Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2010

Open to Public Inspection

A For the 2010 calendar year, or tax year beginning 07-01-2010 and ending 06-30-2011

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

C Name of organization
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Doing Business As

Number and street (or P O box if mail is not delivered to street address) 1904 ASSOCIATION DRIVE | Room/suite

City or town, state or country, and ZIP + 4
RESTON, VA 201911537

D Employer identification number
52-6006937

E Telephone number
(703) 860-0200

G Gross receipts $ 25,188,716

F Name and address of principal officer
JOANN BARTOLETTI
1904 ASSOCIATION DRIVE
RESTON, VA 201911537

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW PRINCIPALS ORG

K Form of organization ☐ Corporation ☐ Trust ☑ Association ☐ Other ▶

L Year of formation 1916

M State of legal domicile VA

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
AN ORGANIZATION COMMITTED TO IMPROVING SECONDARY EDUCATION THROUGH INFORMATION AND LEADERSHIP, ENCOURAGING RESEARCH AND SERVICE, PROMOTING HIGH PROFESSIONAL STANDARDS, AND FOCUSING ATTENTION ON NATIONAL EDUCATIONAL PROBLEMS, AND WORKING WITH OTHER PROFESSIONAL ORGANIZATIONS INTERESTED IN THE SOLUTIONS TO PROBLEMS OF EDUCATION AT THE NATIONAL LEVEL FOR THE WELFARE OF SECONDARY SCHOOLS AND THE YOUTHS THEY SERVE

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	24
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	24
5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	116
6	Total number of volunteers (estimate if necessary)	6	263
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	451,461
b	Net unrelated business taxable income from Form 990-T, line 34	7b	-8,631

		Prior Year	Current Year
Revenue			
8	Contributions and grants (Part VIII, line 1h)	2,402,550	2,943,007
9	Program service revenue (Part VIII, line 2g)	11,286,710	10,719,714
10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	267,775	387,325
11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	6,740,879	6,776,227
12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	20,697,914	20,826,273
Expenses			
13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	548,000	688,000
14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	9,498,964	9,254,264
16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
b	Total fundraising expenses (Part IX, column (D), line 25) ▶446,614		
17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	9,884,810	9,743,983
18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	19,931,774	19,686,247
19	Revenue less expenses Subtract line 18 from line 12	766,140	1,140,026

Net Assets or Fund Balances		Beginning of Current Year	End of Year
20	Total assets (Part X, line 16)	17,295,529	17,752,075
21	Total liabilities (Part X, line 26)	11,713,093	9,513,107
22	Net assets or fund balances Subtract line 21 from line 20	5,582,436	8,238,968

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

****** | 2012-05-09
Signature of officer | Date

JOHN N DRIPPS CFO
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check if self-employed ▶ ☐	PTIN
Firm's name ▶ CLIFTONLARSONALLEN LLP				Firm's EIN ▶
Firm's address ▶ 2900 SOUTH QUINCY ST SUITE 150 ARLINGTON, VA 22206				Phone no ▶ (703) 998-5100

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments**

Check if Schedule O contains a response to any question in this Part III . . . . ☑

1 Briefly describe the organization's mission

AN ORGANIZATION COMMITTED TO IMPROVING SECONDARY EDUCATION THROUGH INFORMATION AND LEADERSHIP, ENCOURAGING RESEARCH AND SERVICE, PROMOTING HIGH PROFESSIONAL STANDARDS, AND FOCUSING ATTENTION ON NATIONAL EDUCATIONAL PROBLEMS, AND WORKING WITH OTHER PROFESSIONAL ORGANIZATIONS INTERESTED IN THE SOLUTIONS TO PROBLEMS OF EDUCATION AT THE NATIONAL LEVEL FOR THE WELFARE OF SECONDARY SCHOOLS AND THE YOUTHS THEY SERVE

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ **Yes** ☑ **No**

If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 6,018,900 including grants of $ 25,500) (Revenue $ 8,623,621)

PROFESSIONAL DEVELOPMENT AND MEMBERSHIPTHE ASSOCIATION PROVIDES MEMBERS AND ASPIRING SCHOOL LEADERS WITH THE RESOURCES TO AID IN THEIR PROFESSIONAL GROWTH AND ENRICHMENT THROUGH AWARD-WINNING PUBLICATIONS, MEETINGS, CONVENTIONS, AND NATIONAL TASK FORCES AND COMMITTEES, THE ASSOCIATION OFFERS MEMBERS OPPORTUNITIES TO EXPAND THEIR KNOWLEDGE OF THE PROFESSION AND TO CONTRIBUTE BACK TO THE PROFESSION

4b (Code) (Expenses $ 5,957,285 including grants of $ 211,500) (Revenue $ 8,669,488)

STUDENT PROGRAMS - NATIONAL HONOR SOCIETIES, NATIONAL ASSOCIATION OF STUDENT COUNCILSNASSP IS COMMITTED TO THE DEVELOPMENT OF STUDENT LEADERS AND THE ACADEMIC SUCCESS OF ALL STUDENTS THE ASSOCIATION OFFERS LEADERSHIP & RECOGNITION PROGRAMS FOR HIGH SCHOOL, MIDDLE LEVEL AND ELEMENTARY SCHOOL STUDENTS ITS MAJOR PROGRAMS ARE THE NATIONAL HONOR SOCIETY, NATIONAL JUNIOR HONOR SOCIETY, NATIONAL ELEMENTARY HONOR SOCIETY, AND NATIONAL ASSOCIATION OF STUDENT COUNCILS THROUGH THESE PROGRAMS, THE ASSOCIATION SPONSORS TRAINING PROGRAMS, COMMUNITY SERVICE LEARNING OPPORTUNITIES, MEETINGS, NATIONAL COMMITTEES, PUBLICATIONS, AND SCHOLARSHIPS

4c (Code) (Expenses $ 1,967,940 including grants of $ 451,000) (Revenue $ 590,161)

RESEARCH AND RECOGNITIONTHE ASSOCIATION, IN COOPERATION WITH OTHER ORGANIZATIONS, PROVIDES PROGRAMS AND RESEARCH TO ENHANCE AND TO RECOGNIZE EXCELLENCE IN SECONDARY EDUCATION AND EDUCATIONAL LEADERSHIP THROUGH RESEARCH PROJECTS TO IDENTIFY BEST PRACTICES IN EDUCATIONAL LEADERSHIP, TRAINING PROGRAMS IN EDUCATIONAL LEADERSHIP, IDENTIFYING AND RECOGNIZING HIGH PERFORMING SECONDARY SCHOOLS, AND RECOGNIZING EXCELLENCE IN THE PRINCIPALSHIP AND ASSISTANT PRINCIPALSHIP, NASSP STRIVES TO IMPROVE SECONDARY-SCHOOL EDUCATION

