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DLN: 93493136048752

Department of the Treasury

### Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

Open to Public

▶ The organization may have to use a copy of this return to satisfy state reporting requirements Internal Revenue Service Inspection calendar year, or tax year beginning 07-01-2010 and ending 06-30-2011 A For the 2010 D Employer identification number B Check if applicable RAINFOREST ALLIANCE INC 13-3377893 Address change Doing Business As Name change E Telephone number Initial return Number and street (or P O box if mail is not delivered to street address) Room/suite (212)677-1900 665 BROADWAY Terminated **G** Gross receipts \$ 38,802,534 Amended return City or town, state or country, and ZIP + 4 NEW YORK, NY 100122420 Application pending Name and address of principal officer **H(a)** Is this a group return for affiliates? Yes TENSIE WHELAN 665 BROADWAY SUITE 500 H(b) Are all affiliates included? NEW YORK, NY 100122420 If "No," attach a list (see instructions) H(c) Group exemption number ► **▽** 501(c)(3) **┌** 501(c)( ) **◄** (insert no ) Tax-exempt status ☐ 4947(a)(1) or ☐ 527 Website: ► WWW RAINFOREST-ALLIANCE ORG K Form of organization ✓ Corporation ✓ Trust ✓ Association ✓ Other ► L Year of formation 1987 M State of legal domicile NY Part I Summary Briefly describe the organization's mission or most significant activities THE MISSION OF THE RAINFOREST ALLIANCE IS TO PROTECT ECOSYSTEMS AND THE PEOPLE AND WILDLIFE THAT DEPEND ON THEM BY TRANSFORMING LAND-USE PRACTICES, BUSINESS PRACTICES AND CONSUMER BEHAVIOR Activities & Governance 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets 3 Number of voting members of the governing body (Part VI, line 1a) . . 17 Number of independent voting members of the governing body (Part VI, line 1b) . 17 157 Total number of individuals employed in calendar year 2010 (Part V, line 2a) . 5 6 45 Total number of volunteers (estimate if necessary) . 0 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a **b** Net unrelated business taxable income from Form 990-T, line 34 **7**b **Prior Year Current Year** Contributions and grants (Part VIII, line 1h) . . 20,824,703 22,947,118 Program service revenue (Part VIII, line 2g) . 13,289,320 15,234,467 15,744 39,253 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 193,193 191,077 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12 34,346,469 38,388,406 2,752,878 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3). 2,233,811 14 Benefits paid to or for members (Part IX, column (A), line 4) . . . . 0 0 Salaries, other compensation, employee benefits (Part IX, column (A), lines 15 13,483,755 17,178,124 Expens Professional fundraising fees (Part IX, column (A), line 11e) . 111,700 41,000 16a b Total fundraising expenses (Part IX, column (D), line 25)  $\blacktriangleright 2,071,648$ **17** Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) . . . 20,356,267 16,898,227 36,870,229 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 36,185,533 19 Revenue less expenses Subtract line 18 from line 12 . -1.839.064 1,518,177 Net Assets or Fund Balances **Beginning of Current End of Year** Year 17,013,115 13,697,054 20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) . . 8,779,991 10,604,806 22 4,917,063 6,408,309 Net assets or fund balances Subtract line 21 from line 20 Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sign Here RICHARD RYAN CFO/VP FINANCE AND ADMINISTRATION Type or print name and title Check if self-Preparer's signature Date PTIN

James Decker

James Decker

NEW BRUNSWICK, NJ 08901

May the IRS discuss this return with the preparer shown above? (see instructions) .

Firm's name 🕨 WithumSmithBrown PC

Firm's address 🕨 1 SPRING STREET

preparer's name

Paid

Preparer

**Use Only** 

employed |

Phone no 🕨 (732) 828-

Firm's EIN

Form	990 (2010) Page <b>2</b>
Par	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III
	Briefly describe the organization's mission MISSION OF THE RAINFOREST ALLIANCE IS TO PROTECT ECOSYSTEMS AND THE PEOPLE AND WILDLIFE THAT DEPEND ON 1 BY TRANSFORMING LAND-USE PRACTICES, BUSINESS PRACTICES AND CONSUMER BEHAVIOR
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
3	If "Yes," describe these new services on Schedule O  Did the organization cease conducting, or make significant changes in how it conducts, any program services?
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section $501(c)(3)$ and $501(c)(4)$ organizations and section $4947(a)(1)$ trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported
4a	(Code ) (Expenses \$ 11,091,978 including grants of \$ ) (Revenue \$ 11,621,145 )  SmartWood - As the world's leading Forest Stewardship Council (FSC) forest management certifier, SmartWood sets the international gold standard for credibility in auditing environmentally and socially responsible forestry. The SmartWood program offers a diverse set of certification and verification services. Fiscal Year 2011 was a successful year and the SmartWood Program continued to grow. Rainforest Alliance has maintained its market share in terms of forest management certification in the Forest Stewardship Council (FSC) system, with around 40% of the total certified hectares in the FSC system, as measured by the number of forest hectares under management, moving from 44 million to 53 million hectares. In addition, our total number of chain of custody certificates in the FSC system has risen from 2,014 certificates to 2,667 certificates (representing 19% of the FSC portfolio). Highlights in 2011 include. The Rainforest Alliance issued 450 new FSC Chain-of-Custody certificates, to reach a cumulative total of 2,895 certificates awarded to to businesses that process and/or sell forest products from FSC/Rainforest Alliance. Certified forests, including sawmills, wholesalers, retailers, printers and paper merchants. The area of land under FSC/Rainforest Alliance. Certified management grew from 156 million acres in 2010 to 163 million acres in 2011. Currently, the Rainforest Alliance has certified an estimated 45 percent of all the land managed to the FSC's standards worldwide. We introduced FSC certification to Chile, which has one of the largest forestry sectors in the world. We made significant progress in our work with companies that commit to purchasing their forest products from sustainable, certified sources, we engaged with Walmart UK (known as ASDA), Oriflame, General Mills, Kingfisher and Grupo Bimbo, one of Mexico's largest companies. Our work to help major retailers and brands improve their purchasing policies for paper and
4b	(Code ) (Expenses \$ 11,769,995 including grants of \$ 1,967,314 ) (Revenue \$ 3,448,469 )
	Sustainable agriculture - The Sustainable Agriculture Program is the leading model for effective implementation of social and environmental best management practices. Our goal is to promote sustainable agriculture worldwide through our internationally credible, proactive and responsive certification system that remains accessible to large agribusinesses and small farmers alike. In the pursuit of global sustainable agriculture, we are committed to developing our program into the leading model for effective implementation of social and environmental best management practices. Our goal is to promote sustainable agriculture worldwide through our internationally credible, proactive and responsive certification system that remains accessible to large agribusinesses and small farmers alike As we continue to maximize, document and share the conservation and community benefits of our standards, we have encouraged the increased demand for sustainable agriculture products. Highlights in 2011 include - By year's end, 2.8 million acres of farmland were Rainforest Alliance Certified-an area that includes 250,000 farms in 33 countries around the world - Rainforest Alliance Certified on continuous of the sustainable agriculture world in Sustainable agriculture world in Sustainable agriculture and the world in Sustainable agriculture world in Sustainable practice in Sustainable agriculture world in Sustainable practice in Sustainable agriculture world in Sustainable practice in Sustainable
4c	(Code ) (Expenses \$ 6,218,553 including grants of \$ 656,411 ) (Revenue \$ 50,007 )
	Trees - The Rainforest Alliance's TREES program focuses on (TR)aining, (E)xtension, (E)nterprises and (S)ourcing activities. We help communities and small and medium enterprises (SMEs) harvest and produce forest products in a sustainable way, and sell their goods to conscientious consumers in the global marketplace. The Rainforest Alliance has pioneered sustainable forestry on a global scale, helping to make working forests sustainable, and - by promoting responsible management - helping sustain and enhance the livelihoods derived from them. Highlights in 2011 included - Our community forestry program assisted 175 operations in 10 countries, benefiting 30,000 people and leading to certification or improved management of about 4.6 million acres of forests We continued work on an ambitious multi-year initiative that aims to transform community forestry across Latin America. Community and indigenous groups in Peru and Bolivia have already sold more than \$2 million of Brazil nuts and timber.

Other program services (Describe in Schedule O ) See also Additional Data for Description 4d

5,363,399 including grants of \$ 129,153 ) (Revenue \$ 329,879) (Expenses \$

4e Total program service expenses►\$ 34,443,925

art IV	Checklis	st of	Required	Schedules
	CIICCKII			

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part $I^{\bullet}$	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Yes	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 2	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? <i>If</i> " <i>Yes</i> ," <i>complete Schedule D, Part V</i>	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		Νo
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		No
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Parts II and IV	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16	Yes	
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	Yes	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Yes	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	_	

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a		No
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	Yes	
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section $512(b)(13)$ ?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Yes Vo			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Part V	Statements Regarding Other IRS Filings and Tax Compliance	

	Check it Schedule O contains a response to any question in this Part V	•	-1	
la	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable		Yes	No
h	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
	<b>1b</b> 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	<b>1</b> c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax  Statements filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	21-		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
la	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
ь	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
la	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
b	If "Yes," enter the name of the foreign country LCS , CA , BL , EC , GH , GT , ID , MX , PE , UK			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
ia	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Νo
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νo
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
ia	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Νo
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
a	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a	Yes	
	services provided to the payor?			
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
	file Form 8282?	<b>7</b> c		No
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit			
_	contract?	7e		No
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7f 7g		No
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
}	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
ь 0	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
.1	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states			
c	In which the organization is licensed to issue qualified health plans  Enter the amount of reserves on hand  13b  13b			
.4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for Part VI a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI										. F	7
-------------------------------------------------------------------------	--	--	--	--	--	--	--	--	--	-----	---

_Se	ction A. Governing Body and Management			
			Yes	No
	Enterthe months of the control of th			
1a	Enter the number of voting members of the governing body at the end of the tax  year	7		
b	Enter the number of voting members included in line 1a, above, who are independent	7		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5	103	No
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	. 7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the	.		
	year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	. 8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	ie <b>9</b>		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal			
Re	venue Code.)			
			Yes	No
	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form	17 <b>11a</b>	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990	114	165	
	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Are officers, directors or trustees, and key employees required to disclose annually interests that could give ris to conflicts?	e <b>12b</b>	Yes	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	. 14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			, N
1.	taxable entity during the year?	16a		No
D	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ection C. Disclosure	100		
17		Y , MD .	M A . M	I,MS.
	NH , NJ , NY , NC , OH , OK , OR , PA			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply			

- Own website Another's website Upon request
- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20 RICHARD RYAN

665 BROADWAY SUITE 500 NEW YORK, NY 100122420

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

<b>(A)</b> Name and Title	(B) Average hours per	Posi t				ll .		<b>(D)</b> Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation		
	week (describe hours for related organizations in Schedule O)	Individual trustee <i>o</i> r director	Key employee Officer Institutional Trustee		Former Highest compensated employee Key employee		highest compensated amployee Key employee Officei		Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
(1) DANIEL R KATZ Director, Chair	1 0	Х		Х				0	0	0		
(2) LABEEB ABBOUD DIRECTOR	1 0	Х						0	0	0		
(3) JOHN D ADAMS DIRECTOR	1 0	Х						0	0	0		
(4) ADAM ALBRIGHT DIRECTOR	1 0	Х						0	0	0		
(5) DR NOEL BROWN DIRECTOR	1 0	Х						0	0	0		
(6) DANIEL COHEN DIRECTOR	1 0	Х						0	0	0		
(7) ROGER DEROMEDI DIRECTOR	1 0	Х						0	0	0		
(8) WENDY GORDON Director, VICE CHAIR	1 0	Х		х				0	0	0		
(9) MARILU HERNANDEZ DE BOSOMS DIRECTOR	1 0	х						0	0	0		
(10) SUDHAKAR KESAVAN DIRECTOR	1 0	х						0	0	0		
(11) MARY STUART MASTERSON DIRECTOR	1 0	х						0	0	0		
(12) BRENDAN MAY DIRECTOR	1 0	Х						0	0	0		
(13) ERIC ROTHENBERG DIRECTOR	1 0	Х						0	0	0		
(14) PETER M SCHULTE Director, Treasurer	1 0	Х		х				0	0	0		
(15) KERRI A SMITH DIRECTOR	1 0	х						0	0	0		
(16) ANNEMIEKE WIJN DIRECTOR	1 0	Х						0	0	0		

