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SCHWED WAY OLIVER

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047 201**0**

Open to Public Inspection

Department of the Treasury Internal Revenue Service ▶ The organization may have to use a copy of this return to satisfy state reporting requirements For the 2010 calendar year, or tax year beginning 07/01 , 2010, and ending 06/30 20 11 C Name of organization BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN D Employer Identification number Doing Business As ✓ Address change 23-2517422 Number and street (or P.O. box if mail is not delivered to street address) Name change Room/suite E Telephone number ☐ Initial return 116 Research Drive Plaza Level 610-758-5200 Terminated City or town, state or country, and ZIP + 4 Amended return Bethlehem, PA 18015-4731 G Gross receipts \$ 22,218,252 F Name and address of principal officer: R Chadwick Paul Jr Application pending H(a) Is this a group return for affiliates? Yes No 116 Research Drive, Plaza Level, Bethlehem, PA 18015-4731 Tax-exempt status. If "No," attach a list. (see instructions) **√** 501(c)(3) 501(c) () ◀ (insert no) ☐ 4947(a)(1) or ☐ 527 Website: www.nep.benfranklin.org H(c) Group exemption number ▶ Form of organization. Corporation Trust Association Other M State of legal domicile Summary Briefly describe the organization's mission or most significant activities: Mission Statement - To promote, sustain, and invest in the transformation of our regional economy through innovation and partnering. We build long-term relationships with Activities & Governance our clients by applying expertise, creativity, and focused resources to address business challenges. As the Commonwealth's (Continued on Schedule O, Statement 1) Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 3 Number of independent voting members of the governing body (Part VI, line 1b) 4 8 Total number of individuals employed in calendar year 2010 (Part V, line 2a) 5 0 Total number of volunteers (estimate if necessary) 6 50 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 Net unrelated business taxable income from Form 990-T, line 34 0 **Current Year** Contributions and grants (Part VIII, line 1h) . 14,794,278 14,760,956 Revenue Program service revenue (Part VIII, line 2g) 884,074 1,148,547 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 10 545,176 450,707 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . 126,910 915,963 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 12 17,106,169 16,520,442 13 Benefits paid to or for members (Part IX, column (A), line & CEIVED Grants and similar amounts paid (Part IX, column (A), lines 1-3) 6,735,966 554,739 14 0 0 15 2,817,022 3.102.117 Professional fundraising fees (Part IX, column (A), line 11e)
Total fundraising expenses (Part IX, column (D)) Total fundraising expenses (Part IX, column (D) (The 25) PO Other expenses (Part IX, column (A), lines 11a-11d 11f-24f) 17 4,719,917 3,843,512 18 Total expenses. Add lines 13-17 (must equal F 14,558,000 7,215,273 19 Revenue less expenses. Subtract line 18 from line 12 9,305,169 2,548,169 Beginning of Current Year **End of Year** 20 Total assets (Part X, line 16) 42,785,806 32,548,852 21 Total liabilities (Part X, line 26) . 9.728.459 9,320,087 22 Net assets or fund balances. Subtract line 21 from line 20 22,820,393 33,465,719 Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of (other than officer) is based on all information of which preparer has any knowledge. Sign Here Kathy Ann Minnich, CFO Type or print name and title Print/Type preparer's name Date PTIN Check 🔲 if Paid self-employed P00853132 04/05/2012 Matthew D Petroski Preparer Firm's EIN ▶ 13-4008324 Firm's name ► PricewaterhouseCoopers LLP Use Only Firm's address ▶ 2001 Market Street, Suite 1700, Philadelphia, PA 19103 267-330-3000

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions.

X Yes No Form 990 (2010)

Cat. No 11282Y

	90 (2010). Page 2
Part	
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:
	Mission Statement - To promote, sustain, and invest in the transformation of our regional economy through innovation and
	partnering. We build long-term relationships with our clients by applying expertise, creativity, and focused resources to address
	business challenges. As the Commonwealth's technology leader, we leverage our credibility and distinctiveness to promote
2	high-value business growth and economic development. Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program
	services?
	If "Yes," describe these changes on Schedule O.
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section
	501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to
	others, the total expenses, and revenue, if any, for each program service reported.
	(O-1-)
4a	(Code:) (Expenses \$ 2,685,720 including grants of \$ 498,906.) (Revenue \$ 300,052)
	Economic Development Programs: Business and Technical Assistance projects - Companies are linked with universities, funding
	and other resources to help them prosper through innovation. The strategy includes developing early-stage, technology-oriented
	companies and helping established manufacturers creatively apply new technology and business practices.
4b	(Code) (Expenses \$2,468,384 including grants of \$55,833) (Revenue \$975,405)
	Infrastructure Programs: Technology infrastructure activities promoting an innovative community-wide infrastructure that fosters a
	favorable business environment for high-growth companies.
40	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)

(Code:) (Expenses \$	including grants of \$) (Revenue \$)

Other program services. (Describe in Schedule O.) (Expenses \$ 0 including grants of \$
 Total program service expenses ▶ 5

o) (Revenue \$

0)

	0 (2010),		F	age 3
Part	V Checklist of Required Schedules			
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	No
2 3	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions) Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to	2	√	
4	candidates for public office? If "Yes," complete Schedule C, Part I	3		✓
5	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	✓	✓
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.	5		√
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		1
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		1
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi- endowments? If "Yes," complete Schedule D, Part V	10	. ,,	1
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	1	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	1	
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		1
d	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		<u> </u>
e f	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X .	11e	√	
12 a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	✓	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	✓	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	ļ	1
14 a b	Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14a		1
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		1
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		1
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		1
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		1
20 a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	-	/
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Part	V Checklist of Required Schedules (continued)			-3-
			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	1	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		1
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	√	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25	24a		1
b c	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b 24c		
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	24d 25a		1
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		1
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II.	26		1
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		1
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):	-		
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		1
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29 30	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	29		1
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	30		1
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		\ <u>\</u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	1	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	✓	
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		1
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R</i> ,			
	Part VI	37		✓
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	1	

Part				
	Check if Schedule O contains a response to any question in this Part V	<u></u>		
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a	$\overline{}$	Yes	No
ь	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 0 Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and	1		
	reportable gaming (gambling) winnings to prize winners?	1c	1	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax		<u> </u>	
	Statements, filed for the calendar year ending with or within the year covered by this return 2a			
Ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	-	-
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		✓
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			ĺ
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			,
ь	If "Yes," enter the name of the foreign country: ▶	4a		/
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			ľ
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		1
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible?	6a		✓
Ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
_	gifts were not tax deductible?	6b		
7 a	Organizations that may receive deductible contributions under section 170(c).			
u	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		<u>-</u>	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7a 7b	√	}
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	76	-	
	required to file Form 8282?	7c		1
d	If "Yes," indicate the number of Forms 8282 filed during the year		34.	alon fac
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		√
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? .	7f		1
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		✓
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		✓
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting	,	¥	ļ ,
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.	-		
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
a	Initiation fees and capital contributions included on Part VIII, line 12	'		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . 10b	1		
11	Section 501(c)(12) organizations. Enter: Gross income from members or shareholders			
a b	Gross income from members or shareholders	┨. │		
	against amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		.	<u></u>
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
L	Note. See the instructions for additional information the organization must report on Schedule O.	ļ		-
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			1
С	100	∤		
14a	Enter the amount of reserves on hand	14a	 -	
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14a		+

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Part	, demand and the desired and the desired to the des	low,	and	for a
	"No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change O. See instructions.	is in	Sche	edule:
	Check if Schedule O contains a response to any question in this Part VI			7
Secti	on A. Governing Body and Management			<u> </u>
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	11/2		
ь 2	Enter the number of voting members included in line 1a, above, who are independent . 1b 8	1000	g s nejves.	2 3 P
	any other officer, director, trustee, or key employee?	2	ેક કેર	✓
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		1
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		✓
5 6	Did the organization become aware during the year of a significant diversion of the organization's assets? . Does the organization have members or stockholders?	5		/
7a	Does the organization have members, stockholders, or other persons who may elect one or more members	6		├ ~
	of the governing body?	7a		1
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	✓	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			\$ (5)
а	The governing body?	8a	✓	
ь	Each committee with authority to act on behalf of the governing body?	8b	✓	<u> </u>
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O			,
Section	on B. Policies (This Section B requests information about policies not required by the Internal Revenue	9 ve Co	nde l	
	The state of the s		Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		✓
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the	11a	√	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	· · · · · · · · · · · · · · · · · · ·	12a	✓	<u> </u>
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	✓	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done.	12c	✓	
13	Does the organization have a written whistleblower policy?	13	✓	
14 15	Does the organization have a written document retention and destruction policy?	14	√	<u> </u>
10	and a manufacture and a survival of the state of the stat	(). Y		W 4
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b	· · · · · · · · · · · · · · · · · · ·	15b	7	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			激制
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a	10.7484/F	√
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b	PP.	
Secti	on C. Disclosure	100		
17	List the states with which a copy of this Form 990 is required to be filed ▶ PA			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)	s only	/) ava	ıılable
	for public inspection. Indicate how you make these available. Check all that apply			
19	Own website Another's website Upon request	6 ,	oct -	olia:
13	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of and financial statements available to the public.	ınter	est p	ысу,
20	State the name, physical address, and telephone number of the person who possesses the books and records of	of the	,	
-	organization: ► Kathy Ann Minnich, (610)758-5230			
	116 Research Drive, Plaza Level, Bethlehem, PA 18015-4731			

