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Form 990-PF

Department of the Treasury  
Internal Revenue Service

Return of Private Foundation  
or Section 4947(a)(1) Nonexempt Charitable Trust  
Treated as a Private Foundation

Note. The foundation may be able to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0052

2010

For calendar year 2010, or tax year beginning 01-01-2010 , and ending 12-31-2010

G Check all that apply

☐ Initial return

☐ Initial return of a former public charity

☐ Final return

☐ Amended return

☐ Address change

☐ Name change

Name of foundation  
THE ERKILETIAN FAMILY FOUNDATION

Number and street (or P O box number if mail is not delivered to street address)  
4401 FORD AVE SUITE 400

Room/suite

City or town, state, and ZIP code  
ALEXANDRIA, VA 22302

A Employer identification number  
13-4238878

B Telephone number (see page 10 of the instructions)  
(703) 671-4400

C If exemption application is pending, check here ☐

D 1. Foreign organizations, check here ☐

2. Foreign organizations meeting the 85% test, check here and attach computation ☐

E If private foundation status was terminated under section 507(b)(1)(A), check here ☐

F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ☐

H Check type of organization ☒ Section 501(c)(3) exempt private foundation

☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation

I Fair market value of all assets at end of year (from Part II, col. (c), line 16) \$ 1,509,943

J Accounting method ☒ Cash ☐ Accrual ☐ Other (specify) (Part I, column (d) must be on cash basis.)

| Part I Analysis of Revenue and Expenses (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a) (see page 11 of the instructions) ) |                                                                                           | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------|---------------------------|-------------------------|-------------------------------------------------------------|
| Revenue                                                                                                                                                                            | 1 Contributions, gifts, grants, etc , received (attach schedule)                          | 75,651                             |                           |                         |                                                             |
|                                                                                                                                                                                    | 2 Check <input type="checkbox"/> if the foundation is <b>not</b> required to attach Sch B |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 3 Interest on savings and temporary cash investments                                      | 493                                | 493                       |                         |                                                             |
|                                                                                                                                                                                    | 4 Dividends and interest from securities . . . . .                                        | 43,481                             | 43,481                    |                         |                                                             |
|                                                                                                                                                                                    | 5a Gross rents . . . . .                                                                  |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | b Net rental income or (loss) _____                                                       |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 6a Net gain or (loss) from sale of assets not on line 10                                  | -13,193                            |                           |                         |                                                             |
|                                                                                                                                                                                    | b Gross sales price for all assets on line 6a _____ 941,605                               |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 7 Capital gain net income (from Part IV, line 2) . . . .                                  |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 8 Net short-term capital gain . . . . .                                                   |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 9 Income modifications . . . . .                                                          |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 10a Gross sales less returns and allowances                                               |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | b Less Cost of goods sold . . . . .                                                       |                                    |                           |                         |                                                             |
| Operating and Administrative Expenses                                                                                                                                              | c Gross profit or (loss) (attach schedule) . . . . .                                      |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 11 Other income (attach schedule) . . . . .                                               | -1,927                             | -1,927                    |                         |                                                             |
|                                                                                                                                                                                    | 12 <b>Total.</b> Add lines 1 through 11 . . . . .                                         | 104,505                            | 42,047                    |                         |                                                             |
|                                                                                                                                                                                    | 13 Compensation of officers, directors, trustees, etc                                     | 10,000                             |                           |                         |                                                             |
|                                                                                                                                                                                    | 14 Other employee salaries and wages . . . . .                                            |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 15 Pension plans, employee benefits . . . . .                                             |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 16a Legal fees (attach schedule) . . . . .                                                |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | b Accounting fees (attach schedule) . . . . .                                             | 3,000                              | 1,200                     |                         |                                                             |
|                                                                                                                                                                                    | c Other professional fees (attach schedule) . . . . .                                     |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 17 Interest . . . . .                                                                     |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 18 Taxes (attach schedule) (see page 14 of the instructions)                              | 750                                | 750                       |                         |                                                             |
|                                                                                                                                                                                    | 19 Depreciation (attach schedule) and depletion . . .                                     | 0                                  |                           |                         |                                                             |
|                                                                                                                                                                                    | 20 Occupancy . . . . .                                                                    |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 21 Travel, conferences, and meetings . . . . .                                            |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 22 Printing and publications . . . . .                                                    |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | 23 Other expenses (attach schedule) . . . . .                                             | 22,648                             | 18,696                    |                         |                                                             |
|                                                                                                                                                                                    | 24 <b>Total operating and administrative expenses.</b>                                    |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | Add lines 13 through 23 . . . . .                                                         | 36,398                             | 20,646                    |                         | 0                                                           |
|                                                                                                                                                                                    | 25 Contributions, gifts, grants paid . . . . .                                            | 146,400                            |                           |                         | 146,400                                                     |
|                                                                                                                                                                                    | 26 <b>Total expenses and disbursements.</b> Add lines 24 and 25                           | 182,798                            | 20,646                    |                         | 146,400                                                     |
|                                                                                                                                                                                    | 27 Subtract line 26 from line 12                                                          |                                    |                           |                         |                                                             |
|                                                                                                                                                                                    | a <b>Excess of revenue over expenses and disbursements</b>                                | -78,293                            |                           |                         |                                                             |
|                                                                                                                                                                                    | b <b>Net investment income</b> (if negative, enter -0-)                                   |                                    | 21,401                    |                         |                                                             |
|                                                                                                                                                                                    | c <b>Adjusted net income</b> (if negative, enter -0-)                                     |                                    |                           |                         |                                                             |