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours	Posi t				II		(D) Reportable compensation	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other compensation
	per week (describe hours for related organizations in Schedule O)	Former Highest compensated employee Key employee Officer Institutional Trustee or director			Former	from the organization (W- 2/1099-MISC)	(W- 2/1099- MISC)			
(17) ALAN WILZIG DIRECTOR	1 0	х						0	0	0
(18) ANA PAULA TAVARES Sr VP/VP OF DEVELOPMENT	40 0			х				170,287	0	22,614
(19) RICHARD RYAN CFO/VP FINANCE & ADMIN	40 0			Х				132,198	0	5,989
(20) VERA ZLATARSKI General Counsel & Secretary	40 0			х				140,891	0	20,069
(21) TENSIE WHELAN President	40 0			Х				221,977	0	23,356
(22) Mohammad Rafiq Senior Vice President, Program	40 0				х			151,728	0	9,556
(23) RICHARD DONOVAN Sr VP / VP of Forestry	40 0					Х		145,073	0	7,832
(24) HELENA ALBUQUERQUE SR DIRECTOR OF HUMAN RESOURCES	40 0					х		128,159	0	14,547
(25) DIANE JUKOFSKY VP, Communications, Marketing	40 0					Х		108,451	0	11,397
(26) CHRIS WILLIE Chief of Sustainable Ag	40 0					Х		104,290	0	11,183
(27) GREGORY MINNICK Trees Program Director	40 0					Х		103,850	0	16,925
1b Sub-Total							<b> </b>			
d Total (add lines 1b and 1c) .	•				•	•	<b>b</b>	1,406,904	0	143,468
Total number of individuals (incl \$100,000 in reportable compens	•	nted to	those	e list			who	l		2.5,100

			Yes	No
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee			
	on line 1a? If "Yes," complete Schedule I for such individual	3		Νo
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for		·	
	services rendered to the organization? If "Yes," complete Schedule J for such person	5		Νo

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	Descrip	(B) (C) otion of services Compensation
The Message Hub 4 THE MOUNT READING, 0 UK	communication	ns 152,312
Global Business Consultants	technical const	ultant 126,000
Mindshift PO Box 200105 PITTSBURGH, PA 152510105	Technical Cons	sultant 134,901

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►3

Form 9		,				Pa	ge <b>9</b>
Part V	VIII	Statement of Revenue		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
							512, 513, or 514
Contributions, gifts, grants and other similar amounts	b d e f	Membership dues 1b  Fundraising events 1c  Related organizations 1d  Government grants (contributions) 1e  All other contributions, gifts, grants, and similar amounts not included above  Noncash contributions included in lines 1a-1f \$  Total. Add lines 1a-1f	9,782,102 11,095,356 143,846	22,947,118			
Program Service Revenue	g	CERTIFICATION FEES  CONTRACT INCOME  PARTICIPATION FEE REVENUE  All other program service revenue  Total. Add lines 2a-2f	900099 900099 900099	1,030,787	13,191,703 1,030,787 1,011,977		
	b c	Investment income (including dividends, interest and other similar amounts)	(II) Personal	15,744 0 0			15,744
	b c	Gross amount from sales of assets other than inventory Less cost or other basis and sales expenses Gain or (loss)	(II) O ther	0			
Other Revenue	8a b	Ret gain or (loss)	351,683 414,128	-62,445			-62,44
	b c	Gross income from gaming activities See Part IV, line 19 . a  Less direct expenses		0			
	С	Less cost of goods sold <b>b</b> Net income or (loss) from sales of inventory   Miscellaneous Revenue	Business Code	0 253,522			
	i c						
		Total. Add lines 11a-11d		253,522 38,388,406			-46,701

#### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

Α	Section 501(c)(3) and 501(c)(4) organizations mus Il other organizations must complete column (A) but are not required to c			(D).	
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	525,756	525,756		· ·
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	2,227,122	2,227,122		
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	898,666	467,681	212,541	218,444
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	12,733,547	12,129,481	5,087	598,979
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	221,026	215,166	806	5,054
9	Other employee benefits	2,397,750	2,246,890	16,756	134,104
10	Payroll taxes	927,135	862,703	9,864	54,568
а	Fees for services (non-employees) Management	0			
b	Legal	131,452	131,452		
c	Accounting	175,455	175,455		
d	Lobbying	3,423	3,423		
e	Professional fundraising services See Part IV, line 17	41,000			41,000
f	Investment management fees	0			
g	Other	4,739,603	4,677,400	10,277	51,926
12	Advertising and promotion	0			
13	Office expenses	1,273,275	867,978	11,648	393,649
14	Information technology	190,796	187,272	364	3,160
15	Royalties	0			
16	Occupancy	1,601,006	1,243,653	60,602	296,751
17	Travel	2,465,559	2,365,988	16,462	83,109
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			· · ·
19	Conferences, conventions, and meetings	209,299	205,554		3,745
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	40,005	34,736	97	5,172
23	Insurance	154,969	154,969		
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	CERTIFICATIONS	4,454,288	4,454,288		
b	WO RKSHO PS	531,470	527,491	1,110	2,869
c	OTHER OFFICE EXPENSES	689,177	501,142	9,024	179,011
d	BAD DEBT EXPENSE	156,927	156,927		
e	FOREIGN VAT TAX	81,523	81,398	18	107
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	36,870,229	34,443,925	354,656	2,071,648
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				m <b>990</b> (2010)

Pa	rt X	Balance Sheet			
			(A) Beginning of year		<b>(B)</b> End of year
	1	Cash—non-interest-bearing	7,251,748	1	9,187,353
	2	Savings and temporary cash investments	613,033	2	1,189,303
	3	Pledges and grants receivable, net	3,294,437	3	2,550,425
	4	Accounts receivable, net	595,037	4	1,576,423
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of			
		Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and contributing employers, and sponsoring organizations of section $501(c)(9)$ voluntary employees' beneficiary organizations (see instructions)			
\$		Schedule L		6	
Assets	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	461,613	9	1,065,853
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D  801,729			
	b	Less accumulated depreciation 10b 653,281	188,453	<b>10</b> c	148,448
	11	Investments—publicly traded securities	300,391	11	649,036
	12	Investments—other securities See Part IV, line 11	806,004	12	459,936
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	_
	15	Other assets See Part IV, line 11	186,338	15	186,338
	16	Total assets. Add lines 1 through 15 (must equal line 34)	13,697,054	16	17,013,115
	17	Accounts payable and accrued expenses .	4,988,786	17	6,700,489
	18	Grants payable		18	
	19	Deferred revenue	1,285,673	19	1,650,405
	20	Tax-exempt bond liabilities		20	
- S	21	Escrow or custodial account liability Complete Part IV of Schedule D		21	
bilities	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified			
Lia		persons Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties	2,391,750	23	2,181,750
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities Complete Part X of Schedule D	113,782	25	72,162
	26	Total liabilities. Add lines 17 through 25	8,779,991	26	10,604,806
ě		Organizations that follow SFAS 117, check here ► 🔽 and complete lines 27 through 29, and lines 33 and 34.			
ä	27	Unrestricted net assets	-1,121,944	27	-543,505
Fund Balances	28	Temporarily restricted net assets	5,039,007	28	5,951,814
=	29	Permanently restricted net assets	1,000,000	29	1,000,000
Ξ		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete			<u> </u>
<u>о</u>		lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
Assets	31	Paid-in or capital surplus, or land, building or equipment fund		31	
AS	32	Retained earnings, endowment, accumulated income, or other funds		32	
Net	33	Total net assets or fund balances	4,917,063	33	6,408,309
Z	34	Total liabilities and net assets/fund balances	13,697,054	34	17,013,115

Pal	Check if Schedule O contains a response to any question in this Part XI			. [~	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		38,3	388,406
2	Total expenses (must equal Part IX, column (A), line 25)	2			370,229
3	Revenue less expenses Subtract line 2 from line 1	3		1,5	518,177
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		4,9	17,063
5	Other changes in net assets or fund balances (explain in Schedule O)	5			-26,931
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		6,4	08,309
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII			୮	
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
b	Were the organization's financial statements audited by an independent accountant?	[	2b	Yes	
С	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O	.	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were i on a separate basis, consolidated basis, or both	ssued			
	▼ Separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in th Single Audit Act and OMB Circular A-133?	e	За	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the r audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	equired	3b	Yes	

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As Filed Data -

DLN: 93493136048752

OMB No 1545-0047

#### **SCHEDULE A**

(Form 990 or 990EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

**Public Charity Status and Public Support** 

Attach to Form 990 or Form 990-EZ. See separate instructions.

Inspection **Employer identification number** 

RAINFOREST ALLIANCE INC 13-3377893 Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II ) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of 11 one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type I **b** Type II Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii) h Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1 - 9 above or IRC section (see	(iv) Is the organizat col (i) lis your gove docume	e ion in ted in erning	(v) Did you not organizati col (i) of suppor	tify the ion in your	(vi) Is the organizati col (i) orga	on in anized	(vii) A mount of support
		instructions))	Yes	No	Yes	No	Yes	No	
Total									

## Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	under Fare III. II div	c organization	ians to quanty t	much the tests i	isted below, pic	2436 60	inpicte i	art III.
	ection A. Public Support	T	1	· · ·				
Cale	endar year (or fiscal year beginning in) ►	(a) 2006	<b>(b)</b> 2007	<b>(c)</b> 2008	<b>(d)</b> 2009	<b>(e)</b> 2	010	<b>(f)</b> Total
1	Gifts, grants, contributions, and							
_	membership fees received (Do	7,654,25	18,221,104	19,855,976	21,490,519	21	3,991,780	91,213,638
	not include any "unusual	7,031,23	10,221,101	13,033,370	21, 150,515	2.	,,,,,,,,,,,	31,213,030
_	grants ")							
2	Tax revenues levied for the organization's benefit and either							
	paid to or expended on its							
	behalf							
3	The value of services or facilities							
	furnished by a governmental unit							
	to the organization without							
_	charge	7.654.25	10 224 404	40.055.076	24 400 540		2004 700	04 242 620
4	Total. Add lines 1 through 3	7,654,25	9 18,221,104	19,855,976	21,490,519	2.	3,991,780	91,213,638
5	The portion of total contributions							
	by each person (other than a governmental unit or publicly							
	supported organization) included							1,569,686
	on line 1 that exceeds 2% of the							
	amount shown on line 11, column							
	(f)							
6	Public Support. Subtract line 5							89,643,952
	from line 4 ection B. Total Support		1		l			
	endar year (or fiscal year							
Cuit	beginning in)	<b>(a)</b> 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	<b>(e)</b> 20	010	<b>(f)</b> Total
7	A mounts from line 4	7,654,259	18,221,104	19,855,976	21,490,519	23	,991,780	91,213,638
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties	32,124	55,664	71,907	39,253		15,744	214,692
	and income from similar							
9	sources Net income from unrelated				+			
9	business activities, whether or							
	not the business is regularly							
	carried on							
10	Other income Do not include							
	gain or loss from the sale of	139,763	103,950	428,395	345,387		253,522	1,271,017
	capital assets (Explain in Part	·	·	·				
11	IV ) Total support (Add lines 7							
	through 10)							92,699,347
12	Gross receipts from related activit	ies, etc (See ins	tructions )	•	•	12	•	64,313,227
13	First Five Years If the Form 990 is	for the organizat	ion's first, second	. third. fourth. or fi	ıfth tax vear as a	501(c)(3	3) organiz	
	check this box and <b>stop here</b>	J	,		,	. , ,	, ,	<b>▶</b> □
	ection C. Computation of Pul			4.4 1 (0)				
14	Public Support Percentage for 201	-		11 column (f))		14		96 704 %
15	Public Support Percentage for 200	9 Schedule A, P	art II, line 14			15		88 450 %
16a	<b>33 1/3% support test—2010.</b> If the				ine 14 is 33 1/3%	or more	e, check t	
L	and <b>stop here.</b> The organization que	•	, , , ,		a and line 1 Fig.	2 2 4 / 20/	0 K 200 K0	<b>▶</b> ▼
D	<b>33 1/3% support test—2009.</b> If the box and <b>stop here.</b> The organizatio				a, and interprise	3 3 1/3%0	or more,	theck this ▶□
17a	10%-facts-and-circumstances test	· · ·		-	e 13.16a.or16l	and line	14	F 1
	is 10% or more, and if the organiza		•					
	in Part IV how the organization me							ed
	organization							<b>►</b> □
b	10%-facts-and-circumstances test							
	15 is 10% or more, and if the organiza							
	Explain in Part IV how the organiza supported organization	ition meets the	iacts and circums	tances test ine	organization qual	illes as	a publicly	<b>▶</b> □
18	Private Foundation If the organization	ion did not chec	k a box on line 13	, 16a, 16b, 17a or	17b, check this	box and	see	- ,
	instructions			, -, -: 3 2.	,			<b>▶</b> □

