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DLN: 93493266003231

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

OMB No 1545-0047

Open to Public

Form **990** 

Department of the Treasury ► The organization may have to use a copy of this return to satisfy state reporting requirements

	revenue			ming 07 01 2010 and		044		Inspect	.1011
			endar year, or tax year begir C Name of organization	ining 07-01-2010 and 6	enaing 06-30-20	011	D Employe	ridentification nu	ımber
_	ress ch		UNITED WAY OF EASTERN MAINE				01-021:	1478	
	me chai		Doing Business As				E Telephon		
Init	ial retui	rn -	Number and street (or P O box	of mail is not delivered to stre	at addrass)	Room/suite			
_	mınated		24 SPRINGER DRIVE 201	ii maii is not delivered to stree	et address)	Room/suite	(207) 94	11-2800	
_	ended i		City or town, state or country, ai	nd ZIP + 4			<b>G</b> Gross rece	epts \$ 5,410,853	
_		pending	BANGOR, ME 044013621						
,			<b>F</b> Name and address of p	orincipal officer		H(a)		filiates? Yes	
			JOHN KUROPCHAK			n(a) is this	a group return for af	filiates / F Yes F	10
			24 SPRINGER DRIVE 20 BANGOR, ME 04401362			<b>H(b)</b> Are al	l affiliates include	ed?	es $\Gamma$ No
						_		st (see instruct	ıons)
<b>I</b> Ta	x-exem	pt status	<b>▽</b> 501(c)(3)	◀ (insert no )	l) or <b>「</b> 527	H(c) Grou	up exemption	number 🟲	
J W	ebsit e	:: <b>►</b> HTT	P //WWW UNITEDWAYEM O	RG/					
<b>K</b> Form	n of ord	anization	Corporation Trust Associa	etion C Other 🕨		I Year of fo	ormation 1937	<b>M</b> State of legal de	omicile ME
	rt I	Sumr		adon't other P		E rear or re	iniacion 1997	14 State of legal di	official Pre
Governance	F	THE MIS	scribe the organization's mis SION OF UNITED WAY OF I AND COMMUNITIES WE W EDUCATION AND INCOMI	EASTERN MAINE IS TO ILL ACHIEVE OUR MIS	IMPROVE LIV	GH THREE KEY			
Š	3 -	Chack the	s box 🔭 if the organization	discontinued its operati	one or dienose	d of more than 3	25% of its not	accate	
			f voting members of the gove				3	1	19
Activities &			findependent voting membe				<u> </u>		19
Ĭ			nber of individuals employed			•	5		14
Ą	6	Total num	nber of volunteers (estimate	fnecessary)			6		725
	7a 1	Total unre	elated business revenue from	n Part VIII, column (C),	line 12		<b>7</b> a	1	0
	ь	Net unrel	ated business taxable incom	e from Form 990-T, line	34		7t	<u> </u>	
							or Year	Current Y	
a)	8		utions and grants (Part VIII				3,119,340	5,	238,998
Revenue		<ul><li>9 Program service revenue (Part VIII, line 2g)</li><li>10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)</li></ul>							0
Η̈́	10 11		nent income (Part VIII, colu evenue (Part VIII, column (A	•	39,348	<del> </del>	40,974		
	12		evenue (Part VIII, column (A evenue—add lines 8 through			ıne	146,477		130,881
		12) .		<u> </u>	·		3,305,165	5,	410,853
	13		and similar amounts paid (Pa			•	2,310,112	2,	010,076
	14		s paid to or for members (Pai						0
88	15	Salarie: 10)	s, other compensation, emplo	oyee benefits (Part IX, c	olumn (A ), lines	s 5-	680,221		634,142
Expenses	16a	•	ional fundraising fees (Part I	X, column (A), line 11e)			•		0
ŝ	ь	Total fun	draising expenses (Part IX, column	(D), line 25) <b>▶</b> 361,864					
ш	17		expenses (Part IX, column (A		4f)		286,299		286,953
	18	Total e	xpenses Add lines 13-17 (r	nust equal Part IX, colur	mn (A), line 25)	)	3,276,632	2,	931,171
	19	Revenu	e less expenses Subtract lii	ne 18 from line 12			28,533	2,	479,682
\$ & € 68						_	g of Current Tear	End of Ye	ear
Net Assets or Fund Balances	20	Total a	ssets (Part X, line 16)				3,045,929	5.	561,025
t As	21		abilities (Part X, line 26)				1,124,301	<u> </u>	003,041
žĒ	22		sets or fund balances Subtra				1,921,628	<u> </u>	557,984
Pai	t II	Signa	iture Block						
know	ledge a ledge.	*****	rjury, I declare that I have exar it is true, correct, and comple * ure of officer			icer) is based on			
Here	e 	Туре	KUROPCHAK EXECUTIVE DIRECTO or print name and title	T			Charles & C. If		
_		Print/Type preparer's		Preparer's signature MARK	CHELLIS	Date 2011-09-23	Check if self- employed •	_ PTIN	
Paid		Fırm's nam	ne FEDWARDS FAUST & SMITH	•		<del></del>	,	Firm's EIN	
Prepa Use (		Fırm's add	ress F 716 UNION ST					Phone no 🕨 (2	 207) 947-
USE (	July		BANGOR, ME 044013156					4575	•

May the IRS discuss this return with the preparer shown above? (see instructions) . . . .

