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Department of the Treasury Internal Revenue Service

SCANNED AUG 1

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

<u>2010</u>

OMB No. 1545-0047

Open to Public Inspection

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2010 calendar year, or tax year beginning and ending Check if applicable C Name of organization D Employer identification number Address change SOUTHERN TENNIS ASSOCIATION, INC. Name change Doing Business As 58-1190935 Initial Number and street (or P.O. box if mail is not delivered to street address) E Telephone number Room/suite Termin-5685 SPALDING DRIVE 770-368-8200 Amended return 9,974,047. City or town, state or country, and ZIP + 4 G Gross receipts \$ Applica-NORCROSS, GA 30092 H(a) Is this a group return pendina F Name and address of principal officer JOHN CALLEN JYes X No for affiliates? SAME AS C ABOVE H(b) Are all affiliates included? Yes No Tax-exempt status: \_\_ 501(c)(3) X 501(c) ( )◀ (insert no.) 4947(a)(1) or If "No," attach a list. (see instructions) J Website: ► WWW.SOUTHERN.USTA.COM **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > Year of formation: 1968 M State of legal domicile: GA .Part | Summary Briefly describe the organization's mission or most significant activities: TO PROMOTE AND DEVELOP THE Activities & Governance GROWTH OF TENNIS Check this box I if the organization discontinued its operations or disposed of more than 25% of its net assets. 24 Number of voting members of the governing body (Part VI, line 1a) 24 Number of independent voting members of the governing body (Part VI, line 1b) 4 Total number of individuals employed in calendar year 2010 (Part V, line 2a) 40 5 4250 Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 <151,511.> 7a <230,221.> b Net unrelated business taxable income from Form 990-T, line 34 7b **Prior Year Current Year** RECEIVED Contributions and grants (Part VIII, line 1h) 6,360,010 6,704,402. 3,324,665. 3,380,447. Program service revenue (Part VIII, line 2g) Investment income (Part VIII, column (A), lines \$, 4, and 7d), 119,472. 96,013. 10 Other revenue (Part VIII, column (A), lines 5, 5d, 8c, 90, 10c, and 11e) 0. <206,815.> Total revenue · add lines 8 through 11 (must equal Part VIII, column, Alvine 12 9,804,147. 9,974,047. 12 Grants and similar amounts paid (Part IX, column (A)-lines ) (3) (N, 4,569,311. 4,551,129. Benefits paid to or for members (Part IX, column (A) line 4) О. 2,101,835. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 2,211,298. 16a Professional fundraising fees (Part IX, column (A), line 11e) О. THE PARTY OF b Total fundraising expenses (Part IX, column (D), line 25) 2,573,956. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 2,783,419. 9,245,102. 9,545,846. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 559,045. 428,201. Revenue less expenses Subtract line 18 from line 12 **Beginning of Current Year End of Year** 20 Total assets (Part X, line 16) 7,204,336. 7,715,219. 21 Total liabilities (Part X, line 26) ,143,624. ,055,846. Net assets or fund balances Subtract line 21 from line 20 6,060,712. 6,659,373. Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying structure, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is Signalure of officer Sign JOHN CALLEN, Here EXECUTIVE DIRECTOR Type or print name and title Date PTIN Print/Type preparer's name Preparer's sugnature 30 Paid RICHARD WILCOX Firm's name CARR, RIGGS & INGRAM, LLC Preparer Firm's EIN Firm's address 4360 CHAMBLEE DUNWOODY RD., Use Only SUITE 420 ATLANTA, GA 30341 Phone no. 770-457-6606

9-14

X Yes

Form **990** (2010)

\_ No

May the IRS discuss this return with the preparer shown above? (see instructions)

	1990 (2010) SOUTHERN TENNIS ASSOCIATION, INC.	58-119	093 <u>5</u>	Page 2
Pa	rt III Statement of Program Service Accomplishments	. <u></u>		
	. Check if Schedule O contains a response to any question in this Part III			$\mathbf{X}$
1	Briefly describe the organization's mission:			
•	TO PROMOTE THE DEVELOPMENT OF TENNIS AS A MEANS OF HEAL'	חנוכווד		
	RECREATION AND PHYSICAL FITNESS AS WELL AS TO ESTABLISH	AND MA	TN.I.W.T.	N
	RULES OF FAIR PLAY AND HIGH STANDARDS OF SPORTMANSHIP.			
2	Did the organization undertake any significant program services during the year which were not listed on			
	the prior Form 990 or 990-EZ?		Voc	X No
	If "Yes," describe these new services on Schedule O		163	INU
_				TT
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?		∟ Yes	X No
	If "Yes," describe these changes on Schedule O			
4	Describe the exempt purpose achievements for each of the organization's three largest program services by ex	oenses		
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of			
	allocations to others, the total expenses, and revenue, if any, for each program service reported	g		
4-			·····	
4a	,			
	DISTRIBUTIONS OF GRANTS AND ALLOCATIONS - COSTS TO HANDI			
	RECORDS. SUBMITTING OF DEPOSITS AND DISTRIBUTING FUNDS	<u>TO 9 S'</u>	<u> </u>	<u>&amp;</u>
	COMMUNITY ASSOCIATIONS.			
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4b		evenue \$		30 <b>4.</b> )
4b	(Code) (Expenses \$ 78,710. including grants of \$) (Real NNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS			304.)
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	ANNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS EXTERNALLY TO THE PUBLIC, BY COMMUNICATING THE HEALTHFUI PLAYING TENNIS.  (Code) (Expenses \$780,879. including grants of \$) (Real ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT PROGRAM - SUPERVISION - SUPER	SHIP AND BENEF	267,2	F
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	ANNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS EXTERNALLY TO THE PUBLIC, BY COMMUNICATING THE HEALTHFUI PLAYING TENNIS.  (Code) (Expenses \$780,879. including grants of \$) (Real ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT PROGRAM - SUPERVISION - SUPER	Venue \$_ JT PROGE	267,2	F
<b>4c</b>	ANNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS EXTERNALLY TO THE PUBLIC, BY COMMUNICATING THE HEALTHFUI PLAYING TENNIS.  (Code )(Expenses \$ 780,879. including grants of \$ )(Re ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT RECREATION.	Venue \$_ JT PROGE	267,2	F
<b>4c</b>	ANNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS EXTERNALLY TO THE PUBLIC, BY COMMUNICATING THE HEALTHFUI PLAYING TENNIS.  (Code)(Expenses \$ 780,879. including grants of \$)(Real ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT RECREATION.  (Other program services. (Describe in Schedule O)	Venue \$	267,2	F
4c	ANNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS EXTERNALLY TO THE PUBLIC, BY COMMUNICATING THE HEALTHFUI PLAYING TENNIS.  (Code)(Expenses \$780,879.including grants of \$)(Real ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT RECREATION.  Other program services. (Describe in Schedule O) (Expenses \$ 1,137,671.including grants of \$) (Revenue \$ 72,15)	Venue \$	267,2	F
4c	ANNUAL YEARBOOK PROMOTING TENNIS BOTH INSIDE THE MEMBERS EXTERNALLY TO THE PUBLIC, BY COMMUNICATING THE HEALTHFUI PLAYING TENNIS.  (Code)(Expenses \$ 780,879. including grants of \$)(Real ADULT PROGRAM - SUPERVISION, CONDUCT OF SECTIONWIDE ADULT ACTIVITIES INCLUDING LEAGUE PLAY, SENIOR RECREATION, ADULT RECREATION.  (Other program services. (Describe in Schedule O)	Venue \$	267,2	259.) &

58-1190935

Part IV Checklist of Required Schedules

	,		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1_	ļ	X
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	<u> </u>
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3	ļ	X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
_	during the tax year? If "Yes," complete Schedule C, Part II	4	<u> </u>	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		٦,
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	_5	<del> </del>	X
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to			v
7	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6	<del></del>	X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete		┼	A
Ŭ	Schedule D, Part III	8	İ	X
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide	-	<del> </del>	**
•	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?	<u> </u>		
	If "Yes," complete Schedule D, Part V	10		x
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X	4.34 1.78		ر بر دُار الْحَادِ ا
	as applicable.	3, 4		
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
đ	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	-	X
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	-	X
Ť	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			7,7
10-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	-	X
128	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	40-	v	
ь	Was the organization included in consolidated, independent audited financial statements for the tax year?	12a	X	
U	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	х	
13		13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		_X
D	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? <b>Note</b> . Some Form 990 filers that	001		
	operate one or more hospitals must attach audited financial statements (see instructions)	20b	000 <i>"</i>	0010
		rom	<b>990</b> (2	ZU 1U)

