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DLN: 93493210002021

Form **990**

Department of the Treasury

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

he organization may have to use a copy of this return to satisfy state reporting requirements

2010

Open to Public Inspection

A For	the 2010 ca	 lendar year, or tax year begi	nning 01-01-2010 and ending 12-31-20	010		Inspection
	ck if applicable	C Name of organization MICHIGAN ASSOCIATION OF REA	3		D Employer	identification number
– Addr	ess change		ali oks		38-0829	980
— Nam	e change	Doing Business As			E Telephone	number
— Initia — Terrr	al return ninated	Number and street (or P O box PO BOX 40725	ıf mail is not delivered to street address)	Room/suite	(517) 37	2-8890
– Ame	nded return	City or town, state or country, a LANSING, MI 489017925	ind ZIP + 4		G Gross recei	ots \$ 4,414,219
Appli	ication pending	- N - 1 11 - C				
		F Name and address of BILL MARTIN	principal officer	H(a) Is this	a group return for affi	ıates?
		PO BOX 40725 LANSING, MI 4890179	25	1 -	affiliates included	Yes No
Tax-	-exempt status	「 501(c)(3) ▽ 501(c)(6)	◀ (insert no)	H(c) Grou	ıp exemption n	umber 🟲
We	bsite: ► WW	W MIREALTORS COM				
€ Form	of organization	Corporation Trust Associ	nation Other ►	L Year of fo	rmation 1946	M State of legal domicile M
Par	_	mary		1 - 1 - 1 - 1 - 1		- I state of logal actions i
Activities & Governance			ICES THAT WILL ENHANCE THEIR A			
3		,	erning body (Part VI, line 1a)		.3 % Of its fiet	2
o o			ers of the governing body (Part VI, line 1		. 4	2
	5 Total nur	mber of individuals employed	ın calendar year 2010 (Part V, line 2a)		5	2
§	6 Total nur	nber of volunteers (estimate	ıfnecessary)		6	22
1			m Part VIII, column (C), line 12		7a	44,08
	b Net unre	lated business taxable incom	ne from Form 990-T, line 34	1 -	7b	-1,53
	•		the state	Pric	r Year	Current Year
र्व		outions and grants (Part VIII m service revenue (Part VIII	•	4,283,613	4 154 70	
Revenue	•	ment income (Part VIII, colu		128,037	4,154,70	
æ			A), lines 5, 6d, 8c, 9c, 10c, and 11e)	•	127,779	110,93
			11 (must equal Part VIII, column (A), I	ıne	4 500 400	
			art IX, column (A), lines 1-3)		4,539,429	4,399,36
			rt IX, column (A), line 4)	•	0	
			oyee benefits (Part IX, column (A), lines	5 5 –	1,943,828	1,833,71
Expenses	16a Profes	sional fundraising fees (Part	IX, column (A), line 11e)		0	
ਡੈ∣	b Total fur	ndraising expenses (Part IX, columr	n (D), line 25) ▶0			
			A), lines 11a-11d, 11f-24f)		1,822,626	2,158,10
			must equal Part IX, column (A), line 25)	3,766,454	3,991,81
Net Assets of Fund Bafances	19 Revenu	ue iess expenses. Subtract li	ne 18 from line 12		772,975 g of Current 'ear	407,54 End of Year
19 ja	20 Total a	ssets (Part X, line 16)			6,108,880	6,837,04
A B					624,331	704,33
žĒ	22 Net as	sets or fund balances Subtra	act line 21 from line 20		5,484,549	6,132,71
nowle nowle	penalties of pe adge and belief adge.	, it is true, correct, and comple	mined this return, including accompanying ete. Declaration of preparer (other than offi	cer) is based on		
Sign Here	BILL N Type	MARTIN CEO/SECRETARY or print name and title				
Paid	Print/Type preparer's		Preparer's signature JEFFREY C STEVENS CPA	Date	Check if self- employed •	PTIN
Prepai	rer		T-1			Firm's EIN
	nly Firm's add	ress 🕨 2425 E GRAND RIVER SUIT	E 1			Phone no 🕨 (517) 323-

Par	t III	Statement of Program S Check if Schedule O contains					
1	Brief	ly describe the organization's m	ssion				
PRO FOR	FESSI PRIVA	IGAN ASSOCIATION OF REAL ONALS AND PROMOTING PRI ATE PROPERTY RIGHTS FOR T HOUSE FOR PROFESSIONAL I	VATE PROPERTY RIG HE REAL ESTATE INI	SHTS IT IS THE REC DUSTRY AND THE R	COGNIZED PUBLIC POLI ECOGNIZED STATEWIDE	CY AND LEGAL AD E RESOURCE	
	Did t	ne organization undertake any si	anificant program serv	vices during the year	which were not listed on		
_	the p	rior Form 990 or 990-EZ? .			· · · · · · · ·	┌ Yes ┌ No	
	If "Y∈	s," describe these new services	on Schedule O				
3	servi	ne organization cease conductin ces?		=	nducts, any program	┌ Yes ┌ No	
	If "Y ∈	s," describe these changes on S	chedule O				
4	Secti	ribe the exempt purpose achieve on 501(c)(3) and 501(c)(4) org ations to others, the total expen	anızatıons and section	4947(a)(1) trusts a	re required to report the ar		
4a	(Cod	e) (Expenses \$	ı	ncluding grants of \$) (Revenue \$)	
	ISSU COM RECI THE	ING 2010 THE MICHIGAN ASSOCIATION ES MORE THAN 2,950 MEMBERS PARTI MUNICATIONS WERE DISTRIBUTED TO EIVED OVER 17,500 UNIQUE HITS EACH REAL ESTATE PROFESSION AND CONTR GURED	CIPATED IN THESE PROGRA 22,450 REALTORS AND IND MONTH STATEWIDE ADVO	AMS A BI-MONTHLY MAGA OUSTRY LEADERS A WEBS OCACY EFFORTS PROMOTE	AZINE AND MONTHLY, BIWEEKLY TITE FOR MEMBER AND PUBLIC U ED LEGISLATION AND PUBLIC POI	, AND WEEKLY E- ISE WAS MAINTAINED AN LICY INITIATIVES THAT A	ID ADVANCE
4b	(Cod	e) (Expenses \$	·	ncluding grants of \$) (Revenue \$)	
	10-1	. \ (\(\Gamma\)			\		
4c	(Cod	e) (Expenses \$	ı	ncluding grants of \$) (Revenue \$)	
	Oth	er program services (Describe i	n Schedule O)				
		penses \$	including grants of \$	5) (Revenue \$)	
4e	Tota	al program service expenses►\$					