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Form 990 (2010)

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization no		d orga	aniz			ompe	nsa			
(A)	(B)			(0	•			(D)	(E)	(F)
Name and Title	Average hours per week (describe hours for related organizations in Schedule O)	Individual tr or director	institutional trustee	Officer	Key employee	Highest compensated a employee	Former	Reportable compensation from the organization (W-2/1099-MISC)	Reportable compensation from related organizations (W-2/1099-MISC)	Estimated amount of other compensation from the organization and related organizations
Frederick Beste III	- 2							0	0	0
Board Chairman	-	1	ļ.,		<u> </u>	 	<u> </u>		ļ	<u></u>
Margaret F Plympton	₂	١.			1			١	272,950	30,697
Board Finance Chairman	ļ ⁻	1	<u> </u>	-	<u> </u>	┡	┞			
Ronald L Bauer	2	/	İ	1			ļ	٥	o	0
Board Member	 	 	 -	 _	⊢	ļ	⊢	ļ		
Dean B Girton	2	١,					l	0	0	0
Board Member	+	<u> </u>	╀		├-	┝	⊢	 		
Jan Heller	2	1		1		l	l	C	o	0
Board Member		╀	╁	├	╁	┢	⊢	 	 	
Board Member	2	1			<u> </u>			0	0	0
Peter Molinaro Jr	2								0	o
Board Member	ļ	-	╄	\vdash	↓_	ļ	╀		 	
James Peters	2	١,	1	1					0	0
Board Member		↓ ✓	╁	⊢	╁	}	╁—	 	 	<u> </u>
Alan Snyder	2	١,	1	l			1	1 (134,017	20,635
Board Member		1	╄	₩	╀	 	┼	 		
Thomas E Stine	2	١,				1	1		0	0
Board Member		1	╂	╀	╀	┼	+-	 		
R Chadwick Paul Jr	40	/		١,		1	1	288,74	6 0	40,189
CEO/President/Board Member		+*	╁	+*	╬	 	+-	 	 	
Bruce Koel	1	1	1	1	1	1	1	1	230,552	27,363
Board Member		+*	╄	+	+-	┼	╁	 		
Kathy Ann Minnich	40	1	1	1,		1	1	99,99	6 0	16,177
CFO/Treasurer/Secretary	 	+-	+	- ✓	╫	+	╁	-	 	
Janet Stainbrook	- 40			1,	,	1	1	101,26	0 0	21,824
Asst Treasurer/Asst Secretary		+	┿	+*	╀	+	+		 	
Joseph M Lane	40	1				11		145,47	o	22,125
Vice President Entrepreneurlal Development		+	╁	╁	╁	+*	十	 	+	
Robert Thomson III	40	1			1	1,	1	103,34	4 0	22,256
Regional Manager, Lehigh Valley	i						ᆚ			F 000 most

Fall	Section A. Officers, Directors, Trus		Emplo	oyee			Highe	est			(contin		
	(A) Name and title	(B) Average	Danit	/-	•	C)		_ 1. 3	(D)	(E)	able Estima		
			Individual trustee or director	Institutional	Officer	~	Highest compensated at employee	Former	Reportable compensation from the organization (W-2/1099-MISC)	Reportabl compensation related organizatio (W-2/1099-M	from	amor oti compe fron organ	nated unt of her ensation n the nization related
		in Schedule O)	8	trustee			nsated					organı	zations
		_								•			
		-											
													<u> </u>
		_						L					
		-											
		-											
		-											
		-											
1b	Sub-total .	 		٠	•	•	•	•			\rightarrow		
c d	Total from continuation sheets to Part Total (add lines 1b and 1c).	· VII, Secτιο			•	•	•		738,816	637	7,519		201,266
2	Total number of individuals (including but reportable compensation from the organic	t not limited	to th					e) w	<u> </u>) in	201,200
	reportable compensation from the organi	IZALIUII - 4											Yes No
3	Did the organization list any former of employee on line 1a? If "Yes," complete of								oloyee, or high	est compe	nsatec		- V
4	For any individual listed on line 1a, is the organization and related organizations											e	
5	Did any person listed on line 1a receive of		ompe	nsat	tion	fro	m any	/ ur	nrelated organiz			4	✓
	for services rendered to the organization	? If "Yes," c	ompl	ete	Sch	nedi	ıle J f	or	such person	<u> </u>	<u>· · · </u>	5	✓
	on B. Independent Contractors		l	-l					to un that many		<u>- 610</u>	0.000 of	
	Complete this table for your five highest compensation from the organization.	compensat	ea inc	зере	ena	ent	contr	acı		o more tha	———		
	Name and business add								(B) Description of s	ervices		(C) Compensa	
	nan Farmer Architects, 1720 Spillman Drive, t Building Corporation, 574 Main Street, Beth			015				_	chitect ulding Contracto	or			7,606,431
				• •									
	Tabel							L					
2	Total number of independent contractor received more than \$100,000 in compens								nose listed abo	ove) who			

	90 (201	<u> </u>						Page 9
Part	VIII	Statement of Rev	enue					
1					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts	1a	Federated campaigns	3 1a	0				1
ons, gifts, grants similar amounts	b	Membership dues .	. 1b	0				
	С	Fundraising events .	1c	0				1
gif Iar	d	Related organizations		0			1	
ins,	е	Government grants (con		14,687,027				,
er s	f	All other contributions, gr						
tributi other		and similar amounts not inc	L**	107,251				
Contributions, and other simi	9	Noncash contributions includ		0				ı
	h	Total. Add lines 1a-1	<u>f</u>		14,794,278			
Ju.	٥			Business Code			* .	
leve		Business incubator reve		900099	848,495	848,495	0	0
9		nterest from client loans	<u>s</u>	900099	300,052	300,052	0	0
ž	0							
u Se	d e							_
grar	f	All other program ser						
Program Service Revenue	g	Total. Add lines 2a-2		•	0 1,148,547	0	0	0
	3	Investment income	(including divide	ends, interest.	1,140,347			
		and other similar amo			479,988	o	o	479,988
	4	Income from investment	t of tax-exempt be	ond proceeds ►	0	0	0	97,5,550
	5	D	•	▶	0	0	0	0
		!	(i) Real	(ıi) Personal			*	· · · · · · · · · · · · · · · · · · ·
	6a	Gross Rents						10000
	b	Less: rental expenses					¥	and a second
	С	Rental income or (loss)	0	0				`
	d	Net rental income or ((loss)	•		* - ** ***	designer - A	
	7a	Gross amount from sales of	(i) Securities	(ıi) Other				
		assets other than inventory	5,632,097	36,432	× .	~	*	*
	b	Less' cost or other basis						A
		and sales expenses	5,697,810		•			, ,,
	C.	Gain or (loss)	-65,713	36,432			^*	l
	d	Net gain or (loss) .		<u> </u>	-29,281	0	0	-29,281
enne	8a	Gross income from fu events (not including \$	ındraısıng					
Other Reve		of contributions reporte						
the	h	Less: direct expenses	-					g-Page or on
0	C	Net income or (loss) fi		events •				
		Gross income from ga						
	b	Less direct expenses	u					
,		Net income or (loss) f		vities ▶	-		• -	
		Gross sales of in						
		returns and allowance						
	b	Less: cost of goods s	-					
	С	Net income or (loss) f		entory ►	^			
		Miscellaneous R		Business Code				
	11a						-	
	b							
1	C							
	d	All other revenue .		L	126,910		0	0
	е 12	Total. Add lines 11a- Total revenue. See in		🏲	126,910		_	
ı	12	i otal levellue. See II	เอเเนนเมติโร .	🚩 🛭	16.520.442	1.275.457	0	450.707

