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# Return of Private Foundation

## or Section 4947(a)(1) Nonexempt Charitable Trust

### Treated as a Private Foundation

2010

Department of the Treasury  
Internal Revenue Service

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements.

For calendar year 2010, or tax year beginning , and ending

G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity ☐ Final return  
☐ Amended return ☐ Address change ☐ Name change

|                                                                                                                                                                                                                                                   |                                                                                                                                                  |                                                                                                                                                                              |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of foundation<br><b>PAUL E. STRY FOUNDATION, INC.</b>                                                                                                                                                                                        |                                                                                                                                                  | A Employer identification number<br><b>39-1598681</b>                                                                                                                        |
| Number and street (or P.O. box number if mail is not delivered to street address)<br><b>230 FRONT STREET NORTH</b>                                                                                                                                | Room/suite                                                                                                                                       | B Telephone number<br><b>608-782-1148</b>                                                                                                                                    |
| City or town, state, and ZIP code<br><b>LA CROSSE, WI 54601</b>                                                                                                                                                                                   |                                                                                                                                                  | C If exemption application is pending, check here <input type="checkbox"/>                                                                                                   |
| H Check type of organization: <input checked="" type="checkbox"/> Section 501(c)(3) exempt private foundation<br><input type="checkbox"/> Section 4947(a)(1) nonexempt charitable trust <input type="checkbox"/> Other taxable private foundation |                                                                                                                                                  | D 1. Foreign organizations, check here <input type="checkbox"/><br>2. Foreign organizations meeting the 85% test, check here and attach computation <input type="checkbox"/> |
| I Fair market value of all assets at end of year<br>(from Part II, col. (c), line 16)<br>\$ <b>4,188,484.</b>                                                                                                                                     | J Accounting method: <input checked="" type="checkbox"/> Cash <input type="checkbox"/> Accrual<br><input type="checkbox"/> Other (specify) _____ | E If private foundation status was terminated under section 507(b)(1)(A), check here <input type="checkbox"/>                                                                |
| (Part I, column (d) must be on cash basis.)                                                                                                                                                                                                       |                                                                                                                                                  | F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here <input type="checkbox"/>                                                             |

| Part I Analysis of Revenue and Expenses<br>(The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a)) |                                                                                             | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|----------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| 1                                                                                                                                                  | Contributions, gifts, grants, etc., received                                                |                                    |                           | N/A                     |                                                             |
| 2                                                                                                                                                  | Check <input checked="" type="checkbox"/> if the foundation is not required to attach Sch B |                                    |                           |                         |                                                             |
| 3                                                                                                                                                  | Interest on savings and temporary cash investments                                          | 9,257.                             | 9,257.                    |                         | STATEMENT 1                                                 |
| 4                                                                                                                                                  | Dividends and interest from securities                                                      | 91,140.                            | 90,070.                   |                         | STATEMENT 2                                                 |
| 5a                                                                                                                                                 | Gross rents                                                                                 |                                    |                           |                         |                                                             |
| b                                                                                                                                                  | Net rental income or (loss)                                                                 |                                    |                           |                         |                                                             |
| 6a                                                                                                                                                 | Net gain or (loss) from sale of assets not on line 10                                       | 214,403.                           |                           |                         |                                                             |
| b                                                                                                                                                  | Gross sales price for all assets on line 6a                                                 | 1,590,325.                         |                           |                         |                                                             |
| 7                                                                                                                                                  | Capital gain net income (from Part IV, line 2)                                              |                                    | 214,403.                  |                         |                                                             |
| 8                                                                                                                                                  | Net short-term capital gain                                                                 |                                    |                           |                         |                                                             |
| 9                                                                                                                                                  | Income modifications                                                                        |                                    |                           |                         |                                                             |
| 10a                                                                                                                                                | Gross sales less returns and allowances                                                     |                                    |                           |                         |                                                             |
| b                                                                                                                                                  | Less: Cost of goods sold                                                                    |                                    |                           |                         |                                                             |
| c                                                                                                                                                  | Gross profit or (loss)                                                                      |                                    |                           |                         |                                                             |
| 11                                                                                                                                                 | Other income                                                                                |                                    |                           |                         |                                                             |
| 12                                                                                                                                                 | Total. Add lines 1 through 11                                                               | 314,800.                           | 313,730.                  |                         |                                                             |
| 13                                                                                                                                                 | Compensation of officers, directors, trustees, etc.                                         | 16,500.                            | 8,250.                    |                         | 8,250.                                                      |
| 14                                                                                                                                                 | Other employee salaries and wages                                                           |                                    |                           |                         |                                                             |
| 15                                                                                                                                                 | Pension plans, employee benefits                                                            |                                    |                           |                         |                                                             |
| 16a                                                                                                                                                | Legal fees STMT 3                                                                           | 164.                               | 0.                        |                         | 164.                                                        |
| b                                                                                                                                                  | Accounting fees STMT 4                                                                      | 1,520.                             | 760.                      |                         | 760.                                                        |
| c                                                                                                                                                  | Other professional fees STMT 5                                                              | 30,824.                            | 15,412.                   |                         | 15,412.                                                     |
| 17                                                                                                                                                 | Interest                                                                                    |                                    |                           |                         |                                                             |
| 18                                                                                                                                                 | Taxes STMT 6                                                                                | 2,801.                             | 978.                      |                         | 42.                                                         |
| 19                                                                                                                                                 | Depreciation and depletion                                                                  |                                    |                           |                         |                                                             |
| 20                                                                                                                                                 | Occupancy                                                                                   |                                    |                           |                         |                                                             |
| 21                                                                                                                                                 | Travel, conferences, and meetings                                                           |                                    |                           |                         |                                                             |
| 22                                                                                                                                                 | Printing and publications                                                                   |                                    |                           |                         |                                                             |
| 23                                                                                                                                                 | Other expenses STMT 7                                                                       | 217,748.                           | 900.                      |                         | 216,848.                                                    |
| 24                                                                                                                                                 | Total operating and administrative expenses. Add lines 13 through 23                        | 269,557.                           | 26,300.                   |                         | 241,476.                                                    |
| 25                                                                                                                                                 | Contributions, gifts, grants paid                                                           | 203,819.                           |                           |                         | 203,819.                                                    |
| 26                                                                                                                                                 | Total expenses and disbursements. Add lines 24 and 25                                       | 473,376.                           | 26,300.                   |                         | 445,295.                                                    |
| 27                                                                                                                                                 | Subtract line 26 from line 12:                                                              |                                    |                           |                         |                                                             |
| a                                                                                                                                                  | Excess of revenue over expenses and disbursements                                           | -158,576.                          |                           |                         |                                                             |
| b                                                                                                                                                  | Net investment income (if negative, enter -0-)                                              |                                    | 287,430.                  |                         |                                                             |
| c                                                                                                                                                  | Adjusted net income (if negative, enter -0-)                                                |                                    |                           | N/A                     |                                                             |

19P

| Part II Balance Sheets      |                                                                                                                                          | Beginning of year | End of year    |                |
|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------|----------------|
|                             |                                                                                                                                          |                   | (a) Book Value | (b) Book Value |
| Assets                      | 1 Cash - non-interest-bearing                                                                                                            |                   |                |                |
|                             | 2 Savings and temporary cash investments                                                                                                 | 58,225.           | 190,721.       | 190,721.       |
|                             | 3 Accounts receivable ▶ 2,835.                                                                                                           |                   |                |                |
|                             | Less: allowance for doubtful accounts ▶                                                                                                  | 4,343.            | 2,835.         | 2,835.         |
|                             | 4 Pledges receivable ▶                                                                                                                   |                   |                |                |
|                             | Less: allowance for doubtful accounts ▶                                                                                                  |                   |                |                |
|                             | 5 Grants receivable                                                                                                                      |                   |                |                |
|                             | 6 Receivables due from officers, directors, trustees, and other disqualified persons                                                     |                   |                |                |
|                             | 7 Other notes and loans receivable ▶                                                                                                     |                   |                |                |
|                             | Less: allowance for doubtful accounts ▶                                                                                                  |                   |                |                |
|                             | 8 Inventories for sale or use                                                                                                            |                   |                |                |
|                             | 9 Prepaid expenses and deferred charges                                                                                                  |                   |                |                |
|                             | 10a Investments - U.S. and state government obligations STMT 8                                                                           | 150,062.          | 150,031.       | 152,259.       |
|                             | b Investments - corporate stock STMT 9                                                                                                   | 1,957,275.        | 1,940,222.     | 2,568,243.     |
|                             | c Investments - corporate bonds STMT 10                                                                                                  | 1,028,199.        | 755,719.       | 783,149.       |
| Liabilities                 | 11 Investments - land, buildings, and equipment basis ▶ 342,577.                                                                         |                   |                |                |
|                             | Less accumulated depreciation ▶                                                                                                          | 342,577.          | 342,577.       | 491,277.       |
|                             | 12 Investments - mortgage loans                                                                                                          |                   |                |                |
|                             | 13 Investments - other                                                                                                                   |                   |                |                |
|                             | 14 Land, buildings, and equipment basis ▶                                                                                                |                   |                |                |
|                             | Less accumulated depreciation ▶                                                                                                          |                   |                |                |
|                             | 15 Other assets (describe ▶)                                                                                                             |                   |                |                |
|                             | 16 Total assets (to be completed by all filers)                                                                                          | 3,540,681.        | 3,382,105.     | 4,188,484.     |
|                             | 17 Accounts payable and accrued expenses                                                                                                 |                   |                |                |
|                             | 18 Grants payable                                                                                                                        |                   |                |                |
|                             | 19 Deferred revenue                                                                                                                      |                   |                |                |
|                             | 20 Loans from officers, directors, trustees, and other disqualified persons                                                              |                   |                |                |
|                             | 21 Mortgages and other notes payable                                                                                                     |                   |                |                |
|                             | 22 Other liabilities (describe ▶)                                                                                                        |                   |                |                |
|                             | 23 Total liabilities (add lines 17 through 22)                                                                                           | 0.                | 0.             |                |
| Net Assets or Fund Balances | Foundations that follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31. |                   |                |                |
|                             | 24 Unrestricted                                                                                                                          | 3,540,681.        | 3,382,105.     |                |
|                             | 25 Temporarily restricted                                                                                                                |                   |                |                |
|                             | 26 Permanently restricted                                                                                                                |                   |                |                |
|                             | Foundations that do not follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 27 through 31.                         |                   |                |                |
|                             | 27 Capital stock, trust principal, or current funds                                                                                      |                   |                |                |
|                             | 28 Paid-in or capital surplus, or land, bldg., and equipment fund                                                                        |                   |                |                |
|                             | 29 Retained earnings, accumulated income, endowment, or other funds                                                                      |                   |                |                |
|                             | 30 Total net assets or fund balances                                                                                                     | 3,540,681.        | 3,382,105.     |                |
|                             | 31 Total liabilities and net assets/fund balances                                                                                        | 3,540,681.        | 3,382,105.     |                |

## Part III Analysis of Changes in Net Assets or Fund Balances

|                                                                                                                                                                 |   |            |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|---|------------|
| 1 Total net assets or fund balances at beginning of year - Part II, column (a), line 30<br>(must agree with end-of-year figure reported on prior year's return) | 1 | 3,540,681. |
| 2 Enter amount from Part I, line 27a                                                                                                                            | 2 | -158,576.  |
| 3 Other increases not included in line 2 (itemize) ▶                                                                                                            | 3 | 0.         |
| 4 Add lines 1, 2, and 3                                                                                                                                         | 4 | 3,382,105. |
| 5 Decreases not included in line 2 (itemize) ▶                                                                                                                  | 5 | 0.         |
| 6 Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30                                                         | 6 | 3,382,105. |

