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Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

2010

Open to Public
InspectionDepartment of the Treasury
Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2010 calendar year, or tax year beginning , 2010, and ending

B Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Terminated
☐ Amended return
☐ Application pending

United Way of North Central Iowa
 600 1st Street NW #102
 Mason City, IA 50401

D Employer Identification Number

42-0680431

E Telephone number

641-423-1774

G Gross receipts \$ 1,031,123.

F Name and address of principal officer: Jennifer Kammeyer
 Same As C Above

H(a) Is this a group return for affiliates? ☐ Yes ☒ NoH(b) Are all affiliates included? ☐ Yes ☐ No

If "No," attach a list (see instructions)

I Tax-exempt status ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527

J Website: www.unitedwaynci.org

H(c) Group exemption number

K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other

L Year of Formation 1923

M State of legal domicile: IA

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <u>The United Way of North Central Iowa is a nonprofit service organization which seeks to build a stronger, more caring community by forming partnerships with businesses, community experts, education and health and human service agencies to achieve targeted outcomes and sustained</u>		
	2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	18
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	18
Revenue	5 Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	6
	6 Total number of volunteers (estimate if necessary)	6	573
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
	b Net unrelated business taxable income from Form 990-T, line 34	7b	0.
	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	1,046,722.	1,020,267.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	7,970.	4,199.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	10,329.	2,591.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,065,021.	1,027,057.
	Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	642,601.
14 Benefits paid to or for members (Part IX, column (A), line 4)			
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		247,977.	238,005.
16a Professional fundraising fees (Part IX, column (A), line 11e)			
b Total fundraising expenses (Part IX, column (D), line 25)		116,870.	
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)		138,748.	142,569.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		1,029,326.	966,441.
19 Revenue less expenses. Subtract line 18 from line 12		35,695.	60,616.
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	1,558,861.	1,592,905.
	22 Net assets or fund balances. Subtract line 21 from line 20	279,646.	253,074.
		1,279,215.	1,339,831.

Part III Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: Jennifer T. Kammeyer Date: 8/12/11
 Type or print name and title: Chief Professional Officer

Print/Type preparer's name: James R. Potter Preparer's signature: James R. Potter Date: 8-12-11 Check ☐ if self-employed PTIN: P00025648
 Firm's name: POTTER & BRANT, P.L.C. Firm's EIN: 20-2032164
 Firm's address: CLEAR LAKE, IA 50428-0007 Phone no.: (641) 357-5291

May the IRS discuss this return with the preparer shown above? (see instructions) ☒ Yes ☐ No

BAA For Paperwork Reduction Act Notice, see the separate instructions.

TEEA0113L 12/21/10

Form 990 (2010)

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III

☒

- 1 Briefly describe the organization's mission:

See Schedule O

- 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?
- ☐
- Yes
- ☒
- No

If 'Yes,' describe these new services on Schedule O.

- 3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?
- ☐
- Yes
- ☒
- No

If 'Yes,' describe these changes on Schedule O.

- 4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 642,586. including grants of \$) (Revenue \$)

Fund Distribution - The process by which fifty to sixty community-wide volunteers donate more than 1,000 hours of volunteer time to distribute the funds of the United Way Community Solutions Fund to the most critical health and human service needs throughout the ten county region. This is done by review of the partner agencies' applications for funding, visits to the agency sites, and thorough reviews of their financial information and budgets. The distribution of the funds is categorized under the following four focus areas: community basics, investing in children and youth, prevention and reduction of substance abuse, and maximizing independence. See Statement 1 for detail information.

4b (Code:) (Expenses \$ 91,271. including grants of \$) (Revenue \$)

Year Around Presence - Includes the organization's continuous involvement in the community in order to increase stakeholder knowledge of the United Way and its activities, and to keep the organization connected with the activities which they intend to focus on. The process develops collaboration with these entities to improve health and human services in the ten county region, leveraging the effort of those striving for a common goal.

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

- 4d Other program services. (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)4e Total program service expenses 733,857.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	X	
2 Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If 'Yes,' complete Schedule C, Part I		X
4 Section 501(c)(3) organizations Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III		
6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If 'Yes,' complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If 'Yes,' complete Schedule D, Part V		X
11 If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI	X	
b Did the organization report an amount for investments— other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII		X
c Did the organization report an amount for investments— program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI, XII, and XIII	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If 'Yes,' complete Schedule G, Part I (see instructions)		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III		X
20 a Did the organization operate one or more hospitals? If 'Yes,' complete Schedule H		X
b If 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)		

Part IV Checklist of Required Schedules (continued)

	Yes	No
21 Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and II	☒	
22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III		☒
23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J		☒
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25		☒
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I		☒
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I		☒
26 Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II		☒
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III		☒
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV		☒
b A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	☒	
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV		☒
29 Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M		☒
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M		☒
31 Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I		☒
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II		☒
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I		☒
34 Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1.		☒
35 Is any related organization a controlled entity within the meaning of section 512(b)(13)?		☒
a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 ☐ Yes ☒ No		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2		☒
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI		☒
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	☒	

BAA

Form 990 (2010)

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response to any question in this Part V ☐

		Yes	No
1 a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	6	
1 b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0	
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
2 a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	6	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)			
3 a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O		
4 a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If 'Yes,' enter the name of the foreign country. See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
5 a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T?		
6 a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?		X
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b	If 'Yes,' did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If 'Yes,' indicate the number of Forms 8282 filed during the year	7d	
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the organization make any taxable distributions under section 4966?		
b	Did the organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12 a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state?	13a	
Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14 a	Did the organization receive any payments for indoor tanning services during the tax year?		X
b	If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O	14b	

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.Check if Schedule O contains a response to any question in this Part VI. ☒**Section A. Governing Body and Management**

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year 1a 18		
b Enter the number of voting members included in line 1a, above, who are independent 1b 18		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?		X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?		X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6 Does the organization have members or stockholders?		X
7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		X
b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?		X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?	X	
b Each committee with authority to act on behalf of the governing body?	X	
9 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O.		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Does the organization have local chapters, branches, or affiliates?		X
b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?		
11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	X	
b Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O		
12a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	X	
b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done. See Schedule O	X	
13 Does the organization have a written whistleblower policy?	X	
14 Does the organization have a written document retention and destruction policy?	X	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official See Schedule O	X	
b Other officers of key employees of the organization		X
If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b If 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed None

18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply
☒ Own website ☐ Another's website ☒ Upon request

19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Schedule O

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:
Jennifer Kammeyer 600 1st Street NW, 102 Mason City IA 50401 641-423-1774

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response to any question in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1 a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
 - List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
 - List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
 - List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.
- List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Mark Tesar Member	1	X						0.	0.	0.
(2) Mike Castle Member	1	X						0.	0.	0.
(3) Chris Deets Member	1	X						0.	0.	0.
(4) Gary Pyle Past Pres/Tres	3	X		X				0.	0.	0.
(5) Allen Grooters Member	1	X						0.	0.	0.
(6) Bob Foell Member	1	X						0.	0.	0.
(7) Nathan Hehr Member	1	X						0.	0.	0.
(8) Jay Lala Member	1	X						0.	0.	0.
(9) Tim Putnam Member	1	X						0.	0.	0.
(10) Mark Evers Member	1	X						0.	0.	0.
(11) Craig Miller Member	1	X						0.	0.	0.
(12) Kim Pang Member	1	X						0.	0.	0.
(13) Cathy Swager President	3	X		X				0.	0.	0.
(14) Gary Reynolds Member	1	X						0.	0.	0.
(15) Randy Haskins Member	1	X						0.	0.	0.
(16) Dalena Barz Vice President	3	X		X				0.	0.	0.
(17) Jere Merrill Member	1	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (cont)

(A) Name and title	(B) Average hours per week (describe hours for related organizations in Sch O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(18) Dave Patrick Member	1	X						0.	0.	0.
(19) Jennifer Kammeyer Executive Direc	40			X				72,772.	0.	5,281.
(20)										
(21)										
(22)										
(23)										
(24)										
(25)										
(26)										
(27)										
(28)										
(29)										
1 b Sub-total								72,772.	0.	5,281.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								72,772.	0.	5,281.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **0**

3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? If 'Yes,' complete Schedule J for such individual

	Yes	No
3		X
4		X
5		X

4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If 'Yes,' complete Schedule J for such individual

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If 'Yes,' complete Schedule J for such person

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **0**

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS	1 a Federated campaigns	1 a				
	b Membership dues	1 b				
	c Fundraising events	1 c				
	d Related organizations	1 d				
	e Government grants (contributions)	1 e				
	f All other contributions, gifts, grants, and similar amounts not included above	1 f 1,020,267.				
	g Noncash contributions included in lns 1a-1f: \$					
h Total. Add lines 1a-1f.			1,020,267.			
PROGRAM SERVICE REVENUE	2 a _____ Business Code _____					
	b _____					
	c _____					
	d _____					
	e _____					
	f All other program service revenue					
	g Total. Add lines 2a-2f.					
OTHER REVENUE	3 Investment income (including dividends, interest and other similar amounts).		4,199.			4,199.
	4 Income from investment of tax-exempt bond proceeds					
	5 Royalties					
	6 a Gross Rents					
	b Less: rental expenses.					
	c Rental income or (loss)					
	d Net rental income or (loss)					
	7 a Gross amount from sales of assets other than inventory					
	b Less: cost or other basis and sales expenses					
	c Gain or (loss)					
	d Net gain or (loss)					
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18		90.			
	b Less: direct expenses		4,066.			
	c Net income or (loss) from fundraising events		-3,976.			-3,976.
9 a Gross income from gaming activities. See Part IV, line 19.						
b Less: direct expenses						
c Net income or (loss) from gaming activities.						
10 a Gross sales of inventory, less returns and allowances						
b Less: cost of goods sold						
c Net income or (loss) from sales of inventory						
Miscellaneous Revenue Business Code						
11 a Miscellaneous		6,567.			6,567.	
b _____						
c _____						
d All other revenue						
e Total. Add lines 11a-11d.		6,567.				
12 Total revenue. See instructions		1,027,057.	0.	0.	6,790.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21	585,867.	585,867.		
2 Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16.				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	72,772.	18,612.	41,856.	12,304.
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.
7 Other salaries and wages	116,406.	44,893.	26,088.	45,425.
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)				
9 Other employee benefits	33,725.	11,518.	8,634.	13,573.
10 Payroll taxes	15,102.	5,134.	5,437.	4,531.
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	13,407.	5,228.	3,087.	5,092.
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other				
12 Advertising and promotion	4,661.	1,660.	540.	2,461.
13 Office expenses				
14 Information technology				
15 Royalties				
16 Occupancy	8,635.	3,250.	2,071.	3,314.
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	23,401.	10,088.	4,322.	8,991.
20 Interest				
21 Payments to affiliates	12,582.		12,582.	
22 Depreciation, depletion, and amortization	3,386.	1,185.	847.	1,354.
23 Insurance	4,154.	1,264.	982.	1,908.
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a Contracted Services	32,446.	31,660.	786.	
b Supplies	13,580.	6,527.	2,815.	4,238.
c Printing and Publications	6,029.	889.	275.	4,865.
d Postage and Shipping	5,311.	1,487.	799.	3,025.
e Telephone	4,686.	1,625.	1,176.	1,885.
f All other expenses	10,291.	2,970.	3,417.	3,904.
25 Total functional expenses. Add lines 1 through 24f	966,441.	733,857.	115,714.	116,870.
26 Joint costs. Check here ☒ if following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

BAA

Form 990 (2010)

Part X Balance Sheet

		(A) Beginning of year		(B) End of year
ASSETS	1 Cash — non-interest-bearing	320,524.	1	253,556.
	2 Savings and temporary cash investments	394,933.	2	516,248.
	3 Pledges and grants receivable, net	824,617.	3	802,423.
	4 Accounts receivable, net		4	
	5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	4,009.	9	4,563.
	10a Land, buildings, and equipment: cost or other basis Complete Part VI of Schedule D	10a 74,756.		
	b Less: accumulated depreciation..	10b 61,926.	9,443.	10c 12,830.
	11 Investments — publicly traded securities		11	
	12 Investments — other securities. See Part IV, line 11.		12	
	13 Investments — program-related See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	5,335.	15	3,285.
16 Total assets. Add lines 1 through 15 (must equal line 34)	1,558,861.	16	1,592,905.	
LIABILITIES	17 Accounts payable and accrued expenses	23,318.	17	14,330.
	18 Grants payable	166,763.	18	171,073.
	19 Deferred revenue	3,936.	19	6,241.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities. Complete Part X of Schedule D	85,629.	25	61,430.
	26 Total liabilities. Add lines 17 through 25	279,646.	26	253,074.
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29 and lines 33 and 34.			
	27 Unrestricted net assets	289,443.	27	370,105.
	28 Temporarily restricted net assets	989,772.	28	969,726.
	29 Permanently restricted net assets		29	
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
	33 Total net assets or fund balances	1,279,215.	33	1,339,831.
34 Total liabilities and net assets/fund balances	1,558,861.	34	1,592,905.	

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Form 990 (2010)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response to any question in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,027,057.
2	Total expenses (must equal Part IX, column (A), line 25)	2	966,441.
3	Revenue less expenses. Subtract line 2 from line 1	3	60,616.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,279,215.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	0.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	1,339,831.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response to any question in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990: ☐ Cash ☒ Accrual ☐ Other _____ If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant?	X	
b Were the organization's financial statements audited by an independent accountant?	X	
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
d If 'Yes' to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both: ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		

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Form 990 (2010)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization

United Way of North Central Iowa

Employer identification number

42-0680431

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches or association of churches described in **section 170(b)(1)(A)(i)**.
 - 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
 - 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
 - 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
 - 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
 - 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
 - 7 ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
 - 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
 - 9 ☐ An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
 - 10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
 - 11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a ☐ Type I
 - b ☐ Type II
 - c ☐ Type III — Functionally integrated
 - d ☐ Type III — Other
- e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**.
- f ☐ If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box.
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

- (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?
- (ii) A family member of a person described in (i) above?
- (iii) A 35% controlled entity of a person described in (i) or (ii) above?