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	All other organizations must complete col	lumn (A) but are not	required to comple	te columns (B), (C), a	and (D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21	554,739	554,739	Į	1
2	Grants and other assistance to individuals in	004,700			
	the U.S. See Part IV, line 22	o	ام		ļ
3	Grants and other assistance to governments,		0		
•	organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16				
	<u> </u>	0	0		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors,				
	trustees, and key employees	589,717	442,328	146,872	517
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	ol	o	اه	0
7	Other salaries and wages	1,666,381	1,265,680	399,196	1,505
8	Pension plan contributions (include section 401(k)	.,000,001	,,200,000		.,,500
	and section 403(b) employer contributions)	168,570	127,945	40,357	268
9	Other employee benefits	269,277	202,624	66,273	380
10	Payroll taxes				
		123,077	92,959	29,929	189
11	Fees for services (non-employees):				
a	Management	0	0	0	0
b	Legal	66,077	0	66,077	0
C	Accounting	44,090	0	44,090	0
d	Lobbying [43,834	0	43,834	0
е	Professional fundraising services. See Part IV, line 17	0			0
f	Investment management fees	75,864	0	75,864	0
g	Other	385,540	235,755	149,785	0
12	Advertising and promotion	15,140	1,259	288	13,593
13	Office expenses	119,976	84,988	34,988	0
14	Information technology	43,067	04,000	43,067	0
15	Royalties	43,007		43,007	0
16	Occupancy				
17	Travel	995,407	876,349	119,058	
18	Payments of travel or entertainment expenses	30,896	24,377	6,519	0
10					_
	for any federal, state, or local public officials	0	0	0	0
19	Conferences, conventions, and meetings	94,713	83,943	10,770	0
20	Interest	192,824	0	192,824	0
21	Payments to affiliates [0	0	0	0
22	Depreciation, depletion, and amortization . [565,942	0	565,942	0
23	Insurance [8,984	0	8,984	0
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24f. If				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O)				
а	Allowance for doubtful client loans	1,026,258	1,026,258	ol	
b				0	0
	Client loan loss	134,900	134,900	<u> </u>	
<u>ر</u>					
d		 			
e	All				
f	All other expenses Total functional expenses. Add lines 1 through 24f				<u>.</u>
25		7,215,273	5,154,104	2,044,717	16,452
26	Joint costs. Check here ▶☐ if following				
	SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column				
	(B) joint costs from a combined educational				
	campaign and fundraising solicitation				
					Form 990 (2010)

Cash—non-interest-bearing	P	art X	Balance Sheet			
2 Savings and temporary cash investments 3,214.179 2 2,214,191 3 Pledges and grains receivable, net 2,000 3 0 4 Accounts receivable, net 2,000 3 0 5 Receivables from current and former officers, directors, trustees, key employees and nighest compensated employees. Complete Part II of Schedule L 0 5 0 6 Receivables from other disqualified persons (as defined under section 4958(R)(1)), persons described in section 4958(C)(3)(3), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees beneficiary organizations (see instructions) 0 6 0 7 Notes and loans receivable, net 2,433.607 7 1,968,361 8 Inventiones for sale or use 0 8 0 9 Prepaid expenses and deferred charges 17,673 9 34,682 10a Land, buildings, and equipment cost or other basis. Complete Part IV of Schedule D Less: accumulated depreciation 10a 23,724,115 1 Investments—publicly traded securities 10b 2,385,366 13,844,646 10c 21,857,809 11 Investments—publicly traded securities 10b 2,385,366 13,844,646 10c 21,857,809 12 Investments—propriam-related See Part IV, line 11 1,179,4340 12 2,497,846 13 Investments—propriam-related See Part IV, line 11 1,179,4340 12 2,497,846 15 Other assets. See Part IV, line 11 1,179,4340 12 2,497,846 16 Total assets. Add lines 1 through 15 (must equal line 34) 32,548,852 16 42,785,806 17 Accounts payable and accrued expenses 292,423 17 890,743 18 Grants payable 9 10 10 10 10 10 10 19 Deferred revenue 5,743,077 19 2,338,366 10 20 20 20 20 20 20 20						
3 Pledges and grants receivable, net 2,000 3 0 0 4 Accounts receivable, net 892,994 4 4,035,255 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule 0 5 0 0 5 0 0 0 0 0				0	1	0
A Accounts receivable, net 892,994 4 4,035,255			Savings and temporary cash investments	3,214,179	2	2,214,191
S Recevables from current and former officers, directors, trustees, key employees and highest compensated employees. Complete Part II of Schedule L Recevables from other disqualified persons (as defined under section 4958f)(f)(I)), persons described in section 4958f)(G)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees beneficiary organizations (see instructions) Notes and loans receivable, net 2,433,607 7 1,908,361 1 1,009,361 1 1 1,009,361 1 1,009,361 1 1 1,009,361 1 1,009,361 1 1 1 1,009,361 1 1 1 1,009,361 1 1 1 1,009,361 1 1 1 1,009,361 1 1 1 1 1,009,361 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		3	Pledges and grants receivable, net	2,000	3	0
employees, and highest compensated employees. Complete Part II of Schedule L Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(6)(3)(8), and contributing employers and sponsoring organizations of section 501c)(9) voluntary employees' beneficiary organizations (see instructions) 7 Notes and loans receivable, net 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,433,607 7 1,808,361 1 Inventiones for sale or use 2,432,405 1 Inventiones 2,432,405 1 Intendible assets 2,432,405 1 Intendible assets 2,432,405 1 Intendible assets 3,432,405 1 Intendible 3,433,405 1 Intendible 3,434,405 1 Intendible 3,435,405 Intendible		4		892,994	4	4,035,255
4958(f)(1), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employers and sponsoring organizations (see instructions) 7 Notes and loans receivable, net		5	employees, and highest compensated employees. Complete Part II of Schedule L		5	
9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule D Less: accumulated depreciation 10b 2,366,306 13,944,646 10c 21,357,809 11 Investments—publicly traded securities 11 Investments—publicly traded securities 12 Investments—other securities. See Part IV, line 11 13 Investments—other securities. See Part IV, line 11 14 Intangible assets 15 Other assets. See Part IV, line 11 15 Other assets. See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustese key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Dother labilities. Complete Part X of Schedule D 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Add lines 17 through 25 26 Total liabilities. Add lines 17 through 25 27 Through 29, and lines 33 and 34. 28 Temporanity restricted net assets 29 Permanently restricted net assets 20 Capital stock or trust principal, or current funds 20 Capital stock or trust principal, or current funds 21 Payables to corrent and not not follow SFAS 117, check here Implement fund 29 Ocapital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Setting and accumulated income, or other funds 33 Total net assets or fund balances	ts	6	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary	0	6	0
9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment: cost or other basis. Complete Part IV of Schedule D Less: accumulated depreciation 10b 2,366,306 13,944,646 10c 21,357,809 11 Investments—publicly traded securities 11 Investments—publicly traded securities 12 Investments—other securities. See Part IV, line 11 13 Investments—other securities. See Part IV, line 11 14 Intangible assets 15 Other assets. See Part IV, line 11 15 Other assets. See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustese key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 22 Dother labilities. Complete Part X of Schedule D 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Add lines 17 through 25 26 Total liabilities. Add lines 17 through 25 27 Through 29, and lines 33 and 34. 28 Temporanity restricted net assets 29 Permanently restricted net assets 20 Capital stock or trust principal, or current funds 20 Capital stock or trust principal, or current funds 21 Payables to corrent and not not follow SFAS 117, check here Implement fund 29 Ocapital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Setting and accumulated income, or other funds 33 Total net assets or fund balances	Se	7	Notes and loans receivable, net		_	1 908 361
9	Ä	8	Inventories for sale or use			
10a		9			_	
b Less: accumulated depreciation 11 Investments — publicly traded securities 12 Investments — other securities. See Part IV, line 11 13 Investments — other securities. See Part IV, line 11 14 Intangible assets 15 Other assets. See Part IV, line 11 15 Other assets. See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 18 Grants payable and accrued expenses 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule D 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Add lines 17 through 25 26 Total liabilities. Add lines 17 through 25 27 Organizations that follow SFAS 117, check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34. 29 Permanently restricted net assets 20 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 32 Extensione arrivings and 33 33,465,719 33 Total net assets or fund balances 21 Secured mort assets or fund balances 22 Secured mortgages and notes payable to unrelated third parties 24 Universification and the parties of the part IV of Schedule D 25 Organizations that follow SFAS 117, check here ▶ ☐ and complete lines 27 through 29, and lines 33 and 34. 28 Temporarily restricted net assets 29 Permanently restricted net assets 20 Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Extensione arrivings, endowment, accumulated income, or other funds 32 Total net assets or fund balances		10a	Land, buildings, and equipment cost or	17,070		34,002
11 Investments—publicly traded securities 9,122,087 11 9,589,850 12 2,497,646 13 Investments—other securities. See Part IV, line 11 1,753,430 12 2,497,646 13 Investments—program-related See Part IV, line 11 1,109,155 13 1,109,155 13 1,109,155 14 Intangible assets 0 14 0 0 0 0 0 0 0 0 0		b	, , , , , , , , , , , , , , , , , , ,	13.944.646	10c	21.357.809
12 Investments – other securities. See Part IV, line 11 1,753,430 12 2,497,646 13 Investments – program-related See Part IV, line 11 1,109,155 13 1,109,155 13 1,109,155 15 Intangible assets 0 14 0 0 14 0 0 15 15 15 15 15 15		11				
13		12			_	
Intangible assets		13				
15 Other assets. See Part IV, line 11 59,081 15 38,857 16 Total assets. Add lines 1 through 15 (must equal line 34) 32,548,852 16 42,785,806 17 Accounts payable and accrued expenses 292,423 17 890,743 18 Grants payable 0 18 0 0 18 0 0 19 Deferred revenue 5,743,017 19 2,338,366 20 Tax-exempt bond liabilities 0 20 0 0 0 21 0 0 22 20 0 0 21 20 22 20 20		14				
Total assets. Add lines 1 through 15 (must equal line 34) 32,548,852 16 42,785,806		15	Other assets. See Part IV, line 11	59,081	15	38,857
17		16	Total assets. Add lines 1 through 15 (must equal line 34)		16	
18 Grants payable 0 18 0 19 0 18 0 19 0 19 0 19 0 18 0 19 19		17		292,423	17	
Tax-exempt bond liabilities. Tax-exempt bond liabilities. Escrow or custodial account liability. Complete Part IV of Schedule D. Escrow or custodial account liability. Complete Part IV of Schedule D. Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L. Secured mortgages and notes payable to unrelated third parties. Unsecured notes and loans payable to unrelated third parties. Other liabilities. Complete Part X of Schedule D. Total liabilities. Add lines 17 through 25. Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets. Permanently restricted net assets. Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. Capital stock or trust principal, or current funds. Accomplete lines 30 through 34. Capital stock or trust principal, or current funds. Retained earnings, endowment, accumulated income, or other funds. Total net assets or fund balances. 22,820,393 33 33,465,719		18	Grants payable		18	
20 Tax-exempt bond liabilities		19	Deferred revenue	5,743,017	19	2,338,366
21 Escrow or custodial account liability. Complete Part IV of Schedule D. 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L. 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Complete Part X of Schedule D. 26 Total liabilities. Add lines 17 through 25. 27 Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. 28 Temporarily restricted net assets 29 Permanently restricted net assets 20 Organizations that do not follow SFAS 117, check here ▶ ☑ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 33 Total net assets or fund balances 21 0 22 0 0 22 0 0 23 0 0 24 4,868,759 24 4,868,759 25 1,222,219 26 9,728,459 26 9,320,087 27 33,465,719		20			20	
23 Secured mortgages and notes payable to unrelated third parties	S	21		0	21	0
23 Secured mortgages and notes payable to unrelated third parties	達	22	Payables to current and former officers, directors, trustees, key			
23 Secured mortgages and notes payable to unrelated third parties	ā					
24 Unsecured notes and loans payable to unrelated third parties 2,412,633 24 4,868,759 25 Other liabilities. Complete Part X of Schedule D 1,280,386 25 1,222,219 26 Total liabilities. Add lines 17 through 25 9,728,459 26 9,320,087 Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 22,818,393 27 33,465,719 28 Temporarily restricted net assets 20,000 28 0 29 Permanently restricted net assets 0 29 0 Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 31 Retained earnings, endowment, accumulated income, or other funds 32 Total net assets or fund balances 22,820,393 33 33,465,719	Ë		Complete Part II of Schedule L	0	22	0
24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities. Complete Part X of Schedule D 26 Total liabilities. Add lines 17 through 25 27 Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets 28 Temporarily restricted net assets 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 33 Total net assets or fund balances 30 Unsecured notes and loans payable to unrelated third parties 2,412,633 24 4,868,759 1,222,219 2,913,386 25 1,222,219 26 9,320,387 27 33,465,719		23	Secured mortgages and notes payable to unrelated third parties	0	23	0
Total liabilities. Complete Part X of Schedule D Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets Temporarily restricted net assets Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34. Capital stock or trust principal, or current funds Retained earnings, endowment, accumulated income, or other funds Total net assets or fund balances 1,280,386 25 1,222,219 9,728,459 26 9,320,087 22,818,393 27 33,465,719		24		2,412,633	24	4,868,759
Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets		25	Other liabilities. Complete Part X of Schedule D		25	1,222,219
lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets		26		9,728,459	26	9,320,087
	ces					
	<u>a</u>	27	Unrestricted net assets	22,818,393	27	33,465,719
	Ba	28	Temporarily restricted net assets	2,000	28	0
	힏	29		0	29	. 0
	or Fu					*
	ţ	30	Capital stock or trust principal, or current funds			
	Se	31			31	
	¥	32		·	32	
	Ę	33	Total net assets or fund balances	22,820,393	33	33,465,719
		34	Total liabilities and net assets/fund balances	32,548,852		42,785,806

