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Form 990

Return of Organization Exempt From Income Tax

2010

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

A For the 2010 calendar year, or tax year beginning 01-01-2010 and ending 12-31-2010

| | | | |
|--|---|---|--|
| B Check if applicable | C Name of organization FLORIDA BLOOD SERVICES INC | | D Employer identification number 59-3145469 |
| <input type="checkbox"/> Address change | Doing Business As | | E Telephone number (727) 568-1178 |
| <input type="checkbox"/> Name change | Number and street (or P O box if mail is not delivered to street address) PO BOX 22500 | | F Gross receipts \$ 135,995,638 |
| <input type="checkbox"/> Initial return | Room/suite | | G |
| <input type="checkbox"/> Terminated | | | |
| <input type="checkbox"/> Amended return | | | |
| <input type="checkbox"/> Application pending | | | |
| F Name and address of principal officer DONALD DODDRIDGE PO BOX 22500 ST PETERSBURG, FL 33742 | | H(a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |

I Tax-exempt status 501(c)(3) 501(c) () (insert no) 4947(a)(1) or 527

J Website: ► WWW.FBSBLOOD.ORG

K Form of organization Corporation Trust Association Other ► L Year of formation 1992 M State of legal domicile FL

Part I Summary

| | | |
|--|----|--------|
| 1 Briefly describe the organization's mission or most significant activities TO MAINTAIN AND SUPPORT A REGIONAL BLOOD PROGRAM TO MEET THE NEEDS OF THE IMMEDIATE AND EXTENDED COMMUNITIES | | |
| 2 Check this box ► if the organization discontinued its operations or disposed of more than 25% of its net assets | | |
| 3 Number of voting members of the governing body (Part VI, line 1a) | 3 | 22 |
| 4 Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 22 |
| 5 Total number of individuals employed in calendar year 2010 (Part V, line 2a) | 5 | 1,240 |
| 6 Total number of volunteers (estimate if necessary) | 6 | 125 |
| 7a Total unrelated business revenue from Part VIII, column (C), line 12 | 7a | 11,543 |
| b Net unrelated business taxable income from Form 990-T, line 34 | 7b | |

| | | |
|---|-------------|--------------|
| 8 Contributions and grants (Part VIII, line 1h) | Prior Year | Current Year |
| 9 Program service revenue (Part VIII, line 2g) | 1,487,952 | 5,500,850 |
| 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 131,415,405 | 116,976,825 |
| 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | -69,355 | 4,303,887 |
| 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 69,075 | 2,263,356 |
| | 132,903,077 | 129,044,918 |

| | | |
|--|-------------|--------------|
| 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) | Prior Year | Current Year |
| 14 Benefits paid to or for members (Part IX, column (A), line 4) | 430,956 | 353,750 |
| 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 131,415,405 | 116,976,825 |
| 16a Professional fundraising fees (Part IX, column (A), line 11e) | -69,355 | 4,303,887 |
| b Total fundraising expenses (Part IX, column (D), line 25) ► 0 | 69,075 | 2,263,356 |
| 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) | 132,903,077 | 129,044,918 |
| 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) | 76,894,719 | 60,794,268 |
| 19 Revenue less expenses Subtract line 18 from line 12 | 129,824,831 | 116,201,077 |
| | 3,078,246 | 12,843,841 |

| | | |
|--|---------------------------|-------------|
| 20 Total assets (Part X, line 16) | Beginning of Current Year | End of Year |
| 21 Total liabilities (Part X, line 26) | 99,764,135 | 114,178,969 |
| 22 Net assets or fund balances Subtract line 21 from line 20 | 29,213,366 | 29,259,325 |
| | 70,550,769 | 84,919,644 |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| | | |
|-----------|--|--------------------|
| Sign Here | ***** Signature of officer DON DODDRIDGE CEO Type or print name and title | 2011-05-12 Date |
|-----------|--|--------------------|

| | | | | | |
|------------------------|--|--|-----------------|---|------|
| Paid Preparer Use Only | Print/Type preparer's name BYRON C SMITH CPA | Preparer's signature BYRON C SMITH CPA | Date 2011-05-13 | Check if self-employed <input type="checkbox"/> | PTIN |
| | Firm's name ► GREGORY SHARER & STUART PA | | | Firm's EIN ► | |
| | Firm's address ► 100 2ND AVE SOUTH STE 600 SAINT PETERSBURG, FL 337014336 | | | Phone no ► (727) 821-6161 | |

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

Part III Statement of Program Service Accomplishments

Statement of Program Service Accomplishments
Check if Schedule O contains a response to any question in this Part III

to describe the organization's mission

TO MAINTAIN AND SUPPORT A REGIONAL BLOOD PROGRAM TO MEET THE NEEDS OF THE IMMEDIATE AND EXTENDED COMMUNITIES

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule C

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code) (Expenses \$ 108,515,534 including grants of \$ 353,750) (Revenue \$)

FLORIDA BLOOD SERVICES, INC, WAS INCORPORATED ON JULY 27, 1992, AS A FLORIDA NOT-FOR-PROFIT ORGANIZATION TO SUPPORT, PROMOTE AND STRENGTHEN AN AFFILIATED BLOOD BANKING GROUP LOCATED IN PINELLAS, LEON, PASCO, HILLSBOROUGH, MANATEE, POLK, ESCAMBIA, OKALOOSA AND BAY COUNTIES, FLORIDA ON SEPTEMBER 23, 1992, THE AFFILIATED GROUP ADOPTED A CORPORATE RESTRUCTURING PLAN TO MERGE ITS NET ASSETS EFFECTIVE JULY 1, 1994. THE PRIMARY PURPOSE OF FLORIDA BLOOD SERVICES IS TO PROVIDE A SAFE AND STABLE SUPPLY OF BLOOD AND COMPONENTS TO HOSPITALS AND MEDICAL FACILITIES. FLORIDA BLOOD SERVICES COLLECTS BLOOD FROM VOLUNTEER DONORS AND PROCESSES THE WHOLE BLOOD INTO BLOOD COMPONENTS SUCH AS RED CELLS, PLATELETS AND PLASMA. BLOOD AND BLOOD COMPONENTS ARE THEN STORED AND DISTRIBUTED TO HOSPITALS AND OTHER HEALTH CARE PROVIDERS. FLORIDA BLOOD SERVICES ALSO PROVIDES COMPATIBILITY TESTING FOR PATIENTS IN MANY OF THE HOSPITALS IT SERVES. IN ADDITION, THE CENTER PROVIDES THERAPEUTIC Apheresis PROCEDURES FOR HOSPITAL PATIENTS IN OUR REGION. THE CENTER PROVIDES FREE CHOLESTEROL SCREENING FOR ALL DONORS AND PARTICIPATES IN HEALTH FAIRS THROUGHOUT THE REGION. THE CENTER, IN COOPERATION WITH THE UNIVERSITY OF SOUTH FLORIDA AND ST. PETERSBURG COLLEGE, PROVIDES FREE LABORATORY TRAINING IN BLOOD BANKING FOR MEDICAL TECHNOLOGISTS AND TECHNICIANS. FLORIDA BLOOD SERVICES ALSO OFFERS AN ACCREDITED GRADUATE PROGRAM THROUGH ITS SPECIALIST IN BLOOD BANKING (SBB) SCHOOL. THE CENTER PROVIDES ROTATIONS FOR BLOOD BANK TRAINING FOR PATHOLOGY AND HEMATOLOGY RESIDENTS FROM THE UNIVERSITY OF SOUTH FLORIDA. FLORIDA BLOOD SERVICES IS A CONFERENCE SITE FOR THE MONTHLY EDUCATIONAL TELECONFERENCES SPONSORED BY THE AMERICAN ASSOCIATION OF BLOOD BANKS (AABB). THESE CONFERENCES ARE PROVIDED AT NO CHARGE TO THE HEALTHCARE PERSONNEL IN OUR REGION. FLORIDA BLOOD SERVICES SERVES AS A CLINICAL TRIAL SITE FOR NEW TESTS OR INSTRUMENTS THAT WILL FURTHER ENHANCE THE SAFETY OF THE BLOOD SUPPLY. FLORIDA BLOOD SERVICES IS ALSO A REGIONAL HUB TO COORDINATE AND SUPPLY BLOOD IN CASE OF A NATIONAL DISASTER OR IF CALLED UPON TO SUPPORT THE MILITARY. FLORIDA BLOOD SERVICES IS ASSESSED AND ACCREDITED BY THE AMERICAN ASSOCIATION OF BLOOD BANKS & A LICENSED FLORIDA, NEW YORK STATE, AND CALIFORNIA LABORATORY. THE BLOOD CENTER HOLDS LICENSES FOR BLOOD COMPONENTS AND ESTABLISHMENTS FROM THE FOOD AND DRUG ADMINISTRATION (FDA) AND IS MEDICARE CERTIFIED AS WELL AS LICENSED UNDER THE CLINICAL LABORATORY IMPROVEMENT ACT (CLIA).

