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DLN: 93493132010162

Department of the Treasury

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection A For the 2010 calendar year, or tax year beginning 07-01-2010 and ending 06-30-2011 D Employer identification number Name of organization TRUMAN STATE UNIVERSITY FOUNDATION B Check if applicable 43-1381504 Address change Doing Business As Name change E Telephone number Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite (660) 785-4150 105 MCCLAIN HALL 100 E NORMAL STREET . Terminated G Gross receipts \$ 6,019,291 Amended return City or town, state or country, and ZIP + 4 KIRKSVILLE, MO 63501 Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? MARK GAMBAIANA 105 MCCLAIN HALL □ Yes □ No **H(b)** Are all affiliates included? KIRKSVILLE, MO 63501 If "No." attach a list (see instructions) **H(c)** Group exemption number ▶ **▼** 501(c)(3) Tax-exempt status 501(c) ( ) ◀ (insert no ) ☐ 4947(a)(1) or ☐ 527 Website: ► giving truman edu K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 1984 M State of legal domicile Summary Part I Briefly describe the organization's mission or most significant activities THE MISSION OF THE TRUMAN STATE UNIVERSITY FOUNDATION IS TO ADVANCE THE UNIVERSITY THROUGH LASTING RELATIONSHIPS, STRONG PRIVATE GIFT SUPPORT AND PRUDENT STEWARDSHIP Activities & Governance Check this box 🔰 if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . . 4 Number of independent voting members of the governing body (Part VI, line 1b) . . . 4 24 5 0 Total number of individuals employed in calendar year 2010 (Part V, line 2a) . 6 100 Total number of volunteers (estimate if necessary) . . . . **7a** Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 **b** Net unrelated business taxable income from Form 990-T, line 34 **7**b 0 **Prior Year Current Year** 2,006,926 3,949,813 Contributions and grants (Part VIII, line 1h) . 53.004 54.992 Program service revenue (Part VIII, line 2g) . -990,288 898,563 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d )  $\,$  . 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 50,695 51,807 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 1,120,337 4,955,175 12) . 13 880,322 634,942 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 Expenses 128,071 121,911 5-10) 0 16a Professional fundraising fees (Part IX, column (A), line 11e) . 0 b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright$  221,257 673,162 684,004 **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . . 1,440,857 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 1,681,555 19 Revenue less expenses Subtract line 18 from line 12 . -561,218 3,514,318 Net Assets or Fund Balances **Beginning of Current End of Year** 20 Total assets (Part X, line 16) . 24,125,039 31,485,639 21 Total liabilities (Part X, line 26) . . . . . 569,367 627,059 22 23,555,672 30,858,580 Net assets or fund balances Subtract line 21 from line 20 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2012-05-14 Signature of officer Date Sign Here Judy Mullins Treasurer Type or print name and title Check if self-Print/Type preparer's name Preparer's signature Paid Firm's name 🕨 RUBINBROWN LLP

SAINT LOUIS, MO 63105

May the IRS discuss this return with the preparer shown above? (see instructions) .

Firm's address 🕨 ONE NORTH BRENTWOOD

Preparer

**Use Only** 

Phone no 🕨 (314) 290-

Firm's EIN

Par		atement of Program Serveck if Schedule O contains a res				
STA	MISSION TE UNIVEI	escribe the organization's mission OF THE TRUMAN STATE UNIV RSITY BY OBTAINING FINANC CIES, AND SERVING AS PRUDE	ERSITY FOUNDATI AL SUPPORT, NUR	TURING VIABL	E RELATIONSHIPS WITH E	EXTERNAL
2	the prior l	rganızatıon undertake any sıgnıfıc Form 990 or 990-EZ?		s during the yea	r which were not listed on	┌ Yes ┌ No
3	Did the oi services?	describe these new services on S rganization cease conducting, or · · · · · · · · · · · · · · · · · · ·	make sıgnıfıcant cha	nges in how it co	onducts, any program	┌ Yes ┌ No
4	Describe Section 5	the exempt purpose achievemen 01(c)(3) and 501(c)(4) organizans to others, the total expenses, a	s for each of the org	47(a)(1) trusts	are required to report the an	, .
4a		) (Expenses \$ SHIP PROGRAMS SCHOLARSHIPS ARE PI VARIOUS SCHOLARSHIP FUNDS FOR FIS	ROVIDED FOR TRUMAN S			
4b	FOUNDAT]	) (Expenses \$ AND SPORTS PROGRAMS FUNDS ARE D ION AND UNIVERSITY SUPPORT 20 SPOR TEAM TRAVEL TO SPORTING EVENTS AN	ONATED TO THE FOUNDA TS PROGRAMS AND OVER	R 400 STUDENT ATH	LETES THE SUPPORT FROM THE	
4c	INCLUDES SUPPLEME	) (Expenses \$ DUCATION FUNDS ARE DONATED TO THE EXPENDITURES FOR OPERATING EXPENION OF THE BUDGETS FOR THE VARIANES LOANS ONLY TO TRUMAN STATE U	SES OF THE VARIOUS AC OUS DEPARTMENTS PROV	ORT OF ACADEMIC ADEMIC ADEMIC UNITS, INS	TITUTIONAL CAPITAL PROJECTS, A	ACADEMIC LEARNING ÉVENTS, AND PERATES A STUDENT LOAN FUND
4d	O ther pr	ogram services (Describe in Scl	nedule O )			
	(Expens		luding grants of \$		) (Revenue \$	)
4e	Total pro	ogram service expenses►\$	980,722			

Part TV	Chec	klist of	Required	Schedules
		KIISL OI	IXC quii Cu	SCHOUGHCS

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 😼	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I^{\bullet}$	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Νo
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a		Νo
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		Νo
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)	17		N o
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		N o
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II $\textcircled{\textbf{5}}$	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Yes Vo			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38		No
		F	orm <b>990</b>	(2010)

