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Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

	10 calendar year, or tax year beginning and ending		
B Check if applicable	C Name of organization	D Employer identifie	cation number
Address	THE INDUSTRIAL TRUCK ASSOCIATION		
Name change	Doing Business As	25-1	124211
Initial return	Number and street (or P O box if mail is not delivered to street address) Room/s	uite E Telephone numbei	· · · · · · · · · · · · · · · · · · ·
Termin-	1750 K STREET, N.W. 460	(202)296-9880
Amended	City or town, state or country, and ZIP + 4	G Gross receipts \$	2,022,20
Applica-	WASHINGTON, DC 20006	H(a) is this a group re	
pending	F Name and address of principal officer:WILLIAM MONTWIELER	for affiliates?	Yes X
	SAME AS C ABOVE	H(b) Are all affiliates inc	
I Tax-exemp			list. (see instructions)
	► INDTRK@INDTRK.ORG	H(c) Group exemption	
K Form of org		ear of formation 1952 M	State of legal domicile
7 0	ummary ofly describe the organization's mission or most significant activities: PROVIDE	STATISTICS D	EVELOP
Total	COMMENDED PRACTICES, AND INTRODUCE SUPPLIE	RS TO MANUFAC'	TURERS.
E 2 Che	eck this box If the organization discontinued its operations or disposed of r		
3 Nur	mber of voting members of the governing body (Part VI, line 1a)	3	
5 4 Nur	mber of independent voting members of the governing body (Part VI, line 1b)	4	
g 5 Tot	al number of individuals employed in calendar year 2010 (Part V, line 2a)	5	
∯ 6 Tot	al number of volunteers (estimate if necessary)	6	1
7a Tot	al unrelated business revenue from Part VIII, column (C), line 12	7a	
	unrelated business taxable income from Form 990-T, line 34	7b	*****
		Prior Year	Current Year
9 / 8 Cor	างที่อุปปัชการ and grants (Part VIII, line 1h)	0.	0 015 56
	gram-service revenue (Part VIII, line 2g)	1,964,277.	2,015,56
	estment income (Part VIII, column (A), lines 3, 4, and 7d)	9,427.	6,64
/ 11 Oth	ler reverue (Fart VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	1,973,704.	2,022,20
	al-revenue - add lines; through 11 (must equal Part VIII, column (A), line 12)	1,973,704.	
	his and similar amounts paid (Part IX, column (A), lines 1-3)	0.	
	nefits paid to or for members (Part IX, column (A), line 4)	732,150.	723,05
<u> </u>	aries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0.	723703
b To	fessional fundraising fees (Part IX, column (A), line 11e) al fundraising expenses (Part IX, column (D), line 25) ■ 0		······································
17 Oth	ner expenses (Part IX, column (A), lines 11a·11d, 11f·24f)	1,239,726.	1,304,44
1	al expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	1,971,876.	2,027,50
	venue less expenses. Subtract line 18 from line 12	1,828.	<5,30
-Se		Beginning of Current Year	End of Year
Vet Assets or Lot Balances 20 Tot 21 Tot 22 Net	al assets (Part X, line 16)	1,014,551.	1,162,67
<u> </u>	al liabilities (Part X, line 26)	636,409.	789,83
	assets or fund balances. Subtract line 21 from line 20	378,142.	372,84
	Signature Block		
•	s of perjury, I declare that I have examined this return, including accompanying schedules and sta		y knowledge and belief, i
true, correct, ai	nd complete. Declaration of preparer (other than officer) is based on all information of which preparer	arer has any knowledge	111
1 1	Signature of officer	Date 5/2/	41
Sien D	•	ANCE	
	DEBRIE STERGAR, MANAGER OF BUDGET AND FIN		
Here	Type or print name and title	Date Check	PTIN
Here Pr	Type or print name and title int/Type preparer's sygnature.	Date Check	-
Here Pr	Type or print name and title int/Type preparer's name CHARLES F. HELME III, CP	Date Check the self-employe	- '
Paid C Preparer Fir	Type or print name and title int/Type preparer's name CHARLES F. HELME III, CP m's name THOMPSON, GREENSPON & CO. P. C. CPA	Date Check the self-employe	- '
Paid C Preparer Fir	Type or print name and title int/Type preparer's name CHARLES F. HELME III, CP m's name THOMPSON, GREENSPON & CO. P. C. CPA	Date 1 29 11 Self-employe 1 S Firm's EIN	- '

	1 990 (2010) THE INDUSTRIAL TRUCK ASSOCIATION 25-1124211	Page
Par	rt III Statement of Program Service Accomplishments	
	* Check if Schedule O contains a response to any question in this Part III	[]
1	Briefly describe the organization's mission:	
	TO DEVELOP STANDARDS FOR PRODUCT SAFETY AND PERFORMANCE IN THE	
	INDUSTRIAL TRUCK AND TRACTOR INDUSTRY. THE COLLECTION AND	
	DISSEMINATION OF STATISTICAL INFORMATION FOR ADVANCEMENT OF POWERED	
	INDUSTRIAL TRUCK AND TRACTOR INDUSTRY. TO INTRODUCE SUPPLIERS TO	
	· · · · · · · · · · · · · · · · · · ·	
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?	Ѿ
	·	LA N
	If "Yes," describe these new services on Schedule O.	
3	., ., .	X N
	If "Yes," describe these changes on Schedule O.	
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.	
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and	
	allocations to others, the total expenses, and revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$ Including grants of \$) (Revenue \$	
	STATISTICSCOLLECTION AND DISSEMINATION OF ACCURATE STATISTICAL	
	INFORMATION RELATING TO THE POWERED INDUSTRIAL TRUCK AND TRACTOR	
	(FORKLIFT) INDUSTRY.	
	(LOUVILLI) IMPOSIUI.	
4b	(Code) (Expenses \$ including grants of \$) (Revenue \$	
4b	(Code) (Expenses \$ including grants of \$) (Revenue \$) MEETINGSSEMI-ANNUAL MEETINGS OF MEMBERS TO COMMUNICATE INFORMATION	N
4b	(Code.) (Expenses \$ including grants of \$) (Revenue \$ MEETINGS-SEMI-ANNUAL MEETINGS OF MEMBERS TO COMMUNICATE INFORMATION AND DISCUSS REGULATIONS AND DEVELOPMENTS IN THE INDUSTRY.	N
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4c	MEETINGS—SEMI-ANNUAL MEETINGS OF MEMBERS TO COMMUNICATE INFORMATION AND DISCUSS REGULATIONS AND DEVELOPMENTS IN THE INDUSTRY. (Code:)(Expenses \$ including grants of \$)(Revenue \$ ENGINEERING—ENGINEERING ACTIVITIES RELATING TO DEVELOPMENT OF INTERNATIONAL STANDARDS, OPERATING PRACTICES, AND COLLECTION OF INFORMATION.	N
4c	MEETINGS—SEMI-ANNUAL MEETINGS OF MEMBERS TO COMMUNICATE INFORMATION AND DISCUSS REGULATIONS AND DEVELOPMENTS IN THE INDUSTRY. (Code:)(Expenses \$ including grants of \$)(Revenue \$ ENGINEERING—ENGINEERING ACTIVITIES RELATING TO DEVELOPMENT OF INTERNATIONAL STANDARDS, OPERATING PRACTICES, AND COLLECTION OF INFORMATION. Other program services. (Describe in Schedule O.)	N

THE INDUSTRIAL TRUCK ASSOCIATION 25-1124211 Form 990 (2010) Part IV Checklist of Required Schedules Yes No is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 2 2 Is the organization required to complete Schedule B, Schedule of Contributors? 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for Х 3 public office? If "Yes," complete Schedule C, Part I 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 4 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or Х similar amounts as defined in Revenue Procedure 98-197 If "Yes," complete Schedule C, Part III 5 6 Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to Х provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I 6 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7 Х the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete X 8 Schedule D. Part III Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide X credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV 9 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? Х 10 If "Yes," complete Schedule D, Part V 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IXI, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, X 11a b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total Х assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 116 c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total X assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in X 11d Part X, line 16? If "Yes," complete Schedule D, Part IX 11e e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses Х the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f

12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII

b Was the organization included in consolidated, independent audited financial statements for the tax year?

