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DLN: 93493136050652

### Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public Department of the Treasury ▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection calendar year, or tax year beginning 07-01-2010 and ending 06-30-2011 A For the 2010 D Employer identification number B Check if applicable AVERA ST LUKE'S 46-0224598 Address change Doing Business As Name change E Telephone number Initial return Number and street (or P O box if mail is not delivered to street address) (605)622-5230 305 SOUTH STATE STREET Terminated G Gross receipts \$ 160,655,918 Amended return City or town, state or country, and ZIP + 4 ABERDEEN, SD 57401 Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? Yes 305 SOUTH STATE STREET **H(b)** Are all affiliates included? ABERDEEN,SD 57401 If "No," attach a list (see instructions) **H(c)** Group exemption number ► Tax-exempt status Website: ► WWW AVERASTLUKES ORG K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 1901 M State of legal domicile SD Summary Part I 1 Briefly describe the organization's mission or most significant activities PROMOTION OF HEALTH Activities & Governance 2 Check this box 📂 if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . . . 16 Number of independent voting members of the governing body (Part VI, line 1b) . 4 14 5 1,771 Total number of individuals employed in calendar year 2010 (Part V, line 2a) . 6 220 Total number of volunteers (estimate if necessary) . . . . 7a 0 7a Total unrelated business revenue from Part VIII. column (C), line 12. **b** Net unrelated business taxable income from Form 990-T, line 34 **7**b 0 **Current Year** Contributions and grants (Part VIII, line 1h) . 400,264 289,209 Revenue 156,941,647 Program service revenue (Part VIII, line 2g) . 142,820,178 1,135,973 2,500,093 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) -208,446 113,439 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 144.147.969 159.844.388 459,026 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 300,664 14 Benefits paid to or for members (Part IX, column (A), line 4) . . 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 84.604.047 92,179,696 5 - 10)16a Professional fundraising fees (Part IX, column (A), line 11e) . . . 0 Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright$  242,422 b **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . . 54,941,850 58,710,983 139,846,561 151,349,705 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 19 Revenue less expenses Subtract line 18 from line 12 . 4,301,408 8,494,683 (Assets or de Balances **Beginning of Current End of Year** Year 20 Total assets (Part X, line 16) . 184,646,524 199,660,556 Fund 21 67,950,177 67,445,668 Total liabilities (Part X, line 26) . . 22 116,696,347 132.214.888 Net assets or fund balances Subtract line 21 from line 20 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2012-05-15 Signature of officer Date Sign Here GEOFF DURST SEC/TREAS & VP OF FINANCE Type or print name and title Print/Type preparer's name Preparer's signature Check if self PTIN KIM HUNWARDSEN KIM HUNWARDSEN 2012-05-15 employed 🕨 🔽 Paid Firm's name 🕨 EIDE BAILLY LLP Preparer

MINNEAPOLIS, MN 554027033

May the IRS discuss this return with the preparer shown above? (see instructions) .

Firm's address 🕨 800 NICOLLET MALL STE 1300

**Use Only** 

Phone no 🕨 (612) 253-

Г Νo

**▼** Yes

| Par    | t III  | <b>Statement of Program S</b> Check if Schedule O contains a  |  |   |   |   | . [✓  |
|--------|--|---|--|---|---|---|---|
| 1      | Briefly  | describe the organization's mis   | ssion  |   |   |   |   |
|        |  | HEALTH MINISTRY ROOTED PERSONS AND COMMUNITIE   |  |   |   |   | SAND  |
|        |  |   |  |   |   |   |   |
|        |  |   |  |   |   |   |   |
| 2      | the pri  | e organization undertake any sig<br>or Form 990 or 990-EZ?<br>," describe these new services  |  |   |   | ┌ Yes ┌ No  |   |
| 3      |  | e organization cease conducting   |  |   |   | ┌ Yes ┌ No  |   |
|        | If "Yes  | ," describe these changes on S  | chedule O  |   |   |   |   |
| 4      | Sectio   | be the exempt purpose achieve<br>n 501(c)(3) and 501(c)(4) orga<br>cions to others, the total expens  | nızatıons and section  | 4947(a)(1) trusts a   | are required to report the ar   |   | nd  |
| 4a     | (Code  | ) (Expenses \$  | 128,827,122  | including grants of \$  | 459,026 ) (Revenue \$   | 156,941,64  | 47 )  |
|        | ASSIST RESID CHARI CARE ENDEE AREA AND M BROAL SENIO BREAT PROGE PRESE HEALT ENGAC | ST LUKE'S MISSION IS TO PROVIDE A TED LIVING (MEDICAID CERTIFIED), OF ENT DAYS, 112,715 CLINIC VISITS AND TY CARE IT PROVIDES THESE RECORD POLICY AND EQUIVALENT SERVICE STAD JUNE 30, 2011 AVERA ST LUKE'S ALL SERVED THESE ACTIVITIES INCLUDE EDICALLY UNDERSERVED, SUPPORT FOR COMMUNITY SUPPORT ACTIVITIES DER RESOURCE PROGRAMS FOR BILLING HING DISORDERS, MULTIPLE SCLEROS RAMS, AND HOUSING FAMILIES OF HOS RAMS, AND HOUSING FAMILIES OF HOS RAMS, AND HOUSING LIVING SISTERS THE CARE OF INDIVIDUALS AND OUR COIDES IN ACTIVITIES (INCLUDING COMMULING TO HEAL THE SICK, THE ELDERLY, | WHICH THERE WERE 23, 210,339 OUTPATIENT VIS SINCLUDE THE AMOUNT TISTICS THE AMOUNT OF SO PROVIDES COMMUNITY DONATIONS/GRANTS, COMPORT RURAL CLINICS, NURS URING THE YEAR ENDED DASSISTANCE, MEETING FAIS, AND OTHERS, ASSISTA SPITALIZED PATIENTS AS A TO WORK THROUGH COLLA MUNITY NEEDS ASSESSMENT | 091 ACUTE PATIENT DAY ITS AVERA ST LUKE'S M OF CHARGES FOREGONE CHARGES FOREGONE 'BENEFIT HEALTH ACTIV IMUNITY EDUCATION PR ING STAFF FOR HEALTH IUNE 30, 2011, SPECIFIC ACILITIES, PROGRAMS FO INCE TO HEALTH EDUCAT ABORATION TO PROVIDE EGIONALLY INTEGRATED | YS, 1,547 NURSERY PATIENT DAY. MAINTAINS RECORDS TO IDENTIF' E FOR SERVICES AND SUPPLIES FI MASED ON ESTABLISHED RATES, FI MASED ON ESTABLISHED RATES, FI OGRAMS, SPECIAL PROGRAMS FO CENTERS SERVING MINORITY PO CENTERS SERVING | S, 48,902 NURSING HEY AND MONITOR THE URNISHED UNDER IT WAS \$3,707,693 FOR THE ELDERLY, HAID PULATIONS, AND A VELIVERED TO RESIDE FERING FROM CANCE PROVIDERS, WELLING IS UPHOLDS THE VICTURE OF THE VICTURE AND TO IMPORT OF THE FIRM STITUTIONS AVERA SET AND TO IMPORT OF THE VICTURE OF THE VIC | HOME E LEVEL OF E CHARITY THE YEAR OSE IN THE NDICAPPED, VARIETY OF INTIAL HOMES, ER, DIABETES, ESS ESS ESS ET LUKE'S |
| 4b     | (Code  | ) (Expenses \$  | II   | ncluding grants of \$   | ) (Revenue \$   |   | )   |
|        |  |   |  |   |   |   |   |
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|        |  |   |  |   |   |   |   |
| <br>4с | (Code  | ) (Expenses \$  |  | ncluding grants of \$   | ) (Revenue \$   |   | )   |
| 40     | (Couc  | ) (Expenses ¢   | "  | icidaling grants or \$  | ) (Nevenue y  |   | ,   |
|        |  |   |  |   |   |   |   |
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| // cl  | O+L-   | r program convices (December ::   | Schodula O \   |   |   |   |   |
| 4d     |  | r program services  (Describe ir<br>enses \$  | i Schedule O )<br>including grants of \$   |   | ) (Revenue \$   | )   |   |
| <br>4е |  | program service expenses +\$  | 128,827,122  |   | , , т   | ,   |   |
|        |  |   | ., ,   |   |   |   |   |

| Part IV | Checklist of | Required | <b>Schedules</b> |
|---------|--------------|----------|------------------|
|---------|--------------|----------|------------------|

|     |   |     | Yes | No  |
|-----|---|-----|-----|-----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | Yes |     |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 📆  | 2   | Yes |     |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Yes |     |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                         | 5   |     |     |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1  | 6   |     | No  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>                                | 7   |     | No  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No  |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9   | Yes |     |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi-<br>endowments? If "Yes," complete Schedule D, Part V   | 10  | Yes |     |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |     |     |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   | 11a | Yes |     |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  | 11b | Yes |     |
|     | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  | 11c |     | No  |
|     | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   | 11d |     | No  |
| е   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  | 11e | Yes |     |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.     | 11f | Yes |     |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII  | 12a |     | No  |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional              | 12b | Yes |     |
| 13  | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E   | 13  |     | No  |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | No  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> "Yes," complete Schedule F, Parts I and IV              | 14b |     | No  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV                                       | 15  |     | No  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.  | 16  |     | No  |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)                               | 17  |     | N o |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II   | 18  |     | No  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | N o |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20a | Yes |     |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)                  | 20b | Yes |     |

| Par | t IV Checklist of Required Schedules (continued)  |     |                |        |
|-----|---|-----|----------------|--------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  | Yes            |        |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  | Yes            |        |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J            | 23  | Yes            |        |
|     | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25 | 24a |                | No     |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                |        |
| c   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                |        |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                |        |
|     | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I   | 25a |                | No     |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I   | 25b |                | N o    |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                | 26  | Yes            |        |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III        | 27  |                | No     |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                |        |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |                | No     |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                | No     |
| С   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c |                | No     |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |                | No     |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If</i> "Yes," complete Schedule M   | 30  |                | No     |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                | No     |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                | No     |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |                | No     |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes            |        |
| 35  | Is any related organization a controlled entity within the meaning of section 512(b)(13)?   | 35  | Yes            |        |
| а   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 $\Box$  |     |                |        |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                | N o    |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                | N o    |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O  | 38  | Yes            |        |
|     |   | F   | orm <b>990</b> | (2010) |

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance

|   | Check if Schedule O contains a response to any question in this Part V $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $\cdot$ . $$   |          | . [ |          |
|---|---|----------|-----|----------|
|   |   |          | Yes | No       |
| а | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 117  |          |     |          |
| b | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0   |          |     |          |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?  | 1c       | Yes |          |
| 1 | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this  |          |     |          |
| b | return  |          |     |          |
|   | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)   | 2b       | Yes |          |
|   | Did the organization have unrelated business gross income of \$1,000 or more during the year?   | За       |     | No       |
| , | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O  | 3b       |     |          |
| _ | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?                            | 4a       |     | No       |
| b |   |          |     |          |
|   | If "Yes," enter the name of the foreign country ►<br>See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  |          |     |          |
|   | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?   | 5a       |     | No       |
| ) | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?  | 5b       |     | No       |
| 3 | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?   |          |     |          |
|   | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the  | 5с<br>6а |     | No       |
| ) | organization solicit any contributions that were not tax deductible?  | <u></u>  |     |          |
|   | were not tax deductible?  | 6b       |     |          |
| 1 | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and   | 7a       |     | No       |
|   | services provided to the payor?   | 7b       |     |          |
|   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to  |          |     | N.1      |
| ı | file Form 8282?   | 7c       |     | No       |
| • | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit   | 7-       |     | NI.      |
|   | contract?   | 7e<br>7f |     | No<br>No |
|   | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?  | $\vdash$ |     | 1410     |
| 1 | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  | 7h       |     |          |
|   | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? |          |     |          |
|   | Sponsoring organizations maintaining donor advised funds.   | 8        |     |          |
| 1 | Did the organization make any taxable distributions under section 4966?   | 9a       |     |          |
|   | Did the organization make a distribution to a donor, donor advisor, or related person?  | 9b       |     |          |
|   | Section 501(c)(7) organizations. Enter  |          |     |          |
|   | Initiation fees and capital contributions included on Part VIII, line 12 10a  |          |     |          |
| ) | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities   |          |     |          |
|   | Section 501(c)(12) organizations. Enter   |          |     |          |
|   | Gross income from members or shareholders   |          |     |          |
| ) | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )  |          |     |          |
|   | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  | 12a      |     |          |
| • | If "Yes," enter the amount of tax-exempt interest received or accrued during the year   |          |     |          |
|   | Section 501(c)(29) qualified nonprofit health insurance issuers.  |          |     |          |
|   | Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O  | 13a      |     |          |
|   | Enter the amount of reserves the organization is required to maintain by the states   |          |     |          |
|   | in which the organization is licensed to issue qualified health plans   |          |     |          |
| : | Enter the amount of reserves on hand  13c   |          |     |          |
| 1 | Did the organization receive any payments for indoor tanning services during the tax year?  | 14a      |     | No       |
|   | If "Yes." has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule O   | 14b      |     |          |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se  | ection A. Governing Body and Management  |     |     |    |
|-----|--|-----|-----|----|
|     |  |     | Yes | No |
|     |  |     |     |    |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year  |     |     |    |
| b   | Enter the number of voting members included in line 1a, above, who are independent   |     |     |    |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2   |     | No |
| 3   | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?  | 3   |     | No |
| 4   | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4   |     | No |
| 5   | Did the organization become aware during the year of a significant diversion of the organization's assets?   | 5   |     | Νo |
| 6   | Does the organization have members or stockholders?  | 6   | Yes |    |
| 7a  | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?  | 7a  | Yes |    |
| b   | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?  | 7b  | Yes |    |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |     |     |    |
| а   | The governing body?  | 8a  | Yes |    |
| b   | Each committee with authority to act on behalf of the governing body?  | 8b  | Yes |    |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9   |     | Νo |
|     | ection B. Policies (This Section B requests information about policies not required by the Internal evenue Code.)  |     |     |    |
|     |  |     | Yes | No |
|     | Does the organization have local chapters, branches, or affiliates?  | 10a |     | Νo |
|     | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?   | 10b |     |    |
|     | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?   | 11a | Yes |    |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |     |     |    |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13   | 12a | Yes |    |
|     | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | 12b | Yes |    |
| C   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done   | 12c | Yes |    |
| 13  | Does the organization have a written whistleblower policy?   | 13  | Yes |    |
| 14  | Does the organization have a written document retention and destruction policy?  | 14  | Yes |    |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |     |     |    |
| а   | The organization's CEO, Executive Director, or top management official   | 15a |     | Νo |
| b   | Other officers or key employees of the organization  | 15b | Yes |    |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)   |     |     |    |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a | Yes |    |
| b   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? | 16b |     | No |
| Se  | ection C. Disclosure   |     |     |    |
| 17  | List the States with which a copy of this Form 990 is required to be filed▶  |     |     |    |
| 18  | Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. Another's website. Upon request                               |     |     |    |

- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization FGEOFF DURST 305 SOUTH STATE STREET

ABERDEEN,SD 57401 (605)622-5272

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| <b>(A)</b><br>Name and Tıtle            | (B)<br>Average<br>hours   | Posi<br>t                         | tion (<br>that a      | che     |              | II                           |        | <b>(D)</b><br>Reportable<br>compensation<br>from the | <b>(E)</b> Reportable compensation from related | (F) Estimated amount of other compensation      |
|---|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|---|---|
|   | per week (describe hours for related organizations in Schedule O) | Individual trustee<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | organization (W-<br>2/1099-MISC)                     | organizations<br>(W- 2/1099-<br>MISC)           | from the organization and related organizations |
| (1) STUART LONNING<br>CHAIR             | 1 00  | х                                 |                       | х       |              |                              |        | 0  | 0   | 0   |
| (2) SR KATHLEEN A BIERNE<br>VICE CHAIR  | 1 00  | х                                 |                       | х       |              |                              |        | 0  | 0   | 0   |
| (3) SR MILDRED BUSCH<br>DIRECTOR        | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (4) RICHARD WESTRA<br>DIRECTOR          | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (5) GARY SHARP<br>DIRECTOR              | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (6) SR JOANN STURZL<br>DIRECTOR         | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (7) THOMAS LUZIER MD<br>DIRECTOR        | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (8) MICHAEL EVANS<br>DIRECTOR           | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (9) TAGE BORN<br>DIRECTOR               | 1 00  | х                                 |                       |         |              |                              |        | 834,082  | 0   | 36,148  |
| (10) BOB OLSON<br>DIRECTOR              | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (11) DEB KNECHT<br>DIRECTOR             | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (12) JUDITH BLEDSOE<br>DIRECTOR         | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (13) JOSH KRAFT<br>DIRECTOR             | 1 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (14) SR DENETTE LEIFELD OSB<br>DIRECTOR | 1 00  | Х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (15) STEPHEN PETERS MD<br>DIRECTOR      | 40 00   | х                                 |                       |         |              |                              |        | 0  | 0   | 0   |
| (16) RON JACOBSON<br>PRESIDENT & CEO    | 40 00   | Х                                 |                       | Х       |              |                              |        | 0  | 533,093   | 26,824  |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A)<br>Name and Title   | (B)<br>Average<br>hours<br>per                                | (C) Position (check all that apply) |                       |         |              |                              |           | <b>(D)</b> Reportable compensation from the | <b>(E)</b> Reportable compensation from related | <b>(F)</b> Estimated amount of other compensation        |
|---|---|-------------------------------------|-----------------------|---------|--------------|------------------------------|-----------|---|---|--|
|   | week (describe hours for related organizations in Schedule O) | Individual trustee<br>or director   | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former    | organization (W-<br>2/1099-MISC)            | organizations<br>(W- 2/1099-<br>MISC)           | from the<br>organization and<br>related<br>organizations |
| (17) GEOFFREY DURST<br>SEC/TREAS & SRVP FINANCE                           | 40 00   |                                     |                       | Х       |              |                              |           | 193,078                                     | 0   | 24,859   |
| (18) KC DEBOER<br>VP HOSPITAL DIVISION                                    | 40 00   |                                     |                       |         | Х            |                              |           | 223,345                                     | 0   | 29,552   |
| (19) JOHN FRITZ MD<br>VP OUTREACH SVCS                                    | 40 00   |                                     |                       |         | х            |                              |           | 338,232                                     | 0   | 21,888   |
| (20) LALIT VADLAMANI<br>PHYSICIAN   | 40 00   |                                     |                       |         |              | Х                            |           | 1,280,073                                   | 0   | 42,644   |
| (21) SHAHID CHAUDHARY<br>PHYSICIAN  | 40 00   |                                     |                       |         |              | Х                            |           | 1,028,488                                   | 0   | 31,541   |
| (22) NAVIN GUPTA<br>PHYSICIAN   | 40 00   |                                     |                       |         |              | х                            |           | 1,072,133                                   | 0   | 37,645   |
| (23) FAROOK KIDWAI<br>PHYSICIAN   | 40 00   |                                     |                       |         |              | х                            |           | 879,221                                     | 0   | 13,544   |
| (24) CHRISTINE STEHLY<br>PHYSICIAN  | 40 00   |                                     |                       |         |              | х                            |           | 788,787                                     | 0   | 33,355   |
|   |   |                                     |                       |         |              |                              |           |   |   |  |
|   |   |                                     |                       |         |              |                              |           |   |   |  |
|   |   |                                     |                       |         |              |                              | Ļ         |   |   |  |
| c Total from continuation sheets t  |   |                                     | •                     | •       | •            | <u></u>                      | <u> </u>  |   |   |  |
|   |   |                                     |                       |         | •            |                              | <b> -</b> | 6,637,439                                   | 533,093   | 298,000  |
| 2 Total number of individuals (inclusion) \$100,000 in reportable compens | ıdıng but not lın   | nited to                            | thos                  | e lıs   |              | bove                         | ) who     | received more tha                           | n   |  |

|   |   |   | Yes | No |
|---|---|---|-----|----|
| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee   |   |     |    |
|   | on line 1a? If "Yes," complete Schedule J for such individual   | 3 |     | Νo |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such |   |     |    |
|   | ındıvıdual  | 4 | Yes |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for   |   |     |    |
|   | services rendered to the organization? If "Yes," complete Schedule I for such person  | 5 |     | No |

### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A)   | (B)                     | (C)          |
|---|-------------------------|--------------|
| Name and business address   | Description of services | Compensation |
| ABERDEEN EMERGENCY PHYSICIANS<br>1411 N 4TH ST  | ER PHYSICIAN SERVICES   | 1,495,464    |
| ABERDEEN, SD 57401  |                         |              |
| MED TRANS CORPORATION PO BOX 789 WEST PLAINS, MO 65775  | HELICOPTER SERVICES     | 1,296,249    |
| KYBURZ CARLSON CONSTRUCTION CO<br>729 CIRCLE DRIVE<br>ABERDEEN, SD 57401  | CONSTRUCTION            | 943,080      |
| JDH CONSTRUCTION PO BOX 1511 ABERDEEN, SD 57401   | CONSTRUCTION            | 529,718      |
| BWBR ARCHITECTS 380 ST PETER STREET SUITE 600 ST PAUL, MN 551021996   | ARCHITECTURAL SERVICES  | 426,447      |
| 2 Total number of independent contractors (including but not limited to those listed above) \$100,000 in compensation from the organization ►24 | who received more than  |              |

| orm 99 <b>Part \</b>                                      |                    | •  | 10  |   |   |  | Pag  | e <b>9</b>      |
|---|--------------------|--|---|---|---|--|--|-----------------|
| <b>Yan</b>  | <del>////</del>    | Statement of Reven   | .ie   |   | (A)<br>Total revenue  | (B)<br>Related or<br>exempt<br>function<br>revenue | <b>(C)</b><br>Unrelated<br>business<br>revenue |                 |
| Contributions, gifts, grants<br>and other similar amounts | b<br>d<br>e<br>f   | Federated campaigns Membership dues Fundraising events   | . 1c . 1d . 1e . and 1f . nes 1a-1f \$              | 79,948<br>125,494<br>83,767               | 289,209   |  |  |                 |
| Program Service Revenue                                   | c<br>d<br>e<br>f   | NET PATIENT SERVICES  OTHER REVENUE  INVESTMENT IN AVERA HE  INVESTMENT IN PARTNERS  All other program service revenues.   |   | Business Code 621110 624100 900099 900099 | 153,407,458<br>2,218,700<br>840,622<br>474,867<br>156,941,647 | 153,407,458<br>2,218,700<br>840,622<br>474,867     |  |                 |
|   | 4<br>5<br>6a<br>b  | Investment income (including and other similar amounts) Income from investment of tax-ext Royalties  | (I) Real 569,106 727,229 -158,123                   | (II) Personal                             | 206,995<br>-158,123   |  |  | 206,99          |
|   | 7a<br>b<br>c<br>d  | Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss) Net gain or (loss)   | (ı) Securities<br>2,299,578<br>2,299,578            | (II) O ther<br>3,500<br>9,980<br>-6,480   | 2,293,098   |  |  | 2,293,09        |
| Omer Revenue  | b c 9a b c 10a b c | Less direct expenses Net income or (loss) from ga Gross sales of inventory, les returns and allowances  Less cost of goods sold Net income or (loss) from sa Miscellaneous Revenue INTEREST INCOME  All other revenue Total. Add lines 11a-11d | a b draising events  ctivities See Part IV, line 19 | 89,518 74,321  Business Code 900099       | 15,197<br>256,365<br>256,365                                  |  |  | 15,19<br>256,36 |
|   | 12                 | Total revenue. See Instructi   | ons   |   | 159,844,388   | 156,941,647  | 0  | 2,613,5         |

