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### Form **990-EZ**

# Short Form Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Sponsoring organizations of donor advised funds and controlling organizations as defined in section 512(b)(13) must file Form 990. All other organizations with gross receipts less than \$500,000 and total assets less than \$1,250,000 at the end of the year may use this form The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-1150

Department of the Treasury Internal Revenue Service

Open to Public Inspection

				nd ending NO	V 30,	2010
	B C	heck if	e Please C Name of organization		D Employ	er identification number
		Addres				
	L	Name change	print or FEDERATION OF IOWA INSURERS		42-	1161003
		Initial return	Number and street (or P.O. box, if mail is not delivered to street address)	Room/suite	E Telepho	one number
		Termi ated	Specific 700 WALNUT STREET	1600	515	-283-3100
		Amer	ded trops City or town, state or country, and 7IP ± 4		F Group E	Exemption
		Applica pendin			Number	•
		• Sec	tion 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a comple	ted G Accour	ting metho	od: X Cash Accrual
			Schedule A (Form 990 or 990-EZ).		specify) 🕨	
	I V	/ebsit	e: ▶N/A			if the organization is not
	J T	ax-ex	empt status (check only one) — X 501(c) ( 6 ) ◀ (insert no.) 14947(a)(1) or	527 required to	attach Sci	hedule B (Form 990, 990-EZ, or 990-PF)
	K C	heck	if the organization is not a section 509(a)(3) supporting organization and its gross receip			
			Form 990 return is not required, but if the organization chooses to file a return, be sure t	to file a complete ret	urn.	
	L A	dd lın	es 5b, 6b, and 7b, to line 9 to determine gross receipts; if \$500,000 or more, file Form 990 instead	of Form 990-EZ	<b></b>	\$ 477,463.
	Pa	rt I	Revenue, Expenses, and Changes in Net Assets or Fund Balan	ces (See the instru	ictions for	Part I.)
		1	Contributions, gifts, grants, and similar amounts received		1	
		2	Program service revenue including government fees and contracts		2	3,080.
		3	Membership dues and assessments		3	471,000.
		4	Investment income .		4	3,383.
		5a	Gross amount from sale of assets other than inventory 5a			7
		b	Less: cost or other basis and sales expenses . 5b			%; ·
		C	Gain or (loss) from sale of assets other than inventory (Subtract line 5b from line 5a)		5	c
	a l	6	Special events and activities (complete applicable parts of Schedule G). If any amount is from gain	ming, check here ►	$\cdot \square \ \square$	
	Revenue	a	Gross revenue (not including \$ of contributions		§	*
	æ		reported on line 1) 6a			
		b	Less: direct expenses other than fundraising expenses			
		C	Net income or (loss) from special events and activities (Subtract line 6b from line 6a)		6	-
		7a	Gross sales of inventory, less returns and allowances 7a	-		
=======================================		b	Less: cost of goods sold 7b		_	
2011	i	C	Gross profit or (loss) from sales of inventory (Subtract line 7b from line 7a)			
ඡ		8	Other revenue (describe RECEIVED		)	
<del></del>	-	9 10	Total revenue. Add lines 1, 2, 3, 4, 5c, 6c, 7c, and 8 Grants and similar amounts paid (attach schedule)	<del>기앙 </del>	9	
JU.		11	Perception and to an for mambara	SO	10	·
≓	<b>"</b>	12	Salaries, other compensation, and employee benefits	<b>2</b>	1:	
	ışe	13		-4-1	1:	
NED	Expenses	14	Professional fees and other payments to independent contractors OGDEN, UI Occupancy, rent, utilities, and maintenance		1	
Ź	ũ	15	Printing, publications, postage, and shipping	•	19	_
₹		16		<b>TATEMENT</b>	1)	
SCAN		17	Total expenses. Add lines 10 through 16		<b></b>	
9		18	Excess or (deficit) for the year (Subtract line 17 from line 9)		1	C M 00C
	ets	19	Net assets or fund balances at beginning of year (from line 27, column (A))			,2
	Net Assets		(must agree with end-of-year figure reported on prior year's return)		1	314,342.
	ē	20	Other changes in net assets or fund balances (attach explanation)	-	2	
		21	Net assets or fund balances at end of year. Combine lines 18 through 20		▶ 2	
	Pa	rt II	Balance Sheets. If Total assets on line 25, column (B) are \$1,250,000 or more, file For	rm 990 instead of Fo	rm 990-E2	Ζ.
			(See the instructions for Part II.)	(A) Beginning o		(B) End of year
	22	Cas	h, savings, and investments	314,	342.	382,338.
	23		d and buildings			23
	24		er assets (describe –)	0.1.1		24
	25		al assets	314,		25 382,338.
	26		al liabilities (describe )	34.4		26 0.
	9321 02-0	71	assets or fund balances (line 27 of column (B) must agree with line 21)	314,	342.	
	02-0	B- 10	LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.			Form <b>990-EZ</b> (2009)

