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Department of the Treasury Internal Revenue Service

**Return of Organization Exempt From Income Tax** 

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

**2010** 

4503 07/29/2011 10:55 AM OMB No 1545-0047

Open to Public Inspection

Form **990** (2010)

<u> </u>	For the 2010 cal			31/11			
<b>B</b> _	Check if applicable	C Name of organization FARMERS EDUCATIONAL &		IVE		D Employ	er identification number
	Address change	UNION OF AMERICA, MON	TANA			01 /	01 22 4 0 0
15	Name change	Doing Business As					0133490
8	[Difflot coturn	Number and street (or P O box if mail is not delivered to street addr	ess)	İ	Room/suite	•	one number
3	[fillal return 실	P.O. BOX 2447	<del></del>			406	-452-6406
	Farminated	City or town, state or country, and ZIP + 4					
0	Arhended return	GREAT FALLS MT 59403				G Gross receip	ots 1,743,497
1	Application pending	F Name and address of principal officer			H(a) is this a g	roun return for af	filiates? Yes X No
E					H(b) Are all a		<del></del>
<u></u>					it "N	o," attach a lis	t (see instructions)
9	Tax-exempt statu	s 501(c)(3) X 501(c) ( 5 ) ◀ (insert no ) 494	47(a)(1) or	527			
<u>"</u>	Website: ▶ N	I/A			H(c) Group e	xemption num	nber 🕨
3	Form of organization	X Corporation Trust Association Other ▶		L µYe	ar of formation p	y l	M State of legal domicile
	Part I Si	ımmary		LÜSC	<del>is il clai</del>	CCLEV	
		escribe the organization's mission or most significant activities		ISISO BI	JELIC ACC	7311kG71N	eres.
Φ	INFO	RM, EDUCATE & REPRESENT MEMBER INTER	ESTS CENT		), BOX 31		***
anc							
Ë					alls, mo		
& Governance	2 Check th	is box ▶ ☐ if the organization discontinued its operations or	disposed of mo	re that 25°	🕏 ଧି 🕏 ମଣ୍ଡି ଏହି	68.8°	
(Ú	3 Number	of voting members of the governing body (Part VI, line 1a)				3	11
		of independent voting members of the governing body (Part V	I, line 1b)		·	4	
Ž	5 Total nu	mber of individuals employed in calendar year 2010 (Part V, Iir				5	15
Activities	6 Total nu	mber of volunteers (estimate if necessary)		• • •		6	
Q.	7a Total un	related business revenue from Part VIII, column (C), line 12			•	7a	135,660
		lated business taxable income from Form 990-T, line 34	the Alexander	ļ .		7b	54,933
		RECE	VED		Prior Ye		Current Year
ø	8 Contribu	tions and grants (Part VIII, line 1h)	SSO-2011	\		7,797	240,221
Revenue	9 Program	service revenue (Part VIII, line 2g)		8,735	31,930		
ě	10 Investme	ent income (Part VIII, column (A), lines 3, 4 hand 70) UG		4,624	485,845		
Œ	11 Other re	venue (Part VIII, column (A), lines 5, 6d, 8¢, 9d, 10c, and 11e)				1,196	167,044
_	12 Total rev	renue – add lines 8 through 11 (must equal Part VII) (Column)	A), line 12)		93	2,352	925,040
	13 Grants a	nd similar amounts paid (Part IX, column (A <del>), lines 1-3)</del>		J			
	14 Benefits	paid to or for members (Part IX, column (A), line 4)					
G.	15 Salaries	, other compensation, employee benefits (Part IX, column (A),	lines 5-10)	_	29	8,980	305,672
xpenses	16a Professi	onal fundraising fees (Part IX, column (A), line 11e)		ļ.,.			
XDe	b Total fur	idraising expenses (Part IX, column (D), line 25) ▶		L			
Ш	17 Other ex	penses (Part IX, column (A), lines 11a–11d, 11f–24f)		L		5,523	485,633
	18 Total ex	penses Add lines 13-17 (must equal Part IX, column (A), line	25)	L		4,503	791,305
_	19 Revenue	e less expenses Subtract line 18 from line 12				7,849	133,735
Net Assets or	S	- As (Dad V. Para 40)		-	Beginning of Cu		End of Year
886	20 Total as	sets (Part X, line 16)		-		0,184	3,730,831
Ę	21 Total lia	pilities (Part X, line 26)		-		1,928	197,961
		ets or fund balances Subtract line 21 from line 20			3,32	8,256	3,532,870
_		gnature Block					
11		perjury, I declare that I have examined this return, including accompanyl omplete. Declaration of preparer (other than officer) is based on all infor	-			of my knowled	ge and belief, it is
	I L	The state of the s					
- -							
	• .	Signature of officer	, 10	۱ ۱	$\sigma$	Date	
_	ere	the me Haums	رددان	Prasi	DBMI	/	1-2-11
9		Type or print name and title	<del></del>			1	
ນ Pa	أانس	/pe preparer's name Preparer's signature			Date	Check	L If PTIN
፲ <b>የ</b>	'enarer	MURPHY, CPA BETH MURPHY, C					ployed P01240814
				<del></del>		Firm's EIN	81-0362229
US	se Only	P.O. BOX 3189					484
	Firm's	eddress GREAT FALLS, MT 59403			i	Phone no	406-761-8265

May the IRS discuss this return with the preparer shown above? (see instructions)

