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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2010

Open to Public Inspection

A For the 2010 calendar year, or tax year beginning 01-01-2010 and ending 12-31-2010

B Check if applicable
- Address change
- Name change
- Initial return
- Terminated
- Amended return
- Application pending

C Name of organization
THE FOUNDATION CENTER

Doing Business As

Number and street (or P O box if mail is not delivered to street address)
79 FIFTH AVENUE

Room/suite

City or town, state or country, and ZIP + 4
NEW YORK, NY 100033076

D Employer identification number
13-1837418

E Telephone number
(212) 620-4230

G Gross receipts $ 22,718,198

F Name and address of principal officer
BRADFORD K SMITH
79 FIFTH AVENUE
NEW YORK,NY 100033076

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
If "No," attach a list (see instructions)

H(c) Group exemption number ▶

I Tax-exempt status ☑ 501(c)(3) ☐ 501(c) ( ) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Website: ▶ WWW FOUNDATIONCENTER ORG

K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶

L Year of formation 1956 **M** State of legal domicile NY

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities
THE FOUNDATION CENTER'S MISSION IS TO STRENGTHEN THE SOCIAL SECTOR BY ADVANCING KNOWLEDGE ABOUT PHILANTHROPY IN THE UNITED STATES AND AROUND THE WORLD

2 Check this box ▶☐ if the organization discontinued its operations or disposed of more than 25% of its net assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	16
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	15
5	Total number of individuals employed in calendar year 2010 (Part V, line 2a)	5	190
6	Total number of volunteers (estimate if necessary)	6	15
7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	108,398
b	Net unrelated business taxable income from Form 990-T, line 34	7b	-4,047

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)	5,301,901	7,239,719
	9	Program service revenue (Part VIII, line 2g)	12,903,336	12,978,107
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	426,578	703,008
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	88,445	108,398
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	18,720,260	21,029,232
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	0	0
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	14,930,500	12,242,134
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	b	Total fundraising expenses (Part IX, column (D), line 25) ▶854,262		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	7,144,561	7,645,661
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	22,075,061	19,887,795
	19	Revenue less expenses Subtract line 18 from line 12	-3,354,801	1,141,437

			Beginning of Current Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	25,088,387	27,212,322
	21	Total liabilities (Part X, line 26)	7,431,038	7,781,621
	22	Net assets or fund balances Subtract line 21 from line 20	17,657,349	19,430,701

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

****** | 2011-05-11
Signature of officer | Date

LORETTA FERRARI SECRETARY
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name	Preparer's signature	Date	Check if self-employed ▶ ☐	PTIN
Firm's name ▶ KPMG LLP				Firm's EIN ▶
Firm's address ▶ 345 PARK AVENUE NEW YORK, NY 101540102				Phone no ▶ (212) 758-9700

May the IRS discuss this return with the preparer shown above? (see instructions) ☑ Yes ☐ No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response to any question in this Part III . . . . ☑

1 Briefly describe the organization's mission

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ 8,656,734 including grants of $) (Revenue $ 11,139,175)

DATA COLLECTION AND PUBLICATIONS - SEE SCHEDULE O

4b (Code) (Expenses $ 4,594,589 including grants of $) (Revenue $ 1,532,698)

LIBRARY/LEARNING CENTERS AND OTHER PUBLIC SERVICES - SEE SCHEDULE O

4c (Code) (Expenses $ 1,899,344 including grants of $) (Revenue $ 306,234)

RESEARCH AND OTHER PROGRAMS - SEE SCHEDULE O

4d Other program services (Describe in Schedule O)

(Expenses $ including grants of $) (Revenue $)

4e **Total program service expenses**▶$ 15,150,667

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instruction)?	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	**Section 501(c)(3) organizations.** Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? *If "Yes," complete Schedule C, Part II*	4		No
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? *If "Yes," complete Schedule C, Part III*	5		
6	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization, directly or through a related organization, hold assets in term, permanent,or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10	Yes	
11	If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line10? *If "Yes," complete Schedule D, Part VI.*	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VII.*	11b		No
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part VIII.*	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? *If "Yes," complete Schedule D, Part IX.*	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? *If "Yes," complete Schedule D, Part X.*	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? *If "Yes," complete Schedule D, Part X.*	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? *If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional*	12b		No
13	Is the organization a school described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, and program service activities outside the United States? *If "Yes," complete Schedule F, Parts I and IV*	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the U S ? *If "Yes," complete Schedule F, Parts II and IV*	15		No
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the U S ? *If "Yes," complete Schedule F, Parts III and IV*	16		No
17	Did the organization report a total of more than $15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? *If "Yes," complete Schedule G, Part I (see instructions)*	17		No
18	Did the organization report more than $15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 of gross income from gaming activities on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20a	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20a		No
b	If "Yes" to line 20a, did the organization attach its audited financial statement to this return? **Note.** Some Form 990 filers that operate one or more hospitals must attach audited financial statements (see instructions)	20b		

Part IV Checklist of Required Schedules *(continued)*

21	Did the organization report more than $5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21		No
22	Did the organization report more than $5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer lines 24b–24d and complete Schedule K. If "No," go to line 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	**Section 501(c)(3) and 501(c)(4) organizations.** Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? *If "Yes," complete Schedule L, Part I*	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		No
28	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
a	A current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28a		No
b	A family member of a current or former officer, director, trustee, or key employee? *If "Yes," complete Schedule L, Part IV*	28b		No
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? *If "Yes," complete Schedule L, Part IV*	28c		No
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	33		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	34		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)?	35		No
a	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2* ☐ **Yes** ☑ **No**			
36	**Section 501(c)(3) organizations.** Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	36		No
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? **Note.** All Form 990 filers are required to complete Schedule O	38	Yes	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response to any question in this Part V . . . . ☐

					Yes	No
1a	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable	1a	53			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b	0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?			1c		
2a	Enter the number of employees reported on Form W-3, *Transmittal of Wage and Tax Statements* filed for the calendar year ending with or within the year covered by this return	2a	190			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?			2b	Yes	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)					
3a	Did the organization have unrelated business gross income of $1,000 or more during the year?			3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*			3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?			4a		No
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?			5b		No
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than $100,000, and did the organization solicit any contributions that were not tax deductible?			6a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?			6b		
7	**Organizations that may receive deductible contributions under section 170(c).**					
a	Did the organization receive a payment in excess of $75 made partly as a contribution and partly for goods and services provided to the payor?			7a		No
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?			7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?			7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d				
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?			7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?			7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?			7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?			7h		
8	**Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.** Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?			8		
9	**Sponsoring organizations maintaining donor advised funds.**					
a	Did the organization make any taxable distributions under section 4966?			9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?			9b		
10	**Section 501(c)(7) organizations.** Enter					
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	**Section 501(c)(12) organizations.** Enter					
a	Gross income from members or shareholders	11a				
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b				
12a	**Section 4947(a)(1) non-exempt charitable trusts.** Is the organization filing Form 990 in lieu of Form 1041?			12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	**Section 501(c)(29) qualified nonprofit health insurance issuers.**					
a	Is the organization licensed to issue qualified health plans in more than one state? **Note.** See the instructions for additional information the organization must report on Schedule O			13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b				
c	Enter the amount of reserves on hand	13c				
14a	Did the organization receive any payments for indoor tanning services during the tax year?			14a		No
b	If "Yes," has it filed a Form 720 to report these payments? *If "No," provide an explanation in Schedule O*			14b		

Part VI **Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response to any question in this Part VI . . . . ☑

Section A. Governing Body and Management

				Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	1a 16			
b	Enter the number of voting members included in line 1a, above, who are independent	1b 15			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? . .		3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .		5		No
6	Does the organization have members or stockholders?		6		No
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?		7a		No
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons? . .		7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	The governing body?		8a	Yes	
b	Each committee with authority to act on behalf of the governing body?		8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		9		No

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Does the organization have local chapters, branches, or affiliates?	10a	Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	10b	Yes	
11a	Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?	11a	Yes	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Does the organization have a written conflict of interest policy? *If "No," go to line 13*	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
a	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (See instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed ▶ CA , NY , OH

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you make these available Check all that apply

☑ Own website ☐ Another's website ☑ Upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ▶

MS LORETTA FERRARI
79 FIFTH AVENUE
NEW YORK, NY 100033076
(212) 620-4230

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII . . . .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees, if any See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply) Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(1) M CHRISTINE DEVITA CHAIRMAN	1 0	X		X				0	0	0
(2) BARRON M TENNY VICE CHAIRMAN	1 0	X		X				0	0	0
(3) MELISSA A BERMAN TRUSTEE	1 0	X						0	0	0
(4) PATRICK COLLINS TRUSTEE	1 0	X						0	0	0
(5) CLOTILDE PEREZ-BODE DEDECKER TRUSTEE	1 0	X						0	0	0
(6) P RUSSELL HARDIN TRUSTEE	1 0	X						0	0	0
(7) MICHAEL F HAYES TRUSTEE	1 0	X						0	0	0
(8) NANCY S KAMI TRUSTEE	1 0	X						0	0	0
(9) VALDEMAR DE OLIVEIRA NETO TRUSTEE	1 0	X						0	0	0
(10) GEORGE PENICK TRUSTEE	1 0	X						0	0	0
(11) MARCIA A SMITH TRUSTEE	1 0	X						0	0	0
(12) RALPH R SMITH TRUSTEE	1 0	X						0	0	0
(13) MAUREEN H SMYTH TRUSTEE	1 0	X						0	0	0
(14) YVETTE J ALBERDINGK THIJM TRUSTEE	1 0	X						0	0	0
(15) THOMAS E WILCOX TRUSTEE	1 0	X						0	0	0
(16) BRADFORD K SMITH PRESIDENT	35 0	X		X				480,885	0	29,540

Part VII **Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and Title	(B) Average hours per week (describe hours for related organizations in Schedule O)	(C) Position (check all that apply): Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
(17) MAUREEN MACKEY TREASURER	35 0			X				318,372	0	40,742
(18) LORETTA FERRARI SECRETARY	35 0			X				181,730	0	46,676
(19) LAWRENCE T MCGILL VP - RESEARCH	35 0					X		167,385	0	44,699
(20) EDWARD J VENTURI VP - INFO TECH	35 0					X		147,535	0	41,639
(21) JUWON CHOI VP - EDUCATION SERVICES	35 0					X		126,918	0	38,411
(22) JEFFREY A FALKENSTEIN VP - DATA ACQUISITION	35 0					X		123,057	0	38,061
(23) MITCHELL F NAUFFTS PUBLISHER/EDITORIAL DIRECTOR	35 0					X		118,702	0	36,999
(24) JOYCE R INFANTE VP - INSTITUTIONAL ADVANCEMENT	35 0						X	206,167	0	19,781

