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Form **990**

Return of Organization Exempt From Income Tax

- (

2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

For the 2010 calendar year, or tax year beginning 2010, and ending 20 C Name of organization Duluth 1200 Fund, Inc. D Employer identification number Check if applicable Address change Doing Business As 41-1520829 Number and street (or P O box if mail is not delivered to street address) Room/suite E Telephone number Name change 411 West First Street 218-730-5322 Initial return City or town, state or country, and ZIP + 4 Terminated Duluth MN 55802 G Gross receipts \$ 29.128 Amended return F Name and address of principal officer Brian Hanson - Executive Director H(a) Is this a group return for affiliates? Yes No Application pending H(b) Are all affiliates included? Yes No 411 West First Street / Duluth MN 55802 If "No," attach a list (see instructions) √ 501(c)(3) Tax-exempt status 501(c) (Website: ► N/A H(c) Group exemption number ▶ Form of organization Corporation Trust ☐ Association ☐ Other ▶ 1985 M State of legal domicile MN L Year of formation Part I Summary Briefly describe the organization's mission or most significant activities: The purpose of the Duluth 1200 Fund is to provide low or no interest loans and other financial assistance to businesses located in or near the City of Duluth in order to confront Activities & Governance economic deterioration within the area. The financing is intended to provide assistance to businesses that are not able to obtain adequate or appropriate financing from other conventional sources Loan terms are at varying lengths (See Schedule O) Check this box ▶ ☐ If the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) Number of independent voting members of the governing body (Part VI, line 1b) 4 5 Total number of individuals employed in calendar year 2010 (Part V, line 2a) 5 0 Total number of volunteers (estimate if necessary) 6 8 Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Current Year** Contributions and grants (Part VIII, line 1h) . 0 23,960 Program service revenue (Part VIII, line 2g) 28,146 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 1.009 982 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . O 0 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 24,969 29,128 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 0 0 14 Benefits paid to or for members (Part IX, column (A), line 4) 0 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0 0 Professional fundraising fees (Part IX, column (A), line 11e) . 16a 0 b Total fundraising expenses (Part IX, column (D), line 25) ▶ 17 Other expenses (Part IX, column (A), lines 11a-11d, 1113-241) 33,652 49,991 Total expenses. Add lines 13-17 (must equal Part IX, 33,652 49,991 18 19 Revenue less expenses. Subtract line 18 from line 12 -8,683 -20,863 **Beginning of Current Year End of Year** Q 2011 20 Total assets (Part X, line 16) 3,876,343 3,853,891 21 Total liabilities (Part X, line 26) 2,129 540 Net assets or fund balances Subtract line 21 22 3,874,214 3,853,351 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge Sign Here Type or print name and title Print/Type preparer's name Preparer's signature Date PTIN **Paid** Check I if self-employed **Preparer** Firm's name Firm's EIN ▶ **Use Only** May the IRS discuss this return with the preparer shown above? (see instructions) ☐ Yes ☐ No

For Paperwork Reduction Act Notice, see the separate instructions.



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| orm 99 | 0 (2010) | | | Page (|
|--------|--|-----|----------|----------|
| Part | V Checklist of Required Schedules | | | |
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | Yes | No |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions) Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | 2 | • | 1 |
| _ | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | 1 |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | ✓ |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | ✓ |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | 1 |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> complete Schedule D, Part III | 8 | | 1 |
| 9 | Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | / |
| 10 | Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi- endowments? If "Yes," complete Schedule D, Part V | 10 | | <u>,</u> |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable | " | | <u> </u> |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | | 1 |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | ✓ | |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | 1 |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | 1 |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11e | | √ |
| 12 a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII | 12a | | ✓ |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | | 1 |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | ✓ |
| 14 a | | 14a | | ✓ |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV | 14b | | 1 |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 15 | | ✓ |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV | 16 | | 1 |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | | ✓ |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | ✓ |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | ✓ |
| 20 a | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20a | | ✓ |
| b | If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions) | 20b | | |

| Form 99 | 0 (2010) | | F | age 4 |
|----------|---|------------|-----|----------|
| Part | Checklist of Required Schedules (continued) | | | |
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations | | Yes | No |
| 22 | In the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | ✓ |
| 23 | on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | ✓ |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | | 1 |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25 | 24a | | 1 |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24b | | √ |
| d 25a | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 24d 25a | | 1 |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | ✓ |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | 1 |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | | 1 |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| a b | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a 28b | | 1 |
| С | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | 1 |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | 7 |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | 1 |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | 1 |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | 1 |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | 1 |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | 1 |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 35 | | ✓ |
| а | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | 1 |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes." complete Schedule R. | | | |