032003 12-21-10 Part IV Checklist of Required Schedules (continued)

	v.		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	X	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,	ľ		
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
2 <del>4</del> a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	<b> </b>		<b>.</b>
	Schedule K. If "No", go to line 25	24a		<u>X</u>
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	04-		
ч	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24c		<b>-</b>
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	24d		
ZJa	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	25a		
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified	230		
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			
	Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV	3537 - 3 <sub>77</sub> -	م	18774
	instructions for applicable filing thresholds, conditions, and exceptions)	1.7 9	(3) % (3) %	
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	,	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		_X_
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		_X_
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			77
04	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		<u> </u>
34	Was the organization related to any tax-exempt or taxable entity?		v	
35	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 Is any related organization a controlled entity within the meaning of section 512(b)(13)?	34	X	X
ээ a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of	35		
a	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	30	$\overline{}$	
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	<u>-                                   </u>		
	Note. All Form 990 filers are required to complete Schedule O	38	х	
		Form		2010)
			•	

Page 5

	Oncok ii Schedule O contains a response to any question in this rait v					
		1	1		Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	<u>1a</u>	17			981 199452
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	_1b	0	1	1997	1000
С	Did the organization comply with backup withholding rules for reportable payments to vendors and r	eporta	able gaming	فصد سُكَةً	4 7,	. 1
•	(gambling) winnings to prize winners?	ī	1	<u>1c</u>	<b>X</b>	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,		4.0	13		,
	filed for the calendar year ending with or within the year covered by this return	2a	40	1	Ellena	,42 <sup>62</sup>
Þ	If at least one is reported on line 2a, did the organization file all required federal employment tax retu			2b	<u> X</u>	
_	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction	is)		1	A. 1 Landson	ئىد تەكىد
	Did the organization have unrelated business gross income of \$1,000 or more during the year?			<u>3a</u>	X	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			<u>3b</u>	X	ļ
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other		•			7,
	financial account in a foreign country (such as a bank account, securities account, or other financial	accou	int) <sup>17</sup>	4a	- Se cd	X 493c. 4
D	If "Yes," enter the name of the foreign country			5.	17. 6	
<b>-</b>	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial	Accou	ints	4~-	inale.	
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		•	<u>5a</u>		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a prohibited tax shelter transaction of the live in a party to a party	action.	,	_5b	<u> </u>	_ <u>A</u> _
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	L		5c	<del> </del>	-
ba	Does the organization have annual gross receipts that are normally greater than \$100,000, and did to	ne org	anization solicit	_		
<b>h</b>	any contributions that were not tax deductible?			<u>6a</u>		X
D	If "Yes," did the organization include with every solicitation an express statement that such contributions were not tax deductible?	lions c	or gints			
7				6b	1113	
	Organizations that may receive deductible contributions under section 170(c).  Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and se	nuoon :	arounded to the never?	serverite.	Park	i .
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	I VICES	provided to the payor?	7a		<u> </u>
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it w	ac roc	uurod	7b		$\vdash$
Ŭ	to file Form 8282?	as (60	quired	7c		x
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	1		3337, 23 3337, 23	
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit of		rt?	7e	33952.2266	ESSE I
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contri			7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Fe		399 as required?	7g		
-	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		•	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. D					Cod.
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at			8	DEEDELJ,L.	المالاعدسة
9	Sponsoring organizations maintaining donor advised funds.	•	0	MIN.		1952
а	Did the organization make any taxable distributions under section 4966?			9a	99984	स्ववञ्चदववव्य
	Did the organization make a distribution to a donor, donor advisor, or related person?		•	9b		
0	Section 501(c)(7) organizations. Enter					
а	Initiation fees and capital contributions included on Part VIII, line 12	10a		# 25 A		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
1	Section 501(c)(12) organizations. Enter:					
а	Gross income from members or shareholders	11a				1
b	Gross income from other sources (Do not net amounts due or paid to other sources against			3		
	amounts due or received from them)	11b			37   1 % 33 ## Lan	
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1041	?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
	Section 501(c)(29) qualified nonprofit health insurance issuers.			W		#F."
	Is the organization licensed to issue qualified health plans in more than one state?			13a	dded . H.d.	"fed."
	Note. See the instructions for additional information the organization must report on Schedule O					1 3
	Enter the amount of reserves the organization is required to maintain by the states in which the					5459:14:44
	organization is licensed to issue qualified health plans	13b		<b>**</b> **	<b>3</b>	
	Enter the amount of reserves on hand	13c		15 T	175 + 185.	(建化)
	Did the organization receive any payments for indoor tanning services during the tax year?			14a		<u>X</u>
<u>b</u>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	e O_		14b	000	<u> </u>
				Form	9907	20101

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions.

	Check if Schedule O contains a response to any question in this Part VI						X
Sec	tion A. Governing Body and Management						
						Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a		24	1	**************************************	1
b	Enter the number of voting members included in line 1a, above, who are independent	1b		24	- Sec	33.	, 45-
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationshi	p with	n any other			4	47,
	officer, director, trustee, or key employee?				2		X
3	Did the organization delegate control over management duties customarily performed by or under th	e dire	ect supervision				
	of officers, directors or trustees, or key employees to a management company or other person?			L	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 9	990 w	as filed?		4		X
5	Did the organization become aware during the year of a significant diversion of the organization's ass	sets?			5		X
6	Does the organization have members or stockholders?			ſ	6	Х	
7a	Does the organization have members, stockholders, or other persons who may elect one or more me	embe	rs of the				
	governing body?			ŀ	7a	X	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other per	rsons	?		7b	Х	
8	Did the organization contemporaneously document the meetings held or written actions undertaken	dunn	g the year	Γ	135	48	5.0
	by the following			.			
а	The governing body?				8a	X	3333333
b	Each committee with authority to act on behalf of the governing body?				8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea	ched	at the				
	organization's mailing address? If "Yes," provide the names and addresses in Schedule O				9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ıe Code )	•			
						Yes	No
10a	Does the organization have local chapters, branches, or affiliates?				10a	Х	
	If "Yes," does the organization have written policies and procedures governing the activities of such	chap	ters, affiliates,	ľ			
	and branches to ensure their operations are consistent with those of the organization?	•			10b	х	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before fi	iling tl	ne form?		11a		Х
	Describe in Schedule O the process, if any, used by the organization to review this Form 990	Ū		ame a			
	Does the organization have a written conflict of interest policy? If "No," go to line 13			3	12a	X	ادد کی مشا
	Are officers, directors or trustees, and key employees required to disclose annually interests that cou	ald giv	ve rise				
	to conflicts?	J			12b	х	
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If	"Yes."	describe	ľ			
	in Schedule O how this is done	Í			12c	х	
13	Does the organization have a written whistleblower policy?				13	х	
	Does the organization have a written document retention and destruction policy?			Ī	14	X	
15	Did the process for determining compensation of the following persons include a review and approva	al by i	ndependent		<b>E</b> .*	<b>二维</b> 集	THE PARTY
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	•	•	3	13		્રા વ્યક્તિક
а	The organization's CEO, Executive Director, or top management official			1	15a	X	albabeece)
	Other officers or key employees of the organization			Г	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions.)			ļ <del>.</del>	- jë-	,4	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger	nent :	with a	ş			1, 1
	taxable entity during the year?			ند ا	16a	المهمين	X
	If "Yes," has the organization adopted a written policy or procedure requiring the organization to eval	luate	its participation	1		다 , 다른 gr	* 'A.557.
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organic						
	exempt status with respect to such arrangements?			- 1	16b	handStatt.	ال <b>1999داد</b>
ect	ion C. Disclosure				100		
17	List the states with which a copy of this Form 990 is required to be filed ▶GA						
	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T	(501	(c)(3)s only) avail	able fo	or		
	public inspection. Indicate how you make these available. Check all that apply	,,	(-),(-): <b>.</b> ))		•		
	Own website Another's website X Upon request						
9	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, co	onflic	t of interest notic	v. and	l finar	ncial	
	statements available to the public	JO		,, and		·Jidi	
	State the name, physical address, and telephone number of the person who possesses the books ar	nd rec	ords of the organ	nizatio	n· 🕨		
	JOHN CALLEN - EXECUTIVE DIRECTOR - 770-368-8200		.s. as or the orga				
	5685 SPALDING DRIVE, NORCROSS, GA 30092						
					Form (	990 (	2010\