Forn	n 990-EZ (2009)			42-	<u> 11610</u>	03 Page 2
Pá	art III Statement of Program Service Accomplishme	nts (See the instructions for	Part III.)		E)	penses
	it is the organization's primary exempt purpose? SEE STATEMENT				-	r section 501(c)(3)
			<del> </del>			) organizations and
	cribe what was achieved in carrying out the organization's exempt pu			be		7(a)(1) trusts, optional
the	services provided, the number of persons benefited, and other relevan	nt information for each proc	gram title.		for others )	
28	SEE STATEMENT 3				<b>!</b>	
		<del></del>		_	1 1	
	A Males are such as he desired			$\overline{}$	28a	
	(Grants \$ ) If this amount includes foreign	grants, cneck nere	<u> </u>		208	<u> </u>
29					1 1	
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	(Outside © ) If the employed includes foreign	greate sheet bere		$\Box$	29a	
	(Grants \$ ) If this amount includes foreign	grants, check here				
30		<del> </del>			1 1	
					1 1	
	(Grants \$ ) If this amount includes foreign	grants check here		$\Box$	30a	
0.4	<u> </u>	grants, crisck riore			<del>                                     </del>	
31	Other program services (attach schedule)	•	_	_	<u> </u>	
	(Grants \$ ) If this amount includes foreign	grants, check here			31a	
32	Total program service expenses (add lines 28a through 31a)			<u> </u>	32	
P	art IV List of Officers, Directors, Trustees, and Key I	Employees. List each one ex	ven if not compensated	(See the	nstructions	for Part IV)
		T	Τ	~	ontributions	<del>,</del>
		(b) Title and average hours	(c) Compensation		employee	(e) Expense
	(a) Name and address	per week devoted to	(If not paid, enter		efit plans &	account and
		position	-0)	_	leferred	other allowances
				com	pensation	
SE	E ATTACHED OFFICERS AND DIRECTORS	NONE				
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02-	08-10				Form	990-EZ (2009)

-	Other information (Note the statement requirements in the instructions for Part V.)		Vaa	Na.
00	Dud the assessment of the second seco		Yes	No X
33	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	33		X
34	Were any changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the changes	34		
35	If the organization had income from business activities, such as those reported on lines 2, 6a, and 7a (among others), but not			÷,
	reported on Form 990-T, attach a statement explaining why the organization did not report the income on Form 990-T.			أستنا
а	Did the organization have unrelated business gross income of \$1,000 or more or was it subject to section 6033(e) notice, reporting,	l	37	ĺ
_	and proxy tax requirements?	35a	Х	17.
b	If "Yes," has it filed a tax return on Form 990-T for this year?	35b		X
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes,"			
	complete applicable parts of Sch. N	36		Х
	Enter amount of political expenditures, direct or indirect, as described in the instructions.			
	Did the organization file Form 1120-POL for this year?	37b		Х
38 a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee or were any such loans made			<u>Ni</u>
	in a prior year and still outstanding at the end of the period covered by this return?	38a		X
þ	If "Yes," complete Schedule L, Part II and enter the total amount involved  38b N/A			
39	Section 501(c)(7) organizations. Enter:	12 T		* * * * * * * * * * * * * * * * * * * *
а	Initiation fees and capital contributions included on line 9 39a N/A	**	(A)	
b	Gross receipts, included on line 9, for public use of club facilities  39b N/A	<u> </u>	22	'
40 a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under:			
	section 4911 $\blacktriangleright$ N/A; section 4912 $\blacktriangleright$ N/A; section 4955 $\blacktriangleright$ N/A	35 ,	100	200
b	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the	allaic man		Carried Services
	year or is it aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction	ļ	١.	
	has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part 1	40b	N/	A
C	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax imposed on organization managers	ažiko (		
	or disqualified persons during the year under sections 4912, 4955, and 4958	\$5400-0j	SOL N	
d	Section 501(c)(3) and 501(c)(4) organizations. Enter amount of tax on line 40c reimbursed by the	1	. ,	
	organization N/A	L		) [8]
е	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter	il.		\$ 65,
	transaction? If "Yes," complete Form 8886-T	40e		X
41	List the states with which a copy of this return is filed.   NONE			
42 a	The organization's books are in care of ▶ PAULA S. DIERENFELD Telephone no. ▶ 515-28			
		030	9-3	899
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority			
	over a financial account in a foreign country (such as a bank account, securities account, or other financial		Yes	No
	account)?	42b	<u> </u>	X
	If "Yes," enter the name of the foreign country:			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.	1, ',	نَهُ نَدَا	لشينيدا
C	At any time during the calendar year, did the organization maintain an office outside of the U.S.?	42c		Х
	If "Yes," enter the name of the foreign country:			
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041 - Check here			
	and enter the amount of tax-exempt interest received or accrued during the tax year	N/A		
			Yes	No
44	Did the organization maintain any donor advised funds? If "Yes," Form 990 must be completed instead of		عند	
	Form 990-EZ	44		X
45	Is any related organization a controlled entity of the organization within the meaning of section 512(b)(13)? If "Yes," Form 990 must be	<u> </u>	°° . ,	3 '
	completed instead of Form 990-EZ	45		X
		Form 9	90-EZ	(2009)