	Yes	No
11 g (i)		
11 g (ii)		
11 g (iii)		

h Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in column (i) listed in your governing document?		(v) Did you notify the organization in column (i) of your support?		(vi) Is the organization in column (i) organized in the U.S.?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
(A)									
(B)									
(C)									
(D)									
(E)									
Total									

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include 'unusual grants'.)	1,097,564.	1,370,943.	1,073,035.	1,046,722.	1,020,267.	5,608,531.
2 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						0.
3 The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4 Total. Add lines 1 through 3...	1,097,564.	1,370,943.	1,073,035.	1,046,722.	1,020,267.	5,608,531.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						0.
6 Public support. Subtract line 5 from line 4						5,608,531.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	1,097,564.	1,370,943.	1,073,035.	1,046,722.	1,020,267.	5,608,531.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	2,433.	17,268.	15,806.	7,970.	4,199.	47,676.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) See Part IV	3,352.	7,750.	7,187.	16,402.	6,657.	41,348.
11 Total support. Add lines 7 through 10						5,697,555.
12 Gross receipts from related activities, etc (see instructions)					12	0.
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ ☐						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2010 (line 6, column (f) divided by line 11, column (f))	14	98.4 %
15 Public support percentage from 2009 Schedule A, Part II, line 14	15	98.6 %
16a 33-1/3% support test – 2010. If the organization did not check the box on line 13, and the line 14 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ ☒		
b 33-1/3% support test – 2009. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization. ▶ ☐		
17a 10%-facts-and-circumstances test – 2010. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ▶ ☐		
b 10%-facts-and-circumstances test – 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization. ▶ ☐		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ ☐		

BAA

Schedule A (Form 990 or 990-EZ) 2010

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants'.)						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5.						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year.						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal yr beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. ☐						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2010 (line 8, column (f) divided by line 13, column (f))	15	%
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2010 (line 10c, column (f) divided by line 13, column (f))	17	%
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	%
19a 33-1/3% support tests – 2010. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization. ☐		
b 33-1/3% support tests – 2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and stop here. The organization qualifies as a publicly supported organization. ☐		
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐		

Part IV **Supplemental Information.** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information.
(See instructions).

**SCHEDULE D
(Form 990)**

Department of the Treasury
Internal Revenue Service
Name of the organization

Supplemental Financial Statements

- ▶ Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2010

Open to Public Inspection

Employer identification number

United Way of North Central Iowa

42-0680431

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate contributions to (during year)		
3 Aggregate grants from (during year)		
4 Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ Yes ☐ No

Part II Conservation Easements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

☐ Preservation of land for public use (e.g., recreation or education)	☐ Preservation of an historically important land area
☐ Protection of natural habitat	☐ Preservation of a certified historic structure
☐ Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1. ▶ \$ _____

(ii) Assets included in Form 990, Part X. ▶ \$ _____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 ▶ \$ _____

b Assets included in Form 990, Part X ▶ \$ _____

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

a ☐ Public exhibition

d ☐ Loan or exchange programs

b ☐ Scholarly research

e ☐ Other _____

c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIV and complete the following table.

c Beginning balance

d Additions during the year

e Distributions during the year

f Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If 'Yes,' explain the arrangement in Part XIV.

Part V Endowment Funds. Complete if the organization answered 'Yes' to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as:

a Board designated or quasi-endowment %

b Permanent endowment %

c Term endowment %

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) unrelated organizations

(ii) related organizations

	Yes	No
3a(i)		
3a(ii)		
3b		

b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		8,974.	1,371.	7,603.
d Equipment		65,782.	60,555.	5,227.
e Other				
Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				12,830.

BAA

Schedule D (Form 990) 2010

Part VIII Investments—Other Securities. See Form 990, Part X, line 12. N/A

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A) -----		
(B) -----		
(C) -----		
(D) -----		
(E) -----		
(F) -----		
(G) -----		
(H) -----		
(I) -----		
Total. (Column (b) must equal Form 990 Part X, column (B) line 12.)		

Part VIII Investments—Program Related. (See Form 990, Part X, line 13) N/A

(a) Description of investment type	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		
Total. (Column (b) must equal Form 990, Part X, column (B) line 13.)		

Part IX Other Assets. (See Form 990, Part X, line 15) N/A

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
Total. (Column (b) must equal Form 990, Part X, column (B), line 15)	

Part X Other Liabilities. (See Form 990, Part X, line 25)

(a) Description of liability	(b) Amount
(1) Federal income taxes	
(2) Deposits Held for Others	1,631.
(3) Donor Designations Payable	59,799.
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
(10)	
(11)	
Total. (Column (b) must equal Form 990, Part X, column (B) line 25)	

2. FIN 48 (ASC 740) Footnote. In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XI Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1,027,057.
2	Total expenses (Form 990, Part IX, column (A), line 25)	966,441.
3	Excess or (deficit) for the year. Subtract line 2 from line 1.	60,616.
4	Net unrealized gains (losses) on investments	
5	Donated services and use of facilities	
6	Investment expenses	
7	Prior period adjustments	
8	Other (Describe in Part XIV)	
9	Total adjustments (net). Add lines 4 through 8.	
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9.	60,616.

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	1,045,577.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains on investments	2a	
b	Donated services and use of facilities	2b	14,454.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	
e	Add lines 2a through 2d	2e	14,454.
3	Subtract line 2e from line 1	3	1,031,123.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV) See Part XIV	4b	-4,066.
c	Add lines 4a and 4b	4c	-4,066.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	1,027,057.

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	984,961.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	14,454.
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV) See Part XIV	2d	4,066.
e	Add lines 2a through 2d	2e	18,520.
3	Subtract line 2e from line 1	3	966,441.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investments expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	966,441.

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Part XIV Supplemental Information *(continued)*

SCHEDULE I
(Form 990)

**Grants and Other Assistance to Organizations,
Governments and Individuals in the United States**

OMB No. 1545-0047

2010

Department of the Treasury
Internal Revenue Service

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22.
▶ Attach to Form 990.

Open to Public
Inspection

Name of the organization

United Way of North Central Iowa

Employer identification number

42-0680431

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. See Part IV

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000.

Part II can be duplicated if additional space is needed

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) Algona Family YMCA 2101 E McGregor Algona, IA 50511	42-1225829		7,320.	0.			After School, Summer
(2) ARC of North Central Io 16 13th St NW Mason City, IA 50401	23-7074208		6,255.	0.			Advocacy/Rec-Special Women Facing Unplanned Pregnancy
(3) Caring Pregnancy Cntr 830 - 15th Street SW Mason City, IA 50401	42-1276848		9,450.	0.			Special Needs Care
(4) Charlie Brown Preschool 600 1st St SW, STE 108 Mason City, IA 50401	42-0938576		50,548.	0.			Feeding the Hungry
(5) Community Kitchen 606 N Monroe Mason City, IA 50401	42-1285253		19,388.	0.			Comm Educ & Shelter
(6) Crisis Intervention PO Box 656 Mason City, IA 50401	42-1080685		79,605.	0.			Outpatient Counsel
(7) Francis Lauer Youth Ser 50 N Eisenhower Mason City, IA 50401	42-1378778		37,870.	0.			Tuition Assistance
(8) Hanson Family Life 306 S 6th St Forest City, IA 50436	42-1464714		13,159.	0.			

2 Enter total number of section 501(c)(3) and government organizations

24

3 Enter total number of other organizations

0

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901L 10/29/10

Schedule I (Form 990) 2010

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered 'Yes' to Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Part I, Line 2 - Procedures for Monitoring Use of Grants Funds in U.S.

Grant recipients are required to submit quarterly reports that detail progress toward outcomes and how many units have been used. This information is reviewed by staff and volunteers. When recipients do not perform properly, payments are withheld.

Continuation Sheet for Schedule I (Form 990)

2010

▶ Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

Continuation Page 1 of 2

Name of the organization		Employer identification number					
United Way of North Central Iowa		42-0680431					
Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Iowa CASA Program 220 N Washington Mason City, IA 50401	42-1471727		14,397.				Child Advocacy Program
Iowa Legal Aid 600 1st St NE, STE 103 Mason City, IA 50401	42-1079227		39,922.				Assist Disabled PPL
Kossuth County C.A.R.E. PO Box 353 Algona, IA 50511	42-1329834		14,213.				Loving Hands Nursery
Lake Mills Preschool 711 Hwy 69 N Lake Mills, IA 50450	42-1235795		14,075.				Tuition Assistance
Lutheran Serv. of Iowa 2502 S Jefferson Avenue Mason City, IA 50401	42-0698267		17,500.				Families Together
Mason City Youth Task 2620 South Jefferson Aven Mason City, IA 50401	42-6004948		13,000.				Mentoring Rel. with Youth
Meals on Wheels 606 N Monroe Mason City, IA 50401	42-0954145		14,202.				Noon Meals-Home bound
Mental Health Center 235 S Eisenhower Mason City, IA 50401	42-0763978		6,814.				Franklin Co, Renew
NIACC JPEC E4D 500 College Drvie Mason City, IA 50401	23-7023677		10,000.				Edu. on Entrepreneurship
North Iowa Community Acti 621 S Adams Mason City, IA 50401	42-0921505		60,466.				Bridges Mentoring

TEEA4001L 01/25/11

Schedule I Cont (Form 990) 2010

2010

► **Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.**

Continuation Page 2 of 2

[illegible]

TTFEA4001L 01/25/11

Schedule I Cont (Form 990) 2010

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

- Complete if the organization answered
'Yes' on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.
► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of North Central Iowa

Employer identification number

42-0680431

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).
Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Description of transaction	(c) Corrected?	
			Yes	No
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 ► \$

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ► \$

Part II Loans to and/or From Interested Persons.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 26 or Form 990-EZ, Part V, line 38a.

(a) Name of interested person and purpose	(b) Loan to or from the organization?		(c) Original principal amount	(d) Balance due	(e) In default?		(f) Approved by board or committee?		(g) Written agreement?	
	To	From			Yes	No	Yes	No	Yes	No
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										

Total ► \$

Part III Grants or Assistance Benefitting Interested Persons.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount and type of assistance
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
(10)		

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2010

Business transactions involving interested persons. Complete if the organization answered 'Yes' on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) Brandi Evers	Family of Trus	9,882.	Employee Compensation		X
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

This image shows a full page of white paper with horizontal dashed lines, typical of primary-ruled notebook paper. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings present.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

United Way of North Central Iowa

Employer identification number

42-0680431

Form 990, Part III, Line 1 - Organization Mission

The United Way of North Central Iowa is a nonprofit service organization which seeks to build a stronger, more caring community by forming partnerships with businesses, community experts, education and health and human service agencies to achieve targeted outcomes and sustained changes in community conditions which will improve the lives of North Central Iowans.

Form 990, Part VI, Line 11b - Form 990 Review Process

Board reviews Form 990 prior to it being filed and notifies the Executive Director with any questions or concerns.

Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts

Directors are required to identify their conflicts of interest by completing and signing the policy annually.

Form 990, Part VI, Line 15a - Compensation Review & Approval Process for CEO, Exec. Dir., or Top Mgtment

The executive committee uses comparable data from United Way of America Performance Research - United Way Human Capital Study: Executive Salary Report and also uses the executive director's overall yearly performance evaluation and feedback recorded in the employees file to determine the compensation amount for the executive director.

Form 990, Part VI, Line 19 - Other Organization Documents Publicly Available

Available to public on website and upon request.

2010

Schedule A, Part IV - Supplemental Information

Page 5

Client 70431

United Way of North Central Iowa

42-0680431

8/05/11

03.27PM

Part II, Line 10 - Other Income

<u>Nature and Source</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>
Miscellaneous	6,657.	16,402.	7,187.	7,750.	3,352.
Total	<u>\$ 6,657.</u>	<u>\$ 16,402.</u>	<u>\$ 7,187.</u>	<u>\$ 7,750.</u>	<u>\$ 3,352.</u>

2010

Schedule D, Part XIV - Supplemental Information

Page 6

Client 70431

United Way of North Central Iowa

42-0680431

8/05/11

03:27PM

Schedule D, Part XII, Line 4b

Other Revenue Included On Form 990 But Not Included In F/S

Special Event expenses	Total	\$ -4,066.
		<u>\$ -4,066.</u>

Schedule D, Part XIII, Line 2d

Other Expenses And Losses Per Audited F/S

Special Event expenses	Total	\$ 4,066.
		<u>\$ 4,066.</u>

Form **4562**

Depreciation and Amortization

(Including Information on Listed Property)

OMB No. 1545-0172

2010
Attachment
Sequence No. **67**
Department of the Treasury
Internal Revenue Service (99)

▶ See separate instructions.

▶ Attach to your tax return.

Name(s) shown on return

United Way of North Central Iowa

Business or activity to which this form relates

Identifying number

42-0680431

Part I Election To Expense Certain Property Under Section 179**Note:** If you have any listed property, complete Part V before you complete Part I.