For Paperwork Reduction Act Notice, see the separate instructions. DAA

orm <sup>5</sup> 990 (2010)	FARMERS EDUCATIONA	L & COOPERATIVE	81-0133490	Page 2
	statement of Program Service Check if Schedule O contains	=	in this Part III	П
	ribe the organization's mission:	a respense to any question	THE TOTAL CONTROL OF THE TOTAL	
	EDUCATE & REPRESE	NT MEMBER INTEREST	rs .	
-	anization undertake any significant pro	ogram services during the year which	were not listed on the	Yes X No
•	scribe these new services on Schedul	e O		
	anization cease conducting, or make s		s any program	Yes X No
	scribe these changes on Schedule O			
	e exempt purpose achievements for e			
	nd 501(c)(4) organizations and section total expenses, and revenue, if any, fo		port the amount of grants and al	locations to
	)(Expenses \$ SION OF FARMERS ED		•	enue \$
	ERS IN RURAL COMMU			
	•	•	•	•
				•
	•	•		• •
4b (Code	) (Expenses \$	including grants of \$	) (Reve	enue \$ )
				•••
	••		•	
	•	. ,		
4c (Code	) (Expenses \$	including grants of \$	) (Rev	enue \$
(0000	, (Exposices c		, / (	. ,
		·	,	. , , , , , , , , , , , , , , , , , , ,
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			• •	
	•	• • • • • • •		
4d Other progr	ram services (Describe in Schedule C	<u> </u>		
(Expenses		ing grants of \$	) (Revenue \$	)
	ram service expenses		, <u>, , , , , , , , , , , , , , , , , , </u>	

**Checklist of Required Schedules** Part IV Yes No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A X Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions) 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to 3 X candidates for public office? If "Yes," complete Schedule C, Part I 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes." complete Schedule C. Part II Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C. X 5 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," X complete Schedule D. Part I 6 Did the organization receive or hold a conservation easement, including easements to preserve open space. X the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," X complete Schedule D, Part III 8 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," X complete Schedule D. Part IV 9 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-X endowments? If "Yes," complete Schedule D, Part V 10 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D. Parts VI. VII, VIII, IX, or X as applicable a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," X complete Schedule D, Part VI 11a b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII X 11b Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII X 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses X the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D. Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII X 12a Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional 12b 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E Х 13 14a Did the organization maintain an office, employees, or agents outside of the United States? 14a b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV X 14b 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV X 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV X 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) X 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II X 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 19 20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20a

b If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note, Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)

20h

	1990 (2010) 111441110 11900111011111111111111111111			<del>ugu .</del>
Pa	art IV Checklist of Required Schedules (continued)		V	
• •	The late of the second		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations	21		x
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	-21		
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States	22		x
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	-22		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the			
	organization's current and former officers, directors, trustees, key employees, and highest compensated	22		x
	employees? If "Yes," complete Schedule J	23		
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than			
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b			7.7
	through 24d and complete Schedule K. If "No," go to line 25	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year			
	to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
ь	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?			
	If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?			
	If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,			
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete			
	Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)			
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified			
	conservation contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,			
	Part I	31		x
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"			
	complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		x
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,			
	IV, and V, line 1	34	х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)"	35		X
а	Did the organization receive any payment from or engage in any transaction with a			_
_	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,			
	Part V, line 2			ĺ
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable		]	
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		}
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	"	<del>                                     </del>	<del>                                     </del>
٠,	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,	•	[	
	Part VI	27		x
	I CITY I	37	ı	I 🕰

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and

19? Note. All Form 990 filers are required to complete Schedule O

38

Part V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V Yes No 15 Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a h Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b Did the organization comply with backup withholding rules for reportable payments to vendors and X reportable gaming (gambling) winnings to prize winners? 1c Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax 15 Statements, filed for the calendar year ending with or within the year covered by this return If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b X Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? 3a 3a X b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial X account)? 4a If "Yes," enter the name of the foreign country See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes" to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? X 6a If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7c If "Yes," indicate the number of Forms 8282 filed during the year 7d Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? e 7e Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 9 7g If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7h 8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? b 9b 10 Section 501(c)(7) organizations. Enter Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities b 10b 11 Section 501(c)(12) organizations. Enterа Gross income from members or shareholders 11a Gross income from other sources (Do not net amounts due or paid to other sources h against amounts due or received from them ) 11b Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 12a If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b Section 501(c)(29) qualified nonprofit health insurance Issuers. 13 Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b Enter the amount of reserves on hand 13c Did the organization receive any payments for indoor tanning services during the tax year? X 14a b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b

Form	990 (2010) FARMERS EDUCATIONAL & COOPERATIVE 81-0133490			age 6
	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b bel	ow, an	d for	а
	"No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes	₃ in Sc	hedu	ıle
	O. See instructions.			
	Check if Schedule O contains a response to any question in this Part VI			X
Seci	tion A. Governing Body and Management	<del></del>		
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 11	╛		
b	Enter the number of voting members included in line 1a, above, who are independent	╛		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with			
	any other officer, director, trustee, or key employee?	2		<u> </u>
3	Did the organization delegate control over management duties customarily performed by or under the direct			
	supervision of officers, directors or trustees, or key employees to a management company or other person?	3		<u>X</u>
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Does the organization have members or stockholders?	6	X	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members			
	of the governing body?	7a	X	
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during			
	the year by the following.			
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at			
	the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenu	e Cod	e.)	
			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	X	
b	If "Yes," does the organization have written policies and procedures governing the activities of such			
	chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	X	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the			
	form?	11a	X	
ь	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a		12a	x	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give			
	rise to conflicts?	12b	x	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes,"			
_	describe in Schedule O how this is done	12c	X	
13	Does the organization have a written whistleblower policy?	13	X	
14	Does the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by			
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	х	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement			
	with a taxable entity during the year?	16a		X
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its			
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b	Ī	
Sec	ction C. Disclosure		L	<del>'</del>
17	List the states with which a copy of this Form 990 is required to be filed MT			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available		•	
10	for public inspection. Indicate how you make these available. Check all that apply			
40				
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy,			
	and financial statements available to the public			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the			
_	organization: MONTANA FARMERS UNION 300 RIVER DR NORTH	6. AF	2	100
G	REAT FALLS MT 59401 40	6-45	- Z - E	4400

^	4	_	•	^	~	-	$\sim$	$\sim$	
_		-0	11	-	-	•	•		

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations List persons in the following order individual trustees or directors; institutional trustees, officers, key employees; highest compensated employees, and former such persons

