>▽</b>	Yes	Г	Νo

Schedule F (Form 990) 2010

### Software ID: Software Version:

**EIN:** 53-0196584

Name: THE GEORGE WASHINGTON UNIVERSITY

Schedule F (Form 990) 2010

Page **5** 

### Part V Supplemental Information

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

<u>information.</u>					
Form 990 Schedule F P	art I - Activit	ies Outside T	he United States		
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) A ctivities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service (s) in region	(f) Total expenditures for region
CENTRAL AMERICA AND THE CARIBBEAN			INVESTMENTS		192,363,000
EAST ASIA AND THE PACIFIC			INVESTMENTS		19,907,000
EUROPE (INCLUDING ICELAND & GREENLAND)			INVESTMENTS		25,000,000
SOUTH AMERICA			INVESTMENTS		33,000,000
CENTRAL AMERICA AND THE CARIBBEAN	0	5	PRO GRA M	STUDY ABROAD, SHORT TERM TRAINING, MEDICAL EDUCATION, RESEARCH	221,000
EAST ASIA AND THE PACIFIC	0	3	PRO GRA M	STUDY ABROAD, DEGREE PROGRAMS IN SINGAPORE AND TAIWAN, MEDICAL EDUCATION, RESEARCH	2,179,000
EUROPE (INCLUDING ICELAND & GREENLAND)	3	16	PROGRAM	STUDY ABROAD, DISTANCE EDUCATION COURSES, MEDICAL EDUCATION, RESEARCH	9,866,000
MIDDLE EAST AND NORTH AFRICA	0	2	PRO GRA M	STUDY ABROAD, MEDICAL EDUCATION, RESEARCH	1,316,000
NORTH AMERICA	0	9	PROGRAM	STUDY ABROAD, RESEARCH	237,000
RUSSIA & THE NEWLY INDEPENDENT STATES	0	11	PROGRAM	STUDY ABROAD, RESEARCH	418,000
SOUTH AMERICA	1	7	PRO GRA M	STUDY ABROAD, SHORT TERM TRAINING, MEDICAL EDUCATION, RESEARCH	1,602,000
SOUTH ASIA	0	2	PRO GRA M	STUDY ABROAD, MEDICAL EDUCATION, RESEARCH	350,000
SUB-SAHARAN AFRICA	0	1	PRO GRA M	STUDY ABROAD, MEDICAL EDUCATION, RESEARCH	1,260,000
EAST ASIA AND THE PACIFIC	0	0	FUNDRAISING		148,000
EUROPE (INCLUDING ICELAND & GREENLAND)	0	0	FUNDRAISING		32,000
MIDDLE EAST AND NORTH AFRICA	0	0	FUNDRAISING		9,000
NORTH AMERICA	0	0	FUNDRAISING		5,000
SOUTH AMERICA	0	0	FUNDRAISING		11,000
SOUTH ASIA	0	0	FUNDRAISING		13,000

### SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Name of the organization

THE GEORGE WASHINGTON UNIVERSITY

# Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

**Employer identification number** 

53-0196584

art I	Fundraising	Activities.	Complete if the	organization	answered	"Yes" to	Form 990,	Part IV,	line 17.

- Indicate whether the organization raised funds through any of the following activities Check all that apply
- a 🔽 Mail solicitations e 🔽 Solicitation of non-government grants

- d i in-person soncitations
- or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

  If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees

ᅜ	Yes	Γ	No
1.		,	NO

**b** If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Dıd fundraiser have custody or control of contributions?		fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
		Yes	No					
LEGACY LEADERS 425 UNIVERSITY AVE SUITE 700	CONSULTS ON PLANNED GIVING PROGRAM		No	33,522	204,553	-171,031		
TORONTO, ONTARIO CA M5G 1T6								
SUITE 2800	CONSULTS ON FUNDRAISING STRATEGY AND PROSPECT EVALUATION		No	О	386,691	-386,691		
CHICAGO, IL 60611								
MARTS AND LUNDY 1200 WALL STREET WEST	CONSULTS ON FUNDRAISING STRATEGY		No	0	45,428	-45,428		
LYNDHURST, NJ 07071								
PENTERA INC 8650 COMMERCE PARK	PREPARATION OF MATERIALS FOR MAILING AND PLANNED GIVING		No	0	35,840	-35,840		
	CONSULTS ON PROJECT- SPECIFIC FUNDRAISING STRATEGY		No	0	25,050	-25,050		
	CONSULTS ON PROJECT- SPECIFIC FUNDRAISING STRATEGY		No	0	10,000	-10,000		
THE PLANNED GIVING COMPANY INC 28 WEST STATE STREET	PREPARATION OF MATERIALS FOR MAILING AND PLANNED GIVING		No	0	8,898	-8,898		
MEDIA, PA 19063  Total			<b>.</b>	33,522	716,460	-682,938		

<sup>3</sup> List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

MD, NJ, VA

Pa	rt II	Fundraising Events. Com more than \$15,000 on Form				
			(a) Event #1  FUNDRAISING  EVENT 1	(b) Event #2  FUNDRAISING  EVENT 2	(c) O ther Events	(d) Total Events (Add col (a) through col (c))
			(event type)	(event type)	(total namber)	
ŧ	1	Gross receipts	18,504	50,886		69,390
Revenue	2	Less Charitable contributions	18,100	22,622		40,722
	3	Gross income (line 1 minus line 2)	404	28,264		28,668
	4	Cash prizes				
မွာ	5	Non-cash prizes		12,784		12,784
Expenses	6	Rent/facility costs		891		891
	7	Food and beverages	108	2,202		2,310
Direct	8	Entertainment	500			500
Δ	9	Other direct expenses .	80	4,448		4,528
	10	Direct expense summary Add lin	es 4 through 9 ın column	(d)	🛌	21,013
	11	Net income summary Combine lii	nes 3 and 10 ın column (	d)		7,655
Par	t II	<b>Gaming.</b> Complete if the or \$15,000 on Form 990-EZ, lir		"Yes" to Form 990, Pa	rt IV, line 19, or rep	orted more than
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	(d) Total gaming (Add col (a) through col (c))
		Gross revenue				
penses	2	Cash prizes				
<u>ag</u>	3	Non-cash prizes				
Direct E	4	Rent/facility costs				
	5	Other direct expenses				
	6	Volunteer labor	∀es %     No	∀es %     No	┌ Yes %	_
		Direct expense summary Add lines				
	8	Net gaming income summary Com	oine lines 1 and 7 in colu	ımn (a)	<u> <del>F</del></u>	
9 a b	Is t	er the state(s) in which the organiza the organization licensed to operate No," Explain	gaming activities in each	h of these states?		
10a b	Wei	re any of the organization's gaming   Yes," Explain	licenses revoked, susper	nded or terminated during	the tax year?	· · Fyes Fno

l1	Does the organization operate ga	aming activities with nonmembers?		· Yes No
L2	Is the organization a grantor, be	neficiary or trustee of a trust or a m	ember of a partnership or other entity	
	formed to administer charitable (	gamıng?		. Г <sub>Yes</sub> Г <sub>No</sub>
L3	Indicate the percentage of gamin	ng activity operated in		
а	The organization's facility		13a	
b	An outside facility		13b	
L4	Provide the name and address o records	fthe person who prepares the orgar	ızatıon's gamıng/specıal events books and	
	Name 🟲			
	Address 🟲			
l5a	<del>-</del>	ntract with a third party from whom	the organization receives gaming	· F Yes F No
b		ning revenue received by the organ led by the third party 🏲 \$	zation 🟲 \$ and the	
c	If "Yes," enter name and addres	s		
	Name 🟲			
	Address 🟲			
L6	Gaming manager information			
	Name 🟲			
	Gaming manager compensation	<b>\$</b>		
	Description of services provided	<b>&gt;</b>		
	Director/officer	Employee	Independent contractor	
L <b>7</b>	Mandatory distributions	i Employee	, independent contractor	
 а		er state law to make charitable dist	ributions from the gaming proceeds to	
	retain the state gaming license?			Γ <sub>Yes</sub> Γ <sub>No</sub>
ь	Enter the amount of distributions	required under state law distribute	d to other exempt organizations or spent	, , , , , , , , , , , , , , , , , , , ,
	ın the organization's own exempt	activities during the tax year 🟲 💲		
Par	Complete this part to instructions.)	provide additional information (	or responses to question on Schedule G	(see
	Identifier	ReturnReference	Explanation	
	LANATION OF FUNDRAISING MENTS	SCHEDULE G, PART I, LINE 2B, COLUMN (V)	FUNDRAISER AGREEMENTS THAT PROV PAYMENTS FOR SERVICES AND PAYMEN REQUIRE EXPENSES TO BE DOCUMENTE RECEIPTS THERE WERE NO AGREEMEN FUNDRAISERS EXCLUSIVELY FOR EXPE	NTS FOR EXPENSES ED WITH FS WITH

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DLN: 93493131020632

OMB No 1545-0047

## **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

Hospitals

Name of the organization
THE GEORGE WASHINGTON UNIVERSITY Employer identification number

Open to Public **Inspection** 

					5	3-0196584			
Pa	rt I Financial Assista	nce and C	ertain Oth	ner Community Be	nefits at Cost				
_	B.1.1	÷			COUNTY III			Yes	No
1a	Did the organization have a fi		·		[f"No," skip to ques	tion 6a .	1a	Yes	
b	If "Yes," is it a written policy						1b	Yes	
2	If the organization has multip assistance policy to its vario				describes applicatio	n of the financial			
	Applied uniformly to all ho Generally tailored to indiv	•	ıls	Applied uniformly	to most hospitals				
3	Answer the following based o organization's patients during			nce eligibility criteria t	hat applied to the la	rgest number of the			
а	Does the organization use Fe	•							
	□ 100%    □ 150%	_	оо% Г	· Other	96	binty for free cure	3a	Yes	
ь	Does the organization use FP				d care to low income	individuals? If			
	"Yes," indicate which of the fo						3b		Νo
	Γ 200% Γ 250%	<b>—</b> 30	оо% Г	· 350% <b>Г</b> 40	0% <b>Г</b> Othe	r <b>%</b> _			
c	If the organization does not u determining eligibility for free test or other threshold, regar	or discounte	d care Inclu	ide in the description w	hether the organizat				
4	Did the organization's financi provide for free or discounted	care to the "	medically in	digent"?		-	4_	Yes	
5a	Did the organization budget amount		•			•	5a	Yes	
Ь	If "Yes," did the organization If "Yes" to line 5b, as a resul						5b		Νo
C	care to a patient who was elig						5с		
6a	Does the organization prepar			ort during the tax			6a		Νo
6b	If "Yes," did the organization			ublic?			6ь		
	Complete the following table worksheets with the Schedule	-	ksheets prov	rided in the Schedule H	instructions Do not	t submit these			
7	Financial Assistance and C	ertain O ther	Community	Benefits at Cost					
r	Financial Assistance and Means-Tested Government Programs	(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community b expense	enefit	(f) Pero total ex	
а	Financial Assistance at cost (from Worksheets 1 and 2)			452,894		45	2,894	0	040 %
b	Unreimbursed Medicaid (from Worksheet 3, column a)			0			,		
c	Unreimbursed costs—other means-tested government programs (from Worksheet 3, column b)			995,426		99	5,426	0	080 %
d ·	<b>Total</b> Financial Assistance and Means-Tested Government Programs			1,448,320			8,320		120 %
	Other Benefits Community health improvement services and community benefit operations (from (Worksheet 4)								
f I	Health professions education (from Worksheet 5)								
g	Subsidized health services (from Worksheet 6)								
	Research (from Worksheet 7)								
	Cash and in-kind contributions to community groups (from Worksheet 8)								
-	Total. Add lines 7d and 7j		+	1,448,320		1.44	8,320	0	120 %

	edule H (FOIIII 990) 2010									age.
Pai	Community Buildi									
	activities during the		d describe in	Part VI how its	commur	nty buil	lding activities pror	noted	the he	ealth
	of the communities	(a) Number of	(b) Persons	(c) Total commun	ıty <b>(d)</b> D	rect offse	etting (e) Net commu	inity	(f) Perc	ent of
		activities or programs (optional)	served (optional)	building expense		revenue	building exper	ise	total ex	pense
1	Physical improvements and housing	(optional)								
2	Economic development									
3	•									
4	Community support									
5	Environmental improvements  Leadership development and training							$\rightarrow$		
	for community members									
7	Coalition building  Community health improvement									
	advocacy									
8 9	Workforce development									
10	Other Total							<del></del>		
Par	t IIII Bad Debt, Medicai	re, & Collec	tion Practic	es			<b>I</b>			
	•	-								
	ion A. Bad Debt Expense	4 4 - 1. 4			N				Yes	No
1	Did the organization report ba Statement No 15?	•	e in accordance	with Heathcare	rınancıal M	ianagen 	ent Association	1	Yes	
2	Enter the amount of the organ	ızatıon's bad d	ebt expense (a	tcost)		2	1,045,41	. 7		
3	Enter the estimated amount o attributable to patients eligible	_				3		0		
	attributable to patients engibi	e under the ort	janization s inie	anciai assistance	policy .			-		I
4	Provide in Part VI the text of							e		
	In addition, describe the cost rationale for including a portio	•	• •	•	nts reporte	ed on lin	es 2 and 3, and			
Sect	ion B. Medicare			•						
5	Enter total revenue received f	rom Medicare	(including DSH	and IME)		5	18,033,04	.6		
6	Enter Medicare allowable cost	ts of care relat	ing to payments	s on line 5		6	18,154,54	-5		
7		This is the surplus or (shortfall)						9		
8	Describe in Part VI the extendalso describe in Part VI the c Check the box that describes	osting method	ology or source				•			
	Cost accounting system	┏ c∘	st to charge ra	tio	┌ O ther					
Sect	ion C. Collection Practices									
9a	Does the organization have a	written debt co	llection policy?	·				9a	Yes	
b	If "Yes," does the organizatio patients who are known to qua							9ь	Yes	
Par	rt IV Management Com				escribe iii i	aitvi			1	
	(a) Name of entity	(b	) Description of pr		(c) Organ		(d) Officers, director		e) Physic	
			activity of entity	′	profit % o ownersh		trustees, or key employees' profit %	، ا · ر	ofıt % or ownershi	
1							or stock ownership%	)		
								$-\!\!\!\!+\!\!\!\!\!-$		
2								$\perp$		
3										
4										
5								+		
6								+		
								$\dashv$		
7								$\perp$		
8										
9										
10								+		
11								+		
								$\perp$		
12										
13										

Part	V Facility Information									
(list in largest	on A. Hospital Facilities order of size, measured by total revenue per facility, from t to smallest) any hospital facilities did the organization operate during	Licensed hospital	General medical	Children's hospital	Teaching hospital	Critical access hospita	Research facility	ER-24 hours	ER-other	
the tax	( year <sup>?</sup> <b>1</b>	ital	al & surgical	otal	ਜੇਹ ਜਿਹ	hospital	ty			Othor (Doscribo)
	and address				<u> </u>					Other (Describe)
1	DISTRICT HOSP PARTNERS LP DBA GWU HOSP 900 23RD STREET NW WASHINGTON,DC 20037	x	х		x		х	х		OPER INDIRECT VIA 20% INT IN PSHIP
		+			<u> </u>		-		-	
		+								
		1								

How many non-hospital facilities did the organization operate during the tax year?				
ame and address	Type of Facility (Describe)			
-				
0	Schedule H (Form 9			

Part V Facility Information (continued)

Schedule H (Form 990) 2010 Page 8

#### Part VI Supplemental Information

Complete this part to provide the following information

Required descriptions. Provide the description required for Part I, lines 3c, 6a, and 7, Part II, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1, 3, 4, 5c, 6i, 7, 11h, 13q, 15e, 16e, 17e, 18d, 19d, 20, and 21

- 2 **Needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

Identifier	ReturnReference	Explanation
		PART I, LINE 7 THE GEORGE WASHINGTON UNIVERSITY HOSPITAL IS OWNED BY A LIMITED PARTNERSHIP OF WHICH GW IS A MINORITY LIMITED PARTNER GW'S STATUS AS A LIMITED PARTNER PROVIDES IT WITH ACCESS TO THE HOSPITAL FACILITIES FOR ITS MEDICAL SCHOOL EDUCATION PROGRAMS, AS DESCRIBED IN MORE DETAIL LATER IN THIS SECTION ALL NUMBERS REPORTED ON SCHEDULE H REPRESENT ONLY THE UNIVERSITY'S 20% INTEREST IN THE PARTNERSHIP THAT OWNS THE HOSPITAL AND THESE AMOUNTS ARE A RELATIVELY SMALL PERCENTAGE OF THE UNIVERSITY'S OVERALL ACTIVITY IT IS ALSO IMPORTANT TO NOTE THAT THE CHARITY CARE AMOUNTS ON SCHEDULE H ARE REPORTED AT COST AND DIFFER FROM THE AMOUNTS REPORTED AS UNCOMPENSATED CARE IN OTHER PUBLIC REPORTS THAT TAKE OTHER FACTORS INTO CONSIDERATION WHEN CALCULATING UNCOMPENSATED CARE READERS SHOULD REFER TO THE HOSPITAL'S 2011 CARING AND COMMITMENT REPORT FOR DETAILED INFORMATION WITH REGARDS TO THE HOSPITAL'S COMMUNITY IMPACT, INCLUDING UNCOMPENSATED
		CARE, EDUCATION, COMMUNITY PROGRAMS, COMMUNITY HEALTH INITIATIVES, CLINICS AND SUPPORT TO UNINSURED PATIENTS