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Part V	Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V $\cdot$ . $\cdot$ . $\cdot$ . $$			
			Yes	No
а	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 13			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
l	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this			
b	return			
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b		
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
)	If "Yes," has it filed a Form 990-T for this year? <i>If "No," provide an explanation in Schedule O</i>	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
)	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
•	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
:	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
)	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
1	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
	file Form 8282?	<b>7</b> c		No
•	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
1	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	1	
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
)	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
)	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
)	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
)	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.			
1	Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O	13a		
	Enter the amount of reserves the organization is required to maintain by the states			
	in which the organization is licensed to issue qualified health plans			
:	Enter the amount of reserves on hand  13c			
i	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes." has it filed a Form 720 to report these payments? If "No." provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ection A. Governing Body and Management							
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year							
b	Enter the number of voting members included in line 1a, above, who are independent							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	Yes					
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?							
5	Did the organization become aware during the year of a significant diversion of the organization's assets? $$ .	5		No				
6	Does the organization have members or stockholders?	6		No				
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No				
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons? $\cdot$ $\cdot$	7b		No				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following							
а	The governing body?	8a	Yes					
b	Each committee with authority to act on behalf of the governing body?	8b	Yes					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the	9		No				
Se	organization's mailing address? If "Yes," provide the names and addresses in Schedule O			NO				
	evenue Code.)							
			Yes	No				
	Does the organization have local chapters, branches, or affiliates?	10a		No				
b	<b>b</b> If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?							
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes					
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990							
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes					
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes					
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes					
13	Does the organization have a written whistleblower policy?	13	Yes					
14	Does the organization have a written document retention and destruction policy?	14	Yes					
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a		No				
b	Other officers or key employees of the organization	15b		No				
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No				
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	164						
Se	ection C. Disclosure	16b		<u> </u>				
17	List the States with which a copy of this Form 990 is required to be filed▶							
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)							
	(3)s only) available for public inspection. Indicate how you make these available. Check all that apply							

(660) 785-4150

- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 JUDY MULLINS TRUMAN ST UNIV 105 MCCLAIN HALL KIRKSVILLE, MO 63501

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title Average hours			tion ( that a	che		II		( <b>D</b> ) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(1) SHARON QUISENBERRY VICE PRESIDENT	4 0	Х		х				0	0	0
(2) WAYNE BLACKMAN BOARD MEMBER	2 0	Х						0	0	0
(3) RYAN BRENNAN BOARD MEMBER	2 0	Х						0	0	0
(4) SARAH BURKEMPER PRESIDENT	4 0	Х		Х				0	0	0
(5) TRACY CHRISTESON BOARD MEMBER	2 0	Х						0	0	0
(6) GAIL B CRUMP BOARD MEMBER	2 0	Х						0	0	0
(7) ROBERT A DAGER BOARD MEMBER	2 0	Х						0	0	0
(8) KAREN HABER BOARD MEMBER	2 0	Х						0	0	0
(9) DENNIS HOHN BOARD MEMBER	2 0	Х						0	0	0
(10) THOMAS JAYNE BOARD MEMBER	2 0	Х						0	0	0
(11) BONNIE KUEBLER BOARD MEMBER	2 0	X						0	0	0
(12) JEANNETTE HARRIS BOARD MEMBER	2 0	×						0	0	0
(13) MIKE MCCLASKEY BOARD MEMBER	2 0	х						0	0	0
(14) MELINDA MCCUBBIN BOARD MEMBER	2 0	Х						0	0	0
(15) LINDA MILLER BOARD MEMBER	2 0	Х						0	0	0
(16) RANDA RAWLINS BOARD MEMBER	2 0	Х						0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per		(ition that a	•	/)			(D) Reportable compensation from the	(E) Reportable compensation from related		(F) Estima amount o compens	ated of other												
		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	;	from forganizat organizat relat organiza	the Ion and ed												
	BRIAN NIKULSKI D MEMBER	2 0	х						0		0														
٠,	KYLE OLMSTEAD ENT REPRESENTATIVE	2 0	х						0		0		0												
٠,	KENNETH READ D MEMBER	2 0	х						0		0		0												
	CINDY SPIKER D MEMBER	2 0	х						0		0		0												
	MARK GAMBAIANA JTIVE DIRECTOR/SECRETARY	30 0	х		Х				0	0 106,703			31,998												
٠,	GERALDINE READY D MEMBER	2 0	х						0	0 0		0		-		0			0						
	OR TROY PAINO ERSITY PRESIDENT	4 0	х		Х				0	0 177,783		177,783		177,783		177,783		177,78		177,783		177,783		33,647	
. ,	IUDY MULLINS SURER - EX OFFICIO	4 0	х		х				0	96,072		96,072		96,072		96,072		96,072							
	COLLEEN RITCHIE D MEMBER	2 0	х						0		0		0												
	JESSICA HILL D MEMBER	2 0	х						0		0	0													
(27)	WARREN WELLS RAL COUNSEL	2 0			х				0	116,:	142	30,835													
1b	Sub-Total						<u></u>	-			_														
c	Total from continuation sheets to Total (add lines 1b and 1c)	<u> </u>				•	•	▶	0	496,700			124,249												
2	Total number of individuals (includes \$100,000 in reportable compensations)		ted to t	hose	liste			<u> </u>		·	<u> </u>		12 1,2 13												
										_		Yes	No												
3	Did the organization list any <b>forme</b> on line 1a? <i>If</i> "Yes," complete Sche				, ke	y em	ploye	e, or •	highest compensa	ted employee • •	3		No												
4	For any individual listed on line 1a organization and related organizationdividual										4	Yes													
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person								No																
Se	ection B. Independent Contr	actors																							
1	Complete this table for your five h \$100,000 of compensation from t			depe	nder	nt co	ntract	ors	that received more	than															
		(A) e and business addr							Descri	(B) ption of services		(C Comper													
											_														

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 in compensation from the organization  $\blacktriangleright 0$ 

Part \		2010)					Р	age <b>9</b>
Part	VIII	Statement of Reven	ue		(A) Total revenue	(B) Related or exempt function revenue		(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	b c d e f	Federated campaigns Membership dues Fundraising events	1c . 1d 1e s, and 1f e ines 1a-1f \$	3,949,813	3,949,813			311
Program Service Revenue	b c d e	STUDENT LOAN INTEREST INCOME  All other program service re  Total. Add lines 2a-2f.	venue	Business Code	54,992 54,992			
	4 5 6a b	Investment income (including and other similar amounts) Income from investment of tax-extended in the similar amounts.  Royalties	empt bond proceeds  (i) Real	(II) Personal	683,822 0 11,398			11,398
ne	7a b c d	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss) Net gain or (loss) Gross income from fundraisi (not including	(ı) Securities 1,278,229  1,063,488  214,741	(II) O ther 214,741 214,741	214,741			214,74
Other Revenue	b c 9a b c 10a b c	\$ of contributions reported on See Part IV, line 18  Less direct expenses .  Net income or (loss) from fu	a b ndraising events	Business Code 900099 900099	3,626 0 19,405 11,724			19,40. 11,72·
	c d e	ATHLETIC PROGRAMS All other revenue  Total. Add lines 11a-11d  Total revenue. See Instruct		900099	5,654 36,783	,		

