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Form 990  Department of the Treasury Internal Revenue Service	Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) The organization may have to use a copy of this return to satisfy state reporting requirements	OMB No 1545-0047 2010 Open to Public Inspection
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A For the 2010 calendar year, or tax year beginning 01-01-2010 and ending 12-31-2010		
B Check if applicable ☐ Address change ☐ Name change ☐ Initial return ☐ Terminated ☐ Amended return ☐ Application pending	C Name of organization WESTERN PENNSYLVANIA CONSERVANCY Doing Business As Number and street (or P O box if mail is not delivered to street address) Room/suite 800 WATERFRONT DRIVE City or town, state or country, and ZIP + 4 PITTSBURGH, PA 15222	D Employer identification number 25-1053485 E Telephone number (412) 288-2777 G Gross receipts \$ 30,124,526
	F Name and address of principal officer THOMAS SAUNDERS 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	H(a) Is this a group return for affiliates? ☐ Yes ☒ No H(b) Are all affiliates included? ☐ Yes ☐ No If "No," attach a list (see instructions) H(c) Group exemption number ▶
	I Tax-exempt status ☒ 501(c)(3) ☐ 501(c) () ◀ (Insert no) ☐ 4947(a)(1) or ☐ 527	
	J Website: ▶ WWW.WATERLANDLIFE.ORG	

K Form of organization ☒ Corporation ☐ Trust ☐ Association ☐ Other ▶	L Year of formation 1932	M State of legal domicile PA
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Part I		Summary	
Activities & Governance	1 Briefly describe the organization's mission or most significant activities TO PROTECT AND RESTORE THE REGION'S LAND AND WATER, CREATE GARDENS AND GREEN SPACES, AND PRESERVE FALLINGWATER		
	2 Check this box ☒ if the organization discontinued its operations or disposed of more than 25% of its net assets		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	28
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	27
	5 Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	250
6 Total number of volunteers (estimate if necessary)	6	12,050	
7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0	
b Net unrelated business taxable income from Form 990-T, line 34	7b	0	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	9,084,250	11,776,246
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	3,325,295	3,418,738
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	-482,240	1,364,592
	12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	1,339,735	1,670,446
		13,267,040	18,230,022
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)	98,784	91,033
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	9,381,125	9,355,598
	16a Professional fundraising fees (Part IX, column (A), line 11e)	31,918	800
	b Total fundraising expenses (Part IX, column (D), line 25) ☒ 976,695		
	17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	6,285,840	7,835,425
	18 Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	15,797,667	17,282,856
	19 Revenue less expenses Subtract line 18 from line 12	-2,530,627	947,166
Net Assets or Fund Balances		Beginning of Current Year	End of Year
	20 Total assets (Part X, line 16)	77,825,838	87,074,900
	21 Total liabilities (Part X, line 26)	1,409,647	6,799,375
	22 Net assets or fund balances Subtract line 21 from line 20	76,416,191	80,275,525

Part II	Signature Block
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.	

Sign Here	***** Signature of officer	2011-06-23 Date			
	THOMAS SAUNDERS PRESIDENT AND CEO Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check if self-employed ☐	PTIN
	Firm's name ▶ MAHER DUESSEL CPA'S				Firm's EIN ▶
	Firm's address ▶ THREE GATEWAY CENTER SIX WEST PITTSBURGH, PA 15222				Phone no ▶ (412) 471-5500

May the IRS discuss this return with the preparer shown above? (see instructions)

☒ Yes

☐ No

Part III

Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III ☐ ☒

1

Briefly describe the organization's mission

THE WESTERN PENNSYLVANIA CONSERVANCY PROTECTS AND RESTORES EXCEPTIONAL PLACES TO PROVIDE OUR REGION WITH CLEAN WATERS AND HEALTHY FORESTS, WILDLIFE AND NATURAL AREAS FOR THE BENEFIT OF PRESENT AND FUTURE GENERATIONS THE CONSERVANCY CREATES GREEN SPACES AND GARDENS, CONTRIBUTING TO THE VITALITY OF OUR CITIES AND TOWNS, AND PRESERVES FALLINGWATER, A SYMBOL OF PEOPLE LIVING IN HARMONY WITH NATURE

2

Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O

3

Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O

4

Describe the exempt purpose achievements for each of the organization's three largest program services by expenses

Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a

(Code) (Expenses \$ 4,936,398 including grants of \$ 64,067) (Revenue \$ 11,042)

CONSERVATION PROGRAMS PROVIDES FOR CONSERVATION OF LAND, WATER, FORESTS, WILDLIFE AND NATURAL AREAS, AS GUIDED BY REGIONAL CONSERVATION PRIORITIES AND PLANNING ACTIVITIES THESE PROGRAMS APPLY CONSERVATION SCIENCE TO DIRECT PLANNING, LAND PROTECTION, STEWARDSHIP, CONSERVATION AND RESTORATION OF THE REGION'S MOST EXCEPTIONAL NATURAL AREAS WESTERN PENNSYLVANIA CONSERVANCY HAS HELPED ESTABLISH TEN STATE PARKS, CONSERVED NEARLY 230,000 ACRES OF NATURAL LANDS, AND PROTECTED OR RESTORED MORE THAN 1,500 MILES OF RIVERS AND STREAMS

4b

(Code) (Expenses \$ 4,578,089 including grants of \$ 15,766) (Revenue \$ 4,613,845)

FALLINGWATER ADMINISTRATION AND TOUR PROGRAM FALLINGWATER IS FRANK LLOYD WRIGHT'S WORLD-FAMOUS MASTERWORK A HOUSE THAT IS OPERATED AS AN ARCHITECTURAL MUSEUM, FALLINGWATER SYMBOLIZES PEOPLE LIVING IN HARMONY WITH NATURE FALLINGWATER HOSTS OVER 150,000 VISITORS, INCLUDING MORE THAN 10,000 STUDENTS, EACH YEAR FALLINGWATER ALSO PROVIDES CURRICULUM PLANS FOR TEACHERS TO INTEGRATE INTO THEIR CLASSROOMS AND CONDUCTS LECTURES, EXHIBITIONS AND TOURS OF VARIOUS KINDS TO HELP LIFELONG LEARNERS ADVANCE THEIR KNOWLEDGE ABOUT ART, ARCHITECTURE AND NATURE

4c

(Code) (Expenses \$ 4,688,919 including grants of \$) (Revenue \$ 9,250)

GARDENS & GREENSPACES THIS PROGRAM DEVELOPS, IMPLEMENTS, AND SUSTAINS GREENING INITIATIVES AND COMMUNITY GARDENS SUPPORTED BY STRATEGIC PARTNERS AND VOLUNTEERS, THE COMMUNITY GARDENS AND GREENSPACE PROGRAM CONTRIBUTES TO THE VITALITY OF WESTERN PENNSYLVANIA'S CITIES AND TOWNS WESTERN PENNSYLVANIA CONSERVANCY ENRICHES OUR REGION'S CITIES AND TOWNS THROUGH 140 COMMUNITY GARDENS AND GREENSPACES PLANTED WITH THE HELP OF 12,000 VOLUNTEERS WESTERN PENNSYLVANIA CONSERVANCY ADMINISTERS THE TREEVITALIZE PROGRAM WHICH IS ON TARGET TO PLANT 20,000 STREET TREES BY 2012 THROUGHOUT THE PITTSBURGH REGION

4d

Other program services (Describe in Schedule O) See also Additional Data for Description

(Expenses \$ 868,229 including grants of \$ 11,200) (Revenue \$ 201,874)

4e

Total program service expenses \$ 15,071,635

Form 990 (2010)

Part IV

Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A.</i> 	1	Yes
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)? 	2	Yes
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I.</i> 	3	No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II.</i> 	4	Yes
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III.</i>	5	
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I.</i> 	6	No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II.</i> 	7	Yes
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III.</i> 	8	Yes
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV.</i> 	9	No
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V.</i> 	10	Yes
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI.</i> 	11a	Yes
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII.</i> 	11b	No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII.</i> 	11c	Yes
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX.</i> 	11d	No
e	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i> 	11e	Yes
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i> 	11f	No
12a	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII.</i> 	12a	Yes
b	Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional.</i> 	12b	No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a	No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? <i>If "Yes," complete Schedule F, Parts I and IV.</i>	14b	No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S ? <i>If "Yes," complete Schedule F, Parts II and IV.</i>	15	No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S ? <i>If "Yes," complete Schedule F, Parts III and IV.</i>	16	No
17	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions).</i> 	17	Yes
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II.</i> 	18	No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III.</i> 	19	No
20a	Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H.</i>	20a	No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? Note. Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b	

Part IV

Checklist of Required Schedules (continued)

