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1 20510 01/27/2011 8 57 AM Form

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

2010

Open to Public Inspection

OMB No 1545-0047

A For the 20	0 calendar year, or tax year beginning, and ending		
B Check if applic	ble C Name of organization	D Em	ployer identification number
Address chang	waterfowl festival inc.		
Name change	Doing Business As	23	3-7801345
	Number and street (or P O box if mail is not delivered to street address) Room/suite	E Tel	ephone number
Initial return	40 S. HARRISON STREET	4:	LO-822-4567
Terminated	City or town, state or country, and ZIP + 4		
Amended retu	EASTON MD 21601	G Gross	receipts\$ 1,430,905
Application pe	F Name and address of principal officer		
	RONALD J. FLOHR	a group return	for affiliates? Yes X No
	40 S. HARRISON STREET H(b) Are a	II affiliates in	ncluded? Yes No
	EASTON MD 21601	"No," attach	a list (see instructions)
I Tax-exemp	status X 501(c)(3) 501(c) () ◄ (insert no) 4947(a)(1) or 527		
J Website:		p exemption	number >
K Form of organ	zation X Corporation Trust Association Other L Year of formation	1972	M State of legal domicile MD
Part I	Summary		
1 Brie	Ty describe the organization's mission or most significant activities		·
. W	ATERFOWL FESTIVAL, INC. IS DEDICATED TO WILDLIFE CONSERVATION	, THE	
g p	ROMOTION OF WILDLIFE ART, AND THE CELEBRATION OF LIFE ON MARY	LAND'S	
Ç E	ASTERN SHORE.		
2 Che	ck this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net	assets.	
°்ற் இன் 3 Nur	ber of voting members of the governing body (Part VI, line 1a)	3	15
ണ്ട് 4 Nur	ber of independent voting members of the governing body (Part VI, line 1b)	4	1 4 -
تعربيّ 5 Tota	I number of individuals employed in calendar year 2010 (Part V, line 2a)	5	-1
¬:=	I number of volunteers (estimate if necessary)	6	1424
70 Tot	I unrelated business revenue from Part VIII, column (C), line 12	78	0.6 450
السا	unrelated business taxable income from Form 990-T, line 34	71	5 400
2	Pnor	Year	Current Year
8 Cor	tributions and grants (Part VIII, line 1h)	90,09	509,852
Revenue 9 Pro	gram service revenue (Part VIII, line 2g)	94,92	1 889,313
ණි 🏅 10 Inve	stment income (Part VIII, column (A), lines 3, 4, and 7d)	45,87	0 3,969
2 11 Oth	er revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	14,29	1 27,460
12 Tota	l revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12)	45,17	7 1,430,594
13 Gra	nts and similar amounts paid (Part IX, column (A), lines 1–3)	87,60	0 75,850
14 Ber	efits paid to or for members (Part IX, column (A), line 4)		
ശ്ശ 15 Sala	ries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	35,20	8 247,133
15 Sais 16a Pro	essional fundraising fees (Part IX, column (A), line 11e)		
b Tot	If fundraising expenses (Part IX, column (D), line 25) ▶ 121,106		
		29,60	4 1,160,720
		52,41	2 1,483,703
19 Rev	enue less expenses Subtract line 18 from line 12	07,23	5 -53,109
sessets of the sesset of	[일] 1.03 0 2011 (Beginning of		
हुँ हुँ 20 Tot	a docto (1 dit x; into 10)	<u>33,97</u>	
불월 21 Tot	il liabilities (Part X, line 26) UGDEN, UT	<u>28,18</u>	
<u> ~대 22 Net</u>		<u>05,78</u>	3,467,069
Part II	Signature Block		
	es of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best	t of my knov	dedge and belief, it is
true, correct,	and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge	_	1 1
11	Mariha + Norse		8/02/2011
Sign	Signature of officer	D	ate
Here	MARTHAF, HORNER VICE PRESIDENT		
	Type or print name and title		
	int/Type preparer's name Preparer's signature Date	Ch	eck if PTIN
	ADDEUS N. TOAL, CPA / hadren N. Jon 1/2	12011 sel	f-employed P00780668
	m's name > TOAL, GRIFFITH & AYERS, LLĆ	Firm's EIN	→ 20-0274631
Use Only	200 HARRY S TRUMAN PKWY STE 300		
	m's address NANNAPOLIS, MD 21401-7479	Phone no	410-224-0343
	scuss this return with the preparer shown above? (see instructions)		X Yes No
For Paperwo	k Reduction Act Notice, see the separate instructions.		Form 990 (2010)

Form 990 (2010) WATERFOWL FESTIVAL	INC.	23-7801345		Page 2
Part III Statement of Program Service				
Check if Schedule O contains	a response to any question	n in this Part III		X
1 Bnefly describe the organization's mission WATERFOWL FESTIVAL, INC. PROMOTION OF WILDLIFE ART EASTERN SHORE.				
2 Did the organization undertake any significant pro	gram services during the year whi	ch were not listed on the		
prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule			. [Yes X No
3 Did the organization cease conducting, or make s services?	ignificant changes in how it condu	cts, any program	[Yes X No
If "Yes," describe these changes on Schedule O 4 Describe the exempt purpose achievements for e	ach of the organization's three larg	lest program services by e	ynenses Section	
501(c)(3) and 501(c)(4) organizations and section others, the total expenses, and revenue, if any, for	4947(a)(1) trusts are required to r			
LOCATIONS DRAWING 15,000-3 FESTIVAL, HISTORIC AND CON FOOD, MUSIC, RETRIEVER AND CHILDREN ARE FOUND ON THE	ON, MD. AS THE LES AND CHILDREN AND THAT EXEMPLIFY THE PLACE OVER THREE 18,000 VISITORS TO THE PLACE DEMONSTRATED OTHER DEMONSTRATED OF THE QUALIER OUR FOR THE QUALIER OF	ONGEST RUNNIN EXPLORATION E CULTURAL HE DAYS IN TWELV O TALBOT COUN NGS SERVE AS TIONS, AS WEL AND AROUND T	IG SHOW OF I'S INTO WILDLIS RITAGE OF TO THE DIFFERENT TY. DURING VENUES FOR IN L AS ACTIVES THE BEAUTIFUS TO THE VALUE TO	TS KIND, FE, FOLK HE THE EXHIBITS. TIES FOR L GARDENS RIETY OF
4b (Code) (Expenses \$	including grants of \$	······································	(Revenue \$	
/(a.p.a.c.c.)	manage grants at \$,	(<i>'</i>
4c (Code) (Expenses \$	including grants of \$		(Revenue \$	
· /(Expenses 4	including grants or \$. ,	(Nevenue \$	
• •	,			
		····· -	•	-
	•			
	•			
	•			•
·	•			
4d Other program services. (Describe in Schedule O) (D-		•
	ng grants of \$, 227, 771) (Revenue \$	· · · · · · · · · · · · · · · · · · ·	}
DAA	, · , · · ·			Form 990 (2010)

