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DLN: 93493133046281

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

Open to Public Inspection

950 F STREET NW NO 300 City or town, state or country, and ZIP + 4 WASHINGTON, DC 20004 F Name and address of principal officer DEL PERSINGER 950 F STREET NW NO 300 WASHINGTON, DC 20004	Room/suite (20 G Gros H(a) Is this a group retur H(b) Are all affiliates i	phone i 2) 572 s receipt n for affilia ncluded 7 h a list tion nu	number7755 ts \$ 3,065,243 ates?
MANUFACTURERS OF AMERICA FND INC Doing Business As Number and street (or P O box if mail is not delivered to street address) 950 F STREET NW NO 300 City or town, state or country, and ZIP + 4 WASHINGTON, DC 20004 F Name and address of principal officer DEL PERSINGER 950 F STREET NW NO 300 WASHINGTON, DC 20004 S ✓ 501(c)(3)	E Tele Room/suite (20 G Gros H(a) Is this a group retur H(b) Are all affiliates i If "No," attac H(c) Group exemp	s receipt n for affilia ncluded? h a list tion nu	ts \$ 3,065,243 ts \$ 7755 Tyes No (see instructions)
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F Name and address of principal officer DEL PERSINGER 950 F STREET NW NO 300 WASHINGTON, DC 20004 S ▼ 501(c)(3)	H(a) Is this a group reture H(b) Are all affiliates in If "No," attace H(c) Group exempt L Year of formation 1	n for affilia ncluded 7 h a list tion nu	Yes No Yes No (see instructions)
F Name and address of principal officer DEL PERSINGER 950 F STREET NW NO 300 WASHINGTON, DC 20004 S ▼ 501(c)(3)	H(b) Are all affiliates i If "No," attac H(c) Group exemp L Year of formation 1	ncluded? h a list tion nu	Yes No (see instructions)
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WASHINGTON, DC 20004 S	If "No," attac H(c) Group exemp L Year of formation 1	halist tion nu	(see instructions) umber ►
S	H(c) Group exemp L Year of formation 1	965 N	umber 🕨
www.phrmafoundation.org Trust Association Other ► mmary describe the organization's mission or most significant activities DVIDE FINANCIAL SUPPORT TO INDIVIDUALS OR INSTITUTIONS IN	L Year of formation 1	965 N	
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			.HRO U GH
this box 🔭 if the organization discontinued its operations or disposed of r	more than 25% of it	not a	ccotc
·	nore than 25 % or it	1	1
			9
			8
			2
· · · · · · · · · · · · · · · · · · ·			8
			0
elated dusiness taxable income from Form 990-1, line 34		7b	0
		464	Current Year
			2,351,540
` ,			46,082
	160		667,621
			0
• • • • • • • • • • • • • • • • • • • •	2,970	,878	3,065,243
	1,860	,823	2,214,588
fits paid to or for members (Part IX, column (A), line 4)		0	0
ries, other compensation, employee benefits (Part IX, column (A), lines 5-			
	280		283,703
		0	0
	178	,855	171,811
			2,670,102
nue less expenses Subtract line 18 from line 12			395,141
	Beginning of Curro	ent	End of Year
assets (Part X, line 16)			15,638,846
assets (Part X, line 16)	Year 14,382		
	Year 14,382	,315	15,638,846
		r of independent voting members of the governing body (Part VI, line 1b)	### To findependent voting members of the governing body (Part VI, line 1b)

Pari	3111	Statement of Program S Check if Schedule O contains a				
1	Briefl	y describe the organization's mi	ssion			
		DE FINANCIAL SUPPORT TO I RESEARCH, THE BETTERMENT			DER TO PROMOTE, THROUGH	SCIENTIFIC AND
2	the pr	e organization undertake any sig ior Form 990 or 990-EZ?		ervices during the year		Yes ✓ No
_		s," describe these new services				
3	servic	e organization cease conducting		t changes in how it co		Yes 🔽 No
	If "Ye	s," describe these changes on S	chedule O			
4	Section	ribe the exempt purpose achieve on 501(c)(3) and 501(c)(4) orga tions to others, the total expens	nizations and section	on 4947(a)(1) trusts a	re required to report the amoun	
4a	CRITI QUALI INTEN	e) (Expenses \$ DOUS ON CAREER DEVELOPMENT IN DIS CAL POINT AT THE BEGINING OF THEIR ITY OF LIFE WORLD WIDE WHILE CONT, ISIVE PHARMACEUTICAL INDUSTRY TH ERS AND TECHINCAL KNOWLEDGE WITH	CAREERS THE RESULT AINING THE OVERALL CO E FOUNDATION GRANTE	OF THEIR CAREER DEVELO OST OF HEALTHCARE, THUS D 35 AWARDS IN 2010 TO	PPMENT IS NEW AND IMPROVED MEDIC IMPROVING AND PROMOTING THE IMP	INES TO ENHANCE THE PACT OF THE RESEARCH
4b	(Code	e) (Expenses \$		including grants of \$) (Revenue \$)
4 c	(Code	e) (Expenses \$		including grants of \$) (Revenue \$)
4d	Othe	r program services (Describe ii	Schedule O)			
	(Exp	enses \$	ıncludıng grants o	f \$) (Revenue \$)
4e	Tota	l program service expenses►\$	2,316,94	9		

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		Νo
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV.	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasiendowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b		No
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		Νο
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		Νο
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e		No
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV.	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If</i> "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20ь		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
	<i>IV</i>	28a		No
	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes,"</i> complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If</i> "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
3	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 18			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this			
h	return	 		
_		2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		N
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N
Ь	If "Yes," enter the name of the foreign country 🕨			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
1	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	5c 6a		N
	organization solicit any contributions that were not tax deductible?	- Oa		IN
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		N
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
d	file Form 8282?	7c		N
.	The state the number of forms 5252 med during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		N
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as			N
h	required?	7g		IN
	Form 1098-C?	7h		N
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
_	Section 501(c)(7) organizations. Enter Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club 10b			
	facilities			
•	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
D	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. See the instructions for additional information the organization must report on Schedule O	13a		
h	Enter the amount of reserves the organization is required to maintain by the states			
	in which the organization is licensed to issue qualified health plans]		
c	Enter the amount of reserves on hand			
la	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N o
	If "Vac " has it filed a Form 720 to report these nayments? If "No " provide an explanation in Schedule O	14b		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

_Se	ction A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax			
тa	year			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5	163	No
6	Does the organization have members or stockholders?	6		Νo
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes	
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		Νο
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	9		Νo	
	ection B. Policies (This Section B requests information about policies not required by the Internal			
<u></u>	venue Code.)		Yes	No
102	Does the organization have local chapters, branches, or affiliates?	10a	165	No
	If "Yes," does the organization have written policies and procedures governing the activities of such chapters,	104		140
	affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
	,			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed ►CA , CO , CT , GA , IL , MD , MA , NJ , N	IY , NC	, PA	
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)			

