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Form **990-PF**

Department of the Treasury
Internal Revenue Service

# Return of Private Foundation
## or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation

**Note.** The foundation may be able to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0052

**2010**

For calendar year 2010, or tax year beginning , and ending

G Check all that apply: [ ] Initial return [ ] Initial return of a former public charity [ ] Final return
[ ] Amended return [X] Address change [ ] Name change

Name of foundation
SUSAN A & DONALD P BABSON FOUNDATION
C/O WILMINGTON TRUST COMPANY 099399-000

A Employer identification number
04-6782460

Number and street (or P O box number if mail is not delivered to street address) | Room/suite
1100 N. MARKET STREET

B Telephone number
302-651-1000

City or town, state, and ZIP code
WILMINGTON, DE 19890-0900

C If exemption application is pending, check here [ ]
D 1. Foreign organizations, check here [ ]
2. Foreign organizations meeting the 85% test, check here and attach computation [ ]

H Check type of organization: [X] Section 501(c)(3) exempt private foundation
[ ] Section 4947(a)(1) nonexempt charitable trust [ ] Other taxable private foundation

E If private foundation status was terminated under section 507(b)(1)(A), check here [ ]

I Fair market value of all assets at end of year (from Part II, col. (c), line 16) ▶$ 4,592,399.

J Accounting method: [X] Cash [ ] Accrual
[ ] Other (specify)
(Part I, column (d) must be on cash basis.)

F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here [ ]

**Part I** **Analysis of Revenue and Expenses** (The total of amounts in columns (b), (c), and (d) may not necessarily equal the amounts in column (a).)

| | Line | (a) Revenue and expenses per books | (b) Net investment income | (c) Adjusted net income | (d) Disbursements for charitable purposes (cash basis only) |
|---|---|---|---|---|---|
| Revenue | 1 Contributions, gifts, grants, etc., received | | | N/A | |
| | 2 Check ▶ [X] if the foundation is not required to attach Sch B | | | | |
| | 3 Interest on savings and temporary cash investments | | | | |
| | 4 Dividends and interest from securities | 124,689. | 124,689. | | STATEMENT 1 |
| | 5a Gross rents | | | | |
| | b Net rental income or (loss) | | | | |
| | 6a Net gain or (loss) from sale of assets not on line 10 | <127.> | | | |
| | b Gross sales price for all assets on line 6a 199,924. | | | | |
| | 7 Capital gain net income (from Part IV, line 2) | | 0. | | |
| | 8 Net short-term capital gain | | | | |
| | 9 Income modifications | | | | |
| | 10a Gross sales less returns and allowances | | | | |
| | b Less: Cost of goods sold | | | | |
| | c Gross profit or (loss) | | | | |
| | 11 Other income | 290. | 0. | | STATEMENT 2 |
| | 12 **Total.** Add lines 1 through 11 | 124,852. | 124,689. | | |
| Operating and Administrative Expenses | 13 Compensation of officers, directors, trustees, etc. | 24,669. | 14,801. | | 9,868. |
| | 14 Other employee salaries and wages | | | | |
| | 15 Pension plans, employee benefits | | | | |
| | 16a Legal fees STMT 3 | 70. | 0. | | 70. |
| | b Accounting fees STMT 4 | 475. | 475. | | 0. |
| | c Other professional fees STMT 5 | 11,953. | 5,977. | | 5,976. |
| | 17 Interest | | | | |
| | 18 Taxes | | | | |
| | 19 Depreciation and depletion | | | | |
| | 20 Occupancy | | | | |
| | 21 Travel, conferences, and meetings | | | | |
| | 22 Printing and publications | | | | |
| | 23 Other expenses | | | | |
| | 24 **Total operating and administrative expenses.** Add lines 13 through 23 | 37,167. | 21,253. | | 15,914. |
| | 25 Contributions, gifts, grants paid | 174,808. | | | 174,808. |
| | 26 **Total expenses and disbursements.** Add lines 24 and 25 | 211,975. | 21,253. | | 190,722. |
| | 27 Subtract line 26 from line 12: | | | | |
| | a Excess of revenue over expenses and disbursements | <87,123.> | | | |
| | b **Net investment income** (if negative, enter -0-) | | 103,436. | | |
| | c **Adjusted net income** (if negative, enter -0-) | | | N/A | |

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12010608 758259 099399-000 2010.03060 SUSAN A & DONALD P BABSON F 099399-1

**Part II Balance Sheets** Attached schedules and amounts in the description column should be for end-of-year amounts only

| | | Beginning of year | End of year | |
|---|---|---|---|---|
| | | (a) Book Value | (b) Book Value | (c) Fair Market Value |
| Assets | 1 Cash - non-interest-bearing | | | |
| | 2 Savings and temporary cash investments | 112,713. | 151,158. | 151,158. |
| | 3 Accounts receivable ▶ | | | |
| | Less: allowance for doubtful accounts ▶ | | | |
| | 4 Pledges receivable ▶ | | | |
| | Less: allowance for doubtful accounts ▶ | | | |
| | 5 Grants receivable | | | |
| | 6 Receivables due from officers, directors, trustees, and other disqualified persons | | | |
| | 7 Other notes and loans receivable ▶ | | | |
| | Less: allowance for doubtful accounts ▶ | | | |
| | 8 Inventories for sale or use | | | |
| | 9 Prepaid expenses and deferred charges | | | |
| | 10a Investments - U.S. and state government obligations STMT 6 | 790,041. | 661,541. | 718,776. |
| | b Investments - corporate stock STMT 7 | 2,633,890. | 2,633,890. | 3,722,465. |
| | c Investments - corporate bonds | | | |
| | 11 Investments - land, buildings, and equipment basis ▶ | | | |
| | Less accumulated depreciation ▶ | | | |
| | 12 Investments - mortgage loans | | | |
| | 13 Investments - other | | | |
| | 14 Land, buildings, and equipment: basis ▶ | | | |
| | Less accumulated depreciation ▶ | | | |
| | 15 Other assets (describe ▶ ) | | | |
| | 16 Total assets (to be completed by all filers) | 3,536,644. | 3,446,589. | 4,592,399. |
| Liabilities | 17 Accounts payable and accrued expenses | | | |
| | 18 Grants payable | | | |
| | 19 Deferred revenue | | | |
| | 20 Loans from officers, directors, trustees, and other disqualified persons | | | |
| | 21 Mortgages and other notes payable | | | |
| | 22 Other liabilities (describe ▶ ) | | | |
| | 23 Total liabilities (add lines 17 through 22) | 0. | 0. | |
| Net Assets or Fund Balances | Foundations that follow SFAS 117, check here ▶ ☐ and complete lines 24 through 26 and lines 30 and 31. | | | |
| | 24 Unrestricted | | | |
| | 25 Temporarily restricted | | | |
| | 26 Permanently restricted | | | |
| | Foundations that do not follow SFAS 117, check here ▶ [X] and complete lines 27 through 31. | | | |
| | 27 Capital stock, trust principal, or current funds | 3,536,644. | 3,446,589. | |
| | 28 Paid-in or capital surplus, or land, bldg., and equipment fund | 0. | 0. | |
| | 29 Retained earnings, accumulated income, endowment, or other funds | 0. | 0. | |
| | 30 Total net assets or fund balances | 3,536,644. | 3,446,589. | |
| | 31 Total liabilities and net assets/fund balances | 3,536,644. | 3,446,589. | |

**Part III Analysis of Changes in Net Assets or Fund Balances**

| | | | |
|---|---|---|---|
| 1 | Total net assets or fund balances at beginning of year - Part II, column (a), line 30 (must agree with end-of-year figure reported on prior year's return) | 1 | 3,536,644. |
| 2 | Enter amount from Part I, line 27a | 2 | <87,123.> |
| 3 | Other increases not included in line 2 (itemize) ▶ MISCELLANEOUS TAX COST ADJUSTMENT | 3 | 195. |
| 4 | Add lines 1, 2, and 3 | 4 | 3,449,716. |
| 5 | Decreases not included in line 2 (itemize) ▶ AMORITIZED PREMIUMS | 5 | 3,127. |
| 6 | Total net assets or fund balances at end of year (line 4 minus line 5) - Part II, column (b), line 30 | 6 | 3,446,589. |

