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DLN: 93493136029732

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

B Ch		2010 calendar year, or tax year	beginning 07-01-2010 and ending 06-30-20:							
	eck ıf ap	pplicable C Name of organization SOLES4SOULS INC		D	Employer	identification number				
Add	dress ch	nange			20-4023	482				
— Na	me char	Doing Business As nge		E	Telephone	e number				
– _{Ind}	tıal retur	m Number and street (or P.O.	box if mail is not delivered to street address)	Room/suite	(615)39	1-5723				
– Tei	rmınated	310 MADTINGALE DOTAE	Sex ii maii is net dem sied to street dadress,	Integral, Saine	(013)39	1-3723				
– _{Am}	nended r	return Cıty or town, state or coun	try, and ZIP + 4	G	Gross recei	pts \$ 66,496,100				
_		OLD HICKORY, TN 37138								
, .b.	pileacion	F Name and addres	a of nymounal officer							
		KEVIN GOUGHARY	s of principal officer	H(a) Is this a group	o return for affi	liates? Yes Vo				
		319 MARTINGALE D		H(b) Are all affilia	ates included	d?				
		OLD HICKORY,TN	3/138	If "No," a	ttach a lis	st (see instructions)				
r Ta	ıx-exem	npt status	() ◀ (insert no)	H(c) Group ex	emption r	number 🟲				
			() (() () () () () () () () (-						
ı w	ebsite	e: ► WWW SOLES4SOULS ORG		<u> </u>						
		ganization 🔽 Corporation 🦳 Trust 🦳 A	Association Other 🕨	L Year of formation	on 2006	M State of legal domicile AL				
Pa	rt I	Summary								
			s mission or most significant activities							
			HE DONATION OF FOOTWEAR FROM THE WEAR TO PEOPLE IN NEED IN THE U.S. AN		AND THE	GENERAL PUBLIC				
Governance	-	AND DISTRIBUTES THE TOOT!	VEAR TO TESTEE IN NEED IN THE 0 3 AN	D GEODALET						
<u> </u>	-									
<u> </u>	-									
9	2 (Check this box 🛏 if the organiz	ation discontinued its operations or disposed	of more than 25%	of its net	assets				
	3 1	Number of voting members of the	governing body (Part VI, line 1a)	•	3	7				
<u> </u>	4 1	Number of independent voting me	embers of the governing body (Part VI, line 1 $\mathfrak k$)	4	6				
Ĕ	5 1	Total number of individuals emplo	oyed in calendar year 2010 (Part V, line 2a)		5	56				
Activities &	6 1	Total number of volunteers (estin	nate if necessary)		6	5,000				
-	7a ⊺	Total unrelated business revenue	from Part VIII, column (C), line 12		7a	0				
	b l	Net unrelated business taxable ir	ncome from Form 990-T, line 34		7b	0				
				Prior Yea	ar	Current Year				
_	8	Contributions and grants (Part	VIII, line 1h)	73,	547,614	62,016,593				
Ravenue	9	Program service revenue (Part	ram service revenue (Part VIII, line 2g)							
950	10	Investment income (Part VIII,	stment income (Part VIII, column (A), lines 3, 4, and 7d)							
立	11	O. I. V.T.T. I	revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) -139,639							
		Other revenue (Part VIII, colu								
	12	Total revenue—add lines 8 thro	ough 11 (must equal Part VIII, column (A), lii	ne	308 240	65 477 789				
		Total revenue—add lines 8 thro	<u> </u>	ne 76,	308,240	65,477,789				
	13	Total revenue—add lines 8 thro 12)	ıd (Part IX, column (A), lines 1–3)	ne 76,	627,937	65,451,686				
	13 14	Total revenue—add lines 8 thro 12)	id (Part IX, column (A), lines 1–3)	ne 76,						
\$	13	Total revenue—add lines 8 thro 12)	ıd (Part IX, column (A), lines 1–3)	76, 60,	627,937	65,451,686				
enses	13 14	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1–3)	76, 60,	627,937	65,451,686 0				
Sapenses	13 14 15	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3) (Part IX, column (A), line 4) employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e)	76, 60,	627,937 0 276,056	65,451,686 0 2,849,705				
Expenses	13 14 15 16a	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3) (Part IX, column (A), line 4) employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e)	76, 60,	627,937 0 276,056	65,451,686 0 2,849,705				
Expenses	13 14 15 16a b	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3) (Part IX, column (A), line 4) employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) • 1,010,548	2, 3,	627,937 0 276,056	65,451,686 0 2,849,705				
	13 14 15 16a b	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3) (Part IX, column (A), line 4) employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 nn (A), lines 11a-11d, 11f-24f)	2, 3, 66,	0 276,056 0 147,714	65,451,686 0 2,849,705 0 3,560,083				
	13 14 15 16a b 17 18	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 nn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25)	76, 60, 2, 3, 66, 10, Beginning of	0 276,056 0 147,714 051,707 256,533	65,451,686 0 2,849,705 0 3,560,083 71,861,474				
	13 14 15 16a b 17 18 19	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12	2, 3, 66, 10, Beginning of Year	0 276,056 0 147,714 051,707 256,533 Current	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year				
	13 14 15 16a b 17 18 19	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 nn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12	3, 66, 10, Beginning of Year 19,	0 276,056 0 147,714 051,707 256,533 Current	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567				
	13 14 15 16a b 17 18 19	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) plumn (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12)	3, 66, 10, Beginning of Year 19,	0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459				
Not Assets of Fund Balances	13 14 15 16a b 17 18 19	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 nn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12	3, 66, 10, Beginning of Year 19,	0 276,056 0 147,714 051,707 256,533 Current	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567				
Net Assets of Fund Balances	13 14 15 16a b 17 18 19 20 21 22	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e). column (D), line 25) 1,010,548 nn (A), lines 11a-11d, 11f-24f). 17 (must equal Part IX, column (A), line 25) act line 18 from line 12	3, 66, 10, Beginning of Year 19, 1,	0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
Net Assets of Pund Balances	13 14 15 16a b 17 18 19 20 21 22 rt III	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) plumn (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12)	3, 66, 10, Beginning of Year 19, 17,	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
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Net Assets of Tuon Balances	13 14 15 16a b 17 18 19 20 21 22 rt III	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12 ubtract line 21 from line 20 examined this return, including accompanying accompany	3, 66, 10, Beginning of Year 19, 17,	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
Not Assets of Tund Managers	13 14 15 16a b 17 18 19 20 21 22 rt III rr penalitedge alledge.	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12 ubtract line 21 from line 20 examined this return, including accompanying accompany	3, 66, 10, Beginning of Year 19, 1, 17, schedules and statemer) is based on all in	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
Met Assets of London Met Asset	13 14 15 16a b 17 18 19 20 21 22 TIII r penaliledge alledge.	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12 ubtract line 21 from line 20 examined this return, including accompanying accompany	3, 66, 10, Beginning of Year 19, 17, 17, schedules and statemer) is based on all in	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
Met Assets of London Met Asset	13 14 15 16a b 17 18 19 20 21 22 TIII r penaliledge alledge.	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1-3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 mn (A), lines 11a-11d, 11f-24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12 ubtract line 21 from line 20 examined this return, including accompanying accompany	3, 66, 10, Beginning of Year 19, 1, 17, schedules and statemer) is based on all in	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
Met Assets of London Met Asset	13 14 15 16a b 17 18 19 20 21 22 rt III re penal redge a	Total revenue—add lines 8 through 12)	id (Part IX, column (A), lines 1–3). (Part IX, column (A), line 4). employee benefits (Part IX, column (A), lines Part IX, column (A), line 11e) column (D), line 25) 1,010,548 mn (A), lines 11a–11d, 11f–24f) 17 (must equal Part IX, column (A), line 25) act line 18 from line 12 buttract line 21 from line 20 ce examined this return, including accompanying complete. Declaration of preparer (other than office)	3, 66, 10, Beginning of Year 19, 1, 17, schedules and statemer) is based on all in	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793 ments, and formation	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108 to the best of my of which preparer has any				
Net Assets of Change and Balances Fund Balances	13 14 15 16a b 17 18 19 20 21 22 rt III re penal redge a	Total revenue—add lines 8 through 12)	Id (Part IX, column (A), lines 1–3). (Part IX, column (A), line 4). (Part IX, column (A), line 4). (Part IX, column (A), line 11e). (Part IX, column (A), lines 11e). (Part IX, column (A), l	76, 60, 2, 3, 66, 10, Beginning of Year 19, 17, 17, schedules and statemer) is based on all in 2012-0 Date Chec	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108				
Dispersion Paramones of Paramon	13 14 15 16a b 17 18 19 20 21 22 11 22 11 er penaliedge a eledge.	Total revenue—add lines 8 through 12)	Id (Part IX, column (A), lines 1–3). (Part IX, column (A), line 4). (Part IX, column (A), line 4). (Part IX, column (A), line 11e). (Part IX, column (A), lines 11e). (Part IX, column (A), l	76, 60, 2, 3, 66, 10, Beginning of Year 19, 1, 17, 17, schedules and statemer) is based on all in	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793 ments, and formation 5-14	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108 to the best of my of which preparer has any				
Paid Balances Paid Balances Paid Balances	13 14 15 16a b 17 18 19 20 21 22 rt III r penal ledge a riedge.	Total revenue—add lines 8 through 12)	Id (Part IX, column (A), lines 1–3). (Part IX, column (A), line 4). (Part IX, column (A), line 4). (Part IX, column (A), line 11e) (Part IX, column (A), line 11e) (Part IX, column (A), line 11e) (Part IX, column (A), lines 11e) (Part IX, column (A), l	76, 60, 2, 3, 66, 10, Beginning of Year 19, 1, 17, 17, schedules and statemer) is based on all in	627,937 0 276,056 0 147,714 051,707 256,533 Current 370,838 844,045 526,793 ments, and formation 5-14	65,451,686 0 2,849,705 0 3,560,083 71,861,474 -6,383,685 End of Year 16,293,567 5,150,459 11,143,108 to the best of my of which preparer has any				

