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Department of the Treasury

CHANGE OF ACCOUNTING PERIOD

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public

| A | For the | = 2010 calendar year, or tax year beginning $ JAN /1$, $ 2011 $ and ending | JUN 30, 2011 |
|----------------|-------------------------------------|---|---|
| В | Check if applicable | C Name of organization | D Employer identification number |
| Γ | Addre | UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY | } |
| Ī | Name chang | | 16-0772743 |
| | ite E Telephone number 716-483-1561 | | |
| Ę | —ated Amen _return Applic | City or town, state or country, and ZIP + 4 | G Gross receipts \$ 140,095. |
| _ | tion pendi | UAMESIONN, NI 14701 | H(a) Is this a group return for affiliates? Yes X No |
| | | F Name and address of principal officer TORY IRGANG same as C above | |
| _ | T | | H(b) Are all affiliates included? Yes No |
| | | te: > WWW.UWAYSCC.ORG | If "No," attach a list. (see instructions) H(c) Group exemption number |
| | | | ear of formation: 1954 M State of legal domicile: NY |
| | art I | Summary | out of formation. 2001 W oute of logar dofinions, 201 |
| _ | 1 | Briefly describe the organization's mission or most significant activities: See Scheo | dule 0 |
| Governance | ' | | |
| rua | 2 | Check this box I if the organization discontinued its operations or disposed of m | ore than 25% of its net assets |
| o Ve | 3 | Number of voting members of the governing body (Part VI, line 1a) | 3 23 |
| <u>ن</u> مع | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | 4 23 |
| es | 5 | Total number of individuals employed in calendar year 2010 (Part V, line 2a) | 5 6 |
| Ķ | 6 | Total number of volunteers (estimate if necessary) | 6 385 |
| Activities & | 7 a | Total unrelated business revenue from Part VIII, column (C), line 12 | 7a 0. |
| _ | b | Net unrelated business taxable income from Form 990-T, line 34 | 7ь 0. |
| | | | Prior Year Current Year |
| e | 8 | Contributions and grants (Part VIII, line 1h) | 1,427,898. 122,386. |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | 68,786. 11,585. |
| Ŗ. | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 10,905. 6,124. |
| | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 1,507,589. 140,095. |
| | 12 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 915,840. 455,887. |
| | | Benefits paid to or for members (Part IX, column (A), line 4) | 0. 0. |
| v | 1 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 344,430. 115,580. |
| Jse | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | 0. 0. |
| Expenses | ь | Total fundraising expenses (Part IX, column (D), line 25) 57,563. | |
| ũ | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) | 159,932. 77,210. |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 1,420,202. 648,677. |
| | 19 | Revenue less expenses Subtract line 18 from line 12 PECFIVED | 87,387508,582. |
| Net Assets or | 3 | NO I | Beginning of Current Year End of Year |
| sets | 20 | Total assets (Part X, line 16) | 3,021,155. 2,517,183. |
| AS | 21 | Total lassets (Part X, line 16) Total liabilities (Part X, line 26) Not a see that belong Subtract his 21 fam. 1989 | 77,355. 45,351. |
| Ž | 22 | Net assets or fund balances. Subtract line 21 from line 20 | 2,943,800. 2,471,832. |
| | | Signature Block | |
| | | lties of perjury, I declare that I have examined this return, incliding acceleration scriedules and sta | |
| true | e, correc | tt, and complete. Declaration of preparer (other than officer) is based on all information of which prepared | 9-26-20// |
| C:- | | Signature of officer | Date |
| Sig He | | JONATHAN SCALISE, PRESIDENT | |
| ne | | Type or print name and title | |
| _ | | Print/Type preparer's name Preparer's signature | Date Check PTIN |
| Pai | d | KELLY A DAWSON, CPA | 09/12/11 self-employed |
| | parer | Firm's name John S. Trussalo, IQPA, PC | Firm's EIN |
| | Only | Firm's address 315 North Main Street, Suite 200 | |
| | | Jamestown, NY 14701 | Phone no. 716-487-2910 |
| Ma | y the II | RS discuss this return with the preparer shown above? (see instructions) | X Yes No |
| 032 | 001 02-2 | 2-11 LHA For Paperwork Reduction Act Notice, see the separate instructions. | Form 990 (2010) |

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Part IV | Checklist of Required Schedules

| | | | | •• |
|-----|--|-------|--------------|--------------|
| _ | le the appropriate of the section 504(a)(0) as 40.47(a)(4) (athors there are resistant foundation)(0) | | Yes | No_ |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | | X |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| • | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| • | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7_ | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide | | | |
| | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? | | 37 | |
| | If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | X. | |
| h | | Ha | - 21 | |
| . Б | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | х |
| _ | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | יו וט | | |
| · | assets reported in Part X, line 16° If "Yes," complete Schedule D, Part VIII | 11c | | х |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| _ | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | Х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI, XII, and XIII | 12a | X | |
| þ | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | 4.41- | | х |
| 16 | and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | 14b | - | <u> </u> |
| 15 | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | 13 | | |
| .0 | located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 16 | | х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | " | | <u> </u> |
| • | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| - | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | х |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a | | X |
| | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that | | | |
| | operate one or more hospitals must attach audited financial statements (see instructions) | 20b | L | |
| | | Form | 990 (| 2010) |

032003 12-21-10

| _ | 1990 (2010) UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY 16-0772 | <u>.743</u> | Р | age 4 |
|-----|---|-------------|----------|-------|
| Pa | rt IV Checklist of Required Schedules (continued) | | | |
| | | ł | Yes | No |
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the | | | |
| | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | 1 | | |
| | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | 1 | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | L | Х |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | l | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25 | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | L. |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | 1 | | |
| | that the transaction has not been reported on any of the organization's pnor Forms 990 or 990-EZ? If "Yes," complete | 1 | | |
| | Schedule L, Part I | 25b | <u> </u> | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | | | |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete | | | |
| | Schedule L, Part III | 27 | | Х |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes, " complete Schedule L, Part IV | 28b | | Х |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | l |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | Х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | l |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | İ | } | ļ |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? | | | l |
| | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | X |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 35 | | Х |
| а | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of | | | |
| | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | <u> </u> | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | <u> </u> | X |
| 20 | Did the example to complete Schoolule O and provide explanations in Schoolule O for Part VI. lines 11 and 102 | ŀ | ı | 1 |