		(D)	(E)	(F)
1b	Sub-Total . . . . ►			
c	Total from continuation sheets to Part VII, Section A . . . . . ►			
d	Total (add lines 1b and 1c) . . . . ►	1,870,751	0	336,548

2 Total number of individuals (including but not limited to those listed above) who received more than $100,000 in reportable compensation from the organization ►15

			Yes	No
3	Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	3	Yes	
4	For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*	5		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
BEACONFIRE CONSULTING 2300 CLARENDON BLVD SUITE 1100 ARLINGTON, VA 22201	IT CONSULTING	367,596
VELIR STUDIOS 212 ELM STREET SUITE 401 SOMERVILLE, MA 02144	SOFTWARE DEVELOPMENT	186,530
COMMONFUND 15 OLD DANBURY ROAD PO BOX 812 WILTON, CT 06897	INVESTMENT SERVICES	172,847
JC GEEVER INC 32 BROADWAY SUITE 301 NEW YORK, NY 10004	SEMINAR INSTRUCTION	116,700

2 Total number of independent contractors (including but not limited to those listed above) who received more than $100,000 in compensation from the organization ►4

Part VIII Statement of Revenue

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a Federated campaigns . . . 1a					
	b Membership dues 1b					
	c Fundraising events 1c					
	d Related organizations . . . 1d					
	e Government grants (contributions) 1e					
	f All other contributions, gifts, grants, and similar amounts not included above 1f	7,239,719				
	g Noncash contributions included in lines 1a-1f $					
	h **Total.** Add lines 1a-1f . . . . ▶		7,239,719			
Program Service Revenue		Business Code				
	2a PUBLICATION REVENUE	611710	11,139,175	11,139,175		
	b EDUCATIONAL PROGRAM REVENUE	611710	861,046	861,046		
	c ASSOCIATES PROGRAM MEMBERSHIP FEES	611710	127,345	127,345		
	d DATABASE SEARCH REVENUE	611710	91,582	91,582		
	e COOPERATING COLLECTION MEMBERSHIP FEES	611710	452,725	452,725		
	f All other program service revenue		306,234	306,234		
	g **Total.** Add lines 2a–2f . . . . ▶		12,978,107			
Other Revenue	3 Investment income (including dividends, interest and other similar amounts) . . . . . ▶		386,663			386,663
	4 Income from investment of tax-exempt bond proceeds . . ▶		0			
	5 Royalties . . . . ▶		0			
	(i) Real	(ii) Personal				
	6a Gross Rents					
	b Less rental expenses					
	c Rental income or (loss)					
	d Net rental income or (loss) . . . . ▶					
	(i) Securities	(ii) Other				
	7a Gross amount from sales of assets other than inventory 2,005,311					
	b Less cost or other basis and sales expenses 1,688,966					
	c Gain or (loss) 316,345					
	d Net gain or (loss) . . . . ▶		316,345			316,345
	8a Gross income from fundraising events (not including $ ____ of contributions reported on line 1c) See Part IV, line 18 . . . a					
	b Less direct expenses . . . b					
	c Net income or (loss) from fundraising events . . ▶		0			
	9a Gross income from gaming activities See Part IV, line 19 . a					
	b Less direct expenses . . . . b					
	c Net income or (loss) from gaming activities . . . ▶		0			
	10a Gross sales of inventory, less returns and allowances . a					
	b Less cost of goods sold . . b					
	c Net income or (loss) from sales of inventory . . ▶		0			
	Miscellaneous Revenue	Business Code				
	11a PHILANTHROPY NEWS DIGEST & JOB CORNER	541800	107,248		107,248	
	b FEE FOR FACILITIES SET UP FROM	561000	1,150		1,150	
	c					
	d All other revenue					
	e **Total.** Add lines 11a–11d . . . . . . ▶		108,398			
	12 **Total revenue.** See Instructions . . . ▶		21,029,232	12,978,107	108,398	703,008

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	**(A)** Total expenses	**(B)** Program service expenses	**(C)** Management and general expenses	**(D)** Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	0			
2	Grants and other assistance to individuals in the U S See Part IV, line 22	0			
3	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	994,483	465,456	410,322	118,705
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	8,538,070	6,684,373	1,450,390	403,307
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	907,281	684,394	171,824	51,063
9	Other employee benefits	1,109,249	836,746	210,073	62,430
10	Payroll taxes	693,051	522,793	131,252	39,006
a	Fees for services (non-employees) Management	0			
b	Legal	82,507	52,498	30,009	
c	Accounting	98,250		98,250	
d	Lobbying	0			
e	Professional fundraising services *See Part IV, line 17* . .	0			
f	Investment management fees	177,847		177,847	
g	Other	1,251,561	1,048,099	203,462	
12	Advertising and promotion	64,293	64,293		
13	Office expenses	896,609	824,065	59,718	12,826
14	Information technology	560,703	423,491	125,791	11,421
15	Royalties . .	5,381	5,381		
16	Occupancy	2,171,526	1,662,553	398,570	110,403
17	Travel	288,249	228,743	56,465	3,041
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	70,884	50,894	19,790	200
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	547,142	408,420	108,188	30,534
23	Insurance	133,225		133,225	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24f If line 24f amount exceeds 10% of line 25, column (A) amount, list line 24f expenses on Schedule O)				
a	SEMINAR INSTRUCTION FEES	317,862	317,862		
b	PRINTING AND DUPLICATING	443,242	433,294	9,948	
c	LIBRARY ACQUISITION	94,157	93,106	802	249
d	PUBLICATION DISTRIBUTION	42,687	42,687		
e	OTHER	399,536	301,519	86,940	11,077
f	All other expenses				
25	**Total functional expenses.** Add lines 1 through 24f	19,887,795	15,150,667	3,882,866	854,262
26	**Joint costs.** Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

			(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing	169,738	1	136,991
	2	Savings and temporary cash investments	6,105,510	2	9,045,724
	3	Pledges and grants receivable, net	3,156,890	3	3,181,636
	4	Accounts receivable, net	792,348	4	520,987
	5	Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers, and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Schedule L		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use	132,661	8	92,996
	9	Prepaid expenses and deferred charges	371,126	9	638,432
	10a	Land, buildings, and equipment cost or other basis *Complete Part VI of Schedule D* 10a 11,607,907			
	b	Less accumulated depreciation 10b 9,484,336	2,394,070	10c	2,123,571
	11	Investments—publicly traded securities	11,966,044	11	11,471,985
	12	Investments—other securities See Part IV, line 11		12	
	13	Investments—program-related See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11		15	
	16	**Total assets.** Add lines 1 through 15 (must equal line 34)	25,088,387	16	27,212,322
Liabilities	17	Accounts payable and accrued expenses	993,135	17	990,809
	18	Grants payable		18	
	19	Deferred revenue	4,640,734	19	4,797,501
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability *Complete Part IV of Schedule D*		21	
	22	Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons *Complete Part II of Schedule L*		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities Complete Part X of Schedule D	1,797,169	25	1,993,311
	26	**Total liabilities.** Add lines 17 through 25	7,431,038	26	7,781,621
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	11,759,044	27	12,083,724
	28	Temporarily restricted net assets	4,184,305	28	5,632,977
	29	Permanently restricted net assets	1,714,000	29	1,714,000
		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	17,657,349	33	19,430,701
	34	Total liabilities and net assets/fund balances	25,088,387	34	27,212,322

Part XI **Reconcilliation of Net Assets**

Check if Schedule O contains a response to any question in this Part XI . . . . ☑

1	Total revenue (must equal Part VIII, column (A), line 12) . . .	1	21,029,232
2	Total expenses (must equal Part IX, column (A), line 25)	2	19,887,795
3	Revenue less expenses Subtract line 2 from line 1	3	1,141,437
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) . .	4	17,657,349
5	Other changes in net assets or fund balances (explain in Schedule O)	5	631,915
6	Net assets or fund balances at end of year Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	19,430,701

Part XII **Financial Statements and Reporting**

Check if Schedule O contains a response to any question in this Part XII . . . . ☐

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ Cash ☑ Accrual ☐ Other ________ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? . .	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	2c	Yes	
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a separate basis, consolidated basis, or both ☑ Separate basis ☐ Consolidated basis ☐ Both consolidated and separated basis			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . .	3b		

SCHEDULE A
(Form 990 or 990EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**

2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E)

3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**

4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state

5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II)

6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**

7 ☑ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)** (Complete Part II)

8 ☐ A community trust described in **section 170(b)(1)(A)(vi)** (Complete Part II)

9 ☐ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **section 509(a)(2).** (Complete Part III)

10 ☐ An organization organized and operated exclusively to test for public safety See **section 509(a)(4).**

11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **section 509(a)(3).** Check the box that describes the type of supporting organization and complete lines 11e through 11h

a ☐ Type I **b** ☐ Type II **c** ☐ Type III - Functionally integrated **d** ☐ Type III - Other

e ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

f If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box ☐

g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

		Yes	No
(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?	**11g(i)**		
(ii) a family member of a person described in (i) above?	**11g(ii)**		
(iii) a 35% controlled entity of a person described in (i) or (ii) above?	**11g(iii)**		

h Provide the following information about the supported organization(s)

(i) Name of supported organization	**(ii)** EIN	**(iii)** Type of organization (described on lines 1- 9 above or IRC section **(see instructions)**)	**(iv)** Is the organization in col (i) listed in your governing document? Yes	No	**(v)** Did you notify the organization in col (i) of your support? Yes	No	**(vi)** Is the organization in col (i) organized in the U S ? Yes	No	**(vii)** Amount of support
Total									

Part II **Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**
(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	**(a)** 2006	**(b)** 2007	**(c)** 2008	**(d)** 2009	**(e)** 2010	**(f)** Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")	11,886,648	7,841,591	7,574,251	5,301,901	7,239,719	39,844,110
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 **Total.** Add lines 1 through 3	11,886,648	7,841,591	7,574,251	5,301,901	7,239,719	39,844,110
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						11,194,299
6 **Public Support.** Subtract line 5 from line 4						28,649,811

