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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

2010

Open to Public
InspectionDepartment of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2010 calendar year, or tax year beginning 2010, and ending

B Check if applicable

- ☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

United Way of Collier County, Inc.
 848 First Avenue North #240
 Naples, FL 34102

D Employer Identification Number

59-1026096

E Telephone number

239-261-7112

G Gross receipts \$ 2,853,892.

F Name and address of principal officer

Same As C Above

H(a) Is this a group return for affiliates? ☐ Yes ☒ NoH(b) Are all affiliates included? ☐ Yes ☐ No

If 'No,' attach a list (see instructions)

I Tax-exempt status ☒ 501(c)(3) ☐ 501(c) () (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: www.unitedwayofcolliercounty.org

H(c) Group exemption number

K Form of organization ☐ Corporation ☐ Trust ☐ Association ☐ Other

L Year of Formation

M State of legal domicile

Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities	To Improve Lives by Mobilizing the Caring Power of Our Community.	
	2	Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	32
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	32
	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	5
	6	Total number of volunteers (estimate if necessary)	6	175
Revenue	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	7b	Net unrelated business taxable income from Form 990-T, line 34	7b	0.
	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	2,593,134.	2,002,534.
	10	Investment income (Part VIII, column (A), lines 3-4 and 7)	326,003.	170,863.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 10e)	2,919,137.	2,173,397.
	12	Total revenue — add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,759,918.	1,467,309.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	378,448.	383,140.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	27,947.	26,336.
	Expenses	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	158,164.
16a		Professional fundraising fees (Part IX, column (A), line 11e)	2,324,477.	2,026,665.
b		Total fundraising expenses (Part IX, column (D), line 25) 256,390.	594,660.	146,732.
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	4,284,358.	4,429,249.
18		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	62,396.	60,555.
19		Revenue less expenses Subtract line 18 from line 12	4,221,962.	4,368,694.
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	
	21	Total liabilities (Part X, line 26)	End of Year	
	22	Net assets or fund balances Subtract line 21 from line 20	4,284,358.	4,429,249.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief it is true correct and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date	6-22-11
	Ernie Bretzmann	President	
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date
	Ronald W. Gustason, CPA	Ronald W. Gustason, CPA	6/21/11
	Firm's name	Firm's EIN	PTIN
	Rogers Wood Hill Starman & Gustason, P.A.	59-1362099	P00103345
	Firm's address	Phone no	
	2375 Tamiami Trail North Suite 110	(239) 262-1040	
	Naples, FL 34103-4438		

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes ☐ No

BAA For Paperwork Reduction Act Notice, see the separate instructions.

TEEA0113L 12/21/10

Form 990 (2010)

91722

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response to any question in this Part III ☐**1** Briefly describe the organization's mission:To Improve Lives by Mobilizing the Caring Power of Our Community.**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If 'Yes,' describe these changes on Schedule O.

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.**4a** (Code _____) (Expenses \$ 1,569,580. including grants of \$ _____) (Revenue \$ _____)United Way of Collier County, Inc. receives donations from the general public and then distributes funds to various local United Way agencies as authorized by the Board of Directors.**4b** (Code _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)**4c** (Code. _____) (Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)**4d** Other program services. (Describe in Schedule O.)

(Expenses \$ _____ including grants of \$ _____) (Revenue \$ _____)

4e Total program service expenses **▶** 1,569,580.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	X	
2 Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III		
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V		X
11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	X	
b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII	X	
c Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)	X	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X
20 a Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H		X
b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)		
20b		

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II</i>	21 X	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III</i>	22	X
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i>	23	X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25</i>	24a	X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	
d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d	
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I</i>	25a	X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i>	25b	X
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If 'Yes,' complete Schedule L, Part II</i>	26	X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If 'Yes,' complete Schedule L, Part III</i>	27	X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)		
a A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i>	28a	X
b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i>	28b	X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i>	28c	X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M</i>	29	X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I</i>	31	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II</i>	32	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i>	33	X
34 Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1</i>	34	X
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	X
a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i> ☐ Yes ☒ No		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i>	36	X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37	X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	X

BAA

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response to any question in this Part V ☐

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.		
1b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.		
1c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return.		
2b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)		
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
3b If 'Yes,' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4b If 'Yes,' enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts		
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		X
6b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7 Organizations that may receive deductible contributions under section 170(c).		
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d If 'Yes,' indicate the number of Forms 8282 filed during the year.		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		X
9 Sponsoring organizations maintaining donor advised funds.		
a Did the organization make any taxable distributions under section 4966?		X
b Did the organization make a distribution to a donor, donor advisor, or related person?		X
10 Section 501(c)(7) organizations. Enter		
a Initiation fees and capital contributions included on Part VIII, line 12		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11 Section 501(c)(12) organizations. Enter		
a Gross income from members or shareholders		
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.		
a Is the organization licensed to issue qualified health plans in more than one state?		
Note. See the instructions for additional information the organization must report on Schedule O		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
c Enter the amount of reserves on hand		
14a Did the organization receive any payments for indoor tanning services during the tax year?		X
b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O		

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI

☒**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year	32	
1b Enter the number of voting members included in line 1a, above, who are independent	32	
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6 Does the organization have members or stockholders?		X
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		X
7b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?		X
b Each committee with authority to act on behalf of the governing body?		X
9 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?		X
b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		
11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990	See Schedule O	
12a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	X	
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done	X	
13 Does the organization have a written whistleblower policy?		X
14 Does the organization have a written document retention and destruction policy?		X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	X	
b Other officers of key employees of the organization		X
If 'Yes' to line 15a or 15b, describe the process in Schedule O (See instructions)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed ▶ None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.

☐ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Schedule O

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

▶ Robin Jones 848 First Avenue North #240 Naples FL 34102 239-261-7112

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

☒**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W 2/1099 MISC)	(E) Reportable compensation from related organizations (W 2/1099 MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
See Schedule O										
(1) Mike Dillon Chairman Elect	5							0.	0.	0.
(2) Jerri Kautsky Treasurer	5							0.	0.	0.
(3) Chuck Zundel Chairman	5							0.	0.	0.
(4) Ernie Bretzmann President	40				X			93,796.	0.	7,275.
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)										
(17)										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (cont)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Sch O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W 2/1099 MISC)	(E) Reportable compensation from related organizations (W 2/1099 MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) -----										
(19) -----										
(20) -----										
(21) -----										
(22) -----										
(23) -----										
(24) -----										
(25) -----										
(26) -----										
(27) -----										
(28) -----										
(29) -----										
1b Sub-total								93,796.	0.	7,275.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								93,796.	0.	7,275.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **0**