4d Other program services (Describe in Schedule O)

(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses** ▶$ 13,944,125

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X.*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X.*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, and program service activities outside the United States? *If "Yes," complete Schedule F, Parts I and IV*	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the U S ? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the U S ? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? **Note.** Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Part IV Checklist of Required Schedules *(continued)*

			Yes	No
21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b–24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2* ☐ **Yes** ☑ **No**			
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . ☐

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable . .	1a 98			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes	
2a	Enter the number of employees reported on Form W-3, *Transmittal of Wage and Tax Statements* filed for the calendar year ending with or within the year covered by this return	2a 116			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?		2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)				
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?		3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*		3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . .		5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?		6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b		
7	**Organizations that may receive deductible contributions under section 170(c).**				
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?		7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . .		7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		8		
9	**Sponsoring organizations maintaining donor advised funds.**				
a	Did the organization make any taxable distributions under section 4966?		9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?		9b		
10	**Section 501(c)(7) organizations.** Enter				
a	Initiation fees and capital contributions included on Part VIII, line 12 . . .	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	**Section 501(c)(12) organizations.** Enter				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**				
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O		13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O* . .		14b		

Part VI **Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 24			
b	Enter the number of voting members included in line 1a, above, who are independent	1b 24			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		5		No
6	Does the organization have members or stockholders?		6	Yes	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		7a	Yes	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		8a	Yes	
b	Each committee with authority to act on behalf of the governing body?		8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ▶VA

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you make these available Check all that apply

☐ Own website ☑ Another's website ☑ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶

JOHN N DRIPPS
1904 ASSOCIATION DRIVE
RESTON, VA 20191
(703) 860-0200

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . . ☐

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See Additional Data Table										

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
See Additional Data Table										

1b	**Sub-Total** . . . . ▶			
c	**Total from continuation sheets to Part VII, Section A** . . . . ▶			
d	**Total (add lines 1b and 1c)** . . . . ▶	1,854,206	0	156,208

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 in reportable compensation from the organization ▶17

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	**3**		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	**4**	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	**5**		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
ABDI INC BUNCHER COMMERCE PARK 16 AVENUE A LEETSDALE, PA 15056	DATA ENTRY & WAREHOUSE FULFILLMENT	486,908
FREEMAN DECORATING PO BOX 650036 DALLAS, TX 752650036	EXHIBIT/SHOW SERVICES	120,454
PDC MULTIMEDIA PRODUCTIONS 3217 N FLOOD AVE NORMAN, OK 73069	MULTIMEDIA PRODUCER	117,078
DAVIDOFF COMMUNICATION 730 N FRANKLIN ST SUITE 601 CHICAGO, IL 60654	MANAGEMENT CONSULTANT	110,290

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 in compensation from the organization ▶4

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a Federated campaigns . . 1a					
	b Membership dues 1b					
	c Fundraising events 1c					
	d Related organizations . . . 1d					
	e Government grants (contributions) 1e					
	f All other contributions, gifts, grants, and similar amounts not included above 1f	2,943,007				
	g Noncash contributions included in lines 1a-1f $					
	h **Total.** Add lines 1a-1f . . . . ▶		2,943,007			
Program Service Revenue		Business Code				
	2a MEMBERSHIP DUES & SUBS	900099	8,321,675	8,321,675		
	b CONFERENCE & MEETINGS	900099	1,605,851	1,309,835		296,016
	c ASSESSMENT CENTER FEES	900099	792,188	792,188		
	d					
	e					
	f All other program service revenue					
	g **Total.** Add lines 2a–2f . . . . ▶		10,719,714			
Other Revenue	3 Investment income (including dividends, interest and other similar amounts) . . . . . ▶		202,111			202,111
	4 Income from investment of tax-exempt bond proceeds . . ▶					
	5 Royalties . . . . ▶		734,083			734,083
	6a Gross Rents — (i) Real: ; (ii) Personal:					
	b Less rental expenses — (i) Real: ; (ii) Personal:					
	c Rental income or (loss) — (i) Real: ; (ii) Personal:					
	d Net rental income or (loss) . . . . ▶					
	7a Gross amount from sales of assets other than inventory — (i) Securities: 2,260,599; (ii) Other:					
	b Less cost or other basis and sales expenses — (i) Securities: 2,075,385; (ii) Other:					
	c Gain or (loss) — (i) Securities: 185,214; (ii) Other:					
	d Net gain or (loss) . . . . ▶		185,214			185,214
	8a Gross income from fundraising events (not including $ ____ of contributions reported on line 1c) See Part IV, line 18 . . . a					
	b Less direct expenses . . . b					
	c Net income or (loss) from fundraising events . . ▶					
	9a Gross income from gaming activities See Part IV, line 19 . a					
	b Less direct expenses . . . . b					
	c Net income or (loss) from gaming activities . . ▶					
	10a Gross sales of inventory, less returns and allowances . a	7,523,799				
	b Less cost of goods sold . . b	2,287,058				
	c Net income or (loss) from sales of inventory . . ▶		5,236,741	5,236,741		
	Miscellaneous Revenue	Business Code				
	11a ADVERTISING	541800	451,461		451,461	
	b TRAVEL REBATE	900099	192,877			192,877
	c HONORARIA	900099	104,310			104,310
	d All other revenue		56,755			56,755
	e **Total.** Add lines 11a–11d . . . . . . ▶		805,403			
	12 **Total revenue.** See Instructions . . . ▶		20,826,273	15,660,439	451,461	1,771,366

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	**(A)** Total expenses	**(B)** Program service expenses	**(C)** Management and general expenses	**(D)** Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	84,000	84,000		
2	Grants and other assistance to individuals in the U S See Part IV, line 22	604,000	604,000		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,302,123	456,615	836,618	8,890
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	5,629,974	2,599,967	2,869,605	160,402
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	826,666	487,202	312,776	26,688
9	Other employee benefits	969,336	461,166	482,642	25,528
10	Payroll taxes	526,165	232,003	281,312	12,850
a	Fees for services (non-employees) Management				
b	Legal	18,573		18,573	
c	Accounting	72,505		72,505	
d	Lobbying				
e	Professional fundraising services *See Part IV, line 17*				
f	Investment management fees				
g	Other	1,385,236	981,713	303,233	100,290
12	Advertising and promotion	783,835	122,737	661,046	52
13	Office expenses	272,508	71,218	200,206	1,084
14	Information technology	562,774	277,202	281,920	3,652
15	Royalties				
16	Occupancy	430,577	85,551	345,026	
17	Travel	1,179,075	807,580	357,980	13,515
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,851,146	1,633,367	217,658	121
20	Interest	108,884	2,400	106,484	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	486,425		486,425	
23	Insurance	498,262	441,072	57,190	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	PROGRAM DELIVERY & FULF	4,381,241	3,920,905	458,332	2,004
b	OVERHEAD ALLOCATIONS	0	2,962,485	-3,054,023	91,538
c	COST OF GOODS SOLD PART	-2,287,058	-2,287,058		
d					
e					
f	All other expenses				
25	**Total functional expenses.** Add lines 1 through 24f	19,686,247	13,944,125	5,295,508	446,614
26	**Joint costs.** Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X **Balance Sheet**