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

| Δ        | Section $501(c)(3)$ and $501(c)(4)$ organizations must other organizations must complete column (A) but are not required to                   |                    |                              | 'ח)                                 |                                   |
|----------|---|--------------------|------------------------------|-------------------------------------|-----------------------------------|
| Do no    | ot include amounts reported on lines 6b,<br>p, 9b, and 10b of Part VIII.  | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | ( <b>D</b> ) Fundraising expenses |
| 1        | Grants and other assistance to governments and organizations  |                    | ·                            |                                     | <u> </u>                          |
|          | in the U.S. See Part IV, line 21  | 425,163            | 425,163                      |                                     |                                   |
| 2        | Grants and other assistance to individuals in the   |                    |                              |                                     |                                   |
|          | U.S. See Part IV, line 22   | 33,863             | 33,863                       |                                     |                                   |
| 3        | Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16                       |                    |                              |                                     |                                   |
| 4        | Benefits paid to or for members   |                    |                              |                                     |                                   |
| 5        | Compensation of current officers, directors, trustees, and key employees  | 1,759,519          | 1,533,015                    | 226,504                             |                                   |
| 6        | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) |                    |                              |                                     |                                   |
| 7        | Other salaries and wages  | 72,884,708         | 62,847,874                   | 9,857,918                           | 178,916                           |
| 8        | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)   | 3,831,528          | 3,298,935                    | 523,202                             | 9,391                             |
| 9        | Other employee benefits   | 9,311,397          | 8,025,405                    | 1,263,145                           | 22,847                            |
| 10       | Payroll taxes   | 4,392,544          | 3,777,265                    | 604,526                             | 10,753                            |
| а        | Fees for services (non-employees) Management  |                    |                              |                                     |                                   |
| b        | Legal   | 32,525             |                              | 32,525                              |                                   |
| С        | Accounting  |                    |                              |                                     |                                   |
| d        | Lobbying  |                    |                              |                                     |                                   |
| е        | Professional fundraising services See Part IV, line 17  |                    |                              |                                     |                                   |
| f        | Investment management fees  |                    |                              |                                     |                                   |
| g        | Other   | 12,759,925         | 6,505,704                    | 6,254,154                           | 67                                |
| 12       | Advertising and promotion   | 660,385            | 161,271                      | 485,963                             | 13,151                            |
| 13       | Office expenses   | 11,973,422         | 10,011,492                   | 1,960,432                           | 1,498                             |
| 14       | Information technology  | 18,552             | 18,552                       |                                     |                                   |
| 15       | Royalties   |                    |                              |                                     |                                   |
| 16       | Occupancy   | 2,052,381          | 2,038,545                    | 13,836                              |                                   |
| 17       | Travel  | 413,735            | 257,544                      | 153,727                             | 2,464                             |
| 18       | Payments of travel or entertainment expenses for any federal, state, or local public officials  |                    |                              |                                     |                                   |
| 19       | Conferences, conventions, and meetings  | 191,959            | 176,581                      | 15,378                              |                                   |
| 20       | Interest  | 1,512,622          | 1,512,622                    |                                     |                                   |
| 21       | Payments to affiliates  | 7 206 006          | 7 206 006                    |                                     |                                   |
| 22       | Depreciation, depletion, and amortization   | 7,386,896          | 7,386,896                    | 12.012                              |                                   |
| 23<br>24 | Insurance   | 1,446,750          | 1,434,738                    | 12,012                              |                                   |
| а        | MEDICAL SUPPLIES  | 11,641,475         | 11,641,475                   |                                     |                                   |
| b        | BAD DEBT  | 4,591,607          | 4,490,015                    | 101,592                             |                                   |
| c        | EQUIPMENT LEASE AND REN   | 2,017,986          | 1,958,349                    | 59,637                              |                                   |
| d        | LICENSES AND PERMITS  | 717,035            | 107,656                      | 609,379                             |                                   |
| e        |   | ,                  | ,                            | ·                                   | _                                 |
| f        | All other expenses  | 1,293,728          | 1,184,162                    | 106,231                             | 3,335                             |
| 25       | Total functional expenses. Add lines 1 through 24f  | 151,349,705        | 128,827,122                  | 22,280,161                          | 242,422                           |
| 26       | Joint costs. Check here ► ☐ If following  |                    | . ,                          |                                     | <u> </u>                          |
|          | SOP 98-2 (ASC 958-720) Complete this line only if the   |                    |                              |                                     |                                   |
|          | organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation                             |                    |                              |                                     |                                   |
|          | . 5   |                    | •                            |                                     |                                   |

| Pa       | rt X | Balance Sheet  |             |                |                                 |             | <u> </u>                  |
|----------|------|--|-------------|----------------|---------------------------------|-------------|---------------------------|
|          |      |  |             |                | <b>(A)</b><br>Beginning of year |             | <b>(B)</b><br>End of year |
|          | 1    | Cash—non-interest-bearing  |             |                |                                 | 1           |                           |
|          | 2    | Savings and temporary cash investments   |             |                | 11,147,575                      | 2           | 10,885,608                |
|          | 3    | Pledges and grants receivable, net   |             |                |                                 | 3           |                           |
|          | 4    | Accounts receivable, net   |             |                | 20,337,349                      | 4           | 22,863,699                |
|          | 5    | Receivables from current and former officers, directors, trustee highest compensated employees Complete Part II of   | s, key      | employees, and |                                 |             |                           |
|          |      | Schedule L   |             |                | 607,474                         | 5           | 400,820                   |
|          | 6    | Receivables from other disqualified persons (as defined under spersons described in section $4958(c)(3)(B)$ , and contributing e sponsoring organizations of section $501(c)(9)$ voluntary emploorganizations (see instructions) | mploy       | ers, and       |                                 |             |                           |
| Assets   |      | Schedule L   |             |                |                                 | 6           |                           |
| 386      | 7    | Notes and loans receivable, net  |             |                | 1,671,591                       | 7           | 1,342,888                 |
| ď        | 8    | Inventories for sale or use  |             |                | 2,662,771                       | 8           | 2,406,234                 |
|          | 9    | Prepaid expenses and deferred charges  |             |                | 1,313,375                       | 9           | 1,272,613                 |
|          | 10a  | Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i>   | 10a         | 193,926,597    |                                 |             |                           |
|          | b    | Less accumulated depreciation  | 10b         | 115,912,542    | 76,340,261                      | 10c         | 78,014,055                |
|          | 11   | Investments—publicly traded securities   | <del></del> |                | 3,392,212                       | 11          | 3,519,056                 |
|          | 12   | Investments—other securities See Part IV, line 11  |             |                | 62,033,678                      | 12          | 75,227,320                |
|          | 13   | Investments—program-related See Part IV, line 11   |             |                | 601,306                         | 13          | 314,451                   |
|          | 14   | Intangible assets  |             |                | 2,684,972                       | 14          | 2,800,251                 |
|          | 15   | Other assets See Part IV, line 11  |             |                | 1,853,960                       | 15          | 613,561                   |
|          | 16   | Total assets. Add lines 1 through 15 (must equal line 34) .  |             |                | 184,646,524                     | 16          | 199,660,556               |
|          | 17   | Accounts payable and accrued expenses .  |             |                | 14,263,808                      | 17          | 15,582,263                |
|          | 18   | Grants payable   |             | 18             |                                 |             |                           |
|          | 19   | Deferred revenue   |             | 19             | 4,351                           |             |                           |
|          | 20   | Tax-exempt bond liabilities  |             |                | 48,393,292                      | 20          | 47,588,507                |
| es       | 21   | Escrow or custodial account liability Complete Part IV of Schedu   |             |                | 84,048                          | 21          | 85,311                    |
| bilities | 22   | Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified   | ,           |                |                                 |             |                           |
| Lial     |      | persons Complete Part II of Schedule L   |             |                |                                 | 22          |                           |
|          | 23   | Secured mortgages and notes payable to unrelated third parties   | 5.          |                |                                 | 23          |                           |
|          | 24   | Unsecured notes and loans payable to unrelated third parties   |             |                |                                 | 24          |                           |
|          | 25   | Other liabilities Complete Part X of Schedule D  |             |                | 5,209,029                       | 25          | 4,185,236                 |
|          | 26   | <b>Total liabilities.</b> Add lines 17 through 25  |             |                | 67,950,177                      | 26          | 67,445,668                |
| -        |      | Organizations that follow SFAS 117, check here ► 🗸 and com   | plete       | lines 27       |                                 |             |                           |
| ė        |      | through 29, and lines 33 and 34.   |             |                |                                 |             |                           |
| lan      | 27   | Unrestricted net assets  |             |                | 114,946,793                     | 27          | 129,621,895               |
| Balance  | 28   | Temporarily restricted net assets  |             | 1,224,504      | 28                              | 2,066,816   |                           |
| Fund     | 29   | Permanently restricted net assets  |             | 525,050        | 29                              | 526,177     |                           |
| Ŧ        |      | Organizations that do not follow SFAS 117, check here ▶ ┌ a  | nd cor      | nplete         |                                 |             |                           |
| ě        |      | lines 30 through 34.   |             |                |                                 |             |                           |
|          | 30   | Capital stock or trust principal, or current funds   |             |                |                                 | 30          |                           |
| Assets   | 31   | Paid-in or capital surplus, or land, building or equipment fund  |             |                |                                 | 31          |                           |
|          | 32   | Retained earnings, endowment, accumulated income, or other for   | ınds        |                |                                 | 32          |                           |
| Net      | 33   | Total net assets or fund balances  |             |                | 116,696,347                     | 33          | 132,214,888               |
|          | 34   | Total liabilities and net assets/fund balances   |             | 184,646,524    | 34                              | 199,660,556 |                           |

| Ра  | Check if Schedule O contains a response to any question in this Part XI   |         |    | . [고  |         |  |
|-----|---|---------|----|-------|---------|--|
| 1   | Total revenue (must equal Part VIII, column (A), line 12)   | 1       |    | 159,8 | 344,38  |  |
| 2   | Total expenses (must equal Part IX, column (A), line 25)  | 2       |    |       |         |  |
| 3   | Revenue less expenses Subtract line 2 from line 1   | 3       |    | 8,4   | 194,68  |  |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))   | 4       |    | 116,6 | 596,34  |  |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)  | 5       |    | 7,0   | 23,85   |  |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))   | 6       |    | 132,2 | 214,888 |  |
| Par | The triangle of the contains a response to any question in this Part XII  |         |    | ৮     |         |  |
| 1   | Accounting method used to prepare the Form 990  |         |    | Yes   | No      |  |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?   |         | 2a |       | No      |  |
| b   | Were the organization's financial statements audited by an independent accountant?  | [       | 2b | Yes   |         |  |
| c   | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O |         | 2c | Yes   |         |  |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  Separate basis  Separate basis  Both consolidated and separated basis  | sued    |    |       |         |  |
| 3a  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?  | :       | 3a |       | No      |  |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits   | equired | 3b |       |         |  |

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As Filed Data -

DLN: 93493136050652

### OMB No 1545-0047

### **Public Charity Status and Public Support**

Department of the Treasury Internal Revenue Service

**SCHEDULE A** 

(Form 990 or 990EZ)

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

Inspection Attach to Form 990 or Form 990-EZ. See separate instructions.

46-0224598

**Employer identification number** 

Name of the organization AVERA ST LUKE'S

| -  | ,        | A Cilui  | cii, conventi  | on or charcines, or as                   | 33001411011 01                                       | charches de               |  |  | D/(+/(^/(i).  |                          |                                |  |
|--|----------|--|--|--|--|---------------------------|--|--|---|--------------------------|--------------------------------|--|
| 2  | Γ        | A scho   | ol described   | in <b>section 170(b)(1</b>               | . <b>)(A)(ii).</b> (At                               | tach Schedu               | ıle E)                                       |  |   |                          |                                |  |
| 3  | <u>~</u> | A hosp   | ıtal or a coo  | perative hospital se                     | rvice organiz  | atıon descrı              | bed ın <b>sectio</b>                         | n 170(b)(1                                       | )(A)(iii).  |                          |                                |  |
| 4  | Γ        |  |  | h organization operat<br>ity, and state  | ted in conjun  | ction with a              | hospital desc                                | cribed in <b>se</b>                              | ction 170(b)(   | 1)(A)(iii). E            | nter the                       |  |
| 5  | Γ        | An orga  | anızatıon op   | erated for the benefi                    | t of a college                                       | or universit              | y owned or o                                 | perated by                                       | a governmen   | tal unit desc            | ribed in                       |  |
|  |          | sect ion   | 170(b)(1)(   | (A)(iv). (Complete P                     | art II )   |                           |  |  |   |                          |                                |  |
| 6  | Γ        | A feder  | al, state, or  | local government or                      | government   | al unit desc              | rıbed ın <b>secti</b>                        | on 170(b)(                                       | 1)(A)(v).   |                          |                                |  |
| 7  | Γ        | describ  | ed in  | at normally receives (A)(vi) (Complete P |  | l part of its             | support from                                 | a governm  | ental unit or f                                       | rom the gen              | eral public                    |  |
| 8  | Г        |  | A community trust described in <b>section 170(b)(1)(A)(vi)</b> (Complete Part II ) |  |  |                           |  |  |   |                          |                                |  |
| 9  | Ē        |  |  | at normally receives                     |  |                           |  |  | ıbutıons, mem   | bership fee:             | s, and gross                   |  |
|  | ·        | _  |  | rities related to its ex                 |  |                           |  |  |   |                          | -                              |  |
|  |          |  |  | oss investment inco                      | •  | -                         |  |  | • •   |                          |                                |  |
|  |          | -  |  | ganızatıon after June                    |  |                           |  | -  |   | ,                        |                                |  |
| 10   | Г        |  |  | ,<br>ganızed and operateo                |  |                           |  |  |   |                          |                                |  |
| 11   |          | _  | ^3   | ganized and operated                     | •  | •                         | •  |  |   | o carry out t            | the purposes of                |  |
|  | •        | one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See <b>section 509(a)(3).</b> Check the box that describes the type of supporting organization and complete lines 11e through 11h <b>a</b> Type I <b>b</b> Type III <b>c</b> Type III - Functionally integrated <b>d</b> Type III - Other   |  |  |  |                           |  |  |   |                          |                                |  |
| e<br>f                                     | Γ        | By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)  If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, |  |  |  |                           |  |  |   |                          |                                |  |
| •  |          |  | this box   | received a written de                    | ecermination   | nom the 1K.               | o tilat it is a                              | iype i, iyp                                      | be II of Type   | iii supportii            |                                |  |
| g  |          |  |  | 2006, has the organi                     | zation accep   | ted any gift              | or contribution                              | on from any                                      | of the  |                          | ,                              |  |
|  |          |  | ng persons?  |  |  |                           |  |  |   |                          |                                |  |
|  |          |  |  | rectly or indirectly c                   |  |                           |  | persons de                                       | scribed in (ii)                                       |                          | Yes No                         |  |
|  |          |  |  | governing body of th                     |  | _                         | ition?                                       |  |   | 11g                      |                                |  |
|  |          |  |  | er of a person descri                    |  |                           |  |  |   | 11g                      |                                |  |
|  |          |  |  | led entity of a perso                    |  |                           |  |  |   | 11g(                     | (iii)  <u> </u>                |  |
| h  |          | Provide  | the followi  | ng information about                     | the supporte   | ed organızatı             | on(s)  |  |   |                          |                                |  |
| (i)<br>Name of<br>supported<br>organizatio |          | e of<br>rted   | d EIN lines 1 - 9 abo  |  | (iv) Is the organizati col (i) list your gove docume | ion in<br>ted in<br>rning | (v) Did you not organizati col (i) of suppor | ion in<br>your                                   | (vi)<br>Is th<br>organizat<br>col (i) org<br>in the U | ie<br>tion in<br>ganized | (vii)<br>A mount of<br>support |  |
|  |          |  |  | (see<br>instructions))                   | Yes  | No                        | Yes  | No   | Yes   | No                       | 7                              |  |
|  |          |  |  | ,  |  |                           |  |  | 1   | <del> </del>             |                                |  |
|  |          |  |  |  |  |                           |  | <u> </u>   |   |                          |                                |  |
|  |          |  |  |  |  |                           | <del> </del>                                 | -  |   |                          |                                |  |
|  |          |  |  |  |  |                           |  |  |   |                          |                                |  |
|  |          |  |  |  |  |                           | -  | <del>                                     </del> |   |                          | +                              |  |
| Tota                                       | <u> </u> |  |  |  |  |                           |  |  |   |                          | +                              |  |
| ıvıa                                       |          |  | I  |  | I  | 1                         | 1  | 1  | 1   | 1                        | 1                              |  |

## Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| <u> </u> | ection A. Public Support   |                    | and to quanty t    |                     |                      | Jaco complete    |                  |  |  |  |
|----------|--|--------------------|--------------------|---------------------|----------------------|------------------|------------------|--|--|--|
|          | endar year (or fiscal year beginning   |                    |                    |                     |                      |                  |                  |  |  |  |
| Care     | in)  | <b>(a)</b> 2006    | <b>(b)</b> 2007    | <b>(c)</b> 2008     | <b>(d)</b> 2009      | <b>(e)</b> 2010  | <b>(f)</b> Total |  |  |  |
| 1        | Gifts, grants, contributions, and  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | membership fees received (Do not   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | ınclude any "unusual   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | grants ")  |                    |                    |                     |                      |                  |                  |  |  |  |
| 2        | Tax revenues levied for the  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | organization's benefit and either  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | paid to or expended on its   |                    |                    |                     |                      |                  |                  |  |  |  |
| _        | behalf   |                    |                    |                     |                      |                  |                  |  |  |  |
| 3        | The value of services or facilities  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | furnished by a governmental unit to  |                    |                    |                     |                      |                  |                  |  |  |  |
| _        | the organization without charge  |                    |                    |                     |                      |                  |                  |  |  |  |
| 4        | Total. Add lines 1 through 3   |                    |                    |                     |                      |                  |                  |  |  |  |
| 5        | The portion of total contributions   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | by each person (other than a   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | governmental unit or publicly  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | supported organization) included on line 1 that exceeds 2% of the  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | amount shown on line 11, column  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | (f)  |                    |                    |                     |                      |                  |                  |  |  |  |
| 6        | Public Support. Subtract line 5 from   |                    |                    |                     |                      |                  |                  |  |  |  |
| Ū        | line 4   |                    |                    |                     |                      |                  |                  |  |  |  |
| S        | ection B. Total Support  |                    | <u> </u>           | <b>I</b> I.         |                      |                  |                  |  |  |  |
|          | endar year (or fiscal year beginning   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | ın) <b>&gt;</b>  | <b>(a)</b> 2006    | <b>(b)</b> 2007    | <b>(c)</b> 2008     | <b>(d)</b> 2009      | <b>(e)</b> 2010  | <b>(f)</b> Total |  |  |  |
| 7        | A mounts from line 4   |                    |                    |                     |                      |                  |                  |  |  |  |
| 8        | Gross income from interest,  |                    |                    |                     |                      |                  |                  |  |  |  |
| Ū        | dividends, payments received on  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | securities loans, rents, royalties   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | and income from similar  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | sources  |                    |                    |                     |                      |                  |                  |  |  |  |
| 9        | Net income from unrelated  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | business activities, whether or  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | not the business is regularly  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | carried on   |                    |                    |                     |                      |                  |                  |  |  |  |
| 10       | Other income Do not include gain   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | or loss from the sale of capital   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | assets (Explain in Part IV )   |                    |                    |                     |                      |                  |                  |  |  |  |
| 11       | Total support (Add lines 7   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | through 10)  |                    |                    |                     |                      | <u> </u>         |                  |  |  |  |
| 12       | Gross receipts from related activiti   | es, etc (See inst  | ructions )         |                     |                      | 12               |                  |  |  |  |
| 13       | First Five Years If the Form 990 is t  | for the organizati | on's first, second | , thırd, fourth, or | fifth tax year as a  | 501(c)(3) organı |                  |  |  |  |
|          | check this box and <b>stop here</b>  |                    |                    |                     |                      |                  | <b>►</b>         |  |  |  |
|          | -tiC Ct-ti   | L'a Carana at B    |                    |                     |                      |                  |                  |  |  |  |
| <u> </u> | ection C. Computation of Pub Public Support Percentage for 2010  |                    |                    | 11 column (f))      |                      |                  |                  |  |  |  |
|          | · ·  |                    | •                  | II Column (1))      |                      | 14               |                  |  |  |  |
| 15       | Public Support Percentage for 2009   | Schedule A, Pa     | rt II, line 14     |                     |                      | 15               |                  |  |  |  |
| 16a      | <b>33 1/3% support test—2010.</b> If the   |                    |                    |                     | line 14 is 33 1/3%   | or more, check   |                  |  |  |  |
| _        | and stop here. The organization qualifies as a publicly supported organization  b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this |                    |                    |                     |                      |                  |                  |  |  |  |
| b        |  |                    |                    |                     | 5a, and line 15 is 3 | 33 1/3% or more, | - <del>-</del>   |  |  |  |
|          | box and <b>stop here.</b> The organization   |                    |                    |                     | 45.46                |                  | <b>►</b>         |  |  |  |
| 1/a      | 10%-facts-and-circumstances test-  |                    |                    |                     |                      |                  |                  |  |  |  |
|          | is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported   |                    |                    |                     |                      |                  |                  |  |  |  |
| L        | organization   | _2000 If+ba a      | anization did not  | chack a hay an l    | no 12 165 166 -      | r 17a and line   | <b>►</b> □       |  |  |  |
| D        | <b>10%-facts-and-circumstances test-</b> 15 is 10% or more, and if the organ   |                    |                    |                     |                      |                  |                  |  |  |  |
|          | Explain in Part IV how the organization  |                    |                    |                     |                      |                  | v                |  |  |  |
|          | supported organization   | aon meets the 10   | acts and circuilis | tances test file    | z organizacion qual  | mes as a publici | y<br>▶[¯         |  |  |  |
| 18       | Private Foundation If the organizati   | on did not check   | a box on line 13   | . 16a. 16b. 17a o   | r 17b, check this    | box and see      | - 1              |  |  |  |
|          | instructions   | on ala not check   | a box on fine 15   | , 100, 100, 1700    | I by check tills     | SON GING SCC     | <b>▶</b> □       |  |  |  |

organization

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total in) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) 15 16 Public support percentage from 2009 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f)) 17 **17** Investment income percentage from 2009 Schedule A, Part III, line 17 18 18 19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported

33 1/3% support tests-2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

**▶**□

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2010

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DLN: 93493136050652

OMB No 1545-0047

2010

### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury

### Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

| Interna | Il Revenue Service                       |                      | Attach to Form 990 or Form 990  | -ŁZ. ► See separat   | te instructions.   | Inspection  |
|---------|--|----------------------|---|----------------------|--|---|
| If th   | e organization answ                      | ered "Ye             | s," to Form 990, Part IV, Line 3, o   | r Form 990-EZ, Pa    | art V, line 46 (Political Ca   |   |
| ther    | า  |                      |   |                      | •  |   |
|         | , , , , -                                |                      | mplete Parts I-A and B Do not comple  |                      |  |   |
|         | 1 / 1                                    |                      | 01(c)(3)) organizations Complete Pa   | irts I-A and C belov | v Do not complete Part I-B   |   |
|         | ction 527 organizations                  | •                    | •   | . F 000 F7 D         | 41/1   | A -41-141 \ 41  |
|         | _  |                      | s," to Form 990, Part IV, Line 4, o<br>have filed Form 5768 (election unde                  |                      | , , ,  | ·   |
|         | , , , ,                                  |                      | : have NOT filed Form 5768 (election unde   | , ,,                 | •  | •   |
|         | , , , ,                                  |                      | s," to Form 990, Part IV, Line 5 (P   | ,                    | • • •  | •   |
|         | _  |                      | zations Complete Part III   | <b>,</b>             | ,,,  | <b>( ,</b> ,  |
| Na      | me of the organization                   |                      | ·   |                      | Employer ide   | ntıfıcatıon number  |
| AVE     | ERA ST LUKE'S                            |                      |   |                      | 46-0224598   | 1   |
| Par     | t I-A Complete                           | if the or            | ganization is exempt under  | section 501(d        |  |   |
| 1       | Provide a descriptio                     | n of the org         | ganızatıon's dırect and ındırect polit  | ıcal campaıgn actı   | vities in Part IV  |   |
| 2       | Political expenditure                    | es                   |   |                      | ▶  | \$  |
| 3       | Volunteer hours                          |                      |   |                      |  | ¥ <u> </u>  |
|         | v oraniceer mours                        |                      |   |                      |  | 1   |
| Par     | t I-B Complete                           | if the or            | ganization is exempt under  | section 501(d        | c)(3).   |   |
| 1       | Enter the amount of                      | any excise           | e tax incurred by the organization ur   | ider section 4955    | <b>•</b>   | \$  |
| 2       | Enter the amount of                      | any excise           | e tax incurred by organization manag  | gers under sectior   | n 4955 <b>▶</b>  | \$  |
| 3       | ┌ Yes ┌ No                               |                      |   |                      |  |   |
| 4a      | Was a correction ma                      | ade?                 |   |                      |  | ☐ Yes ☐ No  |
| b       | If "Yes," describe in                    | Part IV              |   |                      |  |   |
| Par     | t I-C Complete                           | if the or            | ganization is exempt under  | section 501(c        | c) except section 50   | 1(c)(3).  |
| 1       | Enter the amount di                      | rectly expe          | nded by the filing organization for s   | ection 527 exemp     | t function activities 🕨  | \$  |
| 2       | Enter the amount of exempt funtion activ |                      | rganization's funds contributed to o  | ther organizations   | for section 527  | \$  |
| 3       | Total exempt function                    | on expendi           | tures Add lines 1 and 2 Enter here  | and on Form 112      | 0-POL, line 17b ►  | \$  |
| 4       | Did the filing organiz                   | zatıon file <b>F</b> | Form 1120-POL for this year?  |                      |  | ─────────────────────────────────────   |
| 5       | organization made p                      | ayments F            | nd employer identification number (E<br>For each organization listed, enter th              | ne amount paid fro   | m the filing organization's  | funds Also enter the  |
|         |  |                      | ns received that were promptly and opportunition of the political action committee (PAC) If |                      |  |   |
|         | (a) Name                                 |                      | <b>(b)</b> Address  | (c) EIN              | (d) Amount paid from<br>filing organization's<br>funds If none, enter -0 | (e) A mount of politica contributions received and promptly and directly delivered to a separate political organization If none, enter - 0- |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |
|         |  |                      |   |                      |  |   |

| Р  | art II-A Complete if the organization under section 501(h)).                              | is exempt under section 501(c)(3)                                | and filed Form 5768                     | (election                                |
|----|---|--|---|--|
|    | Check If the filing organization belongs to a Check If the filing organization checked bo | n affiliated group<br>x A and "limited control" provisions apply |   |  |
|    | Limits on Lobbying E<br>(The term "expenditures" means ar                                 |  | (a) Filing<br>O rganization's<br>Totals | <b>(b)</b> Affiliated<br>Group<br>Totals |
| 1a | Total lobbying expenditures to influence public o   | pinion (grass roots lobbying)                                    |   |  |
| b  | Total lobbying expenditures to influence a legisl   |  |   |  |
| C  | Total lobbying expenditures (add lines 1a and 1   | o)   |   |  |
| d  | O ther exempt purpose expenditures  |  |   |  |
| е  | Total exempt purpose expenditures (add lines 1  |  |   |  |
| f  | Lobbying nontaxable amount Enter the amount to columns                                    | rom the following table in both                                  |   |  |
|    | If the amount on line 1e, column (a) or (b) is:   | The lobbying nontaxable amount is:                               |   |  |
|    | Not over \$500,000  | 20% of the amount on line 1e                                     |   |  |
|    | Over \$500,000 but not over \$1,000,000   | \$100,000 plus 15% of the excess over \$500,000                  |   |  |
|    | Over \$1,000,000 but not over \$1,500,000   | \$175,000 plus 10% of the excess over \$1,000,000                |   |  |
|    | Over \$1,500,000 but not over \$17,000,000  | \$225,000 plus 5% of the excess over \$1,500,000                 |   |  |
|    | Over \$17,000,000   | \$1,000,000  |   |  |
|    | Grassroots nontaxable amount (enter 25% of lir  | ne 1f)   |   |  |
| h  | Subtract line 1g from line 1a If zero or less, ent  |  |   |  |
| i  | Subtract line 1f from line 1c If zero or less, ente                                       | er - 0 -   |   |  |
| j  | If there is an amount other than zero on either lii<br>section 4911 tax for this year?    | ne 1h or line 1i, did the organization file Form                 | 4720 reporting                          | ┌ Yes ┌ No                               |

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

|    | Lobbying Expenditures During 4-Year Averaging Period       |                 |                 |                 |                 |           |  |  |  |  |  |
|----|--|-----------------|-----------------|-----------------|-----------------|-----------|--|--|--|--|--|
|    | Calendar year (or fiscal year<br>beginning in)             | <b>(a)</b> 2007 | <b>(b)</b> 2008 | <b>(c)</b> 2009 | <b>(d)</b> 2010 | (e) Total |  |  |  |  |  |
| 2a | Lobbying non-taxable amount                                |                 |                 |                 |                 |           |  |  |  |  |  |
| b  | Lobbying ceiling amount<br>(150% of line 2a, column(e))    |                 |                 |                 |                 |           |  |  |  |  |  |
| c  | Total lobbying expenditures                                |                 |                 |                 |                 |           |  |  |  |  |  |
| d  | Grassroots non-taxable amount                              |                 |                 |                 |                 |           |  |  |  |  |  |
| e  | Grassroots ceiling amount<br>(150% of line 2d, column (e)) |                 |                 |                 |                 |           |  |  |  |  |  |
| f  | Grassroots lobbying expenditures                           |                 |                 |                 |                 |           |  |  |  |  |  |

|           | ,  |              |          |
|-----------|--|--------------|----------|
| Part II-B | Complete if the organization is exempt under section 501(c)(3) and has | NOT filed Fo | orm 5768 |
|           | (election under section 501(h)).                                       |              |          |
|           |  |              |          |

|     | (election under section 501(n)).   | (6     | (a)   |      | (b)   |        |
|-----|--|--------|-------|------|-------|--------|
|     |  | Yes    | No    | ,    | Amour | <br>1t |
| 1   | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of |        |       |      |       |        |
| а   | Volunteers?  |        | Νo    |      |       |        |
| b   | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?   |        | Νo    |      |       |        |
| c   | Media advertisements?  |        | Νo    |      |       |        |
| d   | Mailings to members, legislators, or the public?   |        | Νo    |      |       |        |
| е   | Publications, or published or broadcast statements?  |        | Νo    |      |       |        |
| f   | Grants to other organizations for lobbying purposes?   | Yes    |       |      | 1     | 11,055 |
| g   | Direct contact with legislators, their staffs, government officials, or a legislative body?  |        | Νo    |      |       |        |
| h   | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  |        | Νo    |      |       |        |
| i   | Other activities? If "Yes," describe in Part IV  |        | Νo    |      |       |        |
| j   | Total lines 1c through 1i  |        |       |      | 1     | 11,055 |
| 2a  | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  |        | Νo    |      |       |        |
| b   | If "Yes," enter the amount of any tax incurred under section 4912  |        |       |      |       |        |
| c   | If "Yes," enter the amount of any tax incurred by organization managers under section 4912   |        |       |      |       |        |
| d   | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?   |        |       |      |       |        |
| Par | t IIII-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).  | 501(c  | )(5), | or s | ectio | n      |
|     |  |        | _     |      | Yes   | No     |
| 1   | Were substantially all (90% or more) dues received nondeductible by members?   |        | L     | 1    |       |        |
| 2   | Did the organization make only in-house lobbying expenditures of \$2,000 or less?  |        | L     | 2    |       |        |
| 3   | Did the organization agree to carryover lobbying and political expenditures from the prior year?   |        |       | 3    |       |        |
|     | <b>t III-B</b> Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part answered "Yes".  | III-À, |       |      | ectio | n      |
| 1   | Dues, assessments and similar amounts from members   | 1      |       |      |       |        |
| 2   | Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  |        |       |      |       |        |
| а   | Current year   | 2a     |       |      |       |        |
| Ь   | Carryover from last year   | 2b     |       |      |       |        |
| С   | Total  | 2c     |       |      |       |        |
| 3   | Aggregate amount reported in section $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues  | 3      |       |      |       |        |
| 4   | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess  |        |       |      |       |        |
|     | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?   | 4      |       |      |       |        |
| 5   | Taxable amount of lobbying and political expenditures (see instructions)   | 5      |       |      |       |        |
|     | Takasic dinound of topology in a pointed expenditures (see instructions)   |        |       |      |       |        |

#### Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier Return Reference Explanation

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493136050652

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

| mal Rever    | nue Service   | ► Attach to Fe   | orm 990. ► See separate instructions.  |                    |   | Inspect      | ion_     |
|--------------|---|--|--|--------------------|---|--------------|----------|
|              | f the organization  |  |  | Emp                | loyer identifica                        | tion numbe   | er       |
| WLKA SI      | LUNL 3  |  |  | 46-                | 0224598                                 |              |          |
| art I        |   |  | dvised Funds or Other Similar F  | unds               | or Accounts                             | . Complet    | e if the |
|              | organization ans  | swered "Yes" to Form 99  |  |                    | <b>(b)</b> Funda and a                  | *h           |          |
| Tot          | al number at end of ye  | ar   | (a) Donor advised funds  |                    | (b) Funds and o                         | ther accoun  | its      |
|              | gregate contributions t   |  |  |                    |   |              |          |
|              | gregate grants from (d  | . 3, ,   |  |                    |   |              |          |
|              | gregate value at end o  |  |  |                    |   |              |          |
| Did          | l the organization infor  | m all donors and donor advi  | sors in writing that the assets held in do<br>organization's exclusive legal control?                                      | nor adv            | ısed                                    | ┌ Yes        | ┌ No     |
| use          |   | urposes and not for the ben  | donor advisors in writing that grant funds<br>efit of the donor or donor advisor, or for a                                 |                    |   | ☐ Yes        | ┌ No     |
| art II       | Conservation  | Easements. Complete  | ıf the organızatıon answered "Yes"   | to Forr            | n 990, Part IV                          | /, line 7.   |          |
| Г<br>Г<br>Со | Preservation of land<br>Protection of natural<br>Preservation of open | for public use (e g , recreati<br>habitat<br>space<br>the organization held a qual | rganization (check all that apply) on or pleasure)   | certifie           | d historic struc                        | -            | a        |
|              |   |  |  |                    | Held at the                             | End of the   | Year     |
|              | tal number of conserva  |  |  | 2a                 |   |              |          |
|              |   | by conservation easements  |  | 2b                 |   |              |          |
|              |   |  | toric structure included in (a)  | 2c                 |   |              |          |
| Nu           | mber of conservation (  | easements included in (c) a  | equired after 8/17/06  | 2d                 |   |              |          |
| the          | taxable year ►  |  | rred, released, extinguished, or terminat  | ed by th<br>       | ne organization                         | during       |          |
|              |   | ve a written policy regarding<br>rvation easements it holds                        | g the periodic monitoring, inspection, har   | ndling of          | violations, and                         | ┌ Yes        | ┌ No     |
|              |   | 3,   | ecting and enforcing conservation easer  |                    | , |              |          |
|              |   |  | ng, and enforcing conservation easement  |                    | g the year 🟲 💲 _                        |              |          |
|              | es each conservation<br>0(h)(4)(B)(ı) and 170(                        | · ·  | (d) above satisfy the requirements of se   | ction              |   | ┌ Yes        | ┌ No     |
| bal          | ance sheet, and includ  |  | onservation easements in its revenue an<br>the footnote to the organization's financia<br>nents                            |                    |   |              |          |
| rt II        |   |  | ns of Art, Historical Treasures,<br>'Yes" to Form 990, Part IV, line 8.  | or Ot              | her Similar .                           | Assets.      |          |
| art,<br>pro  | , historical treasures,<br>vide, in Part XIV, the                     | or other similar assets held<br>text of the footnote to its fir                    | 116, not to report in its revenue statem for public exhibition, education or resear ancial statements that describes these | rch in fu<br>items | rtherance of pu                         | blic service | <u>,</u> |
| hıs          | torical treasures, or o   |  | 116, to report in its revenue statement public exhibition, education, or research  |                    |   |              |          |
| (i)          | Revenues included in  | Form 990, Part VIII, line 1  |  |                    | <b>►</b> \$                             |              |          |
| (ii)         | Assets included in Fo   | rm 990, Part X   |  |                    |   |              |          |
| Ift          | he organization receiv  | ed or held works of art, hist  | orical treasures, or other similar assets f<br>S 116 relating to these items   | for finan          |   |              |          |
| Rev          | venues included in For  | m 990, Part VIII, line 1   |  |                    | <b>►</b> \$                             |              |          |
|              |   | •  |  |                    |   |              |          |

**b** Assets included in Form 990, Part X

| Part         | <b>311</b> Organizations Maintaining Co   | llections of Art                   | , His   | toric    | al Tre                 | easures, or C     | the         | r Similar A                    | ssets  | (coi         | <u>rtınued)</u> |
|--------------|---|------------------------------------|---------|----------|------------------------|-------------------|-------------|--------------------------------|--|--------------|-----------------|
| 3            | Using the organization's accession and othe items (check all that apply)                        | r records, check an                | y of th |          | _                      | _                 |             |                                | tion   |              |                 |
| а            | Public exhibition   |                                    | d       | Γ        | Loan o                 | r exchange prog   | rams        |                                |  |              |                 |
| b            | Scholarly research  |                                    | e       | Γ        | Other                  |                   |             |                                |  |              |                 |
| c            | Preservation for future generations   |                                    |         |          |                        |                   |             |                                |  |              |                 |
| 4            | Provide a description of the organization's co  | ollections and expla               | ıın hov | w thev   | further                | the organization  | ı's ex      | empt purpose                   | ın   |              |                 |
|              | Part XIV  |                                    |         |          |                        | _                 |             |                                |  |              |                 |
| 5            | During the year, did the organization solicit of assets to be sold to raise funds rather than t |                                    |         |          |                        |                   |             | nılar                          | ┌ Ye   | s            | □ No            |
| Par          | Escrow and Custodial Arrang Part IV, line 9, or reported an an                                  | ements. Comple                     | ete ıf  | the o    | rganız                 | ation answere     |             | es" to Form                    | •  | <u>-</u>     | , 110           |
| 1a           | Is the organization an agent, trustee, custod included on Form 990, Part X?                     |                                    |         |          |                        |                   | ets         | not                            | ┌ Ye   | s            | ✓ No            |
| b            | If "Yes," explain the arrangement in Part XI  | / and complete the                 | follow  | ving ta  | ble                    | Г                 |             |                                |  |              |                 |
| _            |   |                                    |         |          |                        | -                 | _           | A                              | mount  |              |                 |
| _            | C Beginning balance   |                                    |         |          |                        |                   |             |                                |  |              |                 |
| d            | Additions during the year   |                                    |         |          |                        | <u> </u>          | 1d          |                                |  |              |                 |
| e            | Distributions during the year   |                                    |         |          |                        | -                 | 1e          |                                |  |              |                 |
| f            | Ending balance  |                                    |         |          |                        | L                 | <b>1</b> f  |                                |  |              |                 |
| 2a           | Did the organization include an amount on Fo  | orm 990, Part X, lin               | e 21?   | •        |                        |                   |             |                                | ✓ Ye   | s            | ∏ No            |
|              | If "Yes," explain the arrangement in Part XI\   |                                    |         |          |                        |                   |             |                                |  |              |                 |
| Pai          | rt V Endowment Funds. Complete  |                                    |         |          |                        |                   |             |                                |  |              |                 |
|              | De average of constants   | <b>(a)</b> Current Year<br>525,050 | (Б      | Prior Ye | ear<br>532,742         | (c)Two Years Back | <del></del> | Three Years Back               | ( <b>e)</b> Fo                                   | ur Ye        | ars Back        |
| 1a           | Beginning of year balance   | 323,030                            |         |          | 032,742                | 362,60            | 9           |                                |  |              |                 |
| Ь            | Contributions   | 4.427                              |         |          | 7.602                  | F0.45             | _           |                                |  |              |                 |
| С            | Investment earnings or losses   | 1,127                              |         |          | -7,692                 | -50,12            | 27          |                                |  |              |                 |
| d            | Grants or scholarships  |                                    |         |          |                        |                   | +           |                                |  |              |                 |
| е            | Other expenditures for facilities and programs  |                                    |         |          |                        |                   |             |                                |  |              |                 |
| f            | Administrative expenses   |                                    |         |          |                        |                   |             |                                |  |              |                 |
| g            | End of year balance   | 526,177                            |         | 5        | 525,050                | 532,74            | 12          |                                |  |              |                 |
| 2            | Provide the estimated percentage of the yea   | r end balance held                 | as      |          | I                      |                   |             |                                |  |              |                 |
| а            | Board designated or quasi-endowment 🕨   |                                    |         |          |                        |                   |             |                                |  |              |                 |
| b            | Permanent endowment 100 000 %   |                                    |         |          |                        |                   |             |                                |  |              |                 |
| c            | Term endowment ▶  |                                    |         |          |                        |                   |             |                                |  |              |                 |
| 3a           | Are there endowment funds not in the posse  | ssion of the organiz               | atıon   | that a   | re held                | and administere   | d for       | the                            |  |              |                 |
|              | organization by   | <b>.</b>                           |         |          |                        |                   |             | <u> </u>                       | Y  | es           | No              |
|              | (i) unrelated organizations   |                                    |         |          |                        |                   |             |                                | (i)  |              | No              |
|              | (ii) related organizations  |                                    |         |          |                        |                   | •           | -                              | <del>`                                    </del> | es           |                 |
|              | If "Yes" to 3a(II), are the related organizatio   |                                    |         |          |                        |                   | •           | [ 3                            | Sb Y   | es           |                 |
| 4            | Describe in Part XIV the intended uses of th  |                                    |         |          |                        | 00 B- 137 L       | 10          |                                |  |              |                 |
| Par          | t VI Investments—Land, Buildings  | s, and Equipme                     | nt. S   |          |                        |                   |             | T                              |  |              |                 |
|              | Description of investment   |                                    |         |          | Cost or of<br>(Investm |                   |             | (c) Accumulate<br>depreciation | <sup>:d</sup> (d                                 | <b>)</b> Boo | k value         |
| <b>1</b> a l | _and  |                                    |         |          | 2,014                  | ,558 3,19         | 6,845       |                                |  | 5            | ,211,403        |
| b E          | Buildings   |                                    |         |          |                        | 110,49            | 1,545       | 52,510,3                       | 17   | 57           | ,984,228        |
| <b>c</b> l   | _easehold improvements  |                                    |         |          |                        |                   |             |                                |  |              |                 |
| d E          | Equipment   |                                    |         |          |                        | 73,99             | 3,442       | 61,411,9                       | 58   | 12           | ,581,484        |
| <b>e</b> (   | Other   |                                    |         |          |                        | 4,22              | 7,207       | 1,990,2                        | 67   | 2            | ,236,940        |
| Tota         | I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>   |                                    | mn (B   | ), line  | 10(c).)                |                   |             |                                |  |              | ,014,055        |
|              | • • • • • • •   | · · · · ·                          | /       |          |                        |                   |             | Schedule                       | D (For   |              |                 |

| Part VII Investments—Other Securities. See I  (a) Description of security or category                          |                |           | od of valuation                        |
|--|----------------|-----------|--|
| (including name of security)   | (b)Book value  |           | f-year market value                    |
| (1)Financial derivatives   |                |           |  |
| (2)Closely-held equity interests (3)Other  |                |           |  |
| (A) SURGICAL ASSOCIATES ENDOSCOPY CENTER LLC   | 502,775        |           | С                                      |
| (B) ASSETS LIMITED TO USE - AVERA POOLED INVESTMENTS   | 72,048,238     |           | F                                      |
| (C) INVESTMENT IN AVERA HEALTH FOUNDATION  | 2,676,307      |           | F                                      |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12)  Part VIII Investments—Program Related. See |                |           |  |
| (a) Description of investment type   | (b) Book value | (c) Metho | od of valuation<br>f-year market value |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )  |                |           |  |
| Part IX Other Assets. See Form 990, Part X, lin  |                |           |  |
| (a) Descrip  | tion           |           | (b) Book value                         |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1:  |                |           |  |
| Part X Other Liabilities. See Form 990, Part X   |                |           |  |
| 1 (a) Description of Liability Federal Income Taxes  | (b) A mount    |           |  |
| ESTIMATED THIRD-PARTY PAYOR SETTLEMENTS  | 2,870,000      |           |  |
| INTEREST RATE SWAP AGREEMENT   | 1,315,236      |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
|  |                |           |  |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25 ) 🕨  | 4,185,236      |           |  |

| -61 | Reconciliation of Change in Net Assets from Form 990 to Financial Stateme                      | 1115    |             |
|-----|--|---------|-------------|
| 1   | Total revenue (Form 990, Part VIII, column (A), line 12)                                       | 1       | 159,844,388 |
| 2   | Total expenses (Form 990, Part IX, column (A), line 25)  | 2       | 151,349,705 |
| 3   | Excess or (deficit) for the year Subtract line 2 from line 1                                   | 3       | 8,494,683   |
| 4   | Net unrealized gains (losses) on investments   | 4       | 6,807,517   |
| 5   | Donated services and use of facilities   | 5       |             |
| 6   | Investment expenses  | 6       |             |
| 7   | Prior period adjustments   | 7       |             |
| 8   | Other (Describe in Part XIV)   | 8       | 216,341     |
| 9   | Total adjustments (net) Add lines 4 - 8  | 9       | 7,023,858   |
| 10  | Excess or (deficit) for the year per financial statements Combine lines 3 and 9                | 10      | 15,518,541  |
| Par | Reconciliation of Revenue per Audited Financial Statements With Revenue                        | er Ret  |             |
| 1   | Total revenue, gains, and other support per audited financial statements                       | 1       | 167,672,891 |
| 2   | Amounts included on line 1 but not on Form 990, Part VIII, line 12                             |         |             |
| а   | Net unrealized gains on investments  |         |             |
| b   | Donated services and use of facilities   |         |             |
| C   | Recoveries of prior year grants  |         |             |
| d   | Other (Describe in Part XIV)   |         |             |
| e   | Add lines <b>2a</b> through <b>2d</b>  | 2e      | 9,170,995   |
| 3   | Subtract line <b>2e</b> from line <b>1</b>   | 3       | 158,501,896 |
| 4   | Amounts included on Form 990, Part VIII, line 12, but not on line 1                            |         |             |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b . 4a                          |         |             |
| b   | Other (Describe in Part XIV) 4b 1,342,492  |         |             |
| C   | Add lines <b>4a</b> and <b>4b</b>  | 4c      | 1,342,492   |
| 5   | Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)  | 5       | 159,844,388 |
|     | Reconciliation of Expenses per Audited Financial Statements With Expenses                      | s per R |             |
| 1   | Total expenses and losses per audited financial statements                                     | 1       | 151,624,313 |
| 2   | Amounts included on line 1 but not on Form 990, Part IX, line 25                               |         |             |
| а   | Donated services and use of facilities   |         |             |
| ь   | Prior year adjustments   | 1       |             |
| c   | Other losses   | 1       |             |
| d   | Other (Describe in Part XIV)   | 1       |             |
| e   | Add lines 2a through 2d  | 2e      | 283,865     |
| 3   | Subtract line <b>2e</b> from line <b>1</b>   | 3       | 151,340,448 |
| 4   | Amounts included on Form 990, Part IX, line 25, but not on line 1:                             |         |             |
| а   | Investment expenses not included on Form 990, Part VIII, line 7b 4a                            | ]       |             |
| b   | Other (Describe in Part XIV) 4b 9,257  | ]       |             |
| c   | Add lines <b>4a</b> and <b>4b</b>  | 4c      | 9,257       |
| 5   | Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18) | 5       | 151,349,705 |
|     |  |         |             |

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

| Identifier   | Return Reference | Explanation   |
|--|------------------|---|
|  | PART IV, LINE 2B | THE ORGANIZATION HOLDS FUNDS IN TRUST ON BEHALF OF ITS RESIDENTS  |
| DESCRIPTION OF INTENDED USE<br>OF ENDOWMENT FUNDS      | PART V, LINE 4   | THE ORGANIZATION'S ENDOWMENTS CONSIST OF A PORTION OF THEIR INTEREST IN THE NET ASSETS OF THE AVERA HEALTH FOUNDATION THE AVERA HEALTH FOUNDATION INCLUDES ENDOWMENT FUNDS WHICH HAVE BEEN ESTABLISHED FOR A VARIETY OF PURPOSES AS REQUIRED BY GENERALLY ACCEPTED ACCOUNTING PRINCIPLES, NET ASSETS ASSOCIATED WITH ENDOWMENT FUNDS, INCLUDING FUNDS DESIGNATED BY THE BOARD OF DIRECTORS TO FUNCTION AS ENDOWMENTS (IF ANY), ARE CLASSIFIED AND REPORTED BASED ON THE EXISTENCE OR ABSENCE OF DONOR-IMPOSED RESTRICTIONS THE ORGANIZATION'S PERMANENTLY RESTRICTED ENDOWMENT FUNDS ARE DONOR RESTRICTED THE ORGANIZATION CURRENTLY DOES NOT HAVE ANY BOARD-DESIGNATED ENDOWMENT FUNDS |
| DESCRIPTION OF UNCERTAIN<br>TAX POSITIONS UNDER FIN 48 | PART X           | THE CENTER HAS IMPLEMENTED THE PROVISIONS OF FASB ACCOUNTING STANDARDS CODIFICATION TOPIC ASC 740-10 THE CENTER UNDERGOES AN ANNUAL ANALYSIS OF ITS VARIOUS TAX POSITIONS, ASSESSING THE LIKELIHOOD OF THOSE POSITIONS BEING UPHELD UPON EXAMINATION WITH RELEVANT TAX AUTHORITIES, AS DEFINED BY ASC 740-10 FOR THE YEARS ENDED JUNE 30, 2011 AND 2010, THE UNRECOGNIZED TAX BENEFIT ACCRUAL WAS ZERO  |
| PART XI, LINE 8 - OTHER<br>ADJUSTMENTS                 |                  | CAPITAL TRANSFER -473,387 CHANGE IN FAIR VALUE OF INTEREST RATE SWAP 243,793 BOOK/TAX ADJUSTMENT ON INVESTMENT IN ENDOSCOPY LLC 512,756 LOSS FOR RETIREMENT OF DEBT -42,706 DECREASE IN NONCONTROLLING INTEREST -24,115   |
| PART XII, LINE 2D - OTHER<br>ADJUSTMENTS               |                  | LOSS FROM RETIREMENT OF DEBT RECORDED AS REVENUE FOR FINANCIAL STATEMENTS -42,706 SURGICAL ASSOCIATES ENDOSCOPY CLINIC LLC INCOME INCLUDED IN CONSOLIDATED F/S 2,674,261 CHANGE IN FAIR VALUE OF INTEREST RATE SWAPS RECORDED IN REVENUE FOR F/S 243,793 RECLASS OF ACCUM LOSSES ON INTEREST RATE SWAPS RECORDED IN REVENUE FOR F/S -70,867 ELIMINATIONS REPORTED FOR CONSOLIDATED FINANCIAL STATEMENTS -441,003  |
| PART XII, LINE 4B - OTHER<br>ADJUSTMENTS               |                  | AUXILIARY REVENUE NOT RECORDED FOR FINANCIAL STATEMENT PURPOSES 18,017 INVESTMENT INCOME REPORTED IN FUND BALANCE FOR FINANCIAL STATEMENTS 108 CHANGE IN INVESTMENT IN SAEC LLC REPORTED FOR TAX PURPOSES 474,867 CHANGE IN INTEREST IN FOUNDATION RECORDED IN FUND BALANCE FOR F/S 849,500   |
| PART XIII, LINE 2D - OTHER<br>ADJUSTMENTS              |                  | SURGICAL ASSOCIATES ENDOSCOPY CLINIC LLC EXPENSES PART OF CONSOLIDATED F/S 724,868 ELIMINATIONS REPORTED FOR CONSOLIDATED FINANCIAL STATEMENTS -441,003   |
| PART XIII, LINE 4B - OTHER ADJUSTMENTS                 |                  | AUXILIARY EXPENSES NOT RECORDED FOR FINANCIAL STATEMENT PURPOSES 9,257  |

### OMB No 1545-0047

Open to Public Inspection

### **SCHEDULE H** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, question 20. ► Attach to Form 990. ► See separate instructions.

Hospitals

Name of the organization AVERA ST LUKE'S

**Employer identification number** 

|     |  |   |                                     |  |                                  | 0224598                         |         |                  |          |
|-----|--|---|-------------------------------------|--|----------------------------------|---------------------------------|---------|------------------|----------|
| P   | art I Financial Assista  | nce and C                                       | <u>ertain Oth</u>                   | er Community Be                        | nefits at Cost                   |                                 |         |                  |          |
|     | D 111  |   |                                     |  | CHALL III I                      | . Г                             |         | Yes              | No       |
| 1a  | <del>-</del>   |   |                                     |  | f "No," skip to questio          | n 6a.                           | 1a      | Yes              |          |
| b   | If "Yes," is it a written policy   |   |                                     |  |                                  |                                 | 1b      | Yes              |          |
| 2   | If the organization has multip<br>assistance policy to its vario                                     |   |                                     |  | describes application o          | of the financial                |         |                  |          |
|     | Applied uniformly to all ho  | spitals   |                                     | Applied uniformly                      | to most hospitals                |                                 |         |                  |          |
|     | Generally tailored to indiv  | ıdual hospita                                   | ls                                  |  |                                  |                                 |         |                  |          |
| 3   | Answer the following based o organization's patients during  |   |                                     | nce eligibility criteria t             | hat applied to the large         | st number of the                |         |                  |          |
| а   | Does the organization use Fe<br>income individuals? If "Yes,"  |   |                                     |  |                                  |                                 | 3a      | Yes              |          |
|     |  |   | о% Г                                | Other                                  | <b>%</b>                         | <i>`</i>                        | Ja      | 165              |          |
|     |  |   |                                     |  |                                  |                                 |         |                  |          |
| b   | Does the organization use FP   |   |                                     |  |                                  | dividuals? If                   |         |                  |          |
|     | "Yes," indicate which of the fo  | ollowing is the                                 | e ramily incor                      | ne ilmit for eligibility fo            | r discounted care .              |                                 | 3b      | Yes              |          |
|     |  | <b>Г</b> 30                                     | о% <b>Г</b>                         | 350% <b>Г</b> 40                       | 0% 🔽 Other_                      | 0.0 %                           |         |                  |          |
| c   | If the organization does not u<br>determining eligibility for free<br>test or other threshold, regan | or discounte                                    | d care Inclu                        | de in the description w                | hether the organizatior          |                                 |         |                  |          |
| 4   | 5  |   |                                     |  |                                  | uring the tax year              | 4       | Yes              |          |
| 5a  | provide for free or discounted  Did the organization budget amount                                   |   |                                     | =                                      |                                  | / vear?                         | -       |                  | İ        |
| b   | If "Yes," did the organization   |   |                                     |  |                                  |                                 | 5a      | Yes              | <u> </u> |
| C   | If "Yes" to line 5b, as a resul  |   | ·                                   |  | _                                | F                               | 5b      |                  | No       |
| ٠   | care to a patient who was elig   |   |                                     |  |                                  |                                 | 5c      |                  |          |
| 6a  | Does the organization prepar   |   |                                     | ort during the tax                     |                                  |                                 | 6a      | Yes              |          |
| e h | year?  |   |                                     | ublic 2                                |                                  | Ī                               | <u></u> | L                |          |
| OD  | Complete the following table   |   | -                                   |  | Instructions Do not s            | uhmit thoso                     | 6b      | Yes              |          |
|     | worksheets with the Schedule   |   | ksneets prov                        | idea iii tile Schedule II              | mstructions Do not's             | ubiliit tilese                  |         |                  |          |
| 7   | Financial Assistance and C   | ertain Other                                    | Community E                         | Benefits at Cost                       |                                  | L                               |         |                  |          |
|     | Financial Assistance and<br>Means-Tested<br>Government Programs                                      | (a) Number of activities or programs (optional) | (b) Persons<br>served<br>(optional) | (c) Total community<br>benefit expense | (d) Direct offsetting<br>revenue | (e) Net community be<br>expense | enefit  | (f) Perototal ex |          |
| а   | Financial Assistance at cost (from Worksheets 1 and 2)   |   | 1,307                               | 1,622,118                              |                                  | 1,622                           | 2,118   | 1                | 110 %    |
| b   | Unreimbursed Medicaid (from Worksheet 3, column a)   |   | 8,493                               | 7,849,926                              | 7,623,494                        |                                 | 5,432   |                  | 150 %    |
| c   | Unreimbursed costs—other   |   | 3,133                               | ,,0,5,520                              | .,023,131                        | 220                             | ,       |                  |          |
|     | means-tested government programs (from Worksheet 3, column b)  |   | 406                                 | 870,214                                | 805,936                          | 64                              | ,278    | 0                | 040 %    |
| d   | <b>Total</b> Financial Assistance and Means-Tested Government  |   |                                     |  |                                  |                                 |         |                  |          |
|     | Programs   |   | 10,206                              | 10,342,258                             | 8,429,430                        | 1,912                           | 2,828   | 1                | 300 %    |
| e   | Other Benefits Community health improvement services and community benefit operations (from          |   |                                     |  |                                  |                                 |         |                  |          |
| f   | (Worksheet 4) Health professions education   |   | 35,364                              | 468,948                                | 90,093                           | 378                             | 3,855   | 0                | 260 %    |
|     | (from Worksheet 5)   |   | 304                                 | 210,410                                | 5,090                            | 205                             | ,320    | 0                | 140 %    |
| g   | Subsidized health services (from Worksheet 6)  |   | 13,168                              | 4,067,079                              | 2,176,318                        | 1,890                           | ),761   | 1                | 290 %    |
| h   | Research (from Worksheet 7)  |   | ·                                   |  |                                  |                                 |         |                  |          |
| i   | Cash and in-kind contributions to community groups   |   |                                     |  |                                  |                                 |         |                  |          |
|     | (from Worksheet 8)   |   | 46                                  | 26,920                                 |                                  |                                 | ,920    |                  | 020 %    |
| -   | Total Other Benefits  Total Add lines 7d and 71  |   | 48,836<br>59,042                    | 4,773,357                              | 2,271,501                        | 2,501<br>4 414                  | _       |                  | 710 %    |