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	**(a)** 2006	**(b)** 2007	**(c)** 2008	**(d)** 2009	**(e)** 2010	**(f)** Total
7 Amounts from line 4	11,886,648	7,841,591	7,574,251	5,301,901	7,239,719	39,844,110
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	421,404	707,057	544,924	427,048	386,663	2,487,096
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
11 **Total support** (Add lines 7 through 10)						42,331,206

12 Gross receipts from related activities, etc (See instructions) | 12 | 63,156,333

13 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

14 Public Support Percentage for 2010 (line 6 column (f) divided by line 11 column (f)) | 14 | 67 680 %

15 Public Support Percentage for 2009 Schedule A, Part II, line 14 | 15 | 67 892 %

16a **33 1/3% support test—2010.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☑

b **33 1/3% support test—2009.** If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

17a **10%-facts-and-circumstances test—2010.** If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

b **10%-facts-and-circumstances test—2009.** If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization ▶☐

18 **Private Foundation** If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions ▶☐

Part III **Support Schedule for Organizations Described in Section 509(a)(2)**
(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	**(a)** 2006	**(b)** 2007	**(c)** 2008	**(d)** 2009	**(e)** 2010	**(f)** Total
1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 **Total.** Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of $5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 **Public Support** (Subtract line 7c from line 6)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	**(a)** 2006	**(b)** 2007	**(c)** 2008	**(d)** 2009	**(e)** 2010	**(f)** Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)						
13 **Total support** (Add lines 9, 10c, 11 and 12)						

14 **First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section501(c)(3) organization, check this box and **stop here** ▶☐

Section C. Computation of Public Support Percentage

15 Public Support Percentage for 2010 (line 8 column (f) divided by line 13 column (f))	**15**	
16 Public support percentage from 2009 Schedule A, Part III, line 15	**16**	

Section D. Computation of Investment Income Percentage

17 Investment income percentage for **2010** (line 10c column (f) divided by line 13 column (f))	**17**	
18 Investment income percentage from **2009** Schedule A, Part III, line 17	**18**	

19a **33 1/3% support tests—2010.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

b **33 1/3% support tests—2009.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization ▶☐

20 **Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions ▶☐

Part IV **Supplemental Information.** Supplemental Information. Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

Facts And Circumstances Test

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493133029151

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**
▶ **Attach to Form 990.** ▶ **See separate instructions.**

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit ☐ Yes ☐ No

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)
☐ Preservation of an historically importantly land area
☐ Protection of natural habitat
☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶______________

4 Number of states where property subject to conservation easement is located ▶______________

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year ▶______________

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ $ ______________

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $ ______________

(ii) Assets included in Form 990, Part X ▶ $ ______________

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $ ______________

b Assets included in Form 990, Part X ▶ $ ______________

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition
b ☐ Scholarly research
c ☐ Preservation for future generations
d ☐ Loan or exchange programs
e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
1a Beginning of year balance	10,841,954	9,716,954	10,261,954		
b Contributions	125,000	125,000	2,980,000		
c Investment earnings or losses	1,500,000	3,092,623	-3,138,959		
d Grants or scholarships					
e Other expenditures for facilities and programs	1,034,746				
f Administrative expenses		2,092,623	386,041		
g End of year balance	11,432,208	10,841,954	9,716,954		

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶ 76 000 %

b Permanent endowment ▶ 24 000 %

c Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		No
(ii) related organizations	3a(ii)		No
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements		4,681,551	3,507,943	1,173,608
d Equipment		2,934,172	2,456,429	477,743
e Other		3,992,184	3,519,964	472,220
Total. Add lines 1a-1e *(Column (d) should equal Form 990, Part X, column (B), line 10(c).)* ▶				2,123,571

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
Other		
Total. *(Column (b) should equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) should equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) should equal Form 990, Part X, col.(B) line 15.)* . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

1 (a) Description of Liability	(b) Amount
Federal Income Taxes	0
BENEFIT OBLIGATION	1,993,311
Total. *(Column (b) should equal Form 990, Part X, col (B) line 25)* ▶	1,993,311

2. Fin 48 (ASC 740) Footnote In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC740)

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	21,029,232
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	19,887,795
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	1,141,437
4	Net unrealized gains (losses) on investments	4	829,557
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-197,642
9	Total adjustments (net) Add lines 4 - 8	9	631,915
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	1,773,352

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	21,858,789
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	829,557		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines **2a** through **2d**			2e	829,557
3	Subtract line **2e** from line **1**			3	21,029,232
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total Revenue Add lines **3** and **4c.** (This should equal Form 990, Part I, line 12)			5	21,029,232

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	19,887,795
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Other losses	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines **2a** through **2d**			2e	
3	Subtract line **2e** from line **1**			3	19,887,795
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	
5	Total expenses Add lines **3** and **4c.** (This should equal Form 990, Part I, line 18)			5	19,887,795

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b Also complete this part to provide any additional information

Identifier	Return Reference	Explanation
INTENDED USE OF ENDOWMENT FUNDS	SCHEDULE D, PART V, LINE 4	THE CENTER'S ENDOWMENT FUNDS AND BOARD-DESIGNATED AMOUNTS FOR LONG-TERM INVESTMENT CONSIST OF PERMANENTLY RESTRICTED NET ASSETS (ENDOWMENT FUNDS) AND A BOARD-DESIGNATED AMOUNT FOR LONG-TERM INVESTMENT THE PERMANENTLY RESTRICTED NET ASSETS (ENDOWMENT FUNDS) ARE SUBJECT TO DONOR-IMPOSED STIPULATIONS THAT THE PRINCIPAL BE MAINTAINED PERMANENTLY BY THE CENTER THE CENTER HAS THREE SEPARATE ENDOWMENTS AND IT IS PERMITTED TO USE THE INCOME EARNED ON THE RELATED INVESTMENTS FOR GENERAL PURPOSES, LIBRARY ACQUISITIONS AND PUBLIC EDUCATION THE BOARD-DESIGNATED AMOUNT FOR LONG-TERM INVESTMENT IS A FUND SET ASIDE BY THE BOARD OF TRUSTEES FOR LONG-TERM INVESTMENT THAT ENSURE THE CENTER'S FINANCIAL STRENGTH AND AGILITY, AND PROVIDE A RESERVE FUND IN THE EVENT OF A FINANCIAL EMERGENCY
UNCERTAIN TAX POSITIONS	SCHEDULE D, PART X, LINE 2	IN JUNE 2006, FASB ISSUED ASC NO 740 10 (FORMERLY REFERRED TO AS FIN 48), ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES (ASC 740-10), WHICH ADDRESSES ACCOUNTING FOR, AND DISCLOSURE OF, UNCERTAIN TAX POSITIONS ASC 740-10 PRESCRIBES A MODEL FOR HOW AN ENTITY SHOULD RECOGNIZE, MEASURE, PRESENT, AND DISCLOSE IN ITS FINANCIAL STATEMENTS UNCERTAIN TAX POSITIONS THAT THE ENTITY HAS TAKEN OR EXPECTS TO TAKE ON A TAX RETURN UNDER ASC 740-10, THE FINANCIAL STATEMENTS WILL REFLECT EXPECTED FUTURE TAX CONSEQUENCES OF SUCH POSITIONS, PRESUMING THE TAX AUTHORITIES' FULL KNOWLEDGE OF THE POSITION AND ALL RELEVANT FACTS ASC 740-10 WILL REQUIRE AN ENTITY TO RECOGNIZE THE BENEFIT OF TAX POSITIONS WHEN IT IS "MORE LIKELY THAN NOT" THAT THE POSITION WILL BE SUSTAINABLE BASED ON THE MERITS OF THE POSITION THE CENTER ADOPTED ASC 740-10 IN 2009 THE ADOPTION OF ASC 740-10 HAD NO IMPACT ON THE CENTER'S FINANCIAL STATEMENTS
OTHER CHANGE IN NET ASSETS FROM FORM 990 TO AUDITED FINANCIAL STATEMENTS	SCHEDULE D, PART XI, LINE 8	AS OF DECEMBER 31, 2010, AN ACTUARIAL LOSS OF $197,642 WAS NOT YET RECOGNIZED AS A COMPONENT OF NET PERIODIC POSTRETIREMENT BENEFIT COST THIS LOSS IS RECORDED ON THE DECEMBER 31, 2010 STATEMENT OF CHANGES IN UNRESTRICTED NET ASSETS, DECREASING UNRESTRICTED NET ASSETS

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SCHEDULE F
(Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 **For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . . ☐ **Yes** ☐ **No**

2 **For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of grant funds outside the United States

3 Activites per Region (Use Part V if additional space is needed)

	(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region or independent contractors	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region/investments in region
	North America	0	0	Program Services	SPECIAL TRAINING	9,210
3a	Sub-total	0	0			9,210
b	Total from continuation sheets to Part I					
c	**Totals** (add lines 3a and 3b)	0	0			9,210

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than $5,000. Check this box if no one recipient received more than $5,000 . . . . ▶ ☐
Use Part V if additional space is needed.

1 **(a)** Name of organization	**(b)** IRS code section and EIN (if applicable)	**(c)** Region	**(d)** Purpose of grant	**(e)** Amount of cash grant	**(f)** Manner of cash disbursement	**(g)** Amount of of non-cash assistance	**(h)** Description of non-cash assistance	**(i)** Method of valuation (book, FMV, appraisal, other)

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . . ▶ ____________

3 Enter total number of other organizations or entities . . . . ▶

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Part V if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926 (see instructions for Form 926)*	☐ Yes	☑ No
2	Did the organization have an interest in a foreign trust during the tax year? *If " Yes," the organization may be required to file Form 3520 and/or Form 3520-A. (see instructions for Forms 3520 and 3520-A)*	☐ Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with respect to Certain Foreign Corporations. (see instructions for Form 5471)*	☐ Yes	☑ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see instructions for Form 8621)*	☐ Yes	☑ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with respect to Certain Foreign Partnerships. (see instructions for Form 8865)*	☐ Yes	☑ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report (see instructions for Form 5713).*	☐ Yes	☑ No

Part V **Supplemental Information**

Complete this part to provide the information (see instructions) required in Part I, line 2, and any additional information.

Identifier	ReturnReference	Explanation
PART I, LINE 3, COLUMN (F)		THE CENTER USES THE ACCRUAL METHOD OF ACCOUNTING TO REPORT TOTAL EXPENDITURES BY REGION IN ITS FINANCIAL STATEMENTS

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Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Complete if the organization answered "Yes" to Form 990, Part IV, question 23.
▶ Attach to Form 990. ▶ See separate instructions.

