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Form 990

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2010

Open to Public Inspection

A For the 2010 calendar year, or tax year beginning 04-01-2010 and ending 03-31-2011

B Check if applicable

☐ Address change

☐ Name change

☐ Initial return

☐ Terminated

☐ Amended return

☐ Application pending

C Name of organization

HOSANNA

Doing Business As

FAITH COMES BY HEARING

Number and street (or P O box if mail is not delivered to street address)

2421 AZTEC ROAD NE

Room/suite

City or town, state or country, and ZIP + 4

ALBUQUERQUE, NM 871074224

F Name and address of principal officer

GERALD JACKSON

2421 AZTEC ROAD NE

ALBUQUERQUE, NM 871074224

H(a) Is this a group return for affiliates?

☐ Yes ☒ No

H(b) Are all affiliates included?

☐ Yes ☐ No

If "No," attach a list (see instructions)

H(c) Group exemption number

I Tax-exempt status

☒ 501(c)(3) ☐ 501(c) () ☐ (Insert no) ☐ 4947(a)(1) or ☐ 527

J Website:

WWW.FAITHCOMESBYHEARING.COM

K Form of organization

☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of formation

1973

M State of legal domicile

NM

Part I	Summary																								
Activities & Governance	1 Briefly describe the organization's mission or most significant activities TO PROCLAIM JESUS CHRIST AS THE LORD																								
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets																								
	<table><tr><td> 3 Number of voting members of the governing body (Part VI, line 1a) </td><td> 3 </td><td> 12 </td></tr><tr><td> 4 Number of independent voting members of the governing body (Part VI, line 1b) </td><td> 4 </td><td> 9 </td></tr><tr><td> 5 Total number of individuals employed in calendar year 2010 (Part V, line 2a) </td><td> 5 </td><td> 143 </td></tr><tr><td> 6 Total number of volunteers (estimate if necessary) </td><td> 6 </td><td> 13 </td></tr><tr><td> 7a Total unrelated business revenue from Part VIII, column (C), line 12 </td><td> 7a </td><td> 0 </td></tr><tr><td> 7b Net unrelated business taxable income from Form 990-T, line 34 </td><td> 7b </td><td> 0 </td></tr></table>	3 Number of voting members of the governing body (Part VI, line 1a)	3	12	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	9	5 Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	143	6 Total number of volunteers (estimate if necessary)	6	13	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0	7b Net unrelated business taxable income from Form 990-T, line 34	7b	0						
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Expenses	<table><tr><td> 13 Grants and similar amounts paid (Part IX, column (A), lines 1–3) </td><td> 4,231,610 </td><td> 4,159,760 </td></tr><tr><td> 14 Benefits paid to or for members (Part IX, column (A), line 4) </td><td> 0 </td><td> 0 </td></tr><tr><td> 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) </td><td> 5,627,043 </td><td> 6,086,917 </td></tr><tr><td> 16a Professional fundraising fees (Part IX, column (A), line 11e) </td><td> 38,661 </td><td> 46,359 </td></tr><tr><td> 16b Total fundraising expenses (Part IX, column (D), line 25) </td><td> 850,124 </td><td></td></tr><tr><td> 17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f) </td><td> 5,523,765 </td><td> 5,284,190 </td></tr><tr><td> 18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25) </td><td> 15,421,079 </td><td> 15,577,226 </td></tr><tr><td> 19 Revenue less expenses Subtract line 18 from line 12 </td><td> 6,290,015 </td><td> -1,982,128 </td></tr></table>	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	4,231,610	4,159,760	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	5,627,043	6,086,917	16a Professional fundraising fees (Part IX, column (A), line 11e)	38,661	46,359	16b Total fundraising expenses (Part IX, column (D), line 25)	850,124		17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	5,523,765	5,284,190	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	15,421,079	15,577,226	19 Revenue less expenses Subtract line 18 from line 12	6,290,015	-1,982,128
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Net Assets or Fund Balances	<table><tr><th></th><th>Beginning of Current Year</th><th>End of Year</th></tr><tr><td> 20 Total assets (Part X, line 16) </td><td> 26,564,397 </td><td> 25,193,357 </td></tr><tr><td> 21 Total liabilities (Part X, line 26) </td><td> 1,489,734 </td><td> 2,100,943 </td></tr><tr><td> 22 Net assets or fund balances Subtract line 21 from line 20 </td><td> 25,074,663 </td><td> 23,092,414 </td></tr></table>		Beginning of Current Year	End of Year	20 Total assets (Part X, line 16)	26,564,397	25,193,357	21 Total liabilities (Part X, line 26)	1,489,734	2,100,943	22 Net assets or fund balances Subtract line 21 from line 20	25,074,663	23,092,414												
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Part II

Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer

2011-07-22

Date

GERALD JACKSON PRESIDENT

Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name

STEPHEN E LIVINGSTON CPA

Preparer's signature

STEPHEN E LIVINGSTON CPA

Date

Check if self-employed

☐

PTIN

Firm's name

CLIFTON GUNDERSON LLP

Firm's EIN

Firm's address

500 MARQUETTE NW SUITE 800

ALBUQUERQUE, NM 87102

Phone no

(505) 842-8290

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.