4b (Code) (Expenses \$ including grants of \$) (Revenue \$

1a. (Code) (Expenses \$ including grants of \$) (Revenue \$

4d Other program services (Describe in Schedule O)
(Expenditures \$
including grants of \$
) (Revenue \$
)

4e. Total program service expenses **\$ 108,515,534**

Part IV Checklist of Required Schedules

1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A.

2 Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?

3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I.

4 **Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II.

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III.

6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.

7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II.

8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III.

9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.

10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V.

11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.

c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.

f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.

12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII.

b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.

13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV.

15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U.S.? If "Yes," complete Schedule F, Parts II and IV.

16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U.S.? If "Yes," complete Schedule F, Parts III and IV.

17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II.

19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III.

20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H.

b If "Yes" to line 20a, did the organization attach its audited financial statement to this return? **Note.** Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)

| | Yes | No |
|------------|-----|----|
| 1 | Yes | |
| 2 | Yes | |
| 3 | | No |
| 4 | | No |
| 5 | | No |
| 6 | | No |
| 7 | | No |
| 8 | | No |
| 9 | | No |
| 10 | | No |
| 11a | Yes | |
| 11b | | No |
| 11c | | No |
| 11d | Yes | |
| 11e | Yes | |
| 11f | Yes | |
| 12a | Yes | |
| 12b | | No |
| 13 | | No |
| 14a | | No |
| 14b | | No |
| 15 | | No |
| 16 | | No |
| 17 | | No |
| 18 | | No |
| 19 | | No |
| 20a | | No |
| 20b | | |

Part IV Checklist of Required Schedules (continued)

| | | | | | |
|-----|---|-------------------------------------|-----|--|----|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | <input checked="" type="checkbox"/> | 21 | Yes | |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | <input checked="" type="checkbox"/> | 22 | | No |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | <input checked="" type="checkbox"/> | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25 | <input checked="" type="checkbox"/> | 24a | Yes | |
| 24b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | | 24b | | No |
| 24c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | | 24c | | No |
| 24d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | | 24d | | No |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | <input checked="" type="checkbox"/> | 25a | | No |
| 25b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | <input checked="" type="checkbox"/> | 25b | | No |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | <input checked="" type="checkbox"/> | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | <input checked="" type="checkbox"/> | 27 | | No |
| 28 | Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions) | | 28a | | No |
| 28b | a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | <input checked="" type="checkbox"/> | 28b | | No |
| 28c | b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | <input checked="" type="checkbox"/> | 28c | | No |
| 29 | c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | <input checked="" type="checkbox"/> | 29 | Yes | |
| 30 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | <input checked="" type="checkbox"/> | 30 | | No |
| 31 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | <input checked="" type="checkbox"/> | 31 | | No |
| 32 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | <input checked="" type="checkbox"/> | 32 | | No |
| 33 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | <input checked="" type="checkbox"/> | 33 | | No |
| 34 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I | <input checked="" type="checkbox"/> | 34 | Yes | |
| 35 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | <input checked="" type="checkbox"/> | 35 | | No |
| 36 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | | | | |
| 36 | a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | <input checked="" type="checkbox"/> | 36 | <input checked="" type="checkbox"/> Yes <input checked="" type="checkbox"/> No | |
| 36 | Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | <input checked="" type="checkbox"/> | 37 | | No |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | <input checked="" type="checkbox"/> | 38 | | No |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O | | 38 | Yes | |

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V

| | | Yes | No |
|---|--|---|-------|
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 1a | 15 |
| 1b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 1b | 0 |
| 1c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1c | Yes |
| 2a | Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return | 2a | 1,240 |
| 2b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Yes |
| <p>Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)</p> | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | Yes |
| 3b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | 3b | Yes |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | No |
| b | If "Yes," enter the name of the foreign country ► | See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | No |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | No |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? | 6a | No |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6b | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | 7a | No |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7b | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7c | No |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7d | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7e | No |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7f | No |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7g | |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7h | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 8 | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? | 9a | |
| 9 | Sponsoring organizations maintaining donor advised funds. | 9b | |
| a | Did the organization make any taxable distributions under section 4966? | 10a | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 10b | |
| 10 | Section 501(c)(7) organizations. Enter | 11a | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 11b | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 12a | |
| 11 | Section 501(c)(12) organizations. Enter | 12b | |
| a | Gross income from members or shareholders | 13a | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) | 13b | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 13c | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 14a | No |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 14b | |
| a | Is the organization licensed to issue qualified health plans in more than one state? | See the instructions for additional information the organization must report on Schedule O | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | 13b | |
| c | Enter the amount of reserves on hand | 13c | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14b | |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

Section A. Governing Body and Management

1a Enter the number of voting members of the governing body at the end of the tax year **1a** 22

b Enter the number of voting members included in line 1a, above, who are independent **1b** 22

2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? **2** No

3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? **3** No

4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? **4** No

5 Did the organization become aware during the year of a significant diversion of the organization's assets? **5** No

6 Does the organization have members or stockholders? **6** No

7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? **7a** No

b Are any decisions of the governing body subject to approval by members, stockholders, or other persons? **7b** No

8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following

a The governing body? **8a** Yes

b Each committee with authority to act on behalf of the governing body? **8b** Yes

9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O **9** No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

10a Does the organization have local chapters, branches, or affiliates? **10a** Yes

b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? **10b** Yes

11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? **11a** Yes

b Describe in Schedule O the process, if any, used by the organization to review this Form 990

12a Does the organization have a written conflict of interest policy? If "No," go to line 13 **12a** Yes

b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? **12b** Yes

c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done **12c** Yes

13 Does the organization have a written whistleblower policy? **13** Yes

14 Does the organization have a written document retention and destruction policy? **14** Yes

15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

a The organization's CEO, Executive Director, or top management official

b Other officers or key employees of the organization

If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? **16a** No

b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? **16b** Yes

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed FL, GA, AL

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website Another's website Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

T HARRY LINN
10100 MARTIN LUTHER KING JR ST N
ST PETERSBURG, FL 33716
(727) 568-5433

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

 Check if Schedule O contains a response to any question in this Part VII
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and Title | (B) Average hours per week (describe hours for related organizations in Schedule O) | (C) Position (check all that apply) | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|---|--|-----------------------|--------|--------------|---------------------------------|---|--|---|
| | | Officer or director or individual trustee | Institutional Trustee | Office | Key employee | Highest compensated employee | | | |
| (1) ALLEN LANGFORD DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (2) ANDY WILLIAMS DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (3) BRYAN DESLOGE DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (4) CHRISTOPHER S STILES BOARD CHAIRM | 1 00 | X | | | | | 0 | 0 | 0 |
| (5) DICK CLARKE DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (6) DICK CRIPPEN DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (7) DON O'LEARY DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (8) GEORGE CRETEKOS DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (9) HAROLD L HARKINS JR TREASURER | 1 00 | X | | | | | 0 | 0 | 0 |
| (10) JERRY QUINLAN DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (11) JOHN C BABKA MD DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (12) JOHN F WINDHAM VICE CHAIRMA | 1 00 | X | | | | | 0 | 0 | 0 |
| (13) JOHN W HAMILTON SECRETARY | 1 00 | X | | | | | 0 | 0 | 0 |
| (14) JOSEPH D SMITH DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (15) MARK A NOON DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (16) MARTHA A LOCKHART DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and Title | (B) Average hours per week (describe hours for related organizations in Schedule O) | (C) Position (check all that apply) | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|---|---|-----------------------|---------|--------------|---------------------------------|---|--|---|
| | | Individual trustee or director | Institutional Trustee | Officer | Key employee | Highest compensated employee | | | |
| (17) MARYELLEN SHOWN DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (18) ROY BERTKE IMMED PAST C | 1 00 | X | | | | | 0 | 0 | 0 |
| (19) THOMAS P VECCHIO DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (20) TIM O'BRIEN NORTH REGION | 1 00 | X | | | | | 0 | 0 | 0 |
| (21) VITAUTS M GULBIS ESQUIRE DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| (22) DONALD DODDRIDGE PRESIDENT | 40 00 | | | X | | | 461,210 | 0 | 59,155 |
| (23) GERMAN F LEPARC MED OFFICER | 40 00 | | | X | | | 392,551 | 0 | 59,059 |
| (24) THOMAS KURELLA VP EXEC | 40 00 | | | X | | | 260,873 | 0 | 31,035 |
| (25) ALICE BARR VP | 40 00 | | | X | | | 238,179 | 0 | 30,450 |
| (26) JEANNE DARIOTIS VP | 40 00 | | | X | | | 237,558 | 0 | 35,086 |
| (27) MERRI B MAIR VP | 40 00 | | | X | | | 235,230 | 0 | 36,271 |
| (28) JOHN B GASKINS VP | 40 00 | | | X | | | 203,204 | 0 | 20,752 |
| (29) RUTH ZATIK VP | 40 00 | | | X | | | 180,414 | 0 | 25,147 |
| (30) JANE RILEY LEACH VP | 1 00 | | | X | | | 0 | 163,438 | 22,897 |
| (31) MATTHEW MORRISON MONTGOMERY ASST MED DIR | 40 00 | | | | X | | 191,452 | 0 | 22,894 |
| (32) HARRY LINN DIRECTOR OF | 40 00 | | | | X | | 139,679 | 0 | 19,392 |
| (33) PAULINE MICHELLE SIMMONDS BROWN DIST EXEC DI | 40 00 | | | | X | | 137,775 | 0 | 22,348 |
| (34) JUDY NORCIA CORPORATE DI | 40 00 | | | | X | | 125,614 | 0 | 18,997 |
| (35) CHANDLER DAVID MAPES DIR IS | 40 00 | | | | X | | 124,455 | 0 | 9,412 |
| (36) EUGENE ROBERTS FORMER EXEC | 000 00 | | | | | X | 0 | 0 | 0 |
| 1b Sub-Total | | | | | | | | | |
| c Total from continuation sheets to Part VII, Section A | | | | | | | | | |
| d Total (add lines 1b and 1c) | | | | | | | 2,928,194 | 163,438 | 412,895 |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization ► 16

| | Yes | No |
|--|-------|----|
| 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual | 3 Yes | |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | 4 Yes | |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person | 5 No | |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

| (A) Name and business address | (B) Description of services | (C) Compensation |
|----------------------------------|--------------------------------|---------------------|
| | | |
| | | |
| | | |
| | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►