Form **990** (2010)

If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

За

3b

Form **990** (2010)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047 201**0**

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

(A)

(B)

(C)

(D)

(E)

Total

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC

Employer identification number

23-2517422 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 6 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II) ☐ An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h b Type II c Type III-Functionally integrated e 🗆 By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and No (iii) below, the governing body of the supported organization? . . . 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? 11g(iu) Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (iv) Is the organization (v) Did you notify (vi) Is the (vii) Amount of in col (i) listed in your the organization in col (i) of your support? organization (described on lines 1-9 rganization in col support (i) organized in the US? above or IRC section governing document? (see instructions)) Yes No Yes Nο Yes No

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	on A. Public Support				-		_
Calen	dar year (or fiscal year beginning in) 🕨	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants")	8,288,181	9,295,481	11,989,749	14,805,593	14,865,762	59,244,766
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf	0	0	0	0	0	0
3	The value of services or facilities furnished by a governmental unit to the organization without charge	o	0	0	0	0	0
4	Total. Add lines 1 through 3	8,288,181	9,295,481	11,989,749	14,805,593	14,865,762	59,244,766
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0
6	Public support. Subtract line 5 from line 4				·		59,244,766
Secti	on B. Total Support	I				i	33,244,700
Calen	dar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7	Amounts from line 4	8,288,181	9,295,481	11,989,749	14,805,593	14,865,762	59,244,766
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,451,547	1,643,503	1,386,453	1,384,613	1,557,051	7,423,167
9	Net income from unrelated business activities, whether or not the business is regularly carried on	0	0	0	0	0	0
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	0	0	0	0	0	0
11	Total support. Add lines 7 through 10		,				66,667,933
12	Gross receipts from related activities, etc.	(see instruction	ons)			12	16,520,442
13	First five years. If the Form 990 is for the	e organization	's first, secon	d, third, fourth	or fifth tax ye	ear as a section	n 501(c)(3)
	organization, check this box and stop he	re	· · ·				▶ □
Secti	on C. Computation of Public Suppor	t Percentage	•				
14	Public support percentage for 2010 (line 6	6, column (f) div	vided by line 1	1, column (f))		14	88.86 %
15	Public support percentage from 2009 Sch	nedule A, Part I	l, line 14 .			15	87.22 %
16a	331/3% support test—2010. If the organiz						
	box and stop here. The organization qual						
b	331/3% support test—2009. If the organ						. –
4-	check this box and stop here. The organi		· · · · · · · · · · · · · · · · · · ·				
17a	10%-facts-and-circumstances test – 20 10% or more, and if the organization mee Part IV how the organization meets the "forganization".	ets the "facts-a acts-and-circu	and-circumsta mstances" tes	nces" test, che st. The organiza	ck this box an	nd stop here. E	xplain in upported
b	10%-facts-and-circumstances test—20 15 is 10% or more, and if the organizate Explain in Part IV how the organization m supported organization	on meets the eets the eets the	"facts-and-ci and-circumst-	rcumstances" tances" test. Ti	test, check th ne organization	ns box and st on n qualifies as a	op here. I publicly
18	Private foundation. If the organization die						
. •	instructions						

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

Secti	on A. Public Support	didei tile te	ists listed beit	ow, piease co	Jinpiete Fait i		
	dar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees		***				
	received. (Do not include any "unusual grants.")				•		
2	Gross receipts from admissions, merchandise		· -				
	sold or services performed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose				Į		
3	Gross receipts from activities that are not an		,				
	unrelated trade or business under section 513				1		
4	Tax revenues levied for the						
	organization's benefit and either paid						
	to or expended on its behalf		•				
5	The value of services or facilities						
	furnished by a governmental unit to the				!		
	organization without charge						
6	Total. Add lines 1 through 5						
7a	Amounts included on lines 1, 2, and 3						
	received from disqualified persons						
b	Amounts included on lines 2 and 3						
	received from other than disqualified]		
	persons that exceed the greater of \$5,000						
	or 1% of the amount on line 13 for the year		ļ				
С 8	Add lines 7a and 7b	^. +,			***		
0	Public support (Subtract line 7c from		, , < *,	3		* *	
Sacti	on B. Total Support		*	, * 5m *	L. <u></u>		
	dar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6	(a) 2000	(0) 2007	(0) 2008	(u) 2009	(e) 2010	(I) Total
10a	Gross income from interest, dividends,						
ioa	payments received on securities loans, rents,						
	royalties and income from similar sources .						
b	Unrelated business taxable income (less						
	section 511 taxes) from businesses						
	acquired after June 30, 1975						
С	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether		1				
	or not the business is regularly carried on						
12	Other income. Do not include gain or				<u> </u>		
	loss from the sale of capital assets						
	(Explain in Part IV.)						
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)	<u></u>					
14	First five years. If the Form 990 is for the	e organizatio	n's first, secon	d, third, fourth	n, or fifth tax ye	ear as a section	n 501(c)(3)
	organization, check this box and stop he				<u> </u>		🕨 🗆
<u>Secti</u>	on C. Computation of Public Suppor						
15	Public support percentage for 2010 (line 8					15	%
16 Cook	Public support percentage from 2009 Sch			<u> </u>	<u> </u>	16	%
	on D. Computation of Investment Inc				(0)	T 4= 1	
17	Investment income percentage for 2010 (<u>%</u>
18	Investment income percentage from 2009					18	% and line
19a	331/a% support tests—2010. If the organi 17 is not more than 331/a%, check this box						
L							
b	331/3% support tests—2009. If the organize line 18 is not more than 331/3%, check this be						
20	Private foundation. If the organization du						