Part IX Statement of Functional Expenses
Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Δ	Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all columns.  All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).								
Do no	other organizations must complete column (A) but are not required to cooperate amounts reported on lines 6b, p, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses				
1	Grants and other assistance to governments and organizations			9					
	in the U.S. See Part IV, line 21	135,883	135,883						
2	Grants and other assistance to individuals in the								
	U S See Part IV, line 22	499,059	499,059						
3	Grants and other assistance to governments, organizations, and individuals outside the U S See	0							
4	Part IV, lines 15 and 16 Benefits paid to or for members	0							
5	Compensation of current officers, directors, trustees, and	-							
3	key employees	0							
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0							
7	Other salaries and wages	111,307	88,570		22,737				
8	Pension plan contributions (include section $401(k)$ and section $403(b)$ employer contributions)	432	432						
9	Other employee benefits	7,553	7,553						
10	Payroll taxes	2,619	2,084		535				
а	Fees for services (non-employees) Management	0							
b	Legal	0							
С	Accounting	19,100		19,100					
d	Lobbying	36,266		36,266					
e	Professional fundraising services See Part IV, line 17	0							
f	Investment management fees	111,273		111,273					
g	Other	44,609	38,069	275	6,265				
12	Advertising and promotion	2,977	2,977						
13	Office expenses	61,804	33,743	20,942	7,119				
14	Information technology	8,106		4,053	4,053				
15	Royalties	0							
16	Occupancy	0							
17	Travel	81,333	81,333						
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0							
19	Conferences, conventions, and meetings	55,375	44,855		10,520				
20	Interest	0							
21	Payments to affiliates	0							
22	Depreciation, depletion, and amortization	0							
23	Insurance	19,560		4,890	14,670				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)								
а	TRANSFERS TO TRUMAN STATE UNIV	128,184		7,165	121,019				
b	EQUIPMENT RENTAL & MAINTENANCE	16,048	12,036	1,605	2,407				
c	PRINTING	32,246	16,123		16,123				
d	DUES AND MEMBERSHIPS	14,359	14,359						
е	MERCHANT CARD FEES	7,567		7,567					
f	All other expenses	45,197	3,646	25,742	15,809				
25	Total functional expenses. Add lines 1 through 24f	1,440,857	980,722	238,878	221,257				
26	<b>Joint costs.</b> Check here ► ┌ ıf following								
	SOP 98-2 (ASC 958-720) Complete this line only if the								
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation								
	combined educational campaign and fundraising solicitation								

Part X Balance Sheet (A) (B) Beginning of year End of year 1 1 2.110.335 2 2.291.916 2 Savings and temporary cash investments . . . . . . . 3 3 4 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Assets 6 7 8 8 Prepaid expenses and deferred charges . . . . . . 9 874 10a Land, buildings, and equipment cost or other basis Complete Part 10a VI of Schedule D 10b b Less accumulated depreciation . . . . . 10c 27.903.395 11 20.834.905 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . 1,032,503 13 1,125,109 13 Investments—program-related See Part IV, line 11 . . 14 14 Intangible assets . . . . . . . . . 147,296 15 164,345 15 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 24, 125, 039 16 31,485,639 **17** 67.511 17 65.286 Accounts payable and accrued expenses . 18 18 19 19 20 20 Liabilities 21 21 Escrow or custodial account liability  $Complete\ Part\ IV\ of\ Schedule\ D$  . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 Other liabilities Complete Part X of Schedule D . . . . . 501.856 25 561.773 26 569.367 26 627,059 **Total liabilities.** Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . 160,964 27 601,522 Temporarily restricted net assets . . . . . 8,623,656 28 12,515,681 28 Fund 14,771,052 17,741,377 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. ŏ 30 Capital stock or trust principal, or current funds . . . . . 30 Assets 31 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 32 32 Retained earnings, endowment, accumulated income, or other funds ž 23,555,672 33 33 30,858,580 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 24,125,039 31,485,639

Pai	Check if Schedule O contains a response to any question in this Part XI			. <del> </del>	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4.9	955,17
2	Total expenses (must equal Part IX, column (A), line 25)	2			140,85
3	Revenue less expenses Subtract line 2 from line 1	3		3,5	514,31
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		23,5	555,67
5	Other changes in net assets or fund balances (explain in Schedule O)	5		3,7	788,59
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		30,8	358,58
Par	TEXII Financial Statements and Reporting  Check if Schedule O contains a response to any question in this Part XII		•	୮	
1	Accounting method used to prepare the Form 990			Yes	No
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were in a separate basis, consolidated basis, or both	ssued			
2-	Separate basis Consolidated basis F Both consolidated and separated basis	_			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	За		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	required	3b		

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DLN: 93493132010162

OMB No 1545-0047

**SCHEDULE A** (Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

TRUMAN STATE UNIVERSITY FOUNDATION

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

**Employer identification number** 

43-1381504

Pa	rt I	Reas	on for Pu	blic Charity Stat	tus (All org	janizations	must comp	lete this pa	art.) See in	structions	
he o	rganı	zatıon ıs	not a privat	e foundation becaus	eıtıs (Forl	ines 1 throu	gh 11, check	only one bo	x )		
1	Г	A chur	ch, conventi	on of churches, or as	sociation of	churches de	escribed in <b>se</b>	ction 170(b)	)(1)(A)(i).		
2	Γ	A scho	ol described	I in <b>section 170(b)(1</b>	)(A)(ii). (At	tach Schedu	le E )				
3	Γ	A hosp	ıtal or a coo	perative hospital sei	rvice organiz	atıon descrıl	bed ın <b>sectio</b> ı	170(b)(1)(	A)(iii).		
4	Γ			n organization operat ty, and state	ed in conjun	ction with a l	hospital desc	rıbed ın <b>sect</b>	ion 170(b)(1	.)( <b>A)(iii).</b> En	nter the
5	굣	Δn ora:	anization on	erated for the benefit	of a college	or universit	v owned or or	nerated by a	government	al unit descr	
•	,			A)(iv). (Complete Pa		or annversie	y owned or of	ociated by a	government	ar ame deser	ibed iii
6	$\vdash$			local government or		al unit desci	nhed in <b>sectio</b>	on 170(h)(1)	(A)(v)		
7	<u>'</u>			at normally receives	_					om the gener	cal public
	'	describ	ed in	A)(vi) (Complete Pa		i part or its :	зарроге пош	a governmer	icar unic or in	on the gener	ar public
8	Г			described in <b>section</b>		A)(vi) (Com	plete Part II	)			
9	$\Gamma$	An orga	anization tha	at normally receives	(1) more th	an 331/3% o	f its support	from contrib	utions, meml	pership fees,	and gross
		receipt	s from activ	ities related to its ex	empt function	ns—subject	to certain ex	ceptions, ar	nd (2) no mor	e than 331/3	3% of
		ıts sup	port from gro	oss investment incoi	me and unrel	ated busines	ss taxable ind	ome (less s	ection 511 t	ax) from bus	inesses
		acquire	d by the org	janization after June	30,1975 S	ee <b>section 5</b>	<b>09(a)(2).</b> (Co	mplete Part	III)		
10	Г	An orga	anızatıon org	ganized and operated	lexclusively	to test for p	ublic safety	See <b>section</b> !	509(a)(4).		
11	Γ	one or the box	more publicl	ganized and operated y supported organiza bes the type of supp <b>b</b> Type II	ations descri orting organi	bed in section and c	on 509(a)(1)	or section 5 11e throug	09(a)(2) Se h 11h	e <b>section 50</b>	• •
е	Γ	other tl		ox, I certify that the on managers and oth							
f				received a written de	etermination	from the IRS	S that it is a T	ype I, Type	II or Type I	[] supporting	g organization,
		check t	his box								Ė
g				2006, has the organi	zation accep	ted any gift	or contributio	n from any o	of the		
			ng persons? erson who du	rectly or indirectly c	ontrols, eithe	eralone orto	aether with n	ersons desc	ribed in (ii)		Yes No
				governing body of th						11g(i	
				er of a person describ		_				11g(i	
				led entity of a persor			bove?			11g(i	<del></del>
h				ng information about							
(i) Name of supported organization		e of rted	of (ii) (described on col (i) listed in your governing		on in ed in rning	(v) Did you notify the organization in col (i) of your support?		(vi)  Is the organization in col (i) organized in the US?		(vii) A mount of support	
				instructions))	Yes	No	Yes	No	Yes	No	
						I	1		I	I	1