032006 12-21-10

### Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees; highest compensated employees, and former such persons

(A)	(B)			((	C)			(D)	(E)	(F)	
Name and Title	Average			Pos	itior	1		Reportable	Reportable	Estimated	
	hours per	(check all that apply)						compensation	compensation	amount of	
	week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations	
REX MAYNARD		-				-					
PRESIDENT	1.00	Х		Х				0.	0.	0	
MICHAEL MCNULTY III											
EX. VICE PRES.	1.00	х		х	!			0.	0.	0	
PAULA HALE										<u> </u>	
VICE PRESIDENT	1.00	x		х				0.	0.	0	
EDDIE GONZALEZ						<b> </b>					
VICE PRESIDENT	1.00	x		х	ļ			0.	0.	0	
DEREK WHITE											
VICE PRESIDENT	1.00	X		х				0.	0.	0	
BUD SPENCER											
SECRETARY	1.00	Х		X				0.	0.	0	
JOHN LILES											
TREASURER	1.00	Х		X				0.	0.	0 .	
JUDY UTLEY											
USTA DELEGATE	1.00	X				L		0.	0.	0 .	
ANDY ANDREWS											
DELEGATE-AT-LARGE	1.00	X						0.	0.	0.	
RANDY JACKSON											
DELEGATE-AT-LARGE	1.00	X						0.	0.	0 .	
BRENDA SMITH				ł							
DELEGATE-AT-LARGE	1.00	X						0.	0.	0.	
DONNA BAILEY				ļ							
DELEGATE-AT-LARGE	1.00	Х						0.	0.	0.	
ELEANORA MAURITSON				ı							
STATE PRES.	1.00	X				Ш		0.	0.	0.	
TERI HENNESSY											
STATE PRES.	1.00	X						0.	0.	0.	
PAT GUERRY			ĺ	ľ							
STATE PRES.	1.00	X						0.	0.	0.	
JUDITH PETTY		_		i			ŀ				
STATE PRES.	1.00	Х						0.	0.	0.	
WAYNE BONO			- [								
STATE PRES.	1.00	X				i I		0.	0.	0.	

Part VII Section A. Officers, Directors, Tru	istees, Key E		oyee					*	rees (continued)	0505
. (A)	(B)				C)			(D)	(E)	(F)
Name and title	Average			Pos				Reportable	Reportable	Estimated
	hours per	(c	heck	all	that	app	ly)	compensation	compensation	amount of
	week (describe	cto						from the	from related	other
	hours for	die 1				ᇐ		organization	organizations (W-2/1099-MISC)	compensation from the
	related	stee	truste		8.	pensa		(W-2/1099-MISC)	`	organization
	organizations in Schedule	nal tr	Institutional trustee		ploye	E e a				and related
	O)	Individual trustee or director	Institu	Officer	Key employee	Highest compensated employee	Former			organizations
LOUIS PETERS		-	-							
STATE PRES.	1.00	X				l		0.	0	. 0
BONNIE VANDEGRIFT										
STATE PRES.	1.00	X				<u>L</u>		0.	0	. 0.
RON CHARRON							Ì			
STATE PRES.	1.00	X						0.	0	. 0.
BOB GOODSELL		Í							_	
STATE PRES.	1.00	X						0.	0	. 0.
H.A. TED BAILEY, JR.	1 00								_	
PAST PRESIDENT	1.00	X	_			├		0.	0	. 0.
BARBARA BREWER	1 00	<b>.</b>							_	
PAST PRESIDENT	1.00	X					$\vdash$	0.	0	0,
STEVE DUFFEL	1.00	x						0.	o	. 0.
PAST PRESIDENT HERMAN ENOCHS JR.	1.00	^						0.		• 0.
PAST PRESIDENT	1.00	$ _{\mathbf{X}}$						0.	0	. 0.
LUCY GARVIN	1.00		-							•
PAST PRESIDENT	1.00	x						0.	0	. 0.
1b Sub-total						▶		0.	0	
c Total from continuation sheets to Part VI	l, Section A					<b>•</b>		415,234.	0	. 72,096.
d Total (add lines 1b and 1c)						<b></b>		415,234.	0	. 72,096.
2 Total number of individuals (including but n	ot limited to th	ose	liste	d at	oove	e) wł	no re	eceived more than \$100	,000 in reportable	
compensation from the organization										
										Yes No
3 Did the organization list any former officer,		stee	, key	em/	ploy	/ee,	or h	nighest compensated en	nployee on	20 P. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
line 1a? If "Yes," complete Schedule J for si					<b>.</b>					3 X
4 For any individual listed on line 1a, is the su and related organizations greater than \$150									the organization	1 77
5 Did any person listed on line 1a receive or a									dual for convices	4 X
rendered to the organization? If "Yes," com	•				-		CIAL	ed organization or indivi	dual for services	5 X
Section B. Independent Contractors	Dicto Corredon	<del> </del>	<u> </u>	, , , ,	<del>, , , , , , , , , , , , , , , , , , , </del>	· · · ·				1 0 1 12
Complete this table for your five highest coil	npensated inc	depe	ende	nt co	ontr	acto	rs t	hat received more than	\$100,000 of comper	nsation from
the organization. NONE	•								,	
(A)								(B)		(C)
Name and business	address						_	Description of s	ervices	Compensation
							+			
			3X				$\dashv$			<del>,</del> ,
							+		-	
							$\dashv$	•		<del></del>
2 Total number of independent contractors (in	ncluding but n	ot lır	nıted	d to	thos	se lis	ted	above) who received m	ore than	

\$100,000 in compensation from the organization 
SEE PART VII, SECTION A CONTINUATION SHEETS

	RN TENNIS									0935
	<b>)</b>	nplo	oyee			ligh	est	1	ees (continued)	
, (A) Name and title	(B) Average hours	(cl	heck	Pos			oly)	(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	per week	Individual trustee or director	institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
JEFF GRAY	1 00	37						0	0	
PAST PRESIDENT	1.00	X				<u> </u>		0.	0.	0.
J. RANDOLPH GREGSON	1 00								•	•
PAST PRESIDENT	1.00	X				<u> </u>	ļ	0.	0.	0.
M. MARSHALL HAPPER, III	1 00									•
PAST PRESIDENT	1.00	X					ļ	0.	0.	0.
JUDI MILLER	1 00									_
PAST PRESIDENT	1.00	Х	_		<u> </u>			0.	0.	0.
JACK MILLS	1 00								•	•
PAST PRESIDENT	1.00	Х	ļ			_	-	0.	0.	0.
BERNARD NEAL	1 00	v							0	0
PAST PRESIDENT	1.00	Λ						0.	0.	0.
JIM RUSSELL	1 00	v							0	^
PAST PRESIDENT	1.00	Х						0.	0.	0.
GORDON SMITH	1.00	x						0.	0.	0
PAST PRESIDENT	1.00	Λ		-				0.	0.	0.
MILDRED SOUTHERN PAST PRESIDENT	1.00	x						0.	0.	0.
RANDY STEPHENS	1.00	1					-	0.	<u>0.</u>	<u>.</u>
PAST PRESIDENT	1.00	$\mathbf{x}$						0.	0.	0.
DON VARGA										
PAST PRESIDENT	1.00	x						0.	0.	0.
JOHN CALLEN										
EXECUTIVE DIRECTOR	40.00			х				183,066.	0.	29,688.
WILLIAM OAKES										
DIRECTOR OF MARKETING	40.00					X		121,744.	0.	13,720.
WILLIAM OZAKI	40.00					,,		110 404	0	20 600
DIRECTOR OF PLAYER DEVELOP	40.00			$\dashv$		Х		110,424.	0.	28,688.
CHERI GROSVENOR LEGAL COUNSEL	1.00			i				0.	0.	0.
Total to Part VII, Section A, line 1c								415,234.		72,096.