| Part II Balance Sheets      |                                                                                                                               | Attached schedules and amounts in the description column should be for end-of-year amounts only (See instructions)                               | Beginning of year | End of year    |                       |
|-----------------------------|-------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|----------------|-----------------------|
|                             |                                                                                                                               |                                                                                                                                                  | (a) Book Value    | (b) Book Value | (c) Fair Market Value |
| Assets                      | 1                                                                                                                             | Cash—non-interest-bearing . . . . .                                                                                                              |                   |                |                       |
|                             | 2                                                                                                                             | Savings and temporary cash investments . . . . .                                                                                                 | 132,118           | 111,306        | 111,306               |
|                             | 3                                                                                                                             | Accounts receivable ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                                                      |                   |                |                       |
|                             | 4                                                                                                                             | Pledges receivable ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                                                       |                   |                |                       |
|                             | 5                                                                                                                             | Grants receivable . . . . .                                                                                                                      |                   |                |                       |
|                             | 6                                                                                                                             | Receivables due from officers, directors, trustees, and other disqualified persons (attach schedule) (see page 15 of the instructions) . . . . . |                   |                |                       |
|                             | 7                                                                                                                             | Other notes and loans receivable (attach schedule) ▶ _____<br>Less allowance for doubtful accounts ▶ _____                                       |                   |                |                       |
|                             | 8                                                                                                                             | Inventories for sale or use . . . . .                                                                                                            |                   |                |                       |
|                             | 9                                                                                                                             | Prepaid expenses and deferred charges . . . . .                                                                                                  |                   |                |                       |
|                             | 10a                                                                                                                           | Investments—U S and state government obligations (attach schedule)                                                                               |                   |                |                       |
|                             | b                                                                                                                             | Investments—corporate stock (attach schedule) . . . . .                                                                                          | 1,308,892         | 1,241,454      | 1,366,818             |
|                             | c                                                                                                                             | Investments—corporate bonds (attach schedule). . . . .                                                                                           |                   |                |                       |
|                             | 11                                                                                                                            | Investments—land, buildings, and equipment basis ▶ _____<br>Less accumulated depreciation (attach schedule) ▶ _____                              |                   |                |                       |
|                             | 12                                                                                                                            | Investments—mortgage loans . . . . .                                                                                                             |                   |                |                       |
|                             | 13                                                                                                                            | Investments—other (attach schedule) . . . . .                                                                                                    | 12,348            | 23,070         | 31,819                |
|                             | 14                                                                                                                            | Land, buildings, and equipment basis ▶ _____<br>Less accumulated depreciation (attach schedule) ▶ _____                                          |                   |                |                       |
| 15                          | Other assets (describe ▶ _____)                                                                                               |                                                                                                                                                  |                   |                |                       |
| 16                          | Total assets (to be completed by all filers—see the instructions Also, see page 1, item I)                                    | 1,453,358                                                                                                                                        | 1,375,830         | 1,509,943      |                       |
| Liabilities                 | 17                                                                                                                            | Accounts payable and accrued expenses . . . . .                                                                                                  |                   | 765            |                       |
|                             | 18                                                                                                                            | Grants payable . . . . .                                                                                                                         |                   |                |                       |
|                             | 19                                                                                                                            | Deferred revenue . . . . .                                                                                                                       |                   |                |                       |
|                             | 20                                                                                                                            | Loans from officers, directors, trustees, and other disqualified persons                                                                         |                   |                |                       |
|                             | 21                                                                                                                            | Mortgages and other notes payable (attach schedule) . . . . .                                                                                    |                   |                |                       |
|                             | 22                                                                                                                            | Other liabilities (describe ▶ _____)                                                                                                             |                   |                |                       |
|                             | 23                                                                                                                            | Total liabilities (add lines 17 through 22) . . . . .                                                                                            |                   | 765            |                       |
| Net Assets or Fund Balances | Foundations that follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 24 through 26 and lines 30 and 31. |                                                                                                                                                  |                   |                |                       |
|                             | 24                                                                                                                            | Unrestricted . . . . .                                                                                                                           |                   |                |                       |
|                             | 25                                                                                                                            | Temporarily restricted . . . . .                                                                                                                 |                   |                |                       |
|                             | 26                                                                                                                            | Permanently restricted . . . . .                                                                                                                 |                   |                |                       |
|                             | Foundations that do not follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> and complete lines 27 through 31.   |                                                                                                                                                  |                   |                |                       |
|                             | 27                                                                                                                            | Capital stock, trust principal, or current funds . . . . .                                                                                       |                   |                |                       |
|                             | 28                                                                                                                            | Paid-in or capital surplus, or land, bldg , and equipment fund                                                                                   |                   |                |                       |
|                             | 29                                                                                                                            | Retained earnings, accumulated income, endowment, or other funds                                                                                 | 1,453,358         | 1,375,065      |                       |
|                             | 30                                                                                                                            | Total net assets or fund balances (see page 17 of the instructions) . . . . .                                                                    | 1,453,358         | 1,375,065      |                       |
|                             | 31                                                                                                                            | Total liabilities and net assets/fund balances (see page 17 of the instructions) . . . . .                                                       | 1,453,358         | 1,375,830      |                       |

| Part III Analysis of Changes in Net Assets or Fund Balances |                                                                                                                                                                    |            |
|-------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|
| 1                                                           | Total net assets or fund balances at beginning of year—Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year’s return) . . . . . | 11,453,358 |
| 2                                                           | Enter amount from Part I, line 27a . . . . .                                                                                                                       | -78,293    |
| 3                                                           | Other increases not included in line 2 (itemize) ▶ _____                                                                                                           |            |
| 4                                                           | Add lines 1, 2, and 3 . . . . .                                                                                                                                    | 1,375,065  |
| 5                                                           | Decreases not included in line 2 (itemize) ▶ _____                                                                                                                 |            |
| 6                                                           | Total net assets or fund balances at end of year (line 4 minus line 5)—Part II, column (b), line 30 . . . . .                                                      | 1,375,065  |

Part IV Capital Gains and Losses for Tax on Investment Income

|                                                                                                                                   |                            |                                              |                                      |                                  |
|-----------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------------------------|--------------------------------------|----------------------------------|
| (a) List and describe the kind(s) of property sold (e g , real estate, 2-story brick warehouse, or common stock, 200 shs MLC Co ) |                            | (b) How acquired<br>P—Purchase<br>D—Donation | (c) Date acquired<br>(mo , day, yr ) | (d) Date sold<br>(mo , day, yr ) |
| 1 a                                                                                                                               | publicly traded securities | D                                            | 2000-01-01                           |                                  |
| b                                                                                                                                 | publicly traded securities | P                                            | 2000-01-01                           |                                  |
| c                                                                                                                                 |                            |                                              |                                      |                                  |
| d                                                                                                                                 |                            |                                              |                                      |                                  |
| e                                                                                                                                 |                            |                                              |                                      |                                  |

|                       |                                            |                                                 |                                              |
|-----------------------|--------------------------------------------|-------------------------------------------------|----------------------------------------------|
| (e) Gross sales price | (f) Depreciation allowed<br>(or allowable) | (g) Cost or other basis<br>plus expense of sale | (h) Gain or (loss)<br>(e) plus (f) minus (g) |
| a 75,004              |                                            | 75,651                                          | -647                                         |
| b 866,321             |                                            | 879,147                                         | -12,826                                      |
| c                     |                                            |                                                 |                                              |
| d                     |                                            |                                                 |                                              |
| e                     |                                            |                                                 |                                              |

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

|                          |                                      |                                               |                                                                                              |
|--------------------------|--------------------------------------|-----------------------------------------------|----------------------------------------------------------------------------------------------|
| (i) F M V as of 12/31/69 | (j) Adjusted basis<br>as of 12/31/69 | (k) Excess of col (i)<br>over col (j), if any | (l) Gains (Col (h) gain minus<br>col (k), but not less than -0-) or<br>Losses (from col (h)) |
| a                        |                                      |                                               | -647                                                                                         |
| b                        |                                      |                                               | -12,826                                                                                      |
| c                        |                                      |                                               |                                                                                              |
| d                        |                                      |                                               |                                                                                              |
| e                        |                                      |                                               |                                                                                              |

|                                                                                                                                                                                                                                   |                                                                                     |   |         |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---|---------|
| 2 Capital gain net income or (net capital loss)                                                                                                                                                                                   | { If gain, also enter in Part I, line 7<br>If (loss), enter -0- in Part I, line 7 } | 2 | -13,193 |
| 3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6)<br>If gain, also enter in Part I, line 8, column (c) (see pages 13 and 17 of the instructions)<br>If (loss), enter -0- in Part I, line 8 . . . . . |                                                                                     | 3 | -13,473 |

Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income )

If section 4940(d)(2) applies, leave this part blank

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e) Do not complete this part