					(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing			696,357	1	1,942,712
	2	Savings and temporary cash investments			3,617,087	2	2,007,928
	3	Pledges and grants receivable, net			208,937	3	208,937
	4	Accounts receivable, net			1,335,792	4	1,545,160
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use			849,093	8	793,454
	9	Prepaid expenses and deferred charges			310,008	9	306,511
	10a	Land, buildings, and equipment cost or other basis *Complete Part VI of Schedule D*	10a	10,289,029			
	b	Less accumulated depreciation	10b	6,644,911	4,108,670	10c	3,644,118
	11	Investments—publicly traded securities			5,794,552	11	6,876,733
	12	Investments—other securities See Part IV, line 11				12	
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			375,033	15	426,522
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)			17,295,529	16	17,752,075
Liabilities	17	Accounts payable and accrued expenses			2,727,213	17	2,380,103
	18	Grants payable				18	
	19	Deferred revenue			4,013,083	19	3,300,517
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability *Complete Part IV of Schedule D*				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons *Complete Part II of Schedule L*				22	
	23	Secured mortgages and notes payable to unrelated third parties			2,271,940	23	2,190,580
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities Complete Part X of Schedule D			2,700,857	25	1,641,907
	26	**Total liabilities.** Add lines 17 through 25			11,713,093	26	9,513,107
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**					
	27	Unrestricted net assets			4,333,761	27	6,962,424
	28	Temporarily restricted net assets			1,248,675	28	1,276,544
	29	Permanently restricted net assets				29	
		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.					
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			5,582,436	33	8,238,968
	34	Total liabilities and net assets/fund balances			17,295,529	34	17,752,075

Part XI Reconcilliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12) . . .	1	20,826,273
2	Total expenses (must equal Part IX, column (A), line 25)	2	19,686,247
3	Revenue less expenses Subtract line 2 from line 1	3	1,140,026
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	5,582,436
5	Other changes in net assets or fund balances (explain in Schedule O)	5	1,516,506
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	8,238,968

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ____________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . .	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . .	3b		

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Employer identification number
52-6006937

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☑ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?	**11g(i)**		
(ii) a family member of a person described in (i) above?	**11g(ii)**		
(iii) a 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section **(see instructions)**)	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	**No**	**Yes**	**No**	**Yes**	**No**	
Total									

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 **Public Support.** Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support** (Add lines 7 through 10)						

12 Gross receipts from related activities, etc (See instructions) | 12 |

13 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f)) | 14 |

15 Public Support Percentage for 2009 Schedule A, Part II, line 14 | 15 |

16a **33 1/3% support test—2010.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support test—2009.** If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2009.** If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private Foundation** If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶☐

Part III **Support Schedule for Organizations Described in Section 509(a)(2)**
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	10,975,450	12,106,325	10,960,496	11,210,545	11,264,682	56,517,498
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	10,774,499	8,550,490	10,495,383	9,845,972	10,719,714	50,386,058
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5	21,749,949	20,656,815	21,455,879	21,056,517	21,984,396	106,903,556
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						0
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						0
c Add lines 7a and 7b						0
8 **Public Support** (Subtract line 7c from line 6)						106,903,556

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6	21,749,949	20,656,815	21,455,879	21,056,517	21,984,396	106,903,556
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	918,809	477,984	988,758	1,009,421	1,121,408	4,516,380
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	918,809	477,984	988,758	1,009,421	1,121,408	4,516,380
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	982,010	1,750,850	625,140	349,363	353,942	4,061,305
13 **Total support** (Add lines 9, 10c, 11 and 12)	23,650,768	22,885,649	23,069,777	22,415,301	23,459,746	115,481,241

14 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	92 570 %
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	92 310 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f))	17	3 910 %
18 Investment income percentage from **2009** Schedule A, Part III, line 17	18	4 110 %

19a **33 1/3% support tests—2010.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support tests—2009.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

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SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.**
▶ **Attach to Form 990 or Form 990-EZ.** ▶ **See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization	Employer identification number
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS	52-6006937

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV

2 Political expenditures ▶ $

3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ $

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ $

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ $

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities ▶ $

3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b ▶ $

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A **Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

A Check ☐ if the filing organization belongs to an affiliated group

B Check ☐ if the filing organization checked box A and "limited control" provisions apply

	Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing Organization's Totals	**(b)** Affiliated Group Totals
1a	Total lobbying expenditures to influence public opinion (grass roots lobbying)	79,708	
b	Total lobbying expenditures to influence a legislative body (direct lobbying)	347,010	
c	Total lobbying expenditures (add lines 1a and 1b)	426,718	
d	Other exempt purpose expenditures	18,812,915	
e	Total exempt purpose expenditures (add lines 1c and 1d)	19,239,633	
f	Lobbying nontaxable amount Enter the amount from the following table in both columns	1,000,000	

If the amount on line 1e, column (a) or (b) is:	**The lobbying nontaxable amount is:**
Not over $500,000	20% of the amount on line 1e
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

		(a)	(b)
g	Grassroots nontaxable amount (enter 25% of line 1f)	250,000	
h	Subtract line 1g from line 1a If zero or less, enter -0-	0	
i	Subtract line 1f from line 1c If zero or less, enter -0-	0	
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?	☐ **Yes**	☐ **No**

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period

	Calendar year (or fiscal year beginning in)	**(a)** 2007	**(b)** 2008	**(c)** 2009	**(d)** 2010	**(e)** Total
2a	Lobbying non-taxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
b	Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000
c	Total lobbying expenditures	168,648	229,753	177,777	426,718	1,002,896
d	Grassroots non-taxable amount	250,000	250,000	250,000	250,000	1,000,000
e	Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000
f	Grassroots lobbying expenditures	51,193	87,466	76,548	79,708	294,915

Part II-B **Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

Part III-B **Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".**

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures **(do not include amounts of political expenses for which the section 527(f) tax was paid).**		
a	Current year	2a	
b	Carryover from last year	2b	
c	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier	Return Reference	Explanation

SCHEDULE D (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Employer identification number
52-6006937

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.
Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No

Part II Conservation Easements.
Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

- ☐ Preservation of land for public use (e g , recreation or pleasure)
- ☐ Preservation of an historically importantly land area
- ☐ Protection of natural habitat
- ☐ Preservation of a certified historic structure
- ☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶______