OMB No 1545-0047
2010
Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☐ First-class or charter travel ☐ Housing allowance or residence for personal use ☐ Travel for companions ☐ Payments for business use of personal residence ☐ Tax idemnification and gross-up payments ☐ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement orprovision of all the expenses described above? If "No," complete Part III to explain	**1b**		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**		
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☑ Compensation committee ☐ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☐ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization			
a	Receive a severance payment or change-of-control payment from the organization or a related organization?	**4a**	Yes	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	**4c**		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		No
b	Any related organization?	**5b**		No
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		No
b	Any related organization?	**6b**		No
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		No
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		No
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?	**9**		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) BRADFORD K SMITH	(i)	459,483	0	21,402	14,796	16,224	511,905	0
	(ii)	0	0	0	0	0	0	0
(2) MAUREEN MACKEY	(i)	293,064	10,050	15,258	33,546	10,104	362,022	0
	(ii)	0	0	0	0	0	0	0
(3) LORETTA FERRARI	(i)	181,640	0	90	24,911	23,617	230,258	0
	(ii)	0	0	0	0	0	0	0
(4) JOYCE R INFANTE	(i)	108,184	0	97,983	12,018	8,004	226,189	0
	(ii)	0	0	0	0	0	0	0
(5) LAWRENCE T MCGILL	(i)	167,247	0	138	22,934	24,827	215,146	0
	(ii)	0	0	0	0	0	0	0
(6) EDWARD J VENTURI	(i)	147,397	0	138	19,874	24,277	191,686	0
	(ii)	0	0	0	0	0	0	0
(7) JUWON CHOI	(i)	126,780	0	138	16,646	23,377	166,941	0
	(ii)	0	0	0	0	0	0	0
(8) JEFFREY A FALKENSTEIN	(i)	122,997	0	60	16,296	24,827	164,180	0
	(ii)	0	0	0	0	0	0	0
(9) MITCHELL F NAUFFTS	(i)	118,564	0	138	15,234	22,177	156,113	0
	(ii)	0	0	0	0	0	0	0
(10)								
(11)								
(12)								
(13)								
(14)								
(15)								
(16)								

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
SEVERANCE PAYMENT OF CHANGE-OF-CONTROL PAYMENT	SCHEDULE J, PART I, LINE 4A	IN RESPONSE TO THE ECONOMIC CRISIS IN 2009, A REDUCTION-IN-FORCE WAS IMPLEMENTED WHICH CONSISTED OF TWO PARTS VOLUNTARY EARLY RETIREMENT PROGRAM "VERP" FOR ELIGIBLE EMPLOYEES, AND INVOLUNTARY TERMINATIONS AS REQUIRED ALL THOSE AFFECTED, WHETHER VOLUNTARILY OR INVOLUNTARILY, RECEIVED A SEVERANCE PAYMENT A FORMER LISTED PERSON, JOYCE R INFANTE, ON SCHEDULE J PART II TOOK THE VERP, TERMINATED THEIR EMPLOYMENT WITH THE CENTER AND RECEIVED SEVERANCE IN 2010 THE AMOUNT OF SEVERANCE RECEIVED IS INCLUDED IN COLUMN (B)(III), OTHER REPORTABLE COMPENSATION
SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN	SCHEDULE J, PART I, LINE 4B	THE FOLLOWING INDIVIDUALS CONTRIBUTED AMOUNTS TO A SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN, AND THESE AMOUNTS WERE INCLUDED AS TAXABLE COMPENSATION IN COLUMN (B)(III), OTHER REPORTABLE COMPENSATION, OF THE TABLE ABOVE - BRADFORD K SMITH, PRESIDENT, PARTICIPATED IN A SECTION 457(F) PLAN AND CONTRIBUTED $16,500 - MAUREEN MACKEY, TREASURER, PARTICIPATED IN A SECTION 457(F) PLAN AND CONTRIBUTED $15,000

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.
► Attach to Form 990 or 990-EZ.

OMB No 1545-0047

2010

Open to Public Inspection

Name of the organization
THE FOUNDATION CENTER

Employer identification number
13-1837418

Identifier	Return Reference	Explanation
ORGANIZATION'S MISSION	FORM 990, PART III, LINE 1	THE FOUNDATION CENTER'S MISSION IS TO STRENGTHEN THE SOCIAL SECTOR BY ADVANCING KNOWLEDGE ABOUT PHILANTHROPY IN THE U S AND AROUND THE WORLD THE CENTER ACCOMPLISHES ITS MISSION BY - OPERATING LIBRARY/LEARNING CENTERS IN FIVE LOCATIONS - NEW YORK CITY, WASHINGTON, DC, ATLANTA, CLEVELAND, AND SAN FRANCISCO - THAT OFFER FREE ACCESS TO INFORMATION RESOURCES AND EDUCATIONAL PROGRAMS - MAINTAINING UNIQUE DATABASES OF INFORMATION ON THE NEARLY 100,000 FOUNDATIONS, CORPORATE DONORS, AND GRANTMAKING PUBLIC CHARITIES IN THE U S AND 2 1 MILLION OF THEIR RECENT GRANTS ITS FOUNDATION DIRECTORY ONLINE SUBSCRIPTION SERVICE IS THE MOST POPULAR MEANS FOR SEARCHING THESE DATABASES - PROVIDING A CONTENT-RICH WEB SITE WITH A VARIETY OF FREE SEARCH TOOLS, TUTORIALS, DOWNLOADABLE REPORTS, AND OTHER INFORMATION UPDATED DAILY, INCLUDING PHILANTHROPY NEWS DIGEST, ITS DAILY NEWS SERVICE, AND PUBHUB, ITS SEARCHABLE ONLINE COLLECTION OF THOUSANDS OF REPORTS PUBLISHED BY FOUNDATIONS AND NONPROFIT ORGANIZATIONS - CONDUCTING RESEARCH AND PUBLISHING REPORTS ON THE GROWTH OF THE FOUNDATION FIELD AND ON TRENDS IN FOUNDATION SUPPORT OF THE NONPROFIT SECTOR, INCLUDING THE ANNUAL FOUNDATIONS TODAY SERIES - PUBLISHING BOOKS RANGING FROM BASIC PRIMERS ON FUNDRAISING AND NONPROFIT MANAGEMENT TO COMPREHENSIVE REFERENCE WORKS - COORDINATING A NATIONWIDE NETWORK OF FUNDING INFORMATION CENTERS - 450 COOPERATING COLLECTIONS THAT OFFER FREE LOCAL ACCESS TO CORE CENTER RESOURCES AND TRAINING ESTABLISHED IN 1956 AND TODAY SUPPORTED BY CLOSE TO 550 FOUNDATIONS, THE FOUNDATION CENTER IS THE LEADING SOURCE OF INFORMATION ABOUT PHILANTHROPY WORLDWIDE THROUGH DATA, ANALYSIS, AND TRAINING, IT CONNECTS PEOPLE WHO WANT TO CHANGE THE WORLD TO THE RESOURCES THEY NEED TO SUCCEED THE CENTER MAINTAINS THE MOST COMPREHENSIVE DATABASE ON U S AND, INCREASINGLY, GLOBAL GRANTMAKERS AND THEIR GRANTS - A ROBUST, ACCESSIBLE KNOWLEDGE BANK FOR THE SECTOR IT ALSO OPERATES RESEARCH, EDUCATION, AND TRAINING PROGRAMS DESIGNED TO ADVANCE KNOWLEDGE OF PHILANTHROPY AT EVERY LEVEL THOUSANDS OF PEOPLE VISIT THE CENTER'S WEB SITE EACH DAY AND ARE SERVED IN ITS FIVE REGIONAL LIBRARY/LEARNING CENTERS AND ITS NETWORK OF 450 FUNDING INFORMATION CENTERS LOCATED IN PUBLIC LIBRARIES, COMMUNITY FOUNDATIONS, AND EDUCATIONAL INSTITUTIONS NATIONWIDE AND AROUND THE WORLD