Form **990** (2010)

| Part | Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V | | | |
|--------|---|---------|-----|----------|
| | Check it Schedule O contains a response to any question in this Part V | · · | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable |] | | |
| C | Did the organization comply with backup withholding rules for reportable payments to vendors and | | | |
| ο- | reportable gaming (gambling) winnings to prize winners? | 1c | | ✓ |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 0 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . | 2b | | |
| b | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> . (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | ✓ |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority | | | |
| | over, a financial account in a foreign country (such as a bank account, securities account, or other financial | | | √ |
| | account)? | 4a | | <u> </u> |
| b | If "Yes," enter the name of the foreign country. ► See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | 1 |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | 1 |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | _ |
| | organization solicit any contributions that were not tax deductible? | 6a | | ✓ |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | 6b | | |
| 7 | gifts were not tax deductible? | OD | | |
| 'а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| | and services provided to the payor? | 7a | | 1 |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | , |
| | required to file Form 8282? | 7c | | - |
| d e | If "Yes," indicate the number of Forms 8282 filed during the year | 7e | | |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?. | 7f | | 1 |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting | | | |
| | organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring | _ | | |
| ^ | organization, have excess business holdings at any time during the year? | 8 | ļ | - |
| 9 a | Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . [10b] | | ł | ļ |
| 11 | Section 501(c)(12) organizations. Enter. Gross income from members or shareholders | | | İ |
| a b | Gross income from members or shareholders | 1 | | |
| | against amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 1 | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | <u></u> | | <u> </u> |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | - | |
| b | Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| D | the organization is licensed to issue qualified health plans | | | 1 |
| С | Enter the amount of reserves on hand | 1 | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O. | 14b | | |

| Part | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b be "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or change O. See instructions. Check if Schedule O contains a response to any question in this Part VI | | | |
|-------------------|--|-------------|------------------|--------------|
| Section | on A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a b 2 | Enter the number of voting members of the governing body at the end of the tax year Enter the number of voting members included in line 1a, above, who are independent . Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | → |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3 | | √ |
| 4 5 6 7a | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? Does the organization have members or stockholders? Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? | 4 5 6 | | √ √ √ |
| ь 8 | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | 7b | | * |
| a b 9 | The governing body? Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 8a 8b | √ | |
| Secti | on B. Policies (This Section B requests information about policies not required by the Internal Reven | | ode.) | <u> </u> |
| 0001 | on bit offices (mile coolien b requeste information about policies net required b) alle informative ren | | Yes | No |
| 10a | Does the organization have local chapters, branches, or affiliates? | 10a | | 1 |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? | 10b | | |
| 11a | Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? | 11a | | ✓ |
| 12a | Does the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | | ✓ |
| b | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | | |
| C | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done. | 12c | | _ |
| 13 | Does the organization have a written whistleblower policy? | 13 14 | | V |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | 14 | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | 1 | 1 |
| b | Other officers or key employees of the organization | 15b | 1 | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions) | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | / |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | |
| | ion C. Disclosure | | | |
| 17 18 | List the states with which a copy of this Form 990 is required to be filed None Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3 for public inspection. Indicate how you make these available. Check all that apply. |)s onl | y) ava | ıılable |
| 19 | Own website Another's website I Upon request Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of and financial statements available to the public | | | olicy, |
| 20 | State the name, physical address, and telephone number of the person who possesses the books and records organization: Duluth City Auditor / 411 West 1st Street, Room 107 / Duluth MN 55802 | of the |) | |

Form 990 (2010)

| Part VII | Compensation of Officers, | Directors, | Trustees, | Key Employees, | Highest Compensated | Employees, |
|----------|---------------------------|------------|-----------|----------------|----------------------------|------------|
| | and Independent Contract | ors | | | | |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order. individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| Check this box if neither the organization noi (A) | (B) | <u> </u> | 41112 | ((| | ompo | | (D) | (E) | (F) |
|---|---|-----------------------------------|-------------------------|---------|--------------|---------------------------------|--------|---|--|--|
| Name and Title | Average hours per week (describe hours for related | Individual trustee or director | c Institutional trustee | Officer | Key employee | Highest compensated at employee | Former | Reportable compensation from the organization (W-2/1099-MISC) | Reportable compensation from related organizations (W-2/1099-MISC) | Estimated amount of other compensation from the organization |
| MA ICALI Manda an | organizations in Schedule O) | rustee | l trustee | | /ee | npensated | | , | | and related organizations |
| (1) Kjell Knudsen Director | 0 | ✓ | | | | | | 0 | 0 | 0 |
| (2) Jeff Anderson Director | 0 | 1 | | | | | | О | 0 | 0 |
| (3) Mary Moldenhauer Director | 0 | 1 | | | | | | О | 0 | 0 |
| (4) Al France Director | 0 | 1 | | | | | | 0 | 0 | |
| (5) Betty George Director | 0 | 1 | | | | | | o | o | 0 |
| (6) | | | | | | | | | | |
| (7) | | | | | | | | | | |
| (8) | | | | | | | | | | |
| (9) | | | | | | | | | | |
| (10) | | | | | | | | | | |
| (11) | | | | | | | | | | |
| (12) | | | | | | | | | | |
| (13) | | | | | | | | | | |
| (14) | | | | | | | | | | |
| (15) | | | | | | | | | | |
| (16) | | | | | | | | | | |

