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Department of the Treasury Internal Revenue Service

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047 **2010** 

Open to Public Inspection

<u>A</u>	For th	e 2010 cal	lendar year, or tax year beginning 07/01/10 , and ending 06/30/11		
<b>B</b>	* Check if	.,	C Name of organization	D Empl	oyer identification number
L	J Address	change	Alumni Assoc of Univ of Michigan	22	-7206591
i	Name cl	nange	Doing Business As		
[-	nitial re		Number and street (or P O box if mail is not delivered to street address)  Room/suite  200 Fletcher Street	E Telepi	none number
[ 	Termina		City or town, state or country, and ZIP + 4		
_	<b>Attraction</b>	d return	Ann Arbor MI 48109-1007	<b>G</b> Gross rec	eipts\$ 15,209,662
	1 '	on pending	F Name and address of principal officer  H(a) Is this a	group return for	affiliates? Yes X No
	<b>~</b>		H(b) Are all		
	EB		1 ' '		ist (see instructions)
-		cempt status	<u></u>		ter (coo mencency)
			IS   X   501(c)(3)   501(c) ( )	vomntion nu	mher •
K		organization	<del></del>	.897	M State of legal domicile MI
<u>.,</u>	PA		ummary		ter Clate of legal domicile
_			escribe the organization's mission or most significant activities		<del></del>
	45		Statement 9		
Í					
	Activities & Governance ENV	Check th	his box $\triangleright$ $\begin{bmatrix} 1 \end{bmatrix}$ if the organization discontinued its operations or disposed of more than 25% of its net ass	ets	
Ċ	5 3		of voting members of the governing body (Part VI, line 1a)	ј з ј	23
9			of independent voting members of the governing body (Part VI, line 1b)	4	23
	§   5		mber of individuals employed in calendar year 2010 (Part V, line 2a)	5	0
24			mber of volunteers (estimate if necessary)	6	2100
2012	₹   <sub>7</sub> 2		related business revenue from Part VIII, column (C), line 12	7a	265,488
8			elated business taxable income from Form 990-T, line 34	7b	-208,182
<del>-</del> -	<u>~</u>	THE GITTE	Prior Ye		Current Year
¥ .	. 8	Contribut		6,108	4,339,172
₹ :	ğ   9			5,061	7,061,281
$\Box$	ופ	_		3,894	3,266,974
回。	ž   11			7,947	478,989
$\leq$	12			3,010	15,146,416
₹ -	13	Grants a	7 T T T T T T T T T T T T T T T T T T T	9,725	1,089,639
SCANNED MAR	14	Benefits	paid to or for members-(Part IX, reflumn (A), line 4)		
	.   15	Salaries,	, other compensation, employee benefits (Part X, column (A), lines 5-10) 5,04	2,282	5,003,185
	Served 168 168	Profession	onal fundraising fees (Part IX, column (A), line-11e)		
	<u> </u>	Total fun	ndraising expenses (Part IX-column (D), line 25) > 258,679		
Ĺ	Ĭ   <sub>17</sub>	Other ex	spenses (Part X, column (A) lines 11a-11d, 11f-24f)	3,159	5,175,788
	18	Total exp	penses Add lines 13–17 (must equal Part IX, column (A), line 25)	5,166	11,268,612
	19			7,844	3,877,804
2			Beginning of Co	rrent Year	End of Year
seate	20 21 21 22 22 21 22 22 22 22 22 22 22 22	Total ass		7,177	94,432,321
Ť	(원 21	Total liab		2,287	15,649,569
				4,890	78,782,752
_	Part I	<u>l Si</u>	ignature Block		
			perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of momplete perferation of preparer (other than officer) is ba <u>se</u> d on all information of which preparer has any knowledge	y knowledge	and belief, it is
				2/	15/12
S	ign		Signature of officer	Date	<del></del>
	lere		Gerald J. Sigler Senior VP/CF		
			Type or print name and title	ı	
_		Print/Ty	/pe preparer's name Preparer's signature Date	Check	if PTIN
P	aid	'		/12 self-er	<u> </u>
P	reparer	Firm's n		Firm's EIN	· · · · · · · · · · · · · · · · · · ·
U	se Only		200 Fletcher St		
		Firm's a	. 3mm 3mhom MT 40100 1007	Phone no	
N	lay the I		ss this return with the preparer shown above? (see instructions)		Yes No
F	or Pape		eduction Act Notice, see the separate instructions.		Form <b>990</b> (2010)
D	AA Č		•		

	Alumni Assoc of U		206591	Page
	tatement of Program Servi	ice Accomplishments s a response to any question in this P	art III	[-]
1 Briefly descr	be the organization's mission	s a response to any question in this re	art m	<del> </del>
see stat	tement 9			
	inization undertake any significant p	program services during the year which were not li	sted on the	Yes X No
If "Yes," des	cribe these new services on Sched			Tes III No
services?	inization cease conducting, or make cribe these changes on Schedule (	e significant changes in how it conducts, any progi	ram	Yes X No
Describe the 501(c)(3) an	e exempt purpose achievements for	reach of the organization's three largest program on 4947(a)(1) trusts are required to report the am		
4a (Code See Stat	)(Expenses \$ tement 10	including grants of \$	) (Revenue \$	
4b (Code	) (Expenses \$	including grants of \$	) (Revenue \$	
				•
4c (Code	) (Expenses \$	including grants of \$	) (Revenue \$	· · · · · · · ·
4d Other progra	am services. (Describe in Schedule \$ 10,577,047 incl	·	Revenue \$	)
		LO, 577, 047		<i>'</i>

	990 (2010) Alumni Assoc of Univ of Michigan 23-7206591  urt IV Checklist of Required Schedules		Р	age 3
Га	rt IV Checklist of Required Schedules		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"	1	x	
2	complete Schedule A	2		х
2 3	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	-		
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		x
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have			
	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	<del> </del>		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"	-		
	complete Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part			
	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"			<b>.</b>
	complete Schedule D, Part IV	9	-	X
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi- endowments? If "Yes," complete Schedule D, Part V	10	х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,	34	3.3	
	VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	X	
b	• • • • • • • • • • • • • • • • • • • •			l
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more			l
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u> </u>
d	• • • • • • • • • • • • • • • • • • •	ŀ		
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
T	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			٠,
40-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	• · · · · · · · · · · · · · · · · · · ·	40-	- V	
ь	Schedule D, Parts XI, XII, and XIII  Was the organization included in consolidated independent sudded financial statements for the tox year? If #Yea # and if	12a	X	
U	3 · · · · · · · · · · · · · · · · · · ·	125		х
13	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b 13	-	X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,	140		
•	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any	140	-	
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance		<del>                                     </del>	├ <u>-</u>
-	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			T
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on			T
	Part VIII lines 1c and 8a? If "Ves " complete Schedule G. Part II	12	l x	

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?

If "Yes" to line 20a, did the organization attach its audited financial statements to this return? **Note.** Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)

20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H

19

20a

If "Yes," complete Schedule G, Part III

23-7206591 Form 990 (2010) Alumni Assoc of Univ of Michigan Page 4 Checklist of Required Schedules (continued) Part IV Yes No Did the organization report more than \$5,000 of grants and other assistance to governments and organizations 21 X 21 in the United States on Part IX, column (A), line 19 If "Yes," complete Schedule I, Parts I and II 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States X 22 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated X 23 employees? If "Yes," complete Schedule J 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b X through 24d and complete Schedule K. If "No," go to line 25 24a 24b b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c to defease any tax-exempt bonds? d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction X with a disqualified person during the year? If "Yes," complete Schedule L, Part I 25a b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? X 25b If "Yes," complete Schedule L, Part I Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or X disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 26 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? 27 X If "Yes," complete Schedule L, Part III 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) X A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete 28b X Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c X 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M 30 X 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, X 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," X complete Schedule N. Part II 32

33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301.7701-37 If "Yes," complete Schedule R, Part I

34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1

35 is any related organization a controlled entity within the meaning of section 512(b)(13)?

Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O

Yes	X No		
		36	X

34

Form 990 (2010)

X

X

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V Yes 42 Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? X 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X Did the organization have unrelated business gross income of \$1,000 or more during the year? За X If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a If "Yes," enter the name of the foreign country ь See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the 6a organization solicit any contributions that were not tax deductible? 6a If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7c If "Yes," indicate the number of Forms 8282 filed during the year 7d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? **7**f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? g 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting 8 organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter а Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b 11 Section 501(c)(12) organizations. Enter Gross income from members or shareholders 11a Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them ) 11b 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b 13 Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O **b** Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b Enter the amount of reserves on hand 13c X Did the organization receive any payments for indoor tanning services during the tax year? 14a 14b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

State the name, physical address, and telephone number of the person who possesses the books and records of the

200 Fletcher Street

MI 48109-1007 734-764-0384

Ann Arbor

organization: ▶ Gerald J. Sigler

DAA

Form 990 (2010)

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the orga (A)	nızatıon nor anı (B)	y rela <sup>.</sup>	ted c		nizati C)	ons	com	pensated any current office (D)	r, director, or trustee. (E)	(F)
Name and Title	Average hours per			chec	k all t	hat ap	oply)		Reportable compensation from	Estimated amount of
	week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) See attached lis	t of Boo	rd X		ir	ect	OI	s	0	0	0
(2) Steve C. Grafton	0.00	1	$\vdash$							
President	50.00	1	ļ	x				281,536	0	47,774
(3) Gerald J. Sigler										
Sr VP/CFO	50.00		<u></u>	X				194,674	0	38,272
(4) Janice Sigler					ŀ	1				
VP Tech	50.00	↓_				X		117,909	0	25,918
(5) Jo Rumsey							l	4.5- 4.5		00 450
(6) David Schueler	50.00	+	<u> </u>	_	<u> </u>	х	_	107,400	0	29,170
* *	E0 00					<b>.</b>		106 014	0	21 701
VP Program Delivery	50.00	+	-		<del> </del>	X		106,014	U	31,791
(7)						l				
(8)			-				<del></del>		· <del></del>	
(9)										
(10)										
(11)									· · ·	
(12)		<b>†</b>								
(13)		<u> </u>								
(14)		1								
(15)	<del> </del>				<del>                                     </del>					
(16)		+								

Pai	rt VII Section A. Officers	s, Directors, Trus	tees	, Ke	y Em	plo	yees	, and	d Highest Compensated E	mployees (continued)	
	. (A) Name and Title	(B) Average hours per	Ь—		(chec				(D) Reportable compensation	(E) Reportable compensation from	(F) Estimated amount of
٠		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(17)										-	
(18)					<del> </del>						
(19)											
(20)											
(21)	<del></del>										
(22)			<u> </u>		<u> </u>						
(23)							-				
(24)			$\vdash$				<u> </u>				
(25)			<del>                                     </del>								
(26)	1-1-										
(27)			$\vdash$								-
(28)											
1b	Sub-total	- <u>-</u> -L	<u> </u>	1	1		<u> </u>	<b></b>	807,533		172,925
c d	Total from continuation she Total (add lines 1b and 1c)	ets to Part VII, S	ectio	n A					807,533		172,925
2	Total number of individuals (i			_	thos	e lıst	ed a	bove	····		1,2,525
_	reportable compensation from		-						• **		Yes No
3 4 5	Did the organization list any f employee on line 1a? If "Yes, For any individual listed on lin organization and related orga individual Did any person listed on line	" complete Scheone 1a, is the sum inizations greater	dule of reposition	J for porta \$15	such able ( 50,00	on indi comp oo? If	vidu pēns "Ye:	al atıor s," co	n and other compensation for suc	rom the h	3 X
	for services rendered to the o	rganization? If "Y									5 X
1	Ction B. Independent Contract  Complete this table for your for compensation from the organ	ive highest comp	ensa	ted ı	ndep	end	ent c	ontra	actors that received more the	nan \$100,000 of	
		(A) nd business address	_						Descrip	(B) otion of services	(C) Compensation
					-						
				-							
2	Total number of independent received more than \$100,000		_						se listed above) who	0	
						_	_				

<u>Pa</u>	<u>rt VI</u>	II Statement of Reve	nue				····	· · · · · · · · · · · · · · · · · · ·	
•						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
တ္ တ	1a	Federated campaigns	1a				70701130		
ᆵ	h	Membership dues	1b	3	193,160	į	-		
호	0	•			635,155				
r a	C	Fundraising events	1c		635,135				
<u>2</u>	a	Related organizations	1d						
Sign	e	Government grants (contributions)	1e						
출	f	All other contributions, gifts, grants, and similar amounts not included above							
클링			1f		510,857				
	g	Noncash contributions included in lines 1a-	·1f	\$					
5 3	h	Total. Add lines 1a-1f			•	4,339,172			
휠					Busn. Code				* *
- Se	2a	See Statement 5				6,587,519	6,587,519		
e e	b	Alumni Travel Progr	am	'	561520	265,488		265,488	· · · · · · · · · · · · · · · · · · ·
:울	С	See Statement 5				208,274	208,274		
Se	d								
ä	е								
Program Service Revenue Contributions, gifts, grants	f	All other program service reve	nue						
4	g	Total. Add lines 2a-2f			<b>•</b>	7,061,281			
	3	Investment income (including of	dıvıder	ids, interes	st,				
ì		and other similar amounts)			▶ [	3,266,974			3,266,974
	4	Income from investment of tax	-exem	pt bond pro	oceeds 🕨				
	5	Royalties			▶ [				
		(ı) Real		(II) P	ersonal		,		**
	6a	Gross Rents						•	*
	b	Less rental exps							,
	С	Rental inc or (loss)							
	d	Net rental income or (loss)		<del></del>	<b></b>				
	7a	7a Gross amount from			Other				
		other than inventory							
	ь	Less cost or other							
		basis & sales exps		İ					
	С	Gain or (loss)							
	d	Net gain or (loss)			<b>•</b>				
		Gross income from fundraising ever	nte						v.
ıne		(not including \$						^ _	', 1, 1
ver		of contributions reported on line 1c)							
Other Reven		See Part IV, line 18	а		455,321		=		
her	h	Less direct expenses	b		133,321				
ğ		Net income or (loss) from fund	_		<b>—</b>	455,321			
		Gross income from gaming activitie		CVCIIIS		400,061			
	Ja	See Part IV, line 19							
	_		a b	<del> </del>		l			
		Less: direct expenses	-	L					
		Net income or (loss) from gam	ing ac	livities	•				
	IUa	Gross sales of inventory, less			06 014	1		*	*
		returns and allowances	a		86,914				* * *
		Less cost of goods sold	b		63,246				•
	С	Net income or (loss) from sale		ventory	Dura Out	23,668	23,668		
		Miscellaneous Revenue	•		Busn. Code				-
	11a								
	b				ļ				
	С				<b></b>				
	d	All other revenue			L				
	ļ.	Total. Add lines 11a-11d			<b>&gt;</b>				
	12	Total revenue. See instruction	າຣ		▶	15,146,416	6,819,461	265,488	3,266,974

