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### Form 990-PF

Department of the Treasury

SCANNED MAY 2 5 201

### Return of Private Foundation

or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0052 2010

Internal Revenue Service For calendar year 2010, or tax year beginning , and ending G Check all that apply: Initial return Initial return of a former public charity 🗌 Final return Amended return Address change Name change Name of foundation A Employer Identification number SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION 54-1669283 Number and street (or P O box number if mail is not delivered to street address) Room/suite **B** Telephone number P. O. BOX 1575 804-649-3965 City or town, state, and ZIP code C If exemption application is pending, check here 23218-1575 RICHMOND, VA D 1. Foreign organizations, check here Foreign organizations meeting the 85% test, check here and attach computation X Section 501(c)(3) exempt private foundation H Check type of organization: Section 4947(a)(1) nonexempt charitable trust Other taxable private foundation E If private foundation status was terminated I Fair market value of all assets at end of year | J Accounting method: | X Cash under section 507(b)(1)(A), check here Accrual Other (specify) (from Part II, col. (c), line 16) If the foundation is in a 60-month termination 1,075,562. (Part I, column (d) must be on cash basis.) under section 507(b)(1)(B), check here Part | Analysis of Revenue and Expenses (d) Disbursements (a) Revenue and (b) Net investment (c) Adjusted net (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a)) for charitable purpos (cash basis only) expenses per books income income N/A Contributions, gifts, grants, etc., received Check X if the foundation is not required to attach Sch. B Interest on savings and temporary cash investments 7. STATEMENT 14,983. 14,983 STATEMENT 4 Dividends and interest from securities 5a Gross rents D Net rental Income or (loss) 44,067 6a Net gain or (loss) from sale of assets not on line 10 b Gross sales price for all assets on line 6a 195,531. 44,067 7 Capital gain net income (from Part IV, line 2) 8 Net short-term capital gain 9 Income modifications 10a Gross sales less returns and allowances b Less Cost of goods sold c Gross profit or (loss) 9. 9 11 Other income STATEMENT 59,066 59,066 Total. Add lines 1 through 11 Compensation of officers, directors, trustees, etc. 0. Other employee salaries and wages 15 Pension plans, employee benefits Expenses 16a Legal fees 2,545 **b** Accounting fees STMT 0. 2,545. STMT 5 4,635 4,635c Other professional fees 0. 17 Interest
18 Taxes
19 Depreciation and depletion
20 Occupancy
21 Travel, conferences, and meetings 146. 146. О. ഗ 22 Printing and publications 23 Other expenses 707. 0 0. 24 Total operating and administrative 8,033. expenses. Add lines 13 through 23 4,781 2,545. 41,200. 25 Contributions, gifts, grants paid 41,200. 26 Total expenses and disbursements. 49,233 Add lines 24 and 25 4,781 43,745. 27 Subtract line 26 from line 12: 9,833 a Excess of revenue over expenses and disbursements

b Net investment income (if negative, enter -0-)

c Adjusted net income (if negative, enter -0-)

54,285

N/A

FOUNDATION

54-1669283

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Pari	Balance Sheets Attached schedules and amounts in the description column should be for end-of-year amounts only	Beginning of year	End of	year
`		(a) Book Value	(b) Book Value	(c) Fair Market Value
	Cash - non-interest-bearing	50,624.	53,846.	53,846.
	Savings and temporary cash investments			
3	Accounts receivable			
İ	Less allowance for doubtful accounts			
4	Pledges receivable			
	Less: allowance for doubtful accounts			
5	Grants receivable			
6			_	
İ	disqualified persons			
7	Other notes and loans receivable			
	Less: allowance for doubtful accounts		Ī	
<b>\$ 8</b>	Inventories for sale or use			,
Assets 6 a	Prepaid expenses and deferred charges			
₹   <sub>10</sub> ;	a Investments - U.S. and state government obligations			
- 1	b Investments - corporate stock STMT 8	680,654.	687,286.	1,021,716.
- 1	t Investments - corporate bonds			
	Investments - land, buildings, and equipment basis			
	Less: accumulated depreciation		1	
12	Investments - mortgage loans			<del></del>
13	· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·
14				
- 1	Less: accumulated depreciation	İ	1	
15	Other assets (describe STATEMENT 9)	21.	0.	0.
.0	01101 20003 (40001100 ×	21.		
16	Total assets (to be completed by all filers)	731,299.	741,132.	1,075,562.
17	(in the second s	13112336	741,132.	1,073,302.
18	Grants payable	<del></del>		
ـــا	Deferred revenue			
Liabilities 51 50 51				
e 21	Loans from officers, directors, trustees, and other disqualified persons  Mortgages and other notes payable			
크   <sub>22</sub>	Other liabilities (describe )			
22	Other liabilities (describe			
22	Total liabilities (add lines 17 through 22)	0.	0.	
- 25	Foundations that follow SFAS 117, check here		- 0.	
	·			
8 24	and complete lines 24 through 26 and lines 30 and 31.			
25	Unrestricted			
Net Assets or Fund Balance	Permanently restricted			
<u> </u>	<del> </del>			
호	· · · · · · · · · · · · · · · · · · ·			
5	and complete lines 27 through 31.			
st 27	Capital stock, trust principal, or current funds	0.	0.	
95 28	Paid-in or capital surplus, or land, bldg, and equipment fund	0.	0.	
¥ 29	Retained earnings, accumulated income, endowment, or other funds	731,299.	741,132.	
<b>≥</b> 30	Total net assets or fund balances	731,299.	741,132.	
		721 222	741 100	
31	Total liabilities and net assets/fund balances	731,299.	741,132.	·····
Part	Analysis of Changes in Net Assets or Fund Ba	lances		
		<del></del>		<u></u>
	I net assets or fund balances at beginning of year - Part II, column (a), line 30	)		
	st agree with end-of-year figure reported on prior year's return)		. 1	731,299.
	r amount from Part I, line 27a		2	9,833.
	r increases not included in line 2 (itemize)		3	0.
	lines 1, 2, and 3		4	741,132.
	eases not included in line 2 (itemize)	· · · · · · · · · · · · · · · · · · ·	5	0.
6 Tota	I net assets or fund balances at end of year (line 4 minus line 5) - Part II, colu	mn (b), line 30	. 6	741,132.

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Part IV Capital Gains and	Losses for Tax on In	vestment	Income						
(a) List and describe 2-story brick wareho	the kind(s) of property sold (e g ouse, or common stock, 200 shs	, real estate, s. MLC Co )		P - Pu	acquired rchase mation		acquired day, yr )	(d) Date (mo., da	
1a IMVA A/C #1543 -	SCHEDULE ATTA	CHED			P	VARI	ous	VARIO	ous
b IMVA A/C #1902 -	SCHEDULE ATTA	CHED			P	VARI	OUS	VARIO	วับร
c IMVA A/C #1902 -	SCHEDULE ATTA	CHED			P	VARI	OUS	VARIO	วับร
d ACM A/C #3705 -	SCHEDULE ATTAC	HED			P	VARI	ous	VARIO	วับธ
<sub>8</sub> ACM A/C #3705 -	SCHEDULE ATTAC	HED			P	VARI	OUS	VARIO	ous
(e) Gross sales price	(f) Depreciation allowed (or allowable)		st or other basis expense of sale				iain or (loss s (f) minus (		_
a 37,026.			32,03	9.				4	,987.
b 26,009.			22,82	9.				3,	,180.
c 110,833.			78,43	9.				32	,394.
d 1,745.			3,17	4.				<1,	,429.
e 19,918.			14,98	3.				4	935.
Complete only for assets showing ga	in in column (h) and owned by t	the foundation	on 12/31/69			(I) Gains (C	Col (h) gain	minus	
(I) F M V as of 12/31/69	(j) Adjusted basis as of 12/31/69		cess of col (I) col. (I), if any		C	ol (k), but	not less that (from col (	1-0-) ar	
a								4 ,	987.
b								3,	,180.
C					<u> </u>			32,	394.
d						1		<1,	429.
8								4,	935.
2 Capital gain net income or (net capital	loss) { If gain, also enter loss}			} 2				44,	067.
3 Net short-term capital gain or (loss) a									
If gain, also enter in Part I, line 8, colu		u (0)		11					
If (loss), enter -0- in Part I, line 8	(•)			<b>引</b> 3			N/A		
Part V Qualification Und	er Section 4940(e) for	Reduced	Tax on Net	Invest	ment in	come			
(For optional use by domestic private fou	ndations subject to the section 4	1940(a) tax on	net investment in	come )					
		• •		·					
If section 4940(d)(2) applies, leave this p	art blank								
Was the foundation liable for the section	4942 tax on the distributable am	ount of any ve	ear in the base pen	od?				Yes	X No
If "Yes," the foundation does not qualify u					•	• •			
Enter the appropriate amount in each				s.					
(a)	(b)			(c)			5	(d)	
Base periód years Calendar year (or tax year beginning in	. Adjusted aualifying diet	Inbutions	Net value of nor		e-use asset	s	Col. (b) div	ùtión ratio ded by col. (	(c))
2009		4,290.	<del></del>	7	82,53		(		6598
2008		4,446.			30,70				2526
2007		6,064.			41,91				3195
2006		9,638.			82,34				0440
2005		9,193.			04,22				0774
2003		2/1300		-/-	01/22				
2 Total of line 1, column (d)						2		.30	3533
3 Average distribution ratio for the 5-year		on line 2 by 5, o	or by the number (	of years				^ ^	0707
the foundation has been in existence r	less than 5 years					3		.06	0707
4 Enter the net value of nonchantable-us	se assets for 2010 from Part X, i	ine 5 .				4		919,	012.
5 Multiply line 4 by line 3						5		55,	790.
6 Enter 1% of net investment income (1	% of Part I, line 27b)					6			543.
2 2		• • •-		-	•	·			
7 Add lines 5 and 6						7		56	333.
Aug phos s and t	•		•	•	•	-	<del></del>	30,	<del>555•</del>
8 Enter qualifying distributions from Par	t XII, line 4				•	8_		43,	745.
If line 8 is equal to or greater than line See the Part VI instructions	7, check the box in Part VI, line	1b, and compl	lete that part using	) a 1% ta	c rate.				