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional

13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States?

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? *If* "Yes," complete Schedule F, Parts I and IV

15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV

16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV

17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I

18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II

19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III

20a Did the organization operate one or more hospitals? If "Yes," complete Schedule H

b If "Yes" to line 20a, did the organization attach its audited financial statements to this return? **Note.** Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)

13_		A
14a		X
14b		х
15		Х
16		<u> </u>
17		X_
18		Х
19		х
20a		X
20b		
Form	990 (2010)

X

12a | X

12b

		ĭ		
04	Deliberary was to a second of the control of the co		Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the	24	1	X
00	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		^
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,	00		Х
00	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	-	Λ
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current		l	ĺ
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		Х	
•	Schedule J	_23	^	_
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete		Ī	X
	Schedule K. If "No", go to line 25	24a		
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		ļ
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	١]
	any tax-exempt bonds?	24c		-
d		24d		<u> </u>
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b			1	
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			İ
	Schedule L, Part I	25b		ļ
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified		ĺ	J
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			х
	Schedule L, Part III	27		
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):	00-		Х
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	-	X
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b	 	Λ
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	28c		х
00	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	29		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	20		1
30		30		X
21	contributions? If "Yes," complete Schedule M	30		1
31	Did the organization liquidate, terminate, or dissolve and cease operations?	31		Х
22	If "Yes," complete Schedule N, Part I			
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
00	sections 301.7701-2 and 301.7701-37 If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?			
54	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35	X	
	The state of the s	 		
а	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	1		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
36	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	- 50		
37	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?		 -	
90	Note. All Form 990 filers are required to complete Schedule O	38	Х	
	140te. All I will 330 files are required to complete ourredule of			Ь.—

Form **990** (2010)

Par	Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	3		
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	0		
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
·	(gambling) winnings to prize winners?	10	X	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return	4		
	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
-	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3ь		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
	If "Yes," enter the name of the foreign country: ▶			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
ь	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		<u> </u>
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6ь		ļ
7	Organizations that may receive deductible contributions under section 170(c).			1
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the pay		ļ	<u> </u>
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	<u> </u>	-
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required		1	
	to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d	 _		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	 	+
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	+	
9	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		╁	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-	C? 7h	-	ļ
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting			
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year	? 8		
9	Sponsoring organizations maintaining donor advised funds.		•	1
а	Did the organization make any taxable distributions under section 4966?	9a	 	
_	Did the organization make a distribution to a donor, donor advisor, or related person?	9b	 	
10	Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12			
a	Induction roos and deplication with the state of the stat			
	aross recorpts, merced on reminerary in the participation of the second	\neg		
11	Section 501(c)(12) organizations. Enter: Gross income from members or shareholders 11a			
a	Gross income from other sources (Do not net amounts due or paid to other sources against	_		
ь	amounts due or received from them.)			1
122	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
	Is the organization licensed to issue qualified health plans in more than one state?	13a	\prod	\Box
_	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
_	organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			<u> </u>
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	4_	X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

Form **990** (2010)

Form 990 (2010) Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response to any question in this Part VI					X
Sec	tion A. Governing Body and Management					
<u> </u>	activa develting body did management				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	19		103	140
b	Enter the number of voting members included in line 1a, above, who are independent	1b	19			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship					
	officer, director, trustee, or key employee?	o with any other		2		Х
3	Did the organization delegate control over management duties customarily performed by or under th	e direct supervision				-
	of officers, directors or trustees, or key employees to a management company or other person?			3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 9	990 was filed?	- 1	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's ass			5		X
6	Does the organization have members or stockholders?			6	X	
7a	Does the organization have members, stockholders, or other persons who may elect one or more me	mbers of the	Γ			
	governing body?			7a	X	
ь	Are any decisions of the governing body subject to approval by members, stockholders, or other per	sons?		7b	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken	during the year	Γ			
	by the following:		ļ			
а	The governing body?		L	8a	X	
b	Each committee with authority to act on behalf of the governing body?		L	8ь		_X_
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea	ched at the		l	- [
_	organization's mailing address? If "Yes," provide the names and addresses in Schedule O_			9		<u> </u>
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re	evenue Code.)				
			_		Yes	No
	Does the organization have local chapters, branches, or affiliates?		<u> </u>	10a	X	
ь	If "Yes," does the organization have written policies and procedures governing the activities of such	chapters, affiliates,				17
	and branches to ensure their operations are consistent with those of the organization?			10ь	v	<u>X</u>
	Has the organization provided a copy of this Form 990 to all members of its governing body before fi	ing the form?	F	11a	X	
	b Describe in Schedule O the process, if any, used by the organization to review this Form 990.					
	Does the organization have a written conflict of interest policy? If "No," go to line 13	del anna man	F	12a	-+	<u>X</u>
b	Are officers, directors or trustees, and key employees required to disclose annually interests that couto conflicts?	nd give rise].	12b		
_	Does the organization regularly and consistently monitor and enforce compliance with the policy? If	'Ves " describe	F	120		
·	In Schedule O how this is done	res, describe		12c	ĺ	
13	Does the organization have a written whistleblower policy?			13		X
14	Does the organization have a written document retention and destruction policy?			14	X	
15	Did the process for determining compensation of the following persons include a review and approva	al by independent				
-	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	, ,				
а	The organization's CEO, Executive Director, or top management official		- }.	15a	X	
	Other officers or key employees of the organization			15ь		X
	If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.)		Γ			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger	nent with a		[
	taxable entity during the year?		Ŀ	16a		<u>X</u>
ь	If "Yes," has the organization adopted a written policy or procedure requiring the organization to eval	uate its participation				
	in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization	anızatıon's				
	exempt status with respect to such arrangements?			16b		
<u>Sec</u>	tion C. Disclosure					
17	List the states with which a copy of this Form 990 is required to be filed NONE					
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T	(501(c)(3)s only) ava	llable fo	or		
	public inspection. Indicate how you make these available. Check all that apply.					
	Own website Another's website X Upon request					
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, c	onflict of interest poli	cy, and	l finai	ncial	
	statements available to the public.		_			
20	State the name, physical address, and telephone number of the person who possesses the books are TAR CORDORATION - 202/296-9990	na records of the orga	anızatıc	n: ►		
	THE CORPORATION - 202/296-9880 1750 K STREET, N.W., SUITE 460, WASH., D.C. 20006					
	1/30 K DIKEBI, N.W., BUILE 400, WABRI, D.C. 20000				000 //	2040