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		Νo
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Νo
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi- endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line10? If "Yes," complete Schedule D, Part VI.	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.	11c		Νo
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.	11d		Νo
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.	11e		Νo
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E	13		Νο
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Νo
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If</i> " <i>Yes,"</i> complete Schedule F, Parts I and IV	14b		Νo
15	Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or assistance to any organization or entity located outside the U S ? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? If "Yes," complete Schedule F, Parts III and IV .	16		No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If</i> "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		Νo
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		Νo
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Form	990 (2010)			Page 4
Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Νο
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b-24d and complete Schedule K. If "No," go to line 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part			
		28a		No
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		Νο
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V	Statements	Regarding	Other	TRS Filings	and Tax	Compliance

	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V			
	Check it Schedule O contains a response to any question in this Part V		. [
	<u> </u>	• •	Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable		163	
h	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	7		
В	1b			
C	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements filed for the calendar year ending with or within the year covered by this return	5		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	163	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the			
b	year?	3a 3b	Yes Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	5c 6a		No
va	organization solicit any contributions that were not tax deductible?	0a		NO
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and	7a		
ь	services provided to the payor?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
d	file Form 8282?	7c		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a	_		
8	Form 1098-C?	7h		
0	the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess			
_	business holdings at any time during the year?	8		
9 a	Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a	4		
Ь	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
13	year Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?			
	Note. See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Chack if Schadula O	contains a response to an	y question in this Part VI								J
Check ii Schedule O	contains a response to an	y question in tills Fait vi	-	•	•	-	•	•	•	. *

Se	ction A. Governing Body and Management								
			Yes	No					
1a	Enter the number of voting members of the governing body at the end of the tax vear								
b	year								
	independent								
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any								
	other officer, director, trustee, or key employee?	2		No					
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		Νο					
4	4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?								
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No					
6	Does the organization have members or stockholders?	6	Yes						
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes						
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b	Yes						
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the								
•	year by the following								
а	The governing body?	8a	Yes						
b	Each committee with authority to act on behalf of the governing body?	8b	Yes						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Νo					
	ction B. Policies (This Section B requests information about policies not required by the Internal								
Re	venue Code.)								
			Yes	No					
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes						
Ь	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes						
11a	11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form								
	Describe on Cabadula O the masses of any weed by the anatomic to make the masses that Company	11a	Yes						
D	Describe in Schedule O the process, if any, used by the organization to review this Form 990								
12a	Does the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes						
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes						
С	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes						
13	Does the organization have a written whistleblower policy?	13	Yes						
14	Does the organization have a written document retention and destruction policy?	14	Yes						
15	Did the process for determining compensation of the following persons include a review and approval by								
-	Independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official	15a	Yes						
	Other officers or key employees of the organization	15a	Yes						
b	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)	130	165						
	These to line 15a of 15b, describe the process in Schedule O (See instructions)								
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		Νο					
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its								
	participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b							
Se	ction C. Disclosure								
17	List the States with which a copy of this Form 990 is required to be filed▶								
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)								
	(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website. A nother's website. Upon request.								
10	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of								

- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization BILL MARTIN

720 N WASHINGTON AVENUE LANSING, MI 48906

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- ◆ List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours	Posi t	tion (that a	(che	l I		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	per week (describe hours for related organizations in Schedule O)		Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations			
(1) DENNIS E PEARSALL DIRECTOR	2 00	х					0	0	0
(2) GERALD B MILLER JR DIRECTOR	2 00	х					0	0	0
(3) MATTHEW B CASE DIRECTOR	2 00	х					0	0	0
(4) DANIEL ELSEA DIRECTOR	2 00	х					0	0	0
(5) THOMAS A LONG DIRECTOR	2 00	х					0	0	0
(6) STEVEN J FASE DIRECTOR	2 00	х					0	0	0
(7) JONATHAN J GOSCINSKI DIRECTOR	2 00	х					0	0	0
(8) STUART J KINGMA DIRECTOR	2 00	х					0	0	0
(9) CAROL S GRIFFITH DIRECTOR	2 00	х					0	0	0
(10) TRISH A LENTZ DIRECTOR	2 00	х					0	0	0
(11) JUNE CLARK DIRECTOR	2 00	х					0	0	0
(12) CARL KAMINSKI DIRECTOR	2 00	х					0	0	0
(13) WILLIAM G MILLIKEN JR DIRECTOR	2 00	х					0	0	0
(14) ELIZABETH A PRESSLER DIRECTOR	2 00	х					0	0	0
(15) NANCI RANDS DIRECTOR	2 00	х					0	0	0
(16) ELAINE M SCHRAUDT DIRECTOR	2 00	Х					0	0	0

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	Posi t	tion (hat a	che		II		(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other	
	per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
(17) GORDON J MCCANN DIRECTOR	2 00	х						0	0	0
(18) EUGENE J SZPEINSKI DIRECTOR	2 00	х						0	0	0
(19) ERIC E WEGNER DIRECTOR	2 00	х						0	0	0
(20) PAUL SCOTT DIRECTOR	2 00	х						0	0	0
(21) MATTHEW A DAVIS DIRECTOR	2 00	х						0	0	0
(22) SUSAN YEOTIS DIRECTOR	2 00	х						0	0	0
(23) ROBERT E TAYLOR JR PRESIDENT	10 00	х		х				4,117	0	0
(24) CLAIRE L WILLIAMS PRESIDENT ELECT	10 00	х		х				2,247	0	0
(25) BETH M FOLEY TREASURER	2 00	х		х				1,000	0	0
(26) WILLIAM J MARTIN CEO/SECRETARY	40 00			х				287,385	0	41,112
(27) KATHLEEN FELDPAUSCH SENIOR VP OF OPERATIONS	40 00					х		151,950	0	39,432
(28) ROBERT CAMPAU VP OF PUBLIC POLICY & LEG	40 00					х		162,880	0	40,960
1b Sub-Total							•			
c Total from continuation sheets to	Part VII, Sect	ion A .				>				
d Total (add lines 1b and 1c)							•	609,579	0	121,504
B T : 1										

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization►3

			Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	3		Νο
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If</i> "Yes," complete Schedule J for such person	5		Νο

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
MCCLELLAND & ANDERSON LLP 1305 SOUTH WASHINGTON AVE SUITE 10 LANSING, MI 48910	LEGAL SERVICES	294,662
5. Takel november of understandent acutum state (understand hours have the state of		