May the IRS discuss this return with the preparer shown above? (see instructions)

FUIII	Page 2
Par	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission
	ES4SOULS FACILITATES THE DONATION OF FOOTWEAR FROM THE SHOE INDUSTRY AND THE GENERAL PUBLIC AND FRIBUTES THE FOOTWEAR TO PEOPLE IN NEED IN THE U.S. AND GLOBALLY
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section $501(c)(3)$ and $501(c)(4)$ organizations and section $4947(a)(1)$ trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported
4a	(Code) (Expenses \$ 41,297,168 including grants of \$ 38,711,112) (Revenue \$ 2,154,071)
	SOLES4SOULS COLLECTS SHOES FROM THE FOOTWEAR INDUSTRY, INCLUDING MANUFACTURING, WHOLESALE AND RETAIL ORIENTED COMPANIES THESE DONATIONS WILL INCLUDE FIRST-QUALITY NEW SHOES, SHOES WITH MINOR DEFECTS, AND CUSTOMER RETURNS S4S ALSO COLLECTS SHOE DONATIONS FROM THE GENERAL PUBLIC THROUGH SHOE DRIVES HOSTED BY INDIVIDUALS, CIVIC GROUPS, SCHOOLS, CHURCHES, AND RETAIL BUSINESSES THROUGH OUR EXTENSIVE NETWORK OF QUALIFIED CHARITABLE PARTNERS, AS WELL AS THROUGH OUR TRAVEL4SOULS VOLUNTEER PROGRAM, NEW SHOES ARE DISTRIBUTED TO PEOPLE IN NEED BOTH IN THE U S AND INTERNATIONALLY SUFFERING FROM CONDITIONS OF ABJECT POVERTY OR THE EFFECTS OF NATURAL DISASTERS USED SHOES ARE GRADED AND UTILIZED IN SUPPORT OF MICROENTERPRISE INITIATIVES IN DEVELOPING NATIONS, SUCH AS TANZANIA, TOGO, BOLIVIA, MOLDOVA, AND HAITI THESE SHOES WILL PROVIDE A LIVELIHOOD FOR MANY IMPOVERISHED FAMILIES, SPURRING LOCAL DEVELOPMENT AS WELL AS PROVIDING ACCESS TO LOW-COST FOOTWEAR IN AREAS WHERE THERE MAY BE NO ALTERNATIVES
4b	(Code) (Expenses \$ 20,036,777 including grants of \$ 18,782,061) (Revenue \$ 1,045,123)
-	CLOTHES4SOULS, A PROJECT OF SOLES4SOULS, RECEIVES DONATIONS OF CLOTHING AND ACCESSORIES FROM THE APPAREL INDUSTRY THESE DONATIONS WILL INCLUDE NEW CLOTHING FROM FIRST-QUALITY INVENTORIES, CUSTOMER RETURNS, DEFECTIVE PRODUCTS, AND ITEMS WITH COSMETIC DEFICIENCIES SIMILAR TO THE UTILIZATION OF FOOTWEAR, NEW CLOTHING IS DISTRIBUTED IN CRISIS RELIEF SITUATIONS, AND CLOTHING EITHER DAMAGED OR IN NEED OF REPAIR IS USED IN SUPPORT OF MICROENTERPRISE INITIATIVES IN DEVELOPING NATIONS AS WITH FOOTWEAR, THIS SUSTAINABLE EFFORT ULTIMATELY PROVIDES AN EFFICIENT CONTRIBUTION TOWARD THE ERADICATION OF THE CIRCLE OF POVERTY IN THESE DISTRESSED AREAS WITH LITTLE OPPORTUNITY
4 c	(Code) (Expenses \$ 8,490,173 including grants of \$ 7,958,513) (Revenue \$ 442,850)
	HOPE4SOULS IS ALSO A PROJECT OF SOLES4SOULS AND SUPPLEMENTS CRISIS RELIEF DISTRIBUTIONS THROUGH THE ACQUISITION OF OTHER SUITABLE, DONATED NEW PRODUCTS ITEMS DISTRIBUTED THROUGH THIS PROJECT HAVE INCLUDED BOOKS AND TOYS FOR CHILDREN, DVD'S, MEDICAL EQUIPMENT AND SUPPLIES, WATER, AND FOOD THESE DONATIONS HAVE BEEN PROVIDED BY INDUSTRIAL DONORS AS WELL AS OTHER NON-GOVERNMENTAL ORGANIZATIONS
4d	Other program services (Describe in Schedule O)
	(Expenses \$ including grants of \$) (Revenue \$)
4e	Total program service expenses►\$ 69,824,118

Part TV	Checklist	of Re	auired	Schedules
	CHECKHIST	OI KE	uun eu	Scriedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 😼	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part 1	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? <i>If</i> " <i>Yes</i> ," <i>complete Schedule D, Part V</i>	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		No
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV .	16	Yes	
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			_
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Νo
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 \Box Yes \Box No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	
		F	orm 990	(2010)

Form	990 (2010)			Page !
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response to any question in this Part V	•	<u></u>	1
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 38			
ь	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	_		
	1b 0	1		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			
_		2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		No
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial	4a		No
b	account)?			140
	If "Yes," enter the name of the foreign country 🕨			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	_		
c-		5c		N. a
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
_	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).	7-		N. a
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7 c		No
a	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
_	contract?	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as	7f		No
y	required?	7g		Νo
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Form 1098-C?	7h		No
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a	-		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	-		
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them)	-		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
13	year Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
	Is the organization licensed to issue qualified health plans in more than one state?			
4	Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states			
	ın which the organization is licensed to issue qualified health plans	1		
С	Enter the amount of reserves on hand 13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O								

_Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the and of the tax			
Id	Enter the number of voting members of the governing body at the end of the tax year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Does the organization have members or stockholders?	6		No
7a	7a		No	
ь	governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
ь	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			
	venue Code.)			
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?		.,	
		11a	Yes	
Ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure	_00		
	List the States with which a copy of this Form 990 is required to be filed▶TN			

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available.