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes,"			
_	complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)	2		X
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to		l	37
	candidates for public office? If "Yes," complete Schedule C, Part I	3	-	X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)	_	1	37
_	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,			
	assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C,	_		w
_	Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have			
	the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes,"			v
_	complete Schedule D, Part I	6		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_]		v
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes,"	_		v
_	complete Schedule D, Part III	8		<u> </u>
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part		l	
	X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes,"	_	1	77
	complete Schedule D, Part IV	9		X
0	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-		7,	
	endowments? If "Yes," complete Schedule D, Part V	10	X	
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI,			
	VII, VIII, IX, or X as applicable.	1	ŀ	
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes,"			
	complete Schedule D, Part VI	11a	X	
D	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more			37
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		<u> </u>
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more		[v
	of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
a	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets		1	3 7
	reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	•			v
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		<u>X</u>
Za	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete		₹	
	Schedule D, Parts XI, XII, and XIII	12a	X	
D	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if			v
	the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
þ	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising,			3 7
	business, and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any			v
	organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		<u> </u>
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance		1	7.7
_	to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		<u> </u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on			77
	Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17	\dashv	X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	_		77
	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		<u> </u>
9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?		1	77
	If "Yes," complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a		X
Þ	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note . Some			
	Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Form 990 (2010) WATERFOWL FESTIVAL INC.

Part IV Checklist of Required Schedules (continued)

					Yes	No
	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations				7.	
	in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II		}	21	X	
	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States				x	
	on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		}	22		
	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated					
	employees? If "Yes," complete Schedule J		i	22		X
	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than		ł	23		
	\$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b					
	through 24d and complete Schedule K. If "No," go to line 25			24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		ŀ	24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year		Ì			
	to defease any tax-exempt bonds?			24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?			24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction		ľ			
	with a disqualified person during the year? If "Yes," complete Schedule L, Part I			25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior		•			
	year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?		ŀ			
	If "Yes," complete Schedule L, Part I			25b		_X_
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or		- 1			
	disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II		1	26		<u> </u>
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee,		}			
	substantial contributor, or a grant selection committee member, or to a person related to such an individual?					
	If "Yes," complete Schedule L, Part III			27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L,					
	Part IV instructions for applicable filing thresholds, conditions, and exceptions)		ŀ			7.7
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		ŀ	28a		<u> </u>
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV			28b		x
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof)					
	was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV			28c		<u>X</u>
	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M			29		X
	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified					
	conservation contributions? If "Yes," complete Schedule M		}	30		<u> </u>
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N,					•
32	Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes,"		}	31		<u> </u>
32	complete Schedule N, Part II			32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations		ł	<u> </u>		
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I			33	X	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III,		Ì			
	IV, and V, line 1			34	x	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?		Ī	35		X
а	Did the organization receive any payment from or engage in any transaction with a		-			
	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R,					
	Part V, line 2	Yes	X No	-		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable					
	related organization? If "Yes," complete Schedule R, Part V, line 2		1	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization					
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,					
	Part VI			37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and					
	19? Note. All Form 990 filers are required to complete Schedule O	•		38	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance
Check if Schedule O contains a response to any question in this Part V

	Check it Schedule O contains a response to any question in this Part	<u>v </u>	•			┵╌└
4.	Enter the number reported in Day 2 of Form 4000. False 0 of anti-calling lie	الما	13	F	Yes	No
1a b	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable	1a 1b	0	\dashv		
C	Did the organization comply with backup withholding rules for reportable payments to vendors and			\dashv		
Ŭ	reportable gaming (gambling) winnings to prize winners?			1c	x	ĺ
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax	1 1			-	<u> </u>
	Statements, filed for the calendar year ending with or within the year covered by this return	2a	4			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retuined to the control of the control		 -		x	Í
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instruction					\Box
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	•		3a	X	1
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O			3b	X	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other	authon	ty			
	over, a financial account in a foreign country (such as a bank account, securities account, or other fin	ancial				
	account)?			4a		X
b	If "Yes," enter the name of the foreign country					
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial	Accou	nts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a	<u> </u>	X
þ	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	ction?		5b	<u> </u>	X
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c	├	—
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	ne		İ		l
	organization solicit any contributions that were not tax deductible?			6a	├─	X
b	If "Yes," did the organization include with every solicitation an express statement that such contribution	ns or		۱	ł	
7	gifts were not tax deductible?			6b		
7	Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for g	d				
а	and services provided to the payor?	goods		7.	x	1
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7 <u>a</u> 7b	X	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	26		15	<u> </u>	\vdash
	required to file Form 8282?	40		7c		x
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d		<u> </u>		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or		?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contri			7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		99 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization	ation file	e a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting					
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring				1	
	organization, have excess business holdings at any time during the year?			8		ļ
9	Sponsoring organizations maintaining donor advised funds.					
a	Did the organization make any taxable distributions under section 4966?			9a	<u> </u>	
ь	Did the organization make a distribution to a donor, donor advisor, or related person?			9b	<u> </u>	├─
10	Section 501(c)(7) organizations. Enter	ا مدا				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
ь 11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Section 501(c)(12) organizations. Enter	10b		-		
''	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources	114				
-	against amounts due or received from them)	11b	÷	-		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		- 	12a		İ
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	•	120		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	120				
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note. See the instructions for additional information the organization must report on Schedule O.					
ь	Enter the amount of reserves the organization is required to maintain by the states in which					
	the organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c			L	<u> </u>
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		X
<u>b</u>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule	0		14b		
DAA				Forn	9 90	(2010)

Form 990 (2010) WATERFOWL FESTIVAL INC. 23-7801345 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a Part VI "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes Enter the number of voting members of the governing body at the end of the tax year 15 15 1b b Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with X any other officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customanly performed by or under the direct 3 X supervision of officers, directors or trustees, or key employees to a management company or other person? X 4 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? X 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 6 Does the organization have members or stockholders? 6 Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? 7a Are any decisions of the governing body subject to approval by members, stockholders, or other persons? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following X The governing body? 8a X Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code. No Yes X 10a Does the organization have local chapters, branches, or affiliates? 10a If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? 10b 11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the X 11a Describe in Schedule O the process, if any, used by the organization to review this Form 990. X Does the organization have a written conflict of interest policy? If "No," go to line 13 12a b Are officers, directors or trustees, and key employees required to disclose annually interests that could give X rise to conflicts? 12b Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," X describe in Schedule O how this is done 12c Does the organization have a written whistleblower policy? X 13 13 X 14 Does the organization have a written document retention and destruction policy? 14 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official X 15a X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? X 16a b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ MD 18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Own website | X | Another's website | X | Upon request Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization > JENNIE RUSSELL 40 S. HARRISON STREET

MD 21601

EASTON

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order individual trustees or directors, institutional trustees; officers; key employees, highest compensated employees, and former such persons.

