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Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

2010Department of the Treasury
Internal Revenue Service

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements.

For calendar year 2010, or tax year beginning , and ending

G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity ☐ Final return
☐ Amended return ☐ Address change ☐ Name change

Name of foundation ENCOURAGE, INC.		A Employer identification number 59-2752833
Number and street (or P O box number if mail is not delivered to street address) 1400 COMPUTER DRIVE	Room/suite 300	B Telephone number 508-926-2444
City or town, state, and ZIP code WESTBOROUGH, MA 01581-1790		C If exemption application is pending, check here ☐
H Check type of organization: ☒ Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation		D 1 Foreign organizations, check here ☐ 2. Foreign organizations meeting the 85% test, check here and attach computation ☐
I Fair market value of all assets at end of year (from Part II, col (c), line 16) \$ 86,339.	J Accounting method. ☒ Cash ☐ Accrual ☐ Other (specify) _____	E If private foundation status was terminated under section 507(b)(1)(A), check here ☐
(Part I, column (d) must be on cash basis)		F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a))		(a) Revenue and expenses per books	(b) Net investment income	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
1 Contributions, gifts, grants, etc., received		742,791.		N/A	
2 Check ☐ if the foundation is not required to attach Sch. B					
3 Interest on savings and temporary cash investments		4.	4.		STATEMENT 1
4 Dividends and interest from securities					
5a Gross rents					
b Net rental income or (loss)					
6a Net gain or (loss) from sale of assets not on line 10		1,565.			
b Gross sales price for all assets on line 6a		244,356.			
7 Capital gain net income (from Part IV, line 2)			178,792.		
8 Net short-term capital gain					
9 Income modifications					
10a Gross sales less returns and allowances					
b Less Cost of goods sold					
c Gross profit or (loss)					
11 Other income					
12 Total. Add lines 1 through 11		744,360.	178,796.		
13 Compensation of officers, directors, trustees, etc		0.	0.		0.
14 Other employee salaries and wages					
15 Pension plans, employee benefits					
16a Legal fees STMT 2		3,475.	0.		3,475.
b Accounting fees STMT 3		3,000.	0.		3,000.
c Other professional fees STMT 4		69,194.	215.		68,979.
17 Interest					
18 Taxes					
19 Depreciation and depletion					
20 Occupancy					
21 Travel, conferences, and meetings		13,517.	0.		13,517.
22 Printing and publications					
23 Other expenses STMT 5		1,464.	0.		1,464.
24 Total operating and administrative expenses. Add lines 13 through 23		90,650.	215.		90,435.
25 Contributions, gifts, grants paid		677,362.			677,362.
26 Total expenses and disbursements. Add lines 24 and 25		768,012.	215.		767,797.
27 Subtract line 26 from line 12:					
a Excess of revenue over expenses and disbursements		<23,652.>			
b Net investment income (if negative, enter -0-)			178,581.		
c Adjusted net income (if negative, enter -0-)				N/A	