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Ves   No   Hot he organization engage in direct or indirect political campaign activities? If "Yes," complete Schedule C, Part II   48   49   49   49   49   49   49   49			organizations and section 4947(a)(1) nonexempt charitable to and 51.	usts must answer ques	tions 46-49b and	I complete the tab	oles fo	or lines s	50
of the Pirsy complete Schedule C, Part II  1 bit the organization aspea in blobying activities? If Yes, *complete Schedule C, Part II  2 bit the organization as chool as described in section 170(b)(1)(A)(e)° if Yes, *complete Schedule E  2 bit the organization make any transfers to an exempt non-tharitable related organization?  4 bit Yes, *complete schedule E  2 bit Ordan to organization make any transfers to an exempt non-tharitable related organization?  4 complete this table for the organization is five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter Yone.  (a) Name and address of each improve paid more than \$100,000 of compensation from the organization. If there is none, enter Yone.  (b) Title and average hours per veet devoted to position  (c) Compensation  (d) Complete this table for the organization and other allowances of other employees paid over \$100,000  1 complete this table for the organization is the highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter Yone.  N/A  (a) Name and address of each independent contractor paid more than \$100,000  (b) Type of service (e) Compensation from the organization of which prepare is and stituments, and to the least of my tronsferge and build, if is true, the only properly the organization of which prepare has any storatedge and build, if is true, the only properly is developed.  Paid repeared a carty, testing the compensation of the properly is developed the compensation of the properly is developed.  Paid repeared is significant to the paid of the properly in the paid of the properly is developed.  Paid repeared is significant to the paid of the properly in the paid of the properly is developed.  Paid repared is significant to the paid of the properly in the paid of the properly is developed.  Paid repared is significant to the pa	46	Did the		behalf of or in opposition	to candidates for p	ublic		Yes	No
7 Die die de organization enpage in lobbying activitées? If Yes, complete Schedule C, Part II  8 Is the organization as sondo at described in section 120 (n) (1)(4)(9) if Yes, complete Schedule E  9 Did the organization make any transfers to an exempt non-charadible related organization?  9 If Yes, west the related organization is section 527 organization?  10 If Yes, west the related organization is section 527 organization?  10 If Yes, west the related organization is section 527 organization?  10 If Yes, west the related organization is five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, and address of each employee paid more than \$100,000 of compensation from the organization. If there is none, anter Youe.  11 Total number of other employees paid over \$100,000  12 Complete this table for the organization should be applied to compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter Youe.  13 Total number of other employees paid over \$100,000  14 Complete this table for the organization should be applied to compensate and independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter Youe.  15 Total number of other employees paid over \$100,000  16 Complete this table for the organization should be applied to compensate the organization of the org			-	-			46	3	
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9. Did the organization makes any transfers to an exempt non-charable related organization?    48	48			•			48	3	
b If **\text{cs}\$ vas the related organization a section 527 organization?  Complete this table for the organization from the organization. If there is none, enter **None.*  (a) Name and address of each employee paid more than \$100,000 of compensation from the organization. If there is none, enter **None.*  (b) Tritle and average hours per week devoted to position  (c) Complete this table for the organization from the organization of the employee paid more than \$100,000  N/A  (d) Name and address of each employee paid more than \$100,000  If Total number of other employees paid over \$100,000  If Complete this table for the organization is five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter **None.**  N/A  (e) Name and address of each independent contractor paid more than \$100,000  (b) Type of service  (c) Compensation  (b) Type of service  (c) Compensation  (b) Type of service  (c) Compensation  (d) Total number of other independent contractors each receiving over \$100,000  (e) Name and address of each independent contractor paid more than \$100,000  (e) Name and address of each independent contractor paid more than \$100,000  (e) Type of service  (c) Compensation  (e) Compensation  (f) Compensation  (f) Compensation  (f) Compensation  (f) Compensation  (f) Compensation  (f) Compensation  (g) Compensa	49 a			•	•		49	a	
O Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'  (a) Name and address of each employee paid more than \$100,000  N/A  (b) Triffe and average hours per week devoted to position to position than \$100,000  1 Total number of other employees paid over \$100,000  1 Total number of other employees paid over \$100,000  1 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'  N/A  (a) Name and address of each independent contractor paid more than \$100,000  (b) Type of service (c) Compensation N/A  (b) Name and address of each independent contractor paid more than \$100,000  (c) Compensation  (d) Expense and contractors each receiving over \$100,000  (d) Name and address of each independent contractor paid more than \$100,000  (e) Name and address of each independent contractor paid more than \$100,000  (f) Type of service (c) Compensation from the paid in the pa			•	•	•		49	b	
than \$100,000 of compensation from the organization. If there is none, enter 'None.'  (a) Name and address of each employee paid more than \$100,000  (b) Title and average hours per week devoted to position  (c) Compensation  (d) Contributions is employee benefit plans & compensation  (e) Expense account and other allowances  (e) Expense benefit plans & compensation  (ii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position  (iii) Title and average hours per week devoted to position and average hours per week devoted to	50		-	(other than officers, direct	tors, trustees and k	ey employees) who			more
(a) Name and address of each employee paid more that \$100,000   Preparer's signature of other independent contractors paid more than \$100,000   Part of service   Paul La S. DIERDNELD									
Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter 'None.'  N/A  (a) Name and address of each independent contractor paid more than \$100,000  (b) Type of service  (c) Compensation  (b) Type of service  (c) Compensation  (c) Compensation  (d) Total number of other independent contractors each receiving over \$100,000  (e) Type of service  (f) Compensation  (g) Compensation  (h) Type of service  (g) Compensation  (h) Type of service			than \$100,000	per week devoted to	rs (c) Compensa	to employe benefit plans deferred	e & 0	account	and
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Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."  N/A  (a) Name and address of each independent contractor paid more than \$100,000  (b) Type of service  (c) Compensation  (b) Type of service  (c) Compensation  (d) Total number of other independent contractors each receiving over \$100,000  (e) Total number of other independent contractors each receiving over \$100,000  (f) Type of service  (g) Compensation  (h) Type of service  (g) Compensation  (h) Type of service  (g) Compensation  (h) Type of service									
d Total number of other independent contractors each receiving over \$100,000  Under penalties of perkey, I declare that have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, direct, and complete Declaration opingpaths (other family handles) is based on all information of which preparer has any knowledge  PAULA S. DIERENPELD  Type or print name and title  Preparer's signature  Preparer's signature  NYEMASTER GOODE, P.C.  firm's name (or yours self-employed).  Firm's name (or yours self-employed).  AND WALNUT, SUITE 1600  DES MOINES, IOWA 50309-3899  May the IRS discuss this return with the preparer shown above? See instructions  X Yes No	f 51	Comp	lete this table for the organization's five highest compensated independe ization. If there is none, enter "None." ${f N/A}$						<u>.</u>
Under penalties of perjury, I declare that have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge  PAULA S. DIERENPELD  Type or print name and title  Preparer's Signature  Preparer's Signature  Preparer's Identifying number (See Instr.)  NYEMASTER GOODE, P.C.  ### Tim's name (or yours of self-employed), address, and ZIP+4  DES MOINES, IOWA 50309-3899  May the IRS discuss this return with the preparer shown above? See instructions  **No.**	_		(a) Name and address of each independent contractor paid more th	an \$100,000	(b) Type (	of service	(c) C	ompensa	tion
Under penalties of perjury, I declare that have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge  PAULA S. DIERENPELD  Type or print name and title  Preparer's Signature  Preparer's Signature  Preparer's Identifying number (See Instr.)  NYEMASTER GOODE, P.C.  ### Tim's name (or yours of self-employed), address, and ZIP+4  DES MOINES, IOWA 50309-3899  May the IRS discuss this return with the preparer shown above? See instructions  **No.**									
Sign Here    Paula S. DIERENFELD     Type or print name and title	d	Total	number of other independent contractors each receiving over \$100,000		<b>-</b>				
Preparer's signature  Preparer's signature  NYEMASTER GOODE, P.C.  firm's name (or yours of self-employed), address, and ZIP+4  DES MOINES, IOWA 50309-3899  May the IRS discuss this return with the preparer shown above? See instructions  Date 7/5/201, Check if self-employed Preparer's identifying number (See Instr)  Phone Inc.  (515) 283-3100	_		Signature of officer	ompanying schedules and state ormation of which preparer has	ements, and to the bes any knowledge	st of my knowledge and	belief,	it is true,	
Preparer's Use Only			<u> </u>						
Rim's name (or yours of self-employed),   Address, and ZIP+4   DES MOINES, IOWA 50309-3899   May the IRS discuss this return with the preparer shown above? See instructions   NYEMASTER GOODE, P.C.   EIN ►	Prep	parer's	C Chy Vital	Date 7/5/2011	employed 🕨 🗌	]	g numb	er (See Ins	tr)
May the IRS discuss this return with the preparer shown above? See instructions		•	d self-employed), 700 WALNUT, SUITE 1600	- 3899	Ì	Phone	) ?	283-3	3100
	Mari	the ID		3033		(313	<del>1 1</del>		$\overline{}$
FARM QUILE//VIDION	iviay	are in	S discuss this return with the preparer shown above, see his dictions						