| Part | VII Section A. Officers, Directors, Trus | stees, Key | Emplo | уес | es, a | and | Highe | est | Compensated | Employees (co | ontin <u>u</u> | ed) | |
|-----------|---|--|-------------------------------------|-----------------------|---------|--------------|------------------------------|-------------|---|---|----------------|---|---------------------|
| | (A) | (B) | | | (0 | C) | | | (D) | (E) | | (F) | |
| | Name and title | Average hours per week (describe | Individual trustee o or director | | Officer | | hat ap | Former | Reportable compensation from the | Reportable compensation fr related organizations | om | Estimat amount other compens | t of |
| | | hours for related organizations in Schedule O) | | Institutional trustee | 31 | Key employee | Highest compensated employee | er | organization (W-2/1099-MISC) | (W-2/1099-MIS | C) | from ti organiza and rela organiza | ne ition ited |
| (17) | | | | | | | | | | | | - | |
| (18) | | | | | | | | | | | | | |
| (19) | | | | | | _ | | | | | | | |
| (20) | | | | | | | | | | | | | |
| (21) | | | | | | | | | | | | | |
| (22) | | | | | | | | | , | | | | , |
| (23) | | | | | | | | _ | | | | | |
| (24) | | | | | | _ | | | | | | | |
| (25) | | | | | | | | | | | | | |
| (26) | | | | | | | | | | | | | |
| (27) | | | | | | | | | | | | | |
| (28) | | | | | | | | | | | | | |
| 1b | Sub-total | | | | | | | | 0 | | 0 | | 0 |
| c | Total from continuation sheets to Part | | | | | | | > | 0 | | 0 | | 0 |
| d | Total (add lines 1b and 1c) | | | | | | above |) w | the received m | l . | 000. | n | 0 |
| _ | reportable compensation from the organ | | | 1036 | ; IISt | eu | above | s) VV | nio received in | ore man proo | ,000 1 | "" | |
| - | | | | | | | | | | | | Y | es No |
| 3 | Did the organization list any former of employee on line 1a? <i>If "Yes," complete</i> | Schedule J | for s | uch | ındı | vidi | ıal | | | | | 3 | |
| 4 | For any individual listed on line 1a, is the organization and related organizations | greater th | | | ,000 | ? 1 | f "Ye | s, " | complete Sch | edule J for | such | | |
| 5 | Did any person listed on line 1a receive of | | | | tion | fro | m any | un un | | ation or indivi | dual | 4 | |
| <u> </u> | for services rendered to the organization | ? If "Yes," o | compi | ete | Scr | neau | ile J t | or s | sucn person | | • | 5 | |
| Section 1 | on B. Independent Contractors Complete this table for your five highest | compensat | ed in | den | end | ent | contr | acti | ors that receive | ed more than | \$100 (| 000 of | |
| | compensation from the organization | | | | | | | 1 | | | | | |
| | (A) Name and business address | | | | | | (B) Description of services | | | (C) Compensation | | | |
| None | | | | | | | | | | | | | |
| | | | | | | | | \vdash | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| 2 | Total number of independent contractor received more than \$100,000 in compens | | | | | | | | nose listed ab | ove) who | | | |