21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	Yes	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b–24d and complete Schedule K. If "No," go to line 25</i>	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	Yes	
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i>	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> ☐ Yes ☒ No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance					
Check if Schedule O contains a response to any question in this Part V ☐					
			Yes	No	
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.	1a	60		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.	1b	0		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements filed for the calendar year ending with or within the year covered by this return.	2a	250		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions).	2b	Yes		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes		
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O.	3b	Yes		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a			No
b	If "Yes," enter the name of the foreign country: _____ See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a			No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a			No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7 Organizations that may receive deductible contributions under section 170(c).					
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c			No
d	If "Yes," indicate the number of Forms 8282 filed during the year.	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h			
8 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?					
8					
9 Sponsoring organizations maintaining donor advised funds.					
a	Did the organization make any taxable distributions under section 4966?	9a			
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b			
10 Section 501(c)(7) organizations. Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12.	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities.	10b			
11 Section 501(c)(12) organizations. Enter					
a	Gross income from members or shareholders.	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them).	11b			
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?					
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.	12b			
13 Section 501(c)(29) qualified nonprofit health insurance issuers.					
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans.	13b			
c	Enter the amount of reserves on hand.	13c			
14a Did the organization receive any payments for indoor tanning services during the tax year?					
14a					
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O.	14b			No

Part VI

Governance, Management, and Disclosure For each “Yes” response to lines 2 through 7b below, and for a “No” response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.
Check if Schedule O contains a response to any question in this Part VI ☒

Section A. Governing Body and Management			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 28		
b	Enter the number of voting members included in line 1a, above, who are independent	1b 27		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization’s assets?	5		No
6	Does the organization have members or stockholders?	6	Yes	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a	Yes	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
a	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization’s mailing address? If “Yes,” provide the names and addresses in Schedule O	9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a		No
b	If “Yes,” does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? <i>If “No,” go to line 13</i>	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If “Yes,” describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization’s CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization If “Yes” to line 15a or 15b, describe the process in Schedule O (See instructions)	15b	Yes	
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If “Yes,” has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization’s exempt status with respect to such arrangements?	16b		

Section C. Disclosure	
17	List the States with which a copy of this Form 990 is required to be filed▶PA , VA , MD , OH , NY , NJ
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply. ☐ Own website ☐ Another's website ☒ Upon request
19	Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table.
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶ CONSTANCE L LEADS 800 WATERFRONT DRIVE PITTSBURGH, PA 15222 (412) 586-2364

Part VII

Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors , institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(1) CAROLYN RIZZA DIRECTOR	2 00	X						0	0	0
(2) CARYLE GLOSSER PHD DIRECTOR	2 00	X						0	0	0
(3) DAN B FRANKEL DIRECTOR	2 00	X						0	0	0
(4) DANIEL NYDICK DIRECTOR	2 00	X						0	0	0
(5) DENNIS FREDERICKS DIRECTOR	2 00	X						0	0	0
(6) GARY J SAN JULIAN PHD DIRECTOR	2 00	X						0	0	0
(7) GEOFFREY P DUNN MD DIRECTOR	2 00	X						0	0	0
(8) H LEWIS LOBDELL DIRECTOR	2 00	X						0	0	0
(9) JAMES ABRAHAM DIRECTOR	2 00	X						0	0	0
(10) JAMES C FINLEY PHD DIRECTOR	2 00	X						0	0	0
(11) JEAN ROBINSON DIRECTOR	2 00	X						0	0	0
(12) JOSHUA C WHETZEL III DIRECTOR	2 00	X						0	0	0
(13) KENNETH WILLIAM STOUT DIRECTOR	2 00	X						0	0	0
(14) MICHAEL POLITE DIRECTOR	2 00	X						0	0	0
(15) PAUL J MOONEY DIRECTOR	2 00	X						0	0	0
(16) ROBERT MCDOWELL DIRECTOR	2 00	X						0	0	0

Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
(17) SAMUEL H SMITH DIRECTOR	2 00	X						0	0	0
(18) SCOTT D IZZO DIRECTOR	2 00	X						0	0	0
(19) STEPHEN G ROBINSON DIRECTOR	2 00	X						0	0	0
(20) STEPHEN GUINN PHD DIRECTOR	2 00	X						0	0	0
(21) TIMOTHY R THYREEN DIRECTOR	2 00	X						0	0	0
(22) WEIDA G TUCKER DIRECTOR	2 00	X						0	0	0
(23) WILLIAM CONRAD DIRECTOR	2 00	X						0	0	0
(24) E MICHAEL BOYLE CHAIRMAN	2 00	X		X				0	0	0
(25) SUSAN FITZSIMMONS VICE CHAIR	2 00	X		X				0	0	0
(26) ALEXANDER C SPEYER III TREASURER	2 00	X		X				0	0	0
(27) DAVID E BARENSFELD SECRETARY	2 00	X		X				0	0	0
(28) THOMAS SAUNDERS PRESIDENT & CEO	40 00	X		X				221,079	0	47,051
(29) CYNTHIA CARROW VP GOVT REL & CO	40 00			X				183,424	0	36,193
(30) LYNDA WAGGONER VP & DIR FALLINGWATER	40 00			X				154,580	0	20,720
(31) CONSTANCE EADS VP & CFO	40 00			X				128,401	0	29,416
(32) GENEVIEVE MCINTYRE VP INSTITUTIONAL ADV	40 00			X				131,182	0	30,006
(33) SHAUN FENLON VP LAND CONSERVATION	40 00			X				126,319	0	25,959
(34) GREG SOCHA ASSOC VP SPECIAL PROJECTS/FOREST PROTECTION	40 00			X				89,988	0	15,851
(35) NICHOLAS PINIZZOTTO ASSOC VP WATERSHED AND CONSERVATION SERVICES	40 00			X				90,949	0	14,162
1b Sub-Total										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								1,125,922	0	219,358

2

Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization6

		Yes	No
3	Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

Section B. Independent Contractors

1

Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
ETSLER NURSERIES 1031 NEW CASTLE ROAD PO BOX 465 PROSPECT, PA 16052	LANDSCAPING SERVICES	882,783
LAWN SENSE INC 322 MALL BLVD 168 MONROEVILLE, PA 15146	LANDSCAPING SERVICES	680,402
BINTRIM BUILDERS LLC 204 HOOVER ROAD NEW CASTLE, PA 16101	BUILDING CONTRACTOR	464,694
MORGAN PROPERTY AND CONSTRUCTION CONSULT PO BOX 15540 PITTSBURGH, PA 15244	BUILDING CONTRACTOR	178,530
MTR LANDSCAPE ARCHITECTS LLC 101 BELLEVUE ROAD PITTSBURGH, PA 15229	LANSCAPING SERVICES	110,007

2

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization 5

Part VIII

Statement of Revenue

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512, 513, or 514	
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns 1a	10,122				
	b	Membership dues 1b	870,515				
	c	Fundraising events 1c					
	d	Related organizations 1d					
	e	Government grants (contributions) 1e	5,189,305				
	f	All other contributions, gifts, grants, and similar amounts not included above 1f	5,706,304				
	g	Noncash contributions included in lines 1a-1f \$	69,527				
	h	Total. Add lines 1a-1f		11,776,246			
Program Service Revenue			Business Code				
	2a	ADMISSIONS/FALLINGWATE	713990	3,212,122	3,212,122		
	b	BARN ACTIVITIES	900099	92,162	92,162		
	c	EDUCATION PROGRAMS	900099	61,335	61,335		
	d	OTHER	900099	53,119	53,119		
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f		3,418,738			
Other Revenue	3	Investment income (including dividends, interest and other similar amounts)		1,024,658		1,024,658	
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties		84,090		84,090	
	6a	Gross Rents	(i) Real	(ii) Personal			
			303,292				
		b	Less rental expenses	134,209			
		c	Rental income or (loss)	169,083			
	d	Net rental income or (loss)		169,083		169,083	
	7a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
			10,639,607	558,887			
		b	Less cost or other basis and sales expenses	10,158,560	700,000		
		c	Gain or (loss)	481,047	-141,113		
	d	Net gain or (loss)		339,934		339,934	
	8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c) See Part IV, line 18 a					
		b	Less direct expenses b				
		c	Net income or (loss) from fundraising events				
	9a	Gross income from gaming activities See Part IV, line 19 a					
		b	Less direct expenses b				
		c	Net income or (loss) from gaming activities				
	10a	Gross sales of inventory, less returns and allowances a	2,148,076				
b		Less cost of goods sold b	901,735				
c		Net income or (loss) from sales of inventory		1,246,341	1,246,341		
Miscellaneous Revenue		Business Code					
11a	INSURANCE PROCEEDS	524298	170,932	170,932			
b							
c							
d	All other revenue						
e	Total. Add lines 11a-11d		170,932				
12	Total revenue. See Instructions		18,230,022	4,836,011	0	1,617,765	

