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Form 990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545 0047 2010

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► The organization may have to use a copy of this return to satisfy state reporting requirements. 2010, and ending For the 2010 calendar year, or tax year beginning D Employer Identification Number Check if applicable. NATIONAL ASSOCIATION FOR LATINO 20-0774672 Address channe COMMUNITY ASSET BUILDERS Telephone number Name change 1313 GUADALUPE STREET, SUITE 203 210-227-1010 Initial return SAN ANTONIO, TX 78207 Terminated 962,456. Amended return G Gross receipts \$ H(a) is this a group return for affiliates? F Name and address of principal officer. Application pending Yes H(b) Are all affiliates included? If 'No,' attach a list (see instructions X 501(c)(3) Tax-exempt status 501(c) (4947(a)(1) or) ▼ (insert no.) Website: ► NALCAB.ORG H(c) Group exemption number Form of organization: X Corporation L Year of Formation: 2002 Trust Other ▶ M State of legal domicile: TX Part 1 Summary Briefly describe the organization's mission or most significant activities: TO BUILD EXNANCIAL AND HUMAN ASSETS AS WELL AS REAL ESTATE AND TECHNOLOGY RESOURCES IN LATEROLEAMELIES AND ORGANIZATIONS Check this box if the organization discontinued its operations or disposed of more than 25% of its net ass Number of voting members of the governing body (Part VI. line 1a) Activities & Number of independent voting members of the governing body (Part VI, line) Total number of individuals employed in calendar year 2010 (Part V, line 2a). 5 14 6 Total number of volunteers (estimate if necessary) ... ō 6 0. 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a b Net unrelated business taxable income from Form 990-T, line 34 7b 0. Prior Year Current Year 958,193 676,175. Contributions and grants (Part VIII, line 1h). ... Program service revenue (Part VIII, line 2g) 25,573 285,325. 468 806. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 150. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 984,234 962,456. Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12).... 157,987 289,974. Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4)..... 516,447. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 235,525 16a Professional fundraising fees (Part IX, column (A), line 11e).... b Total fundraising expenses (Part IX, column (D), line 25) 148,255 321,648. 541,767. 1,128,069. 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)....... -165,613 442,467 Revenue less expenses. Subtract line 18 from line 12. **Beginning of Current Year End of Year** 544,335. 378,151 716. $\overline{145}$. žž 543,619. 378,006. Net assets or fund balances. Subtract line 21 from line 20 Part II Signature Block ever examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and noticer) is asset on all information of which preparer has any knowledge. Under penalties of perjury, I declare that Sign Here P00185208 GLORIA E (GIGI) FLORES GLORIA E (GIGI) FLORES self employed **Paid** ► FLORES AUDITING, PLLC Preparer Use Only Firm's EIN - 20-5905810 3112 SPRING CREEK DR Firm's address 956-717-4193 LAREDO, TX 78045-8141 X Yes May the IRS discuss this return with the preparer shown above? (see instructions). . No

BAA For Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2010)

TEEA0113L 12/21/10

Form 990 (2010) NATIONAL ASSOCIATION FOR LATINO	20-0774672	Page 2
Part III Statement of Program Service Accomplishments		
Check if Schedule O contains a response to any question in this Part III		X
1 Briefly describe the organization's mission.		
TO BUILD FINANCIAL AND HUMAN ASSETS AS WELL AS REAL ESTATE AND	TECHNOLOGY RESOU	RCES
IN LATINO FAMILIES, COMMUNITIES, AND ORGANIZATIONS		
2 Did the organization undertake any significant program services during the year which were not listed	I on the prior	
Form 990 or 990-EZ?		X No
If 'Yes,' describe these new services on Schedule O.	, , , , , , , , , , ,	
3 Did the organization cease conducting, or make significant changes in how it conducts, any program	services? Tyes	X No
If 'Yes,' describe these changes on Schedule O	30,41003	11.0
4 Describe the exempt purpose achievements for each of the organization's three largest program serv	icas hu avnansas Saction 5	01(c)(3)
and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants expenses, and revenue, if any, for each program service reported.	and allocations to others, the	e total
4a (Code: \$389,576. including grants of \$) (Revenue \$)
FROM 2008-2010, NALCAB HAS PROVIDED DIRECT AND SUBSTANTIVE TEC		TO
MORE THAN 45 NON-PROFIT ORGANIZATIONS, IN 21 STATES AND DC, SU		
PREDEVELOPMENT OF A WIDE RANGE OF AFFORDABLE HOUSING AND ECONO		
PROJECTS AS WELL AS BUILDING ORGANIZATIONAL CAPACITY AND ADMIN		
DURING THIS PERIOD, NALCAB HAS ASSISTED MEMBERS TO SECURE MORE		
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	STS AN ANNUAL NAT	
CONFERENCE AND REGIONAL EVENTS TO ADDRESS THE NEEDS OF ASSET B		
AND ASPIRING COMMUNITY LEADERS. THROUGH THESE EVENTS AND ONLI		
FACILITATES INFORMATION SHARING AMONG MEMBERS.	MB 1011411110/_MB	
TACIDITATES INFORMATION SHARING AMONG MEMBERS.		
25,444,444		
4b (Code) (Expenses \$ 325, 967. including grants of \$ 289, 974.		
IN 2010, NALCAB MADE OVER \$289,974 IN PASS THROUGH GRANTS TO L		
ORGANIZATIONS IN URBAN AND RURAL COMMUNITIES TO STRENGTHEN ORG		
AND SPECIFIC ASSET BUILDING PROJECTS, INCLUDING CONSUMER EDUCA		722
DEVELOPMENT, COOPERATIVE BUSINESSES AND AFFORDABLE HOUSING DEV	ELOPMENT.	
***************************************		
c (Code: (Expenses \$ 132, 485. including grants of \$	) (Revenue \$	)
IN 2010, NALCAB LAUNCHED THE INAUGURAL CLASS OF ITS FELLOWSHIP	FOR ASSET BUILDIN	NG
PROFESSIONALS WITH ELEVEN PARTICIPANTS. NALCAB MAINTAINS A DA	TABASE OF LATINO	
LEADERS IN THE ASSET BUILDING FIELDS, MAINTAINS AN ONLINE JOB	BANK AND PROVIDES	
INTERNSHIP OPPORTUNITIES FOR COLLEGE SENIORS AND GRADUATE STUD	ENTS THE THEFT	
THITTMOUTE OFFICE TOW CONTEGE SENTOWS WIN GRADOWIE STOD	HT-2	
ld Other program services. (Describe in Schedule O.)  See Schedule O	1	
(Expenses \$ 18,294. including grants of \$ ) (Revenue	5	-
4e Total program service expenses ► 866, 322.		