| Part | VIII | Statement of Revenue | | | | | |
|--|----------|---|----------------|----------------------|--|---|---|
| | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
| nts Its | 1a | Federated campaigns 1a | | | | | |
| g a | b | Membership dues 1b | | | | | |
| ts, ç | С | Fundraising events 1c | | | | | |
| Contributions, gifts, grants and other similar amounts | d | Related organizations 1d | | | | | |
| | е | Government grants (contributions) 1e | | | | | |
| | f | All other contributions, gifts, grants, | | | | | |
| ᅙᇶᇶ | | and similar amounts not included above 1f | | | | | |
| <u>a</u> <u>a</u> | g | Noncash contributions included in lines 1a-1f \$ | | | | | |
| | h | Total. Add lines 1a-1f | Business Code | | | | |
|) au | 2a | | 522291 | 28,146 | 28,146 | | |
| ě | b | | 322231 | 20,140 | 20, 140 | | |
| Program Service Revenue | C | | | | | | |
| eZ. | d | | | | | | · - |
| SE | e | | | | | - | |
| gra | f | All other program service revenue . | | | | | |
| <u>م</u> ا | g | Total. Add lines 2a–2f | • | 28,146 | | | |
| | 3 | Investment income (including divide | | | | | |
| | | and other similar amounts) | • | 982 | | | 982 |
| | 4 | Income from investment of tax-exempt bo | ond proceeds ► | | | | |
| | 5 | Royalties | | | | | |
| | | (i) Real | (ii) Personal | | | | |
| | 6a | Gross Rents | | | | | |
| | b | Less: rental expenses | | | | | |
| | С. | Rental income or (loss) | | | | | |
| | d 7a | Net rental income or (loss) Gross amount from sales of (i) Securities | ▶ | | | | |
| | / a | assets other than inventory | (ii) Galiei | | | | |
| | b | Less cost or other basis | | | | | |
| | _ | and sales expenses . | | | | | |
| | 7 0 | Gain or (loss) | • | | | | |
| | d | Net gain or (loss) | | | | | |
| venue | 8a | Gross income from fundraising | | | | | |
| | | events (not including \$ | | | | | |
| Other Re | | of contributions reported on line 1c) | | | | | |
| her | | See Part IV, line 18 . a | | | | | |
| ŏ | | Less: direct expenses b | | | | | |
| | | Net income or (loss) from fundraising Gross income from gaming activities | events . ► | | | | |
| | 9a | See Part IV, line 19 a | | | | | |
| | . | Less. direct expenses b | | | | | |
| | C | Net income or (loss) from gaming acti | vities ▶ | | | | |
| | | Gross sales of inventory, less | | | | | |
| | | returns and allowances a | | | | | |
| | b | Less cost of goods sold b | | | | | |
| | С | Net income or (loss) from sales of inve | entory ► | | | | |
| | | Miscellaneous Revenue | Business Code | | | | |
| | 11a | | | | | | |
| | b | | | | | | |
| | C | | | | | | |
| | d | All other revenue | | | | | |
| | 12 | Total Add lines 11a-11d | | 00.400 | 00.440 | | |
| | 12 | Total revenue. See instructions . | <u></u> ▶ | 29,128 | 28,146 | 0 | 982 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

| | All other organizations must complete co | tarriir (A) but are not | required to comple | te columns (b), (c), | and (D). |
|--------|---|-------------------------|------------------------------------|-------------------------------------|--|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to individuals in the U.S. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 | | | | |
| 4 5 | Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees | | | | |
| 6 | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 8 | Other salaries and wages | | | | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | | | | |
| 11 | Fees for services (non-employees): | | | | |
| a | Management | 45,469 | 400 | 45,469 | |
| Ь | Legal | 190 2,325 | 190 | 2 225 | |
| c d | Accounting | 2,323 | | 2,325 | |
| e | Professional fundraising services See Part IV, line 17 | ·· ·· | | | |
| f | Investment management fees | | | | |
| g | Other | | | | |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | | | | |
| 14 | Information technology | | | | |
| 15 | Royalties [| | | | |
| 16 | Occupancy [| | | | |
| 17 | Travel | | | - | |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings . | | | | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization . | 2.007 | | | |
| 23 | Insurance | 2,007 | | 2,007 | |
| 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24f. If | | | | |
| | line 24f amount exceeds 10% of line 25, column | | | | |
| | (A) amount, list line 24f expenses on Schedule O) | | | | |
| а | | | | | |
| b | | | | | |
| С | | | | | |
| d | | | | | |
| е | | | | | |
| f | All other expenses | | | | |
| 25 | Total functional expenses. Add lines 1 through 24f | 49,991 | 190 | 49,801 | |
| 26 | Joint costs. Check here ▶ ☐ If following SOP 98-2 (ASC 958-720). Complete this line only if the organization reported in column | | | | |
| | (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