Identifier	ReturnReference	Explanation
Identifier	ReturnReference	Explanation  PART III, LINE 4 THIS FOOTNOTE IS FROM THE CONSOLIDATED FINANCIAL STATEMENTS FOR UNIVERSAL HEALTH SERVICES, INC (UHS) THE GW HOSPITAL IS OWNED AND OPERATED BY A PARTNERSHIP BETWEEN THE UNIVERSITY AND A SUBSIDIARY OF UHS "COLLECTION OF RECEIVABLES FROM THIRD-PARTY PAYERS AND PATIENTS IS UHS' PRIMARY SOURCE OF CASH AND IS CRITICAL TO UHS' OPERATING PERFORMANCE UHS' PRIMARY COLLECTION RISKS RELATE TO UNINSURED PATIENTS AND THE PORTION OF THE BILL WHICH IS THE PATIENT'S RESPONSIBILITY, PRIMARILY CO-PAYMENTS AND DEDUCTIBLES UHS ESTIMATES PROVISIONS FOR DOUBTFUL ACCOUNTS BASED ON GENERAL FACTORS SUCH AS PAYER MIX, THE AGING OF THE RECEIVABLES AND HISTORICAL COLLECTION EXPERIENCE UHS ROUTINELY REVIEWS ACCOUNTS RECEIVABLE BALANCES IN CONJUNCTION WITH THESE FACTORS AND OTHER ECONOMIC CONDITIONS WHICH MIGHT ULTIMATELY AFFECT THE COLLECTABILITY OF THE PATIENT ACCOUNTS AND MAKE ADJUSTMENTS TO ALLO WANCES AS WARRANTED AT ACUTE CARE HOSPITALS, THIRD PARTY LIABILITY ACCOUNTS ARE PURSUED UNTIL ALL PAYMENTS AND ADJUSTMENTS ARE POSTED TO THE PATIENT ACCOUNT FOR THOSE ACCOUNTS WITH A PATIENT BALANCE AFTER THIRD PARTY LIABILITY IS FINALIZED OR ACCOUNTS FOR UNINSURED PATIENTS, THE PATIENT IS SENT A SERIES OF STATEMENTS AND COLLECTION LETTERS PATIENTS THAT EXPRESS AN INABILITY TO PAY ARE REVIEWED FOR POTENTIAL SOURCES OF ASSISTANCE INCLUDING UHS' CHARITY CARE POLICY IF THE PATIENT IS DEEMED UNWILLING TO PAY, THE ACCOUNT IS WRITTEN-OFF AS BAD DEBT AND TRANSFERRED TO AN OUTSIDE COLLECTION AGENCY FOR ADDITIONAL COLLECTION EFFORT UNINSURED PATIENTS THAT DO NOT QUALIFY AS CHARITY PATIENTS ARE EXTENDED AN UNINSURED DISCOUNT OF AT LEAST 20% OF TOTAL CHARGES
		CHARITY PATIENTS ARE EXTENDED AN UNINSURED

Identifier	ReturnReference	Explanation
		PART III, LINE 8 UTILIZED THE RATIO OF TOTAL COSTS TO TOTAL CHARGES FOR THE APPLICABLE REPORTING
		PERIOD

Identifier	ReturnReference	Explanation
		PART III, LINE 9B IF DETERMINED TO BE CHARITY, THERE ARE NO ATTEMPTS TO COLLECT

Identifier	ReturnReference	Explanation
DISTRICT HOSP PARTNERS LP DBA GWU HOSP		PART V, SECTION B, LINE 19D BEYOND THOSE LISTED ALL INDIVIDUALS WHO ARE DETERMINED TO BE SELF PAY RECEIVE AN AUTOMATIC 20% DISCOUNT FROM GROSS CHARGES IN ADDITION THE HOSPITAL HAS A LIST OF FREQUENTLY REQUESTED SERVICES FOR WHICH THERE ARE SET RATES FOR THOSE INDIVIDUALS WHO DO NOT HAVE INSURANCE THE AMOUNTS BILLED IN THESE INSTANCES ARE TYPICALLY BASED ON AVERAGE COMMERCIAL RATES, MEDICARE RATES AND/OR COST

Identifier	ReturnReference	Explanation
		PART VI, SUPPLEMENTAL INFORMATION AS PART OF ITS EDUCATIONAL MISSION, GW OPERATES THE GW MEDICAL
		SCHOOL, AN INTERDISCIPLINARY ACADEMIC
		DEPARTMENT THAT PROVIDES LEADING HEALTH CARE AND INSTRUCTION, INCLUDING UNDERGRADUATE AND
		GRADUATE MEDICAL DEGREE PROGRAMS THE
		HEALTHCARE ENTERPRISES OF GW CONSIST OF THE SCHOOL OF MEDICINE AND HEALTH SCIENCES, THE
		SCHOOL OF PUBLIC HEALTH AND HEALTH SERVICES, AND
		THE SCHOOL OF NURSING IN THE UNDERGRADUATE MEDICAL SCHOOL CURRICULUM, MEDICAL STUDENTS
		PARTICIPATE IN THE CORE CLINICAL CLERKSHIPS, A
		WIDE VARIETY OF CLINICAL ELECTIVES, AND THE INNOVATIVE PRACTICE OF MEDICINE COURSE, WHICH
		SPANS ALL FOUR YEARS AND PROVIDES STUDENTS WITH
		BOTH EARLY EXPOSURE TO PATIENTS AND THE MEANS TO DEVELOP OUTSTANDING CLINICAL THINKING,
		INTERPERSONAL AND TECHNICAL SKILLS, AND
		PROFESSIONALISM THE GRADUATE MEDICAL EDUCATION PROGRAM OFFERS A WIDE VARIETY OF
		MEDICAL RESIDENCY TRAINING PROGRAMS GW RELIES
		EXTENSIVELY ON THE HOSPITAL FACILITIES AT THE GW HOSPITAL, WHICH IS LOCATED ADJACENT TO THE GW
		CAMPUS, FOR THE EDUCATION AND TRAINING OF
		STUDENTS IN BOTH OF THESE UNDERGRADUATE AND GRADUATE MEDICAL SCHOOL PROGRAMS THE GW
		HOSPITAL IS MINUTES FROM WASHINGTON, DC'S TOURIST SITES AND GOVERNMENT HEADQUARTERS AND
		SERVES A DIVERSE GROUP OF PATIENTS - FROM AREA
		RESIDENTS TO VISITING DIGNITARIES AND HEADS OF STATE THE GW HOSPITAL OFFERS FREE COMMUNITY
		HEALTH AND WELLNESS CLASSES AND SERVICES AND
		DONATES GENEROUSLY TO SEVERAL LOCAL CHARITABLE, EDUCATIONAL AND NONPROFIT ORGANIZATIONS THE
		HOSPITAL SUPPORTS THE IDEA OF MEDICAL HOMES AS A
		SAFETY NET OF PRIMARY CARE SERVICES AND HEALTHCARE SCREENINGS FOR OUR NEIGHBORS WHO
		LACK ADEQUATE HEALTH INSURANCE AND ACCESS TO
		HEALTHCARE GW HOSPITAL MAKES FINANCIAL CONTRIBUTIONS TO THE DC PRIMARY CARE
		ASSOCIATION AND UNITY HEALTHCARE, RECOGNIZING
		THEIR PIVOTAL ROLE IN PROVIDING HEALTHCARE AND PREVENTION SERVICES TO THOSE WHO NEED THEM THE
		MOST IN ADDITION, THE GW MEDICAL SCHOOL WORKS
		COOPERATIVELY WITH COMMUNITY CLINICS THROUGHOUT THE CITY, PROVIDING MEDICAL
		RESIDENTS WHO ASSIST WITH PRIMARY CARE SERVICES SUCH EFFORTS AIM TO IMPROVE THE HEALTH OF THE
		COMMUNITY AND REDUCE THE COST OF HEALTHCARE
		DELIVERY BY ALLOWING REGULAR ACCESS TO HEALTHCARE FOR LOW-INCOME RESIDENTS GW
		HOSPITAL PROVIDES A VARIETY OF COMMUNITY HEALTH
		INITIATIVES AND HEALTH SCREENINGS TO AREA BUSINESSES, COMMUNITY EVENTS, CHURCHES AND
		OTHER LARGE GROUP GATHERINGS IN PARTNERSHIP
		WITH THE GW MEDICAL SCHOOL AND GW CANCER INSTITUTE, THE HOSPITAL HAS ORGANIZED A VARIETY
		OF EDUCATIONAL PROGRAMS AND SCREENINGS THAT
		EMPHASIZE DISEASE PREVENTION AND DETECTION, AS WELL AS DIAGNOSIS AND TREATMENT OF BREAST
		CANCER, ORAL CANCER, PROSTATE CANCER,
		COLORECTAL CANCER, LUNG CANCER AND OTHER SERIOUS MEDICAL CONDITIONS FREE SUPPORT GROUPS
		ARE AVAILABLE THROUGH GW HOSPITAL FOR CANCER
		PATIENTS AND THEIR FAMILIES THE HOSPITAL ALSO OFFERS MORE THAN 20 PUBLIC HEALTH SEMINARS A
		YEAR ON TOPICS SUCH AS CARDIAC ARREST, PAIN
		MANAGEMENT, HYPERTENSION AND JOINT REPLACEMENT AT THE ANNUAL FOGGY BOTTOM
		COMMUNITY DAY, THE GW MEDICAL COMMUNITY OFFERS FREE SCREENINGS AND EDUCATIONAL PROGRAMS ON
		TOPICS INCLUDING SMOKING CESSATION, ORAL CANCER
		SCREENING, BREAST CANCER, STROKE AND HEART DISEASE SCREENING THE GW HOSPITAL IS COMMITTED
		TO HELPING UNINSURED PATIENTS QUALIFY FOR LOCAL
		AND STATE HEALTH BENEFIT PROGRAMS THE HOSPITAL OFFERS ON-SITE BENEFIT EDUCATION AND MEDICAID
		ENROLLMENT ASSISTANCE AND ADVISES PATIENTS WHO
		ARE ELIGIBLE TO RECEIVE SERVICES WITHOUT CHARGE OR AT A REDUCED CHARGE
<u> </u>	I	Schedule H (Form 990) 2010

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Schedule I

(Form 990)

OMB No 1545-0047

DLN: 93493131020632

# **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

Department of the Treasury **Inspection** Internal Revenue Service Name of the organization Employer identification number THE GEORGE WASHINGTON UNIVERSITY 53-0196584 **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be 1 (a) Name and address of (c) IRC Code section (e) A mount of non-(f) Method of **(b)** EIN (d) A mount of cash (g) Description of (h) Purpose of grant organization ıf applıcable grant cash valuation non-cash assistance or assistance (book, FMV, appraisal, or government assistance other) 501(C)(3) 149,000 SEE PART IV (1) HILLEL AT THE GEORGE 52-6081729 WASHINGTON UNIVERSITY INC2300 H STREET NW WASHINGTON, DC 20037

 Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) FINANCIAL ASSISTANCE IN THE FORM OF UNIVERSITY-AWARDED GRANTS, SCHOLARSHIPS, AND ALLOCATIONS	9000	209,218,260			
(2) FINANCIAL ASSISTANCE IN THE FORM OF STIPENDS, PRIZES, AND AWARDS	3200	18,130,298			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Ident if ier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 GRANTS AND OTHER ASSISTANCE TO GOVERNMENTS AND ORGANIZATIONS THE ORGANIZATION PRESENTED PLANS FOR THE RENOVATION, MAINTENANCE, FURNISHING AND ENDOWMENT TO GW DETAILS, SUCH AS BUDGETS, ARE PROVIDED TO GW ON REQUEST IN CONNECTION WITH ITS REVIEW A REPORT WILL BE PROVIDED TO GW UPON COMPLETION OF THE RENOVATION GRANTS AND OTHER ASSISTANCE TO INDIVIDUALS THE FINANCIAL AID OFFICE KEEPS RECORDS ON ITS INTEGRATED SOFTWARE SYSTEM THAT SUBSTANTIATES THE AMOUNT GRANTED TO EACH STUDENT, THE ELIGIBILITY CRITERIA FOR EACH STUDENT, AND THE SELECTION PROCESS USED IN AWARDING ASSISTANCE THE UNIVERSITY'S GRANTS AND OTHER ASSISTANCE ARE INITIALLY CREDITED DIRECTLY TO THE STUDENT'S ACCOUNT IN ITS INTEGRATED SOFTWARE SYSTEM IN ORDER TO PAY FOR TUITION, FEES, ROOM AND BOARD AND/OR TEXTBOOK CHARGES A CHANGE IN ENROLLMENT STATUS RESULTS IN WEEKLY REPORTS THAT FINANCIAL AID STAFF REVIEW FOR POSSIBLE ADJUSTMENTS THE BALANCE OF AID IN EXCESS OF THE ABOVE CHARGES CAN BE REFUNDED TO THE STUDENT FOR LIVING EXPENSES THE SYSTEM CHECKS THAT THE STUDENT IS STILL ENROLLED BEFORE ISSUING THE REFUND CHECK
OTHER INFORMATION	PART IV	PART II, LINE 1(H) IN RECOGNITION OF THE SERVICES THAT GW HILLEL PROVIDES TO STUDENTS AT GW, GW AND GW HILLEL CONDUCTED A JOINT FUNDRAISING CAMPAIGN FOR THE RENOVATION, MAINTENANCE, FURNISHINGS, AND ENDOWMENT OF GW HILLEL'S FACILITIES LOCATED ON THE GW CAMPUS ALL RESTRICTED CONTRIBUTIONS RECEIVED BY GW UNDER THE CAMPAIGN ARE AWARDED AS GRANTS TO GW HILLEL UNDER THE TERMS OF THE JOINT FUNDRAISING AGREEMENT

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DLN: 93493131020632

OMB No 1545-0047

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## Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization THE GEORGE WASHINGTON UNIVERSITY **Employer identification number** 

53-0196584

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel			
	▼ Travel for companions			
	Tax idemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply			
	▼ Compensation committee ▼ Written employment contract			
	☑ Independent compensation consultant ☑ Compensation survey or study			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	Yes	
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form $990$ , Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		Νo
b	Any related organization?	5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		Νo
b	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7	Yes	
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8	Yes	<u> </u>
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9	Yes	

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

<b>(A)</b> Name	(B) Breakdown of	f W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
See Additional Data Table							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
( 10 )							
( 11 )							
( 12 )							
( 13 )							
( 14 )							
( 15 )							
( 16 )							

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

	T	T
Ident if ier	Return Reference	Explanat ion
	PART I, LINE 1A	TRAVEL FOR COMPANIONS THE UNIVERSITY REIMBURSES REASONABLE AND NECESSARY BUSINESS TRAVEL EXPENSES FOR THE SPOUSE OF AN OFFICER THE UNIVERSITY ALSO REIMBURSES 1 KEY EMPLOYEE AND 1 HIGHEST COMPENSATED EMPLOYEE FOR REASONABLE TRAVEL COSTS FOR THEIR SPOUSES TO ATTEND CERTAIN NATIONAL CONFERENCES, CONVENTIONS, AND MEETINGS RELATED TO UNIVERSITY BUSINESS TAX INDEMNIFICATION AND GROSS-UP PAYMENTS THE UNIVERSITY PROVIDED GROSS-UPS FOR LIMITED TYPES OF PAYMENTS TO 3 OFFICERS HOUSING ALLOWANCE OR RESIDENCE FOR PERSONAL USE THE PRESIDENT AND THE PROVOST AND EXECUTIVE VICE PRESIDENT FOR ACADEMIC AFFAIRS RESIDE IN ON-CAMPUS HOUSING AS A CONDITION OF THEIR EMPLOYMENT FOR THE CONVENIENCE OF THE UNIVERSITY THE RESIDENCES ARE USED FOR UNIVERSITY-RELATED BUSINESS AND ENTERTAINMENT PURPOSES ON A REASONABLE AND CONTINUAL BASIS THE VP FOR DEVELOPMENT, PER AGREEMENT, IS PROVIDED CAMPUS HOUSING CLUB DUES CLUB DUES ARE PAID ON BEHALF OF 2 OFFICERS AND HIGHEST COMPENSATED EMPLOYEES THE MEMBERSHIPS ARE USED PREDOMINANTLY FOR UNIVERSITY BUSINESS PURPOSES THE ABOVE BENEFITS WERE TREATED AS TAXABLE COMPENSATION WHEN APPROPRIATE
	4B	PART I, LINE 4B IN RECOGNITION OF THE FACT THAT THE UNIVERSITY'S CONTRIBUTIONS TO QUALIFIED RETIREMENT PLAN ('401(A) PLAN') ARE LIMITED BY AN IRS CAP ON COMPENSATION (\$245,000 FOR 2010) AND THE CONTRIBUTION LIMITS FOR DEFINED CONTRIBUTION PLANS (\$49,000 IN 2010), THE UNIVERSITY PROVIDES ALL EMPLOYEES WHO PARTICIPATE IN THE 401(A) PLAN AND WHO EARN COMPENSATION IN EXCESS OF THE CAP WITH CONTRIBUTIONS TO A NONQUALIFIED DEFERRED COMPENSATION PLAN ('457(F) RESTORATION PLAN') EQUAL TO THE DIFFERENCE BETWEEN THE BENEFIT THE INDIVIDUAL WOULD HAVE RECEIVED UNDER THE 401(A) PLAN IF NO COMPENSATION OR CONTRIBUTION LIMITS APPLIED AND THE AMOUNT ACTUALLY ACCRUED UNDER THE 401(A) PLAN, LESS ANY EMPLOYER CONTRIBUTION TO THE GEORGE WASHINGTON UNIVERSITY ELIGIBLE DEFERRED COMPENSATION PLAN THE AMOUNTS REPORTED IN THIS SECTION ARE ALREADY INCLUDED IN THE COMPENSATION REPORTED IN SCHEDULE J, PART II STEVEN KNAPP - \$32,150 JOHN F WILLIAMS, M D - \$32,641 LOUIS H KATZ - \$22,000 ROBERT A CHERNAK - \$5,300 BETH NOLAN - \$17,500 LEO CHALUPA - \$12,900 MICHAEL MORSBERGER - \$1,750 JOHN M KUDLESS - \$3,533 DONALD W LINDSEY - \$4,200 FREDERICK F LAWRENCE - \$16,944 JAMES L SCOTT, M D - \$18,500 SHAHRAM SARKANI - \$37,757 KARL B HOBBS - \$23,009 STEPHEN J TRACHTENBERG - \$8,156 DONALD R LEHMAN - \$28,000
	PART I, LINE 7	GW OFFERED AN ANNUAL INCENTIVE COMPENSATION PLAN FOR CERTAIN SENIOR OFFICIALS THE ANNUAL AWARD OPPORTUNITY IS CAPPED AT A PERCENTAGE OF THEIR SALARY THE PLAN INCLUDES PROGRAMMATIC GOALS AND OBJECTIVES FOR THE YEAR THAT ARE SPECIFIC TO THEIR DEPARTMENT OR DIVISION, AS WELL AS THE UNIVERSITY, BUT ARE NON-REVENUE RELATED GOALS THE PLAN IS APPROVED ANNUALLY BY THE BOARD OF TRUSTEES' COMMITTEE ON GOVERNANCE, COMPENSATION AND NOMINATIONS (THE "COMMITTEE") PRIOR TO THE PAYOUT, THE COMMITTEE REVIEWS THE PERFORMANCE OF SENIOR OFFICIALS ON THEIR GOALS AND OBJECTIVES AND AWARDS THE INCENTIVE PAYMENTS BASED ON COMPARABLE MARKET DATA THE UNIVERSITY ALSO ENGAGES ITS INTERNAL AUDITORS TO PERFORM SPECIFIC PROCEDURES TO DETERMINE WHETHER (1) MANAGEMENT'S REVIEW OF THE COMPENSATION PROCESS FOLLOWED INTERNAL POLICIES AND PROCEDURES, AND (2) CALCULATIONS AND SOURCE DATA USED TO DETERMINE THE INCENTIVE PAYMENTS COMPLY WITH THE PLAN BEFORE THE DATA IS PROVIDED TO THE COMMITTEE FOR CONSIDERATION
	PART I, LINE 8	ONE PERSON HAD AN INITIAL CONTRACT COVERING HIS BASE SALARY AND ALL BUT \$13,000 OF HIS COMPENSATION DURING 2010 THE INCREMENTAL \$13,000 AMOUNT WAS A TEMPORARY ADJUSTMENT WHICH WAS IN EFFECT ONLY WHILE HE HELD THE INTERIM POSITION, AFTER WHICH HE RETURNED TO HIS NORMAL SALARY
SUPPLEMENTAL INFORMATION	PART III	PART II, (B)(II), BONUS COMPENSATION THE COMMITTEE ON GOVERNANCE, COMPENSATION AND NOMINATIONS OF THE UNIVERSITY'S BOARD OF TRUSTEES ("THE COMMITTEE") REVIEWS OFFICER AND KEY EMPLOYEE PERFORMANCE, GOALS AND ACCOMPLISHMENTS AND IN PRIOR YEARS, BONUSES WERE APPROVED AND GENERALLY PAID IN JANUARY OF EACH YEAR DURING 2010, THE COMMITTEE REVIEWED THE TIMING BY WHICH BONUSES ARE PAID FOR OFFICERS AND KEY EMPLOYEES AND DECIDED TO CHANGE TIMING OF BONUS PAYMENTS TO NOVEMBER OF EACH YEAR BECAUSE THE ANNUAL BONUS PERFORMANCE PERIOD COVERS THE FISCAL YEAR ENDING 6/30, THE INTENT WAS TO ALIGN THE TIMING OF THE BONUS MORE CLOSELY WITH THE PERIOD FOR WHICH THE PERFORMANCE RELATES THIS RESULTED IN TWO BONUS PAYMENTS IN CALENDAR YEAR 2010 FOR CERTAIN OFFICERS AND KEY EMPLOYEES, ONE COVERING THE PERIOD 7/1/2008 - 6/30/2009 AND THE SECOND COVERING THE PERIOD 7/1/2008 - 6/30/2010