## Part IV Capital Gains and Losses for Tax on Investment Income

| | (a) List and describe the kind(s) of property sold (e.g., real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.) | (b) How acquired P - Purchase D - Donation | (c) Date acquired (mo., day, yr.) | (d) Date sold (mo., day, yr.) |
|---|---|---|---|---|
| 1a | 75000 US TREASURY DISC BILLS | P | 00/00/00 | 05/06/10 |
| b | 20000 US TREASURY NOTES DTD 08152000 | P | 05/19/06 | 06/03/10 |
| c | 80000 US TREASURY NOTES DTD 08/15/2000 | P | 05/19/06 | 08/16/10 |
| d | 25000 3133MWBM2 FHLB | P | 02/20/04 | 02/12/10 |
| e | CAPITAL GAINS DIVIDENDS | | | |

| | (e) Gross sales price | (f) Depreciation allowed (or allowable) | (g) Cost or other basis plus expense of sale | (h) Gain or (loss) (e) plus (f) minus (g) |
|---|---|---|---|---|
| a | 74,677. | | 74,677. | 0. |
| b | 20,200. | | 20,030. | 170. |
| c | 80,000. | | 80,000. | 0. |
| d | 25,000. | | 25,344. | <344.> |
| e | 47. | | | 47. |

Complete only for assets showing gain in column (h) and owned by the foundation on 12/31/69

| | (i) F.M.V. as of 12/31/69 | (j) Adjusted basis as of 12/31/69 | (k) Excess of col. (i) over col. (j), if any | (l) Gains (Col. (h) gain minus col. (k), but not less than -0-) or Losses (from col. (h)) |
|---|---|---|---|---|
| a | | | | 0. |
| b | | | | 170. |
| c | | | | 0. |
| d | | | | <344.> |
| e | | | | 47. |

2 Capital gain net income or (net capital loss) { If gain, also enter in Part I, line 7 / If (loss), enter -0- in Part I, line 7 } **2** <127.>

3 Net short-term capital gain or (loss) as defined in sections 1222(5) and (6): If gain, also enter in Part I, line 8, column (c). If (loss), enter -0- in Part I, line 8 **3** N/A

## Part V Qualification Under Section 4940(e) for Reduced Tax on Net Investment Income

(For optional use by domestic private foundations subject to the section 4940(a) tax on net investment income.)

If section 4940(d)(2) applies, leave this part blank.

Was the foundation liable for the section 4942 tax on the distributable amount of any year in the base period? ☐ Yes ☒ No

If "Yes," the foundation does not qualify under section 4940(e). Do not complete this part.

1 Enter the appropriate amount in each column for each year; see instructions before making any entries.

| (a) Base period years Calendar year (or tax year beginning in) | (b) Adjusted qualifying distributions | (c) Net value of noncharitable-use assets | (d) Distribution ratio (col. (b) divided by col. (c)) |
|---|---|---|---|
| 2009 | 221,312. | 4,038,575. | .054800 |
| 2008 | 284,642. | 4,883,316. | .058289 |
| 2007 | 225,036. | 5,663,352. | .039735 |
| 2006 | 218,550. | 5,369,465. | .040702 |
| 2005 | 250,329. | 5,216,332. | .047989 |

| | | | |
|---|---|---|---|
| 2 | **Total** of line 1, column (d) | 2 | .241515 |
| 3 | Average distribution ratio for the 5-year base period - divide the total on line 2 by 5, or by the number of years the foundation has been in existence if less than 5 years | 3 | .048303 |
| 4 | Enter the net value of noncharitable-use assets for 2010 from Part X, line 5 | 4 | 4,296,462. |
| 5 | Multiply line 4 by line 3 | 5 | 207,532. |
| 6 | Enter 1% of net investment income (1% of Part I, line 27b) | 6 | 1,034. |
| 7 | Add lines 5 and 6 | 7 | 208,566. |
| 8 | Enter qualifying distributions from Part XII, line 4 | 8 | 190,722. |

If line 8 is equal to or greater than line 7, check the box in Part VI, line 1b, and complete that part using a 1% tax rate. See the Part VI instructions.

**Part VI Excise Tax Based on Investment Income (Section 4940(a), 4940(b), 4940(e), or 4948 - see instructions)**

| | | | | |
|---|---|---|---|---|
| 1a | Exempt operating foundations described in section 4940(d)(2), check here ▶ ☐ and enter "N/A" on line 1. Date of ruling or determination letter: ______ (attach copy of letter if necessary-see instructions) | | | |
| b | Domestic foundations that meet the section 4940(e) requirements in Part V, check here ▶ ☐ and enter 1% of Part I, line 27b | | 1 | 2,069. |
| c | All other domestic foundations enter 2% of line 27b. Exempt foreign organizations enter 4% of Part I, line 12, col. (b). | | | |
| 2 | Tax under section 511 (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-) | | 2 | 0. |
| 3 | Add lines 1 and 2 | | 3 | 2,069. |
| 4 | Subtitle A (income) tax (domestic section 4947(a)(1) trusts and taxable foundations only. Others enter -0-) | | 4 | 0. |
| 5 | **Tax based on investment income.** Subtract line 4 from line 3. If zero or less, enter -0- | | 5 | 2,069. |
| 6 | Credits/Payments: | | | |
| a | 2010 estimated tax payments and 2009 overpayment credited to 2010 | 6a | | |
| b | Exempt foreign organizations - tax withheld at source | 6b | | |
| c | Tax paid with application for extension of time to file (Form 8868) | 6c 1,500. | | |
| d | Backup withholding erroneously withheld | 6d | | |
| 7 | Total credits and payments. Add lines 6a through 6d | | 7 | 1,500. |
| 8 | Enter any **penalty** for underpayment of estimated tax. Check here ☒ if Form 2220 is attached | | 8 | 56. |
| 9 | **Tax due.** If the total of lines 5 and 8 is more than line 7, enter **amount owed** ▶ | | 9 | 625. |
| 10 | **Overpayment.** If line 7 is more than the total of lines 5 and 8, enter the **amount overpaid** ▶ | | 10 | |
| 11 | Enter the amount of line 10 to be: **Credited to 2011 estimated tax** ▶ | **Refunded** ▶ | 11 | |

**Part VII-A Statements Regarding Activities**

| | | | Yes | No |
|---|---|---|---|---|
| 1a | During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it participate or intervene in any political campaign? | 1a | | X |
| b | Did it spend more than $100 during the year (either directly or indirectly) for political purposes (see instructions for definition)? | 1b | | X |
| | *If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials published or distributed by the foundation in connection with the activities.* | | | |
| c | Did the foundation file **Form 1120-POL** for this year? | 1c | | X |
| d | Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year: **(1)** On the foundation. ▶ $ 0. **(2)** On foundation managers. ▶ $ 0. | | | |
| e | Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed on foundation managers. ▶ $ 0. | | | |
| 2 | Has the foundation engaged in any activities that have not previously been reported to the IRS? *If "Yes," attach a detailed description of the activities.* | 2 | | X |
| 3 | Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles of incorporation, or bylaws, or other similar instruments? *If "Yes," attach a conformed copy of the changes* | 3 | | X |
| 4a | Did the foundation have unrelated business gross income of $1,000 or more during the year? | 4a | | X |
| b | If "Yes," has it filed a tax return on **Form 990-T** for this year? N/A | 4b | | |
| 5 | Was there a liquidation, termination, dissolution, or substantial contraction during the year? *If "Yes," attach the statement required by General Instruction T.* | 5 | | X |
| 6 | Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either: • By language in the governing instrument, or • By state legislation that effectively amends the governing instrument so that no mandatory directions that conflict with the state law remain in the governing instrument? | 6 | | X |
| 7 | Did the foundation have at least $5,000 in assets at any time during the year? *If "Yes," complete Part II, col. (c), and Part XV.* | 7 | X | |
| 8a | Enter the states to which the foundation reports or with which it is registered (see instructions) ▶ MA | | | |
| b | If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General (or designate) of each state as required by *General Instruction G? If "No," attach explanation* | 8b | X | |
| 9 | Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or 4942(j)(5) for calendar year 2010 or the taxable year beginning in 2010 (see instructions for Part XIV)? *If "Yes," complete Part XIV* | 9 | | X |
| 10 | Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their names and addresses | 10 | | X |