Part IX

Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	91,033	91,033		
2	Grants and other assistance to individuals in the U S See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	1,092,114	718,232	138,363	235,519
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	5,712,290	5,054,900	445,702	211,688
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	686,330	582,856	59,461	44,013
9	Other employee benefits	1,864,864	1,581,662	159,599	123,603
10	Payroll taxes				
a	Fees for services (non-employees)				
	Management	13,366	8,020	4,678	668
b	Legal	127,495	116,695	9,450	1,350
c	Accounting	67,878	40,727	23,757	3,394
d	Lobbying	64,406	44,056		20,350
e	Professional fundraising services See Part IV, line 17	800			800
f	Investment management fees	259,996	195,833	56,143	8,020
g	Other	691,939	648,742	40,550	2,647
12	Advertising and promotion	132,027	112,063	2,177	17,787
13	Office expenses	1,116,198	1,075,505	31,888	8,805
14	Information technology				
15	Royalties				
16	Occupancy	472,542	406,612	55,558	10,372
17	Travel	169,901	154,174	4,055	11,672
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	720,465	680,465	40,000	
23	Insurance	307,174	242,989	56,157	8,028
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	OUTSIDE SERVICES	2,809,772	2,614,047	29,150	166,575
b	REPAIRS & MAINTENANCE	216,550	149,910	54,669	11,971
c	MISCELLANEOUS	207,683	191,363	10,739	5,581
d	POSTAGE	174,330	92,976	4,426	76,928
e	RENTAL	137,141	131,498	2,041	3,602
f	All other expenses	146,562	137,277	5,963	3,322
25	Total functional expenses. Add lines 1 through 24f	17,282,856	15,071,635	1,234,526	976,695
26	Joint costs. Check here ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X

Balance Sheet

					(A)		(B)
					Beginning of year		End of year
Assets	1	Cash—non-interest-bearing			727,140	1	991,500
	2	Savings and temporary cash investments			5,286,877	2	7,150,926
	3	Pledges and grants receivable, net			1,259,949	3	2,125,190
	4	Accounts receivable, net			277,581	4	1,939,202
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L				5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Schedule L				6	
	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use			327,693	8	266,485
	9	Prepaid expenses and deferred charges			302,830	9	335,971
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D.	10a	19,219,766			
	b	Less: accumulated depreciation	10b	5,509,294	13,464,756	10c	13,710,472
	11	Investments—publicly traded securities			37,900,204	11	41,776,943
	12	Investments—other securities. See Part IV, line 11			1,553,345	12	1,765,017
	13	Investments—program-related. See Part IV, line 11			16,725,463	13	17,013,194
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11				15	
16	Total assets. Add lines 1 through 15 (must equal line 34)			77,825,838	16	87,074,900	
Liabilities	17	Accounts payable and accrued expenses			735,049	17	1,114,247
	18	Grants payable				18	
	19	Deferred revenue			22,003	19	18,637
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D				21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L				22	
	23	Secured mortgages and notes payable to unrelated third parties			242,173	23	614,584
	24	Unsecured notes and loans payable to unrelated third parties				24	
	25	Other liabilities. Complete Part X of Schedule D			410,422	25	5,051,907
	26	Total liabilities. Add lines 17 through 25			1,409,647	26	6,799,375
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here ☒ and complete lines 27 through 29, and lines 33 and 34.						
	27	Unrestricted net assets			51,118,523	27	53,222,355
	28	Temporarily restricted net assets			13,236,813	28	14,806,522
	29	Permanently restricted net assets			12,060,855	29	12,246,648
	Organizations that do not follow SFAS 117, check here ☐ and complete lines 30 through 34.						
	30	Capital stock or trust principal, or current funds				30	
	31	Paid-in or capital surplus, or land, building or equipment fund				31	
	32	Retained earnings, endowment, accumulated income, or other funds				32	
	33	Total net assets or fund balances			76,416,191	33	80,275,525
34	Total liabilities and net assets/fund balances			77,825,838	34	87,074,900	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response to any question in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	18,230,022
2	Total expenses (must equal Part IX, column (A), line 25)	2	17,282,856
3	Revenue less expenses Subtract line 2 from line 1	3	947,166
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	76,416,191
5	Other changes in net assets or fund balances (explain in Schedule O)	5	2,912,168
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	80,275,525

Part XII Financial Statements and Reporting

Check if Schedule O contains a response to any question in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☒ Accrual ☐ Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		No
b	Were the organization's financial statements audited by an independent accountant?	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☒ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis		
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	Yes	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits	Yes	

SCHEDULE A

(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization WESTERN PENNSYLVANIA CONSERVANCY	Employer identification number 25-1053485
--	--

Part I

Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

- 1

☐

A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2

☐

A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)
- 3

☐

A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4

☐

A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state
- 5

☐

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)
- 6

☐

A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7

☒

An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 8

☐

A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)
- 9

☐

An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)
- 10

☐

An organization organized and operated exclusively to test for public safety See**section 509(a)(4).**
- 11

☐

An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a

☐

Type I

b

☐

Type II

c

☐

Type III - Functionally integrated

d

☐

Type III - Other
- e

☐

By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f

☐

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g

☐

Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

(i)

a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?

(ii)

a family member of a person described in (i) above?

(iii)

a 35% controlled entity of a person described in (i) or (ii) above?
- h

☐

Provide the following information about the supported organization(s)

	Yes	No
11g(i)		
11g(ii)		
11g(iii)		

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1- 9 above or IRC section (see instructions))	(iv) Is the organization in col (i) listed in your governing document?		(v) Did you notify the organization in col (i) of your support?		(vi) Is the organization in col (i) organized in the U S ?		(vii) Amount of support
			Yes	No	Yes	No	Yes	No	
Total									

Part II

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	8,960,470	7,945,077	15,565,507	9,084,250	11,776,246	53,331,550
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	8,960,470	7,945,077	15,565,507	9,084,250	11,776,246	53,331,550
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						12,796,715
6 Public Support. Subtract line 5 from line 4						40,534,835

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
7 Amounts from line 4	8,960,470	7,945,077	15,565,507	9,084,250	11,776,246	53,331,550
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,348,802	1,504,642	1,563,676	1,210,768	1,412,040	7,039,928
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 Total support (Add lines 7 through 10)						60,371,478
12 Gross receipts from related activities, etc (See instructions)					12	14,716,084
13 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f))	14	67 140 %
15 Public Support Percentage for 2009 Schedule A, Part II, line 14	15	63 560 %
16a 33 1/3% support test—2010. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support test—2009. If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
17a 10%-facts-and-circumstances test—2010. If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶		
b 10%-facts-and-circumstances test—2009. If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶		
18 Private Foundation If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶		

Part IIISupport Schedule for Organizations Described in Section 509(a)(2)
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public Support (Subtract line 7c from line 6)						

Section B. Total Support						
Calendar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
13 Total support (Add lines 9, 10c, 11 and 12.)						
14 First Five Years If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶						

Section C. Computation of Public Support Percentage		
15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	15	
16 Public support percentage from 2009 Schedule A, Part III, line 15	16	

Section D. Computation of Investment Income Percentage		
17 Investment income percentage for 2010 (line 10c column (f) divided by line 13 column (f))	17	
18 Investment income percentage from 2009 Schedule A, Part III, line 17	18	
19a 33 1/3% support tests—2010. If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
b 33 1/3% support tests—2009. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization ▶		
20 Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶		

Part IV

Supplemental Information. Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

SCHEDULE C
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶ **Complete if the organization is described below.**
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

If the organization answered “Yes,” to Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations Complete Part I-A only

If the organization answered “Yes,” to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered “Yes,” to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35a (Proxy Tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization WESTERN PENNSYLVANIA CONSERVANCY	Employer identification number 25-1053485
--	--

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1	Provide a description of the organization’s direct and indirect political campaign activities in Part IV	
2	Political expenditures	▶ \$ _____
3	Volunteer hours	_____

Part I-B Complete if the organization is exempt under section 501(c)(3).