4 Number of states where property subject to conservation easement is located ▶______

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶______

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ______

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.
Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

(ii) Assets included in Form 990, Part X ▶ $ ______

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ______

b Assets included in Form 990, Part X ▶ $ ______

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
1a Beginning of year balance	0	39,481	39,481		
b Contributions					
c Investment earnings or losses		40	437		
d Grants or scholarships					
e Other expenditures for facilities and programs	0	39,521	437		
f Administrative expenses					
g End of year balance			39,481		

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		153,958		153,958
b Buildings		5,128,935	2,969,980	2,158,955
c Leasehold improvements		168,783	113,931	54,852
d Equipment		4,595,463	3,319,110	1,276,353
e Other		241,890	241,890	0
Total. Add lines 1a-1e *(Column (d) should equal Form 990, Part X, column (B), line 10(c).)* ▶				3,644,118

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. *(Column (b) should equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) should equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) should equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of Liability	(b) Amount
Federal Income Taxes	
RETIREMENT BENEFITS	1,641,907
Total. *(Column (b) should equal Form 990, Part X, col (B) line 25)* ▶	1,641,907

2. Fin 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC740)

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	20,826,273
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	19,686,247
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,140,026
4	Net unrealized gains (losses) on investments	4	564,225
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	952,281
9	Total adjustments (net) Add lines 4 - 8	9	1,516,506
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	2,656,532

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	22,726,006
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a			
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d	2,287,058		
e	Add lines **2a** through **2d**			2e	2,287,058
3	Subtract line **2e** from line **1**			3	20,438,948
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b	387,325		
c	Add lines **4a** and **4b**			4c	387,325
5	Total Revenue Add lines **3** and **4c.** (This should equal Form 990, Part I, line 12)			5	20,826,273

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	21,973,305
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV)	2d	2,287,058		
e	Add lines **2a** through **2d**			2e	2,287,058
3	Subtract line **2e** from line **1**			3	19,686,247
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	0
5	Total expenses Add lines **3** and **4c.** (This should equal Form 990, Part I, line 18)			5	19,686,247

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48	PART X	THE ASSOCIATION IS AN EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE IN ADDITION, THE INTERNAL REVENUE SERVICE HAS DETERMINED THAT THE ASSOCIATION IS NOT A PRIVATE FOUNDATION HOWEVER, THE ASSOCIATION IS REQUIRED TO REPORT UNRELATED BUSINESS INCOME TO THE INTERNAL REVENUE SERVICE AND THE COMMONWEALTH OF VIRGINIA, AS WELL AS PAY CERTAIN OTHER TAXES TO LOCAL JURISDICTIONS THERE IS NO UNRELATED BUSINESS INCOME TAX LIABILITY FOR THE YEAR ENDED JUNE 30, 2011 THE ASSOCIATION HAS ADOPTED THE GUIDANCE IN THE INCOME TAX STANDARD REGARDING THE RECOGNITION AND MEASUREMENT OF UNCERTAIN TAX POSITIONS THE ADOPTION OF THIS STANDARD HAD NO IMPACT ON THE ASSOCIATION'S FINANCIAL STATEMENTS THE ASSOCIATION FILES AS A TAX-EXEMPT ORGANIZATION SHOULD THAT STATUS BE CHALLENGED IN THE FUTURE, THE ASSOCIATIONS 2008, 2009 AND 2010 TAX YEARS ARE OPEN FOR EXAMINATION BY THE IRS
PART XI, LINE 8 - OTHER ADJUSTMENTS		CHANGE IN LONG TERM PENSION LIABILITY 952,281
PART XII, LINE 2D - OTHER ADJUSTMENTS		COST OF GOOD SOLD 2,287,058
PART XII, LINE 4B - OTHER ADJUSTMENTS		INVESTMENT INCOME 387,325
PART XIII, LINE 2D - OTHER ADJUSTMENTS		COST OF GOODS SOLD 2,287,058

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Employer identification number
52-6006937

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Part II can be duplicated if additional space is needed. . . . ▶ ☐

1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2 Enter total number of section 501(c)(3) and government organizations . . . ▶ 0

3 Enter total number of other organizations . . . ▶ 13

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	**(b)** Number of recipients	**(c)** Amount of cash grant	**(d)** Amount of non-cash assistance	**(e)** Method of valuation (book, FMV, appraisal, other)	**(f)** Description of non-cash assistance
(1) PRUDENTIAL SPIRIT OF THE COMMUNITY	102	152,000			
(2) NATIONAL HONOR SOCIETY SCHOLARSHIPS	200	200,000			
(3) PRINCIPAL LEADERSHIP AWARD SCHOLARSHIPS	200	249,000			