Total

# Part III Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	under Fait III. II tile	e organization i	alis to quality u	iluei tile tests i	isted below, pie	ase coi	iipiete r	art III.)
	ection A. Public Support	T	I					
Car	endar year (or fiscal year beginning in) ►	<b>(a)</b> 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	( <b>d)</b> 2009	<b>(e)</b> 20	10	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not	1,590,883	4,677,044	1,571,604	2,006,926	3,	949,813	13,796,270
	grants ")							
2	Tax revenues levied for the organization's benefit and either							
	paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit	13,813	14,503	97,659	60,350		60,350	246,675
4	to the organization without charge <b>Total.</b> Add lines 1 through 3	1,604,696	4,691,547	1,669,263	2,067,276	4,	.010,163	14,042,945
5	The portion of total contributions by each person (other than a							
	governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column							4,089,125
6	(f) <b>Public Support.</b> Subtract line 5							9,953,820
_	from line 4 ection B. Total Support							
	endar year (or fiscal year	( ) 2225	412227	( ) 2222	( D 2000			(5) <del>-</del>
	beginning in) 🟲	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	<b>(e)</b> 20	10	(f) Total
7	A mounts from line 4	1,604,696	4,691,547	1,669,263	2,067,276	4,	010,163	14,042,945
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar	981,956	1,032,122	-3,531,746	779,131		695,220	-43,317
9	sources Net income from unrelated business activities, whether or not the business is regularly carried on Other income Do not include							
10	gain or loss from the sale of capital assets (Explain in Part IV )	68,219	141,808	136,755	88,319		91,775	526,876
11	Total support (Add lines 7 through 10)							14,526,504
12	Gross receipts from related activiti	es, etc (See inst	ructions )			12		
13	First Five Years If the Form 990 is check this box and stop here	for the organization	on's first, second,	third, fourth, or fi	fth tax year as a	501(c)(3	) organız	ation, ▶┌
S	ection C. Computation of Pul	olic Support P	ercentage					
14	Public Support Percentage for 201	0 (line 6 column (	f) divided by line	11 column (f))		14		68 522 %
15	Public Support Percentage for 200	9 Schedule A , Pai	rt II, line 14			15		71 052 %
	<b>33 1/3% support test—2010.</b> If the and <b>stop here.</b> The organization quant	alıfıes as a publıcl	y supported orgai	nization				<b>▶</b> ▽
17a	b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization  10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization.							
ь 18	10%-facts-and-circumstances test 15 is 10% or more, and if the organization Explain in Part IV how the organization Private Foundation If the organization	nization meets the tion meets the "fa	e "facts and circu acts and circumst	mstances" test, c ances" test The	heck this box an organization qual	d <b>stop he</b> ıfıes as a	<b>re.</b> publicly	<b>▶</b> □
-	instructions		22,	, -,	,			<b>▶</b> □

organization

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total in) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) 15 16 Public support percentage from 2009 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f)) 17 **17** Investment income percentage from 2009 Schedule A, Part III, line 17 18 18 19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported

33 1/3% support tests-2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

**▶**□

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2010

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DLN: 93493132010162

OMB No 1545-0047

# **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities For Organizations Exempt From Income Tax Under section 501(c) and section 527

► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),
then
◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
+ Section 527 organizations. Complete Part I A only

	ction 527 organizations Complete	e Part I-A only s," to Form 990, Part IV, Line 4, or	Form 990-F7 P	Part VI line 47 (Lobbying /	Activities then
<ul><li>Se</li></ul>	ction 501(c)(3) organizations that	t have filed Form 5768 (election under	section 501(h)) (	Complete Part II-A Do not cor	mplete Part II-B
	, ,, , <del>-</del>	t have NOT filed Form 5768 (election u s," to Form 990, Part IV, Line 5 (Pr			•
	ction 501(c)(4), (5), or (6) organi	•	ONY TONY OF TO	111 030-12, 1 art v, mie 00a	(I TOXY TAX), then
	me of the organization JMAN STATE UNIVERSITY FOUNDATION			Employer iden	tification number
IKC	SHAN STATE ONIVERSITE FOUNDATION			43-1381504	
Par	t I-A Complete if the or	ganization is exempt under :	section 501(	c) or is a section 527	organization.
1	Provide a description of the or	ganızatıon's dırect and ındırect politic	al campaign act	civities in Part IV	
2	Political expenditures			▶	\$
3	Volunteer hours				
Par	Complete if the or	ganization is exempt under	section 501(	c)(3).	
1		e tax incurred by the organization und			\$
2	·	e tax incurred by organization manage			\$
3	·	ection 4955 tax, did it file Form 472			☐ Yes ☐ No
4a	Was a correction made?	·	·		☐ Yes ☐ No
b	If "Yes," describe in Part IV				
Par	t I-C Complete if the or	ganization is exempt under :	section 501(	c) except section 501	.(c)(3).
1	Enter the amount directly expe	ended by the filing organization for se	ction 527 exemp	pt function activities 🕨	\$
2	Enter the amount of the filing of exempt funtion activities	rganızatıon's funds contributed to otl	her organizations	s for section 527 ▶-	\$
3	Total exempt function expendi	tures Add lines 1 and 2 Enter here a	and on Form 112	.0-POL, line 17b ►	\$
4	Did the filing organization file <b>F</b>	Form 1120-POL for this year?			⊤ Yes
5	organization made payments f amount of political contribution	nd employer identification number (EI For each organization listed, enter the ns received that were promptly and di political action committee (PAC) If	e amount paid fro irectly delivered	om the filing organization's f to a separate political orga	unds Also enter the nızatıon, such as a
	(a) Name	( <b>b)</b> Address	(c) EIN	(d) A mount paid from filing organization's funds If none, enter -0-	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none, enter - 0 -