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PROGRAM SERVICES - DATA COLLECTION AND PUBLICATIONS	FORM 990, PART III, LINE 4A	DATA COLLECTION AND PUBLICATIONS (EXPENSES $8,656,734 AND REVENUE $11,139,175) THE CENTER MAINTAINS UNIQUE DATABASES OF INFORMATION ON THE NEARLY 100,000 FOUNDATIONS, CORPORATE DONORS, AND GRANTMAKING PUBLIC CHARITIES IN THE U S AND 2 1 MILLION OF THEIR RECENT GRANTS ITS FOUNDATION DIRECTORY ONLINE SUBSCRIPTION SERVICE IS THE MOST POPULAR MEANS FOR SEARCHING THESE DATABASES THE CENTER ALSO PUBLISHES BOOKS RANGING FROM BASIC PRIMERS ON FUNDRAISING AND NONPROFIT MANAGEMENT TO COMPREHENSIVE REFERENCE WORKS IN ADDITION, THE CENTER PROVIDES A CONTENT-RICH WEB SITE WITH A VARIETY OF FREE SEARCH TOOLS, TUTORIALS, DOWNLOADABLE REPORTS, AND OTHER INFORMATION UPDATED DAILY, INCLUDING PHILANTHROPY NEWS DIGEST, ITS DAILY NEWS SERVICE, AND PUBHUB, ITS SEARCHABLE ONLINE COLLECTION OF NEARLY 5,000 REPORTS PUBLISHED BY FOUNDATIONS AND NONPROFIT ORGANIZATIONS IN 2010 THE CENTER'S WEBSITE HAD AN AVERAGE OF 55,000 VISITORS DAILY THE CENTER ADDED INFORMATION ABOUT A VARIETY OF NEW ENTITIES TO ITS DATABASE IN 2010, MANY OF WHICH SUBSEQUENTLY APPEARED IN OUR FOUNDATION DIRECTORY ONLINE DATABASE AVAILABLE FOR FREE USE AT OUR FIVE REGIONAL LIBRARY/LEARNING CENTERS AND 450 COOPERATING COLLECTION SITES THESE ADDITIONS INCLUDE 6,000+ FOUNDATIONS, 154,000 GRANTS, REPRESENTING $22 1 BILLION, 11,700 GRANTS RECIPIENTS (OF WHICH 3,000 WERE INTERNATIONAL), 730 GRANTMAKING PUBLIC CHARITIES AND 471 CORPORATE PROFILES TO ENSURE THAT IT HAS THE MOST CURRENT AND ACCURATE DATA POSSIBLE, THE CENTER HAS UNDERTAKEN A MAJOR INITIATIVE TO ENCOURAGE MORE GRANTMAKERS TO SEND THEIR GRANTS LISTS IN AN ELECTRONIC FORMAT BY YEAR-END 2010, THE NUMBER OF GRANTMAKERS REPORTING THEIR GRANTS TO THE CENTER ELECTRONICALLY (EGRANT REPORTERS) HAD INCREASED TO 587 DURING THE SECOND HALF OF THE YEAR, THE CENTER ALSO INCORPORATED THE GRANTSFIRE REPORTING FORMAT WITHIN ITS LARGER EGRANT REPORTING SYSTEM, PRESENTING IT AS A NEW REPORTING OPTION FOR GRANTMAKERS (HTTP //FOUNDATIONCENTER ORG/GRANTMAKERS/HGRANT HTML) GRANTSFIRE'S TECHNOLOGY ALLOWS RECENTLY PUBLISHED GRANTS INFORMATION TO BE PULLED DIRECTLY FROM GRANTMAKERS' WEB SITES OR FEEDS THE DATA CAN THEN BE MADE AVAILABLE TO THE GENERAL PUBLIC THROUGH AN API OR RSS FEED GRANTSFIRE FACILITATES GRANT REPORTING FOR GRANTMAKERS AND INCREASES THE TIMELINESS AND ACCESSIBILITY OF GRANTS INFORMATION FOR ALL ONE OF THE CENTER'S NEWER PRODUCTS, PHILANTHROPY IN/SIGHT, IS AN ONLINE DATA VISUALIZATION PLATFORM (HTTP //PHILANTHROPYINSIGHT ORG), WHICH WAS RELEASED IN 2009 AND INCLUDES MAPS THAT DISPLAY GIVING GEOGRAPHICALLY BY COUNTRY, STATE, COUNTY, CITY, METRO AREA, CONGRESSIONAL DISTRICT, OR ZIP CODE IN/SIGHT USERS CAN CHOOSE FROM OVER 1,100 AREAS OF INTEREST, AND CAN ASSESS FUNDING NEEDS AND IMPACT WITH A VARIETY OF DEMOGRAPHIC, SOCIO-ECONOMIC, AND OTHER DATA SETS DEMOGRAPHIC AND THEMATIC DATA IN IN/SIGHT IS DRAWN FROM A VARIETY OF SOURCES, INCLUDING THE AMERICAN HUMAN DEVELOPMENT PROJECT OF THE SOCIAL SCIENCE RESEARCH COUNCIL AND THE U S CENSUS BUREAU'S AMERICAN COMMUNITY SURVEY DURING THE SECOND HALF OF 2010, THE CENTER ADDED TO THE DATA SETS IN IN/SIGHT APPROXIMATELY 50 WORLD DEVELOPMENT INDICATORS FROM THE WORLD BANK AND FOUR NEW DOMESTIC INDICATORS FOR ARTS AND CULTURE FROM THE URBAN INSTITUTE, AS WELL AS UPDATING ALL OF THE EXISTING DATA SETS IN IN/SIGHT WITH MORE CURRENT INFORMATION THE CENTER RECEIVED FUNDING FROM THE J P MORGAN CHASE FOUNDATION AND THE CHARLES STEWART MOTT FOUNDATION TO CREATE PHILANTHROPY IN/SIGHT - EDUCATION EDITION, WHICH WAS RECENTLY MADE AVAILABLE TO EDUCATION FUNDERS THE EDUCATION EDITION ALLOWS FOR OVERLAYS OF SCHOOL DISTRICT INFORMATION ON THE MAPS THAT USERS CREATE, AND ALSO ALLOWS USERS TO FILTER DATA BY RECIPIENT NAME

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PROGRAM SERVICES - LIBRARY/LEARNING CENTERS AND OTHER PUBLIC SERVICES	FORM 990, PART III, LINE 4B	LIBRARY/LEARNING CENTERS AND OTHER PUBLIC SERVICES (EXPENSES $4,594,589 AND REVENUE $1,532,698) THE CENTER OPERATES PROFESSIONALLY STAFFED LIBRARY/LEARNING CENTERS IN FIVE LOCATIONS-NEW YORK CITY, WASHINGTON, DC, ATLANTA, CLEVELAND, AND SAN FRANCISCO-THAT OFFER FREE ACCESS TO INFORMATION RESOURCES AND EDUCATIONAL PROGRAMS THE CENTER ALSO COORDINATES A NATIONWIDE NETWORK OF FUNDING INFORMATION CENTERS - 450 COOPERATING COLLECTIONS THAT OFFER FREE LOCAL ACCESS TO CORE CENTER RESOURCES AND TRAINING BUILDING THE CAPACITY OF UNDER-RESOURCED NONPROFITS CONTINUED TO BE A PRIORITY FOR THE CENTER IN 2010, GIVEN THAT THE MAJORITY OF ITS FREE TRAINING AUDIENCE IS AFFILIATED WITH UNDER-RESOURCED NONPROFITS THAT ARE LARGELY RELYING ON ITS FREE TRAINING TO BUILD THEIR CAPACITY IN ADDITION TO PROVIDING FREE CLASSROOM TRAINING VIA ITS LIBRARY/LEARNING CENTERS THE CENTER HELPS TO BUILD THE CAPACITY OF UNDER-RESOURCED NONPROFITS BY OFFERING FREE WEBINARS (HTTP //FOUNDATIONCENTER ORG/GETSTARTED/TRAINING/WEBINARS/) AND E-LEARNING CLASSES (HTTP //FOUNDATIONCENTER ORG/GETSTARTED/TRAINING/ONLINE/), A FREE MULTIMEDIA EVENTS ARCHIVE (HTTP //FOUNDATIONCENTER ORG/EVENTS/ARCHIVE/) INCLUDING AUDIO AND/OR VIDEO RECORDINGS OF CENTER PROGRAMS AND PRESENTATIONS FEATURING NONPROFIT AND FOUNDATION LEADERS, OUR FREE "ASK US" E-MAIL AND LIVE-CHAT REFERENCE SERVICE (HTTP //FOUNDATIONCENTER ORG/GETSTARTED/ASKUS/), AND OUR NEWLY INTRODUCED FREE TRAINING VIDEOS (HTTP //FOUNDATIONCENTER ORG/GETSTARTED/TRAINING/VIDEO/GSB HTML) IN 2010, FOR THE FIRST TIME, THE CENTER ALSO USED COVERITLIVE TO HOST LIVE Q&A SESSIONS WITH EXPERTS IMMEDIATELY FOLLOWING FOUR OF ITS WEBINARS-BEFORE YOU SEEK A GRANT, FINDING FOUNDATION SUPPORT FOR YOUR EDUCATION, INTRODUCTION TO FUNDRAISING PLANNING, AND GRANTSEEKING BASICS-AS WELL AS HOLDING A VIRTUAL Q&A SESSION ABOUT PURSUING CREDENTIALS FOR A CAREER IN FUNDRAISING MORE THAN 31,000 GRANTSEEKERS PARTICIPATED IN THE CENTER'S REAL-TIME TRAINING SESSIONS IN THE CLASSROOM OR VIA WEBINAR IN 2010 RECORDINGS AND WEBINARS AVAILABLE IN THE CENTER'S EVENTS ARCHIVE WERE PLAYED A TOTAL OF MORE THAN 243,300 TIMES DURING THE CALENDAR YEAR OTHER MAJOR LIBRARY/LEARNING CENTER ACCOMPLISHMENTS IN 2010 INCLUDE THE FOLLOWING LAUNCHING GRANTSPACE - IN THE LAST QUARTER OF 2010, THE CENTER LAUNCHED GRANTSPACE (HTTP //GRANTSPACE ORG), A STATE-OF-THE-ART, WEB 2 0 LEARNING PLATFORM ENABLING GRANTSEEKERS TO MORE EASILY FIND TRAINING TOOLS AND RESOURCES IN A NEARBY CLASSROOM AND ONLINE TO HELP THEM SUCCEED IN THEIR WORK THE CENTER ORGANIZED THE TOOLS AND RESOURCES IN GRANTSPACE UNDER THE 13 MOST COMMON SUBJECT AREAS OF FUNDING RESEARCH-INCLUDING HEALTH, EDUCATION, THE ENVIRONMENT, AND THE ARTS-SO THAT VISITORS CAN EASILY ACCESS THE MOST RELEVANT SUBJECTS VISITORS ARE ALSO OFFERED THE OPTION OF APPROACHING THE CONTENT BY FOCUSING ON A PARTICULAR SKILL THEY WANT TO SHARPEN, INCLUDING PROPOSAL WRITING, CORPORATE FUNDRAISING, AND COLLABORATION WITHIN ONLY A FEW WEEKS OF ITS LAUNCH, GRANTSPACE GARNERED OVER 1,000 REGISTERED USERS, BY YEAR-END 2010, THAT NUMBER HAD SWELLED TO NEARLY 2,300 GRANTSPACE OFFERINGS INCLUDE - FREE AND FEE-BASED E-LEARNING AND WEBINAR TRAINING COURSES - PODCASTS AND VIDEO RECORDINGS OF ON-SITE FOUNDATION CENTER PRESENTATIONS - A COMPREHENSIVE CALENDAR LISTING OF ALL UPCOMING FOUNDATION CENTER TRAINING OPPORTUNITIES IN CLASSROOMS AROUND THE COUNTRY AND ONLINE - A SEARCH ENGINE THAT HELPS VISITORS FIND THE CLOSEST FOUNDATION CENTER LIBRARY/LEARNING CENTER OR COOPERATING COLLECTION BY ZIP CODE - ANSWERS TO FAQS COMPILED IN AN EXTENSIVE KNOWLEDGE BASE - A SAMPLE DOCUMENTS "WIKI" CONTAINING PROPOSALS, COVER LETTERS, BUDGETS, AND OTHER IMPORTANT RESOURCES - ACCESS POINTS TO OUR "ASK US" E-MAIL AND CHAT SERVICES THAT PROVIDE EXPERT ASSISTANCE TO VISITORS - PUBLISHED REPORTS, STATISTICS, AND NEWS STORIES FOCUSED ON SPECIFIC FIELDS OF INTEREST FROM OUR PUBHUB - REQUESTS FOR PROPOSALS (RFPS) - NONPROFIT SECTOR JOB LISTINGS - SOCIAL NETWORKING CAPABILITIES TO ALLOW GRANTSEEKERS TO SHARE INFORMATION AND LEARN FROM EACH OTHER EXPANDING THE NETWORK OF COOPERATING COLLECTIONS - THE CENTER HAS CONTINUED ITS WORK TO GROW ITS NETWORK OF COOPERATING COLLECTIONS, WHICH SERVE AS CENTRAL HUBS FOR LOCAL OUTREACH AND ARE A PRIMARY MEANS OF ENSURING FREE LOCAL ACCESS TO CORE CENTER TOOLS AND RESOURCES THE COLLECTIONS PROVIDE ACCESS TO POWERFUL ONLINE DATABASES, SUCH AS THE FOUNDATION DIRECTORY ONLINE PROFESSIONAL AND FOUNDATION GRANTS TO INDIVIDUALS ONLINE, GRANTSEEKING TRAINING CLASSES, ACCESS TO A CORE COLLECTION OF ONLINE AND PRINT PUBLICATIONS RELATED TO FUNDRAISING AND NONPROFIT MANAGEMENT, AND ONE-ON-ONE REFERENCE HELP AND ASSISTANCE IN THE USE OF THESE RESOURCES BY YEAR-END 2010, THE COLLECTION NETWORK HAD EXPANDED TO 450 SITES, INCLUDING COLLECTIONS IN CHINA, MEXICO, THAILAND, AUSTRALIA, NIGERIA, BRAZIL, AND SOUTH KOREA MAKING AWARDS FROM OUR SCHOLARSHIP FUNDS - THE CENTER RECENTLY CREATED A NATIONAL SCHOLARSHIP FUND-IN ADDITION TO THE REGIONAL SCHOLARSHIPS AVAILABLE THROUGH ITS REGIONAL LIBRARY/LEARNING CENTERS TO HELP STAFF AND VOLUNTEERS OF SMALL, LOW-BUDGET NONPROFITS WORKING WITH UNDERSERVED AUDIENCES TO TAKE PART IN OUR IN-DEPTH, FEE-BASED COURSES ON GRANTSEEKING AND NONPROFIT MANAGEMENT (THESE FULL-DAY COURSES SUPPLEMENT OUR FREE CLASSES AND FREE ONLINE TUTORIALS) WE AWARDED A TOTAL OF 93 SCHOLARSHIPS FROM THE NATIONAL FUND DURING CALENDAR YEAR 2010, AND COLLECTIVELY THE REGIONAL SCHOLARSHIPS PROGRAM ENABLED 142 SMALL AND UNDER-RESOURCED NONPROFITS TO PARTICIPATE IN OUR FEE-BASED TRAINING SESSIONS LAUNCHING NEW EDUCATIONAL PROGRAMS - THE CENTER LAUNCHED TWO NEW FEE-BASED COURSES IN 2010-"AFTER THE GRANT" COURSE BASED ON THE CENTER'S BOOK OF THE SAME NAME FOCUSING ON BEST PRACTICES IN GRANT STEWARDSHIP, AND "BUILDING A SUSTAINABLE NONPROFIT ORGANIZATION" COURSE, CREATED FOR NONPROFIT LEADERS PROVIDING CAPACITY-BUILDING RESOURCES FOR ARTS ORGANIZATIONS - OCTOBER 2010 WAS FOCUS ON FUNDING FOR THE ARTS MONTH, WHICH OFFERED A VARIETY OF RESOURCES AND PROGRAMMING OF VALUE TO GRANTSEEKERS AND GRANTMAKERS IN THE ARTS THROUGHOUT THE MONTH, THE CENTER PRESENTED CLASSES AND PROGRAMS IN ITS LIBRARY/LEARNING CENTERS, ISSUED SPECIAL E-NEWSLETTERS WITH RESOURCES, NEWS, RESEARCH, AND PROGRAMMING FOR PEOPLE INTERESTED IN THE ARTS, AND ADDED CONTENT TO THE DESIGNATED AREA OF ITS WEB SITE, "FOCUS ON FUNDING FOR ARTS" (HTTP //FOUNDATIONCENTER ORG/FOCUS/ARTS/) FREE RESOURCES INCLUDED LINKS TO PODCASTS AND RECORDED PROGRAMS IN OUR ONLINE EVENTS ARCHIVE THIS "FOCUS ON" AREA ALSO OFFERS INTERACTIVE MAPS AND CHARTS THAT DISPLAY THE GEOGRAPHIC LOCATIONS AND AGGREGATE GIVING OF GRANTMAKERS SUPPORTING THE ARTS, NEWS COVERAGE, BOOK REVIEWS, AND RFP LISTINGS FROM THE CENTER'S PHILANTHROPY NEWS DIGEST, AND LINKS TO ONLINE REPORTS ON THE ARTS PUBLISHED BY FOUNDATIONS AND NONPROFIT ORGANIZATIONS, AVAILABLE THROUGH THE CENTER'S PUBHUB CATALOG