58-1190935

Part VIII Statement of Revenue (D) Revenue (A) (B) (C) Total revenue Related or Unrelated excluded from exempt function business tax under sections 512, 513, or 514 revenue revenue 1 a Federated campaigns b Membership dues 1b c Fundraising events 10 d Related organizations e Government grants (contributions) 1e All other contributions, gifts, grants, and 1f 6,704,402 similar amounts not included above g Noncash contributions included in lines 1a-1f \$ h Total. Add lines 1a-1f 704,402 Business Code 2 a MEMBERSHIP DUES 508,134. ,508,134 900099 900099 477,595. **b** SPONSORSHIPS c SECTIONAL LEAGUE CHAMP 900099 267,259. 267,259. d TOURNAMENT SANCTION FE 72,155900099 72,155 YEARBOOK INCOME 541800 55,304 55,304 f All other program service revenue 432 43 380,447 g Total. Add lines 2a-2f Investment income (including dividends, interest, and 96,013 96,013. other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross Rents b Less rental expenses Rental income or (loss) d Net rental income or (loss) Gross amount from sales of (i) Securities (ii) Other assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ contributions reported on line 1c) See Part IV, line 18 b Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code <206,815 <206,815 ATLANTA TENNIS CHAMPIO 711210 All other revenue <206,815.>\*\*\* e Total. Add lines 11a-11d ,974,047.3,325,143.<151,511.> Total revenue. See instructions. 96,013. Form 990 (2010)

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	4,551,129.	4,551,129.		
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members			381 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	9 5 5 5 13 13 15 15 15 15 15 15 15 15 15 15 15 15 15
5	Compensation of current officers, directors,			*	£5'
_	trustees, and key employees	212,755.	193,607.	19,148.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,488,544.	946,663.	541,881.	-
8	Pension plan contributions (include section 401(k)			•	
	and section 403(b) employer contributions)				
9	Other employee benefits	382,282.	256,219.	126,063.	
10	Payroll taxes	127,717.	85,600.	42,117.	
11	Fees for services (non-employees)				
а	Management				
b	Legal				
С	Accounting				
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17 $$			<b>建筑设计设置</b>	
f	Investment management fees				·
g	Other	14,126.	9,468.	4,658.	
12	Advertising and promotion				
13	Office expenses	24,538.	16,446.	8,092.	
14	Information technology	11,573.	7,757.	3,816.	
15	Royalties				·
16	Occupancy				
17	Travel	50,183.	33,634.	16,549.	
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	100.060	120 752	CF 216	
19	Conferences, conventions, and meetings	198,069.	132,753.	65,316.	
20	Interest				
21	Payments to affiliates	02 240	<i>6</i> 1 00E	20 452	
22	Depreciation, depletion, and amortization	92,348. 19,655.	61,895. 13,173.	30,453. 6,482.	
23 24	Insurance Other expenses. Itemize expenses not covered	19,000.	13,1/3.	0,404.	na n
24	above. (List miscellaneous expenses in line 24f. If line				
	24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O.)				
	JUNIOR TENNIS PROGRAM	910,268.	910,268.	Settle - a secure of 372, 3,545	135 11 12 1 13 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	SALES & MARKETING	642,700.	642,700.		
	ADULT/SENIOR TENNIS PRO	531,498.	531,498.		
	PROGRAM DEVELOPMENT	134,731.	134,731.		
	AD HOC DIVISION	36,893.	36,893.		<del></del>
_	All other expenses	116,837.	78,308.	38,529.	
	Total functional expenses. Add lines 1 through 24f	9,545,846.	8,642,742.	903,104.	0.
	Joint costs. Check here J If following SOP	2,313,010.	<u> </u>	JUJ / TUH •	<del></del> <del></del>
	98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

032010 12-21-10

		Balance Sheet	<u>.</u> .	NC.	50-	1190935 Fage 11
	,			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing		31,627.	1	96,732.
	2	Savings and temporary cash investments		373,840.	2	733,698.
	3	Pledges and grants receivable, net	[		3	
	4	Accounts receivable, net	[	279,212.	4	261,184.
	5	Receivables from current and former officers, directors, trustees, key		3 7 1885	* · · ·	
		employees, and highest compensated employees. Complete Part II		1		45, 15, d
		of Schedule L			5	
	6	Receivables from other disqualified persons (as defined under section		報子書 湯 湯 湯 湯	30 . " . "	
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	r ea		
		employers and sponsoring organizations of section 501(c)(9) voluntary		The same of the sa		Samuel Comment of the second second
		employees' beneficiary organizations (see instructions)			6	
Assets	7	Notes and loans receivable, net			7	
Ass	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		495.	9	1,078.
	10a	Land, buildings, and equipment cost or other		يوني الم	135	
		basis Complete Part VI of Schedule D 10a 1,726,1		And the state of t		- Allanda Allanda - Alland
	b	Less accumulated depreciation 10b 442,5	556.	1,361,067.	10c	1,283,629.
	11	Investments - publicly traded securities	ļ	3,783,065.	11	4,043,027.
	12	Investments - other securities See Part IV, line 11		580,030.	12	689,746.
	13	Investments - program-related See Part IV, line 11	1		13	216,690.
	14	Intangible assets			14	
	15	Other assets See Part IV, line 11		795,000.	15	389,435.
	16	Total assets. Add lines 1 through 15 (must equal line 34)		7,204,336.	16	7,715,219.
	17	Accounts payable and accrued expenses		559,594.	17	366,101.
	18	Grants payable			18	
	19	Deferred revenue		4,000.	19	
	20	Tax-exempt bond liabilities	-		20	
es	21	Escrow or custodial account liability Complete Part IV of Schedule D	}	3999999955599999943123899956993589956339914557 *	21	1 1 MJ 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Ħ	22	Payables to current and former officers, directors, trustees, key employees				
Liabilities		highest compensated employees, and disqualified persons. Complete Part	rt II			
		of Schedule L	ŀ		22	
	23	Secured mortgages and notes payable to unrelated third parties	ŀ		23	
	24	Unsecured notes and loans payable to unrelated third parties	}	E00 020	24	600 745
	25	Other liabilities Complete Part X of Schedule D	-	580,030. 1,143,624.	25	689,745.
	26	Total liabilities. Add lines 17 through 25  Organizations that follow SFAS 117, check here		1,143,044.	<b>26</b>	1,055,846.
<b>.</b>		•	ete			
ě	27	lines 27 through 29, and lines 33 and 34. Unrestricted net assets	ŀ	6,060,712.		6,659,373.
Fund Balances	27		F	0,000,112.	27	0,009,010.
Ë	28 29	Temporarily restricted net assets Permanently restricted net assets	}	<del></del>	28 29	
Ĕ	25	Organizations that do not follow SFAS 117, check here	ا			SECOND CONTRACTOR CONTRACTOR
ഥ		complete lines 30 through 34.				
ts	30	Capital stock or trust principal, or current funds	ľ	Mark Reconstitution dent Red	30	
SSe	31	Paid-in or capital surplus, or land, building, or equipment fund	}		31	
Net Assets or	32	Retained earnings, endowment, accumulated income, or other funds			32	
Se	33	Total net assets or fund balances	}	6,060,712.		6,659,373.
	34	Total liabilities and net assets/fund balances	<b> </b>	7,204,336.	34	7,715,219.
	<del></del>		1	. , = 3 = , 3 3 0 0		

Form	990 (	SOUTHERN TENNIS ASSOCIATION, INC.	58	-1190935	Pa	ıge <b>12</b>
Pa	rt XI	Reconciliation of Net Assets				<del>y</del>
		Check if Schedule O contains a response to any question in this Part XI				$\mathbf{X}$
				<del></del>		
1	Total	revenue (must equal Part VIII, column (A), line 12)	1	9,97	4.0	47.
2	Total	expenses (must equal Part IX, column (A), line 25)	2	9,54		
3	Reve	nue less expenses. Subtract line 2 from line 1	3		8,2	
4	Net a	issets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	6,06		
5	Othe	r changes in net assets or fund balances (explain in Schedule O)	5			60.
_6_	Net a	ssets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	6,65		
Pa	rt XII	Financial Statements and Reporting				
		Check if Schedule O contains a response to any question in this Part XII				X
					Yes	No
1	Acco	unting method used to prepare the Form 990 Cash X Accrual Other		1 13,	1 1	1, g
	If the	organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.	ر نیکو		أندنا
2a	Were	the organization's financial statements compiled or reviewed by an independent accountant?		<b>2</b> a		X
b	Were	the organization's financial statements audited by an independent accountant?		2b	X	<u> </u>
С	If "Ye	es" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of th	e audıt	,		
	reviev	w, or compilation of its financial statements and selection of an independent accountant?		2c	_X	<u> </u>
	If the	organization changed either its oversight process or selection process during the tax year, explain in Sch	edule C	).	The second	
d	If "Ye	s" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a	1 .		
	separ	rate basis, consolidated basis, or both		٠,٠ د در د	200	7 1
		Separate basis		4 .4895.4	1	
За	Asaı	result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sil	ngle Au	dit		
	Act a	nd OMB Circular A-133?		3a		X
b	If "Ye	s," did the organization undergo the required audit or audits? If the organization did not undergo the requ	ired au	dıt		
	or au	dits, explain why in Schedule O and describe any steps taken to undergo such audits		3b	<u> </u>	<u> </u>
				Form	<b>990</b> (	(2010)

### SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

# **Supplemental Financial Statements**

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

OMB No 1545-0047 Open to Public Inspection \*,

Name of the organization

Employer identification number

Pa	SOUTHERN TENNIS AS		58-1190935						
Га			Accounts. Complete if the						
	organization answered "Yes" to Form 990, Part IV, lin		7.5						
		(a) Donor advised funds	(b) Funds and other accounts						
1	Total number at end of year								
2	Aggregate contributions to (during year)								
3	Aggregate grants from (during year)								
4	Aggregate value at end of year								
5	Did the organization inform all donors and donor advisors in	writing that the assets held in donor advised	funds						
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No						
6	Did the organization inform all grantees, donors, and donor a	advisors in writing that grant funds can be us	ed only						
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose co	nferring						
	impermissible private benefit?		Yes No						
Pa	rt II	ganization answered "Yes" to Form 990, Part	t IV, line 7						
1	Purpose(s) of conservation easements held by the organizat								
	Preservation of land for public use (e.g., recreation or		ncally important land area						
	Protection of natural habitat	Preservation of a certifie							
	Preservation of open space								
2	Complete lines 2a through 2d if the organization held a quali	fied conservation contribution in the form of	a conservation easement on the last						
_	day of the tax year.	ned conservation contribution in the form of	a conservation easement on the last						
	day of the tax year.		Held at the End of the Tax Year						
•	Total number of conservation easements								
a <b>.</b>		•	2a						
b	Total acreage restricted by conservation easements	water and along the	2b						
C	Number of conservation easements on a certified historic str	` '	2c						
d	(-,,,,,,,,,,	after 8/17/06, and not on a historic structure							
_	listed in the National Register		_ 2d						
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax								
	year ▶								
4	Number of states where property subject to conservation ea	sement is located -							
5	Does the organization have a written policy regarding the pe	riodic monitoring, inspection, handling of							
	violations, and enforcement of the conservation easements i		└ Yes └ No						
6	Staff and volunteer hours devoted to monitoring, inspecting,	and enforcing conservation easements during	ng the year 🗲						
7	Amount of expenses incurred in monitoring, inspecting, and	enforcing conservation easements during the	e year <b>&gt;</b> \$						
8	Does each conservation easement reported on line 2(d) above	ve satisfy the requirements of section 170(h)(	4)(B)(i)						
	and section 170(h)(4)(B)(ii)?		Yes No						
9	In Part XIV, describe how the organization reports conservati	ion easements in its revenue and expense sta	atement, and balance sheet, and						
	include, if applicable, the text of the footnote to the organiza	tion's financial statements that describes the	organization's accounting for						
	conservation easements								
Pa	t III Organizations Maintaining Collections o	f Art, Historical Treasures, or Othe	er Similar Assets.						
	Complete if the organization answered "Yes" to Form	990, Part IV, line 8							
1a	If the organization elected, as permitted under SFAS 116 (AS	SC 958), not to report in its revenue statemen	nt and balance sheet works of art,						
	historical treasures, or other similar assets held for public exl	hibition, education, or research in furtherance	e of public service, provide, in Part XIV,						
	the text of the footnote to its financial statements that descri		, , , , , , , , , , , , , , , , , , , ,						
b	If the organization elected, as permitted under SFAS 116 (AS	SC 958), to report in its revenue statement an	d balance sheet works of art. historical						
	treasures, or other similar assets held for public exhibition, ed								
	relating to these items		estrice, provide the reacting amounts						
	(i) Revenues included in Form 990, Part VIII, line 1		<b>~</b> ¢						
	(ii) Assets included in Form 990, Part X		► \$ ► \$						
2	If the organization received or held works of art, historical tre	acures or other similar assets for financial as	up provide						
~			iii, provide						
_	the following amounts required to be reported under SFAS 1	to (ASC 936) relating to these items.	•						
a	Revenues included in Form 990, Part VIII, line 1		► \$ ► \$						
b	Assets included in Form 990, Part X	•	<b>▶</b> \$						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2010

		N TENNIS A					- 0: "	58-11			
Ь.											
3	Using the organization's acquisition, access	on, and other record	ds, chec	k any of the	following th	at are a s	significant	use of its	collectio	n item	IS
	(check all that apply):		. —								
a	Public exhibition	C	•	Loan or exc	hange progr	rams					
b	Scholarly research	•	• 📖	Other							
С	Preservation for future generations										
4	Provide a description of the organization's co							ose in Pai	t XIV		
5	During the year, did the organization solicit of	r receive donations	of art, h	istorical trea	sures, or oth	ner sımıla	r assets	_	_		_
r	to be sold to raise funds rather than to be m								_ Yes	L_	<u>No</u>
Pai	rt <sup>*</sup> IV Escrow and Custodial Arran		ete ıf the	e organizatio	n answered	"Yes" to	Form 990	), Part IV,	line 9, or		
	reported an amount on Form 990, Pa	rt X, line 21.									
1a	Is the organization an agent, trustee, custod	an or other intermed	diary for	contribution	s or other a	ssets no	tincluded				
	on Form 990, Part X?								Yes		No
b	If "Yes," explain the arrangement in Part XIV	and complete the fo	llowing	table.							
			_						Amoun	t	
С	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance						1f				<del></del>
2a	Did the organization include an amount on F	orm 990. Part X. line	212						Yes	Γ	No
	If "Yes," explain the arrangement in Part XIV	om ood, ran x, mo							_ 163	<b>'</b>	J 140
	Endowment Funds. Complete	f the organization ar	swered	"Yes" to Fo	rm 990 Parl	IV line	10				
L		(a) Current year		Prior year	(c) Two year	Ĭ		voare back	(a) Four	woore	haak
10	Beginning of year balance	(a) Current year	(0)	noi yeai	(C) Two year	IIS DACK	(d) Three	years Dack	(e) Four	years	Dack 1
1a							7. (4) (4) (4)	Kati Ki i	11 1379.	55 75 8 25 55835 1	77.7.1
b	Contributions						1 . 2: , 355508	36 34 5 <u>,</u>	1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
С.	Net investment earnings, gains, and losses						1774 K 1985	(* d > -*) (* d   1   2   2	3 7 7	Tape Rec	# # # # # # # # # # # # # # # # # # #
d	Grants or scholarships						**************************************	Brighton Co.	* 1 <sup>4</sup> 3.5	2 (J.)	\$232\$bed 18
е	Other expenditures for facilities								140		
	and programs						661 /2-42 64884844	Red 1888 - 1	111111111111111111111111111111111111111		
f	Administrative expenses						167 40 30 1000000	BERGE II.	T: 1133		
g	End of year balance								11 11 11		55.19T
2	Provide the estimated percentage of the year	r end balance held a	ıs								
а	Board designated or quasi-endowment		_%								
b	Permanent endowment	%									
С		%									
3a	Are there endowment funds not in the posse	ssion of the organiz	ation tha	at are held a	nd administe	ered for t	he organi	zation	_		
	by									Yes	No
	(i) unrelated organizations								3a(i)		
	(ii) related organizations								3a(ii)		
b	If "Yes" to 3a(ii), are the related organizations	s listed as required o	n Sched	dule R?					3b		
4	Describe in Part XIV the intended uses of the	organization's endo	wment	funds							
Par	t VI Land, Buildings, and Equipm										
	Description of investment	(a) Cost or o	ther	(b) Cost			ccumulate		(d) Bool	value	<del></del>
		basis (investr	nent)	basis (			preciation				
	Land				3,772.					3,7	
	Buildings			1,25	6,355.		188,4	53.	1,06	7,9	02.
С	Leasehold improvements										
d	Equipment			30	6,058.	:	254,1	03.	52	1,9	<u>55.</u>
е	Other										
Total	. Add lines 1a through 1e (Column (d) must e	qual Form 990, Part	X, colun	nn (B), line 1	O(c) )				1,283	3,6	29.