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**Part VII-A Statements Regarding Activities** *(continued)*

| | | | Yes | No |
|---|---|---|---|---|
| 11 | At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," attach schedule (see instructions) | 11 | | X |
| 12 | Did the foundation acquire a direct or indirect interest in any applicable insurance contract before August 17, 2008? | 12 | | X |
| 13 | Did the foundation comply with the public inspection requirements for its annual returns and exemption application? | 13 | X | |

Website address ▶ N/A

14 The books are in care of ▶ WILMINGTON TRUST COMPANY Telephone no. ▶ 302-651-1000
Located at ▶ 1100 N. MARKET STREET, WILMINGTON, DE ZIP+4 ▶ 19890-0900

15 Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of **Form 1041** - Check here ▶ ☐
and enter the amount of tax-exempt interest received or accrued during the year ▶ 15 N/A

| | | | Yes | No |
|---|---|---|---|---|
| 16 | At any time during calendar year 2010, did the foundation have an interest in or a signature or other authority over a bank, securities, or other financial account in a foreign country? | 16 | | X |
| | See page 20 of the instructions for exceptions and filing requirements for Form TD F 90-22.1. If "Yes," enter the name of the foreign country ▶ | | | |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required**

| | | | Yes | No |
|---|---|---|---|---|
| | **File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.** | | | |
| 1a | During the year did the foundation (either directly or indirectly): | | | |
| | **(1)** Engage in the sale or exchange, or leasing of property with a disqualified person? ☐ Yes ☒ No | | | |
| | **(2)** Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualified person? ☐ Yes ☒ No | | | |
| | **(3)** Furnish goods, services, or facilities to (or accept them from) a disqualified person? ☐ Yes ☒ No | | | |
| | **(4)** Pay compensation to, or pay or reimburse the expenses of, a disqualified person? ☒ Yes ☐ No | | | |
| | **(5)** Transfer any income or assets to a disqualified person (or make any of either available for the benefit or use of a disqualified person)? ☐ Yes ☒ No | | | |
| | **(6)** Agree to pay money or property to a government official? (**Exception.** Check "No" if the foundation agreed to make a grant to or to employ the official for a period after termination of government service, if terminating within 90 days.) ☐ Yes ☒ No | | | |
| b | If any answer is "Yes" to 1a(1)-(6), did **any** of the acts fail to qualify under the exceptions described in Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance (see page 22 of the instructions)? | 1b | | X |
| | Organizations relying on a current notice regarding disaster assistance check here ▶ ☐ | | | |
| c | Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, that were not corrected before the first day of the tax year beginning in 2010? | 1c | | X |
| 2 | Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a private operating foundation defined in section 4942(j)(3) or 4942(j)(5)): | | | |
| a | At the end of tax year 2010, did the foundation have any undistributed income (lines 6d and 6e, Part XIII) for tax year(s) beginning before 2010? ☐ Yes ☒ No | | | |
| | If "Yes," list the years ▶ ____, ____, ____, ____ | | | |
| b | Are there any years listed in 2a for which the foundation is **not** applying the provisions of section 4942(a)(2) (relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) to **all** years listed, answer "No" and attach statement - see instructions.) N/A | 2b | | |
| c | If the provisions of section 4942(a)(2) are being applied to **any** of the years listed in 2a, list the years here. ▶ ____, ____, ____, ____ | | | |
| 3a | Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any time during the year? ☐ Yes ☒ No | | | |
| b | If "Yes," did it have excess business holdings in 2010 as a result of **(1)** any purchase by the foundation or disqualified persons after May 26, 1969; **(2)** the lapse of the 5-year period (or longer period approved by the Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or **(3)** the lapse of the 10-, 15-, or 20-year first phase holding period? *(Use Schedule C, Form 4720, to determine if the foundation had excess business holdings in 2010.)* N/A | 3b | | |
| 4a | Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purposes? | 4a | | X |
| b | Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize its charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 2010? | 4b | | X |

**Part VII-B Statements Regarding Activities for Which Form 4720 May Be Required** *(continued)*

| | | Yes | No |
|---|---|---|---|
| **5a** During the year did the foundation pay or incur any amount to: | | | |
| **(1)** Carry on propaganda, or otherwise attempt to influence legislation (section 4945(e))? ☐ Yes ☒ No | | | |
| **(2)** Influence the outcome of any specific public election (see section 4955); or to carry on, directly or indirectly, any voter registration drive? ☐ Yes ☒ No | | | |
| **(3)** Provide a grant to an individual for travel, study, or other similar purposes? ☐ Yes ☒ No | | | |
| **(4)** Provide a grant to an organization other than a charitable, etc., organization described in section 509(a)(1), (2), or (3), or section 4940(d)(2)? ☐ Yes ☒ No | | | |
| **(5)** Provide for any purpose other than religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals? ☐ Yes ☒ No | | | |
| **b** If any answer is "Yes" to 5a(1)-(5), did **any** of the transactions fail to qualify under the exceptions described in Regulations section 53.4945 or in a current notice regarding disaster assistance (see instructions)? N/A | 5b | | |
| Organizations relying on a current notice regarding disaster assistance check here ▶ ☐ | | | |
| **c** If the answer is "Yes" to question 5a(4), does the foundation claim exemption from the tax because it maintained expenditure responsibility for the grant? N/A ☐ Yes ☐ No | | | |
| *If "Yes," attach the statement required by Regulations section 53.4945-5(d).* | | | |
| **6a** Did the foundation, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No | | | |
| **b** Did the foundation, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 6b | | X |
| *If "Yes" to 6b, file Form 8870.* | | | |
| **7a** At any time during the tax year, was the foundation a party to a prohibited tax shelter transaction? ☐ Yes ☒ No | | | |
| **b** If "Yes," did the foundation receive any proceeds or have any net income attributable to the transaction? N/A | 7b | | |

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors**

**1 List all officers, directors, trustees, foundation managers and their compensation.**

| (a) Name and address | (b) Title, and average hours per week devoted to position | (c) Compensation (If not paid, enter -0-) | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|---|---|---|
| SEE STATEMENT 8 | | 24,669. | 0. | 0. |

**2 Compensation of five highest-paid employees (other than those included on line 1). If none, enter "NONE."**

| (a) Name and address of each employee paid more than $50,000 | (b) Title, and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deferred compensation | (e) Expense account, other allowances |
|---|---|---|---|---|
| NONE | | | | |

**Total** number of other employees paid over $50,000 ▶ 0

**Part VIII Information About Officers, Directors, Trustees, Foundation Managers, Highly Paid Employees, and Contractors** *(continued)*

**3 Five highest-paid independent contractors for professional services. If none, enter "NONE."**

| (a) Name and address of each person paid more than $50,000 | (b) Type of service | (c) Compensation |
|---|---|---|
| NONE | | |
| | | |
| | | |
| | | |
| | | |

**Total** number of others receiving over $50,000 for professional services ▶ 0

**Part IX-A Summary of Direct Charitable Activities**

| List the foundation's four largest direct charitable activities during the tax year. Include relevant statistical information such as the number of organizations and other beneficiaries served, conferences convened, research papers produced, etc. | Expenses |
|---|---|
| 1 N/A | |
| 2 | |
| 3 | |
| 4 | |

**Part IX-B Summary of Program-Related Investments**

| Describe the two largest program-related investments made by the foundation during the tax year on lines 1 and 2. | Amount |
|---|---|
| 1 N/A | |
| 2 | |
| All other program-related investments. See instructions. 3 | |
| **Total.** Add lines 1 through 3 ▶ | 0. |