9
17

Part II Balance Sheets		Attached schedules and amounts in the description column should be for end-of-year amounts only		
		Beginning of year	End of year	
		(a) Book Value	(b) Book Value	(c) Fair Market Value
Assets	1 Cash - non-interest-bearing	67,080.	39,307.	39,307.
	2 Savings and temporary cash investments	42,911.	47,032.	47,032.
	3 Accounts receivable ▶			
	Less: allowance for doubtful accounts ▶			
	4 Pledges receivable ▶			
	Less: allowance for doubtful accounts ▶			
	5 Grants receivable			
	6 Receivables due from officers, directors, trustees, and other disqualified persons			
	7 Other notes and loans receivable ▶			
	Less: allowance for doubtful accounts ▶			
	8 Inventories for sale or use			
	9 Prepaid expenses and deferred charges			
	10a Investments - U.S. and state government obligations			
	b Investments - corporate stock			
	c Investments - corporate bonds			
Liabilities	11 Investments - land, buildings, and equipment basis ▶			
	Less: accumulated depreciation ▶			
	12 Investments - mortgage loans			
	13 Investments - other			
	14 Land, buildings, and equipment: basis ▶			
	Less: accumulated depreciation ▶			
	15 Other assets (describe ▶)			
	16 Total assets (to be completed by all filers)	109,991.	86,339.	86,339.
	17 Accounts payable and accrued expenses			
	18 Grants payable			
Net Assets or Fund Balances	19 Deferred revenue			
	20 Loans from officers, directors, trustees, and other disqualified persons			
	21 Mortgages and other notes payable			
	22 Other liabilities (describe ▶)			
	23 Total liabilities (add lines 17 through 22)	0.	0.	
	Foundations that follow SFAS 117, check here ▶ ☐			
	and complete lines 24 through 26 and lines 30 and 31			
	24 Unrestricted			
	25 Temporarily restricted			
	26 Permanently restricted			
Net Assets or Fund Balances	Foundations that do not follow SFAS 117, check here ▶ ☒			
	and complete lines 27 through 31			
	27 Capital stock, trust principal, or current funds	0.	0.	
	28 Paid-in or capital surplus, or land, bldg., and equipment fund	0.	0.	
	29 Retained earnings, accumulated income, endowment, or other funds	109,991.	86,339.	
	30 Total net assets or fund balances	109,991.	86,339.	
	31 Total liabilities and net assets/fund balances	109,991.	86,339.	

Part III Analysis of Changes in Net Assets or Fund Balances

1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return)	1	109,991.
2 Enter amount from Part I, line 27a	2	<23,652.>
3 Other increases not included in line 2 (itemize) ▶	3	0.
4 Add lines 1, 2, and 3	4	86,339.
5 Decreases not included in line 2 (itemize) ▶	5	0.
6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30	6	86,339.

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.)		(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a				
b SEE ATTACHED STATEMENT				
c				
d				
e				
(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)	
a				
b				
c				
d				
e	244,356.	65,564.	178,792.	
Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69				
(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h))	
a				
b				
c				
d				
e			178,792.	
2 Capital gain net income or (net capital loss)		{ If gain, also enter in Part I, line 7 If (loss), enter -0- in Part I, line 7		2 178,792.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6)		{ If gain, also enter in Part I, line 8, column (c) If (loss), enter -0- in Part I, line 8		3 N/A

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see instructions before making any entries.

(a) Base period years Calendar year (or tax year beginning in)	(b) Adjusted qualifying distributions	(c) Net value of noncharitable-use assets	(d) Distribution ratio (col. (b) divided by col. (c))
2009	1,173,515.	251,146.	4.672641
2008	1,439,113.	460,075.	3.127997
2007	891,340.	441,610.	2.018387
2006	350,365.	509,318.	.687910
2005	913,225.	308,750.	2.957814
2 Total of line 1, column (d)			2 13.464749
3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years			3 2.692950
4 Enter the net value of noncharitable-use assets for 2010 from Part X, line 5			4 92,764.
5 Multiply line 4 by line 3			5 249,809.
6 Enter 1% of net investment income (1% of Part I, line 27b)			6 1,786.
7 Add lines 5 and 6			7 251,595.
8 Enter qualifying distributions from Part XII, line 4			8 767,797.

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)1a *Exempt operating foundations described in section 4940(d)(2), check here ☐ and enter "N/A" on line 1.

Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions)

b Domestic foundations that meet the section 4940(e) requirements in Part V, check here ☒ and enter 1% of Part I, line 27b

c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).