Own website Another's website V Upon request

- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization FIM DEATS

319 MARTINGALE DRIVE OLD HICKORY, TN 37138

(615) 391-5723

<u>Part VIII</u> Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organiz	atıon nor any re	lated or	ganı	zatio	n cc	mpen	sate	d any current office	er, director, or trust	ee
(A) Name and Title	(B) Average hours	(C) Position (check all that apply)						(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(1) TOM OZBURN CHAIRMAN	1 00	х						0	0	0
(2) MARION WILSON JR DIRECTOR	1 00	х						0	0	0
(3) PAUL WILSON DIRECTOR	1 00	х						0	0	0
(4) CONNIE ELDER DIRECTOR	1 00	х						0	0	0
(5) DR LENORD HORWITZ DIRECTOR	1 00	х						0	0	0
(6) JENNY DYER DIRECTOR	1 00	х						0	0	0
(7) WAYNE ELSEY DIRECTOR/CEO	40 00	х		х				514,362	0	16,500
(8) KEVIN GOUGHARY COO/CFO	40 00			х				192,725	0	11,770
(9) DAVID GRABEN EXEC VP	40 00			х				174,150	0	6,765
(10) TODD MCKEE GENERAL COUNSEL/CAO	40 00			х				167,019	0	8,563
(11) KEITH WOODLEY CHIEF DEVELOPMENT OFFICER	40 00			х				161,725	0	9,469

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per		(tion that a			II		(D) Reportable compensation from the	(E) Reportable compensation from related	- 1	(F) Estima amount o compens	ated fother
		week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)		from from frantzat rganizat relat organiza	the ion and ed
											+		
											+		
											+		
											+		
1b	Sub-Total						· ·	_			+		
c d								-	1,209,981	C	,		53,067
2	Total number of individuals (inc \$100,000 in reportable compe	ludıng but not lır	nıted to	thos	e lıs) who	received more tha	an			
												Yes	No
3	Did the organization list any for on line 1a? <i>If</i> "Yes," complete So						mploy •	ee, o •	r highest compens	ated employee	3		No
4	For any individual listed on line organization and related organiz												
	ındıvıdual			•	•	•		•			4	Yes	
5	Did any person listed on line 1a services rendered to the organi									or individual for •	5		No
Se	ction B. Independent Cor	itractors											
1	Complete this table for your five \$100,000 of compensation from			ındep	end	ent d	contra	ctors	that received mor	e than			
	Na	(A) me and business ad	dress						Desc	(B) ription of services		(C Comper	
											\perp		
	Fotal number of independent con \$100,000 in compensation from			ot lir	nıte	d to	those	liste	d above) who recei	ved more than			

Form 99	-	Statement of Revenue				Pa	age 9
	,,,,,	Statement of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	excluded from tax under sections 512, 513, or
Contributions, gifts, grants and other similar amounts	b c d e f	Federated campaigns 1a Membership dues 1b Fundraising events 1c Related organizations 1d Government grants (contributions) 1e All other contributions, gifts, grants, and similar amounts not included above Noncash contributions included in lines 1a-1f \$ Total. Add lines 1a-1f	1,273,165 60,743,428 59,845,420	62,016,593			514
Program Service Revenue	b c d e f	MICRO-ENTERPRISE PROGR INTL VOLUNTEER TRAVEL All other program service revenue Total. Add lines 2a-2f	900099 900099		3,225,226 362,038		
	4 5 6a b	Investment income (including dividends, interest and other similar amounts)	(II) Personal	14,785			14,78
	7a b c d 8a b	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss) O Net gain or (loss) Gross income from fundraising events (not including \$	0 195,633	-195,633			-195,63
	b c 10a b c d e e	Less direct expenses	Business Code 900099 900099	17,917 17,520 17,043 2,300 54,780	17,520 17,043 2,300		
	12	Total revenue. See Instructions ▶		65,477,789	3,642,044	0 orm 990 (2	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

A	Section 501(c)(3) and 501(c)(4) organizations mus Il other organizations must complete column (A) but are not required to c	-		(D)	
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	21,483,303	21,483,303		<u> </u>
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	22,538,515	22,538,515		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	21,429,868	21,429,868		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,343,152	670,580	510,530	162,042
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	1,130,016	894,891	133,908	101,217
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	107,821	68,249	11,477	28,095
9	Other employee benefits	106,648	67,506	11,352	27,790
10	Payroll taxes	162,068	102,586	17,252	42,230
а	Fees for services (non-employees) Management				
b	Legal	37,688	37,688		
c	Accounting	87,938		87,938	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				_
f	Investment management fees				
g	Other	446,113	379,299	45,005	21,809
12	Advertising and promotion	670,160	631,351		38,809
13	Office expenses	284,590	228,827	17,084	38,679
14	Information technology				
15	Royalties				
16	Occupancy	177,412	134,103	25,985	17,324
17	Travel	450,518	419,330	15,594	15,594
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				· · ·
19	Conferences, conventions, and meetings				
20	Interest	66,974	47,432	13,218	6,324
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	118,826	89,119	17,824	11,883
23	Insurance	69,746	52,309	10,462	6,975
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	OTHER DISTRIBUTION COST	332,336	332,336	0	0
b	DIRECT MAIL EXPENSE	291,302	0	0	291,302
c	CONTRACT LABOR	227,239	73,941	46,033	107,265
d	EVENTS	139,595	51,031	0	88,564
e	MISCELLANEOUS EXP	78,472	20,392	58,027	53
f	All other expenses	81,174	71,462	5,119	4,593
25	Total functional expenses. Add lines 1 through 24f	71,861,474	69,824,118	1,026,808	1,010,548
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				m 990 (2010)

Pa	rt X	Balance Sheet							
					(A) Beginning of year		(B) End of year		
	1	Cash—non-interest-bearing			19,013	1	76,633		
	2	Savings and temporary cash investments	Savings and temporary cash investments						
	3	Pledges and grants receivable, net			3				
	4	Accounts receivable, net			11,436	4	8,597		
	5	Receivables from current and former officers, directors, trustees highest compensated employees Complete Part II of	, key e	employees, and					
		Schedule L				5			
	6	Receivables from other disqualified persons (as defined under sepersons described in section $4958(c)(3)(B)$, and contributing er sponsoring organizations of section $501(c)(9)$ voluntary employ organizations (see instructions)	nploye	rs, and					
- 5		Schedule L				6			
ssets	7	Notes and loans receivable, net				7			
₹	8	Inventories for sale or use			13,536,483	8	9,629,440		
	9	Prepaid expenses and deferred charges			52,930	9	130,197		
	10a	Land, buildings, and equipment cost or other basis <i>Complete Part VI of Schedule D</i>	10a	3,909,462					
	b	Less accumulated depreciation	10b	271,120	1,382,378	10c	3,638,342		
	11	Investments—publicly traded securities				11			
	12	Investments—other securities See Part IV, line 11				12			
	13	Investments—program-related See Part IV, line 11				13			
	14	Intangible assets				14	_		
	15	Other assets See Part IV, line 11			3,258,548	15	2,513,455		
	16	Total assets. Add lines 1 through 15 (must equal line 34)			19,370,838	16	16,293,567		
	17	Accounts payable and accrued expenses .			558,949	17	622,323		
	18	Grants payable				18			
	19	Deferred revenue			117,966	19	354,252		
	20	Tax-exempt bond liabilities				20			
es S	21	Escrow or custodial account liability Complete Part IV of Schedule	eD.			21			
bilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified							
Ē		persons Complete Part II of Schedule L				22			
	23	Secured mortgages and notes payable to unrelated third parties		•	1,167,130	23	2,594,684		
	24	Unsecured notes and loans payable to unrelated third parties				24			
	25	Other liabilities Complete Part X of Schedule D			0	25	1,579,200		
	26	Total liabilities. Add lines 17 through 25			1,844,045	26	5,150,459		
Fund Balances		Organizations that follow SFAS 117, check here ► $\sqrt{}$ and comp through 29, and lines 33 and 34.	lete lii	nes 27					
anc	27	Unrestricted net assets			11,920,483	27	9,664,200		
8	28	Temporarily restricted net assets			5,606,310	28	1,478,908		
귤	29	Permanently restricted net assets				29			
_		Organizations that do not follow SFAS 117, check here ► □ an	d com	olete					
9		lines 30 through 34.							
	30	Capital stock or trust principal, or current funds				30			
Assets	31	Paid-in or capital surplus, or land, building or equipment fund .				31			
	32	Retained earnings, endowment, accumulated income, or other fu	nds			32			
Net	33	Total net assets or fund balances			17,526,793	33	11,143,108		
Z	34	Total liabilities and net assets/fund balances			19,370,838	34	16,293,567		