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

X

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)				C)			(D)	(E)	(F)
Name and Title	Average	١.		Pos				Reportable	Reportable	Estimated
	hours per week (describe hours for	se or director	heck	(all '				compensation from the organization	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the
	related organizations in Schedule	Individual trusts	Institutional trustæ	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)		organization and related organizations
JAMES MALVASO										-
MEMBER (EX OFFICIO)	0.30	X				<u> </u>	<u> </u>	0.	0.	0
JEFF RUFENER					ļ					_
PRESIDENT	0.30	X		Х		<u> </u>		0.	0.	0
JAMES MORAN					İ	l				_
FIRST VICE PRESIDENT	0.30	X	ļ	Х				0.	0.	0
PAUL LAROIA		١			ŀ					
SECRETARY	0.30	X		X		<u> </u>		0.	0.	0
BRIAN BUTLER	0.20									•
SECOND VICE PRESIDENT	0.30	X	ļ	X	ļ	├ _	ļ. <u> </u>	0.	0.	0
BRETT WOOD	0.20	,,						_	_	
MEMBER	0.30	X	┢			<u> </u>	<u> </u>	0.	0.	0
PETER KRUSE	0.30	v			ł			0.	^	^
MEMBER	0.30	X	-		-	-	┝	<u> </u>	0.	0
LARRY COUPERWAITHE	0.30	X						0.	0.	0
MEMBER KEVIN KRAKORA	0.50	A	┢			├				
MEMBER	0.30	x				Ì		0.	0.	0
MICHAEL GROSSMAN		1	 	_		 				
MEMBER	0.30	X						0.	0.	0
KIM PARKINSON		Ť						<u> </u>		
MEMBER	0.30	X]			0.	0.	0
CHUCK LEONE						I^-				
MEMBER	0.30	X			j		,	0.	0.	0
AKIRA YAMAKAWA										
MEMBER	0.30	X		l				0.	0.	0
KEN BARINA			}							
MEMBER	0.30	X				<u> </u>		0.	0.	0
MICHAEL MARCOTTE										
MEMBER	0.30	X	$oxed{oxed}$		<u> </u>	<u> </u>	<u> </u>	0.	0.	0
KAIHEI NISHIOKA						1			_	_
MEMBER	0.30	X		_	ļ	ļ	<u> </u>	0.	0.	0
DON CHANCE								_		•
MEMBER	0.30	X			Ц.	<u></u>		0.	0.	0 Form 990 (2010

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Form 990 (2010)

(3 424	t VII Section A. Officers, Directors, Ti	(B)	mpo	oye			nıgn	est	(D)	ees (conunuea) (E)			(F)	
	' (A) Name and title	Average	(C) Position						Reportable	Reportable		Ec	ור) timate	.
Name and the		hours per week (describe hours for related organizations in Schedule O)	istee or director	nectrutional trustee	k all	that			compensation from the	compensation from related organizations (W-2/1099-MIS	5	com fr org	nount other pensation the anizated relate	of ition e ion ed
	IAM MONTWIELER	40.00	-			x					0.		3,5	
	UTIVE DIRECTOR BUDDENHAGEN	40.00	┢	-	-	^	+	-	260,131.	·	~ 		3,3	•
	'ISTICIAN	40.00				1	X	1	110,159.		0.	1	8,5	98.
	S MERTHER	+=====	\vdash	 	1	╁	1	┢		· ···	-			
	NEER	40.00		-			X	-	120,450.		0.	1	2,0	00.
1 b	Sub-total	· 				<u> </u>	▶		490,740.		0.	5	4,0	98.
С	Total from continuation sheets to Part \	/II, Section A					•		0.		0.			0.
<u>d</u>	Total (add lines 1b and 1c)						<u> </u>		490,740.		0.	5	4,0	98.
2	Total number of individuals (including but	not limited to th	nose	list :	ed a	bov	e) wl	no r	eceived more than \$100	,000 in reportable)			3
	compensation from the organization								 -			-	Yes	No
3	Did the organization list any former office line 1a? If "Yes," complete Schedule J for			e, ke	y en	nplo	yee,	or I	highest compensated er	nployee on		3		X
4	For any individual listed on line 1a, is the sand related organizations greater than \$1	sum of reportab	le c							the organization	Ì	4	х	
5	Did any person listed on line 1a receive or									dual for services				
	rendered to the organization? If "Yes," con	mplete Schedu	le J	for s	uch	per	s <u>on</u>					5		<u>X</u>
	tion B. Independent Contractors		-							*				
1	Complete this table for your five highest of the organization.	ompensated in	dep —	end	ent c	ont	racto	ors ·		\$100,000 of com	pens:			
	(A) Name and busines	s address							(B) Description of s	ervices	С	Ompe Ompe	?) nsatio	n
	NAWAY AND CROSS, 1100 SUITE 410, WASHINGTON				A	VE	,		LEGAL SERVIC	ES		65	8,1	50.
	,	<u> </u>											•	
						-						-		
2	Total number of independent contractors \$100,000 in compensation from the organ	_	not I	ımıte	ed to	tho	se li 1	ste	d above) who received m	ore than				

Form **990** (2010)

Part VIII Statement of Revenue (D) Revenue (C) (B) (A) Unrelated Total revenue Related or excluded from business tax under sections 512, 513, or 514 exempt function revenue revenue Contributions, gifts, grants and other similar amounts 1a 1 a Federated campaigns 1b b Membership dues c Fundraising events 14 d Related organizations e Government grants (contributions) 1e All other contributions, gifts, grants, and similar amounts not included above g Noncash contributions included in lines 1a-1f \$ h Total. Add lines 1a-1f Business Code 1842300 541900 1842300. 2 a STATS & ENGINEERING Program Service Revenue 171,760. 171,760. INDUST & REG UPDATE 541900 541900 1,500. 1,500. MEMBER APPLICATION FEE f All other program service revenue 2015560 Total. Add lines 2a-2f Investment income (including dividends, interest, and 3 6,644. 6,644 other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (II) Personal 6 a Gross Rents b Less: rental expenses c Rental income or (loss) d Net rental income or (loss) (i) Securities (iı) Other 7 a Gross amount from sales of assets other than inventory b Less: cost or other basis and sales expenses c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not Other Revenue including \$ contributions reported on line 1c). See Part IV, line 18 b Less: direct expenses ▶ c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 b Less: direct expenses c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns and allowances b Less: cost of goods sold c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a d All other revenue e Total. Add lines 11a-11d Ō. 6,644. 2015560 2022204. Total revenue. See instructions Form 990 (2010)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns

	All other organizations must comp				
	not include amounts reported on lines 6b, 3b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the U.S.				
	See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	283,631.			
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	329,456.			
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)	31,100.	<u> </u>		
9	Other employee benefits	44,712.			
10	Payroll taxes	34,158.			
11	Fees for services (non-employees):				
а	Management		·		
b	Legal	616,800.			
С	Accounting	16,726.			
d	Lobbying			· · · · · · · · · · · · · · · · · · ·	<u> </u>
е	Professional fundraising services See Part IV, line 17				
f	Investment management fees				·
g	Other				
12	Advertising and promotion	60 710			
13	Office expenses	62,710.		-	
14	Information technology	10,766.			
15	Royalties	105 740			
16	Occupancy	105,740.			
17	Travel	91,558.			<u> </u>
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	220 072			
19	Conferences, conventions, and meetings	230,973.	<u> </u>		
20	Interest	107.			
21	Payments to affiliates	64,000. 10,516.			
22	Depreciation, depletion, and amortization	10,310.			
23	Insurance				<u> </u>
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line				
	24f amount exceeds 10% of line 25, column (A)				
	amount, list line 24f expenses on Schedule 0) CARB TESTING	59,450.		<u> </u>	
a	STATISTICS	32,078.			
D.	DUES AND SUBSCRIPTIONS	2,638.			
C 	MISCELLANEOUS	386.			
đ	HIDCELLIAMEOOO				
e •	All other expanses				
f 25	All other expenses	2,027,505.			
25	Joint costs. Check here Info@in \$50P	,,		1	
26	98-2 (ASC 958-720) Complete this line only if the				
	organization reported in column (B) joint costs from a				
	combined educational campaign and fundraising solicitation				

Form 990 (2010)

art X	Balance Sheet			
•		(A) Beginning of year		(B) End of year
1	Cash - non-interest-bearing	200.	1	200.
2	Savings and temporary cash investments	801,112.	2	1,054,417.
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	8,052.	4	1,425
5	Receivables from current and former officers, directors, trustees, key		1	
	employees, and highest compensated employees. Complete Part II	1		
	of Schedule L		5	
6	Receivables from other disqualified persons (as defined under section	[
	4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing	[
	employers and sponsoring organizations of section 501(c)(9) voluntary	l l		
	employees' beneficiary organizations (see instructions)		6	
7	Notes and loans receivable, net		7	
8	Inventories for sale or use		8	
9	Prepaid expenses and deferred charges	11,017.	9	5,000
10a	Land, buildings, and equipment: cost or other	_		
	basis. Complete Part VI of Schedule D Less. accumulated depreciation 10a 372,31 10b 350,65	3.	- 1	
Ь	Less. accumulated depreciation 10b 350,65	2. 14,200.	10c	21,661
11	Investments - publicly traded securities		11	
12	Investments - other securities. See Part IV, line 11	175,000.	12	75,000
13	Investments · program-related. See Part IV, line 11		13	
14	Intangible assets		14	
15	Other assets. See Part IV, line 11	4,970.	15	4,970
16	Total assets. Add lines 1 through 15 (must equal line 34)	1,014,551.	16	1,162,673 13,698
17	Accounts payable and accrued expenses	5,928.	17	13,698
18	Grants payable		18	556 104
19	Deferred revenue	627,664.	19	776,134
20	Tax-exempt bond liabilities		20	
21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
21 22	Payables to current and former officers, directors, trustees, key employees,			
	highest compensated employees, and disqualified persons. Complete Part II	·	- 1	
,	of Schedule L		22	
23	Secured mortgages and notes payable to unrelated third parties		23	
24	Unsecured notes and loans payable to unrelated third parties	2 017	24	
25	Other liabilities. Complete Part X of Schedule D	2,817.	25	700 022
26	Total liabilities. Add lines 17 through 25	636,409.	26	789,832
	Organizations that follow SFAS 117, check here X and complete	•		
ន្ទ	lines 27 through 29, and lines 33 and 34.	270 142		272 041
27	Unrestricted net assets	378,142.	27	372,841
28	Temporarily restricted net assets		28	
29	Permanently restricted net assets		29	
2	Organizations that do not follow SFAS 117, check here and			
5	complete lines 30 through 34.			
30	Capital stock or trust principal, or current funds		30	
g 31	Paid-in or capital surplus, or land, building, or equipment fund		31	
27 28 29 30 31 32	Retained earnings, endowment, accumulated income, or other funds	270 142	32	272 041
33	Total net assets or fund balances	378,142.	33	372,841
34	Total liabilities and net assets/fund balances	1,014,551.	34	1,162,673 Form 990 (2010

Form **990** (2010)

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit

b | f "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits

За

3b

X

Act and OMB Circular A-133?

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2010

Department of the Treasury Internal Revenue Service Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

See separate instructions.

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35a (Proxy Tax), then

•	Section 501(c)(4), (5), or (6) organizat	tions: Complete Part III.			
Nar	ne of organization		· · · · · · · · · · · · · · · · · · ·	Emp	loyer identification number
		USTRIAL TRUCK A			25-1124211
P.	art I-A Complete if the org	anization is exempt un	der section 501(c)	or is a section 527 o	rganization.
2	Provide a description of the organiz Political expenditures Volunteer hours	ation's direct and indirect polit	ical campaign activities	sin Part IV. ▶\$	3
P:	art I-B Complete if the org	anization is exempt un	der section 501(c)(3).	
1				▶ \$	
	Enter the amount of any excise tax			. .	
	If the organization incurred a section	• •	-		Yes No
48	a Was a correction made?	·	•		Yes No
t	off "Yes," describe in Part IV.				
Pa	art I-C Complete if the org	anization is exempt un	der section 501(c)	, except section 501	(c)(3).
1	Enter the amount directly expended	by the filing organization for s	ection 527 exempt fund	ction activities	
2	Enter the amount of the filing organ	ization's funds contributed to d	other organizations for s	section 527	
	exempt function activities			▶ \$	
3	Total exempt function expenditures	. Add lines 1 and 2. Enter here	and on Form 1120-POL		
	line 17b			▶\$;
4	Did the filing organization file Form	1120-POL for this year?			Yes No
5	Enter the names, addresses and en made payments. For each organiza contributions received that were propolitical action committee (PAC). If	tion listed, enter the amount pa comptly and directly delivered to	aid from the filing organ o a separate political org	ızatıon's funds. Also enter ti ganızatıon, such as a separa	ne amount of political
	<u> </u>				1 () 4
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
	· · · · · · · · · · · · · · · · · · ·				
					

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Schedule C (Form 990 or 990-EZ) 2010

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2010 TH	E INDUST	RIAL TRUCK	ASSOCIATION		1124211 Page 2
Part II-A Complete if the organiz	ation is exer	npt under sectio	n 501(c)(3) and file	ed Form 5768	
(election under section	501(h)).		<u> </u>		
A Check ▶ ☐ If the filing organization b	elongs to an affil	ated group.			
B Check ▶ ☐ If the filing organization of	hecked box A an	d "limited control" pro	ovisions apply.		
Limits on (The term "expenditure	Lobbying Exper s" means amou			(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influence	public opinion (g	grass roots lobbying)			
b Total lobbying expenditures to influence	a legislative boo	ly (direct lobbying)			,
c Total lobbying expenditures (add lines 1					
d Other exempt purpose expenditures				<u> </u>	
e Total exempt purpose expenditures (ad-	d lines 1c and 1d)			
f Lobbying nontaxable amount. Enter the	amount from the	following table in bot	h columns.		
If the amount on line 1e, column (a) or (b) i	s: The lob	bying nontaxable am	ount is:		
Not over \$500,000	20% of	the amount on line 1e			
Over \$500,000 but not over \$1,000,000	\$100,00	0 plus 15% of the exc	ess over \$500,000.		
Over \$1,000,000 but not over \$1,500,00	0 \$175,00	0 plus 10% of the exc	ess over \$1,000,000.		
Over \$1,500,000 but not over \$17,000,0	900 \$225,00	O plus 5% of the exce	ss over \$1,500,000.		
Over \$17,000,000	\$1,000,0	000.			
		<u> </u>			
g Grassroots nontaxable amount (enter 2	5% of line 1f)		_		
h Subtract line 1g from line 1a. If zero or le			-		
i Subtract line 1f from line 1c. If zero or le					
j If there is an amount other than zero on	either line 1h or	line 11, did the organiz	ation file Form 4720		
reporting section 4911 tax for this year's					Yes No
	s that made a s		Section 501(h) n do not have to comp es 2a through 2f on pa		
	Lobbying Exper	nditures During 4-Ye	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2007	(ь) 2008	(c) 2009	(d) 2010	(e) Total
2a Lobbying nontaxable amount				· · · · · · · · · · · · · · · · · · ·	
b Lobbying ceiling amount (150% of line 2a, column(e))					-
c Total lobbying expenditures					
d Grassroots nontaxable amount		ļ			
e Grassroots ceiling amount					
(150% of line 2d, column (e))					
f Grassroots lobbying expenditures				: -	

Schedule C (Form 990 or 990-EZ) 2010

Schedule C (Form 990 or 990-EZ) 2010 THE INDUSTRIAL TRUCK ASSOCIATION 25-11242 Tear II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

1 Were substantially all (90% or more) dues received nondeductible by members? 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Did the organization agree to carryover lobbying and political expenditures from the prior year? 3 Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? 5 Taxable amount of lobbying and political expenditures (see instructions) 5 Part IV Supplemental Information			(a)		(t	<u>) </u>
local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: a Volunteers? b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? c Media advertisements? d Mailings to members, legislators, or the public? e Publications, or published or broadcast statements? f Grants to other organizations for lobbying purposes? g Direct contact with legislators, their staffs, government officials, or a legislative body? h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? i Other activities? If "Yes," describe in Part IV j Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred under section 4912 c If "Yes," enter the amount of any tax incurred by organization managers under section 4912 d If the filing organization incurred a section 4912 to Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes IN 11-A) Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) If BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes." 1 Dues, assessments and similar amounts from members 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). a Current year b Carryover from last year c Total 3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues 4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization organization are to be responsible estimate of nondeductible lobbying and political expenditures (see instructions) 8 Aggregate amount reported in			Yes	No	Amo	ount
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b Carryover from last year c Total 2c Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information						
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Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information	b	Carryover from last year		2b		
If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information	C	Total		2c		
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information	}	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		3		
expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information	1					
Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information		does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	political			
art IV Supplemental Information		expenditure next year?		4		
	5_	Taxable amount of lobbying and political expenditures (see instructions)		5		
and the second s						
		Taxable amount of lobbying and political expenditures (see instructions)				_
amplete this part to provide the descriptions required for Dart LA line 1: Dart LK line 4: Dart Lt : line 5: and Dart ILK line 1: Also complete this i	-21-					
	omp	olete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and additional information.	nd Part II-B, I	ne 1ı. Also	, complete	this
	Comp		nd Part II-B, I	ne 1ı. Also	, complete	th
		Supplemental Information				

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements
► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

► Attach to Form 990. ► See separate instructions.

OMB No 1545-0047 Open to Public Inspection

Name of the organization

Employer identification number

	THE INDUSTRIAL TRUCK ASSOCIATION	-	25-1124211						
Pa		Acco	ounts. Complete if the						
	organization answered "Yes" to Form 990, Part IV, line 6.								
	(a) Donor advised funds	(b) Fu	unds and other accounts						
1	Total number at end of year								
2	Aggregate contributions to (during year)								
3	Aggregate grants from (during year)								
4	Aggregate value at end of year								
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised f	unds							
	are the organization's property, subject to the organization's exclusive legal control?		└── Yes						
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be use	d only							
	for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose con	ferring							
	impermissible private benefit?		Yes No						
Par	Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part	V, line	7						
1	Purpose(s) of conservation easements held by the organization (check all that apply).								
	Preservation of land for public use (e.g., recreation or education)	ally im	portant land area						
	Protection of natural habitat Preservation of a certified	histori	c structure						
	Preservation of open space								
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a	conser	vation easement on the last						
	day of the tax year.								
	,		Held at the End of the Tax Year						
а	Total number of conservation easements	2a							
b	Total acreage restricted by conservation easements	2b	,						
С	c Number of conservation easements on a certified historic structure included in (a)								
	d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure								
	listed in the National Register	2d	1						
3	Number of conservation easements modified, transferred, released, extinguished, or terminated by the org	anızatı	on during the tax						
_	year ▶		J						
4	Number of states where property subject to conservation easement is located ▶								
5	Does the organization have a written policy regarding the periodic monitoring, inspection, handling of								
_	violations, and enforcement of the conservation easements it holds?		Yes No						
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during	the ve	ear 🕨						
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the								
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4								
-	and section 170(h)(4)(B)(ii)?	/ / / / /	Yes No						
9	In Part XIV, describe how the organization reports conservation easements in its revenue and expense sta	tement							
•	include, if applicable, the text of the footnote to the organization's financial statements that describes the								
	conservation easements.	g							
Pai	THE Organizations Maintaining Collections of Art, Historical Treasures, or Other	r Sim	ilar Assets.						
تتستنا	Complete if the organization answered "Yes" to Form 990, Part IV, line 8.								
	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement	and ba	alance sheet works of art.						
	historical treasures, or other similar assets held for public exhibition, education, or research in furtherance								
	the text of the footnote to its financial statements that describes these items.								
b	if the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and	t balan	ce sheet works of art, historical						
_	treasures, or other similar assets held for public exhibition, education, or research in furtherance of public								
	relating to these items:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, provide the rene image amounts						
	(i) Revenues included in Form 990, Part VIII, line 1	•	. .						
	(ii) Assets included in Form 990, Part X	•	\$ \$						
2	If the organization received or held works of art, historical treasures, or other similar assets for financial gain								
-	the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:	,,, piov	100						
•	Revenues included in Form 990, Part VIII, line 1	•	· s						
a			\$ \$						
U	Assets included in Form 990, Part X		Ψ						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2010

Schedule D (Form 990) 2010

Part VII Investments - Other Securities. Se	e Form 990, Part X, line 12.			
(a) Description of security or category (including name of security)	(b) Book value		thod of valuatio d-of-year marke	
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A) CERTIFICATES OF DEPOSIT	75,000.	COST		.
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H) (l)				 ,
Total. (Coi (b) must equal Form 990, Part X, coi (B) line 12)	75,000.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	~~~~~	
Part VIII Investments - Program Related. S				
(a) Description of investment type	(b) Book value	(c) Me	thod of valuation d-of-year marke	
(1)				
(2)				
(3)				
		·		
(5)				
(6)				
(7)		· · · · · · · · · · · · · · · · · · ·		
(8)		· · · · · · · · · · · · · · · · · · ·		
(9)				
(10)			·	
Total (Col (b) must equal Form 990, Part X, col (B) line 13) Part X Other Assets. See Form 990, Part X, line	.15			
	Description			(b) Book value
(1)				
(2)				
(3)	·-····			
(4)				
(5)				
(6)				
(7)				
(8)		<u> </u>		
(9)				. <u></u>
(10)	<u> </u>			
Total. (Column (b) must equal Form 990, Part X, col (B) line			<u> </u>	
Part X Other Liabilities. See Form 990, Part X,	line 25			······································
1. (a) Description of liability		(b) Amount		
(1) Federal income taxes				
(2)				
(4)				
(5)				
(6)				
(7)				
(8)				
(10)				
(11)				
Total (Column (b) must equal Form 990 Part X col (R) lin	e 25.)			
Total. (Column (b) must equal Form 990, Part X, col (B) lin FIN 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote In Part XIV, provide the tex	to the organization's financial statement	ents that reports the organization's l	ability for uncertain	tax positions under

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

► Attach to Form 990. ► See separate instructions.