Part VIII Statement of Revenue

| | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
|--|----------------------|----------------------|--|---|--|
| Contributions, gifts, grants and other similar amounts | | | | | |
| 1a Federated campaigns | 1a | | | | |
| b Membership dues | 1b | | | | |
| c Fundraising events | 1c | | | | |
| d Related organizations | 1d | 5,500,850 | | | |
| e Government grants (contributions) | 1e | | | | |
| f All other contributions, gifts, grants, and similar amounts not included above | 1f | | | | |
| g Noncash contributions included in lines 1a-1f \$ | | 3,751,332 | | | |
| h Total. Add lines 1a-1f | | | 5,500,850 | | |
| Program Service Revenue | | Business Code | | | |
| 2a SALE OF BLOOD, CMPNTS & ANCIL | | | 92,795,148 | 92,795,148 | |
| b CLIENT TESTING SERVICES | | | 18,914,343 | 18,914,343 | |
| c RESOURCE SHARING | | | 3,423,618 | 3,423,618 | |
| d CTS SERVICE REVENUE | | | 1,843,716 | 1,843,716 | |
| e | | | | | |
| f All other program service revenue | | | | | |
| g Total. Add lines 2a-2f | | | 116,976,825 | | |
| 3 Investment income (including dividends, interest and other similar amounts) | | | 4,152,182 | 3,632,553 | 519,629 |
| 4 Income from investment of tax-exempt bond proceeds . . . | | | | | |
| 5 Royalties | | | | | |
| 6a Gross Rents | (I) Real | (II) Personal | | | |
| b Less rental expenses | 2,014,613 | | | | |
| c Rental income or (loss) | 2,014,613 | | | | |
| d Net rental income or (loss) | | | 2,014,613 | | 2,014,613 |
| 7a Gross amount from sales of assets other than inventory | (I) Securities | (II) Other | | | |
| b Less cost or other basis and sales expenses | 7,045,563 | 56,862 | | | |
| c Gain or (loss) | 6,885,701 | 65,019 | | | |
| d Net gain or (loss) | 159,862 | -8,157 | | | |
| | | | 151,705 | | 151,705 |
| 8a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 . . . | | | | | |
| a | | | | | |
| b Less direct expenses | b | | | | |
| c Net income or (loss) from fundraising events . . . | | | | | |
| 9a Gross income from gaming activities See Part IV, line 19 . . . | a | | | | |
| b Less direct expenses | b | | | | |
| c Net income or (loss) from gaming activities . . . | | | | | |
| 10a Gross sales of inventory, less returns and allowances . | | | | | |
| a | | | | | |
| b Less cost of goods sold | b | | | | |
| c Net income or (loss) from sales of inventory . . . | | | | | |
| Miscellaneous Revenue | Business Code | | | | |
| 11a OTHER INCOME | | 237,200 | 237,200 | | |
| b CLARO SCIENTIFIC, LLC K-1 | | 541700 | 11,543 | 11,543 | |
| c | | | | | |
| d All other revenue | | | | | |
| e Total. Add lines 11a-11d | | 248,743 | | | |
| 12 Total revenue. See Instructions | | 129,044,918 | 120,846,578 | 11,543 | 2,685,947 |

Part IX Statement of Functional Expenses**Section 501(c)(3) and 501(c)(4) organizations must complete all columns.****All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).**

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|---|------------------------------|--|---|------------------------------------|
| 1 Grants and other assistance to governments and organizations in the U S See Part IV, line 21 | 353,750 | 353,750 | | |
| 2 Grants and other assistance to individuals in the U S See Part IV, line 22 | | | | |
| 3 Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16 | | | | |
| 4 Benefits paid to or for members | | | | |
| 5 Compensation of current officers, directors, trustees, and key employees . . . | 2,442,178 | 2,208,034 | 234,144 | |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . | | | | |
| 7 Other salaries and wages | 41,494,577 | 37,516,284 | 3,978,293 | |
| 8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . | 2,783,973 | 2,516,712 | 267,261 | |
| 9 Other employee benefits . . . | 5,160,554 | 4,665,141 | 495,413 | |
| 10 Payroll taxes . . . | 3,171,777 | 2,867,286 | 304,491 | |
| a Fees for services (non-employees) Management . . . | | | | |
| b Legal . . . | 230,085 | 207,997 | 22,088 | |
| c Accounting . . . | 108,927 | 98,470 | 10,457 | |
| d Lobbying . . . | | | | |
| e Professional fundraising services See Part IV, line 17 . . | | | | |
| f Investment management fees . . . | | | | |
| g Other . . . | 731,677 | 661,436 | 70,241 | |
| 12 Advertising and promotion . . . | 3,117,229 | 2,817,975 | 299,254 | |
| 13 Office expenses . . . | 569,114 | 514,479 | 54,635 | |
| 14 Information technology . . . | 23,156 | 20,933 | 2,223 | |
| 15 Royalties . . . | | | | |
| 16 Occupancy . . . | 2,838,204 | 2,565,736 | 272,468 | |
| 17 Travel . . . | | | | |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . . . | | | | |
| 19 Conferences, conventions, and meetings . . . | 360,396 | 325,798 | 34,598 | |
| 20 Interest . . . | 193,856 | 175,246 | 18,610 | |
| 21 Payments to affiliates . . . | | | | |
| 22 Depreciation, depletion, and amortization . . . | 6,244,768 | 5,645,270 | 599,498 | |
| 23 Insurance . . . | 1,516,580 | 1,370,988 | 145,592 | |
| 24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O) | | | | |
| a SUPPLIES | 20,891,140 | 20,891,140 | | |
| b TESTING BY CTS | 14,587,677 | 14,587,677 | | |
| c AUTO EXPENSE | 2,167,487 | 1,959,408 | 208,079 | |
| d REPAIRS AND MAINTENANCE | 2,143,300 | 1,937,543 | 205,757 | |
| e POSTAGE | 1,658,723 | 1,465,529 | 193,194 | |
| f All other expenses | 3,411,949 | 3,142,702 | 269,247 | |
| 25 Total functional expenses. Add lines 1 through 24f | 116,201,077 | 108,515,534 | 7,685,543 | 0 |
| 26 Joint costs. Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

Part X Balance Sheet

| | | (A) Beginning of year | (B) End of year |
|-----------------------------|---|---------------------------------|---------------------------|
| Assets | 1 Cash—non-interest-bearing | 1 | |
| | 2 Savings and temporary cash investments | 11,894,220 | 2 13,515,735 |
| | 3 Pledges and grants receivable, net | 3 | |
| | 4 Accounts receivable, net | 16,285,557 | 4 13,074,891 |
| | 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L | 5 | |
| | 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Schedule L | 6 | |
| | 7 Notes and loans receivable, net | 94,939 | 7 1,549,011 |
| | 8 Inventories for sale or use | 3,763,056 | 8 3,395,846 |
| | 9 Prepaid expenses and deferred charges | 1,637,208 | 9 1,296,039 |
| | 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D | 10a 100,077,850 | |
| | b Less accumulated depreciation | 10b 46,691,754 | 47,261,307 10c 53,386,096 |
| | 11 Investments—publicly traded securities | 15,596,890 | 11 17,468,077 |
| | 12 Investments—other securities See Part IV, line 11 | 12 | |
| | 13 Investments—program-related See Part IV, line 11 | 13 | |
| | 14 Intangible assets | 224,538 | 14 213,232 |
| | 15 Other assets See Part IV, line 11 | 3,006,420 | 15 10,280,042 |
| | 16 Total assets. Add lines 1 through 15 (must equal line 34) | 99,764,135 | 16 114,178,969 |
| Liabilities | 17 Accounts payable and accrued expenses | 13,314,611 | 17 12,898,346 |
| | 18 Grants payable | 18 | |
| | 19 Deferred revenue | 472,706 | 19 510,494 |
| | 20 Tax-exempt bond liabilities | 12,000,000 | 20 11,500,000 |
| | 21 Escrow or custodial account liability Complete Part IV of Schedule D | 21 | |
| | 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L | 22 | |
| | 23 Secured mortgages and notes payable to unrelated third parties | 3,426,049 | 23 3,073,315 |
| | 24 Unsecured notes and loans payable to unrelated third parties | 24 | |
| | 25 Other liabilities Complete Part X of Schedule D | 25 | 1,277,170 |
| | 26 Total liabilities. Add lines 17 through 25 | 29,213,366 | 26 29,259,325 |
| Net Assets or Fund Balances | Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. | | |
| | 27 Unrestricted net assets | 69,423,429 | 27 83,696,970 |
| | 28 Temporarily restricted net assets | 1,095,840 | 28 1,191,174 |
| | 29 Permanently restricted net assets | 31,500 | 29 31,500 |
| | Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34. | | |
| | 30 Capital stock or trust principal, or current funds | 30 | |
| | 31 Paid-in or capital surplus, or land, building or equipment fund | 31 | |
| | 32 Retained earnings, endowment, accumulated income, or other funds | 32 | |
| | 33 Total net assets or fund balances | 70,550,769 | 33 84,919,644 |
| | 34 Total liabilities and net assets/fund balances | 99,764,135 | 34 114,178,969 |

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response to any question in this Part XI

| | | | |
|---|---|---|-------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 129,044,918 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 116,201,077 |
| 3 | Revenue less expenses Subtract line 2 from line 1 | 3 | 12,843,841 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 70,550,769 |
| 5 | Other changes in net assets or fund balances (explain in Schedule O) | 5 | 1,525,034 |
| 6 | Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B)) | 6 | 84,919,644 |

Part XII Financial Statements and ReportingCheck if Schedule O contains a response to any question in this Part XII

| | | Yes | No |
|----|--|-----|-----|
| 1 | Accounting method used to prepare the Form 990 <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? . . . | 2a | No |
| 2b | Were the organization's financial statements audited by an independent accountant? . . . | 2b | Yes |
| 2c | If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O . . . | 2c | Yes |
| 2d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separated basis | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . | 3a | No |
| 3b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . . | 3b | |

SCHEDULE A
(Form 990 or 990EZ)**Public Charity Status and Public Support****2010****Open to Public
Inspection****Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.****► Attach to Form 990 or Form 990-EZ. ► See separate instructions.**Department of the Treasury
Internal Revenue Service
Name of the organization
FLORIDA BLOOD SERVICES INC**Employer identification number**

59-3145469

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.

2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E)

3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.

4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state

5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II)

6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.

7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8 A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III)

10 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.

11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h

e a Type I b Type II c Type III - Functionally integrated d Type III - Other

f By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

g If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box

h Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?

(ii) a family member of a person described in (i) above?

(iii) a 35% controlled entity of a person described in (i) or (ii) above?

i Provide the following information about the supported organization(s)

| | Yes | No |
|-----------------|------------|-----------|
| 11g(i) | | |
| 11g(ii) | | |
| 11g(iii) | | |

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions)) | (iv) Is the organization in col (i) listed in your governing document? | | (v) Did you notify the organization in col (i) of your support? | (vi) Is the organization in col (i) organized in the U S ? | (vii) Amount of support |
|--|--------------------|--|--|-----------|--|---|--------------------------------------|
| | | | Yes | No | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Total | | | | | | | |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

| Calendar year (or fiscal year beginning in) ► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | | | | | | |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 Total. Add lines 1 through 3 | | | | | | |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 Public Support. Subtract line 5 from line 4 | | | | | | |

Section B. Total Support

| Calendar year (or fiscal year beginning in) ► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 7 Amounts from line 4 | | | | | | |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | |
| 11 Total support (Add lines 7 through 10) | | | | | | |
| 12 Gross receipts from related activities, etc (See instructions) | | | | | 12 | |
| 13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here | | | | | | ► |

Section C. Computation of Public Support Percentage

| | | |
|--|----|---|
| 14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f)) | 14 | |
| 15 Public Support Percentage for 2009 Schedule A, Part II, line 14 | 15 | |
| 16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here . The organization qualifies as a publicly supported organization | | ► |
| b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here . The organization qualifies as a publicly supported organization | | ► |
| 17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here . Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization | | ► |
| b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here . Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization | | ► |
| 18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions | | ► |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

| Calendar year (or fiscal year beginning in) ► | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
|--|------------|------------|-------------|-------------|-------------|-------------|
| 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | 284,677 | 410,684 | 1,051,649 | 1,487,952 | 5,500,850 | 8,735,812 |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 78,634,614 | 90,214,488 | 109,149,349 | 131,415,405 | 116,976,825 | 526,390,681 |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | 56,862 | 56,862 |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 Total. Add lines 1 through 5 | 78,919,291 | 90,625,172 | 110,200,998 | 132,903,357 | 122,534,537 | 535,183,355 |
| 7a Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public Support (Subtract line 7c from line 6) | | | | | | 535,183,355 |

Section B. Total Support

| Calendar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
|--|------------|------------|-------------|-------------|-------------|-------------|
| 9 Amounts from line 6 | 78,919,291 | 90,625,172 | 110,200,998 | 132,903,357 | 122,534,537 | 535,183,355 |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | 814,216 | 1,012,283 | 463,352 | 648,334 | 2,534,242 | 5,472,427 |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | 814,216 | 1,012,283 | 463,352 | 648,334 | 2,534,242 | 5,472,427 |
| 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | 8,750 | | 96,539 | 42,932 | 3,869,753 | 4,017,974 |
| 13 Total support (Add lines 9, 10c, 11 and 12) | 79,742,257 | 91,637,455 | 110,760,889 | 133,594,623 | 128,938,532 | 544,673,756 |

14 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ►**Section C. Computation of Public Support Percentage**

| | | |
|---|----|----------|
| 15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f)) | 15 | 98 260 % |
| 16 Public support percentage from 2009 Schedule A, Part III, line 15 | 16 | 99 290 % |

Section D. Computation of Investment Income Percentage

| | | |
|---|----|---------|
| 17 Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f)) | 17 | 1 000 % |
| 18 Investment income percentage from 2009 Schedule A, Part III, line 17 | 18 | 1 000 % |
| 19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization ► | | |
| b 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here . The organization qualifies as a publicly supported organization ► | | |
| 20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ► | | |

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

2010

Open to Public
Inspection**SCHEDULE D**
(Form 990)**Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.
► Attach to Form 990. ► See separate instructions.

Department of the Treasury
Internal Revenue Service**Name of the organization**
FLORIDA BLOOD SERVICES INC**Employer identification number**

59-3145469

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

| | (a) Donor advised funds | (b) Funds and other accounts |
|--|-------------------------|------------------------------|
| 1 Total number at end of year | | |
| 2 Aggregate contributions to (during year) | | |
| 3 Aggregate grants from (during year) | | |
| 4 Aggregate value at end of year | | |

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

Preservation of land for public use (e.g., recreation or pleasure) Preservation of an historically importantly land area

Protection of natural habitat Preservation of a certified historic structure

Preservation of open space

2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

| | Held at the End of the Year |
|----|-----------------------------|
| 2a | |
| 2b | |
| 2c | |
| 2d | |

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ► _____

4 Number of states where property subject to conservation easement is located ► _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ► _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ► \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? Yes No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ► \$ _____

(ii) Assets included in Form 990, Part X ► \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ► \$ _____

b Assets included in Form 990, Part X ► \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a Public exhibition d Loan or exchange programs
 b Scholarly research e Other
 c Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIV and complete the following table

| | Amount |
|----|--------|
| 1c | |
| 1d | |
| 1e | |
| 1f | |

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

| | (a) Current Year | (b) Prior Year | (c) Two Years Back | (d) Three Years Back | (e) Four Years Back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance | | | | | |
| b Contributions | | | | | |
| c Investment earnings or losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | | | | |
| f Administrative expenses | | | | | |
| g End of year balance | | | | | |

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ►
 b Permanent endowment ►
 c Term endowment ►

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

| | Yes | No |
|--|-----|----|
| 3a(i) unrelated organizations | | No |
| 3a(ii) related organizations | | No |
| 3b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? | | No |

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

| | Description of investment | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|---|---------------------------|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land | | 8,653,363 | | | 8,653,363 |
| b Buildings | | 38,814,993 | 10,859,143 | | 27,955,850 |
| c Leasehold improvements | | | | | |
| d Equipment | | 38,336,862 | 25,904,605 | | 12,432,257 |
| e Other | | 14,272,632 | 9,928,006 | | 4,344,626 |
| Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) | | | | | 53,386,096 |

Part VII Investments—Other Securities. See Form 990, Part X, line 12

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation Cost or end-of-year market value |
|---|-----------------------|---|
| (1) Financial derivatives | | |
| (2) Closely-held equity interests | | |
| Other | | |
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Total. (Column (b) should equal Form 990, Part X, col (B) line 12.)

Part VIII Investments—Program Related. See Form 990, Part X, line 13

Total. (Column (b) should equal Form 990, Part X, col (B) line 13)

Part IX Other Assets. See Form 990, Part X, line 15

Total. (Column (b) should equal Form 990, Part X, col.(B) line 15.)