Check this box if neither the orga	anization nor an	y rela	ated	orga	nıza	ations	con	npensated any current offic	er, director, or trustee.	
(A) Name and Title	(B) Average	Posi	tion (C) k ali t	that ap	oply)		(E) Reportable	(F) Estimated
	hours per week (describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	amount of other compensation from the organization and related organizations
(1) SCHUYLER G. BENS										
BOARD MEMBER	1.00	X						0	0	0
(2) PATRICIA CRANE										
BOARD MEMBER	1.00	X						0	0:	0
(3) DOUGLAS A. COLL				İ						
VICE PRESIDENT	1.00	X		X				0	0	0
(4) HENRY DOVE										
BOARD MEMBER	1.00	X						0	0	0
(5) RONALD J. FLOHR						1				
PRESIDENT	1.00	X		X				0	0	0
(6) ALBERT B. GIPE						Ιİ				
VICE PRESIDENT	1.00	X		X				0	0	0
(7) KEVIN J. GREANE								_	_	_
BOARD MEMBER	1.00	X				Ш		0	0	0
(8) MARTHA HORNER			ŀ					_		
VICE PRESIDENT	1.00	X		X		Ш		0	0	0
(9) KIM NEWCOMB									_	_
BOARD MEMBER	1.00	X	L	ļ				0	0	0
(10) JUDITH W. PRICE						1			_	
EXECUTIVE DIRECTOR	40.00	X		X	L			60,756	0	6,716
(11) EUGENE G. RALL		l								
BOARD MEMBER	1.00	X	_					0	0	0
(12) DENISE RILEY		l	ŀ						_	_
BOARD MEMBER	1.00	X	_		ļ	ļ		0	0	0
(13) TRACIE THOMAS				l						_
TREASURER	1.00	X	<u> </u>	X	ļ	\vdash		0	0	0
(14) MARY WHEELER									_	_
BOARD MEMBER	1.00	X	_	_	<u> </u>	1		0	0	0
(15) SANDY WRIGHTSON				 						_
SECRETARY	1.00	X	_	X	<u> </u>	\perp		0	0	0
(16) MELANIE YOUNG					l					_
BOARD MEMBER	1.00	X		<u> </u>				0	0	0
DAA										Form 990 (2010)

Pa	rt VII Section A. Officers	, Directors, Tru	stee	s, K	ey E	mple	oyee	s, a	nd Highest Compensated	Employees (continued)			
•	(A) Name and Title	(B) Average					hat a	(vlaa	(D) Reportable	(E) Reportable		(F) mated	
		hours per week (describe hours for related organizations in Schedule O)	or director		Officer	_	Highest compensated employee	_	compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	ami comp fro orga and	ount of ther ensatior m the nization related nizations	
(17)	-									· · · · · · · · · · · · · · · · · · ·			
(18)									7				
(19)					-								
(20)												,	
(21)		-											
(22)	· · · · · · · · · · · · · · · · · · ·					-							
(23)													
(24)													
(25)		•								- 11 2			
(26)													
(27)	•												
(28)													
1b c	Sub-total Total from continuation she	ata ta Bart VIII S		A				>	60,756			6,	716
_ <u>d</u>	Total (add lines 1b and 1c)	ets to Part VII, S	ecu	OII A				<u> </u>	60,756			6,	716
<u> </u>	Total number of individuals (in reportable compensation from				thos	e lis	ted a	bov	e) who received more than	\$100,000 in			
3	Did the organization list any fo								oyee, or highest compensat	ted		Yes	
4	employee on line 1a? If "Yes," For any individual listed on lin organization and related orga	e 1a, is the sum	of re	port	able	com	pens	satio			3		X
5	individual Did any person listed on line										4		X
	for services rendered to the o	rganization? If "Y									5		X
1	Complete this table for your fi compensation from the organ	ve highest comp	ensa	ted i	ınde	end	lent o	cont	ractors that received more	than \$100,000 of			
		(A) I business address							Descrip	(B) tion of services		(C) Compens	ation
							1	WILL ROAD	-	- 1			
	HURCHVILLE	ML		10	<u> </u>			-	POND PROJECT			19	8,202
		_											
								 					
2	Total number of independent	contractors (incli	udınç	j but	not	limit	ed to	tho	se listed above) who				
DAA	received more than \$100,000	ın compensatior	1 fror	n the	e org	anız	ation	>		1	Fo	m 99	0 (2010)

	_	(2010) WATERFOWL I		VAL INC.		23-7801345		Page 9
Pa	rt V	III Statement of Reve	enue					
					(A) Total revenue	(B) Related or exempt function	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
တ တ	12	Fodorated campaigns	12			revenue		512, 513, or 514
Program Service Revenue Contributions, gifts, grants		Federated campaigns	1a					
₽Ş		Membership dues	1b					
fts		Fundraising events	1c					
gia		Related organizations	1d				1	
Siris	е	Government grants (contributions)	1e	299,260	İ		j	
걸힘	f	All other contributions, gifts, grants,			l			
ë ë		and similar amounts not included above		210,592				
20	g	Noncash contributions included in lines 1a	⊢1f \$	11,158				
Q B	_ <u>h</u>	Total. Add lines 1a-1f		•	509,852			
e e				Busn. Code				
Vel	2a	WATERFOWL FESTIVAL		713990	884,163	884,163		
8	b	RENT		531120	5,150	5,150		-
je	С					,		
<u>ĕ</u>	d					**********		
Ē	e	•						
gra	f	All other program service reve	nue		1			
<u>2</u>		Total. Add lines 2a–2f	iiue		889,313			
-			dundonde	untarnot	009,313		<u>.</u>	·
	3	Investment income (including	aividenas	s, interest,	4,280			4 200
	4	and other similar amounts)			4,200			4,280
	4	Income from investment of tax	-exempt	bond proceeds				
	5	Royalties						
		(ı) Real		(II) Personal				
	6a	Gross Rents						
	b	Less rental exps						
	C	Rental inc or (loss)						
		Net rental income or (loss)						
	/a	Gross amount from (i) Securities	s	(II) Other				
		other than inventory						
	b	Less cost or other						
		basis & sales exps	ŀ	311				
	С	Gain or (loss)		-311				
		Net gain or (loss)		•	-311	-311	ĺ	
_		Gross income from fundraising eve	nts					
Other Revenue		(not including \$						
ě		of contributions reported on line 1c	. 1					
&		See Part IV, line 18	a					
je	ь.	Less: direct expenses	ь					
ŏ				vanta			İ	
1		Net income or (loss) from fund		vents				-
1	33	Gross income from gaming activitie	1	1				
		See Part IV, line 19	a					
		Less: direct expenses	ь[_					
		Net income or (loss) from gam	ing activi	ties				
	10a	Gross sales of inventory, less					ļ	
1		returns and allowances	a					
1		Less: cost of goods sold	ь		1			
	С	Net income or (loss) from sale						
ļ		Miscellaneous Revenue	•	Busn. Code				
	11a	ADVERTISING INCOME		541800	26,450		26,450	
	b	OTHER INCOME			1,010			1,010
	С							
	d	All other revenue .				*		
ł	е	Total. Add lines 11a-11d			27,460			
1	12	Total revenue. See instruction	าร	·	1,430,594	889,002	26,450	5,290
			-		- , , , <u></u>	, , , , , , , , , , , , ,	,	Form 990 (2010)

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D)