|           | rt II Community Buildir   | a Activitie  | e during the  | tay year and de                       | scribe ir                            | Dart V                 | T how its community  | v bu         |                                    | age <b>z</b>   |
|-----------|---|--|---|---------------------------------------|--------------------------------------|------------------------|--|--------------|------------------------------------|----------------|
| Ра        | activities during the   |  |   |                                       |                                      |                        |  |              |                                    | ealth          |
|           | of the communities i  | t serves.  (a) Number of activities or programs (optional) | (b) Persons<br>served (optional)                            | (c) Total community building expense  |                                      | rect offset<br>revenue | (e) Net communi<br>building expense  |              | (f) Pero<br>total ex               |                |
| 1         | Physical improvements and housing   | (optional)   |   |                                       |                                      |                        |  |              |                                    |                |
| 2         | Economic development  |  |   |                                       |                                      |                        |  |              |                                    |                |
| 3         | ·   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 4         | Community support   |  |   |                                       |                                      |                        |  | 1            |                                    |                |
| 5         | Environmental improvements  Leadership development and training   |  |   |                                       |                                      |                        |  | $\dashv$     |                                    |                |
| 6         | for community members Coalition building  |  |   |                                       |                                      |                        |  |              |                                    |                |
| 7         | Community health improvement advocacy   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 8<br>9    | Workforce development Other   |  |   | F22.01                                | _                                    |                        | F22  | 015          |                                    | 260.0/         |
| 10        | Total   |  |   | 533,01<br>533,01                      |                                      |                        |  | ,015<br>,015 |                                    | 360 %<br>360 % |
| Par       | Bad Debt, Medicar   | e, & Collec  | tion Practic  | · · · · · · · · · · · · · · · · · · · | - 1                                  |                        | ,  | ,            |                                    |                |
| Soct      | ion A. Bad Debt Expense   |  |   |                                       |                                      |                        |  |              |                                    | T              |
| эесс<br>1 | Did the organization report bac   | d debt expense   | e in accordance   | e with Heathcare Fir                  | nancıal M                            | anagem                 | ent Association  |              | Yes                                | No             |
|           | Statement No 15?  |  |   |                                       |                                      |                        |  | 1            | Yes                                | —              |
| 2<br>3    | Enter the amount of the organi  |  |   | •                                     |                                      | 2                      | 2,008,831  |              |                                    |                |
| 3         | Enter the estimated amount of attributable to patients eligible   |  |   |                                       | olicy .                              | 3                      |  |              |                                    |                |
| 4         | Provide in Part VI the text of t<br>In addition, describe the costi<br>rationale for including a portio | ng methodolog  | gy used in dete   | rmining the amount                    |                                      |                        |  |              |                                    |                |
| Sect      | ion B. Medicare   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 5         | Enter total revenue received fr   | om Medicare  | (ıncludıng DSH  | and IME)                              |                                      | 5                      | 43,457,262   |              |                                    |                |
| 6         | Enter Medicare allowable cost   | s of care relat  | ing to payment  | s on line 5                           |                                      | 6                      | 44,143,859   |              |                                    |                |
| 7         | Subtract line 6 from line 5 Th  | •  | ` ,   |                                       |                                      | 7                      | -686,597   |              |                                    |                |
| 8         | Describe in Part VI the extent<br>Also describe in Part VI the co<br>Check the box that describes       | osting method  | ology or source   |                                       |                                      |                        |  |              |                                    |                |
|           | Cost accounting system  | Γc。  | st to charge ra   | tio                                   | Other                                |                        |  |              |                                    |                |
| Sect      | ion C. Collection Practices   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 9a        | Does the organization have a v  | written debt co  | llection policy   | ?                                     |                                      |                        |  | 9a           | Yes                                |                |
| b         | If "Yes," does the organization patients who are known to qua   | lify for charity   | care or financi   | al assistance? Des                    |                                      |                        |  | 9b           | Yes                                |                |
| Pai       | t IV Management Com   |  |   |                                       |                                      |                        |  |              |                                    |                |
|           | (a) Name of entity  | (E   | <ul> <li>Description of pi<br/>activity of entit</li> </ul> |                                       | (c) Organi:<br>profit % o<br>ownersh | r stock                | (d) Officers, directors,<br>trustees, or key<br>employees' profit %<br>or stock ownership% | pro          | e) Physic<br>ofit % or<br>ownershi | r stock        |
|           | SURGICAL ASSOCIATES ENDOSCOPY<br>IC LLC   | ENDOSCOPY PR   | OCEDURES  |                                       | į.                                   | 51 000 %               |  |              | 49 (                               | 000 %          |
| 2         |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 3         |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 4         |   |  |   |                                       |                                      |                        |  | +            |                                    |                |
| 5         |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 6         |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 7         |   |  |   |                                       |                                      |                        |  | +            |                                    |                |
| 8         |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 9         |   |  |   |                                       |                                      |                        |  | +            |                                    |                |
| 10        |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 11        |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 12        |   |  |   |                                       |                                      |                        |  |              |                                    |                |
| 13        |   |  |   |                                       |                                      |                        |  |              |                                    |                |

| Part V Facility Information  |                   |                  |               |                   |                          |                   |             |          |                  |
|--|-------------------|------------------|---------------|-------------------|--------------------------|-------------------|-------------|----------|------------------|
| Section A. Hospital Facilities (list in order of size, measured by total revenue per facility, from largest to smallest) | Licensed hospital | General medical  | Children's ho | Teaching hospital | Critical access hospital | Research facility | ER-24 hours | ER-other |                  |
| How many hospital facilities did the organization operate during the tax year?1  | spital            | tical & surgical | hospital      | epital            | se hospital              | olity             |             |          |                  |
| Name and address   |                   |                  |               |                   |                          |                   |             |          | Other (Describe) |
| 1 AVERA ST LUKE'S HOSPITAL<br>305 S STATE STREET<br>ABERDEEN,SD 57401  | ×                 | Х                |               |                   |                          |                   | Х           |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  | -                 |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |
|  |                   |                  |               |                   |                          |                   |             |          |                  |

| Part V Facility Information (continued)  |                             |  |  |  |
|--|-----------------------------|--|--|--|
| Section C. Other Facilities That Are Not Licensed, Registere (list in order of size, measured by total revenue per facility, from la | •                           |  |  |  |
| How many non-hospital facilities did the organization operate during   | g the tax year?             |  |  |  |
| Name and address  See Additional Data Table  | Type of Facility (Describe) |  |  |  |
|  | Schedule H (Form 990) 2010  |  |  |  |
|  |                             |  |  |  |
|  |                             |  |  |  |

Schedule H (Form 990) 2010 Page 8

#### Part VI Supplemental Information

Complete this part to provide the following information

Required descriptions. Provide the description required for Part I, lines 3c, 6a, and 7, Part II, Part III, lines 4, 8, and 9b, and Part V, Section B, lines 1j, 3, 4, 5c, 6i, 7, 11h, 13g, 15e, 16e, 17e, 18d, 19d, 20, and 21

- 2 **Needs assessment.** Describe how the organization assesses the health care needs of the communities it serves, in addition to any needs assessments reported in Part V, Section B
- Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy
- 4 **Community information.** Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves
- Promotion of community health. Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (e.g., open medical staff, community board, use of surplus funds, etc.)
- Affiliated health care system. If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served
- 7 **State filing of community benefit report.** If applicable, identify all states with which the organization, or a related organization, files a community benefit report

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART I, LINE 3C TO DETERMINE ELIGIBILITY FOR CHARITY CARE, AVERA ST LUKE'S HAS DEVELOPED A TEST WHICH UTILIZES A COMBINATION OF HOUSEHOLD INCOME, HOUSEHOLD ASSETS, AND ALSO CONSIDERS UNPAID PAST AND ONGOING MEDICAL EXPENSES CHARITY DISCOUNT MAY RANGE FORM 0 - 100% DEPENDING ON SCORE |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART I, LINE 6A OUR COMMUNITY BENEFIT REPORT IS CONTAINED IN A REPORT PREPARED BY AVERA HEALTH, A RELATED ORGANIZATION IT IS AVAILABLE THROUGH THE WEBSITE AND REQUESTED MAILING, AND IS FILED WITH THE CATHOLIC HEALTH ASSOCIATION |

| Identifier | ReturnReference | Explanation                                     |
|------------|-----------------|---|
|            |                 | PART I, LINE 7 A COMBINATION OF COSTING         |
|            |                 | METHODOLOGY WAS USED TO CALCULATE THE AMOUNT    |
|            |                 | REPORTED IN THE TABLE A COST TO CHARGE RATIO    |
|            |                 | DERIVED FROM WORKSHEET 2, RATIO OF PATIENT CARE |
|            |                 | COST-TO-CHARGES WAS USED TO CALCULATE CHARITY   |
|            |                 | CARE AT COST, UNREIMBURSED MEDICAID AND MEANS-  |
|            |                 | TESTED GOVERNMENT PROGRAM EXPENSES SUBSIDIZE    |
|            |                 | HEALTH WAS CALCULATED BASED ON ACTUAL           |
|            |                 | COST/LOSS FOR ALL OTHER AMOUNTS, COSTS AND      |
|            |                 | REVENUES AS REFLECTED BY THE GENERAL LEDGER     |
|            |                 | SYSTEM WERE USED                                |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | PART I, LINE 7G RURAL HEALTH CLINIC EXPENSES OF<br>\$2,112,011 ARE INCLUDED IN SUBSIDIZED HEALTH<br>SERVICES |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | PART I, L7 COL(F) BAD DEBT EXPENSE OF \$4,591,607 IS INCLUDED ON FORM 990, PART IX, LINE 25, COLUMN (A) BUT EXCLUDED FOR PURPOSES OF CALCULATING THIS PERCENTAGE |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
|            |                 | PART II OTHER COMMUNITY BUILDING ACTIVITIES REPORTED ON LINE 9 INCLUDE MONETARY AND IN-KIND DONATIONS TO COMMUNITY ORGANIZATIONS TO SUPPORT THE NEEDS OF THE COMMUNITY BEYOND HEALTHCARE THESE CONTRIBUTIONS STRENGTHEN THE COMMUNITY BY FOCUSING ON UNDERLYING CAUSES OF HEALTH CARE ISSUES |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | PART III, LINE 4 COSTING METHODOLOGY USED TO REPORT BAD DEBT EXPENSE (AT COST) WAS A COST TO CHARGE RATIO AS OUTLINED IN WORKSHEET 2 RATIO OF PATIENT CARE COSTS TO CHARGES BAD DEBT EXPENSE IS REPORTED NET OF DISCOUNTS AND CONTRACTUAL ALLOWANCES A PAYMENT ON AN ACCOUNT PREVIOUSLY WRITTEN OFF REDUCES BAD DEBT EXPENSE IN THE CURRENT YEAR NOTE FROM FINANCIAL STATEMENT PATIENT AND RESIDENT RECEIVABLES ARE UNCOLLATERALIZED PATIENT, RESIDENT AND THIRD-PARTY PAYOR OBLIGATIONS PAYMENTS OF PATIENT AND RESIDENT RECEIVABLES ARE ADVICE OR, IF UNSPECIFIED, ARE APPLIED TO THE SPECIFIC CLAIMS IDENTIFIED ON THE REMITTANCE ADVICE OR, IF UNSPECIFIED, ARE APPLIED TO THE EARLIEST UNPAID CLAIM UNPAID PATIENT AND RESIDENT RECEIVABLES, EXCLUDING AMOUNTS DUE FROM THIRD-PARTY PAYORS, WITH INVOICE DATES OVER 90 DAYS OLD FOR PATIENT RECEIVABLES AND 60 DAYS OLD FOR RESIDENT RECEIVABLES, HAVE INTEREST ASSESSED AT 1 5 PERCENT PER MONTH THE CARRYING AMOUNT OF PATIENT AND RESIDENT RECEIVABLES IS REDUCED BY A VALUATION ALLOWANCE THAT REFLECTS MANAGEMENT'S ESTIMATE OF AMOUNTS THAT WILL NOT |
|            |                 | BE COLLECTED FROM PATIENTS, RESIDENTS AND THIRD- PARTY PAYORS MANAGEMENT REVIEWS PATIENT AND RESIDENT RECEIVABLES BY PAYOR CLASS AND APPLIES PERCENTAGES TO DETERMINE ESTIMATED AMOUNTS THAT WILL NOT BE COLLECTED FROM THIRD PARTIES UNDER CONTRACTUAL AGREEMENTS AND AMOUNTS THAT WILL NOT BE COLLECTED FROM PATIENTS AND   |
|            |                 | RESIDENTS DUE TO BAD DEBTS MANAGEMENT CONSIDERS HISTORICAL WRITE OFF AND RECOVERY INFORMATION IN DETERMINING THE ESTIMATED BAD DEBT PROVISION MANAGEMENT ALSO REVIEWS ACCOUNTS TO DETERMINE IF CLASSIFICATION AS CHARITY CARE IS APPROPRIATE PART III, LINES 5, 6, AND 7 THE MEDICARE REVENUES RECEIVED (LINE 5),   |
|            |                 | ALLOWABLE COSTS (LINE 6), AND THE RESULTING SHORTFALL (LINE 7) DOES NOT INCLUDE A SIGNIFICANT PORTION OF THE ORGANIZATION'S EXPENSES THESE LINES REQUIRE USE OF THE MEDICARE COST REPORT AS PREPARED BY THE REQUIRED GUIDELINES WHICH DISALLOWS NUMEROUS COSTS OF HOSPITALS, PARTICULARLY IF THEY ARE PART OF AN INTEGRATED   |
|            |                 | SYSTEM SUCH AS AVERA ST LUKE'S THE ENTITY MUST FILE A HOME OFFICE COST REPORT WHICH "STEPS DOWN" OVERHEAD TO NON-COST REPORT ENTITIES DISPROPORTIONATELY TO ACTUAL ALLOWABLE SHARE AND ESSENTIALLY REMOVING THE COSTS FROM THE HOSPITAL'S COST REPORT ENTIRELY EXAMPLES OF NON-COST REPORT ENTITIES OPERATED BY AVERA ST LUKE'S   |
|            |                 | INCLUDE CLINICS, LONG-TERM CARE FACILITIES, AND OTHER HEALTH CARE RELATED BUSINESSES THERE ARE ALSO COSTS COMPLETELY DISALLOWED BY COST REPORT RULES SUCH AS BAD DEBT EXPENSE, MARKETING, CRNA'S, AND INTEREST EXPENSE DUE TO THESE EXCLUSIONS, ADDITIONAL SHORTFALL IS REALIZED  |

| Identifier | ReturnReference | Explanation                                       |
|------------|-----------------|---|
|            |                 | PART III, LINE 8 MEDICARE ALLOWABLE COSTS OF CARE |
|            |                 | ARE BASED ON THE MEDICARE COST REPORT THE         |
|            |                 | MEDICARE COST REPORT IS COMPLETED BASED ON THE    |
|            |                 | RULES AND REGULATIONS SET FORTH BY CMS AVERA ST   |
|            |                 | LUKE'S FOLLOWS THE CHA GUIDELINES IN REPORTING    |
|            |                 | COMMUNITY BENEFITS AND THEREFORE ANY MEDICARE     |
|            |                 | SHORTFALL (AS CALCULATED INCLUDING OUR NON-       |
|            |                 | COST REPORT ENTITIES) IS EXCLUDED FROM OUR        |
|            |                 | COMMUNITY BENEFIT REPORT HOWEVER, MEDICARE IS     |
|            |                 | THE ORGANIZATION'S LARGEST PAYER AND PATIENTS     |
|            |                 | WITH MEDICARE COVERAGE ARE ACCEPTED REGARDLESS    |
|            |                 | OF WHETHER OR NOT A SURPLUS OR DEFICIT IS         |
|            |                 | REALIZED FROM PROVIDING THE SERVICES THIS BASIS   |
|            |                 | THEREFORE MEANS PROVIDING MEDICARE SERVICES       |
|            |                 | PROMOTES ACCESS TO HEALTHCARE SERVICES WHICH      |
|            |                 | IS A KEY ADVANTAGE FOR OUR COMMUNITY              |

| Identifier | entifier ReturnReference Explanation |   |  |
|------------|--------------------------------------|---|--|
|            |                                      | PART III, LINE 9B IF THE PATIENT QUALIFIES FOR THE ORGANIZATION'S FINANCIAL ASSISTANCE POLICY FOR LOW-INCOME, UNINSURED PATIENTS AND IS COOPERATING WITH THE ORGANIZATION WITH REGARD TO EFFORTS TO SETTLE AN OUTSTANDING BILL WITHIN A REASONABLE TIME PERIOD, THE ORGANIZATION OR ITS AGENT SHALL NOT SEND, NOR INTIMATE THAT IT WILL SEND, THE UNPAID BILL TO ANY OUTSIDE COLLECTION AGENCY AT SUCH TIME AS THE ORGANIZATION SENDS THE UNCOLLECTED ACCOUNT TO AN OUTSIDE COLLECTION AGENCY, THE AMOUNT REFERRED TO THE AGENCY SHALL REFLECT THE REDUCED-PAYMENT LEVEL FOR WHICH THE PATIENT WAS ELIGIBLE UNDER THE ORGANIZATION'S FINANCIAL ASSISTANCE POLICY FOR LOW-INCOME UNINSURED PATIENTS AVERA ST LUKE'S DOES NOT REPORT ANY DATA TO ANY OF THE CREDIT AGENCIES, HOWEVER, THE COLLECTION AGENCIES AVERA ST LUKE'S UTILIZES MAY REPORT TO THE CREDIT AGENCIES ANY EXTENDED PAYMENT PLANS OFFERED BY THE HOSPITAL, OR THE HOSPITAL'S REPRESENTATIVE, IN SETTLING THE OUTSTANDING BILLS OF PATIENTS WHO QUALIFY FOR FINANCIAL ASSISTANCE SHALL BE INTEREST-FREE SO LONG AS THE REPAYMENT SCHEDULE IS MET |  |

| Identifier | ReturnReference | Explanation   |  |  |
|------------|-----------------|---|--|--|
|            |                 | PART VI, LINE 2 HEALTH CARE NEEDS ARE ASSESSED THROUGH VARIOUS METHODS GIVEN ABERDEEN IS A REGIONAL CENTER/HUB AND THE THIRD LARGEST CITY IN SOUTH DAKOTA, AVERA ST LUKE'S IS INTEGRALLY INVOLVED WITH COMMUNITY ORGANIZATIONS, UNIVERSITIES/COLLEGES, SCHOOLS, STATE PROGRAMS AND LOCAL GOVERNMENTS THE NEXT LARGEST HOSPITAL IS 100 MILES FROM ABERDEEN AND MOST OF THE TOWNS WITHIN OUR REGION HAVE A POPULATION OF LESS THAN 2,000 BY WORKING WITH ALL IN OUR REGION, WE ARE ABLE TO DETERMINE HEALTH NEEDS AND PROVIDE PROGRAMS AND SOLUTIONS WHERE POSSIBLE ON A MORE FORMAL BASIS, OUR SYSTEM IS PRESENTLY ORGANIZING AND CONDUCTING A COMMUNITY NEEDS ASSESSMENT ADDITIONALLY, WE ARE PARTICIPATING IN A COMMUNITY NEEDS ASSESSMENT WITH NORTHERN STATE UNIVERSITY MANY OF OUR HEALTHCARE PROFESSIONALS IN THE AREA OF SOCIAL WORK, DIABETES, HOME HEALTH AND HOSPICE ALSO PROVIDE VALUABLE INSIGHT TO COMMUNITY AND REGIONAL NEEDS |  |  |

| ReturnReference | Explanation  |  |
|-----------------|--|--|
|                 | PART VI, LINE 3 THE ORGANIZATION UTILIZES VARIOUS METHODS ADMITTING AREAS HAVE SIGNS/POSTERS NOTING CHARITY CARE AND FINANCIAL ASSISTANCE AVERA ST LUKE'S AND AVERA HEALTH UTILIZE THE INTERNET TO ADDRESS FINANCIAL ASSISTANCE SOCIAL WORKERS ARE IN DIRECT CONTACT WITH PATIENTS AND MAKE REFERRALS TO THE BUSINESS OFFICE FOR FINANCIAL ASSISTANCE AND IN MANY CASES, WORK DIRECTLY WITH THE PATIENT ON VARIOUS GOVERNMENT PROGRAMS WHICH MAY BE AVAILABLE AND HELP WITH APPLICATIONS FOR THOSE WHO RECEIVE BILLS FOR SERVICES AND HAVE CONCERNS ABOUT THEIR ABILITY TO PAY, FINANCIAL COUNSELORS WORK DIRECTLY WITH THEM ON FINANCIAL ASSISTANCE WE HAVE BROCHURES AVAILABLE TO ALL AND TREAT ALL WITHOUT REGARD TO THEIR ABILITY TO PAY |  |
|                 |  |  |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
| Identifier |                 | Explanation  PART VI, LINE 4 ABERDEEN IS THE THIRD LARGEST CITY IN SOUTH DAKOTA THE RECENT 2010 CENSUS REFLECTED A POPULATION OF APPROXIMATELY 26,000 OUR PRIMARY SERVICE AREA CONSISTS OF THE FOLLOWING COUNTIES BROWN, MARSHALL, DAY, FAULK, EDMUNDS, MCPHERSON, SPINK AND DICKEY COUNTY IN NORTH DAKOTA THE POPULATION OF THIS AREA IS APPROXIMATELY 64,000 OUR SECONDARY SERVICE AREA INCLUDES OTHER CLOSE BY COUNTIES THIS LARGE SERVICE AREA IS DUE TO OUTREACH AND THE SCOPE OF SPECIALTY SERVICES OFFERED BY AVERA ST LUKE'S FOR WHICH IF NOT OFFERED, A PATIENT WOULD TRAVEL UP TO 200 MILES FOR THE SAME SERVICE GIVEN WE ARE A RURAL COMMUNITY IN THE TRUEST SENSE, WE HAVE A VERY AGED POPULATION MANY OF THE PATIENTS WITHIN THIS REGION ARE MEDICARE AGE THE CLOSEST HOSPITAL IS 40 TO 100 MILES AWAY AND HAVE LIMITED SERVICES AND ARE CRITICAL ACCESS HOSPITALS SERVED BY LIMITED PHYSICIANS PATIENT DEMOGRAPHICS WITHIN THE REGION WOULD INDICATE THAT AFTER YOU CONSIDER THOSE PATIENTS ADMITTED TO THE SMALLER HOSPITALS, THE MAJORITY OF THE REST SEEK SERVICES AT AVERA ST LUKE'S THE POPULATION IN THE PRIMARY SERVICE COUNTIES RANGE FROM 2,459 TO 36,531 CENSUS DATA FOR 2010 AND 2009 ESTIMATES CONTAINS MANY DATA ELEMENTS, THEREFORE, WILL COMMENT ON BROWN COUNTY (LOCATION OF AVERA ST LUKE'S), SPINK COUNTY (SECOND LARGEST IN PRIMARY SERVICE AREA WITH GROWTH) AND MCPHERSON COUNTY (DUE TO AGED POPULATION) % CHANGE IN POP % OVER 65 NON- WHITE POP % STATE OF SD 7 6% 14 4 12 1 BROWN COUNTY 3 02 16 5 5 5 SPINK COUNTY -12 07 19 8 31 MCPHERSON COUNTY -15 32 30 0 07MEDIAN HOUSEHOLD INCOMESTATE OF SD 46,244BROWN COUNTY 43,140SPINK COUNTY 41,918MCPHERSON |
|            |                 | (SECOND LARGEST IN PRIMARY SERVICE AREA WITH GROWTH) AND MCPHERSON COUNTY (DUE TO AGED POPULATION) % CHANGE IN POP % OVER 65 NON-WHITE POP % STATE OF SD 7 6% 14 4 12 1BROWN COUNTY 3 02 16 5 5 5 SPINK COUNTY -12 07 19 8 3 1MCPHERSON COUNTY -15 32 30 0 07MEDIAN HOUSEHOLD INCOMESTATE OF SD 46,244BROWN   |
|            |                 | APPROXIMATELY 50% OF TOTAL ADMISSIONS MEDICAID ADMISSIONS, INCLUDING BABIES, TOTALED 790 OR 12% OF ALL ADMISSIONS IN ADDITION TO MEDICARE AND MEDICAID, THERE IS A COUNTY INDIGENT PROGRAM WHICH RESULTED IN APPROXIMATELY \$1,120,000 OF ASSISTANCE AT CHARGE AND WAS FOR 164 PATIENTS FROM AN UNEMPLOYMENT STANDPOINT, SOUTH DAKOTA AND OUR REGION HAS FAIRED MUCH BETTER THAN THE US WITHIN THE PRIMARY SERVICE AREA, CURRENT UNEMPLOYMENT RATES RANGE FROM A LOW OF 4 2% IN BROWN COUNTY TO A HIGH OF 9 1% IN DAY COUNTY  |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART VI, LINE 6 AVERA ST LUKE'S IS A REGIONAL FACILITY WITHIN AVERA HEALTH SYSTEM WE ARE A  |
|            |                 | HEALTH MINISTRY COSPONSORED BY THE BENEDICTINE SISTERS OF YANKTON, SOUTH DAKOTA AND THE   |
|            |                 | PRESENTATION SISTERS OF ABERDEEN, SOUTH DAKOTA OUR HEALTH MINISTRY IS ROOTED IN THE GOS PEL AND   |
|            |                 | REQUIRES US TO MAKE A POSITIVE IMPACT IN THE LIVES AND HEALTH OF PERSONS AND COMMU NITIES BY  |
|            |                 | PROVIDING QUALITY SERVICES GUIDED BY CHRISTIAN VALUES AVERA ST LUKE'S VISION I S TO BE AN EXCEPTIONAL HEALTH CARE ORGANIZATION FOR                |
|            |                 | PATIENTS TO RECEIVE CARE, PHYSICIANS TO PRACTICE  |
|            |                 | AND EMPLOYEES TO WORK THE ORGANIZATION'S VALUES ARE COMPASSION, HOSPITALITY AN D STEWARDSHIP OUR GOVERNING BODY CONSISTS OF 16                    |
|            |                 | MEMBERS WHO ARE PHYSICIANS, COMMUNITY AND REGIONAL RESIDENTS AND SISTER REPRESENTATIVES   |
|            |                 | FROM THE PRESENTATION AND BENEDICTINE ORDERS IN ADDITION, TWO EMPLOYEES (ONE PHYSICIAN AND  |
|            |                 | THE CEO) SERVE ON THE BOARD THE GOVERNING BODY INCLUDED ONE SISTER WHO REPRESENTS BOTH ORDERS   |
|            |                 | AND IS A SYSTEM REPRESENTATIVE IN ADDITION TO THE GOVERNING BODY, WE HAVE VARIOUS ADVISORY  |
|            |                 | BOARDS THESE INCLUDE CITIZEN'S AD VISORY BOARD, FOUNDATION BOARD AND HOME HEALTH, HOSPICE, AND  |
|            |                 | PALLIATIVE CARE ADVISORY BOAR D MEDICAL STAFF PRIVILEGES CAN BE EXTENDED TO QUALIFIED   |
|            |                 | PHYSICIANS BASED ON RECEIVING APP ROVAL OF THEIR APPLICATION AND CREDENTIALS BY THE MEDICAL   |
|            |                 | DENTAL STAFF AND THEN THE HOSPIT AL GOVERNING<br>BODY THE HOSPITAL'S GOVERNING BODY THEN TAKES  |
|            |                 | INTO ACCOUNT OTHER FACTORS RELATED TO OVERALL COMMUNITY NEED AND HOW A PHYSICIAN WOULD  |
|            |                 | IMPACT THE HOSPITAL'S OVERALL ABI LITY TO FULFILL THE MISSION AVERA ST LUKE'S MISSION AND VALUES  |
|            |                 | ENSURE OUR FOCUS IS ON THE PATIENT, FAMILY, EMPLOYEES, PHYSICIAN, THOSE IN NEED, VISITORS AND   |
|            |                 | OUR REGION AS A WHOLE THE VALUE OF STEWARDSHIP REQUIRES THE ORGANIZATION TO USE ALL RESOURCES   |
|            |                 | IN A WAY THAT FUL FILLS THE MISSION AND VALUES EACH YEAR, OUR OPERATING AND CAPITAL BUDGETS ARE   |
|            |                 | BASED ON VA RIOUS ASSUMPTIONS THAT IN THE END PROVIDE THE NEEDED RESOURCES AND TAKE INTO  |
|            |                 | ACCOUNT CHARI TY CARE, PATIENT CARE, TECHNOLOGY, EDUCATION, COMMUNITY SERVICES, EMPLOYEE BENEFIT  |
|            |                 | AND COM PENSATION PLANS AND PROGRAMS FOR MEETING THE REGION'S NEEDS ALL SURPLUS FUNDS ARE   |
|            |                 | USED AN D MAINTAINED TO PROVIDE FOR BOTH CURRENT AND FUTURE NEEDS SPECIFIC EXAMPLES OF  |
|            |                 | HOW WE FURT HER OUR EXEMPT PURPOSE INCLUDE BUT ARE NOT LIMITED TO THE FOLLOWING A THE ONLY  |
|            |                 | INPATIENT REHABILITATION UNIT WITHIN 200 MILES B THE ONLY INPATIENT PSYCHIATRIC UNIT WITHIN 200   |
|            |                 | MILESC INTERVENTIONAL CARDIOLOGY AND RADIOLOGY SERVICES THESE SERVICES ALLOWUS TO   |
|            |                 | MEET PAT IENT NEEDS WHEN CARE IS CRITICAL TO THEIR SURVIVAL AND MUST BE DELIVERED ON A VERY TIMELY BASIS D AIR AMBULANCE TO TRANSPORT PATIENTS TO |
|            |                 | OUR FACILITY OR 200 MILES TO TERTIARY FACI LITIES E END STAGE RENAL DISEASE PROGRAM WHICH SERVES  |
|            |                 | OUR BROAD REGION WITH THE NEXT CLOS EST FACILITY BEING 100 MILES AWAY ADDITIONALLY, WE EMPLOYEE A   |
|            |                 | FULL-TIME NEPHROLOGIST TO C ARE FOR THE PATIENTS ALONG WITH OTHERS WHO REQUIRE INTENSIVE  |
|            |                 | PHYSICIAN CARE F A 24 HOUR E MERGENCY ROOM WHICH TREATS ALL PATIENTS WITHOUT REGARD TO THE  |
|            |                 | ABILITY TO PAY THE ER IS ST AFFED BY PHYSICIANS 24 HOURS PER DAY G PROVISION OF A MULTITUDE OF  |
|            |                 | EDUCATIONAL AND TRAINI NG PROGRAMS FOR<br>HEALTHCARE PROFESSIONALS AND REGIONAL   |
|            |                 | RESIDENTS THE REGION WAS JUST AWARD ED AN AREA HEALTH EDUCATION CENTER BY THE SOUTH DAKOTA  |
|            |                 | SCHOOL OF MEDICINE AND WILL BE LOCA TED IN ABERDEEN THE AWARD WAS BASED ON APPLICATIONS   |
|            |                 | AND INTERVIEWS WITHIN THE STATE AND WAS A COLLABORATIVE EFFORT OF MANY HEALTHCARE AND   |
|            |                 | NON-HEALTHCARE ORGANIZATIONS WITHIN THE R<br>EGION WITH TWO BEING 100 MILES FROM ABERDEEN H<br>AVERA ST LUKE'S IS CURRENTLY A RURAL REFE RRAL     |
|            |                 | CENTER AND SOLE COMMUNITY HOSPITAL THE NEAREST LIKE HOSPITALS ARE TERTIARY FACILITIES 200 MILES   |
|            |                 | AWAY BY GROUND AND APPROXIMATELY 140 MILES BY AIR I AVERA ST LUKE'S PARTICIP ATES IN MANY   |
|            |                 | COMMUNITY ORGANIZATIONS AND EFFORTS TO BETTER THE REGION LEADERSHIP OF THE O RGANIZATION IS ON  |
|            |                 | BOARDS OF MANY EXEMPT ORGANIZATIONS (SALVATION ARMY, YMCA, FOUNDATIONS, COLLEGE/UNIVERSITY  |
|            |                 | ADVISORY BOARDS, YOUTH ADULT PARTNERSHIP OF<br>ABERDEEN) J OUR FOUNDATION BOARD WORKS   |
|            |                 | DILIGENTLY TO NOT ONLY ATTRACT OUTSIDE FUNDS BUT TO ENSURE THEY MEET THE NEED S OF OUR  |
|            |                 | ORGANIZATION AND OVERSEES THEIR USE KOUR<br>AUXILIARY AND VOLUNTEERS PROVIDE OPPOR TUNITIES   |
|            |                 | FOR OVER 400 INDIVIDUALS THE AUXILIARY PROVIDES ANNUAL SCHOLARSHIPS OF \$500 FOR STUDENTS   |
|            |                 | ENTERING HIGHER EDUCATION IN HEALTH RELATED FIELDS IN FISCAL YEAR 2011, 23,307 H OURS OF  |
|            |                 | SERVICE WERE PROVIDED TO AVERA ST LUKE'S BY VOLUNTEERS WHICH REDUCES COSTS L PRO VIDE   |
|            |                 | ASSISTANCE TO SMALL RURAL HOSPITALS (CRITICAL ACCESS HOSPITALS) WITHIN THE REGION THR OUGH  |
|            |                 | VARIOUS PROGRAMS, MANAGEMENT AGREEMENTS, COMPUTER SYSTEMS, EDUCATIONS AND OTHER SERVI   |
|            |                 | CES TO ASSIST IN KEEPING THEIR AREA'S PATIENTS IN THE LOCAL COMMUNITY WHEN POSSIBLE M REC   |
|            |                 | RUITMENT OF SPECIALISTS IN NEPHROLOGY, NEUROSURGERY, NEUROLOGY, CARDIOLOGY AND  |
|            |                 | PSYCHIATRY TO MEET THE REGION'S NEED IN ORDER TO ELIMINATE TRAVEL OF 200 MILES TO OBTAIN THESE SERVIC ES N DEVELOPMENT AND SUBSIDY OF VARIOUS     |
|            |                 | RURAL CLI   |