Part VI Section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts only. All section 501(c)(3)

### **SCHEDULE C** (Form 990 or 990-EZ)

### **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization is described below.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

- If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then
  - Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
  - Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
  - Section 527 organizations: Complete Part I-A only.

### If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)); Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

Name of orga	ou (c)(4), (5), or (6) organiza anization	tions: Complete Part III.			mployer identification number						
		ION OF IOWA INSU	RERS		42-1161003						
Part I-A		ganization is exempt und		or is a section 52							
1 Provide	a description of the organiz	zation's direct and indirect politic	al campaign activities	ın Part IV.	·						
2 Political	expenditures		, -		<b>▶</b> \$						
3 Volunte	er hours										
Part I-B	Complete if the org	ganization is exempt und	er section 501(c)	(3).							
1 Enter th	e amount of any excise tax	incurred by the organization und	der section 4955	·	<b>\$</b>						
	•	incurred by organization manage		5	<b>\$</b>						
	~	on 4955 tax, did it file Form 4720	for this year?		Yes   No						
	correction made?				└── Yes						
	describe in Part IV.	ganization is exempt und	or costion E01/o	event costion F	504(5)(3)						
	<del> </del>	•									
	• •	d by the filing organization for se	•		<b>&gt;</b> \$						
		nization's funds contributed to ot	her organizations for s		<b>.</b> .						
•	function activities			•	<b>-</b> \$						
	•	s. Add lines 1 and 2. Enter here a	and on Form 1120-POI		<b>.</b> .						
line 17t		4400 DOL ( 11 0		•	►\$N <sub>2</sub> N <sub>2</sub>						
	4 Did the filing organization file Form 1120-POL for this year?  5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made.										
		·	•	=	· ·						
	<del>-</del>	the amount paid from the filing o livered to a separate political orgi	-								
		d, provide information in Part IV.	anization, such as a se	sparate segregated fund	d of a political action committee						
	(a) Name	(b) Address	(c) EIN	(d) Amount paid fro	om (e) Amount of political						
	(a) Nairie	(b) Address	(C) EIN	filing organization	1 7 7						
				funds. If none, enter	r -0 promptly and directly						
		i.			delivered to a separate political organization.						
					If none, enter -0						
			:								
				_							
-			-								

