



See a Social Security Number? Say Something!
Report Privacy Problems to <https://public.resource.org/privacy>
Or call the IRS Identity Theft Hotline at 1-800-908-4490



Return of Organization Exempt From Income Tax

OMB No 1545-0047

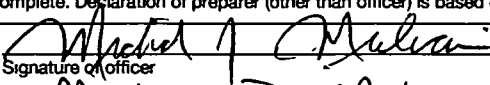
2010**Open to Public Inspection**Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2010 calendar year, or tax year beginning <u>July 1</u> , 2010, and ending <u>June 30</u> , 20 <u>11</u>															
B Check if applicable: ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td colspan="2">C Name of organization <u>United Way of Central Massachusetts, Inc.</u></td> </tr> <tr> <td colspan="2">Doing Business As</td> </tr> <tr> <td>Number and street (or P O box if mail is not delivered to street address)</td> <td>Room/suite</td> </tr> <tr> <td><u>484 Main Street</u></td> <td><u>300</u></td> </tr> <tr> <td colspan="2">City or town, state or country, and ZIP + 4</td> </tr> <tr> <td colspan="2"><u>Worcester, MA 01608</u></td> </tr> <tr> <td colspan="2">F Name and address of principal officer <u>Timothy J. Garvin</u></td> </tr> </table>	C Name of organization <u>United Way of Central Massachusetts, Inc.</u>		Doing Business As		Number and street (or P O box if mail is not delivered to street address)	Room/suite	<u>484 Main Street</u>	<u>300</u>	City or town, state or country, and ZIP + 4		<u>Worcester, MA 01608</u>		F Name and address of principal officer <u>Timothy J. Garvin</u>	
C Name of organization <u>United Way of Central Massachusetts, Inc.</u>															
Doing Business As															
Number and street (or P O box if mail is not delivered to street address)	Room/suite														
<u>484 Main Street</u>	<u>300</u>														
City or town, state or country, and ZIP + 4															
<u>Worcester, MA 01608</u>															
F Name and address of principal officer <u>Timothy J. Garvin</u>															
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>D Employer identification number</td> <td><u>04-2104017</u></td> </tr> <tr> <td>E Telephone number</td> <td><u>508.757.5631</u></td> </tr> <tr> <td>G Gross receipts \$</td> <td><u>10,392,905</u></td> </tr> </table>		D Employer identification number	<u>04-2104017</u>	E Telephone number	<u>508.757.5631</u>	G Gross receipts \$	<u>10,392,905</u>								
D Employer identification number	<u>04-2104017</u>														
E Telephone number	<u>508.757.5631</u>														
G Gross receipts \$	<u>10,392,905</u>														
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>H(a) Is this a group return for affiliates? ☐ Yes ☒ No</td> </tr> <tr> <td>H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list. (see instructions)</td> </tr> <tr> <td>H(c) Group exemption number ▶</td> </tr> </table>		H(a) Is this a group return for affiliates? ☐ Yes ☒ No	H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list. (see instructions)	H(c) Group exemption number ▶											
H(a) Is this a group return for affiliates? ☐ Yes ☒ No															
H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list. (see instructions)															
H(c) Group exemption number ▶															
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527</td> </tr> <tr> <td>J Website: ▶ <u>www.unitedwaycm.org</u></td> </tr> <tr> <td>K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶</td> </tr> <tr> <td>L Year of formation. <u>1920</u></td> </tr> <tr> <td>M State of legal domicile <u>MA</u></td> </tr> </table>		I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527	J Website: ▶ <u>www.unitedwaycm.org</u>	K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶	L Year of formation. <u>1920</u>	M State of legal domicile <u>MA</u>									
I Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527															
J Website: ▶ <u>www.unitedwaycm.org</u>															
K Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶															
L Year of formation. <u>1920</u>															
M State of legal domicile <u>MA</u>															

Part I Summary			
Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>United Way of Central Massachusetts connects people and resources to improve the community.</u>	
		Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.	
	3	Number of voting members of the governing body (Part VI, line 1a)	25
	4	Number of independent voting members of the governing body (Part VI, line 1b)	23
	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	30
	6	Total number of volunteers (estimate if necessary)	1847
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	0
	b	Net unrelated business taxable income from Form 990-T, line 34	0
Revenue	8	Contributions and grants (Part VIII, line 1h)	6,819,307
	9	Program service revenue (Part VIII, line 2g)	0
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	357,591
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	19,344
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	7,196,242
	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	4,388,661
Expenses	14	Benefits paid to or for members (Part IX, column (A), line 4)	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	1,448,699
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	53,111
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶	871,191
	17	Other expenses (Part IX, column (A), lines 11g, 11f, 12a)	743,097
	18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	6,633,568
	19	Revenue less expenses. Subtract line 18 from line 12	562,674
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	8,939,367
	21	Total liabilities (Part X, line 26)	4,620,644
	22	Net assets or fund balances. Subtract line 21 from line 20	4,318,723

Part II Signature Block				
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.				
Sign Here	 Signature of officer	Date	<u>April 9 2012</u>	
	<u>Michael J. Mulrain</u> Type or print name and title	<u>Treasurer</u>		
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check ☐ if self-employed PTIN
	Firm's name ▶	Firm's EIN ▶		
	Firm's address ▶	Phone no.		
May the IRS discuss this return with the preparer shown above? (see instructions) ☐ Yes ☐ No				

For Paperwork Reduction Act Notice, see the separate instructions.

Cat. No. 11282Y

Form **990** (2010)

SCANNED JUN 25 2012

G17 8

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response to any question in this Part III ☒

- 1** Briefly describe the organization's mission:
United Way of Central Massachusetts connects people and resources to improve the community.
- 2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☒ **Yes** ☐ **No**
 If "Yes," describe these new services on Schedule O.
- 3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ **Yes** ☒ **No**
 If "Yes," describe these changes on Schedule O.
- 4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 3,803,781 including grants of \$ 3,461,426) (Revenue \$ 0)
Community Impact Program - The Community Impact Program plays a critical role in improving our community. Our work is organized around Education, Family Stability and Health, which are considered essential building blocks for a .
By 2020 United Way, aspires to see a 10% change in the following factors in Central Massachusetts:
 1. Increasing the high school graduation rate for at-risk youth
 2. Reducing the child poverty rate
 3. Reducing the childhood obesity rate.
 In addition, this program helps to providing services to stabilize those who are unable to meet their basic needs due to conditions that create vulnerability. United Way of Central Massachusetts staff and volunteers, through a competitive process, evaluate funding proposals, select the highest quality agency programs to fund, and monitor program results to ensure maximum community impact. During FY 2011, 48 funded programs provided services in one or more of the three basic components for a successful life: education, family stability, and health.

4b (Code:) (Expenses \$ 337,421 including grants of \$ 264,902) (Revenue \$ 0)
Women's Initiative Community Impact Program - The Women's Initiative focuses on building, strengthening, and supporting the development of confident and safe adolescent girls, and has successfully brought about lasting change. Through educational events, grants for area programs, financial literacy education, and sponsorship of a comprehensive local needs assessment, the Women's Initiative of the United Way is a thriving vehicle of change for girls in central Massachusetts.
During FY 2011, Women's Initiative delivered three, full-day conferences for over 225 middle-school girls, utilizing the time and talent of more than 100 professional women. In addition, the Women's Initiative Community Impact Program funded 11 community based programs.

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)
All other programs described in schedule O

4d Other program services. (Describe in Schedule O.)
 (Expenses \$ 1,486,412 including grants of \$ 720,937) (Revenue \$)

4e Total program service expenses ►

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1 ✓	
2 Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2 ✓	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	✓
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	✓
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	✓
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	✓
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7	✓
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	✓
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9 ✓	
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V	10 ✓	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a ✓	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	✓
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c	✓
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d ✓	
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	✓
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	✓
12 a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a ✓	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	✓
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	✓
14 a Did the organization maintain an office, employees, or agents outside of the United States?	14a	✓
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b	✓
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15	✓
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16	✓
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17 ✓	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18 ✓	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19	✓
20 a Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	✓
b If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	☒	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		☒
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		☒
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25</i>		☒
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		☒
25b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		☒
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>		☒
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>		☒
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		☒
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		☒
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	☒	
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		☒
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		☒
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		☒
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		☒
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		☒
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>		☒
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?		☒
a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> ☐ Yes ☒ No		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		☒
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		☒
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	☒	

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response to any question in this Part V ☐

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 22	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b 0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c ✓	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)	2b	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	✓
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	✓
b	If "Yes," enter the name of the foreign country: ► See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	✓
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	✓
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a	✓
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	✓
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	✓
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	✓
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	✓
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?	9a	
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	✓
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	1a 25	
b Enter the number of voting members included in line 1a, above, who are independent	1b 25	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	☒
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3	☒
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	☒
5 Did the organization become aware during the year of a significant diversion of the organization's assets?	5	☒
6 Does the organization have members or stockholders?	6	☒
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	☒
b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	☒
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	8a ☒	
b Each committee with authority to act on behalf of the governing body?	8b ☒	
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9 ☒	

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?	10a	☒
b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	
11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a ☒	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Does the organization have a written conflict of interest policy? If "No," go to line 13	12a ☒	
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b ☒	
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c ☒	
13 Does the organization have a written whistleblower policy?	13 ☒	
14 Does the organization have a written document retention and destruction policy?	14 ☒	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a ☒	
b Other officers or key employees of the organization	15b	☒
If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	☒
b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ► Massachusetts

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
☒ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: ► James Hayes, United Way of Central MA, 484 Main Street, Suite 300, Worcester, MA 01608 508.757.5631 ext. 250

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response to any question in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☒ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Marcy Reed Chair of the Board of Directors	1	✓		✓				0	0	0
(2) Nancy Kidd Brown Clerk of the Board of Directors	1	✓		✓				0	0	0
(3) Michael J. Mulrain Treasurer of the Board of Directors	1	✓		✓				0	0	0
(4) Maria Addison At-large Board Member	1	✓						0	0	0
(5) Frances Anthes At-large Board Member	1	✓						0	0	0
(6) Todd Bailey At-large Board Member	1	✓						0	0	0
(7) Mark P. Bilotta At-large Board Member	1	✓						0	0	0
(8) Melinda Boone, Ed.D. At-large Board Member	1	✓						0	0	0
(9) Rev. Lois Bond, Ph.D. At-large Board Member	1	✓						0	0	0
(10) Michael F. Buckley At-large Board Member	1	✓						0	0	0
(11) Brian Bullock At-large Board Member	1	✓						0	0	0
(12) Jack Calareso, Ph.D. At-large Board Member	1	✓						0	0	0
(13) Joseph P. Carlson At-large Board Member	1	✓						0	0	0
(14) Willis Chandler At-large Board Member	1	✓						0	0	0
(15) James Coghlin, Jr. At-large Board Member	1	✓						0	0	0
(16) Jack Dutzar, M.D. At-large Board Member		✓						0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(17) Sandra Ellis At-large Board Member	1	☒						0	0	0
(18) Joseph Freitas At-large Board Member	1	☒						0	0	0
(19) Bruce Gaultney At-large Board Member	1	☒						0	0	0
(20) Isabel Gonzalez-Webster At-large Board Member	1	☒						0	0	0
(21) Glenn Knowlton At-large Board Member	1	☒						0	0	0
(22) James Leary At-large Board Member	1	☒						0	0	0
(23) Patsy Lewis At-large Board Member	1	☒						0	0	0
(24) Karen Ludington At-large Board Member	1	☒						0	0	0
(25) Edwin Shea At-large Board Member	1	☒						0	0	0
(26) Timothy J. Garvin President and CEO	35			☒	☒	☒		124,853		
(27) James L. Hayes Vice President, Finance and Operations	35			☒	☒			81,438		
(28)										
1b Sub-total								206,291		
c Total from continuation sheets to Part VII, Section A								0		
d Total (add lines 1b and 1c)								206,291		