Schedule D (Form 990) 2010

Part VII Investments - Other Securities. Se	ee Form 990, Part X, line 1:	2.	
(a) Description of security or category (including name of security)	(b) Book value	(c) Met	hod of valuation: -of-year market value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A) DEFERRED COMPENSATION			
(B) PLAN	689,746.	END-OF-YEAR I	MARKET VALUE
(C)			
(D)			
(E)			
(F)			
(G)		-	
(H)			
(I)	600 746	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4 74.55 45.49°
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)	689,746.		
Part VIII Investments - Program Related. S	ee Form 990, Part X, line 1		and of volvetion
(a) Description of investment type	(b) Book value		nod of valuation of-year market value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7) (8)			
(9)			
(10)			
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)			
Part IX Other Assets. See Form 990, Part X, line	15	3348 mad 388484 Let 388644 L. Serving to Jahr 33. ce	ood 14393-44. 4-4485 4-1-130-504-134 1-1-1 - 4-1-1 - 4-1-1-1-1-1-04 - 464 - 1-1 - 1846 - 1-1
	Description	·	(b) Book value
(1) ATP 250 EVENT RIGHTS		····	389,435.
(2)		· , ····	
(3)			
(4)	<u></u>		
(5)			
(6)			
(7)			
(8)			
(9)	-		
(10)			
Total. (Column (b) must equal Form 990, Part X, col (B) line			▶ 389,435.
Part;X Other Liabilities. See Form 990, Part X,	line 25		12 - 23 - 24 - 12 - 12 - 12 - 12 - 12 - 12 - 12
1. (a) Description of liability		(b) Amount	
(1) Federal income taxes			
(2) DEFERRED COMPENSATION		689,745.	
(3)			
(4)			
(5)			
(6)			
(7) (8)			The second secon
(9)			
(10)			
(11)		* 18pg * * 1	
	25)	689 745	
Total. (Column (b) must equal Form 990, Part X, col (B) line FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to	the organization's financial statem	ents that reports the organization's liab	ility for uncertain tax positions under

Schedule D (Form 990) 2010

	edule D (Form 990) 2010 SOUTHERN TENNIS ASSOCIATION		NC.			<u>1190935</u>	Page 4
Pa	rt XI   Reconciliation of Change in Net Assets from Form 990 to	Audi	ted Finan	cial S	tatement	ts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)			1_1_		9,974	,047.
2	Total expenses (Form 990, Part IX, column (A), line 25)			2		9,545	
3	Excess or (deficit) for the year. Subtract line 2 from line 1			3			,201.
4	Net unrealized gains (losses) on investments	•		4			,460.
5	Donated services and use of facilities			5			7
6	Investment expenses			6	··-·		
7	Prior period adjustments			7			
8	Other (Describe in Part XIV)			8			
9	Total adjustments (net). Add lines 4 through 8	•				170	460
		-1.0		9			,460.
10 Par	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and tXII, Reconciliation of Revenue per Audited Financial Stateme	nte M	ith Daver	10	r Potur		<u>,661.</u>
		1113 11	itti i icvei	iue pe			060
1	Total revenue, gains, and other support per audited financial statements				1 8 300	10,180	,002.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12	1 _	1		15 th 15		
a	Net unrealized gains on investments	2a					
b	Donated services and use of facilities	2b			-1 ,4		
С	Recoveries of prior year grants	2c			1 1989		
d	Other (Describe in Part XIV)	2d			925		_
е	Add lines 2a through 2d				2e		0.
3	Subtract line 2e from line 1				3	10,180	<u>,862.</u>
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1						
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a					
b	Other (Describe in Part XIV.)	4b	<20	6,81	5.		
С	Add lines 4a and 4b				4c	<206	,815.
_5_	Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12)				5	9,974	
Pai	TXIII Reconciliation of Expenses per Audited Financial Stateme	ents V	Vith Expe	nses	per Retu	rn	
1	Total expenses and losses per audited financial statements				1	9,545	,846.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25.				FSE:		
а	Donated services and use of facilities	2a			3 pt 5		
ь	Prior year adjustments	2b					
c	Other losses	2c					
ď	Other (Describe in Part XIV)	2d					
	Add lines 2a through 2d				2e		0.
3	Subtract line 2e from line 1				3	9,545	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				J. J	7,343	,040.
-	Investment expenses not included on Form 990, Part VIII, line 7b	1	l		100		
a		4a_					
	Other (Describe in Part XIV.)	4b		-			0
	Add lines 4a and 4b				4c	0 545	0.
	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)  tiXIV Supplemental Information				5	9,545	,040.
					41 10		4.5
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III						4, Part
	22, Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comp						3 3T7 <i>7</i>
PIN	I 48 FOOTNOTE - MANAGEMENT DOES NOT BELIEVE	3 T.N	AT THE	ASS	OCIAT.	LON HAS	ANY
мλπ	PDTAI INCEDMATNI MAY DOCTMIONIC AM DECEMBED	21	2010	7 P.T.	2000.	HOMESTE	_
LIVY I	ERIAL UNCERTAIN TAX POSITIONS AT DECEMBER	эт,	2010	AND	2009;	HOMEAFE	Χ,
mut	' ACCOCTAMION'C PEDEDAI AND CMAME INCOME MA	ת עו	EMITONO	EOD	m1113 3	ZELA D.C.	
Inc	ASSOCIATION'S FEDERAL AND STATE INCOME TR	AA R	ETURNS	FUR	THE	LEARS	··· · · — · · · ·
ENT	TNC DECEMBED 31 2000 2000 AND 2007 ADD	СШТ	מזוט דד	TEOM	mo 133	23 MTNT 8 111 1	T ( ) I
DIME	ING DECEMBER 31, 2009, 2008, AND 2007 ARE	211	ים חפי חח	OECT	TO E2	CAMINAL	LON
RY	THE RELEVANT TAXING AUTHORITIES.						
	THE RESERVE TIMENO NOTHORITIES.						
			<del></del>				
						<del></del>	

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service
Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22. ► Attach to Form 990.

OMB No 1545-0047	2010	Open to Public	Inspection

SOUTHERN	TENNIS AS	ASSOCIATION,	INC.				58-1190935 58-1190935
्रै Part ।। General Information on Grants and Assistance	and Assistance						
1 Does the organization maintain records to substantiate the amount of	to substantiate th	e amount of the grants	or assistance, the	grantees' eligibilit	y for the grants or ass	the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection	tion
criteria used to award the grants or assistance?	stance?						X Yes No
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.	ocedures for mon	toring the use of grant	funds in the United	d States.			
Part III Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any	Governments an	d Organizations in the	United States. C	omplete if the orga	anization answered "	Yes" to Form 990, Part	IV, line 21, for any
recipient that received more than	\$5,000 Check thi	s box if no one recipien	it received more th	an \$5,000 Part II	can be duplicated if	additional space is nee	♠
1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of valuation (book, or government or government (e) Amount of valuation (book, or sexh grant or government (f) Method of (g) Description of valuation (book, or sexh grant assistance other)	( <b>p</b> ) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							GENERAL & ADMINISTRATIVE,
ALABAMA TENNIS ASSOCIATION							MEMBERSHIP, COMMUNITY
3300 HIGHLAND AVENUE SOUTH							DEVELOPMENT, & OTHER
BIRMINGHAM, AL 35205	63-0761000	501(C)(4)	378,106.	0.	CASH	N/A	ASSORTED GRANTS.
							GENERAL & ADMINISTRATIVE,
							MEMBERSHIP, COMMUNITY
2024 ARKANSAS VALLEY DRIVE, STE 302	~~						DEVELOPMENT, & OTHER
LITTLE ROCK, AR 72212	23-7372183	501(C)(4)	205,317.	0.	CASH	N/A	ASSORTED GRANTS.
							GENERAL & ADMINISTRATIVE,
GEORGIA TENNIS ASSOCIATION							MEMBERSHIP, COMMUNITY
CES							DEVELOPMENT, & OTHER
ATLANTA, GA 30339	58-1309245	501(C)(4)	1,246,936,	0,	CASH	N/A	ASSORTED GRANTS.
							GENERAL & ADMINISTRATIVE,
KENTUCKY TENNIS ASSOCIATION							MEMBERSHIP, COMMUNITY
8900 GREENEWAY COMMONS PLACE, #101							DEVELOPMENT, & OTHER
LOUISVILLE, KY 40220	61-0916485	501(C)(4)	249,780.	0.	CASH	N/A	ASSORTED GRANTS.
							GENERAL & ADMINISTRATIVE,
LOUISIANA TENNIS ASSOCIATION							MEMBERSHIP, COMMUNITY
9270 SIEGEN LANE, STE 702							DEVELOPMENT, & OTHER
BATON ROUGE, LA 70810	72-0827537	501(C)(4)	386,854.	0	саѕн	N/A	ASSORTED GRANTS.
							GENERAL & ADMINISTRATIVE,
							MEMBERSHIP, COMMUNITY
P.O. BOX 5388							DEVELOPMENT, & OTHER
JACKSON, MS 39296	63-0737693	501(C)(4)	322,885,	0	CASH	N/A	ASSORTED GRANTS,
2 Enter total number of section 501(c)(3) and government organizations	and government or	ganizations					<b>A</b>
3 Enter total number of other organizations	S						<b>A</b>
LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.	, see the Instruct	ions for Form 990.					Schedule I (Form 990) (2010)

C. 58-1190935 Page 1	in the United States (Schedule / Form 990). But III)
INC	nanizatic
LION	o Governments and Org
TENNIS A	d Other Assistance to C
SOUTHERN TENNIS ASSOCIAT	uation of Grants and Other
(066 t	nuation

Schedule I (Form 990) SOUTHERN TENNIS ASSOCIATION, INC.  Part II   Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II)	TENNIS AS	ASSOCIATION, o Governments and Organ	INC.	nited States (Sche	edule I (Form 990), Pa		58-1190935 Page 1
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NORTH CAROLINA TENNIS ASSOCIATION 2709 HENRY STREET GREENSBORO, NC 27405	56-1121513	501(C)(4)	818,853.	0	САЅН	4/K	GENERAL & ADMINISTRATIVE, MEMBERSHIP, COMMUNITY DEVELOPMENT, & OTHER ASSORTED GRANTS.
SOUTH CAROLINA TENNIS ASSOCIATION 18 WOODCROSS DRIVE COLUMBIA, SC 29212	57-0665261	501(C)(4)	616,128		CASH	N/A	GENERAL & ADMINISTRATIVE, MEMBERSHIP, COMMUNITY DEVELOPMENT, & OTHER ASSORTED GRANTS,
TENNESSEE TENNIS ASSOCIATION 14817 LEBANON ROAD OLD HICKORY, TN 37138	62-0992696	501(C)(4)	326,270.	0	САЅН	N/A	GENERAL & ADMINISTRATIVE, MEMBERSHIP, COMMUNITY DEVELOPMENT, & OTHER ASSORTED GRANTS,
LHA			:				Schedule I (Form 990)

Schedule I (Form 990) (2010)

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Page 2

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INC.

SOUTHERN TENNIS ASSOCIATION,

Schedule I (Form 990) (2010)

### **SCHEDULE J** (Form 990)

# **Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

Open to Public Inspection

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

Attach to Form 990. See separate instructions

SOUTHERN TENNIS ASSOCIATION, INC.

Employer identification number

Schedule J (Form 990) 2010

58-1190935

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,	1	a, ,	
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.		\$ 35	151
	First-class or charter travel Housing allowance or residence for personal use	34	, ,	. 12
	Travel for companions Payments for business use of personal residence	100	131 f	, 3, 1,
	Tax indemnification and gross-up payments Health or social club dues or initiation fees	.		-23r4 :37
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)	Sir a	33.7	
			<b>小</b>	1
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or	3.4	4	ķ* ,
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b	Journal	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			T
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Х	
				13.77
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's	18975	野: 1:1 名:	
	CEO/Executive Director Check all that apply.	1000		14
	X Compensation committee	233118		1. 1. 1. 1. 1.
	Independent compensation consultant Compensation survey or study			1,50
	Form 990 of other organizations  X Approval by the board or compensation committee		Si.	
		12595.12		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			iki.
	organization or a related organization.	337.5		
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	4a	80330366	X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		##:	134
				1.5
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.	7	10	194
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	13334.9	1	53
	contingent on the revenues of:	1	3 401	
а	The organization?	5a		X
b	Any related organization?	5b		X
	If "Yes" to line 5a or 5b, describe in Part III	*\$12\$\dag{2}	.5 <b>3</b> 11	
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation	4		
	contingent on the net earnings of	and a		
а	The organization?	6a		X
b	Any related organization?	6b		Х
	If "Yes" to line 6a or 6b, describe in Part III	HE RA	THE STATE OF	i di b
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	ınıtıal contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe in Part III	8	Х	
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			

032111 12-21-10

Regulations section 53 4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part.IIs. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(ii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

		(B) Breakdown of W	(B) Breakdown of W-2 and/or 1099-MISC compensation	3C compensation	Ó	(Q)	(E)	(£)
		,		-	Retirement and	Nontaxable	Total of columns	Compensation
(A) Name		(i) Base compensation	(ii) Bonus & incentive	(iii) Other reportable	other deferred	benefits	(D)-(I)(B)	reported in prior
			compensation	compensation				Form 990-EZ
	ε	183,066.	0	0	16,500.	13,188.	212,754.	205,267.
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	Ξ							;
3	(i)							
	(i)							
4	(E)							
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15	3							
	8							
16	3							

Schedule J (Form 990) 2010

### **SCHEDULE O**

41.

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047 \*Open to Public 📆 Inspection

Name of the organization

SOUTHERN TENNIS ASSOCIATION, INC

Employer identification number

58-1190935 FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: JUNIOR DEVELOPMENT PROGRAM - PLAN AND SUPERVISE ALL JR ACTIVITIES FOR 200,000 PLAYERS, INCLUDING STA BOYS & GIRLS TEAMS, ENTRY FEES & ENDORSEMENT PROCEDURES. EXPENSES \$ 1,349,126. INCLUDING GRANTS OF \$ 0. **REVENUE \$ 72,155.** MISCELLANEOUS PROGRAM EXPENSES WHICH PROMOTE THE HEALTH BENEFITS OF TENNIS EXPENSES \$ -211,455. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. FORM 990, PART VI, SECTION A, LINE 6: THERE ARE INDIVIDUAL, FAMILY AND ORGANIZATIONAL MEMBERS AS WELL AS STATE ASSOCIATION MEMBERS REPRESENTING THE VARIOUS STATES IN THE SOUTHEASTERN PART OF THE UNITED STATES. FORM 990, PART VI, SECTION A, LINE 7A: STATE ASSOCIATION MEMBERS HAVE THE POWER TO ELECT MEMBERS OF THE GOVERNING BODY. FORM 990, PART VI, SECTION A, LINE 7B: BOARD DECISIONS CONCERNING CHANGES TO BYLAWS OR OTHER IMPORTANT ITEMS ARE VOTED ON BY STATE MEMBERS. FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS PROVIDED TO THE AUDIT AND EXECUTIVE COMMITTEES PRIOR TO FILING FOR THEIR REVIEW AND APPROVAL.

FORM 990, PART VI, SECTION B, LINE 12C: THOSE CHARGED WITH GOVERNANCE ARE

REQUIRED TO REPORT ANNUALLY ANY INTERESTS THAT COULD GIVE RISE TO A

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 032211

Schedule O (Form 990 or 990-EZ) (2010)

Department of the Treasury Internal Revenue Service SCHEDULE R (Form 990)

Name of the organization

# Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. ▲ Attach to Form 990.

2010 Open to Public

OMB No 1545-0047

► See separate instructions.

Employer identification number 58-1190935

SOUTHERN TENNIS ASSOCIATION, INC.

Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33) Part

(a) Name, address, and EIN of disregarded entity	. <b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
Part II: Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year)	tions (Complete if the organization ar	swered "Yes" to Form 990, Par	t IV, line 34 becaus	e it had one or more rel	ated tax-exempt

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	(g) Section 512(bX13) controlled entity?	(2(b)(13)
				501(c)(3))		Yes	ž
UNITED STATES TENNIS ASSOCIATION -							
13-5459420, 70 WEST RED OAK LANE, WHITE	TO PROMOTE AND DEVELOP THE						
PLAINS, NY 10604	GROWTH OF TENNIS	NEW YORK	501(C)(6)		N/A		×
	T						
	T						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2010

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58-1190935

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Schedule R (Form 990) 2010 SOUTHERN TENNIS ASSOCIATION, INC.