#### Form 990 (2010) **Statement of Functional Expenses** Part IX

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

		(^)	(D) I	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and		expenses	general expenses	ехрепаса
	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	1,089,639	1,089,639		
3	Grants and other assistance to governments,				>
	organizations, and individuals outside the				*
	U.S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	278,333	153,083	111,333	13,917
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	2 2 2 2 2 2 2	2 222 111	10.00	
7	Other salaries and wages	3,388,124	3,238,111	13,667	136,346
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)	1 006 100	040 500	C1 01C	04 004
9	Other employee benefits	1,026,483	940,533	61,946	24,004
10	Payroll taxes	310,245	283,082	18,951	8,212
11	Fees for services (non-employees)				
8	Management				<del></del>
b	Legal	118,479	106,562	9,499	2,418
9	Accounting Lobbying	110,479	100,562	3,433	2,410
d	Professional fundraising services See Part IV, line 17	<del></del>			
f	Investment management fees				
g	Other				
12	Advertising and promotion	503,356	460,036	1,316	42,004
13	Office expenses	780,938	773,506	5,924	1,508
14	Information technology	209,301	186,195	18,418	4,688
15	Royalties				
16	Occupancy				
17	Travel	2,029,762	1,826,385	179,931	23,446
18	Payments of travel or entertainment expenses				•
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	598,910	588,383	8,391	2,136
23	Insurance	10,612	9,742	870	
24	Other expenses Itemize expenses not covered				,
	above (List miscellaneous expenses in line 24f If				
	line 24f amount exceeds 10% of line 25, column			~	
	(A) amount, list line 24f expenses on Schedule O)	004 400	004 500		
a	See Statement 4	924,430	921,790	2,640	<u> </u>
b	<u> </u>				<del></del>
C	-				<del></del>
a	<u> </u>				
e	All other expanses				-
7F	All other expenses  Total functional expenses. Add lines 1 through 24f	11,268,612	10,577,047	432,886	258,679
25 26	Joint costs. Check here	11,200,012	10,3//,04/	432,000	230,073
-0	SOP 98-2 (ASC 958-720) Complete this line				
	only if the organization reported in column				
	(B) joint costs from a combined educational campaign and fundraising solicitation				

art 2	C Balance Sheet	·	(A)	I	(B)
			Beginning of year		End of year
1	Cash—non-interest bearing		392,523	1	339,699
2	Savings and temporary cash investments			2	
3	Pledges and grants receivable, net		442,859	3	407,65
4	Accounts receivable, net	Ţ	263,260	4	492,442
5	Receivables from current and former officers, directors,	trustees, key			
	employees, and highest compensated employees Com	plete Part II of			
	Schedule L			5	
6	Receivables from other disqualified persons (as defined	under section			
	4958(f)(1)), persons described in section 4958(c)(3)(B),	and contributing		i	
	employers and sponsoring organizations of section 501	-		l	
	employees' beneficiary organizations (see instructions)	, , , ,		6	
7	Notes and loans receivable, net	Ī		7	
8	Inventories for sale or use	<u> </u>	586,854	8	699,950
9	Prepaid expenses and deferred charges	ľ	1,646,795	9	1,715,368
10a	Land, buildings, and equipment cost or	1 [			· · · · · · · · · · · · · · · · · · ·
	other basis Complete Part VI of Schedule D	10a 16,936,170		i	
b	Less accumulated depreciation	10b 8,464,382	8,745,113	10c	8,471,788
11	Investments—publicly traded securities		68,359,773	11	82,305,418
12	Investments—other securities See Part IV, line 11	Ť	, , , , , , , , , , , , , , , , , , ,	12	
13	Investments—program-related See Part IV, line 11	Ţ		13	
14	Intangible assets	Ţ.		14	· · · · · · · · · · · · · · · · · · ·
15	Other assets See Part IV, line 11	ļ ,	<del></del>	15	
16	Total assets. Add lines 1 through 15 (must equal line 3	4)	80,437,177	16	94,432,321
17	Accounts payable and accrued expenses	7	2,532,976	17	2,943,664
18	Grants payable	<u> </u>		18	
19	Deferred revenue	ļ l		19	
20	Tax-exempt bond liabilities	ļ ,		20	
	Escrow or custodial account liability Complete Part IV of	of Schedule D		21	
21	Payables to current and former officers, directors, truste				
	employees, highest compensated employees, and disqu	The state of the s			
	Complete Part II of Schedule L	aumos porcens	:	22	
23	Secured mortgages and notes payable to unrelated third	d parties		23	
24	Unsecured notes and loans payable to unrelated third p	· · ·		24	
25	Other liabilities Complete Part X of Schedule D		13,859,311	25	12,705,905
26	Total liabilities. Add lines 17 through 25	ļ.	16,392,287		15,649,569
	Organizations that follow SFAS 117, check here ▶	X and complete			
	lines 27 through 29, and lines 33 and 34.	, and somptone	-	1	~ <del>7</del>
27	Unrestricted net assets		62,083,231	27	76,816,093
28	Temporarily restricted net assets			28	
29	Permanently restricted net assets	ļ.	1,961,659	29	1,966,659
	Organizations that do not follow SFAS 117, check he	re ▶ │ and	** ***********************************		
1	complete lines 30 through 34.	, ,			
30	Capital stock or trust principal, or current funds			30	
31	Paid-in or capital surplus, or land, building, or equipmer	nt fund		31	
32	Retained earnings, endowment, accumulated income, of	F	,, — ··-	32	,
27 28 29 30 31 32 33	Total net assets or fund balances		64,044,890	33	78,782,752
34	Total liabilities and net assets/fund balances	ļ-	80,437,177	34	94,432,321

Form **990** (2010)

Form	990 (2010) Alumni Assoc of Univ of Michigan 23-7206591			Pa	ge <b>12</b>
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				
ì	Total revenue (must equal Part VIII, column (A), line 12)	111	15,1	46.	416
2	Total expenses (must equal Part IX, column (A), line 25)	2	11,2		
3	Revenue less expenses Subtract line 2 from line 1	3	3,8		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	64,0		
5	Other changes in net assets or fund balances (explain in Schedule O)	5	10,8		
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,	-		<u> </u>	
	column (B))	6	78,7	82,	752
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				[ ]
				Yes	$\lceil N_0 \rceil$
1	Accounting method used to prepare the Form 990   Cash X Accrual   Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in			4	
	Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
b			2b	Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	x	
	If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O		( )		
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were		`	چينې	1
	issued on a separate basis, consolidated basis, or both		3		^ **
	X Separate basis Consolidated basis Both consolidated and separate basis		, ,	, ' >>	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				
	the Single Audit Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		3ь		

Form **990** (2010)

#### **SCHEDULE A** (Form 990 or 990-EZ)

**Public Charity Status and Public Support** Complete if the organization is a section 501(c)(3) organization or a section

Reason for Public Charity Status (All organizations must complete this part.) See instructions.

4947(a)(1) nonexempt charitable trust.

▶ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Part I

Alumni Assoc of Univ of Michigan

▶ Attach to Form 990 or Form 990-EZ.

Employer identification number 23-7206591

The o	orgar	nization is not a	a private foundation because	eit is (For lines 1 through 11, ch	eck only	one box)						
1		A church, con	evention of churches, or asso	ciation of churches described in	section	170(b)(1)	(A)(i).					
2		A school desc	cribed in section 170(b)(1)(A	)(ii). (Attach Schedule E)								
3	ĺĺ	A hospital or a	a cooperative hospital servic	e organization described in sect	ion 170(t	o)(1)(A)(ii	i).					
4	11	· · ·	•	in conjunction with a hospital de	-		-	1)(A)(iii)	. Enter	the hos	pital's name,	
	, ,	city, and state	- · · · · · · · · · · · · · · · · · · ·	, , , , , , , , , , , , , , , , , , , ,							•	
5	X	-		f a college or university owned o	r operate	d by a go	vernmer	ntal unit	describ	ed in		
	. ,	-	)(1)(A)(iv). (Complete Part I			,3-						
6				overnmental unit described in <b>se</b>	ction 170	/b)(1)(Δ)	(v)					
7			•	substantial part of its support from				om the c	onoral	nublic		
•	1 1		section 170(b)(1)(A)(vi). (Co		ii a govei	michai	2111( OI 11)	om are g	ciiciai	public		
8	1 1			70(b)(1)(A)(vi). (Complete Part II	1.							
9						ontribution		harabın	food or	nd aross		
9	l I			) more than 33 1/3% of its support						-	•	
				pt functions—subject to certain e	•							
		· ·	*	d unrelated business taxable inc	•			from bu	sinesse	:5		
10	ГΙ	-	=	), 1975 See section 509(a)(2). (								
10		-		exclusively to test for public safet	-							
11	1.1	_	•	exclusively for the benefit of, to p				_		4:		
				ed organizations described in sec						ection		
		1 - 1	( - 1	e type of supporting organization		•	1	- 1				
	$\Box$	a   Type	1 -1 -1	c   Type III–Functiona			d	, ,,	e III–Otl			
е	[ _ ]			anization is not controlled directly				•				
			•	r than one or more publicly supp	orted org	anization	s descrit	oed in se	ection 5	09(a)(1)		
		or section 509										
f				rmination from the IRS that it is a	alypel, i	lype II, or	ype III	support	ing			
		_	check this box									
g		_	<del>-</del>	ion accepted any gift or contribu	tion from	any of the	9					
		following per										<del></del>
				ntrols, either alone or together w	ith persoi	ns descrit	ped in (ii)	) and			<u>Y</u>	s No
			w, the governing body of the	•							11g(ı)	
			member of a person describ	,,							11g(ii)	
		(iii) A 35% c	ontrolled entity of a person d	escribed in (i) or (ii) above?							11g(iii)	
<u>h</u>		Provide the f	ollowing information about the	ne supported organization(s)					γ	ı		
(i)		e of supported	(ii) EIN	(iii) Type of organization	, ,	organization		ou notify		s the	(vii) Amount	of
	org	janization		(described on lines 1–9 above or IRC section		sted in your document?		nization in of your	organızat (I) organı		support	
				(see instructions))	governing	1		port?		S?		
			<del></del>		Yes	No	Yes	No	Yes	No	-	
(A)												
(B)												
			· · · · · · · · · · · · · · · · · · ·									
(C)												
								<u> </u>				
(D)												
								<b>.</b>				
(E)		-		,								
					1	1						
							[					
Tota	ıl											