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **▶**

	Yes	No
3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	☐	☒
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	☐	☒
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>	☐	☒

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **▶ 0**

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns	1a 59,623				
	b	Membership dues	1b 0				
	c	Fundraising events	1c 23,388				
	d	Related organizations	1d 0				
	e	Government grants (contributions)	1e 254,612				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 6,398,792				
	g	Noncash contributions included in lines 1a-1f: \$	22,500				
	h	Total. Add lines 1a-1f ▶		6,736,415			
Program Service Revenue	Business Code						
	2a						
	b						
	c						
	d						
	e						
	f	All other program service revenue .					
	g	Total. Add lines 2a-2f ▶		0			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts) ▶		120,990			120,990
	4	Income from investment of tax-exempt bond proceeds ▶		0			0
	5	Royalties ▶		0			0
	6a	(i) Real					
		(ii) Personal					
		Gross Rents		0			
		Less: rental expenses		48,573			
	c	Rental income or (loss)		(48,573)			
	d	Net rental income or (loss) ▶		(48,573)			(48,573)
	7a	(i) Securities					
		(ii) Other					
		Gross amount from sales of assets other than inventory		3,486,303			
		Less: cost or other basis and sales expenses		3,113,804			
	c	Gain or (loss)		372,499			
	d	Net gain or (loss) ▶		372,499			372,499
	8a	Gross income from fundraising events (not including \$ 23,388 of contributions reported on line 1c). See Part IV, line 18		a 0			
		Less: direct expenses		b 0			
		Net income or (loss) from fundraising events ▶		0			0
		Gross income from gaming activities. See Part IV, line 19		a 0			
	b	Less: direct expenses		b 0			
c	Net income or (loss) from gaming activities ▶		0				
10a	Gross sales of inventory, less returns and allowances		a 0				
	Less: cost of goods sold		b 0				
	Net income or (loss) from sales of inventory ▶		0				
Miscellaneous Revenue			Business Code				
11a	Cost Recovery fees		900099	49,197	49,197		
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d ▶			49,197			
12	Total revenue. See instructions. ▶			7,230,528	49,197	444,916	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	4,447,265	4,447,265		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	0	0		
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16	0	0		
4	Benefits paid to or for members	0	0		
5	Compensation of current officers, directors, trustees, and key employees	261,426	59,272	142,165	59,989
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0	0	0	0
7	Other salaries and wages	1,061,770	540,058	138,423	383,289
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	42,592	21,999	4,920	15,673
9	Other employee benefits	228,334	105,833	32,548	89,953
10	Payroll taxes	87,840	38,007	18,971	30,862
11	Fees for services (non-employees):				
a	Management	0	0	0	0
b	Legal	523	0	523	0
c	Accounting	19,450	0	19,450	0
d	Lobbying	0	0	0	0
e	Professional fundraising services. See Part IV, line 17	54,658			54,658
f	Investment management fees	35,824	0	35,824	0
g	Other	225,330	187,522	20,793	17,015
12	Advertising and promotion	52,481	13,244	3,560	35,677
13	Office expenses	100,978	46,062	35,395	19,521
14	Information technology	65,610	10,433	3,951	51,226
15	Royalties	0	0	0	0
16	Occupancy	99,418	39,917	26,439	33,062
17	Travel	38,264	23,152	6,429	8,683
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0	0	0	0
19	Conferences, conventions, and meetings	114,139	66,408	6,082	41,649
20	Interest	0	0	0	0
21	Payments to affiliates	59,580	19,990	17,908	21,682
22	Depreciation, depletion, and amortization	20,959	7,277	6,055	7,627
23	Insurance	3,183	0	3,183	0
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
a	Organization dues	3,745	1,002	2,323	420
b	Miscellaneous	3,464	173	3,086	205
c					
d					
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	7,026,833	5,627,614	528,028	871,191
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	329,075	1	110,961
	2 Savings and temporary cash investments	1,296,788	2	1,402,882
	3 Pledges and grants receivable, net	2,392,746	3	2,357,336
	4 Accounts receivable, net	92,926	4	160,908
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L	0	5	0
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)	0	6	0
	7 Notes and loans receivable, net	0	7	0
	8 Inventories for sale or use	0	8	0
	9 Prepaid expenses and deferred charges	38,843	9	46,962
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 1,775,697		
	b Less: accumulated depreciation	10b (1,683,299)	10c	92,398
	11 Investments—publicly traded securities	4,082,088	11	4,713,905
	12 Investments—other securities. See Part IV, line 11	0	12	0
	13 Investments—program-related. See Part IV, line 11	0	13	0
	14 Intangible assets	0	14	0
	15 Other assets. See Part IV, line 11	597,955	15	1,104,299
16 Total assets. Add lines 1 through 15 (must equal line 34)	8,939,367	16	9,989,651	
Liabilities	17 Accounts payable and accrued expenses	195,995	17	222,151
	18 Grants payable	4,416,865	18	4,495,047
	19 Deferred revenue	0	19	0
	20 Tax-exempt bond liabilities	0	20	0
	21 Escrow or custodial account liability. Complete Part IV of Schedule D	7,784	21	7,048
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	0	22	0
	23 Secured mortgages and notes payable to unrelated third parties	0	23	0
	24 Unsecured notes and loans payable to unrelated third parties	0	24	0
	25 Other liabilities. Complete Part X of Schedule D	0	25	0
	26 Total liabilities. Add lines 17 through 25	4,620,644	26	4,724,246
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☐ and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	3,754,594	27	4,494,237
	28 Temporarily restricted net assets	371,221	28	459,643
	29 Permanently restricted net assets	192,908	29	311,525
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds	0	30	0
	31 Paid-in or capital surplus, or land, building, or equipment fund	0	31	0
	32 Retained earnings, endowment, accumulated income, or other funds	0	32	0
	33 Total net assets or fund balances	4,318,723	33	5,265,405
34 Total liabilities and net assets/fund balances	8,939,367	34	9,989,651	

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	7,230,528
2	Total expenses (must equal Part IX, column (A), line 25)	2	7,026,833
3	Revenue less expenses. Subtract line 2 from line 1	3	203,695
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	4,318,723
5	Other changes in net assets or fund balances (explain in Schedule O)	5	
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	

Part XII Financial Statements and ReportingCheck if Schedule O contains a response to any question in this Part XII ☒

- 1** Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other _____
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.
- 2a** Were the organization's financial statements compiled or reviewed by an independent accountant?
- b** Were the organization's financial statements audited by an independent accountant?
- c** If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.
- d** If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both:
☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separate basis
- 3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
- b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

	Yes	No
2a	✓	
2b	✓	
2c	✓	
3a		✓
3b		

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 ☐ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.
- a ☐ Type I b ☐ Type II c ☐ Type III—Functionally integrated d ☐ Type III—Other
- e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?
- (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? ☐
- (ii) A family member of a person described in (i) above? ☐
- (iii) A 35% controlled entity of a person described in (i) or (ii) above? ☐
- h Provide the following information about the supported organization(s).

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	6,672,750	6,784,490	6,828,802	6,795,165	6,736,415	33,817,622
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3.	6,672,750	6,784,490	6,828,802	6,795,165	6,736,415	33,817,622
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f).						2,252,823
6 Public support. Subtract line 5 from line 4.						31,564,799

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	6,672,750	6,784,490	6,828,802	6,795,165	6,736,415	33,817,622
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	124,056	125,198	120,610	357,591	493,478	1,220,933
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	28,220	51,103	53,487	500	0	133,310
11 Total support. Add lines 7 through 10						35,171,865
12 Gross receipts from related activities, etc. (see instructions)					12	0
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ☐						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f))	14	89.74 %
15 Public support percentage from 2009 Schedule A, Part II, line 14	15	85.84 %
16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ☒		
b 33 1/3% support test—2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ☐		
17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ☐		
b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization ☐		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ☐		

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.
If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ☐						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2010 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	%
19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization ☐		
b 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization ☐		
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐		

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Part II - Section B - Line 11 - United Way of Central Massachusetts, Inc. leases an office condominium it owns outright to other local non-profit agencies. The office has been vacant since August 2009.

**SCHEDULE D
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

- **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**
► **Attach to Form 990. ► See separate instructions.**

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		☐ Yes ☐ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ►

4 Number of states where property subject to conservation easement is located ►

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year
►

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year
► \$

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 ► \$

(ii) Assets included in Form 990, Part X ► \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ► \$

b Assets included in Form 990, Part X ► \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a** ☐ Public exhibition **d** ☐ Loan or exchange programs
- b** ☐ Scholarly research **e** ☐ Other _____
- c** ☐ Preservation for future generations
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☒ Yes ☐ No
- b** If "Yes," explain the arrangement in Part XIV and complete the following table:
- | | Amount |
|--|-----------------|
| c Beginning balance | 1c 7,784 |
| d Additions during the year | 1d 0 |
| e Distributions during the year | 1e 736 |
| f Ending balance | 1f 7,048 |
- 2a** Did the organization include an amount on Form 990, Part X, line 21? ☒ Yes ☐ No
- b** If "Yes," explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	4,689,553	4,490,482	6,683,633		
b Contributions	418,617	111,940	0		
c Net investment earnings, gains, and losses	1,205,679	361,496	(1,927,289)		
d Grants or scholarships			0		
e Other expenditures for facilities and programs	(256,469)	(245,564)	(237,552)		
f Administrative expenses	(37,947)	(28,801)	(28,310)		
g End of year balance	6,019,433	4,689,553	4,490,482		

- 2** Provide the estimated percentage of the year end balance held as:

- a** Board designated or quasi-endowment ▶ 95 %
- b** Permanent endowment ▶ 5 %
- c** Term endowment ▶ 0 %

- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
(i) unrelated organizations	3a(i) ✓	
(ii) related organizations	3a(ii)	
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

- 4** Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land	0	0		
b Buildings	0	367,137	362,637	4,500
c Leasehold improvements	0	774,288	705,364	68,924
d Equipment	0	429,356	414,244	15,112
e Other	0	204,916	201,054	3,862
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				92,398

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other _____		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
(I) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) _____		
(2) _____		
(3) _____		
(4) _____		
(5) _____		
(6) _____		
(7) _____		
(8) _____		
(9) _____		
(10) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Beneficial in trust - United Way of Central Massachusetts Fund held at the Greater Worcester	852,293
(2) Community Foundation.	
(3) Beneficial in trust - Women's Initiative Fund in Honor of Lois B. Green held at the Greater Worcester	252,006
(4) Community Foundation.	
(5) _____	
(6) _____	
(7) _____	
(8) _____	
(9) _____	
(10) _____	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ►	1,104,299

Part X Other Liabilities. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Amount
(1) Federal income taxes	
(2) _____	
(3) _____	
(4) _____	
(5) _____	
(6) _____	
(7) _____	
(8) _____	
(9) _____	
(10) _____	
(11) _____	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►	

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	7,230,528
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	7,026,833
3	Excess or (deficit) for the year. Subtract line 2 from line 1	3	203,695
4	Net unrealized gains (losses) on investments	4	632,788
5	Donated services and use of facilities	5	22,500
6	Investment expenses	6	0
7	Prior period adjustments	7	0
8	Other (Describe in Part XIV.)	8	110,198
9	Total adjustments (net). Add lines 4 through 8	9	765,486
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	10	969,181

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	7,177,390
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	632,788
b	Donated services and use of facilities	2b	0
c	Recoveries of prior year grants	2c	0
d	Other (Describe in Part XIV.)	2d	(635,619)
e	Add lines 2a through 2d	2e	(2,831)
3	Subtract line 2e from line 1	3	7,174,559
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	50,296
b	Other (Describe in Part XIV.)	4b	22,500
c	Add lines 4a and 4b	4c	72,796
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	7,247,355

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	6,230,708
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	0
b	Prior year adjustments	2b	0
c	Other losses	2c	0
d	Other (Describe in Part XIV.)	2d	0
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	6,230,708
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	50,296
b	Other (Describe in Part XIV.)	4b	745,817
c	Add lines 4a and 4b	4c	796,113
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	7,026,821

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

1. Part IV - United Way of Central Massachusetts served as a fiscal agent for the Diabetes Coalition of Massachusetts.

The total liability as of June 30, 2010 was \$7,048.