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization ►1

	(A) Il revenue	(B)		
Business Code Membership Dues 531390	fu	Related or exempt function revenue	(C) Unrelated business revenue	excluded from tax under sections 512, 513, or
### MEMBERSHIP DUES Descriptions Descriptions				514
3 Investment income (including dividends, interest and other similar amounts)	105,673 75,820 47,500			
Ta Gross amount from sales of assets other than inventory b Less cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) d Net gain or (loss) d Net gain or (loss) b Less direct expenses	4,154,703 133,727 52,646			133,72 52,64
c Net income or (loss) from fundraising events				
27,034				
c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11a A DVERTISING INCOME b	14,198		44,089	14,19
d All other revenue e Total. Add lines 11a-11d 12 Total revenue. See Instructions	44,089	4,154,703	44,089	200,57

Part IX Statement of Functional Expenses

	ll other organizations must complete column (A) but are not required to c ot include amounts reported on lines 6b,	omplet e columr (A)	(B)	(C)	(D)
	o, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S $$ See Part IV , line 21 $$				
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	315,861			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	1,085,434			
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	74,679			
9	Other employee benefits	263,547			
10	Payroll taxes	94,193			
а	Fees for services (non-employees) Management				
b	Legal	243,027			
c	Accounting	10,800			
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
g	Other	71,049			
12	Advertising and promotion				
13	Office expenses	330,810			
14	Information technology				
15	Royalties				
16	Occupancy	82,763			
17	Travel	223,938			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	440,065			
20	Interest	2,689			
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	89,512			
23	Insurance				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
а	MEMBER ADVOCACY & OUTRE	599,491			
b	EDUCATION AND TRAINING	34,052			
С	EQUIPMENT RENTAL	26,890			
d	MISCELLANEOUS EXPENSE	3,014			
e					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	3,991,814			
26	Joint costs. Check here ► ☐ If following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet (A) (B) Beginning of year End of year 886,832 564,341 1 Cash—non-interest-bearing 1 1.766.576 2 3.046.520 2 Savings and temporary cash investments 3 3 12,203 4 5,758 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Schedule L . . . 6 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 4ssets 7 8 23,993 19,637 Prepaid expenses and deferred charges 105,992 88,721 10a Land, buildings, and equipment cost or other basis Complete 1.925.859 10a Part VI of Schedule D 10b 1.351.013 ь Less accumulated depreciation 516,042 **10c** 574.846 11 11 2,784,743 12 2,524,727 12 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 . . 14 14 12,499 15 12,498 15 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . 6,108,880 16 6,837,048 502.552 17 552,626 17 Accounts payable and accrued expenses . 18 18 121.779 19 19 111.742 20 20 Liabilities 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . 22 Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 23 23 39.964 Secured mortgages and notes payable to unrelated third parties . . 24 24 Unsecured notes and loans payable to unrelated third parties 25 25 Other liabilities Complete Part X of Schedule D 26 624.331 26 704.332 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here ▶ 🔽 and complete lines 27 Balances through 29, and lines 33 and 34. 27 Unrestricted net assets 5,484,549 6.132.716 Temporarily restricted net assets 28 28 Fund 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117, check here 🕨 🥅 and complete lines 30 through 34. 5 30 30 Capital stock or trust principal, or current funds Assets 31 Paid-in or capital surplus, or land, building or equipment fund 31 32 32 Retained earnings, endowment, accumulated income, or other funds ¥ 5,484,549 33 6,132,716 33 Total net assets or fund balances 34 Total liabilities and net assets/fund balances 6.108.880 6.837.048

Pai	Reconciliation of Net Assets Check if Schedule O contains a response to any question in this Part XI			. [고	
1	Total revenue (must equal Part VIII, column (A), line 12)	1		4,3	399,36
2	Total expenses (must equal Part IX, column (A), line 25)	2		3,9	991,81
3	Revenue less expenses Subtract line 2 from line 1	3			407,54
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		5,4	484,54
5	Other changes in net assets or fund balances (explain in Schedule O)	5		2	240,61
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6		6,:	132,71
Pai	rt XIII Financial Statements and Reporting	<u> </u>			
	Check if Schedule O contains a response to any question in this Part XII			৮	•
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
Ь	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain				
	Schedule O	•	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were on a separate basis, consolidated basis, or both	ıssued			
	Separate basis Consolidated basis Both consolidated and separated basis				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	ne	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the	required	3b		

Software ID: Software Version:

EIN: 38-0829980

Name: MICHIGAN ASSOCIATION OF REALTORS

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) Average hours per		tion (that a	(che	')			(D) Reportable compensation from the	(E) Reportable compensation from related	(F) Estimated amount of other compensation
	week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099- MISC)	from the organization and related organizations
DENNIS E PEARSALL DIRECTOR	2 00	×						0	0	0
GERALD B MILLER JR DIRECTOR	2 00	Х						0	0	0
MATTHEW B CASE DIRECTOR	2 00	Х						0	0	0
DANIEL ELSEA DIRECTOR	2 00	Х						0	0	0
THOMAS A LONG DIRECTOR	2 00	Х						0	0	0
STEVEN J FASE DIRECTOR	2 00	Х						0	0	0
JONATHAN J GOSCINSKI DIRECTOR	2 00	Х						0	0	0
STUART J KINGMA DIRECTOR	2 00	Х						0	0	0
CAROLS GRIFFITH DIRECTOR	2 00	Х						0	0	0
TRISH A LENTZ DIRECTOR	2 00	Х						0	0	0
JUNE CLARK DIRECTOR	2 00	Х						0	0	0
CARL KAMINSKI DIRECTOR	2 00	Х						0	0	0
WILLIAM G MILLIKEN JR DIRECTOR	2 00	Х						0	0	0
ELIZABETH A PRESSLER DIRECTOR	2 00	Х						0	0	0
NANCI RANDS DIRECTOR	2 00	×						0	0	0
ELAINE M SCHRAUDT DIRECTOR	2 00	X						0	0	0
GORDON J MCCANN DIRECTOR	2 00	Х						0	0	0
EUGENE J SZPEINSKI DIRECTOR	2 00	Х						0	0	0
ERIC E WEGNER DIRECTOR	2 00	Х						0	0	0
PAUL SCOTT DIRECTOR	2 00	×						0	0	0
MATTHEW A DAVIS DIRECTOR	2 00	Х						0	0	0
SUSAN YEOTIS DIRECTOR	2 00	Х						0	0	0
ROBERT E TAYLOR JR PRESIDENT	10 00	Х		х				4,117	0	0
CLAIRE L WILLIAMS PRESIDENT ELECT	10 00	Х		х				2,247	0	0
BETH M FOLEY TREASURER	2 00	Х		x				1,000	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) A verage hours	1)) Ition (that a	•		II		(D) Reportable compensation	Reportable Reportable ompensation	
	per week	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	from the organization (W- 2/1099-MISC)	from related organizations (W- 2/1099- MISC)	compensation from the organization and related organizations
WILLIAM J MARTIN CEO/SECRETARY	40 00			х				287,385	0	41,112
KATHLEEN FELDPAUSCH SENIOR VP OF OPERATIONS	40 00					Х		151,950	0	39,432
ROBERT CAMPAU VP OF PUBLIC POLICY & LEG	40 00					х		162,880	0	40,960