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	tion A. Public Support						
Calen	dar year (or fiscal year beginning in) ▶	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	3,589,174	4,176,943	4,382,210	6,283,831	4,339,172	22,771,330
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge	324,884	322,892	359,361	405,063	388,919	1,801,119
4	Total. Add lines 1 through 3	3,914,058	4,499,835	4,741,571	6,688,894	4,728,091	24,572,449
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						4 100 053
•	• • • • • • • • • • • • • • • • • • • •						4,198,853 20,373,596
<u>6</u> Sec	Public support. Subtract line 5 from line 4 tion B. Total Support	l		I			20,373,396
	idar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4	3,914,058	4,499,835	4,741,571	6,688,894	4,728,091	24,572,449
8	Gross income from interest, dividends,	3,914,038	4,433,633	4,741,371	0,000,034	4,720,051	24,5,2,445
Ū	payments received on securities loans, rents, royalties and income from similar sources	2,762,548	3,057,291	3,088,986	3,153,894	3,266,974	15,329,693
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income Do not include gain or						
	loss from the sale of capital assets						000 404
	(Explain in Part IV)	809,404					809,404
11	Total support. Add lines 7 through 10				L	140	40,711,546
12	Gross receipts from related activities, etc						7,338,028
13	First five years. If the Form 990 is for the	•	second, third, four	th, or fifth tax year	as a section 501(c	)(3)	▶ []
292	organization, check this box and stop here tion C. Computation of Public St		200				
			<del></del>	(6)		144	FO 049/
14 15	Public support percentage for 2010 (line 6	, ,,		i (T))		14	50.04% 46.97%
15 16a	Public support percentage from 2009 Sche 33 1/3% support test—2010. If the organization			2 and line 14 is 22	1/39/ or more sho		46.97/8
IDa	box and <b>stop here</b> . The organization quali				1/3% of more, the	eck uns	<b>▶</b> [ <b>X</b> ]
ь.	,				10 22 1/20/ or more	•	
b	33 1/3% support test—2009. If the organize check this box and stop here. The organize			,	1/3 % UI IIIUR	<del>-</del> ,	▶ [1]
17a	10%-facts-and-circumstances test—2010	•		-	or 16h and line 1	A ie	
174	10% or more, and if the organization meet	ŭ			•		
	Part IV how the organization meets the "fa		•				
	organization	Cis-and-Circumstani	ses lest the orga	inization qualines a	is a publicly suppo	iteu	▶ []
b	10%-facts-and-circumstances test—2009	9 If the organization	a did not check a h	nov on line 13 16a	16b or 17a and I	line	· ()
U	15 is 10% or more, and if the organization					m IC	
	Explain in Part IV how the organization me					licly	
	supported organization	oto ino indis-and-c	Jamolanoes les	. The organization	quamico ao a pub		▶ ["]
18	Private foundation. If the organization did	I not check a box or	line 13, 16a, 16b	. 17a. or 17h. chec	k this box and see		- 1_
	instructions	t official a box of	, 10, 10a, 10b,	,, 0, 170, 0,160	it and box and bee		▶ [ ]
						·	

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.

500	tion A. Public Support	quality under	the tests liste	u below, pleas	e complete Pa	iri ii.)	
	ndar year (or fiscal year beginning in) ▶	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	(a) 2000	(6) 2007	(6) 2000	( <b>u</b> ) 2003	(6) 2010	(i) Total
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support (Subtract line 7c from line 6)						
	tion B. Total Support					_	
	ndar year (or fiscal year beginning in) ▶	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6				<u> </u>		
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on		-				
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for the	organization's first	, second, third, fou	rth, or fifth tax year	as a section 501(	c)(3)	
	organization, check this box and stop here				·		<b>b</b> L
	tion C. Computation of Public Su				<del></del> -	1	T
15	Public support percentage for 2010 (line 8	* * *	•	n (f))		15	%
16 Sec	Public support percentage from 2009 Scheetion D. Computation of Investme					16	%
<u>3ec</u> 17				column (f))		17	0/
18	Investment income percentage for 2010 (li investment income percentage from 2009			Column (1))		17	%
19a	33 1/3% support tests—2010. If the organ			14, and line 15 is r	nore than 33 1/3%		
	17 is not more than 33 1/3%, check this bo						<b>▶</b> [¯]
b	33 1/3% support tests—2009. If the organ						1 _1
	line 18 is not more than 33 1/3%, check th	s box and stop he	ere. The organizati	on qualifies as a pi	iblicly supported o	rganization	▶ []
20	Private foundation. If the organization did	not check a box c	on line 14, 19a, or	19b, check this box	and see instruction	ns	<b>&gt;</b>

Schedule A (Form 990 or 990-EZ) 2010 Alumni Assoc of Univ of Michigan

23-7206591

Page 4

Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Part II, Line 10 - Other Income Detail

\$ 809,404

Supplemental Information

Other Fundraising events

# THE ALUMNI ASSOCIATION OF THE UNIVERSITY OF MICHIGAN (23 - 7206591)

# FOR THE YEAR ENDED JUNE 30, 2011

# PART VIII, LINE 1 (f) ALL OTHER CONTRIBUTIONS

Estate of Ernst G. Siefert	8,206
Bruce V. and Diane Mendley Rauner	10,000
Sharon Newman	10,000
David and Joan Evans	6,290
Alvin B. Michaels	10,000
Charles Stuart Weinberg	5,000
John D. Branch	5.000
Eben L. Rosenthal	10,000
	•
Forbearance Capital, LLC	10,000
Lindhout Associates Architects	10,000
Victor Adamo	5,000
Robert O. McPhilimy	5,000
Wohlberg Family Gift Fund	5,000
Total Contributions \$5,000 and over	99,496
University of Michigan	411,361
	\$ 510,857

#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047 2010

Schedule D (Form 990) 2010

Open to Public Inspection

Name of the organization **Employer identification number** Alumni Assoc of Univ of Michigan 23-7206591 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6 (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate contributions to (during year) 3 Aggregate grants from (during year) 4 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located > Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Yes No violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