(A) Name and Title	(B) Average				oly)	(C·) Reportable	(E) Reportable	(F) Estimated amount of		
	hours per week (describe hours for related organizations in Schedule O)	Individual trustee or director		Officer	Key employee		Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) DAN DOWNS DIRECTOR	1.00	x						2,200	0	(
(2) BRETT DAILEY	1.00	-	-	-	-	╁╌┼	$\dashv$	2/200	<u>_</u>	
DIRECTOR	1.00	X						1,800	o	(
(3) LYLE SCHWARZROCE										
DIRECTOR	1.00	X						1,450	0	
(4) LEONARD STONE		1								
DIRECTOR	1.00	X						1,400	0	
(5) BILL COURTNAGE										
DIRECTOR	1.00	X						1,400	0	
(6) CHRIS FRITZ									_	
DIRECTOR	1.00	X		<u> </u>	_	4	_	1,200	0	
(7) ERIK SOMERFELD	1 00	,,		ļ				700	o	
SECRETARY-TREASURER	1.00	X	$\vdash$	├	├	╁┯┼		700	<u> </u>	
(8) ROLLIE SCHLEPP VICE-PRESIDENT	1.00	x						0	o	
(9) ALAN MERRILL	1.00	-	<u> </u>	_		1 1		<u>~</u>		
PRESIDENT	40.00			x	1			38,074	0	
(10)										
(11)					-			<del></del>		
(12)				_	<del> -</del>			· · · · · · · · · · · · · · · · · · ·		
(13)										
(14)		-			$\vdash$			<del> </del>		
(15)		<del>                                     </del>				1-1				
(16)		-			$\vdash$					

Β.	1	n	1	3	3	4	91	n

Par	t VII Section A. Officers	, Directors, Trus	stees	s, Ke	y Er	nplo	yee	s, ar	nd Highest Compensated E	mployees (continued)				
	(A) Name and Title	(B) Average	Posi	tion (		C) k all t	that a	pply)	(D) Reporable	(E) Reportable	E:	(F) stimate	ed	
		hours per week (describe hours for related organizations in Schedule O)	individual trustee or director		Officer	Key employee	Highest compensated employee		compensation froin the organization (W-2/1093-MISC)	compensation from related organizations (W-2/1099-MISC)	com fr org and	nount other other om the anizat d relate anizati	ition e tion ted	
(17)											-			
(18)	-						-							
(19)			-											
(20)			-		_			_						
(21)		<u> </u>						-						
(22)			<u> </u>										· ·	
(23)					-	-						_		
(24)		<u> </u>	<u> </u>			-	-	 					<del></del>	
(25)			 				$\vdash$	<u> </u>						
(26)							-	-						
(27)		1	-		_		-	-			<u> </u>			
(28)			-	-	_		-	-	}					
	0.1.4.4.1	<u> </u>	<u> </u>	<u>L</u>	<u> </u>		<u></u>	Ļ	48,224					
1b c	Sub-total  Total from continuation she	ets to Part VII, S	ecti	on A				<b>&gt;</b>						
d	Total (add lines 1b and 1c)					<del>.</del>		<u> </u>	48,224	0400 000	<u> </u>			
2	Total number of individuals (ii reportable compensation from	-			tnos	se IIS	sted a	abov	/e) who received more than	\$100,000 in				
3	Did the organization list any f	-			bruck	00 1		mal	over as highout component	ad	ļ		Yes	No
_	employee on line 1a? If "Yes,	" complete Sche	dule	J fo	rsuc	h in	divid	ual			.	3	[	X
4	For any individual listed on lir organization and related orga													v
5	individual Did any person listed on line									ındıvıdual		4		X
Sec	for services rendered to the or tion B. Independent Contract		res,	con	piet	e 50	near	uie J	tor such person			5	i	X
1	Complete this table for your fi compensation from the organ		ensa	ated	ınde	pen	dent	cont	tractors that received more t	than \$100,000 of				
		(A) d business address							Description	(B) ton of services		Con	(C) rpensati	ion
		<del></del>						$\dagger$						
								+						
								_						
2	Total number of independent	contractors (incl	udin	g bu	t not	limi	ted to	o the	ose listed above) who					
DAA	received more than \$100,000	in compensatio	n fro	m th	e org	aniz	zatioi	n 🕨		0		<u></u>	000	······
												Form	990	(2010)

<u>re</u>	rt VI	III Statement of Reve	ilue_		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
राध	1a	Federated campaigns	1a					
	ь	Membership dues	1b	74,21	6	1		
S, G	С	Fundraising events	1c			I	,	
gift	ď	Related organizations	1d					
S,E	е	Government grants (contributions)	1e			I		
Program Service Revenue Contributions, gifts, grants	f	All other contributions, gifts, grants, and similar amounts not included above	1f	166,00	5			
E S	g	Noncash contributions included in lines 1a	-1f S	<b>5</b>				
<u>ة</u> ت	h	Total. Add lines 1a-1f		<b>&gt;</b>	240,221			
e e				Busn. Cod		I		
ye.	2a	PROGRAM SERVICE REV	ENUE	90009	9 31,930	31,930		
æ	b							
اخج	c							
Sei	d							
ram	е			<u> </u>				
5 E	f	All other program service reve	enue	<u> </u>				
<u>a</u>	<u>y</u> .	Total. Add lines 2a-2f			31,930	4.4.4.4.4	· · · · · · · · · · · · · · · · · · ·	
	3	Investment income (including	dividen	ids, interest,	400 001			400 001
		and other similar amounts)			490,091			490,091
		Income from investment of tax	x-exem	pt bond proceeds				
	5	Royalties	· · · · · ·	(A) Passanal	-			
	•	(i) Real		(II) Personal	-		l	
		Gross Rents				1		
		Less rental exps			-		į	
		Rental inc or (loss)  Net rental income or (loss)	!		<del>-</del>	Ī	ĺ	
		Gross amount from (i) Securitie	9	(ii) Other				
		sales of assets	,611	60	<u></u>	٠		
	h	other than inventory 813 Less cost or other	, 011		<del>-</del>			
			, 457	ı				
	С		,846	60	ō			
			<del></del>	<b>&gt;</b>	-4,246	-4,246	•	
Φ		Gross income from fundralsing eve	ents					
Š		(not including \$						
Other Revenu		of contributions reported on line 10	;)					
<u>بر</u>		See Part IV, line 18	а		_			
₹		Less direct expenses	ь					
U		Net income or (loss) from fund		events		4		·····
	9a	Gross income from gaming activiti	es				I	
		See Part IV, line 19	a	· · · · · · · · · · · · · · · · · ·	-{	,	1	
		Less direct expenses	p					
		Net income or (loss) from gar	- 1	tivities	<u> </u>			•••••••••••••••••••••••••••••••••••••••
	10a	Gross sales of inventory, less			į.			
	١.	returns and allowances	a .		-			
	1	Less cost of goods sold	, b				1	
	᠆᠆	Net income or (loss) from sale					, ,	
	44	Miscellaneous Revenu		Busn. Cod	<del>-</del> ↑			·
	11a			52429	<del></del>		71,824	<del></del>
	b	MIDWEST AGENCY LLC I		52429			63,836	
	C	CAMP FACILITY RENTAL	INCO	ME	31,384			31,384
	d	All other revenue	•	<u> </u>	168.000			
	e	Total Add lines 11a-11d		<b>.</b>	167,044	<del></del>		
_	12	Total revenue. See instruction	ns.	<u> </u>	925,040	27,684	135,660	521,475