## Part X Minimum Investment Return (All domestic foundations must complete this part. Foreign foundations, see instructions.)

| | | | |
|---|---|---|---|
| 1 | Fair market value of assets not used (or held for use) directly in carrying out charitable, etc., purposes: | | |
| a | Average monthly fair market value of securities | 1a | 4,236,623. |
| b | Average of monthly cash balances | 1b | 125,267. |
| c | Fair market value of all other assets | 1c | |
| d | Total (add lines 1a, b, and c) | 1d | 4,361,890. |
| e | Reduction claimed for blockage or other factors reported on lines 1a and 1c (attach detailed explanation) 1e 0. | | |
| 2 | Acquisition indebtedness applicable to line 1 assets | 2 | 0. |
| 3 | Subtract line 2 from line 1d | 3 | 4,361,890. |
| 4 | Cash deemed held for charitable activities. Enter 1 1/2% of line 3 (for greater amount, see instructions) | 4 | 65,428. |
| 5 | **Net value of noncharitable-use assets.** Subtract line 4 from line 3. Enter here and on Part V, line 4 | 5 | 4,296,462. |
| 6 | **Minimum investment return.** Enter 5% of line 5 | 6 | 214,823. |

## Part XI Distributable Amount (see instructions) (Section 4942(j)(3) and (j)(5) private operating foundations and certain foreign organizations check here ▶ ☐ and do not complete this part.)

| | | | |
|---|---|---|---|
| 1 | Minimum investment return from Part X, line 6 | 1 | 214,823. |
| 2a | Tax on investment income for 2010 from Part VI, line 5 2a 2,069. | | |
| b | Income tax for 2010. (This does not include the tax from Part VI.) 2b | | |
| c | Add lines 2a and 2b | 2c | 2,069. |
| 3 | Distributable amount before adjustments. Subtract line 2c from line 1 | 3 | 212,754. |
| 4 | Recoveries of amounts treated as qualifying distributions | 4 | 0. |
| 5 | Add lines 3 and 4 | 5 | 212,754. |
| 6 | Deduction from distributable amount (see instructions) | 6 | 0. |
| 7 | **Distributable amount** as adjusted. Subtract line 6 from line 5. Enter here and on Part XIII, line 1 | 7 | 212,754. |

## Part XII Qualifying Distributions (see instructions)

| | | | |
|---|---|---|---|
| 1 | Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes: | | |
| a | Expenses, contributions, gifts, etc. - total from Part I, column (d), line 26 | 1a | 190,722. |
| b | Program-related investments - total from Part IX-B | 1b | 0. |
| 2 | Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc., purposes | 2 | |
| 3 | Amounts set aside for specific charitable projects that satisfy the: | | |
| a | Suitability test (prior IRS approval required) | 3a | |
| b | Cash distribution test (attach the required schedule) | 3b | |
| 4 | **Qualifying distributions.** Add lines 1a through 3b. Enter here and on Part V, line 8, and Part XIII, line 4 | 4 | 190,722. |
| 5 | Foundations that qualify under section 4940(e) for the reduced rate of tax on net investment income. Enter 1% of Part I, line 27b | 5 | 0. |
| 6 | **Adjusted qualifying distributions.** Subtract line 5 from line 4 | 6 | 190,722. |

**Note.** The amount on line 6 will be used in Part V, column (b), in subsequent years when calculating whether the foundation qualifies for the section 4940(e) reduction of tax in those years.

Form **990-PF** (2010)

023571
12-07-10

## Part XIII Undistributed Income (see instructions)

| | (a) Corpus | (b) Years prior to 2009 | (c) 2009 | (d) 2010 |
|---|---|---|---|---|
| 1 Distributable amount for 2010 from Part XI, line 7 | | | | 212,754. |
| 2 Undistributed income, if any, as of the end of 2010: | | | | |
| a Enter amount for 2009 only | | | 22,184. | |
| b Total for prior years: ____, ____, ____ | | 0. | | |
| 3 Excess distributions carryover, if any, to 2010: | | | | |
| a From 2005 | | | | |
| b From 2006 | | | | |
| c From 2007 | | | | |
| d From 2008 | | | | |
| e From 2009 | | | | |
| f Total of lines 3a through e | 0. | | | |
| 4 Qualifying distributions for 2010 from Part XII, line 4: ▶ $ 190,722. | | | | |
| a Applied to 2009, but not more than line 2a | | | 22,184. | |
| b Applied to undistributed income of prior years (Election required - see instructions) | | 0. | | |
| c Treated as distributions out of corpus (Election required - see instructions) | 0. | | | |
| d Applied to 2010 distributable amount | | | | 168,538. |
| e Remaining amount distributed out of corpus | 0. | | | |
| 5 Excess distributions carryover applied to 2010 (If an amount appears in column (d), the same amount must be shown in column (a).) | 0. | | | 0. |
| 6 **Enter the net total of each column as indicated below:** | | | | |
| a Corpus. Add lines 3f, 4c, and 4e. Subtract line 5 | 0. | | | |
| b Prior years' undistributed income. Subtract line 4b from line 2b | | 0. | | |
| c Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed | | 0. | | |
| d Subtract line 6c from line 6b. Taxable amount - see instructions | | 0. | | |
| e Undistributed income for 2009. Subtract line 4a from line 2a. Taxable amount - see instr. | | | 0. | |
| f Undistributed income for 2010. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2011 | | | | 44,216. |
| 7 Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) | 0. | | | |
| 8 Excess distributions carryover from 2005 not applied on line 5 or line 7 | 0. | | | |
| 9 **Excess distributions carryover to 2011.** Subtract lines 7 and 8 from line 6a | 0. | | | |
| 10 Analysis of line 9: | | | | |
| a Excess from 2006 | | | | |
| b Excess from 2007 | | | | |
| c Excess from 2008 | | | | |
| d Excess from 2009 | | | | |
| e Excess from 2010 | | | | |

**Part XIV Private Operating Foundations** (see instructions and Part VII-A, question 9) N/A

1 a If the foundation has received a ruling or determination letter that it is a private operating foundation, and the ruling is effective for 2010, enter the date of the ruling ▶

b Check box to indicate whether the foundation is a private operating foundation described in section ☐ 4942(j)(3) or ☐ 4942(j)(5)

| | Tax year | Prior 3 years | | | |
|---|---|---|---|---|---|
| | (a) 2010 | (b) 2009 | (c) 2008 | (d) 2007 | (e) Total |
| 2 a Enter the lesser of the adjusted net income from Part I or the minimum investment return from Part X for each year listed | | | | | |
| b 85% of line 2a | | | | | |
| c Qualifying distributions from Part XII, line 4 for each year listed | | | | | |
| d Amounts included in line 2c not used directly for active conduct of exempt activities | | | | | |
| e Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c | | | | | |
| 3 Complete 3a, b, or c for the alternative test relied upon: a "Assets" alternative test - enter: (1) Value of all assets | | | | | |
| (2) Value of assets qualifying under section 4942(j)(3)(B)(i) | | | | | |
| b "Endowment" alternative test - enter 2/3 of minimum investment return shown in Part X, line 6 for each year listed | | | | | |
| c "Support" alternative test - enter: (1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties) | | | | | |
| (2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii) | | | | | |
| (3) Largest amount of support from an exempt organization | | | | | |
| (4) Gross investment income | | | | | |

**Part XV Supplementary Information (Complete this part only if the foundation had $5,000 or more in assets at any time during the year-see the instructions.)**

1 **Information Regarding Foundation Managers:**

a List any managers of the foundation who have contributed more than 2% of the total contributions received by the foundation before the close of any tax year (but only if they have contributed more than $5,000). (See section 507(d)(2).)

NONE

b List any managers of the foundation who own 10% or more of the stock of a corporation (or an equally large portion of the ownership of a partnership or other entity) of which the foundation has a 10% or greater interest.