<u>Sche</u>	dule D (Form 990) 2010 Alumni Ass	oc of Univ o	<u>f Michigan</u>		<u>23-720</u>	<u>6591                                    </u>			Page 2
Pa	rt III Organizations Maintaining (	Collections of Art,	Historical Treas	ures,	or Other Si	milar As	ssets (	continue	ed)
3	Using the organization's acquisition, accession, collection items (check all that apply)	and other records, chec	k any of the following	that are	a significant i	ise of its			
·a	Public exhibition	d Loan o	or exchange program	s					
b	Scholarly research	e Other	or exchange program	3					
c	Preservation for future generations	C   J Outer							
4	Provide a description of the organization's collection	rtions and explain how t	hey further the organi	ization's	evemnt nurno	sa in Part			
•	XIV.	cuons and explain now u	ney lutiller the organi	120110113	exempt purpo	se iii i ait			
5	During the year, did the organization solicit or re				mılar			[ <sup>-</sup> ] <b>,</b>	۲٦
- Da	assets to be sold to raise funds rather than to be int IV Escrow and Custodial Arrar				nawarad "V	′00" to [	O	Yes Dort	No
Га				alion a	iiswereu t	es lo r	OIIII 9:	30, Pait	ıv,
10	line 9, or reported an amoun			• -		<del></del>			<del></del>
ıa	Is the organization an agent, trustee, custodian	or other intermediary for	contributions or othe	r assets	not			F 1	<u></u>
_	included on Form 990, Part X?	al a series de la facilita						Yes	∐ No
D	If "Yes," explain the arrangement in Part XIV and	a complete the following	table					A	
						-	<del> </del>	Amount	
C	Beginning balance					1c			
d	Additions during the year					1d			
е	Distributions during the year					1e			
f	Ending balance					11			1 1
	Did the organization include an amount on Form	n 990, Part X, line 21?						Yes	L_ No
	If "Yes," explain the arrangement in Part XIV								
Pa	rt V Endowment Funds. Comple				····				
		(a) Current year	(b) Prior year	<del></del>		(d) Three ye	ars back	(e) Four ye	ears back
	Beginning of year balance	64,136,079	59,995,924		,604,478				
	Contributions	1,500,110	1,242,442	1	,325,535				
С	Net investment earnings, gains, and								
	losses	11,934,369	3,606,452	-20	,853,020				
	Grants or scholarships					*.	^^	•	*./
е	Other expenditures for facilities and		i						
	programs							<del></del>	
f	Administrative expenses								
g	End of year balance	76,496,197	64,136,079	59	,995,924				
2	Provide the estimated percentage of the year er								
а	•	7.49 %							
b	Permanent endowment ► 2.51 %								
С	Term endowment ► %								
3a	Are there endowment funds not in the possession	on of the organization th	at are held and admır	nistered	for the			_	
	organization by							Y	es No
	(i) unrelated organizations							3a(i)	X
	(ii) related organizations							3a(ii) 2	X
b	If "Yes" to 3a(II), are the related organizations lis	sted as required on Sche	edule R?					3b 2	X
4	Describe in Part XIV the intended uses of the or	ganization's endowmen	t funds						
Pa	rt VI Land, Buildings, and Equip	ment. See Form 99	90, Part X, line 1	0.					
	Description of investment	(a) Cost or other basis (investment)	(b) Cost or other (other)	basis	(c) Accun			(d) Book va	lue
1a	Land			,259	<del></del>		1	416	5,259
	Buildings	<u> </u>	==0	<del></del>			+		.,
	Leasehold improvements		<del>- </del>				+		
	Equipment	· · · · · · · · · · · · · · · · · · ·	<del> </del>				+		
	Other		16,519	911	Ω Λ	64,38	2	8,055	5 5 2 9
	I. Add lines 1a through 1e (Column (d) must equ	al Form 000 Part V col		, , , , ,	0,4	<u>04,36.</u> ▶		8,471	
		arronni 330, ran A, con	ران (تارن) بانتان الارنان (تارنا)					<u> </u>	-,,00

Schedule D (Form 990) 2010 Alumni Assoc of Univ	of Michigan	23-7206591	Page 3
Part VII Investments—Other Securities. See Form 99		· · · · · · · · · · · · · · · · · · ·	
(a) Description of security or category	(b) Book value	(c) Method of valuation	on
(including name of security)		Cost or end-of-year marke	t value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(C)	_		-
(D)		-	
(E)		· ·	
(F)			
(G)			<del></del>
(H)			
(l)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)			
Part VIII Investments—Program Related. See Form 9	90, Part X, line 13.		
(a) Description of investment type	(b) Book value	(c) Method of valuation	on
		Cost or end-of-year marke	t value
(1)			
(2)			
(3)			
(4)	·		
(5)			
(6)			
(7)			
(8)			
(9)	"		
(10)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, line 15.			
(a) Description	1, 'S.F '		(b) Book value
(1)			
(2)			
_(3)			
(4)			
(5)			
(6)	•		
(7)			
(8)			-
(9)			
(10)	<u> </u>		
Total. (Column (b) must equal Form 990, Part X, col (B) line 15)	<del></del>	<b>&gt;</b>	
Part X Other Liabilities. See Form 990, Part X, line 2	25.		
1. (a) Description of liability	(b) Amount	-	- 1
(1) Federal income taxes			
(2) See Statement 6	12,705,905		
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)	77.5		
(10)			
(11)			
Total. (Column (b) must equal Form 990, Part X, col (B) line 25.)	12,705,905		
2. FIN 48 (ASC 740) Footpote in Part XIV provide the text of the footpote to		statements that reports the	· · · <u></u>

organization's liability for uncertain tax positions under FIN 48 (ASC 740)

Sche	dule D (Form 990) 2010 Alumni Assoc of Univ of Michiga	n 23-720659	1	Page 4
Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to A	udited Financial Statem	nents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1	15,146,416
2	Total expenses (Form 990, Part IX, column (A), line 25)		2	11,268,612
•3	Excess or (deficit) for the year Subtract line 2 from line 1		3	3,877,804
4	Net unrealized gains (losses) on investments		4	
5	Donated services and use of facilities	!	5	
6	Investment expenses	!	6	•
7	Prior period adjustments		7	
8	Other (Describe in Part XIV)		8	
9	Total adjustments (net) Add lines 4 through 8		9	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9		10	3,877,804
_Pa	rt XII Reconciliation of Revenue per Audited Financial Statement	s With Revenue per Re	turn	
1	Total revenue, gains, and other support per audited financial statements		1	15,146,416
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12			
а	Net unrealized gains on investments	2a		
b	Donated services and use of facilities	2b		
С	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIV.)	2d		
е	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	15,146,416
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIV)	4b	1	
C	Add lines 4a and 4b		4c_	
_5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)		5	15,146,416
Pa	rt XIII Reconciliation of Expenses per Audited Financial Statemen	nts With Expenses per F	Retur	
1	Total expenses and losses per audited financial statements		1	11,268,612
2	Amounts included on line 1 but not on Form 990, Part IX, line 25	ı		
а	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
C	Other losses	2c		
d	Other (Describe in Part XIV)	2d		
е	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1	1	3	11,268,612
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	· · · · · · · · · · · · · · · · · · ·	4a		
b	Other (Describe in Part XIV)	4b		
C	Add lines 4a and 4b		4c	
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)		5	11,268,612

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Part XIV - Supplemental Financial Information

Part XIV - Supplemental Financial Information

Part V, Line 4 - Intended uses for the Endowment Funds are to support the activities of the Alumni Association and its Affiliate groups.

Schedule D (Form 990) 2010 Alumni Assoc of Univ of Michigan

23-7206591

Page 5

Part XIV Supplemental Information (continued)

### **SCHEDULE G** (Form 990 or 990-EZ)

OMB No 1545-0047

Name of the organization

Supplemental Information Regarding
Fundraising or Gaming Activities
Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions. Department of the Treasury Internal Revenue Service Employer identification number

Open To Public Inspection

Alumni Assoc of Uni	iv of Micl	nig	an		23-72065	91
Part I Fundraising Activities. Complete if Form 990-EZ filers are not required				ered "Yes" to For	n 990, Part IV, lir	ne 17.
1 Indicate whether the organization raised funds through a	ny of the following	activi	ies C	heck all that apply		· · ·
a Mail solicitations	e Solicitation	of no	n-gove	ernment grants		
b Internet and email solicitations	f Solicitation	of gov	ernm	ent grants		
c Phone solicitations	g 🗌 Special fun	draisii	ng eve	ents		
d In-person solicitations						
<ul> <li>Did the organization have a written or oral agreement with or key employees listed in Form 990, Part VII) or entity in b If "Yes," list the ten highest paid individuals or entities (fur compensated at least \$5,000 by the organization</li> </ul>	connection with p	rofess it to a	ional greem	fundraising services?		Yes [] No
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	custo	have dy or ol of	(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in	(vi) Amount paid to (or retained by) organization
		-	utions?		col (i)	
		Yes	No			
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3						
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0						
Total	<u> </u>	<u>L</u>				
2. List all states in which the organization is registered as list	anned to colout on		*****	ar bas bass patriod it	a avament from	<u> </u>