NATIONAL ASSOCIATION FOR LATINO 20-0774672 Page 3 Rant IV Checklist of Required Schedules Yes No is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete 1 X 2 Is the organization required to complete Schedule B, Schedule of Contributors? (see instructions)... 2 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates X for public office? If 'Yes,' complete Schedule C, Part I 3 ...... Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II 4 X 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III.... 5 6 X 7 X 8 Dld the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' X 8 complete Schedule D, Part III . Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV 9 X 10 If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VIII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings and equipment in Part X, line 10? If 'Yes,' complete Schedule 11 a X 11 b Х 11 c Х 11 d 11e Х e Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X... f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X... X 11 f Х 12a Х 12b Х 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E. . 13 Х 14a 14a Did the organization maintain an office, employees, or agents outside of the United States?. **b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If 'Yes,' complete Schedule F, Parts I and IV. Х 14b 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If 'Yes,' complete Schedule F, Parts II and IV....... X 15 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV...... 16 Х 17 Х Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, 18 X Х 19 20 Х 20 aDid the organization operate one or more hospitals? If 'Yes,' complete Schedule H. b if 'Yes' to line 20a, did the organization attach its audited financial statements to this return? Note. Some Form 990

20 b

filers that operate one or more hospitals must attach audited financial statements (see instructions)...

		1	Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? If 'Yes,' complete Schedule I, Parts I and IL	21	Х	
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22		х
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J	23		Х
24	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, and that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and complete Schedule K If 'No, 'go to line 25	24a		Х
	b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
	d Did the organization act as an 'on behalf of issuer for bonds outstanding at any time during the year?	24d		
25	a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		х
	b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If 'Yes,' complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? If 'Yes,' complete Schedule L, Part III	27		Х
	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			<u> </u>
;	a A current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV	28a		X
ı	A family member of a current or former officer, director, trustee, or key employee? If 'Yes,' complete Schedule L, Part IV.	28b		х
•	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If 'Yes,' complete Schedule L, Part IV	28c		х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If 'Yes,' complete Schedule M	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1	34		X
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		Х
8	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2 Yes X No			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If 'Yes,' complete Schedule R, Part VI	37		Х_
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?  Note. All Form 990 filers are required to complete Schedule O	38	Х	
BAA		Form	990 (2	2010)

#### Form 990 (2010) NATIONAL ASSOCIATION FOR LATINO 20-0774672 Page 5 Raid V: Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response to any question in this Part V..... Yes No 1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable . . . . . . b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . . . . . . . . . c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable garning (gambling) winnings to prize winners?... 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return . . . . b if at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year?.. b If 'Yes' has it filed a Form 990-T for this year? If 'No,' provide an explanation in Schedule O..... 3Ь 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . b If 'Yes,' enter the name of the foreign country: > See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts, 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . 5*a* b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? . . . 5b c If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization Х solicit any contributions that were not tax deductible?. ...... 6a b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were 6b 7 Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?..... 7 a 7b b If 'Yes,' did the organization notify the donor of the value of the goods or services provided? c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file d If 'Yes,' indicate the number of Forms 8282 filed during the year... ರ್ಷವ e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ... 7f f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?....... g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 **7**g h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?..... 9 Sponsoring organizations maintaining donor advised funds. 'aê 9a a Did the organization make any taxable distributions under section 4966? . . . 9Ь b Did the organization make a distribution to a donor, donor advisor, or related person? 10 Section 501(c)(7) organizations. Enter: 10a b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities..... 11 Section 501(c)(12) organizations. Enter: a Gross income from members or shareholders. ... b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filling Form 990 in lieu of Form 1041? b If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year. . . . 13 Section 501(c)(29) qualified nonprofit health insurance issuers. 13a a is the organization licensed to issue qualified health plans in more than one state? .

14a

13b

Note. See the instructions for additional information the organization must report on Schedule O.

b If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O

b Enter the amount of reserves the organization is required to maintain by the states in

14a Did the organization receive any payments for indoor tanning services during the tax year?.

which the organization is licensed to issue qualified health plans......