	Form 990 or 990-EZ) 2010	Page 4
Part IV	Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).	-
		
	······	
•		
		·

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations. Complete Parts I-A and B Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B Do not complete Part II-A

		s," to Form 990, Part IV, line 5 (Proxy	Tax) or Form 990-E	Z, Part V, line 35a (Proxy T	ax), then
Name	Section 501(c)(4), (5), or (6) orga of organization	anizations Complete Part III.		Employer iden	tification number
BEN	FRANKLIN TECHNOLOGY P	ARTNERS OF NORTHEASTERN PEN	NSVI VANIA INC	1 ' '	23-2517422
		e organization is exempt under			
1		the organization's direct and indire			organization.
2				sgiractivities iiri art iv.	
3	Volunteer hours				
Par	t I-B Complete if the	e organization is exempt und	er section 501(c	c)(3).	•
1	Enter the amount of any	excise tax incurred by the organiza	ition under section	n 4955 ▶ \$	
2	Enter the amount of any	excise tax incurred by organization	managers under	section 4955 . ▶ \$)
3		ed a section 4955 tax, did it file For	m 4720 for this ye	ear?	Yes No
4a					Yes No
b	,				
_		e organization is exempt und			(c)(3).
1		expended by the filing organization			t
_	activities			> \$	
2		filing organization's funds contribution	-		
2	527 exempt function activity			▼.	
3		xpenditures. Add lines 1 and 2.			
4					West Films
-		file Form 1120-POL for this year?			Yes _ No
5	organization made paymor	es and employer identification num nts. For each organization listed, e	ider (EIN) of all se	ection 527 political organia	zations to which the filing
	the amount of political cor	ntributions received that were pron	niter the amount portly	delivered to a senarate n	zation s tunos. Also enter olitical organization, such
		fund or a political action committee			
	·			I	l
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's	(e) Amount of political contributions received and
				funds If none, enter -0-	promptly and directly
					delivered to a separate political organization If
					none, enter -0-
(1)					
,					
(2)					
<u>. </u>					
(3)					
(4)					
			·		
(5)					
					
(6)		}			

	ule C (Form 990 or 990-EZ) 2010 II-A Complete if the organizat section 501(h)).	ion is exempt i	under section 50	01(c)(3) and file	d Form 5768 (ele	Page 2 ection under
A C	Check ► ☐ if the filing organization l	pelongs to an at	filiated group			
	theck ▶ ☐ if the filing organization			rol" provisions a	apply.	
	Limits on Lo	bbying Expendit	ures		(a) Filing	(b) Affiliated
	(The term "expenditures"	means amounts	paid or incurred.)	organization's totals	group totals
1a	Total lobbying expenditures to influen	ce public opinion	(grass roots lobby	ring)	<u> </u>	
b						-
С	Total lobbying expenditures (add lines					
d	Other exempt purpose expenditures					
е	Total exempt purpose expenditures (a		d)			
f	Lobbying nontaxable amount. Ente					
	columns.		•			
	If the amount on line 1e, column (a) or (b)	is: The lobbying	nontaxable amoun	t is:	.8	3
	Not over \$500,000		nount on line 1e.		٠,	, ,
	Over \$500,000 but not over \$1,000,000	\$100,000 plus	15% of the excess	over \$500,000	,	Z, 5
	Over \$1,000,000 but not over \$1,500,000		10% of the excess		, ,	
	Over \$1,500,000 but not over \$17,000,000		5% of the excess o			
	Over \$17,000,000	\$1,000,000				
g	Grassroots nontaxable amount (enter	25% of line 1f)				
h	Subtract line 1g from line 1a If zero o	r less, enter -0-				
i	Subtract line 1f from line 1c. If zero or	less, enter -0-				
j	If there is an amount other than ze	ro on either line	1h or line 1i, did	I the organization	file Form 4720	
	reporting section 4911 tax for this year	ar?				Yes No
	(Some organizations that i	made a section 5	Period Under Sec i01(h) election do ctions for lines 2a	not have to com		е
	Lobbyi	ng Expenditures	During 4-Year A	veraging Period		
	Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a	Lobbying nontaxable amount					

Calendar year (or fiscal year beginning in)

(a) 2007
(b) 2008
(c) 2009
(d) 2010
(e) Total

2a Lobbying nontaxable amount
(150% of line 2a, column (e))

c Total lobbying expenditures

d Grassroots nontaxable amount
(150% of line 2d, column (e))

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2010

Part	II-B Complete if the organization is exempt under section 501(c)(3) and has NOT fi (election under section 501(h)).	iled	Form	1 5768	
		(a)			(b)
		Yes	No	An	nount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
а	Volunteers?		1	,	,
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	1		,, ·	,
С	Media advertisements?	<u> </u>	1		
d	Mailings to members, legislators, or the public?	-	1		
е	Publications, or published or broadcast statements?		1		
f	Grants to other organizations for lobbying purposes?		✓		
g	Direct contact with legislators, their staffs, government officials, or a legislative body?	1			43,834
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? . [✓		
i	Other activities? If "Yes," describe in Part IV		\		
j	Total. Add lines 1c through 1i		·		43,834
2 a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	I A K	<u> </u>
b	If "Yes," enter the amount of any tax incurred under section 4912				
C	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 .	12	ž 1.		
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?	/= \	L		<u> </u>
Part	III-A Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6).	(5), (or se	ction	
					Yes No
1	Were substantially all (90% or more) dues received nondeductible by members?			1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2	
3 Part	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3	
	Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, lines."	(5), (ne 3	is ar	ction iswere	ed
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts political expenses for which the section 527(f) tax was paid).	of			
а	Current year		2a		
b	Carryover from last year		2b		
C	Total		2c		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of		Ž.		
	excess does the organization agree to carryover to the reasonable estimate of nondeductible lobby	_			
_	and political expenditure next year?		4	_	
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Part	Supplemental Information lete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4; Part I-C, line 5; a	and P	art II-	R line	1. Also
	ete this part for any additional information		QI C II	D, III.O	77
Sched	ule C, Part II-B, Line 1 · Federal and State Legislative visits.				

SCHEDULE D (Form 990)

Supplemental Financial Statements

20**10**

Department of the Treasury Internal Revenue Service Name of the organization Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
 ► Attach to Form 990.
 ► See separate instructions.

Open to Public Inspection

Employer identification number BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds Total number at end of year 1 2 Aggregate contributions to (during year) Aggregate grants from (during year) . . . 3 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ☐ Yes ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area □ Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b С Number of conservation easements on a certified historic structure included in (a) Number of conservation easements included in (c) acquired after 8/17/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: **b** Assets included in Form 990, Part X

Schedule I	D (Form	990)	2010

Part	Organizations Maintaining	Collections of	Art, Histo	rical Treasures	, or Oth	er Similar As	sets (continued)
3	Using the organization's acquisition, collection items (check all that apply):	accession, and of	ther records	s, check any of the	ne follow	ng that are a s	significant use of its
а	☐ Public exhibition		d 🗀	Loan or excha	ınge prog	rams	
b	Scholarly research		е 🗆				
C	Preservation for future generation						
4	Provide a description of the organizat	tion's collections	and explain	how they further	the orga	nızatıon's exer	mpt purpose in Par
_	XIV						
5	During the year, did the organization	solicit or receive	donations	of art, historical t	reasures,	or other simil	
Dov	assets to be sold to raise funds rather						☐ Yes ☐ No
Par	line 9, or reported an amoun	nt on Form 990,	Part X, line	21.			
1a	Is the organization an agent, trustee, included on Form 990, Part X?			diary for contribu			ot ☐ Yes ☐ No
þ	If "Yes," explain the arrangement in Pa	art XIV and compl	lete the follo	wing table:			
						A	mount
С	Beginning balance				1c		
d	Additions during the year				1d		
е	Distributions during the year				1e		
f	Ending balance				1f		
2a	Did the organization include an amoun		art X, line 2	1?			☐ Yes ☐ No
	If "Yes," explain the arrangement in Pa						
Par	Endowment Funds. Comple						
4	Decree of the late	(a) Current year	(b) Prior	year (c) Two yea	rs back (d) Three years bac	k (e) Four years back
1a	Beginning of year balance				- *	1 0 2	4 13 2 4 7 2 7 2 7 2 7 2 7 2 7 2 7 2 7 2 7 2
b	Contributions		ļ			***************************************	
С	Net investment earnings, gains, and losses	•			12		
d	Grants or scholarships				- 1		
e	Other expenditures for facilities and		 -			d. Winds &	4 - 4 - 3 - 3 - 3 - 3 - 3 - 3 - 3 - 3 -
Ŭ	programs				,		
f	Administrative expenses		·		.*		ア () () () () () () () () () (
g	End of year balance				 `		
2	Provide the estimated percentage of t	he vear end halar	nce held as			* * * *	
a	Board designated or quasi-endowmer		%				
b	Permanent endowment ▶	%					
C	Term endowment ▶ %						
3a	Are there endowment funds not in the		he organiza	tion that are held	and adm	ninistered for th	ne
	organization by:	•	J				Yes No
	(i) unrelated organizations						3a(i)
	(ii) related organizations						3a(ii)
b	If "Yes" to 3a(II), are the related organi	zations listed as r	required on	Schedule R? .			3b
4	Describe in Part XIV the intended uses						<u> </u>
Part	VI Land, Buildings, and Equip	ment. See Forn	n 990, Par	t X, line 10.			
	Description of investment	(a) Cost or o		o) Cost or other basis (other)		ccumulated reciation	(d) Book value
1a	Land		0	0	~ .	. ,	0
b	Buildings		0	5,258,769		130,896	5,127,873
С	Leasehold improvements		0	7,959,608		1,661,904	6,297,704
d	Equipment		0	885,723		573,506	312,217
e	Other		0	9,620,015		0	9,620,015
Total.	Add lines 1a through 1e. (Column (d) n	nust equal Form 9	90, Part X,	column (B), line 1	0(c).)	▶	21,357,809

