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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung
benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

ON	<u>1B No_1545-0047</u>
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(C)	選・第700%
	14-14-52

Α	For the	e 2010 calendar year, or tax year beginning JUL 1, 2010 and endir	ng J	UN 30, 2011			
В	Check if applicable	C Name of organization		D Employer identifi			
Г	Addre	ss TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND	,				
Ē	Name			52-0902802			
Ē	Initial	Number and street (or P.O. box if mail is not delivered to street address) Room	E Telephone numbe				
	Termi			· ·	870-2520		
	Amen	ded O		G Gross receipts \$	8,128,122.		
	Application	HUGHESVILLE, MD 20637		H(a) Is this a group re			
	pendi	F Name and address of principal officer:WAYNE CLARK		for affiliates?	Yes X No		
_		P.O. BOX 745, HUGHESVILLE, MD 20637		H(b) Are all affiliates ind	cluded? Yes No		
1	Tax-ex	empt status: X 501(c)(3) 501(c) ( ) ( (Insert no.) 4947(a)(1) or	527	If "No," attach a	list (see instructions)		
		te: > WWW.TCCSMD.ORG		H(c) Group exemption			
	Form of	organization: X Corporation	L Year o	of formation: 1966 N	A State of legal domicile; MD		
_	1	Briefly describe the organization's mission or most significant activities. TO PERF	ORM	REGIONAL P	LANNING AND		
ğ	İ	ECONOMIC DEVELOPMENT FOR THE TRI-COUNTY ARE					
rna	2	Check this box   If the organization discontinued its operations or disposed of	f more	than 25% of its net as	ssets		
OV6	3	Number of voting members of the governing body (Part VI, line 1a)		3	29		
<u>ح</u>	4	Number of independent voting members of the governing body (Part VI, line 1b)		4	29		
6 ∠∪12 Activities.& Governance	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)		5	36		
걓	6	Total number of volunteers (estimate if necessary)		6	<u> 185</u>		
ध्य	7 a	Total unrelated business revenue from Part VIII, column (C), line 12		<u>7a</u>	0.		
	<u>b</u>	Net unrelated business taxable income from Form 990-T, line 34		7b	0.		
MAK			<u> </u>	Prior Year	Current Year		
≅g		Contributions and grants (Part VIII, line 1h)	-	12,012,752.	8,061,197.		
		Program service revenue (Part VIII, line 2g)		0.	0.		
Ξě		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		8,061.	6,207.		
<u>=</u> ;		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<u> </u>	104,854.	60,718.		
-		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<u> </u>	12,125,667.	8,128,122.		
SE SE		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	-	164,437.	187,324.		
	1	Benefits paid to or for members (Part IX, column (A), line 4)	-	0. 1,412,786.	<u> </u>		
Expenses	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)  Professional fundraising fees (Part IX, column (A), line 1 te)	-	1,412,786.	1,614,465.		
ben	loa	Total fundraising expenses (Part IX, column (D), line 25)			V.		
찣	17	Other expenses (Part IV column (A) lines 11d 19d 11f 046		10,462,776.	5,949,740.		
		Total expenses Add lines 13-17 (must equal Part IX, column; (A); line 25)		12,039,999.	7,751,549.		
		Revenue less expenses Subtract line 18 from line 12	<u> </u>	85,668.	376,573.		
- Si	"		Begi	inning of Current Year	End of Year		
ets	20	Total assets (Part X, line 16)	509	4,111,330.	4,510,436.		
Net Assets or Fund Balances	21	Total liabilities (Part X, line 26)		3,894,722.	3,916,999.		
誓	22	Net assets or fund balances. Subtract line 21 from line 20		216,608.	593,437.		
		Signature Block					
Und	ler pena	Ities of perjury, I declare that I have examined this return, including accompanying schedules and s	stateme	nts, and to the best of my	knowledge and belief, it is		
true	, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which pri	eparer h	nas any knowledge.			
		Ly g Clar		2/14	12		
Sig	n	Signature of officer		Date '	,		
Her	re	WAYNE CLARK, EXECUTIVE DIRECTOR					
		Type or print name and title	l Da	ato Chark E	DTIM		
<u>.</u>		Print/Type preparer's name Preparér's signature	Da	/ If L	PTIN		
Paid		GLENDORA S. HUGHLEY, CPA TURNING THE		1/24/12 self-employe	d		
	parer	Firm's name MURPHY & MURPHY, CPA, LLC	0	Firm's EIN			
use	Only	Firm's address 108 LA GRANGE AVENUE		DL	01 600 7515		
N4-	u sha ir	LA PLATA, MD 20646-9592		Pnone no. 3	01-609-7515		
ivia	y the II	RS discuss this return with the preparer shown above? (see instructions)	•		X Yes No		