Part X Other Liabilities. See Form 990, Part X, line 25

2. Fin 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the org

Schedule D (Form 9)

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

| | | | |
|----|---|----|-------------|
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 | 129,044,918 |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | 116,201,077 |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | 3 | 12,843,841 |
| 4 | Net unrealized gains (losses) on investments | 4 | 1,412,573 |
| 5 | Donated services and use of facilities | 5 | |
| 6 | Investment expenses | 6 | |
| 7 | Prior period adjustments | 7 | |
| 8 | Other (Describe in Part XIV) | 8 | 112,461 |
| 9 | Total adjustments (net) Add lines 4 - 8 | 9 | 1,525,034 |
| 10 | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | 14,368,875 |

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

| | | | |
|---|---|----|-------------|
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | 130,569,952 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | |
| a | Net unrealized gains on investments | 2a | 1,412,573 |
| b | Donated services and use of facilities | 2b | |
| c | Recoveries of prior year grants | 2c | |
| d | Other (Describe in Part XIV) | 2d | 124,004 |
| e | Add lines 2a through 2d | 2e | 1,536,577 |
| 3 | Subtract line 2e from line 1 | 3 | 129,033,375 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | |
| b | Other (Describe in Part XIV) | 4b | 11,543 |
| c | Add lines 4a and 4b | 4c | 11,543 |
| 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) | 5 | 129,044,918 |

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

| | | | |
|---|--|----|-------------|
| 1 | Total expenses and losses per audited financial statements | 1 | 116,201,077 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25 | | |
| a | Donated services and use of facilities | 2a | |
| b | Prior year adjustments | 2b | |
| c | Other losses | 2c | |
| d | Other (Describe in Part XIV) | 2d | |
| e | Add lines 2a through 2d | 2e | |
| 3 | Subtract line 2e from line 1 | 3 | 116,201,077 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | |
| b | Other (Describe in Part XIV) | 4b | |
| c | Add lines 4a and 4b | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) | 5 | 116,201,077 |

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

| Identifier | Return Reference | Explanation |
|--|---------------------------------------|--|
| LIABILITY UNDER FIN 48 FOOTNOTE | SCHEDULE D, PAGE 3, PART X | THE ORGANIZATION IS EXEMPT FROM INCOME TAXES UNDER INTERNAL REVENUE CODE SECTION 501(C)(3) AND, THEREFORE, HAS MADE NO PROVISION FOR FEDERAL OR STATE INCOME TAXES. THE ORGANIZATION IS CLASSIFIED AS AN EXEMPT PUBLIC CHARITY. THERE WAS NO UNRELATED BUSINESS INCOME TAX FOR THE YEARS ENDED DECEMBER 31, 2010 AND 2009. THE ORGANIZATION HAS EVALUATED ITS TAX POSITIONS TAKEN FOR ALL OPEN TAX YEARS AND HAS NOT IDENTIFIED ANY UNCERTAIN TAX POSITIONS. THE 2007, 2008, AND 2009 TAX YEARS ARE OPEN AND SUBJECT TO EXAMINATION BY THE INTERNAL REVENUE SERVICE (IRS). THE ORGANIZATION IS NOT CURRENTLY UNDER AUDIT NOR HAS THE ORGANIZATION BEEN CONTACTED BY THE IRS. |
| RECONCILIATION OF CHANGES - OTHER | SCHEDULE D, PAGE 4, PART XI, LINE 8 | CHANGE IN NET ASSETS FOUNDATIONS-EQUITY ACCOUNTING METHOD 124,004 LOSS FROM CLARO SCIENTIFIC, LLC K-1 -11,543 |
| REVENUE AMOUNTS INCLUDED IN FINANCIALS - OTHER | SCHEDULE D, PAGE 4, PART XII, LINE 2D | CHANGE IN NET ASSETS FOUNDATIONS-EQUITY ACCOUNTING METHOD 124,004 |
| REVENUE AMOUNTS INCLUDED ON RETURN - OTHER | SCHEDULE D, PAGE 4, PART XII, LINE 4B | LOSS FROM CLARO SCIENTIFIC, LLC K-1 11,543 |

**Schedule I
(Form 990)**

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

► Attach to Form 990

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

NAME IN THE REGISTRATION

Employer identification number

59-3145469

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed.  

| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC Code section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|--|----------------|---|---------------------------------|--|--|---|---|
| (1) FLORIDA BLOOD SERVICES FOUNDATION 10100 DR ML KING JR ST N ST PETERSBURG, FL 33716 | 59-2216675 | 3 | 273,867 | | | | SUPPORT |
| (2) NFBS FOUNDATION INC1999 EAST NINE MILE ROAD PENSACOLA, FL 32514 | 59-3735424 | 3 | | 76,903 | COST | FORGIVEN AMTS | SUPPORT |
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Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non-cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|---------------------------------|--------------------------|--------------------------|-----------------------------------|---|--|
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Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

| Identifier | Return Reference | Explanation |
|---|------------------------------------|---|
| PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS INSIDE THE UNITED STATES | SCHEDULE I, PAGE 1, PART I, LINE 2 | THE FOUNDATIONS MAKE REQUESTS FOR FUNDS WITH APPROPRIATE DOCUMENTATION OF ITEMS NEEDED FLORIDA BLOOD SERVICES, INC RAISES MONEY AND GIVES GRANTS TO THE FOUNDATIONS FOR REQUESTED ITEMS THE FOUNDATIONS PROVIDE DOCUMENTATION THAT GRANT MONEY HAS BEEN USED FOR INTENDED PURPOSE |

Schedule J
(Form 990)**Compensation Information**

OMB No 1545-0047

2010Department of the Treasury
Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
► Attach to Form 990. ► See separate instructions.

Open to Public Inspection**Name of the organization**
FLORIDA BLOOD SERVICES INC**Employer identification number**
59-3145469**Part I Questions Regarding Compensation**

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items

| | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

b If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

3 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply

| | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input checked="" type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization

a Receive a severance payment or change-of-control payment from the organization or a related organization?

b Participate in, or receive payment from, a supplemental nonqualified retirement plan?

c Participate in, or receive payment from, an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III

Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.

5 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of

a The organization?

b Any related organization?

If "Yes," to line 5a or 5b, describe in Part III

6 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of

a The organization?

b Any related organization?

If "Yes," to line 6a or 6b, describe in Part III

7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

| | Yes | No |
|-----------|-----|----|
| 1b | | |
| 2 | | |
| 4a | Yes | |
| 4b | Yes | |
| 4c | | No |
| 5a | | No |
| 5b | | No |
| 6a | | No |
| 6b | | No |
| 7 | | No |
| 8 | | No |
| 9 | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name | (i) (ii) | (B) Breakdown of W-2 and/or 1099-MISC compensation | | | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|--------------------------------------|-------------|--|-------------------------------------|-------------------------------------|--|-------------------------|---------------------------------|--|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | | | | |
| (1) DONALD DODDRIDGE | (i) (ii) | 461,210 | | | 49,000 | 10,155 | 520,365 | |
| (2) GERMAN F LEPARC | (i) (ii) | 392,551 | | | 49,000 | 10,059 | 451,610 | |
| (3) THOMAS KURELLA | (i) (ii) | 260,873 | | | 24,526 | 6,509 | 291,908 | |
| (4) ALICE BARR | (i) (ii) | 238,179 | | | 23,994 | 6,456 | 268,629 | |
| (5) JEANNE DARIOTIS | (i) (ii) | 237,558 | | | 24,447 | 10,639 | 272,644 | |
| (6) MERRI B MAIR | (i) (ii) | 235,230 | | | 24,038 | 12,233 | 271,501 | |
| (7) JOHN B GASKINS | (i) (ii) | 203,204 | | | 19,665 | 1,087 | 223,956 | |
| (8) RUTH ZATIK | (i) (ii) | 180,414 | | | 18,289 | 6,858 | 205,561 | |
| (9) JANE RILEY LEACH | (i) (ii) | 163,438 | | | 16,308 | 6,589 | 186,335 | |
| (10) MATTHEW MORRISON MONTGOMERY | (i) (ii) | 191,452 | | | 13,633 | 9,261 | 214,346 | |
| (11) HARRY LINN | (i) (ii) | 139,679 | | | 10,115 | 9,277 | 159,071 | |
| (12) PAULINE MICHELLE SIMMONDS BROWN | (i) (ii) | 137,775 | | | 10,641 | 11,707 | 160,123 | |
| (13) EUGENE ROBERTS | (i) (ii) | | | | | | | |
| (14) | | | | | | | | |
| (15) | | | | | | | | |
| (16) | | | | | | | | |

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information

| Identifier | Return Reference | Explanation |
|--|--|---|
| SEVERANCE, NONQUALIFIED, AND EQUITY- BASED PAYMENTS | SCHEDULE J, PAGE 1, PART I, LINE 4 | DONALD DODDRIDGE 0 154,261 0 GERMAN F LEPARC 0 54,760 0 EUGENE ROBERTS 49,153 0 0 |

**Schedule K
(Form 990)****2010****Supplemental Information on Tax Exempt Bonds**

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Schedule O (Form 990).