2. Part V - Endowment Funds - Line 4:

The income generated from the organization's endowment funds are used to subsidize general administrative expenses and United Way of

Central Massachusetts and the Women's Initiative Program of the United Way of Central Massachusetts.

Part XIV Supplemental Information *(continued)***3. Part XII line 2d Other - Amounts included on line 1 but not on Form 990, Part VIII, line 12:**

Designated donations - (\$691,159)

Professional fund raising fees charged by other organizations - (\$54,658)

Change in value of a beneficial interest in trust - \$110,198

Total = (\$635,619)

4. Part XII line 4 - Amounts included on Form 990, Part IX, line 25, but not on line 1: - 4b Other -

Donated newspaper advertising - \$22,500

5. Part XII line 4 - Amounts included on Form 990, Part IX, line 25, but not on line 1: - 4b Other -

Designated donations - \$691,159

Professional fund raising fees charged by other organizations - \$54,658

Total = \$745,817



SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public
Inspection

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part I

Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

Form 990-EZ filers are not required to complete this part.

- 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- | | |
|--|---|
| a ☒ Mail solicitations | e ☒ Solicitation of non-government grants |
| b ☒ Internet and email solicitations | f ☒ Solicitation of government grants |
| c ☒ Phone solicitations | g ☒ Special fundraising events |
| d ☒ In-person solicitations | |
- 2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☒ Yes ☐ No
- b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 United Ways of New England	Workplace cmp	✓		337,320	25,299	312,021
2 ABCD, Inc.	COMECC/CFC	✓		147,506	19,828	127,678
3						
4						
5						
6						
7						
8						
9						
10						
Total						

- 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Massachusetts

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1 Promotional (event type)	(b) Event #2 (event type)	(c) Other events (total number)	(d) Total events (add col (a) through col (c))
Revenue	1 Gross receipts	19,500			19,500
	2 Less: Charitable contributions	19,500			19,500
	3 Gross income (line 1 minus line 2)	0			0
Direct Expenses	4 Cash prizes	0			0
	5 Noncash prizes	0			0
	6 Rent/facility costs	3,731			3,731
	7 Food and beverages	5,691			5,691
	8 Entertainment				
	9 Other direct expenses	7,251			7,251
	10 Direct expense summary. Add lines 4 through 9 in column (d) ▶				(16,673)
	11 Net income summary. Combine line 3, column (d), and line 10 ▶				2,827

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col (a) through col (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	
7 Direct expense summary. Add lines 2 through 5 in column (d) ▶					()
8 Net gaming income summary. Combine line 1, column d, and line 7 ▶					

9 Enter the state(s) in which the organization operates gaming activities: _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: _____

- 11** Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No
- 12** Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13** Indicate the percentage of gaming activity operated in:
- | | | |
|--------------------------------------|------------|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |
- 14** Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No
- b** If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____.
- c** If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

☐ Director/officer ☐ Employee ☐ Independent contractor

17 Mandatory distributions:

- a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No
- b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Part 1 - 2b column iii - United Ways of New England runs regional workplace fund raising campaigns for regional companies. They collect and distribute contributions net of their fund raising fees. ABCD, Inc. (Action for Boston Community Development, Inc.) administers the Commonwealth of Massachusetts Employee Charitable Campaign (COMECC) and the regional Combined Federal Campaign (CFC). ABCD, Inc. collects and distributes contributions from these campaigns net of their fund raising fees.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

United Way of Central Massachusetts, Inc.

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

OMB No. 1545-0047

2010

**Open to Public
Inspection**

Employer identification number

04-2104017

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☐ Yes ☐ No
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed. ☒

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AIDS Project Worcester 85 Green Street Worcester, MA 01604	04-2970467	501(c)(3)	1324.10				Donor Desg.3rd Pty
(2) AIDS Project Worcester 85 Green Street Worcester, MA 01604	04-2970467	501(c)(3)	4779.01				Donor Designated
(3) American Red Cross Central MA 2000 Century Dr. Worcester, MA	53-0196605	501(c)(3)	4680.00				Donor Desg.3rd Pty
(4) American Red Cross Central MA 2000 Century Dr. Worcester, MA	53-0196605	501(c)(3)	280320.00				Program Operating
(5) American Red Cross Central MA 2000 Century Dr. Worcester, MA	53-0196605	501(c)(3)	10779.56				Donor Designated
(6) Bancroft School 110 Shore Dr. Worcester, MA 01605	04-2103861	501(c)(3)	6500.00				Donor Designated
(7) Big Brothers Big Sisters Cntrl MA/Metro West Worcester, MA	04-2317926	501(c)(3)	466.50				Donor Desg.3rd Pty
(8) Big Brothers Big Sisters Cntrl MA/Metro West Worcester, MA	04-2317926	501(c)(3)	86700.00				Program Operating
(9) Big Brothers Big Sisters Cntrl MA/Metro West Worcester, MA	04-2317926	501(c)(3)	11729.61				Donor Designated
(10) Boy Scouts - Mohegan Council, I 19 Harvard St. Worcester, MA 01609	04-2105867	501(c)(3)	1964.04				Donor Desg.3rd Pty
(11) Boy Scouts - Mohegan Council, I 19 Harvard St. Worcester, MA 01609	04-2105867	501(c)(3)	23521.68				Donor Designated
(12) left blank intentionally							

2 Enter total number of section 501(c)(3) and government organizations

3 Enter total number of other organizations

58

0

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 50055P

Schedule I (Form 990) (2010)

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

	(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1						
2						
3						
4						
5						
6						
7						

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

1. 375 agencies received donor designations totaling \$691,159 for this fiscal year.

2. Of the 375 agencies, 214 received 3rd party paid donor designations totaling \$164,704 for this fiscal year.

3. Donor Designation Policy: Organizations receiving donor designated contributions undergo a screening process prior to the distribution of funds. Screening

includes verification of current status as an IRS Code Section 501(c)(3) nonprofit organization and verification of Patriot Act compliance.

4. Grant Monitoring Policies. Grant awards are determined through an open and competitive process with two phases. The first phase determines the eligibility of

the organization to qualify for funding. Organizational documents including program description, Board of Directors' roster, operating budget, financial review or

audit, 501(c)(3) determination letter, and a non-discrimination policy are required. If accepted into Phase II, the applicant organization submits a detailed program

application with specific outcome measurements to ensure the funded programs will achieve maximum community impact in the specified focus area. Programs

receive funding through recommendations from volunteer committees with final approval by the full Board of Directors. The funded programs are monitored

throughout the program cycle through regular reporting on progress toward outcomes and United Way coordinated site visits.

(continued on Schedule O.)

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number
04 : 2104017

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I).

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Boys & Girls Club of Worcester, Inc. 65 Tainter Street Worc., MA 01610	04-2105851	501(c)(3)	925.00				Donor Desg,3rd Pty
Boys & Girls Club of Worcester, Inc. 65 Tainter Street Worc., MA 01610	04-2105851	501(c)(3)	4397.69				Minor Capital
Boys & Girls Club of Worcester, Inc. 65 Tainter Street Worc., MA 01610	04-2105851	501(c)(3)	25000.00				Program Operating
Boys & Girls Club of Worcester, Inc. 65 Tainter Street Worc., MA 01610	04-2105851	501(c)(3)	22394.30				Donor Designated
The CASA Project 100 Grove Street Worcester, MA 01605	04-2711865	501(c)(3)	598.00				Donor Desg,3rd Pty
The CASA Project 100 Grove Street Worcester, MA 01605	04-2711865	501(c)(3)	3121.00				Minor Capital
The CASA Project 100 Grove Street Worcester, MA 01605	04-2711865	501(c)(3)	60000.00				Program Operating
The CASA Project 100 Grove Street Worcester, MA 01605	04-2711865	501(c)(3)	3918.14				Donor Designated
Catholic Charities Worcester County 10 Hammond Street Worcester, MA	04-2103979	501(c)(3)	4847.70				Donor Desg,3rd Pty
Catholic Charities Worcester County 10 Hammond Street Worcester, MA	04-2103979	501(c)(3)	1000.00				Minor Capital
Catholic Charities Worcester County 10 Hammond Street Worcester, MA	04-2103979	501(c)(3)	48526.00				Program Operating
Catholic Charities Worcester County 10 Hammond Street Worcester, MA	04-2103979	501(c)(3)	24630.96				Donor Designated
Central MA Housing Alliance, Inc. Bellevue Street Worcester, MA	04-2791448	501(c)(3)	7113.00				Minor Capital
Central MA Housing Alliance, Inc. Bellevue Street Worcester, MA	04-2791448	501(c)(3)	187139.00				Program Operating
Central MA Housing Alliance, Inc. Bellevue Street Worcester, MA	04-2791448	501(c)(3)	5247.30				Donor Designated

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04 2104017

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II).

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Change, Inc. 37 Knollwood Dr Shrewsbury, MA 01545	22-2905331	501(c)(3)	5725.00				Donor Designated
Children's Friend, Inc. 21 Cedar Street Worcester, MA 01609	04-2105856	501(c)(3)	2191.60				Donor Desg,3rd Pty
Children's Friend, Inc. 21 Cedar Street Worcester, MA 01609	04-2105856	501(c)(3)	5000.00				Minor Capital
Children's Friend, Inc. 21 Cedar Street Worcester, MA 01609	04-2105856	501(c)(3)	63700.00				Program Operating
Children's Friend, Inc. 21 Cedar Street Worcester, MA 01609	04-2105856	501(c)(3)	7570.39				Donor Designated
Clark University 950 Main Street Worcester, MA 01610	04-2111203	501(c)(3)	58.50				Donor Desg,3rd Pty
Clark University 950 Main Street Worcester, MA 01610	04-2111203	501(c)(3)	14500.00				Program Operating
Clark University 950 Main Street Worcester, MA 01610	04-2111203	501(c)(3)	3088.00				Donor Designated
Colleges of Worcester Consortium 484 Main St #500 Worcester, MA 01610	23-7055676	501(c)(3)	37800.00				Program Operating
Community Healthlink, Inc 72 Jacques Avenue Worcester, MA 01610	04-2626179	501(c)(3)	152.00				Donor Desg,3rd Pty
Community Healthlink, Inc 72 Jacques Avenue Worcester, MA 01610	04-2626179	501(c)(3)	339648.00				Program Operating
Community Healthlink, Inc 72 Jacques Avenue Worcester, MA 01610	04-2626179	501(c)(3)	6123.91				Donor Designated
Community Legal Aid 405 Main St Worcester, MA 01608	04-2446242	501(c)(3)	5394.00				Minor Capital
Community Legal Aid 405 Main St Worcester, MA 01608	04-2446242	501(c)(3)	91620.00				Program Operating
Community Legal Aid 405 Main St Worcester, MA 01608	04-2446242	501(c)(3)	1964.82				Donor Designated