932041 02-04-10

LHA

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009 F	EDERATION	OF IOWA IN	SURERS	42-1	161003 Page 2
Part II-A Complete if the organ		npt under section	n 501(c)(3) and fi	led Form 5768	
(election under sectio					
A Check ► ☐ If the filing organization  B Check ► ☐ If the filing organization	•	• .	vuoinna annhu		
	n Lobbying Exper	nditures		(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to influen	ce public opinion (	grass roots lobbying)			
<b>b</b> Total lobbying expenditures to influen	ce a legislative boo	ly (direct lobbying)			
c Total lobbying expenditures (add lines	1a and 1b)				
d Other exempt purpose expenditures					
e Total exempt purpose expenditures (a		•			
f Lobbying nontaxable amount. Enter the		•		2,	×
If the amount on line 1e, column (a) or (b	·	bying nontaxable am		**************************************	3 3 3
Not over \$500,000		the amount on line 1e.			
Over \$500,000 but not over \$1,000,00		0 plus 15% of the exc		, , , , .	
Over \$1,000,000 but not over \$1,500, Over \$1,500,000 but not over \$17,000		O plus 10% of the exce O plus 5% of the exce			3 2
Over \$17,000,000	\$1,000,0		SS 0VEI \$1,500,000.	,, ,	
<u> </u>	Ι Ψ1,000,	500.			
g Grassroots nontaxable amount (enter	25% of line 1f)				
h Subtract line 1g from line 1a. If zero o	r less, enter -0-				
i Subtract line 1f from line 1c. If zero or	less, enter -0-				
j If there is an amount other than zero of	on either line 1h or	line 1i, did the organiz	ation file Form 4720	_	
reporting section 4911 tax for this yea		<del> </del>			Yes No
	ons that made a s	eraging Period Under ection 501(h) election e instructions for line	n do not have to com		
	Lobbying Exper	nditures During 4-Yea	ar Averaging Period		
Calendar year (or fiscal year beginning in)	(a) 2006	<b>(b)</b> 2007	(c) 2008	(d) 2009	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009 FEDERATION OF IOWA INSURERS 42-1161003 Page 3

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

		(4	a)	(t	<del>)</del>
		Yes	No	Amo	ount
1 a	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  Volunteers?	) 1	: .		
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  Media advertisements?		<u> </u>	<u> </u>	•
	Mailings to members, legislators, or the public?		<u> </u>		
	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
g	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
i	Other activities? If "Yes," describe in Part IV		. "		
j	Total. Add lines 1c through 1i	ļ', ' '	3 .	<u> </u>	
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?	ļ		` }	<u>' , å ', , , </u>
	If "Yes," enter the amount of any tax incurred under section 4912				<del></del>
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912	ļ · · · · ·	, `		
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  t III-A Complete if the organization is exempt under section 501(c)(4),	on 501/o	(5) or co	his *	,
rar	t III-A Complete if the organization is exempt under section 501(c)(4), secti 501(c)(6).	011 30 1(0	i(a), or se	SCHOIL	
	30 1(C)(O).			Yes	No
	More substantially all (2004, or more) dues resoured nandadustible by members?		1	1.00	X
1	Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?	•	2	<del> </del>	X
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?		3		X
	t III-B Complete if the organization is exempt under section 501(c)(4), secti	on 501(c	(5), or se	ection	<u> </u>
	501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Pa	rt III-A, li	ine 3 is a	nswered	ı
	"Yes."	-			
1	Dues, assessments and similar amounts from members		1	47:	1,000.
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political	ical	His.		
	expenses for which the section 527(f) tax was paid).		<u> </u>		
а	Current year		2a		1,687.
b	Carryover from last year		2b		9,905.
C	Total		2c		1,592.
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues		. 3	13:	1,409.
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the ex	cess	Yilky,		
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and	political	*		0 100
	expenditure next year?		4	3	0,183.
5			5	<u> </u>	
	t IV Supplemental Information				
	plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; a	nd Part II-B	, line 1ı. Als	o, complete	this part
ror a	ny additional information.				
					<u> </u>
			<del></del>		

FORM 990-EZ	OTHER EXPENSES	STATEMENT	1
DESCRIPTION		AMOUNT	
MEETINGS, SEMINARS, AND DUES LEGISLATIVE COSTS OFFICE AND OTHER EXPENSES	S	21,52; 1,68; 7,85;	7.
TOTAL TO FORM 990-EZ, LINE	16	31,06	1.