1 Enter the appropriate amount in each column for each year, see page 18 of the instructions before making any entries

|                                                                      |                                          |                                              |                                                           |
|----------------------------------------------------------------------|------------------------------------------|----------------------------------------------|-----------------------------------------------------------|
| (a)<br>Base period years Calendar<br>year (or tax year beginning in) | (b)<br>Adjusted qualifying distributions | (c)<br>Net value of noncharitable-use assets | (d)<br>Distribution ratio<br>(col (b) divided by col (c)) |
| 2009                                                                 | 124,501                                  | 1,230,701                                    | 0 10116                                                   |
| 2008                                                                 | 117,403                                  | 1,479,552                                    | 0 07935                                                   |
| 2007                                                                 | 113,670                                  | 1,800,511                                    | 0 06313                                                   |
| 2006                                                                 | 101,406                                  | 1,573,008                                    | 0 06447                                                   |
| 2005                                                                 | 45,260                                   | 577,345                                      | 0 07839                                                   |

|                                                                                                                                                                                      |   |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---|-----------|
| 2 Total of line 1, column (d). . . . .                                                                                                                                               | 2 | 0 38650   |
| 3 Average distribution ratio for the 5-year base period—divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years . . . . | 3 | 0 07730   |
| 4 Enter the net value of noncharitable-use assets for 2010 from Part X, line 5. . . . .                                                                                              | 4 | 1,433,305 |
| 5 Multiply line 4 by line 3. . . . .                                                                                                                                                 | 5 | 110,796   |
| 6 Enter 1% of net investment income (1% of Part I, line 27b). . . . .                                                                                                                | 6 | 214       |
| 7 Add lines 5 and 6. . . . .                                                                                                                                                         | 7 | 111,010   |
| 8 Enter qualifying distributions from Part XII, line 4. . . . .                                                                                                                      | 8 | 146,400   |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate See the Part VI instructions on page 18

|                                                                                                                                                                               |           |           |     |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----|
| <b>Part VI    Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948—see page 18 of the instructions)</b>                                          |           |           |     |
| <b>1a</b> Exempt operating foundations described in section 4940(d)(2), check here <input type="checkbox"/> and enter "N/A" on line 1                                         |           |           |     |
| Date of ruling or determination letter _____ (attach copy of letter if necessary—see instructions)                                                                            |           |           |     |
| <b>b</b> Domestic foundations that meet the section 4940(e) requirements in Part V, check here <input checked="" type="checkbox"/> and enter 1% of Part I, line 27b . . . . . |           | <b>1</b>  | 214 |
| <b>c</b> All other domestic foundations enter 2% of line 27b    Exempt foreign organizations enter 4% of Part I, line 12, col (b)                                             |           |           |     |
| <b>2</b> Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only    Others enter -0-)                                                          |           | <b>2</b>  |     |
| <b>3</b> Add lines 1 and 2. . . . .                                                                                                                                           |           | <b>3</b>  | 214 |
| <b>4</b> Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only    Others enter -0-)                                                        |           | <b>4</b>  |     |
| <b>5</b> <b>Tax based on investment income.</b> Subtract line 4 from line 3    If zero or less, enter -0- . . . . .                                                           |           | <b>5</b>  | 214 |
| <b>6</b> Credits/Payments                                                                                                                                                     |           |           |     |
| <b>a</b> 2010 estimated tax payments and 2009 overpayment credited to 2010                                                                                                    | <b>6a</b> | 854       |     |
| <b>b</b> Exempt foreign organizations—tax withheld at source . . . . .                                                                                                        | <b>6b</b> |           |     |
| <b>c</b> Tax paid with application for extension of time to file (Form 8868)                                                                                                  | <b>6c</b> |           |     |
| <b>d</b> Backup withholding erroneously withheld . . . . .                                                                                                                    | <b>6d</b> |           |     |
| <b>7</b> Total credits and payments    Add lines 6a through 6d. . . . .                                                                                                       |           | <b>7</b>  | 854 |
| <b>8</b> Enter any <b>penalty</b> for underpayment of estimated tax    Check here <input type="checkbox"/> if Form 2220 is attached                                           |           | <b>8</b>  |     |
| <b>9</b> <b>Tax due.</b> If the total of lines 5 and 8 is more than line 7, enter <b>amount owed</b> . . . . .                                                                |           | <b>9</b>  |     |
| <b>10</b> <b>Overpayment.</b> If line 7 is more than the total of lines 5 and 8, enter the <b>amount overpaid</b> . . . . .                                                   |           | <b>10</b> | 640 |
| <b>11</b> Enter the amount of line 10 to be <b>Credited to 2011 estimated tax</b> <input checked="" type="checkbox"/> 640 <b>Refunded</b> <input checked="" type="checkbox"/> |           | <b>11</b> |     |

|                                                                                                                                                                                                                                                                                                                                                      |  |           |            |           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|-----------|------------|-----------|
| <b>Part VII-A    Statements Regarding Activities</b>                                                                                                                                                                                                                                                                                                 |  |           |            |           |
| <b>1a</b> During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? . . . . .                                                                                                                                                             |  |           | <b>Yes</b> | <b>No</b> |
|                                                                                                                                                                                                                                                                                                                                                      |  | <b>1a</b> |            | <b>No</b> |
| <b>b</b> Did it spend more than \$100 during the year (either directly or indirectly) for political purposes (see page 19 of the instructions for definition)? . . . . .                                                                                                                                                                             |  | <b>1b</b> |            | <b>No</b> |
| If the answer is "Yes" to <b>1a</b> or <b>1b</b> , attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.                                                                                                                                         |  |           |            |           |
| <b>c</b> Did the foundation file <b>Form 1120-POL</b> for this year?. . . . .                                                                                                                                                                                                                                                                        |  | <b>1c</b> |            | <b>No</b> |
| <b>d</b> Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year<br>(1) On the foundation    \$ _____    (2) On foundation managers    \$ _____                                                                                                                                                            |  |           |            |           |
| <b>e</b> Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers    \$ _____                                                                                                                                                                                            |  |           |            |           |
| <b>2</b> Has the foundation engaged in any activities that have not previously been reported to the IRS? . . . . .<br>If "Yes," attach a detailed description of the activities.                                                                                                                                                                     |  | <b>2</b>  |            | <b>No</b> |
| <b>3</b> Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes . . . . .                                                                                                        |  | <b>3</b>  |            | <b>No</b> |
| <b>4a</b> Did the foundation have unrelated business gross income of \$1,000 or more during the year?. . . . .                                                                                                                                                                                                                                       |  | <b>4a</b> |            | <b>No</b> |
| <b>b</b> If "Yes," has it filed a tax return on <b>Form 990-T</b> for this year?. . . . .                                                                                                                                                                                                                                                            |  | <b>4b</b> |            | <b>No</b> |
| <b>5</b> Was there a liquidation, termination, dissolution, or substantial contraction during the year? . . . . .<br>If "Yes," attach the statement required by General Instruction T.                                                                                                                                                               |  | <b>5</b>  |            | <b>No</b> |
| <b>6</b> Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either<br>• By language in the governing instrument, or<br>• By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? . . . . . |  | <b>6</b>  | <b>Yes</b> |           |
| <b>7</b> Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col (c), and Part XV                                                                                                                                                                                                            |  | <b>7</b>  | <b>Yes</b> |           |
| <b>8a</b> Enter the states to which the foundation reports or with which it is registered (see page 19 of the instructions) <input checked="" type="checkbox"/> VA _____                                                                                                                                                                             |  |           |            |           |
| <b>b</b> If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by General Instruction G? If "No," attach explanation .                                                                                                                               |  | <b>8b</b> | <b>Yes</b> |           |
| <b>9</b> Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2010 or the taxable year beginning in 2010 (see instructions for Part XIV on page 27)? If "Yes," complete Part XIV . . . . .                                                                   |  | <b>9</b>  |            | <b>No</b> |
| <b>10</b> Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses                                                                                                                                                                                                         |  | <b>10</b> |            | <b>No</b> |