Cat No 11282Y

Form 990 (2010)

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

1

Briefly describe the organization's mission

TO PROCLAIM JESUS CHRIST AS LORD TO THE LITERATE AND ILLITERATE THROUGH SCRIPTURE-IN-USE AND OTHER PROGRAMS IN THE U S AND OTHER PARTS OF THE WORLD

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes

checked

No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes

checked

No

If "Yes," describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 13,500,117 including grants of \$ 1,636,531) (Revenue \$)

FAITH COMES BY HEARING BIBLE LISTENING PROGRAMS OUTSIDE THE U S APPROXIMATELY 7,204,985 PEOPLE SERVED

4b

(Code) (Expenses \$ including grants of \$ 2,523,229) (Revenue \$)

NEW TESTAMENT RECORDINGS IN INDIGENOUS LANGUAGES RECORDING EXPENSES WERE CAPITALIZED TO RECORDING COSTS RATHER THAN EXPENSED AS PROGRAM SERVICE EXPENSES AND ARE, THEREFORE, NOT REFLECTED IN THE PROGRAM SERVICE EXPENSE AMOUNT ABOVE THE NUMBER OF PEOPLE THAT WILL BE SERVED BY THESE RECORDINGS IS UNKNOWN AT THIS TIME

4c

(Code) (Expenses \$ 256,446 including grants of \$) (Revenue \$ 401,660)

FAITH COMES BY HEARING BIBLE LISTENING PROGRAMS INSIDE THE U S APPROXIMATELY 239,669 PEOPLE SERVED

4d

Other program services (Describe in Schedule O)

(Expenses \$ including grants of \$) (Revenue \$)

4e

Total program service expenses \$ 13,756,563

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 	1 Yes	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 	2 Yes	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3	No
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	No
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	No
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 	6	No
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II 	7	No
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III 	8	No
9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 	9	No
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V 	10	No
11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 	11a Yes	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 	11b	No
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII. 	11c	No
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX. 	11d Yes	
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X. 	11e	No
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X. 	11f Yes	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII 	12a	No
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 	12b Yes	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13	No
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV 	14b Yes	
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV 	15 Yes	
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV 	16 Yes	
17 Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 	17 Yes	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 	18 Yes	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 	19	No
20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	No
b If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21		No
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23		No
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b	Yes	
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> ☐ Yes ☒ No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance					
Check if Schedule O contains a response to any question in this Part V ☐					
			Yes	No	
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1a	13		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes		
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return.	2a	143		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes		
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).					
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a			No
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a			No
b	If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a			No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7 Organizations that may receive deductible contributions under section 170(c).					
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a			No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b			
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c			No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h			
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?					
8					
9 Sponsoring organizations maintaining donor advised funds.					
a	Did the organization make any taxable distributions under section 4966?	9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b			
10 Section 501(c)(7) organizations. Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b			
11 Section 501(c)(12) organizations. Enter					
a	Gross income from members or shareholders.	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?					
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b			
c	Enter the amount of reserves on hand.	13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?					
14a					
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b			No

Part VI

Governance, Management, and Disclosure

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	12		
b	Enter the number of voting members included in line 1a, above, who are independent	9		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2	Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Does the organization have members or stockholders?	6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		No
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13		No
14	Does the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a		No
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure	
17	List the States with which a copy of this Form 990 is required to be filed NM
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply. ☐ Own website ☒ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization. THE ORGANIZATION 2421 AZTEC RD NE ALBUQUERQUE, NM 871074200 (505) 881-3321

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) GERALD JACKSON PRESIDENT	40.00	X		X				79,111	0	6,114
(2) CLAY JACKSON SECRETARY/TREASURER	40.00	X		X		X		107,586	0	3,468
(3) JANET LLOYD COMMUNICATIONS MANAGER	40.00	X						79,660	0	3,447
(4) MURRAY CRAWFORD BOARD CHAIRMAN	20	X						0	0	0
(5) BETTY SHAUM BOARD VICE CHAIR	20	X						0	0	0
(6) RICH GANTNER BOARD MEMBER	20	X						0	0	0
(7) RICHARD ESTERLY BOARD MEMBER	20	X						0	0	0
(8) ALBIN JACOBSON BOARD MEMBER	20	X						0	0	0
(9) TIM HAIST BOARD MEMBER	20	X						0	0	0
(10) SCOTT HAUQUIST BOARD MEMBER	20	X						0	0	0
(11) JEFF SOLSCHIED BOARD MEMBER	20	X						0	0	0
(12) JUDY MUSCARELLA BOARD MEMBER	20	X						0	0	0
(13) MELVIN MORRIS CHIEF FINANCIAL OFFICER	40.00			X				93,364	0	3,494
(14) MORGAN JACKSON INTERNATIONAL DIRECTOR	40.00					X		126,972	0	6,153
(15) TROY CARL NATIONAL DIRECTOR	40.00					X		116,178	0	6,121

Part VII

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization: 3

Section B. Independent Contractors

(A) Name and business address	(B) Description of services	(C) Compensation
----------------------------------	--------------------------------	---------------------