FORM 990-EZ	ORM 990-EZ INFORMATION REGARDING TRANSFERS ASSOCIATED WITH PERSONAL BENEFIT CONTRACTS  ) DID THE ORGANIZATION, DURING THE YEAR, RECEIVE ANY FUNDS, DIRECTLY OR INDIRECTLY, TO PAY PREMIUMS ON A PERSONAL					2	
DIRECTLY OF		]	]	YES	[X]	NO	
-	GANIZATION, DURING THE YEAR, PAY PREMIUMS, R INDIRECTLY, ON A PERSONAL BENEFIT CONTRACT? .	. [	]	YES	[X]	NO	

990-EZ PG 2 STATEMENT

THE ASSOCIATION REPRESENTS THE INTEREST OF ITS MEMBERSHIP AND THEIR CUSTOMERS IN THE LIFE INSURANCE, HEALTH INSURANCE, AND FINANCIAL SERVICES INDUSTRIES. THE SERVICES INCLUDE PROVIDING INFORMATION, TRAINING, EDUCATION, AND MONITORING OF THE LEGISLATIVE AND REGULATORY ENVIRONMENT IN ORDER TO ASSIST THE MEMBERSHIP WITH BUSINESS SOLUTIONS.

990-EZ PG 2

STATEMENT

THE PURPOSE OF THE ASSOCIATION IS TO ENHANCE THE GROWTH, AWARENESS, AND UNDERSTANDING OF THE LIFE INSURANCE, HEALTH INSURANCE, AND FINANCIAL SERVICES INDUSTRIES.

### · Form 8868

. (Rev. January 2011)

Department of the Treasury
Internal Revenue Service

## Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

<ul><li>If you</li></ul>	are filing for an Automatic 3-Month Extension, complet	te only Pa	rt I and check this box		. •				
<ul><li>If you</li></ul>	are filing for an Additional (Not Automatic) 3-Month Ext	tension, c	omplete only Part II (on page 2 of this	form).					
Do not	complete Part II unless you have already been granted a	n automa	tic 3-month extension on a previously fi	led For	m 8868.				
Electro	nic filing (e-file). You can electronically file Form 8868 if y	ou need a	3-month automatic extension of time to	o file (6	months for a corpo	oration			
required	to file Form 990-T), or an additional (not automatic) 3-mor	nth extens	ion of time. You can electronically file F	orm 88	368 to request an e	xtension			
of time t	o file any of the forms listed in Part I or Part II with the exc	ception of	Form 8870, Information Return for Trans	sfers A	Associated With Ce	rtaın			
Persona	Benefit Contracts, which must be sent to the IRS in pap	er format	(see instructions). For more details on ti	he elec	tronic filing of this f	orm,			
visit ww	w.irs.gov/efile and click on e-file for Charities & Nonprofits								
Part	Automatic 3-Month Extension of Time	Only su	bmit original (no copies needed).						
A corpo	ration required to file Form 990-T and requesting an auton	natic 6-mc	onth extension - check this box and com	plete					
Part I or	nly				<b>&gt;</b>	. 🔲			
	corporations (including 1120-C filers), partnerships, REM come tax returns.	ICs, and t	rusts must use Form 7004 to request ar	exten	sion of time				
Type or	Name of exempt organization			Empl	loyer identification	number			
<b>print</b> File by the	FEDERATION OF IOWA INSURERS	3		4	2-1161003				
due date for following the fol	te for   Number, street, and room or suite no. If a P.O. box, see instructions.								
instruction		oreign add	ress, see instructions.						
Enter th	e Return code for the return that this application is for (file	a senara	te application for each return)			0 3			
		· · · · · ·	, , , , , , , , , , , , , , , , , , ,			Return			
ls For		Code	ls For			07			
Form 99		02	Form 1041-A		<del></del>	08			
Form 99		03	Form 4720			09			
Form 99		04	Form 5227		<u> </u>	10			
	90-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11			
Form 99	90-T (trust other than above)	06	Form 8870 - 700 WALNUT STREET		TITME 1600	12			
				·, 5	OITE 1000	_			
• The	books are in the care of DES MOINES, IA	5030	FAX No. ► 515-283-3108	,					
	phone No ► 515-283-3100		•	,					
	organization does not have an office or place of business			!_ &_	. Also a de also avecus	·			
_	s is for a Group Return, enter the organization's four digit	1			r the whole group, o				
box >	. If it is for part of the group, check this box				ers the extension is	i tor.			
1	request an automatic 3-month (6 months for a corporation ${ m JULY}~15$ , $2011$ , to file the exemp		•		The extension				
	for the organization's return for:	it organiza	tion return for the organization named a	above.	me extension				
ıs									
	➤	ar	nd ending NOV 30, 2010						
	tax year beginning	, a	dending 1101 007 1010		<b>—</b> ·				
2 If	the tax year entered in line 1 is for less than 12 months, of	heck reas	on: Initial return Fina	al retur	m				
ï	Change in accounting period	, room roug							
	Onango in accounting period								
3a If	this application is for Form 990-BL, 990-PF, 990-T, 4720,	or 6069 <i>e</i>	enter the tentative tax less any	Τ		<del></del>			
	onrefundable credits. See instructions.	3a	s	0.					
_	this application is for Form 990-PF, 990-T, 4720, or 6069,	enter any	refundable credits and	<u> </u>					
	stimated tax payments made. Include any prior year over	-		3b	s	0.			
_	alance due. Subtract line 3b from line 3a. Include your pa			† <u></u>	Ť				
	y using EFTPS (Electronic Federal Tax Payment System).	=	•	3c	<b>s</b>	0.			
	n. If you are going to make an electronic fund withdrawal				EO for payment ins	tructions.			
LHA	For Paperwork Reduction Act Notice, see Instructions				Form <b>8868</b> (R				