NONE

2 **Information Regarding Contribution, Grant, Gift, Loan, Scholarship, etc., Programs:**

Check here ▶ ☐ if the foundation only makes contributions to preselected charitable organizations and does not accept unsolicited requests for funds. If the foundation makes gifts, grants, etc. (see instructions) to individuals or organizations under other conditions, complete items 2a, b, c, and d.

a The name, address, and telephone number of the person to whom applications should be addressed:

GMA FOUNDATIONS ATTN: MICHELLE JENNEY - ADMINISTRATOR
77 SUMMER STREET, 8TH FLOOR, BOSTON, MA 02110, MA 02110

b The form in which applications should be submitted and information and materials they should include:

TWO-PAGE CONCEPT LETTER (SEE WEB SITE FOR DETAILS)

c Any submission deadlines:

FEBRUARY 28TH EACH YEAR

d Any restrictions or limitations on awards, such as by geographical areas, charitable fields, kinds of institutions, or other factors:

APPLICANT ORGANIZATIONS MUST HAVE 501(C)3 STATUS

**Part XV Supplementary Information** (continued)

**3 Grants and Contributions Paid During the Year or Approved for Future Payment**

| Recipient<br>Name and address (home or business) | If recipient is an individual, show any relationship to any foundation manager or substantial contributor | Foundation status of recipient | Purpose of grant or contribution | Amount |
|---|---|---|---|---|
| a *Paid during the year* | | | | |
| SEE ATTACHED STATEMENT | | | | 174,808. |
| **Total** | | | ▶ 3a | 174,808. |
| b *Approved for future payment* | | | | |
| NONE | | | | |
| **Total** | | | ▶ 3b | 0. |

## Part XVI-A Analysis of Income-Producing Activities

| Enter gross amounts unless otherwise indicated. | Unrelated business income | | Excluded by section 512, 513, or 514 | | (e) Related or exempt function income |
|---|---|---|---|---|---|
| | (a) Business code | (b) Amount | (c) Exclusion code | (d) Amount | |
| 1 Program service revenue: | | | | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| f | | | | | |
| g Fees and contracts from government agencies | | | | | |
| 2 Membership dues and assessments | | | | | |
| 3 Interest on savings and temporary cash investments | | | | | |
| 4 Dividends and interest from securities | | | 14 | 124,689. | |
| 5 Net rental income or (loss) from real estate: | | | | | |
| a Debt-financed property | | | | | |
| b Not debt-financed property | | | | | |
| 6 Net rental income or (loss) from personal property | | | | | |
| 7 Other investment income | | | 14 | 290. | |
| 8 Gain or (loss) from sales of assets other than inventory | | | 18 | <127.> | |
| 9 Net income or (loss) from special events | | | | | |
| 10 Gross profit or (loss) from sales of inventory | | | | | |
| 11 Other revenue: | | | | | |
| a | | | | | |
| b | | | | | |
| c | | | | | |
| d | | | | | |
| e | | | | | |
| 12 Subtotal. Add columns (b), (d), and (e) | | 0. | | 124,852. | 0. |

13 **Total.** Add line 12, columns (b), (d), and (e) ........ 13 124,852.

(See worksheet in line 13 instructions to verify calculations.)

## Part XVI-B Relationship of Activities to the Accomplishment of Exempt Purposes

| Line No. ▼ | Explain below how each activity for which income is reported in column (e) of Part XVI-A contributed importantly to the accomplishment of the foundation's exempt purposes (other than by providing funds for such purposes). |
|---|---|
| | |

## Part XVII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations

| | | Yes | No |
|---|---|---|---|
| 1 Did the organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations? | | | |
| a Transfers from the reporting foundation to a noncharitable exempt organization of: | | | |
| (1) Cash | 1a(1) | | X |
| (2) Other assets | 1a(2) | | X |
| b Other transactions: | | | |
| (1) Sales of assets to a noncharitable exempt organization | 1b(1) | | X |
| (2) Purchases of assets from a noncharitable exempt organization | 1b(2) | | X |
| (3) Rental of facilities, equipment, or other assets | 1b(3) | | X |
| (4) Reimbursement arrangements | 1b(4) | | X |
| (5) Loans or loan guarantees | 1b(5) | | X |
| (6) Performance of services or membership or fundraising solicitations | 1b(6) | | X |
| c Sharing of facilities, equipment, mailing lists, other assets, or paid employees | 1c | | X |

d If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting foundation. If the foundation received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

| (a) Line no. | (b) Amount involved | (c) Name of noncharitable exempt organization | (d) Description of transfers, transactions, and sharing arrangements |
|---|---|---|---|
| | | N/A | |

2a Is the foundation directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ☐ Yes ☒ No

b If "Yes," complete the following schedule.

| (a) Name of organization | (b) Type of organization | (c) Description of relationship |
|---|---|---|
| N/A | | |

**Sign Here**

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer or fiduciary) is based on all information of which preparer has any knowledge.

Katherine Burns | 6/10/11 | OFFICER,WILM TRUST, TRU
Signature of officer or trustee | Date | Title

**Paid Preparer Use Only**

| Print/Type preparer's name | Preparer's signature | Date | Check ☐ if self-employed | PTIN |
|---|---|---|---|---|
| KATHERINE BURNS | KATHERINE BURNS | 06/08/11 | | P00300843 |

Firm's name ▶ WILMINGTON TRUST COMPANY — Firm's EIN ▶ 51-0055023

Firm's address ▶ 1100 N. MARKET STREET
WILMINGTON, DE 19890 — Phone no. 302-651-1040

FORM 990-PF DIVIDENDS AND INTEREST FROM SECURITIES STATEMENT 1

| SOURCE | GROSS AMOUNT | CAPITAL GAINS DIVIDENDS | COLUMN (A) AMOUNT |
|---|---|---|---|
| NICHOLA & PRATT, LLP | 28,926. | 0. | 28,926. |
| NTC | 95,810. | 47. | 95,763. |
| TOTAL TO FM 990-PF, PART I, LN 4 | 124,736. | 47. | 124,689. |

FORM 990-PF OTHER INCOME STATEMENT 2

| DESCRIPTION | (A) REVENUE PER BOOKS | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOME |
|---|---|---|---|
| EXCISE TAX REFUND | 290. | 0. | |
| TOTAL TO FORM 990-PF, PART I, LINE 11 | 290. | 0. | |

FORM 990-PF LEGAL FEES STATEMENT 3

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| MA AG FILING FEE | 70. | 0. | | 70. |
| TO FM 990-PF, PG 1, LN 16A | 70. | 0. | | 70. |

FORM 990-PF ACCOUNTING FEES STATEMENT 4

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST- MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| TAX PREPARATION FEES | 475. | 475. | | 0. |
| TO FORM 990-PF, PG 1, LN 16B | 475. | 475. | | 0. |

FORM 990-PF OTHER PROFESSIONAL FEES STATEMENT 5

| DESCRIPTION | (A) EXPENSES PER BOOKS | (B) NET INVEST-MENT INCOME | (C) ADJUSTED NET INCOME | (D) CHARITABLE PURPOSES |
|---|---|---|---|---|
| MANAGEMENT FEES | 1,164. | 582. | | 582. |
| 2010 MEMBERSHIP FEES | 495. | 248. | | 247. |
| ADMINISTRATIVE FEES | 10,294. | 5,147. | | 5,147. |
| TO FORM 990-PF, PG 1, LN 16C | 11,953. | 5,977. | | 5,976. |

FORM 990-PF U.S. AND STATE/CITY GOVERNMENT OBLIGATIONS STATEMENT 6

| DESCRIPTION | U.S. GOV'T | OTHER GOV'T | BOOK VALUE | FAIR MARKET VALUE |
|---|---|---|---|---|
| | X | | 661,541. | 718,776. |
| TOTAL U.S. GOVERNMENT OBLIGATIONS | | | 661,541. | 718,776. |
| TOTAL STATE AND MUNICIPAL GOVERNMENT OBLIGATIONS | | | | |
| TOTAL TO FORM 990-PF, PART II, LINE 10A | | | 661,541. | 718,776. |