SCOTT & STRINGFELLOW EDUCATIONAL

	1 990-PF (2010) FOUNDATION 54-166	9283	}	Page
Pa	et VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see	instr	ıctic	วทร)
1a	Exempt operating foundations described in section 4940(d)(2), check here and enter "N/A" on line 1		,	
	Date of ruling or determination letter: (attach copy of letter if necessary-see instructions)			,
b	Domestic foundations that meet the section 4940(e) requirements in Part V, check here   and enter 1%		1,0	086
	of Part I, line 27b			
C	All other domestic foundations enter 2% of line 27b Exempt foreign organizations enter 4% of Part I, line 12, col. (b).			
2	Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)			0
3	Add lines 1 and 2		1,0	086
4	Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)			0
5	Tax based on Investment Income. Subtract line 4 from line 3. If zero or less, enter -0-		1,0	86
6	Credits/Payments.		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	TTTT 1331
а	2010 estimated tax payments and 2009 overpayment credited to 2010 6a 2,873.			
b	Exempt foreign organizations - tax withheld at source			
C	Tax paid with application for extension of time to file (Form 8868) 6c			
đ	Backup withholding erroneously withheld 6d			
7	Total credits and payments Add lines 6a through 6d		2,8	373.
8	Enter any penalty for underpayment of estimated tax. Check here if Form 2220 is attached 8			
9	Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed			
10	Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid		1,7	787.
AAAAAA	Enter the amount of line 10 to be: Credited to 2011 estimated tax ▶ 1,787 • Refunded ▶ 11			0 .
Pa	rt VII-A Statements Regarding Activities			
1a	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in		Yes	No
	any political campaign?	1a	_	X
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?	1b		X
	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or			
	distributed by the foundation in connection with the activities.			
C	Did the foundation file Form 1120-POL for this year?	10		X
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year			
	(1) On the foundation $\blacktriangleright$ \$ O .			
8	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation			
	managers ► \$O.			
2	Has the foundation engaged in any activities that have not previously been reported to the IRS?	2		X
_	If "Yes," attach a detailed description of the activities.			
3	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or			l
	bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes	3		X
	Did the foundation have unrelated business gross income of \$1,000 or more during the year?	4a		X
	If "Yes," has it filed a tax return on Form 990-T for this year?	4b		<del>                                     </del>
Ð	Was there a liquidation, termination, dissolution, or substantial contraction during the year?	5		X
e	If "Yes," attach the statement required by General Instruction T.			
0	Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either			
	By language in the governing instrument, or      By total logicalities that offsetively expends the government of the desired that a government of the government of the government of the government of the government of the gov			
	<ul> <li>By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?</li> </ul>		v	i
7		6	X	
,	Did the foundation have at least \$5,000 in assets at any time during the year?  If "Yes," complete Part II, col. (c), and Part XV.	7		
Ą۰	Enter the states to which the foundation reports or with which it is registered (see instructions)			
od	VA			
þ	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate)			
	of each state as required by General Instruction G? If "No," attach explanation	8b	χÌ	ĺ
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar			
	year 2010 or the taxable year beginning in 2010 (see instructions for Part XIV)? If "Yes," complete Part XIV	9	l	Х

Form **990-PF** (2010)

10 Did any persons become substantial contributors during the tax year? If 'Yes,' attach a schedule listing their names and addresses

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<b>.</b>		
Pa	ne.	ļ

Pa	rt VII-A Statements Regarding Activities (continued)			
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," attach schedule (see instructions)	11		X
12	Did the foundation acquire a direct or indirect interest in any applicable insurance contract before			
	August 17, 2008?	12		X
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13	Х	
	Website address ► N/A			
14	The books are in care of ▶ JOHN HAMILTON Telephone no. ▶804-78	32-8	724	
	Located at ▶901 E BYRD STREET, SUITE 500, RICHMOND, VA ZIP+4 ▶23	3219		
15	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here		<b>&gt;</b>	
	and enter the amount of tax-exempt interest received or accrued during the year	N	/A_	
16	At any time during calendar year 2010, did the foundation have an interest in or a signature or other authority over a bank,		Yes	No
	securities, or other financial account in a foreign country?	16		X
	See page 20 of the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of			
	the foreign country	<u> </u>	1	
PE	rt VII-B   Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
1a	During the year did the foundation (either directly or indirectly):			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?			
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from)	1		
	a disqualified person?			
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?			
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?			
	(5) Transfer any income or assets to a disqualified person (or make any of either available			
	for the benefit or use of a disqualified person)? Yes X No			
	(6) Agree to pay money or property to a government official? (Exception. Check "No"			
	If the foundation agreed to make a grant to or to employ the official for a period after			
	termination of government service, if terminating within 90 days.)			
b	If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations			
	section 53 4941(d)-3 or in a current notice regarding disaster assistance (see page 22 of the instructions)?	1b	∤	
	Organizations relying on a current notice regarding disaster assistance check here			
C	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected		- 1	v
_	before the first day of the tax year beginning in 2010?	1c		<u>X</u>
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation			
_	defined in section 4942(j)(3) or 4942(j)(5))		- 1	
а	At the end of tax year 2010, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2010?			
	tene Shakkanana S		- 1	
	If "Yes," list the years   Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect			
U	valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach			
	etatement - can instructions \ N / A	2b	1	
r	If the provisions of section 4942(a)(2) are being applied to <b>any</b> of the years listed in 2a, list the years here		-	<del></del> -
•	The provisions of section 40 settle field soming applied to any of the yours noted in Ea, not the yours note			
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time			
-	during the year?			
h	If "Yes," did it have excess business holdings in 2010 as a result of (1) any purchase by the foundation or disqualified persons after			
_	May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose			
	of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C,			
	Form 4720, to determine if the foundation had excess business holdings in 2010.)  N/A	3ь	j	
42	Did the foundation invest during the year any amount in a manner that would jeopardize its chantable purposes?	4a	$\dashv$	X
	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that	<del></del>		<del></del>
-	had not been removed from jeopardy before the first day of the tax year beginning in 2010?	4b	1	Х
			DE (	