1	Enter the amount of any excise tax incurred by the organization under section 4955	▶ \$ _____
2	Enter the amount of any excise tax incurred by organization managers under section 4955	▶ \$ _____
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	☐ Yes ☐ No
4a	Was a correction made?	☐ Yes ☐ No
b	If "Yes," describe in Part IV	

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	▶ \$ _____
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt funtion activities	▶ \$ _____
3	Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b	▶ \$ _____
4	Did the filing organization file Form 1120-POL for this year?	☐ Yes ☐ No
5	Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization’s funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV	

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds If none, enter -0-	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A

Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

A

Check

☐

if the filing organization belongs to an affiliated group

B

Check

☐

if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing Organization's Totals	(b) Affiliated Group Totals												
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)		64,406													
c Total lobbying expenditures (add lines 1a and 1b)		64,406													
d Other exempt purpose expenditures		17,218,450													
e Total exempt purpose expenditures (add lines 1c and 1d)		17,282,856													
f Lobbying nontaxable amount Enter the amount from the following table in both columns		1,000,000													
<table><thead><tr><th>If the amount on line 1e, column (a) or (b) is:</th><th>The lobbying nontaxable amount is:</th></tr></thead><tbody><tr><td>Not over \$500,000</td><td>20% of the amount on line 1e</td></tr><tr><td>Over \$500,000 but not over \$1,000,000</td><td>\$100,000 plus 15% of the excess over \$500,000</td></tr><tr><td>Over \$1,000,000 but not over \$1,500,000</td><td>\$175,000 plus 10% of the excess over \$1,000,000</td></tr><tr><td>Over \$1,500,000 but not over \$17,000,000</td><td>\$225,000 plus 5% of the excess over \$1,500,000</td></tr><tr><td>Over \$17,000,000</td><td>\$1,000,000</td></tr></tbody></table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000														
Over \$17,000,000	\$1,000,000														
g Grassroots nontaxable amount (enter 25% of line 1f)		250,000													
h Subtract line 1g from line 1a If zero or less, enter -0-		0													
i Subtract line 1f from line 1c If zero or less, enter -0-		0													
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		☐ Yes ☐ No													

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) Total
2a Lobbying non-taxable amount	726,071	882,757	939,883	1,000,000	3,548,711
b Lobbying ceiling amount (150% of line 2a, column(e))					5,323,067
c Total lobbying expenditures	82,966	59,003	61,448	64,406	267,823
d Grassroots non-taxable amount	181,518	220,689	234,971	250,000	887,178
e Grassroots ceiling amount (150% of line 2d, column (e))					1,330,767
f Grassroots lobbying expenditures					

Part II-B

Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(a)		(b)
		Yes	No	Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i	Other activities? If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes," enter the amount of any tax incurred under section 4912			
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2		
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3		

Part III-B

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".

1	Dues, assessments and similar amounts from members	1	
2	Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).	2a	
a	Current year		
b	Carryover from last year		
c	Total		
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5	Taxable amount of lobbying and political expenditures (see instructions)	5	

Part IV

Supplemental Information

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year)	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	☐ Yes ☐ No
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit	☐ Yes ☐ No

Part II

Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1

Purpose(s) of conservation easements held by the organization (check all that apply)
☒ Preservation of land for public use (e g , recreation or pleasure) ☐ Preservation of an historically importantly land area
☒ Protection of natural habitat ☒ Preservation of a certified historic structure
☒ Preservation of open space

2

Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

	Held at the End of the Year
a	Total number of conservation easements
b	Total acreage restricted by conservation easements
c	Number of conservation easements on a certified historic structure included in (a)
d	Number of conservation easements included in (c) acquired after 8/17/06

3

Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶ 2

4

Number of states where property subject to conservation easement is located ▶ 1

5

Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☒ Yes ☐ No

6

Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶ 3245 00

7

Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ 126,148

8

Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☒ Yes ☐ No

9

In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a

If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b

If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i)

Revenues included in Form 990, Part VIII, line 1 ▶ \$

(ii)

Assets included in Form 990, Part X ▶ \$ 5,565,719

2

If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a

Revenues included in Form 990, Part VIII, line 1 ▶ \$

b

Assets included in Form 990, Part X ▶ \$

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3

Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a

☒

Public exhibition

d

☐

Loan or exchange programs

b

☒

Scholarly research

e

☐

Other

c

☒

Preservation for future generations

4

Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5

During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?

☐ Yes☒ No

Part IV

Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a

Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?

☐ Yes☐ No

b

If "Yes," explain the arrangement in Part XIV and complete the following table

	Amount
c Beginning balance	
d Additions during the year	
e Distributions during the year	
f Ending balance	

2a

Did the organization include an amount on Form 990, Part X, line 21?

☐ Yes☐ No

b

If "Yes," explain the arrangement in Part XIV

Part V

Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a)Current Year	(b)Prior Year	(c)Two Years Back	(d)Three Years Back	(e)Four Years Back
1a Beginning of year balance	8,218,676	7,051,166			
b Contributions	185,560	218,316			
c Investment earnings or losses	739,680	1,294,194			
d Grants or scholarships					
e Other expenditures for facilities and programs	480,000	345,000			
f Administrative expenses					
g End of year balance	8,663,916	8,218,676			

2

Provide the estimated percentage of the year end balance held as

a

Board designated or quasi-endowment ▶ 0 %

b

Permanent endowment ▶ 56 000 %

c

Term endowment ▶ 44 000 %

3a

Are there endowment funds not in the possession of the organization that are held and administered for the organization by

	Yes	No
(i) unrelated organizations	3a(i)	No
(ii) related organizations	3a(ii)	No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b	

4

Describe in Part XIV the intended uses of the organization's endowment funds

Part VI

Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b)Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		685,000		685,000
b Buildings		10,016,866	2,433,221	7,583,645
c Leasehold improvements				
d Equipment		2,654,102	1,146,630	1,507,472
e Other		5,863,798	1,929,443	3,934,355
Total. Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).)				13,710,472

Part XI

Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	18,230,022
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	17,282,856
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	947,166
4	Net unrealized gains (losses) on investments	4	2,984,886
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-72,718
9	Total adjustments (net) Add lines 4 - 8	9	2,912,168
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	3,859,334

Part XII

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements	1	22,178,134
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
a	Net unrealized gains on investments	2a	2,984,886
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIV)	2d	963,226
e	Add lines 2a through 2d	2e	3,948,112
3	Subtract line 2e from line 1	3	18,230,022
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12)	5	18,230,022

Part XIII

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements	1	18,318,800
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIV)	2d	1,035,944
e	Add lines 2a through 2d	2e	1,035,944
3	Subtract line 2e from line 1	3	17,282,856
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIV)	4b	
c	Add lines 4a and 4b	4c	0
5	Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18)	5	17,282,856