┌Yes ┌No

. 0111	750 (2010)	iye Z
Par	Statement of Program Service Accomplishments Check if Schedule O contains a response to any question in this Part III	
1	Briefly describe the organization's mission	
COM	IISSION OF UNITED WAY OF EASTERN MAINE IS TO IMPROVE LIVES BY MOBILIZING THE CARING POWER OF PEOPLE A IUNITIES WE WILL ACHIEVE OUR MISSION THROUGH THREE KEY STRATEGIES - IMPROVING THE HEALTH, EDUCATION NCOME OF PEOPLE IN THE FIVE COUNTIES WE SERVE	
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	
	If "Yes," describe these new services on Schedule O	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	
	If "Yes," describe these changes on Schedule O	
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported	
	(Code ) (Expenses \$ 1,715,570 including grants of \$ 1,715,570 ) (Revenue \$ )	
	ALLOCATIONS TO MEMBER AGENCIES PROGRAMS APPLYING FOR FUNDING WITH UNITED WAY NEED TO SUBMIT APPLICATIONS AND LOGIC MODELS THAT IDEN THE GOALS THE PROGRAM WILL STRIVE TO ACHIEVE UNDER THREE DIFFERENT IMPACT AREAS - STRENGTHENING CHILDREN AND FAMILIES, SUPPORTING SENIORS, AND MEETING BASIC NEEDS AND SELF SUFFICIENCY CONTINUED ON SCHEDULE O COMMUNITY VOLUNTEERS REVIEW EACH APPLICATION TO DETERMINE THAT IT IS NOT DUPLICATIVE, WILL REACH THE INTENDED TARGETS, MEETS THE GOALS OF UNITED WAY OF EASTERN AND MEETS ALL OTHER CRIFFOR UNITED WAY SUPPORT IN ALL, 69 PROGRAMS FROM 44 AGENCIES REPRESENTING ALL OF OUR FIVE COUNTIES, RECEIVED SUPPORT IN ADDITION TO THE AGENCY GRANTS, 764,780 WAS DONOR DIRECTED TO AGENCIES AGENCIES MAY USE THESE FUNDS IN WHATEVER MANNER BEST SERVES THEIR ORGANIZATION.	TERIA HE
4b	(Code ) (Expenses \$ 158,513 including grants of \$ 136,897 ) (Revenue \$ )	
70	CAMP BANGOR 2010 FOR ELEVEN YEARS THE LIBRA FOUNDATION FUNDED CAMP SCHOLARSHIPS FOR CHILDREN IN THE PUBLIC SCHOOLS IN PORTLAND, LEW AND BANGOR IN 2010 EVERY ELIGIBLE CHILD GRADES 4-6 WAS ABLE TO UTILIZE 500 AT ANY APPROVED MAINE CAMP IN THE FINAL YEAR OF THE PROGRAM CHILDREN REGISTERED FOR CAMP IN BANGOR UNITED WAY OF EASTERN MAINE MANAGED THE PROCESS, STARTING IN FEBRUARY WITH A CAMP FAIR AND GOING THROUGH THE ENTIRE SEASON REGISTERING CHILDREN AND PAYING CAMPS CONTINUED ON SCHEDULE O	
	(Code ) (Expenses \$ 164,157 including grants of \$ ) (Revenue \$ )	
	AGENCY SUPPORT AT THE END OF EACH FUNDING CYCLE, ALL PROGRAMS THAT RECEIVE SUPPORT MUST SUBMIT FINAL REPORTS IDENTIFYING THE ACTUAL OUTCOMES ACHIEVED ALL OF OUR PROGRAM SUBMITTED REPORTS FROM OUT LAST 2 YEAR FUNDING CYCLE REPORTS ARE REVIEWED BY STAFF AND ANY T DID NOT MEET OUTCOMES PER THEIR LOGIC MODEL ARE FOLLOWED UP WITH IN ADDITION, UNITED WAY OF EASTERN MAINE WORKS YEAR-ROUND TO MAIN STRONG PROGRAM/AGENCY CONTACTS, ASSIST AGENCIES AS NEEDED AND IS ALSO INVOLVED IN MANY COMMUNITY GROUPS THAT WORK TO IMPROVE THE IS OF THE PEOPLE OF EASTERN MAINE CONTINUED ON SCHEDULE O BEGINNING IN AUGUST, 2010, UNITED WAY OF EASTERN MAINE DEVELOPED AND CONDUCT COMMUNITY NEEDS ASSESSMENT AS A FOLLOW-UP TO THE PREVIOUS 2002 ASSESSMENT THE GOAL WAS TO ENSURE THAT THE WORK OF UWEM IS RELEVAN THE NEEDS OF OUR REGION AND MAKING A DIFFERENCE IN OUR COMMUNITIES	NTAIN LIVES TED A
	Other program services (Describe in Schedule O ) See also Additional Data for Description	
4U	(Expenses \$ 331,271 including grants of \$ 157,609) (Revenue \$	
	Total program service expenses▶\$ 2,369,511	
	E2	

Part IV	<b>Checklist of</b>	Required	Schedules
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			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νο
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		Νo
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d	Yes	
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f		No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Νο
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> "Yes," complete Schedule F, Parts I and IV	14b		Νο
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Parts II and IV	15		Νο
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? <b>Note.</b> Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		Νο
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		Νο
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If</i> "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		Νο
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a		Νo
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes,"</i> complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		N o
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule Ma	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,  Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If</i> "Yes," complete Schedule R, Part I	33		Νο
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		N o
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Νo
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If</i> "Yes," complete Schedule R, Part V, line 2	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V		.୮	
			Yes	No
1	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
	<b>1b</b> 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	1		
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	2b	Yes	
	Did the organization have unrelated business gross income of \$1,000 or more during the			
	year?	3a		N
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		N
b	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
)	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		N
Ь	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
<b>a</b>	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		N
	services provided to the payor?			.,
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		N
d	If "Yes," indicate the number of Forms 8282 filed during the year   7d			
_	Del the comment of th			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		N
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a			
	Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
	business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
·	Section 501(c)(7) organizations. Enter  Initiation fees and capital contributions included on Part VIII, line 12   10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club  10b			
	facilities	1		
,	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders	<u> </u>		
D	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
а	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	year 12b	ļ <sup>'</sup>		
_	Section 501(c)(29) qualified nonprofit health insurance issuers.			
đ	Is the organization licensed to issue qualified health plans in more than one state?  Note. See the instructions for additional information the organization must report on Schedule O	13a		
L	Enter the amount of recognize the agreement is required to recognize the three to the latest of the same of the sa			
D	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
c	Enter the amount of reserves on hand			
حا	Did the organization receive any payments for indoor tanning services during the tay year?	1/1-		N
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N

**Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

<u>Se</u>	ection A. Governing Body and Management			1				
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year							
b	Enter the number of voting members included in line 1a, above, who are independent							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?.	. 3		No				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No				
6	Does the organization have members or stockholders?	6		Νο				
7a	7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?							
ь								
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following							
а	The governing body?	8a	Yes					
b	<b>b</b> Each committee with authority to act on behalf of the governing body?							
9	9		No					
	ection B. Policies (This Section B requests information about policies not required by the Internal							
<u></u>	evenue Code.)		Yes	No				
10a	Does the organization have local chapters, branches, or affiliates?	10a	103	No				
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b						
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?							
		11a	Yes					
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990							
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes					
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes					
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes					
13	Does the organization have a written whistleblower policy?	13	Yes					
14	Does the organization have a written document retention and destruction policy?	14	Yes					
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	Yes					
ь	Other officers or key employees of the organization	15b	Yes					
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions )							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No				
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	4.5						
		16b						
	List the States with which a copy of this Form 990 is required to be filed ME							
	and and a subsection in the compact of the compact							

- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply of windows website. Another's website. Upon request
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization FKARLA MCDOUGOLD

24 SPRINGER DRIVE BANGOR, ME 04401 (207) 941-2800

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII . . . . . . . . . . . . . .

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours	(C) Position (check all that apply)				II		( <b>D</b> ) Reportable compensation from the	<b>(E)</b> Reportable compensation from related	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(1) DEBORAH M SANFORD CHAIR	1 00	х		х				0	0	0
(2) ANDREW P HAMILTON VICE CHAIR	1 00	Х		х				0	0	0
(3) TRACY HARDING TREASURER	1 00	х		х				0	0	0
(4) STEPHANIE COTSIRILOS ESQ SECRETARY	1 00	х		х				0	0	0
(5) REITA ABBOTT DIRECTOR	1 00	х						0	0	0
(6) FRANK BRAGG DIRECTOR	1 00	Х						0	0	0
(7) AMANDA BUTTERFIELD DIRECTOR	1 00	Х						0	0	0
(8) SUSAN FALOON DIRECTOR	1 00	х						0	0	0
(9) NICHI FARNHAM DIRECTOR	1 00	х						0	0	0
(10) JOHN HANSON DIRECTOR	1 00	х						0	0	0
(11) MIKE LABUN DIRECTOR	1 00	х						0	0	0
(12) HELEN MCKINNON DIRECTOR	1 00	х						0	0	0
(13) JIM MILLER DIRECTOR	1 00	х						0	0	0
(14) ROBERT MONTGOMERY-RICE DIRECTOR	1 00	х						0	0	0
(15) SHIRAR PATTERSON DIRECTOR	1 00	х						0	0	0
(16) TOM PALMER DIRECTOR	1 00	Х						0	0	0

