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DLN: 93493313026081

Form **990** 

Department of the Treasury Internal Revenue Service

#### **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

2010

Open to Public Inspection

|   |             | pplicable                                     | C Name of organization                                      | ning 07-01-2010 and ending 06-30-20  | J11              | D Emp                            | loyer i      | dentification number                |
|---|-------------|---|---|--|------------------|----------------------------------|--------------|-------------------------------------|
|   | dress ch    |   | AMERICAN CAMPING ASSOCIATIO                                 | N INC  |                  | 35-0                             | 09624        | 419                                 |
| ┌ Na  | me cha      | nge   | Doing Business As   |  |                  | E Telep                          | hone         | number                              |
| ☐ Initial return ☐ Terminated   |             |   | Number and street (or P O box i<br>5000 STATE ROAD 67 NORTH | (76  | 2-8456           |                                  |              |                                     |
| Amended return  City or town, state or country, and ZIP + 4  MARTINSVILLE, IN 461517902 |             |   |   |  |                  | − <b>G</b> Gross                 | receip       | sts \$ 6,503,797                    |
| i Abi   | Jicatioi    | rpending                                      | <b>F</b> Name and address of p                              | rincipal officer   | H(2)             | <b>-</b>                         | 6 601        | ates? Yes No                        |
|   |             |   | PEGGY L SMITH   | ·  | n(a) Is thi      | s a group returi                 | n for affili | ates/  Yes   No                     |
|   |             |   | 5000 STATE ROAD 67 N<br>MARTINSVILLE,IN 461                 |  | 1                | all affiliates ir<br>No," attach |              | Yes No<br>t (see instructions)      |
| I Ta  | x-exem      | npt status                                    | ▼ 501(c)(3)   | ◀(Insert no )  | <b>H(c)</b> Gro  | oup exemp                        | tion n       | umber ►                             |
| J W   | ebsite      | e: 🕨 WW                                       | W A C A C A M P S O R G                                     |  |                  |                                  |              |                                     |
| <b>K</b> For  | n of or     | ganızatıon                                    | Corporation Trust Associa                                   | ition 🔽 Other ►  | <b>L</b> Year of | formation 19                     | 960          | <b>M</b> State of legal domicile IN |
| Pa  | rt I        | Sum   | mary  |  |                  |                                  |              |                                     |
| Governance  |             | THE ASS<br>EXPERIE                            | SOCIATION'S PURPOSE IS                                      | sion or most significant activities<br>TO FURTHER CHILDREN, YOUTH, AN<br>QUALITY OF CAMP AND YOUTH DE\ |                  |                                  |              |                                     |
| rell<br>Sell  |             |   |   |  |                  |                                  |              |                                     |
| ŝ   | 2           | Check th                                      | nis box 🚩 if the organization                               | discontinued its operations or dispose   | d of more than   | 25% of its                       | neta         | assets                              |
| Activities &  | 3           | Number  | of voting members of the gove                               | rning body (Part VI, line 1a)  | •                |                                  | 3            | 21                                  |
| Æ   |             |   |   | s of the governing body (Part VI, line 1   | -                | •                                | 4            | 21                                  |
| Ę   |             |   |   | n calendar year 2010 (Part V, line 2a)   |                  |                                  | 5            | 36                                  |
| q,  |             |   | mber of volunteers (estimate i                              | r necessary)   |                  |                                  | 6<br>7a      | 2,225                               |
|   |             |   |   | e from Form 990-T, line 34   |                  |                                  | 76<br>7b     | 53,721                              |
|   |             |   |   | ·  | Pr               | ior Year                         |              | Current Year                        |
|   | 8           | Contri  | butions and grants (Part VIII,                              |  | 5,444,           |                                  | 5,032,377    |                                     |
| Revenue   | 9           | Progra  | m service revenue (Part VIII                                | 698,914  |                  | 1,036,949                        |              |                                     |
| e de la   | 10          |   | ment income (Part VIII, colui                               |  | 7,917            |                                  | 9,072        |                                     |
| _   | 11          |   |   | A), lines 5, 6d, 8c, 9c, 10c, and 11e)   |                  | 439,                             | 717          | 177,548                             |
|   | 12          |   | -   | l 1 (must equal Part VIII, column (A), l   | ine              | 6,591,                           | 039          | 6,255,946                           |
|   | 13          |   |   | irt IX, column (A), lines 1–3)   |                  | 481,                             | 812          | 569,687                             |
|   | 14          | Benefit                                       | ts paid to or for members (Par                              | t IX, column (A), line 4)  |                  |                                  | 0            | 0                                   |
| <b>Ω</b> ?  | 15          | Salarıe<br>10)                                | es, other compensation, emplo                               | oyee benefits (Part IX, column (A), line   | s 5-             | 1,973,                           | 079          | 2,356,858                           |
| Expenses  | 16a         | ,   | sional fundraising fees (Part I                             | X, column (A), line 11e)   |                  |                                  | 0            | 0                                   |
| ¥   | ь           |   | ndraising expenses (Part IX, column                         |  |                  |                                  |              |                                     |
| Ш   | 17          |   |   | ), lines 11a-11d, 11f-24f)   |                  | 3,865,                           | 977          | 3,452,476                           |
|   | 18          | Totale  | expenses Add lines 13-17 (n                                 | nust equal Part IX, column (A), line 25  | )                | 6,320,                           | 868          | 6,379,021                           |
|   | 19          | Reven   | ue less expenses Subtract Iır                               | ne 18 from line 12   |                  | 270,                             | 171          | -123,075                            |
| Net Assets or<br>Fund Balances  |             |   |   |  | Beginni          | ng of Curre<br>Year              | ent          | End of Year                         |
| 10 cm   | 20          | Total a                                       | assets (Part X, line 16)                                    |  |                  | 3,618,                           | 273          | 4,418,322                           |
| A A   | 21          |   | iabilities (Part X, line 26) .                              |  |                  | 1,974,                           | -            | 2,360,854                           |
| žŽ  | 22          |   |   | ct line 21 from line 20  |                  | 1,644,                           | 217          | 2,057,468                           |
|   | rt II       | _   | ature Block   |  |                  |                                  |              |                                     |
| know  |             |   |   | nined this return, including accompanying<br>te. Declaration of preparer (other than off               |                  |                                  |              |                                     |
|   |             | ****  |   |  |                  | 2011-11-09                       |              |                                     |
| Sigr  |             | Signa   | ture of officer   |  |                  | Date                             |              |                                     |
| Her   | е           |   | SY L SMITH CEO  |  |                  |                                  |              |                                     |
|   |             | <u>                                      </u> | or print name and title                                     | I p  | I                | Chack of a                       | if.          | T                                   |
| <b>.</b>  |             | Print/Typ<br>preparer's                       | s name AMANDA MEKO CPA                                      | Preparer's signature AMANDA MEKO CPA   | Date             | Check if se<br>employed          |              | PTIN                                |
| Paid  | 2505        | Fırm's na                                     | me F GREENWALT CPAS INC                                     |  |                  |                                  |              | Firm's EIN                          |
| Prep<br>Use   | Only        | Fırm's ad                                     | dress F 5342 W VERMONT STREET                               |  |                  |                                  |              | Phone no 🕨 (317) 241-               |
|   | ~ · · · · y |   | INDIANAPOLIS, IN 46224                                      |  |                  |                                  |              | 2999                                |

May the IRS discuss this return with the preparer shown above? (see instructions) . . . . . . . . .

| Form | Page 2   |
|------|--|
| Par  | Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III  |
| 1    | Briefly describe the organization's mission  |
|      | ASSOCIATION'S PURPOSE IS TO FURTHER CHILDREN, YOUTH, AND ADULT WELFARE THROUGH THE CAMP EXPERIENCE AND NSURE THE QUALITY OF CAMP AND YOUTH DEVELOPMENT PROGRAMS BY PROVIDING BEST PRACTICES AND STANDARDS  |
|      |  |
| 2    | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?   |
|      | If "Yes," describe these new services on Schedule O  |
| 3    | Did the organization cease conducting, or make significant changes in how it conducts, any program services?   |
|      | If "Yes," describe these changes on Schedule O   |
| 4    | Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported   |
| 4a   | (Code ) (Expenses \$ 1,952,306 including grants of \$ ) (Revenue \$ 85,398)  |
|      | MEMBERSHIP AND LOCAL OFFICE SERVICES PROVIDES PROFESSIONAL DEVELOPMENT SERVICES TO OVER 8,106 INDIVIDUAL MEMBERS, OVER 1,800 OF WHOM ARE NEW FACES PROFESSIONAL DEVELOPMENT INCLUDES EDUCATIONAL SERVICES, FIELD SERVICES, AND RESEARCH AT THE NATIONAL LEVEL TECHNICAL ASSISTANCE AND OPERATIONAL FINANCIAL SUPPORT IS PROVIDED THROUGH A NATIONAL STAFF OF ASSOCIATION MANAGEMENT PROFESSIONALS TO 24 LOCAL OFFICES, WHICH IN TURN, PROVIDE SERVICE ON THE LOCAL LEVEL TO THE PUBLIC, CAMPS, AND CAMP PROFESSIONALS  |
|      | (Code ) (Expenses \$ 1,204,652 including grants of \$ ) (Revenue \$ 680,074 )  |
| 70   | CAMP AND YOUTH DEVELOPMENT EDUCATION REFLECTS ACA'S COMMUNITY OF PARENTS AND PROFESSIONALS WHO JOIN TOGETHER TO SHARE KNOWLEDGE TO ENHANCE HUMAN DEVELOPMENT AS A RESULT OF ACA EDUCATIONAL PROGRAMS AND SERVICES, YOUTH AND ADULTS LEARN POWERFUL LESSONS IN COMMUNITY, CHARACTER-BUILDING, SKILL DEVELOPMENT, AND HEALTHY LIVING - LESSONS THAT CAN BE LEARNED NOWHERE ELSE A PRIMARY VEHICLE FOR DISSEMINATING EDUCATION AND INFORMATION TO CAMP PROFESSIONALS IS THROUGH THE ANNUAL ACA NATIONAL CONFERENCE OVER 1,200 INDIVIDUALS ATTENDED THE FOUR-DAY CONFERENCE IN SAN DIEGO, CA, IN FEBRUARY 2011 OTHER PROFESSIONAL DEVELOPMENT OPPORTUNITIES INCLUDE REGIONAL AND LOCAL CONFERENCES AND TRAININGS, ONLINE EDUCATION INCLUDING WEBINARS, AND COURSES LIKE THE NEW DIRECTOR ORIENTATION AND THE BASIC CAMP DIRECTOR COURSES MORE THAN 2500 LEARNERS PARTICIPATE IN A COMBINATION OF THESE OFFERINGS |
|      | (Code ) (Expenses \$ 578,046 including grants of \$ 569,687 ) (Revenue \$ )  |
| _    | CAMPER SCHOLARSHIPS PROVIDE FINANCIAL ASSISTANCE TO PERSONS NOT OTHERWISE ABLE TO AFFORD A CAMP EXPERIENCE AND FACILITATE INTERACTION IN A CAMP SETTING OF PERSONS FROM DIFFERENT SOCIAL, ECONOMIC, RACIAL, NATIONAL, AND CULTURAL BACKGROUNDS CAMPERS LEARN INTIMACY WITH NATURE, BUILD HEALTHY PERSONAL RELATIONSHIPS, AND GET TO EXERCISE THEIR MINDS AND BODIES IN WAYS THAT CREATE HEALTHY HABITS MORE THAN 450 CAMPER SCHOLARSHIPS WERE AWARDED IN FY2011  |
|      | Other program services (Describe in Schedule O ) See also Additional Data for Description  |
|      | (Expenses \$ 1,218,283 including grants of \$ ) (Revenue \$ 271,477)   |
|      | Total program service expenses►\$ 4,953,287  |

|     |   |     | Yes | No  |
|-----|---|-----|-----|-----|
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A   | 1   | Yes |     |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏  | 2   | Yes |     |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I  | 3   |     | No  |
| 4   | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II  | 4   | Yes |     |
| 5   | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III                         | 5   |     | No  |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I  | 6   |     | No  |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II                                       | 7   |     | No  |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III   | 8   |     | No  |
| 9   | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9   |     | No  |
| 10  | Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi-<br>endowments? If "Yes," complete Schedule D, Part V   | 10  |     | No  |
| 11  | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable  |     |     |     |
| а   | Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.   | 11a | Yes |     |
| b   | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.  | 11b |     | No  |
| c   | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.  | 11c |     | No  |
| d   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.   | 11d |     | No  |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.  | 11e | Yes |     |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.     | 11f | Yes |     |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII   | 12a |     | N o |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional              | 12b | Yes |     |
| 13  | Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E   | 13  |     | No  |
|     | Did the organization maintain an office, employees, or agents outside of the United States?   | 14a |     | No  |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> "Yes," complete Schedule F, Parts I and IV              | 14b |     | No  |
| 15  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV                                       | 15  |     | No  |
| 16  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV .   | 16  |     | No  |
| 17  | Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)                               | 17  |     | No  |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II   | 18  |     | No  |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III  | 19  |     | No  |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H   | 20a |     | Νo  |
| b   | If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)                  | 20b |     |     |

| Par | t IV Checklist of Required Schedules (continued)  |     |                 |        |
|-----|---|-----|-----------------|--------|
| 21  | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II  | 21  |                 | No     |
| 22  | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22  | Yes             |        |
| 23  | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J            | 23  | Yes             |        |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25 | 24a |                 | No     |
| b   | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b |                 |        |
| С   | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | 24c |                 |        |
| d   | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?   | 24d |                 |        |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part $I$   | 25a |                 | Νο     |
| b   | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I   | 25b |                 | No     |
| 26  | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II                                | 26  |                 | No     |
| 27  | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III        | 27  |                 | No     |
| 28  | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)   |     |                 |        |
| а   | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV   | 28a |                 | No     |
| b   | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV  | 28b |                 | Νο     |
| c   | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV  | 28c |                 | No     |
| 29  | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M  | 29  |                 | No     |
| 30  | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M  | 30  |                 | No     |
| 31  | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I  | 31  |                 | No     |
| 32  | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II  | 32  |                 | No     |
| 33  | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I  | 33  |                 | No     |
| 34  | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1   | 34  | Yes             |        |
| 35  | Is any related organization a controlled entity within the meaning of section 512(b)(13)?   | 35  | Yes             |        |
| а   | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2   |     |                 |        |
| 36  | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2  | 36  |                 | No     |
| 37  | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI   | 37  |                 | No     |
| 38  | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O  | 38  | Yes             |        |
|     |   | F   | orm <b>99</b> 0 | (2010) |