organization

Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total in) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b C Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part IV) Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) 15 16 Public support percentage from 2009 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f)) 17 **17** Investment income percentage from 2009 Schedule A, Part III, line 17 18 18 19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported

33 1/3% support tests-2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line

18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

**▶**□

Part IV

**Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Schedule A (Form 990 or 990-EZ) 2010

#### **Additional Data**

Software ID: Software Version:

**EIN:** 13-3377893

Name: RAINFOREST ALLIANCE INC

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

(Code	) (Expenses \$	1,068,672	including grants of \$	33,927 ) (Revenue \$	21,430 )
Special Projects					
(Code	) (Expenses \$	1,204,951	including grants of \$	42,156 ) (Revenue \$	159,144 )
Communications/educ	atıon				
(Code	) (Expenses \$	2,438,331	including grants of \$	28,820 ) (Revenue \$	92,376 )
Sustainable tourism					
(Code	) (Expenses \$	651,445	including grants of \$	24,250 ) (Revenue \$	56,929 )

DLN: 93493136048752

OMB No 1545-0047

Open to Public **Inspection** 

#### **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below.

**Political Campaign and Lobbying Activities** 

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- ◆ Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

	me of the organization NFOREST ALLIANCE INC			Employer idei	ntıfıcatıon number
KAI	NI OREST ALLIANCE INC			13-3377893	
ar	t I-A Complete if the org	ganization is exempt unde	er section 501(	c) or is a section 527	7 organization.
L	Provide a description of the org	janization's direct and indirect po	litical campaign act	civities in Part IV	
2	Political expenditures			▶	\$
3	V olunteer hours				
ar	t I-B Complete if the ord	ganization is exempt unde	er section 501(	c)(3).	
1		tax incurred by the organization			\$
2	Enter the amount of any excise	tax incurred by organization mai	nagers under sectio	n 4955 🕨	\$
3	If the organization incurred a s	ection 4955 tax, did it file Form 4	1720 for this year?		☐ Yes ☐ No
4a	Was a correction made?				┌ Yes ┌ No
b	If "Yes," describe in Part IV				
ar	t I-C Complete if the org	ganization is exempt und	er section 501(	c) except section 50	1(c)(3).
1	Enter the amount directly expe	nded by the filing organization foi	section 527 exem	pt function activities 🕨	\$
2	Enter the amount of the filing o exempt funtion activities	rganızatıon's funds contributed to	o other organization	s for section 527	\$
3	Total exempt function expendit	ures Add lines 1 and 2 Enter he	ere and on Form 112	. 0-POL, line 17b ►	\$
3 4 5	Did the filing organization file <b>F</b> Enter the names, addresses an	orm 1120-POL for this year? d employer identification number	· (EIN) of all section	1527 political organization	
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution	orm 1120-POL for this year?	(EIN) of all section the amount paid fro d directly delivered	i 527 political organization om the filing organization's to a separate political orga	s to which the filing funds Also enter the anization, such as a
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an	(EIN) of all section the amount paid fro d directly delivered	i 527 political organization om the filing organization's to a separate political orga	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Did the filing organization file <b>F</b> Enter the names, addresses an organization made payments F amount of political contribution separate segregated fund or a p	orm 1120-POL for this year? Id employer identification number for each organization listed, enter is received that were promptly an political action committee (PAC)	(EIN) of all section the amount paid fro d directly delivered If additional space	i 527 political organization om the filing organization's to a separate political organical organical organical organical organical organization's	s to which the filing funds Also enter the anization, such as a stion in Part IV  (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none,

section 4911 tax for this year?

┌ Yes ┌ No

Ρ	art II-A Complete if the organization under section 501(h)).	is exempt under section 501(c)(3) an	d filed Form 5768	(election
	Check If the filing organization belongs to			
D	Check I if the filing organization checked bo  Limits on Lobbying I  (The term "expenditures" means a		(a) Filing O rganization's Totals	<b>(b)</b> Affiliated Group Totals
1a	Total lobbying expenditures to influence public o	opinion (grass roots lobbying)	3,423	
b	Total lobbying expenditures to influence a legisl	ative body (direct lobbying)		
c	Total lobbying expenditures (add lines 1a and 1	b)	3,423	
d	O ther exempt purpose expenditures		34,440,502	
е	Total exempt purpose expenditures (add lines 1	c and 1d)	34,443,925	
f	Lobbying nontaxable amount Enter the amount columns	from the following table in both	1,000,000	
	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:		
	Not over \$500,000	20% of the amount on line 1e		
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000	\$1,000,000		
 g	Grassroots nontaxable amount (enter 25% of li	ne 1f)	250,000	
h	Subtract line 1g from line 1a If zero or less, ent	rer - 0 -		
i	Subtract line 1f from line 1c If zero or less, ento	er - 0 -		

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting

	Lobbying Expendit	ures During 4	1-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2007	<b>(b)</b> 2008	<b>(c)</b> 2009	( <b>d)</b> 2010	(e) Total
2a	Lobbying non-taxable amount	0	4,341	10,616	3,423	18,380
b	Lobbying ceiling amount (150% of line 2a, column(e))					27,570
c	Total lobbying expenditures		4,341	10,616	3,423	18,380
_d	Grassroots non-taxable amount		250,000	250,000	250,000	750,000
е 	Grassroots ceiling amount (150% of line 2d, column (e))					1,125,000
f	Grassroots lobbying expenditures		4,341	10,616	3,423	18,380

che	edule C (Form 990 or 990-EZ) 2010				Pί	age <b>3</b>
Pa	rt II-B Complete if the organization is exempt under section 501(c)(3) and has N (election under section 501(h)).	IOT fi	led F	orm	5768	3
		(;	a)		(b)	
		Yes	No	, r	Amoun	it
L	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of					
а	Volunteers?					
b c	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  Media advertisements?			-		
	Mailings to members, legislators, or the public?		$\vdash$	+-		
			$\vdash$	+-		
e	Publications, or published or broadcast statements?			+-		
f	Grants to other organizations for lobbying purposes?		<del></del>	₩		
g	Direct contact with legislators, their staffs, government officials, or a legislative body?		<u> </u>	₩		
h i	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  Other activities? If "Yes," describe in Part IV		<del> </del>	$\vdash$		
j	Total lines 1c through 1i			+-		
, 2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		I			
	If "Yes," enter the amount of any tax incurred under section 4912			┨		
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912					
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?		I			
	t III-A Complete if the organization is exempt under section 501(c)(4), section 5	01/6	1(5)			
	501(c)(6).	J)10-	<u>,,,,,</u>			
			_	_	Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		- L	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		L	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?			3		
<sup>2</sup> aı	t III-B Complete if the organization is exempt under section 501(c)(4), section 5501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part II answered "Yes".				ectio	n
1	Dues, assessments and similar amounts from members	1				
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).					
а	Current year	2a				
b	Carryover from last year	2b				
c	Total	2c				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4				

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 11

Identifier | Return Reference | Explanation

Part IV Supplemental Information

Also, complete this part for any additional information

5 Taxable amount of lobbying and political expenditures (see instructions)

5

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493136048752

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury

**Supplemental Financial Statements** 

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

elliai r	evenue Service P- Attach to Fo	orm 990. F See separate instructions.			Tilisher	CIOII
	e of the organization FOREST ALLIANCE INC		Emp	oyer ident if icat	tion numb	er
				377893		
Par	TI Organizations Maintaining Donor Ac		unds	or Accounts.	. Comple	te if the
	organization answered "Yes" to Form 99	(a) Donor advised funds		<b>b)</b> Funds and of	ther accor	ınts
	Total number at end of year	(a) Donor advised funds	'	Fullus allu ol	iller accou	1111.5
	Aggregate contributions to (during year)					
	Aggregate contributions to (during year)					
	Aggregate value at end of year					
	Did the organization inform all donors and donor advi funds are the organization's property, subject to the	<del>-</del>	ior advi	sea	┌ Yes	┌ No
	Did the organization inform all grantees, donors, and					
	used only for charitable purposes and not for the ben conferring impermissible private benefit	efit of the donor or donor advisor, or for a	ny othe	r purpose	┌ Yes	┌ No
	Conservation Easements. Complete	if the organization answered "Yes" t	o Form	990 Part IV		,
	Purpose(s) of conservation easements held by the o				<i>,</i>	
	Preservation of land for public use (e g , recreati	<u> </u>	hıstorı	cally important	ly land are	ea .
	Protection of natural habitat	☐ Preservation of a	certified	l historic struct	ure	
	Preservation of open space					
	Complete lines 2a–2d if the organization held a quali	fied conservation contribution in the form	ofaco	nservation		
	easement on the last day of the tax year					
				Held at the	End of the	e Year
	Total number of conservation easements		2a			
b	Total acreage restricted by conservation easements		2b			
C	Number of conservation easements on a certified his	toric structure included in (a)	2c			
d	Number of conservation easements included in (c) a	cquired after 8/17/06	2d			
	Number of conservation easements modified, transfe	rred, released, extinguished, or terminate	ed by th	e organization d	during	
	the taxable year 🗠					
	Number of states where property subject to conserva	ation easement is located ►				
	Does the organization have a written policy regarding		—— dlına of	violations, and		
	enforcement of the conservation easements it holds		<b>y</b>	,	┌ Yes	┌ No
	Staff and volunteer hours devoted to monitoring, insp	pecting and enforcing conservation easem	nents di	ırıng the year 🕨		
	A mount of expenses incurred in monitoring, inspecti					
	Does each conservation easement reported on line 2			, and , can P 4 _		
	170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)?	equiversalisty the requirements of sec			☐ Yes	┌ No
	In Part XIV, describe how the organization reports co					
	balance sheet, and include, if applicable, the text of t		staten	nents that desc	rıbes	
	the organization's accounting for conservation easen  Organizations Maintaining Collection		or Otl	er Similar /	\csets	
	Complete if the organization answered '		01 011		133013.	
	If the organization elected, as permitted under SFAS					
	art, historical treasures, or other similar assets held provide, in Part XIV, the text of the footnote to its fin			therance of pub	olic servic	e,
	If the organization elected, as permitted under SFAS			ince sheet work	s of art	
	historical treasures, or other similar assets held for provide the following amounts relating to these items	public exhibition, education, or research i				
	(i) Revenues included in Form 990, Part VIII, line 1			<b>►</b> \$		
	(ii) Assets included in Form 990, Part X			<b>►</b> \$		
	If the organization received or held works of art, histo	orical treasures, or other similar assets fo	or finan	· -		
	following amounts required to be reported under SFA					
a	Revenues included in Form 990, Part VIII, line 1			<b>▶</b> \$		