(3)s only) available for public inspection. Indicate how you make these available. Check all that apply

Own website Another's website V Upon request

- Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- State the name, physical address, and telephone number of the person who possesses the books and records of the organization 🕨 20 DEL PERSINGER 950 F STREET NW NO 300

WASHINGTON, DC 20004 (202) 572-7755

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organiz	atıon nor any re	lated or	ganı	zatio	nco	mpen	sate	d any current office	er, director, or trust	e e
(A) Name and Title	(B) A verage hours	Posi t	((tion (hat a	(che		II		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(1) GARRY A NEIL MD CHAIRMAN	1 00	х		х				0	0	0
(2) MIKAEL DOLSTEN MD PHD DIRECTOR	1 00	х						0	0	0
(3) IVAN GERGEL MD DIRECTOR	1 00	х						0	0	0
(4) HOWARD G HUTCHINSON MD DIRECTOR	1 00	х						0	0	0
(5) PETER S KIM PHD DIRECTOR	1 00	х						0	0	0
(6) JOHN M LEONARD MD DIRECTOR	1 00	х						0	0	0
(7) JAN M LUNDBERG PHD DIRECTOR	1 00	х						0	0	0
(8) MONCEF M SLAOUI PHD DIRECTOR	1 00	х						0	0	0
(9) JOHN CASTELLANI DIRECTOR	1 00	х						0	0	0
(10) DEL PERSINGER PRESIDENT	5 00			х				52,606	408,396	152,450
(11) EILEEN CANNON EXECUTIVE DIRECTOR	37 50				х			170,766	0	89,928

\$100,000 in compensation from the organization ▶0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) Average hours per	1	tion that a			II		(D) Reportable compensation from the	(E) Reportable compensation from related	ı	(F) Estima amount o compens	ated fother
		week (describe hours for related organizations in Schedule 0)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)		from prganizat relat organiza	the ion and ed
.b	Sub-Total				٠.	٠.	'	 					
c	Total from continuation sheet						Þ						
d	Total (add lines 1b and 1c) .							F	223,372	408,39	6		242,378
	Total number of individuals (in \$100,000 in reportable compe					ted	above)) who	received more tha	ın			
										г		Yes	No
	Did the organization list any fo on line 1a? <i>If</i> "Yes," complete S					eye •	mploy.	ee, c	r highest compens • • • • •	ated employee • • •	3		No
•	For any individual listed on line organization and related organization and related organization.										4	Yes	
i	Did any person listed on line 1 services rendered to the organ									or individual for	5		No
Sa	ction B. Independent Co	ntractors											
36	Complete this table for your fiv \$100,000 of compensation fro	e highest comper		ndep	ende	ent c	ontrac	tors	that received mor	e than			
		(A) ame and business ad							Desc	(B) ription of services		(C Comper	
_													
											\dashv		
									1				

art V		2010) Statement of Reven	116				Pa	age 9
	/ • • • •	Statement of Reven	ue		(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenu exclude from tax
						revenue		under section 512, 513, o 514
#	1a	Federated campaigns	1a					
Ġ	b	Membership dues	. 1b					
Ē	С	Fundraising events	1c					
₩		Related organizations						
Ē		Government grants (contributions)						
<u>'</u> ਲ				2.254.540				
\$	f	All other contributions, gifts, grants similar amounts not included above	s, and 1f e	2,351,540				
and other similar amounts	g	Noncash contributions included in I	ines 1a-1f \$					
ᄪ	h	Total. Add lines 1a-1f			2,351,540			
a)				Business Code				
Program Service Revenue	2a	GRANTS REFUNDED		900099	46,082	46,082		
至	b							
o မ	c							
동 한	d							
P	e							
<u> </u>	f	All other program service re	venue					
Ē		Total. Add lines 2a-2f .	.		46,082			
		Investment income (includir			40,002			
		and other similar amounts)			369,041			369,0
		Income from investment of tax-ex						
	5	Royalties						
			(ı) Real	(II) Personal				
	6a	Gross Rents						
		Less rental expenses						
	С	Rental income						
		or (loss) Net rental income or (loss)						
Ī		· · ·	(ı) Securities	(II) O ther				
		Gross amount from sales of		298,580				
		assets other						
		than inventory Less cost or						
	_	other basis and sales expenses						
		Gain or (loss)		298,580				
	d	Net gain or (loss)			298,580			298,5
		Gross income from fundraisi	ng events					
		(not including \$						
		of contributions reported on						
		See Part IV, line 18						
			а					
	.		L					
		Less direct expenses .						
	С	Net income or (loss) from fu	ndraising events 🕨	a				
	c 9a	Net income or (loss) from fu Gross income from gaming a	ndraising events					
_	c 9a b	Net income or (loss) from fu Gross income from gaming a	ndraising events	a b				
	c 9a b c	Net income or (loss) from fu Gross income from gaming a Less direct expenses . Net income or (loss) from ga Gross sales of inventory, les	ndraising events					
	c 9a b c	Net income or (loss) from fu Gross income from gaming a Less direct expenses . Net income or (loss) from ga	ndraising events					
	c 9a b c	Net income or (loss) from fu Gross income from gaming a Less direct expenses . Net income or (loss) from ga Gross sales of inventory, les returns and allowances .	ndraising events					
	c 9a b c 10a	Net income or (loss) from furons income from gaming at Less direct expenses. Net income or (loss) from gaming at Gross sales of inventory, less returns and allowances. Less cost of goods sold.	ndraising events					
	c 9a b c 10a	Net income or (loss) from further Gross income from gaming at Less direct expenses. Net income or (loss) from gaming at Gross sales of inventory, less returns and allowances. Less cost of goods sold. Net income or (loss) from sales.	ndraising events	ь				
	c 9a b c 10a	Net income or (loss) from furons income from gaming at Less direct expenses. Net income or (loss) from gaming at Gross sales of inventory, less returns and allowances. Less cost of goods sold. Net income or (loss) from same discellaneous Revenue.	ndraising events					
_	c 9a b c 10a b	Net income or (loss) from furons income from gaming at Less direct expenses. Net income or (loss) from gaming at Gross sales of inventory, less returns and allowances. Less cost of goods sold. Net income or (loss) from same discellaneous Revenue.	ndraising events	ь				
-	c 9a b c 10a b c b c b b c	Net income or (loss) from fu Gross income from gaming a Less direct expenses . Net income or (loss) from ga Gross sales of inventory, les returns and allowances . Less cost of goods sold . Net income or (loss) from sa Miscellaneous Revenue	ndraising events	ь				
-	c 9a b c 10a b c c	Net income or (loss) from furons income from gaming at Less direct expenses. Net income or (loss) from gaming at Gross sales of inventory, less returns and allowances. Less cost of goods sold. Net income or (loss) from same discellaneous Revenue.	ndraising events	ь				
	c 9a b c 10a b c d d	Net income or (loss) from fu Gross income from gaming a Less direct expenses . Net income or (loss) from ga Gross sales of inventory, les returns and allowances . Less cost of goods sold . Net income or (loss) from sa Miscellaneous Revenue	ndraising events	ь				