| Identifier | ReturnReference | Explanation  |
|------------|-----------------|--|
| Identifier |                 | NICS TO MEET NEEDS IN THOSE COMMUNITIES O DEVELOPMENT OF A LOCAL CLINIC TO PROVIDE PRIMAR Y HEALTH CARE (NOT URGENT OR EMERGENCY CARE) TO INDIVIDUALS REGARDLESS OF THEIR ABILITY TO PAY IN A SETTING THAT IS CONDUCIVE TO WALK-IN FOR A VERY MINIMAL COST (LESS THAN \$60) TH IS CLINIC IS STAFFED BY MID-LEVEL PROVIDERS (PA/NURSE PRACTIONERS) AND IS OPEN ON WEEKEND AND CERTAIN HOLIDAYS TO ALL AND INSURANCE BILLING IS PROVIDED P CHEMICAL ADDICTION SERVIC ES ON AN OUTPATIENT BASES ARE PROVIDED TO THE REGION AND STATE OUR WORTHMORE PROGRAM IS WELL KNOWN AND RESPECTED WITHIN THE REGION AND STATE AND IS THE CLOSEST PROGRAM WITHIN 150- 200 MILES WE CONTRACT WITH THE STATE FOR PATIENTS WHO MEET THEIR QUALIFICATION GUIDELINES AND WORK WITH GOVERNMENTAL AGENCIES WITHIN THE REGION AND STATE Q PROVIDE DRUG AND ALCO HOL PREVENTION PROGRAMS TO THE LOCAL SCHOOLS THROUGH VARIOUS CONTRACTS OUR INVOLVEMENT ST ARTED WHEN THE PREVIOUS PROVIDER DISCONTINUED THEIR CONTRACT R PROVIDE HOME CARE (HOMEMAK ER) SERVICES TO THE REGION THROUGH A STATE CONTRACT MANY YEARS AGO, THE STATE PROVIDED TH ESE SERVICES BUT DISCONTINUED THEIR DIRECT INVOLVEMENT AND OPTED FOR CONTRACTING WITH |
|            |                 | REGI ONAL PROVIDERS TO MEET THEIR NEEDS, AVERA ST LUKE'S THEN CONTRACTED WITH LOCAL PROVIDERS IN THE REAL RURAL AREAS OF THE REGION TO ENSURE COVERAGE COULD BE PROVIDED TO THEIR RESID ENTS   |

| Identifier | ReturnReference | Explanation   |
|------------|-----------------|---|
|            |                 | PART VI, LINE 7 THE COMMUNITIES IN WHICH AVERA OPERATES ALL HAVE UNIQUE HEALTH AND COMMUNITY BENEFIT NEEDS AND IN KEEPING WITH THE CATHOLIC HEALTHCARE ASSOCIATION GUIDELINES EACH HOSPITAL STRIVES TO MEET ITS COMMUNITY'S IDENTIFIED NEEDS THE AVERA CENTRAL OFFICE ADVOCATES FOR ALL ON COMMUNITY BENEFIT RELATED MATTERS OF STATE, REGIONAL, AND NATIONAL |
|            |                 | IMPORTANCE  |

Schedule H (Form 990) 2010

# Software ID: Software Version:

**EIN:** 46-0224598

Name: AVERA ST LUKE'S

# Form 990 Schedule H, Part V Section C. Other Facilities That Are Not Licensed, Registered, or Similarly Recognized as a Hospital Facility

| Recognized as a Hospital Facility  | 1  |
|--|--|
| Section C. Other Facilities That Are Not Licensed,<br>Registered, or Similarly Recognized as a Hospital Facility<br>(list in order of size, measured by total revenue per facility, from<br>largest to smallest) |  |
| How many non-hospital facilities did the organization operate  |  |
| during the tax year? <b>13</b>   |  |
|  | Type of Facility                             |
| Name and address   | (Describe)                                   |
| AVERA MOTHER JOSEPH MANOR<br>1002 N JAY STREET<br>ABERDEEN,SD 57401  | NURSING HOME, ASSISTED AND CONGREGATE LIVING |
| AVERA EUREKA HEALTH CARE CENTER<br>E HWY 10<br>EUREKA,SD 57437   | SKILLED NURSING FACILITY                     |
| AVERA MEDICAL GROUP OB-GYN 310 S PENN ST SUITE 204 ABERDEEN,SD 57401   | CLINIC                                       |
| AVERA MEDICAL GROUP EAR NOSE AND THROAT<br>201 S LLOYD ST SUITE E106<br>ABERDEEN,SD 57401  | CLINIC                                       |
| ABERDEEN PLASTIC SURGERY ASSOCIATES 201 S LLOYD ST SUITE W230 ABERDEEN,SD 57401  | CLINIC                                       |
| MARSHALL COUNTY MEDICAL CLINICAVERA<br>413 9TH ST<br>BRITTON,SD 574302274  | CLINIC                                       |
| AVERA MEDICAL GROUP PEDIATRICS<br>201 S LLOYD ST SUITE E205<br>ABERDEEN,SD 57401   | CLINIC                                       |
| AVERA CLINIC OF ELLENDALE 240 MAIN ST ELLENDALE,ND 58436   | CLINIC                                       |
| AVERA MEDICAL GROUP FASTCARE SHOPKO<br>500 N HWY 281<br>ABERDEEN,SD 57401  | CLINIC                                       |
| AVERA MEDICAL GROUP FASTCARE KESSLERS 615 6TH AVE SE ABERDEEN,SD 57401   | CLINIC                                       |
| AVERA MEDICAL GROUP SELBY 4401 MAIN ST SELBY, SD 57472   | CLINIC                                       |
| AVERA MEDICAL GROUP WEBSTER 401 E HIGHWAY 12 SUITE 2 WEBSTER,SD 57274  | CLINIC                                       |
| COSMETIC AND PLASTIC SURGERY<br>4141 31ST AVE S SUITE 105<br>FARGO,ND 58104  | CLINIC                                       |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Schedule I (Form 990)

# **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

OMB No 1545-0047

DLN: 93493136050652

Inspection

Department of the Treasury Internal Revenue Service Name of the organization

AVERA ST LUKE'S

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Employer identification number

|   |  |                              |   |   | 146-0224598                            |                                       |
|---|--|------------------------------|---|---|--|---------------------------------------|
| Part I General Information on Gra   | ants and Assistance                                    |                              |   |   | •                                      |                                       |
| <ul> <li>Does the organization maintain records to the selection criteria used to award the gr</li> <li>Describe in Part IV the organization's pro</li> </ul> | rants or assistance?<br>ocedures for monitoring the us | e of grant funds in the U    | Inited States                             |   |  | ▽ Yes   「N                            |
| Form 990, Part IV, line 21 for a duplicated if additional space is  | any recipient that received                            | d more than \$5,000.         | Check this box if no                      | o one recipient recei   | ved more than \$5,0                    |                                       |
| 1 (a) Name and address of organization or government  | (c) IRC Code section<br>if applicable                  | (d) A mount of cash<br>grant | (e) A mount of non-<br>cash<br>assistance | <b>(f)</b> Method of<br>valuation<br>(book, FMV, appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of grant<br>or assistance |
| (1) NORTHERN STATE 23-700231 FOUNDATION620 15TH AVE SE ABERDEEN,SD 57401  | 14 501(C)(3)   | 166,500                      |   |   |  | GENERAL SUPPORT                       |
| (2) ABERDEEN RIDE LINE 46-600001<br>205 N 4TH STREET<br>ABERDEEN,SD 57401   | 10 501(C)(3)   | 12,960                       |   |   |  | GENERAL SUPPORT                       |
| (3) ABSOLUTELY 52-242458 ABERDEEN416 PRODUCTION STREET NORTH ABERDEEN,SD 57401  | 38 501(C)(6)   | 10,000                       |   |   |  | GENERAL SUPPORT                       |
| (4) PRESENTATION 52-242458<br>COLLEGE1500 N MAIN<br>ABERDEEN,SD 57401   | 38 501(C)(3)   | 163,800                      |   |   |  | GENERAL SUPPORT                       |
|   |  |                              |   |   |  |                                       |
|   |  |                              |   |   |  |                                       |
|   |  |                              |   |   |  |                                       |

| 2 | Enter total number of section 501(c)(3) and government organizations |
|---|--|
| 3 | Enter total number of other organizations                            |

| art III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, | Part IV, line 22. |
|---------|---|-------------------|
|         | Use Schedule I-1 (Form 990) if additional space is needed.  |                   |

| (a)Type of grant or assistance | ( <b>b)</b> Number of recipients | <b>(c)</b> A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation<br>(book,<br>FMV, appraisal, other) | (f)Description of non-cash assistance |
|--------------------------------|----------------------------------|-------------------------------------|-----------------------------------|--|---------------------------------------|
| (1) MEDICAL SCHOLARSHIPS       | 4                                | 24,000                              |                                   |  |                                       |
| (2) SCHOLARSHIPS               | 9                                | 5,000                               |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |
|                                |                                  |                                     |                                   |  |                                       |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier                                       | Return Reference | Explanation   |
|--|------------------|---|
| PROCEDURE FOR<br>MONITORING GRANTS<br>IN THE U S | ·                | SCHEDULE I, PART I, LINE 2 AVERA ST LUKE'S POLICY IS TO PROVIDE GRANTS/CONTRIBUTIONS TO NOT-FOR-PROFIT ENTITIES AND GOVERNMENTAL DIVISIONS THAT BENEFIT THE COMMUNITY AND REGION THROUGH PROGRAMS AND ACTIVITIES THE ORGANIZATION ALSO PROVIDES SCHOLARSHIPS TO MEDICAL STUDENTS AND OTHER STUDENTS IN THE COMMUNITY SCHOLARSHIPS ARE GIVEN TO SCHOOLS TO HELP MONITOR THE USE OF THE FUNDS |

DLN: 93493136050652

**Employer identification number** 

OMB No 1545-0047

#### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

**Compensation Information** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

| AVE    | ERA ST LUKE'S   |     |   |    |     |    |
|--------|---|-----|---|----|-----|----|
|        |   |     | 46-0224598  |    |     |    |
| Pa     | art I Questions Regarding Compensation  |     | ·   |    |     |    |
|        |   |     |   |    | Yes | No |
| 1a     | Check the appropriate box(es) if the organization provide 990, Part VII, Section A, line 1a Complete Part III to p  |     | •   |    |     |    |
|        | First-class or charter travel   | Г   | Housing allowance or residence for personal use   |    |     |    |
|        | Travel for companions   | _   | Payments for business use of personal residence   |    |     |    |
|        | Tax idemnification and gross-up payments  | _   | Health or social club dues or initiation fees   |    |     |    |
|        | Discretionary spending account  |     | Personal services (e g , maid, chauffeur, chef)   |    |     |    |
| b      | If any of the boxes in line 1a are checked, did the organi<br>reimbursement orprovision of all the expenses described   |     |   | 1b |     |    |
| 2      | Did the organization require substantiation prior to reimbofficers, directors, trustees, and the CEO/Executive Directors  |     |   | 2  |     |    |
| 3      | Indicate which, if any, of the following the organization us organization's CEO/Executive Director Check all that a Compensation committee  Independent compensation consultant |     |   |    |     |    |
|        | Form 990 of other organizations   | Г   | Approval by the board or compensation committee   |    |     |    |
| 4<br>a | During the year, did any person listed in Form 990, Part<br>or a related organization<br>Receive a severance payment or change-of-control payr                                  |     | I, Section A, line 1a with respect to the filing organization at from the organization or a related organization? | 4a |     | No |
| b      | Participate in, or receive payment from, a supplemental   | nor | nqualified retirement plan?   | 4b |     | No |
| c      | Participate in, or receive payment from, an equity-based  |     |   | 4c |     | No |
|        | If "Yes" to any of lines 4a-c, list the persons and provide   |     |   |    |     |    |
| 5      | Only 501(c)(3) and 501(c)(4) organizations only must on For persons listed in form 990, Part VII, Section A, line compensation contingent on the revenues of                    |     |   |    |     |    |
| а      | The organization?   |     |   | 5a |     | No |
| b      | Any related organization?   |     |   | 5b |     | No |
|        | If "Yes," to line 5a or 5b, describe in Part III  |     |   |    |     |    |
| 6      | For persons listed in form 990, Part VII, Section A, line compensation contingent on the net earnings of  | 1 a | , did the organization pay or accrue any  |    |     |    |
| а      | The organization?   |     |   | 6a |     | No |
| b      | Any related organization?   |     |   | 6b |     | No |
|        | If "Yes," to line 6a or 6b, describe in Part III  |     |   |    |     |    |
| 7      | For persons listed in Form 990, Part VII, Section A, line payments not described in lines 5 and 6? If "Yes," desc   |     |   | 7  |     | No |
| 8      | Were any amounts reported in Form 990, Part VII, paid subject to the initial contract exception described in Regin Part III   |     |   | 8  |     | No |
| ۵      | If "Vac" to line 8 did the organization also follow the reh   | ++  | able presumption presedure described in Regulations   |    |     |    |

section 53 4958-6(c)?

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name                 | ,                | (B) Breakdown of                                 | f W-2 and/or 1099-MI                      | SC compensation                           | (C) Retirement and                               | (D) Nontaxable | (E) Total of columns |   |
|--------------------------|------------------|--|---|---|--|----------------|----------------------|---|
|                          |                  | (i) Base<br>compensation                         | (ii) Bonus &<br>incentive<br>compensation | (iii) Other<br>reportable<br>compensation | other deferred<br>compensation                   | benefits       | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |
| (1) TAGE BORN            | (I)<br>(II)      | 715,854<br>0                                     | 45<br>0                                   | 118,183                                   | 12,250   | 23,898         | 8 870,230<br>0 0     | ာ်<br>၁   |
| (2) RON JACOBSON         | (I)<br>(II)      | 0<br>522,240                                     | 0   | 0<br>10,853                               | 0 0 12,250                                       | 0<br>16,141    | 0 0<br>1 561,484     | 4   |
| (3) GEOFFREY DURST       | (I)<br>(II)      | 191,273<br>0                                     | 20  | •   | 5 4,594<br>0 0                                   | 20,265         | 5 217,937<br>0 0     | J   |
| (4) KC DEBOER            | (I)<br>(II)      | 214,231<br>0                                     | 20  |   | 11,447   | 18,105         | 5 252,897<br>0 0     | o   |
| (5) JOHN FRITZ MD        | (I)<br>(II)      | 292,600<br>0                                     | 30,020<br>0                               | 15,612                                    | 5,635  | 16,253         | 3 360,120<br>0 0     | ,<br>,  |
| (6) LALIT VADLAMANI      | (I)<br>(II)      | 974,618<br>0                                     | 200,020                                   | 105,435                                   | 12,250   | 30,394         | 4 1,322,717<br>0 0   | o   |
| (7) SHAHID<br>CHAUDHARY  | (I)<br>(II)      | 977,010<br>0                                     | 50,020<br>0                               |   |  | 19,291         | 1,060,029<br>0 0     | ر<br>ن<br>ن                                     |
| (8) NAVIN GUPTA          | (ı)<br>(ıı)      | 895,016<br>0                                     | 100,020                                   | 77,097                                    | 7 12,250   | 25,395         | 5 1,109,778<br>0 0   | )<br>)  |
| (9) FAROOK KIDWAI        | (I)<br>(II)      | 814,570<br>0                                     | 20  | •   |  | 1,507          | 7 892,765<br>0 0     | ,<br>o  |
| (10) CHRISTINE<br>STEHLY | (I)<br>(II)      | 670,636<br>0                                     | 2 O<br>0                                  | •   | 12,250   | 21,105         | 5 822,142<br>0 0     | J   |
| (11)                     | <u> </u>         |  | 1 ,                                       |   |  |                |                      |   |
| ( 12 )                   | <del>    '</del> |  | 1   |   | <u> </u>   |                |                      |   |
| ( 13 )                   | +-               |  |   |   | <del>                                     </del> |                |                      |   |
| ( 14 )                   | +-               | <del>                                     </del> |   |   | <del>                                     </del> |                |                      |   |
| ( 15 )                   | +                |  | 1   |   | <u> </u>   |                |                      | †   |
| ( 16 )                   | +                | <del>                                     </del> |   |   | <del>                                     </del> |                |                      | +   |

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier                  | Return<br>Reference | Explanation  |
|-----------------------------|---------------------|--|
| SUPPLEMENTAL<br>INFORMATION |                     | SCHEDULE J, PART I LINE 3 THE PRESIDENT/CEO'S COMPENSATION IS PAID BY A RELATED ORGANIZATION, AVERA HEALTH AVERA ST<br>LUKE'S RELIED ON THE RELATED ORGANIZATION FOR DETERMINING THE COMPENSATION FOR THE PRESIDENT/CEO USING THE METHODS<br>DESCRIBED IN PART I, LINE 3 |

Schedule J (Form 990) 2010

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DLN: 93493136050652

OMB No 1545-0047

#### Schedule L

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**Transactions with Interested Persons** 

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2040

Open to Public Inspection

| Name of the organization  AVERA STILIKE'S | lame of the organization<br>VERA ST LUKE'S |          |                     |                     |           |                |                        |              |                                       | Employer identification number |  |  |  |  |
|---|--|----------|---------------------|---------------------|-----------|----------------|------------------------|--------------|---------------------------------------|--------------------------------|--|--|--|--|
|   |  |          |                     |                     |           |                | 6-02245                |              |                                       |                                |  |  |  |  |
| Part I Excess Benefit Trai                |  |          |                     |                     |           |                |                        |              | 405                                   |                                |  |  |  |  |
| Complete if the organizat                 | tion ans                                   | wered    | res" on Form 990, P | art IV, line 25a o  | or 250, 0 | or Form        | 990-EZ,                | Part V, I    | Ine 40b                               | (c)                            |  |  |  |  |
| <b>1</b> (a) Name of disq                 | ame of disqualified person (b) Description |          | rintion             | n of transaction    |           |                | Col                    | rrected?     |                                       |                                |  |  |  |  |
| . ,                                       |  | •        |                     | (5) 5 6 5 6         | прегоп    | or crans.      | action                 |              | Yes                                   |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
| 2 Enter the amount of tax impos           | ed on t                                    | he organ | ization managers or | disqualified perso  | ons dur   | ing the v      | ear unde               | r            | •                                     | •                              |  |  |  |  |
| section 4958                              |  |          |                     |                     |           |                | •                      | ·<br>• \$ —— |                                       |                                |  |  |  |  |
| 3 Enter the amount of tax, If any         | , on line                                  | 2, abov  | e, reimbursed by th | e organization .    |           |                | 🕨                      | <b>•</b> \$  |                                       |                                |  |  |  |  |
| Part II Loans to and/or                   | Enom                                       | Totovo   | stad Darsans        |                     |           |                |                        |              |                                       |                                |  |  |  |  |
| Complete if the organization              |  |          |                     | . Part IV. line 26. | . or Form | n 990-E        | Z. Part V              | '. line 38   | а                                     |                                |  |  |  |  |
|   |  | oan to   |                     | <u> </u>            |           |                | (f)                    |              | <u> </u>                              |                                |  |  |  |  |
| (a) Name of interested person and         |  | m the    | (c)O riginal        |                     | (e)       |                | Approved               |              | (g)Writ                               |                                |  |  |  |  |
| (a) Name of interested person an purpose  | organı                                     | zation?  | principal amount    | (d)Balance due      | default?  |                | by board or committee? |              | agreem                                | ent                            |  |  |  |  |
|   | То   | From     |                     |                     | Yes       | No             | Yes                    | No           | Yes                                   | No                             |  |  |  |  |
| (1) FAROOK KIDWAI                         |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
| COMMUNITY SERVICE                         |  | X        | 150,000             | 61,538              |           | No             | Yes                    |              | Yes                                   | <u> </u>                       |  |  |  |  |
| (2) NAVIN GUPTA MD<br>COMMUNITY SERVICE   |  | l x      | 200,000             | 31,590              |           | No             | Yes                    |              | Yes                                   |                                |  |  |  |  |
| (3) TAGE BORN MD                          |  |          |                     | 0 = 70 0 0          |           | 1              | 1                      |              | 1                                     |                                |  |  |  |  |
| COMMUNITY SERVICE                         |  | Х        | 300,000             | 153,846             |           | No             | Yes                    |              | Yes                                   |                                |  |  |  |  |
| (4) CHRISTINE STEHLY COMMUNITY SERVICE    |  | l x      | 200.000             | 152.046             |           | l No           | V                      |              | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ |                                |  |  |  |  |
| COMMUNITY SERVICE                         |  | +^-      | 300,000             | 153,846             |           | INO            | Yes                    |              | Yes                                   | 1                              |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
| Total                                     | <del>'</del>                               |          | 🕨 \$                | 400,820             |           |                |                        |              |                                       |                                |  |  |  |  |
| Part IIII Grants or Assista               |  |          |                     |                     |           |                | I                      |              |                                       |                                |  |  |  |  |
| Complete if the orga                      | anızatıd                                   |          |                     | •                   |           | 27.            |                        |              |                                       |                                |  |  |  |  |
| (a) Name of interested pers               | son  | (Ь       | Relationship betwe  |                     | son       | <b>(c)</b> A m | ount of g              | rant or ty   | pe of assi                            | stance                         |  |  |  |  |
|   |  |          | and the org         | Janization          |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |
|   |  |          |                     |                     |           |                |                        |              |                                       |                                |  |  |  |  |

| Part IV Business Transactions In Complete if the organization |   |                            | ne 28a, 28b, or 28c.           |                                      |    |
|---|---|----------------------------|--------------------------------|--------------------------------------|----|
| (a) Name of interested person                                 | <b>(b)</b> Relationship<br>between interested<br>person and the | (c) A mount of transaction | (d) Description of transaction | (e) Sharing organization's revenues? |    |
|   | organızatıon  |                            |                                | Yes                                  | No |
|   |   |                            |                                |                                      |    |
|   |   |                            |                                |                                      |    |
|   |   |                            |                                |                                      |    |
|   |   |                            |                                |                                      |    |

### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

Schedule L (Form 990 or 990-EZ) 2010

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SCHEDULE O

As Filed Data -

DLN: 93493136050652

OMB No 1545-0047

2010

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Supplemental Information to Form 990 or 990-EZ