Part XIV

Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
EXPLANATION OF CHANGES TO CONSERVATION EASEMENTS	PART II, LINE 3	2 EASEMENTS WERE MODIFIED (1) AN EASEMENT NEAR LIGONIER, PA (2) AN EASEMENT ON FOREST LAND IN THE LAUREL RIDGE AREA OF PA WAS AMENDED DUE TO A PENNDOT BRIDGE PROJECT IN LIEU OF CONDEMNATION, THE LANDOWNER AND WPC AGREED TO GIVE UP A SMALL PORTION OF THE EASED PROPERTY (0.314 ACRE) ON THAT PORTION ONLY, THE EASEMENT WAS EXTINGUISHED
DESCRIPTION OF HOW ORGANIZATION REPORTS CONSERVATION EASEMENTS	PART II, LINE 9	THE CONSERVANCY ACQUIRES, PROTECTS AND HOLDS LAND FOR CONSERVATIONS PURPOSES. LAND IS VALUED AT COST, OR IN THE CASE OF DONATED LAND, AT FAIR VALUE ON THE DATE OF THE CONTRIBUTION. THE CONSERVANCY CAPITALIZES CERTAIN COSTS INCURRED DURING THE TIME THE LAND IS BEING ACQUIRED AND PROTECTION ACTIVITIES ARE UNDERWAY. THE COSTS INCLUDE DUE DILIGENCE, SURVEYS, APPRAISALS, LEGAL FEES AND MISCELLANEOUS OTHER ITEMS. GRANTS RECEIVED AS REIMBURSEMENT FOR LAND COSTS REDUCE THE BASIS OF THE LAND. THE CONSERVANCY HOLDS CERTAIN CONSERVATION EASEMENTS AND DEED RESTRICTIONS (EASEMENTS). THE CONSERVANCY OBTAINS EASEMENTS BY THE SALE OF A PIECE OF LAND OWNED BY THE CONSERVANCY, WHERE PART OF THE AGREEMENT IS THAT THE CONSERVANCY RETAINS THE CONSERVATION EASEMENT ON THE LAND. THE CONSERVANCY ALSO OBTAINS EASEMENTS FROM THIRD PARTIES BY DONATION, OR BY PURCHASE OF RIGHTS UPON SALE OF LAND, UNDER WHICH A THIRD PARTY MAINTAINS ITS OWNERSHIP OF THE UNDERLYING LAND. THESE EASEMENTS ARE NOT RECORDED IN THE FINANCIAL STATEMENTS. EASEMENTS PURCHASED BY THE CONSERVANCY ARE RECORDED AT COST.
	PART III, LINE 4	FALLINGWATER WAS DESIGNED IN 1935 BY FRANK LLOYD WRIGHT AS A WEEKEND HOME FOR THE EDGAR J KAUFMANN FAMILY OF PITTSBURGH. CONSTRUCTED BETWEEN 1936 AND 1939, IT COMBINED INNOVATIVE ENGINEERING AND DESIGN WITH MODERN MATERIALS IN A WAY THAT HELPED INSTILL MODERNISM AS A POWERFUL MOVEMENT IN AMERICA. DRAMATICALLY CANTILEVERED OVER THE WATERFALL, THE HOUSE WAS CONSTRUCTED OF REINFORCED CONCRETE AND NATIVE SANDSTONE QUARRIED ON THE SITE. IT IS COMPRISED OF A SERIES OF REINFORCED CONCRETE TRAYS STACKED ONE UPON THE OTHER AND SEPARATED BY STONE PIERS. THE FIRST FLOOR CONSISTS OF THE LIVING, DINING AND KITCHEN AREAS, THE SECOND AND THIRD LEVELS HAVE A TOTAL OF FOUR BEDROOMS EACH WITH A BATH AND TERRACE. CLIMBING THE HILL BEHIND THE HOUSE IS THE GUEST HOUSE AND SERVANTS QUARTERS. UPSTREAM FROM FALLINGWATER IS A CRYPT DESIGNED BY EDGAR KAUFMANN, JR. AND CONSTRUCTED IN 1953. THE CRYPT IS "WRIGHTIAN" IN STYLE WITH BRONZE DOORS BY ALBERTO GIACOMETTI. FALLINGWATER'S ART COLLECTION IS COMPRISED OF MORE THAN 950 WORKS OF ART INCLUDING PRINTS, PAINTINGS, SCULPTURE, FURNITURE, CERAMICS, ART GLASS, AND MISCELLANEOUS HOUSEHOLD OBJECTS OF PARTICULAR SIGNIFICANCE. IN THE COLLECTION ARE THE 169 PIECES OF ORIGINAL WALNUT FURNITURE, CUSTOM DESIGNED BY FRANK LLOYD WRIGHT FOR FALLINGWATER. THESE PIECES REPRESENT ONE OF THE MOST COMPLETE ENSEMBLES OF WRIGHT DESIGNED, SITE-SPECIFIC FURNITURE. THE REMAINING ARTIFACTS ON DISPLAY WERE COLLECTED BY THE KAUFMANN FAMILY AND REPRESENT AN ECLECTIC RANGE OF OBJECTS. THEY UNDERLINE THE FAMILY'S BELIEF IN THE POWER OF GOOD DESIGN TO ENRICH THE QUALITY OF MODERN LIFE, A BELIEF SHARED BY FRANK LLOYD WRIGHT. IN ADDITION TO WORKS OF ART, THERE ARE 1,340 FAMILY BOOKS, INCLUDING AN IMPORTANT COLLECTION OF ARCHITECTURAL BOOKS. THE FALLINGWATER ARCHIVES CONTAIN 396 PHOTOGRAPHS (1880-1996) OF THE BEAR RUN REGION, FALLINGWATER AND SURROUNDING PROPERTY, CONSTRUCTION OF THE HOUSE, AND MEMBERS OF THE EDGAR J KAUFMANN FAMILY, 875 PHOTOGRAPHS OF WESTERN PA BY REGIONAL PHOTOGRAPHER LUKE SWANK, 1,100 DOCUMENTS (1934-1989) RELATING TO THE KAUFMANN FAMILY'S OWNERSHIP AND ASSOCIATION WITH FALLINGWATER, 16 MAPS OF THE SURROUNDING AREA, 3 ORIGINAL PENCIL DRAWINGS BY VICTOR HAMMER, 150 COPIES OF DRAWINGS PRODUCED BY WRIGHT FOR THE KAUFMANN'S (THE ORIGINALS WERE PLACED AT COLUMBIA UNIVERSITY'S AVERY LIBRARY BY EDGAR KAUFMANN, JR. PRIOR TO HIS GIFT OF FALLINGWATER TO WPC), 108 PUBLICATIONS RELATED TO THE HOUSE AND FAMILY, 60 MINUTES OF BLACK AND WHITE FILM FOOTAGE THAT INCLUDES HOME MOVIES OF THE FAMILY, THE BEAR RUN PROPERTY PRIOR TO THE CONSTRUCTION OF FALLINGWATER, AND FILMS OF THE CONSTRUCTION ITSELF, 5 VIDEO TAPES AND 25 ORAL HISTORY INTERVIEWS OF FORMER KAUFMANN EMPLOYEES AND FRIENDS. A NATIONAL HISTORIC LANDMARK, FALLINGWATER IS AN INTERNATIONAL TREASURE. IN A 2000 SURVEY, THE AMERICAN INSTITUTE OF ARCHITECTS' MEMBERS VOTED FALLINGWATER THE BUILDING OF THE CENTURY, BY A 3 TO 1 MARGIN, AND THE STATE OF PENNSYLVANIA NAMED FALLINGWATER A COMMONWEALTH TREASURE. IT IS THE ONLY MAJOR WRIGHT-DESIGNED BUILDING TO HAVE COME INTO THE PUBLIC DOMAIN INTACT, COMPLETE WITH THE BUILDING, LANDSCAPE, ORIGINAL WRIGHT-DESIGNED FURNISHINGS, AND FAMILY'S ART COLLECTION. FALLINGWATER AND ITS COLLECTIONS ARE AN INVALUABLE PUBLIC RESOURCE. WITH CLOSE TO 150,000 VISITORS A YEAR, THE MUSEUM SERVES AS AN EDUCATIONAL AND CULTURAL INSTITUTION FOR THE INTERNATIONAL COMMUNITY.
PART XI, LINE 8 - OTHER ADJUSTMENTS		ADJUSTMENT IN CHARITABLE GIFT ANNUITIES
PART XII, LINE 2D - OTHER ADJUSTMENTS		ADJUSTMENT IN CHARITABLE GIFT ANNUITIES -72,718 RENTAL EXPENSES 134,209 COST OF GOODS SOLD 901,735
PART XIII, LINE 2D - OTHER ADJUSTMENTS		RENTAL EXPENSES 134,209 COST OF GOODS SOLD 901,735
		FIN 48. THE CONSERVANCY HAS BEEN GRANTED AN EXEMPTION FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. THE INTERNAL REVENUE SERVICE (IRS) HAS CLASSIFIED THE CONSERVANCY AS OTHER THAN A PRIVATE FOUNDATION. THEREFORE, NO PROVISION FOR INCOME TAXES HAS BEEN PROVIDED. THE CONSERVANCY ANNUALLY FILES A FORM 990, AND THE FORM 990 IS SUBJECT TO EXAMINATION BY THE IRS. GENERALLY FOR THREE YEARS AFTER IT IS FILED. EFFECTIVE FOR THE YEAR ENDED DECEMBER 31, 2009, THE CONSERVANCY IMPLEMENTED THE INCOME TAXES TOPIC OF THE FINANCIAL ACCOUNTING STANDARDS BOARD (FASB) ACCOUNTING STANDARDS CODIFICATION (ASC) CLARIFYING THE ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES RECOGNIZED IN AN ENTITY'S FINANCIAL STATEMENTS. THIS TOPIC PRESCRIBES A RECOGNITION THRESHOLD AND MEASUREMENT PRINCIPLES FOR FINANCIAL STATEMENTS DISCLOSURE OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN ON A TAX RETURN. THE CONSERVANCY HAS ASSESSED THE TAX POSITIONS IT HAS TAKEN OR EXPECTS TO TAKE IN ITS TAX RETURNS. THE IMPLEMENTATION HAD NO IMPACT ON THE FINANCIAL STATEMENTS, AND NO LIABILITY HAS BEEN RECORDED.

SCHEDULE G
(Form 990 or 990-EZ)

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19,
or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.
▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public
Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17.

1

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

a

☒

Mail solicitations

b

☐

Internet and e-mail solicitations

c

☒

Phone solicitations

d

☒

In-person solicitations

e

☒

Solicitation of non-government grants

f

☒

Solicitation of government grants

g

☐

Special fundraising events

2a

Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☒ Yes

☐ No

b

If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. Form 990-EZ filers are not required to complete this table.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
DONOR SERVICES GROUP 6715 SUNSET BOULEVARD LOS ANGELES, CA 90028	TELEMARKETING		No	32,363	49,829	-17,466
Total ▶				32,363	49,829	-17,466

3

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing.