Part VIII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title		(B) A verage hours		tion (	(che		ıll		(D) Reportable compensation from the	(E) Reportable compensation from related		(F) Estima amount of compens	ted fother
		per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)		from t rganızatı relate organıza	he on and ed
(17) DIRE	ESTHER RAUCH CTOR	1 00	х						0		0		0
(18) DIRE	DONALD STURGEON CTOR	1 00	х						0		0		0
(19) DIRE	BRIAN DONAHUE	1 00	х						0		0		0
(20)	JOHN KUROPCHAK JTIVE DI	43 00			х				83,574		0		9,886
(21)	KARLA MCDOUGOLD ICE DIRE	43 00			х				63,580		0		6,464
1b	Sub-Total				٠.			►					
С	Total from continuation sheets	to Part VII, Sec	tion A				<b>&gt;</b>						
d		<u> </u>						<b>•</b>	147,154				16,350
2	Total number of individuals (incli \$100,000 in reportable compens					teda	above)	) who	received more tha	n			
												Yes	
3	Did the organization list any <b>for</b>					ey e	mploy	ee, o	or highest compens	ated employee			
_	on line 1a? If "Yes," complete Sch					•		•			3		N o
4	For any individual listed on line 1 organization and related organization individual										4		Νο
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for								r individual for	•				
	services rendered to the organiz	ation? <i>If</i> "Yes," (	complete	e Sche	edule	e J fo	or such	pers	son		5		No
Se	ection B. Independent Con	tractors											
1	Complete this table for your five \$100,000 of compensation from			ndep	ende	nt c	ontrac	tors	that received more	e than			
	Nam	(A) ne and business add	dress						Descr	(B) iption of services		(C) Compen	
											1	•	
											$\pm$		

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 in compensation from the organization 🕨

	990 (2010)				Page <b>10</b>
Par	t IX Statement of Functional Expenses				
А	Section $501(c)(3)$ and $501(c)(4)$ organizations must other organizations must complete column (A) but are not required to $c$	-		(D).	
Do no	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	( <b>D</b> ) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	2,010,076	2,010,076		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	163,774	42,088	85,695	35,991
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	376,684	165,678	43,191	167,815
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	45,967	20,503	3,632	21,832
10	Payroll taxes	47,717	19,282	10,651	17,784
а	Fees for services (non-employees) Management				
b	Legal				
c	Accounting	20,540		14,540	6,000
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other	21,214	9,808	7,029	4,377
12	Advertising and promotion				
13	Office expenses	23,791	3,237	1,697	18,857
14	Information technology	18,470	8,264	3,405	6,801
15	Royalties				
16	Occupancy	63,106	30,865	11,214	21,027
17	Travel	13,214	7,486	321	5,407
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				·
19	Conferences, conventions, and meetings	20,780	12,176	3,719	4,885
20	Interest	842	69	773	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	15,792	7,797	2,834	5,161
23	Insurance	5,201	2,266	827	2,108
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	MATERIAL AND SUPPLIES	30,373	5,303	1,568	23,502
b	NATIONAL DUES PAYMENTS	23,973	12,486	4,785	6,702
c	COMMUNITY EVENTS	13,540	3,369	1,223	8,948
d	MAINTENANCE AND REPAIRS	9,717	4,445	1,879	3,393
е	MISCELLANEOUS EXPENSES	6,400	4,313	813	1,274
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	2,931,171	2,369,511	199,796	361,864
26	<b>Joint costs.</b> Check here ► ☐ If following				·
	SOP 98-2 (ASC 958-720) Complete this line only if the				
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
					000 (2010)

Part X Balance Sheet (A) (B) Beginning of year End of year 85.021 84,074 1 318.758 579.844 2 1,179,694 1,083,631 3 84,645 2,268,812 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Assets 7 8 8 50,681 9 59,320 Prepaid expenses and deferred charges . . . . 10a Land, buildings, and equipment cost or other basis Complete 178,324 10a Part VI of Schedule D 148.460 ь Less accumulated depreciation . . . . . 10b 44,504 **10c** 29,864 761.869 11 11 884.358 12 Investments—other securities See Part IV, line 11 . . . . . . . . . 12 13 13 Investments—program-related See Part IV, line 11 . . 14 14 520,757 15 571,122 15 16 3,045,929 16 5,561,025 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 118,753 17 42.864 17 Accounts payable and accrued expenses . 18 989,668 18 950.354 2.200 19 19 20 20 Liabilities 21 21 Escrow or custodial account liability  $Complete\ Part\ IV\ of\ Schedule\ D$  . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties . . . . 25 13.680 25 9,823 Other liabilities Complete Part X of Schedule D . . . . . 26 1,124,301 26 1,003,041 Total liabilities. Add lines 17 through 25 . . . . Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 928.373 1,383,839 Unrestricted net assets . . . . Temporarily restricted net assets . . . . . 28 586,298 28 511,917 Fund 406,957 2,662,228 29 Permanently restricted net assets . . . . . 29 Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds . . . . . Assets 31 Paid-in or capital surplus, or land, building or equipment fund . . . . . 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 1,921,628 33 4,557,984 33 Total net assets or fund balances . . . . 34 Total liabilities and net assets/fund balances . . . . . 3.045.929 5.561.025

Pal	Check if Schedule O contains a response to any question in this Part XI			.୮	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		5,4	110,85
2	Total expenses (must equal Part IX, column (A), line 25)	2			931,17
3	Revenue less expenses Subtract line 2 from line 1	3		2,4	179,68
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		1,9	921,62
5	Other changes in net assets or fund balances (explain in Schedule O)	5		1	156,67
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		4,5	557,98
Pai	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII			୮	•
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other  If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
ь	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both  Separate basis  Consolidated basis  Both consolidated and separated basis	sued			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a		No
Ь	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	quired	3b		

**Employer identification number** 

# SCHEDULE A Public

(Form 990 or 990EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

h

### **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

UNITED WAY OF EASTERN MAINE 01-0211478 Reason for Public Charity Status (All organizations must complete this part.) See instructions organization is not a private foundation because it is (For lines 1 through 11, check only one box ) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 10 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type I **b** Type II c Type III - Functionally integrated Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organizat col (i) list your gove docume	e ion in ted in rning	(v) Did you not organizat col (i) of suppor	ion in your	(vi) Is the organizat col (i) org in the U	e ion in anized	(vii) A mount of support
		instructions))	Yes	No	Yes	No	Yes	No	
Total									

(ii) a family member of a person described in (i) above?

(iii) a 35% controlled entity of a person described in (i) or (ii) above?

Provide the following information about the supported organization(s)

11g(ii)

11g(iii)

# Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	ection A. Public Support	e organización	ialis to qualify u	nuer the tests i	isted below, pie	ase cor	пріеце і	rait III.)
	endar year (or fiscal year beginning	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d</b> ) 2009	(e) 20	010	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	3,416,86	0 4,263,488	3,881,237	3,119,338	2	,798,998	17,479,921
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit to							
	Total. Add lines 1 through 3 The portion of total contributions	3,416,86	0 4,263,488	3,881,237	3,119,338	2	,798,998	17,479,921
3	by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column							2,023,676
6	(f) Public Support. Subtract line 5 from line 4							15,456,245
S	ection B. Total Support						·	
Cale	endar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	<b>(e)</b> 20	10	(f) Total
7	A mounts from line 4	3,416,860	4,263,488	3,881,237	3,119,338	2,	798,998	17,479,921
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	54,903	63,673	39,942	39,348		40,974	238,840
9	Net income from unrelated business activities, whether or not the business is regularly carried on							
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)							
11	Total support (Add lines 7 through 10)							17,718,761
12	Gross receipts from related activiti	es, etc (See ins	tructions )			12		614,170
13	First Five Years If the Form 990 is check this box and stop here	for the organızat	ion's first, second,	thırd, fourth, or f	ifth tax year as a	501(c)(3	) organız	ation, ▶┌
S	ection C. Computation of Pub	olic Support I	Percentage					
14	Public Support Percentage for 2010	) (line 6 column	(f) divided by line	11 column (f))		14		87 230 %
15	Public Support Percentage for 2009	Schedule A, Pa	art II, line 14			15		84 100 %
	16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization  b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this							
17a	box and <b>stop here.</b> The organization <b>10%-facts-and-circumstances test</b> -is 10% or more, and if the organization meeorganization	<b>—2010.</b> If the org tion meets the " <sup>.</sup>	janization did not c facts and circumst	:heck a box on lin :ances" test, che	ck this box and <b>st</b>	op here.	Explain	ed ▶⊏
b 18	10%-facts-and-circumstances test- 15 is 10% or more, and if the organ Explain in Part IV how the organiza supported organization Private Foundation If the organizat	nization meets th tion meets the "	ne "facts and cırcu facts and cırcumst	mstances" test, o ances" test The	check this box and organization qual	d <b>stop he</b> Ifies as a	r <b>e.</b> publicly	<b>▶</b> □
	instructions		- /	, ,	,			<b>▶</b> ┌