c Enter the amount of reserves on hand

For	m 990 (2010) NATIONAL ASSOCIATION FOR LATINO 20-0774672	!	F	age 6
Pa	Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b by a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or characteristics.	below	, and in	for
	Check if Schedule O contains a response to any question in this Part VI			. <b>X</b>
Se	ction A. Governing Body and Management			
			Yes	No
	a Enter the number of voting members of the governing body at the end of the tax year 1a 15 b Enter the number of voting members included in line 1a, above, who are independent 1b 15	2 2 2		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee or key employee?	2	1,45	X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		x
	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? See Sch O	4	Х	
5	·	5		X
6		6	Х	<del></del>
	a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? See Schedule. 0	7,		
	b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7a 7b	X	X
_		7,0	<u> </u>	<b>ब्राह्मील</b>
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
	a The governing body?	8a	X	├
	b Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O	9		Χ_
Sec	ction B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			r
			Yes	No
	a Does the organization have local chapters, branches, or affiliates?	10a		X
ı	b If 'Yes,' does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b		
	a Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	X	ب بریون پا
	Describe in Schedule O the process, if any, used by the organization to review this Form 990. See Schedule O	92.80		عكشم
	a Does the organization have a written conflict of interest policy? If 'No,' go to line 13	12a	X	
	o Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х.	ļ <u>-</u>
(	Does the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this is done  See Schedule O	12c	х	
13	Does the organization have a written whistleblower policy?	13		X
14	Does the organization have a written document retention and destruction policy?	14	27500	X
15	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
	The organization's CEO, Executive Director, or top management official . See. Schedule .0.	15a	<u> X</u>	<u> </u>
t	Other officers of key employees of the organization	15b	क्रसम	X
	If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.)	83	303	
16a	i Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	*******	X
t:	olf 'Yes,' has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b	Š,ž	
	tion C. Disclosure			
	List the states with which a copy of this Form 990 is required to be filed  None			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available. Indicate how you make these available. Check all that apply.	ilable f	or pub	olic
	Own website Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest polic statements available to the public. See Schedule O	y, and	financ	cial
	State the name, physical address, and telephone number of the person who possesses the books and records of the orga- NOEL A POYO SAME	nızatıoı 	n: -	

Form 990 (2010)

### Part VIII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII.

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order. individual trustees or directors; institutional trustees; officers; key employees, highest compensated employees, and former such persons.

X Check this box if neither the organization	n nor any	related	d org	ganız	zatio	on con	nper	nsated any current off	icer, director, or trust	ee
(A)	(B)				<del></del>			(D)	(E)	(F)
Name and title	Average		ition (	chec	c all t	hat app	ly)	Reportable	Reportable	Estimated amount of other
,	hours per week (describe hours for related organiza- tions in Schedule O)	individual trustee or director	institutional trustee	Officer	Key employee	Highest compensated employee	Former	compensation from the organization (W 2/1099 MISC)	compensation from related organizations (W-2/1099 MISC)	amount of other compensation from the organization and related organizations
(1) ROBERTO BARRAGAN										
MEMBER	0.5	X						0.	0.	0.
(2) VANESSA CALDERON-ROSADO MEMBER	0.5	х						0.	0.	0.
(3) LUIS GRANADOS MEMBER	0.5	x						0.	0.	0.
(4) VERONICA BARELA	0.5	_ <u>^</u>	H					U.	0.	
MEMBER	0.5	Х						0.	0.	0.
(5) EDMUNDO HIDALGO	0.5		-					<u> </u>		
MEMBER	0.5	Х						0.	0.	0.
(6) JOHN HERRERA									,	
MEMBER	0.5	X	Ш					0.	0.	0.
(7) LARRY GARCIA										
MEMBER	0.5	X						0.	0.	0.
(8) FERNANDO LEMOS SECRETARY	0.5	х		х				0.	0.	0.
(9) BERNARDO RAMIREZ	0.5	Λ		^	-			<u> </u>		
TREASURER	0.5	х		х				0.	0.	0.
(10) RAUL RAYMUNDO										
CHAIR	0.5	<u> </u>		Х				0.	0.	0.
(11) ROSE GARCIA										•
MEMBER	0.5	Х	Щ					0.	0.	0.
(12) BEA STOTZER  IMM. PAST CHAIR	0.5	х		Х				0.	0.	0.
(13) RAFAEL TORRES										
VICE CHAIR	0.5	X		X				0.	0.	0.
(14) RAMON LEON MEMBER	0.5	х_						0.	0.	0.
(15) SONIA MARTINEZ MEMBER	0.5	Х						0.	0.	0.
(16) NOEL A. POYO EXECUTIVE DIR.	40					Х		119,100.	0.	0.
(17)		-								

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 in compensation from the organization > 0

d All other revenue

e Total, Add lines 11a-11d . . .

Total revenue. See instructions

962,456.

150.

286,281

0.

0.

Form 990 (2010)

Part IX: Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D). (D) Fundraising (A) Total expenses Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. Program service Management and ехрелѕеѕ general expenses expenses Grants and other assistance to governments and organizations in the U.S. See Part IV, 289,974 289,974 Grants and other assistance to individuals in the U.S. See Part IV, line 22..... Grants and other assistance to governments, organizations, and individuals outside the U.S. See Part IV, lines 15 and 16 Benefits pald to or for members . . . . . Compensation of current officers, directors, 27,989 11,314. trustees, and key employees 119,100 79,797 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)..... 0 0 0. 241,602 360,613 84,769 34,242. 7 Other salaries and wages. Pension plan contributions (include section 401(k) and section 403(b) employer contributions)... Other employee benefits... 3,673. 10 Payroll taxes ... 24,612 8,449 36,734. . 11 Fees for services (non-employees): a Management 2,500. 2,500 4,700 4,700 d Lobbying 384.65 e Professional fundraising services. See Part IV, line 17. . . . 12,229 11,021. 107,106 130,356 g Other.. ... ...... . ....... 500 500 12 Advertising and promotion . . . 8,004 3,480 34,801 23,317 Office expenses.... . ...... Information technology 15 Royalties .. ... . 39,363 39,363 Occupancy........... 16 3,305 46,765 50,070 17 Payments of travel or entertainment expenses for any federal, state, or local public officials..... 47,825 47,825 Conferences, conventions, and meetings . . . 20 21 1,704 ,704 22 Depreciation, depletion, and amortization. ... 1,975 1,975 23 Insurance ..... Other expenses, Itemize expenses not covered above (List miscellaneous expenses 6,099 3,659 2,440 a WEBSITE 1,455 **b** FELLOWSHIP EXPENSES 1,455 210 6. 84 300 f All other expenses. . 63,736. 198,011 866,322. 25 Total functional expenses. Add lines 1 through 24f. . . . 1,128,069 Joint costs. Check here ► I if following SOP 98-2 (ASC 958-720), Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

Form 990 (2010)