PA, OH, NY, NJ, VA, MD

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-EZ, line 6a. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other Events	(d) Total Events (Add col (a) through col (c))
		(event type)	(event type)	(total number)	
Revenue	1	Gross receipts			
	2	Less Charitable contributions			
	3	Gross income (line 1 minus line 2)			
Direct Expenses	4	Cash prizes			
	5	Non-cash prizes			
	6	Rent/facility costs			
	7	Food and beverages			
	8	Entertainment			
	9	Other direct expenses			
	10	Direct expense summary Add lines 4 through 9 in column (d) ▶			
	11	Net income summary Combine lines 3 and 10 in column (d). ▶			

Part III Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (Add col (a) through col (c))
Revenue	1	Gross revenue			
	2	Cash prizes			
Direct Expenses	3	Non-cash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	☐ Yes % ☐ No	☐ Yes % ☐ No	☐ Yes % ☐ No
		7 Direct expense summary Add lines 2 through 5 in column (d) ▶			
		8 Net gaming income summary Combine lines 1 and 7 in column (d) ▶			

9 Enter the state(s) in which the organization operates gaming activities _____

a Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

b If "No," Explain _____

10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," Explain _____

11

Does the organization operate gaming activities with nonmembers?

Yes

No

12

Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming?

Yes

No

13

Indicate the percentage of gaming activity operated in

a	The organization's facility	13a
b	An outside facility	13b

14

Provide the name and address of the person who prepares the organization's gaming/special events books and records

Name

Address

15a

Does the organization have a contract with a third party from whom the organization receives gaming revenue?

Yes

No

b

If "Yes," enter the amount of gaming revenue received by the organization \$ and the amount of gaming revenue retained by the third party \$

c

If "Yes," enter name and address

Name

Address

16 Gaming manager information

Name

Gaming manager compensation \$

Description of services provided

Director/officer

Employee

Independent contractor

17

Mandatory distributions

a

Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?

Yes

No

b

Enter the amount of distributions required under state law distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$

Part IV Complete this part to provide additional information for responses to question on Schedule G (see instructions.)

Identifier	ReturnReference	Explanation
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Schedule I
(Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations,
Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
▶ Attach to Form 990

DLN: 93493174002241

OMB No 1545-0047

2010

Open to Public
Inspection

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

General Information on Grants and Assistance

1

Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?

Yes

No

2

Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II

Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II can be duplicated if additional space is needed. ▶

1 (a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) FOUNDATION FOR PENNSYLVANIA WATERSHEDS116 MARKET STREET JOHNSTOWN,PA 15901	20-8746105	501(C)3	10,000				RENEWAL GROWING GREENER COALITION MEMBERSHIP
(2) FRENCH CREEK VALLEY CONSERVANCYPO BOX 434 MEADVILLE,PA 16335	25-1459333	501(C)3	17,500				LAND PROTECTION
(3) LITTLE MAHONING CREEK WATERSHED ASSOCIATION4881 LUCERNE ROAD INDIANA,PA 15701		N/A	5,000				CANOE ACCESS DEVELOPMENT

2

Enter total number of section 501(c)(3) and government organizations

2

3

Enter total number of other organizations

1

Part III

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
Use Schedule I-1 (Form 990) if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)Amount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV

Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
OTHER INFORMATION	PART IV	SCHEDULE I, PART I, LINE 2 THE WESTERN PENNSYLVANIA CONSERVANCY PROVIDES RELATIVELY FEW GRANTS TO OTHER ORGANIZATIONS, AND FOR THOSE GRANTS THAT ARE MADE, THE CONSERVANCY REQUIRES REPORTS, TO INSURE GRANTS ARE EXPENDED FOR STATED PURPOSE, STATUS UPDATES ON THE PROJECT, AND APPROVAL OF CONSTRUCTION DESIGNS FOR CONSTRUCTION PROJECTS

Schedule J
(Form 990)

Compensation Information

OMB No 1545-0047

2010

Open to Public Inspection

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.

▶ Attach to Form 990. ▶ See separate instructions.

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

Questions Regarding Compensation

		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)		
1b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. ☒ Compensation committee ☒ Written employment contract ☒ Independent compensation consultant ☒ Compensation survey or study ☐ Form 990 of other organizations ☒ Approval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:		
4a	Receive a severance payment or change-of-control payment from the organization or a related organization?		No
4b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?		No
4c	Participate in, or receive payment from, an equity-based compensation arrangement?		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III		
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:		
5a	The organization?		No
5b	Any related organization?		No
	If "Yes," to line 5a or 5b, describe in Part III		
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:		
6a	The organization?		No
6b	Any related organization?		No
	If "Yes," to line 6a or 6b, describe in Part III		
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III		No
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs section 53.4958-4(a)(3)? If "Yes," describe in Part III		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) THOMAS SAUNDERS	(i) (ii)	220,389 0	0 0	690 0	32,356 0	14,695 0	268,130 0	0 0
(2) CYNTHIA CARROW	(i) (ii)	164,944 0	0 0	18,480 0	23,107 0	13,086 0	219,617 0	0 0
(3) LYNDA WAGGONER	(i) (ii)	142,107 0	0 0	12,473 0	19,065 0	1,655 0	175,300 0	0 0
(4) CONSTANCE EADS	(i) (ii)	127,344 0	0 0	1,057 0	16,452 0	12,964 0	157,817 0	0 0
(5) GENEVIEVE MCINTYRE	(i) (ii)	130,600 0	0 0	582 0	17,029 0	12,977 0	161,188 0	0 0
(6) SHAUN FENLON	(i) (ii)	126,076 0	0 0	243 0	11,379 0	14,580 0	152,278 0	0 0
(7)								
(8)								
(9)								
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Part III **Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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SCHEDULE M
(Form 990)

Department of the Treasury
Internal Revenue Service

NonCash Contributions

►Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30.
► Attach to Form 990.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number
25-1053485

Part I

Types of Property

	(a) Check if applicable	(b) Number of Contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining oncash contribution amounts
1 Art—Works of art				
2 Art—Historical treasures				
3 Art—Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles .				
7 Boats and planes				
8 Intellectual property . .				
9 Securities—Publicly traded				
10 Securities—Closely held stock				
11 Securities—Partnership, LLC, or trust interests .				
12 Securities—Miscellaneous				
13 Qualified conservation contribution—Historic structures	X	1	141,458	FMV
14 Qualified conservation contribution—Other . .				
15 Real estate—Residential .				
16 Real estate—Commercial				
17 Real estate—Other . .				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts . .				
23 Scientific specimens . .				
24 Archeological artifacts .				
25 Other ► (GIFT CARDS)	X	6	205	
26 Other ► (MATERIALS)	X	28	5,699	
27 Other ► (MISCELLANEOUS)	X	40	5,450	
28 Other ► (LANDSCAPE)	X	19	13,827	
29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement	29	1		

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash contributions?

33 If the organization did not report revenues in column (c) for a type of property for which column (a) is checked, describe in Part II