2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)

3 Add lines 1 and 2

4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)

5 Tax based on investment income Subtract line 4 from line 3. If zero or less, enter -0-

6 Credits/Payments:

a 2010 estimated tax payments and 2009 overpayment credited to 2010

b Exempt foreign organizations - tax withheld at source

c Tax paid with application for extension of time to file (Form 8868)

d Backup withholding erroneously withheld

7 Total credits and payments. Add lines 6a through 6d

8 Enter any penalty for underpayment of estimated tax. Check here ☐ if Form 2220 is attached

9 Tax due If the total of lines 5 and 8 is more than line 7, enter amount owed

10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid

11 Enter the amount of line 10 to be: Credited to 2011 estimated tax ☒Refunded ☒

6a	336.
6b	
6c	
6d	

1	1,786.
2	0.
3	1,786.
4	0.
5	1,786.
7	336.
8	37.
9	1,487.
10	
11	

Part VII-A Statements Regarding Activities

1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?

b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?

If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities

c Did the foundation file Form 1120-POL for this year?

d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:

(1) On the foundation. ☒ \$ 0. (2) On foundation managers. ☒ \$ 0.e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ☒ \$ 0.

2 Has the foundation engaged in any activities that have not previously been reported to the IRS?

If "Yes," attach a detailed description of the activities

3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes

4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?

b If "Yes," has it filed a tax return on Form 990-T for this year?

5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?

If "Yes," attach the statement required by General Instruction T

6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:

• By language in the governing instrument, or

• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?

7 Did the foundation have at least \$5,000 in assets at any time during the year?

If "Yes," complete Part II, col. (c), and Part XV

8a Enter the states to which the foundation reports or with which it is registered (see instructions) ☒

FL

b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation

9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2010 or the taxable year beginning in 2010 (see instructions for Part XIV)? If "Yes," complete Part XIV

10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses

	Yes	No
1a		X
1b		X
1c		X
2		X
3		X
4a		X
4b		
5		X
6	X	
7	X	
8b	X	
9		X
10		X

N/A

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Part VII-A Statements Regarding Activities (continued)

11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		X
12	Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008?	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application? Website address ► <u>N/A</u>	13	X	
14	The books are in care of ► <u>PAULA MINER, C/O CCR LLP</u> Telephone no. ► <u>(508) 926-2444</u> Located at ► <u>1400 COMPUTER DRIVE, SUITE 300, WESTBOROUGH, MA</u> ZIP+4 ► <u>01581-1790</u>			
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year	15	N/A	
16	At any time during calendar year 2010, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? See page 20 of the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign country ►	16	Yes	No X

Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

		Yes	No
1a	During the year did the foundation (either directly or indirectly):		
(1)	Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No		
(2)	Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No		
(3)	Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No		
(4)	Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☐ Yes ☒ No		
(5)	Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No		
(6)	Agree to pay money or property to a government official? (Exception Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No		
b	If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 22 of the instructions)? Organizations relying on a current notice regarding disaster assistance check here ☐ N/A	1b	
c	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2010? ☐ Yes ☒ No	1c	X
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):		
a	At the end of tax year 2010, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2010? ☐ Yes ☒ No If "Yes," list the years ►		
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) ☐ Yes ☒ No	2b	
c	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. ☐ Yes ☒ No		
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No		
b	If "Yes," did it have excess business holdings in 2010 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2010.) ☐ Yes ☒ No	3b	
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?	4a	X
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2010?	4b	X

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Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a During the year did the foundation pay or incur any amount to:

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)?

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

N/A

5b

Organizations relying on a current notice regarding disaster assistance check here

☒

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

6b

X

If "Yes" to 6b, file Form 8870

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

☐ Yes ☒ No

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7b

Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation.

(a) Name and address	(b) Title, and average hours per week devoted to position	(c) Compensation (If not paid, enter -0-)	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
SEE STATEMENT 6		0.	0.	0.

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account, other allowances
NONE				

Total number of other employees paid over \$50,000

0

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Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:	
a	Average monthly fair market value of securities	1a 0.
b	Average of monthly cash balances	1b 94,177.
c	Fair market value of all other assets	1c
d	Total (add lines 1a, b, and c)	1d 94,177.
e	Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)	1e 0.
2	Acquisition indebtedness applicable to line 1 assets	2 0.
3	Subtract line 2 from line 1d	3 94,177.
4	Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)	4 1,413.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5 92,764.
6	Minimum investment return. Enter 5% of line 5	6 4,638.

Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

1	Minimum investment return from Part X, line 6	1 4,638.
2a	Tax on investment income for 2010 from Part VI, line 5	2a 1,786.
b	Income tax for 2010. (This does not include the tax from Part VI.)	2b
c	Add lines 2a and 2b	2c 1,786.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3 2,852.
4	Recoveries of amounts treated as qualifying distributions	4 0.
5	Add lines 3 and 4	5 2,852.
6	Deduction from distributable amount (see instructions)	6 0.
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7 2,852.

Part XII Qualifying Distributions (see instructions)

1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:	
a	Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26	1a 767,797.
b	Program-related investments - total from Part IX-B	1b 0.
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2
3	Amounts set aside for specific charitable projects that satisfy the:	
a	Suitability test (prior IRS approval required)	3a
b	Cash distribution test (attach the required schedule)	3b
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4 767,797.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b	5 1,786.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6 766,011.

Note The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

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Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2009	(c) 2009	(d) 2010
1 Distributable amount for 2010 from Part XI, line 7				2,852.
2 Undistributed income, if any, as of the end of 2010				
a Enter amount for 2009 only			0.	
b Total for prior years:		0.		
3 Excess distributions carryover, if any, to 2010:				
a From 2005	904,649.			
b From 2006	348,203.			
c From 2007	869,374.			
d From 2008	1,416,157.			
e From 2009	1,160,958.			
f Total of lines 3a through e	4,699,341.			
4 Qualifying distributions for 2010 from Part XII, line 4: ▶ \$	767,797.			
a Applied to 2009, but not more than line 2a			0.	
b Applied to undistributed income of prior years (Election required - see instructions)		0.		
c Treated as distributions out of corpus (Election required - see instructions)	0.			
d Applied to 2010 distributable amount				2,852.
e Remaining amount distributed out of corpus	764,945.			
5 Excess distributions carryover applied to 2010 (If an amount appears in column (d), the same amount must be shown in column (a))	0.			0.
6 Enter the net total of each column as indicated below:				
a Corpus Add lines 3f, 4c, and 4e Subtract line 5	5,464,286.			
b Prior years' undistributed income Subtract line 4b from line 2b		0.		
c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b. Taxable amount - see instructions		0.		
e Undistributed income for 2009. Subtract line 4a from line 2a. Taxable amount - see instr.			0.	
f Undistributed income for 2010. Subtract lines 4d and 5 from line 1 This amount must be distributed in 2011				0.
7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3)	0.			
8 Excess distributions carryover from 2005 not applied on line 5 or line 7	904,649.			
9 Excess distributions carryover to 2011 Subtract lines 7 and 8 from line 6a	4,559,637.			
10 Analysis of line 9:				
a Excess from 2006	348,203.			
b Excess from 2007	869,374.			
c Excess from 2008	1,416,157.			
d Excess from 2009	1,160,958.			
e Excess from 2010	764,945.			

Part XVII	Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations
------------------	--

- | | | Yes | No |
|----------|--|-------|----|
| 1 | Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? | | |
| a | Transfers from the reporting foundation to a noncharitable exempt organization of: | | |
| | (1) Cash | 1a(1) | X |
| | (2) Other assets | 1a(2) | X |
| b | Other transactions: | | |
| | (1) Sales of assets to a noncharitable exempt organization | 1b(1) | X |
| | (2) Purchases of assets from a noncharitable exempt organization | 1b(2) | X |
| | (3) Rental of facilities, equipment, or other assets | 1b(3) | X |
| | (4) Reimbursement arrangements | 1b(4) | X |
| | (5) Loans or loan guarantees | 1b(5) | X |
| | (6) Performance of services or membership or fundraising solicitations | 1b(6) | X |
| c | Sharing of facilities, equipment, mailing lists, other assets, or paid employees | 1c | X |
| d | If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received. | | |

[illegible]

- 2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No
- b** If "Yes," complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship
N/A		

**Sign
Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer or fiduciary) is based on all information of which preparer has any knowledge.