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PROGRAM SERVICES - RESEARCH AND OTHER PROGRAMS	FORM 990, PART III, LINE 4C	RESEARCH AND OTHER PROGRAMS (EXPENSES $1,899,344 AND REVENUE $306,234) THE CENTER CONDUCTS RESEARCH AND PUBLISHES REPORTS ON THE GROWTH OF THE FOUNDATION FIELD AND ON TRENDS IN FOUNDATION SUPPORT OF THE NONPROFIT SECTOR, INCLUDING THE ANNUAL FOUNDATIONS TODAY SERIES TO MAXIMIZE THE IMPACT OF ITS RESEARCH, IT HOSTS BRIEFINGS AND PANELS TO DISCUSS KEY FINDINGS, AND "SPREADS THE WORD" THROUGH SOCIAL MEDIA TO MAKE KNOWLEDGE ACCESSIBLE TO ALL, IT MAKES ITS FULL REPORTS OR HIGHLIGHTS FROM THEM AVAILABLE FOR FREE DOWNLOAD AT ITS WEB SITE SPECIAL EFFORTS IN RESEARCH AND OTHER PROGRAMS IN 2010 INCLUDE THE FOLLOWING PUBLISHING INTERNATIONAL GRANTMAKING UPDATE A SNAPSHOT OF U S FOUNDATION TRENDS - DURING 2010, THE CENTER PARTNERED WITH THE COUNCIL ON FOUNDATIONS TO PUBLISH A REPORT ON FOUNDATION GIVING FOR INTERNATIONAL PURPOSES INTERNATIONAL GRANTMAKING UPDATE A SNAPSHOT OF U S FOUNDATION TRENDS (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/INTL_UPDATE_2010 P DF) EXAMINES CHANGES IN GIVING FOR BOTH OVERSEAS RECIPIENTS AND U S -BASED INTERNATIONAL PROGRAMS THROUGH 2009, AND DOCUMENTS TRENDS THROUGH 2008 RELEASING NEW RESEARCH ON SOCIAL JUSTICE GRANTMAKING - IN 2009, THE CENTER RELEASED SOCIAL JUSTICE GRANTMAKING II, ITS BENCHMARKING STUDY OF SOCIAL JUSTICE GRANTMAKING, WHICH PROVIDES AN IN-DEPTH LOOK AT CURRENT ATTITUDES AND GIVING PATTERNS OF SOCIAL JUSTICE PHILANTHROPISTS EARLY IN 2010, THE CENTER UPDATED THE STATISTICS INCLUDED IN SOCIAL JUSTICE GRANTMAKING II AND DISSEMINATED THEM IN THE FORM OF A BRIEF REPORT, KEY FACTS ON SOCIAL JUSTICE GRANTMAKING (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/KEYFACTS_SOCIAL_20 10 PDF), WHICH IT PRESENTED AT THE COUNCIL ON FOUNDATIONS' ANNUAL CONFERENCE IN DENVER UTILIZING THE GRANTMAKER LEADERSHIP PANEL - IN LATE 2009, THE CENTER FORMED A GRANTMAKER LEADERSHIP PANEL, A STANDING PANEL OF 225 CHIEF EXECUTIVES AT LEADING U S FOUNDATIONS WHO HAVE AGREED TO PARTICIPATE IN RAPID WEB-BASED SURVEYS TO ENGENDER DISCUSSION AND DEBATE ON EMERGING ISSUES FACING THE FIELD EARLY IN 2010, THE CENTER BEGAN A SERIES OF REPORTS ON TOPICS INFORMED BY THIS PANEL, TAPPING THEIR EXPERTISE TO PROVIDE REAL-TIME INSIGHT AND INFORMATION ON CURRENT EVENTS THE CENTER DEPLOYED THE FIRST OF THESE SURVEYS IMMEDIATELY FOLLOWING THE EARTHQUAKE IN HAITI TO GAUGE GRANTMAKER RESPONSE, AND POSTED THE RESULTS ON ITS WEB SITE WITHIN A WEEK (HTTP //FOUNDATIONCENTER ORG/FOCUS/HAITI/) CONTINUING ITS DIVERSITY WORK - IN THE FALL OF 2009, THE CENTER CONVENED A DIVERSITY METRICS FORUM OF RESEARCHERS AND REPRESENTATIVES OF FOUNDATIONS AND PHILANTHROPIC INFRASTRUCTURE ORGANIZATIONS WITH A STAKE IN THE DEVELOPMENT OF A SYSTEM TO COLLECT DATA ON DIVERSITY IN PHILANTHROPY PROCEEDINGS WERE PUBLISHED IN APRIL 2010 (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/DIVERSITY2010 PDF) AS A RESULT OF THE MEETING, A DIVERSITY METRICS LISTSERV HAS BEEN SET UP TO FACILITATE COMMUNICATIONS AMONG THESE STAKEHOLDERS, AND THREE SUB-COMMITTEES HAVE BEEN FORMED TO DEVELOP RECOMMENDATIONS FOR DATA COLLECTION REGARDING FOUNDATIONS, NONPROFIT ORGANIZATIONS, AND POPULATIONS SERVED BY GRANTMAKERS AND NONPROFIT ORGANIZATIONS RELEASING FOUNDATION LEADERS DIVIDED ON LEGISLATION SUPPORTIVE OF FIELD-BUILDING EFFORTS - IN OCTOBER 2010, THE CENTER RELEASED A RESEARCH ADVISORY, FOUNDATION LEADERS DIVIDED ON LEGISLATION SUPPORTIVE OF FIELD-BUILDING EFFORTS, BASED ON A SURVEY OF OUR GRANTMAKER LEADERSHIP PANEL COMPOSED OF CEOS OF AMERICA'S TOP FOUNDATIONS THAT HAVE AGREED TO RESPOND TO RAPID-FIRE SURVEYS ON TOPICS OF IMPORTANCE TO PHILANTHROPY THE REPORT DOCUMENTS THIS GROUP'S OPINIONS ON RECENT LEGISLATIVE EFFORTS IN CALIFORNIA AND FLORIDA REGARDING THE PUBLIC DISCLOSURE OF PRIVATE FOUNDATION PRACTICES RELATED TO DIVERSITY IT ALSO GAUGES THE SURVEYED LEADERS' OPINIONS ON THREE FIELD-BUILDING INITIATIVES AND TWO PUBLISHED REPORTS ON PHILANTHROPIC PRACTICE (FREE REPORT AVAILABLE AT HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/GLP_LEGISLATION PDF) PUBLISHING GRANTMAKING TO COMMUNITIES OF COLOR IN OREGON - IN DECEMBER 2010, THE CENTER PUBLISHED GRANTMAKING TO COMMUNITIES OF COLOR IN OREGON WITH GRANTMAKERS OF OREGON AND SOUTHWEST WASHINGTON, WHICH ADDS TO OUR PREVIOUS RESEARCH STUDIES ON DIVERSITY IN PHILANTHROPY IN CALIFORNIA AND NEW YORK (REPORT FREELY AVAILABLE AT HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/OREGON2010 PDF) ISSUING A NEW ECONOMIC CRISIS RESEARCH ADVISORY - IN NOVEMBER 2010, THE CENTER PUBLISHED MOVING BEYOND THE ECONOMIC CRISIS FOUNDATIONS ASSESS THE IMPACT AND THEIR RESPONSE (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/RESEARCHADVISORY_E CONOMY_201011 PDF) ITS FINDINGS INDICATE THAT AFTER A DISMAL YEAR IN 2009, FOUNDATION GIVING HAS STABILIZED IN 2010 AND IS POISED FOR MODEST OVERALL GROWTH IN 2011 AT THE SAME TIME, IT MAY BE YEARS BEFORE GIVING RETURNS TO THE PEAK LEVEL RECORDED IN 2008 THE ADVISORY ALSO POINTS OUT THAT AMONG THE FOUNDATIONS THAT MADE CHANGES TO OPERATIONS OR GRANTMAKING PRIORITIES AS A RESULT OF THE WEAK ECONOMY, FEW EXPECT THOSE CHANGES TO PERSIST OVER THE LONG TERM INTRODUCING TOOLS AND RESOURCES FOR ASSESSING SOCIAL IMPACT (TRASI) - THIS PAST FALL, THE CENTER SUCCESSFULLY LAUNCHED TRASI (TOOLS AND RESOURCES FOR ASSESSING SOCIAL IMPACT), AN ONLINE DATABASE OF PROVEN APPROACHES TO MEASURING AND ANALYZING THE IMPACT OF SOCIAL INVESTMENTS (HTTP //TRASI FOUNDATIONCENTER ORG) DEVELOPED IN PARTNERSHIP WITH MCKINSEY & CO , THE ASSESSMENT APPROACHES IN TRASI WERE AUTHORED BY A RANGE OF ORGANIZATIONS, INCLUDING SOCIAL INVESTORS, FOUNDATIONS, NGOS, AND MICROFINANCE INSTITUTIONS THE RESOURCES IN THE DATABASE RANGE FROM OFF-THE-SHELF TOOLS AND CONCRETE METHODOLOGIES TO GENERALIZED BEST PRACTICES AND ARE COMPLEMENTED BY MULTIMEDIA FEATURES AND SOCIAL NETWORKING TOOLS SINCE ITS LAUNCH, 205 COMMUNITY MEMBERS SIGNED UP ON TRASI'S COMMUNITY PAGE (HTTP //TRASICOMMUNITY NING COM/), AND THE SITE HAS RECEIVED OVER 42,000 PAGE VIEWS SHARING LESSONS LEARNED FROM THE FIRST ROUND OF "RACE TO THE TOP" - IN 2010 THE CENTER CONDUCTED INTERVIEWS WITH FOUNDATION STAFF, EDUCATION CONSULTANTS, AND GOVERNMENT LEADERS ABOUT LESSONS THEY LEARNED AND CHALLENGES THEY FACED IN THE FIRST ROUND OF THE U S DEPARTMENT OF EDUCATION'S "RACE TO THE TOP" EDUCATION REFORM COMPETITION AN ANALYSIS OF THESE INTERVIEWS IS PRESENTED IN THE CENTER'S NEW REPORT, RACE TO THE TOP WHAT GRANTMAKERS CAN LEARN FROM THE FIRST ROUND (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/RTT PDF), PRODUCED UNDER THE AUSPICES OF THE FOUNDATION CENTER'S "FOUNDATIONS FOR EDUCATION EXCELLENCE" INITIATIVE TO HELP FOUNDATIONS ASSESS AREAS OF NEED, SHARE BEST PRACTICES, AND FORGE STRATEGIC ALLIANCES IN SUPPORT OF THE AMERICAN RECOVERY AND REINVESTMENT ACT (ARRA)'S SIX EDUCATION REFORM GOALS RESOURCES MADE AVAILABLE BY THE CENTER THROUGH THIS INITIATIVE ARE GATHERED IN A SPECIAL WEB PORTAL (HTTP //FOUNDATIONCENTER ORG/EDUCATIONEXCELLENCE/) CREATED WITH SUPPORT FROM THE CHARLES STEWART MOTT FOUNDATION AND IN COLLABORATION WITH THE U S DEPARTMENT OF EDUCATION