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orm 990-PF (2010) FOUNDATION			54-16692	83 Page 6
Part VII-B Statements Regarding Activities for Which I	Form 4720 May Be I	Required (contin	nued)	
5a During the year did the foundation pay or incur any amount to:			i	
(1) Carry on propaganda, or otherwise attempt to influence legislation (section	1 4945(8))?	. [] Ye	es X No	
(2) Influence the outcome of any specific public election (see section 4955); o	r to carry on, directly or indir		}	
any voter registration drive?		. <b> Y</b> 6	es X No	
(3) Provide a grant to an individual for travel, study, or other similar purposes	7	_ <b>X</b> Ye	es 🔲 No	
(4) Provide a grant to an organization other than a charitable, etc., organization	n described in section		ŀ	1 1
509(a)(1), (2), or (3), or section 4940(d)(2)?		. 🗀 Ye	s X No	
(5) Provide for any purpose other than religious, charitable, scientific, literary,	or educational purposes, or f	for	ŀ	
the prevention of cruelty to children or animals?		Ye	es X No	
b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify und				
section 53 4945 or in a current notice regarding disaster assistance (see instru		<b></b>		5b X
Organizations relying on a current notice regarding disaster assistance check h			▶┌┐╎	
c If the answer is "Yes" to question 5a(4), does the foundation claim exemption fi	• ••			
expenditure responsibility for the grant?			s 🗆 No	
If "Yes," attach the statement required by Regulations section 53.494		السا ۴۰۱۰	*	
Ba Did the foundation, during the year, receive any funds, directly or indirectly, to	pay premiums on		s X No	
a personal benefit contract?			אורעדו אי	6b X
b Did the foundation, during the year, pay premiums, directly or indirectly, on a p	ersonal denem contract?		<del> </del>	6b X
If "Yes" to 6b, file Form 8870.			· • · · · · · · · · · · · · · · · · · ·	
7a At any time during the tax year, was the foundation a party to a prohibited tax s		. L Ye	S X No	
b If 'Yes,' did the foundation receive any proceeds or have any net income attribu			N/A	7b
Part VIII Information About Officers, Directors, Trusto	ees, Foundation Ma	nagers, Higniy	<b>y</b>	
List all officers, directors, trustees, foundation managers and their	compensation			
List bil officers, and stores, transcess, foundation managers and their	(b) Title, and average	(c) Compensation	(d) Contributions to	(e) Expense
(a) Name and address	hours per week devoted	(If not paid,	employee benefit plans and deferred	account, other
EDANIZI IN D. HETNED	to position	enter -0-)	compensation	allowances
	PRESIDENT & D	IRECTOR		
5200 RIVERSIDE DRIVE	0 50		_	1
RICHMOND, VA 23225	0.50	0.	0.	0.
	TREASURER & D	TRECTOR		
3129 W. GRACE STREET				_
RICHMOND, VA 23221	0.50	0.	0.	0.
	SECRETARY & D	IRECTOR		
118 EDNAM DRIVE				
CHARLOTTESVILLE, VA 22903	2.00	0.	0.	0.
		[		
Compensation of five highest-paid employees (other than those inc	luded on line 1). If none,	enter "NONE."		
(a) Name and address of each employee paid more than \$50,000	(b) Title, and average hours per week	(c) Compensation	(d) Contributions to employee benefit plans	(e) Expense account, other
(a) Name and address of each employee paid more than \$50,000	devoted to position	(C) Compensation	and deferred compensation	allowances
NONE				
······				

0

Total number of other employees paid over \$50,000

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Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)	
3 Five highest-paid independent contractors for professional services. If none, enter "NONE."	
(a) Name and address of each person paid more than \$50,000 (b) Type of service	(c) Compensation
NONE	
Total number of others receiving over \$50,000 for professional services	▶ 0
Part IX-A   Summary of Direct Charitable Activities	
List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.	Expenses
1 PROVISION OF EDUCATIONAL SCHOLARSHIPS TO QUALIFIED APPLICANTS A TOTAL OF 36 INDIVIDUALS WERE PROVIDED SCHOLARSHIPS IN 2010	40.000
2	40,000.
SEE STATEMENT 10	1,200.
3	
4	
Part IX-B   Summary of Program-Related Investments	
Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.  1 N/A	Amount
2	
All other program-related investments. See instructions.	
3	
Total. Add lines 1 through 3 ▶	0.

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P	art X Minimum Investment Return (All domestic foundations must complete this part. Foreign four	ndations,	see instructions.)
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes:		<del></del>
·	Average monthly fair market value of securities	1a	893,447.
b	Average of monthly cash balances	1b	893,447. 39,560.
2	Fair market value of all other assets	10	
ď	Total (add lines 1a, b, and c)	10	933,007.
_	Reduction claimed for blockage or other factors reported on lines 1a and		<del></del>
_	1c (attach detailed explanation)		
2	Acquisition indebtedness applicable to line 1 assets	2	0.
3	Subtract line 2 from line 1d	3	933,007.
4	Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see instructions)	4	13,995.
5	Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4	5	919,012.
6	Minimum investment return. Enter 5% of line 5	6	45,951.
P	art XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations are	d certain	
1	Minimum investment return from Part X, line 6	1	45,951.
2a	1 000		
b	Income tax for 2010. (This does not include the tax from Part VI )		
C	Add lines 2a and 2b	2c	1,086.
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	44,865.
4	Recoveries of amounts treated as qualifying distributions	4	0.
5	Add lines 3 and 4	5	44,865.
6	Deduction from distributable amount (see instructions)	6	0.
7	Distributable amount as adjusted Subtract line 6 from line 5. Enter here and on Part XIII, line 1	7	44,865.
P	art XII Qualifying Distributions (see instructions)		
1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes		40 545
9		1a	43,745.
b	Program-related investments - total from Part IX-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes	2	<del></del>
3	Amounts set aside for specific charitable projects that satisfy the:		
а	Suitability test (prior IRS approval required)	3a	<del></del>
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4	4	43,745.
5	Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment		_
	income Enter 1% of Part I, line 27b	5	0.
6	Adjusted qualifying distributions. Subtract line 5 from line 4	6	43,745.
	Note. The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation of 4940(e) reduction of tax in those years	ualifies for	the section

Form **990-PF** (2010)

### Part XIII Undistributed Income (see instructions)

	(a) Corpus	(b) Years prior to 2009	(c) 2009	(d) 2010
1 Distributable amount for 2010 from Part XI,				
line 7		: !************************************		44,865.
2 Undistributed income, If any, as of the end of 2010				
a Enter amount for 2009 only			0.	
b Total for prior years:		•		
		0.	*******************	<del>                                      </del>
3 Excess distributions carryover, if any, to 2010				
a From 2005 b From 2006 2,681.				
6 000				
E 015				
	28,997.			
f Total of lines 3a through e	20,337.	······································	······	
Part XII, line 4: >\$ 43,745.				
a Applied to 2009, but not more than line 2a			´ 0.	
b Applied to undistributed income of prior			V •	 
years (Election required - see instructions)		0.		
c Treated as distributions out of corpus		U •	***************************************	***************************************
(Election required - see instructions)	0.			
d Applied to 2010 distributable amount		***************************************	**************************************	43,745.
e Remaining amount distributed out of corpus	0.	·····		43,743.
5 Excess distributions carryover applied to 2010 (If an amount appears in column (d), the same amount	1,120.		••••••••••••••••	1,120.
must be shown in column (a) )  6 Enter the net total of each column as Indicated below:				
a Corpus Add Ilnes 3f, 4c, and 4e Subtract line 5	27,877.			
b Prior years' undistributed income Subtract	2110111			<del></del>
line 4b from line 2b		0.		
c Enter the amount of prior years'				······
undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed		0.		
d Subtract line 6c from line 6b Taxable				
amount - see instructions		0.		
e Undistributed income for 2009 Subtract line				***************************************
4a from line 2a. Taxable amount - see ınstr			0.	
f Undistributed income for 2010 Subtract				
lines 4d and 5 from line 1. This amount must				
be distributed in 2011				0.
7 Amounts treated as distributions out of				
corpus to satisfy requirements imposed by	_			
section 170(b)(1)(F) or 4942(g)(3)	0.			
8 Excess distributions carryover from 2005				
not applied on line 5 or line 7	2,902.			
9 Excess distributions carryover to 2011.				
Subtract lines 7 and 8 from line 6a	24,975.			***************************************
10 Analysis of line 9				
a Excess from 2006 2,681.				
b Excess from 2007 6,008.				
c Excess from 2008 11,269.				
d Excess from 2009 5,017.				
e Excess from 2010	<u> </u>			