Yes

No

Yes

No

No

Part II

Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
THIRD PARTY USE	PART I, LINE 32B	ADDITIONS TO FALLINGWATER'S COLLECTIONS, WHETHER BY PURCHASE, GIFT, BEQUEST, OR OTHER MEANS, SHALL BE IN ACCORDANCE WITH THE FOLLOWING RULES, AND FIT WITHIN THE GUIDELINES OUTLINED IN FALLINGWATER'S STATEMENT OF PURPOSE 1 ART AND ARTIFACTS SHALL MEET ONE OF THE FOLLOWING CONDITIONS A BE FORMERLY PART OF THE KAUFMANN COLLECTION AT FALLINGWATER, B BE FORMERLY OWNED BY THE KAUFMANNNS' BUT NOT NECESSARILY PART OF THEIR COLLECTION AT FALLINGWATER, C BE AN EXACT DUPLICATION OF AN OBJECT IN OR FORMERLY IN THE FALLINGWATER COLLECTION, D BE SIMILAR IN TYPE, STYLE, PERIOD AND MAKER TO OBJECTS KNOWN TO HAVE ORIGINALLY BEEN IN THE COLLECTION AT FALLINGWATER, OR E BE ASSOCIATED WITH THE LIFE OF THE KAUFMANNNS OR THE HISTORY OF BEAR RUN, FALLINGWATER, AND THE SURROUNDING PROPERTY 2 OBJECTS MAY NOT BE ACQUIRED THAT FALLINGWATER CANNOT PROPERLY CARE FOR, USING CURRENTLY ACCEPTED STANDARDS OF CONSERVATION 3 ACCESSIONING AND DEACCESSIONING MUST NOT BE GOVERNED BY CURRENT FASHION OR INDIVIDUAL TASTE OF CURATORS CONSIDERATION MUST BE GIVEN TO THE TEMPORAL NATURE OF AESTHETIC JUDGMENTS AND CHANGING TASTE IN ART HISTORICAL AND AESTHETIC EVALUATIONS 4 RESPONSIBILITY FOR THE ADMINISTRATION AND CARE OF THE COLLECTIONS SHALL REMAIN WITH THE DIRECTOR OF FALLINGWATER ALL ACQUISITIONS MUST BE APPROVED BY THE DIRECTOR OF FALLINGWATER 5 ACQUISITIONS ADDED TO THE PERMANENT COLLECTION SHALL BE PROMPTLY DOCUMENTED AND CARED FOR, AS OUTLINED IN THE COLLECTIONS MANUAL 6 DEEDS OF GIFT MUST BE SIGNED BY THE DONOR, TRANSFERRING OWNERSHIP OF THE OBJECT TO FALLINGWATER 7 NO RESTRICTIONS MAY BE MADE BY THE DONOR, ARTIST, OR PREVIOUS OWNER OF AN OBJECT ACQUIRED BY THE MUSEUM 8 NO ACQUISITION SHALL BE APPRAISED BY A BOARD MEMBER, STAFF MEMBER, OR ANY OTHER PERSON CLOSELY ASSOCIATED WITH FALLINGWATER AND/OR THE COLLECTION 9 APPRAISALS OF THE BUILDING AND ITS PERMANENT COLLECTION FOR INSURANCE PURPOSES SHALL BE DONE EVERY FIVE YEARS 10 FALLINGWATER WILL HONOR ALL ACCREDITED REQUESTS FOR RESEARCH OF THE COLLECTIONS, UNDER CONTROLLED CONDITIONS AS APPROVED BY THE CURATOR

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

**Complete to provide information for responses to specific questions on
Form 990 or to provide any additional information.**
▶ Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

**Open to Public
Inspection**

Name of the organization

WESTERN PENNSYLVANIA CONSERVANCY

Employer identification number

25-1053485

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6		THOSE PERSONS, OR ORGANIZATIONS CONSISTING OF PERSONS GROUPED TOGETHER, WHOSE AIMS AND ACTIONS ARE COMPATIBLE WITH THE PURPOSES OF THIS CORPORATION AND WHO MEET SUCH REQUIREMENTS FOR REGULAR MEMBERSHIP OR AFFILIATIONS AS MAY FROM TIME TO TIME BE ESTABLISHED BY THE BOARD OF DIRECTORS, SHALL BE ELIGIBLE FOR MEMBERSHIP OR AFFILIATION TO THE CORPORATION CLASSES OF MEMBERSHIP - THE BOARD OF DIRECTORS MAY CREATE CLASSES OF MEMBERSHIP OR CHANGE CLASSES OF MEMBERSHIP AT ITS SOLE DISCRETION HONORARY MEMBERSHIP - INDIVIDUALS WHO HAVE RENDERED EMINENT SERVICE IN THE AREAS OF ENDEAVOR ENUMERATED IN THE PURPOSE CLAUSE OF THE CORPORATION'S ARTICLES OF INCORPORATION, OR WHO HAVE RENDERED EMINENT SERVICE TO THE CORPORATION, MAY BE NOMINATED BY THE BOARD OF DIRECTORS FOR ELECTION TO HONORARY MEMBERSHIP BY VOTE OF THE MEMBERSHIP AT AN ANNUAL MEETING OF MEMBERS HONORARY MEMBERS SHALL BE MEMBERS OF THE CORPORATION FOR LIFE LIFE MEMBERSHIP - INDIVIDUALS WHO ARE LIFE MEMBERS OF THE CORPORATION ON THE DATE OF THE ANNUAL MEETING OF MEMBERS IN 1970 SHALL CONTINUE THEREAFTER FOR THEIR RESPECTIVE LIVES AS LIFE MEMBERS OF THE CORPORATION POWER TO VOTE AND HOLD OFFICE - INDIVIDUAL REGULAR MEMBERS AND LIFE MEMBERS SHALL HAVE POWER TO VOTE AND HOLD OFFICE ORGANIZATIONS AND HONORARY MEMBERS SHALL HAVE NO VOTE AND SHALL NOT BE ELIGIBLE TO HOLD OFFICE RESIGNATION - ANY MEMBER MAY RESIGN HIS MEMBERSHIP IN THE CORPORATION BY NOTIFYING THE BOARD OF DIRECTORS OF HIS DESIRE TO RESIGN SUSPENSION OR EXPULSION - ANY MEMBER MAY BE SUSPENDED OR EXPELLED BY A MAJORITY VOTE OF THE MEMBERS OF THE BOARD OF DIRECTORS

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A		THE MEMBERS ELECT BOARD MEMBERS THE BOARD ELECTS OFFICERS

Identifier	Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11		INITIAL REVIEWS OF FORM 990 WERE PERFORMED BY UPPER MANAGEMENT AND APPLICABLE STAFF FINAL REVIEWS ARE PERFORMED BY THE ENTIRE BOARD CHANGES NEEDED PURSUANT TO REVIEWS ARE INCORPORATED BEFORE FINAL ISSUANCE

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 12C	EACH DIRECTOR, PRINCIPAL OFFICER, MEMBER OF A COMMITTEE WITH GOVERNING BOARD DELEGATED POWERS AND SENIOR EXECUTIVE TEAM MEMBERS SHALL ANNUALLY RECEIVE A COPY OF THE CONFLICT OF INTEREST POLICY AND SIGN A STATEMENT WHICH AFFIRMS SUCH PERSON A HAS RECEIVED A COPY OF THE CONFLICTS OF INTEREST POLICY, B HAS READ AND UNDERSTANDS THE POLICY, C HAS AGREED TO COMPLY WITH THE POLICY, AND D UNDERSTANDS THAT THE ORGANIZATION IS CHARITABLE AND IN ORDER TO MAINTAIN ITS FEDERAL TAX EXEMPTION IT MUST ENGAGE PRIMARILY IN ACTIVITIES WHICH ACCOMPLISH ONE OR MORE OF ITS TAX-EXEMPT PURPOSES AN INDIVIDUAL'S FAILURE TO SUBMIT A SIGNED ANNUAL STATEMENT WILL RESULT IN THE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION WHICH MAY INCLUDE REMOVAL FROM THE GOVERNING BOARD OR ANY COMMITTEE THE ASSISTANT CORPORATE SECRETARY SHALL MAINTAIN A LIST OF ALL BOARD OF DIRECTORS, OFFICERS AND SENIOR ADMINISTRATIVE STAFF TO WHOM THIS POLICY STATEMENT APPLIES THE ASSISTANT SECRETARY SHALL DISTRIBUTE ANNUALLY A COPY OF THIS POLICY TO THOSE INDIVIDUALS TO WHOM IT APPLIES TO ENSURE THE ORGANIZATION OPERATES IN A MANNER CONSISTENT WITH CHARITABLE PURPOSES AND DOES NOT ENGAGE IN ACTIVITIES THAT COULD JEOPARDIZE ITS TAX-EXEMPT STATUS, PERIODIC REVIEWS SHALL BE CONDUCTED THE PERIODIC REVIEWS SHALL, AT A MINIMUM, INCLUDE THE FOLLOWING SUBJECTS A WHETHER COMPENSATION ARRANGEMENTS AND BENEFITS ARE REASONABLE, BASED ON COMPETENT SURVEY INFORMATION, AND THE RESULT OF ARM'S LENGTH BARGAINING B WHETHER PARTNERSHIPS, JOINT VENTURES, AND ARRANGEMENTS WITH MANAGEMENT ORGANIZATIONS CONFORM TO THE ORGANIZATION'S WRITTEN POLICIES, ARE PROPERLY RECORDED, REFLECT REASONABLE INVESTMENT OR PAYMENTS FOR GOODS AND SERVICES, FURTHER CHARITABLE PURPOSES AND DO NOT RESULT IN INUREMENT, IMPERMISSIBLE PRIVATE BENEFIT OR IN AN EXCESS BENEFIT TRANSACTION WHEN CONDUCTING THE PERIODIC REVIEWS AS PROVIDED FOR IN ARTICLE VII, THE ORGANIZATION MAY, BUT NEED NOT, USE OUTSIDE ADVISORS IF OUTSIDE EXPERTS ARE USED, THEIR USE SHALL NOT RELIEVE THE GOVERNING BOARD OF ITS RESPONSIBILITY FOR ENSURING PERIODIC REVIEWS ARE CONDUCTED IF THE GOVERNING BOARD OR COMMITTEE HAS REASONABLE CAUSE TO BELIEVE A MEMBER HAS FAILED TO DISCLOSE ACTUAL OR POSSIBLE CONFLICTS OF INTEREST, IT SHALL INFORM THE MEMBER OF THE BASIS FOR SUCH BELIEF AND AFFORD THE MEMBER AN OPPORTUNITY TO EXPLAIN THE ALLEGED FAILURE TO DISCLOSE IF, AFTER HEARING THE MEMBER'S RESPONSE AND AFTER MAKING FURTHER INVESTIGATION AS WARRANTED BY THE CIRCUMSTANCES, THE GOVERNING BOARD OR COMMITTEE DETERMINES THE MEMBER HAS FAILED TO DISCLOSE AN ACTUAL OR POSSIBLE CONFLICT OF INTEREST, IT SHALL TAKE APPROPRIATE DISCIPLINARY AND CORRECTIVE ACTION WHICH MAY INCLUDE, REMOVAL FROM THE GOVERNING BOARD AND TERMINATION OF SERVICES