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization		Employer identification number							
United Way of Central Massachusetts, Inc.		04 2104017							
Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)									
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
Edward M. Kennedy Comm Health Ct 2000 Century Dr Worcester, MA 01601	04-2513817	501(c)(3)	15000.00				Program Operating		
Edward M. Kennedy Comm Health Ct 2000 Century Dr Worcester, MA 01601	04-2513817	501(c)(3)	3955.49				Donor Designated		
Elder Services of Worcester Area, Inc 411 Chandler St. Worc, MA 01602	04-2545221	501(c)(3)	1858.72				Donor Desg,3rd Pty		
Elder Services of Worcester Area, Inc 411 Chandler St. Worc, MA 01602	04-2545221	501(c)(3)	60936.00				Program Operating		
Elder Services of Worcester Area, Inc 411 Chandler St. Worc, MA 01602	04-2545221	501(c)(3)	7156.75				Donor Designated		
Elm Park Ctr for Early Childhood Ed. 284 Highland St, Worc., MA 01602	04-2500932	501(c)(3)	780.00				Donor Desg,3rd Pty		
Elm Park Ctr for Early Childhood Ed. 284 Highland St, Worc., MA 01602	04-2500932	501(c)(3)	20160.00				Program Operating		
Family Health Center of Worc., Inc. 26 Queen Street Worc., MA 01610	04-2485308	501(c)(3)	115114.00				Program Operating		
Family Health Center of Worc., Inc 26 Queen Street Worc., MA 01610	04-2485308	501(c)(3)	5241.76				Donor Designated		
Family Services of Central MA 31 Harvard Street Worcester, MA 01609	04-2103767	501(c)(3)	103920.00				Program Operating		
Family Services of Central MA 31 Harvard Street Worcester, MA 01609	04-2103767	501(c)(3)	4045.23				Donor Designated		
Friendly House, Inc 36 Wall Street Worcester, MA 01604	04-2104239	501(c)(3)	585.00				Donor Desg,3rd Pty		
Friendly House, Inc 36 Wall Street Worcester, MA 01604	04-2104239	501(c)(3)	5000.00				Minor Capital		
Friendly House, Inc. 36 Wall Street Worcester, MA 01604	04-2104239	501(c)(3)	65768.00				Program Operating		
Friendly House, Inc. 36 Wall Street Worcester, MA 01604	04-2104239	501(c)(3)	15000.00				Program Operating		

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization		Employer identification number					
United Way of Central Massachusetts, Inc.		04 : 2104017					
Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Friendly House, Inc., 36 Wall Street Harvard Street Worcester, MA 01609	04-2103767	501(c)(3)	16643.70				Donor Designated
Girl Scouts Cnt & West MA 81 Gold Star Blvd Worcester, MA 01606	04-2103856	501(c)(3)	19.50				Donor Desg,3rd Pty
Girl Scouts Cnt & West MA 81 Gold Star Blvd Worcester, MA 01606	04-2103856	501(c)(3)	4983.88				Donor Designated
Girls Incorporated of Worcester 125 Providence Street Worcester, MA 016	04-2123666	501(c)(3)	128.00				Donor Desg,3rd Pty
Girls Incorporated of Worcester 125 Providence Street Worcester, MA 016	04-2123666	501(c)(3)	5152.00				Minor Capital
Girls Incorporated of Worcester 125 Providence Street Worcester, MA 016	04-2123666	501(c)(3)	42900.00				Program Operating
Girls Incorporated of Worcester 125 Providence Street Worcester, MA 016	04-2123666	501(c)(3)	30000.00				Program Operating
Girls Incorporated of Worcester 125 Providence Street Worcester, MA 016	04-2123666	501(c)(3)	12266.70				Donor Designated
Guild Of St. Agnes 133 Granite Street Worcester, MA 01604	04-2104267	501(c)(3)	208.00				Donor Desg,3rd Pty
Guild Of St. Agnes 133 Granite Street Worcester, MA 01604	04-2104267	501(c)(3)	30000.00				Program Operating
Guild Of St. Agnes 133 Granite Street Worcester, MA 01604	04-2104267	501(c)(3)	4998.47				Donor Designated
Jewish Family Service of Worcester 646 Salisbury Street Worc., MA 0160	04-2104350	501(c)(3)	485.00				Donor Desg,3rd Pty
Jewish Family Service of Worcester 646 Salisbury Street Worc., MA 0160	04-2104350	501(c)(3)	66600.00				Program Operating
Jewish Family Service of Worcester 646 Salisbury Street Worc., MA 0160	04-2104350	501(c)(3)	3710.30				Donor Designated
LUK Crisis Center 545 Westminster St Fitchburg, MA 01420	04-2483679	501(c)(3)	15356.00				Program Operating

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization		Employer identification number					
		04	2104017				
United Way of Central Massachusetts							
Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
M.S.P.C.C. 335 Chandler Street Worcester, MA 01602	04-2103596	501(c)(3)	949.00				Donor Desg,3rd Pty
M.S.P.C.C. 335 Chandler Street Worcester, MA 01602	04-2103596	501(c)(3)	19500.00				Program Operating
M.S.P.C.C. 335 Chandler Street Worcester, MA 01602	04-2103596	501(c)(3)	2231.00				Donor Designated
Mary Queen of the Rosary Parish 60 Maple St Spencer, MA 01562	04-2106689	501(c)(3)	9880.00				Donor Designated
Nativity School of Worcester 67 Lincoln St Worcester, MA 01605	03-0385377	501(c)(3)	30000.00				Program Operating
Nativity School of Worcester 67 Lincoln St Worcester, MA 01605	03-0385377	501(c)(3)	8179.00				Donor Designated
Pathways for Change 585 Main St Worcester MA 01608	04-2734584	501(c)(3)	2291.00				Donor Desg,3rd Pty
Pathways for Change 585 Main St Worcester MA 01608	04-2734584	501(c)(3)	2717.63				Donor Designated
Pernet Family Health Service, Inc. 237 Millbury Street Worcester, MA 01608	04-2453851	501(c)(3)	417.00				Donor Desg,3rd Pty
Pernet Family Health Service, Inc. 237 Millbury Street Worcester, MA 01608	04-2453851	501(c)(3)	40700.00				Program Operating
Rainbow Child Development Center 10 Edward Street Worcester, MA 01611	04-2507815	501(c)(3)	312.00				Donor Desg,3rd Pty
Rainbow Child Development Center 10 Edward Street Worcester, MA 01611	04-2507815	501(c)(3)	55114.00				Program Operating
Rainbow Child Development Center 10 Edward Street Worcester, MA 01611	04-2507815	501(c)(3)	4361.87				Donor Designated
Regional Environmental Council, Inc PO Box 255 Worcester, MA 01613	04-6364350	501(c)(3)	63000.00				Program Operating
Regional Environmental Council, Inc PO Box 255 Worcester, MA 01613	04-6364350	501(c)(3)	156.00				Donor Designated

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization United Way of Central Massachusetts, Inc.	Employer identification number 04 - 2104017
--	---

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)						
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance
Ronald McDonald House Charities 229 Kent St Boston, MA 02196	04-2627411	501(c)(3)	5018.00			
St. Francis Episcopal Church 70 Highland St Holden, MA 01520	04-3095047	501(c)(3)	7000.50			
St. John's High School 378 Main St Shrewsbury, MA 01545	04-2178893	501(c)(3)	5050.00			
The Bridge of Central MA, Inc. 4 Mann Street Worcester, MA 01602	04-2701581	501(c)(3)	104.00			
The Bridge of Central MA, Inc. 4 Mann Street Worcester, MA 01602	04-2701581	501(c)(3)	5000.00			
The Bridge of Central MA, Inc. 4 Mann Street Worcester, MA 01602	04-2701581	501(c)(3)	702.00			
The Community Builders, Inc. 95 Berkeley St Boston, MA	04-2324773	501(c)(3)	20025.00			
The Community Builders, Inc. 95 Berkeley St Boston, MA	04-2324773	501(c)(3)	20000.00			
The Community Builders, Inc. 95 Berkeley St Boston, MA	04-2324773	501(c)(3)	19.50			
UMass Mem. Hithcare/HOPE Coalition 26 Queen Street Worc, MA	04-2626179	501(c)(3)	78754.00			
UMass Mem. Hithcare/HOPE Coalition 26 Queen Street Worc, MA	04-2626179	501(c)(3)	401.00			
UW - Southbridge, Sturbridge and Charlton 50 Elm St. Southbridge, MA	04-2308155	501(c)(3)	1442.90			
UW - Southbridge, Sturbridge and Charlton 50 Elm St. Southbridge, MA	04-2308155	501(c)(3)	5326.00			
United Way of Tri-County 46 Park St Framingham, MA 01702	04-2104231	501(c)(3)	711.10			
United Way of Tri-County 46 Park St Framingham, MA 01702	04-2104231	501(c)(3)	5431.50			

SCHEDULE I-1
(Form 990)

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No. 1545-0047

2009

**Open to Public
Inspection**

Name of the organization United Way of Central Massachusetts, Inc.	Employer identification number 04-2104017
--	---

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)									
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
Valley Residence for Improvement 176 Tacoma St Worcester, MA	04-2702167	501(c)(3)	42601.00				Program Operating		
Veterans Inc 69 Grove St Worcester, MA 01605	04-3098024	501(c)(3)	150.00				Donor Desg,3rd Pty		
Veterans Inc 69 Grove St Worcester, MA 01605	04-3098024	501(c)(3)	4700.00				Minor Capital		
Veterans Inc 69 Grove St Worcester, MA 01605	04-3098024	501(c)(3)	3386.80				Donor Designated		
VNA Care Network, Inc. 120 Thomas Street Worcester, MA 01608	04-2947495	501(c)(3)	736.50				Donor Desg,3rd Pty		
VNA Care Network, Inc. 120 Thomas Street Worcester, MA 01608	04-2947495	501(c)(3)	7183.97				Donor Designated		
Webster Square Day Care Center, Inc. 1048 Main Street Worcester, MA	04-2449880	501(c)(3)	78.00				Donor Desg,3rd Pty		
Webster Square Day Care Center, Inc. 1048 Main Street Worcester, MA	04-2449880	501(c)(3)	37500.00				Program Operating		
Webster Square Day Care Center, Inc. 1048 Main Street Worcester, MA	04-2449880	501(c)(3)	2533.00				Donor Designated		
Worcester Community Action Council 484 Main Street, Worc., MA	04-2382160	501(c)(3)	520.00				Donor Desg,3rd Pty		
Worcester Community Action Council 484 Main Street, Worc., MA	04-2382160	501(c)(3)	39000.00				Program Operating		
Worcester Community Action Council 484 Main Street, Worc., MA	04-2382160	501(c)(3)	4987.17				Donor Designated		
Worcester Comprehensive Child Care Srv 160 Tacoma St. Worc., MA	04-2484586	501(c)(3)	36585.00				Program Operating		
Worcester Comprehensive Child Care Srv 160 Tacoma St. Worc., MA	04-2484586	501(c)(3)	2223.34				Donor Designated		
Left blank intentionally									

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No. 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04 : 2104017