Note. All Form 990 filers are required to complete Schedule O

| The Enter the number reported in Box 3 of Form 1096. Enter -0-if not applicable Taylor Taylor Taylor Taylor | | Check if Schedule O contains a response to any question in this Part V | | | |
|--|-----|--|--|----------|---------------|
| 16 Enter the number reported in Box 3 of Form 1096. Enter -0 in not applicable Enter the number of Form W 205 chieded in line 15. Enter -0 in the applicable Did the organization corply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) withings to prize winters? 2 Enter the number of amployees reported on Form W3, Transmittal of Wage and Tax Statements, field for the calendar year ending with or within the year covered by this neturn of the state of the calendar year ending with or within the year covered by this neturn of the state of the calendar year ending with or within the year covered by this neturn Note. If the sum of lines 1 and 2 as greater than 250, you may be required to e-file, (see instructions) But the organization have unrelated business gross is somem of \$1,000 or more dumpt let year? 3 a X X If "Yes, has it field a Form 990T for this year? If "No, "provide an explanation in Schedule O 4 A air yith dumpt the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. Put of the properties of the properties of the foreign country. Put of the properties of the gross of the gross of the properties of the properties of the gross of the g | | C. C | | Vac | N/c |
| Enter the number of Forms W-2G included in line 1s. Enter-0-14 not applicable on Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gamining (gambling) writings to price winders? 2a. Enter the number of employees reported on Form W3, Transmittal of Wage and Tax Statements, field for the calendary year anding with or within the year covered by this return. 5 If all least one is reported on line 2a, did the organization file all required federal employment tax returns? 5 Note. If the sum of filers 1 and 12a, greater than 1505, you may be required to e-6te, (see instructions) 5 If Yes, I are if tide a Form 990 of the year? 5 A At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 5 If Yes, I are if the a Form 990 or the year? 5 If Yes, I are interest the name of the foreign country. 5 If Yes, I are interest to find prequirements for Form TDF 90-22.1, Report of Foreign Bank and Financial account; 5 If Yes, I are interest to find prequirements for Form TDF 90-22.1, Report of Foreign Bank and Financial accounts. 5 If Yes, I are the name of the foreign country, I was or a party to a prohibited tax shelter transaction? 5 If Yes, I are interest to find prequirements for Form TDF 90-22.1, Report of Foreign Bank and Financial Accounts. 5 If Yes, I are the organization and party to a prohibited tax shelter transaction? 5 If Yes, I are the care of the organization that was or a party to a prohibited tax shelter transaction? 5 If Yes, I are the care of the organization of the way or a party to a prohibited tax shelter transaction? 5 If Yes, I are the organization and years are seen by the time of the organization solicity and years are seen to the organization shell were previously to the organization solicity and years are seen to the previously to the organization solicity a | 10 | Enter the number reported in Box 3 of Form 1096. Enter .0. if not applicable | \sqcap | 162 | 140 |
| Coult the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (2a Enfort the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, field for the calendar year ending with or within the year covered by this return. If the form the calendar year ending with or within the year covered by this return. If the comparison is reported on line 2s, did the organization field engage and property that settlines? Note. If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions). If the sum of the form a sum of the sum of the sum of the year of the year of the form seed 1s and 1s an | | | 1 | | |
| (gambling) winnings to prize winners? 2 Enter the number of employees reported on Form W.3. Transmittal of Wage and Tax Statements. 3 Red for the calendar year anding with or within the year covered by this return 4 It alies at one is reported on line 2a, and the organization file all required federal employment tax returns? 5 Note. If the sum of lines 1 and 2a greater than 250, you may be required to e-file, (see instructions) 5 Unit of the organization have unrelated business gross income of \$1,000 or more during the year? 5 Unit of the organization have unrelated business gross income of \$1,000 or more during the year? 5 Unit of the organization thave unrelated business gross income of \$1,000 or more during the year? 5 Unit of the organization thave unrelated business gross income of \$1,000 or more during the year? 5 Unit of the organization organization thave an interest in, or a signature or other authority over, a financial account; or other financial account; or other financial account; 5 Unit of the organization organization organization that it was or is a party to a prohibited tax shelter transaction? 5 Unit of the organization have annual gross recepts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6 Unit organizations that may receive deductible contributions under section 170(c). 7 Organizations that may receive deductible contributions under section 170(c). 8 Unit of the organization northy the domor of the value of the goods or services provided? 8 Unit of the organization northy the domor of the value of the goods or services provided? 9 Unit the organization receive any tunds, directly or inderectly, to pay premiums on a personal benefit contract? 9 Unit the organization receive any tunds, directly or inderectly, to pay premiums on a personal benefit contract? 9 Unit the organization receive any surprise statement directly or pay premiums on a personal benefit contract? 9 Unit the organization receive | | Enter the framework of the first terms of the entertainty of the enter | | | |
| 22 Enter the number of employees reported on Form W.3, Transmittal of Wage and Tax Statements, field for the calendar year ending with or within the year covered by this returns? Note. If the sum of lines 1s and 2s is greater than 250, you may be required to 6-file, (see instructions) 3 but the organization have unrelated business gross income of \$1,000 or more dumpt the year? 3 but the viganization have unrelated business gross income of \$1,000 or more dumpt the year? 3 but file "see," has if filed a form 990-T for this year? If "No." provide an explanation in Schedule O 3 but file organization have unrelated business gross income of \$1,000 or more dumpt the year? 4 but file "see," and the file organization have an interest m, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 5 but if "see," enter the name of the foreign country, if yee," if the see in the name of the foreign country, if yee, if yee, if yee, if yee in the file organization have a select in the securities of the organization have recommended for the year? 5 but any taxable party nority the organization file form 886617? 5 but any taxable party nority the organization file form 886617? 5 but if "yee," did the organization in a seption of the year of the year of year | · | | 10 | x | |
| filest for the calendar year ending with or within the year covered by this return If all least one is reported on line 2a, dot the organization file all required federal employment tax returns? Note. If the sum of lines 1 a and 2a is greater than 250, you may be required to e-file. (see instructions) 3a. Dot the organization have unrelated business gross income of \$1,000 or more during the year? 3b. If Yeas, 1 and it file a form 990 or 17 for they year? If "Yos," provide an explanation in Schedule O 4a. At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial accountly; such as a bank account, securities account, or other financial accountly? 4a. If Yes, 1 enter the name of the foreign country, 18 form 19 foreign Bank and Financial Accounts. 5b. If Yes, 1 to line 5 as or 5b, did the organization that it was or is a party to a prohibited tax sheller transaction? 6c. If Yes, 1 to line 5 as or 5b, did the organization that it was or is a party to a prohibited tax sheller transaction of the year of the properties of the programization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6c. If Yes, 1 did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7c. Organizations that may receive deductible contributions under section 170(c). 8d. If Yes, 1 did the organization notify the donor of the value of the goods or services provided? 8d. If Yes, 1 did the organization notify the donor of the value of the goods or services provided? 9d. If Yes, 1 did the organization notify the donor of the value of the goods or services provided? 9d. If the organization reserve a payment is excess of 55 made party as a contribution of undersective or indirectly, on a personal benefit contract? 9d. If Yes, 1 wind the organization neares any payment is excess of 55 made party as a contribution of undersective or | 22 | | | | |
| It I tal least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b X | Za | | | | |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file, (see instructions) 3 Dut the organization have unrelated business gross more of \$1,000 or more during the year? 4 At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (see his a bank account, see his calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country. ▶ 5 Was the organization aparty to a prohibited tax shelter transaction or other financial accounts. 5 Was the organization aparty to a prohibited tax shelter transaction or a financial Accounts. 5 Was the organization aparty to a prohibited tax shelter transaction? 5 Was the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6 Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6 Organizations that may receive deductible contributions under section 170(c). 6 If "Yes," did the organization norbity the donor of the value of the goods or services provided? 7 Organizations that may receive deductible contributions under section 170(c). 8 If "Yes," indicate the number of Forms 8282 filed during the year 9 If the organization organization onlyft the donor of the value of the goods or services provided? 7 To It the organization organization onlyft the donor of the value of the goods or services provided? 7 To It the organization received a contribution of cushed in divided intellectual property, did the organization file a Form 1098-C? 8 Sponsoring organization received an contribution of cushed individed in the good or services provided to the supporting organization make any taxable distributions under section 4968? 9 Dod the organization received an contribution | h | | 2b | x | |
| 3a | • | | | | |
| b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account; or a signature or other authority over, a financial account in a foreign country (such as a bank account, each of the financial account)? 5b If "Yes," enter the name of the foreign country: Implication from TD F 90-22.1, Report of Foreign Bank and Financial Accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5c If It was, to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c If Yes, to line 5a or 5b, did the organization file Form 89861? 5d Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 5c If Yes, the did the organization include with every solicitation an express statement that such contributions or grifts were not tax deductible? 6d Organizations that may receive deductible contributions under section 170(c). a lot the organization that may receive deductible contributions under section 170(c). b If Yes, indicate the number of Forms 8282 filed during the year pay preniums on a personal benefit contract? 7d If Yes, indicate the number of Forms 8282 filed during the year pay preniums on a personal benefit contract? 7d Did the organization received a contribution of cars, boats, arginaes, or other vehicles, did the organization the year, pay preniums, directly or indirectly, on a personal benefit contract? 7d If the organization received a contribution of cars, boats, arginaes, or other vehicles, did the organizations that a distribution to a donor, donor advised funds. b Did the organization received a contribution of cars, boats, arginaes, or other vehicles, did the organization that pay any approximation and pay approxi | За | | 3a | | Х |
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| f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g if the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h if the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12 Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? b If "Yes," enter the amount of tax exempt interest received or accrued during the year 13 Section 501(c)(29) qualified nonprofit health insurance issuers. a is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 14 Did the organization receive any payments for indoor tanning services during the tax year? | d | | l _ | | v |
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| organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 | | | | | |
| 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? b Did the organization make a distribution to a donor, donor advisor, or related person? 9 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 b Gross receipts, included on Form 990, Part VIIII, line 12, for public use of club facilities 10 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11a | 0 | | . g | | |
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| a is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13b 13c 14a X b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b | b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 1 | | |
| Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b | 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | ļ |
| b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b | а | | 13a | | |
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| c Enter the amount of reserves on hand 13c 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b | b | | 1 | | |
| 14a Did the organization receive any payments for indoor tanning services during the tax year? b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b | | · · · · · · · · · · · · · · · · · · · | - | | |
| b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | | | | <u> </u> | - |
| | | | | | |
| | b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | | 900 | (2010) |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions.

| | 01-1-10-1-1-10-1-1-10-1-1-10-1-1-10-1-1-10-1-1-10-1-1-10-1 | | | X |
|----------|---|----------|----------|---------|
| 800 | Check if Schedule O contains a response to any question in this Part Vi | | | |
| Sec | tion A. Governing Body and Management | | V | NI- |
| | Enter the number of voting members of the governing body at the end of the tax year 23 | | Yes | No |
| | and the state of the state of the governing to the state of the state | | | |
| p | Enter the flamber of Young Hermoer's Mediade in line 14, 25076, who are independent | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | X |
| _ | officer, director, trustee, or key employee? | _2_ | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | _ | | Х |
| | of officers, directors or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 5 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 6 | X | |
| 6 | Does the organization have members or stockholders? | - 6 | | |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the | 7- | х | |
| | governing body? | 7a 7b | X | |
| | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 70 | - 41 | _ |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | |
| _ | by the following: | | х | |
| | The governing body? | 8a_ | X | |
| | Each committee with authority to act on behalf of the governing body? | 8b | | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | 9 | | X |
| 800 | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | _ 9 | | - 22 |
| <u> </u> | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) | | Yes | Ma |
| 100 | Dece the argenization have local chapters, branches, or affiliates? | 10a | 162 | No X |
| | Does the organization have local chapters, branches, or affiliates? If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, | lua | | |
| IJ | and branches to ensure their operations are consistent with those of the organization? | 10b | | |
| 110 | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? | 11a | X | |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | Ha | | |
| b 12a | | 12a | х | |
| | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise | 120 | | |
| | to conflicts? | 12b | х | |
| c | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | 120 | | |
| ~ | in Schedule O how this is done | 12c | х | |
| 13 | Does the organization have a written whistleblower policy? | 13 | X | |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | <u> </u> | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | х | |
| b | Other officers or key employees of the organization | 15b | | X |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | İ |
| | taxable entity during the year? | 16a | | Х |
| ь | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | |
| Sec | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶NY | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available | for | | |
| | public inspection. Indicate how you make these available. Check all that apply. | | | |
| | X Own website Another's website X Upon request | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, a | nd fina | incial | |
| | statements available to the public. | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organization | tion: 🕨 | - | |
| | ANGELA BANES - 716-483-1561 | | | |
| | 413 NORTH MAIN STREET, JAMESTOWN, NY 14701 | | | |
| _ | | Form | 990 | 2010 |