DLN: 93493210002021

OMB No 1545-0047

Political Campaign and Lobbying Activities

(Form 990 or 990-EZ)

SCHEDULE C

Department of the Treasury Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527 ► Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities),

- ◆ Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- ◆ Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- ◆ Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

Na	ction $501(c)(4)$, (5) , or (6) organ me of the organization	·		Employe	eriden	tification number
MIC	CHIGAN ASSOCIATION OF REALTORS			38-082	9980	
ar	t I-A Complete if the or	ganization is exempt und	er section 501(organization.
1	Provide a description of the oi	ganızatıon's dırect and ındırect po	olitical campaign act	tivities in Part IV		
2	Political expenditures		. 5	,	-	\$
3	V olunteer hours					
ar	t I-B Complete if the or	ganization is exempt und	er section 501(c)(3).		
1		e tax incurred by the organization			Þ	\$
2	Enter the amount of any excis	e tax incurred by organization ma	nagers under sectio	n 4955	F	\$
3	If the organization incurred a	section 4955 tax, did it file Form	4720 for this year?			┌ Yes ┌ No
4a	Was a correction made?					┌ Yes ┌ No
b	If "Yes," describe in Part IV					
ar	t I-C Complete if the or	ganization is exempt und	er section 501(c) except section	n 501	l(c)(3).
1	Enter the amount directly exp	ended by the filing organization fo	r section 527 exem	pt function activities	•	\$
2	-	organization's funds contributed t	o other organization	s for section 527	.	\$
	exempt funtion activities				•	Ψ
3	•	itures Add lines 1 and 2 Enter he	ere and on Form 112	20-POL, line 17b	.	¢
4	Total exempt function expend Did the filing organization file Enter the names, addresses a		r (EIN) of all sectior	ı 527 political organiz		
3 4 5	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution	Form 1120-POL for this year? nd employer identification numbe	r (EIN) of all sectior r the amount paid fro nd directly delivered	n 527 political organiz om the filing organizat to a separate politica	ion's f al orga	s to which the filing funds Also enter the inization, such as a
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contribution	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar	r (EIN) of all sectior r the amount paid fro nd directly delivered	n 527 political organiz om the filing organizat to a separate politica	tion's f al orga format from n's	(e) A mount of political contributions receive and promptly and directly delivered to a separate political
1	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
1	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,
4	Total exempt function expend Did the filing organization file Enter the names, addresses a organization made payments amount of political contributio separate segregated fund or a	Form 1120-POL for this year? nd employer identification numbe For each organization listed, ente ns received that were promptly ar political action committee (PAC)	r (EIN) of all section r the amount paid fro nd directly delivered If additional space	n 527 political organization the filing organization to a separate political is needed, provide in filing organization	tion's f al orga format from n's	(e) A mount of political contributions received and promptly and directly delivered to a separate political organization If none,

Sc	hedule C (Form 990 or 990-EZ) 2010						Page 2
P	art II-A Complete if the organization under section 501(h)).	is ex	cempt under	section 501(c)(3) and fi	led Form 5768	
A B	Check If the filing organization belongs to a Check If the filing organization checked bo			" provisions apply	/		
	Limits on Lobbying E (The term "expenditures" means a)		(a) Filing Organization's Totals	(b) Affiliated Group Totals
<u>1</u> a	Total lobbying expenditures to influence public o	pinion	(grass roots lob	oyıng)			
b	Total lobbying expenditures to influence a legisl						
c	Total lobbying expenditures (add lines 1a and 1	b)					
d	Other exempt purpose expenditures						
е	Total exempt purpose expenditures (add lines 1	c and :	Ld)				
f	Lobbying nontaxable amount Enter the amount columns	from th	e following table	ın both			
	If the amount on line 1e, column (a) or (b) is:	The	lobbying nontaxa	ble amount is:			
	Not over \$500,000	20% of the amount on line 1e					
	Over \$500,000 but not over \$1,000,000	\$100	,000 plus 15% of the	excess over \$500,00	0		
	Over \$1,000,000 but not over \$1,500,000	\$175	,000 plus 10% of the	excess over \$1,000,0	000		
	Over \$1,500,000 but not over \$17,000,000	\$225	,000 plus 5% of the	excess over \$1,500,00	00		
	Over \$17,000,000	\$1,00	00,000				
	Grassroots nontaxable amount (enter 25% of lir	ne 1 f)					
_	Subtract line 1g from line 1a If zero or less, ent	-					
i	Subtract line 1f from line 1c If zero or less, ente	er - 0 -					
j	If there is an amount other than zero on either li section 4911 tax for this year?	ne 1h d	or line 11, did the	organization file F	orm 4720 rep	orting	┌ Yes ┌ No
	4-Year Av (Some organizations that made a columns below. See t	secti	on 501(h) ele		have to co		ne five
	Lobbying Exp	endit	ures During 4	l-Year Averag	jing Period		
	Calendar year (or fiscal year						

	Lobbying Expendit	ures During 4	4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a	Lobbying non-taxable amount					
b	Lobbying ceiling amount (150% of line 2a, column(e))					
С	Total lobbying expenditures					
d	Grassroots non-taxable amount					
e	Grassroots ceiling amount (150% of line 2d, column (e))					
f	Grassroots lobbying expenditures					

Part II-B	Complete if the organization is exempt under section 501(c)(3) and has	NOT filed Fo	rm 5768
	(election under section 501(h)).		

		(a)	(b)
		Yes	No	A mount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
а	V olunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
е	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1:			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		l	
b	If "Yes," enter the amount of any tax incurred under section 4912			
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d				

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		Νo
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		Νο
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	Yes	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	3,744,747
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
а	Current year	2a	926,949
b	Carryover from last year	2b	60,157
c	Total	2c	987,106
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	561,250
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	425,856
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i Also, complete this part for any additional information

Identifier Return Reference Explanation

DLN: 93493210002021

OMB No 1545-0047

Open to Public

Inspection

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. ► Attach to Form 990. ► See separate instructions.

