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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

| <u>A</u> F | or the | 2010 calendar year, or tax year beginning APR 1, 2010 and er | nding <u>M</u> | AR 31, 2011 | | | | | | | | | | |
|-------------------------|---|--|--------------------------|--|-------------------------------|--|--|--|--|--|--|--|--|--|
| В | Check if applicable | C Name of organization | | D Employer identific | ation number | | | | | | | | | |
| | Addres | UNITED WAY OF NE MINNESOTA | | | | | | | | | | | | |
| | Name change | Doing Business As | | 41-0 | 908454 | | | | | | | | | |
| | Initial | | oom/suite | E Telephone number | | | | | | | | | | |
| | Termin | | | 1 · | 254-3329 | | | | | | | | | |
| | Ameno | · · · · · · · · · · · · · · · · · · · | | G Gross receipts \$ | 1,459,599. | | | | | | | | | |
| 〒 | Application | | | H(a) Is this a group re | | | | | | | | | | |
| | pendin | | for affiliates? Yes X No | | | | | | | | | | | |
| | | SAME AS C ABOVE | | H(b) Are all affiliates included? Yes No | | | | | | | | | | |
| T - | Tax-exe | empt status: X 501(c)(3) | 527 | | list. (see instructions) | | | | | | | | | |
| | | e: ► WWW.UNITEDWAYNEMN.ORG | | H(c) Group exemption | • | | | | | | | | | |
| | | organization: X Corporation Trust Association Other | L Year | | State of legal domicile: MN | | | | | | | | | |
| _ | art I | Summary | , | | | | | | | | | | | |
| | ····· | | ISSIO | N IS TO UNI | TE AND | | | | | | | | | |
| Activities & Governance | 1 Briefly describe the organization's mission or most significant activities: OUR MISSION IS TO UNITE AND FOCUS OUR COMMUNITIES IN CREATING MEASURABLE RESULTS TO IMPROVE | | | | | | | | | | | | | |
| ja Ja | 2 Check this box ▶ ☐ If the organization discontinued its operations or disposed of more than 25% of its net assets. | | | | | | | | | | | | | |
| Š | 1 | Number of voting members of the governing body (Part VI, line 1a) | | 3 | 30 | | | | | | | | | |
| Ğ | 1 | Number of independent voting members of the governing body (Part VI, line 1b) | | 4 | 30 | | | | | | | | | |
| ජ ර් | 1 | Total number of individuals employed in calendar year 2010 (Part V, line 2a) | | 5 | 4 | | | | | | | | | |
| ite | | Total number of volunteers (estimate if necessary) | | 6 | 500 | | | | | | | | | |
| Ė | | Total unrelated business revenue from Part VIII, column/(C); line_12 | | 7a | 0. | | | | | | | | | |
| ď | | Net unrelated business taxable income from Form 990.1, line 342 5.00 1 | _ | 7b | 0. | | | | | | | | | |
| | <u> </u> | | 7 | Prior Year | Current Year | | | | | | | | | |
| Revenue | 8 | Contributions and grants (Part VIII, line 1h) | | 1,129,819. | 1,443,201. | | | | | | | | | |
| | 9 | | 181 | 0. | 0. | | | | | | | | | |
| ě | 10 | Program service revenue (Part VIII, line 2g) Time Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII, column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII) Column (A), lines 3, 4, and 76) Compared to the service revenue (Part VIII) Column (A), lines 3, 4, and 4, and 5, 4, an | 19 | 15,637. | 15,975. | | | | | | | | | |
| ď | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 10e A | IRS-OS(| 8,315. | <19,657. | | | | | | | | | |
| | 1 | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line [2] | ~~/ - | 1,153,771. | 1,439,519. | | | | | | | | | |
| 0 | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 781,207. | 1,018,051. | | | | | | | | | |
| Š | 4 | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. | | | | | | | | | |
| 2 | 2) | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 182,076. | 192,520. | | | | | | | | | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. | | | | | | | | | |
| 1 | b | Total fundraising expenses (Part IX, column (D), line 25) 41,88 | 5. | | | | | | | | | | | |
| , Wi | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) | | 136,859. | 79,863. | | | | | | | | | |
| N | 1 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | • | 1,100,142. | 1,290,434. | | | | | | | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 53,629. | 149,085. | | | | | | | | | |
| 200 | 3 | | Ве | ginning of Current Year | End of Year | | | | | | | | | |
| Assets or Balances | 20 | Total assets (Part X, line 16) | | 2,283,575. | 2,783,364. | | | | | | | | | |
| - 20° | 21 | Total liabilities (Part X, line 26) | | 0. | 907,665. | | | | | | | | | |
| Net | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 2,283,575. | 1,875,699. | | | | | | | | | |
| | art II | Signature Block | · | | | | | | | | | | | |
| Uni | der pena | ilties of perjury, I declare that I have examined this return, including accompanying schedules | and statem | ents, and to the best of m | y knowledge and belief, it is | | | | | | | | | |
| | | ct, and complete poclaration of preparer (other than officer) is based on all information of whic | | | , | | | | | | | | | |
| | | Mulley / allarine | | 1//0// | ム | | | | | | | | | |
| Sig | n | Signature of officer | | × Date | | | | | | | | | | |
| He | - | SHELLEY VALENTINI, EXECUTIVE DIRECTOR | | · | | | | | | | | | | |
| | | Type or print name and title | | | | | | | | | | | | |
| | | Print/Type preparer's name Preparer's signature | [] | Date, Check | PTIN | | | | | | | | | |
| Pai | id | MARY BETH SANTORI May Buch b | ntori | 1/10/12 self-employe | ed | | | | | | | | | |
| | eparer | Firm's name MCGLADREY & PULLEN, LLP | | Firm's EIN | <u> </u> | | | | | | | | | |
| | e Only | Firm's address 700 MISSABE BUILDING | | | | | | | | | | | | |
| | • | DULUTH, MN 55802 | | Phone no. (| 218)727-8253 | | | | | | | | | |
| Ma | ay the I | RS discuss this return with the preparer shown above? (see instructions) | | 11.110.101 | X Yes No | | | | | | | | | |
| _ | 032001 02-22-11 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2010) | | | | | | | | | | | | | |
| | | SEE SCHEDULE O FOR ORGANIZATION MISSION ST | | ENT CONTINUA | , , | | | | | | | | | |
| | ~ | | | | 9-17 | | | | | | | | | |
| | | | | | | | | | | | | | | |

Form **990** (2010)

Form 990 (2010) UNITED WAY OF NE MINNESOTA
Part IV Checklist of Required Schedules

| | • | | Yes | _NO_ |
|-----|--|------|-----|----------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | _2_ | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | <u> </u> |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | 32 |
| _ | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | <u> </u> |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | _ | | v |
| • | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5_ | | <u> </u> |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | _ | | x |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | 6 | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | • | | |
| | Schedule D, Part III | 8 | | x |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide | | | |
| | credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | х |
| 10 | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? | | | |
| | If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | 44- | | . |
| А | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | 11c | | X |
| u | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | х | |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | ,,,, | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI, XII, and XIII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | ļ | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | ļ | X |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | 1 | |
| 4- | and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV | 14b | - | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 4.5 | | x |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | 15 | | |
| 10 | located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 16 | | x |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 10 | | 1 |
| •• | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | x | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that | Ì | | |
| | operate one or more hospitals must attach audited financial statements (see instructions) | 20b | | |
| | | Form | 990 | (2010) |

Form 990 (2010) UNITED WAY OF NE MINNESOTA

Part IV Checklist of Required Schedules (continued)

| | • | | Yes | No |
|-----|--|-------|---------|-------------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the | | | |
| | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | X | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | | | |
| | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J . | 23 | | <u>X</u> |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K If "No", go to line 25 | 24a | | <u>X</u> |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | <u></u> |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | ' | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | <u>X</u> |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | | | |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete | | | |
| | Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| a | , | 28a | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | X |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | . , |
| ~ | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | 7 | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | X | - |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | | | |
| 31 | | 30 | l | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | x |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 31 | | |
| J. | Schedule N, Part II | 32 | | x |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | - C-2 | | |
| | sections 301 7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | х |
| 34 | Was the organization related to any tax-exempt or taxable entity? | | | |
| | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | x |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 35 | _ | X |
| | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of | | | |
| | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | X_ |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | Х | |
| | | Form | 990 | (2010) |

41-0908454

Form 990 (2010) UNITED WAY OF NE MINNESOTA

Part V Statements Regarding Other IRS Filings and Tax Compliance

| | Check if Schedule O contains a response to any question in this Part V | | | | |
|--------|--|------------------------------|------------|--|-----------|
| | | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096 Enter 0 if not applicable | <u>1a</u> 0 | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and re | portable gaming | | | |
| | (gambling) winnings to prize winners? | • . | 1c | | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a 4 | | | |
| þ | If at least one is reported on line 2a, did the organization file all required federal employment tax return | ns? | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions | s) | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | 3a | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | uthority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial a | ccount)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country. ▶ | | | | |
| | See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A | accounts. | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction | ction? | 5b | | Х |
| С | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | e organization solicit | | | |
| | any contributions that were not tax deductible? | | 6a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribute | ons or gifts | | | 1 |
| | were not tax deductible? | • | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vices provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | as required | | | l |
| | to file Form 8282? | 1 | 7c | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | _ | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c | - | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr | | 7f | - | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | | 7 <u>g</u> | _ | - |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Discrepanding organization being expensively being expensive being expensive being expensive being expensive being expensiv | | _ | | |
| ^ | organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at | any time during the year? | 8 | | - |
| 9 | Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? | | 00 | | |
| a b | Did the organization make a distribution to a donor, donor advisor, or related person? | | 9a 9b | - | |
| 10 | Section 501(c)(7) organizations. Enter: | | 90 | . | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | 1 | | |
| 11 | Section 501(c)(12) organizations. Enter. | 100 | İ | | |
| | Gross income from members or shareholders | 11a | | | ļ |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | | Ì |
| _ | amounts due or received from them.) | 11b | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | 12a | | ļ |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | . | 1 | , | |
| | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | |
| | organization is licensed to issue qualified health plans | 13b | | - | 1 |
| c | Enter the amount of reserves on hand | 13c | | | <u> </u> |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | | 14a | | Х |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedul | e O | 14b | | |
| | | | | 000 | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a. 8b. or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | to line oa, ob, or rob below, describe the circumstances, processes, or changes in Schedule O. See instructions. | | | |
|--------|--|------------|----------|-------------|
| | Check if Schedule O contains a response to any question in this Part VI | | | X |
| Sec. | tion A. Governing Body and Management | | | |
| | 5 to the contract of the contr | ما | Yes | No |
| _ | | 0 | | |
| ь | | <u>, U</u> | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | ا ۾ ا | | X |
| _ | officer, director, trustee, or key employee? | 2 | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | X |
| | of officers, directors or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 5 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Does the organization have members or stockholders? | 6 | | X |
| - | Does the organization have members of stockholders, or other persons who may elect one or more members of the | - | | |
| 14 | governing body? | 7a | | х |
| h | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | ,,, | | -23 |
| · | by the following: | | | |
| а | The governing body? | 8a | x | |
| | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | 00 | | - |
| • | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | х |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | <u> </u> | |
| | | | Yes | No |
| 10a | Does the organization have local chapters, branches, or affiliates? | 10a | | X |
| b | if "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with those of the organization? | 10b | | |
| 11a | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| b | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise | | | |
| | to conflicts? | 12b | X | |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | ın Schedule O how this is done | 12c | X | |
| 13 | Does the organization have a written whistleblower policy? | 13 | | X |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | X | |
| b | Other officers or key employees of the organization | 15b | <u> </u> | X |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | ļ | X |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's | | | |
| _ | exempt status with respect to such arrangements? | 16b | | |
| Sec | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed MN | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) availal | ble for | | |
| | public inspection. Indicate how you make these available. Check all that apply. | | | |
| | X Own website X Another's website X Upon request | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy | , and fina | ancial | |
| | statements available to the public. | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records of the organ | zation | _ | |
| | SHELLEY VALENTINI - 218-254-3329 | •• | | |
| | 229 WEST LAKE STREET, CHISHOLM, MN 55719 | | | |

| Form | 990 | (2010) | |
|------|-----|--------|--|
| | | | |

UNITED WAY OF NE MINNESOTA

41-0908454

Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | (C) | | | | | (D) | (E) | (F) | |
|-------------------------|--|---------------------------------|--------------|----------|------------|------------------------------|-----------|--|--|--|
| Name and Title | Average | Position (check all that apply) | | | Reportable | Reportable | Estimated | | | |
| | hours per week (describe hours for related organizations in Schedule O) | rustee or director | eck trustee | Officer | | Highest compensated employee | | compensation from the organization (W-2/1099-MISC) | compensation from related organizations (W-2/1099-MISC) | amount of other compensation from the organization and related organizations |
| LEANNE LITFIN | | | | | | | | | | |
| BOARD MEMBER | 1.00 | X | | | | | | 0. | 0. | 0. |
| SHERRY VALLEY | | i | | | | | | | | |
| BOARD MEMBER | 1.00 | X | ldash | | <u> </u> | ļ | | 0. | 0. | 0. |
| MARCIA CAMPBELL | | | | | Ì | | | | | |
| BOARD MEMBER | 1.00 | X | _ | | | ļ | | 0. | 0. | 0. |
| JOE LEONI | | l | | | | | | | | |
| BOARD MEMBER | 1.00 | X | ļ | - | | | | 0. | 0. | 0. |
| MARK BAKK | 1 00 | | | | İ | | | | _ | |
| TREASURER | 1.00 | X | | X | _ | - | _ | 0. | 0. | 0. |
| JENNIFER BECK | 1 00 | ١,, | i | | | | | | _ | |
| BOARD MEMBER | 1.00 | X | ⊢ | | ├ | | | 0. | 0. | 0. |
| LYNDA BOLF | 1.00 | | | x | | | | 0. | 0. | _ |
| SECRETARY | 1.00 | ^ | | ^ | | - | | 0. | 0. | 0. |
| MICHAEL GLISSMAN | 1.00 | v | | | | | İ | 0. | 0. | 0. |
| BOARD MEMBER | 1.00 | ^ | H | 1 | | | - | | <u></u> | <u> </u> |
| OJ BOTTOMS BOARD MEMBER | 1.00 | x | | | | | | 0. | 0. | 0. |
| ROB MARWICK | 1100 | | | t | | | | | | |
| BOARD MEMBER | 1.00 | x | | | | | | 0. | 0. | 0. |
| WALTER ROCKSTAD | | | | | | T | | 1 | | |
| BOARD MEMBER | 1.00 | X | 1 | | | ļ | | 0. | 0. | 0. |
| GALEN TWITE | | | | | | | | | | |
| BOARD MEMBER | 1.00 | x | | | | | | 0. | 0. | 0 . |
| JOHN UHAN | | | | | | | | | | |
| BOARD MEMBER | 1.00 | X | | | | <u> </u> | | 0. | 0. | 0 |
| MELISSA MARTINIE | | | | | | | | | | |
| BOARD MEMBER | 1.00 | X | _ | _ | <u> </u> | \perp | <u> </u> | 0. | 0. | 0 |
| JAMES VUKAD | | | | 1 | | | l | | | |
| BOARD MEMBER | 1.00 | X | 1_ | <u> </u> | <u> </u> | igspace | <u> </u> | 0. | 0. | 0 |
| JEFF WALTERS | | | | | | | | | | 1 |
| BOARD MEMBER | 1.00 | X | 1 | | - | ـــ | \vdash | 0. | 0. | 0 |
| SC COLEMAN | | | | | | | | _ | | _ |
| BOARD MEMBER | 1.00 | X | 1 | | | | <u> </u> | 0. | 0. | Form 990 (2010 |

| Form 990 (2010) UNITED WA | | | | | | | | | 41-090 | 3 4 54 | <u>Pa</u> | age 8 |
|--|-------------------|---------------------|-----------------------|----------|--------------|------------------------------|----------|---------------------------------|-------------------------|---------------|--|----------|
| Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) | | | | | | | | | | | | |
| · (A) | (B) | (C) Position | | | | | | (D) | (E) | _ | (F) | |
| Name and title | Average hours per | (cl | | | | ı арр | ly) | Reportable compensation | Reportable compensation | 1 | stimate mount | |
| | week | | | | Γ | T | <u> </u> | from | from related | | other | . |
| | (describe | irects | ļ | | | L | | the | organizations | | npensa | |
| | hours for related | trustee or director | ste | | | nsate | | organization (W-2/1099-MISC) | (W-2/1099-MISC) | 1 | from the ganızat | |
| | organizations | tsn t | 혈 | | oyee | e solution | | (***271033-141130) | | | nd relat | |
| | ın Schedule | Individual | Institutional trustee | Officer | Key employee | Highest compensated employee | Pormer | | | org | janizati | ons |
| | 0) | = | = | 5 | - × | ₹ 55 | 1 2 | | | | | |
| LISA VESEL BOARD MEMBER | 1.00 | x | | | | | | 0. | 0 | | | 0. |
| TOM JAMAR | | | | | | | | | | + | | |
| 1ST VICE PRESIDENT | 1.00 | x | | x | | | | 0. | 0 | | | 0. |
| MARCI KNIGHT | | | | | | | | | | | | |
| 2ND VICE PRESIDENT | 1.00 | X | | X | <u> </u> | _ | L_ | 0. | 0 | • | | 0. |
| SHANNON PLOMBON | | | | | | | | | | | | |
| BOARD MEMBER | 1.00 | X | <u> </u> | <u> </u> | | | ├ | 0. | 0 | • | | 0. |
| ROGER JOHNSON | 1 00 | - | ļ | x | | | 1 | 0. | О | | | 0 |
| PRESIDENT DAN KOTNICK | 1.00 | ┝ | ├ | ▞ | \vdash | | \vdash | <u> </u> | <u> </u> | • | | 0. |
| BOARD MEMBER | 1.00 | $ \mathbf{x} $ | | | | | | 0. | 0 | | | 0. |
| JON MAKI | | | | | | | | | | | | |
| BOARD MEMBER | 1.00 | X | <u> </u> | | | <u> </u> | | 0. | 0 | • | | 0. |
| TERRI NYSTROM | | | | | ĺ | | | | _ | | | _ |
| BOARD MEMBER | 1.00 | X | - | - | 1 | \vdash | _ | 0. | 0 | • | | 0. |
| JOE SCIPIONI | 1.00 | x | | | | | | 0. | О | | | ٥ |
| | | 1 | 1 | l | l | - | | 0. | 0 | | | 0. |
| 1b Sub-total c Total from continuation sheets to Part V | II Section A | | | | | | | 75,000. | Ö | | 26,219 | |
| d Total (add lines 1b and 1c) | , 00000 | | • | | | • | | 75,000. | 0 | | 26,2 | |
| 2 Total number of individuals (including but i | not limited to tl | hose | list | ed a | bov | e) w | ho r | | 0,000 in reportable | | | |
| compensation from the organization | | | | | | | | | - | | 1. | 0 |
| O Did the exceptantian list and former of officers | dunatar ar ter | .ata | | | | | | highost somponeeted o | malayaa aa | | Yes | No |
| 3 Did the organization list any former officer line 1a? If "Yes," complete Schedule J for: | | | э, ке | y en | пріс | yee | , or | nignest compensated ei | mpioyee on | 3 | | х |
| 4 For any individual listed on line 1a, is the s | | | omp | ens | atıo | n an | d ot | ther compensation from | the organization | | | 1 |
| and related organizations greater than \$15 | | | | | | | | | 3 | 4 | | x |
| 5 Did any person listed on line 1a receive or | accrue compe | nsa | tion | fron | n an | y un | rela | ted organization or indiv | idual for services | | | |
| rendered to the organization? If "Yes," con | nplete Schedu | le J | for s | uch | per | son | | | - | 5 | <u> </u> | X |
| Section B. Independent Contractors | | | | | | | | | 4400 000 / | | | |
| Complete this table for your five highest continue the organization. | ompensated in | dep | end | ent d | con | ract | ors | that received more than | \$100,000 of compe | nsation | 1 from | |
| (A) | | | | | | | | (B) | | | (C) | |
| Name and business | s address | | | | | | | Description of | services | Comp | ensatio | on |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Total number of independent contractors (including but not limited to those listed above) who received more than | | | | | | | | | | _ | | |
| \$100,000 in compensation from the organization 0 | | | | | | | | | | | | |

| Part VII Section A. Officers, Directors, To | ustees, Key E | mpk | yee | s, a | nd F | ligh | <u>est</u> | Compensated Employ | | |
|---|---------------|--------------------------------|-----------------------|--------------|--------------|------------------------------|-------------|-------------------------|-------------------------|------------------------|
| ` (A) Name and title | (B) | | | (C Pos | C) | | | (D) | (E) | (F) |
| name and title | Average hours | (cl | | ros all 1 | | | ΙV | Reportable compensation | Reportable compensation | Estimated amount of |
| | per | <u> </u> | | | Γ | <u> </u> | ' <i>''</i> | from | from related | other |
| | week | | | | | yee | | the | organizations | compensation |
| | | rector | | | | ig ii | | organization | (W-2/1099-MISC) | from the |
| | | i or d | 8 | | | ated | | (W-2/1099-MISC) | | organization |
| | | rustee | trust | | 8 | npen | | | | and related |
| | | Individual trustee or director | Institutional trustee | <u></u> | Key employee | Highest compensated employee | == | | | organizations |
| | | - Figure 1 | Instit | Officer | Keye | ₩. | Former | | | |
| CONY ZUPANCICH | 1.00 | X | | | | | | 0. | 0. | 0 |
| SOARD MEMBER | 1.00 | ^ | | | | - | | <u> </u> | 0. | 0. |
| JINDA MYKLEBUST | 1.00 | v | ŀ | | | 1 | | 0. | 0. | 0. |
| SOARD MEMBER | 1.00 | | - | | | ┢ | - | 0. | | 0, |
| ORI LYMAN BOARD MEMBER | 1.00 | x | | | | | | 0. | 0. | 0. |
| HELLEY VALENTINI | 1.00 | A | <u> </u> | | | \vdash | - | | | <u> </u> |
| EXECUTIVE DIRECTOR | 50.00 | x | | X | | | | 75,000. | 0. | 26,219 |
| | | | | | | | | | | |
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| | | | L | | | | | | | |
| | | | | - | | - | | 75 000 | | 05.015 |
| Total to Part VII, Section A, line 1c | | | | | | | | 75,000. | | 26,219 |

Form 990 (2010)

41-0908454

Part VIII Statement of Revenue (D) Revenue (A) (B) (C) Unrelated Total revenue Related or excluded from exempt function business tax under sections 512, 513, or 514 revenue revenue 1 a Federated campaigns 1a 1b **b** Membership dues 150,345. c Fundraising events 1c d Related organizations **1d** e Government grants (contributions) 1e f All other contributions, gifts, grants, and ,292,856 similar amounts not included above 91,711 Q Noncash contributions included in lines 1a-1f \$ 443,201 h Total. Add lines 1a-1f **Business Code** f All other program service revenue g Total. Add lines 2a-2f Investment income (including dividends, interest, and 16,398. other similar amounts) 16,398. Income from investment of tax-exempt bond proceeds 4 Royalties (i) Real (ii) Personal 6 a Gross Rents **b** Less rental expenses c Rental income or (loss) d Net rental income or (loss) (ii) Other 7 a Gross amount from sales of (i) Securities assets other than inventory b Less: cost or other basis 423 and sales expenses c Gain or (loss) <423. <**423.**> <423.> d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue 150,345. of including \$ contributions reported on line 1c). See Part IV, line 18 19,657. b Less: direct expenses <19,657. <19,657.> c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses h c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code** 11 a d All other revenue e Total, Add lines 11a-11d ,439,519. 0. <3,682.> Total revenue. See instructions.

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Form 990 (2010) UNITED WAY OF NE MINNESOTA Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

| | All other organizations must comp | olete column (A) but are | not required to complete | e columns (B), (C), and (D) | . |
|-----------|--|--------------------------|------------------------------|-------------------------------------|---------------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | | |
| | organizations in the U.S. See Part IV, line 21 | 928,532. | 928,532. | | |
| 2 | Grants and other assistance to individuals in | | | | |
| | the U.S. See Part IV, line 22 | 89,519. | 89,519. | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the U.S. | | | | |
| | See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | · · · · · · · · · · · · · · · · · · · |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 144,575. | 98,311. | 23,132. | 23,132. |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | | | | " |
| 8 | Pension plan contributions (include section 401(k) | | | | |
| | and section 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 34,350. | 23,358. | 5,496. | 5,496. |
| 10 | Payroll taxes | 13,595. | 9,245. | 2,175. | 2,175. |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| b | Legal | | | | |
| С | Accounting | | | | |
| d | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other | 8,455. | 5,749. | 1,353. | 1,353. |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | 10,718. | 7,288. | 1,715. | 1,715. |
| 14 | Information technology . | | | | |
| 15 | Royalties | | | | - . |
| 16 | Occupancy | 8,624. | 5,864. | 1,380. | 1,380. |
| 17 | Travel | 10,100. | 8,236. | 932. | 932. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 2,619. | 1,781. | 419. | 419. |
| 20 | Interest . | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 2,521. | 1,715. | 403. | 403. |
| 23 | Insurance | | | | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) | | | | |
| | amount, list line 24f expenses on Schedule O.) MEMBER DUES | 22 500 | 16 024 | 2 002 | |
| a | | 23,580. | 16,034. | 3,773. | 3,773. |
| b | | 6,328. | 6,328. | 0. | 0. |
| C | | 5,542. | 3,768. | 887. | 887. |
| d | | 1,205. | 819. | 193. | 193. |
| e | | 171. | 117. | 27. | 27. |
| f | · | 1 200 424 | 1 000 004 | 44 005 | 14 000 |
| <u>25</u> | Total functional expenses. Add lines 1 through 24f | 1,290,434. | 1,206,664. | 41,885. | 41,885. |
| 26 | Joint costs. Check here 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

4

| Par | tΧ | Balance Sheet | | | |
|-----------------------------|-----|--|---------------------------------------|-----|----------------------------|
| | | , | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 50. | 1 | 16,139. |
| | 2 | Savings and temporary cash investments | 801,549. | 2 | 943,384. |
| | 3 | Pledges and grants receivable, net | 503,938. | 3 | 631,444. |
| ŀ | 4 | Accounts receivable, net | | 4 | |
| | 5 | Receivables from current and former officers, directors, trustees, key | | | |
| | | employees, and highest compensated employees. Complete Part II | | | |
| | | of Schedule L | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined under section | | | |
| | | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| ,, | | employees' beneficiary organizations (see instructions) | | 6 | |
| Assets | 7 | Notes and loans receivable, net | | 7 | |
| As | 8 | Inventories for sale or use . | | 8 | |
| | 9 | Prepaid expenses and deferred charges | | 9 | 1,762. |
| | 10a | Land, buildings, and equipment cost or other | | | |
| | | | 905. | | |
| | b | Less: accumulated depreciation 10b 3, | 716. 3,582. | 10c | 10,189. |
| | 11 | Investments - publicly traded securities | | 11 | |
| | 12 | Investments - other securities See Part IV, line 11 | | 12 | |
| | 13 | Investments · program-related. See Part IV, line 11 | | 13 | <u> </u> |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 974,456. | | 1,180,446. |
| | 16 | Total assets, Add lines 1 through 15 (must equal line 34) | 2,283,575. | | 2,783,364. |
| | 17 | Accounts payable and accrued expenses | | 17 | 40,034. |
| | 18 | Grants payable | | 18 | 851,492. |
| | 19 | Deferred revenue | | 19 | |
| | 20 | Tax-exempt bond liabilities | - | 20 | |
| ies | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Payables to current and former officers, directors, trustees, key employed | | ļ | |
| Lia | | highest compensated employees, and disqualified persons. Complete P | art II | 00 | |
| | | of Schedule L | | 22 | |
| | 23 | Secured mortgages and notes payable to unrelated third parties Unsecured notes and loans payable to unrelated third parties | · · · · · · · · · · · · · · · · · · · | 24 | |
| | 25 | Other liabilities. Complete Part X of Schedule D | 0. | + | 16,139. |
| | 26_ | Total liabilities. Add lines 17 through 25 | 0 | | 907,665. |
| | 20_ | Organizations that follow SFAS 117, check here X and com | | 20 | 3077003. |
| Ø | | lines 27 through 29, and lines 33 and 34. | | | |
| ည | 27 | Unrestricted net assets | 1,193,062 | 27 | 1,875,699. |
| <u>aa</u> | 28 | Temporarily restricted net assets | 1,090,513 | | 0. |
| Net Assets or Fund Balances | 29 | Permanently restricted net assets | | 29 | |
| Š | | . \square | nd | | |
| ř | | complete lines 30 through 34. | | | |
| its c | 30 | Capital stock or trust principal, or current funds | | 30 | |
| sse | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | 31 | |
| ř. | 32 | Retained earnings, endowment, accumulated income, or other funds | | 32 | |
| ž | 33 | Total net assets or fund balances | 2,283,575 | | 1,875,699. |
| | 34 | Total liabilities and net assets/fund balances | 2,283,575 | | 2,783,364. |
| | | | | | Form 990 (2010) |

| Form | 990 (2010) UNITED WAY OF NE MINNESOTA | 41-09 | 08454 | Pag | ge 12 |
|------|---|------------|-------|-----|--------------|
| Pai | t XI Reconciliation of Net Assets | · · · | | | |
| | Check if Schedule O contains a response to any question in this Part XI | | | | \mathbf{X} |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 1,439 | 9,5 | 19. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 1,29 | 0,4 | 34. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 149 | 9,0 | 85. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 2,28 | 3,5 | 75. |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | <550 | 5,9 | 61. |
| 6 | Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 1,87 | 5,6 | 99. |
| Pa | t XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response to any question in this Part XII | | | | X |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | Ο. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | |
| C | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audrt, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O. | | | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue | d on a | | | |
| | separate basis, consolidated basis, or both. | | | | |
| | | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit | | | |
| | Act and OMB Circular A-133? | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ired audit | | | |

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

SCHEDULE A (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

2010

Open to Public Inspection

Name of the organization

Employer identification number

INTERD WAY OF NE MINNESOTA 41-0908454

| Paı | 41 | Decen f | | ty Status (All propriet | | | the co | \ Coo :==+ | nuotion - | | <u> </u> | #J# | |
|-----|---------------|-----------------------------|------------------------------|---|-----------------|--|--------------|---|--|---------------------------|--------------|----------|------|
| | | | | ty Status (All organiza | | | | | ructions | | | | |
| | organ | | • | pecause it is: (For lines 1 | _ | | • | - | | | | | |
| 1 | H | | | , or association of churc | | ibed in sec | ction 170(| b)(1)(A)(i). | Į. | | | | |
| 2 | H | | | 0(b)(1)(A)(ii). (Attach Sch | | _ | | | | | | | |
| 3 | 닏 | | • | al service organization d | | | | | | . = | | _ | |
| 4 | | A medical res | earch organization o | pperated in conjunction v | with a hosp | ortal descri | ibed in se | ction 170(| (b)(1)(A)(iii |). Enter th | e hospital | 's name | е, |
| | | city, and state | | | | <u> </u> | | | | | | | |
| 5 | | - | • | penefit of a college or un | liversity ow | rned or op | erated by | a governn | nental unit | described | d in | | |
| | | section 170(| b)(1)(A)(iv). (Comple | te Part II.) | | | | | | | | | |
| 6 | \sqsubseteq | A federal, stat | te, or local governme | ent or governmental unit | described | ın sectio | n 170(b)(1 |)(A)(v). | | | | | |
| 7 | \mathbf{X} | An organization | on that normally rece | eives a substantial part o | of its suppo | ort from a | govemme | ntal unit o | r from the | general p | ublic desc | ribed ir | า |
| | | section 170(t | o)(1)(A)(vi). (Complet | te Part II.) | | | | | | | | | |
| 8 | | A community | trust described in s | ection 170(b)(1)(A)(vi). (| Complete | Part II.) | | | | | | | |
| 9 | | An organization | on that normally rece | eives. (1) more than 33 1 | 1/3% of its | support fr | om contri | outions, m | embershij | o fees, and | d gross red | ceipts f | from |
| | | activities relat | ed to its exempt fur | nctions - subject to certa | ın exceptio | ons, and (2 |) no more | than 33 1 | /3% of its | support for | rom gross | ınvestı | ment |
| | | income and u | nrelated business ta | axable income (less sect | ion 511 tax | x) from bus | sinesses a | cquired by | y the orga | nızatıon af | fter June 3 | 30, 197 | 5. |
| | | See section 5 | 509(a)(2). (Complete | Part III.) | | | | | | | | | |
| 10 | | An organization | on organized and op | perated exclusively to tes | st for publi | c safety. S | ee sectio | n 509(a)(4 | l). | | | | |
| 11 | | An organization | on organized and op | perated exclusively for th | ne benefit d | of, to perfo | rm the fur | nctions of, | or to carry | out the p | ourposes o | of one o | or |
| | | more publicly | supported organiza | itions described in section | on 509(a)(1 |) or sectio | n 509(a)(2 |) See sec | tion 509(a | a)(3). Ched | ck the box | that | |
| | | describes the | type of supporting | organization and comple | ete lines 11 | le through | 11h | | | | | | |
| | | a Type I | b 🗀 | Type II c | : 🔙 Туре | e III - Func | tionally int | egrated | | d 🔲 | Type III - 6 | Other | |
| е | | By checking t | this box, I certify tha | t the organization is not | controlled | directly or | r indirectly | by one or | more disc | qualified p | ersons oth | ner thai | n |
| | | foundation m | anagers and other t | han one or more publicly | supporte | d organiza | tions desc | cribed in s | ection 509 | 9(a)(1) or s | ection 509 | 9(a)(2). | |
| f | | If the organiza | ation received a writ | ten determination from t | the IRS tha | ıt ıt ıs a Ty | pe I, Type | II, or Type | e III | | | | |
| | | supporting or | ganızation, check th | ns box | | • | | | | | | | |
| g | | • | = | organization accepted an | ny gift or co | ontribution | from any | of the follo | owing pers | sons? | | • | |
| • | | • | | rectly controls, either al | | | • | | | | | Yes | No |
| | | • • • | - | upported organization? | • | | • | | ,,,,,,, | • | 11g(i) | | |
| | | | | n described in (i) above? | | | | | | - | 11g(ii) | | |
| | | ., | • | person described in (i) o | | ∍? | • | | | | 11g(iii) | | |
| h | | • • | • | about the supported or | | | | | | | | | |
| ••• | | | - | | J | ·-/ | | | | | | | |
| (i) | | e of supported anization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above or IRC section | in col. (i) lis | rganization sted in your document? | organizat | u notify the ion in col. r support? | (vi) ls organizatio (i) organiz U.S | on in col. ed in the | | nount o | f |
| | | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | | |
| | | | | | | | | - | | | | | |
| | | 1 | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | _ | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | - | | | | | | | | - |
| | | | | - | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | - | | | | | | | |
| Tot | al | | | 1 | | | | L | <u> </u> | <u> </u> | _ | | |

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III)

| Sec | ction A. Public Support | | | | | | |
|-----------|---|-----------------------|----------------------|-----------------------------|----------------------|---------------------|--------------------|
| Cale | ndar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| | Gifts, grants, contributions, and | , , | | | | | |
| | membership fees received. (Do not | | | İ | | | |
| | include any "unusual grants ") | 1051143. | 1218140. | 1334924. | 1129819. | 1443201. | 6177227. |
| 2 | Tax revenues levied for the organ- | | | - " | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| - | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total, Add lines 1 through 3 | 1051143. | 1218140. | 1334924. | 1129819. | 1443201. | 6177227. |
| | The portion of total contributions | | | | | | • |
| • | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 456,243. |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 5720984. |
| | ction B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| | Amounts from line 4 | 1051143. | 1218140. | 1334924. | 1129819. | 1443201. | 6177227. |
| 8 | Gross income from interest, | | | | | | |
| _ | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | 1 | | | |
| | and income from similar sources | 12,770. | 15,370. | 16,074. | 15,717. | 16,398. | 76,329. |
| 9 | Net income from unrelated business | | , | | • | , | |
| • | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| | assets (Explain in Part IV) | | | | | | |
| 11 | Total support. Add lines 7 through 10 | - | | | | | 6253556. |
| | Gross receipts from related activities | , etc. (see instructi | ons) | | | 12 | |
| | First five years. If the Form 990 is fo | | | rd, fourth, or fifth ta | ax year as a section | n 501(c)(3) | |
| | organization, check this box and sto | p here | | | _ | | . ▶□ |
| Se | ction C. Computation of Pub | lic Support Pe | rcentage | | | | |
| 14 | Public support percentage for 2010 | (line 6, column (f) d | livided by line 11, | column (f)) | | 14 | 91.48 % |
| 15 | Public support percentage from 2009 | 9 Schedule A, Part | : II, line 14 | | | 15 | 93.60 % |
| 16 | a 33 1/3% support test - 2010.If the o | organization did no | t check the box o | n line 13, and line | 14 is 33 1/3% or n | nore, check this bo | |
| | stop here. The organization qualifies | as a publicly supp | oorted organization | n | - | | $\triangleright X$ |
| | b 33 1/3% support test - 2009.If the o | organization did no | t check a box on l | ine 13 or 16a, and | ine 15 is 33 1/3% | or more, check th | nis box |
| | and stop here. The organization qua | lifies as a publicly | supported organiz | ation | | | |
| 17 | a 10% -facts-and-circumstances tes | st - 2010. If the org | anization did not o | check a box on line | e 13, 16a, or 16b, a | and line 14 is 10% | or more, |
| | and if the organization meets the "fai | cts-and-circumstar | nces" test, check t | his box and stop I | here. Explain in Pa | rt IV how the orga | nization |
| | meets the "facts-and-circumstances" | test. The organiza | ation qualifies as a | publicly supporte | d organization | | . ▶□ |
| | b 10% -facts-and-circumstances tes | st - 2009.If the org | anization did not d | check a box on line | e 13, 16a, 16b, or | 17a, and line 15 is | 10% or |
| | more, and if the organization meets t | he "facts-and-circu | umstances" test, c | heck this box and | stop here. Explan | n in Part IV how th | e |
| | organization meets the "facts-and-cir | cumstances" test | The organization | qualifies as a publ | icly supported org | anızatıon | ▶□ |
| <u>18</u> | Private foundation. If the organization | on did not check a | box on line 13, 16 | 6a, 16b, 17a, or <u>1</u> 7 | b, check this box | and see instruction | ns 🕨 🗌 |
| | | | | | | | 000 E7\ 2010 |

Schedule A (Form 990 or 990-EZ) 2010 Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | , , , , , , , , , , , , , , , , , , , | | | | |
|-------|--|-------------------|---------------------------------------|------------------------|---------------------|----------------------|------------|
| Caler | ndar year (or fiscal year beginning in) ► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| | Gifts, grants, contributions, and membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | - |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c | Add lines 7a and 7b | - | | | | | |
| | Public support (Subtract line 7c from line 6) | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| 11 | Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on | | | | | | |
| 12 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| | Total support (Add lines 9, 10c, 11, and 12) | | L | | | <u> </u> | <u> </u> |
| 14 | First five years. If the Form 990 is for | the organization' | s first, second, the | rd, fourth, or fifth t | tax year as a secti | on 501(c)(3) organiz | zation, |
| _ | check this box and stop here | :- O | | | | | |
| | ction C. Computation of Publ | | | | | 1 1 | |
| | Public support percentage for 2010 (| | • | column (f)) | | 15 | % |
| _ | Public support percentage from 2009 ction D. Computation of Investigation | | | <u></u> - | | 16 | % |
| | | · - | | | | 47 | |
| | Investment income percentage for 20 | | - | ine 13, column (i)) | | 17 | % |
| 18 | Investment income percentage from a 33 1/3% support tests - 2010. If the | | | on line 14 and lin | la 15 le mara than | 33 1/3% and line: | |
| ıya | more than 33 1/3%, check this box a | | | | | | 11 18 110t |
| ı | 33 1/3% support tests - 2009. If the | · · | • | | | | . P |
| • | line 18 is not more than 33 1/3%, che | | | | | | |
| 20 | Private foundation. If the organization | | - | | • | - | |

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements ► Complete if the organization answered "Yes," to Form 990,

Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

| | UNITED WAY OF NE M | | 1 41-0908454 |
|-----|--|---|--|
| Par | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Funds o | r Accounts. Complete if the |
| | organization answered "Yes" to Form 990, Part IV, lin | | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate contributions to (during year) | | |
| 3 | Aggregate grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advised | funds |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | advisors in writing that grant funds can be us | ed only |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose co | nferring |
| | impermissible private benefit? | | Yes No |
| Par | t II Conservation Easements. Complete if the or | ganization answered "Yes" to Form 990, Par | t IV, line 7. |
| 1 | Purpose(s) of conservation easements held by the organizat | tion (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or | education) Preservation of an histor | cally important land area |
| | Protection of natural habitat | Preservation of a certifie | d historic structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | fied conservation contribution in the form of | a conservation easement on the last |
| | day of the tax year. | | |
| | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a |
| b | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic sti | ructure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired | after 8/17/06, and not on a historic structure | |
| | listed in the National Register | | 2d |
| 3 | Number of conservation easements modified, transferred, re | eleased, extinguished, or terminated by the o | rganization during the tax |
| | year ▶ | | |
| 4 | Number of states where property subject to conservation ea | asement is located > | |
| 5 | Does the organization have a written policy regarding the pe | eriodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements | rt holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting | , and enforcing conservation easements duri | ng the year 🕨 |
| 7 | Amount of expenses incurred in monitoring, inspecting, and | enforcing conservation easements during th | e year 🕨 \$ |
| 8 | Does each conservation easement reported on line 2(d) abo | ve satisfy the requirements of section 170(h) | (4)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | ☐ Yes ☐ No |
| 9 | In Part XIV, describe how the organization reports conservation | | |
| | include, if applicable, the text of the footnote to the organization | ation's financial statements that describes the | e organization's accounting for |
| - | conservation easements. | | |
| Par | t III Organizations Maintaining Collections of | | er Similar Assets. |
| | Complete if the organization answered "Yes" to Form | | |
| 1a | If the organization elected, as permitted under SFAS 116 (A | | |
| | historical treasures, or other similar assets held for public ex | | e of public service, provide, in Part XIV, |
| | the text of the footnote to its financial statements that descri | | |
| b | If the organization elected, as permitted under SFAS 116 (A | | |
| | treasures, or other similar assets held for public exhibition, e | education, or research in furtherance of public | service, provide the following amounts |
| | relating to these items. | | |
| | (i) Revenues included in Form 990, Part VIII, line 1 | | ► \$ ► \$ |
| | (ii) Assets included in Form 990, Part X | | ▶ \$ |
| 2 | If the organization received or held works of art, historical tre | | aın, provide |
| | the following amounts required to be reported under SFAS | 116 (ASC 958) relating to these items: | |
| а | Revenues included in Form 990, Part VIII, line 1 | | \$ |
| b | Assets included in Form 990, Part X | • | > \$ |

| | | WAY OF NE | | | | | <u> </u> | 1-09 | <u>08454</u> | Page 2 |
|------|---|---------------------------------------|-----------------|--------------|----------------|------------|--------------|--------------|--------------|---------------|
| Par | | | | | | | | | | |
| 3 | Using the organization's acquisition, accessing | on, and other record | ls, check | any of the | following tha | t are a si | gnificant u | ise of its o | collection | rtems |
| _ | (check all that apply): | | . | | L | | | | | |
| a | Public exhibition | d | | | hange progra | | | | | |
| b | Scholarly research | е | | other | | | | | | |
| C | Preservation for future generations | | | | | | | | | |
| | Provide a description of the organization's co | | | = | - | | | se in Part | XIV. | |
| 5 | During the year, did the organization solicit o | | | | | er sımılar | assets | | 1 | — |
| | to be sold to raise funds rather than to be ma t IV Escrow and Custodial Arran | | | | | | | | Yes | No_ |
| Fai | t IV Escrow and Custodial Arran reported an amount on Form 990, Pa | | ete if the | organizatio | n answered | Yes" to | Form 990 | , Part IV, I | ne 9, or | |
| | | · | | | | | | | | |
| па | Is the organization an agent, trustee, custodi | an or other intermed | liary for c | contribution | is or other as | sets not | included | _ | 1 | <u> </u> |
| | on Form 990, Part X? | | | | | | | | Yes | L No |
| ď | If "Yes," explain the arrangement in Part XIV | and complete the to | ollowing ta | able: | | | <u>г" т</u> | | | |
| | | | | | | | | | Amount | <u> </u> |
| | Beginning balance | • | | | • | | 1c | | | |
| | Additions during the year | | | | | • | 1d | | | |
| е | Distributions during the year | | | • | | | 1e | - | | |
| f | Ending balance | | | | | | 1f | | 1 | |
| | Did the organization include an amount on F | | 217 . | • | • | | | L | Yes | ∟ No |
| | If "Yes," explain the arrangement in Part XIV | | | | | 041 4 | | - | | |
| Par | t V Endowment Funds. Complete | | | | | | | <u>.</u> | | |
| _ | | (a) Current year | (b) Pr | or year | (c) Two year | rs back | (d) Three y | ears back | (e) Four y | ears back |
| 1a | Beginning of year balance | | | | | | | | | |
| b | Contributions | | | | | | | | | |
| С | Net investment earnings, gains, and losses | | | | | | | | | ·· |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | | | | | | | | | |
| | Administrative expenses | | | | | | | | | |
| g | End of year balance | | | | L | | | | | |
| 2 | Provide the estimated percentage of the year | ir end balance held a | as: | | | | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | | | |
| b | Permanent endowment | % | | | | | | | | |
| | | % | | | | | | | | |
| 3a | Are there endowment funds not in the posse | ession of the organiz | ation tha | t are held a | ind administe | ered for t | he organız | ation | _ | |
| | by: | | | | | | | | <u>}</u> | <u>res No</u> |
| | (i) unrelated organizations | | | | • | | | | 3a(i) | |
| | (ii) related organizations | | | | | | | - | 3a(ii) | |
| b | If "Yes" to 3a(ii), are the related organization | · · · · · · · · · · · · · · · · · · · | | | | | | | 3b | |
| 4 | Describe in Part XIV the intended uses of the | | | | | | | - | | |
| Pai | t VI │ Land, Buildings, and Equipn | | | | | | | | | |
| | Description of investment | (a) Cost or o | | | or other | | ccumulate | d | (d) Book | value |
| | | basis (investi | ment) | Dasis | (other) | de | preciation | | | |
| | Land | _ | | •• | | <u> </u> | | | | |
| | Buildings | | | | | - | | | | |
| | Leasehold improvements | | | | 2 2 2 - | | | | · | 4.5.5 |
| | • | ļ | | 1 | 3,905. | | 3,7 | 16. | 10 | <u>,189.</u> |
| | Other | | | | <u> </u> | | <u> </u> | _ | | |
| Tota | I. Add lines 1a through 1e (Column (d) must e | egual Form 990 Part | X colum | n (B) line 1 | 10(c)) | | | | 10 | . 189 . |

Schedule D (Form 990) 2010

| | t XI Reconciliation of Change in Net Assets from Form 990 | | | |)908 <u>454</u> s | Page 4 |
|--------|---|----------------------|-----------------------|------------|----------------------|----------------|
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | 1 | _ | 1,439 | 519. |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | • | 2 | | 1,290 | |
| 3 | Excess or (deficit) for the year. Subtract line 2 from line 1 | • | 3 | | 149 | 085. |
| 4 | Net unrealized gains (losses) on investments | | 4 | | 135 | 738. |
| 5 | Donated services and use of facilities | | 5 | | | |
| 6 | Investment expenses | | 6 | | | |
| 7 | Prior period adjustments | | 7 | | <692 | 699.> |
| 8 | Other (Describe in Part XIV) | | 8 | | | |
| 9 | Total adjustments (net). Add lines 4 through 8 | | 9 | | <556 | <u>961.</u> > |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 | | 10 | | <407 | <u>.876.</u> > |
| Par | t XII Reconciliation of Revenue per Audited Financial State | ments With I | Revenue per R | eturn | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 1,595 | <u>,337.</u> |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | | | | |
| а | Net unrealized gains on investments | 2a | 135,738. | | | |
| b | Donated services and use of facilities | 2b | | | | |
| C | Recoveries of prior year grants | 2c | | | | |
| d | Other (Describe in Part XIV.) | 2d | | | | |
| е | Add lines 2a through 2d | | | 2e | | <u>.738.</u> |
| 3 | Subtract line 2e from line 1 | | | 3 | 1,459 | <u>,599.</u> |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | 1 1 | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| b | Other (Describe in Part XIV) | 4b | <20,080. | > | | |
| С | Add lines 4a and 4b | | | 4c | | <u>,080.</u> > |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 1,439 | <u>.519.</u> |
| Ра | rt XIII Reconciliation of Expenses per Audited Financial State | ements with | Expenses per | Hetu | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 1,310 | ,514. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 1 - 1 | | | | |
| а | Donated services and use of facilities | 2a | | | | |
| ь | Prior year adjustments | 2b | | | | |
| C | Other losses | 2c | 20 000 | | | |
| d | • | 2d | 20,080. | | 20 | 000 |
| e | Add lines 2a through 2d | | | 2e | | ,080. |
| 3 | Subtract line 2e from line 1 | • | | 3 | 1,290 | ,434. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1 4-1 | | | | |
| | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| | Other (Describe in Part XIV) Add lines 4a and 4b | 4b | | 4. | | ٥ |
| _ | | | | 4c 5 | 1,290 | 0. |
| Da | rt XIV Supplemental Information | | · · | 3 | 1,290 | <u>,434.</u> |
| | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; P. | art III. lings 1a an | nd 4: Part IV lines 1 | h and S | 2b: Part V. line | 4 Part |
| | the 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also c | | | | | 4, rait |
| Λ, ιιι | 6 2, 1 at Ai, iii 6 0, 1 at Aii, iii 63 20 atd 40, atd 1 at Aii, ii 163 20 atd 40. A30 0 | omplete this par | t to provide any add | aitioi iai | inomiation. | |
| | | | | | | |
| PA | RT XII, LINE 4B - OTHER ADJUSTMENTS: | | | | | |
| | | | | | | |
| SP | ECIAL EVENT EXPENSES | | | | -19 | ,657. |
| | | | | | | 700.0 |
| LO | SS ON DISPOSAL OF EQUIPMENT | | | | | -423. |
| | | | • | | | |
| то | TAL TO SCHEDULE D, PART XII, LINE 4B | | | | -20 | ,080. |
| | | | .= | - | | <u> </u> |
| | | | | | | |
| | | | | | | |
| PA | RT XIII, LINE 2D - OTHER ADJUSTMENTS: | | | | | |
| | | | | | | |
| SP | ECIAL EVENT EXPENSES | | | | 19 | <u>,657.</u> |
| | | | | Sched | lule D (Form 9 | 990) 2010 |

032054 12-20-10

| Schedule D (Form 990) 2010 UNITED WAY OF NE MINNESOTA Part XIV Supplemental Information (continued) | 41-0908454 Page 5 |
|---|-------------------|
| • | 422 |
| LOSS ON DISPOSAL OF EQUIPMENT | 423. |
| TOTAL TO SCHEDULE D, PART XIII, LINE 2D | 20,080. |
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SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

Open To Public Inspection

Name of the organization Employer identification number UNITED WAY OF NE MINNESOTA 41-0908454 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ flers are not Part I required to complete this part 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants h Internet and email solicitations Solicitation of government grants Phone solicitations Special fundraising events C In-person solicitations d 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or □ No Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual to (or retained by) (iv) Gross receipts (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) Yes No Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing

Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000 (b) Event #2 (c) Other events (a) Event #1 (d) Total events BLAST AT POWER OF THE (add col. (a) through PURSE 5 BAYVIEW col. (c)) (event type) (event type) (total number) <u>35,168.</u> 23,894. 91,283 150,345. Gross receipts 23,894 35,168 91,283 150,345. 2 Less: Charitable contributions 3 Gross income (line 1 minus line 2) 3,250. 1,700. 4,950. Cash prizes 5 Noncash prizes Expenses 660. Rent/facility costs 660. Direct 1,903. Food and beverages 1,903. 7 8 Entertainment 5,587. 1,216. 5,341 12,144. 9 Other direct expenses 19,657 10 Direct expense summary. Add lines 4 through 9 in column (d) <19,657.> 11 Net income summary Combine line 3, column (d), and line 10 Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, Ine 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming Revenue bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes **Direct Expenses** 3 Noncash prizes Rent/facility costs 5 Other direct expenses % % Yes Yes Yes 6 Volunteer labor No No 7 Direct expense summary. Add lines 2 through 5 in column (d) Net gaming income summary. Combine line 1, column d, and line 7 9 Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? Yes b If "No," explain. 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? _ Yes b If "Yes," explain: _ Schedule G (Form 990 or 990-EZ) 2010 032082 01-13-11

Schedule G (Form 990 or 990-EZ) 2010 UNITED WAY OF NE MINNESOTA

41-0908454 Page 2

| <u>Sch</u> | edule G (Form 990 or 990-EZ) 2010 UNITED WAY OF NE MINNESOTA | <u>41-09</u> | <u>908</u> | <u>454</u> | Page 3 |
|------------|--|--------------|------------|------------|---------------|
| 11 | Does the organization operate gaming activities with nonmembers? | | | Yes | ☐ No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed | | | | |
| | to administer charitable gaming? | | | Yes | ☐ No |
| 13 | Indicate the percentage of gaming activity operated in: | | | | |
| | The organization's facility | | 13a | | % |
| | An outside facility | ŀ | 13b | | <u>/</u> % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and record | le: | 100 | | |
| | The the hame and address of the person who prepares the organization's gaining special events books and record | | | | |
| | Name | | | | |
| | | | | | |
| | Address > | | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | | | Yes | ☐ No |
| b | If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | ınt | | | |
| | of gaming revenue retained by the third party >\$ | | | | |
| C | If "Yes," enter name and address of the third party: | | | | |
| | Name ► | | | | |
| | Address > | | | | |
| 16 | Gaming manager information | | | | |
| | Name | | | | |
| | | | | | - |
| | Gaming manager compensation > \$ | | | | |
| | | | | | |
| | Description of services provided | | | | |
| | | | | | |
| | | | | | |
| | Director/officer Employee Independent contractor | | | | |
| 17 | Mandatory distributions: | | | | |
| a | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | | |
| | retain the state gaming license? | | | Yes | ☐ No |
| t | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent ii | n the | | | |
| | organization's own exempt activities during the tax year > \$ | | | | |
| Pa | ITT IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, column | mns (iii) : | and (v |), and | Part III, |
| | lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional info | | - | • | - |
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SCHEDULE I (Form 990) Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

2010 Open to Public Inspection

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

2 46. 0 Schedule I (Form 990) (2010) OUT OF SCHOOL EDUCATIONAL Employer identification number 41-0908454 PROVIDE AT RISK YOUTH A SAFE PLACE TO LEARN AND OCAL DISASTER RELIEF (h) Purpose of grant or assistance THE SUPPORT FOR BATTERED CHEMICAL DEPENDANCY INDEPENDENCE FOR X Yes Grants and Other Assistance to Goverrments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any COUNCILING PROGRAMS) I SABLED WOMEN GROW recipient that received more than \$5,000 Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed and address of organization (b) EIN (c) IRC section or government assistance or government assistance or government assistance or government assistance or government of the control of the cont 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection o Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States 10,066, 14,107 7,054 42,830 9,070 8,031 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. UNITED WAY OF NE MINNESOTA (C) (3) 501 (C) (3) 501 (C) (3) 501 (C) (3) 501 (C) (3) 501 (C) (3) Enter total number of section 501(c)(3) and government organizations 501 03-0585610 41-1408161 41-1377489 41-6052396 41-0956874 Part I General Information on Grants and Assistance criteria used to award the grants or assistance? Enter total number of other organizations 1 (a) Name and address of organization BOY & GIRLS CLUB OF THE NORTHLAND 4-H MINNESOTA EXTENSION AGENCY INTERNATIONAL FALLS, MN 56649 ADVOCATES FOR FAMILY PEACE GRAND RAPIDS MN 55744 505 12TH AVE W STE 1 2524 MAPLE GROVE RD Name of the organization AMERICAN RED CROSS VIRGINIA, MN 55792 ARC RANGE CHAPTER EVELETH MN 55734 ARROWHEAD CENTER DULUTH MN 55816 DULUTH, MN 55811 1611 NW 4TH ST PO BOX 16435 715 4TH ST PO BOX 433 Part =

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| Schedule I (Form 990) UNITED WAY | Y OF NE M | MINNESOTA | 1 0 14 21 | of Chapter | dulo I (Form 000) Par | | 41-0908454 Page 1 |
|--|------------|----------------------------------|--------------------------|-----------------------------------|---|--|---|
| (a) Name and address of coganization or government or gove | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| CAMP CHICAGAMI 3755 SCOUT CAMP RD EVELETH, MN 55734 | 41-1540311 | 501 (C) (3) | 8,062, | 0 | | | CAMPING FOR AT RISK YOUTH |
| CARE PARTNERS PO BOX 217 EVELETH, MN 55734 | 41-2011488 | 501 (C) (3) | 24,186, | 0 | | | SUPPORT FOR CANCER |
| CENTER FOR IND. LIVING 2104 E 6TH AVE HIBBING, MN 55746 | 41-1425959 | 501 (C) (3) | 13,101, | 0 | | | INDEPENDENCE FOR THE DISABLED |
| COURAGE CENTER 424 W SUPERIOR ST #200 DULUTH, MN 55802 | 41-0706118 | 501 (C) (3) | 7,054. | 0 | | | INDEPENDENCE FOR THE DISABLED |
| EAST RANGE DAC 800 A AVE EVELETH, MN 55734 | 41-6052396 | 501 (C) (3) | 10,078, | 0 | | | INDEPENDENCE FOR THE DISABLED |
| ELDER CIRCLE RSVP 1105 NW 4TH ST GRAND RAPIPDS, MN 55744 | 41-1994691 | 501 (C) (3) | 5,021, | 0 | | | SENIOR PROGRAMS AND SERVICES |
| 3 NET | 41-1870181 | | 10,078, | 0 | | | SENIOR PROGRAMS AND |
| | 41-1333048 | 501 (C) (3) | 10,078, | .0 | | | COUNCELING FOR AT RISK CHILDREN AND FAMILES |
| FALLS HUNGER COALITION 1000 5TH ST INTERNATIONAL FALLS, MN 56649 LHA | 36-3602229 | 501 (C) (3) | 26,112, | 0 | | | PROVIDE FOOD TO INDIVIDUALS Schedule I (Form 990) |

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| 09084 |
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| Schedule I (Form 990) UNITED WAY OF NE MINNESC Part II Continuation of Grants and Other Assistance to Governments | Y OF NE NASsistance to Go | | nizations in the U | nited States (Sche | TA and Organizations in the United States (Schedule I (Form 990), Part II.) | ļ | 41-0908454 Page 1 |
|---|---------------------------|--------------------|--------------------------|-----------------------------------|--|--|---|
| | (b) EIN | | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| FLOODWOOD SERVICES AND TRAINING 601 ASH ST FLOODWOOD, MN 55736 | 41-1296075 | 501 (C) (3) | 5,039. | 0 | | | INDEPENDENCE FOR THE DISABLED |
| FORGET ME NOT FOUNDATION 41639 STATE HWY 63 NASHWAUK, MN 55769 | 41-1664757 | 501 (C) (3) | 13,101, | 0 | | | HORSEBACK RIDING FOR THE DISABLED |
| FRIENDS AGAINST ABUSE 407 4TH ST INTERNATIONAL FALLS, MN 56649 | 41-1454505 | 501 (C) (3) | 15,034, | 0, | | | SUPPORT FOR BATTERED VICTIMS |
| HABITAT FOR HUMANITY PO BOX 24 VIRGINIA, MN 55792 | 41-1791050 | 501 (C) (3) | 23,178, | 0 | | | AFFORDABLE HOUSING FOR FAMILIES IN NEED |
| HIBBING KINSHIP MENTORING PO BOX 176 SIDE LAKE MN 55781 | 41-2006723 | 501 (C) (3) | 13,101, | 0 | | | MENTORING FOR AT RISK CHILDREN |
| 92 82 | 41-1455007 | 501 (C) (3) | 9 541. | 0 | | | SENIOR PROGRAMS AND SERVICES |
| 836 | 41-1460551 | (2) | • | 0 | | | PROVIDES SERVICES FOR PHYSICAL, MENTAL AND SPIRITUAL WELL BEING |
| | 41-0849301 | 501 (C) (3) | 7,558, | 0 | | | SUPPORTS SERIOUS, PERSISTANT MENTAL ILLNESS |
| NORTHSTAR HOSPICE I'FALLS 1101 E 37TH ST STE 27 HIBBING, MN 55746 | 36-3323376 | 501 (C) (3) | 10,043, | 0 | | | PROVIDES CARE FOR TERMINAL LILINESS Schedule I (Form 990) |
| | | | | | | | |

| 41-0908454 | Page 1 |
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| (a) Name and address of (b) EIN (c) IRC organization or government | | | ited states (Sche | Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) | 11.11.7 | | ı |
|--|----------------------------------|--------------------------|-----------------------------------|---|--|--|-----|
| | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance | 1 |
| NORTHSTAR HOSPICE IRON RANGE 1101 E 37TH ST STE 27 HIBBING MN 55746 | 1 (C) (3) | 10,041, | 0 | | | PROVIDES CARE FOR TERMINAL ILLINESS | 1 |
| E 41-2016401 | 1 4 | 18,643, | 0 | | | PROVIDES CARE FOR TERMINAL ILLINESS | ſ |
| ODC - KOOCHICHING COUNTY PO BOX 873 INTERNATIONAL FALLS, MN 56649 41-0973895 501 (C) | 1 (C) (3) | 6,258, | 0 | | | INDEPENDENCE FOR THE DISABLED | 1 |
| | 1 (C) (3) | 6,550 | 0 | | | INDEPENDENCE FOR THE DISABLED | 1 |
| CT CARE 6TH AVE E G MN 55746 41-1293970 | _ | 30,233, | 0 | | | HEALTHCARE SERVICES FOR UN/UNDER INSURED | ı |
| 92 41-1726790 | 9 | 62,233, | 0 | | | PROVIDES CARE FOR TERMINAL ILLNESS | ı |
| ANSITIONAL HOUSING 46 MN 55792 41-1773248 501 | 1 (C) (3) | 30,233, | 0 | | | EMERGENCY HOUSING | ı |
| IEN'S ADVOCATES ST S STE 100 MN 55792 41-1369020 | 1 4 | 32,027. | 0 | | | SUPPORT FOR BATTERED WOMEN | 1 |
| RMH HOMELESS YOUTH PROJECT PO BOX 1188 VIRGINIA, MN 55792 41-0849301 501 (C) LHA | 1 (C) (3)501 (| 25,194, | 0 | | | PROVIDE SERVICES TO HOMELESS YOUTH Schedule I (Form 990) | 1 🖘 |

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| Schedule I (Form 990) UNITED WAY | Y OF NE M | OF NE MINNESOTA | | Cotobook | Doi (Form 000) De | | 41-0908454 Page 1 |
|--|------------|-------------------------------|--------------------------|-----------------------------------|---|--|--|
| (a) Name and address of congenization or government of government of cash grant assistance (book, FMV, appraisal, other) | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| SALVATION ARMY - KOOCHICHING 1301 3RD AVE W INTERNATIONAL FALLS, MN 56649 | 41-0698597 | 501 (C) (3) | 27,088. | 0 | | | PROVIDES SERVICES AND EMERGENCY NEEDS |
| 1 = 1 | 36-2167910 |) (၁) | 30,233. | 0 | | | PROVIDES SERVICES AND EMERGENCY NEEDS |
| SALVATION ARMY VIRGINIA 507 12TH AVE W VIRGINIA, MN 55792 | 41-0698597 | 501 (C) (3) | 55,426, | 0 | | | PROVIDES SERVICES AND EMERGENCY NEEDS |
| SECOND HARVEST NORTHERN LAKES FOOD BANK - 4503 AIRPARK BLVD - DULUTH, MN 55802 | 36-3479964 | 501 (C) (3) | 17,132, | 0 | | | PROVIDES FOOD TO AGENCIES AND INDIVIDUALS |
| GIRL SCOUTS - RANGE 4224 WEST SUPERIOR ST. DULUTH. MN 55802 | 41-0877820 | 501 (C) (3) | 6,544, | •0 | | | YOUTH PROGRAM FOR GIRLS |
| | 41-1740735 | • | 7,558, | • 0 | | : | PROVIDES EDUCATION, ADVOCACY AND SERVICES FOR SEXUAL ASSAULT VICTIMS |
| A BOY RD | 41-0695583 | · · | 9 565. | 0 | | | YOUTH PROGRAM FOR BOYS |
| FAMILY INVESTMENT CENTER 434 PINEMILL COURT VIRGINIA, MN 55792 | 43-2038186 | 1 ~ | • | 0.0 | | | |
| ST. LOUIS COUNTY DRUG COURT 100 N. 5TH AVE. W. DULUTH, MN 55802 | 41-6071621 |) (2) | 15,000. | 0.0 | | | COMBATING CHEMICAL DEPENDANCY Schedule (Form 990) |
| | | | | | | | |

| Schedule I (Form 990) UNITED WAY OF NE MINNESOTA Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II) | Y OF NE N | MINNESOTA Governments and Organ | nizations in the U | nited States (Sche | edule I (Form 990), Par | | 41-0908454 Page 1 |
|---|------------|------------------------------------|--------------------------|-----------------------------------|---|--|--|
| L | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| SEXUAL ASSAULT PROGRAM OF NSLC 05 12TH AVE. W. VIRGINIA, MN 55792 | 36-3297404 | 501 (C) (3) | 35,271. | 0 | | | PROVIDES EDUCATION, ADVOCACY AND SERVICES FOR SEXUAL ASSAULT VICTIMS |
| MEDIATON WORKS NORTH 3669 KOIVULA RD. HIBBING, MN 55746 | 41-1997205 | 501 (C) (3) | 8,062, | 0 | | | MEDIATION FOR FAMILIES WITH CHILDREN IN DIVORCE |
| LSS FAMILY RESOURCE CENTER 507 9TH AVENUE S. VIRGINIA, MN 55792 | 41-0872993 | 501 (C) (3) | 19,615. | 0 | | | PROVIDES SHELTER FOR CHILDREN IN EMERGENCIES |
| UNITED WAY 211 424 W SUPERIOR ST STE 402 DULUTH, MN 55802 | 41-0857077 | 501 (C) (3) | 7,000, | 0 | | | TELEPHONE INFORMATION AND REFERRAL |
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Schedule I (Form 990)

Page 2

41-0908454

Schedule I (Form 990) (2010) UNITED WAY OF NE MINNESOTA

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|---|--------------------------|--------------------------|---|---|--|
| DOWNED TO SEE STORY | 912 | C C | 89 519 | A.W. | SGOOD GTOHESDOH |
| NON-CASH ASSISIANCE | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. | de the information | n required in Part I, | line 2, and any other | additional information. | |
| | AN ALLOCATION | N PROCESS | PROCESS WHERE REQUESTING | ESTING | |
| ORGANIZATIONS FILL OUT AN APPLICATION | 1 | INFORMATI | WITH INFORMATION WHICH INCLUDES | NCLUDES | |
| THEIR PROGRAM DESCRIPTION, EXPECTED PROGRAM OUTCOMES, NUMBERS | D PROGRA | M OUTCOMES | | SERVED, | |
| BUDGET FOR TWO PAST YEARS, PROJECT | PROJECTED BUDGET | | FOR UPCOMING YEAR, | | |
| FUNDRAISING/ADMINISTRATION COSTS ACCORDING TO 990, | CCORDING | | SALARIES, A | AND AMOUNT | |
| REQUESTED FROM UW. THIS INFORMATI | ON IS CO | MPILED AND | INFORMATION IS COMPILED AND DISTRIBUTED | ED TO 110 | |
| VOLUNTEER PANEL MEMBERS WHO REVIEW THE | | INFORAMTION AND MAKE | - 1 | ONSITE | |
| VISITS TO THE ORGANIZATION THEY WERE | RE ASSIGNED. | | THE REQUESTING | | |
| ORGANIZATIONS ARE THEN INTERVIEWED | BY THE | VOLUNTEER | PANELS WHERE | RE | |

SCHEDULE M (Form 990)

Department of the Treasury

Noncash Contributions

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

UNITED WAY OF NE MINNESOTA

Employer identification number

| | UNITED WAY O | F NE M | INNESOTA | | | | 41-0 | 908 | <u>454</u> | |
|-----|---|-------------------------------|--|-----------------|--|------------|---------------------------------------|-----|------------|----|
| Par | t I Types of Property | | | | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | Noncash amounts | (c) contribution reported on Part VIII, line 10 | non | (d) Method of det cash contribu | | | S |
| 1 | Art - Works of art | | | | | ļ | | | | |
| 2 | Art - Historical treasures | | | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | | | |
| 4 | Books and publications | | | | | | | | | |
| 5 | Clothing and household goods | X | | | 91,711. | FAIR | MARKET | VA | LUE | |
| 6 | Cars and other vehicles | | | | | | | | | |
| 7 | Boats and planes | | | | | | | | | |
| 8 | Intellectual property | | | | | | | | | |
| 9 | Securities - Publicly traded | | | | | | | | | |
| 10 | Securities - Closely held stock | | | _ | | | · · · · · · · · · · · · · · · · · · · | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | | | |
| | trust interests | | | | | | | | | |
| 12 | Securities - Miscellaneous | | | | <u> </u> | | | | | |
| 13 | Qualified conservation contribution - | | | | | | _ | | | |
| | Historic structures | | | | | 1 | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | | | | |
| 15 | Real estate - Residential | | | | | | | | | |
| 16 | Real estate - Commercial | | | | | | · | | | |
| 17 | Real estate - Other | | | | | | | | | |
| 18 | Collectibles | | | | | | | | | |
| 19 | Food inventory | | | | | | | | | |
| 20 | Drugs and medical supplies | | | | | | | | | |
| 21 | Taxidermy | | | | | | | | | |
| 22 | Historical artifacts . | | | | | | - · - | | | |
| 23 | Scientific specimens | | | | | | | | | |
| 24 | Archeological artifacts | | | | | | | | | |
| 25 | Other | | | | | | | | | |
| 26 | Other • () | | | | | | | | | |
| 27 | Other | | | | | | | | | |
| 28 | Other (| | | | | | | | | |
| 29 | Number of Forms 8283 received by the organi | zation dunn | g the tax year for | contributions | | | | | | |
| | for which the organization completed Form 82 | 83, Part IV, | Donee Acknowled | gement | 29 | | | | | |
| | | | | | | | | | Yes | No |
| 30a | During the year, did the organization receive b | y contributi | on any property re | ported in Par | t I, lines 1-28 t | hat it mus | t hold for | | | |
| | at least three years from the date of the initial | contribution | n, and which is not | required to b | e used for exe | empt purpo | oses for | | | 1 |
| | the entire holding period? | | • | | | | | 30a | | X |
| b | If "Yes," describe the arrangement in Part II. | | | | | | | | | |
| 31 | Does the organization have a gift acceptance | policy that i | equires the review | of any non-s | tandard contr | butions? | | 31 | | Х |
| 32a | Does the organization hire or use third parties | or related o | rganizations to sol | ıcıt, process, | or sell noncas | sh | | | | |
| | contributions? | | | | | | | 32a | Х | L_ |
| b | If "Yes," describe in Part II. | | • | | | | | | | |
| 33 | If the organization did not report an amount in | column (c) | for a type of prope | rty for which | column (a) is | checked, | | | | |
| | describe in Part II | | | | | | | | | |

| Schedule M (Form 990) (2010) UNITED WAY OF NE MINNESOTA 41-0908454 Page 2 |
|--|
| Part II Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information |
| SCHEDULE M, LINE 32B: UNITED WAY OF NE MN USES A NON-PROFIT PARTNER |
| AGENCY TO ASSIST US IN DISTRIBUTING DONATED HOUSEHOLD GOODS TO FAMILIES |
| IN NEED BASED UPON A DESCRIPTIVE REQUEST MADE BY THE FAMILIES. |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

OMB No 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

UNITED WAY OF NE MINNESOTA

Employer identification number 41-0908454

| FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: |
|---|
| PEOPLE'S LIVES AND STRENGTHEN OUR FAMILIES. OUR ORGANIZATION ADVANCES |
| THE COMMON GOOD BY FOCUSING ON THE MOST PRESSING NEEDS OF OUR |
| COMMUNITIES AND FAMILIES. WE WORK TO BRING TOGETHER INDIVIDUAL AND |
| CORPORATE GIVING ALONG WITH RESOURCES TO CREATIVELY INFLUENCE THE |
| CONDITION OF ALL. |
| |
| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: |
| INDIVIDUAL AND CORPORATE GIVING ALONG WITH RESOURCES TO CREATIVELY |
| INFLUENCE THE CONDITION OF ALL. |
| |
| FORM 990, PART III, LINE 2, NEW PROGRAM SERVICES: |
| WE ARE CURRENTLY PUTTING A HEAVY FOCUS ON THREE PROGRAMS WHICH SUPPORT |
| CHILDREN IN THE AREAS OF BOTH HEALTH AND EDUCATION. THE "DOLLY PARTON |
| IMAGINATION LIBRARY", A PROGRAM THAT PROVIDES AGE APPROPRIATE BOOKS TO |
| ALL CHILDREN AGES 0-5 REGARDLESS OF INCOME IN THEIR HOMES MONTHLY AT NO |
| COST TO THE FAMILIES. THIS PROGRAM IS OFFERED TO ENCOURAGE THE LOVE OF |
| READING IN FAMILIES, INCREASE VOCABULARY IN CHILDREN BEFORE ENTERING |
| KINDERGARTEN AND INCREASE LITERACY. THERE ARE CURRENTLY OVER 3,000 |
| CHILDREN ENROLLED IN OUR SERVICE TERRITORY WHICH ENCOMPASSES THE IRON |
| RANGE AND KOOCHICHING COUNTY. |
| |
| "SMILES ACROSS MN - IRON RANGE AND KOOCHICHING COUNTY" BRINGS A MOBILE |
| DENTAL UNIT INTO SCHOOLS TO PROVIDE PREVENTATIVE DENTAL CARE TO LOW |
| INCOME CHILDREN WHO ARE UNINSURED OR UNDERINSURED AGES HEAD-START TO |
| |

Schedule O (Form 990 or 990-EZ) (2010) Page 2 Name of the organization **Employer identification number** UNITED WAY OF NE MINNESOTA 41-0908454 DELTA DENTAL AND CHILDRENOS DENTAL SERVICES WITH OVER 2,500 CHILDREN RECEIVING SERVICES AS OF SEPTEMBER 2011. THIS PROGRAM IS NOW AVAILABLE IN ALL THE SCHOOL DISTRICTS IN OUR SERVICE AREA. UNITED WAY OF NORTHEASTERN MN PROMOTES AND FUNDRAISES FOR THIS PROGRAM WHILE CHILDREN'S DENTAL SERVICES PROVIDES THE OVERALL ADMINISTRATION OF THE PROGRAM. IN JANUARY OF 2010, THE UWNEMN BOARD OF DIRECTORS RECOGNIZED A NEED TO PREVENT HUNGER ON THE WEEKENDS FOR CHILDREN DURING THE SCHOOL YEAR. FUNDS WERE SET ASIDE TO LAUNCH THE BUDDY BACKPACK PROGRAM WHICH PROVIDED A BACKPACK FULL OF SUPPLEMENTAL FOOD EVERY FRIDAY TO CHILDREN WHO WERE MOST AT RISK OF BEING HUNGRY ON THE WEEKENDS DURING THE SCHOOL YEAR. A PILOT PROGRAM WAS SET UP IN THE MESABI EAST SCHOOL DISTRICT SERVING 30 CHILDREN AT THE END OF THE 2010/2011 SCHOOL YEAR. THE PROGRAM WAS MADE AVAILABLE TO ALL SCHOOLS BEGINNING IN THE FALL OF 2011. THE INTENDED RESULTS OF THE PROGRAM ARE THAT CHILDREN WILL NO LONGER EXPERIENCE HUNGER OR FOOD INSECURITIES AND THAT THEIR ATTENDANCE, BEHAVIOR, ACADEMICS, SOCIAL INTERACTION AND HEALTH WILL IMPROVE AS WELL. UWNEMN CONTINUES TO HAVE A HEAVY FOCUS IN THE AREA OF HEALTH WITH MAJOR SUPPORT BEING GIVEN TO A FREE HEALTH CLINIC CALLED "PROJECT CARE" WHICH PROVIDES PATIENT CARE TO INDIVIDUALS AND FAMILIES THAT ARE EITHER UNINSURED OR UNDERINSURED ON THE WEST END OF THE IRON RANGE. THIS IS DONE THROUGH THE VOLUNTEER TIME OF DOCTORS AND NURSES. UWNEMN

SUPPORTIVE FUNDS HAVE HELPED WITH THE EXPANSION OF AN ADDITIONAL CLINIC

IN ELY AS WELL.

Name of the organization Employer identification number UNITED WAY OF NE MINNESOTA 41-0908454 IN AN EFFORT TO HELP THOSE IN EMERGENCY SITUATIONS UWNEMN CONTINUES TO PARTNER WITH BED BATH & BEYOND TO RECEIVE THEIR DONATED PRODUCT OF HOUSEHOLD GOODS TO HELP FAMILIES IN NEED. A FORMER UWNEMN BOARD MEMBER DONATES TIME TO PICK UP THE PRODUCT WITH GASES EXPENSES PAID AND UWNEMN PARTNER AGENCY RANGE TRANSITIONAL HOUSING STORES THE PRODUCT IN THEIR WAREHOUSE UNTIL DISTRIBUTION. THIS PROGRAM GENERATES THE DISTRIBUTION OF AROUND \$90,000 OF PRODUCT PER YEAR. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: INCOME - HELPING FAMILIES & INDIVIDUALS BECOME FINANCIALLY STABLE BY SUPPORTING UNITED WAY 211, AN INFORMATION AND REFERRAL SERVICE AND ADMINISTERING GIFTS IN KIND, A PROGRAM WHERE \$91,711 IN HOUSEHOLD PRODUCTS ARE DISTRIBUTED TO FAMILIES IN NEED. ASSISTANCE WAS DISTRIBUTED TO 59 NON-PROFIT ORGANIZATIONS WHO WERE NOT UWNEMN PARTNER AGENCIES. THESE DISTRIBUTIONS WERE MADE ON BEHALF OF DONORS WHO DESIGNATED THEIR CONTRIBUTIONS. EXPENSES \$ 54,455. INCLUDING GRANTS OF \$ 45,943. REVENUE \$ 0. FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS PRESENTED TO THE EXECUTIVE COMMITTEE OF THE BOARD FOR REVIEW AND APPROVAL PRIOR TO FILING. FORM 990, PART VI, SECTION B, LINE 12C: DIRECTORS, COMMITTEE MEMBERS, VOLUNTEERS, AND EMPLOYEES ARE REQUIRED TO SIGN A CONFLICT OF INTEREST DISCLOSURE FORM ANNUALLY. FORM 990, PART VI, SECTION B, LINE 15A: ALL EMPLOYEES HAVE ANNUAL PERFORMANCE REVIEWS AND APPRAISALS. COMPENSATION RECOMMENDATIONS ARE MADE Schedule O (Form 990 or 990-EZ) (2010)

| -01111 000 | 6 (Nev. 1-2011) | | | | | Page 2 |
|----------------------------|--|--------------|---|-----------|----------------|--------------------|
| If you a | re filing for an Additional (Not Automatic) 3-Month Ex | tension, c | complete only Part II and check this bo | х | | $\triangleright x$ |
| Note. Onl | y complete Part II if you have already been granted an a | automatic | 3-month extension on a previously filed | Form 8 | 3868. | |
| | re filing for an Automatic 3-Month Extension, comple | | | | | |
| Part II | Additional (Not Automatic) 3-Month E | xtensio | n of Time. Only file the original (no co | pies n | eeded) | |
| Гуре or | Name of exempt organization | | | i – | | ation number |
| orint | UNITED WAY OF NE MINNESOTA | | | 4 | 1-09084 | 54 |
| ile by the extended | Number, street, and room or suite no If a P.O. box, s | ee instruct | tions. | | | |
| due date for iling your | 229 WEST LAKE ST. | | | | | |
| eturn See nstructions | City, town or post office, state, and ZIP code. For a for CHISHOLM, MN 55719-1715 | oreign add | ress, see instructions. | | | |
| Enter the | Return code for the return that this application is for (file | e a senara | te application for each return) | | | 0 1 |
| | Tretain code for the retain that this application is to this | - a separa | application for each return) | · | | |
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| Form 990 | -BL | 02 | Form 1041-A | | | 08 |
| Form 990 | -EZ | 03 | Form 4720 | | | 09 |
| Form 990 | PF | 04 | Form 5227 | | | 10 |
| orm 990 | -T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | | 11 |
| orm 990 | -T (trust other than above) | 06 | Form 8870 | | | 12 |
| STOP! D | o not complete Part II if you were not already granted | an auton | <u>natic 3-month extension on a previou</u> | sly file | d Form 8868. | |
| | SHELLEY VALENT | INI | | | | |
| The bo | ooks are in the care of 229 WEST LAKE | STREE' | <u>r - Chisholm, mn 557</u> | 19 | | |
| Teleph | none No. ► 218-254-3329 | | FAX No 🕨 | | | |
| If the o | organization does not have an office or place of busines | s in the Ur | nited States, check this box | | | |
| If this | is for a Group Return, enter the organization's four digit | Group Exe | emption Number (GEN) If th | ıs ıs foı | the whole gro | oup, check this |
| oox 🕨 [| . If it is for part of the group, check this box | and atta | ich a list with the names and EINs of all | memb | ers the extens | sion is for. |
| 4 re | quest an additional 3-month extension of time until | FEBRU | ARY 15, 2012. | | | |
| 5 For | calendar year, or other tax year beginning | APR 1 | , 2010 , and ending | MAR | 31, 20 | 11 |
| | ne tax year entered in line 5 is for less than 12 months, o | | | Final r | | |
| | Change in accounting period | | | | | |
| 7 Sta | ite in detail why you need the extension | | | | | |
| | DITIONAL TIME IS NEEDED TO | GATHE | R INFORMATION NECESS | ARY | TO FIL | EA |
| | MPLETE AND ACCURATE RETURN. | | | | | |
| 8a if ti | nis application is for Form 990-BL, 990-PF, 990-T, 4720, | or 6060 / | enter the tentative tax, bee any | T | - | |
| | nrefundable credits. See instructions | 01 0003, 6 | siter the teritative tax, less arry | 00 | ¢ | 0. |
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| | eviously with Form 8868. | | th this form of consumed by consume | 8b | \$ | 0. |
| | lance due. Subtract line 8b from line 8a. Include your pa TPS (Electronic Federal Tax Payment System). See instr | - | in this form, if required, by using | | . | 0 |
| | | | nd Verification | 8c | \$ | 0. |
| Under pen | alties of perjury, I declare that I have examined this form, include correct, and complete, and that I am authorized to prepare this fo | ding accomp | | e best o | f my knowledge | and belief, |
| | | | | _ | | |
| <u>Signature</u> | ► Title ► | <u>EXECU</u> | TIVE DIRECTOR | Date | <u> </u> | |