	990 (2010)				Page 10
Part	IX Statement of Functional Expenses				
	Section $501(c)(3)$ and $501(c)(4)$ organizations must omplete column (A) but are not required to c			(D)	
	ot include amounts reported on lines 6b,	· ·	(B)	(C)	(D)
	b, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	186,915			·
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
	,	2,027,673	2,027,673		
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	240,492	72,148	168,344	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	31,066	9,320	21,746	
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	669	200	469	
9	Other employee benefits				
10	Payroll taxes	11,476	3,443	8,033	
а	Fees for services (non-employees) Management				
Ь	Legal				
c	Accounting				
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	10,185		10,185	
g	Other	44,440		44,440	
12	Advertising and promotion	34,442		34,442	
13	Office expenses	2,562		2,562	
14	Information technology				
15	Royalties				
16	Occupancy	290,240		290,240	
17	Travel	1,745		1,745	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	·			
19	Conferences, conventions, and meetings	53,092		53,092	
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	9,820		9,820	
23	Insurance	5,431		5,431	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	HONORARIA	17,250	17,250		
ь	BANK & PAYROLL CHARGES	10,332	· ·	10,332	
С	DONATED SERVICES	-307,728		-307,728	
d		· · · · ·			
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	2,670,102	2,316,949	353,153	0
26	Joint costs. Check here ► if following	2,070,102	2,310,349	333,133	0
20	SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
	outcasternal campaign and randrationing conclusion		<u> </u>		

Part X Balance Sheet (A) (B) Beginning of year End of year 1 1,159,634 2 1.288.027 2 Savings and temporary cash investments 3 3 315,000 4 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Assets 6 7 8 8 Prepaid expenses and deferred charges 275,000 9 261,000 10a Land, buildings, and equipment cost or other basis Complete 37.987 10a Part VI of Schedule D 20.805 ь Less accumulated depreciation 10b 27,002 **10c** 17,182 12.605.679 14.072.637 11 11 12 Investments—other securities See Part IV, line 11 12 13 13 Investments—program-related See Part IV, line 11 . . 14 14 15 15 16 14,382,315 16 15,638,846 **Total assets.** Add lines 1 through 15 (must equal line 34) . . . 112,405 54,618 17 17 Accounts payable and accrued expenses . 18 18 19 19 20 20 Liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties 25 25 Other liabilities Complete Part X of Schedule D 26 54.618 26 112,405 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 14,327,697 27 15,526,441 Unrestricted net assets Temporarily restricted net assets 28 28 Fund 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds Assets 31 Paid-in or capital surplus, or land, building or equipment fund 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 14,327,697 33 15,526,441 33 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 14,382,315 15,638,846

Ра	Check if Schedule O contains a response to any question in this Part XI			. [~	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		3,0	065,243
2	Total expenses (must equal Part IX, column (A), line 25)	2			570,102
3	Revenue less expenses Subtract line 2 from line 1	3		3	395,141
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		14,3	327,697
5	Other changes in net assets or fund balances (explain in Schedule O)	5		8	303,603
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		15,5	526,441
Pai	rt XIII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII			ᅜ	•
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
ь	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O		2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were is on a separate basis, consolidated basis, or both Separate basis Consolidated basis Both consolidated and separated basis	sued			
3a	,		3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the reaudit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	quired	3b		

Employer identification number

ta - DLN: 93493133

SCHEDULE A

(Form 990 or 990EZ)

Name of the organization PHARMACEUTICAL RESEARCH AND

Department of the Treasury Internal Revenue Service

h

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

2010

Open to Public Inspection

MANUFACTURERS OF AMERICA FND INC 52-6063009 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions The organization is not a private foundation because it is (For lines 1 through 11, check only one box) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III) An organization organized and operated exclusively to test for public safety Seesection 509(a)(4). 10 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type I **b** Type II c Type III - Functionally integrated Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) Yes No and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11g(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11g(iii)

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see	(iv) Is the organization in col (i) listed in your governing document? Yes No		(v) Did you not organizati col (i) of suppor	on in your t?	(vi) Is the organizati col (i) organizati in the U	(vii) A mount of support	
		instructions))	Yes	No	Yes	No	Yes	No	
Total									

Provide the following information about the supported organization(s)

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1) (A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

	under Part III. If the	e organization	rails to qualify u	nder the tests i	isted below, pie	ease co	mpiete i	Part III.)
	ection A. Public Support	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2	010	(f) Total
1	in) ► Gifts, grants, contributions, and membership fees received (Do not include any "unusual	3,403,59	0 3,240,886	2,708,691	2,650,461	2	2,351,540	14,355,168
2	grants ") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit to							
	the organization without charge Total. Add lines 1 through 3	3,403,59	0 3,240,886	2,708,691	2,650,461	2	,351,540	14,355,168
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column							8,680,164
6	(f) Public Support. Subtract line 5 from line 4							5,675,004
Se	ection B. Total Support				L		<u> </u>	
	endar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 20	010	(f) Total
7	A mounts from line 4	3,403,590	3,240,886	2,708,691	2,650,461	2	,351,540	14,355,168
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	349,681	429,639	440,179	387,466		369,041	1,976,006
9	Net income from unrelated business activities, whether or not the business is regularly carried on							
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)				160,043		46,082	206,125
11	Total support (Add lines 7 through 10)							16,537,299
12	Gross receipts from related activiti	ies, etc (See ins	tructions)			12		
13	First Five Years If the Form 990 is check this box and stop here	for the organizat	ion's first, second,	third, fourth, or fi	fth tax year as a	501(c)(3	3) organız	ation, ▶Г
Se	ection C. Computation of Pul	blic Support F	Percentage					
14	Public Support Percentage for 201			11 column (f))		14		34 320 %
15	Public Support Percentage for 200	•	•			15		34 970 %
	33 1/3% support test—2010. If the and stop here. The organization que	alıfıes as a public	ly supported orga	nization				▶ ▼
	33 1/3% support test—2009. If the box and stop here. The organization 10%-facts-and-circumstances test is 10% or more, and if the organization meanization meanization	n qualifies as a p —2010. If the org tion meets the "f	ublicly supported of anization did not c facts and circumst	organization heck a box on lin ances" test, chec	e 13, 16a, or 16b k this box and st	o and line	e 14 Explain	▶ ┌
b	10%-facts-and-circumstances test 15 is 10% or more, and if the organization Explain in Part IV how the organization	nızatıon meets th	e "facts and cırcu	mstances" test, c	heck this box and	stop he	ere.	·
18	Private Foundation If the organizations	ion did not check	a box on line 13,	16a, 16b, 17a or	17b, check this	box and	see	▶ □