Software ID: Software Version:

**EIN:** 53-0196584

Name: THE GEORGE WASHINGTON UNIVERSITY

Form 990, Schedule J, Par	t I	I - Officers, Direc	tors, Trustees, Ke	y Employees, and	Highest Compen	sated Employees		
(A) Name		(B) Breakdown o	f W-2 and/or 1099-MI	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
STEVEN KNAPP	(I) (II)	725,231 0	141,575 0	154,696 0	56,650 0	87,661 0	1,165,813 0	0
JOHN F WILLIAMS MD	(E)	724,481 0	0	78,868 0	24,500 0	19,814	847,663 0	0 0
LOUIS H KATZ	(ı) (ıı)	625,000 0	183,750 0	50,457 0	42,764 0	8,083	910,054 0	0
STEVEN LERMAN	(ı) (ıı)		0	16,911 0	24,500 0	52,551 0	385,826 0	0
ROBERT A CHERNAK	(I) (II)		118,388	38,661 0	42,478 0	16,647 0	667,849 0	0
BETH NOLAN	(I) (II)		120,500	18,409 0	42,000	10,924	589,134 0	0
LEO CHALUPA	(I) (II)	353,815 0	56,320 0	21,359 0	37,400 0	9,560	478,454 0	0
MICHAEL MORSBERGER	(I) (II)	251,515 0	4,375 0	48,140 0	26,250 0	7,019 0	337,299 0	0
JOHN KUDLESS	(I) (II)	258,723 0	14,749	18,308 0	28,033	6,953 0	326,766 0	0
DONALD W LINDSEY	(I) (II)		90,400	21,810 0	24,500 0	19,620 0	601,100	0
DAVID P STEINOUR	(I) (II)	273,801 0	64,463 0	3,610 0	24,500 0	5,660 0	372,034 0	0
MARGUERITE E BARRATT	(I) (II)	306,360 0	0	8,451 0	24,500 0	1,347 0	340,658 0	0
FREDERICK F LAWRENCE	(ı) (ıı)		0	35,627 0	24,500 0	11,880	536,851 0	0 0
GREGORY E MAGGS	(ı) (ıı)		0	1,123 0	24,500 0	13,615 0	287,424 0	0 0
JAMES L SCOTT MD	(I) (II)	406,755 0	0	36,961 0	24,500 0	13,281 0	481,497 0	0
SHAHRAM SARKANI	(ı) (ıı)	748,665 0	0	55,913 0	24,500 0	18,814 0	847,892 0	0
KARL B HOBBS	(ı) (ıı)	450,429 0	40,000 0	47,698 0	47,509 0	14,773 0	600,409 0	0
THOMAS A MAZZUCHI	(ı) (ıı)	469,706 0	0	14,774 0	24,500 0	26,976 0	535,956 0	0
STEPHEN SALTZBURG	(ı) (ıı)		0	11,687 0	24,500 0	14,705 0	567,997 0	0
LORRAINE VOLES	(I) (II)	342,360 0	0, 10, 0	35,470 0	0	2,911	448,116 0	0
STEPHEN J TRACHTENBERG	(I) (II)	302,675 0	0	307,708 0	24,500 0	13,550 0	648,433 0	0
DONALD R LEHMAN	(I) (II)		153,125 0	55,624 0	24,500 0	1,672 0		0 0

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DLN: 93493131020632

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OMB No 1545-0047

2010

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#### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service ► Complete if the organization answered
"Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V lines 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

Transactions with Interested Persons

Name of the organization
THE GEORGE WASHINGTON UNIVERSITY

Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

(a) Name of disqualified person

(b) Description of transaction

Yes No

2 Enter the amount of tax imposed on the organization managers or d	lisqualified persons during the year under	

2	Enter the amount of tax imposed on the organization managers or disqualified persons during the year under	
	section 4958	\$ 
3	Enter the amount of tax, if any, on line 2, above, reimbursed by the organization	\$

## Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose			(c)O riginal principal amount	(d)Balance due			(f) Approved by board or committee?		(g)Written agreement?	
	То	From			Yes	No	Yes	No	Yes	No
	İ									
Total			<b>&gt;</b> \$	•				1		1

## Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b)Relationship between interested person and the organization	(c)A mount of grant or type of assistance

	Part IV	Business	Transactions	Involvina	Interested	Persons
--	---------	----------	--------------	-----------	------------	---------

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

Complete if the organization	ii alisweleu Tes Oli	roilli 990, Pait IV, III	ie zoa, zob, ui zoc.		
(a) Name of interested person	(b) Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
	organization			Yes	No
(1) WASHINGTON NATIONALS	TRUSTEE ROBERT K TANENBAUM IS A PRINCIPAL OWNER OF THE WASHINGTON NATLS	· · · · · · · · · · · · · · · · · · ·	TICKETS AND CATERING AT NATIONALS PARK		No
(2) TO WERS WATSON	TRUSTEE LINDA RABBITT IS CHAIR OF THE BOARD OF DIRECTORS AT TOWERS WATSON		EXECUTIVE COMPENSATION AND PROGRAM REVIEW		No
				<u> </u>	
					<u> </u>

## Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2010

# **NonCash Contributions**

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

**SCHEDULE M** 

(Form 990)

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

Name of the organization THE GEORGE WASHINGTON UNIVERSITY

**Employer identification number** 

					53-01	196584			
Pa	rt I Types of Property								
		(a) Check if applicable	<b>(b)</b> Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	Metho amour	d of determin nts	( <b>d)</b> ning oncas	sh contribu	ition
1	Art—Works of art	Х	11	0					
2	Art—Historical treasures								
3	Art—Fractional interests								
4	Books and publications	Х		139,996	FMV	- APPR O	REST		
5	Clothing and household								
good									
	Cars and other vehicles .								
	Boats and planes								
	Intellectual property								
	Securities—Publicly traded	X	82	765,913	AVG	HIGH/LOV	W - GIF	DATE	
	Securities—Closely held stock								
11	Securities—Partnership, LLC, or trust interests .								
12	Securities—Miscellaneous								
13	Q ualified conservation contribution—Historic structures								
14	Qualified conservation contribution—Other								
15	Real estate—Residential .								
16	Real estate—Commercial								
17	Real estate—Other								
18	Collectibles	Х	2	1,225	FMV	- APPR O	REST		
19	Food inventory								
20	Drugs and medical supplies								
21	Taxidermy								
22	Historical artifacts	Х	5	7,400	FMV	- APPR O	REST		
23	Scientific specimens								
24	Archeological artifacts .								
	FURN &		,	101 710		4 D D D O	D ECT		
	Other ► (EQUIP )	X	20	,	_	- APPR O	KESI		
	Other ► (OTHER)	\rightarrow x	19	,		- APPR O	DECT		
27	Other ► ( <u>ARCHIVES</u> ) Other ► ( <u>LIFE INS</u> )	X	10			CASH VAL			
28 29	Number of Forms 8283 received b				IN E I	CASII VAL	.0.		
29	for which the organization complete				29				7
	·		, ,	•				Yes	No
30a	During the year, did the organization	on receiv	e by contribution any prope	rty reported in Part I, lines	1-28	that it			$\vdash$
	must hold for at least three years f	rom the o	date of the initial contributi	on, and which is not require	d to b	e used			
	for exempt purposes for the entire	holding p	period?				. зо	a	No
b	If "Yes," describe the arrangement								
31	Does the organization have a gift a	cceptan	ce policy that requires the i	review of any non-standard	contri	butions?	3:	L Yes	<u> </u>
32a	Does the organization hire or use t	hırd part	ies or related organizations	to solicit, process, or sell	non-c	ash 	. 32	a	No
b	If "Yes," describe in Part II								1
	If the organization did not report redescribe in Part II	evenues i	n column (c) for a type of p	roperty for which column (a	) is ch	ecked,			

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Ident if ier	Return Reference	Explanation
METHOD FOR DETERMINING NUMBER OF CONTRIBUTORS	, , , , ,	THE ORGANIZATION IS REPORTING THE NUMBER OF CONTRIBUTIONS
NON REPORTING OF REVENUE	,	PART I, LINE 1 THERE ARE NO REVENUES REPORTED IN COLUMN (C) BECAUSE THE ORGANIZATION DOES NOT RECORD THESE AS CONTRIBUTIONS EXCEPT FOR CERTAIN COLLECTIONS

Schedule M (Form 990) 2010

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493131020632

OMB No 1545-0047

2010

Open to Public Inspection

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Name of the organization
THE GEORGE WASHINGTON UNIVERSITY

Employer identification number

53-0196584

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2		MARK HUGHES AND DAVID KARLGAARD - BUSINESS RELATIONSHIP

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 4		ARTICLE X, SECTION 5 OF THE BY LAWS WAS AMENDED TO MODIFY THE REQUIRED STANDARD FOR APPROVAL OF ACTIONS TAKEN BY WRITTEN CONSENT FROM A UNANIMOUS VOTE TO A VOTE OF TWO-THIRDS OF THE MEMBERS OF THE BOARD

Identifier Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	FORMS 990 AND 990-T WERE PREPARED IN-HOUSE BY THE UNIVERSITY'S TAX DEPARTMENT THE PRIMARY SOURCE OF INFORMATION WAS THE AUDITED FINANCIAL STATEMENTS AND SUPPORTING DOCUMENTATION THE FINANCIAL STATEMENTS NOT ONLY SERVED AS A SOURCE OF INFORMATION BUT ALSO RECONCILED WITH THE COMPLETED 990 THE PRIMARY DIFFERENCE BETWEEN THE AUDITED FINANCIAL STATEMENTS AND THE FORM 990 WAS THE PRESENTATION FORMAT AND SPECIAL GROUPINGS OF INCOME, EXPENSES, AND BALANCE SHEET ACCOUNTS REQUIRED ON THE FORM 990 SECONDARY INFORMATION USED TO PREPARE THE FORMS CAME FROM THE OFFICES THAT HAVE PRIMARY RESPONSIBILITY FOR AN ACTIVITY, INCLUDING THE COMPTROLLER'S OFFICE (FINANCIAL REPORTING, GRANTS AND CONTRACTS ACCOUNTING SERVICES, ACCOUNTS PAYABLE), PAYROLL SERVICES, OFFICE OF THE SENIOR VP AND GENERAL COUNSEL, OFFICE OF COMPLIANCE AND PRIVACY, CHIEF INVESTMENT OFFICE, BUDGET, ATHLETICS, AND INVESTMENT REAL ESTATE, ALONG WITH OTHER OFFICES AND DEPARTMENTS THROUGHOUT THE UNIVERSITY ONCE PREPARED, THE FORMS WERE REVIEWED INTERNALLY BY THE COMPTROLLER, THE SENIOR ASSOCIATE VICE PRESIDENT FOR FINANCE, THE OFFICE OF THE SENIOR VP AND GENERAL COUNSEL, THE EXECUTIVE VICE PRESIDENT AND TREASURER, THE PRESIDENT, AND EXTERNALLY BY PRICEWATERHOUSECOOPERS, LLP CERTAIN SECTIONS WERE ALSO REVIEWED BY OUR OUTSIDE LEGAL COUNSEL, MORGAN, LEWIS, AND BOCKIUS THE ASSISTANT VP FOR UNIVERSITY COMPLIANCE, OFFICE OF THE VP FOR DEVELOPMENT, AND VP FOR EXTERNAL RELATIONS PROVIDED INPUT AND REVIEWED SPECIFIC SECTIONS FOR WHICH THEY ARE SUBJECT MATTER EXPERTS A SPECIAL MEETING OF THE COMMITTEE ON FINANCE AND AUDIT OF THE UNIVERSITY'S BOARD OF TRUSTEES PROVIDED A FULL INSTITUTIONAL REVIEW OF ALL FORMS TO ENSURE COMPLIANCE WITH THE FEDERAL TAX AUTHORITIES PRIOR TO FILING, A FINAL COPY OF THE 990 WAS PROVIDED TO THE FULL BOARD FOR AN OPPORTUNITY TO REVIEW AND COMMENT

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	CONFLICT OF INTEREST POLICIES ARE MONITORED BY THE UNIVERSITY'S OFFICE OF COMPLIANCE AND PRIVACY, WHICH DISTRIBUTES AN ANNUAL QUESTIONNAIRE THE QUESTIONNAIRES ARE COLLECTED, AND THE DISCLOSURES ARE SUMMARIZED AND SHARED WITH THE OFFICE OF THE SENIOR VP AND GENERAL COUNSEL AND THE BOARD OF TRUSTEES' COMMITTEE ON FINANCE AND AUDIT ANY DISCLOSURE WHICH REVEALS FACTS THAT INDICATE AN ACTUAL OR APPARENT CONFLICT IS REVIEWED AND, WHEN APPROPRIATE, A PLAN IS IMPLEMENTED TO REMEDY, MANAGE OR MINIMIZE SUCH CONFLICT THESE PLANS ARE MONITORED AND ENFORCED THROUGH ONGOING OVERSIGHT, COORDINATED BY THE OFFICE OF COMPLIANCE AND PRIVACY, INCLUDING A THOROUGH REVIEW OF UNIVERSITY PAYMENT REQUESTS THAT MAY CREATE A CONFLICT