Part X **Balance Sheet** (B) (A) Beginning of year End of year Cash-non-interest-bearing 1,901,181 1 1,929,247 2 2 3 3 4 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 7 1,625,669 7 1,575,150 8 8 Prepaid expenses and deferred charges . . . 1,673 9 1,674 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a Less: accumulated depreciation b 10b 10c Investments—publicly traded securities 11 11 12 Investments—other securities. See Part IV, line 11 . . . 347.820 12 347,820 13 Investments—program-related. See Part IV, line 11 13 14 14 15 15 16 Total assets. Add lines 1 through 15 (must equal line 34) 3,876,343 16 3,853,891 17 Accounts payable and accrued expenses 2,129 17 18 18 19 Deferred revenue 19 20 20 21 Escrow or custodial account liability Complete Part IV of Schedule D. 21 Liabilities 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. 22 23 23 Secured mortgages and notes payable to unrelated third parties . . . 24 Unsecured notes and loans payable to unrelated third parties . . . 24 Other liabilities. Complete Part X of Schedule D 25 25 Total liabilities. Add lines 17 through 25 . . . 26 2,129 26 540 Organizations that follow SFAS 117, check here ▶ ✓ and complete Net Assets or Fund Balances lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets . . . 3,874,214 27 3,853,351 28 29 29 Organizations that do not follow SFAS 117, check here ▶ □ and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 31 Paid-in or capital surplus, or land, building, or equipment fund . . . 31 32 Retained earnings, endowment, accumulated income, or other funds . 32 33 33 3,874,214 3,853,351 34 Total liabilities and net assets/fund balances 3,876,343 34 3,853,891

Form **990** (2010)

☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

За

3b

Form 990 (2010)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

Duluth 1200 Fund. Inc.

Employer identification number 41-1520829

| Pa | rt I Reason f | or Public Cha | rity Status (All orga | nization | s must c | omplete | this pai | rt.) See i | nstructio | ons. |
|----------|--|--|--|----------------|---|------------------|--|-------------|---|----------------------------|
| The | organization is not | a private founda | tion because it is: (Fo | r lines 1 t | through 1 | 1, check | only one | box.) | | |
| 1 | A church, con | vention of churcl | nes, or association of | churches | s describe | ed in sec | tion 170(| (b)(1)(A)(i |). | |
| 2 | | | 170(b)(1)(A)(ii). (Attac | | - | | | | | |
| 3 | | | spital service organiza | | | | | | | |
| 4 | | earch organizatione, city, and state | on operated in conjuni e: | ction with | a hospit | al descrit | oed in se | ction 170 | 0(b)(1)(A) | (iii). Enter the |
| 5 | | on operated for the complete of the complete o | the benefit of a collegolete Part II) | ge or uni | versity o | wned or | operated | by a go | vernment | al unit described in |
| 6 7 | ☐ An organization | A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) | | | | | | | | |
| 8 | ☐ A community | ☐ A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) | | | | | | | | |
| 9 | An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III.) | | | | | | | | | |
| 10 11 | | | | | | | | | | |
| | a ☐ Type | | * * | | e III-Fun | | | | _ | Type III-Other |
| € | By checking t | his box, I certify indation manage | that the organization rs and other than one | is not co | ntrolled o | irectly or | indirectly | y by one | or more | disqualified persons |
| f | If the organiz | ation received a | written determination | | the IRS 1 | hat it is | a Type | I, Type I | II, or Typ | e III supporting |
| ç | • | 17, 2006, has the | ne organization accep | | gift or co | ontributio | n from a | ny of the |) | |
| | (i) A person | who directly or i | ndirectly controls, eithody of the supported of | | _ | | - | described | d in (ii) ar | nd Yes No |
| | (ii) A family m | ember of a perso | on described in (i) abo | ove? | | | | | | 11g(ii) |
| | | | a person described in | | | | | | | 11g(iii) |
| t | Provide the fo | llowing informati | on about the support | ed organı | zation(s) | | | | | |
| (1) | Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1–9 above or IRC section (see instructions)) | in col (i) lis | organization sted in your document? | the organ | ou notify nization in of your port? | organizat | s the tion in col zed in the S ? | (vii) Amount of support |
| | . <u> </u> | | · · · · · · · · · · · · · · · · · · · | Yes | No | Yes | No | Yes | No | |
| (A) | | | | | | | | | | |
| (B) | | | | | | | | | | |
| (C) | | | | | | | | | | |
| (D) | | | | | | | | | | |
| (E) | | | | | | | | | | |
| Tota | | | | | | | | | | |