2010

Open to Public Inspection

Name of the organization

Department of the Treasury

zation
THE INDUSTRIAL TRUCK ASSOCIATION

Employer identification number 25-1124211

Pa	rt I Questions Regarding Compensation			
		r 	Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,	,		
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal to	ıse		
	Travel for companions Payments for business use of personal reside	nce		
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	_1b		<u> </u>
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, director	rs,		
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	indicate which, if any, of the following the organization uses to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply.			
	Compensation committee Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation commenced in the second comme	nittee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization			
а	Receive a severance payment or change-of-control payment from the organization or a related organization?	<u>4a</u>	ļ	X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b	ļ	Х
C	Participate in, or receive payment from, an equity-based compensation arrangement?	4c	ļ	X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a	ļ	ļ
b	Any related organization?	5b	ļ	ļ
	If "Yes" to line 5a or 5b, describe in Part III.			1
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	<u>6a</u>		<u> </u>
b	Any related organization?	6b	ļ	ļ
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7	ļ	ļ
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		<u> </u>
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		Щ.
LH	For Paperwork Reduction Act Notice, see the Instructions for Form 990.	Schedule J (Forn	n 990)	2010

Page 2

THE INDUSTRIAL TRUCK ASSOCIATION

Part il Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2010

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

		(B) Breakdown of \	(B) Breakdown of W-2 and/or 1099-MISC compensation	C compensation	0)	©.	(E)	(F)
(A) Name	-	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	Retirement and other deferred compensation	Nontaxable benefits	Total of columns (B)(I)-(D)	Compensation reported in prior Form 990 or Form 990-EZ
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16	(3)							
				,			Schedul	Schedule J (Form 990) 2010

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010
Open to Public Inspection

Department of the Treasury
Internat Revenue Service

Name of the organization

THE INDUSTRIAL TRUCK ASSOCIATION

Employer identification number 25-1124211

FORM	990,	PART	III,	LINE	1, DES	CRIPTI	ON OF	ORGANIZ	ATION MISSION:	
MANUI	FACTU	RERS	IN THE	INDU	STRIAL	TRUCK	AND	TRACTOR	INDUSTRY.	
		<u></u> -								
FORM	990,	PART	III,	LINE	4D, OT	HER PR	OGRAM	SERVICE	S:	

AIR QUALITY--ADVICE AND COUNSEL REGARDING ALL AIR QUALITY REGULATIONS

AFFECTING PRODUCTS PRODUCED BY ITA MEMBERS. ACT AS PRINCIPAL INDUSTRY

SPOKESMAN AT HEARINGS AND NEGOTIATIONS WITH AGENCIES.

FORM 990, PART VI, SECTION A, LINE 6: REGULAR MEMBERS AND SOME ASSOCIATE

MEMBERS ARE MANUFACTURERS OF COMPONENTS OR MAJOR ATTACHMENTS FOR INDUSTRIAL

TRUCKS AND/OR TRACTORS. OTHER ASSOCIATE MEMBERS ARE COMPOSED OF

MANUFACTURERS OF MANUALLY-POWERED INDUSTRIAL TRUCKS.

FORM 990, PART VI, SECTION A, LINE 7A: THE ORGANIZATION HOLDS AN ANNUAL MEETING IN WHICH THE ELECTION OF OFFICERS TAKES PLACE. REGULAR MEMBERS AND THE REPRESENTATIVES OF THE ASSOCIATE MEMBERS SERVING ON THE BOARD OF DIRECTORS HAVE ONE VOTE EACH FOR THE ELECTION OF OFFICERS. TO BE ENTITLED TO VOTE, MEMBERS MUST BE IN GOOD STANDING AND REPRESENTED AT THE MEETINGS BY A DESIGNATED VOTING REPRESENTATIVE OR ALTERNATE.

FORM 990, PART VI, SECTION A, LINE 7B: REGULAR MEMBERS AND REPRESENTATIVES
OF THE ASSOCIATE MEMBERS SERVING ON THE BOARD OF DIRECTORS HAVE ONE VOTE
EACH ON ALL QUESTIONS COMING BEFORE THE MEMBERS AND THE BOARD OF DIRECTORS
AT REGULAR OR SPECIAL MEETINGS. TO BE ENTITLED TO VOTE, MEMBERS MUST BE IN
GOOD STANDING AND REPRESENTED AT THE MEETINGS BY A DESIGNATED VOTING

REPRESENTATIVE OR ALTERNATE.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2010)

Employer identification number 25-1124211

FORM 990, PART VI, SECTION A, LINE 8B: NOT ALL COMMITTEE MEETINGS ARE

DOCUMENTED BECAUSE COMMITTEE ACTIONS ARE BROUGHT TO THE BOARD FOR BOARD

APPROVAL AND SINCE THE BOARD MINUTES ARE KEPT COMMITTEE MEETINGS ARE

CONSIDERED IN PROCESS.

FORM 990, PART VI, SECTION B, LINE 10B: THERE ARE AFFILATED ORGANIZATIONS

IN CHINA AND IN EUROPE. THERE ARE NOT WORLD-WIDE PROCEDURES DRAFTED FOR

ALL THREE ORGANIZATIONS COMBINED ALTHOUGH ORGANIZATIONS DO INTERACT WITH

ONE ANOTHER.

FORM 990, PART VI, SECTION B, LINE 11: COPY OF THE 990 FORM IS REVIEWED BY
BOARD OF DIRECTORS WHEN COMPLETED BY ACCOUNTANTS. THE BOARD THEN RAISES
ANY QUESTIONS THAT THEY HAVE DURING THEIR REVIEW BEFORE FINAL 990 IS SIGNED
AND MAILED TO THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C: THE CONFLICT OF INTEREST POLICY

COVERS THE STAFF AND ALL MEMBERS OF THE BOARD, ITS COMMITTEES, AND ALL

OFFICERS, AND IS MONITORED BY THE EXECUTIVE DIRECTOR, THE GENERAL COUNSEL,

AND THE EXECUTIVE COMMITTEE BEFORE FUNDS ARE EXPENDED ON ASSOCIATION

PROJECTS.

THE EXECUTIVE DIRECTOR AND THE ENTIRE BOARD REVIEW EACH TRANSACTION TO COME
BEFORE THE BOARD FOR POTENTIAL OR ACTUAL CONFLICTS OF INTEREST. IF
POTENTIAL OR ACTUAL CONFLICTS (PAST, PRESENT, OR FUTURE) ARE IDENTIFIED,
THE MATTER IS REVIEWED BY THE GENERAL COUNSEL AND THE EXECUTIVE COMMITTEE.