Identifier Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE COMMITTEE ON GOVERNANCE, COMPENSATION AND NOMINATIONS (THE "COMMITTEE") OF THE UNIVERSITY'S BOARD OF TRUSTEES WAS DELEGATED THE AUTHORITY BY THE BOARD TO SET EXECUTIVE COMPENSATION THE COMMITTEE, SERVING AS THE COMPENSATION COMMITTEE, ANNUALLY REVIEWS AND DETERMINES THE COMPENSATION FOR THE PRESIDENT, AND REVIEWS AND APPROVES THE COMPENSATION RECOMMENDED BY THE PRESIDENT FOR THE OFFICERS AND KEY EMPLOYEES IN MAKING ITS ASSESSMENTS, THE COMMITTEE OBTAINS COMPENSATION INFORMATION PREPARED BY AN INDEPENDENT COMPENSATION CONSULTING FIRM THAT INCLUDES MARKET DATA FROM COMPARABLE UNIVERSITIES FOR COMPARABLE POSITIONS IN DETERMINING THE PRESIDENT'S COMPENSATION, THE COMMITTEE CONSIDERS THE CONSULTANT'S REPORT AND MARKET DATA IN ADDITION TO THE TERMS OF HIS EMPLOYMENT CONTRACT THE COMMITTEE ALSO TAKES INTO CONSIDERATION ACCOMPLISHMENTS FOR THE CURRENT FISCAL YEAR AS WELL AS GOALS FOR THE UPCOMING FISCAL YEAR WHEN REVIEWING THE REASONABLENESS OF THE SENIOR OFFICIALS' COMPENSATION, IN ADDITION TO CONSIDERING THE CONSULTANT'S REPORT AND MARKET DATA, THE COMMITTEE ALSO REVIEWS SENIOR OFFICIALS' PERFORMANCE, TAKING INTO ACCOUNT THE PRESIDENT'S RECOMMENDATIONS AND OTHER INFORMATION AS IT DEEMS APPROPRIATE FROM TIME TO TIME, SUCH AS GOALS AND ACCOMPLISHMENTS, LENGTH OF SERVICE AND PRIOR SALARY HISTORY IF ANY SENIOR OFFICIAL'S COMPENSATION IS ABOVE MARKET DATA, THE COMMITTEE CONSIDERS ALL RELEVANT FACTORS AND, IF IT APPROVES THE COMPENSATION, EXPLAINS ITS RATIONALE AND INCLUDES ITS EXPLANATION IN THE MINUTES THE COMMITTEE KEEPS MINUTES OF ALL FINAL ACTIONS AT EACH MEETING

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE GOVERNING DOCUMENTS (CHARTER AND MISSION STATEMENT) ARE AVAILABLE ON THE BOARD OF TRUSTEE'S WEBSITE AT HTTP //TRUSTEES GWU EDU/DOCS CFM THE FACULTY AND NON-FACULTY CONFLICT OF INTEREST POLICIES ARE AVAILABLE FROM THE UNIVERSITY'S POLICIES WEBSITE AT WWW POLICY GWU EDU THE FINANCIAL STATEMENTS ARE AVAILABLE IN THE ANNUAL REPORT, WHICH IS POSTED ON THE COMPTROLLER'S OFFICE'S WEBSITE AT HTTP //FINANCEOFFICE GWU EDU/ANNUAL_REPORTS HTML

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 13	THE UNIVERSITY'S NON-RETALIATION POLICY AND THE TOLL FREE, 24 HOUR COMPLIANCE HELP AND REFERRAL PROGRAM HAS BEEN IN EFFECT SINCE MARCH 22, 2006 AND 2002, RESPECTIVELY THIS POLICY WAS REVIEWED AND APPROVED BY THE EXECUTIVE VICE PRESIDENT AND TREASURER AND SENIOR VP AND GENERAL COUNSEL PRIOR TO IMPLEMENTATION THE NON-RETALIATION POLICY AND COMPLIANCE PROGRAM ACTIVITY IS REPORTED ANNUALLY TO THE FINANCE AND AUDIT COMMITTEE THE NON-RETALIATION POLICY WAS REVIEWED AND APPROVED BY THE FINANCE AND AUDIT COMMITTEE ON MARCH 29, 2012

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 14	THE UNIVERSITY'S RECORDS MANAGEMENT POLICY ORIGINATED IN APRIL 2004 AND HAS BEEN PERIODICALLY REVIEWED AND AMENDED SINCE THEN THIS POLICY WAS REVIEWED AND APPROVED BY THE EXECUTIVE VICE PRESIDENT AND TREASURER AND SENIOR VP AND GENERAL COUNSEL PRIOR TO IMPLEMENTATION THE POLICY EXPLAINS THE UNIVERSITY'S REQUIREMENTS FOR MANAGING ITS RECORDS IN A SYSTEMATIC AND LOGICAL MANNER AND REQUIRES INDIVIDUAL DEPARTMENTS TO DEVELOP AND IMPLEMENT PLANS FOR MAINTAINING THOSE RECORDS CONSISTENT WITH APPLICABLE LAWS, INCLUDING, THE STORAGE OF CONFIDENTIAL INFORMATION, THE PROPER TREATMENT OF ELECTRONICALLY STORED INFORMATION, PRESERVATION OF DOCUMENTS DURING LITIGATION, AND THE APPROPRIATE WAYS TO DESTROY OR DISPOSE OF DOCUMENTS THAT HAVE REACHED THE END OF THEIR RETENTION PERIOD THE RECORDS MANAGEMENT POLICY WAS REVIEWED AND APPROVED BY THE FINANCE AND AUDIT COMMITTEE ON MARCH 29, 2012

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 16B	THE UNIVERSITY'S JOINT VENTURE POLICY ORIGINATED IN JUNE 2009 THIS POLICY WAS REVIEWED AND APPROVED BY THE EXECUTIVE VICE PRESIDENT AND TREASURER AND SENIOR VP AND GENERAL COUNSEL PRIOR TO IMPLEMENTATION THIS POLICY STATES THAT THE UNIVERSITY IS COMMITTED TO ENSURING THAT ITS BUSINESS ARRANGEMENTS WITH FOR-PROFIT ENTITIES ARE CONSISTENT WITH THE UNIVERSITY MISSION AND CALLS FOR REVIEW AND APPROVAL PROCEDURES PRIOR TO COMMENCING A NEW ARRANGEMENT IN ORDER TO PROTECT THE UNIVERSITY'S TAX EXEMPT STATUS THE JOINT VENTURE POLICY WAS REVIEWED AND APPROVED BY THE FINANCE AND AUDIT COMMITTEE ON MARCH 29, 2012

Identifier	Return Reference	Explanation
	FORM 990, PART VII ADDITIONAL TRUSTEE INFORMATION	ALL TRUSTEES SERVE WITHOUT COMPENSATION NO TRUSTEE DEVOTES FULL TIME TO THIS POSITION THE AVERAGE NUMBER OF HOURS EACH TRUSTEE DEVOTES TO HIS/HER POSITION ON THE BOARD OF TRUSTEES DEPENDS UPON THE TRUSTEE'S LEADERSHIP ON THE BOARD AND COMMITTEES THREE BOARD MEETINGS AND ONE RETREAT WERE HELD DURING THE FISCAL YEAR EACH TRUSTEE SERVES ON AT LEAST ONE COMMITTEE

Identifier	Return Reference	Explanation
	1	DONALD LEHMAN (THROUGH OCTOBER 2010) AND STEVEN LERMAN (FROM OCTOBER 2010) DEVOTED AN AVERAGE OF 5 HOURS PER WEEK TO MOUNT VERNON COLLEGE MOUNT VERNON COLLEGE IS A RELATED ORGANIZATION TO GW LOUIS H KATZ DEVOTED AN AVERAGE OF 5 HOURS PER WEEK TO THE WASHINGTON RESEARCH LIBRARY CONSORTIUM (WRLC) WRLC IS A RELATED ORGANIZATION TO GW

ldentifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED GAINS ON INVESTMENTS 169,120,671 DONATED SERVICES AND USE OF FACILITIES 348,100 CHANGE IN VALUE OF CHARITABLE TRUSTS 4,427,371 ADJUSTMENT FOR SUBSIDIARY ACTIVITY 4,261 POST RETIREMENT RELATED CHARGES FAS 158 7,775,000 TOTAL TO FORM 990, PART XI, LINE 5 181,675,403

Identifier Return Reference	Explanation
FORM 990, PARTS I & III, LN 1, DESCRIPTION OF ORGANIZATION'S MISSION	THE GEORGE WASHINGTON UNIVERSITY, AN INDEPENDENT A CADEMIC INSTITUTION CHARTERED BY THE CONGRESS OF THE UNITED STATES IN 1821, DEDICATES ITSELF TO FURTHERING HUMAN WELL-BEING THE UNIVERSITY VALUES A DYNAMIC, STUDENT-FOCUSED COMMUNITY STIMULATED BY CULTURAL AND INTELLECTUAL DIVERSITY AND BUILT UPON A FOUNDATION OF INTEGRITY, CREATIVITY, AND OPENNESS TO THE EXPLORATION OF NEW IDEAS THE GEORGE WASHINGTON UNIVERSITY, CENTERED IN THE NATIONAL AND INTERNATIONAL CROSSROADS OF WASHINGTON, D.C., COMMITS ITSELF TO EXCELLENCE IN THE CREATION, DISSEMINATION, AND APPLICATION OF KNOWLEDGE TO PROMOTE THE PROCESS OF LIFELONG LEARNING FROM BOTH GLOBAL AND INTEGRATIVE PERSPECTIVES, THE UNIVERSITY PROVIDES A STIMULATING INTELLECTUAL ENVIRONMENT FOR ITS DIVERSE STUDENTS AND FACULTY BY FOSTERING EXCELLENCE IN TEACHING, THE UNIVERSITY OFFERS OUTSTANDING LEARNING EXPERIENCES FOR FULL-TIME AND PART-TIME STUDENTS IN UNDERGRADUATE, GRADUATE, AND PROFESSIONAL PROGRAMS IN WASHINGTON, D.C., THE NATION, AND ABROAD AS A CENTER FOR INTELLECTUAL INQUIRY AND RESEARCH, THE UNIVERSITY EMPHASIZES THE LINKAGE BETWEEN BASIC AND APPLIED SCHOLARSHIP, INSISTING THAT THE PRACTICAL BE GROUNDED IN KNOWLEDGE AND THEORY THE UNIVERSITY ACTS AS A CATALYST FOR CREATIVITY IN THE ARTS, THE SCIENCES, AND THE PROFESSIONS BY ENCOURAGING INTERACTION AMONG ITS STUDENTS, FACULTY, STAFF, ALUMNI, AND THE COMMUNITIES IT SERVES THE GEORGE WASHINGTON UNIVERSITY DRAWS UPON THE RICH ARRAY OF RESOURCES FROM THE NATIONAL CAPITAL AREA TO ENHANCE ITS EDUCATIONAL ENDEAVORS IN RETURN, THE UNIVERSITY, THROUGH ITS STUDENTS, FACULTY, STAFF, AND ALUMNI, CONTRIBUTES TALENT AND KNOWLEDGE TO IMPROVE THE QUALITY OF LIFE IN METROPOLITAN WASHINGTON, D.C.

Identifier	Return Reference	Explanation
	FORM 990, PART IX, LINE 14	INFORMATION TECHNOLOGY EXPENSE INCLUDES HARDWARE, SOFTWARE, AND MAINTENANCE COSTS

ldentifier	Return Reference	Explanation
	FORM 990, PART IX, LINE 24E	IN FY08, THE UNIVERSITY ADOPTED THE OPTIONAL METHOD DESCRIBED IN THE IRS FORM INSTRUCTIONS FOR REPORTING INDIRECT EXPENSES RECORDED IN VARIOUS COST CENTERS AS A SEPARATE LINE ITEM (LINE 24E) INDIRECT EXPENSES INCLUDE, BUT ARE NOT LIMITED TO, FACILITIES OVERHEAD, POSTAGE, TELEPHONE, PRINT AND ADVERTISING SERVICES PERFORMED BY INTERNAL DEPARTMENTS THE RECLASSIFICATION OF INDIRECT EXPENSES TO A SEPARATE LINE PRESERVES THE OBJECT CLASSIFICATION OF EACH INDIVIDUAL EXPENSE SO THAT ONLY COSTS PAID TO THIRD PARTIES FOR GOODS AND SERVICES ARE REPORTED

DLN: 93493131020632

OMB No 1545-0047

Open to Public

Inspection

### **SCHEDULE R** (Form 990)

**Related Organizations and Unrelated Partnerships** ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization **Employer identification number** THE GEORGE WASHINGTON UNIVERSITY 53-0196584

Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) Part I (a)
Name, address, and EIN of disregarded entity (b) (d) (c) Direct controlling Legal domicile (state Total income Primary activity End-of-year assets or foreign country) entity (1) DYNAMO BRASIL VII LLC C/O CORPORATION TRUST CTR 1209 ORAN **INVESTMENTS** DE 0 64,686,079 N/A WILMINGTON, DE 19801 (2) BRICK WALK HISTORIC PROPERTIES LLC 44983 KNOLL SQ ENTRPRS HL 2ND FL **INVESTMENTS** VA 77,450 1,442,550 N/A ASHBURN, VA 20147

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	<b>(f)</b> Direct controlling entity	Section 5: contr organi	12(b)(13) olled
						Yes	No
(1) MOUNT VERNON COLLEGE							
TAX DEPT 44983 KNOLL SQ ENTRPRS HL	EDUCATION AND SUPPORTING ORGANIZATION	DC	501(C)(3)	TYPE I	THE GEORGE WASHINGTON UNIVERSITY	Yes	
ASHBURN, VA 20147 53-0196635	OF GW						
(2) THE GEORGE WASHINGTON ALUMNI ASSOCIATION							
1918 F STREET NW	ALUMNI PROGRAMS & RELATIONS	DC	501(C)(3)	TYPE III	N/A		No
WASHINGTON, DC 20052 52-1437464							
(3) THE WASHINGTON RESEARCH LIBRARY CONSORTIUM							
901 COMMERCE DRIVE	LIBRARY SERVICES	DC	501(C)(3)	TYPE I	N/A		No
UPPER MARLBORO, MD 20774 52-1559828							
For Privacy Act and Paperwork Reduction Act Notice, see the Instru	tions for Form 990.	Cat No 5	L 0135Y		Schedule R (Fo	rm 990)	2010

				<b>ble as a Partner</b> reated as a partne					answe	red "\	es" on F	orm 990,	Part	IV, lır	ne 34
<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Share	<b>(f)</b> of total income	Share	(g) e of end-of-year assets	<b>(h</b> Disprop allocat	rtionate	Code v amount in	box 20 of ule K-1	(j Gene mana part	ral or agıng	<b>(k)</b> Percentage ownership
									Yes	No			Yes	No	
				ble as a Corpora ations treated as a							nswered	"Yes" on	Form	990,	Part IV,
	(a) EIN of related organizat		(b) Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	<u> </u>	(d) Direct control entity		(e) Type of entity (C corp, S corp or trust)	Sha	(1	tal income	( <b>g</b> Share end-of asse	e of -year		(h) Percentage ownership
(1) 33 CHARITABLE TRUST	-S		CHARITABLE GIVING	DC		N/A		Т							

(6)

Pa	Transactions With Related Organizations (Complete if the organization answered "Ye	s" on Form 990, Par	t IV, line 34, 35, 3	5A, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV					Yes	No
<b>1</b> D	uring the tax year, did the orgranization engage in any of the following transactions with one or more related orga	nızatıons lısted ın Part	s II-IV?				
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity				1a		No
ь	Gift, grant, or capital contribution to other organization(s)				<b>1</b> b		No
c	c Gift, grant, or capital contribution from other organization(s)						No
d	d Loans or loan guarantees to or for other organization(s)						No
e	Loans or loan guarantees by other organization(s)				1e		No
f	Sale of assets to other organization(s)				1f		No
g	Purchase of assets from other organization(s)				1g		No
h	Exchange of assets				1h		No
i	Lease of facilities, equipment, or other assets to other organization(s)				1i		No
j	Lease of facilities, equipment, or other assets from other organization(s)				1j		No
k	k Performance of services or membership or fundraising solicitations for other organization(s)						No
- 1	l Performance of services or membership or fundraising solicitations by other organization(s)						
m	Sharing of facilities, equipment, mailing lists, or other assets				1m	Yes	
n	Sharing of paid employees				1n		No
o	Reimbursement paid to other organization for expenses				10		No
р	Reimbursement paid by other organization for expenses				1р		No
q	O ther transfer of cash or property to other organization(s)				1q		No
r	O ther transfer of cash or property from other organization(s)				1r		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, i	ncluding covered relati	onships and transacti	on thresholds			
	(a)	(b)	(c)		(d)		
	Name of other organization	Transaction type(a-r)	Amount involved	Method of det	ermın olved	ing amo	ount
<b>(1)</b> T	HE WASHINGTON RESEARCH LIBRARY CONSORTIUM	L	998,234	INVOICES			
<b>(2)</b> T	HE WASHINGTON RESEARCH LIBRARY CONSORTIUM	М	133,108	INVOICES			
(3)							
(4)							
(4)							
(5)							

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(a)</b> Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	Are parti sect 501(c organiz	ners ion :)(3) :ations?	<b>(e)</b> Share of end-of-year assets		rtionate cions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(I Gene mana part	ag ing tner?
			Yes	No		Yes	No		Yes	No
									_	+
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### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

I Identifier I Keturn Keterence I	Identifier Return Reference Explanation	
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Schedule R (Form 990) 2010

### THE GEORGE WASHINGTON UNIVERSITY

CONSOLIDATED FINANCIAL STATEMENTS For the years ended June 30, 2011 and 2010



#### Report of Independent Auditors

To the President and Board of Trustees of The George Washington University:

In our opinion, the accompanying consolidated statements of financial position and the related consolidated statements of unrestricted activities, consolidated statements of activities, and consolidated statements of cash flows present fairly, in all material respects, the consolidated financial position of The George Washington University and its subsidiary (the University) at June 30, 2011 and 2010, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

September 14, 2011

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# THE GEORGE WASHINGTON UNIVERSITY WASHINGTON DC

### Consolidated Statements of Financial Position As of June 30, 2011 and 2010 (in thousands)

	2011	2010
ASSETS		
Cash and cash equivalents	\$ 257.182	\$ 200,478
Deposits with trustees	3,032	2,075
Accounts receivable, net	67.658	45.819
Inventory and prepaid expenses	10.018	11,762
Pledges receivable, net	45,400	36,022
Investments	1.703.944	1.504.526
Loans and notes receivable, net	28.728	29,486
Physical properties, net		
Land and buildings	982,041	958,537
Furniture and equipment	78,578	79,570
Other assets	33.611	28,997
Total assets	\$ 3,210,192	\$ 2.897.272
LIABILITIES		
Accounts payable and accrued expenses	\$ 170,152	\$ 144.576
Deferred revenue		
Tuition and other deposits	28,640	31,420
Grants and contract payments	14,065	10,922
Insurance reserves	6,373	8,013
Bonds and notes pavable	1.102.119	1.013.878
Funds advanced for student loans	28,199	27.857
Total liabilities	1,349,548	1.236,666
NET ASSETS		
Unrestricted net assets (deficit)		
Unrestricted operating	(23,470)	(21,869)
Unrestricted capital and investing	1.413.948	1,273,858
Total unrestricted	1,390,478	1,251,989
Temporarily restricted	248,976	193,243
Permanently restricted	221.190	215,374
Total net assets	1,860,644	1,660,606
Total liabilities and net assets	\$ 3,210,192	\$ 2.897.272