1	Maximum amount (see instructions)	1	
2	Total cost of section 179 property placed in service (see instructions)	2	
3	Threshold cost of section 179 property before reduction in limitation (see instructions)	3	
4	Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0-	4	
5	Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions	5	
6	(a) Description of property	(b) Cost (business use only)	(c) Elected cost
7	Listed property. Enter the amount from line 29	7	
8	Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7	8	
9	Tentative deduction. Enter the smaller of line 5 or line 8	9	
10	Carryover of disallowed deduction from line 13 of your 2009 Form 4562	10	
11	Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instructions)	11	
12	Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11	12	
13	Carryover of disallowed deduction to 2011. Add lines 9 and 10, less line 12 ▶	13	

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.**Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.)**

14	Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions)	14	
15	Property subject to section 168(f)(1) election	15	
16	Other depreciation (including ACRS)	16	

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)**Section A**

17	MACRS deductions for assets placed in service in tax years beginning before 2010	17	3,273
18	If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here ▶ ☐		

Section B—Assets Placed in Service During 2010 Tax Year Using the General Depreciation System

(a) Classification of property	(b) Month and year placed in service	(c) Basis for depreciation (business/investment use only—see instructions)	(d) Recovery period	(e) Convention	(f) Method	(g) Depreciation deduction
19a 3-year property						
b 5-year property						
c 7-year property						
d 10-year property						
e 15-year property		6,773	15 yrs.	HY	S/L	113
f 20-year property						
g 25-year property			25 yrs.		S/L	
h Residential rental property			27.5 yrs.	MM	S/L	
i Nonresidential real property			27.5 yrs.	MM	S/L	
			39 yrs.	MM	S/L	
				MM	S/L	

Section C—Assets Placed in Service During 2010 Tax Year Using the Alternative Depreciation System

20a Class life					S/L	
b 12-year			12 yrs.		S/L	
c 40-year			40 yrs.	MM	S/L	

Part IV Summary (See instructions.)

21	Listed property. Enter amount from line 28	21	
22	Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations—see instructions	22	3,386
23	For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs	23	

For Paperwork Reduction Act Notice, see separate instructions.

Cat. No. 12906N

Form **4562** (2010)

**Application for Extension of Time To File an
Exempt Organization Return**

OMB No. 1545-1709

► **File a separate application for each return.**

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box ☒
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).A corporation required to file Form 990-T and requesting an automatic 6-month extension – check this box and complete Part I only ☐*All other corporations (including 1120-C filers), partnerships, REMICS, and trusts must use Form 7004 to request an extension of time to file income tax returns*

Type or print File by the due date for filing your return. See instructions.	Name of exempt organization	Employer identification number
	United Way of North Central Iowa	42-0680431
	Number, street, and room or suite number. If a P.O. box, see instructions.	
	600 1st Street NW #102	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions.	
	Mason City, IA 50401	

Enter the Return code for the return that this application is for (file a separate application for each return). **01**

Application Is For	Return Code	Application Is For	Return Code
Form 990	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 990-EZ	03	Form 4720	09
Form 990-PF	04	Form 5227	10
Form 990-T (section 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

- The books are in the care of ► Jennifer Kammeyer

Telephone No. ► 641-423-1774 FAX No. ► _____

- If the organization does not have an office or place of business in the United States, check this box. ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

- 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 8/15, 20 11, to file the exempt organization return for the organization named above.

The extension is for the organization's return for:

- ☒ calendar year 20 10 or
- ☐ tax year beginning _____, 20 _____, and ending _____, 20 _____.

- 2 If the tax year entered in line 1 is for less than 12 months, check reason: ☐ Initial return ☐ Final return
☐ Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions	3a	\$	0.
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions	3c	\$	0.

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

BAA For Paperwork Reduction Act Notice, see Instructions.Form **8868** (Rev. 1-2011)



AGENDA FOR COMMUNITY IMPACT

EXECUTIVE BRIEF

June 2010 Version 2.0

GIVE. ADVOCATE. VOLUNTEER.
LIVE UNITED TM



United Way
of North Central Iowa

In May 2009, United Way of North Central Iowa's Board of Directors ratified the April 2009 Board Advance tenets that follow and has embarked on an exciting new approach to having significantly greater impact on issues facing our region – **Community Impact**.

April 2009 Board Advance tenets:

1. Move from an annual cycle of funding agency program outcomes to a system of funding outcomes based on United Way established criteria.
2. The three outcome areas:
 - Education: Helping children and youth achieve their potential.
 - Income: Promoting financial stability and independence.
 - Health: Improving the health of all people.
3. Form three community impact teams, one for each outcome area.
4. Continue to help people in crisis today and to do so by molding or relocating the crisis services to one or more outcome areas.
5. Safety Net Services not being a true outcome but a means to an outcome.
6. Not to be all things to all people. We need to identify local gaps for needed services.
7. Have a strategy that will allow us to see a difference in our community.
8. A 2-year plan, but understand it takes 5 years to change a culture.
9. This is a journey, not a destination.

Much has happened since that time. We have:

- Mobilized volunteers representing businesses, donors and content experts to three Delegation Teams focused on Education, Income and Health.
- Brainstormed with them to answer "What steps could we take to improve the education, income and health of residents of north central Iowa?"
- Conducted a **Practical Vision Workshop** to answer the question: What do we want to see in place in 2-3 years as a result of our actions?
- Conducted a **Reality in Relation to the Vision Workshop** asking: What is our current reality? What are our strengths and weakness?
- Conducted an **Underlying Contradictions Workshop** asking: What is blocking us from moving toward our vision?
- Invited **Subject Matter Experts** to examine data/trends asking them: What do we need to know about our current reality, underlying obstacles, and best practices to move forward?
- And finally, held a **Strategic Directions Workshop** asking: What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?

This Agenda for Community Impact is designed to be fluid and ever-evolving – we know that we will want to refine the *Agenda* with new knowledge and ongoing monitoring of community conditions and issues.

The *Agenda for Community Impact* is a call to action to create long-lasting changes that prevent problems from happening in the first place. We believe it is through collective, focused action that we will advance the common good in our region by creating opportunities for a better life for all. We invite you to be part of the change. Together, united, we can inspire hope and create opportunities for a better tomorrow. That's what it means to **LIVE UNITED**.

Cathy Swager
President

Jere Merrill
Co-Chair, Community Impact

Dave Patrick
Co-Chair Community Impact

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LIVE UNITED



600 1st Street NW, Suite 102 • Mason City, IA 50401 • 641-423-1774 • unitedwaynci.org

INTRODUCTION

Community Impact Defined

For most of its history, United Way worked to improve lives by mobilizing the financial resources of businesses, individuals and foundations in support of direct service programs – the foundation of our work, now and into the future. However, despite the money raised and the services provided, many problems in our community continued and some even grew worse.

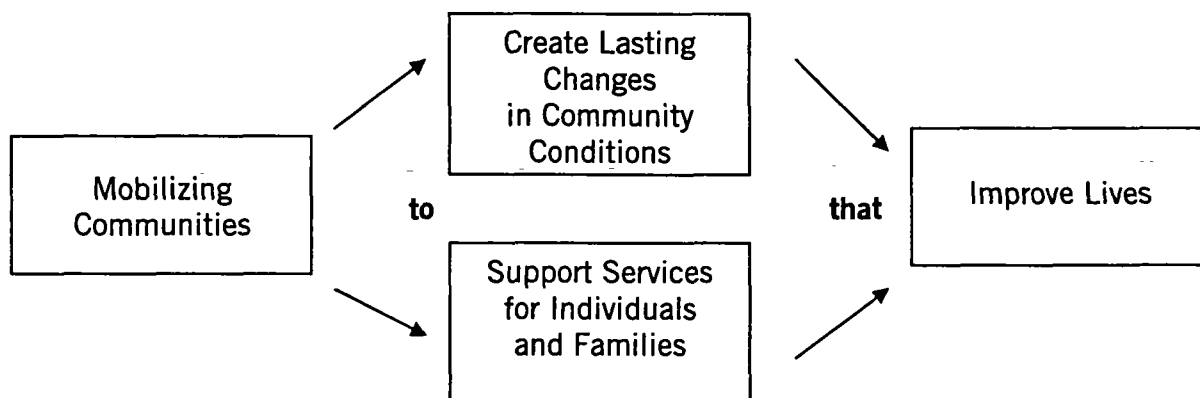
While our community had, for example, provided high-quality child care that improved thousands of children's lives, we didn't know what percentage of our children were ready to succeed in kindergarten. While we provided programs to help youth build character and skills, a large percentage of them were not graduating from high school. While many adults received job training, too many did not attain and retain jobs.

To address these larger, systemic issues, United Way saw a need to deal with the conditions that created them in the first place. Doing so called for a change in how United Way does its work; a change that requires focusing collective action on establishing goals, identifying strategies and measurements and mobilizing the resources – people and financial – to find and deliver solutions to the problems keeping our community from being stronger.

While impact at the program level – or direct service – is essential to community-level change, we must also be looking at systemic change. Systemic change moves beyond the individual and works to influence systems – systems can be on many different levels, there is the human service delivery system, a school system, a system of care for the elderly. Changing community attitudes and building community will is also working with systems.

One example of systemic change that could move the needle on having our children achieve academic success is the use of standardized assessments at kindergarten entry. This strategy lets teachers plan individualized interventions, ensuring children's healthy development and their positive progress through school, so they will graduate and become successful and financially stable adults.

Evolving over the past decade but taking a dramatic leap forward with the adoption of the *Agenda for Community Impact* in June 2010, United Way is implementing a new model focused on mobilizing diverse resources and partnerships that go beyond the dollars pledged through the annual campaign. Our partners include nonprofit human service agencies, schools, government policy-makers and bodies, businesses, voluntary associations, the faith community, and others working together to change the conditions to improve the lives not just of program clients, but of community populations. This is what we call **community impact**.



Why Develop an Agenda for Community Impact

The basis for development of the *Agenda for Community Impact* can be summarized as a commitment to establishing long-term community goals, determining how we'll measure success, developing and implementing the right multi-dimensional strategies, and measuring results over time. The *Agenda*:

- Tracks community trends that relate to the identified community indicators
- Establishes and prioritizes outcomes or goals
- Builds on existing community strengths and assets
- Addresses gaps and redundancies in services
- Identifies multi-dimensional strategies needed to create community change
- Measures progress and results
- Requires supporting partnerships and collaboration

Key Principles

The *Agenda for Community Impact* is based on three key principles:

1. The *Agenda's* work is an integrated whole, rather than independent outcomes or goals. This integration distinguishes the *Agenda* from past United Way work toward visions, goals or strategic initiatives. To be effective, **the parts must be seen as working together toward common outcomes**: one effort cannot be undertaken without determining how it will support or affect another.
2. The *Agenda* drives **all** of United Way's work – strategy development, resource development, marketing, accountability, and services – and its effort to partner with others to advance the common good.
3. While United Way could work on practically every issue in the human service arena, the *Agenda* strives to answer the question: How can we have **maximum impact** on improving our community and peoples' lives? This means being strategic and making hard choices. It means engaging in continuous improvement and making adjustments over time. And it means that the question of maximum impact must be constantly posed, and answered with the best strategies and the most scalable solutions known at the time.

ToP® Participatory Strategic Planning — Facilitator — Lisa Yunek

OVERARCHING FOCUS QUESTION:

What steps could we take to improve the education, income and health of residents in north Central Iowa?

**PRACTICAL VISION
WORKSHOP QUESTION:**

90 minutes

What do we want to see in place in 3 years as a result of our actions?

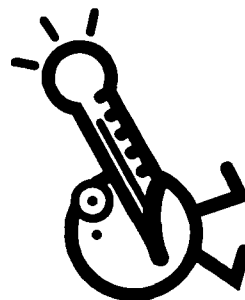


What information do we need?

**CURRENT REALITY IN
RELATION TO THE
VISION**

20 minutes

What is our current reality? What are our strengths and weaknesses?



**UNDERLYING
CONTRADICTIONS
WORKSHOP QUESTION:**

60 Minutes

What is blocking us from moving toward our vision?

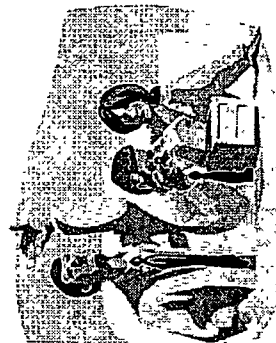


**SUBJECT MATTER
EXPERTS:**

90 Minutes

What do we need to know about our current reality, underlying obstacles, and best practices to move forward?

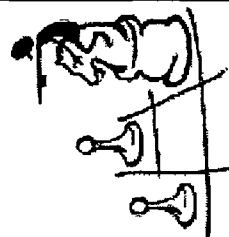
Select Subject Matter Experts



**STRATEGIC
DIRECTIONS
WORKSHOP
QUESTION:**

60 minutes

What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?



ALIGN AND RATIFY RESULTS...ON-GOING "GUT CHECK"

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Education Vision Workshop:

What steps can we take to improve the education of residents in north central Iowa?

		Academic Achievement				
Productive and Engaged Youth	Readiness to Achieve in School	Graduation rates increase until we get to 100%	Increase reading level achievement for 100% of 4 th graders	Schools offer college/vocational training (increase 25%)	Increase availability of on-line classes	Increase parent/teacher communication
Afterschool and summer school tutoring programs for all	Increased % of schools offer pre-K/school	Graduation rates increase until we get to 100%	100% of 4 th grade kids proficient in reading	90% graduate at High School math and reading levels	100% of students have computers at school and home	Intervention contracts
Students 100% participation in extracurricular activities	Preschoolers to attend at least one year of preschool	Graduation Task Force	Increased tutoring for remedial students	Adopt Iowa Core Curriculum		Incentives for parents to attend parenting class
Community more involved in academics	100% north lowans enrolled in quality preschool					

Current reality in relation to our desired Education practical vision.