	Check if Schedule O contains a response to any question in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1		65.4	177,78°
2	Total expenses (must equal Part IX, column (A), line 25)	2			361,47
3	Revenue less expenses Subtract line 2 from line 1	3			383,68
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		17,5	526,79
5	Other changes in net assets or fund balances (explain in Schedule O)	5			
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		11,1	143,10
Par	Time Financial Statements and Reporting Check if Schedule O contains a response to any question in this Part XII			৮	
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of to audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both Separate basis Consolidated basis Both consolidated and separated basis	ssued			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	e	За		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the raudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b		

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As Filed Data -

DLN: 93493136029732

Employer identification number

OMB No 1545-0047

Inspection

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

h

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Name of the organization SOLES4SOULS INC

20-4023482 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) 2 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of 11 one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type I **b** Type II Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support? Yes No		(vi) Is the organization in col (i) organized in the U S ?		(vii) A mount of support	
		inst ruct ions))	Yes	No	Yes	No	Yes	No		
Total										

Provide the following information about the supported organization(s)

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	ander rare III. II di	c organization	tans to quanty	under the tests	iisted below, pi	case co	impiete i	art III.)
	ection A. Public Support endar year (or fiscal year beginning	() 2005	(1) 2007	() 2000	(1) 2000		0.1.0	(6) T
	ın) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2	010	(f) Total
1	Gifts, grants, contributions, and							
	membership fees received (Do	14,978,32	17,108,060	36,737,905	73,547,614	62	,016,593	204,388,498
	not include any "unusual				,,		, ,	,,
_	grants ")							
2	Tax revenues levied for the							
	organization's benefit and either paid to or expended on its							
	behalf							
3	The value of services or facilities							
,	furnished by a governmental unit							
	to the organization without							
	charge							
4	Total. Add lines 1 through 3	14,978,32	17,108,060	36,737,905	73,547,614	62	,016,593	204,388,498
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly							
	supported organization) included							8,055,276
	on line 1 that exceeds 2% of the							
	amount shown on line 11, column							
_	(f)							
6	Public Support. Subtract line 5 from line 4							196,333,222
<u></u>	ection B. Total Support						<u> </u>	
	endar year (or fiscal year	(-) 2006	(1) 2007	(-) 2000	(1) 2000	(-) 2(10	(6) T - 1-1
	beginning in) 🟲	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 20)10	(f) Total
7	A mounts from line 4	14,978,326	17,108,060	36,737,905	73,547,614	62	,016,593	204,388,498
8	Gross income from interest,							
	dividends, payments received							
	on securities loans, rents,	141,780	289,818	208,264	7,668		14,785	662,315
	royalties and income from							
_	similar sources							
9	Net income from unrelated							
	business activities, whether or not the business is regularly							
	carried on							
10	Other income Do not include							
	gain or loss from the sale of	120.062	12 544 067	740.006	F0 603	2	642.044	17 122 752
	capital assets (Explain in Part	138,062	12,544,067	748,896	59,683	3	,642,044	17,132,752
	IV)							
11	Total support (Add lines 7							222,183,565
	through 10)							• •
12	Gross receipts from related activit	ies, etc (See ins	structions)			12		8,301,092
13	First Five Years If the Form 990 is	for the organizat	tion's first, second	l, thırd, fourth, or f	ifth tax year as a	501(c)(3) organız	
	check this box and stop here							► □
	ection C. Computation of Pu	hlic Support	Dercentage					
14	Public Support Percentage for 201			11 column (f))		14		88 370 %
15	Public Support Percentage for 200	•	.,	(.,,				30 37 0 70
	-				l 1 4 22 4 (20	15_	-11-4	<u> </u>
тоа	33 1/3% support test—2010. If the and stop here. The organization qu				iine 14 is 33 1/3%	0 01 111016	e, check t	nis dox ►▼
b	33 1/3% support test—2009. If th				a and line 15 is	33 1/3%	or more	
_	box and stop here. The organization	_			ou, and mic 15 is	33 1/3/0	or more,	•neek tins ▶□
17a	10%-facts-and-circumstances test				ne 13, 16a, or 16	b and line	e 14	• •
	is 10% or more, and if the organization							
	in Part IV how the organization me							
	organization							► □
Ь	10%-facts-and-circumstances test							
	15 is 10% or more, and if the orga							
	Explain in Part IV how the organization	ation meets the "	facts and circums	tances" test The	organization qua	lifies as	a publicly	
18	supported organization Private Foundation If the organiza	tion did not chas	k a hov on line 12	16a 16h 17a a	r 17h chack thin	hov and	500	► □
10	instructions	cion dia not chec	v a nov ou une 13	, 100, 100, 1/00	i 170, CHECK UHS	DOX alla	266	▶ □

organization

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total in) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) 15 16 Public support percentage from 2009 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f)) 17 **17** Investment income percentage from 2009 Schedule A, Part III, line 17 18 18 19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported

33 1/3% support tests-2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

▶□

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2010

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As Filed Data -

DLN: 93493136029732

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990. Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

Name of the organization **Employer identification number** SOLES4SOULS INC 20-4023482 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

- (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) 3 Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06
- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶_ Number of states where property subject to conservation easement is located -
- Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶\$

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)?

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
 - (i) Revenues included in Form 990, Part VIII, line 1

▶\$_____

(ii) Assets included in Form 990, Part X

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

following amounts required to be reported under SFAS 116 relating to these items Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

For Privacy Act and Paperwork Reduction Act Notice, see the Intructions for Form 990

Cat No 52283D

Schedule D (Form 990) 2010

Par	Organizations Maintaining Co	ilections of Art	, HIS	tor	cai ii	reasu	res, or O	neı	r Similar As	sets (d	<u>ontinuea)</u>
3	Using the organization's accession and other items (check all that apply)	r records, check any	y of th	ie fol	lowing	that ar	e a significa	nt us	se of its collect	ion	
а	Public exhibition		d	Γ	Loan	orexc	hange progra	ams			
b	Scholarly research		e	Γ	Othe	r					
С	Preservation for future generations										
4	Provide a description of the organization's co	ollections and expla	ın hov	v the	y furthe	er the o	organization'	s ex	empt purpose II	n	
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t									_ Yes	┌ No
Pai	t IV Escrow and Custodial Arrang Part IV, line 9, or reported an an						n answered	l "Y	es" to Form 9	90,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ian or other interme	diary	ford	ontribi	utions (or other asse	ets r		_ Yes	┌ No
b	If "Yes," explain the arrangement in Part XI\	/ and complete the	follow	ıng t	able		Г	1	Am	ount	
С	Beginning balance							1c			
d	Additions during the year						<u> </u>	1d			
e	Distributions during the year							1e			
f	Ending balance							1f			
2a	Did the organization include an amount on Fo	orm 990. Part X. line	e 21?				_		Г	Yes	
	If "Yes," explain the arrangement in Part XIV								'		,
	rt V Endowment Funds. Complete		n ans	wer	ed "Ye	s" to	Form 990.	Par	t IV, line 10.		
	•	(a)Current Year)Prior			o Years Back			(e) Four	ears Back
1a	Beginning of year balance										
b	Contributions										
С	Investment earnings or losses										
d	Grants or scholarships										
е	Other expenditures for facilities and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the yea	r end balance held a	as								
а	Board designated or quasi-endowment 🕨										
b	Permanent endowment 🕨										
c	Term endowment ▶										
3 a	Are there endowment funds not in the posses	ssion of the organiza	ation '	that	are hel	d and a	idministered	for	the		
	organization by (i) unrelated organizations								3a(i) Yes	No
	(ii) related organizations			_					3a(i		+
b	If "Yes" to 3a(II), are the related organization							٠	3b		
4	Describe in Part XIV the intended uses of th	e organization's end	dowme	ent f	ınds						
Pai	t VI Investments—Land, Buildings	s, and Equipme	nt. S	ee I	orm 9	90, Pa	art X, line :	10.			
	Description of investment) Cost or sis (inves		(b) Cost or ot basis (othe		(c) Accumulated depreciation	(d) E	ook value
1a	Land						238,	800			238,800
b	Buildings						3,123,	993	37,84	9	3,086,144
c	Leasehold improvements						18,	861	6,03	4	12,827
d	Equipment		•				113,	843	86,61	9	27,224
	Other						413,	965	140,61	8	273,347
Tota	I. Add lines 1a-1e <i>(Column (d) should equal Fo</i>	orm 990, Part X, colur	nn (B)	, line	10(c).,)			🕨		3,638,342