**b** Assets included in Form 990, Part X

Part	<b>IIII</b> Organizations Maintaining Co	llections of Art	t, His	tori	<u>cal Tre</u>	easu	res, or C	the	r Similar As	set	<b>ts</b> (co.	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check an	y of th	ne foll	_		_			tıon		
а	Public exhibition		d	Г	Loan o	rexch	ange prog	rams	5			
b	Scholarly research		e	$\Gamma$	Other							
c	Preservation for future generations											
4	Provide a description of the organization's co	ollections and expla	ıın hov	v the	y further	the o	rganızatıor	ı's e	xempt purpose	ın		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t									<b>Γ</b> γ	es (	┌ No
Par		ements. Compl	ete ıf	the	organiz	ation			es" to Form 9	990,	,	
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterm	ediary	for c	ontrıbut	ions o	rotherass	ets		Γ,	es (	┌ No
b	If "Yes," explain the arrangement in Part XIV	/ and complete the	follow	ng ta	able		_					
							<u> </u>		Ar	noui	nt	
С	Beginning balance							<b>1</b> c				
d	Additions during the year							1d				
e	Distributions during the year							1e				
f	Ending balance							1f				
2a	Did the organization include an amount on Fo	orm 990, Part X, lin	e 21?							Γ,	es/	┌ No
b	If "Yes," explain the arrangement in Part XIV	•										
Par	t V Endowment Funds. Complete	f the organizatio	n ans	were	ed "Yes	" to F	orm 990	Pa	rt IV, lıne 10.			
		(a)Current Year	(b	Prior `		<b>(c)</b> Tv	vo Years Bac	< (c	<b>1)</b> Three Years Back	(e)	Four Ye	ears Back
1a	Beginning of year balance	1,064,395		1	,039,231							
b	Contributions						1,000,0	-				
C	Investment earnings or losses	-5,629			25,164		39,2	31				
d	Grants or scholarships											
e	Other expenditures for facilities											
•	and programs							+				
f	Administrative expenses	1,058,766		1	,064,395		1,039,2	31				
g	End of year balance				,004,393		1,033,2	31				
2	Provide the estimated percentage of the yea	r end balance held	as									
а	Board designated or quasi-endowment 🕨											
b	Permanent endowment ► 94 450 %											
C	Term endowment ► 5 550 %											
3a	Are there endowment funds not in the posses	ssion of the organiz	ation	that a	are held	and a	dmınıstere	d for	the	г	<b>W</b> = -	
	organization by (i) unrelated organizations								3a	'i)	Yes	No No
	(ii) related organizations			•				•	3a(	_		No
b	If "Yes" to 3a(II), are the related organization			ched	ule R?			٠.				
4	Describe in Part XIV the intended uses of th	•							L			
Par	t VI Investments—Land, Buildings	s, and Equipme	nt. S	ee F	orm 99	90, Pa	rt X, line	10.				
	Description of investment				) Cost or sis (invest		(b)Cost or basis (oth		(c) Accumulate depreciation	d	<b>(d)</b> Bo	ok value
 1a ∟	and								1	$\dashv$		
	Buildings								1			
	easehold improvements						6	0,275	29,9	33		30,342
	Equipment		•					2,506	<u>'</u>	-		0
	Other		•					3,948	<u> </u>	-		118,106
	. Add lines 1a-1e (Column (d) should equal Fo			l I. line	10(c))			<u> </u>	<del></del>	12		148,448
	a jonoura oquar ro	, , , ,	(2)	,	\ <del>-</del> /•/		· · ·	-	Schedule I			

Part VII Investments—Other Securities. See	Form 990, Part X, line 1	2.
(a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1) Financial derivatives		
(2)Closely-held equity interests Other		
	_	
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)		12
Part VIII Investments—Program Related. Se		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
101411 ( 2014) ( 27 2014	•	
Part IX Other Assets. See Form 990, Part X, II		(IN Posts value
(a) Descri	рстоп	(b) Book value
Total. (Column (b) should equal Form 990, Part X, col.(B) line	15.)	
Part X Other Liabilities. See Form 990, Part X		
1 (a) Description of Liability	(b) A mount	
Federal Income Taxes	0	
DEFERRED RENT LIABILITY	72,162	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )		
	72,162	

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	38,388,406
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	36,870,229
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,518,17
4	Net unrealized gains (losses) on investments	4	-26,93
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV )	8	
9	Total adjustments (net) Add lines 4 - 8	9	-26,93
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	1,491,246
Par	t XIII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Retu	rn
1	Total revenue, gains, and other support per audited financial statements	1	39,412,182
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities 2b 917,024		
C	Recoveries of prior year grants		
d	Other (Describe in Part XIV) 2d 133,683		
e	Add lines <b>2a</b> through <b>2d</b>	2e	1,023,776
3	Subtract line <b>2e</b> from line <b>1</b>	3	38,388,406
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	38,388,406
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per Ret	
1	Total expenses and losses per audited financial statements	1	37,920,936
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	1,050,70
3	Subtract line <b>2e</b> from line <b>1</b>	3	36,870,229
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
С	Add lines <b>4a</b> and <b>4b</b>	4c	
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	36,870,229
Pai	t XIV Supplemental Information		<u> </u>

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
Organization's liability for uncertain tax positions under FIN 48	Schedule D, Page 3, Part X, Line 2	RA is exempt from federal income tax under Section 501(c)(3) of the United States Internal Revenue Code and no provision for such income tax has been reflected in the financial statements RA has evaluated uncertain tax positions with respect to its U S operations and concluded there are no such positions at June 30, 2011 and 2010 There are no open tax years prior to June 30, 2008 RA has operations in other countries and is subject to the laws and regulations of those countries RA did not recognize any tax related interest or penalties during the period in question
Reconciliation of expenses	Schedule D, Part XIII, Reconciliation of Expenses, Line 2d	Donated supplies of \$133,683 related to the special event gala were included as expenses in the statement of functional expenses but were netted against the revenue for the presentation in form 990

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As Filed Data -

DLN: 93493136048752

OMB No 1545-0047

Open to Public **Inspection** 

#### **SCHEDULE F** (Form 990)

Department of the Treasury Internal Revenue Service

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

**Statement of Activities Outside the United States** 

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization RAINFOREST ALLIANCE INC **Employer identification number** 

		13-33//893			
Pa	<b>General Information on Activities Outside the United States.</b> Complete "Yes" to Form 990, Part IV, line 14b.	ıf the organization	answei	red	
1	<b>For grantmakers.</b> Does the organization maintain records to substantiate the amount assistance, the grantees' eligibility for the grants or assistance, and the selection criter the grants or assistance?	ria used to award	Yes	Γ	No
2	For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant United States ${\sf U}$	funds outside the			

(a) Region	( <b>b</b> ) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
North America	2	30	Program Services	See Part V	4,356,44
Sub-Saharan Africa	1	8	Program Services	See Part V	3,466,81
Central America and the Caribbean	4	80	Program Services	See Part V	6,211,32
East Asia and the Pacific	1	13	Program Services	See Part V	1,721,48
Europe (Including Iceland and Greenland)	1	14	Program Services	See Part V	697,63
South America	2	32	Program Services	See Part V	2,972,41
South Asia	0	0	Program Services	See Part V	149,00
Russia and the Newly Independent States	0	0	Program Services	See Part V	259,44
Sub-total Total from continuation sheets to Part I	11	177			19,834,56
Totals (add lines 3a and 3b)	11	177			19,834,569

(a) Name of organization	(b) IRS code section and EIN (if applicable)	<b>(c)</b> Region	( <b>d)</b> Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	( <b>g)</b> A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method o valuation (book, FMV appraisal, oth
See Add'l Data								

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
FELLO WSHIP	Cent America/Caribbean	1	16,000	EFT			appraisal, other)

#### Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)	Γ	Yes	<u> </u>	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)	Γ	Yes	<b>~</b>	Νo
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)	굣	Yes	Γ	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)	Г	Yes	ঘ	Νo
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)	Г	Yes	ঘ	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).	Г	Yes	굣	No

Schedule F (Form 990) 2010

Schedule F (Form 990) 2010

Page **5** 

Part V Supplemental Information
Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

Identifier	Return Reference	Explanation
Procedures for monitoring the use of grant funds outside the U.S.	Schedule F, Page 1, Part I, Item 2	Rainforest Alliance monitors funds through it's local office's regular interaction with the recipient and regular reporting requirements that are determined for each party

ldentifier	Return Reference	Explanation
Program activities by region	Schedule F, Part I, 3(e), program activities by region	For each of the regions, program activities include the following. North America Sub-Saharan Africa - Agriculture, Smartwood, Trees Central America/Caribbean - Agriculture, Climate, Education, Sustainable Farm Certification, Smartwood, Tourism, Trees East Asia and the Pacific - Agriculture, Multi-divisional/Special Projects, Smartwood, Trees Europe - Agriculture, Smartwood, Tourism South America - Agriculture, Climate, Communication, Education, Multi-divisional/Special Projects, Smartwood, Tourism, Trees South Asia - Agriculture Russa/Independent States - Trees

Schedule F (Form 990) 2010

#### **Additional Data**

Software ID:

**Software Version:** 

**EIN:** 13-3377893

Name: RAINFOREST ALLIANCE INC

#### Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		South America	Sustainable Trading	46,423	EFT			
		Cent A merica/Caribbean	Sustainable Tourism	116,406	EFT			

Form 990 Schedule F Part II - Grants or Entities Outside The United States									
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)	
			Sustainable Livelihood	156,402	EFT				
			Sustainable Livelihood	198,779	EFT				

Form 990 Schedule F Part II - Grants or Entities Outside The United States									
(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)	
		Cent A merica/Caribbean	Sustainable Forestry	20,205	EFT				
			Sustainable Livelihood	7,924	EFT				
1	•	,		·	·	•	,	,	

Form 990 Schedule F Part II - Grants or Entities Outside The United States									
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)	
			Sustainable Livelihoods	95,973	EFT				
		Sub-Saharan Africa	Sustainable Forestry	81,835	EFT				

Form 990 Schedule F Part II - Grants or Entities Outside The United States										
(a) Name of organization	(b) IRS code section and EIN(if applicable)		(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)		
		Sub-Saharan Africa	Sustainable Forestry	56,215	EFT					
		Europe/Iceland/Greenland	l Sustainable A griculture	529,511	EFT					

Form 990 Schedu	Form 990 Schedule F Part II - Grants or Entities Outside The United States												
(a) Name of organization	(b) IRS code section and EIN (if applicable)		(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)					
			Sustainable Agriculture	37,055	EFT								
	1	Europe/Iceland/Greenland	Sustainable Training	294,201	EFT								

, Form 990 Scheav	ie r Part II	- Grants or Entitle	orm 990 Schedule F Part II - Grants or Entities Outside The United States											
(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)						
			Sustainable Agriculture	20,000	EFT									
			Sustainable Livelihoods	177,060	EFT									