FORM 990-PF CORPORATE STOCK STATEMENT 7

| DESCRIPTION | BOOK VALUE | FAIR MARKET VALUE |
|---|---|---|
| | 2,633,890. | 3,722,465. |
| TOTAL TO FORM 990-PF, PART II, LINE 10B | 2,633,890. | 3,722,465. |

FORM 990-PF PART VIII - LIST OF OFFICERS, DIRECTORS TRUSTEES AND FOUNDATION MANAGERS STATEMENT 8

| NAME AND ADDRESS | TITLE AND AVRG HRS/WK | COMPEN-SATION | EMPLOYEE BEN PLAN CONTRIB | EXPENSE ACCOUNT |
|---|---|---|---|---|
| NEWELL FLATHER<br>C/O GMA FOUNDATION 77 SUMMER STREET 8TH FLOOR<br>BOSTON , MA 02110-1006 | TRUSTEE<br>1.00 | 2,188. | 0. | 0. |
| WILMINGTON TRUST COMPANY<br>1100 NORTH MARKET STREET<br>WILMINGTON, DE 19890-0900 | TRUSTEE<br>1.00 | 11,617. | 0. | 0. |
| DEBORAH BABSON<br>116 OLD COUNTY ROAD<br>JAFFREY, NH 03452 | TRUSTEE<br>1.00 | 0. | 0. | 0. |
| AVERILL BABSON<br>48 NEARWATER LANE<br>DARIEN , CT 06820-5629 | TRUSTEE<br>1.00 | 0. | 0. | 0. |
| JAMES A. BABSON<br>12 BURNETT AVENUE<br>SOUTH HADLEY, MA 01075-1512 | TRUSTEE<br>1.00 | 0. | 0. | 0. |
| RICHARD L. BABSON<br>UNIT A-161 330 BEACON STREET<br>BOSTON , MA 02116 | TRUSTEE<br>1.00 | 0. | 0. | 0. |
| JAMES R. NICHOLS<br>C/O NICHOLS & PRATT, 50 CONGRESS STREET<br>BOSTON , MA 02109 | TRUSTEE<br>1.00 | 6,747. | 0. | 0. |
| KATHERINE B. BABSON ESQ.<br>100 SUMMER STREET<br>BOSTON , MA 02110-1006 | TRUSTEE<br>1.00 | 4,117. | 0. | 0. |
| TOTALS INCLUDED ON 990-PF, PAGE 6, PART VIII | | 24,669. | 0. | 0. |

WILMINGTON TRUST

# Investment Detail

## Group Name: S AND D BABSON FDN

**Across Account(s) combine Principal and Income**
As of December 31, 2010



| Description | Quantity | Market Value | % MV | Unit MV | Federal Tax Cost | Unit Tax Cost | Unrealized Gain/Loss | EAI | Current Yield (%) | YTM Market |
|---|---|---|---|---|---|---|---|---|---|---|
| **Base Currency - U.S. Dollar** | | | | | | | | | | |
| **Common Stocks And Convertibles** | | | | | | | | | | |
| **Energy** | | | | | | | | | | |
| EXXON MOBIL CORPORATION COMMON | 2,600.0000 | 190,112.00 | 4.14 | 73.1200 | 188,224.00 | 72.3938 | 1,888.00 | 4,576.00 | 2.41 | |
| SCHLUMBERGER LIMITED COMMON | 1,000.0000 | 83,500.00 | 1.82 | 83.5000 | 40,049.90 | 40.0499 | 43,450.10 | 840.00 | 1.01 | |
| **TOTAL Energy** | | | | | | | | | | |
| | **3,600.0000** | **273,612.00** | **5.96** | | **228,273.90** | | **45,338.10** | **5,416.00** | | |
| **Consumer Staples** | | | | | | | | | | |
| COCA-COLA COMPANY COMMON | 3,000.0000 | 197,310.00 | 4.30 | 65.7700 | 171,735.00 | 57.2450 | 25,575.00 | 5,280.00 | 2.68 | |
| COLGATE PALMOLIVE COMPANY COMMON | 1,500.0000 | 120,555.00 | 2.63 | 80.3700 | 103,560.00 | 69.0400 | 16,995.00 | 3,180.00 | 2.64 | |
| PEPSICO INCORPORATED COMMON | 3,000.0000 | 195,990.00 | 4.27 | 65.3300 | 108,101.24 | 36.0337 | 87,888.76 | 5,760.00 | 2.94 | |
| PROCTER & GAMBLE CO COMMON | 4,000.0000 | 257,320.00 | 5.60 | 64.3300 | 101,729.00 | 25.4323 | 155,591.00 | 7,708.00 | 3.00 | |
| SYSCO CORP COMMON | 8,000.0000 | 235,200.00 | 5.12 | 29.4000 | 96,567.50 | 12.0709 | 138,632.50 | 8,320.00 | 3.54 | |
| WALGREEN COMPANY COMMON | 4,000.0000 | 155,840.00 | 3.39 | 38.9600 | 152,969.24 | 38.2423 | 2,870.76 | 2,800.00 | 1.80 | |
| **TOTAL Consumer Staples** | | | | | | | | | | |
| | **23,500.0000** | **1,162,215.00** | **25.31** | | **734,661.98** | | **427,553.02** | **33,048.00** | | |
| **Health Care** | | | | | | | | | | |
| ABBOTT LABORATORIES COMMON | 2,250.0000 | 107,797.50 | 2.35 | 47.9100 | 69,812.90 | 31.0280 | 37,984.60 | 3,960.00 | 3.67 | |
| JOHNSON & JOHNSON COMMON | 3,500.0000 | 216,475.00 | 4.71 | 61.8500 | 102,592.50 | 29.3121 | 113,882.50 | 7,560.00 | 3.49 | |
| MEDTRONIC COMMON | 4,000.0000 | 148,360.00 | 3.23 | 37.0900 | 197,251.00 | 49.3128 | (48,891.00) | 3,600.00 | 2.43 | |
| MERCK & CO | 3,000.0000 | 108,120.00 | 2.35 | 36.0400 | 137,083.65 | 45.6945 | (28,963.65) | 4,560.00 | 4.22 | |
| NOVARTIS AG SPONSORED ADR | 3,000.0000 | 176,850.00 | 3.85 | 58.9500 | 158,093.00 | 52.6977 | 18,757.00 | 4,959.00 | 2.80 | |
| **TOTAL Health Care** | | | | | | | | | | |
| | **15,750.0000** | **757,602.50** | **16.50** | | **664,833.05** | | **92,769.45** | **24,639.00** | | |
| **Consumer Discretionary** | | | | | | | | | | |
| MCGRAW HILL COMPANIES INC COMMON | 5,000.0000 | 182,050.00 | 3.96 | 36.4100 | 101,328.12 | 20.2656 | 80,721.88 | 4,700.00 | 2.58 | |
| **TOTAL Consumer Discretionary** | | | | | | | | | | |
| | **5,000.0000** | **182,050.00** | **3.96** | | **101,328.12** | | **80,721.88** | **4,700.00** | | |
| **Industrials** | | | | | | | | | | |
| CATERPILLAR COMMON | 1,000.0000 | 93,660.00 | 2.04 | 93.6600 | 39,709.40 | 39.7094 | 53,950.60 | 1,760.00 | 1.88 | |
| EMERSON ELECTRIC COMPANY COMMON | 3,000.0000 | 171,510.00 | 3.73 | 57.1700 | 83,758.75 | 27.9196 | 87,751.25 | 4,140.00 | 2.41 | |
| GENERAL ELECTRIC CO COMMON | 11,500.0000 | 210,335.00 | 4.58 | 18.2900 | 186,513.70 | 16.2186 | 23,821.30 | 6,440.00 | 3.06 | |