Upside Current internal strengths • Strong education system • Strong community support • Outlines not too drastically low • Teacher union strong	External opportunities • Engage community • Consolidation of schools • On-line classes • Convene more public/private partnerships • Create more experiential learning opportunities	Potential benefits of success • Students better prepared for the world • More employable young people • Less need for social service • Stronger more accountable school system • 100% graduation rate with quality education
Downside Current internal weaknesses • School funding • State mandates • Referendums not passing • Teachers' pay low • Classroom technology • Lack of relevance for some students • Social/emotional health issues in school	External threats • Lack of funds/budget cuts • Economy causing relocation of families outside of the district • Lack of volunteer time for workforce • Tough to engage unmotivated students outside school day	Potential dangers of success • Cost of increased vocational training • Program expansion related to cost

Education Underlying Obstacles: What is blocking us from moving toward our vision?					
Outdated Perception of Preschool Reduces Availability	Fragmented Vision Reduces Community Support	Neglected accountability limits potential	Insufficient Resources Limits Access	Outdated Government Inhibits Progress	4-year bias reduces acceptance of Vo-Tech
• Difficult to show the need for preschool • Insufficient info on the importance of preschool • No Universal preschool measurement tool	• Unsupportive community • Fragmented community support • Reluctant property taxpayers	• Unmotivated students, parents and teachers • Unmotivated students and parents in academics • Conflicting ideas as to who is responsible for academic achievement • Need to intervene with students at early ages	• Inaccessible transportation for working parents • Inaccessible technology at home • Need updated technology to teach 21st century skills	• Outdated Iowa School District Policy • Unclear objectives and timeline of Iowa Core • Misdirected school funding • Teacher contracts vs. union rules	• Reluctance to push Vo-Tech education • Need more STEM (Science, Technology, Engineering and Math) academies

The Education Victory Circle

What the community would look like if our vision were a reality!

Run on library books for 4th graders

Family self esteem increased

Facebook pages for teacher classes

Busing kids to quality preschool

Students have choice of available mentors

Parent / Teacher conf. attendance at all time high

Virtual conferences available

Waiting list of volunteers at summer school programs

Science fair has larger attendance than sporting event

More kids ready to move on to higher education

Kids more engaged with school due to reading skills

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Education Strategic Directions Workshop:

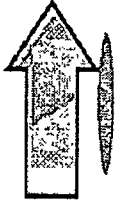
What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?

Change Education Policy	Increase Experiential Learning	Increase Community Involvement	Improve Early Literacy	Increase Access to Technology	Improve Relational Skills	Promote Public Awareness	Maximize Productivity and Accountability
Mandate preschool in Iowa	Encourage internships	Create local graduation task force	Develop strong Early Childhood Education through 4 th grade reading program	Create 24-hour access for public to use technology	Poverty simulations for teachers and businesses	Develop marketing campaign for technology in schools	Create observation forms for parents in classroom
Lobby for universal Pre-k measurement tool	Create more vocational clubs in / after school	Develop mentor programs and study groups	Parent/student testimonials on benefit of Early Childhood Education-Public Relations	Investigate ways to lower cost of technology; cloud computing	Relationship training for parents, students and teachers	GLEE show for STEM (Science, Technology, Engineering Mathematics,	Create reward system for academic achievement
Develop cost/benefit analysis of govt. education funding	Career education in H.S. and Middle School	Reconnect community and school through volunteerism	Develop and fund more tutoring programs at young ages		Employers match lunch breaks with teachers to conference	Develop standardized video of benefits of preschool	Tie teacher pay to classroom performance
Reward student/teacher excellence. Pay for performance	Create school/business partnerships for externships	Community volunteer group provide transportation	County-wide transportation access to quality preschool			Develop program to utilize existing events to raise awareness	
Change funding policy. More flexibility		Private / public partnership to provide transportation					
Allow 3 year High School students when appropriate /enough credit		Panel study feasibility of more STEM courses in High School					

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Education Strategic Directions

The following actions address those directions.		
We Intend to...	In order to address the following strategic direction	Strategic Directions
• Improve literacy skills • Increase experiential learning • Increase access to technology		Expanding Skills and Opportunities
• Improve relational skills • Increase community involvement • Promote public awareness		Engaging the Community
• Change education policy • Maximize productivity / increase accountability		Challenging the Status Quo

Education Outcomes Workshop: How do our current purchased outcomes align with our strategic direction?			
Change Education Policy	Increase Experiential Learning	Increase Community Involvement	Improve Early Literacy
Low-income families can afford early childhood education in high quality learning environment.	Students learn basic job seeking and keeping skills.	Mentors express a high degree of satisfaction with their involvement in the program.	Children will exhibit age appropriate physical, mental and social skills by attending daycare and preschool.
Parents are able to go to work and maintain employment because they receive tuition assistance.	Students learn Interests + Skills + Learning Styles = Careers.	Improve skills in nurturing and child management by parents.	Children involved in our program show consistent improvement/advancement in developmental areas.
	Increase number if children attending program.	Youth communicates openly and appropriately with mentor, other adults and peers.	Students who receive at least five months of reading assistance will improve their reading ability and attitude toward reading.
	Youth experience increased competence in school.	Youth and mentors are engaged in school.	Students who receive at least three months of reading assistance will improve their attitude and/or outlook toward school work.
	Young adults gain employment skills.	Mentors have an increased level of satisfaction with their life.	Children improve in academic skills.
			Students will show improvement in their reading skills by the end of the second semester.
			Students will show improvement in year-end reading scores.
			Children, beginning at birth, become education and prepared to be successful in school.

Education Outcomes Workshop: How do our current purchased outcomes align with our strategic direction?				
Increase Access to Technology	Improve Relational Skills	Promote Public Awareness	Maximize Productivity and Accountability	
	Youth and adults have positive, ongoing relationships lasting longer than a year.	Girls develop a strong sense of self.	Program participants have an increased knowledge of domestic violence and sexual assault issues.	Students will learn about goal setting and the importance of goals.
	Students identify conflict triggers and set goals to reduce conflict in their own lives.	Youth experience improved relationships with peers and family.	Program participants have an additional resource and referral options for victims of domestic violence and sexual assault.	Children are able to get homework done before going home, alleviating stress on the family structure and giving children opportunity to spend more quality time together.
	Girls develop critical thinking skills.	Youth have a positive perception of self.		Young adults experience success in education.
	Girls gain practical life skills.	Girls develop positive values.		
	Girls seek challenges in the world.	Youth have learned better manners and display improved social skills.		
	Students will define respect and indentify the need for self-respect.	Reduce behavior problems among youth at home and/or in school.		
	Youth experience increased self esteem and social skills.	Campers report having increased socialization skills.		
	K-8 campers report having increased socialization skills.			

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Education Defining and Prioritization Workshop:

Strategic Direction Header (Number of dots)	Definition
1. Increase Early Literacy (8)	Fund Preschool opportunities for children who do not qualify for other assistance, including transportation, receiving organizations shall assist families in pursuing the <u>best</u> organization/assistance to use, and refer. Fund organizations who offer remedial/tutoring programs, including transportation from birth to 8 th grade.
2. Promote Public Awareness (4)	Promote public awareness regarding 21 st century needs of students by creating partnerships for marketing campaigns. Examples may include: access to technology, STEM curriculums, benefits of early childhood education, and extended learning opportunities (before/after school, summer, etc).
2. Increase Community Involvement (4)	Provide a variety of opportunities for parents and volunteers to collaborate with schools.
2. Change Education Policy (4)	Focus on local efforts to education and assist the Board of Education to allow early education opportunities for all children and require universal standards and promote experiential learning for all students throughout school to learn knowledge and skills the will need to succeed in life.
3. Maximize Productivity and Accountability (3)	Students will me more successful when teachers, parents and volunteers work together toward a common goal.
4. Increase Experiential Learning (1)	Bring business and education together to provide all students (7 th grade up) the opportunity to explore a variety of careers.
5. Improved Relational Skills (0)	Students, parents, educators and business representatives will improve communication and relationship skills through a variety of education work shops.
6. Increase Access to Technology (0)	Increase equitable access to technology.

Education Outcomes

Change Education Policy	Increase Experiential Learning	Increase Community Involvement (3)	Improve Early Literacy (10)	Increase Access to Technology	Improve Relational Skills (8)	Promote Public Awareness	Maximize Productivity and Accountability
		Number of community members volunteering in education programs will increase.	Children will increase literacy skills to be at or above age appropriate reading and development levels.		Students and parents will indicate an improvement of relational skills.		

ToP® Participatory Strategic Planning — Facilitator — Lisa Yunek

OVERARCHING FOCUS QUESTION:

What steps could we take to improve the education, income and health of residents in north Central Iowa?

**PRACTICAL VISION
WORKSHOP QUESTION:**

90 minutes

What do we want to see in place in 3 years as a result of our actions?

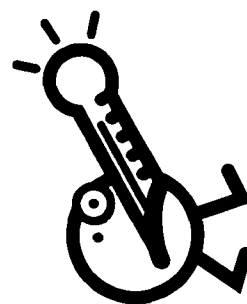


What information do we need?

**CURRENT REALITY IN
RELATION TO THE
VISION**

20 minutes

What is our current reality? What are our strengths and weaknesses?



**UNDERLYING
CONTRADICTIONS
WORKSHOP QUESTION:**

60 Minutes

What is blocking us from moving toward our vision?



**SUBJECT MATTER
EXPERTS:**

90 Minutes

What do we need to know about our current reality, underlying obstacles, and best practices to move forward?

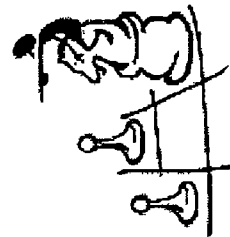
Select Subject Matter Experts



**STRATEGIC
DIRECTIONS
WORKSHOP
QUESTION:**

60 minutes

What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?



ALIGN AND RATIFY RESULTS...ON-GOING "GUT CHECK"

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Income Vision Workshop:

What information do we need about income and promoting financial stability and independence in north central iowa in order to make strategic funding decisions?

Achieving Financial Stability

Increasing Income		Increase Short Term Savings (Building Savings)		Increase Long Term Assets (Gaining and Sustaining Assets)	
New job training	Increase job skills program enrollment	Increase savings account balance to \$500/house	Financial literacy – not over-extended credit	Cost of housing less than 40% of income per household	Decrease in bank loan default rates and personal bankruptcy
Growth in job training	2% decrease in unemployment % for North Iowa	Increased (positive) savings rate	Increase # of people who have had financial/ budget education	Decrease foreclosure rate	Reduction in number of bankruptcies
"New" job created	Less reliance on healthcare industry for jobs		Increasing knowledge of available resources		
High school grads able to support themselves	More available blue collar opportunities				
Improved job quality (\$)	Average income per household to increase 10%				
5% increase in high school graduation rate	Decrease in the number of parents receiving aid for childcare				

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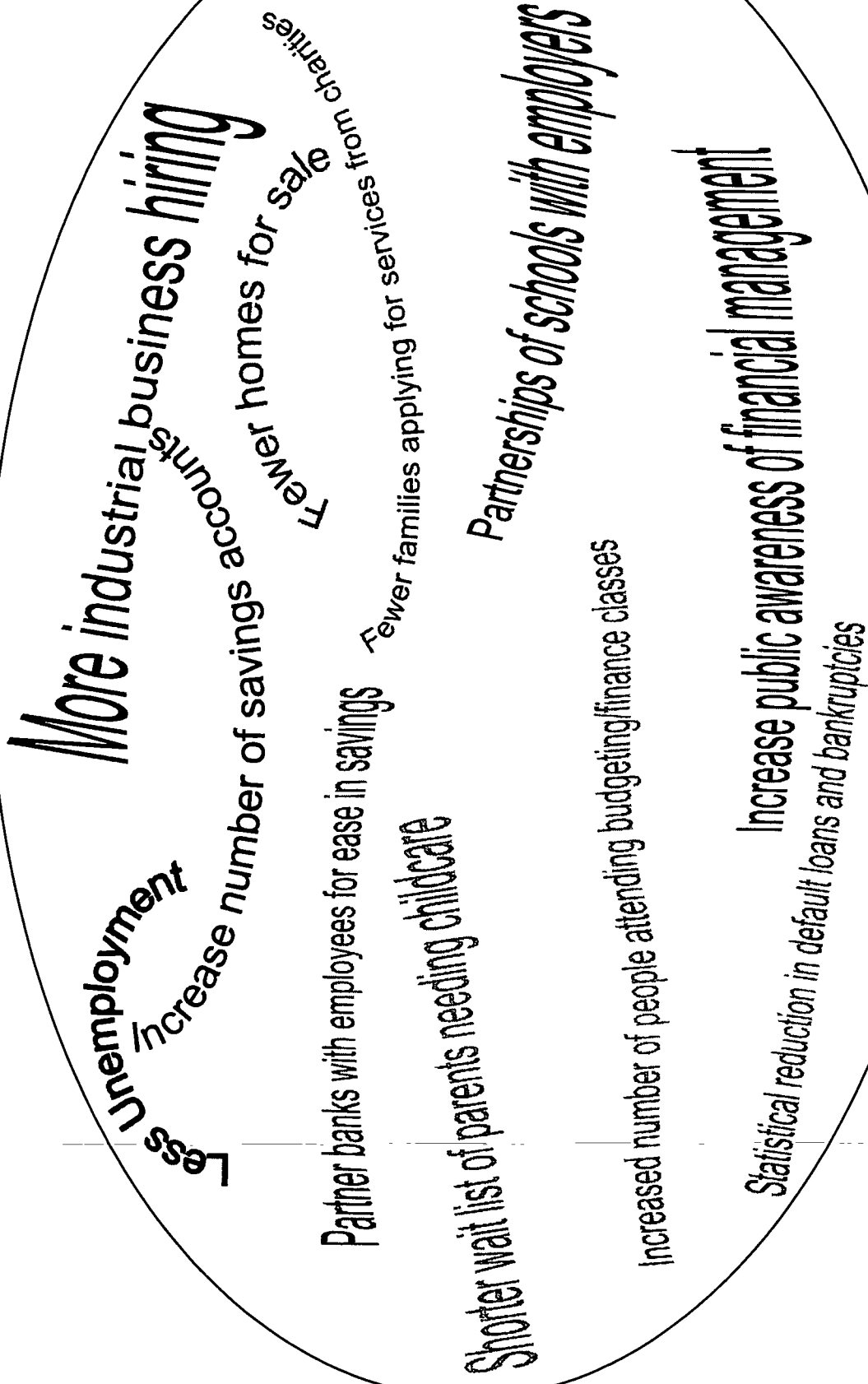
Current reality in relation to our desired practical vision.