Identifier	Return Reference	Explanation
PROGRAM SERVICES - RESEARCH AND OTHER PROGRAMS (CONTINUED)	FORM 990, PART III, LINE 4C	RELEASING FIRST-EVER REPORT ON PUBLIC POLICY GRANTMAKING - THE CENTER'S 2010 RESEARCH STUDY, KEY FACTS ON FOUNDATIONS' PUBLIC POLICY-RELATED GRANTMAKING (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/KEYFACTS_PUBLICPOL ICY_2010 PDF) IS THE FIRST OF ITS KIND TO BENCHMARK OVERALL LEVELS OF U S FOUNDATION ENGAGEMENT IN PUBLIC POLICY-RELATED ACTIVITIES THE REPORT FINDS THAT ONE-QUARTER OF THE MORE THAN 1,300 LARGE FOUNDATIONS THAT RESPONDED TO A SURVEY EITHER FUND OR ARE ENGAGED IN SUCH ACTIVITIES, WITH LARGER FOUNDATIONS FAR MORE LIKELY TO PARTICIPATE THAN SMALLER ONES IN FACT, MORE THAN HALF OF THOSE WHO ENGAGE IN PUBLIC POLICY-RELATED ACTIVITIES INCREASED THEIR LEVELS OF SUPPORT OVER THE LAST FIVE YEARS STUDYING FOUNDATION LEADERS' USE OF SOCIAL MEDIA - THE CENTER'S GRANTMAKER LEADERSHIP PANEL DRAWS UPON THE EXPERTISE OF CHIEF EXECUTIVES AT LEADING U S FOUNDATIONS ON CRITICAL ISSUES OF INTEREST TO THE SECTOR OUR RECENT SURVEY OF THE PANEL FOUND THAT ABOUT ONE-THIRD OF THE CEOS SURVEYED REGULARLY USE FACEBOOK OR READ BLOGS, AND ONLY SIX PERCENT USE TWITTER OUR SEPTEMBER 2010 REPORT, ARE FOUNDATION LEADERS USING SOCIAL MEDIA? (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/RESEARCH/PDF/SOCIAL_MEDIA PDF), DOCUMENTS THE USE OF SOCIAL MEDIA TOOLS BY THIS GROUP AND HIGHLIGHTS ACTIVITIES OF TWO "POWER USERS" IN THE FIELD INTRODUCTION OF COLLABORATION RESOURCES FOR NONPROFITS - IN THE VOLATILE ECONOMIC CLIMATE, WHEN RESOURCES HAVE BEEN ESPECIALLY SCARCE, NONPROFITS CAN OFTEN ACHIEVE THEIR MISSIONS MORE EFFECTIVELY THROUGH MERGERS, JOINT PROGRAMMING, AND OTHER FORMS OF COLLABORATION IN MAY 2010, IN PARTNERSHIP WITH THE LODESTAR FOUNDATION, THE NONPROFIT COLLABORATION DATABASE-WHICH PROVIDES MODELS AND BEST PRACTICES OF EXCEPTIONAL NONPROFIT COLLABORATION EFFORTS DRAWN FROM PROJECTS PRESENTED FOR CONSIDERATION FOR THE 2009 COLLABORATION PRIZE-WAS LAUNCHED ON THE CENTER'S WEB SITE (HTTP //COLLABORATION FOUNDATIONCENTER ORG/SEARCH/SEARCHGENERATOR PHP), WHICH IS SERVING AS ITS NEW HOME THE DATABASE IS PART OF A LARGER "NONPROFIT COLLABORATION RESOURCES" PORTAL (HTTP //FOUNDATIONCENTER ORG/GAINKNOWLEDGE/COLLABORATION/) DEVELOPED BY THE CENTER TO CONTEXTUALIZE THE DATABASE AND TO PROVIDE ADDED VALUE FOR ITS USERS THIS PORTAL OFFERS FREE VIDEOS AND PODCASTS, LITERATURE FROM THE NONPROFIT SECTOR, CASE STUDIES, AND FAQS FOCUSED ON THE TOPICS OF COLLABORATIONS, MERGERS, AND JOINT PROGRAMMING AT THE TIME OF LAUNCH, THE DATABASE CONTAINED FULLY-SEARCHABLE, DETAILED INFORMATION ABOUT MORE THAN 250 COLLABORATIONS NOMINATED FOR THE 2009 PRIZE INTRODUCING OUR GLASSPOCKETS TRANSPARENCY TOOL - GLASSPOCKETS, THE CENTER'S FLAGSHIP TRANSPARENCY WEB PORTAL (GLASSPOCKETS ORG) IS THE MAINSTAY OF THE CENTER'S EFFORTS TO GALVANIZE A TRANSPARENCY MOVEMENT WITHIN PHILANTHROPY LAUNCHED EARLY IN 2010 AND GENERATING OVER 26,000 VISITS BY YEAR-END, THE SITE'S RICH CONTENT IS ORGANIZED ACCORDING TO THREE BASIC CATEGORIES FACTS ABOUT PHILANTHROPY, PHILANTHROPY AT WORK, AND LOOKING INSIDE FOUNDATIONS AS SUCH IT PROVIDES BASIC INFORMATION ABOUT THE ENTIRE FIELD, GIVES CLEAR EXAMPLES OF THE RELEVANCY OF FOUNDATIONS' WORK TO THE CHALLENGES OF OUR TIME, AND INCLUDES A RANGE OF TOOLS THAT IDENTIFY BEST PRACTICES AMONG FOUNDATIONS IN PROMOTING TRANSPARENCY IN THE DIGITAL AGE THE CENTER ADDED FEATURES THROUGHOUT THE YEAR, INCLUDING MORE PROFILES ON "WHO HAS GLASSPOCKETS", AN INTERACTIVE "FOUNDATION TIME SLIDER" FEATURE THAT ENABLES USERS TO CLEARLY SEE THE GROWTH OF FOUNDATIONS IN NUMBER, ASSETS, AND GIVING FROM 1975 TO 2008, AND GRANTSFIRE GRANT FEEDS IN DECEMBER 2010, THE CENTER LAUNCHED A NEW BLOG ON THE SITE, TRANSPARENCY TALK (HTTP //BLOG GLASSPOCKETS ORG/), AND A METRO AREA FUNDING MAP THAT VISUALIZES FOUNDATION GIVING BASED ON GRANTEE AND GRANTMAKER LOCATION FOR SELECTED METROPOLITAN AREAS (HTTP //WWW GLASSPOCKETS ORG/FACTS/METROMAP HTML) ADVANCING A MORE GLOBAL VIEW OF PHILANTHROPY - THE CENTER HAS MADE MUCH PROGRESS TOWARDS ITS GOAL OF ADVANCING A MORE GLOBAL VIEW OF PHILANTHROPY, INCLUDING ADVANCING INTERNATIONAL PARTNERSHIPS AND MORE EFFECTIVELY MEETING THE CHALLENGE OF CAPTURING DATA ON GIVING BY NON-U S FOUNDATIONS OVER THE COURSE OF 2010, IN ADDITION TO DEVELOPING THE RESEARCH PLATFORM FOR THE GLOBAL PHILANTHROPY FORUM'S 2010 CONFERENCE (HTTP //FOUNDATIONCENTER ORG/GPF/) THE CENTER CONTINUED TO DEVELOP COLLABORATIVE RELATIONSHIPS WITH GROUPS LIKE THE EUROPEAN FOUNDATION CENTER (EFC), THE BRAZILIAN GRUPO DE INSTITUTOS, FUNDACOES E EMPRESAS (GIFE), THE MEXICAN CENTER ON PHILANTHROPY (CEMEFI), THE AVINA FOUNDATION (LATIN AMERICA), THE ARAB FOUNDATION FORUM, THE AFRICA GRANTMAKERS NETWORK, WORLDWIDE INITIATIVES FOR GRANTMAKER SUPPORT (WINGS), THE NEWLY FORMED CHINA FOUNDATION CENTER (WWW FOUNDATIONCENTER ORG CN) AND OTHERS DURING 2010, THE CENTER ADDED PROFILES FOR MORE THAN 2,000 NON-U S FOUNDATIONS AND 300 NON-U S CORPORATE GIVING PROGRAMS TO ITS DATABASE