WILMINGTON TRUST

# Investment Detail

**Group Name: S AND D BABSON FDN**

**Across Account(s) combine Principal and Income**
As of December 31, 2010



| Description | Quantity | Market Value | % MV | Unit MV | Federal Tax Cost | Unit Tax Cost | Unrealized Gain/Loss | EAI | Current Yield (%) | YTM Market |
|---|---|---|---|---|---|---|---|---|---|---|
| UNITED TECHNOLOGIES CORP COMMON | 800.0000 | 62,976.00 | 1.37 | 78.7200 | 40,441.44 | 50.5518 | 22,534.56 | 1,360.00 | 2.16 | |
| **TOTAL Industrials** | **16,300.0000** | **538,481.00** | **11.73** | | **350,423.29** | | **188,057.71** | **13,700.00** | | |
| **Information Technology** | | | | | | | | | | |
| AUTOMATIC DATA PROCESSING COMMON | 4,000.0000 | 185,120.00 | 4.03 | 46.2800 | 115,071.12 | 28.7678 | 70,048.88 | 5,760.00 | 3.11 | |
| CISCO SYSTEMS COMMON | 2,800.0000 | 56,644.00 | 1.23 | 20.2300 | 79,577.50 | 28.4205 | (22,933 50) | .00 | | |
| E M C CORP MASSACHUSETTS COMMON | 2,400.0000 | 54,960.00 | 1.20 | 22.9000 | 33,552.00 | 13.9800 | 21,408.00 | .00 | | |
| LINEAR TECHNOLOGY CORP COMMON | 2,000.0000 | 69,180.00 | 1.51 | 34.5900 | 59,303.67 | 29.6518 | 9,876.33 | 1,840.00 | 2.66 | |
| MICROSOFT CORP COMMON | 2,400.0000 | 66,984.00 | 1.46 | 27.9100 | 70,627.50 | 29.4281 | (3,643.50) | 1,536.00 | 2.29 | |
| **TOTAL Information Technology** | **13,600.0000** | **432,888.00** | **9.43** | | **358,131.79** | | **74,756.21** | **9,136.00** | | |
| **Materials** | | | | | | | | | | |
| PRAXAIR COMMON | 800.0000 | 76,376.00 | 1.66 | 95.4700 | 49,763.44 | 62.2043 | 26,612.56 | 1,440.00 | 1.89 | |
| **TOTAL Materials** | **800.0000** | **76,376.00** | **1.66** | | **49,763.44** | | **26,612.56** | **1,440.00** | | |
| **Financials** | | | | | | | | | | |
| BERKSHIRE HATHAWAY INC CL B | 2,000.0000 | 160,220.00 | 3.49 | 80.1100 | 72,012.86 | 36.0064 | 88,207.14 | .00 | | |
| STATE STREET CORPORATION COMMON | 3,000.0000 | 139,020.00 | 3.03 | 46.3400 | 74,462.00 | 24.8207 | 64,558.00 | 120.00 | .09 | |
| **TOTAL Financials** | **5,000.0000** | **299,240.00** | **6.52** | | **146,474.86** | | **152,765.14** | **120.00** | | |
| **TOTAL Common Stocks And Convertibles** | **83,550.0000** | **3,722,464.50** | **81.06** | | **2,633,890.43** | | **1,088,574.07** | **92,199.00** | | |
| **Bonds And Notes** | | | | | | | | | | |
| **US Govt Bonds And Notes** | | | | | | | | | | |
| U S TREASURY NOTES SER B DTD 02/15/04 4% 02/15/2014 | 25,000.0000 | 27,234.50 | .59 | 108.9380 | 24,875.00 | 99.5000 | 2,359.50 | 1,000.00 | 3.67 | 1.08 |
| U S TREASURY NOTES SER C DTD 05/17/04 4.75% 05/15/2014 | 75,000.0000 | 83,771.25 | 1.82 | 111.6950 | 75,093.75 | 100.1250 | 8,677.50 | 3,562.50 | 4.25 | 1.20 |
| U S TREASURY NOTES SER C DTD 5/15/2006 5.125% 5/15/2016 | 100,000.0000 | 115,211.00 | 2.51 | 115.2110 | 102,250.00 | 102.2500 | 12,961.00 | 5,125.00 | 4.45 | 2 11 |
| U S TREASURY NOTES SER C DTD 08/15/01 5% 08/15/2011 | 60,000.0000 | 61,762.80 | 1.34 | 102.9380 | 62,868.75 | 104.7813 | (1,105.95) | 3,000.00 | 4.86 | .29 |

WILMINGTON TRUST

# Investment Detail

## Group Name: S AND D BABSON FDN

**Across Account(s) combine Principal and Income**
As of December 31, 2010



| Description | Quantity | Market Value | % MV | Unit MV | Federal Tax Cost | Unit Tax Cost | Unrealized Gain/Loss | EAI | Current Yield (%) | YTM Market |
|---|---|---|---|---|---|---|---|---|---|---|
| U S TREASURY NOTES SER D DTD 8/15/02 4.375% 08/15/2012 | 75,000.0000 | 79,746.00 | 1.74 | 106.3280 | 74,015.63 | 98.6875 | 5,730.37 | 3,281.25 | 4.11 | .46 |
| U S TREASURY NOTES SER D DTD 8/15/03 4.25% 08/15/2013 | 100,000.0000 | 108,875.00 | 2.37 | 108.8750 | 98,968.75 | 98.9688 | 9,906.25 | 4,250.00 | 3.90 | .83 |
| U S TREASURY NOTES SER F DTD 11/15/2005 4.5% 11/15/2015 | 100,000.0000 | 111,961.00 | 2.44 | 111.9610 | 97,625.00 | 97.6250 | 14,336.00 | 4,500.00 | 4.02 | 1.92 |
| U S TREASURY NOTES SER H DTD 5/1/2006 4.875% 4/30/2011 | 75,000.0000 | 76,134.00 | 1.66 | 101.5120 | 74,812.50 | 99.7500 | 1,321.50 | 3,656.25 | 4.80 | .31 |
| **TOTAL US Govt Bonds And Notes** | **610,000.0000** | **664,695.55** | **14.47** | | **610,509.38** | | **54,186.17** | **28,375.00** | | |
| **Govt Agency Bonds And Notes** | | | | | | | | | | |
| FEDERAL HOME LOAN BANK BOND Ser 432 DTD 9/22/2003 4.5% 9/16/2013 | 25,000.0000 | 27,299.00 | .59 | 109.1960 | 25,500.00 | 102.0000 | 1,799.00 | 1,125.00 | 4.12 | 1.05 |
| FEDERAL HOME LOAN BANK NOTE 4.5% 11/15/2012 | 25,000.0000 | 26,781.25 | .58 | 107.1250 | 25,531.25 | 102.1250 | 1,250.00 | 1,125.00 | 4.20 | .66 |
| **TOTAL Govt Agency Bonds And Notes** | **50,000.0000** | **54,080.25** | **1.18** | | **51,031.25** | | **3,049.00** | **2,250.00** | | |
| **TOTAL Bonds And Notes** | **660,000.0000** | **718,775.80** | **15.65** | | **661,540.63** | | **57,235.17** | **30,625.00** | | |

WILMINGTON TRUST

# Investment Detail

Group Name: S AND D BABSON FDN

**Across Account(s) combine Principal and Income**
As of December 31, 2010



| Description | Quantity | Market Value | % MV | Unit MV | Federal Tax Cost | Unit Tax Cost | Unrealized Gain/Loss | EAI | Current Yield (%) | YTM Market |
|---|---|---|---|---|---|---|---|---|---|---|
| **Short-Term Investments** | | | | | | | | | | |
| WILMINGTON TAX EX FUND W CLASS | 151,157.6300 | 151,157.63 | 3.29 | 1.0000 | 151,157.63 | 1.0000 | .00 | 15.12 | .01 | |
| TOTAL | **151,157.6300** | **151,157.63** | **3.29** | | **151,157.63** | | **.00** | **15.12** | | |
| **TOTAL Short-Term Investments** | **151,157.6300** | **151,157.63** | **3.29** | | **151,157.63** | | **.00** | **15.12** | | |
| **TOTAL Base Currency - U.S. Dollar** | **894,707.6300** | **4,592,397.93** | **100.00** | | **3,446,588.69** | | **1,145,809.24** | **122,839.12** | | |