Р	art II-A Complete if the organization under section 501(h)).	is exempt under section 501(c)(3)	and filed Form 5768	(election
	Check If the filing organization belongs to a Check If the filing organization checked bo	n affiliated group x A and "limited control" provisions apply		
	Limits on Lobbying E (The term "expenditures" means ar		(a) Filing O rganization's Totals	<b>(b)</b> Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	pınıon (grass roots lobbyıng)		
b	Total lobbying expenditures to influence a legisl	ative body (direct lobbying)		
C	Total lobbying expenditures (add lines 1a and 1	o)		
d	O ther exempt purpose expenditures			
е	Total exempt purpose expenditures (add lines 1	c and 1d)		
f	Lobbying nontaxable amount Enter the amount to columns			
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
	Grassroots nontaxable amount (enter 25% of lir	e 1f)		
h	Subtract line 1g from line 1a If zero or less, ent	er -0 -		
i	Subtract line 1f from line 1c If zero or less, ente	r-0-		
j	If there is an amount other than zero on either lii section 4911 tax for this year?	ne 1h or line 1i, did the organization file Form	4720 reporting	┌ Yes ┌ No

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

	Lobbying Expenditures During 4-Year Averaging Period								
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	<b>(d)</b> 2010	(e) Total			
2a	Lobbying non-taxable amount								
b	Lobbying ceiling amount (150% of line 2a, column(e))								
c	Total lobbying expenditures								
d	Grassroots non-taxable amount								
e	Grassroots ceiling amount (150% of line 2d, column (e))								
f	Grassroots lobbying expenditures								

Part II-B	Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768	
	(election under section 501(h)).	

	(election under section 501(n)).	1		(h)
		- (4	1)	(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
а	Volunteers?		Νo	
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		Νo	
C	Media advertisements?		Νo	
d	Mailings to members, legislators, or the public?		Νo	
е	Publications, or published or broadcast statements?		Νo	
f	Grants to other organizations for lobbying purposes?		Νo	
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	Yes		36,266
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		Νo	
i	Other activities? If "Yes," describe in Part IV		Νo	
j	Total lines 1c through 1i			36,266
2a	Did the activities in line 1 cause the organization to be not described in section $501(c)(3)$ ?		Νo	
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			
Par	t III-A Complete if the organization is exempt under section 501(c)(4), sectio 501(c)(6).	n 501(c	)(5), o	or section

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

### Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
а	Current year	2a	
b	Carryover from last year	2b	
C	Total	2c	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

#### Part IV Supplemental Information

Dues, assessments and similar amounts from members

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also complete this part for any additional information.

Identifier	Return Reference	Explanation
LOBBYING	A, LINE 1	TRUMAN STATE UNIVERSITY FOUNDATION PAID PROFESSIONAL LOBBYISTS TO FOLLOW TRUMAN STATE UNIVERSITY'S INTERESTS AT THE STATE OF MISSOURI LEVEL THE FOUNDATION PAID THESE LOBBYISTS \$36,266 WHICH INCLUDEDS EXPENSES REIMBURSED UNDER AN ACCOUNTABLE AND TRANSPARENT PLAN

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As Filed Data -

DLN: 93493132010162

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

Internal Revenue Service		► Attach to Fo	Inspection			
	me of the organi			Employer identific	cation number	
TRU	OMAN STATE UNIVER	COLLI FOUNDALION		43-1381504		
Pa		izations Maintaining Donor Ac zation answered "Yes" to Form 99	dvised Funds or Other Similar Fu		ts. Complete if the	
	- · <b></b>		(a) Donor advised funds	<b>(b)</b> Funds and	other accounts	
1	Total number a	t end of year				
2	Aggregate cont	tributions to (during year)				
3	Aggregate gran	nts from (during year)				
4	Aggregate valu	e at end of year				
5			sors in writing that the assets held in don organization's exclusive legal control?	or advised	┌ Yes ┌ No	
6	used only for c		donor advisors in writing that grant funds efit of the donor or donor advisor, or for ar		┌ Yes ┌ No	
Pa	rt III Conse	rvation Easements. Complete	ıf the organization answered "Yes" to	o Form 990, Part	IV, line 7.	
2	Preservati Protection Preservati Complete lines	conservation easements held by the or ion of land for public use (e g , recreati i of natural habitat ion of open space s 2a–2d if the organization held a quali he last day of the tax year	on or pleasure) $\Gamma$ Preservation of an	historically importa certified historic stru of a conservation	· ·	
			[	Held at th	e End of the Year	
а	Total number o	of conservation easements		2a		
b	Total acreage	restricted by conservation easements		2b		
С		servation easements on a certified his		2c		
d	Number of con	servation easements included in (c) ac	equired after 8/17/06	2d		
3	Number of con	servation easements modified, transfe	rred, released, extinguished, or terminate	d by the organizatio	n during	
	the taxable yea	ar 🟲				
4	Number of stat	es where property subject to conserva	ation easement is located 🛌			
5		nization have a written policy regarding f the conservation easements it holds?	g the periodic monitoring, inspection, hand	dling of violations, ar	nd <b>∀es                                   </b>	
6	Staff and volun	teer hours devoted to monitoring, insp	ecting and enforcing conservation easem	ents during the year	· <b> -</b>	
7	A mount of exp	enses incurred in monitoring, inspectii	ng, and enforcing conservation easements	s during the year ► \$	·	
8		servation easement reported on line 2 ) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	tion	┌ Yes ┌ No	
9	balance sheet, the organizatio		onservation easements in its revenue and the footnote to the organization's financial nents			
Par			ns of Art, Historical Treasures, ( 'Yes" to Form 990, Part IV, line 8.	or Other Similaı	Assets.	
1a	art, historical t	reasures, or other similar assets held	116, not to report in its revenue stateme for public exhibition, education or researd ancial statements that describes these it	ch in furtherance of p		
b	historical treas		116, to report in its revenue statement a public exhibition, education, or research in ;			
	(i) Revenues i	ncluded in Form 990, Part VIII, line 1		<b>►</b> \$		
	(ii) Assets inc	luded in Form 990, Part X		<b>►</b> \$		
2	If the organiza	tion received or held works of art. histo	orical treasures, or other similar assets fo	· -		

Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

following amounts required to be reported under SFAS 116 relating to these items

Par'	Organizations Maintaining Colle	ctions of Art, His	<u>stori</u>	<u>cal Treasur</u>	es, or Other	<u>' Similar Ass</u>	<u>ets (cc</u>	<u> intinued)</u>
3	Using the organization's accession and other re items (check all that apply)	cords, check any of t	he foll	lowing that are	a significant us	se of its collection	n	
а	Public exhibition	d	Γ	Loan or exch	ange programs			
b	Scholarly research	e	$\Gamma$	Other				
С	Preservation for future generations							
4	Provide a description of the organization's collect Part XIV	ctions and explain ho	w the	y further the or	ganızatıon's ex	empt purpose ın		
5	During the year, did the organization solicit or reassets to be sold to raise funds rather than to b						Yes	┌ No
Pai	rt IV Escrow and Custodial Arrangem Part IV, line 9, or reported an amou				answered "Ye	es" to Form 99	0,	
1a	Is the organization an agent, trustee, custodian included on Form 990, Part X?	or other intermediary	for c	ontributions or	other assets n		Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV ar	nd complete the follow	ving t	able		Amo		
С	Beginning balance				1c			
d	Additions during the year				1d			
e	Distributions during the year				1e			
f	Ending balance				1f			
2a	Did the organization include an amount on Form	990, Part X, line 217	,			Г	Yes	┌ No
b	If "Yes," explain the arrangement in Part XIV	•				·		
Pa	rt V Endowment Funds. Complete if th							
			Prior)			Three Years Back (	( <b>e)</b> Four Y	ears Back
1a	Beginning of year balance	19,655,105 2,883,020	17	7,241,681 343,505	20,469,845 582,974			
b	Contributions	4,504,046	-	2,704,603	-3,388,441			
c d	Investment earnings or losses Grants or scholarships	495,533		552,980	346,844	+		
e	Other expenditures for facilities and programs	,			313,311			
f	Administrative expenses	94,430		81,704	75,853			
g	End of year balance	26,452,208	19	,655,105	17,241,681			
2	Provide the estimated percentage of the year er	d balance held as		•	•			
а	Board designated or quasi-endowment ▶ 13	100 %						
b	Permanent endowment ► 67 100 %							
c	Term endowment ► 19 800 %							
За	Are there endowment funds not in the possession	n of the organization	that a	are held and ad	lmınıstered for	the		
	organization by					2-(:)	Yes	No
	(i) unrelated organizations					3a(i)	_	<del>                                     </del>
b	If "Yes" to 3a(II), are the related organizations I					3b	<u>'                                    </u>	<del>                                     </del>
4	Describe in Part XIV the intended uses of the oi							
Pai	rt VI Investments—Land, Buildings, a	nd Equipment. S	See F	orm 990, Pa	rt X, line 10.			
	Description of investment			a) Cost or other isis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) P	Book value
1a	Land							
b	Buildings							
c	Leasehold improvements							
d	Equipment							
	Other						$\bot$	
Tota	I. Add lines 1a-1e (Column (d) should equal Form	990, Part X, column (B	), line	10(c).)		•		

Part VII Investments—Other Securities. See	Form 990, Part X, line 1	2.
(a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1) Financial derivatives		
(2)Closely-held equity interests Other		
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	<b>+</b>	
Part VIII Investments—Program Related. Se		13.
(a) Description of investment type	(b) Book value	(c) Method of valuation
——————————————————————————————————————	(b) Book value	Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)	<b>-</b>	
Part IX Other Assets. See Form 990, Part X, I	ne 15.	
(a) Descri	ption	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line		
Part X Other Liabilities. See Form 990, Part	T .	
1 (a) Description of Liability	(b) A mount	
Federal Income Taxes	0	
ANNUITIES AND TRUSTS PAYABLE	561,773	
	-	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	561,773	
2 Fin 49 (ASC 740) Footnote In Bart VIV provide the tex	,	nization's financial statements that reports the

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	4,955,175
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	1,440,857
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	3,514,318
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV )	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	3,514,318
Par	t XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	eturn
1	Total revenue, gains, and other support per audited financial statements	1	8,809,311
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d 628		
е	Add lines 2a through 2d	2e	3,854,136
3	Subtract line <b>2e</b> from line <b>1</b>	3	4,955,175
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
C	Add lines <b>4a</b> and <b>4b</b>	4c	
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	4,955,175
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	
1	Total expenses and losses per audited financial statements	1	1,506,403
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV) 2d 628	1	
e	Add lines <b>2a</b> through <b>2d</b>	2e	65,546
3	Subtract line <b>2e</b> from line <b>1</b>	3	1,440,857
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV) 4b		
c	Add lines <b>4a</b> and <b>4b</b>	4c	
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18 )	5	1,440,857

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

## Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
ENDOWMENT FUNDS	FORM 990, SCHEDULE D, PART V, LINE 4	THE ENDOWED FUNDS THAT ARE STEWARDED BY THE FOUNDATION REPRESENT GIFTS RECEIVED FROM DONORS THAT HAVE BEEN INVESTED, TO WHICH THE EARNINGS ON THE INVESTMENTS ARE TO BE UTILIZED BY THE PURPOSES STATED BY EACH DONOR THE MAJORITY OF SUCH DONOR ENDOWMENTS HAVE BEEN ESTABLISHED TO PROVIDE SCHOLARSHIPS TO TRUMAN STATE UNIVERSITY STUDENTS
OTHER REVENUES ON RETURN NOT ON FINANCIAL STATEMENT	FORM 990, SCHEDULE D, PART XII, LINE 4B	OTHER REVENUES ON RETURN NOT ON FINANCIAL STATEMENTS INCLUDE SPECIAL EVENT EXPENSES OF \$628 THAT ARE REPORTED NET OF SPECIAL EVENT REVENUES ON THE FORM 990, BUT SHOWN AS A COMPONENT OF OPERATING EXPENSES ON THE FINANCIAL STATEMENTS
OTHER EXPENSES ON FINANCIALS NOT ON RETURN	FORM 990, SCHEDULE D, PART XIII, LINE 2D	OTHER EXPENSES ON FINANCIAL STATEMENTS BUT NOT ON THE FORM 990 INCLUDE SPECIAL EVENT EXPENSES OF \$628 THAT ARE REPORTED NET OF SPECIAL EVENT REVENUES ON THE FORM 990, BUT SHOWN AS A COMPONENT OF OPERATING EXPENSES ON THE FINANCIAL STATEMENTS OTHER EXPENSES ON THE FINANCIAL STATEMENTS NOT BUT NOT INCLUDED ON THE FORM 990 INCLUDE THE CHANGE IN THE PRESENT VALUE OF CHARITABLE GIFT ANNUITIES OF \$64,918