**Part IV Capital Gains and Losses for Tax on Investment Income**

| (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.) |  | (b) How acquired<br>P - Purchase<br>D - Donation | (c) Date acquired<br>(mo., day, yr.) | (d) Date sold<br>(mo., day, yr.) |
|------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------|--------------------------------------|----------------------------------|
| <b>1a TRUST POINT INC SHORT TERM SALES</b>                                                                                         |  |                                                  | <b>VARIOUS</b>                       | <b>VARIOUS</b>                   |
| <b>b TRUST POINT INC LONG TERM SALES</b>                                                                                           |  |                                                  | <b>VARIOUS</b>                       | <b>VARIOUS</b>                   |
| <b>c CAPITAL GAINS DIVIDENDS</b>                                                                                                   |  |                                                  |                                      |                                  |
| <b>d</b>                                                                                                                           |  |                                                  |                                      |                                  |
| <b>e</b>                                                                                                                           |  |                                                  |                                      |                                  |

| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
|-----------------------|--------------------------------------------|-------------------------------------------------|----------------------------------------------|
| <b>a 394,007.</b>     |                                            | <b>381,434.</b>                                 | <b>12,573.</b>                               |
| <b>b 1,183,181.</b>   |                                            | <b>994,488.</b>                                 | <b>188,693.</b>                              |
| <b>c 13,137.</b>      |                                            |                                                 | <b>13,137.</b>                               |
| <b>d</b>              |                                            |                                                 |                                              |
| <b>e</b>              |                                            |                                                 |                                              |

| Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69 |                                      |                                                 | (i) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h)) |
|---------------------------------------------------------------------------------------------|--------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------------------|
| (i) F.M.V. as of 12/31/69                                                                   | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col. (i)<br>over col. (j), if any |                                                                                           |
| <b>a</b>                                                                                    |                                      |                                                 | <b>12,573.</b>                                                                            |
| <b>b</b>                                                                                    |                                      |                                                 | <b>188,693.</b>                                                                           |
| <b>c</b>                                                                                    |                                      |                                                 | <b>13,137.</b>                                                                            |
| <b>d</b>                                                                                    |                                      |                                                 |                                                                                           |
| <b>e</b>                                                                                    |                                      |                                                 |                                                                                           |

|                                                                                                                                                                                        |  |          |                 |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------|-----------------|
| <b>2 Capital gain net income or (net capital loss)</b> { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 }                                             |  | <b>2</b> | <b>214,403.</b> |
| <b>3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6):</b><br>If gain, also enter in Part I, line 8, column (c).<br>If (loss), enter -0- in Part I, line 8 |  | <b>3</b> | <b>N/A</b>      |

**Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income**

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period?

☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

**1** Enter the appropriate amount in each column for each year; see instructions before making any entries.

| (a)<br>Base period years<br>Calendar year (or tax year beginning in) | (b)<br>Adjusted qualifying distributions | (c)<br>Net value of noncharitable-use assets | (d)<br>Distribution ratio<br>(col. (b) divided by col. (c)) |
|----------------------------------------------------------------------|------------------------------------------|----------------------------------------------|-------------------------------------------------------------|
| 2009                                                                 | 271,147.                                 | 3,779,994.                                   | .071732                                                     |
| 2008                                                                 | 544,001.                                 | 4,262,781.                                   | .127616                                                     |
| 2007                                                                 | 316,568.                                 | 4,981,911.                                   | .063543                                                     |
| 2006                                                                 | 376,528.                                 | 4,887,547.                                   | .077038                                                     |
| 2005                                                                 | 246,009.                                 | 4,854,500.                                   | .050676                                                     |

|                                                                                                                                                                                       |          |                   |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-------------------|
| <b>2 Total of line 1, column (d)</b>                                                                                                                                                  | <b>2</b> | <b>.390605</b>    |
| <b>3 Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years</b> | <b>3</b> | <b>.078121</b>    |
| <b>4 Enter the net value of noncharitable-use assets for 2010 from Part X, line 5</b>                                                                                                 | <b>4</b> | <b>4,102,830.</b> |
| <b>5 Multiply line 4 by line 3</b>                                                                                                                                                    | <b>5</b> | <b>320,517.</b>   |
| <b>6 Enter 1% of net investment income (1% of Part I, line 27b)</b>                                                                                                                   | <b>6</b> | <b>2,874.</b>     |
| <b>7 Add lines 5 and 6</b>                                                                                                                                                            | <b>7</b> | <b>323,391.</b>   |
| <b>8 Enter qualifying distributions from Part XII, line 4</b>                                                                                                                         | <b>8</b> | <b>445,295.</b>   |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

|                                                                                                                                                                                                                                        |           |        |        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|--------|--------|
| 1a Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1.<br>Date of ruling or determination letter: _____ (attach copy of letter if necessary-see instructions) |           |        |        |
| b Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input checked="" type="checkbox"/> and enter 1% of Part I, line 27b                                                                           |           | 1      | 2,874. |
| c All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b).                                                                                                             |           |        |        |
| 2 Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                            |           | 2      | 0.     |
| 3 Add lines 1 and 2                                                                                                                                                                                                                    |           | 3      | 2,874. |
| 4 Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-)                                                                                                                          |           | 4      | 0.     |
| 5 Tax based on investment income. Subtract line 4 from line 3. If zero or less, enter -0-                                                                                                                                              |           | 5      | 2,874. |
| 6 Credits/Payments:                                                                                                                                                                                                                    |           |        |        |
| a 2010 estimated tax payments and 2009 overpayment credited to 2010                                                                                                                                                                    | 6a 1,400. |        |        |
| b Exempt foreign organizations - tax withheld at source                                                                                                                                                                                | 6b        |        |        |
| c Tax paid with application for extension of time to file (Form 8868)                                                                                                                                                                  | 6c        |        |        |
| d Backup withholding erroneously withheld                                                                                                                                                                                              | 6d        |        |        |
| 7 Total credits and payments. Add lines 6a through 6d                                                                                                                                                                                  | 7         | 1,400. |        |
| 8 Enter any penalty for underpayment of estimated tax. Check here <input type="checkbox"/> if Form 2220 is attached                                                                                                                    | 8         |        |        |
| 9 Tax due. If the total of lines 5 and 8 is more than line 7, enter amount owed                                                                                                                                                        | 9         | 1,474. |        |
| 10 Overpayment. If line 7 is more than the total of lines 5 and 8, enter the amount overpaid                                                                                                                                           | 10        |        |        |
| 11 Enter the amount of line 10 to be: Credited to 2011 estimated tax <input type="checkbox"/> Refunded <input type="checkbox"/>                                                                                                        | 11        |        |        |

**Part VII-A Statements Regarding Activities**

|                                                                                                                                                                                                                                                                                                                                           | Yes | No |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign?                                                                                                                                                                   |     | X  |
| 1b Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see instructions for definition)?<br>If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities |     | X  |
| c Did the foundation file Form 1120-POL for this year?                                                                                                                                                                                                                                                                                    |     | X  |
| d Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:<br>(1) On the foundation. <input type="checkbox"/> \$ 0. (2) On foundation managers. <input type="checkbox"/> \$ 0.                                                                                                                  |     |    |
| e Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. <input type="checkbox"/> \$ 0.                                                                                                                                                                    |     |    |
| 2 Has the foundation engaged in any activities that have not previously been reported to the IRS?<br>If "Yes," attach a detailed description of the activities.                                                                                                                                                                           | 2   | X  |
| 3 Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes                                                                                                              | 3   | X  |
| 4a Did the foundation have unrelated business gross income of \$1,000 or more during the year?                                                                                                                                                                                                                                            | 4a  | X  |
| b If "Yes," has it filed a tax return on Form 990-T for this year?                                                                                                                                                                                                                                                                        | 4b  |    |
| 5 Was there a liquidation, termination, dissolution, or substantial contraction during the year?<br>If "Yes," attach the statement required by General Instruction T.                                                                                                                                                                     | 5   | X  |
| 6 Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument?      | 6   | X  |
| 7 Did the foundation have at least \$5,000 in assets at any time during the year?<br>If "Yes," complete Part II, col. (c), and Part XV.                                                                                                                                                                                                   | 7   | X  |
| 8a Enter the states to which the foundation reports or with which it is registered (see instructions) <input type="checkbox"/> WI                                                                                                                                                                                                         |     |    |
| b If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation                                                                                                                             | 8b  | X  |
| 9 Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2010 or the taxable year beginning in 2010 (see instructions for Part XIV)? If "Yes," complete Part XIV                                                                                    | 9   | X  |
| 10 Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses                                                                                                                                                                                                     | 10  | X  |

N/A

**Part VII-A Statements Regarding Activities** (continued)

|    |                                                                                                                                                                                                                                                                                                                                              |    |     |    |
|----|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions)                                                                                                                                                      | 11 |     | X  |
| 12 | Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008?                                                                                                                                                                                                                        | 12 |     | X  |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address ► N/A                                                                                                                                                                                                 | 13 | X   |    |
| 14 | The books are in care of ► TRUST POINT INC Telephone no. ► 608-782-1148<br>Located at ► 230 FRONT STREET NORTH, LA CROSSE, WI ZIP+4 ► 54601                                                                                                                                                                                                  |    |     |    |
| 15 | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the year<br>► 15 N/A                                                                                                                                              |    |     |    |
| 16 | At any time during calendar year 2010, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?<br>See page 20 of the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign country ► | 16 | Yes | No |
|    |                                                                                                                                                                                                                                                                                                                                              |    |     | X  |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.

|     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Yes | No |
|-----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|
| 1a  | During the year did the foundation (either directly or indirectly):                                                                                                                                                                                                                                                                                                                                                                                                                                 |     |    |
| (1) | Engage in the sale or exchange, or leasing of property with a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                              |     |    |
| (2) | Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                      |     |    |
| (3) | Furnish goods, services, or facilities to (or accept them from) a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                          |     |    |
| (4) | Pay compensation to, or pay or reimburse the expenses of, a disqualified person? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                                                                |     |    |
| (5) | Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                       |     |    |
| (6) | Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                     |     |    |
| b   | If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 22 of the instructions)? Organizations relying on a current notice regarding disaster assistance check here<br>N/A                                                                                                                                                                       | 1b  |    |
| c   | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2010?                                                                                                                                                                                                                                                                                                             | 1c  | X  |
| 2   | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)):                                                                                                                                                                                                                                                                                                                      |     |    |
| a   | At the end of tax year 2010, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2010? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No<br>If "Yes," list the years ►                                                                                                                                                                                                                                                 |     |    |
| b   | Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement - see instructions.) N/A                                                                                                                                                                                       | 2b  |    |
| c   | If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here.<br>►                                                                                                                                                                                                                                                                                                                                                                               |     |    |
| 3a  | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No                                                                                                                                                                                                                                                                                                      |     |    |
| b   | If "Yes," did it have excess business holdings in 2010 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2010.) N/A | 3b  |    |
| 4a  | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                                     | 4a  | X  |
| b   | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2010?                                                                                                                                                                                                                                                                   | 4b  | X  |

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**Part VII-B** Statements Regarding Activities for Which Form 4720 May Be Required (continued)

5a During the year did the foundation pay or incur any amount to:

(1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?

☐ Yes ☒ No

(2) Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive?