Name of the organization

CHIGAN ASSOCIATION OF REALTORS		•	cation numbe	•		
Ouganizations Maintaining Doney Advised Funds on Other Cimile	38-0829980					
Organizations Maintaining Donor Advised Funds or Other Simila organization answered "Yes" to Form 990, Part IV, line 6.	ir Funas (or Accoun	ts. Complet	e ii ui		
(a) Donor advised funds	(b) Funds and	l other accou	nts		
Total number at end of year	-					
Aggregate contributions to (during year)						
Aggregate grants from (during year)						
Aggregate value at end of year						
Did the organization inform all donors and donor advisors in writing that the assets held in funds are the organization's property, subject to the organization's exclusive legal control		sed	┌ Yes	☐ No		
Did the organization inform all grantees, donors, and donor advisors in writing that grant fu used only for charitable purposes and not for the benefit of the donor or donor advisor, or f conferring impermissible private benefit			☐ Yes	⊏ No		
rt II Conservation Easements. Complete if the organization answered "Ye	s" to Form	990 Part	TV line 7	•		
Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Protection of natural habitat Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the	of a certified	historic stri	•	а		
easement on the last day of the tax year		11-1-1-4-4-1		<u> </u>		
Total number of conservation easements	1 2-	Heid at ti	ne End of the	теаг		
	2a					
Total acreage restricted by conservation easements	2b					
Number of conservation easements on a certified historic structure included in (a)	2c					
Number of conservation easements included in (c) acquired after 8/17/06	2d					
the taxable year 🛌		-	-			
Does the organization have a written policy regarding the periodic monitoring, inspection, enforcement of the conservation easements it holds?		violations, a	nd Ves	┌ No		
Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation ea	asements du	iring the yea	r ►			
A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easen	nents during	the year ► 🤄	\$			
Does each conservation easement reported on line 2(d) above satisfy the requirements of $170(h)(4)(B)(i)$ and $170(h)(4)(B)(i)$?	fsection		☐ Yes	┌ No		
In Part XIV, describe how the organization reports conservation easements in its revenue balance sheet, and include, if applicable, the text of the footnote to the organization's final the organization's accounting for conservation easements	•		•			
Organizations Maintaining Collections of Art, Historical Treasure Complete if the organization answered "Yes" to Form 990, Part IV, line 8		er Simila	r Assets.			
If the organization elected, as permitted under SFAS 116, not to report in its revenue state art, historical treasures, or other similar assets held for public exhibition, education or resprovide, in Part XIV, the text of the footnote to its financial statements that describes the	search in fur			÷,		
If the organization elected, as permitted under SFAS 116, to report in its revenue statements historical treasures, or other similar assets held for public exhibition, education, or resease provide the following amounts relating to these items			•			
(i) Revenues included in Form 990, Part VIII, line 1		▶ \$				
(ii) Assets included in Form 990, Part X		► \$				
If the organization received or held works of art, historical treasures, or other similar assefollowing amounts required to be reported under SFAS 116 relating to these items	ets for financ	ial gain, pro	vide the			
Revenues included in Form 990, Part VIII, line 1		▶ \$				

Assets included in Form 990, Part X

Part	1111	Organizations Maintaining Co	llections of Art	<u>, His</u>	tori	cal Tr	easu	res, or (<u> Othe</u>	<u>r Simila</u>	r Asse	ts (co	ntınued)
3		g the organization's accession and others s (check all that apply)	r records, check any	of th	ie foll	owing t	hat are	a signific	ant u	se of its co	ollection	1	
а	Γ	Public exhibition		d	Γ	Loan	orexch	ange prog	rams				
b	Γ :	Scholarly research		e	Γ	Other							
c	Γ	Preservation for future generations											
4	Prov Part	ide a description of the organization's co XIV	ollections and expla	ın hov	v the	/ furthe	r the o	rganızatıoı	n's ex	empt purp	ose in		
5		ng the year, did the organization solicit o ts to be sold to raise funds rather than t			,					ular	Г	Yes	┌ No
Par	t IV	Escrow and Custodial Arrang Part IV, line 9, or reported an an						answere	ed "Y	es" to Foi	rm 990),	
1a		e organization an agent, trustee, custod ded on Form 990, Part X?	ıan or other ınterme	diary	for c	ontribut	tions o	r other as:	sets r	not	Г	Yes	┌ No
b	If"Y	es," explain the arrangement in Part XI $ackslash$	/ and complete the	follow	ıng ta	able		-					
											A mou	ınt	
c	Begi	nning balance							1c				
d	Addı	itions during the year							1d				
e	Dist	ributions during the year							1e				
f	Endı	ng balance							1f				
2a	Dıd t	he organization include an amount on Fo	orm 990, Part X, line	21?							Γ	Yes	Г№
b	If "Ye	es," explain the arrangement in Part XIV	1										
Par	t V	Endowment Funds. Complete											
_	_		(a)Current Year	(b)	Prior \	ear/	(c)Two	Years Back	(d)	Three Years I	Back (e)Four Ye	ears Back
La		nning of year balance							-		_		
Ь		tributions									_		
с		stment earnings or losses							+				
d		nts or scholarships							-				
e		er expenditures for facilities programs											
f		inistrative expenses											
g	End	of year balance											
2	Prov	ide the estimated percentage of the yea	r end balance held a	ıs		•					•		
а	Boar	d designated or quasi-endowment 🕨											
ь	Perm	nanent endowment 🕨											
c	Term	n endowment 🕨											
3a		there endowment funds not in the posses	ssion of the organiza	ation t	that a	re held	and a	dmınıstere	d for	the			
	-	nization by										Yes	No
		nrelated organizations			•				•		3a(i)		
L-		elated organizations			ا ا				•		3a(ii)	<u> </u>	
ь 4		es" to 3a(II), are the related organization cribe in Part XIV the intended uses of th	•						•		3b		
	t VI						90 D=	rt X line	10				
		Description of investment	o, ana Equipme		(a)	Cost or	other	(b)Cost or basis (oth	other	(c) Accum		(d) Bo	ok value
1a	and							16	6,205				166,205
	and Buildir								L4,912		675,992		338,920
		hold improvements						2,02	,		-,		,
		ment						72	24,065		656,956		67,109
									20,677	-	18,065		2,612
								_		1	,	ı	,

Investments—Other Securities. See	Form 990, Part X, line 12	
(a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1)Financial derivatives		
(2)Closely-held equity interests		
(3)Other (A) BOND MUTUAL FUNDS	1,599,995	F
(A) BOND HOTOMETONES	1,000,000	<u>'</u>
(B) STOCK MUTUAL FUNDS	924,732	F
	-	
Total. (Column (b) should equal Form 990, Part X, col (B) line 12)	2,524,727	
Part VIII Investments—Program Related. Se		3.
		(c) Method of valuation
(a) Description of investment type	(b) Book value	Cost or end-of-year market value
	•	
Part IX Other Assets. See Form 990, Part X, II		
(a) Descri	ption	(b) Book value
Total (Column (b) should equal Form 990, Part V, col (R) line		
Total. (Column (b) should equal Form 990, Part X, col.(B) line.		
Part X Other Liabilities. See Form 990, Part X	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability		
Part X Other Liabilities. See Form 990, Part X	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
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Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	
Part X Other Liabilities. See Form 990, Part X 1 (a) Description of Liability	(, line 25.	