### THE GEORGE WASHINGTON UNIVERSITY

#### Consolidated Statements of Unrestricted Activities Years Ended June 30, 2011 and 2010 (in thousands)

W 4.5 H I N G 1 O N D C

		2011			2010	
	Operating	Capital and Investing	Total Unrestricted	Operating	Capital and Investing	Total Unrestricted
REVENUE	Орегиень		Circonicad	Орстин		C III C SU ICCC
Student tuition and fees	\$ 747 836	\$ -	\$ 747 836	\$ 709 757	\$ -	\$ 709 757
Less University funded scholarships	(209 218)		(209 218)	(202 852)	64	(202 788
Net student tuition and fees	538 618		538 618	506 905	64	506 969
Grants and contracts						
Program funds	145 593	657	146 250	151 846	-	151 846
Indirect cost recoveries	21 641	-	21 641	20 716	-	20 716
Investment (ncome (loss)	226	97 422	97 648	(14)	60 728	60 714
Investment real property rents and appreciation	-	134 612	134 612	-	145 373	145 373
Change in value of split interest agreements	-	135	135	-	33	33
Auxiliary enterprises	96 903	-	96 903	91 810	-	91 810
Contributions net	11 652	455	12 107	11 459	849	12 308
Net assets released from restrictions	5 919	29 838	35 757	4 071	35 602	39 673
Affiliated medical center agreements	46 926	2 832	49 758	46 219	2 832	49 051
Other income	24 417	3 345	27 762	23 908	15 748	39 656
Total revenue	891 895	269 296	1 161 191	856 920	261 229	1 118 149
EX DENGEO						
EXPENSES	165 124		165.124	120 521		120 521
Salaries and wages	465 124 104 843	-	465 124 104 843	438 521 96 525	-	438 521 96 525
Fringe benefits					- 010	
Purchased services	162 408 13 376	603 18	163 011 13 394	167 543 13 800	810 59	168 353 13 859
Supplies	10 434	1 158	11 592	10 293	3 593	13 886
Equipment Bad debt	10 +34 491	1 138	11 392 491	10 293	3 393	13 880
Occupancy	57 212	68 431	125 643	54 979	59 530	114 509
1	37 212	38 167	38 167	3+ 9/9	38 833	38 833
Investment real property expense Scholarships and fellowships	18 130	36 107	18 130	16 493	30 033	16 493
Communications	5 252	-	5 252	5 128	-	5 128
Travel and training	22 085	11	22 096	19 326	4	19 330
Interest	22 (16)	31 236	31 236	21	27 722	27 743
Other	24 206	4 339	28 545	25 294	6 194	31 488
Total expenses	883 561	143 963	1 027 524	849 529	136 745	986 274
Total Ciptist's	003 301	145 705	1 027 327	017 327	130 743	200 274
OTHER INCREASES (DECREASES) IN NET ASSETS						
Debt service and mandatory purposes	(50 250)	50 250	-	(48 245)	48 245	-
Endowment support	52 112	(53 383)	(1 271)	51 513	(52 491)	(978
Capital expenditures	(17 629)	17 629	-	(18 764)	18 764	-
Postretirement related changes	-	7 775	7 775	-	1 907	1 907
Support investment	5 832	(7 514)	(1 682)	8 545	(14 354)	(5 809
Total other changes in net assets	(9 935)	14 757	4 822	(6 951)	2 071	(4 880
INCREASE (DECREASE) IN NET ASSETS	(1 601)	140 090	138 489	440	126 555	126 995
NET ASSETS (DEFICIT) AT THE BEGINNING OF THE YEAR	(21 869)	1 273 858	1 251 989	(22 309)	1 147 303	1 124 994
NET ASSETS (DEFICIT) AT THE END OF THE YEAR	\$ (23 470)	\$ 1413 948	\$ 1 390 478	\$ (21 869)	\$ 1 273 858	\$ 1 251 989

### THE GEORGE WASHINGTON UNIVERSITY

WASHINGTON DI

#### Consolidated Statements of Activities Years Ended June 30, 2011 and 2010 (in thousands)

Part		2011				2010			
Section		Total	Temporarily	Permanently		Total	Temporarily	Permanently	
Section of the sect		Unrestricted	Restricted	Restricted	Total	Unrestricted	Restricted	Restricted	Total
Control									
National Internation and Ices			s -	\$ -			\$ -	\$ -	
Cardin and contracts	•								
Position	Net student tuition and fees	538 618	-	-	538 618	506 969	-	-	506 969
Minestends recoverses	Grants and contracts								
1	Program funds	146 250	-	-	146 250	151 846	-	-	151 846
Price   Pric	Indirect cost recoveries	21 641	-	-		20 716	-		20 716
Part	Investment income (loss)	97 648	55 478	11	153 137	60 714	29 198	12	89 924
Section   Sect	Investment real property rents and appreciation	134 612	-	-	134 612	145 373	-	-	145 373
12   17   13   17   13   17   13   17   13   17   13   17   13   17   13   17   13   17   13   18   18   18   18   18   18   19   18   18	Change in value of split interest agreements	135	987	3 306	4 428	33	153	1 827	2 013
Name	Auxiliary enterprises	96 903	-	-	96 903	91 810	-	-	91 810
1978   1978   2978   3965   22 39678   3965   22 39678   39656   22 39678   39678	Contributions net	12 107	34 047	504	46 658	12 308	15 757	1 331	29 396
Part	Net assets released from restrictions	35 757	(35 757)	-	=	39 673	(39 673)	-	-
Total revenue	Affiliated medical center agreements	49 758	-	-	49 758	49 051	-	-	49 051
Salaries and wages	Other income	27 762		20	27 782	39 656		22	39 678
Salanes and wages         465 124         -         465 124         438 521         -         438 521           Fringe benefits         104 843         -         -         104 843         65 525         -         -         96 525           Punchased services         163 011         -         -         163 011         168 353         -         -         -         96 525           Supples         13 394         -         -         163 011         168 353         -         -         -         18 385           Equipment         11 592         -         -         13 394         13 896         -         -         13 886           Eduipment         11 592         -         -         491         1 606         -         -         13 886           Occupancy         12 5643         -         -         491         1 606         -         -         1 14 506           Occupancy         12 5643         -         -         125 643         114 509         -         -         1 14 509           Investment teal propert expense         18 130         -         -         -         18 130         16 493         -         -         -         1 28 38	Total revenue	1 161 191	54 755	3 841	1 219 787	1 118 149	5 435	3 192	1 126 776
Fings benefits	EXPENSES								
Purchased services   163 011         163 011   168 353         168 353   Supples   13 394	Salaries and wages	465 124	-	-	465 124	438 521	-	-	438 521
Supplies         13 394         -         13 394         -         13 394         -         13 394         -         13 394         -         13 389         -         -         13 889         -         -         13 889         -         -         13 889         -         -         13 889         -         -         13 889         -         -         13 889         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         16 60         -         -         -         11 500         -	Fringe benefits	104 843	-	-	104 843	96 525	-	-	96 525
Page	Purchased services	163 011	-	-	163 011	168 353	-	-	168 353
Bail debt   491   - 491   1606   - 5   1606   Cocupance   125 643   - 125 643   114 509   - 5   1606   Cocupance   125 643   - 125 643   114 509   - 5   114 509   1	Supplies	13 394	-	-	13 394	13 859	-	-	13 859
Occupancy         125 643         -         -         125 643         114 509         -         -         114 509           Investment real property expense         38 167         -         -         38 167         38 833         -         -         38 833           Scholarships and fellowships         18 130         -         -         18 130         16 493         -         -         16 493           Communications         5 252         -         -         5 252         5 128         -         -         5 128           Taxel and training         22 096         -         -         22 096         19 330         -         -         19 330           Interest         31 236         -         -         31 236         27 43         -         -         27 43           Other         28 545         -         -         1027 524         31 48         -         -         986 274           Total expenses         1 027 524         -         1 027 524         986 274         -         -         986 274           Posteriument related changes         7 775         -         7 775         1 907         -         -         1 907           Support investiment<	Equipment	11 592	-	-	11 592	13 886	-	-	13 886
Investment real property expense   38 167	Bad debt	491	-	-	491	1 606	-	-	1 606
Scholarships and fellowships         18 130         -         -         18 130         16 493         -         -         16 493           Communications         5 252         -         -         5 252         5 128         -         -         5 128           Tixel and training         22 096         -         -         2 20 96         19 330         -         -         19 33           Interest         31 236         -         -         2 20 96         -         -         2 20 96         19 330         -         -         2 7743           Other         28 545         -         -         2 8 545         31 488         -         -         31 488           Total expenses         1027 524         -         -         2 8 545         31 488         -         -         986 274           OTHER INCREASES (DECREASES) INNET ASSETS         -         1027 524         80 27         1907         -         -         1907           Endowment support         (1271)         (349)         1620         -         1978         1907         -         -         1907           Support investment         2         132         132         132         355         - <td>Occupancy</td> <td>125 643</td> <td>-</td> <td>-</td> <td>125 643</td> <td>114 509</td> <td>-</td> <td>-</td> <td>114 509</td>	Occupancy	125 643	-	-	125 643	114 509	-	-	114 509
Communications         5 252         -         5 252         5 128         -         -         5 128           Travel and training         22 096         -         -         22 096         19 330         -         -         19 330           Interest         31 236         -         -         31 236         -         -         27 743         -         -         27 743           Other         28 545         -         -         28 545         31 488         -         -         -         31 488           Total expenses         1 027 524         -         -         1 027 524         986 274         -         -         -         986 274           Composition of the spenses         -         -         -         1 027 524         -	Investment real property expense	38 167	-	-	38 167	38 833	-	-	38 833
Travel and training         22 096         -         -         22 096         19 330         -         -         19 330           Interest         31 236         -         -         31 236         -         -         27 743           Other         28 545         -         -         -         28 545         -         -         28 545         31 488         -         -         31 488           Total expenses           OTHER INCREASES (DECREASES) IN NET ASSETS           Endowment support         (1271)         (349)         1 620         -         (978)         (241)         1 219         -           Postretimement related changes         7 775         -         7 775         1 907         -         -         1 907           Support investment         4 822         978         1 975         7 775         4 880         5 730         79         -           Total other changes in net assets         4 822         978         1 975         7 775         4 880         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         1 38 489         55 733         5 816         200 038         1 26 995         10 924         4 490         1 2	Scholarships and fellowships	18 130	-	-	18 130	16 493	-	-	16 493
Interest   31 236   -   -   31 236   27 743   -   -   27 743   1	Communications	5 252	-	-	5 252	5 128	-	-	5 128
Other         28 545         -         -         28 545         31 488         -         -         31 488           Total expenses         1027 524         -         -         28 545         -         -         31 488         -         -         31 488           OTHER INCREASES (DECREASES) IN NET ASSETS           Endowment support         (1271)         (349)         1 620         -         (978)         (241)         1 219         -           Postrettrement related changes         7 775         -         -         7 775         1 907         -         -         1 907           Support investment         (1 682)         1 327         355         -         (5 809)         5 730         79         -           Total other changes in net assets         4 822         978         1 975         7 775         (4 880)         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         1 26 995         10 924         4 490         1 24 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 25 1 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1	Travel and training	22 096	-	-	22 096	19 330	-	-	19 330
Total expenses         1 027 524         -         -         1 027 524         986 274         -         -         986 274           OTHER INCREASES (DECREASES) IN NET ASSETS         Support Investment support         (1 271)         (349)         1 620         -         (978)         (241)         1 219         -         Postrictive ment related changes         7 775         -         -         7 775         1 907         -         -         1 907         -         -         1 907         -         -         1 907         -         -         1 907         -         -         1 907         -         -         1 907         -         -         1 907         -         -         1 907         -         -         -         1 907         -         -         -         1 907         -         -         -         1 907         -         -         -         1 907         -         -         -         1 907         -         -         -         1 907         -         -         -         1 907         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<	Interest	31 236	_	_	31 236	27 743	-	-	27 743
OTHER INCREASES (DECREASES) IN NET ASSETS           Endowment support         (1 271)         (349)         1 620         -         (978)         (241)         1 219         -           Postretirement related changes         7 775         -         -         7 775         1 907         -         -         1 907           Support investment         (1 682)         1 327         355         -         (5 809)         5 730         79         -           Total other changes in net assets         4 822         978         1 975         7775         (4 880)         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         126 995         10 924         4 490         142 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 251 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1 518 197	Other	28 545	-	-	28 545	31 488	-	-	31 488
Endowment support         (1 271)         (349)         1 620         -         (978)         (241)         1 219         -           Postretirement related changes         7 775         -         -         7 775         1 907         -         -         -         1 907           Support investment         (1 682)         1 327         355         -         (5 809)         5 730         79         -           Total other changes in net assets         4 822         978         1 975         7 775         (4 880)         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         1 26 995         10 924         4 490         142 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 251 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1 518 197	Total expenses	1 027 524			1 027 524	986 274			986 274
Postreturement related changes         7 775         -         -         7 775         1907         -         -         -         1907           Support investment         (1 682)         1 327         355         -         (5 809)         5 730         79         -           Total other changes in net assets         4 822         978         1 975         7 775         (4 880)         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         126 995         10 924         4 490         142 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 251 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1 518 197	OTHER INCREASES (DECREASES) IN NET ASSETS								
Support investment         (1 682)         1 327         355         -         (5 809)         5 730         79         -           Total other changes in net assets         4 822         978         1 975         7 775         (4 880)         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         126 995         10 924         4 490         142 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 251 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1 518 197	Endowment support	(1 271)	(349)	1 620	-	(978)	(241)	1 219	-
Total other changes in net assets         4 822         978         1 975         7 775         (4 880)         5 489         1 298         1 907           INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         126 995         10 924         4 490         142 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 251 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1 518 197	Postretirement related changes	7 775	-	-	7 775	1 907	-	-	1 907
INCREASE (DECREASE) IN NET ASSETS         138 489         55 733         5 816         200 038         126 995         10 924         4 490         142 409           NET ASSETS AT THE BEGINNING OF THE YEAR         1 251 989         193 243         215 374         1 660 606         1 124 994         182 319         210 884         1 518 197	Support investment	(1 682)	1 327	355	-	(5 809)	5 730	79	-
NET ASSETS AT THE BEGINNING OF THE YEAR 1 251 989 193 243 215 374 1 660 606 1 1 24 994 182 319 210 884 1 518 197	Total other changes in net assets	4 822	978	1 975	7 775	(4 880)	5 489	1 298	1 907
	INCREASE (DECREASE) IN NET ASSETS	138 489	55 733	5 816	200 038	126 995	10 924	4 490	142 409
NET ASSETS AT THE END OF THE YEAR \$ 1 390 478 \$ 248 976 \$ 221 190 \$ 1 860 644 \$ 1 251 989 \$ 193 243 \$ 215 374 \$ 1 660 606	NET ASSETS AT THE BEGINNING OF THE YEAR	1 251 989	193 243	215 374	1 660 606	1 124 994	<u>1</u> 82 319	210 884	1 518 197
	NET ASSETS AT THE END OF THE YEAR	\$ 1 390 478	\$ 248 976	\$ 221 190	\$ 1 860 644	\$ 1 251 989	\$ 193 243	\$ 215 374	\$ 1 660 606

# THE GEORGE WASHINGTON UNIVERSITY

WASHINGTON DC

### Consolidated Statements of Cash Flows Years Ended June 30, 2011 and 2010 (in thousands)

WASHINGTON IIC		2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase in net assets	\$	200,038	\$	142,409
Adjustments to reconcile change in net assets to net cash provided by operating activities				
Donated assets		(406)		(2,646)
Depreciation, amortization and accretion expenses		66,999		59.849
Provision for bad debt		641		1,606
Net unrealized (gains) on investments		(162,783)		(165,473)
Net realized (gains) losses on investments		(51.479)		8.875
(Increase) decrease in operating assets				
Accounts receivable		(22.497)		(15,484)
Prepaids and other current assets		1.744		(2,376)
Pledges receivable		(9.378)		5,280
Deposits with trustees		(957)		994
Other assets		(5.340)		(9.071)
Increase (decrease) in operating liabilities				
Accounts payable and accrued expenses		18,700		8,586
Tuition and other deposits		(2.780)		(143)
Grants and contract deferred revenue		3,143		(455)
Insurance reserves, net		(1.640)		(2,709)
Change in value of split interest agreements		(4,428)		(2,013)
Contributions restricted for long-term investment		(5.430)		(5,365)
Net cash provided by operating activities		24,147		21,864
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments		(226,445)		(204,966)
Proceeds from sales and maturity of investments		248,703		228,316
Purchases and renovations of land and buildings		(62.192)		(86.899)
Additions of furniture and equipment		(21.375)		(21.727)
Decrease in other loans and notes receivable		776		2,908
Net cash (used in) investing activities		(60,533)		(82,368)
CASH FLOWS FROM FINANCING ACTIVITIES				
Receipts from contributions restricted for long-term investment		5,430		5,365
Principal payments and refinancing of bonds and notes payable		(11.817)		(96,345)
Proceeds from borrowings and refinancing of bonds and notes payable		100,000		138,000
Payments of debt issuance costs		(865)		(602)
Increase in refundable advances from the U.S. Government		342		459
Net cash provided by financing activities		93,090		46,877
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		56,704		(13.627)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		200,478		214,105
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		257.182	\$	200,478
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Cash paid during the year for interest	\$	43,049	\$	43,561
Income tax payments	•	-	•	93
Gross value of additions to capital leases		2.331		1.245

The accompanying notes are an integral part of these consolidated financial statements

### **Note 1 - The University**

The George Washington University (the University) is a private, not-for-profit institution of higher education based in Washington, D.C. The University provides education and training services, primarily for students at the undergraduate, graduate, and postdoctoral levels, and performs research, training, and other services under grants, contracts, and similar agreements with sponsoring organizations, primarily departments and agencies of the U.S. Government. The University's revenues are predominantly derived from student tuition, room, and other fees. The University is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

### **Note 2 - Summary of Significant Accounting Policies**

#### BASIS OF PRESENTATION AND PRINCIPLES OF CONSOLIDATION

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) and reporting practices prescribed for not-for-profit entities. The consolidated statements include the accounts of The George Washington University and its wholly owned subsidiary. Mount Vernon College, a tax-exempt Section 501(c)(3) supporting organization of the University. Significant intercompany transactions and balances have been eliminated

#### **CASH AND CASH EQUIVALENTS**

Short-term investments with maturities at dates of purchase of three months or less are classified as cash equivalents, except that any such investments purchased with funds on deposit with bond trustees or with funds held in trust are classified as Deposits with trustees and investments purchased by endowment fund investment managers are classified as Investments. Cash equivalents include short-term U.S. Treasury securities, other short-term, highly liquid investments, and collateralized interest-bearing repurchase agreements that are carried at fair value

The total cash and cash equivalents maintained at financial institutions exceeds the amount guaranteed by federal agencies and, therefore, bears risk. The University has not experienced any loss due to this risk.