Signature of officer or trustee

228201
Date

► TREASURER
Title

**Paid
Preparer
Use Only**

Print/Type preparer's name
PETER REILLY

Preparer's signature 

Date	02/24/11
------	----------

Check ☐ if self-employed	PTIN
--	------

Firm's name ► CCR LLP

Firm's EIN ▶

Firm's address ► 1400 COMPUTER DR
WESTBOROUGH, MA 01581

Phone no.	508-926-2200
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Schedule B(Form 990, 990-EZ,
or 990-PF)Department of the Treasury
Internal Revenue Service**Schedule of Contributors**

▶ Attach to Form 990, 990-EZ, or 990-PF.

OMB No 1545-0047

2010

Name of the organization

ENCOURAGE, INC.

Employer identification number

59-2752833

Organization type (check one)

Filers of:

Section:

Form 990 or 990-EZ

☐ 501(c)() (enter number) organization☐ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation☐ 527 political organization

Form 990-PF

☒ 501(c)(3) exempt private foundation☐ 4947(a)(1) nonexempt charitable trust treated as a private foundation☐ 501(c)(3) taxable private foundationCheck if your organization is covered by the **General Rule** or a **Special Rule**.**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.**General Rule**

- ☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II.

Special Rules

- ☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h or (ii) Form 990-EZ, line 1. Complete Parts I and II.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.
- ☐ For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc., purposes, but these contributions did not aggregate to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. ▶ \$ _____

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2 of its Form 990, or check the box on line H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2010)

Name of organization	Employer identification number
ENCOURAGE, INC.	59-2752833

Part I Contributors (see instructions)

(a) No.	(b) Name, address, and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1	EDWARD W. & KAY G. POITRAS 949 HAMILTON CIRCLE HAINES CITY, FL 33844	\$ 500,000.	Person ☒ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)
2	EDWARD W. POITRAS REVOCABLE TRUST 949 HAMILTON CIRCLE HAINES CITY, FL 33844-8698	\$ 108,470.	Person ☐ Payroll ☐ Noncash ☒ (Complete Part II if there is a noncash contribution)
3	KAY G. POITRAS REVOCABLE TRUST 949 HAMILTON CIRCLE HAINES CITY, FL 33844-8698	\$ 108,464.	Person ☐ Payroll ☐ Noncash ☒ (Complete Part II if there is a noncash contribution)
4	EDWARD W. POITRAS MARITAL TRUST 949 HAMILTON CIRCLE HAINES CITY, FL 33844-8698	\$ 12,915.	Person ☐ Payroll ☐ Noncash ☒ (Complete Part II if there is a noncash contribution.)
5	KAY G. POITRAS MARITAL TRUST 949 HAMILTON CIRCLE HAINES CITY, FL 33844-8698	\$ 12,942.	Person ☐ Payroll ☐ Noncash ☒ (Complete Part II if there is a noncash contribution)
		\$	Person ☐ Payroll ☐ Noncash ☐ (Complete Part II if there is a noncash contribution)

Name of organization

Employer identification number

ENCOURAGE, INC.

59-2752833

Part II Noncash Property (see instructions)

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
2	600 SHS JOHNSON & JOHNSON 550 SHS ORACLE CORPORATION 280 SHS PROCTER & GAMBLE 275 SHS SPDR GOLD T	\$ 108,470.	12/03/10
3	600 SHS JOHNSON & JOHNSON 550 SHS ORACLE CORPORATION 280 SHS PROCTER & GAMBLE 275 SHS SPDR GOLD T	\$ 108,464.	12/03/10
4	450 SHS ORACLE CORPORATION	\$ 12,915.	12/03/10
5	450 SHS ORACLE CORPORATION	\$ 12,942.	12/03/10
		\$	
		\$	

Name of organization

Employer identification number

ENCOURAGE, INC.**59-2752833**

Part III Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this information once. See instructions.) ▶ \$

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee
	(e) Transfer of gift		
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee

ENCOURAGE, INC.