Par	t XI Reconciliation of Change in Net Assets from Form 990 to Financial Statemer	ıts	
1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	
Part	XII Reconciliation of Revenue per Audited Financial Statements With Revenue p	er Re	turn
1	Total revenue, gains, and other support per audited financial statements	1	
2	A mounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
Ь	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
е	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
Ь	Other (Describe in Part XIV)		
С	Add lines 4a and 4b	4c	
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	Patrice .
1	Reconciliation of Expenses per Audited Financial Statements With Expenses Total expenses and losses per audited financial	peri	<u>keturn</u>
-	statements	1	
2	A mounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments	1	
c	Other losses		
d	Other (Describe in Part XIV)		
е	Add lines 2a through 2d	2e	
3	Subtract line 2e from line 1	3	
4	A mounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
Ь	Other (Describe in Part XIV)	┨ . │	
С -	Add lines 4a and 4b	4c	
5 Dar	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	
	replete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Pa	vet [17]	unas 1h and 2h
Con	ipiete tins part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines Ia and 4, Pa	11 L IV , II	nies ID and ∠D,

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Ident if ier	Return Reference	Explanation
DESCRIPTION OF UNCERTAIN TAX POSITIONS UNDER FIN 48		IN THE PREPARATION OF TAX RETURNS, TAX POSITIONS ARE TAKEN BASED ON INTERPRETATION OF FEDERAL, STATE AND LOCAL INCOME TAX LAWS MANAGEMENT PERIODICALLY REVIEWS AND EVALUATES THE STATUS OF UNCERTAIN TAX POSITIONS AND MAKES ESTIMATES OF
		AMOUNTS, INCLUDING INTEREST AND PENALTIES, ULTIMATELY DUE OR OWED NO AMOUNTS HAVE BEEN IDENTIFIED, OR RECORDED, AS UNCERTAIN TAX POSITIONS FEDERAL, STATE, AND LOCAL TAX RETURNS GENERALLY REMAIN OPEN FOR EXAMINATION BY THE VARIOUS TAXING AUTHORITIES FOR A PERIOD OF THREE TO FOUR YEARS

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OMB No 1545-0047

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

► Attach to Form 990. ► See separate instructions.

Open to Public Inspection

Name of	t he organizat ion
4ICHIGAN	ASSOCIATION OF REALTORS

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Employer identification number

38-0829980

Pa	art I Questions Regarding Compensation			
			Ye	s No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Fo 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these it			
	First-class or charter travel Housing allowance or residence for personal u	use		
	▼ Travel for companions	nce		
	▼ Tax idemnification and gross-up payments ▼ Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef))		
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	. 1	Ye:	5
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2	Y e	5
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply			
	✓ Compensation committee ✓ Written employment contract			
	☐ Independent compensation consultant ☐ Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation comm	nittee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing or or a related organization	rganization		
а	Receive a severance payment or change-of-control payment from the organization or a related organization	n? 4a	.	No
ь	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	41	,	No
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4	:	No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
а	The organization?	58	<u>. </u>	
b	Any related organization?	51	<u> </u>	
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
а	The organization?	66	•	
ь	Any related organization?	61	<u> </u>	
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	7		
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	8		
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regul section 53 4958-6(c)?			+

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(1)-(111) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(F) Compensation	
(A) Name		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(E) Total of columns (B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
(1) WILLIAM J MARTIN	(I) (II)	246,600 0	32,485 0	8,300 0	34,000 0	7,112 0	328,497 0	0
(2) KATHLEEN FELDPAUSCH	(I) (II)	144,144 0	5,581 0	2,225 0	22,834 0	16,598 0	191,382 0	0
(3) ROBERT CAMPAU	(I) (II)	151,882 0	10,147 0	851 0	24,234 0	16,726 0	203,840	0
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Schedule J (Form 990) 2010 Page **3**

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier Return Reference Explanation

Schedule J (Form 990) 2010

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2010

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SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Inspection

Name of the organization MICHIGAN ASSOCIATION OF REALTORS Employer identification number

38-0829980

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6		THE MEMBERS OF THIS ASSOCIATION SHALL CONSIST OF LOCAL ASSOCIATIONS, REALTOR MEMBERS, AFFILIATE MEMBERS, EMPLOYEE MEMBERS, HONORARY MEMBERS, REALTOR EMERITUS, INSTITUTE AFFILIATE MEMBERS, AND COMMERCIAL AFFILIATE MEMBERS

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A		MEMBERS FROM EACH DISTRICT ELECT THEIR REPRESENTATIVE TO SERVE ON THE BOARD OF DIRECTORS THE GOVERNMENT OF THE ASSOCIATION SHALL BE INVESTED IN THE BOARD OF DIRECTORS THE RESPONSIBILITIES AND DUTIES OF THE BOARD OF DIRECTORS SHALL INCLUDE ELECTION OF OFFICERS, THE ESTABLISHMENT OF INTERNAL POLICIES, APPROVAL OF COMMITTEE APPOINTMENTS AS RECOMMENDED BY THE PRESIDENT AND PRESIDENT-ELECT, EMPLOYMENT OF A CHIEF EXECUTIVE OFFICER, APPROVAL OF PROGRAMS AND SERVICES TO BE IMPLEMENTED BY THE CHIEF EXECUTIVE OFFICER, DEVELOPMENT OF EXTERNAL POLICIES SUBJECTS TO APPROVAL BY THE DELEGATE BODY, PRELIMINARY REVIEW AND APPROVAL OF NATIONAL ASSOCIATION OF REALTORS COMMITTEE RECOMMENDATIONS AS SUBMITTED BY THE PRESIDENT

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B		THE GOVERNMENT OF THE ASSOCIATION SHALL BE INVESTED IN THE BOARD OF DIRECTORS THE RESPONSIBILITIES AND DUTIES OF THE BOARD OF DIRECTORS SHALL INCLUDE ELECTION OF OFFICERS, THE ESTABLISHMENT OF INTERNAL POLICIES, APPROVAL OF COMMITTEE APPOINTMENTS AS RECOMMENDED BY THE PRESIDENT AND PRESIDENT-ELECT, EMPLOYMENT OF A CHIEF EXECUTIVE OFFICER, APPROVAL OF PROGRAMS AND SERVICES TO BE IMPLEMENTED BY THE CHIEF EXECUTIVE OFFICER, DEVELOPMENT OF EXTERNAL POLICIES SUBJECTS TO APPROVAL BY THE DELEGATE BODY, PRELIMINARY REVIEW AND APPROVAL OF NATIONAL ASSOCIATION OF REALTORS COMMITTEE RECOMMENDATIONS AS SUBMITTED BY THE PRESIDENT

ldentifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		THE 990 IS RECEIVED AND REVIEWED FOR ACCURACY BY THE CEO UPON THE CEO'S APPROVAL, THE 990 IS MADE AVAILABLE TO THE BOARD OF DIRECTORS FOR THEIR REVIEW AFTER ANY CONCERNS PRESENTED BY THE BOARD ARE ADDRESSED, THE CEO SIGNS AND FILES THE RETURN