Form 990 Scheal	iie E batt II	Grants or Entities C	jutsiae i ne Unite	a States			_	
(a) Name of organization	(b) IRS code section and EIN(if applicable)		(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)
		East Asia/Pacific	Sustainable Forestry	157,948	EFT			
		Europe/Iceland/Greenland	Sustainable Forestry	157,796	EFT			

Form 990 Schedu	Form 990 Schedule F Part II - Grants or Entities Outside The United States												
(a) Name of organization	(b) IRS code section and EIN(if applicable)		(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(ı) Method of valuatıon (book, FMV, appraısal, other)					
		Cent A merica/Caribbean	Climate Change	20,750	EFT								
	1	North America	Sustainable Ag	25,000			1						

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DLN: 93493136048752

SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

## **Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

OMB No 1545-0047

2010

Open to Public Inspection

	ne of the organization NFOREST ALLIANCE INC							Employer iden	tification number
								13-3377893	
Pa	rt I Fundraising A	<b>ctivities.</b> Complet	te if the d	organiza	tıon	answered "Yes"	to Form	990, Part IV	, lıne 17.
1	Indicate whether the org	anızatıon raısed funds	through a	any of the	follo	wing activities Ch	eck all th	at apply	
а	Mail solicitations			e	~	Solicitation of noi	n-governi	ment grants	
b	✓ Internet and e-mail s	solicitations		f	<u>                                      </u>	Solicitation of gov	vernment	grants	
c	Phone solicitations		g 🔽 Special fundraising events						
d	✓ In-person solicitatio	ns							
2a b	Did the organization have or key employees listed If "Yes," list the ten high to be compensated at lea	in Form 990, Part VII est paid individuals o	() or entity r entities	/ in conne (fundraise	ctior ers)p	n with professional oursuant to agreem	fundraisii ents unde	ng services? er which the fur	
(i) Name and address of individual or entity (fundraiser)		(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv	) Gross receipts from activity	(v) A mount paid t (or retained by) fundraiser listed ii col (i)		(vi) A mount paid to (or retained by) organization
	ckoway Consulting and	Fundraising	1	No.				41,000	
Crea	ative	Consulting		1					
Tota	ıl							41,000	
		A, HI, IL, KS, KY, MC	), MA, MI,	MN, MS,	NH,	NJ, NM, NY, NC, O	н, ок, о	R, PA, RI, SC,	TN, UT, VA, WV, WI

ı G	rt II	more than \$15,000 on Form				
			(a) Event #1	<b>(b)</b> Event #2	(c) Other Events	(d) Total Events (Add col (a) through col (c))
			(event type)	(event type)	(total number)	
Ē	1	Gross receipts	1,728,364	1		1,728,364
Revenue	2	Less Charitable contributions	1,376,68	ı		1,376,681
	3	Gross income (line 1 minus line 2)	351,683	3		351,683
	4	Cash prizes				
မှာ	5	Non-cash prizes				
Expenses	6	Rent/facility costs	280,44!	5		280,445
Š Ž	7	Food and beverages				
E D E E	8	Entertainment				
ā	9	Other direct expenses .	133,68	3		133,683
	10	Direct expense summary Add lir	nes 4 through 9 ın columr	n (d)	🛌	414,128
	11	Net income summary Combine li	ines 3 and 10 in column (	(d)		-62,445
Par	t III	Gaming. Complete if the o	rganızatıon answered	"Yes" to Form 990, Pa	irt IV, line 19, or repo	
	I	\$15,000 on Form 990-EZ, li				
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
	1	Gross revenue				
90 90	2	Cash prizes				
Expenses	3	Non-cash prizes				
_	4	Rent/facility costs				
DLG DLG	5	Other direct expenses				
	6	Volunteer labor	┌ Yes%	┌ Yes% ┌ No	┌ Yes%	_
	7	Direct expense summary Add line	s 2 through 5 in column (	(d)	🕨	
	8	Net gaming income summary Com	nbine lines 1 and 7 in col	umn (d)		
9 a	Ist	er the state(s) in which the organize the organization licensed to operate	gaming activities in eac	h of these states?		
b	11 "[	No," Explain				
L0a	Wer	re any of the organization's gaming				
b	If"\	Yes," Explain				

11	Does the organization operate ga	aming activities with nonmembers? .		$\Gamma_{ m Yes}$ $\Gamma_{ m No}$
12	Is the organization a grantor, be	neficiary or trustee of a trust or a mem	ber of a partnership or other entity	
	formed to administer charitable o	gaming?		. Г <sub>Yes</sub> Г <sub>No</sub>
13	Indicate the percentage of gamir	ng activity operated in		
а	The organization's facility		13a	
b	An outside facility		13b	
14	Provide the name and address of records	f the person who prepares the organiza	tion's gaming/special events books and	
	Name 🟲			
	Address 🟲			
15a	Does the organization have a co	ntract with a third party from whom the	organization receives gaming	
	<del>-</del>	· ·		. $\Gamma_{Yes}$ $\Gamma_{No}$
b			tion 🟲 \$ and the	, , , , , , , , , , , , , , , , , , , ,
	amount of gaming revenue retain	ned by the third party 🟲 \$		
c	If "Yes," enter name and address	s		
	Name 🟲			
	Address ►			
16	Gaming manager information			
	Name 🟲			
	Gaming manager compensation I	<b>&gt;</b> \$		
	Description of services provided	<b></b>		
	Director/officer	□ Employee	Independent contractor	
17	Mandatory distributions			
а		er state law to make charitable distribu		
				Tyes No
b		required under state law distributed t	o other exempt organizations or spent	
D		activities during the tax year \$	reconnect to question on Cohedule C./	
Pa	t IV Complete this part to proceed instructions.)	provide additional information for	responses to question on Schedule G (	see 
	Identifier	ReturnReference	Explanation	

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Schedule I (Form 990)

## **Grants and Other Assistance to Organizations,** Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

OMB No 1545-0047

13-3377893

DLN: 93493136048752

Inspection

Department of the Treasury Internal Revenue Service

Name of the organization RAINFOREST ALLIANCE INC ► Attach to Form 990 Employer identification number

Part I General Inform	nation on Grants	and Assistance				l .	
<ul><li>Does the organization ma the selection criteria used</li><li>Describe in Part IV the or</li></ul>	d to award the grants o	orassistance?					<b>▽</b> Yes <b>▽</b>
Form 990, Part I	V, line 21 for any r	Governments and recipient that received ded	l more than \$5,000.	Check this box if r	no one recipient rece	ived more than \$5,0	
1 (a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AG Innovations Network 101 Morris St Suite 212 Sebastopol, CA 954723838	68-0462304	501(c)(3)	228,431				Sustainable Trading Relationships in Sub- Saharan Africa
(2) Catholic Relief Services 228 W Lexington St Baltimore, MD 212013413	13-5563422	501(c)(3)	96,986				Sustainable Trading Relationships in Sub- Saharan Africa
(3) university of Georgia Research Foundation Inc617 Boyd GSRC Athens,GA 306027411	58-1353149	501(c)(3)	15,868				monitoring
(4) Wildlife Conservation Society2300 Southern Boulevard Bronx, NY 10460	13-1740011	501(c)(3)	182,411				Sustainable Forestry
2 Enter total number of sect							<u> </u>
Enter total number of other	er organizations					•	0

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22
	Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Ex	olanation	1					
Procedures for monitoring	Schedule I, Page 1, Part 1, It	em Rai	nforest A	Iliance monitors funds through	ıt's local office's	regular	ınteractı	on with the recipient and regular reporting	
the use of grant funds in	2	req	urement	s that are determined for each i	party				
the U.S.									

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DLN: 93493136048752

OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury Internal Revenue Service

**Compensation Information** For certain Officers, Directors, Trustees, Key Employees, and Highest

**Compensated Employees** ► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name	of	the	orga	niza	ition
RAINFO	RE:	ST AL	LIANC	E IN	С

**Employer identification number** 

13-3377893

Pa	rt I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax idemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply			
	Compensation committee Written employment contract			
	Form 990 of other organizations  Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a		No
ь	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		No
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form $990$ , Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	5a		Νo
b	Any related organization?	5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form $990$ , Part VII, Section A, line $1a$ , did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	6a		Νo
b	Any related organization?	6b		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was			
	subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	_		NI -
_		8		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	9		

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

			· ·					
(A) Name		(B) Breakdown of	W-2 and/or 1099-MIS	SC compensation	(C) Retirement and	( <b>D)</b> Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base compensation	(ii) Bonus & (iii) Other reportable compensation compensation		other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) ANA PAULA TAVARES	(ı) (ıı)	170,287 0	0 0	0 0	8,750 0	13,864 0	192,901 0	
(2) RICHARD DONOVAN	(ı) (ıı)	145,073 0	0 0	0	7,223 0	609 0	152,905 0	
(3) VERA ZLATARSKI	(ı) (ıı)	140,891 0	0 0	0	7,250 0	12,819 0	160,960 0	
(4) TENSIE WHELAN	(ı) (ıı)	221,977 0	0	0 0	11,039 0	12,317 0	245,333 0	
(5) Mohammad Rafiq	(ı) (ıı)	151,728 0	0 0	0	5,636 0	3,920 0	161,284 0	
(6)								
(7)								
(8)								
(9)								
( 10 )								
(11)								
( 12 )								
( 13 )								
( 14 )								
( 15 )								
( 16 )								
	'		<u>'</u>				Cahadu	do 1 (Form 000) 2010

Schedule J (Form 990) 2010 Page **3** 

### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

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DLN: 93493136048752

### Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Transactions with Interested Persons**

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2010

OMB No 1545-0047

Open to Public Inspection

Name of the organization RAINFOREST ALLIANCE INC							Employer identification number					
									3-33778			
						and section 501						
Complete if the o	rganızat	ion ans	wered "	Yes" on For	m 990, F	Part IV, line 25a o	or 25b,	or Form	990-EZ,	Part V, I	ne 40b	
(-) N	6 4											(c)
<b>1</b> (a) Name	(a) Name of disqualified per				son (b) Description			of trans	action		-	rected?
											Yes	No
2 Enter the amount of ta	ıx ımpos	ed on th	ne organ	nization man	agers or	disqualified pers	ons dur	ing the y	year unde	r		
section 4958									🕨	* \$ —		
3 Enter the amount of ta	ıx, ıf any	, on line	2, abo	ve, reımburs	ed by th	ie organization .			🕨	• \$		
	., .											
Part II Loans to an	•					), Part IV, line 26	a	~ 000 [	= 7 Dowt \	/ line 20	_	
Complete ii tiii	e organiz			i tes our	01111 990	, Part IV, lille 26	, 01 F011	11 990-1	(f)		<u>a</u>	
							(e)			(g)Writi	ten	
(a) Name of interested per	son and					(d)Balance due	defau		by board or		agreement?	
purpose		Organii	24110111	principal a	amount	' '		,	committee?			
		То	From				Yes	No	Yes	No	Yes	No
otal					<b>▶</b> \$		l					
Part IIII Grants or As	ssistar	nce Be	nefitt	ing Inter	ested I	Persons.						
Complete ıf t	he orga	nızatıc	n ansv	vered "Yes	" on Fo	rm 990, Part IV	, line 2	27.				
(a) Name of interes	ted ners	on	(1			een interested per	son	(c) A n	nount of a	rant or ty	pe of assi	stance
(a) Nume of meetes	teu pers	011		an	nd the or	ganızatıon		(6)/////	iounic or g	rancor c	, pc 01 u331.	- Carre
			$\bot$									
			$\bot$									
							1					

Part IV	Business	Transactions	Involvina	Interested	Persons

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	<b>(b)</b> Relationship between interested person and the	(c) A mount of transaction	(d) Description of transaction	organiz	arıng of zatıon's nues?
	organization			Yes	No
(1) Joke Aerts	Former director - family	58,284	Employment - salary paid		No

### Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
Identifier	Return Reference	Explanation

Schedule L (Form 990 or 990-EZ) 2010

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DLN: 93493136048752

OMB No 1545-0047

**Inspection** 

Department of the Treasury Internal Revenue Service

SCHEDULE M

(Form 990)

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Name of the organization RAINFOREST ALLIANCE INC

**Employer identification number** 

				13-3377893			
Part I Types of Property				<u> </u>			
	(a) Check if applicable	<b>(b)</b> Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d Method of determining amounts		ontribut	.ion
<b>1</b> Art—Works of art			-9				
2 Art—Historical treasures							
<b>3</b> Art—Fractional interests							
4 Books and publications							
<b>5</b> Clothing and household							
oods							
<b>6</b> Cars and other vehicles .							
<b>7</b> Boats and planes							
<b>3</b> Intellectual property							
9 Securities—Publicly traded	X	8	36,295	Selling price			
O Securities—Closely held stock							
1 Securities—Partnership, LLC, or trust interests .							
2 Securities—Miscellaneous							
3 Qualified conservation contribution—Historic structures							
4 Qualified conservation contribution—Other							
<b>5</b> Real estate—Residential .							
5 Real estate—Commercial							
<b>7</b> Realestate—Other							
3 Collectibles							
Food inventory							
Drugs and medical supplies							
1 Taxidermy							
2 Historical artifacts							
Scientific specimens							
4 Archeological artifacts							
Annual gala							
gift bags and							
<b>5</b> Other►( <u>goods</u> )	Х	4,455	133,683	Fair market value			
5 Other ►()							
<b>7</b> Other ►()							
<b>8</b> Other ► ()							
9 Number of Forms 8283 received							
for which the organization comple	ted Form 8	3283, Part IV, Donee Ackr	nowledgement	29			
						Yes	No
<b>0a</b> During the year, did the organizat							
must hold for at least three years			on, and which is not require	d to be used			
for exempt purposes for the entire					30a		No
<b>b</b> If "Yes," describe the arrangeme	nt ın Part 1	I					
1 Does the organization have a gift					31		Νo
2a Does the organization hire or use contributions?	third parti	es or related organizations	to solicit, process, or sell	non-cash	32a		No
<b>b</b> If "Yes," describe in Part II							
3 If the organization did not report describe in Part II	revenues i	n column (c) for a type of p	roperty for which column (a	) is checked,			

Page 2

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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As Filed Data -

DLN: 93493136048752

OMB No 1545-0047

2010

Open to Public Inspection

## **SCHEDULE 0** (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Name of the organization **Employer identification number** RAINFOREST ALLIANCE INC 13-3377893

ldentifier	Return Reference	Explanation
Conflict of Interest Policy	Page 6, Section B, Item 12c , Conflict of interest policy	A copy of our conflict of interest policy, along with a conflict of interest disclosure statement, is furnished to each director, officer and staff member of the Rainforest Alliance upon undertaking the duties of such office, and annually thereafter for the term of such person's service to the organization. Any disclosures are reviewed by an internal committee made up of the President, Vice President of Finance and Administration, Chief Financial Officer and the General Counsel, and are reported on a quarterly basis to the Audit and Risk Committee. The Audit and Risk Committee has among its responsibilities the duty of reviewing the organization's performance in maintaining full independence. In addition, a detailed Form 990 Disclosure Statement, with respect to disclosures required to be reported on Form 990 about any transactions between the organization and those who serve it in various volunteer and paid capacities, and about any transactions among those persons, is distributed annually to members of the committee that awards Kleinhans fellowships and the Rainforest Alliance's directors, officers and key employees.

ldentifier	Return Reference	Explanation
Documents	Section C, Line 19, Public Availability of Documents	The Organization's governing documents, conflict of interest policy, and financial statements are available to the public upon written request to management. In addition, the Organization's audited financial statements, conflict of interest and whistleblower policies, and summaries of all of its policies and procedures to ensure independence, are available on its Website

ldentifier	Return Reference	Explanation
Compensation Policy	990, Page 6, Part VI, Section B, Line 15b, Compensation Policy	The organization has developed Salary Administration Guidelines (the "Guidelines") that apply in setting the compensation of all of its employees, including its President, officers, and key employees. Under the Guidelines, the organization conducts an annual salary review for all employees. The organization participates in several salary surveys with similarly sized, international non-profit organizations to ensure that its salaries are within the range of those of comparable organizations. Generally, the midpoint of the organization's salary ranges falls within the salary range averages of comparable non-profit organizations. Performance reviews are then used to establish an individual employee's compensation within the range set by comparability data. The Executive Committee of the Board of Directors approves modification of compensation that extends to substantially all employees. The Guidelines also require the Executive Committee to review and approve separately the compensation of the President and Vice President of Finance and Operations, unless such individuals receive a modification of compensation that extends to substantially all employees. The Treasurer of the organization does not receive any compensation, and is therefore not subject to any review. In 2011, a market survey was done for much of the organization to the extent that reliable and current data was available through NGO salary surveys. This resulted in market-related adjustments to the salaries of the President, Executive Vice President, Senior Vice Presidents, Vice President and CFO and General Counsel.

Identifier	Return Reference	Explanation
Form 990 Review Process	990, Page 6, Section B, Line 11b, Review and approval of Form 990	The VP of Finance and Administration, CFO initially reviews the organization's draft Form 990. The Office of General Counsel, including the General Counsel in her capacity as attorney and as Secretary of the organization, reviews the draft 990 with respect to any questions involving legal matters. The draft Form 990 is distributed to each of the organization's officers and directors in advance of the filing. Each officer and director is asked to review the draft Form 990, and raise any questions or comments. The VP of Finance and Administration, CFO oversees any revisions before the final Form 990 is filed.

ldentifier	Return Reference	Explanation
Foreign Payroll Taxes and Fringe Benefits	Foreign payroll taxes and	Given the fact that in certain countries in which Rainforest Alliance operates pension plan contributions are mandatory, we combine Pension Contributions, Payroll Taxes and Other Employee Benefits in line 9 - Other Employee Benefits

ldentifier	Return Reference	Explanation
Other Program Services Description and Highlights - Communication/education	990, Page 2, Part III, Line 4d (1 of 2)	Communications/Education The Rainforest Alliance's Communications/Education Program works to promote the work of the Rainforest Alliance worldwide, and to develop and expand our distinctive and innovative learning materials and implement our environmental education curricula at elementary schools with large populations of Latino students in specific US cities. Highlights in 2011 include - By year's end a total of 99 schools had participated in our school partnership program, resulting in 3,000 teachers trained and reaching 30,000 students - We launched "Rainforest Survival Challenge," our first mobile application for kids, and the Rainforest Alliance Learning Site receives more than one million views and downloads each year-including 100,000 visits to the kid-friendly interactive TreeHouse - We created curricula, activities and training tools to teach students about the role of forests and carbon projects in climate change. During 2011, we led workshops for over 400 Guatemalan students, teachers, and community members.

Identifier	Return Reference	Explanation
Other Program Services Description and Highlights - Sustainable Tourism	990, Page 2, Part III, Line 4d (2 of 2)	Sustainable Tourism The Rainforest Alliance's Sustainable Tourism Program is working to help tourism entrepreneurs conserve their environments and contribute to local livelihoods, while improving their own bottom line. The Rainforest Alliance is leading a global effort to help define, standardize and scale up sustainable tourism. Partnering with industry associations, nonprofits, and government agencies, we promote higher environmental and social standards for the tourism industry and government tourism policy. We have been working with small and medium-sized businesses, as well as indigenous and community groups in Latin America, to educate them on the opportunities that exist to incorporate on-site conservation measures into their operations, thereby minimizing their impact on local wildlife and landscapes. Highlights in 2011 include - By the end of 2011, our sustainable tourism program staff had worked with nearly 590 tourism companies in seven countries throughout Latin America, and we've trained 7,000 tourism entrepreneurs on how to manage their businesses sustainably in the Peruvian and Ecuadorian Amazon alone, we've helped 72 tourism operations conserve 2.7 million acres of land through the implementation of best management practices During 2011, the Rainforest Alliance provided support for the launch of the Global Sustainable Tourism Council's accreditation standard, which will ensure that tourism certification programs meet minimum sustainability criteria As part of our efforts to educate travelers about responsible tourism and support sustainable businesses, our online presence now includes a tri-lingual eco-travel website for consumers, SustainableTrip org, and a new interactive virtual hotel room, SmartLodge, which teaches tourists and hotel owners about sustainability. We launched Tour Operators Promoting Sustainability (TOPS), a global network of tour operators dedicated to supporting responsible tourism. Inbound operators must apply for Rainforest Alliance verification, while outbound opera

ldentifier	Return Reference	Explanation
New Program Service		Climate Initiative - The Rainforest Alliance provides a range of verification services to confirm that carbon projects are conservation-oriented and meet established international standards for carbon sequestration. This enables company- and community-run projects to benefit from payments for carbon credits. We also train local organizations to design and develop effective forestry and agroforestry-based carbon sequestration projects. In addition, wie work to encourage governments to adopt climate policies that address the causes of deforestation and reward the reduction of greenhouse gas emissions through forest conservation and reforestation. Highlights in 2011 included - The Rainforest Alliance has emerged as a premier auditor of forest carbon credit-generating projects and an expert in carbon accounting and methodology. Over the past year, we've doubled the number of carbon project audits we've completed, for a total of 32 audits in 16 countries. These projects manage and conserve more than 2.1 million acres, and it's estimated that they'll sequester more than 4 million tons of carbon dioxide.

Id	dentifier	Return Reference	Explanation
			The organization's certificate of incorporation was amended by resolution of the Board A copy of the amendment is attached. The organization's bylaws were amended and restated by resolution of the Board. A copy of the amended and restated bylaws is attached.

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -**SCHEDULE R** 

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493136048752

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2010

**Employer identification number** 

## **Related Organizations and Unrelated Partnerships**

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ► Attach to Form 990. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization

(Form 990)

RAINFOREST A	LLIANCE INC				13-3377893			
Part I	Identification of Disregarded Entities (Complet	e if the organization	on answered "Yes	" on Form 990, Pa	•			
	(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (stat or foreign country)	(d) e Total income	(e) End-of-year assets	(f) Direct controlling entity		
See Additional	Data Table							
Part II	Identification of Related Tax-Exempt Organiza or more related tax-exempt organizations during the	ations (Complete e tax year.)	ıf the organızatıoı	n answered "Yes"	on Form 990, Part	t IV, lıne 34 becau	se it had	one
	(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	<b>(f)</b> Direct controlling entity		<b>g)</b> i12(b)(13 rolled nization
							Yes	No

Cat No 50135Y

Part III		_	anizations Taxal ted organizations t		 _	answered "\	/es" on Form 990,	Part IV, lır	ne 34
		(c)		(-)		(h)	(i)	(j)	

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	<b>(d)</b> Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h Disprop allocat	rtionate	(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j Gene mana part	ral or aging	<b>(k)</b> Percentage ownership
							Yes	No		Yes	No	
Down TV Taloutie	instinut of Bolot			hla aa a Cassassa	tion on Tourst (C					F	000	D=t T) /

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	(g) Share of end-of-year assets	<b>(h)</b> Percentage ownership
(1) PT SMARTWOOD INDONESIA JL CIUNG WANARA 1 RENON DENPASAR BALI 80225 ID	SMARTWOOD PRO	ID	RA	пс	486,375	147,874	100 000 %

(4)

(5)

(6)