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ▶10	
--	--

Part VIII

Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . .	1a			
	b	Membership dues	1b			
	c	Fundraising events	1c	776,884		
	d	Related organizations	1d			
	e	Government grants (contributions)	1e			
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	12,829,010		
	g	Noncash contributions included in lines 1a-1f \$		163,713		
	h	Total. Add lines 1a-1f		13,605,894		
Program Service Revenue	2a		Business Code			
	b					
	c					
	d					
	e					
	f	All other program service revenue				
	g	Total. Add lines 2a-2f				
	Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		8,191	
4		Income from investment of tax-exempt bond proceeds . . .				
5		Royalties		1,575		1,575
6a		Gross Rents	(i) Real	(ii) Personal		
b		Less rental expenses	15,000			
c		Rental income or (loss)				
d		Net rental income or (loss)	15,000			15,000
7a		Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other		
b		Less cost or other basis and sales expenses	167,291	5,668		
c		Gain or (loss)	163,713	11,769		
d		Net gain or (loss)	3,578	-6,101		
8a		Gross income from fundraising events (not including \$ 776,884 of contributions reported on line 1c) See Part IV, line 18				
b		Less direct expenses	a	0		
c		Net income or (loss) from fundraising events . . .	b	84,968		
9a		Gross income from gaming activities See Part IV, line 19				
b		Less direct expenses				
c		Net income or (loss) from gaming activities . . .				
10a		Gross sales of inventory, less returns and allowances				
b		Less cost of goods sold	a	399,371		
c		Net income or (loss) from sales of inventory . . .	b	349,731		
	Miscellaneous Revenue	Business Code				
11a	MISCELLANEOUS INCOME	900099	2,289	2,289		
b						
c						
d	All other revenue					
e	Total. Add lines 11a-11d		2,289			
12	Total revenue. See Instructions		13,595,098	51,929	0	-62,725

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21				
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	4,159,760	4,159,760		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	602,871	276,431	152,037	174,403
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	4,480,246	3,714,662	460,802	304,782
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9	Other employee benefits	627,175	495,949	75,483	55,743
10	Payroll taxes	376,625	297,822	45,328	33,475
a	Fees for services (non-employees) Management				
b	Legal	5,891	3,966	445	1,480
c	Accounting	17,606	11,854	1,329	4,423
d	Lobbying				
e	Professional fundraising services See Part IV, line 17	46,359			46,359
f	Investment management fees				
g	Other	33,415	31,204	7,941	-5,730
12	Advertising and promotion	352,871	264,753	42,481	45,637
13	Office expenses	1,320	1,191	129	
14	Information technology				
15	Royalties				
16	Occupancy	242,229	212,455	12,624	17,150
17	Travel	404,172	215,554	39,719	148,899
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	9,308	8,175	577	556
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	998,469	890,921	98,831	8,717
23	Insurance	17,772	15,395	1,343	1,034
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	FCBH PROGRAMS	2,983,847	2,983,847		
b	REPAIRS, MAINT & RENTAL	108,096	82,794	21,503	3,799
c	MERCHANT & SHIPPING EXP	102,832	86,980	6,474	9,378
d	MISCELLANEOUS	6,362	2,850	3,493	19
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	15,577,226	13,756,563	970,539	850,124
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			5,630	1	6,969
	2	Savings and temporary cash investments			4,815,645	2	566,222
	3	Pledges and grants receivable, net				3	525,000
	4	Accounts receivable, net			96,929	4	77,826
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use			2,238,198	8	1,149,836
	9	Prepaid expenses and deferred charges			233,727	9	277,924
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	3,611,311	1,513,333	10c	1,345,974
	b	Less accumulated depreciation	10b	2,265,337			
	11	Investments—publicly traded securities				11	
	12	Investments—other securities See Part IV, line 11				12	
	13	Investments—program-related See Part IV, line 11				13	
	14	Intangible assets				14	
	15	Other assets See Part IV, line 11			17,660,935	15	21,243,606
16	Total assets. Add lines 1 through 15 (must equal line 34)			26,564,397	16	25,193,357	
Liabilities	17	Accounts payable and accrued expenses			1,078,179	17	1,722,926
	18	Grants payable				18	
	19	Deferred revenue			220	19	72
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			411,335	23	377,945
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities Complete Part X of Schedule D				25	
	26	Total liabilities. Add lines 17 through 25			1,489,734	26	2,100,943
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			17,093,024	27	17,314,618
	28	Temporarily restricted net assets			7,981,639	28	5,777,796
	29	Permanently restricted net assets				29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			25,074,663	33	23,092,414
	34	Total liabilities and net assets/fund balances			26,564,397	34	25,193,357

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	13,595,098
2	Total expenses (must equal Part IX, column (A), line 25)	2	15,577,226
3	Revenue less expenses Subtract line 2 from line 1	3	-1,982,128
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	25,074,663
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-121
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	23,092,414

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☐ Separate basis ☒ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization HOSANNA	Employer identification number 85-0223225
-------------------------------------	--

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☐

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☒

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?
- h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 Total support (Add lines 7 through 10)						
12 Gross receipts from related activities, etc (See instructions)					12	
13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f))	14	
15 Public Support Percentage for 2009 Schedule A, Part II, line 14	15	
16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶		
b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶		
18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶		

