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Form **990-EZ**

Department of the Treasury
Internal Revenue Service

Short Form Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Sponsoring organizations of donor advised funds, organizations that operate one or more hospital facilities, and certain controlling organizations as defined in section 512(b)(13) must file Form 990. All other organizations with gross receipts less than \$200,000 and total assets less than \$500,000 at the end of the year may use this form.
The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-1150

2010

Open to Public Inspection

A For the 2010 calendar year, or tax year beginning and ending

B Check if applicable:
 Address change
 Name change
 Initial return
 Terminated
 Amended return
 Application pending

C Name of organization
ECHO NETWORK, INC.

D Employer identification number
32-0282438

Number and street (or P.O. box, if mail is not delivered to street address) Room/suite
690 COLISEUM DRIVE

E Telephone number
336-499-4402

City or town, state or country, and ZIP + 4
WINSTON-SALEM, NC 27106

F Group Exemption Number

G Accounting Method: Cash Accrual Other (specify) _____

H Check if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).

I Website: **WWW.ECHONETWORK.ORG**

J Tax-exempt status (check only one) — 501(c)(3) 501(c) (**4**) (insert no.) 4947(a)(1) or 527

K Check if the organization is not a section 509(a)(3) supporting organization and its gross receipts are normally not more than \$50,000. A Form 990-EZ or Form 990 return is not required though Form 990-N (e-postcard) may be required (see instructions). But if the organization chooses to file a return, be sure to file a complete return.

L Add lines 5b, 6c, and 7b, to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, line 25, column (B) below) are \$500,000 or more, file Form 990 instead of Form 990-EZ **\$ 186,240.**

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I.)

Check if the organization used Schedule O to respond to any question in this Part I

		1	186,221.
Revenue	1 Contributions, gifts, grants, and similar amounts received	1	186,221.
	2 Program service revenue including government fees and contracts	2	
	3 Membership dues and assessments	3	
	4 Investment income	4	19.
	5a Gross amount from sale of assets other than inventory	5a	
	5b Less: cost or other basis and sales expenses	5b	
	5c Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)	5c	
	6 Gaming and fundraising events		
	6a Gross income from gaming (attach Schedule G if greater than \$15,000)	6a	
	6b Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)	6b	
6c Less: direct expenses from gaming and fundraising events	6c		
6d Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)	6d		
7a Gross sales of inventory, less returns and allowances	7a		
7b Less: cost of goods sold	7b		
7c Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)	7c		
8 Other revenue (describe in Schedule O)	8		
9 Total revenue—Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8	9	186,240.	
Expenses	10 Grants and similar amounts paid (list in Schedule O)	10	
	11 Benefits paid to or for members	11	
	12 Salaries, other compensation, and employee benefits	12	60,750.
	13 Professional fees and other payments to independent contractors	13	97,245.
	14 Occupancy, rent, utilities, and maintenance	14	424.
	15 Printing, publications, postage, and shipping	15	
	16 Other expenses (describe in Schedule O)	16	77,061.
	17 Total expenses. Add lines 10 through 16	17	235,480.
Net Assets	18 Excess or (deficit) for the year (Subtract line 17 from line 9)	18	<49,240.>
	19 Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)	19	120,705.
	20 Other changes in net assets or fund balances (explain in Schedule O)	20	0.
	21 Net assets or fund balances at end of year. Combine lines 18 through 20	21	71,465.

LHA For Paperwork Reduction Act Notice, see the separate instructions.

Form **990-EZ** (2010)

SCANNED JUN 22 2011

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Part II Balance Sheets. (see the instructions for Part II.)

Check if the organization used Schedule O to respond to any question in this Part II

	(A) Beginning of year		(B) End of year
22 Cash, savings, and investments	64,015.	22	26,938.
23 Land and buildings		23	
24 Other assets (describe in Schedule O) SEE SCHEDULE O	56,690.	24	44,527.
25 Total assets	120,705.	25	71,465.
26 Total liabilities (describe in Schedule O)	0.	26	0.
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)	120,705.	27	71,465.

Part III Statement of Program Service Accomplishments (see the instructions for Part III.)

Check if the organization used Schedule O to respond to any question in this Part III

What is the organization's primary exempt purpose? **SEE SCHEDULE O**

Describe what was achieved in carrying out the organization's exempt purposes. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title

Expenses
(Required for section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts; optional for others.)

28 SEE SCHEDULE O		28a	
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>			
29 SEE SCHEDULE O		29a	
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>			
30 SEE SCHEDULE O		30a	
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>			
31 Other program services (describe in Schedule O)		31a	
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>			
32 Total program service expenses (add lines 28a through 31a)		32	0.