Form 990 (2010) Part IX

**Statement of Functional Expenses** 

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service exper ses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and		<del></del>		
	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	U.S. See Part IV, lines 15 and 16			<u></u>	
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	38,074		ļ	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	208,200			
8	Pension plan contributions (include section 401(k)	10 450			
	and section 403(b) employer contributions)	10,453			
9	Other employee benefits	22,072			
10	Payroll taxes	26,873		<u> </u>	
11	Fees for services (non-employees)				
a	Management	3,912			
b	Legal	25,262			
_	Accounting	25,262			
d	Lobbying  Breforenal fundrations converse See Bort IV line 17	· · · · · · · · · · · · · · · · · · ·		<u> </u>	<del> </del>
•	Professional fundraising services. See Part IV, line 17 Investment management fees	21,731	<del></del>	<u> </u>	
' ~	Other	5,610		<u> </u>	<del>                                     </del>
g 12	Advertising and promotion	53,769			1
13	Office expenses	23,858			
14	Information technology	3,202	* :		
15	Royalties		. ,, . , , ,		
16	Occupancy	41,911			
17	Travel	33,800			
18	Payments of travel or entertainment expenses	<b>'</b>			
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	42,565			
20	Interest				
21	Payments to affiliates	10,865			
22	Depreciation, depletion, and amortization	16,249			
23	Insurance	16,432			
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24f. If				
	line 24f amount exceeds 10% of line 25, column				
	(A) amount, list line 24f expenses on Schedule O.)				
а	EDUCATIONAL & SPECIAL PRO	58,539			
b	OTHER	28,771			
C	MFU NEWS	20,817			
đ	LEGISLATIVE & FLY IN	19,513			
е	MEMBER RECRUITMENT	13,666			
f	All other expenses	45,161	<del></del>		
25	Total functional expenses. Add lines 1 through 24f	791,305	0	0	0
26	Joint costs. Check here ▶ if following				
	SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column				
	(B) joint costs from a combined educational			1	
D44	campaign and fundraising solicitation				<u> </u>
DAA					Form <b>990</b> (2010)

Par	<u> </u>	Balance Sheet			(A)	Ĭ	(B)
					Beginning of year		End of year
Τ.	1	Cash—non-interest bearing			377,705	1	381,011
;	2	Savings and temporary cash investments				2	
_ I .		Pledges and grants receivable, net				3	
	4	Accounts receivable, net			67,519	4	170,882
	5	Receivables from current and former officers, directors,	trustees, key				
		employees, and highest compensated employees Com					
		Schedule L				5	
- 1 ,	6	Receivables from other disqualified persons (as defined	under section				
ļ		4958(f)(1)), persons described in section 4958(c)(3)(B),					
		employers and sponsoring organizations of section 501					
		employees' beneficiary organizations (see instructions)				6	
<u>ي</u>	7	Notes and loans receivable, net				7	
ι ο	8	Inventories for sale or use			988	8	2,906
۱ 🔻	9	Prepaid expenses and deferred charges			345,467	9	283,201
1	0a	Land, buildings, and equipment cost or					
		other basis Complete Part VI of Schedule D	10a	368,858	3	:	
	b	Less accumulated depreciation	10b	263,712		10c	105,146
1	1	Investments—publicly traded securities	<u> </u>		2,258,302	11	2,515,070
	2	Investments—other securities See Part IV, line 11			276,279	12	271,865
- 1	3	Investments—program-related See Part IV, line 11				13	
1	4	Intangible assets				14	
₁	15	Other assets See Part IV, line 11			850	15	750
1	6	Total assets. Add lines 1 through 15 (must equal line 3	4)		3,410,184	16	3,730,831
1	7	Accounts payable and accrued expenses			81,928	17	197,961
1	18	Grants payable				18	
1	9	Deferred revenue				19	
2	20	Tax-exempt bond liabilities				20	
တ္က 2	21	Escrow or custodial account liability Complete Part IV	of Schedule D			21	
Liabilities	22	Payables to current and former officers, directors, truste	ees, key				
اچ		employees, highest compensated employees, and disq	ualified persons				
ا ت		Complete Part II of Schedule L				22	·
2	23	Secured mortgages and notes payable to unrelated thir	d parties		<b></b>	23	
2	24	Unsecured notes and loans payable to unrelated third p	parties			24	
2	25	Other liabilities Complete Part X of Schedule D				25	
$\overline{}$	26	Total liabilities. Add lines 17 through 25			81,928	26	197,961
S		Organizations that follow SFAS 117, check here ▶	X and complete	9			
Ē		lines 27 through 29, and lines 33 and 34.			2 225 262		2 500 200
음	27	Unrestricted net assets			3,305,369		3,509,392
<u>m</u>   2	28	Temporarily restricted net assets			12,887	28	13,478
<u>≅</u>  2	29	Permanently restricted net assets			10,000	29	10,000
<u> </u>		Organizations that do not follow SFAS 117, check he	ere 🕨 💹 and				
٥ ا		complete lines 30 through 34.				<b> </b>	
ts 3	30	Capital stock or trust principal, or current funds				30	
SS	31	Paid-in or capital surplus, or land, building, or equipmen				31	
¥ اع	32	Retained earnings, endowment, accumulated income,	or other funds		0 000 075	32	0 P00 0=0
	33	Total net assets or fund balances			3,328,256		3,532,870
<b>~</b> ]:	34	Total liabilities and net assets/fund balances			3,410,184	34	3,730,831