Upside	Current internal strengths • Recognize need to change • United Way can coordinate the effort	External opportunities • Government funding for housing, etc is high priority right now • Banking industry relaxing foreclosure activity	Potential benefits of success • Higher employment • Increased savings • Less/fewer bankruptcies • Increase in grad rates • More jobs to the area
Downside	Current internal weaknesses • We are not involved in all today • Increasing unemployment rates	External threats • Increasing unemployment rates • Inflation and/or wage freezes	Potential dangers of success • Over-demand on agencies • Frustration • Impact to economy (less spending) • Shortage of jobs in training area • Housing sales decrease

Income Underlying Obstacles Workshop: What is blocking us from moving toward our vision?		
External Influences Impede Financial Well-Being	United Way Policies Prevent Change	Attitudes Prevent Growth and Accountability
• Poor Economy • Devalued Assets • Uncompetitive Manufacturing • Educational Budget Cuts • Tax Laws • Bank Regulations	• Over-whelming Tasks • Reluctance to say no to poor programs run by nice people • United Way restricted from funding Economic Development Corporation (EDC) type entities in the past	• Unrealistic Expectations • Reluctant to Change • Misplaced Priorities • Now Thinking • Narrow View of What's Possible • Fear of Unknown • Disorganized Parents • Family Culture • Unmotivated Employee Pool • Work Attitude • Overwhelming Task

The Income Victory Circle

What the community would look like if our vision were a reality!



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Income Strategic Directions Workshop:

What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?

Building Family Values	Changing Attitudes	Promote Self-Sufficiency & Financial Literacy	Improving Job Readiness	Support Dreams	Increase Long-Term Planning
Promote educational programs to teach soft skills	Life coaching for public assistance participants	Invest in family budgeting classes	Further develop "Ready by 21"	Conduct dreaming activity	Educate current opportunities for long term goals
Program for parents (Life Training)	Mentoring by personal bankers to help individuals	Budget classes for priority setting (misplaced priorities)	Promote programs -Job shadowing -Visits from industries	Share real-life success stories	Support recruitment efforts to return college graduates to area
Programs to include family basics	Stop enabling people who do not want to support themselves	Providing a "seed" to saving	Partner with school including job training	Training on how to address an overwhelming task	Increase long term focus of goal setting
Encourage community involvement for service		Support tax coalition for families	Teach kids importance of education in obtaining employment		Fund more preventative programs rather than reactive
Program to work with schools (graduation rate)					Fund programs to fill educational budget cut gaps

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Income Strategic Directions

The following actions address those directions.		
We Intend to...	In order to address the following strategic direction	Strategic Directions
• Build family values • Change attitudes		Reviving Personal Responsibility
• Promote self-sufficiency and financial literacy • Improve job readiness		Empowering Workforce
• Support dreams • Increase long term planning		Enhancing Futures

Income Outcomes Workshop:

How do our current purchased outcomes align with our strategic direction?

Building Family Values	Changing Attitudes	Promote Self-Sufficiency & Financial Literacy	Improving Job Readiness	Support Dreams	Increase Long-Term Planning
Families enrolled in self-sufficiency development address barriers to self-sufficiency and financial stability.	Job keeping skills are developed.	Parents from low moderate families will be able to attend work regularly as a direct result of their child(ren) being able to receive affordable quality childcare.	Participants obtain employment or improve employment situations.	Participating youth increase their independence in career and work activities.	Children and families live in a stable and permanent home environment for a minimum of 60 days.
		All people seeking financial assistance will have access to information about resources to improve their financial situation.	Participating youth increase their income and employability.		Families in crisis reduce their risk of homelessness and maintain a permanent housing situation or move to a more affordable housing situation.
		Persons receiving civil legal assistance will obtain/maintain income or assets that will them become more financially stable and independent.	Persons with disabilities receive training and work opportunities in order to improve and financial stability.		
		Persons in financial need who are able to work actively looking for employment			

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Income Defining and Prioritizing Workshop:

What are the goals for each Strategic Direction Headers?

Building Family Values	Changing Attitudes	Promote Self-Sufficiency & Financial Literacy	Improving Job Readiness	Support Dreams	Increase Long-Term Planning
Establish/promote life and employment skills to families.	Individuals and families learn behaviors that promote self-sufficiency and financial management skills.	To enhance job and financial skills to maximize economic independence and responsible money management.	Diverse populations of people maximize their employment potential by participating in programs and training to help eliminate barriers to employment.	Provide opportunities and structure to develop dreams, learn from successful dreamers, and take steps to enable dream achievement.	Families develop a plan to meet families needs beyond today.

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Income Outcomes					
Building Family Values (1)	Changing Attitudes (2)	Promote Self-Sufficiency & Financial Literacy (1)	Improving Job Readiness (5)	Support Dreams (1)	Increase Long-Term Planning (1)
Families value self-sufficiency.	People learn behaviors that promote responsible community and financial decisions.	People have the resources and skills to become and remain self-sufficient People have access to resources in a crisis to stabilize their situation	People are ready to work.	People identify self-sufficiency goals demonstrate progress toward them.	People develop plans to meet their economic needs beyond today.
			People will have skills and resources to get a job		

ToP® Participatory Strategic Planning — Facilitator — Lisa Yunek

OVERARCHING FOCUS QUESTION:

What steps could we take to improve the education, income and health of residents in north Central Iowa?

PRACTICAL VISION WORKSHOP QUESTION:

90 minutes

What do we want to see in place in 3 years as a result of our actions?

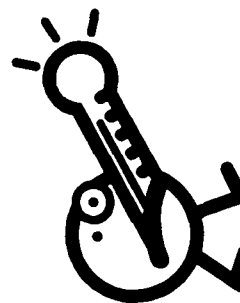


What information do we need?

CURRENT REALITY IN RELATION TO THE VISION

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UNDERLYING CONTRADICTIONS WORKSHOP QUESTION:

60 Minutes

What is blocking us from moving toward our vision?

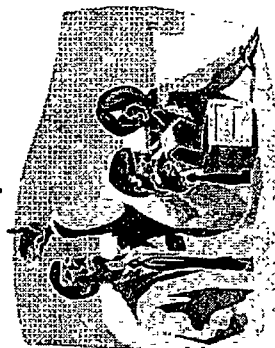


SUBJECT MATTER EXPERTS:

90 Minutes

What do we need to know about our current reality, underlying obstacles, and best practices to move forward?

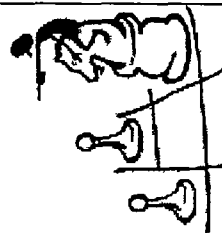
Select Subject Matter Experts



STRATEGIC DIRECTIONS WORKSHOP QUESTION:

60 minutes

What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?



ALIGN AND RATIFY RESULTS...ON-GOING "GUT CHECK"

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After a brief scan of data – What is one issue in the health area that you feel strongly about?

Educate Youth
Dental Program

Rise in Obesity

Safe Family

Young Adult Insurance Gap

Suicide

Substance Abuse

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United Way
of North Central Iowa

Health Vision Workshop:

What do we want to see in place in 2-3 years as a result of our actions?

Dental Health	Safe Family Environment	Preventative Health	Substance Usage and Abuse	Mental Health Services
Facilitate access to health/dental services	Enhance education for adults and children to reduce domestic abuse	Promote healthy nutrition and exercise	Start education earlier – sex, drugs, alcohol	Expand TeenScreen to all youth organizations (i.e. church)
Develop “Give Seniors a Smile”	Encourage safe nurturing homes	Educate community about healthy eating behaviors	Community awareness of drunk driving of teens	100% of schools involved in Teen Screen
	Children are safe from domestic/sexual violence	Regularly scheduled exercise for everyone!	Motivating structured after/before school activities/guidance	Continue and expand Teen Screen
		Work collaboratively to reduce childhood obesity		Increase screening and family/ individual intervention for teen suicide
				Peer to peer suicide intervention (watch for warning signs!)
				Ensure mental health services are in <u>all</u> counties

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of North Central Iowa

Current reality in relation to our desired practical vision.

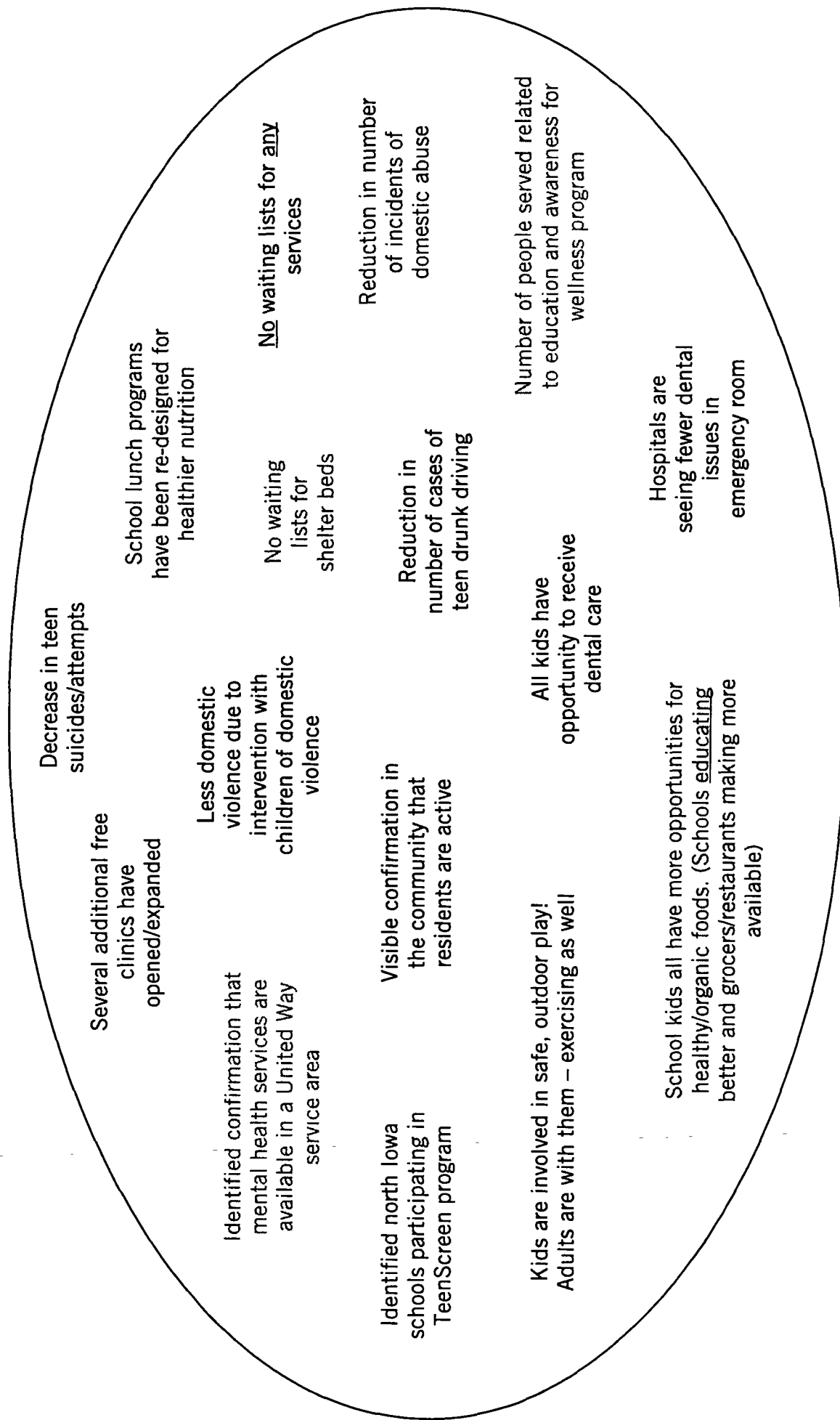
Upside Current internal strengths • Many agencies in the community to provide services • Engaged community • Strong school systems and support to address needs • Willingness to volunteer • Facilities - YMCA	External opportunities • Dental – create more programs (i.e. seniors) • Mental health – expand TeenScreen • Substance Abuse – United Way act as great convener for available programs (identify gaps)	Potential benefits of success • Reduce suicide tendencies • Eliminate underage pregnancy • Community benefits from health lifestyles • Safe family environment reduces other categories • Helps with health and self esteem
Downside Current internal weaknesses • Lack of funding • Access to agency • Shortage of providers for specific areas (psych/youth) • Family environment • Economy • Lack of knowledge about services (from schools/community)	External threats • Dental – not enough programs for underinsured • Mental health – not enough providers • Earlier age in which children are “abusing” • Lack of parent involvement	Potential dangers of success • Other areas may suffer (ex: education or income) • Sustainability

Health Underlying Obstacles Workshop: What is blocking us from moving toward our vision?		
Fear Prevents Involvement	Pervasive Ignorance of Issues Prevents Change	Social Norms Promote Unhealthy Lifestyles
• Reluctant to break silence • People afraid to ask • Reluctance of peers to step in on suicide issues • Hesitancy to become involved • Organizations stigma – back off from topic	• Biased thinking • Reluctance to change • Reluctant to try new behaviors • Unmotivated community members (ex: exercise)	• Social thought on who is responsible to do it • Daily presence of violence (i.e.: ads, games, TV, etc.) • Advertisers encourage poor diet • Change public attitude (i.e.: drunk driving)

Health Underlying Obstacles Workshop, Continued: What is blocking us from moving toward our vision?		
Agency Cultures Prevent Coordination and Collaboration	Funding Priorities Reduce Access to Health Services	Family Dynamics Prevent Healthy Lifestyles
• Restrictiveness of scope of agencies • Uncoordinated agencies need to partner	• Excessive health food costs • Funding inaccessible and restricted • Inaccessible health coverage • Inaccessible funding • Inaccessible and restricted dental services • Poor demographics and amenities • Need for additional care providers • Shortage of dentists willing to assist • Inability to recruit providers to north Iowa	• Restricted resources • Restricted access to role models • Excessive substance abuse at earlier age • Confusion on what is a nurturing home • Kids are not allowed to be kids • Family culture • Insecure in parenting skills • Children learning conflicting values from parents • Reluctant and unmotivated parents • Difficult or challenging home environments

The Health Victory Circle

What the community would look like if our vision were a reality!