	All other organizations must				
	not include amounts reported on lines 6b, , 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and		· · ·		······································
	organizations in the U.S. See Part IV, line 21	69,000	69,000		
2	Grants and other assistance to individuals in				
	the U.S. See Part IV, line 22	6,850	6,850		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	U S. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	67,472	20,242	13,494	33,736
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	139,988	85,328	27,998	26,662
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)				
9	Other employee benefits	24,285	12,529	4,857	6,899 4,372
10	Payroll taxes	15,388	7,938	3,078	4,372
11	Fees for services (non-employees)				
а	9 1 1				
b	Legal	4 4 4 4			
C	<u> </u>	11,414		11,414	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	0.060		0.000	
g	Other	9,968	71 100	9,968	0.240
12	Advertising and promotion	80,481	71,132	0 200	9,349 1,395
13	Office expenses	18,299	7,506	9,398	1,395
14	Information technology				
15	Royalties	66 407	20 172	07 21 5	
16	Occupancy	66,487	39,172 3,297	27,315	
17	Travel	3,297	3,291		
18	Payments of travel or entertainment expenses				
40	for any federal, state, or local public officials	4,800	4,800		
19 20	Conferences, conventions, and meetings	4,800	4,800		
21	Interest Payments to affiliates	` .			
22	Depreciation, depletion, and amortization	28,847	11,589	17,258	
23	Insurance	14,759	6,646	8,113	<u> </u>
24	Other expenses Itemize expenses not covered	±4,103	3,040	0,113	
_7	above (List miscellaneous expenses in line 24f If	į			
	line 24f amount exceeds 10% of line 25, column	į			
	(A) amount, list line 24f expenses on Schedule O)				
. а	ARTIST COMMISSIONS	419,121	419,121		_
b	TANYARD BRANCH	258,649	258,649		
c	FESTIVAL EXPENSES	76,189	76,189		
d	PRODUCTION & EXHIBITION	49,488	49,488		
e	CATERING & HOPITALITY	43,426	14,042		29,384
f	All other expenses	75,495	64,253	1,933	9,309
25	Total functional expenses. Add lines 1 through 24f	1,483,703	1,227,771	134,826	121,106
26	Joint costs. Check here ▶ If following	=, ==, ,			
	SOP 98-2 (ASC 958-720). Complete this line				
	only if the organization reported in column (B) joint costs from a combined educational				
	campaign and fundraising solicitation				
DAA					Form 990 (2010)

Pa	art X	Balance Sheet			
	-		(A) Beginning of year		(B) End of year
	1	Cash—non-interest bearing	48,637	1	37,794
	2	Savings and temporary cash investments	294,922	2	387,409
	3	Pledges and grants receivable, net		3	62,171
	4	Accounts receivable, net	10,816	4	2,956
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees. Complete Part II of			
		Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
,,		employees' beneficiary organizations (see instructions)		6	
Assets	7	Notes and loans receivable, net		7	
SS	8	Inventories for sale or use	9,596	8	27,360
4	9	Prepaid expenses and deferred charges	1,663	9	5,307
	10a	Land, buildings, and equipment cost or	·		
		other basis Complete Part VI of Schedule D 10a 3,207,946			
	b	Less. accumulated depreciation 10b 348,239	2,882,647	10c	2,859,707
	11	Investments—publicly traded securities	257,257	11	157,865
	12	Investments—other securities. See Part IV, line 11		12	•
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets	2,166	14	1,959
	15	Other assets. See Part IV, line 11	26,266	15	26,398
	16	Total assets. Add lines 1 through 15 (must equal line 34)	3,533,970	16	3,568,926
	17	Accounts payable and accrued expenses	11,515	17	101,187
	18	Grants payable		18	
	19	Deferred revenue		19	670
	20	Tax-exempt bond liabilities		20	
es	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key			
تَو		employees, highest compensated employees, and disqualified persons			
<u>::</u>		Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities Complete Part X of Schedule D	16,672	25	
	26	Total liabilities. Add lines 17 through 25	28,187	26	101,857
es		Organizations that follow SFAS 117, check here ▶ X and complete			
2		lines 27 through 29, and lines 33 and 34.			
<u>=</u>	27	Unrestricted net assets	3,188,381	27	3,133,969
m	28	Temporarily restricted net assets	317,402	28	333,100
nd	29	Permanently restricted net assets		29	
£		Organizations that do not follow SFAS 117, check here ▶ ☐ and			
ō		complete lines 30 through 34.			
ts	30	Capital stock or trust principal, or current funds		30	
Se	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net Assets or Fund Balances	32	Retained earnings, endowment, accumulated income, or other funds		32	
et	33	Total net assets or fund balances	3,505,783	33	3,467,069
<u>z</u>	34	Total liabilities and net assets/fund balances	3,533,970	34	3,568,926

,568,926 Form **990** (2010)

orm 990 (20	10) WATERFOWL FESTIVAL INC.	23-7801345			Page	12
Part XI	Reconciliation of Net Assets					_
	Check if Schedule O contains a response to any	question in this Part XI				
4 Total re	vocus (must ocus) Dest VIII. selvma (A). line 42)		اما	1 1	30,59	Ω1
	venue (must equal Part VIII, column (A), line 12)		1		83,70	
	openses (must equal Part IX, column (A), line 25)		2			
	e less expenses. Subtract line 2 from line 1	00 (4)	3		53,10	
	ets or fund balances at beginning of year (must equal Part X, line	33, column (A))	4		$\frac{05,78}{14,36}$	
	hanges in net assets or fund balances (explain in Schedule O)		5	 	14,39	<u>95</u>
	ets or fund balances at end of year. Combine lines 3, 4, and 5 (mu	ust equal Part X, line 33,		2.4	C7 0	<u></u>
column	· · · · · · · · · · · · · · · · · · ·		6	3,4	<u>67,0</u>	69
Part XII	Financial Statements and Reporting				٦	_
	Check if Schedule O contains a response to any	question in this Part XII				
		<u></u>		F	Yes	No
		Accrual Other				
	ganization changed its method of accounting from a prior year or o	checked "Other," explain in				
Schedu	le O					
	ne organization's financial statements compiled or reviewed by an	•		2a		<u>x</u>
b Were the	ne organization's financial statements audited by an independent a	ccountant?		2b	X	
c If "Yes"	to line 2a or 2b, does the organization have a committee that assu	umes responsibility for oversight				
of the	audit, review, or compilation of its financial statements and selection	on of an independent accountant?		2c	X	
If the o	ganization changed either its oversight process or selection proce	ss during the tax year, explain in				
Schedu	le O					
d If "Yes"	to line 2a or 2b, check a box below to indicate whether the financi	al statements for the year were				
ıssued	on a separate basis, consolidated basis, or both					
X Se	parate basis Consolidated basis Both consolidated an	id separate basis				
3a Asare	sult of a federal award, was the organization required to undergo a	an audit or audits as set forth in				
the Sın	gle Audit Act and OMB Circular A-133?			3a	L.];	X
b If "Yes,	did the organization undergo the required audit or audits? If the o	rganization did not undergo the				
require	d audit or audits, explain why in Schedule O and describe any step	os taken to undergo such audits		3b		
				Form	990 (20	2010)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

WATERFOWL FESTIVAL INC.