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

	Yes	No
3		X
4		X
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **0**

Part VIII Statement of Revenue

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1a	Federated campaigns	1a	1,961,501.				
	b	Membership dues	1b					
	c	Fundraising events	1c	2,725.				
	d	Related organizations	1d					
	e	Government grants (contributions)	1e					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	38,308.				
	g	Noncash contributions included in lns 1a-1f \$						
	h	Total. Add lines 1a-1f		2,002,534.				
PROGRAM SERVICE REVENUE			Business Code					
	2a							
	b							
	c							
	d							
	e							
	f	All other program service revenue						
	g	Total. Add lines 2a-2f						
OTHER REVENUE	3	Investment income (including dividends, interest and other similar amounts)		156,006.			156,006.	
	4	Income from investment of tax-exempt bond proceeds						
	5	Royalties						
	6a	Gross Rents	(i) Real	(ii) Personal				
	b	Less: rental expenses						
	c	Rental income or (loss)						
	d	Net rental income or (loss)						
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other	695,352.			
	b	Less: cost or other basis and sales expenses			680,495.			
	c	Gain or (loss)			14,857.			
	d	Net gain or (loss)			14,857.	14,857.		
	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	a					
	b	Less: direct expenses	b					
	c	Net income or (loss) from fundraising events						
	9a	Gross income from gaming activities See Part IV, line 19	a					
	b	Less: direct expenses	b					
	c	Net income or (loss) from gaming activities						
	10a	Gross sales of inventory, less returns and allowances	a					
	b	Less: cost of goods sold	b					
	c	Net income or (loss) from sales of inventory						
Miscellaneous Revenue		Business Code						
11a								
b								
c								
d	All other revenue							
e	Total. Add lines 11a-11d							
12	Total revenue. See instructions			2,173,397.	14,857.	0.	156,006.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	1,467,309.	1,467,309.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	93,796.	56,278.	0.	37,518.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7 Other salaries and wages	177,274.	18,165.	60,364.	98,745.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	13,554.	3,850.	3,102.	6,602.
9 Other employee benefits	77,653.	18,257.	22,522.	36,874.
10 Payroll taxes	20,863.	5,721.	4,657.	10,485.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	10,928.		10,928.	
d Lobbying				
e Professional fundraising services See Part IV, line 17	26,336.			26,336.
f Investment management fees				
g Other				
12 Advertising and promotion				
13 Office expenses	10,966.		3,922.	7,044.
14 Information technology				
15 Royalties				
16 Occupancy	55,249.		55,249.	
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	2,500.		2,500.	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	3,392.		3,392.	
23 Insurance	2,799.		2,799.	
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
a <u>Printing and Publications</u>	18,417.			18,417.
b <u>Miscellaneous</u>	15,796.		15,796.	
c <u>Campaign & volunteerism promot</u>	12,746.			12,746.
d <u>Computer supplies & maintenanc</u>	7,064.		7,064.	
e <u>Telephone</u>	6,999.		6,999.	
f All other expenses	3,024.		1,401.	1,623.
25 Total functional expenses. Add lines 1 through 24f	2,026,665.	1,569,580.	200,695.	256,390.
26 Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
ASSETS	1 Cash — non-interest-bearing	47,637.	1	76,921.
	2 Savings and temporary cash investments	1,086,829.	2	1,081,437.
	3 Pledges and grants receivable, net	754,399.	3	694,496.
	4 Accounts receivable, net		4	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	7,930.	9	15,683.
	10a Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D	10a 34,797.		
	b Less: accumulated depreciation	10b 25,235.	12,954.	10c 9,562.
	11 Investments — publicly traded securities	1,612,482.	11	1,548,211.
	12 Investments — other securities. See Part IV, line 11	706,578.	12	933,147.
	13 Investments — program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	55,549.	15	69,792.
16 Total assets. Add lines 1 through 15 (must equal line 34)	4,284,358.	16	4,429,249.	
LIABILITIES	17 Accounts payable and accrued expenses	16,015.	17	6,899.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities. Complete Part X of Schedule D	46,381.	25	53,656.
	26 Total liabilities. Add lines 17 through 25	62,396.	26	60,555.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29 and lines 33 and 34.			
	27 Unrestricted net assets	2,860,010.	27	3,138,171.
	28 Temporarily restricted net assets	1,361,952.	28	1,230,523.
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances.	4,221,962.	33	4,368,694.
	34 Total liabilities and net assets/fund balances	4,284,358.	34	4,429,249.

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Form 990 (2010)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,173,397.
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,026,665.
3	Revenue less expenses Subtract line 2 from line 1	3	146,732.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	4,221,962.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0.
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	4,368,694.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response to any question in this Part XII ☐1 Accounting method used to prepare the Form 990. ☐ Cash ☒ Accrual ☐ Other _____

If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

b Were the organization's financial statements audited by an independent accountant?

c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.

d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both.

☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Yes No

2a X

2b X

2c X

3a X

3b

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Form 990 (2010)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization

United Way of Collier County, Inc.

Employer identification number

59-1026096

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches or association of churches described in **section 170(b)(1)(A)(i).**
- 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E.)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state _____
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 ☐ An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a ☐ Type I
 - b ☐ Type II
 - c ☐ Type III – Functionally integrated
 - d ☐ Type III – Other
- e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f ☐ If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box.
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

	Yes	No
(i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?		
(ii) A family member of a person described in (i) above?		
(iii) A 35% controlled entity of a person described in (i) or (ii) above?		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in column (i) listed in your governing document?		(v) Did you notify the organization in column (i) of your support?		(vi) Is the organization in column (i) organized in the U.S.?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants'.)	2,042,714.	2,177,611.	2,190,834.	2,593,134.	2,002,534.	11,006,827.
2 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						0.
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4 Total. Add lines 1 through 3	2,042,714.	2,177,611.	2,190,834.	2,593,134.	2,002,534.	11,006,827.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0.
6 Public support. Subtract line 5 from line 4						11,006,827.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	2,042,714.	2,177,611.	2,190,834.	2,593,134.	2,002,534.	11,006,827.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	111,488.	119,522.	101,695.	68,580.	57,947.	459,232.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						0.
11 Total support. Add lines 7 through 10						11,466,059.
12 Gross receipts from related activities, etc (see instructions)					12	0.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ ☐						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f))	14	96.0 %
15 Public support percentage from 2009 Schedule A, Part II, line 14	15	96.0 %
16a 33-1/3% support test – 2010. If the organization did not check the box on line 13, and the line 14 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ ☒		
b 33-1/3% support test – 2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ ☐		
17a 10%-facts-and-circumstances test – 2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ▶ ☐		
b 10%-facts-and-circumstances test – 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ▶ ☐		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐		

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Schedule A (Form 990 or 990-EZ) 2010

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3 Gross receipts from activities that are not an unrelated trade or business under section 513.						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf.						
5 The value of services or facilities furnished by a governmental unit to the organization without charge.						
6 Total. Add lines 1 through 5.						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons.						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b.						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6.						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources.						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975.						
c Add lines 10a and 10b.						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on.						
12 Other income. Do not include gain or loss from the sale of capital assets. (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here . ▶ ☐						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f)).	15	%
16 Public support percentage from 2009 Schedule A, Part III, line 15.	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2010 (line 10c, column (f) divided by line 13, column (f)).	17	%
18 Investment income percentage from 2009 Schedule A, Part III, line 17.	18	%

19a 33-1/3% support tests — 2010. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. ▶ ☐

b 33-1/3% support tests — 2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization. ▶ ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions. ▶ ☐

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

This image shows a full page of white paper designed for handwriting practice. It features 20 evenly spaced, horizontal dashed lines that run across the entire width of the page. The lines are thin and black, providing a guide for letter height and placement. There are no margins, text, or other markings on the page.