Schedule A (Form 990 or 990-EZ) 2010 Page 3 Part III Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.) Section A. Public Support Calendar year (or fiscal year beginning (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (e) 2010 (f) Total ın) 🟲 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose Gross receipts from activities that are not an unrelated trade or business under section 513 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified **b** A mounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year c Add lines 7a and 7b Public Support (Subtract line 7c from line 6) Section B. Total Support Calendar year (or fiscal year beginning **(e)** 2010 (a) 2006 **(b)** 2007 (c) 2008 (d) 2009 (f) Total ın) 9 Amounts from line 6 Gross income from interest, 10a dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 Add lines 10a and 10b c Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include 12 gain or loss from the sale of capital assets (Explain in Part Total support (Add lines 9, 10c, 11 and 12) First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage

15	Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15						
16	Public support percentage from 2009 Schedule A, Part III, line 15	16						
S	Section D. Computation of Investment Income Percentage							
17	Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17						
18	Investment income percentage from 2009 Schedule A , Part III, line 17	18						

19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Fo	orm 990 or 990-EZ) 2010	Pag
Part IV	Supplemental Information. Supplemental Information. Complete this required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. additional information. (See instructions).	•

Facts And	Circumstances	Test

Schedule A (Form 990 or 990-EZ) 2010

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DLN: 93493133046281

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Open to Public

erna	Il Revenue Service	► Attach to Fo	orm 990. 🕨 See separate instructions.			Inspec	tion
	me of the organi			Emp	loyer identificat	ion numbe	er
	ARMACEUTICAL RESI NUFACTURERS OF A			52-	6063009		
Рa			dvised Funds or Other Similar F			Comple	te if the
	organiz	zation answered "Yes" to Form 99					
	T-4-1	t and af	(a) Donor advised funds	1	(b) Funds and ot	her accou	nts
	Total number a						
		tributions to (during year)					
	33 3 3	its from (during year)					
		e at end of year					
	_		sors in writing that the assets held in don organization's exclusive legal control?	ior adv	ısea	☐ Yes	☐ No
	used only for c		donor advisors in writing that grant funds efit of the donor or donor advisor, or for a			┌ Yes	┌ No
a	rt III Conse	rvation Easements. Complete	ıf the organızatıon answered "Yes" t	o Forr	n 990, Part IV	, lıne 7.	
	Preservati	conservation easements held by the or ion of land for public use (e g , recreati i of natural habitat	rganization (check all that apply) on or pleasure)			-	a
	┌ Preservati	on of open space					
	Complete lines	· · · · · · · · · · · · · · · · · · ·	fied conservation contribution in the form	ofac	onservation		
	•	he last day of the tax year					
					Held at the	End of the	Year
а	Total number o	f conservation easements		2a			
b	Total acreage	restricted by conservation easements		2b			
С		servation easements on a certified his	` '	2c			
d	Number of con	servation easements included in (c) a	equired after 8/17/06	2d			
		servation easements modified, transfe ar ►	rred, released, extinguished, or terminate	ed by th	ne organization d	lurıng	
	Number of stat	es where property subject to conserva	ation easement is located ►				
	_	nization have a written policy regarding the conservation easements it holds?	g the periodic monitoring, inspection, hand	dling of	violations, and	┌ Yes	┌ No
	Staff and volun	teer hours devoted to monitoring, insp	ecting and enforcing conservation easem	nents d	uring the year 🕨		
	A mount of exp	enses incurred in monitoring, inspecti	ng, and enforcing conservation easements	s durın	g the year 🟲 🕏 _		
		servation easement reported on line 2) and 170(h)(4)(B)(ii)?	(d) above satisfy the requirements of sec	tion		┌ Yes	┌ No
	balance sheet,	-	onservation easements in its revenue and the footnote to the organization's financial nents		•		
a r			ns of Art, Historical Treasures, Yes" to Form 990, Part IV, line 8.	or Ot	her Similar <i>F</i>	Assets.	
a	art, historical t	reasures, or other similar assets held	116, not to report in its revenue stateme for public exhibition, education or resear ancial statements that describes these if	ch in fu			e,
b	historical treas	•	116, to report in its revenue statement a public exhibition, education, or research i			•	
	(i) Revenues I	ncluded in Form 990, Part VIII, line 1			► \$		
	(ii) Assets inc	luded in Form 990, Part X			► \$		
	If the organiza	•	orical treasures, or other similar assets fo S 116 relating to these items	or finan			
а		uded in Form 990, Part VIII, line 1			► \$		
		-					

b Assets included in Form 990, Part X

<u>ar</u>	Organizations Maintaining Co	llections of Art	, His	<u>tori</u>	<u>cal Tr</u>	easur	es, or O	the	<u>r Similar</u>	Asse	ts (co	ntınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any	y of th	e foll	owing t	hat are	a sıgnıfıca	ant u	se of its col	lection	ı	
а	Public exhibition d Loan or exchange programs											
ь	Scholarly research e Other											
c	Preservation for future generations											
4	Provide a description of the organization's co Part XIV	ollections and expla	ın hov	v the y	furthe	r the or	ganızatıon	ı's ex	empt purpo	se in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t								ılar	Γ.	Yes	┌ No
Pai	Part IV, line 9, or reported an ar						answere	d "Y	es" to For	m 990	,	
1a	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other interme	diary	for c	ontribu	tions or	other ass	ets i	not	Γ,	Yes	┌ No
b	If "Yes," explain the arrangement in Part XI	V and complete the	follow	ıng ta	ble		_					
							-			A mou	nt	
С	Beginning balance							1c				
d	Additions during the year							1d				
e	Distributions during the year						L	1e				
f	Ending balance						L	1f				
2a	Did the organization include an amount on Fe	orm 990, Part X, line	e 21?							Γ,	Yes	Г№
b	If "Yes," explain the arrangement in Part XI\	/										
Pa	rt V Endowment Funds. Complete							_				
		(a)Current Year	(b)	Prior \	'ear	(c)Two	Years Back	(d)	Three Years Ba	ack (e)	Four Ye	ears Back
la •	Beginning of year balance							+				
b	Contributions							+-				
с	Investment earnings or losses											
d	Grants or scholarships							+-				
е	Other expenditures for facilities and programs											
f	Administrative expenses											
g	End of year balance											
2	Provide the estimated percentage of the yea	r end balance held a										
а	Board designated or quasi-endowment											
ь	Permanent endowment											
c 3a	Term endowment ► Are there endowment funds not in the posse	ssion of the organiz	ation t	hat a	re held	landad	ministere	d for	the			
<i>,</i>	organization by	solon of the organize		.iiut u	ire ireie	i unu uu	······································	u 101	tile		Yes	No
	(i) unrelated organizations								[3a(i)		
	(ii) related organizations								[3a(ii)		
	If "Yes" to 3a(II), are the related organization	•							[3b		
4	Describe in Part XIV the intended uses of th					00 5		1.0				
?aT	t VI Investments—Land, Building	s, and Equipme	nt. S			•	·					
	Description of investment				a) Cost o		(b)Cost or basis (oth		(c) Accumi deprecia		(d) Bo	ok value
la	Land											
b	Buildings		•									
c	Leasehold improvements		•									
d	Equipment		•									
е	Other						3	7,987		20,805		17,182