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Health Strategic Directions Workshop:

What innovative, substantial actions will deal with the underlying contradictions and move us toward our vision?

Advocate for Health Issues	Develop Marketing Plans	Empower Healthy Lifestyles	Expand Access to Healthcare	Build Partnerships	Define Community Outcomes
Lobby for reimbursements for Medicaid	Media campaign nutrition, obesity, dental health	Community initiative to encourage wellness (contest with prizes)	Service providers screen for other issues (mental health, domestic violence, dental health, general health)	Nutrition counselor to dialogue group on school menus	Central agency coordinating
Agencies and individuals informing government of needs	Media campaign: eliminate stigma – eliminate fear – Happens – there's help	Healthy eating challenge	Pay off student loans for medical providers that relocate here	Community organization partnering with schools to provide education on family skills, mentoring, etc.	Require community outcomes
Boycott products to produce positive results	Media campaign volunteer engagement	Community leaders setting example of good health and nutrition	Recruit mental health providers that serve 0-17 year olds	Convene community partnerships	
Encourage "Slow Food" movement	Community ad campaign about nutrition in schools	Incentive to get people involved		Nutrition class at schools for parents	
Bar 'Slush Fund' as alternative to drunk driving	Consistent healthy messages at schools				

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 United Way
 of North Carolina

Health Strategic Directions

The following actions address those directions.		
We Intend to...	In order to address the following strategic direction	Strategic Directions
• Advocate for health issues • Develop marketing plans		Expanding Understanding of Health Issues
• Incentivize healthy lifestyles • Expand access to healthcare		Empowering Self-Care
• Build partnerships • Define community outcomes		Achieving Community Results

Health Outcomes Workshop: How do our current purchased outcomes align with our strategic direction?			
Advocate for Health Issues	Develop Marketing Plans	Incentivize Healthy Lifestyles	
Mentors and youth explore & implement healthy physical activity and eating choices.	Sense of connectedness and a feeling of not being alone while going through such a unique type of grief.	Program participants have an increased knowledge of domestic violence & sexual assault.	Children are fed a nutritious snack.
Child/youth will demonstrate a decrease in acting out & develop positive coping skills.	The adult will understand the emotional & behavioral impacts of sexual abuse.	Increased marketing to the community will increase attendance.	Member participates in a walking club.
Child/youth will demonstrate a decrease in anxiety, shame, and guilt when discussing the abuse.	Sibling groups assigned together so their best interests and long term relationships are considered as a whole.	Parents are educated about early childhood illnesses.	Children get respite from family stress.
Maintain or prevent further muscle contractures in persons served who are confined to wheelchairs.	A program report is completed for each court hearing and the judge uses the information in the report to make decisions for the child's safety & well being.		Program participants have an increased knowledge of domestic violence & sexual assault.
Parents will return consent forms indicating positive or negative assent to screening.	Improve individual wellness through maintenance of weight in individuals identified as being below healthy weight.		Children and families resolve crisis situations without outside intervention,
Students will be screened for possible risk and early intervention.	Participants will not lose 7% of their body weight in a 3-month period.	Child/youth will recognize & express feelings & the impact of sexual abuse on their lives.	Parents provide positive and appropriate parenting.
Sense of connectedness & a feeling of not being alone while going	Campers report having improved large motor skill development.	Parents experience a reduction in stress level.	Participants will reduce or eliminate use of drugs and alcohol.
Participants will learn to manage mental health symptoms.	Mothers of new babies are visited and have skills and resources to raise a healthy, happy baby.	Children are in a safe, stable & permanent home	

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 United Way
 of West Central Texas

Health Outcomes Workshop: How do our current purchased outcomes align with our strategic direction?		
Expand Access to Healthcare	Build Partnerships	Define Community Outcomes
School nurses have improved access to support with coordination, transportation and follow up.	Program participants have an increased knowledge of community resources.	Adults will increase appropriate social skills & coping strategies.
Homebound individuals will have improved health & independence & no longer need delivery.	Consumers stay safe within the community.	Clients will have improved health through improved nutrition over what they would have experienced in the absence of this program.
Consumers sustaining long term community living.	Care for mildly ill children is available so that parents can go to work.	
Clients have an increase in independence and socialization over what they would achieve without this program.	Parents of children 0-3 are connected with the WIC and other agencies.	
Children receive free dental care improving their health.		
Childhood illnesses are monitored.		
Individuals will have improved health, independence & be able to leave institutional care or remain in their own homes.		
Program participants have an increased knowledge of community resources.		
Victims of violence have a safe shelter available to help them meet their basic needs and explore their options.		
Working caregivers will be able to maintain employment.		

Health Defining and Prioritization Workshop:	
Strategic Direction Header (Number of dots)	Definition
1. Expand Access to Healthcare (11)	To ensure North Iowa's residents ability to receive all forms of needed healthcare in a timely manner.
2. Build Partnerships (10)	Community partners will work together to provide services and resources through cooperation, not duplication.
3. Empower Healthy Lifestyles (8)	North Iowans are supported in advancing healthy personal and family lifestyles.
4. Define Community Outcomes (6)	We will define community outcomes by identifying and prioritizing current emerging healthcare issues.
5. Develop Marketing Plans (1)	Develop a multi-responsive plan to advance community understanding and participation in identified outcomes and initiatives.
6. Advocate for Health Issues (1)	The community will connect with and influence those who have the ability to affect change in health issues.

Health Outcomes

Advocate for Health Issues (2)	Develop Marketing Plans	Empower Healthy Lifestyles (52)	Expand Access to Healthcare (11)	Build Partnerships (3)	Define Community Outcomes (3)
Awareness, knowledge and advocacy skills are increased to impact appropriate changes in specific health issues.		Parents provide positive and appropriate parenting skills and have access to necessary resources and education.	Individuals and partners in the community will have increased knowledge and access to healthcare resources.	No outcomes: Why would be fund an agency to build partnerships when this should be done for free and is difficult to measure. Every proposal should be collaborative and non-duplicative.	No outcome: It is difficult to umbrella the definitions of community outcomes.
Increase physical activity. Individuals will increase their knowledge and skills of a healthier lifestyle in order to maintain their independence. Increase in coping and life skills for all ages to achieve mental wellness. Abuse rates (child, substance, domestic, elderly, etc) will decrease. People will increase knowledge of nutrition and apply knowledge to maintain or improve individual nutrition.					

How we're making our mark in...

CERRO GORDO COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	North Iowa CASA Shelter Crisis Services	Friends of Iowa CASA Crisis Intervention Services Crisis Intervention Services
Provide support to people in need in order to lead a healthier lifestyle so they can remain independent	Adult Day Health Center Feeding Those in Need Noon Meals for Homebound	Salvation Army Community Kitchen Meals on Wheels
Increase knowledge about healthcare opportunities and access to appropriate healthcare resources	System of Care	Mental Health Center
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services	Francis Lauer Youth Services
Improve children's relational skills in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention One-on-One Mentoring	Francis Lauer Youth Services Crisis Intervention Services Mason City Youth Task Force
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Services Work Skills Development Community Connections	Opportunity Village NIVC NIVC
Provide people with access to resources in a crisis to stabilize their situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope
Provide opportunities for parents and volunteers to collaborate with schools	Reading Buddies Reading Coaches	R.S.V.P. of North Central Iowa R.S.V.P. of North Central Iowa
Help children to increase their literacy skills and behavior above age appropriate reading and development levels	Sugar Plum Preschool	Mason City YMCA



United Way
of North Central Iowa

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HOW TO LIVE UNITED. INVEST IN THE BUILDING BLOCKS FOR A GOOD LIFE: EDUCATION, INCOME & HEALTH.

How we're making our mark in...

CERRO GORDO COUNTY

United Way of North Central Iowa
www.unitedwaynci.org

Venture Grants

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PROJECT

Entrepreneur for a Day - NIACC

Rachel's Challenge

NanoLoan

Project SEARCH Replication Training

Program 4 Academic Learning Success

Salvaging for a Cause

TOTAL

AWARDED

\$20,000

\$4,000

\$20,000

\$10,000

\$3,870

\$10,000

\$67,870

\$54,600

was added to the
Venture Grant
Fund!

Local non-profit
Organizations
received

\$62,414.31

In designated gifts!

In March 2011, United Way of North Central Iowa put 5% of 2010's campaign into the Venture Grant Fund. We will add \$54,600 to the fund and continue to meet the needs of these developing programs.

Designations

United Way of North Central Iowa accepts monetary gifts for any and all 501(c)(3) organizations in its nine county region. The following non-profit organizations were recipients of United Way funding in 2010.

ORGANIZATION

Active Seniors of Algona
Algona Family YMCA
American Red Cross
Boy Scouts of America
Caring Pregnancy Center
Catholic Charities
Charlie Brown Preschool
City of MC / MC Youth Task Force
Community Kitchen of North Iowa
Crisis Intervention Service
Elderbridge Agency on Aging
Faith First Preschool
Forest City Family YMCA
Four Oaks of Iowa
Francis Lauer Youth Services
Girl Scouts of Greater Iowa
Habitat for Humanity NCJ
Hanson Family Life Center
Hawkeye Harvest Food Bank
Hospice of North Iowa
Humane Society of North Iowa
Friends of Iowa CASA
Iowa Legal Aid
Kossuth County CARE Team
Kysilis
Lake Mills Preschool and Daycare

FUNDING

\$50
\$353
\$24
\$2,143
\$576
\$1,546
\$2,564
\$285
\$1,608.16
\$2,934
\$402
\$100
\$364
\$156
\$2,430
\$76
\$1,038
\$572
\$300
\$11,861
\$314
\$648
\$51
\$2,096
\$1,508
\$1,478

ORGANIZATION

Lutheran Services in Iowa
Mason City Community Schools
Mason City Family YMCA
Meals on Wheels
Mental Health Care of North Iowa
NIACC / RSVP of North Central Iowa
NIVC Services
NICAO / Bridges-Mentoring
North Iowa Community Action Org
Opportunity Village
Prairie Ridge Addiction Treatment
Salvation Army / Adult Day Health Ctr
Salvation Army
The Arc of North Central Iowa
The Presbyterian Village
UWNCI / Give Kids A Smile
UWNCI / Survivors of Suicide
UWNCI / Teen Screen
United Way of Charles City
United Way of Faribault
United Way of Freeborn County

FUNDING

\$110.50
\$26
\$3,220
\$582
\$974
\$312
\$1,541
\$100
\$702
\$9,961.50
\$337
\$1,015
\$1,607
\$101
\$674
\$104
\$2,599.15
\$2,315
\$622
\$156
\$78

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United Way of North Central Iowa

How we're making our mark in... HANCOCK COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	North Iowa CASA Shelter Crisis Services	Friends of Iowa CASA Crisis Intervention Services Crisis Intervention Services
Provide support to people in need in order to lead a healthier lifestyle so they can remain independent	Adult Day Health Center Feeding Those in Need	Salvation Army Community Kitchen
Increase knowledge about healthcare opportunities and access to appropriate healthcare resources	System of Care	Mental Health Center
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services	Francis Lauer Youth Services
Improve children's relational skills, in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention One-on-One Mentoring	Francis Lauer Youth Services Crisis Intervention Services Mason City Youth Task Force
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Services Work Skills Development Community Connections	Opportunity Village NIVC NIVC
Provide people with access to resources in a crisis to stabilize the situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope
Provide opportunities for parents and volunteers to collaborate with schools	Reading Buddies Reading Coaches	R.S.V.P. of North Central Iowa R.S.V.P. of North Central Iowa



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How we're making our mark in...

HANCOCK COUNTY

Venture Grants

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PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

Immunization Home Project \$3,850

NanoLoan \$20,000

TOTAL

\$43,850

In March 2011, United Way of North Central Iowa put 5% of 2010's campaign into the Venture Grant Fund.

We will add \$54,600 to the fund and continue to meet the needs of these developing programs.

\$54,600

was added to the Venture Grant Fund!

Local non-profit Organizations received \$62,414.31 in designated gifts!

Designations

United Way of North Central Iowa accepts monetary gifts for any and all 501(c)(3) organizations in its nine county region. The following non-profit organizations were recipients of United Way funding in 2010.