| Schedu | le A (Form 990 or 990-EZ) 2010 | | | | | | Page 2 |
|-----------------|---|-----------------------------------|---------------------------------|-------------------------------------|--|--------------------------------------|---------------------------|
| Part | Support Schedule for Organiza (Complete only if you checked the | | | | | | vi) |
| | Part III. If the organization fails to | qualify unde | er the tests lis | sted below, pl | ease comple | ete Part III.) | |
| | on A. Public Support | (=) 0000 | (L) 0007 | (-) 0000 | (4) 0000 | (-) 0010 | |
| | dar year (or fiscal year beginning in) | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | ************************************* | | |
| Secti | on B. Total Support | | | | | | |
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 7 | Amounts from line 4 | | | | | | |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | - | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | |
| 12 | Gross receipts from related activities, etc. | (see instructi | ons) | | | 12 | |
| 13 | First five years. If the Form 990 is for the organization, check this box and stop her | re | | d, third, fourth | , or fifth tax y | ear as a sect | , ,, , |
| | on C. Computation of Public Suppor | | | | | T T | |
| 14 15 16a | Public support percentage for 2010 (line 6 Public support percentage from 2009 Sch 331/3% support test—2010. If the organization | nedule A, Part | II, line 14 | | | 14 15 | % % |
| | box and stop here. The organization qual | | | | | | |
| b | 331/3% support test—2009. If the organ check this box and stop here. The organic | ization did no | ot check a box | on line 13 or | 16a, and line | | _ |
| 17a | 10%-facts-and-circumstances test – 20 10% or more, and if the organization meets the "forganization". | ets the "facts- acts-and-circi | and-circumsta umstances" tes | nces" test, che st. The organiza | eck this box ai | nd stop here as a publicly | . Explain in supported |

10%-facts-and-circumstances test - 2009. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.) If the organization fails to qualify under the tests listed below, please complete Part II.)

| | if the organization falls to qualify | under the tes | sis listed beit | w, please co | mpiete Part ii | ! <u>-)</u> | |
|--------|---|-------------------|------------------|----------------|----------------|-----------------|----------------------|
| | on A. Public Support | | | | | | |
| | dar year (or fiscal year beginning in) ▶ | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants") | | | | | T | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 41,051 | 31,348 | 25,260 | 23,960 | 28,146 | 149,765 |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 41,051 | 31,348 | 25,260 | 23,960 | 28,146 | 149,765 |
| 7a | Amounts included on lines 1, 2, and 3 received from disqualified persons . | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| с 8 | Add lines 7a and 7b | | | | | - 1 | |
| | line 6.) | | | | | ŀ | 149,765 |
| Secti | on B. Total Support | | | • | | | |
| Calen | dar year (or fiscal year beginning in) 🕨 | (a) 2006 | (b) 2007 | (c) 2008 | (d) 2009 | (e) 2010 | (f) Total |
| 9 | Amounts from line 6 | 41,051 | 31,348 | 25,260 | 23,960 | 28,146 | 149,765 |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources. | 12,673 | 17,617 | 9,133 | 1,009 | 982 | 41,414 |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| С | Add lines 10a and 10b | 12,673 | 17,617 | 9,133 | 1,009 | 982 | 41,414 |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | 53,724 | 48,965 | 34,393 | 24,969 | 29,128 | 191,179 |
| 14 | First five years. If the Form 990 is for the organization, check this box and stop her | | 's first, second | | | ar as a section | 1 501(c)(3) . ► □ |
| Secti | on C. Computation of Public Suppor | | | | | | |
| 15 | Public support percentage for 2010 (line 8 | 3, column (f) div | vided by line 1 | 3, column (f)) | | 15 | 78 % |
| 16 | Public support percentage from 2009 Sch | | | · · · · · | <u> </u> | 16 | 77 % |
| | on D. Computation of Investment Inc | | | | | | |
| 17 | Investment income percentage for 2010 (I | | • • • • • | | | 17 | 22 % |
| 18 | Investment income percentage from 2009 | | | | | 18 | 23 % |
| 19a | 331/3% support tests—2010. If the organi | | | | | | |
| | 17 is not more than 331/3%, check this box a | | | | | | |
| b | 331/3% support tests – 2009. If the organiz | | | | | | |
| 20 | line 18 is not more than 33½%, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions | | | | | | |

| Schedule A (F | Form 990 or 990-EZ) 2010 | Page 4 |
|---------------|--|--------|
| Part IV | Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions). | |
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SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Employer identification number Duluth 1200 Fund, Inc. 41-1520829 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year . . . 1 2 Aggregate contributions to (during year) . 3 Aggregate grants from (during year) . . Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ☐ Yes ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). ☐ Preservation of land for public use (e.g., recreation or education) ☐ Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure ☐ Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements . . . 2a **b** Total acreage restricted by conservation easements . . Number of conservation easements on a certified historic structure included in (a) . 2c Number of conservation easements included in (c) acquired after 8/17/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 6 7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) 8 (i) and section 170(h)(4)(B)(ii)? . . . ☐ Yes ☐ No In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items. If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items. Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X .