| Form 990 ( | 2010)   |
|------------|---|
| Part V     | Statements Regarding Other IRS Filings and Tax Compliance |

| Q I | Check if Schedule O contains a response to any question in this Part V   |      |     |     |
|-----|--|------|-----|-----|
|     | <u> </u>   |      | Yes | No  |
|     | Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable  |      |     |     |
|     | 1a 22  |      |     |     |
| •   | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b  0  |      |     |     |
| :   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable  |      |     |     |
|     | gaming (gambling) winnings to prize winners?   | 1c   | Yes |     |
|     | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this   |      |     |     |
|     | return   |      |     |     |
| )   | If at least one is reported on line 2a, did the organization file all required federal employment tax returns?   | 2ь   | Yes |     |
|     | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)  | 20   | 163 |     |
|     | Did the organization have unrelated business gross income of \$1,000 or more during the  |      |     |     |
|     | year?  | 3a   | Yes |     |
|     | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O   | 3Ь   | Yes |     |
|     | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial |      |     |     |
|     | account)?  | 4a   |     | Νo  |
|     | If "Yes," enter the name of the foreign country 🕨  |      |     |     |
|     | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts  |      |     |     |
|     | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  | 5a   |     | No  |
|     | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   |      |     | No  |
|     |  | 5b   |     | 140 |
|     | If "Yes" to line 5a or 5b, did the organization file Form 8886-T?  | 5c   |     |     |
|     | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the   | 6a   |     | N c |
|     | organization solicit any contributions that were not tax deductible?   |      |     |     |
|     | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?  | 6b   |     |     |
|     | Organizations that may receive deductible contributions under section 170(c).  |      |     |     |
|     | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and  | 7a   |     | No  |
|     | services provided to the payor?  | 7b   |     |     |
|     | If "Yes," did the organization notify the donor of the value of the goods or services provided?  | 76   |     |     |
|     | file Form 8282?  | 7c   |     | No  |
|     | If "Yes," indicate the number of Forms 8282 filed during the year  |      |     |     |
|     | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit  |      |     |     |
|     | contract?  | 7e   |     | No  |
|     | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?   | 7f   |     | N c |
|     | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?   | 7g   |     |     |
|     | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a  |      |     |     |
|     | Form 1098-C?   | 7h   |     |     |
|     | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess           |      |     |     |
|     | business holdings at any time during the year?   | 8    |     |     |
|     | Sponsoring organizations maintaining donor advised funds.  |      |     |     |
|     | Did the organization make any taxable distributions under section 4966?  | 9a   |     |     |
|     | Did the organization make a distribution to a donor, donor advisor, or related person?   | 9b   |     |     |
|     | Section 501(c)(7) organizations. Enter   |      |     |     |
|     | Initiation fees and capital contributions included on Part VIII, line 12 10a   |      |     |     |
|     | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  |      |     |     |
|     | Section 501(c)(12) organizations. Enter  |      |     |     |
|     | Gross income from members or shareholders  |      |     |     |
|     | Gross income from other sources (Do not net amounts due or paid to other sources   |      |     |     |
|     | against amounts due or received from them )  |      |     |     |
|     | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?   | 12a  |     |     |
|     | If "Yes," enter the amount of tax-exempt interest received or accrued during the   |      |     |     |
|     | year  Section 501(c)(29) qualified nonprofit health insurance issuers.   |      |     |     |
|     | Is the organization licensed to issue qualified health plans in more than one state?   |      |     |     |
|     | Note. See the instructions for additional information the organization must report on Schedule O   | 13a  |     |     |
|     |  |      |     |     |
|     | Enter the amount of reserves the organization is required to maintain by the states  |      |     |     |
|     | In which the organization is licensed to issue qualified health plans  Enter the amount of reserves on hand  |      |     |     |
|     | 13c  |      |     |     |
|     | Did the organization receive any payments for indoor tanning services during the tax year?   | 14a  |     | Νc  |
|     | If "Voc " has it filed a Form 730 to report these payments? If "No " provide an explanation in Schodule O  | 1/16 |     |     |

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| _S∈ | ection A. Governing Body and Management  |                        |         |          |  |  |  |
|-----|--|------------------------|---------|----------|--|--|--|
|     |  |                        | Yes     | No       |  |  |  |
|     |  |                        |         |          |  |  |  |
|     | 1 1  |                        |         |          |  |  |  |
| 1a  | Enter the number of voting members of the governing body at the end of the tax year  | 21                     |         |          |  |  |  |
| b   | Enter the number of voting members included in line 1a, above, who are independent   | 21                     |         |          |  |  |  |
| 2   | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with other officer, director, trustee, or key employee?  |                        | Yes     |          |  |  |  |
| 3   | Did the organization delegate control over management duties customarily performed by or under the dire  | ct                     | 163     | No       |  |  |  |
| 4   | supervision of officers, directors or trustees, or key employees to a management company or other persoi<br>Did the organization make any significant changes to its governing documents since the prior Form 990 w  | /as                    |         |          |  |  |  |
| 5   | filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?   | . 5                    | 1       | No<br>No |  |  |  |
| 6   | Does the organization have members or stockholders?  | 6                      | Yes     |          |  |  |  |
| 7a  | Does the organization have members, stockholders, or other persons who may elect one or more members governing body?   | of the 7a              |         | No       |  |  |  |
| ь   | Are any decisions of the governing body subject to approval by members, stockholders, or other persons?  | 7b                     | Yes     |          |  |  |  |
| 8   | Did the organization contemporaneously document the meetings held or written actions undertaken during year by the following   |                        |         |          |  |  |  |
| а   | The governing body?  | 8a                     | Yes     |          |  |  |  |
| ь   | Each committee with authority to act on behalf of the governing body?  | 8b                     | Yes     |          |  |  |  |
| 9   | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reache   | · · · · ·              | 1       |          |  |  |  |
|     | organization's mailing address? If "Yes," provide the names and addresses in Schedule O  | _                      |         | Νo       |  |  |  |
|     | ection B. Policies (This Section B requests information about policies not required by the Int   | ternal                 |         |          |  |  |  |
| Re  | evenue Code.)  |                        | Τ.,     | T        |  |  |  |
| 10- | December of the control of the contr | 10-                    | Yes     | No       |  |  |  |
|     | Does the organization have local chapters, branches, or affiliates?  | . 10a                  | Yes     |          |  |  |  |
|     | If "Yes," does the organization have written policies and procedures governing the activities of such chap affiliates, and branches to ensure their operations are consistent with those of the organization?  | 10ь                    | Yes     |          |  |  |  |
| 11a | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the   | ne form?<br><b>11a</b> | Yes     |          |  |  |  |
| b   | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |                        |         |          |  |  |  |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13   | . 12a                  | Yes     |          |  |  |  |
| b   | Are officers, directors or trustees, and key employees required to disclose annually interests that could g  | ıve rıse               | Yes     |          |  |  |  |
| c   | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,  |                        | † · · · |          |  |  |  |
| -   | describe in Schedule O how this is done  | 12c                    | Yes     |          |  |  |  |
| 13  | Does the organization have a written whistleblower policy?   | 13                     | Yes     |          |  |  |  |
| 14  | Does the organization have a written document retention and destruction policy?  | 14                     | Yes     |          |  |  |  |
| 15  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and dec   | cision?                |         |          |  |  |  |
| а   | The organization's CEO, Executive Director, or top management official   | 15a                    | Yes     |          |  |  |  |
| b   | <b>b</b> Other officers or key employees of the organization   |                        |         |          |  |  |  |
|     | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )  |                        |         |          |  |  |  |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangemen taxable entity during the year?  | t with a               |         | N o      |  |  |  |
| b   | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard organization's exempt status with respect to such arrangements?   | the                    |         |          |  |  |  |
|     |  | · 16b                  |         |          |  |  |  |
|     | action C. Dicclocura   |                        |         |          |  |  |  |
|     | List the States with which a conviof this Form 990 is required to be filed. IN   |                        |         |          |  |  |  |
| 17  | List the States with which a copy of this Form 990 is required to be filed IN  Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (5  | 01(c)                  |         |          |  |  |  |

Own website Another's website V Upon request

(765) 349-3315

- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization RHONDA J BEGLEY
  5000 STATE ROAD 67 NORTH
  MARTINSVILLE, IN 461517902

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| <b>(A)</b><br>Name and Title             | (B)<br>Average<br>hours   | Posi<br>t                         | ((<br>tion (<br>hat a | che     |              | l <b>I</b>                   |        | ( <b>D)</b> Reportable compensation          | (E) Reportable compensation                           | (F)<br>Estimated<br>amount of other                                      |
|--|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|---|--|
|  | per week (describe hours for related organizations in Schedule O) | Individual trustee<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former | from the<br>organization (W-<br>2/1099-MISC) | from related<br>organizations<br>(W- 2/1099-<br>MISC) | compensation<br>from the<br>organization and<br>related<br>organizations |
| (1) ANN SHEETS<br>BOARD MEMBER           | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (2) POSIE TAYLOR<br>BOARD MEMBER         | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (3) ART WANNLUND<br>PRESIDENT            | 2 00  | х                                 |                       | х       |              |                              |        | 0  | 0   | 0  |
| (4) ED GREENE<br>BOARD MEMBER            | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (5) DAYNA HARDIN<br>VICE PRESIDENT       | 2 00  | х                                 |                       | х       |              |                              |        | 0  | 0   | 0  |
| (6) GLYNN TURMAN<br>BOARD MEMBER         | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (7) JO-ANN TURMAN<br>BOARD MEMBER        | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (8) EDWARD SKIP WALTON<br>VICE PRESIDENT | 2 00  | х                                 |                       | х       |              |                              |        | 0  | 0   | 0  |
| (9) STEVE BASKIN<br>TREASURER            | 2 00  | х                                 |                       | х       |              |                              |        | 0  | 0   | 0  |
| (10) DAVID BERKEY<br>BOARD MEMBER        | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (11) TISHA BOLGER<br>BOARD MEMBER        | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (12) ANTHONY DEGUZMAN<br>BOARD MEMBER    | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (13) ELLEN GANNETT<br>BOARD MEMBER       | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (14) TOM HOLLAND<br>BOARD MEMBER         | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (15) KURT PODESZWA<br>BOARD MEMBER       | 2 00  | х                                 |                       |         |              |                              |        | 0  | 0   | 0  |
| (16) RICK ROTH<br>BOARD MEMBER           | 2 00  | Х                                 |                       |         |              |                              |        | 0  | 0   | 0  |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A)<br>Name and Title   | (B)<br>Average<br>hours   | Posi<br>t                         | ((<br>tion (<br>hat a | (che    |              | II                           |           | (D)<br>Reportable<br>compensation            | (E)<br>Reportable<br>compensation                     |   | ( <b>F)</b><br>Estima<br>amount o                     | ited<br>fother      |
|---|---|-----------------------------------|-----------------------|---------|--------------|------------------------------|-----------|--|---|---|---|---------------------|
|   | per week (describe hours for related organizations in Schedule O) | Individual trustee<br>or director | Institutional Trustee | Officei | Key employee | Highest compensated employee | Former    | from the<br>organization (W-<br>2/1099-MISC) | from related<br>organizations<br>(W- 2/1099-<br>MISC) |   | compens<br>from t<br>organizati<br>relati<br>organiza | :he<br>on and<br>ed |
| (17) MICHAEL THOMPSON<br>BOARD MEMBER   | 2 00  | х                                 |                       |         |              |                              |           | 0  |   | 0 |   | 0                   |
| (18) TOMMY FERGUSON<br>BOARD MEMBER   | 2 00  | х                                 |                       |         |              |                              |           | 0  |   | 0 |   | 0                   |
| (19) SCOTT BRODY<br>VICE PRESIDENT  | 2 00  | х                                 |                       | х       |              |                              |           | 0  |   | 0 |   | 0                   |
| (20) JENNIFER HARBER<br>BOARD MEMBER  | 2 00  | х                                 |                       |         |              |                              |           | 0  |   | 0 |   | 0                   |
| (21) MELANIE LOCKWOOD HERMAN<br>BOARD MEMBER  | 2 00  | х                                 |                       |         |              |                              |           | 0  |   | 0 |   | 0                   |
| (22) NIAMBI JAHA-ECHOLS<br>BOARD MEMBER   | 2 00  | х                                 |                       |         |              |                              |           | 0  |   | 0 |   | 0                   |
| (23) PEGGY L SMITH<br>CHIEF EXECUTIVE OFFICER   | 40 00   |                                   |                       | х       |              |                              |           | 177,977                                      |   | 0 |   | 1,538               |
| (24) RHONDA BEGLEY<br>CHIEF FINANCIAL OFFICER   | 40 00   |                                   |                       | х       |              |                              |           | 97,734                                       |   | 0 |   | 815                 |
|   |   |                                   |                       |         |              |                              |           |  |   |   |   |                     |
|   |   |                                   |                       |         |              |                              |           |  |   |   |   |                     |
| 1b Sub-Total  |   |                                   |                       | •       |              |                              | -         |  |   | + |   |                     |
| d Total (add lines 1b and 1c) .   |   |                                   |                       |         |              |                              | <b> -</b> | 275,711                                      | 0   |   |   | 2,353               |
| Total number of individuals (inclu<br>\$100,000 in reportable compens                                 | -   |                                   |                       |         | ted a        | above)                       | ) who     | received more tha                            | n   |   |   |                     |
| 2 2 3   |   |                                   |                       |         |              |                              |           |  |   |   | Yes   | No                  |
| 3 Did the organization list any form<br>on line 1a? If "Yes," complete Sch                            |   |                                   |                       |         | ey eı        | mploy:<br>•                  | ee, o     | r nighest compens                            | eted employee   | 3 |   | Νο                  |
| 4 For any individual listed on line 1 organization and related organization and related organization. |   |                                   |                       |         |              |                              |           |  |   | 4 | Yes   |                     |
| 5 Did any person listed on line 1a is services rendered to the organiza                               |   | •                                 |                       |         |              | •                            |           | •  |   | 5 |   | No                  |
| Section B. Independent Cont   | ractors   |                                   |                       |         |              |                              |           |  |   |   |   |                     |