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

Form	1990 (2010) TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND 52-0902802 Page 2  Statement of Program Service Accomplishments
1	Check if Schedule O contains a response to any question in this Part III  Binefly describe the organization's mission:
•	TO PERFORM REGIONAL PLANNING AND ECONOMIC DEVELOPMENT FOR THE
	TRI-COUNTY AREA OF SOUTHERN MARYLAND AND TO ADMINISTER THE MARYLAND
	TOBACCO BUY-OUT PROGRAM
2	Did the organization undertake any significant program services during the year which were not listed on
	the prior Form 990 or 990-EZ?
2	If "Yes," describe these new services on Schedule O.  Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes X No
3	If "Yes," describe these changes on Schedule O.
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.
•	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and
	allocations to others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 2,069,618. including grants of \$) (Revenue \$)
	WORKFORCE INVESTMENT BOARD PROGRAM
4b	(Code) (Expenses \$ 215,753. including grants of \$) (Revenue \$)
	TRANSPORTATION PROGRAMS - TRANSPORTATION FORECASTING, RIDE SHARING
	COMMUTER ASSITANCE AND TRANSIT COORDINATION
4c	(Code:) (Expenses \$ _5, 286, 167. including grants of \$) (Revenue \$
	AGRICULTURAL PROGRAMS - ALTERNATIVE AGRICULTURE AND TOBACCO SETTLEMENT
	PROGRAM
	Other program and upon (Decembe in School de O.)
4d	Other program services. (Describe in Schedule O.)  (Excepted \$ 52, 16.4 including graphs of \$ 1.00 inc
	(Expenses \$ 52,164 ⋅ including grants of \$ ) (Revenue \$ )  Total program service expenses ► 7,623,702 ⋅

			Yes	NO
1	s the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
_	If "Yes," complete Schedule A	1	X	_
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	├
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect	١.		v
_	during the tax year? If "Yes," complete Schedule C, Part II	4	<del> </del>	X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	_		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to	5_	<b></b>	<del>                                     </del>
6	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	<b> </b>		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete	<u> </u>		<del>- **</del> -
•	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X; or provide			
•	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		x
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?			
	If "Yes," complete Schedule D, Part V	10		х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	i		
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		_X_
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		<u>X</u>
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	i		
	Schedule D, Parts XI, XII, and XIII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			v
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?  Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	14a	-	
U	and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	140	_	
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
-	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	ľ	X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	ļ	X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	[	X
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that			
	operate one or more hospitals must attach audited financial statements (see instructions)	20b		
		Form '	990 <i>c</i>	2010

7,	Checklist of Required Schedules (continued)	<u> </u>		<u> </u>
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			_
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified		-	
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			
	Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions).			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b		28b		X
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
•	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
•	contributions? If "Yes," complete Schedule M	30	l	X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
•	If "Yes," complete Schedule N, Part I	31	i	X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	J		
-	Schedule N, Part II	32	ĺ	X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	<u> </u>		
•	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity?		$\neg +$	
<b>.</b>	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	-+	X
a		┟┷┤	$\dashv$	
a	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?		l	
<b></b>	If "Yes," complete Schedule R, Part V, line 2	36		х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30	t	_47
J.	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
	The second secon			

Form **990** (2010)

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?

Note. All Form 990 filers are required to complete Schedule O

Form 990 (2010) TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND 52-0902802 Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response to any question in this Part V Yes No 1024 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 36 b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? X 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) X 3a Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a **b** If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a X financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? X 5a X b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit X any contributions that were not tax deductible? 6a b If "Yes." did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). 7 X a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7с d If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? **7**g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? 9b Section 501(c)(7) organizations. Enter: 10 Initiation fees and capital contributions included on Part VIII, line 12 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter Gross income from members or shareholders 11a Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them ) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b c Enter the amount of reserves on hand 13c

Form 990 (2010)

14a

X

14a Did the organization receive any payments for indoor tanning services during the tax year?

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND Form 990 (2010) 52-0902802 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 1b **b** Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Does the organization have members or stockholders? 6 7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? 7a **b** Are any decisions of the governing body subject to approval by members, stockholders, or other persons? **7**b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following The governing body? 8a а X **b** Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Does the organization have local chapters, branches, or affiliates? 10a b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? 10b 11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? 11a | X b Describe in Schedule O the process, if any, used by the organization to review this Form 990 12a Does the organization have a written conflict of interest policy? If "No," go to line 13 X 12a b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise X to conflicts? 12b c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe X in Schedule O how this is done 12c X Does the organization have a written whistleblower policy? 13 13 X 14 Does the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X The organization's CEO, Executive Director, or top management official 15a Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶MD Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. Another's website X Upon request

Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

State the name, physical address, and telephone number of the person who possesses the books and records of the organization. MELINDA BOWLING - 301-274-1922

15045 BURNT STORE ROAD, HUGHESVILLE. MD

Form 990 (2010)

### Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors, institutional trustees, officers; key employees; highest compensated employees; and former such persons

<b>(A)</b> Name and ⊤itle	(B) Average	/6	(C) Position (check all that apply)					(D) Reportable compensation	<b>(E)</b> Reportable compensation	<b>(F)</b> Estimated amount of
	hours per week (describe hours for related organizations in Schedule O)	rustee or director	Institutional trustee	Officer		Highest compensated employee		from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
GERALD W. CLARK		X						0.	0.	0
CHAIRMAN DOUNNAN		^				-		0.	<u> </u>	0.
DELEGATE JOHN L. BOHANAN		X						0.	0.	0.
FIRST V. CHAIRMAN DELEGATE MARK N. FISHER		-						0.		
SECOND V, CHAIRMAN		x						0.	0.	0.
COMMISSIONER CANDICE Q. KELLY										
THIRD V. CHAIRMAN		x						0.	0.	0.
TODD B. MORGAN										
COMMISSIONER		x						0.	0.	0.
C.T. WILSON										
DELEGATE		X						0.	0.	0.
WILSON H. PARRAN	i I									
MEMBER AT LARGE		X						0.	0.	0.
HAROLD RAY MERTZ			,							
MEMBER AT LARGE		X						0.	0.	0.
MARY LYNN STONE										_
MEMBER AT LARGE		X						0.	0.	0.
WAYNE E. CLARK	25.00							06.060		•
EXEC. DIRECTOR	35.00	X						96,069.	0.	0.
CHRISTINE BERGMARK EXEC. DIRECTOR	35.00	x						103,957.	0.	0.
032007 12-21-10										Form <b>990</b> (2010

Page 7

(E)

Reportable

**(F)** 

Estimated

Section A.