Investments—Other Securities. See	roi ili 990, Pait X, ilile 12		
(a) Description of security or category	(b)Book value	(c) Method of valuation	
(including name of security)	(2)2001111111	Cost or end-of-year market v	alue
(1)Financial derivatives			
(2)Closely-held equity interests			
Other			
Other			
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)			
		12	
Part VIII Investments—Program Related. See	: гогиг ээо, rait x, ime . T		
(a) Description of investment type	(b) Book value	(c) Method of valuation	ماليم
		Cost or end-of-year market v	aiue
Total. (Column (b) should equal Form 990, Part X, col (B) line 13)			
Part IX Other Assets. See Form 990, Part X, In	e 15.		
(a) Descrip	tion	(b) Book v	alue
Total. (Column (b) should equal Form 990, Part X, col.(B) line 1	5.)		
Part X Other Liabilities. See Form 990, Part X	, line 25.		
Part X Other Liabilities. See Form 990, Part X	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
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Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability Federal Income Taxes	, line 25.		
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	, line 25.		

Part	XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemen	าts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	3,065,243
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	2,670,102
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	395,141
4	Net unrealized gains (losses) on investments	4	803,603
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	803,603
10	Excess or (deficit) for the year per financial statements. Combine lines 3 and 9	10	1,198,744
Part	XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Retur	
1	Total revenue, gains, and other support per audited financial statements	1	4,176,574
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities 2b 307,728		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines 2a through 2d	2e	1,111,331
3	Subtract line 2e from line 1	3	3,065,243
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	3,065,243
	Reconciliation of Expenses per Audited Financial Statements With Expenses	per Ret	
1	Total expenses and losses per audited financial	1	2,977,830
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments	1	
c	Other losses	1	
d	Other (Describe in Part XIV) 2d		
e	Add lines 2a through 2d	2e	307,728
3	Subtract line 2e from line 1	3	2,670,102
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIV)		
c	Add lines 4a and 4b	4с	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	2,670,102

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48		THE FOUNDATION BELIEVES THAT IT HAS APPROPRIATE SUPPORT FOR ANY TAX POSITIONS TAKEN, AND AS SUCH, DOES NOT HAVE ANY UNCERTAIN TAX POSITIONS THAT ARE MATERIAL TO THE FINANCIAL STATEMENTS THE FOUNDATION'S INCOME TAX RETURNS ARE GENERALLY SUBJECT TO EXAMINATION BY THE IRS FOR THREE YEARS AFTER THEY WERE FILED

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No 1545-0047

2010

DLN: 93493133046281

2010

Department of the Treasury Internal Revenue Service Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.

Attach to Form 990

Inspect ion

Name of the organization						Employer ident	ification number
PHARMACEUTICAL RESEARCH MANUFACTURERS OF AMERIC						52-6063009	
	ation on Grants	and Assistance				<u> </u>	
Does the organization main the selection criteria usedDescribe in Part IV the org	to award the grants o	rassistance?					
Form 990, Part IV		Governments and ecipient that received ded	l more than \$5,000.		o one recipient rec	ceived more than \$5	
1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AMERICAN FOUNDATION FOR PHARMACEUTICAL EDUCATIONONE CHURCH ST SUITE 202 ROCKVILLE, MD 20850	53-0214882	501(C)(3)	7,500				ANNUAL CONTRIBUTION TO SUPPORT THEIR GRANT PROGRAM
(2) FOUNDATION FOR THE NATIONAL INSTITUTES OF HEALTH9650 ROCKVILLE PIKE BETHESDA, MD 20814	52-1986675	501(C)(3)	59,415				SUPPORT NIH CLINICAL PHARMACOLOGY COURSE
(3) REAGAN UDALL FOUNDATION OF THE FDA 2776 S ARLINGTON MILL DRIVE STE 162 162 ARLINGTON, VA 22206	26-3727917	501(C)(3)	112,500				GENERAL SUPPORT
(4) CRITICAL PATH FOUNDATION1730 E RIVER RD SUITE 200 TUCSON, AZ 85718	20-4780896	501(C)(3)	7,500				A WARD IN EXCELLENCE

Enter total number of section 501(c)(3) and government organizations . .

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

Use Schedule I-1 (Form 990) if ad					737 933, 1 are 17, 22.
(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) A WARDS IN EXCELLENCE-THE A WARD IN EXCELLENCE AWARDS ARE GIVEN TO SCIENTISTS WHO RECEIVED A FOUNDATION GRANT AT THE OUTSET OF THEIR CAREERS IN A DISCIPLINE IMPORTANT TO THE RESEARCH-BASED PHARMACEUTICAL INDUSTRY WHEN THEY WERE DECIDING THEIR AREA OF SPECIALIZATION AND THEN WENT ON TO DISTINGUISH THEMSELVES THROUGH THEIR SCIENTIFIC AND/OR ACADEMIC ACHIEVEMENTS	1	7,500			
(2) CLINICAL PHARMACOLOGY AWARDSTHE INTENT OF THESE PROGRAMS IS TO ENCOURAGE MULTIDISCIPLINARY TRAINING DESIGNED TO BRING THE PERSPECTIVE OF MOLECULAR, CELL AND SYSTEMS BIOLOGY TO BEAR ON RESEARCH IN PHARMACOLOGY IN INTACT ORGANISMS THE SCOPEOF THESE PROGRAMS INCLUDES BASIC STUDIES OF DRUG ACTION, DETECTION OF CELLULAR RESPONSES TO DRUGS AT THE GENE LEVEL THAT CREATE OPPORTUNITIES TO OPTIMIZE INDIVIDUALIZED DRUG THERAPY, AND THE CORRESPONDING EVALUATION OF PHARMACEUTICALS IN HUMAN AND CLINICAL POPULATIONS RESEARCH PROJECTS TO EXTEND OR DEVELOP THE PROPRIETARY VALUE OF SPECIFIC DRUGS ARE NOT ACCEPTABLE THIS EXCLUSION DOES NOT PRECLUDE RESEARCHIN WHICH SPECIFIC DRUG PRODUCTS ARE USED TO TEST HYPOTHESES THAT HAVEGENERAL APPLICABILITY	6	318,000			
(3) BASIC PHARMACOLOGY AWARDS-THE INTENT OF THESE PROGRAMS IS TO ENCOURAGE MULTIDISCIPLINARY TRAINING DESIGNED TO BRING THE PERSPECTIVE OF MOLECULAR, CELL AND SYSTEMS BIOLOGY TO BEAR ON RESEARCH IN PHARMACOLOGY AND TOXICOLOGY THE SCOPE OF THESE PROGRAMS INCLUDES BASIC STUDIES OF DRUG ACTION, DETECTION OF CELLULAR RESPONSES TO DRUGS AT THE GENE LEVEL THAT CREATE OPPORTUNITIES TO OPTIMIZE INDIVIDUALIZED DRUG THERAPY, AND THE CORRESPONDINGEVALUATION OF PHARMACEUTICALS IN HUMAN AND CLINICAL POPULATIONS RESEARCH PROJECTS TO EXTEND OR DEVELOP THE PROPRIETARY VALUE OF SPECIFIC DRUGS ARE NOT ACCEPTABLE THIS EXCLUSION DOES NOT PRECLUDE RESEARCH IN WHICH SPECIFIC DRUG PRODUCTS ARE USED TO TEST HYPOTHESES THAT HAVE GENERAL APPLICABILITY	24	520,000			
APPLICABILITY (4) PHARMACEUTICS AWARDS- PHARMACEUTICS IS THAT AREA OF BIOMEDICAL AND PHARMACEUTICAL SCIENCES THAT DEALS WITH DRUG DELIVERY SYSTEMS, IN PARTICULAR THE DESIGN AND EVALUATION OF CONTEMPORARY PHARMACEUTICAL DOSAGE FORMS SO THAT THEY ARE SAFE, EFFECTIVE, AND RELIABLE IT IS A MULTIDISCIPLINARY AREA, WITH SIGNIFICANT UNDERPINNINGS FROM SUCH BASIC SCIENTIFIC DISCIPLINES AS PHYSICAL CHEMISTRY, PHYSICAL ORGANIC CHEMISTRY, AND BIOPHYSICS PHARMACEUTICS PLACES A STRONG EMPHASIS ON UNDERSTANDING AND EXPLOITING THE PRINCIPLES UNDERLYING DRUG DELIVERY, WHETHER A DRUG IS A SMALL ORGANIC MOLECULE, A HIGHER MOLECULAR WEIGHT PROTEIN, OR A PEPTIDE DERIVED THROUGH THE USE OF BIOTECHNOLOGY	13	435,000			
(5) HEALTH OUTCOMES-OUTCOMES RESEARCH SPANS A BROAD SPECTRUM OF ISSUES FROM STUDIES EVALUATING THE EFFECTIVENESS OF A PARTICULAR PHARMACEUTICAL INTERVENTION TO THE IMPACT OF REIMBURSEMENT POLICIES ON THE OUTCOMES OF CARE IT ALSO RANGES FROM THE DEVELOPMENT AND USE OF TOOLS TO PERFORM PATIENT-BASED ASSESSMENTS TO ANALYSES OF THE BEST WAY TO DISSEMINATE THE RESULTS OF OUTCOMES RESEARCH TO PROVIDERS OR CONSUMERS TO ENCOURAGE BEHAVIOR CHANGE OUTCOMES RESEARCH INCORPORATES A VARIETY OF RESEARCH METHODS FROM VARIOUS DISCIPLINES THE APPLICATION OF OUTCOMES RESEARCH PRINCIPLES AIDS IN EVALUATING THE DESIGN, DELIVERY, AND EFFECTIVENESS OF PHARMACEUTICALS PHARMACOECONOMICS EVALUATES THE BEHAVIOR OF INDIVIDUALS, ORGANIZATIONS AND MARKETS RELEVANT TO THE USE OF PHARMACEUTICAL PRODUCTS,	11	388,750			
SERVICES AND PROGRAMS (6) INFORMATICS-THE GOAL OF THE INFORMATICS PROGRAM IS TO PROMOTE THE USE AND DEVELOPMENT OF INFORMATICS IN AN INTEGRATIVE APPROACH TOWARDS THE UNDERSTANDING OF HUMAN BIOLOGICAL AND DISEASE PROCESSES INFORMATICS AWARDS WILL SUPPORT CAREER DEVELOPMENT OF SCIENTISTS ENGAGED IN RESEARCH THAT SIGNIFICANTLY INTEGRATES CUTTINGEDGE INFORMATION TECHNOLOGY WITH ADVANCED BIOLOGICAL, CHEMICAL AND PHARMACOLOGICAL SCIENCES IN THE AREAS OF GENETICS, GENOMICS, PROTEOMICS, SYSTEMS BIOLOGY AND MOLECULAR EPIDEMIOLOGY	16	350,500			
Part IV Supplemental Information. Identifier Return Reference PROCEDURE FOR MONITORING GRANTS IN THE U S PART I, LINE 2	Explanat SCHEDUI FUNDS M UPON A S FUNDING OF FUND	tion JLE I, PART I, LINE 2 TH MAY BE SPENT AND ADM SATISFACTORY REVIEN G A PROGRESS REPORT DING THE PROGRESS IS	HE GRANTS AND FELLON MINISTERED THE SECO EW OF THE AWARD RECI IT IS DUE TO THE FOUNI IS ASSESSED BY THE AD	OWSHIPS ARE AWARDED WI OND YEAR OF FUNDING, IF IPIENT'S PROGRESS DURIN IDATION PRIOR TO THE BE DVISORY COMMITTEE THE	additional information. ITH INFORMATION ON HOW THE FAPPLICABLE, IS CONTINGENT NG THE FIRST TEN MONTHS OF EGINNING OF THE SECOND YEAR E DECISION TO CONTINUE THE OF THE OVERALL PROGRAM, AND

PROCEDURE FOR	DADT I LINE 2	COURDING A DARTA LANG 2. THE CRANTE AND FELLOWERING ARE AWARDED WITH INCORMATION ON HOW THE
	PART I, LINE 2	SCHEDULE I, PART I, LINE 2 THE GRANTS AND FELLOWSHIPS ARE AWARDED WITH INFORMATION ON HOW THE
MONITORING GRANTS		FUNDS MAY BE SPENT AND ADMINISTERED THE SECOND YEAR OF FUNDING, IF APPLICABLE, IS CONTINGENT
IN THE U S		UPON A SATISFACTORY REVIEW OF THE AWARD RECIPIENT'S PROGRESS DURING THE FIRST TEN MONTHS OF
		FUNDING A PROGRESS REPORT IS DUE TO THE FOUNDATION PRIOR TO THE BEGINNING OF THE SECOND YEAR
		OF FUNDING THE PROGRESS IS ASSESSED BY THE ADVISORY COMMITTEE THE DECISION TO CONTINUE THE
		FUNDING IS BASED ON ADHERENCE TO THE GOALS OF THE ANNOUNCEMENT OF THE OVERALL PROGRAM, AND
		ALSO IN KEEPING WITH THE ORIGINALLY PROPOSED RESEARCH ON WHICH THE AWARD WAS BASED IN
		ADDITION TO THE PROGRESS REPORT, THE FOUNDATION MUST RECEIVE CERTIFICATION FROM THE THESIS
		ADVISOR THAT SATISFACTORY PROGRESS IS BEING ACHIEVED IF IT IS THE PRE DOCTORAL FELLOWSHIP A
		FINANCIAL REPORT IS ALSO DUE TO THE FOUNDATION AFTER THE FIRST YEAR OF FUNDING AND FOLLOWING
		THE END OF THE FUNDING PERIOD FOR ALL AWARDS THE INSTITUTION MUST STIPULATE THE AMOUNT OF
		FUNDS RECEIVED BY THE UNIVERSITY, HOW THE FUNDS HAVE BEEN USED/SPENT AND IF THERE IS A REMAINING
		BALANCE ON THE ACCOUNT
		Schedule I (Form 990) 2010

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DLN: 93493133046281

OMB No 1545-0047

Schedule J

Department of the Treasury

Compensation Information (Form 990)

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Complete if the organization answered "Yes" to Form 990,

Part IV, question 23. ► Attach to Form 990. ► See separate instructions. Open to Public Inspection

Internal Revenue Service

Name of the organization PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA FND INC **Employer identification number**

52-6063009

Pa	Questions Regarding Compensation	n			
				Yes	Νo
1a		ovided any of the following to or for a person listed in Form I to provide any relevant information regarding these items			
	First-class or charter travel	Housing allowance or residence for personal use			
	Travel for companions	Payments for business use of personal residence			
	Tax idemnification and gross-up payments	Health or social club dues or initiation fees			
	Discretionary spending account	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the or reimbursement orprovision of all the expenses desc	rganization follow a written policy regarding payment or ribed above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to r officers, directors, trustees, and the CEO/Executive		2	Yes	
3	Indicate which, if any, of the following the organizationganization's CEO/Executive Director Check all the Compensation committee				
	✓ Independent compensation consultant	Compensation survey or study			
	Form 990 of other organizations	A pproval by the board or compensation committee			
4	During the year, did any person listed in Form 990, or a related organization	Part VII, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-control	payment from the organization or a related organization?	4a		Νo
ь	Participate in, or receive payment from, a supplement	ntal nonqualified retirement plan?	4b		Νo
С	Participate in, or receive payment from, an equity-b	ased compensation arrangement?	4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and pr	rovide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only mu	ust complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of	line 1a, did the organization pay or accrue any			
а	The organization?	!	5a		Νo
ь	Any related organization?		5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III				
6	For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of	line 1a, did the organization pay or accrue any			
а	The organization?		6a		Νo
ь	Any related organization?		6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III				
7	For persons listed in Form 990, Part VII, Section A payments not described in lines 5 and 6? If "Yes," of		7		No
8	Were any amounts reported in Form 990, Part VII, p				
	ın Part III		8		Νo
9	If "Yes" to line 8, did the organization also follow the section 53 4958-6(c)?	e rebuttable presumption procedure described in Regulations	9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI		(C) Retirement and		(E) Total of columns	(F) Compensation	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
(1) DEL PERSINGER	(I) (II)	52,606 312,938	0 85,394	0 10,064	0 132,730	0 22,395	52,606 563,521	o 0	
(2) EILEEN CANNON	(I) (II)	125,591 0	44,354 0	821 0	70,870 0	20,051 0	261,687 0	o 0	
(3)									
(4)									
(5)									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

Schedule J (Form 990) 2010 Page **3**

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

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OMB No 1545-0047

2010

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990 or 990-EZ.

Open to Public Inspection

Name of the organization PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA FND INC

SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Employer identification number

52-6063009

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 4		THE BY LAWS WERE AMENDED TO CLARIFY THAT THE EX-OFFICIO MEMBER OF THE BOARD (THE SITTING PHRMA PRESIDENT) WOULD BE CONSIDERED A VOTING MEMBER OF THE BOARD OF THE FOUNDATION AN ADDITIONAL AMENDMENT REMOVED THE ABILITY OF PHRMA, A RELATED 501(C)(6) TRADE ASSOCIATION, TO APPOINT FOUNDATION BOARD MEMBERS

Supplemental Information to Form 990 or 990-EZ

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A		THE PRESIDENT OF PHRMA, A RELATED 501(C)(6) TRADE ASSOCIATION, IS AN EX-OFFICIO MEMBER OF THE FOUNDATION'S BOARD OF DIRECTORS

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		THE FOUNDATION FORM 990 IS PREPARED BY TATE & TRYON, CPAS, AND REVIEWED INTERNALLY BY KEY FINANCIAL MANGEMENT, THE EXECUTIVE DIRECTOR AND PRESIDENT A COPY OF THE 990 IS PROVIDED TO THE BOARD OF DIRECTORS TO REVIEW PRIOR TO FILING

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	ALL DIRECTORS, OFFICERS AND KEY EMPLOYEES OF THE FOUNDATION MUST REPORT POTENTIAL AND ACTUAL CONFLICTS AS THEY ARISE. IN ADDITION, THEY ARE REQUIRED TO SIGN AN ANNUAL CONFLICT OF INTEREST DISCLOSURE STATEMENT. WHEN A POTENTIAL CONFLICT OF INTEREST IS DISCLOSED TO, OR OTHERWISE COMES TO THE ATTENTION OF, THE PRESIDENT AND CEO, THE CHAIR OF THE BOARD OR A NON-AFFECTED DIRECTOR, HE OR SHE SHALL CONSIDER ALL THE RELEVANT CIRCUMSTANCES AND SHALL DETERMINE WHETHER THE ARRANGEMENT IS POTENTIALLY HARMFUL TO THE BEST INTERESTS OF THE FOUNDATION IF THE ARRANGEMENT IS FOUND NOT TO BE HARMFUL, THEN THE ARRANGEMENT MAY BE AUTHORIZED OR APPROVED, OTHERWISE, THE DIRECTOR, OFFICER OR KEY EMPLOYEE WHO IS INVOLVED OR EXPECTS TO BE INVOLVED IN THE ARRANGEMENT SHALL BE NOTIFIED THAT THE ARRANGEMENT IS NOT AUTHORIZED OR APPROVED AND, IF ALREADY IN EXISTENCE, SHOULD BE TERMINATED. THE EXECUTIVE DIRECTOR SHALL AUTHORIZE OR APPROVE AN ARRANGEMENT ONLY AFTER CONSULTING WITH THE CHAIR OF THE BOARD. THE CHAIR OF THE BOARD SHALL AUTHORIZE OR APPROVE AN ARRANGEMENT ONLY UPON A VOTE OF A MAJORITY OF UNINVOLVED DIRECTORS.

Identifier Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE OFFICERS OF THE GOVERNING BODY REVIEWED THE EXECUTIVE DIRECTOR'S COMPENSATION IN DECEMBER AS PART OF THE ANNUAL PERFORMANCE EVALUATION PROCESS AN INDEPENDENT CONSULTING FIRM WAS RETAINED TO PERFORM A MARKET SURVEY AND SALARY REVIEW FOR THE EXECUTIVE DIRECTOR'S POSITION THE RESULTS OF THE STUDY WERE PROVIDED TO THE OFFICERS OF THE GOVERNING BODY AS PART OF THEIR DETERMINATION PROCESS AT THE CONCLUSION OF THE PROCESS, A SALARY DETERMINATION WAS MADE BY THE OFFICERS DOCUMENTED IN COMPLIANCE WITH THE ORGANIZATION'S POLICIES, AND PROVIDED TO THE FINANCE DEPARTMENT FOR INCLUSION IN THE NEXT PAY CYCLE THE PRESIDENT OF THE FOUNDATION IS A PHRMA EMPLOYEE AND HIS COMPENSATION IS PAID BY PHRMA AND DETERMINED IN ACCORDANCE WITH PHRMA POLICY, WHICH INCLUDES BOARD REVIEW AND OTHER FACTORS NOTED IN QUESTION 15 A PORTION OF HIS PHRMA COMPENSATION IS CHARGED TO THE FOUNDATION FOR DUTIES PERFORMED IN HIS CAPACITY AS FOUNDATION PRESIDENT

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	THE FOUNDATION DOES NOT MAKE ITS GOVERNING DOCUMENTS OR FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC

ldentifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED GAINS ON INVESTMENTS 803,603

ldentifier	Return Reference	Explanation
	FORM 990, PART XI, LINE 2C	THE AUDIT OVERSIGHT PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493133046281

2010

OMB No 1545-0047

Open to Public Inspection

Employer identification number

SCHEDULE R (Form 990)

Name of the organization

PHARMACEUTICAL RESEARCH AND

Related Organizations and Unrelated Partnerships ▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

Internal Revenue Service

► Attach to Form 990. See separate instructions. Department of the Treasury

MANUFACTURERS OF AMERICA FND INC 52-6063009 Part I Identification of Disregarded Entities (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.) (b) (d) (c) Name, address, and EIN of disregarded entity Primary activity Legal domicile (state Total income End-of-year assets Direct controlling or foreign country) entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) (a)
Name, address, and EIN of related organization (b) Section 512(b)(13) Legal domicile (state Public charity status Direct controlling Exempt Code section Primary activity controlled (if section 501(c)(3)) or foreign country) organization Yes No (1) PHARMACEUTICAL RESEARCH AND MANUFACTURERS OF AMERICA 950 F STREET NW TRADE ASSOCIATION DC N/A 501(C)(6) No WASHINGTON, DC 20004 53-0241211

(a) ame, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income		(g) end-of-year sssets	(h Disprop allocat	ortionate	(i) Code V— amount in bo Schedule (Form 10	x 20 of K-1	(j Gener mana partr	al or ging	(k) Percentage ownership
								Yes	No			Yes	No	
				ble as a Corpora zations treated as a						nswered "Y	es" on	Form	990,	Part IV,
Name, address, an	(a) Id EIN of related organiz	zation	(b) Primary activity	(c) Legal domicile (state or foreign country)	Direct cor	(d) Direct controlling entity (e) Type of er (C corp, Soor trust)		corp,	orp,		(g) Share of end-of-year assets			(h) Percentage ownership

(6)

Pa	rt V	Transactions With Related Organizations (Complete if the organization answered "Y	'es" on Form 990, Pa	rt IV, line 34, 35, 3	5A, or 36.)					
	Not e.	Complete line 1 if any entity is listed in Parts II, III or IV				Y	es	No		
1 D	uring th	e tax year, did the orgranization engage in any of the following transactions with one or more related org	janizations listed in Part	s II-IV?						
а	Recei	ot of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity			18	•		No		
b	Gıft, g	rant, or capital contribution to other organization(s)			11)		No		
c	Gıft, g	ant, or capital contribution from other organization(s)			10	:		No		
d	Loans	or loan guarantees to or for other organization(s)			10	t		No		
e	Loans	or loan guarantees by other organization(s)			14	•		No		
f	Sale o	fassets to other organization(s)			11	:		No		
g	g Purchase of assets from other organization(s)									
h	h Exchange of assets									
i	i Lease of facilities, equipment, or other assets to other organization(s)							No		
j	j Lease of facilities, equipment, or other assets from other organization(s)									
k	k Performance of services or membership or fundraising solicitations for other organization(s)									
l Performance of services or membership or fundraising solicitations by other organization(s)										
m Sharing of facilities, equipment, mailing lists, or other assets										
n	Sharır	g of paid employees			11	1 Y	es			
o	Reimh	ursement paid to other organization for expenses			10	+		No		
р		ursement paid by other organization for expenses			11	_		No		
•										
q	Other	transfer of cash or property to other organization(s)			10	1		No		
r	Other	transfer of cash or property from other organization(s)			1	r Y	es			
2	Ifthe	inswer to any of the above is "Yes," see the instructions for information on who must complete this line,	, including covered relat	ıonshıps and transactı	on thresholds					
	(a) Name of other organization (b) Transaction type(a-r) (c) Amount involved Method of						amoi	unt		
(1) PI	HRMA (IN	-KIND RENT)	М	290,240						
(2) PI	HRMA (FO	UNDATION PRESIDENT IS EMPLOYEE OF PHRMA)	N	52,606						
	•	T INTERCOMPANY TRANSFERS FROM PHRMA)	R	19,950						
(4) PI	HRMA (IN	-KIND ACCOUNTING AND LEGAL SERVICES)	L	17,488						
(5)										

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	(f) Disproprtionate allocations?		(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	mana part	h) eral or naging tner?
			Yes	No		Yes	Yes No		Yes	N
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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

Identifier Return Reference Explanation

Schedule R (Form 990) 2010