► Attach to Form 990. ► See separate instructions.

**Open to Public
Inspection**Department of the Treasury
Internal Revenue ServiceName of the organization
FLORIDA BLOOD SERVICES INCEmployer identification number
59-3145469**Part I Bond Issues**

| (a) Issuer Name | (b) Issuer EIN | (c) CUSIP # | (d) Date Issued | (e) Issue Price | (f) Description of Purpose | (g) Defeased | | (h) On Behalf of Issuer | | (i) Pool financing | |
|---|----------------|-------------|-----------------|-----------------|----------------------------|--------------|----|-------------------------|----|--------------------|----|
| | | | | | | Yes | No | Yes | No | Yes | No |
| A CITY OF ST PETERSBURG HEALTH FACIL | 59-6000424 | 793309HS7 | 06-01-2008 | 12,500,000 | SEE SCHEDULE O | | X | | X | | X |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |

Part II Proceeds

| 1 | Amount of bonds retired | A | | B | | C | | D | |
|----|--|------|------------|-----|----|-----|----|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No |
| 2 | Amount of bonds legally defeased | | | | | | | | |
| 3 | Total proceeds of issue | | 11,500,000 | | | | | | |
| 4 | Gross proceeds in reserve funds | | | | | | | | |
| 5 | Capitalized interest from proceeds | | | | | | | | |
| 6 | Proceeds in refunding escrow | | 7,308,547 | | | | | | |
| 7 | Issuance costs from proceeds | | 308,089 | | | | | | |
| 8 | Credit enhancement from proceeds | | | | | | | | |
| 9 | Working capital expenditures from proceeds | | 4,500,000 | | | | | | |
| 10 | Capital expenditures from proceeds | | | | | | | | |
| 11 | Other spent proceeds | | | | | | | | |
| 12 | Other unspent proceeds | | | | | | | | |
| 13 | Year of substantial completion | 2010 | | | | | | | |
| 14 | Were the bonds issued as part of a current refunding issue? | Yes | No | Yes | No | Yes | No | Yes | No |
| 15 | Were the bonds issued as part of an advance refunding issue? | | X | | | | | | |
| 16 | Has the final allocation of proceeds been made? | | X | | | | | | |
| 17 | Does the organization maintain adequate books and records to support the final allocation of proceeds? | | X | | | | | | |

Part III Private Business Use

| 1 | Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? | A | | B | | C | | D | |
|---|--|-----|----|-----|----|-----|----|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No |
| 2 | Are there any lease arrangements that may result in private business use of bond-financed property? | | X | | | | | | |

Part III Private Business Use (Continued)

| | | A | | B | | C | | D | |
|----|--|-----|----|-----|----|-----|----|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No |
| | | | X | | | | | | |
| 3a | Are there any management or service contracts that may result in private business use? | | X | | | | | | |
| b | Are there any research agreements that may result in private business use of bond-financed property? | | X | | | | | | |
| c | Does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts or research agreements relating to the financed property? | | X | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government ► | | | | | | | | |
| 5 | Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government ► | | | | | | | | |
| 6 | Total of lines 4 and 5 | | | | | | | | |
| 7 | Has the organization adopted management practices and procedures to ensure the post-issuance compliance of its tax-exempt bond liabilities? | | X | | | | | | |

Part IV Arbitrage

| | | A | | B | | C | | D | |
|----|--|-----|----|-----|----|-----|----|-----|----|
| | | Yes | No | Yes | No | Yes | No | Yes | No |
| | | | X | | | | | | |
| 1 | Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate, been filed with respect to the bond issue? | | X | | | | | | |
| 2 | Is the bond issue a variable rate issue? | | X | | | | | | |
| 3a | Has the organization or the governmental issuer entered into a hedge with respect to the bond issue? | | X | | | | | | |
| b | Name of provider | | | | | | | | |
| c | Term of hedge | | | | | | | | |
| d | Was the hedge superintegrated? | | | | | | | | |
| e | Was a hedge terminated? | | | | | | | | |
| 4a | Were gross proceeds invested in a GIC? | | X | | | | | | |
| b | Name of provider | | | | | | | | |
| c | Term of GIC | | | | | | | | |
| d | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 5 | Were any gross proceeds invested beyond an available temporary period? | | X | | | | | | |
| 6 | Did the bond issue qualify for an exception to rebate? | | X | | | | | | |

Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule K (see instructions)

| Identifier | Return Reference | Explanation |
|------------------------------|------------------|--|
| PURPOSE OF ISSUE DESCRIPTION | SCHEDULE K | CITY OF ST PETERSBURG HEALTH FACIL TO ACQUIRE RENOVATE EQUIP PROPERTY BUILDING ADJACENT TO EXISTING FBS PROPERTY 5M AND TO REFINANCE 1999 BOND ISSUE ASSOCIATED WITH ACQUIRING RENOVATING EXISTING FBS FACILITY 7M |
| | | |
| | | |
| | | |

NonCash Contributions

OMB No 1545-0047

2010

Open to Public
InspectionDepartment of the Treasury
Internal Revenue Service►Complete if the organization answered "Yes" on Form
990, Part IV, lines 29 or 30.
► Attach to Form 990.Name of the organization
FLORIDA BLOOD SERVICES INC

Employer identification number

59-3145469

Part I Types of Property

| | (a) Check if applicable | (b) Number of Contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of determining oncash contribution amounts |
|--|-------------------------------|--|--|---|
| 1 Art—Works of art | | | | |
| 2 Art—Historical treasures | | | | |
| 3 Art—Fractional interests | | | | |
| 4 Books and publications | | | | |
| 5 Clothing and household goods | | | | |
| 6 Cars and other vehicles | | | | |
| 7 Boats and planes | | | | |
| 8 Intellectual property | | | | |
| 9 Securities—Publicly traded | | | | |
| 10 Securities—Closely held stock | | | | |
| 11 Securities—Partnership, LLC, or trust interests | | | | |
| 12 Securities—Miscellaneous | | | | |
| 13 Qualified conservation contribution—Historic structures | | | | |
| 14 Qualified conservation contribution—Other | | | | |
| 15 Real estate—Residential | | | | |
| 16 Real estate—Commercial | | | | |
| 17 Real estate—Other | | | | |
| 18 Collectibles | | | | |
| 19 Food inventory | | | | |
| 20 Drugs and medical supplies | | | | |
| 21 Taxidermy | | | | |
| 22 Historical artifacts | | | | |
| 23 Scientific specimens | | | | |
| 24 Archeological artifacts | | | | |
| 25 Other ►(_____) | | | | |
| 26 Other ►(_____) | | | | |
| 27 Other ►(_____) | | | | |
| 28 Other ►(_____) | | | | |
| 29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement | | | 29 | |

| | Yes | No |
|---|-----|----|
| 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? | 30a | No |
| b If "Yes," describe the arrangement in Part II | | |
| 31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? | 31 | No |
| 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions? | 32a | No |
| b If "Yes," describe in Part II | | |
| 33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II | | |

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

SCHEDULE O
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.
► Attach to Form 990 or 990-EZ.

2010**Open to Public
Inspection****Name of the organization**
FLORIDA BLOOD SERVICES INC**Employer identification number**

59-3145469

| Identifier | Return Reference | Explanation |
|--|---|--|
| ANY SIGNIFICANT CHANGES IN CONDUCT FOR PROGRAM SERVICES | FORM 990, PAGE 2, PART III, LINE 3 | EFFECTIVE JANUARY 1, 2010 BLOOD SYSTEMS, INC (BSI) AND THE ORGANIZATION ENTERED INTO A JOINT VENTURE TO FORM CREATIVE TESTING SOLUTIONS (CTS), A 501(C)(3) ORGANIZATION THIS JOINT VENTURE PERFORMS ALL DONOR TESTING SERVICES FOR BSI AND THE ORGANIZATION, AND ALL PRIOR CUSTOMERS OF BOTH ORGANIZATIONS CTS IS ACTIVELY MARKETING TO ACQUIRE NEW CUSTOMERS THE BOARD OF DIRECTORS OF CTS IS COMPRISED OF STAFF AND MEMBERS OF THE BOARDS OF BOTH THE ORGANIZATION AND BSI THE OFFICERS OF CTS INCLUDE STAFF FROM BOTH BSI AND THE ORGANIZATION TESTING ACTIVITIES ARE CONDUCTED IN THE EXISTING LABORATORIES OF BSI (TEMPE, ARIZONA AND BEDFORD, TEXAS) AND THE ORGANIZATION (ST PETERSBURG, FLORIDA) ALL EMPLOYEES PERFORMING WORK IN THESE LABORATORIES HAVE REMAINED EMPLOYEES OF BSI AND THE ORGANIZATION, RESPECTIVELY, AND ARE WORKING AS LEASED EMPLOYEES TO CTS BSI AND THE ORGANIZATION BILL CTS MONTHLY FOR THE COSTS OF THE LEASED EMPLOYEES' SALARIES AND RELATED BENEFITS, ALONG WITH COSTS OF LEASED EQUIPMENT, FACILITY RENT, OVERHEAD EXPENSES, AND OTHER SERVICES/REIMBURSABLE EXPENSES PROVIDED TO CTS CTS BILLS BSI AND THE ORGANIZATION, ALONG WITH ALL OTHER CUSTOMERS, MONTHLY FOR THE COST OF TESTING SERVICES PROVIDED ANY AND ALL NET PROFIT OR LOSSES FROM THE OPERATIONS OF CTS ARE SHARED BY BSI AND THE ORGANIZATION, WITH THE INITIAL AGREED-UPON SPLIT BETWEEN THE PARTIES BEING 75% TO BSI AND 25% TO THE ORGANIZATION THE INITIAL MEMBER EQUITY CONTRIBUTIONS TO CTS WERE COMPRISED OF 11,250,000 FROM BSI AND 3,750,000 FROM THE ORGANIZATION (NOTE L) THE ORGANIZATION ACCOUNTS FOR ITS SHARE OF CTS' EARNINGS USING THE EQUITY METHOD OF ACCOUNTING |