#### **DEPOSITS WITH TRUSTEES**

Deposits with trustees consist of debt service prepaid interest and rental property cash reserves required under certain debt issuance agreements. These cash deposits are recorded at cost which approximates fair value.

#### **CONTRIBUTIONS**

Contributions, including unconditional promises to give, are recognized as revenues in the period received Contributions received for capital projects, endowment funds, or student loans and contributions under split-interest agreements or perpetual trusts are reported as capital and investing unrestricted revenues, temporarily restricted revenues, or permanently restricted revenues according to donor-imposed restrictions. All other contributions are reported as operating revenues unless the donor has otherwise restricted the contributions. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Promises to give with payments to be received after one year from the date of the financial statements are discounted. For promises to give received prior to July 1, 2008, the discount rate was the risk-free rate of return at the date of the gift. For promises to give received on or after July 1, 2008.

payments expected to be received more than one year from the balance sheet date are discounted at a risk-adjusted rate approximating the market rates for unsecured borrowing as required by fair value measurement accounting standards. Allowance is made for uncollectible contributions based upon management's judgment after analysis of the creditworthiness of the donors, past collection experience, and other relevant factors.

#### **SELF-INSURANCE**

The University has a liability included as Insurance reserves based upon the estimated cost of asserted and unasserted malpractice claims for Residents in the University's Graduate Medical Education training program prior to 2007 and those of the Medical Faculty Associates (MFA) prior to their separate incorporation in 2000. Currently, malpractice claims for both groups are covered under professional liability insurance provided by the MFA. Due to the subjective nature of these claims, the amount of the ultimate settlement will vary from management's estimates, which are based on an independent actuarial review. The reserves for claims have been discounted at an average rate of 4.56% and 4.75% for the years ended June 30, 2011 and 2010, respectively.

#### **INVESTMENTS**

Investments may include some cash and cash equivalents held by endowment investment managers for a specific purpose

All investment income (loss) is included in unrestricted revenues, temporarily restricted revenues, or permanently restricted revenues depending on donor restrictions. Accumulated appreciation in endowment funds with donor-restricted corpus is classified as temporarily restricted net assets until appropriated for spending under the Board of Trustees' spending policy. At the time of appropriation, the amount of investment income necessary to satisfy the Board of Trustees' spending policy for the endowment fund and related purpose restrictions, if applicable, is reflected as a Net assets released from restriction, which reduces temporarily restricted net assets and increases unrestricted capital and investing net assets. Drawdowns of these funds to cover operating expenses are shown in the Other Increases (Decreases) in Net Assets section of the Consolidated Statements of Activities as Endowment support. Any excess of income earned over the approved spending amount is retained in unrestricted, temporarily restricted, or permanently restricted net assets depending on donor restrictions.

#### **Split-Interest Agreements**

The University manages, as trustee, gift annuities, pooled-life income funds, and charitable remainder trusts. Gift annuities consist of non-trust assets donated to the University in exchange for a fixed payment for the life of the beneficiary (s). Gift annuity assets are recorded at their fair value. Pooled life income funds are donated funds received by the University in which the donor receives or assigns a life income. The funds are pooled by the University and are assigned a specific number of units in the pool. The beneficiary (s) is paid the amount of income earned on the donor's assigned units. Pooled life income funds are recorded at their fair value. Charitable remainder trusts consist of trust assets donated to the University in exchange for a percentage of fair value-based payment for the life of the beneficiary (s). Charitable remainder trust assets are recorded at their fair value. These assets are included in Investments (Note 5). The associated liabilities to beneficiaries are calculated based on various actuarial assumptions and are recorded in Accounts payable and accrued expenses (Note 9).

The University's beneficial interests in perpetual trusts held by third parties are shown at fair value of the underlying assets, which approximates the discounted present value of the anticipated cash flows. The University's beneficial interests in charitable remainder trusts held by third parties are shown at present value which is calculated using the fair value of the trust assets at the measurement date, discounted based on various actuarial assumptions impacting the timing of cash flows. These beneficial interests are included in Investments (Note 5)

#### ACCOUNTS RECEIVABLE

Accounts receivable are reported at net realizable value. Accounts are written off against the allowance for doubtful accounts when determined to be uncollectible based upon management's assessment of individual accounts. The allowance for doubtful accounts is estimated based on the University's historical experience and periodic review of individual accounts. The University does not accrue interest on these accounts.

#### LOANS RECEIVABLE

Loans receivable are primarily related to federal student financial aid programs and are carried at face value, less an allowance for doubtful accounts, of \$0.13 million and \$0.15 million at June 30, 2011 and 2010, respectively. The allowance for doubtful accounts is estimated based on the University's historical experience and periodic review of individual accounts. The majority of the University's loans receivable represents amounts due under federally guaranteed programs, therefore no reserves are recorded for the portion subject to guarantees. The interest rates on these loans range from 3% to 9%. Maturity dates range up to 10 years, but with potential cancellations and deferrals to points beyond that range, calculation of an average term to maturity is not practicable. The carrying value of loans receivable approximates fair value.

#### REFUNDABLE ADVANCES FROM THE U.S. GOVERNMENT

Funds provided by the U.S. Government under the Federal Perkins and Health Professions Student Loan Programs are loaned to qualified students and may be loaned again after collection. These funds are ultimately refundable to the U.S. Government

#### PHYSICAL PROPERTIES

Land is stated at cost or appraised value at date of donation, buildings and furniture and equipment are stated at cost. Buildings and furniture and equipment are depreciated on a straight-line basis over the estimated useful life of the assets. Construction in progress costs are included in Land and buildings on the Consolidated Statements of Financial Position. These costs are not depreciated until the buildings or renovations are placed into service. Interest cost incurred during construction is capitalized as part of the cost of capital projects. Equipment under capital leases is included in assets and liabilities at the value of future minimum lease payments discounted by the University's incremental borrowing rate.

#### **NET ASSET CLASSES**

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the University are classified and reported as follows

**Permanently restricted** - Net assets subject to donor-imposed restrictions stipulating that they be maintained permanently by the University Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes

**Temporarily restricted** - Net assets subject to donor-imposed restrictions that may be or will be met either by actions of the University and/or by the passage of time

**Unrestricted** - Net assets that are not subject to donor-imposed restrictions

Revenues from sources other than contributions or investment income are reported as increases in unrestricted net assets. Contributions are reported as increases in the appropriate category of net assets, except contributions that impose restrictions that are met in the same fiscal year they are received are included in unrestricted revenues. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions recognized on net assets, i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed, are reported as releases from temporarily restricted net assets to unrestricted net assets. Temporary restrictions on gifts to acquire or construct long-lived assets are considered met in the period in which the assets are acquired or placed in service.

The University follows a practice of classifying its revenues and expenses within unrestricted net assets as capital and investing or operating. Items classified as capital and investing include accounts and transactions related to endowment funds and plant facilities, except for donor-restricted contributions to endowment principal and plant. Substantially all of the net assets classified as unrestricted in the Consolidated Statements of Financial Position have been invested in property and equipment, consolidated endowment pool, or are designated for specific uses

#### OTHER INCREASES (DECREASES) IN NET ASSETS

Other increases (decreases) in net assets include the following

**Debt service and mandatory purposes -** Transfers from operating net assets to capital and investing net assets are for principal and interest payments

**Endowment support** - Transfers of University investment income to provide support for operating activities based on the spending policy of the Board of Trustees

Capital expenditures - Transfers from operating net assets to capital and investing net assets are for equipment purchases

**Postretirement related changes** - Recognition in unrestricted net assets of changes in the actuarial liability for postretirement benefit plans other than net periodic benefit cost, as well as amortization of changes recognized in prior years from unrestricted net assets to expenses as a component of the net periodic benefit cost

**Support/investment** - Other transfers among operating net assets, capital and investing net assets, and temporarily/permanently restricted net assets

#### GUARANTEES AND INDEMNIFICATIONS

The University may enter into service agreements with service providers in which it agrees to indemnify the service provider against certain losses and liabilities arising from the service provider's performance under the agreement. Generally such indemnification obligations do not apply in situations in which the service provider is grossly negligent, engages in willful misconduct, or acts in bad faith

The indemnifications serve to place the University in a liability position no different than if it had performed the services for itself. The University was not aware of any liability under such service agreements as of June 30, 2011 and 2010.

#### LEGALLY RESTRICTED BALANCES

The University's federal loan programs have cash restricted as to their use of \$3 0 million and \$2 1 million as of June 30, 2011 and 2010, respectively

#### **USE OF ESTIMATES**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures at the date of the financial statements. Actual results could differ in material amounts in the near term

#### **TUITION, FEES, AND SCHOLARSHIPS**

The University recognizes unrestricted revenues from student tuition and fees within the fiscal year in which the academic term is predominantly conducted. Deferred tuition and fees are included in Deferred revenue. Tuition and other deposits in the Consolidated Statements of Financial Position.

Tuition discounts in the form of scholarships and grants-in-aid, including those funded by the endowment, research funds, and gifts, have been reported as a reduction of tuition revenues. A tuition discount represents the difference between the stated charge for tuition and fees and the amount that is billed to the student and/or third parties making payments on behalf of the student. Cash payments to students, excluding compensation, are reported as Scholarships and fellowships expense in the Consolidated Statements of Activities.

#### **OCCUPANCY**

The University uses the category of Occupancy to group costs associated with depreciation and maintenance of physical property Occupancy expense includes depreciation, rent, utilities, insurance, taxes, repairs, and maintenance

#### RECLASSIFICATIONS TO PRIOR YEAR FINANCIAL STATEMENTS

Certain prior year amounts have been reclassified to conform to the current year's presentation

#### SUBSEQUENT EVENTS

The University has performed an evaluation of subsequent events through September 14, 2011, which is the date the financial statements were issued, noting no events which affect the financial statements as of June 30, 2011

#### Note 3 - Accounts Receivable

Accounts receivable, and the related allowance for doubtful accounts, are summarized as follows as of June 30

(in thousands)	2011	2010
Grants and contracts	\$20,383	\$15,149
Student tuition and fee accounts	15,137	13,767
Medical resident FICA tax refund receivable	26,886	13,225
Due from hospital limited partnership	3,646	2,997
Due from affiliation agreements	3,345	2,999
Other	1,031	1,160
Allowance for doubtful accounts	(2,770)	(3.478)
Total	\$67.658	\$45,819

As of June 30, 2010, the University recorded a \$13.2 million receivable from the Internal Revenue Service (IRS) for refund of FICA taxes paid and related interest on medical resident salaries between 1995 and 2005. The IRS has agreed that medical residents qualified for the student exception from FICA taxes before new regulations went into effect in 2005. As of June 30, 2011, the University recorded an additional \$13.1 million representing the residents' portion of the tax refunds and interest plus an additional amount for accrued interest on the University's portion of the refund. The residents' portion of the tax refund plus accrued interest thereon is included in Accounts payable and accrued expenses (Note 9).

#### Note 4 - Pledges Receivable

Pledges receivable are summarized as follows as of June 30

(in thousands)	2011	2010
Unconditional promises expected to be collected in		
Less than one year	\$19,673	\$19,797
One year to five years	31,508	20,572
More than five years	1,956	999
Subtotal	53,137	41,368
Allowance for uncollectible pledges	(3.410)	(2,880)
Unamortized discount to present value	(4.327)	(2,466)
Total	\$45,400	\$36,022

Pledges receivable expected to be fulfilled more than one year from the date of the financial statements are recorded at fair value at the date of the gift, discounted at 101% - 5 16%, with the discount amortized over the life of the pledge

At June 30, 2011 and 2010, the University had received notification of outstanding bequest intentions and certain conditional promises to give of approximately \$120 million and \$109 million, respectively. These intentions and conditional promises are not recognized as assets and, if received, will generally be restricted for specific purposes stipulated by the donors, primarily endowments for faculty support, scholarships, or general operating support of a particular department or division of the University

Note 5 - Investments

Investments are summarized as follows as of June 30

(in thousands)	2011	2010
Cash and cash equivalents	\$59,312	\$31,813
Equity - domestic convertible bonds	55,122	43,915
Equity - global	333,602	270,747
Equity - index options	-	6,723
Equity - strategic (private, long-term)	265,960	238,604
Fixed income - asset-backed securities	17,950	11,872
Fixed income - corporate debt securities	53,907	57,106
Fixed income - credit funds	66,401	77,640
Fixed income - municipal bonds	4,335	2,519
Fixed income - mutual funds	3,326	1,270
Real estate	748,688	679,338
Split-interest agreements - GW as trustee	11,214	10,122
Split-interest agreements - trusts held by others	24,922	22,183
Deferred compensation plan assets	18,333	13,971
Other	40,872	36,703
Total	\$1,703,944	\$1,504,526

Investments are managed by a diverse group of investment managers Managers may utilize hedging strategies or invest in financial instruments with off-balance sheet risk. Management has estimated that the risk associated with derivatives is not material to the University as of June 30, 2011 and 2010, and therefore has not been accounted for in the financial statements.

Investment income includes the following for the years ended June 30

(in thousands)	2011	2010
Interest and dividends	\$10,176	\$8,892
Net gains on investments carried at fair value	138,938	77,559
Net gains on investments carried at other than fair value	12,370	10,499
Administrative expenses	(8,347)	(7,026)
Total	\$153,137	\$89.924

Investment real property rents and appreciation consists of the following for years ended June 30

(in thousands)	2011	2010
Real property rents	\$65,602	\$63,969
Net unrealized appreciation	69.010	81,404
Total	\$134,612	\$145,373

The University holds two ground leases with a private developer for the redevelopment of Square 54, the former site of the GW Hospital. The project has created a dynamic urban town center with a mix of retail, residential, and office uses at a key transit-oriented development site located on Pennsylvania Avenue. The lease terms call for escalating payments in subsequent years and rental income is recognized on a straight-line basis over the life of the arrangement and is included in Investment real property rents and appreciation

This treatment results in a lease receivable accumulating in the early years of the lease term which will be relieved in the latter years when the lease payments exceed the income recognized. As of June 30, 2011 and 2010, lease receivables of \$23.9 million and \$16.7 million are included in Other assets in the Consolidated Statements of Financial Position.

The University holds a 28 56% interest in the Columbia Plaza Limited Partnership, whose income and distributions are accounted for under the equity method, which is included in Real estate at \$24 8 million and \$23 6 million as June 30, 2011 and 2010, respectively. The University also holds a 20% interest in District Hospital Partners, L.P. accounted for under the equity method, which is included in Other investments, valued at \$28.8 million and \$23.7 million as of June 30, 2011 and 2010, respectively

#### Note 6 - Fair Value

The University determines fair value in accordance with fair value measurement accounting standards. These standards establish a framework for measuring fair value and a fair value hierarchy based on the observability of inputs used to measure fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date. The three broad levels of fair value hierarchy established by the standard are as follows.

- Level 1 Quoted prices in active markets for identical assets as of the reporting date
- Level 2 Quoted prices in markets that are not active or other pricing inputs that are either directly or indirectly observable as of the reporting date
- Level 3 Prices or valuation techniques in which one or more significant inputs or significant value drivers are unobservable as of the reporting date. The determination of fair value for these financial instruments requires one or more inputs subject to significant management judgment or estimation.