Part VII-A

Statements Regarding Activities *(continued)*

|                                                                                                                                               |                                                                                                                                                                                                         |    |     |    |
|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
| 11                                                                                                                                            | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see page 20 of the instructions). | 11 |     | No |
| 12                                                                                                                                            | Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008?                                                                                   | 12 |     | No |
| 13                                                                                                                                            | Did the foundation comply with the public inspection requirements for its annual returns and exemption application?<br>Website address N/A                                                              | 13 | Yes |    |
| 14                                                                                                                                            | The books are in care of KAREN WAX Telephone no (703) 671-4400<br>Located at 4401 FORD AVE SUITE 400 ALEXANDRIA VA ZIP+4 22302                                                                          |    |     |    |
| 15                                                                                                                                            | Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —Check here and enter the amount of tax-exempt interest received or accrued during the year.                     | 15 |     |    |
| 16                                                                                                                                            | At any time during calendar year 2010, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country?               | 16 |     | No |
| See page 20 of the instructions for exceptions and filing requirements for Form TD F 90-22.1 If "Yes", enter the name of the foreign country. |                                                                                                                                                                                                         |    |     |    |

Part VII-B

Statements Regarding Activities for Which Form 4720 May Be Required

| File Form 4720 if any item is checked in the "Yes" column, unless an exception applies. |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |    | Yes | No |
|-----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----|----|
| 1a                                                                                      | During the year did the foundation (either directly or indirectly)<br>(1) Engage in the sale or exchange, or leasing of property with a disqualified person?<br>(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person?<br>(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?<br>(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?<br>(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)?<br>(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days ). |    |     |    |
| b                                                                                       | If any answer is "Yes" to 1a(1)–(6), did any of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 20 of the instructions)? Organizations relying on a current notice regarding disaster assistance check here.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 1b |     | No |
| c                                                                                       | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2010?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 1c |     | No |
| 2                                                                                       | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5))                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |    |     |    |
| a                                                                                       | At the end of tax year 2010, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2010? If "Yes," list the years 20 , 20 , 20 , 20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |    |     |    |
| b                                                                                       | Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to all years listed, answer "No" and attach statement—see page 20 of the instructions ).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 2b |     | No |
| c                                                                                       | If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here 20 , 20 , 20 , 20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |    |     |    |
| 3a                                                                                      | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    |     |    |
| b                                                                                       | If "Yes," did it have excess business holdings in 2010 as a result of (1) any purchase by the foundation or disqualified persons after May 26, 1969, (2) the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest, or (3) the lapse of the 10-, 15-, or 20-year first phase holding period? (Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2010.).                                                                                                                                                                                                                                                                                                                                                                          | 3b |     | No |
| 4a                                                                                      | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 4a |     | No |
| b                                                                                       | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2010?                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 4b |     | No |

Part VII-B

Statements Regarding Activities for Which Form 4720 May Be Required (continued)

|    |                                                                                                                                                                                                                                                                                                                                   |                              |                                        |    |
|----|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|----------------------------------------|----|
| 5a | During the year did the foundation pay or incur any amount to                                                                                                                                                                                                                                                                     |                              |                                        |    |
|    | (1) Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))?                                                                                                                                                                                                                                         | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
|    | (2) Influence the outcome of any specific public election (see section 4955), or to carry on, directly or indirectly, any voter registration drive?                                                                                                                                                                               | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
|    | (3) Provide a grant to an individual for travel, study, or other similar purposes?                                                                                                                                                                                                                                                | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
|    | (4) Provide a grant to an organization other than a charitable, etc , organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? (see page 22 of the instructions).                                                                                                                                         | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
|    | (5) Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals?                                                                                                                                                             | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
| b  | If any answer is "Yes" to 5a(1)–(5), did <b>any</b> of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see page 22 of the instructions)? Organizations relying on a current notice regarding disaster assistance check here. | 5b                           |                                        | No |
| c  | If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant?<br><i>If "Yes," attach the statement required by Regulations section 53.4945–5(d).</i>                                                                                 |                              |                                        |    |
|    |                                                                                                                                                                                                                                                                                                                                   | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
| 6a | Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?                                                                                                                                                                                                   |                              |                                        |    |
|    |                                                                                                                                                                                                                                                                                                                                   | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
| b  | Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract?<br><i>If "Yes" to 6b, file Form 8870.</i>                                                                                                                                                                              | 6b                           |                                        | No |
| 7a | At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction?                                                                                                                                                                                                                              |                              |                                        |    |
|    |                                                                                                                                                                                                                                                                                                                                   | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |    |
| b  | If yes, did the foundation receive any proceeds or have any net income attributable to the transaction?                                                                                                                                                                                                                           | 7b                           |                                        | No |

Part VIII

Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors

| 1 List all officers, directors, trustees, foundation managers and their compensation (see page 22 of the instructions).                        |                                                           |                                           |                                                                       |                                       |
|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------|---------------------------------------|
| (a) Name and address                                                                                                                           | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
| KAREN S WAX                                                                                                                                    | Secretary/TREAS                                           | 0                                         |                                                                       |                                       |
| 5505 SEMINARY RD 215N<br>FALLS CHURCH, VA 22041                                                                                                | 1 00                                                      |                                           |                                                                       |                                       |
| ALEXANDER T ERKILETIAN                                                                                                                         | Vice President                                            | 10,000                                    |                                                                       |                                       |
| 2821 23rd Road<br>North Arlington, VA 22201                                                                                                    | 3 00                                                      |                                           |                                                                       |                                       |
| MICHAEL P ERKILETIAN                                                                                                                           | Vice President                                            | 0                                         |                                                                       |                                       |
| 1070 Sn MIGUEL CANYON RD<br>WATSONVILLE, CA 95076                                                                                              | 1 00                                                      |                                           |                                                                       |                                       |
| STEFANIE S ERKILETIAN                                                                                                                          | President                                                 | 0                                         |                                                                       |                                       |
| 247 MURTHA ST<br>ALEXANDRIA, VA 22304                                                                                                          | 2 00                                                      |                                           |                                                                       |                                       |
| 2 Compensation of five highest-paid employees (other than those included on line 1—see page 23 of the instructions).<br>If none, enter "NONE." |                                                           |                                           |                                                                       |                                       |
| (a) Name and address of each employee paid more than \$50,000                                                                                  | (b) Title, and average hours per week devoted to position | (c) Compensation                          | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
| NONE                                                                                                                                           |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
|                                                                                                                                                |                                                           |                                           |                                                                       |                                       |
| Total number of other employees paid over \$50,000.                                                                                            |                                                           |                                           |                                                                       |                                       |