	, ,						<del>-</del> -
Pä	Transactions With Related Organizations (Complete if the organization answered "	es" on Form 990, Pa	rt IV, line 34, 35, 3	5A, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV					Yes	No
1 [	During the tax year, did the orgranization engage in any of the following transactions with one or more related or	ganızatıons listed in Par	ts II-IV?	Γ			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity			1	La		No
ь	Gift, grant, or capital contribution to other organization(s)			1	Lb		No
c	Gift, grant, or capital contribution from other organization(s)			1	Lc		No
d	Loans or loan guarantees to or for other organization(s)			1	Ld		No
e	Loans or loan guarantees by other organization(s)			1	le		No
f	Sale of assets to other organization(s)			1	Lf		No
g	Purchase of assets from other organization(s)			1	Lg		No
h	Exchange of assets			1	Lh		No
i	Lease of facilities, equipment, or other assets to other organization(s)			[3	1i		No
					一		
j	Lease of facilities, equipment, or other assets from other organization(s)			1	1j		No
k	Performance of services or membership or fundraising solicitations for other organization(s)			1	Lk		No
ı	Performance of services or membership or fundraising solicitations by other organization(s)			[-	11	Yes	
n	Sharing of facilities, equipment, mailing lists, or other assets			1	Lm		No
	Sharing of paid employees			1	Ln		No
o	Reimbursement paid to other organization for expenses			1	Lo		No
p	Reimbursement paid by other organization for expenses			1	Lр		No
q	Other transfer of cash or property to other organization(s)			1	Lq	Yes	
r	O ther transfer of cash or property from other organization(s)			1	1r		No
				_			
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line	, including covered relat	cionships and transacti	on thresholds			
	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d Method of deten invol	mını	ing am	ount
(1)	PT Smartwood Indonesia	L	436,028				
2)			,,,,,				
-,							
3)							

## Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d Are parti sect 501(d organiz	ners :ion :)(3) :ations?	<b>(e)</b> Share of end-of-year assets		r) ortionate tions?	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	h) eral or laging tner?
			Yes	No		Yes	No		Yes	No
			+						+	-
			-				$\vdash$		+	╁
									+	-
										+
										┢
			+							
			<u> </u>							

## Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier	Return Reference	Explanation
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Schedule R (Form 990) 2010

Software ID: Software Version:

**EIN:** 13-3377893

Name: RAINFOREST ALLIANCE INC

Form 990, Schedule R, Part I - Identification of Disregarded Entities

(a) Name, address, and EIN of disregarded entity	<b>(b)</b> Primary Activity			(e) End-of-year assets (\$)	<b>(f)</b> Direct Controlling Entity	
rainforest alliance mexico-alianza para Pensamientos 104 CP 68000 O axaca M X	Trees	MX	643,357	479,228	RA	
Rainforest Alliance Canada 15 Chemin Bisson J9B 1T9 Chelsea, Quebec CA	Smartwood	CA	3,061,093	708,743	RA	
Fundacion Rainforest Alliance c/o Luciano 2 Cenes De La Veg Granada SP	Smartsource	SP		40,443	RA	
Sustainable Farm International Limitada Apartado 11029-1100 San Jose CS	A grıculture	CS	207,156	70,979	RA	
Rainforest Alliance SRL Calle Manual Ignacio Salvatier Santa Cruz BL	Smartwood	BL	206,223	79,339	RA	
Rainforest Alliance Ltd 259-269 Old Marylebone Road NW London UK	A griculture	UK	732,194	68,305	RA	
Rainforest Alliance (Ghana) Hse No 36 Abotsi Street East Legon, ACCRA GH	Forest	GH	596,734	10,701	RA	

## STATE OF NEW YORK

## **DEPARTMENT OF STATE**

I hereby certify that the annexed copy has been compared with the original document in the custody of the Secretary of State and that the same is a true copy of said original.



WITNESS my hand and official seal of the Department of State, at the City of Albany, on May 23, 2011.

Daniel E. Shapiro First Deputy Secretary of State

110520000497

## CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF RAINFOREST ALLIANCE, INC.

### Under Section 803 of the Not-For-Profit Corporation Law

The undersigned, being the Secretary of Rainforest Alliance, Inc. does hereby state:

- 1. The name of the corporation is Rainforest Alliance, Inc. (the "Corporation").
- 2. The Certificate of Incorporation of the Corporation was filed by the New York Department of State on April 2, 1987. The name of the Corporation at the time of incorporation was the New York Rainforest Alliance, Inc., which name was subsequently changed by a Certificate of Amendment filed by the New York Department of State. The Corporation was formed under the Not-For-Profit Corporation Law of the State of New York ("NPCL").
- 3. The Corporation is a corporation as defined in subparagraph (a) (5) of Section 102 of the NPCL and is a Type B corporation under Section 201 of the NPCL. Subsequent to the amendment set forth herein, the Corporation will continue to be a corporation as defined in subparagraph (a) (5) of Section 102 of the NPCL and a Type B corporation under Section 201 of the NPCL.
- 4. The Certificate of Incorporation of the Corporation is hereby amended to effect a change in the corporate purposes, pursuant to Section 801 of the NPCL. Paragraph Third of the Certificate of Incorporation is hereby deleted in its entirety, and the following new Paragraph Third is inserted in lieu thereof:
  - "(3) The Corporation is formed to conduct activities that are exclusively charitable, educational and scientific within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986 (the "Code"), as may be amended from time to time (or the corresponding provision of any future United States internal revenue law), and for the more specific purposes of conserving biodiversity and ensuring sustainable livelihoods by transforming land-use practices, business practices and consumer behavior.

In furtherance, but not in limitation, of the foregoing charitable, educational and scientific purposes, the Corporation shall:

- (a) Collaborate with stakeholders such as farmers, foresters, tourism operators, workers, business leaders, non-governmental organizations, governments, scientists and local communities to develop and implement standards for sustainability that are socially and environmentally responsible, as well as economically viable;
- (b) Encourage businesses to bring responsibly produced goods and services to a global marketplace, and educate consumers on sustainability standards to encourage their support of such goods and services;
- (c) Educate the general public on sustainable development issues and the importance of conserving biodiversity;
- (d) Encourage businesses to protect their communities' sociocultural heritages and to contribute to local development;
- (e) Help communities conserve the ecosystems on which they depend while improving their quality of life by promoting opportunities for them to

reap economic benefits from the environmental goods and services they sustainably manage;

- (f) Support or work with other groups whose purposes or activities further and are in accord with the purposes of the Corporation; and
- (g) Conduct any and all lawful activities that may be necessary, useful or desirable for the furtherance, accomplishment, or attainment of the foregoing purposes."
- 5. This Amendment to the Certificate of Incorporation of the Corporation was authorized by the vote on September 17, 2010, of a majority of the members of the entire Board of Directors of the Corporation. There are no members entitled to vote.
- 6. The Secretary of State is hereby designated as agent of the Corporation upon whom process against the Corporation may be served. The post office address to which the Secretary of State shall mail a copy of any process against the Corporation served upon the Secretary is:

Rainforest Alliance, Inc. 665 Broadway, Suite 500 New York, NY 10012-2331

الوازوال والمناصص والزيار الوافي والنواح بيارات المغيفون الثغ معمين ليبراها والأراث والمراب بالسباع وساوو

IN WITNESS WHEREOF, I hereto subscribe and affirm the statements made herein are true under penalty of perjury this grand day of <u>December</u>, 2010.

Vera Zlatarski, Secretary 665 Broadway, Suite 500 New York, NY 10012-2331

## STATE OF NEW YORK THE STATE EDUCATION DEPARTMENT Albany, New York

## CONSENT TO FILING WITH THE DEPARTMENT OF STATE (General Use)

Consent is hereby given to the filing of the annexed certificate of amendment

of Rainforest Alliance, Inc.		,
[name of pursuant to the applicable provisions of the Educate Business Corporation Law, the Limited Liabi statute.	ation Lav	
This consent is issued solely for purp Department of State and shall not be constructed Commissioner of Education or the State Education entity, nor shall it be construed as giving the offiname of the Board of Regents, the Commission New York or the State Education Department in its	ed as ap on Depar cers or a er of Ed	oproval by the Board of Regents, the timent of the purposes or objects of such gents of such entity the right to use the lucation, the University of the State of
	execu	TTNESS WHEREOF this instrument is ated and the seal of the State Education rtment is affixed.  DAVID M. STEINER  Commissioner of Education
	Ву:	Kathleen Marinelli
		Commissioner's authorized designee
		Date

THIS DOCUMENT IS NOT VALID WITHOUT THE SIGNATURE OF THE COMMISSIONER'S AUTHORIZED DESIGNEE AND THE OFFICIAL SEAL OF THE STATE EDUCATION DEPARTMENT.

a Justice of the Supreme Court of the State of
dicial District do hereby approve of the foregoing
of Incorporation of Rainforest Alliance, Inc.

CUEDDV VI PIN I

THE ATTORNEY GENERAL HAS NO OBJECTION
TO THE GRANTING OF JUDICIAL APPROVAL
HEREON, ACKNOWLEDGES RECEIPT OF
STATUTORY NOTICE AND DEMANDS SERVICE
OF THE FILED CERTIFICATE. SAID NO OBJECTION
IS CONDITIONED ON SUBMISSION OF THE
MATTER TO THE COURT WITHIN 60 DAYS HEREAFTER.

ASSISTANT ATTORNEY GENERAL DATE
LOURA WEINER DECEMBER
10, 2010

# Affidavit of Use of Proceeds in relation to Certificate of Amendment of the Certificate of Incorporation of Rainforest Alliance, Inc.

STATE OF NEW YORK	)	
		: SS.
COUNTY OF NEW YORK)		

FEE PAID \$3.00

I, Vera Zlatarski, on the day of December, 2010, hereby certify that I am duly appointed and empowered to be and act as the Secretary of Rainforest Alliance, Inc., a New York not-for-profit corporation ("Rainforest Alliance"), and further certify that funds currently held by Rainforest Alliance or obtained by Rainforest Alliance prior to the date upon which the Certificate of Amendment of the Certificate of Incorporation of Rainforest Alliance dated September 17, 2010 (the "Certificate of Amendment") becomes effective (the "Effective Date") will be used solely for the purposes stated in the presently effective Certificate of Incorporation and funds obtained after the Effective Date will be used solely for the purposes stated in the Certificate of Amendment.