(A)

Name and title

Average

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(C)

Position

(D)

Reportable

\$100,000 in compensation from the organization

# Form 990 (2010) TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND [Part IX | Statement of Functional Expenses]

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

	All other organizations must com	plete column (A) but are		e columns (B), (C), and (D)	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	187,324.	187,324.		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the U.S.		,		
	See Part IV, lines 15 and 16				
4	Benefits paid to or for members	_			
5	Compensation of current officers, directors,				
	trustees, and key employees	200,026.	200,026.		
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,094,774.	1,045,133.	49,641.	
8	Pension plan contributions (include section 401(k)	ļ			
	and section 403(b) employer contributions)				
9	Other employee benefits	220,933.	201,130.	19,803.	
10	Payroll taxes	98,752.	89,901.	8,851.	
11	Fees for services (non-employees).				
а	Management .	_		-	
b	Legal L	40.064	40 530		
С	Accounting	48,064.	40,732.	7,332.	
d	Lobbying				<del> </del>
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	511,939.	E06 452	E 406	
g	Other	87,608.	506,453. 87,025.	5,486. 583.	<u> </u>
12	Advertising and promotion	148,783.	146,065.	2,718.	· -
13	Office expenses	13,412.	13,412.	2,/10.	· · · · · · · · · · · · · · · · · · ·
14	Information technology	13,412.	13,412.		<del></del>
15	Royalties	92,761.	79,003.	13,758.	· <del>-</del>
16 17	Travel	30,229.	29,036.	1,193.	· <del>-</del>
18	Payments of travel or entertainment expenses	30,2231	23,0301	1,155.	-
10	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	75,053.	69,974.	5,079.	
20	Interest	496.	454.	42.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	55,055.	47,212.	7,843.	
23	Insurance	11,252.	8,911.	2,341.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
а	TOBACCO SETTLEMENT	4,523,208.	4,523,208.		<del></del>
h	WIB PROGRAMS	252,859.	252,859.		
c	OUTREACH	63,667.	63,667.		
d	ADMINISTRATION	16,594.	16,594.		
e	DUES & SUBSCRIPTIONS	10,107.	8,921.	1,186.	
f	All other expenses	8,653.	6,662.	1,991.	
25	Total functional expenses. Add lines 1 through 24f	7,751,549.	7,623,702.	127,847.	0.
26	Joint costs. Check here ▶ ☐ If following SOP				
	98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Pa	rt X	Balance Sheet			
	•		(A) Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	250.	1	150.
	2	Savings and temporary cash investments	3,550,587.	2	3,542,764.
	3	Pledges and grants receivable, net	457,743.	3	576,721.
	4	Accounts receivable, net		4	
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees Complete Part II			
		of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsonng organizations of section 501(c)(9) voluntary		ļ	
so.		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	
As	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	17,578.	9	26,971.
	10a	Land, buildings, and equipment. cost or other			
		basis Complete Part VI of Schedule D 10a 619, 937		<u> </u>	262 552
	Ь	Less accumulated depreciation 256, 367.	84,594.	10c	363,570.
	11	Investments - publicly traded securities		11	
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related See Part IV, line 11		13_	
	14	Intangible assets	550	14	0.50
	15	Other assets. See Part IV, line 11	578.	15	260.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	4,111,330.	16	4,510,436.
	17	Accounts payable and accrued expenses	458,044.	17	429,385.
	18	Grants payable	3,436,678.	18	3,487,614.
	19	Deferred revenue	3,430,070.	19	3,407,014.
	20	Tax-exempt bond liabilities		20	
Liabilities	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Ē	22	Payables to current and former officers, directors, trustees, key employees,			
Li:		highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	~	Secured mortgages and notes payable to unrelated third parties		23	
	23 24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities. Complete Part X of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	3,894,722.		3,916,999.
	20	Organizations that follow SFAS 117, check here	3/031//221		3/320/3330
ທ		lines 27 through 29, and lines 33 and 34.			
ည	27	Unrestricted net assets	216,608.	27	593,437.
alaı	28	Temporarily restricted net assets		28	333, 237.
ě.	29	Permanently restricted net assets	-	29	
Ĕ		Organizations that do not follow SFAS 117, check here			
Ē		complete lines 30 through 34.			
ţ	30	Capital stock or trust principal, or current funds		30	
SSE	31	Paid-in or capital surplus, or land, building, or equipment fund	··	31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds		32	
ž	33	Total net assets or fund balances	216,608.	33	593,437.
	34	Total liabilities and net assets/fund balances	4,111,330.	34	4,510,436.

4,510,436. Form **990** (2010) Consolidated basis Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

X

3а

separate basis, consolidated basis, or both-

X Separate basis

Act and OMB Circular A-133?

### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047 2010

Name of the organization

**Employer identification number** 

			NTY COUNCIL						54	<u>2-0902802</u>	
26	Reason	for Public Chai	rity Status (All organiz	zations mu	st comple	te this par	t ) See ins	tructions			
The orga	nization is not a	a private foundation	because it is: (For lines:	1 through	11, check	only one b	ox.)				
1 🗀	A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).										
2 🗀	A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.)										
з 🗔	A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).										
4 🔲	A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name,										
	city, and state										
5 🔲	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in										
	section 170(b)(1)(A)(iv). (Complete Part II)										
6	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).										
7 X											
	section 170(	(b)(1)(A)(vi). (Comple	ete Part II.)								
8 🗀	A community	trust described in s	section 170(b)(1)(A)(vi).	(Complete	Part II)						
9 🗀	An organizat	on that normally red	ceives: (1) more than 33 <sup>1</sup>	1/3% of its	support f	rom contri	butions, m	nembershi	ıp fees, an	d gross receipts from	
	activities rela	ited to its exempt fu	nctions - subject to certa	aın exceptı	ons, and (	2) no more	than 33 1	1/3% of its	s support	from gross investment	
	income and i	unrelated business t	axable income (less sect	tion 511 ta	x) from bu	sinesses a	acquired b	y the orga	anization a	ıfter June 30, 1975.	
	See section	509(a)(2). (Complete	e Part III.)								
10 🖳	An organizati	ion organized and o	perated exclusively to te	st for publ	ıc safety. S	See <b>secti</b> o	n 509(a)(4	<del>1</del> ).			
11 📖	An organizati	ion organized and o	perated exclusively for th	ne benefit (	of, to perfo	orm the fur	nctions of,	or to carr	y out the I	purposes of one or	
	more publicly	y supported organiza	ations described in section	on 509(a)( <sup>1</sup>	1) or section	on 509(a)(2	?). See <b>se</b> c	ction 509(	<b>a)(3).</b> Che	ck the box that	
		- · · · <u></u>	organization and comple		_				·—		
_	a L Type I	I <b>ь</b>	_l Type II c	с 🔲 Тур	e III - Func	tionally int	tegrated		d	Type III - Other	
e 📖	, ,	• •	at the organization is not		-	•	•		•		
		•	than one or more publicly		•				9(a)(1) or s	section 509(a)(2).	
f	If the organiz	ation received a write	tten determination from t	the IRS tha	at it is a Ty	pe I, Type	II, or Type	e III		_	
		rganızatıon, check tl									
g	•		organization accepted ar			-		•			
			firectly controls, either al	one or tog	ether with	persons o	lescribed i	ın (ıi) and (	(iii) below,	Yes No	
	•		upported organization?							11g(i)	
		•	n described in (i) above?		_					11g(ii)	
			person described in (i) o							[11g(iii)]	
h	Provide the f	ollowing information	about the supported org	ganization	(S).						
	<del></del> .	I	(iii) Type of	C. 3 In Ab		6 3 D.4	4.6 . 46 -	(vi) le	tho	<del></del>	
	e of supported	(ii) EIN	organization		organization sted in your			(vi) Is organizatio	on in col.	(vii) Amount of	
org	janization		(described on lines 1-9		document?	(i) of your		(i) organız U.S	ed in the	support	
			above or IRC section (see instructions))	Yes	No	Yes	No	Yes	No		
			(oos mondonomy)	103	110	103	110	103	"	<del></del>	
			· · · · · · · · · · · · · · · · · · ·							·	
		1									
		<del></del>	<u> </u>							<del></del>	
		<u> </u>					<u> </u>				
<u> Fotal</u>										<u></u>	

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Schedule A (Form 990 or 990-EZ) 2010 TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND 52-0902802 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support							
Cale	ndar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total	
1	Gifts, grants, contributions, and							
	membership fees received (Do not	İ						
	include any "unusual grants ")	11939486.	10208230.	15520240.	<u>12012752.</u>	8061197.	57741 <u>905.</u>	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf							
3	The value of services or facilities							
	furnished by a governmental unit to	l		l				
	the organization without charge					<del>-</del>		
4	Total. Add lines 1 through 3	<u>11939486.</u>	<u> 10208230.</u>	<u> 15520240.</u>	12012752.	<u>8061197.</u>	57741905.	
5	The portion of total contributions							
	by each person (other than a	1						
	governmental unit or publicly							
	supported organization) included			1				
	on line 1 that exceeds 2% of the						i	
	amount shown on line 11,			ļ				
	column (f)							
	Public support. Subtract line 5 from line 4						<u>57741905.</u>	
	tion B. Total Support	<del>,</del>			<del></del>	<del></del> .	· — —	
	ndar year (or fiscal year beginning in) ►	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total	
-	Amounts from line 4	11939486.	10208230.	15520240.	12012752.	8061197.	57741905.	
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties							
	and income from similar sources	206,661.	161,104.	61,562.	8,061.	6,207.	443,595.	
9	Net income from unrelated business							
	activities, whether or not the							
	business is regularly carned on						<u> </u>	
10	Other income. Do not include gain							
	or loss from the sale of capital							
	assets (Explain in Part IV.)			30,349.	104,854.		195,921.	
	Total support. Add lines 7 through 10						<u>58381421.</u>	
	Gross receipts from related activities					12		
13	First five years. If the Form 990 is fo		s first, second, thir	d, fourth, or fifth ta	ux year as a section	n 501(c)(3)	. —	
Sec	organization, check this box and storetion C. Computation of Publ	o here lic Support Pe	rcentage	<del></del>			<u> </u>	
				1 (0)			00 00 0	
	Public support percentage for 2010 (		•	oiumn (t))		14	98.90 % 98.89 %	
	Public support percentage from 2009			luna 40 and luna 4	4 = 00 1 (00)	15		
16a	33 1/3% support test - 2010. If the o stop here. The organization qualifies	-		•	4 IS 33 1/3% OF ITI	ore, check this bo	x and ►X	
			•		lung 15 to 22 1/20/	ar mara abaak th		
D	33 1/3% support test - 2009. If the o	-			IIIIe 15 IS 33 1/3%	or more, check th	IS DOX	
47-	and stop here. The organization qual		• • •		12 16a or 16b o	nd line 14 is 10%	or more	
ı/a	10% -facts-and-circumstances tes							
	and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here</b> . Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization							
L	10% -facts-and-circumstances tes	-	•		•	7a and line 15 is 1	<b>▶</b> ∟	
D		-				•		
	more, and if the organization meets to organization meets the "facts-and-cire				•		, ⊾□	
10	Private foundation. If the organization		=					
	Filvate loundation, it the organization	n did not check a	DOX OF III 13, 10	a, 100, 17a, 01 17t			or 990-EZ) 2010	
					Scile	ane a fi oi iii aac	5. 550-LEJ 20 10	

### Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support	elow, please com	piete Fait II )				
Calendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants")	N.				197===	<b>,</b>
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						_
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6) Section B. Total Support			·	· _		
Calendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses						
acquired after June 30, 1975						
c Add lines 10a and 10b  11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on			_			
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11, and 12)				L	<u> </u>	
14 First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a section	on 501(c)(3) organiza	ation,
check this box and stop here					· · · · ·	
Section C. Computation of Publ	<u>ic Support Pe</u>	rcentage		<del></del>		
15 Public support percentage for 2010 (I			column (f))		15	%
16 Public support percentage from 2009					16	%
Section D. Computation of Inves	stment Incom	e Percentage			· · · · · · · · · · · · · · · · · · ·	
17 Investment income percentage for 20	)10 (line 10c, colur	nn (f) divided by lii	ne 13, column (f))		17	%
18 Investment income percentage from 2	<b>2009</b> Schedule A,	Part III, line 17			18	%
19a 33 1/3% support tests - 2010. If the	organization did r	ot check the box	on line 14, and line	e 15 is more than	33 1/3%, and line 1	7 is not
more than 33 1/3%, check this box a	nd <b>stop here.</b> The	organization qual	ifies as a publicly	supported organiz	ation	▶□
b 33 1/3% support tests - 2009. If the	organization did r	not check a box or	line 14 or line 19a	a, and line 16 is m	ore than 33 1/3%, a	ınd
line 18 is not more than 33 1/3%, che	ck this box and s	<b>top here.</b> The orga	anization qualifies	as a publicly supp	orted organization	
20 Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check th	nis box and see in	structions	<b>▶</b> □

Schedule A (Form 990 or 990-EZ) 2010

032023 12-21-10

### **SCHEDULE D**

(Form 990)

Department of the Treasury Internal Revenue Service

## **Supplemental Financial Statements**

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

2010

Name of the organization

TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND

Employer identification number

	TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND	52-0902802
1115	Organizations Maintaining Donor Advised Funds or Other Similar Funds or	Accounts. Complete if the
	organization answered "Yes" to Form 990, Part IV, line 6.	0.5
	<del></del>	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised full	nds
	are the organization's property, subject to the organization's exclusive legal control?	└── Yes └── No
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used	-
	for chantable purposes and not for the benefit of the donor or donor advisor, or for any other purpose confe	
	impermissible private benefit?	Yes No
9) <u>5</u> .	Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV	, line 7
1	Purpose(s) of conservation easements held by the organization (check all that apply).	
	Preservation of land for public use (e.g., recreation or education)	ılly ımportant land area
	Protection of natural habitat Preservation of a certified h	iistoric structure
	Preservation of open space	
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a contribution of a contributio	onservation easement on the last
	day of the tax year.	
		Held at the End of the Tax Year
а	Total number of conservation easements	2a
b	Total acreage restricted by conservation easements	2b
С	Number of conservation easements on a certified historic structure included in (a)	2c
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure	
	listed in the National Register	2d
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization	nization during the tax
	year >	
4	Number of states where property subject to conservation easement is located	
5	Does the organization have a written policy regarding the penodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it holds?	L Yes
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during to	· · · · · · · · · · · · · · · · · · ·
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the ye	
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(line and the conservation easement	
	and section 170(h)(4)(B)(ii)?	L Yes L No
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense state	·
	include, if applicable, the text of the footnote to the organization's financial statements that describes the or	ganization's accounting for
1,35	Conservation easements  Organizations Maintaining Collections of Art, Historical Treasures, or Other	Similar Accets
	Complete if the organization answered "Yes" to Form 990, Part IV, line 8	Sillia Assets.
4-		and belongs about wards of out
Ia	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement a	
	historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of	public service, provide, in Part XIV,
_	the text of the footnote to its financial statements that describes these items	colonge shoot works of ort. bustoned
b	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and the treasures, or other similar assets held for public exhibition, education, or research in further assets held for public sections.	
	treasures, or other similar assets held for public exhibition, education, or research in furtherance of public se relating to these items:	a vice, provide the following amounts
	m	<b>▶</b> \$
	(i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X	► \$ ► \$
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain,	
~	the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:	piorido
•	Revenues included in Form 990, Part VIII, line 1	<b>▶</b> \$
a	Assets included in Form 990, Part X	► \$ ► \$
b	ADDECT INCIDITED TO THE PARTY OF THE PARTY O	- Ψ