**SCHEDULE D
(Form 990)**Department of the Treasury
Internal Revenue Service**Supplemental Financial Statements**

- ▶ **Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.**
▶ **Attach to Form 990. ▶ See separate instructions.**

OMB No 1545-0047

2010**Open to Public
Inspection**

Name of the organization

Employer identification number

United Way of Collier County, Inc.

59-1026096

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		☐ Yes ☐ No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or education)	☐ Preservation of an historically important land area
☐ Protection of natural habitat	☐ Preservation of a certified historic structure
☐ Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

(ii) Assets included in Form 990, Part X ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items.

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes

☐ No

Part IV Escrow and Custodial Arrangements. Complete if organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes

☐ No

b If 'Yes,' explain the arrangement in Part XIV and complete the following table

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes

☐ No

b If 'Yes,' explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶ _____ %

b Permanent endowment ▶ _____ %

c Term endowment ▶ _____ %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

(i) unrelated organizations

(ii) related organizations

b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		
3a(ii)		
3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other		34,797.	25,235.	9,562.
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				9,562.

BAA

Schedule D (Form 990) 2010

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other <u>Cash Equivalents</u>	255,240.	End of Year Market Value
(A) <u>Certificates of Deposits</u>	677,907.	End of Year Market Value
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
(I) _____		
Total (Column (b) must equal Form 990 Part X, column (B) line 12.)	933,147.	

Part VIII Investments—Program Related. (See Form 990, Part X, line 13) N/A

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) _____		
(2) _____		
(3) _____		
(4) _____		
(5) _____		
(6) _____		
(7) _____		
(8) _____		
(9) _____		
(10) _____		
Total (Column (b) must equal Form 990, Part X, column (B) line 13.)		

Part IX Other Assets. (See Form 990, Part X, line 15) N/A

(a) Description	(b) Book value
(1) _____	
(2) _____	
(3) _____	
(4) _____	
(5) _____	
(6) _____	
(7) _____	
(8) _____	
(9) _____	
(10) _____	
Total. (Column (b) must equal Form 990, Part X, column (B), line 15.)	

Part X Other Liabilities. (See Form 990, Part X, line 25)

(a) Description of liability	(b) Amount
(1) Federal income taxes	
(2) <u>Deferred Compensation Agreement Pay</u>	53,656.
(3) _____	
(4) _____	
(5) _____	
(6) _____	
(7) _____	
(8) _____	
(9) _____	
(10) _____	
(11) _____	
Total (Column (b) must equal Form 990, Part X, column (B) line 25.)	53,656.

2. FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740)

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	2,173,397.
2	Total expenses (Form 990, Part IX, column (A), line 25)	2,026,665.
3	Excess or (deficit) for the year. Subtract line 2 from line 1	146,732.
4	Net unrealized gains (losses) on investments	
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	
9	Total adjustments (net). Add lines 4 through 8	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9	146,732.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	2,304,825.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12.		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	2,304,825.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV) See Part XIV	4b	-131,428.
c	Add lines 4a and 4b	4c	-131,428.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	2,173,397.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	2,026,665.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV.)	2d	
e	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	2,026,665.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	2,026,665.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XIV	Supplemental Information <i>(continued)</i>
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[illegible]

SCHEDULE G
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

**Supplemental Information Regarding
Fundraising or Gaming Activities**

Complete if the organization answered 'Yes' to Form 990, Part IV, lines 17, 18,
or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of Collier County, Inc.

Employer identification number

59-1026096

Part I Fundraising Activities. Complete if the organization answered 'Yes' to Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- | | |
|---|--|
| a ☒ Mail solicitations | e ☐ Solicitation of non-government grants |
| b ☐ Internet and email solicitations | f ☐ Solicitation of government grants |
| c ☐ Phone solicitations | g ☐ Special fundraising events |
| d ☒ In-person solicitations | |

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? ☒ Yes ☐ No

b If 'Yes,' list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in column (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 See Supplement Info for Details			X		21,555.	
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total ▶					21,555.	0.

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

FL

Part II Fundraising Events. Complete if the organization answered 'Yes' to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add column (a) through column (c))
REVENUE	1 Gross receipts				
	2 Less Charitable contributions				
	3 Gross income (line 1 minus line 2)				
DIRECT EXPENSES	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4- through 9 in column (d)				
	11 Net income summary. Combine line 3, column (d), and line 10				

Part III Gaming. Complete if the organization answered 'Yes' to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming
					(add column (a) through column (c))
REVENUE	1 Gross revenue				
DIRECT EXPENSES	2 Cash prizes				
	3 Non-cash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	☐ Yes _____ % ☐ No	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				
	8 Net gaming income summary. Combine lines 1, column (d) and line 7				

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states?

☐ Yes ☐ No

b If 'No,' explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

☐ Yes ☐ No

b If 'Yes,' explain. _____

- 11 Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No
- 12 Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13 Indicate the percentage of gaming activity operated in
- | | | |
|-------------------------------|-----|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records.

Name ▶ _____

Address ▶ _____

- 15a Does the organization have a contact with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No
- b If 'Yes,' enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____
- c If 'Yes,' enter name and address of the third party

Name ▶ _____

Address ▶ _____

16 Gaming manager information

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

☐ Director/officer☐ Employee☐ Independent contractor

17 Mandatory distributions

- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No
- b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

Part I, Line 2b - Fundraiser Additional Information

See Supplemental Info for Details

SCHEDULE I
(Form 990)

Department of the Treasury
Internal Revenue Service

Name of the organization

United Way of Collier County, Inc.

Part I General Information on Grants and Assistance

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22.
▶ Attach to Form 990.

OMB No. 1545-0047

2010

Open to Public
Inspection

Employer identification number

59-1026096

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. See Part IV

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to

Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000.

Part II can be duplicated if additional space is needed

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non cash assistance	(h) Purpose of grant or assistance
(1) See Attachment			1,459,180.	0.			
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							

2 Enter total number of section 501(c)(3) and government organizations

30

3 Enter total number of other organizations

0

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901L 10/29/10

Schedule I (Form 990) 2010

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non cash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Part I, Line 2 - Procedures for Monitoring Use of Grants Funds in U.S.

United Way of Collier County, Inc. has a specific committee dedicated to monitoring agencies, including required audited financial statements. They additionally meet with the agency at least once a year for a detailed interview process in order to continue agency status.

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545 0047

2010

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

Name of the organization

United Way of Collier County, Inc.

Employer identification number

59-1026096

Form 990, Part VI, Line 11b - Form 990 Review Process

The Form 990 is furnished to the Treasurer of United Way to start the review process. Once the Treasurer reviews the return it is discussed with the Executive Director, whom also serves on the Board as President and Secretary. They together approve the final Form 990 for submission.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

Upon or before election, hiring or appointment, it is required that individuals read and sign a conflict of interest and ethics policy. This policy includes the disclosure of all conflict of interest, or possible conflict of interested parties. It is a requisite that the policy also be updated as needed. These disclosures are all noted and the individuals with a conflict of interest are not permitted to vote on any issue relating to the parties of conflict.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

No documents available to the public.