420739 02/09/2012 3 12 PM Schedule G (Form 990 or 990-EZ) 2010 Alumni Assoc of Univ of Michigan 23-7206591 Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported Part II more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000 (a) Event #1 (b) Event #2 (c) Other events (d) Total events See Schedule 2 990PtVIII1c None (add col (a) through col (c)) (event type) (total number) (event type) Revenue 635,155 455,321 1,090,476 Gross receipts 2 Less. Charitable 635,155 635,155 contributions 3 Gross income (line 1 minus 455,321 455,321 line 2) 4 Cash prizes 5 Noncash prizes 6 Rent/facility costs Direct Expenses 7 Food and beverages 8 Entertainment 9 Other direct expenses 10 Direct expense summary Add lines 4 through 9 in column (d) 11 Net income summary Combine line 3, column (d), and line 10 Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col (a) through col (c)) Gross revenue 2 Cash prizes Direct Expenses 3 Noncash prizes 4 Rent/facility costs 5 Other direct expenses Yes Yes Yes % % 6 Volunteer labor No No No 7 Direct expense summary Add lines 2 through 5 in column (d) 8 Net gaming income summary Combine line 1, column d, and line 7 Enter the state(s) in which the organization operates gaming activities

a Is the organization licensed to operate gaming activities in each of these states? 9a Yes No b If "No," explain: 10a Yes No 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? b if "Yes," explain Schedule G (Form 990 or 990-EZ) 2010

Sche	edule G (Form 990 or 990-EZ) 2010 Alumni Assoc of Univ of Michigan	23-7206591	. Page 3
11	,Does the organization operate gaming activities with nonmembers?		Yes No
12	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity		
	formed to administer charitable gaming?		🗌 Yes 🗌 No
13	Indicate the percentage of gaming activity operated in		
а	The organization's facility	13a	%_
b	An outside facility	13b	%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records		
	Name ▶		
	Address ►		
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	ſ	☐ Yes ☐ No
b	If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ amount of gaming revenue retained by the third party ▶ \$ If "Yes," enter name and address of the third party	and the	
	Name ▶		
	Address ►		
16	Gaming manager information		
	Name ▶		
	Gaming manager compensation ▶ \$		
	Description of services provided ▶		
	Director/officer Employee Independent contractor		
17	Mandatory distributions		
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?		Yes No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations or		
	spent in the organization's own exempt activities during the tax year ▶ \$		
Pai	Supplemental Information. Complete this part to provide the explanations recolumns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as a part to provide any additional information (see instructions).		

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SCHEDULEI (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

Open to Public Inspection OMB No 1545-0047 2010

Alumni Assoc of Univ of Michigan  Part   General Information on Grants and Assistance  1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the grants or assistance or monitoring the use of grant funds in the United States  2 Describe in Part IV the organization should be a proposed for monitoring the use of grant funds in the United States. Complete if the organization answered "Yes" to Part II Grants and Other Assistance to Governments and Organizations in the United States.	Univ of Michisand Sand Assistance sustance? or monitoring the use of grand Governments and	igan ints or assis	tance, the grantees' or the United States	eligibility for the grants	23-72 or assistance, and	23-7206591 nce, and the organization answe	X Yes No
can be duplicated if additional space is needed  (a) Name and address of organization  (b) ElN  (c) RC  (d) Amount of cash or dovernment  (e) Name and address of organization or dovernment  (a) Name and address of organization or assistance or dovernment	spient that redis needed (b) EIN	(c) IRC section	ore than \$5,000.  (d) Amount of cash	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
			255		(200	ì	
Enter total number of section 501(c)(3) and government organizations Enter total number of other organizations	ganizations						<b>A A</b>

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Schedule I (Form 990) (2010)

Part III

· Page 2

23-7206591 Schedule I (Form 990) (2010) Alumni Assoc of Univ of Michigan

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

)	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(e) Method of valuation (book,   (f) Description of non-cash assistance FMV, appraisal, other)
1 Schol	Scholarships	119	1,089,639		PV 4 years	
7						
_ 						
4						
က						
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Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.	plete this part to prov	vide the information	required in Part I, lir	ne 2, and any other additic	onal information.

Part I, Line 2 - Procedures for Monitoring the Use of Grant Funds

Funds are transferred to the student's University of Michigan account and

are applied against tuition and fees.

Schedule i (Form 990) (2010)

# **SCHEDULE J**

(Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

## **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" to Form 990,

Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

Open To Public Inspection

Alumni Assoc of Univ of Michigan

Employer identification number 23-7206591

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form			
	990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel  Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees	- 1		
	Discretionary spending account  Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment			
	or reimbursement or provision of all of the expenses described above? If "No," complete Part III to			
	explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers,			
	directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
				,
3	Indicate which, if any, of the following the organization uses to establish the compensation of the			
	organization's CEO/Executive Director Check all that apply			
	X Compensation committee Written employment contract			
	Independent compensation consultant Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
•	organization or a related organization			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a		х
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		x
c	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
·	If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III			
	and and the second and provide and approach and		***	
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the revenues of			
а	The organization?	5a		<u>x</u>
b	Any related organization?	5b		_X_
	If "Yes" to line 5a or 5b, describe in Part III			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any			
	compensation contingent on the net earnings of			
	The organization?	6a		<u> </u>
b	Any related organization?	6b		<u>x</u>
	If "Yes" to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed	1		
	payments not described in lines 5 and 6? If "Yes," describe in Part III	7		<u> </u>
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject			
	to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe			
	ın Part III	8		<u> </u>
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	ı a l		

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Schedule J (Form 990) 2010

Schedule J (Form 990) 2010

. Page 2

980) 2010 Alumni Assoc of Univ of Michigan 23-7206591 Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the Part II

Note. The sum of columns (B)(i)-(ii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

	(B) Breakdow	n of W-2 and/or 1099-MISC	compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name	(i) Base compensation	(i) Base (ii) Bonus & incentive (iii) Other compensation compensation compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)–(D)	reported in prior Form 990 or Form 990-EZ
Steve C. Grafton	(1) 281,536		0		47,774	329,310	
	(E)	0	0	0	0	0	0
Gerald J. Sigler	194,67		0		38,272	232,946	0 (
2		0	8	0	0	0	0
	<u>.</u>						
3	(1)						
4	(E)						
	(0)						
)	(u)						
	(II)						
	(0)						
2	(E)						
	(0)						
)	(11)						
	(0)						
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Schedule J (Form 990) 2010

Alumni Assoc of Univ of Michigan 23-7206591

Part III Supplemental Information

Complete this part to provide the information, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for

any additional information

420739 02/09/2012 3 12 PM

Schedule J (Form 990) 2010

**SCHEDULE 0** 

Supplemental Information to Form 990 or 990-EZ (Form 990 or 990-EZ) Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Department of the Treasury ▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Alumni Assoc of Univ of Michigan

**Employer identification number** 

23-7206591

Form 990, Part VI, Line 2 - Related Party Information Among Officers

Gerald J. Sigler

Janice Sigler

Sr VP & CFO

VP Technolog

Family Relationship

Form 990, Part VI, Line 9 - Officers Who Cannot Be Reached See attached list of Board Directors

Form 990, Part VI, Line 10b - Policies and Procedures Governing Chapters Yes

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 The return preparer emails a copy of the final version of Form 990 to each board member before it is filed. A Review of the Form 990 is conducted by the Senior VP and CFO at a board meeting. The Senior VP and CFO responds to any questions from the board members regarding the Forms 990 and 990-T.

Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy A.Each Director will review the Policy and will be asked to disclose any personal Business Relationship or Financial or Other Interest, or that of a Related Individual, that the Director knows could reasonably give rise to an actual or potential conflict of interest with the Alumni Association. Each Director shall acknowledge annually, by affixing his or her signature to the attached Certificate of Compliance, that he or she is acting in accordance with the letter and spirit of this Policy and has made all

Alumni Assoc of Univ of Michigan

Employer identification number 23-7206591

disclosures required under the terms of the Policy.