Form **990** (2010)

orm	990 (2010) FARMERS EDUCATIONAL & COOPERATIVE 81-0133490			Pag	e 12
	त XI Reconciliation of Net Assets				
••	Check if Schedule O contains a response to any question in this Part XI				$\prod$
1	Total revenue (must equal Part VIII, column (A), line 12)	1	92	25,0	040
2	Total expenses (must equal Part IX, column (A), line 25)	2	79	91,:	<u> 305</u>
3	Revenue less expenses. Subtract line 2 from line 1	3	13	33,	<u>735</u>
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	3,32		
5	Other changes in net assets or fund balances (explain in Schedule O)	5_	•	70,1	<b>379</b>
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33,				
	column (B))	6	3,53	32,1	<u> 370</u>
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990 Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				
	Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		<u>X</u>
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
C	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were				
	issued on a separate basis, consolidated basis, or both				
	X Separate basis Consolidated basis Both consolidated and separate basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in			:	
	the Single Audit Act and OMB Circular A-133?		3a		<u> </u>
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	_	3b		
			Form	1 990	(2010)

### SCHEDULE C (Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

OMB No 1545-0047

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

See separate instructions.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations. Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below. Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B. Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then

• Section 501(c)(4), (5), or (6) organizations Complete Part III

Nar	ne of organization FARMERS EDUCATIONAL UNION OF AMERICA, MO			Employer identifie 81-01334	
Day	t I-A Complete if the organization is exem		or is a section		
1	Provide a description of the organization's direct and indire			. Ozr Organizatio	
2	Political expenditures	set political campaign activities	ant Git iv	<b>▶</b> \$	
3	Volunteer hours			· · ·	
•	Volumed Hours			<del>-</del> -	
Pai	t I-B Complete if the organization is exen	npt under section 501(c)	(3).		
1	Enter the amount of any excise tax incurred by the organiz	ation under section 4955		▶ s	
2	Enter the amount of any excise tax incurred by organization	n managers under section 495	5	<b>▶</b> \$ _	
3	If the organization incurred a section 4955 tax, did it file Fo	orm 4720 for this year?	• •		Yes No
4a	Was a correction made?				Yes No
_	If "Yes," describe in Part IV			<del></del>	
Pai	t I-C Complete if the organization is exen	<del></del>	<del></del>	on 501(c)(3).	
1	Enter the amount directly expended by the filing organization	ion for section 527 exempt func	tion	_	
	activities			. ▶\$	
2	Enter the amount of the filing organization's funds contribu	ited to other organizations for s	ection		
	527 exempt function activities			<b>▶</b> \$	- <b>-</b>
3	Total exempt function expenditures Add lines 1 and 2 En	ter here and on Form 1120-F'O	L-,		
	line 17b	_		<b>▶</b> \$	
4	Did the filing organization file Form 1120-POL for this year				Yes No
5	Enter the names, addresses and employer identification n			<del>-</del>	
	organization made payments. For each organization listed	•			
	the amount of political contributions received that were pro as a separate segregated fund or a political action commit	• •		•	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from	(e) Amount of political
	(a) Name	(b) Address	(6) 2114	filing organization's	contributions received and
		]		funds If none, enter -0-	promptly and directly
					delivered to a separate political organization If
					none, enter -0-
(1)		<u> </u>			
_					
(2)					
_					
(3)					
(4)					
		<u> </u>			
(5)					**********
(6)					
		ļ			

Schedule C (Form 990 or 990-EZ) 2010 <b>F</b> 2	ARMERS EDUCA	ATIONAL & C	OOPERATI'	VE 81-0133	490 Page 2
Part II-A Complete if the organ					
section 501(h)).					
A Check ▶ ☐ if the filing organiz					
B Check ▶ ☐ if the filing organiz	ation checked box	A and "limited c	ontrol" provis	ions apply.	
	obbying Expendit			(a) Filing	(b) Affiliated
(The term "expenditures	" means amounts p	paid or incurred.)		organization's totals	group totals
1a Total lobbying expenditures to influence	public opinion (grass r	oots lobbying)	L		
b Total lobbying expenditures to influence	a legislative body (dire	ct lobbying)	L		
c Total lobbying expenditures (add lines 1	a and 1b)		<u> </u>		
d Other exempt purpose expenditures			L		
e Total exempt purpose expenditures (add	d lines 1c and 1d)				
f Lobbying nontaxable amount Enter the	amount from the follow	ing table in both	1		
columns					
If the amount on line 1e, column (a) or (b) is:	The lobbying nonta	exable amount is:			
Not over \$500,000	20% of the amount o	n line 1e			
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% c	of the excess over \$500,0	00		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% c	of the excess over \$1,000	,000,		
Over \$1,500,000 but not over \$17,000,000		the excess over \$1,500,0		1	
Over \$17,000,000	\$1,000,000				
g Grassroots nontaxable amount (enter 2	5% of line 1f)				
h Subtract line 1g from line 1a. If zero or I	•		ſ		
i Subtract line 1f from line 1c If zero or le	ess, enter -0-				
j if there is an amount other than zero on	either line 1h or line 1i	, did the organization	file Form 4720		
reporting section 4911 tax for this year?					☐Yes ☐ No
		D1- d Hadan	O4 504/	L-\	
(Camp arranimations 4)		ng Period Under			the fire
(Some organizations the					tue tive
columns b	elow. See the ins	tructions for line	es za through	21 on page 4.)	
Lo	bbying Expenditu	res During 4-Yea	ar Averaging	Period	
Colondar voor (or food) voor					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
		1	1	]	
2a Lobbying nontaxable amount					
b Lobbying ceiling amount					
(150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount		<del>                                     </del>	+		
(150% of line 2d, column (e))		<b>‡</b>	1		
1,00 to this 20, column (c))	<u> </u>		<del></del>		<del></del>
f Grassroots lobbying expenditures	1	1			