Employer identification number 23-7801345

P	art l	Reas	on for Public Charity	Status (All organizations	s must	comple	te this	part.)	See i	nstruc	ctions.			
The	orga	nızatıon is not	a private foundation because	se it is: (For lines 1 through 11,	check on	ly one box	c.)							
1				ociation of churches described										
2		A school des	cribed in section 170(b)(1)(A)(ii). (Attach Schedule E.)										
3	П			ce organization described in se	ction 170)(b)(1)(A)	iii).							
4	П	· · · · · · · · · · · · · · · · · · ·	•	d in conjunction with a hospital			•)(1)(A)(iii). Ent	er the h	ospital's nam	e.		
		city, and stat						. N - N - N	,			-,		
5		•		of a college or university owned	or opera	ted by a d	overnm	ental un	it descr	ibed in				
-	ш	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)												
6		A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).												
7	H	An organization that normally receives a substantial part of its support from a governmental unit or from the general public												
•	لــا													
8		described in section 170(b)(1)(A)(vi). (Complete Part II) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)												
9	X			1) more than 33 1/3% of its sup		contributi	ons me	mhershi	ın fees	and are	nee			
_		=	• '	npt functions—subject to certain	-				•	•	000			
				nd unrelated business taxable in	•	•	•							
				0, 1975 See section 509(a)(2)	-			,	34011100	000				
10				exclusively to test for public saf										
11	H	-	-	exclusively for the benefit of, to	-				v out th	6				
• •	ш			ed organizations described in s					-		n			
				he type of supporting organizati							•			
		a Type		c Type III–Function		-	d		e III–Ot	her				
е			··	anization is not controlled direc			,	_ ••			าร			
_				er than one or more publicly sup	-					•				
		or section 50		,,		3				(-),	· · /			
f			, ,	ermination from the IRS that it is	a Type I	. Type II. (or Type	III suppo	ortina					
			check this box		, , , ,	, . , , ,	, ,							
g		Since Augus	t 17, 2006, has the organiza	tion accepted any gift or contrib	ution fron	n any of th	ne							
		following per	-	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, ,	_							
		٠.		ontrols, either alone or together	with pers	ons desci	ibed in ((ii) and				Yes	No	
		• •	w, the governing body of the	=				(,			11g(i)	†		
		, ,	member of a person describ	,,							11g(ii)			
			•	described in (i) or (ii) above?							11g(i.i	1		
h		, ,	• •	he supported organization(s).								n		
(i)	Nam	e of supported	(ii) EIN	(iii) Type of organization	(iv) Is the	organization	(v) Did y	ou notify	(vi)	is the	(vii) Am	ount of		
	org	janization		(described on lines 1–9	1 ''	isted in your		nization in		ion in col	sup	oort		
				above or IRC section (see instructions))	governing	document?		of your port?		zed in the S?				
				(coc men denone)	Yes	No	Yes	No	Yes	No				
(A)														
								<u> </u>						
(B)														
(C)				-										
					ļ					L				
(D)														
<u>/=`</u>					 	 								
(E)														
					 									
Tota	al													

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

<u>Sec</u>	tion A. Public Support							
Caler	dar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 201	0	(f) Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")					-		
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf							
3	The value of services or facilities furnished by a governmental unit to the organization without charge							
4	Total. Add lines 1 through 3							
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)							
6	Public support. Subtract line 5 from line 4							
	tion B. Total Support							
Caler	dar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 201	0	(f) Total
7	Amounts from line 4							
8	Gross income from interest, dividends, payments received on secunties loans, rents, royalties and income from similar sources							· ·
9	Net income from unrelated business activities, whether or not the business is regularly carried on							
10	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)							
11	Total support. Add lines 7 through 10			<u> </u>	I			
12	Gross receipts from related activities, etc	(see instructions)					12	
13	First five years. If the Form 990 is for the	organization's first	t, second, third, fo	urth, or fifth tax ye	ar as a section 501	(c)(3)		
	organization, check this box and stop her							<u> </u>
<u>Sec</u>	tion C. Computation of Public Su	ipport Percen	tage					
14	Public support percentage for 2010 (line 6	, column (f) divide	d by line 11, colun	nn (f))			14	%_
15	Public support percentage from 2009 Sche						15	%_
16a	33 1/3% support test—2010. If the organi				33 1/3% or more, o	heck this		. —
	box and stop here. The organization qual		· ·					> [_
b	33 1/3% support test—2009. If the organi				15 is 33 1/3% or m	ore,		
	check this box and stop here. The organization			•				▶∟
17a	10%-facts-and-circumstances test—201	•		•	•			
	10% or more, and if the organization meet							
	Part IV how the organization meets the "fa	cts-and-circumsta	nces" test. The or	ganızatıon qualıfie	s as a publicly sup	ported		,
_	organization							▶ [_
Ь	10%-facts-and-circumstances test—200	•		•				
	15 is 10% or more, and if the organization				=			
	Explain in Part IV how the organization me	ets the "facts-and	-cırcumstances" te	est The organizati	on qualifies as a p	ublicly		
	supported organization							▶ [_
18	Private foundation. If the organization did	I not check a box o	on line 13, 16a, 16	6b, 17a, or 17b, ch	eck this box and se	ee		. —
	instructions							▶ [

Page 3

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.)

If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support	g quality arraor	trio tooto noto	d bolow, pieds	o complete i	ure ii.)	
	ndar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants")	254,795	360,463	426,329	390,095	509,852	1,941,534
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	1,624,768	1,337,081	738,703	694,921	889,313	5,284,786
3	Gross receipts from activities that are not an unrelated trade or business under section 513				341	1,010	1,351
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	1,879,563	1,697,544	1,165,032	1,085,357	1,400,175	7,227,671
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons		84,371	250,000			334,371
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b		84,371	250,000			334,371
8	Public support (Subtract line 7c from line 6)						6,893,300
	tion B. Total Support						
	ndar year (or fiscal year beginning in) ▶	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
9	Amounts from line 6	1,879,563	1,697,544	1,165,032	1,085,357	1,400,175	7,227,671
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	52,685	34,987	20,948	45,870	4,280	158,770
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
С	Add lines 10a and 10b	52,685	34,987	20,948	45,870	4,280	158,770
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carned on					0	
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13	Total support. (Add lines 9, 10c, 11, and 12)	1,932,248	1,732,531	1,185,980	1,131,227	1,404,455	7,386,441
14	First five years. If the Form 990 is for the						
	organization, check this box and stop here		· · · · · · · · · · · · · · · · · · ·				> _
	tion C. Computation of Public Su		. •				-, <u>-</u> ,
15	Public support percentage for 2010 (line 8			n (f))		15	93.32%
16	Public support percentage from 2009 School					16	93.06%
<u>3ec</u>	tion D. Computation of Investme					47	0.0/
18	Investment income percentage for 2010 (II Investment income percentage from 2009		-	column (1))		17	2 % 3 %
19a	33 1/3% support tests—2010. If the organ			14 and line 15 is r	more than 33 1/39		3 70
ь	17 is not more than 33 1/3%, check this bo 33 1/3% support tests—2009. If the organ	ox and stop here.	The organization q	ualifies as a public	ly supported orga	nization	► X
J	line 18 is not more than 33 1/3%, check th						▶ [
20	Private foundation. If the organization did		~		• • •	•	
			.,,				

Schedule A (Form 990 or 990-EZ) 2010 WATERFOWL FESTIVAL INC. 23-7801345

Part IV Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010 Open to Public Inspection

lame	e of the organization	'	Employe	r identific	ation numb	er
W	ATERFOWL FESTIVAL INC.		23-7	80134	15	
	Organizations Maintaining Donor Advised Fu organization answered "Yes" to Form 990, Par	nds or Other Similar Funds or Ad				he
		(a) Donor advised funds	(b)	Funds and	other accou	nts
1	Total number at end of year					
2	Aggregate contributions to (during year)					
3	Aggregate grants from (during year)					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor advisors in writing that	at the assets held in donor advised				
	funds are the organization's property, subject to the organization's exc	lusive legal control?			Yes	No
6	Did the organization inform all grantees, donors, and donor advisors in	n writing that grant funds can be used				
	only for chantable purposes and not for the benefit of the donor or don	or advisor, or for any other purpose				
	conferring impermissible private benefit?				Yes	No
Pa	art II Conservation Easements. Complete if the org	101 11 1	1 990,	Part IV	<u>, line 7.</u>	
1	Purpose(s) of conservation easements held by the organization (check					
	Preservation of land for public use (e g , recreation or education)	Preservation of an historically impo				
	Protection of natural habitat	Preservation of a certified historic s	structure	!		
_	Preservation of open space					
2	Complete lines 2a through 2d if the organization held a qualified conse easement on the last day of the tax year.	ervation contribution in the form of a conserv	ation			
	easement on the last day of the tax year.			Hold at th	e End of the	Tay Voor
_	Total number of conservation easements		2a	neiu at til	e Eliu oi uli	TIAN ICAI
a b			2b			
	Number of conservation easements on a certified historic structure incl	luded in (a)	2c			
q	Number of conservation easements included in (c) acquired after 8/17/		1		·····	
_	historic structure listed in the National Register	, oo, and not on a	2d			
3	Number of conservation easements modified, transferred, released, ex	xtinguished, or terminated by the organization		the		
	tax year ▶		•			
4	Number of states where property subject to conservation easement is	located ▶				
5	Does the organization have a written policy regarding the penodic mor	nitoring, inspection, handling of				
	violations, and enforcement of the conservation easements it holds?				Yes	☐ No
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforce	cing conservation easements during the year	ar			
	>					
7	Amount of expenses incurred in monitoring, inspecting, and enforcing	conservation easements during the year				
	▶ \$					
8	Does each conservation easement reported on line 2(d) above satisfy	the requirements of section 170(h)(4)(B)				П.
_	(i) and section 170(h)(4)(B)(ii)?				☐ Yes	∐ No
9	In Part XIV, describe how the organization reports conservation easem					
	balance sheet, and include, if applicable, the text of the footnote to the organization's accounting for conservation easements	e organization's financial statements that des	scribes	ne		
Pa	art III Organizations Maintaining Collections of Art,		imilar	Assets	3.	
	Complete if the organization answered "Yes" to					
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), r	•			-	
	works of art, historical treasures, or other similar assets held for public		ance or			
h	public service, provide, in Part XIV, the text of the footnote to its finance of the organization elected, as permitted under SFAS 116 (ASC 958), to		na chac	l		
D	works of art, historical treasures, or other similar assets held for public	•				
		exhibition, education, or research in futurer	ance of			
	public service, provide the following amounts relating to these items (i) Revenues included in Form 990, Part VIII, line 1			\$		
	(ii) Assets included in Form 990, Part X			\$ \$	•	
2	If the organization received or held works of art, historical treasures, or	r other similar assets for financial gain, prov	ide the	Ψ		
-	following amounts required to be reported under SFAS 116 (ASC 958)	<u> </u>	140 UIC			
а	5	,	•	\$		
	Assets included in Form 990, Part X		•	\$		•

Sche		FESTIVAL				23-780		Page 2
Pa	urt III Organizations Maintaining	Collections of	Art, H	listorical Treas	sures,	or Other S	imilar Ass	ets (continued)
3	Using the organization's acquisition, accessi collection items (check all that apply)	on, and other records	s, check	any of the followir	ng that a	re a significant	use of its	
а	Public exhibition	dΠι	oan or	exchange progran	ns			
b	Scholarly research		Other	0.0				
С	Preservation for future generations							
4	Provide a description of the organization's co	ollections and explain	how th	ey further the orga	nızatıon'	s exempt purp	ose in Part	
_	XIV							
5	During the year, did the organization solicit of assets to be sold to raise funds rather than to			· · · · · · · · · · · · · · · · · · ·				Yes No
Pa	Escrow and Custodial Arr line 9, or reported an amount	angements. Co	mplete	e if the organiz			Yes" to Fo	rm 990, Part IV,
1a	Is the organization an agent, trustee, custod				ner asset	ts not		
	included on Form 990, Part X?	ian or outer intermed	.a. y 101		.0. 4500			Yes No
ь	If "Yes," explain the arrangement in Part XIV	and complete the fol	lowing	table		•		
								Amount
С	Beginning balance						1c	
	Additions during the year						1d	
е	Distributions during the year						_1e	
f	Ending balance						1f	
2a	Did the organization include an amount on F	orm 990, Part X, line	21?					Yes No
	If "Yes," explain the arrangement in Part XIV							
Pa	rt V Endowment Funds. Comp	olete if organizati	<u>on an</u>				<u>.</u>	
		(a) Current year		(b) Prior year	(c) Tw		d) Three years	back (e) Four years back
1a	Beginning of year balance	29,6		20,000		20,000		
	Contributions	1,7	88					
С	Net investment earnings, gains, and							
	losses	3,9	67	9,609				
	Grants or scholarships							
е	Other expenditures for facilities and							
	programs							
	Administrative expenses	35,3	64	29,609		20,000		
g	End of year balance			29,609		20,000		
	Provide the estimated percentage of the year Board designated or quasi-endowment ▶	67.49 %	S					
	Permanent endowment > %	07.49%						
c	Term endowment ▶ 32.51 %							
3a	Are there endowment funds not in the posse	ssion of the organiza	tion tha	it are held and adm	unistered	for the		
-	organization by	SSION OF the organiza	uon uia	it are nela ana aan	in notor of	2 101 110		Yes No
	(i) unrelated organizations							3a(i) X
	(ii) related organizations							3a(ii) X
b	If "Yes" to 3a(II), are the related organization	s listed as required o	n Sche	dule R?				3b
4	Describe in Part XIV the intended uses of the	e organization's endo	wment	funds				
Pa	rt VI Land, Buildings, and Equ	i <mark>pment</mark> . See For	m 990), Part X, line 1	10			
	Description of investment	(a) Cost or other t	oasis	(b) Cost or other	basis	(c) Accum	ulated	(d) Book value
		(investment)		(other)		deprecia	ation	
1a	Land .			2,157	-			2,157,077
b	Buildings			821	, 323	21	.6,273	605,050
С	Leasehold improvements							
d	Equipment .				,126	12	26,734	22,392
	Other				,420		5,232	75,188
Total	1. Add lines 1a through 1e (Column (d) must	equal Form 990, Part	X, colu	mn (B), line 10(c)			•	2,859,707

$\boldsymbol{\sim}$	2	_ 7	70	\sim	4	2	A		
_	-	_	ı×			•	4	_	

Schedule D (F	form 990) 2010 WATERFOWL FESTIVAL INC		23-7801345	Page 3
Part VII	Investments—Other Securities. See Form 990), Part X, line 12.		· · · · · · · · · · · · · · · · · · ·
	(a) Description of security or category	(b) Book value	(c) Method of	f valuation
	(including name of security)		Cost or end-of-year	ar market value
(1) Financial	derivatives		1	· · · · · · · · · · · · · · · · · · ·
• •	eld equity interests			<u> </u>
(3) Other	and equity interests			 .,
				
(A)		,		
(B)				····
(Ċ)				
(D)				
(E)				
(F)				
(G)				
(H)				
(1)			-	
	n (b) must equal Form 990, Part X, col (B) line 12)			
Part VIII	Investments—Program Related. See Form 99	0 Part Y line 12		
rait VIII			(2) (4)	
	(a) Description of investment type	(b) Book value	(c) Method of	
			Cost or end-of-yea	ar market value
(1)				
(2)				
(3)			<u> </u>	
(4)				
(5)				
(6)				
(7)	· · · · · · · · · · · · · · · · · · ·	, ,_		·
(8)		·		
(9)				
(10)	- /h)			
Part IX	n (b) must equal Form 990, Part X, col (B) line 13)		<u> </u>	
Failix	Other Assets. See Form 990, Part X, line 15.			
	(a) Description			(b) Book value
(1)		***		
(2)				
(3)				
(4)				
(5)				
(6)	· · · · · · · · · · · · · · · · · · ·			
(7)				
(8)				
(9)	· · · · · ·			
(10)				
	- (h) (000 Part V (0)) 45)			
	n (b) must equal Form 990, Part X, col (B) line 15.)	<u> </u>	>	
Part X	Other Liabilities. See Form 990, Part X, line 2			
1.	(a) Description of liability	(b) Amount	4	
	income taxes		4	
(2)	· · · · · · · · · · · · · · · · · · ·		_	
(3)				
(4)				
(5)			1	
(6)			1	
(7)			1	
(8)			-	
			+	
(9)	· · · · · · · · · · · · · · · · · · ·		4	
(10)			4	
(11)			4	
	n (b) must equal Form 990, Part X, col (B) line 25.)			
2. FIN 48 (AS	C 740) Footnote In Part XIV, provide the text of the footnote to	the organization's finance	ial statements that reports the	

organization's liability for uncertain tax positions under FIN 48 (ASC 740).

Part XIV Supplemental Information

c Add lines 4a and 4b

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b; Part V, line 4, Part X, line 2, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

PART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)

THE ENDOWMENT FUND WAS ESTABLISHED IN 2006 WITH THE MID SHORE COMMUNITY FOUNDATION IN ORDER TO SUPPORT THE OPERATIONS, CAPITAL NEEDS, AND PROGRAMS OF WATERFOWL FESTIVAL, INC.

1,483,703

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SCHEDULE

(Form 990)

Department of the Treasury Internal Revenue Service Name of the organization

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

Employer identification number

Open to Public OMB No 1545-0047 2010 Inspection

≗ □ WARTERFOWL SANCTUARY WETLAND RESTORATION Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part II (h) Purpose of grant or assistance X Yes Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to (g) Description of non-cash assistance 23-7801345 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and (book, FMV, appraisal, assistance (f) Method of valuation (book, FMV, appraisal, other) 20,000 39,000 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States (d) Amount of cash grant (c) IRC section if applicable 52-0178636 3 13-5645799 3 General Information on Grants and Assistance can be duplicated if additional space is needed (b) EIN Enter total number of section 501(c)(3) and government organizations WATERFOWL FESTIVAL INC. the selection criteria used to award the grants or assistance? 21601 MD 21401 (1) CHESAPEAKE WILDLIFE HERITAGE (a) Name and address of organization Enter total number of other organizations or government (2) DUCKS UNLIMITED INC 34 DEFENSE HWY P.O. BOX 1745 ANNAPOLIS EASTON Part ල 3 3 9 6 8 6

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Schedule I (Form 990) (2010)

Page 2

Schedule I (Form 990) (2010) WATERFOWL FESTIVAL INC.

23-7801345

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

	(a) Type of grant or assistance	(b) Number of	(c) Amount of	(d) Amount of	(e) Method of valuation (book,	(e) Method of valuation (book, (f) Description of non-cash assistance
			1000	2012	מבוים למבוים למוים	
1 SCHO.	SCHOLARSHIPS	17	6,850			
c						
8						
4						
က	-					
ထ	-					
Part IV	Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.	plete this part to pro	vide the information	ו required in Part I, Ii	ne 2, and any other addit	ional information.

PART I, LINE 2 - PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS

ALL ORGANIZATIONS RECEIVING GRANTS FROM WATERFOWL CHESAPEAKE INC. ARE

REQUIRED

TO FILE INTERIM/REPORTS ON THEIR PROJECT BY A SPECIFIC DATE. THESE REPORTS

ARE THEN REVIEWED BY THE APPROPRIATION COMMITTEE AND RETAINED IN THE

WATERFOWL FESTIVAL, INC.'S FILES, PHYSICAL INSPECTIONS ARE ALSO COMPLETED

SPORADICALLY BY THE COMMITTEE.

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2010
Open to Public Inspection

Name of the organization

WATERFOWL FESTIVAL INC.

Employer identification number 23-7801345

FORM 990 - ADDITIONAL INFORMATION

THE BOARD VOTED TO APPROVE A NAME CHANGE EFFECTIVE JANUARY 1, 2011 FROM WATERFOWL FESTIVAL, INC. TO WATERFOWL CHESAPEAKE INC.

THE CUMULATIVE FINANCIAL SUCCESS OF THE ANNUAL WATERFOWL FESTIVAL, COMBINED

FORM 990, PART III, LINE 4A - FIRST ACHIEVEMENT FROM ALL OVER THE WORLD.

WITH DONATIONS FROM ALL SOURCES. HAS ENABLED THE ORGANIZATION TO BECOME A LEADER IN THE CONSERVATION OF WATERFOWL AND WILDLIFE HABITAT IN THE MORE THAN \$5 MILLION HAS BEEN RAISED SINCE ITS CHESAPEAKE BAY REGION. INCEPTION TO SUPPORT CONSERVATION AND ENVIRONMENTAL EDUCATION AND RESEARCH INITIATIVES. KEY CONSERVATION PROGRAMS FUNDED BY WATERFOWL FESTIVAL, INC. HAVE INCLUDED WILDLIFE SANCTUARIES, WILDLIFE WETLAND AREAS, STUDENT ENVIRONMENTAL EDUCATION AND MANAGEMENT OF WILDLIFE HABITAT. WITH THE ASSISTANCE OF A \$332,000 FEDERAL AMERICAN RECOVERY AND REINVESTMENT ACT GRANT THROUGH THE MARYLAND DEPARTMENT OF THE ENVIRONMENT'S WATER QUALITY FINANCING ADMINISTRATION AWARDED IN 2009, WATERFOWL FESTIVAL, INC. IS PROUDLY ENGAGED IN A MAJOR PROJECT INVOLVING THE RESTORATION OF ITS BAY STREET PONDS PROPERTY IN DOWNTOWN EASTON. THIS STORMWATER MANAGEMENT AND WETLANDS RESTORATION PROJECT WILL SIGNIFICANTLY IMPROVE THE WATER **OUALITY OF THE TRED AVON RIVER, A MAJOR TRIBUTARY OF THE CHESAPEAKE BAY.** THE ORGANIZATION HAS EARMARKED MORE THAN \$30,000 OF ITS CONSERVATION FUNDING TO SUPPLEMENT THE FEDERAL GRANT. THE COMPLETION DATE OF THE PROJECT IS EXPECTED TO BE THE SPRING OF 2011.

Name of the organization

WATERFOWL FESTIVAL INC.

Employer identification number 23-7801345

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990
THE FORM 990 IS REVIEWED BY THE FINANCIAL ASSISTANT, THE EXECUTIVE
DIRECTOR, THE TREASURER AND PRESIDENT OF THE BOARD PRIOR TO FILING.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY
IN JANUARY OF EACH YEAR, EACH BOARD MEMBER RECEIVES A WRITTEN REQUEST FOR
DISCLOSURE OF KNOWN CONFLICTS OF INTEREST AND IS REQUESTED TO DIRECT HIS OR
HER RESPONSE TO THE EXECUTIVE DIRECTOR.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL

ON A FREQUENT BASIS, THE EXECUTIVE COMMITTEE CONSISTING OF THE OFFICERS OF

THE BOARD UNDERTAKE A REVIEW OF COMPARABILITY DATA IN DETERMINING

COMPENSATION OF THE EXECUTIVE DIRECTOR. SALARIES OF OTHER EXECUTIVE

DIRECTORS OF NON-PROFIT ORGANIZATIONS IN THE REGION ARE ANALYZED AND

DISCUSSED BEFORE THE EXECUTIVE COMMITTEE MAKES A DECISION.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION
ALL CHARITABLE SOLICITATION MATERIALS CONTAIN THE STATEMENT: "A COPY OF
WATERFOWL FESTIVAL, INC.'S CURRENT FINANCIAL STATEMENT IS AVAILABLE BY
WRITING 40 S. HARRISON ST., EASTON, MD 21601 OR BY CALLING (410) 822-4567."

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SCHEDULE R (Form 990) Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

▶ Attach to Form 990.

▶ See separate instructions.

OMB No 1545-0047 2010

Open to Public Inspection

(g) Section 512(b)(13) controlled entity? (f) Direct controlling entity No Employer identification number × Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.) Yes WCI 23-7801345 (f)
Direct controlling
entity (e) End-of-year assets WCI (e)
Public charity status
(if section 501(c)(3)) **Identification of Disregarded Entities** (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) (d) Total income 7 (d) Exempt Code section 501C3 (c)
Legal domicile (state
or foreign country) Ð (c)
Legal domicile (state
or foreign country) Ð (b) Primary activity (b)
Primary activity CHARITY 52-1978671 WATERFOWL FESTIVAL INC. (a)
Name, address, and EIN of related organization (a) yame, address, and EIN of disregarded entity 21601 21601 ð ð WATERFOWL FOUNDATION, INC. BAY STREET PONDS, LLC 40 S. HARRISON STREET 40 S. HARRISON STREET Name of the organization EASTON EASTON Part II Parti £ Ξ 3 4 (2) ල (5) 3 3 3 Schedule R (Form 990) 2010

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23-7801345

WATERFOWL FESTIVAL INC.

Schedule R (Form 990) 2010

Page 2 Schedule R (Form 990) 2010 Percentage ownership 3 Percentage ownership Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.) General or managing partner? Yes No 9 amount in box 20 of end-of-year assets Code V-UBI Schedule K-1 (Form 1065) Share of 9 (h) Dispro-portionate Yes No alloc.? Share of total income (g) Share of end-of-year assets Type of entity (C corp, S corp, (f) Share of total income or trust) (d)
Direct controlling Predominant income (related, unrelated, excluded from tax under sections 512-514) entity (d)

[Direct controlling entity Legal domicile foreign country) (state or (c) Legal domicile (state or foreign country) Primary activity Primary activity Name, address, and EIN of related organization (a) Name, address, and EIN of related organization Part IV Part Ⅲ ĕ <u>4</u> lΞ 3 <u>@</u> 3 $\widehat{\Xi}$ 3 3

STIVAL INC. 23-7

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line 34, 35, 35a, or 36.)																						ion thresholds	(p)	Method of determining	amount involved						
Form 990, Part IV,		d in Parts II–ĮV?				:																relationships and transact	(5)	Amount involved							
answered "Yes" to		ated organizations listec				•																line, including covered	(p)	Transaction	type (a-r)					•	
Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)	Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule	During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity	Gift, grant, or capital contribution to other organization(s)	Gift, grant, or capital contribution from other organization(s)	Loans or loan guarantees to or for other organization(s)	Loans or loan guarantees by other organization(s)	Sale of assets to other organization(s)	Purchase of assets from other organization(s)	Exchange of assets	Lease of facilities, equipment, or other assets to other organization(s)	(a) contraction and the small state of the sea the sea the sea that th	Lease Officialities, equipment, of other assets non other organization (s) Deformance of sentines or membership or finalization solicitations for other organization (s)	r enormance of services or membership or fundraising solicitations by other organization(s)	m Sharing of facilities, equipment, mailing lists, or other assets	Sharing of paid employees		Reimbursement paid to other organization for expenses	Reimbursement paid by other organization for expenses	Other transfer of cash or property to other organization(s)	Other transfer of cash or property from other organization(s)	If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds	(a)	Name of other organization							
Part V	Note. Co	1 Durii	a Rece	b Gift,	c Gift,	d Loan	e Loan	f Sale	g Purc	h Exch	i Leas	-	r Dorfe	Parf.	. Shar			o Rein	p Rein	q Othe	r Othe	2 If the				(1)	6	(3)	<u>4</u>	(2)	2

(9)

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Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Are all partners section 501(c)(3) organizations?		(e) Share of end-of-year assets	(f) Dispropo allocat	(f) Disproportionate allocations?	(9) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	Gen mar par	(h) General or managing partner?
			Yes	N _o		Yes	N _o		Yes	Š
(1)										
(2)				;						
(3)										
(4)										
(5)										
(9)										
(2)										
(8)										
(6)										
(10)										
(11)										
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Part VII Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule R (see instructions).

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