Open to Public Inspection

Name of the organization AVERA ST LUKE'S

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

**Employer identification number** 

46-0224598

| ldentifier                              | Return<br>Reference | Explanation   |
|---|---------------------|---|
| FORM 990, PART VI,<br>SECTION A, LINE 6 |                     | THE SOLE MEMBER OF THE ORGANIZATION IS AVERA HEALTH, A NONPROFIT CORPORATION ORGANIZED AND EXISTING UNDER THE LAWS OF THE STATE OF SOUTH DAKOTA AND EXEMPT UNDER 501(C)(3) OF THE INTERNAL REVENUE CODE OF 1986, AS AMENDED |

| ldentifier                               | Return<br>Reference | Explanation   |
|--|---------------------|---|
| FORM 990, PART VI,<br>SECTION A, LINE 7A |                     | AVERA HEALTH, AS THE SOLE MEMBER, HAS THE POWER TO APPOINT AND REMOVE, WITH OR WITHOUT CAUSE, MEMBERS OF THE BOARD OF DIRECTORS |

| ldentifier                                     | Return<br>Reference | Explanation  |
|--|---------------------|--|
| FORM 990,<br>PART VI,<br>SECTION<br>A, LINE 7B |                     | AVERA HEALTH HAS THE FOLLOWING RIGHTS AS THE MEMBER 1) TO APPROVE THE ADOPTION, AMENDMENT OR REPEAL OF THE STATEMENTS OF PHILOSOPHY, MISSION AND VALUES OF CORPORATION, 2) TO INITIATE THE ADOPTION, AMENDMENT OR REPEAL OF ANY PROVISION OF THE ARTICLES OF INCORPORATION OR BY LAWS OF CORPORATION, AND TO GIVE FINAL APPROVAL OF ANY SUCH ACTION WITH RESPECT THERETO, 3) TO APPROVE AND ACT UPON THE ALIENATION OF REAL PROPERTY AND PRECIOUS ARTIFACTS UNDER THE CANONICAL STEWARDSHIP OF THE SISTERS OF THE PRESENTATION OF THE BLESSED VIRGIN MARY OF ABERDEEN, SOUTH DAKOTA ("PRESENTATION SISTERS") OR THE BENEDICTINE SISTERS OF SACRED HEART MONASTERY ("BENEDICTINE SISTERS"), PURSUANT TO THE POLICIES ESTABLISHED BY THE MEMBER, 4) TO APPROVE ANY PLAN OF MERGER, CONSOLIDATION OR DISSOLUTION OF THE CORPORATION, OR THE DIVESTITURE OF A SPONSORED WORK OR MINISTRY ASSOCIATED WITH THE CORPORATION, 5) TO APPROVE THE CREATION OF NEW SPONSORED WORKS OR MINISTRIES TO BE CONDUCTED BY OR UNDER THE AUTHORITY OF THE CORPORATION, 6) TO APPOINT AND REMOVE, WITH OR WITHOUT CAUSE, THE BOARD OF DIRECTORS OF THE CORPORATION 7) TO APPOINT AND/OR REMOVE, WITH OR WITHOUT CAUSE, THE PRESIDENT AND CHIEF EXECUTIVE OFFICER OF THE CORPORATION 8) TO APPROVE OPERATING/CAPITAL BUDGETS AND STRATEGIC PLANS OF THE CORPORATION 9) TO APPROVE EXPENDITURES OUTSIDE OF OPERATING AND CAPITAL BUDGETS EXCEEDING DEFINED THRESHOLDS ACCORDING TO POLICY WHICH MAY BE ADOPTED FROM TIME TO TIME BY THE MEMBER 10) TO APPROVE ACQUISITIONS, SALES AND LEASES, ACCORDING TO POLICY WHICH MAY BE ADOPTED FROM TIME TO TIME BY THE MEMBER 11) TO ESTABLISH AND MAINTAIN EMPLOYEE BENEFIT PROGRAMS 12) TO ESTABLISH AND MAINTAIN INSURANCE PROGRAMS 13) TO APPROVE MAJOR COMMUNITY FUND DRIVES 14) TO APPROVE THE APPOINTMENT OF AUDITORS 15) TO ADOPT POLICIES DESIGNED TO EFFECTUATE THE RESERVED POWERS OF THE MEMBER |

| ldentifier                               | Return<br>Reference | Explanation  |
|--|---------------------|--|
| FORM 990, PART VI,<br>SECTION B, LINE 11 |                     | THE FORM 990 IS REVIEWED BY THE CEO AND CFO AFTER INITIAL REVIEWS, A DRAFT IS PROVIDED TO THE FINANCE COMMITTEE FOR FINAL REVIEW THE RETURN IS PROVIDED TO THE BOARD PRIOR TO FILING |

| Identifier | Return<br>Reference                             | Explanation   |
|------------|---|---|
|            | FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 12C | THE CONFLICT OF INTEREST POLICY COVERS BOARD MEMBERS, OFFICERS AND KEY EMPLOYEES AT EACH BOARD MEETING, A REQUEST IS MADE FOR ALL BOARD MEMBERS TO DISCLOSE ANY POTENTIAL CONFLICT OF INTEREST PERTAINING TO ANY ITEM LISTED ON THE AGENDA OR PERTAINING TO ANY POTENTIAL ITEM THAT COULD BE DISCUSSED DURING THE COURSE OF THE MEETING THE DECLARATION OF CONFLICT OF INTEREST IS RECORDED IN THE MEETING MINUTES THE BOARD MAKES A DETERMINATION OF WHETHER THERE IS A CONFLICT OF INTEREST AND IF SO, IMPLEMENTS THE PROCEDURE FOR EVALUATING THE ISSUE OR TRANSACTION INVOLVED THE BOARD MEMBER OR OFFICER WITH THE CONFLICT MUST REFRAIN FROM VOTING A STATEMENT OF CONFLICT OF INTEREST DISCLOSURE IS MADE ON AN ANNUAL BASIS BY OFFICERS AND DIRECTORS THE INFORMATION IS MAINTAINED IN A DATABASE AND A REPORT IS PROVIDED TO THE BOARD |

| Identifier | Return<br>Reference                             | Explanation  |
|------------|---|--|
|            | FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 15B | THE CEO IS COMPENSATED BY AVERA HEALTH ANNUALLY THE COMPENSATION COMMITTEE OF AVERA HEALTH, WHICH IS COMPRISED OF SIX (6) SYSTEM MEMBERS APPOINTED BY THE RELIGIOUS ORDERS, MEETS WITH AN INDEPENDENT CONSULTANT REGARDING FAIR MARKET VALUE OF OFFICERS AND KEY EMPLOYEES THE COMPENSATION COMMITTEE APPROVES ALL SALARIES BASED ON COMPARABLE DATA AND DOCUMENTS THE BASIS FOR THEIR DECISION IN MEETING MINUTES IN 2004 THE BOARD OF DIRECTORS ADOPTED A RESOLUTION TO INITIATE THE PHYSICIAN RELATIONS COMMITTEE TO REVIEW ALL PHYSICIAN RELATED TRANSACTIONS AND COMPENSATION IN FEBRUARY 2010 THE BOARD OF DIRECTORS ADOPTED A RESOLUTION TO CHANGE THE NAME OF THE PHY SICIAN RELATIONS COMMITTEE TO PHY SICIAN RELATIONS/EXECUTIVE COMPENSATION COMMITTEE TO REVIEW PHYSICIAN RELATED TRANSACTIONS AND COMPENSATION RELATED TO PHYSICIANS, OTHER OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION GIVEN SALARIES OF OTHER OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION GIVEN SALARIES OF OTHER OFFICERS AND KEY EMPLOYEES WERE FROZEN IN FISCAL YEAR 2010 A REVIEW DID NOT TAKE PLACE THE PRIOR YEAR PROCESS OF CONTRACTING WITH AN OUTSIDE CONSULTANT FOR LEADERSHIP POSITIONS THAT REFLECT THE LEADER'S AREA OF RESPONSIBILITIES INCLUDING THE POSITION TITLE AND EDUCATION REQUIREMENTS, REPORTING STRUCTURE, NUMBER OF FTES, TOTAL REVENUE AND EXPENSES AND YEARS OF EXPERIENCE THIS INFORMATION IS USED INTERNALLY TO ASSIST IN DETERMINING WAGES BASED ON BUDGET AND INTERNAL EQUITY. FINAL WAGES DECISIONS WERE MADE BY THE CEO AND APPROVED COLLECTIVELY BY THE BOARD OF DIRECTORS AS PART OF THE ANNUAL BUDGET. IN JANUARY 2011, THE COMMITTEE REVIEWED ALL LEADERSHIP SALARIES BASED ON MARKET DATA FROM THE SAME SOURCES USED IN PRIOR YEARS FORM 990, PART VI, LINE 168 THERE IS NO WRITTEN POLICY OR PROCEDURE SINCE IN THE EVENUT OF ANY SUCH PROPOSED TRANSACTION THE BOARD OR A COMMITTEE WITH DELEGATED AUTHORITY REVIEWS ALL MATERIALS, VALUATIONS AND OPERATIONAL ASPECTS FOR ANY PROPOSED TRANSACTION SUCH TRANSACTION WOULD BE EVALUATED IN ACCORDANCE WITH THE EXEMPT STATUS OF THE BOARD AND TH |

| Identifier | Return Reference   | Explanation  |
|------------|--------------------|--|
|            | SECTION C, LINE 19 | THE ORGANIZATION'S GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE NOT<br>AVAILABLE TO THE GENERAL PUBLIC THE ORGANIZATION'S FINANCIAL STATEMENTS ARE ATTACHED<br>TO THE FORM 990 PER IRS INSTRUCTIONS AND THEREFORE ARE AVAILABLE TO THE GENERAL PUBLIC |

| Identifier | Return<br>Reference | Explanation  |  |  |  |  |  |
|------------|---------------------|--|--|--|--|--|--|
|            | · '                 | IN ADDITION TO THE TIME SERVED AT AVERA ST. LUKE'S, SISTER JOANN STURZL SERVES 1 3 HOURS PER<br>WEEK AT AVERA MARSHALL, A RELATED ORGANIZATION |  |  |  |  |  |

| ldentifier                                   | Return<br>Reference | Explanation  |
|--|---------------------|--|
| CHANGES IN NET<br>ASSETS OR FUND<br>BALANCES | PART XI, LÎNE<br>5  | NET UNREALIZED GAINS ON INVESTMENTS 6,807,517 CAPITAL TRANSFER -473,387 CHANGE IN FAIR VALUE OF INTEREST RATE SWAP 243,793 BOOK/TAX ADJUSTMENT ON INVESTMENT IN ENDOSCOPY LLC 512,756 LOSS FOR RETIREMENT OF DEBT -42,706 DECREASE IN NONCONTROLLING INTEREST -24,115 TOTAL TO FORM 990, PART XI, LINE 5 7,023,858 |

| Identifier | Return Reference | Explanation   |
|------------|------------------|---|
|            | · '              | THE AUDIT COMMITTEE OF AVERA HEALTH, PARENT ORGANIZATION, SELECTS THE AUDITOR AND REVIEWS THE AUDITED FINANCIAL STATEMENTS FOR AVERA ST LUKES |

| Identifier | Return<br>Reference             | Explanation   |
|------------|---------------------------------|---|
|            | FORM 990,<br>PART X, LINE<br>20 | THE ISSUE PRICE INCLUDES THE FILING ORGANIZATION'S SHARE OF THE ENTIRE BOND ISSUE, WHICH WAS ISSUED TO AVERA HEALTH ON BEHALF OF THE AVERA OBLIGATED GROUP THE AVERA OBLIGATED GROUP CONSISTS OF AVERA MCKENNAN, AVERA ST LUKE'S, AVERA QUEEN OF PEACE, AND AVERA SACRED HEART IN ACCORDANCE WITH IRS INSTRUCTIONS, INFORMATION RELATED TO THE TAX EXEMPT BOND REPORTING IS BEING REPORTED ON AVERA HEALTH'S TAX RETURN |

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DLN: 93493136050652

# SCHEDULE R (Form 990)

Name of the organization

Department of the Treasury

Internal Revenue Service

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2010

Employer identification number

Open to Public Inspection

| AVERA ST LUKE'S   |                            |   |                            |  |  |                   |   |
|---|----------------------------|---|----------------------------|--|--|-------------------|---|
| Part I Identification of Disregarded Entities (Complete   | o if the organization      | on answored "Ves"                                   | on Form 000 Pag            | 46-0224598                                       |  |                   |   |
| Part I Identification of Disregarded Entities (Complete (a)  Name, address, and EIN of disregarded entity | (b) Primary activity       | (c) Legal domicile (state or foreign country)       |                            | (e) End-of-year assets                           | <b>(f)</b> Direct controlling entity       |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
| Part II Identification of Related Tax-Exempt Organiza or more related tax-exempt organizations during the | tions (Complete tax year.) | ıf the organızatıon                                 | answered "Yes" o           | on Form 990, Part                                | IV, line 34 becau                          | se it had         | l one   |
| (a)<br>Name, address, and EIN of related organization   | (b)<br>Primary activity    | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Exempt Code section | (e) Public charity status (if section 501(c)(3)) | <b>(f)</b><br>Direct controlling<br>entity | Section 5<br>cont | ( <b>g)</b><br>512(b)(13<br>trolled<br>nization |
|   |                            |   |                            |  |  | Yes               | No  |
| See Additional Data Table   |                            |   |                            |  |  | +                 |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |
|   |                            |   |                            |  |  |                   |   |

| art III | Identifi  | ication of Relate | d Org | anizations Taxal | ole as a Partners | ship (Complete If | the organization | answered " | Yes" on Form 990, | Part IV, lır | ne 34 |
|---------|---|-------------------|-------|------------------|-------------------|-------------------|------------------|------------|-------------------|--------------|-------|
|         | because it had one or more related organizations treated as a partnership during the tax year.) |                   |       |                  |                   |                   |                  |            |                   |              |       |
|         |   |                   |       |                  |                   |                   |                  |            | 415               | <b></b>      |       |

| (a)<br>Name, address, and EIN of<br>related organization | <b>(b)</b><br>Primary activity   | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | <b>(d)</b><br>Direct controlling<br>entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | (f)<br>Share of total income | (g)<br>Share of end-of-year<br>assets | allocat | ortionate<br>cions? | (i)<br>Code V—UBI<br>amount in box 20 of<br>Schedule K-1<br>(Form 1065) | <b>(j</b><br>Genei<br>mana<br>parti | ral or<br>aging<br>ner? | <b>(k)</b><br>Percentage<br>ownership |
|--|--|--|--|--|------------------------------|---------------------------------------|---------|---------------------|---|-------------------------------------|-------------------------|---------------------------------------|
|  |  |  |  |  |                              |                                       | Yes     | No                  |   | Yes                                 | No                      |                                       |
| See Additional Data Table                                |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
|  |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
|  |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
|  |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
|  |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
|  |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
|  |  |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |
| Part IV Identif  | Part IV Identification of Pelated Organizations Tayable as a Cornoration or Trust (Complete if the organization answered "Yes" on Form 990 Part IV |  |  |  |                              |                                       |         |                     |   |                                     |                         |                                       |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

| (a)<br>Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity                        | (c) Legal domicile (state or foreign country) | <b>(d)</b><br>Direct controlling<br>entity | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total income | (g)<br>Share of<br>end-of-year<br>assets | <b>(h)</b><br>Percentage<br>ownership |
|---|---|---|--|---|------------------------------|--|---------------------------------------|
| SIOUX FALLS, SD57108<br>46-0373021  | COLLECTION<br>AGENCY                                  | SD  | N/A  | С   |                              |  |                                       |
| STOLLY FALLS SD57108  | HEALTH FINANCING<br>AND HEALTH PLAN<br>ADMINISTRATION | SD  | N/A  | С   |                              |  |                                       |
| (3) AVERA PROPERTY INSURANCE INC<br>610 W 23RD ST STE 1 PO BOX 38<br>YANKTON, SD57078<br>46-0463155 | INSURANCE   | SD  | N/A  | С   |                              |  |                                       |
|   | MEDICAL<br>EQUIPMENT                                  | SD  | N/A  | С   |                              |  |                                       |
|   |   |   |  |   |                              |  |                                       |
|   |   |   |  |   |                              |  |                                       |
|   |   |   |  |   |                              |  |                                       |

| chedule R (Form 990) 2010   |   |       |             |     |  |
|---|---|-------|-------------|-----|--|
| Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form                               | m 990, Part IV, line 34, 35, 35A, or 36.) |       |             |     |  |
| Note. Complete line 1 if any entity is listed in Parts II, III or IV  |   | 1     | Yes         | N   |  |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations li | ısted ın Parts II-IV?                     |       |             |     |  |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity                                       | 1a  | a \   | Yes         |     |  |
| <b>b</b> Gift, grant, or capital contribution to other organization(s)  | 11:                                       | b     |             | N   |  |
| c Gift, grant, or capital contribution from other organization(s)   | 10  | c \   | Yes         |     |  |
| <b>d</b> Loans or loan guarantees to or for other organization(s)   | 10  | d     |             | N   |  |
| e Loans or loan guarantees by other organization(s)   | 16  | e     | $\Box$      | N   |  |
| f Sale of assets to other organization(s)   |   | f     | $\dashv$    | N   |  |
| g Purchase of assets from other organization(s)   | 1ç  | g     |             | N   |  |
| h Exchange of assets  | 11  | h     |             | N   |  |
| i Lease of facilities, equipment, or other assets to other organization(s)  | 11  | i     | $\Box$      | N   |  |
| j Lease of facilities, equipment, or other assets from other organization(s)  | 1j  | j     | $\dashv$    | N   |  |
| k Performance of services or membership or fundraising solicitations for other organization(s)                                    | 11  | k 1   | Yes         |     |  |
| l Performance of services or membership or fundraising solicitations by other organization(s)                                     | 11  | П     |             | N   |  |
| m Sharing of facilities, equipment, mailing lists, or other assets  | 1r  | m     | $\Box$      | N   |  |
| n Sharing of paid employees   | 1r  | n     |             | N   |  |
| Reimbursement paid to other organization for expenses   | 1c  | 0 1   | Yes         | _   |  |
| p Reimbursement paid by other organization for expenses   | 1,  | р     | $\sqsupset$ | N   |  |
| O ther transfer of cash or property to other organization(s)  | 10  |       | $\dashv$    | Ne  |  |
| r Other transfer of cash or property to other organization(s)   | 11  | _     | Yes         | -14 |  |
| i Other transfer of cash of property from other organization(s)   |   | ·   ' |             |     |  |

| 2 | If the answer to any of the above is "Yes." | see the instructions for information on who must complete this | line, including covered relationships and transaction thresholds |
|---|---|--|--|

| (a)<br>Name of other organization            | <b>(b)</b><br>Transaction<br>type(a-r) | (c)<br>Amount involved | <b>(d)</b><br>Method of determining amount<br>involved |  |  |  |  |  |  |  |  |
|--|--|------------------------|--|--|--|--|--|--|--|--|--|
| (1) SURGICAL ASSOCIATES ENDOSCOPY CLINIC LLC | к                                      | 431,800                | ACTUAL PAYMENTS  |  |  |  |  |  |  |  |  |
| (2) SURGICAL ASSOCIATES ENDOSCOPY CLINIC LLC | R                                      | 1,010,000              | FINANCIAL STATEMENTS                                   |  |  |  |  |  |  |  |  |
| (3) SURGICAL ASSOCIATES ENDOSCOPY CLINIC LLC | А                                      | 80,386                 | ACTUAL PAYMENTS  |  |  |  |  |  |  |  |  |
| (4)  |  |                        |  |  |  |  |  |  |  |  |  |
| (5)  |  |                        |  |  |  |  |  |  |  |  |  |
| (6)  |  |                        |  |  |  |  |  |  |  |  |  |

### Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a)<br>Name, address, and EIN of entity | (a) Idress, and EIN of entity Primary activity Country  (c) Legal domicile (state or foreign country) |  |     |    | (d) (e) Are all Share of end-of-year section assets  501(c)(3) organizations? |     |          | (g)<br>Code V—UBI<br>amount in box<br>20 of Schedule K-1<br>(Form 1065) | mana<br>part | h)<br>eral or<br>laging<br>tner? |
|---|---|--|-----|----|---|-----|----------|---|--------------|----------------------------------|
|   |   |  | Yes | No |   | Yes | No       |   | Yes          | No                               |
|   |   |  |     |    |   |     |          |   | +            | -                                |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     | $\vdash$ |   | +            | ╁                                |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   | -            | -                                |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   | +            | -                                |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              | t                                |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              |                                  |
|   |   |  |     |    |   |     |          |   |              | 1                                |

# Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

Schedule R (Form 990) 2010

Software ID: **Software Version:** 

> **EIN:** 46-0224598 Name: AVERA ST LUKE'S

| Form 990, Schedule R, Part II - Identification of Re   | elated Tax-Exempt Orga                              | anizations                                    |                                      |   |  |                         |   |
|--|---|---|--------------------------------------|---|--|-------------------------|---|
| (a) Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity                      | (c) Legal domicile (state or foreign country) | <b>(d)</b><br>Exempt Code<br>section | (e) Public charity status (if section 501(c) (3)) | <b>(f)</b><br>Direct controlling<br>entity | Sectio<br>(b)(<br>contr | g)<br>on 512<br>(13)<br>rolled<br>ization |
|  |   |   |                                      |   |  | Yes                     | No  |
| AVERA HEALTH  3900 WEST AVERA DRIVE SUITE 300 SIOUX FALLS, SD57108 46-0422673                | PROMOTION OF HEALTH                                 | SD 501(C)(3)                                  |                                      | LINE 9  | N/A  |                         | No  |
| AVERA WORKERS' COMPENSATION TRUST  PO BOX 38 YANKTON, SD57078 46-0407148                     | ECONOMICAL COVERAGE OF WORKERS' COMPENSATION CLAIMS | SD  | 501(C)(3)                            | LINE 11B, II                                      | AVERA HEALTH                               |                         | No  |
| AVERA ST ANTHONY'S HOSPITAL  300 N 2ND STREET ONEILL, NE68763 47-0463911                     | HEALTHCARE SERVICES                                 | NE  | 501(C)(3)                            | LINE 3  | AVERA HEALTH                               |                         | No  |
| AVERA HOLY FAMILY  826 NORTH 8TH STREET ESTHERVILLE, IA51334 42-0680370                      | HEALTHCARE SERVICES                                 | IA  | 501(C)(3)                            | LINE 3  | AVERA HEALTH                               |                         | No  |
| AVERA HOLY FAMILY FOUNDATION  826 NORTH 8TH STREET ESTHERVILLE, IA51334 42-1317452           | FUNDRAISING   | IA  | 501(C)(3)                            | LINE 9  | AVERA HOLY<br>FAMILY                       |                         | No  |
| AVERA MARSHALL  300 S BRUCE STREET MARSHALL, MN56258 41-0919153                              | HEALTHCARE SERVICES                                 | MN  | 501(C)(3)                            | LINE 3  | AVERA HEALTH                               |                         | No  |
| AVERA MARSHALL FOUNDATION  300 S BRUCE STREET  MARSHALL, MN56258  41-1784801                 | FUNDRAISING   | MN  | 501(C)(3)                            | LINE 7  | AVERA MARSHALL                             |                         | No  |
| ST BENEDICT HEALTH CENTER  401 WEST GLYNN DRIVE PARKSTON, SD57366 46-0226738                 | HEALTHCARE SERVICES                                 | SD  | 501(C)(3)                            | LINE 3  | AVERA HEALTH                               |                         | No  |
| ST BENEDICT HEALTH CENTER FOUNDATION  WEST GLYNN DRIVE PO BOX B PARKSTON, SD57366 46-0458725 | SUPPORT HEALTH<br>RELATED SERVICES                  | SD  | 501(C)(3)                            | LINE 11A, I                                       | ST BENEDICT<br>HEALTH CENTER               |                         | No  |
| AVERA MCKENNAN  1325 S CLIFF AVE PO BOX 5045 SIOUX FALLS, SD57117 46-0224743                 | HEALTHCARE SERVICES                                 | SD  | 501(C)(3) LIN                        |   | AVERA HEALTH                               |                         | No  |
| AVERA QUEEN OF PEACE HOSPITAL  525 NORTH FOSTER MITCHELL, SD57301 46-0224604                 | HEALTHCARE SERVICES                                 | SD  | 501(C)(3)                            | LINE 3  | AVERA HEALTH                               |                         | No  |
| SACRED HEART HEALTH SERVICES  501 SUMMIT STREET YANKTON, SD57078 46-0225483                  | HEALTHCARE SERVICES                                 | SD  | 501(C)(3)                            | LINE 3  | AVERA HEALTH                               |                         | No  |

## Form 990, Schedule R, Part II - Identification of Related Tax-Exempt Organizations

| (a) Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity              | (c) Legal domicile (state or foreign country)  (d) Exempt Code section |           | (e) Public charity status (if section 501(c) (3)) | <b>(f)</b><br>Direct controlling<br>entity | (g) Section 512 (b)(13) controlled organization |    |  |
|--|---|--|-----------|---|--|---|----|--|
|  |   |  |           |   |  | Yes   | No |  |
| SACRED HEART RURAL HEALTH CLINICS  501 SUMMIT STREET YANKTON, SD57078 46-0423930                           | CLINIC SERVICES                             | SD   | 501(C)(3) | LINE 3  | SACRED HEART<br>HEALTH SERVICES            |   | No |  |
| HEALTH MANAGEMENT SERVICES  501 SUMMIT STREET YANKTON, SD57078 46-0399291                                  | ADULT DAYCARE AND<br>HOMEMAKING<br>SERVICES | SD   | 501(C)(3) | LINE 9  | SACRED HEART<br>HEALTH SERVICES            |   | No |  |
| LEWIS AND CLARK HEALTH EDUCATION AND SERVICE AGENCY  1000 W 4TH STREET SUITE 9 YANKTON, SD57078 46-0337013 | HEALTHCARE<br>EDUCATION                     | SD   | 501(C)(3) | LINE 9  | SACRED HEART<br>HEALTH SERVICES            |   | No |  |

# orm 990. Schedule R. Part III - Identification of Related Organizations Taxable as a Partnership

| Form 990, Schedule R, Part III - Identification of Related Organizations Taxable as a Partnership  |   |   |                       |  |   |         |         |                    |   |                          |                  |                                |
|--|---|---|-----------------------|--|---|---------|---------|--------------------|---|--------------------------|------------------|--------------------------------|
| (a)<br>Name, address, and EIN<br>of<br>related organization  | Primary activity                                | (c) Legal Domicile (State or Foreign Country) | Controlling<br>Entity | (e) Predominant income (related, unrelated, excluded from tax under sections | (f)<br>Share of total<br>Income<br>(\$) |         | allocat | prtionate<br>ions? | (i)<br>Code V-UBI<br>amount on<br>Box 20 of K-1<br>(\$) | Gen<br>o<br>Mana<br>Part | ner <sup>?</sup> | (k)<br>Percentage<br>ownership |
| SURGICAL   |   | <u> </u>                                      |                       | 512-514)   |   |         | Yes     | No                 |   | Yes                      | No               |                                |
| ASSOCIATES<br>ENDOSCOPY CENTER   | SURGICAL<br>ASSOCIATES/ENDOSCOPY<br>SERVICES    | SD  | N/A                   | RELATED  | 474,867                                 | 253,265 |         | No                 |   | Yes                      |                  | 51 000 %                       |
| AVERA HOME   |   |   |                       |  |   |         |         |                    |   |                          |                  |                                |
| MEDICAL EQUIPMENT LLC  1325 S CLIFF AVE PO BOX 5045 SIOUX FALLS, SD57117 46-0488198                | MEDICAL SERVICES -<br>HOME MEDICAL<br>EQUIPMENT | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |
| MIDWEST REGIONAL   |   |   |                       |  |   |         |         |                    |   |                          |                  |                                |
| IMAGING SERVICES<br>LLC<br>1325 S CLIFF AVE PO<br>BOX 5045<br>SIOUX FALLS,<br>SD57117              | HEALTH CARE - MEDICAL<br>IMAGING                | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |
| 47-0874983   |   |   |                       |  |   |         |         |                    |   |                          |                  |                                |
| MERSCO MEDICAL OF<br>PIERRE LLC<br>329 E DAKOTA<br>PIERRE, SD57501<br>46-0444002                   | MEDICAL SERVICES -<br>HOME MEDICAL<br>EQUIPMENT | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |
| AVERA HOME<br>MEDICAL<br>EQUIPMENT OF  | MEDICAL SERVICES -<br>HOME MEDICAL<br>EQUIPMENT | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |
| AVERA HOME   |   |   |                       |  |   |         |         |                    |   |                          |                  |                                |
| MEDICAL EQUIPMENT OF ESTHERVILLE LLC  602 CENTRAL AVE ESTHERVILLE, IA51334 20-1686097              | MEDICAL SERVICES -<br>HOME MEDICAL<br>EQUIPMENT | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |
| AVERA HOME MEDICAL EQUIPMENT OF SIOUX CENTER LLC  38 19TH ST SW SIOUX CENTER, IA51250 75-3203100   | MEDICAL SERVICES -<br>HOME MEDICAL<br>EQUIPMENT | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |
| AVERA HOME MEDICAL EQUIPMENT OF MARSHALL LLC  1104 EAST COLLEGE DRIVE MARSHALL, MN56258 20-5271924 | _   | SD  | N/A                   |  |   |         |         |                    |   |                          |                  |                                |