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►0

| Form 9   |        |  |                                       |               |                             |   | P                                       | age <b>9</b>                                 |
|--|--------|--|---------------------------------------|---------------|-----------------------------|---|---|--|
| Part V   | VIII   | Statement of Revenu  | <u>ie</u>                             |               | <b>(A)</b><br>Total revenue | (B)<br>Related<br>or<br>exempt<br>function<br>revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections |
| 14 -   | 1_     |  |                                       |               |                             |   |   | 512,<br>513, or<br>514                       |
| ants   |        | Federated campaigns  | 1a                                    | 4,192,249     |                             |   |   |  |
| Contributions, gifts, grants and other similar amounts |        | Membership dues  |                                       | 4,192,249     |                             |   |   |  |
| र्जल<br><u>≢</u> <u>∓</u>                              |        | Fundraising events   |                                       |               |                             |   |   |  |
| s, g<br>mila   |        | Related organizations  |                                       | 5,160         |                             |   |   |  |
| <u>S</u> .   |        | Government grants (contributions)  | 1e                                    |               |                             |   |   | ļ  |
| 호  | f      | All other contributions, gifts, grants, similar amounts not included above | , and <b>1f</b><br>e                  | 834,968       |                             |   |   |  |
| d H  | g      | Noncash contributions included in li                                       | nes 1a-1f \$                          |               |                             |   |   |  |
| ပ္မ  | h      | Total. Add lines 1a-1f   |                                       |               | 5,032,377                   |   |   |  |
| <u>ā</u>   |        |  |                                       | Business Code |                             |   |   |  |
| Program Serwce Revenue                                 | 2a     |  |                                       | 611710        | 686,230                     |   |   |  |
| 휾  |        | PUBLICATION REVENUE  |                                       | 519100        | 350,719                     | 129,896   | 220,823                                 |  |
| MCA  | d      |  | <del></del>                           |               |                             |   |   |  |
| Ē  | e      |  | <del></del>                           |               |                             |   |   |  |
| Ē  |        | All other program service rev  |                                       |               |                             |   |   |  |
| ٥  |        |  |                                       |               |                             |   |   |  |
|  | д<br>3 |  |                                       |               | 1,036,949                   |   |   |  |
|  |        | Investment income (includin and other similar amounts)                     | •                                     | -             | 6,923                       |   |   | 6,92   |
|  | 4      | Income from investment of tax-exc  |                                       |               |                             |   |   |  |
|  | 5      | Royalties  |                                       | Ī             | 69,922                      |   |   | 69,92  |
|  |        |  | (ı) Real                              | (II) Personal |                             |   |   |  |
|  |        | Gross Rents  |                                       |               |                             |   |   |  |
|  |        | Less rental expenses   |                                       |               |                             |   |   |  |
|  |        | Rental income<br>or (loss)   |                                       |               |                             |   |   |  |
|  | d      | Net rental income or (loss)  |                                       |               |                             |   |   |  |
|  |        | C  | (ı) Securities<br>250,000             | (II) O ther   |                             |   |   |  |
|  | /a     | Gross amount<br>from sales of<br>assets other                              | 230,000                               |               |                             |   |   |  |
|  |        | than inventory   |                                       |               |                             |   |   |  |
|  | Ь      | Less cost or other basis and   | 247,851                               |               |                             |   |   |  |
|  | c      | sales expenses<br>Gain or (loss)   | 2,149                                 |               |                             |   |   |  |
|  |        | Net gain or (loss)   |                                       | 1             | 2,149                       |   |   | 2,149  |
| <u>•</u>   |        | Gross income from fundraisir   |                                       |               |                             |   |   |  |
| 듄  |        | (not including<br>\$   |                                       |               |                             |   |   |  |
| Š.   |        | of contributions reported on l   |                                       |               |                             |   |   |  |
| Other Revenue  |        | See Part IV, line 18   | a                                     |               |                             |   |   |  |
| ¥  | ь      | Less direct expenses   |                                       |               |                             |   |   |  |
| •  |        | Net income or (loss) from fur  | _                                     |               |                             |   |   |  |
|  | 9a     | Gross income from gaming a   | ctivities See Part IV, line 19 . a    |               |                             |   |   |  |
|  |        | Less direct expenses   |                                       | b             |                             |   |   |  |
|  |        | Net income or (loss) from ga   |                                       |               |                             |   |   |  |
|  | 102    | Gross sales of inventory, les<br>returns and allowances .                  | s<br>a                                |               |                             |   |   |  |
|  | ь      | Less cost of goods sold .  | . b                                   |               |                             |   |   |  |
|  | С      | Net income or (loss) from sa   | les of inventory 🟲                    |               |                             |   |   |  |
|  |        | Miscellaneous Revenue  |                                       | Business Code |                             | 107.5   |   |  |
|  | l _    | MISCELLANEOUS  |                                       | 900099        | 107,626                     | 107,626   |   |  |
|  | ь      | <u> </u>   |                                       |               |                             |   |   |  |
|  | C      |  |                                       |               |                             |   |   |  |
|  |        | d All other revenue  | •                                     |               |                             |   |   |  |
|  | e      | Total. Add lines 11a-11d .   | · · · · · · · · · · · · · · · · · · · |               | 107,626                     |   |   |  |
|  | 12     | Total revenue. See Instruction   | ons •                                 | ŀ             |                             |   |   |  |
|  |        |  | <del>-</del>                          |               | 6,255,946                   |   | 220,823<br>orm <b>990</b> (2            |  |

|       | 990 (2010)  |                    |                              |                                     | Page <b>10</b>     |
|-------|---|--------------------|------------------------------|-------------------------------------|--------------------|
| Par   | t IX Statement of Functional Expenses   |                    |                              |                                     |                    |
|       | Section $501(c)(3)$ and $501(c)(4)$ organizations must li other organizations must complete column (A) but are not required to $c$  | -                  |                              | (D)                                 |                    |
| Do no | ot include amounts reported on lines 6b,<br>b, 9b, and 10b of Part VIII.  | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D)<br>Fundraising |
| 1     | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21   |                    | expenses                     | general expenses                    | expenses           |
| 2     | Grants and other assistance to individuals in the U.S. See Part IV, line 22   | 569,687            | 569,687                      | -                                   |                    |
| 3     | Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16  | 309,067            | 309,067                      |                                     |                    |
| 4     | Benefits paid to or for members   |                    |                              | 1                                   |                    |
| 5     | Compensation of current officers, directors, trustees, and key employees  | 313,746            | 22,207                       | 279,289                             | 12,250             |
| 6     | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$  |                    |                              |                                     |                    |
| 7     | Other salaries and wages  | 1,565,088          | 1,146,664                    | 357,664                             | 60,760             |
| 8     | Pension plan contributions (include section 401(k) and section 403(b) employer contributions)   | 103,693            | 75,970                       | 23,697                              | 4,026              |
| 9     | Other employee benefits   | 225,202            | 164,995                      | 51,464                              | 8,743              |
| 10    | Payroll taxes   | 149,129            | 109,260                      | 34,080                              | 5,789              |
| а     | Fees for services (non-employees) Management  |                    |                              |                                     |                    |
| ь     | Legal   | 50,666             | 12,359                       | 38,307                              |                    |
| c     | Accounting  | 18,528             |                              | 18,528                              |                    |
| d     | Lobbying  |                    |                              |                                     |                    |
| e     | Professional fundraising services See Part IV, line 17  |                    |                              |                                     |                    |
| f     | Investment management fees  |                    |                              |                                     |                    |
| g     | Other   | 189,526            | 159,611                      | 29,915                              |                    |
| 12    | Advertising and promotion   | 117,635            |                              | ,                                   | 1,693              |
| 13    | Office expenses   | 63,469             | 8,491                        | 54,978                              | ,                  |
| 14    | Information technology  | ,                  | ,                            | , i                                 |                    |
| 15    | Royalties   |                    |                              |                                     |                    |
| 16    | Occupancy   | 66,550             | 42,356                       | 22,262                              | 1,932              |
| 17    | Travel  | 315,737            |                              | 180,925                             | 735                |
| 18    | Payments of travel or entertainment expenses for any federal, state, or local public officials  | 515,757            | 23.1,677                     | 100,320                             |                    |
| 19    | Conferences, conventions, and meetings  | 444,281            | 407,886                      | 29,955                              | 6,440              |
| 20    | Interest  |                    |                              |                                     |                    |
| 21    | Payments to affiliates  |                    |                              |                                     |                    |
| 22    | Depreciation, depletion, and amortization   | 144,174            | 98,292                       | 40,242                              | 5,640              |
| 23    | Insurance   | 45,376             | 3,511                        | 41,865                              |                    |
| 24    | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)                    |                    |                              |                                     |                    |
| а     | TAXES AND FEES  | 13,394             | 13,127                       | 267                                 | 0                  |
| b     | DISTRIBUTIONS TO SECTIO   | 1,578,746          | 1,578,746                    | 0                                   | 0                  |
| c     | PRINTING & COPIES   | 125,370            | 101,697                      | 6,085                               | 17,588             |
| d     | SUPPLIES  | 65,981             | 38,003                       | 27,380                              | 598                |
| e     | POSTAGE & SHIPPING  | 65,498             | 48,264                       | 12,342                              | 4,892              |
| f     | All other expenses  | 147,545            | 102,142                      | 32,861                              | 12,542             |
| 25    | Total functional expenses. Add lines 1 through 24f  | 6,379,021          | 4,953,287                    | 1,282,106                           | 143,628            |
| 26    | Joint costs. Check here ► ☐ If following  SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                    |                              |                                     | · ·                |
|       | .p  | •                  |                              |                                     |                    |

Part X Balance Sheet (A) (B) Beginning of year End of year 1,010,755 2,181,232 1 Cash—non-interest-bearing . . . . . . . . . . . . . 2 263,810 2 Savings and temporary cash investments . . . . . . . 811.006 321,557 221,323 3 3 82,703 4 92,626 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Assets 7 8 11,277 18,333 Prepaid expenses and deferred charges . . . . 58,565 9 141,334 10a Land, buildings, and equipment cost or other basis Complete 3,450,454 10a Part VI of Schedule D 10b 2.177.927 ь Less accumulated depreciation . . . . . 1,230,982 **10c** 1,272,527 91.428 222.363 11 11 12 12 Investments—other securities See Part IV, line 11 . . . . . . 13 13 Investments—program-related See Part IV, line 11 . . 14 14 15 4,774 15 16 3,618,273 16 4,418,322 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 665,719 17 476,422 17 Accounts payable and accrued expenses . 18 18 19 1,275,256 19 1.848.727 20 20 Liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 33.081 25 35.705 Other liabilities Complete Part X of Schedule D . . . . . 26 1,974,056 26 2.360.854 **Total liabilities.** Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets . . . . 554.254 1,225,735 Temporarily restricted net assets . . . . . 1,089,963 831,733 28 28 Fund 29 29 Permanently restricted net assets . . . . . Organizations that do not follow SFAS 117, check here 🕨 🥅 and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds . . . . . Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 1,644,217 33 2,057,468 33 Total net assets or fund balances . . . . . 34 Total liabilities and net assets/fund balances . . . . . 3.618.273 4,418,322

| Ра  | Check if Schedule O contains a response to any question in this Part XI  |         |    | . [~ |         |
|-----|--|---------|----|------|---------|
| 1   | Total revenue (must equal Part VIII, column (A), line 12)  | 1       |    | 6,2  | 255,946 |
| 2   | Total expenses (must equal Part IX, column (A), line 25)   | 2       |    | 6,3  | 379,021 |
| 3   | Revenue less expenses Subtract line 2 from line 1  | 3       |    | - 1  | .23,075 |
| 4   | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))  | 4       |    | 1,6  | 544,217 |
| 5   | Other changes in net assets or fund balances (explain in Schedule O)   | 5       |    | 5    | 36,326  |
| 6   | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))  | 6       |    | 2,0  | 57,468  |
| Pai | rt XII Financial Statements and Reporting  |         |    |      |         |
|     | Check if Schedule O contains a response to any question in this Part XII   |         |    | ৮    |         |
|     |  |         |    | Yes  | No      |
| 1   | Accounting method used to prepare the Form 990   |         |    |      |         |
| 2a  | Were the organization's financial statements compiled or reviewed by an independent accountant?  |         | 2a |      | Νo      |
| b   | Were the organization's financial statements audited by an independent accountant?   |         | 2b | Yes  |         |
| c   | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of t<br>audit, review, or compilation of its financial statements and selection of an independent accountant?<br>If the organization changed either its oversight process or selection process during the tax year, explain in | า       |    |      |         |
|     | Schedule O   | •       | 2c | Yes  |         |
| d   | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  | ssued   |    |      |         |
|     | Separate basis Consolidated basis Both consolidated and separated basis  |         |    |      |         |
| 3a  | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?   | e       | 3a |      | No      |
| b   | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the r<br>audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits   | equired | 3b |      |         |

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

#### OMB No 1545-0047

#### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury

Internal Revenue Service

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection

Name of the organization AMERICAN CAMPING ASSOCIATION INC

**Employer identification number** 35-0962419

| h        |          | (i) a person who c<br>and (III) below, the<br>(ii) a family memb<br>(iii) a 35% contro | irectly or indirectly congoverning body of the er of a person describiled entity of a person about                                   | e the suppor<br>ped in (i) abo<br>n described i | ted organı:<br>ove?<br>n (ı) or (ıı) | together with<br>zation?<br>above?                |  |                                  |            | 11g(i)<br>11g(ii)<br>11g(iii) | Yes              | No         |
|----------|----------|--|--|---|--------------------------------------|---|--|----------------------------------|------------|-------------------------------|------------------|------------|
|          |          |  |  |   |                                      | t or contribut                                    | ion irom an                                  | of the                           |            |                               |                  | '          |
| f<br>g   |          | section 509(a)(2)<br>If the organization<br>check this box                             | received a written de<br>2006, has the organi  | etermination                                    | from the I                           | RS that it is a                                   | Type I, Ty                                   |                                  |            |                               |                  | •          |
| e        | Г        | the box that desc  a Type I  By checking this I  | ly supported organizations the type of supported by Type II  by Type II  by Type II  cox, I certify that the lion managers and other | orting organi<br>[ <b>c</b><br>organization     | zation and<br>Type Il<br>is not con  | complete line<br>I - Functiona<br>trolled directl | es 11e thro<br>lly integrate<br>y or indirec | ugh 11h<br>ed<br>tly by one or r | <b>d</b> F | Type II<br>squalifie          | I - Ot<br>d pers | her<br>ons |
| 10<br>11 | $\Gamma$ | An organization o  | ganized and operated   | exclusively                                     | to test for                          | public safety                                     | See <b>sectio</b>                            | n 509(a)(4).                     | o carry    | y out the                     | purpo            | ses of     |
|          |          |  | oss investment incor<br>ganization after June  |   |                                      |   | -  |                                  | tax) fro   | om busın                      | esses            |            |
|          |          |  | vities related to its ex   |   |                                      |   |  |                                  |            |                               |                  |            |
| 9        | ~        | An organization th   | at normally receives   | (1) more that                                   | an 331/3%                            | of its suppor                                     | t from contr                                 | ibutions, men                    | nbershi    | ıp fees, a                    | nd gro           | SS         |
| 8        | Г        |  | (A)(vi) (Complete Pa<br>t described in section   | · ·   | <b>A)(vi)</b> (Co                    | mplete Part I                                     | I)   |                                  |            |                               |                  |            |
| 7        | $\sqcap$ | _  | at normally receives   | a substantıa                                    | l part of its                        | support from                                      | ı a governm                                  | ental unit or f                  | rom the    | e general                     | public           | 3          |
| 6        | $\Gamma$ | A federal, state, o  | r local government or  | government                                      | al unit des                          | crıbed ın <b>sect</b>                             | ion 170(b)(                                  | 1)(A)(v).                        |            |                               |                  |            |
|          |          | section 170(b)(1)  | (A)(iv). (Complete Pa  | art II )  |                                      |   |  |                                  |            |                               |                  |            |
| 5        | $\sqcap$ | An organization o  | perated for the benefit  | of a college                                    | or univers                           | ity owned or o                                    | perated by                                   | a governmen                      | tal unıt   | describe                      | d in             |            |
|          | ı        | A medical researd<br>hospital's name, d  | h organization operat<br>ity, and state  | ed in conjun                                    | ction with a                         | a hospital des                                    | cribed in <b>se</b>                          | ection 170(b)(                   | (1)(A)(    | (iii). Ente                   | rthe             |            |
| 4        |          | ·  | operative hospital ser   | _   |                                      |   |  |                                  |            |                               |                  |            |
| 3<br>4   |          | A school describe  | d in <b>section 170(b)(1</b>   | )(A)(ii). (A ti                                 | tach Sched                           | dule E)   |  |                                  |            |                               |                  |            |

# Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

|          | dider rate III. If the  | organización i      | ans to quanty t    | maci die tests      | iisted below, pic    | case complet      | c raic III.    |
|----------|---|---------------------|--------------------|---------------------|----------------------|-------------------|----------------|
| S        | ection A. Public Support  |                     | _                  |                     |                      |                   |                |
| Cale     | endar year (or fiscal year beginning in)                          | (a) 2006            | <b>(b)</b> 2007    | (c) 2008            | ( <b>d)</b> 2009     | <b>(e)</b> 2010   | (f) Total      |
| 1        | Gifts, grants, contributions, and                                 |                     |                    |                     |                      |                   |                |
|          | membership fees received (Do not                                  |                     |                    |                     |                      |                   |                |
|          | ınclude any "unusual  |                     |                    |                     |                      |                   |                |
|          | grants ")   |                     |                    |                     |                      |                   |                |
| 2        | Tax revenues levied for the                                       |                     |                    |                     |                      |                   |                |
|          | organization's benefit and either                                 |                     |                    |                     |                      |                   |                |
|          | paid to or expended on its  |                     |                    |                     |                      |                   |                |
| _        | behalf  |                     |                    |                     |                      |                   |                |
| 3        | The value of services or facilities                               |                     |                    |                     |                      |                   |                |
|          | furnished by a governmental unit to                               |                     |                    |                     |                      |                   |                |
|          | the organization without charge                                   |                     |                    |                     |                      |                   |                |
|          | Total. Add lines 1 through 3                                      |                     |                    |                     |                      |                   |                |
| 5        | The portion of total contributions by                             |                     |                    |                     |                      |                   |                |
|          | each person (other than a   |                     |                    |                     |                      |                   |                |
|          | governmental unit or publicly                                     |                     |                    |                     |                      |                   |                |
|          | supported organization) included on line 1 that exceeds 2% of the |                     |                    |                     |                      |                   |                |
|          | amount shown on line 11, column                                   |                     |                    |                     |                      |                   |                |
|          | (f)   |                     |                    |                     |                      |                   |                |
| 6        | Public Support. Subtract line 5 from                              |                     |                    |                     |                      |                   |                |
| Ü        | line 4  |                     |                    |                     |                      |                   |                |
| S        | ection B. Total Support   | 1                   |                    |                     |                      | I                 |                |
|          | endar year (or fiscal year beginning                              |                     |                    |                     |                      |                   |                |
| Cur      | in) ►   | (a) 2006            | <b>(b)</b> 2007    | <b>(c)</b> 2008     | ( <b>d)</b> 2009     | (e) 2010          | (f) Total      |
| 7        | A mounts from line 4  |                     |                    |                     |                      |                   |                |
| 8        | Gross income from interest,                                       |                     |                    |                     |                      |                   |                |
| 0        | dividends, payments received on                                   |                     |                    |                     |                      |                   |                |
|          | securities loans, rents, royalties                                |                     |                    |                     |                      |                   |                |
|          | and income from similar   |                     |                    |                     |                      |                   |                |
|          | sources   |                     |                    |                     |                      |                   |                |
| 9        | Net income from unrelated   |                     |                    |                     |                      |                   |                |
| -        | business activities, whether or                                   |                     |                    |                     |                      |                   |                |
|          | not the business is regularly                                     |                     |                    |                     |                      |                   |                |
|          | carried on  |                     |                    |                     |                      |                   |                |
| 10       | Other income Do not include gain                                  |                     |                    |                     |                      |                   |                |
|          | or loss from the sale of capital                                  |                     |                    |                     |                      |                   |                |
|          | assets (Explain in Part IV )                                      |                     |                    |                     |                      |                   |                |
| 11       | Total support (Add lines 7  |                     |                    |                     |                      |                   |                |
|          | through 10)   |                     |                    |                     |                      |                   |                |
| 12       | Gross receipts from related activities                            | es, etc (See inst   | ructions )         |                     |                      | 12                |                |
| 13       | First Five Years If the Form 990 is f                             | or the organization | on's first, second | , third, fourth, or | fifth tax year as a  | 501(c)(3) orga    | nızatıon,      |
|          | check this box and <b>stop here</b>                               | _                   | r                  |                     | •                    | . , . , -         | <b>▶</b> ┌॔    |
|          |   |                     |                    |                     |                      |                   |                |
| S        | ection C. Computation of Pub                                      | lic Support P       | ercentage          |                     |                      |                   |                |
| 14       | Public Support Percentage for 2010                                | (lıne 6 column (    | f) divided by line | 11 column (f))      |                      | 14                |                |
| 15       | Public Support Percentage for 2009                                | Schedule A Par      | rt II line 14      |                     |                      | 15                |                |
|          |   |                     |                    |                     |                      |                   | <del> </del>   |
| 16a      | <b>33 1/3% support test—2010.</b> If the                          |                     |                    |                     | line 14 is 33 1/3%   | or more, chec     |                |
|          | and <b>stop here.</b> The organization qua                        | •                   |                    |                     |                      | 2.2.4.204         | <b>▶</b> [     |
| b        | 33 1/3% support test—2009. If the                                 |                     |                    |                     | oa, and line 15 is : | 1/3% or mor       | . <del>-</del> |
| 17-      | box and <b>stop here.</b> The organization                        |                     |                    |                     | 12 16 1C             | handler - 4.4     | ▶              |
| r/a      | 10%-facts-and-circumstances test-                                 |                     |                    |                     |                      |                   | ın.            |
|          | is 10% or more, and if the organization made                      |                     |                    | •                   |                      |                   |                |
|          | in Part IV how the organization mee                               | is the facts and    | circumstances"     | test ine organiz    | acion quanifies as   | a publicly supp   | orted<br>F     |
| <b>L</b> | organization 10%-facts-and-circumstances test-                    | _2000 Ifthe era     | anization did not  | chack a hay an lu   | no 13 165 166 5      | or 17a and line   | F1             |
| ט        | 15 is 10% or more, and if the organ                               |                     |                    |                     |                      |                   |                |
|          | Explain in Part IV how the organizat                              |                     |                    | •                   |                      | <u>-</u>          | clv            |
|          | supported organization  | aon meets the 16    | aces and circuitis | tances test life    | . organization qual  | iiiies as a publi | LIY<br>▶       |
| 18       | Private Foundation If the organizati                              | on did not check    | a box on line 13   | . 16a. 16b. 17a o   | r 17b. check this    | box and see       | - 1            |
|          | instructions  | a.a not eneck       |                    | , , 0 0 , 7 0 0     | . 2. 2, 511558 61115 |                   | <b>▶</b> □     |

#### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se  | ction A. Public Support  |  |  |  |  |   |  |
|---|--|--|--|--|--|---|--|
| Cale  | ndar year (or fiscal year beginnin<br>in) ►  | g <b>(a)</b> 2006  | <b>(b)</b> 2007  | (c) 2008   | <b>(d)</b> 2009  | ( <b>e)</b> 2010  | <b>(f)</b> Total   |
| 1   | Gifts, grants, contributions, and<br>membership fees received (Do n<br>include any "unusual grants")   | ot 4,725,444   | 5,168,204  | 5,596,080  | 5,444,491  | 5,032,377   | 25,966,59  |
| 2   | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished any activity that is related to the organization's tax-exempt purpose  | ın 968.845   | 1,001,023  | 848,047  | 698,914  | 816,126   | 4,332,95   |
| 3   | Gross receipts from activities the are not an unrelated trade or   | at   |  |  |  |   |  |
| 4   | business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |  |  |  |  |   |  |
| 5   | The value of services or facilities furnished by a governmental unit to the organization without charge  |  |  |  |  |   |  |
| 6   | <b>Total.</b> Add lines 1 through 5  | 5,694,289  | 6,169,227  | 6,444,127  | 6,143,405  | 5,848,503   | 30,299,55  |
| 7a  | A mounts included on lines 1, 2,<br>and 3 received from disqualified<br>persons  |  |  |  |  |   |  |
| b   | A mounts included on lines 2 and received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the same of \$5,000 o |  |  |  |  |   | ,  |
|   | amount on line 13 for the year  Add lines 7a and 7b  |  |  |  |  |   |  |
| 8   | Public Support (Subtract line 7c from line 6)  |  |  |  |  |   | 30,299,55  |
| Se  | ction B. Total Support   |  |  |  |  |   |  |
|   |  |  |  |  |  |   |  |
|   | <b>ndar year</b> (or fiscal year beginning   | (a) 2006   | <b>(b)</b> 2007  | (c) 2008   | ( <b>d)</b> 2009   | (e) 2010  | (f) Total  |
|   |  | (a) 2006<br>5,694,289  | <b>(b)</b> 2007 6,169,227  | (c) 2008<br>6,444,127  | ( <b>d</b> ) 2009 6,143,405  | ( <b>e</b> ) 2010 5,848,503   | <b>(f)</b> Total 30,299,55   |
| Cale  | ndar year (or fiscal year beginning<br>in)<br>A mounts from line 6<br>Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar  | 5,694,289  |  | ` '  |  | ` ,   |  |
| Cale  | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975   | 5,694,289  | 6,169,227<br>152,966   | 6,444,127<br>74,481  | 6,143,405<br>80,511  | 5,848,503<br>78,994   | 30,299,55<br>581,11  |
| Cale<br>9<br>10a<br>b                               | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  | 5,694,289  | 6,169,227  | 6,444,127  | 6,143,405  | 5,848,503   | 30,299,55  |
| Cale<br>9<br>10a<br>b<br>c<br>11                    | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on   | 5,694,289  | 6,169,227<br>152,966   | 6,444,127<br>74,481  | 6,143,405<br>80,511  | 5,848,503<br>78,994   | 30,299,55<br>581,11  |
| Cale<br>9<br>10a<br>b                               | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the  | 5,694,289<br>194,158   | 6,169,227<br>152,966<br>152,966  | 74,481<br>74,481   | 6,143,405<br>80,511<br>80,511  | 5,848,503<br>78,994<br>78,994   | 30,299,55<br>581,111<br>581,111  |
| Cale<br>9<br>10a<br>b<br>c<br>11                    | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total support (Add lines 9, 10c,   | 5,694,289<br>194,158<br>194,158<br>290,499   | 152,966<br>152,966<br>290,384  | 74,481<br>74,481<br>253,945  | 6,143,405<br>80,511<br>80,511<br>251,197   | 78,994<br>78,994<br>220,823   | 30,299,55<br>581,11<br>581,11<br>1,306,84  |
| Cale: 9 10a  b  c 11 12                             | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)   | 5,694,289  194,158  194,158  290,499  43,633   | 152,966<br>152,966<br>290,384<br>60,069  | 74,481<br>74,481<br>253,945<br>92,764<br>6,865,317                                     | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039                       | 5,848,503<br>78,994<br>78,994<br>220,823<br>107,626<br>6,255,946                    | 30,299,55<br>581,11<br>581,11<br>1,306,84<br>420,01<br>32,607,52                             |
| Cale: 9 10a  b  c 11  12  13 14                     | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 in check this box and stop here  | 194,158  194,158  290,499  43,633  6,222,579  s for the organization   | 152,966<br>152,966<br>290,384<br>60,069<br>6,672,646   | 74,481<br>74,481<br>253,945<br>92,764<br>6,865,317                                     | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039                       | 5,848,503<br>78,994<br>78,994<br>220,823<br>107,626<br>6,255,946                    | 30,299,55<br>581,11<br>1,306,84<br>420,01<br>32,607,52<br>) organization,                    |
| Cale: 9 10a  b  c 11  12  13 14                     | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )  Total support (Add lines 9, 10c, 11 and 12 )  First Five Years If the Form 990 in the sale of capital assets.   | 194,158  194,158  194,158  290,499  43,633  6,222,579  s for the organization  | 6,169,227<br>152,966<br>152,966<br>290,384<br>60,069<br>6,672,646<br>on's first, second,   | 6,444,127<br>74,481<br>74,481<br>253,945<br>92,764<br>6,865,317<br>third, fourth, or f | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039                       | 5,848,503<br>78,994<br>78,994<br>220,823<br>107,626<br>6,255,946<br>section501(c)(3 | 30,299,55 581,11 1,306,84 420,01 32,607,52 ) organization,                                   |
| Cale: 9 10a  b  c 11  12  13 14                     | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )  Total support (Add lines 9, 10c, 11 and 12 )  First Five Years If the Form 990 is check this box and stop here  | 194,158  194,158  290,499  43,633  6,222,579  s for the organization   | 6,169,227  152,966  152,966  290,384  60,069  6,672,646  on's first, second,   | 6,444,127<br>74,481<br>74,481<br>253,945<br>92,764<br>6,865,317<br>third, fourth, or f | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039                       | 5,848,503<br>78,994<br>78,994<br>220,823<br>107,626<br>6,255,946                    | 30,299,55<br>581,11<br>1,306,84<br>420,01<br>32,607,52<br>) organization,                    |
| Caler 9 10a  b  c 11  12  13 14  Se 15 16           | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )  Total support (Add lines 9, 10c, 11 and 12 )  First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Pupublic Support Percentage for 20 Public support percentage from 2   | 194,158  194,158  194,158  290,499  43,633  6,222,579  s for the organization  (blic Support Performance)  10 (line 8 column (1009 Schedule A, Parkey)   | 6,169,227 152,966 152,966 290,384 60,069 6,672,646 on's first, second,   | 6,444,127 74,481 74,481 253,945 92,764 6,865,317 third, fourth, or f                   | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039<br>ifth tax year as a | 5,848,503<br>78,994<br>78,994<br>220,823<br>107,626<br>6,255,946<br>section501(c)(3 | 30,299,55 581,11 1,306,84 420,01 32,607,52 ) organization,                                   |
| Caler 9 10a  b  c 11  12  13 14  Se 15 16           | In A mounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV ) Total support (Add lines 9, 10c, 11 and 12 ) First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Pupublic support percentage from 2  | 194,158  194,158  194,158  290,499  43,633  6,222,579  s for the organization  (blic Support Performance)  10 (line 8 column (1009 Schedule A, Parkey)   | 6,169,227 152,966 152,966 290,384 60,069 6,672,646 on's first, second,   | 6,444,127 74,481 74,481 253,945 92,764 6,865,317 third, fourth, or f                   | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039<br>ifth tax year as a | 5,848,503<br>78,994<br>78,994<br>220,823<br>107,626<br>6,255,946<br>section501(c)(3 | 30,299,55 581,11 1,306,84 420,01 32,607,52 ) organization,                                   |
| Caler 9 10a  b  c 11  12  13 14  Se 15 16  Se 17 18 | ndar year (or fiscal year beginning in)  A mounts from line 6  Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )  Total support (Add lines 9, 10c, 11 and 12 )  First Five Years If the Form 990 is check this box and stop here  ction C. Computation of Pupublic Support Percentage for 20 Public support percentage from 2   | 194,158  194,158  194,158  290,499  43,633  6,222,579 s for the organization  (blic Support Perecond Company of the Column (100)  (column 100)  (column 100) | 6,169,227  152,966  152,966  290,384  60,069  6,672,646  on's first, second, ercentage f) divided by line art III, line 15  me Percentage lumn (f) divided b | 6,444,127 74,481 74,481 253,945 92,764 6,865,317 third, fourth, or f                   | 6,143,405<br>80,511<br>80,511<br>251,197<br>115,926<br>6,591,039<br>ifth tax year as a | 5,848,503 78,994 78,994 220,823 107,626 6,255,946 section501(c)(3                   | 30,299,55 581,11 1,306,84 420,01 32,607,52 ) organization, 92 920 % 92 490 % 1 780 % 2 190 % |