Part X Balance Sheet (A) Beginning of year (B) End of year 66,199. 17,273 1 Cash - non-interest-bearing 201,858. 502,499 2 2 Savings and temporary cash investments . 3 Pledges and grants receivable, net.... 99.930 20,000 4 4 Accounts receivable, net....... Receivables from current and former officers, directors, trustees, key employees, Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary 6 organizations (see instructions)..... 7 Notes and loans receivable, net ....... 8 Inventories for sale or use. 9 Prepaid expenses and deferred charges ...... 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D . . . . 10 a 4.563 10,164 10b 10 c b Less: accumulated depreciation.... 11 Investments - publicly traded securities 12 Investments - other securities. See Part IV, line 11 ........ 12 Investments - program-related. See Part IV, line 11 13 14 14 Intangible assets....... 15 15 Other assets. See Part IV, line 11 . . . . . . . . 544,335. 16 378.151 Total assets. Add lines 1 through 15 (must equal line 34)... 16 716. 17 Accounts payable and accrued expenses ..... 17 18 18 19 19 Deferred revenue.......... 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D . . . . . ABILI Pavables to current and former officers, directors, trustees, key employees highest compensated employees, and disqualified persons. Complete Part II TIES 22 of Schedule L ..... 23 Secured mortgages and notes payable to unrelated third parties . . . . 24 25 Other liabilities. Complete Part X of Schedule D ..... 145. 716. 26 Total liabilities, Add lines 17 through 25 ~!! \q\d X and complete lines Organizations that follow SFAS 117, check here 27 through 29 and lines 33 and 34. 186,433. 101,698. 27 ASSETS Unrestricted net assets . . . . . 441,921. 28 Temporarily restricted net assets..... Permanently restricted net assets..... R Organizations that do not follow SFAS 117, check here ▶ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds ..... 31 Paid-in or capital surplus, or land, building, or equipment fund BALANCES 32 Retained earnings, endowment, accumulated income, or other funds . 378,006. 33 543,619. Total net assets or fund balances..... 33 378,151 544,335. Total liabilities and net assets/fund balances . . . .

BAA

Form 990 (2010) NATIONAL ASSOCIATION FOR LATINO	20-07/46/2	<u>:                                    </u>	'age 12
Par XI Reconciliation of Net Assets			
Check if Schedule O contains a response to any question in this Part XI	<u> </u>	<u> </u>	
		2.52	4=-
1 Total revenue (must equal Part VIII, column (A), line 12)		962,	
2 Total expenses (must equal Part IX, column (A), line 25)		1,128,	
3 Revenue less expenses. Subtract line 2 from line 1.		<del>-165,</del>	
4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	543,	<u>619.</u>
5 Other changes in net assets or fund balances (explain in Schedule O)	5		0.
6 Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	378,	006.
Part XII. Financial Statements and Reporting			
Check if Schedule O contains a response to any question in this Part XII	<u></u>	<u> </u>	_[]
1 Accounting method used to prepare the Form 990: Cash X Accrual Other	<del></del>	Yes	No
If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.			
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		2a X	
<b>b</b> Were the organization's financial statements audited by an independent accountant?		2b X	<del> </del>
c If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight review, or compilation of its financial statements and selection of an independent accountant?		2c X	
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.			
d If 'Yes' to line 2a or 2b, check a box below to Indicate whether the financial statements for the year were separate basis, consolidated basis, or both.  X Separate basis Consolidated basis Both consolidated and separate basis	issued on a		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in Audit Act and OMB Circular A-133?	the Single	3a	x
b If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	required audit	3Ь	<u> </u>
BAA		Form 990	(2010)

#### SCHEDULE A (Form 990 or 990-EZ)

#### **Public Charity Status and Public Support**

OMB No 1545 0047

Department of the Treasury Internal Revenue Service

**Total** 

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Open to Public Inspection Employer identification number

20-0774672

► Attach to Form 990 or Form 990-EZ. ► See separate Instructions. Name of the organization NATIONAL ASSOCIATION FOR LATINO

COMMUNITY ASSET BUILDERS Partix Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches or association of churches described in section 170(b)(1)(A)(i). 1 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(IV). (Complete Part II.) 5 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives. (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after 9 June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. b Type II c Type III - Functionally integrated d Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? No A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? 11 g (l) A family member of a person described in (i) above? . . . . 11 g (li) 11 g (iii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? ... ... Provide the following information about the supported organization(s) (v) Did you notify the organization in column (i) of your support? (i) Name of supported organization (iv) is the (vi) Is the (vii) Amount of support (iii) Type of organization organization in column (i) listed in organization in column (i) (described on lines 1-9 above or IRC section organized in the U.S.? (see instructions)) your governing document? No No Yes Yes Yes (A) **(B)** (C) (D) **(E)** 