Part VIII

Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors (continued)

|                                                                                                                                 |                     |                  |
|---------------------------------------------------------------------------------------------------------------------------------|---------------------|------------------|
| 3 Five highest-paid independent contractors for professional services (see page 23 of the instructions). If none, enter "NONE". |                     |                  |
| (a) Name and address of each person paid more than \$50,000                                                                     | (b) Type of service | (c) Compensation |
| NONE                                                                                                                            |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
|                                                                                                                                 |                     |                  |
| Total number of others receiving over \$50,000 for professional services. . . . .                                               |                     |                  |

Part IX-A

Summary of Direct Charitable Activities

|                                                                                                                                                                                                                                                       |          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|
| List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc | Expenses |
| 1The Washington opera - FOR GENERAL PURPOSES OF THE WASHINGTON NATIONAL OPERA, INCLUDING SUPPORT AND TRAINING OF THE DOMINGO-CAFRTIZ YOUNG ARTIST PROGRAM                                                                                             | 30,000   |
| 2the shakespeare theatre Co - CAMPAIGN FOR THE HARMAN CENTER FOR THE ARTS                                                                                                                                                                             | 23,250   |
| 3Emerging Scholars Program - TO PROVIDE ACADEMIC ENRICHMENT TO DIVERSE STUDENTS                                                                                                                                                                       | 45,000   |
| 4St Judes Research Hospital - pediatric cancer research                                                                                                                                                                                               | 10,000   |

Part IX-B

Summary of Program-Related Investments (see page 24 of the instructions)

|                                                                                                                  |        |
|------------------------------------------------------------------------------------------------------------------|--------|
| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2 | Amount |
| 1                                                                                                                |        |
|                                                                                                                  |        |
|                                                                                                                  |        |
| 2                                                                                                                |        |
|                                                                                                                  |        |
|                                                                                                                  |        |
| All other program-related investments See page 24 of the instructions                                            |        |
| 3                                                                                                                |        |
|                                                                                                                  |        |
|                                                                                                                  |        |
| Total. Add lines 1 through 3. . . . .                                                                            |        |



Part X

Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see page 24 of the instructions.)

|   |                                                                                                                                  |    |           |
|---|----------------------------------------------------------------------------------------------------------------------------------|----|-----------|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc , purposes                       |    |           |
| a | Average monthly fair market value of securities. . . . .                                                                         | 1a | 1,412,866 |
| b | Average of monthly cash balances. . . . .                                                                                        | 1b | 42,266    |
| c | Fair market value of all other assets (see page 24 of the instructions). . . . .                                                 | 1c | 0         |
| d | Total (add lines 1a, b, and c). . . . .                                                                                          | 1d | 1,455,132 |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation). . . . .               | 1e | 0         |
| 2 | Acquisition indebtedness applicable to line 1 assets. . . . .                                                                    | 2  |           |
| 3 | Subtract line 2 from line 1d. . . . .                                                                                            | 3  | 1,455,132 |
| 4 | Cash deemed held for charitable activities Enter 1 1/2% of line 3 (for greater amount, see page 25 of the instructions). . . . . | 4  | 21,827    |
| 5 | Net value of noncharitable-use assets. Subtract line 4 from line 3 Enter here and on Part V, line 4                              | 5  | 1,433,305 |
| 6 | Minimum investment return. Enter 5% of line 5. . . . .                                                                           | 6  | 71,665    |

Part XI

Distributable Amount (see page 25 of the instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ☒ and do not complete this part.)

|    |                                                                                                           |    |        |
|----|-----------------------------------------------------------------------------------------------------------|----|--------|
| 1  | Minimum investment return from Part X, line 6. . . . .                                                    | 1  | 71,665 |
| 2a | Tax on investment income for 2010 from Part VI, line 5. . . . .                                           | 2a | 214    |
| b  | Income tax for 2010 (This does not include the tax from Part VI ). . . . .                                | 2b |        |
| c  | Add lines 2a and 2b. . . . .                                                                              | 2c | 214    |
| 3  | Distributable amount before adjustments Subtract line 2c from line 1. . . . .                             | 3  | 71,451 |
| 4  | Recoveries of amounts treated as qualifying distributions. . . . .                                        | 4  |        |
| 5  | Add lines 3 and 4. . . . .                                                                                | 5  | 71,451 |
| 6  | Deduction from distributable amount (see page 25 of the instructions). . . . .                            | 6  |        |
| 7  | Distributable amount as adjusted Subtract line 6 from line 5 Enter here and on Part XIII, line 1. . . . . | 7  | 71,451 |

Part XII

Qualifying Distributions (see page 25 of the instructions)

|                                                                                                                                                                                              |                                                                                                                                                                             |    |         |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|---------|
| 1                                                                                                                                                                                            | Amounts paid (including administrative expenses) to accomplish charitable, etc , purposes                                                                                   |    |         |
| a                                                                                                                                                                                            | Expenses, contributions, gifts, etc —total from Part I, column (d), line 26. . . . .                                                                                        | 1a | 146,400 |
| b                                                                                                                                                                                            | Program-related investments—total from Part IX-B. . . . .                                                                                                                   | 1b |         |
| 2                                                                                                                                                                                            | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc , purposes. . . . .                                                          | 2  |         |
| 3                                                                                                                                                                                            | Amounts set aside for specific charitable projects that satisfy the                                                                                                         |    |         |
| a                                                                                                                                                                                            | Suitability test (prior IRS approval required). . . . .                                                                                                                     | 3a |         |
| b                                                                                                                                                                                            | Cash distribution test (attach the required schedule). . . . .                                                                                                              | 3b |         |
| 4                                                                                                                                                                                            | Qualifying distributions. Add lines 1a through 3b Enter here and on Part V, line 8, and Part XIII, line 4                                                                   | 4  | 146,400 |
| 5                                                                                                                                                                                            | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income Enter 1% of Part I, line 27b (see page 26 of the instructions). . . . . | 5  | 214     |
| 6                                                                                                                                                                                            | Adjusted qualifying distributions. Subtract line 5 from line 4. . . . .                                                                                                     | 6  | 146,186 |
| Note: The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years |                                                                                                                                                                             |    |         |

Part XIII

Undistributed Income (see page 26 of the instructions)