Form 990, Part VII - Compensation Explanation

Ernie Bretzmann

The amount reported in column F within Part VII Section A for \$7,275, is deferred compensation for 2010 under a plan, not currently paid or taxable.

**Application for Extension of Time To File an
Exempt Organization Return**

OMB No. 1545-1709

Department of the Treasury
Internal Revenue Service► **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form)

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).A corporation required to file Form 990-T and requesting an automatic 6-month extension — check this box and complete Part I only ☐

All other corporations (including 1120-C filers), partnerships, REMICS, and trusts must use Form 7004 to request an extension of time to file income tax returns

Type or print File by the due date for filing your return. See instructions.	Name of exempt organization	Employer identification number
	United Way of Collier County, Inc.	59-1026096
	Number, street, and room or suite number. If a P.O. box, see instructions.	
	848 First Avenue North #240	
	City, town, or post office, state, and ZIP code. For a foreign address, see instructions.	
	Naples, FL 34102	

Enter the Return code for the return that this application is for (file a separate application for each return)

01

Application Is For	Return Code	Application Is For	Return Code
Form 990	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 990-EZ	03	Form 4720	09
Form 990-PF	04	Form 5227	10
Form 990-T (section 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

- The books are in the care of ► Robin Jones

Telephone No. ► 239-261-7112 FAX No. ► _____

- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____ If this is for the whole group, check this box ☐ If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for

- 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 8/15, 20 11, to file the exempt organization return for the organization named above. The extension is for the organization's return for:

- ☒ calendar year 20 10 or
 ► ☐ tax year beginning _____, 20 _____, and ending _____, 20 _____

- 2 If the tax year entered in line 1 is for less than 12 months, check reason ☐ Initial return ☐ Final return
☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a \$	0.
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b \$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c \$	0.

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.**BAA For Paperwork Reduction Act Notice, see Instructions.**Form **8868** (Rev. 1-2011)

United Way of Collier County, Inc.

59-1026096

Explanation for Schedule G Part 1 Question 2:

Per requirements of the United Way of America, the membership dues paid are to be included on line 16 on page 1 of Form 990. There were no gross receipts related to fundraising but only contributions received for the 2010 United Way campaign, which were included on line 8 on page 1 of Form 990. Total dues made to the United Way of America in 2010 were \$21,555 and total dues paid to the United Way of Florida in 2010 were \$4,781.

SCHEDULES OF GRANTS PAID
SCHEDULE I ATTACHMENT
For Year Ended 12/31/10

Agency Names	Agency Address	Agency EIN	IRC Code	Amount Pd	Purpose of Allocation
4H Club Foundation	14700 Immokalee Rd, Naples FL	59-1882892	501(c)(3)	\$ 30,000	Help Fund Operations
American Red Cross	2610 Northbrooke Plaza Dr , Naples FL	59-1420958	501(c)(3)	50,000	Help Fund Operations
Boy Scouts of America	1801 Boy Scout Drive, Ft Myers FL	59-1150488	501(c)(3)	60,000	Help Fund Operations
Care Club of Collier County	1800 Santa Barbara Blvd , Naples FL	65-0253054	501(c)(3)	15,000	Help Fund Operations
Catholic Social Services	2210 Santa Barbara Blvd , Naples FL	59-2473176	501(c)(3)	130,000	Help Fund Operations
Children's Advocacy Center	1036 6th Ave, Naples FL	65-0049492	501(c)(3)	95,000	Help Fund Operations
Children's Home Society	1940 Maravilla Ave , Ft Myers FL	59-0192430	501(c)(3)	17,000	Help Fund Operations
Collier Child Care Resources	269 Airport Rd , Naples FL	59-6198583	501(c)(3)	40,000	Help Fund Operations
Fun Time Nursery	102 12th St, Naples FL	59-1039978	501(c)(3)	90,000	Help Fund Operations
Grace Place	4300 21st Ave , Naples FL	65-1229558	501(c)(3)	40,000	Help Fund Operations
Gulf Coast Girl Scout Council	12651 Girl Scout Lane, Ft Myers FL	59-0760212	501(c)(3)	42,500	Help Fund Operations
Harry Chapin Food Bank	3760 Fowler St, Ft Myers FL	59-2332120	501(c)(3)	41,580	Help Fund Operations
Hunger & Homeless Coalition	1044 6th Ave., Naples FL	04-3610154	501(c)(3)	39,000	Help Fund Operations
Immokalee Child Care Center	3775 Airport Rd N, Naples FL	59-1209842	501(c)(3)	95,000	Help Fund Operations
Legal Aid Society	4125 E Tamiami Trail, Naples FL	65-0807648	501(c)(3)	50,000	Help Fund Operations
Naples Alliance for Children	660 9th St, Naples FL	59-2770492	501(c)(3)	20,000	Help Fund Operations
Naples Equestrian Center	206 Ridge Dr, Naples FL	65-0793008	501(c)(3)	15,000	Help Fund Operations
National Alliance for the Mentally Ill	5020 Tamiami Trail, Naples FL	65-0047747	501(c)(3)	60,000	Help Fund Operations
Neighborhood Health Clinic	120 Goodlette Rd, Naples FL	59-3546884	501(c)(3)	70,000	Help Fund Operations
Project Help	843 Myrtle Terrace, Naples FL	59-2655969	501(c)(3)	85,000	Help Fund Operations
Redlands Christian Migrant Assoc	402 West Main St, Immokalee FL	59-1221966	501(c)(3)	65,000	Help Fund Operations
Shelter for Abused Women	PO Box 10102, Naples FL	59-2752895	501(c)(3)	110,000	Help Fund Operations
Sunrise of Collier County	3984 Arnold Ave, Naples FL	59-1564538	501(c)(3)	75,000	Help Fund Operations
Voices for Kids	13180 N Cleveland Ave, Ft Myers FL	59-2296529	501(c)(3)	30,100	Help Fund Operations
Y M C A of Marco Island	P O Box 2529, Marco Island FL	59-2498619	501(c)(3)	60,000	Help Fund Operations
Youth Haven	5867 Whitaker Road, Naples FL	23-7065187	501(c)(3)	34,000	Help Fund Operations
Total Allocations Paid to Agencies of \$5,000 or More				<u>\$ 1,459,180</u>	

2010

Schedule D, Part XIV - Supplemental Information

Page 6

United Way of Collier County, Inc.