Schedule C (Form 990 or 990-EZ) 2010

Schedule C (Form 990 or 990-EZ) 2010 FARMERS EDUCATIONAL & COOPERATIVE 81-0133490 Page 3 Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)). (b) (a) Yes No **Amount** During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? If "Yes," describe in Part IV j Total Add lines 1c through 1s 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b if "Yes," enter the amount of any tax incurred under section 4912 c. If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section Part III-A 501(c)(6). Yes No X Were substantially all (90% or more) dues received nondeductible by members? X 2 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carryover lobbying and political expenditures from the prior year? Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a a Current year 2b b Carryover from last year c Total 2c Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 3 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4; Part I-C, line 5; and Part II-B, line 11. Also, complete this part for any additional information

#### SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

# Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990. Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047 Open to Public

Inspection

Employer identification number Name of the organization FARMERS EDUCATIONAL & COOPERATIVE 81-0133490 UNION OF AMERICA, MONTANA Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (b) Funds and other accounts (a) Dorior advised funds Total number at end of year Aggregate contributions to (during year) Aggregate grants from (during year) 4 Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grarit funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7 Part II Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Preservation of a certified historic structure Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Tax Year 2a a Total number of conservation easements 2b b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) 2c d Number of conservation easements included in (c) acquired after 8/17/06, and not on a 2đ historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the Number of states where property subject to conservation easement is located > Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Yes No violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) Yes No (i) and section 170(h)(4)(B)(ii)? In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items a Revenues included in Form 990, Part VIII, line 1 S b Assets included in Form 990, Part X

Sche	dule D (Form 990) 2010 FA			_			<u>81-0133</u>				Page 2
Pe	rt 即 Organizations I	<u>Maintaini</u>	ng Collections of A	Art, I	Historical Treas	sures, c	or Other Sir	nilar A	ssets	(continu	ed)
3	Using the organization's acquis collection items (check all that		ssion, and other records,	chec	k any of the following	ng that are	e a significant i	use of its			
а	Public exhibition		d 🗍 Lo	oan o	r exchange program	าร					
b	Scholarly research		<del>                                      </del>	ther	· change program						
c	Preservation for future gen	erations	- [] +								
4	Provide a description of the org		collections and explain t	how t	hey further the orga	nızation's	exempt purpo	se in Par	t		
	XIV	<b>,</b>			,, J.						
5	During the year, did the organi						ımılar				┌
D.	assets to be sold to raise funds  irt IV Escrow and Cu	s rather that	rrangements. Com	n or t	ne organization s co	otion or	vowarad "Ve	o" to E	orm 0	Yes	
Fé			ount on Form 990,			alion ar	iswered re	55 IU F	OIIII 9	90, Pari	
	Is the organization an agent, tr					er accete	not	<del></del>			
10	included on Form 990, Part X?		odian of other intermedia	ily ioi	Contributions of oth	iei assets	HOU			Yes	No
	If "Yes," explain the arrangeme		'IV and complete the fello	>\400	table		•				
U	in res, explain the arrangeme	in in Fail A	iv and complete the folic	Jwing	table			[]		Amount	
С	Beginning balance							1c		7 1111 0 0 111	
بر د	Additions during the year							1d			
	Distributions during the year							1e			
f	Ending balance							11			
2a	Did the organization include ar	amount or	Form 990 Part X line 2	17				سنا		Yes	No
	If "Yes," explain the arrangement			• • •							
			nplete if organizatio	n ar	nswered "Yes" t	o Form	990, Part I	V. line	10.		
			(a) Current year	T	(b) Prior year			l) Three ye		(e) Four y	ears back
1a	Beginning of year balance		96,26	7	74,543		80,023				
þ	Contributions		37	5	3,766		9,000				
С	Net investment earnings, gains	s, and						***************************************	***************************************		**************
	losses		6,53	2	19,239		-12,683			Ė	
d	Grants or scholarships							***************		<del></del>	
е	Other expenditures for facilities	s and									
	programs		2,52	1	1,281		1,797			<u> </u>	
f	Administrative expenses										
g	End of year balance		100,65	3	96,267		74,543			Ĺ	
2	Provide the estimated percent										
	Board designated or quasi-end										
b	Permanent endowment	9.90 9	6								
Ç	Term endowment ► 13.	10									
За	Are there endowment funds no	ot in the pos	session of the organization	on th	at are held and adm	ıınıstered	for the			_	
	organization by										es No
	(i) unrelated organizations		•			•	• •		•	3a(i)	X
L	(ii) related organizations	al		<b>.</b>	- d- d D0					3a(II)	X_
	If Yes to 3a(ii), are the related									36	
	Deshi be in Port XIV the intend										
	Art Vi Latiu, Buildings		uiprnent. See Forn				(-) (	lasa d	<del></del>	<del></del>	<del>-</del>
	A 45 7 St C investmen	1,	(a) Cost or Ciner ba	02.2	(a) Cost or orner (other)	Dasis	(c) Accumu depreciai			(a)	e.c
12	Land		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,139	22p. 23/01			<del></del> ,	2,139
	Buildings				<del></del>	, <u></u>	··		+		-,139
	Leasehold improvements		·		<del> </del>	<del>}</del>	<del></del>		+		
d	Equipment				366	,719	26	3,71	<del>-  </del>	10	3,007
	Other		•		1 3,00	··	20	<u> </u>	+		3,007
	I. Add lines 1a through 1e. (Colu	ımn (d) mu	st equal Form 990. Port Y	( 001	umn (R) line 10(c) )		<del></del>		_	10	E 1/6
		(0) 11103	A Squar Tolli 990, Fall A	·, col	onni (5), mie 10(6) )		· <del></del> -			10:	5,146