FORM 990, PART VI, SECTION B, LINE 15A: THE PROCESS FOR DETERMINING

COMPENSATION OF THE FOLLOWING PERSONS INCLUDES A REVIEW AND APPROVAL BY THE

032212
01-24-11
Schedule O (Form 990 or 990-EZ) (2010)

THE INDUSTRIAL TRUCK ASSOCIATION	25-1124211
EXECUTIVE COMMITTEE & THE BOARD OF DIRECTORS. COMPARABIL	ITY DATA USED IN
THE REVIEW PROCESS IS OBTAINED FROM AMERICAN RESEARCH COM	PANY (ARC NATIONAL
COMPENSATION STUDY OF CHIEF STAFF EXECUTIVES). THE DELIB	ERATIONS AND
DECISIONS ARE DOCUMENTED IN THE MINUTES OF THE EXECUTIVE	COMMITTEE, THE
BOARD OF DIRECTORS, AND BY E-MAIL FROM THE PRESIDENT OF T	HE ASSOCIATION.
THE COMPENSATION DETERMINATION PROCESS APPLIES TO THE FOL	LOWING
OFFICES/POSITIONS AND THE MOST RECENT YEAR FOR WHICH THIS	PROCESS WAS
UNDERTAKEN FOR EACH IS IDENTIFIED:	
EXECUTIVE DIRECTOR- 2010 DONE FOR 2011 AND 2012 YEAR	
FORM 990, PART VI, SECTION C, LINE 19: ORGANIZATION HAS D	OCUMENTS
AVAILABLE BY REQUEST.	
PART VII, SECTION A	
THE ASSOCIATION HAS 19 VOTING MEMBERS OF THE BOARD OF DIR	ECTORS. TWO
INDIVIDUALS HAVE TWO VOTES SINCE THEY ARE REPRESENTATIVES	OF TWO
SEPERATE MEMBERSHIPS.	
PART XII, LINE 2C	
THERE WERE NO CHANGES FROM THE PRIOR YEAR.	
	···

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

2010 Open to Public Inspection

OMB No 1545-0047

Direct controlling

E

entity

Employer identification number 25-1124211Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) End-of-year assets Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Total income T ► See separate instructions. Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or foreign country) THE INDUSTRIAL TRUCK ASSOCIATION ► Attach to Form 990. Primary activity Name, address, and EIN of disregarded entity Name of the organization Department of the Treasury Internal Revenue Service Part :

(g) Section 512(b)(13) ĝ controlled entity? Yes × INDUSTRIAL TRUCK Direct controlling ASSOCIATION ε status (if section Public charity PRIVATE FDN 501(c)(3)) <u>e</u> EXEMPT Exempt Code DISTRICT OF COLUMBIA 501 (C) (3) section চ Legal domicile (state or foreign country) UPDATED WEBSITE TO PUBLISH Primary activity MAINTAINS AND KEEPS APPROVED INDUSTRY 3 FOUNDATION - 76-0779106, 1750 K STREET NW INDUSTRIAL TRUCK STANDARDS DEVELOPMENT Name, address, and EIN of related organization 20006 ដ្ឋ WASHINGTON,

Part #

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

032161 12-21-10 LHA

Schedule R (Form 990) 2010

25-1124211

Page 2

Schedule R (Form 990) 2010 THE INDUSTRIAL TRUCK ASSOCIATION

Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) Part III

General or Percentage managing ownership Percentage ownership Schedule R (Form 990) 2010 Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) 3 Ξ Yes Share of end-of-year assets 6 Code V-UBI amount in box '20 of Schedule K-1 (Form 1065) Share of total income ate allocations? Disproportion-Yes No Ξ Type of entity (C corp, S corp, or trust) Share of end-of-year assets 9 (d)
(d)
(l Direct controlling entity Share of total income E Predominant income (related, unrelated, excluded from tax under sections 512-514) Legal domicile (state or foreign country) ত Primary activity Direct controlling entity 9 ত্ত (c)
Legal
domicile
(state or
foreign Primary activity Name, address, and EIN of related organization Name, address, and EIN of related organization 032162 12-21-10 Part IV

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Yes

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Schedule R (Form 990) 2010 THE INDUSTRIAL TRUCK ASSOCIATION

Transactions With Related Organizations (Complete If the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.) Part V

- Receipt of (i) interest (ii) annutites (iii) royalties or (iv) rent from a controlled entity
 - b Gift, grant, or capital contribution to other organization(s)
 - c Gift, grant, or capital contribution from other organization(s) d Loans or loan guarantees to or for other organization(s)
 - e Loans or loan guarantees by other organization(s)
- Sale of assets to other organization(s)

g Purchase of assets from other organization(s)

- Exchange of assets
- i Lease of facilities, equipment, or other assets to other organization(s)
- j Lease of facilities, equipment, or other assets from other organization(s)
- k Performance of services or membership or fundraising solicitations for other organization(s)
 - Performance of services or membership or fundraising solicitations by other organization(s)
- m Sharing of facilities, equipment, mailing lists, or other assets
- n Sharing of paid employees
- Reimbursement paid to other organization for expenses
- p Reimbursement paid by other organization for expenses
- q Other transfer of cash or property to other organization(s)
- r Other transfer of cash or property from other organization(s)

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(a) Name of other organization	(b) Transaction type (a-r)	(c) Amount involved	(d) Method of determining amount involved
INDUSTRIAL TRUCK STANDARDS DEVELOPMENT (1) FOUNDATION	В	64,000.	64,000.FAIR MARKET VALUE
INDUSTRIAL TRUCK STANDARDS DEVELOPMENT (2) FOUNDATION	×	3,764.	3,764.FAIR MARKET VALUE
INDUSTRIAL TRUCK STANDARDS DEVELOPMENT (3) FOUNDATION	N	13,850.	13,850.FAIR MARKET VALUE
(4)			
(5)			
(9)			

Schedule R (Form 990) 2010

032163 12-21-10

Page 4

Schedule R (Form 990) 2010 THE INDUSTRIAL TRUCK ASSOCIATION

Part Vi Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(4)	(5)	9	(e)	9	(a)	æ
	the state of the s	oliois.	Are all partners	Chara of and of.		19 1/4 lb	
Name, address, and EIN Of entity	FIIIIaly activity	_	section 501(c)(3)	year assets	tionate allocations?	amount in box 20	managing
			Yes No			(Form 1065)	1 ' 1
							_
			_				
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			_				
			_		-		

Schedule R (Form 990) 2010

4562

Name(s) shown on return

Department of the Treasury Internal Revenue Service (99)

Depreciation and Amortization

(Including Information on Listed Property) ► See separate instructions. ► Attach to your tax return.