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part III

		,								•
(a)	(q)	<u>(</u> )	(g	(e)	ε	(6)	(y)	(0)	9	(K)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets	tion-	Code V-UBI amount in box 20 of Schedule	General or F managing partner?	General or Percentage managing ownership
		country)		sections 512-514)			Yes No	K·1 (Form 1065)	Yes No	
ATLANTA TENNIS CHAMPIONSHIPS										
LLC - 27-1809891, 5685	HOST OF ATP									
SPALDING DRIVE NORCROSS GA	TOUR TENNIS									
30092	CHAMPIONSHIP	GA	N/A	UNREALTED	206,815,	388 317.	×	N/A	×	75.00%
	<b>T</b>						<del></del>			
	· T ·									
		-								
	<b>-</b>									
C. C	:		-							

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year) Part IV

(a)	(q)	0	(p)	(e)		(6)	£
Name, address, and EIN of related organization	Primary activity	<u>0</u>	Direct controlling Type of entity (C corp, S corp, or trust)	Type of entity (C corp, S corp, or trust)	Share of total income	Share of Pend-of-year assets	Percentage ownership
					:		
	-						
							_
			-				•

Schedule R (Form 990) 2010

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58-1190935 Page 3

Fart W Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36)

Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	ટ
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	is with one or more re	lated organizations listed	in Parts II-IV?	- 		i ner
a Receipt of (I) interest (ii) annuities (III) royalties or (iv) rent from a controlled entity				<b>1</b> a		×
<ul> <li>b Gift, grant, or capital contribution to other organization(s)</li> </ul>				₽	×	
c Gift, grant, or capital contribution from other organization(s)				5	×	
d Loans or loan guarantees to or for other organization(s)				7		×
e Loans or loan guarantees by other organization(s)				2 4		×
				=======================================	=,	4 E
f Sale of assets to other organization(s)				+		×
g Purchase of assets from other organization(s)						×
				£		×
i Lease of facilities, equipment, or other assets to other organization(s)				<b>-</b>	X	×
j Lease of facilities, equipment, or other assets from other organization(s)				-		×
k Performance of services or membership or fundraising solicitations for other organization(s)	ization(s)			¥		×
l Performance of services or membership or fundraising solicitations by other organization(s)	ization(s)			11		×
m Sharing of facilities, equipment, mailing lists, or other assets				Ę		×
n Sharing of paid employees				<b>F</b>	ą. 7	×
				-		
<ul> <li>Reimbursement paid to other organization for expenses</li> </ul>				9		×
p Reimbursement paid by other organization for expenses				<del>1</del>		×
				D		ν, Ε.
q Utner transfer of cash or property to other organization(s)				5		×
.				1.		×
2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	who must complete the	is line, including covered	relationships and transaction thresholds			
(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved			
(1) UNITED STATES TENNIS ASSOCIATION	υ	6,704,402.				:
(2) ATLANTA TENNIS CHAMPIONSHIPS, LLC	В	596,250.				
(3)						
(4)						
(5)	i					
(6)						
032163 12-21-10	31		Schedul	Schedule R (Form 990) 2010	, (066 r	2010

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Schedule R (Form 990) 2010 SOUTHERN TENNIS ASSOCIATION, INC.

Part VI; Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment bartnerships.

ural was not a related organization. See instructions regarding exclusion for	Ision for certain investment partnerships.	ships.					
(a)	(q)		<u>0</u>	(e)	€	(B)	Ξ
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign	Are all partners section 501(c)(3)	Share of end-of- year assets	Dispropor- tionate	Code V-UBI amount in box 20	General or managing
			Yes No			of Schedule K-1 (Form 1065)	1 -
				•			
							-

Schedule R (Form 990) 2010

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## et, Form **8868**

(Rev January 2011)

Department of the Treasury

# Application for Extension of Time To File an Exempt Organization Return

OMB No. 1545-1709

Internal Rever	ntue Service File a Se	parate app	lication for each return.				
If you a	re filing for an Automatic 3-Month Extension, comp	lete only Pa	art I and check this box			$\mathbf{x}$	
<ul><li>If you a</li></ul>	re filing for an Additional (Not Automatic) 3-Month	Extension, o	complete only Part II (on page 2 of this	form).			
Do not co	emplete Part II unless you have already been grante	d an automa	itic 3-month extension on a previously fi	led Fo	rm 8868		
Electronic	c filing (e-file). You can electronically file Form 8868	ıf you need a	a 3-month automatic extension of time t	o file (f	6 months for a corpo	oration	
required to	o file Form 990-T), or an additional (not automatic) 3-n	nonth extens	sion of time You can electronically file F	om 8	868 to request an ex	tension	
of time to	file any of the forms listed in Part I or Part II with the	exception of	Form 8870, Information Return for Tran	sfers .	Associated With Cer	taın	
Personal E	Benefit Contracts, which must be sent to the IRS in p	aper format	(see instructions). For more details on t	he elec	ctronic filing of this fo	orm,	
visit www.	irs gov/efile and click on e-file for Chanties & Nonpro	fits.					
Part I	Automatic 3-Month Extension of Tir	<b>ne.</b> Only su	ıbmıt origınal (no copies needed).				
•	tion required to file Form 990-T and requesting an au	tomatic 6-mo	onth extension - check this box and con	nplete			
Part I only					<b>&gt;</b>		
	orporations (including 1120-C filers), partnerships, Ri me tax returns.	EMICs, and t	rusts must use Form 7004 to request a	n exter	sion of time		
Type or	Name of exempt organization			Emp	loyer identification	number	
print	SOUTHERN TENNIS ASSOCIATI	ON, IN	C.	5	8-1190935		
File by the due date for	Number, street, and room or suite no If a P.O. box						
filing your return See	turn See JUUJ DI ALIDING DRIVE, NE						
Instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions.							
	NORCROSS, GA 30092						
_							
Enter the	Return code for the return that this application is for	(file a separa	te application for each return)			0 1	
Application Return Application							
• •	on .					Return	
Is For	· · · · · · · · · · · · · · · · · · ·	Code	Is For			Code	
Form 990	DI.	01	Form 990-T (corporation)			07	
Form 990		02	Form 1041-A			08	
Form 990		03	Form 4720		·	09	
Form 990-		04	Form 5227		<del></del>	10	
	T (sec. 401(a) or 408(a) trust)	05	Form 6069		<del></del>	11	
Form 990-	T (trust other than above)  JOHN CALLEN -	06	Form 8870			12	
• The be							
	oks are in the care of ► <u>5685 SPALDING</u> one No. ► 770 – 368 – 8200	DRIVE		4			
•			FAX No.				
	rganization does not have an office or place of busin s for a Group Return, enter the organization's four dig				. •		
				IS IS TO	r the whole group, c	heck this	
	. If it is for part of the group, check this box				ers the extension is	for	
	quest an automatic 3-month (6 months for a corporati	-	-				
		npt organiza	tion return for the organization named a	above.	The extension		
_	r the organization's return for:						
	X calendar year 2010 or						
PL	tax year beginning	, an	id ending		<u> </u>		
2 If th	e tax year entered in line 1 is for less than 12 months  Change in accounting period	, check reas	on Initial return Fina	al retur	n		
3a If th	is application is for Form 990-BL, 990-PF, 990-T, 472	0. or 6069 e	nter the tentative tax less any	· ·			
	refundable credits. See instructions.	,, •		3a	\$	0.	
	is application is for Form 990-PF, 990-T, 4720, or 606	9, enter anv	refundable credits and	, <u>5a</u>		<u>.</u>	
	mated tax payments made. Include any prior year over	_		3b	\$	0.	
-	ance due. Subtract line 3b from line 3a. Include your						
by u	sing EFTPS (Electronic Federal Tax Payment System	n) See instru	ctions.	3c	\$	0.	
Caution. I	f you are going to make an electronic fund withdrawa	al with this Fe	orm 8868, see Form 8453-EO and Form	8879-	EO for payment inst	ructions.	
LHA Fo	or Paperwork Reduction Act Notice, see Instruction	ns.			Form 8868 (Re	ev. 1-2011)	