Schedule D (Form 990) 2010

<u>Schedule</u>	D (Form 990) 2010 FARMERS EDUCATIONAL &	COOPERATIVE	81-0133490	Page <u>3</u>
. Part V		, Part X, line 12.		
	(a) Description of security or category	(b) Book value	(c) Method of	
	(including name of security)		Cost or end-of-yea	r market value
(1) Finan	ncial derivatives			<del></del>
	ely-held equity interests	245 127	MADKEM	··
(3) Other		245,137	MARKET	
(A)	STOCK IN COOPERATIVES	21,728		<del></del>
(B)	FARMERS UNION ENTERPRISES-COMMON STK	5,000	COST	····
(C)				· · · · · · · · · · · · · · · · · · ·
(D)				<del></del>
(E)				<del></del>
(F)				<del></del>
(G)				
(H)	•			
(I)	olumn (b) must equal Form 990, Part X, col (B) line 12.)	271,865		,
Part \				
1 (21)	(a) Description of investment type	(b) Book value	(c) Method of	valuation
	(-)	, ,	Cost or end-of-year	r market value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
	column (b) must equal Form 990, Part X, coi. (B) line 13.)			
Part	<u> </u>	<del></del>	<del></del>	(b) Book value
	(a) Description			(b) Book Value
(1)				
(2)		<del></del>		
(3)		<del></del>		
(5)				
(6)				
(7)			-	
(8)				
(9)				
(10)				
Total. (C	Column (b) must equal Form 990, Part X, col. (B) line 15.)		<b></b>	· · · · · · · · · · · · · · · · · · ·
Part	X Other Liabilities. See Form 990, Part X, line 2	5.	·	
1.	(a) Description of liability	(b) Amount		
	ederal income taxes	· · · · · · · · · · · · · · · · · · ·		
(2)				
_(3)				
(4)		<u> </u>		
(5)				
(6)				
(7)				
(8)		ļ <u>.</u>	-	
(9)			1	
(10)			-	
(11)				
	Column (b) must equal Form 990, Part X, col. (B) line 25 )	L	<u> </u>	······
	48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to	o the organization's financi	al statements that reports the	•
organiza	ation's liability for uncertain tax positions under FIN 48 (ASC 740)			

DAA

Sche	dule D (Form 990) 2010 FARMERS EDUCATIONAL & COOPERATIVE 81-0133490		Page 4
Pa	rt XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statement	nts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	925,040
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	791,305
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	133,735
4	Net unrealized gains (losses) on investments	4	122,368
5	Donated services and use of facilities	5	<del></del>
6	Investment expenses	6	
7	Prior period adjustments	7	E1 400
8	Other (Describe in Part XIV )	8	-51, <u>489</u> 70,879
9	Total adjustments (net) Add lines 4 through 8	9	204,614
10	Excess of (denicit) for the year per dualited lintariolal statements. Combine linted a and a	10	204,614
	Reconciliation of Revenue per Audited Financial Statements With Revenue per Retu	4	995,919
1	Total revenue, gains, and other support per audited financial statements		333,313
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12  Net unrealized gains on investments  2a 122, 368		
a			
b			
c d	Recoveries of prior year grants Other (Describe in Part XIV)  2d -51,489		
e		2e	70,879
3	Subtract line 2e from line 1	3	925,040
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990 Part VIII, line 7b		
b	Other (Describe in Part XIV )	- 1	
С		4c	
5	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	925,040
Pa	art XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Re	eturn	)
1	Total expenses and losses per audited financial statements	1	791,305
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
а	Donated services and use of facilities 2a	1	
b	Prior year adjustments 2b	1	
C	Other losses 2c		
d	Other (Describe in Part XIV )	İ	
е	Add lines 2a through 2d .	2е	701 005
3	Subtract line 2e from line 1	3	791,305
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b		
b	Other (Describe in Part XIV )	. 1	
		4c	701 305
	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	791,305
	art XIV Supplemental Information  Iplete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4; Part IV, lines 1b and	2h	
	V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to pi		
	additional information	OVIGE	
•	ART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS		
E	NDOWMENT FUNDS ARE USED TO PROVIDE COLLEGE SCHOLARSHIPS AND	TO	REWARD
С	OOPERATIVE MANAGERS FOR THEIR SERVICE.		
			•
P	ART XI, LINE 8 - RECONCILIATION OF CHANGES - OTHER		
	ENSION INCOME \$		-21,941
P	ENSION RELATED CHANGES OTHER THAN NET PERIODIC COST \$		-30,139

Schedule D (Form 990) 2010 FARMERS EDUCATIONAL & COOPERATIVE 81-013	3490	Page 5
Part XIV Supplemental Information (continued)		·
NET ASSETS RELEASED FROM RESTRICTIONS	\$	591
PART XII, LINE 2D - REVENUE AMOUNTS INCLUDED IN FINANCIALS	s - o:	THER
PENSION INCOME	\$	-21,941
PENSION RELATED CHANGES OTHER THAN NET PERIODIC COST	\$ .	-30,139
NET ASSETS RELEASED FROM RESTRICTIONS	\$	591

#### SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010 Open to Public Inspection

OMB No 1545-0047

Name of the organization

FARMERS EDUCATIONAL & COOPERATIVE UNION OF AMERICA, MONTANA

Employer identification number 81-0133490

FORM 990, PART VI, LINE 6 - CLASSES OF MEMBERS OR STOCKHOLDERS MEMBERS

FORM 990, PART VI, LINE 7A - ELECTION OF MEMBERS AND THEIR RIGHTS
YES

FORM 990, PART VI, LINE 7B - DECISIONS SUBJECT TO APPROVAL OF MEMBERS
YES

FORM 990, PART VI, LINE 10B - POLICIES AND PROCEDURES GOVERNING CHAPTERS
YES

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990
PRESIDENT REVIEWS THE TAX RETURNS PRIOR TO HIS SIGNATURE FOR FILING

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY
THE COMPANY ANNUALLY REVIEWS CONFLICT OF INTEREST POLICY FOR EACH
DIRECTOR AND KEY EMPLOYEE.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

THE COMPENSATION IS SET ANNUALLY BY THE ORGANIZATION'S EXECUTIVE COMMITTEE

FOR THE PRESIDENT AND ALL EMPLOYEES BASED UPON COMPARABLE SALARIES FROM

OTHER STATEWIDE FARMERS UNION ORGANIZATIONS ADJUSTED DEPENDING UPON

BUGETARY CONSTRAINTS.

Name of the organization

FARMERS EDUCATIONAL & COOPERATIVE

Employer identification number

81-0133490

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS

YES

SAME AS ABOVE

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION NO DOCUMENTS AVAILABLE TO THE PUBLIC.

OMB No 1545-0047

Related Organizations and Unrelated Partnerships

SCHEDULE R (Form 990)

(Form 990)	6	► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.	ation answered "Yes	" to Form 990, Part	IV, line 33, 34, 35	, 36, or 37.		2010	
Department of the Treasury Internal Revenue Service	the Treasury	▶ Attach to	Attach to Form 990.	▶ See separate instructions.	tructions.			Open to Public Inspection	3 L
Name of the organization	nganization	FARMERS EDUCATIONAL & COOPERATIVE UNION OF AMERICA, MONTANA					Employer identific 81-0133490	Employer identification number 81-0133490	Je
Part I	Identific	Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)	organization ans	swered "Yes" to	Form 990, Pa	art IV, line 33.)			
) }	  -  -	(a) Name, address, and ElN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Total income	(e) End-of-year assets	(f) Direct controlling entity	
E									
(2)									
(3)									
(4)									
(5)									
Part II	Identific one or n	Identification of Related Tax-Exempt Organizations (	(Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had the tax year.)	organization ans	wered "Yes"	to Form 990, Ps	art IV, line 34 bec	sause it had	
	Nar	(a) Name, address, and ElN of related organization	(b) Pnmary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	중취	13) con- y? No
(1) COOP P.O.	COOPERATIVE E P.O. BOX 2447 GREAT FALLS	EDUCATION CORPORATION 91-2190130 MT 59403	SUPPORTING	ΤM	501C3	118	N/A		×
(2)						,			
(3)									
.   3	•								Ì
Đ.									
(9)									;
For Paperwo	ork Reduction	For Paperwork Reduction Act Notice, see the instructions for Form 990.					Sched	Schedule R (Form 990) 2010	2010

Page 2 81-0133490 Schedule R (Form 990) 2010 FARMERS EDUCATIONAL & COOPERATIVE

Schedule R (Form 990) 2010 100.00000 Percentage ownership 3 Percentage ownership Ξ Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) General or managing Yes No partner? Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) S amount in box 20 of (i) Code V—UBI end-of-year assets Schedule K-1 (Form 1065) Share of 6 (h) Dispro-portionate Yes No alloc 7 Snare of total เกฒาเษ (g) Share of end-of-year assets (C com, S com, Type of entity (r) Share of total income or trust) O Direct controlling (e)
Predominant
income (related,
unrelated,
unrelated,
excluded from
tax under
sections
512-514) (d) Direct controlling Legal domicile foreign country) (state or Ħ (c) Fegal (state or foreign country) tomicile Primary activity INACTIVE Primary activity (1)MONTANA FARMERS UNION SERVICE CORP MT 59403 Name, address, and EIN of related organization Name, address, and EIN of related organization P.O. BOX 2447 GREAT FALLS 81-0296077 Part III Part IV \ A lΞ 3 8 2 3 <u>ල</u> ₹

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Yes

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81-0133490 Schedule R (Form 990) 2010 FARMERS EDUCATIONAL & COOPERATIVE Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990. Part IV, line 34, 35, 35a, or 36.) Part V

	١	Ę	
			1000 to to to to 1000
t at t		Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	1 During an application of the form of the following the f
		ž	•

- During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity
  - Gift, grant, or capital contribution to other organization(s)
    - Gift, grant, or capital contribution from other organization(s)
- d Loans or loan guarantees to or for other organization(s)
- - e Loans or loan guarantees by other organization(s)
- Sale of assets to other organization(s)
- Purchase of assets from other organization(s)
- h Exchange of assets
- I Lease of facilities, equipment, or other assets to other organization(s)
- i Lease of facilities, equipment, or other assets from other organization(s)
- k Performance of services or membership or fundraising solicitations for other organization(s)
- Performance of services or membership or fundraising solicitations by other organization(s)
  - m Sharing of facilities, equipment, mailing lists, or other assets
    - Sharing of paid employees
- Reimbursement paid to other organization for expenses
- Reimbursement paid by other organization for expenses
- q Other transfer of cash or property to other organization(s)
- r Other transfer of cash or property from other organization(s)

tion thresholds	(d) Method of determining amount involved		
elationships and transac	(c) Amount involved		
ine, including covered re	(b) Transaction type (a-r)		
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	(a) Name of other organization	(1)	

!			
(1)	(2)	(3)	

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81-0133490 Schedule R (Form 990) 2010 FARMERS EDUCATIONAL & COOPERATIVE

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Pnmary activity	(c) Legal domicile	(d) Are all partners		(f) Disproportionate		(h) General or
			section 501(c)(3) organizations?	end-of-year assets	allocations?	amount in box 20 of Schedule K-1 (Form 1065)	managing partner?
			Yes No		Yes No		Yes No
:		,					
·							
:							

Schedule R (Form 990) 2010