+ *Unknown*
^ *Incomplete*
* *A period end market value is unavailable Last provided value is displayed.*
*** Only investments held as of the specified date appear on this report.***

Susan A. and Donald P. Babson Foundation
12/31/2010
04-6782460

| Charity | Gift | Relationship | Purpose |
|---|---|---|---|
| NIPPONZAN MYOHOJI<br>Arlington, MA 02476 | $5,000.00 | None | General |
| BLUE OCEAN INSTITUTE<br>COLD SPSRING HARBOR, NY 11724 | $2,000.00 | None | General |
| NATIVE AMERICAN COMMUNITY BOARD<br>LAKE ANDES, SD 57356 | $2,000.00 | None | General |
| BAY STATE PERFORMING ARTS<br>BREWSTER, MA 02631 | $5,000.00 | None | General |
| NATIONAL PRIORITES PROJECT<br>NORTHAMPTON, MA 01060 | $2,000.00 | None | General |
| BOSTON ALLIANCE OF GLBT YOUTH<br>BOSTON, MA 02108 | $9,500.00 | None | General |
| NATIONAL RESOURCES DEFENSE COUNCIL<br>NEW YORK, NY 10011 | $10,000.00 | None | General |
| CHILD AND FAMILY SERVICES, INC.<br>NEW BEDFORD, MA 02740 | $5,000.00 | None | General |
| NATIONAL RESOURCES DEFENSE COUNCIL<br>NEW YORK, NY 10011 | $3,000.00 | None | General |
| CORPORATE ANGEL NETWORK<br>WHITE PLAINS, NY 10604 | $2,000.00 | None | General |
| NEW ENGLAND DISABLED SPORTS<br>LINCOLN, NH 03251 | $3,000.00 | None | General |
| CRADLES TO CRAYONS<br>BRIGHTON, MA 02135 | $3,000.00 | None | General |
| NONVIOLENT PEACEFORCE<br>MINNEAPOLIS, MN 55403 | $2,000.00 | None | General |

Susan A. and Donald P. Babson Foundation
12/31/2010
04-6782460

| Charity | Gift | Relationship | Purpose |
|---|---|---|---|
| OPEN FIELD FOUNDATION<br>AMHERST, MA 01002 | $1,000.00 | None | General |
| HISTORIC DEERFIELD<br>DEERFIELD, MA 01342 | $1,000.00 | None | General |
| OPEN PANTRY COMMUNITY SERVICES, INC.<br>SPRINGFIELD, MA 01101 | $1,000.00 | None | General |
| FIRST NATIONS DEVELOPMENT INSTITUTE<br>LONGMONT, CO 80501 | $2,000.00 | None | General |
| PARK THEATRE RESTORATIONS<br>JAFFREY, NH 03452 | $1,000.00 | None | General |
| FORESTDALE, INC<br>FOREST HILLS, NY 11375 | $3,000.00 | None | General |
| FEATHERSTONE CENTER FOR ARTS<br>OAK BLUFFS, MA 02557 | $1,000.00 | None | General |
| POINT FOUNDATION<br>LOS ANGELES, CA 90060 | $9,500.00 | None | General |
| GEDAKINA, INC<br>MILFORD, NH 03055 | $1,000.00 | None | General |
| THE CHILDREN'S AID SOCIETY<br>NEW YORK, NY 10010 | $1,000.00 | None | General |
| INTERNATIONAL RESCUE COMMITTEE<br>NEW YORK, NY 10168 | $3,000.00 | None | General |
| PEACE ACTION EDUCATION FUND<br>SILVER SPRING, MD 20910 | $1,000.00 | None | General |
| FRIENDSHIP HOME<br>HINGHAM , MA 02043 | $1,000.00 | None | General |
| PEACE DEVELOPMENT FUND<br>AMHERST, MA 01004 | $2,202.00 | None | General |

Susan A. and Donald P. Babson Foundation
12/31/2010
04-6782460

| Charity | Gift | Relationship | Purpose |
|---|---|---|---|
| FUNDING EXCHANGE<br>NEW YORK, NY 10012 | $2,000.00 | None | General |
| GAY MEN'S DOMESTIC VIOLENCE PROJECT<br>CAMBRIDGE, MA 02139 | $2,000.00 | None | General |
| REACH BEYOND DOMESTIC VIOLENCE<br>WALTHAM, MA 02454 | $5,000.00 | None | General |
| GIFT OF ADOPTION FUND | $1,000.00 | None | General |
| SHARON ARTS CENTER<br>SHARON, NH 03458 | $5,000.00 | None | General |
| HARLEM EDUCATIONAL ACTIVITIES FUND, INC.<br>NEW YORK, NY 10027 | $1,000.00 | None | General |
| SHARON ARTS CENTER<br>SHARON, NH 03458 | $1,000.00 | None | General |
| THE CENTER FOR THE PREVENTION OF HATE<br>PORTLAND, ME 04101 | $5,000.00 | None | General |
| HUMAN RIGHTS WATCH<br>NEW YORK, NY 10118 | $7,000.00 | None | General |
| THE ELIZABETH STONE HOUSE<br>JAMAICA PLAIN, MA 02130 | $2,202.00 | None | General |
| THE PERFORMANCE PROJECT<br>NORTHAMPTON, MA 01061 | $3,000.00 | None | General |
| THE TIDES CENTER<br>SAN FRANCISCO, CA 94129 | $2,000.00 | None | General |
| LIVING ROUTES - STUDY ABROAD IN ECOVILLA<br>AMHERST , MA 01002 | $1,000.00 | None | General |
| UNIVERSITY OF VIRGINIA<br>CHARLOTTESVILLE, VA 22902 | $10,000.00 | None | General |

Susan A. and Donald P. Babson Foundation
12/31/2010
04-6782460

| Charity | Gift | Relationship | Purpose |
|---|---|---|---|
| INTERNATIONAL RESCUE COMMITTEE<br>NEW YORK, NY 10168 | $2,000.00 | None | General |
| VETERANS EDUCATION PROJECT, INC.<br>AMHERST, MA 01004 | $3,000.00 | None | General |
| MASSACHUSETTS PEACE ACTION ORGANIZATION<br>BOSTON, MA 02130 | $5,000.00 | None | General |
| WHITE EARTH LAND RECOVERY PROJECT<br>CALLAWAY, MN 56521 | $2,000.00 | None | General |
| MASSEQUALITY EDUCATION FUND<br>BOSTON, MA 02108 | $2,000.00 | None | General |
| WOMEN'S REFUGEE COMMISSION<br>NEW YORK, NY 10168 | $1,202.00 | None | General |
| MEENAKSHI INC.<br>GT BARRINGTON, MA 01230 | $8,000.00 | None | General |
| YOUTH ACTION COALITION<br>AMHERST, MA 01004 | $1,000.00 | None | General |
| MONT MARIE CHILD CARE CENTER INC.<br>HOLYOKE, MA 01040 | $1,000.00 | None | General |
| MASSACHUSETTS ADOPTION RESOURCE EXCHANGE<br>BOSTON, MA 02110 | $1,000.00 | None | General |
| NEWTON WELLESLEY WESTON<br>NEWTON, MA 02459 | $10,000.00 | None | General |
| MYSTIC SEAPORT<br>MYSTIC, CT 06355 | $1,000.00 | None | General |
| HOPE STONE, INC<br>HOUSTON, TX 77019 | $3,000.00 | None | General |
| LA PINATA<br>JAMAICA PLAIN, MA 02130 | $2,000.00 | None | General |

Susan A. and Donald P. Babson Foundation
12/31/2010
04-6782460

| Charity | Gift | Relationship | Purpose |
|---|---|---|---|
| PHILLIPS ACADEMY<br>ANDOVER, MA 01810 | $3,202.00 | None | General |
| Total | $174,808.00 | | |