			,	
	**************************************	Vera Zlatar	ski	
Sworn to before				
December, 2010	LERK \			
			Form	. 1
AAA. NEW	State of New York } ss.:		827167	٠.
Villa CO	CAMBLE OF LACK TOTAL	Course Clark and Clark of the	Supreme Court of the State of	ŧ
1100000	"Name Valle and for the County of 1	New York, a Court of Record, haven	ig by law a scal,	,
Noti	DO HEREBY CERTIFY pu	rsuant to the Executive Law of the	State of New 10rk, that	,
M. O	Miran	1 H Warnan		•••
My Commis:	whose name is subscribed to the annex time of taking the same a NOTARY P qualified to act as such; that pursuan autograph signature has been filed in n was duly authorized to take the same; t or have compared the signature on the	UBLIC in and for the State of New to to law, a commission or a certific to office; that at the time of taking sure I am well acquainted with the harannexed instrument with his autograf	ate of his official character, with hich proof, acknowledgment or oath, Industring of such NOTARY PUBLI	he IC
	I believe that such signature is genuin			

IN WITNESS WHEREOF, I have hereunto set my hand affixed my official seal this JAN 2 2011

110520000 497

## CERTIFICATE OF AMENDMENT OF THE CERTIFICATE OF INCORPORATION OF

### RAINFOREST ALLIANCE, INC.

(Insert Name of Domestic (	Corporation)
Under Section 803 of the Not-for-P	rofit Corporation Law
Filer's Name Miriam Widmann on behalf of Rainforest Alliance,	Inc.
Address 665 Broadway, Suite 500	
City, State and Zip Code New York, New York 10012	
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NOTE: The certificate must be submitted with a \$30 filing fee. Department of State. It does not contain all optional provisions un You may draft your own form or use forms available at legal static that all documents be prepared under the guidance of an attorney.  404 of the Not-for-Profit Corporation Law to determine if any	der the law. You are not required to use this form, onery stores. The Department of State recommends  Please be sure to review Section 804 and Section
attached to this certificate of amendment.	lcc
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## AMENDED AND RESTATED BY-LAWS OF RAINFOREST ALLIANCE, INC. (the "Corporation")

### ARTICLE I BOARD OF DIRECTORS

Section 1 <u>Powers and Number</u> The management of the Corporation shall be under the general direction of its Board of Directors (the "<u>Board</u>") Meetings of the Board shall be presided over by the Chair or, in the absence of the Chair, by the Vice Chair The number of directors constituting the entire Board shall not exceed 27

Section 2 Nomination, and Term of Office Candidates for election to the Board of Directors shall be nominated by a nominating committee established by the Board of Directors Directors shall be elected at the Annual Meeting of the Directors by a vote of two-thirds of the directors present and entitled to vote. At each annual meeting of the directors, directors shall be elected to hold office until the expiration of the terms for which they have been elected and until their respective successor has been elected and qualified. The directors of the Corporation shall be divided into three classes, hereby designated as Class A, Class B, and Class C. Each class shall be as nearly equal in number as possible. At each successive annual meeting over a three year period the terms of the directors of the different classes shall expire, and the directors elected at any annual meeting to replace the directors whose terms expire at such meeting shall hold office until the third annual meeting following such meeting

Section 3 Newly Created Directorships and Vacancies Newly created directorships resulting from an increase in the number of directors and vacancies occurring in the Board for any reason except for the removal of directors without cause, may be filled by a vote of a majority of the directors then in office. Vacancies occurring by reason of the removal of directors without cause shall be filled by the vote of the directors. A director elected to fill a vacancy caused by resignation, death or removal shall be elected to hold office for the unexpired term of his/her predecessor. A director elected to fill a newly created directorship shall hold office until the expiry of his/her term and until a successor is elected and qualified.

Section 4 Resignations Any director may resign from office at any time by delivering a resignation in writing to the Chair of the Board, and the acceptance of such resignation, unless required by the terms thereof, shall not be necessary to make such resignation effective

Section 5 <u>Removal</u> Any director may be removed for cause by a vote of two-thirds of the directors then in office, at any special meeting of the Board called for that purpose Failure to attend four consecutive regular or special meetings of the Board shall constitute grounds for removal with cause Any such failure shall be brought to the attention of the Board as soon as practicable by the Secretary

Section 6 <u>Chair Powers and Duties</u> The Chair of the Board of Directors shall preside at all meetings of the Board of Directors. The Chair shall serve as the principal liaison between the Board and the officers of the Corporation. The Chair shall be elected at the annual meeting of the Board of Directors and shall serve a term of two years, until the second annual meeting of the Board of Directors following such election. Any vacancy in the office of the Chair, due to removal or resignation, shall be filled by the Vice Chair until the election of a Chair by the majority of Directors then in office and entitled to vote

Section 7 Meetings Meetings of the Board may be held at any place within or without the State of New York as the Board may from time to time fix or as shall be specified in the notice, or waivers of notice thereof. The Annual Meeting of the Board of Directors in each year shall be held in December or as otherwise agreed to by the Board. Other regular meetings of the Board shall be held once every three months. Special meetings of the Board shall be held.

whenever called by quorum of the directors, in each case at such time and place as shall be fixed by the person or persons calling the meeting

Section 8 Quorum and Voting Unless a greater proportion is required by law, seven directors shall constitute a quorum for the transaction of business or of any specified item of business Except as otherwise provided by law or by these By-Laws, the vote of a majority of the directors present at the time of the vote, if a quorum is present at such time, shall be the act of the Board

Section 9 Action by the Board Any action required or permitted to be taken by the Board or any committee thereof may be taken without a meeting if all members of the Board or the committee consent in writing to the adoption of a resolution authorizing the action. The resolution and the written consents thereto by the members of the Board or committee shall be filed with the minutes of the proceedings of the Board or committee. Any one or more members of the Board or any committee thereof may participate in a meeting of the Board or committee by means of a conference telephone or similar communications equipment allowing all persons participating in the meeting to hear each other at the same time. Participation by such means shall constitute presence in person at a meeting.

Section 10 Notice of Meetings Notice of the time and place of each regular or special meeting of the Board, together with a written agenda stating all matters upon which action is proposed to be taken and, to the extent possible, copies of all documents on which action is proposed to be taken, shall be given to each director by mailing the notice by first class mail, postage prepaid, addressed to him or her at his or her residence or usual place of business (or at such other address as he or she may have designated in written request filed with the Secretary), or by personal delivery, at least eight days before the day on which the meeting is to be held, provided, however, that notice of special meetings to discuss matters requiring prompt action may be sent to him or her at such address by facsimile or given personally or by telephone, no less than forty-eight hours before the time at which such meeting is to be held. Notice of a meeting need not be given to any director who submits a signed waiver of notice whether before or after the meeting, or who attends the meeting without protesting, prior thereto or at its commencement, the lack of notice to him or her

## ARTICLE II OFFICERS, EMPLOYEE AND AGENTS

Section 1 <u>Number and Qualifications</u> The officers of the Corporation shall be a President, a Secretary, a Treasurer and such other officers, if any, including one or more Vice Presidents, as the Board of Directors or the President, subject to approval of the Board, may from time to time appoint. One person may hold more than one office in the Corporation except that no one person may hold the offices of President and Secretary. No instrument required to be signed by more than one officer may be signed by one person in more than one capacity

Section 2 <u>Election and Term of Office</u> The officers of the Corporation shall be elected at the annual meeting of the Board of Directors and shall serve a term of one year, until the next annual meeting of the Board of Directors

Section 3 <u>Employees and Other Agents</u> The Board of Directors or the President, subject to approval by the Board, may appoint from time to time such employees and other agents as it shall deem necessary, each of whom shall hold office during the pleasure of the Board, and shall have such authority and perform such duties and shall receive such reasonable compensation, as the Board of Directors may from time to time determine

Section 4 <u>Removal</u> Any officer, employee or agent of the Corporation may be removed with or without cause by a vote of the majority of the directors then in office

Section 5 <u>Vacancies</u> In case of any vacancy in any office, a successor to fill the unexpired portion of the term may be elected by the Board of Directors

Section 6 President, Executive Director Powers and Duties The President, who may also be referred to as Executive Director, shall have general supervision of the affairs of the Corporation, and shall keep the Board of Directors fully informed about the activities of the Corporation. He or she has the power to sign alone, unless the Board of Directors shall specifically require an additional signature, in the name of the Corporation all contracts authorized either generally or specifically by the Board. He or she shall perform such other duties as shall from time to time be assigned by the Board of Directors.

Section 7 <u>Vice President Powers and Duties</u> The Vice Presidents shall have such powers and duties as may be assigned to them by the Board of Directors. In the absence of the President, the Vice Presidents, in the order designated by the Board of Directors, shall perform the duties of the President.

Section 8 <u>Secretary Powers and Duties</u> The Secretary shall act as secretary of all meetings of the Board of Directors The Secretary shall be responsible for the giving and serving of all notices of the Corporation and shall perform all the duties customarily incident to the office of the Secretary, subject to the control of the Board of Directors, and shall perform such other duties as shall from time to time be assigned by the Board of Directors

Section 9 <u>Treasurer Powers and Duties</u> The Treasurer shall keep or cause to be kept full and accurate accounts of receipts and disbursements of the Corporation, and shall deposit or cause to be deposited all moneys and other valuable effects of the Corporation in the name and to the credit of the Corporation in such banks or depositories as the Board of Directors may designate. At the annual meeting of the Board of Directors and whenever else required by the Board of Directors, the Treasurer shall render a statement of the Corporation's accounts. The Treasurer shall at all reasonable times exhibit the Corporation's books and accounts to any officer or director of the Corporation and shall perform all duties incident to the position of Treasurer subject to the control of the Board of Directors, and shall when required, give such security for the faithful performance of his or her duties as the Board of Directors may determine

Section 10 Officer Salaries A majority of the Executive Committee shall fix the salaries of officers

## ARTICLE III COMMITTEES

Section 1 Executive Committee There shall be an Executive Committee which shall consist of no more than seven directors of the Board, including the President The Chair shall serve as chairman of the Executive Committee During the period of time between meetings, the Executive Committee shall be possessed with and shall exercise all powers of the Board that may be delegated in connection with the management of the business affairs and property of the Corporation, except as restricted by law or the Certificate of Incorporation. A vote of the majority of the Executive Committee shall be required to approve any action by the Executive Committee The Executive Committee shall meet at the direction of its chairman and report all of its actions to the Board of Directors

Section 2 Other Committees of the Board The Board, by resolution adopted by a majority of the entire Board, may establish and appoint other committees. The Chair shall appoint the chairperson of each committee. Each committee so appointed shall consist of three or more directors and, to the extent provided in the resolution establishing it, shall have all the authority of the Board except as to the following matters.

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- the amendment or repeal of the By-Laws or the adoption of the new By-Laws,
  - the amendment or repeal of any resolution of the Board which by its terms shall not be so amendable or repealable, or
- 4 the fixing of compensation of the directors for serving on the Board or any committee

Special committees may be appointed Chair by the with the consent of the Board and shall have only the powers specifically delegated to them by the Board

#### ARTICLE IV BOARD OF ADVISORS

Section 1 <u>Powers</u> The Board of Directors may appoint from time to time any number of persons as advisors to the Corporation, to act either singly or as a committee or committees Each such advisor shall hold office during the pleasure of the Board, and shall have such authority and obligations as the Board may from time to time determine

Section 2 <u>No Compensation</u> No such advisor of the Corporation shall receive any salary, compensation or emolument for any service rendered to the Corporation, except that the Board of Directors may authorize reimbursement of expenditures reasonably incurred on behalf of activities for the benefit of the Corporation

#### ARTICLE V

Section 1 <u>Checks Notes and Contracts</u> The Board of Directors is authorized to select such depositories as it shall deem proper for the funds of the Corporation and shall determine who shall be authorized in the Corporation's behalf to sign bills, notes, receipts, acceptances, endorsements, checks, releases, contracts and documents

Section 2 <u>Investments</u> The funds of the Corporation may be retained in whole or in part in cash or be invested and reinvested from time to time in such property, real, personal or otherwise, including stocks, bonds or other securities, as the Board of Directors may deem desirable

### ARTICLE VI OFFICE AND BOOKS

Section 1 Office The office of the Corporation shall be located at such place as the Board of Directors may from time to time determine

Section 2 <u>Books</u> There shall be kept at the office of the Corporation correct books of account of the activities and transactions of the Corporation including a minute book, which shall contain a copy of the Certificate of Incorporation, a copy of these By-Laws, and all minutes of meetings of the Members and of the Board of Directors

### ARTICLE VII FISCAL YEAR

The fiscal year of the Corporation shall be determined by the Board of Directors

## ARTICLE VIII INDEMNIFICATION

The Corporation may, to the fullest extent now or hereafter permitted by law, indemnify any person made, or threatened to be made, a party to any action or proceeding by reason of the fact that he, his testator or intestate was a director, officer, employee or agent of the Corporation, against judgments, fines, amounts paid in settlement and reasonable expenses, including attorney's fees

## ARTICLE IX AMENDMENTS

Section 1 <u>Amendments</u> These By-Laws may be amended by the affirmative vote of three-quarters of the directors then in office at any meeting of the Board of Directors, providing notice of the proposed amendment has been included in the notice of meeting

Section 2 <u>Number of Directors</u> In addition to the provisions of Section I of this Article, the number of directors may be amended by a majority of the entire Board