ORGANIZATION	FUNDING	ORGANIZATION	FUNDING
Active Seniors of Algona	\$50	Lutheran Services in Iowa	\$110.50
Algona Family YMCA	\$353	Mason City Community Schools	\$26
American Red Cross	\$24	Mason City Family YMCA	\$3,220
Boy Scouts of America	\$2,143	Meals on Wheels	\$582
Caring Pregnancy Center	\$576	Mental Health Care of North Iowa	\$974
Catholic Charities	\$1,546	NIACC / RSVP of North Central Iowa	\$312
Charlie Brown Preschool	\$2,564	NIVC Services	\$1,541
City of MC / MC Youth Task Force	\$285	NICAO / Bridges Mentoring	\$100
Community Kitchen of North Iowa	\$1,608.16	North Iowa Community Action Org	\$702
Crisis Intervention Service	\$2,934	Opportunity Village	\$9,961.50
Elderbridge Agency on Aging	\$402	Prairie Ridge Addiction Treatment	\$337
Faith First Preschool	\$100	Salvation Army / Adult Day Health Ctr	\$1,015
Forest City Family YMCA	\$364	Salvation Army	\$1,607
Four Oaks of Iowa	\$156	The Arc of North Central Iowa	\$101
Francis Lauer Youth Services	\$2,430	The Presbyterian Village	\$674
Gift Scouts of Greater Iowa	\$76	UWNCH / Give Kids A Smile	\$104
Habitat for Humanity NCI	\$1,038	UWNCH / Survivors of Suicide	\$2,599.15
Hanson Family Life Center	\$572	UWNCH Teen Screen	\$2,315
Hawkeye Harvest Food Bank	\$100	United Way of Charles City	\$622
Hospice of North Iowa	\$1,861	United Way of Faribault	\$156
Humane Society of North Iowa	\$314	United Way of Freeborn County	\$78
Friends of Iowa CASA	\$648		
Iowa Legal Aid	\$51		
Kossuth County CARE Team	\$2,096		
Kryslis	\$1,508		
Lake Mills Preschool and Daycare	\$1,478		

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United Way of North Central Iowa

How we're making our mark in... FLOYD COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	North Iowa CASA Shelter Crisis Services	Friends of Iowa CASA Crisis Intervention Services Crisis Intervention Services
Provide support to people in need in order to lead a healthier lifestyle so they can remain independent	Adult Day Health Center Feeding Those in Need	Salvation Army Community Kitchen
Increase knowledge about healthcare opportunities and access to appropriate healthcare resources	System of Care	Mental Health Center
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services Families Together	Francis Lauer Youth Services Lutheran Services of Iowa
Improve children's relational skills; in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention	Francis Lauer Youth Services Crisis Intervention Services
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Skills Development	NIVC
Provide people with access to resources in a crisis to stabilize their situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope
Help children to increase their literacy skills and be at or above age appropriate reading and development levels	Sugar Plum Preschool	Mason City YMCA



United Way
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How we're making our mark in...

FLOYD COUNTY

United Way of North Central Iowa
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Venture Grants

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PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

Alzheimer's Support Group
Facilitator Training \$1,100

NanoLoan \$20,000

TOTAL

\$41,100

In March 2011, United Way of North Central Iowa put 5% of 2010's campaign into the Venture Grant Fund.

We will add \$54,600 to the fund and continue to meet the needs of these developing programs.

\$54,600

was added to the
Venture Grant
Fund!

Local non-profit
Organizations
received

\$62,414.31
In designated gifts!

Designations

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ORGANIZATION	FUNDING	ORGANIZATION	FUNDING
Active Seniors of Algona	\$50	Lutheran Services in Iowa	\$110.50
Algona Family YMCA	\$353	Mason City Community	\$26
American Red Cross	\$24	Schools	
Boy Scouts of America	\$2,143	Mason City Family YMCA	\$3,220
Caring Pregnancy Center	\$576	Meals on Wheels	\$582
Catholic Charities	\$1,546	Mental Health Care of	\$974
Charlie Brown Preschool	\$2,564	North Iowa	
City of MC / MC Youth Task Force	\$285	NIACC / RSVP of North	\$312
Community Kitchen of North Iowa	\$1,608.16	Central Iowa	
Crisis Intervention Service	\$2,934	NIVC Services	\$1,541
Elderbridge Agency on Aging	\$402	NIACC / Bridges Mentoring	\$100
Faith First Preschool	\$100	North Iowa Community	\$702
Forest City Family YMCA	\$364	Action Org.	
Four Oaks of Iowa	\$156	Opportunity Village	\$9,961.50
Francis Lauer Youth Services	\$2,430	Prairie Ridge Addiction Treatment	\$337
Girl Scouts of Greater Iowa	\$76	Salvation Army / Adult	\$1,015
Habitat for Humanity NCI	\$1,038	Day Health Ctr	
Hanson Family Life Center	\$572	Salvation Army	\$1,607
Hawkeye Harvest Food Bank	\$100	The Arc of North Central Iowa	\$101
Hospice of North Iowa	\$11,861	The Presbyterian Village	\$674
Humane Society of North Iowa	\$314	UWNCI / Give Kids A Smile	\$104
Friends of Iowa CASA	\$648	UWNCI / Survivors of Suicide	\$2,599.15
Iowa Legal Aid	\$51	UWNCI / Teen Screen	\$2,315
Kossuth County CARE Team	\$2,096	United Way of Charles City	\$622
Kynsills	\$1,508	United Way of Faribault	\$156
Lake Mills Preschool and Daycare	\$1,478	United Way of Freeborn County	\$78

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United Way
of North Central Iowa

How we're making our mark in...

FRANKLIN COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	Shelter Crisis Services PROSPER Life Skills	Crisis Intervention Services Crisis Intervention Services Franklin County Extension
Provide support to people in need in order to lead a healthier lifestyle so they can remain independent	Adult Day Health Center Feeding Those in Need Community Outreach Home Delivered Meals	Salvation Army Community Kitchen Presbyterian Village
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services Families Together	Francis Lauer Youth Services Lutheran Services of Iowa
Improve children's relational skills in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention PROSPER Strengthening Families	Francis Lauer Youth Services Crisis Intervention Services Franklin County Extension
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Skills Development	NIVC
Provide people with access to resources in crisis to stabilize their situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope



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How we're making our mark in...

FRANKLIN COUNTY

United Way of North Central Iowa
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Venture Grants

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PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

Super WHY Summer Reading Camp for Preschool Children \$1,500

NanoLoan \$20,000

TOTAL

\$41,500

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\$54,600

was added to the Venture Grant Fund!

Local non-profit Organizations received

\$62,414.31

In designated gifts

Designations

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Charlie Brown Preschool	\$2,564	NIVC Services	\$1,541
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Four Oaks of Iowa	\$156	The Arc of North Central Iowa	\$101
Francis Lower Youth Services	\$2,430	The Presbyterian Village	\$674
Girl Scouts of Greater Iowa	\$76	UWNCI / Give Kids A Smile	\$104
Habitat for Humanity NCJ	\$1,038	UWNCI / Survivors of Suicide	\$2,599.15
Hanson Family Life Center	\$572	UWNCI / Teen Screen	\$2,315
Hawkeye Harvest Food Bank	\$100	United Way of Charles City	\$622
Hospice of North Iowa	\$11,861	United Way of Faribault	\$156
Humane Society of North Iowa	\$314	United Way of Freeborn County	\$78
Friends of Iowa CASA	\$648		
Iowa Legal Aid	\$51		
Kossuth County CARE Team	\$2,096		
Kysilis	\$1,508		
Lake Mills Preschool and Daycare	\$1,478		

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LIVE UNITED



United Way of North Central Iowa

How we're making our mark in...

MITCHELL COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	North Iowa CASA Shelter Crisis Services	Friends of Iowa CASA Crisis Intervention Services Crisis Intervention Services
Provide support to people in need in order to lead a healthy lifestyle so they can remain independent	Adult Day Health Center Feeding Those in Need	Salvation Army Community Kitchen
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services Families Together	Francis Lauer Youth Services Lutheran Services of Iowa
Increase knowledge about healthcare opportunities and access to appropriate healthcare resources	System of Care	Mental Health Center
Improve children's relational skills in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention Bridges Mentoring Program	Francis Lauer Youth Services Crisis Intervention Services Bridges Mentoring / NICAO
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Skills Development	NIVC
Provide people with access to resources in a crisis to stabilize their situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope



United Way
of North Central Iowa

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HOW TO LIVE UNITED. INVEST IN THE BUILDING BLOCKS FOR A GOOD LIFE: EDUCATION, INCOME & HEALTH.

How we're making our mark in...

MITCHELL COUNTY

Venture Grants

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PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

NanoLoan

\$20,000

TOTAL

\$40,000

In March 2011, United Way of North Central Iowa put 5% of 2010's campaign into the Venture Grant Fund.

We will add \$54,600 to the fund and continue to meet the needs of these developing programs.

\$54,600

was added to the Venture Grant Fund!

Local non-profit Organizations received

\$62,414.31

In designated gifts!

Designations

United Way of North Central Iowa accepts monetary gifts for any and all 501(c)(3) organizations in its nine-county region. The following non-profit organizations were recipients of United Way funding in 2010.

ORGANIZATION	FUNDING	ORGANIZATION	FUNDING
Active Seniors of Algona	\$50	Lutheran Services in Iowa	\$110,50
Algona Family YMCA	\$353	Mason City Community Schools	\$26
American Red Cross	\$24	Mason City Family YMCA	\$3,220
Boy Scouts of America	\$2,143	Meals on Wheels	\$582
Caring Pregnancy Center	\$576	Mental Health Care of North Iowa	\$974
Catholic Charities	\$1,546	NIACC / RSVP of North Central Iowa	\$312
Charlie Brown Preschool	\$2,564	NIVC Services	\$1,541
City of MC / MC Youth Task Force	\$285	NICAO / Bridges Mentoring	\$100
Community Kitchen of North Iowa	\$1,608.16	North Iowa Community Action Org	\$702
Crisis Intervention Service	\$2,934	Opportunity Village	\$9,961.50
Elderbridge Agency on Aging	\$402	Prairie Ridge Addiction Treatment	\$337
Faith First Preschool	\$100	Salvation Army / Adult Day Health Ctr	\$1,015
Forest City Family YMCA	\$364	Salvation Army	\$1,607
Four Oaks of Iowa	\$156	The Arc of North Central Iowa	\$101
Francis Lauer Youth Services	\$2,430	The Presbyterian Village	\$674
Girl Scouts of Greater Iowa	\$76	UWNCI / Give Kids A Smile	\$104
Habitat for Humanity NCI	\$1,038	UWNCI / Survivors of Suicide	\$2,599.15
Hanson Family Life Center	\$572	UWNCI / Teen Screen	\$2,315
Hawkeye Harvest Food Bank	\$100	United Way of Charles City	\$622
Hospice of North Iowa	\$11,861	United Way of Fairbault	\$156
Humane Society of North Iowa	\$314	United Way of Freeborn County	\$78
North Iowa CASA	\$648		
Iowa Legal Aid	\$51		
Kossuth County CARE Team	\$2,096		
Kryslis	\$1,508		
Lake Mills Preschool and Daycare	\$1,478		

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United Way of North Central Iowa

How we're making our mark in... WORTH COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	North Iowa CASA Shelter Crisis Services	Friends of Iowa CASA Crisis Intervention Services Crisis Intervention Services
Provide support to people in need in order to lead a healthy lifestyle so they can remain independent	Adult Day Health Center Feeding Those in Need	Salvation Army Community Kitchen
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services	Francis Lauer Youth Services
Increase knowledge about health care opportunities and access to appropriate health care resources	System of Care	Mental Health Center
Improve children's relational skills in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention	Francis Lauer Youth Services Crisis Intervention Services
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop their resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development	North Iowa Community Action Organization
Guide people in learning the skills and resources to get a job	Work Skills Development	NIVC
Provide people with access to resources in a crisis to stabilize their situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope
Help children to increase their literacy skills and be at or above age appropriate reading and development levels	Sugar Plum Preschool	Mason City YMCA
Provide opportunities for parents and volunteers to collaborate with schools	Reading Buddies Reading Coaches	R.S.V.P. of North Central Iowa R.S.V.P. of North Central Iowa



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of North Central Iowa
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How we're making our mark in... WORTH COUNTY

United Way of North Central Iowa
www.unitedwaynci.org

Venture Grants

United Way of North Central Iowa sets aside 5% of its annual campaign every year to a Venture Grant fund. Over \$300,000 have been allocated to various causes including flood relief, bullying, education and prevention, substance abuse prevention and awareness, mentoring, and many, many more. A Venture Grant is a means for United Way to provide funding for identified community problems not funded through the Community Impact Allocation Process, to encourage the development of new innovative social services programs, or to fund unanticipated demands for basic need services all with the same priority areas of Education, Income and Health.

PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

NanoLoan \$20,000

TOTAL \$40,000

\$54,600

was added to the
Venture Grant
Fund

Local non-profit
Organizations
received

\$62,414.31

In designated gifts

In March 2011, United Way of North Central Iowa put 5% of 2010's campaign into the Venture Grant Fund.

We will add \$54,600 to the fund and continue to meet the needs of these developing programs.

Designations

United Way of North Central Iowa accepts monetary gifts for any and all 501(c)(3) organizations in its nine county region. The following non-profit organizations were recipients of United Way funding in 2010.

ORGANIZATION	FUNDING	ORGANIZATION	FUNDING
Active Seniors of Algona	\$50	Lutheran Services in Iowa	\$110,50
Algona Family YMCA	\$353	Mason City Community Schools	\$26
American Red Cross	\$24	Mason City Family YMCA	\$3,220
Boy Scouts of America	\$2,143	Meals on Wheels	\$552
Caring Pregnancy Center	\$376	Mental Health Care of North Iowa	\$974
Catholic Charities	\$1,546	NIACC / RSVP of North Central Iowa	\$312
Charlie Brown Preschool	\$2,564	NIVC Services	\$1,541
City of MC / MC Youth Task Force	\$255	NIACC / Bridges Mentoring	\$100
Community Kitchen of North Iowa	\$1,608.16	North Iowa Community Action Org	\$702
Crisis Intervention Service	\$2,934	Opportunity Village	\$9,961.50
Elderbridge Agency on Aging	\$402	Prairie Ridge Addiction Treatment	\$367
Faith First Preschool	\$100	Salvation Army / Adult Day Health Ctr	\$1,015
Forest City Family YMCA	\$364	Salvation Army	\$1,607
Four Oaks of Iowa	\$156	The Arc of North Central Iowa	\$101
Francis Lower Youth Services	\$2,430	The Presbyterian Village	\$674
Girl Scouts of Greater Iowa	\$76	UWNCI / Give Kids A Smile	\$104
Habitat for Humanity NCI	\$1,038	UWNCI / Survivors of Suicide	\$2,599.15
Hanson Family Life Center	\$572	UWNCI / Teen Screen	\$2,315
Hawkeye Harvest Food Bank	\$100	United Way of Charles City	\$622
Hospice of North Iowa	\$11,861	United Way of Fairbault	\$156
Humane Society of North Iowa	\$314	United Way of Freeborn County	\$78
Friends of Iowa CASA	\$648		
Iowa Legal Aid	\$51		
Kossuth County CARE Team	\$2,096		
Kynslis	\$1,608		
Lake Mills Preschool and Daycare	\$1,478		

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United Way
of North Central Iowa

How we're making our mark in...