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Schedule I (Form 990)

# **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

OMB No 1545-0047

DLN: 93493132010162

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

TRUMAN STATE UNIVERSITY FOUNDATION

Employer identification number

TROMAN STATE UNIVERSITY	FOUNDATION					43-1381504	
Part I General Inform	nation on Grants	and Assistance				<b>,</b>	
<ol> <li>Does the organization main the selection criteria used</li> <li>Describe in Part IV the organization</li> </ol>	l to award the grants ganızatıon's procedu	or assistance? res for monitoring the use	of grant funds in the l	Jnited States			▽ Yes   「
Form 990, Part I	V, line 21 for any i	Governments and recipient that received eded.	l more than \$5,000.	Check this box if r	no one recipient rece	ived more than \$5,0	
1 (a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) TRUMAN STATE UNIVERSITY100 EAST NORMAL STREET KIRKSVILLE, MO 63501	43-6005833	501(C)(3)	135,883				HIGHER ED
2 Entortated number of cont	won E01/a\/2\ - =	Vornment executed					
2 Enter total number of sect 3 Enter total number of othe	r organizations				· · · · · · · · · · · · · · · · · · ·		adula I (Form 000) 2010

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Pa	art IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) SCHOLARSHIPS FOR TRUMAN STATE UNIVERSITY STUDENTS	491	499,059			

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
MONITOR GRANT USE	FORM 990, SCHEDULE I, PART I, LINE 2	The Foundation has both a scholarship and a loan program for Truman State UniverYity Students Truman students apply for the scholarships and committees review eligibility and award scholarships based on a review of the applications with the scholarship criteria as a basIs Truman students apply for Foundation loans through THE Truman State University Financial aid office and that office determines eligibility based on the student need and loan criteria THE FOUNDATION ALSO PROVIDES GRANTS TO THE UNIVERSITY IN SUPPORT OF ITS HIGHER EDUCATION INITIATIVES, INCLUDING SUPPORT OF THE VARIOUS ACADEMIC DEPARTMENTS, ATHLETICS PROGRAMS, AND CERTAIN CAPITAL PROJECTS ON CAMPUS

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DLN: 93493132010162

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

**Compensation Information** For certain Officers, Directors, Trustees, Key Employees, and Highest

**Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of the	e organizati	on
RUMAN STATI	E UNIVERSITY	FOUNDATION

**Employer identification number** 

43-1381504

**Questions Regarding Compensation** Yes Νo Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No." complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment from the organization or a related organization? 4a Νo 4h Νo Participate in, or receive payment from, a supplemental nonqualified retirement plan? **4**c Participate in, or receive payment from, an equity-based compensation arrangement? Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5a Νo 5b Any related organization? Νo If "Yes," to line 5a or 5b, describe in Part III For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? Νo 6b Any related organization? Νo If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Νo Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Νo If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

## Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) DR TROY PAINO	(I) (II)	0 177,783	0	o	0	0 33,647	- 1	0
(2)						·		
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
( 12 )								
( 13 )								
( 14 )								
( 15 )								
( 16 )								

Schedule J (Form 990) 2010 Page 3

## Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

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## **SCHEDULE M** (Form 990)

Department of the Treasury

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Internal Revenue Service Name of the organization **Employer identification number** TRUMAN STATE UNIVERSITY FOUNDATION

					43-1381504			
Pa	rt I Types of Property							
		(a) Check if applicable	<b>(b)</b> Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line	(d) Method of determining of amounts		ontribut	ion
1	Art—Works of art			+9				
	Art—Historical treasures							
3	Art—Fractional interests							
4	Books and publications							
-	Clothing and household							
aood		Х		12,471	соѕт			
3	Cars and other vehicles .							
7	Boats and planes							
	Intellectual property							
	Securities—Publicly traded	Х	11	1.098.847	MARKET VALUE			
	Securities—Closely held			2,000,01.				
	stock							
11	Securities—Partnership,							
	LLC, or trust interests .							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic structures							
1/1	Qualified conservation							
17	contribution—Other							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
	Food inventory							
20	Drugs and medical supplies							
	Taxidermy							
	Historical artifacts							
23	Scientific specimens							
	Archeological artifacts .							
	O ther ▶ ()							
	O ther ▶()							
27	O ther ►()							
28	Other► ()							
29	Number of Forms 8283 received b				29			
	for which the organization complet	eu roiiii d	5263, Part IV, Donee Acki	iowiedgement				
20-	During the year did the organizati	on receiv	a by contribution any prope	erty reported in Bort I. lines	1 20 +6 -+ ++		Yes	No
30a	During the year, did the organizati							
	must hold for at least three years			·	a to be usea			
	for exempt purposes for the entire					30a		No
b	If "Yes," describe the arrangemen	t ın Part I	I					
31	Does the organization have a gift a					31	Yes	
32a	Does the organization hire or use	tnird parti	es or related organizations	to solicit, process, or sell	non-cash			
	contributions?					32a		Νo
b	If "Yes," describe in Part II							
33	If the organization did not report re	evenues i	n column (c) for a type of p	roperty for which column (a	) is checked,			
	dagawha in Dawt II					1		

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#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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# SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Name of the organization

TRUMAN STATE UNIVERSITY FOUNDATION

**Employer identification number** 

43-1381504

Identifier	Return Reference	Explanation
990	FORM 990, PART VI, SECTION B, LINE 11	The IRS FORM 990 IS COMPILED BY AN INDEPENDENT ACCOUNTING FIRM AND THEN REVIEWED BY THE TRUMAN STATE University Foundation audit and finance committee. After the review by the audit and FINANCE COMMITTEE IS COMPLETE, THE RETURN IS PROVIDED TO The entire Foundation Board of Directors ELECTRONICALLY PRIOR TO BEING FILED WITH THE IRS

ldentifier	Return Reference	Explanation
AVAILABILITY OF DOCUMENTS	FORM 990, PART VI, SECTION C, LINE 19	INTERESTED PARTIES MAY REQUEST THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS BY CONTACTING THE ADVANCEMENT OFFICE AT TRUMAN STATE UNIVERSITY

ldentifier	Return Reference	Explanation
MONITORING OF CONFLICT OF INTEREST POLICY	· ·	In 2008, the Truman State University Foundation Board passed a resolution requiring each board member to annually submit a conflict of interest disclosure form. Board members are expected to exercise their duties and responsibilities in the interest of the Foundation and not in the member's OWn personal financial interest. Board members are required to disclose any possible personal, familial, or business relationship that reasonably could give rise to a conflict involving the boarD.