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. 032051 12-20-10

Schedule D (Form 990) 2010

Sche	dule D (Form 990) 2010 TRI-COU  Organizations Maintaining C	NTY COUNCI							90280		
3	Using the organization's acquisition, accessi										
3	(check all that apply).	on, and other record	is, check any	OI LITE TOLK	owing th	al ale a s	igriiicani	use of its	s conectio	ıı ıten	13
а	Public exhibition	c	Loan	or exchan	ae nroa	rame					
b	Scholarly research	6			ge prog	iaiiis					
C	Preservation for future generations	•			-			<u> </u>			
4	Provide a description of the organization's co	ollections and explai	n how they fu	rther the o	rnaniza	tion's exe	mnt nume	nse in Pa	rt XIV		
5	During the year, did the organization solicit of		-					,50 mm a	ut /((*)		
Ū	to be sold to raise funds rather than to be ma						. 400010	Г	Yes		No
36						"Yes" to	Form 990	Part IV			1110
	reported an amount on Form 990, Pa		oto ii ii io orga					, ,	, 0, 0.		
1a	Is the organization an agent, trustee, custod	-	diary for contr	ibutions or	r other a	ssets not	ıncluded				
	on Form 990, Part X?		y 10. 001.11.						Yes		No
ь	If "Yes," explain the arrangement in Part XIV	and complete the fo	llowing table					_			
_			<b>g</b>						Amoun	t	
С	Beginning balance						1c				
d	Additions during the year	•					1d				
e	Distributions during the year						1e				
f	Ending balance						1f				
2a	Did the organization include an amount on Fi	orm 990, Part X, line	21?						Yes		No
	If "Yes," explain the arrangement in Part XIV	, ,	•								
िहा	Endowment Funds. Complete	f the organization ar	swered "Yes'	to Form 9	990, Par	t IV, line 1	0.				
		(a) Current year	(b) Prior ye	ear (c)	) Two yea	ars back	(d) Three y	ears back	(e) Four	years	back
1a	Beginning of year balance										
b	Contributions										
С	Net investment earnings, gains, and losses										
d	Grants or scholarships .										
е	Other expenditures for facilities										
	and programs										
f	Administrative expenses										
g	End of year balance								_		
2	Provide the estimated percentage of the year	r end balance held a	ıs:								
а	Board designated or quasi-endowment		_%								
b	Permanent endowment	%									
C	Term endowment	%									
3a	Are there endowment funds not in the posse	ssion of the organization	ation that are	held and a	administ	ered for t	he organız	ation			
	by <sup>.</sup>									Yes	No
	(i) unrelated organizations								3a(i)		
	(ii) related organizations								3a(ii)		
b	If "Yes" to 3a(ii), are the related organizations								3b_		
4	Describe in Part XIV the intended uses of the	<del></del>									
, fe	Land, Buildings, and Equipm	<del></del>				1		····			
	Description of investment	(a) Cost or o	, ,	) Cost or o		' '	ccumulate	d	(d) Bool	k value	•
	<u> </u>	basis (investr	nent)	basis (other	er)	de	oreciation				
	Land				<del></del> .						
	Buildings							<del></del>			
	Leasehold improvements			221	072	<del> </del>	CA 0:		26	7 0	20
	Equipment	-		331,		<del> </del> -	64,04			7,9	
<u>е</u>	Other	aval Farm 200, D=4	Y salven (B)	287,	904.	<u></u>	L92,32	43.	26	5,6	<u>41.</u>

Schedule D (Form 990) 2010

Schedule D (Form 990) 2010 TRI - COUNTY	COUNCIL FO	R SOUTHERN	MARYLAND	52-0902802 Page 3
Part VII Investments - Other Securities.	See Form 990, Part X, II	ne 12.	(a) Mathadia	af valuations
(a) Description of security or category (including name of security)	(b) Book value		(c) Method o Cost or end-of-ye	
(1) Financial derivatives	-			
(2) Closely-held equity interests				
(3) Other				<del></del>
(A)				
(B)				<del> </del>
(C)				
(D) (E)	-			···
(F)				
(G)			-	<del> </del>
(H)				
(1)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)				
Part VIH Investments - Program Related.	See Form 990, Part X, I	ine 13		
(a) Description of investment type	(b) Book value		(c) Method of Cost or end-of-year	
(1)				
(2)				<del></del>
(3)				
(4)				
(5) (6)				
			<del>,</del>	
(8)				
(9)				
(10)			_	
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, III				
(a	a) Description			(b) Book value
(1)				
(2)				
(3)			*	
(4)				
(5) (6)				
(7)				-
(8)	•		<del></del>	
(9)	•			
(10)		, ,		
Total. (Column (b) must equal Form 990, Part X, col (B) In	ne 15.)			<b>&gt;</b>
Part X Other Liabilities. See Form 990, Part X	X, line 25.	<del></del>		
1. (a) Description of liability		(b) Amount		
(1) Federal income taxes		··-	_	
(2)				
(3)		·	-	
(4)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)				
Total. (Column (b) must equal Form 990, Part X, col (B) In FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote 2. FIN 48 (ASC 740)	ne 25.)	ototomost that		
2. FIN 48 (ASC 740) Pootnote in Part XIV, provide the text of the footnote FIN 48 (ASC 740)	to the organization's tinancial	statements that reports the	organization's liability for	uncertain tax positions under