B.Notwithstanding A., each Director shall promptly disclose to the Chair of the Board ("Chair") any actual or potential conflict of which the Director becomes aware and which may arise between completions of a Certificate of Compliance from year to year. At such time, the Director shall complete an updated Certificate of Compliance and submit it.

C.At least once annually, the Chair and his or her fellow officers

(collectively hereinafter, the "Officer(s)") of the Board will review all

conflict disclosures with the President and Counsel, in order to ascertain

the present and future effects of the disclosed conflicts. Per III.D, the

Officers shall affirmatively act upon actual conflicts that are generated

by pending or imminent contracts or other business transactions

(collectively, "Transactions") with the Alumni Association. The Officers

shall act on all other disclosed conflicts as they deem necessary and

appropriate. Additionally, they will consider if any or all such

disclosures should be referred to the Board, in Executive Session, for

further review and action. The Officers shall keep minutes of their review

of the conflicts and make those minutes available at the Alumni Association

for review, but not copying or removal, by other Directors.

D. Procedures For Addressing Conflicts of Interest In Pending Transactions.

1.If the Alumni Association is considering a pending or imminent Transaction that involves a conflict of interest disclosed by a Director, the Officers shall work with the President and Counsel to investigate alternatives to the Transaction. They shall review appropriate comparable data and determine whether a more advantageous Transaction can be obtained with reasonable efforts by the Alumni Association.

If the Transaction in question arises from a conflict with any Officer,

Employer identification number 23-7206591

that Officer shall recuse him or herself; the most senior Officer remaining shall appoint a disinterested Director to replace the recused Officer in considering alternative Transactions.

- 2.If it is determined that a more advantageous Transaction cannot be obtained with reasonable efforts by the Alumni Association, then the Officers shall determine, with the approval of a majority of disinterested Directors in Executive Session,
- -a. whether the Transaction is in the Alumni Association's best interest and for its own benefit,
- -b. whether the Transaction is fair and reasonable to the Alumni Association, and
- -c. whether to enter into the Transaction in conformity with such determination in a. and b. above.
- 3. The Officers shall keep minutes of their meeting. The minutes shall reflect the discussion of the conflict and Transaction, the nature of data reviewed, the record of votes taken, and any action the Officers agree to take on the conflict and Transaction. The Officers shall make those minutes available at the Alumni Association for review, but not copying or removal, by other Directors.
- E.If two or more disinterested Directors disagree with the Officers' action taken on a particular conflict, they may request that the Board meet in Executive Session to review and reconsider the Officers' action and may request a vote to reverse the Officers' action. Reversal shall require the approval of a majority of disinterested Directors in Executive Session.

  F.Any Director who has or may have a conflict of interest shall not participate or use any personal influence in the discussion of the matter involving the conflict and shall not make any recommendations regarding the

matter. The Director shall formally recuse him or herself for the record and shall not be present when the matter is discussed and voted on.

G.Any Director, who is uncertain whether he or she has a conflict of interest or who desires assistance in interpreting this Policy, may seek advice from the Chair. If any Director perceives the existence of a potential or actual conflict of interest involving another Director, he or she shall immediately notify the Chair. If it is the Chair whom a Director suspects of a conflict of interest, that Director shall notify the next ranking Officer.

- H.If, for purposes of subparagraph G, it is the Chair who is uncertain whether he or she has a potential conflict of interest, then he or she may seek advice from the other Officers.
- I.All candidates for membership on the Board shall be advised of and acknowledge this Policy prior to the commencement of their service on the Board.
- B.Disclosing, Evaluating, and Managing Potential Conflicts of Interest and Conflicts of Commitment
- 1. Identify and disclose potential conflicts of interest and conflicts of commitment

Whenever a potential conflict of interest or conflict of commitment exists for a staff member, he or she must promptly disclose it using the following guidelines:

- a. The staff member must evaluate his/her conflict using the criteria below.

  1. Work for Pay: Disclose the nature of the work and time commitment; do not need to disclose the specific employer unless it is a university unit or an AAUM business partner/vendor.
- 2. Volunteering: Need to disclose only if it is for a university unit or for

Name of the organization

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#### a AAUM business partner/vendor

- 3.Conflicts of commitment can occur in many situations, whether you work for pay, are volunteering or are facing some significant situation in your personal life. The expectation is you will disclose this if/when it might impact your availability for work or your performance.
- b. The staff member must discuss the conflict and his/her evaluation of it to his/her supervisor or the Human Resources Manager
- c.If it is determined that a conflict of interest or a conflict of commitment may exist, the conflict must be disclosed in writing to the President and CEO of the Alumni Association (in the case of a potential conflict involving the President/CEO, he/she must disclose it, in writing, to the Chair of the Board of Directors of the Alumni Association). If it is determined that a conflict does not exist, no further disclosure is necessary, however the staff member should periodically re-evaluate as circumstances and relationships evolve.
- 2. Evaluating disclosures of potential conflicts of interest or conflicts of commitment

The President/CEO shall evaluate all disclosed potential conflicts of interest or conflicts of commitment. The President/CEO may require the staff member to provide additional information or documentation that may be relevant to evaluating the potential conflict of interest or conflict of commitment.

As needed, the President/CEO will consult with the Chair of the Board of Directors of the Alumni Association and/or legal counsel.

3. Developing plans to manage potential conflicts of interest and conflicts of commitment

When the President/CEO has determined that a potential conflict of interest

Name of the organization

Alumni Assoc of Univ of Michigan

Employer identification number 23-7206591

or conflict of commitment exists that must be managed or eliminated, he or she must develop, in consultation with the employee, a recommended plan for managing the potential conflict. The President/CEO will then provide the plan to the employee's supervisor, who has authority for approving it. The supervisor will provide the employee with a copy of the approved conflict management plan and will discuss any related ambiguities or issues that arise. Adherence to the plan will be monitored by the employee's supervisor.

Form 990, Part VI, Line 15a - Compensation Process for Top Official EXECUTIVE's compensation shall be reviewed annually and may be subject to increase effective September 1 of each year after consideration by, and approval of, AAUM's Board of Directors.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation No documents available to the public

Form 990, Part XI, Line 5 - Reconciliation of Net Assets
Unrealized Gain on investments - \$10,855,008
Unrestricted Alumni Gift - \$50
Permanently Restricted Alumni Gift - \$5,000
Total of other changes in net assets or fund balance - \$10,860,058

# AAUM Board of Directors 2010-11

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Carol Goss

Paul Hillegonds

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Ralph\_johnson@mckinsey.com
Assistant: Laura Gauntner

# AAUM Board of Directors 2010-11

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ort Charlotte, FL 33952

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Jonathan Wong, Secretary 573 10<sup>th</sup> Avenue San Francisco, CA 94118 Home: 415.387.2880 - pref. Office: 415.992.1751

# FOR THE YEAR ENDED JUNE 30, 2011

# LIST OF STATEMENTS ATTACHED

Statement 1	Part VIII, Line 1 (f) – All Other Contributions
Statement 2	Part VIII, Line 8 (a) - (c) - Fundraising Events
Statement 3	Part I, Line 22 - Other Changes in Fund Balance
Statement 4	Part IX, Line 24 - Other Expenses
Statement 5	Part VIII, Line 2 - Analysis of Income Producing Activities
Statement 6	Part X - Balance Sheet Detail
Statement 7	Part IV - Note Regarding Deferred Charges and Deferred Revenue
Statement 8	Schedule A, Part II, Section A Line 3 - Services Received from a Governmental Unit
Statement 9	Part III, Organization's Primary Exempt Purpose
Statement 10	Part III (A-D), Statement of Program Service Accomplishments

FOR THE YEAR ENDED JUNE 30, 2011

PART VIII, LINES 8 (a) - (c) FUNDRAISING EVENTS

# **Gross Income**

Sale of University of Michigan items

\$ 455,321

FOR THE YEAR ENDED JUNE 30, 2011

PART I, LINE 22 OTHER CHANGES IN FUND BALANCE

The other changes in fund balance consists of the following:

Funds received during the fiscal year for life memberships in The Alumni Association of The University of Michigan

\$ 1,079,361

Funds received during the fiscal year for Alumni gifts and Bequests to The Alumni Association of The University of Michigan