☐ Yes ☒ No

(3) Provide a grant to an individual for travel, study, or other similar purposes?

☐ Yes ☒ No

(4) Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)?

☐ Yes ☒ No

(5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?

☐ Yes ☒ No

b If any answer is "Yes" to 5a(1)-(5), did any of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)?

N/A

Organizations relying on a current notice regarding disaster assistance check here

☒

c If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?

N/A

☐ Yes ☐ No

If "Yes," attach the statement required by Regulations section 53.4945-5(d)

6a Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?

☐ Yes ☒ No

b Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?

If "Yes" to 6b, file Form 8870.

6b

X

7a At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?

☐ Yes ☒ No

b If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction?

N/A

7b

**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

1 List all officers, directors, trustees, foundation managers and their compensation.

| (a) Name and address                                              | (b) Title, and average hours per week devoted to position | (c) Compensation (if not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|-------------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| ROBERT SWARTZ<br>1441 CALEDONIA STREET<br>LA CROSSE, WI 54601     | PRESIDENT<br>2.00                                         | 6,500.                                    | 0.                                                                    | 0.                                    |
| ROBERT SKEMP<br>505 KING STREET<br>LA CROSSE, WI 54601            | VICE-PRESIDENT<br>2.00                                    | 5,000.                                    | 0.                                                                    | 0.                                    |
| ROBERT SKEMP JR<br>N2666 POTATO RIDGE ROAD<br>LA CROSSE, WI 54601 | SEC/TREASURER<br>2.00                                     | 5,000.                                    | 0.                                                                    | 0.                                    |
|                                                                   |                                                           |                                           |                                                                       |                                       |
|                                                                   |                                                           |                                           |                                                                       |                                       |

2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."

| (a) Name and address of each employee paid more than \$50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---------------------------------------------------------------|-----------------------------------------------------------|------------------|-----------------------------------------------------------------------|---------------------------------------|
| NONE                                                          |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |
|                                                               |                                                           |                  |                                                                       |                                       |

Total number of other employees paid over \$50,000

0

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**Part VIII** Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)**3** Five highest-paid independent contractors for professional services. If none, enter "NONE."

| (a) Name and address of each person paid more than \$50,000 | (b) Type of service | (c) Compensation |
|-------------------------------------------------------------|---------------------|------------------|
| NONE                                                        |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |
|                                                             |                     |                  |

Total number of others receiving over \$50,000 for professional services

0

**Part IX-A** Summary of Direct Charitable Activities

List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc.

|       | Expenses |
|-------|----------|
| 1 N/A |          |
|       |          |
|       |          |
| 2     |          |
|       |          |
|       |          |
| 3     |          |
|       |          |
|       |          |
| 4     |          |
|       |          |
|       |          |

**Part IX-B** Summary of Program-Related Investments

Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2.

|                                                          | Amount |
|----------------------------------------------------------|--------|
| 1 N/A                                                    |        |
|                                                          |        |
|                                                          |        |
| 2                                                        |        |
|                                                          |        |
|                                                          |        |
| All other program-related investments. See instructions. |        |
| 3                                                        |        |
|                                                          |        |
|                                                          |        |
| Total. Add lines 1 through 3                             | 0.     |

Form 990-PF (2010)



**Part X Minimum Investment Return** (All domestic foundations must complete this part. Foreign foundations, see instructions.)

|          |                                                                                                             |           |            |
|----------|-------------------------------------------------------------------------------------------------------------|-----------|------------|
| <b>1</b> | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: |           |            |
| <b>a</b> | Average monthly fair market value of securities                                                             | <b>1a</b> | 3,545,971. |
| <b>b</b> | Average of monthly cash balances                                                                            | <b>1b</b> | 124,473.   |
| <b>c</b> | Fair market value of all other assets                                                                       | <b>1c</b> | 494,866.   |
| <b>d</b> | Total (add lines 1a, b, and c)                                                                              | <b>1d</b> | 4,165,310. |
| <b>e</b> | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation)   | <b>1e</b> | 0.         |
| <b>2</b> | Acquisition indebtedness applicable to line 1 assets                                                        | <b>2</b>  | 0.         |
| <b>3</b> | Subtract line 2 from line 1d                                                                                | <b>3</b>  | 4,165,310. |
| <b>4</b> | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions)   | <b>4</b>  | 62,480.    |
| <b>5</b> | Net value of noncharitable-use assets. Subtract line 4 from line 3. Enter here and on Part V, line 4        | <b>5</b>  | 4,102,830. |
| <b>6</b> | Minimum investment return. Enter 5% of line 5                                                               | <b>6</b>  | 205,142.   |

**Part XI Distributable Amount** (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☐ and do not complete this part.)

|           |                                                                                                    |           |          |
|-----------|----------------------------------------------------------------------------------------------------|-----------|----------|
| <b>1</b>  | Minimum investment return from Part X, line 6                                                      | <b>1</b>  | 205,142. |
| <b>2a</b> | Tax on investment income for 2010 from Part VI, line 5                                             | <b>2a</b> | 2,874.   |
| <b>b</b>  | Income tax for 2010. (This does not include the tax from Part VI.)                                 | <b>2b</b> |          |
| <b>c</b>  | Add lines 2a and 2b                                                                                | <b>2c</b> | 2,874.   |
| <b>3</b>  | Distributable amount before adjustments. Subtract line 2c from line 1                              | <b>3</b>  | 202,268. |
| <b>4</b>  | Recoveries of amounts treated as qualifying distributions                                          | <b>4</b>  | 0.       |
| <b>5</b>  | Add lines 3 and 4                                                                                  | <b>5</b>  | 202,268. |
| <b>6</b>  | Deduction from distributable amount (see instructions)                                             | <b>6</b>  | 0.       |
| <b>7</b>  | Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | <b>7</b>  | 202,268. |

**Part XII Qualifying Distributions** (see instructions)

|          |                                                                                                                                   |           |          |
|----------|-----------------------------------------------------------------------------------------------------------------------------------|-----------|----------|
| <b>1</b> | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:                                        |           |          |
| <b>a</b> | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26                                                     | <b>1a</b> | 445,295. |
| <b>b</b> | Program-related investments - total from Part IX-B                                                                                | <b>1b</b> | 0.       |
| <b>2</b> | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes                         | <b>2</b>  |          |
| <b>3</b> | Amounts set aside for specific charitable projects that satisfy the:                                                              |           |          |
| <b>a</b> | Suitability test (prior IRS approval required)                                                                                    | <b>3a</b> |          |
| <b>b</b> | Cash distribution test (attach the required schedule)                                                                             | <b>3b</b> |          |
| <b>4</b> | Qualifying distributions. Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4                        | <b>4</b>  | 445,295. |
| <b>5</b> | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b | <b>5</b>  | 2,874.   |
| <b>6</b> | Adjusted qualifying distributions. Subtract line 5 from line 4                                                                    | <b>6</b>  | 442,421. |

**Note.** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

**Part XIII** Undistributed Income (see instructions)

|                                                                                                                                                                                   | (a)<br>Corpus | (b)<br>Years prior to 2009 | (c)<br>2009 | (d)<br>2010 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------|-------------|-------------|
| <b>1</b> Distributable amount for 2010 from Part XI, line 7                                                                                                                       |               |                            |             | 202,268.    |
| <b>2</b> Undistributed income, if any, as of the end of 2010                                                                                                                      |               |                            |             |             |
| <b>a</b> Enter amount for 2009 only                                                                                                                                               |               |                            | 0.          |             |
| <b>b</b> Total for prior years:                                                                                                                                                   |               | 0.                         |             |             |
| <b>3</b> Excess distributions carryover, if any, to 2010:                                                                                                                         |               |                            |             |             |
| <b>a</b> From 2005                                                                                                                                                                | 10,486.       |                            |             |             |
| <b>b</b> From 2006                                                                                                                                                                | 137,877.      |                            |             |             |
| <b>c</b> From 2007                                                                                                                                                                | 75,836.       |                            |             |             |
| <b>d</b> From 2008                                                                                                                                                                | 332,836.      |                            |             |             |
| <b>e</b> From 2009                                                                                                                                                                | 83,528.       |                            |             |             |
| <b>f</b> Total of lines 3a through e                                                                                                                                              | 640,563.      |                            |             |             |
| <b>4</b> Qualifying distributions for 2010 from Part XII, line 4: ► \$                                                                                                            | 445,295.      |                            |             |             |
| <b>a</b> Applied to 2009, but not more than line 2a                                                                                                                               |               |                            | 0.          |             |
| <b>b</b> Applied to undistributed income of prior years (Election required - see instructions)                                                                                    |               | 0.                         |             |             |
| <b>c</b> Treated as distributions out of corpus (Election required - see instructions)                                                                                            | 0.            |                            |             |             |
| <b>d</b> Applied to 2010 distributable amount                                                                                                                                     |               |                            |             | 202,268.    |
| <b>e</b> Remaining amount distributed out of corpus                                                                                                                               | 243,027.      |                            |             |             |
| <b>5</b> Excess distributions carryover applied to 2010 (If an amount appears in column (d), the same amount must be shown in column (a))                                         | 0.            |                            |             | 0.          |
| <b>6</b> Enter the net total of each column as indicated below:                                                                                                                   |               |                            |             |             |
| <b>a</b> Corpus. Add lines 3f, 4c, and 4e. Subtract line 5                                                                                                                        | 883,590.      |                            |             |             |
| <b>b</b> Prior years' undistributed income. Subtract line 4b from line 2b                                                                                                         |               | 0.                         |             |             |
| <b>c</b> Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed |               | 0.                         |             |             |
| <b>d</b> Subtract line 6c from line 6b. Taxable amount - see instructions                                                                                                         |               | 0.                         |             |             |
| <b>e</b> Undistributed income for 2009. Subtract line 4a from line 2a. Taxable amount - see instr.                                                                                |               |                            | 0.          |             |
| <b>f</b> Undistributed income for 2010. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2011                                                              |               |                            |             | 0.          |
| <b>7</b> Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3)                                                     | 0.            |                            |             |             |
| <b>8</b> Excess distributions carryover from 2005 not applied on line 5 or line 7                                                                                                 | 10,486.       |                            |             |             |
| <b>9</b> Excess distributions carryover to 2011. Subtract lines 7 and 8 from line 6a                                                                                              | 873,104.      |                            |             |             |
| <b>10</b> Analysis of line 9:                                                                                                                                                     |               |                            |             |             |
| <b>a</b> Excess from 2006                                                                                                                                                         | 137,877.      |                            |             |             |
| <b>b</b> Excess from 2007                                                                                                                                                         | 75,836.       |                            |             |             |
| <b>c</b> Excess from 2008                                                                                                                                                         | 332,836.      |                            |             |             |
| <b>d</b> Excess from 2009                                                                                                                                                         | 83,528.       |                            |             |             |
| <b>e</b> Excess from 2010                                                                                                                                                         | 243,027.      |                            |             |             |