	dule D (Form 990) 2010 TRI-COUNTY COUNCIL FOR SOU	UTHE	RN MARY	LAND	52-0	0902802	Page 4
े इ	Reconciliation of Change in Net Assets from Form 990 t	o Aud	itea Finan	ciai St	atement		
1	Total revenue (Form 990, Part VIII, column (A), line 12)			1		<u>8,128</u>	
2	Total expenses (Form 990, Part IX, column (A), line 25)			2		7,751	
3	Excess or (deficit) for the year. Subtract line 2 from line 1			3		376	<u>,573.</u>
4	Net unrealized gains (losses) on investments			4			
5	Donated services and use of facilities			5			
6	Investment expenses			6			
7	Prior period adjustments			7			
8	Other (Describe in Part XIV)			8			<u> 256.</u>
9	Total adjustments (net). Add lines 4 through 8			9			256.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 a  Reconciliation of Revenue per Audited Financial Statem		Vith Rever	10 nue pe	r Return		<u>,829.</u>
1	Total revenue, gains, and other support per audited financial statements				1	8,128	,122.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12						
а	Net unrealized gains on investments	2a					
b	Donated services and use of facilities	2b					
С	Recoveries of prior year grants	2c					
d	Other (Describe in Part XIV)	2d					
е	Add lines 2a through 2d .				2e		0.
3	Subtract line 2e from line 1				3	8,128	,122.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:						
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a					
b	Other (Describe in Part XIV.)	4b					
С	Add lines 4a and 4b				4c		0.
_5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)				5	8,128	<u>.122.</u>
14.	Reconciliation of Expenses per Audited Financial States	nents	With Expe	nses p	er Retu		
1	Total expenses and losses per audited financial statements				1	7,751	<u>,549.</u>
2	Amounts included on line 1 but not on Form 990, Part IX, line 25						
а	Donated services and use of facilities	2a					
b	Prior year adjustments	2b					
С	Other losses	2c	ļ. <u>.</u>				
d	Other (Describe in Part XIV.)	2d					
е	Add lines 2a through 2d				2e		0.
3	Subtract line 2e from line 1				3	7,751	<u> 549.</u>
4	Amounts included on Form 990, Part IX, line 25, but not on line 1		1				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		_			
b	Other (Describe in Part XIV.)	4b					
C	Add lines 4a and 4b				4c		0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)				5	7,751	<u> 549.</u>
	Supplemental Information						
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part 2, Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also com						4; Part
PAI	RT XI, LINE 8 - OTHER ADJUSTMENTS:						
BOO	OK/TAX DEPRECIATION DIFFERENCE						<u> 256.</u>
					Sched	ule D (Form 9	90) 2010

032054 12-20-10

# SCHEDULEI (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

OMB No 1545-0047

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

Name of the organization		1		!			Employer identification number
TRT -COUNTY COUNCY General Information on Grants and Assistance	TRI - COUNTY COUNCIL	F. S.	SOUTHERN MARYLAND	QN			52-0902802
Soes t	to substantiate the		or assistance, the	grantees' eligibility	for the grants or ass	the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	tion
criteria used to award the grants or assistance?  Describe in Part IV the programmation's procedures for monitoring the use of grant funds in the United States.	stance?	to a of orant	funds in the United	. States	,		X Yes No
	Governments and	Organizations in the	United States. C	omplete if the organia	Inization answered "Y	es" to Form 990, Part	IV, line 21, for any
1 (a) Name and address of organization (b) EIN (c) IRC section or government or government (c) IRC section (d) Amount of range (e) Amount of range	(b) EIN	(c) IRC section	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COLLEGE OF SOUTHERN MARYLAND							TO PROVIDE START-UP COSTS OF THE COLLEGE OF
P.O. BOX 2928 LA PLATA MD 20646	52-0848273		51 912	c			SOUTHERN MARYLAND'S CENTER OF MICLERS ENERGY
CONRAD ASSOCIATES							TO IMPROVE THE INCOME AND
LEONARDIOWN, MD 20650	52-1142275		16,817.	0			ENVIRONMENTAL INTEGRITY OF THE FARMS
THE COLUMN TO SERVICE STREET, SERVICE STREET, SERVICE							TO PURCHASE A FREEZER
FRINCE GEORGE S COUNTY FARM BUREAU 5301 MARLBORO RACE TRACK ROAD #100							TRAILER AND ASSOCIATED EQUIPMENT TO SUPPORT
UPPER MARLBORO, MD 20772	52-1185983		16,682.	0			SALES OF LOCALLY PRODUCED
STILL CREEK VINEYARDS, LLC							TO IMPROVE THE INCOME AND
42085 WHITE POINT BEACH ROAD LEONARDTOWN. MD 20650	26-4602506		16 493	0			ENVIRONMENTAL INTEGRITY OF THE FARMS
							TO PROMOTE WINE GRAPE
$\boldsymbol{\mu}$							DEMONSTRATIONS TO DEVELOP
/320 KITCHIE HIGHWAY, SUITE 210 GLEN BURNIE, MD 21061	52-6002033		7.500	0			RECOMMENDATIONS FOR VARITIES TRAINING
GOOD FORTUNE FARM		,					JE
18001 HORSEHEAD FARM BEANDWINE WD 20613	2004705		0	•			ENVIRONMENTAL INTEGRITY
BRANDIWINE, MD 20013	26/8807-70		8,699,	0			OF THE FARMS
2 Enter total number of section 501(c)(3) and government organizations	nd government org	janizations					<b>^</b>

3 Enter total number of other organizations

SEE PART IV FOR COLUMN (H) DESCRIPTIONS LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2010)

D	ions in the United States (Schedule I (Form 990), Part II.)
N MARYLAND	ons in the Un
SOUTHERN	its and Organization
FOR S	ernmer
I-COUNTY COUNCIL FOR SOUTHERN	Assistance to Gov
TRI-COUNT	rants and Other
Jule I (Form 990)	Continuation of (
Sche	97. 25.