Investments—Other Securities. See	rorin 990, Part X, line 1.		
(a) Description of security or category	(b)Book value		d of valuation
(including name of security)	(B)Book value	Cost or end-of	-year market value
(1)Financial derivatives			
(2)Closely-held equity interests			
Other			
o ther			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12) ▶			
		1.3	
Part VIII Investments—Program Related. See	e Form 990, Part X, line		
(a) Description of investment type	(b) Book value		d of valuation
	(2) 2001. 14.44	Cost or end-of	-year market value
	 		
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, lin	no 15		
			(h) Deele velve
	ILIOII		(b) Book value
(a) Descrip			
(1) DUE FROM SUPPORTING ORGANIZATION			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
			2,513,455
(1) DUE FROM SUPPORTING ORGANIZATION Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X	<i>5.</i>)		
(1) DUE FROM SUPPORTING ORGANIZATION Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	<i>5.</i>)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	<i>5.</i>)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1 Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	5.)		

Pai	rt XI Reconciliation of Change in Net Assets from Form 990 to Financial Stateme	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	65,477,789
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	71,861,474
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-6,383,685
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	0
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	-6,383,685
Par	TXII Reconciliation of Revenue per Audited Financial Statements With Revenue	er R	<u> </u>
1	Total revenue, gains, and other support per audited financial statements	1	66,676,228
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities	1	
c	Recoveries of prior year grants	1	
d	Other (Describe in Part XIV) 2d 504,315]	
e	Add lines 2a through 2d	2e	1,198,439
3	Subtract line 2e from line 1	3	65,477,789
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
C	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	65,477,789
Par	XIII Reconciliation of Expenses per Audited Financial Statements With Expenses	s per	
1	Total expenses and losses per audited financial statements	1	72,064,333
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments	1	
c	Other losses	1	
d	Other (Describe in Part XIV) 2d 202,859	1	
e	Add lines 2a through 2d	2e	202,859
3	Subtract line 2e from line 1	3	71,861,474
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV) 4b		
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	71,861,474
Pa	rt XIV Supplemental Information		
Cor	mplete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, P	art IV	lines 1 h and 2 h

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
PART XII, LINE 2D - OTHER ADJUSTMENTS		CHANGING THE WORLD INVESTMENT INCOME 308,682 DIRECT SPECIAL EVENT EXPENSES 195,633
PART XIII, LINE 2D - OTHER ADJUSTMENTS		CHANGING THE WORLD EXPENSES 7,226 DIRECT SPECIAL EVENT EXPENSES 195,633

DLN: 93493136029732

OMB No 1545-0047

SCHEDULE F (Form 990)

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

Statement of Activities Outside the United States

► Attach to Form 990. ► See separate instructions. Department of the Treasury Internal Revenue Service

Open to Public **Inspection**

Name of the organization	
SOLES4SOULS INC	

Employer identification number

20-4023482

Part I	General Information or	Activities Outside the United States.	Complete if the organization answered
	"Yes" to Form 990, Part IV	, line 14b.	

For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award ✓ Yes No

For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)		(f) Total expenditures for region/investments in region
CENTRAL AMERICA AND THE CARIBBEAN	0	0	PROGRAM SERVICES	TO DISTRIBUTE FOOTWEAR	360,00
NORTH AMERICA	0	0	PROGRAM SERVICES	TO DISTRIBUTE FOOTWEAR	886,77
SOUTH AMERICA	0	0	PROGRAM SERVICES	TO DISTRIBUTE FOOTWEAR	80,00
SOUTH ASIA	0	0	PROGRAM SERVICES	TO DISTRIBUTE FOOTWEAR	40,00
SUB-SAHARAN AFRICA - TANZANIA & GHANA	0	0	PROGRAM SERVICES	TO DISTRIBUTE FOOTWEAR	40,00
SOUTH AMERICA	0	0		MICRO-BUSINESS ENTERPRISE SUPPORT	2,341,3
CENTRAL AMERICA AND THE CARIBBEAN	0	0		MICRO-BUSINESS ENTERPRISE SUPPORT	4,682,6
SUB-SAHARAN AFRICA - TANZANIA & GHANA	0	0	PROGRAM SERVICES		12,999,1
Sub-total	0	0			21,429,8
Total from continuation sheets to Part I	0				21,729,0
Totals (add lines 3a and 3b)	0	0			21,429,8

L	(b) IRS code	space is needed. (c) Region	(d) Purpose of	(e) A mount of	(f) Manner of	(g) A mount of	(h) Description	(i) Method of
(a) Name of organization	section and EIN (if applicable)		grant	cash grant	cash disbursement	of non-cash assistance	of non-cash assistance	valuation (book, FMV, appraisal, other)
		CANADA	TO DISTRIBUTE TO THE NEEDY			786,771	36,908 PAIRS OF FOOTWEAR	FM∨
Enter total nu tax-exempt b	mber of recipions y the IRS, or f	ent organizations list or which the grante	sted above that are r se or counsel has pro	ecognized as chari vided a section 50:	ties by the foreign c 1(c)(3) equivalency	ountry, recognized letter	as . 🕨	

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

Use Part V ıf addıtıonal space ıs needed.										
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)			
15,000 PAIRS OF FOOTWEAR	PORT AU PRINCE, HAITI	15,000				MADE 8 TRIPS TO HAITI AND DISTRIBUTED 15,000 PAIRS OF SHOES	FMV			
5,000 PAIRS OF FOOTWEAR	CABO, MEXICO	5,000				OUR OUTREACH TEAM AND VOLUNTEERS FROM THE FOOTWEAR INDUSTRY DISTRIBUTED 5,000 PAIRS OF SHOES	FMV			
3,000 PAIRS OF FOOTWEAR	GUIMACA, HONDURAS	3,000			60,000		FM V			
4,000 PAIRS OF FOOTWEAR	TRUJILLO, PERU	4,000				MADE 2 TRIPS TO PERU AND DISTRIBUTED 4,000 PAIRS OF SHOES	FMV			
2,000 PAIRS OF FOOTWEAR	SAALEM, INDIA	2,000				OUR OUTREACH TEAM MADE 1 TRIP TO INDIA AND DISTRIBUTED 2,000 PAIRS OF SHOES	FM∨			
2,000 PAIRS OF FOOTWEAR	KIGOMA, TANZANIA	2,000				OUR OUTREACH TEAM MADE 1 TRIP TO TANZANIA AND DISTRIBUTED 2,000 PAIRS OF SHOES	FMV			
							FMV			
-										

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	굣	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	굣	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	Г	Yes	্	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	্	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	্	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	굣	Νo

Schedule F (Form 990) 2010

Schedule F (Form 990) 2010

Part V Supplemental Information
Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