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 JUDGING PROCESSES FOR THE NATIONAL HONOR SOCIETY SCHOLARSHIP PROGRAM AND THE PRINCIPAL'S LEADERSHIP AWARD SCHOLARSHIP PROGRAM THE NATIONAL HONOR SOCIETY SCHOLARSHIP PROGRAM AND THE PRINCIPAL'S LEADERSHIP AWARD SCHOLARSHIP PROGRAM ARE ADMINISTERED BY THE NASSP STUDENT ACTIVITIES OFFICE UNDER DIRECTION OF THE PROGRAM MANAGER, WANDA CARROLL EACH SCHOLARSHIP PROGRAM HAS A FOUR-PAGE NOMINATION (APPLICATION) FORM HIGH SCHOOLS ACROSS THE COUNTRY ARE MAILED COPIES OF THE NOMINATION FORMS WITH INSTRUCTIONS THIS INFORMATION IS ALSO POSTED ON THE NASSP WEB SITES NATIONAL HONOR SOCIETIES MAY NOMINATE TWO SENIORS MEMBERS OF THE NATIONAL HONOR SOCIETY TO COMPETE PRINCIPALS MAY NOMINATE ONE SENIOR FOR THE PRINCIPAL'S LEADERSHIP AWARD WINNERS ARE CHOSEN USING A THREE STEP PROCESS THE FIRST PHASE SCORES THE NOMINATION FORMS USING AN ESTABLISHED ALGORITHM DEVELOPED BY NASSP DATA FROM EACH NOMINATION FORM RECEIVED IS INPUT INTO THE COMPUTER THE ALGORITHM IS APPLIED AND THE TOP APPLICANTS ARE SELECTED THE TOP 1,000-1,200 NOMINATION FORMS ARE SELECTED USING THE ALGORITHM TO ADVANCE TO THE SECOND ROUND OF SCORING, THAT BY THE EIGHT MEMBER NATIONAL SELECTION COMMITTEES FOR THE NATIONAL HONOR SOCIETY THE NATIONAL SELECTION COMMITTEE MEMBERS ARE INVITED BY NASSP TO SERVE ON THE SELECTION COMMITTEE MEMBERS REPRESENT EACH OF THE EIGHT REGIONS DEFINED BY NASSP ALL MEMBERS OF THE COMMITTEE ARE HIGH SCHOOL PRINCIPALS THE SELECTION COMMITTEE MEMBERS READ THE 1,000-1,200 NOMINATION FORMS TO DETERMINE THE STATE FINALISTS TO RECEIVE A $1,000 SCHOLARSHIP FROM THE STATE FINALISTS THE COMMITTEE WILL SELECT 53 STATE WINNERS TO RECEIVE AN ADDITIONAL $500 SCHOLARSHIP ONCE THE STATE WINNERS ARE SELECTED THE COMMITTEE WILL DETERMINE THE NINE REGIONAL WINNERS THAT RECEIVE AN ADDITIONAL $1,500 SCHOLARSHIP, FROM THE NINE REGIONAL WINNERS ONE NATIONAL WINNER WILL BE IDENTIFIED TO RECEIVE AN ADDITIONAL $10,000 SCHOLARSHIP AWARD, MAKING THEIR SCHOLARSHIP AWARD FROM THE STATE, REGIONAL AND WINNER CATEGORIES TOTALING A $13,000 SCHOLARSHIP FOR THE PRINCIPAL'S LEADERSHIP AWARD THE NATIONAL SELECTION COMMITTEE MEMBERS ARE INVITED BY NASSP TO SERVE ON THE SELECTION COMMITTEE MEMBERS REPRESENT EACH OF THE EIGHT REGIONS DEFINED BY NASSP ALL MEMBERS OF THE COMMITTEE ARE HIGH SCHOOL PRINCIPALS THE SELECTION COMMITTEE MEMBERS READ THE 1,000-1,200 NOMINATION FORMS TO DETERMINE THE STATE FINALISTS TO RECEIVE A $1,000 SCHOLARSHIP FROM THE STATE FINALISTS THE COMMITTEE WILL SELECT EIGHT REGIONAL AWARD WINNERS WILL BE IDENTIFIED FROM THE EIGHT (8) NASSP DEFINED REGIONS OF THE UNITED STATES THE EIGHT REGIONAL WINNERS WILL EACH RECEIVE AN ADDITIONAL $500 SCHOLARSHIP, MAKING THEIR TOTAL AWARD $1,500 ONE NATIONAL SEMI-FINALIST WILL BE IDENTIFIED FROM AMONG THE EIGHT REGIONAL WINNERS TO RECEIVE AN ADDITIONAL $3,500 SCHOLARSHIP AWARD, MAKING THEIR SCHOLARSHIP AWARD FROM THE STATE, REGIONAL, AND SEMI-FINALIST WINNER CATEGORIES TOTALING A $5,000 SCHOLARSHIP ONE NATIONAL FINALIST WILL BE IDENTIFIED FROM AMONG THE EIGHT REGIONAL WINNERS TO RECEIVE AN ADDITIONAL $7,000 SCHOLARSHIP AWARD, MAKING THEIR SCHOLARSHIP AWARD FROM THE STATE, REGIONAL, AND FINALIST WINNER CATEGORIES TOTALING AN $8,500 SCHOLARSHIP ONE NATIONAL WINNER WILL BE IDENTIFIED FROM AMONG THE EIGHT REGIONAL WINNERS TO RECEIVE AN ADDITIONAL $10,500 SCHOLARSHIP AWARD, MAKING THEIR SCHOLARSHIP AWARD FROM THE STATE, REGIONAL, AND WINNER CATEGORIES TOTALING $12,000 IN SCHOLARSHIP AWARDS

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Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Department of the Treasury
Internal Revenue Service

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Employer identification number
52-6006937

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☑ Tax idemnification and gross-up payments ☑ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☑ Compensation committee ☑ Written employment contract ☐ Independent compensation consultant ☑ Compensation survey or study ☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment from the organization or a related organization?	**4a**		No
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III	**4c**		No
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		No
b	Any related organization? If "Yes," to line 5a or 5b, describe in Part III	**5b**		No
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		No
b	Any related organization? If "Yes," to line 6a or 6b, describe in Part III	**6b**		No
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) GERALD N TIROZZI	(i)	341,000	19,788	51,800	7,800	6,353	426,741	0
	(ii)	0	0	0	0	0	0	0
(2) HERSEY LENOR G	(i)	305,112	0	0	6,894	12,623	324,629	0
	(ii)	0	0	0	0	0	0	0
(3) JOHN N DRIPPS	(i)	187,532	0	0	5,987	15,366	208,885	0
	(ii)	0	0	0	0	0	0	0
(4) RICHARD FLANARY	(i)	156,167	0	0	4,552	11,656	172,375	0
	(ii)	0	0	0	0	0	0	0
(5) RON HODGE	(i)	154,246	1,868	0	4,663	8,717	169,494	0
	(ii)	0	0	0	0	0	0	0
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	PART I, LINE 1A	TAX INDEMNIFICATION/GROSS-UP PAYMENTS, TRUST - $44,440 63 BONUS - $19,787 65 HEALTH OR SOCIAL CLUB DUES - NOT INCLUDED IN INCOME JOHN N DRIPPS - $300 JOHN NORI - $300 NANCY RIVIERE - $300 GERALD N TIROZZI - $150
	PART I, LINE 4B	GERALD N TIROZZI, EXECUTIVE DIRECTOR, IS PARTICIPATING IN A NONQUALIFIED RETIREMENT PLAN THE INCREASE IN THE PLAN VALUE FOR FISCAL YEAR ENDED JUNE 30, 2010 WAS $28,107

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

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Name of the organization
NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Employer identification number
52-6006937

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6		ACTIVE ACTIVE MEMBERS SHALL CONSIST OF THOSE INDIVIDUALS ENGAGED IN THE PRACTICE OR SUPERVISION OF SECONDARY (MIDDLE LEVEL AND/OR HIGH SCHOOL) ADMINISTRATION WITHIN ONE OF THE EIGHT REGIONS AS DEFINED IN ARTICLE II OF THE BYLAWS ASSOCIATE ASSOCIATE MEMBERS SHALL CONSIST OF PERSONS, INSTITUTIONS, OR OTHER ENTITIES THAT DO NOT MEET THE CRITERIA FOR ACTIVE MEMBERSHIP LIFE MEMBERS LIFE MEMBERSHIP MAY BE CONFERRED BY THE BOARD OF DIRECTORS AND PROVIDES AN INDIVIDUAL WITH ALL OF THE PRIVILEGES OF AN ACTIVE MEMBER, EXCEPT THE ABILITY TO BECOME AN OFFICER, DIRECTOR, OR STATE COORDINATOR OF THE ASSOCIATION