#### SCOTT & STRINGFELLOW EDUCATIONAL

FOUNDATION 54-1669283 Page 10 Form 990-PF (2010) Part XIV Private Operating Foundations (see instructions and Part VII-A, question 9) N/A 1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2010, enter the date of the ruling 4942(j)(5) b Check box to indicate whether the foundation is a private operating foundation described in section 4942(J)(3) or Tax year Prior 3 years 2 a Enter the lesser of the adjusted net (a) 2010 (b) 2009 (c) 2008 (d) 2007 (e) Total income from Part I or the minimum investment return from Part X for each year listed ... . b 85% of line 2a c Qualifying distributions from Part XII, tine 4 for each year listed . . . d Amounts included in line 2c not used directly for active conduct of exempt activities ... e Qualifying distributions made directly for active conduct of exempt activities Subtract line 2d from line 2c Complete 3a, b, or c for the atternative test relied upon. a "Assets" afternative test - enter: (1) Value of all assets (2) Value of assets qualifying under section 4942(j)(3)(B)(i) b "Endowment" atternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year iisted c "Support" alternative test - enter: (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(III) (3) Largest amount of support from an exempt organization (4) Gross investment income Supplementary Information (Complete this part only if the foundation had \$5,000 or more in assets Part XV at any time during the year-see the instructions.) Information Regarding Foundation Managers: a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000). (See section 507(d)(2)) b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest NONE Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs: Check here Fig. 1 if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d a The name, address, and telephone number of the person to whom applications should be addressed SEE ATTACHED SCHOLARSHIP APPLICATION FORM b The form in which applications should be submitted and information and materials they should include: SEE ATTACHED SCHOLARSHIP APPLICATION FORM c Any submission deadlines SEE ATTACHED SCHOLARSHIP APPLICATION FORM d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors: SEE ATTACHED SCHOLARSHIP APPLICATION FORM

Form 990-PF (2010)

**FOUNDATION** 

54-1669283 Page 11

Supplementary Information (continued) Part XV 3 Grants and Contributions Paid During the Year or Approved for Future Payment If recipient is an individual, Foundation Purpose of grant or contribution show any relationship to any foundation manager status of recipient Amount Name and address (home or business) or substantial contributor a Paid during the year EDUCATIONAL SCHOLARSHIPS PUBLIC SCHOLARSHIPS GRANTS 40,000. - SEE SCHEDULE ST CHRISTOPHER'S SCHOOL PUBLIC 600. HONORARIUMS 711 ST. CHRISTPHER'S ROAD RICHMOND, VA 23226 ST. CATHERINE'S SCHOOL PUBLIC 600. HONORARIUMS 6001 GROVE AVENUE RICHMOND, VA 23226 **▶** 3a 41,200. Total b Approved for future payment NONE Total **▶** 3b 0.

Form 990-PF (2010)

FOUNDATION

Enter gross amounts unless otherwise indicated	Unrelate	d business income		by section 512, 513, or 514	(e)
1 Program service revenue	(a) Business code	(b) Amount	Exclu- sion code	(d) Amount	Related or exempt function income
a					
b					
C					
d					
8					
f	<b> </b>	<del></del>			
g Fees and contracts from government agencies	<u> </u>				
2 Membership dues and assessments		·			
3 Interest on savings and temporary cash	1			<b>,</b> \	
investments	<b> </b>	<del></del>	14	7.	·
4 Dividends and interest from securities		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	14	14,983.	······································
5 Net rental income or (loss) from real estate	<b> </b>				
a Debt-financed property	ļ				
<b>b</b> Not debt-financed property					
6 Net rental income or (loss) from personal				ļ	
property		<del>"</del>	111		<del></del>
7 Other investment income	<u> </u>		14	9.	
8 Gain or (loss) from sales of assets other			18	44 067	
than inventory	<b> </b>		10	44,067.	
9 Net income or (loss) from special events	<del>  </del>		-		
Office countries	<del>                                     </del>		+++	<del></del>	
1 Other revenue:	1 1		1 1	Ì	
a b	<del></del>	<del></del>	+-+-		
		<del></del>	1-1-		
d			+		<del>- ·</del>
d 8			+		
2 Subtotal. Add columns (b), (d), and (e)		0	•	59,066.	0.
3 Total. Add line 12, columns (b), (d), and (e)				13	59,066
(See worksheet in line 13 instructions to verify calculations.)					
		maniahmant at E	xempt P	urposes	
Part XVI-B Relationship of Activities t					
Part XVI-B Relationship of Activities t Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		I importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t	me is reported in	n column (e) of Part XVI-		importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second section of the section of th	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second section of the section of th	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	hishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second section of the section of the sectio	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second section of the section of th	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	hishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	hishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	lishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	hishment of
Part XVI-B Relationship of Activities t Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second section of the section of th	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second section of the section of th	me is reported in	n column (e) of Part XVI-		s importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which income	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	dishment of
Part XVI-B Relationship of Activities t  Line No. Explain below how each activity for which incompared to the second seco	me is reported in	n column (e) of Part XVI-		i importantly to the accomp	dishment of

SCOTT & STRINGFELLOW EDUCATIONAL Form 990-PF (2010) 54-1669283 Page 13 Information Regarding Transfers To and Transactions and Relationships With Noncharitable **Exempt Organizations** Yes No Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? a Transfers from the reporting foundation to a noncharitable exempt organization of: (2) Other assets 1a(2) **b** Other transactions (1) Sales of assets to a noncharitable exempt organization (2) Purchases of assets from a noncharitable exempt organization (3) Rental of facilities, equipment, or other assets 1b(3) (4) Reimbursement arrangements 16(4) (5) Loans or loan guarantees (6) Performance of services or membership or fundraising solicitations 1b(6) c Sharing of facilities, equipment, mailing lists, other assets, or paid employees If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received. (b) Amount involved (c) Name of noncharitable exempt organization (a) Line no (d) Description of transfers, transactions, and sharing arrangements N/A 2a Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? Yes X No b If "Yes," complete the following schedule (b) Type of organization (a) Name of organization (c) Description of relationship enury, I declare that Have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, Sign Mesule Here Signature of officer or trustee Title

Form 990-PF (2010)

804,643,6886

**Paid** 

Preparer

**Use Only** 

Print/Type preparer's name

JAMES M ATKINSON

Date

Check \_\_\_\_\_ self- employed

Firm's EIN

Phone no

Preparer's signature

830 E. MAIN STREET, SUITE 1700

Firm's name > ATKINSON, HARRIS & HART, P.C.

Firm's address ► RICHMOND, VA 23219-2725

FORM 990-PF INTEREST ON SAVI	INGS AND I	EMPORARY C.	ASH	INVESTMENTS	STATEMENT	1
SOURCE					AMOUNT	
SCOTT & STRINGFELLOW #1002902 SCOTT & STRINGFELLOW #7372510						3. 4.
TOTAL TO FORM 990-PF, PART I,	, LINE 3,	COLUMN A		:		7.
FORM 990-PF DIVIDENT	os and in	EREST FROM	SEC	URITIES	STATEMENT	2
SOURCE	GRO	SS AMOUNT		PITAL GAINS DIVIDENDS	COLUMN (A AMOUNT	.)
SCOTT & STRINGFELLOW #1002902 SCOTT & STRINGFELLOW #2971892 SCOTT & STRINGFELLOW #2971920 SCOTT & STRINGFELLOW #7372510	21 07	0. 11,407. 2,052. 1,524.		0. 0. 0.	11,4 2,0 1,5	52.
TOTAL TO FM 990-PF, PART I, I	LN 4	14,983.		0.	14,9	83.
	<del></del>	<del> </del>				
FORM 990-PF	OTHER	INCOME			STATEMENT	3
DESCRIPTION	OTHER	(A) REVENUE PER BOOK	s	(B) NET INVEST- MENT INCOME	(C) ADJUSTE	
	OTHER	(A) REVENUE	s 9.	NET INVEST-	(C) ADJUSTE NET INCO	
DESCRIPTION		(A) REVENUE		NET INVEST- MENT INCOME	(C) ADJUSTE NET INCO	
DESCRIPTION REFUND OF FOREIGN TAX	, LINE 11	(A) REVENUE	9.	MENT INVEST- MENT INCOME	(C) ADJUSTE NET INCO	
DESCRIPTION  ————— REFUND OF FOREIGN TAX  TOTAL TO FORM 990-PF, PART I,	, LINE 11	(A) REVENUE PER BOOKS TING FEES (B) NET INV	9. 9.	NET INVEST- MENT INCOME  9  9  (C)	(C) ADJUSTE NET INCO  STATEMENT  (D) CHARITA	D ME 4
DESCRIPTION  REFUND OF FOREIGN TAX  TOTAL TO FORM 990-PF, PART I,	ACCOUN	(A) REVENUE PER BOOKS  TING FEES  (B) NET INV	9. 9.	MET INVEST- MENT INCOME  9  9  ADJUSTED NET INCOME	(C) ADJUSTE NET INCO  STATEMENT  (D) CHARITA	D ME 4 BLE ES

FORM 990-PF C	THER PROFES	SIONAL FEES	<del></del>	STATEMENT 5
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOM	
INVESTMENT MANAGEMENT FEES	4,635.	4,635.		0.
TO FORM 990-PF, PG 1, LN 16C	4,635.	4,635.		0.
FORM 990-PF	TAX	ES		STATEMENT 6
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOM	
FOREIGN TAXES WITHHELD	146.	146.		0.
TO FORM 990-PF, PG 1, LN 18 =	146.	146.		0.
FORM 990-PF	OTHER E	XPENSES		STATEMENT 7
DESCRIPTION	(A) EXPENSES PER BOOKS	(B) NET INVEST- MENT INCOME	(C) ADJUSTED NET INCOM	CHARITABLE
STATE REGISTRATION FEES MISCELLANEOUS EXPENSES BROKERAGE DIFFERENCE IN COST	25. 500. 182.	0. 0. 0.		0. 0. 0.
TO FORM 990-PF, PG 1, LN 23	707.	0.		0.
FORM 990-PF	CORPORAT	E STOCK		STATEMENT 8
DESCRIPTION		вос	K VALUE	FAIR MARKET VALUE
SCHEDULES ATTACHED			687,286.	1,021,716.
TOTAL TO FORM 990-PF, PART II	T TMB 100		687,286.	1,021,716.

FORM 990-PF	OTHER ASSETS		STATEMENT	9
DESCRIPTION	BEGINNING OF YR BOOK VALUE	END OF YEAR BOOK VALUE	FAIR MARKE VALUE	T
DIVIDENDS RECEIVABLE	21.	0.		0.
TO FORM 990-PF, PART II, LINE 15	21.	0.		0.
FORM 990-PF SUMMARY OF DIF	ECT CHARITABLE A		STATEMENT	10

#### ACTIVITY TWO

CHARITABLE CONTRIBUTIONS TO EDUCATIONAL INSTITUTIONS AS HONORARIUMS IN RECOGNITION OF SELECTION COMMITTEE VOLUNTEERS. A TOTAL OF 2 INSTITUTIONS RECEIVED CONTRIBUTIONS IN 2010

		EXPENSES
TO FORM 990-PF, PART IX-A,	LINE 2	1,200.

# 

# Scott & Stringfellow Educational Foundation - Small Cap. Portfolio A/C 1902

December 31, 2010

Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Unit Income	Annual Income	Cur. Yield
Cash and Equiv	alents								
Casa and square	Federated Prime Obligation	ons	25,840 69		25,840 69	69	0 160	41 35	0 2
			25,840 69		25,840 69	69	•	41 35	0 2
Common Stocks									
Basic Materials	S								
550 000	Titanium Metals Corp	10 36	5,697 23	17 18	9,449 00	25	0 000	0 00	0.0
			5,697 23		9,449 00	2 5		0 00	0 0
Capital Goods	/ Industrial								
250 000	Alexander & Baldwin	27 24	6,810 28	40 03	10,007 50	27	0 900	225 00	22
200 000	Astec Industries, Inc	23 38	4,675 78	32 41	6,482 00	17	0 000	0 00	0 0
287 000	Babcock & Wilcox Co	10 20	2,926 45	25 59	7,344 33	20	0 000	0 00	0 0
400 000	Forward Air Corp	23 79	9,515 24	28 38	11,352 00	30	0 280	112 00	10
375 000	General Cable	26 99	10,119 57	35 09	13,158 75	3 5	0 000	0 00	0 0
225 000		25 24	5,679 25	40 72	9,162 00	2 4	0 760	171 00	19
575 000	McDermott Int'l	5 56	3,199 45	20 69	11,896 75	3 2	0 000	0 00	0 0
200 000	Simpson Manufacturing Co Inc	20 15	4,030 01	30 91	6,182 00	16	0 400	80 00	1 3
			46,956 03		75,585 33	20 1	_	588 00	0.8
Consumer Cyc	lıcal								
550 000	Briggs & Stratton Corporation	17 18	9,446 65	19 69	10,829 50	29	0 440	242 00	22
575 000	Chicos Fas Inc	9 74	5,599 52	12 03	6.917 25	18	0 200	115 00	17
	Gentex Corp	13 89	4,166 07	29 56	8,868 00	2 4	0 480	144 00	16
	•	****	19,212 24		26,614 75	7 1	-	501 00	19
Consumer Stap	iles								
	Hain Celestial Group, Inc	15 02	5,633 75	27 06	10,147 50	2 7	0 000	0 00	0 0
		_	5,633 75	_	10,147 50	27	_	0 00	0 0
Energy									
700 000	Frontier Oil Corp	13 16	9.212 42	1801	12,607 00	34	0 060	42 00	0.3
575 000	Natural Gas Services Group Inc	13 96	8,024 99	18 91	10,873 25	29	0 000	0 00	0 0
1,791 000	Sandridge Energy Inc	5 09	9,123 71	7 32	13,110 12	3 5	0 000	0 00	00
350 000	Superior Energy Services	24 20	8,469 72	34 99	12,246 50	3 3	0 000	0 00	00
	00.71000		34,830 84		48,836 87	130	-	42 00	01
Financial Servi	rec								
	Altisource Ptfl Solns Reg Shs	26 29	6,573 53	28 71	7,177 50	19	0 000	0 00	00
200 000	Bank of the Ozarks	26 69	5,337 48	43 35	8,670 00	2 3	0 720	144 00	ι7
	Firstmerit Corp	17 79	9,783 54	19 79	10,884 50	29	0 640	352 00	3 2
700 000	Montpelier RE Holdings, Ltd	24 83	17,379 50	19 94	13,958 00	3 7	0 400	280 00	20
1,325 000	Ocwen Financial Corp	6 25	8,278 22	9 54	12,640 50	34	0 000	0 00	0.0
			47,352 27		53,330 50	14 2		776 00	15

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### Investment Managemen. PORTFOLIO APPRAISAL

### Scott & Stringfellow Educational Foundation - Small Cap. Portfolio A/C 1902 December 31, 2010

Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Unit Income	Annual Income	Cur. <u>Yield</u>
Technology									
975 000	Advanced Energy Inds	12 04	11,734 67	13 64	13,299 00	3 5	0 000	0 00	00
700 000	Bottomline Technologies, Inc	13 25	9,277 73	21 71	15,197 00	4 0	0 000	0 00	00
275 000	Cognex Corp	21 06	5,790 43	29 42	8,090 50	22	0 320	88 00	11
575 000	TNS Inc	17 74	10,199 67	20 80	11,960 00	3 2	0 000	0 00	00
575 000	Three D Systems Corp	13 28	7,637 62	31 49	18,106 75	48	0 000	0 00	00
			44,640 12		66,653 25	17 8		88 00	01
Utilities									
150 000	South Jersey Industries, Inc	35 73	5,359 53	52 82	7,923 00	2 1	1 460	219 00	2 8
			5,359 53		7,923 00	2 1		219 00	2 8
Healthcare									
125 000	Haemonetics Corp	53 33	6,666 50	63 18	7,897 50	2 1	0 000	0 00	00
450 000	Luminex Corp	14 54	6,543 87	18 28	8,226 00	22	0 000	0 00	00
650 000	Myriad Genetics Inc	16 38	10,648 82	22 84	14,846 00	40	0 000	0 00	00
100 000	Peπigo Co	14 20	1,420 37	63 33	6,333 00	17	0 280	28 00	04
946 000	Quidel Corp	9 54	9,025 53	14 45	13,669 70	36	0 000	0 00	0.0
			34,305 09		50,972 20	13 6		28 00	01
	Common Stocks Total		243,987 10		349,512 40	93 1		2,242 00	06
TOTAL PORTE	OLIO .		269,827.79		375,353.09	100.0		2,283.35	0.6