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning **(e)** 2010 (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (f) Total ın) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

15	Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15					
16	Public support percentage from 2009 Schedule A, Part III, line 15	16					
S	Section D. Computation of Investment Income Percentage						
17	Investment income percentage for <b>2010</b> (line 10c column (f) divided by line 13 column (f))	17					
18	Investment income percentage from 2009 Schedule A , Part III, line 17	18					

19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	<b>Supplemental Information.</b> Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

efile GRAPHIC print - DO NOT PROCESS

As Filed Data

DLN: 93493266003231

OMB No 1545-0047

Open to Public Inspection

## SCHEDULE D

(Form 990)

3

3

Department of the Treasury Internal Revenue Service

#### **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

UNITED WAY OF EASTERN MAINE

**Employer identification number** Name of the organization 01-0211478 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised ┌ Yes ✓ No funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ✓ No conferring impermissible private benefit Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 8/17/06 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year 🛌 Number of states where property subject to conservation easement is located 🛌 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year 🕨 A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$ \_\_\_\_\_\_ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
  - (i) Revenues included in Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items
- Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X

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Cat No 52283D Schedule D (Form 990) 2010

amizations maintaining co	ollections of Art	t, His	tori	<u>cal Tr</u>	easur	res, or O	<u>the</u>	<sup>r</sup> Simila	ar Asse	ets (co	ontinued)
rganızatıon's accessıon and othe :k all that apply)	er records, check an	y of th	ne foll	lowing t	hat are	a significa	nt us	se of its o	ollectio	n	
exhibition		d	Γ	Loan o	rexch	ange progr	ams				
rly research		e	Γ	Other							
vation for future generations											
escription of the organization's c	ollections and expla	ıın hov	w the	v furthe	r the or	rganızatıon	's ex	empt pur	pose in		
				,		. <b>.</b>			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
year, did the organization solicit								ılar	_		<u> </u>
e sold to raise funds rather than								oc" to E		Yes	✓ No
row and Custodial Arrang : IV, line 9, or reported an ar						answere	u it	25 10 11	יפפ ווו ופ	,	
nization an agent, trustee, custoo Form 990, Part X?						r other ass	ets n	ot	Г	Yes	√ No
plain the arrangement in Part XI	V and complete the	follow	ing t	able							
						A mo	ınt				
balance							1c				
during the year							1d				
ns during the year						L	1e				
ance							<b>1</b> f				
anızatıon ınclude an amount on F	orm 990, Part X, lın	e 21?							Γ	Yes	<b>V</b> No
plain the arrangement in Part XIV	V										
lowment Funds. Complete	ıf the organizatio	n ans	were	ed "Yes							
	(a)Current Year	(b)	Prior \		<b>(c)</b> Two	o Years Back	_	Three Year	s Back (e	Four Y	ears Back
of year balance	208,130			192,552		248,74	7				
ns	2,736			1,380			_				
t earnings or losses	42,990			23,448		-46,33	5				
cholarships											
nditures for facilities	-8,780			-9,250		-9,86	0				
tive expenses	-2,551						+				
balance	242,525			208,130		192,55	2				
estimated percentage of the year	·					·					
	51 000 %	as									
gnated or quasi-endowment F	31 000 70										
endownient <b>F</b>											
vment • 10 000 %	6.1										
ndowment funds not in the posse n by	ssion of the organiz	ation	thata	are held	and ac	iministere	i for t	:he		Yes	No
d organizations									. 3a(i)	Yes	
organizations									3a(ii)		Νο
3a(II), are the related organization	ns listed as require	d on S	ched	lule R?					3b		Νο
Part XIV the intended uses of th	ne organization's en	dowme	ent fu	ınds							
estments—Land, Building	s, and Equipme	nt. S	ee F	orm 99	90, Pa	rt X, line	10.	Ι		1	
Description of investment				a) Cost or sıs (ınves		(b)Cost or basis (oth			ımulated cıatıon	( <b>d)</b> B	ook value
nprovements											
						17	3,324		148,460		29,864
	<u> </u>										
a-1e (Column (d) should equal F	orm 990, Part X, colui	mn (B)	), line	10(c).)							29,864
							178	178,324			178,324 148,460

<ul><li>(a) Description of security or category (including name of security)</li></ul>	( <b>b</b> )Book value		d of valuation f-year market value
(1)Financial derivatives		Cost of the of	year marker variae
(2)Closely-held equity interests			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12 )	,		
Part VIII Investments—Program Related. See		<u> </u>	
			d of valuation
(a) Description of investment type	(b) Book value		f-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, lin (a) Descrip			(b) Book value
(1) TRUST ASSETS HELD AT FLEET BANK	otion		274,828
(2) ASSETS HELD IN PERP AT MCF			243,224
(3) TRUST ASSETS HELD BY ACADIA TRUST			53,070
(3) TROST ASSETS TIELD BY ACADIA TROST			33,070
<b>Total.</b> (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)		571,122
Part X Other Liabilities. See Form 990, Part X			
1 (a) Description of Liability	( <b>b</b> ) A mount		
Federal Income Taxes			
CAPITAL LEASE OBLIGATION	9,823		
Total (Column (h) chould agual Farry 200, Dr. # V. 1/O) 1 25			
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 ) ▶	9,823		

Par	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	5,410,853
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	2,931,171
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	2,479,682
4	Net unrealized gains (losses) on investments	4	156,674
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	156,674
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	2,636,356
Par	Reconciliation of Revenue per Audited Financial Statements With Revenue p	er R	eturn
1	Total revenue, gains, and other support per audited financial statements	1	4,802,747
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	156,674
3	Subtract line <b>2e</b> from line <b>1</b>	3	4,646,073
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	764,780
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	5,410,853
Part	Reconciliation of Expenses per Audited Financial Statements With Expenses	per	
1	Total expenses and losses per audited financial statements	1	2,166,391
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIV) 2d		
e	Add lines <b>2a</b> through <b>2d</b>	2e	
3	Subtract line <b>2e</b> from line <b>1</b>	3	2,166,391
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
c	Add lines <b>4a</b> and <b>4b</b>	4c	764,780
5	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	2,931,171

#### Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
INTENDED USES FOR ENDOWMENT FUNDS		THE ORGANIZATION'S ENDOWMENTS CONSIST OF FUNDS ESTABLISHED TO SUPPORT THE ORGANIZATION AND ITS PROGRAMS ITS ENDOWMENTS INCLUDE BOTH DONOR-RESTRICTED ENDOWMENT FUNDS AND FUNDS DESIGNATED BY THE BOARD OF DIRECTORS TO FUNCTION AS ENDOWMENTS NET ASSETS ASSOCIATED WITH ENDOWMENT FUNDS, INCLUDING FUNDS DESIGNATED BY THE BOARD OF DIRECTORS TO FUNCTION AS ENDOWMENTS, ARE CLASSIFIED AND REPORTED BASED ON THE EXISTENCE OR ABSENCE OF DONOR-IMPOSED RESTRICTIONS THE ORGANIZATION HAS REPORTED ITS ENDOWMENT NET ASSETS AS THE FOREVER FUND
RECONCILIATION OF CHANGES - OTHER	SCHEDULE D, PAGE 4, PART XI, LINE 8	DONOR DESIGNATIONS -764,780 DONOR DESIGNATIONS 764,780
REVENUE AMOUNTS INCLUDED ON RETURN - OTHER	SCHEDULE D, PAGE 4, PART XII, LINE 4B	DONOR DESIGNATIONS 764,780
EXPENSE AMOUNTS INCLUDED ON RETURN - OTHER	SCHEDULE D, PAGE 4, PART XIII, LINE 4B	DONOR DESIGNATIONS 764,780
SUPPLEMENTAL FINANCIAL INFORMATION		THE ORGANIZATION'S FEDERAL RETURN OF ORGANIZATION EXEMPT FROM INCOME TAX FOR 2011, 2010, AND 2009 ARE SUBJECT TO EXAMINATION BY THE IRS, GENERALLY FOR THREE YEARS AFTER THEY WERE FILED

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For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

DLN: 93493266003231

OMB No 1545-0047

Employer identification number

## **Grants and Other Assistance to Organizations, Governments and Individuals in the United States**

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

Inspect ion

Schedule I (Form 990) 2010

NITED WAY OF EASTERN MAINE								
						01-0211478		
Part I General Informatio  Does the organization maintain the selection criteria used to aw  Describe in Part IV the organization	records to substantı vard the grants or as:	ate the amount of the					√ Yes	
Part II Grants and Other A Form 990, Part IV, line duplicated if additional	ssistance to Gov e 21 for any recip	vernments and O	rganizations in the nore than \$5,000. Ch	United States. Coreck this box if no one	recipient receive	ed more than \$5,000		
1 (a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of gra or assistance	
See Additional Data Table								
<ul><li>2 Enter total number of section 50</li><li>3 Enter total number of other orga</li></ul>							67	

Cat No 50055P

	,	
Part III	Grants and Other Assistance to Individuals in the United States	. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.	

(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

**Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Ident if ier	Return Reference	Explanation
PROCEDURES FOR	SCHEDULE I, PAGE 1, PART I,	THE ORGANIZATION COLLABORATES WITH ITS AGENCY PARTNERS DURING THE YEAR VOLUNTEERS ANNUALLY
MONITORING THE USE	LINE 2	REVIEW FUNDED PROGRAMS TO DETERMINE PROGRESS TOWARD THE GOALS AND OUTCOMES UPON WHICH
OF GRANT FUNDS		GRANTS ARE AWARDED NON-AGENCY PARTNERS MUST PROVIDE PROOF THAT THEY ARE EXEMPT
INSIDE THE UNITED		ORGANIZATIONS
STATES		

OMB No 1545-0047

Open to Public Inspection

#### **SCHEDULE M** (Form 990)

Department of the Treasury

▶Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. ► Attach to Form 990.

**NonCash Contributions** 

Internal Revenue Service Name of the organization UNITED WAY OF EASTERN MAINE

**Employer identification number** 

					01-0211478			
Pa	rt I Types of Property							
		(a) Check if applicable	<b>(b)</b> Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line	(d) Method of determining of amounts		ontribut	:ion
1	Art—Works of art			<u>-9</u>				
2	Art—Historical treasures							
3	Art—Fractional interests							
4	Books and publications							
5	Clothing and household							
good								
6	Cars and other vehicles .	Х	1	16,289	MARKET VALUE			
7	Boats and planes							
8	Intellectual property							
9	Securities—Publicly traded							
10	Securities—Closely held stock							
11	Securities—Partnership, LLC, or trust interests .							
12	Securities—Miscellaneous							
13	Qualified conservation contribution—Historic							
14	structures							
15	Real estate—Residential .							
16	Real estate—Commercial							
17	Real estate—Other							
18	Collectibles							
19	Food inventory							
20	Drugs and medical supplies							
21	Taxidermy							
22	Historical artifacts							
23	Scientific specimens							
24	Archeological artifacts .							
25	Other ► ( <u>FOOD</u> )	Х	1	95,305	WEIGHT			
26	Other ▶ ( MISCELLANEOUS )	Х	1	3,542	MARKET VALUE			
27	Other ►()							
28	Other ► ()							
29	Number of Forms 8283 received by for which the organization complete				29			
							Yes	No
30a	During the year, did the organization	on receiv	e by contribution any prope	rty reported in Part I, lines	1-28 that it			
	must hold for at least three years f	rom the o	late of the initial contribution	on, and which is not require	d to be used			
	for exempt purposes for the entire	holdıng p	erıod?			30a		No
	If "Yes," describe the arrangement							
31	Does the organization have a gift a	cceptano	e policy that requires the r	eview of any non-standard	contributions?	31	Yes	
32a	Does the organization hire or use t contributions?		es or related organizations	to solicit, process, or sell	non-cash	32a		Νo
b	If "Yes," describe in Part II							
33	If the organization did not report re	venuesı	n column (c) for a type of p	roperty for which column (a	) is checked,			
	describe in Part II							

Page 2

#### Part II

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier Return Reference Explanation

Schedule M (Form 990) 2010

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As Filed Data -

DLN: 93493266003231

OMB No 1545-0047

2010

**SCHEDULE O** (Form 990 or 990-EZ)

Internal Revenue Service

Department of the Treasury

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Supplemental Information to Form 990 or 990-EZ

O or to provide any additional information.

Open to Public

Attach to Form 990 or 990-EZ.

Inspection

Name of the organization UNITED WAY OF EASTERN MAINE Employer identification number

01-0211478

ldentifier	Return Reference	Explanation
ORGANIZATION'S MISSION	FORM 990 - ORGANIZATION'S MISSION	THE MISSION OF UNITED WAY OF EASTERN MAINE IS TO IMPROVE LIVES BY MOBILIZING THE CARING POWER OF PEOPLE AND COMMUNITIES WE WILL ACHIEVE OUR MISSION THROUGH THREE KEY STRATEGIES - IMPROVING THE HEALTH, EDUCATION AND INCOME OF PEOPLE IN THE FIVE COUNTIES WE SERVE

ldentifier	Return Reference	Explanation
FIRST ACHIEVEMENT DESCRIPTION	FORM 990, PAGE 2, PART III, LINE 4A	COMMUNITY VOLUNTEERS REVIEW EACH APPLICATION TO DETERMINE THAT IT IS NOT DUPLICATIVE, WILL REACH THE INTENDED TARGETS, MEETS THE GOALS OF UNITED WAY OF EASTERN AND MEETS ALL OTHER CRITERIA FOR UNITED WAY SUPPORT IN ALL, 69 PROGRAMS FROM 44 AGENCIES REPRESENTING ALL OF OUR FIVE COUNTIES, RECEIVED SUPPORT IN ADDITION TO THE AGENCY GRANTS, 764,780 WAS DONOR DIRECTED TO AGENCIES AGENCIES MAY USE THESE FUNDS IN WHATEVER MANNER BEST SERVES THEIR ORGANIZATIONS