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	THERE IS AN ANNUAL BOARD ORIENTATION IN WHICH THE POLICY IS PRESENTED AND A FORM THAT THE BOARD MUST SIGN TO ACKNOWLEDGE THAT THEY HAVE RECEIVED THE POLICY

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	THE ORGANIZATION USES COMPARABLE DATA THROUGH MARKET STUDIES, THE ASAE, AND THE MSAE TO DETERMINE COMPENSATION OF THE ORGANIZATION'S OFFICERS AND KEY EMPLOYEES

ldentifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	ALL DOCUMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST

ldentifier		Return Reference	Explanation				
	CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED GAINS ON INVESTMENTS 240,618				

ldentifier	Return Reference	Explanation
OVERSIGHT OF AUDIT	FORM 990, PART XII, LINE 2C	MICHIGAN ASSOCIATION OF REALTORS HAS A COMMITTEE THAT ASSUMES RESPONSIBILITY FOR OVERSIGHT OF THE AUDIT OF ITS FINANCIAL STATEMENTS AND SELECTION OF AN INDEPENDENT ACCOUNTANT THIS PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR

ldentifier	Return Reference	Explanation
ELECTION OUT OF BONUS DEPRECIATION	FORM 4562	EMPLOYER IDENTIFICATION NUMBER 38-0829980 FOR THE YEAR ENDING DECEMBER 31, 2010 MICHIGAN ASSOCIATION OF REALTORS, HEREBY ELECTS, PURSUANT TO IRC SEC 168(K)(2)(D)(III), NOT TO CLAIM THE ADDITIONAL 50% DEPRECIATION ALLOWABLE UNDER IRC SEC 168(K) FOR THE FOLLOWING QUALIFYING PROPERTY PLACED IN SERVICE DURING THE TAX YEAR ENDING DECEMBER 31, 2010 ALL PROPERTY IN THE 5 YEAR CLASS SEE ATTACHED FORM 4562

DLN: 93493210002021

2010

OMB No 1545-0047

Open to Public Inspection

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990. ► See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization
MICHIGAN ASSOCIATION OF REALTORS

Employer identification number
38-0829980

Part I Identification of Disregarded Entities (Co	mplete	of the organization	n a	answered "Yes	" O	n Form 990, Pa	rt IV, line 33.)			
(a) Name, address, and EIN of disregarded entity		(b) Primary activity		(c) Legal domicile (stat or foreign country)		(d) Total income	(e) End-of-year assets	(f) Direct controlling entity		
Part II Identification of Related Tax-Exempt Orgon more related tax-exempt organizations dur			ıf t	he organization	n a	nswered "Yes" (on Form 990, Par	t IV, line 34 becaus	e ıt had	one
(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)		Exc	(d) empt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity		g) 512(b)(1 rolled uzation
									Yes	No
(1) REALTORS POLITICAL ACTION COMMITTEE PO BOX 40725 LANSING, MI 48901 38-6301949	THE TI OWNE	RADITION OF HOME RSHIP AND		MI		527	N/A	MICHIGAN ASSOCIATION OF REALTORS		No
(2) MICHIGAN ASSOCIATION OF REALTORS SCHOLARSHIP TRUST PO BOX 40725 LANSING, MI 48901 38-3145162	PROVI	DING SCHOLARSHIPS		MI		501(C)(3)	LINE 11C, III-FI	MICHIGAN ASSOCIATION OF REALTORS		No
(3) MICHIGAN ASSOCIATION OF REALTORS PAC PO BOX 40725 LANSING, MI 48901 27-3600997	t Organizations (Complete if during the tax year.)		MI	527		N/A	MICHIGAN ASSOCIATION OF REALTORS		No	

(a) ame, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	f) otal income Share of a		(h) Disproprtiona allocations?		(i) Code V— amount in bo Schedule (Form 10	x 20 of K-1	(j Gener mana partr	al or ging	(k) Percentage ownership
								Yes	No			Yes	No	
				ble as a Corpora zations treated as a						nswered "Y	es" on	Form	990,	Part IV,
(a) Name, address, and EIN of related organization		(b) Primary activity	(c) Legal domicile (state or foreign country)	Direct cor	(d) Direct controlling entity		(e) Type of entity (C corp, S corp, or trust)		(f) f total income	Shai end-o	(g) Share of Id-of-year assets		(h) Percentage ownership	

Sched	ule R (Form 990) 2010		Рa	ge 3
Par	Transactions With Related Organizations (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, 35A, or 36.)			
	Note. Complete line 1 if any entity is listed in Parts II, III or IV		Yes	No
1 Du	ring the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?			
а	Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity	1a		No
b	Gift, grant, or capital contribution to other organization(s)	1b	Yes	
c	Gift, grant, or capital contribution from other organization(s)	1c		No
d	Loans or loan guarantees to or for other organization(s)	1d		No
e	Loans or loan guarantees by other organization(s)	1e		No
f	Sale of assets to other organization(s)	1f		No
g	Purchase of assets from other organization(s)	1g		No
h	Exchange of assets	1h		No
i I	_ease of facilities, equipment, or other assets to other organization(s)	1 i		No
j	Lease of facilities, equipment, or other assets from other organization(s)	1j		No
k	Performance of services or membership or fundraising solicitations for other organization(s)	1k		No
1 1	Performance of services or membership or fundraising solicitations by other organization(s)	11		No
m	Sharing of facilities, equipment, mailing lists, or other assets	1m	Yes	
n	Sharing of paid employees	1n	Yes	
o	Reimbursement paid to other organization for expenses	10		No
p	Reimbursement paid by other organization for expenses	1р		No
q	Other transfer of cash or property to other organization(s)	1 q		No
		1r		No
2	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds			

(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved	(d) Method of determining amount involved
(1) REALTORS POLITICAL ACTION COMMITTEE	В	38,000	ACTUAL

(2) REALTORS POLITICAL ACTION COMMITTEE 118,763 Ν FAIR MARKET VALUE (3) MICHIGAN ASSOCIATION OF REALTORS PAC 250,000 ACTUAL (4)