Page 1

52-0902802

of grant	S FOR THE ND					
(h) Purpose of grant or assistance	TO PROVIDE FUNDS FOR THE SOUTHERN MARYLAND INVITATIONAL LIVESTOCK EXPO					O. L. d. d.
(g) Description of non-cash assistance	)					
tion (d) Amount of cash grant assistance (book, FMV, appraisal, other)						
(e) Amount of non-cash assistance	0					
(d) Amount of cash grant	16,000,					
(c) IRC section if applicable						
(b) EIN	20-5130477					
(a) Name and address of organization or government	SOUTHERN MARYLAND INVITATIONAL LIVESTOCK EXPO, INC 3695 HALLOWING POINT SUITE 3 - PRINCE FREDERICK, MD 20678					LHA

TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND Schedule I (Form 990) (2010)

Page 2

52-0902802

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(f) Description of non-cash assistance (book, FMV, appraisal, other) (d) Amount of non-cash assistance (c) Amount of cash grant (b) Number of recipients (a) Type of grant or assistance

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

PART II, LINE 1, COLUMN (H):

NAME OF ORGANIZATION OR GOVERNMENT: COLLEGE OF SOUTHERN MARYLAND

(H) PURPOSE OF GRANT OR ASSISTANCE: TO PROVIDE START-UP COSTS OF THE

COLLEGE OF SOUTHERN MARYLAND'S CENTER OF NUCLEAR ENERGY TECH. PROGRAM

NAME OF ORGANIZATION OR GOVERNMENT: PRINCE GEORGE'S COUNTY FARM BUREAU

(H) PURPOSE OF GRANT OR ASSISTANCE: TO PURCHASE A FREEZER TRAILER AND

ASSOCIATED EQUIPMENT TO SUPPORT SALES OF LOCALLY PRODUCED MEATS

Supplemental Information  NAME OF ORGANIZATION OR GOVERNMENT: UNIVERSITY OF MARYLAND  (H) PURPOSE OF GRANT OR ASSISTANCE: TO PROMOTE WINE GRAPE DEMONSTRATIONS  TO DEVELOP RECOMMENDATIONS FOR VARITIES, TRAINING SYSTEMS, AND PEST  MANAGEMENT ON THE SOUTHERN SHORE OF MARYLAND	Schedule I (Form 990) 20	<u> 10 TRI-</u>	COUNTY COUN	NCIL FOR SOU	UTHERN MARYLAN	52-0902802 Page 2
(H) PURPOSE OF GRANT OR ASSISTANCE: TO PROMOTE WINE GRAPE DEMONSTRATIONS TO DEVELOP RECOMMENDATIONS FOR VARITIES, TRAINING SYSTEMS, AND PEST	Suppleme	ental Information				
TO DEVELOP RECOMMENDATIONS FOR VARITIES, TRAINING SYSTEMS, AND PEST	NAME OF ORGAN	NIZATION OR G	OVERNMENT:	UNIVERSITY	OF MARYLAND	
	(H) PURPOSE C	OF GRANT OR A	SSISTANCE:	TO PROMOTE	WINE GRAPE DE	MONSTRATIONS
MANAGEMENT ON THE SOUTHERN SHORE OF MARYLAND	TO DEVELOP RE	COMMENDATION	S FOR VARIT	TIES, TRAIN	ING SYSTEMS, AI	ND PEST
	MANAGEMENT ON	THE SOUTHER	N SHORE OF	MARYLAND		
	<del>-</del>					
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				<u>.                                    </u>		
				<del> </del>	<del></del> .	<del> </del>
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					· · · · ·	
			<u>.</u>	<u> </u>		

Schedule I (Form 990) 2010

# SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047
0040
/ <b>/!!      </b>
<b>LO 10</b>

Name of the organization

TRI-COUNTY COUNCIL FOR SOUTHERN MARYLAND

Employer identification number 52-0902802

1112 0001111 00011012 1011 0001111111 1211111111
FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:
AND TO ADMINISTER THE MARYLAND TOBACCO BUY-OUT PROGRAM
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:
REGIONAL ECONOMIC DEVELOPMENT, INFRASTRUCTION DEVELOPMENT AND
INTERGOVERNMENTAL RELATIONS
EXPENSES \$ 52,164. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.
FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS SUBJECT TO REVIEW
AND APPROVAL BY THE EXECUTIVE DIRECTOR(S) AND EXECUTIVE BOARD BEFORE
FILING.
FORM 990, PART VI, SECTION B, LINE 12C: ENFORCEMENT OF CONFLICTS POLICY -
EMPLOYEES ARE REQUIRED TO SIGN A CONFLICT OF INTEREST STATEMENT WHEN THEY
RECEIVE THEIR EMPLOYEE POLICY MANUAL.
FORM 990, PART VI, SECTION B, LINE 15A: COMPENSATION PROCESS FOR TOP
OFFICAL SALAIRES FOR THE EXECUTIVE DIRECTORS ARE DETERMINED BY THE MARYLAND
GOVERNMENT PAY SCALE. COMPENSATION IS NOT SUBJECT TO APPROVAL BY
INDEPENDENT PERSONS.
FORM 990, PART VI, SECTION C, LINE 19: GOVERNING DOCUMENTS DISCLOSURE
EXPLANATION - GOVERNING DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON
REQUEST.

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 032211 01-24-11

Schedule O (Form 990 or 990-EZ) (2010)