Part VII	Investments - Other Securities.	See Form 990, Part X, I	ine 12.	
(a	Description of security or category (including name of security)	(b) Book value	(c) Method of valu Cost or end-of-year ma	
(1) Financial		0		
	held equity interests	0		
(3) Other Pr	rivate debt and equity funds	2,497,646	End-of-Year Market Value	
(A)				
(B) (C)				<u> </u>
(D)				
(E)				
(F)				
(G)				
(H)				
(l)				
Total. (Column ((b) must equal Form 990, Part X, col. (B) line 12) ▶	2,497,646		
Part VIII	Investments—Program Related	I. See Form 990, Part X,	line 13.	
	(a) Description of investment type	(b) Book value	(c) Method of valu Cost or end-of-year ma	
(1) Capital	to early stage firms with equity investme	1,109,155	Cost	
(2)				
(3)				
(4)				
(5)				
<u>(6)</u> <u>(7)</u>				
(8)				
(9)				
(10)				
Total. (Column	(b) must equal Form 990, Part X, col. (B) line 13) ▶	1,109,155		, , ,
Part IX	Other Assets. See Form 990, Pa	rt X, line 15.		
) Description		(b) Book value
	aneous current assets			38,857
(2)				
(3)				
<u>(4)</u> _(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
	ımn (b) must equal Form 990, Part X, co		<u> ▶</u>	38,857
Part X	Other Liabilities. See Form 990,		· · · · · · · · · · · · · · · · · · ·	
1. (1) Fodoral	(a) Description of liability	(b) Amount	<u>~</u>	
	Income taxes	. 0	75/9	, t
	abilities ts held for others	840,429		* * /
	d payroll	261,683 120,107		:
(5)	a payron	120,107		, ,
(6)				*
(7)			1	, · · · ·
(8)				, ,
(9)]	
(10)				
(11)				- ^ '
	(b) must equal Form 990, Part X, col (B) line 25.) ►	1,222,219		
2. FIN 48 (A	SC 740) Footnote In Part XIV, provide	the text of the footnote to	the organization's financial statem	ents that reports the

organization's liability for uncertain tax positions under FIN 48 (ASC 740).

	e D (Form 990) 2010		Page 4
Par		ents	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	16,520,442
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	7,215,273
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	9,305,169
4	Net unrealized gains (losses) on investments	4	1,340,157
5	Donated services and use of facilities	5	0
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV.)	8	Q
9	Total adjustments (net). Add lines 4 through 8	9	1,340,157
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	10,645,326
Part		r Return	
1	Total revenue, gains, and other support per audited financial statements	1	17,860,599
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains on investments	7	
b	Donated services and use of facilities	o	
С	Recoveries of prior year grants	0	
d	Other (Describe in Part XIV.)	<u></u>	
е	Add lines 2a through 2d	2e	1,340,157
3	Subtract line 2e from line 1	3	16,520,442
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a	o	
b	Other (Describe in Part XIV.)	o l	
С	Add lines 4a and 4b	4c	C
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	16,520,442
Part	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	er Return	
1	Total expenses and losses per audited financial statements	1	7,215,273
2	Amounts included on line 1 but not on Form 990, Part IX, line 25.		
а	Donated services and use of facilities	o	
b	Prior year adjustments	o	
С	Other losses	<u></u>	
d	Other (Describe in Part XIV.)	<u> </u>	
е	Add lines 2a through 2d	2e	C
3	Subtract line 2e from line 1	3	7,215,273
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b	ا ا اه	
b	Other (Describe in Part XIV)	<u> </u>	
С	Add lines 4a and 4b	4c	C
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	7,215,273
Part	XIV Supplemental Information		
Part V any ad Sched excep	lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; , line 4; Part X, line 2; Part XI, line 8, Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also conditional information. Jule D, Part X, Line 2 - The Partners are exempt from federal income taxes under Section 501(c)(3) of the list for taxes on income from activities unrelated to their exempt purpose. The Partners use a threshold of milition and derecognition of tax positions taken or expected to be taken in a tax return. The Partners have one meeting the threshold for accrual in the year ended June 30, 2011	nplete this p iternal Rever nore-likely-th	oart to provide nue Code, an-not for

Schedule D (Form 990) 2010

SCHEDULE 1 (Form 990)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

2010

OMB No. 1545-0047

Open to Public Inspection

% (h) Purpose of grant Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II Employer identification number or assistance Ξ Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to ✓ Yes 23-2517422 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (g) Description of non-cash assistance Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. (f) Method of valuation (book, FMV, appraisal, other) Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. (d) Amount of cash (e) Amount of noncash assistance ▶ Attach to Form 990. grant BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC Enter total number of section 501(c)(3) and government organizations (c) IRC section if applicable the selection criteria used to award the grants or assistance? can be duplicated if additional space is needed. General Information on Grants and Assistance Enter total number of other organizations (b) EIN 1 (a) Name and address of organization (1) Sch I, Stmt 1 or government Department of the Treasury Internal Revenue Service Name of the organization Part I Part ~ 2 (12) ල (C) 9 <u>®</u> 5 € 5 6

Schedule I (Form 990) (2010)

Cat No 50055P

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

(f) Description of non-cash assistance Schedule I, Part I, Line 2 - Investments are provided to a select portfolio of client companies and community initiatives chosen as the best prospects for future growth and retention of Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. (e) Method of valuation (book, FMV, appraisal, other) (d) Amount of non-cash assistance (c) Amount of cash grant Part III can be duplicated if additional space is needed. (b) Number of recipients (a) Type of grant or assistance N က Ŋ 9

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC

23-2517422

Form Schedule I

Page 1

Line Number Part II

Description of Grants and Other Assistance to Governments and Organizations in the United States

		Amount of cash grant	Amount of non-cash assistance
Name and address	Keystone Potato	13,750	
	Hegins		
	Hegins, PA 17938		
EIN	02-0676701		
IRC code section			
Method of valuation	Other		
Description of non-			
cash assistance			
Purpose of grant	Business and Technical Assistance		
Name and address	L & H Signs	11,729	
	North 3rd Street		
	Reading, PA 19601		
EIN	23-2798502		
IRC code section			
Method of valuation	Other		
Description of non-			
cash assistance			
Purpose of grant	Business and Technical Assistance		
Name and address	Kraft Foods	50,000	
	Industrial Boulevard	·	
	Allentown, PA 18106		
EIN	36-3083155		
IRC code section			
Method of valuation	Other		
Description of non-			
cash assistance			
Purpose of grant	Business and Technical Assistance		
Name and address	Noble Biomaterials	13,650	
	Palm Street		
	Scranton, PA 18505		
EIN	24-0863175		
IRC code section			
Method of valuation	Other		
Description of non-			
cash assistance			
Purpose of grant	Business and Technical Assistance		
Name and address	Ward Manufacturing	50,000	
	Blossburg	30,000	
	Blossburg, PA 16912		
EIN	71-1042639		
IRC code section			
Method of valuation	Other		
Description of non-			
cash assistance			
Purpose of grant	Business and Technical Assistance		
Name and address	Reading Group	13,518	
	Reading	,,,,,,,,,	
	Reading, PA 19607		
EIN	20-3910505		
IRC code section			
Marks and a final section of	0.11		

Method of valuation Other

Schedule I, Part IV, Statement 1

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC

11,600

46,160

36,250

Description of noncash assistance

Purpose of grant Business and Technical Assistance

Name and address Ateeco

Ateeco 14,645
East Center Street

Shenandoah, PA 17976

EIN

23-1511813

IRC code section

cash assistance

Method of valuation Other Description of non-

Purpose of grant Business and Technical Assistance

- diperso of grant Dasiness and reciffical Assistance

Berwick, PA 18603 EIN 20-2872683

IRC code section

Method of valuation Other

Description of non-

Purpose of grant Business and Technical Assistance

Name and address Strong Industries

Point Twsp Drive

Northumberland, PA 17857

EIN 23-2796487

IRC code section

Method of valuation Other

Description of noncash assistance

Purpose of grant Business and Technical Assistance

Name and address Ashland Foundry 29,855

East Centre Street Ashland, PA 17921 27-1402653

IRC code section

EIN

Method of valuation Other

Description of noncash assistance

Purpose of grant Business and Technical Assistance

Name and address Dynalene 33,403

Coplay Road Whitehall, PA 18052

EIN 23-2935409

IRC code section

Method of valuation Other Description of non-

cash assistance

Purpose of grant Business and Technical Assistance

Name and address Hitachi Metals

Blossburg

Blossburg, PA 16912

EIN 25-1832075

IRC code section

Method of valuation Other

Description of noncash assistance

Schedule I, Part IV, Statement 1

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN

usiness and Technical Assistance lark Technology arveys Lane lilton, PA 17847	9,261	
arveys Lane	9,261	·
lilton, PA 17847		
3-2470502		
ther		
usiness and Technical Assistance		
MCOR	19,800	
chantz Road		
llentown, PA 18106		
ther		
usiness and Technical Assistance		
•	52,000	
J-2035518		
tner		
unman and Task and Association		
·		
thosGen	33,250	
lemonal Highway		
allas, PA 18612		
6-0359229		
ther		
usiness and Technical Assistance		
dyssey Land	30,320	
eemsville Road		
orthampton, PA 18067		
3-2033280		
ther		
usiness and Technical Assistance		
1	usiness and Technical Assistance MCOR chantz Road llentown, PA 18106 6-4126680 ther usiness and Technical Assistance urface Chemistry esearch Drive ethlehem, PA 18015 0-2035518 ther usiness and Technical Assistance thosGen emonal Highway allas, PA 18612 6-0359229 ther usiness and Technical Assistance dyssey Land eemsville Road orthampton, PA 18067 3-2033280 ther	usiness and Technical Assistance MCOR

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047 2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC

Employer identification number 23-2517422

Part	Questions Regarding Compensation				
				Yes	No
1a	990, Part VII, Section A, line 1a. Complete Part III to p	rovided any of the following to or for a person listed in Form provide any relevant information regarding these items.	``` *		lag i
	☐ First-class or charter travel	☐ Housing allowance or residence for personal use	1 1 2 2	3.3	· · · ,
	☐ Travel for companions	☐ Payments for business use of personal residence	, pt. 42%	سرج پر عبوبه	lge -
	Tax indemnification and gross-up payments	Health or social club dues or initiation fees	100	20.5	(``
	☐ Discretionary spending account	Personal services (e.g., maid, chauffeur, chef)		1	,
b	If any of the boxes on line 1a are checked, did t	the organization follow a written policy regarding payment	* }	اُوْ دُو	, ,
	or reimbursement or provision of all of the ex explain	rpenses described above? If "No," complete Part III to	1b		
2	Did the organization require substantiation prior to	o reimbursing or allowing expenses incurred by all officers,	···		
	directors, trustees, and the CEO/Executive Director	or, regarding the items checked in line 1a?	2		
		-	5	ζ.	
3	Indicate which, if any, of the following the organiza	ation uses to establish the compensation of the	30,43		48.5
	organization's CEO/Executive Director. Check all t	that apply.	18 ³⁰	آرِ ٿُي الله	100
	☐ Compensation committee	☐ Written employment contract		2°-4%	1. de
	Independent compensation consultant	✓ Compensation survey or study	17.		1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
	Form 990 of other organizations	✓ Approval by the board or compensation committee	;× ,	å	7.25 V
			· (***	() () () () () () () () () ()	238
4	During the year, did any person listed in Form 990 organization or a related organization:	, Part VII, Section A, line 1a, with respect to the filing	#1		
а	Receive a severance payment or change-of-control	ol payment from the organization or a related organization?	4a	i	7
b	Participate in, or receive payment from, a supplem		4b		1
С	Participate in, or receive payment from, an equity-		4c		7
		provide the applicable amounts for each item in Part III.	*******	1	18.01
	Only section 501(c)(3) and 501(c)(4) organization	ns must complete lines 5_9	4,3	* vig 201	1 2
5	For persons listed in Form 990, Part VII, Section A	line 1a. did the organization pay or accrue any	1,300,14	5d	30
	compensation contingent on the revenues of	, and tag and the enganization pay of about any	\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \	* 43	
а	The organization?		5a		
b	Any related organization?		5b		7
	If "Yes" to line 5a or 5b, describe in Part III.		3/1/N	2 **> . 3(1)	Sec.
6	For persons listed in Form 990, Part VII, Section A	line 1a, did the organization pay or accrue any	3434	3₹', • 5+	* .• * /
	compensation contingent on the net earnings of:	, who has and organization pay or account any	100	- K-445	4.
а	The organization?		6a	- 4 -23	7
b	Any related organization?		6b		7
	If "Yes" to line 6a or 6b, describe in Part III.		21. 347	~~3	1.12.5
7		on A, line 1a, did the organization provide any non-fixed	X	1_ Na	- 34
	payments not described in lines 5 and 6? If "Yes,"	describe in Part III	7		✓
8		paid or accrued pursuant to a contract that was subject	Ė		<u> </u>
		Regulations section 53.4958-4(a)(3)? If "Yes," describe	1		
	ın Part III	• • • • • • • • • • • • • • • • • • • •	8		✓
9	If "Yes" to line 8, did the organization also fol	llow the rebuttable presumption procedure described in			

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Part II For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)—(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

		(B) Breakdown of W	f W-2 and/or 1099-MISC compensation	C compensation	bee tecomosited (2)	i i	į	actesacomo (1)
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	(b) Nontaxable benefits	(E) Total of columns (B)(I)–(D)	reported in prior Form 990 or Form 990-EZ
R Chadwick Paul Jr	(3)	242,951	0	45,795	25,921	16,057	330,724	0
1	€	0		0	0	0	0	0
Joseph M Lane	(3)	121,538	0	23,932	16,029	1,077	168,570	0
2	(1)	0		0	0	0	0	0
Margaret F Plympton	(3)	0	0	0	0	0	0	0
3	€	255,010	0	17,940	25,921	6,587	305,458	0
Alan Snyder	9	0	0	0	0	0	0	0
4	(3)	130,066	0	3,951	14,690	6,805	155,512	0
Bruce Koel	€	0	0	0	0	0	0	0
5	(189,682	0	40,870	22,586	6,182	259,320	0
	8							
9	€							
	€							
7	€							
	9							
8	(ii)							
	()							
9	(E)							
	9							
10	€							
	(1)							
11	(E)							
	8						9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	
12	€							
	8				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
13	€							
	(3)							
14	(ii)							
	()							
15	€							
	8				9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9			
16	(E)							

Schedule J (Form 990) 2010

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Page	
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2	
90) 201	

Schedule J (Form 990) 2010 Part III Supplemental Information	Page 3
Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.	rt for
	•
	:
Schedule J (Form 990) 2010	2010

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

2010

OMB No 1545-0047

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Name of the organization

Employer Identification number

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC.

23.2517422

THE PERIOD OF TH	23-2311422
Form 990, Part I, Line 13 - The decrease in grants paid is due to the US Department of Labor WIRED gr	ant which ended in tax year 2009.
Form 990, Part III, Line 3 - The US Department of Labor WIRED grant ended in tax year 2009.	
Form 990, Part V, Line 1a - Lehigh University is the paymaster and files the appropriate wage and tax s	statements. There are 31 employees
at Ben Franklin Technology Partners of NEPA.	
Form 990, Part V, Line 2a - Lehigh University is the paymaster and files the appropriate wage and tax sat Ben Franklin Technology Partners of NEPA.	statements. There are 31 employees
Form 990, Part V, Line 2b - Lehigh University has filed all federal employment tax returns.	
Form 990, Part VI, Section A, Line 7b · Lehigh University is the Corporate Member.	
Form 990, Part VI, Section B, Line 11a - The 990 return is prepared by the Chief Financial Officer and re of the 990 return is sent to the Board of Directors for review and comment prior to submission.	eviewed by a paid preparer. A copy
Form 990, Part VI, Section B, Line 12c - Conflict of Interest forms are annually sent to all staff and boat the Chief Executive Officer and the Chief Financial Officer. At the June Board meeting, the Board of Diboard and staff members.	
Form 990, Part VI, Section B, Line 15 - A third party consultant is contracted to assist in the compensa	
officers and key employees are approved by the independent Executive Committee of the board. Salar returns are reviewed at that time. Non-officers and non-key employees are approved by the Chairman	
Form 990, Part VI, Section C, Line 19 - Forms 990 and 1023 are available upon request.	
Form 990, Part XI, Line 5 - Unrealized gains on investments.	

Schedule O, Statement 1

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC

23-2517422

Form 990

Page 1

Line Number Part I Line 1

Activity Or Mission Description

Description

technology leader, we leverage our credibility and distinctiveness to promote high-value business growth and economic development

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► See separate instructions. ▶ Attach to Form 990.