### 3 Grants and Contributions Paid During the Year or Approved for Future Payment



**Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations**

|          |                                                                                                                                                                                                                                                                                                                                                                                              | Yes          | No |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|----|
| <b>1</b> | Did the organization directly or indirectly engage in any of the following described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?                                                                                                                                                                      |              |    |
| <b>a</b> | Transfers from the reporting foundation to a noncharitable exempt organization of:                                                                                                                                                                                                                                                                                                           |              |    |
|          | (1) Cash                                                                                                                                                                                                                                                                                                                                                                                     | <b>1a(1)</b> | X  |
|          | (2) Other assets                                                                                                                                                                                                                                                                                                                                                                             | <b>1a(2)</b> | X  |
| <b>b</b> | Other transactions:                                                                                                                                                                                                                                                                                                                                                                          |              |    |
|          | (1) Sales of assets to a noncharitable exempt organization                                                                                                                                                                                                                                                                                                                                   | <b>1b(1)</b> | X  |
|          | (2) Purchases of assets from a noncharitable exempt organization                                                                                                                                                                                                                                                                                                                             | <b>1b(2)</b> | X  |
|          | (3) Rental of facilities, equipment, or other assets                                                                                                                                                                                                                                                                                                                                         | <b>1b(3)</b> | X  |
|          | (4) Reimbursement arrangements                                                                                                                                                                                                                                                                                                                                                               | <b>1b(4)</b> | X  |
|          | (5) Loans or loan guarantees                                                                                                                                                                                                                                                                                                                                                                 | <b>1b(5)</b> | X  |
|          | (6) Performance of services or membership or fundraising solicitations                                                                                                                                                                                                                                                                                                                       | <b>1b(6)</b> | X  |
| <b>c</b> | Sharing of facilities, equipment, mailing lists, other assets, or paid employees                                                                                                                                                                                                                                                                                                             | <b>1c</b>    | X  |
| <b>d</b> | If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received. |              |    |

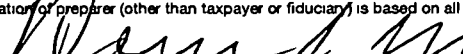
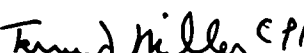
[illegible]

**2a** Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?

☐ Yes ☒ No

**b If "Yes," complete the following schedule.**

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|--------------------------|--------------------------|---------------------------------|
| N/A                      |                          |                                 |
|                          |                          |                                 |
|                          |                          |                                 |
|                          |                          |                                 |
|                          |                          |                                 |

|                        |                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                 |                     |                               |
|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-----------------------------------------------------------------------------------------------------------------|---------------------|-------------------------------|
| Sign Here              | Under penalties of perjury, I declare that I prepared this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer or fiduciary) is based on all information of which preparer has any knowledge. |  |                                                                                                                 |                     |                               |
|                        | <br>Signature of officer or trustee                                                                                                                                                                                                         |  |                                                                                                                 | Date <b>5-12-11</b> |                               |
| Paid Preparer Use Only | Print/Type preparer's name<br><br><b>TERRY MILLER</b>                                                                                                                                                                                                                                                                          |  | Preparer's signature<br><br> |                     | Date<br><br><b>5/12/11</b>    |
|                        | Check <input type="checkbox"/> if self-employed                                                                                                                                                                                                                                                                                |  |                                                                                                                 |                     | PTIN                          |
|                        | Firm's name ▶ <b>HAWKINS, ASH, BADDIE AND CO., LLP</b><br><b>500 S SECOND STREET, SUITE 200</b>                                                                                                                                                                                                                                |  |                                                                                                                 |                     | Firm's EIN ▶                  |
|                        | Firm's address ▶ <b>LA CROSSE, WI 54601</b>                                                                                                                                                                                                                                                                                    |  |                                                                                                                 |                     | Phone no. <b>608.784.7737</b> |

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**FORM 990-PF INTEREST ON SAVINGS AND TEMPORARY CASH INVESTMENTS STATEMENT 1**


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| SOURCE                                         | AMOUNT |
|------------------------------------------------|--------|
| TRUST POINT - MUNI                             | 7,281. |
| TRUST POINT - U.S.GOV'T. INTEREST              | 1,976. |
| TOTAL TO FORM 990-PF, PART I, LINE 3, COLUMN A | 9,257. |

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**FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 2**


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| SOURCE                           | GROSS AMOUNT | CAPITAL GAINS<br>DIVIDENDS | COLUMN (A)<br>AMOUNT |
|----------------------------------|--------------|----------------------------|----------------------|
| TRUST POINT                      | 104,277.     | 13,137.                    | 91,140.              |
| TOTAL TO FM 990-PF, PART I, LN 4 | 104,277.     | 13,137.                    | 91,140.              |

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**FORM 990-PF LEGAL FEES STATEMENT 3**


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| DESCRIPTION                           | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|---------------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| HALE, SKEMP, HANSON, SKEMP<br>& SLEIK | 164.                         | 0.                                |                               | 164.                          |
| TO FM 990-PF, PG 1, LN 16A            | 164.                         | 0.                                |                               | 164.                          |

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**FORM 990-PF ACCOUNTING FEES STATEMENT 4**


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| DESCRIPTION                  | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |
|------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|
| HABCO                        | 1,520.                       | 760.                              |                               | 760.                          |
| TO FORM 990-PF, PG 1, LN 16B | 1,520.                       | 760.                              |                               | 760.                          |

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| FORM 990-PF                    | OTHER PROFESSIONAL FEES      |                                   |                               | STATEMENT                     | 5 |
|--------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|---|
| DESCRIPTION                    | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |   |
| TRUST POINT<br>MANAGEMENT FEES | 22,132.<br>8,692.            | 11,066.<br>4,346.                 |                               | 11,066.<br>4,346.             |   |
| TO FORM 990-PF, PG 1, LN 16C   | 30,824.                      | 15,412.                           |                               | 15,412.                       |   |

| FORM 990-PF                 | TAXES                        |                                   |                               | STATEMENT                     | 6 |
|-----------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|---|
| DESCRIPTION                 | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |   |
| REAL ESTATE TAX             | 42.                          | 0.                                |                               | 42.                           |   |
| FOREIGN TAXES PAID          | 978.                         | 978.                              |                               | 0.                            |   |
| 2009 FED TAX PAID IN 2010   | 381.                         | 0.                                |                               | 0.                            |   |
| 2010 ESTIMATED FED TAX      | 1,400.                       | 0.                                |                               | 0.                            |   |
| TO FORM 990-PF, PG 1, LN 18 | 2,801.                       | 978.                              |                               | 42.                           |   |

| FORM 990-PF                           | OTHER EXPENSES               |                                   |                               | STATEMENT                     | 7 |
|---------------------------------------|------------------------------|-----------------------------------|-------------------------------|-------------------------------|---|
| DESCRIPTION                           | (A)<br>EXPENSES<br>PER BOOKS | (B)<br>NET INVEST-<br>MENT INCOME | (C)<br>ADJUSTED<br>NET INCOME | (D)<br>CHARITABLE<br>PURPOSES |   |
| INSURANCE                             | 5,885.                       | 900.                              |                               | 4,985.                        |   |
| NON-RENTAL MAINTENANCE &<br>UTILITIES | 11,572.                      | 0.                                |                               | 11,572.                       |   |
| PERMIT                                | 1,154.                       | 0.                                |                               | 1,154.                        |   |
| LANDSCAPING                           | 4,163.                       | 0.                                |                               | 4,163.                        |   |
| ANNUAL FILING FEE                     | 10.                          | 0.                                |                               | 10.                           |   |
| SITE IMPROVEMENTS                     | 194,964.                     | 0.                                |                               | 194,964.                      |   |
| TO FORM 990-PF, PG 1, LN 23           | 217,748.                     | 900.                              |                               | 216,848.                      |   |



| FORM 990-PF                                      | U.S. AND STATE/CITY GOVERNMENT OBLIGATIONS |                |            | STATEMENT            | 8 |
|--------------------------------------------------|--------------------------------------------|----------------|------------|----------------------|---|
| DESCRIPTION                                      | U.S.<br>GOV'T                              | OTHER<br>GOV'T | BOOK VALUE | FAIR MARKET<br>VALUE |   |
| AUSTIN TX TAXABLE PUBLIC IMPRV RFDG<br>4.75%     |                                            | X              | 75,034.    | 77,149.              |   |
| WORTHINGTON MN TAXABLE FGIC 5.00%                |                                            | X              | 74,997.    | 75,110.              |   |
| TOTAL U.S. GOVERNMENT OBLIGATIONS                |                                            |                |            |                      |   |
| TOTAL STATE AND MUNICIPAL GOVERNMENT OBLIGATIONS |                                            |                | 150,031.   | 152,259.             |   |
| TOTAL TO FORM 990-PF, PART II, LINE 10A          |                                            |                | 150,031.   | 152,259.             |   |

| FORM 990-PF                            | CORPORATE STOCK | STATEMENT            | 9 |
|----------------------------------------|-----------------|----------------------|---|
| DESCRIPTION                            | BOOK VALUE      | FAIR MARKET<br>VALUE |   |
| ABBOTT LABORATORIES                    | 5,412.          | 5,605.               |   |
| AMERICAN BEACON INTL EQUITY            | 141,842.        | 185,912.             |   |
| APACHE CORP                            | 17,200.         | 29,211.              |   |
| APPLE INC                              | 8,182.          | 20,644.              |   |
| BANK OF AMERICA CORP                   | 9,659.          | 13,127.              |   |
| BARRICK GOLD CORP                      | 9,145.          | 13,135.              |   |
| BAXTER INTERNATIONAL INC               | 11,842.         | 11,440.              |   |
| CHEVRON CORP                           | 27,095.         | 35,131.              |   |
| EMC CORP                               | 4,494.          | 9,435.               |   |
| GILEAD SCIENCES INC                    | 0.              | 0.                   |   |
| INTEL CORP                             | 9,333.          | 12,870.              |   |
| INTERNATIONAL BUSINESS MACHINES CORP   | 18,370.         | 22,454.              |   |
| JOHNSON & JOHNSON CO                   | 0.              | 0.                   |   |
| JPMORGAN CHASE & CO                    | 27,882.         | 37,754.              |   |
| KROGER CO                              | 0.              | 0.                   |   |
| LOWES COS INC                          | 0.              | 0.                   |   |
| MCDONALDS CORP                         | 16,913.         | 21,723.              |   |
| MICROSOFT CORP                         | 12,342.         | 18,309.              |   |
| MORGAN STANLEY INSTL SMALL CO GROWTH-A | 0.              | 0.                   |   |
| NESTLES S A ADR                        | 11,317.         | 13,627.              |   |
| NORFOLK SOUTHERN CORP                  | 0.              | 0.                   |   |
| PROCTER & GAMBLE CO                    | 17,786.         | 20,393.              |   |
| QUALCOMM INC                           | 18,710.         | 21,281.              |   |
| RAYTHEON CO                            | 0.              | 0.                   |   |
| SOUTHERN CO                            | 0.              | 0.                   |   |
| SCHLUMBERGER LTD                       | 12,998.         | 22,211.              |   |
| US BANCORP DEL                         | 10,308.         | 18,636.              |   |
| WAL MART STORES INC                    | 11,440.         | 11,649.              |   |
| XTO ENERGY INC                         | 0.              | 0.                   |   |