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2010

## Schedule A (Form 990 or 990-EZ) 2010 NATIONAL ASSOCIATION FOR LATINO 20-0774672 Part Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	tion A. Public Support						
	ndar year (or fiscal year nning in) ►	(a) 2006	<b>(b)</b> 2007	(c) 2008	( <b>d)</b> 2009	<b>(e)</b> 2010	(f) Total
1	Giffs, grants, contributions, and membership fees received. (Do not include 'unusual grants.')	42,275.	192,300.	385, 407.	958,193.	676,175.	2,254,350.
2	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total, Add lines 1 through 3 .	42,275.	192,300.	385,407.	958,193.	676,175.	2,254,350.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount						1,274,626.
	shown on line 11, column (f).						1,214,020.
	Public support. Subtract line 5 from line 4						979,724.
	tion B. Total Support			<del></del>	ı	<del></del>	
Cale: begi	ndar year (or fiscal year nning In) ►	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	<b>(e)</b> 2010	(f) Total
7	Amounts from line 4	42,275.	192,300.	385,407.	958,193.	676,175.	2,254,350.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	5,690.	862.	899.	468.	806.	8,725.
9	Net income from unrelated business activities, whether or not the business is regularly carried on						0.
10	Other Income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						0.
11	Total support. Add lines 7 through 10						2,263,075.
12	Gross receipts from related activi	ties, etc (see inst	ructions)			12	0.
	First five years. If the Form 990 roganization, check this box and	stop here	<u>., ., ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>	I, third, fourth, or	fifth tax year as a	section 501(c)(3)	<u>•</u> 🗖
	tion C. Computation of Pu					<del></del>	<del></del>
	Public support percentage for 20						43.3%
15	Public support percentage from 2	2009 Schedule A,	Part II, line 14			15	41.0%
	33-1/3% support test — 2010. If it and stop here. The organization	qualifies as a publ	icly supported org	ganization			· · · · · · · · · · · · · · · · · · ·
b	33-1/3% support test — 2009. If the and stop here. The organization of	ne organization dio qualifies as a publ	f not check a box icly supported org	on line 13 or 16a, panization	, and line 15 is 33	-1/3% or more, ch	leck this box ►
17 a	10%-facts-and-circumstances tes or more, and if the organization r the organization meets the 'facts-	neets the 'facts-ar	nd-circumstances'	test, check this b	ox and <b>stop here</b> .	. Explain in Part IV	/ how
	10%-facts-and-circumstances tes or more, and if the organization re organization meets the 'facts-and	neets the 'facts-ar -circumstances' (	nd-circumstances est. The organiza	test, check this b Ition qualifies as a	ox and stop nere. publicly supporte	d organization	7 now the ►
18 BAA	Private foundation. If the organiz	ation did not chec	k a box on line 13	o, 10a, 100, 1/a, C			90 or 990-EZ) 2010
						,	

## Schedule A (Form 990 or 990-EZ) 2010 NATIONAL ASSOCIATION FOR LATINO Part III. Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails

	to quality under the tests if	sted below, pleas	e complete Part I	l.)			<del></del>
Sec	tion A. Public Support						
	dar year (or fiscal yr beginning in) P Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.')	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose.						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge.						
	Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons.						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
	Public support (Subtract line 7c from line 6.)						
	tion B. Total Support			( ) 0000	4.0.000	4 20010	(D.T.)
	dar year (or fiscal yr beginning in)►	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) 2010	(f) Total
10a	Amounts from line 6						
_	acquired after June 30, 1975					<del></del>	
	Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on				· · · · · · · · · · · · · · · · · · ·		
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.).						
	Total support. (Add ins 9, 10c, 11, and 12.)						
	First five years. If the Form 990 is organization, check this box and	stop nere	<u> </u>	, third, fourth, or	fifth tax year as a	section 501(c)(3)	<u></u> ► □
	ion C. Computation of Pu						Q.
	Public support percentage for 201						<u>ુક</u>
	Public support percentage from 2 ion D. Computation of Inv				··· <u> </u>	16	<u> </u>
	Investment income percentage for				n (fl)	17	ફ
	investment income percentage to Investment income percentage fro					18	<del></del>
100	22-1/29/ support tests - 2010 If t	he organization di	id not check the h	ox on line 14, and	l line 15 is more t	han 33-1/3%, and I	ine 17 —
h	33-1/3% support tests - 2009. If t	he organization di	id not check a box	on line 14 or line	19a, and line 16	is more than 33-1/3	3%, and
	line 18 is not more than 33-1/3%,						

Schedule A (Form 990 or 990-EZ) 2010	NATIONAL	ASSOCIATION	FOR LATINO	20-0774672	Page 4
Part IV. Supplemental Informa Part II, line 17a or 17b (See instructions).	tion. Comple ; and Part III	te this part to p , line 12. Also o	provide the explain complete this pa	anations required by Part II, line rt for any additional information.	10;
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~					
	- 				
					
					
	 -				

SCHEDULE D (Form 990)

Supplemental Financial Statements

 Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11, or 12.
 ► Attach to Form 990.
 ► See separate instructions. 2010

Open to Public Inspection

OMB No 1545 0047

Department of the Treasury Internal Revenue Service Name of the organization

- Attach to

Employer identification number

	TIONAL ASSOCIATION FOR LATINO MMUNITY ASSET BUILDERS				20-0774672	
	Organizations Maintaining Dono	r Advised Funds or Ot	her Similar Fur	ds or Ac		ete if
<u> </u>	the organization answered 'Yes' t	to Form 990, Part IV, Iir	ne 6.	145 01 70	ooding:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
		(a) Donor advised		(b) F	unds and other acc	counts
1	Total number at end of year	(0) 00001 110000		<u> </u>		
2	Aggregate contributions to (during year)					
3	Aggregate grants from (during year)					
4	Aggregate value at end of year					
_	• • • • • • • • • • • • • • • • • • • •					
5	Did the organization inform all donors and doni funds are the organization's property, subject t	to the organization's exclusive	e legal cóntrol? .		Yes	No
6	Did the organization inform all grantees, donor- used only for charitable purposes and not for the purpose conferring impermissible private benefit	s, and donor advisors in writing the benefit of the donor or don fit?	ng that grant funds nor advisor, or for a	can be ny other	Yes	No
Pa	Conservation Easements, Compl				990, Part IV, lin	ie 7.
	Purpose(s) of conservation easements held by					
	Preservation of land for public use (e.g., re	•	-	an historica	ally important land a	area
	Protection of natural habitat	•	—		historic structure	
	Preservation of open space					
2	Complete lines 2a through 2d if the organization last day of the tax year.	n held a qualified conservatio	n contribution in the	e form of a	conservation easen	nent on the
				2830	Held at the End of t	he Tax Year
ē	Total number of conservation easements			2a		
	Total acreage restricted by conservation easem			. 2b		
	: Number of conservation easements on a certification	ed historic structure included	in (a)	. 2c		
•	Number of conservation easements included in	(c) acquired after 8/17/06, ar	nd not on a historic			
_	structure listed in the National Register			2d		
	Number of conservation easements modified, to tax year ►			d by the org	anization during the	2
4	Number of states where property subject to cor					
5	Does the organization have a written policy reg and enforcement of the conservation easement	arding the periodic monitoring ts it holds?	g, inspection, handl	ing of violal	ions, Yes	☐ No
6	Staff and volunteer hours devoted to monitoring	g, inspecting, and enforcing c	onservation easem	ents during	the year	
7	Amount of expenses incurred in monitoring, ins ▶\$	specting, and enforcing conse	rvation easements	during the y	year	
	Does each conservation easement reported on 170(h)(4)(B)(i) and section 170(h)(4)(B)(i)?					☐ No
9	In Part XIV, describe how the organization report include, if applicable, the text of the footnote to conservation easements.	orts conservation easements in the organization's financial s	in its revenue and e statements that des	expense sta cribes the o	tement, and balanc rganization's accou	e sheet, an nting for
Pai	Organizations Maintaining Colle Complete if the organization answ	ctions of Art, Historica wered 'Yes' to Form 99	I Treasures, or 0, Part IV, line	Other Si 8.	milar Assets.	
1a	If the organization elected, as permitted under art, historical treasures, or other similar assets in Part XIV, the text of the footnote to its finance	SFAS 116 (ASC 958), not to r	report in its revenue	statement	and balance sheet nce of public service	works of e, provide,
t	If the organization elected, as permitted under thistorical treasures, or other similar assets held following amounts relating to these items:					
	(i) Revenues included in Form 990, Part VIII, I	ine 1			> \$	
	(i) Revenues included in Form 990, Part VIII, I (ii) Assets included in Form 990, Part X				►\$	
2	If the organization received or held works of art amounts required to be reported under SFAS 1	t, historical treasures, or other	r similar assets for	financial ga	ın, provide the follo	wing
a	Revenues included in Form 990, Part VIII, line				>\$	
	Assets included in Form 990, Part X					