923841 01-03-11

# FEDERATION OF IOWA INSURERS 2010 OFFICERS AND DIRECTORS

SUO	590 Intresnak@aegonusa.com	824 wcwaugaman@american; equity.com	2072 mike fitzgerald@americanenterprise.	1936 <u>leif gustafson@avivausa.com</u>	7094 mfllynn@cvfy.com	2790 reid.koenig@cunamutual.com	5575 dhutchins@deltadentalia.com	3340 rich,kypta@fbifinancial.com	3235 scott.mcadams@healthalliance org	7700 <u>gcook@homesteaderslife.com</u>	1368 <u>miles mathews@us.ing.com</u>	5005 imdischer@magellanhealth.com	4851 tobrien@mahealthcare.com				5373 storkfg@wellmark.com
חטוטחחוט ט	319-	5 515-457-1824	9- 515-245-2072	5- 515-342-3936	402-995-7094	319-483-2790		5-   515-226-6340	1 217-365-3235	5 515-440-7700	512-794-1368	6- 515-273-5005	1- 563-584-4851				9- 515-376-5373
שובי טר מיובי		I 50266	I 50309- A 1605	1 50266- A 3862	E 68118	I 50677 A	1 50021 A 8665	I 50266- A 5997	l 60801 L	I 50266 A	X X X	I 50266- A 7301	l 52001- A 6800	I 50266 A	I 50392- A 0220	I 61265- L 1368	1   50309-
		West Des Moines	Des Moines	West Des Moines	Omaha	Waverly	Ankeny	West Des Moines	Urbana	West Des Moines	Austin	West Des Moines	Dubuque	West Des Moines	Des Moines	Moline	Des Moines
וסס פרו חספעון ה	4333 Edgewood Road NE	6000 Westown Parkway #300	601 Sixth Avenue	7700 Mills Civic Parkway	15950 West Dodge Road	2000 Heritage Way	2401 SE Tones Drive, Suite 13	5400 University Avenue	301 S. Vine	5700 Westown Parkway	8911 Capital of Texas Highway, Suite 1300	2600 Westown Parkway, Suite 200	1605 Associates Drive, Suite 101	4350 Westown Parkway	711 High Street	1300 River Drive, Suite 200	1331 Grand
	AEGON USA, LLC/Transamerica Life Insurance Company	American Equity Investment Life Insurance Company	American Republic Insurance Company	Aviva USA Corporation/Aviva Life and Annuity Company	Coventry Health Care of Iowa	CUNA Mutual Group	Delta Dental of Iowa	Farm Bureau Life Insurance Company	Health Alliance Medical Plans	Homesteaders Life Company	ING Americas	Magellan Behavioral Care of Iowa	Medical Associates Health Plan Inc.	Sammons Financial Group	Principal Financial Group	UnitedHealthcare	Wellmark BlueCross
NOTATION	Associate General Counsel	President and CEO	General Counsel	Vice President and Senior Corporate Counsel	Director, Policy and Compliance	Vice President – Customer Operations	CEO/ President	Executive Vice President and General Counsel	Director of Regulatory Compliance	Chairman, President and CEO	VP-External Affairs	General Manager	Executive Director	Vice President-CRO, CCO	Vice President and Counsel	President and CEO	Vice President and
Fire Namo	Mary	Wendy	Michael	Leif	Marilyn	Reid	Donn	Richard	Scott	Graham	Miles L.	Joan	Thomas	Brent	Merle	Dan	Frank
- astName	Tresnak Secretary/ Treasurer	Waugaman Vice- President	Fitzgerald	Gustafson	Flynn	Koenig	Hutchins President	Kypta	McAdams	Cook	Mathews	Discher	O'Brien	Mardis.	Pederson	Kueter	Stork