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A		VOTING RIGHTS ONLY ACTIVE MEMBERS IN GOOD STANDING SHALL HAVE THE RIGHT TO VOTE AT THE ANNUAL MEETING OF THE MEMBERS ON THOSE ITEMS SPECIFIED IN ARTICLE IV, SECTION 5 OF THE BYLAWS, AS WELL AS TO VOTE ON SUCH OTHER ISSUES AS THE BOARD MAY CHOOSE TO BRING BEFORE THE MEMBERS OTHER CLASSES OF MEMBERS MAY ATTEND MEETINGS, BUT MAY NOT VOTE

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B		A THERE SHALL BE AN ANNUAL BUSINESS MEETING OF THE MEMBERS DURING THE ASSOCIATION'S ANNUAL CONVENTION OR UPON SUCH DATE, TIME AND PLACE AS THE BOARD SHALL DETERMINE WRITTEN NOTICE OF THE ANNUAL BUSINESS MEETING SHALL BE GIVEN AT LEAST 30 DAYS PRIOR TO THE MEETING DURING THE ANNUAL BUSINESS MEETING, VOTING MEMBERS SHALL HAVE THE RIGHT TO VOTE ON THE FOLLOWING MATTERS ONLY I ELECTION OF THE BOARD OF DIRECTORS AND OFFICERS II APPROVAL OF AMENDMENTS TO THE ARTICLES OF INCORPORATION OR BYLAWS III APPROVAL OF ANNUAL MEMBERSHIP DUES INCREASES IV APPROVAL OF ANY PLAN OF MERGER OR CONSOLIDATION V SALE, LEASE, EXCHANGE, MORTGAGE, PLEDGE, OR OTHER DISPOSITION OF ALL OR SUBSTANTIALLY ALL OF THE PROPERTY AND ASSETS OF THE ASSOCIATION

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		THE RETURN IS PREPARED BY THE ORGANIZATION'S ACCOUNTANT AND REVIEWED BY MANAGEMENT PRIOR TO THE MAY BOARD OF DIRECTORS MEETING THE DRAFT 990 IS POSTED TO A BOARD MEMBER ONLY WEBSITE FOR THEIR REVIEW SHOULD THERE BE QUESTIONS OR COMMENTS, THESE ARE ADDRESSED AT THE MAY MEETING

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	THIS CONFLICT OF INTEREST POLICY IS DESIGNED TO HELP DIRECTORS, OFFICERS, AND EMPLOYEES OF THE NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS (NASSP) IDENTIFY SITUATIONS THAT PRESENT POTENTIAL CONFLICTS OF INTEREST AND TO PROVIDE NASSP WITH A PROCEDURE THAT, IF OBSERVED, WILL ALLOW A TRANSACTION TO BE TREATED AS VALID AND BINDING EVEN THOUGH A DIRECTOR, OFFICER, OR EMPLOYEE HAS OR MAY HAVE A CONFLICT OF INTEREST WITH RESPECT TO THE TRANSACTION IN THE EVENT THERE IS AN INCONSISTENCY BETWEEN THE REQUIREMENTS AND PROCEDURES PRESCRIBED HEREIN AND THOSE IN FEDERAL OR STATE LAW, THE LAW SHALL CONTROL ALL CAPITALIZED TERMS ARE DEFINED IN PART 2 OF THIS POLICY ADDITIONALLY, ANY PERSON WHO HAS SERVED OR IS SERVING AS AN OFFICER OR DIRECTOR SHALL NOT SOLICIT BUSINESS FROM OR ENTER INTO ANY AGREEMENT OR CONTRACT WITH NASSP FOR A PERIOD OF ONE YEAR AFTER THE CONCLUSION OF HIS OR HER SERVICE AS AN OFFICER OR DIRECTOR OF THE ASSOCIATION 1 CONFLICT OF INTEREST DEFINED FOR PURPOSES OF THIS POLICY, THE FOLLOWING CIRCUMSTANCES SHALL BE DEEMED TO CREATE CONFLICTS OF INTEREST A OUTSIDE INTERESTS A A CONTRACT OR TRANSACTION BETWEEN NASSP AND A RESPONSIBLE PERSON OR FAMILY MEMBER B A CONTRACT OR TRANSACTION BETWEEN NASSP AND AN ENTITY IN WHICH A RESPONSIBLE PERSON OR FAMILY MEMBER HAS A MATERIAL FINANCIAL INTEREST OR OF WHICH SUCH PERSON IS A DIRECTOR, OFFICER, AGENT, PARTNER, ASSOCIATE, TRUSTEE, PERSONAL REPRESENTATIVE, RECEIVER, GUARDIAN, CUSTODIAN, CONSERVATOR, OR OTHER LEGAL REPRESENTATIVE (EXCLUDING AFFILIATED STATE ASSOCIATIONS) B OUTSIDE ACTIVITIES A A RESPONSIBLE PERSON COMPETING WITH NASSP IN THE RENDERING OF SERVICES OR IN ANY OTHER CONTRACT OR TRANSACTION WITH A THIRD PARTY B A RESPONSIBLE PERSON'S HAVING A MATERIAL FINANCIAL INTEREST IN, OR SERVING AS A DIRECTOR, OFFICER, EMPLOYEE, AGENT, PARTNER, ASSOCIATE, TRUSTEE, PERSONAL REPRESENTATIVE, RECEIVER, GUARDIAN, CUSTODIAN, CONSERVATOR, OR OTHER LEGAL REPRESENTATIVE OF, OR CONSULTANT TO, AN ENTITY OR INDIVIDUAL THAT COMPETES WITH NASSP IN THE PROVISION OF SERVICES OR IN ANY OTHER CONTRACT OR TRANSACTION WITH A THIRD PARTY (EXCLUDING AFFILIATED STATE ASSOCIATIONS) C GIFTS, GRATUITIES AND ENTERTAINMENT A RESPONSIBLE PERSON ACCEPTING GIFTS, ENTERTAINMENT, OR OTHER FAVORS FROM ANY INDIVIDUAL OR ENTITY THAT A DOES OR IS SEEKING TO DO BUSINESS WITH, OR IS A COMPETITOR OF NASSP; OR B HAS RECEIVED, IS RECEIVING, OR IS SEEKING TO RECEIVE A LOAN OR GRANT, OR TO SECURE OTHER FINANCIAL COMMITMENTS FROM NASSP; C IS A CHARITABLE ORGANIZATION, UNDER CIRCUMSTANCES WHERE IT MIGHT BE INFERRED THAT SUCH ACTION WAS INTENDED TO INFLUENCE OR POSSIBLY WOULD INFLUENCE THE RESPONSIBLE PERSON IN THE PERFORMANCE OF HIS OR HER DUTIES THIS DOES NOT PRECLUDE THE ACCEPTANCE OF ITEMS OF NOMINAL OR INSIGNIFICANT VALUE OR ENTERTAINMENT OF NOMINAL OR INSIGNIFICANT VALUE THAT ARE NOT RELATED TO ANY PARTICULAR TRANSACTION OR ACTIVITY OF NASSP 2 DEFINITIONS A A CONFLICT OF INTEREST IS ANY CIRCUMSTANCE DESCRIBED IN PART 1 OF THIS POLICY B A RESPONSIBLE PERSON IS ANY PERSON SERVING AS AN OFFICER, EMPLOYEE, OR MEMBER OF THE BOARD OF DIRECTORS OF NASSP C A FAMILY MEMBER IS A SPOUSE, DOMESTIC PARTNER, PARENT, CHILD, OR SPOUSE OF A CHILD, BROTHER, SISTER, OR SPOUSE OF A BROTHER OR SISTER, OF A RESPONSIBLE PERSON