more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported

►V organization 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

| Schedule A (Fo | orm 990 or 990-EZ) 2010   | Pag |
|----------------|---|-----|
| Part IV        | <b>Supplemental Information.</b> Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions). | •   |

| Facts And | Circumstances | Test |
|-----------|---------------|------|
|           |               |      |
|           |               |      |
|           |               |      |
|           |               |      |

Schedule A (Form 990 or 990-EZ) 2010

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493313026081

OMB No 1545-0047

**Inspection** 

#### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

**Political Campaign and Lobbying Activities** 

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations. Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Ves" to Form 900 Part IV. Line 4 or Form 900 F7. Part VI. line 47 (Lobbying Activities), then

| <ul><li>Se</li><li>Se</li><li>If the</li></ul> | ction 501(c)(3) organizations that<br>ction 501(c)(3) organizations that | t have filed Form 5768 (election under thave NOT filed Form 5768 (election under thave NOT filed Form 5768 (election us," to Form 990, Part IV, Line 5 (Protations Complete Part III | section 501(h)) Co<br>inder section 501(h | omplete Part II-A Do not<br>n)) Complete Part II-B [                          | t comp<br>Do not   | olete Part II-B<br>complete Part II-A  |
|--|--|--|---|---|--------------------|--|
| Na   | me of the organization   | ·  |   | Employerı   | dentıf             | ication number   |
| AME  | ERICAN CAMPING ASSOCIATION INC   |  |   | 35-09624  | 10                 |  |
| Par  | t I-A Complete if the or   | ganization is exempt under   | section 501(c                             |   |                    | rganization.   |
| 1  | Provide a description of the ori   | ganization's direct and indirect polition  | cal campaign activ                        | vities in Part IV   |                    |  |
| 2  | Political expenditures   |  | our cumparym accir                        | <b>▶</b>  | ¢                  |  |
| 3  | Volunteer hours  |  |   | -   | Ψ                  |  |
|  |  |  |   |   |                    |  |
| Par  | t I-B Complete if the or   | ganization is exempt under   | section 501(c                             | )(3).   |                    |  |
| 1  | Enter the amount of any excise   | e tax incurred by the organization und   | der section 4955                          | Þ   | <b>-</b> \$        |  |
| 2  | Enter the amount of any excise   | e tax incurred by organization manag   | ers under section                         | 4955 <b>I</b>   | <b>-</b> \$        |  |
| 3  | If the organization incurred a s   | ection 4955 tax, did it file Form 472  | O for this year?                          |   |                    | ┌ Yes ┌ No   |
| 4a   | Was a correction made?   |  |   |   |                    | ┌ Yes ┌ No   |
| b  | If "Yes," describe in Part IV  |  |   |   |                    |  |
| Par  | t I-C Complete if the or   | ganization is exempt under   | section 501(c                             | ) except section !  | 501(               | c)(3).   |
| 1  | Enter the amount directly expe   | ended by the filing organization for se  | ction 527 exempt                          | function activities 🕨   | <b>-</b> \$        |  |
| 2  | Enter the amount of the filing o<br>exempt funtion activities            | rganization's funds contributed to ot  | her organizations                         | for section 527   | <b>-</b> \$        |  |
| 3  | Total exempt function expendi  | tures Add lines 1 and 2 Enter here   | and on Form 1120                          | -POL, line 17b ►  | - ¢                |  |
| 4  | Did the filing organization file <b>F</b>                                | Form 1120-POL for this year?   |   |   | 4                  | ☐ Yes ☐ No   |
| 5  | organization made payments f<br>amount of political contribution         | nd employer identification number (E<br>For each organization listed, enter th<br>ns received that were promptly and d<br>political action committee (PAC) If                        | e amount paid fror<br>irectly delivered t | n the filing organization<br>o a separate political c                         | n's fur<br>organi: | nds Also enter the<br>zation, such as a  |
|  | (a) Name   | <b>(b)</b> Address   | (c) EIN                                   | ( <b>d)</b> A mount paid fro<br>filing organization's<br>funds If none, enter | -0-                | (e) A mount of politica contributions received and promptly and directly delivered to a separate political organization If none, enter - 0 - |
|  |  |  |   |   |                    |  |
|  |  |  |   |   |                    |  |
|  |  |  |   |   | _                  |  |
|  |  |  |   |   |                    |  |
|  |  |  |   |   |                    |  |

section 4911 tax for this year?

┌ Yes ┌ No

| Ρ          | art II-A Complete if the organization under section 501(h)). | is exempt under section 501(c)(3) a               | nd filed Form 5768 (                          | (election                                 |
|------------|--|---|---|---|
|            | Check If the filing organization belongs to                  | <u> </u>  |   |   |
| В          | Check   If the filing organization checked bo                | x A and "limited control" provisions apply        |   |   |
|            | Limits on Lobbying E<br>(The term "expenditures" means a     |   | <b>(a)</b> Filing<br>Organization's<br>Totals | <b>(b)</b> A ffiliated<br>Group<br>Totals |
| <b>1</b> a | Total lobbying expenditures to influence public o            | opinion (grass roots lobbying)                    | 65,817  |   |
| b          | Total lobbying expenditures to influence a legisl            | ative body (direct lobbying)                      |   |   |
| c          | Total lobbying expenditures (add lines 1a and 1              | b)  | 65,817  |   |
| d          | Other exempt purpose expenditures                            |   | 6,313,204                                     |   |
| е          | Total exempt purpose expenditures (add lines 1               | c and 1d)   | 6,379,021                                     |   |
| f          | Lobbying nontaxable amount Enter the amount columns          | from the following table in both                  | 468,951                                       |   |
|            | If the amount on line 1e, column (a) or (b) is:              | The lobbying nontaxable amount is:                |   |   |
|            | Not over \$500,000   | 20% of the amount on line 1e                      |   |   |
|            | Over \$500,000 but not over \$1,000,000                      | \$100,000 plus 15% of the excess over \$500,000   |   |   |
|            | Over \$1,000,000 but not over \$1,500,000                    | \$175,000 plus 10% of the excess over \$1,000,000 |   |   |
|            | Over \$1,500,000 but not over \$17,000,000                   | \$225,000 plus 5% of the excess over \$1,500,000  |   |   |
|            | Over \$17,000,000  | \$1,000,000                                       |   |   |
|            |  |   |   |   |
| g          | Grassroots nontaxable amount (enter 25% of li                | ne 1f)  | 117,238                                       |   |
| h          | Subtract line 1g from line 1a If zero or less, ent           | er -0-  | 0   |   |
| i          | Subtract line 1f from line 1c If zero or less, ente          | er - 0 -  | o   |   |

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting

|    | Lobbying Expe  | nditures During 4 | -Year Avera     | ging Period     |                  |                  |
|----|--|-------------------|-----------------|-----------------|------------------|------------------|
|    | Calendar year (or fiscal year<br>beginning in)             | (a) 2007          | <b>(b)</b> 2008 | <b>(c)</b> 2009 | ( <b>d)</b> 2010 | <b>(e)</b> Total |
| 2a | Lobbying non-taxable amount                                | 492,312           | 492,459         | 466,043         | 468,951          | 1,919,765        |
| ь  | Lobbying ceiling amount<br>(150% of line 2a, column(e))    |                   |                 |                 |                  | 2,879,648        |
| c  | Total lobbying expenditures                                |                   |                 | 15,980          | 65,817           | 81,797           |
| d  | Grassroots non-taxable amount                              | 123,078           | 123,115         | 116,511         | 117,238          | 479,942          |
| _e | Grassroots ceiling amount<br>(150% of line 2d, column (e)) |                   |                 |                 |                  | 719,913          |
| f  | Grassroots lobbying expenditures                           |                   |                 | 15,980          | 65,817           | 81,797           |

| art II-B | Complete if the organization is exempt under section 501(c)(3) and has | NOT filed Fo | rm 5768 |
|----------|--|--------------|---------|
|          | (election under section 501(h)).                                       |              |         |
|          |  |              |         |

|   |   | 1.                                    | a)          |             | (b)    |    |
|---|---|---------------------------------------|-------------|-------------|--------|----|
|   |   | Yes                                   | No          |             | \ moun | nt |
| 1   | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of  |                                       |             |             |        |    |
| а   | Volunteers?   |                                       |             | _           |        |    |
| b   | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  |                                       |             | -           |        |    |
| c   | Media advertisements?   |                                       |             |             |        |    |
| d   | Mailings to members, legislators, or the public?  |                                       |             |             |        |    |
| е   | Publications, or published or broadcast statements?   |                                       |             |             |        |    |
| f   | Grants to other organizations for lobbying purposes?  |                                       |             |             |        |    |
| g   | Direct contact with legislators, their staffs, government officials, or a legislative body?   |                                       |             |             |        |    |
| h   | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?   |                                       |             |             |        |    |
| i   | Other activities? If "Yes," describe in Part IV   |                                       |             |             |        |    |
| j   | Total lines 1c through 1i   |                                       |             |             |        |    |
| 2a  | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?   |                                       |             |             |        |    |
| b   | If "Yes," enter the amount of any tax incurred under section 4912   |                                       |             |             |        |    |
| C   | If "Yes," enter the amount of any tax incurred by organization managers under section 4912  |                                       |             |             |        |    |
|   | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  |                                       |             |             |        |    |
|   | ** THE A. Commisse if the every instinction is every medical exception FA4/s\/4\ exception [  |                                       |             |             |        | n  |
| Par   | t III-A Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6).   | 501(c                                 | )(5), (     | or se       |        |    |
|   | 501(c)(6).  | 501(c                                 | )(5), «<br> |             | Yes    | No |
| 1   | 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  | 501(c                                 | )(5), (<br> | 1           |        |    |
| 1<br>2                                      | <b>501(c)(6).</b> Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?   | 501(c                                 | )(5), (<br> | 1 2         |        |    |
| 1<br>2<br>3                                 | 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?   |                                       |             | 1 2 3       | Yes    | No |
| 1<br>2<br>3                                 | <b>501(c)(6).</b> Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?   | 501(c                                 | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3                                 | 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I   | 501(c                                 | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par                          | 501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".   | 501(c<br>II-A,                        | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par                          | Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political   | 501(c<br>II-A,                        | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par<br>1<br>2                | Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  | 501(c<br>II-A,                        | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par<br>1<br>2                | Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  | 501(c<br>II-A,                        | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par<br>1<br>2                | Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  | 501(c<br>II-A,<br>1<br>2a<br>2b       | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par<br>1<br>2<br>a<br>b      | Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and | 501(c<br>II-A,<br>1<br>2a<br>2b<br>2c | )(5), (     | 1<br>2<br>3 | Yes    | No |
| 1<br>2<br>3<br>Par<br>1<br>2<br>a<br>b<br>c | Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carryover lobbying and political expenditures from the prior year?  **TIII-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part I answered "Yes".  Dues, assessments and similar amounts from members  Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  Current year  Carryover from last year  Total  Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues  If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess  | 2a 2b 2c 3                            | )(5), (     | 1<br>2<br>3 | Yes    | No |

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1 Also, complete this part for any additional information

Ident if ier Return Reference | Explanation efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493313026081