WINNEBAGO COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	North Iowa CASA Shelter Crisis Services	Friends of Iowa CASA Crisis Intervention Services Crisis Intervention Services
Provide support to people in need in order to lead a healthier lifestyle so they can remain independent	Feeding Those in Need	Community Kitchen
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services	Francis Lauer Youth Services
Increase knowledge about healthcare opportunities and access to appropriate healthcare resources	System of Care	Mental Health Center
Improve children's relational skills in turn, nurture a successful learning environment	The Nurtured Heart Approach Prevention	Francis Lauer Youth Services Crisis Intervention Services
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Skills Development Community Connections	NIVC NIVC
Provide people with access to resources in a crisis to stabilize their situation	Emergency Services—Disaster Response Homeless No More	American Red Cross Trinity House of Hope
Provide opportunities for parents and volunteers to collaborate with schools	Reading Buddies Reading Coaches	R.S.V.P. of North Central Iowa R.S.V.P. of North Central Iowa



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How we're making our mark in...

WINNEBAGO COUNTY

United Way of North Central Iowa
www.unitedwaynci.org

Venture Grants

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PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

NanoLoan \$20,000

TOTAL \$40,000

\$54,600

was added to the
Venture Grant
Fund!

Local non-profit
Organizations

received

\$62,414.31
in designated gifts!

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Designations

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ORGANIZATION

FUNDING

ORGANIZATION

FUNDING

Active Seniors of Algona	\$50	Lutheran Services in Iowa	\$110,50
Algona Family YMCA	\$353	Mason-City Community Schools	\$26
American Red Cross	\$24	Mason City Family YMCA	\$3,220
Boy Scouts of America	\$2,143	Meals on Wheels	\$582
Caring Pregnancy Center	\$576	Mental Health Care of North Iowa	\$974
Catholic Charities	\$1,546	NIACC / RSVP of North Central Iowa	\$312
Charlie Brown Preschool	\$2,564	NIVC Services	\$1,541
City of MC/IMC Youth Task Force	\$285	NIACC / Bridges Mentoring North Iowa Community Action Org.	\$702
Community Kitchen of North Iowa	\$1,608.16	Opportunity Village Prairie Ridge Addiction Treatment	\$9,961.50
Crisis Intervention Service	\$2,934	Salvation Army / Adult Day Health Ctr	\$337
Elderbridge Agency on Aging	\$402	Salvation Army	\$1,015
Faith First Preschool	\$100	The Arc of North Central Iowa	\$1,607
Forest City Family YMCA	\$364	The Presbyterian Village UWNCI / Give Kids A Smile	\$101
Four Oaks of Iowa	\$156	UWNCI / Survivors of Suicide	\$2,599.15
Francis Bauer Youth Services	\$2,430	UWNCI / Teen Screen	\$2,315
Girl Scouts of Greater Iowa	\$76	United Way of Charles City	\$622
Habitat for Humanity NCI	\$1,038	United Way of Fairbault	\$156
Hanson Family Life Center	\$572	United Way of Freeborn County	\$78
Hawkeye Harvest Food Bank	\$100		
Hospice of North Iowa	\$11,861		
Humane Society of North Iowa	\$314		
Friends of Iowa CASA	\$648		
Iowa Legal Aid	\$51		
Kossuth County CARE Team	\$2,096		
Koyallis	\$1,508		
Lake Mills Preschool and Daycare	\$1,478		

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United Way
of North Central Iowa

How we're making our mark in...

KOSSUTH COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Decrease abuse rates	Shelter Crisis Services Loving Hands Nursery	Crisis Intervention Services Crisis Intervention Services Kossuth County CARE Team
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services Parents Actively Caring	Francis Lauer Youth Services Kossuth County CARE Team
Improve children's relational skills, in turn, nurture a successful learning environment	Prevention The Nurtured Heart Approach	Crisis Intervention Services Francis Lauer Youth Services
Increase coping and life skills for people of all ages so they can achieve mental wellness	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Help people to develop the resources and skills to become and remain self-sufficient	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
Guide people in learning the skills and resources to get a job	Work Skills Development	NIVC



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How we're making our mark in...

KOSSUTH COUNTY

United Way of North Central Iowa
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Venture Grants

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PROJECT

Bancroft Kidspot Daycare

AWARDED

\$20,000

\$20,000 in Venture Grant dollars have funded the creation of a daycare in Bancroft, Iowa.

Daycare for working families was in very short supply in Bancroft. With just two childcare providers in Bancroft, only 10 children at a time were able to be provided with daycare.

United Way's investment along with community donations in excess of \$100,000 have made this project possible.

In March 2011, United Way of North Central Iowa put 5% of 2010's campaign into the Venture Grant fund.

We will add \$54,600 to the fund and continue to meet the needs of these developing programs.

\$54,600

was added to the Venture Grant Fund!

Local non-profit Organizations received

\$62,414.31

In designated gifts!

Designations

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ORGANIZATION

Active Seniors of Algona
Algona Family YMCA
American Red Cross
Boy Scouts of America
Caring Pregnancy Center
Catholic Charities
Charlie Brown Preschool
City of MC / MG Youth
Jack Force
Community Kitchen of
North Iowa

FUNDING

\$50
\$353
\$24
\$2,143
\$576
\$1,546
\$2,564
\$235

ORGANIZATION

Lutheran Services in Iowa
Mason City Community
Schools
Mason City Family YMCA
Meals on Wheels
Mental Health Care of
North Iowa
NIACC / RSVP of North
Central Iowa
NIVC Services
NICAO / Bridges Mentoring
North Iowa Community
Action Org
Opportunity Village
Prairie Ridge Addiction
Treatment
Salvation Army / Adult
Day Health Ctr
Salvation Army
The Ave of North Central
Iowa
The Presbyterian Village
UWNCI / Give Kids A Smile
UWNCI / Survivors of
Suicide
UWNCI / Teen Screen
United Way of Charles City
United Way of Fairbault
United Way of Freeborn
County

FUNDING

\$110,50
\$26
\$3,220
\$332
\$974
\$312
\$1,541
\$100
\$702
\$9,961.50
\$337
\$1,016
\$1,607
\$101
\$674
\$104
\$2,599.15
\$2,315
\$622
\$156
\$78

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United Way
at North Central Iowa

How we're making our mark in...

BUTLER COUNTY

and who we're partnering with to make it happen.

Outcome	Program	Organization
Teach positive parenting skills and provide access to necessary resources and education	Outreach Emergency Services Families Together	Francis Lauer Youth Services Lutheran Services of Iowa
Improve children's relational skills, in turn, nurture a successful learning environment		
Increase coping and life skills for people of all ages so they can achieve mental wellness	The Nurtured Heart Approach	Francis Lauer Youth Services
Help people to develop the resources and skills to become and remain self-sufficient	TeenScreen Schools and Communities Survivors of Suicide Loss Support Group	United Way of North Central Iowa United Way of North Central Iowa
Provide people with access to resources in a crisis to stabilize their situation	Community Partners Crisis Assistance & Self Sufficiency Development Legal Assistance Project	North Iowa Community Action Organization Iowa Legal Aid
	Homeless No More	Trinity House of Hope



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How we're making our mark in...

BUTLER COUNTY

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Venture Grants

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PROJECT

AWARDED

Entrepreneur for a Day - NIACC \$20,000

NanoLoan \$20,000

TOTAL

\$40,000

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\$54,600

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Local non-profit Organizations received
\$62,414.31
in designated gifts!

Designations

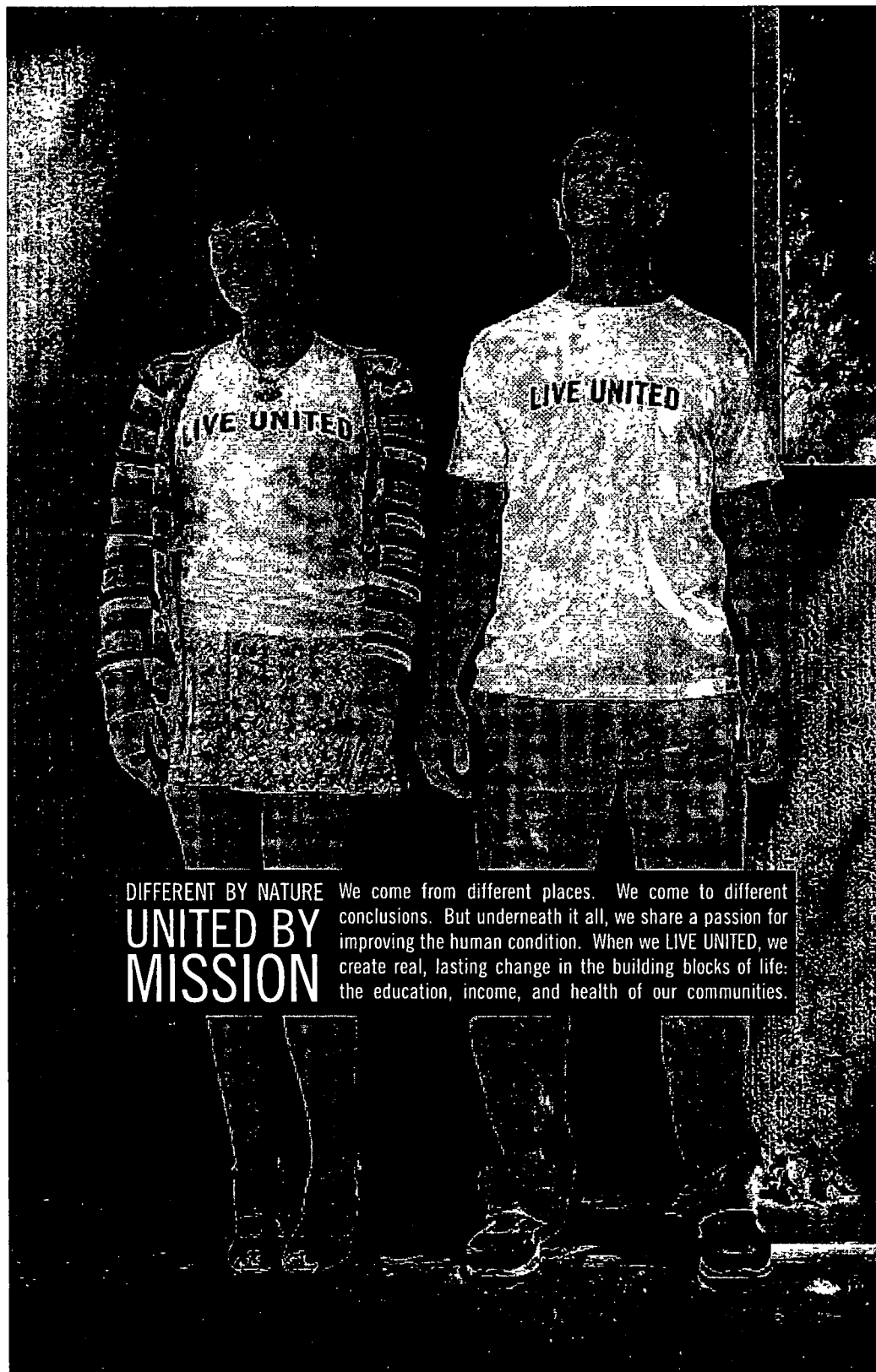
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Caring Pregnancy Center	\$576	Mental Health Care of North Iowa	\$974
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Charlie Brown Preschool	\$2,564	NIVC Services	\$1,541
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Crisis Intervention Service	\$2,934	Opportunity Village	\$9,961.50
Elderbridge Agency on Aging	\$402	Prairie Ridge Addiction Treatment	\$337
Faith First Preschool	\$100	Salvation Army / Adult Day Health Ctr	\$1,015
Forest City Family YMCA	\$364	Salvation Army	\$1,607
Four Oaks of Iowa	\$156	The Arc of North Central Iowa	\$101
Francis Lauder Youth Services	\$2,430	The Presbyterian Village	\$674
Girl Scouts of Greater Iowa	\$76	UWNCI / Give Kids A Smile	\$104
Habitat for Humanity NCI	\$1,038	UWNCI / Survivors of Suicide	\$2,599.15
Hanson Family Life Center	\$572	UWNCI / Teen Screen	\$2,315
Hawkeye Harvest Food Bank	\$100	United Way of Charles City	\$622
Hospice of North Iowa	\$11,861	United Way of Freeborn County	\$156
Humane Society of North Iowa	\$314		\$78
Friends of Iowa CASA	\$648		
Iowa Legal Aid	\$51		
Kossuth County CARE Team	\$2,096		
Kryssilis	\$1,508		
Lake Mills Preschool and Daycare	\$1,478		

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LIVE UNITED



United Way of North Central Iowa



DIFFERENT BY NATURE
**UNITED BY
MISSION**

We come from different places. We come to different conclusions. But underneath it all, we share a passion for improving the human condition. When we LIVE UNITED, we create real, lasting change in the building blocks of life: the education, income, and health of our communities.

UNITED WAY OF NORTH CENTRAL IOWA
600 1ST STREET NW, SUITE 102, MASON CITY, IA 50401
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