Part IV Capital Gains and Losses for Tax on Investment Income

(a) List and describe the kind(s) of property sold, e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.		(b) How acquired P - Purchase D - Donation	(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a	600 SHS JOHNSON & JOHNSON	D	01/01/55	12/07/10
b	600 SHS JOHNSON & JOHNSON	D	01/01/55	12/07/10
c	450 SHS ORACLE CORPORATION	D	04/06/99	12/07/10
d	450 SHS ORACLE CORPORATION	D	04/06/99	12/07/10
e	550 SHS ORACLE CORPORATION	D	04/06/99	12/07/10
f	550 SHS ORACLE CORPORATION	D	04/06/99	12/07/10
g	280 SHS PROCTER & GAMBLE	D	06/07/01	12/07/10
h	280 SHS PROCTER & GAMBLE	D	06/07/01	12/07/10
i	275 SHS GOLD TRUST	D	06/27/07	12/07/10
j	275 SHS GOLD TRUST	D	06/27/07	12/07/10
k				
l				
m				
n				
o				

(e) Gross sales price	(f) Depreciation allowed (or allowable)	(g) Cost or other basis plus expense of sale	(h) Gain or (loss) (e) plus (f) minus (g)
a 37,464.			37,464.
b 37,464.			37,464.
c 13,038.		2,724.	10,314.
d 13,038.		2,724.	10,314.
e 15,935.		3,321.	12,614.
f 15,935.		3,321.	12,614.
g 17,431.		8,023.	9,408.
h 17,431.		8,023.	9,408.
i 38,311.		17,514.	20,797.
j 38,309.		19,914.	18,395.
k			
l			
m			
n			
o			

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

(i) F.M.V. as of 12/31/69	(j) Adjusted basis as of 12/31/69	(k) Excess of col. (i) over col. (j), if any	(l) Losses (from col. (h)) Gains (excess of col. (h) gain over col. (k), but not less than "-0-")
a			37,464.
b			37,464.
c			10,314.
d			10,314.
e			12,614.
f			12,614.
g			9,408.
h			9,408.
i			20,797.
j			18,395.
k			
l			
m			
n			
o			

2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 If (loss), enter "-0-" in Part I, line 7 }	2	178,792.
3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter "-0-" in Part I, line 8 }	3	N/A

FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1

SOURCE	AMOUNT
CHARLES SCHWAB & CO., INC.	4.
TOTAL TO FORM 990-PF, PART I, LINE 3, COLUMN A	4.

FORM 990-PF LEGAL FEES STATEMENT 2

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
DEAN, MEAD, EGERTON, BLOODWORTH, CAPOUANO & BOZARTH, P.A.	3,475.	0.		3,475.
TO FM 990-PF, PG 1, LN 16A	3,475.	0.		3,475.

FORM 990-PF ACCOUNTING FEES STATEMENT 3

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
CCR LLP	3,000.	0.		3,000.
TO FORM 990-PF, PG 1, LN 16B	3,000.	0.		3,000.

FORM 990-PF OTHER PROFESSIONAL FEES STATEMENT 4

DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES
CCR LLP - GRANT ADMINISTRATION HARVEST CAPITAL MANAGEMENT, INC.	68,979. 215.	0. 215.		68,979. 0.
TO FORM 990-PF, PG 1, LN 16C	69,194.	215.		68,979.

FORM 990-PF	OTHER EXPENSES			STATEMENT	5
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOME	(D) CHARITABLE PURPOSES	
BANK CHARGES	125.	0.		125.	
FILING FEES	61.	0.		61.	
INSURANCE	1,177.	0.		1,177.	
OFFICE SUPPLIES	101.	0.		101.	
TO FORM 990-PF, PG 1, LN 23	1,464.	0.		1,464.	