|                                        |          |          |
|----------------------------------------|----------|----------|
| AT & T INC                             | 7,917.   | 8,755.   |
| ACXIOM CORP                            | 4,603.   | 7,992.   |
| ALLSTATE CORP                          | 6,911.   | 8,703.   |
| ALTRIA GROUP INC                       | 9,368.   | 14,009.  |
| AMAZON.COM INC                         | 0.       | 0.       |
| AMERISOURCEBERGEN CORP                 | 7,242.   | 13,477.  |
| ANIXTER INTERNATIONAL INC              | 5,467.   | 8,960.   |
| ASHLAND INC                            | 5,701.   | 7,832.   |
| ATMOS ENERGY CORP                      | 5,628.   | 6,271.   |
| AUTOZONE INC                           | 7,909.   | 16,355.  |
| BANK NEW YORK MELLON CORP              | 9,258.   | 11,959.  |
| BECTON DICKINSON & CO                  | 11,644.  | 13,777.  |
| BEST BUY CO INC                        | 4,378.   | 5,315.   |
| BHP BILLITON LIMITED SPONSORED ADR     | 0.       | 0.       |
| BIO RAD LABS INC CLASS A               | 3,635.   | 4,362.   |
| BIOMED REALTY TRUST                    | 6,104.   | 8,523.   |
| BRADY CORP                             | 5,439.   | 5,772.   |
| BROADCOM CORP                          | 19,928.  | 24,867.  |
| BROOKLINE BANCORP INC                  | 5,742.   | 5,675.   |
| BURLINGTON NORTHERN SANTA FE CORP      | 0.       | 0.       |
| CABOT OIL & GAS CORP                   | 0.       | 0.       |
| CANADIAN NATL RAILWAY CO               | 8,783.   | 13,826.  |
| CATALYST HEALTH SOLUTIONS              | 3,800.   | 5,904.   |
| CELGENE CORP                           | 10,706.  | 11,237.  |
| COLGATE-PALMOLIVE CO                   | 8,567.   | 10,930.  |
| COLLECTIVE BRANDS                      | 0.       | 0.       |
| COLONIAL PROPERTIES TRUST              | 0.       | 0.       |
| COMMUNITY TRUST BANCORP INC            | 4,324.   | 4,518.   |
| CONOCOPHILLIPS                         | 15,150.  | 21,383.  |
| CONSOL ENERGY INC                      | 0.       | 0.       |
| COSTCO WHOLESALE CORP                  | 9,100.   | 13,864.  |
| COVANCE INC                            | 3,852.   | 5,295.   |
| DCT INDUSTRIAL TRUST INC               | 5,880.   | 5,905.   |
| DPL INC                                | 0.       | 0.       |
| DELAWARE EMERGING MARKETS INC          | 46,200.  | 79,874.  |
| DELL INC                               | 3,739.   | 6,233.   |
| DOVER CORP                             | 6,862.   | 13,736.  |
| DRESS BARN INC                         | 0.       | 0.       |
| ECOLAB INC                             | 0.       | 0.       |
| EMERSON ELECTRIC CORP                  | 7,928.   | 13,949.  |
| AMERICAN EUROPACIFIC GROWTH FUND CL F2 | 119,659. | 184,227. |
| EVERCORE PARTNERS INC                  | 0.       | 0.       |
| EXPEDITORS INTERNATIONAL               | 0.       | 0.       |
| EXXON MOBIL CORP                       | 24,000.  | 28,663.  |
| FPL GROUP INC                          | 0.       | 0.       |
| FORTUNE BRANDS INC                     | 5,191.   | 8,556.   |
| FREEPORT MCMORAN COPPER & GOLD CL B    | 8,622.   | 32,064.  |
| GARDNER DENVER INC                     | 0.       | 0.       |
| GAYLORD ENTERTAINMENT CO               | 6,826.   | 11,860.  |
| GENERAL ELECTRIC CO                    | 17,230.  | 23,283.  |
| GENERAL MILLS INC                      | 0.       | 0.       |
| GENESCO INC                            | 5,511.   | 10,272.  |
| GOOGLE INC CLASS A                     | 0.       | 0.       |
| GYMBOREE CORP                          | 0.       | 0.       |

|                                         |          |          |
|-----------------------------------------|----------|----------|
| HANCOCK JOHN BK & THRIFT OPPORTUNITY FD | 1,793.   | 3,513.   |
| HANOVER INSURANCE GROUP INC             | 0.       | 0.       |
| HEWLETT PACKARD CO                      | 17,248.  | 17,177.  |
| HONEYWELL INTERNATIONAL INC             | 5,823.   | 10,419.  |
| HUMANA INC                              | 7,740.   | 11,441.  |
| ITT CORP                                | 0.       | 0.       |
| INTERCONTINENTAL EXCHANGE INC           | 0.       | 0.       |
| ISHARES RUSSELL MID CAP ETF             | 120,266. | 218,763. |
| JUNIPER NETWORKS INC                    | 9,141.   | 14,103.  |
| KELLOGG CO                              | 0.       | 0.       |
| KRAFT FOODS INC                         | 9,074.   | 10,241.  |
| LABORATORY CORP OF AMERICA HLDGS        | 5,774.   | 8,528.   |
| LANCASTER COLONY CORP                   | 0.       | 0.       |
| MACK-CALI REALTY CORP                   | 5,353.   | 5,389.   |
| MARATHON OIL CORP                       | 11,864.  | 14,960.  |
| MERCK & CO INC NEW                      | 7,886.   | 7,677.   |
| MILLER HERMAN INC                       | 4,411.   | 6,856.   |
| MONSANTO CO                             | 8,384.   | 9,750.   |
| NETFLIX INC                             | 0.       | 0.       |
| NIKE INC CLASS B                        | 7,953.   | 15,034.  |
| NORTHERN TRUST CORP                     | 0.       | 0.       |
| NUCOR CORP                              | 0.       | 0.       |
| PACKAGING CORP OF AMERICA               | 0.       | 0.       |
| PAREXEL INTERNATIONAL CORP              | 4,955.   | 7,685.   |
| PFIZER INC                              | 10,539.  | 11,084.  |
| PHILLIP MORRIS INTL INC                 | 5,173.   | 7,258.   |
| PINNACLE WEST CAPITAL CORP              | 4,600.   | 5,679.   |
| POLARIS INDUSTRIES INC                  | 2,965.   | 5,930.   |
| POLYCOM INC                             | 0.       | 0.       |
| POST PROPERTIES INC                     | 5,044.   | 10,672.  |
| PRAXAIR INC                             | 7,258.   | 11,647.  |
| T ROWE PRICE GROUP INC                  | 6,113.   | 13,618.  |
| PROVIDENT FINANCIAL SERVICES            | 5,829.   | 8,185.   |
| PUBLIC SERVICE ENTERPRISE GROUP         | 11,180.  | 11,165.  |
| QUEST DIAGNOSTICS INC                   | 4,513.   | 4,857.   |
| RELIANCE STEEL & ALUMINUM CO            | 3,770.   | 5,314.   |
| ROBERT HALF INTERNATIONAL INC           | 5,585.   | 6,457.   |
| SILICON LABORATORIES INC                | 0.       | 0.       |
| SMUCKER JM CO                           | 9,957.   | 10,964.  |
| SNAP-ON INC                             | 6,467.   | 9,449.   |
| SUNTRUST BANKS INC                      | 0.       | 0.       |
| SWIFT ENERGY CO                         | 5,631.   | 10,022.  |
| TEMPUR PEDIC INTERNATIONAL INC          | 2,938.   | 8,012.   |
| TORO CO                                 | 0.       | 0.       |
| TRAVELERS COS INC                       | 0.       | 0.       |
| TRICO BANCSHARES                        | 0.       | 0.       |
| UMB FINANCIAL CORP                      | 0.       | 0.       |
| UNIFIRST CORP                           | 4,278.   | 5,505.   |
| UNITED FINANCIAL BANCORP INC            | 2,900.   | 3,558.   |
| UNITED TECHNOLOGIES CORP                | 27,023.  | 35,030.  |
| VISA INC                                | 0.       | 0.       |
| VODAFONE GROUP PLC NEW                  | 0.       | 0.       |
| WGL HOLDINGS INC                        | 4,208.   | 4,400.   |
| WATSON PHARMACEUTICALS                  | 5,852.   | 10,278.  |

|                                       |          |          |
|---------------------------------------|----------|----------|
| WEBSTER FINANCIAL CORP                | 3,038.   | 4,590.   |
| WESTAMERICA BANCORPORATION            | 0.       | 0.       |
| ARGO GROUP INTERNATIONAL HOLDINGS LTD | 0.       | 0.       |
| ASPEN INSURANCE HOLDINGS              | 6,350.   | 7,241.   |
| ACCENTURE PLC                         | 9,064.   | 13,577.  |
| INGERSOLL-RAND PUBLIC LIMITED CO      | 2,145.   | 6,546.   |
| TRANSOCEAN LTD                        | 0.       | 0.       |
| TYCO INTERNATIONAL LTD NEW            | 0.       | 0.       |
| STEINER LEISURE LTD                   | 5,443.   | 7,425.   |
| OMNICOM GROUP INC                     | 19,631.  | 22,350.  |
| ARCHER DANIELS MIDLAND CO             | 8,889.   | 8,392.   |
| JOHNSON CONTROLS INC                  | 19,537.  | 25,594.  |
| OLD NATIONAL BANCORP                  | 3,979.   | 4,162.   |
| STATE STREET CORP                     | 10,500.  | 11,400.  |
| WESBANCO INC                          | 3,138.   | 3,735.   |
| COCA COLA CO                          | 23,331.  | 26,571.  |
| DR PEPPER SNAPPLE GROUP INC           | 10,637.  | 10,196.  |
| CF INDUSTRIES HOLDINGS INC            | 4,732.   | 5,406.   |
| POLYONE CORP                          | 5,107.   | 5,858.   |
| CHEMED CORP                           | 11,723.  | 11,686.  |
| ROLLINS INC                           | 12,151.  | 12,127.  |
| FASTENAL CO                           | 9,623.   | 11,682.  |
| CME GROUP INC                         | 10,942.  | 11,261.  |
| ENERNOC INC                           | 3,240.   | 3,252.   |
| NEXTERA ENERGY INC                    | 3,996.   | 4,159.   |
| WISCONSIN ENERGY CORP                 | 11,738.  | 11,537.  |
| GENTEX CORP                           | 10,467.  | 10,553.  |
| NATIONAL INSTRUMENTS CORP             | 10,573.  | 10,652.  |
| FLUOR CORP                            | 9,718.   | 14,246.  |
| HEINZ H J CO                          | 9,389.   | 10,486.  |
| NICOR INC                             | 4,280.   | 4,842.   |
| CEPHEID INC                           | 13,938.  | 13,878.  |
| INTUITIVE SURGICAL INC                | 10,081.  | 9,279.   |
| BIO-REFERENCE LABORATORIES INC        | 4,389.   | 4,547.   |
| HORACE MANN EDUCATORS                 | 4,087.   | 4,474.   |
| PLATINUM UNDERWRITERS HOLDINGS LTD    | 4,398.   | 4,497.   |
| EBAY INC                              | 5,322.   | 6,123.   |
| NUTRISYSTEM INC                       | 4,955.   | 4,942.   |
| CARPENTER TECHNOLOGY CORP             | 7,621.   | 8,652.   |
| VANGUARD LARGE CAP ETF                | 188,974. | 189,364. |
| DEERE & CO                            | 10,699.  | 14,451.  |
| JOY GLOBAL INC                        | 9,928.   | 13,533.  |
| NACCO INDUSTRIES INC                  | 3,207.   | 7,044.   |
| DISNEY (WALT) CO                      | 10,887.  | 11,516.  |
| TIME WARNER CABLE INC                 | 6,990.   | 7,858.   |
| PRECISION CASTPARTS CORP              | 9,389.   | 10,441.  |
| 3M CO                                 | 9,926.   | 10,701.  |
| XEROX CORP                            | 10,633.  | 10,633.  |
| DEVON ENERGY CORP                     | 10,238.  | 12,248.  |
| OCCIDENTAL PETROLEUM CORP             | 12,695.  | 15,696.  |
| TRANSOCEAN LTD                        | 12,925.  | 10,913.  |
| BEMIS CO INC                          | 5,528.   | 6,369.   |
| CBL & ASSOCIATES PROPERTIES INC       | 4,326.   | 5,740.   |
| COUSINS PROPERTIES INC                | 3,289.   | 3,545.   |

|                                         |            |            |
|-----------------------------------------|------------|------------|
| RADIOSHACK CORP                         | 7,431.     | 6,009.     |
| STARBUCKS CORP                          | 10,266.    | 13,109.    |
| TJX COMPANIES INC                       | 10,738.    | 10,742.    |
| CITRIX SYSTEMS INC                      | 10,066.    | 10,262.    |
| DEALERTRACK HOLDINGS INC                | 4,554.     | 4,415.     |
| INTUIT INC                              | 9,992.     | 11,191.    |
| LAWSON SOFTWARE INC                     | 4,261.     | 4,903.     |
| ORACLE CORP                             | 10,512.    | 13,866.    |
| CISCO SYSTEMS INC                       | 12,867.    | 9,731.     |
| FRONTIER COMMUNICATIONS CORP            | 13,000.    | 15,296.    |
| FORWARD AIR CORP                        | 3,693.     | 3,576.     |
| UNITED PARCEL SERVICE                   | 10,282.    | 11,032.    |
| WERNER ENTERPRISES INC                  | 4,212.     | 4,791.     |
| TOTAL TO FORM 990-PF, PART II, LINE 10B | 1,940,222. | 2,568,243. |

|             |                 |              |
|-------------|-----------------|--------------|
| FORM 990-PF | CORPORATE BONDS | STATEMENT 10 |
|-------------|-----------------|--------------|

| DESCRIPTION                             | BOOK VALUE | FAIR MARKET VALUE |
|-----------------------------------------|------------|-------------------|
| CALAMOS CONVERTIBLE FUND                | 199,416.   | 220,625.          |
| GOLDMAN SACHS HIGH YIELD FUND           | 126,494.   | 116,006.          |
| LOOMIS SAYLES GLOBAL BOND FUND I        | 56,745.    | 60,606.           |
| PIMCO FOREIGN BOND INSTL                | 104,936.   | 106,013.          |
| PIMCO REAL RETURN BOND FUND             | 63,920.    | 69,055.           |
| PIMCO TOTAL RETURN INSTL                | 173,647.   | 180,082.          |
| FEDERATED ULTRASHORT BOND INSTL         | 30,561.    | 30,762.           |
| TOTAL TO FORM 990-PF, PART II, LINE 10C | 755,719.   | 783,149.          |

FORM 990-PF

GRANTS AND CONTRIBUTIONS  
PAID DURING THE YEAR

STATEMENT 11

| RECIPIENT NAME AND ADDRESS             | RECIPIENT RELATIONSHIP<br>AND PURPOSE OF GRANT | RECIPIENT<br>STATUS | AMOUNT  |
|----------------------------------------|------------------------------------------------|---------------------|---------|
| BETHESDA LUTHERAN HOME                 |                                                |                     | 4,060.  |
| CAMERON PARK MARKET ASSOCIATION        |                                                |                     | 10,000. |
| COULEE REGION SIERRA CLUB              |                                                |                     | 507.    |
| DRFTLESS AREA LAND CONSERVANCY         |                                                |                     | 5,000.  |
| FIRST EVANGELICAL LUTHERAN<br>CHURCH   |                                                |                     | 1,015.  |
| LA CROSSE EARTH WEEK COALITION         |                                                |                     | 1,000.  |
| LA CROSSE FAMILY & CHILDRENS<br>CENTER |                                                |                     | 508.    |
| LA CROSSE PARK & RECREATION            |                                                |                     | 3,000.  |

|                                                |            |
|------------------------------------------------|------------|
| PAUL E. STRY FOUNDATION, INC.                  | 39-1598681 |
| MISSISSIPPI VALLEY CONSERVANCY                 | 30,000.    |
| PLEASANT RIDGE WALDORF SCHOOL                  | 6,000.     |
| UW-LA CROSSE FOUNDATION                        | 10,150.    |
| WI DEPARTMENT OF NATURAL<br>RESOURCES          | 20,000.    |
| WIS CORPS.                                     | 5,000.     |
| MYRICK HIXON ECO PARK                          | 25,000.    |
| UW-L DEPARTMENT OF BIOLOGY                     | 9,549.     |
| NATIONAL MISSISSIPPI RIVER<br>MUSEUM & AQUATIC | 10,000.    |
| NORSKEDALEN                                    | 15,000.    |
| VITERBO UNIVERSITY                             | 25,000.    |

|                                               |            |
|-----------------------------------------------|------------|
| PAUL E. STRY FOUNDATION, INC.                 | 39-1598681 |
| YOUTH INITIATIVE HIGH SCHOOL                  | 10,000.    |
| RIVERSIDE INTERNATIONAL<br>FRIENDSHIP GARDENS | 5,000.     |
| UNITED FUND FOR THE ARTS &<br>HUMANITIES      | 2,500.     |
| LA CROSSE CONCERT BAND                        | 500.       |
| NATIONAL CONSERVANCY                          | 2,030.     |
| COULEE WILDLIFE REHABILITATION<br>CENTER      | 3,000.     |
| TOTAL TO FORM 990-PF, PART XV, LINE 3A        | 203,819.   |



## Account Name:

STRY, PAUL E. FOUNDATION INC.-AGENCY  
1045001094

Account Number: 1045001094

Tax I.D. Number: XX-XXX8681

## DETAIL OF SHORT-TERM CAPITAL GAINS AND LOSSES

| Units     | Description                                        | Date<br>Acquired | Date<br>Sold | Gross Sales<br>Price | Cost or<br>Other Basis | Short-term<br>Gain/Loss |
|-----------|----------------------------------------------------|------------------|--------------|----------------------|------------------------|-------------------------|
|           | SHORT-TERM SALES REPORTED ON FORM 1099-B:<br>----- |                  |              |                      |                        |                         |
| 11.000    | ACXIOM CORP                                        | 08/25/2009       | 02/16/2010   | 173 90               | 108.66                 | 65.24                   |
| 11 000    | ACXIOM CORP                                        | 08/25/2009       | 03/25/2010   | 196 56               | 108 66                 | 87.90                   |
| 11.000    | ACXIOM CORP                                        | 08/25/2009       | 04/09/2010   | 204 48               | 108.66                 | 95.82                   |
| 11.000    | ACXIOM CORP                                        | 08/25/2009       | 06/04/2010   | 173 90               | 108 66                 | 65.24                   |
| 11 000    | ACXIOM CORP                                        | 08/25/2009       | 08/05/2010   | 181 49               | 108 66                 | 72.83                   |
| 91 000    | AGRIUM INC                                         | 10/04/2010       | 11/22/2010   | 7,374 88             | 6,679 37               | 695 51                  |
| 867.000   | AIRTRAN HOLDINGS INC                               | 08/05/2010       | 10/26/2010   | 6,441 78             | 4,135 59               | 2,306 19                |
| 11 001    | ALLIANZ NFJ DIVIDEND VALUE INST                    | 10/04/2010       | 10/05/2010   | 118 92               | 116.50                 | 2.42                    |
| 277.000   | AMERICAN ELECTRIC POWER CO INC                     | 08/05/2010       | 09/03/2010   | 9,960 78             | 10,072 33              | -111 55                 |
| 791.000   | APPLIED MATERIALS                                  | 02/16/2010       | 10/04/2010   | 9,025 16             | 10,203 90              | -1,178 74               |
| 164.000   | BHP BILLITON LIMITED SPONSORED ADR                 | 02/16/2010       | 06/04/2010   | 9,797 22             | 12,010 43              | -2,213 21               |
| 394.000   | BROADCOM CORP                                      | 08/25/2009       | 02/16/2010   | 12,383 85            | 10,901 27              | 1,482 58                |
| 151.000   | CABOT OIL & GAS CORP                               | 11/09/2009       | 09/03/2010   | 4,401 59             | 6,196 50               | -1,794 91               |
| 246.000   | CAMERON INTERNATIONAL CORP                         | 03/25/2010       | 06/04/2010   | 8,307 30             | 10,332 05              | -2,024.75               |
| 253.000   | COLLECTIVE BRANDS                                  | 08/25/2009       | 08/05/2010   | 3,849 74             | 3,604.21               | 245.53                  |
| 153.000   | COLONIAL PROPERTIES TRUST                          | 08/25/2009       | 02/16/2010   | 1,713 66             | 1,419 29               | 294.37                  |
| 112.000   | CONSOL ENERGY INC                                  | 10/20/2009       | 02/16/2010   | 5,642 64             | 5,615 08               | 27.56                   |
| 10.000    | COVANCE INC                                        | 12/01/2009       | 02/16/2010   | 551 89               | 543 60                 | 8.29                    |
| 250 000   | DPL INC                                            | 08/25/2009       | 08/05/2010   | 6,371.27             | 6,314 60               | 56.67                   |
| 242.000   | DARDEN RESTAURANTS INC                             | 02/16/2010       | 04/09/2010   | 11,235 99            | 9,740 26               | 1,495 73                |
| 960.000   | DELTA AIR LINES INC                                | 10/04/2010       | 10/26/2010   | 12,895 85            | 11,106 91              | 1,788 94                |
| 277 000   | DOLLAR GENERAL CORP                                | 02/16/2010       | 03/25/2010   | 6,768 15             | 6,232.11               | 536.04                  |
| 295 000   | DRESS BARN INC                                     | 08/25/2009       | 08/05/2010   | 6,888 16             | 4,771 30               | 2,116 86                |
| 28 000    | ECOLAB INC                                         | 06/17/2009       | 03/25/2010   | 1,213 53             | 1,065 96               | 147 57                  |
| 176 000   | EVERCORE PARTNERS INC                              | 08/25/2009       | 02/16/2010   | 5,523 93             | 4,366 91               | 1,157 02                |
| 73 000    | EXPEDITORS INTERNATIONAL WASHINGTON                | 11/09/2009       | 02/16/2010   | 2,460 40             | 2,403 89               | 56.51                   |
| 114 000   | EXXON MOBIL CORP                                   | 09/02/2009       | 02/16/2010   | 7,486 29             | 7,822 47               | -336.18                 |
| 1,083 424 | FEDERATED ULTRASHORT BOND INSTL                    | 03/08/2010       | 10/06/2010   | 10,000 00            | 9,902 50               | 97.50                   |
| 1,082 251 | FEDERATED ULTRASHORT BOND INSTL                    | 03/08/2010       | 10/11/2010   | 10,000 00            | 9,891 77               | 108 23                  |
| 133 000   | GARDNER DENVER INC                                 | 08/25/2009       | 08/05/2010   | 7,052 17             | 4,296 51               | 2,755 66                |
| 183.000   | GENERAL MILLS, INC                                 | 08/25/2009       | 04/09/2010   | 12,936 14            | 10,899 15              | 2,036 99                |
| 54.000    | GOLDMAN SACHS GROUP INC                            | 04/09/2010       | 06/04/2010   | 7,830 35             | 9,628 19               | -1,797 84               |
| 3 000     | GOOGLE INC CLASS A                                 | 12/10/2009       | 06/04/2010   | 1,502 88             | 1,780 11               | -277.23                 |
| 20 000    | GOOGLE INC CLASS A                                 | 04/09/2010       | 08/05/2010   | 10,131 56            | 11,397 18              | -1,265 62               |
| 194.000   | GYMBOREE CORP                                      | 10/20/2009       | 06/04/2010   | 8,275 80             | 9,227 39               | -951 59                 |
| 104.000   | HOSPIRA INC                                        | 02/16/2010       | 08/05/2010   | 5,378 67             | 5,273 63               | 105.04                  |
| 200.000   | ITT CORP                                           | 11/09/2009       | 09/03/2010   | 9,152 46             | 10,565 82              | -1,413 36               |
| 183.000   | KOHL'S CORP                                        | 06/04/2010       | 09/03/2010   | 9,085 81             | 9,212 02               | -126.21                 |
| 325.000   | KROGER CO                                          | 08/25/2009       | 02/16/2010   | 6,961 67             | 6,938 23               | 23.44                   |
| 808.000   | MGIC INVESTMENT CORP                               | 02/16/2010       | 10/26/2010   | 7,764 83             | 5,471 37               | 2,293 46                |
| 43.000    | MONSANTO CO                                        | 08/05/2010       | 09/03/2010   | 2,361 96             | 2,655 17               | -293.21                 |
| 12.000    | NORFOLK SOUTHERN CORP                              | 08/25/2009       | 02/16/2010   | 593 64               | 564 60                 | 29.04                   |
| 50.000    | NUCOR CORP                                         | 10/20/2009       | 03/25/2010   | 2,286 22             | 2,307 68               | -21.46                  |
| 177.000   | PNC BANK CORP                                      | 08/05/2010       | 10/04/2010   | 9,232.04             | 10,690.80              | -1,458 76               |
| 306.000   | PACKAGING CORP OF AMERICA                          | 08/25/2009       | 08/05/2010   | 7,441 83             | 6,051 70               | 1,390 13                |
| 160.000   | PEPSICO INC                                        | 02/16/2010       | 08/05/2010   | 10,450 80            | 9,740 64               | 710.16                  |
| 738 000   | PFIZER INC                                         | 12/01/2009       | 08/05/2010   | 11,881.60            | 13,232 63              | -1,351 03               |
| 91 000    | PIPER JAFFRAY COS                                  | 03/25/2010       | 08/05/2010   | 2,851 04             | 3,751 61               | -900 57                 |
| 2,578 000 | QWEST COMMUNICATIONS INTERNATIONAL                 | 08/05/2010       | 10/04/2010   | 16,012 70            | 14,694 60              | 1,318.10                |
| 76 000    | RAYTHEON CO                                        | 08/25/2009       | 02/16/2010   | 4,117 70             | 3,639 36               | 478.34                  |

IMPORTANT TAX RETURN DOCUMENT ENCLOSED

**Account Name:**

STRY, PAUL E. FOUNDATION INC.-AGENCY  
1045001094

**Account Number:** 1045001094**Tax I.D. Number:** XX-XXX8681**DETAIL OF SHORT-TERM CAPITAL GAINS AND LOSSES**

| Units   | Description                               | Date<br>Acquired | Date<br>Sold | Gross Sales<br>Price | Cost or<br>Other Basis | Short-term<br>Gain/Loss |
|---------|-------------------------------------------|------------------|--------------|----------------------|------------------------|-------------------------|
| 126.000 | SILICON LABORATORIES INC                  | 08/25/2009       | 03/25/2010   | 6,129.08             | 5,398.76               | 730.32                  |
| 308.000 | SOUTHERN CO                               | 06/04/2010       | 11/22/2010   | 11,697.68            | 9,994.54               | 1,703.14                |
| 166.000 | STANLEY BLACK & DECKER INC                | 06/04/2010       | 08/05/2010   | 9,616.23             | 9,281.03               | 335.20                  |
| 237.000 | SUNTRUST BANKS INC                        | 06/17/2009       | 03/25/2010   | 6,466.48             | 3,715.73               | 2,750.75                |
| 93.000  | TORO CO                                   | 08/25/2009       | 06/04/2010   | 4,910.47             | 3,624.80               | 1,285.67                |
| 185.000 | TRICO BANCSHARES                          | 10/20/2009       | 06/04/2010   | 3,346.57             | 2,948.18               | 398.39                  |
| 5.000   | VISA INC                                  | 06/17/2009       | 02/16/2010   | 428.14               | 293.07                 | 135.07                  |
| 461.000 | VODAFONE GROUP PLC NEW                    | 11/09/2009       | 09/03/2010   | 11,396.32            | 10,694.74              | 701.58                  |
| 239.000 | WADDELL & REED FINANCIAL INC              | 08/05/2010       | 10/26/2010   | 6,777.99             | 7,554.30               | -776.31                 |
| 71.000  | WAL MART STORES INC                       | 12/01/2009       | 02/16/2010   | 3,797.10             | 3,897.83               | -100.73                 |
| 69.000  | WESTAMERICA BANCORPORATION                | 08/25/2009       | 06/04/2010   | 3,736.98             | 3,623.38               | 113.60                  |
| 71.000  | XTO ENERGY INC                            | 08/25/2009       | 02/16/2010   | 3,270.29             | 2,833.71               | 436.58                  |
| 182.000 | ARGO GROUP INTERNATIONAL HOLDINGS LTD     | 11/09/2009       | 06/04/2010   | 5,416.88             | 5,836.08               | -419.20                 |
| 41.000  | TRANSOCEAN LTD                            | 10/20/2009       | 08/05/2010   | 2,371.41             | 3,727.85               | -1,356.44               |
|         | TOTAL SHORT-TERM SALES REPORTED ON 1099-B |                  |              | 394,006.80           | 381,434.49             | 12,572.31               |
|         |                                           |                  |              | =====                | =====                  | =====                   |
|         | TOTAL SHORT-TERM SALES                    |                  |              | 394,006.80           | 381,434.49             | 12,572.31               |
|         |                                           |                  |              | =====                | =====                  | =====                   |

**IMPORTANT TAX RETURN DOCUMENT ENCLOSED**

**Account Name:**

STRY, PAUL E. FOUNDATION INC.-AGENCY  
1045001094

**Account Number:** 1045001094

**Tax I.D. Number:** XX-XXX8681

**DETAIL OF LONG-TERM CAPITAL GAINS AND LOSSES**

| Units     | Description                                             | Date<br>Acquired | Date<br>Sold | Gross Sales<br>Price | Cost or<br>Other Basis | Long-term<br>Gain/Loss |
|-----------|---------------------------------------------------------|------------------|--------------|----------------------|------------------------|------------------------|
|           | 15% MAXIMUM RATE SALES REPORTED ON FORM 1099-B<br>----- |                  |              |                      |                        |                        |
| 129 000   | ABBOTT LABORATORIES                                     | 11/26/2008       | 12/20/2010   | 6,221 56             | 6,991 88               | -770 32                |
| 144 000   | AMAZON.COM INC                                          | 01/26/2009       | 03/25/2010   | 19,497 62            | 7,009 92               | 12,487 70              |
| 15.000    | APACHE CORP                                             | 10/08/2007       | 08/05/2010   | 1,455 42             | 1,332.15               | 123.27                 |
| 15.000    | APACHE CORP                                             | 01/26/2009       | 11/22/2010   | 1,613 97             | 1,156 35               | 457.62                 |
| 35.000    | APACHE CORP                                             | 01/26/2009       | 12/20/2010   | 4,078.83             | 2,698 15               | 1,380 68               |
| 52.000    | APPLE INC                                               | 08/25/2009       | 12/20/2010   | 16,730.71            | 8,822 23               | 7,908 48               |
| 14.000    | AUTOZONE INC                                            | 11/09/2009       | 11/22/2010   | 3,560.42             | 2,000.10               | 1,560.32               |
| 391.000   | BANK OF AMERICA CORP                                    | 01/26/2009       | 12/20/2010   | 4,926.55             | 2,455.48               | 2,471.07               |
| 141.000   | BAXTER INTERNATIONAL INC                                | 06/18/2008       | 02/16/2010   | 8,001 78             | 8,500 88               | -499 10                |
| 42.000    | BEST BUY CO INC                                         | 08/25/2009       | 10/04/2010   | 1,687 95             | 1,556 90               | 131 05                 |
| 139 000   | BURLINGTON NORTHERN SANTA FE CORP                       | 01/26/2009       | 02/16/2010   | 13,900 00            | 8,679 44               | 5,220 56               |
| 1,320 354 | CALAMOS CONVERTIBLE FUND                                | 03/07/2002       | 08/19/2010   | 23,079 78            | 23,257 28              | -177 50                |
| 1,381 979 | CALAMOS CONVERTIBLE FUND                                | 03/12/1998       | 10/06/2010   | 25,000 00            | 23,687 12              | 1,312.88               |
| 3,835.617 | CALAMOS CONVERTIBLE FUND                                | 06/16/1998       | 12/20/2010   | 70,000 00            | 65,682 62              | 4,317 38               |
| 120.000   | CHEVRONTXACO CORP                                       | 10/29/2008       | 12/20/2010   | 10,717 02            | 9,517 80               | 1,199 22               |
| 10.000    | COVANCE INC                                             | 04/08/2009       | 06/04/2010   | 520.69               | 373 96                 | 146.73                 |
| 11.000    | COVANCE INC                                             | 06/17/2009       | 08/05/2010   | 445.16               | 419 20                 | 25.96                  |
| 109.000   | EMC CORP                                                | 01/07/2009       | 02/16/2010   | 1,885 67             | 1,241 51               | 644.16                 |
| 109.000   | EMC CORP                                                | 10/20/2009       | 11/22/2010   | 2,350.01             | 1,944 73               | 405.28                 |
| 209.000   | ECOLAB INC                                              | 01/26/2009       | 03/25/2010   | 9,058 11             | 7,233 07               | 1,825.04               |
| 136 000   | EMERSON ELECTRIC CO                                     | 01/26/2009       | 06/04/2010   | 6,159 35             | 4,418.98               | 1,740 37               |
| 49.000    | EMERSON ELECTRIC CO                                     | 06/17/2009       | 08/05/2010   | 2,455 84             | 1,622 15               | 833.69                 |
| 14 000    | EMERSON ELECTRIC CO                                     | 01/26/2009       | 09/03/2010   | 696 20               | 454 89                 | 241 31                 |
| 239 114   | AMERICAN EUROPACIFIC GROWTH FUND CL F2                  | 11/16/2000       | 10/04/2010   | 9,500 00             | 7,686 97               | 1,813 03               |
| 257 000   | EXPEDITORS INTERNATIONAL WASHINGTON                     | 01/26/2009       | 02/16/2010   | 8,661 95             | 7,326 56               | 1,335.39               |
| 10 000    | FPL GROUP INC                                           | 01/26/2009       | 02/16/2010   | 460 59               | 490 00                 | -29 41                 |
| 10 000    | FPL GROUP INC                                           | 01/26/2009       | 03/25/2010   | 472 91               | 490 00                 | -17 09                 |
| 186 000   | GILEAD SCIENCES INC                                     | 08/25/2009       | 10/04/2010   | 6,565 71             | 8,661 14               | -2,095 43              |
| 2,071 823 | GOLDMAN SACHS HIGH YIELD FUND                           | 04/07/2004       | 10/06/2010   | 15,000 00            | 16,492 51              | -1,492 51              |
| 1,377 415 | GOLDMAN SACHS HIGH YIELD FUND                           | 04/05/2004       | 10/11/2010   | 10,000.00            | 10,964 22              | -964.22                |
| 7,586 207 | GOLDMAN SACHS HIGH YIELD FUND                           | 04/05/2004       | 12/20/2010   | 55,000 00            | 60,386 21              | -5,386.21              |
| 20 000    | GOOGLE INC CLASS A                                      | 04/08/2009       | 06/04/2010   | 10,019.23            | 7,262 64               | 2,756 59               |
| 152 000   | HANOVER INSURANCE GROUP INC                             | 08/25/2009       | 10/26/2010   | 6,999 49             | 6,094 93               | 904.56                 |
| 25.000    | HEWLETT PACKARD CO                                      | 08/25/2009       | 09/03/2010   | 1,007.23             | 1,052.21               | -44 98                 |
| 105.000   | INTERCONTINENTAL EXCHANGE INC                           | 08/25/2009       | 09/03/2010   | 10,731.90            | 9,727.99               | 1,003.91               |
| 82.000    | INTERNATIONAL BUSINESS MACHINES CORP                    | 01/13/2009       | 06/04/2010   | 10,318.70            | 7,628 31               | 2,690 39               |
| 39.000    | INTERNATIONAL BUSINESS MACHINES CORP                    | 10/20/2009       | 12/20/2010   | 5,637 74             | 4,746 65               | 891 09                 |
| 117.000   | ISHARES RUSSELL MID CAP ETF                             | 01/26/2009       | 02/16/2010   | 9,588 04             | 6,544 70               | 3,043 34               |
| 113 000   | ISHARES RUSSELL MID CAP ETF                             | 01/26/2009       | 03/25/2010   | 10,158.80            | 6,320 95               | 3,837 85               |
| 103.000   | ISHARES RUSSELL MID CAP ETF                             | 01/26/2009       | 12/20/2010   | 10,428 58            | 5,761 57               | 4,667.01               |
| 43 000    | J P MORGAN CHASE & CO                                   | 01/26/2009       | 08/05/2010   | 1,768 56             | 1,585 61               | 182 95                 |
| 78 000    | J P MORGAN CHASE & CO                                   | 10/20/2009       | 12/20/2010   | 3,131 64             | 3,516 67               | -385.03                |
| 103 000   | JOHNSON & JOHNSON CO                                    | 01/25/2008       | 08/05/2010   | 6,150 08             | 6,463 16               | -313.08                |
| 263 000   | JOHNSON & JOHNSON CO                                    | 08/25/2009       | 11/22/2010   | 16,644.94            | 15,679.06              | 965.88                 |
| 270 000   | KELLOGG CO                                              | 06/17/2009       | 09/03/2010   | 13,526 80            | 12,032 35              | 1,494 45               |
| 101 000   | LANCASTER COLONY CORP                                   | 08/25/2009       | 09/03/2010   | 4,633 81             | 5,282.34               | -648 53                |
| 580 047   | LOOMIS SAYLES GLOBAL BOND FUND I                        | 05/16/2007       | 10/06/2010   | 10,000.00            | 9,100.94               | 899 06                 |
| 289.854   | LOOMIS SAYLES GLOBAL BOND FUND I                        | 05/16/2007       | 10/11/2010   | 5,000 00             | 4,547 81               | 452 19                 |
| 3,368.035 | LOOMIS SAYLES GLOBAL BOND FUND I                        | 05/16/2007       | 12/20/2010   | 55,000 00            | 52,844 47              | 2,155 53               |
| 38.000    | LOWES COS INC                                           | 12/15/2008       | 03/25/2010   | 927 94               | 836 10                 | 91.84                  |

**IMPORTANT TAX RETURN DOCUMENT ENCLOSED**

## Account Name:

STRY, PAUL E. FOUNDATION INC.-AGENCY  
1045001094

Account Number: 1045001094

Tax I.D. Number: XX-XXX8681

## DETAIL OF LONG-TERM CAPITAL GAINS AND LOSSES

| Units                                           | Description                              | Date<br>Acquired | Date<br>Sold | Gross Sales<br>Price | Cost or<br>Other Basis | Long-term<br>Gain/Loss |
|-------------------------------------------------|------------------------------------------|------------------|--------------|----------------------|------------------------|------------------------|
| 443.000                                         | LOWES COS INC                            | 08/25/2009       | 10/26/2010   | 9,621.85             | 9,132.71               | 489.14                 |
| 77.000                                          | MARATHON OIL CORP                        | 05/18/2009       | 06/04/2010   | 2,380.79             | 2,309.23               | 71.56                  |
| 110.000                                         | MERCK & CO INC NEW                       | 12/01/2009       | 12/20/2010   | 4,008.34             | 4,086.42               | -78.08                 |
| 243.000                                         | MICROSOFT CORP                           | 02/04/2008       | 04/09/2010   | 7,319.28             | 7,156.73               | 162.55                 |
| 103.000                                         | MICROSOFT CORP                           | 01/26/2009       | 10/04/2010   | 2,449.31             | 1,797.20               | 652.11                 |
| 96.000                                          | MILLER HERMAN INC                        | 11/09/2009       | 12/20/2010   | 2,466.19             | 1,571.52               | 894.67                 |
| 129.000                                         | MONSANTO CO                              | 02/23/2009       | 09/03/2010   | 7,085.87             | 10,322.80              | -3,236.93              |
| 882.353                                         | MORGAN STANLEY INSTL SMALL COMPANY GROWT | 04/05/2004       | 02/16/2010   | 9,450.00             | 10,226.47              | -776.47                |
| 877.963                                         | MORGAN STANLEY INSTL SMALL COMPANY GROWT | 04/05/2004       | 03/25/2010   | 10,000.00            | 10,175.59              | -175.59                |
| 848.027                                         | MORGAN STANLEY INSTL SMALL COMPANY GROWT | 04/05/2004       | 10/04/2010   | 10,100.00            | 9,828.63               | 271.37                 |
| 820.346                                         | MORGAN STANLEY INSTL SMALL COMPANY GROWT | 04/05/2004       | 10/05/2010   | 10,000.00            | 9,507.81               | 492.19                 |
| 24,737.305                                      | MORGAN STANLEY INSTL SMALL COMPANY GROWT | 01/26/2009       | 12/20/2010   | 343,106.42           | 246,322.21             | 96,784.21              |
| 171.000                                         | NESTLE S A ADR                           | 11/26/2008       | 02/16/2010   | 8,107.00             | 6,934.34               | 1,172.66               |
| 55.000                                          | NETFLIX INC                              | 08/25/2009       | 10/26/2010   | 9,743.09             | 2,446.45               | 7,296.64               |
| 29.000                                          | NIKE INC CLASS B                         | 01/26/2009       | 02/16/2010   | 1,831.91             | 1,310.45               | 521.46                 |
| 38.000                                          | NIKE INC CLASS B                         | 01/26/2009       | 03/25/2010   | 2,827.95             | 1,717.14               | 1,110.81               |
| 13.000                                          | NIKE INC CLASS B                         | 06/17/2009       | 08/05/2010   | 963.02               | 716.30                 | 246.72                 |
| 33.000                                          | NIKE INC CLASS B                         | 01/26/2009       | 09/03/2010   | 2,453.17             | 1,491.21               | 961.96                 |
| 210.000                                         | NORFOLK SOUTHERN CORP                    | 11/26/2008       | 02/16/2010   | 10,388.79            | 10,769.13              | -380.34                |
| 167.000                                         | NORTHERN TRUST CORP                      | 06/17/2009       | 08/05/2010   | 8,170.24             | 9,007.85               | -837.61                |
| 185.000                                         | NUCOR CORP                               | 01/26/2009       | 03/25/2010   | 8,459.02             | 6,974.13               | 1,484.89               |
| 4,632.526                                       | PIMCO REAL RETURN FUND                   | 07/30/2007       | 03/08/2010   | 50,355.56            | 51,078.42              | -722.86                |
| 197.000                                         | POLYCOM INC                              | 08/25/2009       | 12/20/2010   | 7,844.42             | 4,648.65               | 3,195.77               |
| 183.000                                         | T ROWE PRICE GROUP INC                   | 10/20/2009       | 10/26/2010   | 9,979.06             | 8,095.38               | 1,883.68               |
| 15.000                                          | QUALCOMM INC                             | 05/29/2008       | 12/20/2010   | 743.83               | 733.05                 | 10.78                  |
| 3.000                                           | QUEST DIAGNOSTICS INC                    | 01/26/2009       | 02/16/2010   | 168.44               | 150.48                 | 17.96                  |
| 3.000                                           | QUEST DIAGNOSTICS INC                    | 09/02/2009       | 09/03/2010   | 137.57               | 159.99                 | -22.42                 |
| 187.000                                         | QUEST DIAGNOSTICS INC                    | 09/02/2009       | 12/20/2010   | 10,112.80            | 9,941.81               | 170.99                 |
| 171.000                                         | RAYTHEON CO                              | 05/18/2009       | 08/05/2010   | 7,947.95             | 7,641.68               | 306.27                 |
| 48.000                                          | SCHLUMBERGER LTD                         | 05/18/2009       | 06/04/2010   | 2,692.76             | 2,591.83               | 100.93                 |
| 48.000                                          | SCHLUMBERGER LTD                         | 05/18/2009       | 08/05/2010   | 3,022.04             | 2,591.82               | 430.22                 |
| 277.000                                         | SOUTHERN CO                              | 10/08/2008       | 11/22/2010   | 10,520.31            | 10,231.59              | 288.72                 |
| 190.000                                         | TRAVELERS COS INC                        | 11/09/2009       | 11/22/2010   | 10,417.20            | 10,202.32              | 214.88                 |
| 72.000                                          | UMB FINANCIAL CORP                       | 08/25/2009       | 11/22/2010   | 2,652.66             | 2,943.10               | -290.44                |
| 109.000                                         | UNITED TECHNOLOGIES CORP                 | 01/26/2009       | 02/16/2010   | 7,208.19             | 5,255.98               | 1,952.21               |
| 25.000                                          | UNITED TECHNOLOGIES CORP                 | 08/25/2009       | 09/03/2010   | 1,698.22             | 1,500.66               | 197.56                 |
| 126.000                                         | VISA INC                                 | 04/08/2009       | 09/03/2010   | 9,134.87             | 7,281.28               | 1,853.59               |
| 148.000                                         | WAL MART STORES INC                      | 01/25/2008       | 02/16/2010   | 7,915.09             | 7,029.25               | 885.84                 |
| 1.000                                           | WATSON PHARMACEUTICALS                   | 04/08/2009       | 09/03/2010   | 44.41                | 29.41                  | 15.00                  |
| 204.000                                         | XTO ENERGY INC                           | 01/26/2009       | 02/16/2010   | 9,396.33             | 7,520.42               | 1,875.91               |
| 95.000                                          | TRANSOCEAN LTD                           | 01/26/2009       | 04/09/2010   | 8,083.41             | 5,173.51               | 2,909.90               |
| 90.000                                          | TRANSOCEAN LTD                           | 06/17/2009       | 08/05/2010   | 5,205.52             | 5,508.63               | -303.11                |
| 162.000                                         | TYCO INTERNATIONAL LTD NEW               | 06/17/2009       | 08/05/2010   | 6,211.38             | 4,399.34               | 1,812.04               |
| 258.000                                         | TYCO INTERNATIONAL LTD NEW               | 02/23/2009       | 10/04/2010   | 9,379.27             | 5,392.20               | 3,987.07               |
| TOTAL 15% MAXIMUM RATE SALES REPORTED ON 1099-B |                                          |                  |              | 1,183,180.81         | 994,487.98             | 188,692.83             |
| TOTAL LONG-TERM SALES                           |                                          |                  |              | 1,183,180.81         | 994,487.98             | 188,692.83             |

IMPORTANT TAX RETURN DOCUMENT ENCLOSED