#### Assets Measured at Fair Value on a Recurring Basis

The following table identifies the portion of assets which are reported at fair value and are subject to the hierarchy outlined above as of June 30

<u>(in thousands)</u>	20	11	2010		
	Cash and		Cash and		
	cash		cash		
	<u>equivalents</u>	<u>Investments</u>	<u>equivalents</u>	<u>Investments</u>	
Items reported at fair value	\$251,173	\$1,635,741	\$193,740	\$1,442,252	
Items not subject to fair value reporting	6,009	68,203	6,738	62,274	
Total	\$257,182	\$1,703,944	\$200,478	\$1,504,526	

Items not subject to fair value reporting include cash deposits, two limited partnership investments where the University's interest exceeds 20% accounted for under the equity method of accounting, intangible assets, and insurance contracts

For items reported at fair value, the following table summarizes the valuation of financial instruments by pricing observability levels as of June 30

(in thousands)	2011					
	Level 1	Level 2	Level 3	Total		
Cash equivalents at fair value	\$251,173	\$ -	\$ -	\$251,173		
Investments						
Cash equivalents	57,430	138	_	57,568		
Equity - domestic convertible bonds	<i>57</i> ,130	55,122	-	55,122		
Equity - global	136,138	129,983	66,691	332,812		
Equity - strategic (private, long-term)	-	-	265,960	265,960		
Fixed income - asset-backed securities	_	17,950	205,500	17,950		
Fixed income - corporate debt securities	_	53,907	_	53,907		
Fixed income - credit funds	_	59,303	7,098	66,401		
Fixed income - municipal bonds	_	4.335	7,020	4,335		
Fixed income - mutual funds	3,326	<b>T,</b> 333	_	3,326		
Real estate	3,320	_	723,891	723,891		
Split-interest agreements - GW as trustee	11,214	_	723,091	11,214		
Split-interest agreements - trusts held by others	11,214	-	24,922	24,922		
Deferred compensation plan assets	6,863	8,075	3,395	18,333		
		328,813				
Total investments reported at fair value	214,971	328,813_	1,091,957	1,635,741		
Total assets reported at fair value	\$466,144	\$328,813	\$1,091,957	\$1,886,914		
(in thousands)	2010					
	Level 1	Level 2	Level 3	Total		
Cash equivalents at fair value	\$193,740	\$ -	\$	\$193,740		
<u>Investments</u>						
Cash equivalents	29,327	1,343	_	30,670		
Equity - domestic convertible bonds	_	43,915	_	43,915		
Equity - global	48,374		11.561			
	+0.3/+	179.954	+1.50+	209,892		
Equity - index options		179,954 -	41,564	269,892 6,723		
Equity - index options Equity - strategic (private, long-term)	6,723	1/9,954 - -	+1,36+ - 238,604	6,723		
Equity - strategic (private, long-term)		-	-	6,723 238,604		
Equity - strategic (private, long-term) Fixed income - asset-backed securities		- 11.872	-	6,723 238,604 11,872		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities		11.872 57,106	238,604	6,723 238,604 11,872 57,106		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds		11.872 57.106 59.696	-	6.723 238.604 11.872 57.106 77.640		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds Fixed income - municipal bonds	6,723 - - - -	11.872 57,106	238,604	6.723 238.604 11.872 57.106 77.640 2.519		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds Fixed income - municipal bonds Fixed income - mutual funds		11.872 57.106 59.696	238.604 - - 17.944 -	6.723 238.604 11.872 57.106 77.640 2.519 1.270		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds Fixed income - municipal bonds Fixed income - mutual funds Real estate	6.723 - - - - 1.270	11.872 57.106 59.696	238,604	6.723 238.604 11.872 57.106 77.640 2.519 1.270 655.765		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds Fixed income - municipal bonds Fixed income - mutual funds Real estate Split-interest agreements - GW as trustee	6,723 - - - -	11.872 57.106 59.696	238.604 - - 17.944 - 655,765	6.723 238.604 11.872 57.106 77.640 2.519 1.270 655.765 10.122		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds Fixed income - municipal bonds Fixed income - mutual funds Real estate Split-interest agreements - GW as trustee Split-interest agreements - trusts held by others	6,723 - - - 1,270 - 10,122	11.872 57.106 59.696 2.519	238.604 - - 17.944 - 655.765 - 22.183	6.723 238.604 11.872 57.106 77.640 2.519 1.270 655.765 10.122 22.183		
Equity - strategic (private, long-term) Fixed income - asset-backed securities Fixed income - corporate debt securities Fixed income - credit funds Fixed income - municipal bonds Fixed income - mutual funds Real estate Split-interest agreements - GW as trustee	6.723 - - - - 1.270	11.872 57.106 59.696	238.604 - - 17.944 - 655,765	6.723 238.604 11.872 57.106 77.640 2.519 1.270 655.765 10.122		

In general, for Level 2 and Level 3 investments, the University utilizes the investment manager of the asset to provide a valuation estimate based on previously disclosed techniques and processes which have been reviewed for propriety and consistency with consideration given to asset type and investment strategy. In addition, the University may also use established processes for determining the fair value of such securities which reflect the University's own assumptions to value the assets as well. Management makes best estimates based on information available. The following estimates and assumptions were used to determine the fair value of each class of financial instruments listed above.

- Cash equivalents Cash equivalents include cash deposits in investment funds and short-term U S Treasury securities, and other short-term, highly liquid investments which are actively traded. Cash equivalents as of June 30, 2011, also include a bank repurchase agreement valued at \$5.1 million collateralized by bank-owned securities issued by the U S. Government or agencies thereof. Cash equivalents are priced using independent market prices in the primary trading market and are classified as either Level 1 or Level 2 based on the availability of quotes for identical or similar assets, respectively.
- <u>Equity investments</u> Equity investments include, but are not limited to, separately held accounts, shares in hedge funds, and limited partnership holdings. These assets, which are grouped by investment objective, consist of both publicly traded and privately held securities, diversified globally
  - <u>Publicly traded securities</u> These investments generally include derivatives, convertible bonds, and global equity holdings. Securities traded on an active exchange are priced using unadjusted market quotes for identical assets and are classified as Level 1. Securities that trade inactively, or that have comparable traded assets that trade in either active or inactive markets are priced using available quotes and other market data that are observable as of the reporting date, and are classified as Level 2.
  - Privately held securities These investments generally include strategic equity, as well as some global equity holdings. These funds are privately held and trade infrequently, if at all. The valuations are calculated by the investment manager based on valuation techniques that take into account each fund's underlying assets and include traditional valuation methods such as the market, cost, and income approaches The valuation policies adopted by the manager are reviewed by the University for propriety, consistency, compliance, and completeness Funds that are valued at net asset value (NAV) or similar measure, are redeemable in the near term. and require no adjustment to the manager-provided valuation are classified as Level 2 Limited partnerships and other nonredeemable funds are classified as Level 3 No active market exists for these assets and their valuations are based on unobservable and/or significantly adjusted inputs Additionally, there is rarely any option to transfer or withdraw from these funds prior to their termination. Inputs used to determine fair value are based upon the best available information provided by the partnerships/funds and may incorporate management assumptions and best estimates after considering a variety of internal and external factors. Circumstances that may cause the University to make adjustments to the manager-provided valuations include but are not limited to valuations calculated on accounting bases other than U S GAAP and other quantifiable events not taken into account by the investment manager in the reported NAV
- Fixed income securities These assets include, but are not limited to, asset-backed securities, corporate debt, investment funds with fixed income portfolios, and municipal bonds. These assets are primarily valued using market prices, such as broker quotes, for the same or similar instruments, as these securities typically trade in less active markets, they are categorized as Level 2, except for investment funds that are not publicly traded which are categorized as Level 3

- Real estate Real estate investment properties are valued based on results from an independent appraisal and a professional third-party market valuation. To determine fair value in cases where the two valuation methods yielded resulting values within 5%, the University adopted the average of the two values as the fair value. In cases where the variance between the two valuations was greater than 5%, the University considered the ranges of values provided by the valuators and made certain assumptions with respect to future property cash flow expectations and risk pricing in the form of income capitalization rates and discount rates. Valuation adjustments represent management's assumptions of how a market participant would view the properties, and are based on the range of future cash flows and risk pricing presented in the appraisals and professional valuations. Assets are included in Level 3 as significant unobservable inputs and management's judgment is used in the valuation process.
- Split-interest agreements Assets received under split-interest agreements from donors where the University serves as trustee are categorized as Level 1 based on the observability of pricing inputs to the underlying investments held in those trusts. For arrangements where the University is a beneficiary of a trust held by a third party, the asset represents the University's beneficial interest in future cash flows and is valued using a discounted cash flow analysis based on the assumed timing and duration of those cash flows. Because this involves significant judgment and estimation, the valuations of these beneficial interests are included in Level 3.
- Deferred compensation plan assets Assets purchased under deferred compensation arrangements include mutual funds, insurance company pooled separate accounts, and variable annuities and are categorized as Level 1. Level 2, or Level 3 based on the observability of pricing inputs for the investment vehicles. Funds that are publicly traded are categorized as Level 1, while Level 2 assets include funds which are not publicly traded, but have established NAV or are based on quoted prices for similar assets. Level 3 assets include annuity contracts issued by insurance companies.

The University adopted the updated GAAP valuation standard related to investment funds that do not have a readily determinable fair value effective July 1, 2009. The guidance allows the fair value measurements for these funds to be based on reported NAV if certain criteria are met, and establishes additional disclosures related to these investment funds. Accordingly, the fair values of the following investment funds have been estimated using reported NAV.

(in thousands)	2011				2010
Category of Investment	Fair Value	Unfunded commitments	Redemption frequency (if currently eligible)	Redemption notice period	Fair Value
Equity - global	\$195,760	\$7,000	Weekly to annually	2 to 120 days	\$220,522
Equity - strategic (private, long-term)	265,960	176.042	Redemption not permitted during life of fund	N/A	238,604
Fixed income - credit funds Total	66,400 \$528,120	\$183,042	Monthly to semi- annually	10 to 90 days	77.640 \$536,766

- Equity global These funds are primarily composed of publicly traded developed and emerging-market stocks, long/short equity, market neutral equity, short-biased equity, equity hedges with options, futures or swaps, global macro, Master Limited Partnerships (MLP's). Real Estate Investment Trusts (REITS), exchange-traded funds, convertible bonds and preferred stock. Approximately 9% of these are in liquidation and distributions are anticipated over the next 1-5 years as the underlying assets are sold. Approximately 16% of these assets are currently locked up for up to 1 year.
- Fquity strategic (private, long-term) These assets are primarily composed of long term lock-up funds to include private equity, venture capital, oil and gas, land, controlling distressed debt, infrequently traded small-capitalization and micro-capitalization securities. Distributions from the majority of these investments are received through the liquidation of the underlying assets. It is estimated that approximately 62% of the underlying assets will be liquidated within 10 years.
- Fixed income credit funds These funds are primarily composed of bank loans, levered loans, debtorin-possession (DIP) loans, liquid distressed debt, loan origination, high-yield bonds, emerging-market debt, and asset-backed securities. Approximately 11% of these assets are in liquidation with distributions anticipated over the next 3-5 years as the underlying assets are sold. Approximately 66% of these assets may become subject to gate provisions of up to 12 months.

### **Changes in Level 3 Assets** – for year ended June 30:

(in thousands)				2011		
	Equity — global	Equity - strategic (private, long-term)	Fixed income - credit funds	Real estate	Split- interest agreements - trusts held by others	Deferred compensation plan assets
Beginning of year Net realized/unrealized	\$41,564	\$238,604	\$17,944	\$655,765	\$22,183	\$2.836
gains (losses) Net purchases, sales, issuances, settlements	10,921	53.739	(145)	68,126	2,707	72
and other	9,185	(26,383)	(10,701)	_	32	487
Net transfers to Level 3	5,021	-	-	-	_	-
End of year	\$66,691	\$265,960	\$7,098	\$723,891	\$24,922	\$3,395
Total net gains included in earnings attributable to the change in net unrealized gains for assets still held at June 30, 2011	\$9,988	\$25.902	\$3,373	\$68,126	\$2,707	\$ -

(in thousands)				2010		
	Equity - global	Equity - strategic (private, long-term)	Fixed income - credit funds	Real estate	Split- interest agreements - trusts held by others	Deferred compensation plan assets
Beginning of year	\$16,723	\$197,704	\$51,750	\$571,806	\$21,696	\$ -
Net realized/unrealized						
gains	2,269	15,532	1,426	81,404	1.412	-
Net purchases, sales, issuances, settlements and other Net transfers to (from)	(2.891)	21.663	(24,131)	2,555	(925)	470
Level 3	25,463	3,705_	(11,101)			2,366
End of year	\$41,564	\$238,604	\$17,944	\$655,765	\$22,183	\$2,836
Total net gains included in earnings attributable to the change in net unrealized gains for assets still held at June	¢2 700	£12.90/	£10.575	<b>691 101</b>	£1,000	\$ -
30, 2010	\$2,798	\$12,896	\$10,575	\$81,404	\$1,080	<u> </u>

Transfers into and out of Level 3 are typically the result of a change in the observability of significant valuation inputs required by various models. There were no transfers between Level 1 and Level 2 for the years ending June 30, 2011 and 2010.

Realized/unrealized gains (losses) on Level 3 assets included in changes in net assets are reported in revenues for the year ended June 30 as follows

(in thousands)		2011	
Total net gains included in changes in net assets	Investment income \$63,631	Investment real property rents and appreciation \$69,010	Change in value of split-interest agreements \$2,707
Change in net unrealized gains relating to assets still held at June 30	\$38,379	\$69,010	\$2,707
<u>ın thousands)</u>		2010	
Total net gains included in changes in net assets	Investment income	Investment real property rents and appreciation	Change in value of split- interest agreements
Total net gains included in changes in net assets		property rents	value of split- interest

#### Note 7 - Endowment

The University's Endowment (Endowment) includes approximately 1,150 individual endowment funds, as well as the real estate investment properties. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the University to achieve its mission. Programs supported by the Endowment include scholarships, chairs and professorships, fellowships, research activities, and libraries. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

### **Interpretation of Relevant Law**

The Board of Trustees of the University has approved management's interpretation of the Uniform Prudent Management of Institutional Funds Act of 2007 (UPMIFA) as enacted by the Council of the District of Columbia UPMIFA requires the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary

As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by UPMIFA. The classification of temporarily restricted net assets includes funds donated to the University under an agreement permitting the Board to expend below the original value of the gift in periods of deficient earnings.

In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds

- (1) The duration and preservation of the fund
- (2) The purposes of the organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization

Endowment funds are categorized in the following net asset classes as of June 30

	20	11	20	2010		
	Donor-	Donor- Board-		Board-		
	restricted	designated	restricted	designated		
	<b>Endow ment</b>	Endowment	Endowment	Endowment		
<u>(ın thousands)</u>	Funds	Funds	Funds	Funds		
Unrestricted	\$ (2,056)	\$949,315	\$ (7.023)	\$823,590		
Temporarily restricted	199,421	-	145,358	-		
Permanently restricted	184,420		181,656			
Total endowment funds	\$381,785	\$949,315	\$319,991	\$823,590		

Changes in endowment funds by net asset classification for the year ended June 30 are summarized as follows

(in thousands)	2011					
		Temporarily	Permanently			
	Unrestricted	Restricted	Restricted	Total		
Endowment net assets.						
beginning of year	\$816,567	\$145,358	\$181,656	\$1,143,581		
Investment return						
Investment income	25,116	3,660	-	28,776		
Net appreciation (realized						
and unrealized)	152,579	56,046	-	208,625		
Administrative expenses	(4,907)	(3,440)		(8,347)		
Total investment return	172,788	56,266		229,054		
Contributions	2,751	16,060	1,238	20,049		
Appropriations of assets for						
expenditure	(45,295)	(18,535)		(63,830)		
Reinvestment of payout and						
internal transfers to						
endowments	448	272_	1.526	2,246		
Endowment net assets, end of						
year	\$947,259	\$199,421	\$184,420	\$1,331,100		

(in thousands)	2010					
	Unrestricted	Temporanly Restricted	Permanently Restricted	Total		
Endowment net assets.						
beginning of year	\$710,337	\$124,947	\$175,909	\$1,011,193		
Investment return						
Investment income	20,606	1.948	-	22,554		
Net appreciation (realized						
and unrealized)	131,535	30,019	-	161,554		
Administrative expenses	(4,257)	(2.769)		(7.026)		
Total investment return	147,884	29,198	=	177,082		
Contributions	893	9,053	4,605	14,551		
Appropriations of assets for						
expenditure	(44,241)	(18,555)	-	(62,796)		
Reinvestment of payout and internal transfers to	_					
endowments	1,694	715	1,142	3,551		
Endowment net assets, end of						
year	\$816,567	\$145,358	\$181,656	\$1,143,581		

#### **Endowments with Eroded Corpus**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the University to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets were \$2.1 million and \$7.0 million as of June 30, 2011 and 2010, respectively.

#### **Return Objectives and Risk Parameters**

The goal of the Endowment is to preserve and enhance its purchasing power while providing a relatively predictable and stable source of income to meet the needs that endowment funds were established to support. While it is the University's goal to maintain purchasing power in practice, it is not the University's accounting policy to accommodate purchasing power adjustments by classifying any additional portion of net appreciation as permanently restricted. Specific investment objectives, to be realized over complete market cycles, are (1) to achieve an average annual rate of return, net of investment management fees and expenses, of at least 5% above inflation, and (2) to control portfolio risk such that portfolio volatility is consistent with the broad equity market

### **Strategies Employed for Achieving Objectives**

Asset allocation policy is the cornerstone of a disciplined, consistent, and diversified approach to achieving the Endowment's investment objectives. The Endowment's long-term target asset allocation is approved by the Investment Committee of the Board of Trustees. The portfolio is periodically rebalanced to the target weightings for each asset class. The Endowment's long time horizon and need to provide resources for current spending as well as preserve purchasing power calls for a bias towards equity and equity-like asset classes.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The University's Board of Trustees establishes a spending policy that determines how endowment distributions are made. The spending policy is designed to balance current and future spending requirements by ensuring that a portion of investment return is distributed for current expenditure with the remainder reinvested to shield against inflation. The payout rate is approved annually by the Board of Trustees as part of the budget process. Currently, spending increases in the payout are capped by the change in the Consumer Price Index for the Washington, DC metro area, adjusted for new gifts received during the year. The annual payout is intended to approximate 5% of the average fair value of the endowment. In establishing this policy, the University considered the long-term expected return on its endowment.