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Worcester County Food Bank 474	04-3071457	501(c)(3)	840.00				Donor Desg,3rd Pty
Boston Turnpike Shrewsbury MA	04-3071457	501(c)(3)	7895.00				Donor Designated
Worcester County Food Bank 474	04-3071457	501(c)(3)	31200.00				Program Operating
Boston Turnpike Shrewsbury MA	56-2522670	501(c)(3)	35207.00				Program Operating
Worcester Education Dev Fndn	22-3248067	501(c)(3)	24890.00				Program Operating
Ste 224, 210 Park Ave, Worc. MA	22-3248067	501(c)(3)	103.00				Donor Designated
Worcester State Foundation, Inc.	22-3248067	501(c)(3)	5260.00				Donor Desg,3rd Pty
486 Chandler St Worcester, MA 0160	04-2105885	501(c)(3)	3000.00				Minor Capital
Worcester State Foundation, Inc.	04-2105885	501(c)(3)	7126.83				Donor Designated
486 Chandler St Worcester, MA 0160	04-2105885	501(c)(3)	1548.50				Donor Desg,3rd Pty
YMCA of Central Massachusetts	23-7112665	501(c)(3)	45000.00				Program Operating
766 Main Street Worcester, MA 01610	23-7112665	501(c)(3)	717642.00				Program Operating
YMCA of Central Massachusetts	23-7112665	501(c)(3)	22500.00				Program Operating
766 Main Street Worcester, MA 01610	23-7112665	501(c)(3)	27627.63				Donor Designated
YMCA of Central Massachusetts							
766 Main Street Worcester, MA 01610							
Youth Opportunities Upheld, Inc. 81							
Plantation Street Worcester, MA 0160							
Youth Opportunities Upheld, Inc. 81							
Plantation Street Worcester, MA 0160							
Youth Opportunities Upheld, Inc. 81							
Plantation Street Worcester, MA 0160							
Youth Opportunities Upheld, Inc. 81							
Plantation Street Worcester, MA 0160							
Youth Opportunities Upheld, Inc. 81							
Plantation Street Worcester, MA 0160							
Youth Opportunities Upheld, Inc. 81							
Plantation Street Worcester, MA 0160							
Left blank intentionally							

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE I-1
(Form 990)**

Department of the Treasury
Internal Revenue Service

Continuation Sheet for Schedule I (Form 990)

▶ Attach to Form 990 to list additional information for
Schedule I (Form 990), Part II or Part III.

OMB No 1545-0047

2009

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number
04 2104017

Part I Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part I.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	169.00				Donor Desg,3rd Pty
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	7373.00				Minor Capital
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	178248.00				Program Operating
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	70656.00				Program Operating
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	11274.39				Donor Designated
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	2000.00				IIGA Grant
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	1000.00				IIGA Grant
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	2000.00				IIGA Grant
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	1068.60				IIGA Grant
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	9500.00				PN Operating
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	172.00				Donor Desg,3rd Pty
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	1430.00				Donor Designated
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	20625.00				Program Operating
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	4000.00				Program Operating
YWCA of Central Massachusetts 1 Salem Square Worcester, MA 01608	04-2105873	501(c)(3)	20625.00				Program Operating

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No 51026W

Schedule I-1 (Form 990) 2009

Continuation Sheet for Schedule I (Form 990)

► Attach to Form 990 to list additional information for Schedule I (Form 990), Part II or Part III.

Department of the Treasury
Internal Revenue Service

Name of the organization

Name of the organization
United Way of Central Massachusetts, Inc.

Employer identification number
04 : 2104017

[illegible]

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat No. 51026W

Schedule I-1 (Form 990) 2009

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| ☐ First-class or charter travel | ☐ Housing allowance or residence for personal use |
| ☐ Travel for companions | ☐ Payments for business use of personal residence |
| ☐ Tax indemnification and gross-up payments | ☐ Health or social club dues or initiation fees |
| ☐ Discretionary spending account | ☐ Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain.

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- | | |
|--|---|
| ☐ Compensation committee | ☐ Written employment contract |
| ☐ Independent compensation consultant | ☐ Compensation survey or study |
| ☐ Form 990 of other organizations | ☒ Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment from the organization or a related organization?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5–9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 5a or 5b, describe in Part III.

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 6a or 6b, describe in Part III.

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b

2

4a

4b

4c

5a

5b

6a

6b

7

8

9

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

(A) Name	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
1 Timothy J. Garvin	(i) 129,094	0	0	0	21,878	150,972	134,623
James L. Hayes	(i) 88,395	0	0	0	22,058	110,453	98,403
2	(i)						
3	(i)						
4	(i)						
5	(i)						
6	(i)						
7	(i)						
8	(i)						
9	(i)						
10	(i)						
11	(i)						
12	(i)						
13	(i)						
14	(i)						
15	(i)						
16	(i)						

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

The Executive Committee acts as a Compensation Committee recommending any changes to the President/CEO salary. Any recommendations are subject to full Board of Directors

approval.

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

▶ **Complete if the organization answered**
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No 1545-0047

2010

**Open To Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part I

Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958. ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II

Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a.

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										

Total ▶ \$

Part III

Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		

Business Transactions Involving Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) Frances Anthes	Board Member	120,356	Grants/Donor Designations		✓
(2) Karen Ludington	Board Member	78,462	Grants/Donor Designations		✓
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part III Question 2 - The United Way of Central Massachusetts received one of the 21 federal Promise Neighborhoods planning grants.

Together with Clark University, Worcester Education Collaborative, Worcester Public Schools and Main South CDC, United Way of

Central Massachusetts will use the more than \$456,000 to create an action plan for the children of the Main South based on the successful

"Harlem Children's Zone"--a model that combines education and wrap-around human services so all children can succeed, in turn

creating a new vibrancy for the neighborhood. Total investment this fiscal year = \$243,504, including \$19,500 in community grants.

Part III, 4d - Other Programs -

Community Services Program

Volunteer Center - The United Way of Central Massachusetts supports a Volunteer Center internal to its operations. Since 1967, the

Volunteer Center has been the primary portal for community members to engage in volunteerism. The Center is an affiliate member

of the Hands on Network and offers an array of services that build the capacity for effective volunteering. The Center recruits volunteers for

organizations, provides training opportunities, information and referral, placement services, recognition activities and participates in

strategic initiatives that mobilize volunteers to meet local needs. The Center also manages Volunteer Solutions an online database of

opportunities in central Massachusetts. The following list represents unique volunteer opportunities offered by the Center:

Earned Income Tax Credit (EITC) Initiative - Through the EITC Initiative, UWCM is addressing Financial Stability by helping taxpayers

claim federal rebates. We are part of the Worcester EITC Coalition, which is working to create awareness about the EITC and engage

volunteers to help prepare taxes for free. The Coalition recruits volunteers to serve at VITA sites and helps people claim eligible tax credits.

We are also working to build awareness about financial issues such as predatory lending practices, pay day loans, and predatory tax

preparation services that further hinder an individual's ability to save and build assets.

Calendar Program - A part of the Hands On Network model of volunteer engagement, a calendar program offers volunteers a monthly menu

of "done in a day" projects that meet their interest and fit their schedule. The model also uses volunteers who are specially trained to lead

other volunteers in service. A calendar program focuses on team-oriented volunteering on a flexible basis.

Day of Caring - The Volunteer Center at United Way of Central Massachusetts coordinates many events to promote volunteerism and

leadership. In September 2010, we hosted our Annual Day of Caring, the largest one-day volunteer drive in the entire region, where

over 1,300 people took to the streets of central Massachusetts to volunteer at dozens of locations for the day.

Youth Venture Program - The Youth Venture Program (using the proven methods of Ashoka's Youth Venture) assembles teams of

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat No 51056K

Schedule O (Form 990 or 990-EZ) (2010)

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

youth throughout Worcester who work to create goals and devise an action plan that results in the betterment of their community.

Youth Venture's motto is "Dream It, Do It, Grow It," offering young people the chance to create something good all on their own and execute plans to sustain their vision. Total investment in the Community Services program = \$126,097.

Mass 2-1-1 - United Way of Central Massachusetts collaborates with other United Way's across the state, to fund the Mass 2-1-1 referral service to help with non-life threatening needs. 2-1-1 is an easy to remember telephone number that connects callers to information about health and human services available in their community. It serves as a resource for finding government benefits and services, non-profit organizations, support groups, volunteer opportunities, donation programs, and other local resources. Total investment = \$49,049.

AFL-CIO Labor Community Services Program - The AFL-CIO Labor Community Services Program coordinates many programs to benefit members of organized labor, their families and the community at large. Members of organized labor participate in United Way's Day of Caring, organize the Handicapped Ramp Program, NALC food drive, the Holiday Toy Drive and other special projects. One of the most important roles of the Labor Community Services Program is to design and provide training sessions for union members, their families and other community partners. Volunteers from NALC Branch 12 delivered 348,816 pounds of food to organizations serving the hungry in Central Massachusetts. Total investment = \$105,072.

Fiscal Sponsorships - The United Way of Central Massachusetts is serving as fiscal sponsor for the Investing in Girls Alliance (IIGA) and for the Worcester Education Collaborative (WEC). The IIGA provides research, education, advocacy, and programs to address the needs of middle-school girls in the Worcester area. The WEC is an independent advocacy organization working to ensure that students in the Worcester Public Schools are given the opportunity to succeed at the highest possible level and to acquire the skills and knowledge to master the challenges of the 21st century. The WEC is committed to supporting, facilitating, and developing a wide variety of partnerships among families, schools, organizations, and businesses that will both enhance the quality of public education in Worcester and the quality of our common life. The IIGA had income of \$85,396 and expenses of \$73,390 (including \$10,278 in community grants) included in United Way of Central Massachusetts' financial statements for this fiscal year. The WEC had income of \$194,225 and expenses of \$198,141 included in United Way of Central Massachusetts' financial statements for this fiscal year.

Donor Designations - The United Way of Central Massachusetts facilitates the collection and distribution of donor designated pledges and gifts to other 501(c)(3) nonprofit organizations. 375 agencies received donor designated contributions totaling \$691,159 in FY 2011.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part VI - Section A - Line 9

Marcy Reed, National Grid, 40 Sylvan Road, Waltham, MA 02451

Nancy Kidd Brown, Unum, 18 Chestnut Street, Worcester, MA 01608

Michael J. Mulrain, Polar Beverages, 1001 Southbridge Street, Worcester, MA 01610

Maria Addison, Quinsigamond Community College, 670 West Boylston Street, Worcester, MA 01606-2092

Frances Anthes, Family Health Center of Worcester, 26 Queen Street, Worcester, MA 01610

Todd M. Bailey, Fallon Community Health Plan, 10 Chestnut Street, Worcester, MA 01608

Mark P. Bilotta, Colleges of Worcester Consortium Inc. 484 Main Street, Suite 500, Worcester, MA 01608

Melinda J. Boone, Ed.D. 20 Irving Street, Worcester, MA 01609

Reverend Louis G. Bond, Ph.D. 30 Cherry Lane, South Grafton, MA 01560

Michael F. Buckley, The Hanover Insurance Group 440 Lincoln Street, E10 Worcester, MA 01653

Brian J. Bullock, Bullock and Associates, 17A Holt Road, Holden, MA 01520

Jack P. Calareso, Ph.D., Anna Maria College, 50 Sunset Lane Paxton, MA 01612

Joseph P. Carlson, United Steel Workers of America - District 4 100 Medway Road, Ste. 403, Milford, MA 01751

Willis Chandler, UMASS Memorial Health Care, One Biotech Park, 265 Plantation Street, Worcester, MA 01605

James W. Coghlin, Jr. Coghlin Companies, Inc. 17 Briden Street, Worcester, MA 01605

Jack M. Dutzar, M.D. Fallon Clinic, Inc. 100 Front Street, Worcester, MA 01608

Sandra Ellis, Massachusetts Nurses Association, 12 County Road, Worcester, MA 01604

Joseph D. Freitas, The Hanover Insurance Group, Inc., 440 Lincoln Street, E10, Worcester, MA 01653

Bruce Gaultney, Worcester Telegram & Gazette, 20 Franklin Street, P.O. Box 15012, Worcester, MA 01615

Isabel Gonzalez-Webster, Office of the Mayor, City of Worcester, Worcester City Hall, Room 305, 455 Main Street, Worcester, MA 01608

Glenn R. Knowlton, Saint-Gobain Abrasives, 1 New Bond Street, Worcester, MA 01615

James Leary, University of Massachusetts Medical School, 55 Lake Avenue North, Worcester, MA 01655

Patsy C. Lewis, 72 Beaconsfield Road, Worcester, MA 01602

Karen Ludington, Children's Friend, Inc., 21 Cedar Street, Worcester, MA 01609

Edwin Shea, Bank of America, 100 Front Street, MA6-231-20-04, Worcester, MA 01608

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Cat No. 51056K

Schedule O (Form 990 or 990-EZ) (2010)

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Part VI - Section B - Line 11b: The Finance Committee received a draft version of the Form 990 and all supporting schedules at its January 30, 2011 meeting. The full Board of Directors received a copy of the final version of the Form 990 and all supporting schedules to review in advance of its February 15, 2011 meeting. The document review was included as an agenda item for that meeting.