## Form 990, Schedule R, Part III - Identification of Related Organizations Taxable as a Partnership

|  |                                |   |                       | _   |   | <u>-</u>          |                           |           |   |                                |                            |                                |
|--|--------------------------------|---|-----------------------|---|---|-------------------|---------------------------|-----------|---|--------------------------------|----------------------------|--------------------------------|
| (a)<br>Name, address, and EIN of<br>related organization | <b>(b)</b><br>Primary activity | (c)<br>Legal<br>Domicile<br>(State<br>or<br>Foreign<br>Country) | Controlling<br>Entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f)<br>Share of total<br>Income<br>(\$) | I Chara of and of | (h)<br>Disproj<br>allocat | prtionate | (i)<br>Code V-UBI<br>amount on<br>Box 20 of K-1<br>(\$) | (j<br>Gen<br>o<br>Mana<br>Part | eral<br>r<br>aging<br>ner? | (k)<br>Percentage<br>ownership |
| SPENCER HOSPITAL LLC                                     | ISEKVICES - HOME               | SD  | N/A                   | ·   |   |                   | . 65                      |           |   | . 65                           | 110                        |                                |
|  | MEDICAL CLINIC<br>BUILDING     | SD  | N/A                   |   |   |                   |                           |           |   |                                |                            |                                |
| L LIN/ON SIKES DIACE                                     | HEALTHCARE<br>SERVICES         | NC  | N/A                   |   |   |                   |                           |           |   |                                |                            |                                |



Consolidated Financial Statements June 30, 2011 and 2010

Avera St. Luke's

| Independent Auditor's Report                     | 1 |
|--|---|
| Financial Statements                             |   |
| Consolidated Balance Sheets                      | 2 |
| Consolidated Statements of Operations            | 3 |
| Consolidated Statements of Changes in Net Assets |   |
| Consolidated Statements of Cash Flows            |   |
| Notes to Consolidated Financial Statements       | 7 |



## **Independent Auditor's Report**

The Board of Directors Avera St. Luke's Aberdeen, South Dakota

We have audited the accompanying consolidated balance sheets of Avera St. Luke's (Center) as of June 30, 2011 and 2010, and the related consolidated statements of operations, changes in net assets, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Center's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

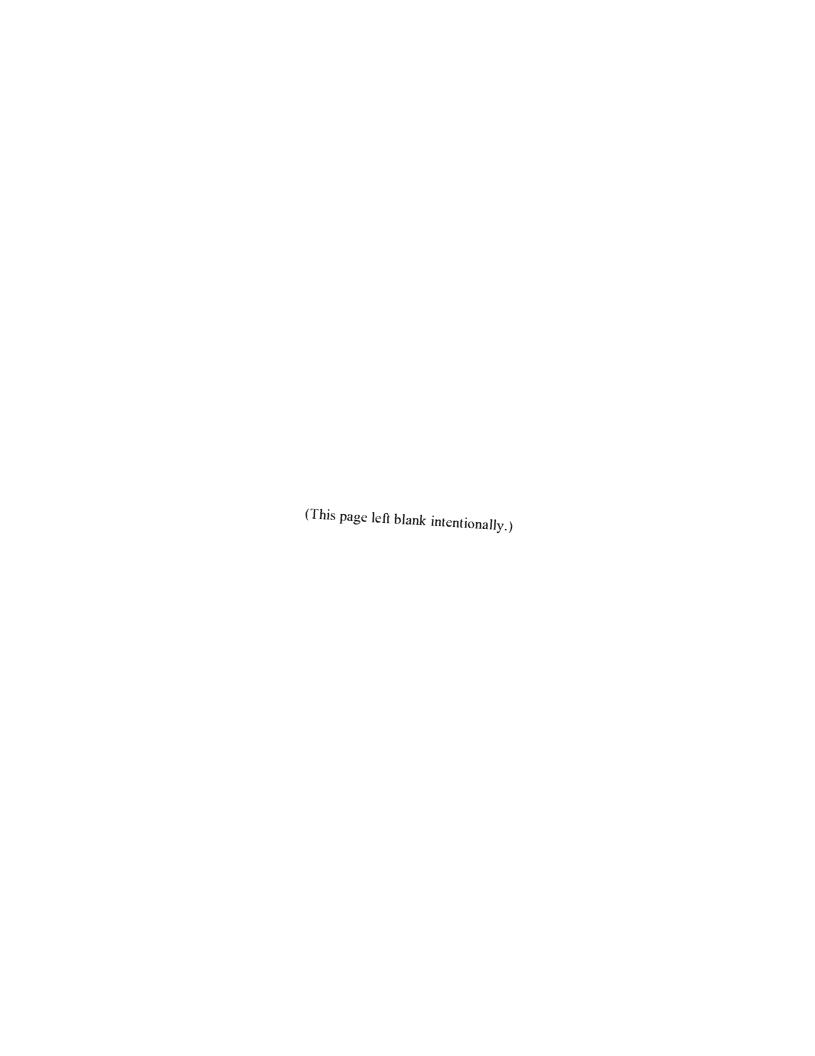
We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Center's internal control over financial reporting. Accordingly, we do not express such an opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Avera St. Luke's as of June 30, 2011 and 2010, and the consolidated results of its operations, changes in net assets and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Sioux Falls, South Dakota September 27, 2011

Este Saelly LLF

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|  | 2011           | 2010           |
|--|----------------|----------------|
| Assets   |                |                |
|  |                |                |
| Current Assets   |                |                |
| Cash and cash equivalents  | \$ 10,863,725  | \$ 11,162,597  |
| Assets limited as to use   | 1,661,044      | 1,322,538      |
| Receivables  |                |                |
| Patient and resident, net of estimated uncollectibles, admission policy charity, and other allowances of |                |                |
| \$24,416,000 in 2011 and \$21,314,000 in 2010  | 21,521,538     | 20,868,660     |
| Other, net of estimated uncollectibles of \$238,000  | 21,321,336     | 20,808,000     |
| in 2011 and \$244,000 in 2010  | 1,796,998      | 1,157,000      |
| Supplies   | 2,401,018      | 2,659,646      |
| Prepaid expenses   | 1,982,280      | 2,506,092      |
| Treputa expenses   | 1,702,200      | 2,500,072      |
| Total current assets   | 40,226,603     | 39,676,533     |
| Assets Limited as to Use   |                |                |
| Under indenture agreements   | 3,490,152      | 3,351,741      |
| By Board for capital improvements and debt redemption  | 72,088,817     | 58,954,248     |
| Interest in net assets of Avera Health Foundation  | 2,676,307      | 2,488,147      |
|  | 78,255,276     | 64,794,136     |
| Less portion in current assets   | (1,661,044)    | (1,322,538)    |
| Noncurrent assets limited as to use  | 76,594,232     | 63,471,598     |
|  | , ,            |                |
| Property and Equipment   | 75,991,239     | 74,407,826     |
| Other Assets   |                |                |
| Real estate held for future use  | 2,014,558      | 2,014,558      |
| Intangible assets, net of accumulated amortization   |                |                |
| of \$332,906 and \$240,379 in 2011   |                |                |
| and 2010, respectively   | 1,748,317      | 1,527,704      |
| Goodwill   | 1,441,720      | 1,547,055      |
| Deferred expenses  | 1,407,706      | 1,726,072      |
| Deferred financing costs, net of accumulated amortization  |                |                |
| of \$499,265 in 2011 and \$450,515 in 2010   | 601,886        | 658,541        |
| Total other assets   | 7,214,187      | 7,473,930      |
|  | \$ 200,026,261 | \$ 185,029,887 |

|   | 2011  | 2010   |
|---|---|--|
| Liabilities and Net Assets  |   |  |
| Current Liabilities Current maturities of long-term debt Accounts payable           | \$ 1,164,891  | \$ 794,888   |
| Trade Estimated third-party payor settlements Accrued expenses                      | 5,157,276<br>2,870,000                                | 4,859,117<br>3,650,000                             |
| Salaries and wages Paid time off benefits Taxes and other Interest Deferred Revenue | 5,080,455<br>4,344,104<br>649,647<br>496,153<br>4,351 | 4,323,922<br>4,026,586<br>649,256<br>527,650       |
| Total current liabilities   | 19,766,877  | 18,831,419   |
| Long-Term Debt, Less Current Maturities   | 46,423,616  | 47,598,404   |
| Other Liabilities   | 1,315,236   | 1,559,029  |
| Total liabilities   | 67,505,729  | 67,988,852   |
| Net Assets Avera St. Luke's   |   |  |
| Unrestricted Temporarily restricted Permanently restricted                          | 129,544,029<br>2,066,816<br>526,177<br>132,137,022    | 114,883,856<br>1,224,504<br>525,050<br>116,633,410 |
| Noncontrolling interest Total net assets  | 383,510<br>132,520,532                                | 407,625<br>117,041,035                             |
|   | \$ 200,026,261  | \$ 185,029,887                                     |

|   | 2011                        | 2010                        |
|---|-----------------------------|-----------------------------|
| Unrestricted Revenue, Gains, and Other Support Net patient and resident service revenue Other revenue | \$ 156,021,112<br>2,586,133 | \$ 142,294,076<br>2,663,099 |
| Total unrestricted revenue, gains and other support   | 158,607,245                 | 144,957,175                 |
| Expenses  |                             |                             |
| Salaries and wages  | 72,779,513                  | 67,233,672                  |
| Employee benefits   | 18,549,761                  | 17,231,916                  |
| Professional fees   | 3,235,206                   | 3,084,671                   |
| Purchased services  | 4,532,174                   | 4,457,908                   |
| Supplies  | 19,930,418                  | 18,569,074                  |
| Repairs and maintenance   | 2,554,245                   | 2,385,725                   |
| Other expenses  | 12,880,181                  | 11,634,621                  |
| Insurance   | 1,450,940                   | 1,312,743                   |
| Utilities and telephone   | 2,065,656                   | 2,081,683                   |
| Interest  | 1,692,015                   | 1,652,189                   |
| Depreciation and amortization   | 7,464,189                   | 7,159,544                   |
| Provision for bad debts   | 4,490,015                   | 3,383,719                   |
| Total expenses  | 151,624,313                 | 140,187,465                 |
| Operating Income  | 6,982,932                   | 4,769,710                   |
| Other Income (Loss)   |                             |                             |
| Investment income   | 9,066,034                   | 3,401,042                   |
| Loss from retirement of debt  | (42,706)                    | , , ,<br>-                  |
| (Loss) gain on sale of assets   | (4,230)                     | 40,298                      |
| Change in interest in net assets of Avera Health Foundation   | (8,878)                     | 709,244                     |
| Rental property, net  | (117,500)                   | (221,707)                   |
| Change in fair value of interest rate swaps   | 243,793                     | (375,405)                   |
| Reclassification of accumulated losses on interest rate swaps   | (70,867)                    | (70,867)                    |
| Other income, net   | 9,065,646                   | 3,482,605                   |
| Revenues in Excess of Expenses  | 16,048,578                  | 8,252,315                   |
| Reclassification of Accumulated Losses  |                             |                             |
| on Interest Rate Swaps  | 70,867                      | 70,867                      |
| on interest react owaps   | 70,007                      | 70,007                      |
| Change in net assets attributable to noncontrolling interest  | (985,885)                   | (1,014,657)                 |
| Equity Transfers  | (473,387)                   | (1,524,270)                 |
| Increase in Unrestricted Net Assets attributable to   |                             |                             |
| Avera St. Luke's  | \$ 14,660,173               | \$ 5,784,255                |

|   | 2011                | 2010                  |
|---|---------------------|-----------------------|
| Unrestricted Net Assets   |                     |                       |
| Revenues in excess of expenses  | \$ 16,048,578       | \$ 8,252,315          |
| Reclassification of accumulated losses on interest rate swaps<br>Equity transfers | 70,867<br>(473,387) | 70,867<br>(1,524,270) |
| Increase in unrestricted net assets   | 15,646,058          | 6,798,912             |
| Change in unrestricted net assets attirbutable to                                 |                     |                       |
| noncontrolling interest   | (985,885)           | (1,014,657)           |
| Increase in unrestricted net assets   |                     |                       |
| attibutable to Avera St. Luke's   | 14,660,173          | 5,784,255             |
| Temporarily Restricted Net Assets   |                     |                       |
| Change in interest in net assets of   |                     |                       |
| Avera Health Foundation   | 842,312             | (418,694)             |
| Permanently Restricted Net Assets   |                     |                       |
| Investment income   | 108                 | 195                   |
| Change in interest in net assets of   | 4.040               | <b>4-</b> 00-1        |
| Avera Health Foundation   | 1,019               | (7,887)               |
| Increase (decrease) in permanently restricted net assets                          | 1,127               | (7,692)               |
| Noncontrolling Interest   |                     |                       |
| Increase in unrestricted net assets attibutable to                                |                     |                       |
| noncontrolling interest   | 985,885             | 1,014,657             |
| Distributions to noncontrolling interest  | (1,010,000)         | (1,030,000)           |
| Decrease in noncontrolling interest   | (24,115)            | (15,343)              |
| Increase in Net Assets  | 15,479,497          | 5,342,526             |
| Net Assets, Beginning of Year   | 117,041,035         | 111,698,509           |
| Net Assets, End of Year   | \$ 132,520,532      | \$ 117,041,035        |

|   | 2011          | 2010          |
|---|---------------|---------------|
| Operating Activities  |               |               |
| Change in net assets  | \$ 15,479,497 | \$ 5,342,526  |
| Adjustments to reconcile change in net assets               | 0 12, , , ,   | φ             |
| to net cash from operating activities                       |               |               |
| Depreciation and amortization                               | 8,022,990     | 7,619,914     |
| Amortization of bond premium                                | (9,896)       | (10,249)      |
| Loss (gain) on sale of assets                               | 4,230         | (40,298)      |
| Net realized and unrealized gains and losses on investments | (9,064,984)   | (3,399,852)   |
| Change in fair value of interest rate swaps                 | (243,793)     | 375,405       |
| Equity transfers  | 473,387       | 1,524,270     |
| Restricted contributions                                    | (843,439)     | (282,663)     |
| Change in assets and liabilities                            |               |               |
| Receivables   | (1,292,876)   | 1,299,681     |
| Supplies  | 302,956       | 183,421       |
| Prepaid expenses  | 842,178       | (2,447,327)   |
| Accounts payable  | (278,451)     | 1,218,097     |
| Accrued expenses  | 1,042,945     | 483,439       |
| Deferred revenue  | 4,351         | <u> </u>      |
| Net Cash from Operating Activities                          | 14,439,095    | 11,866,364    |
| Investing Activities  |               |               |
| Property and equipment additions and replacements           | (9,081,297)   | (5,667,764)   |
| Proceeds from disposal of assets                            | 3,500         | -             |
| Increase in assets limited as to use                        | (4,396,156)   | (1,293,879)   |
| Cash paid for acquisition of clinic practices               | (800,000)     | (4,879,652)   |
| Net Cash used for Investing Activities                      | (14,273,953)  | (11,841,295)  |
| Financing Activities  |               |               |
| Repayment of long-term debt                                 | (794,889)     | (757,728)     |
| Payment of deferred financing costs                         | (39,177)      | -             |
| Equity transfers  | (473,387)     | (1,524,270)   |
| Restricted contributions                                    | 843,439       | 282,663       |
| Net Cash used for Financing Activities                      | (464,014)     | (1,999,335)   |
| Net Decrease in Cash and Cash Equivalents                   | (298,872)     | (1,974,266)   |
| Cash and Cash Equivalents, Beginning of Year                | 11,162,597    | 13,136,863    |
| Cash and Cash Equivalents, End of Year                      | \$ 10,863,725 | \$ 11,162,597 |

|  |          | 2011      |          | 2010      |
|--|----------|-----------|----------|-----------|
| Supplemental Disclosure of Cash Flow Information<br>Cash paid during the year for interest | \$       | 1,723,512 | \$       | 1,650,468 |
| Supplemental Disclosure of Noncash   |          |           |          |           |
| Investing and Financing Activities Accounts payable - construction in progress             | <b>C</b> | 43,566    | \$       | 246,956   |
| Accounts payable - construction in progress  | <u> </u> | 43,300    | <b>—</b> | 240,730   |
| Real estate transferred from held for future use   |          |           |          |           |
| to property and equipment  | \$       |           | \$       | 1,023,331 |
| Acquisition of clinic practices' assets  |          |           |          |           |
| Other intangible assets  | \$       | 509,691   | \$       | 1,718,659 |
| Equipment  |          | 245,981   |          | 398,912   |
| Supplies   |          | 44,328    |          | 191,841   |
| Goodwill   |          | -         |          | 1,412,203 |
| Patient receivables  |          |           |          | 1,158,037 |
| Cash paid  | \$       | 800,000   |          | 4,879,652 |

## Note 1 - Organization and Significant Accounting Policies

### **Organization**

Avera St. Luke's "(Center)" operates a 133-bed acute care hospital and an 81-bed nursing home in Aberdeen, South Dakota, a 56-bed nursing home in Eureka, South Dakota, and physician clinics within its service area. The Center is organized as a nonprofit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. The Center operates under the tenets of the Roman Catholic Church and in accordance with the philosophy and values established for Avera Health, a sponsored ministry of the Benedictine and Presentation Sisters.

#### Consolidation

The consolidated financial statements for the years ended June 30, 2011 and 2010, include the accounts of Avera St. Luke's and Surgical Associates Endoscopy, LLC, a for-profit organization, of which Avera St. Luke's owns a 51% interest. Significant intercompany accounts and transactions have been eliminated in the consolidated statements.

### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## Fair Value Measurements

The Center has determined the fair value of certain assets and liabilities in accordance with the guidance provided by Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820-10, which provides a framework for measuring fair value. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants on the measurement date. Valuation techniques are required to maximize the use of observable inputs and minimize the use of unobservable inputs.

FASB ASC 820-10 establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels. Level 1 inputs consist of quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the related asset or liability. Level 3 inputs are unobservable inputs related to the asset or liability.

## Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with an original maturity of three months or less, excluding assets limited as to use.

#### Patient and Resident Receivables

Patient and resident receivables are uncollateralized patient, resident and third-party payor obligations. Payments of patient and resident receivables are allocated to the specific claims identified on the remittance advice or, if unspecified, are applied to the earliest unpaid claim. Unpaid patient and resident receivables, excluding amounts due from third-party payors, with invoice dates over 90 days old for patient receivables and 60 days old for resident receivables, have interest assessed at 1.5 percent per month.

The carrying amount of patient and resident receivables is reduced by a valuation allowance that reflects management's estimate of amounts that will not be collected from patients, residents and third-party payors. Management reviews patient and resident receivables by payor class and applies percentages to determine estimated amounts that will not be collected from third parties under contractual agreements and amounts that will not be collected from patients and residents due to bad debts. Management considers historical write off and recovery information in determining the estimated bad debt provision. Management also reviews accounts to determine if classification as charity care is appropriate.

## **Supplies**

Supplies are stated at lower of cost (first-in, first-out) or market.

#### **Investments and Investment Income**

Investments with readily determinable market values are stated at fair value. The fair value of all debt and equity securities with readily determinable fair values are based on quotations obtained from national and foreign securities exchanges. Investment income or loss (including interest income, dividends, net changes in unrealized gains and losses, and net realized gains and losses) is included in revenues in excess of expenses unless the income or loss is restricted by donor or law. Investment income on funds held under indenture agreements is recorded as other operating revenue while all other investment income is recorded as nonoperating revenue in the statement of operations.

The Center participates in the Avera Pooled Investment Fund, a fund administered by Avera Health. The Pooled Investment Fund has a portion of its holdings in alternative investments, which are not readily marketable. These alternative investments include partnerships and other interests that invest in hedge funds, real asset funds, and private equity/venture capital funds, among others. Certain alternative investments held within the Avera Pooled Investment Fund include liquidity and redemption limitations. Alternative investments representing less than 3% ownership interest are carried at cost, subject to an annual review for impairment. Alternative investments representing greater than 3% ownership interest are recorded using the equity method. Investment income, including interest, dividends, realized gains and losses, and unrealized gains and losses are allocated to participants of the Avera Pooled Investment Fund.

## Assets Limited as to Use

Assets limited as to use include assets set aside by the Board of Directors for future capital improvements and debt redemption over which the Board retains control and may, at its discretion, subsequently use for other purposes; assets held by a trustee under indenture agreements; and funds held by the Avera Health Foundation. Assets limited as to use that are available for obligations classified as current liabilities are reported in current assets.

### **Property and Equipment**

Property and equipment acquisitions in excess of \$1,000 are capitalized and recorded at cost. Depreciation is provided over the estimated useful life of each depreciable asset and is computed using the straight-line method. Equipment under capital lease obligations is amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the equipment. Amortization is included in depreciation and amortization in the consolidated financial statements. The estimated useful lives of property and equipment are as follows:

Land improvements3-15 yearsBuildings and improvements5-40 yearsEquipment5-20 years

Gifts of long-lived assets such as land, buildings, or equipment are reported as additions to unrestricted net assets and are excluded from revenues in excess of expenses unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted net assets. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when donated or when acquired long-lived assets are placed in service.

#### Goodwill

Goodwill represents the excess of cost over the fair value of the net assets acquired. Through June 30, 2010, the Center amortized goodwill on a straight-line basis over a period not to exceed twenty years. As of June 30, 2010, the Center had goodwill of \$1,547,055, net of accumulated amortization of \$56,143. Effective July 1, 2010, on an annual basis and at interim periods when circumstances require, the Center tests the recoverability of its goodwill. The goodwill testing utilizes a two-step impairment analysis, whereby the Center compares the carrying value of each identified reporting unit to its fair value. If the carrying value of the reporting unit is greater than its fair value, the second step is performed, where the implied fair value of goodwill is compared to its carrying value. The Center recognizes an impairment charge for the amount by which the carrying amount of goodwill exceeds its fair value. The fair value of the reporting unit is estimated using the net present value of discounted cash flows, excluding any financing costs or dividends, generated by each reporting unit. The Center's discounted cash flows are based upon reasonable and appropriate assumptions about the underlying business activities of the Center's reporting unit.

## **Intangible Assets**

The Center amortizes other intangible assets over their estimated useful life using the straight-line method over a period not to exceed twenty years. Amortization of other intangible assets is included in depreciation and amortization in the consolidated financial statements.

### **Deferred Financing Costs**

Deferred financing costs are amortized over the period the related obligation is outstanding using both the effective interest and straight-line methods.

### **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by the Center has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Center in perpetuity.

#### Interest in Net Assets of Avera Health Foundation

Avera Health Foundation, an affiliate of the Center, solicits contributions and holds funds on behalf of the Center. The Center's interest in the foundation is recorded in assets limited as to use in the accompanying financial statements. Changes in the funds held by the Foundation are recorded as changes in interest in the net assets of Avera Health Foundation in the accompanying consolidated financial statements.

## **Advertising Costs**

The Center expenses advertising costs as incurred.

## **Revenues in Excess of Expenses**

Revenues in excess of expenses excludes transfers of assets to and from related parties for other than goods and services and contributions of long-lived assets, including assets acquired using contributions which were restricted by donors.

#### Net Patient and Resident Service Revenue

The Center has agreements with third-party payors that provide for payments to the Center at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Net patient and resident service revenue is reported at the estimated net realizable amounts from patients, residents, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

## **Charity Care**

To fulfill its mission of community service, the Center provides care to patients and residents who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Because the Center does not pursue collection of amounts determined to qualify as charity care, they are not reported as net patient and resident service revenue.

#### **Donor-Restricted Gifts**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value at the date the gift is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When donor stipulated time restrictions or purpose restrictions are met or accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statement of operations as net assets released from restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reported as unrestricted contributions in the accompanying consolidated financial statements.

### Market Risk

The Center's policy for managing risk related to its exposure to variability in interest rates and other relevant market rates and prices include consideration of entering into derivative instruments (freestanding derivatives), or contracts or instruments containing features or terms that behave in a manner similar to derivative instruments (embedded derivatives) in order to mitigate its risks. The Center recognizes all derivatives as either assets or liabilities in the balance sheet and measures those instruments at fair value. (See also Note 9).

### **Income Taxes**

Avera St. Luke's is organized as a nonprofit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code.

The Center has implemented the provisions of FASB Accounting Standards Codification Topic ASC 740-10. The Center undergoes an annual analysis of its various tax positions, assessing the likelihood of those positions being upheld upon examination with relevant tax authorities, as defined by ASC 740-10. For the years ended June 30, 2011 and 2010, the unrecognized tax benefit accrual was zero.

## Reclassifications

Reclassifications have been made to the June 30, 2010, financial presentation to make it conform to the current year presentation. The reclassification had no effect on previously reported operating results or changes in net assets.

## Note 2 - Charity Care and Community Benefit

The Center maintains records to identify and monitor the level of charity care it provides. These records include the amount of charges foregone for services and supplies furnished under its charity care policy and equivalent service statistics. These amounts do not include those services that are provided to patients and residents covered by Medicare, Medicaid, county, state agencies and other third-party payors where less than full charges are received.

The amounts of charges foregone, based on established rates, were \$3,707,693 and \$4,674,886 for the years ended June 30, 2011 and 2010.

The Center also provides community benefit health activities at less than or at no cost to support those in the area served. These activities include community education programs; special programs for the elderly, handicapped, and medically underserved; support for rural clinics; nursing staff for Health Centers serving minority populations; and a variety of broad community support activities. During the years ended June 30, 2011 and 2010, specific activities included meals delivered to residential homes; senior resource programs for billing assistance; meeting facilities; programs for patients and families suffering from cancer, diabetes, breathing disorders, multiple sclerosis, and others; assistance to health educators; emergency healthcare providers; wellness programs; and housing families of hospitalized patients.

### Note 3 - Net Patient and Resident Service Revenue

The Center has agreements with third-party payors that provide for payments to the Center at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

**Medicare:** Inpatient acute care and outpatient services rendered to Medicare program beneficiaries are paid at prospectively determined rates per discharge. These rates varied according to a patient classification system that is based on clinical, diagnostic, and other factors. The Center is reimbursed for cost reimbursable items at a tentative rate with final settlement determined after submission of annual cost reports by the Center and audits thereof by the Medicare fiscal intermediary. The Center's Medicare cost reports have been audited by the Medicare fiscal intermediary through June 30, 2007. Clinic services are paid on a cost-based methodology subject to limits if the clinic is a rural health clinic, and are reimbursed on a fixed fee schedule for other clinics.