Part IV List of Officers, Directors, Trustees, and Key Employees. List each one even if not compensated (see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV

(a) Name and address	(b) Title and average hours per week devoted to position	(c) Compensation (if not paid, enter -0-.)	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
MARIA ARISTIZABAL, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	CHAIR 2.00	0.	0.	0.
VERONICA BLACK, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	MEMBER 2.00	0.	0.	0.
DOUG BORWICK, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	VICE CHAIR 2.00	0.	0.	0.
RENCE CALLAHAN, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	MEMBER 2.00	0.	0.	0.
MICHAEL CLEMENTS, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	MEMBER 2.00	0.	0.	0.
PAULA MCCOY, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	MEMBER 2.00	0.	0.	0.
SHERRI NEILSON, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	MEMBER 2.00	0.	0.	0.
SUSAN PERKINS, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	MEMBER 2.00	0.	0.	0.
DENNIS WIGGINS, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	TREASURER 2.00	0.	0.	0.
NATASHA GORE, 690 COLISEUM DRIVE, WINSTON-SALEM, NC 27106	EXECUTIVE DIRECTOR 40.00	60,750.	0.	0.

Part V Other Information (Note the statement requirements in the instructions for Part V)

Check if the organization used Schedule O to respond to any question in this Part V

		Yes	No
33	Did the organization engage in any activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		X
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O (see instructions)		X
35	If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but not reported on Form 990-T, explain in Schedule O why the organization did not report the income on Form 990-T.		
35a	a Did the organization have unrelated business gross income of \$1,000 or more or was it a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements?		X
35b	b If "Yes," has it filed a tax return on Form 990-T for this year?	N/A	
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		X
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions. ▶ 37a <u>0.</u>		
37b	b Did the organization file Form 1120-POL for this year?		X
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?		X
38b	b If "Yes," complete Schedule L, Part II and enter the total amount involved ▶ 38b <u>N/A</u>		
39	Section 501(c)(7) organizations. Enter:		
39a	a Initiation fees and capital contributions included on line 9 ▶ 39a <u>N/A</u>		
39b	b Gross receipts, included on line 9, for public use of club facilities ▶ 39b <u>N/A</u>		
40a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 ▶ <u>N/A</u> ; section 4912 ▶ <u>N/A</u> ; section 4955 ▶ <u>N/A</u>		
40b	b Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year, that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I ▶ <u>0.</u>		X
40c	c Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶ <u>0.</u>		
40d	d Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the organization ▶ <u>0.</u>		
40e	e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T ▶ <u>NONE</u>		X
41	List the states with which a copy of this return is filed. ▶ <u>NONE</u>		
42a	The organization's books are in care of ▶ <u>NATASHA GORE</u> Telephone no. ▶ <u>336-499-4402</u> Located at ▶ <u>690 COLISEUM DRIVE, WINSTONSALEM, NC</u> ZIP + 4 ▶ <u>27106</u>		
42b	b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country: ▶ _____		X
42c	c At any time during the calendar year, did the organization maintain an office outside of the U.S.? If "Yes," enter the name of the foreign country: ▶ _____		X
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the tax year ▶ <u>43</u> ▶ <input type="checkbox"/> ▶ <u>N/A</u>		
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ ▶ <u>44a</u>		X
44b	b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ ▶ <u>44b</u>		X
44c	c Did the organization receive any payments for indoor tanning services during the year? ▶ <u>44c</u>		X
44d	d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O ▶ <u>44d</u>		

- 45 Is any related organization a controlled entity of the organization within the meaning of section 512(b)(13)?
- a Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ
- 46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I

	Yes	No
45		X
45a		X
46		X

Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only. All section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts must answer questions 47-49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI

- 47 Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II
- 48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E
- 49a Did the organization make any transfers to an exempt non-charitable related organization?
- b If "Yes," was the related organization a section 527 organization?
- 50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

	Yes	No
47		
48		
49a		
49b		

(a) Name and address of each employee paid more than \$100,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
N/A				

- f Total number of other employees paid over \$100,000 ▶ _____
- 51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None." **N/A**

(a) Name and address of each independent contractor paid more than \$100,000	(b) Type of service	(c) Compensation

- d Total number of other independent contractors each receiving over \$100,000 ▶ _____
- 52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A ▶ Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here Date 5/16/11

Natasha Gore
Signature of officer

NATASHA GORE, EXECUTIVE DIRECTOR
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name JANE R POTTER	Preparer's signature <u>Jane R Potter</u>	Date <u>5/13/11</u>	Check <input type="checkbox"/> if self-employed	PTIN
Firm's name ▶ BUTLER & BURKE, L.L.P.	Firm's EIN ▶		Phone no. (336) 768-2310	
Firm's address ▶ 100 CLUB OAKS COURT, SUITE A WINSTON-SALEM, NC 27104				

May the IRS discuss this return with the preparer shown above? See instructions ▶ Yes No

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No 1545-0047

2010

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Inspection

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

Name of the organization

ECHO NETWORK, INC.