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

| erna | I Revenue Service                    | ► Attach to Fe  | orm 990. F See separate instructions.   |               |                       | Inspec     | tion      |  |  |
|------|--------------------------------------|---|---|---------------|-----------------------|------------|-----------|--|--|
|      | me of the organi                     |   |   | Emp           | loyer identifica      | tion numb  | er        |  |  |
| AME  | MERICAN CAMPING ASSOCIATION INC      |   |   |               | 35-0962419            |            |           |  |  |
| Pa   |                                      |   | dvised Funds or Other Similar F   |               |                       | . Comple   | te if the |  |  |
|      | organiz                              | ation answered "Yes" to Form 99   | T .   | 1 4           |                       |            |           |  |  |
|      | Tatal number of                      | t and af year   | (a) Donor advised funds   | (             | <b>b)</b> Funds and o | ther accou | unts      |  |  |
|      | Total number at                      | ·   |   |               |                       |            |           |  |  |
|      |                                      | ributions to (during year) ts from (during year)  |   |               |                       |            |           |  |  |
| ,    | Aggregate valu                       |   |   |               |                       |            |           |  |  |
|      | Did the organiz                      | ation inform all donors and donor advi  | L<br>sors in writing that the assets held in dor<br>organization's exclusive legal control?   | l<br>nor advi | sed                   | ┌ Yes      | <br>┌ No  |  |  |
| ı    | Did the organiz<br>used only for cl  | ation inform all grantees, donors, and  | donor advisors in writing that grant funds efit of the donor or donor advisor, or for a   |               |                       | ☐ Yes      | ┌ No      |  |  |
| a    | rt III Conse                         | rvation Easements. Complete   | ıf the organization answered "Yes" t  | o Forn        | n 990, Part IV        | , line 7.  |           |  |  |
|      | Protection Preservati Complete lines | on of land for public use (e g , recreati<br>of natural habitat<br>on of open space<br>2a–2d if the organization held a qual<br>ne last day of the tax year | on or pleasure) Preservation of an Preservation of a Preservation of a Preservation of an Preservation of Anna Preservation | certifie      | d historic struc      |            | e a       |  |  |
|      |                                      | ,,,,  |   |               | Held at the           | End of the | e Year    |  |  |
| а    | Total number o                       | f conservation easements  |   | 2a            |                       |            |           |  |  |
| b    | Total acreage r                      | estricted by conservation easements   |   | 2b            |                       |            |           |  |  |
| c    | Number of cons                       | servation easements on a certified his  | toric structure included in (a)   | 2c            |                       |            |           |  |  |
| d    | Number of cons                       | servation easements included in (c) a   | cquired after 8/17/06   | 2d            |                       |            |           |  |  |
|      | the taxable yea                      | ar ▶  | erred, released, extinguished, or terminato   | ed by th      | e organization        | during     |           |  |  |
|      |                                      | es where property subject to conserva   |   |               |                       |            |           |  |  |
|      | _                                    | nization have a written policy regarding<br>the conservation easements it holds   | g the periodic monitoring, inspection, han  | dling of      | violations, and       | ☐ Yes      | Г No      |  |  |
|      |                                      |   | pecting and enforcing conservation easen  |               |                       |            |           |  |  |
|      | ·                                    | <u> </u>  | ng, and enforcing conservation easement   | •             | g the year ► \$_      |            |           |  |  |
|      | 170(h)(4)(B)(ı)                      | and 170(h)(4)(B)(II)?   | (d) above satisfy the requirements of sec   |               |                       | ☐ Yes      | ┌ No      |  |  |
| 1    | balance sheet,                       | <del>-</del>  | onservation easements in its revenue and<br>the footnote to the organization's financia<br>nents  | •             | •                     |            |           |  |  |
| ar   |                                      |   | ons of Art, Historical Treasures,<br>"Yes" to Form 990, Part IV, line 8.  | or Otl        | her Similar <i>i</i>  | Assets.    |           |  |  |
| .a   | art, historical t                    | reasures, or other similar assets held  | 116, not to report in its revenue statemo<br>for public exhibition, education or resear<br>nancial statements that describes these i  | ch ın fu      |                       |            | e,        |  |  |
| b    | historical treas                     | · ·   | 116, to report in its revenue statement a<br>public exhibition, education, or research i<br>s   |               |                       |            |           |  |  |
|      | (i) Revenues II                      | ncluded in Form 990, Part VIII, line 1  |   |               | <b>►</b> \$           |            |           |  |  |
|      | (ii) Assets incl                     | uded in Form 990, Part X  |   |               | <b>►</b> \$           |            |           |  |  |
|      | If the organizat                     | •   | orical treasures, or other similar assets f<br>S 116 relating to these items  | or finan      |                       |            |           |  |  |
| а    | Revenues inclu                       | ided in Form 990. Part VIII. line 1   |   |               | <b>▶</b> \$           |            |           |  |  |

**b** Assets included in Form 990, Part X

| Pari    | •••• Organizations Maintaining Co   | llections of Art     | t, His   | tori     | <u>cal Tr</u>          | easu     | ires, or O                        | the        | <u>r Similar A</u>                 | ssets | (continued)   |
|---------|---|----------------------|----------|----------|------------------------|----------|-----------------------------------|------------|------------------------------------|-------|---------------|
| 3       | Using the organization's accession and othe items (check all that apply)                        | r records, check an  | ıy of th | ne foll  | owing t                | that ar  | e a significa                     | nt u       | se of its collec                   | tion  |               |
| а       | Public exhibition   |                      | d        | Γ        | Loan                   | orexcl   | hange progr                       | ams        |                                    |       |               |
| ь       | Scholarly research  |                      | e        | Γ        | Other                  |          |                                   |            |                                    |       |               |
| С       | Preservation for future generations   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| 4       | Provide a description of the organization's co  | ollections and expla | ain hov  | w the    | y furthe               | er the c | organization                      | 's ex      | kempt purpose                      | ın    |               |
| 5       | During the year, did the organization solicit of assets to be sold to raise funds rather than t |                      |          | ,        |                        |          |                                   |            | nılar                              | ┌ Yes | s             |
| Par     | Escrow and Custodial Arrang Part IV, line 9, or reported an an                                  | ements. Comple       | ete ıf   | the      | organi                 | zatior   |                                   |            | es" to Form                        | 990,  |               |
| 1a      | Is the organization an agent, trustee, custod included on Form 990, Part X?                     | ian or other intermo | edıary   | for c    | ontrıbu                | tions o  | or other ass                      | ets i      | not                                | ┌ Yes | i             |
| b       | If "Yes," explain the arrangement in Part XIV   | / and complete the   | follow   | /ıng ta  | able                   |          | Г                                 |            | _                                  |       |               |
| _       |   |                      |          |          |                        |          |                                   |            | A                                  | mount |               |
| C C     | Beginning balance   |                      |          |          |                        |          | -                                 | 1c         |                                    |       |               |
| d       | Additions during the year   |                      |          |          |                        |          | -                                 | 1d         |                                    |       |               |
| e<br>f  | Distributions during the year   |                      |          |          |                        |          | -                                 | 1e         |                                    |       |               |
| f       | Ending balance  |                      | _        |          |                        |          |                                   | <b>1</b> f |                                    |       | <u> </u>      |
| 2a      | Did the organization include an amount on Fo  |                      | ie 21?   |          |                        |          |                                   |            |                                    | ☐ Yes | i             |
|         | If "Yes," explain the arrangement in Part XIV   |                      | _        |          |                        | - 0      | F                                 |            | 1 71/ 1 / 2                        |       |               |
| Pa      | rt V Endowment Funds. Complete  | If the organizatio   |          | )Prior \ |                        |          | Form 990 <u>,</u><br>o Years Back |            | t IV, line 10.<br>Three Years Back |       | ır Years Back |
| 1a      | Beginning of year balance   | (a) Current Tear     | (0       | JETIOI   | i Cai                  | (C) W    | O TEGIS DACK                      | (u)        | Tillee Tears back                  | (E) O | ii Teats Dack |
| b       | Contributions   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| c       | Investment earnings or losses   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| d       | Grants or scholarships  |                      |          |          |                        |          |                                   |            |                                    |       |               |
| e       | Other expenditures for facilities and programs  |                      |          |          |                        |          |                                   |            |                                    |       |               |
| f       | Administrative expenses   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| q       | End of year balance   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| 2       | Provide the estimated percentage of the yea   | r end halance held   | as       |          |                        | l        |                                   |            |                                    |       |               |
| a       | Board designated or quasi-endowment   | r cha paranee nera   | 45       |          |                        |          |                                   |            |                                    |       |               |
| ъ       | Permanent endowment   |                      |          |          |                        |          |                                   |            |                                    |       |               |
|         |   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| c<br>3a | Term endowment F  Are there endowment funds not in the posses                                   | ssion of the organiz | ation    | that s   | ara hala               | d and a  | dministered                       | l for      | the                                |       |               |
| Ja      | organization by   | salon of the organiz | acion    | that e   | ire nere               | a and a  | iuiiiiiisteret                    | 101        | tile                               | Y     | es No         |
|         | (i) unrelated organizations   |                      |          |          |                        |          |                                   |            | За                                 | (i)   |               |
|         | (ii) related organizations  |                      |          | •        |                        |          |                                   |            | 3a                                 | (ii)  |               |
|         | If "Yes" to 3a(II), are the related organizatio   | •                    |          |          |                        |          |                                   | ٠          | 3                                  | ь     |               |
| 4       | Describe in Part XIV the intended uses of th  |                      |          |          |                        |          |                                   |            |                                    |       |               |
| Par     | t VI Investments—Land, Buildings  | s, and Equipme       | ent. S   |          |                        |          |                                   |            | I                                  |       |               |
|         | Description of investment   |                      |          |          | ) Cost or<br>is (inves |          | (b)Cost or o<br>basis (othe       |            | (c) Accumulate<br>depreciation     | (d)   | Book value    |
| 1a      | Land  |                      | •        |          |                        |          |                                   |            |                                    |       |               |
| b       | Buildings   |                      | •        |          |                        |          | 1,072                             | ,637       | 659,3                              | 321   | 413,316       |
| c       | Leasehold improvements  |                      | •        |          |                        |          |                                   |            |                                    |       |               |
|         |   |                      |          |          |                        |          |                                   |            |                                    |       |               |
| d       | Equipment   |                      | •        |          |                        |          | 2,377                             | ,817       | 1,518,6                            | 506   | 859,211       |
| e       | Equipment   | <u> </u>             |          |          |                        |          | 2,377                             | ,817       | 1,518,6                            | 506   | 859,211       |

| Part VII Investments—Other Securities. See   | Form 990, Part X, line 12 | 2.              |                                       |
|--|---------------------------|-----------------|---------------------------------------|
| <ul><li>(a) Description of security or category<br/>(including name of security)</li></ul>                       | (b)Book value             |                 | d of valuation<br>f-year market value |
| (1)Financial derivatives   |                           | Cost of end-of  | -year market value                    |
| (2)Closely-held equity interests   |                           |                 |                                       |
| Other  |                           |                 |                                       |
|  |                           |                 |                                       |
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|  |                           |                 |                                       |
|  |                           |                 |                                       |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 12 )  |                           |                 |                                       |
| Part VIII Investments—Program Related. See   | Form 990, Part X, line    |                 |                                       |
| (a) Description of investment type   | (b) Book value            |                 | d of valuation<br>f-year market value |
|  |                           | Cost of chia of | year marker varae                     |
|  |                           |                 |                                       |
|  | <u> </u>                  | 1               |                                       |
|  |                           |                 |                                       |
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|  |                           |                 |                                       |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 13)   |                           |                 |                                       |
| Part IX Other Assets. See Form 990, Part X, lin (a) Descrip  |                           |                 | (b) Book value                        |
|  |                           |                 | (-,                                   |
|  |                           |                 |                                       |
|  |                           |                 |                                       |
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| <b>7.1</b> (0) (1) (1) (1) (2)   |                           |                 |                                       |
| Total. (Column (b) should equal Form 990, Part X, col.(B) line 1  Part X Other Liabilities. See Form 990, Part X |                           |                 |                                       |
| 1 (a) Description of Liability   | ( <b>b</b> ) A mount      |                 |                                       |
| Federal Income Taxes   | . ,                       |                 |                                       |
| ESCRO W FUNDS  | 35,705                    |                 |                                       |
|  |                           |                 |                                       |
|  |                           |                 |                                       |
|  |                           |                 |                                       |
|  |                           |                 |                                       |
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|  |                           |                 |                                       |
|  |                           |                 |                                       |
|  |                           |                 |                                       |
| Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )  | 35,705                    |                 |                                       |

| 1       | Total revenue (Form 990, Part VIII, column (A), line 12)                                      | 1        | 6,255,946 |
|---------|---|----------|-----------|
| 2       | Total expenses (Form 990, Part IX, column (A), line 25)                                       | 2        | 6,379,021 |
| 3       | Excess or (deficit) for the year Subtract line 2 from line 1                                  | 3        | -123,075  |
| 4       |   | 4        | 12,111    |
| 5       | Net unrealized gains (losses) on investments  | 5        | 12,111    |
| 6       | Donated services and use of facilities  | 6        |           |
|         | Investment expenses   | <u> </u> | _         |
| 7       | Prior period adjustments  | 7        | 524.245   |
| 8       | Other (Describe in Part XIV)  | 8        | 524,215   |
| 9       | Total adjustments (net) Add lines 4 - 8   | 9        | 536,326   |
| 10      | Excess or (deficit) for the year per financial statements. Combine lines 3 and 9              | 10       | 413,251   |
| Par     | t XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p              |          |           |
| 1       | Total revenue, gains, and other support per audited financial statements                      | 1        | 6,876,811 |
| 2       | A mounts included on line 1 but not on Form 990, Part VIII, line 12                           |          |           |
| а       | Net unrealized gains on investments   |          |           |
| b       | Donated services and use of facilities  |          |           |
| С       | Recoveries of prior year grants   |          |           |
| d       | Other (Describe in Part XIV) 2d 608,754   |          |           |
| e       | Add lines <b>2a</b> through <b>2d</b>   | 2e       | 620,865   |
| 3       | Subtract line <b>2e</b> from line <b>1</b>  | 3        | 6,255,946 |
| 4       | A mounts included on Form 990, Part VIII, line 12, but not on line 1                          |          |           |
| а       | Investment expenses not included on Form 990, Part VIII, line 7b . 4a                         |          |           |
| ь       | Other (Describe in Part XIV) 4b   |          |           |
| c       | Add lines <b>4a</b> and <b>4b</b>   | 4c       | 0         |
| 5       | Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12) | 5        | 6,255,946 |
| Part    | Reconciliation of Expenses per Audited Financial Statements With Expenses                     | per      |           |
| 1       | Total expenses and losses per audited financial   | 1        | 6,379,021 |
| 2       | statements  |          |           |
|         | Donated services and use of facilities  |          |           |
| a       | Prior year adjustments  |          |           |
| Ь       | Other losses  |          |           |
| C<br>   |   |          |           |
| d       | Other (Describe in Part XIV)  | 20       | 0         |
| e       | -   | 2e       |           |
| 3       | Subtract line <b>2e</b> from line <b>1</b>  | 3        | 6,379,021 |
| 4       | Amounts included on Form 990, Part IX, line 25, but not on line 1:                            |          |           |
| a       | Investment expenses not included on Form 990, Part VIII, line 7b 4a                           |          |           |
| Ь       | Other (Describe in Part XIV)  |          | _         |
| с<br>-  | Add lines 4a and 4b   | 4c       | 0         |
| 5<br>Da | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)              | 5        | 6,379,021 |