ldentifier	Return Reference	Explanation
THIRD A CHIEV EMENT DESCRIPTION	FORM 990, PAGE 2, PART III, LINE 4C	BEGINNING IN AUGUST, 2010, UNITED WAY OF EASTERN MAINE DEVELOPED AND CONDUCTED A COMMUNITY NEEDS ASSESSMENT AS A FOLLOW-UP TO THE PREVIOUS 2002 ASSESSMENT THE GOAL WAS TO ENSURE THAT THE WORK OF UWEM IS RELEVANT TO THE NEEDS OF OUR REGION AND MAKING A DIFFERENCE IN OUR COMMUNITIES

ldentifier	Return Reference	Explanation
ALL OTHER ACHIEV EMENTS DESCRIPTION	FORM 990, PAGE 2, PART III, LINE 4D	BORN LEARNING TRAIL AS PART OF THE BORN LEARNING CAMPAIGN TO IMPROVE EDUCATION FROM BIRTH, UNITED WAY INSTALLED ITS SECOND BORN LEARNINGS TRAIL IN BANGORS CHAPIN PARK, A MEGHBORHOOD MADE UP OF SEVERAL YOUNG FAMILIES, DAYCARE AND PRES-CHOOL PROVIDERS AND SITS BESIDE AN BLEMENTARY SCHOOL THE BORN LEARNINGS TRAIL IN BANGORS CHAPIN PARK, A MEGHBORHOOD MADE UP OF SEVERAL YOUNG FAMILIES, DAYCARE AND PRES-CHOOL PROVIDERS AND SITS BESIDE AN BLEMENTARY SCHOOL THE BORN LEARNING TRAIL SUPPORTS BMERGING LANGUAGE. LITERACY AND COONTINE SKILLS, AND PROMOTES CHILD TO PARKDYGUARDHA NENCAGEMENT BACKPACK PROGRAM WEMS COLLABORATION WITH SAD 4, PARTNERSHIP FOOD PANTRY, AND PENQUIS PROVIDED OUR FIRST WEEKEND BACKPACK PROGRAM IN MARCH 2011 IN THIS PISCATAQUIS COUNTY SCHOOL DISTRICT TWO-THIOSO OF THE STUDENTS ARE BLIGIBLE FOR FREE OR REDUCED LUNCH, AND MANY OF THEM WEEKEND TOO DISTRICTED TO FOCUS. THE BACKPACK PROGRAM PROVIDED FOOD VER THE WEEKENDS TOO IS STUDENTS IN GRADES K-12 INFORMATIONAL MATERIALS WERE PERIODICALLY INCLUDED IN THE BACKPACK COVERING SUCH TOPICS AS HEALTH, NUTRITION, AND LOCAL AVAILABLE RESOURCES 2-1-1 MADE 2-1-1 MANIES A FREE, CONFIDENTIAL AND AND AND LOCAL AVAILABLE RESOURCES 2-1-1 MADE 2-1-1 MANIES A FREE, CONFIDENTIAL AND AND AND MOUS SERVICE THAT PROVIDES VITIAL HEALTH AND HUMAN SERVICES RESOURCES FOR MAINE RESIDENTS 24 HOURS A DAY/T DAYS A WEEK/385 DAYS A YEAR IT IS THE MOST COMPREHENSINE DATABASE OF COMMUNITY -BASED ORGANIZATIONS, COVERNMENT AGENCIES, AND NON-PROFITS THAT EXISTS IN MAINE WITH OVER 9,000 RESOURCES IN THE DIRECTORY THIS YEAR THE CALL SERVICE PARTNERSHIP WITH UNITED WAYS ALLOWS INDIVIDUALS AND FAMILIES TO OBTAIN SAVINGS OF 22,415 FOR THE INDIVIDUALS AND FAMILIES IN OUR FIVE COUNTY REGION, AN INCREASE OF ALMOST OCCUPANT AND ASSETS SAVINGS AND FAMILIES TO AND AND ASSETS SAVINGS AND THE FAMILY WIZE RESOURCES TO FIVE TAX MANDE CALL OWNER WHICH RESOURCE IN A THE PROVIDED SAVIES OF A MAINT WITH SATE AND THE PROVIDED SAVIES OF A MAINT WITH FREE OF THE FAMILY WIZE PRESORPHITON DISCOUNT CARDS THE FAMIL

ldentifier	Return Reference	Explanation
	· ·	FORM 990 IS REVIEWED BY THE FINANCE AND AUDIT COMMITTEE PRIOR TO SUBMISSION IF TIME ALLOWS, THE FINANCE AND AUDIT COMMITTEE WILL PROVIDE A FULL REPORT TO THE BOARD AT THE NEXT MEETING AT THE VERY LEAST, EACH BOARD MEMBER WILL RECEIVE A COPY OF THE RETURN PRIOR TO FILING WITH A REPORT OF ANY FINDINGS

ldentifier	Return Reference	Explanation
ENFORCEMENT OF CONFLICTS POLICY	FORM 990, PAGE 6, PART VI, LINE 12C	AT THE BEGINNING OF EACH FISCAL YEAR, BOARD MEMBERS ARE ASKED TO SIGN THE CONFLICT OF INTEREST POLICY DECLARING ANY CONFLICTS THEY OR FAMILY MEMBERS HAVE A GRID WITH THE RESPONSES IS GIVEN TO THE BOARD CHAIR AND GOVERNANCE COMMITTEE CHAIR AT THE START OF EACH MEETING, THE BOARD CHAIR ASKS IF THERE ARE ANY CONFLICTS WITH ANY ITEMS ON THE AGENDA IF THERE ARE POSSIBLE CONFLICTS IDENTIFIED, THE BOARD MEMBER(S) ARE ASKED TO LEAVE THE ROOM DURING DELIBERATIONS AND THE CONFLICT DISCLOSURE IS NOTED IN THE BOARD MINUTES

ldentifier	Return Reference	Explanation
COMPENSATION PROCESS FOR TOP OFFICIAL	FORM 990, PAGE 6, PART VI, LINE 15A	UNITED WAY'S EXECUTIVE COMPENSATION PROGRAM IS ADMINISTERED BY THE EXECUTIVE COMMITTEE OF THE BOARD OF DIRECTORS WHICH ALSO SERVES AS THE PERSONNEL COMMITTEE THE EXECUTIVE COMMITTEE IS RESPONSIBLE FOR ESTABLISHING AND MAINTAINING A COMPETITIVE COMPENSATION PROGRAM FOR THE PRESIDENT, AND CONSULTING WITH THE PRESIDENT REGARDING THE RECOMMENDATIONS FOR SENIOR STAFF COMPENSATION THE COMMITTEE MEETS TO REVIEW THE COMPENSATION PROGRAM AND MAKE RECOMMENDATIONS TO THE BOARD OF DIRECTORS, AS APPROPRIATE

ldentifier	Return Reference	Explanation
COMPENSATION PROCESS FOR OFFICERS	FORM 990, PAGE 6, PART VI, LINE 15B	THE EXECUTIVE COMMITTEE SOLICITS INFORMATION FROM VARIOUS SOURCES INCLUDING MAINE ASSOCIATION OF NONPROFITS AND THE UNITED WAY OF AMERICA SALARY SURVEY TO EVALUATE THE ORGANIZATION'S EXECUTIVE COMPENSATION PROGRAM WITHIN THE MARKET THE EVALUATION IS REVIEWED ANNUALLY AND IS INTENDED TO ENSURE THAT THE COMPENSATION PROGRAM FALLS WITHIN A REASONABLE RANGE OF COMPETITIVE PRACTICES FOR COMPARABLE POSITIONS AMONG SIMILARLY SITUATED ORGANIZATIONS FOLLOWING THIS REVIEW, THE COMMITTEE REVIEWS AND APPROVES THE PRESIDENT'S COMPENSATION, BASE SALARY, ANNUAL INCENTIVE OPPORTUNITY ADJUSTMENT, AND OBJECTIVES AND GOALS FOR THE UPCOMING FISCAL YEAR AND CONSULTS WITH THE PRESIDENT AS TO SENIOR STAFF THE COMMITTEE REVIEWS AND RECOMMENDS TO THE BOARD FOR APPROVAL, SALARY AND INCENTIVE AWARDS FOR THE PRESIDENT