|                                                                                                                                                                                     | (a)<br>Corpus | (b)<br>Years prior to 2009 | (c)<br>2009 | (d)<br>2010 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|----------------------------|-------------|-------------|
| 1 Distributable amount for 2010 from Part XI, line 7                                                                                                                                |               |                            |             | 71,451      |
| 2 Undistributed income, if any, as of the end of 2010                                                                                                                               |               |                            |             |             |
| a Enter amount for 2009 only. . . . .                                                                                                                                               |               |                            |             |             |
| b Total for prior years 20____, 20____, 20____                                                                                                                                      |               |                            |             |             |
| 3 Excess distributions carryover, if any, to 2010                                                                                                                                   |               |                            |             |             |
| a From 2005. . . . .                                                                                                                                                                | 16,873        |                            |             |             |
| b From 2006. . . . .                                                                                                                                                                | 24,126        |                            |             |             |
| c From 2007. . . . .                                                                                                                                                                | 24,444        |                            |             |             |
| d From 2008. . . . .                                                                                                                                                                | 44,119        |                            |             |             |
| e From 2009. . . . .                                                                                                                                                                | 63,464        |                            |             |             |
| f Total of lines 3a through e. . . . .                                                                                                                                              | 173,026       |                            |             |             |
| 4 Qualifying distributions for 2010 from Part XII, line 4 ▶ \$ 146,400                                                                                                              |               |                            |             |             |
| a Applied to 2009, but not more than line 2a                                                                                                                                        |               |                            |             |             |
| b Applied to undistributed income of prior years (Election required—see page 26 of the instructions)                                                                                |               |                            |             |             |
| c Treated as distributions out of corpus (Election required—see page 26 of the instructions). . .                                                                                   | 0             |                            |             |             |
| d Applied to 2010 distributable amount. . . . .                                                                                                                                     |               |                            |             | 71,451      |
| e Remaining amount distributed out of corpus                                                                                                                                        | 74,949        |                            |             |             |
| 5 Excess distributions carryover applied to 2010<br>(If an amount appears in column (d), the same amount must be shown in column (a).)                                              |               |                            |             |             |
| 6 Enter the net total of each column as indicated below:                                                                                                                            |               |                            |             |             |
| a Corpus Add lines 3f, 4c, and 4e Subtract line 5                                                                                                                                   | 247,975       |                            |             |             |
| b Prior years' undistributed income Subtract line 4b from line 2b. . . . .                                                                                                          |               |                            |             |             |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed. . . . . |               |                            |             |             |
| d Subtract line 6c from line 6b Taxable amount—see page 27 of the instructions. . .                                                                                                 |               |                            |             |             |
| e Undistributed income for 2009 Subtract line 4a from line 2a Taxable amount—see page 27 of the instructions. . . . .                                                               |               |                            |             |             |
| f Undistributed income for 2010 Subtract lines 4d and 5 from line 1 This amount must be distributed in 2011. . . . .                                                                |               |                            |             | 0           |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (see page 27 of the instructions). . . . .                   |               |                            |             |             |
| 8 Excess distributions carryover from 2005 not applied on line 5 or line 7 (see page 27 of the instructions). . . . .                                                               | 16,873        |                            |             |             |
| 9 Excess distributions carryover to 2011.<br>Subtract lines 7 and 8 from line 6a. . . . .                                                                                           | 231,102       |                            |             |             |
| 10 Analysis of line 9                                                                                                                                                               |               |                            |             |             |
| a Excess from 2006. . . .                                                                                                                                                           | 24,126        |                            |             |             |
| b Excess from 2007. . . .                                                                                                                                                           | 24,444        |                            |             |             |
| c Excess from 2008. . . .                                                                                                                                                           | 44,119        |                            |             |             |
| d Excess from 2009. . . .                                                                                                                                                           | 63,464        |                            |             |             |
| e Excess from 2010. . . .                                                                                                                                                           | 74,949        |                            |             |             |

Part XIVPrivate Operating Foundations (see page 27 of the instructions and Part VII-A, question 9)

1a

If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2010, enter the date of the ruling.

b

Check box to indicate whether the organization is a private operating foundation described in section 4942(j)(3) or 4942(j)(5)

☐ 4942(j)(3) or ☐ 4942(j)(5)

|    |                                                                                                                                                             |          |               |          |          |           |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|---------------|----------|----------|-----------|
| 2a | Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed . . . . .                         | Tax year | Prior 3 years |          |          | (e) Total |
|    |                                                                                                                                                             | (a) 2010 | (b) 2009      | (c) 2008 | (d) 2007 |           |
|    |                                                                                                                                                             |          |               |          |          |           |
| b  | 85% of line 2a . . . . .                                                                                                                                    |          |               |          |          |           |
| c  | Qualifying distributions from Part XII, line 4 for each year listed . . . . .                                                                               |          |               |          |          |           |
| d  | Amounts included in line 2c not used directly for active conduct of exempt activities . . . . .                                                             |          |               |          |          |           |
| e  | Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c . . . . .                                     |          |               |          |          |           |
| 3  | Complete 3a, b, or c for the alternative test relied upon                                                                                                   |          |               |          |          |           |
| a  | "Assets" alternative test—enter                                                                                                                             |          |               |          |          |           |
|    | (1) Value of all assets . . . . .                                                                                                                           |          |               |          |          |           |
|    | (2) Value of assets qualifying under section 4942(j)(3)(B)(i)                                                                                               |          |               |          |          |           |
| b  | "Endowment" alternative test— enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed. . . . .                                  |          |               |          |          |           |
| c  | "Support" alternative test—enter                                                                                                                            |          |               |          |          |           |
|    | (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) . . . . . |          |               |          |          |           |
|    | (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii). . . . .                                       |          |               |          |          |           |
|    | (3) Largest amount of support from an exempt organization                                                                                                   |          |               |          |          |           |
|    | (4) Gross investment income                                                                                                                                 |          |               |          |          |           |

Part XVSupplementary Information (Complete this part only if the organization had \$5,000 or more in assets at any time during the year—see page 27 of the instructions.)

1

Information Regarding Foundation Managers:

a

List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than \$5,000) (See section 507(d)(2) )

b

List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest

2

Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:

Check here ☒ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see page 28 of the instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

a

The name, address, and telephone number of the person to whom applications should be addressed

b

The form in which applications should be submitted and information and materials they should include

c

Any submission deadlines

d

Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors

Part XV

Supplementary Information (continued)

3 Grants and Contributions Paid During the Year or Approved for Future Payment

| Recipient                                           | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount  |
|-----------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------|---------|
| Name and address (home or business)                 |                                                                                                           |                                |                                  |         |
| a Paid during the year<br>See Additional Data Table |                                                                                                           |                                |                                  |         |
| Total . . . . .                                     |                                                                                                           |                                | 3a                               | 146,400 |
| b Approved for future payment                       |                                                                                                           |                                |                                  |         |
| Total . . . . .                                     |                                                                                                           |                                | 3b                               |         |

Enter gross amounts unless otherwise indicated

(See worksheet in line 13 instructions on page 28 to verify calculations )

Form **990-PF** (2010)

Part XVII

Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

1

Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

a

Transfers from the reporting foundation to a noncharitable exempt organization of

1

Cash.

1a(1)

No

2

Other assets.

1a(2)

No

b

Other transactions

1

Sales of assets to a noncharitable exempt organization.

1b(1)

No

2

Purchases of assets from a noncharitable exempt organization.

1b(2)

No

3

Rental of facilities, equipment, or other assets.

1b(3)

No

4

Reimbursement arrangements.

1b(4)

No

5

Loans or loan guarantees.

1b(5)

No

6

Performance of services or membership or fundraising solicitations.

1b(6)

No

c

Sharing of facilities, equipment, mailing lists, other assets, or paid employees.

1c

No

d

If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

| (a) Line No | (b) Amount involved | (c) Name of noncharitable exempt organization | (d) Description of transfers, transactions, and sharing arrangements |
|-------------|---------------------|-----------------------------------------------|----------------------------------------------------------------------|
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |
|             |                     |                                               |                                                                      |

2a

Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?

☐

Yes

☒

No

b

If "Yes," complete the following schedule.

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|--------------------------|--------------------------|---------------------------------|
|--------------------------|--------------------------|---------------------------------|

Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer or fiduciary) is based on all information of which preparer has any knowledge.