Unrealized gain on investments recorded at market value

10,855,008

\$11,934,369

# FOR THE YEAR ENDED JUNE 30, 2011

# PART IX, LINE 24 OTHER EXPENSES

	<u>Total</u>	Program <u>Services</u>	Management and General	Fundraising
Scholarship	2,640		2,640	•
Bowl Tour	753	753	-	-
Utilities	482,138	482,138	-	-
Property Taxes	202,459	202,459	-	-
Rental of Horses	42,049	42,049	-	-
Miscellaneous	<u>194,391</u>	<u>194,391</u>		
TOTAL	<u>\$ 924,430</u>	<u>\$ 921,790</u>	<u>\$ 2,640</u>	<u>\$ 0</u>

# FOR THE YEAR ENDED JUNE 30, 2011

# PART VIII, LINE 2 ANALYSIS OF INCOME PRODUCING ACTIVITIES

	Unrelated <u>Income</u>	Related Income		
"Michigan Alumnus" Advertising	\$ 208,274	-		
Program Fees	-	\$ 144,633		
Alumni Travel Program	265,488	-		
Insurance Surplus Refund	-			
Program Sponsorship	-	29,593		
No Bowl Tour	-			
Credit Card Program	-	3,225,131		
Horseback Riding Rentals	-	19,724		
Michigania	-	3,039,689		
Miscellaneous Alumni Programs	-	128,749		
TOTAL	\$473,762	\$6,587,519		
Memo - Part VIII Line 2 Program Service Revenue				
Unrelated	\$ 265,488			
Exempt	208,274			
Related	6,587,519			
	\$7,061,281			

**STATEMENT 5** 

# FOR THE YEAR ENDED JUNE 30, 2011

# PART X BALANCE SHEET DETAIL

		June 30, 2011
Equity in investment funds of The University of Michigan Total Investments - Securities		\$82,305,418 \$82,305,418
LAND, BUILDINGS, AND EQUIPMENT, LINE 10 a-b  Michigania Property Equipment and office fixtures  Less: Accumulated Depreciation	Total Net	12,244,791 4,691,379 \$ 16,936,170 (8,464,382) \$ 8,471,788
OTHER LIABILITIES, LINE 25		
Unearned memberships Deferred revenue Deferred revenue - Michigania see Statement 7 Class and other deposits		\$ 2,203,000 7,126,722 3,046,244 329,939 \$ 12,705,905

**STATEMENT 6** 

### FOR THE YEAR ENDED JUNE 30, 2011

# PART IV NOTE REGARDING DEFERRED CHARGES AND DEFERRED REVENUE

The fiscal year of the Michigania Fund is from November 1, 2010 to October 31, 2011. Since the Alumni Association fiscal year ends on June 30, all expenditures related to the current Michigania season (i.e., incurred during the period from November 1, 2010 to June 30, 2011) are deferred until the Michigania fiscal year is completed. These payments are expensed in the following fiscal year. Deferred revenue also relates to the difference in fiscal years. All Michigania program fees received for the current fiscal year are deferred until the fiscal year is completed and are recognized as income in the following fiscal year of The Alumni Association.

### FOR THE YEAR ENDED JUNE 30, 2011

# SCHEDULE A, PART II, SECTION A, LINE 3 SERVICES RECEIVED FROM A GOVERNMENTAL UNIT

In consideration of a donation of funds for the construction of a facility, The University of Michigan has agreed to permit the Organization to occupy a portion of the facility on a rent-free basis and the University has also agreed to provide standard utilities without charge to the Organization.

		Years	beginning Ju	ly 1,		
	<u>2010</u>	2009	2008	2007	2006	<u>Total</u>
Rent Utilities	\$281,567 107,352	\$253,567 	\$255,753 	\$231,022 <u>91,870</u>	\$221,647 	\$1,243,556 <u>557,563</u>
Total	<u>\$388,919</u>	\$405,063	<u>\$359,361</u>	<u>\$322,892</u>	<u>\$324,884</u>	<u>\$1,801,119</u>

FOR THE YEAR ENDED JUNE 30, 2011

PART III

ORGANIZATION'S PRIMARY EXEMPT PURPOSE

The Alumni Association of the University of Michigan is an independent, worldwide organization that nurtures lifelong relationships with and among current and future Michigan alumni. As a committed partner of the University, the Association offers programs of relevance and service to alumni and creates support for the University. Underlying all that we do is the belief in the value of education to the well being of society, a commitment to integrity, diversity, and service.

# FOR THE YEAR ENDED JUNE 30, 2011

### PART III

# STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS (4A-D)

	Expense	Revenue
Coordination of a nationwide network of alumni volunteers who support the university by recruiting academically gifted students and raising funds for student scholarships.	\$ 2,547,798	\$ 1,071,626
Publications and electronic newsletters to keep alumni informed about current activities at U-M and highlighting the fundraising and other priorities of the University.	1,061,832	237,867
Membership benefits and services, including coordination and sponsorship of programming to enrich the lives of U-M alumni and students, including career networking and job search assistance, online networking, reunions and special events.	3,501,338	10,073,624
Programs that offer alumni (and their families) unique opportunities for alumni interchange and intellectual stimulation through seminars with U-M faculty in educational and social settings.	3,466,079	3,763,299
Total	\$10,577,047	\$15,146,416

# Form **8868**

(Rev January 2011) Department of the Treasury Internal Revenue Service

# Application for Extension of Time To File an Exempt Organization Return

OMB No 1545-1709

► File a separate application for each return.

-	e filing for an Automatic 3-Month Extension e filing for an Additional (Not Automatic) 3-	-	<del>-</del>			. ▶ ☑
	implete Part II unless you have already been					8868.
a corporate 8868 to research for instruction Part I A corporate Part I only All other of	c filing (e-file). You can electronically file Fortion required to file Form 990-T), or an additional request an extension of time to file any of the Transfers Associated With Certain Personals). For more details on the electronic filing of Automatic 3-Month Extension of Tination required to file Form 990-T and required to file Form 990-T and required representations (including 1120-C filers), partners are tax returns.	onal (not auto e forms listed nal Benefit C f this form, vis ne. Only sub uesting an a	omatic) 3-month extension of time.  If in Part I or Part II with the exception of the extension of time.	You can election of Form of the IRS in file for Char.  b. the seck this bo	ectronicall m 8870, I n paper for ities & No	ly file Form Information ormat (see onprofits.  omplete
Type or	Name of exempt organization			Employer identification num		n number
print	Alumni Association of The University of Mic			2	3-7206591	
File by the due date for	Number, street, and room or suite no If a P O	box, see instri	uctions			
filing your	200 Fletcher Street					
return See instructions	City, town or post office, state, and ZIP code	For a foreign a	ddress, see instructions			
	Ann Arbor, Michigan 48109-1007	_		<u>-</u> -		
Enter the	Return code for the return that this applicatio	n is for (file a	separate application for each retur	n)		0 1
Applicat	ion	Return	Application			Return
Is For		Code	Is For			Code
Form 990		01	Form 990-T (corporation)			07
Form 990		02	Form 1041-A			08
Form 990		03	Form 4720			
Form 990		04	Form 5227			10
	O-T (sec. 401(a) or 408(a) trust) O-T (trust other than above)	05	Form 6069 Form 8870			11
101111330	5-1 (trust other than above)	06	FORM 8870			12
Telepho If the org If this is for the whalist with	Researce in the care of   Gerald J. Sigler  Ta4-763-5055  Ger	f business in four digit Gro If it is for par nsion is for.	up Exemption Number (GEN) t of the group, check this box	▶ [	If this	
unt for ▶	equest an automatic 3-month (6 months for a til February 15 , 20 _12 , to file the extended the organization's return for: or or July 1,	xempt organi	zation return for the organization na	amed above		
	he tax year entered in line 1 is for less than 1 Change in accounting period					
no	his application is for Form 990-BL, 990-PF, 9 nrefundable credits. See instructions.			3a	\$	
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.						
c Ba	lance due. Subtract line 3b from line 3a Include ectronic Federal Tax Payment System). See instr	your paymen				
Caution.	If you are going to make an electronic fund		with this Form 8868, see Form 8			379-EO for