Schedule D (Form 990) 2010 NATI				20-077			Page 2
Part III Organizations Mainta	ining Collect	tions of Art, His	torical Treasures,	or Other Similar As	ssets (contir	าued)
3 Using the organization's acquisition tems (check all that apply):	on, accession, a	nd other records, ch	eck any of the following	g that are a significant us	se of its o	collection	อก
a 🔲 Public exhibition		d 🗌 Loan	or exchange programs	i			
b Scholarly research		e 🗌 Othei	r				
c Preservation for future gener							
4 Provide a description of the orga Part XIV.		-	-				
5 During the year, did the organiza assets to be sold to raise funds r	tion solicit or rec	eive donations of art	t, historical treasures, c	or other similar	Yes	Γ	No
Part IV Escrow and Custodia 9, or reported an amo	al Arrangeme	nts. Complete if	organization ansv	vered 'Yes' to Form	990, F	'art IV	
1a Is the organization an agent, trus included on Form 990, Part X?	itee, custodian, o	or other intermediary	for contributions or oth	ner assets not	Yes		No
b If 'Yes,' explain the arrangement	in Part XIV and	complete the following	ng table:				
					Amount	<u>t</u>	
c Beginning balance							
d Additions during the year				1 d			
e Distributions during the year							
f Ending balance				1f			
2a Did the organization include an a		990, Part X, line 21?		• • • •	Yes	L	∐No
b If 'Yes,' explain the arrangement				arma 000 David IV III	- 10		-
Part V Endowment Funds. Co							
4.0	(a) Current year	(b) Prior yea	r (c) Two years bad	ck (d) Three years back	(e) F	our years	S Dack
1 a Beginning of year balance				(0) 11100 (1013 1025		887 888 887 888	
b Contributions						###	ૺૹ૽૽૽૽ઌ૽ૺ૽ૺ
c Net investment earnings, gains, and losses							
d Grants or scholarships							ڡٛڣۺۺۺۼ
e Other expenditures for facilities and programs							
f Administrative expenses						xil disk o j	
g End of year balance							
2 Provide the estimated percentage		balance held as:					
a Board designated or quasi-endow		*					
b Permanent endowment ►							
c Term endowment ►	%						
3a Are there endowment funds not in	n the possession	of the organization t	that are held and admir	nistered for the	Г	Yes	No
organization by:					. 3a(l)	185	110
(i) unrelated organizations (ii) related organizations	• • • • •				3a(ii)		
b If 'Yes' to 3a(ii), are the related or		d as required on Sal			. 3b		
4 Describe in Part XIV the intended	~	•			. [L
Part VI Land, Buildings, and							
Description of investment		Cost or other basis (investment)		(c) Accumulated depreciation	(d) E	Book va	lue
1a Land							
b Buildings							
c Leasehold improvements							
d Equipment							
e Other	<u> </u>		12,505.	2,341.			,164.
Total. Add lines 1a through 1e (Column	(d) must equal l	Form 990, Part X, co	olumn (B), line 10(c).).	· · · · · · · · · · · · ·		10,	,164.
BAA					dule D (F	orm 99) 0) 201(

TEEA3302L 12/20/10

Schedule D (Form 990) 2010 NATIONAL ASSOCIATION	ION FOR LATINO		774672 Page 3
Part VII Investments-Other Securities. See F	orm 990, Part X, I	line 12. N/A	
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valu Cost or end-of-year m	iation: arket value
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A)			
(B)			
(Q			
(P)			
JE)			
F2			
(G)			
<u>H</u>			
_()			WW. Suitabard College Street Street
Total. (Column (b) must equal Form 990 Part X, column (B) line 12.)			
Part VIII Investments-Program Related. (See			
(a) Description of investment type	(b) Book value	(c) Method of valu Cost or end-of-year m	ation: arket value
(2)			
(3)			
(4)			
(5)			
(6)			
<u>(7)</u>			
(8)			
(9)			
(10) Total. (Column (b) must equal Form 990, Part X, column (B) line 13.).			
Part X Other Assets. (See Form 990, Part X,			<u> </u>
	scription		(b) Book value
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)	_,		ļ
(10)			
Total. (Column (b) must equal Form 990, Part X, column(B),			<u> </u>
Part X Other Liabilities. (See Form 990, Part	X, line 25)	10000000 C 000000000 X 000 C 000 00000 V	75.77.79.1 50.70.00.2 27.40.70°
(a) Description of liability	(b) Amount		
(1) Federal income taxes			
(2)		—KANTARA 147911	
(3)			
(4)			
		— 225/27711.0146.43	
(6)			4,564,672,602,602,603
(8)			
(9)		—Massaevāsikastikas	
(10)			
(11)			ELECTRIC CONTRACTOR CONTRACTOR AND A CONTRACTOR
Total. (Column (b) must equal Form 990, Part X, column (B) line 25)			