### **Note 8 - Physical Properties**

Physical properties are summarized as follows as of June 30

(in thousands)	2011	2010
T 1	Ф120.252	#120.252
Land	\$139,353	\$139,353
Buildings	1,204,737	1,124,781
Construction in progress	90,397	103,274
Building under capital lease	6,527	6,527
Accumulated depreciation	(458.973)	(415,398)
Total	\$982,041	\$958,537
F	(h117.07/	Ø120 175
Furniture and equipment	\$117.076	\$138,475
Library and collections	88,722	82,080
Equipment under capital leases	23,636	21,350
Accumulated depreciation	(150,856)	(162,335)
Total	\$78.578	\$79,570

The value of buildings includes the addition of capitalized interest of approximately \$1.2 million and \$3.1 million as of June 30, 2011 and 2010, respectively

Furniture and equipment expenditures for the years ended June 30 totaled

<u>(ın thousands)</u>	2011	2010
Capitalized	\$20,993	\$21,835
Expensed	11,592	13,886
Total	\$32,585	\$35,721

Depreciation expense is summarized as follows as of June 30

<u>(in thousands)</u>	2011	2010
Buildings	\$43,575	\$34,080
Furniture and equipment	19,110	19,431
Equipment under capital leases	2,591	2,971
Total	\$65,276	\$56,482

GAAP related to conditional asset retirement obligations requires that the fair value of the liability for an asset retirement obligation (ARO) be recognized in the period in which it is incurred and the settlement date is estimable, even if the exact timing or method of settlement is unknown. The ARO is capitalized as part of the carrying amount of the long-lived asset retroactively to the time at which legal or contractual regulations created the obligation. The ARO for the University is primarily associated with the cost of removal and disposal of asbestos and lead paint. There were no asset retirement obligations capitalized for the year ended June 30, 2011 and 2010. Accumulated depreciation totaled \$0.5 million and \$0.4 million as of June 30, 2011 and 2010, respectively. The ARO liability is included in Accounts payable and accrued expenses (Note 9).

Accretion expense for the ARO was \$0.21 million and \$0.09 million as of June 30, 2011 and 2010, respectively. Depreciation expense for the ARO was \$0.04 million and \$0.06 million for the years ended June 30, 2011 and 2010, respectively, and is included in building depreciation expense.

The University receives financial assistance awards from external sponsors to perform educational, research and development, training, and other activities. The assistance from external sponsors can be in the form of grants, contracts, and other agreements that may fund salaries and wages, fringe benefits, supplies, facilities, and the acquisition of property. Property acquired that meets the capitalization criteria is recorded as an asset of the University and depreciated in accordance with the University's depreciation policy. For property acquired on federally funded awards, relevant federal requirements regulate the disposition of property at the conclusion of the award.

### Note 9 - Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consist of the following as of June 30

(in thousands)	2011	2010
Accrued building construction payable	\$14,553	\$9,666
Accrued interest payable	13,298	10,330
Accrued other liabilities	15,201	14,806
Accrued payroll and related liabilities	63,402	51,115
Accumulated postretirement liability	18,902	24,547
Asset retirement obligation	1,724	1,638
FICA refund due to medical residents	13,065	-
Split-interest agreements	6,219	6,346
Trade payables	13,265	14,876
Other payables	10,523	11,252
Total	\$170,152	\$144,576

Note 10 - Bonds and Notes Payable

Bonds and notes payable consist of the following as of June 30

(in thousands)		201	1	2010
	Fınal			
	Scheduled	Ending	Amount	Amount
	Maturities	Interest Rate	Outstanding	Outstanding
T				
Tax-exempt bonds				
1999 Series B/C	9/15/2029	Vanable 0 09%	\$167,730	\$167,730
2001 Series A	9/15/2031	Fixed 5 104%	50,305	51,082
Taxable bonds				
2002 Series A/B	9/15/2032	Fixed 5 095%	176,600	180,200
2007 Series General Obligation	2/01/2017	Fixed 5 3%	50,000	50,000
2009 Series General Obligation	2/01/2019	Fixed 6 0%	200,000	200,000
2010 Series General Obligation	9/15/2020	Fixed 4 53%	131,240	138,000
2011 Series General Obligation	9/15/2021	Fixed 4 452%	100,000	-
Non-recourse debt				
Notes payable – secured by real estate	3/11/2017	Fixed 5 9%	200,000	200,000
Notes payable – secured by real estate	5/11/2014	Fixed 5 703%	9,977	10,273
Notes payable – secured by real estate	7/11/2015	Fixed 4 955%	15,612	15,925
Unsecured notes payable	5/01/2021	Fixed 3-5%	655	668
Total			\$1,102,119	\$1,013,878
Estimated fair value at June 30			\$1,159,858	\$1,058,742

Fair values for debt were determined by discounting the future stream of payments using interest rates currently available to the University

In March 2011, the University issued \$100 million in Series 2011 taxable, fixed-rate bonds—The proceeds will provide funding for general University purposes including capital projects

In June 2010, the University issued \$138 million in Series 2010 taxable, fixed rate bonds. Approximately \$85.2 million of the proceeds were used to pay off the principal on the 1999 Series A bonds and \$2.8 million of the proceeds were used to pay the optional redemption premium, accrued interest, and costs of issuance. The remainder will provide funding for general University purposes including capital projects.

The University has three renewable available lines of credit with various banks totaling \$175 million. These lines of credit have variable interest rates and expire at various times 2011 and 2012. There were no amounts outstanding under lines of credit at June 30, 2011 or 2010.

In conjunction with a line of credit renewal during fiscal 2010, the University agreed to maintain a portion of its working capital on deposit with the bank in return for more favorable pricing on the line of credit Under this arrangement, commonly known as a compensating balance requirement, the University must maintain a minimum average daily balance of \$4 0 million in deposits during the term of the line of credit As of June 30, 2011 and 2010, the University was in compliance with this requirement

The agreements for certain debt issuances require the University to deposit and maintain specified amounts in trustee-controlled accounts as repair and maintenance reserves. In satisfaction of these requirements, \$3.0 million and \$2.1 million were included in Deposits with trustees at June 30, 2011 and 2010, respectively. Other assets include unamortized debt issuance costs of \$7.3 million and \$7.6 million as of June 30, 2011 and 2010, respectively.

Interest expense included the following items for the years ended June 30

<u>(in thousands)</u>	Expense Category	2011	2010
Bonds/notes payable	Interest	\$31,045	\$27,397
Rental property	Investment real property	14,781	14,797
Capital leases	Interest	191	346
Total		\$46,017	\$42,540

As of June 30, 2011, principal payments are due on bonds and notes payable in accordance with the following schedule

Fiscal Year Ending June 30 (in thousands)	
2012	\$12,455
2013	13,185
2014	23,116
2015	14,554
2016	29,352
Thereafter	1,009,457
Total	\$1,102,119

The \$167.7 million of 1999 Series B/C bonds are weekly variable-rate demand bonds. In the event the bonds are redeemed, the bonds will be remarketed or the University will use the bonds' letter of credit facility to complete the redemption. If any of the tendered bonds are not successfully remarketed, the obligation under the letter of credit will convert to a three-year term loan due in equal semiannual installments. This series of events could result in maturity of the debt obligation earlier than is reflected in the debt maturity schedule above.

The 2002 Series A/B bonds have a fixed interest rate through March 2013. At the end of the fixed rate period, the University, in consultation with its remarketing agent, will determine a new interest rate mode and execute the appropriate conversion. The scheduled principal payments reflected in the debt maturity schedule above are not affected by an interest rate mode conversion.

#### Note 11 - Commitments and Contingencies

The University is a defendant in certain pending civil suits. Based upon information currently available, management believes that any liability resulting therefrom will not materially affect the financial position or changes in net assets of the University.

Amounts received and expended by the University under various federal and state programs are subject to audit by government agencies. Management believes that adjustments, if any, which might result from such audits would not have a significant impact upon the consolidated financial position or changes in net assets of the University

The University leases certain office, academic, residential, and administrative facilities under non-cancelable operating leases expiring at various dates through 2025. Rent expense under operating leases totaled \$26.2 million and \$24.7 million for the years ended June 30, 2011 and 2010, respectively. The aggregate minimum lease payments under these operating leases are as follows

Fiscal Year Ending June 30 (in thousands)	
2012	\$21,890
2013	21,828
2014	20,330
2015	13,532
2016	12,898
Thereafter	28,119
Total	\$118,597

The University has entered into capital leases on equipment for academic and administrative purposes Minimum lease payments under capital leases and the present value of the net minimum lease payments are as follows

Fiscal Year Ending June 30 (in thousands)	
2012	\$2,019
2013	1,372
2014	283
2015	57
Minimum lease payments	3,731
Less amount representing interest	(136)
Total	\$3,595

Capital leases payable are recorded as trade payables in Accounts payable and accrued expenses (Note 9)

#### Note 12 - Net Assets

Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the University are classified and reported as follows

**Permanently restricted** - Net assets subject to donor-imposed restrictions stipulating that they be maintained permanently by the University Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes

**Temporarily restricted** - Net assets subject to donor-imposed restrictions that may be or will be met either by actions of the University and/or by the passage of time

Temporarily and permanently restricted net assets consist of the following at June 30

(in thousands)	20	11	20	10
	Temporarily Restricted	Permanently Restricted	Temporarily Restricted	Permanently Restricted
Building funds	\$3,729	\$ -	\$3.027	\$ -
Endowment funds				
Instruction & academic				
support	131,989	118,321	98,098	116,466
Student aid	63,852	64,501	44,160	63,592
Building funds	981	632	793	632
Other endowments	2,599	966	2,307	966
	199,421	184,420	145,358	181,656
Loan funds		3.587		3.742
Pledges				
Instruction & academic				
support	12,844	447	10,370	378
Student aid	9,699	337	5,582	204
Building funds	5,340	186	4,420	161
Other pledges	4,036	127	5,764	210
	31,919	1.097	26,136	953
Split-interest agreements	3.023	27.051	2.380	23.988
Other	10.884	5.035	16,342	5,035
Total	\$248.976	\$221,190	\$193,243	\$215,374

### Note 13 - Program and Supporting Activities Expense

The Consolidated Statements of Activities include the following program and supporting activity expenses for the years ended June 30

(in thousands)	2011	2010
Instruction and academic support	\$533,052	\$500,554
Research and research support	143,254	147,803
Auxiliary enterprises	92,598	88,360
Student services	86,878	82,995
Institutional support	111,128	107,114
Independent operations	39,104	39,484
Student aid	21.510	19,964
Total	\$1,027,524	\$986,274

Independent operations include expenses associated with the University's investment real estate operations

Costs related to the maintenance and operation of physical plant of \$161.6 million and \$150.6 million for the years ended June 30, 2011 and 2010, respectively include depreciation of plant assets and interest on plant debt. These costs are allocated among program and supporting activities based upon periodic inventories of facility square foot usage, interest on plant debt is based on the percentage of actual interest expense attributable to properties.

Technology costs of \$56.1 million and \$56.0 million for the years ended June 30, 2011 and 2010, respectively, are allocated to academic and institutional support based upon relative benefits provided to academic and administrative users of the services. Technology costs include expenses associated with the operation and maintenance of administrative systems, campus network and telecommunications systems, computing labs, and related support for students and faculty

#### Note 14 - Retirement Plans and Postretirement Benefits

Full-time and regular part-time faculty and staff are eligible for participation in the University's defined contribution retirement program. The program is administered by the University. Independent vendors receive contributions for the plan for investment purposes and process distributions from the plan. Any present or future employee who completes two years of service becomes eligible to participate in the program.

The plan consists of both a noncontributory and a matching component. All eligible participants receive a contribution equal to 4% of their base salary. In addition, for those employees electing to participate in the matching portion of the program, the University contributes an additional amount equal to 1½% for each 1% of eligible compensation contributed by the employee, but not to exceed an amount equal to 6% of the participant's eligible compensation. Participants are immediately fully vested in both types of the University's contributions. Eligible participants direct the investment of contributions made on their behalf. For eligible participants who do not provide investment direction for contributions, the University contributions are invested in a Qualified Default Investment Alternative based on the expected year of retirement. University contributions to the retirement plan amounted to \$31.2 million and \$27.9 million for the years ended June 30, 2011 and 2010, respectively.

The University provides health care and life insurance benefits to certain retired employees These employees become eligible for benefits after meeting age and service requirements

GAAP for postretirement benefit plans requires the recognition of the funded status of a defined benefit postretirement plan on the Consolidated Statements of Financial Position—An overfunded plan is recognized as an asset and an underfunded plan is recognized as a liability—The unamortized transition obligation and net actuarial gains or losses as well as subsequent changes in the funded status are recognized as Postretirement related changes in the Consolidated Statement of Activities—The University's policy is to fund postretirement benefits as payments are made

The net periodic postretirement benefit costs for the years ended June 30, 2011 and 2010 consist of the following

817
458
146
231
652

The following table sets forth the postretirement benefit plan's funded status and the amount of accumulated postretirement benefit plan costs for the years ended June 30, 2011 and 2010 (using a measurement date of June 30)

(in thousands)	2011	2010
Change in Accumulated Postretirement Benefit		
Obligation		
Accumulated postretirement benefit obligation at		
beginning of year	\$24,547	\$23,867
Service cost	892	817
Interest cost	1,247	1,458
Net actuarial (gain)/loss	(6,647)	(530)
Plan participants' contributions	1,349	1,460
Medicare subsidy	265	266
Benefits paid	(2.751)	(2,791)
Accumulated postretirement benefit obligation at		<del></del>
end of year	18,902	24,547
Change in Fair Value of Plan Assets		
Fair value of plan assets at beginning of year	-	-
Plan participants' contributions	1,349	1,460
Employer contributions	1,137	1,065
Medicare subsidy	265	266
Benefits paid	(2,751)	(2,791)
Fair value of plan assets at end of year	-	-
Funded Status at End of Year - Accumulated		
postretirement liability reflected in the		
Consolidated Statements of Financial Position in		
Accounts payable and accrued expenses	\$(18,902)	\$(24,547)
Amounts not Recognized in Net Periodic Benefit Cost		
Net actuarial loss	\$1,191	\$8,735
Transition obligation	920	1,151
Total	\$2,111	\$9,886
- V +W-	ΨΞ,111	Ψ,,000

The following discount rates were used in calculating the above benefit obligations and net periodic benefit costs at June 30

	2011	2010
Net periodic benefit cost	5 20%	6 25%
Postretirement benefit obligation	5 50%	5 20%

The following changes were recognized in unrestricted net assets for the year ended June 30, 2011

(ın	thousands,
1111	mousums,

Current year net actuarial gain	\$6,647
Amortization of net actuarial loss	897
Amortization of transition obligation	231
Total	\$7,775

A portion of the transition obligation totaling \$0.23 million is expected to be amortized from unrestricted net assets into net periodic benefit cost for the year ended June 30, 2012

Assumed health care cost trend rates have a significant effect on the amounts reported for health care plans. The liability calculation as of June 30, 2011 above assumes an 8 0% increase in health care costs for the year ended June 30, 2012, with the rate decreasing by 0.5% annually for the next six years to an ultimate trend rate of 5.0% thereafter. The liability calculation as of June 30, 2010, assumed a 7.5% increase in health care costs for the year ended June 30, 2011, with the rate of increase decreasing by 0.5% annually for the next five years to an ultimate trend rate of 5.0% thereafter. A one percentage point change in these health care cost trend assumptions would have the following impact on the reported amounts for fiscal years ended June 30.

(in thousands)	2011	2010
Effect of a 1% increase Postretirement benefit obligation	\$942	\$2,862
Net periodic benefit cost	232	342
Effect of a 1% decrease		
Postretirement benefit obligation	\$(2,283)	\$(2,437)
Net periodic benefit cost	(193)	(284)

The following benefit payments, which reflect expected future service, are expected to be paid over the next 10 fiscal years ending June 30

<u>(in thousands)</u>	Before		Net of Medicare Subsidy
	Medicare Subsidy	Medicare Subsidy	
2013	1,584	-	1,584
2014	1,572	-	1,572
2015	1,541	-	1,541
2016	1,458	-	1,458
2017 – 2021 (total)	5,898	-	5,898

#### **Note 15 - Related Parties**

#### MEDICAL FACULTY ASSOCIATES, INC.

The University has an Academic Affiliation Agreement with Medical Faculty Associates, Inc (MFA) Under the agreement, MFA provides clinical teaching, research, and administrative services to the University. In addition, MFA leases certain office space, uses operational services, and provides academic support. Affiliated Medical Center agreements revenue of approximately \$10.3 million and \$9.4 million was reported for the years ended June 30, 2011 and 2010, respectively. Approximately \$23.8 million and \$21.1 million in purchased services from the MFA were reported under various captions for the years ended June 30, 2011 and 2010, respectively. The University had an outstanding receivable balance due from MFA of \$1.4 million and \$1.0 million as of June 30, 2011 and 2010, respectively. The University had an outstanding payable balance due to MFA of \$0.7 million and \$0.4 million as of June 30, 2011 and 2010, respectively.

#### DISTRICT HOSPITAL PARTNERS, L.P.

The University has a 20% limited partnership interest in District Hospital Partners. L P (DHP), which owns and operates the GW Hospital and provides support to the University's Medical Center in developing and maintaining the Medical Center's academic programs and research. The University's investment in DHP is recorded on the equity basis of accounting. The University's share of the partnership's profits for the years ended June 30, 2011 and 2010 was approximately \$9.0 million and \$7.4 million, respectively.

As of June 30, 2010, the University held a \$7.9 million intangible asset, net of accumulated amortization of \$14.8 million, related to its interest in DHP. Amortization of intangible costs was approximately \$1.1 million for the year ended June 30, 2010. Effective July 1, 2010, the University adopted updated GAAP related to the discontinuance of amortization for goodwill and certain intangibles which became applicable to the University on that date. Upon adoption of this guidance, the University ceased the amortization of the intangible asset. The University evaluated the carrying value of the intangible asset in conjunction with the related DHP partnership and determined there was no impairment to the intangible asset as of June 30, 2011.

The University and DHP have executed several agreements, which reimburse or compensate the University for providing services or personnel to assist in the continued operations of the GW Hospital—Affiliated Medical Center agreements revenue of approximately \$27.1 million was reported for both years ended June 30, 2011 and 2010—The receivable from DHP for the unpaid balance of these services is \$3.6 million and \$3.0 million as of June 30, 2011 and 2010, respectively—Approximately \$0.2 million in purchased services from the GW Hospital were reported under various captions for both years ended June 30, 2011 and 2010