# ACM PORTFOLIO APPRAISAL Scott & Stringfellow Educational Foundation 3705

December 31, 2010

Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Unit Income	Annual Income	Cur. Yield
Cash and Eq	uivalents								
Equivalents									
<b></b>	Insured Deposit Program A	dvisory	8,515 12		8,515.12	4.3	0 100	8 52	0 1
			8,515 12		8,515.12	4.3		8 52	0 1
	Cash and Equivalents Tota	I -	8,515.12		8,515.12	43		8 52	0 1
Common Sto	eks								
Technology									
20.000	Apple inc	114.76	2,295.20	322.56	6,451 20	3.2	0 000	0 00	0 0
85 000		34 14	2,901.81	68 41	5,814 85	29	0 000	0 00	0 0
10 000		537.00	5,370.05	593 97	5,939.70	30	0.000	0 00	0 0
130.000	Oracle Corp	19.36	2,517.33	31 30	4,069.00	2.0	0.200	26 00	0.6
			13,084 39		22,274 75	11.2		26 00	0 1
Health Care									
45 000	Becton Dickinson & Co	69.16	3,112 28	84 52	3,803.40	1.9	I 480	66 60	18
85 000	Celgene Corp.	74.60	6,341.27	59 14	5,026.90	2.5	0 000	0 00	0.0
45 000	Cerner Corp	62 70	2,821 51	94 74	4,263 30	2 1	0 000	0.00	00
100 000	Medco Health Solutions	50.25	5,024.76	61 27	6,127 00	3 1	0.000	0 00	00
140.000	Universal Health Svcs	31.31	4,383.00	43.42	6,078.80	3.1	0 200	28 00	0.5
			21,682 82		25,299 40	12.7		94 60	0 4
Consumer Disc	cretionary								
360 000	Lowes Cos Inc	20 63	7,426 52	25 08	9,028.80	4 5	0 360	129.60	14
140.000	O Reilly Automotive Inc	41.70	5,837 64	60 42	8,458 80	4 3	0 000	0 00	00
20 000	Priceline Com Inc	128 58	2,571.57	399 55	7,991.00	4.0	0.000	0 00	00
115 000	Starwood Hotels & Resrts	24 24	2,787.51	60.78	6,989.70	3.5	0 200	23.00	03
			18,623 24		32,468 30	16 4		152.60	0 5
Materials & Pr	ocessing								
95 000		29 40	2,793.22	120.09	11,408 55	5 7	0 600	57 00	0.5
254 000	Mcdermott International Inc.	5 79	1,470 63	20 69	5,255 26	2.6	0 000	0.00	00
265 000	Steel Dynamics Inc	16 65	4,413 48	18 30	4,849 50	2.4	0 300	79.50	16
127.000	The Babcock & Wilcox Company	11 62	1,476 29	25 59	3,249.93	1.6	0 000	0 00	00
	• •	-	10,153 62		24,763 24	12 5		136 50	06
Producer Dural	ples								
135 000	American Tower Corp	43.18	5,829 03	51.64	6,971.40	3 5	0 000	0.00	0.0
55.000	Grainger W W Inc	75 71	4,164 31	138 11	7,596.05	38	1 840	101 20	13
55 000	Joy Global Inc	57 42	3,158 07	86 75	4,771 25	2 4	0 700	38 50	08
		•	13,151 41		19,338.70	97		139.70	0 7
Auto & Transp	ortation								
	J B Hunt Transport Svcs	36 88	6,823 64	40 81	7,549 85	3.8	0 440	81,40	11
		47 54	10,220 90	62 82	13,506 30	68	1 360	292.40	22
			17,044 54		21,056 15	106		373 80	18
			•		•				

# ACM PORTFOLIO APPRAISAL Scott & Stringfellow Educational Foundation 3705

December 31, 2010

		Unit	Total		Market	Pct.	Unit	Annual	Cur.
Quantity	Security	Cost	Cost	Price	Value	Assets	Income	Income	Yield
Financial Servi	ces								
40 000	Blackrock Inc	142.59	5,703.59	190 58	7,623.20	3.8	3.120	124.80	16
105,000	JP Morgan Chase & Co	47.28	4,964 02	42.42	4,454 10	2.2	0.200	21 00	0.5
110 000	Morgan Stanley	28.43	3,127 49	27 21	2,993.10	1.5	0 200	22 00	0.7
155.000	MSCI Inc.	21.44	3,322.48	38.96	6,038.80	3.0	0 000	0.00	00
45.000	Visa Inc	56 93	2,562 06	70 38	3,167.10	1.6	0 500	22 50	0.7
			19,679.64		24,276 30	12.2		190 30	0 8
Energy									
150 000	Chesapeake Energy Corp	22.18	3,327.35	25.91	3,886.50	2.0	0 300	45 00	12
100 000	National Oilwell Varco	42.04	4,204.12	67.25	6,725.00	3.4	0 400	40.00	06
75 000	Petroleo Brasileiro S.A. Petrobras Sponsored Adr	34 71	2,602.96	37 84	2,838.00	1.4	0 356	26.70	09
65.000	Ultra Petroleum Corp Com	53.74	3,493 08	47.77	3,105 05	16	0 000	0 00	00
175.000	Weatherford Intl	19.59	3,428 51	22.80	3,990.00	2.0	0.000	0 00	0 0
			17,056.02		20,544.55	10.3		111 70	0 5
	Common Stocks Total		130,475.68		190,021 39	95 7		1,225.20	0.6
TOTAL PORTF	orio		138,990.80		198,536.51	100.0		1,233.71	0.6

### Investment Management of Virginia, LLC PORTFOLIO APPRAISAL

### Scott & Stringfellow Educational Foundation - Large Cap Equity Account **A/C 1543**December 31, 2010

Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Unit Income	Annual Income	Cur. Yield
Cash and Equiv	valente								
Casii and Edui	Federated Treasury Oblig Inst Fund	ations	16,206 41		16,206 41	3 3	0 010	1 62	00
		_	16,206 41	-	16,206 41	3 3	•	1 62	0 0
Common Stock	s								
Basic Materia	ls								
300 000		57 95	17,386 50	49 88	14,964 00	3 0	1 640	492 00	3 3
			17,386 50		14,964 00	30		492 00	3 3
Capital Goods	/ Industrial								
250 000	3M Co	25 62	6,405 94	86 30	21,575 00	43	2 200	550 00	2 5
150 000	Boeing Co	35 03	5,254 87	65 26	9,789 00	20	1 680	252 00	26
125 000	Caterpillar, Inc	58 26	7,282 50	93 66	11,707 50	23	1 760	220 00	19
300 000		27 11	8,132 36	47 17	14,151 00	28	0 080	24 00	02
200 000	Emerson Elec Co	40 17	8,034 50	57 17	11,434 00	23	1 380	276 00	24
600 000	General Electric Co	7 92	4,751 25	18 29	10,974 00	23	0 600	360 00	33
200 000	Norfolk Southern Corp	31 04	6,208 31	62 82	12,564 00	25	1 600		25
	•				•			320 00	
200 000	United Technologies Corp	41 61	8,322 50	78 72	15,744 00	3 2	1 865	373 00	2 4
			54,392 24		107,938 50	21 7		2,375 00	2 2
Consumer Stay	nles								
300 000	Coca-Cola Company	33 45	10,034 25	65 77	19,731 00	40	1 880	564 00	29
300 000	Pepsico, Inc	34 48	10,345 25	65 33	19,599 00	39	1 920	576 00	29
300 000	Procter & Gamble Co	27 94	8,380 81	64 33	19,299 00	39	2 100	630 00	33
200 000	Walgreen Co	41 34	8,268 19	38 96	7,792 00	16	0 700	140 00	18
200 000	waigieen Co	41.54 _	37,028 50	30 90	66,421 00	13 3	0 700 _	1,910 00	29
_									
Energy									
250 000	Chevron Corp	36 77	9,193 00	91 25	22,812 50	46	3 120	780 00	3 4
275 000	Exxon Mobil Corp	34 06	9,367 57	73 12	20,108 00	40	1 880	517 00	26
150 000	Royal Dutch Shell PLC Class A Shares	40 13	6,019 18	66 78	10,017 00	20	2 856	428 40	4 3
150 000	Schlumberger Limited	28 54	4,280 29	83 50	12,525 00	2 5	1 000	150 00	12
150 000	Total SA	52 69	7,903 09	53 48	8,022 00	16	2 648	397 16	50
			36,763 13	<del></del>	73,484 50	147	-	2,272 56	3 1
Financial Serv	10ec								
	Bank of New York Mellon Corp	39 37	15,746 36	30 20	12,080 00	2 4	0 520	208 00	1 7
400 000	•	27 31	10,925 00	42 42	16,968 00	3 4	1 000	400 00	24
100 000	Northern Trust Corp	48 70	4,870 50	55 41	5,541 00	11	1 120	112 00	20
200 000	US Bancorp	23 30	4,660 50	26 97	5,394 00	11	0 500	100 00	19
	Visa Inc	56 66	•	70 38	•	07	0 600		-
50 000			2,833 17		3,519 00			30 00	09
500 000	Wells Fargo & Co	26 94	13,468 48 52,504 01	30 99 _	15,495 00 58,997 00	118	0 200 _	950 00	<u>06</u> 16
			,		• • • • • •				- <del>-</del>
Technology									_
400 000	Automatic Data Processing	38 83	15,531 42	46 28	18,512 00	3 7	1 440	576 00	3 1