Schedule D (Form 990) 2010 NATIONAL ASSOCIATION FOR LATINO	20-0//4	0 / Z Page 4
Reconciliation of Change in Net Assets from Form 990 to Audited Financial Statements		
1 Total revenue (Form 990, Part VIII,column (A), line 12)		962,456.
2 Total expenses (Form 990, Part IX, column (A), line 25)		1,128,069.
3 Excess or (deficit) for the year. Subtract line 2 from line 1		-165,613.
4 Net unrealized gains (losses) on investments		
5 Donated services and use of facilities		
6 Investment expenses	_	
7 Prior period adjustments.	 _	
8 Other (Describe in Part XIV)		
9 Total adjustments (net). Add lines 4 through 8		165 612
10 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9		-165,613.
Part Reconciliation of Revenue per Audited Financial Statements With Revenue p		060 456
1 Total revenue, gains, and other support per audited financial statements	1	962,456.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:	P29	
a Net unrealized gains on investments 2a 2a		
b Donated services and use of facilities		
c Recoveries of prior year grants		
d Other (Describe in Part XIV)		
e Add lines 2a through 2d	2e	
3 Subtract line 2e from line 1	. 3	962,456.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investments expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIV.)		
c Add lines 4a and 4b	4c	
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).	· · · · · · · · · · · · · · · · · · ·	962,456.
Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per		302, 430.
		1,128,069.
1 Total expenses and losses per audited financial statements	- 	1,120,005.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:	165M	
a Donated services and use of facilities	<u></u> ₩4	
b Prior year adjustments		
c Other losses	<u> </u>	
d Other (Describe in Part XIV.)	\$\\\ f	
e Add lines 2a through 2d	2e	
3 Subtract line 2e from line 1	3	1,128,069.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	R.S	
a Investments expenses not included on Form 990, Part VIII, line 7b	631	
b Other (Describe in Part XiV.)		
c Add lines 4a and 4b	4c	1 100 000
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	1,128,069.
Part XIV Supplemental Information		
Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part V, line 4, Part X, line 2, Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complany additional information.	lete this part t	na 26, o provide

TEEA3304L 02/11/11

Schedule D (Form 990) 2010

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Part XV Supplemental Information (continued)	20-0774672	Page 5
Fark Arv Supplemental Information (continued)		
		
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TEEA3305L 07/16/10

Schedule **D** (Form 990) 2010

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# SCHEDULE I

Department of the Treasury Internal Revenue Service

Governments and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 21 or 22.

OMB No 1545 0047

Open to Publi

2010

X Yes Employer identification number 20-0774672 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance? Rait & General Information on Grants and Assistance NATIONAL ASSOCIATION FOR LATINO Name of the organization

Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Part Caracter and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered 'Yes' to See Part IV Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II can be duplicated if additional space is needed

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י מיני וי ממון את מתחוומים וו מממונים וויים י	מממיווטוומו שממכר	is liceded					
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(b) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) <u>ACERCAMIENTO HISPANO P. O. BOX 25277</u> - COLUMBIA, SC 29224	57-1030805		15,000.	0.			FINANCIAL LITERACY
(2) ADELANTE MUJERES	03-0473181		15,000.	.0			MICROENTERPR ISE DEVELOPMENT
(3) CHISPA 295 MAIN STREET, SUITE SALINAS, CA 93901	94-2631608		22,500.	0			AFFORDABLE HOUSING
(4) EL CENTRO DE LA RAZA	91-0899927		10,000.	.0			FINANCIAL
(9) FARMWORKER HOUSING DEV — 1274 STH STREET STE 1-A WOODBURN, OR 97071	93-1055994		34,474.	0			AFFORDABLE HOUSING
(6) HISPANIC INTEREST COAL - P. O. BOX 190299 BIRMINGHAM, AL 35219	63-1225764		15,000.	0			MICROENTERPR ISE DEVELOPMENT
(A) IMMIGRANT DEVELOPMENT   810 4TH AVE S. STE 204   MOORHEAD, MN 56560	20-3368647		10,000.	0		7	MICROENTERPR ISE DEVELOPMENT
(9) LATIN AMERICAN COALITI 4938 CENTRAL AVENUE CHARLOTTE, NC 28205	58-1945776		15,000.	.0			MICROENTERPR ISE DEVELOPMENT
2 Enter total number of section 501(c)(3) and government organizations	and government org	anizations		:		:	14

Enter total number of section 201(c)(s) and government organizations Enter total number of other organizations