59-1026096

Schedule D, Part XII, Line 4b

Other Revenue Included On Form 990 But Not Included In F/S

Decrease in temporarily restricted asset

	\$	-131,428.
Total	\$	<u>-131,428.</u>

UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Short-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Short-term Gain/Loss
25. AVON PRODS INC COM	10/08/2009	02/08/2010	731.24	853.16	-121.92
125. BANK OF NEW YORK MELLON CORP COM	06/15/2009	02/08/2010	3,362.51	3,586.25	-223.74
75. BANK OF NEW YORK MELLON CORP COM	03/13/2009	02/08/2010	2,017.50	1,785.00	232.50
5. BAXTER INTERNATIONAL INC	03/13/2009	02/08/2010	282.45	254.10	28.35
5. CELGENE CORP COM	12/09/2009	02/08/2010	274.70	266.47	8.23
155. CHESAPEAKE ENERGY CORP COM	06/15/2009	02/08/2010	3,762.67	3,564.58	198.09
50. CHESAPEAKE ENERGY CORP COM	03/13/2009	02/08/2010	1,213.77	803.50	410.27
15. CUMMINS INC COM	10/26/2009	02/08/2010	754.19	730.97	23.22
630. EMC CORP COM	09/04/2009	02/08/2010	10,632.94	9,995.58	637.36
45. EATON CORP COM	09/21/2009	02/08/2010	2,796.03	2,644.20	151.83
3. GOOGLE INC COM CL A	09/04/2009	02/08/2010	1,607.89	1,372.80	235.09
7. GOOGLE INC COM CL A	04/30/2009	02/08/2010	3,751.74	2,799.37	952.37
15. HEWLETT PACKARD CO COM	04/30/2009	02/08/2010	716.84	557.28	159.56
155. INTERNATIONAL GAME TECHNOLOGY COM	09/04/2009	02/08/2010	2,731.30	3,195.87	-464.57
125. MICROSOFT CORP COM	06/15/2009	02/08/2010	3,466.73	2,895.00	571.73
100. MICROSOFT CORP COM	03/13/2009	02/08/2010	2,773.38	1,676.00	1,097.38
95. PEABODY ENERGY CORP COM	06/15/2009	02/08/2010	3,858.34	3,151.47	706.87
140. PHILIP MORRIS INTERNATIONAL L INC COM	09/04/2009	02/08/2010	6,394.98	6,414.93	-19.95
30. T ROWE PRICE GROUP INC COM	11/11/2009	02/08/2010	1,449.38	1,543.42	-94.04
45. T ROWE PRICE GROUP INC COM	04/30/2009	02/08/2010	2,174.07	1,799.64	374.43
75. HENRY SCHEIN INC COM	09/04/2009	02/08/2010	4,048.46	4,020.80	27.66
15. HENRY SCHEIN INC COM	04/30/2009	02/08/2010	809.69	622.11	187.58
5. SCHLUMBERGER LTD COM	11/11/2009	02/08/2010	312.15	330.61	-18.46
415. TAIWAN SEMICONDUCTOR MFG CO SPONS ADR	09/04/2009	02/08/2010	3,994.12	4,467.85	-473.73
150. TAIWAN SEMICONDUCTOR MFG CO SPONS ADR	03/13/2009	02/08/2010	1,443.66	1,347.00	96.66
80. TELEFONICA S A SPONS ADR	03/13/2009	02/08/2010	5,453.65	4,590.40	863.25
145. TRAVELERS COS INC COM	10/26/2009	02/08/2010	7,129.81	7,476.20	-346.39
140. TRAVELERS COS INC COM	09/04/2009	02/08/2010	6,883.95	7,011.20	-127.25
30. UNITED TECHNOLOGIES CORP	09/04/2009	02/08/2010	1,966.61	1,793.40	173.21
Totals					

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UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Short-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Short-term Gain/Loss
15. BURLINGTON NORTHERN SANTA FE COM	03/13/2009	02/16/2010	1,500.00	849.75	650.25
10. ADOBE SYS INC COM	02/08/2010	02/18/2010	332.70	321.70	11.00
10. AVON PRODS INC COM	10/08/2009	02/18/2010	309.30	341.27	-31.97
20. GENERAL ELEC CO COM	02/08/2010	02/18/2010	324.80	313.12	11.68
10. HEWLETT PACKARD CO COM	04/30/2009	02/18/2010	508.39	371.52	136.87
10. INTERNATIONAL GAME TECHNOLOGY COM	09/04/2009	02/18/2010	177.50	206.19	-28.69
10. KBR INC COM	10/08/2009	02/18/2010	199.80	223.92	-24.12
10. ORACLE CORP COM	02/08/2010	02/18/2010	244.50	231.95	12.55
45. TELEFONICA S A SPONS ADR	03/13/2009	02/18/2010	3,208.90	2,582.10	626.80
10. XL CAPITAL LTD FGN COM CL	02/08/2010	02/18/2010	183.40	165.80	17.60
50. EOG RESOURCES INC COM	02/08/2010	02/26/2010	4,665.94	4,601.50	64.44
30. TRANSOCEAN LTD FGN COM	09/04/2009	05/06/2010	2,135.72	2,267.10	-131.38
365. QUALCOMM INC COM	02/08/2010	05/14/2010	13,814.58	13,737.07	77.51
55. NOBLE CORP FGN COM	11/11/2009	05/27/2010	1,684.08	2,401.51	-717.43
5. NOBLE CORP FGN COM	02/26/2010	05/27/2010	153.10	211.40	-58.30
5. NOBLE CORP FGN COM	02/08/2010	05/27/2010	153.10	195.60	-42.50
60. NOBLE CORP FGN COM	09/04/2009	05/27/2010	1,837.17	2,070.92	-233.75
5. ADOBE SYS INC COM	02/26/2010	07/23/2010	143.95	172.90	-28.95
15. ADOBE SYS INC COM	02/08/2010	07/23/2010	431.84	482.55	-50.71
20. ADOBE SYS INC COM	09/04/2009	07/23/2010	575.79	633.20	-57.41
10. AMAZON COM INC COM	02/08/2010	07/23/2010	1,149.18	1,170.99	-21.81
25. APACHE CORP COM	02/26/2010	07/23/2010	2,302.21	2,589.25	-287.04
5. APPLE INC COM	09/04/2009	07/23/2010	1,290.73	836.15	454.58
60. AVON PRODS INC COM	10/08/2009	07/23/2010	1,742.36	2,047.59	-305.23
105. BANK OF AMERICA CORP COM	04/09/2010	07/23/2010	1,425.88	1,976.98	-551.10
45. BANK OF NOVA SCOTIA FGN	10/08/2009	07/23/2010	2,157.28	2,024.73	132.55
25. CELGENE CORP COM	12/09/2009	07/23/2010	1,296.21	1,332.34	-36.13
10. COLGATE PALMOLIVE CO COM	02/08/2010	07/23/2010	828.70	793.60	35.10
35. CUMMINS INC COM	10/26/2009	07/23/2010	2,685.85	1,705.59	980.26
5. WALT DISNEY CO COM	02/26/2010	07/23/2010	167.90	157.20	10.70
30. EATON CORP COM	09/21/2009	07/23/2010	2,293.77	1,762.80	530.97
35. EXPEDITORS INTL WASH INC	02/08/2010	07/23/2010	1,432.87	1,156.37	276.50
5. FEDEX CORP COM	02/26/2010	07/23/2010	388.61	417.65	-29.04
Totals					

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STATEMENT 7

UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Short-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Short-term Gain/Loss
5. FEDEX CORP COM	02/18/2010	07/23/2010	388.60	400.35	-11.75
20. F5 NETWORKS INC COM	02/18/2010	07/23/2010	1,695.17	1,095.15	600.02
15. FREEMPORT-MCMORAN COPPER & GOLD COM	10/26/2009	07/23/2010	1,054.20	1,200.75	-146.55
10. GENERAL ELEC CO COM	02/26/2010	07/23/2010	154.62	160.30	-5.68
165. GENERAL ELEC CO COM	02/08/2010	07/23/2010	2,551.16	2,583.24	-32.08
5. HEWLETT PACKARD CO COM	02/26/2010	07/23/2010	229.30	254.55	-25.25
10. INTERCONTINENTAL EXCHANGE INC COM	02/08/2010	07/23/2010	1,070.19	974.95	95.24
470. INTERNATIONAL GAME TECHNOLOGY COM	09/04/2009	07/23/2010	7,413.33	9,690.69	-2,277.36
5. INTERNATIONAL GAME TECHNOLOGY COM	04/09/2010	07/23/2010	78.87	99.85	-20.98
5. INTERNATIONAL GAME TECHNOLOGY COM	02/26/2010	07/23/2010	78.86	87.55	-8.69
70. KBR INC COM	05/14/2010	07/23/2010	1,583.38	1,601.60	-18.22
30. OCCIDENTAL PETE CORP DEL	05/06/2010	07/23/2010	2,427.88	2,465.00	-37.12
10. ORACLE CORP COM	04/09/2010	07/23/2010	241.90	258.20	-16.30
115. ORACLE CORP COM	02/08/2010	07/23/2010	2,781.79	2,667.39	114.40
40. SCHLUMBERGER LTD COM	11/11/2009	07/23/2010	2,335.93	2,644.89	-308.96
10. SCHLUMBERGER LTD COM	05/27/2010	07/23/2010	583.98	594.91	-10.93
325. SCHWAB CHARLES CORP NEW	02/08/2010	07/23/2010	4,896.50	5,781.98	-885.48
25. TEVA PHARMACEUTICAL INDS LTD SPONS ADR	02/08/2010	07/23/2010	1,220.47	1,424.25	-203.78
10. THERMO FISHER SCIENTIFIC INC COM	02/08/2010	07/23/2010	506.39	469.40	36.99
5. UNITED TECHNOLOGIES CORP	09/04/2009	07/23/2010	351.64	298.90	52.74
30. URBAN OUTFITTERS INC COM	12/09/2009	07/23/2010	1,010.37	955.77	54.60
5. VISA INC COM CL A	02/08/2010	07/23/2010	377.37	417.55	-40.18
15. VISA INC COM CL A	09/04/2009	07/23/2010	1,132.09	1,063.95	68.14
20. VMWARE INC COM CL A	05/14/2010	07/23/2010	1,530.97	1,227.60	303.37
60. ZIONS BANCORP COM	04/09/2010	07/23/2010	1,205.97	1,449.28	-243.31
10. XL GROUP PLC FGN COM	02/26/2010	07/23/2010	174.50	183.40	-8.90
90. XL GROUP PLC FGN COM	02/08/2010	07/23/2010	1,570.47	1,492.20	78.27
20. NOBLE CORP FGN COM	09/04/2009	07/23/2010	624.49	690.30	-65.81
Totals					

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UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Short-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Short-term Gain/Loss
3554.502 PIMCO COMMODITY					
REALRETURN STRAT OPEN-END	11/27/2009	07/27/2010	26,872.03	30,000.00	-3,127.97
1154.493 PIMCO COMMODITY					
REALRETURN STRAT OPEN-END	11/24/2009	07/27/2010	8,727.97	9,628.47	-900.50
70. COVANCE INC COM	02/08/2010	08/12/2010	2,835.65	3,889.34	-1,053.69
5. CVS/CAREMARK CORP COM	02/08/2010	09/10/2010	144.85	163.95	-19.10
15. AMAZON COM INC COM	02/08/2010	10/08/2010	2,315.96	1,756.48	559.48
15. APACHE CORP COM	02/26/2010	10/08/2010	1,506.12	1,553.55	-47.43
40. AVON PRODS INC COM	10/08/2009	10/08/2010	1,293.17	1,365.06	-71.89
80. BANK OF AMERICA CORP COM	04/09/2010	10/08/2010	1,063.98	1,506.27	-442.29
30. BANK OF NOVA SCOTIA FGN	10/08/2009	10/08/2010	1,619.07	1,349.82	269.25
20. CELGENE CORP COM	08/12/2010	10/08/2010	1,151.38	1,128.60	22.78
25. CUMMINS INC COM	10/26/2009	10/08/2010	2,305.21	1,218.28	1,086.93
15. DEERE & CO COM	09/23/2010	10/08/2010	1,121.38	1,067.92	53.46
15. DIGITAL REALTY TRUST INC	07/23/2010	10/08/2010	896.68	904.45	-7.77
25. DIRECTV COM CL A	07/23/2010	10/08/2010	1,045.73	921.39	124.34
25. EXPEDITORS INTL WASH INC	02/08/2010	10/08/2010	1,168.73	825.98	342.75
15. FEDEX CORP COM	02/18/2010	10/08/2010	1,304.22	1,201.04	103.18
20. F5 NETWORKS INC COM	02/18/2010	10/08/2010	1,834.96	1,095.15	739.81
15. FREEPORT-MCMORAN COPPER & GOLD COM					
140. GENERAL ELEC CO COM	10/26/2009	10/08/2010	1,406.97	1,200.75	206.22
10. INTERCONTINENTALEXCHANGE INC COM	02/08/2010	10/08/2010	2,389.76	2,191.84	197.92
20. KBR INC COM	02/08/2010	10/08/2010	1,111.08	974.94	136.14
35. KBR INC COM	05/14/2010	10/08/2010	503.59	457.60	45.99
20. METLIFE INC COM	10/08/2009	10/08/2010	881.28	783.73	97.55
15. NEXTERA ENERGY INC COM	09/10/2010	10/08/2010	784.38	808.16	-23.78
25. OCCIDENTAL PETE CORP DEL	07/23/2010	10/08/2010	822.73	787.21	35.52
95. ORACLE CORP COM	05/06/2010	10/08/2010	2,063.46	2,054.16	9.30
25. HENRY SCHEIN INC COM	02/08/2010	10/08/2010	2,618.15	2,203.50	414.65
30. SCHLUMBERGER LTD COM	08/12/2010	10/08/2010	1,460.47	1,350.75	109.72
15. SMUCKER J M CO COM	05/27/2010	10/08/2010	1,893.87	1,784.71	109.16
20. THERMO FISHER SCIENTIFIC INC COM	07/23/2010	10/08/2010	926.23	935.86	-9.63
Totals	02/08/2010	10/08/2010	953.18	938.80	14.38

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STATEMENT 9

UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Long-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Long-term Gain/Loss
15% RATE CAPITAL GAINS (LOSSES)					
30. AIR PRODUCTS & CHEMICALS INC COM	05/04/2006	02/08/2010	2,055.28	2,057.70	-2.42
225. BANK OF NEW YORK MELLON CORP COM	12/05/2008	02/08/2010	6,052.52	6,746.89	-694.37
15. BANK OF NEW YORK MELLON CORP COM	01/14/2009	02/08/2010	403.50	356.25	47.25
55. BHP BILLITON LTD SPONS ADR	01/30/2008	02/08/2010	3,746.81	3,668.35	78.46
40. CHESAPEAKE ENERGY CORP COM	01/14/2009	02/08/2010	971.01	621.20	349.81
30. CHESAPEAKE ENERGY CORP COM	12/05/2008	02/08/2010	728.26	338.10	390.16
55. WALT DISNEY CO COM	11/08/2006	02/08/2010	1,629.63	1,788.42	-158.79
55. INTEL CORP COM	12/03/2007	02/08/2010	1,065.89	1,474.00	-408.11
25. JP MORGAN CHASE & CO COM	05/09/2008	02/08/2010	944.99	1,154.68	-209.69
125. MICROSOFT CORP COM	09/19/2001	02/08/2010	3,466.73	3,401.25	65.48
20. MICROSOFT CORP COM	08/29/2006	02/08/2010	554.68	514.80	39.88
25. MICROSOFT CORP COM	01/14/2009	02/08/2010	693.35	479.00	214.35
20. PEABODY ENERGY CORP COM	07/11/2008	02/08/2010	812.28	1,532.83	-720.55
402. TAIWAN SEMICONDUCTOR MFG CO SPONS ADR	06/22/2007	02/08/2010	3,869.00	4,369.15	-500.15
40. TAIWAN SEMICONDUCTOR MFG CO SPONS ADR	04/04/2008	02/08/2010	384.97	423.20	-38.23
150. TAIWAN SEMICONDUCTOR MFG CO SPONS ADR	01/30/2008	02/08/2010	1,443.66	1,377.00	66.66
67. TAIWAN SEMICONDUCTOR MFG CO SPONS ADR	01/14/2009	02/08/2010	644.83	498.48	146.35
55. UNITED TECHNOLOGIES CORP	08/29/2006	02/08/2010	3,605.44	3,379.75	225.69
40. BURLINGTON NORTHERN SANTA FE COM	08/06/2008	02/16/2010	4,000.00	4,037.37	-37.37
10. CVS/CAREMARK CORP COM	06/05/2008	02/18/2010	341.60	435.50	-93.90
10. CISCO SYS INC COM	06/05/2008	02/18/2010	242.50	275.10	-32.60
10. WALT DISNEY CO COM	11/08/2006	02/18/2010	309.80	325.17	-15.37
10. INTEL CORP COM	12/03/2007	02/18/2010	207.90	268.00	-60.10
10. JP MORGAN CHASE & CO COM	05/09/2008	02/18/2010	404.29	461.87	-57.58
Totals					

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STATEMENT 11

UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Long-term Capital Gains and Losses

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Long-term Gain/Loss
10. SCHWAB CHARLES CORP NEW	04/09/2007	02/18/2010	178.30	193.10	-14.80
100. TELEFONICA S A SPONS ADR	08/29/2006	02/18/2010	7,130.88	5,127.00	2,003.88
10. NOBLE CORP FGN COM	09/10/2007	02/18/2010	426.20	491.98	-65.78
30. EOG RESOURCES INC COM	06/15/2007	02/26/2010	2,799.57	2,417.12	382.45
50000. COCA-COLA ENTERPRISES INC NOTE					
30. BAXTER INTERNATIONAL INC	02/12/2007	04/06/2010	50,711.00	48,463.00	2,248.00
105. BAXTER INTERNATIONAL INC	03/13/2009	04/09/2010	1,731.72	1,524.60	207.12
115. CVS/CAREMARK CORP COM	01/16/2007	04/09/2010	6,061.00	5,002.20	1,058.80
340. SCHWAB CHARLES CORP NEW	05/09/2008	04/09/2010	4,192.94	4,740.38	-547.44
120. TRANSOCEAN LTD FGN COM	04/09/2007	04/09/2010	6,496.51	6,565.43	-68.92
80. TRANSOCEAN LTD FGN COM	03/13/2009	05/06/2010	8,542.89	6,818.40	1,724.49
50000. ABBOTT LABORATORIES NOTE	12/05/2008	05/06/2010	5,695.26	3,920.80	1,774.46
50000. AMERICAN GENERAL FINANCE CORP MED TERM NT	07/17/2006	05/12/2010	52,875.00	49,874.00	3,001.00
75. NOBLE CORP FGN COM	06/05/2007	05/15/2010	50,000.00	49,062.00	938.00
20. NOBLE CORP FGN COM	09/10/2007	05/27/2010	2,296.47	3,689.85	-1,393.38
15. AIR PRODUCTS & CHEMICALS INC COM	01/30/2008	05/27/2010	612.39	910.20	-297.81
10. APPLE INC COM	05/04/2006	07/23/2010	1,070.83	1,028.85	41.98
20. BHP BILLITON LTD SPONS ADR	04/04/2008	07/23/2010	2,581.46	1,545.80	1,035.66
185. CVS/CAREMARK CORP COM	01/30/2008	07/23/2010	1,414.18	1,333.94	80.24
115. CISCO SYS INC COM	05/09/2008	07/23/2010	5,688.65	7,625.83	-1,937.18
10. COLGATE PALMOLIVE CO COM	06/05/2008	07/23/2010	2,655.32	3,163.65	-508.33
40. COVANCE INC COM	01/30/2008	07/23/2010	828.69	747.26	81.43
5. WALT DISNEY CO COM	10/09/2007	07/23/2010	2,065.97	3,141.03	-1,075.06
20. WALT DISNEY CO COM	11/08/2006	07/23/2010	167.90	162.58	5.32
20. WALT DISNEY CO COM	04/04/2008	07/23/2010	671.58	629.00	42.58
20. EOG RESOURCES INC COM	06/05/2006	07/23/2010	671.58	609.21	62.37
10. EXXON MOBIL CORP COM	06/15/2007	07/23/2010	2,022.37	1,611.42	410.95
3. GOOGLE INC COM CL A	11/08/2006	07/23/2010	592.50	739.20	-146.70
10. GOOGLE INC COM CL A	04/30/2009	07/23/2010	1,454.23	1,199.73	254.50
2. GOOGLE INC COM CL A	03/13/2009	07/23/2010	4,847.45	3,254.90	1,592.55
50. HEWLETT PACKARD CO COM	12/05/2008	07/23/2010	969.49	561.78	407.71
50. INTEL CORP COM	04/30/2009	07/23/2010	2,292.96	1,857.62	435.34
Totals	12/03/2007	07/23/2010	1,068.98	1,340.00	-271.02

UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Long-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Long-term Gain/Loss
40. INTEL CORP COM	04/04/2008	07/23/2010	855.19	885.20	-30.01
15. JP MORGAN CHASE & CO COM	05/09/2008	07/23/2010	591.29	692.81	-101.52
35. JP MORGAN CHASE & CO COM	08/06/2008	07/23/2010	1,379.68	1,427.01	-47.33
35. MEDTRONIC INC COM	06/05/2008	07/23/2010	1,283.78	1,803.88	-520.10
10. MEDTRONIC INC COM	06/06/2006	07/23/2010	366.80	506.10	-139.30
40. PEABODY ENERGY CORP COM	06/15/2009	07/23/2010	1,786.77	1,326.93	459.84
25. T ROWE PRICE GROUP INC COM	04/30/2009	07/23/2010	1,195.48	999.80	195.68
45. QUANTA SERVICES INC COM	06/15/2009	07/23/2010	981.43	1,055.48	-74.05
25. HENRY SCHEIN INC COM	04/30/2009	07/23/2010	1,303.99	1,036.86	267.13
175. SCHWAB CHARLES CORP NEW	04/09/2007	07/23/2010	2,636.57	3,379.27	-742.70
75. SCHWAB CHARLES CORP NEW	04/30/2009	07/23/2010	1,129.96	1,389.38	-259.42
125. SCHWAB CHARLES CORP NEW	03/13/2009	07/23/2010	1,883.27	1,726.25	157.02
25. TEVA PHARMACEUTICAL INDS					
LTD SPONS ADR	10/09/2007	07/23/2010	1,220.46	1,105.00	115.46
15. THERMO FISHER SCIENTIFIC					
INC COM	06/14/2007	07/23/2010	759.59	796.92	-37.33
20. THERMO FISHER SCIENTIFIC					
INC COM	01/30/2008	07/23/2010	1,012.79	1,031.60	-18.81
20. UNITED TECHNOLOGIES CORP	04/30/2009	07/23/2010	1,406.58	1,000.04	406.54
55. XILINX INC COM	05/09/2008	07/23/2010	1,585.62	1,421.03	164.59
280. NOBLE CORP FGN COM	03/13/2009	07/23/2010	8,742.84	6,980.40	1,762.44
25. COVANCE INC COM	10/09/2007	08/12/2010	1,012.73	1,963.14	-950.41
40. COVANCE INC COM	03/13/2009	08/12/2010	1,620.37	1,446.00	174.37
70. CVS/CAREMARK CORP COM	05/09/2008	09/10/2010	2,027.87	2,885.45	-857.58
25. CVS/CAREMARK CORP COM	04/30/2009	09/10/2010	724.24	792.32	-68.08
25. CVS/CAREMARK CORP COM	01/14/2009	09/10/2010	724.24	658.50	65.74
125. CVS/CAREMARK CORP COM	03/13/2009	09/10/2010	3,621.21	3,267.50	353.71
20. VISA INC COM CL A	09/04/2009	09/10/2010	1,353.17	1,418.60	-65.43
100. VISA INC COM CL A	06/15/2009	09/10/2010	6,765.86	6,499.99	265.87
40. ADOBE SYS INC COM	09/04/2009	09/23/2010	1,054.39	1,266.40	-212.01
250. ADOBE SYS INC COM	06/15/2009	09/23/2010	6,589.91	7,235.00	-645.09
15. AIR PRODUCTS & CHEMICALS					
INC COM	05/04/2006	10/08/2010	1,237.47	1,028.85	208.62
10. APPLE INC COM	04/04/2008	10/08/2010	2,919.05	1,545.80	1,373.25
5. BHP BILLITON LTD SPONS ADR	01/30/2008	10/08/2010	404.44	333.49	70.95
Totals					

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STATEMENT 13

UNITED WAY OF COLLIER CNTY ENDW 20
Schedule D Detail of Long-term Capital Gains and Losses

52-7091604

Description	Date Acquired	Date Sold	Gross Sales Price	Cost or Other Basis	Long-term Gain/Loss
10. BHP BILLITON LTD SPONS ADR	09/04/2009	10/08/2010	808.88	621.26	187.62
90. CISCO SYS INC COM	06/05/2008	10/08/2010	2,000.66	2,475.90	-475.24
15. COLGATE PALMOLIVE CO COM	01/30/2008	10/08/2010	1,109.38	1,120.89	-11.51
15. COVANCE INC COM	03/13/2009	10/08/2010	707.38	542.25	165.13
45. WALT DISNEY CO COM	05/25/2006	10/08/2010	1,534.92	1,340.32	194.60
15. EOG RESOURCES INC COM	06/15/2007	10/08/2010	1,478.67	1,208.56	270.11
10. EATON CORP COM	09/21/2009	10/08/2010	831.59	587.60	243.99
10. EATON CORP COM	01/14/2009	10/08/2010	831.58	474.30	357.28
10. EXXON MOBIL CORP COM	11/08/2006	10/08/2010	639.48	739.20	-99.72
2. GOOGLE INC COM CL A	12/05/2008	10/08/2010	1,060.92	561.78	499.14
50. HEWLETT PACKARD CO COM	04/30/2009	10/08/2010	2,055.96	1,857.62	198.34
65. INTEL CORP COM	01/30/2008	10/08/2010	1,257.72	1,367.60	-109.88
40. JP MORGAN CHASE & CO COM	08/06/2008	10/08/2010	1,579.97	1,630.87	-50.90
35. MEDTRONIC INC COM	06/06/2006	10/08/2010	1,167.23	1,771.35	-604.12
15. PEABODY ENERGY CORP COM	06/15/2009	10/08/2010	770.24	497.60	272.64
15. PEABODY ENERGY CORP COM	04/30/2009	10/08/2010	770.23	409.93	360.30
5. T ROWE PRICE GROUP INC COM	04/30/2009	10/08/2010	252.50	199.96	52.54
15. T ROWE PRICE GROUP INC COM	12/05/2008	10/08/2010	757.48	518.10	239.38
40. QUANTA SERVICES INC COM	06/15/2009	10/08/2010	788.38	938.20	-149.82
5. SCHLUMBERGER LTD COM	04/30/2009	10/08/2010	315.64	251.97	63.67
35. TEVA PHARMACEUTICAL INDS					
LTD SPONS ADR	10/09/2007	10/08/2010	1,857.06	1,547.00	310.06
15. THERMO FISHER SCIENTIFIC					
INC COM					
15. UNITED TECHNOLOGIES CORP	06/15/2009	10/08/2010	714.89	605.55	109.34
40. XILINX INC COM	04/30/2009	10/08/2010	1,090.03	750.03	340.00
55. QUANTA SERVICES INC COM	05/09/2008	10/08/2010	1,029.98	1,033.48	-3.50
160. CISCO SYS INC COM	06/15/2009	12/16/2010	1,087.89	1,290.02	-202.13
20. CISCO SYS INC COM	06/05/2008	12/22/2010	3,119.97	4,401.60	-1,281.63
10. CISCO SYS INC COM	11/08/2006	12/22/2010	390.00	506.80	-116.80
20. CISCO SYS INC COM	04/04/2008	12/22/2010	195.00	248.10	-53.10
20. CISCO SYS INC COM	06/21/2004	12/22/2010	389.99	470.80	-80.81
TOTAL 15% RATE CAPITAL GAINS (LOSSES)			360,164.00	348,210.00	11,954.00
Totals			360,164.00	348,210.00	11,954.00