| _ | ^ |
|------|---|
| Page | _ |

| Part | | | | | ical Treasures, or Other Similar Assets (continued) |
|---------|--|--------------------|--------------|---------|---|
| 3 | Using the organization's acquisition, collection items (check all that apply): | | ther reco | rds, | check any of the following that are a significant use of it |
| а | ☐ Public exhibition | | d | | Loan or exchange programs |
| b | ☐ Scholarly research | | е | | Other |
| С | Preservation for future generation | | | | |
| 4 | | tion's collections | and expl | aın h | how they further the organization's exempt purpose in Pai |
| | XIV. | | | | |
| 5 | | | | | f art, historical treasures, or other similar |
| | | | | | of the organization's collection? Yes No |
| Part | line 9, or reported an amoun | t on Form 990, | Part X, I | ıne 2 | |
| 1a | included on Form 990, Part X? | | | | |
| b | If "Yes," explain the arrangement in Pa | art XIV and comp | lete the fo | ollow | |
| | 5 | | | | Amount |
| C | Beginning balance | | | | <u>1c</u> |
| d | Additions during the year | | | | 1d |
| e f | Distributions during the year Ending balance | | | • • | <u>1e </u> |
| 2a | Did the organization include an amoun | | | 212 | |
| | If "Yes," explain the arrangement in Pa | | art A, iii t | 521: | : |
| | | | zation ai | nswe | ered "Yes" to Form 990, Part IV, line 10. |
| | | (a) Current year | | or yea | |
| 1a | Beginning of year balance | | · | | |
| b | Contributions | | 1 | | |
| С | Net investment earnings, gains, and losses | | | | |
| d | Grants or scholarships | | | | |
| е | Other expenditures for facilities and | | ĺ | | |
| | programs | | | | |
| f | Administrative expenses | | ļ | | |
| g | End of year balance | | <u> </u> | | |
| 2 | Provide the estimated percentage of t | he year end balar | nce held a | as: | |
| a | Board designated or quasi-endowmer | nt ▶ | % | | |
| b | Permanent endowment ► Term endowment ► % | % | | | |
| с 3а | | | he organi | nzatio | on that are held and administered for the |
| Ou | organization by: | e possession or ti | ne organi | izatio | Yes No |
| | (i) unrelated organizations | | | | |
| | (ii) related organizations | | | • | 3a(ii) |
| b | If "Yes" to 3a(ii), are the related organi | | reauired (| on So | |
| 4 | Describe in Part XIV the intended uses | | | | |
| Par | | | | | |
| | Description of investment | (a) Cost or o | | (b) (| Cost or other basis (c) Accumulated (d) Book value depreciation |
| 1a | Land | | | | |
| b | Buildings | | | | |
| С | Leasehold improvements | | | | |
| d | Equipment | | | | |
| e | Other | | | | |
| Total. | Add lines 1a through 1e (Column (d) n | nust equal Form 9 | 90, Part . | X, co | olumn (B), line 10(c).) ▶ |

| Part VII | Investments - Other Securities | . See Form 990, Part X, | ine 12. | <u>_</u> |
|------------|--|-----------------------------|--|---------------------------|
| (3 | a) Description of security or category (including name of security) | (b) Book value | (c) Method of val Cost or end-of-year m | |
| | l derivatives | | | |
| | held equity interests | 347,820 | Cost | |
| (3) Other | | | | |
| (A) (B) | | | | <u></u> _ |
| (C) | | | | |
| (D) | • | | | |
| (E) | | | | |
| (F) | | | - | |
| (G) | | | | |
| (H) | | | | |
| (I) | (A) and and form 000 Dat V and (D) has 10) by | | | |
| | (b) must equal Form 990, Part X, col. (B) line 12) | 347,820 | | |
| Part VIII | Investments—Program Related | | | |
| | (a) Description of investment type | (b) Book value | (c) Method of val Cost or end-of-year m | |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| _(9) | | | | |
| (10) | | | | |
| | (b) must equal Form 990, Part X, col. (B) line 13) | | | |
| Part IX | Other Assets. See Form 990, Pa | nt A, IIIIe 15. | | (b) Book value |
| (1) | | , 5000 pto 1 | | (b) Book Value |
| (2) | | | | · · · |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| | | | · | · |
| (8) | | | | |
| (9) | . | | | _ _ |
| (10) | ımn (b) must equal Form 990, Part X, co | ol. (B) line 15.) | | |
| Part X | Other Liabilities. See Form 990, | | | |
| 1. | (a) Description of liability | (b) Amount | | - " |
| (1) Federa | income taxes | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| (10) | | | | |
| (11) | | | | |
| | (b) must equal Form 990, Part X, col (B) line 25) | | | |
| | SC 740) Footnote. In Part XIV, provide | the text of the footnote to | the organization's financial staten | nents that reports the |
| | n's liability for uncertain tax positions u | | - | • |