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	THE BOARD OF DIRECTORS WILL CONDUCT AN ANNUAL EVALUATION OF THE EXECUTIVE DIRECTOR SUCH EVALUATION WILL BE BASED ON THE EXTENT TO WHICH THE EXECUTIVE DIRECTOR HAS ADDRESSED THE BOARD'S STATED GOALS AND OBJECTIVE AS SPECIFIED IN ITS STRATEGIC PLAN IN THIS PROCESS, THE BOARD WILL ALSO REVIEW THE STAFF'S WORKPLAN AS RELATED TO EACH GOAL AND OBJECTIVE WHICH INCLUDES SPECIFIC TIMELINES AND MEASURABLE OUTCOMES THE BOARD WILL EVALUATE THE EXECUTIVE DIRECTOR AT THE CONVENTION BOARD MEETING THE BOARD WILL USE A THREE-POINT RATING SCALE AS FOLLOWS 3-SUPERIOR 2-EFFECTIVE 1-NOT EFFECTIVE IT IS EXPECTED THAT EACH BOARD MEMBER WILL, IN ADDITION TO PROVIDING A NUMERICAL RATING FOR EACH OF THE GOALS, ALSO INCLUDE NARRATIVE COMMENTS WHICH PROVIDE GREATER DETAIL TO THE RESPECTIVE RATINGS IT IS EXPECTED THAT THE EXECUTIVE DIRECTOR WILL PROVIDE UPDATES TO THE BOARD ON A REGULAR BASIS AS TO THE PROGRESS BEING MADE TO ACHIEVE THE GOALS AND/OR THE NEED TO MAKE MODIFICATIONS AS RELATED THERETO AT THE NOVEMBER BOARD MEETING, THE BOARD PRESIDENT WILL EXPLAIN MORE SPECIFICALLY THE PROCESS TO BE FOLLOWED IN EVALUATING THE EXECUTIVE DIRECTOR EVALUATION FORMS WILL BE DISTRIBUTED TO EACH OF THE DIRECTORS BY MID-DECEMBER, WITH THE EXPECTATION THAT THE EVALUATION WILL BE COMPLETED AND RETURNED TO THE PRESIDENT BY MID-JANUARY THE PRESIDENT WILL PROVIDE A COPY OF THE COMPLETED EVALUATION TO THE EXECUTIVE DIRECTOR AND THE BOARD STEERING COMMITTEE AT LEAST TWO WEEKS PRIOR TO THE ANNUAL CONVENTION FOR REVIEW AT THE BOARD'S CONVENTION MEETING, THE STEERING COMMITTEE WILL REVIEW THE EVALUATION WITH THE EXECUTIVE DIRECTOR WITH AN EMPHASIS ON IDENTIFYING MAJOR AREAS OF STRENGTHS AND AREAS IN NEED OF IMPROVEMENT THE STEERING COMMITTEE WILL THEN CONDUCT AN EXECUTIVE SESSION MEETING WITH THE FULL BOARD AT THE CONVENTION MEETING WHICH WILL ALLOW THE EXECUTIVE DIRECTOR AN OPPORTUNITY TO DISCUSS HIS PERSONAL REACTIONS TO THE EVALUATION INSTRUMENT, AND TO ALLOW FOR A DIALOGUE BETWEEN THE BOARD AND THE EXECUTIVE DIRECTOR FOLLOWING THIS DISCUSSION, THE STEERING COMMITTEE SHALL MAKE A RECOMMENDATION TO THE BOARD CONCERNING SALARY AND/OR OTHER CONTRACT ADJUSTMENTS FOR THE EXECUTIVE DIRECTOR RESOLVED, THAT THE BOARD OF DIRECTORS OF THE NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS AMENDS THE EXECUTIVE DIRECTOR'S CONTRACT AS FOLLOWS THE EXECUTIVE DIRECTOR'S ANNUAL SALARY AND BONUS CONSIDERATION WILL BE DIRECTLY ALIGNED WITH HIS ANNUAL EVALUATION, BASED ON A THREE-POINT RATING SCALE, CONFORMING WITH ACCOMPLISHMENTS RELATED TO THE ASSOCIATION'S STRATEGIC PLAN SALARY THE EXECUTIVE DIRECTOR MUST RECEIVE A RATING OF 2 0 TO RECEIVE A SALARY INCREASE EQUAL TO THAT PROVIDED TO ALL NASSP EMPLOYEES BONUS THE EXECUTIVE DIRECTOR WILL RECEIVE A BONUS INCREASE OF 1% OF HIS SALARY FOR EACH RATING RECEIVED BETWEEN 2 1-3 0 IN CONSIDERING ITS EXECUTIVE COMPENSATION STRUCTURE, THE BOARD OF DIRECTORS STRIVES TO PROVIDE A FAIR, REASONABLE AND FULLY COMPETITIVE STRUCTURE THE BOARD HAS CHARGED THE STEERING COMMITTEE WITH THE RESPONSIBILITY TO RECOMMEND COMPENSATION AND CONTRACT ADJUSTMENTS DEPUTY EXECUTIVE DIRECTOR AND CHIEF FINANCIAL OFFICER - A FORMAL PERFORMANCE REVIEW IS CONDUCTED ANNUALLY USING THE SAME REVIEW INSTRUMENT AS WITH ALL OTHER STAFF BASED ON THE REVIEW RESULTS, COMPENSATION ADJUSTMENTS ARE MADE ON THE SAME CRITERIA AND PERCENTAGE CHANGE AS WITH ALL OTHER STAFF THE ASSOCIATION CONDUCTS A SALARY REVIEW APPROXIMATELY EVERY THREE YEARS COMPARING SALARIES FOR ALL POSITIONS TO BOTH NOT-FOR-PROFIT AND FOR PROFIT ENTITIES IN THE GREATER RESTON AREA

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY & FINANCIAL STATEMENTS ARE AVAILABLE ON THE ORGANIZATION'S WEBSITE.

Identifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED GAINS ON INVESTMENTS 564,225 CHANGE IN LONG TERM PENSION LIABILITY 952,281 TOTAL TO FORM 990, PART XI, LINE 5 1,516,506

Additional Data

Software ID:
Software Version:
EIN: 52-6006937
Name: NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
JANA FRIELER PRESIDENT	20 00	X		X				0	0	0
KEN GRIFFITH PRESIDENT ELECT	10 00	X		X				0	0	0
MICHAEL ALLISON DIRECTOR	4 00	X						0	0	0
STEVEN BUHROW DIRECTOR	4 00	X						0	0	0
G A BUIE DIRECTOR	4 00	X						0	0	0
DAVID ELLENA DIRECTOR	4 00	X						0	0	0
JAYNE ELLSPERMANN DIRECTOR	4 00	X						0	0	0
DENISE GREENE-WILKINSON DIRECTOR	4 00	X						0	0	0
JANE GRIFFIN DIRECTOR	4 00	X						0	0	0
ALLYN HUTTON DIRECTOR	4 00	X						0	0	0
BEVERLY HUTTON DIRECTOR	4 00	X						0	0	0
SUZI JENSEN DIRECTOR	4 00	X						0	0	0
JERRY KEEPERS DIRECTOR	4 00	X						0	0	0
TRACEY LAMB DIRECTOR	4 00	X						0	0	0
LARRY LENZ DIRECTOR	4 00	X						0	0	0
DONALD MACRINO DIRECTOR	4 00	X						0	0	0
KENT MANN DIRECTOR	4 00	X						0	0	0
JILL MARTIN DIRECTOR	4 00	X						0	0	0
BOB MOORE DIRECTOR	4 00	X						0	0	0
DORA OLIVARES DIRECTOR	4 00	X						0	0	0
BARBARA-JANE PARIS DIRECTOR	4 00	X						0	0	0
WILLIAM SCALETTA DIRECTOR	4 00	X						0	0	0
KIM SLOTSVE DIRECTOR	4 00	X						0	0	0
RICHARD SNYDER DIRECTOR	4 00	X						0	0	0
GERALD N TIROZZI EXEC DIR /SECRETARY/TREAS	37 50	X		X				412,588	0	14,153

Form 990, Part VII - Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
HERSEY LENOR G DEPUTY EXECUTIVE DIRECTOR	37 50			X				305,112	0	19,517
JOHN N DRIPPS CHIEF FINANCIAL OFFICER	37 50			X				187,532	0	21,353
RICHARD FLANARY SENIOR DIRECTOR OF LEADERSHIP SERVIES	37 50				X			156,167	0	16,208
RON HODGE CHIEF INFORMATION OFFICER	37 50				X			156,114	0	13,380
JOHN NORI DIRECTOR,SCHOOL LEADERSHIP SERVICES	37 50					X		132,659	0	9,882
NANCY RIVIERE SENIOR DIRECTOR, EVENT SERVICES	37 50					X		129,637	0	15,830
PETER REED ASSOCIATE DIRECTOR, PDS	37 50					X		127,846	0	15,480
BEVERLY CONEY DIRECTOR, EXECUTIVE SERVICES	37 50					X		123,890	0	15,251
SANDRA FULGHAM CONTROLLER	37 50					X		122,661	0	15,154

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 52-6006937
Name: NATIONAL ASSOCIATION OF SECONDARY SCHOOL PRINCIPALS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
FRANKLIN MIDDLE SCHOOL817 N HARRIS CHAMPAIGN,IL 61820		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY
AMITYVILLE HIGH SCHOOL150 PARK AVENUE AMITYVILLE,NY 11701		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLUMBUS UNIFIED HIGH SCHOOL802 S HIGH SCHOOL AVENUE COLUMBUS,KS 66725		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY
BF TERRY HIGH SCHOOL 3911 AVENUE I ROSENBURG,TX 77471		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
SMOKEY ROAD MIDDLE SCHOOL965 SMOKEY ROAD NEWNAN,GA 30260		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY
MO RAMAY JR HIGH SCHOOL1000 W STONE STREET FAYETTEVILLE,AK 72701		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
WORCESTER HIGH SCHOOL455 MAIN STREET WORCESTER,MA 01608		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY
HAYMON MORRIS1008 HAYMON-MORRIS ROAD WINDER,GA 30680		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ROBERT M FINLEY MIDDLE SCHOOL150 DOSORIS LANE GLEN COVE,NY 11542		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY
NORTH BRUNSWICK HIGH SCHOOL35 REFERENDUM DRIVE NE BOLIVIA,NC 28422		PUBLIC SCHOOL	5,000				BREAKTHROUGH HIGH SCHOOLS GRANT - THE GOAL OF THE PROJECT IS TO IDENTIFY, RECOGNIZE, AND SHOWCASE MIDDLE LEVEL AND HIGH SCHOOLS THAT SERVE LARGE NUMBERS OF STUDENTS LIVING IN HIGH POVERTY

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
SPRINGDALE HAR-BER HIGH SCHOOL300 JONES ROAD SPRINGDALE,AK 72762		PUBLIC SCHOOL	5,000				NAT'L ASSISTANT PRINCIPAL OF THE YEAR AWARDS RECOGNIZES OUTSTANDING MIDDLE LEVEL AND HIGH SCHOOL ASSISTANT PRINCIPALS WHO HAVE DEMONSTRATED SUCCESS IN LEADERSHIP, CURRICULUM AND PERSONALIZATION
DUNIWAY MIDDLE SCHOOL575 NW MICHELBOOK LANE MINNVILLE,OR 97128		PUBLIC SCHOOL	5,000				NATIONAL PRINCIPAL OF THE YEAR FINALISTS HONORS SECONDARY SCHOOL PRINCIPALS WHO HAVE SUCCEEDED IN PROVIDING HIGH-QUALITY LEARNING OPPORTUNITIES FOR STUDENTS AS WELL AS DEMONSTRATING EXEMPLARY CONTRIBUTIONS TO THE PROFESSION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
LOWNDES HIGH SCHOOL 1606 NORMAN DRIVE VALDOSTA,GA 31601		PUBLIC SCHOOL	5,000				NATIONAL PRINCIPAL OF THE YEAR FINALISTS HONORS SECONDARY SCHOOL PRINCIPALS WHO HAVE SUCCEEDED IN PROVIDING HIGH-QUALITY LEARNING OPPORTUNITIES FOR STUDENTS AS WELL AS DEMONSTRATING EXEMPLARY CONTRIBUTIONS TO THE PROFESSION