Part IIIPart III

Support Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	11,530,618	14,395,389	15,190,393	21,559,407	13,605,894	76,281,701
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	1,470,751	703,807	878,289	558,691	399,371	4,010,909
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	13,001,369	15,099,196	16,068,682	22,118,098	14,005,265	80,292,610
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	175,000	2,101,320	1,547,737	1,259,970	359,686	5,443,713
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year	250,000	100,000	102,490			452,490
c Add lines 7a and 7b	425,000	2,201,320	1,650,227	1,259,970	359,686	5,896,203
8 Public Support (Subtract line 7c from line 6)						74,396,407

Section B. Total Support						
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6	13,001,369	15,099,196	16,068,682	22,118,098	14,005,265	80,292,610
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	130,510	130,028	55,990	31,430	24,766	372,724
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	130,510	130,028	55,990	31,430	24,766	372,724
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	49,885	8,139	6,198	12,437	2,289	78,948
13 Total support (Add lines 9, 10c, 11 and 12.)	13,181,764	15,237,363	16,130,870	22,161,965	14,032,320	80,744,282
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage			
15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	92.140 %	
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	89.920 %	

Section D. Computation of Investment Income Percentage			
17	Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17	0.460 %
18	Investment income percentage from 2009 Schedule A, Part III, line 17	18	0.510 %
19a	33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization		
b	33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization		
20	Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions		

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

SCHEDULE D
(Form 990)

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization HOSANNA	Employer identification number 85-0223225
-------------------------------------	--

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	☐ Yes ☐ No
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1	Purpose(s) of conservation easements held by the organization (check all that apply) ☐ Preservation of land for public use (e g , recreation or pleasure) ☐ Preservation of an historically importantly land area ☐ Protection of natural habitat ☐ Preservation of a certified historic structure ☐ Preservation of open space
2	Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ _____
4	Number of states where property subject to conservation easement is located ▶ _____
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No
6	Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ _____
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a	If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
b	If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
(i)	Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____
(ii)	Assets included in Form 990, Part X ▶ \$ _____
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items
a	Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____
b	Assets included in Form 990, Part X ▶ \$ _____

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☐ Public exhibition

b

☐ Scholarly research

c

☐ Preservation for future generations

d

☐ Loan or exchange programs

e

☐ Other

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

1b

If "Yes," explain the arrangement in Part XIV and complete the following table

c

Beginning balance

d

Additions during the year

e

Distributions during the year

f

Ending balance

	Amount
1c	
1d	
1e	
1f	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

2b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance					
1b Contributions					
1c Investment earnings or losses					
1d Grants or scholarships					
1e Other expenditures for facilities and programs					
1f Administrative expenses					
1g End of year balance					

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶

b

Permanent endowment ▶

c

Term endowment ▶

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i)

unrelated organizations

(ii)

related organizations

b

If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		412,953		412,953
1b Buildings		1,343,827	566,867	776,960
1c Leasehold improvements				
1d Equipment		1,854,531	1,698,470	156,061
1e Other				
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) ▶				1,345,974

Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	13,595,098
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	15,577,226
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	-1,982,128
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-121
9	Total adjustments (net) Add lines 4 - 8	9	-121
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-1,982,249

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	14,029,797
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	14,029,797
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	-434,699
c	Add lines 4a and 4b	4c	-434,699
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	13,595,098

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	16,011,925
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	16,011,925
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	-434,699
c	Add lines 4a and 4b	4c	-434,699
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	15,577,226

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
PART XI, LINE 8 - OTHER ADJUSTMENTS		HONG KONG CHARITY NET ASSETS INCLUDING IN CONSOLIDATED FINANCIAL STMTS -121
PART XII, LINE 4B - OTHER ADJUSTMENTS		COST OF GOODS PRODUCED DEDUCTED FROM REVENUES ON FORM 990 - \$349,731 FUNDRAISING EVENT EXPENSES DEDUCTED FROM REVENUES ON FORM 990 - \$84,968
PART XIII, LINE 4B - OTHER ADJUSTMENTS		COST OF GOODS PRODUCED DEDUCTED FROM REVENUES ON FORM 990 - \$349,731 FUNDRAISING EVENT EXPENSES DEDUCTED FROM REVENUES ON FORM 990 - \$84,968
		FIN 48, PART X, LINE 2 THE ORGANIZATION'S INCOME TAX FOOTNOTE CONTAINS A DESCRIPTION OF THE REQUIREMENTS OF FIN 48 IT THEN CONTAINS THE FOLLOWING TEXT AS OF MARCH 31, 2011, HOSANNA/FAITH COMES BY HEARING PERFORMED A REVIEW OF ITS MATERIAL TAX POSITIONS IN ACCORDANCE WITH RECOGNITION AND MEASUREMENT STANDARDS ESTABLISHED BY GAAP AS A RESULT OF THIS REVIEW, HOSANNA/FAITH COMES BY HEARING QUALIFIED AS A TAX EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE IRC AND HAD NO INCOME DERIVED FROM UNRELATED BUSINESS ACTIVITIES AND DID NOT IDENTIFY ANY ENTITY LEVEL TAX POSITIONS THAT WOULD NOT MEET THE MORE-LIKELY-THAN-NOT THRESHOLD

SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990,
Part IV, line 14b, 15, or 16.
► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization
HOSANNA

Employer identification number

85-0223225

Part I General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No

2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States

3 Activites per Region (Use Part V if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
AFRICA	45	45	PROGRAM SERVICES	FAITH COMES BY HEARING AUDIO BIBLE LISTENING PROGRAMS	681,445
AFRICA	5	5	PROGRAM SERVICES	AUDIO BIBLE RECORDINGS	1,282,536
EUROPE ASIA	1	1	PROGRAM SERVICES	FAITH COMES BY HEARING AUDIO BIBLE LISTENING PROGRAMS	41,837
EUROPE ASIA	2	2	PROGRAM SERVICES	AUDIO BIBLE RECORDINGS	218,857
SOUTH ASIA	6	6	PROGRAM SERVICES	FAITH COMES BY HEARING AUDIO BIBLE LISTENING PROGRAMS	96,729
SOUTH ASIA	5	5	PROGRAM SERVICES	AUDIO BIBLE RECORDINGS	92,389
ASIA PACIFIC	8	8	PROGRAM SERVICES	FAITH COMES BY HEARING AUDIO BIBLE LISTENING PROGRAMS	118,473
ASIA PACIFIC	7	7	PROGRAM SERVICES	AUDIO BIBLE RECORDINGS	479,057
AMERICAS	41	41	PROGRAM SERVICES	FAITH COMES BY HEARING AUDIO BIBLE LISTENING PROGRAMS	698,047
AMERICAS	12	12	PROGRAM SERVICES	AUDIO BIBLE RECORDINGS	440,278
NORTH AFRICA MIDDLE EAST	4	4	PROGRAM SERVICES	AUDIO BIBLE RECORDINGS	10,112
3a Sub-total		79			3,011,323
b Total from continuation sheets to Part I		57			1,148,437
c Totals (add lines 3a and 3b)		136			4,159,760

[illegible]

136

Part III

Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.
Use Part V if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
PROGRAM SERVICE - AUDIO BIBLE LISTENING	AFRICA	5	97,097	WIRE TRANSFER			
PROGRAM SERVICE - AUDIO BIBLE RECORDINGS	AFRICA	7	250,852	WIRE TRANSFER	1,064	COMPUTER EQUIPMENT	BOOK
PROGRAM SERVICE - AUDIO BIBLE LISTENING	AMERICAS	4	132,616	WIRE TRANSFER			
PROGRAM SERVICE - AUDIO BIBLE RECORDINGS	AMERICAS	2	88,932	WIRE TRANSFER	818	COMPUTER EQUIPMENT	BOOK
PROGRAM SERVICE - AUDIO BIBLE LISTENING	ASIA PACIFIC	8	17,123	WIRE TRANSFER			
PROGRAM SERVICE - AUDIO BIBLE RECORDINGS	ASIA PACIFIC	12	370,011	WIRE TRANSFER	10,422	COMPUTER EQUIPMENT	BOOK
PROGRAM SERVICE - AUDIO BIBLE LISTENING	EUROPE ASIA	1	2,400	WIRE TRANSFER			
PROGRAM SERVICE - AUDIO BIBLE RECORDINGS	EUROPE ASIA	1	450	WIRE TRANSFER			
PROGRAM SERVICE - AUDIO BIBLE LISTENING	SOUTH ASIA	6	25,928	WIRE TRANSFER			

Part IV Foreign Forms

- 1

Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*

☐

Yes

☒

No
- 2

Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*

☐

Yes

☒

No
- 3

Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*

☐

Yes

☒

No
- 4

Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*

☐

Yes

☒

No
- 5

Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*

☐

Yes

☒

No
- 6

Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*

☐

Yes

☒

No

Supplemental Information

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

[illegible]

Additional Data

Software ID:

Software Version:

EIN: 85-0223225

Name: HOSANNA

Form 990 Schedule F Part II - Grants or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,500	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	26,258	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	26,950	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	44,589	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	14,692	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,875	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,250	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	51,302	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	65,066	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	6,440	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	700	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	450	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	6,250	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,836	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	14,849	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,600	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	7,199	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	2,404	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	0	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	17,141	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	13,950	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	38,836	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,125	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	7,502	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	9,592	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	31,250	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	9,482	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	8,058	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	24,448	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	18,750	WIRE TRANSFER			

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	7,188	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	6,000	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	6,095	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	15,875	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,750	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	19,223	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,058	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	28,125	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,125	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	8,831	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,500	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,625	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,750	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	8,858	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	6,000	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	2,193	WIRE TRANSFER			
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	701,402	WIRE TRANSFER	397	COMPUTER EQUIPMENT	BOOK
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	179,040	WIRE TRANSFER		COMPUTER EQUIPMENT	BOOK
		AFRICA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	147,534	WIRE TRANSFER	54	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	250	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	2,627	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	39,094	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	2,984	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	200	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	50	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	0	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	13,050	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	7,050	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	18,571	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	951	WIRE TRANSFER			