| Identifier | Return Reference | Explanation |
|-------------------------------|-------------------------------------|--|
| FIRST ACHIEVEMENT DESCRIPTION | FORM 990, PAGE 2, PART III, LINE 4A | <p>HOSPITALS AND OTHER HEALTH CARE PROVIDERS FLORIDA BLOOD SERVICES ALSO PROVIDES COMPATIBILITY TESTING FOR PATIENTS IN MANY OF THE HOSPITALS IT SERVES IN ADDITION, THE CENTER PROVIDES THERAPEUTIC Apheresis PROCEDURES FOR HOSPITAL PATIENTS IN OUR REGION THE CENTER PROVIDES FREE CHOLESTEROL SCREENING FOR ALL DONORS AND PARTICIPATES IN HEALTH FAIRS THROUGHOUT THE REGION THE CENTER, IN COOPERATION WITH THE UNIVERSITY OF SOUTH FLORIDA AND ST PETERSBURG COLLEGE, PROVIDES FREE LABORATORY TRAINING IN BLOOD BANKING FOR MEDICAL TECHNOLOGISTS AND TECHNICIANS FLORIDA BLOOD SERVICES ALSO OFFERS AN ACCREDITED GRADUATE PROGRAM THROUGH ITS SPECIALIST IN BLOOD BANKING (SBB) SCHOOL THE CENTER PROVIDES ROTATIONS FOR BLOOD BANK TRAINING FOR PATHOLOGY AND HEMATOLOGY RESIDENTS FROM THE UNIVERSITY OF SOUTH FLORIDA FLORIDA BLOOD SERVICES IS A CONFERENCE SITE FOR THE MONTHLY EDUCATIONAL TELECONFERENCES SPONSORED BY THE AMERICAN ASSOCIATION OF BLOOD BANKS (AABB) THESE CONFERENCES ARE PROVIDED AT NO CHARGE TO THE HEALTHCARE PERSONNEL IN OUR REGION FLORIDA BLOOD SERVICES SERVES AS A CLINICAL TRIAL SITE FOR NEW TESTS OR INSTRUMENTS THAT WILL FURTHER ENHANCE THE SAFETY OF THE BLOOD SUPPLY FLORIDA BLOOD SERVICES IS ALSO A REGIONAL HUB TO COORDINATE AND SUPPLY BLOOD IN CASE OF A NATIONAL DISASTER OR IF CALLED UPON TO SUPPORT THE MILITARY FLORIDA BLOOD SERVICES IS ASSESSED AND ACCREDITED BY THE AMERICAN ASSOCIATION OF BLOOD BANKS & A LICENSED FLORIDA, NEW YORK STATE, AND CALIFORNIA LABORATORY THE BLOOD CENTER HOLDS LICENSES FOR BLOOD COMPONENTS AND ESTABLISHMENTS FROM THE FOOD AND DRUG ADMINISTRATION (FDA) AND IS MEDICARE CERTIFIED AS WELL AS LICENSED UNDER THE CLINICAL LABORATORY IMPROVEMENT ACT (CLIA)</p> |

| Identifier | Return Reference | Explanation |
|---|--|---|
| POLICIES AND PROCEDURES GOVERNING CHAPTERS | FORM 990, PAGE 6, PART VI, LINE 10B | EACH LOCATION HAS AN ONSITE MANAGER WHO REPORTS TO SUPERVISOR OR DIRECTOR WHO REPORTS TO VP AT FBS WHO REPORTS TO CEO AND THE BOARD |

| Identifier | Return Reference | Explanation |
|--|-------------------------------------|---|
| ORGANIZATION'S PROCESS USED TO REVIEW FORM 990 | FORM 990, PAGE 6, PART VI, LINE 11B | THE BOARD OF DIRECTORS REVIEWS THE 990 BEFORE IT IS FILED |

| Identifier | Return Reference | Explanation |
|---------------------------------|-------------------------------------|---|
| ENFORCEMENT OF CONFLICTS POLICY | FORM 990, PAGE 6, PART VI, LINE 12C | ALL APPLICABLE PERSONS ASKED TO REVIEW POLICY AND ATTEST TO COMPLIANCE ON WRITTEN DOCUMENT ANNUALLY |

| Identifier | Return Reference | Explanation |
|---------------------------------------|-------------------------------------|--|
| COMPENSATION PROCESS FOR TOP OFFICIAL | FORM 990, PAGE 6, PART VI, LINE 15A | FLORIDA BLOOD SERVICES PARTICIPATES IN A NUMBER OF ANNUAL SALARY SURVEYS FOR ALL POSITIONS INCLUDING SENIOR MANAGEMENT AND EXECUTIVE TEAM MEMBERS SURVEYS INCLUDE INDUSTRY SPECIFIC, NON-PROFIT AND GENERAL BUSINESS SURVEYS PLEASE SEE BELOW FOR A PARTIAL LISTING OF SURVEYS PARTICIPATED IN AND RESOURCES USED -GUIDESTAR (NON-PROFIT DATA) -ERI (ECONOMIC RESOURCE INSTITUTE) -COMP DATA -COMP FACTS -SALARY SURVEY ON-LINE -AABB (AMERICAN ASSOCIATION OF BLOOD BANKS) -ABC (AMERICA'S BLOOD CENTERS) |

| Identifier | Return Reference | Explanation |
|-----------------------------------|-------------------------------------|--|
| COMPENSATION PROCESS FOR OFFICERS | FORM 990, PAGE 6, PART VI, LINE 15B | FLORIDA BLOOD SERVICES PARTICIPATES IN A NUMBER OF ANNUAL SALARY SURVEYS FOR ALL POSITIONS INCLUDING SENIOR MANAGEMENT AND EXECUTIVE TEAM MEMBERS. SURVEYS INCLUDE INDUSTRY SPECIFIC, NON-PROFIT AND GENERAL BUSINESS SURVEYS. PLEASE SEE BELOW FOR A PARTIAL LISTING OF SURVEYS PARTICIPATED IN AND RESOURCES USED -GUIDESTAR (NON-PROFIT DATA) -ERI (ECONOMIC RESOURCE INSTITUTE) -COMP DATA -COMP FACTS -SALARY SURVEY ON-LINE -AABB (AMERICAN ASSOCIATION OF BLOOD BANKS) -ABC (AMERICA'S BLOOD CENTERS) |

| Identifier | Return Reference | Explanation |
|--|------------------------------------|--|
| GOVERNING DOCUMENTS DISCLOSURE EXPLANATION | FORM 990, PAGE 6, PART VI, LINE 19 | THE ORGANIZATION DOES NOT MAKE GOVERNING DOCUMENTS AVAILABLE TO THE PUBLIC |

| Identifier | Return Reference | Explanation |
|-----------------------|----------------------------|--|
| RELATED ORGANIZATIONS | FORM 990, PAGE 7, PART VII | JANE RILEY LEACH IS AN OFFICER OF THIS ORGANIZATION AND PRESIDENT OF THE RELATED ORGANIZATION FLORIDA BLOOD SERVICES FOUNDATION, INC (FOUNDATION) HER RESPONSIBILITIES AT THE FOUNDATION REQUIRE 40 HOURS A WEEK |

SCHEDULE R **(Form 990)**

Related Organizations and Unrelated Partnerships

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
FLORIDA BLOOD SERVICES INC

Employer identification number

59-3145469

Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

| (a) Name, address, and EIN of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|---|-------------------------|---|---------------------|---------------------------|-------------------------------------|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