Identifier	Return Reference	Explanation
DELEGATION OF RESPONSIBILITY	FORM 990, PART VI, SECTION A, LINE 3	THE FOUNDATION BOARD OF DIRECTORS HAS DELEGATED THE RESPONSIBILITY OF MANAGING THE DAY-TO-DAY OPERATIONS TO EMPLOYEES OF TRUMAN STATE UNIVERSITY SUCH RESPONSIBILITIES INCLUDE COMMUNCATIONS WITH DONORS, EXECUTION OF THE FOUNDATIONS' PRIMARY PROGRAMS AND ALL ADMINISTRATIVE FUNCTIONS

ldentifier	Return Reference	Explanation
COMPENSATION	VI, SECTION B, LINES 15A AND	INDIVIDUALS PROVIDING MANAGEMENT SERVICES TO THE FOUNDATION ARE EMPLOYEES OF TRUMAN STATE UNIVERSITY ACCORDINGLY THE UNIVERSITY'S POLICIES AND PROCEDURES ARE USED IN DETERMINING THE COMPENSATION OF THE THOSE INDIVIDUALS THAT SERVE AS OFFICERS OF THE FOUNDATION THE FOUNDATION DOES NOT HAVE ANY EMPLOYEES THAT WOULD MEET THE DEFINITION OF A KEY EMPLOYEE ON LINE 15B

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2010

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**Employer identification number** 

# **SCHEDULE R** (Form 990)

Name of the organization

**Related Organizations and Unrelated Partnerships** ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

Internal Revenue Service

► Attach to Form 990. ► See separate instructions. Department of the Treasury

MAN STATE UNIVERSITY FOUNDATION		1 10 -	U = 000 =	43-1381504			
Part I Identification of Disregarded Entities (Compl	ete ıf the organızatı	on answered "Yes	s" on Form 990, Pa	rt IV, line 33.)	<u> </u>		
(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (sta or foreign country	te (d) Total income )	(e) End-of-year assets	<b>(f)</b> Direct controlling entity		
Part II Identification of Related Tax-Exempt Organi or more related tax-exempt organizations during t	zations (Complete he tax year.)	ıf the organizatio	n answered "Yes"	on Form 990, Part	t IV, line 34 becau	se it had	one
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	Section 5 cont organ	<b>g)</b> 12(b)(13 rolled ızatıon
						Yes	No
(1) TRUMAN STATE UNIVERSITY  100 EAST NORMAL STREET	HIGHER EDUC	МО	501(C)(3)	PUBLIC	NA		
KIRKSVILLE, MO 63501 43-6005833							

Part III Identifi because	ication of Related to the interior in the inte	<b>ed Org</b> ore relat	anizations Taxa ted organizations t	<b>ble as a Partner</b> reated as a partne	<b>ship</b> (Co ership du	mplete if ring the ta	the org ax year	ganızatıon ( r.)	answe	ered "\	es" on Fo	rm 990,	Part	IV, lır	ne 34
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	Share of t	<b>(f)</b> total income		<b>(g)</b> f end-of-year assets	( <b>h</b> Disprop alloca	ortionate	(i) Code V- amount in b Schedule (Form 10	ox 20 of K-1	<b>(j</b> Gene mana parti	ral or aging	<b>(k)</b> Percentage ownership
									Yes	No			Yes	No	
Part IV Identifi	ication of Relat because it had on	ed Orga e or mo	l anizations Taxa pre related organız	ble as a Corpora ations treated as a	tion or a corpora	Trust (Co	ı omplete ust dur	e if the org ing the tax	anıza year	tion ar .)	nswered "\	es" on	Form	990,	Part IV,
Name, address, an	<b>(a)</b> d EIN of related organiz	ation	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct cor enti	ntrolling	(e) Type of el (C corp, S or trust	corp,	Share o	<b>(f)</b> f total income	Sha end-o	<b>j)</b> re of f-year sets		<b>(h)</b> Percentage ownership

(6)

Pa	art V	Transactions With Related Organizations (Complete if the organization answered "You	es" on Form 990, Pai	t IV, line 34, 35, 3	55A, or 36.)				
	Note.	Complete line 1 if any entity is listed in Parts II, III or IV				Yes	No		
<b>1</b> D	ouring th	e tax year, did the orgranization engage in any of the following transactions with one or more related org	anızatıons lısted ın Part	s II-IV?					
а	Recei	ot of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity			1a		No		
b	Gıft, g	rant, or capital contribution to other organization(s)			1b	Yes			
c	Gıft, g	ant, or capital contribution from other organization(s)			10		No		
d	d Loans or loan guarantees to or for other organization(s)								
е	Loans	or loan guarantees by other organization(s)			1e		No		
f	Sale o	assets to other organization(s)			1f		No		
g	g Purchase of assets from other organization(s)								
h	Excha	nge of assets			1h		No		
i	Lease	of facilities, equipment, or other assets to other organization(s)			1i		No		
j	Lease	of facilities, equipment, or other assets from other organization(s)			<b>1</b> j		No		
k	k Performance of services or membership or fundraising solicitations for other organization(s)								
I	l Performance of services or membership or fundraising solicitations by other organization(s)								
m	m Sharing of facilities, equipment, mailing lists, or other assets								
n	Sharır	g of paid employees			1n	Yes			
0	Reimb	ursement paid to other organization for expenses			10	Yes			
р	Reimb	ursement paid by other organization for expenses			1p	Yes			
q	Other	transfer of cash or property to other organization(s)			<b>1</b> q				
r	Other	ransfer of cash or property from other organization(s)			1r		No		
2	Ifthe	inswer to any of the above is "Yes," see the instructions for information on who must complete this line,	including covered relati	onships and transact	ion thresholds				
		(a)	(b)	(c)	(d)	ning or	ount		
		Name of other organization	Transaction type(a-r)	Amount involved	Method of determ involve		ount		
(1)									
(2)									
(3)									
(4)									
(4)									
(5)									
(3)									

# Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d Are parti sect 501(d organiz	ners ion :)(3) :ations?	<b>(e)</b> Share of end-of-year assets		r) ortionate tions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	
			Yes	No		Yes	No		Yes	No
									+	$\vdash$
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# Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
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Schedule R (Form 990) 2010