**Medicaid:** Inpatient acute care services rendered to Medicaid program beneficiaries are paid at prospectively determined rates per discharge. These rates vary according to a patient classification system that is based on clinical, diagnostic, and other factors. Clinical and outpatient services rendered to Medicaid program beneficiaries are reimbursed under a cost reimbursement methodology. The Center is reimbursed at a tentative rate with final settlement determined after submission of annual cost reports by the Center and audits thereof by the Medicaid program. The Center's Medicaid cost reports have been settled by the Medicaid program through June 30, 2007.

**Wellmark-Blue Cross:** Services rendered to Wellmark-Blue Cross subscribers are reimbursed under a prospectively determined percentage of charge methodology.

Nursing Home – Medicaid and Medicare: The Center is reimbursed for Medicaid nursing home resident services at established billing rates which are determined on a cost-related basis subject to certain limitations as prescribed by the South Dakota Department of Social Services regulations. These rates are subject to retroactive adjustment by field audit. The Center also participates in the Medicare program for which payment for resident services is made on a prospectively determined per diem rate which varies based on a case-mix resident classification system.

The Center has also entered into payment agreements with certain commercial insurance carriers and other organizations. The basis for payment to the Center under these agreements includes prospectively determined rates per discharge, discounts from established charges, and prospectively determined daily rates.

Laws and regulations governing the Medicare, Medicaid, and other programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

A summary of patient and resident service revenue and contractual adjustments for the years ended June 30, 2011 and 2010 is as follows:

|  | 2011           | 2010           |
|--|----------------|----------------|
| Total patient and resident service revenue | \$ 284,904,043 | \$ 258,896,954 |
| Contractual adjustments                    |                |                |
| Medicare                                   | (78,691,608)   | (73,091,734)   |
| Medicaid                                   | (12,487,702)   | (10,999,756)   |
| Blue Cross                                 | (13,144,502)   | (13,036,375)   |
| Other                                      | (24,559,119)   | (19,475,013)   |
|  |                |                |
| Total contractual adjustments              | (128,882,931)  | (116,602,878)  |
| Net patient and resident service revenue   | \$ 156,021,112 | \$ 142,294,076 |
| rvet patient and resident service revenue  | 9 130,021,112  | \$ 112,234,070 |

## Note 4 - Investments and Investment Income

### Assets Limited as to Use

The composition of assets limited as to use at June 30, 2011 and 2010, is set forth in the following table.

|  | 2011          | 2010          |
|--|---------------|---------------|
| Under indenture agreements - held by trustee   |               |               |
| Cash and cash equivalents  | \$ 1,782,109  | \$ 1,487,937  |
| U.S. Government agency securities  | 1,696,368     | 1,852,129     |
| Interest receivable  | 11,675        | 11,675        |
|  | 3,490,152     | 3,351,741     |
| Less amount shown as current   | (1,661,044)   | (1,322,538)   |
|  | \$ 1,829,108  | \$ 2,029,203  |
| By Board for capital improvements and debt redemption                                  |               |               |
| Cash and cash equivalents  | \$ 37,236     | \$ 37,128     |
| Interest in Pooled Investment Fund *   | 72,048,238    | 58,913,777    |
| Other  | 3,343         | 3,343         |
|  | \$ 72,088,817 | \$ 58,954,248 |
| Internation and country of Account II alsh Farm dation                                 |               |               |
| Interest in net assets of Avera Health Foundation Interest in Pooled Investment Fund * | \$ 2,676,307  | \$ 2,488,147  |

### **Pooled Investment Fund \***

The Center is a participant in the Avera Pooled Investment Fund, a fund administered by Avera Health that is maintained for the benefit of facilities that are sponsored, operated, or managed by Avera Health. Investments are made in conformity with the objectives and guidelines of the Avera Health Pooled Investment Committee. Within the fund, facilities share in a pool of investments that are managed by various fund managers. Asset valuation and income and losses of the fund are allocated to participating members based on the carrying amount of their investment in the fund. The Pooled Investment Fund includes investments in securities that are measured at fair value using inputs under the guidance provided by FASB ASC 820-10. The Pooled Investment Fund also contains investments that are recorded at historical cost or under the equity method as described in the Fund's investment policy.

As of June 30, 2011 and 2010, the valuations of investments within the Avera Pooled Investment Fund were as follows:

|                             | 2010   | 2009   |
|-----------------------------|--------|--------|
| Fair value - Level 1 inputs | 56.7%  | 49.0%  |
| Fair value - Level 2 inputs | 27.9%  | 34.4%  |
| Fair value - Level 3 inputs | 0.0%   | 0.0%   |
| Cost basis or equity method | 15.4%  | 16.6%  |
|                             | 100.0% | 100.0% |

As of June 30, 2011 and 2010, the Avera Pooled Investment Fund assets consisted of the following types of investments:

|   | 2011  | 2010  |
|---|-------|-------|
| Publicly traded equity mutual funds         | 21.0% | 12.1% |
| US Treasury and Agency obligations          | 13.4% | 18.9% |
| Publicly traded equity securities           | 13.2% | 12.9% |
| Non-publicly traded alternative investments |       |       |
| Hedge fund                                  | 10.1% | 9.9%  |
| Real asset                                  | 5.4%  | 6.7%  |
| Foreign stocks                              | 8.5%  | 7.5%  |
| Publicly traded fixed income mutual funds   | 7.3%  | 6.2%  |
| Cash and short-term investments             | 6.7%  | 10.3% |
| Corporate bonds                             | 5.2%  | 5.8%  |
| Institutional equity mutual funds           | 3.8%  | 3.6%  |
| Institutional fixed income mutual funds     | 2.7%  | 3.2%  |
| Other fixed income                          | 2.7%  | 2.9%  |
|   | 100%  | 100%  |

### **Investment Income**

Investment income and gains and losses on assets limited as to use, cash and cash equivalents, and other investments consists of the following for the years ended June 30, 2011 and 2010:

|  | 2011 |                        | 2010 |                      |
|--|------|------------------------|------|----------------------|
| Other revenue Interest income  | \$   | 28,684                 | \$   | 42,057               |
| Other income Interest income and realized gains and losses on investments Change in unrealized gains and losses on investments | \$   | 2,258,517<br>6,807,517 | \$   | 858,226<br>2,542,816 |
|  | \$   | 9,066,034              |      | 3,401,042            |

## Fair Value of Assets and Liabilities

Assets and liabilities measured at fair value on a recurring basis at June 30, 2011 and 2010, respectively, are as follows:

|  | 2011                      | 2010                      |
|--|---------------------------|---------------------------|
| Cash equivalents U.S. Government agency securities | \$ 1,782,109<br>1,696,368 | \$ 1,487,937<br>1,852,129 |
| Total Assets                                       | \$ 3,478,477              | \$ 3,340,066              |
| Interest rate swap agreements liability            | \$ 1,315,236              | \$ 1,559,029              |

The related fair values of these assets and liabilities are determined as follows:

| June 30, 2011                                      | Quoted Prices in<br>Active Markets<br>(Level 1) | Other<br>Observable<br>Inputs<br>(Level 2) | Unobservable<br>Inputs<br>(Level 3) |  |
|--|---|--|-------------------------------------|--|
| Cash equivalents U.S. Government agency securities | \$ 1,782,109<br>1,696,368                       | \$ -                                       | \$ -<br>-                           |  |
| Total assets                                       | \$ 3,478,477                                    | \$ -                                       | \$ -                                |  |
| Interest rate swap agreements liability            | \$ -  | \$ 1,315,236                               | \$ -                                |  |
| June 30, 2010                                      |   |  |                                     |  |
| Cash equivalents U.S. Government agency securities | \$ 1,487,937<br>1,852,129                       | \$ -<br>-                                  | \$ -<br>-                           |  |
| Total assets                                       | \$ 3,340,066                                    | <u> </u>                                   | \$ -                                |  |
| Interest rate swap agreements liability            | \$ -  | \$ 1,559,029                               | \$ -                                |  |

The fair value of U.S. Government Agency securities and cash equivalents is determined by reference to quoted market prices. The fair value of the interest rate swap agreements is based upon estimates of the related LIBOR swap rates during the term of the swap agreement.

### Note 5 - Fair Value of Financial Instruments

The Center considers the carrying amount of significant classes of financial instruments on the consolidated balance sheets, including cash and cash equivalents, net accounts receivable, other assets, accounts payable, accrued liabilities, derivative liabilities, other current and long-term liabilities, and variable rate long-term debt to be reasonable estimates of fair value either due to their length of maturity or the existence of variable interest rates underlying such financial instruments that approximate prevailing market rates at June 30, 2011 and 2010.

The Center's fixed rate long-term debt has a carrying amount that differs from its estimated fair value. The fair value of the Center's fixed rate long-term debt is determined by references to trading activity of the underlying bonds. The carrying value of the Center's fixed rate debt is \$18,429,363 and \$19,085,539 as of June 30, 2011 and 2010. The fair value of the Center's fixed rate debt is \$18,710,370 and \$19,578,405 as of June 30, 2011 and 2010.

## Note 6 - Property and Equipment

A summary of property and equipment at June 30, 2011 and 2010 follows:

|  | 20  | 11   | 2010  |  |  |  |
|--|---|--|---|--|--|--|
|  | Cost  | Accumulated ost Depreciation Cost                                    |   | Accumulated Depreciation   |  |  |
| Land Land improvements Buildings and improvements Equipment Construction in progress | \$ 3,196,845<br>2,661,714<br>110,494,545<br>73,985,184<br>1,565,493<br>\$ 191,903,781 | \$ -<br>1,990,267<br>52,510,317<br>61,411,958<br>-<br>\$ 115,912,542 | \$ 3,196,845<br>2,647,675<br>107,026,939<br>69,615,635<br>578,433<br>\$ 183,065,527 | \$ -<br>1,882,187<br>48,944,549<br>57,830,965<br>-<br>\$ 108,657,701 |  |  |
| Net property and equipment   |   | \$ 75,991,239  |   | \$ 74,407,826  |  |  |

Construction in progress at June 30, 2011, represents costs incurred for several building remodeling and equipment acquisition projects. The projects are projected to be completed within the Center's year ended June 30, 2012 with an estimated cost of \$5,100,000. This estimated cost includes contracts that have been entered into subsequent to June 30, 2011. The details of these subsequent contracts are located in note 20. These projects are being constructed with existing funds of the Center.

## Note 7 - Leases

The Center leases certain equipment and buildings under various operating leases with terms of less than one year or cancelable upon written notice. Total lease expense for all operating leases was \$2,017,986 and \$2,027,925 for the years ended June 30, 2011 and 2010, respectively.

# Note 8 - Long-Term Debt

Long-term debt consists of:

|   | 2011                    | 2010                     |
|---|-------------------------|--------------------------|
| Series 2002 Revenue Refunding Bonds 5.125% to 5.75%, due annually in varying installments through July 1, 2027 Unamortized bond premium   | \$ 18,429,363<br>91,348 | \$ 19,085,539<br>101,244 |
| Series 2008A, Variable Rate Demand Revenue Bonds (0.10% to 0.34% during the fiscal year for a weighted average interest rate of 0.25%, 0.10% to 0.11% at June 30, 2011), due annually in varying installments through July 1, 2038                        | 20,057,796              | 20,196,509               |
| Series 2008C, Variable Rate Demand Revenue Bonds (0.98% to 3.25% during the fiscal year for a weighted average interest rate of 1.82%%, 0.98% at June 30, 2011), interest only until July 1, 2014, then variable annual installments through July 1, 2033 | 9,010,000<br>47,588,507 | 9,010,000 48,393,292     |
| Less current maturities   | (1,164,891)             | (794,888)                |
|   | \$ 46,423,616           | \$ 47,598,404            |

Long-term debt maturities are as follows:

| Years Ending June 30,     |               |
|---------------------------|---------------|
| 2012                      | \$ 1,164,891  |
| 2013                      | 1,225,442     |
| 2014                      | 1,298,233     |
| 2015                      | 1,361,406     |
| 2016                      | 1,519,308     |
| Thereafter                | 40,927,879    |
| Unamortized bond premiums | 91,348        |
|                           | \$ 47,588,507 |

Substantially all of the Center's assets at June 30, 2011 and 2010, are pledged as collateral for debt obligations.

Under the terms of the revenue bonds loan agreements, the Center is required to maintain certain deposits with a trustee. Such deposits are included with assets limited as to use in the consolidated financial statements. Assets that are available for obligations classified as current liabilities are reported in current assets. The loan agreement also places limits on the incurrence of additional borrowings and requires that the Center satisfy certain measures of financial performance as long as the bonds are outstanding.

## Note 9 - Interest Rate Swaps

In accordance with its market risk policy, the Center has developed a risk management strategy to maintain acceptable levels of exposure to risk of changes in future expected variable cash flows resulting from interest rate fluctuation. As part of this strategy, the Center has entered into the following interest rate swap agreements:

|                  |                  |                         |                  |                              | Fair V                     | √alue                      |
|------------------|------------------|-------------------------|------------------|------------------------------|----------------------------|----------------------------|
| Reference        | Maturity<br>Date | Notional<br>Amount      | Center<br>Pays   | Center<br>Receives           | 2011                       | 2010                       |
| Swap A<br>Swap B | 2028<br>2033     | \$ 140,753<br>7,369,600 | 3.870%<br>3.915% | 67% of LIBOR<br>67% of LIBOR | \$ (22,095)<br>(1,293,141) | \$ (25,784)<br>(1,533,245) |

The Center entered into Swap A to effectively convert \$140,753 of the variable rate Series 2008A bonds to synthetic fixed rate debt at the rate of 3.87 percent. The Center entered into Swap B to effectively convert \$7,369,600 of the variable rate Series 2008C bonds into synthetic fixed rate debt at a rate of 3.915 percent.

2011

Effective July 1, 2009, the Center elected to discontinue the designation of Swap A and Swap B as cash flow hedges. The net unrealized loss on the date of hedge accounting discontinuance of \$1,183,624 is being prospectively reclassified into revenues in excess of expenses as future interest payments are made over the remaining term of the swap agreements. For the years ended June 30, 2011 and 2010, \$70,867 was reclassified into revenues in excess of expenses in relation to the hedging discontinuance. The aggregate fair value of the swap agreements was recorded as a long-term liability of \$1,315,236 and \$1,559,029 as of June 30, 2011 and 2010, respectively. The change in fair value of \$243,793 and (\$375,405) for the years ended June 30, 2011 and 2010, respectively, was recorded to revenues in excess of expenses.

The following table summarizes the derivative transactions reflected in the Center's consolidated balance sheets and statements of operation for the years ended June 30, 2011 and 2010:

|  | <br>2011        | <br>2010        |
|--|-----------------|-----------------|
| Long-term Liability  |                 |                 |
| Fair value of interest rate swap agreements                | \$<br>1,315,236 | \$<br>1,559,029 |
| Revenues in Excess of Expenses                             |                 |                 |
| Change in fair value of interest rate swaps not            |                 |                 |
| designated as hedging instruments                          | 243,793         | (375,405)       |
| Reclassification of unrealized loss on interest rate swaps | (70,867)        | (70,867)        |
| Other Changes in Net Assets                                |                 |                 |
| Reclassification of unrealized loss on interest rate swaps | 70,867          | 70,867          |

## Note 10 - Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at June 30, 2011 and 2010:

|  |            | 2011              | <br>2010                |
|--|------------|-------------------|-------------------------|
| Various health care programs and services                                  | \$         | 2,066,816         | <br>1,224,504           |
| Permanently restricted net assets at June 30, 2011 and 2010, are restr     | ricted to: |                   |                         |
|  |            | 2011              | <br>2010                |
| Various health care programs and services<br>Loans for healthcare students | \$         | 488,941<br>37,236 | \$<br>487,922<br>37,128 |
|  | S          | 526,177           | \$<br>525,050           |

2010

### Note 11 - Endowment

The Center's endowments consist of a portion of their interest in the net assets of the Avera Health Foundation. The Avera Health Foundation includes endowment funds which have been established for a variety of purposes. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments (if any), are classified and reported based on the existence or absence of donor-imposed restrictions. The Center's permanently restricted endowment funds are donor restricted and totaled \$526,177 and \$525,050 at June 30, 2011 and 2010. The Center currently does not have any board-designated endowment funds.

## Interpretation of Relevant Law

The Center has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Center classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Center in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Center considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purposes of the Foundation and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the Foundation
- 7. The investment policies of the Foundation.

Changes in Endowment Net Assets for the years ending June 30, 2011 and 2010 are as follows:

|  | Unrest | ricted | Tempo<br>Restr | • | rmanently<br>Lestricted | Total         |
|--|--------|--------|----------------|---|-------------------------|---------------|
| Endowment net assets,<br>June 30, 2009         | \$     | -      | \$             | - | \$<br>532,742           | \$<br>532,742 |
| Investment income<br>Change in interest in net |        | -      |                | - | 195                     | 195           |
| assets of Avera Health<br>Foundation           |        |        |                |   | <br>(7,887)             | <br>(7,887)   |
| Endowment net assets,<br>June 30, 2010         |        | -      |                | - | 525,050                 | 525,050       |
| Investment income<br>Change in interest in net |        | -      |                | - | 108                     | 108           |
| assets of Avera Health<br>Foundation           |        |        |                |   | 1,019                   | <br>1,019     |
| Endowment net assets,<br>June 30, 2011         | \$     |        | \$             |   | \$<br>526,177           | \$<br>526,177 |

### **Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor requires the Center to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. There were no such deficiencies that were deemed material as of June 30, 2011.

#### **Return Objectives and Risk Parameters**

Through its affiliation with the Avera Health Foundation, the Center has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Center must hold in perpetuity or for a donor-specified period(s). Under these policies, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that meet the price and yield investment returns established by the Avera Pooled Investment Committee while assuming a moderate level of investment risk. The Center expects its endowment funds with the Avera Health Foundation, over time, to provide an average rate of return of approximately 6%-8% annually. Actual returns in any given year may vary from this amount.

## **Strategies Employed for Achieving Objectives**

To satisfy its long-term rate-of-return objectives, the Center relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Center targets a diversified asset allocation including equity securities, fixed-income securities, hedge funds, and private equity to achieve its long-term return objectives within prudent risk constraints.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Avera Health Foundation Board of Directors determines the annual spending rate and distribution amounts based on a review of the average market value of the endowment funds over the most recent 20 quarters. Local governing boards review the spending rate and distribution information and determine if payouts that would invade the corpus would be fiscally responsible.

## **Note 12 - Self-Insurance Programs**

The Center participates in various self-insured programs administered by Avera Health, including pooled-risk professional liability, pooled-risk workers' compensation, and employee health and dental insurance.

Under the programs, Avera Health has recognized an exposure to possible liability in an amount necessary to reasonably provide for the expected losses of the participants. The amount of the exposure, as determined by independent actuaries in consultation with Avera Health for the workers' compensation and professional liability programs and actuarial templates in the case of health and dental insurance, has been funded by payments into a custodial account to be used for payment of claims and related expenses.

The programs include a combination of self-insurance and commercial insurance. The expenses of the Center for contributions to the self-insurance portion of the programs were as follows for the years ended June 30, 2011 and 2010:

|  | 2011                                 | 2010                                 |
|--|--------------------------------------|--------------------------------------|
| Health and dental<br>Professional liability<br>Workers' compensation | \$ 9,182,944<br>1,450,940<br>590,455 | \$ 8,273,245<br>1,312,743<br>581,748 |
|  | \$ 11,224,339                        | \$ 10,167,736                        |

Professional liability and workers' compensation claims have been asserted against the participating facilities and the program by various claimants. The claims are in various stages of processing and some may ultimately be brought to trial. Counsel is unable to conclude as to the ultimate outcome of the actions. There are other known incidents occurring through June 30, 2011, that may result in the assertion of additional claims and other claims may be asserted arising from services provided to patients in the past.

There are also known health insurance claims that have been submitted subsequent to June 30, 2011, and it is likely there are also other claims that still have not been submitted for services provided prior to June 30, 2011.

While it is possible that the settlement of asserted claims and claims which may be asserted in the future could result in liabilities in excess of amounts for which the programs have provided, management believes that the excess liability, if any, should not materially affect the financial position of the Center at June 30, 2011.

## Note 13 - Employee Pension Plan

In July 2000, qualified employees under a noncontributory defined benefit pension plan were provided a one-time irrevocable election to continue to participate in the defined benefit pension plan or, alternatively, participate in a new cash balance pension plan. Those employees participating in the cash balance pension plan have the option to also participate in an employer match retirement savings program that became effective January 1, 2001. The Sisters of the Presentation of the Blessed Virgin Mary of Aberdeen, South Dakota sponsor these multi-employer retirement plans.

## **Defined Benefit Pension Plan (Career Average)**

The Center made payments into the noncontributory defined benefit pension plan for the years ended June 30, 2011 and 2010, in the amounts of \$2,325,241 and \$2,309,057.

## **Defined Benefit Pension Plan (Cash Balance)**

All employees whose employment or reemployment began after June 30, 2000 and employees who elected not to remain in the defined benefit plan are provided retirement benefits under the cash balance pension plan which became effective January 1, 2001. The Center made payments into the cash balance pension plan, for the years ended June 30, 2011 and 2010, in the amounts of \$1,391,046 and \$1,309,018.

## Career Average and Cash Balance Accumulated Plan Benefits

The latest available information on the accumulated plan benefits and plan net assets available for benefits for the noncontributory defined benefit pension plan is presented below:

|   | 2011                        | 2010                        |
|---|-----------------------------|-----------------------------|
| As of January 1st Actuarial present value of accumulated plan benefits Vested Nonvested | \$ 289,361,806<br>3,673,758 | \$ 255,074,839<br>2,604,901 |
| Total actuarial present value of accumulated plan benefits                              | \$ 293,035,564              | \$ 257,679,740              |
| Net assets available for benefits - market value  | \$ 264,222,859              | \$ 227,973,129              |
| Net assets available for benefits - cost basis  | \$ 246,144,113              | \$ 220,717,623              |

The Center had 2,097 participants out of a total of 11,121 participants covered by the pension plan as of January 1, 2010.

The weighted average assumed rate of return used in determining the actuarial present value of accumulated plan benefits was 8% for 2011 and 2010.

### Note 14 - Loan Guarantees

The Center is jointly and severally obligated for various bond issues as of June 30, 2011 under a Master Trust Indenture as follows:

Avera Health Revenue Refunding Bonds, Series 2002 5.00% to 5.75%, due annually in varying installments through July 1, 2027

47,895,000

Avera Health Variable Rate Demand Revenue Bonds, Series 2008A (0.10% to 0.34% during the fiscal year for a weighted average interest rate of 0.25%, 0.10% to 0.11% at June 30, 2011), due annually in varying installments through July 1, 2038

137,375,000

Avera Health Demand Revenue Bonds, Series 2008B 5.25% to 5.50%, interest only until July 1, 2033, then varying annual installments through July 1, 2038

50,320,000

Avera Health Variable Rate Demand Revenue Bonds, Series 2008C (0.98% to 3.25% during the fiscal year for a weighted average interest rate of 1.82%, 0.98% at June 30, 2011), interest only until July 1, 2014, then variable annual installments through July 1, 2033

61,495,000

\$ 297,085,000

The Master Trust Indenture agreement places limits on the incurrence of additional borrowings and requires that the Obligated Group satisfy certain measures of financial performance as long as the bonds are outstanding.

## Note 15 - Malpractice Insurance

As discussed in Note 14, the Center participates in a self-insured professional liability program which provides malpractice insurance coverage for professional liability losses subject to a self-insured retention of \$2 million per claim and \$6 million annual aggregate. The Center is also insured under an excess umbrella liability claims made policy with a limit of \$35 million. Should the claims-made policy not be renewed or replaced with equivalent insurance, claims based on occurrences during its term, but reported subsequently, would be insured subject to the self insured retention only.

## Note 16 - Related Party Transactions

Avera Health and its sponsors, the Benedictine and Presentation Sisters, operate various health care related organizations in addition to the Center. Material transactions between the Center and these related organizations were as follows for the years ended June 30, 2011 and 2010:

|   | 2011          | 2010         |
|---|---------------|--------------|
| Payments to related organizations         |               |              |
| recorded by the Center: Capital transfers | \$ 473,387    | \$ 1,524,270 |
| Management and other services             | 4,039,134     | 4,005,249    |
| Employee benefit programs                 | 12,924,250    | 11,891,320   |
| Professional liability and workers'       | 2 0 4 1 2 0 5 | 1 004 401    |
| compensation insurance programs           | 2,041,395     | 1,894,491    |
| Balance sheet item:                       |               |              |
| Payables                                  | 1,399,848     | 1,133,154    |

#### Note 17 - Concentration of Credit Risk

The Center grants credit without collateral to its patients and residents, most of whom are insured under third-party payor agreements. The mix of receivables from third-party payors, patients and residents, at June 30, 2011 and 2010, is as follows:

|  | 2011 | 2010 |
|--|------|------|
| Medicare   | 31%  | 32%  |
| Commercial insurance                             | 27%  | 26%  |
| Other third-party payors, patients and residents | 20%  | 20%  |
| Blue Cross                                       | 18%  | 19%  |
| Medicaid   | 4%   | 3%   |
|  | 100% | 100% |

The Center's cash balances are maintained in various bank deposit accounts. At various times during the years ended June 30, 2011 and 2010, the balances of these deposits were in excess of federally insured limits.

# Note 18 - Functional Expenses

The Center provides general health care services to residents within its geographic location. Expenses related to providing these services are as follows:

|  | 2011                         | 2010                         |
|--|------------------------------|------------------------------|
| Health care services<br>General and administrative | \$ 128,399,932<br>23,224,381 | \$ 119,756,241<br>20,431,224 |
|  | \$ 151,624,313               | \$ 140,187,465               |

## Note 19 - Commitments

The Center has various agreements for the purchase of goods and services that require future annual payments to be made. A summary of outstanding commitments are as follows:

| Years Ending June 30, |              |
|-----------------------|--------------|
| 2012                  | \$ 225,000   |
| 2013                  | 225,000      |
| 2014                  | 225,000      |
| 2015                  | 225,000      |
| 2016                  | 225,000      |
| Thereafter            | 825,000      |
|                       | \$ 1,950,000 |

### **Note 20 - Business Combinations**

During the years ended June 30, 2011 and 2010 the Center acquired various clinic practices. Accordingly the results of the clinic operations have been included in the accompanying financial statements for the period subsequent to the acquisition date.

The acquisitions included the operations, patient receivables, supplies, equipment, intangible assets and goodwill. The value of these items is based on the fair market value as of the date of acquisition.

The total purchase price was allocated to the acquired assets as of the purchase date as follows:

| Acquisition of clinic practices' assets |               |                 |
|---|---------------|-----------------|
| Patient receivables                     | \$<br>-       | \$<br>1,158,037 |
| Supplies                                | 44,328        | 191,841         |
| Equipment                               | 245,981       | 398,912         |
| Other intangible assets                 | 509,691       | 1,718,659       |
| Goodwill                                | <br>          | 1,412,203       |
| Cash paid                               | \$<br>800,000 | \$<br>4,879,652 |

## Note 21 - Subsequent Events

Subsequent to June 30, 2011 the Center entered into contracts for the construction of a new building as well as to remodel existing buildings to meet the needs for additional space for patient and resident care. The agreements call for the project to be completed during the Center's fiscal year ending June 30, 2012 with cost of \$2,843,000. The agreement will be funded with the Center's cash and investments.

The Center has evaluated subsequent events through September 27, 2011, the date which the financial statements were available to be issued.