Part VI - Section B - Line 12c - The Board of Directors annually sign a conflict of interest statement listing affiliations with other organizations that could potentially pose a conflict of interest. Board members abstain from voting on issues or recommendations related to those organizations.

Part VI - Section B - Line 15b - The Executive Committee conducts an annual performance review of the CEO and recommends any compensation adjustments to the full Board of Directors. Compensation for the Vice President of Finance and Operations is determined by the CEO. All compensation is included in the organization's budget which is reviewed by the Finance Committee and approved by the full Board of Directors.

Part VI - Section C - Line 19 - United Way of Central Massachusetts posts its annual audited financial statements and its Form 990 and all supporting schedules on its web site. The documents are also available for public review at the organization's office. The conflict of interest statements are not made available directly to the public, but minutes from all board meetings including all votes taken are available to the public at the United Way of Central Massachusetts office.

Continuation of Schedule I - Part IV - Donor Designations - Organizations receiving donor designations have been screened to verify 501(c)(3) status and Patriot Act compliance.

Minor Capital Grants - Minor capital grants were also awarded by a competitive process based on need. Receipts of final purchases are required as documentation. The grants are approved by the full Board of Directors.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Central Massachusetts, Inc.

Employer identification number

04-2104017

Continuation of Schedule I - Part IV - Donor Designations

Schedule I Codes and Definitions (column h):

CSF Grant - Community Support Fund (CSF) grants are made to agencies providing basic needs (food, fuel assistance, etc.)

Donor Designated - An unrestricted grant made to an agency at the direction of the donor(s) in support of its general operating costs.

**Donor Desg, 3rd Pty - An unrestricted grant made to an agency, at the direction of the donor(s), collected and paid directly to the agency
by a 3rd party, in support of its general operating costs.**

General Operating - An unrestricted grant made to an agency in support of its general operating costs.

IIGA Grant - A restricted grant made to fund an agency program from the Investing in Girls Alliance.

Minor Capital - Grants awarded for purchases of minor capital items.

PN Operating - A grant made by the United Way of Central Massachusetts to a partner organization working on the Promise

Neighborhoods project.

Program Operating - A restricted grant made to an agency in support of the costs associated with a specific program that it operates.

Program Spnsrshp - Sponsorship of an agency event.

Overhead Calculation:

The standard formula for calculating the Overhead ratio among United Ways is as follows:

Core Form, Part IX, line 25, Column C (M&G Exp.) + Column D (Fund raising Exp.) divided by

Core Form, Part VIII, Line 12, Column A (Total Revenue)

For United Way of Central Massachusetts this calculation is as follows: $(528,028 + 871,191) / 7,230,528 = 19.30\%$

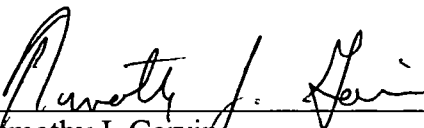
**This percentage represents an increase of .07%. The actual administrative and fund raising expenses decreased by \$14,857 from the
previous fiscal year.**

Sub-Certification of Financial Statements

CERTIFICATIONS

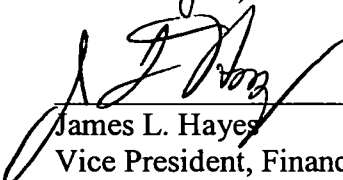
I hereby certify that:

1. I have read the audited financial statements and related IRS Form 990 of the United Way of Central Massachusetts for the year ended June 30, 2011.
2. I have disclosed to our organization's auditors all relevant controls and procedures established to assure the accuracy and integrity of information provided by my team;
3. I have reported to the Audit Committee any known or observed deficiencies in internal controls or fraud involving management;
4. Based on my knowledge, the portions of the financial statements that are based on information originating from my team do not contain any untrue statement of a material fact or omit to state a material fact necessary to ensure that the statements made, in light of the circumstances under which such statements were made, are not misleading;
5. Based on my knowledge, the financial statements and other financial information included in this report that pertain to information originating from my team, fairly present, in all material respects, the financial condition, results of operations and cash flows of the United Way of Central Massachusetts as of and for the period ended June 30, 2011.



Timothy J. Garvin
President and Chief Executive Officer

Date May 7, 2012



James L. Hayes
Vice President, Finance and Operations

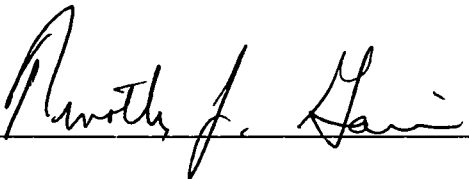
Date 5/7/2012

CEO/CFO Financial Statement Certification

CERTIFICATIONS

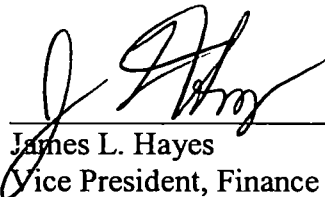
I hereby certify that:

1. I have read the audited financial statements and related IRS Form 990 of the United Way of Central Massachusetts for the year ended June 30, 2011.
2. Based on my knowledge, these financial statements do not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading.
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present, in all material respects, the financial condition, results of operations and cash flows of the United Way of Central Massachusetts as of and for the period ended June 30, 2011.



Timothy J. Garvin
President and Chief Executive Officer

Date May 7 2012



James L. Hayes
Vice President, Finance and Operations

Date 5/7/2012

***United Way of Central
Massachusetts, Inc.***

*Financial Statements and Supplementary
Information as of and for the Years Ended
June 30, 2011 and 2010 and Independent
Auditors' Report*

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

TABLE OF CONTENTS

	Page
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS AS OF AND FOR THE YEARS ENDED JUNE 30, 2011 AND 2010:	
Statements of Financial Position	2
Statements of Activities	3 - 4
Statements of Functional Expenses	5 - 6
Statements of Cash Flows	7
Notes to Financial Statements	8 - 17

STOWE & DEGON LLC
CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
United Way of Central Massachusetts, Inc.
Worcester, Massachusetts

We have audited the accompanying statements of financial position of the United Way of Central Massachusetts, Inc. (the Organization; a non-profit organization) as of June 30, 2011 and 2010 and the related statements of activities, functional expenses and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United Way of Central Massachusetts, Inc. as of June 30, 2011 and 2010, and the results of its operations, and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Stowe & Degon LLC

September 26, 2011

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

STATEMENTS OF FINANCIAL POSITION JUNE 30, 2011 AND 2010

	2011	2010
ASSETS		
Cash and cash equivalents	\$ 1,513,843	\$ 1,625,863
Pledges receivable, net	2,357,336	2,392,746
Accounts receivable and other assets	207,870	131,769
Investments	4,713,905	4,082,088
Beneficial interest in trust (Note 15)	1,104,299	597,955
Property and equipment, net	<u>92,398</u>	<u>108,946</u>
Total Assets	<u>\$ 9,989,651</u>	<u>\$ 8,939,367</u>
LIABILITIES AND NET ASSETS		
Accounts payable	\$ 76,848	\$ 14,137
Accrued expenses	145,303	181,858
Community impact grants payable (Note 14)	3,933,037	3,802,849
Women's initiative grants payable	252,902	185,447
Designations payable	<u>316,156</u>	<u>436,353</u>
Total Liabilities	<u>4,724,246</u>	<u>4,620,644</u>
Net Assets:		
Unrestricted	4,494,237	3,754,594
Temporarily restricted	459,643	371,221
Permanently restricted	<u>311,525</u>	<u>192,908</u>
Total Net Assets	<u>5,265,405</u>	<u>4,318,723</u>
Total Liabilities and Net Assets	<u>\$ 9,989,651</u>	<u>\$ 8,939,367</u>

See notes to financial statements.

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2011

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and Revenue:				
Campaign Revenue	\$ 5,433,491	\$ 596,633	\$ -	\$ 6,030,124
Less:				
Designations	(691,159)	-	-	(691,159)
Administrative fees	(54,658)	-	-	(54,658)
Allowance for uncollectible pledges	(119,576)	-	-	(119,576)
Net assets released from restrictions	571,081	(571,081)	-	-
Net Campaign Revenue	5,139,179	25,552	-	5,164,731
Investment income (net of expenses)	70,683	-	-	70,683
Gain on sale of investments	372,499	-	-	372,499
Unrealized gain on investments	632,788	-	-	632,788
Change in beneficial interest in trust (Note 15)	87,507	22,691	-	110,198
Donor designation fees	49,197	-	-	49,197
Grant and sponsorship income (Note 17)	48,340	658,910	118,617	825,867
Rental loss (net of expense)	(48,573)	-	-	(48,573)
Net assets released from restrictions	618,731	(618,731)	-	-
Total Support and Revenue	6,970,351	88,422	118,617	7,177,390
Expenses:				
Community Impact Grants (Note 14)	3,170,927	-	-	3,170,927
Women's Initiative Grants (Note 14)	264,902	-	-	264,902
Other Grants/Sponsorships	309,999	-	-	309,999
Program Services:				
Community Services	126,097	-	-	126,097
Mass 211	49,049	-	-	49,049
Labor Community Services	105,072	-	-	105,072
Community Impact	342,355	-	-	342,355
Women's Initiative Community Impact	72,519	-	-	72,519
Main South Promise Neighborhood Partnership	224,004	-	-	224,004
Other Programs	271,531	-	-	271,531
Total Program Services	1,190,627	-	-	1,190,627
Supporting Services	1,294,253	-	-	1,294,253
Total Expenses	6,230,708	-	-	6,230,708
Increase in Net Assets	739,643	88,422	118,617	946,682
Net Assets - beginning	3,754,594	371,221	192,908	4,318,723
Net Assets - ending	\$ 4,494,237	\$ 459,643	\$ 311,525	\$ 5,265,405

See notes to financial statements.