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

TEEA3901 10/29/10

Schedule I (Form 990) 2010

Page 2 Schedule I (Form 990) 2010 NATIONAL ASSOCIATION FOR LATINO
Page | Page | States | Page | States | Page | Pa

n-cash assistance								rmation.				 		 	 	!             	 		Schedule I (Form 990) 2(
(f) Description of non-cash assistance								and any other additional information			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	; 1 1 1 1 1			; ; ; ; ; ;			 	Sched
(e) Method of valuation (book, FMV, appraisal, other)								line 2,		ELIVERABLES,	THAT INCLUDE				 	                 	 		
(d) Amount of non-cash assistance								nation required in Pa	             	BY_EVALUATING SPECIFIC CONTRACTUAL DELIVERABLES.	WRITIEN REPORTS		!		 	 	! ! ! ! ! ! !		
(c) Amount of cash grant								provide the inform	of Grants Funds in U.S.	UATING SPECIFI	AND REQUIRING	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			} 	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	 		
(b) Number of recipients								plete this part to	<u>iring Use of Gran</u>	- (	ITH GRANTEES,	ITURES.			 	1 			
(a) Type of grant or assistance	1	2	3	4	5	9	7	Part W Supplemental Information. Complete this part to provide the information required in Part I	Part I, Line 2 - Procedures for Monitoring Use	THE_USE_OF_GRANT_FUNDS_IS_MONITORED	MAINTAINING REGULAR CONTACT WITH GRANTEES, AND REQUIRING WRITTEN REPORTS THAT INCLUDE	AN ACCOUNTING OF GRANT EXPENDITURES.							BAA

Continuation Sheet for Schedule I (Form 990)

2010

 Attach to Form 990 to list additional information for Schedule I (Form 990), Part II and Part III.

Schedule I Cont (Form 990) 2010 AFFORDABLE (h) Purpose of MICROENTER MICROENTER MICROENTER DISTRIBUTI ENTERPRISE grant or assistance PRISE DEV PRISE DEV PRISE DEV HOUSING Continuation Page 1 SOCIAL VIDEO ON OF Part Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule | (Form 990), Part II.) Employer identification number DEV (g) Description of non-cash assistance 20-0774672 (f) Method of valuation (book, FMV, appraisal, other) (e) Amount of non-cash assistance (d) Amount of cash grant 12,500 15,000 22,500 65,000 20,000 15,000 TEEA4001L 01/25/11 (c) IRC section of applicable 20-8846196 85-0227016 51-0467167 51-0467167 51-0187791 93-0600421 (b) EIN NATIONAL ASSOCIATION FOR LATINO LATINO ECONOMIC DEVELOPME
1516 E LAKE STREET STE 20
MINNEAPOLIS, MN 55407
MISSION ECONOMIC DEVEL
2301 MISSION ST. STE 301
SAN FRANCISCO, CA 94110 PUENTES NEW ORLEANS

1050 S. JEFFERSON DAVIS P.
NEW ORLEANS, LA 70125 (a) Name and address of organization or government 6516 LAKEVIEW DR. FALLS CHURCH, VA 22041 PERSEPHONE PRODUCTIONS THE NEXT DOOR, INC. P. O. BOX 661 HOOD RIVER, OR 97031 TIERRA DEL SOL P. O. BOX 2626 ANTHONY , NM 88021 Name of the organization

#### SCHEDULE O (Form 990 or 990-EZ)

#### Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2010

Open to Public Inspection

Complete to provide Information for responses to specific questions on Form 990 or 990-EZ or to provide any additional Information.

Peparlment of the Treasury Internal Revenue Service ► Attach to Form 990 or 990-EZ.

Name of the organization NATIONAL ASSOCIATION FOR LATINO Employer identification number COMMUNITY ASSET BUILDERS 20-0774672 Form 990, Part III, Line 4d - Other Program Services Description Form 990, Part VI, Line 4 - Significant Changes to Organizational Documents IN THE SUMMER OF 2010, THE BOARD OF DIRECTORS REVISED NALCAB'S BYLAWS IN A MANNER CONSISTENT WITH THE REVISION PROCEDURES DETAILED IN THE BYLAWS. THE CHANGES TO THE BYLAWS INCLUDED THE FOLLOWING: ALLOWING MEETINGS OF THE MEMBERSHIP TO BE HELD BY CONFERENCE CALL OR VIDEO CONFERENCE; ALLOWING VOTING BY THE MEMBERSHIP FOR THE BOARD OF DIRECTORS TO BE CONDUCTED BY MAIL OR ELECTONIC MAIL; ELIMINATING A TWO TERM LIMIT ON DIRECTORS; TECHNICAL CORRECTIONS. Form 990, Part VI, Line 6 - Explanation of Classes of Members or Shareholder THE ORGANIZATION IS A NOT-FOR-PROFIT CORPORATION WITH MEMBERS Form 990, Part VI, Line 7a - How Members or Shareholders Elect Governing Body THE ORGANIZATION HAS FULL MEMBERS WITH VOTING RIGHTS WHO ELECT THE BOARD OF DIRECTORS, AND AFFILIATE MEMBERS WITH NO VOTING RIGHTS. Form 990, Part VI, Line 11b - Form 990 Review Process FORM 990 IS REVIEWED BY THE EXECUTIVE DIRECTOR AND PROVIDED TO THE BOARD OF DIRECTORS. ANY QUESTIONS OR CONCERNS ARE ADDRESSED PRIOR TO FILING Form 990, Part VI, Line 12c - Explanation of Monitoring and Enforcement of Conflicts BOARD MEMBERS ARE PROVIDED BYLAWS WITH THE CONFLICT OF INTEREST POLICY. CONFLICTS ARE BROUGHT TO THE BOARD FOR REVIEW. PERSONS WITH THE CONFLICT MAY NOT PARTICIPATE IN DELIBERATIONS AND DECISIONS REGARDING THE TRANSACTION.

lame of the organization NATIONAL ASSOCIATION FOR LATINO	Employer identification number
Form 990, Part VI, Line 15a - Compensation Review & Approval Process	for CEO. Eyes. Dir. or Top Matment
THE EXECUTIVE DIRECTOR'S COMPENSATION IS REVIEWED AND	APPROVED BY THE BOARD OF
DIRECTORS WHO HAVE KNOWLEDGE OF COMPARABLE COMPENSATIO	N ARRANGEMENTS. DECISIONS ARE
DOCUMENTED IN THE BOARD MEETINGS.	
Form 990, Part VI, Line 19 - Other Organization Documents Publicly	Available
HE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLIC	T OF INTEREST POLICY, AND
FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQU	EST.