\*\*\*\*\*

Signature of officer or trustee

2011-08-18

Date

\*\*\*\*\*

Title

Paid Preparer's Use Only

Preparer's Signature

William J Sault

Firm's name

William J Sault CPA LLC

15104 Carrollton Road

Firm's address

Rockville, MD 20853

Date

Check if self-employed

PTIN

Firm's EIN

Phone no (301) 929-9400

Form 990-PF (2010)

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury  
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, 990-EZ, or 990-PF.

OMB No 1545-0047

2010

|                                                          |                                              |
|----------------------------------------------------------|----------------------------------------------|
| Name of organization<br>THE ERKILETIAN FAMILY FOUNDATION | Employer identification number<br>13-4238878 |
|----------------------------------------------------------|----------------------------------------------|

Organization type (check one)

|                    |                                                                                                                                                                                                                                                                       |
|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Filers of:         | Section:                                                                                                                                                                                                                                                              |
| Form 990 or 990-EZ | <div><input type="checkbox"/> 501(c)( ) (enter number) organization</div> <div><input type="checkbox"/> 4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation</div> <div><input type="checkbox"/> 527 political organization</div>         |
| Form 990-PF        | <div><input checked="" type="checkbox"/> 501(c)(3) exempt private foundation</div> <div><input type="checkbox"/> 4947(a)(1) nonexempt charitable trust treated as a private foundation</div> <div><input type="checkbox"/> 501(c)(3) taxable private foundation</div> |

Check if your organization is covered by the **General Rule** or a **Special Rule**.  
**Note.** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule See instructions

General Rule—

☒ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor Complete Parts I and II

Special Rules

☐ For a section 501(c)(3) organization filing Form 990 or 990-EZ, that met the 33<sup>1</sup>/<sub>3</sub>% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), and received from any one contributor, during the year, a contribution of the greater of **(1)** \$5,000 or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1 Complete Parts I and II

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990, or 990-EZ, that received from any one contributor, during the year, aggregate contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals Complete Parts I, II, and III

☐ For a section 501(c)(7), (8), or (10) organization filing Form 990, or 990-EZ, that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc , purposes, but these contributions did not aggregate to more than \$1,000 If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc , purpose Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc , contributions of \$5,000 or more during the year . . . . . ▶ \$ \_\_\_\_\_

**Caution.** An Organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer “No” on Part IV, line 2 of its Form 990, or check the box on lin H of its Form 990-EZ, or on line 2 of its Form 990-PF, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF)

|                                                                 |                                                     |
|-----------------------------------------------------------------|-----------------------------------------------------|
| <b>Name of organization</b><br>THE ERKILETIAN FAMILY FOUNDATION | <b>Employer identification number</b><br>13-4238878 |
|-----------------------------------------------------------------|-----------------------------------------------------|

Part I

Contributors (see instructions)

| (a)<br>No. | (b)<br>Name, address, and ZIP + 4                                         | (c)<br>Aggregate contributions | (d)<br>Type of contribution                                                                                                                                                         |
|------------|---------------------------------------------------------------------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1          | MYRON P ERKILETIAN<br>4401 FORD AVE SUITE 400<br><br>ALEXANDRIA, VA 22302 | \$ 75,651                      | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input checked="" type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution ) |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |
|            |                                                                           | \$                             | Person <input type="checkbox"/><br>Payroll <input type="checkbox"/><br>Noncash <input type="checkbox"/><br><br>(Complete Part II if there is<br>a noncash contribution )            |





|                                                          |                                              |
|----------------------------------------------------------|----------------------------------------------|
| Name of organization<br>THE ERKILETIAN FAMILY FOUNDATION | Employer identification number<br>13-4238878 |
|----------------------------------------------------------|----------------------------------------------|

Part III

Exclusively religious, charitable, etc., individual contributions to section 501(c)(7), (8), or (10) organizations aggregating more than \$1,000 for the year. (Complete columns (a) through (e) and the following line entry )

For organizations completing Part III, enter the total of *exclusively* religious, charitable, etc , contributions of **\$1,000 or less** for the year (Enter this information once See instructions ) ▶ \$

| (a) No.<br>from<br>Part I | (b)<br>Purpose of gift                                                                                                                     | (c)<br>Use of gift                  | (d)<br>Description of how gift is held |
|---------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|----------------------------------------|
| —                         | <div></div> <div></div> <div></div>                                                                                                        | <div></div> <div></div> <div></div> | <div></div> <div></div> <div></div>    |
|                           | (e)<br>Transfer of gift                                                                                                                    |                                     |                                        |
|                           | <div>Transferee's name, address, and ZIP + 4</div> <div>Relationship of transferor to transferee</div> <div></div> <div></div> <div></div> |                                     |                                        |
| —                         | <div></div> <div></div> <div></div>                                                                                                        | <div></div> <div></div> <div></div> | <div></div> <div></div> <div></div>    |
|                           | (e)<br>Transfer of gift                                                                                                                    |                                     |                                        |
|                           | <div>Transferee's name, address, and ZIP + 4</div> <div>Relationship of transferor to transferee</div> <div></div> <div></div> <div></div> |                                     |                                        |
| —                         | <div></div> <div></div> <div></div>                                                                                                        | <div></div> <div></div> <div></div> | <div></div> <div></div> <div></div>    |
|                           | (e)<br>Transfer of gift                                                                                                                    |                                     |                                        |
|                           | <div>Transferee's name, address, and ZIP + 4</div> <div>Relationship of transferor to transferee</div> <div></div> <div></div> <div></div> |                                     |                                        |
| —                         | <div></div> <div></div> <div></div>                                                                                                        | <div></div> <div></div> <div></div> | <div></div> <div></div> <div></div>    |
|                           | (e)<br>Transfer of gift                                                                                                                    |                                     |                                        |
|                           | <div>Transferee's name, address, and ZIP + 4</div> <div>Relationship of transferor to transferee</div> <div></div> <div></div> <div></div> |                                     |                                        |
| —                         | <div></div> <div></div> <div></div>                                                                                                        | <div></div> <div></div> <div></div> | <div></div> <div></div> <div></div>    |
|                           | (e)<br>Transfer of gift                                                                                                                    |                                     |                                        |
|                           | <div>Transferee's name, address, and ZIP + 4</div> <div>Relationship of transferor to transferee</div> <div></div> <div></div> <div></div> |                                     |                                        |

Additional Data

Software ID: 10000105  
Software Version: 2010v3.2  
EIN: 13-4238878  
Name: THE ERKILETIAN FAMILY FOUNDATION