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

| Ident if ier  | Return Reference | Explanation  |
|---|------------------|--|
| DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48 |                  | THE ORGANIZATION IS A NOT-FOR-PROFIT CORPORATION, EXEMPT FROM INCOME TAX UNDER SECTION 501(C)(3) OF THE U S INTERNAL REVENUE CODE AND HAS BEEN CLASSIFIED AS AN ORGANIZATION THAT IS NOT A PRIVATE FOUNDATION UNDER SECTION 509 (A) OF THE INTERNAL REVENUE CODE ACCOUNTING STANDARDS FOR INCOME TAXES PROVIDE DETAILED GUIDANCE FOR FINANCIAL STATEMENT RECOGNITION, MEASUREMENT, AND DISCLOSURE OF UNCERTAIN TAX POSITIONS RECOGNIZED IN AN ENTERPRISE'S FINANCIAL STATEMENTS THE ORGANIZATION INDIVIDUALLY EVALUATES ITS ACTIVITIES TO DETERMINE THAT THEY ARE IN COMPLIANCE WITH ITS TAX-EXEMPT PURPOSES THE ORGANIZATION'S MANAGEMENT DOES NOT BELIEVE IT IS ENGAGED IN ANY ACTIVITIES THAT WOULD CREATE UNCERTAIN TAX POSITIONS ALL TAX PERIODS PRIOR TO 2008 ARE NO LONGER SUBJECT TO EXAMINATION |
| PART XII, LINE 2D - OTHER<br>ADJUSTMENTS            |                  | CONTRIBUTION OF SECTION NET ASSETS 608,754   |

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Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

DLN: 93493313026081 OMB No 1545-0047

#### **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

**Inspection** 

| Name of the organization   |                       |  |                              |   |   | Employer identification                | on number                           |
|--|-----------------------|--|------------------------------|---|---|--|-------------------------------------|
| AMERICAN CAMPING ASSOCIATIO  | ONINC                 |  |                              |   |   | 35-0962419                             |                                     |
| Part I General Information   | on on Grants and      | l Assistance                             |                              |   |   |  |                                     |
| <ul> <li>Does the organization maintain the selection criteria used to av</li> <li>Describe in Part IV the organization</li> </ul> | ward the grants or as | sıstance?                                |                              |   |   |  | ▼ Yes   □ I                         |
| Part II Grants and Other A Form 990, Part IV, lin duplicated if additional   | ie 21 for any recip   | ient that received n                     | nore than \$5,000. Ch        | eck this box if no one                    | recipient receive   | ed more than \$5,000.                  |                                     |
| 1 (a) Name and address of organization or government   | (b) EIN               | (c) IRC Code<br>section<br>if applicable | (d) A mount of cash<br>grant | (e) A mount of non-<br>cash<br>assistance | (f) Method of<br>valuation<br>(book, FMV,<br>appraisal,<br>other) | (g) Description of non-cash assistance | (h) Purpose of gra<br>or assistance |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
|  |                       |  |                              |   |   |  |                                     |
| <ul><li>2 Enter total number of section 5</li><li>3 Enter total number of other orga</li></ul>                                     |                       |  |                              |   |   | <b>&gt;</b> _                          |                                     |
| For Privacy Act and Panerwork Reduction  |                       |  |                              | Cat No. 50055P                            |   |  | le I (Form 990) 2010                |

| art III | Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV | , line 22 |
|---------|---|-----------|
|         | Use Schedule I-1 (Form 990) if additional space is needed.  |           |

| (a)Type of grant or assistance           | (b)Number of recipients | (c)A mount of<br>cash grant | (d)A mount of non-cash assistance | (e)Method of valuation<br>(book,<br>FMV, appraisal, other) | (f)Description of non-cash assistance |
|--|-------------------------|-----------------------------|-----------------------------------|--|---------------------------------------|
| (1) CAMPER SCHOLARSHIPS                  | 455                     | 566,622                     |                                   |  |                                       |
| (2) CAMP AND YOUTH DEVELOPMENT EDUCATION | 11                      | 3,065                       |                                   |  |                                       |
|  |                         |                             |                                   |  |                                       |
|  |                         |                             |                                   |  |                                       |
|  |                         |                             |                                   |  |                                       |
|  |                         |                             |                                   |  |                                       |
|  |                         |                             |                                   |  |                                       |

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Ident if ier                                     | Return Reference | Explanation   |
|--|------------------|---|
| PROCEDURE FOR<br>MONITORING GRANTS<br>IN THE U S | ,                | SCHEDULE I, PART I, LINE 2 CAMPS SELECT THEIR OWN CAMPER SCHOLARSHIP RECIPIENTS BASED ON ELIGIBILITY BENCHMARK CAMPS SUBMIT CAMPER SCHOLARSHIP APPLICATIONS FOR EACH INDIVIDUAL CAMPER SCHOLARSHIP IS REQUESTED |

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DLN: 93493313026081

OMB No 1545-0047

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#### Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Name of the organization AMERICAN CAMPING ASSOCIATION INC **Employer identification number** 

35-0962419

| Pa | rt I Questions Regarding Compensatio   | n         |   |    |     |    |
|----|--|-----------|---|----|-----|----|
|    |  |           |   |    | Yes | Νo |
| 1a | Check the appropriate box(es) if the organization pro<br>990, Part VII, Section A, line 1a Complete Part III |           |   |    |     |    |
|    | First-class or charter travel  | Γ         | Housing allowance or residence for personal use               |    |     |    |
|    | Travel for companions  | Γ         | Payments for business use of personal residence               |    |     |    |
|    | Tax idemnification and gross-up payments   | Γ         | Health or social club dues or initiation fees                 |    |     |    |
|    | Discretionary spending account   | Γ         | Personal services (e g , maid, chauffeur, chef)               |    |     |    |
| b  | If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc    |           |   | 1b |     |    |
| 2  | Did the organization require substantiation prior to i   |           |   |    |     |    |
|    | officers, directors, trustees, and the CEO/Executive   | Directo   | or, regarding the items checked in line 1a?                   | 2  |     |    |
| 3  | Indicate which, if any, of the following the organizationganization's CEO/Executive Director Check all the   |           |   |    |     |    |
|    | Compensation committee   | ᅜ         | Written employment contract                                   |    |     |    |
|    | Independent compensation consultant  | ᅜ         | Compensation survey or study                                  |    |     |    |
|    | Form 990 of other organizations  | ~         | Approval by the board or compensation committee               |    |     |    |
| 4  | During the year, did any person listed in Form 990, or a related organization                                | Part VII  | , Section A , line 1a with respect to the filing organization |    |     |    |
| а  | Receive a severance payment or change-of-control   | paymen    | t from the organization or a related organization?            | 4a |     | Νo |
| ь  | Participate in, or receive payment from, a suppleme  | ntal non  | qualified retirement plan?                                    | 4b |     | Νο |
| С  | Participate in, or receive payment from, an equity-b   | ased co   | mpensation arrangement?                                       | 4c |     | Νο |
|    | If "Yes" to any of lines $4a-c$ , list the persons and pr  | ovide th  | e applicable amounts for each item in Part III                |    |     |    |
|    | Only 501(c)(3) and 501(c)(4) organizations only me   | ıst comp  | olete lines 5-9.  |    |     |    |
| 5  | For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of              | lıne 1a,  | did the organization pay or accrue any                        |    |     |    |
| а  | The organization?  |           |   | 5a |     | Νo |
| b  | Any related organization?  |           |   | 5b |     | Νo |
|    | If "Yes," to line 5a or 5b, describe in Part III   |           |   |    |     |    |
| 6  | For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of          | lıne 1a,  | did the organization pay or accrue any                        |    |     |    |
| а  | The organization?  |           |   | 6a |     | Νo |
| Ь  | Any related organization?  |           |   | 6b |     | Νo |
|    | If "Yes," to line 6a or 6b, describe in Part III   |           |   |    |     |    |
| 7  | For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," of    |           |   | 7  |     | No |
| 8  | Were any amounts reported in Form 990, Part VII, I   |           |   |    |     |    |
|    | subject to the initial contract exception described in Part III  | n Regs s  | section 53 4958-4(a)(3)? If "Yes," describe                   |    |     |    |
|    | III F GIL III  |           |   | 8  |     | Νo |
| 9  | If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)?                               | e rebutta | able presumption procedure described in Regulations           | 9  |     |    |

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name          |             | <b>(B)</b> Breakdown of                           | W-2 and/or 1099-MI | SC compensation                           | (C) Retirement and     | (D) Nontaxable benefits | (E) Total of columns | (F) Compensation                                |
|-------------------|-------------|---|--------------------|---|------------------------|-------------------------|----------------------|---|
|                   |             | (i) Base (ii) Bonus & (iii) Corresponding reports |                    | (iii) Other<br>reportable<br>compensation | eportable compensation |                         | (B)(ı)-(D)           | reported in prior<br>Form 990 or<br>Form 990-EZ |
| (1) PEGGY L SMITH | (1)<br>(11) | 177,977<br>0                                      | 0                  | _   | 14,000                 | 8,616<br>0              |                      | 0   |
| (2)               |             |   |                    |   |                        |                         |                      |   |
| (3)               |             |   |                    |   |                        |                         |                      |   |
| (4)               |             |   |                    |   |                        |                         |                      |   |
| (5)               |             |   |                    |   |                        |                         |                      |   |
| (6)               |             |   |                    |   |                        |                         |                      |   |
| (7)               |             |   |                    |   |                        |                         |                      |   |
| (8)               |             |   |                    |   |                        |                         |                      |   |
| (9)               |             |   |                    |   |                        |                         |                      |   |
| (10)              |             |   |                    |   |                        |                         |                      |   |
| (11)              |             |   |                    |   |                        |                         |                      |   |
| ( 12 )            |             |   |                    |   |                        |                         |                      |   |
| ( 13 )            |             |   |                    |   |                        |                         |                      |   |
| ( 14 )            |             |   |                    |   |                        |                         |                      |   |
| ( 15 )            |             |   |                    |   |                        |                         |                      |   |
| ( 16 )            |             |   |                    |   |                        |                         |                      |   |

Schedule J (Form 990) 2010 Page **3** 

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

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OMB No 1545-0047

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**SCHEDULE 0** 

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

AMERICAN CAMPING ASSOCIATION INC

Name of the organization

**Employer identification number** 

35-0962419

| ldentifier                              | Return<br>Reference | Explanation   |
|---|---------------------|---|
| FORM 990, PART VI, SECTION<br>A, LINE 2 |                     | GLYNN AND JO-ANN TURMAN ARE MARRIED AND ONLY HOLD ONE VOTING POSITION ON THE BOARD OF DIRECTORS |

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

| ldentifier                                    | Return<br>Reference | Explanation   |
|---|---------------------|---|
| FORM 990,<br>PART VI,<br>SECTION A,<br>LINE 6 |                     | ACA MEMBERS INDIVIDUALS WHO ARE AFFILIATED WITH AMERICAN CAMPING ASSOCIATION, INC (THE "CORPORATION") BY MAINTAINING MEMBERSHIP IN A SECTION OF THE CORPORATION THAT IS DULY CHARTERED, PURSUANT TO ARTICLE VIII OF THE BY LAWS (A "SECTION"), SHALL BE KNOWN AS ACA MEMBERS AND SHALL NOT BE MEMBERS OR HAVE VOTING RIGHTS WITHIN THE MEANING OF THE INDIANA NONPROFIT CORPORATION ACT OF 1991 (THE "ACT") DELEGATE MEMBERS AS PROVIDED IN THE ARTICLES OF INCORPORATION, THE CORPORATION SHALL HAVE ONE CLASS OF VOTING MEMBERS WITHIN THE MEANING OF THE ACT, WHICH SHALL BE THE DELEGATE MEMBERS UNLESS OTHERWISE PROVIDED HEREIN, EACH DELEGATE MEMBER SHALL HAVE ALL OF THE RIGHTS AND RESPONSIBILITIES OF A MEMBER UNDER THE ACT. THE DELEGATE MEMBERS SHALL BE COLLECTIVELY KNOWN AS THE COUNCIL OF DELEGATES |

| ldentifier                                  | Return<br>Reference | Explanation  |
|---|---------------------|--|
| FORM 990, PART<br>VI, SECTION A,<br>LINE 7B |                     | SUBJECT TO LAW AND THE ARTICLES OF INCORPORATION, THE POWER TO MAKE, ALTER, AMEND OR REPEAL ALL OR ANY PART OF THE BY LAWS IS VESTED IN BOTH THE BOARD OF DIRECTORS AND THE COUNCIL OF DELEGATES, AND EACH MAY ACT WITHOUT THE CONSENT OF THE OTHER UNLESS THE RIGHTS OF THE OTHER WILL BE AFFECTED BY THE PROPOSED CHANGE |

| ldentifier                               | Return<br>Reference | Explanation   |
|--|---------------------|---|
| FORM 990, PART VI,<br>SECTION B, LINE 11 |                     | THE FORM 990 IS REVIEWED BY CHIEF FINANCIAL OFFICER AND THE AUDIT AND FINANCIAL POLICY COMMITTEE BEFORE PRESENTING A COPY TO THE BOARD IF THERE ARE NO CORRECTIONS THE 990 IS COMPLETED AND FILED |

| ldentifier | Return<br>Reference                             | Explanation  |
|------------|---|--|
|            | FORM 990,<br>PART VI,<br>SECTION B,<br>LINE 12C | BOARD MEMBERS ANNUALLY DISCLOSE THEIR INVOLVEMENT WITH OTHER ORGANIZATIONS, WITH VENDORS, OR ANY OTHER ASSOCIATIONS THAT MIGHT PRODUCE A CONFLICT BEFORE THE DISCUSSION OF A BOARD ITEM REQUIRING A VOTE, BOARD MEMBERS WILL BE REMINDED OF POTENTIAL CONFLICT OF INTEREST AND ASKED TO IDENTIFY ANY POTENTIAL CONFLICT OF INTEREST THE BOARD WILL MONITOR ITS ADHERENCE TO ITS OWN GOVERNANCE PROCESS POLICIES REGULARLY UPON THE CHOICE OF THE BOARD, ANY POLICY CAN BE MONITORED AT ANY TIME HOWEVER, AT MINIMUM, THE BOARD WILL BOTH REVIEW THE POLICIES, AND MONITOR ITS OWN ADHERENCE TO THEM ANNUALLY |

| Identifie | Return Reference                         | Explanation   |
|-----------|--|---|
|           | FORM 990, PART VI,<br>SECTION B, LINE 15 | THE BOARD EXECUTIVE COMMITTEE EVALUATES THE CEO PERFORMANCE THE CEO'S COMPENSATION IS COMPARED WITH ASAE'S AND PRMS SALARY SURVEY AND OTHER ORGANIZATIONS 990'S |

| ldentifier | Return Reference                      | Explanation   |  |  |  |  |  |  |
|------------|---------------------------------------|---|--|--|--|--|--|--|
|            | FORM 990, PART VI, SECTION C, LINE 19 | BOARD POLICIES ARE AVAILABLE ON THE ORGANIZATION'S WEB SITE |  |  |  |  |  |  |

| Identifier Return Reference  CHANGES IN NET ASSETS FORM 990, PART |                              | Explanation   |  |  |  |  |  |  |
|---|------------------------------|---|--|--|--|--|--|--|
| CHANGES IN NET ASSETS<br>OR FUND BALANCES                         | FORM 990, PART<br>XI, LINE 5 | NET UNREALIZED GAINS ON INVESTMENTS 12,111 CONTRIBUTION OF SECTION NET<br>ASSETS 608,754 TRANSFER OF NET ASSETS -84,539 TOTAL TO FORM 990, PART XI,<br>LINE 5 536,326 |  |  |  |  |  |  |

| ldentifier  | Return<br>Reference           | Explanation  |
|---|-------------------------------|--|
| RESPONSIBILITY FOR FINANCIAL STATEMENTS AND SELECTION OF AUDITORS | FORM 990, PART<br>XI, LINE 2C | THE AUDIT AND FINANCIAL POLICY COMMITTEE ASSUMES RESPONSIBILITY FOR THE AUDIT PROCESS, FINANCIAL STATEMENTS, AND THE SELECTION OF THE AUDITORS THIS PROCESS HAS NOT CHANGED SINCE THE PRIOR YEAR |