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	584	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	5,910	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	11,000	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,200	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	7,806	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	26,208	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	76,080	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	74,250	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,687	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	15,400	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	11,700	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,250	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	22,866	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	15,250	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	31,684	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	2,842	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	4,050	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,000	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	4,550	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,000	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	7,280	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	34,235	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,250	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	41,083	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	23,581	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	2,000	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	864	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	47,792	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	5,200	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,000	WIRE TRANSFER			

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	13,330	WIRE TRANSFER	316	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	51,144	WIRE TRANSFER	486	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	1,500	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	65,600	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	45,773	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	30,863	WIRE TRANSFER	667	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	526	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	29,820	WIRE TRANSFER	2,036	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	0	WIRE TRANSFER	446	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	34,800	WIRE TRANSFER			
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	27,713	WIRE TRANSFER	723	COMPUTER EQUIPMENT	BOOK
		AMERICAS	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	44,786	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	30,806	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,735	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	1,005	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	8,527	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	14,287	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	14,927	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	13,204	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE LISTENING	16,860	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	615	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	28,506	WIRE TRANSFER	7,705	COMPUTER EQUIPMENT	BOOK
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	8,818	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	0	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	1,467	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	250	WIRE TRANSFER			
		ASIA PACIFIC	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	35,652	WIRE TRANSFER	15,610	COMPUTER EQUIPMENT	BOOK
		EUROPE	PROGRAM SERVICE- AUDIO BIBLE LISTENING	499	WIRE TRANSFER			
		EUROPE	PROGRAM SERVICE- AUDIO BIBLE LISTENING	38,938	WIRE TRANSFER			
		EUROPE	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	140,397	WIRE TRANSFER	909	COMPUTER EQUIPMENT	BOOK

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	69,284	WIRE TRANSFER	7,817	COMPUTER EQUIPMENT	BOOK
		NA/ME	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	0	WIRE TRANSFER			
		NA/ME	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	0	WIRE TRANSFER	7,994	COMPUTER EQUIPMENT	BOOK
		NA/ME	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	2,118	WIRE TRANSFER			
		NA/ME	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	0	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	30,553	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	13,797	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	3,752	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	19,689	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	56	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE LISTENING	2,954	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	34,458	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	11,844	WIRE TRANSFER	32	COMPUTER EQUIPMENT	BOOK
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	30,203	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	1,300	WIRE TRANSFER			
		SOUTH ASIA	PROGRAM SERVICE- AUDIO BIBLE RECORDINGS	14,235	WIRE TRANSFER	317	COMPUTER EQUIPMENT	BOOK

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization
HOSANNA

Employer identification number
85-0223225

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

- 1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

b

☒

Internet and e-mail solicitations

c

☒

Phone solicitations

d

☒

In-person solicitations

e

☒

Solicitation of non-government grants

f

☐

Solicitation of government grants

g

☒

Special fundraising events
- 2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes

☐ No
- b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
BERKEY BRENDEN SHELINE 130 SPRINGSIDE DRIVE 200 AKRON, OH 44333	CONSULTS ON DIRECT APPEALS		No	315,122	46,359	268,763
Total ▶				315,122	46,359	268,763

- 3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

AK, AZ, CO, MN, MS, NH, NC, PA, TN, VA, WV, WI

Part II

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events
		ANNUAL FUNDRAISING EVENT (event type)	(event type)	(total number)	(Add col (a) through col (c))
Revenue	1	Gross receipts	776,884		776,884
	2	Less Charitable contributions	776,884		776,884
	3	Gross income (line 1 minus line 2)			
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes			
	6	Rent/facility costs	42,532		42,532
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses	42,436		42,436
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			
					-84,968

Part III

Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	☐ Yes % ☐ No	☐ Yes % ☐ No	☐ Yes % ☐ No
	7	Direct expense summary Add lines 2 through 5 in column (d) ▶			
	8	Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

☐ Yes ☐ No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

☐ Yes ☐ No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

☐ Yes ☐ No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16 Gaming manager information

Name

Gaming manager compensation \$

Description of services provided

☐ Director/officer

☐ Employee

☐ Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

☐ Yes ☐ No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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Schedule L
(Form 990 or 990-EZ)

Transactions with Interested Persons

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
HOSANNA

Employer identification number
85-0223225

Part I

Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ▶ \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$

Part II

Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c)Original principal amount	(d)Balance due	(e) In default?		(f) Approved by board or committee?		(g)Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
Total ▶ \$										

Part III

Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b)Relationship between interested person and the organization	(c)Amount of grant or type of assistance