# Investment Management of Virginia, LLC PORTFOLIO APPRAISAL

### Scott & Stringfellow Educational Foundation - Large Cap Equity Account A/C 1543

December 31, 2010

Quantity	Security	Unit Cost	Total Cost	Price	Market Value	Pct. Assets	Unit Income	Annual Income	Cur. <u>Yield</u>
500 000	Cisco Systems	17 58	8,791 82	20 23	10,115 00	20	0 240	120 00	12
200 000	Intel Corporation	15 25	3,050 50	21 03	4,206 00	0.8	0 725	144 96	3 4
150 000	International Business Machs	90 62	13,592 50	146 76	22,014 00	4 4	3 000	450 00	20
600 000	Microsoft Corp	2 65	1,588 12	27 91	16,746 00	3 4	0 640	384 00	23
			42,554 36		71,593 00	144		1,674 96	23
Utilities									
200 000	Dominion Resources, Inc. VA New	37 26	7,451 19	42 72	8,544 00	1 7	1 970	394 00	46
			7,451 19	_	8,544 00	17	·-	394 00	46
Healthcare									
400 000	Abbott Labs	30 40	12,159 98	47 91	19,164 00	38	1 920	768 00	40
200 000	Becton, Dickinson & Co	53 51	10,701 85	84 52	16,904 00	3 4	1 640	328 00	19
300 000	Johnson & Johnson	49 55	14,864 25	61 85	18,555 00	3 7	2 160	648 00	3 5
500 000	Pfizer Inc	21 50	10,749 42	17 51	8,755 00	18	0 800	400 00	46
225 000	Thermo Fisher Scientific	48 38	10,886 55	55 36	12,456 00	2 5	0 000	0 00	00
			59,362 06		75,834 00	15 2	-	2,144 00	28
Telecommunic	cations								
150 000	AT&T Inc	35 87	5,380 89	29 38	4,407 00	09	1 720	258 00	59
		_	5,380 89		4,407 00	09	_	258 00	5 9
	Common Stocks Total	_	312,822 89	_	482,183 00	96 7	-	12,470 52	26
TOTAL PORTI	FOLIO		329,029.30		498,389.41	100.0		12,472.14	2.5

#### SCOTT & STRINGFELLOW EDUCATIONAL FOUNDATION #54-1669283 PART IX-A1, LINE 1

LastName Burns	FirstName Emily	Payable To Boston University	Boston, Massachusetts	Amount of Check 2,000
Buxton	Brittany	University of North Carolina-Chapel Hill	Chapel Hill, North Carolina	1,500
Byrd	Cameron	Valparaiso University	Valparaiso, Indiana	500
Campbell	Rebekah	Bryan College	Dayton, Tennessee	600
Cole	Alexa	University of Virginia	Charlottesville, Virginia	1,000
Davidson	Christine	North Carolina State University	Raleigh, North Carolina	1,200
Demase	Robert	Virginia Polytechnic Institute and State University	Blacksburg, Virginia	800
Flint	Carrie	Virginia Commonwealth University	Richmond, Virginia	1,000
Flint	Mary	Virginia Commonwealth University	Richmond, Virginia	1,000
Holder	Emily	North Carolina State University	Raleigh, North Carolina	1,200
Kıdd	Connor	Richard Bland College	Petersburg, Virginia	1,200
Kıdd	Gray	James Madison University	Harrisonburg, Virginia	1,200
Kubota	Lily	University of Chicago	Chicago, Illinois	2,000
Lamb	Jasmine	Tidewater Community College	Norfolk, Virginia	600
Lambert	Dylan	University of William & Mary	Williamsburg, Virginia	1,500
McMillan	Megan	University of Mary Washington	Fredericksburg, Virginia	1,000
Moore	Jonathan	North Carolina State University	Raleigh, North Carolina	800
Nye	Madelaine	Virginia Polytechnic Institute and State University	Blacksburg, Virginia	700
Peterson	Hannah	George Mason University	Fairfax, Virginia	1,000
Pham	Khanh	Virginia Commonwealth University	Richmond, Virginia	1,000
Pierson	Zachary	University of William & Mary	Williamsburg, Virginia	1,000
Pomeroy	Wendy	MidAmerica Nazarene University	Olathe, Kansas	800
Pors	Nathan	Patrick Henry College	Purcellsville, Virginia	800
Rowland	Jessica	Lynchburg College	Lynchburg, Virginia	1,000
Smith	Brandon	Emmanuel College	Boston, Massachusetts	1,000
Smith	Sarah	Christopher Newport University	Newport News, Virginia	1,200
Thai	Victor	George Mason University	Fairfax, Virginia	1,000
Traveline	Erica	James Madison University	Harrisonburg, Virginia	2,000
Van Decker	Shawn	Longwood University	Farmville, Virginia	600
Van Decker	Tiffany	Christopher Newport University	Newport News, Virginia	600
Weston	Mikala	Spelman College	Atlanta, Georgia	1,000
Bowden	Nan	University of South Carolina	Columbia, South Carolina	1,000
Dickinson	Jennet	Columbia University	New York, New York	3,000
Hana	Marlin	Virginia Commonwealth University	Richmond, Virginia	800
Yancey	Leigh	Virginia Polytechnic Institute and State University	Blacksburg, Virginia	1,200
Mordecai	Amanda	North Carolina State University	Raleigh, North Carolina	1,200

Total 40,000

### Scott & Stringfellow Educational Foundation Scholarship Application Form

		For Aca	demic '	rear:				
L Student/A	nolic	ant Informatio	n					
Last Name	<u> </u>		<u></u>	First Nam	e		Midd	ile Initial
Street Address					<del></del>	C+	ate	Zip Code
Street Address				City		3(	ale	Zip Code
Telephone Numbe	Γ			Date of B	ırth	Sc	ocial Security N	lumber
High School Attend	ded			Location	<del>.</del> . <del>.</del>		Year	of Graduation
College Attending	next Se	eptember		Location		<del></del>	Class	S Year
If yes, and there application, pleas	has al se con	award from this Fou so been change to y nment in section VIII ian Information	your pare I.	ents' employi	ment or marit	Yes N al status since		n)
Last Name			-	First Nam	e		Midd	lle Initial
Employer				Employer	Address	<del></del>		
Work Telephone N	umber			Position/T	tle			
Years with Firm						ndent of a Scott No	& Stringfellow	Employee?
III. Education	nal li	nformation for	all De	pendent (	Children (	of Parent/	Guardian	
Dependent's Name	Age	School For next year	Grade or Year	Annual Total Cost of School	Amount Paid by Parent	Scholarship Amount	Loan Amount	Student's Job
Applicant <sup>*</sup>								

### IV. Parent/Guardian Financial Information

A. Salaries & Wages	Last Year (attach copy of tax return)	Current Year (est.) *			
Father, Stepfather, or Male Guardian					
2. Mother, Stepmother, or Female Guardian					
3. Dividend or Interest Income					
4. Alimony/child Support Received		<u></u>			
5. Profit/Loss from Business					
6. Other Income					
Total Income (add 1-6 above)					

<sup>\*</sup> If circumstances have changed materially, please comment briefly in section VIII below.

B. Assets		
Home - Year Purchased:     Cost at Time of Purchase:	Current Market Value of Home.	
2. Other Real Estate		
3. Bank Accounts		
4. Investments		
5. Personal Property		
6. Automobiles - Year. Make:	Current Value of Automobiles:	
7. Other Assets		
Total Assets (add 1-7 above)		

C. Liabilities	
1. Mortgage Loan	
2. Automobile Loans	
3. Personal Loans/Credit Cards	
4. Other Indebtedness	
Total Liabilities (add 1-4 above)	

D. Net Worth	
(Total Assets minus Total Liabilities)	

V. Additional Information Complete the following section Separated	tion  of the applicant's parents are separate  Divorced	ed or divorced	
Information on Noncu	stodial Parent		
Last Name	First Name		Middle Initial
Street Address	City	State	Zip Code
Occupation	Employer	<del></del>	<del></del>
Occupation	Employer		
Is the noncustodial parent obli	gated to contribute to the applicant's e	ducational expense?	Yes No
If yes, how much per y	year?		

VI. Statement of Applicant's Educational Goals

Please use this space to describe your educational goals and interests. If you have received an award in any previous year, only provide updated information as necessary.