FORM 990-PF	PART VIII - LIST OF OFFICERS, DIRECTORS TRUSTEES AND FOUNDATION MANAGERS	STATEMENT	6
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NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
EDWARD W. POITRAS 27 LAKE HAMILTON BEACH HAINES CITY, FL 33844	TRUSTEE 1.00	0.	0.	0.
KAY G. POITRAS 27 LAKE HAMILTON BEACH HAINES CITY, FL 33844	TRUSTEE 1.00	0.	0.	0.
THOMAS G. RILEY 2601 BABCOCK ROAD VIENNA, VA 22181	TRUSTEE 1.00	0.	0.	0.
JAY LAUER 3815 SW 6TH PLACE GAINESVILLE, FL 32607	TRUSTEE 1.00	0.	0.	0.
G. COMFORTED KEEN 1209 PARKSIDE DRIVE ORMOND BEACH, FL 32175	TRUSTEE 1.00	0.	0.	0.
DAVID BRYAN 36 SPICEBUSH LANE PAWLEYS ISLAND, SC 29585	TRUSTEE 1.00	0.	0.	0.
PAULA A. MINER C/O CCR LLP, 1400 COMPUTER DRIVE, SUITE 300 WESTBOROUGH, MA 01581	CONVENER/TREASURER 3.00	0.	0.	0.

ENCOURAGE, INC.

59-2752833

TODD HUNTER
4859 BRADLEY - SUITE 100
BOISE, ID 83714

TRUSTEE
1.00

0. 0. 0.

TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII

0. 0. 0.

FORM 990-PF

PART XV - LINE 1A
LIST OF FOUNDATION MANAGERS

STATEMENT 7

NAME OF MANAGER

EDWARD W. POITRAS
KAY G. POITRAS

FORM 990-PF

GRANTS AND CONTRIBUTIONS
PAID DURING THE YEAR

STATEMENT 8

RECIPIENT NAME AND ADDRESS	RECIPIENT RELATIONSHIP AND PURPOSE OF GRANT	RECIPIENT STATUS	AMOUNT
ALPHA USA 2275 HALF DAY ROAD, SUITE 185 BANNOCKBURN, IL 60015	NONE RELIGIOUS	PUBLIC CHARITY	30,000.
ANCHOR HOUSE MINISTRIES 3000 K VILLE AVENUE AUBURNDALE, FL 33823	NONE RELIGIOUS	PUBLIC CHARITY	25,000.
ANGLICAN MISSION IN THE AMERICAS 297 WILLBROOK BOULEVARD PAWLEYS ISLAND, SC 29585	NONE RELIGIOUS	PUBLIC CHARITY	25,000.
C.S. LEWIS INSTITUTE 8001 BRADDOCK ROAD, SUITE 300 SPRINGFIELD, VA 22151-2110	NONE RELIGIOUS	PUBLIC CHARITY	25,000.
CHRIST CHURCH 310 PRINCE CREEK PARKWAY MURRELLS INLET, SC 29576	NONE RELIGIOUS	PUBLIC CHARITY	25,000.