032006 12-21-10

Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | | | | C) | | | (D) | (E) | (F) |
|-----------------------------|-------------------|-------------------------|-----------------------|---------|--------------|---------------------------------|----------|-----------------|-------------------------------|--------------------|
| Name and Title | Average | ŀ | | Pos | • | 1 | | Reportable | Reportable | Estimated |
| | hours per | (cl | neck | all | that | арр | ly) | compensation | compensation | amount of |
| | week (describe | ector | | | l | | | from the | from related organizations | other compensation |
| | hours for | ial trustee or director | , e | | | ate | | organization | (W-2/1099-MISC) | from the |
| | related | ustee | Institutional trustee | | a | bens | | (W-2/1099-MISC) | , | organization |
| | organizations | | trona | _ | Key employee | st cor | | | | and related |
| | in Schedule O) | Individ | Instit | Officer | Key e | Highest compensated employee | Forme | | | organizations |
| JONATHAN P. SCALISE | -, | T | | | | | <u> </u> | | | |
| PRESIDENT | 2.00 | X | | X | | | | 0. | 0. | 0. |
| JENNIFER L. HARKNESS | | | | | | | | | | - |
| VICE PRESIDENT | 2.00 | X | | X | | | | 0. | 0. | 0. |
| STEPHEN D. MAGGIO | | | | | | | | | | |
| SECRETARY | 2.00 | X | | X | | | | 0. | 0. | 0. |
| TORY IRGANG | | П | | | | | | | | |
| EXECUTIVE DIRECTOR | 40.00 | X | | X | | | | 17,558. | 0. | 3,721. |
| WAYNE J. RISHELL | | | | | į | | | | | |
| TREASURER | 2.00 | X | | X | | | | 0. | 0. | 0. |
| CHRISTOPHER J. COLBURN | | | | | | | | | | |
| DIRECTOR | 2.00 | X | | | | | | 0. | 0. | 0. |
| JOELLE R. CONTI-WASHER | | | | | | | | _ | | _ |
| DIRECTOR | 2.00 | Х | | | | | | 0. | 0. | 0. |
| LORRAINE B. DIGGS | | | | | | | | | _ | _ |
| DIRECTOR | 2.00 | X | | | | | _ | 0. | 0. | 0. |
| STEPHEN E. DEYO | 1 | ii | | | | | l | | _ | _ |
| DIRECTOR | 2.00 | X | | | | | <u> </u> | 0. | 0. | 0. |
| THOMAS J. GLATZ | | l | | | | | | | | |
| DIRECTOR | 2.00 | Х | | | | | L | 0. | 0. | 0. |
| TIMOTHY J. GRACE | | | | | | | 1 | | | |
| DIRECTOR | 2.00 | Х | | | | _ | | 0. | 0. | 0. |
| VICTORIA R. JAMES | | | | | | | | _ | | • |
| DIRECTOR | 2.00 | X | | | | <u> </u> | _ | 0. | 0. | 0. |
| THOMAS W. SCHMIDT | | | | | | | | _ | • | • |
| DIRECTOR | 2.00 | Х | | | | | | 0. | 0. | 0. |
| PETER STARK | 1 2 22 | ,, | | | | | | | | • |
| DIRECTOR | 2.00 | X | | | | _ | | _0. | 0. | 0. |
| TAMU REINHARDT | 2 00 | 7.7 | | | | | ŀ | ا م | 0 | • |
| DIRECTOR | 2.00 | X | | | | _ | | 0. | 0. | 0. |
| CHRISTINE L. TARBRAKE | 2 00 | ₋ | | | | | | | _ | • |
| DIRECTOR DODREDWG | 2.00 | Х | \vdash | | | \vdash | | 0. | 0. | 0. |
| MICHAEL G. ROBERTS DIRECTOR | 2.00 | x | | | | | | 0. | 0. | ^ |
| DIRECTOR | <u> </u> | Λ | | | | | | U • | 0. | 0. |

032007 12-21-10

Form 990 (2010)

| (A) Name and title | (B) (C) Average Position hours per (check all that apply) | | | | | | | (D) Reportable | (E) Reportable | | | (F) stimate | | |
|---|---|------------------|-----------------------|-----------|--------------|------------------------------|------------|--|---|--------|------------------------|---|------------------------|--|
| | week (describe hours for related organizations in Schedule O) | stee or director | Institutional frustee | a Otticer | | Highest compensated employee | Γ | compensation from the organization (W-2/1099-MISC) | compensation from related organization (W-2/1099-MIS | j s | com fr org an | nount other opensation the community of | tion e ion ed | |
| STEPHEN SKIDMORE | | | | | | | | | | • | | | 0. | |
| DIRECTOR | 2.00 | Х | <u> </u> | | | | lacksquare | 0. | | 0. | | | | |
| DAVID A. WALTER | 2 00 | | | | | | ŀ | 0. | | 0. | | | 0. | |
| GARY SORENSON | 2.00 | X | ├ | | | ╁ | ┝ | | <u> </u> | ٠. | | | 0. | |
| DIRECTOR | 2.00 | x | | | 1 | | | 0. | | 0. | | | 0. | |
| MARK SUMMERS | 2.00 | | | \vdash | ╁╴ | ╁╌ | ╁ | | | | | | | |
| DIRECTOR | 2.00 | x | | l | | | | 0. | , | 0. | | | 0. | |
| HADLEY A. WEINBERG | | | | | | | Γ | | | | | | | |
| DIRECTOR | 2.00 | X | | L | L | <u>L</u> . | L | 0. | | 0. | | | 0. | |
| EDWARD P. WRIGHT | | l | ł | | | | | | | • | | | ^ | |
| DIRECTOR | 2.00 | X | | <u> </u> | | ↓_ | ļ | 0. | | 0. | | | 0. | |
| DAVID WILKINSON | 2.00 | x | | | | | | 0. | | 0. | | | 0. | |
| DIRECTOR | 2.00 | ┝ | ┢ | ├ | ├ | ╁ | ┝ | 0. | | 0. | | | <u> </u> | |
| | | | | İ | | | | | 1 | | | | | |
| | | ┢ | | \vdash | ┢ | ╁ | H | | | | | | | |
| | | | | | | | | | | | | | | |
| 1b Sub-total | | | | | | ▶ | | 17,558. | | 0. | | 3,7 | | |
| c Total from continuation sheets to Part V | II, Section A | | | | | | | 0. | | 0. | | | 0. | |
| d Total (add lines 1b and 1c) | | | | | | ▶ | | 17,558. | | 0. | | 3,7 | 21. | |
| 2 Total number of individuals (including but r | not limited to th | ose | liste | ed al | bov | e) w | ho | received more than \$10 | 0,000 in reportab | le | | | C | |
| compensation from the organization | | | | | | | _ | | ··· | | — | Yes | No | |
| 3 Did the organization list any former officer, | | | e, ke | y en | olqr | yee, | or | highest compensated e | mployee on | | 3 | 100 | х | |
| line 1a? If "Yes," complete Schedule J for s 4 For any individual listed on line 1a, is the si | | | amn | enes | atioi | n an | d o | ther compensation from | the organization | | <u> </u> | | | |
| and related organizations greater than \$15 | | | | | | | | | | 4 | | Х | | |
| 5 Did any person listed on line 1a receive or | | | | | | | | | udual for services | , | | | | |
| rendered to the organization? If "Yes, " con | | | | | | | | | | | 5 | | X | |
| Section B. Independent Contractors | | | | | | | | | | | | | | |
| Complete this table for your five highest co the organization. NONE | empensated in | depe | ende | ent c | ont | ract | ors | that received more than | 1 \$100,000 of con | npens | ation | from | | |
| (A) | | | | | | | | (B) | | | | C) | | |
| Name and business | address | | | | | | | Description of | services | C | ompe | nsatio | n | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | <u>-</u> | | | | | |
| | | | | | | | | | | | | | | |
| 2 Total number of independent contractors (| including but r | ot li | mıte | d to | tho | se li | ste | d above) who received i | more than | | | | | |
| \$100,000 in compensation from the organi | zation 🕨 | | _ | | | 0 | | | | | | | | |

| Ра | rt VII | Statement of Revei | nue | | | | | |
|--|--------|---------------------------------------|-----------------|--|---------------------------------------|---|---|---|
| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| ts st | 1 a | Federated campaigns | 1a | | | | | |
| Contributions, gifts, grants and other similar amounts | b | Membership dues | 1b | | | | | |
| is, g | С | Fundraising events | 1c | | | | | |
| ig ja | d | Related organizations | 1d | | | | | |
| S.E. | е | Government grants (contribut | tions) 1e | .= | | | |] |
| e si | f | All other contributions, gifts, gran | its, and | | | | | |
| 들힘 | | similar amounts not included abo | ve 1f | 122,386. | | | | |
| <u> </u> | g | | s 1a-1f \$ | | 100 206 | | | |
| 9 8 | h | Total. Add lines 1a-1f | | <u> </u> | 122,386. | | | |
| | _ | | | Business Code | | | | |
| je | 2 a | | | | | | | |
| le Se | b | | | | | | | |
| E S | C | | | | | | | |
| Program Service Revenue | d e | | | | | | · | |
| <u>۾</u> ا | f | All other program service reve | enue | | | | | |
| | | Total. Add lines 2a-2f | Sildo | | | | | |
| \neg | 3 | Investment income (including | dividends, inte | rest, and | | | | |
| | | other similar amounts) | | • | 11,585. | | | 11,585. |
| | 4 | Income from investment of ta | x-exempt bond | proceeds | | | | |
| | 5 | Royalties | | | | | | |
| | | • | (i) Real | (II) Personal | | | | |
| | 6 a | Gross Rents | 5,685 | • | | | | |
| | b | • | F 605 | | | | | |
| - 1 | С | • • | 5,685 | | E 60E | E 60E | | |
| ŀ | | Net rental income or (loss) | | <u> </u> | 5,685. | 5,685. | | |
| - 1 | 7 a | Gross amount from sales of | (i) Securities | (II) Other | | | | |
| İ | | assets other than inventory | | | | | | |
| | b | Less: cost or other basis | 1 | | | | | |
| | _ | and sales expenses | | | | | | |
| | | Gain or (loss) Net gain or (loss) | | <u> </u> | | | | |
| | | Gross income from fundraisin | a events (not | | | | | |
| nue | o a | including \$ | of | | | | | |
| e e | | contributions reported on line | | | | | | |
| Other Reven | | Part IV, line 18 | • | <u>,</u> | | | | |
| 훜 | b | Less direct expenses | ı | o | | | | |
| ٥١ | С | Net income or (loss) from fund | draising events | • | | | | |
| | 9 a | Gross income from gaming ad | ctivities. See | | | | | |
| | | Part IV, line 19 | • | a | | | | |
| ł | | Less: direct expenses | | · | | | | İ |
| I | | Net income or (loss) from gan | - | | | | | |
| l | 10 a | Gross sales of inventory, less | returns | | | | | |
| ľ | | and allowances | | a | | | | |
| | | Less: cost of goods sold | | ــــــــــــــــــــــــــــــــــــــ | | | | |
| ł | C | Net income or (loss) from sale | | <u> </u> | · · · · · · · · · · · · · · · · · · · | | | |
| - 1 | 44 | Miscellaneous Revenu MISCELLANEOUS | 16 | Business Code 900099 | 439. | | | 439. |
| | | WITOCEPHUMICOOD | | 300033 | #33. | | | 233. |
| | þ | <u> </u> | . | | | | | |
| | c d | All other revenue | | | | | | |
| J | u a | Total. Add lines 11a-11d | | <u> </u> | 439. | | | |
| İ | 12 | Total revenue. See instructions. | | • | 140,095. | 5,685. | 0. | 12,024. |
| 03200 12-21 | 9 | | | | · | · | | Form 990 (2010) |

Form 990 (2010) Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

| | All other organizations must com | | not required to complete ail | |) |
|----------|--|-----------------------|------------------------------|-------------------------------------|-----------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | 455.005 | 455 005 | | |
| | organizations in the U.S. See Part IV, line 21 | 455,887. | 455,887. | | |
| 2 | Grants and other assistance to individuals in | | | | |
| | the U.S. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the U.S. | | | | |
| | See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 15 550 | 4 272 | F 000 | 7 206 |
| | trustees, and key employees | 17,558. | 4,372. | 5,900. | 7,286. |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | <u> </u> | 20 057 | 16 225 | 17 000 |
| 7 | Other salaries and wages | 63,221. | 29,057. | 16,335. | 17,829. |
| 8 | Pension plan contributions (include section 401(k) | 7 220 | 2 006 | 1,890. | 2 224 |
| _ | and section 403(b) employer contributions) | 7,220. | 2,996. 9,584. | 5,526. | 2,334. 6,931. |
| 9 | Other employee benefits | 5,540. | 2,398. | 1,406. | 1,736. |
| 10 | Payroll taxes | 5,540. | 4,330. | 1,400. | 1,730. |
| 11 | Fees for services (non-employees) | | | | |
| a | ř | | | | |
| þ | , T | 6,544. | 3,188. | 1,272. | 2,084. |
| C | Accounting | 0,344. | 3,100. | 1,212. | 2,004. |
| | Lobbying | | | | • |
| e | Professional fundraising services. See Part IV, line 17 | 1,778. | | 1,778. | |
| f | Investment management fees | 1,770 | | | |
| g 10 | ř | | | | |
| 12 | Advertising and promotion | 2,616. | 1,103. | 437. | 1,076. |
| 13 | Office expenses | 2,010. | 1,103. | | 1,070. |
| 14 | Information technology | | | | |
| 15 | Royalties | 22,180. | 10,615. | 4,445. | 7,120. |
| 16 | Occupancy | 22,100. | 10,013. | 1,1150 | 7,1201 |
| 17 | Travel | | | | |
| 18 | Payments of travel or entertainment expenses | | | | |
| 40 | for any federal, state, or local public officials Conferences, conventions, and meetings | 493. | 190. | 76. | 227. |
| 19 20 | Interest | 1731 | | | 22,1 |
| 21 | Payments to affiliates | 10,087. | 4,842. | 1,987. | 3,258. |
| 22 | Depreciation, depletion, and amortization | 17,346. | 8,326. | 3,417. | 5,603. |
| 23 | Insurance | 1,995. | 958. | 393. | 644. |
| 24 | Other expenses, Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses in line 24f. If line | | | | |
| | 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule 0.) | | | | |
| а | PROGRAM/PROJECT EXPENSE | 9,821. | 9,821. | 0. | 0. |
| b | MISCELLANEOUS | 2,009. | 982. | 389. | 638. |
| c | PRINTING | 960. | 461. | 189. | 310. |
| d | POSTAGE | 570. | 248. | 97. | 225. |
| e | DUES | 304. | 146. | 60. | 98. |
| f | All other expenses | 507. | 243. | 100. | 164. |
| 25 | Total functional expenses. Add lines 1 through 24f | 648,677. | 545,417. | 45,697. | 57,563. |
| 26 | Joint costs. Check here J If following SOP | , | , | , | |
| | 98-2 (ASC 958-720). Complete this line only if the | | | | |
| | organization reported in column (B) joint costs from a | ļ | | | |
| | combined educational campaign and fundraising solicitation | | | | |
| | | | | | |

032010 12-21-10

| | t X | | | | QUI COUNTI | | O772713 Tage II |
|-----------------------------|-----|--|----------|------------------------|--------------------------|-----|------------------------|
| | • | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 75. | 1 | 75. |
| | 2 | Savings and temporary cash investments | | | 637,745. | 2 | 335,971. |
| | 3 | Pledges and grants receivable, net | | | 618,185. | 3_ | 320,039. |
| | 4 | Accounts receivable, net | | 4 | | | |
| | 5 | Receivables from current and former officers, di | rectors | s, trustees, key | | | |
| | | employees, and highest compensated employe | | | | | |
| | | of Schedule L | | | | 5 | |
| | 6 | Receivables from other disqualified persons (as | define | d under section | | | - |
| | | 4958(f)(1)), persons described in section 4958(c |)(3)(B), | and contributing | | | |
| | | employers and sponsoring organizations of sec | tion 50 | 1(c)(9) voluntary | | İ | |
| | İ | employees' beneficiary organizations (see instru | ictions | | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | | | 7 | |
| Ass | 8 | Inventories for sale or use | | | | 8 | |
| _ | 9 | Prepaid expenses and deferred charges | | | 2,495. | 9 | 4,900. |
| | 10a | Land, buildings, and equipment cost or other | i | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 872,100. | | | |
| | ь | Less: accumulated depreciation | 10b | 872,100. 408,941. | 431,839. | 10c | 463,159. |
| | 11 | Investments - publicly traded securities | | | 1,329,956. | 11 | 463,159. 1,393,039. |
| | 12 | Investments - other securities. See Part IV, line | 11 | | | 12 | |
| | 13 | Investments - program-related. See Part IV, line | | | 13 | | |
| | 14 | Intangible assets | | | 14 | | |
| | 15 | Other assets. See Part IV, line 11 | | 860. | 15 | 0. | |
| | 16_ | Total assets. Add lines 1 through 15 (must equ | al line | 34) | 3,021,155. | 16 | 2,517,183. |
| | 17 | Accounts payable and accrued expenses | | | 6,885. | 17 | 17,863. |
| | 18 | Grants payable | | | 18 | | |
| | 19 | Deferred revenue | | | | 19 | |
| | 20 | Tax-exempt bond liabilities | | | | 20 | |
| S | 21 | Escrow or custodial account liability. Complete | Part IV | of Schedule D | | 21 | |
| Liabilities | 22 | Payables to current and former officers, director | rs, trus | tees, key employees, | | | |
| jabi | i | highest compensated employees, and disqualif | ed per | sons. Complete Part II | | | |
| _ | ł | of Schedule L | | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrela | ated th | ird parties | | 23 | |
| | 24 | Unsecured notes and loans payable to unrelate | d third | parties | | 24 | |
| | 25 | Other liabilities. Complete Part X of Schedule D | | | 70,470. | 25 | 27,488. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 77,355. | 26 | 45,351. |
| | | Organizations that follow SFAS 117, check he | ere 🕨 | X and complete | | | |
| es | | lines 27 through 29, and lines 33 and 34. | | | | | |
| anc | 27 | Unrestricted net assets | | | 1,721,351. | 27 | 1,257,662. |
| 3al | 28 | Temporarily restricted net assets | | | 1,222,449. | 28 | 1,214,170. |
| 둳 | 29 | Permanently restricted net assets | | | | 29 | |
| Ξ | | Organizations that do not follow SFAS 117, c | heck t | nere ▶ 📖 and | • | | |
| þ | | complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| Ass | 31 | Paid-in or capital surplus, or land, building, or ed | quipme | nt fund | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated in | come, | or other funds | | 32 | |
| Z | 33 | Total net assets or fund balances | | | 2,943,800. | 33 | 2,471,832. |
| | 34 | Total liabilities and net assets/fund balances | | | 3,021,155. | 34 | 2,517,183. |

| Form | 990 (2010) | UNITED | WAY | OF | SOUTHERN | CHAUTAUQUA | COUNTY | 16-077 | 2743 | Pag | ge 12 |
|------|---------------------------|----------------------|------------|---------|-----------------------|-------------------------|---------------------|-------------|------|-----|--------------|
| Pai | rt XI Reconciliation | n of Net Ass | ets | | | | | | | | |
| | Check if Schedul | le O contains a re | sponse | to an | y question in this F | Part XI | | | | • | X |
| | <u> </u> | | | | | | | | | | |
| 1 | Total revenue (must eq | ual Part VIII, colu | ımn (A), l | line 12 | 2) | | | 1 | | | 95. |
| 2 | Total expenses (must e | equal Part IX, colu | ımn (A), | line 2 | 5) | | | 2 | | | <u>77.</u> |
| 3 | Revenue less expenses | s. Subtract line 2 | from line | e 1 | | | | 3 | -50 | | |
| 4 | Net assets or fund bala | nces at beginnin | g of yea | r (mu: | st equal Part X, line | e 33, column (A)) | | 4 | 2,94 | | |
| 5 | Other changes in net a | - | | | | | | 5 | | | 14. |
| 6 | Net assets or fund bala | inces at end of y | ear. Con | nbine | lines 3, 4, and 5 (r | nust equal Part X, line | 33, column (B)) | 6 | 2,47 | 1,8 | 32. |
| Pai | rt XII Financial Sta | | | | | <u> </u> | | | | | |
| | | | | | y question in this I | Part XII | | | | | |
| | | | | | | | | | | Yes | No |
| 1 | Accounting method us | ed to prepare the | Form 9 | 90: | Cash 🗶 | Accrual Othe | r | | | | ŀ |
| | If the organization char | | | | | | plain in Schedule | 0 | 1 1 | | İ |
| 2a | Were the organization's | | | | | | | | 2a | | X |
| ь | Were the organization's | s financial statem | ents au | dited | by an independen | t accountant? | | | 2b | X | |
| С | If "Yes" to line 2a or 2b | , does the organ | ızatıon h | ave a | committee that as | ssumes responsibility f | for oversight of th | e audıt, | | | |
| | review, or compilation | of its financial sta | itements | and | selection of an ind | lependent accountant | 7 | | 2c | X | |
| | If the organization char | nged either its ov | ersight p | oroces | ss or selection pro | cess during the tax ye | ar, explaın ın Sch | edule O. | | | |
| d | If "Yes" to line 2a or 2b | , check a box be | low to in | dicate | e whether the final | ncial statements for th | e year were issue | d on a | | | |
| | separate basis, consoli | dated basis, or b | oth: | | | | | | | | ŀ |
| | X Separate basis | Consolida | ated bas | ıs | Both consolid | dated and separate ba | SIS | | 1 1 | | |
| За | As a result of a federal | award, was the c | rganizat | tion re | equired to undergo | an audit or audits as | set forth in the Si | ngle Audit | | | |
| | Act and OMB Circular | A-133? | | | | | | | За | | X |
| þ | If "Yes," did the organiz | zation undergo th | ne requir | ed au | dit or audits? If the | e organization did not | undergo the requ | iired audit | | | |
| | or audits, explain why i | n Schedule O an | d descri | be an | y steps taken to u | ndergo such audits | | | 3b | | |

Form **990** (2010)

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

UNITED WAY OF SOUTHERN CHAUTAUOUA COUNTY

Employer identification number

| | | | WAY OF SOUTH | | | | | | 1 | 6-0772743 |
|--------|---|--|---|--|--|--|--|--|--|--|
| Part I | Reason | for Public Char | ity Status (All organiz | zations mu | st complet | te this par | t.) See inst | tructions | | |
| | ization is not a A church, con A school des A hospital or A medical res city, and stat An organizati section 170 A federal, sta An organizati section 170(A community An organizati activities rela income and u See section An organizati more publich describes the a Type By checking foundation m If the organiz supporting o Since Augus (i) A perso the gove (ii) A family | a private foundation invention of churches a private foundation invention of churches are to be a cooperative hospic search organization of the cooperative hospic search organization of the cooperative hospic search organization of the cooperative hospic search organization of the cooperative hospic holds are to local government on that normally reconstructed to its exempt for trust described in search organized and operated business the cooperative holds are to supported organized and operated organized and operated organized and operated organized and operated organized and operated organized and operated organized and operated organized and operated organized and operated organized and other the cooperate organization, check the targanization, check the targanization, check the targanization of the sign who directly or indicating body of the sign member of a person | because it is: (For lines is, or association of churro (b)(1)(A)(ii). (Attach Sotal service organization operated in conjunction benefit of a college or under Part II.) ent or governmental universe a substantial part at Part II.) everses (1) more than 33 inctions - subject to certal axable income (less section 170(b)(1)(A)(vi). everated exclusively to tender at the organization and complemental income or more publicition one or more publicition of the companization accepted an incettly controls, either all upported organization? In described in (i) above? | zations mu 1 through ches desc chedule E.) described with a hos niversity or it describer of its supp (Complete 1/3% of its ain exceptition 511 ta est for publication 509(a)(it) lete lines 1 c | st completed and section and s | te this partonly one bection 170(b)(1) 170(b)(1) Inbed in section 170(b)(1) Inbed i | t.) See instance. (A)(iii). (A)(iii). (A)(iii). (A)(iii). (A)(V). (A)(| tructions (b)(1)(A)(ii mental uni or from the nembershi 1/3% of its by the orga 1/3, or to carr ction 509(r more dis section 509 Ill owing per | i). Enter to t describe general property out the a)(3). Che d qualified G(a)(1) or sons? | the hospital's name, ed in public described in and gross receipts from from gross investment after June 30, 1975. purposes of one or eck the box that Type III - Other persons other than section 509(a)(2). |
| h | • - | | person described in (i) of about the supported or | | | | | | | [11g(iii)] |
| | of supported anization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above or IRC section | in col. (i) li: governing | organization sted in your document? | organizat (i) of you | tion in col. r support? | (vi) Is organizatio (i) organiz U.S | on in col. ed in the | (vii) Amount of support |
| | | | (see instructions)) | Yes | No | Yes | No | Yes | No | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | . | | <u>,</u> | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| otal | | | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

032021 12-21-10

Schedule A (Form 990 or 990-EZ) 2010 UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY16-0772743 Page 2

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | | | |
|--|---|------------------------|-----------------------|------------------------|---------------------|--------------------|--------------|--|--|
| Cale | ndar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total | | |
| 1 | Gifts, grants, contributions, and | | | | | | | | |
| | membership fees received. (Do not | | | | | 4 | | | |
| | include any "unusual grants.") | 1294288. | 1321930. | 1386943. | 1252485. | 1550284. | 6805930. | | |
| 2 | Tax revenues levied for the organ- | | | | | | | | |
| | ization's benefit and either paid to | | | | | | | | |
| | or expended on its behalf | | | | | | | | |
| 3 | | | | | | | | | |
| | . • | | | | | | | | |
| | • | 1001000 | 4004000 | 4006040 | 4050405 | 4 5 5 0 0 0 4 | <u> </u> | | |
| | • | 1294288. | 1321930. | 1386943. | 1252485. | 1550284. | 6805930. | | |
| 5 | • | | | | | | | | |
| | | | | | | | | | |
| | • | | | | | | | | |
| | • • • | | | | | | | | |
| | | | | | | | | | |
| | • | | | | | | | | |
| | column (f) | | | | | | 500500 | | |
| | | | | | | i | 6805930. | | |
| | · · · · · · · · · · · · · · · · · · · | | | | | | | | |
| | | | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total | | |
| | | 1294288. | 1321930. | 1386943. | 1252485. | 1550284. | 0805930. | | |
| 8 | , | | | | | | | | |
| | · • • | | | | | | | | |
| | securities loans, rents, royalties | 64 450 | 70 040 | 60 500 | 40 100 | 61 057 | 201 274 | | |
| | and income from similar sources | 64,4/0. | 78,243. | 68,502. | 48,102. | 61,95/. | 321,2/4. | | |
| 9 | Net income from unrelated business | | | | | | | | |
| | activities, whether or not the | | | | | | | | |
| | business is regularly carried on | | | | | | | | |
| 10 | Other income. Do not include gain | | | | | | | | |
| | or loss from the sale of capital | | | | 450 | 404 | 0.2.4 | | |
| | assets (Explain in Part IV) | | | | 450. | 484. | | | |
| | • • | | | | | | 7128138. | | |
| | | | | | | | | | |
| 13 | • | - | s first, second, thir | d, fourth, or fifth ta | ax year as a sectio | n 501(c)(3) | , , | | |
| Sec | | | rcentage | | | | | | |
| 14 | Public support percentage for 2010 (| line 6, column (f) d | ivided by line 11, o | column (f)) | | 14 | 95.48 % | | |
| | | | | .,, | | 15 | 74.80 % | | |
| 16a | 33 1/3% support test - 2010.If the o | organization did no | t check the box or | line 13, and line 1 | 14 is 33 1/3% or m | ore, check this bo | x and | | |
| | stop here. The organization qualifies | as a publicly supp | orted organization | 1 | | | ightharpoons | | |
| b | 33 1/3% support test - 2009.If the o | organization did no | t check a box on li | ne 13 or 16a, and | line 15 is 33 1/3% | or more, check th | is box | | |
| | and stop here. The organization qua | lifies as a publicly s | supported organiza | ation | | | ▶□ | | |
| 17a | 10% -facts-and-circumstances tes | t - 2010.If the orga | anization did not c | heck a box on line | 13, 16a, or 16b, a | ind line 14 is 10% | or more, | | |
| | | _ | | | | | | | |
| | · · · · · · · · · · · · · · · · · · · | | | - | • | _ | ightharpoons | | |
| b | | • | • | | - | 7a, and line 15 is | 10% or | | |
| | | • | | | | | | | |
| | organization meets the "facts-and-cire | | | | | | | | |
| 1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.') 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities turnished by a governmental unit to the organization without charge 4 Total. Add lines 1 through 3 5 The portion of total contributions by each person (other than a governmental unit or publicly) supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtractine's From line 4 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from unrelated business activities, whether or not the business is regularly carried on 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) 11 Total support. Add lines 7 through 10 2 Gross receipts from related activities, etc (see instructions) 12 Gross receipts from related activities, etc (see instructions) 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 14 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 5 Public support percentage from 2000 Schedule A, Part II, line 14 | | | | | | | | | |
| | | | | | | | | | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|-----------|---|---------------------|----------------------|----------------------|---------------------|---------------------|-------------------|
| Cale | endar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | <u> </u> | |
| 2 | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the | | | | | | |
| 2 | organization's tax-exempt purpose | <u> </u> | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | <u> </u> | | | - | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| - | or expended on its behalf | | - | | + | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | |
| t | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| (| Add lines 7a and 7b | | | | | | |
| _8_ | Public support (Subtract line 7c from line 6) | | | | | | |
| | ction B. Total Support | | | | | | |
| Cale | endar year (or fiscal year beginning in) ► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| t | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | ļ |
| (| Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| 13 | Total support (Add lines 9, 10c, 11, and 12) | | | | | | |
| 14 | First five years. If the Form 990 is fo | the organization' | s first, second, thi | rd, fourth, or fifth | tax year as a secti | on 501(c)(3) organi | zation, |
| | check this box and stop here | | | | | | <u> </u> |
| <u>Se</u> | ction C. Computation of Publ | ic Support Pe | ercentage | | | | |
| 15 | Public support percentage for 2010 (| ine 8, column (f) c | divided by line 13, | column (f)) | | 15 | % |
| 16 | | | | | | 16 | <u>%</u> |
| _ | ction D. Computation of Inve | | | | | | |
| 17 | Investment income percentage for 20 | • | | ne 13, column (f)) | | 17 | % |
| 18 | Investment income percentage from | | • | | | 18 | % |
| 198 | a 33 1/3% support tests - 2010. If the | | | | | | 17 is not |
| | more than 33 1/3%, check this box a | | | | | | ▶□ |
| t | 33 1/3% support tests - 2009. If the | _ | | | | | |
| | line 18 is not more than 33 1/3%, che | | | | | | |
| 20 | | n did not check a | box on line 14, 19 | a, or 19b, check t | | | <u> </u> |
| 0320 | 23 12-21-10 | | | | Sc | nedule A (Form 99 | 0 or 990-EZ) 2010 |

| Part IV Su | pple | mental I | nform | ation. C | omplete | | explana | tions require | d by Part II, line 10; Part II, line 17a or 17b; |
|-------------|------|-------------|----------|----------|-------------|-------------|-------------|---------------|--|
| Schedule | Α, | Part | II, | Line | 10, | Explanation | for | Other | Income: |
| MISCELLA | NEO | US | | | | | | | |
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SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

Open to Public

OMB No 1545-0047

Inspection

Name of the organization

UNITED WAY OF SOUTHERN CHAUTAUOUA COUNTY

Employer identification number 16-0772743

| Pai | t I Organizations Maintaining Donor Advise | d Funds or Other Similar Funds | or Accounts. Complete if the |
|-----|--|--|--|
| | organization answered "Yes" to Form 990, Part IV, line | e 6. | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | · |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advis | ed funds |
| | are the organization's property, subject to the organization's | _ | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | | used only |
| | for charitable purposes and not for the benefit of the donor of | | - |
| | impermissible private benefit? | , , , , , | Yes No |
| Pa | | ganization answered "Yes" to Form 990, P | art IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organizat | ion (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or e | education) Preservation of an his | torically important land area |
| | Protection of natural habitat | Preservation of a cert | ified historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | fied conservation contribution in the form | of a conservation easement on the last |
| | day of the tax year. | | |
| | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic str | ucture included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired | after 8/17/06, and not on a historic structi | ure |
| | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, re | leased, extinguished, or terminated by the | e organization during the tax |
| | year ▶ | | |
| 4 | Number of states where property subject to conservation ea | sement is located > | |
| 5 | Does the organization have a written policy regarding the pe | riodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements i | t holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | and enforcing conservation easements d | uring the year 🕨 |
| 7 | Amount of expenses incurred in monitoring, inspecting, and | enforcing conservation easements during | the year ▶ \$ |
| 8 | Does each conservation easement reported on line 2(d) above | ve satisfy the requirements of section 170 | (h)(4)(B)(ı) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIV, describe how the organization reports conservat | ion easements in its revenue and expense | statement, and balance sheet, and |
| | include, if applicable, the text of the footnote to the organization | tion's financial statements that describes | the organization's accounting for |
| | conservation easements | | |
| Pa | t III Organizations Maintaining Collections o | • | ther Similar Assets. |
| | Complete if the organization answered "Yes" to Form | | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | SC 958), not to report in its revenue staten | nent and balance sheet works of art, |
| | historical treasures, or other similar assets held for public ex | hibition, education, or research in furthera | nce of public service, provide, in Part XIV, |
| | the text of the footnote to its financial statements that descr | ibes these items. | |
| b | If the organization elected, as permitted under SFAS 116 (AS | SC 958), to report in its revenue statement | and balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, e | ducation, or research in furtherance of pul | blic service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| | (ii) Assets included in Form 990, Part X | | . \$ |
| 2 | If the organization received or held works of art, historical tre | asures, or other similar assets for financia | |
| | the following amounts required to be reported under SFAS 1 | 16 (ASC 958) relating to these items: | |
| а | Revenues included in Form 990, Part VIII, line 1 | | > \$ |
| b | Assets included in Form 990, Part X | | > \$ |

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Schedule D (Form 990) 2010

| Sche | dule D (Form 990) 2010 UNITED | WAY OF SOU | THERN CHAU | TAUQUA | COU | NTY | 16-07 | 72743 | Page 2 |
|-------|---|------------------------|------------------------|--|------------|------------|-------------|--------------|---|
| Par | | | | | | | | | |
| 3 | Using the organization's acquisition, accessi | | | | | | | | |
| | (check all that apply): | | • | ŭ | | | | | |
| а | Public exhibition | d | Loan or exc | hange progr | ams | | | | |
| ь | Scholarty research | е | | 0.0 | | | | | |
| С | Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | n how they further t | he organizat | on's exe | empt pur | ose in Par | t XIV | |
| 5 | During the year, did the organization solicit of | | | - | | | | | |
| | to be sold to raise funds rather than to be mi | | | | | | | Yes | ☐ No |
| Par | t IV Escrow and Custodial Arran | gements. Comple | ete if the organizatio | n answered | "Yes" to | Form 99 | 0, Part IV, | line 9, or | |
| | reported an amount on Form 990, Pa | | _ | | | | | | |
| 1a | is the organization an agent, trustee, custod | an or other intermed | liary for contribution | s or other as | sets no | t included | <u></u> | | |
| | on Form 990, Part X? | | · | | | | | Yes | ☐ No |
| b | If "Yes," explain the arrangement in Part XIV | and complete the fo | llowing table: | | | | | | |
| | • | • | · · | | | | | Amount | |
| С | Beginning balance | | | | | 1c | | | |
| d | Additions during the year | | | | | 1d | Ì | | <u> </u> |
| е | Distributions during the year | | | | | 1e | | | |
| f | Ending balance | | | | | 1f | | | |
| 2a | Did the organization include an amount on F | orm 990, Part X, line | 21? | | | | | Yes | No |
| b | If "Yes," explain the arrangement in Part XIV | | | | | | | | |
| Par | | | swered "Yes" to Fo | rm 990, Part | IV, line | 10 | | | |
| | | (a) Current year | (b) Prior year | (c) Two yea | rs back | (d) Three | years back | (e) Four | years back |
| 1a | Beginning of year balance | 981,266. | 784,577. | (c) Two years back (1,040,220248,8686,775. | | | | | |
| b | Contributions | | | | | | | | |
| С | Net investment earnings, gains, and losses | 157,544. | 202,806. | | | | | | |
| d | Grants or scholarships | | | 248,868. | | | · | | |
| е | Other expenditures for facilities | | | | Ì | | | | |
| | and programs | | | | | | | | |
| f | Administrative expenses | 7,784. | 6,117. | | 6,775. | | | | |
| g | End of year balance | 1,131,026. | 981,266. | 78 | 4,577. | | | <u> </u> | |
| 2 | Provide the estimated percentage of the year | | ıs: | | | | | | |
| а | Board designated or quasi-endowment | 100.00 | _% | | | | | | |
| b | Permanent endowment > | % | | | | | | | |
| C | Term endowment ▶ | % | | | | | | | |
| 3а | Are there endowment funds not in the posse | ession of the organiza | ation that are held a | nd administe | ered for t | the orgar | uzation | _ | |
| | by. | | | | | | | | Yes No |
| | (i) unrelated organizations | | | | | | | 3a(i) | X |
| | (ii) related organizations | | | | | | | 3a(ii) | X |
| b | If "Yes" to 3a(ii), are the related organization: | s listed as required o | n Schedule R? | | | | | 3b | |
| | Describe in Part XIV the intended uses of the | | | | | | | | |
| Par | t VI Land, Buildings, and Equipm | 1ent. See Form 990 |), Part X, line 10. | | - | | | | |
| | Description of investment | (a) Cost or o | 1 ' ' | or other | | ccumula | | (d) Book | value |
| | | basis (investr | nent) basis | (other) | de | preciatio | n | - | - 000 |
| | Land | | - 01 | 5,000. | | 271 / | -35 | | 5,000. |
| | Buildings | | 81 | 5,639. | | 371,6 | 22. | 444 | 1,014. |
| | Leasehold improvements | | | 1 161 | | 27 - | 16 | 1 / | 11/5 |
| | Equipment . | <u> </u> | | 1,461. | | 37,3 | 10. | | 1,145. |
| | Other (October 6th cont.) | | <u> </u> | 10(-1) | | | | 163 | 3,159. |
| Lotal | . Add lines 1a through 1e (Column (d) must e | quai Form 990, Part | ∧, column (B), line 1 | U(C)) | | | <u> </u> | 403 | ,, <u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> |

Schedule D (Form 990) 2010

| | dule D (Form 990) 2010 UNITED WAY OF SOUTHERN CHAU | | | | 772743 | Page 4 |
|-----|--|----------------|------------|------------|-------------|--------------|
| Pai | t XI Reconciliation of Change in Net Assets from Form 990 to | Audited Finan | icial Stat | ement | | 4 |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | 1 | | | ,095. |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | | 2 | | | ,677. |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | | 3 | | | ,582. |
| 4 | Net unrealized gains (losses) on investments | | 4 | | 36 | <u>,614.</u> |
| 5 | Donated services and use of facilities | | 5 | | | |
| 6 | Investment expenses | | 6 | | | |
| 7 | Prior period adjustments | | 7 | | | |
| 8 | Other (Describe in Part XIV) | | 8 | | | |
| 9 | Total adjustments (net). Add lines 4 through 8 | | 9 | | | <u>,614.</u> |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and | | 10 | | | ,968. |
| Par | XII Reconciliation of Revenue per Audited Financial Stateme | nts With Reve | nue per | Return | | 001 |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 174 | ,931. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | 1 1 | | |
| а | Net unrealized gains on investments | 2a 3 | 86,614 | - | | |
| b | Donated services and use of facilities | 2b | | 4 1 | | |
| С | Recoveries of prior year grants | 2c | | 4 | | |
| d | Other (Describe in Part XIV.) | 2d | | 4 | | 1 |
| е | Add lines 2a through 2d | | | 2e | | <u>,614.</u> |
| 3 | Subtract line 2e from line 1 | | | 3 | 138 | ,317. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 1,778 | <u>.</u> | | |
| b | Other (Describe in Part XIV) | 4b | | . | _ | |
| С | Add lines 4a and 4b | | | 4c | 1 | ,778. |
| 5 | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) | | | 5 | | ,095. |
| Par | t XIII Reconciliation of Expenses per Audited Financial Stateme | ents With Expe | enses pe | r Retui | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 646 | ,899. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | 1 1 | | | | |
| а | Donated services and use of facilities | 2a | | 4 | | |
| b | Prior year adjustments | 2b | | 4 | | |
| С | Other losses | 2c | | 1 | | |
| d | Other (Describe in Part XIV) | 2d | | 」 1 | | _ |
| е | Add lines 2a through 2d | | | 2e | | 0. |
| 3 | Subtract line 2e from line 1 | | | 3 | 646 | ,899. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | 4 | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | 1,778 | <u>-</u> | | |
| b | Other (Describe in Part XIV) | 4b | | 4 | _ | |
| C | Add lines 4a and 4b | | | 4c | | <u>,778.</u> |
| | Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) | | | 5 | 648 | <u>,677.</u> |
| | t XIV Supplemental Information | · · - | | | | |
| | lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III | • | • | | | 4; Part |
| | 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b Also comp | | | | | |
| Par | t V, line 4: THE FUND'S ASSETS ARE TO BE U | JSED TO PE | COATDE | ARI | SOURCE | |
| FOF | CURRENT AND FUTURE OPERATIONAL EXPENSES (| OF THE UNI | TED W | AY. | ALL US | ES |
| OF | THE FUND ASSETS ARE AT THE DISCRETION OF T | THE BOARD | OF DI | RECTO | ORS. | |
| | | | | | | |
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SCHEDULE (Form 990) Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

Open to Public OMB No 1545-0047

2 | Employer identification number 16-0772743 Inspection (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any SEE PART IV SEE PART IV SEE PART IV SEE PART IV SEE PART IV SEE PART IV recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed ame and address of organization

(d) Amount of cash grant received more than \$5,000. Part II can be duplicated if additional space is needed (g) Description of valuation (book, if applicable cash grant ron-cash assistance other)

(d) Amount of cash grant received more than \$5,000. Part II can be duplicated if additional space is needed (g) Description of cash grant ron-cash assistance other) Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection ö ö 。 ö ö 。 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. ▶ Attach to Form 990. UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY 000 75,500. 15,000, 43,000 14,148 12,000 Enter total number of section 501(c)(3) and government organizations 16-0772744 16-1012578 16-0904250 16-0743055 16-1182855 16-1037314 General Information on Grants and Assistance criteria used to award the grants or assistance? 1 (a) Name and address of organization SCOUTS OF AMERICA - 50 HOUGH HILL CHAUTAUQUA ALCOHOLISM & SUBSTANCE ALLEGHENY HIGHLANDS COUNCIL, BOY ABUSE COUNCIL - 2-6 EAST 2ND ST SUITE 405 - JAMESTOWN, NY 14701 BOYS & GIRLS CLUB OF JAMESTOWN CHAUTAUQUA BLIND ASSOCIATION ROAD - FALCONER, NY 14733 CHAUTAUQUA ADULT DAY CARE 325 EAST 4TH STREET 358 EAST 5TH STREET JAMESTOWN, NY 14701 JAMESTOWN, NY 14701 JAMESTOWN, NY 14701 JAMESTOWN, NY 14701 Name of the organization AMERICAN RED CROSS 510 W. STH STREET 62 ALLEN STREET Part

Enter total number of other organizations

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2010)

| NTY | ments and Organizations in the United States (Schedule I (Form 990), Part II.) |
|--|--|
| COO | in the |
| UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY | ts and Organizations |
| SOUTHERN | e to Govern |
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| UNITED | on of Grants and Othe |
| 9 I (Form 990) | art II Continuation |
| Schedule | Part II |

| (a) Name and address of (b) EIN (c) IRC section organization or government if applicable cash grant assistance appraisal, other) | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|------------------------------------|
| CHAUTAUQUA COUNTY RSVP 316 EAST 4TH STREET JAMESTOWN, NY 14701 | 16-1548940 | 3 | 2,000. | 0 | | | SEE PART IV |
| CHAUTAUQUA STRIDERS, INC. 101 EAST 4TH STREET JAMESTOWN, NY 14701 | 16-1156685 | 3 | 21,606. | .0 | | | SEE PART IV |
| COURT APPOINTED SPECIAL ADVOCATES OF CHAUT. COUNTY - 2 ACADEMY STREET, SUITE 5 - MAYVILLE, NY 14757 | 27-0063621 | 3 | 7,500. | 0. | | | SEE PART IV |
| FAMILY SERVICE OF THE CHAUTAUGUA REGION, INC 332 EAST 4TH STREET - JAMESTOWN, NY 14701 | 16-6000351 | 33 | 53,697. | 0. | | | SEE PART IV |
| GIRLS SCOUTS OF WESTERN NEW YORK 3332 WALDEN AVENUE, SUITE 106 DEPEW, NY 14043 | 16-0837953 | 3 | 12,500. | 0. | | | SEE PART IV |
| JOINT NEIGHBORHOOD PROJECT 532 EAST 2ND STREET JAMESTOWN, NY 14701 | 22-2396831 | 3 | 32,925. | 0. | | | SEE PART IV |
| MEALS ON WHEELS 3045 FLUVANNA AVENUE JAMESTOWN, NY 14701 | 16-1082828 | 3 | 12,500. | 0. | | | SEE PART IV |
| THE RELIEF ZONE, INC. 5 FREW RUN ROAD FREWSBURG, NY 14738 | 71-1005226 | 5 | 2,000. | 0. | | | SEE PART IV |
| THE SALVATION ARMY 83 SOUTH MAIN STREET JAMESTOWN, NY 14702 | 16-0743180 | 3 | 50,226. | .0 | | | SEE PART IV |
| ГНА | | | | | | | Schedule I (Form 990) |

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UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY

Schedule I (Form 990)

Schedule I (Form 990) (h) Purpose of grant or assistance SEE PART IV SEE PART IV (g) Description of non-cash assistance Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II) (f) Method of valuation (book, FMV, appraisal, other) 0. 0. (e) Amount of non-cash assistance (d) Amount of cash grant 40,000 52,284. (c) IRC section if applicable 16-0743238 16-0743244 (p) EIN (a) Name and address of organization or government 401 NORTH MAIN STREET JAMESTOWN, NY 14701 101 EAST 4TH STREET JAMESTOWN, NY 14701 H

Schedule I (Form 990) (2010) UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

| (c) Amount of Non- (e) Method of valuation (f) Description of non-cash assistance (book, FMV, appraisal, other) | | | required in Part I, line 2, and any other additional information | REQUIRES AND CONDUCTS ANNUAL | PROGRAM PERFORMANCE AND A COPY | FUNDED ORGANIZATION. | ASSISTANCE - ALL OF THE | ATIONS ARE FOR VARIOUS | | The state of the s |
|---|--|--|--|-------------------------------------|--|------------------------------------|-------------------------------------|-------------------------------------|------------------|--|
| (b) Number of recipients | | | e the information | THE UNITED WAY REQUIRES | EGARDING | | GRANT OR A | D ORGANIZATIONS | | |
| (a) Type of grant or assistance | | | Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information | Schedule I, Part I, Line 2: THE UN] | ON-SITE VISITS AND DOCUMENTATION REGARDING | OF THE ANNUAL AUDIT REPORT OF EACH | PART II, COLUMN (h) - PURPOSE OF GE | GRANTS AND ASSISTANCE TO THE LISTED | PROGRAM SUPPORT. | |

SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010
Open to Public Inspection

Name of the organization

UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY

Employer identification number 16-0772743

Form 990, Part I, Line 1, Description of Organization Mission:

AS A COMMUNITY-BUILDING ORGANIZATION, THIS UNITED WAY AND ITS MANY

COMMUNITY PARTNERS IDENTIFY KEY SOCIAL ISSUES AND DEVELOP NEW COMMUNITY

BASED INITIATIVES TO ADDRESS THEM, WHILE SUPPORTING AND STRENGTHENING

EXISTING LOCAL PROGRAMS. THIS UNITED WAY PROVIDES EFFECTIVE LEADERSHIP

WHICH IMPROVES THE DELIVERY OF HUMAN SERVICES IN OUR COMMUNITY.

Form 990, Part III, Line 1, Description of Organization Mission:

AND CREATE POSITIVE CHANGE. THE UNITED WAY AND ITS PARTNERS DEVELOP

THE RESOURCES NEEDED TO SUPPORT THESE EFFORTS AND USE THEM EFFECTIVELY

TO ACHIEVE MEASURABLE RESULTS.

Form 990, Part III, Line 3, Changes in Program Services:

DESPITE ADVOCACY EFFORTS WITH STATE REPRESENTATIVES, THE ORGANIZATION

WAS UNABLE TO SECURE SUPPLEMENTAL FUNDING TO SUPPORT THE LOCAL 2-1-1

CALL CENTER AFTER DECEMBER 2010. AS A RESULT, ONE STAFF POSITION WAS

ELIMINATED AND A CONTRACT WAS ESTABLISHED WITH THE OLMSTED CENTER FOR

SIGHT IN BUFFALO, NY TO PROVIDE THE SERVICES AT A SIGNIFICANTLY REDUCED

COST FOR 2011.

Form 990, Part VI, Section A, line 6: IN ACCORDANCE WITH ITS BYLAWS, ANY INDIVIDUAL, CORPORATION, FOUNDATION OR PARTNERSHIP MAKING A PLEDGE OR CONTRIBUTION SHALL BE A MEMBER OF THE UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY FOR THE CALENDAR YEAR IN WHICH THE PLEDGE OR CONTRIBUTION IS MADE. THE MEMBERS SHALL ELECT THE BOARD OF DIRECTORS AND APPROVE CHANGES TO THE BYLAWS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 032211 01-24-11

Schedule O (Form 990 or 990-EZ) (2010)

Form 990, Part VI, Section A, line 7a: MEMBERS, AS DEFINED IN 6 ABOVE, HAVE THE RIGHT AT THE ANNUAL MEETING OF MEMBERS TO ELECT THE BOARD OF DIRECTORS, HEAR A FINANCIAL REPORT OF THE ORGANIZATION; HEAR A GENERAL REPORT OF THE ORGANIZATION'S ACTIVITIES; AND CONDUCT SUCH OTHER BUSINESS AS THE PRESENCE IN PERSON OR BY PROXY MAY PROPERLY COME BEFORE SUCH MEETING. OF 100 MEMBERS ENTITLED TO VOTE SHALL CONSTITUTE A QUORUM OF THE MEMBERSHIP AT ANY MEETING THEREOF.

Form 990, Part VI, Section A, line 7b: THE BYLAWS OF THE CORPORATION MAY BE ALTERED OR REPEALED BY THE MEMBERS BY THE VOTE OF TWO-THIRDS OF THOSE PRESENT AT NY ANNUAL MEETING OR SPECIAL MEETING CALLED FOR THAT PURPOSE.

Form 990, Part VI, Section B, line 11: THE FINANCE COMMITTEE AND MANAGEMENT PERFORMS A DETAILED REVIEW OF THE FORM 990 PRIOR TO ITS PRESENTATION TO THE BOARD OF DIRECTORS FOR APPROVAL AND FILING. THE FORM 990 IS MADE AVAILABLE TO ALL BOARD MEMBERS FOR REVIEW PRIOR TO FILING.

Form 990, Part VI, Section B, Line 12c: BOARD MEMBERS AND STAFF ARE REQUIRED TO COMPLETE AND SIGN AN ANNUAL CONFLICT OF INTEREST STATEMENT. ANY MATERIAL TRANSACTION THAT MAY INVOLVE POSSIBLE CONFLICT OF INTEREST IS TO BE REVIEWED BY THE EXECUTIVE DIRECTOR AND/OR BOARD MEMBERS FOR APPROVAL AND PAYMENT. BOARD MEMBERS ARE NOT ALLOWED TO VOTE ON APPROVAL OR PAYMENT OF TRANSACTIONS IN WHICH THEY HAVE A MATERIAL INTEREST.

Form 990, Part VI, Section B, Line 15a: THE BOARD OF DIRECTORS ESTABLISHES THE EXECUTIVE DIRECTOR'S COMPENSATION AS PART OF HIS/HER ANNUAL PERFORMANCE REVIEW WHICH THE BOARD CONDUCTS DURING ITS DECEMBER MEETING. THE ANNUAL 032212 01-24-11 Schedule O (Form 990 or 990-EZ) (2010) Name of the organization

UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY

Employer identification number 16-0772743

PROCESS INCLUDES THE PERSONNEL COMMITTEE CHAIRMAN'S REVIEW OF UNITED WAY WORLDWIDE'S SALARY INFORMATION FOR CEOS OF SIMILAR SIZED UNITED WAYS, PLUS CEO SALARY INFORMATION FROM THIS UNITED WAY'S MEMBER AGENCIES. THIS INFORMATION ALSO IS AVAILABLE TO THE FINANCE COMMITTEE AND THE BOARD OF DIRECTORS.

ONCE EVERY TWO YEARS, THE BOARD PRESIDENT CONDUCTS A CONFIDENTIAL WRITTEN SURVEY OF THE FULL BOARD WHICH EVALUATES THE EXECUTIVE DIRECTOR'S PERFORMANCE FOR THE PREVIOUS TWO YEAR PERIOD. THE RESULTS OF THIS SURVEY ARE CONSIDERED BY THE BOARD OF DIRECTORS DURING ITS DETERMINATION OF THE EXECUTIVE DIRECTOR'S COMPENSATION.

Form 990, Part VI, Section C, Line 19: FORM 1023 AND FORM 990 ARE AVAILABLE ON THE UNITED WAY OF SOUTHERN CHAUTAUQUA COUNTY'S WEBSITE. COPIES ARE ALSO AVAILABLE AT OUR OFFICE UPON REQUEST. CAMPAIGN PLEDGE FORMS AND THE ANNUAL REPORT STATE THAT THE AUDITED FINANCIAL STATEMENTS MAY BE OBTAINED UPON REQUEST. THE AUDIT IS ALSO AVAILABLE UPON REQUEST FROM THE NYS DEPARTMENT OF LAW. ALL GOVERNING DOCUMENTS, INCLUDING BYLAWS AND VOLUNTEER AND STAFF ETHIC POLICIES, ARE ALSO AVAILABLE UPON REQUEST.

Form 990, Part XI, line 5, Changes in Net Assets:

Net unrealized gains on investments:

36,614.

FORM 990 PART XIII LINE 2C

SELECTION OF AUDITOR

THERE HAS BEEN NO CHANGE IN THE OVERSIGHT OR SELECTION PROCESS DURING THE YEAR.