VII. Additional Applicant Information  Please use this space to summarize your work experience, school activities, honors, awards, etc
VIII. Special Circumstances  Please use this space to describe any special circumstances concerning your application which you wish to bring to the attention of the Selection Committee.
Signature of Applicant Date
Signature of Parent/Guardian Date
Please attach the following to your completed application:
If you are a high school senior applying to college -  1. Most recent high school and/or college official transcript, including SAT Scores  2. A copy of your parents' or guardians' most recent Federal Income Tax Form 1040 (first 2 pages only)  3. A letter of recommendation
If you are currently enrolled in college -  1. Printout of college transcript (unofficial) through the end of the first term of the current academic year  2. A copy of your parents' or <u>qu</u> ardians' most recent Federal Income Tax Form 1040 (first 2 pages only)
Note that incomplete applications will not be considered.
Please submit the original AND two photocoples of this entire package of materials to:
Scott & Stringfellow Educational Foundation Attention: Frank Heiner 901 East Byrd St., Suite 500 Riverfront Plaza – West Tower Richmond, VA 23219

# 29718921

## Investment Management of Virginia, LLC REALIZED GAINS AND LOSSES

# Scott & Stringfellow Educational Foundation - Large Cap Equity Account A/C 1543

From 01-01-10 Through 12-31-10

						Gain C	r Loss
Open	Close			Cost			
Date	Date	Quantity	Security	Basis	Proceeds	Short Term	Long Term
07-28-98	04-07-10	50.000	Boeing Co.	1,949.87	3,575.43		1,625.55
09-07-01	04-07-10		Cisco Systems	2,930.00	5,257.61		2,327.61
03-29-94	04-07-10		Microsoft Corp.	264.69	2,898.55		2,633.86
08-12-03	04-07-10		United Technologies Corp.	1,847.10	3,703.43		1,856.33
08-12-03	04-07-10	100.000	Wells Fargo & Co.	2,515.97	3,205.48		689.51
09-15-98	06-01-10	100.000	BP PLC Sponsored ADR	3,924.54	3,676.16		-248.38
12-03-03	06-01-10		BP PLC Sponsored ADR	2,176.93	1,838.08		-338.85
03-06-09	06-01-10	50.000	BP PLC Sponsored ADR	1,838.91	1,838.09		-0.82
03-24-04	09-14-10	150.000	Walgreen Co.	4,926.93	4,364.32		-562.61
12-28-04	09-14-10	50.000	Walgreen Co.	1,949.83	1,454.78		-495 05
10-19-05	12-10-10	150.000	Lilly Eli & Co	7,713.91	5,213.57		-2,500.34
TOTAL G	AINS						9,132.87
TOTAL L	OSSES						-4,146.05
TOTAL D	EALIZED.		( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	<b>32,038.69</b> <sub>2</sub>	37,025.50		4,986.81

**TOTAL REALIZED GAIN/LOSS4,986.81** 

# Investment Management of Virginia, LLC REALIZED GAINS AND LOSSES

## Scott & Stringfellow Educational Foundation - Small Cap. Portfolio A/C 1902

From 01-01-10 Through 12-31-10

						Gain O	r Loss
Open	Close			Cost			
Date	Date	Quantity	Security	Basis	Proceeds	Short Term	Long Term
01-25-07	01-20-10	100.000	Cree, Inc.	1,559.80	6,273.41		4,713.61
08-10-07	02-03-10	925.000	Home Diagnostics, Inc.	8,013.65	10,521.36		2,507.71
11-15-05	03-10-10	100.000	Perrigo Co.	1,420.37	4,923.43		3,503.06
07-11-08	03-16-10	200.000	Gentex Corp.	2,777.38	4,060.78		1,283.40
10-06-08	04-16-10	175.000	Simpson Manufacturing Co. Inc.	4,206.85	5,284.75		1,077.90
02-10-06	04-21-10	275.000	WD 40 Company	8,322.43	9,962.98		1,640.55
10-10-08	04-30-10		Micros Sys. Inc.	2,100.74	3,515.73		1,414.99
05-04-06	05-04-10		EPIQ Systems Inc.	3,049.53	3,120.72		71.19
03-13-08	05-04-10		EPIQ Systems Inc.	1,121.50	893.34		-228.16
05-15-09	05-27-10		Hillenbrand Inc.	5,298.52	7,795.14		2,496.62
10-10-08	06-09-10	125.000	Micros Sys. Inc.	2,625.92	4,054.12		1,428.20
10-21-08	06-09-10	100.000	Micros Sys. Inc.	2,186.50	3,243.29		1,056.79
08-05-09	06-28-10	375.000	Somanetics Corp.	5,089.85	9,324.84	4,234.99	,
11-21-08	07-16-10	0.412	Sandridge Energy Inc.	2.14	1.95	•	19
11-21-08	07-16-10	200.000	Arena Resources Inc.		900.00		900.00
03-03-10	07-16-10	175.000	Arena Resources Inc.		187.50	78750	
12-14-04	07-30-10	50.000	Advanced Energy Inds.	413.40	847.45	•	434.05
10-23-08	07-30-10	150.000	Advanced Energy Inds.	1,414.00	2,542.34		1,128.34
03-13-09	07-30-10	100.000	Advanced Energy Inds.	658.83	1,694.90		1,036.07
11-12-08	08-02-10		Babcock & Wilcox Co.	3.97	11.65		7.68
06-15-09	08-04-10	75.000	Genesee & Wyoming Inc.	2,001.98	3,085.94		1,083.96
09-16-09	08-04-10	150.000	Comstock Resources, Inc.	6,325.08	3,584.03	-2,741.05	
02-10-10			Comstock Resources, Inc.	3,646.47	2,389.36	-1,257.11	
06-15-09	08-09-10	150.000	Genesee & Wyoming Inc.	4,003.96	6,323.36		2,319.40
01-14-05	09-29-10		Cognex Corp.	3,130.43	3,349.49		219.06
04-29-05	09-29-10		Cognex Corp.	2,167.51	2,679.60		512.09
10-01-09			Astec Industries, Inc.	5,003.89	6,173.47		1,169.58
10-12-05			Three D Systems Corp.	6,640.83	6,543.78		-97.05
10-12-09	10-28-10		Tyler Technologies, Inc.	6,559.63	7,500.06		940.43
05-05-10	10-28-10		Tyler Technologies, Inc.	3,505.16	4,000.03	494.87	
03-30-10			Superior Energy Services	3,116.50	4,442.55	1,326.05	
	11-10-10		Superior Energy Services	1,064.00	1,480.85		416.85
08-11-10	11-10-10	50.000	Superior Energy Services	1,146.27	1,480.85	334.58	
10-12-05	12-28-10		Three D Systems Corp.	510.83	809.83		299.00
03-13-06	12-28-10	100.000	Three D Systems Corp.	2,180.56	3,239.34		1,058.78
TOTAL G						7/17.99	32719.29
TOTAL L	USSES			101 268.50	136842.22	-3,998.16 <b>3</b> 1 <b>79.83</b>	-345.40 3939339

TOTAL REALIZED GAIN/LOSS

Investment Management of Virginia, LLC is not responsible for the accuracy of these gains and losses Please refer to your accounting records

	1 Cost	PROCEEDS	GAIN	
ShorTTERM	22829	26009	3180	
LOLG-TERM	78439	110833	32394	

# ACM REALIZED GAINS AND LOSSES

7372-5103

### Scott & Stringfellow Educational Foundation 3705

From 01-01-10 Through 12-31-10

						Gain O	r Loss
Open Date	Close Date	Quantity	Security	Cost Basis	Proceeds	Short Term	Long Term
11-21-08	01-05-10	60 000	Gilead Sciences Inc	2,445 81	2,554.65		108.84
01-06-09	02-04-10	55 000	Freeport-Mcmoran C&G	1,617.12	3,673.82		2,056.70
12-05-08	04-07-10	35.000	Spdr Tr Unit Ser 1	3,018 08	4,129.12		1,111.04
04-02-09	06-28-10	60 000	Best Buy Inc	2,470.23	2,084.80		-385.43
05-19-09	06-28-10	80 000	State Street Corp	3,503 28	2,786.54		-716.74
09-09-09	09-07-10	40.000	Research In Motion Ltd.	3,173 51	1,745 18	-1,428 33	
07-30-09	09-07-10	15 000	Priceline Com Inc	1,928 68	4,688.83	•	2,760 15
TOTALG	AINS					0.00	6,036 73
TOTALLO	OSSES					-1,428.33	-1,102.17
				18,156.71	21,662,94	-1,428.33	4,934.56
TOTALRI	EALIZED G	INVLOSS	3,506.23	·	•	·	,
			Short TERM	3174	/74 <b>5</b>		(1428)
		-	SHULL TERM				7 7 2 6 7
		_	LONG TERM	14983	19918		4935