990

OMB No 1545-0172

Attachment Sequence No 67

Business or activity to which this form relates

Identifying number

THE	INDUSTRIAL TRUCK					90 P				5-1124211
Part	Election To Expense Certain Prope	rty Under Section 1	79 Note: If you	have any list	ted pro	perty, c	omplete Pari		you coi	mplete Part I.
1 Ma	eximum amount (see instructions)							1		500,000.
2 To	tal cost of section 179 property plac	ed in service (see	instructions)					2		
3 Th	reshold cost of section 179 property	before reduction	ın limitation					3		2,000,000.
4 Re	eduction in limitation. Subtract line 3	from line 2. If zero	or less, enter	· -0 -				4	ļ	
5 Do	lar limitation for tax year Subtract line 4 from line	1 If zero or less, enter	-0- If married film	g separately, see	instruct	ions		5	ļ	
6	(a) Description of pr	operty		(b) Cost (busine	ess use	only)	(c) Electe	od cost	4	
									4	
						_			4	
									4	
									_	
	sted property. Enter the amount from					7			4	
8 To	tal elected cost of section 179 prope	erty. Add amounts	s in column (c	, lines 6 and	7			8	-	
	ntative deduction. Enter the smaller							9		
	arryover of disallowed deduction from							10		
	isiness income limitation. Enter the s					ne 5		11	+	
	ection 179 expense deduction Add l				ne 11	-		12		
	arryover of disallowed deduction to 2					13				
	Do not use Part II or Part III below fo					 .				
Parl						-			1	
14 Sp	pecial depreciation allowance for qua	dified property (oth	her than listed	l property) pla	aced II	n service	during			
th	e tax year							14		
15 Pr	operty subject to section 168(f)(1) el	ection						15		7,718.
	her depreciation (including ACRS)							16		
Par	MACRS Depreciation (Do no	ot include listed pr			<u> </u>					
				ction A					1	925.
	ACRS deductions for assets placed						▶ □	<u>17</u>		723.
18 If y	ou are electing to group any assets placed in ser Section B - Assets	vice during the tax year	into one or more	general asset acco	leine	the Gen	eral Deprec	iation Sw	tem:	
	Section B - Assets	(b) Month and		depreciation			lerai Deprec	lation Gys		······································
	(a) Classification of property	year placed in service	(business/in	vestment use nstructions)		Recovery period	(e) Conventio	n (f) Method	(g)	Depreciation deduction
<u>19a</u>	3-year property	_					 		4	
b_	5-year property		<u></u>					ļ.——	 	
c	7-year property				<u> </u>				 	
d	10-year property								-	
_ <u>e</u>	15-year property	_			<u> </u>			 	 	
f	20-year property								+-	
_9	25-year property				1	5 yrs.	1414	S/L	+	
h	Residential rental property	/-	 		 	.5 yrs.	MM	S/L		
					 	7.5 yrs.	MM	S/L		
i	Nonresidential real property	/	_		3	9 yrs.	MM	S/L	+	
		/	D : 004	. T V II		h - Al4	MM	S/L		
	Section C - Assets	Placed in Service	During 2010	lax Year U	sing u	ne Aiten	native Depre		ystein	
<u>20a</u>	Class life			 .	-	0		S/L	+-	
<u> </u>	12-year		 			2 yrs.	MM	S/L S/L	+	
C	40-year		<u> </u>		- 4	0 yrs.	T IALIAI	S/L		
Par								21		
	isted property. Enter amount from lin		10 - : : 101	/امم ما	11	line 04		21	' 	
	otal. Add amounts from line 12, lines) p	22	,	8,643.
	nter here and on the appropriate line				แบกร •	see inst			-	
	or assets shown above and placed in		ie current yea	r, enter the		23				
016251	ortion of the basis attributable to sec					23			<u> </u>	Form 4562 (2010)

FORTH 4502 (2510)		INDUS.										1124			
Part V Listed Proper amusement.)	ty (include a	utomobiles, c	ertain oti	her vehic	les, cen	tain com	puters	s, and pro	perty us	ea for e	ntertainr	ment, rec	reation,	or	
Note: For any							dedu	cting lease	e expen	se, com	olete on	l y 24a, 2	4b, colui	mns (a)	
through (c) of								4							
		on and Other											Yes [
24a Do you have evidence to	ent use cl	aimed?	<u>Г</u>	es L	<u>No</u>	24b If "Yes," is the evide			1	nce written? L		No			
(a) Type of property (list vehicles first)	Type of property Date Business/				(e) Basis for depreciation (business/investme) use only)		stment	Recovery Method Convention		thod/	(h) Depreciation deduction		(i) Elected section 179 cost		
25 Special depreciation all	owance for c	ualified listed	property	y placed	ın servic	ce during	the t	ax year an	ıd					· · · · · · · · · · · · · · · · · · ·	
used more than 50% in	a qualified b	ousiness use								25	<u> </u>				
26 Property used more tha	an 50% in a c	qualified busin	ess use:	:											
	<u></u>		%												
			%						<u>.</u>						
	<u> </u>	<u></u>	%				_	<u> </u>					<u> </u>		
27 Property used 50% or	ess in a qual	ified business	use:										*****		
			%						S/L·						
	ļ		%						S/L·]		
	<u> </u>		%						S/L·						
28 Add amounts in column (h), lines 25 through 27. E			Enter her	e and on	line 21,	21, page 1		28		28					
29 Add amounts in column	29 Add amounts in column (i), line 26. Enter here and on line 7, page 1										<u> </u>				
		:	Section 1	B - Infor	mation	on Use	of Vel	nicles							
Complete this section for vill you provided vehicles to those vehicles.												ing this s	section fo	or	
				a)	(1	(b)		(c)	(d)		(e)		(1)		
30 Total business/investment	O Total business/investment miles driven during the			Vehicle		Vehic <u>le</u>		ehicle	Vehicle		Vehicle		Vehicle		
year (do not include commuting miles)															
31 Total commuting miles	driven during	the year													
32 Total other personal (no															
driven															
33 Total miles driven durin	g the year.														
Add lines 30 through 3	2														
34 Was the vehicle available for personal use			Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	Yes	No	
during off-duty hours?															
35 Was the vehicle used p	orimarily by a	more	1												
than 5% owner or related person?										<u> </u>		<u> </u>			
36 Is another vehicle available for personal								ļ		İ					
use?				<u> </u>					<u> </u>	<u> </u>	<u> </u>	<u> </u>			
	Section C	- Questions	for Emp	loyers W	ho Pro	vide Veh	icles	for Use b	y Their	Employ	ees				
Answer these questions to	determine if	you meet an e	exception	n to com	pleting S	Section B	3 for v	ehicles us	ed by e	mployee	es who a	re not m	ore than	5%	
owners or related persons.															
37 Do you maintain a written policy statement that pre				all persor	nal use o	of vehicle	s, Inc	luding cor	nmuting	, by you	ır		Yes	No	
employees?													ļ		
38 Do you maintain a writt										your					
employees? See the in					ficers, d	lirectors,	or 1%	or more	owners				ļ	-	
39 Do you treat all use of v													<u> </u>	 	
40 Do you provide more th	an five vehic	les to your en	nployees	, obtain i	nformat	tion from	your	employees	s about				1	ĺ	
the use of the vehicles,	and retain th	ne information	received	d?									<u> </u>	 	
41 Do you meet the requir													ļ		
Note: If your answer to	<i>37, 38, 39, 4</i>	0, or 41 is "Ye	es," do n	ot compi	ete Sec	tion B fo	r the c	covered ve	hicles.				<u> </u>	<u> </u>	
Part VI Amortization			(0.)	(h) (d) (d)							(6)				
(a) Description of costs Date			(b) e amortization	(C) Amortizable			1	(d) (e) Code Amortizat			ton Amor		nortization	(f) rtization	
40 Amortization of acces 4	hat begins at	Ind April 201	O tax yes	J	amount			section		period or pe	rcentage		or this year		
42 Amortization of costs to	iai pegins di	Jillig your ∠01	o tax yea	ar.			Т-								
			·	 		.	_								
A3 Amortization of sects 4	hat bagas ha	fore your 201	O tay yes								43	_	1.	873.	
	43 Amortization of costs that began before your 2010 44 Total. Add amounts in column (f). See the instruct										44			873.	
016252 12-21-10								Form 4562 (2010)							
														, , , , , ,	