Page **5**

ldentifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS OUTSIDE THE U S		SCHEDULE F, PART I, LINE 2 THE ORGANIZATION MAINTAINS SHIPPING RECORDS OF GRANTS OF GIFTS IN-KIND ASSETS GIVEN TO RECIPIENTS THE ORGANIZATION ALSO REQUIRES THAT ALL RECIPIENTS SIGN A PARTNER AGREEMENT AND PROVIDE PROOF OF DISTRIBUTION OF PRODUCTS THAT WERE RECEIVED

ldentifier	Return Reference	Explanation
OTHER INFORMATION	SCHEDULE F, PART V	IN 2011 SOLES4SOULS INTRODUCED OUR OWN TRAVEL4SOULS PROGRAM VOLUNTEERS FROM ACROSS THE UNITED STATES JOIN S4S STAFF ON DISTRIBUTION TRIPS TO VARIOUS COUNTRIES, AND IN DOING SO ENJOY THE FIRST-HAND EXPERIENCE OF PROVIDING SHOES AND CLOTHING TO PEOPLE IN THE MOST DESPERATE SITUATIONS DURING THE YEAR, TEAMS VISITED HAITI, PERU, HONDURAS, TANZANIA, COSTA RICA, AND INDIA ON A TOTAL OF 17 OF THESE TRIPS, PERSONALLY GIVING OVER 25,000 PAIR OF SHOES TO CHILDREN AND FAMILIES IN ORPHANAGES, SCHOOLS, VILLAGES, AND EVEN TENT CITIES THE PROGRAM WILL EXPAND TO 25 TRIPS IN 2012 AND IS PLANNED TO EXPAND INTO NEW COUNTRIES, INCLUDING JAMAICA THIS PROGRAM WILL GROW TO BE A PROMINENT PART OF THE SOLES4SOULS MISSION EXECUTION FOR MANY YEARS TO COME

Schedule F (Form 990) 2010

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DLN: 93493136029732

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

SCHEDULE G

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. F See separate instructions.

Open to Public Inspection

name of the organization						Employer ider	itirication number
SOLES4SOULS INC						20-4023482	
Part I Fundraising Act	tivities. Complete	e if the c	organiza	tion answered "Yes"	to Form	າ 990, Part IV	, line 17.
 Indicate whether the organ Mail solicitations Internet and e-mail so Phone solicitations In-person solicitations Did the organization have a or key employees listed in If "Yes," list the ten highes to be compensated at leas 	licitations s a written or oral agre Form 990, Part VII st paid individuals or	eement wi) or entity entities (e f g th any ind / in conne (fundraise	Solicitation of nor Solicitation of gov Special fundraising dividual (including office action with professional ars) pursuant to agreem	n-goverr vernmen ng event rs, direc fundraisi ents und	nment grants t grants s tors, trustees ing services? Her which the fur	
(i) Name and address of individual or entity (fundraiser)	(ii) Activity	fundrais custo cont	Did ser have ody or rol of outlons?	(iv) Gross receipts from activity	(or r fundra	mount paid to retained by) aiser listed in col (i)	(vi) A mount paid to (or retained by) organization
otal			•				
3 List all states in which the licensing	organization is regis	stered or I	licensed t	o solicit funds or has be	een notif	ied it is exempt	from registration or

			(a) Event #1 RETAIL POS DONATION (event type)	(b) Event #2 CAUSE MARKETING (event type)	(c) Other Events 16 (total number)	(d) Total Events (Add col (a) through col (c))
₹	1	Gross receipts	710,315	405,453	157,397	1,273,165
Revenue	2	Less Charitable contributions	710,315	405,453	157,397	1,273,165
	3	Gross income (line 1 minus line 2)				
	4	Cash prizes				
မှာ	5	Non-cash prizes				
»NSe	6	Rent/facility costs				
Expenses	7	Food and beverages				
Direct	8	Entertainment				
ā	9	Other direct expenses .	18,642	94,650	82,341	195,633
	10	Direct expense summary Add lir	ies 4 through 9 in column	(d)	🛌	195,633
	11	Net income summary Combine li	nes 3 and 10 ın column (d	d)	•	-195,633
Par	t III	Gaming. Complete if the oi \$15,000 on Form 990-EZ, li		'Yes" to Form 990, Pa	rt IV, line 19, or repo	rted more than
		\$15,000 OH FOHH 550 LZ, III	iic ou.			
⊕			(a) Bingo	(b) Pull tabs/Instant	(c) Other gaming	(d) Total gaming
Revenue	1	Gross revenue		(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
Revenue		Gross revenue			(c) Other gaming	(Add col (a) through
	2				(c) Other gaming	(Add col (a) through
Expenses	2	Cash prizes			(c) Other gaming	(Add col (a) through
Expenses	2 3 4	Cash prizes			(c) Other gaming	(Add col (a) through
Direct Expenses Reveilue	2 3 4 5	Cash prizes Non-cash prizes Rent/facility costs				(Add col (a) through
Expenses	2 3 4 5	Cash prizes Non-cash prizes Rent/facility costs Other direct expenses	Г Yes	F Yes	Г Yes	(Add col (a) through
Expenses	2 3 4 5	Cash prizes Non-cash prizes Rent/facility costs Other direct expenses Volunteer labor	✓ Yes% ✓ No s 2 through 5 in column (d	□ Yes% □ No	Г Yes% Г No	(Add col (a) through
Expenses	2 3 4 5 6 7 8	Cash prizes Non-cash prizes Rent/facility costs Other direct expenses Volunteer labor Direct expense summary Add line	Yes%_ No S 2 through 5 in column (on the lines 1 and 7 in column)	Yes% No d)	Г Yes	(Add col (a) through
Direct Expenses	2 3 4 5 6 7 8 Enter	Cash prizes	Yes%_ No s 2 through 5 in column (or shine lines 1 and 7 in column ation operates gaming activities in each	Yes%_ No mn (d)	Г Yes%_ Г Nо	· Yes No

11	Does the organization operate ga	aming activities with nonmembers? .		$\Gamma_{ m Yes}$ $\Gamma_{ m No}$
12	Is the organization a grantor, be	neficiary or trustee of a trust or a mem	ber of a partnership or other entity	
	formed to administer charitable of	gaming?		. Г _{Yes} Г _{No}
13	Indicate the percentage of gamin	ng activity operated in		
а	The organization's facility		13a	
b	An outside facility		13b	
14	Provide the name and address of records	f the person who prepares the organiza	tion's gaming/special events books and	
	Name 🟲			
	Address 🟲			
15a	Does the organization have a co	ntract with a third party from whom the	organization receives gaming	
	-	· ·		. Γ_{Yes} Γ_{No}
b			tion 🟲 \$ and the	, , , , , , , , , , , , , , , , , , , ,
	amount of gaming revenue retain	ned by the third party 🟲 \$		
c	If "Yes," enter name and address	s		
	Name 🟲			
	Address ►			
16	Gaming manager information			
	Name 🟲			
	Gaming manager compensation I	> \$		
	Description of services provided	•		
	Director/officer	□ Employee	Independent contractor	
17	Mandatory distributions			
а		er state law to make charitable distribu		
				Tyes No
b		required under state law distributed t	o other exempt organizations or spent	
D		activities during the tax year \$	reconnect to question on Cohedule C./	
Pa	t IV Complete this part to proceed instructions.)	provide additional information for	responses to question on Schedule G (see
	Identifier	ReturnReference	Explanation	

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No 1545-0047

DLN: 93493136029732

Inspection

Department of the Treasury Internal Revenue Service Name of the organization SOLES4SOULS INC

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

> Employer identification number 20-4023482

Describe in Part IV the organical Describe in Part IV the organical Described in Part III Described in Part IV the organical Described in Part III Described in Pa	<u>'</u>	Governments and			Complete if the o	organization answered	l "Yes" to
	, line 21 for any	recipient that received	d more than \$5,000		o one recipient red	ceived more than \$5,0	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) KIDS (KIDS IN DISTRESSED SITUATIONS) 112 WEST 34TH STREET SUITE 1133 NEW YORK,NY 10120	13-3300271	501(C)(3)		8,554,834	FMV	666,454 PAIRS OF FOOTWEAR	TO DISTRIBUTE TO THE NEEDY
(2) OPERATION COMPASSION114 STUART ROAD NE STE 370 CLEVELAND,TN 37312	62-1697490	501(C)(3)		9,084,469	FMV	409,205 PAIRS OF FOOTWEAR & 771,050 LBS OF CLOTHES	TO DISTRIBUTE TO THE NEEDY
(3) MACDILL AIR FORCE BASE6 MSS/DPF 2306 FLORIDA KEYS AVE TAMPA, FL 33621				62,000	FMV	1 PALLET OF CHILDREN'S DVD'S	TO DISTRIBUTE TO CHILDREN IN NEED AT CHRISTMAS
(4) CHRIST TABERNACLE CHURCH64-34 MYRTLE AVE GLENDALE,NE 11385				62,000	FMV	1 PALLET OF CHILDREN'S DVD'S	TO DISTRIBUTE TO CHILDREN IN NEED AT CHRISTMAS
(5) BOYS & GIRLS CLUB HEADQUARTERS100 EDGEWOOD AVE NE SUITE 700 ATLANTA,GA 30303	58-0566123	501(C)(3)		1,240,000	FMV	20 PALLETS OF CHILDREN'S DVD'S	TO DISTRIBUTE TO CHILDREN IN NEED AT CHRISTMAS
(6) COMMUNITY FOOD BANK OF NEW JERSEY31 EVANS TERMINAL RD HILLSIDE,NJ 07205	22-2423882	501(C)(3)		1,240,000	FMV	20 PALLETS OF CHILDREN'S DVD'S	TO DISTRIBUTE TO CHILDREN IN NEED AT CHRISTMAS
(7) OPERATION HOMEFRONT1306 R WEST LARK INDUSTRIAL DRIVE FENTON, MO 63026	01-0777850	501(C)(3)		1,240,000	FMV	20 PALLETS OF CHILDREN'S DVD'S	TO DISTRIBUTE TO CHILDREN IN NEED AT CHRISTMAS

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b) Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) SHOES & CLOTHING	4665000		18,424,002	ORG EST	SHOES & CLOTHING
(2) OTHER RELIEF SUPPLIES	225000		4,114,513	ORG EST	DVDS & BOOKS

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
PROCEDURE FOR MONITORING GRANTS IN THE U S	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 THE ORGANIZATION MAINTAINS SHIPPING RECORDS OF GRANTS OF GIFTS IN-KIND ASSETS GIVEN TO RECIPIENTS THE ORGANIZATION ALSO REQUIRES THAT ALL RECIPIENTS SIGN A PARTNER AGREEMENT AND PROVIDE PROOF OF DISTRIBUTION OF PRODUCTS THAT WERE RECEIVED
OTHER INFORMATION	PART IV	GRANTS AND OTHER ASSISTANCE TO GOVERNMENTS AND ORGANIZATIONS IN THE U.S. SOLES4SOULS WORKS IN COOPERATION WITH MANY OTHER CHARITABLE ORGANIZATIONS TO FACILITATE THE DISTRIBUTION OF DONATED SHOES, CLOTHING, AND OTHER RELIEF SUPPLIES AROUND THE WORLD. THESE DONATIONS TO LARGE, REPUTABLE, U.S BASED ORGANIZATIONS WILL BE DISTRIBUTED BOTH DOMESTICALLY AND INTERNATIONALLY TO LOCAL AGENCIES PROVIDING CRISIS AND POVERTY RELIEF TO PEOPLE IN NEED WHEREVER THEY MAY BE A FULL TRUCKLOAD OF SHOES, CLOTHING, SEED, BUILDING MATERIAL DISTRIBUTED IN THIS MANNER CAN SERVE THE NEEDS OF THOUSANDS OF PEOPLE IN DOZENS OF DIFFERENT COUNTRIES, AND WILL BE COMPLEMENTED BY OTHER NECESSITIES THAT OUR DISTRIBUTION PARTNERS HAVE AVAILABLE TO THEM PARTNER ORGANIZATIONS ARE CAREFULLY VETTED AND CONTRACTUALLY OBLIGATED TO ENSURE THE MISSION IMPACT OF SOLES4SOULS IS MAXIMIZED GRANTS AND OTHER ASSISTANCE TO INDIVIDUALS IN THE U.S. SOLES4SOULS HAS AN EXTENSIVE NETWORK OF LOCAL VOLUNTEER ORGANIZATIONS WHO WORK ON ITS BEHALF TO DISTRIBUTE SHOES DIRECTLY TO THOSE IN NEED IN THE UNITED STATES WITH DISTRIBUTIONS RANGING FROM OUR THANKSGIVING FOOT EXAM AND SHOE, TOY, AND BOOK EVENTS, TO OUR EVERYDAY SUPPORT OF HUNDREDS OF OTHER PARTNER GROUPS, WE ARE REACHING HUNDREDS OF THOUSANDS OF PEOPLE WHO FIND THEMSELVES LIVING IN ADVERSE CONDITIONS

DLN: 93493136029732

Employer identification number

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

301	ES4300ES INC		20-4023482			
Pa	rt I Questions Regarding Compensation	1	120 122 122			
					Yes	Νo
1a	Check the appropriate box(es) if the organization progenous 990, Part VII, Section A, line 1a Complete Part III					
	First-class or charter travel	Γ	Housing allowance or residence for personal use			
	Travel for companions	Г	Payments for business use of personal residence			
	Tax idemnification and gross-up payments		Health or social club dues or initiation fees			
	Discretionary spending account	Γ	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the or- reimbursement orprovision of all the expenses descr			1b		
2	Did the organization require substantiation prior to rofficers, directors, trustees, and the CEO/Executive			2		
3	Indicate which, if any, of the following the organization organization's CEO/Executive Director Check all the Compensation committee	at appl				
	✓ Independent compensation consultant	اب اح				
	Form 990 of other organizations		Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, For a related organization	Part VII	I , Section A , line $1 extstyle{a}$ with respect to the filing organization			
а	Receive a severance payment or change-of-control	paymer	nt from the organization or a related organization?	4a		No
b	Participate in, or receive payment from, a supplemen	ntal non	equalified retirement plan?	4b		No
c	Participate in, or receive payment from, an equity-ba	ased co	mpensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pro					
5	Only 501(c)(3) and 501(c)(4) organizations only mu For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of					
а	The organization?			5a		No
	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	line 1a,	, did the organization pay or accrue any			
а	The organization?			6a		Νo
b	Any related organization?			6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," d			7	Yes	
8	Were any amounts reported in Form 990, Part VII, p subject to the initial contract exception described in in Part III			8		No
9	If "Yes" to line 8 did the organization also follow the	rehutt	able presumption procedure described in Regulations			

section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
(1) WAYNE ELSEY	(I) (II)	314,362 0	200,000	0	16,500 0	0	530,862 0	466,250 0	
(2) KEVIN GOUGHARY	(ı) (ıı)	137,925	54,800 0	0	11,770 0	0	204,495 0	169,070	
(3) DAVID GRABEN	(ı) (ıı)	108,150 0	66,000 0	0	6,765 0	0	180,915 0	127,400	
(4) TODD MCKEE	(1) (11)	167,019 0	0	0	8,563 0	0	175,582 0	C	
(5) KEITH WOODLEY	(I) (II)	124,225	37,500 0	0	9,469 0	0	171,194 0	86,738 0	
(6)									
(7)	\top								
(8)	\top								
(9)	+								
(10)	\top								
(11)	\dashv								
(12)	\top								
(13)	+								
(14)	+								
(15)	+								
(16)	+								

Schedule J (Form 990) 2010

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
SUPPLEMENTAL INFORMATION	PART III	PART I, LINE 7- NON-FIXED PAYMENTS PROVIDED BONUSES ARE PAID AT BOARD'S DISCRETION

Schedule J (Form 990) 2010

DLN: 93493136029732

Employer identification number

OMB No 1545-0047

Open to Public Inspection

SCHEDULE M (Form 990)

Department of the Treasury

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

NonCash Contributions

Internal Revenue Service Name of the organization SOLES4SOULS INC

20-4023482 Types of Property (d) (a) (b) (c) Method of determining oncash contribution Check if Number of Contributions or items Noncash contribution amounts applicable contributed reported on Form 990, Part VIII, line 1g 1 Art—Works of art . . 2 Art—Historical treasures Art—Fractional interests Books and publications 5 Clothing and household 59,845,420 ORGANIZATION'S ESTIMATE goods 6 Cars and other vehicles . Boats and planes . . . Intellectual property . . Securities—Publicly traded 10 Securities—Closely held stock 11 Securities—Partnership, LLC, or trust interests . 12 Securities—Miscellaneous 13 Qualified conservation contribution—Historic structures . . . 14 Qualified conservation contribution-Other . . Real estate—Residential . 16 Real estate—Commercial 17 Real estate—Other . . 18 Collectibles 19 Food inventory 20 Drugs and medical supplies **21** Taxidermy 22 Historical artifacts . . 23 Scientific specimens . . Archeological artifacts . 24 25 Other ► (__ Other ►(__ 26 Other►(_ 27 28 Other ► (_ Number of Forms 8283 received by the organization during the tax year for contributions 29 50 for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? No 30a **b** If "Yes," describe the arrangement in Part II 31 Nο Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions? 32a Νo b If "Yes," describe in Part II If the organization did not report revenues in column (c) for a type of property for which column (a) is checked,

Page 2

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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SCHEDULE O

As Filed Data -

DLN: 93493136029732

OMB No 1545-0047

2010

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

Supplemental Information to Form 990 or 990-EZ

Open to Public Inspection

Name of the organization	Employer identification number
SOLES4SOULS INC	
	20-4023482

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2		RELATED PARTY INFORMATION PAUL WILSON, DIRECTOR, AND M NELSON WILSON, DIRECTOR, ARE BROTHERS

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		ORGANIZATION'S PROCESS USED TO REVIEW FORM 990 A DRAFT OF THE RETURN IS SUMBITTED TO THE CFO FOR HIS APPROVAL, PRIOR TO FILING OF THE RETURN A DRAFT COPY OF THE RETURN IS ALSO E-MAILED TO THE DIRECTORS FOR THEIR REVIEW

Identifier	Return Reference	Explanation
	SECTION B, LINE 12C	ENFORCEMENT OF CONFLICTS POLICY DIRECTORS DISCLOSE ANY POTENTIALLY CONFLICTING INTERESTS AND ARE IN FREQUENT COMMUNICATION IT IS INCUMBENT UPON THE DIRECTORS TO MONITOR ANY POTENTIAL CONFLICT SITUATIONS ON A CONTINUING BASIS

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION PROCESS FOR TOP OFFICIAL CEO COMPENSATION IS DISCUSSED ANNUALLY BY THE BOARD OF DIRECTORS (WITHOUT CEO PRESENT) ACTING WITH ADVICE FROM INDEPENDENT CONSULTANT REGARDING THE COMPENSATION, THE BOARD REVIEWS PERFORMANCE AND PROGRESS OF THE ORGANIZATION TO DETERMINE THE CEO COMPENSATION THE BOARD ACTS WITH ADVICE FROM AN INDEPENDENT COMPENSATION CONSULTANT AND ALSO OTHER RESOURCES, SUCH AS GUIDESTAR ANNUAL COMPENSATION SURVEY OF EXEMPT ORGANIZATIONS COMPENSATION PROCESS FOR OFFICERS THE ORGANIZATION HAS CONTRACTED WITH AN INDEPENDENT COMPENSATION SPECIALIST TO EXAMINE THE COMPENSATION OF ALL FUNCTIONS OF THE EXECUTIVE TEAM, AS WELL AS DEVELOP AND ENHANCE THE ORGANIZATION'S COMPENSATION POLICY RELATIVE DATA FROM COMPARABLE ORGANIZATIONS IN THE EXEMPT CATEGORIES ARE USED IN THIS STUDY

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

Id	lentifier	Return Reference	Explanation
		· ' '	PER THE FORM 990 INSTRUCTIONS THE OFFICERS' COMPENSATION AMOUNTS LISTED ON PART VII, COLUMNS D & F ARE FOR THE 2010 CALENDAR YEAR THE FISCAL YEAR COMPENSATION AMOUNTS FOR THESE OFFICERS ARE INCLUDED ON PART IX LINE 5

Identifier	Return Reference	Explanation
	FORM 990, PART XII, LINE 2C	THE ORGANIZATION'S OVERSIGHT OF THE AUDIT OF THE FINANCIAL STATEMENTS OR THE SELECTION PROCESS OF AN INDEPENDENT ACCOUNTANT HAS NOT CHANGED FROM THE PRIOR YEAR

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DLN: 93493136029732

SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

2010

OMB No 1545-0047

Open to Public Inspection

Employer identification number Name of the organization SOLES4SOULS INC 20-4023482 Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) (b) (d) (c) Direct controlling Name, address, and EIN of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets or foreign country) entity Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) (a)
Name, address, and EIN of related organization (c) (d) Section 512(b)(13) Legal domicile (state Direct controlling Exempt Code section Public charity status Primary activity controlled (if section 501(c)(3)) or foreign country) organization Yes No (1) CHANGING THE WORLD FOUNDATION INC 319 MARTINGALE DRIVE SUPPORTING ΤN 509A3 11A N/A No OLD HICKORY, TN 37138 26-4305664

line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) (a) (b) (c) (d) (e) (f) (g) (g) (primary activity (primary a	(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of tota	al income	Share o	(g) f end-of-year assets	(h Disproj alloca	prtionate	(i) Code V- amount in be Schedule (Form 10	ox 20 of K-1	(j Gener mana partr	ral or iging	(k) Percentage ownership
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Name, address, and EIN of related organization Primary activity Legal domicile (state or foreign Direct controlling Type of entity (C corp, S corp, or trust) Share of total income end-of-year ow assets	Part IV Identifi	cation of Relate	ted Orga ne or mo	anizations Tax re related organ	able as a Corpora izations treated as	ation or Tr a corporate	r ust (Co	omplete ust dur	e if the org ing the tax	anıza year	tion ar	nswered "\	es" on	Form	990,	Part IV,
	Name, address, an	(a) d EIN of related organi	ızatıon	(b) Primary activity	Legal domicile (state or foreign		Direct con	ntrolling	Type of e (C corp, S	corp,	Share of	(f) f total income	Sha end-o	re of f-year		(h) Percentage ownership

chedu	ule R (Form 990) 2010		Pa	age 3
Part	Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35,	. 35A, or 36.)		
ľ	Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
1 Dur	ring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
a I	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to other organization(s)	1b		No
c (Gift, grant, or capital contribution from other organization(s)	1c		No
d I	Loans or loan guarantees to or for other organization(s)	1d		No
e I	Loans or loan guarantees by other organization(s)	1 e		No
f s	Sale of assets to other organization(s)	1f		No
g l	Purchase of assets from other organization(s)	1 g		No
h I	Exchange of assets	1h		No
i L	ease of facilities, equipment, or other assets to other organization(s)	1i		No
j L	ease of facilities, equipment, or other assets from other organization(s)	1 <u>j</u>		No
k I	Performance of services or membership or fundraising solicitations for other organization(s)	1k		No
I P	Performance of services or membership or fundraising solicitations by other organization(s)	11		No
m s	Sharing of facilities, equipment, mailing lists, or other assets	1m		No
n s	Sharing of paid employees	1n		No
o 1	Reimbursement paid to other organization for expenses	10		No
р	Reimbursement paid by other organization for expenses	1p		No
q (Other transfer of cash or property to other organization(s)	1q		No
r	Other transfer of cash or property from other organization(s)	1r	Yes	
2 I	f the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transa	action thresholds		
	(a) (b) (c) Transaction	(d) Method of determin	nına am	nount

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) CHANGING THE WORLD FOUNDATION INC	R	740,000	CASH
(2)			
(3)			
(4)			
(5)			
(6)			

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		(e) Share of end-of-year assets		ortionate cions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	(h) neral or naging irtner?	
			Yes	No		Yes	No		Yes	No																					
										-																					
										+																					
							++			+																					
										T																					

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2010