ldentifier	Return Reference	Explanation
GOVERNING DOCUMENTS DISCLOSURE EXPLANATION	FORM 990, PAGE 6, PART VI, LINE 19	UNITED WAY OF EASTERN MAINE POSTS THE WHISTLEBLOWER AND CONFLICT OF INTEREST POLICIES, ORGANIZATIONAL BY-LAWS AND THE ANNUAL AUDIT AND 990 ON ITS PUBLIC WEBSITE IN JUNE OF 2011, UNITED WAY OF EASTERN MAINE RECEIVED A PLEDGE TO THE ENDOWMENT FUND FOR 2,240,000 FROM AN INDIVIDUAL, ANONY MOUS DONOR WITH THE AGREEMENT OF THE DONOR AND THE UWEM BOARD OF DIRECTORS, THE GIFT WILL BE ADDED TO UWEM'S FOREVER FUND AT THE MAINE COMMUNITY FOUNDATION AS OF JUNE 30, 2011, THE GIFT WAS REFLECTED IN UWEM'S FINANCIAL STATEMENTS AS A RECEIVABLE, AND PAYMENT WAS RECEIVED IN JULY OF 2011 THE PRINCIPAL OF THE GIFT IS PERMANENTLY RESTRICTED AND FUTURE INCOME ON THE PRINCIPAL WILL BE USED TO SUPPORT PEOPLE IN HANCOCK AND WASHINGTON COUNTIES, PER THE WISHES OF THE DONOR

Software ID: Software Version:

**EIN:** 01-0211478

Name: UNITED WAY OF EASTERN MAINE

#### Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

#### 4d. Other program services

(Code ) (Expenses \$ 331,271 including grants of \$ 157,609) (Revenue \$ BORN LEARNING TRAIL AS PART OF THE BORN LEARNING CAMPAIGN TO IMPROVE EDUCATION FROM BIRTH. UNITED WAY INSTALLED ITS SECOND BORN LEARNING TRAIL IN BANGOR'S CHAPIN PARK, A NEIGHBORHOOD MADE UP OF SEVERAL YOUNG FAMILIES, DAYCARE AND PRE-SCHOOL PROVIDERS AND SITS BESIDE AN ELEMENTARY SCHOOL THE BORN LEARNING TRAIL SUPPORTS EMERGING LANGUAGE, LITERACY AND COGNITIVE SKILLS, AND PROMOTES CHILD TO PARENT/GUARDIAN ENGAGEMENT BACKPACK PROGRAM UWEM'S COLLABORATION WITH SAD 4, PARTNERSHIP FOOD PANTRY, AND PENQUIS PROVIDED OUR FIRST WEEKEND BACKPACK PROGRAM IN MARCH 2011 IN THIS PISCATAQUIS COUNTY SCHOOL DISTRICT TWO-THIRDS OF THE STUDENTS ARE ELIGIBLE FOR FREE OR REDUCED LUNCH, AND MANY OF THEM WERE COMING TO SCHOOL AFTER THE WEEKEND TOO DISTRACTED TO FOCUS THE BACKPACK PROGRAM PROVIDED FOOD OVER THE WEEKENDS TO 51 STUDENTS IN GRADES K-12 INFORMATIONAL MATERIALS WERE PERIODICALLY INCLUDED IN THE BACKPACKS COVERING SUCH TOPICS AS HEALTH. NUTRITION. AND LOCAL AVAILABLE RESOURCES 2-1-1 MAINE 2-1-1 MAINE IS A FREE. CONFIDENTIAL AND ANONYMOUS SERVICE THAT PROVIDES VITAL HEALTH AND HUMAN SERVICES RESOURCES FOR MAINE RESIDENTS 24 HOURS A DAY/7 DAYS A WEEK/365 DAYS A YEAR IT IS THE MOST COMPREHENSIVE DATABASE OF COMMUNITY-BASED ORGANIZATIONS, GOVERNMENT AGENCIES, AND NON-PROFITS THAT EXISTS IN MAINE WITH OVER 9,000 RESOURCES IN THE DIRECTORY THIS YEAR THE CALL CENTER RECEIVED 10,745 CALLS FROM OUR FIVE COUNTY REGION, AN INCREASE OF ALMOST 200 CALLS FROM THE PREVIOUS YEAR FAMILYWIZE PRESCRIPTION DISCOUNT CARDS THE FAMILYWIZE COMMUNITY SERVICE PARTNERSHIP WITH UNITED WAYS ALLOWS INDIVIDUALS AND FAMILIES TO OBTAIN SAVINGS ON PRESCRIPTION DRUGS THIS YEAR FAMILYWIZE RECEIVED 912 CLAIMS WHICH RESULTED IN A TOTAL SAVINGS OF 22,415 FOR THE INDIVIDUALS AND FAMILIES IN OUR FIVE COUNTY REGION, AN INCREASE OF 777 CLAIMS AND 18,955 SAVED FROM LAST YEAR EASTERN MAINE CAH (CREATING ASSETS SAVINGS AND HOPE) EASTERN MAINE CAH COALITION PROVIDES ACCESS TO FREE TAX PREPARATION, FINANCIAL EDUCATION, AND ASSET DEVELOPMENT PRODUCTS ALL AIMED AT HELPING EASTERN MAINE FAMILIES AND INDIVIDUALS ACHIEVE FINANCIAL STABILITY THE COALITION SERVED 4.576 IN 2011 - A 16% INCREASE WE HELPED RETURN MORE THAN 4,169,978 TO LOW TO MODERATE INCOME INDIVIDUALS AND FAMILIES AND HELPED THEM SAVE AN ESTIMATED 778,000 IN TAX PREPARATION FEES THE NUMBER OF VOLUNTEERS ALSO GREW FROM 36 IN 2010 TO 53 IN 2011 - A 47% INCREASE VOLUNTEERISM WE SECURED A 33,000 FEDERAL GRANT (THROUGH A STATE INTERMEDIARY) TO BECOME AN ACTIVE VOLUNTEER CENTER FOCUSING ON PENOBSCOT COUNTY WE ARE WORKING TOWARD PROVIDING TRAININGS AND SUPPORT TO AGENCIES THAT USE VOLUNTEERS, HELPING VOLUNTEERS IDENTIFY OPPORTUNITIES IN THEIR COMMUNITY, COORDINATING A VOLUNTEER MENTOR, TUTOR AND READER DRIVE AND A DAY OF CARING IN OCTOBER, 2010, ELEVEN ONE-DAY SERVICE PROJECTS SPONSORED BY TEN AREA ORGANIZATIONS WERE COMPLETED BY 88 VOLUNTEERS FROM SEVEN AREA WORKPLACES/SCHOOLS UNITED WAY COORDINATES THE ON-LINE VOLUNTEER MATCHING WEBSITE OF VOLUNTEERMAINE ORG FOR OUR FIVE COUNTY SERVICE AREA HUNGER INITIATIVES NATIONAL ASSOCIATION OF LETTER CARRIERS (NALC) FOOD DRIVE IN CONJUNCTION WITH THE NALC, UNITED WAY PARTICIPATES IN THE LARGEST ONE DAY FOOD DRIVE IN THE COUNTRY EVERY MAY ON THE DAY OF THE DRIVE LETTER CARRIERS AND VOLUNTEERS COLLECT DONATED FOOD AT HOUSES ON THEIR ROUTE, BRINGING THEM BACK TO THEIR LOCAL POST OFFICE WHERE THEY ARE SORTED LAST YEAR 69,844 POUNDS WAS COLLECTED IN THE CATCHMENT AREA WHICH EQUALS 53,726 MEALS OR 84,887 66 VOLUNTEERS HELPED PICK UP AND SORT FOOD IN OUR LOCAL EFFORT PANTRY PROJECT RECOGNIZING THAT DONATIONS TO LOCAL FOOD CUPBOARDS PEAK IN DECEMBER AND DO NOT INCREASE SIGNIFICANTLY UNTIL MAY DURING THE NATIONAL ASSOCIATION OF LETTER CARRIERS FOOD DRIVE, UWEM SPONSORS AND MANAGES A PANTRY PROJECT "FOOD DRIVE" WHERE LOCAL BUSINESSES HOST A SET OF SHELVES FOR ONE MONTH PERIODS THIS YEAR 8353 POUNDS OF FOOD WAS COLLECTED TRANSLATING TO 6425 MEALS OR 10,152 IN VALUE TWENTY-TWO BUSINESSES HOSTED THE SHELVING IN 2011