Identifier	Return Reference	Explanation
LOCAL CHAPTERS, BRANCHES, OR AFFILIATES	FORM 990, PART VI, LINE 10A	THE CENTER MAINTAINS AND OPERATES A NETWORK OF 5 PROFESSIONALLY-STAFFED LIBRARY/LEARNING CENTERS IN NY, SAN FRANCISCO, WASHINGTON D C , CLEVELAND AND ATLANTA THESE ARE UNINCORPORATED DIVISIONS THAT HAVE THE SAME TAX ID NUMBER AS THE CENTER THE LIBRARY/LEARNING CENTERS ARE GOVERNED BY THE SAME WRITTEN POLICIES AND PROCEDURES AS THE CENTER TO ENSURE THEIR OPERATIONS ARE CONSISTENT WITH THOSE OF THE CENTER'S

Identifier	Return Reference	Explanation
FORM 990 REVIEW	FORM 990, PART VI, LINE 11B	THE CENTER'S FORM 990 IS PREPARED BY THE ACCOUNTING MANAGER UNDER THE DIRECT SUPERVISION OF THE CONTROLLER AND THE VICE PRESIDENT FOR FINANCE AND ADMINISTRATION THOROUGHLY REVIEWS THE RETURN THE DRAFT FORM 990 IS THEN REVIEWED BY MEMBERS OF THE TAX DEPARTMENT OF THE CENTER'S INDEPENDENT ACCOUNTING FIRM, KPMG LLP, AND THEN BY EACH OF THE ORGANIZATION'S OFFICERS SUBSEQUENTLY, THE AUDIT COMMITTEE OF THE CENTER'S BOARD OF TRUSTEES AND THE FULL BOARD REVIEWS THE RETURN AFTER RESPONDING TO ALL INQUIRIES AND MAKING ANY NECESSARY CHANGES, THE FINAL FORM 990 IS PROVIDED TO ALL MEMBERS OF THE BOARD PRIOR TO ITS FILING WITH THE IRS

Identifier	Return Reference	Explanation
CONFLICT OF INTEREST POLICY	FORM 990, PART VI, LINE 12C	A CONFLICT OF INTEREST DISCLOSURE STATEMENT IS OBTAINED ANNUALLY FROM ALL TRUSTEES, SENIOR STAFF, AND OTHER KEY EMPLOYEES WHO ARE CURRENTLY SERVING THE CENTER A REPORT SUMMARIZING THE DISCLOSURE STATEMENTS IS PROVIDED TO THE BOARD OF TRUSTEES ANNUALLY IT IS THE CENTER'S POLICY THAT IN THE EVENT OF A CONFLICT THE FOLLOWING IS DONE IF THERE IS A CONFLICT RELEVANT TO A MATTER REQUIRING ACTION BY THE BOARD OF TRUSTEES, THE INTERESTED PERSON SHALL CALL IT TO THE ATTENTION OF THE BOARD OF TRUSTEES, AND THE TRUSTEE CONCERNED SHALL NOT VOTE ON THE MATTER MOREOVER, THE PERSON HAVING A CONFLICT SHALL RETIRE FROM THE ROOM IN WHICH THE BOARD IS MEETING AND SHALL NOT PARTICIPATE IN THE FINAL DELIBERATION OR DECISION REGARDING THE MATTER UNDER CONSIDERATION WHEN THERE IS DOUBT AS TO WHETHER A CONFLICT OF INTEREST EXISTS, THE MATTER SHALL BE RESOLVED BY VOTE OF THE BOARD OF TRUSTEES OR ITS COMMITTEE, EXCLUDING FROM THE ROOM AND THE VOTE THE PERSON WHOSE SITUATION WILL BE DISCUSSED WHEN A CONFLICT OF INTEREST ARISES FOR ANY STAFF MEMBER EXCEPT THE PRESIDENT, THAT STAFF MEMBER SHALL REPORT IT TO THE PRESIDENT IN WRITING A CONFLICT OF INTEREST RELATING TO THE PRESIDENT SHALL BE REPORTED IN WRITING TO THE CHAIRMAN OF THE BOARD

Identifier	Return Reference	Explanation
COMPENSATION	FORM 990, PART VI, LINES 15A AND 15B	THE CENTER'S BOARD OF TRUSTEES, CONSISTING OF INDEPENDENT PERSONS, ESTABLISHES COMPENSATION FOR THE CEO AND COO AND REVIEWS THE COMPENSATION FOR OTHER OFFICERS AND VICE PRESIDENTS ON AN ANNUAL BASIS PRIOR TO MAKING COMPENSATION DECISIONS, THE BOARD, THROUGH THE USE OF AN INDEPENDENT CONSULTANT, OBTAINS INFORMATION ON THE COMPENSATION OF FUNCTIONALLY COMPARABLE POSITIONS FOR SIMILARLY QUALIFIED PERSONS AT SIMILARLY SITUATED ORGANIZATIONS AND/OR BENCHMARK SALARIES FOR SELECT POSITIONS OBTAINED FROM SALARY SURVEYS DOCUMENTATION OF THE DELIBERATIONS AND DECISIONS MADE ARE MAINTAINED IN THE MINUTES IN THE CORPORATE SECRETARY'S OFFICE THE COMPARABILITY DATA FOR THE COMPENSATION OF THE CEO IS REVIEWED ANNUALLY AND THAT OF THE OTHER OFFICERS AND SENIOR STAFF IS REVIEWED EVERY FEW YEARS A FULL INDEPENDENT COMPENSATION REVIEW FOR ALL EXECUTIVES AND OTHER SELECTED STAFF WAS PERFORMED IN 2010

Identifier	Return Reference	Explanation
AVAILABLE TO THE PUBLIC	FORM 990, PART VI, LINE 19	THE CENTER'S ANNUAL REPORT FOR THE PAST FOUR YEARS, WHICH INCLUDES OUR AUDITED FINANCIAL STATEMENTS, IS POSTED ON ITS WEBSITE AND IS DOWNLOADABLE IN ADDITION, GOVERNANCE AND STAFFING POLICIES ARE POSTED, INCLUDING THE CODE OF CONDUCT (WHICH INCLUDES THE CONFLICT OF INTEREST POLICY), DIVERSITY STATEMENT AND THE EXECUTIVE COMPENSATION POLICY

Identifier	Return Reference	Explanation
OTHER CHANGES IN NET ASSETS	FORM 990, PART XI, LINE 5	AS OF DECEMBER 31, 2010, THE $631,915 IN OTHER CHANGES IN NET ASSETS CONSISTS OF $829,557 NET UNREALIZED INVESTMENT GAINS FOR THE CURRENT YEAR OFFSET BY AN ACTUARIAL LOSS OF $197,642, WHICH REPRESENTS PENSION AND POSTRETIREMENT CHANGES OTHER THAN NET PERIODIC BENEFIT COST