Form 990PF Part XV Line 3 - Grants and Contributions Paid During the Year or Approved for Future Payment

| Recipient                                                                                                              | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution                                                                                                  | Amount  |
|------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|---------|
| Name and address (home or business)                                                                                    |                                                                                                           |                                |                                                                                                                                   |         |
| <b>a</b> <i>Paid during the year</i>                                                                                   |                                                                                                           |                                |                                                                                                                                   |         |
| Junior Achievement<br>1050 17th St NW<br>Washington, DC 20036                                                          | N/A                                                                                                       | 501C 3                         | To construct an experiential learning facility in Fairfax VA                                                                      | 3,200   |
| Trust for the National Mall<br>1300 Pennsylvania Ave NW<br>Washington, DC 20004                                        | N/A                                                                                                       | 501C 3                         | To restore & preserve the national mall                                                                                           | 5,000   |
| Operation Smile<br>5670 Wilshire Blvd<br>Los Angeles, CA 90036                                                         | N/A                                                                                                       | 501C 3                         | to provide free cleft lip surgery                                                                                                 | 9,950   |
| St Judes Research Hospital<br>501 St Jude Place<br>Memphis, TN 38105                                                   | N/A                                                                                                       | 501C 3                         | pediatric cancer research                                                                                                         | 10,000  |
| MEN AGAINST BREAST CANCER<br>PO Box 150<br>Adamstown, MD 21710                                                         | N/A                                                                                                       | 501C 3                         | DONATION TO MAMMOGRAPHY PROGRAM                                                                                                   | 5,000   |
| MOUNTAIN GORILLA VETERINARY PROJECT<br>THE MD ZOO DRUID HILL PARK<br>BALTIMORE, MD 21217                               | N/A                                                                                                       | 501C 3                         | to help with health interventions and disease prevention to aid the animals in the wild                                           | 5,000   |
| AFRICA CONSERVATION FUND<br>306 5TH STREET SE<br>WASHINGTON, DC 20003                                                  | N/A                                                                                                       | 501C 3                         | FOR GORILLA PROTECTION IN THE DEMOCRATIC REPUBLIC OF CONGO                                                                        | 5,000   |
| THE CHILDREN'S CHARITIES FOUNDATION<br>4900 WETHEREDSVILLE RD BLDG 1B<br>BALTIMORE, MD 21207                           | N/A                                                                                                       | 501C 3                         | for general purposes HELP AT-RISK CHILDREN IN THE WASHINGTON METROPOLITAN AREA                                                    | 5,000   |
| EMERGING SCHOLARS PROGRAM<br>3320 JERMANTOWN RD<br>OAKTON, VA 22124                                                    | N/A                                                                                                       | 501C 3                         | TO PROVIDE ACADEMIC ENRICHMENT TO DIVERSE STUDENTS                                                                                | 45,000  |
| SHAKESPEARE THEATRE CO<br>516 EIGHTH ST SE<br>WASHINGTON, DC 20003                                                     | N/A                                                                                                       | 501C 3                         | CAMPAIGN FOR THE HARMAN CENTER FOR THE ARTS                                                                                       | 23,250  |
| WASHINGTON NATIONAL OPERA<br>2600 VIRGINIA AVE NW<br>WASHINGTON, VA 20037                                              | n/a                                                                                                       | 501C 3                         | FOR GENERAL PURPOSES OF THE WASHINGTON NATIONAL OPERA, INCLUDING SUPPORT AND TRAINING OF THE DOMINGO-CAFRITZ YOUNG ARTIST PROGRAM | 30,000  |
| <b>Total . . . . .</b>  <b>3a</b> |                                                                                                           |                                |                                                                                                                                   | 146,400 |

TY 2010 Accounting Fees Schedule

**Name:** THE ERKILETIAN FAMILY FOUNDATION

**EIN:** 13-4238878

**Software ID:** 10000105

**Software Version:** 2010v3.2

| Category        | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|-----------------|--------|--------------------------|------------------------|---------------------------------------------|
| accounting fees | 3,000  | 1,200                    | 0                      | 0                                           |

**TY 2010 General Explanation Attachment****Name:** THE ERKILETIAN FAMILY FOUNDATION**EIN:** 13-4238878**Software ID:** 10000105**Software Version:** 2010v3.2

| Identifier | Return Reference | Explanation                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|------------|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|            |                  | Schedule B Part II - Non cash PropertyDescription of Non Cash Property Given56 sh boeing \$3,99360 sh Diageo 4,433100 sh dupont 4,70750 sh 3m 4,256120 sh Unilever 3,565 90 sh MSFT 2,41780 sh Astrazeneca 4,021160 sh Bristol meyers 4,29790 sh Heinz 4,44160 sh J&J 3,81560 sh travelers 3,29775 sh hsbc 3,90470 sh health care reit 3,57490 sh hcp 3,24060 sh conocophillips 3,55050 sh chevron 4,130170 sh altria 4,30560 sh Phillip Morris 3,53370 sh nextra 3,78450 sh genuine parts 2,389 ----- Total \$75,651 |

**TY 2010 Investments Corporate  
Stock Schedule**

**Name:** THE ERKILETIAN FAMILY FOUNDATION

**EIN:** 13-4238878

**Software ID:** 10000105

**Software Version:** 2010v3.2

| Name of Stock                       | End of Year Book Value | End of Year Fair Market Value |
|-------------------------------------|------------------------|-------------------------------|
| S & S - 7612-8928 schedule attached | 1,232,865              | 1,356,820                     |
| S & S - 1100-2794 schedule attached | 8,589                  | 9,998                         |

## TY 2010 Investments - Other Schedule

**Name:** THE ERKILETIAN FAMILY FOUNDATION

**EIN:** 13-4238878

**Software ID:** 10000105

**Software Version:** 2010v3.2

| Category/ Item                 | Listed at Cost or FMV | Book Value | End of Year Fair Market Value |
|--------------------------------|-----------------------|------------|-------------------------------|
| Magellan Midstream Partners LP | FMV                   | 1,881      | 2,034                         |
| NATURAL RESOURCES PARTNERS LP  | FMV                   | 8,401      | 10,192                        |
| KINDER MORGAN MGMT LLC         | FMV                   | 12,788     | 19,593                        |

## TY 2010 Other Expenses Schedule

**Name:** THE ERKILETIAN FAMILY FOUNDATION

**EIN:** 13-4238878

**Software ID:** 10000105

**Software Version:** 2010v3.2

| Description           | Revenue and Expenses<br>per Books | Net Investment<br>Income | Adjusted Net Income | Disbursements for<br>Charitable Purposes |
|-----------------------|-----------------------------------|--------------------------|---------------------|------------------------------------------|
| logo design costs     | 368                               |                          |                     |                                          |
| License & annual fees | 388                               |                          |                     |                                          |
| investment expenses   | 17,656                            | 17,656                   |                     |                                          |
| gala attendance       | 3,000                             |                          |                     |                                          |
| foreign taxes         | 1,040                             | 1,040                    |                     |                                          |
| courier charges       | 115                               |                          |                     |                                          |
| bank charges          | 81                                |                          |                     |                                          |



TY 2010 Other Income Schedule

**Name:** THE ERKILETIAN FAMILY FOUNDATION

**EIN:** 13-4238878

**Software ID:** 10000105

**Software Version:** 2010v3.2

| Description             | Revenue And<br>Expenses Per Books | Net Invest ment<br>Income | Adjusted Net Income |
|-------------------------|-----------------------------------|---------------------------|---------------------|
| Other Investment Income | -1,927                            | -1,927                    |                     |

TY 2010 Taxes Schedule

**Name:** THE ERKILETIAN FAMILY FOUNDATION

**EIN:** 13-4238878

**Software ID:** 10000105

**Software Version:** 2010v3.2

| Category      | Amount | Net Investment<br>Income | Adjusted Net<br>Income | Disbursements for<br>Charitable<br>Purposes |
|---------------|--------|--------------------------|------------------------|---------------------------------------------|
| federal taxes | 750    | 750                      |                        |                                             |