Software ID: Software Version:

**EIN:** 01-0211478

Name: UNITED WAY OF EASTERN MAINE

### Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	<b>(d)</b> A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BANGOR Y	20-3282977	501	147,673				SUPPORT
SHAWHOUSE	01-0495262	501	100,573				SUPPORT
EASTERN AREA AGENCY ON AGING	01-0328376	501	74,719				SUPPORT
GOOD SAMARITAN AGENCY	01-0211507	501	72,509				SUPPORT
PENQUIS	01-0541817	501	66,678				SUPPORT
SPRUCE RUN ASSOCIATION	01-0358090	501	64,401				SUPPORT
BANGOR AREA HOMELESS SHELTER	01-0412267	501	56,702				SUPPORT
YOUTH ALTERNATIVES - 211	01-0316041	501	54,749				SUPPORT
THE NEXT STEP	01-0482508	501	43,783				SUPPORT
COMMUNITY HEALTH CHARITIES OF MAINE	22-2478946	501	41,783				SUPPORT
YMCA OLD TOWN-ORONO	22-3160786	501	35,392				SUPPORT
AMICUS	01-0314110	501	32,846				SUPPORT

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WELLSPRING INC	22-2632367	501	31,556				SUPPORT
COMMUNITY HEALTH CHARITIES - NATION	13-6167225	501	30,054				SUPPORT
UNITED WAY OF MID- COAST MAINE	01-6004866	501	26,860				SUPPORT
MAINESHARE	01-0444245	501	23,096				SUPPORT
DOWN EAST AIDS NETWORK	01-0441229	501	22,592				SUPPORT
WASHINGTON HANCOCK COMMUNITY AGENCY	23-7226828	501	22,269				SUPPORT
MAINE MENTAL HEALTH CONNECTIONS	01-0376510	501	22,232				SUPPORT
ANIMAL CHARITIES OF AMERICA	94-3193389	501	21,737				SUPPORT
UNITED WAY OF KENNEBEC VALLEY	01-6004404	501	21,649				SUPPORT
MILITARY VETERANS & PATRIOTIC SERV	94-3193418	501	21,144				SUPPORT
UMAINE CENTER ON AGING	01-6000769	501	20,730				SUPPORT
UNITED WAY OF GREATER PORTLAND	01-0241767	501	20,270				SUPPORT

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UCP OF MAINE	23-7193853	501	18,351				SUPPORT
CHARLOTTE WHITE CENTER	22-2582271	501	18,104				SUPPORT
CHRISTIAN SERVICE CHARITIES	94-3193374	501	17,873				SUPPORT
THE HOUSING FOUNDATION	23-7046663	3 501	16,750				SUPPORT
BROADREACH FAMILY AND COMMUNITY SER	01-0471985	5 501	16,636				SUPPORT
LITERACY VOLUNTEERS OF BANGOR	23-7409749	501	16,163				SUPPORT
EASTERN MAINE HOMECAREBAVN	01-0328442	2 501	15,846				SUPPORT
WOMANCARE AEGIS ASSOCIATION	01-0376014	501	15,494				SUPPORT
FAMILIES & CHILDREN TO GETHER	01-0483192	2 501	14,308				SUPPORT
MAINEIACS CHARITIES	01-0440449	501	14,209				SUPPORT
DOWNEAST HEALTH SERVICES	01-0317427	501	13,987				SUPPORT
BUCKSPORT AREA CHILD CARE CENTER	01-0449192	501	13,982				SUPPORT

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FRIENDS IN ACTION	71-0957829	501	12,841				SUPPORT
KATAHDIN AREA COUNCIL BOY SCOUTS O	01-0211489	501	12,359				SUPPORT
MY FRIENDS PLACE	01-0237808	501	11,964				SUPPORT
HEALTH AND MEDICAL RESEARCH CHARITI	94-3217739	501	11,916				SUPPORT
AMERICAN LUNG ASSOCIATION OF MAINE	01-0211531	501	11,490				SUPPORT
GLOBAL IMPACT	52-1273585	501	11,201				SUPPORT
HEALTHY ACADIA	04-3746379	501	10,796				SUPPORT
PARENTS ARE TEACHERS TOO	20-3435737	501	9,775				SUPPORT
UNITED WAY OF AROOSTOOK CTY	23-7147455	501	9,321				SUPPORT
AMERICA'S CHARITIES	54-1517707	501	9,255				SUPPORT
NEW HOPE FOR WOMEN	01-0377246	501	9,005				SUPPORT
KIDCARE AMERICA - LINCOLN	57-1237933	501	8,515				SUPPORT

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BIG BROTHERS BIG SISTERS OF MIDCOAS	01-0384833	501	8,446				SUPPORT
UMAINE COOPERATIVE EXTENSION PROGRA	01-6000769	501	8,383				SUPPORT
DOWN EAST FAMILY YMCA	01-0412269	501	7,956				SUPPORT
UNITED WAY OF YORK COUNTY	01-0276862	501	7,459				SUPPORT
MAINE NATIONAL GUARD FOUNDATION	01-0450803	501	7,379				SUPPORT
CHILDREN'S CHARITIES OF AMERICA	94-3148588	501	7,273				SUPPORT
LEGAL SERVICES FOR THE ELDERLY OF	01-0359131	501	6,728				SUPPORT
CHRISTIAN CHARITIES USA	94-3255961	501	6,497				SUPPORT
MAKE A WISH FOUNDATION OF MAINE	01-0477512	501	6,490				SUPPORT
UNITED WAY OF MID- MAINE	01-0233280	501	6,266				SUPPORT
FIRST STEP PREGNANCY RESOURCE CENTE	01-0483192	501	6,151				SUPPORT
FOOD AND MEDICINE - JOBS WITH JUSTI	27-0565468	501	6,120				SUPPORT

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CHILDREN'S MEDIAL CHARITIES OF AMER	27-0093393	501	6,089				SUPPORT
CAMP SUNSHINE AT SEBAGO LAKE	22-2582877	501	5,957				SUPPORT
SAFE PLACE COMMUNITY CENTER	23-7434041	. 501	5,910				SUPPORT
THE ACADIA HOSPITAL	01-0459837	501	5,725				SUPPORT
EARTHSHARE	52-1601960	501	5,565				SUPPORT
GREATER OLD TOWN COMMUNITIES THAT C	26-1812017	501	5,482				SUPPORT
OTHER			489,062				