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35-0962419

### SCHEDULE R (Form 990)

Name of the organization

AMERICAN CAMPING ASSOCIATION INC

### **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Employer identification number

| , ,  |  | , ,                   | 4.5                        |                       | , ,  |                   |                    |
|--|--|-----------------------|----------------------------|-----------------------|--|-------------------|--------------------|
| (a)  Name, address, and EIN of disregarded entity  | ntification of Related Tax-Exempt Organizations (Complete If the organization answered "Yes" on Form 990, Part IV, line 34 because it had one nore related tax-exempt organizations during the tax year.)  (b) Primary activity  (c) Legal domicile (state or foreign country)  (b) Primary activity  (c) Legal domicile (state or foreign country)  (d) Exempt Code section (f) Public charty status (if section 501(c)(3)) (n) Direct controlling entity  (o) Section 512(b)(1) Controlling entity  (f) Yes No  No  No |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
| Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during | nizations (Complete if<br>the tax year.)   | the organization      | answered "Yes" o           | on Form 990, Part     | IV, line 34 becaus   | se it had         | one                |
| (a) Name, address, and EIN of related organization   | <b>(b)</b><br>Primary activity   | Legal domicile (state | (d)<br>Exempt Code section | Public charity status | Direct controlling   | Section 5<br>cont | 12(b)(13<br>rolled |
| 1) AMERICAN CAMPING FOUNDATION INC 000 STATE RD 67 NORTH ARTINSVILLE, IN 46151 5-1811277           | SUPPORT OF THE AMERICAN CAMPING ASSOCIATION,   | IN                    | 501(C)(3)                  | LINE 11, TYPE I       | Direct controlling entity  It IV, line 34 because it had of the controlling entity  (f) Section 512 control organize Yes |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |
|  |  |                       |                            |                       |  |                   |                    |

| <b>(a)</b><br>ame, address, and EIN of<br>related organization | <b>(b)</b><br>Primary activity   | (c)<br>Legal<br>domicile<br>(state or<br>foreign<br>country) | <b>(d)</b><br>Direct controlling<br>entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | (f)<br>Share of total income |           | (g)<br>Share of end-of-year<br>assets      |       | i)<br>ortionate<br>tions? | e Code V—UBI<br>amount in box 20 o<br>Schedule K-1<br>(Form 1065) |               | General or<br>managing<br>partner? |      | <b>(k)</b><br>Percentage<br>ownership |
|--|----------------------------------|--|--|--|------------------------------|-----------|--|-------|---------------------------|---|---------------|------------------------------------|------|---------------------------------------|
|  |                                  |  |  |  |                              |           |  | Yes   | No                        |   |               | Yes                                | No   |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  | ble as a Corpora<br>zations treated as a   |                              |           |  |       |                           | nswered "Y  | es" on        | Form                               | 990, | Part IV,                              |
| Name, address, an  | (a)<br>Id EIN of related organiz | zation   | <b>(b)</b><br>Primary activity             | <b>(c)</b> Legal domicile (state or foreign country)                                   | (d)<br>Direct cor<br>enti    | ntrolling | (e)<br>Type of e<br>(C corp, S<br>or trust | corp, | Share o                   | <b>(f)</b><br>f total income                                      | Shai<br>end-o | y)<br>re of<br>f-year<br>sets      |      | <b>(h)</b><br>Percentage<br>ownership |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |
|  |                                  |  |  |  |                              |           |  |       |                           |   |               |                                    |      |                                       |

| Note. Complete line 1 if any entity is listed in Parts II, III or IV   |  |                        |                  | Yes       | No    |  |  |  |  |
|--|--|------------------------|------------------|-----------|-------|--|--|--|--|
| 1 During the tax year, did the orgranization engage in any of the following transactions with one or more related orga | anızatıons lısted ın Part                                  | s II-IV?               |                  |           |       |  |  |  |  |
| a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity                            |  |                        | 18               | 3         | No    |  |  |  |  |
| <b>b</b> Gift, grant, or capital contribution to other organization(s)   |  |                        | 11               | •         | No    |  |  |  |  |
| <b>c</b> Gift, grant, or capital contribution from other organization(s)   |  |                        | 10               | Yes       |       |  |  |  |  |
| <b>d</b> Loans or loan guarantees to or for other organization(s)  | d Loans or loan guarantees to or for other organization(s) |                        |                  |           |       |  |  |  |  |
| e Loans or loan guarantees by other organization(s)  |  |                        |                  |           |       |  |  |  |  |
|  |  |                        |                  |           |       |  |  |  |  |
| f Sale of assets to other organization(s)  |  |                        | 1f               | •         | No    |  |  |  |  |
| g Purchase of assets from other organization(s)  |  |                        | 19               | 3         | No    |  |  |  |  |
| h Exchange of assets   |  |                        | 11               | 1         | No    |  |  |  |  |
| i Lease of facilities, equipment, or other assets to other organization(s)   |  |                        | 11               |           | No    |  |  |  |  |
|  |  |                        |                  |           |       |  |  |  |  |
| j Lease of facilities, equipment, or other assets from other organization(s)   |  |                        | <b>1</b> j       | i         | No    |  |  |  |  |
| k Performance of services or membership or fundraising solicitations for other organization(s)                         |  |                        | 11               | <b>,</b>  | No    |  |  |  |  |
| l Performance of services or membership or fundraising solicitations by other organization(s)                          |  |                        | 11               |           | No    |  |  |  |  |
| m Sharing of facilities, equipment, mailing lists, or other assets   |  |                        |                  |           |       |  |  |  |  |
| n Sharing of paid employees  |  |                        | 11               | 1 Yes     |       |  |  |  |  |
|  |  |                        |                  |           |       |  |  |  |  |
| Reimbursement paid to other organization for expenses  |  |                        | 10               | ,         | No    |  |  |  |  |
| p Reimbursement paid by other organization for expenses  |  |                        | 1,               | Yes       |       |  |  |  |  |
|  |  |                        |                  |           |       |  |  |  |  |
| <b>q</b> Other transfer of cash or property to other organization(s)   |  |                        | 10               | 1         | No    |  |  |  |  |
| r Other transfer of cash or property from other organization(s)  |  |                        | 11               | r         | No    |  |  |  |  |
|  |  |                        |                  |           |       |  |  |  |  |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line,     | including covered relat                                    | ionshins and transacti | on thresholds    |           |       |  |  |  |  |
|  | (b)  | I                      | (d)              |           |       |  |  |  |  |
| (a)<br>Name of other organization  | Transaction  | (c)<br>Amount involved | Method of determ | nining ar | nount |  |  |  |  |
| (1) AMERICAN CAMPING FOUNDATION INC  | type(a-r)  | 5.460                  | IIIVOIV          | eu        |       |  |  |  |  |
|  | С  | 5,160                  |                  |           |       |  |  |  |  |
| (2) AMERICAN CAMPING FOUNDATION INC  | М  | 0                      |                  |           |       |  |  |  |  |
| (3) AMERICAN CAMPING FOUNDATION INC  | N  | 5,000                  |                  |           |       |  |  |  |  |
| (4) AMERICAN CAMPING FOUNDATION INC  | P  | 10,867                 |                  |           |       |  |  |  |  |
| (5)  |  | ,                      |                  |           |       |  |  |  |  |
|  |  |                        |                  |           |       |  |  |  |  |
| <b>(6)</b>   |  |                        |                  |           |       |  |  |  |  |

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| (a)<br>Name, address, and EIN of entity | <b>(b)</b><br>Primary activity | (c)<br>Legal domicile<br>(state or foreign<br>country) | (d) Are all partners section 501(c)(3) organizations? |    | <b>(e)</b><br>Share of<br>end-of-year<br>assets |     | ortionate | (g)<br>Code V—UBI<br>amount in box<br>20 of Schedule K-1<br>(Forn 1065) | mana<br>part | (h)<br>General or<br>managing<br>partner? |  |
|---|--------------------------------|--|---|----|---|-----|-----------|---|--------------|---|--|
|   |                                |  | Yes   | No |   | Yes | No        |   | Yes          | N   |  |
|   |                                |  |   |    |   |     |           |   |              | +   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | -   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | t   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | +   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | $\dagger$                                 |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | ╀   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | +   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | L   |  |
|   |                                |  |   |    |   |     |           |   |              |   |  |
|   |                                |  |   |    |   |     |           |   |              | +   |  |
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|   |                                |  |   |    |   |     |           |   |              | ı   |  |

#### Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

| Identifier I Return Reference I | er Return Reference Explanation |
|---------------------------------|---------------------------------|
|---------------------------------|---------------------------------|

Schedule R (Form 990) 2010

#### **Additional Data**

Software ID: Software Version:

**EIN:** 35-0962419

Name: AMERICAN CAMPING ASSOCIATION INC

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

|  | i i i i ogrami oci vice   | Accomplishments (See the   | znou actions,  |   |  |
|--|---|--|--|---|--|
| 4d. Other program services   |   |  |  |   |  |
| (Code  | ) (Expenses \$  | 353,984 including grants of \$   | ) (Revenue \$  | )   |  |
| THROUGH PRINT, BR<br>MANY ACA RESOURC<br>ACTS AS A CENTRAL<br>ANNUALLY AN ETHIO<br>BETTER CAMPING BY   | OADCAST, AND ELECTRO<br>ES ARE AVAILABLE TO T<br>GATHERING POINT FOR<br>CS COMMISSION MANAG   | ELY PROVIDES INFORMATION AN INIC MEDIA A NEWSLETTER FOR HE PUBLIC AT CAMPPARENTS OR INFORMATION, GENERATING NEARLY STREET OF THE PUFORUM WITH WHICH TO ADDRESS IE CAMP PROFESSIONAL  | PARENTS IS DISTRIBUTED FOU<br>RG AND ACACAMPS ORG THE A<br>ARLY 400 MILLION MEDIA IMPR<br>BLIC CONSUMER, PAVING THE                            | R TIMES A YEAR<br>SSOCIATION<br>RESSIONS<br>WAY TOWARD          |  |
| REGULATIONS RELEV  | TIONS PROVIDES INFORM<br>VANT TO THE CAMP EXPE  | 165,983 including grants of \$<br>MATION TO CAMP PROFESSIONAL<br>RIENCE ACA PARTNERS WITH O<br>OR REGULATIONS AND LAWS THA   | LS AND THE PUBLIC ABOUT LAV<br>THER ORGANIZATIONS TO WOF   | RK WITH   |  |
| (Code  | ) (Expenses \$  | 348,362 including grants of \$   | ) (Revenue \$  | 6,533 )   |  |
| ACCREDITATION IS A VOLUNTARY PROCESS THAT OVER 2,300 CAMPS HAVE CHOSEN TO GO THROUGH THIS COMMUNICATES TO PARENTS THAT A CAMP HAS VOLUNTARILY UNDERGONE A REVIEW OF UP TO 300 HEALTH AND SAFETY STANDARDS THAT APPLY TO RESIDENT AND DAY CAMPS THE AIM OF THIS PROGRAM IS TO EDUCATE CAMP STAFF IN THE ADMINISTRATION OF KEY ASPECTS OF CAMP OPERATION, PARTICULARLY THOSE RELATED TO PROGRAM QUALITY AND THE HEALTH AND SAFETY OF CAMPERS AND STAFF AT JUNE 30, 2011, 2,667 CAMPS WERE PAYING CAMP FEES, 313 OF WHICH ARE WORKING TOWARD ACCREDITATION AND HAVE THUS BECOME AFFILIATED WITH ACA |   |  |  |   |  |
| (Code  | ) (Expenses \$  | 349,954 including grants of \$   | ) (Revenue \$  | 264,944 )   |  |
| CHILDREN, YOUTH, A<br>WHICH ARE ONLY AV<br>PUBLISHED SIX TIME<br>HEALTH AND SAFETY<br>MEMBER SUBSCRIBE<br>FOR TIMELY NEWS A  | ND ADULTS IN OUT-OF-S<br>CAILABLE THROUGH ACA<br>ES A YEAR, CAMPING MAC<br>(, AND INNOVATIVE PRO<br>RS ACA'S WEB SITES, WW<br>ND CRITICAL REPORTS A | ES ON TOPICS DEVELOPED SPECTSCHOOL, AFTER SCHOOL, RECREATER SCHOOL, RECREATER SCHOOL, RECREATER SCHOOL, RECREATER SCHOOL, RECREATER SCHOOL, AFTER SCHOOL, RESPECTIVELY | ATION, AND CAMP PROGRAMS -<br>PUBLICATIONS AND ONLINE BO<br>YOUTH DEVELOPMENT, STAFF<br>IBUTED TO MEMBERS AND OVE<br>MPPARENTS ORG, ARE IMPORT | MANY OF<br>OKSTORE<br>TRAINING,<br>:R 450 NON-<br>ANT RESOURCES |  |