Part IV Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)**Note.** Complete line 1 if any entity is listed in Parts II, III or IV**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a** Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity
- b** Gift, grant, or capital contribution to other organization(s)
- c** Gift, grant, or capital contribution from other organization(s)
- d** Loans or loan guarantees to or for other organization(s)
- e** Loans or loan guarantees by other organization(s)
- f** Sale of assets to other organization(s)
- g** Purchase of assets from other organization(s)
- h** Exchange of assets
- i** Lease of facilities, equipment, or other assets to other organization(s)
- j** Lease of facilities, equipment, or other assets from other organization(s)
- k** Performance of services or membership or fundraising solicitations for other organization(s)
- l** Performance of services or membership or fundraising solicitations by other organization(s)
- m** Sharing of facilities, equipment, mailing lists, or other assets
- n** Sharing of paid employees
- o** Reimbursement paid to other organization for expenses
- p** Reimbursement paid by other organization for expenses
- q** Other transfer of cash or property to other organization(s)
- r** Other transfer of cash or property from other organization(s)

| | Yes | No |
|----|-----|----|
| 1a | | No |
| 1b | Yes | |
| 1c | Yes | |
| 1d | | No |
| 1e | | No |
| 1f | Yes | |
| 1g | | No |
| 1h | | No |
| 1i | Yes | |
| 1j | Yes | |
| 1k | | No |
| 1l | Yes | |
| 1m | Yes | |
| 1n | Yes | |
| 1o | Yes | |
| 1p | Yes | |
| 1q | | No |
| 1r | Yes | |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

| | (a) Name of other organization | (b) Transaction type(a-r) | (c) Amount involved | (d) Method of determining amount involved |
|---------------------------|-----------------------------------|------------------------------|------------------------|--|
| (1) | | | | |
| See Additional Data Table | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

Software ID:
Software Version:
EIN: 59-3145469
Name: FLORIDA BLOOD SERVICES INC

Form 990, Schedule R, Part V - Transactions With Related Organizations

| | (a) Name of other organization | (b) Transaction type(a-r) | (c) Amount Involved (\$) | (d) Method of determining amount involved |
|------|--|-------------------------------------|------------------------------------|---|
| (1) | FLORIDA BLOOD SERVICES FOUNDATION | B | 273,867 | |
| (2) | FLORIDA BLOOD SERVICES FOUNDATION | P | 391,137 | |
| (3) | FLORIDA BLOOD SERVICES FOUNDATION | C | 755,074 | |
| (4) | FLORIDA BLOOD SERVICES FOUNDATION | L | | |
| (5) | FLORIDA BLOOD SERVICES FOUNDATION | M | | |
| (6) | FLORIDA BLOOD SERVICES FOUNDATION | N | | |
| (7) | SOUTHEASTERN COMMUNITY BLOOD SVC | C | 37,800 | |
| (8) | SOUTHEASTERN COMMUNITY BLOOD SVC | J | 20 | |
| (9) | SOUTHEASTERN COMMUNITY BLOOD SVC | R | 4,707,976 | |
| (10) | CREATIVE TESTING SOLUTIONS | B | 3,750,000 | |
| (11) | CREATIVE TESTING SOLUTIONS | F | 259,371 | |
| (12) | CREATIVE TESTING SOLUTIONS | I | 1,973,279 | |
| (13) | CREATIVE TESTING SOLUTIONS | O | 15,167,718 | |
| (14) | CREATIVE TESTING SOLUTIONS | P | 8,599,088 | |
| (15) | FLORIDA BLOOD SERVICES FOUNDATION | B | 273,867 | |
| (16) | FLORIDA BLOOD SERVICES FOUNDATION | P | 391,137 | |
| (17) | FLORIDA BLOOD SERVICES FOUNDATION | C | 755,074 | |
| (18) | FLORIDA BLOOD SERVICES FOUNDATION | L | | |
| (19) | FLORIDA BLOOD SERVICES FOUNDATION | M | | |
| (20) | FLORIDA BLOOD SERVICES FOUNDATION | N | | |
| (21) | SOUTHEASTERN COMMUNITY BLOOD SVC | C | 37,800 | |
| (22) | SOUTHEASTERN COMMUNITY BLOOD SVC | J | 20 | |
| (23) | SOUTHEASTERN COMMUNITY BLOOD SVC | R | 4,707,976 | |
| (24) | CREATIVE TESTING SOLUTIONS | B | 3,750,000 | |
| (25) | CREATIVE TESTING SOLUTIONS | F | 259,371 | |
| (26) | CREATIVE TESTING SOLUTIONS | I | 1,973,279 | |
| (27) | CREATIVE TESTING SOLUTIONS | O | 15,167,718 | |
| (28) | CREATIVE TESTING SOLUTIONS | P | 8,599,088 | |
| (29) | FLORIDA BLOOD SERVICES FOUNDATION | B | 273,867 | |
| (30) | FLORIDA BLOOD SERVICES FOUNDATION | P | 391,137 | |
| (31) | FLORIDA BLOOD SERVICES FOUNDATION | C | 755,074 | |
| (32) | FLORIDA BLOOD SERVICES FOUNDATION | L | | |
| (33) | FLORIDA BLOOD SERVICES FOUNDATION | M | | |
| (34) | FLORIDA BLOOD SERVICES FOUNDATION | N | | |
| (35) | SOUTHEASTERN COMMUNITY BLOOD SVC | C | 37,800 | |
| (36) | SOUTHEASTERN COMMUNITY BLOOD SVC | J | 20 | |
| (37) | SOUTHEASTERN COMMUNITY BLOOD SVC | R | 4,707,976 | |
| (38) | CREATIVE TESTING SOLUTIONS | B | 3,750,000 | |
| (39) | CREATIVE TESTING SOLUTIONS | F | 259,371 | |
| (40) | CREATIVE TESTING SOLUTIONS | I | 1,973,279 | |
| (41) | CREATIVE TESTING SOLUTIONS | O | 15,167,718 | |
| (42) | CREATIVE TESTING SOLUTIONS | P | 8,599,088 | |

Additional Data

Software ID:
Software Version:
EIN: 59-3145469
Name: FLORIDA BLOOD SERVICES INC

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A) Name and Title | (B) Average hours per week | (C) Position (check all that apply) | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|----------|--------------|---------------------------------|---|--|---|
| | | Individual trustee or director | Institutional Trustee | Official | Key employee | Highest compensated employee | | | |
| ALLEN LANGFORD DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| ANDY WILLIAMS DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| BRYAN DESLOGE DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| CHRISTOPHER S STILES BOARD CHAIRMAN | 1 00 | X | | | | | 0 | 0 | 0 |
| DICK CLARKE DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| DICK CRIPPEN DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| DON O'LEARY DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| GEORGE CRETEKOS DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| HAROLD L HARKINS JR TREASURER | 1 00 | X | | | | | 0 | 0 | 0 |
| JERRY QUINLAN DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| JOHN C BABKA MD DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| JOHN F WINDHAM VICE CHAIRMAN | 1 00 | X | | | | | 0 | 0 | 0 |
| JOHN W HAMILTON SECRETARY | 1 00 | X | | | | | 0 | 0 | 0 |
| JOSEPH D SMITH DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| MARK A NOON DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| MARTHA A LOCKHART DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| MARYELLEN SHOWN DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| ROY BERTKE IMMED PAST C | 1 00 | X | | | | | 0 | 0 | 0 |
| THOMAS P VECCHIO DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| TIM O'BRIEN NORTH REGION | 1 00 | X | | | | | 0 | 0 | 0 |
| VITAUTS M GULBIS ESQUIRE DIRECTOR | 1 00 | X | | | | | 0 | 0 | 0 |
| DONALD DODDRIDGE PRESIDENT | 40 00 | | | X | | | 461,210 | 0 | 59,155 |
| GERMAN F LEPEPARC MED OFFICER | 40 00 | | | X | | | 392,551 | 0 | 59,059 |
| THOMAS KURELLA VP EXEC | 40 00 | | | X | | | 260,873 | 0 | 31,035 |
| ALICE BARR VP | 40 00 | | | X | | | 238,179 | 0 | 30,450 |

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

| (A) Name and Title | (B) Average hours per week | (C) Position (check all that apply) | | | | | (D) Reportable compensation from the organization (W- 2/1099-MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|--------|--------------|---------------------------------|---|--|---|
| | | Individual trustee or director | Institutional Trustee | Office | Key employee | Highest compensated employee | | | |
| JEANNE DARIOTIS VP | 40 00 | | | X | | | 237,558 | 0 | 35,086 |
| MERRI B MAIR VP | 40 00 | | | X | | | 235,230 | 0 | 36,271 |
| JOHN B GASKINS VP | 40 00 | | | X | | | 203,204 | 0 | 20,752 |
| RUTH ZATIK VP | 40 00 | | | X | | | 180,414 | 0 | 25,147 |
| JANE RILEY LEACH VP | 1 00 | | | X | | | 0 | 163,438 | 22,897 |
| MATTHEW MORRISON MONTGOMERY ASST MED DIR | 40 00 | | | | X | | 191,452 | 0 | 22,894 |
| HARRY LINN DIRECTOR OF | 40 00 | | | | X | | 139,679 | 0 | 19,392 |
| PAULINE MICHELLE SIMMONDS BROWN DIST EXEC DI | 40 00 | | | | X | | 137,775 | 0 | 22,348 |
| JUDY NORCIA CORPORATE DI | 40 00 | | | | X | | 125,614 | 0 | 18,997 |
| CHANDLER DAVID MAPES DIR IS | 40 00 | | | | X | | 124,455 | 0 | 9,412 |
| EUGENE ROBERTS FORMER EXEC | 000 00 | | | | | X | 0 | 0 | 0 |