Employer identification number

32-0282438

FORM 990-EZ, PART I, LINE 4, OTHER INVESTMENT INCOME:

DESCRIPTION OF PROPERTY:	AMOUNT:
INTEREST	19.

FORM 990-EZ, PART I, LINE 16, OTHER EXPENSES:

DESCRIPTION OF OTHER EXPENSES:	AMOUNT:
PAYROLL TAXES	3,922.
ADVERTISING	11,981.
OFFICE EXPENSE	2,680.
INFORMATION TECHNOLOGY EXPENSES	11,630.
TRAINING	2,080.
INSURANCE	5,686.
STORYLINE BUS EXPENSES	2,267.
MISCELLANEOUS	9,454.
DEPRECIATION	12,163.
RETURN OF FUNDS	15,198.
TOTAL TO FORM 990-EZ, LINE 16	77,061.

FORM 990-EZ, PART II, LINE 24, OTHER ASSETS:

DESCRIPTION	BEG. OF YEAR	END OF YEAR
OTHER DEPRECIABLE ASSETS	56,690.	44,527.

FORM 990-EZ, PART III, PRIMARY EXEMPT PURPOSE - THE CORPORATION BUILDS A
 BETTER COMMUNITY BY PROVIDING OPPORTUNITIES TO FOSTER ENRICHING,
 TRUSTING, AND LONG-LASTING RELATIONSHIPS AMONG DIVERSE PEOPLE. THE
 PURPOSE OF THE CORPORATION IS TO ELIMINATE PREJUDICE AND DISCRIMINATION

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

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Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

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Name of the organization

ECHO NETWORK, INC.

Employer identification number

32-0282438

ACROSS LINES OF DIFFERENCE IN THE STATE. THE CORPORATION, WHICH IS
ORGANIZED UNDER THE NON-PROFIT CORPORATION ACT OF NORTH CAROLINA, SHALL
OPERATE EXCLUSIVELY FOR CHARITABLE AND EDUCATIONAL PURPOSES.

FORM 990-EZ, PART III, LINE 28, PROGRAM SERVICE ACCOMPLISHMENTS:

STORYLINE (STORYTELLING INITIATIVE): THE STORYLINE PROJECT

UTILIZES A MOBILE RECORDING UNIT THAT TRAVELS AROUND THE

COMMUNITY COLLECTING THE STORIES OF COMMUNITY RESIDENTS.

THE GOAL OF STORYLINE IS TO ILLUSTRATE THAT WE ALL HAVE MORE IN COMMON

THAN WE HAVE DIFFERENCES. BY RELAYING THE STORIES OF OUR COMMUNITY

MEMBERS, STORYLINE HELPS THE COMMUNITY BUILD TRUST BY OPENING THE DOOR

TO UNDERSTANDING THOSE WHO MAY NOT SEEM LIKE US OR OUR FAMILIES.

FORM 990-EZ, PART III, LINE 29, PROGRAM SERVICE ACCOMPLISHMENTS:

COMMUNITY CONVERSATION MEETINGS (WINSTON-SALEM, CAN WE

TALK): THE COMMUNITY CONVERSATION MEETINGS ARE HELD THREE

TIMES PER MONTH. THESE MEETINGS ARE OPEN TO THE PUBLIC

AND HAVE A DIFFERENT TOPIC ON A MONTHLY BASIS. THE CONVERSATION

SESSIONS ARE AN ACTIVE WAY TO HELP THE COMMUNITY BUILD RELATIONSHIPS

WITH ONE ANOTHER WITH THE GOAL OF BUILDING TRUST, WHICH BUILDS SOCIAL

CAPITAL.

FORM 990-EZ, PART III, LINE 30, PROGRAM SERVICE ACCOMPLISHMENTS:

TIMEBANKING: TIMEBANKING IS A SYSTEM IN WHICH PEOPLE

EXCHANGE THEIR SKILLS AND TALENTS FOR THOSE OF OTHERS.

TIMEBANKING HELPS FURTHER THE ECHO COUNCIL'S MISSION OF

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
▶ Attach to Form 990 or 990-EZ.

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Name of the organization

ECHO NETWORK, INC.

Employer identification number

32-0282438

HELPING TO BUILD TRUSTING RELATIONSHIPS, BECAUSE WHEN YOU PARTICIPATE
IN TIMEBANKING YOU MUST ESSENTIALLY TRUST A STRANGER TO PROVIDE A
SERVICE YOU NEED AND YOU MUST BE WILLING TO PROVIDE A SERVICE TO
ANOTHER STRANGER.

FORM 990-EZ, PART V, INFORMATION REGARDING PERSONAL BENEFIT CONTRACTS:

THE ORGANIZATION DID NOT, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY,
OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL BENEFIT CONTRACT.

THE ORGANIZATION, DID NOT, DURING THE YEAR, PAY ANY PREMIUMS, DIRECTLY,
OR INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT.