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# Form 990

Department of the Treasury Internal Revenue Service

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2010

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

Α	For th	e 2010 calendar year, or tax year beginning and and	d ending	_						
В	Check if applicab	C Name of organization		D Employer identifi	cation number					
	Addre	PREMIER CATALOG GROUP, INC.								
	Name chang	D		23-3	035273					
	Initial return		Room/suite	E Telephone numbe						
	Termi	· · · · · · · · · · · · · · · · · · ·		412-	323-0560					
	Amen	ided C		G Gross receipts \$	466,690.					
-[	Appli			H(a) Is this a group re						
	pend		for affiliates?	Yes X No						
1455 SPRING GARDEN AVE., PITTSBURGH, PA 152 H(b) Are all affiliates included? Yes										
T	Tax-ex	empt status: 501(c)(3) X 501(c) ( 6 )  (insert no.) 4947(a)(1		1 ' '	cluded? Yes No					
_		te: WWW.PREMIERMEMBER.COM	<u> </u>	H(c) Group exemptio	,					
		forganization: X Corporation Trust Association Other	L Year		A State of legal domicile: PA					
	art I	Summary								
	T 4	Briefly describe the organization's mission or most significant activities TO	REATE	AND PROMOTE	AN					
Governance	'	ASSOCIATION OF INDEPENDENT DISTRIBUTORS								
na	2	Check this box ▶ ☐ if the organization discontinued its operations or dispri								
Š	3	Number of voting members of the governing body (Part VI, line 1a)		3	9					
Ğ	4	Number of independent voting members of the governing body (Part VI, line 1b)		4	8					
<b>α</b> δ	5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)		5	3					
itie	6	Total number of volunteers (estimate if necessary)		6	0					
Activities &	7 a	Total unrelated business revenue from Part VIII, column (C), line 12		7a	0.					
Ř		Net unrelated business taxable income from Form 990-T, line 34		7b	0.					
_	<u> </u>			Prior Year	Current Year					
•	8	Contributions and grants (Part VIII, line 1h) RECEIVED		0.	0.					
nue	9	Program service revenue (Part VIII, line 20)		467,398.	458,286.					
Revenue	10	Investment income (Part VIII, column (A), lifes 3, 4 Pind Zo) 2011		1,246.	3,386.					
æ	11	Program service revenue (Part VIII, line 29)5 [Nvestment income (Part VIII, column (A), lines 3, A and 7d) 2011 Other revenue (Part VIII, column (A), lines 34d, 8c, 9c, 10c, and 11e)		0.	0.					
	12	Total revenue - add lines 8 through 11 (must equal Party III, Column (A), line 12)		468,644.	461,672.					
_	13	Grants and similar amounts paid (Part IX, column (2), mes 3)9		0.	0.					
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.					
(A	1	Salanes, other compensation, employee benefits (Part IX, column (A), lines 5-10)	、	96,965.	97,020.					
Expenses	162	Professional fundraising fees (Part IX, column (A), line 11e)	′ ⊢	0.	0.					
Per	.   'Ca	Total fundraising expenses (Part IX, column (D), line 25)	0.							
Ä	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f)	<del></del>	336,425.	416,729.					
	1	Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25)		433,390.	513,749.					
	10	Revenue less expenses. Subtract line 18 from line 12		35,254.	-52,077.					
HASSETS OF	3 .3	Tierende less expenses. Oublide inte 10 non inte 12	Re	ginning of Current Year	End of Year					
ets.	20	Total assets (Part X, line 16)		504,744.	464,624.					
<b>88</b> 8	21	Total liabilities (Part X, line 26)		236,840.	248,797.					
1 1 1 E	22	Net assets or fund balances Subtract line 21 from line 20.		267,904.	215,827.					
₽₽	art II	Signature Block		207,304.	213,027.					
= -		alties of perjury, Meclare that have examined this return, including accompanying schedu	les and statem	ents, and to the best of m	v knowledge and helief it is					
50		ct, and complete. Declaration of preparer (other than officer) is based on all information of v			, the tribuge and belief, it is					
3	0, 00110	of any gon parts sound for the form that some of the same of the s	mon proparo	I	1/12/11					
Sig	'n	Signature of officer		Date	1011					
He	_	DAN WEISBERG, CHAIRMAN OF THE BOARD			•					
110	a C	Type or print name and title	<del></del>							
_		Print/Type preparer's name Pregarer's signature		Date , Check	PTIN					
Pai	id	BRIAN A. KOHUT		4/6/11 If self-employ						
	eparer	Firm's name HENRY ROSSI & CO., LLP	<u> </u>	Firm's EIN	<del></del>					
	e Only	Firm's address 50 SECO ROAD, SUITE A	·	CHIH S EIN	· · · · · · · · · · · · · · · · · · ·					
USI	o omy	MONROEVILLE, PA 15146		Phone no. (	412) 856-4880					
- AA-	av the	IRS discuss this return with the preparer shown above? (see instructions)		TEHORE NO. (						
IVI	ay une	ino diacuas dilla return with the preparer shown abover (see instructions)			X Yes No					

M

Form **990** (2010)

	n 990 (2010) PREMIER CATALOG GROUP, INC. 23-30352/3	Page 2
Pa	ort III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response to any question in this Part III	
1	Briefly describe the organization's mission TO CREATE AND PROMOTE AN ASSOCIATION OF INDEPENDENT DISTRIBUTORS AN	m.
	SUPPLIERS OF PROMOTIONAL PRODUCTS NATIONWIDE WHO ARE COMMITTED TO T	
	BETTERMENT AND SUCCESS OF EACH OTHER'S BUSINESSES.	1112
	DEFINATION FOR DOCCUED OF ENGIN OF MAKE DEPOSITED BED.	
2	Did the organization undertake any significant program services during the year which were not listed on	
		X No
	If "Yes," describe these new services on Schedule O	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	X No
	If "Yes," describe these changes on Schedule O	
4	Describe the exempt purpose achievements for each of the organization's three largest program services by expenses.	
	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and	
	allocations to others, the total expenses, and revenue, if any, for each program service reported	
4a	(Code) (Expenses \$15 , 184 . including grants of \$) (Revenue \$	)
	TO ORGANIZE AND FACILITATE MEETINGS AT TRADE GATHERINGS, MOST NOTAB	LY
	THE ORGANIZATION'S ANNUAL MEETING, FOR THE PURPOSE OF ACQUAINTING	
	MEMBERS OF THE ORGANIZATION WITH ONE ANOTHER AND WITH THEIR PRODUCT	S,
	SERVICES AND SKILLS.	
	<del></del>	
4b	(Code ) (Expenses \$ 38,077. including grants of \$ ) (Revenue \$	
40	THE CREATION AND MAINTENANCE OF A WEBSITE FOR MEMBER'S USE AS A	
	REFERENCE TOOL.	
	404 400	
4c		)
	THE CREATION OF A CATALOGUE FOR THE PROMOTION OF SUPPLIER MEMBERS'	
	PRODUCTS.	
		<del></del> -
4d	Other program services. (Describe in Schedule O)	
	(Expenses \$ including grants of \$ ) (Revenue \$ )	
4e	Total program service expenses ► 334,381.	
		90 (2010)

Part IV Checklist of Required Schedules

			Yes	_No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
_	If "Yes," complete Schedule A	1		X
2	Is the organization required to complete Schedule B, Schedule of Contributors?	_2_		<u> </u>
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for	_		1,7
	public office? If "Yes," complete Schedule C, Part I	3_		<u> </u>
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
_	during the tax year? If "Yes," complete Schedule C, Part II	4_		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or	_		X
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III  Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to	5		
6	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I			_X_
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	6		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
٠	Schedule D, Part III	8		x
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide			
•	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments?			
	If "Yes," complete Schedule D, Part V	10		х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX, or X			
	as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a		X
b	Did the organization report an amount for investments · other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
C	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		_X_
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	<u>11d</u>		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	40		v
	Schedule D, Parts XI, XII, and XIII  Was the organization included in consolidated, independent audited financial statements for the tax year?	12a		<u> </u>
D	, ,	404		v
13	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	12b 13		X
		14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	140		
-	and program service activities outside the United States? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			
-	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		_X
20a	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20a	L	X
b	If "Yes" to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990 filers that			
_	operate one or more hospitals must attach audited financial statements (see instructions)	20b		
		Form	<b>990</b> (	2010)

### Part IV | Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			
	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X_
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23		X
24a	• • • • • • • • • • • • • • • • • • • •			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			17
	Schedule K. If "No", go to line 25	24a		X
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
C	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
ч	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a	24U		
200	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	200		
_	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete			
	Schedule L, Part III	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		Х
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	_	Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	20		
31	contributions? If "Yes," complete Schedule M  Did the organization liquidate, terminate, or dissolve and cease operations?	30		X
31	If "Yes," complete Schedule N, Part I	31		х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	31		-21
-	Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34		Х
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Х
а	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			l
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			<u>.</u> _
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?		\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
	Note. All Form 990 filers are required to complete Schedule O	<u>38</u>	990 (	2010
		rorm	33U (	ZU IU)

23-3035273

	Check if Schedule O contains a response to any question in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 3			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		<u>X</u>
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		<u>X</u>
b	If "Yes," enter the name of the foreign country. ►			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		<u>X</u>
þ	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c_		
оa	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible?	6a		Х
h	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	Ua_		
•	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
ь 8	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?  Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting	7h		
0	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
40.	amounts due or received from them)			
_	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12a		
12				
13 a	Section 501(c)(29) qualified nonprofit health insurance issuers.  Is the organization licensed to issue qualified health plans in more than one state?	13a	_	L
a	Note. See the instructions for additional information the organization must report on Schedule O			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
-	organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand 13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		L
		Form	990 (	(2010)

Form 990 (2010) PREMIER CATALOG GROUP, INC. Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions  $\mathbf{x}$ Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 1a b Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? 3 X Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 5 Does the organization have members or stockholders? 6 7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? 7a X Are any decisions of the governing body subject to approval by members, stockholders, or other persons? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? 8a X Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code) No Yes 10a Does the organization have local chapters, branches, or affiliates? X 10a b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? 10b 11a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form? X 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Does the organization have a written conflict of interest policy? If "No," go to line 13 X 12a b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done 12c Does the organization have a written whistleblower policy? 13 Does the organization have a written document retention and destruction policy? 14 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? X a The organization's CEO, Executive Director, or top management official 15a X **b** Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a Х b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed PA Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply Another's website X Upon request Own website 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public State the name, physical address, and telephone number of the person who possesses the books and records of the organization. 20

Form 990 (2010)

15212

MANAGEMENT - 412-323-0560

1455 SPRING GARDEN AVENUE, PITTSUBURGH

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons.

(A)	(B)	related organization compensation (C)						(D)	(E)	(F)
Name and Title	Average	Position						Reportable	Reportable	Estimated
	hours per	(check all that apply)					ly)	compensation	compensation	amount of
	week (describe	individual trustee or director						from the	from related organizations	other compensation
	hours for	튭	<sub>e</sub>			ated		organization	(W-2/1099-MISC)	from the
•	related	ustee	truste		93	npens		(W-2/1099-MISC)	, ,	organization
	organizations	laal tr	tonal		прю	st con	_			and related
	in Schedule O)	Indivi	Institutional trustee	Officer	Key employee	Highest compensated employee	Forme			organizations
DAN WEISBERG	10.00							0.4.000		
CHAIRMAN	10.00	X					<u> </u>	24,000.	0.	0.
DOUG OHLSON	1									_
BOARD MEMBER	1.00	_	_	$\vdash$			_	0.	0.	0
DAVID GOGGIN	1									
BOARD MEMBER	1.00	_		-			<u> </u>	0.	0.	0
SHAWN KANAK	1 00									•
BOARD MEMBER	1.00	_		H			<u> </u>	0.	0.	0
SAM SUMRALL	1 00									•
BOARD MEMBER	1.00	<del> </del>						0.	0.	0
PAUL SMITH	1 00								_	
BOARD MEMBER	1.00	-	_	Н		-	-	0.	0.	0.
DONNA EDENHART	40.00							8,167.	_ 0.	^
EXECUTIVE DIRECTOR	40.00			Н		-		0,10/.		0.
LES DORFMAN BOARD MEMBER	1.00							0.	0.	0.
ADRIENNE BARKER	1.00	$\vdash$				$\vdash$	┢		0.	
BOARD MEMBER	1.00							0.	0.	0
STEVE HETTRICH	1.00	$\vdash$				$\vdash$	_	- 0.	0.	
BOARD MEMBER	1.00							0.	0.	0
DOTALD HEMBER	1 200								<u> </u>	
							_			
<del> </del>		-		-	_		$\vdash$			
									_	
	Щ				<u> </u>	<u> </u>	Щ	<u> </u>		F 000 (2010

Part VII Section A. Officers, Directors, Tru		nplo	oyee			High	est			T			
(A) Name and title	(B) Average	(C) Position						( <b>D</b> ) Reportable	(E)			(F)	, d
Name and title	hours per week	(cl				app	ly)	compensation	Reportable compensation		an	timate iount :	
	(describe	rector						the	from related organization			other pensa	tion
	hours for related	e or di	ste			sated		organization	(W-2/1099-MI	SC)		om the	
	organizations	l truste	nal tru;		oyee	om e		(W-2/1099-MISC)			•	anızatı d relat	
	ın Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	ormer					ınızatı	
		_	<del>  -</del>		_	12.8			<u> </u>				
		_			_								
		<u> </u>											
							Г						
		<del> </del>	-								_		
		_		_						-			
													-
		$\vdash$				_							
1b Sub-total c Total from continuation sheets to Part VI	I Section A					<b>&gt;</b>		32,167.		0.			0.
d Total (add lines 1b and 1c)	i, Section A					<u> </u>		32,167.		0.			0.
2 Total number of individuals (including but n	ot limited to th	iose	liste	ed al	bove	e) wł	no re	eceived more than \$100	,000 ın reportab	le			0
compensation from the organization										_	·	Yes	No
3 Did the organization list any former officer,			e, ke	y em	plo	yee,	or h	nighest compensated er	nployee on		_		7.7
line 1a? If "Yes," complete Schedule J for s  4 For any individual listed on line 1a, is the su			amo	ensa	atior	n and	i otl	her compensation from	the organization	ŀ	3		<u> </u>
and related organizations greater than \$150	•		•					•	o organization		4		Х
5 Did any person listed on line 1a receive or a rendered to the organization? If "Yes," com	-				-		elat	ed organization or indiv	idual for services		5		Х
Section B. Independent Contractors	piete Scriedur	<del>2</del> J 1		ucn	pers	5011					<u> </u>	1	
Complete this table for your five highest co     the organization NONE	mpensated inc	depe	ende	ent c	onti	racto	ors t	that received more than	\$100,000 of con	npens	ation f	rom	
(A)								(B)			(C		
Name and business	address					<u>.</u>	$\dashv$	Description of s	services		ompe	nsatio	n 
							_						
							Ì						
							_				_		
			_										
2 Total number of independent contractors (i \$100,000 in compensation from the organic	=	iot li	mite	d to		se li: O	stec	d above) who received n	nore than				
TOO,000 in compensation from the organic	_anon										Form	990 c	2010)

Ра	LE AII	i j- Statement-of Rever	iue				<u> </u>	
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
इ इ	1 a	Federated campaigns	1a					
		Membership dues	1b					
흔		Fundraising events	1c					
Contributions, gifts, grants and other similar amounts	C							
g i	d	J	1d					
Siris	е	Government grants (contribut						
풀티	f	All other contributions, gifts, gran	· I I					
훈뒮		similar amounts not included abor	ve 1f					
g	g	Noncash contributions included in lines	1a-1f \$					
<u>0</u> <u>0</u>	h	Total. Add lines 1a-1f		<b>•</b>				
				Business Code				
ا بو	2 a	CATALOGUE SALES	;	511140	229,865.	229,865.		
ار کے	b	MEMBERSHIP DUES		812900	215,386.	215,386.		
<u>8</u> 2	c	PG UNIVERSITY		611710	13,035.	13,035.		
E S	d	10 0111 1 2110 2 1 1	<del></del>		23,033,	20,0001		
P. C.	- -							
Program Service Revenue	e	All adhan and and an analysis						
-	T	All other program service reve	enue	<u> </u>	450 206			
$\dashv$		Total. Add lines 2a-2f		<b>_</b>	458,286.			
	3	Investment income (including	dividends, intere	est, and				
		other sımılar amounts)		▶	3,357.	3,357.		
	4	Income from investment of tax	x-exempt bond p	oroceeds 🕨				
	5	Royalties		▶		·		
			(i) Real	(ıi) Personal				
	6 a	Gross Rents						
	b	Less rental expenses						
	С	Rental income or (loss)						
	d							
		Gross amount from sales of	(ı) Securities	(ii) Other				
	, a	assets other than inventory	5,047.					
		,	3,047.					
	D	Less. cost or other basis	F 010	ļ				
ľ		and sales expenses	5,018.	-				
		Gain or (loss)	29.	<u> </u>				
	d	Net gain or (loss)		, <b>•</b>	29.	29.		
e l	8 a	Gross income from fundraising	-					
<u> </u>		ıncluding \$	of					
ě		contributions reported on line	1c) See					
Other Revenue		Part IV, line 18	а					1
홅	b	Less direct expenses	b					
0	С	Net income or (loss) from fund	raising events					
		Gross income from gaming ac	-					
		Part IV, line 19	а	Ì				
	h	Less: direct expenses	b					
		Net income or (loss) from gam			l			
		<del>_</del>	=					
ļ	10 a	Gross sales of inventory, less			i			
- 1		and allowances	а					
		Less cost of goods sold	b	L				
Ļ	С	Net income or (loss) from sale	s of inventory	<u> </u>				
		Miscellaneous Revenu	e	Business Code				
	11 a							
Į	b							
	c	<del>_</del>						
	ď	All other revenue						_
	<u>۔</u> م	Total. Add lines 11a-11d	•	<b>•</b>				
	12	Total revenue. See instructions.			461,672.	461,672.	0.	0.
03200 12-21	9							Form <b>990</b> (2010)
								10

### Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

D۵	All other organizations must comp		(B)	(C)	
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	Program service expenses	Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21				
2	Grants and other assistance to individuals in				
2	the U.S. See Part IV, line 22				
_	· · · · · · · · · · · · · · · · · · ·				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the US				
_	See Part IV, lines 15 and 16				
4	Benefits paid to or for members			<del></del>	<u> </u>
5	Compensation of current officers, directors,	00 643		00 643	
_	trustees, and key employees	88,643.		88,643.	
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages				<del></del>
8	Pension plan contributions (include section 401(k)				
	and section 403(b) employer contributions)				
9	Other employee benefits				
0	Payroll taxes	8,377.		8,377.	
11	Fees for services (non-employees)				
а	Management	24,000.		24,000.	
b	Legal				
С	Accounting	10,658.		10,658.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees	588.		588.	
g	Other	21,844.	2,630.	19,214.	
12	Advertising and promotion	31,214.	31,214.		
13	Office expenses	2,225.		2,225.	
14	Information technology	38,577.	38,077.	500.	
15	Royalties			5501	
16	Occupancy	15,865.	330.	15,535.	
17	Travel	28,561.	27,061.	1,500.	
 18	Payments of travel or entertainment expenses	20/3021	2.70021	2/3001	<del></del>
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	79,874.	78,728.	1,146.	
20	Interest	15,014.	70,720.	1,140.	
20 21	Payments to affiliates				
	Depreciation, depletion, and amortization	3,721.		3,721.	
22 23	Incurance	2,122.	-	2,122.	
	· · · · · · · · · · · · · · · · · · ·	2,122.		4,144.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24f. If line 24f amount exceeds 10% of line 25, column (A)				
	amount, list line 24f expenses on Schedule 0.)				
а	CATALOGUE PRINTING	98,860.	98,860.		
b		30,924.	30,924.		
С		18,301.	17,162.	1,139.	
d	AUDIO VISUAL	9,395.	9,395.		<u> </u>
е					
f	All other expenses				
25	Total functional expenses. Add lines 1 through 24f	513,749.	334,381.	179,368.	
26	Joint costs Check here ▶ ☐ If following SOP				
	98-2 (ASC 958-720). Complete this line only if the				
	organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet (A) (B) Beginning of year End of year 55,704. 132,183. Cash · non-interest-bearing 1 1 2 Savings and temporary cash investments 82,434. 2 75,038. 3 3 Pledges and grants receivable, net 172,985 227,100. 4 Accounts receivable, net 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 Notes and loans receivable, net 7 Inventories for sale or use 8 8 84,601 71,796. Prepaid expenses and deferred charges 9 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a 10<u>b</u> b Less accumulated depreciation 10c 32,541. 34,986. 11 Investments - publicly traded securities 11 12 Investments - other securities. See Part IV, line 11 12 13 Investments - program-related See Part IV, line 11 13 14 Intangible assets 14 15 Other assets See Part IV, line 11 15 504,744. 464,624. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 20,124. 35,872. 17 Accounts payable and accrued expenses 17 18 Grants payable 18 216,716. 212,925. 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Liabilities Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities. Complete Part X of Schedule D 25 236,840, 248,797. 26 Total liabilities, Add lines 17 through 25 26 Organizations that follow SFAS 117, check here 

and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 27 Unrestricted net assets 27 28 Temporanly restricted net assets 28 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here 

X and complete lines 30 through 34. 0. 0. Capital stock or trust principal, or current funds 30 0. 0. 31 Paid-in or capital surplus, or land, building, or equipment fund 31

> 464,624. Form 990 (2010)

215,827.

215,827.

32

33

Total net assets or fund balances

Total liabilities and net assets/fund balances

Retained earnings, endowment, accumulated income, or other funds

267,904.

267,904.

504,744.

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Form 990 (2010)

#### **SCHEDULE 0**

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010
Open to Public Inspection

Name of the organization

PREMIER CATALOG GROUP, INC.

Employer identification number 23-3035273

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

PRODUCTS NATIONWIDE WHO ARE COMMITTED TO THE BETTERMENT AND SUCCESS OF

EACH OTHER'S BUSINESSES.

FORM 990, PART VI, SECTION A, LINE 6: THE ENTITY IS ORGANIZED AS A NON

STOCK CORPORATION WITH MEMBERS. MEMBERS ARE COMPRISED OF APPLICANTS

SELECTED BY A TWO THIRDS VOTE OF THE BOARD OF DIRECTORS. NO PART OF THE NET

EARNINGS OF THE CORPORATION INURE TO THE BENEFIT OR ARE DISTRIBUTED TO THE

MEMBERS, OFFICERS, OR OTHER PERSONS.

FORM 990, PART VI, SECTION A, LINE 7A: EACH MEMBER ENTITY OF THE

ORGANIZATION MUST PROVIDE A DESIGNATED REPRESENTATIVE WHO WILL HAVE THE

POWER TO VOTE, CONSENT TO, OR OTHERWISE TAKE ACTION ON BEHALF OF THE

MEMBER. DESIGNATED REPRESENTATIVES MAY SERVE AS BOARD MEMBERS SUBJECT TO A

THREE YEAR TERM. BOARD MEMBERS ARE ELECTED BASED ON NOMINATION AND THE

VOTE OF THE MEMBERS.

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS PREPARED BY A

CERTIFIED PUBLIC ACCOUNTING FIRM. UPON PREPARATION IT IS REVIEWED WITH THE

CHAIRMAN.

FORM 990, PART VI, SECTION B, LINE 15A: THE COMPENSATION OF THE CHAIRMAN OF THE BOARD IS SUBJECT TO BOARD APPROVAL. THE COMPENSATION OF THE EXECUTIVE DIRECTOR IS BASED ON THE RECOMMENDATION OF THE CHAIRMAN AND ALSO SUBJECT TO BOARD APPROVAL. THE BOARD RELIES ON THE PAST EXPERIENCES OF THE BOARD

MEMBERS FOR INFORMATION REGARDING COMPARABILITY AND REASONABLENESS.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2010)

032211 01-24-11

PREMIER CATALOG GROUP, INC.	23-3035273
FORM 990, PART VI, SECTION C, LINE 19: GOVERNING DOCUMENT	S AND FINANICAL
STATEMENTS ARE MADE AVAILABLE UPON REQUEST.	-
FORM 990, PART VII CONTACT ADDRESSES FOR OFFICERS, DIRECT	CORS, ETC:
DOUG OHLSON - 40 WEST GREGSON AVENUE, SALT LAKE CITY, UT	84115
DAVID GOGGIN - 1021 ORANGE AVENUE, WINTER PARK, FL 32789	
SHAWN KANAK - 1200 67TH STREET, BALTIMORE, MD 21237	
SAM SUMRALL - 4705 I-55 NORTH, JACKSON, MS 39206	
PAUL SMITH - 821 AUBREY AVENUE, ARDMORE, PA 19003	
LES DORFMAN - ONE VISIONS PARKWAY, CELINA, OH 45822	
ADRIENNE BARKER - 215 CELEBRATION PLACE, CELEBRATION, FL	34747
STEVE HETTRICH - 9 INTERNATIONAL WAY, LAWRENCE, MA 01843	
	-
	<del></del>