| Part | le D (Form 990) 2010 Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statem | nents | Page |
|--|---|------------------------------------|------|
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 | |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | |
| 3 | Excess or (deficit) for the year. Subtract line 2 from line 1 | 3 | |
| 4 | Net unrealized gains (losses) on investments | 4 | |
| 5 | Donated services and use of facilities | 5 | |
| 6 | Investment expenses | 6 | |
| 7 | Prior period adjustments | 7 | |
| 8 | Other (Describe in Part XIV.) | 8 | |
| 9 | Total adjustments (net). Add lines 4 through 8 | 9 | |
| 10 | Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9 | 10 | |
| Part | XII Reconciliation of Revenue per Audited Financial Statements With Revenue pe | r Return | |
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12 | | |
| а | Net unrealized gains on investments | | |
| b | Donated services and use of facilities | | |
| С | Recoveries of prior year grants | | |
| d | Other (Describe in Part XIV.) | | |
| е | Add lines 2a through 2d | 2e | |
| 3 | Subtract line 2e from line 1 | 3 | |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b 4a | _ | |
| b | Other (Describe in Part XIV.) | _ | |
| С | Add lines 4a and 4b | 4c | |
| 5 | Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | |
| Part | XIII Reconciliation of Expenses per Audited Financial Statements With Expenses | | |
| 1 | Total expenses and losses per audited financial statements | 1 | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | |
| | | | |
| а | Donated services and use of facilities | | |
| a b | Donated services and use of facilities | | |
| | Donated services and use of facilities | | |
| b c d | Donated services and use of facilities | | |
| b c d e | Donated services and use of facilities | | |
| b c d e 3 | Donated services and use of facilities | 2e 3 | , |
| b c d e | Donated services and use of facilities 2a Prior year adjustments 2b Other losses 2c Other (Describe in Part XIV.) 2d Add lines 2a through 2d 2d Subtract line 2e from line 1 2a Amounts included on Form 990, Part IX, line 25, but not on line 1: 2a | | |
| b c d e 3 4 a | Donated services and use of facilities | | |
| b c d e 3 4 a b | Donated services and use of facilities 2a Prior year adjustments 2b Other losses 2c Other (Describe in Part XIV.) 2d Add lines 2a through 2d 2d Subtract line 2e from line 1 3mounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b 4a Other (Describe in Part XIV) 4b | 3 | |
| b c d e 3 4 a b | Donated services and use of facilities | 3 4c | |
| b c d e 3 4 a b c 5 | Donated services and use of facilities | 3 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 | |
| b c d e 3 4 a b c 5 Part Comp | Donated services and use of facilities | 4c 5 Part IV, lines mplete this pa | |

| Page 5 | edule D (Form 990) 2010 | Schedule D (For |
|--|--|-----------------|
| red) | edule D (Form 990) 2010 rt XIV Supplemental Information (continue | Part XIV |
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Schedule D (Form 990) 2010

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

OMB No 1545-0047

Open to Public Inspection

Name of the organization

Duluth 1200 Fund, Inc.

Employer identification number 41-1520829

| Form 990 - Organization's Mission or Most Significant Activities |
|---|
| The purpose of the Duluth 1200 Fund is to provide low or no interest loans and other financial assistance to businesses located in or near |
| the City of Duluth in order to confront economic deterioration within the area. The financing is intended to provide assistance to businesses |
| that are not able to obtain adequate or appropriate financing from other conventional sources. Loan terms are at varying lengths and |
| recipients of the loan proceeds are required to provide employment creation and/or retention. |
| Form 990 - Part VI, Line 11a - Organization's Process to Review Form 990 |
| Form 990 is prepared in conjunction with the financial reporting for the City of Duluth, MN. After the return and supporting schedules are |
| prepared, it is reviewed by the City's Chief Financial Officer and the corporation's administrator, before it is signed by the corporation's |
| administrator. |
| Form 990 - Part VI, Lines 15a & 15b - Compensation Process for Top Management Officials, Other Officers, or Key Employees |
| No top management official, other officers, or key employees received any compensation. There were no employees of the corporation. |
| Form 990 - Part VI, Line 19 - Governing Documents Disclosure Explanation |
| All of the organization's governing documents, policies, and financial statements are available upon request at City Hall / Room 401 / |
| 411 West 1st Street / Duluth MN 55802 |
| |
| Additional Information for Form 990, Part VI |
| Lines 12, 13, \$ 14 - The Duluth 1200 Fund has no written conflict of interest or whistleblower policies. We may consider adopting policies |
| on these issues in the future. In regard to document retention and destruction, we follow the City of Duluth's recommended policy |
| Lines 6, 7a, & 7b - The Mayor of the City of Duluth appoints and removes the members of the corporation. All members of the corporation |
| shall constitute the Board of Directors. The business affairs of the corporation are managed by the Board of Directors. |
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