Part IV

Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) ANNETTE JACKSON	WIFE OF GERALD JACKSON, PRESIDENT	8,974	EMPLOYEE - HAS PERFORMED SERVICES FOR THE ORGANIZATION FOR MORE THAN 37 YEARS AND HAS TRAVELED TO REMOTE AND PRIMITIVE AREAS OF THE WORLD TO ASSIST IN THE RECORDING OF THE NEW TESTAMENT IN FOREIGN LANGUAGES CURRENTLY HER POSITION IS THE MANAGER OF NEW PRODUCTS AND HER SALARY IS DETERMINED UNDER THE BOARD APPROVED NONDISCRIMINATORY GRADED PAY SCALE SYSTEM AS ADJUSTED FOR MERIT AND TENURE THAT APPLIES TO ALL OF THE ORGANIZATION'S EMPLOYEES		No
(2) SANDY JACKSON	SON OF GERALD JACKSON, PRESIDENT AND BROTHER OF CLAY AND MORGAN JACKSON	15,956	EMPLOYEE - HAS PERFORMED SERVICES FOR THE ORGANIZATION FOR MORE THAN 26 YEARS CURRENTLY HIS POSITION IS A CUSTOMER SERVICE REPRESENTITIVE WHERE HE PROMOTES THE HOSANNA LISTENING PROGRAMS AND HIS SALARY IS DETERMINED UNDER THE BOARD APPROVED NONDISCRIMINATORY GRADED PAY SCALE SYSTEM AS ADJUSTED FOR MERIT AND TENURE THAT APPLIES TO ALL OF THE ORGANIZATION'S EMPLOYEES		No
(3) CATHERINE JACKSON	WIFE OF SANDY JACKSON WHO IS DESCRIBED ABOVE	91,563	EMPLOYEE - HAS PERFORMED SERVICES FOR THE ORGANIZATION FOR MORE THAN 26 YEARS CURRENTLY HER POSITION IS HUMAN RESOURCES MANAGER WHERE SHE IS REPOSIBLE FOR ALL ASPECTS OF HUMAN RESOURCES MANAGEMENT FOR THE ORGANIZATION AND HER SALARY IS DETERMINED UNDER THE BOARD APPROVED NONDISCRIMINATORY GRADED PAY SCALE SYSTEM AS ADJUSTED FOR MERIT AND TENURE THAT APPLIES TO ALL OF THE ORGANIZATION'S EMPLOYEES		No

Part V

Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions)

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

NonCash Contributions

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
HOSANNA

Employer identification number
85-0223225

Part I Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining oncash contribution amounts						
1 Art—Works of art										
2 Art—Historical treasures										
3 Art—Fractional interests										
4 Books and publications										
5 Clothing and household goods										
6 Cars and other vehicles .										
7 Boats and planes										
8 Intellectual property . .										
9 Securities—Publicly traded	X	9	163,713	MARKET CLOSING PRICE						
10 Securities—Closely held stock										
11 Securities—Partnership, LLC, or trust interests .										
12 Securities—Miscellaneous										
13 Qualified conservation contribution—Historic structures										
14 Qualified conservation contribution—Other . .										
15 Real estate—Residential .										
16 Real estate—Commercial										
17 Real estate—Other . .										
18 Collectibles										
19 Food inventory										
20 Drugs and medical supplies										
21 Taxidermy										
22 Historical artifacts . .										
23 Scientific specimens . .										
24 Archeological artifacts .										
25 Other ► (_____)										
26 Other ► (_____)										
27 Other ► (_____)										
28 Other ► (_____)										
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement			29							
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?				<table><tr><td></td><td>Yes</td><td>No</td></tr><tr><td>30a</td><td></td><td>No</td></tr></table>		Yes	No	30a		No
	Yes	No								
30a		No								
b If "Yes," describe the arrangement in Part II				<table><tr><td></td><td></td><td></td></tr><tr><td>31</td><td>Yes</td><td></td></tr></table>				31	Yes	
31	Yes									
31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?				<table><tr><td></td><td></td><td></td></tr><tr><td>32a</td><td>Yes</td><td></td></tr></table>				32a	Yes	
32a	Yes									
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?				<table><tr><td></td><td></td><td></td></tr><tr><td></td><td></td><td></td></tr></table>						
b If "Yes," describe in Part II										
33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II										

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
THIRD PARTY USE	PART I, LINE 32B	THE ORGANIZATION USES RAYMOND JAMES FINANCIAL SERVICES, INC AND JOHN MOORE & ASSOCIATES INC TO SELL NON-CASH CONTRIBUTIONS OF STOCK

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization HOSANNA	Employer identification number 85-0223225
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Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 2		GERALD JACKSON, PRESIDENT IS FATHER TO CLAY JACKSON, SECRETARY/TREASURER GERALD JACKSON, PRESIDENT IS FATHER TO MORGAN JACKSON, INTERNATIONAL DIRECTOR

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		THE ORGANIZATION PROVIDES A DRAFT COPY OF THE ORGANIZATION'S FORM 990 TO ITS GOVERNING BODY FOR REVIEW PRIOR TO FILING IT. A DRAFT COPY OF THIS FORM 990 WAS PRESENTED TO THE BOARD AT ITS JULY 2011 BOARD MEETING BEFORE IT WAS FINALIZED AND FILED.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	ANNUAL DISCLOSURE STATEMENTS OF FINANCIAL INTERESTS OF INTERESTED PERSONS IN OTHER ENTITIES THAT HAVE TRANSACTIONS WITH HOSANNA ARE REVIEWED BY THE GOVERNING BODY ANY MAJOR NEW ENTITIES POTENTIAL TRANSACTIONS ARE SCRUTINIZED REGARDING ANY POTENTIAL FINANCIAL INTERESTS WITH MEMBERS OF THE GOVERNING BODY

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	COPIES OF THE ARTICLES OF INCORPORATION, BY LAWS, 990 TAX RETURNS, IRS LETTER OF DETERMINATION, ANNUAL CONFLICT OF INTEREST STATEMENTS, ANNUAL AUDITED FINANCIAL STATEMENTS AND OTHER APPROPRIATE GOVERNING DOCUMENTS ARE KEPT ON FILE IN A READILY ACCESSIBLE LOCATION FOR PUBLIC INSPECTION. AN UPDATED LOG BOOK OF INDIVIDUAL VIEWINGS OF THIS INFORMATION IS ALSO MAINTAINED.

Identifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	HONG KONG CHARITY NET ASSETS INCLUDING IN CONSOLIDATED FINANCIAL STMTS -121 TOTAL TO FORM 990, PART XI, LINE 5 -121

Identifier	Return Reference	Explanation
	FORM 990, PAGE 12, PART XI, QUESTION 2C	THIS PROCESS HAS NOT CHANGED FROM THE PREVIOUS YEAR

Identifier	Return Reference	Explanation
	FORM 990, PAGE 5, PART V, QUESTIONS 7G AND H	THE ORGANIZATION DID NOT RECEIVE THE TYPES OF CONTRIBUTIONS LISTED AND, THEREFORE, DOES NOT HAVE EITHER A FORM 8899 OR A FORM 1098-C FILING REQUIREMENT THEREFORE, THESE QUESTIONS ARE LEFT BLANK BECAUSE THEY ARE NOT APPLICABLE AND THE ANSWER IS NEITHER YES OR NO

Identifier	Return Reference	Explanation
	FORM 990, PAGE 5, PART V, QUESTIONS 8 & 9	QUESTIONS 8 AND 9 ON FORM 990, PAGE 5, HAVE BEEN LEFT BLANK SINCE THE ORGANIZATION DOES NOT MAINTAIN DONOR ADVISED FUNDS

SCHEDULE R
(Form 990)

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
HOSANNA

Employer identification number
85-0223225

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization	
						Yes	No
(1) FAITH COMES BY HEARING INTERNATIONAL FOUNDATION 2421 AZTEC ROAD NE ALBUQUERQUE, NM 87107 31-1689927	SOLICIT, MANAGE, DISBURSE FUNDS, AND OTHERWISE PROVIDE SUPPORT TO HOSANNA	NM	501(C)(3)	11-A	HOSANNA		No
(2) HONG KONG LIMITED C/O 2421 AZTEC ROAD NE ALBUQUERQUE 87107 HK	REGISTERED CHINESE CHARITY FOR CHINESE DONORS TO CONTRIBUTE TO HOSANNA	HK	N/A-CHINESE EXEMPT				No

Part III

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproporionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Part V

Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)

Note. Complete line 1 if any entity is listed in Parts II, III or IV

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity

b Gift, grant, or capital contribution to other organization(s)

c Gift, grant, or capital contribution from other organization(s)

d Loans or loan guarantees to or for other organization(s)

e Loans or loan guarantees by other organization(s)

f Sale of assets to other organization(s)

g Purchase of assets from other organization(s)

h Exchange of assets

i Lease of facilities, equipment, or other assets to other organization(s)

j Lease of facilities, equipment, or other assets from other organization(s)

k Performance of services or membership or fundraising solicitations for other organization(s)

l Performance of services or membership or fundraising solicitations by other organization(s)

m Sharing of facilities, equipment, mailing lists, or other assets

n Sharing of paid employees

o Reimbursement paid to other organization for expenses

p Reimbursement paid by other organization for expenses

q Other transfer of cash or property to other organization(s)

r Other transfer of cash or property from other organization(s)

Yes

No

1a

No

1b

No

1c

Yes

1d

No

1e

No

1f

No

1g

No

1h

No

1i

No

1j

No

1k

No

1l

No

1m

No

1n

No

1o

No

1p

No

1q

No

1r

No

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) FAITH COMES BY HEARING INTERNATIONAL FOUNDATION	C	525,000	FACE VALUE OF PLEDGE RECEIVABLE
(2) HONG KONG LIMITED	C	8,921	U S DOLLAR AMOUNT
(3)			
(4)			
(5)			
(6)			

Schedule R (Form 990) 2010

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]

Part VII Supplemental Information		
Complete this part to provide additional information for responses to questions on Schedule R (see instructions)		
Identifier	Return Reference	Explanation
CHINESE CHARITY	SCHEDULE R, PART II	DURING THE FISCAL YEAR ENDED 3/31/2011, HOSANNA/FAITH COMES BY HEARING CREATED HONG KONG, LIMITED, WHICH IS A REGISTERED CHARITY IN CHINA THIS CHARITY ONLY OPERATES SO DONORS IN CHINA COULD GIVE FUNDS TO A RECOGNIZED CHARITY IT IS A SEPARATE FOREIGN LEGAL ENTITY CONTRIBUTIONS RECEIVED BY HOSANNA FROM THE CHINESE CHARITY ARE REPORTED IN ITS FORM 990