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CHRIST THE KING SPIRITUAL LIFE CENTER 575 BURTON ROAD GREENWICH, NY 12834	NONE RELIGIOUS	PUBLIC CHARITY	30,000.
CHRISTIAN FREEDOM INTERNATIONAL 215 ASHMUN STREET SAULT SAINTE MARIE, MI 49783	NONE RELIGIOUS	PUBLIC CHARITY	10,000.
CHRISTIAN HEALING CENTER INC 4170 SOUTH RIDGEWOOD AVENUE PORT ORANGE, FL 32127	NONE RELIGIOUS	PUBLIC CHARITY	10,000.
CHURCH ARMY USA 80 LEETSDALE INDUSTRIAL DRIVE # 1 LEETSDALE, PA 15056-1034	NONE RELIGIOUS	PUBLIC CHARITY	20,000.
CHURCH OF THE HOLY CHILD 1225 WEST GRANADA BOULEVARD ORMOND BEACH, FL 32174	NONE RELIGIOUS	PUBLIC CHARITY	7,600.
COASTAL SCHOOL MINISTRIES PO BOX 30329 MYRTLE BEACH, SC 29588	NONE RELIGIOUS	PUBLIC CHARITY	10,000.
CONVOCATION OF ANGLICANS IN NORTH AMERICA 3301 HIDDEN MEADOW DRIVE, SUITE E114 HERNDON, VA 20171	NONE RELIGIOUS	PUBLIC CHARITY	20,000.
DIOCESE OF CENTRAL FLORIDA HONDURAS COMMISSION 1017 EAST ROBINSON STREET ORLANDO, FL 32801	NONE RELIGIOUS	PUBLIC CHARITY	30,000.
FAITH ALIVE! 431 RICHMOND PLACE NE ALBUQUERQUE, NM 87106	NONE RELIGIOUS	PUBLIC CHARITY	30,000.
FIVE TALENTS INTERNATIONAL 543 BEULAH ROAD VIENNA, VA 22180	NONE RELIGIOUS	PUBLIC CHARITY	25,000.

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FUNDS FOR FAMILIES INC 3201 SANGRE DE TORO SAN CLEMENTE, CA 92673	NONE RELIGIOUS	PUBLIC CHARITY	16,000.
LA FRONTERA YOUTH MINISTRY EDUCATION INC 9208 COSMOS DRIVE EL PASO, TX 79925	NONE RELIGIOUS	PUBLIC CHARITY	20,000.
OFF THE MAP PO BOX 75094 SEATTLE, WA 98175	NONE RELIGIOUS	PUBLIC CHARITY	20,000.
OFFICERS CHRISTIAN FELLOWSHIP 3784 SOUTH INCA ENGLEWOOD, CO 80110-3405	NONE RELIGIOUS	PUBLIC CHARITY	50,680.
OSMAN HOPE INC 1109 DEVONSHIRE COURT KINGSPORT, TN 37660	NONE RELIGIOUS	PUBLIC CHARITY	10,000.
PEACE OF THE CITY MINISTRIES 146 PARKDALE AVENUE BUFFALO, NY 14213	NONE RELIGIOUS	PUBLIC CHARITY	25,000.
ROCK THE WORLD YOUTH MISSION ALLIANCE PO BOX 43 AMBRIDGE, PA 15003-0043	NONE RELIGIOUS	PUBLIC CHARITY	20,000.
RON HUTCHCRAFT MINISTRIES INC PO BOX 400 HARRISON, AR 72602-0040	NONE RELIGIOUS	PUBLIC CHARITY	70,000.
SAINT PAUL'S CHURCH 174 WHISCONIER ROAD BROOKFIELD, CT 06804	NONE RELIGIOUS	PUBLIC CHARITY	2,000.
SAINT PIUS V PARISH 1919 SOUTH ASHLAND AVENUE CHICAGO, IL 60608-2994	NONE RELIGIOUS	PUBLIC CHARITY	35,000.

ENCOURAGE, INC.

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SAT-7 NORTH AMERICA
PO BOX 2770 EASTON, MD 21601

NONE
RELIGIOUS

PUBLIC
CHARITY

10,000.

SCRIPTURE UNION USA
PO BOX 215 VALLEY FORGE, PA
19481

NONE
RELIGIOUS

PUBLIC
CHARITY

38,000.

UGANDA CHRISTIAN UNIVERSITY
PARTNERS
PO BOX 38333 DALLAS, TX 75238

NONE
RELIGIOUS

PUBLIC
CHARITY

16,000.

WYCLIFFE BIBLE TRANSLATORS
PO BOX 628200 ORLANDO, FL
32862-8200

NONE
RELIGIOUS

PUBLIC
CHARITY

22,082.

TOTAL TO FORM 990-PF, PART XV, LINE 3A

677,362.