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2010

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support and Revenue:				
Campaign Revenue	\$ 5,781,306	\$ 449,720	\$ -	\$ 6,231,026
Less:				
Designations	(830,137)	-	-	(830,137)
Administrative fees	(53,111)	-	-	(53,111)
Allowance for uncollectible pledges	(144,606)	-	-	(144,606)
Net assets released from restrictions	433,907	(433,907)	-	-
Net Campaign Revenue	5,187,359	15,813	-	5,203,172
Investment income (net of expenses)	67,913	-	-	67,913
Gain on sale of investments	251,508	-	-	251,508
Unrealized loss on investments	(2,483)	-	-	(2,483)
Change in beneficial interest in trust (Note 15)	60,239	(1,242)	-	58,997
Donor designation fees	68,160	-	-	68,160
Grant and sponsorship income (Note 17)	204,975	370,862	132,908	708,745
Rental loss (net of expense)	(48,816)	-	-	(48,816)
Net assets released from restrictions	230,125	(230,125)	-	-
Total Support and Revenue	6,018,980	155,308	132,908	6,307,196
Expenses:				
Community Impact Grants (Note 14)	3,075,248	-	-	3,075,248
Women's Initiative Grants (Note 14)	197,447	-	-	197,447
Other Grants/Sponsorships	160,779	-	-	160,779
Program Services:				
Community services	113,405	-	-	113,405
Mass 211	49,385	-	-	49,385
Building Brighter Futures	18,478	-	-	18,478
Labor Community Services	104,898	-	-	104,898
Community Impact	307,496	-	-	307,496
Women's Initiative Community Impact	90,523	-	-	90,523
Worcester Youth Capacity Project	164,144	-	-	164,144
Other programs	137,266	-	-	137,266
Total Program Services	985,595	-	-	985,595
Supporting Services	1,293,081	-	-	1,293,081
Total Expenses	5,712,150	-	-	5,712,150
Increase in Net Assets	306,830	155,308	132,908	595,046
Net Assets - beginning	3,447,764	215,913	60,000	3,723,677
Net Assets - ending	\$ 3,754,594	\$ 371,221	\$ 192,908	\$ 4,318,723

See notes to financial statements.

STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED JUNE 30, 2011

See notes to financial statements.

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2010

PROGRAM SERVICES										
	Community Services	Building Brighter Futures	Labor Community Services	Women's Initiative Community Impact	Worchester Youth Capacity Project	Other Programs (Note 17)	Total Program Services	Admin. & Finance	Marketing Fundraising	Total Support Services
Salaries and related expenses:										
Salaries	\$ 60,991	\$ -	\$ 13,195	\$ 53,328	\$ 194,792	\$ 42,739	\$ 11,681	\$ 29,681	\$ 406,407	\$ 699,815
Payroll taxes	4,396	-	915	4,009	13,867	2,841	765	768	27,561	49,553
Health and other fringe benefits	12,900	-	3,450	13,859	48,431	11,030	2,130	2,970	94,770	170,593
Total salaries and related expenses	78,287	-	17,560	71,196	257,090	56,610	14,576	33,419	528,738	1,448,699
Other expenses:										
Professional fees and contract services	90	49,049	-	81	2,798	75	58,477	35,264	145,834	207,610
Internal program grants and sponsorships	-	-	-	-	-	-	85,050	40,000	125,050	125,050
Directors and Officers Insurance	-	-	-	-	-	-	-	-	-	-
Supplies	3,510	-	-	21,497	1,368	531	213	9,382	36,501	3,103
Telephone	931	-	-	836	3,073	775	-	-	5,615	50,299
Postage	1,850	336	-	366	631	245	203	78	3,709	11,157
Occupancy	5,472	-	-	4,909	18,053	4,551	-	-	32,985	6,390
Promotion and publicity	2,705	-	62	388	1,542	382	1,450	2,614	9,143	65,626
Programs and events	13,799	-	-	-	-	22,240	1,331	12,108	49,478	45,177
Travel and professional development	837	-	856	878	2,111	704	2,844	2,810	11,040	37,465
Organization dues and subscriptions	288	-	-	-	137	-	-	1,591	2,016	15,930
Equipment rental and maintenance	717	-	-	643	4,564	596	-	-	6,520	26,970
Miscellaneous	-	-	-	-	-	-	-	-	-	3,012
Total other expenses	30,199	49,385	918	29,598	34,277	30,099	149,568	103,847	427,891	316,921
Total expenses before depreciation and national and state dues	108,486	49,385	18,478	100,794	291,367	86,709	164,144	137,266	956,629	1,296,882
Depreciation	1,517	-	-	1,051	4,905	984	-	-	8,457	15,434
National and state dues	3,402	-	-	3,053	11,224	2,830	-	-	20,509	40,765
Total expenses	\$ 113,405	\$ 49,385	\$ 18,478	\$ 104,898	\$ 307,496	\$ 90,523	\$ 164,144	\$ 137,266	\$ 985,595	\$ 1,293,081
See notes to financial statements										

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2011 AND 2010

	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase in net assets	\$ 946,682	\$ 595,046
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation	20,959	23,891
Allowance for uncollectible pledges	33,050	(70,563)
Realized and unrealized net gain on investments	(1,005,287)	(249,025)
Changes in operating assets and liabilities:		
Pledges receivable	2,360	(185,757)
Accounts receivable and other assets	(76,101)	(7,908)
Accounts payable	62,711	3
Accrued expenses	(36,555)	(11,553)
Community impact grants payable	130,188	48,006
Women's initiative grants payable	67,455	5,091
Designations payable	(120,197)	95,670
Net cash provided by operating activities	<u>25,265</u>	<u>242,901</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment	(4,411)	(3,645)
Acquisition of investments	(3,396,289)	(2,634,024)
Proceeds from sale of investments	3,769,759	2,818,909
Change in beneficial interest trust	(506,344)	(148,099)
Net cash (used in) provided by investing activities	<u>(137,285)</u>	<u>33,141</u>
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(112,020)	276,042
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>1,625,863</u>	<u>1,349,821</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$ 1,513,843</u>	<u>\$ 1,625,863</u>

See notes to financial statements.

UNITED WAY OF CENTRAL MASSACHUSETTS, INC.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2011 AND 2010

1. ORGANIZATION

United Way of Central Massachusetts (the "Organization") is a not-for-profit organization striving for excellence in meeting the human service needs of the community through the development and effective distribution of resources.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation - The Organization reports information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Cash and Cash Equivalents - The Organization considers all highly liquid debt instruments purchased with maturities of three months or less to be cash equivalents. The Organization places its cash and cash equivalents with various financial institutions. At times such investments may be in excess of Federal Deposit Insurance Corporation (FDIC) insurance limits. However, the Organization has not experienced any losses in such accounts. The Organization believes it is not exposed to any significant credit risk on cash and cash equivalents as the funds are held in accredited financial institutions.

Investments - Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position. Unrealized gains and losses are included in the Statement of Activities.

Property and Equipment - Property and equipment are stated at cost or, if donated, at the approximate fair market value at the date of donation. The Organization follows the practice of capitalizing all expenditures for property and equipment in excess of \$1,000. Depreciation is provided on a straight-line basis over the following estimated useful lives:

	<u>YEARS</u>
Building and improvements	15 - 25
Equipment	3 - 5
Furniture and fixtures	10

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions - Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Time restricted contributions are reported as temporarily restricted support and reclassified to unrestricted net assets upon expiration of the time restriction.

Donors may designate their gifts to specific United Way affiliated and non-affiliated agencies. Non-affiliated agencies are required to provide the Organization with documentation of their tax-exempt status. Donor designations to specific agencies are not included in net campaign revenues and support or allocations to participating agencies in the accompanying Statements of Activities.

A substantial number of volunteers and corporations have donated significant time and services for which no amounts have been reflected in the financial statements. The Organization reflects only amounts for services that create or enhance non-financial assets, or that require specialized skills and are provided by individuals possessing those skills. No such services were donated during 2011 and 2010.

Designations - Agency-specific designations as specified by the donor are recorded upon receipt of the contribution and are reflected as an expense in the Statement of Activities and, until distributed to the agency, as a liability in the Statement of Financial Position.

Donated Assets - Donated marketable securities and other non-cash donations are recorded as contributions at their estimated fair value at the date of the donation.

Advertising - Advertising costs are charged to operations as incurred. These costs were approximately \$4,700 and \$5,200 in 2011 and 2010, respectively.

Income Tax Status - The Organization is exempt from Federal income taxes as an organization (not a private foundation) formed for charitable purposes under Section 501(c)(3) of the Internal Revenue Code. The Organization is also exempt from state income taxes. Donors may deduct contributions made to the Organization within the Internal Revenue Code requirements.

Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse affect on the Organization's financial condition, reported activity, or cash flows. The Organizations is subject to audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization believes it is no longer subject to income tax examinations for years prior to 2007.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Although these estimates are based on management's knowledge of current events and actions it may undertake in the future, they may ultimately differ from actual results. The Organization's most significant estimate is the allowance for uncollectible pledges.

Subsequent Events - The Organization has evaluated all subsequent events through September 26, 2011 the date the financial statements were available to be issued.

3. PLEDGES RECEIVABLE

Pledges receivable consists of the following at June 30:

	2011	2010
Campaign 2010	\$ 2,331,278	\$ -
Campaign 2009	26,058	2,330,918
Campaign 2008	-	61,828
	<u>\$ 2,357,336</u>	<u>\$ 2,392,746</u>

Pledges receivable are shown net of an allowance for uncollectible pledges of \$493,818 and \$526,868 in 2011 and 2010, respectively.

4. INVESTMENTS

Investments are stated at fair value and consist principally of equity and debt securities. Fair values and unrealized appreciation at June 30, are summarized as follows:

2011			
	<u>Cost</u>	<u>Fair Value</u>	<u>Unrealized Appreciation</u>
Equity	\$ 2,186,011	\$ 2,971,193	\$ 785,182
Debt	<u>1,674,644</u>	<u>1,742,712</u>	<u>68,068</u>
	<u>\$ 3,860,655</u>	<u>\$ 4,713,905</u>	<u>\$ 853,250</u>

2010			
	<u>Cost</u>	<u>Fair Value</u>	<u>Unrealized Appreciation</u>
Equity	\$ 2,139,013	\$ 2,248,675	\$ 109,662
Debt	<u>1,760,356</u>	<u>1,833,413</u>	<u>73,057</u>
	<u>\$ 3,899,369</u>	<u>\$ 4,082,088</u>	<u>\$ 182,719</u>

4. INVESTMENTS (CONTINUED)

The Organization recorded net gains of \$372,499 and \$251,508 from the sale of investments during 2011 and 2010, respectively. The Organization incurred investment custodial and advisory fees of \$50,307 and \$38,258 during 2011 and 2010, respectively.

5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

	2011	2010
Building and Improvements	\$ 1,141,425	\$ 1,141,425
Equipment	429,356	424,945
Furniture and Fixtures	<u>204,916</u>	<u>204,916</u>
	1,775,697	1,771,286
Accumulated Depreciation	<u>(1,683,299)</u>	<u>(1,662,340)</u>
	<u>\$ 92,398</u>	<u>\$ 108,946</u>

Depreciation expense was \$20,959 and \$23,891 in 2011 and 2010, respectively.

6. LINE OF CREDIT

On October 31, 2001, the Organization entered into an unsecured line of credit agreement with an available borrowing limit of \$1,000,000. The line of credit bears interest at the British Bankers Association LIBOR Rate ("BBA LIBOR") plus 3.75% (3.94% at June 30, 2011). The line of credit expires in January 2012. There were no outstanding borrowings as of June 30, 2011 and 2010.

7. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at June 30 are restricted for the following purposes:

	2011	2010
Future campaign revenue	\$ 20,400	\$ 20,000
Small capital grant awards	53,680	56,431
Ramp program	64,496	34,841
Investing in Girls (Note 17)	49,482	37,476
Facebook grant	-	2,000
Main South Promise Neighborhood Partnership	32,750	-
Worcester Education Collaborative (Note 17)	171,805	175,722
Appreciation (depreciation) on WI Fund	21,449	(1,242)
Women's Initiative	44,241	45,993
Other	<u>1,340</u>	<u>-</u>
	<u>\$ 459,643</u>	<u>\$ 371,221</u>

8. PERMANENTLY RESTRICTED NET ASSETS

Permanently net assets were restricted for the following purposes as of June 30:

	2011	2010
UWCM endowment fund	\$ 60,000	\$ 60,000
Women's Initiative endowment fund	<u>251,525</u>	<u>132,908</u>
	<u>\$ 311,525</u>	<u>\$ 192,908</u>

The income on both of the endowment funds may be expendable to support activities of the Organization.

9. NET ASSETS RELEASED FROM RESTRICTIONS

Temporarily restricted net assets were released for the following purposes:

	2011	2010
Future campaign revenue	\$ 20,000	\$ 20,000
Women's Initiative	457,880	395,819
Small capital grant awards	57,751	57,379
Programs and events	113,618	78,568
Investing in Girls	73,390	84,395
Worcester Education Collaborative	198,142	27,871
Main South Promise Neighborhood Partnership	<u>269,031</u>	<u>-</u>
	<u>\$ 1,189,812</u>	<u>\$ 664,032</u>

10. GROSS CAMPAIGN REVENUE

Gross campaign revenue by campaign year (October 1 – September 30) consists of the following:

	Campaign 2011	Campaign 2010	Campaign 2009
June 30, 2011	\$ 20,400	\$ 5,886,448	\$ 123,276
June 30, 2010	-	20,000	\$ 6,114,268
June 30, 2009	<u>-</u>	<u>-</u>	<u>20,000</u>
	<u>\$ 20,400</u>	<u>\$ 5,906,448</u>	<u>\$ 6,257,544</u>

11. RENTAL INCOME

The Organization owns office condominium space. Gross rental payments received were \$0 and \$500 during 2011 and 2010, respectively. Rental income is shown net of condominium fees and other rental expenses of \$48,573 and \$49,316 during 2011 and 2010, respectively.

The carrying value of the property held for lease was as follows:

	2011	2010
Building and Improvements	\$ 191,095	\$ 191,095
Less: Accumulated Depreciation	<u>(185,338)</u>	<u>(179,129)</u>
	<u>\$ 5,757</u>	<u>\$ 11,966</u>

12. LEASE COMMITMENTS

The Organization leases office equipment under operating lease agreements. The office equipment leases expire at various times through February 2012. Total expense under the office equipment leases amounted to \$9,325 and \$9,327 in 2011 and 2010, respectively. The total future minimum lease payments for 2012 amount to \$1,200.

13. EMPLOYEE BENEFIT PLAN

The Organization maintains a contributory retirement plan covering all eligible employees. Each year the Organization at its discretion may make an employer contribution to the plan. The employer's contribution is determined annually, by the Board of Directors. The employer's contribution charged to expense was approximately \$30,649 and \$28,260 in 2011 and 2010, respectively.

In addition, incorporated into the plan are the provisions of Section 401(k) of the Internal Revenue Code, which allows employees to contribute to their accounts on a pretax basis. The Organization may make a discretionary match contribution up to a maximum of 2% of employees' annual compensation. The match contribution for 2011 and 2010 was approximately \$20,432 and \$18,017, respectively.

14. COMMUNITY IMPACT AND WOMEN'S INITIATIVE

Community Impact grants of unrestricted funds to selected programs are determined annually by the Board of Directors based on recommendations from the Community Impact Committee. Women's Initiative grants and sponsorships are also determined by the Board of Directors based on recommendations from the Women's Initiative Community Investment Committee. Grants are payable on a monthly basis during subsequent fiscal years. Sponsorships are paid based on the timing of the sponsored events.

In accordance with Financial Accounting Standards Board (FASB) *Accounting Standards Codification (ASC) 958, Not-for-Profit Entities*, the Organization recognizes the full amount of the committed grant as an expense in the year in which the commitment is made.

15. GREATER WORCESTER COMMUNITY FOUNDATION FUNDS

The following funds, except as discussed, are considered assets of the Greater Worcester Community Foundation ("GWCF") and therefore are not included in the financial statements of the United Way of Central Massachusetts, Inc. The information is included for disclosure purposes only.

United Way of Central Massachusetts Fund

In August of 1987 the Organization established the United Way of Central Massachusetts Fund ("the Fund") at GWCF. The purpose of the Fund is to provide additional financial support for participating agencies of the Organization and to underwrite administrative costs of the Organization. The Fund consists of an amount contributed by the Organization, having a market value of \$852,293 and \$487,257 as of June 30, 2011 and 2010, respectively. In accordance with Financial Accounting Standards Board (FASB) *Accounting Standards Codification (ASC) 958-605, Transfers of Assets to a Not-for-Profit Organization or Charitable Trust That Raises or Holds Contributions for Others*, the Organization's initial contribution to the Fund is reflected as an asset ("Beneficial interest in trust") and is included in unrestricted net assets on the Statement of Financial Position. Changes in market value of the Fund are recorded as an unrestricted change in beneficial interest in trust on the statement of activities.

In addition to the original contribution by the Organization other significant contributions have since been received. The Organization and participating agencies are designated beneficiaries of these contributions, however variance power and ultimate control resides with GWCF board of directors. Accordingly, the market values of the contributions are reported as assets of GWCF. The market value of the assets included in the Fund and controlled by GWCF is equal to \$2,512,146 at June 30, 2011 and \$2,228,419 at June 30, 2010.

Women's Initiative Fund in Honor of Lois B. Green

On October 30, 2009, the Organization established the Women's Initiative Fund (the "WI Fund") in Honor of Lois B. Green at GWCF. The WI Fund shall be used for support of the charitable or educational purposes of the Women's Initiative of the UWCM and its affiliated agencies. The WI Fund shall be maintained by GWCF as a permanent endowment. The WI Fund consists of an amount contributed by the Organization, having a market value of \$252,006 and \$110,698 as of June 30, 2011 and 2010, respectively. In accordance with Financial Accounting Standards Board (FASB) *Accounting Standards Codification (ASC) 958-605, Transfers of Assets to a Not-for-Profit Organization or Charitable Trust That Raises or Holds Contributions for Others*, the market value of the Organization's initial contribution to the WI Fund is reflected as an asset ("Beneficial interest in trust") and is included in permanently restricted net assets on the Statement of Financial Position. Changes in the market value of the WI Fund are recorded as a temporarily restricted change in beneficial interest in trust on the statement of activities. As of June 30, 2011 and 2010, the Organization has permanently restricted cash and pledges receivable of \$7,784 and \$20,968 that will be contributed to the WI Fund at GWCF.

15. GREATER WORCESTER COMMUNITY FOUNDATION FUNDS (CONTINUED)

The Arthur J. Remillard, Jr. Fund

The Arthur J. Remillard, Jr. Fund (the "AJR Fund") is a donor-designated fund established at GWCF to provide financial support to the Organization. A three-person advisory board, consisting of the chief executive officer, a current or past president of the Board of Directors of United Way of Central Massachusetts, Inc. and a current or past president of the Board of Directors of GWCF, determines the annual pledge to the Organization. As of and for the years ended June 30, 2011 and 2010, the AJR Fund had a fair market value of \$584,710 and \$523,594, respectively.

16. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) *Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

- Level 1: Input prices quoted in an active market for identical financial assets or liabilities.
- Level 2: Inputs other than prices quoted in Level 1, such as prices quoted for similar financial assets and liabilities in active markets, prices for identical assets and liabilities in markets that are not active or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Input prices quoted that are significant to the fair value of the financial assets or liabilities which are not observable nor supported by an active market.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2011 and 2010.

Mutual funds: valued at the net asset value of shares held by the Organization at year end.

Equity securities: valued at the closing price reported on the active market on which the individual securities are traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent, the use of different methodologies or assumptions could result in a different fair value measurement at the reporting date.

16. FAIR VALUE MEASUREMENTS (CONTINUED)

The following items are measured at fair value on a recurring basis at June 30:

	2011			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds:				
Short-term bond	\$ 1,742,712	\$ -	\$ -	\$ 1,742,712
Total mutual funds	1,742,712	-	-	1,742,712
Equity securities:				
Consumer discretionary	505,833	-	-	505,833
Consumer staples	257,647	-	-	257,647
Energy	461,954	-	-	461,954
Financials	52,980	-	-	52,980
Health care	182,362	-	-	182,362
Industrials	637,277	-	-	637,277
Information technology	690,337	-	-	690,337
Materials	119,233	-	-	119,233
Telecommunication services	63,570	-	-	63,570
Total equity securities	2,971,193	-	-	2,971,193
Beneficial interest in trust	-	-	1,104,299	1,104,299
	<u>\$ 4,713,905</u>	<u>\$ -</u>	<u>\$ 1,104,299</u>	<u>\$ 5,818,204</u>

	2010			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds:				
Short-term bond	\$ 1,833,413	\$ -	\$ -	\$ 1,833,413
Total mutual funds	1,833,413	-	-	1,833,413
Equity securities:				
Consumer discretionary	194,235	-	-	194,235
Consumer staples	239,167	-	-	239,167
Energy	190,125	-	-	190,125
Health care	341,633	-	-	341,633
Industrials	351,616	-	-	351,616
Information technology	758,399	-	-	758,399
Materials	124,720	-	-	124,720
Telecommunication services	48,780	-	-	48,780
Total equity securities	2,248,675	-	-	2,248,675
Beneficial interest in trust	-	-	597,955	597,955
	<u>\$ 4,082,088</u>	<u>\$ -</u>	<u>\$ 597,955</u>	<u>\$ 4,680,043</u>

16. FAIR VALUE MEASUREMENTS (CONTINUED)

The table below sets forth a summary of changes in the fair value of the Plan's level 3 assets for the years ended June 30:

	<u>Beneficial interest in trusts</u>	
	2011	2010
Balance, beginning of year	\$ 597,955	\$ 449,856
Earnings and investment gains/losses, net of investment fees	113,255	62,305
Gifts received	418,617	111,940
Grants authorized	(22,472)	(22,838)
Administrative fees	(3,056)	(3,308)
Balance, end of year	<u>\$ 1,104,299</u>	<u>\$ 597,955</u>

17. FISCAL SPONSOR

The Organization serves as the fiscal sponsor for the Worcester Education Collaborative and the Investing in Girls Alliance. The Organization maintains legal and fiduciary responsibility for the employees and activities of these programs. Total revenue and expense during 2011 and 2010 for these programs was \$279,621 and \$271,531 respectively. A total of \$221,287 is included as temporarily restricted net assets for these programs as of June 30, 2011.

18. CONTINGENCIES

The Organization owns and occupies condominium space in a building in Worcester, Massachusetts. The Organization is the largest owner of the condominium space, owning fifteen percent. Due to the age of the building, the Organization may be subject to special assessments to maintain and repair the building. As of June 30, 2011, the Organization is unable to estimate the extent of or dollar amount of future special assessments. The special assessments, when they occur, may have a material impact on the Organization's financial statements.

The Organization may become involved in litigation or other claims in the ordinary course of business. Management is not aware of any claims that will have a material adverse effect on the financial condition of the Organization.

* * * * *