Ö	
80	

OMB No. 1545-0047

Open to Public Inspection Employer identification number

23-2517422

Identification of Disregarded Entities (Complete of the organization answered "Yes" to Form 990, Part IV, line 33.) BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN PENNSYLVANIA INC Partl

(a) Name, address, and EIN of disregarded entity	(b) Primary activity		(c) Legal domicile (state or foreign country)	(d) Total income	End-o	(e) End-of-year assets	(f) Direct controlling entity	rolling /
(1)								
(2)								
(6)								
(4)								
(5)								
(9)								
Part II Identification of Related Tax-Exempt Organizations (Complete one or more related tax-exempt organizations during the tax year.)	(Complete if the tax year.)	inizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had s during the tax year.)	answered "Y	es" to Form 99	0, Part IV	, line 34 beca	use it ha	ק
(a) Name, address, and EIN of related organization P	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) te Exempt Code section	Public ch (if sectio	(e) narity status in 501(c)(3))	(f) Direct controlling entity		(9) Section 512(b)(13) controlled entity?
							Yes	8 N
(1) Lehigh University (24-0795445) 27 Memorial Drive West Bethlehem PA 18015	sity	PA	501 (c)(3)	170(b)(1)(A)(ii)	4)(ii)	N/A		>
34)	Manufacturing traini	РА	501 (c)(3)	170(b)(1)(A)(vı)	4)(vi)	Lehigh University	>	
(3)								
(4)								
(5)								
(9)								
(2)								
For Paperwork Reduction Act Notice, see the Instructions for Form 990.		Ca	Cat No 50135Y	•		Schedule R (Form 990) 2010	R (Form 9	90) 2010

(k) Percentage (h) Percentage ownership ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) (j) General or managing partner? ŝ (9) Share of end-of-year assets Yes (i)
Code V—UBI
amount in box 20 of
Schedule K-1
(Form 1065) (f) Share of total income (h)
Disproportionate
allocations? ŝ Yes (e)
Type of entity
(C corp, S corp,
or trust) (g) Share of end-of-year (d)
Direct controlling
entity (f) Share of total income (c)
Legal domicile
(state or
foreign country) (e)
Predominant
income (related,
unrelated,
excluded from
tax under
sections 512-514) (b) Primary activity (d)

| Direct controlling | entity (c) Legal domicile (state or foreign country) (a) Name, address, and EIN of related organization Primary activity **@** Name, address, and EIN (4) related organization € Part III Part IV € 9 Ε 9 2 ල 8 ල <u>છ</u> Ξ 9 E E

Schedule R (Form 990) 2010

shedule Part	PR (Form 990) 2010 Transactions With Related Organizations (Complete of the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36
-----------------	--

0					L	.
Note. Complete line 1 i					Yes	ဍ
1 During the tax yea	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	ated organizations listec	l in Parts II–IV?			\cdot
	Receipt of (I) interest (II) annuities (III) royalties or (IV) rent from a controlled entity			1a	>	\
b Gift, grant, or capi	Gift, grant, or capital contribution to other organization(s)			-1b	_	>
c Gift, grant, or capi	Gift, grant, or capital contribution from other organization(s)		•	10	`	>
d loans or loan	Dane or Joan augmented to or for other organization(s)			7		.
	יייי ייי ייי ייי ייי יייי יייי (פּ) ויין סנוופן סנופן סנופן איני יייי יייי יייי יייי יייי יייי			<u>-</u>	>	<u>،</u>
e Loans or loan gua	Loans or loan guarantees by other organization(s)	· · · · · · ·		- 1e	<u> </u>	>
f Sale of assets to c	Sale of assets to other organization(s)	•		=]_
g Purchase of asset	Purchase of assets from other ordanization(s)		•	10		
		•		n 4		
				• [·	^	<u>,</u> ,
Lease of facilities,	equipment, or other assets to other organization(s)			;=	>	إ
					-	1
J Lease of facilities,	Lease of racilities, equipment, or other assets from other organization(s)			- j	_	
k Performance of se	Performance of services or membership or fundraising solicitations for other organization(s)			¥	>	
I Performance of se	Performance of services or membership or fundraising solicitations by other organization(s)			=	>	_
m Sharing of facilities	Sharing of facilities, equipment, mailing lists, or other assets			E	>	_
n Sharing of paid en	Sharing of paid employees		•	Ę		
• Reimbursement pa	Reimbursement paid to other organization for expenses			-	<u> </u>	
	Reimbursement paid by other organization for expenses		•	-		
					•	
	Other transfer of each or proporty to other erregisation(c)			1	<u>'</u>	
office transfer of the	as it of property to direct organization(s)			≥ ,	> `	
	Other transfer of cash of property from other organization(s)			- 1r	>	
2 If the answer to an	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.	line, including covered	relationships and tran	saction thre	sholds.	إ
	(a) Name of other organization	(b) Transaction	(c) Amount involved	(d) Method of determining) letermining	6
See Schedule R. Part VII. Statement 1	II. Statement 1	(i. p) odf				-
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(9)						
			Sche	Schedule R (Form 990) 2010	1 990) 201	유

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) (b) (c) (d) (d) (e) Name, address, and EIN of entity Primary activity Legal domicile Are all partners Share	(b) Primary activity	(c) Legal domicile	(d) Are all partners	(e) Share of	(f) Disproportionate		(h) General or
			section 501(c)(3) organizations?		allocations?	amount in box 20 of Schedule K-1 (Form 1065)	managing partner?
			Yes No		Yes No		Yes No
(1)			-				
(2)							
(3)							
(4)							
(5)							
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(15)							
(16)			1				
						Schedule R (Form 990) 2010	rm 990) 2010

Schedule R (Form 990) 2010 Page								
Part·VII	Supplemental Information Complete this part to provide additional information for responses to questions on Schedule R (see instructions).							
								
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Schedule R, Part VII, Statement 1

BEN FRANKLIN TECHNOLOGY PARTNERS OF NORTHEASTERN

PENNSYLVANIA INC 23-2517422

Form Schedule R

Page 3

Line Number Part V Line 2

Description of Covered Relationships and Transaction Thresholds

Amount involved Name Manufacturers Resource Center 32,640 Transaction type Method of determining amount involved Actual expense reimbursement

Form	8868 (Re	v 1-2011)					Page 2		
• If	you are	filing for an Additional (Not Automatic) 3-M	onth Exten	sion, complete only Part II and check	k this box		▶X		
		complete Part II if you have already been gra							
• <u>If</u>	you are	filing for an Automatic 3-Month Extension,	complete d	niv Part I (on page 1)					
Par	t II	Additional (Not Automatic) 3-Month E	ctension o	of Time. Only file the original (no c	opies need	ed).			
Тур	e or						dentification number		
prin	t					-2517422			
File by		Number, street, and room or suite no. If a P.O. box, see instructions.							
extended due date for 125 GOODMAN DRIVE									
filing y	your	City, town or post office, state, and ZIP code. For a foreign address, see instructions							
return instru		BETHLEHEM, PA 18015-3715							
Ente	r the Re	eturn code for the return that this application	is for (file a	a separate application for each return)			01		
Application			Return	Application			Return		
Is For		Code	ls For			Code			
Forn	n 990		01	, and a second	1 8 1 1 1	3 4	1		
Form	990-B	L	02	Form 1041-A			08		
Form 990-EZ		03	Form 4720			09			
Form 990-PF			04	Form 5227			10		
Form	1 990-T	(sec 401(a) or 408(a) trust)	05	Form 6069			11		
Form 990-T (trust other than above)		06	Form 8870			12			
STO	P! Do n	ot complete Part II if you were not already	granted ar	automatic 3-month extension on a	previously f	led For	m 8868.		
		s are in the care of KATHY ANN MINE							
Te	elephon	e No. ▶ 610 758-5230		FAX No. ▶					
• If	the orga	anization does not have an office or place of	 business ir	the United States, check this box			▶ 🔲		
		or a Group Return, enter the organization's fo					his is		
for ti	he whol	e group, check this box ▶ 🔲 . !	f it is for pa	art of the group, check this box	▶	and at	tach a		
list w	rith the	names and EINs of all members the extensio	n is for.						
4	I reque	est an additional 3-month extension of time u	ntil	05/15,2	0 12 .				
5	For cal	lendar year, or other tax year beginn	ing	07/01, 20_10 , and ending	06	/30	. 20 <u>11</u> .		
6	If the to	ax year entered in line 5 is for less than 12 m	onths, che	ck reason: Initial return	Final return				
		hange in accounting period							
7		n detail why you need the extension ADDIT							
	INFOR	MATION TO FILE A COMPLETE AND	ACCUR	ATE RETURN.					
				······································					
	16 11 1				 				
8a		application is for Form 990-BL, 990-PF, 99	30-T, 4720	, or 6069, enter the tentative tax,			^		
		undable credits. See instructions.			8a		0.		
þ	If this	application is for Form 990-PF, 990-T, ted tax payments made Include any pr	4720, or	6069, enter any refundable cre	dits and				
			ior year c	overpayment allowed as a credit			0		
		t paid previously with Form 8868.			86	\$	0.		
C		e Due. Subtract line 8b from line 8a. Include		ent with this form, if required, by usir			0		
	(Electr	onic Federal Tax Payment System) See instru			80	<u> </u>	0.		
		Sigr s of perjury, I declare that I have examined this form, t, and complete, and that I am authorized to prepare this fo	including acc	d Verification companying schedules and statements, and to	the best of my	knowle	dge and belief,		
		A MAR	•	Title ▶ TAX DIRECTOR	Date ▶ 0	2/10	/2012		
Signal	ture 🕨			HIM PINE DINECTOR			(Rev 1-2011)		
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