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION B, LINE 15	WPC UTILIZES AN INDEPENDENT COMPENSATION CONSULTING FIRM TO REVIEW ITS WAGE AND SALARY PROGRAM, GENERALLY EVERY TWO YEARS. EXECUTIVE COMPENSATION IS REVIEWED MORE FREQUENTLY. MULTIPLE EXTERNAL SALARY SOURCES ARE USED FOR MARKET COMPARISONS FOR BENCHMARKED POSITIONS. IN REVIEWING COMPENSATION, 8 EXTERNAL SALARY SOURCES ARE UTILIZED FOR COMPARISON PURPOSES: 1. ECONOMIC RESEARCH INSTITUTE - EXECUTIVE COMPENSATION ASSESSOR; 2. COMPENSATION IN NON-PROFIT ORGANIZATIONS - ABBOT, LANGER & ASSOCIATES; 3. EXECUTIVE COMPENSATION - NON-PROFIT SURVEY; PRM CONSULTING; 4. COMPENSATION DATA, PENNSYLVANIA - THE PENNSYLVANIA CHAMBER OF COMMERCE AND COMDATA SURVEYS; 5. SURVEY OF EXECUTIVE COMPENSATION - BUSINESS AND LEGAL REPORTS, INC; 6. EXECUTIVE SALARY AND BENEFITS SURVEY - AMERICAN SOCIETY OF ASSOCIATION EXECUTIVES; 7. TOP MANAGEMENT REPORT - WATSON WYATT; 8. INDEPENDANT CONSULTANT'S CONFIDENTIAL CLIENT FILES. IN ORDER TO MAINTAIN A COMPETITIVE AND EQUITABLE SALARY STRUCTURE, WESTERN PENNSYLVANIA CONSERVANCY UNDERTAKES AN INDEPENDENT MARKET REVIEW OF SALARIES FOR ALL STAFF BI-ANNUALLY. THE BOARD OF DIRECTORS AUTHORIZED THE PERSONNEL COMMITTEE OF THE BOARD TO REVIEW AND APPROVE ALL EXECUTIVE SALARY CHANGES UNDER IRS INTERMEDIATE SANCTIONS RULES FOR DISQUALIFIED PERSONS. IN ADDITION TO THE PRESIDENT/CEO, THE PERSONNEL COMMITTEE SETS COMPENSATION FOR THE VICE PRESIDENT, FINANCE/CHIEF FINANCIAL OFFICER, VICE PRESIDENT, FALLINGWATER, VICE PRESIDENT, LAND CONSERVATION, VICE PRESIDENT, INSTITUTIONAL ADVANCEMENT, ASSOCIATE VICE PRESIDENT, SPECIAL PROJECTS/FOREST PROTECTION, AND ASSOCIATE VICE PRESIDENT, WATERSHED AND CONSERVATION SERVICES. THE PERSONNEL COMMITTEE OF THE BOARD OF DIRECTORS REVIEWS AND APPROVES ALL EXECUTIVE SALARY CHANGES UNDER IRS INTERMEDIATE SANCTION RULES FOR DISQUALIFIED PERSONS. WPC INCLUDES IN THE EXECUTIVE COMPENSATION REVIEW ANY EMPLOYEE OPERATING WITH AN OFFICER TITLE (APPROVED BY THE BOARD OF DIRECTORS). EXECUTIVES, INCLUDING THE PRESIDENT/CEO, RECEIVE THE SAME BENEFIT PACKAGE AS ALL OTHER BENEFIT-ELIGIBLE STAFF. TWO EXECUTIVES RECEIVE COMPANY-PROVIDED VEHICLES. THE CONSERVANCY HAS NO OTHER SPECIAL EXECUTIVE BENEFIT PACKAGES OR INCENTIVE PROGRAMS.

Identifier	Return Reference	Explanation
	FORM 990, PART VI, SECTION C, LINE 19	WESTERN PENNSYLVANIA CONSERVANCY MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

Identifier	Return Reference	Explanation
CHANGES IN NET ASSETS OR FUND BALANCES	FORM 990, PART XI, LINE 5	NET UNREALIZED GAINS ON INVESTMENTS 2,984,886 ADJUSTMENT IN CHARITABLE GIFT ANNUITIES -72,718 TOTAL TO FORM 990, PART XI, LINE 5 2,912,168

Additional Data

Software ID:

Software Version:

EIN: 25-1053485

Name: WESTERN PENNSYLVANIA CONSERVANCY

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CAROLYN RIZZA DIRECTOR	2 00	X						0	0	0
CARYLE GLOSSER PHD DIRECTOR	2 00	X						0	0	0
DAN B FRANKEL DIRECTOR	2 00	X						0	0	0
DANIEL NYDICK DIRECTOR	2 00	X						0	0	0
DENNIS FREDERICKS DIRECTOR	2 00	X						0	0	0
GARY J SAN JULIAN PHD DIRECTOR	2 00	X						0	0	0
GEOFFREY P DUNN MD DIRECTOR	2 00	X						0	0	0
H LEWIS LOBDELL DIRECTOR	2 00	X						0	0	0
JAMES ABRAHAM DIRECTOR	2 00	X						0	0	0
JAMES C FINLEY PHD DIRECTOR	2 00	X						0	0	0
JEAN ROBINSON DIRECTOR	2 00	X						0	0	0
JOSHUA C WHETZEL III DIRECTOR	2 00	X						0	0	0
KENNETH WILLIAM STOUT DIRECTOR	2 00	X						0	0	0
MICHAEL POLITE DIRECTOR	2 00	X						0	0	0
PAUL J MOONEY DIRECTOR	2 00	X						0	0	0
ROBERT MCDOWELL DIRECTOR	2 00	X						0	0	0
SAMUEL H SMITH DIRECTOR	2 00	X						0	0	0
SCOTT D IZZO DIRECTOR	2 00	X						0	0	0
STEPHEN G ROBINSON DIRECTOR	2 00	X						0	0	0
STEPHEN GUINN PHD DIRECTOR	2 00	X						0	0	0
TIMOTHY R THYREEN DIRECTOR	2 00	X						0	0	0
WEIDA G TUCKER DIRECTOR	2 00	X						0	0	0
WILLIAM CONRAD DIRECTOR	2 00	X						0	0	0
E MICHAEL BOYLE CHAIRMAN	2 00	X		X				0	0	0
SUSAN FITZSIMMONS VICE CHAIR	2 00	X		X				0	0	0

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ALEXANDER C SPEYER III TREASURER	2 00	X		X				0	0	0
DAVID E BARENSFELD SECRETARY	2 00	X		X				0	0	0
THOMAS SAUNDERS PRESIDENT & CEO	40 00	X		X				221,079	0	47,051
CYNTHIA CARROW VP GOVT REL & CO	40 00			X				183,424	0	36,193
LYNDA WAGGONER VP & DIR FALLINGWATER	40 00			X				154,580	0	20,720
CONSTANCE EADS VP & CFO	40 00			X				128,401	0	29,416
GENEVIEVE MCINTYRE VP INSTITUTIONAL ADV	40 00			X				131,182	0	30,006
SHAUN FENLON VP LAND CONSERVATION	40 00			X				126,319	0	25,959
GREG SOCHA ASSOC VP SPECIAL PROJECTS/FOREST PROTECTION	40 00			X				89,988	0	15,851
NICHOLAS PINIZZOTTO ASSOC VP WATERSHED AND CONSERVATION SERVICES	40 00			X				90,949	0	14,162

Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)

4d. Other program services					
(Code	) (Expenses \$	868,229	including grants of \$	11,200) (Revenue \$	201,874)