(5) (6) Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" on Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets		ortionate	(g) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(I Gene mana part	agın tner?
			Yes	No		Yes	No		Yes	N
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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions)

I Identifier I Return Reference I	er Return Reference Explanation
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Schedule R (Form 990) 2010

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Depreciation and Amortization

(Including Information on Listed Property)

DLN: 93493210002021

OMB No 1545-0172

Form 4562

Attachment

Department of the Treasury ► See separate instructions. ► Attach to your tax return. Sequence No 67 Internal Revenue Service (99) Name(s) shown on return Business or activity to which this form relates **Identifying number** MICHIGAN ASSOCIATION OF REALTORS FORM 990 PAGE 10 38-0829980 **Election To Expense Certain Property Under Section 179** Part I Note: If you have any listed property, complete Part V before you complete Part I. 500,000 1 Maximum amount See the instructions for a higher limit for certain businesses 1 2 Total cost of section 179 property placed in service (see instructions) 2 3 Threshold cost of section 179 property before reduction in limitation (see instructions) 3 2,000,000 4 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions (b) Cost (business use 6 (a) Description of property (c) Elected cost only) 7 Listed property Enter the amount from line 29 8 Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 8 9 Tentative deduction Enter the smaller of line 5 or line 8 9 10 Carryover of disallowed deduction from line 13 of your 2009 Form 4562 10 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 12 Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 12 13 Carryover of disallowed deduction to 2011 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property) (See instructions) 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) 14 **15** Property subject to section 168(f)(1) election **15 16** Other depreciation (including ACRS) MACRS Depreciation (Do not include listed property.) (See instructions.) Section A 17 MACRS deductions for assets placed in service in tax years beginning before 2010 17 73,731 18 If you are electing to group any assets placed in service during the tax year into one or more . 📂 general asset accounts, check here Section B—Assets Placed in Service During 2010 Tax Year Using the General Depreciation System (c) Basis for (b) Month and depreciation (a) Classification of (d) Recovery (a)Depreciation year placed in (business/investment (e) Convention (f) Method deduction property period service use only—see instructions) 19a 3-year property 58,962 **b** 5-year property 5.0 ΗY 200 DB 11.624 c7-year property d 10-year property e 15-year property f 20-year property g 25-year property 25 yrs S/L 27 5 yrs ММ S/L h Residential rental property 27 5 yrs ММ S/L 39 yrs ММ S/I i Nonresidential real property 110,852 39 0 ΜМ S/L 4,157 Section C—Assets Placed in Service During 2010 Tax Year Using the Alternative Depreciation System 20a Class life S/L 12 yrs **b** 12-year S/L **c** 40-year 40 yrs ММ S/L **Summary** (see instructions) Part IV 21 Listed property Enter amount from line 28 21 22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here 89,512 and on the appropriate lines of your return Partnerships and S corporations—see instructions 23 For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs

Part V
Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)

Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete **only** 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

		z+a, $z+b$, cc															
Section A—Depre	ciation a	<u>nd Other Ir</u>	<u>ıforma</u>	tion (C	aution	: See	the i	<u>nstru</u>	ctic	ons for I	imits i	for pa	sseng _'	<u>er au</u>	<u>tomot</u>	oiles. 🕽	
24a Do you have evider	ice to support i	the business/inv	estment u	ise claimed	d? ┌Yes	Гио			24b	If "Yes,"	s the ev	dence	written?	$\Gamma_{Y\epsilon}$	ᇙᄃᇄ	0	
(a) Type of property (list vehicles first)	(b) Date placed in service	(c) Business/ investment use percentage	(c) Business/ vestment Cost or oth use basis		(e) Basis for depreciation (husiness/myestment)			(f) Recove period	'	(g) Method/ Conventio		(h) Depreciation/ deduction			(i) Elected section 179 cost		
25Special depreciation allo	•		rty placed	ın service o	during the	tax year	and u	ısed m	ore t	han 25							
26 Property used more	than 50%	n a qualified l	business	use						· ·							
		%							Т					\Box			
		%												\perp			
37 Dramarty used EON		%															
27 Property used 50%	or less in a	quanned bus	mess us	e	1			l	S	/L -	Т			$\overline{}$			
		%							_	/L -				1			
		%							S	/L -				그			
28 Add amounts in co	olumn (h), lır	nes 25 throug	h 27 En	ter here a	and on Iir	ne 21,	page	1	•	28							
29 Add amounts in co	olumn (ı), lın	e 26 Enterhe	ere and c	n line 7,	page 1					•		29					
				—Infor													
Complete this section If you provided vehicles to														se vehic	les		
· ·					a)	T	b)			c)		1)	(e	_		f)	
30 Total business/investment miles driven during the year (do not include commuting miles)		Vehicle 1		Vehicle 2		Vehicl		icle 3			, l ,						
31 Total commuting r	miles driven	during the ye	ar .														
32 Total other persor	nal(noncomm	nuting) miles (driven														
33 Total miles driven through 32	during the y	ear Add lines	s 30														
34 Was the vehicle a		ersonal use		Yes	No	Yes	No	Y	es	No	Yes	No	Yes	No	Yes	No	
during off-duty ho	urs? .																
35 Was the vehicle us owner or related p		by a more th	an 5%														
36 Is another vehicle	available fo	r personal us	e? .														
Section Answer these question 5% owners or related	ns to determ	•	et an exc												not mo	re thar	
37 Do you maintain a	written polic	y statement	that prob	nibits all	personal	use of	vehi	cles,	nclu	udıng cor	nmutın	g, by y	our	Y	es	No	
employees? .						•	٠	•	•			•	•				
38 Do you maintain a employees? See the																	
39 Do you treat all us	e of vehicles	s by employee	es as pei	sonal us	e? .												
40 Do you provide movehicles, and retain				oyees, ol	otain info	rmatio	n fror	m you	ren	nployees	about	the us	e of the	e 🗀			
41 Do you meet the re				• • automobi	e demor	• nstratio	n us	e? (Se	e ir	nstructio	ns)						
Note: If your answ	er to 37, 38	, 39, 40, or 4	1 is "Ye:	s," do not	t comple	te Sect	ion B	3 for t	ne c	overed v	ehicles	5					
Part VI Amo	rtization																
(b) (a) Date		(c) A mortizable				(d) (e) Code			-	I A mor			(f) tization for				
Description of c	osts	amortizatior begins	amount			section			perio perce				his ye				
42 A mortization of co	sts that beg	ıns durıng yo	ur 2010	tax year	(see inst	tructio	ns)			-							
43 A mortization of co	sts that beg	an before you	r 2010 t	ax year							43						
	_	-									—						

44 Total. Add amounts in column (f) See the instructions for where to report

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